

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2005	1ST QUARTER 2006	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,718</u>	<u>\$766,305,544</u>	<u>\$746,606,372</u>	<u>-2.6%</u>
CROP & ANIMAL PRODUCTION	111,112	399	171,621,957	164,908,612	-3.9
FORESTRY & LOGGING	113	695	448,711,015	435,844,523	-2.9
FISHING & HUNTING	114	125	38,368,437	41,362,971	7.8
AG & FORESTRY SUPPORT ACTIVITIES	115	499	107,604,135	104,490,266	-2.9
<u>MINING</u>	<u>21</u>	<u>145</u>	<u>160,570,842</u>	<u>168,457,300</u>	<u>4.9</u>
OIL & GAS EXTRACTION	211	D	D	D	D
METAL MINING & SUPPORT ACTIVITIES	2121, 2122, 213	39	75,408,129	73,103,496	-3.1
SAND & GRAVEL, QUARRYING	2123	106	85,162,713	95,353,804	12
<u>UTILITIES</u>	<u>22</u>	<u>625</u>	<u>2,617,724,541</u>	<u>3,177,106,706</u>	<u>21.4</u>
ELECTRIC POWER GENERATION & TRANS.	2211	86	1,996,516,006	2,270,982,277	13.7
NATURAL GAS DISTRIBUTION	2212	13	145,642,785	394,918,916	171.2
WATER & SEWER	2213	526	475,565,750	511,205,513	7.5
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,466</u>	<u>7,170,187,643</u>	<u>8,691,384,672</u>	<u>21.2</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,507	1,548,089,773	1,735,784,865	12.1
NONRESIDENTIAL BUILDING	2362	837	1,348,579,236	1,689,906,637	25.3
HEAVY CONSTRUCTION & HIGHWAYS	237	1,320	832,935,252	977,286,754	17.3
SPECIAL TRADE CONTRACTORS	238	20,802	3,440,583,382	4,288,406,416	24.6
PLUMBING & HEATING	23822	2,438	759,205,515	857,091,945	12.9
PAINTING	23832	2,369	114,640,521	137,672,454	20.1
ELECTRICAL	23821	2,303	575,110,188	917,236,765	59.5
MASONRY/DRYWALL	23814, 23831	1,576	335,712,912	394,186,609	17.4
ROOFING	23816	785	172,120,151	205,876,991	19.6
OTHER CONTRACTORS	238 not listed above	11,331	1,483,794,095	1,776,341,652	19.7
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,502</u>	<u>23,858,726,087</u>	<u>28,114,557,709</u>	<u>17.8</u>
FOOD PRODUCTS	311	614	2,386,897,801	1,788,788,930	-25.1
MILLING OF GRAINS	3112	12	58,162,255	65,429,479	12.5
FRUITS & VEGETABLES	3114	39	756,956,726	366,742,880	-51.6
DAIRY PRODUCTS	3115	11	332,595,364	295,904,744	-11
MEAT PRODUCTS	3116	70	300,433,425	163,933,436	-45.4
SEAFOOD PRODUCTS	3117	61	503,095,781	366,292,210	-27.2
BAKERY PRODUCTS	3118	275	151,880,420	206,734,809	36.1
OTHER FOOD ITEMS	3111, 3113, 3119	146	283,773,830	323,751,372	14.1
BEVERAGES	312	190	502,655,118	522,378,711	3.9
TEXTILES	313,314	197	227,851,217	146,454,644	-35.7
APPAREL	315	95	54,253,958	54,239,015	0
LEATHER & ALLIED PRODUCTS	316	20	17,074,805	15,805,123	-7.4
LUMBER & WOOD PRODUCTS	321	500	1,793,469,642	1,813,823,257	1.1
SAWMILLS	3211	96	661,046,741	609,240,598	-7.8
PLYWOOD & TRUSSES	3212	56	256,171,669	275,364,376	7.5
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	348	876,251,232	929,218,283	6
PAPER PRODUCTS	322	90	1,118,424,688	950,274,505	-15
PULP & PAPER MILLS	3221	28	659,839,970	535,464,761	-18.8
OTHER PAPER PRODUCTS	3222	62	458,584,718	414,809,744	-9.5
COMMERCIAL PRINTING	323	667	291,525,271	297,408,552	2
PETROLEUM & COAL PRODUCTS	324	30	3,557,275,879	4,683,093,256	31.6
PETROLEUM REFINING	32411	10	3,464,594,201	4,557,991,045	31.6
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	20	92,681,678	125,102,211	35
CHEMICALS	325	220	690,001,339	725,497,608	5.1
CHEMICALS	3251	28	216,153,654	204,438,689	-5.4
PESTICIDES & FERTILIZERS	3253	22	40,252,586	40,605,185	0.9
PHARMACEUTICALS	3254	39	114,816,222	96,244,692	-16.2
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	131	318,778,877	384,209,042	20.5
PLASTICS & RUBBER PRODUCTS	326	170	496,109,620	540,783,746	9
NONMETALLIC MINERALS	327	229	516,862,486	555,618,827	7.5
PRIMARY METALS	331	118	653,237,943	826,940,754	26.6
IRON & STEEL MILLS	3311, 3312	51	151,483,967	206,908,769	36.6

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2005	1ST QUARTER 2006	PERCENT CHANGE
ALUMINUM SMELTING	3313	18	283,238,751	333,975,959	17.9
OTHER NONFERROUS METALS	3314	9	31,997,868	65,046,499	103.3
FOUNDRIES	3315	40	186,517,357	221,009,527	18.5
FABRICATED METAL PRODUCTS	332	888	741,633,160	914,144,365	23.3
MACHINERY	333	540	875,182,474	1,200,324,569	37.2
FARM & CONSTRUCTION IMPLEMENTS	3331	51	85,704,852	89,659,208	4.6
INDUSTRIAL MACHINERY	3332	89	149,718,196	178,978,924	19.5
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	400	639,759,426	931,686,437	45.6
COMPUTERS & ELECTRONICS	334	415	1,801,399,599	1,861,076,566	3.3
COMPUTER HARDWARE	3341	38	229,949,939	277,678,723	20.8
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	46	150,963,888	201,591,305	33.5
AUDIO & VIDEO EQUIPMENT	3343	18	22,215,921	26,457,441	19.1
SEMICONDUCTORS	3344	57	444,088,594	400,717,847	-9.8
INSTRUMENTS	3345	139	887,999,716	866,896,287	-2.4
SOFTWARE REPRODUCTION	334611	101	60,340,983	80,554,005	33.5
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	16	5,840,558	7,180,958	22.9
ELECTRICAL EQUIPMENT & APPLIANCES	335	108	212,660,385	287,575,624	35.2
LIGHTING EQUIPMENT	3351	17	14,811,217	21,853,027	47.5
HOUSEHOLD APPLIANCES	3352	12	46,142,133	72,608,954	57.4
OTHER ELECTRIC EQUIPMENT	3353, 3359	79	151,707,035	193,113,643	27.3
TRANSPORTATION EQUIPMENT	336	504	6,760,355,928	9,683,656,927	43.2
MOTOR VEHICLES & PARTS	3361, 3362, 3363	108	354,306,406	444,731,746	25.5
AIRCRAFT, AEROSPACE & PARTS	3364	126	6,033,711,459	8,759,084,081	45.2
SHIPS & BOATS	3366	235	343,196,293	448,476,571	30.7
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	35	29,141,770	31,364,529	7.6
FURNITURE & RELATED PRODUCTS	337	711	312,607,012	341,358,236	9.2
OTHER MANUFACTURING	339	1,196	849,247,762	905,314,494	6.6
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>11,991</u>	<u>22,702,591,499</u>	<u>23,203,280,364</u>	<u>2.2</u>
DURABLE GOODS	423	6,852	12,050,838,119	12,443,270,141	3.3
MOTOR VEHICLES & PARTS	4231	538	1,841,221,548	1,939,830,183	5.4
FURNITURE & HOME FURNISHINGS	4232	341	261,773,578	301,589,282	15.2
LUMBER & CONSTRUCTION MATERIALS	4233	535	1,232,939,259	1,397,616,286	13.4
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,290	2,461,940,215	2,647,817,587	7.6
ELECTRICAL EQUIPMENT	4236	863	1,670,220,999	1,807,356,463	8.2
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	412	540,352,926	592,455,425	9.6
MACHINERY & EQUIPMENT	4238	1,585	2,130,296,957	2,195,366,796	3.1
OTHER DURABLE GOODS	4235, 4239	1,288	1,912,092,637	1,561,238,119	-18.3
NONDURABLE GOODS:	424	4,834	10,413,317,087	10,512,057,965	0.9
PAPER & PAPER PRODUCTS	4241	244	592,363,555	520,687,457	-12.1
DRUGS & SUNDRIES	4242	223	1,690,579,122	1,695,230,764	0.3
APPAREL	4243	272	479,841,172	384,924,232	-19.8
FOOD PRODUCTS	4244	1,213	4,049,864,027	3,886,458,458	-4
FARM PRODUCTS	4245	71	116,489,053	123,319,348	5.9
CHEMICALS & PLASTICS	4246	316	634,402,942	694,917,197	9.5
PETROLEUM PRODUCTS	4247	152	538,303,686	575,760,507	7
OTHER NONDURABLE GOODS	4248, 4249	2,343	2,311,473,530	2,630,760,002	13.8
ELECTRONIC MARKETS, AGENTS, BROKERS	425	305	238,430,763	247,952,258	4
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,310</u>	<u>21,494,129,052</u>	<u>23,697,861,150</u>	<u>10.3</u>
MOTOR VEHICLES & PARTS	441	2,947	4,590,323,901	4,775,737,566	4
NEW & USED AUTO DEALERS	4411	1,405	3,599,959,252	3,761,797,985	4.5
RV, BOAT, MOTORCYCLE DEALERS	4412	547	471,183,116	466,361,813	-1
AUTOMOTIVE PARTS & TIRES	4413	995	519,181,533	547,577,768	5.5
FURNITURE & HOME FURNISHINGS	442	1,458	826,366,287	925,219,552	12
ELECTRONICS & APPLIANCES	443	1,831	1,088,178,741	1,208,777,148	11.1
HOUSEHOLD APPLIANCES	443111	250	141,627,752	166,331,196	17.4
RADIO, TV & OTHER ELECTRONICS	443112	416	342,913,905	356,361,465	3.9
COMPUTERS & SOFTWARE	44312	1,126	585,405,098	668,119,591	14.1

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2005	1ST QUARTER 2006	PERCENT CHANGE
CAMERAS & PHOTO SUPPLY	44313	39	18,231,986	17,964,896	-1.5
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,002	1,722,605,992	1,880,509,315	9.2
BUILDING MATERIALS	4441	1,406	1,553,650,714	1,707,408,354	9.9
LAWN & GARDEN SUPPLIES	4442	596	168,955,278	173,100,961	2.5
FOOD & BEVERAGES (OFF-PREMISES)	445	2,574	2,640,307,088	2,736,162,639	3.6
GROCERY & CONVENIENCE STORES	4451	1,845	2,520,622,595	2,605,099,026	3.4
OTHER FOOD STORES/SPECIALTY FOODS	4452	555	104,170,396	112,329,613	7.8
BEER, WINE AND LIQUOR STORES	4453	174	15,514,097	18,734,000	20.8
DRUG STORES & PERSONAL CARE STORES	446	1,125	1,046,966,051	1,128,464,055	7.8
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,567	1,631,512,163	1,889,741,800	15.8
APPAREL & ACCESSORIES	448	1,878	985,221,230	1,022,128,735	3.7
CLOTHING STORES	4481	1,228	747,559,101	758,097,236	1.4
SHOE STORES	4482	155	75,621,702	88,426,454	16.9
JEWELRY & LUGGAGE STORES	4483	495	162,040,427	175,605,045	8.4
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,964	587,610,725	597,453,303	1.7
SPORTING GOODS	45111	834	264,227,512	270,767,049	2.5
HOBBY & TOY STORES	45112	249	67,877,086	70,241,893	3.5
SEWING SUPPLIES	45113	149	38,179,482	39,130,375	2.5
MUSICAL INSTRUMENTS	45114	140	39,150,420	40,046,218	2.3
BOOK, PERIODICAL & MUSIC STORES	45121	409	125,439,197	126,962,600	1.2
TAPES & CDs	45122	183	52,737,028	50,305,168	-4.6
DEPARTMENT STORES	4521	22	716,409,449	730,334,537	1.9
GENERAL MERCHANDISE STORES	4529	271	2,530,704,850	2,796,646,151	10.5
E-COMMERCE & MAIL ORDER	4541	669	1,045,872,345	1,252,938,906	19.8
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,002	2,082,050,230	2,753,747,443	32.3
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>3,875</u>	<u>1,658,174,573</u>	<u>1,469,585,466</u>	<u>-11.4</u>
AIR TRANSPORTATION	481	51	18,623,786	24,109,271	29.5
RAILROADS	482	11	40,079,483	42,929,829	7.1
WATER TRANSPORTATION	483	37	52,596,050	50,056,427	-4.8
TRUCK TRANSPORTATION	484	2,234	745,879,976	524,590,409	-29.7
TRANSIT & GROUND PASSENGER TRANSPORT	485	215	97,222,532	94,077,196	-3.2
PIPELINES	486	3	4,925,373	8,516,936	72.9
OTHER TRANSPORTATION SERVICES	487, 488, 491, 492	1,324	698,847,373	725,305,398	3.8
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>169</u>	<u>104,348,541</u>	<u>113,778,098</u>	<u>9</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,804</u>	<u>3,619,452,481</u>	<u>3,727,755,406</u>	<u>3</u>
PUBLISHING (EXCEPT INTERNET)	511	670	807,560,690	805,649,118	-0.2
NEWSPAPERS	51111	123	223,206,641	221,858,988	-0.6
BOOKS & PERIODICALS	51112, 51113	284	86,925,966	108,898,007	25.3
SOFTWARE	5112	194	439,971,425	429,364,393	-2.4
OTHER PUBLISHERS	51114, 51119	69	57,456,658	45,527,730	-20.8
MOTION PICTURE PRODUCTION	512	521	164,865,552	142,768,601	-13.4
RADIO & TV BROADCASTING, CABLE TV	515	124	217,374,877	227,799,380	4.8
INTERNET PUBLISHING & BROADCASTING	516	13	840,126	795,345	-5.3
TELEPHONE & TELECOMMUNICATIONS	517	627	2,005,825,795	2,131,153,446	6.2
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	758	366,095,343	363,771,603	-0.6
OTHER INFORMATION SERVICES	519	91	56,890,098	55,817,913	-1.9
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,139</u>	<u>7,035,813,525</u>	<u>9,892,351,191</u>	<u>40.6</u>
BANKS & CREDIT UNIONS	522	1,866	3,293,560,799	5,553,187,153	68.6
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	940	604,602,242	869,427,917	43.8
INSURANCE AGENTS & BROKERS	524	2,033	1,425,676,648	1,518,585,590	6.5
REAL ESTATE AGENTS & BROKERS	531	3,524	792,498,205	912,776,730	15.2
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,734	908,433,142	1,029,960,955	13.4
LESSORS OF NONFINANCIAL INTANGIBLES	533	42	11,042,489	8,412,846	-23.8
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>77,718</u>	<u>19,462,997,702</u>	<u>20,761,783,924</u>	<u>6.7</u>
LEGAL SERVICES	5411	4,025	836,515,214	899,097,829	7.5
ACCOUNTING SERVICES	5412	2,226	436,315,264	471,482,737	8.1
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	4,930	1,642,670,519	1,632,554,971	-0.6

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2005	1ST QUARTER 2006	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	2,474	1,167,528,551	1,355,326,006	16.1
CONSULTING SERVICES	5416	4,362	789,834,846	936,300,143	18.5
ADVERTISING & PUBLIC RELATIONS	5418	873	237,508,238	267,128,780	12.5
OTHER PROFESSIONAL SERVICES	5417, 5419	3,106	903,846,439	1,047,659,411	15.9
MANAGEMENT SERVICES	55	39	24,380,297	66,808,258	174
ADMINISTRATIVE & SUPPORT SERVICES	561	10,850	2,422,120,394	2,591,538,156	7
EMPLOYMENT SERVICES	5613	521	362,789,025	501,977,943	38.4
TRAVEL SERVICES	5615	291	224,905,447	212,000,229	-5.7
INVESTIGATION & SECURITY SERVICES	5616	524	147,022,302	159,715,718	8.6
BUILDING SERVICES & JANITORIAL	5617	3,513	1,205,444,611	1,287,335,735	6.8
OTHER	5611, 5612, 5614, 5619	6,001	481,959,009	430,508,531	-10.7
WASTE TREATMENT/ COLLECTION	562	473	743,002,383	635,401,906	-14.5
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,458	272,027,129	287,183,360	5.6
HEALTH SERVICES	62	11,999	5,354,003,697	5,790,734,689	8.2
PHYSICIANS	6211	2,979	1,313,377,484	1,382,159,732	5.2
DENTISTS	6212	2,933	639,871,387	671,986,457	5
OTHER PRACTITIONERS	6213	3,784	398,719,271	428,229,047	7.4
HOSPITALS	622	148	1,678,743,497	1,813,322,068	8
NURSING & RETIREMENT HOMES	623	416	326,922,155	349,037,573	6.8
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	916	853,466,437	1,000,193,786	17.2
SOCIAL SERVICES & DAY CARE	624	823	142,903,466	145,806,026	2
ARTS, ENTERTAINMENT, & RECREATION	71	2,358	479,371,383	540,413,330	12.7
PERFORMING ARTS, SPECTATOR SPORTS	711	914	152,403,973	191,269,323	25.5
MUSEUMS, HISTORICAL SITES, ETC.	712	63	10,995,355	11,061,491	0.6
AMUSEMENT, GAMBLING, RECREATION	713	1,381	315,972,055	338,082,516	7
ACCOMMODATIONS	721	1,604	332,046,974	385,738,699	16.2
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	10,807	2,150,659,254	2,115,161,632	-1.7
DRINKING PLACES	7224	1,025	126,317,241	122,049,637	-3.4
AUTO REPAIR & SERVICES	8111	4,888	541,025,004	601,876,366	11.2
OTHER REPAIR SERVICES	8112, 8113, 8114	3,300	319,640,138	302,165,783	-5.5
PERSONAL SERVICES	812	6,027	515,177,968	540,453,388	4.9
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	2,878	155,479,888	161,868,284	4.1
LAUNDRY & DRY CLEANING	8123	912	89,728,572	92,413,918	3
OTHER PERSONAL SERVICES	8122, 8129	2,237	269,969,508	286,171,186	6
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	664	112,469,488	120,399,440	7.1
PUBLIC ADMINISTRATION, OTHER	92,00	230	56,537,281	52,309,403	-7.5
TOTAL ALL INDUSTRIES		178,464	\$110,651,281,291	\$123,764,524,535	11.9%