

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 1, 2006**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as Reported by Washington State Excise Taxpayers  
for Quarter 1, 2006**

**Research Division  
Mary Welsh, Assistant Director**

**Report written by:  
Julie Williams, Tax Policy Specialist**

**Contact: (360) 570-6070**

**August 2006**

The Quarterly Business Review can be found on the Internet at  
[http://dor.wa.gov/content/statistics/stats\\_qbr.aspx](http://dor.wa.gov/content/statistics/stats_qbr.aspx)

Please address comments on the Department of Revenue's  
Internet services to Taxpayer Services at:

[Communications@DOR.WA.GOV](mailto:Communications@DOR.WA.GOV)

To inquire about the availability of this document in an alternate format for the  
Visually impaired, please call (360) 705-6715. Teletype (TTY) users,  
please call 1-800-451-7985.

## TABLE OF CONTENTS

		<u>Page</u>
	<b>OVERVIEW OF BUSINESS ACTIVITY</b> ..... Calendar Year 2005	1
<b>TABLE 1:</b>	<b>TOTAL GROSS BUSINESS INCOME</b> ..... Statewide by Industry (NAICS) Calendar Year 2005	2
<b>TABLE 2:</b>	<b>SUMMARY OF EXCISE TAX RETURNS</b> ..... Amounts Reported by Tax Line Calendar Year 2005 (\$000)	6
<b>TABLE 3A:</b>	<b>COUNTY TAXABLE RETAIL SALES</b> ..... Comparing Calendar Year 2004 to Calendar Year 2005 (\$000)	8
<b>TABLE 3:</b>	<b>TAXABLE RETAIL SALES FOR COUNTIES</b> ..... By North American Industry Classification System Calendar Year 2005	9
<b>TABLE 4A:</b>	<b>CITY TAXABLE RETAIL SALES</b> ..... Comparing Calendar Year 2004 to Calendar Year 2005 (\$000)	29
<b>TABLE 4:</b>	<b>TAXABLE RETAIL SALES FOR SELECTED CITIES</b> ..... By North American Industry Classification System Calendar Year 2005	30
<b>TABLE 5:</b>	<b>BUSINESS AND OCCUPATION TAX:</b> ..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) Calendar Year 2005	55
<b>TABLE 6:</b>	<b>STATE RETAIL SALES TAX:</b> ..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) Calendar Year 2005	59
<b>TABLE 7:</b>	<b>PUBLIC UTILITY TAX:</b> ..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry Calendar Year 2005	60
<b>APPENDIX A:</b>	<b>FREQUENTLY ASKED QUESTIONS</b> .....	61

## **OVERVIEW OF BUSINESS ACTIVITY**

**1st Quarter, 2006  
(January, February, March 2006)**

State gross business income increased \$13.1 billion, or 11.9 percent, in the first quarter of 2006 compared to the first quarter of 2005.

Some of the largest gains were realized in the Aircraft, Aerospace and Parts industry, Banks and Credit Unions, and Petroleum Refining. The Aircraft, Aerospace and Parts industry grew by \$2.7 billion (45.2 percent), Banks and Credit Unions realized gains of \$2.3 billion (68.6 percent), and Petroleum Refining increased \$1.1 billion (31.6 percent).

A few other industries realized strong growth during the first quarter of 2006 including Special Trade Contractors, which grew \$0.8 billion and Miscellaneous Retailers, which was up \$0.6 billion.

In terms of largest percentage increase, Natural Gas Distribution grew by 171.2 percent, or \$249.3 million, and Other Nonferrous Metals was up 103.3 percent, or \$33.0 million.

Although the Food Products industry shows a decline of \$0.6 billion from quarter 1, 2005 to quarter 1, 2006 the majority of this loss is likely due to the recent fruit and vegetable exemption, which took effect July 1, 2005. Firms who previously paid taxes on income received from a variety of fruit and vegetable activities are now exempt from paying taxes on that income. This in turn causes what looks like a decline in the industry, but is in fact the result of firms no longer having to report the exempt fruit and vegetable income to the Department of Revenue.

Overall, Retail Trade grew by \$2.2 billion, Manufacturing was up \$4.3 billion, Wholesale Trade increased by \$0.5 billion, the Business, Personal and Other Services sector realized gains of \$1.3 billion, and the Finance, Insurance and Real Estate sector increased by \$2.9 billion.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2005	1ST QUARTER 2006	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,718</u>	<u>\$766,305,544</u>	<u>\$746,606,372</u>	<u>-2.6%</u>
CROP & ANIMAL PRODUCTION	111,112	399	171,621,957	164,908,612	-3.9
FORESTRY & LOGGING	113	695	448,711,015	435,844,523	-2.9
FISHING & HUNTING	114	125	38,368,437	41,362,971	7.8
AG & FORESTRY SUPPORT ACTIVITIES	115	499	107,604,135	104,490,266	-2.9
<u>MINING</u>	<u>21</u>	<u>145</u>	<u>160,570,842</u>	<u>168,457,300</u>	<u>4.9</u>
OIL & GAS EXTRACTION	211	D	D	D	D
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	39	75,408,129	73,103,496	-3.1
SAND & GRAVEL, QUARRYING	2123	106	85,162,713	95,353,804	12
<u>UTILITIES</u>	<u>22</u>	<u>625</u>	<u>2,617,724,541</u>	<u>3,177,106,706</u>	<u>21.4</u>
ELECTRIC POWER GENERATION & TRANS.	2211	86	1,996,516,006	2,270,982,277	13.7
NATURAL GAS DISTRIBUTION	2212	13	145,642,785	394,918,916	171.2
WATER & SEWER	2213	526	475,565,750	511,205,513	7.5
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,466</u>	<u>7,170,187,643</u>	<u>8,691,384,672</u>	<u>21.2</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,507	1,548,089,773	1,735,784,865	12.1
NONRESIDENTIAL BUILDING	2362	837	1,348,579,236	1,689,906,637	25.3
HEAVY CONSTRUCTION & HIGHWAYS	237	1,320	832,935,252	977,286,754	17.3
SPECIAL TRADE CONTRACTORS	238	20,802	3,440,583,382	4,288,406,416	24.6
PLUMBING & HEATING	23822	2,438	759,205,515	857,091,945	12.9
PAINTING	23832	2,369	114,640,521	137,672,454	20.1
ELECTRICAL	23821	2,303	575,110,188	917,236,765	59.5
MASONRY/DRYWALL	23814, 23831	1,576	335,712,912	394,186,609	17.4
ROOFING	23816	785	172,120,151	205,876,991	19.6
OTHER CONTRACTORS	238 not listed above	11,331	1,483,794,095	1,776,341,652	19.7
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,502</u>	<u>23,858,726,087</u>	<u>28,114,557,709</u>	<u>17.8</u>
FOOD PRODUCTS	311	614	2,386,897,801	1,788,788,930	-25.1
MILLING OF GRAINS	3112	12	58,162,255	65,429,479	12.5
FRUITS & VEGETABLES	3114	39	756,956,726	366,742,880	-51.6
DAIRY PRODUCTS	3115	11	332,595,364	295,904,744	-11
MEAT PRODUCTS	3116	70	300,433,425	163,933,436	-45.4
SEAFOOD PRODUCTS	3117	61	503,095,781	366,292,210	-27.2
BAKERY PRODUCTS	3118	275	151,880,420	206,734,809	36.1
OTHER FOOD ITEMS	3111, 3113, 3119	146	283,773,830	323,751,372	14.1
BEVERAGES	312	190	502,655,118	522,378,711	3.9
TEXTILES	313,314	197	227,851,217	146,454,644	-35.7
APPAREL	315	95	54,253,958	54,239,015	0
LEATHER & ALLIED PRODUCTS	316	20	17,074,805	15,805,123	-7.4
LUMBER & WOOD PRODUCTS	321	500	1,793,469,642	1,813,823,257	1.1
SAWMILLS	3211	96	661,046,741	609,240,598	-7.8
PLYWOOD & TRUSSES	3212	56	256,171,669	275,364,376	7.5
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	348	876,251,232	929,218,283	6
PAPER PRODUCTS	322	90	1,118,424,688	950,274,505	-15
PULP & PAPER MILLS	3221	28	659,839,970	535,464,761	-18.8
OTHER PAPER PRODUCTS	3222	62	458,584,718	414,809,744	-9.5
COMMERCIAL PRINTING	323	667	291,525,271	297,408,552	2
PETROLEUM & COAL PRODUCTS	324	30	3,557,275,879	4,683,093,256	31.6
PETROLEUM REFINING	32411	10	3,464,594,201	4,557,991,045	31.6
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	20	92,681,678	125,102,211	35
CHEMICALS	325	220	690,001,339	725,497,608	5.1
CHEMICALS	3251	28	216,153,654	204,438,689	-5.4
PESTICIDES & FERTILIZERS	3253	22	40,252,586	40,605,185	0.9
PHARMACEUTICALS	3254	39	114,816,222	96,244,692	-16.2
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	131	318,778,877	384,209,042	20.5
PLASTICS & RUBBER PRODUCTS	326	170	496,109,620	540,783,746	9
NONMETALLIC MINERALS	327	229	516,862,486	555,618,827	7.5
PRIMARY METALS	331	118	653,237,943	826,940,754	26.6
IRON & STEEL MILLS	3311, 3312	51	151,483,967	206,908,769	36.6

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2005	1ST QUARTER 2006	PERCENT CHANGE
ALUMINUM SMELTING	3313	18	283,238,751	333,975,959	17.9
OTHER NONFERROUS METALS	3314	9	31,997,868	65,046,499	103.3
FOUNDRIES	3315	40	186,517,357	221,009,527	18.5
FABRICATED METAL PRODUCTS	332	888	741,633,160	914,144,365	23.3
MACHINERY	333	540	875,182,474	1,200,324,569	37.2
FARM & CONSTRUCTION IMPLEMENTS	3331	51	85,704,852	89,659,208	4.6
INDUSTRIAL MACHINERY	3332	89	149,718,196	178,978,924	19.5
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	400	639,759,426	931,686,437	45.6
COMPUTERS & ELECTRONICS	334	415	1,801,399,599	1,861,076,566	3.3
COMPUTER HARDWARE	3341	38	229,949,939	277,678,723	20.8
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	46	150,963,888	201,591,305	33.5
AUDIO & VIDEO EQUIPMENT	3343	18	22,215,921	26,457,441	19.1
SEMICONDUCTORS	3344	57	444,088,594	400,717,847	-9.8
INSTRUMENTS	3345	139	887,999,716	866,896,287	-2.4
SOFTWARE REPRODUCTION	334611	101	60,340,983	80,554,005	33.5
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	16	5,840,558	7,180,958	22.9
ELECTRICAL EQUIPMENT & APPLIANCES	335	108	212,660,385	287,575,624	35.2
LIGHTING EQUIPMENT	3351	17	14,811,217	21,853,027	47.5
HOUSEHOLD APPLIANCES	3352	12	46,142,133	72,608,954	57.4
OTHER ELECTRIC EQUIPMENT	3353, 3359	79	151,707,035	193,113,643	27.3
TRANSPORTATION EQUIPMENT	336	504	6,760,355,928	9,683,656,927	43.2
MOTOR VEHICLES & PARTS	3361, 3362, 3363	108	354,306,406	444,731,746	25.5
AIRCRAFT, AEROSPACE & PARTS	3364	126	6,033,711,459	8,759,084,081	45.2
SHIPS & BOATS	3366	235	343,196,293	448,476,571	30.7
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	35	29,141,770	31,364,529	7.6
FURNITURE & RELATED PRODUCTS	337	711	312,607,012	341,358,236	9.2
OTHER MANUFACTURING	339	1,196	849,247,762	905,314,494	6.6
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>11,991</u>	<u>22,702,591,499</u>	<u>23,203,280,364</u>	<u>2.2</u>
DURABLE GOODS	423	6,852	12,050,838,119	12,443,270,141	3.3
MOTOR VEHICLES & PARTS	4231	538	1,841,221,548	1,939,830,183	5.4
FURNITURE & HOME FURNISHINGS	4232	341	261,773,578	301,589,282	15.2
LUMBER & CONSTRUCTION MATERIALS	4233	535	1,232,939,259	1,397,616,286	13.4
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,290	2,461,940,215	2,647,817,587	7.6
ELECTRICAL EQUIPMENT	4236	863	1,670,220,999	1,807,356,463	8.2
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	412	540,352,926	592,455,425	9.6
MACHINERY & EQUIPMENT	4238	1,585	2,130,296,957	2,195,366,796	3.1
OTHER DURABLE GOODS	4235, 4239	1,288	1,912,092,637	1,561,238,119	-18.3
NONDURABLE GOODS:	424	4,834	10,413,317,087	10,512,057,965	0.9
PAPER & PAPER PRODUCTS	4241	244	592,363,555	520,687,457	-12.1
DRUGS & SUNDRIES	4242	223	1,690,579,122	1,695,230,764	0.3
APPAREL	4243	272	479,841,172	384,924,232	-19.8
FOOD PRODUCTS	4244	1,213	4,049,864,027	3,886,458,458	-4
FARM PRODUCTS	4245	71	116,489,053	123,319,348	5.9
CHEMICALS & PLASTICS	4246	316	634,402,942	694,917,197	9.5
PETROLEUM PRODUCTS	4247	152	538,303,686	575,760,507	7
OTHER NONDURABLE GOODS	4248, 4249	2,343	2,311,473,530	2,630,760,002	13.8
ELECTRONIC MARKETS, AGENTS, BROKERS	425	305	238,430,763	247,952,258	4
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,310</u>	<u>21,494,129,052</u>	<u>23,697,861,150</u>	<u>10.3</u>
MOTOR VEHICLES & PARTS	441	2,947	4,590,323,901	4,775,737,566	4
NEW & USED AUTO DEALERS	4411	1,405	3,599,959,252	3,761,797,985	4.5
RV, BOAT, MOTORCYCLE DEALERS	4412	547	471,183,116	466,361,813	-1
AUTOMOTIVE PARTS & TIRES	4413	995	519,181,533	547,577,768	5.5
FURNITURE & HOME FURNISHINGS	442	1,458	826,366,287	925,219,552	12
ELECTRONICS & APPLIANCES	443	1,831	1,088,178,741	1,208,777,148	11.1
HOUSEHOLD APPLIANCES	443111	250	141,627,752	166,331,196	17.4
RADIO, TV & OTHER ELECTRONICS	443112	416	342,913,905	356,361,465	3.9
COMPUTERS & SOFTWARE	44312	1,126	585,405,098	668,119,591	14.1

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2005	1ST QUARTER 2006	PERCENT CHANGE
CAMERAS & PHOTO SUPPLY	44313	39	18,231,986	17,964,896	-1.5
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,002	1,722,605,992	1,880,509,315	9.2
BUILDING MATERIALS	4441	1,406	1,553,650,714	1,707,408,354	9.9
LAWN & GARDEN SUPPLIES	4442	596	168,955,278	173,100,961	2.5
FOOD & BEVERAGES (OFF-PREMISES)	445	2,574	2,640,307,088	2,736,162,639	3.6
GROCERY & CONVENIENCE STORES	4451	1,845	2,520,622,595	2,605,099,026	3.4
OTHER FOOD STORES/SPECIALTY FOODS	4452	555	104,170,396	112,329,613	7.8
BEER, WINE AND LIQUOR STORES	4453	174	15,514,097	18,734,000	20.8
DRUG STORES & PERSONAL CARE STORES	446	1,125	1,046,966,051	1,128,464,055	7.8
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,567	1,631,512,163	1,889,741,800	15.8
APPAREL & ACCESSORIES	448	1,878	985,221,230	1,022,128,735	3.7
CLOTHING STORES	4481	1,228	747,559,101	758,097,236	1.4
SHOE STORES	4482	155	75,621,702	88,426,454	16.9
JEWELRY & LUGGAGE STORES	4483	495	162,040,427	175,605,045	8.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,964	587,610,725	597,453,303	1.7
SPORTING GOODS	45111	834	264,227,512	270,767,049	2.5
HOBBY & TOY STORES	45112	249	67,877,086	70,241,893	3.5
SEWING SUPPLIES	45113	149	38,179,482	39,130,375	2.5
MUSICAL INSTRUMENTS	45114	140	39,150,420	40,046,218	2.3
BOOK, PERIODICAL & MUSIC STORES	45121	409	125,439,197	126,962,600	1.2
TAPES & CDs	45122	183	52,737,028	50,305,168	-4.6
DEPARTMENT STORES	4521	22	716,409,449	730,334,537	1.9
GENERAL MERCHANDISE STORES	4529	271	2,530,704,850	2,796,646,151	10.5
E-COMMERCE & MAIL ORDER	4541	669	1,045,872,345	1,252,938,906	19.8
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,002	2,082,050,230	2,753,747,443	32.3
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>3,875</u>	<u>1,658,174,573</u>	<u>1,469,585,466</u>	<u>-11.4</u>
AIR TRANSPORTATION	481	51	18,623,786	24,109,271	29.5
RAILROADS	482	11	40,079,483	42,929,829	7.1
WATER TRANSPORTATION	483	37	52,596,050	50,056,427	-4.8
TRUCK TRANSPORTATION	484	2,234	745,879,976	524,590,409	-29.7
TRANSIT & GROUND PASSENGER TRANSPORT	485	215	97,222,532	94,077,196	-3.2
PIPELINES	486	3	4,925,373	8,516,936	72.9
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	1,324	698,847,373	725,305,398	3.8
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>169</u>	<u>104,348,541</u>	<u>113,778,098</u>	<u>9</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,804</u>	<u>3,619,452,481</u>	<u>3,727,755,406</u>	<u>3</u>
PUBLISHING (EXCEPT INTERNET)	511	670	807,560,690	805,649,118	-0.2
NEWSPAPERS	51111	123	223,206,641	221,858,988	-0.6
BOOKS & PERIODICALS	51112, 51113	284	86,925,966	108,898,007	25.3
SOFTWARE	5112	194	439,971,425	429,364,393	-2.4
OTHER PUBLISHERS	51114, 51119	69	57,456,658	45,527,730	-20.8
MOTION PICTURE PRODUCTION	512	521	164,865,552	142,768,601	-13.4
RADIO & TV BROADCASTING, CABLE TV	515	124	217,374,877	227,799,380	4.8
INTERNET PUBLISHING & BROADCASTING	516	13	840,126	795,345	-5.3
TELEPHONE & TELECOMMUNICATIONS	517	627	2,005,825,795	2,131,153,446	6.2
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	758	366,095,343	363,771,603	-0.6
OTHER INFORMATION SERVICES	519	91	56,890,098	55,817,913	-1.9
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,139</u>	<u>7,035,813,525</u>	<u>9,892,351,191</u>	<u>40.6</u>
BANKS & CREDIT UNIONS	522	1,866	3,293,560,799	5,553,187,153	68.6
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	940	604,602,242	869,427,917	43.8
INSURANCE AGENTS & BROKERS	524	2,033	1,425,676,648	1,518,585,590	6.5
REAL ESTATE AGENTS & BROKERS	531	3,524	792,498,205	912,776,730	15.2
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,734	908,433,142	1,029,960,955	13.4
LESSORS OF NONFINANCIAL INTANGIBLES	533	42	11,042,489	8,412,846	-23.8
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>77,718</u>	<u>19,462,997,702</u>	<u>20,761,783,924</u>	<u>6.7</u>
LEGAL SERVICES	5411	4,025	836,515,214	899,097,829	7.5
ACCOUNTING SERVICES	5412	2,226	436,315,264	471,482,737	8.1
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	4,930	1,642,670,519	1,632,554,971	-0.6

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2005	1ST QUARTER 2006	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	2,474	1,167,528,551	1,355,326,006	16.1
CONSULTING SERVICES	5416	4,362	789,834,846	936,300,143	18.5
ADVERTISING & PUBLIC RELATIONS	5418	873	237,508,238	267,128,780	12.5
OTHER PROFESSIONAL SERVICES	5417, 5419	3,106	903,846,439	1,047,659,411	15.9
MANAGEMENT SERVICES	55	39	24,380,297	66,808,258	174
ADMINISTRATIVE & SUPPORT SERVICES	561	10,850	2,422,120,394	2,591,538,156	7
EMPLOYMENT SERVICES	5613	521	362,789,025	501,977,943	38.4
TRAVEL SERVICES	5615	291	224,905,447	212,000,229	-5.7
INVESTIGATION & SECURITY SERVICES	5616	524	147,022,302	159,715,718	8.6
BUILDING SERVICES & JANITORIAL	5617	3,513	1,205,444,611	1,287,335,735	6.8
OTHER	5611, 5612, 5614, 5619	6,001	481,959,009	430,508,531	-10.7
WASTE TREATMENT/ COLLECTION	562	473	743,002,383	635,401,906	-14.5
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,458	272,027,129	287,183,360	5.6
HEALTH SERVICES	62	11,999	5,354,003,697	5,790,734,689	8.2
PHYSICIANS	6211	2,979	1,313,377,484	1,382,159,732	5.2
DENTISTS	6212	2,933	639,871,387	671,986,457	5
OTHER PRACTITIONERS	6213	3,784	398,719,271	428,229,047	7.4
HOSPITALS	622	148	1,678,743,497	1,813,322,068	8
NURSING & RETIREMENT HOMES	623	416	326,922,155	349,037,573	6.8
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	916	853,466,437	1,000,193,786	17.2
SOCIAL SERVICES & DAY CARE	624	823	142,903,466	145,806,026	2
ARTS, ENTERTAINMENT, & RECREATION	71	2,358	479,371,383	540,413,330	12.7
PERFORMING ARTS, SPECTATOR SPORTS	711	914	152,403,973	191,269,323	25.5
MUSEUMS, HISTORICAL SITES, ETC.	712	63	10,995,355	11,061,491	0.6
AMUSEMENT, GAMBLING, RECREATION	713	1,381	315,972,055	338,082,516	7
ACCOMMODATIONS	721	1,604	332,046,974	385,738,699	16.2
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	10,807	2,150,659,254	2,115,161,632	-1.7
DRINKING PLACES	7224	1,025	126,317,241	122,049,637	-3.4
AUTO REPAIR & SERVICES	8111	4,888	541,025,004	601,876,366	11.2
OTHER REPAIR SERVICES	8112, 8113, 8114	3,300	319,640,138	302,165,783	-5.5
PERSONAL SERVICES	812	6,027	515,177,968	540,453,388	4.9
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	2,878	155,479,888	161,868,284	4.1
LAUNDRY & DRY CLEANING	8123	912	89,728,572	92,413,918	3
OTHER PERSONAL SERVICES	8122, 8129	2,237	269,969,508	286,171,186	6
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	664	112,469,488	120,399,440	7.1
PUBLIC ADMINISTRATION, OTHER	92,00	230	56,537,281	52,309,403	-7.5
<b>TOTAL ALL INDUSTRIES</b>		<b>178,464</b>	<b>\$110,651,281,291</b>	<b>\$123,764,524,535</b>	<b>11.9%</b>



**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
QUARTER 1, 2006 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$189,719	\$12,872	\$176,847	0.00484	\$856
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	810,845	92,171	718,674	0.00138	992
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	951,550	54,610	896,940	0.00275	2,467
4	Insurance Agents/Brokers	14	418,215	6,341	411,874	0.00484	1,993
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	886,566	27,886	858,680	0.00138	1,185
6	Processing for Hire/Printing and Publishing	10	1,160,927	95,142	1,065,785	0.00484	5,158
7	Manufacturing	07	7,684,865	286,803	7,398,062	0.00484	35,807
8	Royalties; Child Care	80	288,149	18,922	269,227	0.00484	1,303
9	Wholesaling	03	36,010,139	10,176,236	25,833,903	0.00484	125,036
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,039,486	148,866	890,621	0.00484	4,311
11	Public or Nonprofit Hospitals	55	1,545,532	336,742	1,208,790	0.015	18,132
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	459,839	1,283	458,556	0.00471	2,160
13	Service & Other Activities	04	22,322,551	6,534,984	15,787,567	0.015	236,814
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	157,151	58,292	98,859	0.016	1,582
15	Retailing of Interstate Transportation Equip.	19	363,586	153,647	209,939	0.00484	1,016
16	Retailing	02	36,592,160	4,620,193	31,971,966	0.00471	150,588
17	Mfg. of Aluminum/Solar Energy	190	105,835	28	105,806	0.002904	307
18	Wholesaling of Aluminum/Solar Energy	191	69,565	19,269	50,295	0.002904	146
19	Mfg. of Commercial Airplanes or Components	195	435,115	2,533	432,582	0.004235	1,832
20	Whlse of Commercial Airplanes or Components	196	3,728,283	165,067	3,563,216	0.004235	15,090
21	Retailing of Commercial Airplanes or Components	197	2,989,059	289,955	2,699,104	0.004235	11,431
22	Parimutuel Wagering	193	D	D	D	0.001	D
<b>TOTAL B&amp;O TAXES</b>			<b>118,209,138</b>	<b>23,101,845</b>	<b>95,107,293</b>		<b>618,205</b>

**STATE SALES TAX AND USE TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
23	Retail Sales Tax	01	\$38,755,072	\$14,307,487	\$24,447,585	0.065	\$1,589,093
24	Use Tax	05	1,019,196	-7	1,019,203	0.065	66,248

**STATE PUBLIC UTILITY TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
25	Water Distribution	60	\$159,605	\$7,048	\$152,558	0.05029	\$7,672
26	Sewer Collection	61	99,219	45,464	53,755	0.03852	2,071
27	Power	49	1,702,615	279,746	1,422,869	0.03873	55,108
28	Gas Dist., Telegraph	26	715,569	1,401	714,169	0.03852	27,510
29	Motor Transportation, Railroad, Railroad Car	08	495,576	221,224	274,352	0.01926	5,284
30	Urban Transportation/Vessels Under 65 Feet	12	130,748	32,736	98,012	0.00642	629
31	Other Public Service	13	58,055	18,709	39,346	0.01926	758
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>3,361,388</b>	<b>606,327</b>	<b>2,755,061</b>		<b>99,031</b>

**OTHER TAXES**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Motor Vehicle Sales/Leases	120	\$2,308,082	\$0	\$2,308,082	0.003	\$6,924
33	Litter Tax	36	11,580,051	0	11,580,051	0.00015	1,737
34	Tobacco Products	20	11,192	0	11,192	0.75	8,394
35	Refuse Collection	64	306,151	106,391	199,759	0.036	7,191
36	Petroleum Products Tax	57	N/A	N/A	N/A	0.005	N/A
37	Hazardous Substance	65	3,712,575	170,877	3,541,697	0.007	24,792
38	IMR	79	34,841	0	34,841	0.06	2,090
39	Solid Fuel Burning Device Fee	59	Devices		2	\$30/Device	59
40	Syrup Tax	54	Gallons		2,186	\$1.00/Gal	2,186
41	Tire Fee	73	Tires		833	\$.90/Tire	750
42	Cigar Tax (\$0.67 or more)	194	Cigars		0	\$.50/Cigar	0
43	State Enhanced 911, TRS & WTAP	93	Switched Lines		10,103	\$.44/Line	4,445
44	Wireless State Enhanced 911 Tax	94	Radio Lines		11,924	\$.20/Line	2,385
45	Quality Maintenance Fee on Nursing Facility Operators	78	Days		1,263	\$6.50/Day	8,207
<b>TOTAL OTHER TAXES</b>							<b>69,160</b>

**TOTAL STATE TAXES\*\* \$2,441,737**

\* Reflects reported tax liability prior to any applicable tax credits.

\*\* Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**1st Quarter, 2005 to 1st Quarter, 2006**  
**(Dollars in Thousands)**

County	Quarter 1, 2005	Quarter 1, 2006	Percent Change
Adams	\$35,458	\$36,721	3.6%
Asotin	36,377	38,720	6.4%
Benton	508,109	506,109	-0.4%
Chelan	243,121	263,912	8.6%
Clallam	209,455	223,543	6.7%
Clark	995,356	1,105,881	11.1%
Columbia	5,902	6,845	16.0%
Cowlitz	279,444	295,954	5.9%
Douglas	72,453	82,819	14.3%
Ferry	6,181	6,393	3.4%
Franklin	201,665	199,976	-0.8%
Garfield	3,228	3,425	6.1%
Grant	176,982	218,629	23.5%
Grays Harbor	170,118	186,810	9.8%
Island	168,196	182,457	8.5%
Jefferson	78,412	79,440	1.3%
King	8,781,264	9,703,203	10.5%
Kitsap	694,310	773,622	11.4%
Kittitas	115,886	130,990	13.0%
Klickitat	25,938	28,742	10.8%
Lewis	209,884	250,190	19.2%
Lincoln	14,748	14,884	0.9%
Mason	98,413	110,736	12.5%
Okanogan	70,028	80,025	14.3%
Pacific	35,714	42,498	19.0%
Pend Oreille	14,035	15,887	13.2%
Pierce	2,496,211	2,724,289	9.1%
San Juan	67,098	68,567	2.2%
Skagit	475,577	522,007	9.8%
Skamania	16,735	16,099	-3.8%
Snohomish	2,084,400	2,371,729	13.8%
Spokane	1,416,757	1,553,446	9.6%
Stevens	58,619	63,892	9.0%
Thurston	792,903	871,639	9.9%
Wahkiakum	4,668	4,924	5.5%
Walla Walla	134,890	156,383	15.9%
Whatcom	604,812	678,097	12.1%
Whitman	80,636	83,616	3.7%
Yakima	557,949	601,749	7.9%
<b>Total</b>	<b>22,041,931</b>	<b>24,304,849</b>	<b>10.3%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>430</b>	<b>\$12,562,175</b>	<b>421</b>	<b>\$18,734,788</b>
MOTOR VEHICLES & PARTS	441	27	2,371,647	25	2,416,932
NEW & USED AUTO DEALERS	4411	11	821,985	10	1,001,082
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,766	5	689,157
AUTOMOTIVE PARTS & TIRE	4413	13	1,547,896	10	726,693
FURNITURE & HOME FURNISHING	442	10	202,332	20	451,270
ELECTRONICS & APPLIANCES	443	45	437,074	50	365,096
APPLIANCES, TV & OTHER ELECTRONICS	44311	17	237,045	18	136,841
COMPUTERS & SOFTWARE	44312	28	200,029	32	228,255
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	22	1,074,281	20	1,782,692
BUILDING MATERIALS	4441	17	1,007,198	15	1,679,596
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	67,083	5	103,096
FOOD & BEVERAGE STORES	445	8	580,884	7	2,084,501
GROCERY & CONVENIENCE STORES	4451	5	539,929	3	2,032,264
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	40,955	4	52,237
DRUG/HEALTH STORES	446	18	242,382	28	473,725
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	2,078,872	3	432,542
APPAREL & ACCESSORIES	448	32	57,823	24	196,323
CLOTHING & SHOE STORES	4481, 4482	27	53,484	21	75,640
JEWELRY & LUGGAGE STORES	4483	5	4,339	3	120,683
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	24	75,142	28	624,415
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	42,049	14	517,402
BOOK/PERIODICAL/MUSIC STORE	4512	13	33,093	14	107,013
GENERAL MERCHANDISE STORES	452	5	4,198,702	6	8,578,389
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	4,198,702	6	8,578,389
E-COMMERCE & MAIL ORDER	4541	41	108,681	46	185,311
MISCELLANEOUS RETAILERS	453, 4542, 4543	182	1,134,355	164	1,143,592
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>-</b>	<b>-</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>9</b>	<b>477,781</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>217</b>	<b>4,770,323</b>	<b>179</b>	<b>6,746,432</b>
CONSTRUCTION OF BUILDINGS	236	35	820,085	49	3,025,881
HEAVY CONSTRUCTION & HIGHWAYS	237	16	1,113,218	15	412,692
SPECIAL TRADE CONTRACTORS	238	166	2,837,020	115	3,307,859
<b>MANUFACTURING</b>	<b>31-33</b>	<b>53</b>	<b>526,518</b>	<b>52</b>	<b>798,941</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>336</b>	<b>9,838,033</b>	<b>330</b>	<b>2,520,397</b>
DURABLE GOODS	423	228	7,552,710	234	2,002,180
NONDURABLE GOODS	424	102	2,270,698	92	515,408
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	14,625	4	2,809
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>6</b>	<b>60,086</b>	<b>7</b>	<b>388,839</b>
<b>INFORMATION</b>	<b>51</b>	<b>118</b>	<b>1,854,281</b>	<b>115</b>	<b>1,404,551</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>29</b>	<b>259,993</b>	<b>25</b>	<b>371,702</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>79</b>	<b>564,807</b>	<b>68</b>	<b>878,849</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>66</b>	<b>382,271</b>	<b>67</b>	<b>229,636</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>88</b>	<b>1,135,511</b>	<b>81</b>	<b>694,584</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>9</b>	<b>90,641</b>	<b>13</b>	<b>552,755</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>38</b>	<b>2,607,529</b>	<b>38</b>	<b>4,404,893</b>
ACCOMMODATIONS	721	6	362,152	8	832,789
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	32	2,245,377	30	3,572,104
<b>OTHER SERVICES</b>	<b>81</b>	<b>73</b>	<b>1,562,886</b>	<b>58</b>	<b>984,013</b>
REPAIR & MAINTENANCE	811	47	1,267,213	34	645,459
PERSONAL SERVICE	812	23	262,428	21	208,044
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	33,245	3	130,510
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>28,178</b>	<b>5</b>	<b>9,122</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,556</b>	<b>\$36,721,013</b>	<b>1,459</b>	<b>\$38,719,502</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,452</u>	<u>\$255,779,529</u>	<u>1,087</u>	<u>\$125,664,009</u>
MOTOR VEHICLES & PARTS	441	112	47,340,286	65	36,030,720
NEW & USED AUTO DEALERS	4411	51	33,355,049	23	29,056,528
RV, BOAT, MOTORCYCLE DEALERS	4412	11	5,544,711	13	3,840,609
AUTOMOTIVE PARTS & TIRE	4413	50	8,440,526	29	3,133,583
FURNITURE & HOME FURNISHING	442	62	10,296,043	48	4,230,753
ELECTRONICS & APPLIANCES	443	163	14,207,148	108	3,287,141
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	11,596,892	39	1,217,404
COMPUTERS & SOFTWARE	44312	105	2,499,104	64	1,920,929
CAMERA & PHOTO SUPPLIES	44313	3	111,152	5	148,808
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	76	29,107,922	58	20,611,480
BUILDING MATERIALS	4441	61	27,535,188	48	20,405,810
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,572,734	10	205,670
FOOD & BEVERAGE STORES	445	50	14,329,805	38	9,059,889
GROCERY & CONVENIENCE STORES	4451	30	13,843,833	24	8,784,102
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	485,972	14	275,787
DRUG/HEALTH STORES	446	86	6,070,276	60	1,475,667
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	9,273,289	29	2,786,721
APPAREL & ACCESSORIES	448	102	14,798,386	71	3,290,155
CLOTHING & SHOE STORES	4481, 4482	81	12,243,177	58	2,822,280
JEWELRY & LUGGAGE STORES	4483	21	2,555,209	13	467,875
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	11,756,283	80	5,008,587
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	8,348,343	47	3,407,723
BOOK/PERIODICAL/MUSIC STORE	4512	41	3,407,940	33	1,600,864
GENERAL MERCHANDISE STORES	452	15	71,579,137	15	23,026,337
DEPARTMENT STORES	4521	6	24,647,242	3	6,960,375
GENERAL MERCHANDISE STORES	4529	9	46,931,895	12	16,065,962
E-COMMERCE & MAIL ORDER	4541	74	1,752,577	60	655,706
MISCELLANEOUS RETAILERS	453, 4542, 4543	575	25,268,377	455	16,200,853
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>272,242</u>	<u>20</u>	<u>295,693</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>42,296</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>476,026</u>	<u>6</u>	<u>439,294</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,044</u>	<u>81,795,163</u>	<u>726</u>	<u>45,519,018</u>
CONSTRUCTION OF BUILDINGS	236	254	42,869,618	222	26,558,854
HEAVY CONSTRUCTION & HIGHWAYS	237	57	8,619,268	41	3,354,251
SPECIAL TRADE CONTRACTORS	238	733	30,306,277	463	15,605,913
<u>MANUFACTURING</u>	<u>31-33</u>	<u>218</u>	<u>7,170,955</u>	<u>186</u>	<u>4,391,254</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>998</u>	<u>37,974,067</u>	<u>760</u>	<u>21,392,869</u>
DURABLE GOODS	423	728	32,658,184	548	14,539,505
NONDURABLE GOODS	424	258	5,255,460	201	6,831,906
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	60,423	11	21,458
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>319,115</u>	<u>24</u>	<u>513,084</u>
<u>INFORMATION</u>	<u>51</u>	<u>254</u>	<u>22,835,315</u>	<u>217</u>	<u>9,552,551</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>96</u>	<u>4,564,124</u>	<u>78</u>	<u>3,464,428</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>255</u>	<u>9,583,357</u>	<u>181</u>	<u>6,363,757</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>284</u>	<u>7,557,494</u>	<u>205</u>	<u>3,643,504</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>405</u>	<u>9,399,932</u>	<u>263</u>	<u>4,026,025</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>58</u>	<u>4,736,042</u>	<u>47</u>	<u>3,517,574</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>267</u>	<u>50,038,680</u>	<u>279</u>	<u>27,377,662</u>
ACCOMMODATIONS	721	35	6,858,745	97	9,798,678
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	232	43,179,935	182	17,578,984
<u>OTHER SERVICES</u>	<u>81</u>	<u>333</u>	<u>13,416,645</u>	<u>259</u>	<u>7,572,905</u>
REPAIR & MAINTENANCE	811	209	10,159,273	173	5,824,340
PERSONAL SERVICE	812	112	2,988,252	73	1,537,646
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	269,120	13	210,919
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>190,675</u>	<u>4</u>	<u>136,200</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,724</b>	<b>\$506,109,361</b>	<b>4,345</b>	<b>\$263,912,123</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>936</u>	<u>\$107,112,701</u>	<u>2,354</u>	<u>\$456,443,794</u>
MOTOR VEHICLES & PARTS	441	57	22,473,936	148	101,197,275
NEW & USED AUTO DEALERS	4411	18	16,184,886	49	81,663,899
RV, BOAT, MOTORCYCLE DEALERS	4412	9	2,704,719	23	4,716,874
AUTOMOTIVE PARTS & TIRE	4413	30	3,584,331	76	14,816,502
FURNITURE & HOME FURNISHING	442	47	4,577,920	135	16,413,272
ELECTRONICS & APPLIANCES	443	97	2,032,686	236	10,792,472
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	977,660	66	3,458,608
COMPUTERS & SOFTWARE	44312	57	1,006,621	167	7,243,034
CAMERA & PHOTO SUPPLIES	44313	4	48,405	3	90,830
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	18,868,417	172	63,649,429
BUILDING MATERIALS	4441	47	17,436,374	135	59,706,402
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,432,043	37	3,943,027
FOOD & BEVERAGE STORES	445	27	9,354,490	111	37,468,369
GROCERY & CONVENIENCE STORES	4451	19	9,214,584	73	35,369,575
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	139,906	38	2,098,794
DRUG/HEALTH STORES	446	43	3,086,466	96	11,012,442
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	5,462,569	93	14,924,921
APPAREL & ACCESSORIES	448	57	1,965,602	121	20,611,956
CLOTHING & SHOE STORES	4481, 4482	47	1,355,900	95	17,733,328
JEWELRY & LUGGAGE STORES	4483	10	609,702	26	2,878,628
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	70	2,053,041	151	11,919,275
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	1,725,751	93	7,950,908
BOOK/PERIODICAL/MUSIC STORE	4512	29	327,290	58	3,968,367
GENERAL MERCHANDISE STORES	452	16	26,738,499	27	112,535,263
DEPARTMENT STORES	4521	3	4,126,327	5	34,104,295
GENERAL MERCHANDISE STORES	4529	13	22,612,172	22	78,430,968
E-COMMERCE & MAIL ORDER	4541	55	855,032	92	3,930,908
MISCELLANEOUS RETAILERS	453, 4542, 4543	383	9,644,043	972	51,988,212
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>540,251</u>	<u>31</u>	<u>2,661,844</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>324,999</u>	<u>8</u>	<u>427,524</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>43,634</u>	<u>14</u>	<u>3,393,803</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>727</u>	<u>53,556,659</u>	<u>2,368</u>	<u>268,853,736</u>
CONSTRUCTION OF BUILDINGS	236	221	26,811,944	576	144,374,980
HEAVY CONSTRUCTION & HIGHWAYS	237	32	5,961,907	99	13,785,468
SPECIAL TRADE CONTRACTORS	238	474	20,782,808	1,693	110,693,288
<u>MANUFACTURING</u>	<u>31-33</u>	<u>154</u>	<u>6,592,091</u>	<u>430</u>	<u>27,907,812</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>631</u>	<u>9,704,945</u>	<u>1,513</u>	<u>69,615,535</u>
DURABLE GOODS	423	448	7,114,394	1,124	56,688,287
NONDURABLE GOODS	424	175	2,560,797	370	12,786,331
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	29,754	19	140,917
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>571,224</u>	<u>86</u>	<u>3,187,210</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>8,409,182</u>	<u>358</u>	<u>48,533,033</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,012,218</u>	<u>118</u>	<u>13,579,858</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>3,220,045</u>	<u>367</u>	<u>25,760,857</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>154</u>	<u>1,854,956</u>	<u>459</u>	<u>13,418,106</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>251</u>	<u>3,840,485</u>	<u>798</u>	<u>25,071,422</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>36</u>	<u>1,538,181</u>	<u>93</u>	<u>8,287,503</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>236</u>	<u>17,283,708</u>	<u>554</u>	<u>101,956,339</u>
ACCOMMODATIONS	721	75	2,981,807	36	8,784,579
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	161	14,301,901	518	93,171,760
<u>OTHER SERVICES</u>	<u>81</u>	<u>266</u>	<u>7,937,924</u>	<u>774</u>	<u>36,238,922</u>
REPAIR & MAINTENANCE	811	178	6,598,684	496	28,447,435
PERSONAL SERVICE	812	76	1,041,485	260	7,521,143
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	297,755	18	270,344
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>544,020</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,857</b>	<b>\$223,543,203</b>	<b>10,335</b>	<b>\$1,105,881,318</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>199</b>	<b>\$2,179,825</b>	<b>1,187</b>	<b>\$160,553,074</b>
MOTOR VEHICLES & PARTS	441	4	88,841	82	58,012,071
NEW & USED AUTO DEALERS	4411	D	D	28	49,413,794
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	10	2,989,373
AUTOMOTIVE PARTS & TIRE	4413	4	88,841	44	5,608,904
FURNITURE & HOME FURNISHING	442	6	66,421	49	2,910,051
ELECTRONICS & APPLIANCES	443	20	86,294	129	3,882,324
APPLIANCES, TV & OTHER ELECTRONICS	44311	8	11,591	46	1,730,333
COMPUTERS & SOFTWARE	44312	12	74,703	78	2,089,942
CAMERA & PHOTO SUPPLIES	44313	D	D	5	62,049
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	5	413,093	101	18,203,735
BUILDING MATERIALS	4441	5	413,093	82	17,332,781
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	19	870,954
FOOD & BEVERAGE STORES	445	5	474,227	45	11,578,346
GROCERY & CONVENIENCE STORES	4451	5	474,227	33	11,516,001
OTHER FOOD & BEVERAGE STORES	4452, 4453	-	-	12	62,345
DRUG/HEALTH STORES	446	12	47,899	60	2,776,359
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	44	13,099,506
APPAREL & ACCESSORIES	448	14	8,009	59	2,556,795
CLOTHING & SHOE STORES	4481, 4482	14	8,009	44	1,473,329
JEWELRY & LUGGAGE STORES	4483	D	D	15	1,083,466
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	12	27,203	71	3,209,046
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	5	2,717	42	2,535,763
BOOK/PERIODICAL/MUSIC STORE	4512	7	24,486	29	673,283
GENERAL MERCHANDISE STORES	452	D	D	15	27,618,359
DEPARTMENT STORES	4521	D	D	4	9,938,898
GENERAL MERCHANDISE STORES	4529	D	D	11	17,679,461
E-COMMERCE & MAIL ORDER	4541	26	37,545	69	700,559
MISCELLANEOUS RETAILERS	453, 4542, 4543	95	930,293	463	16,005,923
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>18</b>	<b>441,931</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>8</b>	<b>313,415</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>10</b>	<b>416,702</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>83</b>	<b>1,129,026</b>	<b>907</b>	<b>38,645,935</b>
CONSTRUCTION OF BUILDINGS	236	18	434,641	199	22,628,256
HEAVY CONSTRUCTION & HIGHWAYS	237	13	311,000	61	3,153,699
SPECIAL TRADE CONTRACTORS	238	52	383,385	647	12,863,980
<b>MANUFACTURING</b>	<b>31-33</b>	<b>19</b>	<b>149,483</b>	<b>189</b>	<b>8,119,078</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>131</b>	<b>996,640</b>	<b>906</b>	<b>20,250,857</b>
DURABLE GOODS	423	90	347,620	670	16,713,640
NONDURABLE GOODS	424	41	649,020	225	3,485,821
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	51,396
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>D</b>	<b>D</b>	<b>41</b>	<b>975,459</b>
<b>INFORMATION</b>	<b>51</b>	<b>79</b>	<b>434,766</b>	<b>237</b>	<b>12,402,926</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>11</b>	<b>140,827</b>	<b>71</b>	<b>1,508,453</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>30</b>	<b>63,328</b>	<b>211</b>	<b>7,006,490</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>30</b>	<b>92,398</b>	<b>183</b>	<b>3,748,336</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>35</b>	<b>70,755</b>	<b>329</b>	<b>3,932,715</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>5</b>	<b>731,212</b>	<b>36</b>	<b>1,570,310</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>15</b>	<b>393,200</b>	<b>220</b>	<b>26,285,189</b>
ACCOMMODATIONS	721	4	142,187	33	2,624,786
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	251,013	187	23,660,403
<b>OTHER SERVICES</b>	<b>81</b>	<b>20</b>	<b>354,699</b>	<b>305</b>	<b>9,680,433</b>
REPAIR & MAINTENANCE	811	9	317,636	218	7,467,636
PERSONAL SERVICE	812	11	37,063	76	1,755,036
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	11	457,761
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>109,202</b>	<b>5</b>	<b>102,294</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>664</b>	<b>\$6,845,361</b>	<b>4,863</b>	<b>\$295,953,597</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>480</u>	<u>\$45,701,727</u>	<u>228</u>	<u>\$2,420,305</u>
MOTOR VEHICLES & PARTS	441	24	11,120,500	11	365,283
NEW & USED AUTO DEALERS	4411	8	8,561,831	4	91,593
RV, BOAT, MOTORCYCLE DEALERS	4412	6	889,448	D	D
AUTOMOTIVE PARTS & TIRE	4413	10	1,669,221	7	273,690
FURNITURE & HOME FURNISHING	442	16	2,091,517	3	2,719
ELECTRONICS & APPLIANCES	443	49	1,240,213	22	312,770
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	187,297	10	250,298
COMPUTERS & SOFTWARE	44312	31	1,052,916	12	62,472
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	22	653,010	7	145,310
BUILDING MATERIALS	4441	19	631,300	7	145,310
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	21,710	D	D
FOOD & BEVERAGE STORES	445	15	3,183,642	7	485,027
GROCERY & CONVENIENCE STORES	4451	11	3,099,866	7	485,027
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	83,776	-	-
DRUG/HEALTH STORES	446	28	657,074	10	52,409
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,308,632	7	473,744
APPAREL & ACCESSORIES	448	34	1,656,854	14	25,056
CLOTHING & SHOE STORES	4481, 4482	28	1,145,799	14	25,056
JEWELRY & LUGGAGE STORES	4483	6	511,055	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	960,148	14	24,771
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	561,729	5	7,713
BOOK/PERIODICAL/MUSIC STORE	4512	16	398,419	9	17,058
GENERAL MERCHANDISE STORES	452	9	18,676,610	D	D
DEPARTMENT STORES	4521	3	4,521,314	D	D
GENERAL MERCHANDISE STORES	4529	6	14,155,296	D	D
E-COMMERCE & MAIL ORDER	4541	49	186,209	33	148,538
MISCELLANEOUS RETAILERS	453, 4542, 4543	195	3,967,318	100	384,678
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>26,803</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>87,865</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>366</u>	<u>11,770,816</u>	<u>64</u>	<u>1,438,050</u>
CONSTRUCTION OF BUILDINGS	236	94	5,242,037	17	1,098,150
HEAVY CONSTRUCTION & HIGHWAYS	237	18	416,133	5	29,425
SPECIAL TRADE CONTRACTORS	238	254	6,112,646	42	310,475
<u>MANUFACTURING</u>	<u>31-33</u>	<u>59</u>	<u>861,834</u>	<u>21</u>	<u>113,055</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>320</u>	<u>10,357,459</u>	<u>131</u>	<u>434,175</u>
DURABLE GOODS	423	226	8,874,576	95	308,281
NONDURABLE GOODS	424	88	1,473,836	36	125,894
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	9,047	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>236,051</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>138</u>	<u>2,944,945</u>	<u>80</u>	<u>615,301</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>308,149</u>	<u>10</u>	<u>6,432</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>85</u>	<u>1,012,524</u>	<u>27</u>	<u>180,762</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>75</u>	<u>381,814</u>	<u>26</u>	<u>44,602</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>134</u>	<u>901,777</u>	<u>33</u>	<u>60,724</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>1,115,485</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>52</u>	<u>5,549,181</u>	<u>21</u>	<u>822,896</u>
ACCOMMODATIONS	721	4	343,143	6	87,372
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	48	5,206,038	15	735,524
<u>OTHER SERVICES</u>	<u>81</u>	<u>85</u>	<u>1,332,457</u>	<u>28</u>	<u>244,470</u>
REPAIR & MAINTENANCE	811	54	830,238	18	198,059
PERSONAL SERVICE	812	31	502,219	7	20,811
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	25,600
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>229,971</u>	<u>6</u>	<u>12,724</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,876</b>	<b>\$82,818,858</b>	<b>675</b>	<b>\$6,393,496</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>840</u>	<u>\$86,400,716</u>	<u>138</u>	<u>\$1,421,587</u>
MOTOR VEHICLES & PARTS	441	68	42,802,035	4	86,102
NEW & USED AUTO DEALERS	4411	26	34,585,671	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,484,866	D	D
AUTOMOTIVE PARTS & TIRE	4413	32	3,731,498	4	86,102
FURNITURE & HOME FURNISHING	442	30	1,530,837	7	17,322
ELECTRONICS & APPLIANCES	443	83	1,435,221	22	30,296
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	942,463	10	8,541
COMPUTERS & SOFTWARE	44312	54	492,758	12	21,755
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	6,348,982	7	381,558
BUILDING MATERIALS	4441	30	5,248,281	7	381,558
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,100,701	D	D
FOOD & BEVERAGE STORES	445	30	4,884,941	D	D
GROCERY & CONVENIENCE STORES	4451	24	4,881,503	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	3,438	D	D
DRUG/HEALTH STORES	446	32	1,475,812	5	72,224
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	6,658,970	-	-
APPAREL & ACCESSORIES	448	54	838,805	8	2,252
CLOTHING & SHOE STORES	4481, 4482	45	820,652	8	2,252
JEWELRY & LUGGAGE STORES	4483	9	18,153	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	1,411,801	4	1,085
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	558,987	D	D
BOOK/PERIODICAL/MUSIC STORE	4512	22	852,814	4	1,085
GENERAL MERCHANDISE STORES	452	12	9,303,814	3	366,542
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	9,303,814	3	366,542
E-COMMERCE & MAIL ORDER	4541	51	344,276	22	28,030
MISCELLANEOUS RETAILERS	453, 4542, 4543	369	9,365,222	56	436,176
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>594,425</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>236,362</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>656</u>	<u>30,068,824</u>	<u>45</u>	<u>310,291</u>
CONSTRUCTION OF BUILDINGS	236	128	9,978,300	8	59,960
HEAVY CONSTRUCTION & HIGHWAYS	237	46	2,036,422	5	36,514
SPECIAL TRADE CONTRACTORS	238	482	18,054,102	32	213,817
<u>MANUFACTURING</u>	<u>31-33</u>	<u>122</u>	<u>8,333,693</u>	<u>12</u>	<u>15,963</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>680</u>	<u>32,000,772</u>	<u>110</u>	<u>983,799</u>
DURABLE GOODS	423	491	26,487,917	76	612,553
NONDURABLE GOODS	424	180	5,455,227	34	371,246
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	57,628	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>1,089,175</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>189</u>	<u>7,218,701</u>	<u>55</u>	<u>252,169</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>1,356,711</u>	<u>10</u>	<u>9,684</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>155</u>	<u>9,576,919</u>	<u>27</u>	<u>80,015</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>130</u>	<u>1,091,466</u>	<u>19</u>	<u>28,123</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>223</u>	<u>2,842,431</u>	<u>17</u>	<u>16,574</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>23</u>	<u>1,258,931</u>	<u>-</u>	<u>-</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>108</u>	<u>11,732,546</u>	<u>4</u>	<u>121,452</u>
ACCOMMODATIONS	721	14	2,752,269	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	8,980,277	4	121,452
<u>OTHER SERVICES</u>	<u>81</u>	<u>161</u>	<u>5,641,464</u>	<u>17</u>	<u>155,661</u>
REPAIR & MAINTENANCE	811	114	4,010,067	10	140,233
PERSONAL SERVICE	812	44	1,544,697	7	15,428
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	86,700	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>532,987</u>	<u>6</u>	<u>29,201</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,403</b>	<b>\$199,976,123</b>	<b>460</b>	<b>\$3,424,519</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>932</u>	<u>\$91,585,662</u>	<u>944</u>	<u>\$89,992,028</u>
MOTOR VEHICLES & PARTS	441	90	24,489,665	52	24,631,064
NEW & USED AUTO DEALERS	4411	36	17,413,752	22	18,198,308
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,640,618	7	267,898
AUTOMOTIVE PARTS & TIRE	4413	41	5,435,295	23	6,164,858
FURNITURE & HOME FURNISHING	442	37	2,316,117	37	1,937,998
ELECTRONICS & APPLIANCES	443	89	1,902,543	106	2,461,057
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	980,786	33	929,189
COMPUTERS & SOFTWARE	44312	52	921,757	70	1,517,785
CAMERA & PHOTO SUPPLIES	44313	D	D	3	14,083
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	14,447,372	55	11,597,425
BUILDING MATERIALS	4441	42	10,388,442	40	11,113,445
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	4,058,930	15	483,980
FOOD & BEVERAGE STORES	445	37	5,496,095	50	8,290,183
GROCERY & CONVENIENCE STORES	4451	28	5,477,678	41	8,050,435
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	18,417	9	239,748
DRUG/HEALTH STORES	446	46	986,270	45	1,854,391
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	7,672,461	41	9,169,122
APPAREL & ACCESSORIES	448	54	1,300,410	54	1,686,880
CLOTHING & SHOE STORES	4481, 4482	44	972,118	42	1,091,366
JEWELRY & LUGGAGE STORES	4483	10	328,292	12	595,514
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	1,595,406	55	1,924,396
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	764,572	30	1,180,377
BOOK/PERIODICAL/MUSIC STORE	4512	27	830,834	25	744,019
GENERAL MERCHANDISE STORES	452	10	19,466,577	12	16,828,721
DEPARTMENT STORES	4521	3	1,938,023	D	D
GENERAL MERCHANDISE STORES	4529	7	17,528,554	12	16,828,721
E-COMMERCE & MAIL ORDER	4541	61	455,689	53	707,412
MISCELLANEOUS RETAILERS	453, 4542, 4543	354	11,457,057	384	8,903,379
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>263,688</u>	<u>28</u>	<u>578,605</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>2,656,706</u>	<u>4</u>	<u>137,463</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>3,127,653</u>	<u>10</u>	<u>13,454</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>599</u>	<u>44,215,583</u>	<u>594</u>	<u>37,480,331</u>
CONSTRUCTION OF BUILDINGS	236	146	25,174,719	177	22,027,512
HEAVY CONSTRUCTION & HIGHWAYS	237	38	5,921,676	34	1,894,251
SPECIAL TRADE CONTRACTORS	238	415	13,119,188	383	13,558,568
<u>MANUFACTURING</u>	<u>31-33</u>	<u>138</u>	<u>3,830,512</u>	<u>140</u>	<u>3,405,779</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>737</u>	<u>25,632,753</u>	<u>611</u>	<u>10,983,194</u>
DURABLE GOODS	423	530	19,919,704	436	9,030,962
NONDURABLE GOODS	424	202	5,686,494	164	1,935,269
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	26,555	11	16,963
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>494,791</u>	<u>35</u>	<u>685,124</u>
<u>INFORMATION</u>	<u>51</u>	<u>212</u>	<u>8,149,098</u>	<u>194</u>	<u>8,723,250</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>1,905,173</u>	<u>64</u>	<u>1,196,435</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>175</u>	<u>4,707,955</u>	<u>163</u>	<u>3,000,513</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>157</u>	<u>1,412,772</u>	<u>140</u>	<u>1,556,975</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>200</u>	<u>4,126,314</u>	<u>231</u>	<u>2,551,177</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>1,387,801</u>	<u>40</u>	<u>1,262,314</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>199</u>	<u>15,480,951</u>	<u>268</u>	<u>19,947,578</u>
ACCOMMODATIONS	721	45	2,559,427	83	4,787,722
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	154	12,921,524	185	15,159,856
<u>OTHER SERVICES</u>	<u>81</u>	<u>219</u>	<u>8,797,642</u>	<u>217</u>	<u>5,289,128</u>
REPAIR & MAINTENANCE	811	155	7,507,345	154	4,011,476
PERSONAL SERVICE	812	50	996,561	50	865,061
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	293,736	13	412,591
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>853,597</u>	<u>4</u>	<u>6,625</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,729</b>	<b>\$218,628,651</b>	<b>3,687</b>	<b>\$186,809,973</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>971</u>	<u>\$77,173,053</u>	<u>676</u>	<u>\$26,375,924</u>
MOTOR VEHICLES & PARTS	441	44	13,678,733	31	4,526,878
NEW & USED AUTO DEALERS	4411	11	7,354,459	5	2,476,119
RV, BOAT, MOTORCYCLE DEALERS	4412	7	935,165	13	915,581
AUTOMOTIVE PARTS & TIRE	4413	26	5,389,109	13	1,135,178
FURNITURE & HOME FURNISHING	442	64	3,730,824	32	1,089,661
ELECTRONICS & APPLIANCES	443	100	2,097,506	61	922,171
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,117,928	22	384,777
COMPUTERS & SOFTWARE	44312	58	849,083	39	537,394
CAMERA & PHOTO SUPPLIES	44313	3	130,495	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	81	19,310,418	44	4,889,134
BUILDING MATERIALS	4441	68	18,700,075	29	4,456,276
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	610,343	15	432,858
FOOD & BEVERAGE STORES	445	28	7,320,674	17	3,042,013
GROCERY & CONVENIENCE STORES	4451	17	6,714,993	8	2,947,693
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	605,681	9	94,320
DRUG/HEALTH STORES	446	36	1,612,637	28	914,662
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,151,902	9	1,592,196
APPAREL & ACCESSORIES	448	53	1,242,872	43	465,867
CLOTHING & SHOE STORES	4481, 4482	43	787,097	35	394,040
JEWELRY & LUGGAGE STORES	4483	10	455,775	8	71,827
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	1,223,322	49	823,676
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	995,129	27	521,509
BOOK/PERIODICAL/MUSIC STORE	4512	25	228,193	22	302,167
GENERAL MERCHANDISE STORES	452	12	12,721,436	7	1,960,891
DEPARTMENT STORES	4521	3	1,251,277	D	D
GENERAL MERCHANDISE STORES	4529	9	11,470,159	7	1,960,891
E-COMMERCE & MAIL ORDER	4541	65	1,054,823	55	562,636
MISCELLANEOUS RETAILERS	453, 4542, 4543	403	11,027,906	300	5,586,139
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>292,067</u>	<u>8</u>	<u>372,765</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>259,805</u>	<u>5</u>	<u>231,545</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>405,077</u>	<u>3</u>	<u>5,122</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,156</u>	<u>49,614,853</u>	<u>510</u>	<u>21,894,698</u>
CONSTRUCTION OF BUILDINGS	236	324	27,614,836	154	13,438,475
HEAVY CONSTRUCTION & HIGHWAYS	237	49	2,720,585	24	1,980,399
SPECIAL TRADE CONTRACTORS	238	783	19,279,432	332	6,475,824
<u>MANUFACTURING</u>	<u>31-33</u>	<u>145</u>	<u>5,387,123</u>	<u>109</u>	<u>4,360,959</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>535</u>	<u>6,857,554</u>	<u>394</u>	<u>5,884,038</u>
DURABLE GOODS	423	377	2,770,445	283	3,489,622
NONDURABLE GOODS	424	149	3,664,301	106	2,385,710
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	422,808	5	8,706
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>374,493</u>	<u>13</u>	<u>299,007</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>9,006,053</u>	<u>162</u>	<u>3,726,152</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>2,030,365</u>	<u>53</u>	<u>509,825</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>152</u>	<u>2,869,225</u>	<u>94</u>	<u>926,872</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>166</u>	<u>1,960,969</u>	<u>101</u>	<u>983,221</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>378</u>	<u>5,129,253</u>	<u>183</u>	<u>1,631,124</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>49</u>	<u>2,567,738</u>	<u>19</u>	<u>850,529</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>173</u>	<u>13,916,664</u>	<u>124</u>	<u>8,850,068</u>
ACCOMMODATIONS	721	50	1,658,202	32	2,304,769
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	123	12,258,462	92	6,545,299
<u>OTHER SERVICES</u>	<u>81</u>	<u>244</u>	<u>4,612,698</u>	<u>143</u>	<u>2,518,411</u>
REPAIR & MAINTENANCE	811	173	3,424,408	94	1,890,272
PERSONAL SERVICE	812	61	821,266	44	562,164
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	367,024	5	65,975
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>19,800</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,290</b>	<b>\$182,456,990</b>	<b>2,601</b>	<b>\$79,440,060</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,533</u>	<u>\$3,904,227,555</u>	<u>1,837</u>	<u>\$408,934,859</u>
MOTOR VEHICLES & PARTS	441	675	900,126,284	102	108,347,826
NEW & USED AUTO DEALERS	4411	321	753,619,592	38	91,760,921
RV, BOAT, MOTORCYCLE DEALERS	4412	146	69,912,985	23	7,455,169
AUTOMOTIVE PARTS & TIRE	4413	208	76,593,707	41	9,131,736
FURNITURE & HOME FURNISHING	442	582	251,924,728	105	10,129,723
ELECTRONICS & APPLIANCES	443	805	323,978,200	199	20,405,945
APPLIANCES, TV & OTHER ELECTRONICS	44311	242	134,019,042	68	16,332,044
COMPUTERS & SOFTWARE	44312	547	179,222,157	127	3,792,351
CAMERA & PHOTO SUPPLIES	44313	16	10,737,001	4	281,550
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	527	323,585,884	119	56,381,744
BUILDING MATERIALS	4441	405	308,792,603	84	50,355,416
LAWN & GARDEN SUPPLIES & EQUIP.	4442	122	14,793,281	35	6,026,328
FOOD & BEVERAGE STORES	445	798	225,529,492	83	28,222,047
GROCERY & CONVENIENCE STORES	4451	605	211,878,450	63	27,718,045
OTHER FOOD & BEVERAGE STORES	4452, 4453	193	13,651,042	20	504,002
DRUG/HEALTH STORES	446	389	120,479,838	88	8,553,727
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	374	76,692,536	52	7,470,300
APPAREL & ACCESSORIES	448	801	331,332,868	119	15,422,701
CLOTHING & SHOE STORES	4481, 4482	594	290,562,914	94	12,101,458
JEWELRY & LUGGAGE STORES	4483	207	40,769,954	25	3,321,243
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	640	169,465,224	122	16,102,674
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	392	108,210,992	73	11,279,631
BOOK/PERIODICAL/MUSIC STORE	4512	248	61,254,232	49	4,823,043
GENERAL MERCHANDISE STORES	452	92	588,319,418	27	93,231,204
DEPARTMENT STORES	4521	10	214,757,502	6	29,202,714
GENERAL MERCHANDISE STORES	4529	82	373,561,916	21	64,028,490
E-COMMERCE & MAIL ORDER	4541	252	52,385,846	85	2,986,026
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,598	540,407,237	736	41,680,942
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>104</u>	<u>5,057,149</u>	<u>25</u>	<u>564,446</u>
<u>MINING</u>	<u>21</u>	<u>25</u>	<u>4,230,929</u>	<u>11</u>	<u>768,815</u>
<u>UTILITIES</u>	<u>22</u>	<u>38</u>	<u>3,158,996</u>	<u>10</u>	<u>120,296</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,237</u>	<u>1,791,815,587</u>	<u>1,980</u>	<u>150,021,249</u>
CONSTRUCTION OF BUILDINGS	236	3,369	1,053,142,849	588	88,494,903
HEAVY CONSTRUCTION & HIGHWAYS	237	354	130,052,713	80	12,631,811
SPECIAL TRADE CONTRACTORS	238	6,514	608,620,025	1,312	48,894,535
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,959</u>	<u>245,577,198</u>	<u>296</u>	<u>10,431,816</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,625</u>	<u>919,204,438</u>	<u>1,045</u>	<u>28,307,477</u>
DURABLE GOODS	423	2,588	780,797,948	747	20,462,721
NONDURABLE GOODS	424	977	135,906,352	288	7,793,238
ELECTRONIC MARKETS, AGENTS & BROKERS	425	60	2,500,138	10	51,518
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>358</u>	<u>49,117,100</u>	<u>42</u>	<u>1,731,655</u>
<u>INFORMATION</u>	<u>51</u>	<u>919</u>	<u>485,502,518</u>	<u>304</u>	<u>36,094,229</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>278</u>	<u>84,787,888</u>	<u>107</u>	<u>6,077,409</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,113</u>	<u>300,111,702</u>	<u>298</u>	<u>15,058,100</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>2,681</u>	<u>261,443,806</u>	<u>419</u>	<u>8,452,400</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>4,039</u>	<u>259,657,990</u>	<u>705</u>	<u>13,899,506</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>576</u>	<u>103,322,294</u>	<u>80</u>	<u>5,954,115</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>4,420</u>	<u>983,822,780</u>	<u>439</u>	<u>62,650,635</u>
ACCOMMODATIONS	721	283	204,016,455	36	3,511,764
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,137	779,806,325	403	59,138,871
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,044</u>	<u>297,966,671</u>	<u>589</u>	<u>23,888,056</u>
REPAIR & MAINTENANCE	811	2,336	187,449,634	393	18,393,506
PERSONAL SERVICE	812	1,564	103,844,598	172	5,082,370
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	144	6,672,439	24	412,180
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>36</u>	<u>4,197,955</u>	<u>8</u>	<u>667,168</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>43,985</b>	<b>\$9,703,202,556</b>	<b>8,195</b>	<b>\$773,622,231</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>711</u>	<u>\$47,004,070</u>	<u>455</u>	<u>\$7,745,784</u>
MOTOR VEHICLES & PARTS	441	40	12,579,106	30	1,338,974
NEW & USED AUTO DEALERS	4411	11	7,769,995	8	156,560
RV, BOAT, MOTORCYCLE DEALERS	4412	8	2,747,390	3	3,728
AUTOMOTIVE PARTS & TIRE	4413	21	2,061,721	19	1,178,686
FURNITURE & HOME FURNISHING	442	28	2,878,216	14	103,777
ELECTRONICS & APPLIANCES	443	73	638,738	44	270,261
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	201,200	15	72,983
COMPUTERS & SOFTWARE	44312	46	429,354	29	197,278
CAMERA & PHOTO SUPPLIES	44313	3	8,184	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	6,186,057	33	982,101
BUILDING MATERIALS	4441	29	4,030,516	28	969,106
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	2,155,541	5	12,995
FOOD & BEVERAGE STORES	445	24	4,983,198	12	1,331,668
GROCERY & CONVENIENCE STORES	4451	17	4,789,528	12	1,331,668
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	193,670	D	D
DRUG/HEALTH STORES	446	32	601,846	23	407,020
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	3,329,042	13	654,307
APPAREL & ACCESSORIES	448	44	693,621	24	32,154
CLOTHING & SHOE STORES	4481, 4482	33	450,314	24	32,154
JEWELRY & LUGGAGE STORES	4483	11	243,307	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	579,825	25	128,961
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	519,599	12	52,640
BOOK/PERIODICAL/MUSIC STORE	4512	18	60,226	13	76,321
GENERAL MERCHANDISE STORES	452	11	8,345,434	5	161,098
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	8,345,434	5	161,098
E-COMMERCE & MAIL ORDER	4541	54	514,688	46	200,037
MISCELLANEOUS RETAILERS	453, 4542, 4543	295	5,674,299	186	2,135,426
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>247,047</u>	<u>12</u>	<u>245,411</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>5</u>	<u>267,719</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>289,458</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>598</u>	<u>33,375,196</u>	<u>241</u>	<u>8,018,044</u>
CONSTRUCTION OF BUILDINGS	236	146	18,040,337	70	4,210,710
HEAVY CONSTRUCTION & HIGHWAYS	237	29	3,697,796	20	2,139,151
SPECIAL TRADE CONTRACTORS	238	423	11,637,063	151	1,668,183
<u>MANUFACTURING</u>	<u>31-33</u>	<u>113</u>	<u>3,857,947</u>	<u>61</u>	<u>1,338,570</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>483</u>	<u>7,641,408</u>	<u>371</u>	<u>3,173,328</u>
DURABLE GOODS	423	329	4,499,064	277	1,821,950
NONDURABLE GOODS	424	149	3,131,877	91	1,184,303
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	10,467	3	167,075
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>215,215</u>	<u>15</u>	<u>218,353</u>
<u>INFORMATION</u>	<u>51</u>	<u>165</u>	<u>5,086,788</u>	<u>123</u>	<u>1,895,382</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>1,077,233</u>	<u>33</u>	<u>585,571</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>137</u>	<u>2,898,874</u>	<u>69</u>	<u>653,174</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>126</u>	<u>1,522,066</u>	<u>59</u>	<u>261,599</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>168</u>	<u>4,628,482</u>	<u>77</u>	<u>590,717</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>24</u>	<u>5,465,306</u>	<u>12</u>	<u>153,710</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>140</u>	<u>13,917,975</u>	<u>56</u>	<u>1,927,080</u>
ACCOMMODATIONS	721	27	2,334,575	13	221,206
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	113	11,583,400	43	1,705,874
<u>OTHER SERVICES</u>	<u>81</u>	<u>143</u>	<u>3,757,110</u>	<u>75</u>	<u>1,643,380</u>
REPAIR & MAINTENANCE	811	90	3,011,958	51	1,350,209
PERSONAL SERVICE	812	45	529,780	19	211,210
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	215,372	5	81,961
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>5,608</u>	<u>4</u>	<u>24,515</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,900</b>	<b>\$130,989,783</b>	<b>1,668</b>	<b>\$28,742,337</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,085</u>	<u>\$111,731,648</u>	<u>345</u>	<u>\$5,178,135</u>
MOTOR VEHICLES & PARTS	441	95	31,089,602	18	1,563,044
NEW & USED AUTO DEALERS	4411	37	17,286,518	7	1,059,352
RV, BOAT, MOTORCYCLE DEALERS	4412	16	6,001,097	3	22,676
AUTOMOTIVE PARTS & TIRE	4413	42	7,801,987	8	481,016
FURNITURE & HOME FURNISHING	442	56	3,258,302	10	47,209
ELECTRONICS & APPLIANCES	443	115	2,689,216	35	132,171
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	1,762,231	11	36,423
COMPUTERS & SOFTWARE	44312	68	879,760	24	95,748
CAMERA & PHOTO SUPPLIES	44313	4	47,225	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	12,965,514	22	962,362
BUILDING MATERIALS	4441	54	10,582,683	17	438,576
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	2,382,831	5	523,786
FOOD & BEVERAGE STORES	445	45	8,122,111	12	941,601
GROCERY & CONVENIENCE STORES	4451	32	7,945,684	9	937,752
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	176,427	3	3,849
DRUG/HEALTH STORES	446	45	2,100,937	20	235,210
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	6,052,728	6	139,501
APPAREL & ACCESSORIES	448	61	4,110,113	25	75,891
CLOTHING & SHOE STORES	4481, 4482	48	3,620,900	21	65,861
JEWELRY & LUGGAGE STORES	4483	13	489,213	4	10,030
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	1,904,129	18	68,630
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	1,827,433	6	56,156
BOOK/PERIODICAL/MUSIC STORE	4512	19	76,696	12	12,474
GENERAL MERCHANDISE STORES	452	19	22,917,533	D	D
DEPARTMENT STORES	4521	3	3,639,945	D	D
GENERAL MERCHANDISE STORES	4529	16	19,277,588	D	D
E-COMMERCE & MAIL ORDER	4541	59	733,677	39	88,553
MISCELLANEOUS RETAILERS	453, 4542, 4543	415	15,787,786	140	923,963
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>472,040</u>	<u>4</u>	<u>72,377</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>1,794,837</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>151,658</u>	<u>4</u>	<u>93,402</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>736</u>	<u>48,404,498</u>	<u>192</u>	<u>3,325,490</u>
CONSTRUCTION OF BUILDINGS	236	180	30,897,670	40	1,264,911
HEAVY CONSTRUCTION & HIGHWAYS	237	52	3,153,944	18	753,784
SPECIAL TRADE CONTRACTORS	238	504	14,352,884	134	1,306,795
<u>MANUFACTURING</u>	<u>31-33</u>	<u>189</u>	<u>5,649,227</u>	<u>28</u>	<u>137,875</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>742</u>	<u>26,553,594</u>	<u>219</u>	<u>2,082,675</u>
DURABLE GOODS	423	529	19,258,991	149	876,939
NONDURABLE GOODS	424	206	7,086,167	70	1,205,736
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	208,436	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>913,018</u>	<u>4</u>	<u>77,751</u>
<u>INFORMATION</u>	<u>51</u>	<u>209</u>	<u>9,125,168</u>	<u>93</u>	<u>1,025,424</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>907,935</u>	<u>26</u>	<u>273,570</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>172</u>	<u>8,657,395</u>	<u>61</u>	<u>262,273</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>160</u>	<u>2,907,696</u>	<u>47</u>	<u>208,160</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>247</u>	<u>2,713,660</u>	<u>68</u>	<u>217,336</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>3,904,890</u>	<u>9</u>	<u>247,473</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>188</u>	<u>18,733,744</u>	<u>28</u>	<u>589,481</u>
ACCOMMODATIONS	721	32	1,693,580	7	72,269
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	156	17,040,164	21	517,212
<u>OTHER SERVICES</u>	<u>81</u>	<u>286</u>	<u>7,550,960</u>	<u>50</u>	<u>1,019,234</u>
REPAIR & MAINTENANCE	811	203	5,931,542	29	892,507
PERSONAL SERVICE	812	70	1,302,330	16	104,602
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	317,088	5	22,125
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>18,490</u>	<u>5</u>	<u>73,610</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,196</b>	<b>\$250,190,458</b>	<b>1,183</b>	<b>\$14,884,266</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>723</u>	<u>\$49,940,992</u>	<u>680</u>	<u>\$38,149,758</u>
MOTOR VEHICLES & PARTS	441	40	11,610,559	48	6,957,291
NEW & USED AUTO DEALERS	4411	13	7,136,412	20	4,945,529
RV, BOAT, MOTORCYCLE DEALERS	4412	6	186,026	7	38,550
AUTOMOTIVE PARTS & TIRE	4413	21	4,288,121	21	1,973,212
FURNITURE & HOME FURNISHING	442	43	1,250,411	20	758,953
ELECTRONICS & APPLIANCES	443	67	736,344	66	813,746
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	350,507	24	304,218
COMPUTERS & SOFTWARE	44312	41	385,837	39	506,301
CAMERA & PHOTO SUPPLIES	44313	D	D	3	3,227
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	5,910,904	41	3,987,244
BUILDING MATERIALS	4441	39	5,230,046	31	3,596,652
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	680,858	10	390,592
FOOD & BEVERAGE STORES	445	23	3,546,874	30	4,752,021
GROCERY & CONVENIENCE STORES	4451	17	3,463,429	24	4,634,242
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	83,445	6	117,779
DRUG/HEALTH STORES	446	25	175,637	36	735,247
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	3,630,851	29	3,148,008
APPAREL & ACCESSORIES	448	38	214,669	42	781,187
CLOTHING & SHOE STORES	4481, 4482	32	155,133	33	622,485
JEWELRY & LUGGAGE STORES	4483	6	59,536	9	158,702
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	201,443	49	717,872
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	18	120,265	24	558,210
BOOK/PERIODICAL/MUSIC STORE	4512	17	81,178	25	159,662
GENERAL MERCHANDISE STORES	452	10	14,464,325	11	11,112,182
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	14,464,325	11	11,112,182
E-COMMERCE & MAIL ORDER	4541	50	437,811	56	399,988
MISCELLANEOUS RETAILERS	453, 4542, 4543	307	7,761,164	252	3,986,019
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>371,088</u>	<u>13</u>	<u>219,885</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>220,335</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>104,151</u>	<u>17</u>	<u>347,545</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>790</u>	<u>26,283,272</u>	<u>344</u>	<u>13,877,727</u>
CONSTRUCTION OF BUILDINGS	236	195	15,515,125	110	9,287,902
HEAVY CONSTRUCTION & HIGHWAYS	237	47	1,918,414	22	1,091,606
SPECIAL TRADE CONTRACTORS	238	548	8,849,733	212	3,498,219
<u>MANUFACTURING</u>	<u>31-33</u>	<u>128</u>	<u>2,945,482</u>	<u>78</u>	<u>918,198</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>453</u>	<u>3,676,222</u>	<u>443</u>	<u>5,705,893</u>
DURABLE GOODS	423	331	2,880,146	313	4,290,306
NONDURABLE GOODS	424	119	771,790	125	1,402,877
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	24,286	5	12,710
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>693,208</u>	<u>10</u>	<u>160,652</u>
<u>INFORMATION</u>	<u>51</u>	<u>166</u>	<u>5,653,982</u>	<u>159</u>	<u>3,839,032</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,510,478</u>	<u>52</u>	<u>761,708</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>123</u>	<u>1,678,079</u>	<u>101</u>	<u>1,357,354</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>109</u>	<u>1,087,544</u>	<u>102</u>	<u>651,230</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>254</u>	<u>2,693,524</u>	<u>134</u>	<u>1,026,918</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>23</u>	<u>665,867</u>	<u>19</u>	<u>1,243,636</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>121</u>	<u>9,008,451</u>	<u>134</u>	<u>7,610,678</u>
ACCOMMODATIONS	721	18	1,320,230	40	2,216,002
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	7,688,221	94	5,394,676
<u>OTHER SERVICES</u>	<u>81</u>	<u>177</u>	<u>4,191,557</u>	<u>143</u>	<u>4,155,249</u>
REPAIR & MAINTENANCE	811	125	3,471,580	100	3,558,811
PERSONAL SERVICE	812	45	587,406	34	434,560
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	132,571	9	161,878
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>11,879</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,166</b>	<b>\$110,736,111</b>	<b>2,429</b>	<b>\$80,025,463</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>539</u>	<u>\$12,800,467</u>	<u>331</u>	<u>\$4,840,442</u>
MOTOR VEHICLES & PARTS	441	23	1,499,062	18	1,367,005
NEW & USED AUTO DEALERS	4411	7	713,749	4	919,230
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	5	75,986
AUTOMOTIVE PARTS & TIRE	4413	16	785,313	9	371,789
FURNITURE & HOME FURNISHING	442	22	226,471	11	55,467
ELECTRONICS & APPLIANCES	443	57	386,756	36	261,729
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	166,639	14	90,144
COMPUTERS & SOFTWARE	44312	32	220,117	22	171,585
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	37	2,958,691	10	546,463
BUILDING MATERIALS	4441	29	2,894,754	10	546,463
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	63,937	D	D
FOOD & BEVERAGE STORES	445	31	2,378,562	4	1,368,836
GROCERY & CONVENIENCE STORES	4451	23	2,344,165	4	1,368,836
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	34,397	D	D
DRUG/HEALTH STORES	446	31	360,854	18	88,439
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,275,860	12	385,657
APPAREL & ACCESSORIES	448	32	81,232	19	19,878
CLOTHING & SHOE STORES	4481, 4482	28	63,363	19	19,878
JEWELRY & LUGGAGE STORES	4483	4	17,869	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	27	208,457	19	33,481
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	111,161	9	17,059
BOOK/PERIODICAL/MUSIC STORE	4512	13	97,296	10	16,422
GENERAL MERCHANDISE STORES	452	6	966,227	4	99,691
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	966,227	4	99,691
E-COMMERCE & MAIL ORDER	4541	51	221,722	40	94,267
MISCELLANEOUS RETAILERS	453, 4542, 4543	209	2,236,573	140	519,529
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>215,625</u>	<u>4</u>	<u>53,024</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>394,799</u>	<u>4</u>	<u>124,941</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>19,754</u>	<u>3</u>	<u>19,707</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>288</u>	<u>13,090,953</u>	<u>167</u>	<u>3,900,281</u>
CONSTRUCTION OF BUILDINGS	236	79	6,721,470	38	2,678,215
HEAVY CONSTRUCTION & HIGHWAYS	237	18	1,392,676	16	269,487
SPECIAL TRADE CONTRACTORS	238	191	4,976,807	113	952,579
<u>MANUFACTURING</u>	<u>31-33</u>	<u>73</u>	<u>728,291</u>	<u>42</u>	<u>441,602</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>330</u>	<u>3,059,128</u>	<u>228</u>	<u>2,765,346</u>
DURABLE GOODS	423	237	2,631,408	160	2,016,609
NONDURABLE GOODS	424	89	422,064	65	398,529
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,656	3	350,208
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>106,212</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>125</u>	<u>2,220,797</u>	<u>92</u>	<u>1,034,130</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>526,097</u>	<u>19</u>	<u>176,703</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>73</u>	<u>532,833</u>	<u>43</u>	<u>285,117</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>58</u>	<u>698,207</u>	<u>45</u>	<u>251,903</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>109</u>	<u>439,259</u>	<u>63</u>	<u>135,208</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>559,432</u>	<u>4</u>	<u>93,415</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>137</u>	<u>5,584,997</u>	<u>37</u>	<u>1,305,246</u>
ACCOMMODATIONS	721	61	1,689,238	11	116,175
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	3,895,759	26	1,189,071
<u>OTHER SERVICES</u>	<u>81</u>	<u>86</u>	<u>1,372,212</u>	<u>47</u>	<u>460,077</u>
REPAIR & MAINTENANCE	811	52	975,048	24	320,832
PERSONAL SERVICE	812	26	221,818	18	73,618
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	175,346	5	65,627
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>149,114</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,900</b>	<b>\$42,498,177</b>	<b>1,129</b>	<b>\$15,887,142</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,233</b>	<b>\$1,332,297,669</b>	<b>514</b>	<b>\$18,122,340</b>
MOTOR VEHICLES & PARTS	441	426	434,926,928	18	3,951,492
NEW & USED AUTO DEALERS	4411	196	344,503,514	5	165,517
RV, BOAT, MOTORCYCLE DEALERS	4412	80	52,124,014	8	3,562,703
AUTOMOTIVE PARTS & TIRE	4413	150	38,299,400	5	223,272
FURNITURE & HOME FURNISHING	442	214	54,433,079	19	251,810
ELECTRONICS & APPLIANCES	443	400	66,932,833	51	707,404
APPLIANCES, TV & OTHER ELECTRONICS	44311	139	42,715,811	20	437,912
COMPUTERS & SOFTWARE	44312	254	23,037,452	31	269,492
CAMERA & PHOTO SUPPLIES	44313	7	1,179,570	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	237	134,690,821	33	3,518,457
BUILDING MATERIALS	4441	180	128,352,066	25	3,410,590
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	6,338,755	8	107,867
FOOD & BEVERAGE STORES	445	274	71,064,592	25	3,306,577
GROCERY & CONVENIENCE STORES	4451	223	68,676,571	13	3,048,672
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	2,388,021	12	257,905
DRUG/HEALTH STORES	446	175	31,504,403	18	506,227
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	187	35,713,393	5	1,044,143
APPAREL & ACCESSORIES	448	275	71,516,532	43	336,417
CLOTHING & SHOE STORES	4481, 4482	210	60,639,403	39	309,387
JEWELRY & LUGGAGE STORES	4483	65	10,877,129	4	27,030
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	272	47,473,854	34	500,323
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	170	32,831,811	18	301,903
BOOK/PERIODICAL/MUSIC STORE	4512	102	14,642,043	16	198,420
GENERAL MERCHANDISE STORES	452	41	238,120,405	3	102,143
DEPARTMENT STORES	4521	8	91,871,214	D	D
GENERAL MERCHANDISE STORES	4529	33	146,249,191	3	102,143
E-COMMERCE & MAIL ORDER	4541	114	7,579,423	51	515,238
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,618	138,341,406	214	3,382,109
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>57</b>	<b>1,461,752</b>	<b>8</b>	<b>442,607</b>
<b>MINING</b>	<b>21</b>	<b>15</b>	<b>1,653,517</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>27</b>	<b>1,111,692</b>	<b>3</b>	<b>31,948</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>4,492</b>	<b>492,626,172</b>	<b>421</b>	<b>30,065,351</b>
CONSTRUCTION OF BUILDINGS	236	1,213	213,526,196	159	20,985,299
HEAVY CONSTRUCTION & HIGHWAYS	237	177	68,626,231	20	1,316,872
SPECIAL TRADE CONTRACTORS	238	3,102	210,473,745	242	7,763,180
<b>MANUFACTURING</b>	<b>31-33</b>	<b>727</b>	<b>82,730,820</b>	<b>75</b>	<b>1,423,493</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,861</b>	<b>168,208,410</b>	<b>255</b>	<b>2,225,572</b>
DURABLE GOODS	423	1,356	140,217,416	175	1,157,205
NONDURABLE GOODS	424	478	27,577,153	76	995,285
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	413,841	4	73,082
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>140</b>	<b>9,665,507</b>	<b>13</b>	<b>291,536</b>
<b>INFORMATION</b>	<b>51</b>	<b>453</b>	<b>111,363,979</b>	<b>116</b>	<b>2,115,200</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>176</b>	<b>30,454,108</b>	<b>32</b>	<b>435,058</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>567</b>	<b>67,460,219</b>	<b>84</b>	<b>950,552</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>784</b>	<b>26,191,244</b>	<b>80</b>	<b>2,569,593</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,577</b>	<b>53,061,036</b>	<b>139</b>	<b>2,147,838</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>190</b>	<b>27,177,846</b>	<b>21</b>	<b>710,585</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>1,344</b>	<b>225,219,042</b>	<b>122</b>	<b>5,631,060</b>
ACCOMMODATIONS	721	97	15,657,434	64	2,305,598
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,247	209,561,608	58	3,325,462
<b>OTHER SERVICES</b>	<b>81</b>	<b>1,588</b>	<b>92,467,509</b>	<b>95</b>	<b>1,404,675</b>
REPAIR & MAINTENANCE	811	1,058	70,549,013	64	1,070,632
PERSONAL SERVICE	812	481	20,473,646	31	334,043
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	49	1,444,850	D	D
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>15</b>	<b>1,138,405</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>18,246</b>	<b>\$2,724,288,927</b>	<b>1,978</b>	<b>\$68,567,408</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,563</u>	<u>\$279,733,565</u>	<u>310</u>	<u>\$3,588,705</u>
MOTOR VEHICLES & PARTS	441	135	109,425,575	17	651,383
NEW & USED AUTO DEALERS	4411	49	81,600,436	4	165,739
RV, BOAT, MOTORCYCLE DEALERS	4412	35	20,009,813	4	349,387
AUTOMOTIVE PARTS & TIRE	4413	51	7,815,326	9	136,257
FURNITURE & HOME FURNISHING	442	86	6,945,687	11	165,494
ELECTRONICS & APPLIANCES	443	156	10,882,615	39	115,556
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	8,606,175	14	33,508
COMPUTERS & SOFTWARE	44312	95	2,067,442	25	82,048
CAMERA & PHOTO SUPPLIES	44313	3	208,998	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	24,742,491	28	470,206
BUILDING MATERIALS	4441	100	23,044,419	25	434,362
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	1,698,072	3	35,844
FOOD & BEVERAGE STORES	445	70	15,373,842	6	891,843
GROCERY & CONVENIENCE STORES	4451	50	14,460,586	6	891,843
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	913,256	D	D
DRUG/HEALTH STORES	446	77	4,785,114	12	60,310
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	7,512,992	D	D
APPAREL & ACCESSORIES	448	99	12,380,361	17	12,759
CLOTHING & SHOE STORES	4481, 4482	80	9,677,591	17	12,759
JEWELRY & LUGGAGE STORES	4483	19	2,702,770	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	91	7,603,258	17	35,188
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	5,881,820	8	30,136
BOOK/PERIODICAL/MUSIC STORE	4512	42	1,721,438	9	5,052
GENERAL MERCHANDISE STORES	452	20	49,708,272	3	43,469
DEPARTMENT STORES	4521	4	13,957,565	D	D
GENERAL MERCHANDISE STORES	4529	16	35,750,707	3	43,469
E-COMMERCE & MAIL ORDER	4541	68	1,245,601	37	77,731
MISCELLANEOUS RETAILERS	453, 4542, 4543	572	29,127,757	123	1,064,766
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>748,778</u>	<u>4</u>	<u>95,996</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>72,510</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>67,230</u>	<u>4</u>	<u>68,387</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,381</u>	<u>87,090,907</u>	<u>193</u>	<u>3,819,713</u>
CONSTRUCTION OF BUILDINGS	236	343	48,849,525	43	1,545,586
HEAVY CONSTRUCTION & HIGHWAYS	237	62	7,123,668	16	1,099,968
SPECIAL TRADE CONTRACTORS	238	976	31,117,714	134	1,174,159
<u>MANUFACTURING</u>	<u>31-33</u>	<u>285</u>	<u>19,000,336</u>	<u>34</u>	<u>384,299</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>930</u>	<u>39,890,799</u>	<u>205</u>	<u>998,184</u>
DURABLE GOODS	423	666	24,163,408	153	806,009
NONDURABLE GOODS	424	253	15,233,397	52	192,175
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	493,994	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>66</u>	<u>2,958,318</u>	<u>4</u>	<u>71,959</u>
<u>INFORMATION</u>	<u>51</u>	<u>252</u>	<u>15,017,419</u>	<u>77</u>	<u>847,215</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>2,999,197</u>	<u>17</u>	<u>211,647</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>238</u>	<u>9,803,817</u>	<u>53</u>	<u>296,844</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>239</u>	<u>4,518,440</u>	<u>32</u>	<u>65,086</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>454</u>	<u>7,884,713</u>	<u>54</u>	<u>121,957</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>50</u>	<u>4,262,449</u>	<u>6</u>	<u>49,041</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>314</u>	<u>35,050,720</u>	<u>23</u>	<u>5,101,416</u>
ACCOMMODATIONS	721	55	4,094,605	7	4,462,414
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	259	30,956,115	16	639,002
<u>OTHER SERVICES</u>	<u>81</u>	<u>402</u>	<u>12,811,242</u>	<u>46</u>	<u>289,514</u>
REPAIR & MAINTENANCE	811	285	9,825,263	28	191,291
PERSONAL SERVICE	812	104	2,646,619	18	98,223
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	339,360	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>96,571</u>	<u>8</u>	<u>88,893</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,316</b>	<b>\$522,007,011</b>	<b>1,070</b>	<b>\$16,098,856</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,943</u>	<u>\$1,177,617,574</u>	<u>2,945</u>	<u>\$773,843,141</u>
MOTOR VEHICLES & PARTS	441	335	339,843,866	297	191,552,327
NEW & USED AUTO DEALERS	4411	133	265,749,346	153	152,879,941
RV, BOAT, MOTORCYCLE DEALERS	4412	64	34,598,180	46	16,153,819
AUTOMOTIVE PARTS & TIRE	4413	138	39,496,340	98	22,518,567
FURNITURE & HOME FURNISHING	442	232	47,532,082	159	35,182,928
ELECTRONICS & APPLIANCES	443	388	72,862,233	309	49,351,498
APPLIANCES, TV & OTHER ELECTRONICS	44311	120	46,033,166	95	34,209,549
COMPUTERS & SOFTWARE	44312	263	25,753,014	209	14,958,305
CAMERA & PHOTO SUPPLIES	44313	5	1,076,053	5	183,644
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	285	121,353,638	180	81,940,415
BUILDING MATERIALS	4441	212	112,961,719	138	76,851,087
LAWN & GARDEN SUPPLIES & EQUIP.	4442	73	8,391,919	42	5,089,328
FOOD & BEVERAGE STORES	445	233	70,982,690	111	53,194,284
GROCERY & CONVENIENCE STORES	4451	171	68,981,904	69	51,758,746
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	2,000,786	42	1,435,538
DRUG/HEALTH STORES	446	173	31,485,286	139	22,719,420
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	153	24,099,626	82	17,617,927
APPAREL & ACCESSORIES	448	239	91,712,970	173	49,063,759
CLOTHING & SHOE STORES	4481, 4482	188	78,290,854	135	42,530,089
JEWELRY & LUGGAGE STORES	4483	51	13,422,116	38	6,533,670
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	252	38,601,918	218	37,307,576
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	29,824,740	138	24,692,189
BOOK/PERIODICAL/MUSIC STORE	4512	86	8,777,178	80	12,615,387
GENERAL MERCHANDISE STORES	452	48	212,252,773	40	149,768,208
DEPARTMENT STORES	4521	9	73,426,705	7	48,908,438
GENERAL MERCHANDISE STORES	4529	39	138,826,068	33	100,859,770
E-COMMERCE & MAIL ORDER	4541	109	7,696,986	90	4,279,372
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,496	119,193,506	1,147	81,865,427
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>56</u>	<u>726,758</u>	<u>24</u>	<u>328,031</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>5,862,814</u>	<u>7</u>	<u>176,210</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>1,001,593</u>	<u>15</u>	<u>777,959</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,841</u>	<u>404,516,617</u>	<u>2,150</u>	<u>210,086,350</u>
CONSTRUCTION OF BUILDINGS	236	1,284	190,662,588	616	122,703,993
HEAVY CONSTRUCTION & HIGHWAYS	237	198	35,320,460	96	11,525,732
SPECIAL TRADE CONTRACTORS	238	3,359	178,533,569	1,438	75,856,625
<u>MANUFACTURING</u>	<u>31-33</u>	<u>775</u>	<u>59,268,658</u>	<u>552</u>	<u>45,196,725</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,816</u>	<u>149,188,828</u>	<u>1,653</u>	<u>130,986,168</u>
DURABLE GOODS	423	1,340	121,302,226	1,228	105,728,497
NONDURABLE GOODS	424	453	26,877,933	398	23,455,351
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	1,008,669	27	1,802,320
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>148</u>	<u>5,821,812</u>	<u>72</u>	<u>4,806,996</u>
<u>INFORMATION</u>	<u>51</u>	<u>438</u>	<u>96,408,223</u>	<u>397</u>	<u>68,672,359</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>166</u>	<u>28,008,913</u>	<u>151</u>	<u>14,672,660</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>526</u>	<u>54,851,244</u>	<u>420</u>	<u>38,825,518</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>789</u>	<u>49,927,531</u>	<u>573</u>	<u>20,228,378</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,616</u>	<u>47,234,614</u>	<u>836</u>	<u>31,323,287</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>175</u>	<u>17,435,541</u>	<u>100</u>	<u>9,064,475</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,287</u>	<u>199,244,891</u>	<u>780</u>	<u>151,152,565</u>
ACCOMMODATIONS	721	82	16,092,999	77	23,558,550
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,205	183,151,892	703	127,594,015
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,440</u>	<u>73,898,622</u>	<u>931</u>	<u>52,656,216</u>
REPAIR & MAINTENANCE	811	965	57,022,572	624	34,597,511
PERSONAL SERVICE	812	438	14,947,235	268	15,949,412
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	1,928,815	39	2,109,293
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>714,544</u>	<u>14</u>	<u>643,523</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>18,068</b>	<b>\$2,371,728,777</b>	<b>11,621</b>	<b>\$1,553,445,853</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>646</u>	<u>\$34,991,548</u>	<u>2,002</u>	<u>\$414,049,693</u>
MOTOR VEHICLES & PARTS	441	41	8,281,396	131	104,676,819
NEW & USED AUTO DEALERS	4411	14	5,368,402	51	83,040,207
RV, BOAT, MOTORCYCLE DEALERS	4412	7	594,033	27	10,349,857
AUTOMOTIVE PARTS & TIRE	4413	20	2,318,961	53	11,286,755
FURNITURE & HOME FURNISHING	442	26	1,123,304	120	17,827,315
ELECTRONICS & APPLIANCES	443	59	596,787	230	25,296,945
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	186,771	72	16,541,310
COMPUTERS & SOFTWARE	44312	34	410,016	153	8,068,266
CAMERA & PHOTO SUPPLIES	44313	D	D	5	687,369
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	3,399,291	138	54,429,814
BUILDING MATERIALS	4441	31	2,191,175	106	50,964,280
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,208,116	32	3,465,534
FOOD & BEVERAGE STORES	445	17	2,775,699	85	28,460,181
GROCERY & CONVENIENCE STORES	4451	13	2,723,662	61	27,777,382
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	52,037	24	682,799
DRUG/HEALTH STORES	446	34	411,451	98	9,216,618
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	1,616,747	74	9,949,569
APPAREL & ACCESSORIES	448	31	206,642	111	13,956,421
CLOTHING & SHOE STORES	4481, 4482	27	204,425	90	10,893,196
JEWELRY & LUGGAGE STORES	4483	4	2,217	21	3,063,225
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	45	1,200,971	138	14,605,463
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	962,944	78	11,230,196
BOOK/PERIODICAL/MUSIC STORE	4512	23	238,027	60	3,375,267
GENERAL MERCHANDISE STORES	452	7	9,837,247	27	85,559,429
DEPARTMENT STORES	4521	D	D	7	35,541,857
GENERAL MERCHANDISE STORES	4529	7	9,837,247	20	50,017,572
E-COMMERCE & MAIL ORDER	4541	55	288,860	75	2,704,002
MISCELLANEOUS RETAILERS	453, 4542, 4543	264	5,253,153	775	47,367,117
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>147,163</u>	<u>31</u>	<u>526,586</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>19,500</u>	<u>12</u>	<u>1,459,742</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>61,200</u>	<u>10</u>	<u>237,651</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>416</u>	<u>8,329,746</u>	<u>2,108</u>	<u>166,422,715</u>
CONSTRUCTION OF BUILDINGS	236	96	4,402,230	536	95,692,499
HEAVY CONSTRUCTION & HIGHWAYS	237	31	461,628	90	10,430,366
SPECIAL TRADE CONTRACTORS	238	289	3,465,888	1,482	60,299,850
<u>MANUFACTURING</u>	<u>31-33</u>	<u>87</u>	<u>1,534,688</u>	<u>301</u>	<u>18,310,114</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>368</u>	<u>3,153,602</u>	<u>1,112</u>	<u>53,430,576</u>
DURABLE GOODS	423	261	2,527,621	811	46,368,109
NONDURABLE GOODS	424	107	625,981	287	7,002,051
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	14	60,416
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>97,704</u>	<u>51</u>	<u>1,413,822</u>
<u>INFORMATION</u>	<u>51</u>	<u>146</u>	<u>3,340,563</u>	<u>320</u>	<u>38,826,982</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>912,140</u>	<u>118</u>	<u>6,351,912</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>86</u>	<u>908,831</u>	<u>328</u>	<u>16,320,846</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>90</u>	<u>503,642</u>	<u>394</u>	<u>16,548,292</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>127</u>	<u>788,669</u>	<u>734</u>	<u>25,752,271</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>11</u>	<u>1,398,987</u>	<u>72</u>	<u>4,913,324</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>89</u>	<u>4,490,397</u>	<u>443</u>	<u>70,983,931</u>
ACCOMMODATIONS	721	19	404,215	26	6,340,002
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	70	4,086,182	417	64,643,929
<u>OTHER SERVICES</u>	<u>81</u>	<u>115</u>	<u>3,200,743</u>	<u>645</u>	<u>34,252,493</u>
REPAIR & MAINTENANCE	811	81	2,750,178	434	29,272,753
PERSONAL SERVICE	812	29	340,754	177	4,474,188
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	109,811	34	505,552
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>12,718</u>	<u>20</u>	<u>1,837,586</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,256</b>	<b>\$63,891,841</b>	<b>8,701</b>	<b>\$871,638,536</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>194</u>	<u>\$957,462</u>	<u>819</u>	<u>\$62,533,019</u>
MOTOR VEHICLES & PARTS	441	7	12,038	47	\$14,883,672
NEW & USED AUTO DEALERS	4411	3	6,038	16	10,623,050
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	7	1,938,939
AUTOMOTIVE PARTS & TIRE	4413	4	6,000	24	2,321,683
FURNITURE & HOME FURNISHING	442	7	7,884	36	1,740,170
ELECTRONICS & APPLIANCES	443	20	94,273	89	1,708,962
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	42,882	28	688,217
COMPUTERS & SOFTWARE	44312	10	51,391	58	1,015,380
CAMERA & PHOTO SUPPLIES	44313	D	D	3	5,365
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	13	195,259	41	7,692,802
BUILDING MATERIALS	4441	10	187,036	27	6,651,242
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	8,223	14	1,041,560
FOOD & BEVERAGE STORES	445	5	128,758	37	6,444,189
GROCERY & CONVENIENCE STORES	4451	D	D	21	5,764,739
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	128,758	16	679,450
DRUG/HEALTH STORES	446	8	20,753	40	2,408,938
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	306,277	20	1,679,726
APPAREL & ACCESSORIES	448	13	5,758	46	1,345,964
CLOTHING & SHOE STORES	4481, 4482	13	5,758	36	880,886
JEWELRY & LUGGAGE STORES	4483	D	D	10	465,078
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	11	5,835	67	3,841,776
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	5	1,470	36	1,466,605
BOOK/PERIODICAL/MUSIC STORE	4512	6	4,365	31	2,375,171
GENERAL MERCHANDISE STORES	452	4	15,653	10	13,472,480
DEPARTMENT STORES	4521	D	D	4	3,113,933
GENERAL MERCHANDISE STORES	4529	4	15,653	6	10,358,547
E-COMMERCE & MAIL ORDER	4541	34	57,378	58	640,453
MISCELLANEOUS RETAILERS	453, 4542, 4543	68	107,596	328	6,673,887
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>12</u>	<u>95,200</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>28,482</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>88</u>	<u>2,166,321</u>	<u>445</u>	<u>43,037,063</u>
CONSTRUCTION OF BUILDINGS	236	21	1,468,665	119	34,147,406
HEAVY CONSTRUCTION & HIGHWAYS	237	11	191,447	26	1,137,365
SPECIAL TRADE CONTRACTORS	238	56	506,209	300	7,752,292
<u>MANUFACTURING</u>	<u>31-33</u>	<u>14</u>	<u>48,998</u>	<u>156</u>	<u>3,588,066</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>110</u>	<u>444,686</u>	<u>667</u>	<u>13,877,495</u>
DURABLE GOODS	423	82	294,071	474	9,251,595
NONDURABLE GOODS	424	28	150,615	185	4,563,777
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	62,123
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>15</u>	<u>443,760</u>
<u>INFORMATION</u>	<u>51</u>	<u>73</u>	<u>534,563</u>	<u>197</u>	<u>7,420,348</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>13</u>	<u>43,932</u>	<u>56</u>	<u>723,592</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>32</u>	<u>58,606</u>	<u>150</u>	<u>2,264,664</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>22</u>	<u>47,644</u>	<u>151</u>	<u>1,791,908</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>33</u>	<u>63,428</u>	<u>196</u>	<u>1,843,911</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>D</u>	<u>D</u>	<u>16</u>	<u>915,092</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>18</u>	<u>486,081</u>	<u>113</u>	<u>13,048,406</u>
ACCOMMODATIONS	721	6	104,385	17	2,028,135
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	381,696	96	11,020,271
<u>OTHER SERVICES</u>	<u>81</u>	<u>21</u>	<u>51,633</u>	<u>161</u>	<u>4,289,277</u>
REPAIR & MAINTENANCE	811	16	17,779	107	3,128,766
PERSONAL SERVICE	812	5	33,854	47	932,110
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	7	228,401
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>20,699</u>	<u>5</u>	<u>482,361</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>625</b>	<b>\$4,924,053</b>	<b>3,163</b>	<b>\$156,382,644</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,808</u>	<u>\$308,862,249</u>	<u>705</u>	<u>\$32,226,470</u>
MOTOR VEHICLES & PARTS	441	115	68,523,911	40	7,943,841
NEW & USED AUTO DEALERS	4411	42	52,380,048	13	6,190,126
RV, BOAT, MOTORCYCLE DEALERS	4412	28	6,499,774	4	92,467
AUTOMOTIVE PARTS & TIRE	4413	45	9,644,089	23	1,661,248
FURNITURE & HOME FURNISHING	442	81	11,903,670	34	593,888
ELECTRONICS & APPLIANCES	443	185	15,229,121	83	1,592,033
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	10,603,660	26	679,913
COMPUTERS & SOFTWARE	44312	124	4,401,055	54	909,143
CAMERA & PHOTO SUPPLIES	44313	3	224,406	3	2,977
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	112	44,949,401	40	2,132,796
BUILDING MATERIALS	4441	80	42,865,062	28	1,622,357
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	2,084,339	12	510,439
FOOD & BEVERAGE STORES	445	63	20,971,495	16	4,271,368
GROCERY & CONVENIENCE STORES	4451	42	20,588,159	16	4,271,368
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	383,336	D	D
DRUG/HEALTH STORES	446	84	8,313,610	42	850,362
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	74	8,066,595	11	908,311
APPAREL & ACCESSORIES	448	132	15,227,869	39	537,818
CLOTHING & SHOE STORES	4481, 4482	104	13,257,469	32	339,237
JEWELRY & LUGGAGE STORES	4483	28	1,970,400	7	198,581
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	13,258,196	47	4,225,974
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	76	10,308,040	22	273,303
BOOK/PERIODICAL/MUSIC STORE	4512	58	2,950,156	25	3,952,671
GENERAL MERCHANDISE STORES	452	23	65,343,390	6	2,857,118
DEPARTMENT STORES	4521	5	20,239,976	D	D
GENERAL MERCHANDISE STORES	4529	18	45,103,414	6	2,857,118
E-COMMERCE & MAIL ORDER	4541	84	3,339,135	61	911,851
MISCELLANEOUS RETAILERS	453, 4542, 4543	721	33,735,856	286	5,401,110
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>551,983</u>	<u>8</u>	<u>94,393</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>608,507</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>384,056</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,558</u>	<u>133,053,570</u>	<u>340</u>	<u>18,381,759</u>
CONSTRUCTION OF BUILDINGS	236	490	65,584,080	81	12,162,064
HEAVY CONSTRUCTION & HIGHWAYS	237	65	16,925,318	24	486,654
SPECIAL TRADE CONTRACTORS	238	1,003	50,544,172	235	5,733,041
<u>MANUFACTURING</u>	<u>31-33</u>	<u>372</u>	<u>18,498,290</u>	<u>93</u>	<u>1,517,878</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,132</u>	<u>53,503,302</u>	<u>562</u>	<u>8,862,459</u>
DURABLE GOODS	423	819	40,970,259	399	7,254,135
NONDURABLE GOODS	424	299	12,460,665	157	1,600,657
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	72,378	6	7,667
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>59</u>	<u>4,285,454</u>	<u>15</u>	<u>408,297</u>
<u>INFORMATION</u>	<u>51</u>	<u>303</u>	<u>25,825,142</u>	<u>184</u>	<u>3,968,049</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>107</u>	<u>4,730,601</u>	<u>48</u>	<u>746,683</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>295</u>	<u>14,324,027</u>	<u>92</u>	<u>1,229,663</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>352</u>	<u>6,372,341</u>	<u>121</u>	<u>1,237,591</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>565</u>	<u>16,592,097</u>	<u>144</u>	<u>2,802,700</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>75</u>	<u>7,226,211</u>	<u>18</u>	<u>486,006</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>447</u>	<u>61,467,785</u>	<u>98</u>	<u>9,071,504</u>
ACCOMMODATIONS	721	54	5,969,864	14	1,379,610
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	393	55,497,921	84	7,691,894
<u>OTHER SERVICES</u>	<u>81</u>	<u>563</u>	<u>21,483,180</u>	<u>105</u>	<u>2,541,996</u>
REPAIR & MAINTENANCE	811	364	16,312,614	61	1,925,261
PERSONAL SERVICE	812	175	4,503,795	39	557,414
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	666,771	5	59,321
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>328,157</u>	<u>7</u>	<u>40,612</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,690</b>	<b>\$678,096,952</b>	<b>2,540</b>	<b>\$83,616,060</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,760</u>	<u>\$281,055,993</u>
MOTOR VEHICLES & PARTS	441	204	80,380,504
NEW & USED AUTO DEALERS	4411	102	62,339,399
RV, BOAT, MOTORCYCLE DEALERS	4412	21	5,575,971
AUTOMOTIVE PARTS & TIRE	4413	81	12,465,134
FURNITURE & HOME FURNISHING	442	75	8,872,978
ELECTRONICS & APPLIANCES	443	165	9,893,821
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	6,731,532
COMPUTERS & SOFTWARE	44312	116	3,148,184
CAMERA & PHOTO SUPPLIES	44313	3	14,105
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	27,783,134
BUILDING MATERIALS	4441	82	25,393,618
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	2,389,516
FOOD & BEVERAGE STORES	445	109	19,820,452
GROCERY & CONVENIENCE STORES	4451	76	19,385,213
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	435,239
DRUG/HEALTH STORES	446	78	9,217,616
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	72	8,097,124
APPAREL & ACCESSORIES	448	117	10,290,335
CLOTHING & SHOE STORES	4481, 4482	93	8,515,865
JEWELRY & LUGGAGE STORES	4483	24	1,774,470
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	7,888,130
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	5,421,058
BOOK/PERIODICAL/MUSIC STORE	4512	49	2,467,072
GENERAL MERCHANDISE STORES	452	20	66,251,938
DEPARTMENT STORES	4521	5	17,521,439
GENERAL MERCHANDISE STORES	4529	15	48,730,499
E-COMMERCE & MAIL ORDER	4541	70	1,393,159
MISCELLANEOUS RETAILERS	453, 4542, 4543	629	31,166,802
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>410,972</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>1,786,359</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>211,037</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>952</u>	<u>85,004,781</u>
CONSTRUCTION OF BUILDINGS	236	277	47,645,422
HEAVY CONSTRUCTION & HIGHWAYS	237	58	10,491,331
SPECIAL TRADE CONTRACTORS	238	617	26,868,028
<u>MANUFACTURING</u>	<u>31-33</u>	<u>290</u>	<u>15,747,869</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,088</u>	<u>71,456,595</u>
DURABLE GOODS	423	788	49,200,847
NONDURABLE GOODS	424	289	22,209,201
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	46,547
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>1,053,242</u>
<u>INFORMATION</u>	<u>51</u>	<u>274</u>	<u>29,712,418</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>91</u>	<u>4,814,017</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>272</u>	<u>21,328,945</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>267</u>	<u>4,565,300</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>396</u>	<u>12,500,447</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>61</u>	<u>3,943,046</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>414</u>	<u>50,499,255</u>
ACCOMMODATIONS	721	53	7,538,484
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	361	42,960,771
<u>OTHER SERVICES</u>	<u>81</u>	<u>521</u>	<u>17,348,543</u>
REPAIR & MAINTENANCE	811	349	12,638,879
PERSONAL SERVICE	812	154	4,031,726
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	677,938
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>310,350</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,504</b>	<b>\$601,749,169</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**1st Quarter, 2005 to 1st Quarter, 2006**  
**(Dollars in Thousands)**

City	Quarter 1, 2005	Quarter 1, 2006	Percent Change
Aberdeen	\$85,422	\$98,973	15.9%
Auburn	385,302	408,316	6.0%
Bellevue	1,057,592	1,125,322	6.4%
Bellingham	415,343	455,774	9.7%
Bremerton	161,110	174,996	8.6%
Camas	32,154	38,460	19.6%
Centralia	58,689	62,528	6.5%
Chehalis	80,589	101,029	25.4%
Colville	31,960	35,950	12.5%
Des Moines	47,339	45,132	-4.7%
Edmonds	120,719	130,418	8.0%
Ellensburg	78,021	77,299	-0.9%
Everett	509,854	614,803	20.6%
Federal Way	276,902	307,825	11.2%
Fife	183,270	204,018	11.3%
Issaquah	248,704	273,647	10.0%
Kelso	48,159	49,754	3.3%
Kennewick	290,503	292,798	0.8%
Kent	501,652	612,075	22.0%
Kirkland	365,063	395,433	8.3%
Lacey	163,760	191,476	16.9%
Longview	154,753	177,599	14.8%
Lynnwood	446,599	481,253	7.8%
Marysville	108,390	127,946	18.0%
Mercer Island	60,939	68,360	12.2%
Moses Lake	94,984	105,068	10.6%
Mount Vernon	114,507	148,686	29.8%
Mountlake Terrace	34,036	36,510	7.3%
Oak Harbor	74,587	78,047	4.6%
Olympia	381,390	417,743	9.5%
Omak	26,232	28,081	7.1%
Pasco	185,613	182,589	-1.6%
Port Angeles	73,978	79,486	7.4%
Port Townsend	39,419	36,599	-7.2%
Pullman	60,353	63,040	4.5%
Puyallup	379,006	406,999	7.4%
Redmond	403,598	459,753	13.9%
Renton	441,152	477,106	8.2%
Richland	145,766	163,538	12.2%
Sea Tac	204,911	210,377	2.7%
Seattle	3,110,632	3,497,034	12.4%
Shelton	43,225	44,224	2.3%
Spokane	756,373	825,948	9.2%
Sunnyside	49,848	54,735	9.8%
Tacoma	933,434	1,027,203	10.0%
Tukwila	427,732	452,042	5.7%
Vancouver	542,857	605,081	11.5%
Walla Walla	95,569	113,260	18.5%
Wenatchee	153,451	164,641	7.3%
Yakima	306,754	329,538	7.4%



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>545</u>	<u>\$60,667,797</u>	<u>1,096</u>	<u>\$200,687,278</u>
MOTOR VEHICLES & PARTS	441	32	19,219,275	78	86,764,047
NEW & USED AUTO DEALERS	4411	16	13,974,452	32	76,063,045
RV, BOAT, MOTORCYCLE DEALERS	4412	3	7,914	13	6,031,250
AUTOMOTIVE PARTS & TIRE	4413	13	5,236,909	33	4,669,752
FURNITURE & HOME FURNISHING	442	23	1,550,801	65	7,010,638
ELECTRONICS & APPLIANCES	443	67	1,387,601	137	6,059,075
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	528,781	52	1,412,185
COMPUTERS & SOFTWARE	44312	45	858,820	82	4,493,310
CAMERA & PHOTO SUPPLIES	44313	D	D	3	153,580
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	6,878,367	75	15,406,552
BUILDING MATERIALS	4441	20	6,547,394	61	14,005,019
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	330,973	14	1,401,533
FOOD & BEVERAGE STORES	445	20	5,005,361	36	7,999,256
GROCERY & CONVENIENCE STORES	4451	15	4,836,163	26	7,446,950
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	169,198	10	552,306
DRUG/HEALTH STORES	446	29	1,248,428	47	3,082,716
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	979,132	19	8,613,031
APPAREL & ACCESSORIES	448	42	1,424,858	87	21,492,489
CLOTHING & SHOE STORES	4481, 4482	33	831,459	73	20,579,574
JEWELRY & LUGGAGE STORES	4483	9	593,399	14	912,915
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	32	1,527,116	49	1,312,239
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	826,552	21	737,620
BOOK/PERIODICAL/MUSIC STORE	4512	16	700,564	28	574,619
GENERAL MERCHANDISE STORES	452	7	16,422,698	11	24,864,329
DEPARTMENT STORES	4521	D	D	3	1,864,779
GENERAL MERCHANDISE STORES	4529	7	16,422,698	8	22,999,550
E-COMMERCE & MAIL ORDER	4541	45	177,278	56	2,685,589
MISCELLANEOUS RETAILERS	453, 4542, 4543	214	4,846,882	436	15,397,317
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>22,708</u>	<u>9</u>	<u>41,704</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>2,553</u>	<u>4</u>	<u>247,716</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>234</u>	<u>14,894,353</u>	<u>1,217</u>	<u>51,741,102</u>
CONSTRUCTION OF BUILDINGS	236	61	9,475,773	231	27,550,767
HEAVY CONSTRUCTION & HIGHWAYS	237	9	177,394	37	2,935,152
SPECIAL TRADE CONTRACTORS	238	164	5,241,186	949	21,255,183
<u>MANUFACTURING</u>	<u>31-33</u>	<u>78</u>	<u>1,337,944</u>	<u>222</u>	<u>11,424,649</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>383</u>	<u>5,693,235</u>	<u>807</u>	<u>66,677,455</u>
DURABLE GOODS	423	280	4,873,363	578	59,582,605
NONDURABLE GOODS	424	97	812,470	219	6,957,540
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	7,402	10	137,310
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>41,916</u>	<u>12</u>	<u>244,551</u>
<u>INFORMATION</u>	<u>51</u>	<u>146</u>	<u>2,893,926</u>	<u>222</u>	<u>19,619,873</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>547,120</u>	<u>80</u>	<u>2,355,438</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>95</u>	<u>1,480,755</u>	<u>215</u>	<u>8,715,744</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>75</u>	<u>901,329</u>	<u>183</u>	<u>2,366,570</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>139</u>	<u>827,648</u>	<u>464</u>	<u>7,281,126</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>270,573</u>	<u>21</u>	<u>2,072,257</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>69</u>	<u>7,184,271</u>	<u>149</u>	<u>21,535,331</u>
ACCOMMODATIONS	721	8	546,837	8	1,455,943
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	6,637,434	141	20,079,388
<u>OTHER SERVICES</u>	<u>81</u>	<u>101</u>	<u>2,206,532</u>	<u>360</u>	<u>13,037,458</u>
REPAIR & MAINTENANCE	811	60	1,582,822	273	11,181,657
PERSONAL SERVICE	812	36	453,763	81	1,710,037
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	169,947	6	145,764
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>268,009</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,932</b>	<b>\$98,972,660</b>	<b>5,064</b>	<b>\$408,316,261</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,910</u>	<u>\$563,684,209</u>	<u>1,301</u>	<u>\$245,695,531</u>
MOTOR VEHICLES & PARTS	441	84	200,439,123	73	55,457,207
NEW & USED AUTO DEALERS	4411	40	187,313,865	24	44,330,954
RV, BOAT, MOTORCYCLE DEALERS	4412	10	7,890,543	21	5,262,806
AUTOMOTIVE PARTS & TIRE	4413	34	5,234,715	28	5,863,447
FURNITURE & HOME FURNISHING	442	164	31,900,677	62	8,378,387
ELECTRONICS & APPLIANCES	443	279	65,869,435	152	13,760,091
APPLIANCES, TV & OTHER ELECTRONICS	44311	73	42,670,561	48	9,829,386
COMPUTERS & SOFTWARE	44312	201	21,044,161	101	3,711,525
CAMERA & PHOTO SUPPLIES	44313	5	2,154,713	3	219,180
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	97	28,355,380	59	33,642,579
BUILDING MATERIALS	4441	77	27,294,857	45	33,391,939
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,060,523	14	250,640
FOOD & BEVERAGE STORES	445	64	17,473,942	37	13,185,475
GROCERY & CONVENIENCE STORES	4451	41	16,384,276	25	12,933,090
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	1,089,666	12	252,385
DRUG/HEALTH STORES	446	100	13,408,258	68	5,699,568
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	6,533,129	29	3,012,241
APPAREL & ACCESSORIES	448	166	86,849,284	108	14,319,350
CLOTHING & SHOE STORES	4481, 4482	126	75,641,439	86	12,506,304
JEWELRY & LUGGAGE STORES	4483	40	11,207,845	22	1,813,046
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	21,624,251	105	12,395,469
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	17,072,782	59	9,744,596
BOOK/PERIODICAL/MUSIC STORE	4512	51	4,551,469	46	2,650,873
GENERAL MERCHANDISE STORES	452	12	41,198,102	19	60,740,755
DEPARTMENT STORES	4521	6	29,191,879	5	19,894,905
GENERAL MERCHANDISE STORES	4529	6	12,006,223	14	40,845,850
E-COMMERCE & MAIL ORDER	4541	75	3,728,157	67	2,167,128
MISCELLANEOUS RETAILERS	453, 4542, 4543	712	46,304,471	522	22,937,281
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>129,391</u>	<u>11</u>	<u>69,146</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>7,209</u>	<u>4</u>	<u>125,395</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>771,397</u>	<u>5</u>	<u>334,786</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,774</u>	<u>168,045,213</u>	<u>1,018</u>	<u>65,665,561</u>
CONSTRUCTION OF BUILDINGS	236	755	122,462,021	292	39,509,081
HEAVY CONSTRUCTION & HIGHWAYS	237	86	7,258,111	32	5,710,047
SPECIAL TRADE CONTRACTORS	238	1,933	38,325,081	694	20,446,433
<u>MANUFACTURING</u>	<u>31-33</u>	<u>284</u>	<u>14,815,084</u>	<u>233</u>	<u>7,001,773</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,014</u>	<u>75,445,387</u>	<u>876</u>	<u>28,732,066</u>
DURABLE GOODS	423	737	68,125,097	636	22,845,247
NONDURABLE GOODS	424	265	7,035,911	229	5,844,047
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	284,379	11	42,772
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>754,160</u>	<u>36</u>	<u>2,707,281</u>
<u>INFORMATION</u>	<u>51</u>	<u>377</u>	<u>46,516,691</u>	<u>264</u>	<u>14,201,539</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>11,207,199</u>	<u>94</u>	<u>3,521,401</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>332</u>	<u>28,487,540</u>	<u>232</u>	<u>10,631,615</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>579</u>	<u>40,304,598</u>	<u>263</u>	<u>4,612,827</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,129</u>	<u>29,925,605</u>	<u>453</u>	<u>12,221,285</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>70</u>	<u>18,303,930</u>	<u>40</u>	<u>2,505,121</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>343</u>	<u>91,227,580</u>	<u>304</u>	<u>44,468,337</u>
ACCOMMODATIONS	721	21	22,427,443	25	3,889,764
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	322	68,800,137	279	40,578,573
<u>OTHER SERVICES</u>	<u>81</u>	<u>590</u>	<u>35,383,703</u>	<u>378</u>	<u>13,111,668</u>
REPAIR & MAINTENANCE	811	368	23,030,355	224	9,857,965
PERSONAL SERVICE	812	205	11,401,692	139	3,009,953
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	951,656	15	243,750
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>313,593</u>	<u>6</u>	<u>168,556</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,601</b>	<b>\$1,125,322,489</b>	<b>5,518</b>	<b>\$455,773,888</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>840</u>	<u>\$94,340,623</u>	<u>510</u>	<u>\$9,411,591</u>
MOTOR VEHICLES & PARTS	441	54	64,637,225	27	2,074,989
NEW & USED AUTO DEALERS	4411	23	59,491,320	5	740,640
RV, BOAT, MOTORCYCLE DEALERS	4412	8	2,663,438	4	3,142
AUTOMOTIVE PARTS & TIRE	4413	23	2,482,467	18	1,331,207
FURNITURE & HOME FURNISHING	442	43	3,078,414	27	282,181
ELECTRONICS & APPLIANCES	443	102	1,465,942	55	841,726
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	547,036	19	487,369
COMPUTERS & SOFTWARE	44312	64	818,758	36	354,357
CAMERA & PHOTO SUPPLIES	44313	3	100,148	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	2,576,205	50	1,421,850
BUILDING MATERIALS	4441	35	2,549,956	41	993,763
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	26,249	9	428,087
FOOD & BEVERAGE STORES	445	29	5,486,757	12	1,502,034
GROCERY & CONVENIENCE STORES	4451	21	5,401,466	7	1,442,360
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	85,291	5	59,674
DRUG/HEALTH STORES	446	49	2,236,805	16	417,085
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	1,886,240	D	D
APPAREL & ACCESSORIES	448	43	702,196	33	416,313
CLOTHING & SHOE STORES	4481, 4482	36	348,540	25	241,963
JEWELRY & LUGGAGE STORES	4483	7	353,656	8	174,350
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	1,818,135	29	57,389
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	653,291	14	37,018
BOOK/PERIODICAL/MUSIC STORE	4512	25	1,164,844	15	20,371
GENERAL MERCHANDISE STORES	452	14	2,879,945	6	346,571
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	14	2,879,945	6	346,571
E-COMMERCE & MAIL ORDER	4541	56	848,193	50	309,418
MISCELLANEOUS RETAILERS	453, 4542, 4543	335	6,724,566	205	1,742,035
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>21,372</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>213,664</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>115,608</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>603</u>	<u>25,392,472</u>	<u>628</u>	<u>15,893,708</u>
CONSTRUCTION OF BUILDINGS	236	128	14,683,695	89	7,047,378
HEAVY CONSTRUCTION & HIGHWAYS	237	24	753,496	18	1,202,186
SPECIAL TRADE CONTRACTORS	238	451	9,955,281	521	7,644,144
<u>MANUFACTURING</u>	<u>31-33</u>	<u>131</u>	<u>3,387,658</u>	<u>81</u>	<u>953,106</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>608</u>	<u>10,420,044</u>	<u>395</u>	<u>2,713,425</u>
DURABLE GOODS	423	449	8,098,749	287	1,817,002
NONDURABLE GOODS	424	150	2,299,615	102	888,957
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	21,680	6	7,466
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>355,625</u>	<u>10</u>	<u>253,129</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>5,997,570</u>	<u>150</u>	<u>1,763,200</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>894,632</u>	<u>43</u>	<u>607,845</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>164</u>	<u>6,198,718</u>	<u>100</u>	<u>1,236,011</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>166</u>	<u>1,622,190</u>	<u>83</u>	<u>393,026</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>300</u>	<u>3,813,709</u>	<u>186</u>	<u>704,926</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>16</u>	<u>313,016</u>	<u>10</u>	<u>731,492</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>131</u>	<u>16,262,108</u>	<u>35</u>	<u>2,848,255</u>
ACCOMMODATIONS	721	8	1,669,722	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	123	14,592,386	35	2,848,255
<u>OTHER SERVICES</u>	<u>81</u>	<u>222</u>	<u>5,173,681</u>	<u>96</u>	<u>782,211</u>
REPAIR & MAINTENANCE	811	148	3,752,200	58	308,432
PERSONAL SERVICE	812	68	1,313,679	38	473,779
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	107,802	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>588,620</u>	<u>3</u>	<u>52,910</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,478</b>	<b>\$174,995,702</b>	<b>2,333</b>	<b>\$38,460,443</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>582</b>	<b>\$28,853,216</b>	<b>525</b>	<b>\$60,443,118</b>
MOTOR VEHICLES & PARTS	441	47	10,074,482	33	11,434,110
NEW & USED AUTO DEALERS	4411	19	5,666,723	13	9,259,984
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,597,426	3	2,131
AUTOMOTIVE PARTS & TIRE	4413	21	2,810,333	17	2,171,995
FURNITURE & HOME FURNISHING	442	28	1,483,833	23	1,639,251
ELECTRONICS & APPLIANCES	443	67	1,289,979	61	982,995
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	786,039	27	765,497
COMPUTERS & SOFTWARE	44312	43	456,979	34	217,498
CAMERA & PHOTO SUPPLIES	44313	4	46,961	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	29	1,241,680	36	9,349,851
BUILDING MATERIALS	4441	23	1,089,728	29	8,474,114
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	151,952	7	875,737
FOOD & BEVERAGE STORES	445	18	3,408,137	9	2,356,159
GROCERY & CONVENIENCE STORES	4451	11	3,285,520	6	2,346,430
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	122,617	3	9,729
DRUG/HEALTH STORES	446	29	1,240,302	20	684,456
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,106,960	9	1,457,225
APPAREL & ACCESSORIES	448	48	2,949,686	31	1,112,328
CLOTHING & SHOE STORES	4481, 4482	38	2,714,534	26	875,952
JEWELRY & LUGGAGE STORES	4483	10	235,152	5	236,376
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	598,606	29	1,068,124
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	559,350	19	1,046,478
BOOK/PERIODICAL/MUSIC STORE	4512	14	39,256	10	21,646
GENERAL MERCHANDISE STORES	452	9	315,342	10	22,421,270
DEPARTMENT STORES	4521	D	D	3	3,461,675
GENERAL MERCHANDISE STORES	4529	9	315,342	7	18,959,595
E-COMMERCE & MAIL ORDER	4541	47	364,196	45	194,185
MISCELLANEOUS RETAILERS	453, 4542, 4543	216	4,780,013	219	7,743,164
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>105,130</b>	<b>4</b>	<b>7,383</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>12,230</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>4,315</b>	<b>3</b>	<b>36,496</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>291</b>	<b>7,905,353</b>	<b>277</b>	<b>12,426,648</b>
CONSTRUCTION OF BUILDINGS	236	58	4,489,157	61	8,900,730
HEAVY CONSTRUCTION & HIGHWAYS	237	17	444,530	18	688,564
SPECIAL TRADE CONTRACTORS	238	216	2,971,666	198	2,837,354
<b>MANUFACTURING</b>	<b>31-33</b>	<b>88</b>	<b>932,873</b>	<b>79</b>	<b>1,693,035</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>424</b>	<b>5,096,991</b>	<b>415</b>	<b>9,508,904</b>
DURABLE GOODS	423	299	4,278,157	298	7,503,166
NONDURABLE GOODS	424	120	804,693	114	1,994,748
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	14,141	3	10,990
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>6</b>	<b>32,212</b>	<b>10</b>	<b>383,576</b>
<b>INFORMATION</b>	<b>51</b>	<b>150</b>	<b>2,519,481</b>	<b>144</b>	<b>1,973,952</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>43</b>	<b>184,927</b>	<b>45</b>	<b>468,624</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>98</b>	<b>2,214,011</b>	<b>101</b>	<b>4,808,928</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>83</b>	<b>592,257</b>	<b>78</b>	<b>1,623,032</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>138</b>	<b>1,377,870</b>	<b>135</b>	<b>381,349</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>11</b>	<b>605,570</b>	<b>10</b>	<b>401,905</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>73</b>	<b>9,367,775</b>	<b>46</b>	<b>5,201,509</b>
ACCOMMODATIONS	721	8	801,760	3	457,990
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	8,566,015	43	4,743,519
<b>OTHER SERVICES</b>	<b>81</b>	<b>137</b>	<b>2,723,666</b>	<b>107</b>	<b>1,655,731</b>
REPAIR & MAINTENANCE	811	88	1,963,144	71	1,175,988
PERSONAL SERVICE	812	44	626,619	32	379,937
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	133,903	4	99,806
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>14,702</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,134</b>	<b>\$62,527,877</b>	<b>1,983</b>	<b>\$101,028,892</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>412</u>	<u>\$24,716,100</u>	<u>459</u>	<u>\$14,626,897</u>
MOTOR VEHICLES & PARTS	441	20	6,345,973	11	2,206,703
NEW & USED AUTO DEALERS	4411	8	4,711,411	6	2,146,390
RV, BOAT, MOTORCYCLE DEALERS	4412	4	325,519	5	60,313
AUTOMOTIVE PARTS & TIRE	4413	8	1,309,043	D	D
FURNITURE & HOME FURNISHING	442	15	1,044,456	31	268,567
ELECTRONICS & APPLIANCES	443	44	297,445	52	565,115
APPLIANCES, TV & OTHER ELECTRONICS	44311	17	98,605	23	329,425
COMPUTERS & SOFTWARE	44312	27	198,840	29	235,690
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	17	1,542,790	30	1,012,745
BUILDING MATERIALS	4441	17	1,542,790	30	1,012,745
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	D	D
FOOD & BEVERAGE STORES	445	4	1,431,337	12	3,885,519
GROCERY & CONVENIENCE STORES	4451	4	1,431,337	8	3,837,146
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	4	48,373
DRUG/HEALTH STORES	446	24	176,517	22	1,600,233
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	495,905	9	931,841
APPAREL & ACCESSORIES	448	23	157,072	26	1,249,070
CLOTHING & SHOE STORES	4481, 4482	23	157,072	22	1,185,414
JEWELRY & LUGGAGE STORES	4483	D	D	4	63,656
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	943,416	27	70,870
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	727,437	9	31,310
BOOK/PERIODICAL/MUSIC STORE	4512	15	215,979	18	39,560
GENERAL MERCHANDISE STORES	452	5	9,718,970	3	621,742
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	9,718,970	3	621,742
E-COMMERCE & MAIL ORDER	4541	45	147,545	37	349,662
MISCELLANEOUS RETAILERS	453, 4542, 4543	177	2,414,674	199	1,864,830
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>43,557</u>	<u>7</u>	<u>345,657</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>109</u>	<u>1,494,476</u>	<u>565</u>	<u>11,314,428</u>
CONSTRUCTION OF BUILDINGS	236	20	698,926	110	7,499,392
HEAVY CONSTRUCTION & HIGHWAYS	237	9	54,477	13	200,463
SPECIAL TRADE CONTRACTORS	238	80	741,073	442	3,614,573
<u>MANUFACTURING</u>	<u>31-33</u>	<u>50</u>	<u>820,703</u>	<u>69</u>	<u>1,127,258</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>235</u>	<u>1,570,132</u>	<u>237</u>	<u>1,268,621</u>
DURABLE GOODS	423	171	1,457,795	163	1,128,293
NONDURABLE GOODS	424	64	112,337	69	137,278
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	3,050
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>70,937</u>	<u>4</u>	<u>515,486</u>
<u>INFORMATION</u>	<u>51</u>	<u>104</u>	<u>846,543</u>	<u>157</u>	<u>3,561,006</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>796,139</u>	<u>37</u>	<u>491,494</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>55</u>	<u>399,977</u>	<u>77</u>	<u>1,304,167</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>56</u>	<u>198,989</u>	<u>62</u>	<u>371,257</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>71</u>	<u>521,898</u>	<u>238</u>	<u>954,721</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>6</u>	<u>216,732</u>	<u>9</u>	<u>239,492</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>29</u>	<u>2,508,197</u>	<u>51</u>	<u>7,742,017</u>
ACCOMMODATIONS	721	D	D	6	293,078
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	2,508,197	45	7,448,939
<u>OTHER SERVICES</u>	<u>81</u>	<u>52</u>	<u>1,654,213</u>	<u>123</u>	<u>1,247,352</u>
REPAIR & MAINTENANCE	811	30	1,414,194	89	1,044,049
PERSONAL SERVICE	812	22	240,019	34	203,303
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>91,885</u>	<u>6</u>	<u>21,990</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,223</b>	<b>\$35,950,478</b>	<b>2,101</b>	<b>\$45,131,843</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>799</u>	<u>\$64,496,421</u>	<u>558</u>	<u>\$35,940,503</u>
MOTOR VEHICLES & PARTS	441	34	39,784,990	32	11,595,055
NEW & USED AUTO DEALERS	4411	16	38,523,645	11	7,516,265
RV, BOAT, MOTORCYCLE DEALERS	4412	6	719,597	6	2,311,640
AUTOMOTIVE PARTS & TIRE	4413	12	541,748	15	1,767,150
FURNITURE & HOME FURNISHING	442	57	1,714,008	20	2,606,641
ELECTRONICS & APPLIANCES	443	86	1,458,224	62	499,824
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	739,222	19	138,354
COMPUTERS & SOFTWARE	44312	52	719,002	40	353,609
CAMERA & PHOTO SUPPLIES	44313	D	D	3	7,861
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	48	450,641	20	2,934,316
BUILDING MATERIALS	4441	41	386,223	16	1,023,446
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	64,418	4	1,910,870
FOOD & BEVERAGE STORES	445	29	4,902,551	11	3,395,009
GROCERY & CONVENIENCE STORES	4451	14	4,529,427	8	3,243,423
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	373,124	3	151,586
DRUG/HEALTH STORES	446	45	1,493,284	23	512,596
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	706,735	19	2,042,372
APPAREL & ACCESSORIES	448	49	4,347,941	40	667,983
CLOTHING & SHOE STORES	4481, 4482	40	4,092,885	31	428,893
JEWELRY & LUGGAGE STORES	4483	9	255,056	9	239,090
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	823,259	36	402,503
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	661,367	20	362,119
BOOK/PERIODICAL/MUSIC STORE	4512	23	161,892	16	40,384
GENERAL MERCHANDISE STORES	452	5	1,585,736	8	7,928,464
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	1,585,736	8	7,928,464
E-COMMERCE & MAIL ORDER	4541	56	669,890	50	357,882
MISCELLANEOUS RETAILERS	453, 4542, 4543	335	6,559,162	237	2,997,858
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>44,599</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>38,721</u>	<u>4</u>	<u>62,917</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,286</u>	<u>25,330,172</u>	<u>292</u>	<u>11,968,468</u>
CONSTRUCTION OF BUILDINGS	236	269	14,043,987	56	7,187,347
HEAVY CONSTRUCTION & HIGHWAYS	237	44	1,169,775	14	278,771
SPECIAL TRADE CONTRACTORS	238	973	10,116,410	222	4,502,350
<u>MANUFACTURING</u>	<u>31-33</u>	<u>104</u>	<u>1,387,998</u>	<u>72</u>	<u>755,594</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>467</u>	<u>4,362,651</u>	<u>383</u>	<u>5,305,404</u>
DURABLE GOODS	423	320	3,260,508	263	3,514,889
NONDURABLE GOODS	424	141	1,093,950	117	1,785,781
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	8,193	3	4,734
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>178,381</u>	<u>6</u>	<u>59,777</u>
<u>INFORMATION</u>	<u>51</u>	<u>174</u>	<u>5,423,946</u>	<u>123</u>	<u>2,703,635</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>926,826</u>	<u>43</u>	<u>911,975</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>136</u>	<u>2,457,117</u>	<u>100</u>	<u>1,747,877</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>175</u>	<u>1,534,634</u>	<u>88</u>	<u>829,361</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>481</u>	<u>4,096,905</u>	<u>121</u>	<u>4,142,178</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>20</u>	<u>1,948,600</u>	<u>16</u>	<u>401,906</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>111</u>	<u>13,774,157</u>	<u>74</u>	<u>9,831,825</u>
ACCOMMODATIONS	721	8	635,936	8	1,595,790
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	13,138,221	66	8,236,035
<u>OTHER SERVICES</u>	<u>81</u>	<u>223</u>	<u>4,388,574</u>	<u>101</u>	<u>2,620,896</u>
REPAIR & MAINTENANCE	811	155	3,514,201	60	2,160,610
PERSONAL SERVICE	812	68	874,373	36	379,625
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	5	80,661
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>27,922</u>	<u>5</u>	<u>16,316</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,070</b>	<b>\$130,417,624</b>	<b>1,986</b>	<b>\$77,298,632</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,562</u>	<u>\$291,442,126</u>	<u>1,025</u>	<u>\$159,308,335</u>
MOTOR VEHICLES & PARTS	441	104	104,705,983	42	18,670,607
NEW & USED AUTO DEALERS	4411	43	87,404,197	16	13,544,117
RV, BOAT, MOTORCYCLE DEALERS	4412	20	8,228,909	6	246,705
AUTOMOTIVE PARTS & TIRE	4413	41	9,072,877	20	4,879,785
FURNITURE & HOME FURNISHING	442	92	8,256,998	65	2,583,893
ELECTRONICS & APPLIANCES	443	212	23,112,760	133	14,122,790
APPLIANCES, TV & OTHER ELECTRONICS	44311	64	16,560,245	49	10,596,296
COMPUTERS & SOFTWARE	44312	144	6,001,762	81	3,319,518
CAMERA & PHOTO SUPPLIES	44313	4	550,753	3	206,976
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	22,781,111	50	17,412,777
BUILDING MATERIALS	4441	83	21,023,704	42	17,303,055
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,757,407	8	109,722
FOOD & BEVERAGE STORES	445	70	13,079,415	35	12,457,860
GROCERY & CONVENIENCE STORES	4451	57	12,836,458	22	11,561,801
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	242,957	13	896,059
DRUG/HEALTH STORES	446	78	7,577,916	56	4,509,560
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	5,943,664	20	2,963,031
APPAREL & ACCESSORIES	448	88	9,104,630	69	9,388,696
CLOTHING & SHOE STORES	4481, 4482	66	7,152,961	56	8,127,924
JEWELRY & LUGGAGE STORES	4483	22	1,951,669	13	1,260,772
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	8,788,784	65	8,092,387
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	6,405,119	32	5,310,977
BOOK/PERIODICAL/MUSIC STORE	4512	34	2,383,665	33	2,781,410
GENERAL MERCHANDISE STORES	452	21	56,634,012	17	53,011,559
DEPARTMENT STORES	4521	5	19,220,462	4	16,431,883
GENERAL MERCHANDISE STORES	4529	16	37,413,550	13	36,579,676
E-COMMERCE & MAIL ORDER	4541	62	1,386,785	55	713,667
MISCELLANEOUS RETAILERS	453, 4542, 4543	606	30,070,068	418	15,381,508
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>38,079</u>	<u>9</u>	<u>34,247</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>2,236,705</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>139,259</u>	<u>6</u>	<u>97,452</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,879</u>	<u>108,820,166</u>	<u>1,234</u>	<u>51,679,324</u>
CONSTRUCTION OF BUILDINGS	236	382	71,900,831	254	32,231,266
HEAVY CONSTRUCTION & HIGHWAYS	237	73	11,985,989	43	7,835,389
SPECIAL TRADE CONTRACTORS	238	1,424	24,933,346	937	11,612,669
<u>MANUFACTURING</u>	<u>31-33</u>	<u>266</u>	<u>15,425,877</u>	<u>150</u>	<u>2,169,912</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,002</u>	<u>50,160,467</u>	<u>595</u>	<u>14,073,219</u>
DURABLE GOODS	423	748	38,874,783	426	12,896,069
NONDURABLE GOODS	424	242	10,452,498	162	981,907
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	833,186	7	195,243
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>49</u>	<u>1,490,372</u>	<u>19</u>	<u>206,919</u>
<u>INFORMATION</u>	<u>51</u>	<u>286</u>	<u>27,118,038</u>	<u>205</u>	<u>12,660,387</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>13,737,613</u>	<u>81</u>	<u>2,562,512</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>281</u>	<u>16,531,283</u>	<u>197</u>	<u>6,863,697</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>293</u>	<u>6,161,974</u>	<u>201</u>	<u>5,960,630</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>745</u>	<u>12,192,982</u>	<u>533</u>	<u>6,344,420</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>47</u>	<u>3,510,315</u>	<u>30</u>	<u>3,320,248</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>348</u>	<u>46,018,305</u>	<u>209</u>	<u>34,211,018</u>
ACCOMMODATIONS	721	17	2,262,212	16	4,030,464
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	331	43,756,093	193	30,180,554
<u>OTHER SERVICES</u>	<u>81</u>	<u>489</u>	<u>19,606,050</u>	<u>346</u>	<u>7,937,884</u>
REPAIR & MAINTENANCE	811	356	14,683,277	226	6,480,793
PERSONAL SERVICE	812	119	3,885,429	113	1,410,955
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	1,037,344	7	46,136
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>173,308</u>	<u>6</u>	<u>394,827</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,384</b>	<b>\$614,802,919</b>	<b>4,846</b>	<b>\$307,825,031</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>405</u>	<u>\$124,892,655</u>	<u>858</u>	<u>\$143,407,452</u>
MOTOR VEHICLES & PARTS	441	40	96,896,184	39	19,552,977
NEW & USED AUTO DEALERS	4411	15	71,150,552	11	14,531,638
RV, BOAT, MOTORCYCLE DEALERS	4412	12	23,212,106	10	3,487,826
AUTOMOTIVE PARTS & TIRE	4413	13	2,533,526	18	1,533,513
FURNITURE & HOME FURNISHING	442	26	7,447,064	71	5,513,378
ELECTRONICS & APPLIANCES	443	57	581,983	104	4,224,676
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	373,603	37	1,298,363
COMPUTERS & SOFTWARE	44312	39	208,380	67	2,926,313
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	2,763,544	54	21,716,122
BUILDING MATERIALS	4441	22	2,757,388	43	21,243,244
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	6,156	11	472,878
FOOD & BEVERAGE STORES	445	8	172,775	12	5,534,139
GROCERY & CONVENIENCE STORES	4451	5	166,911	6	5,053,538
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	5,864	6	480,601
DRUG/HEALTH STORES	446	12	946,186	38	2,399,533
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	965,274	9	2,109,149
APPAREL & ACCESSORIES	448	17	26,312	49	4,323,900
CLOTHING & SHOE STORES	4481, 4482	17	26,312	37	3,944,116
JEWELRY & LUGGAGE STORES	4483	D	D	12	379,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	14	2,567,407	59	4,556,331
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	9	2,563,101	25	2,839,181
BOOK/PERIODICAL/MUSIC STORE	4512	5	4,306	34	1,717,150
GENERAL MERCHANDISE STORES	452	5	4,164,270	9	57,854,223
DEPARTMENT STORES	4521	-	-	3	9,685,806
GENERAL MERCHANDISE STORES	4529	5	4,164,270	6	48,168,417
E-COMMERCE & MAIL ORDER	4541	31	309,141	62	889,768
MISCELLANEOUS RETAILERS	453, 4542, 4543	160	8,052,515	352	14,733,256
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>271,906</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>4,855</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>75,604</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>410</u>	<u>23,386,011</u>	<u>1,363</u>	<u>45,694,750</u>
CONSTRUCTION OF BUILDINGS	236	62	9,424,082	281	22,774,137
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,916,253	36	1,482,439
SPECIAL TRADE CONTRACTORS	238	328	12,045,676	1,046	21,438,174
<u>MANUFACTURING</u>	<u>31-33</u>	<u>88</u>	<u>11,808,203</u>	<u>127</u>	<u>4,217,565</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>323</u>	<u>23,386,608</u>	<u>545</u>	<u>30,391,905</u>
DURABLE GOODS	423	239	20,155,581	398	29,146,126
NONDURABLE GOODS	424	78	3,218,667	142	1,238,175
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	12,360	5	7,604
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>393,414</u>	<u>19</u>	<u>473,186</u>
<u>INFORMATION</u>	<u>51</u>	<u>104</u>	<u>2,549,194</u>	<u>222</u>	<u>8,820,588</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>207,035</u>	<u>57</u>	<u>1,835,784</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>2,379,585</u>	<u>174</u>	<u>4,828,934</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>63</u>	<u>674,172</u>	<u>196</u>	<u>2,963,960</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>167</u>	<u>1,742,517</u>	<u>514</u>	<u>5,111,824</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>4</u>	<u>319,838</u>	<u>16</u>	<u>981,460</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>47</u>	<u>7,216,295</u>	<u>117</u>	<u>18,162,984</u>
ACCOMMODATIONS	721	14	1,906,950	4	1,211,737
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	33	5,309,345	113	16,951,247
<u>OTHER SERVICES</u>	<u>81</u>	<u>121</u>	<u>4,964,805</u>	<u>257</u>	<u>6,403,920</u>
REPAIR & MAINTENANCE	811	104	4,515,729	170	4,675,378
PERSONAL SERVICE	812	17	449,076	80	1,639,985
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	7	88,557
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>97,727</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,888</b>	<b>\$204,018,059</b>	<b>4,480</b>	<b>\$273,646,677</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>470</u>	<u>\$29,323,466</u>	<u>1,019</u>	<u>\$175,482,237</u>
MOTOR VEHICLES & PARTS	441	26	7,226,023	85	29,875,723
NEW & USED AUTO DEALERS	4411	8	5,735,295	37	20,082,414
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,101,427	9	4,925,121
AUTOMOTIVE PARTS & TIRE	4413	12	389,301	39	4,868,188
FURNITURE & HOME FURNISHING	442	17	494,697	44	7,246,412
ELECTRONICS & APPLIANCES	443	61	1,332,036	111	8,705,578
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	1,000,438	40	7,222,667
COMPUTERS & SOFTWARE	44312	37	331,598	68	1,381,453
CAMERA & PHOTO SUPPLIES	44313	D	D	3	101,458
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	668,875	49	18,068,973
BUILDING MATERIALS	4441	24	650,986	43	17,272,866
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	17,889	6	796,107
FOOD & BEVERAGE STORES	445	11	2,081,418	24	6,517,620
GROCERY & CONVENIENCE STORES	4451	7	2,074,097	13	6,385,157
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	7,321	11	132,463
DRUG/HEALTH STORES	446	19	722,173	57	3,954,033
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,006,269	20	5,131,120
APPAREL & ACCESSORIES	448	32	1,337,451	90	14,125,950
CLOTHING & SHOE STORES	4481, 4482	27	725,250	73	11,810,885
JEWELRY & LUGGAGE STORES	4483	5	612,201	17	2,315,065
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	27	814,118	79	8,898,116
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	15	442,753	46	6,491,498
BOOK/PERIODICAL/MUSIC STORE	4512	12	371,365	33	2,406,618
GENERAL MERCHANDISE STORES	452	4	9,692,949	14	55,663,827
DEPARTMENT STORES	4521	4	9,692,949	6	23,274,387
GENERAL MERCHANDISE STORES	4529	D	D	8	32,389,440
E-COMMERCE & MAIL ORDER	4541	46	142,980	61	941,339
MISCELLANEOUS RETAILERS	453, 4542, 4543	192	3,804,477	385	16,353,546
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>9,881</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>6,434</u>	<u>4</u>	<u>79,407</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>245</u>	<u>2,998,390</u>	<u>684</u>	<u>29,977,536</u>
CONSTRUCTION OF BUILDINGS	236	46	1,095,276	154	13,210,039
HEAVY CONSTRUCTION & HIGHWAYS	237	13	164,137	30	3,041,094
SPECIAL TRADE CONTRACTORS	238	186	1,738,977	500	13,726,403
<u>MANUFACTURING</u>	<u>31-33</u>	<u>54</u>	<u>698,229</u>	<u>129</u>	<u>3,256,796</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>363</u>	<u>3,609,875</u>	<u>668</u>	<u>18,123,481</u>
DURABLE GOODS	423	264	2,820,382	480	15,528,673
NONDURABLE GOODS	424	96	785,219	181	2,578,202
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,274	7	16,606
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>165,816</u>	<u>15</u>	<u>134,450</u>
<u>INFORMATION</u>	<u>51</u>	<u>99</u>	<u>1,501,983</u>	<u>204</u>	<u>11,051,709</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>29</u>	<u>211,946</u>	<u>69</u>	<u>3,046,117</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>80</u>	<u>1,354,802</u>	<u>175</u>	<u>4,087,623</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>58</u>	<u>537,243</u>	<u>174</u>	<u>2,270,729</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>116</u>	<u>449,401</u>	<u>273</u>	<u>5,115,296</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>5</u>	<u>259,577</u>	<u>35</u>	<u>2,330,744</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>47</u>	<u>6,782,824</u>	<u>146</u>	<u>29,170,055</u>
ACCOMMODATIONS	721	7	1,777,229	18	3,294,373
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	5,005,595	128	25,875,682
<u>OTHER SERVICES</u>	<u>81</u>	<u>78</u>	<u>1,541,839</u>	<u>208</u>	<u>8,661,812</u>
REPAIR & MAINTENANCE	811	54	1,245,289	127	6,791,184
PERSONAL SERVICE	812	24	296,550	73	1,685,974
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	8	184,654
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>312,545</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,666</b>	<b>\$49,754,370</b>	<b>3,808</b>	<b>\$292,797,873</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,358</u>	<u>\$270,171,496</u>	<u>1,164</u>	<u>\$188,614,654</u>
MOTOR VEHICLES & PARTS	441	73	32,234,686	54	74,314,532
NEW & USED AUTO DEALERS	4411	26	23,892,312	20	68,827,927
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,887,172	7	130,721
AUTOMOTIVE PARTS & TIRE	4413	35	6,455,202	27	5,355,884
FURNITURE & HOME FURNISHING	442	89	41,132,729	85	4,401,636
ELECTRONICS & APPLIANCES	443	187	19,504,537	162	10,149,103
APPLIANCES, TV & OTHER ELECTRONICS	44311	64	1,741,490	50	3,200,068
COMPUTERS & SOFTWARE	44312	120	17,737,842	112	6,949,035
CAMERA & PHOTO SUPPLIES	44313	3	25,205	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	104	36,652,869	87	5,130,334
BUILDING MATERIALS	4441	91	33,494,044	70	4,857,253
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	3,158,825	17	273,081
FOOD & BEVERAGE STORES	445	51	12,599,885	30	7,459,927
GROCERY & CONVENIENCE STORES	4451	38	12,295,863	21	7,137,620
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	304,022	9	322,307
DRUG/HEALTH STORES	446	49	10,420,948	59	4,815,540
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	6,498,257	18	2,393,509
APPAREL & ACCESSORIES	448	69	4,685,636	66	2,364,109
CLOTHING & SHOE STORES	4481, 4482	53	4,053,955	51	1,675,491
JEWELRY & LUGGAGE STORES	4483	16	631,681	15	688,618
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	2,959,788	59	7,754,344
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	2,429,515	34	5,248,632
BOOK/PERIODICAL/MUSIC STORE	4512	34	530,273	25	2,505,712
GENERAL MERCHANDISE STORES	452	20	20,466,782	7	42,634,345
DEPARTMENT STORES	4521	3	8,638,983	3	283,575
GENERAL MERCHANDISE STORES	4529	17	11,827,799	4	42,350,770
E-COMMERCE & MAIL ORDER	4541	63	3,975,702	67	2,435,971
MISCELLANEOUS RETAILERS	453, 4542, 4543	550	79,039,677	470	24,761,304
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>55,627</u>	<u>12</u>	<u>37,519</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>473,618</u>	<u>4</u>	<u>128,350</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,667</u>	<u>80,532,641</u>	<u>2,054</u>	<u>86,467,531</u>
CONSTRUCTION OF BUILDINGS	236	334	44,033,663	450	49,557,343
HEAVY CONSTRUCTION & HIGHWAYS	237	68	4,507,684	69	11,264,569
SPECIAL TRADE CONTRACTORS	238	1,265	31,991,294	1,535	25,645,619
<u>MANUFACTURING</u>	<u>31-33</u>	<u>319</u>	<u>23,460,722</u>	<u>184</u>	<u>3,740,514</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,056</u>	<u>114,214,031</u>	<u>726</u>	<u>21,920,313</u>
DURABLE GOODS	423	762	75,846,711	542	20,285,813
NONDURABLE GOODS	424	279	38,114,472	172	1,475,236
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	252,848	12	159,264
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>1,225,615</u>	<u>23</u>	<u>764,505</u>
<u>INFORMATION</u>	<u>51</u>	<u>271</u>	<u>24,385,625</u>	<u>264</u>	<u>15,473,135</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>92</u>	<u>4,598,659</u>	<u>82</u>	<u>3,398,104</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>259</u>	<u>23,476,764</u>	<u>220</u>	<u>9,782,789</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>273</u>	<u>5,642,565</u>	<u>288</u>	<u>5,588,488</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>630</u>	<u>9,199,116</u>	<u>745</u>	<u>8,674,094</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>32</u>	<u>2,761,377</u>	<u>28</u>	<u>3,348,781</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>282</u>	<u>34,527,974</u>	<u>205</u>	<u>35,582,623</u>
ACCOMMODATIONS	721	16	2,729,303	7	2,749,113
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	266	31,798,671	198	32,833,510
<u>OTHER SERVICES</u>	<u>81</u>	<u>468</u>	<u>15,021,553</u>	<u>400</u>	<u>11,879,811</u>
REPAIR & MAINTENANCE	811	337	11,511,034	267	8,883,266
PERSONAL SERVICE	812	126	3,415,351	129	2,904,772
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	95,168	4	91,773
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>2,327,944</u>	<u>6</u>	<u>32,189</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,776</b>	<b>\$612,075,327</b>	<b>6,405</b>	<b>\$395,433,400</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>693</u>	<u>\$92,791,612</u>	<u>791</u>	<u>\$106,459,864</u>
MOTOR VEHICLES & PARTS	441	33	12,424,723	51	46,005,109
NEW & USED AUTO DEALERS	4411	9	2,728,687	20	40,149,180
RV, BOAT, MOTORCYCLE DEALERS	4412	4	5,160,765	5	1,738,616
AUTOMOTIVE PARTS & TIRE	4413	20	4,535,271	26	4,117,313
FURNITURE & HOME FURNISHING	442	55	6,526,054	30	2,070,270
ELECTRONICS & APPLIANCES	443	75	2,027,047	90	2,198,185
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	664,900	28	604,415
COMPUTERS & SOFTWARE	44312	49	1,362,147	57	1,532,656
CAMERA & PHOTO SUPPLIES	44313	D	D	5	61,114
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	7,456,617	58	12,939,668
BUILDING MATERIALS	4441	36	7,308,751	48	12,425,722
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	147,866	10	513,946
FOOD & BEVERAGE STORES	445	17	6,844,069	19	6,442,064
GROCERY & CONVENIENCE STORES	4451	10	6,800,293	13	6,413,277
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	43,776	6	28,787
DRUG/HEALTH STORES	446	26	2,368,363	44	1,301,239
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,189,753	21	5,654,870
APPAREL & ACCESSORIES	448	37	1,188,179	41	1,161,276
CLOTHING & SHOE STORES	4481, 4482	29	482,449	32	695,735
JEWELRY & LUGGAGE STORES	4483	8	705,730	9	465,541
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	2,537,128	44	2,208,432
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	2,467,219	25	1,946,771
BOOK/PERIODICAL/MUSIC STORE	4512	19	69,909	19	261,661
GENERAL MERCHANDISE STORES	452	15	37,720,824	10	17,774,667
DEPARTMENT STORES	4521	4	14,475,147	D	D
GENERAL MERCHANDISE STORES	4529	11	23,245,677	10	17,774,667
E-COMMERCE & MAIL ORDER	4541	46	342,832	56	318,474
MISCELLANEOUS RETAILERS	453, 4542, 4543	296	12,166,023	327	8,385,610
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>227,639</u>	<u>-</u>	<u>-</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>26,865</u>	<u>3</u>	<u>13,882</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>17,879</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>796</u>	<u>43,094,902</u>	<u>432</u>	<u>18,692,169</u>
CONSTRUCTION OF BUILDINGS	236	164	24,419,117	102	13,612,700
HEAVY CONSTRUCTION & HIGHWAYS	237	23	3,238,935	23	381,438
SPECIAL TRADE CONTRACTORS	238	609	15,436,850	307	4,698,031
<u>MANUFACTURING</u>	<u>31-33</u>	<u>100</u>	<u>4,254,977</u>	<u>128</u>	<u>2,468,194</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>427</u>	<u>8,654,355</u>	<u>664</u>	<u>11,009,423</u>
DURABLE GOODS	423	321	7,584,099	491	9,844,796
NONDURABLE GOODS	424	99	1,059,077	167	1,139,681
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	11,179	6	24,946
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>47,355</u>	<u>18</u>	<u>247,576</u>
<u>INFORMATION</u>	<u>51</u>	<u>156</u>	<u>5,853,898</u>	<u>185</u>	<u>6,527,088</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>1,642,070</u>	<u>62</u>	<u>1,070,507</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>142</u>	<u>4,057,309</u>	<u>156</u>	<u>4,458,345</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>126</u>	<u>1,133,973</u>	<u>128</u>	<u>2,737,497</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>288</u>	<u>4,549,656</u>	<u>191</u>	<u>2,696,338</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>13</u>	<u>875,034</u>	<u>25</u>	<u>1,107,961</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>102</u>	<u>18,892,161</u>	<u>104</u>	<u>14,014,289</u>
ACCOMMODATIONS	721	5	1,077,729	6	267,525
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	97	17,814,432	98	13,746,764
<u>OTHER SERVICES</u>	<u>81</u>	<u>175</u>	<u>5,102,198</u>	<u>191</u>	<u>6,017,042</u>
REPAIR & MAINTENANCE	811	123	4,122,043	134	4,938,278
PERSONAL SERVICE	812	52	980,155	50	985,549
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	7	93,215
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>272,250</u>	<u>3</u>	<u>60,718</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,098</b>	<b>\$191,476,254</b>	<b>3,085</b>	<b>\$177,598,772</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,201</u>	<u>\$315,234,137</u>	<u>769</u>	<u>\$51,645,528</u>
MOTOR VEHICLES & PARTS	441	72	80,992,985	45	8,419,171
NEW & USED AUTO DEALERS	4411	27	64,337,419	12	4,585,546
RV, BOAT, MOTORCYCLE DEALERS	4412	6	10,544,433	8	376,539
AUTOMOTIVE PARTS & TIRE	4413	39	6,111,133	25	3,457,086
FURNITURE & HOME FURNISHING	442	86	23,150,452	47	1,785,787
ELECTRONICS & APPLIANCES	443	144	27,711,534	81	2,685,504
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	22,642,611	32	2,180,852
COMPUTERS & SOFTWARE	44312	92	4,686,488	49	504,652
CAMERA & PHOTO SUPPLIES	44313	3	382,435	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	81	15,091,154	56	4,034,165
BUILDING MATERIALS	4441	69	13,953,155	48	3,727,899
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,137,999	8	306,266
FOOD & BEVERAGE STORES	445	33	5,445,238	19	6,787,206
GROCERY & CONVENIENCE STORES	4451	22	4,941,351	13	6,740,768
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	503,887	6	46,438
DRUG/HEALTH STORES	446	69	7,410,136	34	1,836,237
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	1,766,067	23	2,356,429
APPAREL & ACCESSORIES	448	105	50,483,041	39	2,609,438
CLOTHING & SHOE STORES	4481, 4482	87	44,107,945	33	2,078,750
JEWELRY & LUGGAGE STORES	4483	18	6,375,096	6	530,688
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	21,659,263	40	1,150,351
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	16,877,631	18	930,331
BOOK/PERIODICAL/MUSIC STORE	4512	29	4,781,632	22	220,020
GENERAL MERCHANDISE STORES	452	14	57,078,526	7	9,278,706
DEPARTMENT STORES	4521	7	40,812,118	3	888,033
GENERAL MERCHANDISE STORES	4529	7	16,266,408	4	8,390,673
E-COMMERCE & MAIL ORDER	4541	58	884,655	53	439,694
MISCELLANEOUS RETAILERS	453, 4542, 4543	441	23,561,086	325	10,262,840
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>9,094</u>	<u>6</u>	<u>57,750</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>64,475</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>349,244</u>	<u>3</u>	<u>178,362</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,376</u>	<u>28,377,770</u>	<u>1,026</u>	<u>27,956,371</u>
CONSTRUCTION OF BUILDINGS	236	242	11,772,673	174	9,796,552
HEAVY CONSTRUCTION & HIGHWAYS	237	40	642,096	30	3,943,010
SPECIAL TRADE CONTRACTORS	238	1,094	15,963,001	822	14,216,809
<u>MANUFACTURING</u>	<u>31-33</u>	<u>179</u>	<u>4,322,000</u>	<u>116</u>	<u>4,355,339</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>693</u>	<u>14,999,507</u>	<u>541</u>	<u>8,154,674</u>
DURABLE GOODS	423	500	13,140,100	399	6,657,262
NONDURABLE GOODS	424	183	1,833,599	137	1,484,368
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	25,808	5	13,044
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>565,697</u>	<u>23</u>	<u>504,030</u>
<u>INFORMATION</u>	<u>51</u>	<u>201</u>	<u>10,089,926</u>	<u>180</u>	<u>4,770,491</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>81</u>	<u>6,743,887</u>	<u>48</u>	<u>1,045,253</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>210</u>	<u>7,756,374</u>	<u>146</u>	<u>4,648,113</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>219</u>	<u>27,467,021</u>	<u>109</u>	<u>699,123</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>577</u>	<u>6,261,660</u>	<u>346</u>	<u>2,686,326</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>3,427,636</u>	<u>17</u>	<u>640,653</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>219</u>	<u>41,106,352</u>	<u>96</u>	<u>13,027,185</u>
ACCOMMODATIONS	721	11	5,458,225	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	208	35,648,127	96	13,027,185
<u>OTHER SERVICES</u>	<u>81</u>	<u>363</u>	<u>14,466,308</u>	<u>230</u>	<u>7,235,283</u>
REPAIR & MAINTENANCE	811	262	11,410,322	171	5,993,827
PERSONAL SERVICE	812	97	2,973,145	56	1,015,368
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	82,841	3	226,088
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>11,822</u>	<u>3</u>	<u>341,660</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,387</b>	<b>\$481,252,910</b>	<b>3,659</b>	<b>\$127,946,141</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>512</u>	<u>\$11,157,273</u>	<u>613</u>	<u>\$58,209,219</u>
MOTOR VEHICLES & PARTS	441	8	69,582	48	17,057,801
NEW & USED AUTO DEALERS	4411	3	63,064	19	13,534,718
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	5	949,253
AUTOMOTIVE PARTS & TIRE	4413	5	6,518	24	2,573,830
FURNITURE & HOME FURNISHING	442	43	642,390	22	1,542,636
ELECTRONICS & APPLIANCES	443	64	443,247	63	1,276,565
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	185,316	26	817,911
COMPUTERS & SOFTWARE	44312	37	257,931	37	458,654
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	44	786,200	31	8,421,571
BUILDING MATERIALS	4441	32	553,230	24	7,908,955
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	232,970	7	512,616
FOOD & BEVERAGE STORES	445	4	902,749	13	2,195,479
GROCERY & CONVENIENCE STORES	4451	D	D	9	2,190,461
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	902,749	4	5,018
DRUG/HEALTH STORES	446	20	1,707,461	35	615,823
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	485,805	13	3,423,069
APPAREL & ACCESSORIES	448	41	546,067	40	975,701
CLOTHING & SHOE STORES	4481, 4482	33	519,728	31	771,923
JEWELRY & LUGGAGE STORES	4483	8	26,339	9	203,778
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	382,199	37	1,424,526
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	82,598	20	647,003
BOOK/PERIODICAL/MUSIC STORE	4512	18	299,601	17	777,523
GENERAL MERCHANDISE STORES	452	4	2,050,276	6	13,476,608
DEPARTMENT STORES	4521	D	D	3	1,797,546
GENERAL MERCHANDISE STORES	4529	4	2,050,276	3	11,679,062
E-COMMERCE & MAIL ORDER	4541	49	591,043	53	230,806
MISCELLANEOUS RETAILERS	453, 4542, 4543	198	2,550,254	252	7,568,634
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>28,224</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>152,090</u>	<u>4</u>	<u>741,350</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,224</u>	<u>36,140,227</u>	<u>299</u>	<u>8,241,081</u>
CONSTRUCTION OF BUILDINGS	236	290	22,574,149	65	2,117,828
HEAVY CONSTRUCTION & HIGHWAYS	237	38	936,845	11	394,044
SPECIAL TRADE CONTRACTORS	238	896	12,629,233	223	5,729,209
<u>MANUFACTURING</u>	<u>31-33</u>	<u>83</u>	<u>1,284,631</u>	<u>85</u>	<u>1,821,812</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>312</u>	<u>2,100,169</u>	<u>510</u>	<u>11,016,579</u>
DURABLE GOODS	423	220	1,575,738	362	7,592,280
NONDURABLE GOODS	424	87	489,877	145	3,412,265
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	34,554	3	12,034
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>117,540</u>	<u>15</u>	<u>199,919</u>
<u>INFORMATION</u>	<u>51</u>	<u>132</u>	<u>3,049,261</u>	<u>170</u>	<u>3,312,790</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>902,818</u>	<u>55</u>	<u>1,252,452</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>106</u>	<u>2,046,981</u>	<u>122</u>	<u>2,384,182</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>127</u>	<u>1,259,632</u>	<u>99</u>	<u>429,212</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>396</u>	<u>4,478,147</u>	<u>125</u>	<u>2,003,894</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>565,639</u>	<u>12</u>	<u>731,396</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>32</u>	<u>3,535,361</u>	<u>88</u>	<u>10,236,482</u>
ACCOMMODATIONS	721	D	D	16	1,659,315
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	32	3,535,361	72	8,577,167
<u>OTHER SERVICES</u>	<u>81</u>	<u>130</u>	<u>1,518,198</u>	<u>110</u>	<u>3,609,439</u>
REPAIR & MAINTENANCE	811	83	754,261	78	2,908,488
PERSONAL SERVICE	812	47	763,937	28	617,899
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	4	83,052
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>23,659</u>	<u>6</u>	<u>878,378</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,131</b>	<b>\$68,359,850</b>	<b>2,313</b>	<b>\$105,068,185</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>758</u>	<u>\$78,304,597</u>	<u>446</u>	<u>\$14,358,394</u>
MOTOR VEHICLES & PARTS	441	49	24,509,186	12	169,851
NEW & USED AUTO DEALERS	4411	16	16,219,317	4	70,381
RV, BOAT, MOTORCYCLE DEALERS	4412	10	5,920,607	4	23,655
AUTOMOTIVE PARTS & TIRE	4413	23	2,369,262	4	75,815
FURNITURE & HOME FURNISHING	442	41	2,806,741	26	107,444
ELECTRONICS & APPLIANCES	443	102	2,989,756	60	5,651,649
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	2,017,243	21	26,375
COMPUTERS & SOFTWARE	44312	64	844,999	39	5,625,274
CAMERA & PHOTO SUPPLIES	44313	3	127,514	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	11,250,590	30	258,305
BUILDING MATERIALS	4441	46	10,800,314	27	242,880
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	450,276	3	15,425
FOOD & BEVERAGE STORES	445	26	5,918,570	14	3,168,574
GROCERY & CONVENIENCE STORES	4451	18	5,864,874	14	3,168,574
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	53,696	D	D
DRUG/HEALTH STORES	446	40	1,554,847	17	570,511
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,420,155	6	481,789
APPAREL & ACCESSORIES	448	43	2,009,350	23	169,292
CLOTHING & SHOE STORES	4481, 4482	35	1,845,577	20	164,143
JEWELRY & LUGGAGE STORES	4483	8	163,773	3	5,149
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	2,082,065	26	90,817
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	1,655,285	14	85,553
BOOK/PERIODICAL/MUSIC STORE	4512	26	426,780	12	5,264
GENERAL MERCHANDISE STORES	452	9	12,616,202	4	808,076
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	9	12,616,202	4	808,076
E-COMMERCE & MAIL ORDER	4541	49	290,199	44	157,605
MISCELLANEOUS RETAILERS	453, 4542, 4543	277	10,856,936	184	2,724,481
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>5,988</u>	<u>5</u>	<u>9,001</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>6,732</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>592</u>	<u>25,743,218</u>	<u>438</u>	<u>4,994,833</u>
CONSTRUCTION OF BUILDINGS	236	105	17,595,820	77	2,071,404
HEAVY CONSTRUCTION & HIGHWAYS	237	25	952,664	12	95,836
SPECIAL TRADE CONTRACTORS	238	462	7,194,734	349	2,827,593
<u>MANUFACTURING</u>	<u>31-33</u>	<u>110</u>	<u>2,723,777</u>	<u>58</u>	<u>748,452</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>478</u>	<u>10,767,676</u>	<u>241</u>	<u>3,505,938</u>
DURABLE GOODS	423	348	8,007,629	171	3,321,570
NONDURABLE GOODS	424	124	2,703,780	70	184,368
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	56,267	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>413,628</u>	<u>8</u>	<u>99,833</u>
<u>INFORMATION</u>	<u>51</u>	<u>170</u>	<u>3,802,038</u>	<u>123</u>	<u>4,353,654</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,107,510</u>	<u>38</u>	<u>408,391</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>142</u>	<u>3,057,615</u>	<u>90</u>	<u>1,541,158</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>123</u>	<u>1,226,481</u>	<u>71</u>	<u>422,025</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>258</u>	<u>4,184,868</u>	<u>229</u>	<u>1,719,436</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>1,370,929</u>	<u>12</u>	<u>764,214</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>94</u>	<u>11,771,863</u>	<u>38</u>	<u>2,949,148</u>
ACCOMMODATIONS	721	8	1,142,133	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	10,629,730	38	2,949,148
<u>OTHER SERVICES</u>	<u>81</u>	<u>187</u>	<u>4,139,821</u>	<u>90</u>	<u>573,707</u>
REPAIR & MAINTENANCE	811	131	2,970,228	58	329,256
PERSONAL SERVICE	812	50	1,056,089	32	244,451
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	113,504	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>59,476</u>	<u>8</u>	<u>62,244</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,014</b>	<b>\$148,686,217</b>	<b>1,895</b>	<b>\$36,510,428</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>554</u>	<u>\$44,887,594</u>	<u>1,323</u>	<u>\$225,973,329</u>
MOTOR VEHICLES & PARTS	441	27	11,398,669	64	81,512,252
NEW & USED AUTO DEALERS	4411	9	6,983,795	30	76,775,443
RV, BOAT, MOTORCYCLE DEALERS	4412	3	81,682	14	1,548,676
AUTOMOTIVE PARTS & TIRE	4413	15	4,333,192	20	3,188,133
FURNITURE & HOME FURNISHING	442	29	1,809,085	81	8,499,679
ELECTRONICS & APPLIANCES	443	55	1,155,673	174	19,278,791
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	752,824	54	14,232,006
COMPUTERS & SOFTWARE	44312	32	402,849	115	4,570,269
CAMERA & PHOTO SUPPLIES	44313	D	D	5	476,516
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	34	6,865,155	62	29,297,997
BUILDING MATERIALS	4441	31	6,863,639	54	28,731,996
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	1,516	8	566,001
FOOD & BEVERAGE STORES	445	13	3,564,425	33	12,321,773
GROCERY & CONVENIENCE STORES	4451	7	3,219,502	23	11,922,305
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	344,923	10	399,468
DRUG/HEALTH STORES	446	23	602,213	78	4,172,754
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	689,692	27	3,224,865
APPAREL & ACCESSORIES	448	39	922,043	89	11,515,977
CLOTHING & SHOE STORES	4481, 4482	29	470,030	75	9,462,554
JEWELRY & LUGGAGE STORES	4483	10	452,013	14	2,053,423
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	38	368,204	101	10,732,340
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	311,565	50	7,756,521
BOOK/PERIODICAL/MUSIC STORE	4512	13	56,639	51	2,975,819
GENERAL MERCHANDISE STORES	452	9	11,805,156	14	21,002,412
DEPARTMENT STORES	4521	D	D	5	20,015,581
GENERAL MERCHANDISE STORES	4529	9	11,805,156	9	986,831
E-COMMERCE & MAIL ORDER	4541	50	382,262	64	1,767,953
MISCELLANEOUS RETAILERS	453, 4542, 4543	230	5,325,017	536	22,646,536
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>-</u>	<u>-</u>	<u>9</u>	<u>29,744</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>55,563</u>	<u>5</u>	<u>45,886</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>336</u>	<u>9,112,420</u>	<u>1,074</u>	<u>50,620,672</u>
CONSTRUCTION OF BUILDINGS	236	77	3,990,118	248	31,816,945
HEAVY CONSTRUCTION & HIGHWAYS	237	12	519,184	29	1,876,370
SPECIAL TRADE CONTRACTORS	238	247	4,603,118	797	16,927,357
<u>MANUFACTURING</u>	<u>31-33</u>	<u>66</u>	<u>2,180,040</u>	<u>179</u>	<u>6,448,374</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>340</u>	<u>2,961,356</u>	<u>795</u>	<u>25,476,869</u>
DURABLE GOODS	423	238	1,152,381	583	22,320,801
NONDURABLE GOODS	424	94	1,395,815	201	3,121,743
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	413,160	11	34,325
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>26</u>	<u>992,565</u>
<u>INFORMATION</u>	<u>51</u>	<u>157</u>	<u>2,901,074</u>	<u>258</u>	<u>18,613,418</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>1,158,595</u>	<u>87</u>	<u>3,933,137</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>96</u>	<u>1,467,920</u>	<u>228</u>	<u>7,687,635</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>72</u>	<u>772,948</u>	<u>255</u>	<u>13,186,650</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>170</u>	<u>1,633,750</u>	<u>509</u>	<u>8,628,472</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>11</u>	<u>422,486</u>	<u>36</u>	<u>1,473,111</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>8,770,663</u>	<u>213</u>	<u>33,497,240</u>
ACCOMMODATIONS	721	5	690,038	11	4,087,179
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	8,080,625	202	29,410,061
<u>OTHER SERVICES</u>	<u>81</u>	<u>118</u>	<u>1,619,101</u>	<u>367</u>	<u>20,119,178</u>
REPAIR & MAINTENANCE	811	78	1,088,591	243	18,026,239
PERSONAL SERVICE	812	35	427,725	101	1,875,649
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	102,785	23	217,290
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>103,901</u>	<u>16</u>	<u>1,016,625</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,042</b>	<b>\$78,047,411</b>	<b>5,380</b>	<b>\$417,742,905</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>285</u>	<u>\$18,810,553</u>	<u>758</u>	<u>\$81,902,127</u>
MOTOR VEHICLES & PARTS	441	19	4,190,966	60	41,993,192
NEW & USED AUTO DEALERS	4411	7	3,314,906	23	34,334,973
RV, BOAT, MOTORCYCLE DEALERS	4412	6	29,890	10	4,484,686
AUTOMOTIVE PARTS & TIRE	4413	6	846,170	27	3,173,533
FURNITURE & HOME FURNISHING	442	7	355,605	28	1,498,808
ELECTRONICS & APPLIANCES	443	31	282,698	78	1,381,622
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	101,290	27	921,507
COMPUTERS & SOFTWARE	44312	21	181,408	51	460,115
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	5	383,934	34	5,795,584
BUILDING MATERIALS	4441	5	383,934	27	4,895,822
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	7	899,762
FOOD & BEVERAGE STORES	445	4	746,961	22	4,462,817
GROCERY & CONVENIENCE STORES	4451	D	D	17	4,460,004
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	746,961	5	2,813
DRUG/HEALTH STORES	446	16	377,566	30	1,442,794
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	591,412	22	5,363,199
APPAREL & ACCESSORIES	448	19	99,817	51	825,921
CLOTHING & SHOE STORES	4481, 4482	19	99,817	43	808,462
JEWELRY & LUGGAGE STORES	4483	D	D	8	17,459
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	20	125,632	42	1,384,597
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	9	91,177	20	534,678
BOOK/PERIODICAL/MUSIC STORE	4512	11	34,455	22	849,919
GENERAL MERCHANDISE STORES	452	6	10,211,834	10	8,907,858
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	10,211,834	10	8,907,858
E-COMMERCE & MAIL ORDER	4541	40	80,830	47	303,608
MISCELLANEOUS RETAILERS	453, 4542, 4543	110	1,363,298	334	8,542,127
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>313,459</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>167,488</u>	<u>3</u>	<u>106,079</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>81</u>	<u>1,920,174</u>	<u>566</u>	<u>27,068,369</u>
CONSTRUCTION OF BUILDINGS	236	17	1,221,530	111	8,800,414
HEAVY CONSTRUCTION & HIGHWAYS	237	5	43,056	35	1,460,470
SPECIAL TRADE CONTRACTORS	238	59	655,588	420	16,807,485
<u>MANUFACTURING</u>	<u>31-33</u>	<u>36</u>	<u>125,675</u>	<u>105</u>	<u>7,917,359</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>197</u>	<u>1,162,363</u>	<u>600</u>	<u>27,351,009</u>
DURABLE GOODS	423	142	694,324	431	23,259,909
NONDURABLE GOODS	424	55	468,039	161	4,050,190
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	40,910
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>14,575</u>	<u>26</u>	<u>1,076,374</u>
<u>INFORMATION</u>	<u>51</u>	<u>94</u>	<u>706,163</u>	<u>181</u>	<u>5,420,685</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>313,440</u>	<u>54</u>	<u>1,132,232</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>56</u>	<u>616,991</u>	<u>144</u>	<u>9,171,716</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>50</u>	<u>129,961</u>	<u>116</u>	<u>818,393</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>61</u>	<u>366,702</u>	<u>206</u>	<u>2,272,776</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>6</u>	<u>204,185</u>	<u>18</u>	<u>1,172,570</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>28</u>	<u>2,770,679</u>	<u>96</u>	<u>11,081,232</u>
ACCOMMODATIONS	721	3	283,190	11	2,432,069
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	25	2,487,489	85	8,649,163
<u>OTHER SERVICES</u>	<u>81</u>	<u>46</u>	<u>748,113</u>	<u>142</u>	<u>5,331,985</u>
REPAIR & MAINTENANCE	811	27	584,187	98	3,852,704
PERSONAL SERVICE	812	19	163,926	41	1,392,581
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	86,700
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>24,212</u>	<u>4</u>	<u>452,636</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>983</b>	<b>\$28,081,274</b>	<b>3,025</b>	<b>\$182,589,001</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>618</u>	<u>\$32,541,712</u>	<u>499</u>	<u>\$13,383,790</u>
MOTOR VEHICLES & PARTS	441	30	7,705,954	18	1,714,496
NEW & USED AUTO DEALERS	4411	9	6,433,399	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	5	50,543	9	483,996
AUTOMOTIVE PARTS & TIRE	4413	16	1,222,012	9	1,230,500
FURNITURE & HOME FURNISHING	442	32	1,754,778	20	361,874
ELECTRONICS & APPLIANCES	443	71	1,092,812	48	677,716
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	492,281	17	257,617
COMPUTERS & SOFTWARE	44312	43	553,256	31	420,099
CAMERA & PHOTO SUPPLIES	44313	4	47,275	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	31	3,997,636	24	1,160,236
BUILDING MATERIALS	4441	25	3,903,013	19	978,917
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	94,623	5	181,319
FOOD & BEVERAGE STORES	445	11	3,745,238	6	2,580,956
GROCERY & CONVENIENCE STORES	4451	8	3,713,520	3	2,573,496
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	31,718	3	7,460
DRUG/HEALTH STORES	446	25	1,577,956	22	904,235
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	3,216,298	5	460,243
APPAREL & ACCESSORIES	448	43	1,181,588	39	430,378
CLOTHING & SHOE STORES	4481, 4482	36	766,880	33	359,141
JEWELRY & LUGGAGE STORES	4483	7	414,708	6	71,237
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	1,312,202	39	730,461
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	1,073,297	22	448,076
BOOK/PERIODICAL/MUSIC STORE	4512	19	238,905	17	282,385
GENERAL MERCHANDISE STORES	452	10	3,263,326	4	774,405
DEPARTMENT STORES	4521	3	1,808,108	D	D
GENERAL MERCHANDISE STORES	4529	7	1,455,218	4	774,405
E-COMMERCE & MAIL ORDER	4541	49	448,948	52	375,472
MISCELLANEOUS RETAILERS	453, 4542, 4543	255	3,244,976	222	3,213,318
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>224,638</u>	<u>5</u>	<u>143,211</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>362</u>	<u>16,980,317</u>	<u>224</u>	<u>6,999,225</u>
CONSTRUCTION OF BUILDINGS	236	89	7,411,338	64	4,607,787
HEAVY CONSTRUCTION & HIGHWAYS	237	16	1,926,966	10	716,893
SPECIAL TRADE CONTRACTORS	238	257	7,642,013	150	1,674,545
<u>MANUFACTURING</u>	<u>31-33</u>	<u>86</u>	<u>3,818,083</u>	<u>64</u>	<u>3,537,833</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>434</u>	<u>5,852,448</u>	<u>291</u>	<u>2,026,092</u>
DURABLE GOODS	423	310	4,789,949	205	1,680,001
NONDURABLE GOODS	424	118	1,039,111	82	342,170
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	23,388	4	3,921
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>215,953</u>	<u>6</u>	<u>201,184</u>
<u>INFORMATION</u>	<u>51</u>	<u>158</u>	<u>3,059,215</u>	<u>136</u>	<u>1,499,169</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>672,989</u>	<u>38</u>	<u>333,538</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>93</u>	<u>809,089</u>	<u>65</u>	<u>344,477</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>86</u>	<u>806,820</u>	<u>66</u>	<u>478,965</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>164</u>	<u>1,983,758</u>	<u>116</u>	<u>667,765</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>496,329</u>	<u>13</u>	<u>631,257</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>99</u>	<u>8,942,417</u>	<u>79</u>	<u>5,222,839</u>
ACCOMMODATIONS	721	20	1,685,397	19	893,931
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	7,257,020	60	4,328,908
<u>OTHER SERVICES</u>	<u>81</u>	<u>137</u>	<u>3,053,420</u>	<u>85</u>	<u>1,117,806</u>
REPAIR & MAINTENANCE	811	89	2,423,662	51	781,266
PERSONAL SERVICE	812	42	434,495	34	336,540
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	195,263	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>28,699</u>	<u>4</u>	<u>11,379</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,322</b>	<b>\$79,485,887</b>	<b>1,691</b>	<b>\$36,598,530</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>525</u>	<u>\$25,419,320</u>	<u>1,284</u>	<u>\$265,160,846</u>
MOTOR VEHICLES & PARTS	441	28	6,841,293	73	97,330,973
NEW & USED AUTO DEALERS	4411	8	5,609,581	35	93,485,310
RV, BOAT, MOTORCYCLE DEALERS	4412	4	91,090	6	807,517
AUTOMOTIVE PARTS & TIRE	4413	16	1,140,622	32	3,038,146
FURNITURE & HOME FURNISHING	442	27	390,568	74	6,299,746
ELECTRONICS & APPLIANCES	443	65	1,236,104	139	14,437,323
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	533,738	51	10,255,089
COMPUTERS & SOFTWARE	44312	41	702,366	84	3,988,419
CAMERA & PHOTO SUPPLIES	44313	D	D	4	193,815
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	1,242,074	56	28,060,688
BUILDING MATERIALS	4441	16	1,225,346	47	27,792,838
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	16,728	9	267,850
FOOD & BEVERAGE STORES	445	4	3,198,515	20	4,498,332
GROCERY & CONVENIENCE STORES	4451	4	3,198,515	12	4,308,284
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	8	190,048
DRUG/HEALTH STORES	446	29	688,220	66	3,193,745
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	734,467	24	2,759,205
APPAREL & ACCESSORIES	448	36	490,496	96	14,171,113
CLOTHING & SHOE STORES	4481, 4482	31	306,410	80	12,542,594
JEWELRY & LUGGAGE STORES	4483	5	184,086	16	1,628,519
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	4,140,337	94	6,694,445
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	207,802	58	3,759,788
BOOK/PERIODICAL/MUSIC STORE	4512	18	3,932,535	36	2,934,657
GENERAL MERCHANDISE STORES	452	4	2,614,871	17	67,742,672
DEPARTMENT STORES	4521	D	D	6	22,978,070
GENERAL MERCHANDISE STORES	4529	4	2,614,871	11	44,764,602
E-COMMERCE & MAIL ORDER	4541	55	770,887	59	981,288
MISCELLANEOUS RETAILERS	453, 4542, 4543	219	3,071,488	566	18,991,316
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>9,436</u>	<u>13</u>	<u>54,750</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>3</u>	<u>32,947</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>59,660</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>213</u>	<u>14,816,399</u>	<u>1,383</u>	<u>55,510,606</u>
CONSTRUCTION OF BUILDINGS	236	56	10,743,241	271	29,830,732
HEAVY CONSTRUCTION & HIGHWAYS	237	11	97,389	38	2,350,975
SPECIAL TRADE CONTRACTORS	238	146	3,975,769	1,074	23,328,899
<u>MANUFACTURING</u>	<u>31-33</u>	<u>68</u>	<u>951,161</u>	<u>199</u>	<u>4,697,450</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>424</u>	<u>5,005,976</u>	<u>720</u>	<u>13,870,019</u>
DURABLE GOODS	423	306	4,468,402	535	11,966,106
NONDURABLE GOODS	424	115	532,691	177	1,874,327
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,883	8	29,586
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>240,743</u>	<u>22</u>	<u>396,186</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>2,206,860</u>	<u>229</u>	<u>8,212,430</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>260,661</u>	<u>90</u>	<u>4,673,445</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>66</u>	<u>909,648</u>	<u>199</u>	<u>6,131,587</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>88</u>	<u>929,423</u>	<u>205</u>	<u>2,347,713</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>102</u>	<u>2,444,139</u>	<u>544</u>	<u>6,702,001</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>7</u>	<u>338,797</u>	<u>31</u>	<u>1,824,887</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>67</u>	<u>8,036,300</u>	<u>144</u>	<u>28,901,172</u>
ACCOMMODATIONS	721	9	1,200,010	4	348,305
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	58	6,836,290	140	28,552,867
<u>OTHER SERVICES</u>	<u>81</u>	<u>61</u>	<u>1,414,117</u>	<u>344</u>	<u>8,423,188</u>
REPAIR & MAINTENANCE	811	32	1,008,581	239	5,623,125
PERSONAL SERVICE	812	29	405,536	97	2,522,012
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	8	278,051
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>56,936</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,819</b>	<b>\$63,039,916</b>	<b>5,414</b>	<b>\$406,998,887</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,176</b>	<b>\$158,550,484</b>	<b>1,168</b>	<b>\$266,229,460</b>
MOTOR VEHICLES & PARTS	441	35	9,503,256	61	112,304,814
NEW & USED AUTO DEALERS	4411	13	5,321,084	\$28	98,663,150
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,113,111	8	8,510,877
AUTOMOTIVE PARTS & TIRE	4413	17	3,069,061	25	5,130,787
FURNITURE & HOME FURNISHING	442	86	8,136,291	68	34,947,439
ELECTRONICS & APPLIANCES	443	175	21,291,131	155	31,962,030
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	4,802,657	57	1,991,108
COMPUTERS & SOFTWARE	44312	124	16,488,474	98	29,970,922
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	16,851,900	72	7,599,643
BUILDING MATERIALS	4441	56	16,029,917	63	7,492,582
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	821,983	9	107,061
FOOD & BEVERAGE STORES	445	33	7,014,239	39	8,816,085
GROCERY & CONVENIENCE STORES	4451	19	6,212,289	29	8,371,072
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	801,950	10	445,013
DRUG/HEALTH STORES	446	46	3,594,434	67	7,491,449
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,252,799	27	3,420,988
APPAREL & ACCESSORIES	448	71	11,642,008	53	2,714,782
CLOTHING & SHOE STORES	4481, 4482	58	10,968,592	42	1,231,590
JEWELRY & LUGGAGE STORES	4483	13	673,416	11	1,483,192
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	70	11,014,155	57	1,766,940
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	7,963,260	30	1,691,361
BOOK/PERIODICAL/MUSIC STORE	4512	33	3,050,895	27	75,579
GENERAL MERCHANDISE STORES	452	10	37,934,134	16	28,283,702
DEPARTMENT STORES	4521	6	28,980,222	D	D
GENERAL MERCHANDISE STORES	4529	4	8,953,912	16	28,283,702
E-COMMERCE & MAIL ORDER	4541	73	6,297,456	68	1,235,366
MISCELLANEOUS RETAILERS	453, 4542, 4543	497	24,018,681	485	25,686,222
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>14</b>	<b>70,191</b>	<b>10</b>	<b>34,128</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>1,674,237</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>70,164</b>	<b>3</b>	<b>296,511</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,757</b>	<b>91,951,711</b>	<b>1,761</b>	<b>68,960,564</b>
CONSTRUCTION OF BUILDINGS	236	380	48,018,806	354	35,684,949
HEAVY CONSTRUCTION & HIGHWAYS	237	66	8,335,784	71	5,908,151
SPECIAL TRADE CONTRACTORS	238	1,311	35,597,121	1,336	27,367,464
<b>MANUFACTURING</b>	<b>31-33</b>	<b>257</b>	<b>10,665,736</b>	<b>198</b>	<b>11,778,789</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>807</b>	<b>57,793,215</b>	<b>834</b>	<b>28,780,347</b>
DURABLE GOODS	423	576	54,847,148	622	22,791,782
NONDURABLE GOODS	424	220	2,871,579	202	5,943,648
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	74,488	10	44,917
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>21</b>	<b>585,613</b>	<b>35</b>	<b>662,584</b>
<b>INFORMATION</b>	<b>51</b>	<b>245</b>	<b>32,569,367</b>	<b>260</b>	<b>14,985,824</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>75</b>	<b>3,075,102</b>	<b>90</b>	<b>6,953,296</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>218</b>	<b>15,095,682</b>	<b>216</b>	<b>13,382,250</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>290</b>	<b>12,260,516</b>	<b>252</b>	<b>5,923,426</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>694</b>	<b>17,424,724</b>	<b>616</b>	<b>9,202,387</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>33</b>	<b>1,394,206</b>	<b>29</b>	<b>2,690,039</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>163</b>	<b>42,901,908</b>	<b>223</b>	<b>36,099,707</b>
ACCOMMODATIONS	721	3	3,605,911	11	3,470,382
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	160	39,295,997	212	32,629,325
<b>OTHER SERVICES</b>	<b>81</b>	<b>351</b>	<b>13,581,970</b>	<b>406</b>	<b>10,981,958</b>
REPAIR & MAINTENANCE	811	231	9,234,909	286	8,250,867
PERSONAL SERVICE	812	117	4,226,715	116	2,562,143
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	120,346	4	168,948
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>88,376</b>	<b>7</b>	<b>144,932</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,115</b>	<b>\$459,753,202</b>	<b>6,108</b>	<b>\$477,106,202</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>732</u>	<u>\$65,195,266</u>	<u>349</u>	<u>\$21,209,962</u>
MOTOR VEHICLES & PARTS	441	28	10,385,027	18	5,906,600
NEW & USED AUTO DEALERS	4411	10	7,119,553	9	1,515,252
RV, BOAT, MOTORCYCLE DEALERS	4412	3	614,344	3	136,607
AUTOMOTIVE PARTS & TIRE	4413	15	2,651,130	6	4,254,741
FURNITURE & HOME FURNISHING	442	35	2,875,901	9	45,525
ELECTRONICS & APPLIANCES	443	84	5,144,896	46	1,326,883
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	4,321,677	23	185,666
COMPUTERS & SOFTWARE	44312	58	823,219	23	1,141,217
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	9,713,594	26	535,608
BUILDING MATERIALS	4441	30	9,350,733	22	520,168
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	362,861	4	15,440
FOOD & BEVERAGE STORES	445	16	6,468,671	15	3,182,106
GROCERY & CONVENIENCE STORES	4451	8	6,186,247	12	3,173,121
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	282,424	3	8,985
DRUG/HEALTH STORES	446	52	2,018,026	11	119,532
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,476,139	10	792,864
APPAREL & ACCESSORIES	448	37	417,630	8	54,236
CLOTHING & SHOE STORES	4481, 4482	28	187,911	8	54,236
JEWELRY & LUGGAGE STORES	4483	9	229,719	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	2,819,605	15	28,060
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	1,840,068	6	11,898
BOOK/PERIODICAL/MUSIC STORE	4512	24	979,537	9	16,162
GENERAL MERCHANDISE STORES	452	9	15,756,017	3	37,014
DEPARTMENT STORES	4521	3	1,213,562	D	D
GENERAL MERCHANDISE STORES	4529	6	14,542,455	3	37,014
E-COMMERCE & MAIL ORDER	4541	55	539,274	24	198,108
MISCELLANEOUS RETAILERS	453, 4542, 4543	317	6,580,486	164	8,983,426
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>10,415</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>40,944</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>260,863</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>573</u>	<u>38,113,937</u>	<u>521</u>	<u>55,867,599</u>
CONSTRUCTION OF BUILDINGS	236	130	23,920,458	83	26,470,722
HEAVY CONSTRUCTION & HIGHWAYS	237	34	4,733,007	20	5,804,533
SPECIAL TRADE CONTRACTORS	238	409	9,460,472	418	23,592,344
<u>MANUFACTURING</u>	<u>31-33</u>	<u>110</u>	<u>2,480,616</u>	<u>60</u>	<u>2,228,217</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>588</u>	<u>14,160,595</u>	<u>186</u>	<u>3,190,617</u>
DURABLE GOODS	423	428	12,488,891	140	2,436,469
NONDURABLE GOODS	424	153	1,633,503	46	754,148
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	38,201	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>125,124</u>	<u>30</u>	<u>13,048,586</u>
<u>INFORMATION</u>	<u>51</u>	<u>180</u>	<u>6,908,312</u>	<u>104</u>	<u>11,475,195</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>798,074</u>	<u>31</u>	<u>205,280</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>148</u>	<u>4,374,436</u>	<u>111</u>	<u>39,520,062</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>156</u>	<u>4,788,326</u>	<u>54</u>	<u>2,133,830</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>235</u>	<u>3,255,713</u>	<u>173</u>	<u>2,009,045</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>13</u>	<u>2,058,140</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>97</u>	<u>17,674,546</u>	<u>96</u>	<u>51,880,092</u>
ACCOMMODATIONS	721	11	3,349,299	32	31,156,566
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	14,325,247	64	20,723,526
<u>OTHER SERVICES</u>	<u>81</u>	<u>129</u>	<u>3,319,230</u>	<u>127</u>	<u>7,396,338</u>
REPAIR & MAINTENANCE	811	82	2,179,106	88	2,081,838
PERSONAL SERVICE	812	44	1,089,590	39	5,314,500
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	50,534	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>14,345</u>	<u>10</u>	<u>170,800</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,036</b>	<b>\$163,537,938</b>	<b>1,855</b>	<b>\$210,376,567</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,175</u>	<u>\$1,139,720,561</u>	<u>483</u>	<u>\$25,344,023</u>
MOTOR VEHICLES & PARTS	441	256	204,077,444	21	3,170,278
NEW & USED AUTO DEALERS	4411	85	157,474,473	4	1,287,161
RV, BOAT, MOTORCYCLE DEALERS	4412	84	29,646,467	4	91,208
AUTOMOTIVE PARTS & TIRE	4413	87	16,956,504	13	1,791,909
FURNITURE & HOME FURNISHING	442	331	69,895,051	22	736,294
ELECTRONICS & APPLIANCES	443	463	89,158,354	52	533,548
APPLIANCES, TV & OTHER ELECTRONICS	44311	136	33,755,380	18	273,038
COMPUTERS & SOFTWARE	44312	316	50,023,182	34	260,510
CAMERA & PHOTO SUPPLIES	44313	11	5,379,792	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	275	85,312,866	28	2,795,348
BUILDING MATERIALS	4441	213	82,442,501	23	2,775,004
LAWN & GARDEN SUPPLIES & EQUIP.	4442	62	2,870,365	5	20,344
FOOD & BEVERAGE STORES	445	408	80,748,036	10	1,551,480
GROCERY & CONVENIENCE STORES	4451	304	73,807,020	7	1,542,769
OTHER FOOD & BEVERAGE STORES	4452, 4453	104	6,941,016	3	8,711
DRUG/HEALTH STORES	446	212	43,811,978	19	106,630
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	134	19,308,491	10	552,144
APPAREL & ACCESSORIES	448	486	127,110,765	29	94,487
CLOTHING & SHOE STORES	4481, 4482	370	112,978,982	25	40,053
JEWELRY & LUGGAGE STORES	4483	116	14,131,783	4	54,434
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	363	79,387,227	27	111,818
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	187	43,320,890	12	36,968
BOOK/PERIODICAL/MUSIC STORE	4512	176	36,066,337	15	74,850
GENERAL MERCHANDISE STORES	452	51	129,967,204	8	13,637,524
DEPARTMENT STORES	4521	8	57,844,670	D	D
GENERAL MERCHANDISE STORES	4529	43	72,122,534	8	13,637,524
E-COMMERCE & MAIL ORDER	4541	152	22,094,117	46	219,474
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,044	188,849,028	211	1,834,998
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>490,033</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>338,824</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>368,661</u>	<u>4</u>	<u>93,217</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,949</u>	<u>734,761,101</u>	<u>297</u>	<u>3,548,760</u>
CONSTRUCTION OF BUILDINGS	236	1,841	484,216,994	50	1,571,779
HEAVY CONSTRUCTION & HIGHWAYS	237	184	37,583,600	12	63,853
SPECIAL TRADE CONTRACTORS	238	3,924	212,960,507	235	1,913,128
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,047</u>	<u>103,667,720</u>	<u>72</u>	<u>584,874</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,162</u>	<u>330,593,815</u>	<u>345</u>	<u>2,035,152</u>
DURABLE GOODS	423	1,574	276,709,372	256	1,780,691
NONDURABLE GOODS	424	561	52,990,413	89	254,461
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	894,030	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>185</u>	<u>28,224,712</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>649</u>	<u>183,862,263</u>	<u>141</u>	<u>1,825,562</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>188</u>	<u>35,154,695</u>	<u>41</u>	<u>1,128,307</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>670</u>	<u>101,428,751</u>	<u>92</u>	<u>968,065</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,482</u>	<u>98,140,215</u>	<u>70</u>	<u>768,635</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,176</u>	<u>114,394,375</u>	<u>138</u>	<u>564,588</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>288</u>	<u>29,798,274</u>	<u>10</u>	<u>215,230</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,220</u>	<u>468,374,251</u>	<u>55</u>	<u>5,132,646</u>
ACCOMMODATIONS	721	116	112,768,303	3	187,606
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,104	355,605,948	52	4,945,040
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,826</u>	<u>126,842,564</u>	<u>92</u>	<u>1,845,529</u>
REPAIR & MAINTENANCE	811	1,063	66,385,891	56	1,460,418
PERSONAL SERVICE	812	688	56,510,149	36	385,111
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	75	3,946,524	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>873,198</u>	<u>9</u>	<u>169,865</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>24,092</b>	<b>\$3,497,034,013</b>	<b>1,849</b>	<b>\$44,224,453</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,055</u>	<u>\$395,244,821</u>	<u>419</u>	<u>\$28,121,939</u>
MOTOR VEHICLES & PARTS	441	161	72,663,925	27	6,666,712
NEW & USED AUTO DEALERS	4411	78	62,483,930	7	3,686,105
RV, BOAT, MOTORCYCLE DEALERS	4412	17	855,576	4	700,152
AUTOMOTIVE PARTS & TIRE	4413	66	9,324,419	16	2,280,455
FURNITURE & HOME FURNISHING	442	116	24,919,508	11	503,016
ELECTRONICS & APPLIANCES	443	247	30,533,676	45	499,673
APPLIANCES, TV & OTHER ELECTRONICS	44311	68	17,754,460	15	330,068
COMPUTERS & SOFTWARE	44312	175	12,689,011	30	169,605
CAMERA & PHOTO SUPPLIES	44313	4	90,205	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	34,118,045	24	2,621,450
BUILDING MATERIALS	4441	85	30,625,113	19	1,993,828
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	3,492,932	5	627,622
FOOD & BEVERAGE STORES	445	70	29,909,297	17	1,414,948
GROCERY & CONVENIENCE STORES	4451	49	29,105,139	14	1,404,202
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	804,158	3	10,746
DRUG/HEALTH STORES	446	103	14,473,100	25	374,723
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	7,562,890	8	591,633
APPAREL & ACCESSORIES	448	137	34,079,706	33	688,437
CLOTHING & SHOE STORES	4481, 4482	108	29,489,614	28	680,002
JEWELRY & LUGGAGE STORES	4483	29	4,590,092	5	8,435
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	146	22,848,214	15	57,161
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	14,488,377	7	52,291
BOOK/PERIODICAL/MUSIC STORE	4512	57	8,359,837	8	4,870
GENERAL MERCHANDISE STORES	452	26	73,155,210	6	11,620,730
DEPARTMENT STORES	4521	7	32,091,702	D	D
GENERAL MERCHANDISE STORES	4529	19	41,063,508	6	11,620,730
E-COMMERCE & MAIL ORDER	4541	74	2,858,357	38	84,933
MISCELLANEOUS RETAILERS	453, 4542, 4543	826	48,122,893	170	2,998,523
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>71,557</u>	<u>3</u>	<u>11,872</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>108,413</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>347,689</u>	<u>4</u>	<u>5,714</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,475</u>	<u>97,773,028</u>	<u>196</u>	<u>8,947,988</u>
CONSTRUCTION OF BUILDINGS	236	381	53,255,494	44	5,700,551
HEAVY CONSTRUCTION & HIGHWAYS	237	49	6,951,935	10	45,281
SPECIAL TRADE CONTRACTORS	238	1,045	37,565,599	142	3,202,156
<u>MANUFACTURING</u>	<u>31-33</u>	<u>346</u>	<u>16,942,679</u>	<u>53</u>	<u>547,335</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,349</u>	<u>85,494,632</u>	<u>290</u>	<u>5,498,861</u>
DURABLE GOODS	423	1,008	68,768,910	202	2,996,637
NONDURABLE GOODS	424	317	15,932,785	85	2,498,321
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	792,937	3	3,903
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>1,242,422</u>	<u>8</u>	<u>63,965</u>
<u>INFORMATION</u>	<u>51</u>	<u>354</u>	<u>38,933,983</u>	<u>111</u>	<u>2,221,360</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>123</u>	<u>10,829,803</u>	<u>35</u>	<u>263,369</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>338</u>	<u>22,274,532</u>	<u>80</u>	<u>952,294</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>403</u>	<u>13,056,804</u>	<u>68</u>	<u>571,527</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>621</u>	<u>17,986,571</u>	<u>100</u>	<u>1,538,569</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>51</u>	<u>4,447,876</u>	<u>4</u>	<u>124,078</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>463</u>	<u>91,336,661</u>	<u>49</u>	<u>4,339,458</u>
ACCOMMODATIONS	721	38	15,073,428	5	393,959
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	425	76,263,233	44	3,945,499
<u>OTHER SERVICES</u>	<u>81</u>	<u>570</u>	<u>29,402,133</u>	<u>75</u>	<u>1,455,500</u>
REPAIR & MAINTENANCE	811	365	16,274,911	45	1,032,746
PERSONAL SERVICE	812	178	11,372,329	30	422,754
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	1,754,893	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>454,430</u>	<u>4</u>	<u>71,531</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,218</b>	<b>\$825,948,034</b>	<b>1,499</b>	<b>\$54,735,360</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,186</u>	<u>\$490,519,042</u>	<u>788</u>	<u>\$268,626,387</u>
MOTOR VEHICLES & PARTS	441	159	148,960,551	33	26,468,438
NEW & USED AUTO DEALERS	4411	73	128,703,396	16	19,681,251
RV, BOAT, MOTORCYCLE DEALERS	4412	27	10,041,527	4	4,079,836
AUTOMOTIVE PARTS & TIRE	4413	59	10,215,628	13	2,707,351
FURNITURE & HOME FURNISHING	442	132	16,969,751	67	32,550,730
ELECTRONICS & APPLIANCES	443	259	38,854,971	119	37,679,263
APPLIANCES, TV & OTHER ELECTRONICS	44311	79	25,362,277	34	22,962,420
COMPUTERS & SOFTWARE	44312	174	12,598,359	85	14,716,843
CAMERA & PHOTO SUPPLIES	44313	6	894,335	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	120	35,629,491	37	21,980,780
BUILDING MATERIALS	4441	105	34,435,085	28	21,803,632
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,194,406	9	177,148
FOOD & BEVERAGE STORES	445	131	21,487,232	25	2,060,182
GROCERY & CONVENIENCE STORES	4451	113	20,830,093	21	1,919,260
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	657,139	4	140,922
DRUG/HEALTH STORES	446	106	11,960,501	34	2,927,968
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	13,605,992	15	1,613,136
APPAREL & ACCESSORIES	448	143	42,606,228	78	41,003,031
CLOTHING & SHOE STORES	4481, 4482	110	35,800,998	61	33,654,324
JEWELRY & LUGGAGE STORES	4483	33	6,805,230	17	7,348,707
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	138	27,094,371	46	16,925,166
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	18,239,358	27	13,242,296
BOOK/PERIODICAL/MUSIC STORE	4512	63	8,855,013	19	3,682,870
GENERAL MERCHANDISE STORES	452	23	84,548,686	10	64,882,450
DEPARTMENT STORES	4521	6	44,990,873	6	44,330,584
GENERAL MERCHANDISE STORES	4529	17	39,557,813	4	20,551,866
E-COMMERCE & MAIL ORDER	4541	74	2,701,715	34	698,216
MISCELLANEOUS RETAILERS	453, 4542, 4543	843	46,099,553	290	19,837,027
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>363,454</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>53,045</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>408,854</u>	<u>4</u>	<u>178,424</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,364</u>	<u>173,618,290</u>	<u>699</u>	<u>18,073,752</u>
CONSTRUCTION OF BUILDINGS	236	551	79,853,233	123	6,773,651
HEAVY CONSTRUCTION & HIGHWAYS	237	96	38,591,116	30	559,465
SPECIAL TRADE CONTRACTORS	238	1,717	55,173,941	546	10,740,636
<u>MANUFACTURING</u>	<u>31-33</u>	<u>381</u>	<u>36,659,985</u>	<u>145</u>	<u>13,889,327</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,278</u>	<u>73,852,107</u>	<u>536</u>	<u>61,244,668</u>
DURABLE GOODS	423	952	63,311,959	398	57,009,102
NONDURABLE GOODS	424	310	10,353,403	129	4,217,286
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	186,745	9	18,280
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>58</u>	<u>5,650,952</u>	<u>19</u>	<u>289,255</u>
<u>INFORMATION</u>	<u>51</u>	<u>345</u>	<u>42,493,440</u>	<u>156</u>	<u>11,845,806</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>131</u>	<u>15,545,525</u>	<u>47</u>	<u>1,597,202</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>366</u>	<u>28,720,525</u>	<u>155</u>	<u>12,610,236</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>423</u>	<u>15,457,255</u>	<u>144</u>	<u>10,331,477</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>917</u>	<u>19,083,220</u>	<u>280</u>	<u>4,324,841</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>62</u>	<u>5,534,286</u>	<u>17</u>	<u>1,874,186</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>533</u>	<u>88,309,028</u>	<u>139</u>	<u>42,272,203</u>
ACCOMMODATIONS	721	31	8,531,050	21	11,032,360
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	502	79,777,978	118	31,239,843
<u>OTHER SERVICES</u>	<u>81</u>	<u>722</u>	<u>30,640,480</u>	<u>171</u>	<u>4,787,409</u>
REPAIR & MAINTENANCE	811	510	22,528,488	126	2,379,743
PERSONAL SERVICE	812	190	7,417,779	45	2,407,666
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	694,213	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>293,137</u>	<u>7</u>	<u>96,748</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,809</b>	<b>\$1,027,202,625</b>	<b>3,307</b>	<b>\$452,041,921</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,682</u>	<u>\$255,885,135</u>	<u>675</u>	<u>\$44,704,895</u>
MOTOR VEHICLES & PARTS	441	84	60,680,979	39	13,965,000
NEW & USED AUTO DEALERS	4411	23	55,661,526	12	9,761,252
RV, BOAT, MOTORCYCLE DEALERS	4412	10	254,266	6	1,937,430
AUTOMOTIVE PARTS & TIRE	4413	51	4,765,187	21	2,266,318
FURNITURE & HOME FURNISHING	442	104	9,716,037	26	1,116,695
ELECTRONICS & APPLIANCES	443	197	7,946,005	80	1,502,858
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	1,834,509	27	616,608
COMPUTERS & SOFTWARE	44312	141	6,020,937	50	880,885
CAMERA & PHOTO SUPPLIES	44313	3	90,559	3	5,365
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	112	23,107,546	30	3,046,544
BUILDING MATERIALS	4441	95	22,513,613	23	2,924,000
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	593,933	7	122,544
FOOD & BEVERAGE STORES	445	68	17,000,378	18	5,305,789
GROCERY & CONVENIENCE STORES	4451	44	16,040,169	11	5,150,390
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	960,209	7	155,399
DRUG/HEALTH STORES	446	79	6,721,137	34	2,382,886
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	6,751,730	15	954,084
APPAREL & ACCESSORIES	448	102	18,622,622	44	1,220,150
CLOTHING & SHOE STORES	4481, 4482	81	16,795,887	34	756,013
JEWELRY & LUGGAGE STORES	4483	21	1,826,735	10	464,137
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	110	8,256,061	56	3,689,796
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	4,560,346	31	1,396,961
BOOK/PERIODICAL/MUSIC STORE	4512	52	3,695,715	25	2,292,835
GENERAL MERCHANDISE STORES	452	21	62,952,979	8	6,181,430
DEPARTMENT STORES	4521	5	28,843,328	4	3,057,703
GENERAL MERCHANDISE STORES	4529	16	34,109,651	4	3,123,727
E-COMMERCE & MAIL ORDER	4541	75	2,879,064	56	457,729
MISCELLANEOUS RETAILERS	453, 4542, 4543	683	31,250,597	269	4,881,934
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>987,277</u>	<u>8</u>	<u>59,606</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>2,483,830</u>	<u>3</u>	<u>19,795</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,668</u>	<u>119,960,374</u>	<u>320</u>	<u>29,364,722</u>
CONSTRUCTION OF BUILDINGS	236	358	74,517,413	87	23,334,376
HEAVY CONSTRUCTION & HIGHWAYS	237	60	4,027,529	14	500,985
SPECIAL TRADE CONTRACTORS	238	1,250	41,415,432	219	5,529,361
<u>MANUFACTURING</u>	<u>31-33</u>	<u>302</u>	<u>12,633,227</u>	<u>114</u>	<u>2,099,110</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,254</u>	<u>42,760,197</u>	<u>554</u>	<u>9,133,674</u>
DURABLE GOODS	423	940	37,031,440	393	6,097,032
NONDURABLE GOODS	424	298	5,650,009	155	2,981,931
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	78,748	6	54,711
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>58</u>	<u>1,489,302</u>	<u>9</u>	<u>306,081</u>
<u>INFORMATION</u>	<u>51</u>	<u>323</u>	<u>29,581,579</u>	<u>171</u>	<u>5,136,561</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>11,128,778</u>	<u>50</u>	<u>510,668</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>297</u>	<u>15,795,350</u>	<u>117</u>	<u>1,537,783</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>324</u>	<u>9,598,060</u>	<u>126</u>	<u>1,563,498</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>615</u>	<u>15,440,206</u>	<u>163</u>	<u>1,421,095</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>52</u>	<u>3,392,337</u>	<u>13</u>	<u>887,939</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>343</u>	<u>65,703,800</u>	<u>93</u>	<u>12,275,477</u>
ACCOMMODATIONS	721	17	7,350,424	14	2,003,655
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	326	58,353,376	79	10,271,822
<u>OTHER SERVICES</u>	<u>81</u>	<u>500</u>	<u>17,812,521</u>	<u>127</u>	<u>3,760,872</u>
REPAIR & MAINTENANCE	811	312	12,665,291	79	2,792,433
PERSONAL SERVICE	812	173	4,913,169	41	740,038
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	234,061	7	228,401
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>428,783</u>	<u>4</u>	<u>478,420</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,550</b>	<b>\$605,080,756</b>	<b>2,547</b>	<b>\$113,260,196</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 QUARTER 1, 2006

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>776</u>	<u>\$91,685,104</u>	<u>1,143</u>	<u>\$160,911,957</u>
MOTOR VEHICLES & PARTS	441	49	23,970,552	115	55,954,158
NEW & USED AUTO DEALERS	4411	19	18,419,586	50	44,829,869
RV, BOAT, MOTORCYCLE DEALERS	4412	8	3,164,291	16	3,677,347
AUTOMOTIVE PARTS & TIRE	4413	22	2,386,675	49	7,446,942
FURNITURE & HOME FURNISHING	442	34	2,997,146	55	6,730,247
ELECTRONICS & APPLIANCES	443	86	2,149,578	127	7,377,211
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	883,765	38	5,542,566
COMPUTERS & SOFTWARE	44312	49	1,118,018	89	1,834,645
CAMERA & PHOTO SUPPLIES	44313	5	147,795	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	16,853,074	63	14,436,825
BUILDING MATERIALS	4441	32	16,704,864	51	14,163,014
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	148,210	12	273,811
FOOD & BEVERAGE STORES	445	17	5,111,473	43	11,889,829
GROCERY & CONVENIENCE STORES	4451	12	4,970,172	29	11,747,570
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	141,301	14	142,259
DRUG/HEALTH STORES	446	52	1,169,770	53	5,179,188
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,130,158	35	3,926,284
APPAREL & ACCESSORIES	448	49	2,737,264	77	2,559,342
CLOTHING & SHOE STORES	4481, 4482	43	2,443,104	60	1,841,052
JEWELRY & LUGGAGE STORES	4483	6	294,160	17	718,290
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	3,750,202	73	5,325,570
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	2,291,870	47	4,445,895
BOOK/PERIODICAL/MUSIC STORE	4512	26	1,458,332	26	879,675
GENERAL MERCHANDISE STORES	452	11	21,322,316	13	32,248,870
DEPARTMENT STORES	4521	3	6,850,328	3	5,667,338
GENERAL MERCHANDISE STORES	4529	8	14,471,988	10	26,581,532
E-COMMERCE & MAIL ORDER	4541	53	414,306	64	904,479
MISCELLANEOUS RETAILERS	453, 4542, 4543	318	10,079,265	425	14,379,954
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>40,744</u>	<u>3</u>	<u>9,908</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>229,797</u>	<u>3</u>	<u>4,912</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>397</u>	<u>16,239,327</u>	<u>559</u>	<u>31,852,821</u>
CONSTRUCTION OF BUILDINGS	236	89	8,212,520	143	16,599,248
HEAVY CONSTRUCTION & HIGHWAYS	237	18	460,941	29	4,803,204
SPECIAL TRADE CONTRACTORS	238	290	7,565,866	387	10,450,369
<u>MANUFACTURING</u>	<u>31-33</u>	<u>120</u>	<u>3,044,154</u>	<u>186</u>	<u>8,990,682</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>605</u>	<u>15,061,586</u>	<u>826</u>	<u>38,089,398</u>
DURABLE GOODS	423	435	10,559,588	604	28,080,302
NONDURABLE GOODS	424	161	4,493,299	213	9,973,392
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	8,699	9	35,704
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>20,940</u>	<u>25</u>	<u>607,868</u>
<u>INFORMATION</u>	<u>51</u>	<u>195</u>	<u>5,563,465</u>	<u>233</u>	<u>13,945,272</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>3,030,890</u>	<u>76</u>	<u>3,101,742</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>135</u>	<u>3,979,375</u>	<u>197</u>	<u>15,387,965</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>143</u>	<u>2,439,185</u>	<u>185</u>	<u>2,666,802</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>184</u>	<u>2,744,117</u>	<u>307</u>	<u>8,204,195</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>520,208</u>	<u>39</u>	<u>1,919,135</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>111</u>	<u>14,834,897</u>	<u>210</u>	<u>32,473,075</u>
ACCOMMODATIONS	721	15	3,479,203	28	5,473,048
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	96	11,355,694	182	27,000,027
<u>OTHER SERVICES</u>	<u>81</u>	<u>174</u>	<u>5,079,151</u>	<u>306</u>	<u>11,105,148</u>
REPAIR & MAINTENANCE	811	110	3,946,955	189	8,237,891
PERSONAL SERVICE	812	58	1,104,162	106	2,527,404
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	28,034	11	339,853
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>128,278</u>	<u>7</u>	<u>267,559</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,942</b>	<b>\$164,641,218</b>	<b>4,305</b>	<b>\$329,538,439</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1ST QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$718,454,524</u>	<u>\$557,994,545</u>	<u>\$3,154,275</u>
CROP & ANIMAL PRODUCTION	111,112	164,143,034	124,704,031	690,829
FORESTRY & LOGGING	113	408,980,467	337,114,303	1,712,941
FISHING & HUNTING	114	41,349,304	18,516,706	115,192
AG & FORESTRY SUPPORT ACTIVITIES	115	103,981,719	77,659,505	635,313
<u>MINING</u>	<u>21</u>	<u>167,513,988</u>	<u>133,954,523</u>	<u>711,088</u>
OIL & GAS EXTRACTION	211	D	D	D
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	73,103,496	53,723,222	277,540
SAND & GRAVEL, QUARRYING	2123	91,825,957	77,646,766	421,176
<u>UTILITIES</u>	<u>22</u>	<u>524,807,086</u>	<u>318,096,062</u>	<u>4,303,527</u>
ELECTRIC POWER GENERATION & TRANS.	2211	73,347,037	72,919,951	1,006,449
NATURAL GAS DISTRIBUTION	2212	213,212,746	25,560,203	146,645
WATER & SEWER	2213	238,247,303	219,615,908	3,150,433
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,599,768,830</u>	<u>7,648,392,849</u>	<u>37,472,291</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,731,840,324	1,659,111,611	8,057,435
NONRESIDENTIAL BUILDING	2362	1,689,362,057	1,430,963,093	6,827,673
HEAVY CONSTRUCTION & HIGHWAYS	237	897,155,085	787,146,211	4,154,047
SPECIAL TRADE CONTRACTORS	238	4,281,411,364	3,771,171,934	18,433,136
PLUMBING & HEATING	23822	856,728,685	787,172,321	3,856,693
PAINTING	23832	137,515,346	126,875,754	614,082
ELECTRICAL	23821	917,230,909	666,517,619	3,334,994
MASONRY/DRYWALL	23814, 23831	394,189,795	374,089,680	1,800,367
ROOFING	23816	205,873,952	195,745,520	933,932
OTHER CONTRACTORS	238 not listed above	1,769,872,677	1,620,771,040	7,893,068
<u>MANUFACTURING</u>	<u>31-33</u>	<u>27,888,756,629</u>	<u>21,805,761,116</u>	<u>103,822,789</u>
FOOD PRODUCTS	311	1,788,743,949	981,210,703	3,653,554
MILLING OF GRAINS	3112	65,384,547	40,565,851	153,272
FRUITS & VEGETABLES	3114	366,742,828	156,226,634	664,093
DAIRY PRODUCTS	3115	295,904,744	161,495,520	357,805
MEAT PRODUCTS	3116	163,933,436	141,976,923	261,191
SEAFOOD PRODUCTS	3117	366,292,210	132,567,438	540,047
BAKERY PRODUCTS	3118	206,734,812	156,754,957	757,183
OTHER FOOD ITEMS	3111, 3113, 3119	323,751,372	191,623,380	919,963
BEVERAGES	312	522,260,865	345,894,844	1,675,748
TEXTILES	313,314	146,423,431	80,105,024	395,724
APPAREL	315	54,239,015	28,700,179	139,185
LEATHER & ALLIED PRODUCTS	316	15,805,123	4,935,332	23,825
LUMBER & WOOD PRODUCTS	321	1,799,204,965	1,430,206,291	7,284,341
SAWMILLS	3211	608,609,250	477,040,719	2,336,371
PLYWOOD & TRUSSES	3212	275,364,376	168,440,533	814,773
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	915,231,339	784,725,039	4,133,197
PAPER PRODUCTS	322	949,839,317	673,831,136	3,271,126
PULP & PAPER MILLS	3221	535,464,761	385,328,455	1,873,552
OTHER PAPER PRODUCTS	3222	414,374,556	288,502,681	1,397,574
COMMERCIAL PRINTING	323	247,647,247	222,306,424	1,086,800
PETROLEUM & COAL PRODUCTS	324	4,683,093,173	4,311,960,650	20,832,171
PETROLEUM REFINING	32411	4,557,991,045	4,237,354,918	20,469,027
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	125,102,128	74,605,732	363,144
CHEMICALS	325	724,239,445	511,021,433	2,502,851
CHEMICALS	3251	203,643,222	162,883,384	790,505
PESTICIDES & FERTILIZERS	3253	40,605,185	27,301,080	136,429
PHARMACEUTICALS	3254	96,244,692	65,208,758	318,892
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	383,746,346	255,628,211	1,257,025
PLASTICS & RUBBER PRODUCTS	326	540,375,931	363,596,275	1,760,711
NONMETALLIC MINERALS	327	555,590,337	416,489,940	2,030,948
PRIMARY METALS	331	826,941,506	658,349,022	2,959,661

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1ST QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
IRON & STEEL MILLS	3311, 3312	206,908,769	163,599,255	791,749
ALUMINUM SMELTING	3313	333,976,711	306,785,361	1,251,926
OTHER NONFERROUS METALS	3314	65,046,499	62,680,858	303,366
FOUNDRIES	3315	221,009,527	125,283,548	612,620
FABRICATED METAL PRODUCTS	332	914,011,315	659,759,398	3,171,537
MACHINERY	333	1,200,264,980	802,435,337	3,926,031
FARM & CONSTRUCTION IMPLEMENTS	3331	89,659,208	46,180,501	224,543
INDUSTRIAL MACHINERY	3332	178,918,795	88,273,862	431,141
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	931,686,977	667,980,974	3,270,347
COMPUTERS & ELECTRONICS	334	1,760,345,300	1,221,533,458	6,299,068
COMPUTER HARDWARE	3341	176,936,020	56,930,686	362,683
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	201,591,306	135,681,634	728,024
AUDIO & VIDEO EQUIPMENT	3343	26,457,441	17,552,403	90,946
SEMICONDUCTORS	3344	400,717,847	295,434,734	1,379,528
INSTRUMENTS	3345	866,907,723	661,357,423	3,311,970
SOFTWARE REPRODUCTION	334611	80,554,005	49,215,821	391,689
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	7,180,958	5,360,757	34,228
ELECTRICAL EQUIPMENT & APPLIANCES	335	237,457,457	168,596,411	823,952
LIGHTING EQUIPMENT	3351	21,853,027	13,621,512	65,921
HOUSEHOLD APPLIANCES	3352	72,608,954	38,738,918	187,604
OTHER ELECTRIC EQUIPMENT	3353, 3359	142,995,476	116,235,981	570,427
TRANSPORTATION EQUIPMENT	336	9,676,016,363	8,133,672,227	37,949,340
MOTOR VEHICLES & PARTS	3361, 3362, 3363	444,731,746	420,393,304	2,132,887
AIRCRAFT, AEROSPACE & PARTS	3364	8,751,479,111	7,396,297,722	34,279,783
SHIPS & BOATS	3366	448,440,977	288,274,704	1,398,105
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	31,364,529	28,706,497	138,565
FURNITURE & RELATED PRODUCTS	337	341,335,619	244,474,020	1,183,649
OTHER MANUFACTURING	339	904,921,291	546,683,012	2,852,567
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>22,776,480,242</u>	<u>17,634,067,992</u>	<u>83,960,962</u>
DURABLE GOODS	423	12,025,758,603	9,561,550,643	47,849,268
MOTOR VEHICLES & PARTS	4231	1,938,145,332	1,707,837,739	8,400,127
FURNITURE & HOME FURNISHINGS	4232	301,589,285	228,027,287	1,143,813
LUMBER & CONSTRUCTION MATERIALS	4233	1,396,756,291	983,301,991	4,793,639
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,238,936,324	1,935,268,291	9,627,079
ELECTRICAL EQUIPMENT	4236	1,804,180,839	1,387,908,136	7,327,471
HARDWARE, PLUMBING, HEATING EQUIP.	4237	592,455,449	484,161,082	2,368,216
MACHINERY & EQUIPMENT	4238	2,193,256,409	1,749,613,400	8,567,123
OTHER DURABLE GOODS	4235, 4239	1,560,438,674	1,085,432,717	5,621,800
NONDURABLE GOODS:	424	10,502,769,381	7,950,901,027	35,367,940
PAPER & PAPER PRODUCTS	4241	520,384,474	427,936,727	2,083,164
DRUGS & SUNDRIES	4242	1,695,230,902	1,594,864,694	5,364,738
APPAREL	4243	384,815,719	221,587,866	1,109,829
FOOD PRODUCTS	4244	3,884,943,462	2,777,910,204	12,380,010
FARM PRODUCTS	4245	123,185,014	77,138,195	420,329
CHEMICALS & PLASTICS	4246	694,763,905	517,820,010	2,542,127
PETROLEUM PRODUCTS	4247	571,261,660	445,500,369	2,185,754
OTHER NONDURABLE GOODS	4248, 4249	2,628,184,245	1,888,142,962	9,281,989
ELECTRONIC MARKETS, AGENTS, BROKERS	425	247,952,258	121,616,322	743,754
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>22,286,215,502</u>	<u>19,692,818,754</u>	<u>96,604,996</u>
MOTOR VEHICLES & PARTS	441	4,774,087,200	4,359,743,718	21,407,718
NEW & USED AUTO DEALERS	4411	3,761,734,798	3,470,801,752	17,040,860
RV, BOAT, MOTORCYCLE DEALERS	4412	466,363,122	395,067,688	1,945,190
AUTOMOTIVE PARTS & TIRES	4413	545,989,280	493,874,278	2,421,668
FURNITURE & HOME FURNISHINGS	442	757,235,408	667,115,051	3,206,314
ELECTRONICS & APPLIANCES	443	1,208,024,187	942,385,277	5,063,869
HOUSEHOLD APPLIANCES	443111	166,331,196	160,201,770	770,436

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1ST QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
RADIO, TV & OTHER ELECTRONICS	443112	356,178,839	299,503,728	1,493,415
COMPUTERS & SOFTWARE	44312	667,549,256	465,756,421	2,720,125
CAMERAS & PHOTO SUPPLY	44313	17,964,896	16,923,358	79,893
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,877,327,339	1,706,502,582	8,188,001
BUILDING MATERIALS	4441	1,706,399,058	1,560,028,003	7,480,617
LAWN & GARDEN SUPPLIES	4442	170,928,281	146,474,579	707,384
FOOD & BEVERAGES (OFF-PREMISES)	445	2,735,927,098	2,631,196,574	12,536,337
GROCERY & CONVENIENCE STORES	4451	2,604,780,838	2,519,079,084	11,981,712
OTHER FOOD STORES/SPECIALTY FOODS	4452	112,412,210	95,831,283	465,724
BEER, WINE AND LIQUOR STORES	4453	18,734,050	16,286,207	88,901
DRUG STORES & PERSONAL CARE STORES	446	1,128,568,318	980,121,494	4,767,488
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,886,120,472	1,556,202,600	7,497,623
APPAREL & ACCESSORIES	448	814,817,875	750,434,346	3,622,695
CLOTHING STORES	4481	600,756,475	559,726,831	2,699,530
SHOE STORES	4482	88,426,455	76,616,867	370,836
JEWELRY & LUGGAGE STORES	4483	125,634,945	114,090,648	552,329
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	594,194,968	496,202,164	2,431,217
SPORTING GOODS	45111	270,763,073	205,270,272	1,010,032
HOBBY & TOY STORES	45112	70,193,755	64,656,360	306,188
SEWING SUPPLIES	45113	39,130,381	35,124,327	167,860
MUSICAL INSTRUMENTS	45114	40,018,030	35,924,671	182,586
BOOK, PERIODICAL & MUSIC STORES	45121	123,824,193	109,879,146	542,071
TAPES & CDs	45122	50,265,536	45,347,388	222,480
DEPARTMENT STORES	4521	730,334,537	689,825,793	3,314,600
GENERAL MERCHANDISE STORES	4529	2,796,196,585	2,573,108,781	12,223,869
E-COMMERCE & MAIL ORDER	4541	296,708,992	144,252,354	931,563
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,686,672,523	2,195,728,020	11,413,702
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>895,196,422</u>	<u>726,090,426</u>	<u>4,745,075</u>
AIR TRANSPORTATION	481	18,848,929	17,645,635	211,154
RAILROADS	482	19,292,082	19,176,471	143,812
WATER TRANSPORTATION	483	34,221,997	13,176,382	51,392
TRUCK TRANSPORTATION	484	159,166,569	121,051,301	982,525
TRANSIT & GROUND PASSENGER TRANSPORT	485	30,960,925	29,406,759	374,232
PIPELINES	486	8,223,974	8,223,974	118,873
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	624,481,946	517,409,904	2,863,087
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>107,203,403</u>	<u>93,234,930</u>	<u>526,239</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,706,822,591</u>	<u>3,238,689,343</u>	<u>28,857,520</u>
PUBLISHING (EXCEPT INTERNET)	511	786,155,113	698,579,656	6,537,224
NEWSPAPERS	51111	205,193,546	202,819,337	1,079,737
BOOKS & PERIODICALS	51112, 51113	106,862,460	88,332,789	775,208
SOFTWARE	5112	429,361,133	368,291,228	4,182,767
OTHER PUBLISHERS	51114, 51119	44,737,974	39,136,302	499,512
MOTION PICTURE PRODUCTION	512	142,766,499	129,251,312	1,333,474
RADIO & TV BROADCASTING, CABLE TV	515	227,799,380	123,770,220	1,339,734
INTERNET PUBLISHING & BROADCASTING	516	675,240	645,542	7,618
TELEPHONE & TELECOMMUNICATIONS	517	2,129,648,761	1,971,586,291	15,654,918
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	364,373,049	284,686,418	3,648,429
OTHER INFORMATION SERVICES	519	55,404,549	30,169,904	336,123
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,883,395,957</u>	<u>5,437,522,934</u>	<u>60,721,029</u>
BANKS & CREDIT UNIONS	522	5,553,009,073	2,192,621,674	30,760,236
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	869,056,544	735,398,223	7,067,607
INSURANCE AGENTS & BROKERS	524	1,518,569,077	707,628,440	5,896,565
REAL ESTATE AGENTS & BROKERS	531	912,276,555	883,956,750	12,006,901
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,022,071,862	909,976,131	4,932,695
LESSORS OF NONFINANCIAL INTANGIBLES	533	8,412,846	7,941,716	57,025
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>20,685,593,215</u>	<u>17,826,095,364</u>	<u>193,396,183</u>

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1ST QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
LEGAL SERVICES	5411	898,932,702	841,642,423	12,319,443
ACCOUNTING SERVICES	5412	471,452,881	447,622,557	6,639,921
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	1,627,740,328	1,407,230,075	16,420,944
COMPUTER SYSTEM DESIGN SERVICES	5415	1,355,315,122	1,020,072,206	10,608,517
CONSULTING SERVICES	5416	930,311,578	772,480,698	10,279,042
ADVERTISING & PUBLIC RELATIONS	5418	266,457,988	196,817,911	2,364,384
OTHER PROFESSIONAL SERVICES	5417, 5419	1,046,405,077	839,133,682	7,651,280
MANAGEMENT SERVICES	55	66,808,258	56,369,322	411,961
ADMINISTRATIVE & SUPPORT SERVICES	561	2,575,795,800	2,165,069,666	20,801,008
EMPLOYMENT SERVICES	5613	500,740,108	367,550,424	5,055,391
TRAVEL SERVICES	5615	211,676,259	194,872,835	839,338
INVESTIGATION & SECURITY SERVICES	5616	156,441,007	148,669,595	1,728,230
BUILDING SERVICES & JANITORIAL	5617	1,277,021,441	1,038,181,641	9,742,589
OTHER	5611, 5612, 5614, 5619	429,916,985	415,795,171	3,435,460
WASTE TREATMENT/ COLLECTION	562	626,742,130	601,996,812	5,935,841
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	276,646,645	158,635,242	2,024,021
HEALTH SERVICES	62	5,780,751,825	4,914,502,460	70,629,773
PHYSICIANS	6211	1,382,154,174	1,239,640,650	18,395,786
DENTISTS	6212	671,800,951	669,222,762	10,021,273
OTHER PRACTITIONERS	6213	428,070,318	388,854,990	5,451,862
HOSPITALS	622	1,805,263,547	1,384,244,781	20,366,534
NURSING & RETIREMENT HOMES	623	348,945,770	328,460,662	3,946,220
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	999,974,065	812,997,908	11,299,311
SOCIAL SERVICES & DAY CARE	624	144,543,000	91,080,707	1,148,787
ARTS, ENTERTAINMENT, & RECREATION	71	537,002,970	433,537,353	3,802,562
PERFORMING ARTS, SPECTATOR SPORTS	711	191,314,487	131,469,377	1,429,960
MUSEUMS, HISTORICAL SITES, ETC.	712	8,220,901	2,693,460	16,978
AMUSEMENT, GAMBLING, RECREATION	713	337,467,582	299,374,516	2,355,624
ACCOMMODATIONS	721	385,642,406	372,563,883	1,856,581
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,113,236,454	2,052,333,556	10,568,521
DRINKING PLACES	7224	122,007,898	103,534,989	662,371
AUTO REPAIR & SERVICES	8111	599,844,372	559,277,902	2,698,394
OTHER REPAIR SERVICES	8112, 8113, 8114	301,400,235	255,089,596	1,341,030
PERSONAL SERVICES	812	539,351,538	507,838,447	4,993,191
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	161,729,443	159,906,257	2,017,194
LAUNDRY & DRY CLEANING	8123	92,386,052	89,227,543	569,412
OTHER PERSONAL SERVICES	8122, 8129	285,236,043	258,704,647	2,406,585
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	120,213,708	79,490,212	896,030
PUBLIC ADMINISTRATION, OTHER	92,00	43,533,300	40,856,372	491,368
<b>TOTAL ALL INDUSTRIES</b>		<b>118,240,224,566</b>	<b>95,112,735,015</b>	<b>618,276,088</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
1ST QUARTER, 2006

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$19,249,111,963</u>	<u>\$10,910,957,733</u>	<u>\$709,212,748</u>
MOTOR VEHICLES & PARTS	441	3,583,704,379	2,838,610,345	184,509,772
NEW & USED AUTO DEALERS	4411	2,864,987,175	2,254,437,752	146,538,540
RV, BOAT, MOTORCYCLE DEALERS	4412	360,129,650	268,216,420	17,434,071
AUTOMOTIVE PARTS & TIRE	4413	358,587,554	315,956,173	20,537,161
FURNITURE & HOME FURNISHINGS	442	728,655,764	512,121,588	33,287,919
ELECTRONICS & APPLIANCES	443	840,325,713	651,302,568	42,334,693
APPLIANCES, TV & OTHER ELECTRONICS	44311	385,810,403	345,035,182	22,427,296
COMPUTERS & SOFTWARE	44312	437,347,282	290,904,527	18,908,816
CAMERA & PHOTO SUPPLIES	44313	17,168,028	15,362,859	998,581
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,207,843,324	1,136,252,994	73,856,476
BUILDING MATERIALS	4441	1,117,760,293	1,061,418,802	68,992,240
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	90,083,031	74,834,192	4,864,236
FOOD & BEVERAGE STORES	445	2,624,992,364	698,296,658	45,389,339
GROCERY & CONVENIENCE STORES	4451	2,556,330,541	669,562,051	43,521,578
OTHER FOOD & BEVERAGE STORES	4452, 4453	68,661,823	28,734,607	1,867,761
DRUG/HEALTH STORES	446	1,037,184,261	288,702,387	18,765,659
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,567,827,298	299,986,175	19,499,144
APPAREL & ACCESSORIES	448	944,874,611	673,030,325	43,747,035
CLOTHING & SHOE STORES	4481, 4482	782,080,873	575,756,254	37,424,206
JEWELRY & LUGGAGE STORES	4483	162,793,738	97,274,071	6,322,829
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	457,621,473	410,190,269	26,662,398
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	314,277,567	276,444,338	17,968,921
BOOK/PERIODICAL/MUSIC STORE	4512	143,343,906	133,745,931	8,693,477
GENERAL MERCHANDISE STORES	452	3,366,189,478	1,986,750,100	129,138,759
DEPARTMENT STORES	4521	722,641,512	647,269,326	42,072,510
GENERAL MERCHANDISE STORES	4529	2,643,547,966	1,339,480,774	87,066,249
E-COMMERCE & MAIL ORDER	4541	1,169,318,073	102,965,297	6,692,749
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,720,575,225	1,312,749,027	85,328,805
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29,304,387</u>	<u>19,296,694</u>	<u>1,254,294</u>
<u>MINING</u>	<u>21</u>	<u>47,475,280</u>	<u>24,626,521</u>	<u>1,600,727</u>
<u>UTILITIES</u>	<u>22</u>	<u>17,771,919</u>	<u>16,856,430</u>	<u>1,095,676</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,374,667,228</u>	<u>4,518,049,457</u>	<u>293,673,745</u>
CONSTRUCTION OF BUILDINGS	236	2,945,138,720	2,473,753,608	160,794,189
HEAVY CONSTRUCTION & HIGHWAYS	237	523,450,176	372,140,416	24,189,149
SPECIAL TRADE CONTRACTORS	238	1,906,078,332	1,672,155,433	108,690,407
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,587,821,644</u>	<u>621,636,182</u>	<u>40,406,472</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,534,671,790</u>	<u>1,971,644,065</u>	<u>128,156,976</u>
DURABLE GOODS	423	2,826,649,633	1,604,009,267	104,260,664
NONDURABLE GOODS	424	692,276,835	359,328,718	23,356,417
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15,745,322	8,306,080	539,895
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>139,858,145</u>	<u>93,608,694</u>	<u>6,084,585</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,401,027,239</u>	<u>1,101,711,063</u>	<u>71,611,255</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>306,056,591</u>	<u>224,376,370</u>	<u>14,584,471</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>743,751,552</u>	<u>639,939,860</u>	<u>41,596,088</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>900,008,661</u>	<u>453,188,780</u>	<u>29,457,356</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>884,096,558</u>	<u>558,604,200</u>	<u>36,309,423</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>242,382,522</u>	<u>231,297,844</u>	<u>15,034,403</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,372,464,241</u>	<u>2,267,960,002</u>	<u>147,417,656</u>
ACCOMMODATIONS	721	370,600,070	354,663,362	23,053,172
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,001,864,171	1,913,296,640	124,364,484
<u>OTHER SERVICES</u>	<u>81</u>	<u>909,325,918</u>	<u>781,990,690</u>	<u>50,829,521</u>
REPAIR & MAINTENANCE	811	656,798,154	557,127,537	36,213,373
PERSONAL SERVICE	812	229,947,596	204,805,048	13,312,371
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22,580,168	20,058,105	1,303,777
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>15,271,011</u>	<u>11,835,067</u>	<u>769,276</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$38,755,071,941</b>	<b>\$24,447,584,944</b>	<b>\$1,589,095,016</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
1ST QUARTER, 2006

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$192,530,328</u>	<u>\$169,626,197</u>	<u>\$8,182,485</u>
WATER SUPPLY		172,345,406	153,589,443	7,434,008
MISCELLANEOUS		20,184,922	16,036,754	748,477
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>50,638,844</u>	<u>21,490,674</u>	<u>827,469</u>
SEWERAGE SYSTEMS		48,101,202	19,032,423	733,004
MISCELLANEOUS		2,537,642	2,458,251	94,465
<u>POWER</u>	<u>3.873%</u>	<u>1,119,045,611</u>	<u>859,946,028</u>	<u>33,408,463</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,311,339,552</u>	<u>1,289,148,365</u>	<u>49,794,199</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>578,105,033</u>	<u>345,894,496</u>	<u>5,779,561</u>
LOCAL/SUBURBAN TRANSIT		49,337,442	38,136,807	531,891
TRUCKING		354,128,953	177,287,413	3,074,488
RAILROADS		23,637,747	21,668,529	417,338
MISCELLANEOUS		151,000,891	108,801,747	1,755,844
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>58,111,208</u>	<u>30,351,383</u>	<u>199,970</u>
LOCAL/SUBURBAN TRANSIT		28,004,771	7,147,323	48,981
TRUCKING		10,596,511	7,750,983	50,876
MISCELLANEOUS		19,509,926	15,453,077	100,113
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>51,617,235</u>	<u>38,603,711</u>	<u>817,680</u>
WATER TRANSPORT		30,804,731	22,829,285	439,726
MISCELLANEOUS		20,812,504	15,774,426	377,954
<b>TOTAL</b>		<b>\$3,361,387,811</b>	<b>\$2,755,060,854</b>	<b>\$99,009,827</b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
---

<b><u>1. General Questions</u></b>	<b><u>Page</u></b>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods? .....	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<b><u>2. SIC and NAICS codes</u></b>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<b><u>3. Unit Counts</u></b>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<b><u>4. Gross Business Income</u></b>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<b><u>5. Business and Occupation (B&amp;O) Tax</u></b>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66



xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

**6. Retail Sales and Use Tax**

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

**7. Public Utility Tax**

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

#### **iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

#### **v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### **vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

<b>B&amp;O Tax Classification</b>	<b>Rate</b>
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at [http://dor.wa.gov/content/forms/forms\\_sale.aspx](http://dor.wa.gov/content/forms/forms_sale.aspx) or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity:

<b>Utility Activity</b>	<b>Tax Rate</b>
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?  
Contact the Department of Revenue at 360-570-6070.**