

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 1, 2007

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for January, February, March 2007**

**Research Division
Mary Welsh, Assistant Director**

**Report written by:
My-Hanh Mai, Research Analyst**

Contact: (360) 570-6070

August 2007

**The Quarterly Business Review can be found on the Internet at
http://dor.wa.gov/content/aboutus/statisticsandreports/stats_qbr.aspx**

**Please address comments on the Department of Revenue's
Internet services to Taxpayer Services at:**

Communications@DOR.WA.GOV

**To inquire about the availability of this document in an alternate format for the
visually impaired, please call (360) 705-6715. Teletype (TTY) users,
please call 1-800-451-7985.**

TABLE OF CONTENTS

	<u>Page</u>
Overview: BUSINESS ACTIVITY OVERVIEW..... 1st Quarter, 2007	1
Table 1: TOTAL GROSS BUSINESS INCOME..... Statewide by Industry (NAICS) 1st Quarter, 2007	2
Table 2: SUMMARY OF EXCISE TAX RETURNS Amounts Reported by Tax Line 1st Quarter, 2007 (\$000)	6
Table 3-A: COUNTY TAXABLE RETAIL SALES Comparing Quarter 1, 2006 to Quarter 1, 2007 (\$000)	8
Table 3: TAXABLE RETAIL SALES FOR COUNTIES By North American Industry Classification System 1st Quarter, 2007	9
Table 4-A: CITY TAXABLE RETAIL SALES Comparing Quarter 1, 2006 to Quarter 1, 2007 (\$000)	29
Table 4: TAXABLE RETAIL SALES FOR SELECTED CITIES By North American Industry Classification System 1st Quarter, 2007	30
Table 5: BUSINESS AND OCCUPATION TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 1st Quarter, 2007	55
Table 6: STATE RETAIL SALES TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 1st Quarter, 2007	59
Table 7: PUBLIC UTILITY TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry 1st Quarter, 2007	60
APPENDIX A: FREQUENTLY ASKED QUESTIONS.....	61

OVERVIEW OF BUSINESS ACTIVITY

1st Quarter, 2007
(January, February, March 2007)

State gross business income increased \$12.3 billion, or 10 percent, in the first quarter of 2007 compared to the first quarter of 2006.

Two of the largest gains were realized in the wholesale of Nondurable Goods industry, and manufacturing of Paper Products industry. The wholesale of Nondurable Goods realized gains of \$2 billion (19.4 percent), while the Paper Products industry grew by \$0.7 billion (74.5 percent).

A few other industries realized strong growth during the first quarter of 2007 including Architectural, Engineering, and Design Services with realized gains of \$0.5 billion and Computer & Electronics with an increase of \$0.4 billion.

In terms of the largest percentage increase, the Public Administration, Other sector grew by 281.3 percent, or \$147.2 million, and the Petroleum Products industry rose 167.2 percent, or \$962.4 million. The high growth was due to changes to the industry classification assignments and to new firms and non-reporters in both industries.

The Banks & Credit Unions industry shows the greatest decline of \$0.9 billion from Quarter 1, 2006 to Quarter 1, 2007. The manufacturing of Petroleum & Coal Products was down by \$378.9 million, and the Natural Gas Distribution's gross income fell by \$161.8 million. The majority of the decline was due to incorrect reporting in Quarter 1, 2006, which has been corrected.

Overall, Wholesale Trade was up \$3.4 billion and the Business, Personal, and Other Services sector realized gains of \$3.2 billion. Manufacturing grew by \$2.8 billion and Retail Trade increased by \$1.6 billion.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2006	1ST QUARTER 2007	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,678</u>	<u>\$746,606,372</u>	<u>\$731,006,427</u>	<u>-2.1%</u>
CROP & ANIMAL PRODUCTION	111,112	396	164,908,612	153,671,224	-6.8
FORESTRY & LOGGING	113	695	435,844,523	441,189,793	1.2
FISHING & HUNTING	114	127	41,362,971	44,813,718	8.3
AG & FORESTRY SUPPORT ACTIVITIES	115	460	104,490,266	91,331,692	-12.6
<u>MINING</u>	<u>21</u>	<u>156</u>	<u>168,457,300</u>	<u>153,890,067</u>	<u>-8.6</u>
SAND & GRAVEL, QUARRYING	2123	108	92,769,269	100,974,149	8.8
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	48	75,688,031	52,915,918	-30.1
<u>UTILITIES</u>	<u>22</u>	<u>640</u>	<u>3,177,106,706</u>	<u>3,198,621,977</u>	<u>0.7</u>
ELECTRIC POWER GENERATION & TRANS.	2211	89	2,270,982,277	2,418,886,384	6.5
NATURAL GAS DISTRIBUTION	2212	16	394,918,916	233,113,064	-41
WATER & SEWER	2213	535	511,205,513	546,622,529	6.9
<u>CONSTRUCTION</u>	<u>23</u>	<u>33,303</u>	<u>8,691,384,672</u>	<u>9,946,965,915</u>	<u>14.4</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,802	1,735,784,865	2,117,454,391	22
NONRESIDENTIAL BUILDING	2362	804	1,689,906,637	2,066,124,874	22.3
HEAVY CONSTRUCTION & HIGHWAYS	237	1,332	977,286,754	1,084,261,897	10.9
SPECIAL TRADE CONTRACTORS	238	21,365	4,288,406,416	4,679,124,753	9.1
PLUMBING & HEATING	23822	2,518	857,091,945	946,513,497	10.4
PAINTING	23832	2,367	137,672,454	151,771,429	10.2
ELECTRICAL	23821	2,416	917,236,765	1,000,914,304	9.1
MASONRY/DRYWALL	23814, 23831	1,626	394,186,609	410,202,567	4.1
ROOFING	23816	837	205,876,991	245,788,831	19.4
OTHER CONTRACTORS	238 not listed above	11,601	1,776,341,652	1,923,934,125	8.3
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,580</u>	<u>28,114,557,709</u>	<u>30,918,838,738</u>	<u>10</u>
FOOD PRODUCTS	311	624	1,788,788,930	2,027,392,178	13.3
MILLING OF GRAINS	3112	11	65,429,479	73,207,742	11.9
FRUITS & VEGETABLES	3114	40	366,742,880	387,902,907	5.8
DAIRY PRODUCTS	3115	10	295,904,744	177,624,085	-40
MEAT PRODUCTS	3116	71	163,933,436	198,248,838	20.9
SEAFOOD PRODUCTS	3117	57	366,292,210	609,300,386	66.3
BAKERY PRODUCTS	3118	280	206,734,809	222,239,790	7.5
OTHER FOOD ITEMS	3111, 3113, 3119	155	323,751,372	358,868,430	10.8
BEVERAGES	312	266	522,378,711	585,016,457	12
TEXTILES	313,314	201	146,454,644	264,914,039	80.9
APPAREL	315	92	54,239,015	49,139,326	-9.4
LEATHER & ALLIED PRODUCTS	316	23	15,805,123	20,389,790	29
LUMBER & WOOD PRODUCTS	321	487	1,813,823,257	2,182,484,735	20.3
SAWMILLS	3211	91	609,240,598	759,346,751	24.6
PLYWOOD & TRUSSES	3212	57	275,364,376	278,559,541	1.2
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	339	929,218,283	1,144,578,443	23.2
PAPER PRODUCTS	322	92	950,274,505	1,657,842,822	74.5
PULP & PAPER MILLS	3221	29	535,464,761	1,095,476,864	104.6
OTHER PAPER PRODUCTS	3222	63	414,809,744	562,365,958	35.6
COMMERCIAL PRINTING	323	643	297,408,552	339,702,602	14.2
PETROLEUM & COAL PRODUCTS	324	26	4,683,093,256	4,304,181,879	-8.1
PETROLEUM REFINING	32411	8	4,557,991,045	4,194,441,596	-8
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	125,102,211	109,740,283	-12.3
CHEMICALS	325	223	725,497,608	588,215,318	-18.9
CHEMICALS	3251	24	204,438,689	136,380,086	-33.3
PESTICIDES & FERTILIZERS	3253	22	40,605,185	37,200,025	-8.4
PHARMACEUTICALS	3254	42	96,244,692	103,465,920	7.5
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	135	384,209,042	311,169,287	-19
PLASTICS & RUBBER PRODUCTS	326	169	540,783,746	610,036,366	12.8
NONMETALLIC MINERALS	327	221	555,618,827	636,862,736	14.6
PRIMARY METALS	331	120	826,940,754	1,057,565,804	27.9
IRON & STEEL MILLS	3311, 3312	52	206,908,769	302,059,237	46

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER 2007

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2006	1ST QUARTER 2007	PERCENT CHANGE
ALUMINUM SMELTING	3313	18	333,975,959	409,016,041	22.5
OTHER NONFERROUS METALS	3314	9	65,046,499	66,355,970	2
FOUNDRIES	3315	41	221,009,527	280,134,556	26.8
FABRICATED METAL PRODUCTS	332	874	914,144,365	1,003,409,092	9.8
MACHINERY	333	525	1,200,324,569	1,402,878,572	16.9
FARM & CONSTRUCTION IMPLEMENTS	3331	49	89,659,208	123,210,360	37.4
INDUSTRIAL MACHINERY	3332	89	178,978,924	211,138,402	18
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	387	931,686,437	1,068,529,810	14.7
COMPUTERS & ELECTRONICS	334	426	1,861,076,566	2,247,680,764	20.8
COMPUTER HARDWARE	3341	32	277,678,723	278,504,233	0.3
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	44	201,591,305	139,560,462	-30.8
AUDIO & VIDEO EQUIPMENT	3343	18	26,457,441	29,271,951	10.6
SEMICONDUCTORS	3344	60	400,717,847	749,740,076	87.1
INSTRUMENTS	3345	151	866,896,287	973,837,946	12.3
SOFTWARE REPRODUCTION	334611	109	80,554,005	73,137,635	-9.2
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	12	7,180,958	3,628,461	-49.5
ELECTRICAL EQUIPMENT & APPLIANCES	335	103	287,575,624	262,415,374	-8.7
LIGHTING EQUIPMENT	3351	15	21,853,027	28,641,421	31.1
HOUSEHOLD APPLIANCES	3352	12	72,608,954	3,496,262	-95.2
OTHER ELECTRIC EQUIPMENT	3353, 3359	76	193,113,643	230,277,691	19.2
TRANSPORTATION EQUIPMENT	336	500	9,683,656,927	10,207,243,264	5.4
MOTOR VEHICLES & PARTS	3361, 3362, 3363	109	444,731,746	572,012,806	28.6
AIRCRAFT, AEROSPACE & PARTS	3364	128	8,759,084,081	9,241,671,823	5.5
SHIPS & BOATS	3366	228	448,476,571	375,424,400	-16.3
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	35	31,364,529	18,134,235	-42.2
FURNITURE & RELATED PRODUCTS	337	695	341,358,236	371,558,677	8.8
OTHER MANUFACTURING	339	1,270	905,314,494	1,099,908,943	21.5
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,552</u>	<u>23,203,280,364</u>	<u>26,559,692,232</u>	<u>14.5</u>
DURABLE GOODS	423	6,849	12,443,270,141	13,763,724,654	10.6
MOTOR VEHICLES & PARTS	4231	551	1,939,830,183	1,916,040,110	-1.2
FURNITURE & HOME FURNISHINGS	4232	347	301,589,282	287,085,078	-4.8
LUMBER & CONSTRUCTION MATERIALS	4233	536	1,397,616,286	1,388,105,164	-0.7
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,258	2,647,817,587	2,459,607,724	-7.1
ELECTRICAL EQUIPMENT	4236	851	1,807,356,463	1,831,399,166	1.3
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	399	592,455,425	647,683,143	9.3
MACHINERY & EQUIPMENT	4238	1,574	2,195,366,796	2,695,289,364	22.8
OTHER DURABLE GOODS	4235, 4239	1,333	1,561,238,119	2,538,514,905	62.6
NONDURABLE GOODS:	424	5,406	10,512,057,965	12,551,035,814	19.4
PAPER & PAPER PRODUCTS	4241	246	520,687,457	423,627,401	-18.6
DRUGS & SUNDRIES	4242	236	1,695,230,764	1,527,093,174	-9.9
APPAREL	4243	287	384,924,232	599,906,811	55.9
FOOD PRODUCTS	4244	1,250	3,886,458,458	4,601,622,448	18.4
FARM PRODUCTS	4245	63	123,319,348	136,828,991	11
CHEMICALS & PLASTICS	4246	326	694,917,197	644,883,349	-7.2
PETROLEUM PRODUCTS	4247	149	575,760,507	1,538,152,082	167.2
OTHER NONDURABLE GOODS	4248, 4249	2,849	2,630,760,002	3,078,921,558	17
ELECTRONIC MARKETS, AGENTS, BROKERS	425	297	247,952,258	244,931,764	-1.2
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,249</u>	<u>23,697,861,150</u>	<u>25,323,611,964</u>	<u>6.9</u>
MOTOR VEHICLES & PARTS	441	2,888	4,775,737,566	5,012,583,992	5
NEW & USED AUTO DEALERS	4411	1,353	3,761,797,985	3,911,235,205	4
RV, BOAT, MOTORCYCLE DEALERS	4412	579	466,361,813	515,799,868	10.6
AUTOMOTIVE PARTS & TIRES	4413	956	547,577,768	585,548,919	6.9
FURNITURE & HOME FURNISHINGS	442	1,409	925,219,552	776,778,543	-16
ELECTRONICS & APPLIANCES	443	1,814	1,208,777,148	1,252,500,334	3.6
HOUSEHOLD APPLIANCES	443111	251	166,331,196	183,350,315	10.2
RADIO, TV & OTHER ELECTRONICS	443112	412	356,361,465	404,938,424	13.6
COMPUTERS & SOFTWARE	44312	1,120	668,119,591	647,465,255	-3.1

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER 2007

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2006	1ST QUARTER 2007	PERCENT CHANGE
CAMERAS & PHOTO SUPPLY	44313	31	17,964,896	16,746,340	-6.8
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,970	1,880,509,315	1,803,750,525	-4.1
BUILDING MATERIALS	4441	1,380	1,707,408,354	1,600,568,917	-6.3
LAWN & GARDEN SUPPLIES	4442	590	173,100,961	203,181,608	17.4
FOOD & BEVERAGES (OFF-PREMISES)	445	2,653	2,736,162,639	2,902,060,827	6.1
GROCERY & CONVENIENCE STORES	4451	1,857	2,605,099,026	2,763,309,111	6.1
OTHER FOOD STORES/SPECIALTY FOODS	4452	562	112,329,613	115,916,311	3.2
BEER, WINE AND LIQUOR STORES	4453	234	18,734,000	22,835,405	21.9
DRUG STORES & PERSONAL CARE STORES	446	1,143	1,128,464,055	1,213,303,383	7.5
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,539	1,889,741,800	2,065,657,227	9.3
APPAREL & ACCESSORIES	448	1,856	1,022,128,735	1,185,562,519	16
CLOTHING STORES	4481	1,215	758,097,236	880,390,291	16.1
SHOE STORES	4482	158	88,426,454	102,387,745	15.8
JEWELRY & LUGGAGE STORES	4483	483	175,605,045	202,784,483	15.5
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,947	597,453,303	651,758,790	9.1
SPORTING GOODS	45111	849	270,767,049	303,558,413	12.1
HOBBY & TOY STORES	45112	241	70,241,893	76,817,276	9.4
SEWING SUPPLIES	45113	145	39,130,375	40,953,126	4.7
MUSICAL INSTRUMENTS	45114	150	40,046,218	42,468,483	6
BOOK, PERIODICAL & MUSIC STORES	45121	389	126,962,600	139,108,685	9.6
TAPES & CDs	45122	173	50,305,168	48,852,807	-2.9
DEPARTMENT STORES	4521	25	730,334,537	789,465,876	8.1
GENERAL MERCHANDISE STORES	4529	251	2,796,646,151	3,172,904,045	13.5
E-COMMERCE & MAIL ORDER	4541	691	1,252,938,906	1,601,388,029	27.8
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,063	2,753,747,443	2,895,897,874	5.2
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,006</u>	<u>1,469,585,466</u>	<u>1,969,686,980</u>	<u>34</u>
AIR TRANSPORTATION	481	68	24,109,271	38,504,389	59.7
RAILROADS	482	11	42,929,829	54,600,593	27.2
WATER TRANSPORTATION	483	30	50,056,427	68,064,886	36
TRUCK TRANSPORTATION	484	2,307	524,590,409	860,502,930	64
TRANSIT & GROUND PASSENGER TRANSPORT	485	227	94,077,196	110,218,267	17.2
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,363	733,822,334	837,795,915	14.2
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>179</u>	<u>113,778,098</u>	<u>136,890,576</u>	<u>20.3</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,819</u>	<u>3,727,755,406</u>	<u>4,104,227,752</u>	<u>10.1</u>
PUBLISHING (EXCEPT INTERNET)	511	685	805,649,118	800,053,833	-0.7
NEWSPAPERS	51111	120	221,858,988	217,946,364	-1.8
BOOKS & PERIODICALS	51112, 51113	297	108,898,007	118,767,885	9.1
SOFTWARE	5112	201	429,364,393	419,253,140	-2.4
OTHER PUBLISHERS	51114, 51119	67	45,527,730	44,086,444	-3.2
MOTION PICTURE PRODUCTION	512	529	142,768,601	155,934,555	9.2
RADIO & TV BROADCASTING, CABLE TV	515	123	227,799,380	242,619,919	6.5
INTERNET PUBLISHING & BROADCASTING	516	11	795,345	951,082	19.6
TELEPHONE & TELECOMMUNICATIONS	517	611	2,131,153,446	2,305,287,971	8
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	768	363,771,603	537,552,358	48
OTHER INFORMATION SERVICES	519	92	55,817,913	61,828,034	11
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,725</u>	<u>9,892,351,191</u>	<u>9,136,425,302</u>	<u>-7.6</u>
BANKS & CREDIT UNIONS	522	2,033	5,553,187,153	4,610,878,078	-17
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,031	869,427,917	1,020,872,697	17.4
INSURANCE AGENTS & BROKERS	524	2,151	1,518,585,590	1,490,197,315	-1.9
REAL ESTATE AGENTS & BROKERS	531	3,718	912,776,730	968,324,940	6.1
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,747	1,029,960,955	1,038,748,216	0.9
LESSORS OF NONFINANCIAL INTANGIBLES	533	45	8,412,846	7,404,056	-12
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>80,502</u>	<u>20,761,783,924</u>	<u>23,931,612,354</u>	<u>15.3</u>
LEGAL SERVICES	5411	4,037	899,097,829	981,897,470	9.2
ACCOUNTING SERVICES	5412	2,348	471,482,737	574,830,315	21.9
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,176	1,632,554,971	2,161,969,877	32.4

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER 2007

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2006	1ST QUARTER 2007	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	2,670	1,355,326,006	1,491,904,376	10.1
CONSULTING SERVICES	5416	4,751	936,300,143	1,107,159,369	18.2
ADVERTISING & PUBLIC RELATIONS	5418	889	267,128,780	315,207,348	18
OTHER PROFESSIONAL SERVICES	5417, 5419	3,277	1,047,659,411	1,117,022,777	6.6
MANAGEMENT SERVICES	55	62	66,808,258	42,191,606	-36.8
ADMINISTRATIVE & SUPPORT SERVICES	561	11,331	2,591,538,156	2,967,673,533	14.5
EMPLOYMENT SERVICES	5613	574	501,977,943	588,327,663	17.2
TRAVEL SERVICES	5615	282	212,000,229	232,690,412	9.8
INVESTIGATION & SECURITY SERVICES	5616	568	159,715,718	171,435,410	7.3
BUILDING SERVICES & JANITORIAL	5617	3,618	1,287,335,735	1,485,928,597	15.4
OTHER	5611, 5612, 5614, 5619	6,289	430,508,531	489,291,451	13.7
WASTE TREATMENT/ COLLECTION	562	490	635,401,906	753,867,385	18.6
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,564	287,183,360	355,933,160	23.9
HEALTH SERVICES	62	12,218	5,790,734,689	6,397,840,557	10.5
PHYSICIANS	6211	2,983	1,382,159,732	1,470,364,588	6.4
DENTISTS	6212	2,993	671,986,457	699,910,974	4.2
OTHER PRACTITIONERS	6213	3,871	428,229,047	491,281,599	14.7
HOSPITALS	622	150	1,813,322,068	2,074,690,958	14.4
NURSING & RETIREMENT HOMES	623	435	349,037,573	372,917,825	6.8
SOCIAL SERVICES & DAY CARE	624	861	145,806,026	171,083,643	17.3
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	925	1,000,193,786	1,117,590,970	11.7
ARTS, ENTERTAINMENT, & RECREATION	71	2,467	540,413,330	548,425,641	1.5
PERFORMING ARTS, SPECTATOR SPORTS	711	964	191,269,323	181,793,044	-5
MUSEUMS, HISTORICAL SITES, ETC.	712	65	11,061,491	10,379,902	-6.2
AMUSEMENT, GAMBLING, RECREATION	713	1,438	338,082,516	356,252,695	5.4
ACCOMMODATIONS	721	1,631	385,738,699	433,960,629	12.5
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	10,941	2,115,161,632	2,608,741,898	23.3
DRINKING PLACES	7224	1,031	122,049,637	133,238,041	9.2
AUTO REPAIR & SERVICES	8111	4,855	601,876,366	648,621,810	7.8
OTHER REPAIR SERVICES	8112, 8113, 8114	3,383	302,165,783	347,812,332	15.1
PERSONAL SERVICES	812	6,416	540,453,388	617,862,765	14.3
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,114	161,868,284	180,703,556	11.6
LAUNDRY & DRY CLEANING	8123	897	92,413,918	97,734,506	5.8
OTHER PERSONAL SERVICES	8122, 8129	2,405	286,171,186	339,424,703	18.6
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	704	120,399,440	125,979,232	4.6
PUBLIC ADMINISTRATION, OTHER	92,00	261	52,309,403	199,472,233	281.3
TOTAL ALL INDUSTRIES		183,399	\$123,764,524,535	\$136,112,853,044	10.0%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
1ST QUARTER, 2007 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$119,090	\$13,504	\$105,586	0.004840	\$511
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	867,992	116,529	751,462	0.001380	1,037
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	928,115	85,705	842,410	0.002750	2,317
4	Insurance Agents/Brokers	14	440,507	6,864	433,643	0.004840	2,099
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	779,763	39,580	740,183	0.001380	1,021
6	Processing for Hire/Printing and Publishing	10	1,155,784	105,971	1,049,813	0.004840	5,081
7	Manufacturing	7	6,446,607	324,867	6,121,740	0.004840	29,629
8	Royalties; Child Care	80	340,503	28,944	311,560	0.004840	1,508
9	Wholesaling	3	40,790,415	13,446,952	27,343,463	0.004840	132,342
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,168,076	150,224	1,017,852	0.004840	4,926
11	Public or Nonprofit Hospitals	55	1,645,413	393,207	1,252,206	0.015000	18,783
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	520,456	348	520,109	0.004710	2,450
13	Service & Other Activities	4	23,420,831	5,842,598	17,578,233	0.015000	263,673
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	155,809	55,504	100,306	0.016300	1,635
15	Retailing of Interstate Transportation Equip.	19	394,320	158,679	235,640	0.004840	1,140
16	Retailing	2	41,590,975	6,704,097	34,886,879	0.004710	164,317
17	Mfg. of Aluminum/Solar Energy/FAR	190	137,712	2,152	135,559	0.002904	394
18	Wholesaling of Aluminum/Solar Energy	191	23,671	0	23,671	0.002904	69
19	Mfg. of Commercial Airplanes or Components	195	522,293	6,201	516,092	0.004235	2,186
20	Whlse of Commercial Airplanes or Components	196	4,908,178	224,610	4,683,568	0.004235	19,835
21	Retailing of Commercial Airplanes or Components	197	2,564,834	251,986	2,312,848	0.004235	9,795
22	Parimutuel Wagering	193	D	D	D	0.001300	D
23	Processing for Hire Timber Products	300	90,091	0	90,091	0.004235	382
24	Extracting Timber, Extracting for Hire Timber	301	44,337	1,398	42,940	0.004235	182
25	Manufacturing of Timber or Wood Products	302	944,995	78,421	866,574	0.004235	3,670
26	Wholesaling of Timber or Wood Products	303	1,801,795	967,985	833,811	0.004235	3,531
27	Sale of Standing Timber	304	***	***	***	0.003424	***
28	Manufacturing of Semi-Conductors	607	127,248	293	126,955	0.002750	349
TOTAL B&O TAXES			131,929,813	29,006,620	102,923,193		672,862

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
29	Retail Sales Tax	1	\$41,757,917	\$15,375,846	\$26,382,071	0.065000	\$1,714,835
30	Use Tax	5	1,132,758	0	1,132,758	0.065000	73,629
TOTAL STATE SALES/USE TAX			42,890,674	15,375,846	27,514,828		1,788,464

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
31	Water Distribution	60	\$171,992	\$7,874	\$164,118	0.050290	\$8,254
32	Sewer Collection	61	102,207	46,572	55,635	0.038520	2,143
33	Power	49	1,776,124	246,254	1,529,870	0.038730	59,252
34	Gas Dist., Telegraph	26	802,331	1,877	800,454	0.038520	30,833
35	Motor Transportation, Railroad, Railroad Car	8	878,077	586,312	291,765	0.019260	5,619
36	Urban Transportation/Vessels Under 65 Feet	12	137,943	36,725	101,218	0.006420	650
37	Other Public Service	13	117,253	55,395	61,857	0.019260	1,191
TOTAL PUBLIC UTILITY TAXES			3,985,927	981,009	3,004,918		107,943

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
38	Motor Vehicle Sales/Leases	120	\$2,486,739	\$0	\$2,486,739	0.003000	\$7,460
39	Litter Tax	36	12,531,104	0	12,531,104	0.000150	1,880
40	Tobacco Products	20	12,680	0	12,680	0.750000	9,510
41	Refuse Collection	64	328,349	113,947	214,402	0.036000	7,718
42	Petroleum Products Tax	57	N/A	N/A	N/A	0.005000	N/A
43	Hazardous Substance	65	3,841,833	95,531	3,746,302	0.007000	26,224
44	IMR	79	38,147	0	38,147	0.060000	2,289
45	Solid Fuel Burning Device Fee	59	Devices	0	2	\$30/Device	62
46	Syrup Tax	54	Gallons	0	2,006	\$1.00/Gal	2,006
47	Tire Fee	73	Tires	0	955	\$.90/Tire	859
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	0	\$.50/Cigar	0
49	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	10,089	\$.44/Line	4,439
50	Wireless State Enhanced 911 Tax	94	Radio Lines	0	13,138	\$.20/Line	2,628
51	Quality Maintenance Fee on Nursing Facility Operators	78	Days	0	1,234	\$6.50/Day	8,019
TOTAL OTHER TAXES							73,094

TOTAL STATE TAXES**	\$2,642,362
----------------------------	--------------------

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 1, 2006 to Quarter 1, 2007
(Dollars in Thousands)

County	1st Quarter, 2006	1st Quarter, 2007	Percent Change
Adams	\$36,721	\$37,227	1.4%
Asotin	38,720	40,805	5.4%
Benton	506,109	550,376	8.7%
Chelan	263,912	293,931	11.4%
Clallam	223,543	229,820	2.8%
Clark	1,105,881	1,084,184	-2.0%
Columbia	6,845	11,149	62.9%
Cowlitz	295,954	320,305	8.2%
Douglas	82,819	85,725	3.5%
Ferry	6,393	6,275	-1.8%
Franklin	199,976	221,174	10.6%
Garfield	3,425	3,872	13.1%
Grant	218,629	294,925	34.9%
Grays Harbor	186,810	200,165	7.1%
Island	182,457	198,466	8.8%
Jefferson	79,440	82,237	3.5%
King	9,703,203	10,601,191	9.3%
Kitsap	773,622	803,115	3.8%
Kittitas	130,990	153,910	17.5%
Klickitat	28,742	29,801	3.7%
Lewis	250,190	245,689	-1.8%
Lincoln	14,884	13,868	-6.8%
Mason	110,736	122,606	10.7%
Okanogan	80,025	99,309	24.1%
Pacific	42,498	39,610	-6.8%
Pend Oreille	15,887	16,632	4.7%
Pierce	2,724,289	2,869,692	5.3%
San Juan	68,567	68,028	-0.8%
Skagit	522,007	563,927	8.0%
Skamania	16,099	17,036	5.8%
Snohomish	2,371,729	2,641,337	11.4%
Spokane	1,553,446	1,699,955	9.4%
Stevens	63,892	71,327	11.6%
Thurston	871,639	931,808	6.9%
Wahkiakum	4,924	5,795	17.7%
Walla Walla	156,383	154,663	-1.1%
Whatcom	678,097	698,542	3.0%
Whitman	83,616	97,874	17.1%
Yakima	601,749	628,220	4.4%
Total	24,304,849	26,234,572	7.9%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>453</u>	<u>\$12,295,859</u>	<u>459</u>	<u>\$20,490,824</u>
MOTOR VEHICLES & PARTS	441	27	2,417,231	30	3,171,475
NEW & USED AUTO DEALERS	4411	10	665,015	8	1,290,874
RV, BOAT, MOTORCYCLE DEALERS	4412	3	23,081	10	1,010,020
AUTOMOTIVE PARTS & TIRE	4413	14	1,729,135	12	870,581
FURNITURE & HOME FURNISHING	442	12	180,741	20	509,475
ELECTRONICS & APPLIANCES	443	46	213,993	41	267,423
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	108,177	18	167,556
COMPUTERS & SOFTWARE	44312	26	105,816	23	99,867
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	1,046,527	25	1,944,681
BUILDING MATERIALS	4441	18	1,019,712	22	1,892,036
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	26,815	3	52,645
FOOD & BEVERAGE STORES	445	10	620,014	11	2,117,307
GROCERY & CONVENIENCE STORES	4451	5	594,483	5	2,053,876
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	25,531	6	63,431
DRUG/HEALTH STORES	446	23	198,596	29	485,270
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,782,129	3	464,615
APPAREL & ACCESSORIES	448	31	51,016	34	181,532
CLOTHING & SHOE STORES	4481, 4482	31	51,016	27	102,049
JEWELRY & LUGGAGE STORES	4483	D	D	7	79,483
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	27	98,731	33	649,291
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	66,964	18	547,266
BOOK/PERIODICAL/MUSIC STORE	4512	14	31,767	15	102,025
GENERAL MERCHANDISE STORES	452	6	4,371,753	5	8,801,542
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	4,371,753	5	8,801,542
E-COMMERCE & MAIL ORDER	4541	43	184,258	49	286,528
MISCELLANEOUS RETAILERS	453, 4542, 4543	188	1,130,870	179	1,611,685
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>278,044</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>231</u>	<u>4,729,017</u>	<u>198</u>	<u>5,414,944</u>
CONSTRUCTION OF BUILDINGS	236	43	2,148,325	53	2,142,148
HEAVY CONSTRUCTION & HIGHWAYS	237	10	934,393	12	290,428
SPECIAL TRADE CONTRACTORS	238	178	1,646,299	133	2,982,368
<u>MANUFACTURING</u>	<u>31-33</u>	<u>44</u>	<u>678,131</u>	<u>52</u>	<u>689,988</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>344</u>	<u>10,292,697</u>	<u>354</u>	<u>2,537,767</u>
DURABLE GOODS	423	242	8,685,662	237	2,058,248
NONDURABLE GOODS	424	97	1,600,927	114	475,474
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	6,108	3	4,045
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>33,508</u>	<u>7</u>	<u>342,799</u>
<u>INFORMATION</u>	<u>51</u>	<u>137</u>	<u>2,403,664</u>	<u>133</u>	<u>1,639,915</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>29</u>	<u>200,826</u>	<u>28</u>	<u>213,814</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>78</u>	<u>847,694</u>	<u>73</u>	<u>1,008,737</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>67</u>	<u>268,710</u>	<u>64</u>	<u>520,246</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>100</u>	<u>322,673</u>	<u>89</u>	<u>942,958</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>108,571</u>	<u>11</u>	<u>714,002</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>36</u>	<u>2,818,016</u>	<u>35</u>	<u>4,868,232</u>
ACCOMMODATIONS	721	5	358,281	7	884,910
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	31	2,459,735	28	3,983,322
<u>OTHER SERVICES</u>	<u>81</u>	<u>74</u>	<u>1,901,094</u>	<u>62</u>	<u>1,408,946</u>
REPAIR & MAINTENANCE	811	50	1,642,256	35	1,015,300
PERSONAL SERVICE	812	21	225,440	23	256,286
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	33,398	4	137,360
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>48,241</u>	<u>3</u>	<u>11,735</u>
TOTAL ALL INDUSTRIES		1,614	\$37,226,745	1,568	\$40,804,907

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,520</u>	<u>\$278,128,592</u>	<u>1,183</u>	<u>\$134,061,166</u>
MOTOR VEHICLES & PARTS	441	113	55,329,184	71	39,728,980
NEW & USED AUTO DEALERS	4411	49	39,731,656	26	31,981,575
RV, BOAT, MOTORCYCLE DEALERS	4412	15	6,157,236	13	4,178,885
AUTOMOTIVE PARTS & TIRE	4413	49	9,440,292	32	3,568,520
FURNITURE & HOME FURNISHING	442	66	11,683,780	49	4,142,144
ELECTRONICS & APPLIANCES	443	159	14,780,490	118	2,982,671
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	12,530,971	43	1,197,107
COMPUTERS & SOFTWARE	44312	101	2,138,527	70	1,656,078
CAMERA & PHOTO SUPPLIES	44313	4	110,992	5	129,486
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	27,689,615	64	22,312,830
BUILDING MATERIALS	4441	60	25,843,695	54	21,956,427
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	1,845,920	10	356,403
FOOD & BEVERAGE STORES	445	52	14,956,290	49	9,759,287
GROCERY & CONVENIENCE STORES	4451	29	14,466,745	29	9,249,761
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	489,545	20	509,526
DRUG/HEALTH STORES	446	96	6,701,653	65	1,836,162
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	9,355,604	32	2,792,597
APPAREL & ACCESSORIES	448	105	20,627,514	79	3,689,334
CLOTHING & SHOE STORES	4481, 4482	83	18,042,322	64	3,285,330
JEWELRY & LUGGAGE STORES	4483	22	2,585,192	15	404,004
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	12,718,807	85	4,739,518
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	8,898,706	52	3,335,747
BOOK/PERIODICAL/MUSIC STORE	4512	41	3,820,101	33	1,403,771
GENERAL MERCHANDISE STORES	452	15	74,540,293	13	26,656,578
DEPARTMENT STORES	4521	5	25,643,346	3	8,179,599
GENERAL MERCHANDISE STORES	4529	10	48,896,947	10	18,476,979
E-COMMERCE & MAIL ORDER	4541	81	2,363,985	67	992,169
MISCELLANEOUS RETAILERS	453, 4542, 4543	616	27,381,377	491	14,428,896
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>308,097</u>	<u>17</u>	<u>268,487</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>86,984</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>628,652</u>	<u>9</u>	<u>609,619</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,025</u>	<u>97,266,034</u>	<u>839</u>	<u>54,923,172</u>
CONSTRUCTION OF BUILDINGS	236	252	51,767,087	257	30,540,620
HEAVY CONSTRUCTION & HIGHWAYS	237	54	11,205,563	34	3,715,170
SPECIAL TRADE CONTRACTORS	238	719	34,293,384	548	20,667,382
<u>MANUFACTURING</u>	<u>31-33</u>	<u>242</u>	<u>7,901,090</u>	<u>208</u>	<u>7,566,983</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,096</u>	<u>37,677,696</u>	<u>802</u>	<u>24,841,512</u>
DURABLE GOODS	423	785	31,325,749	573	18,331,688
NONDURABLE GOODS	424	301	6,296,513	221	6,482,897
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	55,434	8	26,927
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>453,438</u>	<u>25</u>	<u>795,835</u>
<u>INFORMATION</u>	<u>51</u>	<u>269</u>	<u>24,233,718</u>	<u>227</u>	<u>11,086,996</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>4,669,412</u>	<u>66</u>	<u>3,713,563</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>259</u>	<u>10,452,615</u>	<u>197</u>	<u>7,420,371</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>287</u>	<u>5,944,735</u>	<u>204</u>	<u>3,350,582</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>465</u>	<u>10,317,420</u>	<u>309</u>	<u>4,913,739</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>60</u>	<u>4,700,599</u>	<u>45</u>	<u>3,062,824</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>284</u>	<u>53,570,149</u>	<u>275</u>	<u>29,100,728</u>
ACCOMMODATIONS	721	32	7,245,305	96	10,220,304
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	252	46,324,844	179	18,880,424
<u>OTHER SERVICES</u>	<u>81</u>	<u>349</u>	<u>13,982,806</u>	<u>270</u>	<u>7,976,859</u>
REPAIR & MAINTENANCE	811	216	10,456,369	179	6,138,247
PERSONAL SERVICE	812	115	3,169,405	79	1,620,165
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	357,032	12	218,447
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>140,797</u>	<u>5</u>	<u>151,795</u>
TOTAL ALL INDUSTRIES		5,990	\$550,375,850	4,685	\$293,931,215

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>992</u>	<u>\$113,765,622</u>	<u>2,418</u>	<u>\$484,519,434</u>
MOTOR VEHICLES & PARTS	441	62	25,509,928	148	107,111,258
NEW & USED AUTO DEALERS	4411	21	19,024,737	56	85,983,319
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,703,527	20	5,338,232
AUTOMOTIVE PARTS & TIRE	4413	31	3,781,664	72	15,789,707
FURNITURE & HOME FURNISHING	442	46	4,896,603	124	17,846,583
ELECTRONICS & APPLIANCES	443	108	2,295,305	252	15,431,695
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	1,384,571	73	9,775,936
COMPUTERS & SOFTWARE	44312	58	853,830	175	5,596,623
CAMERA & PHOTO SUPPLIES	44313	3	56,904	4	59,136
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	17,998,191	178	55,607,120
BUILDING MATERIALS	4441	50	16,534,179	142	51,093,865
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,464,012	36	4,513,255
FOOD & BEVERAGE STORES	445	43	9,634,009	125	38,649,250
GROCERY & CONVENIENCE STORES	4451	23	9,430,641	72	35,776,551
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	203,368	53	2,872,699
DRUG/HEALTH STORES	446	38	3,197,070	104	13,130,879
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	5,795,117	89	15,183,483
APPAREL & ACCESSORIES	448	60	1,941,021	133	26,102,833
CLOTHING & SHOE STORES	4481, 4482	48	1,513,950	104	23,254,942
JEWELRY & LUGGAGE STORES	4483	12	427,071	29	2,847,891
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	68	2,018,863	148	14,701,031
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	1,686,702	94	10,328,668
BOOK/PERIODICAL/MUSIC STORE	4512	29	332,161	54	4,372,363
GENERAL MERCHANDISE STORES	452	15	28,558,278	21	120,439,478
DEPARTMENT STORES	4521	3	4,338,236	5	35,246,036
GENERAL MERCHANDISE STORES	4529	12	24,220,042	16	85,193,442
E-COMMERCE & MAIL ORDER	4541	60	1,068,567	100	4,856,248
MISCELLANEOUS RETAILERS	453, 4542, 4543	408	10,852,670	996	55,459,576
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>463,486</u>	<u>23</u>	<u>993,393</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>221,075</u>	<u>9</u>	<u>326,288</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>43,709</u>	<u>12</u>	<u>2,085,490</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>754</u>	<u>48,526,640</u>	<u>2,429</u>	<u>211,176,675</u>
CONSTRUCTION OF BUILDINGS	236	238	26,904,899	615	103,006,619
HEAVY CONSTRUCTION & HIGHWAYS	237	29	2,956,520	100	16,787,083
SPECIAL TRADE CONTRACTORS	238	487	18,665,221	1,714	91,382,973
<u>MANUFACTURING</u>	<u>31-33</u>	<u>161</u>	<u>5,479,962</u>	<u>465</u>	<u>24,647,771</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>679</u>	<u>11,914,883</u>	<u>1,580</u>	<u>69,134,749</u>
DURABLE GOODS	423	465	8,865,109	1,129	54,537,348
NONDURABLE GOODS	424	207	3,018,196	436	14,458,047
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	31,578	15	139,354
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>812,621</u>	<u>81</u>	<u>3,270,118</u>
<u>INFORMATION</u>	<u>51</u>	<u>204</u>	<u>9,438,126</u>	<u>366</u>	<u>54,782,617</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>1,127,648</u>	<u>112</u>	<u>12,121,080</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>152</u>	<u>3,815,145</u>	<u>384</u>	<u>24,928,056</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>172</u>	<u>2,463,356</u>	<u>466</u>	<u>11,294,150</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>287</u>	<u>3,916,585</u>	<u>850</u>	<u>29,264,031</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>1,605,640</u>	<u>99</u>	<u>10,020,217</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>237</u>	<u>17,911,217</u>	<u>560</u>	<u>108,086,061</u>
ACCOMMODATIONS	721	76	2,953,216	36	9,484,544
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	161	14,958,001	524	98,601,517
<u>OTHER SERVICES</u>	<u>81</u>	<u>270</u>	<u>8,296,736</u>	<u>795</u>	<u>37,222,972</u>
REPAIR & MAINTENANCE	811	179	6,736,853	509	28,790,054
PERSONAL SERVICE	812	79	1,266,500	266	8,081,933
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	293,383	20	350,985
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>17,844</u>	<u>6</u>	<u>310,427</u>
TOTAL ALL INDUSTRIES		4,067	\$229,820,295	10,655	\$1,084,183,529

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>237</u>	<u>\$2,060,073</u>	<u>1,194</u>	<u>\$162,694,350</u>
MOTOR VEHICLES & PARTS	441	4	205,984	83	55,820,528
NEW & USED AUTO DEALERS	4411	D	D	26	46,500,105
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	13	3,145,748
AUTOMOTIVE PARTS & TIRE	4413	4	205,984	44	6,174,675
FURNITURE & HOME FURNISHING	442	7	61,662	53	4,151,148
ELECTRONICS & APPLIANCES	443	30	37,832	118	3,060,455
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	14,204	51	1,625,796
COMPUTERS & SOFTWARE	44312	20	23,628	64	1,384,559
CAMERA & PHOTO SUPPLIES	44313	-	-	3	50,100
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	7	332,393	94	17,900,253
BUILDING MATERIALS	4441	7	332,393	77	16,305,547
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	17	1,594,706
FOOD & BEVERAGE STORES	445	8	430,488	47	11,655,219
GROCERY & CONVENIENCE STORES	4451	4	409,928	32	11,590,872
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	20,560	15	64,347
DRUG/HEALTH STORES	446	12	50,331	63	3,443,238
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	50	12,138,006
APPAREL & ACCESSORIES	448	17	11,495	59	2,854,278
CLOTHING & SHOE STORES	4481, 4482	17	11,495	50	1,687,894
JEWELRY & LUGGAGE STORES	4483	D	D	9	1,166,384
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	15	52,780	69	3,159,348
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	10	18,255	42	2,613,836
BOOK/PERIODICAL/MUSIC STORE	4512	5	34,525	27	545,512
GENERAL MERCHANDISE STORES	452	D	D	15	29,968,411
DEPARTMENT STORES	4521	D	D	4	11,244,419
GENERAL MERCHANDISE STORES	4529	D	D	11	18,723,992
E-COMMERCE & MAIL ORDER	4541	35	51,174	74	923,519
MISCELLANEOUS RETAILERS	453, 4542, 4543	102	825,934	469	17,619,947
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>19</u>	<u>560,642</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>588,835</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>11</u>	<u>77,346</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>84</u>	<u>3,369,189</u>	<u>993</u>	<u>56,300,806</u>
CONSTRUCTION OF BUILDINGS	236	16	196,704	183	35,003,143
HEAVY CONSTRUCTION & HIGHWAYS	237	6	75,754	65	5,206,565
SPECIAL TRADE CONTRACTORS	238	62	3,096,731	745	16,091,098
<u>MANUFACTURING</u>	<u>31-33</u>	<u>28</u>	<u>208,340</u>	<u>228</u>	<u>7,232,228</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>160</u>	<u>2,770,840</u>	<u>936</u>	<u>22,483,417</u>
DURABLE GOODS	423	103	1,556,965	683	18,262,022
NONDURABLE GOODS	424	54	1,212,326	247	4,175,655
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,549	6	45,740
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>47</u>	<u>1,161,449</u>
<u>INFORMATION</u>	<u>51</u>	<u>86</u>	<u>439,296</u>	<u>247</u>	<u>13,907,782</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>12</u>	<u>25,487</u>	<u>67</u>	<u>1,369,801</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>35</u>	<u>331,525</u>	<u>201</u>	<u>6,929,534</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>26</u>	<u>72,301</u>	<u>186</u>	<u>3,339,287</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>36</u>	<u>113,637</u>	<u>337</u>	<u>4,459,143</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>4</u>	<u>582,163</u>	<u>37</u>	<u>2,005,640</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>18</u>	<u>552,790</u>	<u>214</u>	<u>27,734,970</u>
ACCOMMODATIONS	721	5	196,051	33	2,748,848
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	356,739	181	24,986,122
<u>OTHER SERVICES</u>	<u>81</u>	<u>26</u>	<u>518,008</u>	<u>290</u>	<u>9,394,093</u>
REPAIR & MAINTENANCE	811	14	463,154	203	6,899,969
PERSONAL SERVICE	812	12	54,854	78	2,034,000
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	9	460,124
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>105,636</u>	<u>6</u>	<u>66,144</u>
TOTAL ALL INDUSTRIES		760	\$11,149,285	5,022	\$320,305,467

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>508</u>	<u>\$49,237,186</u>	<u>246</u>	<u>\$2,338,275</u>
MOTOR VEHICLES & PARTS	441	26	11,208,358	9	611,437
NEW & USED AUTO DEALERS	4411	9	8,411,378	3	303,617
RV, BOAT, MOTORCYCLE DEALERS	4412	6	856,621	D	D
AUTOMOTIVE PARTS & TIRE	4413	11	1,940,359	6	307,820
FURNITURE & HOME FURNISHING	442	20	2,286,152	4	2,225
ELECTRONICS & APPLIANCES	443	58	1,202,338	23	44,670
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	287,441	9	19,761
COMPUTERS & SOFTWARE	44312	32	914,897	14	24,909
CAMERA & PHOTO SUPPLIES	44313	-	-	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	1,260,333	9	113,617
BUILDING MATERIALS	4441	19	1,260,333	9	113,617
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	D	D
FOOD & BEVERAGE STORES	445	15	3,472,216	7	523,445
GROCERY & CONVENIENCE STORES	4451	11	3,407,801	7	523,445
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	64,415	D	D
DRUG/HEALTH STORES	446	29	726,541	12	61,345
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,385,834	6	465,513
APPAREL & ACCESSORIES	448	37	1,680,389	19	32,390
CLOTHING & SHOE STORES	4481, 4482	32	1,127,250	19	32,390
JEWELRY & LUGGAGE STORES	4483	5	553,139	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	773,886	23	30,138
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	642,491	9	7,997
BOOK/PERIODICAL/MUSIC STORE	4512	17	131,395	14	22,141
GENERAL MERCHANDISE STORES	452	9	20,701,043	D	D
DEPARTMENT STORES	4521	3	5,062,023	D	D
GENERAL MERCHANDISE STORES	4529	6	15,639,020	D	D
E-COMMERCE & MAIL ORDER	4541	48	246,082	34	147,520
MISCELLANEOUS RETAILERS	453, 4542, 4543	200	4,294,014	100	305,975
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>64,877</u>	<u>-</u>	<u>-</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>141,648</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>398</u>	<u>10,864,336</u>	<u>59</u>	<u>1,176,168</u>
CONSTRUCTION OF BUILDINGS	236	93	4,029,174	13	448,071
HEAVY CONSTRUCTION & HIGHWAYS	237	23	1,139,840	3	42,090
SPECIAL TRADE CONTRACTORS	238	282	5,695,322	43	686,007
<u>MANUFACTURING</u>	<u>31-33</u>	<u>69</u>	<u>1,089,002</u>	<u>24</u>	<u>124,550</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>360</u>	<u>9,214,657</u>	<u>132</u>	<u>836,892</u>
DURABLE GOODS	423	237	7,043,715	88	529,394
NONDURABLE GOODS	424	118	2,164,986	40	302,876
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	5,956	4	4,622
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>189,497</u>	<u>-</u>	<u>-</u>
<u>INFORMATION</u>	<u>51</u>	<u>140</u>	<u>3,126,822</u>	<u>90</u>	<u>565,180</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>281,733</u>	<u>9</u>	<u>27,100</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>91</u>	<u>1,397,761</u>	<u>27</u>	<u>157,579</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>80</u>	<u>356,748</u>	<u>28</u>	<u>42,339</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>144</u>	<u>957,546</u>	<u>32</u>	<u>87,455</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>1,119,390</u>	<u>3</u>	<u>14,535</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>53</u>	<u>5,983,154</u>	<u>19</u>	<u>666,413</u>
ACCOMMODATIONS	721	4	388,650	5	106,623
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	5,594,504	14	559,790
<u>OTHER SERVICES</u>	<u>81</u>	<u>91</u>	<u>1,657,403</u>	<u>25</u>	<u>238,880</u>
REPAIR & MAINTENANCE	811	54	1,068,569	13	193,587
PERSONAL SERVICE	812	32	559,417	9	22,784
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	29,417	3	22,509
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>43,590</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		2,007	\$85,725,350	694	\$6,275,366

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>904</u>	<u>\$92,327,929</u>	<u>162</u>	<u>\$1,734,064</u>
MOTOR VEHICLES & PARTS	441	59	43,620,324	3	56,438
NEW & USED AUTO DEALERS	4411	24	36,832,974	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,268,987	D	D
AUTOMOTIVE PARTS & TIRE	4413	26	3,518,363	3	56,438
FURNITURE & HOME FURNISHING	442	28	1,421,399	3	7,979
ELECTRONICS & APPLIANCES	443	86	1,662,143	20	14,469
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	1,200,530	9	6,267
COMPUTERS & SOFTWARE	44312	56	461,613	11	8,202
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	9,365,848	6	378,870
BUILDING MATERIALS	4441	37	7,997,355	6	378,870
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	1,368,493	D	D
FOOD & BEVERAGE STORES	445	28	4,821,446	D	D
GROCERY & CONVENIENCE STORES	4451	21	4,721,943	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	99,503	D	D
DRUG/HEALTH STORES	446	45	1,628,160	6	94,236
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,064,866	D	D
APPAREL & ACCESSORIES	448	66	997,474	11	5,352
CLOTHING & SHOE STORES	4481, 4482	56	967,188	11	5,352
JEWELRY & LUGGAGE STORES	4483	10	30,286	-	-
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	1,208,730	8	5,094
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	408,720	4	3,478
BOOK/PERIODICAL/MUSIC STORE	4512	30	800,010	4	1,616
GENERAL MERCHANDISE STORES	452	12	11,883,559	4	585,989
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	11,883,559	4	585,989
E-COMMERCE & MAIL ORDER	4541	56	496,995	26	27,659
MISCELLANEOUS RETAILERS	453, 4542, 4543	395	9,156,985	75	557,978
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>790,058</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>432,649</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>116,672</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>650</u>	<u>34,582,662</u>	<u>45</u>	<u>689,821</u>
CONSTRUCTION OF BUILDINGS	236	126	17,705,535	6	70,822
HEAVY CONSTRUCTION & HIGHWAYS	237	37	3,829,137	4	165,468
SPECIAL TRADE CONTRACTORS	238	487	13,047,990	35	453,531
<u>MANUFACTURING</u>	<u>31-33</u>	<u>123</u>	<u>6,859,820</u>	<u>14</u>	<u>17,487</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>710</u>	<u>38,048,436</u>	<u>106</u>	<u>698,779</u>
DURABLE GOODS	423	503	32,154,101	65	404,192
NONDURABLE GOODS	424	199	5,856,806	41	294,587
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	37,529	-	-
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>1,161,859</u>	<u>3</u>	<u>8,305</u>
<u>INFORMATION</u>	<u>51</u>	<u>205</u>	<u>8,170,329</u>	<u>59</u>	<u>232,653</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>1,440,499</u>	<u>11</u>	<u>10,173</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>165</u>	<u>11,583,034</u>	<u>25</u>	<u>136,942</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>135</u>	<u>1,643,511</u>	<u>19</u>	<u>31,359</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>234</u>	<u>2,767,776</u>	<u>19</u>	<u>35,407</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>1,327,006</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>119</u>	<u>13,972,886</u>	<u>6</u>	<u>129,512</u>
ACCOMMODATIONS	721	18	2,985,808	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	10,987,078	6	129,512
<u>OTHER SERVICES</u>	<u>81</u>	<u>185</u>	<u>5,902,059</u>	<u>17</u>	<u>136,409</u>
REPAIR & MAINTENANCE	811	141	4,326,980	10	100,551
PERSONAL SERVICE	812	38	1,469,869	7	35,858
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	105,210	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>46,701</u>	<u>7</u>	<u>11,499</u>
TOTAL ALL INDUSTRIES		3,562	\$221,173,963	493	\$3,872,410

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>981</u>	<u>\$101,192,775</u>	<u>995</u>	<u>\$97,001,458</u>
MOTOR VEHICLES & PARTS	441	87	26,266,148	57	28,499,501
NEW & USED AUTO DEALERS	4411	37	18,771,135	23	19,564,655
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,776,871	10	1,087,363
AUTOMOTIVE PARTS & TIRE	4413	37	5,718,142	24	7,847,483
FURNITURE & HOME FURNISHING	442	37	2,924,909	34	2,207,087
ELECTRONICS & APPLIANCES	443	96	2,386,291	102	1,550,463
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,471,638	34	741,528
COMPUTERS & SOFTWARE	44312	56	914,653	64	786,378
CAMERA & PHOTO SUPPLIES	44313	D	D	4	22,557
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	17,240,857	58	12,459,689
BUILDING MATERIALS	4441	44	13,035,100	44	11,676,782
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	4,205,757	14	782,907
FOOD & BEVERAGE STORES	445	36	5,580,954	56	8,951,870
GROCERY & CONVENIENCE STORES	4451	25	5,568,473	43	8,694,639
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	12,481	13	257,231
DRUG/HEALTH STORES	446	45	995,613	42	2,043,545
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	7,422,089	39	9,237,127
APPAREL & ACCESSORIES	448	63	1,711,561	61	1,916,067
CLOTHING & SHOE STORES	4481, 4482	53	1,314,506	50	1,327,796
JEWELRY & LUGGAGE STORES	4483	10	397,055	11	588,271
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	1,635,541	56	1,670,893
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	791,913	31	950,077
BOOK/PERIODICAL/MUSIC STORE	4512	27	843,628	25	720,816
GENERAL MERCHANDISE STORES	452	12	21,595,058	9	17,373,791
DEPARTMENT STORES	4521	3	2,586,459	D	D
GENERAL MERCHANDISE STORES	4529	9	19,008,599	9	17,373,791
E-COMMERCE & MAIL ORDER	4541	61	755,074	62	845,172
MISCELLANEOUS RETAILERS	453, 4542, 4543	380	12,678,680	419	10,246,253
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>591,323</u>	<u>26</u>	<u>620,410</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>326,601</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>2,144,619</u>	<u>11</u>	<u>38,245</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>664</u>	<u>79,808,598</u>	<u>616</u>	<u>40,106,316</u>
CONSTRUCTION OF BUILDINGS	236	168	59,232,129	191	21,196,727
HEAVY CONSTRUCTION & HIGHWAYS	237	38	3,182,954	39	1,914,456
SPECIAL TRADE CONTRACTORS	238	458	17,393,515	386	16,995,133
<u>MANUFACTURING</u>	<u>31-33</u>	<u>153</u>	<u>24,106,253</u>	<u>144</u>	<u>3,807,399</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>800</u>	<u>27,266,822</u>	<u>655</u>	<u>12,262,600</u>
DURABLE GOODS	423	570	21,121,492	459	9,623,838
NONDURABLE GOODS	424	226	6,111,364	191	2,626,957
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	33,966	5	11,805
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>402,541</u>	<u>30</u>	<u>605,097</u>
<u>INFORMATION</u>	<u>51</u>	<u>220</u>	<u>10,127,650</u>	<u>209</u>	<u>9,393,848</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>2,358,682</u>	<u>55</u>	<u>1,065,392</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>184</u>	<u>6,155,157</u>	<u>172</u>	<u>3,238,204</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>153</u>	<u>4,904,739</u>	<u>146</u>	<u>1,513,164</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>242</u>	<u>5,344,006</u>	<u>239</u>	<u>2,345,264</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>29</u>	<u>1,424,783</u>	<u>38</u>	<u>1,186,024</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>195</u>	<u>17,519,608</u>	<u>269</u>	<u>21,023,767</u>
ACCOMMODATIONS	721	47	2,778,888	85	4,997,070
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	14,740,720	184	16,026,697
<u>OTHER SERVICES</u>	<u>81</u>	<u>226</u>	<u>11,087,871</u>	<u>205</u>	<u>5,630,718</u>
REPAIR & MAINTENANCE	811	161	9,693,953	135	4,184,087
PERSONAL SERVICE	812	50	1,064,396	54	992,613
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	329,522	16	454,018
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>489,160</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,968	\$294,924,587	3,815	\$200,164,507

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,040</u>	<u>\$78,383,915</u>	<u>685</u>	<u>\$26,822,390</u>
MOTOR VEHICLES & PARTS	441	50	14,252,741	33	4,199,192
NEW & USED AUTO DEALERS	4411	11	7,861,272	7	1,729,338
RV, BOAT, MOTORCYCLE DEALERS	4412	10	995,293	14	1,357,106
AUTOMOTIVE PARTS & TIRE	4413	29	5,396,176	12	1,112,748
FURNITURE & HOME FURNISHING	442	60	3,084,388	37	1,427,252
ELECTRONICS & APPLIANCES	443	98	2,199,005	61	599,606
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	1,705,754	25	299,888
COMPUTERS & SOFTWARE	44312	52	493,251	36	299,718
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	18,236,549	42	4,639,386
BUILDING MATERIALS	4441	71	17,665,926	27	4,148,077
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	570,623	15	491,309
FOOD & BEVERAGE STORES	445	32	7,159,166	22	3,045,931
GROCERY & CONVENIENCE STORES	4451	14	6,426,884	12	3,017,684
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	732,282	10	28,247
DRUG/HEALTH STORES	446	46	1,716,567	33	948,198
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,789,762	10	1,508,061
APPAREL & ACCESSORIES	448	59	1,319,047	50	478,569
CLOTHING & SHOE STORES	4481, 4482	50	912,570	45	403,523
JEWELRY & LUGGAGE STORES	4483	9	406,477	5	75,046
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	70	1,263,465	50	864,091
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	964,906	28	597,657
BOOK/PERIODICAL/MUSIC STORE	4512	31	298,559	22	266,434
GENERAL MERCHANDISE STORES	452	12	13,395,019	8	2,101,400
DEPARTMENT STORES	4521	3	1,368,236	D	D
GENERAL MERCHANDISE STORES	4529	9	12,026,783	8	2,101,400
E-COMMERCE & MAIL ORDER	4541	69	1,346,110	54	684,497
MISCELLANEOUS RETAILERS	453, 4542, 4543	441	11,622,096	285	6,326,207
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>228,736</u>	<u>9</u>	<u>418,806</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>300,000</u>	<u>4</u>	<u>192,153</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>351,284</u>	<u>5</u>	<u>16,506</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,244</u>	<u>63,344,273</u>	<u>512</u>	<u>23,349,897</u>
CONSTRUCTION OF BUILDINGS	236	328	39,137,241	143	14,777,100
HEAVY CONSTRUCTION & HIGHWAYS	237	51	4,149,233	29	1,999,068
SPECIAL TRADE CONTRACTORS	238	865	20,057,799	340	6,573,729
<u>MANUFACTURING</u>	<u>31-33</u>	<u>173</u>	<u>3,889,856</u>	<u>131</u>	<u>3,394,926</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>552</u>	<u>7,534,716</u>	<u>426</u>	<u>5,589,328</u>
DURABLE GOODS	423	379	3,538,990	294	2,839,025
NONDURABLE GOODS	424	167	3,682,451	128	2,743,127
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	313,275	4	7,176
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>396,678</u>	<u>12</u>	<u>387,671</u>
<u>INFORMATION</u>	<u>51</u>	<u>209</u>	<u>9,593,271</u>	<u>168</u>	<u>4,630,242</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,508,442</u>	<u>44</u>	<u>568,383</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>155</u>	<u>3,095,100</u>	<u>94</u>	<u>1,048,361</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>169</u>	<u>2,591,600</u>	<u>107</u>	<u>965,854</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>379</u>	<u>5,293,352</u>	<u>211</u>	<u>1,987,895</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>54</u>	<u>2,312,735</u>	<u>24</u>	<u>737,145</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>184</u>	<u>14,751,720</u>	<u>126</u>	<u>9,196,998</u>
ACCOMMODATIONS	721	53	1,781,984	34	2,392,126
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	131	12,969,736	92	6,804,872
<u>OTHER SERVICES</u>	<u>81</u>	<u>241</u>	<u>4,889,861</u>	<u>145</u>	<u>2,919,030</u>
REPAIR & MAINTENANCE	811	167	3,586,193	92	2,213,166
PERSONAL SERVICE	812	60	900,039	45	607,075
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	403,629	8	98,789
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>11,308</u>
TOTAL ALL INDUSTRIES		4,509	\$198,465,567	2,707	\$82,236,893

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,520</u>	<u>\$4,143,476,981</u>	<u>1,896</u>	<u>\$413,025,523</u>
MOTOR VEHICLES & PARTS	441	651	990,859,502	100	106,027,580
NEW & USED AUTO DEALERS	4411	311	822,657,052	36	88,493,600
RV, BOAT, MOTORCYCLE DEALERS	4412	147	82,680,396	22	8,014,211
AUTOMOTIVE PARTS & TIRE	4413	193	85,522,054	42	9,519,769
FURNITURE & HOME FURNISHING	442	579	250,750,592	112	11,574,371
ELECTRONICS & APPLIANCES	443	796	318,679,787	196	19,663,535
APPLIANCES, TV & OTHER ELECTRONICS	44311	242	139,883,185	67	16,497,347
COMPUTERS & SOFTWARE	44312	541	168,410,935	125	2,871,383
CAMERA & PHOTO SUPPLIES	44313	13	10,385,667	4	294,805
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	541	322,380,322	123	54,000,743
BUILDING MATERIALS	4441	416	302,951,982	88	46,551,688
LAWN & GARDEN SUPPLIES & EQUIP.	4442	125	19,428,340	35	7,449,055
FOOD & BEVERAGE STORES	445	831	238,807,859	96	28,294,459
GROCERY & CONVENIENCE STORES	4451	592	223,269,501	60	27,740,718
OTHER FOOD & BEVERAGE STORES	4452, 4453	239	15,538,358	36	553,741
DRUG/HEALTH STORES	446	394	122,616,172	88	8,194,799
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	362	77,118,723	55	7,827,696
APPAREL & ACCESSORIES	448	813	374,911,463	126	16,827,240
CLOTHING & SHOE STORES	4481, 4482	602	330,144,862	94	13,310,756
JEWELRY & LUGGAGE STORES	4483	211	44,766,601	32	3,516,484
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	627	176,393,301	122	17,431,451
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	389	112,594,485	70	11,516,272
BOOK/PERIODICAL/MUSIC STORE	4512	238	63,798,816	52	5,915,179
GENERAL MERCHANDISE STORES	452	79	641,280,130	24	95,984,865
DEPARTMENT STORES	4521	9	233,124,054	5	29,590,624
GENERAL MERCHANDISE STORES	4529	70	408,156,076	19	66,394,241
E-COMMERCE & MAIL ORDER	4541	248	62,611,161	82	3,731,440
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,599	567,067,969	772	43,467,344
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>110</u>	<u>6,590,456</u>	<u>20</u>	<u>287,454</u>
<u>MINING</u>	<u>21</u>	<u>28</u>	<u>5,289,700</u>	<u>11</u>	<u>618,335</u>
<u>UTILITIES</u>	<u>22</u>	<u>47</u>	<u>4,709,136</u>	<u>12</u>	<u>107,523</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,907</u>	<u>2,132,637,057</u>	<u>2,059</u>	<u>162,985,938</u>
CONSTRUCTION OF BUILDINGS	236	3,552	1,279,625,327	595	75,405,032
HEAVY CONSTRUCTION & HIGHWAYS	237	370	183,852,189	85	31,302,870
SPECIAL TRADE CONTRACTORS	238	6,985	669,159,541	1,379	56,278,036
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,019</u>	<u>273,284,313</u>	<u>344</u>	<u>11,064,201</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,761</u>	<u>950,191,431</u>	<u>1,084</u>	<u>30,275,806</u>
DURABLE GOODS	423	2,549	807,638,133	754	22,115,449
NONDURABLE GOODS	424	1,155	139,578,224	323	8,112,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	57	2,975,074	7	47,437
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>370</u>	<u>51,262,352</u>	<u>47</u>	<u>1,701,709</u>
<u>INFORMATION</u>	<u>51</u>	<u>909</u>	<u>508,456,301</u>	<u>318</u>	<u>39,448,299</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>276</u>	<u>92,249,305</u>	<u>103</u>	<u>5,879,761</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,118</u>	<u>310,734,011</u>	<u>294</u>	<u>15,343,229</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,840</u>	<u>300,750,774</u>	<u>420</u>	<u>9,390,605</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>4,290</u>	<u>303,832,797</u>	<u>758</u>	<u>15,232,964</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>619</u>	<u>105,957,265</u>	<u>86</u>	<u>5,759,506</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,496</u>	<u>1,074,204,209</u>	<u>441</u>	<u>64,652,576</u>
ACCOMMODATIONS	721	286	228,073,919	40	4,689,500
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,210	846,130,290	401	59,963,076
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,155</u>	<u>329,106,643</u>	<u>607</u>	<u>26,589,504</u>
REPAIR & MAINTENANCE	811	2,354	208,010,243	397	20,497,405
PERSONAL SERVICE	812	1,634	114,228,046	185	5,708,690
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	167	6,868,354	25	383,409
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>50</u>	<u>8,415,803</u>	<u>13</u>	<u>752,072</u>
TOTAL ALL INDUSTRIES		45,518	\$10,601,191,220	8,513	\$803,115,005

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLIICKITAT COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLIICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>723</u>	<u>\$51,668,783</u>	<u>481</u>	<u>\$7,780,067</u>
MOTOR VEHICLES & PARTS	441	45	15,056,304	29	1,626,139
NEW & USED AUTO DEALERS	4411	11	9,695,688	8	366,281
RV, BOAT, MOTORCYCLE DEALERS	4412	8	3,073,634	3	11,529
AUTOMOTIVE PARTS & TIRE	4413	26	2,286,982	18	1,248,329
FURNITURE & HOME FURNISHING	442	27	2,662,052	12	72,919
ELECTRONICS & APPLIANCES	443	70	1,044,297	43	252,517
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	434,447	17	165,281
COMPUTERS & SOFTWARE	44312	42	598,456	26	87,236
CAMERA & PHOTO SUPPLIES	44313	3	11,394	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	5,870,416	33	1,096,374
BUILDING MATERIALS	4441	31	4,033,616	29	1,063,399
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	1,836,800	4	32,975
FOOD & BEVERAGE STORES	445	26	5,086,775	16	1,388,421
GROCERY & CONVENIENCE STORES	4451	15	4,862,259	13	1,383,396
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	224,516	3	5,025
DRUG/HEALTH STORES	446	34	678,213	23	399,387
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	4,133,798	11	1,078,120
APPAREL & ACCESSORIES	448	46	704,791	28	43,567
CLOTHING & SHOE STORES	4481, 4482	37	470,706	25	42,169
JEWELRY & LUGGAGE STORES	4483	9	234,085	3	1,398
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	729,100	35	145,601
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	632,287	16	70,260
BOOK/PERIODICAL/MUSIC STORE	4512	21	96,813	19	75,341
GENERAL MERCHANDISE STORES	452	9	9,458,908	4	157,973
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	9	9,458,908	4	157,973
E-COMMERCE & MAIL ORDER	4541	57	667,855	50	246,020
MISCELLANEOUS RETAILERS	453, 4542, 4543	293	5,576,274	197	1,273,029
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>542,673</u>	<u>20</u>	<u>282,694</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>6</u>	<u>271,970</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>251,716</u>	<u>3</u>	<u>36,109</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>667</u>	<u>48,436,894</u>	<u>269</u>	<u>8,655,449</u>
CONSTRUCTION OF BUILDINGS	236	177	31,717,109	77	3,565,453
HEAVY CONSTRUCTION & HIGHWAYS	237	31	4,245,449	19	1,600,301
SPECIAL TRADE CONTRACTORS	238	459	12,474,336	173	3,489,695
<u>MANUFACTURING</u>	<u>31-33</u>	<u>116</u>	<u>2,863,800</u>	<u>71</u>	<u>1,007,841</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>508</u>	<u>9,157,085</u>	<u>397</u>	<u>4,108,129</u>
DURABLE GOODS	423	351	6,118,329	275	2,710,482
NONDURABLE GOODS	424	152	3,024,180	119	1,381,358
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	14,576	3	16,289
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>263,732</u>	<u>17</u>	<u>242,879</u>
<u>INFORMATION</u>	<u>51</u>	<u>184</u>	<u>5,689,255</u>	<u>137</u>	<u>2,092,834</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>1,123,041</u>	<u>30</u>	<u>563,726</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>148</u>	<u>3,823,081</u>	<u>74</u>	<u>662,563</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>125</u>	<u>1,130,865</u>	<u>57</u>	<u>228,958</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>181</u>	<u>5,262,995</u>	<u>87</u>	<u>689,765</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>4,979,122</u>	<u>11</u>	<u>124,319</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>140</u>	<u>14,660,787</u>	<u>51</u>	<u>2,009,563</u>
ACCOMMODATIONS	721	30	2,423,693	11	254,420
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	12,237,094	40	1,755,143
<u>OTHER SERVICES</u>	<u>81</u>	<u>138</u>	<u>4,047,425</u>	<u>72</u>	<u>1,043,693</u>
REPAIR & MAINTENANCE	811	86	3,250,545	51	762,792
PERSONAL SERVICE	812	46	580,495	16	171,601
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	216,385	5	109,300
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>8,894</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,049	\$153,910,148	1,783	\$29,800,559

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,122</u>	<u>\$117,252,236</u>	<u>354</u>	<u>\$4,950,193</u>
MOTOR VEHICLES & PARTS	441	89	32,574,446	17	1,638,838
NEW & USED AUTO DEALERS	4411	33	20,501,679	7	1,142,716
RV, BOAT, MOTORCYCLE DEALERS	4412	16	5,994,567	4	59,725
AUTOMOTIVE PARTS & TIRE	4413	40	6,078,200	6	436,397
FURNITURE & HOME FURNISHING	442	55	3,375,371	12	69,148
ELECTRONICS & APPLIANCES	443	101	2,316,043	29	99,961
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	1,728,594	11	21,296
COMPUTERS & SOFTWARE	44312	61	539,616	18	78,665
CAMERA & PHOTO SUPPLIES	44313	4	47,833	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	12,349,357	22	749,821
BUILDING MATERIALS	4441	53	10,687,642	17	474,319
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	1,661,715	5	275,502
FOOD & BEVERAGE STORES	445	50	8,733,384	13	951,300
GROCERY & CONVENIENCE STORES	4451	37	8,596,230	9	944,345
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	137,154	4	6,955
DRUG/HEALTH STORES	446	47	2,242,354	19	334,491
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	6,681,926	9	161,585
APPAREL & ACCESSORIES	448	66	4,985,547	25	72,936
CLOTHING & SHOE STORES	4481, 4482	53	4,453,338	25	72,936
JEWELRY & LUGGAGE STORES	4483	13	532,209	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	2,622,780	21	90,814
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	2,500,897	8	65,025
BOOK/PERIODICAL/MUSIC STORE	4512	23	121,883	13	25,789
GENERAL MERCHANDISE STORES	452	16	24,127,354	3	67,275
DEPARTMENT STORES	4521	3	4,250,977	D	D
GENERAL MERCHANDISE STORES	4529	13	19,876,377	3	67,275
E-COMMERCE & MAIL ORDER	4541	68	746,423	44	94,505
MISCELLANEOUS RETAILERS	453, 4542, 4543	442	16,497,251	140	619,519
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>457,663</u>	<u>3</u>	<u>59,858</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>458,554</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,718,776</u>	<u>3</u>	<u>3,539</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>837</u>	<u>40,886,397</u>	<u>189</u>	<u>2,825,811</u>
CONSTRUCTION OF BUILDINGS	236	208	21,261,088	41	1,235,456
HEAVY CONSTRUCTION & HIGHWAYS	237	58	4,709,492	11	489,807
SPECIAL TRADE CONTRACTORS	238	571	14,915,817	137	1,100,548
<u>MANUFACTURING</u>	<u>31-33</u>	<u>199</u>	<u>5,888,989</u>	<u>36</u>	<u>135,591</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>773</u>	<u>24,231,637</u>	<u>236</u>	<u>2,197,038</u>
DURABLE GOODS	423	551	17,149,526	157	958,591
NONDURABLE GOODS	424	217	7,021,836	79	1,238,447
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	60,275	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>38</u>	<u>1,421,329</u>	<u>3</u>	<u>76,785</u>
<u>INFORMATION</u>	<u>51</u>	<u>217</u>	<u>10,571,806</u>	<u>105</u>	<u>1,067,376</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>870,972</u>	<u>25</u>	<u>128,292</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>180</u>	<u>4,421,870</u>	<u>53</u>	<u>226,336</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>165</u>	<u>2,984,979</u>	<u>42</u>	<u>199,629</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>290</u>	<u>3,528,545</u>	<u>66</u>	<u>131,104</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>33</u>	<u>3,637,020</u>	<u>6</u>	<u>178,228</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>194</u>	<u>18,979,317</u>	<u>28</u>	<u>671,399</u>
ACCOMMODATIONS	721	36	1,547,804	6	69,435
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	158	17,431,513	22	601,964
<u>OTHER SERVICES</u>	<u>81</u>	<u>281</u>	<u>8,357,363</u>	<u>50</u>	<u>970,461</u>
REPAIR & MAINTENANCE	811	197	6,373,005	35	800,396
PERSONAL SERVICE	812	69	1,676,159	12	150,774
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	308,199	3	19,291
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>21,831</u>	<u>6</u>	<u>46,170</u>
TOTAL ALL INDUSTRIES		4,435	\$245,689,284	1,205	\$13,867,810

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>772</u>	<u>\$49,899,394</u>	<u>713</u>	<u>\$42,464,704</u>
MOTOR VEHICLES & PARTS	441	47	10,926,962	41	7,835,765
NEW & USED AUTO DEALERS	4411	13	6,684,306	18	5,650,639
RV, BOAT, MOTORCYCLE DEALERS	4412	10	296,171	6	59,627
AUTOMOTIVE PARTS & TIRE	4413	24	3,946,485	17	2,125,499
FURNITURE & HOME FURNISHING	442	32	943,047	18	640,828
ELECTRONICS & APPLIANCES	443	68	818,918	66	519,413
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	548,750	26	198,793
COMPUTERS & SOFTWARE	44312	37	270,168	40	320,620
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	59	7,046,479	46	6,816,183
BUILDING MATERIALS	4441	44	5,667,231	34	6,276,954
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,379,248	12	539,229
FOOD & BEVERAGE STORES	445	24	3,740,898	34	5,039,579
GROCERY & CONVENIENCE STORES	4451	18	3,704,033	25	4,958,695
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	36,865	9	80,884
DRUG/HEALTH STORES	446	32	205,033	41	850,583
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	3,913,698	29	2,902,545
APPAREL & ACCESSORIES	448	41	327,470	47	953,177
CLOTHING & SHOE STORES	4481, 4482	35	220,023	39	759,701
JEWELRY & LUGGAGE STORES	4483	6	107,447	8	193,476
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	307,421	46	675,584
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	153,846	24	552,870
BOOK/PERIODICAL/MUSIC STORE	4512	21	153,575	22	122,714
GENERAL MERCHANDISE STORES	452	12	15,132,000	12	11,533,795
DEPARTMENT STORES	4521	D	D	4	1,332,053
GENERAL MERCHANDISE STORES	4529	12	15,132,000	8	10,201,742
E-COMMERCE & MAIL ORDER	4541	59	577,822	56	513,931
MISCELLANEOUS RETAILERS	453, 4542, 4543	318	5,959,646	277	4,183,321
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>234,988</u>	<u>16</u>	<u>461,836</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>244,275</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>95,775</u>	<u>12</u>	<u>252,415</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>877</u>	<u>35,209,304</u>	<u>377</u>	<u>24,940,966</u>
CONSTRUCTION OF BUILDINGS	236	202	23,702,180	123	17,651,568
HEAVY CONSTRUCTION & HIGHWAYS	237	44	1,670,225	27	2,261,062
SPECIAL TRADE CONTRACTORS	238	631	9,836,899	227	5,028,336
<u>MANUFACTURING</u>	<u>31-33</u>	<u>132</u>	<u>2,938,806</u>	<u>90</u>	<u>1,468,929</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>495</u>	<u>4,365,748</u>	<u>468</u>	<u>6,991,988</u>
DURABLE GOODS	423	359	3,780,705	323	5,010,802
NONDURABLE GOODS	424	132	566,140	139	1,919,841
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	18,903	6	61,345
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>695,164</u>	<u>12</u>	<u>400,180</u>
<u>INFORMATION</u>	<u>51</u>	<u>176</u>	<u>6,638,006</u>	<u>171</u>	<u>4,192,244</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>1,495,707</u>	<u>42</u>	<u>877,627</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>128</u>	<u>1,754,156</u>	<u>116</u>	<u>1,463,592</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>112</u>	<u>1,141,720</u>	<u>110</u>	<u>699,643</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>270</u>	<u>2,486,120</u>	<u>154</u>	<u>1,285,712</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>25</u>	<u>818,116</u>	<u>21</u>	<u>1,151,013</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>122</u>	<u>10,080,326</u>	<u>136</u>	<u>7,849,252</u>
ACCOMMODATIONS	721	17	1,651,131	41	2,294,485
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	105	8,429,195	95	5,554,767
<u>OTHER SERVICES</u>	<u>81</u>	<u>177</u>	<u>4,500,878</u>	<u>141</u>	<u>4,576,912</u>
REPAIR & MAINTENANCE	811	127	3,696,422	105	4,000,588
PERSONAL SERVICE	812	43	669,533	31	417,098
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	134,923	5	159,226
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>7,055</u>	<u>3</u>	<u>231,668</u>
TOTAL ALL INDUSTRIES		3,391	\$122,605,538	2,582	\$99,308,681

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>554</u>	<u>\$13,335,032</u>	<u>371</u>	<u>\$5,018,914</u>
MOTOR VEHICLES & PARTS	441	30	1,697,002	23	1,500,567
NEW & USED AUTO DEALERS	4411	9	783,568	6	1,047,883
RV, BOAT, MOTORCYCLE DEALERS	4412	4	11,678	5	10,842
AUTOMOTIVE PARTS & TIRE	4413	17	901,756	12	441,842
FURNITURE & HOME FURNISHING	442	16	264,735	12	71,836
ELECTRONICS & APPLIANCES	443	51	268,216	33	71,223
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	191,118	15	30,562
COMPUTERS & SOFTWARE	44312	27	77,098	18	40,661
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	3,150,383	15	350,083
BUILDING MATERIALS	4441	31	3,065,021	12	347,912
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	85,362	3	2,171
FOOD & BEVERAGE STORES	445	27	2,560,535	8	1,458,371
GROCERY & CONVENIENCE STORES	4451	21	2,528,361	4	1,457,461
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	32,174	4	910
DRUG/HEALTH STORES	446	30	384,601	17	97,665
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,294,034	13	507,306
APPAREL & ACCESSORIES	448	34	76,318	24	22,774
CLOTHING & SHOE STORES	4481, 4482	31	70,005	24	22,774
JEWELRY & LUGGAGE STORES	4483	3	6,313	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	29	204,665	29	42,168
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	15	113,744	11	18,548
BOOK/PERIODICAL/MUSIC STORE	4512	14	90,921	18	23,620
GENERAL MERCHANDISE STORES	452	4	947,078	3	119,020
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	4	947,078	3	119,020
E-COMMERCE & MAIL ORDER	4541	55	257,623	39	119,133
MISCELLANEOUS RETAILERS	453, 4542, 4543	226	2,229,842	155	658,768
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>217,214</u>	<u>4</u>	<u>111,805</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>345,003</u>	<u>7</u>	<u>1,649,786</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>21,771</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>309</u>	<u>9,802,016</u>	<u>148</u>	<u>2,397,630</u>
CONSTRUCTION OF BUILDINGS	236	83	4,102,369	36	1,131,229
HEAVY CONSTRUCTION & HIGHWAYS	237	16	381,625	14	324,698
SPECIAL TRADE CONTRACTORS	238	210	5,318,022	98	941,703
<u>MANUFACTURING</u>	<u>31-33</u>	<u>75</u>	<u>892,133</u>	<u>42</u>	<u>393,127</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>349</u>	<u>2,715,493</u>	<u>229</u>	<u>2,841,884</u>
DURABLE GOODS	423	246	2,267,894	167	2,174,983
NONDURABLE GOODS	424	97	442,315	62	666,901
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	5,284	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>305,769</u>	<u>4</u>	<u>39,277</u>
<u>INFORMATION</u>	<u>51</u>	<u>149</u>	<u>2,563,267</u>	<u>107</u>	<u>1,219,892</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>518,880</u>	<u>24</u>	<u>224,865</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>78</u>	<u>640,270</u>	<u>48</u>	<u>325,218</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>64</u>	<u>424,277</u>	<u>46</u>	<u>442,882</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>112</u>	<u>580,068</u>	<u>61</u>	<u>146,431</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>263,381</u>	<u>6</u>	<u>95,641</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>136</u>	<u>5,462,732</u>	<u>35</u>	<u>1,349,844</u>
ACCOMMODATIONS	721	55	1,619,856	11	106,291
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	3,842,876	24	1,243,553
<u>OTHER SERVICES</u>	<u>81</u>	<u>88</u>	<u>1,424,032</u>	<u>48</u>	<u>355,215</u>
REPAIR & MAINTENANCE	811	49	923,260	26	205,899
PERSONAL SERVICE	812	30	253,570	16	91,473
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	247,202	6	57,843
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>98,841</u>	<u>5</u>	<u>19,777</u>
TOTAL ALL INDUSTRIES		1,995	\$39,610,179	1,185	\$16,632,188

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,329</u>	<u>\$1,411,881,887</u>	<u>551</u>	<u>\$18,079,167</u>
MOTOR VEHICLES & PARTS	441	411	456,950,720	18	2,855,058
NEW & USED AUTO DEALERS	4411	181	364,220,700	4	191,104
RV, BOAT, MOTORCYCLE DEALERS	4412	82	52,658,066	6	2,282,265
AUTOMOTIVE PARTS & TIRE	4413	148	40,071,954	8	381,689
FURNITURE & HOME FURNISHING	442	220	54,232,674	15	200,635
ELECTRONICS & APPLIANCES	443	392	73,688,573	58	704,194
APPLIANCES, TV & OTHER ELECTRONICS	44311	132	55,192,663	24	488,944
COMPUTERS & SOFTWARE	44312	253	17,473,748	34	215,250
CAMERA & PHOTO SUPPLIES	44313	7	1,022,162	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	257	130,527,704	31	3,744,880
BUILDING MATERIALS	4441	201	121,664,819	23	3,640,244
LAWN & GARDEN SUPPLIES & EQUIP.	4442	56	8,862,885	8	104,636
FOOD & BEVERAGE STORES	445	296	74,524,165	27	3,486,017
GROCERY & CONVENIENCE STORES	4451	232	71,890,334	14	3,204,860
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	2,633,831	13	281,157
DRUG/HEALTH STORES	446	193	39,746,240	21	382,756
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	173	40,366,486	6	1,091,903
APPAREL & ACCESSORIES	448	293	77,722,911	52	430,628
CLOTHING & SHOE STORES	4481, 4482	226	65,715,701	46	393,456
JEWELRY & LUGGAGE STORES	4483	67	12,007,210	6	37,172
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	265	48,368,459	40	506,563
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	175	34,958,728	22	306,929
BOOK/PERIODICAL/MUSIC STORE	4512	90	13,409,731	18	199,634
GENERAL MERCHANDISE STORES	452	39	260,829,220	D	D
DEPARTMENT STORES	4521	8	95,321,138	D	D
GENERAL MERCHANDISE STORES	4529	31	165,508,082	D	D
E-COMMERCE & MAIL ORDER	4541	117	9,832,395	49	659,162
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,673	145,092,340	234	4,017,371
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>60</u>	<u>3,086,003</u>	<u>8</u>	<u>674,159</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>2,359,312</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>1,026,016</u>	<u>3</u>	<u>36,319</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,749</u>	<u>510,725,209</u>	<u>428</u>	<u>29,099,742</u>
CONSTRUCTION OF BUILDINGS	236	1,270	253,922,798	166	20,173,764
HEAVY CONSTRUCTION & HIGHWAYS	237	199	57,390,521	23	1,227,329
SPECIAL TRADE CONTRACTORS	238	3,280	199,411,890	239	7,698,649
<u>MANUFACTURING</u>	<u>31-33</u>	<u>777</u>	<u>81,351,549</u>	<u>82</u>	<u>1,064,248</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,004</u>	<u>175,464,981</u>	<u>302</u>	<u>2,581,995</u>
DURABLE GOODS	423	1,410	147,506,784	190	1,734,229
NONDURABLE GOODS	424	574	27,652,583	109	846,232
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	305,614	3	1,534
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>143</u>	<u>11,080,489</u>	<u>15</u>	<u>149,155</u>
<u>INFORMATION</u>	<u>51</u>	<u>463</u>	<u>117,354,488</u>	<u>125</u>	<u>2,275,650</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>170</u>	<u>29,701,678</u>	<u>29</u>	<u>355,925</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>549</u>	<u>72,967,906</u>	<u>84</u>	<u>1,467,886</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>835</u>	<u>27,242,776</u>	<u>85</u>	<u>1,528,907</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,642</u>	<u>62,834,958</u>	<u>131</u>	<u>2,187,754</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>210</u>	<u>26,619,687</u>	<u>22</u>	<u>682,987</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,367</u>	<u>239,022,652</u>	<u>126</u>	<u>6,038,968</u>
ACCOMMODATIONS	721	99	18,083,805	63	2,639,854
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,268	220,938,847	63	3,399,114
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,656</u>	<u>96,572,395</u>	<u>97</u>	<u>1,744,803</u>
REPAIR & MAINTENANCE	811	1,107	75,169,671	67	1,409,385
PERSONAL SERVICE	812	499	19,721,048	30	335,418
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	1,681,676	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>17</u>	<u>373,104</u>	<u>3</u>	<u>60,602</u>
TOTAL ALL INDUSTRIES		19,019	\$2,869,692,203	2,091	\$68,028,267

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,579</u>	<u>\$297,429,310</u>	<u>327</u>	<u>\$3,374,780</u>
MOTOR VEHICLES & PARTS	441	132	115,154,860	16	636,914
NEW & USED AUTO DEALERS	4411	49	83,432,647	5	35,201
RV, BOAT, MOTORCYCLE DEALERS	4412	35	23,542,278	4	477,767
AUTOMOTIVE PARTS & TIRE	4413	48	8,179,935	7	123,946
FURNITURE & HOME FURNISHING	442	81	9,586,877	11	33,754
ELECTRONICS & APPLIANCES	443	160	12,242,644	29	61,767
APPLIANCES, TV & OTHER ELECTRONICS	44311	61	10,129,760	13	38,740
COMPUTERS & SOFTWARE	44312	96	1,824,503	16	23,027
CAMERA & PHOTO SUPPLIES	44313	3	288,381	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	23,361,525	26	535,148
BUILDING MATERIALS	4441	84	21,508,409	26	535,148
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,853,116	D	D
FOOD & BEVERAGE STORES	445	79	15,879,067	4	581,687
GROCERY & CONVENIENCE STORES	4451	49	14,918,862	4	581,687
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	960,205	D	D
DRUG/HEALTH STORES	446	74	5,502,022	15	59,967
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	10,130,115	7	479,599
APPAREL & ACCESSORIES	448	94	14,501,157	18	19,664
CLOTHING & SHOE STORES	4481, 4482	77	11,584,999	18	19,664
JEWELRY & LUGGAGE STORES	4483	17	2,916,158	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	96	7,615,696	22	42,064
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	6,014,961	10	35,285
BOOK/PERIODICAL/MUSIC STORE	4512	43	1,600,735	12	6,779
GENERAL MERCHANDISE STORES	452	23	49,934,556	5	46,618
DEPARTMENT STORES	4521	5	15,240,859	D	D
GENERAL MERCHANDISE STORES	4529	18	34,693,697	5	46,618
E-COMMERCE & MAIL ORDER	4541	73	1,519,205	38	91,451
MISCELLANEOUS RETAILERS	453, 4542, 4543	600	32,001,586	136	786,147
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>576,425</u>	<u>7</u>	<u>84,402</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>283,513</u>	<u>3</u>	<u>23,877</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>103,516</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,482</u>	<u>99,617,387</u>	<u>214</u>	<u>4,858,477</u>
CONSTRUCTION OF BUILDINGS	236	367	53,062,924	48	3,282,730
HEAVY CONSTRUCTION & HIGHWAYS	237	74	14,086,360	15	659,087
SPECIAL TRADE CONTRACTORS	238	1,041	32,468,103	151	916,660
<u>MANUFACTURING</u>	<u>31-33</u>	<u>298</u>	<u>17,944,508</u>	<u>38</u>	<u>203,753</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>982</u>	<u>45,020,331</u>	<u>220</u>	<u>778,621</u>
DURABLE GOODS	423	684	27,952,225	157	647,319
NONDURABLE GOODS	424	290	16,791,912	60	129,198
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	276,194	3	2,104
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>72</u>	<u>3,115,210</u>	<u>8</u>	<u>91,016</u>
<u>INFORMATION</u>	<u>51</u>	<u>262</u>	<u>15,831,651</u>	<u>99</u>	<u>984,629</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>84</u>	<u>2,866,216</u>	<u>19</u>	<u>193,065</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>232</u>	<u>11,057,988</u>	<u>53</u>	<u>301,990</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>265</u>	<u>5,316,354</u>	<u>38</u>	<u>106,711</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>497</u>	<u>8,412,932</u>	<u>64</u>	<u>129,280</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>50</u>	<u>4,046,830</u>	<u>6</u>	<u>50,081</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>330</u>	<u>37,081,956</u>	<u>21</u>	<u>5,476,064</u>
ACCOMMODATIONS	721	54	4,243,223	6	4,776,045
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	276	32,838,733	15	700,019
<u>OTHER SERVICES</u>	<u>81</u>	<u>398</u>	<u>15,079,590</u>	<u>44</u>	<u>318,355</u>
REPAIR & MAINTENANCE	811	280	11,976,098	30	211,873
PERSONAL SERVICE	812	103	2,805,606	14	106,482
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	297,886	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>13</u>	<u>143,369</u>	<u>5</u>	<u>61,075</u>
TOTAL ALL INDUSTRIES		6,591	\$563,927,086	1,166	\$17,036,176

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,978</u>	<u>\$1,293,296,850</u>	<u>3,043</u>	<u>\$838,928,868</u>
MOTOR VEHICLES & PARTS	441	343	376,555,289	290	212,538,200
NEW & USED AUTO DEALERS	4411	132	295,431,773	152	168,954,141
RV, BOAT, MOTORCYCLE DEALERS	4412	72	38,354,104	46	18,560,737
AUTOMOTIVE PARTS & TIRE	4413	139	42,769,412	92	25,023,322
FURNITURE & HOME FURNISHING	442	240	51,656,359	163	36,448,904
ELECTRONICS & APPLIANCES	443	377	76,594,452	313	55,117,544
APPLIANCES, TV & OTHER ELECTRONICS	44311	122	49,975,890	102	39,956,320
COMPUTERS & SOFTWARE	44312	250	25,699,745	206	14,991,238
CAMERA & PHOTO SUPPLIES	44313	5	918,817	5	169,986
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	274	120,726,372	180	84,118,147
BUILDING MATERIALS	4441	203	109,980,454	138	78,174,962
LAWN & GARDEN SUPPLIES & EQUIP.	4442	71	10,745,918	42	5,943,185
FOOD & BEVERAGE STORES	445	250	73,896,439	125	53,315,093
GROCERY & CONVENIENCE STORES	4451	177	71,751,496	67	51,631,239
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	2,144,943	58	1,683,854
DRUG/HEALTH STORES	446	187	34,422,885	147	22,810,675
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	151	25,598,096	87	19,327,782
APPAREL & ACCESSORIES	448	242	112,376,531	183	55,560,215
CLOTHING & SHOE STORES	4481, 4482	188	96,347,440	140	48,183,381
JEWELRY & LUGGAGE STORES	4483	54	16,029,091	43	7,376,834
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	238	41,590,041	220	40,706,589
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	32,742,378	143	27,499,737
BOOK/PERIODICAL/MUSIC STORE	4512	83	8,847,663	77	13,206,852
GENERAL MERCHANDISE STORES	452	50	247,609,152	37	165,112,811
DEPARTMENT STORES	4521	8	82,047,178	7	53,631,512
GENERAL MERCHANDISE STORES	4529	42	165,561,974	30	111,481,299
E-COMMERCE & MAIL ORDER	4541	121	10,243,527	101	5,636,343
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,505	122,027,707	1,197	88,236,565
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58</u>	<u>1,027,267</u>	<u>24</u>	<u>320,532</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>5,395,256</u>	<u>7</u>	<u>180,176</u>
<u>UTILITIES</u>	<u>22</u>	<u>23</u>	<u>1,169,087</u>	<u>12</u>	<u>587,633</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,034</u>	<u>492,929,211</u>	<u>2,261</u>	<u>231,826,060</u>
CONSTRUCTION OF BUILDINGS	236	1,325	264,202,921	640	136,091,974
HEAVY CONSTRUCTION & HIGHWAYS	237	189	44,152,454	91	17,695,165
SPECIAL TRADE CONTRACTORS	238	3,520	184,573,836	1,530	78,038,921
<u>MANUFACTURING</u>	<u>31-33</u>	<u>820</u>	<u>67,018,383</u>	<u>582</u>	<u>43,033,794</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,859</u>	<u>156,362,685</u>	<u>1,767</u>	<u>151,535,779</u>
DURABLE GOODS	423	1,333	125,859,266	1,251	120,188,729
NONDURABLE GOODS	424	509	30,245,136	496	30,337,468
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	258,283	20	1,009,582
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>153</u>	<u>7,282,232</u>	<u>75</u>	<u>5,195,943</u>
<u>INFORMATION</u>	<u>51</u>	<u>461</u>	<u>124,953,430</u>	<u>402</u>	<u>76,221,247</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>152</u>	<u>27,570,174</u>	<u>139</u>	<u>16,699,525</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>520</u>	<u>56,348,957</u>	<u>430</u>	<u>44,911,518</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>840</u>	<u>36,321,131</u>	<u>605</u>	<u>22,801,738</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,714</u>	<u>51,974,387</u>	<u>899</u>	<u>35,804,618</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>182</u>	<u>18,974,434</u>	<u>113</u>	<u>9,779,380</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,297</u>	<u>218,053,346</u>	<u>789</u>	<u>165,396,455</u>
ACCOMMODATIONS	721	83	19,667,807	73	29,010,279
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,214	198,385,539	716	136,386,176
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,499</u>	<u>81,817,651</u>	<u>929</u>	<u>55,990,260</u>
REPAIR & MAINTENANCE	811	982	64,486,200	609	36,266,568
PERSONAL SERVICE	812	477	15,967,405	280	17,515,776
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	1,364,046	40	2,207,916
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>19</u>	<u>842,277</u>	<u>13</u>	<u>737,899</u>
TOTAL ALL INDUSTRIES		18,625	\$2,641,336,856	12,091	\$1,699,955,496

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>683</u>	<u>\$37,379,633</u>	<u>2,069</u>	<u>\$439,753,858</u>
MOTOR VEHICLES & PARTS	441	42	9,717,110	122	102,093,586
NEW & USED AUTO DEALERS	4411	13	6,216,046	43	79,039,207
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,079,115	30	11,105,799
AUTOMOTIVE PARTS & TIRE	4413	22	2,421,949	49	11,948,580
FURNITURE & HOME FURNISHING	442	29	1,020,254	114	18,142,165
ELECTRONICS & APPLIANCES	443	56	397,981	235	29,317,887
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	228,982	73	21,375,170
COMPUTERS & SOFTWARE	44312	32	168,999	158	7,294,943
CAMERA & PHOTO SUPPLIES	44313	D	D	4	647,774
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	3,301,197	130	55,132,764
BUILDING MATERIALS	4441	32	2,486,579	99	49,065,677
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	814,618	31	6,067,087
FOOD & BEVERAGE STORES	445	21	2,926,481	87	28,789,409
GROCERY & CONVENIENCE STORES	4451	14	2,892,425	59	27,741,647
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	34,056	28	1,047,762
DRUG/HEALTH STORES	446	35	501,095	111	10,122,468
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	1,711,400	80	11,348,705
APPAREL & ACCESSORIES	448	37	277,806	122	18,434,025
CLOTHING & SHOE STORES	4481, 4482	32	238,791	98	15,185,642
JEWELRY & LUGGAGE STORES	4483	5	39,015	24	3,248,383
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	1,260,420	143	19,056,768
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	1,054,372	80	14,268,653
BOOK/PERIODICAL/MUSIC STORE	4512	29	206,048	63	4,788,115
GENERAL MERCHANDISE STORES	452	6	10,429,272	26	97,454,973
DEPARTMENT STORES	4521	D	D	7	35,827,152
GENERAL MERCHANDISE STORES	4529	6	10,429,272	19	61,627,821
E-COMMERCE & MAIL ORDER	4541	57	380,474	81	3,360,352
MISCELLANEOUS RETAILERS	453, 4542, 4543	287	5,456,143	818	46,500,756
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>116,942</u>	<u>28</u>	<u>421,065</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>37,228</u>	<u>12</u>	<u>1,282,276</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>14,375</u>	<u>14</u>	<u>285,346</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>414</u>	<u>10,214,421</u>	<u>2,316</u>	<u>181,968,705</u>
CONSTRUCTION OF BUILDINGS	236	110	6,010,459	606	94,104,156
HEAVY CONSTRUCTION & HIGHWAYS	237	30	779,697	93	14,114,196
SPECIAL TRADE CONTRACTORS	238	274	3,424,265	1,617	73,750,353
<u>MANUFACTURING</u>	<u>31-33</u>	<u>96</u>	<u>1,742,667</u>	<u>330</u>	<u>22,526,394</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>390</u>	<u>4,924,192</u>	<u>1,164</u>	<u>61,250,593</u>
DURABLE GOODS	423	272	4,026,169	824	53,233,078
NONDURABLE GOODS	424	113	890,856	332	7,931,488
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	7,167	8	86,027
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>106,480</u>	<u>47</u>	<u>675,521</u>
<u>INFORMATION</u>	<u>51</u>	<u>161</u>	<u>3,907,928</u>	<u>328</u>	<u>40,548,931</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>542,057</u>	<u>98</u>	<u>6,708,672</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>93</u>	<u>807,849</u>	<u>322</u>	<u>16,368,634</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>84</u>	<u>500,922</u>	<u>432</u>	<u>12,869,205</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>137</u>	<u>1,197,416</u>	<u>787</u>	<u>26,731,889</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>1,713,904</u>	<u>81</u>	<u>5,236,105</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>91</u>	<u>4,885,708</u>	<u>471</u>	<u>75,608,333</u>
ACCOMMODATIONS	721	20	546,339	31	7,320,007
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	4,339,369	440	68,288,326
<u>OTHER SERVICES</u>	<u>81</u>	<u>116</u>	<u>3,228,632</u>	<u>656</u>	<u>35,397,643</u>
REPAIR & MAINTENANCE	811	84	2,702,457	433	29,882,024
PERSONAL SERVICE	812	27	404,130	191	4,655,367
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	122,045	32	860,252
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>6,340</u>	<u>20</u>	<u>4,175,304</u>
TOTAL ALL INDUSTRIES		2,347	\$71,326,694	9,175	\$931,808,474

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHIAKUM AND WALLA WALLA COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	WAHIAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>237</u>	<u>\$1,132,542</u>	<u>892</u>	<u>\$65,971,336</u>
MOTOR VEHICLES & PARTS	441	7	3,266	42	\$15,550,867
NEW & USED AUTO DEALERS	4411	D	D	12	11,023,477
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	8	2,135,198
AUTOMOTIVE PARTS & TIRE	4413	7	3,266	22	2,392,192
FURNITURE & HOME FURNISHING	442	7	51,739	35	1,695,508
ELECTRONICS & APPLIANCES	443	24	78,001	95	1,320,173
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	51,689	31	691,851
COMPUTERS & SOFTWARE	44312	12	26,312	64	628,322
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	17	214,010	50	7,872,373
BUILDING MATERIALS	4441	14	201,223	34	6,847,860
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	12,787	16	1,024,513
FOOD & BEVERAGE STORES	445	4	122,673	45	6,604,685
GROCERY & CONVENIENCE STORES	4451	D	D	19	5,630,565
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	122,673	26	974,120
DRUG/HEALTH STORES	446	8	23,862	53	2,695,552
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	352,215	21	1,854,776
APPAREL & ACCESSORIES	448	13	9,235	53	1,456,639
CLOTHING & SHOE STORES	4481, 4482	13	9,235	43	1,006,499
JEWELRY & LUGGAGE STORES	4483	-	-	10	450,140
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	14	14,329	65	3,791,597
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	7	6,760	37	1,541,574
BOOK/PERIODICAL/MUSIC STORE	4512	7	7,569	28	2,250,023
GENERAL MERCHANDISE STORES	452	3	20,520	13	14,839,360
DEPARTMENT STORES	4521	D	D	4	3,437,638
GENERAL MERCHANDISE STORES	4529	3	20,520	9	11,401,722
E-COMMERCE & MAIL ORDER	4541	35	57,903	66	822,494
MISCELLANEOUS RETAILERS	453, 4542, 4543	102	184,789	354	7,467,312
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>11,779</u>	<u>10</u>	<u>48,660</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>21,142</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>96</u>	<u>2,778,659</u>	<u>466</u>	<u>33,202,713</u>
CONSTRUCTION OF BUILDINGS	236	24	920,063	132	23,635,132
HEAVY CONSTRUCTION & HIGHWAYS	237	9	412,015	21	758,062
SPECIAL TRADE CONTRACTORS	238	63	1,446,581	313	8,809,519
<u>MANUFACTURING</u>	<u>31-33</u>	<u>15</u>	<u>61,194</u>	<u>158</u>	<u>4,737,732</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>132</u>	<u>465,364</u>	<u>719</u>	<u>15,706,585</u>
DURABLE GOODS	423	94	399,077	495	10,355,042
NONDURABLE GOODS	424	38	66,287	217	5,296,394
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	55,149
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>-</u>	<u>-</u>	<u>15</u>	<u>150,581</u>
<u>INFORMATION</u>	<u>51</u>	<u>76</u>	<u>512,133</u>	<u>209</u>	<u>7,493,591</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>12</u>	<u>36,273</u>	<u>57</u>	<u>805,059</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>34</u>	<u>65,687</u>	<u>144</u>	<u>2,772,705</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>20</u>	<u>39,804</u>	<u>150</u>	<u>1,898,381</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>38</u>	<u>69,288</u>	<u>216</u>	<u>1,929,132</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>D</u>	<u>D</u>	<u>20</u>	<u>949,068</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>16</u>	<u>418,284</u>	<u>119</u>	<u>13,917,794</u>
ACCOMMODATIONS	721	5	35,592	20	2,446,695
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	382,692	99	11,471,099
<u>OTHER SERVICES</u>	<u>81</u>	<u>22</u>	<u>196,827</u>	<u>161</u>	<u>4,557,609</u>
REPAIR & MAINTENANCE	811	15	41,079	105	3,229,006
PERSONAL SERVICE	812	7	155,748	47	1,063,241
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	9	265,362
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>7,318</u>	<u>7</u>	<u>500,795</u>
TOTAL ALL INDUSTRIES		706	\$5,795,152	3,347	\$154,663,009

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,890</u>	<u>\$322,990,979</u>	<u>745</u>	<u>\$32,982,018</u>
MOTOR VEHICLES & PARTS	441	124	73,464,984	37	8,310,993
NEW & USED AUTO DEALERS	4411	39	56,150,155	9	6,306,931
RV, BOAT, MOTORCYCLE DEALERS	4412	32	7,672,443	6	154,841
AUTOMOTIVE PARTS & TIRE	4413	53	9,642,386	22	1,849,221
FURNITURE & HOME FURNISHING	442	83	13,651,574	33	853,329
ELECTRONICS & APPLIANCES	443	185	15,696,271	88	1,228,083
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	11,769,027	30	762,717
COMPUTERS & SOFTWARE	44312	120	3,729,239	54	460,667
CAMERA & PHOTO SUPPLIES	44313	3	198,005	4	4,699
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	39,483,853	43	2,040,081
BUILDING MATERIALS	4441	90	36,910,209	30	1,629,760
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	2,573,644	13	410,321
FOOD & BEVERAGE STORES	445	78	21,898,295	23	4,562,085
GROCERY & CONVENIENCE STORES	4451	43	21,449,480	16	4,542,497
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	448,815	7	19,588
DRUG/HEALTH STORES	446	91	8,910,394	40	737,574
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	78	8,132,151	12	879,159
APPAREL & ACCESSORIES	448	132	20,801,864	49	639,520
CLOTHING & SHOE STORES	4481, 4482	106	18,882,332	41	440,619
JEWELRY & LUGGAGE STORES	4483	26	1,919,532	8	198,901
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	144	12,896,269	52	4,364,453
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	9,561,751	26	344,173
BOOK/PERIODICAL/MUSIC STORE	4512	59	3,334,518	26	4,020,280
GENERAL MERCHANDISE STORES	452	23	69,511,022	7	3,089,210
DEPARTMENT STORES	4521	4	19,620,272	D	D
GENERAL MERCHANDISE STORES	4529	19	49,890,750	7	3,089,210
E-COMMERCE & MAIL ORDER	4541	90	3,984,662	66	1,049,864
MISCELLANEOUS RETAILERS	453, 4542, 4543	736	34,559,640	295	5,227,667
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>537,012</u>	<u>9</u>	<u>101,477</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>577,415</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>188,072</u>	<u>3</u>	<u>1,959</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,614</u>	<u>132,975,735</u>	<u>335</u>	<u>25,295,778</u>
CONSTRUCTION OF BUILDINGS	236	496	69,494,864	77	17,944,294
HEAVY CONSTRUCTION & HIGHWAYS	237	62	12,294,238	21	1,428,865
SPECIAL TRADE CONTRACTORS	238	1,056	51,186,633	237	5,922,619
<u>MANUFACTURING</u>	<u>31-33</u>	<u>398</u>	<u>17,524,609</u>	<u>102</u>	<u>2,473,124</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,226</u>	<u>51,405,755</u>	<u>600</u>	<u>11,074,041</u>
DURABLE GOODS	423	860	39,194,492	405	8,493,985
NONDURABLE GOODS	424	351	12,123,774	187	2,491,354
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	87,489	8	88,702
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>68</u>	<u>4,106,025</u>	<u>15</u>	<u>534,716</u>
<u>INFORMATION</u>	<u>51</u>	<u>306</u>	<u>29,261,630</u>	<u>197</u>	<u>4,159,177</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>4,220,717</u>	<u>47</u>	<u>391,592</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>296</u>	<u>16,488,103</u>	<u>96</u>	<u>1,348,790</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>340</u>	<u>6,587,932</u>	<u>116</u>	<u>3,692,397</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>614</u>	<u>16,488,342</u>	<u>145</u>	<u>2,742,252</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>75</u>	<u>6,434,847</u>	<u>17</u>	<u>597,901</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>443</u>	<u>64,993,923</u>	<u>93</u>	<u>9,868,640</u>
ACCOMMODATIONS	721	60	7,363,832	12	1,624,683
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	383	57,630,091	81	8,243,957
<u>OTHER SERVICES</u>	<u>81</u>	<u>549</u>	<u>23,367,829</u>	<u>110</u>	<u>2,549,477</u>
REPAIR & MAINTENANCE	811	367	17,847,493	67	1,909,698
PERSONAL SERVICE	812	164	4,987,784	39	582,641
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	532,552	4	57,138
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>392,699</u>	<u>6</u>	<u>60,860</u>
TOTAL ALL INDUSTRIES		7,977	\$698,541,624	2,636	\$97,874,199

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,832</u>	<u>\$305,472,367</u>
MOTOR VEHICLES & PARTS	441	207	87,190,407
NEW & USED AUTO DEALERS	4411	106	69,287,441
RV, BOAT, MOTORCYCLE DEALERS	4412	23	5,099,755
AUTOMOTIVE PARTS & TIRE	4413	78	12,803,211
FURNITURE & HOME FURNISHING	442	74	9,183,796
ELECTRONICS & APPLIANCES	443	166	10,048,548
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	7,145,825
COMPUTERS & SOFTWARE	44312	113	2,902,723
CAMERA & PHOTO SUPPLIES	44313	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	29,780,682
BUILDING MATERIALS	4441	76	26,544,783
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	3,235,899
FOOD & BEVERAGE STORES	445	127	20,853,712
GROCERY & CONVENIENCE STORES	4451	86	20,302,527
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	551,185
DRUG/HEALTH STORES	446	89	10,236,539
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	75	7,606,167
APPAREL & ACCESSORIES	448	121	11,512,126
CLOTHING & SHOE STORES	4481, 4482	98	9,475,860
JEWELRY & LUGGAGE STORES	4483	23	2,036,266
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	8,290,969
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	6,196,660
BOOK/PERIODICAL/MUSIC STORE	4512	45	2,094,309
GENERAL MERCHANDISE STORES	452	22	72,104,185
DEPARTMENT STORES	4521	6	20,288,194
GENERAL MERCHANDISE STORES	4529	16	51,815,991
E-COMMERCE & MAIL ORDER	4541	72	1,897,812
MISCELLANEOUS RETAILERS	453, 4542, 4543	665	36,767,424
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>440,357</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>202,865</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>58,661</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,022</u>	<u>73,584,434</u>
CONSTRUCTION OF BUILDINGS	236	289	40,369,363
HEAVY CONSTRUCTION & HIGHWAYS	237	56	6,652,944
SPECIAL TRADE CONTRACTORS	238	677	26,562,127
<u>MANUFACTURING</u>	<u>31-33</u>	<u>293</u>	<u>17,123,206</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,158</u>	<u>80,177,313</u>
DURABLE GOODS	423	811	55,225,870
NONDURABLE GOODS	424	335	24,879,424
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	72,019
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>56</u>	<u>1,231,955</u>
<u>INFORMATION</u>	<u>51</u>	<u>287</u>	<u>31,704,395</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>84</u>	<u>4,841,422</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>267</u>	<u>22,705,600</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>275</u>	<u>4,746,181</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>435</u>	<u>11,631,386</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>4,029,213</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>422</u>	<u>52,051,986</u>
ACCOMMODATIONS	721	51	7,161,722
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	371	44,890,264
<u>OTHER SERVICES</u>	<u>81</u>	<u>509</u>	<u>17,940,995</u>
REPAIR & MAINTENANCE	811	349	13,323,791
PERSONAL SERVICE	812	143	4,031,871
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	585,333
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>277,772</u>
TOTAL ALL INDUSTRIES		6,761	\$628,220,108

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 1, 2006 to Quarter 1, 2007
(Dollars in Thousands)

City	1st Quarter, 2006	1st Quarter, 2007	Percent Change
Aberdeen	\$98,973	\$104,916	6.0%
Auburn	408,316	444,191	8.8%
Bellevue	1,125,322	1,341,362	19.2%
Bellingham	455,774	467,253	2.5%
Bremerton	174,996	179,081	2.3%
Camas	38,460	31,268	-18.7%
Centralia	62,528	69,525	11.2%
Chehalis	101,029	99,272	-1.7%
Colville	35,950	40,157	11.7%
Des Moines	45,132	53,089	17.6%
Edmonds	130,418	139,384	6.9%
Ellensburg	77,299	79,307	2.6%
Everett	614,803	670,072	9.0%
Federal Way	307,825	339,458	10.3%
Fife	204,018	216,568	6.2%
Issaquah	273,647	295,688	8.1%
Kelso	49,754	54,452	9.4%
Kennewick	292,798	311,986	6.6%
Kent	612,075	615,093	0.5%
Kirkland	395,433	455,948	15.3%
Lacey	191,476	230,387	20.3%
Longview	177,599	189,850	6.9%
Lynnwood	481,253	511,184	6.2%
Marysville	127,946	174,484	36.4%
Mercer Island	68,360	76,348	11.7%
Moses Lake	105,068	121,538	15.7%
Mount Vernon	148,686	159,214	7.1%
Mountlake Terrace	36,510	46,850	28.3%
Oak Harbor	78,047	77,509	-0.7%
Olympia	417,743	430,521	3.1%
Omak	28,081	35,212	25.4%
Pasco	182,589	194,211	6.4%
Port Angeles	79,486	79,175	-0.4%
Port Townsend	36,599	39,672	8.4%
Pullman	63,040	75,942	20.5%
Puyallup	406,999	412,128	1.3%
Redmond	459,753	468,640	1.9%
Renton	477,106	499,266	4.6%
Richland	163,538	174,036	6.4%
Sea Tac	210,377	184,230	-12.4%
Seattle	3,497,034	3,838,033	9.8%
Shelton	44,224	47,527	7.5%
Spokane	825,948	916,594	11.0%
Sunnyside	54,735	55,608	1.6%
Tacoma	1,027,203	1,098,649	7.0%
Tukwila	452,042	495,083	9.5%
Vancouver	605,081	614,533	1.6%
Walla Walla	113,260	111,971	-1.1%
Wenatchee	164,641	181,961	10.5%
Yakima	329,538	342,168	3.8%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>544</u>	<u>\$66,046,415</u>	<u>1,122</u>	<u>\$225,660,593</u>
MOTOR VEHICLES & PARTS	441	32	22,497,208	78	95,974,410
NEW & USED AUTO DEALERS	4411	15	15,569,748	34	83,685,047
RV, BOAT, MOTORCYCLE DEALERS	4412	4	8,259	12	6,824,539
AUTOMOTIVE PARTS & TIRE	4413	13	6,919,201	32	5,464,824
FURNITURE & HOME FURNISHING	442	18	1,719,544	65	6,669,956
ELECTRONICS & APPLIANCES	443	60	956,395	122	4,954,850
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	444,934	44	947,896
COMPUTERS & SOFTWARE	44312	36	511,461	78	4,006,954
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	7,209,678	86	16,696,615
BUILDING MATERIALS	4441	24	7,209,678	69	15,309,809
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	17	1,386,806
FOOD & BEVERAGE STORES	445	22	5,303,682	37	7,732,583
GROCERY & CONVENIENCE STORES	4451	15	5,121,829	26	7,251,381
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	181,853	11	481,202
DRUG/HEALTH STORES	446	28	1,369,434	55	3,308,603
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,107,108	17	9,056,199
APPAREL & ACCESSORIES	448	43	1,514,273	84	22,913,950
CLOTHING & SHOE STORES	4481, 4482	34	926,905	72	21,850,240
JEWELRY & LUGGAGE STORES	4483	9	587,368	12	1,063,710
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	30	1,364,928	52	1,103,378
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	15	673,630	24	751,126
BOOK/PERIODICAL/MUSIC STORE	4512	15	691,298	28	352,252
GENERAL MERCHANDISE STORES	452	7	17,006,304	13	24,907,685
DEPARTMENT STORES	4521	D	D	3	1,995,546
GENERAL MERCHANDISE STORES	4529	7	17,006,304	10	22,912,139
E-COMMERCE & MAIL ORDER	4541	45	231,748	57	3,279,643
MISCELLANEOUS RETAILERS	453, 4542, 4543	225	5,766,113	456	29,062,721
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>36,291</u>	<u>15</u>	<u>111,778</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>40,785</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>26,606</u>	<u>5</u>	<u>198,667</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>242</u>	<u>13,090,822</u>	<u>1,272</u>	<u>56,273,976</u>
CONSTRUCTION OF BUILDINGS	236	69	3,257,504	236	26,385,809
HEAVY CONSTRUCTION & HIGHWAYS	237	10	548,809	40	7,612,060
SPECIAL TRADE CONTRACTORS	238	163	9,284,509	996	22,276,107
<u>MANUFACTURING</u>	<u>31-33</u>	<u>69</u>	<u>1,573,884</u>	<u>228</u>	<u>10,455,833</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>403</u>	<u>6,523,271</u>	<u>857</u>	<u>72,276,658</u>
DURABLE GOODS	423	297	5,677,156	610	64,518,244
NONDURABLE GOODS	424	106	846,115	236	7,579,392
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	179,022
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>60,028</u>	<u>18</u>	<u>427,144</u>
<u>INFORMATION</u>	<u>51</u>	<u>160</u>	<u>3,089,035</u>	<u>237</u>	<u>16,289,586</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>615,375</u>	<u>74</u>	<u>2,302,306</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>1,742,903</u>	<u>214</u>	<u>8,885,008</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>90</u>	<u>901,111</u>	<u>213</u>	<u>3,689,338</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>146</u>	<u>831,557</u>	<u>513</u>	<u>8,202,990</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>287,147</u>	<u>22</u>	<u>2,401,210</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>69</u>	<u>7,796,882</u>	<u>155</u>	<u>22,437,045</u>
ACCOMMODATIONS	721	6	633,242	9	1,781,945
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	7,163,640	146	20,655,100
<u>OTHER SERVICES</u>	<u>81</u>	<u>89</u>	<u>2,294,879</u>	<u>368</u>	<u>14,021,609</u>
REPAIR & MAINTENANCE	811	46	1,631,193	278	12,002,260
PERSONAL SERVICE	812	36	503,873	80	1,743,842
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	159,813	10	275,507
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>516,832</u>
TOTAL ALL INDUSTRIES		1,968	\$104,916,206	5,321	\$444,191,358

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,936</u>	<u>\$613,610,308</u>	<u>1,375</u>	<u>\$258,839,426</u>
MOTOR VEHICLES & PARTS	441	88	225,318,655	76	60,177,448
NEW & USED AUTO DEALERS	4411	43	211,682,141	21	48,782,625
RV, BOAT, MOTORCYCLE DEALERS	4412	10	8,208,780	26	6,347,080
AUTOMOTIVE PARTS & TIRE	4413	35	5,427,734	29	5,047,743
FURNITURE & HOME FURNISHING	442	164	35,389,232	63	8,250,027
ELECTRONICS & APPLIANCES	443	283	67,908,385	149	13,974,224
APPLIANCES, TV & OTHER ELECTRONICS	44311	78	41,542,762	49	10,677,605
COMPUTERS & SOFTWARE	44312	199	24,333,614	100	3,296,619
CAMERA & PHOTO SUPPLIES	44313	6	2,032,009	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	28,991,313	71	30,180,156
BUILDING MATERIALS	4441	93	28,021,358	57	29,618,234
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	969,955	14	561,922
FOOD & BEVERAGE STORES	445	72	17,026,880	50	13,822,105
GROCERY & CONVENIENCE STORES	4451	38	15,918,353	25	13,517,027
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	1,108,527	25	305,078
DRUG/HEALTH STORES	446	99	14,019,652	76	6,265,224
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,580,092	33	3,075,498
APPAREL & ACCESSORIES	448	174	96,218,393	112	19,514,831
CLOTHING & SHOE STORES	4481, 4482	133	84,569,401	92	17,758,694
JEWELRY & LUGGAGE STORES	4483	41	11,648,992	20	1,756,137
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	22,856,913	114	11,872,542
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	67	17,809,328	65	8,850,980
BOOK/PERIODICAL/MUSIC STORE	4512	44	5,047,585	49	3,021,562
GENERAL MERCHANDISE STORES	452	10	45,548,705	19	64,631,274
DEPARTMENT STORES	4521	6	31,280,611	4	19,296,797
GENERAL MERCHANDISE STORES	4529	4	14,268,094	15	45,334,477
E-COMMERCE & MAIL ORDER	4541	77	4,739,224	74	2,711,828
MISCELLANEOUS RETAILERS	453, 4542, 4543	713	51,012,864	538	24,364,269
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>386,615</u>	<u>9</u>	<u>52,783</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>32,559</u>	<u>3</u>	<u>89,813</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,824,859</u>	<u>6</u>	<u>112,392</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,988</u>	<u>282,532,104</u>	<u>1,035</u>	<u>60,254,417</u>
CONSTRUCTION OF BUILDINGS	236	785	219,533,685	290	35,028,600
HEAVY CONSTRUCTION & HIGHWAYS	237	95	7,572,008	38	4,025,445
SPECIAL TRADE CONTRACTORS	238	2,108	55,426,411	707	21,200,372
<u>MANUFACTURING</u>	<u>31-33</u>	<u>331</u>	<u>16,010,129</u>	<u>256</u>	<u>8,268,821</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,095</u>	<u>82,694,583</u>	<u>949</u>	<u>27,369,199</u>
DURABLE GOODS	423	760	73,855,343	673	22,583,110
NONDURABLE GOODS	424	321	8,436,002	264	4,724,760
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	403,238	12	61,329
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>696,564</u>	<u>36</u>	<u>2,395,981</u>
<u>INFORMATION</u>	<u>51</u>	<u>384</u>	<u>47,457,332</u>	<u>261</u>	<u>15,890,629</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>127</u>	<u>12,359,751</u>	<u>82</u>	<u>3,413,544</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>348</u>	<u>29,230,821</u>	<u>225</u>	<u>10,512,573</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>600</u>	<u>60,319,505</u>	<u>255</u>	<u>4,639,010</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,193</u>	<u>34,902,427</u>	<u>488</u>	<u>11,682,539</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>74</u>	<u>19,617,963</u>	<u>39</u>	<u>2,087,960</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>340</u>	<u>99,891,158</u>	<u>292</u>	<u>47,134,395</u>
ACCOMMODATIONS	721	22	24,632,803	23	4,832,632
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	318	75,258,355	269	42,301,763
<u>OTHER SERVICES</u>	<u>81</u>	<u>612</u>	<u>39,259,011</u>	<u>355</u>	<u>14,241,860</u>
REPAIR & MAINTENANCE	811	380	25,637,801	220	11,024,606
PERSONAL SERVICE	812	215	12,691,989	125	3,111,223
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	929,221	10	106,031
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>536,284</u>	<u>7</u>	<u>267,545</u>
TOTAL ALL INDUSTRIES		10,115	\$1,341,362,019	5,673	\$467,252,887

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>856</u>	<u>\$92,378,712</u>	<u>572</u>	<u>\$9,638,783</u>
MOTOR VEHICLES & PARTS	441	50	62,290,745	26	1,951,531
NEW & USED AUTO DEALERS	4411	21	57,008,972	7	511,426
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,775,014	3	2,847
AUTOMOTIVE PARTS & TIRE	4413	22	2,506,759	16	1,437,258
FURNITURE & HOME FURNISHING	442	37	2,357,519	38	593,494
ELECTRONICS & APPLIANCES	443	98	1,269,813	59	664,247
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	643,558	22	495,176
COMPUTERS & SOFTWARE	44312	57	530,148	37	169,071
CAMERA & PHOTO SUPPLIES	44313	3	96,107	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	2,383,661	51	1,312,011
BUILDING MATERIALS	4441	34	2,307,272	39	784,501
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	76,389	12	527,510
FOOD & BEVERAGE STORES	445	38	5,773,084	16	1,408,162
GROCERY & CONVENIENCE STORES	4451	23	5,712,814	6	1,288,191
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	60,270	10	119,971
DRUG/HEALTH STORES	446	47	2,240,677	19	469,622
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,126,081	3	263,957
APPAREL & ACCESSORIES	448	46	746,252	39	370,972
CLOTHING & SHOE STORES	4481, 4482	38	399,910	34	256,609
JEWELRY & LUGGAGE STORES	4483	8	346,342	5	114,363
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	54	1,902,042	31	109,828
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	687,002	14	87,267
BOOK/PERIODICAL/MUSIC STORE	4512	26	1,215,040	17	22,561
GENERAL MERCHANDISE STORES	452	13	3,075,771	5	364,893
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	3,075,771	5	364,893
E-COMMERCE & MAIL ORDER	4541	56	1,047,309	53	373,680
MISCELLANEOUS RETAILERS	453, 4542, 4543	352	7,165,758	232	1,756,386
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>27,706</u>	<u>-</u>	<u>-</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>182,000</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>15,277</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>655</u>	<u>30,833,548</u>	<u>619</u>	<u>8,500,457</u>
CONSTRUCTION OF BUILDINGS	236	145	18,581,237	93	1,693,197
HEAVY CONSTRUCTION & HIGHWAYS	237	20	720,107	20	490,929
SPECIAL TRADE CONTRACTORS	238	490	11,532,204	506	6,316,331
<u>MANUFACTURING</u>	<u>31-33</u>	<u>138</u>	<u>2,429,110</u>	<u>83</u>	<u>1,183,726</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>617</u>	<u>9,747,579</u>	<u>406</u>	<u>2,666,100</u>
DURABLE GOODS	423	448	7,681,996	273	1,955,043
NONDURABLE GOODS	424	163	2,048,022	128	699,482
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	17,561	5	11,575
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>249,945</u>	<u>13</u>	<u>279,801</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>6,506,538</u>	<u>156</u>	<u>1,640,896</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>1,009,943</u>	<u>39</u>	<u>620,253</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>158</u>	<u>6,485,532</u>	<u>96</u>	<u>876,385</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>144</u>	<u>1,630,098</u>	<u>80</u>	<u>380,203</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>315</u>	<u>3,972,986</u>	<u>206</u>	<u>1,014,520</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>250,254</u>	<u>12</u>	<u>685,055</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>133</u>	<u>16,701,605</u>	<u>33</u>	<u>3,068,528</u>
ACCOMMODATIONS	721	9	1,835,209	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	124	14,866,396	33	3,068,528
<u>OTHER SERVICES</u>	<u>81</u>	<u>223</u>	<u>6,075,510</u>	<u>104</u>	<u>669,576</u>
REPAIR & MAINTENANCE	811	149	4,430,922	66	286,265
PERSONAL SERVICE	812	68	1,545,716	38	383,311
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	98,872	-	-
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>585,121</u>	<u>5</u>	<u>43,524</u>
TOTAL ALL INDUSTRIES		3,555	\$179,081,464	2,424	\$31,267,807

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>595</u>	<u>\$30,522,301</u>	<u>560</u>	<u>\$64,707,314</u>
MOTOR VEHICLES & PARTS	441	41	10,691,431	33	14,037,947
NEW & USED AUTO DEALERS	4411	18	6,003,984	13	11,735,785
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,584,526	D	D
AUTOMOTIVE PARTS & TIRE	4413	18	3,102,921	20	2,302,162
FURNITURE & HOME FURNISHING	442	24	1,235,151	22	1,886,208
ELECTRONICS & APPLIANCES	443	63	1,206,299	53	843,328
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	800,355	21	735,998
COMPUTERS & SOFTWARE	44312	37	363,255	32	107,330
CAMERA & PHOTO SUPPLIES	44313	4	42,689	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	1,516,429	36	9,208,382
BUILDING MATERIALS	4441	20	1,344,583	29	8,234,333
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	171,846	7	974,049
FOOD & BEVERAGE STORES	445	16	3,570,940	10	2,332,908
GROCERY & CONVENIENCE STORES	4451	13	3,478,239	6	2,332,463
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	92,701	4	445
DRUG/HEALTH STORES	446	29	1,281,189	23	800,924
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,140,293	9	1,902,496
APPAREL & ACCESSORIES	448	52	3,592,053	36	1,336,454
CLOTHING & SHOE STORES	4481, 4482	42	3,337,592	29	1,070,374
JEWELRY & LUGGAGE STORES	4483	10	254,461	7	266,080
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	39	1,187,049	33	1,214,648
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	1,121,343	22	1,189,588
BOOK/PERIODICAL/MUSIC STORE	4512	14	65,706	11	25,060
GENERAL MERCHANDISE STORES	452	7	336,034	11	23,575,292
DEPARTMENT STORES	4521	D	D	3	3,995,857
GENERAL MERCHANDISE STORES	4529	7	336,034	8	19,579,435
E-COMMERCE & MAIL ORDER	4541	49	232,392	53	277,723
MISCELLANEOUS RETAILERS	453, 4542, 4543	235	4,533,041	241	7,291,004
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>25,329</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>49,656</u>	<u>4</u>	<u>8,824</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>2,547</u>	<u>5</u>	<u>26,120</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>343</u>	<u>10,504,028</u>	<u>290</u>	<u>8,880,519</u>
CONSTRUCTION OF BUILDINGS	236	61	6,162,612	64	3,418,132
HEAVY CONSTRUCTION & HIGHWAYS	237	19	492,413	12	1,239,860
SPECIAL TRADE CONTRACTORS	238	263	3,849,003	214	4,222,527
<u>MANUFACTURING</u>	<u>31-33</u>	<u>105</u>	<u>1,124,213</u>	<u>80</u>	<u>2,005,447</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>443</u>	<u>6,112,496</u>	<u>410</u>	<u>9,535,750</u>
DURABLE GOODS	423	313	4,922,339	295	7,258,452
NONDURABLE GOODS	424	127	1,181,951	111	2,253,598
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	8,206	4	23,700
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>90,282</u>	<u>7</u>	<u>393,626</u>
<u>INFORMATION</u>	<u>51</u>	<u>157</u>	<u>3,041,700</u>	<u>148</u>	<u>2,033,795</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>383,223</u>	<u>33</u>	<u>252,268</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>107</u>	<u>1,903,170</u>	<u>103</u>	<u>1,542,191</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>84</u>	<u>648,789</u>	<u>85</u>	<u>1,696,489</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>162</u>	<u>1,812,487</u>	<u>140</u>	<u>569,776</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>628,725</u>	<u>8</u>	<u>306,150</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>76</u>	<u>9,605,439</u>	<u>51</u>	<u>5,391,694</u>
ACCOMMODATIONS	721	9	779,574	3	475,405
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	67	8,825,865	48	4,916,289
<u>OTHER SERVICES</u>	<u>81</u>	<u>132</u>	<u>2,975,635</u>	<u>103</u>	<u>1,892,946</u>
REPAIR & MAINTENANCE	811	83	2,118,780	67	1,438,278
PERSONAL SERVICE	812	43	689,518	32	393,436
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	167,337	4	61,232
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>119,938</u>	<u>3</u>	<u>4,130</u>
TOTAL ALL INDUSTRIES		2,268	\$69,524,629	2,035	\$99,272,368

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>416</u>	<u>\$26,561,963</u>	<u>454</u>	<u>\$15,389,011</u>
MOTOR VEHICLES & PARTS	441	21	7,374,175	18	1,885,039
NEW & USED AUTO DEALERS	4411	7	5,314,309	8	1,770,804
RV, BOAT, MOTORCYCLE DEALERS	4412	4	605,159	6	106,368
AUTOMOTIVE PARTS & TIRE	4413	10	1,454,707	4	7,867
FURNITURE & HOME FURNISHING	442	16	734,210	24	241,373
ELECTRONICS & APPLIANCES	443	38	216,538	55	444,797
APPLIANCES, TV & OTHER ELECTRONICS	44311	15	106,744	24	350,145
COMPUTERS & SOFTWARE	44312	23	109,794	31	94,652
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	2,147,294	34	521,826
BUILDING MATERIALS	4441	16	1,753,762	34	521,826
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	393,532	-	-
FOOD & BEVERAGE STORES	445	4	1,482,198	12	4,569,311
GROCERY & CONVENIENCE STORES	4451	4	1,482,198	7	4,513,239
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	5	56,072
DRUG/HEALTH STORES	446	24	203,106	24	2,213,713
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	413,342	9	1,022,954
APPAREL & ACCESSORIES	448	28	211,252	34	1,061,974
CLOTHING & SHOE STORES	4481, 4482	25	181,796	29	983,274
JEWELRY & LUGGAGE STORES	4483	3	29,456	5	78,700
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	1,005,160	21	24,470
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	14	821,503	9	15,462
BOOK/PERIODICAL/MUSIC STORE	4512	21	183,657	12	9,008
GENERAL MERCHANDISE STORES	452	5	10,290,251	4	752,133
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	5	10,290,251	4	752,133
E-COMMERCE & MAIL ORDER	4541	43	183,601	37	270,896
MISCELLANEOUS RETAILERS	453, 4542, 4543	176	2,300,836	182	2,380,525
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>64,248</u>	<u>9</u>	<u>446,888</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>13,774</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>112</u>	<u>2,533,904</u>	<u>655</u>	<u>17,613,487</u>
CONSTRUCTION OF BUILDINGS	236	24	1,430,455	118	13,627,528
HEAVY CONSTRUCTION & HIGHWAYS	237	8	339,866	12	137,344
SPECIAL TRADE CONTRACTORS	238	80	763,583	525	3,848,615
<u>MANUFACTURING</u>	<u>31-33</u>	<u>56</u>	<u>970,939</u>	<u>76</u>	<u>908,563</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>266</u>	<u>2,788,382</u>	<u>237</u>	<u>1,075,540</u>
DURABLE GOODS	423	182	2,435,197	156	824,605
NONDURABLE GOODS	424	80	349,882	77	248,059
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	3,303	4	2,876
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>97,008</u>	<u>5</u>	<u>479,950</u>
<u>INFORMATION</u>	<u>51</u>	<u>118</u>	<u>867,504</u>	<u>166</u>	<u>3,657,354</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>28</u>	<u>364,431</u>	<u>34</u>	<u>447,525</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>59</u>	<u>456,240</u>	<u>70</u>	<u>1,981,503</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>52</u>	<u>169,853</u>	<u>63</u>	<u>323,263</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>73</u>	<u>460,538</u>	<u>261</u>	<u>1,291,481</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>218,883</u>	<u>9</u>	<u>134,162</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>32</u>	<u>2,869,478</u>	<u>56</u>	<u>8,009,883</u>
ACCOMMODATIONS	721	4	326,966	8	385,940
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	2,542,512	48	7,623,943
<u>OTHER SERVICES</u>	<u>81</u>	<u>52</u>	<u>1,717,276</u>	<u>115</u>	<u>1,315,277</u>
REPAIR & MAINTENANCE	811	29	1,346,910	89	1,110,235
PERSONAL SERVICE	812	20	286,635	23	199,478
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	83,731	3	5,564
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>2,868</u>	<u>8</u>	<u>14,882</u>
TOTAL ALL INDUSTRIES		1,284	\$40,157,289	2,218	\$53,088,769

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>825</u>	<u>\$71,121,696</u>	<u>559</u>	<u>\$40,272,236</u>
MOTOR VEHICLES & PARTS	441	30	45,593,243	34	13,689,027
NEW & USED AUTO DEALERS	4411	15	44,388,974	10	9,132,930
RV, BOAT, MOTORCYCLE DEALERS	4412	4	642,329	6	2,561,775
AUTOMOTIVE PARTS & TIRE	4413	11	561,940	18	1,994,322
FURNITURE & HOME FURNISHING	442	54	1,930,571	21	2,352,070
ELECTRONICS & APPLIANCES	443	92	683,042	63	922,438
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	449,561	21	333,659
COMPUTERS & SOFTWARE	44312	59	233,481	39	580,579
CAMERA & PHOTO SUPPLIES	44313	D	D	3	8,200
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	532,963	23	2,964,973
BUILDING MATERIALS	4441	48	484,621	20	1,273,923
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	48,342	3	1,691,050
FOOD & BEVERAGE STORES	445	33	5,131,582	13	3,432,091
GROCERY & CONVENIENCE STORES	4451	14	4,764,989	7	3,258,273
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	366,593	6	173,818
DRUG/HEALTH STORES	446	51	1,591,800	28	577,528
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	773,696	18	2,432,603
APPAREL & ACCESSORIES	448	58	4,806,564	41	644,330
CLOTHING & SHOE STORES	4481, 4482	50	4,569,992	34	440,285
JEWELRY & LUGGAGE STORES	4483	8	236,572	7	204,045
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	805,326	40	512,868
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	646,905	22	427,512
BOOK/PERIODICAL/MUSIC STORE	4512	20	158,421	18	85,356
GENERAL MERCHANDISE STORES	452	7	1,882,317	7	9,024,083
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	1,882,317	7	9,024,083
E-COMMERCE & MAIL ORDER	4541	62	865,344	51	494,021
MISCELLANEOUS RETAILERS	453, 4542, 4543	333	6,525,248	220	3,226,204
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>38,049</u>	<u>5</u>	<u>350,336</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>156,732</u>	<u>3</u>	<u>224,091</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,339</u>	<u>22,821,313</u>	<u>301</u>	<u>6,393,654</u>
CONSTRUCTION OF BUILDINGS	236	290	10,406,075	52	2,275,267
HEAVY CONSTRUCTION & HIGHWAYS	237	34	1,690,435	10	290,403
SPECIAL TRADE CONTRACTORS	238	1,015	10,724,803	239	3,827,984
<u>MANUFACTURING</u>	<u>31-33</u>	<u>122</u>	<u>1,417,566</u>	<u>73</u>	<u>649,660</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>506</u>	<u>5,063,038</u>	<u>403</u>	<u>6,290,244</u>
DURABLE GOODS	423	333	3,847,351	275	4,213,295
NONDURABLE GOODS	424	169	1,211,110	123	2,066,932
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,577	5	10,017
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>287,046</u>	<u>5</u>	<u>80,553</u>
<u>INFORMATION</u>	<u>51</u>	<u>185</u>	<u>5,781,192</u>	<u>141</u>	<u>3,005,768</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>951,859</u>	<u>39</u>	<u>939,117</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>134</u>	<u>2,793,995</u>	<u>105</u>	<u>2,212,368</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>187</u>	<u>2,164,713</u>	<u>93</u>	<u>672,267</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>500</u>	<u>4,507,802</u>	<u>137</u>	<u>4,840,409</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>24</u>	<u>1,867,795</u>	<u>18</u>	<u>437,261</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>113</u>	<u>15,323,872</u>	<u>73</u>	<u>10,237,808</u>
ACCOMMODATIONS	721	10	783,853	10	1,448,648
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	14,540,019	63	8,789,160
<u>OTHER SERVICES</u>	<u>81</u>	<u>239</u>	<u>5,072,987</u>	<u>96</u>	<u>2,692,164</u>
REPAIR & MAINTENANCE	811	168	4,075,876	57	2,185,963
PERSONAL SERVICE	812	71	997,111	36	406,610
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	3	99,591
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>13,843</u>	<u>5</u>	<u>8,608</u>
TOTAL ALL INDUSTRIES		4,272	\$139,383,596	2,056	\$79,306,544

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,576</u>	<u>\$311,933,253</u>	<u>1,063</u>	<u>\$176,874,659</u>
MOTOR VEHICLES & PARTS	441	106	109,522,684	41	20,077,078
NEW & USED AUTO DEALERS	4411	37	92,221,701	11	14,573,594
RV, BOAT, MOTORCYCLE DEALERS	4412	24	7,755,629	6	241,537
AUTOMOTIVE PARTS & TIRE	4413	45	9,545,354	24	5,261,947
FURNITURE & HOME FURNISHING	442	94	8,425,567	64	2,590,936
ELECTRONICS & APPLIANCES	443	194	23,369,973	120	14,666,545
APPLIANCES, TV & OTHER ELECTRONICS	44311	66	19,514,554	44	12,073,001
COMPUTERS & SOFTWARE	44312	124	3,482,286	76	2,593,544
CAMERA & PHOTO SUPPLIES	44313	4	373,133	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	23,900,934	58	17,601,319
BUILDING MATERIALS	4441	89	21,894,850	49	17,392,570
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	2,006,084	9	208,749
FOOD & BEVERAGE STORES	445	86	14,047,346	40	13,304,842
GROCERY & CONVENIENCE STORES	4451	62	13,839,608	23	12,349,083
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	207,738	17	955,759
DRUG/HEALTH STORES	446	82	8,149,140	71	5,163,521
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	5,911,184	19	3,348,395
APPAREL & ACCESSORIES	448	92	9,776,678	77	9,168,976
CLOTHING & SHOE STORES	4481, 4482	71	7,726,071	59	7,720,164
JEWELRY & LUGGAGE STORES	4483	21	2,050,607	18	1,448,812
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	8,902,955	61	8,860,915
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	6,653,277	29	6,173,673
BOOK/PERIODICAL/MUSIC STORE	4512	35	2,249,678	32	2,687,242
GENERAL MERCHANDISE STORES	452	18	66,323,480	17	62,724,415
DEPARTMENT STORES	4521	5	19,025,611	4	18,688,327
GENERAL MERCHANDISE STORES	4529	13	47,297,869	13	44,036,088
E-COMMERCE & MAIL ORDER	4541	66	1,940,813	52	994,157
MISCELLANEOUS RETAILERS	453, 4542, 4543	606	31,662,499	443	18,373,560
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>111,252</u>	<u>12</u>	<u>83,570</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>2,237,940</u>	<u>3</u>	<u>344,701</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>89,635</u>	<u>5</u>	<u>45,274</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,024</u>	<u>114,028,710</u>	<u>1,341</u>	<u>50,010,749</u>
CONSTRUCTION OF BUILDINGS	236	432	70,933,094	272	30,934,434
HEAVY CONSTRUCTION & HIGHWAYS	237	71	13,593,866	39	4,103,112
SPECIAL TRADE CONTRACTORS	238	1,521	29,501,750	1,030	14,973,203
<u>MANUFACTURING</u>	<u>31-33</u>	<u>301</u>	<u>15,919,518</u>	<u>158</u>	<u>5,907,959</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,053</u>	<u>56,104,679</u>	<u>632</u>	<u>13,081,618</u>
DURABLE GOODS	423	766	42,638,368	433	10,962,432
NONDURABLE GOODS	424	278	13,357,917	191	1,877,880
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	108,394	8	241,306
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>2,131,972</u>	<u>18</u>	<u>223,111</u>
<u>INFORMATION</u>	<u>51</u>	<u>304</u>	<u>40,427,769</u>	<u>221</u>	<u>14,807,178</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>102</u>	<u>13,737,464</u>	<u>77</u>	<u>2,627,799</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>272</u>	<u>15,679,831</u>	<u>184</u>	<u>6,870,582</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>318</u>	<u>4,868,243</u>	<u>197</u>	<u>10,524,307</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>785</u>	<u>13,932,062</u>	<u>542</u>	<u>6,211,885</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>45</u>	<u>4,328,759</u>	<u>30</u>	<u>3,900,372</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>347</u>	<u>53,442,076</u>	<u>216</u>	<u>37,988,180</u>
ACCOMMODATIONS	721	18	4,185,335	13	4,212,795
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	329	49,256,741	203	33,775,385
<u>OTHER SERVICES</u>	<u>81</u>	<u>496</u>	<u>20,876,588</u>	<u>354</u>	<u>9,482,150</u>
REPAIR & MAINTENANCE	811	354	16,025,455	232	7,477,082
PERSONAL SERVICE	812	127	4,129,693	113	1,958,292
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	721,440	9	46,776
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>221,873</u>	<u>6</u>	<u>466,867</u>
TOTAL ALL INDUSTRIES		7,707	\$670,071,624	5,060	\$339,457,957

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>455</u>	<u>\$134,824,072</u>	<u>907</u>	<u>\$155,747,420</u>
MOTOR VEHICLES & PARTS	441	44	104,953,559	40	20,749,073
NEW & USED AUTO DEALERS	4411	14	84,123,116	9	14,756,536
RV, BOAT, MOTORCYCLE DEALERS	4412	12	18,347,114	11	4,181,563
AUTOMOTIVE PARTS & TIRE	4413	18	2,483,329	20	1,810,974
FURNITURE & HOME FURNISHING	442	25	7,613,137	63	5,901,669
ELECTRONICS & APPLIANCES	443	49	706,993	110	3,134,775
APPLIANCES, TV & OTHER ELECTRONICS	44311	15	561,254	41	1,261,992
COMPUTERS & SOFTWARE	44312	34	145,739	69	1,872,783
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	34	2,970,844	64	25,901,483
BUILDING MATERIALS	4441	34	2,970,844	51	25,207,761
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	13	693,722
FOOD & BEVERAGE STORES	445	8	186,947	23	5,600,609
GROCERY & CONVENIENCE STORES	4451	5	184,536	7	5,058,320
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	2,411	16	542,289
DRUG/HEALTH STORES	446	14	655,527	48	2,650,096
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,116,324	11	2,151,588
APPAREL & ACCESSORIES	448	22	26,732	57	4,867,045
CLOTHING & SHOE STORES	4481, 4482	19	25,553	46	4,471,639
JEWELRY & LUGGAGE STORES	4483	3	1,179	11	395,406
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	16	2,239,017	54	5,268,511
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	10	2,237,026	24	3,049,067
BOOK/PERIODICAL/MUSIC STORE	4512	6	1,991	30	2,219,444
GENERAL MERCHANDISE STORES	452	4	4,794,901	9	62,775,279
DEPARTMENT STORES	4521	-	-	3	11,528,964
GENERAL MERCHANDISE STORES	4529	4	4,794,901	6	51,246,315
E-COMMERCE & MAIL ORDER	4541	31	339,354	61	1,168,727
MISCELLANEOUS RETAILERS	453, 4542, 4543	195	9,220,737	367	15,578,565
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>200,031</u>	<u>12</u>	<u>510,367</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>41,804</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>14,333</u>	<u>5</u>	<u>83,327</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>425</u>	<u>25,682,753</u>	<u>1,493</u>	<u>56,515,168</u>
CONSTRUCTION OF BUILDINGS	236	59	15,558,289	315	35,959,628
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,100,159	47	1,324,071
SPECIAL TRADE CONTRACTORS	238	346	9,024,305	1,131	19,231,469
<u>MANUFACTURING</u>	<u>31-33</u>	<u>93</u>	<u>10,664,613</u>	<u>151</u>	<u>4,931,536</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>378</u>	<u>24,736,105</u>	<u>587</u>	<u>23,787,948</u>
DURABLE GOODS	423	278	20,812,943	419	22,374,646
NONDURABLE GOODS	424	96	3,915,526	163	1,404,549
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,636	5	8,753
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>513,717</u>	<u>13</u>	<u>373,319</u>
<u>INFORMATION</u>	<u>51</u>	<u>121</u>	<u>2,862,865</u>	<u>231</u>	<u>9,785,038</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>428,286</u>	<u>56</u>	<u>2,151,429</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>106</u>	<u>2,399,438</u>	<u>166</u>	<u>4,210,775</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>77</u>	<u>556,185</u>	<u>194</u>	<u>2,616,975</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>179</u>	<u>2,191,404</u>	<u>550</u>	<u>7,014,740</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>5</u>	<u>328,870</u>	<u>16</u>	<u>1,012,601</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>50</u>	<u>7,905,715</u>	<u>129</u>	<u>20,059,280</u>
ACCOMMODATIONS	721	14	2,199,857	3	1,280,820
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	5,705,858	126	18,778,460
<u>OTHER SERVICES</u>	<u>81</u>	<u>127</u>	<u>3,221,990</u>	<u>256</u>	<u>6,830,918</u>
REPAIR & MAINTENANCE	811	103	2,764,214	172	5,079,171
PERSONAL SERVICE	812	24	457,776	76	1,672,083
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	8	79,664
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>37,432</u>	<u>4</u>	<u>15,444</u>
TOTAL ALL INDUSTRIES		2,073	\$216,567,809	4,773	\$295,688,089

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>496</u>	<u>\$32,894,989</u>	<u>1,040</u>	<u>\$190,859,871</u>
MOTOR VEHICLES & PARTS	441	26	9,681,431	86	35,112,238
NEW & USED AUTO DEALERS	4411	9	8,010,817	38	25,623,787
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,166,935	11	4,288,198
AUTOMOTIVE PARTS & TIRE	4413	11	503,679	37	5,200,253
FURNITURE & HOME FURNISHING	442	24	644,624	44	8,613,249
ELECTRONICS & APPLIANCES	443	50	768,269	109	9,458,777
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	479,109	39	8,294,580
COMPUTERS & SOFTWARE	44312	28	289,160	70	1,164,197
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	799,386	43	16,105,839
BUILDING MATERIALS	4441	29	775,261	36	15,158,914
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	24,125	7	946,925
FOOD & BEVERAGE STORES	445	9	2,282,256	26	6,623,838
GROCERY & CONVENIENCE STORES	4451	5	2,270,484	13	6,513,570
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	11,772	13	110,268
DRUG/HEALTH STORES	446	23	763,027	60	4,232,306
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,078,967	20	4,568,858
APPAREL & ACCESSORIES	448	38	1,535,960	95	19,931,015
CLOTHING & SHOE STORES	4481, 4482	33	894,167	77	17,597,458
JEWELRY & LUGGAGE STORES	4483	5	641,793	18	2,333,557
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	30	659,485	77	9,771,340
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	18	442,279	46	6,898,921
BOOK/PERIODICAL/MUSIC STORE	4512	12	217,206	31	2,872,419
GENERAL MERCHANDISE STORES	452	4	11,002,457	14	57,714,728
DEPARTMENT STORES	4521	4	11,002,457	5	24,224,402
GENERAL MERCHANDISE STORES	4529	D	D	9	33,490,326
E-COMMERCE & MAIL ORDER	4541	48	201,767	59	1,262,668
MISCELLANEOUS RETAILERS	453, 4542, 4543	205	3,477,360	407	17,465,015
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>16,149</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>4,904</u>	<u>3</u>	<u>221,210</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>249</u>	<u>3,391,948</u>	<u>644</u>	<u>29,976,950</u>
CONSTRUCTION OF BUILDINGS	236	36	1,282,128	135	11,335,838
HEAVY CONSTRUCTION & HIGHWAYS	237	17	128,188	29	4,653,185
SPECIAL TRADE CONTRACTORS	238	196	1,981,632	480	13,987,927
<u>MANUFACTURING</u>	<u>31-33</u>	<u>61</u>	<u>853,534</u>	<u>147</u>	<u>3,378,166</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>373</u>	<u>3,808,403</u>	<u>714</u>	<u>18,992,780</u>
DURABLE GOODS	423	267	3,024,518	512	15,748,424
NONDURABLE GOODS	424	106	783,885	196	3,228,716
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	6	15,640
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>184,150</u>	<u>12</u>	<u>167,966</u>
<u>INFORMATION</u>	<u>51</u>	<u>110</u>	<u>1,802,430</u>	<u>225</u>	<u>11,064,814</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>228,328</u>	<u>63</u>	<u>3,306,568</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>77</u>	<u>969,541</u>	<u>165</u>	<u>4,013,906</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>69</u>	<u>388,737</u>	<u>167</u>	<u>2,837,538</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>115</u>	<u>495,026</u>	<u>312</u>	<u>4,970,083</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>731,830</u>	<u>33</u>	<u>2,233,650</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>46</u>	<u>6,896,979</u>	<u>155</u>	<u>30,789,130</u>
ACCOMMODATIONS	721	7	1,757,966	16	3,730,498
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	5,139,013	139	27,058,632
<u>OTHER SERVICES</u>	<u>81</u>	<u>80</u>	<u>1,767,421</u>	<u>219</u>	<u>9,157,219</u>
REPAIR & MAINTENANCE	811	50	1,110,586	135	7,184,176
PERSONAL SERVICE	812	27	383,476	73	1,760,021
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	273,359	11	213,022
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>33,642</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		1,732	\$54,451,862	3,903	\$311,986,000

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,428</u>	<u>\$237,792,940</u>	<u>1,237</u>	<u>\$203,415,269</u>
MOTOR VEHICLES & PARTS	441	77	30,180,827	57	91,442,161
NEW & USED AUTO DEALERS	4411	25	21,733,872	22	85,517,169
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,941,911	6	234,573
AUTOMOTIVE PARTS & TIRE	4413	41	6,505,044	29	5,690,419
FURNITURE & HOME FURNISHING	442	82	32,565,294	82	4,901,452
ELECTRONICS & APPLIANCES	443	187	14,650,791	172	7,193,928
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	2,284,818	59	2,328,965
COMPUTERS & SOFTWARE	44312	124	12,335,562	113	4,864,963
CAMERA & PHOTO SUPPLIES	44313	3	30,411	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	33,154,089	84	4,901,685
BUILDING MATERIALS	4441	94	29,584,560	68	4,669,697
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	3,569,529	16	231,988
FOOD & BEVERAGE STORES	445	59	12,653,224	39	6,886,179
GROCERY & CONVENIENCE STORES	4451	38	11,591,874	20	6,600,677
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	1,061,350	19	285,502
DRUG/HEALTH STORES	446	55	5,101,260	64	5,217,881
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	7,132,242	17	2,730,773
APPAREL & ACCESSORIES	448	76	7,526,196	80	2,610,269
CLOTHING & SHOE STORES	4481, 4482	61	6,933,904	62	1,973,598
JEWELRY & LUGGAGE STORES	4483	15	592,292	18	636,671
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	3,107,703	63	8,252,740
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	2,558,332	34	5,063,874
BOOK/PERIODICAL/MUSIC STORE	4512	31	549,371	29	3,188,866
GENERAL MERCHANDISE STORES	452	20	20,413,591	9	47,552,249
DEPARTMENT STORES	4521	3	9,695,836	3	293,731
GENERAL MERCHANDISE STORES	4529	17	10,717,755	6	47,258,518
E-COMMERCE & MAIL ORDER	4541	70	1,612,664	68	3,179,958
MISCELLANEOUS RETAILERS	453, 4542, 4543	590	69,695,059	502	18,545,994
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>65,894</u>	<u>12</u>	<u>64,333</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>14,422</u>	<u>3</u>	<u>37,581</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>439,289</u>	<u>6</u>	<u>168,463</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,776</u>	<u>66,275,809</u>	<u>2,164</u>	<u>104,689,630</u>
CONSTRUCTION OF BUILDINGS	236	345	29,327,682	499	44,927,297
HEAVY CONSTRUCTION & HIGHWAYS	237	63	5,580,271	67	33,292,551
SPECIAL TRADE CONTRACTORS	238	1,368	31,367,856	1,598	26,469,782
<u>MANUFACTURING</u>	<u>31-33</u>	<u>348</u>	<u>47,141,186</u>	<u>219</u>	<u>4,343,669</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,113</u>	<u>126,628,249</u>	<u>784</u>	<u>23,847,406</u>
DURABLE GOODS	423	776	85,859,557	546	20,408,633
NONDURABLE GOODS	424	324	40,569,307	227	3,283,897
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	199,385	11	154,876
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>1,439,580</u>	<u>19</u>	<u>785,981</u>
<u>INFORMATION</u>	<u>51</u>	<u>284</u>	<u>31,488,288</u>	<u>288</u>	<u>24,607,466</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>4,620,054</u>	<u>74</u>	<u>3,509,771</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>254</u>	<u>24,049,471</u>	<u>225</u>	<u>11,215,215</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>289</u>	<u>5,519,865</u>	<u>297</u>	<u>14,265,149</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>651</u>	<u>10,118,607</u>	<u>811</u>	<u>9,623,123</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>2,829,539</u>	<u>34</u>	<u>3,609,158</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>285</u>	<u>37,778,593</u>	<u>206</u>	<u>38,873,344</u>
ACCOMMODATIONS	721	17	3,319,588	6	4,733,252
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	268	34,459,005	200	34,140,092
<u>OTHER SERVICES</u>	<u>81</u>	<u>509</u>	<u>16,913,867</u>	<u>405</u>	<u>12,850,833</u>
REPAIR & MAINTENANCE	811	370	12,783,770	262	9,823,672
PERSONAL SERVICE	812	130	4,034,323	137	2,942,155
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	95,774	6	85,006
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>1,977,341</u>	<u>6</u>	<u>41,347</u>
TOTAL ALL INDUSTRIES		7,128	\$615,092,994	6,790	\$455,947,738

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>738</u>	<u>\$116,471,349</u>	<u>797</u>	<u>\$106,175,094</u>
MOTOR VEHICLES & PARTS	441	33	12,951,654	52	41,674,666
NEW & USED AUTO DEALERS	4411	10	3,043,365	19	35,163,022
RV, BOAT, MOTORCYCLE DEALERS	4412	5	5,290,217	7	1,847,188
AUTOMOTIVE PARTS & TIRE	4413	18	4,618,072	26	4,664,456
FURNITURE & HOME FURNISHING	442	54	5,575,250	34	2,917,785
ELECTRONICS & APPLIANCES	443	87	7,136,119	88	1,983,339
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	6,202,955	35	915,265
COMPUTERS & SOFTWARE	44312	56	933,164	50	1,017,991
CAMERA & PHOTO SUPPLIES	44313	D	D	3	50,083
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	8,885,926	57	13,840,168
BUILDING MATERIALS	4441	34	8,623,836	47	12,783,940
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	262,090	10	1,056,228
FOOD & BEVERAGE STORES	445	20	7,531,830	21	6,289,702
GROCERY & CONVENIENCE STORES	4451	11	7,145,585	14	6,280,440
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	386,245	7	9,262
DRUG/HEALTH STORES	446	32	2,549,701	50	1,922,251
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,354,907	24	6,179,012
APPAREL & ACCESSORIES	448	46	1,278,969	46	1,256,854
CLOTHING & SHOE STORES	4481, 4482	36	600,268	40	738,763
JEWELRY & LUGGAGE STORES	4483	10	678,701	6	518,091
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	47	4,758,496	47	2,282,348
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	4,711,595	27	1,985,252
BOOK/PERIODICAL/MUSIC STORE	4512	19	46,901	20	297,096
GENERAL MERCHANDISE STORES	452	13	51,001,324	10	18,827,562
DEPARTMENT STORES	4521	4	13,768,752	D	D
GENERAL MERCHANDISE STORES	4529	9	37,232,572	10	18,827,562
E-COMMERCE & MAIL ORDER	4541	48	501,445	53	410,438
MISCELLANEOUS RETAILERS	453, 4542, 4543	309	12,945,728	315	8,590,969
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>15,707</u>	<u>5</u>	<u>19,832</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>204,576</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>25,806</u>	<u>5</u>	<u>20,079</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>884</u>	<u>47,513,638</u>	<u>438</u>	<u>27,226,082</u>
CONSTRUCTION OF BUILDINGS	236	179	23,556,990	92	20,420,729
HEAVY CONSTRUCTION & HIGHWAYS	237	28	4,870,865	24	1,612,405
SPECIAL TRADE CONTRACTORS	238	677	19,085,783	322	5,192,948
<u>MANUFACTURING</u>	<u>31-33</u>	<u>110</u>	<u>7,250,168</u>	<u>141</u>	<u>3,222,746</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>449</u>	<u>12,499,279</u>	<u>673</u>	<u>13,116,785</u>
DURABLE GOODS	423	317	11,419,002	501	11,655,933
NONDURABLE GOODS	424	129	1,044,819	169	1,444,133
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	35,458	3	16,719
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>49,626</u>	<u>19</u>	<u>352,473</u>
<u>INFORMATION</u>	<u>51</u>	<u>154</u>	<u>6,791,086</u>	<u>193</u>	<u>6,905,481</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>1,796,060</u>	<u>55</u>	<u>878,307</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>4,027,958</u>	<u>152</u>	<u>4,774,648</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>151</u>	<u>1,243,774</u>	<u>120</u>	<u>2,386,127</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>315</u>	<u>5,497,213</u>	<u>218</u>	<u>2,865,568</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>1,006,062</u>	<u>24</u>	<u>1,045,802</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>109</u>	<u>19,956,148</u>	<u>101</u>	<u>15,125,237</u>
ACCOMMODATIONS	721	6	1,270,113	7	323,617
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	18,686,035	94	14,801,620
<u>OTHER SERVICES</u>	<u>81</u>	<u>206</u>	<u>6,235,193</u>	<u>182</u>	<u>5,483,169</u>
REPAIR & MAINTENANCE	811	141	4,876,324	126	4,315,819
PERSONAL SERVICE	812	58	1,150,970	52	1,072,969
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	207,899	4	94,381
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>7,792</u>	<u>3</u>	<u>48,242</u>
TOTAL ALL INDUSTRIES		3,342	\$230,386,859	3,131	\$189,850,248

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,239</u>	<u>\$343,047,272</u>	<u>816</u>	<u>\$87,051,852</u>
MOTOR VEHICLES & PARTS	441	79	87,571,974	50	12,543,302
NEW & USED AUTO DEALERS	4411	26	71,264,458	11	6,343,885
RV, BOAT, MOTORCYCLE DEALERS	4412	13	9,499,352	11	2,474,561
AUTOMOTIVE PARTS & TIRE	4413	40	6,808,164	28	3,724,856
FURNITURE & HOME FURNISHING	442	96	26,398,616	50	1,684,345
ELECTRONICS & APPLIANCES	443	159	28,425,922	90	3,339,764
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	22,969,528	38	3,058,831
COMPUTERS & SOFTWARE	44312	102	5,071,573	52	280,933
CAMERA & PHOTO SUPPLIES	44313	3	384,821	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	76	14,012,252	69	6,710,526
BUILDING MATERIALS	4441	65	13,081,496	58	6,163,817
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	930,756	11	546,709
FOOD & BEVERAGE STORES	445	37	5,894,071	22	6,927,793
GROCERY & CONVENIENCE STORES	4451	24	5,324,974	16	6,867,221
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	569,097	6	60,572
DRUG/HEALTH STORES	446	66	8,601,787	35	1,900,681
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	1,917,689	24	2,665,102
APPAREL & ACCESSORIES	448	107	61,465,464	47	8,219,046
CLOTHING & SHOE STORES	4481, 4482	88	53,924,182	38	7,306,505
JEWELRY & LUGGAGE STORES	4483	19	7,541,282	9	912,541
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	73	22,728,592	45	1,514,251
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	17,911,435	23	1,210,161
BOOK/PERIODICAL/MUSIC STORE	4512	25	4,817,157	22	304,090
GENERAL MERCHANDISE STORES	452	16	60,696,494	9	28,716,851
DEPARTMENT STORES	4521	7	42,338,883	3	7,117,042
GENERAL MERCHANDISE STORES	4529	9	18,357,611	6	21,599,809
E-COMMERCE & MAIL ORDER	4541	63	1,169,060	62	596,473
MISCELLANEOUS RETAILERS	453, 4542, 4543	447	24,165,351	313	12,233,718
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>21,188</u>	<u>6</u>	<u>14,051</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>6,804</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>329,909</u>	<u>6</u>	<u>153,216</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,468</u>	<u>33,481,119</u>	<u>1,022</u>	<u>35,896,003</u>
CONSTRUCTION OF BUILDINGS	236	279	17,185,212	181	21,724,858
HEAVY CONSTRUCTION & HIGHWAYS	237	39	645,054	30	2,054,540
SPECIAL TRADE CONTRACTORS	238	1,150	15,650,853	811	12,116,605
<u>MANUFACTURING</u>	<u>31-33</u>	<u>194</u>	<u>4,680,841</u>	<u>138</u>	<u>4,604,560</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>701</u>	<u>19,843,808</u>	<u>552</u>	<u>9,977,343</u>
DURABLE GOODS	423	472	17,718,119	381	8,409,745
NONDURABLE GOODS	424	221	2,098,887	165	1,551,960
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	26,802	6	15,638
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>633,037</u>	<u>20</u>	<u>518,499</u>
<u>INFORMATION</u>	<u>51</u>	<u>212</u>	<u>9,302,177</u>	<u>197</u>	<u>5,527,472</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>6,214,343</u>	<u>52</u>	<u>1,122,292</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>195</u>	<u>7,262,707</u>	<u>144</u>	<u>4,737,689</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>222</u>	<u>15,872,330</u>	<u>115</u>	<u>1,190,424</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>614</u>	<u>6,996,726</u>	<u>377</u>	<u>2,894,221</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>31</u>	<u>3,455,165</u>	<u>18</u>	<u>623,006</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>225</u>	<u>43,453,017</u>	<u>94</u>	<u>13,152,543</u>
ACCOMMODATIONS	721	13	5,786,688	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	212	37,666,329	94	13,152,543
<u>OTHER SERVICES</u>	<u>81</u>	<u>392</u>	<u>16,399,722</u>	<u>233</u>	<u>7,015,858</u>
REPAIR & MAINTENANCE	811	281	12,981,775	168	5,774,416
PERSONAL SERVICE	812	106	3,345,712	61	1,239,142
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	72,235	4	2,300
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>183,829</u>	<u>3</u>	<u>4,914</u>
TOTAL ALL INDUSTRIES		5,618	\$511,183,994	3,793	\$174,483,943

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>588</u>	<u>\$12,747,407</u>	<u>673</u>	<u>\$63,354,871</u>
MOTOR VEHICLES & PARTS	441	7	40,712	48	16,605,349
NEW & USED AUTO DEALERS	4411	D	D	20	13,148,934
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	5	763,295
AUTOMOTIVE PARTS & TIRE	4413	7	40,712	23	2,693,120
FURNITURE & HOME FURNISHING	442	46	858,775	22	2,064,638
ELECTRONICS & APPLIANCES	443	74	369,990	72	1,595,406
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	157,718	28	1,072,213
COMPUTERS & SOFTWARE	44312	44	212,272	44	523,193
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	925,156	31	9,647,865
BUILDING MATERIALS	4441	37	697,288	24	9,144,623
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	227,868	7	503,242
FOOD & BEVERAGE STORES	445	12	872,744	13	2,231,244
GROCERY & CONVENIENCE STORES	4451	D	D	9	2,226,176
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	872,744	4	5,068
DRUG/HEALTH STORES	446	24	1,781,198	34	583,280
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	481,603	16	2,993,362
APPAREL & ACCESSORIES	448	45	685,988	52	1,273,759
CLOTHING & SHOE STORES	4481, 4482	40	649,368	43	1,058,822
JEWELRY & LUGGAGE STORES	4483	5	36,620	9	214,937
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	449,025	44	1,484,378
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	92,878	24	702,800
BOOK/PERIODICAL/MUSIC STORE	4512	19	356,147	20	781,578
GENERAL MERCHANDISE STORES	452	4	2,504,742	7	14,984,891
DEPARTMENT STORES	4521	D	D	3	2,168,558
GENERAL MERCHANDISE STORES	4529	4	2,504,742	4	12,816,333
E-COMMERCE & MAIL ORDER	4541	57	747,054	52	377,222
MISCELLANEOUS RETAILERS	453, 4542, 4543	232	3,030,420	282	9,513,477
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>48,477</u>	<u>5</u>	<u>58,595</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>158,754</u>	<u>5</u>	<u>1,025,348</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,260</u>	<u>40,021,428</u>	<u>329</u>	<u>15,831,175</u>
CONSTRUCTION OF BUILDINGS	236	276	27,656,207	74	6,938,541
HEAVY CONSTRUCTION & HIGHWAYS	237	40	2,375,768	14	329,491
SPECIAL TRADE CONTRACTORS	238	944	9,989,453	241	8,563,143
<u>MANUFACTURING</u>	<u>31-33</u>	<u>97</u>	<u>903,188</u>	<u>87</u>	<u>2,246,429</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>348</u>	<u>2,415,977</u>	<u>551</u>	<u>12,029,647</u>
DURABLE GOODS	423	231	2,025,630	392	8,318,443
NONDURABLE GOODS	424	113	353,174	155	3,686,778
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	37,173	4	24,426
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>272,299</u>	<u>14</u>	<u>129,524</u>
<u>INFORMATION</u>	<u>51</u>	<u>155</u>	<u>3,429,807</u>	<u>178</u>	<u>4,075,258</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>962,786</u>	<u>47</u>	<u>1,558,734</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>96</u>	<u>2,530,002</u>	<u>125</u>	<u>2,349,230</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>146</u>	<u>1,614,968</u>	<u>102</u>	<u>657,789</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>448</u>	<u>4,305,163</u>	<u>162</u>	<u>2,125,102</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>619,526</u>	<u>14</u>	<u>890,387</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>41</u>	<u>4,464,584</u>	<u>91</u>	<u>11,362,296</u>
ACCOMMODATIONS	721	D	D	16	1,771,792
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	4,464,584	75	9,590,504
<u>OTHER SERVICES</u>	<u>81</u>	<u>133</u>	<u>1,779,625</u>	<u>122</u>	<u>3,843,677</u>
REPAIR & MAINTENANCE	811	85	901,526	84	3,078,235
PERSONAL SERVICE	812	48	878,099	32	651,516
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	6	113,926
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>73,690</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,401	\$76,347,681	2,505	\$121,538,062

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>773</u>	<u>\$86,565,003</u>	<u>465</u>	<u>\$18,279,239</u>
MOTOR VEHICLES & PARTS	441	53	29,471,879	8	266,663
NEW & USED AUTO DEALERS	4411	17	20,600,597	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	11	6,218,401	3	13,833
AUTOMOTIVE PARTS & TIRE	4413	25	2,652,881	5	252,830
FURNITURE & HOME FURNISHING	442	33	2,517,969	20	157,042
ELECTRONICS & APPLIANCES	443	104	3,406,912	65	9,364,816
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	2,537,429	27	91,178
COMPUTERS & SOFTWARE	44312	62	799,120	38	9,273,638
CAMERA & PHOTO SUPPLIES	44313	3	70,363	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	10,854,834	22	243,421
BUILDING MATERIALS	4441	49	10,194,004	19	228,682
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	660,830	3	14,739
FOOD & BEVERAGE STORES	445	28	5,921,521	16	2,853,430
GROCERY & CONVENIENCE STORES	4451	17	5,859,475	10	2,851,567
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	62,046	6	1,863
DRUG/HEALTH STORES	446	37	1,463,645	21	580,802
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,552,622	6	367,138
APPAREL & ACCESSORIES	448	39	1,941,452	32	200,044
CLOTHING & SHOE STORES	4481, 4482	32	1,754,884	28	196,244
JEWELRY & LUGGAGE STORES	4483	7	186,568	4	3,800
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	51	2,409,390	25	114,775
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	1,807,391	13	108,119
BOOK/PERIODICAL/MUSIC STORE	4512	24	601,999	12	6,656
GENERAL MERCHANDISE STORES	452	12	12,605,325	5	950,419
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	12	12,605,325	5	950,419
E-COMMERCE & MAIL ORDER	4541	52	372,537	50	216,879
MISCELLANEOUS RETAILERS	453, 4542, 4543	288	14,046,917	195	2,963,810
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>30,999</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>10,369</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>650</u>	<u>25,749,697</u>	<u>469</u>	<u>6,237,283</u>
CONSTRUCTION OF BUILDINGS	236	126	15,255,939	74	2,645,833
HEAVY CONSTRUCTION & HIGHWAYS	237	25	345,255	16	611,923
SPECIAL TRADE CONTRACTORS	238	499	10,148,503	379	2,979,527
<u>MANUFACTURING</u>	<u>31-33</u>	<u>119</u>	<u>2,597,553</u>	<u>78</u>	<u>869,866</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>516</u>	<u>12,522,258</u>	<u>280</u>	<u>4,218,475</u>
DURABLE GOODS	423	364	9,230,996	197	3,681,689
NONDURABLE GOODS	424	147	3,095,307	80	534,235
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	195,955	3	2,551
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>462,099</u>	<u>8</u>	<u>189,831</u>
<u>INFORMATION</u>	<u>51</u>	<u>187</u>	<u>4,217,563</u>	<u>126</u>	<u>7,364,674</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>1,064,983</u>	<u>35</u>	<u>227,485</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>137</u>	<u>3,027,640</u>	<u>93</u>	<u>1,772,891</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>141</u>	<u>1,941,292</u>	<u>84</u>	<u>1,684,489</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>273</u>	<u>3,707,834</u>	<u>239</u>	<u>1,085,585</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>1,401,247</u>	<u>15</u>	<u>949,577</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>99</u>	<u>11,771,251</u>	<u>42</u>	<u>3,251,339</u>
ACCOMMODATIONS	721	9	1,129,265	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	10,641,986	42	3,251,339
<u>OTHER SERVICES</u>	<u>81</u>	<u>172</u>	<u>4,088,404</u>	<u>103</u>	<u>619,582</u>
REPAIR & MAINTENANCE	811	119	2,985,427	67	331,498
PERSONAL SERVICE	812	45	1,008,267	36	288,084
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	94,710	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>86,425</u>	<u>9</u>	<u>68,782</u>
TOTAL ALL INDUSTRIES		3,172	\$159,213,618	2,051	\$46,850,097

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>593</u>	<u>\$44,818,907</u>	<u>1,396</u>	<u>\$230,947,322</u>
MOTOR VEHICLES & PARTS	441	31	11,807,408	70	79,177,867
NEW & USED AUTO DEALERS	4411	10	7,397,351	27	72,162,620
RV, BOAT, MOTORCYCLE DEALERS	4412	3	62,605	15	3,496,360
AUTOMOTIVE PARTS & TIRE	4413	18	4,347,452	28	3,518,887
FURNITURE & HOME FURNISHING	442	26	1,535,727	82	9,530,614
ELECTRONICS & APPLIANCES	443	56	902,966	177	18,868,143
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	793,235	57	13,270,017
COMPUTERS & SOFTWARE	44312	25	109,731	116	5,120,494
CAMERA & PHOTO SUPPLIES	44313	D	D	4	477,632
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	6,830,267	73	26,970,712
BUILDING MATERIALS	4441	30	6,830,267	62	26,406,378
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	11	564,334
FOOD & BEVERAGE STORES	445	14	3,289,016	37	12,251,051
GROCERY & CONVENIENCE STORES	4451	5	2,913,926	22	11,803,412
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	375,090	15	447,639
DRUG/HEALTH STORES	446	23	620,064	86	4,698,783
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,091,278	31	3,804,156
APPAREL & ACCESSORIES	448	47	941,592	99	15,654,567
CLOTHING & SHOE STORES	4481, 4482	38	547,265	83	13,450,780
JEWELRY & LUGGAGE STORES	4483	9	394,327	16	2,203,787
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	276,819	105	12,674,696
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	215,775	51	8,319,832
BOOK/PERIODICAL/MUSIC STORE	4512	20	61,044	54	4,354,864
GENERAL MERCHANDISE STORES	452	9	12,345,961	15	22,571,125
DEPARTMENT STORES	4521	D	D	5	20,936,349
GENERAL MERCHANDISE STORES	4529	9	12,345,961	10	1,634,776
E-COMMERCE & MAIL ORDER	4541	47	504,838	65	2,204,071
MISCELLANEOUS RETAILERS	453, 4542, 4543	263	4,672,971	556	22,541,537
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>-</u>	<u>-</u>	<u>7</u>	<u>76,138</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>26,108</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>32,297</u>	<u>7</u>	<u>67,254</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>373</u>	<u>8,716,986</u>	<u>1,245</u>	<u>56,659,899</u>
CONSTRUCTION OF BUILDINGS	236	73	4,381,609	278	31,987,327
HEAVY CONSTRUCTION & HIGHWAYS	237	16	520,671	45	3,064,454
SPECIAL TRADE CONTRACTORS	238	284	3,814,706	922	21,608,118
<u>MANUFACTURING</u>	<u>31-33</u>	<u>80</u>	<u>1,418,674</u>	<u>190</u>	<u>5,729,520</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>359</u>	<u>3,698,159</u>	<u>841</u>	<u>31,409,640</u>
DURABLE GOODS	423	250	1,178,412	594	28,099,272
NONDURABLE GOODS	424	103	2,219,512	240	3,272,128
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	300,235	7	38,240
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>23</u>	<u>272,873</u>
<u>INFORMATION</u>	<u>51</u>	<u>162</u>	<u>2,980,145</u>	<u>273</u>	<u>18,141,549</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>1,019,503</u>	<u>75</u>	<u>3,953,242</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>108</u>	<u>1,194,689</u>	<u>228</u>	<u>7,132,693</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>75</u>	<u>993,539</u>	<u>270</u>	<u>8,918,781</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>188</u>	<u>1,452,929</u>	<u>515</u>	<u>8,690,085</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>503,624</u>	<u>37</u>	<u>1,660,346</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>69</u>	<u>8,748,532</u>	<u>216</u>	<u>36,693,565</u>
ACCOMMODATIONS	721	5	673,023	9	4,761,327
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	8,075,509	207	31,932,238
<u>OTHER SERVICES</u>	<u>81</u>	<u>111</u>	<u>1,823,635</u>	<u>363</u>	<u>19,776,274</u>
REPAIR & MAINTENANCE	811	72	1,242,406	239	17,356,082
PERSONAL SERVICE	812	32	445,610	103	1,910,651
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	135,619	21	509,541
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>107,684</u>	<u>16</u>	<u>366,165</u>
TOTAL ALL INDUSTRIES		2,187	\$77,509,303	5,705	\$430,521,454

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>327</u>	<u>\$22,205,989</u>	<u>830</u>	<u>\$88,907,655</u>
MOTOR VEHICLES & PARTS	441	21	4,810,069	55	43,225,195
NEW & USED AUTO DEALERS	4411	9	3,844,417	23	36,742,929
RV, BOAT, MOTORCYCLE DEALERS	4412	5	52,168	7	3,265,753
AUTOMOTIVE PARTS & TIRE	4413	7	913,484	25	3,216,513
FURNITURE & HOME FURNISHING	442	9	330,716	27	1,408,283
ELECTRONICS & APPLIANCES	443	34	211,692	81	1,567,084
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	87,906	28	1,138,032
COMPUTERS & SOFTWARE	44312	23	123,786	53	429,052
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	8	2,738,421	41	8,975,659
BUILDING MATERIALS	4441	8	2,738,421	33	7,794,167
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	8	1,181,492
FOOD & BEVERAGE STORES	445	6	764,746	21	4,373,557
GROCERY & CONVENIENCE STORES	4451	3	724,483	14	4,274,544
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	40,263	7	99,013
DRUG/HEALTH STORES	446	20	382,645	42	1,589,438
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	476,070	22	5,039,004
APPAREL & ACCESSORIES	448	22	125,749	64	981,209
CLOTHING & SHOE STORES	4481, 4482	22	125,749	54	950,923
JEWELRY & LUGGAGE STORES	4483	D	D	10	30,286
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	22	133,510	49	1,152,288
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	11	79,415	22	358,764
BOOK/PERIODICAL/MUSIC STORE	4512	11	54,095	27	793,524
GENERAL MERCHANDISE STORES	452	6	10,493,358	11	11,643,390
DEPARTMENT STORES	4521	3	419,024	D	D
GENERAL MERCHANDISE STORES	4529	3	10,074,334	11	11,643,390
E-COMMERCE & MAIL ORDER	4541	38	79,833	51	433,386
MISCELLANEOUS RETAILERS	453, 4542, 4543	134	1,659,180	366	8,519,162
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>129,125</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>54,069</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>93</u>	<u>4,759,763</u>	<u>559</u>	<u>23,264,753</u>
CONSTRUCTION OF BUILDINGS	236	21	4,020,830	102	8,248,264
HEAVY CONSTRUCTION & HIGHWAYS	237	6	17,184	29	3,373,046
SPECIAL TRADE CONTRACTORS	238	66	721,749	428	11,643,443
<u>MANUFACTURING</u>	<u>31-33</u>	<u>35</u>	<u>256,148</u>	<u>106</u>	<u>6,164,813</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>228</u>	<u>1,280,526</u>	<u>624</u>	<u>31,905,836</u>
DURABLE GOODS	423	158	643,742	441	27,749,702
NONDURABLE GOODS	424	67	633,070	175	4,120,610
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,714	8	35,524
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>8,702</u>	<u>21</u>	<u>1,116,662</u>
<u>INFORMATION</u>	<u>51</u>	<u>104</u>	<u>777,587</u>	<u>200</u>	<u>6,388,081</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>336,053</u>	<u>48</u>	<u>1,276,088</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>62</u>	<u>604,791</u>	<u>148</u>	<u>11,010,932</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>43</u>	<u>121,962</u>	<u>118</u>	<u>1,323,052</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>69</u>	<u>488,666</u>	<u>209</u>	<u>2,198,958</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>242,709</u>	<u>19</u>	<u>1,248,551</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>31</u>	<u>3,032,058</u>	<u>106</u>	<u>13,312,113</u>
ACCOMMODATIONS	721	3	381,317	15	2,712,304
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	2,650,741	91	10,599,809
<u>OTHER SERVICES</u>	<u>81</u>	<u>46</u>	<u>941,579</u>	<u>167</u>	<u>5,558,505</u>
REPAIR & MAINTENANCE	811	34	773,974	123	4,030,252
PERSONAL SERVICE	812	12	167,605	38	1,424,304
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	-	-	6	103,949
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>155,002</u>	<u>5</u>	<u>351,555</u>
TOTAL ALL INDUSTRIES		1,078	\$35,211,535	3,172	\$194,210,825

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>648</u>	<u>\$35,205,663</u>	<u>485</u>	<u>\$14,480,282</u>
MOTOR VEHICLES & PARTS	441	34	9,675,777	18	2,387,964
NEW & USED AUTO DEALERS	4411	11	8,465,090	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	6	53,793	9	873,935
AUTOMOTIVE PARTS & TIRE	4413	17	1,156,894	9	1,514,029
FURNITURE & HOME FURNISHING	442	28	1,673,529	23	413,508
ELECTRONICS & APPLIANCES	443	76	1,218,265	43	496,145
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	635,388	18	221,180
COMPUTERS & SOFTWARE	44312	43	535,799	25	274,965
CAMERA & PHOTO SUPPLIES	44313	3	47,078	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	3,992,393	25	1,142,405
BUILDING MATERIALS	4441	27	3,895,709	19	944,758
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	96,684	6	197,647
FOOD & BEVERAGE STORES	445	17	3,797,463	9	2,604,899
GROCERY & CONVENIENCE STORES	4451	10	3,704,775	5	2,599,884
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	92,688	4	5,015
DRUG/HEALTH STORES	446	23	1,516,922	25	930,675
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	3,406,163	6	451,767
APPAREL & ACCESSORIES	448	51	1,379,300	44	419,234
CLOTHING & SHOE STORES	4481, 4482	43	1,159,647	39	349,664
JEWELRY & LUGGAGE STORES	4483	8	219,653	5	69,570
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	46	1,331,009	40	734,378
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	1,088,706	22	475,423
BOOK/PERIODICAL/MUSIC STORE	4512	17	242,303	18	258,955
GENERAL MERCHANDISE STORES	452	10	3,424,949	6	851,131
DEPARTMENT STORES	4521	3	1,903,056	D	D
GENERAL MERCHANDISE STORES	4529	7	1,521,893	6	851,131
E-COMMERCE & MAIL ORDER	4541	56	553,402	46	455,707
MISCELLANEOUS RETAILERS	453, 4542, 4543	261	3,236,491	200	3,592,469
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>241,778</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>7,554</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>333</u>	<u>12,106,299</u>	<u>246</u>	<u>8,996,423</u>
CONSTRUCTION OF BUILDINGS	236	88	7,147,142	74	6,683,282
HEAVY CONSTRUCTION & HIGHWAYS	237	9	255,707	12	358,650
SPECIAL TRADE CONTRACTORS	238	236	4,703,450	160	1,954,491
<u>MANUFACTURING</u>	<u>31-33</u>	<u>96</u>	<u>2,675,742</u>	<u>78</u>	<u>2,157,038</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>476</u>	<u>7,624,321</u>	<u>316</u>	<u>2,154,269</u>
DURABLE GOODS	423	333	6,229,711	224	1,794,088
NONDURABLE GOODS	424	138	1,369,649	89	358,969
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	24,961	3	1,212
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>499,649</u>	<u>6</u>	<u>165,074</u>
<u>INFORMATION</u>	<u>51</u>	<u>172</u>	<u>3,457,079</u>	<u>142</u>	<u>2,062,513</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>699,278</u>	<u>38</u>	<u>409,881</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,543,217</u>	<u>58</u>	<u>454,091</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>104</u>	<u>808,803</u>	<u>76</u>	<u>494,211</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>183</u>	<u>1,822,942</u>	<u>127</u>	<u>956,613</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>462,269</u>	<u>17</u>	<u>617,831</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>96</u>	<u>9,013,277</u>	<u>82</u>	<u>5,331,532</u>
ACCOMMODATIONS	721	17	1,625,264	20	958,515
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	7,388,013	62	4,373,017
<u>OTHER SERVICES</u>	<u>81</u>	<u>136</u>	<u>3,008,849</u>	<u>90</u>	<u>1,369,735</u>
REPAIR & MAINTENANCE	811	87	2,285,168	50	960,579
PERSONAL SERVICE	812	43	546,917	37	380,496
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	176,764	3	28,660
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>6,323</u>	<u>4</u>	<u>14,460</u>
TOTAL ALL INDUSTRIES		2,430	\$79,175,489	1,768	\$39,671,507

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>563</u>	<u>\$26,675,676</u>	<u>1,342</u>	<u>\$266,644,988</u>
MOTOR VEHICLES & PARTS	441	27	7,123,621	76	103,375,730
NEW & USED AUTO DEALERS	4411	8	5,753,811	36	99,160,750
RV, BOAT, MOTORCYCLE DEALERS	4412	4	154,154	5	493,960
AUTOMOTIVE PARTS & TIRE	4413	15	1,215,656	35	3,721,020
FURNITURE & HOME FURNISHING	442	26	709,383	76	5,439,649
ELECTRONICS & APPLIANCES	443	76	964,176	138	15,732,931
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	601,599	51	14,293,187
COMPUTERS & SOFTWARE	44312	47	358,147	87	1,439,744
CAMERA & PHOTO SUPPLIES	44313	3	4,430	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	20	1,259,094	63	23,039,280
BUILDING MATERIALS	4441	17	1,235,477	57	22,962,602
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	23,617	6	76,678
FOOD & BEVERAGE STORES	445	8	3,404,018	28	4,983,903
GROCERY & CONVENIENCE STORES	4451	4	3,402,232	14	4,723,811
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,786	14	260,092
DRUG/HEALTH STORES	446	32	662,819	71	3,612,019
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	702,198	19	2,265,100
APPAREL & ACCESSORIES	448	47	572,269	105	15,127,255
CLOTHING & SHOE STORES	4481, 4482	40	391,993	87	13,227,794
JEWELRY & LUGGAGE STORES	4483	7	180,276	18	1,899,461
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	40	4,280,193	85	6,678,276
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	277,049	56	4,198,057
BOOK/PERIODICAL/MUSIC STORE	4512	18	4,003,144	29	2,480,219
GENERAL MERCHANDISE STORES	452	4	2,920,543	16	64,477,691
DEPARTMENT STORES	4521	D	D	5	22,214,961
GENERAL MERCHANDISE STORES	4529	4	2,920,543	11	42,262,730
E-COMMERCE & MAIL ORDER	4541	56	872,588	65	1,336,626
MISCELLANEOUS RETAILERS	453, 4542, 4543	221	3,204,774	600	20,576,528
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>206,717</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>4</u>	<u>38,965</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>88,241</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>218</u>	<u>20,892,985</u>	<u>1,417</u>	<u>52,483,084</u>
CONSTRUCTION OF BUILDINGS	236	52	16,907,947	276	31,431,118
HEAVY CONSTRUCTION & HIGHWAYS	237	7	191,728	46	2,431,494
SPECIAL TRADE CONTRACTORS	238	159	3,793,310	1,095	18,620,472
<u>MANUFACTURING</u>	<u>31-33</u>	<u>77</u>	<u>1,748,331</u>	<u>204</u>	<u>4,303,146</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>463</u>	<u>5,954,870</u>	<u>754</u>	<u>15,601,639</u>
DURABLE GOODS	423	312	4,972,527	533	12,099,276
NONDURABLE GOODS	424	145	900,617	216	3,482,491
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	81,726	5	19,872
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>261,815</u>	<u>19</u>	<u>497,519</u>
<u>INFORMATION</u>	<u>51</u>	<u>154</u>	<u>2,473,047</u>	<u>238</u>	<u>9,023,832</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>270,520</u>	<u>85</u>	<u>5,200,354</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>73</u>	<u>969,104</u>	<u>200</u>	<u>6,843,388</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>86</u>	<u>3,294,129</u>	<u>210</u>	<u>2,598,859</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>106</u>	<u>2,288,191</u>	<u>548</u>	<u>7,747,635</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>456,793</u>	<u>33</u>	<u>1,926,473</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>8,816,209</u>	<u>148</u>	<u>29,427,423</u>
ACCOMMODATIONS	721	7	1,454,600	4	579,766
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	57	7,361,609	144	28,847,657
<u>OTHER SERVICES</u>	<u>81</u>	<u>67</u>	<u>1,782,849</u>	<u>351</u>	<u>9,493,391</u>
REPAIR & MAINTENANCE	811	37	1,359,470	250	6,672,084
PERSONAL SERVICE	812	30	423,379	96	2,547,004
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	5	274,303
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>57,855</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		1,928	\$75,942,374	5,567	\$412,127,523

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,210</u>	<u>\$173,197,830</u>	<u>1,220</u>	<u>\$264,698,980</u>
MOTOR VEHICLES & PARTS	441	37	8,468,564	61	119,434,547
NEW & USED AUTO DEALERS	4411	7	3,189,122	25	106,384,101
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,619,373	7	7,279,682
AUTOMOTIVE PARTS & TIRE	4413	23	3,660,069	29	5,770,764
FURNITURE & HOME FURNISHING	442	77	8,547,267	76	34,358,803
ELECTRONICS & APPLIANCES	443	179	24,602,977	171	31,141,218
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	5,634,742	59	1,860,625
COMPUTERS & SOFTWARE	44312	127	18,968,235	112	29,280,593
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	16,264,962	80	7,771,599
BUILDING MATERIALS	4441	57	15,297,095	66	7,450,113
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	967,867	14	321,486
FOOD & BEVERAGE STORES	445	42	8,347,952	45	9,365,325
GROCERY & CONVENIENCE STORES	4451	17	7,450,317	27	9,022,043
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	897,635	18	343,282
DRUG/HEALTH STORES	446	50	3,810,229	71	7,884,330
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,434,303	27	3,735,171
APPAREL & ACCESSORIES	448	88	14,688,576	60	2,821,111
CLOTHING & SHOE STORES	4481, 4482	73	13,945,390	50	1,477,558
JEWELRY & LUGGAGE STORES	4483	15	743,186	10	1,343,553
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	83	11,146,900	59	2,051,957
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	8,356,573	33	1,973,611
BOOK/PERIODICAL/MUSIC STORE	4512	39	2,790,327	26	78,346
GENERAL MERCHANDISE STORES	452	10	40,215,146	13	29,735,457
DEPARTMENT STORES	4521	6	29,860,710	D	D
GENERAL MERCHANDISE STORES	4529	4	10,354,436	13	29,735,457
E-COMMERCE & MAIL ORDER	4541	73	10,824,989	64	1,596,072
MISCELLANEOUS RETAILERS	453, 4542, 4543	490	24,845,965	493	14,803,390
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>120,309</u>	<u>12</u>	<u>112,727</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>2,021,374</u>	<u>4</u>	<u>62,125</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>68,209</u>	<u>7</u>	<u>319,762</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,905</u>	<u>65,690,789</u>	<u>1,898</u>	<u>76,623,184</u>
CONSTRUCTION OF BUILDINGS	236	422	26,943,529	374	39,422,322
HEAVY CONSTRUCTION & HIGHWAYS	237	70	5,699,889	77	7,117,892
SPECIAL TRADE CONTRACTORS	238	1,413	33,047,371	1,447	30,082,970
<u>MANUFACTURING</u>	<u>31-33</u>	<u>287</u>	<u>11,329,959</u>	<u>220</u>	<u>14,548,161</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>843</u>	<u>64,758,222</u>	<u>871</u>	<u>29,401,578</u>
DURABLE GOODS	423	592	60,095,160	622	22,673,398
NONDURABLE GOODS	424	245	4,645,290	241	6,698,394
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	17,772	8	29,786
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>885,762</u>	<u>33</u>	<u>721,983</u>
<u>INFORMATION</u>	<u>51</u>	<u>255</u>	<u>33,635,471</u>	<u>266</u>	<u>15,236,591</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>3,067,696</u>	<u>85</u>	<u>7,991,090</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>207</u>	<u>11,925,340</u>	<u>221</u>	<u>14,765,921</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>317</u>	<u>19,452,060</u>	<u>272</u>	<u>8,581,350</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>710</u>	<u>19,745,842</u>	<u>683</u>	<u>9,947,833</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>39</u>	<u>1,313,958</u>	<u>33</u>	<u>2,606,322</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>174</u>	<u>45,220,759</u>	<u>222</u>	<u>41,450,795</u>
ACCOMMODATIONS	721	3	3,320,379	13	5,937,547
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	171	41,900,380	209	35,513,248
<u>OTHER SERVICES</u>	<u>81</u>	<u>389</u>	<u>16,044,833</u>	<u>419</u>	<u>12,110,282</u>
REPAIR & MAINTENANCE	811	253	10,885,457	295	9,235,167
PERSONAL SERVICE	812	132	5,049,600	117	2,686,079
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	109,776	7	189,036
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>161,346</u>	<u>7</u>	<u>53,546</u>
TOTAL ALL INDUSTRIES		6,457	\$468,639,759	6,474	\$499,266,271

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>788</u>	<u>\$67,256,886</u>	<u>387</u>	<u>\$24,989,344</u>
MOTOR VEHICLES & PARTS	441	29	10,014,736	19	6,759,709
NEW & USED AUTO DEALERS	4411	9	6,329,802	8	1,323,698
RV, BOAT, MOTORCYCLE DEALERS	4412	5	709,253	5	161,335
AUTOMOTIVE PARTS & TIRE	4413	15	2,975,681	6	5,274,676
FURNITURE & HOME FURNISHING	442	34	2,899,124	20	354,189
ELECTRONICS & APPLIANCES	443	90	4,885,632	40	2,123,328
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	4,098,019	19	302,269
COMPUTERS & SOFTWARE	44312	56	776,587	21	1,821,059
CAMERA & PHOTO SUPPLIES	44313	3	11,026	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	10,436,772	30	523,162
BUILDING MATERIALS	4441	32	9,912,512	26	390,541
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	524,260	4	132,621
FOOD & BEVERAGE STORES	445	19	6,065,520	21	3,580,548
GROCERY & CONVENIENCE STORES	4451	8	5,728,664	15	3,322,707
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	336,856	6	257,841
DRUG/HEALTH STORES	446	57	2,365,645	15	120,292
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,002,681	10	862,209
APPAREL & ACCESSORIES	448	42	436,960	16	334,854
CLOTHING & SHOE STORES	4481, 4482	34	200,204	16	334,854
JEWELRY & LUGGAGE STORES	4483	8	236,756	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	47	2,850,420	18	27,661
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	1,918,415	7	10,712
BOOK/PERIODICAL/MUSIC STORE	4512	27	932,005	11	16,949
GENERAL MERCHANDISE STORES	452	9	16,615,047	D	D
DEPARTMENT STORES	4521	3	1,212,948	D	D
GENERAL MERCHANDISE STORES	4529	6	15,402,099	D	D
E-COMMERCE & MAIL ORDER	4541	60	792,792	26	234,932
MISCELLANEOUS RETAILERS	453, 4542, 4543	345	6,891,557	172	10,068,460
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>49,144</u>	<u>-</u>	<u>-</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>278,277</u>	<u>3</u>	<u>553,244</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>552</u>	<u>47,251,925</u>	<u>562</u>	<u>25,267,220</u>
CONSTRUCTION OF BUILDINGS	236	122	33,741,883	106	15,223,326
HEAVY CONSTRUCTION & HIGHWAYS	237	29	3,905,335	24	2,716,154
SPECIAL TRADE CONTRACTORS	238	401	9,604,707	432	7,327,740
<u>MANUFACTURING</u>	<u>31-33</u>	<u>120</u>	<u>2,455,063</u>	<u>60</u>	<u>1,190,122</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>629</u>	<u>11,875,051</u>	<u>222</u>	<u>3,198,431</u>
DURABLE GOODS	423	450	9,929,226	153	2,353,047
NONDURABLE GOODS	424	173	1,910,058	65	747,574
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	35,767	4	97,810
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>111,351</u>	<u>21</u>	<u>16,291,307</u>
<u>INFORMATION</u>	<u>51</u>	<u>190</u>	<u>7,616,363</u>	<u>115</u>	<u>4,535,365</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>881,545</u>	<u>32</u>	<u>304,073</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>149</u>	<u>4,863,027</u>	<u>111</u>	<u>38,442,507</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>170</u>	<u>2,392,840</u>	<u>51</u>	<u>2,844,428</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>256</u>	<u>4,236,899</u>	<u>192</u>	<u>1,938,512</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>2,110,788</u>	<u>3</u>	<u>36,922</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>108</u>	<u>19,225,637</u>	<u>93</u>	<u>57,436,732</u>
ACCOMMODATIONS	721	10	3,284,444	30	34,012,351
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	98	15,941,193	63	23,424,381
<u>OTHER SERVICES</u>	<u>81</u>	<u>138</u>	<u>3,431,205</u>	<u>122</u>	<u>7,147,214</u>
REPAIR & MAINTENANCE	811	88	2,184,179	78	1,863,757
PERSONAL SERVICE	812	45	1,159,175	41	5,144,534
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	87,851	3	138,923
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>54,455</u>
TOTAL ALL INDUSTRIES		3,187	\$174,036,001	1,978	\$184,229,876

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,207</u>	<u>\$1,223,658,412</u>	<u>503</u>	<u>\$25,928,100</u>
MOTOR VEHICLES & PARTS	441	256	215,930,268	20	2,438,073
NEW & USED AUTO DEALERS	4411	93	160,067,869	4	806,375
RV, BOAT, MOTORCYCLE DEALERS	4412	86	37,944,982	3	99,975
AUTOMOTIVE PARTS & TIRE	4413	77	17,917,417	13	1,531,723
FURNITURE & HOME FURNISHING	442	341	70,639,125	18	622,651
ELECTRONICS & APPLIANCES	443	482	83,932,574	52	417,480
APPLIANCES, TV & OTHER ELECTRONICS	44311	147	35,984,802	22	165,637
COMPUTERS & SOFTWARE	44312	326	43,017,717	30	251,843
CAMERA & PHOTO SUPPLIES	44313	9	4,930,055	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	279	90,421,712	33	3,270,580
BUILDING MATERIALS	4441	228	86,189,324	28	3,252,238
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	4,232,388	5	18,342
FOOD & BEVERAGE STORES	445	421	87,888,677	7	1,654,806
GROCERY & CONVENIENCE STORES	4451	289	80,539,581	7	1,654,806
OTHER FOOD & BEVERAGE STORES	4452, 4453	132	7,349,096	D	D
DRUG/HEALTH STORES	446	217	46,728,811	22	113,097
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	133	19,300,392	12	633,259
APPAREL & ACCESSORIES	448	499	142,211,522	28	161,801
CLOTHING & SHOE STORES	4481, 4482	376	126,696,993	24	66,048
JEWELRY & LUGGAGE STORES	4483	123	15,514,529	4	95,753
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	349	81,670,000	33	200,169
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	189	44,478,007	16	55,116
BOOK/PERIODICAL/MUSIC STORE	4512	160	37,191,993	17	145,053
GENERAL MERCHANDISE STORES	452	45	146,664,346	10	14,176,421
DEPARTMENT STORES	4521	7	65,340,262	D	D
GENERAL MERCHANDISE STORES	4529	38	81,324,084	10	14,176,421
E-COMMERCE & MAIL ORDER	4541	149	24,942,296	50	313,573
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,036	213,328,689	218	1,926,190
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>755,700</u>	<u>5</u>	<u>93,670</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>509,173</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>346,781</u>	<u>4</u>	<u>90,961</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,307</u>	<u>860,480,042</u>	<u>350</u>	<u>4,827,195</u>
CONSTRUCTION OF BUILDINGS	236	1,949	557,082,577	66	2,370,887
HEAVY CONSTRUCTION & HIGHWAYS	237	180	48,357,204	10	204,642
SPECIAL TRADE CONTRACTORS	238	4,178	255,040,261	274	2,251,666
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,110</u>	<u>107,010,588</u>	<u>71</u>	<u>760,183</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,278</u>	<u>335,635,295</u>	<u>380</u>	<u>2,505,928</u>
DURABLE GOODS	423	1,566	285,552,974	281	2,168,055
NONDURABLE GOODS	424	686	48,905,872	96	327,786
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	1,176,449	3	10,087
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>192</u>	<u>24,604,039</u>	<u>6</u>	<u>7,980</u>
<u>INFORMATION</u>	<u>51</u>	<u>659</u>	<u>198,020,291</u>	<u>150</u>	<u>2,004,198</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>181</u>	<u>37,027,297</u>	<u>41</u>	<u>973,346</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>673</u>	<u>108,361,063</u>	<u>99</u>	<u>1,093,342</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,595</u>	<u>115,589,537</u>	<u>76</u>	<u>678,047</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,323</u>	<u>136,605,157</u>	<u>150</u>	<u>648,212</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>296</u>	<u>30,039,100</u>	<u>10</u>	<u>341,464</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,272</u>	<u>513,806,748</u>	<u>57</u>	<u>5,444,580</u>
ACCOMMODATIONS	721	118	123,970,295	3	183,862
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,154	389,836,453	54	5,260,718
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,902</u>	<u>141,361,156</u>	<u>98</u>	<u>1,994,933</u>
REPAIR & MAINTENANCE	811	1,084	74,231,139	67	1,561,528
PERSONAL SERVICE	812	728	63,067,638	31	433,405
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	90	4,062,379	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>29</u>	<u>4,220,954</u>	<u>6</u>	<u>134,784</u>
TOTAL ALL INDUSTRIES		25,090	\$3,838,032,936	2,006	\$47,526,923

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,143</u>	<u>\$429,543,206</u>	<u>437</u>	<u>\$29,414,410</u>
MOTOR VEHICLES & PARTS	441	158	79,342,476	25	5,582,916
NEW & USED AUTO DEALERS	4411	76	67,656,489	6	3,369,549
RV, BOAT, MOTORCYCLE DEALERS	4412	19	1,189,281	D	D
AUTOMOTIVE PARTS & TIRE	4413	63	10,496,706	19	2,213,367
FURNITURE & HOME FURNISHING	442	128	25,455,029	12	592,788
ELECTRONICS & APPLIANCES	443	245	34,486,099	47	435,353
APPLIANCES, TV & OTHER ELECTRONICS	44311	75	21,326,727	19	312,481
COMPUTERS & SOFTWARE	44312	166	13,036,428	28	122,872
CAMERA & PHOTO SUPPLIES	44313	4	122,944	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	100	34,037,265	23	3,259,463
BUILDING MATERIALS	4441	80	30,286,114	17	2,283,551
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	3,751,151	6	975,912
FOOD & BEVERAGE STORES	445	79	29,974,293	21	2,047,126
GROCERY & CONVENIENCE STORES	4451	46	29,062,841	15	2,033,234
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	911,452	6	13,892
DRUG/HEALTH STORES	446	112	13,969,623	20	428,489
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	9,136,409	8	555,054
APPAREL & ACCESSORIES	448	151	39,730,637	37	767,076
CLOTHING & SHOE STORES	4481, 4482	120	34,346,198	33	756,022
JEWELRY & LUGGAGE STORES	4483	31	5,384,439	4	11,054
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	151	26,234,549	16	63,020
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	90	16,858,817	6	53,150
BOOK/PERIODICAL/MUSIC STORE	4512	61	9,375,732	10	9,870
GENERAL MERCHANDISE STORES	452	25	82,402,598	6	12,022,313
DEPARTMENT STORES	4521	7	33,976,243	D	D
GENERAL MERCHANDISE STORES	4529	18	48,426,355	6	12,022,313
E-COMMERCE & MAIL ORDER	4541	83	3,453,534	37	163,174
MISCELLANEOUS RETAILERS	453, 4542, 4543	866	51,320,694	185	3,497,638
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>74,654</u>	<u>4</u>	<u>11,844</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>227,082</u>	<u>3</u>	<u>4,734</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,522</u>	<u>115,206,810</u>	<u>193</u>	<u>6,471,697</u>
CONSTRUCTION OF BUILDINGS	236	411	67,566,564	46	4,387,002
HEAVY CONSTRUCTION & HIGHWAYS	237	50	9,540,589	9	171,905
SPECIAL TRADE CONTRACTORS	238	1,061	38,099,657	138	1,912,790
<u>MANUFACTURING</u>	<u>31-33</u>	<u>364</u>	<u>17,294,442</u>	<u>53</u>	<u>671,849</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,437</u>	<u>99,748,677</u>	<u>319</u>	<u>7,257,598</u>
DURABLE GOODS	423	1,015	80,298,989	218	3,938,491
NONDURABLE GOODS	424	405	18,818,859	97	3,316,314
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	630,829	4	2,793
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>1,311,687</u>	<u>8</u>	<u>134,489</u>
<u>INFORMATION</u>	<u>51</u>	<u>358</u>	<u>42,668,097</u>	<u>122</u>	<u>2,405,555</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>113</u>	<u>11,363,027</u>	<u>35</u>	<u>292,673</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>338</u>	<u>23,990,385</u>	<u>81</u>	<u>793,641</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>428</u>	<u>15,742,368</u>	<u>65</u>	<u>382,268</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>665</u>	<u>21,077,894</u>	<u>103</u>	<u>1,587,076</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>4,850,997</u>	<u>5</u>	<u>136,188</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>465</u>	<u>101,627,599</u>	<u>51</u>	<u>4,389,638</u>
ACCOMMODATIONS	721	39	19,245,003	5	416,598
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	426	82,382,596	46	3,973,040
<u>OTHER SERVICES</u>	<u>81</u>	<u>565</u>	<u>31,251,768</u>	<u>78</u>	<u>1,552,396</u>
REPAIR & MAINTENANCE	811	353	17,704,411	51	1,145,648
PERSONAL SERVICE	812	185	11,828,598	27	406,748
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	1,718,759	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>615,269</u>	<u>5</u>	<u>101,958</u>
TOTAL ALL INDUSTRIES		8,519	\$916,593,962	1,562	\$55,608,014

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,257</u>	<u>\$523,831,520</u>	<u>805</u>	<u>\$273,927,900</u>
MOTOR VEHICLES & PARTS	441	163	158,908,889	31	27,850,257
NEW & USED AUTO DEALERS	4411	73	134,350,500	12	18,332,837
RV, BOAT, MOTORCYCLE DEALERS	4412	29	14,247,395	6	6,823,186
AUTOMOTIVE PARTS & TIRE	4413	61	10,310,994	13	2,694,234
FURNITURE & HOME FURNISHING	442	134	17,844,501	67	31,196,528
ELECTRONICS & APPLIANCES	443	265	37,981,720	122	40,785,640
APPLIANCES, TV & OTHER ELECTRONICS	44311	81	26,446,753	33	25,698,147
COMPUTERS & SOFTWARE	44312	178	10,789,946	89	15,087,493
CAMERA & PHOTO SUPPLIES	44313	6	745,021	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	43,448,096	47	20,183,764
BUILDING MATERIALS	4441	103	42,498,599	38	20,039,173
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	949,497	9	144,591
FOOD & BEVERAGE STORES	445	138	22,744,627	22	1,970,999
GROCERY & CONVENIENCE STORES	4451	110	22,169,053	17	1,867,285
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	575,574	5	103,714
DRUG/HEALTH STORES	446	121	12,890,088	36	2,414,763
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	18,091,233	15	1,610,490
APPAREL & ACCESSORIES	448	158	46,709,210	79	42,331,131
CLOTHING & SHOE STORES	4481, 4482	121	39,315,244	63	33,632,167
JEWELRY & LUGGAGE STORES	4483	37	7,393,966	16	8,698,964
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	144	27,871,175	45	16,915,847
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	20,048,607	26	13,535,131
BOOK/PERIODICAL/MUSIC STORE	4512	66	7,822,568	19	3,380,716
GENERAL MERCHANDISE STORES	452	23	86,523,562	9	66,354,269
DEPARTMENT STORES	4521	6	46,128,008	6	45,202,198
GENERAL MERCHANDISE STORES	4529	17	40,395,554	3	21,152,071
E-COMMERCE & MAIL ORDER	4541	78	3,610,076	35	684,888
MISCELLANEOUS RETAILERS	453, 4542, 4543	857	47,208,343	297	21,629,324
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>504,963</u>	<u>3</u>	<u>5,052</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>8,194</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>466,874</u>	<u>3</u>	<u>172,218</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,569</u>	<u>191,564,527</u>	<u>756</u>	<u>46,764,928</u>
CONSTRUCTION OF BUILDINGS	236	601	98,619,799	120	32,904,244
HEAVY CONSTRUCTION & HIGHWAYS	237	107	29,169,088	35	2,693,709
SPECIAL TRADE CONTRACTORS	238	1,861	63,775,640	601	11,166,975
<u>MANUFACTURING</u>	<u>31-33</u>	<u>421</u>	<u>32,680,122</u>	<u>168</u>	<u>16,763,726</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,368</u>	<u>78,023,244</u>	<u>593</u>	<u>64,083,252</u>
DURABLE GOODS	423	993	69,012,440	437	59,958,634
NONDURABLE GOODS	424	362	8,936,578	149	4,074,452
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	74,226	7	50,166
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>6,451,565</u>	<u>14</u>	<u>308,490</u>
<u>INFORMATION</u>	<u>51</u>	<u>357</u>	<u>43,870,693</u>	<u>175</u>	<u>12,671,320</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>128</u>	<u>13,851,483</u>	<u>47</u>	<u>3,840,483</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>344</u>	<u>32,542,294</u>	<u>151</u>	<u>12,086,126</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>450</u>	<u>15,344,801</u>	<u>157</u>	<u>8,661,308</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>971</u>	<u>23,373,404</u>	<u>313</u>	<u>4,973,277</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>74</u>	<u>5,486,188</u>	<u>20</u>	<u>2,170,016</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>547</u>	<u>96,312,519</u>	<u>131</u>	<u>43,577,195</u>
ACCOMMODATIONS	721	30	10,333,706	22	12,864,870
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	517	85,978,813	109	30,712,325
<u>OTHER SERVICES</u>	<u>81</u>	<u>739</u>	<u>33,825,657</u>	<u>192</u>	<u>4,944,578</u>
REPAIR & MAINTENANCE	811	522	25,228,191	146	2,963,945
PERSONAL SERVICE	812	191	7,649,898	46	1,980,633
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	947,568	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>13</u>	<u>501,954</u>	<u>6</u>	<u>124,582</u>
TOTAL ALL INDUSTRIES		10,335	\$1,098,648,782	3,537	\$495,082,645

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,741</u>	<u>\$277,724,665</u>	<u>752</u>	<u>\$46,333,225</u>
MOTOR VEHICLES & PARTS	441	82	58,786,641	36	14,489,598
NEW & USED AUTO DEALERS	4411	24	53,492,253	10	9,998,500
RV, BOAT, MOTORCYCLE DEALERS	4412	8	141,776	7	2,132,905
AUTOMOTIVE PARTS & TIRE	4413	50	5,152,612	19	2,358,193
FURNITURE & HOME FURNISHING	442	98	12,214,603	27	1,099,856
ELECTRONICS & APPLIANCES	443	207	10,569,148	87	1,184,692
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	5,737,174	28	609,289
COMPUTERS & SOFTWARE	44312	147	4,776,020	59	575,403
CAMERA & PHOTO SUPPLIES	44313	4	55,954	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	118	21,274,787	34	3,150,332
BUILDING MATERIALS	4441	99	20,594,488	28	3,013,770
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	680,299	6	136,562
FOOD & BEVERAGE STORES	445	77	19,850,121	25	5,474,606
GROCERY & CONVENIENCE STORES	4451	42	18,063,921	11	5,178,420
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	1,786,200	14	296,186
DRUG/HEALTH STORES	446	86	8,879,811	49	2,670,080
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	6,963,703	15	984,674
APPAREL & ACCESSORIES	448	111	23,888,823	48	1,190,404
CLOTHING & SHOE STORES	4481, 4482	89	21,953,476	39	848,196
JEWELRY & LUGGAGE STORES	4483	22	1,935,347	9	342,208
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	11,745,006	57	3,642,079
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	7,597,921	31	1,456,134
BOOK/PERIODICAL/MUSIC STORE	4512	46	4,147,085	26	2,185,945
GENERAL MERCHANDISE STORES	452	15	65,677,361	11	6,722,532
DEPARTMENT STORES	4521	5	28,809,497	4	3,371,938
GENERAL MERCHANDISE STORES	4529	10	36,867,864	7	3,350,594
E-COMMERCE & MAIL ORDER	4541	80	3,546,998	60	605,684
MISCELLANEOUS RETAILERS	453, 4542, 4543	718	34,327,663	303	5,118,688
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>358,376</u>	<u>7</u>	<u>25,281</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,414,357</u>	<u>3</u>	<u>20,602</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,754</u>	<u>95,978,397</u>	<u>333</u>	<u>22,213,855</u>
CONSTRUCTION OF BUILDINGS	236	401	49,918,005	96	15,557,303
HEAVY CONSTRUCTION & HIGHWAYS	237	56	6,981,159	11	430,079
SPECIAL TRADE CONTRACTORS	238	1,297	39,079,233	226	6,226,473
<u>MANUFACTURING</u>	<u>31-33</u>	<u>323</u>	<u>13,877,769</u>	<u>114</u>	<u>2,741,426</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,295</u>	<u>44,031,324</u>	<u>607</u>	<u>11,304,797</u>
DURABLE GOODS	423	937	36,208,636	424	7,746,559
NONDURABLE GOODS	424	347	7,741,242	177	3,510,433
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	81,446	6	47,805
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>1,691,574</u>	<u>10</u>	<u>38,297</u>
<u>INFORMATION</u>	<u>51</u>	<u>330</u>	<u>33,373,706</u>	<u>185</u>	<u>5,058,073</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>9,848,810</u>	<u>48</u>	<u>590,104</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>307</u>	<u>15,054,776</u>	<u>111</u>	<u>1,993,956</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>346</u>	<u>7,488,148</u>	<u>125</u>	<u>1,592,691</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>692</u>	<u>18,691,132</u>	<u>171</u>	<u>1,563,089</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>61</u>	<u>5,801,123</u>	<u>14</u>	<u>929,773</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>357</u>	<u>70,138,990</u>	<u>101</u>	<u>13,120,451</u>
ACCOMMODATIONS	721	17	7,895,641	18	2,426,745
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	340	62,243,349	83	10,693,706
<u>OTHER SERVICES</u>	<u>81</u>	<u>507</u>	<u>18,817,344</u>	<u>139</u>	<u>3,971,261</u>
REPAIR & MAINTENANCE	811	318	13,300,344	86	2,812,209
PERSONAL SERVICE	812	174	5,202,611	44	893,690
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	314,389	9	265,362
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>242,119</u>	<u>5</u>	<u>474,329</u>
TOTAL ALL INDUSTRIES		7,878	\$614,532,610	2,725	\$111,971,210

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>845</u>	<u>\$96,429,749</u>	<u>1,240</u>	<u>\$175,370,879</u>
MOTOR VEHICLES & PARTS	441	50	24,333,108	121	61,454,698
NEW & USED AUTO DEALERS	4411	21	19,974,819	55	49,974,474
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,705,146	17	3,872,479
AUTOMOTIVE PARTS & TIRE	4413	22	2,653,143	49	7,607,745
FURNITURE & HOME FURNISHING	442	37	2,743,427	53	7,025,062
ELECTRONICS & APPLIANCES	443	99	2,246,271	134	7,932,757
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	885,170	43	6,158,505
COMPUTERS & SOFTWARE	44312	60	1,232,855	91	1,774,252
CAMERA & PHOTO SUPPLIES	44313	5	128,246	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	18,028,526	64	14,882,947
BUILDING MATERIALS	4441	33	17,755,531	48	14,451,620
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	272,995	16	431,327
FOOD & BEVERAGE STORES	445	24	5,642,181	51	12,189,256
GROCERY & CONVENIENCE STORES	4451	15	5,500,082	32	11,984,755
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	142,099	19	204,501
DRUG/HEALTH STORES	446	53	1,477,451	66	5,981,553
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	901,425	38	3,770,839
APPAREL & ACCESSORIES	448	60	3,100,475	81	2,818,330
CLOTHING & SHOE STORES	4481, 4482	52	2,825,300	66	1,945,782
JEWELRY & LUGGAGE STORES	4483	8	275,175	15	872,548
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	3,390,372	76	5,297,207
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	2,235,102	48	4,753,396
BOOK/PERIODICAL/MUSIC STORE	4512	25	1,155,270	28	543,811
GENERAL MERCHANDISE STORES	452	10	23,315,310	15	35,450,580
DEPARTMENT STORES	4521	3	8,030,001	3	6,571,865
GENERAL MERCHANDISE STORES	4529	7	15,285,309	12	28,878,715
E-COMMERCE & MAIL ORDER	4541	58	642,947	63	1,201,945
MISCELLANEOUS RETAILERS	453, 4542, 4543	347	10,608,256	478	17,365,705
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>34,579</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>305,306</u>	<u>4</u>	<u>7,004</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>468</u>	<u>19,361,016</u>	<u>612</u>	<u>24,105,349</u>
CONSTRUCTION OF BUILDINGS	236	108	7,790,293	150	11,864,715
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,257,777	25	1,830,352
SPECIAL TRADE CONTRACTORS	238	340	10,312,946	437	10,410,282
<u>MANUFACTURING</u>	<u>31-33</u>	<u>132</u>	<u>5,026,169</u>	<u>186</u>	<u>10,156,557</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>636</u>	<u>18,026,079</u>	<u>886</u>	<u>39,465,321</u>
DURABLE GOODS	423	455	14,107,081	640	28,284,517
NONDURABLE GOODS	424	176	3,907,736	235	11,146,971
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	11,262	11	33,833
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>59,614</u>	<u>27</u>	<u>552,282</u>
<u>INFORMATION</u>	<u>51</u>	<u>206</u>	<u>6,650,460</u>	<u>241</u>	<u>15,476,320</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>3,379,776</u>	<u>74</u>	<u>3,286,822</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>4,379,560</u>	<u>192</u>	<u>15,691,649</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>145</u>	<u>2,070,590</u>	<u>193</u>	<u>2,869,186</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>227</u>	<u>3,426,220</u>	<u>336</u>	<u>6,745,602</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>584,445</u>	<u>38</u>	<u>2,339,566</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>110</u>	<u>16,388,407</u>	<u>220</u>	<u>34,034,094</u>
ACCOMMODATIONS	721	16	3,991,690	26	5,331,228
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	12,396,717	194	28,702,866
<u>OTHER SERVICES</u>	<u>81</u>	<u>182</u>	<u>5,690,083</u>	<u>303</u>	<u>11,796,197</u>
REPAIR & MAINTENANCE	811	115	4,500,787	196	9,043,289
PERSONAL SERVICE	812	61	1,164,366	97	2,461,553
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	24,930	10	291,355
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>148,464</u>	<u>10</u>	<u>271,422</u>
TOTAL ALL INDUSTRIES		3,188	\$181,960,517	4,562	\$342,168,250

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$699,931,994</u>	<u>\$527,497,671</u>	<u>\$2,896,497</u>
CROP & ANIMAL PRODUCTION	111,112	152,319,657	106,620,327	596,313
FORESTRY & LOGGING	113	412,405,690	334,957,703	1,596,272
FISHING & HUNTING	114	44,798,707	20,977,054	120,324
AG & FORESTRY SUPPORT ACTIVITIES	115	90,407,940	64,942,587	583,588
<u>MINING</u>	<u>21</u>	<u>152,710,308</u>	<u>119,506,227</u>	<u>645,449</u>
SAND & GRAVEL, QUARRYING	2123	99,832,755	85,557,241	466,484
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	52,877,553	33,948,986	178,965
<u>UTILITIES</u>	<u>22</u>	<u>373,435,088</u>	<u>341,146,409</u>	<u>4,570,169</u>
ELECTRIC POWER GENERATION & TRANS.	2211	76,390,481	73,851,488	992,715
NATURAL GAS DISTRIBUTION	2212	37,887,609	31,412,978	161,048
WATER & SEWER	2213	259,156,998	235,881,943	3,416,406
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,922,803,665</u>	<u>8,894,890,742</u>	<u>43,616,598</u>
RESIDENTIAL BUILDING & REMODELING	2361	2,114,683,562	1,989,634,683	9,673,559
NONRESIDENTIAL BUILDING	2362	2,064,510,777	1,757,028,706	8,374,885
HEAVY CONSTRUCTION & HIGHWAYS	237	1,072,619,721	939,261,913	4,906,211
SPECIAL TRADE CONTRACTORS	238	4,670,989,605	4,208,965,440	20,661,943
PLUMBING & HEATING	23822	946,939,561	881,709,038	4,336,581
PAINTING	23832	151,746,309	137,831,422	668,720
ELECTRICAL	23821	1,000,375,710	794,829,882	4,003,659
MASONRY/DRYWALL	23814, 23831	410,194,396	383,238,306	1,848,614
ROOFING	23816	245,682,554	236,171,744	1,128,931
OTHER CONTRACTORS	238 not listed above	1,916,051,075	1,775,185,048	8,675,438
<u>MANUFACTURING</u>	<u>31-33</u>	<u>30,831,812,964</u>	<u>22,849,965,841</u>	<u>107,869,382</u>
FOOD PRODUCTS	311	2,027,371,712	927,680,466	3,831,606
MILLING OF GRAINS	3112	73,198,917	46,329,639	173,313
FRUITS & VEGETABLES	3114	387,902,867	165,436,163	767,095
DAIRY PRODUCTS	3115	177,624,085	43,468,848	211,340
MEAT PRODUCTS	3116	198,237,225	167,453,875	301,382
SEAFOOD PRODUCTS	3117	609,300,386	124,856,064	570,669
BAKERY PRODUCTS	3118	222,239,802	169,832,749	820,901
OTHER FOOD ITEMS	3111, 3113, 3119	358,868,430	210,303,128	986,906
BEVERAGES	312	584,880,522	401,298,448	1,941,985
TEXTILES	313,314	264,876,386	85,190,691	422,730
APPAREL	315	49,139,326	28,036,662	136,002
LEATHER & ALLIED PRODUCTS	316	20,389,790	6,151,684	29,875
LUMBER & WOOD PRODUCTS	321	2,167,339,177	1,434,583,106	6,861,841
SAWMILLS	3211	758,916,036	482,123,061	2,198,750
PLYWOOD & TRUSSES	3212	278,559,541	165,848,255	759,891
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,129,863,600	786,611,790	3,903,200
PAPER PRODUCTS	322	1,657,390,353	996,757,639	4,496,345
PULP & PAPER MILLS	3221	1,095,476,864	620,777,813	2,742,375
OTHER PAPER PRODUCTS	3222	561,913,489	375,979,826	1,753,970
COMMERCIAL PRINTING	323	280,977,014	255,119,056	1,247,766
PETROLEUM & COAL PRODUCTS	324	4,303,473,234	3,940,851,967	19,035,135
PETROLEUM REFINING	32411	4,193,732,951	3,876,605,313	18,723,929
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	109,740,283	64,246,654	311,206
CHEMICALS	325	586,946,541	420,374,892	2,132,615
CHEMICALS	3251	135,455,339	99,962,339	482,407
PESTICIDES & FERTILIZERS	3253	37,200,025	26,695,623	135,504
PHARMACEUTICALS	3254	103,465,920	67,429,125	380,334
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	310,825,257	226,287,805	1,134,370
PLASTICS & RUBBER PRODUCTS	326	609,602,150	365,278,774	1,767,578
NONMETALLIC MINERALS	327	637,025,467	490,361,050	2,316,390
PRIMARY METALS	331	1,057,564,783	795,319,815	3,600,827

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	302,059,237	194,550,565	936,639
ALUMINUM SMELTING	3313	409,015,020	379,798,977	1,589,586
OTHER NONFERROUS METALS	3314	66,355,970	60,781,503	294,627
FOUNDRIES	3315	280,134,556	160,188,770	779,975
FABRICATED METAL PRODUCTS	332	1,003,245,723	712,730,088	3,432,186
MACHINERY	333	1,402,696,853	946,109,622	4,620,915
FARM & CONSTRUCTION IMPLEMENTS	3331	123,210,360	61,049,285	297,130
INDUSTRIAL MACHINERY	3332	211,138,402	106,538,145	520,079
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,068,348,091	778,522,192	3,803,706
COMPUTERS & ELECTRONICS	334	2,247,700,869	1,258,867,367	6,191,771
COMPUTER HARDWARE	3341	278,504,233	87,936,060	482,243
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	139,537,563	101,200,244	561,369
AUDIO & VIDEO EQUIPMENT	3343	29,271,951	18,100,893	92,767
SEMICONDUCTORS	3344	749,740,076	385,164,473	1,601,910
INSTRUMENTS	3345	973,880,950	628,141,710	3,136,231
SOFTWARE REPRODUCTION	334611	73,137,635	35,550,053	298,611
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	3,628,461	2,773,934	18,640
ELECTRICAL EQUIPMENT & APPLIANCES	335	262,415,374	158,991,700	765,443
LIGHTING EQUIPMENT	3351	28,641,421	18,015,982	87,189
HOUSEHOLD APPLIANCES	3352	3,496,262	2,642,417	13,502
OTHER ELECTRIC EQUIPMENT	3353, 3359	230,277,691	138,333,301	664,752
TRANSPORTATION EQUIPMENT	336	10,197,786,145	8,740,278,365	40,586,465
MOTOR VEHICLES & PARTS	3361, 3362, 3363	572,012,806	359,862,741	1,840,942
AIRCRAFT, AEROSPACE & PARTS	3364	9,232,255,719	8,108,649,172	37,429,528
SHIPS & BOATS	3366	375,383,385	256,076,640	1,239,376
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	18,134,235	15,689,812	76,619
FURNITURE & RELATED PRODUCTS	337	371,519,552	263,621,590	1,274,320
OTHER MANUFACTURING	339	1,099,471,993	622,362,859	3,177,587
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>26,516,418,277</u>	<u>19,247,545,919</u>	<u>91,602,991</u>
DURABLE GOODS	423	13,731,006,264	9,891,771,211	49,586,068
MOTOR VEHICLES & PARTS	4231	1,915,685,153	1,625,015,899	8,005,822
FURNITURE & HOME FURNISHINGS	4232	287,085,919	230,747,157	1,147,215
LUMBER & CONSTRUCTION MATERIALS	4233	1,387,346,134	964,853,981	4,672,366
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,459,605,151	1,982,644,011	9,848,227
ELECTRICAL EQUIPMENT	4236	1,826,931,615	1,437,337,530	7,658,705
HARDWARE, PLUMBING, HEATING EQUIP.	4237	647,683,148	538,480,173	2,631,907
MACHINERY & EQUIPMENT	4238	2,668,771,145	1,918,806,411	9,467,194
OTHER DURABLE GOODS	4235, 4239	2,537,897,999	1,193,886,049	6,154,632
NONDURABLE GOODS:	424	12,540,480,249	9,241,347,524	41,242,021
PAPER & PAPER PRODUCTS	4241	423,464,025	360,704,289	1,755,107
DRUGS & SUNDRIES	4242	1,527,093,176	1,421,042,455	4,394,163
APPAREL	4243	599,753,391	224,248,314	1,124,101
FOOD PRODUCTS	4244	4,598,527,132	3,067,753,119	13,704,037
FARM PRODUCTS	4245	136,713,534	83,413,559	441,125
CHEMICALS & PLASTICS	4246	644,862,512	522,409,898	2,569,670
PETROLEUM PRODUCTS	4247	1,533,815,877	1,352,518,946	6,568,474
OTHER NONDURABLE GOODS	4248, 4249	3,076,250,602	2,209,256,944	10,685,344
ELECTRONIC MARKETS, AGENTS, BROKERS	425	244,931,764	114,427,184	774,902
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>25,307,089,078</u>	<u>20,963,156,283</u>	<u>102,998,305</u>
MOTOR VEHICLES & PARTS	441	5,012,667,154	4,565,234,088	22,433,414
NEW & USED AUTO DEALERS	4411	3,911,453,821	3,602,559,033	17,714,511
RV, BOAT, MOTORCYCLE DEALERS	4412	515,800,304	434,117,266	2,137,687
AUTOMOTIVE PARTS & TIRES	4413	585,413,029	528,557,789	2,581,216
FURNITURE & HOME FURNISHINGS	442	776,548,936	680,952,501	3,271,055
ELECTRONICS & APPLIANCES	443	1,251,653,404	979,000,140	5,268,904
HOUSEHOLD APPLIANCES	443111	183,350,319	176,998,800	851,409

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	404,687,375	358,219,713	1,782,640
COMPUTERS & SOFTWARE	44312	646,869,370	427,982,808	2,558,880
CAMERAS & PHOTO SUPPLY	44313	16,746,340	15,798,819	75,975
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,801,001,878	1,691,401,596	8,139,884
BUILDING MATERIALS	4441	1,600,049,269	1,517,619,470	7,296,845
LAWN & GARDEN SUPPLIES	4442	200,952,609	173,782,126	843,039
FOOD & BEVERAGES (OFF-PREMISES)	445	2,901,821,406	2,758,063,669	13,230,251
GROCERY & CONVENIENCE STORES	4451	2,762,932,663	2,649,787,780	12,666,178
OTHER FOOD STORES/SPECIALTY FOODS	4452	116,053,314	88,817,845	459,043
BEER, WINE AND LIQUOR STORES	4453	22,835,429	19,458,044	105,030
DRUG STORES & PERSONAL CARE STORES	446	1,213,879,852	1,054,374,218	5,101,501
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,061,238,375	1,727,714,726	8,319,599
APPAREL & ACCESSORIES	448	1,185,538,708	859,597,788	4,149,285
CLOTHING STORES	4481	880,375,903	654,223,027	3,146,107
SHOE STORES	4482	102,387,750	86,431,694	429,208
JEWELRY & LUGGAGE STORES	4483	202,775,055	118,943,067	573,970
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	648,476,019	535,411,065	2,618,113
SPORTING GOODS	45111	303,551,236	231,714,283	1,129,621
HOBBY & TOY STORES	45112	76,770,572	70,044,813	334,225
SEWING SUPPLIES	45113	40,953,126	36,772,901	176,261
MUSICAL INSTRUMENTS	45114	42,432,453	36,519,580	185,627
BOOK, PERIODICAL & MUSIC STORES	45121	135,976,280	119,742,354	591,217
TAPES & CDs	45122	48,792,352	40,617,134	201,162
DEPARTMENT STORES	4521	789,465,877	748,015,632	3,598,534
GENERAL MERCHANDISE STORES	4529	3,172,463,576	2,893,635,483	13,763,260
E-COMMERCE & MAIL ORDER	4541	1,601,349,771	166,305,807	1,058,099
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,890,984,122	2,303,449,570	12,046,406
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,000,617,012</u>	<u>763,225,063</u>	<u>5,157,459</u>
AIR TRANSPORTATION	481	30,234,839	17,033,700	201,551
RAILROADS	482	26,817,290	16,689,974	138,697
WATER TRANSPORTATION	483	51,313,630	16,013,799	55,616
TRUCK TRANSPORTATION	484	178,028,818	146,045,076	1,283,747
TRANSIT & GROUND PASSENGER TRANSPORT	485	32,213,586	30,908,024	386,302
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	682,008,849	536,534,490	3,091,546
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>115,906,790</u>	<u>95,573,134</u>	<u>522,458</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,076,680,725</u>	<u>3,402,854,787</u>	<u>29,996,119</u>
PUBLISHING (EXCEPT INTERNET)	511	781,287,086	653,052,556	5,670,375
NEWSPAPERS	51111	202,549,630	201,166,133	1,094,201
BOOKS & PERIODICALS	51112, 51113	116,371,583	96,233,153	817,717
SOFTWARE	5112	419,252,970	316,685,313	3,255,989
OTHER PUBLISHERS	51114, 51119	43,112,903	38,967,957	502,468
MOTION PICTURE PRODUCTION	512	155,934,557	137,622,796	1,467,359
RADIO & TV BROADCASTING, CABLE TV	515	242,619,919	131,665,285	1,449,203
INTERNET PUBLISHING & BROADCASTING	516	814,609	777,421	9,106
TELEPHONE & TELECOMMUNICATIONS	517	2,297,095,072	2,120,333,193	16,822,478
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	537,510,270	335,158,032	4,231,651
OTHER INFORMATION SERVICES	519	61,419,212	24,245,504	345,947
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,128,969,872</u>	<u>6,077,161,554</u>	<u>70,886,890</u>
BANKS & CREDIT UNIONS	522	4,610,738,401	2,844,621,973	40,293,600
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,020,512,131	691,080,681	7,319,725
INSURANCE AGENTS & BROKERS	524	1,490,121,321	739,094,845	6,260,083
REAL ESTATE AGENTS & BROKERS	531	968,154,078	890,849,946	12,011,837
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,032,039,885	904,433,618	4,951,768
LESSORS OF NONFINANCIAL INTANGIBLES	533	7,404,056	7,080,491	49,877

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	23,832,226,063	19,644,141,588	212,143,202
LEGAL SERVICES	5411	981,862,188	860,082,246	12,603,719
ACCOUNTING SERVICES	5412	574,807,864	517,741,942	7,687,898
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,147,085,404	1,672,073,523	19,284,229
COMPUTER SYSTEM DESIGN SERVICES	5415	1,492,038,119	1,012,688,163	10,711,422
CONSULTING SERVICES	5416	1,093,981,383	899,218,312	11,863,389
ADVERTISING & PUBLIC RELATIONS	5418	314,831,438	236,091,172	2,965,724
OTHER PROFESSIONAL SERVICES	5417, 5419	1,115,961,726	871,898,446	8,321,740
MANAGEMENT SERVICES	55	42,191,616	35,726,180	289,971
ADMINISTRATIVE & SUPPORT SERVICES	561	2,946,900,272	2,364,786,394	22,945,902
EMPLOYMENT SERVICES	5613	587,239,000	431,669,021	5,942,213
TRAVEL SERVICES	5615	232,286,649	211,749,917	954,821
INVESTIGATION & SECURITY SERVICES	5616	168,423,888	158,564,812	1,851,960
BUILDING SERVICES & JANITORIAL	5617	1,470,181,349	1,090,502,722	10,434,254
OTHER	5611, 5612, 5614, 5619	488,769,386	472,299,922	3,762,654
WASTE TREATMENT/ COLLECTION	562	742,796,210	710,848,254	6,423,184
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	345,004,113	165,317,632	2,098,365
HEALTH SERVICES	62	6,389,194,147	5,352,580,747	76,300,361
PHYSICIANS	6211	1,470,364,024	1,300,407,063	19,303,210
DENTISTS	6212	699,911,227	696,835,994	10,428,535
OTHER PRACTITIONERS	6213	491,306,492	442,488,913	6,198,216
HOSPITALS	622	2,068,043,203	1,571,027,614	22,850,838
NURSING & RETIREMENT HOMES	623	372,810,897	347,250,207	4,059,039
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	169,690,116	99,746,073	1,241,063
SOCIAL SERVICES & DAY CARE	624	1,117,068,188	894,824,883	12,219,460
ARTS, ENTERTAINMENT, & RECREATION	71	538,168,974	440,289,293	3,731,821
PERFORMING ARTS, SPECTATOR SPORTS	711	181,792,791	126,719,055	1,262,392
MUSEUMS, HISTORICAL SITES, ETC.	712	8,988,621	3,008,610	18,632
AMUSEMENT, GAMBLING, RECREATION	713	347,387,562	310,561,628	2,450,797
ACCOMMODATIONS	721	433,856,830	419,232,208	2,109,203
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,607,664,658	2,226,631,861	11,762,474
DRINKING PLACES	7224	133,205,614	113,752,589	704,169
AUTO REPAIR & SERVICES	8111	647,146,038	599,024,539	2,895,054
OTHER REPAIR SERVICES	8112, 8113, 8114	346,992,310	307,231,190	1,601,075
PERSONAL SERVICES	812	616,311,448	571,388,134	5,710,454
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	180,648,623	178,171,014	2,263,941
LAUNDRY & DRY CLEANING	8123	97,734,512	94,124,862	603,462
OTHER PERSONAL SERVICES	8122, 8129	337,928,313	299,092,258	2,843,051
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	125,812,081	79,294,098	912,660
PUBLIC ADMINISTRATION, OTHER	92,00	196,413,630	188,244,665	1,220,388
TOTAL ALL INDUSTRIES		131,959,984,596	102,928,045,501	672,912,210

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
1ST QUARTER, 2007

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$20,890,098,635</u>	<u>\$11,616,978,136</u>	<u>\$755,103,903</u>
MOTOR VEHICLES & PARTS	441	3,830,749,738	3,053,652,579	198,487,495
NEW & USED AUTO DEALERS	4411	3,046,809,094	2,418,668,863	157,213,538
RV, BOAT, MOTORCYCLE DEALERS	4412	399,024,986	296,200,010	19,253,016
AUTOMOTIVE PARTS & TIRE	4413	384,915,658	338,783,706	22,020,941
FURNITURE & HOME FURNISHINGS	442	584,193,699	528,002,595	34,320,189
ELECTRONICS & APPLIANCES	443	843,467,265	670,446,811	43,579,080
APPLIANCES, TV & OTHER ELECTRONICS	44311	432,215,232	390,988,668	25,414,263
COMPUTERS & SOFTWARE	44312	395,378,064	264,813,528	17,212,914
CAMERA & PHOTO SUPPLIES	44313	15,873,969	14,644,615	951,903
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,203,013,729	1,127,800,454	73,307,038
BUILDING MATERIALS	4441	1,091,676,889	1,036,119,336	67,347,758
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	111,336,840	91,681,118	5,959,280
FOOD & BEVERAGE STORES	445	2,733,824,778	728,050,576	47,323,375
GROCERY & CONVENIENCE STORES	4451	2,662,265,187	694,360,532	45,133,509
OTHER FOOD & BEVERAGE STORES	4452, 4453	71,559,591	33,690,044	2,189,866
DRUG/HEALTH STORES	446	1,116,626,282	310,735,883	20,197,844
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,733,622,074	312,902,768	20,338,688
APPAREL & ACCESSORIES	448	1,096,964,720	778,757,575	50,619,260
CLOTHING & SHOE STORES	4481, 4482	907,946,761	672,707,303	43,725,998
JEWELRY & LUGGAGE STORES	4483	189,017,959	106,050,272	6,893,262
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	490,397,230	435,037,301	28,277,441
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	343,625,654	296,586,243	19,278,115
BOOK/PERIODICAL/MUSIC STORE	4512	146,771,576	138,451,058	8,999,326
GENERAL MERCHANDISE STORES	452	3,798,508,648	2,171,109,554	141,122,123
DEPARTMENT STORES	4521	780,858,470	694,150,582	45,119,791
GENERAL MERCHANDISE STORES	4529	3,017,650,178	1,476,958,972	96,002,332
E-COMMERCE & MAIL ORDER	4541	1,511,995,394	125,048,987	8,128,195
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,946,735,078	1,375,433,053	89,403,175
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30,665,621</u>	<u>22,100,509</u>	<u>1,436,552</u>
<u>MINING</u>	<u>21</u>	<u>28,391,367</u>	<u>22,320,960</u>	<u>1,450,866</u>
<u>UTILITIES</u>	<u>22</u>	<u>20,720,972</u>	<u>17,239,220</u>	<u>1,120,551</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,108,387,242</u>	<u>5,074,896,461</u>	<u>329,868,887</u>
CONSTRUCTION OF BUILDINGS	236	3,557,516,823	2,868,829,573	186,474,164
HEAVY CONSTRUCTION & HIGHWAYS	237	568,519,334	460,425,287	29,927,673
SPECIAL TRADE CONTRACTORS	238	1,982,351,085	1,745,641,601	113,467,050
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,585,235,489</u>	<u>675,720,999</u>	<u>43,921,946</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,504,579,083</u>	<u>2,084,058,720</u>	<u>135,463,904</u>
DURABLE GOODS	423	2,715,876,263	1,691,554,380	109,951,125
NONDURABLE GOODS	424	779,672,294	386,275,443	25,107,889
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9,030,526	6,228,897	404,890
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>170,333,378</u>	<u>101,367,455</u>	<u>6,588,901</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,513,593,501</u>	<u>1,200,124,007</u>	<u>78,008,070</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>310,061,553</u>	<u>229,434,426</u>	<u>14,913,242</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>778,370,550</u>	<u>671,969,947</u>	<u>43,678,073</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>973,660,227</u>	<u>481,772,995</u>	<u>31,315,337</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,023,448,888</u>	<u>633,813,984</u>	<u>41,198,118</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>248,862,023</u>	<u>236,394,034</u>	<u>15,365,627</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,550,364,499</u>	<u>2,446,179,531</u>	<u>159,001,904</u>
ACCOMMODATIONS	721	415,045,555	398,322,920	25,891,013
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,135,318,944	2,047,856,611	133,110,891
<u>OTHER SERVICES</u>	<u>81</u>	<u>993,359,793</u>	<u>850,261,635</u>	<u>55,267,070</u>
REPAIR & MAINTENANCE	811	720,951,877	609,449,094	39,614,256
PERSONAL SERVICE	812	250,116,117	220,418,783	14,327,227
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22,291,799	20,393,758	1,325,587
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>27,708,838</u>	<u>17,363,388</u>	<u>1,128,623</u>
TOTAL ALL INDUSTRIES		\$41,757,916,639	\$26,382,070,607	\$1,714,836,398

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
1ST QUARTER, 2007

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$205,460,682</u>	<u>\$183,237,748</u>	<u>\$8,846,209</u>
WATER SUPPLY		184,024,886	165,950,890	8,038,969
MISCELLANEOUS		21,435,796	17,286,858	807,240
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>53,087,834</u>	<u>21,941,257</u>	<u>844,825</u>
SEWERAGE SYSTEMS		50,065,887	19,027,157	732,930
MISCELLANEOUS		3,021,947	2,914,100	111,895
<u>POWER</u>	<u>3.873%</u>	<u>1,118,778,338</u>	<u>895,711,960</u>	<u>34,800,019</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,472,357,612</u>	<u>1,446,798,306</u>	<u>55,880,553</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>952,970,021</u>	<u>356,278,759</u>	<u>6,043,289</u>
LOCAL/SUBURBAN TRANSIT		91,583,459	34,215,673	491,494
TRUCKING		669,662,883	199,308,240	3,491,401
RAILROADS		27,783,303	24,701,504	475,750
MISCELLANEOUS		163,940,376	98,053,342	1,584,644
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>80,020,520</u>	<u>52,680,806</u>	<u>528,275</u>
LOCAL/SUBURBAN TRANSIT		29,340,126	8,164,557	56,300
TRUCKING		11,452,143	9,032,469	58,438
MISCELLANEOUS		39,228,251	35,483,780	413,537
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>103,252,041</u>	<u>48,268,908</u>	<u>981,189</u>
WATER TRANSPORT		51,239,330	28,719,962	556,100
MISCELLANEOUS		52,012,711	19,548,946	425,089
TOTAL		\$3,985,927,048	\$3,004,917,744	\$107,924,359

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinnaics>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**

Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.

- **Retail Sales Tax Requirements**

If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.

- **B&O Tax Implications**

The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

<p>Still can't find what you are looking for? Contact the Department of Revenue at 360-570-6070.</p>
--