

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	1ST QUARTER 2006	1ST QUARTER 2007	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,678</u>	<u>\$746,606,372</u>	<u>\$731,006,427</u>	<u>-2.1%</u>
CROP & ANIMAL PRODUCTION	111,112	396	164,908,612	153,671,224	-6.8
FORESTRY & LOGGING	113	695	435,844,523	441,189,793	1.2
FISHING & HUNTING	114	127	41,362,971	44,813,718	8.3
AG & FORESTRY SUPPORT ACTIVITIES	115	460	104,490,266	91,331,692	-12.6
<u>MINING</u>	<u>21</u>	<u>156</u>	<u>168,457,300</u>	<u>153,890,067</u>	<u>-8.6</u>
SAND & GRAVEL, QUARRYING	2123	108	92,769,269	100,974,149	8.8
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	48	75,688,031	52,915,918	-30.1
<u>UTILITIES</u>	<u>22</u>	<u>640</u>	<u>3,177,106,706</u>	<u>3,198,621,977</u>	<u>0.7</u>
ELECTRIC POWER GENERATION & TRANS.	2211	89	2,270,982,277	2,418,886,384	6.5
NATURAL GAS DISTRIBUTION	2212	16	394,918,916	233,113,064	-41
WATER & SEWER	2213	535	511,205,513	546,622,529	6.9
<u>CONSTRUCTION</u>	<u>23</u>	<u>33,303</u>	<u>8,691,384,672</u>	<u>9,946,965,915</u>	<u>14.4</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,802	1,735,784,865	2,117,454,391	22
NONRESIDENTIAL BUILDING	2362	804	1,689,906,637	2,066,124,874	22.3
HEAVY CONSTRUCTION & HIGHWAYS	237	1,332	977,286,754	1,084,261,897	10.9
SPECIAL TRADE CONTRACTORS	238	21,365	4,288,406,416	4,679,124,753	9.1
PLUMBING & HEATING	23822	2,518	857,091,945	946,513,497	10.4
PAINTING	23832	2,367	137,672,454	151,771,429	10.2
ELECTRICAL	23821	2,416	917,236,765	1,000,914,304	9.1
MASONRY/DRYWALL	23814, 23831	1,626	394,186,609	410,202,567	4.1
ROOFING	23816	837	205,876,991	245,788,831	19.4
OTHER CONTRACTORS	238 not listed above	11,601	1,776,341,652	1,923,934,125	8.3
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,580</u>	<u>28,114,557,709</u>	<u>30,918,838,738</u>	<u>10</u>
FOOD PRODUCTS	311	624	1,788,788,930	2,027,392,178	13.3
MILLING OF GRAINS	3112	11	65,429,479	73,207,742	11.9
FRUITS & VEGETABLES	3114	40	366,742,880	387,902,907	5.8
DAIRY PRODUCTS	3115	10	295,904,744	177,624,085	-40
MEAT PRODUCTS	3116	71	163,933,436	198,248,838	20.9
SEAFOOD PRODUCTS	3117	57	366,292,210	609,300,386	66.3
BAKERY PRODUCTS	3118	280	206,734,809	222,239,790	7.5
OTHER FOOD ITEMS	3111, 3113, 3119	155	323,751,372	358,868,430	10.8
BEVERAGES	312	266	522,378,711	585,016,457	12
TEXTILES	313,314	201	146,454,644	264,914,039	80.9
APPAREL	315	92	54,239,015	49,139,326	-9.4
LEATHER & ALLIED PRODUCTS	316	23	15,805,123	20,389,790	29
LUMBER & WOOD PRODUCTS	321	487	1,813,823,257	2,182,484,735	20.3
SAWMILLS	3211	91	609,240,598	759,346,751	24.6
PLYWOOD & TRUSSES	3212	57	275,364,376	278,559,541	1.2
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	339	929,218,283	1,144,578,443	23.2
PAPER PRODUCTS	322	92	950,274,505	1,657,842,822	74.5
PULP & PAPER MILLS	3221	29	535,464,761	1,095,476,864	104.6
OTHER PAPER PRODUCTS	3222	63	414,809,744	562,365,958	35.6
COMMERCIAL PRINTING	323	643	297,408,552	339,702,602	14.2
PETROLEUM & COAL PRODUCTS	324	26	4,683,093,256	4,304,181,879	-8.1
PETROLEUM REFINING	32411	8	4,557,991,045	4,194,441,596	-8
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	125,102,211	109,740,283	-12.3
CHEMICALS	325	223	725,497,608	588,215,318	-18.9
CHEMICALS	3251	24	204,438,689	136,380,086	-33.3
PESTICIDES & FERTILIZERS	3253	22	40,605,185	37,200,025	-8.4
PHARMACEUTICALS	3254	42	96,244,692	103,465,920	7.5
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	135	384,209,042	311,169,287	-19
PLASTICS & RUBBER PRODUCTS	326	169	540,783,746	610,036,366	12.8
NONMETALLIC MINERALS	327	221	555,618,827	636,862,736	14.6
PRIMARY METALS	331	120	826,940,754	1,057,565,804	27.9
IRON & STEEL MILLS	3311, 3312	52	206,908,769	302,059,237	46

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ALUMINUM SMELTING	3313	18	333,975,959	409,016,041	22.5
OTHER NONFERROUS METALS	3314	9	65,046,499	66,355,970	2
FOUNDRIES	3315	41	221,009,527	280,134,556	26.8
FABRICATED METAL PRODUCTS	332	874	914,144,365	1,003,409,092	9.8
MACHINERY	333	525	1,200,324,569	1,402,878,572	16.9
FARM & CONSTRUCTION IMPLEMENTS	3331	49	89,659,208	123,210,360	37.4
INDUSTRIAL MACHINERY	3332	89	178,978,924	211,138,402	18
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	387	931,686,437	1,068,529,810	14.7
COMPUTERS & ELECTRONICS	334	426	1,861,076,566	2,247,680,764	20.8
COMPUTER HARDWARE	3341	32	277,678,723	278,504,233	0.3
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	44	201,591,305	139,560,462	-30.8
AUDIO & VIDEO EQUIPMENT	3343	18	26,457,441	29,271,951	10.6
SEMICONDUCTORS	3344	60	400,717,847	749,740,076	87.1
INSTRUMENTS	3345	151	866,896,287	973,837,946	12.3
SOFTWARE REPRODUCTION	334611	109	80,554,005	73,137,635	-9.2
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	12	7,180,958	3,628,461	-49.5
ELECTRICAL EQUIPMENT & APPLIANCES	335	103	287,575,624	262,415,374	-8.7
LIGHTING EQUIPMENT	3351	15	21,853,027	28,641,421	31.1
HOUSEHOLD APPLIANCES	3352	12	72,608,954	3,496,262	-95.2
OTHER ELECTRIC EQUIPMENT	3353, 3359	76	193,113,643	230,277,691	19.2
TRANSPORTATION EQUIPMENT	336	500	9,683,656,927	10,207,243,264	5.4
MOTOR VEHICLES & PARTS	3361, 3362, 3363	109	444,731,746	572,012,806	28.6
AIRCRAFT, AEROSPACE & PARTS	3364	128	8,759,084,081	9,241,671,823	5.5
SHIPS & BOATS	3366	228	448,476,571	375,424,400	-16.3
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	35	31,364,529	18,134,235	-42.2
FURNITURE & RELATED PRODUCTS	337	695	341,358,236	371,558,677	8.8
OTHER MANUFACTURING	339	1,270	905,314,494	1,099,908,943	21.5
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>12,552</u>	<u>23,203,280,364</u>	<u>26,559,692,232</u>	<u>14.5</u>
DURABLE GOODS	423	6,849	12,443,270,141	13,763,724,654	10.6
MOTOR VEHICLES & PARTS	4231	551	1,939,830,183	1,916,040,110	-1.2
FURNITURE & HOME FURNISHINGS	4232	347	301,589,282	287,085,078	-4.8
LUMBER & CONSTRUCTION MATERIALS	4233	536	1,397,616,286	1,388,105,164	-0.7
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,258	2,647,817,587	2,459,607,724	-7.1
ELECTRICAL EQUIPMENT	4236	851	1,807,356,463	1,831,399,166	1.3
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	399	592,455,425	647,683,143	9.3
MACHINERY & EQUIPMENT	4238	1,574	2,195,366,796	2,695,289,364	22.8
OTHER DURABLE GOODS	4235, 4239	1,333	1,561,238,119	2,538,514,905	62.6
NONDURABLE GOODS:	424	5,406	10,512,057,965	12,551,035,814	19.4
PAPER & PAPER PRODUCTS	4241	246	520,687,457	423,627,401	-18.6
DRUGS & SUNDRIES	4242	236	1,695,230,764	1,527,093,174	-9.9
APPAREL	4243	287	384,924,232	599,906,811	55.9
FOOD PRODUCTS	4244	1,250	3,886,458,458	4,601,622,448	18.4
FARM PRODUCTS	4245	63	123,319,348	136,828,991	11
CHEMICALS & PLASTICS	4246	326	694,917,197	644,883,349	-7.2
PETROLEUM PRODUCTS	4247	149	575,760,507	1,538,152,082	167.2
OTHER NONDURABLE GOODS	4248, 4249	2,849	2,630,760,002	3,078,921,558	17
ELECTRONIC MARKETS, AGENTS, BROKERS	425	297	247,952,258	244,931,764	-1.2
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,249</u>	<u>23,697,861,150</u>	<u>25,323,611,964</u>	<u>6.9</u>
MOTOR VEHICLES & PARTS	441	2,888	4,775,737,566	5,012,583,992	5
NEW & USED AUTO DEALERS	4411	1,353	3,761,797,985	3,911,235,205	4
RV, BOAT, MOTORCYCLE DEALERS	4412	579	466,361,813	515,799,868	10.6
AUTOMOTIVE PARTS & TIRES	4413	956	547,577,768	585,548,919	6.9
FURNITURE & HOME FURNISHINGS	442	1,409	925,219,552	776,778,543	-16
ELECTRONICS & APPLIANCES	443	1,814	1,208,777,148	1,252,500,334	3.6
HOUSEHOLD APPLIANCES	443111	251	166,331,196	183,350,315	10.2
RADIO, TV & OTHER ELECTRONICS	443112	412	356,361,465	404,938,424	13.6
COMPUTERS & SOFTWARE	44312	1,120	668,119,591	647,465,255	-3.1

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CAMERAS & PHOTO SUPPLY	44313	31	17,964,896	16,746,340	-6.8
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,970	1,880,509,315	1,803,750,525	-4.1
BUILDING MATERIALS	4441	1,380	1,707,408,354	1,600,568,917	-6.3
LAWN & GARDEN SUPPLIES	4442	590	173,100,961	203,181,608	17.4
FOOD & BEVERAGES (OFF-PREMISES)	445	2,653	2,736,162,639	2,902,060,827	6.1
GROCERY & CONVENIENCE STORES	4451	1,857	2,605,099,026	2,763,309,111	6.1
OTHER FOOD STORES/SPECIALTY FOODS	4452	562	112,329,613	115,916,311	3.2
BEER, WINE AND LIQUOR STORES	4453	234	18,734,000	22,835,405	21.9
DRUG STORES & PERSONAL CARE STORES	446	1,143	1,128,464,055	1,213,303,383	7.5
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,539	1,889,741,800	2,065,657,227	9.3
APPAREL & ACCESSORIES	448	1,856	1,022,128,735	1,185,562,519	16
CLOTHING STORES	4481	1,215	758,097,236	880,390,291	16.1
SHOE STORES	4482	158	88,426,454	102,387,745	15.8
JEWELRY & LUGGAGE STORES	4483	483	175,605,045	202,784,483	15.5
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,947	597,453,303	651,758,790	9.1
SPORTING GOODS	45111	849	270,767,049	303,558,413	12.1
HOBBY & TOY STORES	45112	241	70,241,893	76,817,276	9.4
SEWING SUPPLIES	45113	145	39,130,375	40,953,126	4.7
MUSICAL INSTRUMENTS	45114	150	40,046,218	42,468,483	6
BOOK, PERIODICAL & MUSIC STORES	45121	389	126,962,600	139,108,685	9.6
TAPES & CDs	45122	173	50,305,168	48,852,807	-2.9
DEPARTMENT STORES	4521	25	730,334,537	789,465,876	8.1
GENERAL MERCHANDISE STORES	4529	251	2,796,646,151	3,172,904,045	13.5
E-COMMERCE & MAIL ORDER	4541	691	1,252,938,906	1,601,388,029	27.8
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,063	2,753,747,443	2,895,897,874	5.2
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,006</u>	<u>1,469,585,466</u>	<u>1,969,686,980</u>	<u>34</u>
AIR TRANSPORTATION	481	68	24,109,271	38,504,389	59.7
RAILROADS	482	11	42,929,829	54,600,593	27.2
WATER TRANSPORTATION	483	30	50,056,427	68,064,886	36
TRUCK TRANSPORTATION	484	2,307	524,590,409	860,502,930	64
TRANSIT & GROUND PASSENGER TRANSPORT	485	227	94,077,196	110,218,267	17.2
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,363	733,822,334	837,795,915	14.2
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>179</u>	<u>113,778,098</u>	<u>136,890,576</u>	<u>20.3</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,819</u>	<u>3,727,755,406</u>	<u>4,104,227,752</u>	<u>10.1</u>
PUBLISHING (EXCEPT INTERNET)	511	685	805,649,118	800,053,833	-0.7
NEWSPAPERS	51111	120	221,858,988	217,946,364	-1.8
BOOKS & PERIODICALS	51112, 51113	297	108,898,007	118,767,885	9.1
SOFTWARE	5112	201	429,364,393	419,253,140	-2.4
OTHER PUBLISHERS	51114, 51119	67	45,527,730	44,086,444	-3.2
MOTION PICTURE PRODUCTION	512	529	142,768,601	155,934,555	9.2
RADIO & TV BROADCASTING, CABLE TV	515	123	227,799,380	242,619,919	6.5
INTERNET PUBLISHING & BROADCASTING	516	11	795,345	951,082	19.6
TELEPHONE & TELECOMMUNICATIONS	517	611	2,131,153,446	2,305,287,971	8
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	768	363,771,603	537,552,358	48
OTHER INFORMATION SERVICES	519	92	55,817,913	61,828,034	11
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,725</u>	<u>9,892,351,191</u>	<u>9,136,425,302</u>	<u>-7.6</u>
BANKS & CREDIT UNIONS	522	2,033	5,553,187,153	4,610,878,078	-17
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,031	869,427,917	1,020,872,697	17.4
INSURANCE AGENTS & BROKERS	524	2,151	1,518,585,590	1,490,197,315	-1.9
REAL ESTATE AGENTS & BROKERS	531	3,718	912,776,730	968,324,940	6.1
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,747	1,029,960,955	1,038,748,216	0.9
LESSORS OF NONFINANCIAL INTANGIBLES	533	45	8,412,846	7,404,056	-12
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>80,502</u>	<u>20,761,783,924</u>	<u>23,931,612,354</u>	<u>15.3</u>
LEGAL SERVICES	5411	4,037	899,097,829	981,897,470	9.2
ACCOUNTING SERVICES	5412	2,348	471,482,737	574,830,315	21.9
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,176	1,632,554,971	2,161,969,877	32.4

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COMPUTER SYSTEM DESIGN SERVICES	5415	2,670	1,355,326,006	1,491,904,376	10.1
CONSULTING SERVICES	5416	4,751	936,300,143	1,107,159,369	18.2
ADVERTISING & PUBLIC RELATIONS	5418	889	267,128,780	315,207,348	18
OTHER PROFESSIONAL SERVICES	5417, 5419	3,277	1,047,659,411	1,117,022,777	6.6
MANAGEMENT SERVICES	55	62	66,808,258	42,191,606	-36.8
ADMINISTRATIVE & SUPPORT SERVICES	561	11,331	2,591,538,156	2,967,673,533	14.5
EMPLOYMENT SERVICES	5613	574	501,977,943	588,327,663	17.2
TRAVEL SERVICES	5615	282	212,000,229	232,690,412	9.8
INVESTIGATION & SECURITY SERVICES	5616	568	159,715,718	171,435,410	7.3
BUILDING SERVICES & JANITORIAL	5617	3,618	1,287,335,735	1,485,928,597	15.4
OTHER	5611, 5612, 5614, 5619	6,289	430,508,531	489,291,451	13.7
WASTE TREATMENT/ COLLECTION	562	490	635,401,906	753,867,385	18.6
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,564	287,183,360	355,933,160	23.9
HEALTH SERVICES	62	12,218	5,790,734,689	6,397,840,557	10.5
PHYSICIANS	6211	2,983	1,382,159,732	1,470,364,588	6.4
DENTISTS	6212	2,993	671,986,457	699,910,974	4.2
OTHER PRACTITIONERS	6213	3,871	428,229,047	491,281,599	14.7
HOSPITALS	622	150	1,813,322,068	2,074,690,958	14.4
NURSING & RETIREMENT HOMES	623	435	349,037,573	372,917,825	6.8
SOCIAL SERVICES & DAY CARE	624	861	145,806,026	171,083,643	17.3
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	925	1,000,193,786	1,117,590,970	11.7
ARTS, ENTERTAINMENT, & RECREATION	71	2,467	540,413,330	548,425,641	1.5
PERFORMING ARTS, SPECTATOR SPORTS	711	964	191,269,323	181,793,044	-5
MUSEUMS, HISTORICAL SITES, ETC.	712	65	11,061,491	10,379,902	-6.2
AMUSEMENT, GAMBLING, RECREATION	713	1,438	338,082,516	356,252,695	5.4
ACCOMMODATIONS	721	1,631	385,738,699	433,960,629	12.5
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	10,941	2,115,161,632	2,608,741,898	23.3
DRINKING PLACES	7224	1,031	122,049,637	133,238,041	9.2
AUTO REPAIR & SERVICES	8111	4,855	601,876,366	648,621,810	7.8
OTHER REPAIR SERVICES	8112, 8113, 8114	3,383	302,165,783	347,812,332	15.1
PERSONAL SERVICES	812	6,416	540,453,388	617,862,765	14.3
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,114	161,868,284	180,703,556	11.6
LAUNDRY & DRY CLEANING	8123	897	92,413,918	97,734,506	5.8
OTHER PERSONAL SERVICES	8122, 8129	2,405	286,171,186	339,424,703	18.6
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	704	120,399,440	125,979,232	4.6
PUBLIC ADMINISTRATION, OTHER	92,00	261	52,309,403	199,472,233	281.3
<b>TOTAL ALL INDUSTRIES</b>		<b>183,399</b>	<b>\$123,764,524,535</b>	<b>\$136,112,853,044</b>	<b>10.0%</b>