

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 3, 2006**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as Reported by Washington State Excise Taxpayers  
for Quarter 3, 2006**

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## **OVERVIEW OF BUSINESS ACTIVITY**

**3rd Quarter, 2006**  
**(July, August, September 2006)**

State gross business income increased \$14.8 billion, or 11.9 percent, in the third quarter of 2006 compared to the third quarter of 2005.

Some of the largest gains were realized in the Aircraft, Aerospace and Parts industry, and the wholesale of Durable and Nondurable Goods. The Aircraft, Aerospace and Parts industry grew by \$1.3 billion (21.3 percent), the wholesale of Durable Goods realized gains of \$1.5 billion (12.4 percent), and the wholesale of Nondurable Goods grew by \$1.0 billion (8.7 percent).

A few other industries realized strong growth during the third quarter of 2006 including Miscellaneous Retailers, which grew \$0.7 billion, General Merchandise Stores which grew by \$0.5 billion, and Health Services, which was up \$0.5 billion.

In terms of the largest percentage increase, E-Commerce & Mail Order grew by 396.9 percent, or \$1.0 billion, and Other Nonferrous Metals rose 93.8 percent, or \$41.2 million.

Although the Natural Gas Distribution industry shows a decline of \$236.5 million from Quarter 3, 2005 to Quarter 3, 2006, the majority of this decline is likely due to misreporting. In addition, Dairy Products also shows a decline of \$204.7 million due to the recent dairy product exemption, which took effect July 1, 2006. The exemption applies to dairy products sold to buyers who transport the goods out of Washington State in the ordinary course of business. This in turn causes what looks like a loss in the industry, but is in fact the result of firms no longer having to report the exempt dairy product income to the Department of Revenue.

Overall, Manufacturing grew by \$3.3 billion, Retail Trade was up \$3.2 billion, Wholesale Trade increased by \$2.5 billion, the Business, Personal and Other Services sector realized gains of \$2.3 billion, and the Construction sector rose by \$1.6 billion.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	CURRENT UNITS	3RD QUARTER 2005	3RD QUARTER 2006	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,829</u>	<u>\$820,605,837</u>	<u>\$788,309,736</u>	<u>-3.9%</u>
CROP & ANIMAL PRODUCTION	111,112	419	159,559,714	152,543,196	-4.4
FORESTRY & LOGGING	113	737	484,779,895	480,738,292	-0.8
FISHING & HUNTING	114	146	45,450,650	34,780,983	-23.5
AG & FORESTRY SUPPORT ACTIVITIES	115	527	130,815,578	120,247,265	-8.1
<u>MINING</u>	<u>21</u>	<u>154</u>	<u>196,071,367</u>	<u>220,041,225</u>	<u>12.2</u>
SAND & GRAVEL, QUARRYING	2123	107	109,781,733	132,179,385	20.4
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	47	86,289,634	87,861,840	1.8
<u>UTILITIES</u>	<u>22</u>	<u>621</u>	<u>2,431,447,637</u>	<u>2,381,591,278</u>	<u>-2.1</u>
ELECTRIC POWER GENERATION & TRANS.	2211	87	1,534,100,416	1,645,530,922	7.3
NATURAL GAS DISTRIBUTION	2212	12	311,479,167	74,936,519	-75.9
WATER & SEWER	2213	522	585,868,054	661,123,837	12.8
<u>CONSTRUCTION</u>	<u>23</u>	<u>33,897</u>	<u>10,116,950,546</u>	<u>11,689,368,329</u>	<u>15.5</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,906	1,944,408,689	2,320,615,487	19.3
NONRESIDENTIAL BUILDING	2362	849	1,807,161,116	2,248,859,497	24.4
HEAVY CONSTRUCTION & HIGHWAYS	237	1,375	1,395,953,476	1,729,558,836	23.9
SPECIAL TRADE CONTRACTORS	238	21,767	4,969,427,265	5,390,334,509	8.5
PLUMBING & HEATING	23822	2,497	899,256,753	985,363,144	9.6
PAINTING	23832	2,615	181,757,662	216,468,411	19.1
ELECTRICAL	23821	2,379	1,084,763,117	1,103,075,264	1.7
MASONRY/DRYWALL	23814, 23831	1,624	397,297,980	469,986,134	18.3
ROOFING	23816	813	258,397,189	290,041,558	12.2
OTHER CONTRACTORS	238 not listed above	11,839	2,147,954,564	2,325,399,998	8.3
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,603</u>	<u>27,055,992,384</u>	<u>30,362,591,322</u>	<u>12.2</u>
FOOD PRODUCTS	311	623	1,985,828,533	1,925,646,915	-3
MILLING OF GRAINS	3112	12	68,812,038	78,218,175	13.7
FRUITS & VEGETABLES	3114	40	380,451,729	358,476,837	-5.8
DAIRY PRODUCTS	3115	11	388,567,632	183,905,816	-52.7
MEAT PRODUCTS	3116	68	266,177,259	182,840,078	-31.3
SEAFOOD PRODUCTS	3117	61	347,038,780	520,045,413	49.9
BAKERY PRODUCTS	3118	284	213,161,930	256,607,710	20.4
OTHER FOOD ITEMS	3111, 3113, 3119	147	321,619,165	345,552,886	7.4
BEVERAGES	312	237	588,306,535	663,460,792	12.8
TEXTILES	313,314	197	266,033,698	241,058,597	-9.4
APPAREL	315	94	84,223,403	54,499,499	-35.3
LEATHER & ALLIED PRODUCTS	316	22	19,986,861	22,415,873	12.2
LUMBER & WOOD PRODUCTS	321	484	1,929,152,599	2,201,226,189	14.1
SAWMILLS	3211	97	672,806,717	673,437,093	0.1
PLYWOOD & TRUSSES	3212	55	287,103,519	300,971,313	4.8
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	332	969,242,363	1,226,817,783	26.6
PAPER PRODUCTS	322	89	1,140,053,906	1,531,466,042	34.3
PULP & PAPER MILLS	3221	27	650,896,819	967,846,468	48.7
OTHER PAPER PRODUCTS	3222	62	489,157,087	563,619,574	15.2
COMMERCIAL PRINTING	323	652	304,294,955	308,428,130	1.4
PETROLEUM & COAL PRODUCTS	324	27	5,442,142,823	5,525,668,375	1.5
PETROLEUM REFINING	32411	8	5,321,486,623	5,366,027,534	0.8
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	19	120,656,200	159,640,841	32.3
CHEMICALS	325	224	689,941,138	616,781,904	-10.6
CHEMICALS	3251	27	179,097,037	167,753,009	-6.3
PESTICIDES & FERTILIZERS	3253	22	30,167,162	25,893,233	-14.2
PHARMACEUTICALS	3254	38	125,521,188	99,922,440	-20.4
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	137	355,155,751	323,213,222	-9
PLASTICS & RUBBER PRODUCTS	326	169	545,104,592	622,537,703	14.2
NONMETALLIC MINERALS	327	230	683,349,663	772,462,270	13
PRIMARY METALS	331	118	704,424,278	1,012,645,167	43.8
IRON & STEEL MILLS	3311, 3312	53	175,518,176	308,880,895	76

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INDUSTRY	NAICS	CURRENT UNITS	3RD QUARTER 2005	3RD QUARTER 2006	PERCENT CHANGE
ALUMINUM SMELTING	3313	19	284,851,224	396,759,004	39.3
OTHER NONFERROUS METALS	3314	8	43,893,889	85,061,180	93.8
FOUNDRIES	3315	38	200,160,989	221,944,088	10.9
FABRICATED METAL PRODUCTS	332	891	959,948,758	1,042,087,733	8.6
MACHINERY	333	531	1,080,115,228	1,325,528,308	22.7
FARM & CONSTRUCTION IMPLEMENTS	3331	49	91,539,986	113,609,144	24.1
INDUSTRIAL MACHINERY	3332	90	178,581,743	192,259,088	7.7
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	392	809,993,499	1,019,660,076	25.9
COMPUTERS & ELECTRONICS	334	417	1,932,666,125	2,092,944,200	8.3
COMPUTER HARDWARE	3341	32	278,525,698	221,192,314	-20.6
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	44	196,719,082	171,635,854	-12.8
AUDIO & VIDEO EQUIPMENT	3343	17	28,069,310	29,902,359	6.5
SEMICONDUCTORS	3344	59	510,537,996	712,616,777	39.6
INSTRUMENTS	3345	144	859,072,249	883,125,069	2.8
SOFTWARE REPRODUCTION	334611	106	52,660,577	67,789,883	28.7
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	15	7,081,213	6,681,944	-5.6
ELECTRICAL EQUIPMENT & APPLIANCES	335	106	260,333,871	305,271,599	17.3
LIGHTING EQUIPMENT	3351	17	17,647,210	25,058,762	42
HOUSEHOLD APPLIANCES	3352	11	64,044,219	57,835,382	-9.7
OTHER ELECTRIC EQUIPMENT	3353, 3359	78	178,642,442	222,377,455	24.5
TRANSPORTATION EQUIPMENT	336	525	7,178,459,270	8,647,691,169	20.5
MOTOR VEHICLES & PARTS	3361, 3362, 3363	107	415,666,031	588,415,756	41.6
AIRCRAFT, AEROSPACE & PARTS	3364	129	6,343,117,178	7,692,136,275	21.3
SHIPS & BOATS	3366	253	374,793,001	339,346,328	-9.5
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	36	44,883,060	27,792,810	-38.1
FURNITURE & RELATED PRODUCTS	337	707	361,158,977	384,631,296	6.5
OTHER MANUFACTURING	339	1,260	900,467,171	1,066,139,561	18.4
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,274</u>	<u>24,249,695,407</u>	<u>26,742,604,869</u>	<u>10.3</u>
DURABLE GOODS	423	6,840	12,375,374,587	13,904,245,052	12.4
MOTOR VEHICLES & PARTS	4231	546	1,857,973,189	1,914,400,886	3
FURNITURE & HOME FURNISHINGS	4232	344	289,692,830	318,581,856	10
LUMBER & CONSTRUCTION MATERIALS	4233	542	1,514,926,070	1,581,628,090	4.4
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,275	2,395,404,179	2,454,783,287	2.5
ELECTRICAL EQUIPMENT	4236	852	1,944,060,655	2,062,154,851	6.1
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	406	628,447,566	726,249,849	15.6
MACHINERY & EQUIPMENT	4238	1,591	2,088,605,237	2,543,196,850	21.8
OTHER DURABLE GOODS	4235, 4239	1,284	1,656,264,861	2,303,249,383	39.1
NONDURABLE GOODS:	424	5,129	11,595,560,144	12,600,029,096	8.7
PAPER & PAPER PRODUCTS	4241	242	573,087,680	595,197,430	3.9
DRUGS & SUNDRIES	4242	226	1,770,180,615	1,594,265,829	-9.9
APPAREL	4243	276	597,796,962	619,663,109	3.7
FOOD PRODUCTS	4244	1,245	4,474,530,758	4,802,914,776	7.3
FARM PRODUCTS	4245	72	138,616,072	137,351,451	-0.9
CHEMICALS & PLASTICS	4246	319	729,301,312	685,457,682	-6
PETROLEUM PRODUCTS	4247	160	624,638,507	1,099,565,422	76
OTHER NONDURABLE GOODS	4248, 4249	2,589	2,687,408,238	3,065,613,397	14.1
ELECTRONIC MARKETS, AGENTS, BROKERS	425	305	278,760,676	238,330,721	-14.5
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,998</u>	<u>24,452,569,843</u>	<u>27,627,409,749</u>	<u>13</u>
MOTOR VEHICLES & PARTS	441	2,946	5,483,137,351	5,530,902,830	0.9
NEW & USED AUTO DEALERS	4411	1,390	4,295,868,160	4,285,680,379	-0.2
RV, BOAT, MOTORCYCLE DEALERS	4412	574	606,020,111	630,184,589	4
AUTOMOTIVE PARTS & TIRES	4413	982	581,249,080	615,037,862	5.8
FURNITURE & HOME FURNISHINGS	442	1,438	814,062,098	878,140,895	7.9
ELECTRONICS & APPLIANCES	443	1,832	1,228,625,303	1,257,254,775	2.3
HOUSEHOLD APPLIANCES	443111	247	160,592,020	185,190,831	15.3
RADIO, TV & OTHER ELECTRONICS	443112	426	327,245,800	365,265,834	11.6
COMPUTERS & SOFTWARE	44312	1,125	717,996,779	682,234,809	-5

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CAMERAS & PHOTO SUPPLY	44313	34	22,790,704	24,563,301	7.8
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,035	2,175,268,612	2,327,969,246	7
BUILDING MATERIALS	4441	1,408	1,981,019,979	2,122,854,072	7.2
LAWN & GARDEN SUPPLIES	4442	627	194,248,633	205,115,174	5.6
FOOD & BEVERAGES (OFF-PREMISES)	445	2,705	2,972,901,074	3,068,045,356	3.2
GROCERY & CONVENIENCE STORES	4451	1,887	2,807,537,441	2,876,464,451	2.5
OTHER FOOD STORES/SPECIALTY FOODS	4452	614	144,166,295	168,066,642	16.6
BEER, WINE AND LIQUOR STORES	4453	204	21,197,338	23,514,263	10.9
DRUG STORES & PERSONAL CARE STORES	446	1,151	1,072,416,888	1,162,439,859	8.4
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,553	2,426,981,733	2,619,822,308	7.9
APPAREL & ACCESSORIES	448	1,878	1,026,875,870	1,299,965,405	26.6
CLOTHING STORES	4481	1,242	739,450,246	986,199,915	33.4
SHOE STORES	4482	150	96,644,652	107,763,237	11.5
JEWELRY & LUGGAGE STORES	4483	486	190,780,972	206,002,253	8
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,950	651,788,838	709,418,508	8.8
SPORTING GOODS	45111	831	316,655,140	370,859,332	17.1
HOBBY & TOY STORES	45112	244	68,233,229	73,225,479	7.3
SEWING SUPPLIES	45113	145	37,333,274	37,907,886	1.5
MUSICAL INSTRUMENTS	45114	145	41,815,116	40,565,318	-3
BOOK, PERIODICAL & MUSIC STORES	45121	399	134,118,448	133,036,620	-0.8
TAPES & CDs	45122	186	53,633,631	53,823,873	0.4
DEPARTMENT STORES	4521	23	804,312,617	821,151,858	2.1
GENERAL MERCHANDISE STORES	4529	268	3,150,430,538	3,620,695,742	14.9
E-COMMERCE & MAIL ORDER	4541	697	255,870,661	1,271,418,491	396.9
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,522	2,389,898,260	3,060,184,476	28
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,115</u>	<u>1,919,852,759</u>	<u>2,320,116,821</u>	<u>20.8</u>
AIR TRANSPORTATION	481	63	24,244,213	40,319,709	66.3
RAILROADS	482	12	45,282,930	45,195,068	-0.2
WATER TRANSPORTATION	483	42	109,188,976	167,080,173	53
TRUCK TRANSPORTATION	484	2,349	819,515,559	1,048,755,465	28
TRANSIT & GROUND PASSENGER TRANSPORT	485	239	98,123,203	104,158,706	6.2
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,410	823,497,878	914,607,700	11.1
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>171</u>	<u>120,795,349</u>	<u>141,426,564</u>	<u>17.1</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,840</u>	<u>3,987,367,709</u>	<u>4,085,569,769</u>	<u>2.5</u>
PUBLISHING (EXCEPT INTERNET)	511	695	873,910,803	823,745,135	-5.7
NEWSPAPERS	51111	128	233,736,961	238,471,499	2
BOOKS & PERIODICALS	51112, 51113	293	130,010,371	124,334,318	-4.4
SOFTWARE	5112	203	455,158,524	405,534,357	-10.9
OTHER PUBLISHERS	51114, 51119	71	55,004,947	55,404,961	0.7
MOTION PICTURE PRODUCTION	512	545	189,305,181	150,793,106	-20.3
RADIO & TV BROADCASTING, CABLE TV	515	130	237,149,174	250,515,072	5.6
INTERNET PUBLISHING & BROADCASTING	516	9	807,303	856,873	6.1
TELEPHONE & TELECOMMUNICATIONS	517	633	2,185,910,747	2,267,506,765	4
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	741	448,408,007	521,091,065	16
OTHER INFORMATION SERVICES	519	87	51,876,494	71,061,753	37
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,625</u>	<u>7,639,741,108</u>	<u>9,142,953,907</u>	<u>19.7</u>
BANKS & CREDIT UNIONS	522	1,937	3,195,198,065	4,392,302,028	37.5
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	978	722,920,801	817,840,372	13.1
INSURANCE AGENTS & BROKERS	524	2,108	1,470,689,236	1,617,336,627	10
REAL ESTATE AGENTS & BROKERS	531	3,766	1,146,571,448	1,205,867,585	5.2
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,793	1,095,170,862	1,101,389,418	0.6
LESSORS OF NONFINANCIAL INTANGIBLES	533	43	9,190,696	8,217,877	-10.6
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>80,640</u>	<u>21,448,585,327</u>	<u>23,755,326,623</u>	<u>10.8</u>
LEGAL SERVICES	5411	4,084	923,552,789	1,040,503,684	12.7
ACCOUNTING SERVICES	5412	2,271	334,869,691	342,616,933	2.3
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,106	1,863,208,639	2,044,689,632	9.7

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COMPUTER SYSTEM DESIGN SERVICES	5415	2,564	1,279,138,968	1,391,063,610	8.7
CONSULTING SERVICES	5416	4,600	914,715,986	1,163,501,807	27.2
ADVERTISING & PUBLIC RELATIONS	5418	873	275,560,897	284,591,567	3.3
OTHER PROFESSIONAL SERVICES	5417, 5419	3,291	1,006,883,419	1,117,802,025	11
MANAGEMENT SERVICES	55	46	27,053,832	41,301,543	52.7
ADMINISTRATIVE & SUPPORT SERVICES	561	11,478	2,780,009,633	3,102,175,868	11.6
EMPLOYMENT SERVICES	5613	549	505,806,655	576,576,038	14
TRAVEL SERVICES	5615	292	265,882,314	271,696,068	2.2
INVESTIGATION & SECURITY SERVICES	5616	557	156,971,692	167,698,780	6.8
BUILDING SERVICES & JANITORIAL	5617	3,638	1,329,901,327	1,504,728,005	13.1
OTHER	5611, 5612, 5614, 5619	6,442	521,447,645	581,476,977	11.5
WASTE TREATMENT/ COLLECTION	562	474	792,945,519	797,507,900	0.6
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,513	281,481,531	299,618,603	6.4
HEALTH SERVICES	62	12,267	5,486,765,136	5,941,221,520	8.3
PHYSICIANS	6211	3,010	1,364,552,887	1,372,874,541	0.6
DENTISTS	6212	2,993	630,801,225	652,894,642	3.5
OTHER PRACTITIONERS	6213	3,871	412,901,987	446,059,434	8
HOSPITALS	622	155	1,699,147,779	1,927,592,726	13.4
NURSING & RETIREMENT HOMES	623	422	335,297,339	368,255,530	9.8
SOCIAL SERVICES & DAY CARE	624	874	146,217,626	150,804,319	3.1
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	942	897,846,293	1,022,740,328	13.9
ARTS, ENTERTAINMENT, & RECREATION	71	2,510	721,274,835	744,517,440	3.2
PERFORMING ARTS, SPECTATOR SPORTS	711	977	322,816,814	342,513,746	6.1
MUSEUMS, HISTORICAL SITES, ETC.	712	63	22,277,342	20,519,200	-7.9
AMUSEMENT, GAMBLING, RECREATION	713	1,470	376,180,679	381,484,494	1.4
ACCOMMODATIONS	721	1,757	583,723,490	656,269,304	12.4
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,202	2,318,211,366	2,751,025,614	18.7
DRINKING PLACES	7224	1,031	137,433,626	129,548,224	-5.7
AUTO REPAIR & SERVICES	8111	4,921	610,175,381	658,812,996	8
OTHER REPAIR SERVICES	8112, 8113, 8114	3,380	358,215,326	380,311,175	6.2
PERSONAL SERVICES	812	6,316	566,427,877	673,807,504	19
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,073	162,723,318	177,928,627	9.3
LAUNDRY & DRY CLEANING	8123	899	92,441,282	96,512,591	4.4
OTHER PERSONAL SERVICES	8122, 8129	2,344	311,263,277	399,366,286	28.3
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	676	108,583,677	106,218,879	-2.2
PUBLIC ADMINISTRATION, OTHER	92,00	280	78,353,709	88,220,795	12.6
<b>TOTAL ALL INDUSTRIES</b>		<b>184,771</b>	<b>\$124,439,687,952</b>	<b>\$139,257,929,591</b>	<b>11.9%</b>

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
3RD QUARTER, 2006 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$156,481	\$12,331	\$144,150	0.00484	\$698
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	939,419	145,493	793,926	0.00138	1,096
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	869,240	62,596	806,644	0.00275	2,218
4	Insurance Agents/Brokers	14	395,403	4,155	391,247	0.00484	1,894
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	724,746	39,963	684,783	0.00138	945
6	Processing for Hire/Printing and Publishing	10	1,150,794	99,704	1,051,090	0.00484	5,087
7	Manufacturing	7	7,264,671	320,370	6,944,302	0.00484	33,610
8	Royalties; Child Care	80	289,829	17,356	272,473	0.00484	1,319
9	Wholesaling	3	42,085,791	12,986,818	29,098,973	0.00484	140,839
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,393,106	176,867	1,216,239	0.00484	5,887
11	Public or Nonprofit Hospitals	55	1,557,370	365,667	1,191,703	0.015	17,876
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	528,837	1,009	527,828	0.00471	2,486
13	Service & Other Activities	4	23,071,696	6,018,041	17,053,654	0.015	255,805
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	146,108	54,027	92,081	0.016	1,473
15	Retailing of Interstate Transportation Equip.	19	405,408	160,126	245,282	0.00484	1,187
16	Retailing	2	45,330,087	6,399,258	38,930,829	0.00471	183,364
17	Mfg. of Aluminum/Solar Energy/FAR	190	106,288	2,319	103,969	0.002904	302
18	Wholesaling of Aluminum/Solar Energy	191	26,732	8	26,723	0.002904	78
19	Mfg. of Commercial Airplanes or Components	195	410,103	4,522	405,581	0.004235	1,718
20	Whlse of Commercial Airplanes or Components	196	3,328,701	196,949	3,131,752	0.004235	13,263
21	Retailing of Commercial Airplanes or Components	197	2,693,799	229,764	2,464,035	0.004235	10,435
22	Parimutuel Wagering	193	D	D	D	0.001	D
23	Processing for Hire Timber Products	300	81,412	49,013	81,363	0.004235	345
24	Extracting Timber, Extracting for Hire Timber	301	40,896	593,007	40,303	0.004235	171
25	Manufacturing of Timber or Wood Products	302	864926.286	64956.919	799969.367	0.004235	3387.870269
26	Wholesaling of Timber or Wood Products	303	1763776.018	907350.368	856425.65	0.004235	3626.962628
<b>TOTAL B&amp;O TAXES</b>			<b>135,625,619</b>	<b>28,270,292</b>	<b>107,355,326</b>		<b>689,109</b>

**STATE SALES TAX AND USE TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
27	Retail Sales Tax	1	\$45,493,865	\$15,944,930	\$29,548,935	0.065	\$1,920,681
28	Use Tax	5	1,194,834	0	1,194,834	0.065	77,664

**STATE PUBLIC UTILITY TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
29	Water Distribution	60	\$271,850	\$21,993	\$249,857	0.05029	\$12,565
30	Sewer Collection	61	102,362	45,757	56,605	0.03852	2,180
31	Power	49	1,451,064	314,993	1,136,070	0.03873	44,000
32	Gas Dist., Telegraph	26	201,997	9,280	192,716	0.03852	7,423
33	Motor Transportation, Railroad, Railroad Car	8	1,091,147	770,744	320,403	0.01926	6,171
34	Urban Transportation/Vessels Under 65 Feet	12	156,804	42,211	114,593	0.00642	736
35	Other Public Service	13	149,553	82,970	66,583	0.01926	1,282
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>3,424,776</b>	<b>1,287,948</b>	<b>2,136,828</b>		<b>74,358</b>

**OTHER TAXES**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
36	Motor Vehicle Sales/Leases	120	\$2,746,002	\$0	\$2,746,002	0.003	\$8,238
37	Litter Tax	36	13,393,664	0	13,393,664	0.00015	2,009
38	Tobacco Products	20	13,713	0	13,713	0.75	10,285
39	Refuse Collection	64	333,778	115,673	218,104	0.036	7,852
40	Petroleum Products Tax	57	N/A	N/A	N/A	0.005	N/A
41	Hazardous Substance	65	4,611,311	188,940	4,422,371	0.007	30,957
42	IMR	79	35,793	0	35,793	0.06	2,148
43	Solid Fuel Burning Device Fee	59	Devices		2	\$30/Device	75
44	Syrup Tax	54	Gallons		2,553	\$1.00/Gal	2,553
45	Tire Fee	73	Tires		1,048	\$.90/Tire	943
46	Cigar Tax (\$0.67 or more)	194	Cigars		0	\$.50/Cigar	0
47	State Enhanced 911, TRS & WTAP	93	Switched Lines		10,041	\$.44/Line	4,418
48	Wireless State Enhanced 911 Tax	94	Radio Lines		12,518	\$.20/Line	2,504
49	Quality Maintenance Fee on Nursing Facility Operators	78	Days		1,293	\$6.50/Day	8,402
<b>TOTAL OTHER TAXES</b>							<b>80,381</b>

**TOTAL STATE TAXES\*\* \$2,842,193**

\* Reflects reported tax liability prior to any applicable tax credits.

\*\* Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

\*\*\* Tax has not yet taken effect.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**Quarter 3, 2005 to Quarter 3, 2006**  
**(Dollars in Thousands)**

County	3rd Quarter, 2005	3rd Quarter, 2006	Percent Change
Adams	\$45,520	\$44,964	-1.2%
Asotin	45,938	48,035	4.6%
Benton	564,041	590,296	4.7%
Chelan	347,447	410,356	18.1%
Clallam	267,775	281,624	5.2%
Clark	1,222,031	1,277,120	4.5%
Columbia	7,579	7,310	-3.6%
Cowlitz	343,500	346,041	0.7%
Douglas	100,383	114,022	13.6%
Ferry	9,600	11,112	15.7%
Franklin	227,563	252,976	11.2%
Garfield	4,667	4,005	-14.2%
Grant	242,574	321,011	32.3%
Grays Harbor	226,960	235,872	3.9%
Island	207,438	220,750	6.4%
Jefferson	103,984	104,095	0.1%
King	10,570,662	11,391,574	7.8%
Kitsap	848,894	920,396	8.4%
Kittitas	173,707	211,561	21.8%
Klickitat	36,352	46,457	27.8%
Lewis	265,210	307,320	15.9%
Lincoln	20,813	20,618	-0.9%
Mason	127,841	146,358	14.5%
Okanogan	110,725	128,805	16.3%
Pacific	61,131	58,644	-4.1%
Pend Oreille	26,525	29,790	12.3%
Pierce	2,989,630	3,195,493	6.9%
San Juan	109,505	114,072	4.2%
Skagit	601,022	668,087	11.2%
Skamania	28,764	25,992	-9.6%
Snohomish	2,539,211	2,892,924	13.9%
Spokane	1,777,821	1,925,348	8.3%
Stevens	87,689	93,163	6.2%
Thurston	968,974	1,082,320	11.7%
Wahkiakum	5,759	7,201	25.0%
Walla Walla	167,588	184,110	9.9%
Whatcom	765,334	865,762	13.1%
Whitman	102,901	123,725	20.2%
Yakima	651,755	684,383	5.0%
<b>Total</b>	<b>27,004,815</b>	<b>29,393,693</b>	<b>8.8%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>441</u>	<u>\$16,796,893</u>	<u>446</u>	<u>\$24,711,375</u>
MOTOR VEHICLES & PARTS	441	27	3,355,611	24	3,538,281
NEW & USED AUTO DEALERS	4411	12	1,083,103	8	1,321,449
RV, BOAT, MOTORCYCLE DEALERS	4412	3	46,556	8	1,261,110
AUTOMOTIVE PARTS & TIRE	4413	12	2,225,952	8	955,722
FURNITURE & HOME FURNISHING	442	16	331,875	20	395,226
ELECTRONICS & APPLIANCES	443	41	430,443	48	277,559
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	262,953	21	97,936
COMPUTERS & SOFTWARE	44312	25	167,490	27	179,623
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	1,722,120	28	2,520,129
BUILDING MATERIALS	4441	17	1,291,813	22	2,391,672
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	430,307	6	128,457
FOOD & BEVERAGE STORES	445	8	746,901	8	2,489,520
GROCERY & CONVENIENCE STORES	4451	5	733,837	4	2,453,548
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	13,064	4	35,972
DRUG/HEALTH STORES	446	20	225,421	26	467,827
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,695,200	3	646,143
APPAREL & ACCESSORIES	448	26	51,968	30	168,332
CLOTHING & SHOE STORES	4481, 4482	26	51,968	25	81,726
JEWELRY & LUGGAGE STORES	4483	D	D	5	86,606
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	28	91,780	30	585,274
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	67,400	15	474,912
BOOK/PERIODICAL/MUSIC STORE	4512	15	24,380	15	110,362
GENERAL MERCHANDISE STORES	452	4	5,339,650	6	11,794,524
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	4	5,339,650	6	11,794,524
E-COMMERCE & MAIL ORDER	4541	44	92,623	47	177,768
MISCELLANEOUS RETAILERS	453, 4542, 4543	185	1,713,301	176	1,650,792
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>239,846</u>	<u>-</u>	<u>-</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>738,357</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>234</u>	<u>7,216,741</u>	<u>199</u>	<u>7,510,007</u>
CONSTRUCTION OF BUILDINGS	236	40	2,174,582	55	2,942,955
HEAVY CONSTRUCTION & HIGHWAYS	237	15	134,259	11	592,187
SPECIAL TRADE CONTRACTORS	238	179	4,907,900	133	3,974,865
<u>MANUFACTURING</u>	<u>31-33</u>	<u>49</u>	<u>860,532</u>	<u>52</u>	<u>590,447</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>341</u>	<u>8,160,780</u>	<u>354</u>	<u>2,767,860</u>
DURABLE GOODS	423	238	6,876,568	252	2,359,895
NONDURABLE GOODS	424	99	1,280,188	98	401,499
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,024	4	6,466
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>90,456</u>	<u>6</u>	<u>561,867</u>
<u>INFORMATION</u>	<u>51</u>	<u>123</u>	<u>2,143,011</u>	<u>121</u>	<u>1,571,087</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>28</u>	<u>490,928</u>	<u>29</u>	<u>357,191</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>76</u>	<u>918,060</u>	<u>75</u>	<u>1,229,632</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>56</u>	<u>354,553</u>	<u>64</u>	<u>278,344</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>98</u>	<u>631,736</u>	<u>92</u>	<u>879,282</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>100,875</u>	<u>12</u>	<u>579,173</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>44</u>	<u>4,379,720</u>	<u>39</u>	<u>5,935,773</u>
ACCOMMODATIONS	721	7	943,659	8	1,769,327
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	37	3,436,061	31	4,166,446
<u>OTHER SERVICES</u>	<u>81</u>	<u>72</u>	<u>1,820,649</u>	<u>64</u>	<u>1,031,358</u>
REPAIR & MAINTENANCE	811	48	1,545,473	36	697,678
PERSONAL SERVICE	812	21	234,505	24	228,515
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	40,671	4	105,165
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>21,133</u>	<u>3</u>	<u>31,373</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,595</b>	<b>\$44,964,270</b>	<b>1,556</b>	<b>\$48,034,769</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,494</u>	<u>\$291,104,665</u>	<u>1,182</u>	<u>\$169,703,341</u>
MOTOR VEHICLES & PARTS	441	115	58,512,176	69	45,606,710
NEW & USED AUTO DEALERS	4411	55	40,179,034	25	35,316,480
RV, BOAT, MOTORCYCLE DEALERS	4412	13	8,112,516	12	6,040,859
AUTOMOTIVE PARTS & TIRE	4413	47	10,220,626	32	4,249,371
FURNITURE & HOME FURNISHING	442	64	11,148,851	47	4,871,281
ELECTRONICS & APPLIANCES	443	152	12,389,676	119	3,420,958
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	10,135,572	43	1,569,748
COMPUTERS & SOFTWARE	44312	100	2,112,245	73	1,685,953
CAMERA & PHOTO SUPPLIES	44313	3	141,859	3	165,257
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	75	32,724,976	62	29,250,594
BUILDING MATERIALS	4441	60	30,815,808	50	28,492,566
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,909,168	12	758,028
FOOD & BEVERAGE STORES	445	54	16,574,323	48	14,217,766
GROCERY & CONVENIENCE STORES	4451	30	15,783,733	28	13,172,595
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	790,590	20	1,045,171
DRUG/HEALTH STORES	446	92	6,344,190	63	1,898,497
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	11,099,726	32	4,769,147
APPAREL & ACCESSORIES	448	106	19,959,800	82	6,075,484
CLOTHING & SHOE STORES	4481, 4482	82	17,514,701	67	5,052,489
JEWELRY & LUGGAGE STORES	4483	24	2,445,099	15	1,022,995
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	12,693,408	88	6,316,731
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	9,357,794	53	4,705,773
BOOK/PERIODICAL/MUSIC STORE	4512	35	3,335,614	35	1,610,958
GENERAL MERCHANDISE STORES	452	17	82,178,099	15	27,936,355
DEPARTMENT STORES	4521	6	27,026,068	3	8,766,841
GENERAL MERCHANDISE STORES	4529	11	55,152,031	12	19,169,514
E-COMMERCE & MAIL ORDER	4541	71	1,903,750	62	789,837
MISCELLANEOUS RETAILERS	453, 4542, 4543	611	25,575,690	495	24,549,981
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>299,693</u>	<u>23</u>	<u>795,570</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>33,955</u>	<u>5</u>	<u>236,690</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>919,554</u>	<u>8</u>	<u>1,394,032</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,094</u>	<u>114,378,338</u>	<u>846</u>	<u>92,789,496</u>
CONSTRUCTION OF BUILDINGS	236	258	57,101,558	247	43,261,267
HEAVY CONSTRUCTION & HIGHWAYS	237	63	13,278,669	42	8,209,543
SPECIAL TRADE CONTRACTORS	238	773	43,998,111	557	41,318,686
<u>MANUFACTURING</u>	<u>31-33</u>	<u>230</u>	<u>8,830,004</u>	<u>200</u>	<u>8,829,396</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,048</u>	<u>41,005,705</u>	<u>791</u>	<u>31,662,785</u>
DURABLE GOODS	423	762	34,658,402	568	22,816,435
NONDURABLE GOODS	424	271	6,277,568	214	8,807,431
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	69,735	9	38,919
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>449,296</u>	<u>33</u>	<u>1,512,995</u>
<u>INFORMATION</u>	<u>51</u>	<u>260</u>	<u>23,504,857</u>	<u>227</u>	<u>10,891,323</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>5,078,589</u>	<u>69</u>	<u>4,805,134</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>254</u>	<u>10,078,161</u>	<u>205</u>	<u>11,616,510</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>271</u>	<u>6,149,704</u>	<u>197</u>	<u>4,822,819</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>446</u>	<u>13,146,235</u>	<u>308</u>	<u>6,597,944</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>63</u>	<u>4,945,449</u>	<u>54</u>	<u>4,843,489</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>283</u>	<u>56,360,028</u>	<u>316</u>	<u>50,823,494</u>
ACCOMMODATIONS	721	31	10,204,347	114	24,932,038
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	252	46,155,681	202	25,891,456
<u>OTHER SERVICES</u>	<u>81</u>	<u>339</u>	<u>13,835,419</u>	<u>264</u>	<u>8,938,294</u>
REPAIR & MAINTENANCE	811	208	10,549,900	170	6,697,119
PERSONAL SERVICE	812	115	2,993,173	82	1,742,028
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	292,346	12	499,147
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>175,885</u>	<u>6</u>	<u>92,823</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,934</b>	<b>\$590,295,537</b>	<b>4,734</b>	<b>\$410,356,135</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,015</u>	<u>\$129,314,128</u>	<u>2,398</u>	<u>\$536,570,357</u>
MOTOR VEHICLES & PARTS	441	58	26,993,484	150	118,015,783
NEW & USED AUTO DEALERS	4411	20	19,526,812	53	93,442,474
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,283,917	20	7,845,853
AUTOMOTIVE PARTS & TIRE	4413	29	4,182,755	77	16,727,456
FURNITURE & HOME FURNISHING	442	47	4,773,256	129	17,798,077
ELECTRONICS & APPLIANCES	443	104	2,277,213	229	12,804,321
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	1,170,035	68	5,479,874
COMPUTERS & SOFTWARE	44312	60	1,036,835	157	7,241,370
CAMERA & PHOTO SUPPLIES	44313	3	70,343	4	83,077
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	23,516,242	183	78,135,823
BUILDING MATERIALS	4441	53	21,514,491	138	72,070,465
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	2,001,751	45	6,065,358
FOOD & BEVERAGE STORES	445	37	11,651,786	118	40,575,192
GROCERY & CONVENIENCE STORES	4451	23	11,367,467	71	38,218,014
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	284,319	47	2,357,178
DRUG/HEALTH STORES	446	47	3,202,673	101	11,695,170
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	6,603,747	91	18,667,984
APPAREL & ACCESSORIES	448	56	2,205,523	124	28,954,419
CLOTHING & SHOE STORES	4481, 4482	45	1,803,653	96	25,686,283
JEWELRY & LUGGAGE STORES	4483	11	401,870	28	3,268,136
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	2,694,283	154	13,549,993
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	2,253,754	93	9,136,892
BOOK/PERIODICAL/MUSIC STORE	4512	31	440,529	61	4,413,101
GENERAL MERCHANDISE STORES	452	16	34,096,051	26	131,595,389
DEPARTMENT STORES	4521	3	4,480,277	5	36,989,242
GENERAL MERCHANDISE STORES	4529	13	29,615,774	21	94,606,147
E-COMMERCE & MAIL ORDER	4541	56	843,835	99	3,941,084
MISCELLANEOUS RETAILERS	453, 4542, 4543	432	10,456,035	994	60,837,122
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>1,957,087</u>	<u>30</u>	<u>5,034,524</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>390,685</u>	<u>9</u>	<u>831,312</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>183,212</u>	<u>8</u>	<u>1,563,621</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>751</u>	<u>63,783,589</u>	<u>2,481</u>	<u>313,864,904</u>
CONSTRUCTION OF BUILDINGS	236	221	34,651,168	609	148,826,338
HEAVY CONSTRUCTION & HIGHWAYS	237	29	5,885,735	106	34,299,591
SPECIAL TRADE CONTRACTORS	238	501	23,246,686	1,766	130,738,975
<u>MANUFACTURING</u>	<u>31-33</u>	<u>153</u>	<u>4,618,448</u>	<u>451</u>	<u>30,239,636</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>651</u>	<u>13,104,666</u>	<u>1,512</u>	<u>83,139,573</u>
DURABLE GOODS	423	456	9,639,212	1,118	68,357,889
NONDURABLE GOODS	424	188	3,396,170	376	14,609,591
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	69,284	18	172,093
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>899,050</u>	<u>82</u>	<u>3,720,683</u>
<u>INFORMATION</u>	<u>51</u>	<u>216</u>	<u>9,211,033</u>	<u>376</u>	<u>54,530,045</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>1,282,343</u>	<u>112</u>	<u>12,812,908</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>155</u>	<u>4,707,315</u>	<u>387</u>	<u>28,465,973</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>153</u>	<u>2,356,224</u>	<u>438</u>	<u>11,480,654</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>268</u>	<u>5,097,629</u>	<u>831</u>	<u>32,442,452</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>41</u>	<u>2,038,241</u>	<u>116</u>	<u>11,026,498</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>261</u>	<u>33,713,324</u>	<u>590</u>	<u>113,609,564</u>
ACCOMMODATIONS	721	82	13,081,200	37	11,908,521
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	179	20,632,124	553	101,701,043
<u>OTHER SERVICES</u>	<u>81</u>	<u>269</u>	<u>8,893,126</u>	<u>776</u>	<u>37,448,261</u>
REPAIR & MAINTENANCE	811	180	7,281,955	498	29,320,550
PERSONAL SERVICE	812	77	1,262,518	260	7,835,847
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	348,653	18	291,864
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>73,410</u>	<u>13</u>	<u>339,023</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,063</b>	<b>\$281,623,510</b>	<b>10,610</b>	<b>\$1,277,119,988</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>217</u>	<u>\$2,390,469</u>	<u>1,240</u>	<u>\$177,093,909</u>
MOTOR VEHICLES & PARTS	441	7	235,123	82	55,920,705
NEW & USED AUTO DEALERS	4411	3	138,440	29	45,173,849
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	12	4,565,626
AUTOMOTIVE PARTS & TIRE	4413	4	96,683	41	6,181,230
FURNITURE & HOME FURNISHING	442	7	102,306	53	3,786,223
ELECTRONICS & APPLIANCES	443	24	73,257	119	3,207,949
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	7,357	44	1,752,961
COMPUTERS & SOFTWARE	44312	14	65,900	71	1,384,681
CAMERA & PHOTO SUPPLIES	44313	-	-	4	70,307
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	8	461,798	104	24,548,091
BUILDING MATERIALS	4441	8	461,798	82	22,995,080
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	22	1,553,011
FOOD & BEVERAGE STORES	445	4	459,355	49	12,497,740
GROCERY & CONVENIENCE STORES	4451	4	459,355	33	12,250,076
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	16	247,664
DRUG/HEALTH STORES	446	11	46,360	64	3,061,167
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	312,163	51	18,035,107
APPAREL & ACCESSORIES	448	16	7,088	62	2,825,439
CLOTHING & SHOE STORES	4481, 4482	16	7,088	50	1,735,206
JEWELRY & LUGGAGE STORES	4483	D	D	12	1,090,233
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	14	47,589	77	3,228,896
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	5	4,217	44	2,576,690
BOOK/PERIODICAL/MUSIC STORE	4512	9	43,372	33	652,206
GENERAL MERCHANDISE STORES	452	D	D	15	31,884,912
DEPARTMENT STORES	4521	D	D	4	11,152,212
GENERAL MERCHANDISE STORES	4529	D	D	11	20,732,700
E-COMMERCE & MAIL ORDER	4541	24	33,123	65	725,994
MISCELLANEOUS RETAILERS	453, 4542, 4543	99	612,307	499	17,371,686
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>22</u>	<u>766,186</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>420,277</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>14</u>	<u>321,017</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>95</u>	<u>1,591,699</u>	<u>1,017</u>	<u>55,504,940</u>
CONSTRUCTION OF BUILDINGS	236	19	658,141	206	24,346,900
HEAVY CONSTRUCTION & HIGHWAYS	237	8	232,159	75	10,228,779
SPECIAL TRADE CONTRACTORS	238	68	701,399	736	20,929,261
<u>MANUFACTURING</u>	<u>31-33</u>	<u>18</u>	<u>138,851</u>	<u>210</u>	<u>7,053,913</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>134</u>	<u>942,671</u>	<u>936</u>	<u>25,028,596</u>
DURABLE GOODS	423	84	230,939	682	18,931,564
NONDURABLE GOODS	424	50	711,732	241	6,043,540
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	13	53,492
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>142,912</u>	<u>46</u>	<u>1,821,512</u>
<u>INFORMATION</u>	<u>51</u>	<u>75</u>	<u>447,498</u>	<u>247</u>	<u>13,834,714</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>11</u>	<u>35,553</u>	<u>62</u>	<u>1,530,621</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>34</u>	<u>119,599</u>	<u>205</u>	<u>7,070,752</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>25</u>	<u>96,523</u>	<u>194</u>	<u>4,887,410</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>41</u>	<u>76,572</u>	<u>335</u>	<u>5,979,657</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>4</u>	<u>75,600</u>	<u>42</u>	<u>3,213,890</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>17</u>	<u>684,425</u>	<u>222</u>	<u>31,963,178</u>
ACCOMMODATIONS	721	4	217,511	38	5,184,367
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	466,914	184	26,778,811
<u>OTHER SERVICES</u>	<u>81</u>	<u>20</u>	<u>494,270</u>	<u>300</u>	<u>9,246,940</u>
REPAIR & MAINTENANCE	811	11	456,126	210	7,077,202
PERSONAL SERVICE	812	9	38,144	81	1,695,347
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	9	474,391
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>73,201</u>	<u>8</u>	<u>303,532</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>701</b>	<b>\$7,309,843</b>	<b>5,110</b>	<b>\$346,041,044</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>515</u>	<u>\$61,032,630</u>	<u>250</u>	<u>\$3,438,784</u>
MOTOR VEHICLES & PARTS	441	27	15,955,369	12	677,819
NEW & USED AUTO DEALERS	4411	9	11,413,427	5	213,912
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,174,546	D	D
AUTOMOTIVE PARTS & TIRE	4413	11	2,367,396	7	463,907
FURNITURE & HOME FURNISHING	442	18	2,419,493	7	27,547
ELECTRONICS & APPLIANCES	443	57	1,233,686	26	105,938
APPLIANCES, TV & OTHER ELECTRONICS	44311	21	246,899	12	60,087
COMPUTERS & SOFTWARE	44312	36	986,787	14	45,851
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	1,265,269	8	241,642
BUILDING MATERIALS	4441	22	1,242,801	8	241,642
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	22,468	D	D
FOOD & BEVERAGE STORES	445	18	4,309,157	7	921,112
GROCERY & CONVENIENCE STORES	4451	13	4,108,558	7	921,112
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	200,599	D	D
DRUG/HEALTH STORES	446	34	679,747	9	56,554
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,999,729	7	659,885
APPAREL & ACCESSORIES	448	31	2,053,481	16	45,403
CLOTHING & SHOE STORES	4481, 4482	27	1,572,924	16	45,403
JEWELRY & LUGGAGE STORES	4483	4	480,557	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	798,765	19	22,981
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	18	667,701	6	4,662
BOOK/PERIODICAL/MUSIC STORE	4512	17	131,064	13	18,319
GENERAL MERCHANDISE STORES	452	9	25,446,392	D	D
DEPARTMENT STORES	4521	3	5,434,227	D	D
GENERAL MERCHANDISE STORES	4529	6	20,012,165	D	D
E-COMMERCE & MAIL ORDER	4541	50	214,090	35	147,344
MISCELLANEOUS RETAILERS	453, 4542, 4543	199	4,657,452	104	532,559
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>131,915</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>14,582</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>228,075</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>383</u>	<u>19,695,320</u>	<u>95</u>	<u>3,311,377</u>
CONSTRUCTION OF BUILDINGS	236	90	5,560,686	22	1,462,646
HEAVY CONSTRUCTION & HIGHWAYS	237	20	3,490,642	12	619,661
SPECIAL TRADE CONTRACTORS	238	273	10,643,992	61	1,229,070
<u>MANUFACTURING</u>	<u>31-33</u>	<u>67</u>	<u>1,549,991</u>	<u>26</u>	<u>216,362</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>344</u>	<u>12,212,845</u>	<u>121</u>	<u>823,716</u>
DURABLE GOODS	423	235	9,266,475	86	775,772
NONDURABLE GOODS	424	103	2,941,542	35	47,944
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	4,828	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>180,398</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>137</u>	<u>3,069,618</u>	<u>90</u>	<u>620,268</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>385,395</u>	<u>9</u>	<u>73,507</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>93</u>	<u>2,510,590</u>	<u>28</u>	<u>244,915</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>70</u>	<u>413,352</u>	<u>29</u>	<u>121,501</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>144</u>	<u>1,628,390</u>	<u>42</u>	<u>140,739</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>13</u>	<u>1,568,028</u>	<u>4</u>	<u>44,993</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>58</u>	<u>7,657,475</u>	<u>28</u>	<u>1,786,726</u>
ACCOMMODATIONS	721	4	680,059	13	805,789
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	54	6,977,416	15	980,937
<u>OTHER SERVICES</u>	<u>81</u>	<u>89</u>	<u>1,660,364</u>	<u>26</u>	<u>224,672</u>
REPAIR & MAINTENANCE	811	58	1,149,607	17	202,082
PERSONAL SERVICE	812	31	510,757	9	22,590
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>83,398</u>	<u>10</u>	<u>64,426</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,982</b>	<b>\$114,022,366</b>	<b>758</b>	<b>\$11,111,986</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>832</u>	<u>\$103,240,635</u>	<u>153</u>	<u>\$1,604,154</u>
MOTOR VEHICLES & PARTS	441	59	51,081,521	5	137,903
NEW & USED AUTO DEALERS	4411	22	41,074,081	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	8	5,431,988	D	D
AUTOMOTIVE PARTS & TIRE	4413	29	4,575,452	5	137,903
FURNITURE & HOME FURNISHING	442	37	1,476,784	5	12,193
ELECTRONICS & APPLIANCES	443	92	1,768,968	17	40,348
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	1,103,283	7	13,110
COMPUTERS & SOFTWARE	44312	56	635,123	10	27,238
CAMERA & PHOTO SUPPLIES	44313	3	30,562	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	6,641,032	11	347,108
BUILDING MATERIALS	4441	31	5,312,366	11	347,108
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,328,666	D	D
FOOD & BEVERAGE STORES	445	30	5,555,431	D	D
GROCERY & CONVENIENCE STORES	4451	24	5,492,693	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	62,738	D	D
DRUG/HEALTH STORES	446	35	1,544,493	8	71,174
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	9,885,436	-	-
APPAREL & ACCESSORIES	448	50	1,139,809	9	2,665
CLOTHING & SHOE STORES	4481, 4482	42	1,097,957	9	2,665
JEWELRY & LUGGAGE STORES	4483	8	41,852	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	1,509,992	7	2,002
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	490,173	4	1,123
BOOK/PERIODICAL/MUSIC STORE	4512	24	1,019,819	3	879
GENERAL MERCHANDISE STORES	452	11	12,315,550	3	423,002
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	12,315,550	3	423,002
E-COMMERCE & MAIL ORDER	4541	54	316,020	25	22,366
MISCELLANEOUS RETAILERS	453, 4542, 4543	352	10,005,599	63	545,393
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>1,572,041</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>206,751</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>704</u>	<u>54,085,529</u>	<u>63</u>	<u>812,734</u>
CONSTRUCTION OF BUILDINGS	236	127	26,634,534	9	76,074
HEAVY CONSTRUCTION & HIGHWAYS	237	42	4,488,537	4	204,761
SPECIAL TRADE CONTRACTORS	238	535	22,962,458	50	531,899
<u>MANUFACTURING</u>	<u>31-33</u>	<u>109</u>	<u>9,044,323</u>	<u>14</u>	<u>13,539</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>687</u>	<u>33,215,173</u>	<u>97</u>	<u>719,950</u>
DURABLE GOODS	423	495	26,136,202	64	572,645
NONDURABLE GOODS	424	184	6,964,338	33	147,305
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	114,633	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>1,132,671</u>	<u>3</u>	<u>17,091</u>
<u>INFORMATION</u>	<u>51</u>	<u>194</u>	<u>8,369,479</u>	<u>59</u>	<u>245,236</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>2,508,015</u>	<u>9</u>	<u>11,306</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>166</u>	<u>12,926,948</u>	<u>27</u>	<u>113,944</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>122</u>	<u>1,445,269</u>	<u>26</u>	<u>27,027</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>234</u>	<u>3,585,615</u>	<u>20</u>	<u>41,092</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>25</u>	<u>1,214,415</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>115</u>	<u>13,584,590</u>	<u>7</u>	<u>175,379</u>
ACCOMMODATIONS	721	14	3,357,664	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	10,226,926	7	175,379
<u>OTHER SERVICES</u>	<u>81</u>	<u>179</u>	<u>6,261,598</u>	<u>15</u>	<u>163,529</u>
REPAIR & MAINTENANCE	811	132	4,936,289	9	143,438
PERSONAL SERVICE	812	44	1,245,403	6	20,091
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	79,906	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>583,357</u>	<u>5</u>	<u>60,121</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,482</b>	<b>\$252,976,409</b>	<b>498</b>	<b>\$4,005,102</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>993</u>	<u>\$113,495,037</u>	<u>1,000</u>	<u>\$106,535,188</u>
MOTOR VEHICLES & PARTS	441	89	28,467,071	60	26,857,800
NEW & USED AUTO DEALERS	4411	36	19,256,278	21	20,348,394
RV, BOAT, MOTORCYCLE DEALERS	4412	15	1,990,544	12	902,857
AUTOMOTIVE PARTS & TIRE	4413	38	7,220,249	27	5,606,549
FURNITURE & HOME FURNISHING	442	39	2,449,493	47	2,396,352
ELECTRONICS & APPLIANCES	443	98	2,471,488	98	1,644,970
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,564,904	36	780,796
COMPUTERS & SOFTWARE	44312	59	906,584	59	849,867
CAMERA & PHOTO SUPPLIES	44313	D	D	3	14,307
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	19,817,005	51	17,118,134
BUILDING MATERIALS	4441	49	16,338,598	38	16,514,850
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	3,478,407	13	603,284
FOOD & BEVERAGE STORES	445	40	7,881,182	56	10,788,994
GROCERY & CONVENIENCE STORES	4451	28	7,783,017	45	10,345,039
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	98,165	11	443,955
DRUG/HEALTH STORES	446	44	1,128,054	45	2,058,399
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	9,690,995	43	11,119,777
APPAREL & ACCESSORIES	448	57	1,762,393	55	2,323,155
CLOTHING & SHOE STORES	4481, 4482	45	1,455,728	44	1,692,090
JEWELRY & LUGGAGE STORES	4483	12	306,665	11	631,065
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	1,662,639	62	2,575,472
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	897,117	34	1,837,017
BOOK/PERIODICAL/MUSIC STORE	4512	28	765,522	28	738,455
GENERAL MERCHANDISE STORES	452	10	23,518,466	15	18,877,983
DEPARTMENT STORES	4521	3	2,369,105	D	D
GENERAL MERCHANDISE STORES	4529	7	21,149,361	15	18,877,983
E-COMMERCE & MAIL ORDER	4541	56	492,238	52	578,759
MISCELLANEOUS RETAILERS	453, 4542, 4543	387	14,154,013	416	10,195,393
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>1,470,305</u>	<u>26</u>	<u>706,830</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>802,491</u>	<u>5</u>	<u>119,076</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>3,631,668</u>	<u>9</u>	<u>46,095</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>679</u>	<u>105,532,599</u>	<u>634</u>	<u>46,328,165</u>
CONSTRUCTION OF BUILDINGS	236	161	75,625,854	181	19,988,484
HEAVY CONSTRUCTION & HIGHWAYS	237	43	5,060,428	40	6,498,718
SPECIAL TRADE CONTRACTORS	238	475	24,846,317	413	19,840,963
<u>MANUFACTURING</u>	<u>31-33</u>	<u>131</u>	<u>5,293,285</u>	<u>152</u>	<u>4,561,888</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>763</u>	<u>28,232,358</u>	<u>636</u>	<u>12,131,895</u>
DURABLE GOODS	423	539	22,287,659	452	9,921,228
NONDURABLE GOODS	424	217	5,917,648	175	2,190,887
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	27,051	9	19,780
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>1,174,837</u>	<u>36</u>	<u>2,211,981</u>
<u>INFORMATION</u>	<u>51</u>	<u>219</u>	<u>9,534,885</u>	<u>205</u>	<u>9,242,298</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>2,335,641</u>	<u>59</u>	<u>1,330,099</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>182</u>	<u>6,596,532</u>	<u>163</u>	<u>3,608,981</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>152</u>	<u>1,811,035</u>	<u>135</u>	<u>1,948,670</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>220</u>	<u>4,299,272</u>	<u>246</u>	<u>3,516,580</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>41</u>	<u>2,605,707</u>	<u>42</u>	<u>2,310,381</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>226</u>	<u>25,399,567</u>	<u>283</u>	<u>35,448,808</u>
ACCOMMODATIONS	721	54	7,047,412	87	10,953,083
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	172	18,352,155	196	24,495,725
<u>OTHER SERVICES</u>	<u>81</u>	<u>223</u>	<u>7,999,748</u>	<u>221</u>	<u>5,823,607</u>
REPAIR & MAINTENANCE	811	158	6,603,003	157	4,334,629
PERSONAL SERVICE	812	50	1,077,536	50	879,382
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	319,209	14	609,596
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>795,596</u>	<u>3</u>	<u>1,099</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,954</b>	<b>\$321,010,563</b>	<b>3,855</b>	<b>\$235,871,641</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,045</u>	<u>\$91,713,319</u>	<u>692</u>	<u>\$32,016,512</u>
MOTOR VEHICLES & PARTS	441	44	16,716,303	31	5,086,203
NEW & USED AUTO DEALERS	4411	11	8,435,746	6	2,526,059
RV, BOAT, MOTORCYCLE DEALERS	4412	10	1,722,731	14	1,451,221
AUTOMOTIVE PARTS & TIRE	4413	23	6,557,826	11	1,108,923
FURNITURE & HOME FURNISHING	442	69	4,569,549	36	1,207,633
ELECTRONICS & APPLIANCES	443	102	2,156,971	61	838,608
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	1,283,124	25	379,062
COMPUTERS & SOFTWARE	44312	60	873,847	36	459,546
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	24,039,769	41	6,239,871
BUILDING MATERIALS	4441	64	23,222,477	27	5,657,134
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	817,292	14	582,737
FOOD & BEVERAGE STORES	445	36	8,813,395	18	3,775,337
GROCERY & CONVENIENCE STORES	4451	16	7,855,758	9	3,727,571
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	957,637	9	47,766
DRUG/HEALTH STORES	446	43	1,906,419	31	1,133,530
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,215,841	10	1,912,755
APPAREL & ACCESSORIES	448	59	1,482,782	47	991,530
CLOTHING & SHOE STORES	4481, 4482	47	1,089,428	38	808,890
JEWELRY & LUGGAGE STORES	4483	12	393,354	9	182,640
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	72	1,491,784	53	1,550,278
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	1,199,236	30	1,046,845
BOOK/PERIODICAL/MUSIC STORE	4512	29	292,548	23	503,433
GENERAL MERCHANDISE STORES	452	12	14,587,055	6	2,383,720
DEPARTMENT STORES	4521	3	1,391,760	D	D
GENERAL MERCHANDISE STORES	4529	9	13,195,295	6	2,383,720
E-COMMERCE & MAIL ORDER	4541	62	1,020,817	59	536,414
MISCELLANEOUS RETAILERS	453, 4542, 4543	449	11,712,634	299	6,360,633
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>378,299</u>	<u>6</u>	<u>322,131</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>378,518</u>	<u>4</u>	<u>231,182</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>727,945</u>	<u>4</u>	<u>9,115</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,249</u>	<u>62,228,836</u>	<u>537</u>	<u>30,848,908</u>
CONSTRUCTION OF BUILDINGS	236	321	33,333,704	164	16,309,704
HEAVY CONSTRUCTION & HIGHWAYS	237	53	3,136,423	23	7,566,843
SPECIAL TRADE CONTRACTORS	238	875	25,758,709	350	6,972,361
<u>MANUFACTURING</u>	<u>31-33</u>	<u>163</u>	<u>6,193,074</u>	<u>120</u>	<u>4,228,331</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>551</u>	<u>6,287,309</u>	<u>416</u>	<u>4,257,447</u>
DURABLE GOODS	423	376	3,234,822	286	2,671,169
NONDURABLE GOODS	424	165	2,959,016	123	1,572,423
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	93,471	7	13,855
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>359,659</u>	<u>14</u>	<u>456,433</u>
<u>INFORMATION</u>	<u>51</u>	<u>209</u>	<u>9,674,603</u>	<u>166</u>	<u>4,289,039</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>1,710,950</u>	<u>48</u>	<u>759,587</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>155</u>	<u>3,284,371</u>	<u>93</u>	<u>1,156,984</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>170</u>	<u>3,153,549</u>	<u>109</u>	<u>1,235,954</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>376</u>	<u>6,650,317</u>	<u>211</u>	<u>1,978,111</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>61</u>	<u>3,435,040</u>	<u>27</u>	<u>1,881,075</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>200</u>	<u>19,581,042</u>	<u>134</u>	<u>17,073,387</u>
ACCOMMODATIONS	721	58	4,038,793	32	5,419,172
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	142	15,542,249	102	11,654,215
<u>OTHER SERVICES</u>	<u>81</u>	<u>236</u>	<u>4,992,980</u>	<u>149</u>	<u>3,325,609</u>
REPAIR & MAINTENANCE	811	169	3,516,007	101	2,469,236
PERSONAL SERVICE	812	59	1,043,213	44	699,880
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	433,760	4	156,493
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>25,457</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,532</b>	<b>\$220,749,811</b>	<b>2,734</b>	<b>\$104,095,262</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,794</u>	<u>\$4,564,229,841</u>	<u>1,886</u>	<u>\$468,423,272</u>
MOTOR VEHICLES & PARTS	441	662	1,092,682,909	93	122,163,011
NEW & USED AUTO DEALERS	4411	313	904,130,825	40	101,443,187
RV, BOAT, MOTORCYCLE DEALERS	4412	148	103,299,890	19	11,208,359
AUTOMOTIVE PARTS & TIRE	4413	201	85,252,194	34	9,511,465
FURNITURE & HOME FURNISHING	442	581	282,796,358	111	12,574,708
ELECTRONICS & APPLIANCES	443	792	310,051,574	192	19,096,139
APPLIANCES, TV & OTHER ELECTRONICS	44311	242	135,753,507	68	14,735,772
COMPUTERS & SOFTWARE	44312	537	160,154,463	120	3,826,073
CAMERA & PHOTO SUPPLIES	44313	13	14,143,604	4	534,294
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	533	417,838,483	129	72,790,589
BUILDING MATERIALS	4441	414	395,741,335	89	65,014,132
LAWN & GARDEN SUPPLIES & EQUIP.	4442	119	22,097,148	40	7,776,457
FOOD & BEVERAGE STORES	445	840	251,784,069	94	30,894,219
GROCERY & CONVENIENCE STORES	4451	606	235,428,825	63	30,147,125
OTHER FOOD & BEVERAGE STORES	4452, 4453	234	16,355,244	31	747,094
DRUG/HEALTH STORES	446	386	125,176,044	87	9,042,166
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	375	90,465,047	51	9,188,914
APPAREL & ACCESSORIES	448	812	432,962,212	124	18,171,316
CLOTHING & SHOE STORES	4481, 4482	612	386,860,327	93	15,187,894
JEWELRY & LUGGAGE STORES	4483	200	46,101,885	31	2,983,422
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	628	194,463,243	119	18,730,477
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	387	128,288,027	72	13,859,651
BOOK/PERIODICAL/MUSIC STORE	4512	241	66,175,216	47	4,870,826
GENERAL MERCHANDISE STORES	452	88	726,244,374	24	109,299,028
DEPARTMENT STORES	4521	10	248,408,876	5	32,340,969
GENERAL MERCHANDISE STORES	4529	78	477,835,498	19	76,958,059
E-COMMERCE & MAIL ORDER	4541	248	51,685,676	84	3,404,212
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,849	588,079,852	778	43,068,493
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>99</u>	<u>8,194,545</u>	<u>26</u>	<u>395,901</u>
<u>MINING</u>	<u>21</u>	<u>29</u>	<u>5,422,841</u>	<u>10</u>	<u>818,319</u>
<u>UTILITIES</u>	<u>22</u>	<u>42</u>	<u>6,420,707</u>	<u>11</u>	<u>120,505</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,728</u>	<u>2,295,748,140</u>	<u>2,116</u>	<u>207,054,774</u>
CONSTRUCTION OF BUILDINGS	236	3,446	1,253,475,702	616	108,190,146
HEAVY CONSTRUCTION & HIGHWAYS	237	375	300,862,871	91	38,364,791
SPECIAL TRADE CONTRACTORS	238	6,907	741,409,567	1,409	60,499,837
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,023</u>	<u>250,035,112</u>	<u>334</u>	<u>13,533,837</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,654</u>	<u>983,933,527</u>	<u>1,034</u>	<u>28,352,112</u>
DURABLE GOODS	423	2,561	822,777,874	732	21,952,354
NONDURABLE GOODS	424	1,035	157,581,865	296	6,323,870
ELECTRONIC MARKETS, AGENTS & BROKERS	425	58	3,573,788	6	75,888
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>372</u>	<u>57,458,495</u>	<u>44</u>	<u>1,742,802</u>
<u>INFORMATION</u>	<u>51</u>	<u>904</u>	<u>472,370,153</u>	<u>315</u>	<u>38,820,049</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>276</u>	<u>99,722,290</u>	<u>105</u>	<u>6,893,031</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,119</u>	<u>369,995,223</u>	<u>291</u>	<u>18,241,877</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>2,796</u>	<u>281,079,645</u>	<u>419</u>	<u>9,311,397</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>4,159</u>	<u>316,864,215</u>	<u>734</u>	<u>18,247,023</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>612</u>	<u>118,355,299</u>	<u>88</u>	<u>8,366,346</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>4,536</u>	<u>1,231,957,130</u>	<u>459</u>	<u>72,462,813</u>
ACCOMMODATIONS	721	284	308,897,149	40	7,614,954
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,252	923,059,981	419	64,847,859
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,077</u>	<u>320,283,354</u>	<u>597</u>	<u>25,750,364</u>
REPAIR & MAINTENANCE	811	2,361	200,229,659	396	19,899,891
PERSONAL SERVICE	812	1,571	113,481,946	178	5,439,495
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	145	6,571,749	23	410,978
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>65</u>	<u>9,472,300</u>	<u>7</u>	<u>1,861,326</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>45,286</b>	<b>\$11,391,573,675</b>	<b>8,476</b>	<b>\$920,395,748</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>744</u>	<u>\$61,063,306</u>	<u>512</u>	<u>\$11,088,100</u>
MOTOR VEHICLES & PARTS	441	45	16,944,120	31	1,633,845
NEW & USED AUTO DEALERS	4411	12	9,978,397	9	228,797
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,738,113	3	6,579
AUTOMOTIVE PARTS & TIRE	4413	24	3,227,610	19	1,398,469
FURNITURE & HOME FURNISHING	442	30	3,456,126	10	51,371
ELECTRONICS & APPLIANCES	443	76	1,145,470	56	238,231
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	458,051	21	65,429
COMPUTERS & SOFTWARE	44312	48	687,419	35	172,802
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	9,915,770	38	2,053,184
BUILDING MATERIALS	4441	33	6,589,941	31	1,935,660
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	3,325,829	7	117,524
FOOD & BEVERAGE STORES	445	26	6,132,395	16	1,931,435
GROCERY & CONVENIENCE STORES	4451	14	5,787,844	13	1,922,722
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	344,551	3	8,713
DRUG/HEALTH STORES	446	34	699,171	26	475,870
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	4,793,917	13	1,034,935
APPAREL & ACCESSORIES	448	44	795,605	22	45,816
CLOTHING & SHOE STORES	4481, 4482	36	540,129	22	45,816
JEWELRY & LUGGAGE STORES	4483	8	255,476	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	989,347	39	184,408
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	882,573	22	108,349
BOOK/PERIODICAL/MUSIC STORE	4512	23	106,774	17	76,059
GENERAL MERCHANDISE STORES	452	10	10,070,241	5	172,721
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	10,070,241	5	172,721
E-COMMERCE & MAIL ORDER	4541	52	429,635	46	224,796
MISCELLANEOUS RETAILERS	453, 4542, 4543	298	5,691,509	210	3,041,488
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>1,487,794</u>	<u>20</u>	<u>739,302</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>191,171</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>463,444</u>	<u>4</u>	<u>11,987</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>756</u>	<u>87,826,749</u>	<u>313</u>	<u>16,936,367</u>
CONSTRUCTION OF BUILDINGS	236	197	49,733,942	82	8,947,868
HEAVY CONSTRUCTION & HIGHWAYS	237	36	15,624,954	26	3,972,974
SPECIAL TRADE CONTRACTORS	238	523	22,467,853	205	4,015,525
<u>MANUFACTURING</u>	<u>31-33</u>	<u>121</u>	<u>5,707,593</u>	<u>70</u>	<u>1,757,482</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>512</u>	<u>8,714,881</u>	<u>387</u>	<u>4,664,833</u>
DURABLE GOODS	423	354	5,871,842	290	3,234,012
NONDURABLE GOODS	424	151	2,829,342	94	1,416,976
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	13,697	3	13,845
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>529,822</u>	<u>16</u>	<u>606,850</u>
<u>INFORMATION</u>	<u>51</u>	<u>175</u>	<u>5,687,392</u>	<u>136</u>	<u>2,178,649</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>1,467,605</u>	<u>31</u>	<u>521,127</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>154</u>	<u>4,367,110</u>	<u>73</u>	<u>749,636</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>132</u>	<u>1,405,377</u>	<u>67</u>	<u>569,587</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>180</u>	<u>5,810,189</u>	<u>94</u>	<u>1,008,205</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>938,349</u>	<u>15</u>	<u>610,848</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>157</u>	<u>21,476,125</u>	<u>65</u>	<u>3,672,688</u>
ACCOMMODATIONS	721	31	4,737,526	16	923,474
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	126	16,738,599	49	2,749,214
<u>OTHER SERVICES</u>	<u>81</u>	<u>153</u>	<u>4,495,124</u>	<u>67</u>	<u>1,150,199</u>
REPAIR & MAINTENANCE	811	99	3,678,264	48	858,477
PERSONAL SERVICE	812	48	625,754	16	217,983
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	191,106	3	73,739
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>120,159</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,218</b>	<b>\$211,561,019</b>	<b>1,876</b>	<b>\$46,457,031</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,130</u>	<u>\$132,635,720</u>	<u>369</u>	<u>\$5,968,720</u>
MOTOR VEHICLES & PARTS	441	90	39,118,589	19	1,542,794
NEW & USED AUTO DEALERS	4411	34	21,350,445	7	857,330
RV, BOAT, MOTORCYCLE DEALERS	4412	16	9,313,215	4	59,679
AUTOMOTIVE PARTS & TIRE	4413	40	8,454,929	8	625,785
FURNITURE & HOME FURNISHING	442	66	3,456,657	8	29,523
ELECTRONICS & APPLIANCES	443	110	2,837,197	35	127,306
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,933,590	13	40,668
COMPUTERS & SOFTWARE	44312	67	846,107	22	86,638
CAMERA & PHOTO SUPPLIES	44313	4	57,500	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	14,499,677	24	1,554,275
BUILDING MATERIALS	4441	47	13,423,587	21	1,321,621
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,076,090	3	232,654
FOOD & BEVERAGE STORES	445	50	10,106,570	13	1,317,418
GROCERY & CONVENIENCE STORES	4451	34	9,872,858	9	1,310,275
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	233,712	4	7,143
DRUG/HEALTH STORES	446	48	2,378,284	21	333,932
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	8,395,775	6	146,603
APPAREL & ACCESSORIES	448	68	6,412,595	25	69,693
CLOTHING & SHOE STORES	4481, 4482	55	5,946,388	25	69,693
JEWELRY & LUGGAGE STORES	4483	13	466,207	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	2,130,568	25	138,548
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	2,040,190	11	105,844
BOOK/PERIODICAL/MUSIC STORE	4512	21	90,378	14	32,704
GENERAL MERCHANDISE STORES	452	19	25,894,274	D	D
DEPARTMENT STORES	4521	3	4,457,144	D	D
GENERAL MERCHANDISE STORES	4529	16	21,437,130	D	D
E-COMMERCE & MAIL ORDER	4541	62	702,631	40	73,405
MISCELLANEOUS RETAILERS	453, 4542, 4543	436	16,702,903	153	635,223
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>600,192</u>	<u>4</u>	<u>67,263</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>769,721</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>326,220</u>	<u>5</u>	<u>24,452</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>840</u>	<u>73,616,183</u>	<u>214</u>	<u>5,897,561</u>
CONSTRUCTION OF BUILDINGS	236	201	31,805,826	49	1,703,136
HEAVY CONSTRUCTION & HIGHWAYS	237	59	20,868,050	23	1,739,871
SPECIAL TRADE CONTRACTORS	238	580	20,942,307	142	2,454,554
<u>MANUFACTURING</u>	<u>31-33</u>	<u>211</u>	<u>7,196,327</u>	<u>24</u>	<u>154,236</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>764</u>	<u>31,374,577</u>	<u>222</u>	<u>2,508,045</u>
DURABLE GOODS	423	548	23,790,629	143	1,319,240
NONDURABLE GOODS	424	206	7,450,721	79	1,188,805
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	133,227	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>36</u>	<u>1,823,451</u>	<u>3</u>	<u>96,853</u>
<u>INFORMATION</u>	<u>51</u>	<u>213</u>	<u>10,013,336</u>	<u>98</u>	<u>1,029,873</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>736,691</u>	<u>26</u>	<u>134,685</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>182</u>	<u>5,458,116</u>	<u>61</u>	<u>344,602</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>173</u>	<u>3,566,284</u>	<u>48</u>	<u>995,883</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>271</u>	<u>3,850,530</u>	<u>62</u>	<u>168,186</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>32</u>	<u>2,124,819</u>	<u>9</u>	<u>332,284</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>212</u>	<u>24,209,523</u>	<u>34</u>	<u>1,189,800</u>
ACCOMMODATIONS	721	35	3,301,882	7	165,527
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	177	20,907,641	27	1,024,273
<u>OTHER SERVICES</u>	<u>81</u>	<u>283</u>	<u>8,997,322</u>	<u>50</u>	<u>1,636,697</u>
REPAIR & MAINTENANCE	811	197	7,217,340	33	1,496,169
PERSONAL SERVICE	812	71	1,383,950	12	119,323
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	396,032	5	21,205
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>21,431</u>	<u>4</u>	<u>69,081</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,466</b>	<b>\$307,320,443</b>	<b>1,233</b>	<b>\$20,618,221</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>789</u>	<u>\$58,575,759</u>	<u>750</u>	<u>\$54,434,551</u>
MOTOR VEHICLES & PARTS	441	46	11,062,715	51	8,923,459
NEW & USED AUTO DEALERS	4411	15	7,189,253	23	6,009,658
RV, BOAT, MOTORCYCLE DEALERS	4412	10	240,567	6	128,252
AUTOMOTIVE PARTS & TIRE	4413	21	3,632,895	22	2,785,549
FURNITURE & HOME FURNISHING	442	35	1,130,394	22	804,102
ELECTRONICS & APPLIANCES	443	71	860,436	69	573,124
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	320,308	24	181,538
COMPUTERS & SOFTWARE	44312	40	540,128	45	391,586
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	9,183,479	50	8,360,658
BUILDING MATERIALS	4441	43	7,894,665	37	7,527,506
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,288,814	13	833,152
FOOD & BEVERAGE STORES	445	31	4,697,712	32	7,675,949
GROCERY & CONVENIENCE STORES	4451	20	4,599,140	24	7,591,764
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	98,572	8	84,185
DRUG/HEALTH STORES	446	26	172,286	40	882,049
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,688,477	30	4,324,716
APPAREL & ACCESSORIES	448	43	317,196	44	1,365,381
CLOTHING & SHOE STORES	4481, 4482	36	247,860	35	1,163,878
JEWELRY & LUGGAGE STORES	4483	7	69,336	9	201,503
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	397,021	53	1,266,772
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	230,236	24	1,032,087
BOOK/PERIODICAL/MUSIC STORE	4512	23	166,785	29	234,685
GENERAL MERCHANDISE STORES	452	11	17,196,870	12	14,620,496
DEPARTMENT STORES	4521	D	D	4	1,676,416
GENERAL MERCHANDISE STORES	4529	11	17,196,870	8	12,944,080
E-COMMERCE & MAIL ORDER	4541	57	471,581	55	483,470
MISCELLANEOUS RETAILERS	453, 4542, 4543	333	8,397,592	292	5,154,375
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>407,894</u>	<u>18</u>	<u>900,616</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>429,338</u>	<u>4</u>	<u>728,561</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>103,405</u>	<u>13</u>	<u>828,407</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>896</u>	<u>42,138,993</u>	<u>418</u>	<u>27,769,334</u>
CONSTRUCTION OF BUILDINGS	236	223	22,426,015	126	15,768,634
HEAVY CONSTRUCTION & HIGHWAYS	237	46	6,661,691	35	3,457,506
SPECIAL TRADE CONTRACTORS	238	627	13,051,287	257	8,543,194
<u>MANUFACTURING</u>	<u>31-33</u>	<u>138</u>	<u>3,624,514</u>	<u>87</u>	<u>1,616,720</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>480</u>	<u>5,155,147</u>	<u>470</u>	<u>11,292,354</u>
DURABLE GOODS	423	336	3,937,377	337	8,611,194
NONDURABLE GOODS	424	139	1,196,370	126	2,666,917
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	21,400	7	14,243
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>700,695</u>	<u>10</u>	<u>495,215</u>
<u>INFORMATION</u>	<u>51</u>	<u>173</u>	<u>6,395,282</u>	<u>169</u>	<u>4,343,607</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>1,701,919</u>	<u>51</u>	<u>1,081,495</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>132</u>	<u>1,772,677</u>	<u>107</u>	<u>1,329,308</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>119</u>	<u>1,659,079</u>	<u>99</u>	<u>1,120,236</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>266</u>	<u>3,584,001</u>	<u>168</u>	<u>1,719,859</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,479,856</u>	<u>22</u>	<u>933,406</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>123</u>	<u>13,547,620</u>	<u>148</u>	<u>15,469,691</u>
ACCOMMODATIONS	721	20	4,032,647	42	6,604,572
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	9,514,973	106	8,865,119
<u>OTHER SERVICES</u>	<u>81</u>	<u>188</u>	<u>5,035,700</u>	<u>155</u>	<u>4,741,535</u>
REPAIR & MAINTENANCE	811	136	4,268,374	111	4,103,503
PERSONAL SERVICE	812	45	612,934	36	493,308
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	154,392	8	144,724
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>45,871</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,431</b>	<b>\$146,357,750</b>	<b>2,689</b>	<b>\$128,804,895</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>592</u>	<u>\$18,651,447</u>	<u>385</u>	<u>\$7,129,859</u>
MOTOR VEHICLES & PARTS	441	28	1,553,812	22	1,736,384
NEW & USED AUTO DEALERS	4411	7	541,024	6	1,192,019
RV, BOAT, MOTORCYCLE DEALERS	4412	4	56,830	6	50,711
AUTOMOTIVE PARTS & TIRE	4413	17	955,958	10	493,654
FURNITURE & HOME FURNISHING	442	21	541,463	12	213,451
ELECTRONICS & APPLIANCES	443	53	386,504	39	267,982
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	246,111	18	170,644
COMPUTERS & SOFTWARE	44312	29	140,393	21	97,338
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	37	4,662,122	23	766,761
BUILDING MATERIALS	4441	31	4,565,381	19	761,882
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	96,741	4	4,879
FOOD & BEVERAGE STORES	445	35	3,692,914	4	2,051,912
GROCERY & CONVENIENCE STORES	4451	23	3,601,178	4	2,051,912
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	91,736	D	D
DRUG/HEALTH STORES	446	32	551,168	19	107,363
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,687,564	12	755,908
APPAREL & ACCESSORIES	448	34	185,421	20	46,181
CLOTHING & SHOE STORES	4481, 4482	29	161,098	20	46,181
JEWELRY & LUGGAGE STORES	4483	5	24,323	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	352,729	21	43,961
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	272,901	8	22,450
BOOK/PERIODICAL/MUSIC STORE	4512	18	79,828	13	21,511
GENERAL MERCHANDISE STORES	452	6	1,452,141	6	115,277
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	1,452,141	6	115,277
E-COMMERCE & MAIL ORDER	4541	48	217,401	39	103,682
MISCELLANEOUS RETAILERS	453, 4542, 4543	250	3,368,208	168	920,997
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>177,254</u>	<u>7</u>	<u>178,487</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>607,374</u>	<u>4</u>	<u>555,233</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>21,423</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>332</u>	<u>13,145,729</u>	<u>233</u>	<u>11,771,240</u>
CONSTRUCTION OF BUILDINGS	236	88	6,407,367	53	3,150,915
HEAVY CONSTRUCTION & HIGHWAYS	237	19	560,778	22	5,156,833
SPECIAL TRADE CONTRACTORS	238	225	6,177,584	158	3,463,492
<u>MANUFACTURING</u>	<u>31-33</u>	<u>79</u>	<u>1,211,738</u>	<u>43</u>	<u>648,872</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>365</u>	<u>2,435,084</u>	<u>222</u>	<u>3,815,251</u>
DURABLE GOODS	423	261	1,860,794	152	2,856,329
NONDURABLE GOODS	424	100	568,222	70	958,922
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,068	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>898,370</u>	<u>3</u>	<u>97,664</u>
<u>INFORMATION</u>	<u>51</u>	<u>136</u>	<u>2,565,553</u>	<u>98</u>	<u>1,157,648</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>40</u>	<u>706,539</u>	<u>21</u>	<u>262,930</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>88</u>	<u>1,274,232</u>	<u>48</u>	<u>422,817</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>61</u>	<u>419,385</u>	<u>44</u>	<u>429,945</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>121</u>	<u>864,166</u>	<u>77</u>	<u>354,457</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>27</u>	<u>646,675</u>	<u>5</u>	<u>60,942</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>157</u>	<u>13,428,511</u>	<u>38</u>	<u>2,353,337</u>
ACCOMMODATIONS	721	71	6,047,583	14	577,607
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	7,380,928	24	1,775,730
<u>OTHER SERVICES</u>	<u>81</u>	<u>83</u>	<u>1,538,849</u>	<u>49</u>	<u>513,285</u>
REPAIR & MAINTENANCE	811	47	1,015,175	29	303,437
PERSONAL SERVICE	812	26	255,644	15	93,219
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	268,030	5	116,629
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>51,924</u>	<u>4</u>	<u>37,649</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,111</b>	<b>\$58,644,253</b>	<b>1,281</b>	<b>\$29,789,616</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,260</u>	<u>\$1,544,779,971</u>	<u>569</u>	<u>\$28,380,184</u>
MOTOR VEHICLES & PARTS	441	414	518,376,124	17	3,449,054
NEW & USED AUTO DEALERS	4411	189	406,414,951	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	78	70,891,301	8	2,842,746
AUTOMOTIVE PARTS & TIRE	4413	147	41,069,872	9	606,308
FURNITURE & HOME FURNISHING	442	215	58,857,625	25	422,993
ELECTRONICS & APPLIANCES	443	382	64,980,120	53	975,623
APPLIANCES, TV & OTHER ELECTRONICS	44311	132	42,469,369	25	666,802
COMPUTERS & SOFTWARE	44312	242	20,859,934	28	308,821
CAMERA & PHOTO SUPPLIES	44313	8	1,650,817	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	251	170,237,080	31	5,728,754
BUILDING MATERIALS	4441	191	160,698,010	24	5,509,608
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	9,539,070	7	219,146
FOOD & BEVERAGE STORES	445	295	80,689,298	25	6,255,080
GROCERY & CONVENIENCE STORES	4451	228	77,665,439	13	5,572,123
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	3,023,859	12	682,957
DRUG/HEALTH STORES	446	181	34,343,979	20	607,830
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	185	48,155,178	5	1,559,877
APPAREL & ACCESSORIES	448	273	88,313,984	51	1,380,030
CLOTHING & SHOE STORES	4481, 4482	210	77,579,078	45	1,292,862
JEWELRY & LUGGAGE STORES	4483	63	10,734,906	6	87,168
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	239	50,833,696	47	1,372,973
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	150	37,324,050	24	850,502
BOOK/PERIODICAL/MUSIC STORE	4512	89	13,509,646	23	522,471
GENERAL MERCHANDISE STORES	452	45	273,023,332	3	113,224
DEPARTMENT STORES	4521	8	100,238,280	D	D
GENERAL MERCHANDISE STORES	4529	37	172,785,052	3	113,224
E-COMMERCE & MAIL ORDER	4541	124	7,866,742	49	626,625
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,656	149,102,813	243	5,888,121
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58</u>	<u>3,148,435</u>	<u>10</u>	<u>1,049,636</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>3,939,434</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>28</u>	<u>1,381,890</u>	<u>4</u>	<u>208,946</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,766</u>	<u>659,066,740</u>	<u>446</u>	<u>35,490,830</u>
CONSTRUCTION OF BUILDINGS	236	1,263	303,190,778	185	23,313,708
HEAVY CONSTRUCTION & HIGHWAYS	237	206	97,722,635	23	2,308,371
SPECIAL TRADE CONTRACTORS	238	3,297	258,153,327	238	9,868,751
<u>MANUFACTURING</u>	<u>31-33</u>	<u>764</u>	<u>91,315,340</u>	<u>83</u>	<u>2,099,735</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,924</u>	<u>183,947,511</u>	<u>294</u>	<u>3,241,736</u>
DURABLE GOODS	423	1,382	153,611,674	193	1,230,123
NONDURABLE GOODS	424	519	29,967,998	94	1,845,484
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	367,839	7	166,129
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>145</u>	<u>11,162,021</u>	<u>19</u>	<u>1,274,068</u>
<u>INFORMATION</u>	<u>51</u>	<u>466</u>	<u>118,004,587</u>	<u>122</u>	<u>2,415,802</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>169</u>	<u>33,090,081</u>	<u>34</u>	<u>473,513</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>560</u>	<u>77,780,494</u>	<u>92</u>	<u>3,174,436</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>802</u>	<u>27,118,117</u>	<u>93</u>	<u>1,467,363</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,630</u>	<u>67,508,659</u>	<u>145</u>	<u>3,435,948</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>197</u>	<u>28,037,447</u>	<u>24</u>	<u>2,322,720</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,408</u>	<u>250,619,631</u>	<u>150</u>	<u>26,661,451</u>
ACCOMMODATIONS	721	101	23,611,982	80	16,639,061
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,307	227,007,649	70	10,022,390
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,624</u>	<u>94,139,924</u>	<u>98</u>	<u>2,252,579</u>
REPAIR & MAINTENANCE	811	1,085	74,514,226	71	1,690,706
PERSONAL SERVICE	812	494	18,201,922	27	561,873
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	1,423,776	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>453,095</u>	<u>3</u>	<u>122,866</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>18,830</b>	<b>\$3,195,493,377</b>	<b>2,186</b>	<b>\$114,071,813</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,683</u>	<u>\$348,800,777</u>	<u>332</u>	<u>\$4,978,995</u>
MOTOR VEHICLES & PARTS	441	138	133,156,530	20	529,404
NEW & USED AUTO DEALERS	4411	52	96,855,586	6	85,117
RV, BOAT, MOTORCYCLE DEALERS	4412	32	27,150,805	5	288,781
AUTOMOTIVE PARTS & TIRE	4413	54	9,150,139	9	155,506
FURNITURE & HOME FURNISHING	442	93	8,048,978	11	20,024
ELECTRONICS & APPLIANCES	443	154	12,157,681	32	98,153
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	9,417,124	13	48,635
COMPUTERS & SOFTWARE	44312	91	2,150,406	19	49,518
CAMERA & PHOTO SUPPLIES	44313	4	590,151	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	30,415,042	35	812,475
BUILDING MATERIALS	4441	86	28,126,921	30	742,673
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	2,288,121	5	69,802
FOOD & BEVERAGE STORES	445	77	19,734,393	6	1,507,000
GROCERY & CONVENIENCE STORES	4451	51	18,537,092	6	1,507,000
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	1,197,301	D	D
DRUG/HEALTH STORES	446	74	5,159,056	12	73,215
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	13,324,887	3	163,758
APPAREL & ACCESSORIES	448	119	16,741,327	20	18,767
CLOTHING & SHOE STORES	4481, 4482	90	14,059,485	20	18,767
JEWELRY & LUGGAGE STORES	4483	29	2,681,842	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	99	8,594,284	24	431,573
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	7,242,288	13	154,812
BOOK/PERIODICAL/MUSIC STORE	4512	44	1,351,996	11	276,761
GENERAL MERCHANDISE STORES	452	22	62,804,793	4	76,314
DEPARTMENT STORES	4521	5	16,806,294	D	D
GENERAL MERCHANDISE STORES	4529	17	45,998,499	4	76,314
E-COMMERCE & MAIL ORDER	4541	70	1,319,240	35	82,063
MISCELLANEOUS RETAILERS	453, 4542, 4543	660	37,344,566	130	1,166,249
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>582,160</u>	<u>4</u>	<u>116,251</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>244,209</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>178,375</u>	<u>3</u>	<u>12,786</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,471</u>	<u>120,889,406</u>	<u>235</u>	<u>6,228,768</u>
CONSTRUCTION OF BUILDINGS	236	363	70,659,629	58	3,470,122
HEAVY CONSTRUCTION & HIGHWAYS	237	81	11,498,227	22	1,163,021
SPECIAL TRADE CONTRACTORS	238	1,027	38,731,550	155	1,595,625
<u>MANUFACTURING</u>	<u>31-33</u>	<u>304</u>	<u>29,495,451</u>	<u>34</u>	<u>223,856</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>951</u>	<u>42,596,571</u>	<u>223</u>	<u>1,021,078</u>
DURABLE GOODS	423	663	28,992,684	166	745,547
NONDURABLE GOODS	424	279	13,531,837	57	275,531
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	72,050	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>74</u>	<u>5,833,393</u>	<u>5</u>	<u>140,428</u>
<u>INFORMATION</u>	<u>51</u>	<u>260</u>	<u>16,413,756</u>	<u>89</u>	<u>961,637</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>3,081,262</u>	<u>19</u>	<u>209,760</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>231</u>	<u>12,800,866</u>	<u>50</u>	<u>1,083,344</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>250</u>	<u>6,189,092</u>	<u>36</u>	<u>100,204</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>491</u>	<u>10,462,061</u>	<u>68</u>	<u>473,158</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>62</u>	<u>7,569,310</u>	<u>10</u>	<u>95,305</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>345</u>	<u>48,843,081</u>	<u>28</u>	<u>9,986,534</u>
ACCOMMODATIONS	721	56	9,032,670	7	8,639,833
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	289	39,810,411	21	1,346,701
<u>OTHER SERVICES</u>	<u>81</u>	<u>425</u>	<u>14,064,171</u>	<u>51</u>	<u>338,251</u>
REPAIR & MAINTENANCE	811	300	10,648,627	33	189,052
PERSONAL SERVICE	812	111	3,123,060	15	101,730
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	292,484	3	47,469
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>43,548</u>	<u>4</u>	<u>22,057</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,687</b>	<b>\$668,087,489</b>	<b>1,191</b>	<b>\$25,992,412</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,020</u>	<u>\$1,423,023,786</u>	<u>2,965</u>	<u>\$930,087,797</u>
MOTOR VEHICLES & PARTS	441	343	419,290,351	296	239,174,940
NEW & USED AUTO DEALERS	4411	132	324,669,280	154	189,580,537
RV, BOAT, MOTORCYCLE DEALERS	4412	69	49,641,990	49	23,133,020
AUTOMOTIVE PARTS & TIRE	4413	142	44,979,081	93	26,461,383
FURNITURE & HOME FURNISHING	442	242	56,285,575	154	39,424,247
ELECTRONICS & APPLIANCES	443	377	73,605,163	315	49,335,657
APPLIANCES, TV & OTHER ELECTRONICS	44311	120	45,185,533	97	34,103,185
COMPUTERS & SOFTWARE	44312	251	26,947,539	213	15,039,768
CAMERA & PHOTO SUPPLIES	44313	6	1,472,091	5	192,704
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	286	155,271,384	185	115,547,693
BUILDING MATERIALS	4441	209	142,219,681	142	107,481,796
LAWN & GARDEN SUPPLIES & EQUIP.	4442	77	13,051,703	43	8,065,897
FOOD & BEVERAGE STORES	445	242	81,185,661	120	57,523,568
GROCERY & CONVENIENCE STORES	4451	171	78,464,832	71	55,875,290
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	2,720,829	49	1,648,278
DRUG/HEALTH STORES	446	181	34,082,991	149	22,346,066
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	151	29,026,154	86	23,014,453
APPAREL & ACCESSORIES	448	248	129,223,382	165	60,634,500
CLOTHING & SHOE STORES	4481, 4482	191	113,990,932	132	53,622,489
JEWELRY & LUGGAGE STORES	4483	57	15,232,450	33	7,012,011
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	238	44,352,518	215	41,522,462
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	158	36,371,072	136	29,003,605
BOOK/PERIODICAL/MUSIC STORE	4512	80	7,981,446	79	12,518,857
GENERAL MERCHANDISE STORES	452	43	264,374,699	35	185,373,893
DEPARTMENT STORES	4521	9	83,776,667	8	57,422,311
GENERAL MERCHANDISE STORES	4529	34	180,598,032	27	127,951,582
E-COMMERCE & MAIL ORDER	4541	117	10,304,496	92	4,569,069
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,552	126,021,412	1,153	91,621,249
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>63</u>	<u>1,586,409</u>	<u>25</u>	<u>808,217</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>6,982,182</u>	<u>10</u>	<u>602,867</u>
<u>UTILITIES</u>	<u>22</u>	<u>22</u>	<u>1,344,799</u>	<u>15</u>	<u>990,326</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,981</u>	<u>597,483,441</u>	<u>2,365</u>	<u>303,988,423</u>
CONSTRUCTION OF BUILDINGS	236	1,292	306,883,522	658	153,145,635
HEAVY CONSTRUCTION & HIGHWAYS	237	185	67,774,266	113	27,500,001
SPECIAL TRADE CONTRACTORS	238	3,504	222,825,653	1,594	123,342,787
<u>MANUFACTURING</u>	<u>31-33</u>	<u>801</u>	<u>68,876,047</u>	<u>548</u>	<u>63,865,167</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,866</u>	<u>159,335,143</u>	<u>1,711</u>	<u>152,179,530</u>
DURABLE GOODS	423	1,358	126,991,949	1,250	121,636,656
NONDURABLE GOODS	424	488	31,883,286	437	29,508,990
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	459,908	24	1,033,884
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>147</u>	<u>7,854,855</u>	<u>78</u>	<u>5,264,234</u>
<u>INFORMATION</u>	<u>51</u>	<u>441</u>	<u>108,326,580</u>	<u>399</u>	<u>75,802,284</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>165</u>	<u>31,022,987</u>	<u>141</u>	<u>17,440,629</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>536</u>	<u>64,068,475</u>	<u>426</u>	<u>49,486,153</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>852</u>	<u>32,445,736</u>	<u>578</u>	<u>26,151,293</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,708</u>	<u>56,077,113</u>	<u>901</u>	<u>52,826,518</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>188</u>	<u>22,061,956</u>	<u>119</u>	<u>11,991,184</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,339</u>	<u>232,259,396</u>	<u>808</u>	<u>174,745,384</u>
ACCOMMODATIONS	721	89	27,390,642	84	36,574,141
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,250	204,868,754	724	138,171,243
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,448</u>	<u>78,624,037</u>	<u>925</u>	<u>56,478,023</u>
REPAIR & MAINTENANCE	811	970	61,412,412	618	38,099,438
PERSONAL SERVICE	812	441	15,277,025	271	16,170,806
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	1,934,600	36	2,207,779
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>1,551,205</u>	<u>12</u>	<u>2,640,061</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>18,612</b>	<b>\$2,892,924,147</b>	<b>12,026</b>	<b>\$1,925,348,090</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>699</u>	<u>\$47,379,349</u>	<u>2,072</u>	<u>\$485,405,395</u>
MOTOR VEHICLES & PARTS	441	47	11,221,959	121	115,946,517
NEW & USED AUTO DEALERS	4411	16	6,918,325	44	89,468,225
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,007,244	27	14,360,085
AUTOMOTIVE PARTS & TIRE	4413	24	3,296,390	50	12,118,207
FURNITURE & HOME FURNISHING	442	32	1,008,758	115	22,127,865
ELECTRONICS & APPLIANCES	443	59	449,186	235	26,323,460
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	194,205	72	17,939,508
COMPUTERS & SOFTWARE	44312	33	254,981	158	7,264,281
CAMERA & PHOTO SUPPLIES	44313	D	D	5	1,119,671
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	6,808,988	140	73,281,940
BUILDING MATERIALS	4441	35	4,914,580	103	68,167,164
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,894,408	37	5,114,776
FOOD & BEVERAGE STORES	445	18	3,604,692	101	31,551,610
GROCERY & CONVENIENCE STORES	4451	13	3,547,676	64	30,435,546
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	57,016	37	1,116,064
DRUG/HEALTH STORES	446	33	377,520	104	9,404,785
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	2,272,781	78	12,453,840
APPAREL & ACCESSORIES	448	35	336,742	121	17,754,663
CLOTHING & SHOE STORES	4481, 4482	29	302,217	97	14,970,706
JEWELRY & LUGGAGE STORES	4483	6	34,525	24	2,783,957
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	1,609,718	136	18,706,860
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	1,373,428	80	14,671,865
BOOK/PERIODICAL/MUSIC STORE	4512	22	236,290	56	4,034,995
GENERAL MERCHANDISE STORES	452	5	12,255,913	26	109,086,645
DEPARTMENT STORES	4521	D	D	7	40,265,099
GENERAL MERCHANDISE STORES	4529	5	12,255,913	19	68,821,546
E-COMMERCE & MAIL ORDER	4541	58	326,023	75	2,709,472
MISCELLANEOUS RETAILERS	453, 4542, 4543	302	7,107,069	820	46,057,738
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>298,487</u>	<u>29</u>	<u>987,247</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>127,354</u>	<u>11</u>	<u>2,125,952</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>64,958</u>	<u>12</u>	<u>642,795</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>495</u>	<u>17,821,436</u>	<u>2,260</u>	<u>246,446,499</u>
CONSTRUCTION OF BUILDINGS	236	117	8,219,335	571	132,556,287
HEAVY CONSTRUCTION & HIGHWAYS	237	42	3,198,712	98	21,121,305
SPECIAL TRADE CONTRACTORS	238	336	6,403,389	1,591	92,768,907
<u>MANUFACTURING</u>	<u>31-33</u>	<u>94</u>	<u>2,598,670</u>	<u>326</u>	<u>22,609,474</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>386</u>	<u>4,635,975</u>	<u>1,161</u>	<u>61,928,510</u>
DURABLE GOODS	423	270	3,883,863	838	53,457,237
NONDURABLE GOODS	424	112	740,312	313	8,383,456
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	11,800	10	87,817
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>141,360</u>	<u>52</u>	<u>1,260,252</u>
<u>INFORMATION</u>	<u>51</u>	<u>157</u>	<u>3,797,828</u>	<u>314</u>	<u>40,936,280</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>748,382</u>	<u>117</u>	<u>7,394,581</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>89</u>	<u>1,092,139</u>	<u>330</u>	<u>36,615,710</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>93</u>	<u>900,064</u>	<u>406</u>	<u>27,809,600</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>155</u>	<u>1,209,709</u>	<u>766</u>	<u>26,796,429</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>1,309,492</u>	<u>75</u>	<u>6,794,834</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>102</u>	<u>7,483,341</u>	<u>466</u>	<u>78,172,614</u>
ACCOMMODATIONS	721	26	2,197,732	28	7,853,409
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	5,285,609	438	70,319,205
<u>OTHER SERVICES</u>	<u>81</u>	<u>130</u>	<u>3,554,577</u>	<u>641</u>	<u>33,569,121</u>
REPAIR & MAINTENANCE	811	99	3,034,907	435	28,488,263
PERSONAL SERVICE	812	27	392,525	176	4,570,513
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	127,145	30	510,345
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>20</u>	<u>2,824,831</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,486</b>	<b>\$93,163,121</b>	<b>9,058</b>	<b>\$1,082,320,124</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>217</u>	<u>\$1,288,777</u>	<u>871</u>	<u>\$70,760,292</u>
MOTOR VEHICLES & PARTS	441	12	90,497	50	\$16,704,194
NEW & USED AUTO DEALERS	4411	4	69,072	18	11,933,290
RV, BOAT, MOTORCYCLE DEALERS	4412	4	15,011	8	1,912,664
AUTOMOTIVE PARTS & TIRE	4413	4	6,414	24	2,858,240
FURNITURE & HOME FURNISHING	442	D	D	37	2,034,092
ELECTRONICS & APPLIANCES	443	23	102,068	98	1,856,904
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	38,918	32	628,162
COMPUTERS & SOFTWARE	44312	11	63,150	63	1,223,482
CAMERA & PHOTO SUPPLIES	44313	-	-	3	5,260
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	13	217,614	46	10,156,917
BUILDING MATERIALS	4441	9	204,095	29	8,654,244
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	13,519	17	1,502,673
FOOD & BEVERAGE STORES	445	4	166,501	45	7,679,570
GROCERY & CONVENIENCE STORES	4451	D	D	21	6,433,926
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	166,501	24	1,245,644
DRUG/HEALTH STORES	446	6	30,403	46	2,725,491
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	367,103	18	2,125,741
APPAREL & ACCESSORIES	448	12	5,892	47	1,480,372
CLOTHING & SHOE STORES	4481, 4482	12	5,892	38	1,105,040
JEWELRY & LUGGAGE STORES	4483	D	D	9	375,332
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	19	13,757	71	3,828,167
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	8	4,469	38	1,560,102
BOOK/PERIODICAL/MUSIC STORE	4512	11	9,288	33	2,268,065
GENERAL MERCHANDISE STORES	452	4	19,277	11	15,068,776
DEPARTMENT STORES	4521	D	D	4	3,351,797
GENERAL MERCHANDISE STORES	4529	4	19,277	7	11,716,979
E-COMMERCE & MAIL ORDER	4541	31	58,930	61	641,753
MISCELLANEOUS RETAILERS	453, 4542, 4543	89	216,735	341	6,458,315
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>10,426</u>	<u>10</u>	<u>199,102</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>52,969</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>98</u>	<u>3,395,498</u>	<u>491</u>	<u>51,846,579</u>
CONSTRUCTION OF BUILDINGS	236	28	1,453,800	134	38,639,962
HEAVY CONSTRUCTION & HIGHWAYS	237	10	250,362	30	1,742,032
SPECIAL TRADE CONTRACTORS	238	60	1,691,336	327	11,464,585
<u>MANUFACTURING</u>	<u>31-33</u>	<u>20</u>	<u>104,463</u>	<u>147</u>	<u>4,078,520</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>115</u>	<u>550,925</u>	<u>707</u>	<u>17,797,520</u>
DURABLE GOODS	423	77	344,928	489	12,588,808
NONDURABLE GOODS	424	38	205,997	210	5,156,880
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	51,832
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>14</u>	<u>193,885</u>
<u>INFORMATION</u>	<u>51</u>	<u>75</u>	<u>499,756</u>	<u>196</u>	<u>7,681,491</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>12</u>	<u>77,476</u>	<u>59</u>	<u>804,658</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>30</u>	<u>60,883</u>	<u>151</u>	<u>2,454,773</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>24</u>	<u>39,903</u>	<u>142</u>	<u>2,001,469</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>38</u>	<u>85,322</u>	<u>214</u>	<u>3,009,491</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>D</u>	<u>D</u>	<u>25</u>	<u>1,205,533</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>18</u>	<u>726,694</u>	<u>120</u>	<u>16,444,725</u>
ACCOMMODATIONS	721	6	122,392	19	3,856,138
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	604,302	101	12,588,587
<u>OTHER SERVICES</u>	<u>81</u>	<u>25</u>	<u>273,630</u>	<u>173</u>	<u>5,102,404</u>
REPAIR & MAINTENANCE	811	18	17,112	120	4,001,793
PERSONAL SERVICE	812	7	256,518	47	917,713
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	6	182,898
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>87,635</u>	<u>5</u>	<u>476,625</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>683</b>	<b>\$7,201,388</b>	<b>3,328</b>	<b>\$184,110,036</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,886</u>	<u>\$371,946,009</u>	<u>718</u>	<u>\$38,357,343</u>
MOTOR VEHICLES & PARTS	441	129	82,937,735	38	8,921,740
NEW & USED AUTO DEALERS	4411	41	62,468,707	13	6,511,386
RV, BOAT, MOTORCYCLE DEALERS	4412	33	10,431,124	4	153,538
AUTOMOTIVE PARTS & TIRE	4413	55	10,037,904	21	2,256,816
FURNITURE & HOME FURNISHING	442	87	15,798,448	32	769,450
ELECTRONICS & APPLIANCES	443	178	16,250,141	79	1,876,405
APPLIANCES, TV & OTHER ELECTRONICS	44311	61	11,307,226	27	1,053,733
COMPUTERS & SOFTWARE	44312	114	4,480,612	52	822,672
CAMERA & PHOTO SUPPLIES	44313	3	462,303	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	54,573,810	45	3,168,887
BUILDING MATERIALS	4441	90	50,949,991	32	2,545,941
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	3,623,819	13	622,946
FOOD & BEVERAGE STORES	445	76	26,794,352	21	4,849,705
GROCERY & CONVENIENCE STORES	4451	44	26,236,056	18	4,827,597
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	558,296	3	22,108
DRUG/HEALTH STORES	446	92	9,319,168	38	804,979
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	76	10,607,649	12	988,008
APPAREL & ACCESSORIES	448	138	20,719,881	44	555,095
CLOTHING & SHOE STORES	4481, 4482	109	18,844,559	36	401,311
JEWELRY & LUGGAGE STORES	4483	29	1,875,322	8	153,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	14,918,054	55	5,519,770
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	11,655,926	25	473,448
BOOK/PERIODICAL/MUSIC STORE	4512	57	3,262,128	30	5,046,322
GENERAL MERCHANDISE STORES	452	25	79,818,457	6	3,244,914
DEPARTMENT STORES	4521	4	22,025,742	D	D
GENERAL MERCHANDISE STORES	4529	21	57,792,715	6	3,244,914
E-COMMERCE & MAIL ORDER	4541	82	3,228,896	59	825,471
MISCELLANEOUS RETAILERS	453, 4542, 4543	732	36,979,418	289	6,832,919
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>704,836</u>	<u>9</u>	<u>184,560</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>767,291</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>500,018</u>	<u>3</u>	<u>16,918</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,672</u>	<u>213,693,729</u>	<u>388</u>	<u>43,943,044</u>
CONSTRUCTION OF BUILDINGS	236	535	101,705,269	94	21,251,782
HEAVY CONSTRUCTION & HIGHWAYS	237	73	52,389,707	35	5,868,364
SPECIAL TRADE CONTRACTORS	238	1,064	59,598,753	259	16,822,898
<u>MANUFACTURING</u>	<u>31-33</u>	<u>381</u>	<u>19,611,697</u>	<u>97</u>	<u>1,680,022</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,171</u>	<u>59,254,476</u>	<u>558</u>	<u>13,012,454</u>
DURABLE GOODS	423	841	46,028,063	396	10,155,147
NONDURABLE GOODS	424	317	13,018,700	156	2,846,085
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	207,713	6	11,222
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>6,982,091</u>	<u>15</u>	<u>676,257</u>
<u>INFORMATION</u>	<u>51</u>	<u>315</u>	<u>32,075,835</u>	<u>192</u>	<u>4,618,457</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>107</u>	<u>5,044,484</u>	<u>44</u>	<u>365,856</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>306</u>	<u>17,602,748</u>	<u>104</u>	<u>1,857,415</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>351</u>	<u>7,704,957</u>	<u>115</u>	<u>1,903,259</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>589</u>	<u>19,136,128</u>	<u>152</u>	<u>4,099,593</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>74</u>	<u>6,690,605</u>	<u>19</u>	<u>427,547</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>466</u>	<u>78,686,503</u>	<u>98</u>	<u>10,289,639</u>
ACCOMMODATIONS	721	62	12,107,137	12	2,054,517
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	404	66,579,366	86	8,235,122
<u>OTHER SERVICES</u>	<u>81</u>	<u>572</u>	<u>24,969,783</u>	<u>107</u>	<u>2,216,535</u>
REPAIR & MAINTENANCE	811	383	19,685,178	60	1,609,228
PERSONAL SERVICE	812	171	4,624,418	43	539,224
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	660,187	4	68,083
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>390,878</u>	<u>4</u>	<u>76,218</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,017</b>	<b>\$865,762,068</b>	<b>2,623</b>	<b>\$123,725,117</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,814</u>	<u>\$319,529,009</u>
MOTOR VEHICLES & PARTS	441	202	88,002,959
NEW & USED AUTO DEALERS	4411	98	65,946,175
RV, BOAT, MOTORCYCLE DEALERS	4412	21	7,008,115
AUTOMOTIVE PARTS & TIRE	4413	83	15,048,669
FURNITURE & HOME FURNISHING	442	79	8,490,165
ELECTRONICS & APPLIANCES	443	166	8,399,089
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	5,386,891
COMPUTERS & SOFTWARE	44312	111	3,000,253
CAMERA & PHOTO SUPPLIES	44313	3	11,945
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	35,755,163
BUILDING MATERIALS	4441	73	33,179,348
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	2,575,815
FOOD & BEVERAGE STORES	445	128	24,799,164
GROCERY & CONVENIENCE STORES	4451	84	23,857,188
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	941,976
DRUG/HEALTH STORES	446	82	9,738,129
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	74	9,822,441
APPAREL & ACCESSORIES	448	117	12,286,955
CLOTHING & SHOE STORES	4481, 4482	94	10,761,604
JEWELRY & LUGGAGE STORES	4483	23	1,525,351
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	7,744,784
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	5,956,389
BOOK/PERIODICAL/MUSIC STORE	4512	46	1,788,395
GENERAL MERCHANDISE STORES	452	21	78,603,984
DEPARTMENT STORES	4521	5	19,897,375
GENERAL MERCHANDISE STORES	4529	16	58,706,609
E-COMMERCE & MAIL ORDER	4541	75	1,324,243
MISCELLANEOUS RETAILERS	453, 4542, 4543	662	34,561,933
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>824,064</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>463,376</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>250,040</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,009</u>	<u>99,648,429</u>
CONSTRUCTION OF BUILDINGS	236	278	50,789,544
HEAVY CONSTRUCTION & HIGHWAYS	237	69	12,318,357
SPECIAL TRADE CONTRACTORS	238	662	36,540,528
<u>MANUFACTURING</u>	<u>31-33</u>	<u>288</u>	<u>18,697,345</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,157</u>	<u>78,379,723</u>
DURABLE GOODS	423	836	54,662,883
NONDURABLE GOODS	424	308	23,338,348
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	378,492
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>60</u>	<u>1,726,006</u>
<u>INFORMATION</u>	<u>51</u>	<u>271</u>	<u>31,481,418</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>6,649,704</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>273</u>	<u>24,834,291</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>266</u>	<u>5,086,241</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>432</u>	<u>15,197,841</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>62</u>	<u>4,312,560</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>458</u>	<u>56,514,769</u>
ACCOMMODATIONS	721	52	10,992,141
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	406	45,522,628
<u>OTHER SERVICES</u>	<u>81</u>	<u>511</u>	<u>20,432,304</u>
REPAIR & MAINTENANCE	811	343	15,685,317
PERSONAL SERVICE	812	152	4,091,856
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	655,131
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>355,798</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,749</b>	<b>\$684,382,918</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 3, 2005 to Quarter 3, 2006**  
**(Dollars in Thousands)**

City	3rd Quarter, 2005	3rd Quarter, 2006	Percent Change
Aberdeen	\$103,089	\$111,685	8.3%
Auburn	447,159	478,825	7.1%
Bellevue	1,225,200	1,324,102	8.1%
Bellingham	511,504	551,022	7.7%
Bremerton	185,949	203,510	9.4%
Camas	40,183	41,242	2.6%
Centralia	64,902	72,021	11.0%
Chehalis	100,586	109,883	9.2%
Colville	43,320	46,885	8.2%
Des Moines	52,878	57,282	8.3%
Edmonds	140,194	157,810	12.6%
Ellensburg	97,554	98,052	0.5%
Everett	612,635	710,870	16.0%
Federal Way	343,902	359,651	4.6%
Fife	236,907	259,466	9.5%
Issaquah	310,491	350,364	12.8%
Kelso	55,725	59,491	6.8%
Kennewick	321,453	329,333	2.5%
Kent	602,577	674,232	11.9%
Kirkland	452,975	489,848	8.1%
Lacey	201,032	242,290	20.5%
Longview	186,410	190,284	2.1%
Lynnwood	514,241	549,102	6.8%
Marysville	131,792	181,768	37.9%
Mercer Island	76,360	67,974	-11.0%
Moses Lake	118,253	133,805	13.2%
Mount Vernon	152,986	185,782	21.4%
Mountlake Terrace	39,604	38,427	-3.0%
Oak Harbor	88,471	87,803	-0.8%
Olympia	464,728	495,543	6.6%
Omak	32,371	37,268	15.1%
Pasco	202,765	215,039	6.1%
Port Angeles	88,863	97,604	9.8%
Port Townsend	50,215	49,807	-0.8%
Pullman	69,729	85,643	22.8%
Puyallup	452,928	479,436	5.9%
Redmond	482,388	510,801	5.9%
Renton	525,755	549,008	4.4%
Richland	183,525	192,924	5.1%
Sea Tac	289,685	315,908	9.1%
Seattle	3,745,801	4,075,976	8.8%
Shelton	52,840	52,270	-1.1%
Spokane	893,630	998,516	11.7%
Sunnyside	54,786	65,485	19.5%
Tacoma	1,118,100	1,168,124	4.5%
Tukwila	491,793	519,729	5.7%
Vancouver	651,533	674,864	3.6%
Walla Walla	126,130	132,043	4.7%
Wenatchee	189,463	217,890	15.0%
Yakima	350,310	365,991	4.5%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>544</u>	<u>\$69,392,252</u>	<u>1,124</u>	<u>\$234,595,771</u>
MOTOR VEHICLES & PARTS	441	32	20,833,643	88	104,847,272
NEW & USED AUTO DEALERS	4411	14	16,262,851	38	90,683,431
RV, BOAT, MOTORCYCLE DEALERS	4412	4	8,034	13	8,635,599
AUTOMOTIVE PARTS & TIRE	4413	14	4,562,758	37	5,528,242
FURNITURE & HOME FURNISHING	442	24	1,884,187	70	7,258,570
ELECTRONICS & APPLIANCES	443	62	944,014	133	6,107,510
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	473,128	51	1,042,952
COMPUTERS & SOFTWARE	44312	39	470,886	79	4,927,274
CAMERA & PHOTO SUPPLIES	44313	D	D	3	137,284
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	10,393,109	86	18,549,349
BUILDING MATERIALS	4441	20	10,038,665	68	16,705,628
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	354,444	18	1,843,721
FOOD & BEVERAGE STORES	445	18	5,851,265	40	8,669,717
GROCERY & CONVENIENCE STORES	4451	14	5,649,052	27	8,319,011
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	202,213	13	350,706
DRUG/HEALTH STORES	446	28	1,252,432	47	3,077,537
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,144,882	18	9,931,239
APPAREL & ACCESSORIES	448	41	1,578,016	89	26,181,169
CLOTHING & SHOE STORES	4481, 4482	32	1,010,151	74	25,227,042
JEWELRY & LUGGAGE STORES	4483	9	567,865	15	954,127
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	1,665,945	50	1,247,857
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	1,010,473	25	830,873
BOOK/PERIODICAL/MUSIC STORE	4512	19	655,472	25	416,984
GENERAL MERCHANDISE STORES	452	8	18,367,672	12	27,351,363
DEPARTMENT STORES	4521	D	D	3	2,231,600
GENERAL MERCHANDISE STORES	4529	8	18,367,672	9	25,119,763
E-COMMERCE & MAIL ORDER	4541	46	169,610	51	2,695,156
MISCELLANEOUS RETAILERS	453, 4542, 4543	218	5,307,477	440	18,679,032
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>13</u>	<u>53,333</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>62,790</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>37,477</u>	<u>4</u>	<u>546,272</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>247</u>	<u>16,103,668</u>	<u>1,282</u>	<u>74,779,641</u>
CONSTRUCTION OF BUILDINGS	236	68	5,853,889	220	39,095,119
HEAVY CONSTRUCTION & HIGHWAYS	237	11	789,907	47	12,714,035
SPECIAL TRADE CONTRACTORS	238	168	9,459,872	1,015	22,970,487
<u>MANUFACTURING</u>	<u>31-33</u>	<u>74</u>	<u>1,410,332</u>	<u>230</u>	<u>11,786,514</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>394</u>	<u>5,590,911</u>	<u>804</u>	<u>76,784,958</u>
DURABLE GOODS	423	284	4,864,872	589	67,207,458
NONDURABLE GOODS	424	106	716,691	201	9,420,134
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	9,348	14	157,366
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>39,329</u>	<u>24</u>	<u>268,429</u>
<u>INFORMATION</u>	<u>51</u>	<u>148</u>	<u>2,936,191</u>	<u>227</u>	<u>12,704,383</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>833,133</u>	<u>80</u>	<u>2,464,956</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>94</u>	<u>1,601,613</u>	<u>217</u>	<u>9,646,426</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>76</u>	<u>1,163,506</u>	<u>193</u>	<u>3,657,328</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>148</u>	<u>1,018,183</u>	<u>511</u>	<u>8,560,349</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>215,085</u>	<u>27</u>	<u>4,832,538</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>71</u>	<u>9,054,254</u>	<u>158</u>	<u>24,324,042</u>
ACCOMMODATIONS	721	7	1,018,456	9	2,599,699
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	8,035,798	149	21,724,343
<u>OTHER SERVICES</u>	<u>81</u>	<u>96</u>	<u>2,283,735</u>	<u>359</u>	<u>13,533,062</u>
REPAIR & MAINTENANCE	811	57	1,663,380	270	11,648,592
PERSONAL SERVICE	812	34	454,494	84	1,700,489
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	165,861	5	183,981
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>5,587</u>	<u>4</u>	<u>224,657</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,947</b>	<b>\$111,685,256</b>	<b>5,260</b>	<b>\$478,825,449</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,115</b>	<b>\$664,194,048</b>	<b>1,366</b>	<b>\$297,004,750</b>
MOTOR VEHICLES & PARTS	441	81	242,215,300	82	67,280,439
NEW & USED AUTO DEALERS	4411	41	226,184,924	24	53,940,871
RV, BOAT, MOTORCYCLE DEALERS	4412	10	10,110,143	25	8,029,029
AUTOMOTIVE PARTS & TIRE	4413	30	5,920,233	33	5,310,539
FURNITURE & HOME FURNISHING	442	167	38,828,471	67	11,386,367
ELECTRONICS & APPLIANCES	443	277	68,840,457	153	14,253,101
APPLIANCES, TV & OTHER ELECTRONICS	44311	73	40,160,763	50	10,067,782
COMPUTERS & SOFTWARE	44312	198	25,603,551	100	3,726,870
CAMERA & PHOTO SUPPLIES	44313	6	3,076,143	3	458,449
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	36,518,653	70	39,804,323
BUILDING MATERIALS	4441	83	34,787,782	56	38,976,752
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,730,871	14	827,571
FOOD & BEVERAGE STORES	445	72	17,800,102	47	16,043,047
GROCERY & CONVENIENCE STORES	4451	40	16,640,990	26	15,696,676
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	1,159,112	21	346,371
DRUG/HEALTH STORES	446	106	14,281,525	76	6,459,432
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	6,187,422	31	3,949,347
APPAREL & ACCESSORIES	448	170	113,034,323	112	19,352,993
CLOTHING & SHOE STORES	4481, 4482	133	100,143,679	90	17,689,142
JEWELRY & LUGGAGE STORES	4483	37	12,890,644	22	1,663,851
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	119	22,990,625	110	13,904,815
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	17,535,015	63	11,034,365
BOOK/PERIODICAL/MUSIC STORE	4512	49	5,455,610	47	2,870,450
GENERAL MERCHANDISE STORES	452	11	48,343,486	21	76,068,574
DEPARTMENT STORES	4521	6	34,612,935	4	21,645,199
GENERAL MERCHANDISE STORES	4529	5	13,730,551	17	54,423,375
E-COMMERCE & MAIL ORDER	4541	81	4,537,897	65	2,022,942
MISCELLANEOUS RETAILERS	453, 4542, 4543	893	50,615,787	532	26,479,370
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>20</b>	<b>476,292</b>	<b>9</b>	<b>112,880</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>106,176</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>1,257,922</b>	<b>3</b>	<b>22,699</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,942</b>	<b>237,814,532</b>	<b>1,098</b>	<b>87,183,663</b>
CONSTRUCTION OF BUILDINGS	236	779	170,093,349	320	55,215,228
HEAVY CONSTRUCTION & HIGHWAYS	237	105	9,063,163	44	8,818,586
SPECIAL TRADE CONTRACTORS	238	2,058	58,658,020	734	23,149,849
<b>MANUFACTURING</b>	<b>31-33</b>	<b>306</b>	<b>16,794,318</b>	<b>236</b>	<b>7,857,272</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,059</b>	<b>75,601,176</b>	<b>888</b>	<b>32,241,868</b>
DURABLE GOODS	423	755	66,795,909	638	25,067,877
NONDURABLE GOODS	424	290	8,586,525	239	7,025,913
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	218,742	11	148,078
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>38</b>	<b>703,886</b>	<b>44</b>	<b>3,998,386</b>
<b>INFORMATION</b>	<b>51</b>	<b>371</b>	<b>45,192,177</b>	<b>264</b>	<b>18,356,690</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>131</b>	<b>14,960,247</b>	<b>90</b>	<b>4,044,833</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>346</b>	<b>32,913,130</b>	<b>232</b>	<b>11,662,167</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>591</b>	<b>43,894,495</b>	<b>255</b>	<b>5,738,335</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,179</b>	<b>33,751,099</b>	<b>468</b>	<b>12,844,589</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>94</b>	<b>19,440,946</b>	<b>39</b>	<b>2,620,034</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>347</b>	<b>100,982,814</b>	<b>309</b>	<b>51,498,660</b>
ACCOMMODATIONS	721	19	27,253,393	24	7,598,663
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	328	73,729,421	285	43,899,997
<b>OTHER SERVICES</b>	<b>81</b>	<b>582</b>	<b>35,353,949</b>	<b>374</b>	<b>15,539,733</b>
REPAIR & MAINTENANCE	811	359	23,690,914	233	12,449,145
PERSONAL SERVICE	812	207	10,671,474	131	2,848,675
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	991,561	10	241,913
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>11</b>	<b>770,603</b>	<b>4</b>	<b>189,595</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,139</b>	<b>\$1,324,101,634</b>	<b>5,684</b>	<b>\$551,022,330</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>851</u>	<u>\$107,580,929</u>	<u>556</u>	<u>\$10,546,249</u>
MOTOR VEHICLES & PARTS	441	48	72,588,808	27	2,111,681
NEW & USED AUTO DEALERS	4411	23	65,859,372	6	574,825
RV, BOAT, MOTORCYCLE DEALERS	4412	6	4,202,500	5	10,060
AUTOMOTIVE PARTS & TIRE	4413	19	2,526,936	16	1,526,796
FURNITURE & HOME FURNISHING	442	42	3,713,536	34	562,789
ELECTRONICS & APPLIANCES	443	94	2,298,527	60	830,219
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	998,167	23	507,775
COMPUTERS & SOFTWARE	44312	54	974,818	37	322,444
CAMERA & PHOTO SUPPLIES	44313	3	325,542	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	3,812,958	43	1,574,302
BUILDING MATERIALS	4441	40	3,760,443	36	989,422
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	52,515	7	584,880
FOOD & BEVERAGE STORES	445	35	6,171,572	13	1,505,036
GROCERY & CONVENIENCE STORES	4451	24	6,099,530	7	1,398,868
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	72,042	6	106,168
DRUG/HEALTH STORES	446	48	2,379,383	16	445,134
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,138,787	3	408,923
APPAREL & ACCESSORIES	448	48	749,245	33	449,671
CLOTHING & SHOE STORES	4481, 4482	39	401,372	26	280,554
JEWELRY & LUGGAGE STORES	4483	9	347,873	7	169,117
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	2,402,389	36	186,334
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	1,319,921	13	45,948
BOOK/PERIODICAL/MUSIC STORE	4512	25	1,082,468	23	140,386
GENERAL MERCHANDISE STORES	452	12	3,002,779	7	362,692
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	3,002,779	7	362,692
E-COMMERCE & MAIL ORDER	4541	57	843,823	55	298,552
MISCELLANEOUS RETAILERS	453, 4542, 4543	342	7,479,122	229	1,810,916
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>53,139</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>175,973</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>100,421</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>662</u>	<u>35,892,180</u>	<u>685</u>	<u>14,675,355</u>
CONSTRUCTION OF BUILDINGS	236	147	21,895,883	111	4,294,642
HEAVY CONSTRUCTION & HIGHWAYS	237	22	2,395,202	25	1,610,438
SPECIAL TRADE CONTRACTORS	238	493	11,601,095	549	8,770,275
<u>MANUFACTURING</u>	<u>31-33</u>	<u>120</u>	<u>3,262,035</u>	<u>91</u>	<u>881,572</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>606</u>	<u>9,525,583</u>	<u>393</u>	<u>3,411,301</u>
DURABLE GOODS	423	437	8,136,283	287	2,316,523
NONDURABLE GOODS	424	164	1,370,288	102	1,069,341
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	19,012	4	25,437
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>251,444</u>	<u>13</u>	<u>328,909</u>
<u>INFORMATION</u>	<u>51</u>	<u>202</u>	<u>6,412,833</u>	<u>151</u>	<u>1,860,294</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>1,044,923</u>	<u>39</u>	<u>487,402</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>160</u>	<u>7,498,062</u>	<u>100</u>	<u>1,145,564</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>154</u>	<u>1,660,218</u>	<u>79</u>	<u>443,943</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>306</u>	<u>4,034,936</u>	<u>218</u>	<u>1,665,989</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>166,323</u>	<u>13</u>	<u>1,624,602</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>141</u>	<u>18,462,025</u>	<u>36</u>	<u>3,241,669</u>
ACCOMMODATIONS	721	8	2,750,843	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	133	15,711,182	36	3,241,669
<u>OTHER SERVICES</u>	<u>81</u>	<u>226</u>	<u>5,707,818</u>	<u>97</u>	<u>751,562</u>
REPAIR & MAINTENANCE	811	154	4,196,225	57	305,034
PERSONAL SERVICE	812	67	1,420,929	40	446,528
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	90,664	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>1,781,199</u>	<u>3</u>	<u>76,763</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,538</b>	<b>\$203,509,620</b>	<b>2,477</b>	<b>\$41,241,595</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>599</u>	<u>\$32,590,417</u>	<u>545</u>	<u>\$70,979,184</u>
MOTOR VEHICLES & PARTS	441	39	11,157,598	37	15,127,390
NEW & USED AUTO DEALERS	4411	15	5,601,813	17	12,693,064
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,378,209	3	3,876
AUTOMOTIVE PARTS & TIRE	4413	17	3,177,576	17	2,430,450
FURNITURE & HOME FURNISHING	442	33	1,510,196	27	1,737,794
ELECTRONICS & APPLIANCES	443	73	1,358,778	57	1,034,353
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	883,662	27	781,749
COMPUTERS & SOFTWARE	44312	51	418,962	30	252,604
CAMERA & PHOTO SUPPLIES	44313	3	56,154	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	1,869,913	26	10,130,254
BUILDING MATERIALS	4441	18	1,683,217	23	10,032,510
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	186,696	3	97,744
FOOD & BEVERAGE STORES	445	18	3,874,370	10	2,647,992
GROCERY & CONVENIENCE STORES	4451	12	3,733,358	7	2,637,456
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	141,012	3	10,536
DRUG/HEALTH STORES	446	34	1,408,334	22	812,410
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,402,076	9	2,278,286
APPAREL & ACCESSORIES	448	49	5,067,832	37	1,283,529
CLOTHING & SHOE STORES	4481, 4482	39	4,837,311	31	1,066,377
JEWELRY & LUGGAGE STORES	4483	10	230,521	6	217,152
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	641,111	28	1,224,847
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	598,433	17	1,207,576
BOOK/PERIODICAL/MUSIC STORE	4512	14	42,678	11	17,271
GENERAL MERCHANDISE STORES	452	9	291,893	11	25,396,993
DEPARTMENT STORES	4521	D	D	3	4,252,895
GENERAL MERCHANDISE STORES	4529	9	291,893	8	21,144,098
E-COMMERCE & MAIL ORDER	4541	48	341,990	48	190,862
MISCELLANEOUS RETAILERS	453, 4542, 4543	221	3,666,326	233	9,114,474
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>121,492</u>	<u>4</u>	<u>13,659</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>27,519</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>3,493</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>317</u>	<u>10,599,879</u>	<u>291</u>	<u>10,968,743</u>
CONSTRUCTION OF BUILDINGS	236	63	4,369,885	59	4,944,866
HEAVY CONSTRUCTION & HIGHWAYS	237	18	725,736	13	283,979
SPECIAL TRADE CONTRACTORS	238	236	5,504,258	219	5,739,898
<u>MANUFACTURING</u>	<u>31-33</u>	<u>98</u>	<u>1,015,841</u>	<u>81</u>	<u>2,540,304</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>426</u>	<u>5,518,494</u>	<u>395</u>	<u>10,141,745</u>
DURABLE GOODS	423	296	3,839,662	284	8,218,363
NONDURABLE GOODS	424	124	1,655,550	106	1,909,787
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	23,282	5	13,595
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>308,370</u>	<u>9</u>	<u>446,017</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>2,825,567</u>	<u>137</u>	<u>2,028,419</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>180,274</u>	<u>42</u>	<u>288,437</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>106</u>	<u>1,990,510</u>	<u>101</u>	<u>1,554,838</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>95</u>	<u>506,449</u>	<u>90</u>	<u>1,837,556</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>165</u>	<u>1,733,798</u>	<u>139</u>	<u>509,900</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>365,641</u>	<u>10</u>	<u>550,965</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>78</u>	<u>11,370,647</u>	<u>55</u>	<u>6,075,983</u>
ACCOMMODATIONS	721	8	1,332,551	3	750,460
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	70	10,038,096	52	5,325,523
<u>OTHER SERVICES</u>	<u>81</u>	<u>129</u>	<u>2,890,135</u>	<u>102</u>	<u>1,860,735</u>
REPAIR & MAINTENANCE	811	78	2,048,104	69	1,431,616
PERSONAL SERVICE	812	45	685,087	29	381,178
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	156,944	4	47,941
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>59,188</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,216</b>	<b>\$72,021,007</b>	<b>2,008</b>	<b>\$109,883,192</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>412</u>	<u>\$31,596,579</u>	<u>443</u>	<u>\$17,007,618</u>
MOTOR VEHICLES & PARTS	441	20	8,310,038	14	3,455,400
NEW & USED AUTO DEALERS	4411	7	5,781,135	6	3,204,253
RV, BOAT, MOTORCYCLE DEALERS	4412	3	695,680	3	205,888
AUTOMOTIVE PARTS & TIRE	4413	10	1,833,223	5	45,259
FURNITURE & HOME FURNISHING	442	13	737,861	32	334,943
ELECTRONICS & APPLIANCES	443	39	148,612	40	397,802
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	63,700	21	276,177
COMPUTERS & SOFTWARE	44312	20	84,912	19	121,625
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	3,379,495	38	1,184,600
BUILDING MATERIALS	4441	15	2,876,160	38	1,184,600
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	503,335	-	-
FOOD & BEVERAGE STORES	445	4	1,777,965	11	4,394,714
GROCERY & CONVENIENCE STORES	4451	4	1,777,965	7	4,323,395
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	4	71,319
DRUG/HEALTH STORES	446	23	127,373	21	1,974,803
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	498,756	9	1,129,032
APPAREL & ACCESSORIES	448	28	243,850	29	1,213,506
CLOTHING & SHOE STORES	4481, 4482	23	210,493	23	1,157,143
JEWELRY & LUGGAGE STORES	4483	5	33,357	6	56,363
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	28	1,154,894	23	25,578
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	944,695	11	8,147
BOOK/PERIODICAL/MUSIC STORE	4512	14	210,199	12	17,431
GENERAL MERCHANDISE STORES	452	5	12,134,225	4	690,979
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	12,134,225	4	690,979
E-COMMERCE & MAIL ORDER	4541	46	140,629	38	249,231
MISCELLANEOUS RETAILERS	453, 4542, 4543	181	2,942,881	184	1,957,030
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>112,016</u>	<u>9</u>	<u>508,300</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>3</u>	<u>10,655</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>62,151</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>144</u>	<u>3,169,128</u>	<u>560</u>	<u>17,162,908</u>
CONSTRUCTION OF BUILDINGS	236	29	1,009,584	98	11,665,418
HEAVY CONSTRUCTION & HIGHWAYS	237	9	418,920	19	213,281
SPECIAL TRADE CONTRACTORS	238	106	1,740,624	443	5,284,209
<u>MANUFACTURING</u>	<u>31-33</u>	<u>52</u>	<u>1,165,246</u>	<u>68</u>	<u>1,198,461</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>255</u>	<u>2,169,191</u>	<u>237</u>	<u>1,042,771</u>
DURABLE GOODS	423	186	1,904,198	162	908,498
NONDURABLE GOODS	424	69	264,993	72	130,782
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	3,491
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>107,163</u>	<u>9</u>	<u>622,219</u>
<u>INFORMATION</u>	<u>51</u>	<u>109</u>	<u>931,667</u>	<u>158</u>	<u>3,692,963</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>25</u>	<u>609,706</u>	<u>35</u>	<u>991,565</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>57</u>	<u>505,347</u>	<u>73</u>	<u>2,105,050</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>51</u>	<u>149,321</u>	<u>59</u>	<u>384,829</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>81</u>	<u>656,346</u>	<u>252</u>	<u>1,367,393</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>149,231</u>	<u>11</u>	<u>505,581</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>33</u>	<u>3,674,387</u>	<u>52</u>	<u>9,374,782</u>
ACCOMMODATIONS	721	3	711,744	7	397,205
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	2,962,643	45	8,977,577
<u>OTHER SERVICES</u>	<u>81</u>	<u>56</u>	<u>1,737,729</u>	<u>116</u>	<u>1,301,923</u>
REPAIR & MAINTENANCE	811	36	1,434,613	84	1,100,834
PERSONAL SERVICE	812	20	303,116	32	201,089
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>90,087</u>	<u>3</u>	<u>4,951</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,299</b>	<b>\$46,885,295</b>	<b>2,088</b>	<b>\$57,281,969</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>855</u>	<u>\$79,968,353</u>	<u>561</u>	<u>\$45,695,500</u>
MOTOR VEHICLES & PARTS	441	32	51,349,133	35	15,839,229
NEW & USED AUTO DEALERS	4411	16	49,755,543	10	9,649,570
RV, BOAT, MOTORCYCLE DEALERS	4412	6	793,971	6	3,366,329
AUTOMOTIVE PARTS & TIRE	4413	10	799,619	19	2,823,330
FURNITURE & HOME FURNISHING	442	60	2,486,750	20	2,911,610
ELECTRONICS & APPLIANCES	443	88	1,079,080	67	900,706
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	576,012	23	314,615
COMPUTERS & SOFTWARE	44312	54	503,068	44	586,091
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	934,404	24	4,755,626
BUILDING MATERIALS	4441	49	897,417	18	1,869,186
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	36,987	6	2,886,440
FOOD & BEVERAGE STORES	445	35	5,566,580	15	3,632,077
GROCERY & CONVENIENCE STORES	4451	13	5,098,370	7	3,470,119
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	468,210	8	161,958
DRUG/HEALTH STORES	446	45	1,629,850	24	597,530
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	894,538	20	2,886,237
APPAREL & ACCESSORIES	448	55	5,390,253	38	691,883
CLOTHING & SHOE STORES	4481, 4482	45	4,891,524	32	504,915
JEWELRY & LUGGAGE STORES	4483	10	498,729	6	186,968
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	987,637	40	622,784
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	831,023	20	538,254
BOOK/PERIODICAL/MUSIC STORE	4512	22	156,614	20	84,530
GENERAL MERCHANDISE STORES	452	6	1,730,813	9	9,233,566
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	1,730,813	9	9,233,566
E-COMMERCE & MAIL ORDER	4541	60	669,263	48	293,758
MISCELLANEOUS RETAILERS	453, 4542, 4543	357	7,250,052	221	3,330,494
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>45,661</u>	<u>6</u>	<u>407,156</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>48,599</u>	<u>3</u>	<u>43,775</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,340</u>	<u>29,847,325</u>	<u>345</u>	<u>16,109,895</u>
CONSTRUCTION OF BUILDINGS	236	278	15,730,820	66	8,653,473
HEAVY CONSTRUCTION & HIGHWAYS	237	41	1,047,656	14	617,746
SPECIAL TRADE CONTRACTORS	238	1,021	13,068,849	265	6,838,676
<u>MANUFACTURING</u>	<u>31-33</u>	<u>113</u>	<u>1,132,805</u>	<u>70</u>	<u>781,411</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>501</u>	<u>4,805,828</u>	<u>394</u>	<u>5,846,610</u>
DURABLE GOODS	423	351	3,687,995	272	4,417,523
NONDURABLE GOODS	424	145	1,112,507	117	1,421,509
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	5,326	5	7,578
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>347,757</u>	<u>6</u>	<u>135,066</u>
<u>INFORMATION</u>	<u>51</u>	<u>178</u>	<u>5,725,449</u>	<u>128</u>	<u>2,758,216</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>982,369</u>	<u>41</u>	<u>1,271,567</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>139</u>	<u>2,739,117</u>	<u>108</u>	<u>2,731,415</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>175</u>	<u>3,236,386</u>	<u>90</u>	<u>926,026</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>531</u>	<u>5,307,314</u>	<u>127</u>	<u>4,779,352</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,742,680</u>	<u>18</u>	<u>323,634</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>122</u>	<u>17,319,458</u>	<u>83</u>	<u>13,350,379</u>
ACCOMMODATIONS	721	9	1,153,806	9	2,541,295
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	113	16,165,652	74	10,809,084
<u>OTHER SERVICES</u>	<u>81</u>	<u>228</u>	<u>4,558,144</u>	<u>103</u>	<u>2,874,698</u>
REPAIR & MAINTENANCE	811	162	3,643,497	61	2,346,315
PERSONAL SERVICE	812	66	914,647	39	441,164
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	87,219
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>2,327</u>	<u>5</u>	<u>17,789</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,299</b>	<b>\$157,809,572</b>	<b>2,088</b>	<b>\$98,052,489</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,599</u>	<u>\$340,671,708</u>	<u>1,029</u>	<u>\$183,747,119</u>
MOTOR VEHICLES & PARTS	441	106	125,174,279	39	20,261,511
NEW & USED AUTO DEALERS	4411	38	102,902,164	12	14,887,826
RV, BOAT, MOTORCYCLE DEALERS	4412	21	12,319,270	4	250,909
AUTOMOTIVE PARTS & TIRE	4413	47	9,952,845	23	5,122,776
FURNITURE & HOME FURNISHING	442	101	9,503,184	62	2,666,550
ELECTRONICS & APPLIANCES	443	221	20,669,243	132	12,676,456
APPLIANCES, TV & OTHER ELECTRONICS	44311	71	16,251,300	44	10,175,672
COMPUTERS & SOFTWARE	44312	146	3,670,686	88	2,500,784
CAMERA & PHOTO SUPPLIES	44313	4	747,257	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	97	26,653,300	56	22,316,580
BUILDING MATERIALS	4441	85	24,583,590	45	22,154,214
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	2,069,710	11	162,366
FOOD & BEVERAGE STORES	445	78	14,623,031	40	14,371,619
GROCERY & CONVENIENCE STORES	4451	58	14,354,472	23	13,359,424
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	268,559	17	1,012,195
DRUG/HEALTH STORES	446	78	7,521,568	62	4,630,887
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	6,172,759	21	4,054,677
APPAREL & ACCESSORIES	448	84	10,233,305	65	10,458,281
CLOTHING & SHOE STORES	4481, 4482	67	8,367,371	50	9,364,156
JEWELRY & LUGGAGE STORES	4483	17	1,865,934	15	1,094,125
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	9,191,881	57	10,348,077
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	7,195,511	29	8,166,268
BOOK/PERIODICAL/MUSIC STORE	4512	38	1,996,370	28	2,181,809
GENERAL MERCHANDISE STORES	452	20	79,550,236	18	63,790,770
DEPARTMENT STORES	4521	5	20,862,440	4	18,289,656
GENERAL MERCHANDISE STORES	4529	15	58,687,796	14	45,501,114
E-COMMERCE & MAIL ORDER	4541	69	1,495,816	54	746,013
MISCELLANEOUS RETAILERS	453, 4542, 4543	611	29,883,106	423	17,425,698
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>19,759</u>	<u>13</u>	<u>57,448</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>3,008,583</u>	<u>3</u>	<u>655,815</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>108,016</u>	<u>3</u>	<u>26,157</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,952</u>	<u>126,158,027</u>	<u>1,307</u>	<u>62,831,472</u>
CONSTRUCTION OF BUILDINGS	236	411	94,745,648	254	35,869,106
HEAVY CONSTRUCTION & HIGHWAYS	237	58	2,832,314	44	9,436,567
SPECIAL TRADE CONTRACTORS	238	1,483	28,580,065	1,009	17,525,799
<u>MANUFACTURING</u>	<u>31-33</u>	<u>276</u>	<u>17,805,445</u>	<u>168</u>	<u>2,732,125</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,022</u>	<u>52,555,002</u>	<u>618</u>	<u>14,169,900</u>
DURABLE GOODS	423	753	38,969,526	436	12,287,206
NONDURABLE GOODS	424	258	13,444,846	172	1,639,578
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	140,630	10	243,116
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>2,094,656</u>	<u>22</u>	<u>276,704</u>
<u>INFORMATION</u>	<u>51</u>	<u>287</u>	<u>32,103,142</u>	<u>198</u>	<u>14,104,340</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>16,773,276</u>	<u>75</u>	<u>3,559,272</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>277</u>	<u>17,152,033</u>	<u>190</u>	<u>7,176,921</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>304</u>	<u>8,767,159</u>	<u>198</u>	<u>10,654,343</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>783</u>	<u>12,672,891</u>	<u>544</u>	<u>6,294,077</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>43</u>	<u>5,158,433</u>	<u>31</u>	<u>6,753,179</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>352</u>	<u>52,363,208</u>	<u>218</u>	<u>37,722,680</u>
ACCOMMODATIONS	721	20	5,608,128	14	5,258,215
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	332	46,755,080	204	32,464,465
<u>OTHER SERVICES</u>	<u>81</u>	<u>501</u>	<u>23,165,093</u>	<u>351</u>	<u>8,699,194</u>
REPAIR & MAINTENANCE	811	371	17,582,813	229	6,976,337
PERSONAL SERVICE	812	116	4,443,518	113	1,687,799
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	1,138,762	9	35,058
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>293,361</u>	<u>5</u>	<u>159,444</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,572</b>	<b>\$710,869,792</b>	<b>4,974</b>	<b>\$359,651,048</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>404</u>	<u>\$166,599,519</u>	<u>890</u>	<u>\$194,304,774</u>
MOTOR VEHICLES & PARTS	441	41	130,690,005	35	26,199,335
NEW & USED AUTO DEALERS	4411	16	96,921,307	8	18,307,781
RV, BOAT, MOTORCYCLE DEALERS	4412	11	30,940,404	11	6,280,686
AUTOMOTIVE PARTS & TIRE	4413	14	2,828,294	16	1,610,868
FURNITURE & HOME FURNISHING	442	24	7,813,676	72	6,709,618
ELECTRONICS & APPLIANCES	443	59	666,343	114	2,737,723
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	484,191	45	1,433,913
COMPUTERS & SOFTWARE	44312	43	182,152	69	1,303,810
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	3,707,828	61	35,602,559
BUILDING MATERIALS	4441	24	3,707,828	50	35,002,130
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	11	600,429
FOOD & BEVERAGE STORES	445	8	203,790	20	5,795,383
GROCERY & CONVENIENCE STORES	4451	4	198,810	7	5,280,913
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	4,980	13	514,470
DRUG/HEALTH STORES	446	10	521,673	38	2,557,371
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,283,136	9	2,502,310
APPAREL & ACCESSORIES	448	20	35,058	54	6,306,986
CLOTHING & SHOE STORES	4481, 4482	20	35,058	45	5,995,751
JEWELRY & LUGGAGE STORES	4483	D	D	9	311,235
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	14	4,185,760	59	5,553,991
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	4,182,873	25	3,325,585
BOOK/PERIODICAL/MUSIC STORE	4512	3	2,887	34	2,228,406
GENERAL MERCHANDISE STORES	452	5	6,684,889	11	82,710,214
DEPARTMENT STORES	4521	-	-	3	11,006,812
GENERAL MERCHANDISE STORES	4529	5	6,684,889	8	71,703,402
E-COMMERCE & MAIL ORDER	4541	27	389,512	59	962,545
MISCELLANEOUS RETAILERS	453, 4542, 4543	160	10,417,849	358	16,666,739
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>10,035</u>	<u>11</u>	<u>619,023</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>23,034</u>	<u>4</u>	<u>61,464</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>402</u>	<u>28,764,693</u>	<u>1,521</u>	<u>61,359,885</u>
CONSTRUCTION OF BUILDINGS	236	67	9,507,678	297	29,600,480
HEAVY CONSTRUCTION & HIGHWAYS	237	18	1,545,250	57	1,961,103
SPECIAL TRADE CONTRACTORS	238	317	17,711,765	1,167	29,798,302
<u>MANUFACTURING</u>	<u>31-33</u>	<u>77</u>	<u>13,177,077</u>	<u>145</u>	<u>5,618,044</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>345</u>	<u>27,642,485</u>	<u>556</u>	<u>32,259,007</u>
DURABLE GOODS	423	246	23,115,356	402	29,860,124
NONDURABLE GOODS	424	95	4,496,354	147	2,365,238
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	30,775	7	33,645
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>409,307</u>	<u>19</u>	<u>423,715</u>
<u>INFORMATION</u>	<u>51</u>	<u>113</u>	<u>2,637,611</u>	<u>217</u>	<u>9,295,998</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>309,673</u>	<u>55</u>	<u>2,098,106</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>3,402,818</u>	<u>168</u>	<u>4,723,096</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>58</u>	<u>582,133</u>	<u>182</u>	<u>3,575,177</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>190</u>	<u>2,811,010</u>	<u>543</u>	<u>6,228,252</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>4</u>	<u>304,526</u>	<u>23</u>	<u>1,102,166</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>54</u>	<u>8,843,054</u>	<u>125</u>	<u>21,289,196</u>
ACCOMMODATIONS	721	15	2,749,328	3	1,850,890
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	6,093,726	122	19,438,306
<u>OTHER SERVICES</u>	<u>81</u>	<u>124</u>	<u>3,906,660</u>	<u>266</u>	<u>7,355,298</u>
REPAIR & MAINTENANCE	811	105	3,519,154	173	5,708,872
PERSONAL SERVICE	812	19	387,506	86	1,544,592
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	7	101,834
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>42,773</u>	<u>5</u>	<u>51,020</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,931</b>	<b>\$259,466,408</b>	<b>4,730</b>	<b>\$350,364,221</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>492</u>	<u>\$34,161,425</u>	<u>1,027</u>	<u>\$200,717,114</u>
MOTOR VEHICLES & PARTS	441	29	10,075,516	88	37,178,553
NEW & USED AUTO DEALERS	4411	12	7,758,302	42	24,849,095
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,961,965	9	6,845,245
AUTOMOTIVE PARTS & TIRE	4413	11	355,249	37	5,484,213
FURNITURE & HOME FURNISHING	442	19	561,385	45	7,224,579
ELECTRONICS & APPLIANCES	443	47	872,112	113	7,653,472
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	564,285	36	6,431,193
COMPUTERS & SOFTWARE	44312	28	307,827	77	1,222,279
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	31	1,553,443	44	19,446,985
BUILDING MATERIALS	4441	27	1,515,771	36	18,764,624
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	37,672	8	682,361
FOOD & BEVERAGE STORES	445	11	2,346,555	26	7,113,227
GROCERY & CONVENIENCE STORES	4451	5	2,313,237	13	6,966,750
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	33,318	13	146,477
DRUG/HEALTH STORES	446	18	734,199	64	4,049,511
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,264,805	21	5,940,432
APPAREL & ACCESSORIES	448	40	1,598,916	88	19,215,983
CLOTHING & SHOE STORES	4481, 4482	33	955,267	71	16,979,202
JEWELRY & LUGGAGE STORES	4483	7	643,649	17	2,236,781
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	32	636,983	73	9,693,153
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	469,838	46	7,325,353
BOOK/PERIODICAL/MUSIC STORE	4512	15	167,145	27	2,367,800
GENERAL MERCHANDISE STORES	452	4	10,893,628	15	65,573,394
DEPARTMENT STORES	4521	4	10,893,628	6	25,970,429
GENERAL MERCHANDISE STORES	4529	D	D	9	39,602,965
E-COMMERCE & MAIL ORDER	4541	47	147,777	59	1,051,985
MISCELLANEOUS RETAILERS	453, 4542, 4543	206	3,476,106	391	16,575,840
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>12,126</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>129,126</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>281</u>	<u>3,895,939</u>	<u>715</u>	<u>34,939,239</u>
CONSTRUCTION OF BUILDINGS	236	50	1,645,410	154	12,090,578
HEAVY CONSTRUCTION & HIGHWAYS	237	17	336,429	36	4,987,951
SPECIAL TRADE CONTRACTORS	238	214	1,914,100	525	17,860,710
<u>MANUFACTURING</u>	<u>31-33</u>	<u>63</u>	<u>709,348</u>	<u>130</u>	<u>4,240,248</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>363</u>	<u>5,141,686</u>	<u>675</u>	<u>18,581,693</u>
DURABLE GOODS	423	252	3,871,680	480	15,930,830
NONDURABLE GOODS	424	108	1,259,870	187	2,629,855
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	10,136	8	21,008
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>176,309</u>	<u>15</u>	<u>148,224</u>
<u>INFORMATION</u>	<u>51</u>	<u>97</u>	<u>1,728,608</u>	<u>211</u>	<u>10,701,332</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>28</u>	<u>246,119</u>	<u>70</u>	<u>3,619,875</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>78</u>	<u>1,209,404</u>	<u>172</u>	<u>4,323,013</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>68</u>	<u>578,151</u>	<u>157</u>	<u>2,954,143</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>113</u>	<u>511,262</u>	<u>304</u>	<u>5,836,866</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>626,127</u>	<u>34</u>	<u>2,349,296</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>44</u>	<u>8,682,020</u>	<u>152</u>	<u>31,529,837</u>
ACCOMMODATIONS	721	8	2,894,208	15	4,891,407
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	5,787,812	137	26,638,430
<u>OTHER SERVICES</u>	<u>81</u>	<u>77</u>	<u>1,478,504</u>	<u>203</u>	<u>9,250,696</u>
REPAIR & MAINTENANCE	811	48	1,132,226	123	7,404,869
PERSONAL SERVICE	812	29	346,278	71	1,678,347
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	9	167,480
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>346,567</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,735</b>	<b>\$59,491,469</b>	<b>3,873</b>	<b>\$329,332,828</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,417</u>	<u>\$287,573,262</u>	<u>1,196</u>	<u>\$231,909,319</u>
MOTOR VEHICLES & PARTS	441	74	38,404,758	56	94,328,214
NEW & USED AUTO DEALERS	4411	26	27,832,188	21	87,780,092
RV, BOAT, MOTORCYCLE DEALERS	4412	13	3,472,588	6	466,345
AUTOMOTIVE PARTS & TIRE	4413	35	7,099,982	29	6,081,777
FURNITURE & HOME FURNISHING	442	73	37,916,471	88	4,893,213
ELECTRONICS & APPLIANCES	443	190	10,934,876	159	9,268,230
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	1,728,617	52	2,520,014
COMPUTERS & SOFTWARE	44312	125	9,188,456	107	6,748,216
CAMERA & PHOTO SUPPLIES	44313	3	17,803	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	50,751,009	86	7,134,057
BUILDING MATERIALS	4441	101	46,261,701	72	6,815,292
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	4,489,308	14	318,765
FOOD & BEVERAGE STORES	445	58	13,806,923	42	7,571,219
GROCERY & CONVENIENCE STORES	4451	38	13,234,482	23	7,244,387
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	572,441	19	326,832
DRUG/HEALTH STORES	446	55	7,874,348	62	5,067,671
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	8,362,170	18	2,747,195
APPAREL & ACCESSORIES	448	70	6,166,196	70	2,804,511
CLOTHING & SHOE STORES	4481, 4482	57	5,590,245	53	2,201,546
JEWELRY & LUGGAGE STORES	4483	13	575,951	17	602,965
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	3,209,911	63	11,247,645
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	2,598,944	34	6,446,375
BOOK/PERIODICAL/MUSIC STORE	4512	32	610,967	29	4,801,270
GENERAL MERCHANDISE STORES	452	19	22,236,687	8	61,046,928
DEPARTMENT STORES	4521	3	9,139,312	3	269,160
GENERAL MERCHANDISE STORES	4529	16	13,097,375	5	60,777,768
E-COMMERCE & MAIL ORDER	4541	64	1,190,089	61	2,466,732
MISCELLANEOUS RETAILERS	453, 4542, 4543	600	86,719,824	483	23,333,704
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>167,829</u>	<u>9</u>	<u>58,481</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>37,949</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>1,133,251</u>	<u>5</u>	<u>59,199</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,794</u>	<u>85,666,991</u>	<u>2,146</u>	<u>103,032,034</u>
CONSTRUCTION OF BUILDINGS	236	360	36,815,297	472	47,244,701
HEAVY CONSTRUCTION & HIGHWAYS	237	71	6,430,169	75	25,872,805
SPECIAL TRADE CONTRACTORS	238	1,363	42,421,525	1,599	29,914,528
<u>MANUFACTURING</u>	<u>31-33</u>	<u>350</u>	<u>26,387,985</u>	<u>192</u>	<u>5,658,598</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,120</u>	<u>129,154,505</u>	<u>762</u>	<u>35,710,464</u>
DURABLE GOODS	423	791	86,957,980	536	30,923,219
NONDURABLE GOODS	424	309	41,901,594	213	4,552,831
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	294,931	13	234,414
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>1,307,389</u>	<u>21</u>	<u>1,075,620</u>
<u>INFORMATION</u>	<u>51</u>	<u>282</u>	<u>32,602,851</u>	<u>283</u>	<u>14,023,643</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>81</u>	<u>5,032,268</u>	<u>79</u>	<u>4,347,284</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>264</u>	<u>25,441,121</u>	<u>225</u>	<u>12,069,402</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>278</u>	<u>6,027,584</u>	<u>290</u>	<u>11,261,695</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>663</u>	<u>10,368,658</u>	<u>782</u>	<u>10,623,785</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>33</u>	<u>2,944,600</u>	<u>34</u>	<u>3,040,750</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>299</u>	<u>40,723,078</u>	<u>221</u>	<u>44,282,850</u>
ACCOMMODATIONS	721	20	5,453,450	5	6,237,607
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	279	35,269,628	216	38,045,243
<u>OTHER SERVICES</u>	<u>81</u>	<u>471</u>	<u>15,877,627</u>	<u>409</u>	<u>12,621,191</u>
REPAIR & MAINTENANCE	811	346	12,364,908	275	9,347,473
PERSONAL SERVICE	812	118	3,420,797	129	3,163,279
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	91,922	5	110,439
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>3,784,860</u>	<u>4</u>	<u>74,126</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,134</b>	<b>\$674,231,808</b>	<b>6,658</b>	<b>\$489,848,441</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>734</u>	<u>\$118,277,603</u>	<u>816</u>	<u>\$111,502,244</u>
MOTOR VEHICLES & PARTS	441	32	11,712,475	53	41,400,261
NEW & USED AUTO DEALERS	4411	7	2,370,527	21	34,246,491
RV, BOAT, MOTORCYCLE DEALERS	4412	5	4,674,675	7	2,349,107
AUTOMOTIVE PARTS & TIRE	4413	20	4,667,273	25	4,804,663
FURNITURE & HOME FURNISHING	442	56	8,444,463	35	2,828,333
ELECTRONICS & APPLIANCES	443	93	5,405,473	87	1,771,694
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	4,533,025	31	881,259
COMPUTERS & SOFTWARE	44312	58	872,448	56	890,435
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	11,055,775	59	17,956,890
BUILDING MATERIALS	4441	37	10,712,877	46	17,062,174
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	342,898	13	894,716
FOOD & BEVERAGE STORES	445	25	7,803,694	20	6,326,259
GROCERY & CONVENIENCE STORES	4451	11	7,397,114	14	6,298,530
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	406,580	6	27,729
DRUG/HEALTH STORES	446	25	2,310,037	47	1,384,754
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,485,237	24	6,889,996
APPAREL & ACCESSORIES	448	40	1,042,269	43	1,164,350
CLOTHING & SHOE STORES	4481, 4482	30	606,294	35	730,532
JEWELRY & LUGGAGE STORES	4483	10	435,975	8	433,818
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	4,638,588	48	2,206,921
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	4,473,161	27	1,929,943
BOOK/PERIODICAL/MUSIC STORE	4512	21	165,427	21	276,978
GENERAL MERCHANDISE STORES	452	14	52,429,610	9	20,832,319
DEPARTMENT STORES	4521	4	15,704,341	D	D
GENERAL MERCHANDISE STORES	4529	10	36,725,269	9	20,832,319
E-COMMERCE & MAIL ORDER	4541	45	356,881	51	313,086
MISCELLANEOUS RETAILERS	453, 4542, 4543	304	11,593,101	340	8,427,381
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>27,841</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>35,218</u>	<u>4</u>	<u>88,926</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>25,173</u>	<u>8</u>	<u>231,310</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>873</u>	<u>59,403,184</u>	<u>440</u>	<u>21,393,113</u>
CONSTRUCTION OF BUILDINGS	236	177	27,183,416	92	12,432,022
HEAVY CONSTRUCTION & HIGHWAYS	237	26	5,270,081	18	1,543,273
SPECIAL TRADE CONTRACTORS	238	670	26,949,687	330	7,417,818
<u>MANUFACTURING</u>	<u>31-33</u>	<u>100</u>	<u>5,529,674</u>	<u>129</u>	<u>2,821,855</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>461</u>	<u>11,364,296</u>	<u>652</u>	<u>13,239,766</u>
DURABLE GOODS	423	328	10,167,505	488	10,911,616
NONDURABLE GOODS	424	127	1,177,136	156	2,315,229
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	19,655	8	12,921
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>55,638</u>	<u>18</u>	<u>321,398</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>6,563,821</u>	<u>190</u>	<u>7,179,476</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>1,828,409</u>	<u>57</u>	<u>987,166</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>158</u>	<u>4,053,587</u>	<u>154</u>	<u>4,593,045</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>131</u>	<u>1,532,580</u>	<u>130</u>	<u>3,175,476</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>314</u>	<u>6,062,732</u>	<u>214</u>	<u>3,124,869</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>1,723,179</u>	<u>26</u>	<u>1,239,320</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>104</u>	<u>20,296,843</u>	<u>103</u>	<u>14,726,500</u>
ACCOMMODATIONS	721	5	1,444,638	6	522,706
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	99	18,852,205	97	14,203,794
<u>OTHER SERVICES</u>	<u>81</u>	<u>194</u>	<u>5,367,856</u>	<u>193</u>	<u>5,357,308</u>
REPAIR & MAINTENANCE	811	129	4,283,592	135	4,334,215
PERSONAL SERVICE	812	60	1,024,760	53	936,484
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	59,504	5	86,609
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>170.109</u>	<u>4</u>	<u>274.798</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,302</b>	<b>\$242,289,902</b>	<b>3,142</b>	<b>\$190,284,411</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,226</u>	<u>\$377,360,398</u>	<u>807</u>	<u>\$80,032,467</u>
MOTOR VEHICLES & PARTS	441	75	101,278,313	47	26,212,757
NEW & USED AUTO DEALERS	4411	25	80,167,054	12	20,807,343
RV, BOAT, MOTORCYCLE DEALERS	4412	10	14,315,494	12	1,249,048
AUTOMOTIVE PARTS & TIRE	4413	40	6,795,765	23	4,156,366
FURNITURE & HOME FURNISHING	442	95	26,140,954	53	1,866,144
ELECTRONICS & APPLIANCES	443	144	27,533,094	86	3,332,574
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	22,221,654	40	2,850,422
COMPUTERS & SOFTWARE	44312	87	4,729,904	46	482,152
CAMERA & PHOTO SUPPLIES	44313	3	581,536	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	18,844,253	63	5,181,207
BUILDING MATERIALS	4441	63	17,351,408	51	4,588,104
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	1,492,845	12	593,103
FOOD & BEVERAGE STORES	445	37	6,152,798	21	7,692,531
GROCERY & CONVENIENCE STORES	4451	24	5,509,881	14	7,558,764
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	642,917	7	133,767
DRUG/HEALTH STORES	446	63	8,517,233	36	1,874,921
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,290,912	23	2,816,361
APPAREL & ACCESSORIES	448	106	68,822,567	42	5,388,810
CLOTHING & SHOE STORES	4481, 4482	88	61,814,767	34	4,686,625
JEWELRY & LUGGAGE STORES	4483	18	7,007,800	8	702,185
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	79	23,613,395	42	1,630,235
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	19,273,875	23	1,336,925
BOOK/PERIODICAL/MUSIC STORE	4512	28	4,339,520	19	293,310
GENERAL MERCHANDISE STORES	452	16	69,128,785	7	13,344,707
DEPARTMENT STORES	4521	7	47,851,769	D	D
GENERAL MERCHANDISE STORES	4529	9	21,277,016	7	13,344,707
E-COMMERCE & MAIL ORDER	4541	63	1,073,268	57	441,896
MISCELLANEOUS RETAILERS	453, 4542, 4543	455	23,964,826	330	10,250,324
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>17,129</u>	<u>5</u>	<u>127,096</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>564,807</u>	<u>3</u>	<u>435,874</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,405</u>	<u>46,767,681</u>	<u>1,058</u>	<u>48,140,444</u>
CONSTRUCTION OF BUILDINGS	236	274	27,084,522	185	23,990,967
HEAVY CONSTRUCTION & HIGHWAYS	237	38	830,490	42	8,286,330
SPECIAL TRADE CONTRACTORS	238	1,093	18,852,669	831	15,863,147
<u>MANUFACTURING</u>	<u>31-33</u>	<u>198</u>	<u>4,728,639</u>	<u>135</u>	<u>3,941,922</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>667</u>	<u>17,653,366</u>	<u>548</u>	<u>9,633,331</u>
DURABLE GOODS	423	471	15,538,380	399	8,053,443
NONDURABLE GOODS	424	186	2,086,670	145	1,544,792
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	28,316	4	35,096
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>582,914</u>	<u>22</u>	<u>1,077,539</u>
<u>INFORMATION</u>	<u>51</u>	<u>198</u>	<u>9,594,679</u>	<u>192</u>	<u>5,415,642</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>6,800,528</u>	<u>57</u>	<u>1,109,047</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>210</u>	<u>8,580,089</u>	<u>148</u>	<u>5,873,302</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>229</u>	<u>4,537,203</u>	<u>121</u>	<u>1,303,977</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>615</u>	<u>7,207,334</u>	<u>372</u>	<u>3,173,671</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>36</u>	<u>3,070,882</u>	<u>19</u>	<u>417,812</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>228</u>	<u>45,752,713</u>	<u>97</u>	<u>14,441,293</u>
ACCOMMODATIONS	721	13	8,183,638	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	215	37,569,075	97	14,441,293
<u>OTHER SERVICES</u>	<u>81</u>	<u>368</u>	<u>15,661,731</u>	<u>229</u>	<u>6,624,360</u>
REPAIR & MAINTENANCE	811	265	12,311,428	167	5,717,567
PERSONAL SERVICE	812	100	3,255,225	62	906,793
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	95,078	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>221,539</u>	<u>6</u>	<u>20,122</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,501</b>	<b>\$549,101,632</b>	<b>3,819</b>	<b>\$181,767,899</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>569</u>	<u>\$12,884,361</u>	<u>647</u>	<u>\$68,747,918</u>
MOTOR VEHICLES & PARTS	441	9	87,323	49	18,770,624
NEW & USED AUTO DEALERS	4411	4	68,844	18	14,556,638
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	6	984,731
AUTOMOTIVE PARTS & TIRE	4413	5	18,479	25	3,229,255
FURNITURE & HOME FURNISHING	442	58	622,672	22	1,685,717
ELECTRONICS & APPLIANCES	443	67	610,975	76	1,709,388
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	241,657	31	1,191,066
COMPUTERS & SOFTWARE	44312	39	369,318	45	518,322
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	52	1,453,102	30	11,637,972
BUILDING MATERIALS	4441	37	1,055,038	25	10,920,484
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	398,064	5	717,488
FOOD & BEVERAGE STORES	445	8	1,046,988	12	2,448,829
GROCERY & CONVENIENCE STORES	4451	D	D	8	2,443,792
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	1,046,988	4	5,037
DRUG/HEALTH STORES	446	24	1,804,110	35	670,676
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	528,605	16	3,162,054
APPAREL & ACCESSORIES	448	46	635,878	42	1,249,977
CLOTHING & SHOE STORES	4481, 4482	37	613,693	33	1,083,520
JEWELRY & LUGGAGE STORES	4483	9	22,185	9	166,457
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	414,847	43	1,466,888
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	15	110,871	23	755,954
BOOK/PERIODICAL/MUSIC STORE	4512	21	303,976	20	710,934
GENERAL MERCHANDISE STORES	452	3	2,411,570	7	16,057,170
DEPARTMENT STORES	4521	D	D	3	2,204,906
GENERAL MERCHANDISE STORES	4529	3	2,411,570	4	13,852,264
E-COMMERCE & MAIL ORDER	4541	50	602,959	49	256,720
MISCELLANEOUS RETAILERS	453, 4542, 4543	210	2,665,332	266	9,631,903
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>21,156</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>152,128</u>	<u>4</u>	<u>912,966</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,258</u>	<u>31,145,250</u>	<u>343</u>	<u>19,139,540</u>
CONSTRUCTION OF BUILDINGS	236	298	19,127,899	61	7,222,830
HEAVY CONSTRUCTION & HIGHWAYS	237	49	1,500,902	15	2,111,066
SPECIAL TRADE CONTRACTORS	238	911	10,516,449	267	9,805,644
<u>MANUFACTURING</u>	<u>31-33</u>	<u>100</u>	<u>1,149,826</u>	<u>78</u>	<u>1,957,424</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>325</u>	<u>2,672,140</u>	<u>515</u>	<u>13,061,281</u>
DURABLE GOODS	423	226	2,176,944	356	9,512,098
NONDURABLE GOODS	424	93	454,170	155	3,539,519
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	41,026	4	9,664
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>219,007</u>	<u>11</u>	<u>226,446</u>
<u>INFORMATION</u>	<u>51</u>	<u>144</u>	<u>3,487,903</u>	<u>179</u>	<u>3,819,490</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>1,006,902</u>	<u>52</u>	<u>1,552,216</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>2,054,938</u>	<u>120</u>	<u>2,225,238</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>142</u>	<u>1,538,998</u>	<u>86</u>	<u>537,729</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>437</u>	<u>5,096,188</u>	<u>142</u>	<u>2,480,053</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>565,941</u>	<u>19</u>	<u>712,685</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>46</u>	<u>4,333,776</u>	<u>94</u>	<u>13,815,213</u>
ACCOMMODATIONS	721	D	D	17	3,111,319
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	46	4,333,776	77	10,703,894
<u>OTHER SERVICES</u>	<u>81</u>	<u>131</u>	<u>1,612,534</u>	<u>108</u>	<u>3,795,067</u>
REPAIR & MAINTENANCE	811	89	771,325	78	3,123,903
PERSONAL SERVICE	812	42	841,209	25	590,563
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	5	80,601
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>32,732</u>	<u>4</u>	<u>821,854</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,337</b>	<b>\$67,973,780</b>	<b>2,402</b>	<b>\$133,805,120</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>789</u>	<u>\$97,747,378</u>	<u>437</u>	<u>\$13,147,746</u>
MOTOR VEHICLES & PARTS	441	56	31,945,223	7	24,054
NEW & USED AUTO DEALERS	4411	17	21,673,470	3	906
RV, BOAT, MOTORCYCLE DEALERS	4412	11	7,280,812	4	23,148
AUTOMOTIVE PARTS & TIRE	4413	28	2,990,941	D	D
FURNITURE & HOME FURNISHING	442	47	2,987,153	26	217,484
ELECTRONICS & APPLIANCES	443	99	3,682,834	53	3,876,433
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	2,581,371	19	32,682
COMPUTERS & SOFTWARE	44312	63	969,534	34	3,843,751
CAMERA & PHOTO SUPPLIES	44313	3	131,929	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	13,450,131	33	353,095
BUILDING MATERIALS	4441	44	12,934,832	28	332,932
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	515,299	5	20,163
FOOD & BEVERAGE STORES	445	30	6,925,777	16	3,401,901
GROCERY & CONVENIENCE STORES	4451	19	6,864,600	10	3,394,937
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	61,177	6	6,964
DRUG/HEALTH STORES	446	34	1,537,874	18	559,662
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,839,616	7	565,435
APPAREL & ACCESSORIES	448	40	2,980,909	23	165,456
CLOTHING & SHOE STORES	4481, 4482	32	2,868,203	23	165,456
JEWELRY & LUGGAGE STORES	4483	8	112,706	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	2,500,345	25	175,124
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	2,041,887	14	167,529
BOOK/PERIODICAL/MUSIC STORE	4512	25	458,458	11	7,595
GENERAL MERCHANDISE STORES	452	8	14,861,256	4	836,209
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	14,861,256	4	836,209
E-COMMERCE & MAIL ORDER	4541	51	304,005	40	156,954
MISCELLANEOUS RETAILERS	453, 4542, 4543	301	14,732,255	185	2,815,939
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>93,107</u>	<u>3</u>	<u>8,985</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>6,291</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>647</u>	<u>37,931,279</u>	<u>465</u>	<u>4,743,223</u>
CONSTRUCTION OF BUILDINGS	236	132	25,398,071	71	1,338,770
HEAVY CONSTRUCTION & HIGHWAYS	237	36	2,396,666	9	56,410
SPECIAL TRADE CONTRACTORS	238	479	10,136,542	385	3,348,043
<u>MANUFACTURING</u>	<u>31-33</u>	<u>116</u>	<u>3,012,697</u>	<u>57</u>	<u>753,171</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>508</u>	<u>11,630,451</u>	<u>277</u>	<u>5,413,094</u>
DURABLE GOODS	423	363	9,249,558	190	5,138,404
NONDURABLE GOODS	424	139	2,353,534	83	248,850
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	27,359	4	25,840
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>560,399</u>	<u>6</u>	<u>68,643</u>
<u>INFORMATION</u>	<u>51</u>	<u>190</u>	<u>4,178,710</u>	<u>129</u>	<u>3,268,005</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>1,071,830</u>	<u>35</u>	<u>313,889</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>150</u>	<u>3,713,596</u>	<u>96</u>	<u>2,569,001</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>141</u>	<u>2,823,084</u>	<u>81</u>	<u>1,624,158</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>274</u>	<u>3,655,202</u>	<u>249</u>	<u>851,407</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>18</u>	<u>1,444,447</u>	<u>15</u>	<u>1,183,504</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>13,749,621</u>	<u>42</u>	<u>3,594,680</u>
ACCOMMODATIONS	721	8	2,095,688	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	93	11,653,933	42	3,594,680
<u>OTHER SERVICES</u>	<u>81</u>	<u>182</u>	<u>4,104,157</u>	<u>90</u>	<u>745,290</u>
REPAIR & MAINTENANCE	811	124	2,896,592	59	460,995
PERSONAL SERVICE	812	51	1,093,796	31	284,295
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	113,769	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>59,401</u>	<u>6</u>	<u>142,444</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,204</b>	<b>\$185,781,650</b>	<b>1,988</b>	<b>\$38,427,240</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>587</u>	<u>\$51,131,533</u>	<u>1,376</u>	<u>\$256,203,685</u>
MOTOR VEHICLES & PARTS	441	24	13,733,561	62	93,434,988
NEW & USED AUTO DEALERS	4411	8	8,164,107	30	84,193,409
RV, BOAT, MOTORCYCLE DEALERS	4412	3	152,980	14	5,856,840
AUTOMOTIVE PARTS & TIRE	4413	13	5,416,474	18	3,384,739
FURNITURE & HOME FURNISHING	442	31	2,046,461	81	10,238,670
ELECTRONICS & APPLIANCES	443	69	1,237,370	172	16,637,686
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	838,639	57	11,389,663
COMPUTERS & SOFTWARE	44312	39	398,731	110	4,380,944
CAMERA & PHOTO SUPPLIES	44313	D	D	5	867,079
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	9,192,342	73	36,602,409
BUILDING MATERIALS	4441	27	9,192,342	58	35,823,023
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	15	779,386
FOOD & BEVERAGE STORES	445	16	3,462,305	42	13,457,874
GROCERY & CONVENIENCE STORES	4451	6	3,096,677	24	12,972,950
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	365,628	18	484,924
DRUG/HEALTH STORES	446	24	674,432	81	4,321,908
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,324,824	31	4,126,898
APPAREL & ACCESSORIES	448	41	948,723	95	15,394,327
CLOTHING & SHOE STORES	4481, 4482	33	575,823	81	13,352,507
JEWELRY & LUGGAGE STORES	4483	8	372,900	14	2,041,820
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	424,965	97	12,436,502
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	378,257	50	8,863,701
BOOK/PERIODICAL/MUSIC STORE	4512	16	46,708	47	3,572,801
GENERAL MERCHANDISE STORES	452	8	13,016,969	13	24,679,899
DEPARTMENT STORES	4521	D	D	5	23,094,806
GENERAL MERCHANDISE STORES	4529	8	13,016,969	8	1,585,093
E-COMMERCE & MAIL ORDER	4541	52	336,998	66	1,847,609
MISCELLANEOUS RETAILERS	453, 4542, 4543	246	4,732,583	563	23,024,915
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>-</u>	<u>-</u>	<u>11</u>	<u>173,804</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>69,966</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>162,928</u>	<u>6</u>	<u>40,431</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>373</u>	<u>10,007,677</u>	<u>1,204</u>	<u>76,139,403</u>
CONSTRUCTION OF BUILDINGS	236	67	2,869,902	266	44,371,676
HEAVY CONSTRUCTION & HIGHWAYS	237	15	603,145	50	3,740,982
SPECIAL TRADE CONTRACTORS	238	291	6,534,630	888	28,026,745
<u>MANUFACTURING</u>	<u>31-33</u>	<u>61</u>	<u>2,146,330</u>	<u>201</u>	<u>6,313,049</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>345</u>	<u>3,047,577</u>	<u>849</u>	<u>28,244,256</u>
DURABLE GOODS	423	237	1,412,647	624	25,036,879
NONDURABLE GOODS	424	100	1,561,227	218	3,152,146
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	73,703	7	55,231
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>7,672</u>	<u>28</u>	<u>760,654</u>
<u>INFORMATION</u>	<u>51</u>	<u>157</u>	<u>2,938,257</u>	<u>261</u>	<u>18,855,437</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>1,127,543</u>	<u>85</u>	<u>4,574,364</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,581,614</u>	<u>236</u>	<u>26,937,578</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>81</u>	<u>1,207,145</u>	<u>262</u>	<u>10,095,617</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>183</u>	<u>1,634,968</u>	<u>521</u>	<u>9,021,911</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>395,781</u>	<u>37</u>	<u>1,918,590</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>71</u>	<u>10,689,874</u>	<u>226</u>	<u>36,211,510</u>
ACCOMMODATIONS	721	5	1,517,118	11	4,738,580
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	66	9,172,756	215	31,472,930
<u>OTHER SERVICES</u>	<u>81</u>	<u>114</u>	<u>1,723,667</u>	<u>354</u>	<u>18,750,624</u>
REPAIR & MAINTENANCE	811	77	1,172,097	241	16,455,847
PERSONAL SERVICE	812	34	442,019	95	1,963,118
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	109,551	18	331,659
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>15</u>	<u>1,232,104</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,142</b>	<b>\$87,802,566</b>	<b>5,677</b>	<b>\$495,542,983</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>320</u>	<u>\$23,342,248</u>	<u>756</u>	<u>\$98,345,031</u>
MOTOR VEHICLES & PARTS	441	22	5,093,004	55	50,279,948
NEW & USED AUTO DEALERS	4411	10	3,844,785	20	41,022,235
RV, BOAT, MOTORCYCLE DEALERS	4412	5	103,985	8	5,430,973
AUTOMOTIVE PARTS & TIRE	4413	7	1,144,234	27	3,826,740
FURNITURE & HOME FURNISHING	442	6	396,873	36	1,441,468
ELECTRONICS & APPLIANCES	443	33	226,875	86	1,704,321
APPLIANCES, TV & OTHER ELECTRONICS	44311	13	88,379	30	1,074,681
COMPUTERS & SOFTWARE	44312	20	138,496	53	599,078
CAMERA & PHOTO SUPPLIES	44313	D	D	3	30,562
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	8	580,044	37	5,990,278
BUILDING MATERIALS	4441	8	580,044	29	5,171,627
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	8	818,651
FOOD & BEVERAGE STORES	445	4	881,600	22	4,962,897
GROCERY & CONVENIENCE STORES	4451	D	D	16	4,900,847
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	881,600	6	62,050
DRUG/HEALTH STORES	446	19	393,400	32	1,519,056
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	664,138	22	8,169,507
APPAREL & ACCESSORIES	448	26	289,477	47	1,108,978
CLOTHING & SHOE STORES	4481, 4482	23	141,296	39	1,068,525
JEWELRY & LUGGAGE STORES	4483	3	148,181	8	40,453
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	19	174,573	37	1,477,106
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	10	87,189	16	466,672
BOOK/PERIODICAL/MUSIC STORE	4512	9	87,384	21	1,010,434
GENERAL MERCHANDISE STORES	452	7	13,173,551	10	12,050,365
DEPARTMENT STORES	4521	3	615,367	D	D
GENERAL MERCHANDISE STORES	4529	4	12,558,184	10	12,050,365
E-COMMERCE & MAIL ORDER	4541	33	81,439	49	274,880
MISCELLANEOUS RETAILERS	453, 4542, 4543	136	1,387,274	323	9,366,227
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>332,545</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>356,297</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>115</u>	<u>4,970,894</u>	<u>616</u>	<u>35,688,083</u>
CONSTRUCTION OF BUILDINGS	236	24	3,979,159	105	12,238,693
HEAVY CONSTRUCTION & HIGHWAYS	237	7	84,725	36	4,023,013
SPECIAL TRADE CONTRACTORS	238	84	907,010	475	19,426,377
<u>MANUFACTURING</u>	<u>31-33</u>	<u>27</u>	<u>202,115</u>	<u>95</u>	<u>8,024,002</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>209</u>	<u>1,255,507</u>	<u>610</u>	<u>27,043,986</u>
DURABLE GOODS	423	152	903,035	444	22,083,501
NONDURABLE GOODS	424	54	349,819	159	4,863,363
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,653	7	97,122
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>9,541</u>	<u>24</u>	<u>1,082,439</u>
<u>INFORMATION</u>	<u>51</u>	<u>108</u>	<u>725,226</u>	<u>188</u>	<u>6,655,421</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>469,483</u>	<u>55</u>	<u>1,722,808</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>61</u>	<u>591,219</u>	<u>151</u>	<u>11,497,007</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>46</u>	<u>180,922</u>	<u>109</u>	<u>1,190,726</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>68</u>	<u>388,103</u>	<u>219</u>	<u>3,063,193</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>300,564</u>	<u>19</u>	<u>1,115,880</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>29</u>	<u>3,551,668</u>	<u>103</u>	<u>13,007,947</u>
ACCOMMODATIONS	721	3	597,713	11	3,174,140
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	26	2,953,955	92	9,833,807
<u>OTHER SERVICES</u>	<u>81</u>	<u>48</u>	<u>918,005</u>	<u>161</u>	<u>5,767,378</u>
REPAIR & MAINTENANCE	811	31	771,490	115	4,485,730
PERSONAL SERVICE	812	17	146,515	43	1,201,742
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	79,906
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>5,800</u>	<u>10</u>	<u>502,950</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,082</b>	<b>\$37,267,592</b>	<b>3,121</b>	<b>\$215,039,396</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>644</u>	<u>\$40,156,947</u>	<u>513</u>	<u>\$17,877,320</u>
MOTOR VEHICLES & PARTS	441	30	10,322,753	20	2,424,914
NEW & USED AUTO DEALERS	4411	9	8,876,486	3	414,476
RV, BOAT, MOTORCYCLE DEALERS	4412	6	89,675	10	949,182
AUTOMOTIVE PARTS & TIRE	4413	15	1,356,592	7	1,061,256
FURNITURE & HOME FURNISHING	442	27	1,651,088	23	314,185
ELECTRONICS & APPLIANCES	443	70	1,186,477	51	693,210
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	588,890	22	323,575
COMPUTERS & SOFTWARE	44312	43	597,587	29	369,635
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	36	5,721,272	22	1,611,308
BUILDING MATERIALS	4441	32	5,596,073	17	1,365,340
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	125,199	5	245,968
FOOD & BEVERAGE STORES	445	15	4,448,916	7	3,124,709
GROCERY & CONVENIENCE STORES	4451	9	4,356,487	3	3,116,136
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	92,429	4	8,573
DRUG/HEALTH STORES	446	22	1,610,978	22	1,114,634
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	3,903,668	6	591,808
APPAREL & ACCESSORIES	448	46	1,526,064	44	941,418
CLOTHING & SHOE STORES	4481, 4482	39	1,363,683	36	761,988
JEWELRY & LUGGAGE STORES	4483	7	162,381	8	179,430
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	1,774,436	41	1,222,819
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	1,445,355	22	810,750
BOOK/PERIODICAL/MUSIC STORE	4512	17	329,081	19	412,069
GENERAL MERCHANDISE STORES	452	10	4,241,871	3	849,317
DEPARTMENT STORES	4521	3	1,938,978	D	D
GENERAL MERCHANDISE STORES	4529	7	2,302,893	3	849,317
E-COMMERCE & MAIL ORDER	4541	51	438,508	47	342,186
MISCELLANEOUS RETAILERS	453, 4542, 4543	279	3,330,916	227	4,646,812
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>672,721</u>	<u>3</u>	<u>41,115</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>370</u>	<u>19,318,463</u>	<u>232</u>	<u>9,644,892</u>
CONSTRUCTION OF BUILDINGS	236	92	11,784,866	69	7,107,110
HEAVY CONSTRUCTION & HIGHWAYS	237	6	227,735	9	540,461
SPECIAL TRADE CONTRACTORS	238	272	7,305,862	154	1,997,321
<u>MANUFACTURING</u>	<u>31-33</u>	<u>87</u>	<u>1,990,150</u>	<u>68</u>	<u>3,157,528</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>442</u>	<u>7,343,968</u>	<u>306</u>	<u>1,939,862</u>
DURABLE GOODS	423	312	6,132,075	210	1,530,179
NONDURABLE GOODS	424	124	1,158,492	92	403,483
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	53,401	4	6,200
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>322,990</u>	<u>7</u>	<u>305,614</u>
<u>INFORMATION</u>	<u>51</u>	<u>169</u>	<u>3,200,625</u>	<u>142</u>	<u>1,801,359</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>916,343</u>	<u>38</u>	<u>551,361</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>95</u>	<u>1,627,745</u>	<u>63</u>	<u>401,459</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>91</u>	<u>930,361</u>	<u>70</u>	<u>564,774</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>179</u>	<u>2,213,910</u>	<u>134</u>	<u>787,119</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>16</u>	<u>442,360</u>	<u>19</u>	<u>1,375,989</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>107</u>	<u>15,211,433</u>	<u>84</u>	<u>9,849,588</u>
ACCOMMODATIONS	721	18	5,253,759	19	2,509,028
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	89	9,957,674	65	7,340,560
<u>OTHER SERVICES</u>	<u>81</u>	<u>132</u>	<u>3,226,051</u>	<u>86</u>	<u>1,503,020</u>
REPAIR & MAINTENANCE	811	88	2,451,553	53	1,090,480
PERSONAL SERVICE	812	39	595,357	33	412,540
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	179,141	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>29,929</u>	<u>3</u>	<u>6,187</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,406</b>	<b>\$97,603,996</b>	<b>1,768</b>	<b>\$49,807,187</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>530</u>	<u>\$30,239,392</u>	<u>1,269</u>	<u>\$308,926,615</u>
MOTOR VEHICLES & PARTS	441	25	7,348,281	73	113,659,204
NEW & USED AUTO DEALERS	4411	8	5,953,429	32	109,205,705
RV, BOAT, MOTORCYCLE DEALERS	4412	3	111,991	8	806,707
AUTOMOTIVE PARTS & TIRE	4413	14	1,282,861	33	3,646,792
FURNITURE & HOME FURNISHING	442	24	551,078	81	7,765,315
ELECTRONICS & APPLIANCES	443	66	1,338,745	141	14,832,845
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	821,098	54	10,818,139
COMPUTERS & SOFTWARE	44312	42	517,647	87	4,014,706
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	22	2,025,785	70	33,258,769
BUILDING MATERIALS	4441	19	1,944,403	58	32,648,632
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	81,382	12	610,137
FOOD & BEVERAGE STORES	445	5	3,457,262	26	5,305,503
GROCERY & CONVENIENCE STORES	4451	5	3,457,262	12	5,056,519
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	14	248,984
DRUG/HEALTH STORES	446	28	682,849	68	3,197,656
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	757,194	23	2,894,417
APPAREL & ACCESSORIES	448	40	499,131	89	17,975,543
CLOTHING & SHOE STORES	4481, 4482	33	356,331	75	16,474,215
JEWELRY & LUGGAGE STORES	4483	7	142,800	14	1,501,328
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	5,428,536	70	5,581,008
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	398,453	41	3,415,732
BOOK/PERIODICAL/MUSIC STORE	4512	21	5,030,083	29	2,165,276
GENERAL MERCHANDISE STORES	452	4	3,091,238	18	79,928,501
DEPARTMENT STORES	4521	D	D	5	25,330,941
GENERAL MERCHANDISE STORES	4529	4	3,091,238	13	54,597,560
E-COMMERCE & MAIL ORDER	4541	53	682,800	64	999,307
MISCELLANEOUS RETAILERS	453, 4542, 4543	215	4,376,493	546	23,528,547
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>12</u>	<u>1,046,925</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>80,411</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>238</u>	<u>28,065,507</u>	<u>1,482</u>	<u>65,164,675</u>
CONSTRUCTION OF BUILDINGS	236	71	20,034,404	288	35,588,175
HEAVY CONSTRUCTION & HIGHWAYS	237	14	561,368	58	5,867,163
SPECIAL TRADE CONTRACTORS	238	153	7,469,735	1,136	23,709,337
<u>MANUFACTURING</u>	<u>31-33</u>	<u>76</u>	<u>1,092,104</u>	<u>216</u>	<u>6,456,568</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>424</u>	<u>5,872,627</u>	<u>729</u>	<u>18,765,954</u>
DURABLE GOODS	423	302	4,800,891	531	16,104,987
NONDURABLE GOODS	424	118	1,070,970	191	2,616,799
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	766	7	44,168
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>436,642</u>	<u>23</u>	<u>394,597</u>
<u>INFORMATION</u>	<u>51</u>	<u>146</u>	<u>2,668,154</u>	<u>234</u>	<u>9,606,973</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>274,255</u>	<u>83</u>	<u>5,106,274</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>74</u>	<u>1,335,321</u>	<u>196</u>	<u>5,677,859</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>85</u>	<u>1,465,917</u>	<u>209</u>	<u>3,499,039</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>103</u>	<u>3,546,670</u>	<u>531</u>	<u>8,373,620</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>316,978</u>	<u>30</u>	<u>3,558,321</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>8,873,474</u>	<u>160</u>	<u>33,259,344</u>
ACCOMMODATIONS	721	7	1,648,914	4	696,755
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	57	7,224,560	156	32,562,589
<u>OTHER SERVICES</u>	<u>81</u>	<u>64</u>	<u>1,363,296</u>	<u>350</u>	<u>9,133,915</u>
REPAIR & MAINTENANCE	811	33	979,613	244	6,480,121
PERSONAL SERVICE	812	31	383,683	99	2,347,105
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	7	306,689
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>92,983</u>	<u>7</u>	<u>384,837</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,860</b>	<b>\$85,643,320</b>	<b>5,536</b>	<b>\$479,435,927</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,246</b>	<b>\$181,961,656</b>	<b>1,202</b>	<b>\$305,033,393</b>
MOTOR VEHICLES & PARTS	441	36	10,928,381	57	136,135,234
NEW & USED AUTO DEALERS	4411	10	6,198,169	\$25	118,091,878
RV, BOAT, MOTORCYCLE DEALERS	4412	8	1,287,297	7	12,191,604
AUTOMOTIVE PARTS & TIRE	4413	18	3,442,915	25	5,851,752
FURNITURE & HOME FURNISHING	442	89	8,155,305	90	42,703,795
ELECTRONICS & APPLIANCES	443	184	26,279,159	152	31,595,335
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	8,337,702	51	1,821,120
COMPUTERS & SOFTWARE	44312	126	17,941,457	101	29,774,215
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	21,689,620	82	10,984,652
BUILDING MATERIALS	4441	65	20,873,872	67	10,755,313
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	815,748	15	229,339
FOOD & BEVERAGE STORES	445	34	8,358,517	43	10,126,025
GROCERY & CONVENIENCE STORES	4451	16	7,588,924	26	9,461,400
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	769,593	17	664,625
DRUG/HEALTH STORES	446	53	3,905,711	67	8,233,813
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,536,887	30	4,369,818
APPAREL & ACCESSORIES	448	81	14,311,782	55	2,732,716
CLOTHING & SHOE STORES	4481, 4482	67	13,569,365	46	1,597,395
JEWELRY & LUGGAGE STORES	4483	14	742,417	9	1,135,321
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	11,661,116	59	2,079,770
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	9,273,437	34	1,995,984
BOOK/PERIODICAL/MUSIC STORE	4512	32	2,387,679	25	83,786
GENERAL MERCHANDISE STORES	452	12	42,961,420	11	31,788,288
DEPARTMENT STORES	4521	6	32,397,865	D	D
GENERAL MERCHANDISE STORES	4529	6	10,563,555	11	31,788,288
E-COMMERCE & MAIL ORDER	4541	80	6,745,172	64	1,190,359
MISCELLANEOUS RETAILERS	453, 4542, 4543	514	25,428,586	492	23,093,588
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>15</b>	<b>89,802</b>	<b>12</b>	<b>37,972</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>695,800</b>	<b>4</b>	<b>133,712</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>1,243,678</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,860</b>	<b>88,743,650</b>	<b>1,886</b>	<b>83,235,999</b>
CONSTRUCTION OF BUILDINGS	236	381	39,735,493	377	36,284,394
HEAVY CONSTRUCTION & HIGHWAYS	237	80	11,706,838	74	5,792,170
SPECIAL TRADE CONTRACTORS	238	1,399	37,301,319	1,435	41,159,435
<b>MANUFACTURING</b>	<b>31-33</b>	<b>274</b>	<b>11,244,939</b>	<b>206</b>	<b>11,727,972</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>829</b>	<b>70,575,468</b>	<b>828</b>	<b>28,130,371</b>
DURABLE GOODS	423	592	66,949,020	596	20,443,302
NONDURABLE GOODS	424	227	3,586,569	223	7,637,914
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	39,879	9	49,155
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>30</b>	<b>980,860</b>	<b>42</b>	<b>771,346</b>
<b>INFORMATION</b>	<b>51</b>	<b>250</b>	<b>28,662,418</b>	<b>261</b>	<b>18,492,637</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>78</b>	<b>3,308,791</b>	<b>88</b>	<b>8,600,669</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>219</b>	<b>15,823,785</b>	<b>217</b>	<b>14,269,022</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>315</b>	<b>20,232,604</b>	<b>256</b>	<b>7,943,950</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>724</b>	<b>22,226,804</b>	<b>669</b>	<b>10,127,458</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>39</b>	<b>1,126,426</b>	<b>36</b>	<b>2,464,657</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>185</b>	<b>50,027,741</b>	<b>232</b>	<b>45,141,272</b>
ACCOMMODATIONS	721	4	4,517,802	12	7,954,439
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	181	45,509,939	220	37,186,833
<b>OTHER SERVICES</b>	<b>81</b>	<b>368</b>	<b>14,984,417</b>	<b>403</b>	<b>11,616,887</b>
REPAIR & MAINTENANCE	811	249	10,782,623	285	8,532,208
PERSONAL SERVICE	812	114	4,097,194	114	2,870,768
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	104,600	4	213,911
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>115,987</b>	<b>7</b>	<b>37,125</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,444</b>	<b>\$510,801,148</b>	<b>6,352</b>	<b>\$549,008,120</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>799</u>	<u>\$71,980,609</u>	<u>370</u>	<u>\$27,738,938</u>
MOTOR VEHICLES & PARTS	441	32	12,344,001	17	6,978,792
NEW & USED AUTO DEALERS	4411	12	7,795,573	8	1,718,912
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,255,285	5	682,074
AUTOMOTIVE PARTS & TIRE	4413	15	3,293,143	4	4,577,806
FURNITURE & HOME FURNISHING	442	36	3,783,269	23	437,382
ELECTRONICS & APPLIANCES	443	88	4,383,984	41	1,698,088
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	3,651,211	17	193,733
COMPUTERS & SOFTWARE	44312	56	717,541	24	1,504,355
CAMERA & PHOTO SUPPLIES	44313	3	15,232	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	11,889,010	28	824,046
BUILDING MATERIALS	4441	35	10,957,618	24	776,686
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	931,392	4	47,360
FOOD & BEVERAGE STORES	445	16	7,040,099	17	3,620,321
GROCERY & CONVENIENCE STORES	4451	8	6,526,352	12	3,605,802
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	513,747	5	14,519
DRUG/HEALTH STORES	446	48	2,143,980	14	119,658
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,928,275	10	997,688
APPAREL & ACCESSORIES	448	39	410,969	13	371,681
CLOTHING & SHOE STORES	4481, 4482	30	216,367	13	371,681
JEWELRY & LUGGAGE STORES	4483	9	194,602	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	2,932,285	14	24,741
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	1,984,514	5	8,694
BOOK/PERIODICAL/MUSIC STORE	4512	22	947,771	9	16,047
GENERAL MERCHANDISE STORES	452	10	16,470,273	3	19,397
DEPARTMENT STORES	4521	3	921,820	D	D
GENERAL MERCHANDISE STORES	4529	7	15,548,453	3	19,397
E-COMMERCE & MAIL ORDER	4541	53	585,382	27	271,224
MISCELLANEOUS RETAILERS	453, 4542, 4543	367	7,069,082	163	12,375,920
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>2,777</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>512,126</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>591</u>	<u>54,613,610</u>	<u>597</u>	<u>108,932,349</u>
CONSTRUCTION OF BUILDINGS	236	132	35,784,666	96	32,664,858
HEAVY CONSTRUCTION & HIGHWAYS	237	32	5,537,185	28	64,831,101
SPECIAL TRADE CONTRACTORS	238	427	13,291,759	473	11,436,390
<u>MANUFACTURING</u>	<u>31-33</u>	<u>116</u>	<u>2,619,607</u>	<u>59</u>	<u>1,952,158</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>615</u>	<u>14,972,068</u>	<u>205</u>	<u>3,158,886</u>
DURABLE GOODS	423	450	12,726,851	149	2,690,846
NONDURABLE GOODS	424	157	2,204,665	53	466,155
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	40,552	3	1,885
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>231,338</u>	<u>29</u>	<u>15,797,034</u>
<u>INFORMATION</u>	<u>51</u>	<u>171</u>	<u>7,364,349</u>	<u>108</u>	<u>4,477,898</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>915,203</u>	<u>32</u>	<u>272,315</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>143</u>	<u>4,505,434</u>	<u>110</u>	<u>65,220,848</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>168</u>	<u>2,767,870</u>	<u>50</u>	<u>2,584,992</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>268</u>	<u>5,841,830</u>	<u>198</u>	<u>1,664,746</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>18</u>	<u>2,208,123</u>	<u>3</u>	<u>1,594</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>108</u>	<u>20,870,819</u>	<u>95</u>	<u>76,322,932</u>
ACCOMMODATIONS	721	10	4,833,238	30	45,040,432
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	98	16,037,581	65	31,282,500
<u>OTHER SERVICES</u>	<u>81</u>	<u>127</u>	<u>3,362,426</u>	<u>110</u>	<u>7,476,470</u>
REPAIR & MAINTENANCE	811	75	2,177,317	74	1,970,194
PERSONAL SERVICE	812	48	1,106,558	33	5,436,314
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	78,551	3	69,962
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>156,208</u>	<u>6</u>	<u>307,123</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,197</b>	<b>\$192,924,397</b>	<b>1,972</b>	<b>\$315,908,283</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,095</u>	<u>\$1,319,485,189</u>	<u>525</u>	<u>\$29,685,147</u>
MOTOR VEHICLES & PARTS	441	251	245,809,660	23	2,780,112
NEW & USED AUTO DEALERS	4411	88	183,819,060	5	1,006,749
RV, BOAT, MOTORCYCLE DEALERS	4412	84	43,084,165	6	113,914
AUTOMOTIVE PARTS & TIRE	4413	79	18,906,435	12	1,659,449
FURNITURE & HOME FURNISHING	442	335	80,466,585	18	677,842
ELECTRONICS & APPLIANCES	443	461	83,313,795	59	625,876
APPLIANCES, TV & OTHER ELECTRONICS	44311	136	36,374,257	25	208,040
COMPUTERS & SOFTWARE	44312	316	40,520,919	34	417,836
CAMERA & PHOTO SUPPLIES	44313	9	6,418,619	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	258	105,460,041	31	4,494,296
BUILDING MATERIALS	4441	212	101,335,139	25	4,424,859
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	4,124,902	6	69,437
FOOD & BEVERAGE STORES	445	430	91,025,247	8	1,916,955
GROCERY & CONVENIENCE STORES	4451	301	82,752,742	8	1,916,955
OTHER FOOD & BEVERAGE STORES	4452, 4453	129	8,272,505	D	D
DRUG/HEALTH STORES	446	201	47,031,264	17	107,815
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	135	22,786,314	11	629,031
APPAREL & ACCESSORIES	448	479	172,943,343	34	129,223
CLOTHING & SHOE STORES	4481, 4482	371	155,580,681	29	62,054
JEWELRY & LUGGAGE STORES	4483	108	17,362,662	5	67,169
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	349	90,347,336	34	191,175
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	181	51,622,576	16	36,291
BOOK/PERIODICAL/MUSIC STORE	4512	168	38,724,760	18	154,884
GENERAL MERCHANDISE STORES	452	50	158,635,453	9	15,933,850
DEPARTMENT STORES	4521	8	69,569,510	D	D
GENERAL MERCHANDISE STORES	4529	42	89,065,943	9	15,933,850
E-COMMERCE & MAIL ORDER	4541	151	23,177,923	50	248,419
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,995	198,488,228	231	1,950,553
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>585,577</u>	<u>6</u>	<u>33,956</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>492,049</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>556,678</u>	<u>3</u>	<u>92,086</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,204</u>	<u>879,161,757</u>	<u>314</u>	<u>4,100,165</u>
CONSTRUCTION OF BUILDINGS	236	1,919	555,514,099	52	1,243,709
HEAVY CONSTRUCTION & HIGHWAYS	237	196	65,021,905	12	392,780
SPECIAL TRADE CONTRACTORS	238	4,089	258,625,753	250	2,463,676
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,066</u>	<u>106,737,888</u>	<u>80</u>	<u>754,693</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,177</u>	<u>335,865,058</u>	<u>373</u>	<u>3,194,689</u>
DURABLE GOODS	423	1,549	275,978,519	270	2,573,146
NONDURABLE GOODS	424	598	58,133,706	100	608,158
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	1,752,833	3	13,385
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>195</u>	<u>30,992,510</u>	<u>7</u>	<u>21,647</u>
<u>INFORMATION</u>	<u>51</u>	<u>643</u>	<u>174,908,050</u>	<u>147</u>	<u>1,879,876</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>186</u>	<u>40,325,038</u>	<u>38</u>	<u>1,212,630</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>681</u>	<u>124,530,388</u>	<u>101</u>	<u>1,039,318</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,529</u>	<u>119,007,443</u>	<u>83</u>	<u>1,240,085</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,228</u>	<u>140,642,506</u>	<u>153</u>	<u>810,953</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>285</u>	<u>41,600,908</u>	<u>7</u>	<u>192,046</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,274</u>	<u>616,656,910</u>	<u>54</u>	<u>5,730,893</u>
ACCOMMODATIONS	721	122	175,215,974	3	324,803
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,152	441,440,936	51	5,406,090
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,846</u>	<u>140,667,791</u>	<u>106</u>	<u>2,278,147</u>
REPAIR & MAINTENANCE	811	1,074	71,666,990	70	1,806,713
PERSONAL SERVICE	812	696	65,125,761	33	347,796
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	76	3,875,040	3	123,638
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>38</u>	<u>3,759,847</u>	<u>3</u>	<u>3,305</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>24,499</b>	<b>\$4,075,975,587</b>	<b>2,000</b>	<b>\$52,269,636</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,081</u>	<u>\$462,168,252</u>	<u>435</u>	<u>\$32,968,543</u>
MOTOR VEHICLES & PARTS	441	167	89,530,475	25	7,035,045
NEW & USED AUTO DEALERS	4411	84	76,984,725	6	3,358,347
RV, BOAT, MOTORCYCLE DEALERS	4412	22	1,626,964	4	967,031
AUTOMOTIVE PARTS & TIRE	4413	61	10,918,786	15	2,709,667
FURNITURE & HOME FURNISHING	442	114	27,622,076	12	587,647
ELECTRONICS & APPLIANCES	443	250	30,440,264	45	499,449
APPLIANCES, TV & OTHER ELECTRONICS	44311	71	17,860,645	19	352,455
COMPUTERS & SOFTWARE	44312	175	12,448,474	26	146,994
CAMERA & PHOTO SUPPLIES	44313	4	131,145	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	47,523,081	21	3,151,867
BUILDING MATERIALS	4441	92	42,745,106	16	2,572,155
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	4,777,975	5	579,712
FOOD & BEVERAGE STORES	445	77	31,577,128	22	2,610,858
GROCERY & CONVENIENCE STORES	4451	49	30,690,913	18	2,601,521
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	886,215	4	9,337
DRUG/HEALTH STORES	446	112	13,784,910	21	439,895
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	10,126,180	8	795,705
APPAREL & ACCESSORIES	448	136	43,040,791	33	1,067,565
CLOTHING & SHOE STORES	4481, 4482	109	37,844,017	33	1,067,565
JEWELRY & LUGGAGE STORES	4483	27	5,196,774	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	25,469,688	25	255,695
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	17,035,924	10	102,807
BOOK/PERIODICAL/MUSIC STORE	4512	58	8,433,764	15	152,888
GENERAL MERCHANDISE STORES	452	25	88,243,939	7	13,368,920
DEPARTMENT STORES	4521	8	37,481,819	D	D
GENERAL MERCHANDISE STORES	4529	17	50,762,120	7	13,368,920
E-COMMERCE & MAIL ORDER	4541	81	2,950,004	41	110,128
MISCELLANEOUS RETAILERS	453, 4542, 4543	818	51,859,716	175	3,045,769
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>65,302</u>	<u>3</u>	<u>11,434</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>68,926</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>313,449</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,601</u>	<u>143,395,254</u>	<u>219</u>	<u>12,603,438</u>
CONSTRUCTION OF BUILDINGS	236	401	71,189,812	47	9,763,400
HEAVY CONSTRUCTION & HIGHWAYS	237	65	12,476,222	15	328,113
SPECIAL TRADE CONTRACTORS	238	1,135	59,729,220	157	2,511,925
<u>MANUFACTURING</u>	<u>31-33</u>	<u>333</u>	<u>25,447,261</u>	<u>52</u>	<u>632,508</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,388</u>	<u>96,314,093</u>	<u>304</u>	<u>6,526,307</u>
DURABLE GOODS	423	1,024	78,828,489	212	3,539,920
NONDURABLE GOODS	424	346	16,684,954	87	2,984,260
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	800,650	5	2,127
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>1,170,437</u>	<u>9</u>	<u>75,157</u>
<u>INFORMATION</u>	<u>51</u>	<u>352</u>	<u>42,886,810</u>	<u>119</u>	<u>2,579,614</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>114</u>	<u>12,817,421</u>	<u>40</u>	<u>442,833</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>339</u>	<u>25,427,500</u>	<u>82</u>	<u>1,003,177</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>407</u>	<u>17,726,289</u>	<u>63</u>	<u>637,835</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>664</u>	<u>28,572,208</u>	<u>104</u>	<u>1,736,276</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>61</u>	<u>4,823,182</u>	<u>5</u>	<u>78,803</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>471</u>	<u>103,487,406</u>	<u>47</u>	<u>4,616,377</u>
ACCOMMODATIONS	721	36	22,664,189	5	611,624
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	435	80,823,217	42	4,004,753
<u>OTHER SERVICES</u>	<u>81</u>	<u>564</u>	<u>31,607,271</u>	<u>79</u>	<u>1,485,159</u>
REPAIR & MAINTENANCE	811	358	18,798,045	51	1,070,403
PERSONAL SERVICE	812	183	11,170,934	28	414,756
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	1,638,292	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>2,225,269</u>	<u>5</u>	<u>87,172</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,442</b>	<b>\$998,516,330</b>	<b>1,566</b>	<b>\$65,484,633</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,197</u>	<u>\$548,554,602</u>	<u>832</u>	<u>\$307,747,649</u>
MOTOR VEHICLES & PARTS	441	151	169,635,456	32	30,918,300
NEW & USED AUTO DEALERS	4411	69	144,879,741	13	22,403,711
RV, BOAT, MOTORCYCLE DEALERS	4412	26	14,034,256	6	5,684,304
AUTOMOTIVE PARTS & TIRE	4413	56	10,721,459	13	2,830,285
FURNITURE & HOME FURNISHING	442	138	18,276,190	79	35,265,382
ELECTRONICS & APPLIANCES	443	255	35,220,321	121	33,100,331
APPLIANCES, TV & OTHER ELECTRONICS	44311	84	23,428,132	38	21,752,612
COMPUTERS & SOFTWARE	44312	165	10,494,625	83	11,347,719
CAMERA & PHOTO SUPPLIES	44313	6	1,297,564	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	45,100,017	45	26,706,043
BUILDING MATERIALS	4441	103	43,469,636	35	26,487,887
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,630,381	10	218,156
FOOD & BEVERAGE STORES	445	137	24,052,035	26	2,121,779
GROCERY & CONVENIENCE STORES	4451	111	23,418,633	20	1,966,011
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	633,402	6	155,768
DRUG/HEALTH STORES	446	107	11,840,530	40	2,960,283
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	21,626,485	15	2,015,803
APPAREL & ACCESSORIES	448	149	52,377,047	80	50,879,406
CLOTHING & SHOE STORES	4481, 4482	114	45,652,343	64	42,812,338
JEWELRY & LUGGAGE STORES	4483	35	6,724,704	16	8,067,068
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	133	28,144,371	45	18,983,527
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	20,709,501	30	16,096,058
BOOK/PERIODICAL/MUSIC STORE	4512	58	7,434,870	15	2,887,469
GENERAL MERCHANDISE STORES	452	24	97,413,994	10	81,397,897
DEPARTMENT STORES	4521	6	49,225,154	6	52,018,317
GENERAL MERCHANDISE STORES	4529	18	48,188,840	4	29,379,580
E-COMMERCE & MAIL ORDER	4541	75	2,953,118	36	654,527
MISCELLANEOUS RETAILERS	453, 4542, 4543	850	41,915,038	303	22,744,371
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>338,168</u>	<u>4</u>	<u>4,975</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>679,778</u>	<u>5</u>	<u>46,391</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>373,478</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,489</u>	<u>225,823,561</u>	<u>714</u>	<u>37,374,170</u>
CONSTRUCTION OF BUILDINGS	236	572	111,453,917	121	22,935,572
HEAVY CONSTRUCTION & HIGHWAYS	237	108	41,341,371	41	4,725,762
SPECIAL TRADE CONTRACTORS	238	1,809	73,028,273	552	9,712,836
<u>MANUFACTURING</u>	<u>31-33</u>	<u>400</u>	<u>37,225,165</u>	<u>154</u>	<u>15,062,100</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,295</u>	<u>77,598,952</u>	<u>536</u>	<u>58,137,268</u>
DURABLE GOODS	423	958	65,328,323	390	53,148,243
NONDURABLE GOODS	424	325	12,161,073	139	4,949,646
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	109,556	7	39,379
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>63</u>	<u>6,064,982</u>	<u>20</u>	<u>390,283</u>
<u>INFORMATION</u>	<u>51</u>	<u>359</u>	<u>43,881,020</u>	<u>165</u>	<u>12,876,047</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>127</u>	<u>15,822,153</u>	<u>45</u>	<u>1,740,926</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>350</u>	<u>34,369,985</u>	<u>154</u>	<u>15,222,587</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>422</u>	<u>13,603,514</u>	<u>141</u>	<u>8,141,646</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>942</u>	<u>25,555,219</u>	<u>296</u>	<u>4,714,178</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>69</u>	<u>8,685,937</u>	<u>25</u>	<u>3,353,850</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>564</u>	<u>96,536,780</u>	<u>139</u>	<u>48,994,259</u>
ACCOMMODATIONS	721	27	11,312,274	23	15,994,521
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	537	85,224,506	116	32,999,738
<u>OTHER SERVICES</u>	<u>81</u>	<u>717</u>	<u>32,820,045</u>	<u>178</u>	<u>5,165,710</u>
REPAIR & MAINTENANCE	811	499	24,835,366	131	2,637,289
PERSONAL SERVICE	812	198	7,259,106	47	2,528,421
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	725,573	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>191,012</u>	<u>6</u>	<u>757,425</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,043</b>	<b>\$1,168,124,351</b>	<b>3,414</b>	<b>\$519,729,464</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,708</u>	<u>\$295,524,615</u>	<u>715</u>	<u>\$48,463,169</u>
MOTOR VEHICLES & PARTS	441	82	66,669,772	41	15,507,277
NEW & USED AUTO DEALERS	4411	21	60,585,550	14	10,825,798
RV, BOAT, MOTORCYCLE DEALERS	4412	9	279,543	7	1,909,216
AUTOMOTIVE PARTS & TIRE	4413	52	5,804,679	20	2,772,263
FURNITURE & HOME FURNISHING	442	99	12,464,648	28	1,195,241
ELECTRONICS & APPLIANCES	443	189	9,505,496	89	1,533,736
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	3,545,413	29	545,289
COMPUTERS & SOFTWARE	44312	135	5,877,237	57	983,187
CAMERA & PHOTO SUPPLIES	44313	4	82,846	3	5,260
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	26,949,143	31	3,537,732
BUILDING MATERIALS	4441	99	25,898,551	24	3,371,936
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,050,592	7	165,796
FOOD & BEVERAGE STORES	445	73	18,470,664	24	6,019,658
GROCERY & CONVENIENCE STORES	4451	44	17,311,044	11	5,745,261
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	1,159,620	13	274,397
DRUG/HEALTH STORES	446	84	7,398,131	37	2,700,449
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	8,427,275	13	1,150,614
APPAREL & ACCESSORIES	448	101	26,397,856	44	1,274,630
CLOTHING & SHOE STORES	4481, 4482	81	24,361,792	36	944,922
JEWELRY & LUGGAGE STORES	4483	20	2,036,064	8	329,708
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	105	9,100,821	58	3,674,739
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	5,082,844	34	1,485,638
BOOK/PERIODICAL/MUSIC STORE	4512	49	4,017,977	24	2,189,101
GENERAL MERCHANDISE STORES	452	21	70,435,864	9	6,778,879
DEPARTMENT STORES	4521	5	31,228,528	4	3,286,093
GENERAL MERCHANDISE STORES	4529	16	39,207,336	5	3,492,786
E-COMMERCE & MAIL ORDER	4541	81	2,989,581	57	480,037
MISCELLANEOUS RETAILERS	453, 4542, 4543	709	36,715,364	284	4,610,177
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>877,951</u>	<u>6</u>	<u>83,958</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>150,516</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>1,084,489</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,729</u>	<u>130,710,760</u>	<u>336</u>	<u>35,544,120</u>
CONSTRUCTION OF BUILDINGS	236	367	72,609,703	89	26,194,520
HEAVY CONSTRUCTION & HIGHWAYS	237	62	5,141,134	17	1,364,252
SPECIAL TRADE CONTRACTORS	238	1,300	52,959,923	230	7,985,348
<u>MANUFACTURING</u>	<u>31-33</u>	<u>308</u>	<u>15,779,482</u>	<u>104</u>	<u>2,519,375</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,229</u>	<u>46,330,608</u>	<u>579</u>	<u>13,002,823</u>
DURABLE GOODS	423	914	39,784,430	408	9,422,412
NONDURABLE GOODS	424	303	6,432,208	166	3,532,997
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	113,970	5	47,414
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>55</u>	<u>2,000,503</u>	<u>7</u>	<u>28,033</u>
<u>INFORMATION</u>	<u>51</u>	<u>339</u>	<u>33,534,447</u>	<u>178</u>	<u>5,208,664</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>100</u>	<u>10,678,115</u>	<u>52</u>	<u>628,644</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>309</u>	<u>16,581,189</u>	<u>118</u>	<u>1,617,162</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>317</u>	<u>6,956,161</u>	<u>123</u>	<u>1,768,776</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>659</u>	<u>19,136,889</u>	<u>174</u>	<u>2,169,681</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>70</u>	<u>4,849,842</u>	<u>19</u>	<u>1,087,768</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>371</u>	<u>72,075,247</u>	<u>97</u>	<u>15,377,160</u>
ACCOMMODATIONS	721	17	9,520,537	14	3,752,419
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	354	62,554,710	83	11,624,741
<u>OTHER SERVICES</u>	<u>81</u>	<u>481</u>	<u>18,333,511</u>	<u>136</u>	<u>4,020,695</u>
REPAIR & MAINTENANCE	811	301	13,371,445	89	3,148,562
PERSONAL SERVICE	812	165	4,688,092	41	689,235
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	273,974	6	182,898
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>259,660</u>	<u>6</u>	<u>523,278</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,703</b>	<b>\$674,863,985</b>	<b>2,650</b>	<b>\$132,043,306</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2006

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>830</u>	<u>\$112,387,255</u>	<u>1,211</u>	<u>\$179,920,985</u>
MOTOR VEHICLES & PARTS	441	47	27,541,592	113	61,757,528
NEW & USED AUTO DEALERS	4411	19	21,524,679	48	48,264,226
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,996,277	15	4,783,814
AUTOMOTIVE PARTS & TIRE	4413	21	3,020,636	50	8,709,488
FURNITURE & HOME FURNISHING	442	32	3,245,243	60	6,432,614
ELECTRONICS & APPLIANCES	443	97	2,293,457	130	6,168,693
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	1,006,914	39	4,453,679
COMPUTERS & SOFTWARE	44312	59	1,121,286	88	1,707,327
CAMERA & PHOTO SUPPLIES	44313	3	165,257	3	7,687
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	21,665,871	56	19,610,624
BUILDING MATERIALS	4441	33	21,186,346	43	18,982,121
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	479,525	13	628,503
FOOD & BEVERAGE STORES	445	21	6,432,817	53	13,813,823
GROCERY & CONVENIENCE STORES	4451	13	6,171,465	32	13,539,972
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	261,352	21	273,851
DRUG/HEALTH STORES	446	52	1,438,855	61	5,305,931
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,385,632	37	4,518,728
APPAREL & ACCESSORIES	448	61	3,842,437	80	2,880,621
CLOTHING & SHOE STORES	4481, 4482	51	3,446,951	62	2,196,070
JEWELRY & LUGGAGE STORES	4483	10	395,486	18	684,551
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	4,059,116	79	5,026,571
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	2,779,282	49	4,501,181
BOOK/PERIODICAL/MUSIC STORE	4512	27	1,279,834	30	525,390
GENERAL MERCHANDISE STORES	452	11	26,792,424	13	36,416,515
DEPARTMENT STORES	4521	3	8,647,033	3	6,277,965
GENERAL MERCHANDISE STORES	4529	8	18,145,391	10	30,138,550
E-COMMERCE & MAIL ORDER	4541	56	499,249	66	866,218
MISCELLANEOUS RETAILERS	453, 4542, 4543	339	13,190,562	463	17,123,119
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>33,790</u>	<u>5</u>	<u>5,890</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>300,479</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>457</u>	<u>35,937,776</u>	<u>594</u>	<u>34,028,141</u>
CONSTRUCTION OF BUILDINGS	236	96	10,155,970	139	16,832,191
HEAVY CONSTRUCTION & HIGHWAYS	237	20	2,852,177	32	3,520,514
SPECIAL TRADE CONTRACTORS	238	341	22,929,629	423	13,675,436
<u>MANUFACTURING</u>	<u>31-33</u>	<u>122</u>	<u>5,216,898</u>	<u>195</u>	<u>10,801,426</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>626</u>	<u>17,392,273</u>	<u>884</u>	<u>39,508,081</u>
DURABLE GOODS	423	451	12,399,367	644	28,075,738
NONDURABLE GOODS	424	168	4,970,928	229	11,087,198
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	21,978	11	345,145
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>58,605</u>	<u>28</u>	<u>1,221,387</u>
<u>INFORMATION</u>	<u>51</u>	<u>198</u>	<u>6,427,791</u>	<u>231</u>	<u>14,949,656</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>4,072,039</u>	<u>74</u>	<u>4,282,780</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>143</u>	<u>5,148,495</u>	<u>193</u>	<u>17,145,312</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>139</u>	<u>2,519,649</u>	<u>179</u>	<u>2,775,595</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>218</u>	<u>3,839,004</u>	<u>333</u>	<u>8,816,981</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>13</u>	<u>474,205</u>	<u>38</u>	<u>2,378,843</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>112</u>	<u>18,319,612</u>	<u>245</u>	<u>36,112,722</u>
ACCOMMODATIONS	721	15	5,427,748	28	7,698,594
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	97	12,891,864	217	28,414,128
<u>OTHER SERVICES</u>	<u>81</u>	<u>179</u>	<u>5,671,772</u>	<u>303</u>	<u>13,699,341</u>
REPAIR & MAINTENANCE	811	113	4,528,237	187	10,852,014
PERSONAL SERVICE	812	61	1,093,932	106	2,585,964
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	49,603	10	261,363
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>89,913</u>	<u>6</u>	<u>343,518</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,121</b>	<b>\$217,889,556</b>	<b>4,519</b>	<b>\$365,990,658</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$754,152,015</u>	<u>\$599,459,658</u>	<u>\$3,364,221</u>
CROP & ANIMAL PRODUCTION	111,112	151,185,186	105,847,328	598,085
FORESTRY & LOGGING	113	449,563,540	382,884,320	1,834,776
FISHING & HUNTING	114	34,680,645	15,488,905	90,349
AG & FORESTRY SUPPORT ACTIVITIES	115	118,722,644	95,239,105	841,011
<u>MINING</u>	<u>21</u>	<u>218,216,871</u>	<u>180,204,484</u>	<u>927,279</u>
SAND & GRAVEL, QUARRYING	2123	87,861,840	64,953,304	328,303
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	130,355,031	115,251,180	598,976
<u>UTILITIES</u>	<u>22</u>	<u>393,109,773</u>	<u>370,310,429</u>	<u>5,027,507</u>
ELECTRIC POWER GENERATION & TRANS.	2211	88,509,726	88,149,224	1,169,477
NATURAL GAS DISTRIBUTION	2212	16,763,739	16,711,471	102,099
WATER & SEWER	2213	287,836,308	265,449,734	3,755,931
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,662,723,851</u>	<u>10,493,798,077</u>	<u>51,248,590</u>
RESIDENTIAL BUILDING & REMODELING	2361	2,317,863,140	2,206,198,506	10,682,279
NONRESIDENTIAL BUILDING	2362	2,247,281,287	1,931,690,901	9,211,692
HEAVY CONSTRUCTION & HIGHWAYS	237	1,716,689,480	1,525,054,414	7,763,701
SPECIAL TRADE CONTRACTORS	238	5,380,889,944	4,830,854,256	23,590,918
PLUMBING & HEATING	23822	985,005,514	910,684,895	4,473,423
PAINTING	23832	216,385,062	198,248,211	954,309
ELECTRICAL	23821	1,103,075,954	844,222,870	4,200,762
MASONRY/DRYWALL	23814, 23831	469,956,512	440,176,968	2,123,885
ROOFING	23816	290,037,998	279,533,010	1,331,899
OTHER CONTRACTORS	238 not listed above	2,316,428,904	2,157,988,302	10,506,640
<u>MANUFACTURING</u>	<u>31-33</u>	<u>29,772,241,062</u>	<u>22,241,886,046</u>	<u>105,670,564</u>
FOOD PRODUCTS	311	1,925,511,847	920,485,925	3,821,966
MILLING OF GRAINS	3112	78,182,731	44,898,964	164,276
FRUITS & VEGETABLES	3114	358,393,614	153,733,711	683,966
DAIRY PRODUCTS	3115	183,905,816	42,013,621	203,975
MEAT PRODUCTS	3116	182,839,328	157,222,281	290,901
SEAFOOD PRODUCTS	3117	520,045,443	117,679,005	535,386
BAKERY PRODUCTS	3118	256,607,730	200,778,467	969,976
OTHER FOOD ITEMS	3111, 3113, 3119	345,537,185	204,159,876	973,486
BEVERAGES	312	663,288,017	459,254,717	2,251,768
TEXTILES	313,314	240,996,220	83,018,281	410,844
APPAREL	315	54,498,884	29,751,627	143,959
LEATHER & ALLIED PRODUCTS	316	22,415,873	6,246,668	30,466
LUMBER & WOOD PRODUCTS	321	2,181,408,622	1,482,393,348	7,019,804
SAWMILLS	3211	671,928,592	457,496,155	2,148,604
PLYWOOD & TRUSSES	3212	300,971,313	185,578,885	867,819
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,208,508,717	839,318,308	4,003,381
PAPER PRODUCTS	322	1,530,917,933	924,861,947	4,224,933
PULP & PAPER MILLS	3221	967,846,468	562,090,874	2,491,868
OTHER PAPER PRODUCTS	3222	563,071,465	362,771,073	1,733,065
COMMERCIAL PRINTING	323	251,908,013	227,767,317	1,118,074
PETROLEUM & COAL PRODUCTS	324	5,030,127,612	4,665,601,272	22,550,801
PETROLEUM REFINING	32411	4,870,486,771	4,560,792,425	22,044,031
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	159,640,841	104,808,847	506,770
CHEMICALS	325	615,395,740	457,983,886	2,300,549
CHEMICALS	3251	166,770,535	118,593,588	572,310
PESTICIDES & FERTILIZERS	3253	25,893,233	20,025,800	103,409
PHARMACEUTICALS	3254	99,922,441	66,949,800	381,200
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	322,809,531	252,414,698	1,243,630
PLASTICS & RUBBER PRODUCTS	326	621,998,326	405,389,667	1,962,612
NONMETALLIC MINERALS	327	772,375,186	573,615,774	2,787,011
PRIMARY METALS	331	1,012,649,777	778,391,958	3,599,753

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	308,880,895	200,364,542	965,963
ALUMINUM SMELTING	3313	396,762,613	366,356,383	1,603,813
OTHER NONFERROUS METALS	3314	85,062,180	82,328,051	399,167
FOUNDRIES	3315	221,944,089	129,342,982	630,810
FABRICATED METAL PRODUCTS	332	1,041,932,701	725,113,763	3,489,324
MACHINERY	333	1,325,512,190	887,563,718	4,364,294
FARM & CONSTRUCTION IMPLEMENTS	3331	113,624,096	59,017,980	286,141
INDUSTRIAL MACHINERY	3332	192,235,468	95,454,428	467,043
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,019,652,626	733,091,310	3,611,110
COMPUTERS & ELECTRONICS	334	2,092,388,984	1,186,104,619	6,048,551
COMPUTER HARDWARE	3341	221,192,314	53,555,460	306,945
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	171,635,854	119,060,597	656,327
AUDIO & VIDEO EQUIPMENT	3343	29,902,359	18,889,961	96,374
SEMICONDUCTORS	3344	712,616,777	367,080,117	1,721,212
INSTRUMENTS	3345	882,569,852	590,248,968	2,961,138
SOFTWARE REPRODUCTION	334611	67,789,884	32,102,955	277,920
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	6,681,944	5,166,561	28,635
ELECTRICAL EQUIPMENT & APPLIANCES	335	305,271,599	182,010,676	881,737
LIGHTING EQUIPMENT	3351	25,058,762	15,659,621	75,773
HOUSEHOLD APPLIANCES	3352	57,835,382	36,404,527	176,071
OTHER ELECTRIC EQUIPMENT	3353, 3359	222,377,455	129,946,528	629,893
TRANSPORTATION EQUIPMENT	336	8,638,006,950	7,383,917,745	34,314,666
MOTOR VEHICLES & PARTS	3361, 3362, 3363	588,415,756	460,055,269	2,255,394
AIRCRAFT, AEROSPACE & PARTS	3364	7,682,571,084	6,672,143,357	30,836,519
SHIPS & BOATS	3366	339,227,300	226,413,366	1,098,863
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	27,792,810	25,305,753	123,890
FURNITURE & RELATED PRODUCTS	337	384,603,782	274,237,748	1,325,936
OTHER MANUFACTURING	339	1,061,032,806	588,175,390	3,023,516
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>27,199,711,070</u>	<u>20,036,910,591</u>	<u>95,583,491</u>
DURABLE GOODS	423	13,878,043,016	10,425,772,270	52,322,379
MOTOR VEHICLES & PARTS	4231	1,912,750,249	1,631,579,068	8,015,212
FURNITURE & HOME FURNISHINGS	4232	318,581,857	244,295,137	1,217,154
LUMBER & CONSTRUCTION MATERIALS	4233	1,580,314,144	1,164,225,478	5,635,698
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,454,953,337	1,997,026,593	9,923,788
ELECTRICAL EQUIPMENT	4236	2,057,769,064	1,616,904,688	8,468,019
HARDWARE, PLUMBING, HEATING EQUIP.	4237	726,249,850	598,288,863	2,930,377
MACHINERY & EQUIPMENT	4238	2,524,774,299	1,869,399,957	9,438,677
OTHER DURABLE GOODS	4235, 4239	2,302,650,216	1,304,052,486	6,693,454
NONDURABLE GOODS:	424	13,083,337,327	9,496,683,661	42,554,387
PAPER & PAPER PRODUCTS	4241	595,079,831	450,270,417	2,146,025
DRUGS & SUNDRIES	4242	1,594,260,849	1,492,312,312	4,920,707
APPAREL	4243	619,471,081	239,592,253	1,187,226
FOOD PRODUCTS	4244	4,800,938,241	3,190,741,787	14,176,854
FARM PRODUCTS	4245	137,149,722	88,093,388	527,163
CHEMICALS & PLASTICS	4246	685,496,455	561,287,333	2,761,932
PETROLEUM PRODUCTS	4247	1,589,536,351	1,228,938,627	5,958,550
OTHER NONDURABLE GOODS	4248, 4249	3,061,404,797	2,245,447,544	10,875,930
ELECTRONIC MARKETS, AGENTS, BROKERS	425	238,330,727	114,454,660	706,725
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>27,606,231,976</u>	<u>23,446,810,654</u>	<u>114,845,687</u>
MOTOR VEHICLES & PARTS	441	5,530,560,707	5,057,425,257	24,847,060
NEW & USED AUTO DEALERS	4411	4,285,988,478	3,952,773,461	19,393,789
RV, BOAT, MOTORCYCLE DEALERS	4412	630,182,908	542,763,495	2,700,018
AUTOMOTIVE PARTS & TIRES	4413	614,389,321	561,888,301	2,753,253
FURNITURE & HOME FURNISHINGS	442	877,899,715	761,646,107	3,657,462
ELECTRONICS & APPLIANCES	443	1,248,589,996	980,326,650	5,331,338
HOUSEHOLD APPLIANCES	443111	185,190,834	178,977,214	861,055

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	356,986,272	309,605,868	1,565,625
COMPUTERS & SOFTWARE	44312	681,849,589	468,949,095	2,796,502
CAMERAS & PHOTO SUPPLY	44313	24,563,301	22,794,473	108,156
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,324,829,929	2,151,136,059	10,272,061
BUILDING MATERIALS	4441	2,122,170,859	1,970,641,968	9,400,272
LAWN & GARDEN SUPPLIES	4442	202,659,070	180,494,091	871,789
FOOD & BEVERAGES (OFF-PREMISES)	445	3,067,880,848	2,921,366,677	13,989,282
GROCERY & CONVENIENCE STORES	4451	2,876,185,606	2,782,847,445	13,286,238
OTHER FOOD STORES/SPECIALTY FOODS	4452	168,180,941	117,653,857	591,549
BEER, WINE AND LIQUOR STORES	4453	23,514,301	20,865,375	111,495
DRUG STORES & PERSONAL CARE STORES	446	1,162,338,308	1,013,036,640	4,923,490
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,615,301,303	2,230,367,469	10,716,159
APPAREL & ACCESSORIES	448	1,299,918,128	998,138,175	4,796,092
CLOTHING STORES	4481	986,176,406	762,670,687	3,656,643
SHOE STORES	4482	107,763,237	94,540,514	460,369
JEWELRY & LUGGAGE STORES	4483	205,978,485	140,926,974	679,080
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	705,742,998	592,252,849	2,895,702
SPORTING GOODS	45111	370,857,431	289,597,915	1,410,487
HOBBY & TOY STORES	45112	73,175,761	66,165,201	313,579
SEWING SUPPLIES	45113	37,907,886	33,733,239	161,204
MUSICAL INSTRUMENTS	45114	40,500,158	36,711,831	184,389
BOOK, PERIODICAL & MUSIC STORES	45121	129,527,334	116,396,575	582,607
TAPES & CDs	45122	53,774,428	49,648,088	243,436
DEPARTMENT STORES	4521	821,151,858	782,646,306	3,767,093
GENERAL MERCHANDISE STORES	4529	3,620,155,669	3,305,349,860	15,716,048
E-COMMERCE & MAIL ORDER	4541	1,271,391,202	153,167,270	1,022,048
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,060,471,315	2,499,951,335	12,911,852
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,109,904,909</u>	<u>830,045,996</u>	<u>5,487,327</u>
AIR TRANSPORTATION	481	31,574,766	15,303,770	169,391
RAILROADS	482	16,426,459	16,319,994	133,443
WATER TRANSPORTATION	483	78,825,536	19,313,319	91,426
TRUCK TRANSPORTATION	484	225,062,722	173,602,880	1,517,274
TRANSIT & GROUND PASSENGER TRANSPORT	485	22,365,811	20,479,009	236,681
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	735,649,615	585,027,024	3,339,112
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>120,791,432</u>	<u>104,147,195</u>	<u>578,837</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,054,941,664</u>	<u>3,434,136,124</u>	<u>30,745,053</u>
PUBLISHING (EXCEPT INTERNET)	511	802,819,048	701,845,897	6,704,136
NEWSPAPERS	51111	220,952,336	219,098,095	1,179,019
BOOKS & PERIODICALS	51112, 51113	122,313,655	99,347,247	794,602
SOFTWARE	5112	405,529,624	333,415,233	4,085,116
OTHER PUBLISHERS	51114, 51119	54,023,433	49,985,322	645,399
MOTION PICTURE PRODUCTION	512	150,793,093	137,178,651	1,473,669
RADIO & TV BROADCASTING, CABLE TV	515	250,515,072	134,762,605	1,416,810
INTERNET PUBLISHING & BROADCASTING	516	734,021	696,041	8,071
TELEPHONE & TELECOMMUNICATIONS	517	2,258,595,664	2,078,176,148	16,324,260
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	521,068,199	351,556,309	4,492,923
OTHER INFORMATION SERVICES	519	70,416,567	29,920,473	325,184
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,132,751,916</u>	<u>6,112,687,903</u>	<u>70,332,030</u>
BANKS & CREDIT UNIONS	522	4,392,108,220	2,698,892,379	37,249,747
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	817,490,898	581,627,312	6,739,844
INSURANCE AGENTS & BROKERS	524	1,617,336,627	712,031,131	5,971,383
REAL ESTATE AGENTS & BROKERS	531	1,205,570,236	1,129,956,233	15,221,784
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,092,028,058	982,199,435	5,089,494
LESSORS OF NONFINANCIAL INTANGIBLES	533	8,217,877	7,981,413	59,778

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2006

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<b>BUSINESS, PERSONAL AND OTHER SERVICES</b>	<b>54-92</b>	<b>23,643,979,524</b>	<b>19,510,811,409</b>	<b>205,375,921</b>
LEGAL SERVICES	5411	1,040,475,369	899,349,262	13,118,322
ACCOUNTING SERVICES	5412	342,576,958	325,839,742	4,808,463
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,036,909,729	1,584,355,411	18,325,335
COMPUTER SYSTEM DESIGN SERVICES	5415	1,391,055,449	954,423,403	10,411,084
CONSULTING SERVICES	5416	1,146,634,966	831,479,718	10,916,433
ADVERTISING & PUBLIC RELATIONS	5418	284,075,737	207,304,982	2,487,553
OTHER PROFESSIONAL SERVICES	5417, 5419	1,116,434,964	890,548,690	8,246,233
MANAGEMENT SERVICES	55	41,301,543	31,967,343	228,585
ADMINISTRATIVE & SUPPORT SERVICES	561	3,077,938,181	2,538,812,802	23,288,827
EMPLOYMENT SERVICES	5613	575,213,827	428,385,441	5,833,962
TRAVEL SERVICES	5615	271,222,179	259,194,753	1,101,923
INVESTIGATION & SECURITY SERVICES	5616	164,337,914	156,408,337	1,840,500
BUILDING SERVICES & JANITORIAL	5617	1,485,642,704	1,140,128,786	10,315,334
OTHER	5611, 5612, 5614, 5619	581,521,557	554,695,485	4,197,108
WASTE TREATMENT/ COLLECTION	562	784,770,279	754,549,601	6,941,301
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	288,928,843	164,225,271	2,014,197
HEALTH SERVICES	62	5,933,005,462	4,994,862,363	71,510,321
PHYSICIANS	6211	1,372,811,392	1,216,231,737	18,045,756
DENTISTS	6212	652,894,418	650,212,715	9,733,055
OTHER PRACTITIONERS	6213	446,103,806	398,211,675	5,582,481
HOSPITALS	622	1,921,171,253	1,470,487,334	21,557,916
NURSING & RETIREMENT HOMES	623	368,157,581	343,153,922	4,092,768
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,022,431,804	822,662,944	11,338,212
SOCIAL SERVICES & DAY CARE	624	149,435,208	93,902,036	1,160,133
ARTS, ENTERTAINMENT, & RECREATION	71	732,070,247	556,142,498	5,368,969
PERFORMING ARTS, SPECTATOR SPORTS	711	342,508,599	215,950,750	2,631,055
MUSEUMS, HISTORICAL SITES, ETC.	712	15,161,621	6,312,646	46,667
AMUSEMENT, GAMBLING, RECREATION	713	374,400,027	333,879,102	2,691,247
ACCOMMODATIONS	721	656,182,940	640,064,050	3,163,905
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,750,116,227	2,387,163,288	12,187,440
DRINKING PLACES	7224	129,501,014	111,856,549	692,742
AUTO REPAIR & SERVICES	8111	656,419,922	601,171,185	2,899,164
OTHER REPAIR SERVICES	8112, 8113, 8114	379,382,480	334,418,191	1,732,872
PERSONAL SERVICES	812	672,307,401	559,387,308	5,519,686
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	177,794,198	175,652,993	2,232,417
LAUNDRY & DRY CLEANING	8123	96,512,698	92,559,723	589,206
OTHER PERSONAL SERVICES	8122, 8129	398,000,505	291,174,592	2,698,063
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	105,967,545	73,595,018	840,246
PUBLIC ADMINISTRATION, OTHER	92,00	77,924,268	69,294,734	674,243
<b>TOTAL ALL INDUSTRIES</b>		<b>135,669,375,462</b>	<b>107,361,825,413</b>	<b>689,189,537</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
3RD QUARTER, 2006

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$22,670,203,441</u>	<u>\$12,916,915,907</u>	<u>\$839,600,093</u>
MOTOR VEHICLES & PARTS	441	4,287,279,261	3,401,924,091	221,125,167
NEW & USED AUTO DEALERS	4411	3,374,439,967	2,659,040,341	172,837,673
RV, BOAT, MOTORCYCLE DEALERS	4412	510,324,986	383,695,333	24,940,220
AUTOMOTIVE PARTS & TIRE	4413	402,514,308	359,188,417	23,347,274
FURNITURE & HOME FURNISHINGS	442	651,351,274	581,722,887	37,812,025
ELECTRONICS & APPLIANCES	443	850,629,676	638,140,048	41,479,117
APPLIANCES, TV & OTHER ELECTRONICS	44311	390,352,201	349,029,710	22,686,939
COMPUTERS & SOFTWARE	44312	436,814,216	268,090,100	17,425,862
CAMERA & PHOTO SUPPLIES	44313	23,463,259	21,020,238	1,366,316
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,572,451,551	1,476,027,831	95,941,827
BUILDING MATERIALS	4441	1,446,193,730	1,370,474,076	89,080,811
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	126,257,821	105,553,755	6,861,016
FOOD & BEVERAGE STORES	445	2,934,412,087	811,210,588	52,728,721
GROCERY & CONVENIENCE STORES	4451	2,839,792,318	772,849,820	50,235,275
OTHER FOOD & BEVERAGE STORES	4452, 4453	94,619,769	38,360,768	2,493,446
DRUG/HEALTH STORES	446	1,070,803,550	305,119,422	19,832,773
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,173,251,324	392,018,575	25,481,257
APPAREL & ACCESSORIES	448	1,186,854,474	883,510,754	57,428,262
CLOTHING & SHOE STORES	4481, 4482	1,015,132,149	779,813,061	50,687,885
JEWELRY & LUGGAGE STORES	4483	171,722,325	103,697,693	6,740,377
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	521,379,356	469,311,804	30,505,318
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	374,396,018	330,356,278	21,473,185
BOOK/PERIODICAL/MUSIC STORE	4512	146,983,338	138,955,526	9,032,133
GENERAL MERCHANDISE STORES	452	4,204,678,202	2,411,539,236	156,750,058
DEPARTMENT STORES	4521	812,123,927	735,607,796	47,814,506
GENERAL MERCHANDISE STORES	4529	3,392,554,275	1,675,931,440	108,935,552
E-COMMERCE & MAIL ORDER	4541	1,189,088,044	104,550,616	6,795,795
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,028,024,642	1,441,840,055	93,719,773
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>50,730,685</u>	<u>37,843,978</u>	<u>2,459,876</u>
<u>MINING</u>	<u>21</u>	<u>59,784,268</u>	<u>29,139,758</u>	<u>1,894,088</u>
<u>UTILITIES</u>	<u>22</u>	<u>27,595,491</u>	<u>24,064,247</u>	<u>1,564,181</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,279,444,694</u>	<u>6,185,140,993</u>	<u>404,437,405</u>
CONSTRUCTION OF BUILDINGS	236	3,876,685,832	3,197,481,774	210,239,208
HEAVY CONSTRUCTION & HIGHWAYS	237	950,035,623	805,284,639	52,343,509
SPECIAL TRADE CONTRACTORS	238	2,452,723,239	2,182,374,580	141,854,688
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,485,199,980</u>	<u>704,475,474</u>	<u>45,790,935</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,609,883,489</u>	<u>2,171,695,975</u>	<u>141,160,311</u>
DURABLE GOODS	423	2,778,644,853	1,755,178,188	114,086,623
NONDURABLE GOODS	424	821,200,401	409,016,159	26,586,076
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10,038,235	7,501,628	487,612
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>210,389,556</u>	<u>123,402,596</u>	<u>8,021,220</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,471,553,393</u>	<u>1,150,106,989</u>	<u>74,756,959</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>434,916,587</u>	<u>255,250,558</u>	<u>16,591,296</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>911,743,949</u>	<u>794,277,914</u>	<u>51,628,125</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>963,767,802</u>	<u>482,820,577</u>	<u>31,383,449</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,053,424,141</u>	<u>709,884,383</u>	<u>46,142,651</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>285,483,637</u>	<u>269,892,032</u>	<u>17,543,011</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,962,763,699</u>	<u>2,834,880,365</u>	<u>184,267,342</u>
ACCOMMODATIONS	721	635,570,377	606,376,669	39,414,475
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,327,193,322	2,228,503,696	144,852,867
<u>OTHER SERVICES</u>	<u>81</u>	<u>993,458,755</u>	<u>837,901,400</u>	<u>54,463,761</u>
REPAIR & MAINTENANCE	811	727,068,019	602,473,692	39,160,890
PERSONAL SERVICE	812	243,931,312	214,718,735	13,956,791
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22,459,424	20,708,973	1,346,080
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>23,490,411</u>	<u>21,210,708</u>	<u>1,378,696</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$45,493,864,836</b>	<b>\$29,548,934,712</b>	<b>\$1,923,085,405</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
3RD QUARTER, 2006

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$296,982,703</u>	<u>\$261,159,268</u>	<u>\$12,771,998</u>
WATER SUPPLY		269,190,584	237,520,834	11,642,949
MISCELLANEOUS		27,792,119	23,638,434	1,129,049
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>53,983,266</u>	<u>23,436,175</u>	<u>902,442</u>
SEWERAGE SYSTEMS		51,425,061	20,990,968	808,571
MISCELLANEOUS		2,558,205	2,445,207	93,871
<u>POWER</u>	<u>3.873%</u>	<u>969,569,681</u>	<u>683,931,749</u>	<u>26,666,832</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>702,891,281</u>	<u>663,853,158</u>	<u>25,690,476</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,174,948,274</u>	<u>394,254,669</u>	<u>6,681,776</u>
LOCAL/SUBURBAN TRANSIT		119,470,790	36,953,699	532,064
TRUCKING		795,744,907	225,272,196	3,927,468
RAILROADS		28,768,609	25,945,116	499,702
MISCELLANEOUS		230,963,968	106,083,658	1,722,542
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>97,260,099</u>	<u>58,551,273</u>	<u>568,180</u>
LOCAL/SUBURBAN TRANSIT		32,743,687	8,843,492	60,364
TRUCKING		20,432,483	11,359,865	74,750
MISCELLANEOUS		44,083,929	38,347,916	433,066
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>129,140,678</u>	<u>51,641,542</u>	<u>1,060,325</u>
WATER TRANSPORT		68,288,272	32,320,536	623,064
MISCELLANEOUS		60,852,406	19,321,006	437,261
<b>TOTAL</b>		<b>\$3,424,775,982</b>	<b>\$2,136,827,834</b>	<b>\$74,342,029</b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
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**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

#### **iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

#### **v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### **vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

<b>B&amp;O Tax Classification</b>	<b>Rate</b>
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at [http://dor.wa.gov/content/forms/forms\\_sale.aspx](http://dor.wa.gov/content/forms/forms_sale.aspx) or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity:

<b>Utility Activity</b>	<b>Tax Rate</b>
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?  
Contact the Department of Revenue at 360-570-6070.**