

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	CURRENT UNITS	CALENDAR 2004	CALENDAR 2005	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,301</u>	<u>\$3,433,388,594</u>	<u>\$3,406,876,979</u>	<u>-0.8%</u>
CROP & ANIMAL PRODUCTION	111,112	1,197	754,410,747	761,284,476	0.9
FORESTRY & LOGGING	113	1,611	2,038,962,321	1,946,381,867	-4.5
FISHING & HUNTING	114	297	160,092,470	180,160,514	12.5
AG & FORESTRY SUPPORT ACTIVITIES	115	1,196	479,923,056	519,050,122	8.2
<u>MINING</u>	<u>21</u>	<u>194</u>	<u>643,744,461</u>	<u>720,053,323</u>	<u>11.9</u>
OIL & GAS EXTRACTION	211	D	D	D	D
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	55	294,714,641	317,720,147	7.8
SAND & GRAVEL, QUARRYING	2123	139	349,029,820	402,333,176	15.3
<u>UTILITIES</u>	<u>22</u>	<u>746</u>	<u>9,529,220,430</u>	<u>10,389,450,799</u>	<u>9</u>
ELECTRIC POWER GENERATION & TRANS.	2211	96	6,665,327,085	7,142,867,179	7.2
NATURAL GAS DISTRIBUTION	2212	14	816,054,973	1,079,657,536	32.3
WATER & SEWER	2213	636	2,047,838,372	2,166,926,084	5.8
<u>CONSTRUCTION</u>	<u>23</u>	<u>45,876</u>	<u>30,381,077,175</u>	<u>35,881,934,801</u>	<u>18.1</u>
RESIDENTIAL BUILDING & REMODELING	2361	13,469	6,202,891,737	7,315,186,084	17.9
NONRESIDENTIAL BUILDING	2362	1,109	5,582,736,407	6,580,050,261	17.9
HEAVY CONSTRUCTION & HIGHWAYS	237	1,822	4,263,057,798	4,607,038,530	8.1
SPECIAL TRADE CONTRACTORS	238	29,476	14,332,391,233	17,379,659,926	21.3
PLUMBING & HEATING	23822	2,997	3,001,705,876	3,416,313,788	13.8
PAINTING	23832	3,627	522,358,611	619,309,712	18.6
ELECTRICAL	23821	2,900	2,514,170,748	3,340,301,490	32.9
MASONRY/DRYWALL	23814, 23831	2,162	1,321,521,426	1,522,251,162	15.2
ROOFING	23816	973	787,393,505	876,005,023	11.3
OTHER CONTRACTORS	238 not listed above	16,817	6,185,241,067	7,605,478,751	23
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,089</u>	<u>94,509,635,765</u>	<u>105,680,880,251</u>	<u>11.8</u>
FOOD PRODUCTS	311	932	10,169,899,474	8,730,077,037	-14.2
MILLING OF GRAINS	3112	18	232,191,078	256,022,757	10.3
FRUITS & VEGETABLES	3114	66	3,050,796,110	2,348,788,919	-23
DAIRY PRODUCTS	3115	13	1,573,622,838	1,453,720,377	-7.6
MEAT PRODUCTS	3116	110	1,587,162,051	1,188,616,967	-25.1
SEAFOOD PRODUCTS	3117	73	1,832,177,423	1,434,513,006	-21.7
BAKERY PRODUCTS	3118	390	724,826,174	741,834,479	2.3
OTHER FOOD ITEMS	3111, 3113, 3119	262	1,169,123,800	1,306,580,532	11.8
BEVERAGES	312	256	2,086,448,081	2,244,018,896	7.6
TEXTILES	313,314	432	804,084,659	902,868,443	12.3
APPAREL	315	231	347,415,280	287,786,415	-17.2
LEATHER & ALLIED PRODUCTS	316	46	68,876,573	75,774,242	10
LUMBER & WOOD PRODUCTS	321	833	7,224,265,525	7,571,154,185	4.8
SAWMILLS	3211	135	2,523,583,933	2,691,455,965	6.7
PLYWOOD & TRUSSES	3212	64	1,019,438,278	1,098,652,700	7.8
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	634	3,681,243,314	3,781,045,520	2.7
PAPER PRODUCTS	322	109	5,235,409,419	4,494,476,936	-14.2
PULP & PAPER MILLS	3221	31	3,528,851,184	2,648,037,461	-25
OTHER PAPER PRODUCTS	3222	78	1,706,558,235	1,846,439,475	8.2
COMMERCIAL PRINTING	323	959	1,239,998,188	1,200,550,495	-3.2
PETROLEUM & COAL PRODUCTS	324	33	12,980,046,330	18,018,124,309	38.8
PETROLEUM REFINING	32411	10	12,562,476,212	17,595,204,797	40.1
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	23	417,570,118	422,919,512	1.3
CHEMICALS	325	309	2,368,614,396	2,737,159,408	15.6
CHEMICALS	3251	34	632,293,938	718,924,360	13.7
PESTICIDES & FERTILIZERS	3253	32	158,561,309	151,657,406	-4.4
PHARMACEUTICALS	3254	50	396,688,947	494,015,074	24.5
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	193	1,181,070,202	1,372,562,568	16.2
PLASTICS & RUBBER PRODUCTS	326	245	1,842,472,780	2,185,568,978	18.6
NONMETALLIC MINERALS	327	372	2,210,622,299	2,407,443,008	8.9
PRIMARY METALS	331	145	2,229,048,446	2,772,724,792	24.4
IRON & STEEL MILLS	3311, 3312	62	556,091,669	650,114,306	16.9

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	CURRENT UNITS	CALENDAR 2004	CALENDAR 2005	PERCENT CHANGE
ALUMINUM SMELTING	3313	22	944,454,213	1,179,949,944	24.9
OTHER NONFERROUS METALS	3314	10	77,374,700	159,936,420	106.7
FOUNDRIES	3315	51	651,127,864	782,724,122	20.2
FABRICATED METAL PRODUCTS	332	1,323	3,091,949,409	3,531,574,482	14.2
MACHINERY	333	742	3,294,018,776	4,112,727,033	24.9
FARM & CONSTRUCTION IMPLEMENTS	3331	82	313,707,677	359,426,184	14.6
INDUSTRIAL MACHINERY	3332	117	654,228,996	719,500,837	10
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	543	2,326,082,103	3,033,800,012	30.4
COMPUTERS & ELECTRONICS	334	632	7,105,645,852	7,869,331,709	10.7
COMPUTER HARDWARE	3341	60	1,252,770,141	1,131,534,292	-9.7
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	58	360,260,108	742,369,958	106.1
AUDIO & VIDEO EQUIPMENT	3343	33	108,842,564	104,704,799	-3.8
SEMICONDUCTORS	3344	87	2,084,164,888	1,847,162,134	-11.4
INSTRUMENTS	3345	197	3,095,146,458	3,744,683,299	21
SOFTWARE REPRODUCTION	334611	168	184,013,309	269,805,876	46.6
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	29	20,448,384	29,071,351	42.2
ELECTRICAL EQUIPMENT & APPLIANCES	335	152	732,542,058	1,024,953,414	39.9
LIGHTING EQUIPMENT	3351	29	88,375,914	65,687,412	-25.7
HOUSEHOLD APPLIANCES	3352	20	173,356,039	266,009,419	53.4
OTHER ELECTRIC EQUIPMENT	3353, 3359	103	470,810,105	693,256,583	47.2
TRANSPORTATION EQUIPMENT	336	712	27,127,706,382	30,474,413,244	12.3
MOTOR VEHICLES & PARTS	3361, 3362, 3363	156	1,231,923,099	1,570,878,780	27.5
AIRCRAFT, AEROSPACE & PARTS	3364	150	24,349,167,663	27,321,844,959	12.2
SHIPS & BOATS	3366	341	1,418,102,225	1,445,801,250	2
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	65	128,513,395	135,888,255	5.7
FURNITURE & RELATED PRODUCTS	337	1,183	1,259,468,119	1,378,940,756	9.5
OTHER MANUFACTURING	339	2,443	3,091,103,719	3,661,212,469	18.4
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>18,606</u>	<u>100,935,337,336</u>	<u>102,041,415,448</u>	<u>1.1</u>
DURABLE GOODS	423	9,715	52,874,844,375	50,980,279,394	-3.6
MOTOR VEHICLES & PARTS	4231	741	11,426,187,370	7,762,228,962	-32.1
FURNITURE & HOME FURNISHINGS	4232	502	1,103,284,538	1,180,719,390	7
LUMBER & CONSTRUCTION MATERIALS	4233	739	4,761,672,899	5,811,245,416	22
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,690	9,854,418,791	10,247,022,923	4
ELECTRICAL EQUIPMENT	4236	1,200	6,606,617,621	7,643,690,422	15.7
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	538	2,199,293,283	2,411,096,516	9.6
MACHINERY & EQUIPMENT	4238	2,071	7,632,501,975	8,556,182,761	12.1
OTHER DURABLE GOODS	4235, 4239	2,234	9,290,867,898	7,368,093,004	-20.7
NONDURABLE GOODS:	424	8,414	47,142,137,332	49,950,851,122	6
PAPER & PAPER PRODUCTS	4241	350	1,780,070,161	2,255,943,227	26.7
DRUGS & SUNDRIES	4242	305	7,290,837,822	7,052,719,972	-3.3
APPAREL	4243	444	1,865,826,254	2,100,361,644	12.6
FOOD PRODUCTS	4244	1,877	16,459,447,304	17,543,433,157	6.6
FARM PRODUCTS	4245	120	613,651,136	559,965,465	-8.7
CHEMICALS & PLASTICS	4246	420	2,610,179,210	2,806,929,991	7.5
PETROLEUM PRODUCTS	4247	184	6,231,469,281	6,216,471,548	-0.2
OTHER NONDURABLE GOODS	4248, 4249	4,714	10,290,656,164	11,415,026,118	10.9
ELECTRONIC MARKETS, AGENTS, BROKERS	425	476	918,354,412	1,110,279,402	20.9
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>57,029</u>	<u>89,966,580,135</u>	<u>97,100,199,424</u>	<u>7.9</u>
MOTOR VEHICLES & PARTS	441	3,768	19,115,785,164	20,016,377,186	4.7
NEW & USED AUTO DEALERS	4411	1,664	14,950,565,342	15,610,543,365	4.4
RV, BOAT, MOTORCYCLE DEALERS	4412	778	2,019,342,423	2,134,286,496	5.7
AUTOMOTIVE PARTS & TIRES	4413	1,326	2,145,877,399	2,271,547,325	5.9
FURNITURE & HOME FURNISHINGS	442	2,106	3,398,853,503	3,513,011,285	3.4
ELECTRONICS & APPLIANCES	443	2,808	4,438,935,149	5,034,079,423	13.4
HOUSEHOLD APPLIANCES	443111	342	576,818,984	636,222,900	10.3
RADIO, TV & OTHER ELECTRONICS	443112	654	1,375,076,635	1,494,678,295	8.7
COMPUTERS & SOFTWARE	44312	1,759	2,392,631,405	2,806,029,182	17.3

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	CURRENT UNITS	CALENDAR 2004	CALENDAR 2005	PERCENT CHANGE
CAMERAS & PHOTO SUPPLY	44313	53	94,408,125	97,149,046	2.9
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,947	7,265,637,487	8,005,768,310	10.2
BUILDING MATERIALS	4441	1,730	6,485,943,400	7,187,199,145	10.8
LAWN & GARDEN SUPPLIES	4442	1,217	779,694,087	818,569,165	5
FOOD & BEVERAGES (OFF-PREMISES)	445	3,463	11,453,825,404	11,297,873,097	-1.4
GROCERY & CONVENIENCE STORES	4451	2,121	10,915,368,929	10,668,079,020	-2.3
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,118	484,968,999	545,547,540	12.5
BEER, WINE AND LIQUOR STORES	4453	224	53,487,476	84,246,537	57.5
DRUG STORES & PERSONAL CARE STORES	446	1,863	4,199,008,953	4,440,165,414	5.7
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,756	6,746,859,766	8,173,286,063	21.1
APPAREL & ACCESSORIES	448	3,182	4,705,197,405	4,714,086,721	0.2
CLOTHING STORES	4481	2,069	3,686,490,786	3,533,887,431	-4.1
SHOE STORES	4482	183	300,159,222	357,895,252	19.2
JEWELRY & LUGGAGE STORES	4483	930	718,547,397	822,304,038	14.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,627	2,620,437,556	2,643,285,969	0.9
SPORTING GOODS	45111	1,464	1,166,000,622	1,177,801,167	1
HOBBY & TOY STORES	45112	499	338,487,581	342,812,044	1.3
SEWING SUPPLIES	45113	255	158,894,665	168,222,473	5.9
MUSICAL INSTRUMENTS	45114	204	158,980,660	169,180,679	6.4
BOOK, PERIODICAL & MUSIC STORES	45121	848	517,493,741	539,585,230	4.3
TAPES & CDs	45122	357	280,580,287	245,684,376	-12.4
DEPARTMENT STORES	4521	27	3,301,918,157	3,398,067,450	2.9
GENERAL MERCHANDISE STORES	4529	465	10,294,991,070	11,860,764,783	15.2
E-COMMERCE & MAIL ORDER	4541	1,832	4,111,246,980	4,029,611,340	-2
MISCELLANEOUS RETAILERS	453, 4542, 4543	29,185	8,313,883,541	9,973,822,383	20
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>7,583</u>	<u>8,974,851,146</u>	<u>7,661,462,642</u>	<u>-14.6</u>
AIR TRANSPORTATION	481	98	77,298,999	91,001,837	17.7
RAILROADS	482	13	179,618,755	179,831,232	0.1
WATER TRANSPORTATION	483	53	212,727,545	303,154,010	42.5
TRUCK TRANSPORTATION	484	4,211	4,623,649,393	3,448,809,625	-25.4
TRANSIT & GROUND PASSENGER TRANSPORT	485	767	406,738,502	413,328,314	1.6
PIPELINES	486	4	20,084,607	31,511,876	56.9
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	2,437	3,454,733,345	3,193,825,748	-7.6
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>278</u>	<u>428,935,793</u>	<u>505,314,480</u>	<u>17.8</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,698</u>	<u>14,518,949,000</u>	<u>15,405,041,056</u>	<u>6.1</u>
PUBLISHING (EXCEPT INTERNET)	511	1,376	3,325,294,826	3,343,835,890	0.6
NEWSPAPERS	51111	179	896,827,099	949,698,014	5.9
BOOKS & PERIODICALS	51112, 51113	684	381,900,063	429,288,672	12.4
SOFTWARE	5112	340	1,771,384,972	1,758,901,737	-0.7
OTHER PUBLISHERS	51114, 51119	173	275,182,692	205,947,467	-25.2
MOTION PICTURE PRODUCTION	512	1,241	712,489,757	688,254,033	-3.4
RADIO & TV BROADCASTING, CABLE TV	515	178	969,646,598	959,973,080	-1
INTERNET PUBLISHING & BROADCASTING	516	31	3,788,909	3,857,461	1.8
TELEPHONE & TELECOMMUNICATIONS	517	863	7,812,495,011	8,530,299,238	9.2
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,827	1,457,870,845	1,641,492,703	12.6
OTHER INFORMATION SERVICES	519	182	237,363,054	237,328,651	0
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>17,188</u>	<u>28,942,549,071</u>	<u>33,992,661,765</u>	<u>17.4</u>
BANKS & CREDIT UNIONS	522	2,772	13,338,323,192	16,641,127,875	24.8
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,550	2,599,256,759	3,013,607,528	15.9
INSURANCE AGENTS & BROKERS	524	3,942	5,752,215,756	5,984,743,796	4
REAL ESTATE AGENTS & BROKERS	531	6,124	3,499,635,329	4,234,701,138	21
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,737	3,715,745,449	4,078,823,572	9.8
LESSORS OF NONFINANCIAL INTANGIBLES	533	63	37,372,586	39,657,856	6.1
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>141,526</u>	<u>77,090,289,311</u>	<u>86,779,279,753</u>	<u>12.6</u>
LEGAL SERVICES	5411	5,548	3,515,247,397	3,681,416,133	4.7
ACCOUNTING SERVICES	5412	4,407	1,520,003,148	1,655,347,101	8.9
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,829	6,973,135,935	7,098,795,163	1.8

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2005

INDUSTRY	NAICS	CURRENT UNITS	CALENDAR 2004	CALENDAR 2005	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	5,147	4,437,916,503	5,232,030,851	17.9
CONSULTING SERVICES	5416	9,440	3,663,905,875	3,930,604,003	7.3
ADVERTISING & PUBLIC RELATIONS	5418	1,474	1,054,309,532	1,120,087,267	6.2
OTHER PROFESSIONAL SERVICES	5417, 5419	6,455	3,109,971,306	5,482,427,238	76.3
MANAGEMENT SERVICES	55	101	147,521,734	221,840,080	50.4
ADMINISTRATIVE & SUPPORT SERVICES	561	22,344	9,201,695,579	11,013,242,543	19.7
EMPLOYMENT SERVICES	5613	797	1,354,856,676	1,790,108,240	32.1
TRAVEL SERVICES	5615	730	920,691,587	989,311,715	7.5
INVESTIGATION & SECURITY SERVICES	5616	866	566,800,978	631,113,347	11.3
BUILDING SERVICES & JANITORIAL	5617	7,171	4,516,258,215	5,495,657,185	21.7
OTHER	5611, 5612, 5614, 5619	12,780	1,843,088,123	2,107,052,056	14.3
WASTE TREATMENT/ COLLECTION	562	662	2,756,115,005	3,031,407,160	10
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	3,934	1,103,771,429	1,173,179,510	6.3
HEALTH SERVICES	62	18,443	20,241,093,207	22,352,010,937	10.4
PHYSICIANS	6211	3,582	4,984,110,025	5,382,961,622	8
DENTISTS	6212	3,176	2,418,902,170	2,532,796,809	4.7
OTHER PRACTITIONERS	6213	6,972	1,617,393,831	1,750,839,498	8.3
HOSPITALS	622	155	6,167,003,239	6,875,551,550	11.5
NURSING & RETIREMENT HOMES	623	593	1,190,681,721	1,383,392,724	16.2
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,282	3,185,328,745	3,710,229,577	16.5
SOCIAL SERVICES & DAY CARE	624	2,683	677,673,476	716,239,157	5.7
ARTS, ENTERTAINMENT, & RECREATION	71	6,014	2,335,113,790	2,460,591,299	5.4
PERFORMING ARTS, SPECTATOR SPORTS	711	3,654	910,061,386	1,040,355,777	14.3
MUSEUMS, HISTORICAL SITES, ETC.	712	141	63,163,544	63,289,892	0.2
AMUSEMENT, GAMBLING, RECREATION	713	2,219	1,361,888,860	1,356,945,630	-0.4
ACCOMMODATIONS	721	2,325	1,650,221,959	1,839,836,176	11.5
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	13,501	8,707,738,624	8,889,933,562	2.1
DRINKING PLACES	7224	1,172	499,040,767	535,714,712	7.3
AUTO REPAIR & SERVICES	8111	6,794	2,161,237,270	2,328,812,409	7.8
OTHER REPAIR SERVICES	8112, 8113, 8114	6,657	1,215,774,348	1,448,362,359	19.1
PERSONAL SERVICES	812	15,209	2,110,399,031	2,419,587,338	14.7
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	8,390	679,662,701	770,771,366	13.4
LAUNDRY & DRY CLEANING	8123	1,130	362,920,080	371,593,261	2.4
OTHER PERSONAL SERVICES	8122, 8129	5,689	1,067,816,250	1,277,222,711	19.6
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,457	477,499,076	543,221,521	13.8
PUBLIC ADMINISTRATION, OTHER	92,00	613	208,577,796	320,832,391	53.8
TOTAL ALL INDUSTRIES		311,118	\$459,354,558,217	\$499,564,862,020	8.8%