

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 4, 2007

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for October, November, and December 2007**

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OVERVIEW OF BUSINESS ACTIVITY

4th Quarter, 2007
(October, November, December 2007)

State gross business income increased \$20.3 billion, or 13.3 percent, in the fourth quarter of 2007 compared to the fourth quarter of 2006.

Dairy Products and Meat Products showed a sizable (99.1 percent and 92.5 percent respectively) increase for the second consecutive quarter. This appears attributable to an overall increase of these activities in the state.

There was also a sizable increase in Naics 533: Lessors of Nonfinancial Intangibles. This increase is due to a large amount of Naics reclassification. Several firms were found who had only royalty activity in the state. They were reclassified to this code.

There was a sizable drop in Motor Vehicles and Parts Manufacturing (48.3 percent). The Other Magnetic and Optical Media Manufacturing Naics also showed a large drop of 35.1 percent. There was a very significant drop of 40.4 percent in the Other Extraction and Support Activities Naics.

Mercer Island showed the largest increase among the incorporated areas (22.6 percent). This was followed by Lacey which had a 21 percent increase. Fife showed the largest drop (16.9 percent) followed distantly by Mountlake Terrace (9.5 percent).

Overall, Wholesale Trade was up \$10.2 billion (33.6 percent). Construction had a \$1.8 billion increase (16.2 percent). Mining showed a considerable decrease relative to the past year (12.1 percent). There was also a large drop (\$800 million, 8.2 percent) in the Finance, Insurance, and Real Estate Naics. This is due to a large drop in both the banking and real estate industries.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2006	4TH QUARTER 2007	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,839</u>	<u>\$1,050,388,652</u>	<u>\$1,092,136,560</u>	<u>4.0%</u>
CROP & ANIMAL PRODUCTION	111,112	1,157	217,830,116	306,959,046	40.9
FORESTRY & LOGGING	113	1,359	527,456,277	496,967,721	-5.8
FISHING & HUNTING	114	254	130,982,671	107,455,616	-18
AG & FORESTRY SUPPORT ACTIVITIES	115	1,069	174,119,588	180,754,177	3.8
<u>MINING</u>	<u>21</u>	<u>176</u>	<u>196,736,098</u>	<u>172,857,794</u>	<u>-12.1</u>
SAND & GRAVEL, QUARRYING	2123	124	113,937,160	123,547,025	8.4
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	52	82,798,938	49,310,769	-40.4
<u>UTILITIES</u>	<u>22</u>	<u>726</u>	<u>2,853,665,435</u>	<u>3,043,231,133</u>	<u>6.6</u>
ELECTRIC POWER GENERATION & TRANS.	2211	91	2,049,001,559	2,178,013,778	6.3
NATURAL GAS DISTRIBUTION	2212	13	153,849,897	183,297,185	19.1
WATER & SEWER	2213	622	650,813,979	681,920,170	4.8
<u>CONSTRUCTION</u>	<u>23</u>	<u>42,778</u>	<u>11,374,653,216</u>	<u>13,216,878,772</u>	<u>16.2</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,502	2,556,195,938	3,022,128,398	18.2
NONRESIDENTIAL BUILDING	2362	903	2,150,311,368	2,490,341,000	15.8
HEAVY CONSTRUCTION & HIGHWAYS	237	1,633	1,489,137,213	1,735,362,368	16.5
SPECIAL TRADE CONTRACTORS	238	27,740	5,179,008,697	5,969,047,006	15.3
PLUMBING & HEATING	23822	2,800	997,051,049	1,120,584,129	12.4
PAINTING	23832	3,282	208,277,541	229,139,787	10
ELECTRICAL	23821	2,833	942,131,220	1,049,887,504	11.4
MASONRY/DRYWALL	23814, 23831	2,004	441,729,753	496,247,494	12.3
ROOFING	23816	952	247,239,522	298,050,130	20.6
OTHER CONTRACTORS	238 not listed above	15,869	2,342,579,612	2,775,137,962	18.5
<u>MANUFACTURING</u>	<u>31-33</u>	<u>11,450</u>	<u>30,931,761,929</u>	<u>34,673,448,454</u>	<u>12.1</u>
FOOD PRODUCTS	311	876	2,166,714,460	2,653,865,748	22.5
MILLING OF GRAINS	3112	19	73,170,012	92,574,826	26.5
FRUITS & VEGETABLES	3114	57	419,856,292	404,650,860	-3.6
DAIRY PRODUCTS	3115	17	193,898,227	386,092,515	99.1
MEAT PRODUCTS	3116	100	250,355,776	481,814,101	92.5
SEAFOOD PRODUCTS	3117	68	536,860,182	523,054,919	-2.6
BAKERY PRODUCTS	3118	361	244,537,935	243,082,213	-0.6
OTHER FOOD ITEMS	3111, 3113, 3119	254	448,036,036	522,596,314	16.6
BEVERAGES	312	413	623,464,655	647,347,698	3.8
TEXTILES	313,314	403	236,375,521	400,107,576	69.3
APPAREL	315	189	74,215,074	71,972,856	-3
LEATHER & ALLIED PRODUCTS	316	44	24,102,359	25,946,887	7.7
LUMBER & WOOD PRODUCTS	321	730	1,950,485,489	2,040,020,852	4.6
SAWMILLS	3211	123	576,708,936	621,300,295	7.7
PLYWOOD & TRUSSES	3212	57	245,165,189	260,043,994	6.1
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	550	1,128,611,364	1,158,676,563	2.7
PAPER PRODUCTS	322	106	1,491,522,802	1,653,125,159	10.8
PULP & PAPER MILLS	3221	31	957,515,486	1,046,488,511	9.3
OTHER PAPER PRODUCTS	3222	75	534,007,316	606,636,648	13.6
COMMERCIAL PRINTING	323	888	337,980,266	381,355,053	12.8
PETROLEUM & COAL PRODUCTS	324	33	3,735,377,481	5,172,212,567	38.5
PETROLEUM REFINING	32411	15	3,603,856,265	5,054,699,363	40.3
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	131,521,216	117,513,204	-10.7
CHEMICALS	325	292	601,149,933	739,769,353	23.1
CHEMICALS	3251	30	145,046,360	172,896,142	19.2
PESTICIDES & FERTILIZERS	3253	29	24,971,127	33,537,564	34.3
PHARMACEUTICALS	3254	44	129,603,600	146,394,455	13
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	189	301,528,846	386,941,192	28.3
PLASTICS & RUBBER PRODUCTS	326	215	592,285,587	596,472,327	0.7
NONMETALLIC MINERALS	327	327	653,794,236	707,906,671	8.3
PRIMARY METALS	331	149	902,477,206	1,119,696,103	24.1
IRON & STEEL MILLS	3311, 3312	66	258,375,291	298,784,192	15.6

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ALUMINUM SMELTING	3313	20	347,954,555	512,589,732	47.3
OTHER NONFERROUS METALS	3314	12	68,543,750	66,556,848	-2.9
FOUNDRIES	3315	51	227,603,610	241,765,331	6.2
FABRICATED METAL PRODUCTS	332	1,192	999,126,644	1,101,201,238	10.2
MACHINERY	333	704	1,374,660,509	1,408,592,191	2.5
FARM & CONSTRUCTION IMPLEMENTS	3331	73	118,015,814	117,263,702	-0.6
INDUSTRIAL MACHINERY	3332	124	241,136,043	213,378,528	-11.5
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	507	1,015,508,652	1,077,949,961	6.1
COMPUTERS & ELECTRONICS	334	576	2,655,108,274	2,905,208,871	9.4
COMPUTER HARDWARE	3341	43	410,892,328	323,709,399	-21.2
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	55	239,860,005	199,155,822	-17
AUDIO & VIDEO EQUIPMENT	3343	26	30,687,767	37,242,863	21.4
SEMICONDUCTORS	3344	85	773,616,729	907,675,186	17.3
INSTRUMENTS	3345	193	1,113,546,016	1,334,756,605	19.9
SOFTWARE REPRODUCTION	334611	150	80,434,630	98,727,924	22.7
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	24	6,070,799	3,941,072	-35.1
ELECTRICAL EQUIPMENT & APPLIANCES	335	147	287,024,858	404,912,468	41.1
LIGHTING EQUIPMENT	3351	32	29,920,056	46,562,304	55.6
HOUSEHOLD APPLIANCES	3352	17	7,202,285	5,597,582	-22.3
OTHER ELECTRIC EQUIPMENT	3353, 3359	98	249,902,517	352,752,582	41.2
TRANSPORTATION EQUIPMENT	336	643	10,451,614,231	11,044,259,225	5.7
MOTOR VEHICLES & PARTS	3361, 3362, 3363	132	789,320,751	408,214,499	-48.3
AIRCRAFT, AEROSPACE & PARTS	3364	153	9,266,276,329	10,141,963,090	9.5
SHIPS & BOATS	3366	313	366,728,150	454,446,059	23.9
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	45	29,289,001	39,635,577	35.3
FURNITURE & RELATED PRODUCTS	337	990	390,576,418	404,894,866	3.7
OTHER MANUFACTURING	339	2,533	1,383,705,926	1,194,580,745	-13.7
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>18,377</u>	<u>30,502,051,194</u>	<u>40,737,450,461</u>	<u>33.6</u>
DURABLE GOODS	423	8,993	15,331,312,356	17,286,838,091	12.8
MOTOR VEHICLES & PARTS	4231	691	1,956,912,157	1,984,839,661	1.4
FURNITURE & HOME FURNISHINGS	4232	484	383,593,204	378,632,632	-1.3
LUMBER & CONSTRUCTION MATERIALS	4233	680	1,526,164,570	1,581,296,734	3.6
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,527	2,685,755,714	2,963,238,960	10.3
ELECTRICAL EQUIPMENT	4236	1,079	2,087,065,790	2,449,246,150	17.4
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	486	693,400,897	738,940,554	6.6
MACHINERY & EQUIPMENT	4238	1,878	2,709,750,880	2,919,427,037	7.7
OTHER DURABLE GOODS	4235, 4239	2,168	3,288,669,144	4,271,216,363	29.9
NONDURABLE GOODS:	424	8,939	14,874,451,412	23,145,947,985	55.6
PAPER & PAPER PRODUCTS	4241	302	613,993,144	440,580,661	-28.2
DRUGS & SUNDRIES	4242	293	1,695,054,046	1,732,192,165	2.2
APPAREL	4243	449	662,139,003	795,175,050	20.1
FOOD PRODUCTS	4244	1,784	5,481,733,601	6,299,333,155	14.9
FARM PRODUCTS	4245	112	224,871,412	316,158,199	40.6
CHEMICALS & PLASTICS	4246	408	661,638,388	769,453,711	16.3
PETROLEUM PRODUCTS	4247	168	1,399,932,600	7,725,981,862	451.9
OTHER NONDURABLE GOODS	4248, 4249	5,423	4,135,089,218	5,067,073,182	22.5
ELECTRONIC MARKETS, AGENTS, BROKERS	425	445	296,287,426	304,664,385	2.8
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>50,894</u>	<u>29,391,984,432</u>	<u>32,108,664,445</u>	<u>9.2</u>
MOTOR VEHICLES & PARTS	441	3,283	4,864,814,487	5,022,612,354	3.2
NEW & USED AUTO DEALERS	4411	1,450	3,799,722,274	3,958,219,672	4.2
RV, BOAT, MOTORCYCLE DEALERS	4412	694	433,393,273	406,283,947	-6.3
AUTOMOTIVE PARTS & TIRES	4413	1,139	631,698,940	658,108,735	4.2
FURNITURE & HOME FURNISHINGS	442	1,892	920,637,523	1,004,697,852	9.1
ELECTRONICS & APPLIANCES	443	2,366	1,480,922,739	1,519,998,701	2.6
HOUSEHOLD APPLIANCES	443111	288	206,437,530	211,841,592	2.6
RADIO, TV & OTHER ELECTRONICS	443112	558	487,598,525	494,107,756	1.3
COMPUTERS & SOFTWARE	44312	1,477	760,778,046	788,122,378	3.6

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CAMERAS & PHOTO SUPPLY	44313	43	26,108,638	25,926,975	-0.7
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,622	2,036,348,496	1,962,958,641	-3.6
BUILDING MATERIALS	4441	1,569	1,806,790,014	1,701,820,267	-5.8
LAWN & GARDEN SUPPLIES	4442	1,053	229,558,482	261,138,374	13.8
FOOD & BEVERAGES (OFF-PREMISES)	445	3,279	3,084,023,169	3,431,556,750	11.3
GROCERY & CONVENIENCE STORES	4451	1,911	2,840,203,484	3,130,158,937	10.2
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,014	211,208,332	266,458,927	26.2
BEER, WINE AND LIQUOR STORES	4453	354	32,611,353	34,938,886	7.1
DRUG STORES & PERSONAL CARE STORES	446	1,695	1,304,777,620	1,447,612,340	10.9
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,572	2,169,272,067	2,577,333,766	18.8
APPAREL & ACCESSORIES	448	2,984	1,760,772,177	1,865,159,598	5.9
CLOTHING STORES	4481	1,931	1,306,403,533	1,417,673,668	8.5
SHOE STORES	4482	174	109,749,830	96,583,377	-12
JEWELRY & LUGGAGE STORES	4483	879	344,618,814	350,902,553	1.8
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,172	851,718,540	902,775,197	6
SPORTING GOODS	45111	1,272	369,435,355	417,237,578	12.9
HOBBY & TOY STORES	45112	418	131,564,566	150,384,789	14.3
SEWING SUPPLIES	45113	252	54,134,878	53,960,433	-0.3
MUSICAL INSTRUMENTS	45114	178	48,608,226	49,032,137	0.9
BOOK, PERIODICAL & MUSIC STORES	45121	745	183,124,453	162,799,121	-11.1
TAPES & CDs	45122	307	64,851,062	69,361,139	7
DEPARTMENT STORES	4521	27	1,153,441,865	1,128,983,625	-2.1
GENERAL MERCHANDISE STORES	4529	341	3,883,142,184	4,349,686,799	12
E-COMMERCE & MAIL ORDER	4541	1,968	2,209,915,081	3,044,056,169	37.7
MISCELLANEOUS RETAILERS	453, 4542, 4543	25,693	3,672,198,484	3,851,232,653	4.9
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>7,907</u>	<u>2,658,248,524</u>	<u>2,855,493,423</u>	<u>7.4</u>
AIR TRANSPORTATION	481	101	46,138,926	59,263,464	28.4
RAILROADS	482	13	59,748,728	60,658,989	1.5
WATER TRANSPORTATION	483	49	96,466,606	79,340,744	-17.8
TRUCK TRANSPORTATION	484	4,320	1,280,686,613	1,401,460,216	9.4
TRANSIT & GROUND PASSENGER TRANSPORT	485	934	138,644,722	142,262,442	2.6
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,490	1,036,562,929	1,112,507,568	7.3
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>294</u>	<u>153,397,341</u>	<u>204,059,692</u>	<u>33</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,920</u>	<u>4,385,025,824</u>	<u>4,414,271,874</u>	<u>0.7</u>
PUBLISHING (EXCEPT INTERNET)	511	1,251	915,727,423	986,019,569	7.7
NEWSPAPERS	51111	156	297,299,373	275,188,585	-7.4
BOOKS & PERIODICALS	51112, 51113	615	145,258,499	134,295,445	-7.5
SOFTWARE	5112	315	428,850,994	514,163,771	19.9
OTHER PUBLISHERS	51114, 51119	165	44,318,557	62,371,768	40.7
MOTION PICTURE PRODUCTION	512	1,209	214,081,282	189,895,891	-11.3
RADIO & TV BROADCASTING, CABLE TV	515	158	289,480,327	295,397,933	2
INTERNET PUBLISHING & BROADCASTING	516		NAICS no longer valid		
TELEPHONE & TELECOMMUNICATIONS	517	723	2,268,284,432	2,262,204,294	0
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,339	603,734,945	600,156,376	-1
OTHER INFORMATION SERVICES	519	240	92,073,804	80,597,811	-13
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>17,032</u>	<u>10,302,860,215</u>	<u>9,463,171,170</u>	<u>-8.2</u>
BANKS & CREDIT UNIONS	522	2,746	5,076,768,949	4,476,121,435	-11.8
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,621	1,103,845,092	916,057,852	-17
INSURANCE AGENTS & BROKERS	524	3,917	1,617,651,445	1,613,200,635	-0.3
REAL ESTATE AGENTS & BROKERS	531	6,199	1,288,405,230	1,162,929,689	-9.7
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,470	1,185,331,719	1,228,749,653	3.7
LESSORS OF NONFINANCIAL INTANGIBLES	533	79	30,857,780	66,111,906	114.2
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>140,568</u>	<u>28,913,046,023</u>	<u>31,020,718,127</u>	<u>7.3</u>
LEGAL SERVICES	5411	5,387	1,070,622,244	1,141,025,156	6.6
ACCOUNTING SERVICES	5412	4,681	544,116,759	634,027,174	16.5
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,713	2,399,186,644	2,563,985,124	6.9

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INDUSTRY	NAICS	CURRENT UNITS	4TH QUARTER 2006	4TH QUARTER 2007	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	5,147	1,873,337,635	2,262,607,911	20.8
CONSULTING SERVICES	5416	9,778	1,685,399,824	1,914,495,832	13.6
ADVERTISING & PUBLIC RELATIONS	5418	1,421	373,165,713	382,434,591	2.5
OTHER PROFESSIONAL SERVICES	5417, 5419	6,869	2,752,750,862	1,770,927,878	-35.7
MANAGEMENT SERVICES	55	112	73,011,929	73,517,901	0.7
ADMINISTRATIVE & SUPPORT SERVICES	561	22,515	4,081,784,479	4,105,716,224	0.6
EMPLOYMENT SERVICES	5613	1,007	704,880,736	681,824,288	-3.3
TRAVEL SERVICES	5615	669	261,003,490	262,917,768	0.7
INVESTIGATION & SECURITY SERVICES	5616	887	191,932,758	214,731,580	11.9
BUILDING SERVICES & JANITORIAL	5617	7,075	2,207,461,811	2,170,081,756	-1.7
OTHER	5611, 5612, 5614, 5619	12,877	716,505,684	776,160,832	8.3
WASTE TREATMENT/ COLLECTION	562	599	714,641,248	796,852,922	11.5
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	4,316	441,922,274	549,460,201	24.3
HEALTH SERVICES	62	18,610	6,542,102,512	8,036,047,792	22.8
PHYSICIANS	6211	3,445	1,436,929,939	1,559,462,603	8.5
DENTISTS	6212	3,126	653,364,432	705,711,604	8
OTHER PRACTITIONERS	6213	7,110	597,617,000	652,366,760	9.2
HOSPITALS	622	163	1,990,011,540	2,272,492,081	14.2
NURSING & RETIREMENT HOMES	623	632	409,833,348	421,474,797	2.8
SOCIAL SERVICES & DAY CARE	624	2,822	335,354,833	352,380,659	5.1
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,312	1,118,991,420	2,072,159,288	85.2
ARTS, ENTERTAINMENT, & RECREATION	71	5,725	723,508,448	706,802,632	-2.3
PERFORMING ARTS, SPECTATOR SPORTS	711	3,475	353,788,574	342,744,199	-3.1
MUSEUMS, HISTORICAL SITES, ETC.	712	145	14,249,706	13,227,999	-7.2
AMUSEMENT, GAMBLING, RECREATION	713	2,105	355,470,168	350,830,434	-1.3
ACCOMMODATIONS	721	2,260	479,678,797	519,583,322	8.3
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,986	2,723,399,273	2,908,240,353	6.8
DRINKING PLACES	7224	1,120	127,724,698	163,238,564	27.8
AUTO REPAIR & SERVICES	8111	6,085	626,794,401	651,372,774	3.9
OTHER REPAIR SERVICES	8112, 8113, 8114	6,244	435,418,829	449,391,228	3.2
PERSONAL SERVICES	812	16,098	926,804,318	1,037,103,850	11.9
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	9,063	327,129,876	370,914,772	13.4
LAUNDRY & DRY CLEANING	8123	965	99,997,917	105,613,221	5.6
OTHER PERSONAL SERVICES	8122, 8129	6,070	499,676,525	560,575,857	12.2
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,474	198,874,450	227,753,533	14.5
PUBLIC ADMINISTRATION, OTHER	92,00	428	118,800,686	126,133,165	6.2
TOTAL ALL INDUSTRIES		298,982	\$152,715,222,246	\$173,002,887,854	13.3%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
4TH QUARTER, 2007 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$162,217	\$15,155	\$147,062	0.004840	\$712
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,442,002	590,764	851,238	0.001380	1,175
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,033,302	123,675	909,627	0.002750	2,501
4	Insurance Agents/Brokers	14	649,824	16,125	633,699	0.004840	3,067
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	799,802	51,209	748,592	0.001380	1,033
6	Processing for Hire/Printing and Publishing	10	1,320,069	127,143	1,192,926	0.004840	5,774
7	Manufacturing	7	7,250,505	429,884	6,820,620	0.004840	33,012
8	Royalties; Child Care	80	679,594	98,151	581,443	0.004840	2,814
9	Wholesaling	3	57,896,351	19,241,924	38,654,427	0.004840	187,087
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,557,685	221,000	1,336,685	0.004840	6,470
11	Public or Nonprofit Hospitals	55	1,942,260	450,390	1,491,870	0.015000	22,378
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	598,482	157	598,325	0.004710	2,818
13	Service & Other Activities	4	27,535,690	6,263,351	21,272,339	0.015000	319,085
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	155,557	55,991	99,566	0.016300	1,623
15	Retailing of Interstate Transportation Equip.	19	530,218	269,469	260,749	0.004840	1,262
16	Retailing	2	50,973,025	9,714,569	41,258,456	0.004710	194,327
17	Mfg. of Aluminum/Solar Energy/FAR	190	200,026	2,590	197,436	0.002904	573
18	Wholesaling of Aluminum/Solar Energy	191	41,330	0	41,330	0.002904	120
19	Mfg. of Commercial Airplanes or Components	195	703,932	4,389	699,544	0.004235	2,963
20	Whlse of Commercial Airplanes or Components	196	2,675,126	558,683	2,116,443	0.004235	8,963
21	Retailing of Commercial Airplanes or Components	197	6,083,673	146,082	5,937,591	0.004235	25,146
22	Parimutuel Wagering	193	D	D	D	0.001300	D
23	Processing for Hire Timber Products	300	100,144	483	99,661	0.004235	422
24	Extracting Timber, Extracting for Hire Timber	301	93,774	6,961	86,813	0.004235	368
25	Manufacturing of Timber or Wood Products	302	930,740	99,492	831,248	0.004235	3,520
26	Wholesaling of Timber or Wood Products	303	1,681,087	882,820	798,267	0.004235	3,381
27	Sale of Standing Timber	304	1,635	8	1,626	0.003424	6
28	Manufacturing of Semi-Conductors	607	156,426	491	155,935	0.002750	429
	TOTAL B&O TAXES		167,194,476	39,370,958	127,823,518		831,028

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
29	Retail Sales Tax	1	\$52,346,638	\$21,008,188	\$31,338,450	0.065000	\$2,036,999
30	Use Tax	5	1,382,550	0	1,382,550	0.065000	89,866
TOTAL STATE SALES/USE TAX			53,729,187	21,008,188	32,721,000		2,126,865

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
31	Water Distribution	60	\$246,232	\$44,649	\$201,583	0.050290	\$10,138
32	Sewer Collection	61	111,620	50,785	60,835	0.038520	2,343
33	Power	49	1,837,745	428,034	1,409,711	0.038730	54,598
34	Gas Dist., Telegraph	26	498,633	2,562	496,071	0.038520	19,109
35	Motor Transportation, Railroad, Railroad Car	8	1,328,161	935,391	392,770	0.019260	7,565
36	Urban Transportation/Vessels Under 65 Feet	12	235,156	71,688	163,468	0.006420	1,049
37	Other Public Service	13	146,906	82,534	64,372	0.019260	1,240
TOTAL PUBLIC UTILITY TAXES			4,404,452	1,615,643	2,788,809		96,042

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE	
38	Motor Vehicle Sales/Leases	120	\$2,392,412	\$0	\$2,392,412	0.003000	\$7,177	
39	Litter Tax	36	14,807,155	0	14,807,155	0.000150	2,221	
40	Tobacco Products	20	14,052	0	14,052	0.750000	10,539	
41	Refuse Collection	64	341,296	117,282	224,013	0.036000	8,064	
42	Petroleum Products Tax	57	Temporarily Not Due - Fund Limit Reached					
43	Hazardous Substance	65	4,657,655	177,929	4,479,725	0.007000	31,358	
44	IMR	79	39,652	0	39,652	0.060000	2,379	
45	Solid Fuel Burning Device Fee	59	Devices	0	4	\$30/Device	120	
46	Syrup Tax	54	Gallons	0	2,251	\$1.00/Gal	2,251	
47	Tire Fee	73	Tires	0	1,286	\$.90/Tire	1,157	
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	257	\$.50/Cigar	129	
49	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	9,835	\$.44/Line	4,327	
50	Wireless State Enhanced 911 Tax	94	Radio Lines	0	13,987	\$.20/Line	2,797	
TOTAL OTHER TAXES							72,520	

TOTAL STATE TAXES \$3,126,455**

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 4, 2006 to Quarter 4, 2007
(Dollars in Thousands)

County	4th Quarter, 2006	4th Quarter, 2007	Percent Change
Adams	\$38,160	\$46,210	21.1%
Asotin	47,955	50,020	4.3%
Benton	631,163	680,643	7.8%
Chelan	359,288	375,276	4.4%
Clallam	255,459	273,431	7.0%
Clark	1,267,361	1,267,855	0.0%
Columbia	8,823	10,523	19.3%
Cowlitz	363,264	355,875	-2.0%
Douglas	107,630	133,092	23.7%
Ferry	9,407	10,707	13.8%
Franklin	237,828	273,724	15.1%
Garfield	4,239	6,322	49.1%
Grant	290,121	380,352	31.1%
Grays Harbor	208,459	251,939	20.9%
Island	218,076	219,623	0.7%
Jefferson	90,629	95,485	5.4%
King	11,535,479	12,544,358	8.7%
Kitsap	922,566	925,281	0.3%
Kittitas	197,164	213,878	8.5%
Klickitat	44,536	46,630	4.7%
Lewis	272,425	292,347	7.3%
Lincoln	17,662	21,399	21.2%
Mason	137,422	142,294	3.5%
Okanogan	124,557	132,983	6.8%
Pacific	46,641	55,572	19.1%
Pend Oreille	22,652	28,059	23.9%
Pierce	3,198,727	3,237,056	1.2%
San Juan	80,403	92,978	15.6%
Skagit	645,680	626,585	-3.0%
Skamania	25,232	20,483	-18.8%
Snohomish	2,947,433	3,104,947	5.3%
Spokane	1,974,484	2,014,732	2.0%
Stevens	92,877	99,366	7.0%
Thurston	1,033,509	1,101,217	6.6%
Wahkiakum	6,126	6,249	2.0%
Walla Walla	184,840	185,266	0.2%
Whatcom	814,366	873,379	7.2%
Whitman	108,464	127,824	17.8%
Yakima	693,321	749,204	8.1%
Total	29,264,428	31,073,162	6.2%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>549</u>	<u>\$16,615,353</u>	<u>570</u>	<u>\$25,748,941</u>
MOTOR VEHICLES & PARTS	441	28	2,935,338	30	3,681,779
NEW & USED AUTO DEALERS	4411	10	971,420	9	1,615,693
RV, BOAT, MOTORCYCLE DEALERS	4412	3	10,012	10	977,818
AUTOMOTIVE PARTS & TIRE	4413	15	1,953,906	11	1,088,268
FURNITURE & HOME FURNISHING	442	20	215,163	19	515,488
ELECTRONICS & APPLIANCES	443	48	1,143,710	50	308,614
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	511,343	23	224,725
COMPUTERS & SOFTWARE	44312	30	632,367	27	83,889
CAMERA & PHOTO SUPPLIES	44313	-	-	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	1,505,979	26	2,481,592
BUILDING MATERIALS	4441	21	1,263,809	21	2,405,601
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	242,170	5	75,991
FOOD & BEVERAGE STORES	445	10	676,263	15	3,062,430
GROCERY & CONVENIENCE STORES	4451	5	659,628	6	3,008,505
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	16,635	9	53,925
DRUG/HEALTH STORES	446	27	235,311	39	762,491
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	2,302,500	3	535,910
APPAREL & ACCESSORIES	448	40	67,031	44	371,549
CLOTHING & SHOE STORES	4481, 4482	36	62,827	36	157,793
JEWELRY & LUGGAGE STORES	4483	4	4,204	8	213,756
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	34	139,444	38	803,912
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	121,680	21	753,704
BOOK/PERIODICAL/MUSIC STORE	4512	17	17,764	17	50,208
GENERAL MERCHANDISE STORES	452	6	5,782,020	7	10,993,699
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	5,782,020	7	10,993,699
E-COMMERCE & MAIL ORDER	4541	55	270,743	60	336,994
MISCELLANEOUS RETAILERS	453, 4542, 4543	237	1,341,851	239	1,894,483
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>202,159</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>566,608</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>265</u>	<u>5,741,024</u>	<u>235</u>	<u>8,062,470</u>
CONSTRUCTION OF BUILDINGS	236	43	1,622,733	65	3,076,290
HEAVY CONSTRUCTION & HIGHWAYS	237	18	1,450,358	14	1,004,804
SPECIAL TRADE CONTRACTORS	238	204	2,667,933	156	3,981,376
<u>MANUFACTURING</u>	<u>31-33</u>	<u>69</u>	<u>1,185,993</u>	<u>80</u>	<u>961,505</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>362</u>	<u>11,394,995</u>	<u>401</u>	<u>3,061,945</u>
DURABLE GOODS	423	234	9,588,856	253	2,336,925
NONDURABLE GOODS	424	122	1,801,742	143	648,528
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	4,397	5	76,492
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>40,558</u>	<u>10</u>	<u>507,501</u>
<u>INFORMATION</u>	<u>51</u>	<u>123</u>	<u>2,312,557</u>	<u>121</u>	<u>1,370,112</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>262,402</u>	<u>29</u>	<u>254,253</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>83</u>	<u>737,308</u>	<u>78</u>	<u>1,192,629</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>81</u>	<u>443,985</u>	<u>83</u>	<u>337,116</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>114</u>	<u>807,665</u>	<u>113</u>	<u>1,065,199</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>11</u>	<u>81,860</u>	<u>20</u>	<u>776,512</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>47</u>	<u>3,719,309</u>	<u>47</u>	<u>5,536,213</u>
ACCOMMODATIONS	721	7	553,982	10	1,176,195
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	3,165,327	37	4,360,018
<u>OTHER SERVICES</u>	<u>81</u>	<u>98</u>	<u>2,098,016</u>	<u>97</u>	<u>1,095,061</u>
REPAIR & MAINTENANCE	811	66	1,815,235	58	706,151
PERSONAL SERVICE	812	27	250,496	34	254,041
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	32,285	5	134,869
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>50,688</u>
TOTAL ALL INDUSTRIES		1,860	\$46,209,792	1,893	\$50,020,145

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,004</u>	<u>\$364,986,214</u>	<u>1,477</u>	<u>\$169,393,567</u>
MOTOR VEHICLES & PARTS	441	131	64,012,944	74	43,916,603
NEW & USED AUTO DEALERS	4411	58	47,604,624	27	34,371,795
RV, BOAT, MOTORCYCLE DEALERS	4412	17	5,086,012	15	3,973,679
AUTOMOTIVE PARTS & TIRE	4413	56	11,322,308	32	5,571,129
FURNITURE & HOME FURNISHING	442	74	14,873,585	52	5,203,301
ELECTRONICS & APPLIANCES	443	180	21,313,507	141	3,542,854
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	16,419,246	52	1,599,925
COMPUTERS & SOFTWARE	44312	123	4,693,958	86	1,715,312
CAMERA & PHOTO SUPPLIES	44313	4	200,303	3	227,617
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	27,564,297	75	23,782,433
BUILDING MATERIALS	4441	68	26,270,430	60	23,213,031
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	1,293,867	15	569,402
FOOD & BEVERAGE STORES	445	65	17,777,371	69	11,618,962
GROCERY & CONVENIENCE STORES	4451	28	17,054,434	30	10,759,794
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	722,937	39	859,168
DRUG/HEALTH STORES	446	118	9,144,903	76	2,417,229
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	12,022,460	33	3,421,994
APPAREL & ACCESSORIES	448	133	35,298,704	104	5,876,320
CLOTHING & SHOE STORES	4481, 4482	105	29,834,240	83	4,929,234
JEWELRY & LUGGAGE STORES	4483	28	5,464,464	21	947,086
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	129	18,421,423	108	7,255,035
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	13,657,145	64	5,335,327
BOOK/PERIODICAL/MUSIC STORE	4512	49	4,764,278	44	1,919,708
GENERAL MERCHANDISE STORES	452	20	107,317,238	15	38,507,468
DEPARTMENT STORES	4521	5	41,724,523	3	12,628,305
GENERAL MERCHANDISE STORES	4529	15	65,592,715	12	25,879,163
E-COMMERCE & MAIL ORDER	4541	120	3,653,729	86	1,676,617
MISCELLANEOUS RETAILERS	453, 4542, 4543	904	33,586,053	644	22,174,751
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>424,061</u>	<u>38</u>	<u>556,059</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>102,157</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>618,973</u>	<u>11</u>	<u>708,721</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,228</u>	<u>112,514,342</u>	<u>1,034</u>	<u>76,583,304</u>
CONSTRUCTION OF BUILDINGS	236	318	60,089,646	309	42,341,727
HEAVY CONSTRUCTION & HIGHWAYS	237	65	6,859,561	53	6,245,544
SPECIAL TRADE CONTRACTORS	238	845	45,565,135	672	27,996,033
<u>MANUFACTURING</u>	<u>31-33</u>	<u>346</u>	<u>10,758,108</u>	<u>258</u>	<u>9,237,643</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,189</u>	<u>46,484,821</u>	<u>902</u>	<u>30,435,991</u>
DURABLE GOODS	423	802	38,245,648	602	21,644,705
NONDURABLE GOODS	424	378	8,164,933	291	8,769,163
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	74,240	9	22,123
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>626,485</u>	<u>37</u>	<u>855,209</u>
<u>INFORMATION</u>	<u>51</u>	<u>281</u>	<u>26,846,236</u>	<u>236</u>	<u>11,401,354</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>84</u>	<u>4,874,819</u>	<u>68</u>	<u>4,723,185</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>285</u>	<u>12,993,619</u>	<u>213</u>	<u>6,901,112</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>402</u>	<u>8,846,394</u>	<u>305</u>	<u>5,398,920</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>581</u>	<u>12,154,642</u>	<u>426</u>	<u>7,315,591</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>85</u>	<u>4,802,822</u>	<u>70</u>	<u>2,797,661</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>303</u>	<u>58,122,940</u>	<u>352</u>	<u>39,809,847</u>
ACCOMMODATIONS	721	31	7,908,129	149	16,039,590
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	272	50,214,811	203	23,770,257
<u>OTHER SERVICES</u>	<u>81</u>	<u>504</u>	<u>15,507,021</u>	<u>410</u>	<u>8,922,726</u>
REPAIR & MAINTENANCE	811	283	11,098,674	236	6,626,850
PERSONAL SERVICE	812	197	3,905,253	145	1,974,557
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	503,094	29	321,319
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>81,926</u>	<u>10</u>	<u>132,501</u>
TOTAL ALL INDUSTRIES		7,378	\$680,643,423	5,850	\$375,275,548

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	1,375	\$130,757,077	3,375	\$561,807,330
MOTOR VEHICLES & PARTS	441	64	24,566,092	163	93,479,575
NEW & USED AUTO DEALERS	4411	22	18,510,291	55	72,931,440
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,817,789	27	4,028,770
AUTOMOTIVE PARTS & TIRE	4413	29	4,238,012	81	16,519,365
FURNITURE & HOME FURNISHING	442	52	4,781,135	137	18,990,652
ELECTRONICS & APPLIANCES	443	118	2,868,498	275	22,252,181
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	1,568,014	77	12,603,448
COMPUTERS & SOFTWARE	44312	71	1,239,397	193	9,599,336
CAMERA & PHOTO SUPPLIES	44313	3	61,087	5	49,397
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	80	19,219,983	230	55,919,011
BUILDING MATERIALS	4441	54	17,615,763	159	51,229,248
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,604,220	71	4,689,763
FOOD & BEVERAGE STORES	445	47	11,099,580	164	41,840,624
GROCERY & CONVENIENCE STORES	4451	23	10,745,999	75	39,416,028
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	353,581	89	2,424,596
DRUG/HEALTH STORES	446	59	3,327,765	146	17,722,922
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	6,201,550	93	16,865,570
APPAREL & ACCESSORIES	448	75	2,490,364	188	41,353,319
CLOTHING & SHOE STORES	4481, 4482	59	1,825,625	142	35,771,128
JEWELRY & LUGGAGE STORES	4483	16	664,739	46	5,582,191
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	2,830,757	211	19,261,449
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	2,277,460	136	13,669,152
BOOK/PERIODICAL/MUSIC STORE	4512	42	553,297	75	5,592,297
GENERAL MERCHANDISE STORES	452	16	37,263,868	30	163,276,235
DEPARTMENT STORES	4521	3	5,637,687	5	46,718,280
GENERAL MERCHANDISE STORES	4529	13	31,626,181	25	116,557,955
E-COMMERCE & MAIL ORDER	4541	92	1,678,508	180	7,321,336
MISCELLANEOUS RETAILERS	453, 4542, 4543	649	14,428,977	1,558	63,524,456
AGRICULTURE, FORESTRY, FISHING	11	46	736,218	74	3,019,831
MINING	21	9	343,463	10	386,530
UTILITIES	22	10	64,902	12	2,079,033
CONSTRUCTION	23	845	63,399,898	2,788	265,949,899
CONSTRUCTION OF BUILDINGS	236	261	32,385,030	690	128,955,739
HEAVY CONSTRUCTION & HIGHWAYS	237	39	11,272,040	119	26,602,354
SPECIAL TRADE CONTRACTORS	238	545	19,742,828	1,979	110,391,806
MANUFACTURING	31-33	237	8,142,973	649	30,740,848
WHOLESALE TRADE	42	743	12,895,633	1,794	81,722,295
DURABLE GOODS	423	467	9,024,550	1,202	66,014,077
NONDURABLE GOODS	424	269	3,818,774	571	15,515,105
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	52,309	21	193,113
TRANSPORTATION & WAREHOUSING	48-49	41	957,509	122	5,616,908
INFORMATION	51	224	9,812,425	416	59,462,479
FINANCE, INSURANCE	52	64	1,184,846	128	11,427,162
REAL ESTATE, RENTAL/LEASING	53	153	4,304,625	429	28,106,032
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	267	3,520,216	785	17,019,065
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	409	5,485,402	1,176	37,724,730
ARTS, ENTERTAINMENT & RECREATION	71	73	1,723,005	159	10,199,635
ACCOMMODATIONS & FOOD SERVICES	72	290	20,603,298	607	114,400,016
ACCOMMODATIONS	721	107	4,144,645	42	11,084,417
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	183	16,458,653	565	103,315,599
OTHER SERVICES	81	417	9,452,321	1,124	37,836,876
REPAIR & MAINTENANCE	811	259	7,624,023	659	28,656,477
PERSONAL SERVICE	812	134	1,437,310	427	8,696,997
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	390,988	38	483,402
PUBLIC ADMINISTRATION, OTHER	92.00	5	47,246	10	356,097
TOTAL ALL INDUSTRIES		5,208	\$273,431,057	13,658	\$1,267,854,766

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	272	\$2,252,361	1,558	\$174,037,139
MOTOR VEHICLES & PARTS	441	7	126,372	87	44,783,473
NEW & USED AUTO DEALERS	4411	4	123,973	30	36,048,283
RV, BOAT, MOTORCYCLE DEALERS	4412	3	2,399	11	2,026,491
AUTOMOTIVE PARTS & TIRE	4413	D	D	46	6,708,699
FURNITURE & HOME FURNISHING	442	10	71,759	54	4,785,515
ELECTRONICS & APPLIANCES	443	30	77,022	144	3,609,773
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	23,841	54	1,988,670
COMPUTERS & SOFTWARE	44312	18	53,181	87	1,604,152
CAMERA & PHOTO SUPPLIES	44313	-	-	3	16,951
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	12	471,291	108	18,407,526
BUILDING MATERIALS	4441	9	370,221	80	17,270,518
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	101,070	28	1,137,008
FOOD & BEVERAGE STORES	445	8	483,397	56	12,596,898
GROCERY & CONVENIENCE STORES	4451	4	445,864	28	12,293,326
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	37,533	28	303,572
DRUG/HEALTH STORES	446	17	46,188	101	4,490,191
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	231,317	49	14,091,870
APPAREL & ACCESSORIES	448	21	18,528	83	4,550,540
CLOTHING & SHOE STORES	4481, 4482	21	18,528	66	2,108,533
JEWELRY & LUGGAGE STORES	4483	D	D	17	2,442,007
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	15	79,461	92	4,322,173
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	9	35,126	57	3,536,238
BOOK/PERIODICAL/MUSIC STORE	4512	6	44,335	35	785,935
GENERAL MERCHANDISE STORES	452	4	37,215	18	43,813,037
DEPARTMENT STORES	4521	D	D	4	16,484,921
GENERAL MERCHANDISE STORES	4529	4	37,215	14	27,328,116
E-COMMERCE & MAIL ORDER	4541	40	74,086	91	1,373,080
MISCELLANEOUS RETAILERS	453, 4542, 4543	105	535,725	675	17,213,063
AGRICULTURE, FORESTRY, FISHING	11	4	36,481	35	676,525
MINING	21	D	D	11	454,032
UTILITIES	22	D	D	15	282,046
CONSTRUCTION	23	112	3,658,266	1,106	66,109,916
CONSTRUCTION OF BUILDINGS	236	27	1,448,652	235	34,051,776
HEAVY CONSTRUCTION & HIGHWAYS	237	13	1,174,792	78	12,032,877
SPECIAL TRADE CONTRACTORS	238	72	1,034,822	793	20,025,263
MANUFACTURING	31-33	35	308,981	300	6,982,264
WHOLESALE TRADE	42	164	1,656,777	996	28,671,192
DURABLE GOODS	423	99	546,178	706	23,500,360
NONDURABLE GOODS	424	61	1,085,592	281	5,075,837
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	25,007	9	94,995
TRANSPORTATION & WAREHOUSING	48-49	3	13,572	67	1,381,032
INFORMATION	51	76	434,494	256	14,101,944
FINANCE, INSURANCE	52	14	25,084	71	1,793,461
REAL ESTATE, RENTAL/LEASING	53	36	206,843	211	8,433,715
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	37	133,262	270	4,088,735
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	44	168,418	464	6,873,659
ARTS, ENTERTAINMENT & RECREATION	71	7	441,105	56	2,356,024
ACCOMMODATIONS & FOOD SERVICES	72	25	631,355	243	29,990,374
ACCOMMODATIONS	721	9	230,248	44	3,217,410
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	16	401,107	199	26,772,964
OTHER SERVICES	81	33	485,363	413	9,504,709
REPAIR & MAINTENANCE	811	16	415,748	255	6,790,178
PERSONAL SERVICE	812	17	69,615	136	2,254,692
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	22	459,839
PUBLIC ADMINISTRATION, OTHER	92.00	5	70,985	9	138,330
TOTAL ALL INDUSTRIES		867	\$10,523,347	6,081	\$355,875,097

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>682</u>	<u>\$65,390,636</u>	<u>345</u>	<u>\$3,665,382</u>
MOTOR VEHICLES & PARTS	441	29	11,995,926	12	782,476
NEW & USED AUTO DEALERS	4411	8	7,900,835	5	188,108
RV, BOAT, MOTORCYCLE DEALERS	4412	7	896,604	D	D
AUTOMOTIVE PARTS & TIRE	4413	14	3,198,487	7	594,368
FURNITURE & HOME FURNISHING	442	20	3,058,851	8	132,668
ELECTRONICS & APPLIANCES	443	65	2,129,546	29	211,091
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	729,687	14	133,896
COMPUTERS & SOFTWARE	44312	40	1,399,859	15	77,195
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	1,134,179	10	171,533
BUILDING MATERIALS	4441	27	1,132,420	10	171,533
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	1,759	D	D
FOOD & BEVERAGE STORES	445	23	4,053,593	13	727,004
GROCERY & CONVENIENCE STORES	4451	12	3,901,772	8	720,207
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	151,821	5	6,797
DRUG/HEALTH STORES	446	36	1,124,315	14	81,817
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,490,721	7	616,580
APPAREL & ACCESSORIES	448	48	2,690,783	24	55,912
CLOTHING & SHOE STORES	4481, 4482	39	1,615,170	24	55,912
JEWELRY & LUGGAGE STORES	4483	9	1,075,613	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	1,024,559	26	50,948
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	976,660	11	28,826
BOOK/PERIODICAL/MUSIC STORE	4512	20	47,899	15	22,122
GENERAL MERCHANDISE STORES	452	10	30,460,675	D	D
DEPARTMENT STORES	4521	3	8,185,797	D	D
GENERAL MERCHANDISE STORES	4529	7	22,274,878	D	D
E-COMMERCE & MAIL ORDER	4541	70	470,616	52	213,828
MISCELLANEOUS RETAILERS	453, 4542, 4543	290	5,756,872	150	621,525
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>115,578</u>	<u>6</u>	<u>38,331</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>251,382</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>476</u>	<u>29,773,378</u>	<u>108</u>	<u>2,635,058</u>
CONSTRUCTION OF BUILDINGS	236	107	15,951,933	29	667,510
HEAVY CONSTRUCTION & HIGHWAYS	237	31	5,583,404	13	813,774
SPECIAL TRADE CONTRACTORS	238	338	8,238,041	66	1,153,774
<u>MANUFACTURING</u>	<u>31-33</u>	<u>84</u>	<u>1,581,781</u>	<u>34</u>	<u>322,563</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>401</u>	<u>18,192,494</u>	<u>164</u>	<u>1,281,616</u>
DURABLE GOODS	423	266	15,133,400	110	1,054,812
NONDURABLE GOODS	424	128	3,052,848	51	201,660
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	6,246	3	25,144
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>159,990</u>	<u>-</u>	<u>-</u>
<u>INFORMATION</u>	<u>51</u>	<u>138</u>	<u>3,516,440</u>	<u>85</u>	<u>596,141</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>453,252</u>	<u>11</u>	<u>24,287</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>95</u>	<u>1,350,021</u>	<u>31</u>	<u>363,746</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>112</u>	<u>806,402</u>	<u>40</u>	<u>59,738</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>190</u>	<u>1,851,368</u>	<u>41</u>	<u>137,079</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,102,909</u>	<u>8</u>	<u>63,121</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>6,460,151</u>	<u>26</u>	<u>971,345</u>
ACCOMMODATIONS	721	5	402,717	13	297,458
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	6,057,434	13	673,887
<u>OTHER SERVICES</u>	<u>81</u>	<u>135</u>	<u>1,999,908</u>	<u>46</u>	<u>508,873</u>
REPAIR & MAINTENANCE	811	79	1,183,396	25	280,118
PERSONAL SERVICE	812	48	747,273	17	180,236
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	69,239	4	48,519
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>85,828</u>	<u>5</u>	<u>39,341</u>
TOTAL ALL INDUSTRIES		2,474	\$133,091,518	950	\$10,706,621

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,101</u>	<u>\$94,547,990</u>	<u>193</u>	<u>\$1,929,421</u>
MOTOR VEHICLES & PARTS	441	70	39,305,976	4	118,413
NEW & USED AUTO DEALERS	4411	22	31,548,204	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	11	3,453,510	D	D
AUTOMOTIVE PARTS & TIRE	4413	37	4,304,262	4	118,413
FURNITURE & HOME FURNISHING	442	36	1,653,279	6	25,552
ELECTRONICS & APPLIANCES	443	96	1,766,118	26	29,752
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	1,047,435	14	20,306
COMPUTERS & SOFTWARE	44312	65	718,683	12	9,446
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	9,685,897	8	409,391
BUILDING MATERIALS	4441	43	8,731,486	8	409,391
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	954,411	D	D
FOOD & BEVERAGE STORES	445	30	5,451,600	3	257,926
GROCERY & CONVENIENCE STORES	4451	19	5,306,688	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	144,912	3	257,926
DRUG/HEALTH STORES	446	46	1,990,234	9	91,865
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	5,729,593	3	137
APPAREL & ACCESSORIES	448	70	1,293,912	11	3,917
CLOTHING & SHOE STORES	4481, 4482	57	1,207,391	11	3,917
JEWELRY & LUGGAGE STORES	4483	13	86,521	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	1,044,153	16	17,380
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	452,856	8	11,901
BOOK/PERIODICAL/MUSIC STORE	4512	29	591,297	8	5,479
GENERAL MERCHANDISE STORES	452	13	15,378,634	3	412,855
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	13	15,378,634	3	412,855
E-COMMERCE & MAIL ORDER	4541	74	713,430	29	43,817
MISCELLANEOUS RETAILERS	453, 4542, 4543	513	10,535,164	75	518,416
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>1,044,748</u>	<u>3</u>	<u>60,559</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>210,226</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>736</u>	<u>82,916,941</u>	<u>56</u>	<u>2,689,883</u>
CONSTRUCTION OF BUILDINGS	236	154	58,229,720	8	187,662
HEAVY CONSTRUCTION & HIGHWAYS	237	41	5,388,283	6	1,926,705
SPECIAL TRADE CONTRACTORS	238	541	19,298,938	42	575,516
<u>MANUFACTURING</u>	<u>31-33</u>	<u>156</u>	<u>7,993,600</u>	<u>14</u>	<u>32,115</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>741</u>	<u>34,418,856</u>	<u>104</u>	<u>774,627</u>
DURABLE GOODS	423	494	27,641,566	67	506,430
NONDURABLE GOODS	424	240	6,727,163	37	268,197
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	50,127	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>1,295,054</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>220</u>	<u>8,898,420</u>	<u>56</u>	<u>214,190</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>1,451,114</u>	<u>10</u>	<u>14,870</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>174</u>	<u>11,108,236</u>	<u>29</u>	<u>203,002</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>173</u>	<u>2,002,529</u>	<u>26</u>	<u>22,273</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>280</u>	<u>4,419,883</u>	<u>22</u>	<u>56,538</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>1,311,212</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>128</u>	<u>14,960,272</u>	<u>11</u>	<u>158,655</u>
ACCOMMODATIONS	721	18	3,481,793	4	46,484
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	11,478,479	7	112,171
<u>OTHER SERVICES</u>	<u>81</u>	<u>238</u>	<u>6,624,075</u>	<u>21</u>	<u>133,421</u>
REPAIR & MAINTENANCE	811	164	4,924,896	12	114,428
PERSONAL SERVICE	812	61	1,595,668	9	18,993
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	103,511	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>520,870</u>	<u>11</u>	<u>31,977</u>
TOTAL ALL INDUSTRIES		4,099	\$273,724,026	556	\$6,321,531

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,225</u>	<u>\$122,681,458</u>	<u>1,312</u>	<u>\$109,246,206</u>
MOTOR VEHICLES & PARTS	441	86	28,679,448	62	25,015,310
NEW & USED AUTO DEALERS	4411	37	20,056,642	22	18,419,338
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,592,411	15	865,320
AUTOMOTIVE PARTS & TIRE	4413	37	7,030,395	25	5,730,652
FURNITURE & HOME FURNISHING	442	39	3,459,245	44	2,058,157
ELECTRONICS & APPLIANCES	443	111	4,241,327	115	2,510,903
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	1,572,976	42	1,423,198
COMPUTERS & SOFTWARE	44312	65	2,668,351	70	1,063,084
CAMERA & PHOTO SUPPLIES	44313	D	D	3	24,621
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	17,079,452	82	15,538,118
BUILDING MATERIALS	4441	52	13,335,670	56	14,679,759
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	3,743,782	26	858,359
FOOD & BEVERAGE STORES	445	50	6,961,142	67	10,393,506
GROCERY & CONVENIENCE STORES	4451	26	6,828,886	46	10,110,395
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	132,256	21	283,111
DRUG/HEALTH STORES	446	61	1,354,792	55	2,453,366
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	8,887,153	38	10,803,065
APPAREL & ACCESSORIES	448	76	2,952,914	86	2,583,691
CLOTHING & SHOE STORES	4481, 4482	63	2,203,728	66	1,604,553
JEWELRY & LUGGAGE STORES	4483	13	749,186	20	979,138
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	70	2,107,963	65	1,910,729
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	1,000,541	40	1,430,020
BOOK/PERIODICAL/MUSIC STORE	4512	31	1,107,422	25	480,709
GENERAL MERCHANDISE STORES	452	14	29,143,423	12	23,298,209
DEPARTMENT STORES	4521	3	3,832,442	D	D
GENERAL MERCHANDISE STORES	4529	11	25,310,981	12	23,298,209
E-COMMERCE & MAIL ORDER	4541	90	1,337,295	78	1,422,881
MISCELLANEOUS RETAILERS	453, 4542, 4543	519	16,477,304	608	11,258,271
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>1,537,059</u>	<u>40</u>	<u>840,585</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>138,247</u>	<u>8</u>	<u>228,587</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>3,586,179</u>	<u>11</u>	<u>20,422</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>784</u>	<u>106,163,187</u>	<u>724</u>	<u>76,863,746</u>
CONSTRUCTION OF BUILDINGS	236	185	74,370,151	203	43,856,847
HEAVY CONSTRUCTION & HIGHWAYS	237	46	5,923,591	44	5,909,211
SPECIAL TRADE CONTRACTORS	238	553	25,869,445	477	27,097,688
<u>MANUFACTURING</u>	<u>31-33</u>	<u>201</u>	<u>46,715,377</u>	<u>207</u>	<u>3,373,423</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>863</u>	<u>35,368,299</u>	<u>708</u>	<u>13,042,521</u>
DURABLE GOODS	423	572	28,849,350	469	10,049,715
NONDURABLE GOODS	424	284	6,497,647	232	2,969,672
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	21,302	7	23,134
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>793,810</u>	<u>45</u>	<u>1,033,499</u>
<u>INFORMATION</u>	<u>51</u>	<u>235</u>	<u>11,150,943</u>	<u>210</u>	<u>9,105,496</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>2,739,967</u>	<u>58</u>	<u>1,386,344</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>202</u>	<u>7,456,902</u>	<u>189</u>	<u>3,649,961</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>214</u>	<u>3,735,634</u>	<u>194</u>	<u>2,346,574</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>304</u>	<u>4,984,619</u>	<u>315</u>	<u>2,809,797</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>50</u>	<u>1,597,413</u>	<u>51</u>	<u>1,137,922</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>227</u>	<u>20,257,536</u>	<u>304</u>	<u>20,646,660</u>
ACCOMMODATIONS	721	53	3,158,935	108	4,623,821
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	174	17,098,601	196	16,022,839
<u>OTHER SERVICES</u>	<u>81</u>	<u>351</u>	<u>11,436,068</u>	<u>300</u>	<u>6,133,747</u>
REPAIR & MAINTENANCE	811	222	9,342,202	175	4,320,821
PERSONAL SERVICE	812	106	1,706,673	102	1,294,223
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	387,193	23	518,703
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>8,806</u>	<u>6</u>	<u>73,549</u>
TOTAL ALL INDUSTRIES		4,814	\$380,351,504	4,682	\$251,939,039

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,456</u>	<u>\$85,772,155</u>	<u>954</u>	<u>\$30,832,636</u>
MOTOR VEHICLES & PARTS	441	54	12,919,158	33	3,360,119
NEW & USED AUTO DEALERS	4411	14	7,615,840	4	1,344,619
RV, BOAT, MOTORCYCLE DEALERS	4412	13	559,785	18	808,039
AUTOMOTIVE PARTS & TIRE	4413	27	4,743,533	11	1,207,461
FURNITURE & HOME FURNISHING	442	75	3,864,913	43	1,153,465
ELECTRONICS & APPLIANCES	443	101	2,118,065	70	708,263
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	1,500,129	26	358,128
COMPUTERS & SOFTWARE	44312	64	617,936	44	350,135
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	89	16,277,734	51	5,036,274
BUILDING MATERIALS	4441	70	15,691,731	34	4,672,496
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	586,003	17	363,778
FOOD & BEVERAGE STORES	445	48	8,024,486	36	3,398,227
GROCERY & CONVENIENCE STORES	4451	14	7,128,883	10	3,231,117
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	895,603	26	167,110
DRUG/HEALTH STORES	446	58	2,452,466	41	1,111,523
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	3,003,332	12	1,765,074
APPAREL & ACCESSORIES	448	86	1,825,552	68	829,996
CLOTHING & SHOE STORES	4481, 4482	66	1,170,465	55	703,493
JEWELRY & LUGGAGE STORES	4483	20	655,087	13	126,503
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	94	1,463,068	64	1,168,236
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	1,050,662	38	793,564
BOOK/PERIODICAL/MUSIC STORE	4512	38	412,406	26	374,672
GENERAL MERCHANDISE STORES	452	12	16,603,835	9	2,817,451
DEPARTMENT STORES	4521	3	1,357,624	D	D
GENERAL MERCHANDISE STORES	4529	9	15,246,211	9	2,817,451
E-COMMERCE & MAIL ORDER	4541	104	2,414,053	75	1,020,351
MISCELLANEOUS RETAILERS	453, 4542, 4543	718	14,805,493	452	8,463,657
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>784,314</u>	<u>19</u>	<u>561,826</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>182,591</u>	<u>5</u>	<u>346,095</u>
<u>UTILITIES</u>	<u>22</u>	<u>21</u>	<u>628,642</u>	<u>4</u>	<u>12,508</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,381</u>	<u>66,158,147</u>	<u>615</u>	<u>25,257,474</u>
CONSTRUCTION OF BUILDINGS	236	374	35,687,228	180	14,491,548
HEAVY CONSTRUCTION & HIGHWAYS	237	60	5,927,279	34	2,488,550
SPECIAL TRADE CONTRACTORS	238	947	24,543,640	401	8,277,376
<u>MANUFACTURING</u>	<u>31-33</u>	<u>245</u>	<u>4,490,460</u>	<u>207</u>	<u>3,679,275</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>658</u>	<u>9,092,290</u>	<u>514</u>	<u>7,041,889</u>
DURABLE GOODS	423	391	4,022,808	313	3,373,397
NONDURABLE GOODS	424	259	5,047,903	196	3,659,538
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	21,579	5	8,954
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>2,991,593</u>	<u>22</u>	<u>295,284</u>
<u>INFORMATION</u>	<u>51</u>	<u>227</u>	<u>9,572,550</u>	<u>177</u>	<u>5,574,704</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>1,195,596</u>	<u>45</u>	<u>503,108</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>170</u>	<u>3,160,346</u>	<u>113</u>	<u>1,492,711</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>285</u>	<u>3,428,956</u>	<u>184</u>	<u>1,953,884</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>521</u>	<u>7,201,605</u>	<u>269</u>	<u>2,482,703</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>111</u>	<u>2,645,981</u>	<u>63</u>	<u>964,248</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>239</u>	<u>16,457,658</u>	<u>163</u>	<u>10,330,490</u>
ACCOMMODATIONS	721	92	2,444,887	60	2,965,065
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	147	14,012,771	103	7,365,425
<u>OTHER SERVICES</u>	<u>81</u>	<u>374</u>	<u>5,856,767</u>	<u>227</u>	<u>4,150,790</u>
REPAIR & MAINTENANCE	811	224	4,112,077	144	3,147,214
PERSONAL SERVICE	812	128	1,310,141	72	867,543
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	434,549	11	136,033
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>2,980</u>	<u>4</u>	<u>5,828</u>
TOTAL ALL INDUSTRIES		5,828	\$219,622,631	3,585	\$95,485,453

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>13,828</u>	<u>\$4,947,690,739</u>	<u>2,848</u>	<u>\$482,367,317</u>
MOTOR VEHICLES & PARTS	441	678	960,260,591	107	102,378,339
NEW & USED AUTO DEALERS	4411	307	815,075,982	35	85,494,104
RV, BOAT, MOTORCYCLE DEALERS	4412	150	56,412,357	25	6,187,396
AUTOMOTIVE PARTS & TIRE	4413	221	88,772,252	47	10,696,839
FURNITURE & HOME FURNISHING	442	687	296,855,700	137	15,310,003
ELECTRONICS & APPLIANCES	443	914	375,888,387	224	24,885,735
APPLIANCES, TV & OTHER ELECTRONICS	44311	278	183,262,343	72	19,742,096
COMPUTERS & SOFTWARE	44312	621	176,015,503	147	4,722,693
CAMERA & PHOTO SUPPLIES	44313	15	16,610,541	5	420,946
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	627	334,384,873	143	52,842,620
BUILDING MATERIALS	4441	443	313,132,497	91	45,792,271
LAWN & GARDEN SUPPLIES & EQUIP.	4442	184	21,252,376	52	7,050,349
FOOD & BEVERAGE STORES	445	953	274,837,863	136	32,781,982
GROCERY & CONVENIENCE STORES	4451	591	250,818,541	66	32,028,712
OTHER FOOD & BEVERAGE STORES	4452, 4453	362	24,019,322	70	753,270
DRUG/HEALTH STORES	446	517	150,251,233	112	9,664,560
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	366	78,311,947	56	8,450,869
APPAREL & ACCESSORIES	448	1,174	560,160,436	176	27,809,463
CLOTHING & SHOE STORES	4481, 4482	834	479,701,879	130	21,712,049
JEWELRY & LUGGAGE STORES	4483	340	80,458,557	46	6,097,414
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	885	231,042,536	165	23,277,110
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	532	159,510,463	104	16,833,280
BOOK/PERIODICAL/MUSIC STORE	4512	353	71,532,073	61	6,443,830
GENERAL MERCHANDISE STORES	452	98	895,770,558	23	127,804,361
DEPARTMENT STORES	4521	10	333,938,897	4	39,540,834
GENERAL MERCHANDISE STORES	4529	88	561,831,661	19	88,263,527
E-COMMERCE & MAIL ORDER	4541	563	94,352,169	141	6,127,489
MISCELLANEOUS RETAILERS	453, 4542, 4543	6,366	695,574,446	1,428	51,034,786
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>207</u>	<u>9,424,883</u>	<u>54</u>	<u>637,422</u>
<u>MINING</u>	<u>21</u>	<u>26</u>	<u>5,682,535</u>	<u>8</u>	<u>766,123</u>
<u>UTILITIES</u>	<u>22</u>	<u>45</u>	<u>4,071,149</u>	<u>15</u>	<u>343,434</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>12,385</u>	<u>2,701,922,522</u>	<u>2,346</u>	<u>192,131,754</u>
CONSTRUCTION OF BUILDINGS	236	4,047	1,635,981,106	687	85,256,925
HEAVY CONSTRUCTION & HIGHWAYS	237	404	260,857,048	103	37,447,965
SPECIAL TRADE CONTRACTORS	238	7,934	805,084,368	1,556	69,426,864
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,666</u>	<u>328,482,271</u>	<u>480</u>	<u>11,900,079</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,602</u>	<u>1,117,369,617</u>	<u>1,280</u>	<u>37,452,180</u>
DURABLE GOODS	423	2,862	917,336,133	818	25,138,266
NONDURABLE GOODS	424	1,666	196,759,462	449	12,215,608
ELECTRONIC MARKETS, AGENTS & BROKERS	425	74	3,274,022	13	98,306
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>497</u>	<u>55,379,973</u>	<u>60</u>	<u>1,874,080</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,174</u>	<u>486,944,383</u>	<u>355</u>	<u>40,582,724</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>323</u>	<u>91,952,192</u>	<u>110</u>	<u>5,036,316</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,427</u>	<u>362,125,827</u>	<u>333</u>	<u>16,682,554</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>4,566</u>	<u>380,459,395</u>	<u>671</u>	<u>12,115,233</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>5,844</u>	<u>374,068,823</u>	<u>1,014</u>	<u>19,466,638</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,204</u>	<u>108,995,346</u>	<u>153</u>	<u>6,047,238</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,733</u>	<u>1,204,692,371</u>	<u>504</u>	<u>70,214,332</u>
ACCOMMODATIONS	721	325	266,161,016	60	5,970,987
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,408	938,531,355	444	64,243,345
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,796</u>	<u>356,548,167</u>	<u>892</u>	<u>26,939,869</u>
REPAIR & MAINTENANCE	811	2,975	208,524,365	524	19,667,255
PERSONAL SERVICE	812	2,524	137,449,939	314	6,768,698
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	297	10,573,863	54	503,916
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>70</u>	<u>8,455,762</u>	<u>10</u>	<u>722,928</u>
TOTAL ALL INDUSTRIES		59,397	\$12,544,357,745	11,134	\$925,280,713

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>987</u>	<u>\$65,136,703</u>	<u>599</u>	<u>\$11,287,261</u>
MOTOR VEHICLES & PARTS	441	48	15,352,270	31	2,077,914
NEW & USED AUTO DEALERS	4411	11	8,439,997	9	219,575
RV, BOAT, MOTORCYCLE DEALERS	4412	11	3,381,663	6	35,578
AUTOMOTIVE PARTS & TIRE	4413	26	3,530,610	16	1,822,761
FURNITURE & HOME FURNISHING	442	43	3,296,220	11	211,209
ELECTRONICS & APPLIANCES	443	81	1,179,810	55	252,608
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	382,937	19	76,436
COMPUTERS & SOFTWARE	44312	52	796,873	36	176,172
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	8,165,322	39	1,485,186
BUILDING MATERIALS	4441	43	6,053,471	33	1,204,657
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	2,111,851	6	280,529
FOOD & BEVERAGE STORES	445	28	5,678,365	22	1,644,833
GROCERY & CONVENIENCE STORES	4451	13	5,309,828	12	1,623,501
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	368,537	10	21,332
DRUG/HEALTH STORES	446	49	876,835	29	504,078
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	5,163,668	13	1,557,851
APPAREL & ACCESSORIES	448	63	1,130,820	39	88,480
CLOTHING & SHOE STORES	4481, 4482	49	670,083	34	85,641
JEWELRY & LUGGAGE STORES	4483	14	460,737	5	2,839
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	1,335,389	40	173,576
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	1,207,350	24	69,899
BOOK/PERIODICAL/MUSIC STORE	4512	27	128,039	16	103,677
GENERAL MERCHANDISE STORES	452	11	15,307,867	7	225,134
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	15,307,867	7	225,134
E-COMMERCE & MAIL ORDER	4541	73	993,275	63	389,039
MISCELLANEOUS RETAILERS	453, 4542, 4543	439	6,656,862	250	2,677,353
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>1,049,928</u>	<u>28</u>	<u>627,130</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>251,556</u>	<u>4</u>	<u>355,050</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>219,511</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>887</u>	<u>87,453,957</u>	<u>375</u>	<u>18,336,754</u>
CONSTRUCTION OF BUILDINGS	236	235	47,923,249	98	7,734,444
HEAVY CONSTRUCTION & HIGHWAYS	237	43	13,793,751	25	3,555,992
SPECIAL TRADE CONTRACTORS	238	609	25,736,957	252	7,046,318
<u>MANUFACTURING</u>	<u>31-33</u>	<u>165</u>	<u>3,740,490</u>	<u>100</u>	<u>1,352,651</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>581</u>	<u>10,050,293</u>	<u>417</u>	<u>4,457,850</u>
DURABLE GOODS	423	370	6,266,147	294	2,669,256
NONDURABLE GOODS	424	204	3,767,815	119	1,771,608
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	16,331	4	16,986
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>1,030,475</u>	<u>22</u>	<u>363,065</u>
<u>INFORMATION</u>	<u>51</u>	<u>188</u>	<u>5,638,039</u>	<u>137</u>	<u>2,242,142</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>1,771,063</u>	<u>33</u>	<u>522,538</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>163</u>	<u>4,656,722</u>	<u>91</u>	<u>1,355,855</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>185</u>	<u>2,469,089</u>	<u>82</u>	<u>726,798</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>263</u>	<u>5,702,336</u>	<u>119</u>	<u>862,954</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>44</u>	<u>2,228,641</u>	<u>24</u>	<u>230,629</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>167</u>	<u>17,224,603</u>	<u>68</u>	<u>2,560,709</u>
ACCOMMODATIONS	721	38	3,080,417	20	484,820
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	129	14,144,186	48	2,075,889
<u>OTHER SERVICES</u>	<u>81</u>	<u>205</u>	<u>5,222,366</u>	<u>116</u>	<u>1,258,175</u>
REPAIR & MAINTENANCE	811	126	4,127,465	71	925,761
PERSONAL SERVICE	812	67	827,168	35	230,270
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	267,733	10	102,144
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>31,979</u>	<u>8</u>	<u>90,445</u>
TOTAL ALL INDUSTRIES		3,963	\$213,877,751	2,223	\$46,630,006

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,504</u>	<u>\$127,836,580</u>	<u>468</u>	<u>\$6,712,981</u>
MOTOR VEHICLES & PARTS	441	93	28,460,566	22	2,436,392
NEW & USED AUTO DEALERS	4411	35	17,639,619	7	1,719,375
RV, BOAT, MOTORCYCLE DEALERS	4412	14	3,693,747	5	64,264
AUTOMOTIVE PARTS & TIRE	4413	44	7,127,200	10	652,753
FURNITURE & HOME FURNISHING	442	61	3,385,992	8	56,965
ELECTRONICS & APPLIANCES	443	121	3,345,273	40	160,747
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	2,257,527	16	102,294
COMPUTERS & SOFTWARE	44312	72	1,050,352	24	58,453
CAMERA & PHOTO SUPPLIES	44313	4	37,394	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	12,544,258	26	1,117,427
BUILDING MATERIALS	4441	58	10,819,997	19	826,774
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	1,724,261	7	290,653
FOOD & BEVERAGE STORES	445	56	9,671,941	15	1,090,582
GROCERY & CONVENIENCE STORES	4451	36	9,492,731	8	1,068,212
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	179,210	7	22,370
DRUG/HEALTH STORES	446	59	2,965,572	28	406,209
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	6,786,815	8	158,424
APPAREL & ACCESSORIES	448	87	5,867,903	35	90,615
CLOTHING & SHOE STORES	4481, 4482	70	5,023,526	31	87,585
JEWELRY & LUGGAGE STORES	4483	17	844,377	4	3,030
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	91	3,516,580	31	120,000
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	3,403,783	17	99,568
BOOK/PERIODICAL/MUSIC STORE	4512	29	112,797	14	20,432
GENERAL MERCHANDISE STORES	452	17	26,743,101	3	88,736
DEPARTMENT STORES	4521	3	5,825,273	D	D
GENERAL MERCHANDISE STORES	4529	14	20,917,828	3	88,736
E-COMMERCE & MAIL ORDER	4541	82	1,179,159	60	176,908
MISCELLANEOUS RETAILERS	453, 4542, 4543	700	23,369,420	192	809,976
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>834,499</u>	<u>10</u>	<u>56,255</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>2,960,904</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>938,583</u>	<u>4</u>	<u>124,668</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>982</u>	<u>68,380,218</u>	<u>231</u>	<u>6,718,923</u>
CONSTRUCTION OF BUILDINGS	236	231	26,547,724	60	3,153,815
HEAVY CONSTRUCTION & HIGHWAYS	237	73	16,729,373	19	1,755,345
SPECIAL TRADE CONTRACTORS	238	678	25,103,121	152	1,809,763
<u>MANUFACTURING</u>	<u>31-33</u>	<u>273</u>	<u>9,059,273</u>	<u>53</u>	<u>316,904</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>832</u>	<u>23,997,598</u>	<u>253</u>	<u>2,615,840</u>
DURABLE GOODS	423	575	15,438,034	155	1,219,892
NONDURABLE GOODS	424	251	8,497,621	94	1,390,610
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	61,943	4	5,338
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>60</u>	<u>1,829,989</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>227</u>	<u>10,672,117</u>	<u>97</u>	<u>1,140,451</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>899,404</u>	<u>21</u>	<u>50,559</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>188</u>	<u>5,609,758</u>	<u>56</u>	<u>250,643</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>243</u>	<u>3,083,271</u>	<u>58</u>	<u>210,442</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>382</u>	<u>4,521,593</u>	<u>84</u>	<u>649,594</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>55</u>	<u>2,655,830</u>	<u>12</u>	<u>47,964</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>230</u>	<u>20,903,024</u>	<u>41</u>	<u>894,729</u>
ACCOMMODATIONS	721	48	2,185,086	11	124,837
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	182	18,717,938	30	769,892
<u>OTHER SERVICES</u>	<u>81</u>	<u>397</u>	<u>8,157,639</u>	<u>90</u>	<u>1,429,160</u>
REPAIR & MAINTENANCE	811	265	6,117,995	57	1,144,485
PERSONAL SERVICE	812	109	1,664,540	27	279,657
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	375,104	6	5,018
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>6,401</u>	<u>8</u>	<u>180,376</u>
TOTAL ALL INDUSTRIES		5,509	\$292,346,681	1,486	\$21,399,489

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,031</u>	<u>\$59,028,625</u>	<u>947</u>	<u>\$62,791,700</u>
MOTOR VEHICLES & PARTS	441	44	10,660,036	53	11,192,110
NEW & USED AUTO DEALERS	4411	14	5,931,430	25	7,626,703
RV, BOAT, MOTORCYCLE DEALERS	4412	8	291,313	7	76,517
AUTOMOTIVE PARTS & TIRE	4413	22	4,437,293	21	3,488,890
FURNITURE & HOME FURNISHING	442	34	1,099,680	30	900,147
ELECTRONICS & APPLIANCES	443	78	687,941	69	647,369
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	296,373	25	357,584
COMPUTERS & SOFTWARE	44312	47	390,724	44	289,785
CAMERA & PHOTO SUPPLIES	44313	3	844	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	7,880,050	66	11,313,961
BUILDING MATERIALS	4441	49	6,214,816	44	10,242,640
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,665,234	22	1,071,321
FOOD & BEVERAGE STORES	445	37	4,079,910	38	6,370,110
GROCERY & CONVENIENCE STORES	4451	20	3,926,100	22	6,173,210
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	153,810	16	196,900
DRUG/HEALTH STORES	446	44	209,200	51	1,197,441
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,573,466	32	3,635,766
APPAREL & ACCESSORIES	448	54	480,148	66	1,687,666
CLOTHING & SHOE STORES	4481, 4482	44	329,280	52	1,378,799
JEWELRY & LUGGAGE STORES	4483	10	150,868	14	308,867
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	376,340	71	1,044,984
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	38	233,899	40	819,799
BOOK/PERIODICAL/MUSIC STORE	4512	26	142,441	31	225,185
GENERAL MERCHANDISE STORES	452	11	19,645,166	12	17,571,544
DEPARTMENT STORES	4521	D	D	3	2,189,609
GENERAL MERCHANDISE STORES	4529	11	19,645,166	9	15,381,935
E-COMMERCE & MAIL ORDER	4541	75	901,549	74	867,660
MISCELLANEOUS RETAILERS	453, 4542, 4543	491	8,435,139	385	6,362,942
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>499,521</u>	<u>34</u>	<u>978,937</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>166,200</u>	<u>4</u>	<u>1,590</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>75,709</u>	<u>15</u>	<u>746,967</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,015</u>	<u>39,243,445</u>	<u>491</u>	<u>29,289,911</u>
CONSTRUCTION OF BUILDINGS	236	241	18,814,425	157	18,860,101
HEAVY CONSTRUCTION & HIGHWAYS	237	54	3,843,463	33	2,192,983
SPECIAL TRADE CONTRACTORS	238	720	16,585,557	301	8,236,827
<u>MANUFACTURING</u>	<u>31-33</u>	<u>182</u>	<u>3,589,530</u>	<u>137</u>	<u>1,651,412</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>529</u>	<u>6,279,993</u>	<u>545</u>	<u>8,850,730</u>
DURABLE GOODS	423	351	5,696,124	343	6,426,463
NONDURABLE GOODS	424	171	564,256	194	2,274,386
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	19,613	8	149,881
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>758,511</u>	<u>23</u>	<u>736,010</u>
<u>INFORMATION</u>	<u>51</u>	<u>181</u>	<u>6,744,705</u>	<u>178</u>	<u>4,543,774</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>1,465,088</u>	<u>42</u>	<u>897,661</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>138</u>	<u>2,139,413</u>	<u>116</u>	<u>1,322,378</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>169</u>	<u>1,620,193</u>	<u>155</u>	<u>1,554,963</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>339</u>	<u>3,509,980</u>	<u>204</u>	<u>2,160,245</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>816,823</u>	<u>45</u>	<u>889,742</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>144</u>	<u>10,849,292</u>	<u>192</u>	<u>10,087,531</u>
ACCOMMODATIONS	721	31	2,193,311	74	3,389,542
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	113	8,655,981	118	6,697,989
<u>OTHER SERVICES</u>	<u>81</u>	<u>237</u>	<u>5,450,684</u>	<u>218</u>	<u>6,479,148</u>
REPAIR & MAINTENANCE	811	160	4,462,833	144	5,605,063
PERSONAL SERVICE	812	67	820,466	59	675,017
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	167,385	15	199,068
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>56,629</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		4,145	\$142,294,341	3,346	\$132,982,699

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>717</u>	<u>\$15,613,679</u>	<u>481</u>	<u>\$7,443,778</u>
MOTOR VEHICLES & PARTS	441	29	1,271,677	24	1,638,347
NEW & USED AUTO DEALERS	4411	7	349,030	9	1,167,824
RV, BOAT, MOTORCYCLE DEALERS	4412	7	15,160	4	38,190
AUTOMOTIVE PARTS & TIRE	4413	15	907,487	11	432,333
FURNITURE & HOME FURNISHING	442	24	232,501	13	107,862
ELECTRONICS & APPLIANCES	443	58	327,530	42	209,338
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	199,583	18	168,147
COMPUTERS & SOFTWARE	44312	33	127,947	24	41,191
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	4,075,087	28	566,496
BUILDING MATERIALS	4441	35	3,941,867	23	539,557
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	133,220	5	26,939
FOOD & BEVERAGE STORES	445	33	2,908,173	13	1,666,901
GROCERY & CONVENIENCE STORES	4451	21	2,852,822	5	1,657,230
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	55,351	8	9,671
DRUG/HEALTH STORES	446	33	472,047	26	122,028
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,413,244	13	687,337
APPAREL & ACCESSORIES	448	45	188,614	32	37,796
CLOTHING & SHOE STORES	4481, 4482	37	167,713	26	31,937
JEWELRY & LUGGAGE STORES	4483	8	20,901	6	5,859
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	47	284,640	29	52,667
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	184,253	11	33,723
BOOK/PERIODICAL/MUSIC STORE	4512	19	100,387	18	18,944
GENERAL MERCHANDISE STORES	452	7	1,161,118	4	151,354
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	7	1,161,118	4	151,354
E-COMMERCE & MAIL ORDER	4541	61	411,572	54	188,861
MISCELLANEOUS RETAILERS	453, 4542, 4543	321	2,867,476	203	2,014,791
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>294,012</u>	<u>15</u>	<u>292,694</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>614,779</u>	<u>6</u>	<u>3,593,390</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>30,255</u>	<u>3</u>	<u>555,001</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>387</u>	<u>21,745,590</u>	<u>247</u>	<u>6,209,103</u>
CONSTRUCTION OF BUILDINGS	236	114	14,176,102	56	2,207,770
HEAVY CONSTRUCTION & HIGHWAYS	237	18	1,919,405	22	1,555,153
SPECIAL TRADE CONTRACTORS	238	255	5,650,083	169	2,446,180
<u>MANUFACTURING</u>	<u>31-33</u>	<u>98</u>	<u>746,595</u>	<u>79</u>	<u>703,819</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>381</u>	<u>2,841,661</u>	<u>254</u>	<u>3,590,527</u>
DURABLE GOODS	423	251	2,294,633	172	2,297,151
NONDURABLE GOODS	424	125	542,465	82	1,293,376
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	4,563	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>129,128</u>	<u>6</u>	<u>58,384</u>
<u>INFORMATION</u>	<u>51</u>	<u>147</u>	<u>2,580,624</u>	<u>109</u>	<u>1,250,216</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>524,984</u>	<u>23</u>	<u>233,289</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>90</u>	<u>803,120</u>	<u>55</u>	<u>340,965</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>83</u>	<u>581,850</u>	<u>73</u>	<u>1,099,722</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>143</u>	<u>789,741</u>	<u>82</u>	<u>337,394</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>33</u>	<u>537,440</u>	<u>7</u>	<u>81,044</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>155</u>	<u>6,033,780</u>	<u>43</u>	<u>1,591,205</u>
ACCOMMODATIONS	721	72	1,952,037	16	215,984
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	4,081,743	27	1,375,221
<u>OTHER SERVICES</u>	<u>81</u>	<u>121</u>	<u>1,674,729</u>	<u>71</u>	<u>623,831</u>
REPAIR & MAINTENANCE	811	68	1,235,379	37	387,649
PERSONAL SERVICE	812	40	232,229	25	165,671
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	207,121	9	70,511
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>29,632</u>	<u>5</u>	<u>54,510</u>
TOTAL ALL INDUSTRIES		2,421	\$55,571,599	1,559	\$28,058,872

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,175</u>	<u>\$1,601,365,585</u>	<u>769</u>	<u>\$23,616,829</u>
MOTOR VEHICLES & PARTS	441	443	430,453,670	20	3,192,227
NEW & USED AUTO DEALERS	4411	184	357,895,350	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	92	32,250,525	7	2,568,615
AUTOMOTIVE PARTS & TIRE	4413	167	40,307,795	13	623,612
FURNITURE & HOME FURNISHING	442	243	54,627,040	31	612,495
ELECTRONICS & APPLIANCES	443	447	91,764,849	61	796,372
APPLIANCES, TV & OTHER ELECTRONICS	44311	147	68,190,205	23	618,123
COMPUTERS & SOFTWARE	44312	292	22,067,855	38	178,249
CAMERA & PHOTO SUPPLIES	44313	8	1,506,789	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	305	125,407,618	41	4,488,903
BUILDING MATERIALS	4441	215	116,770,289	30	4,293,213
LAWN & GARDEN SUPPLIES & EQUIP.	4442	90	8,637,329	11	195,690
FOOD & BEVERAGE STORES	445	336	85,986,349	38	4,110,562
GROCERY & CONVENIENCE STORES	4451	232	82,480,349	16	3,740,550
OTHER FOOD & BEVERAGE STORES	4452, 4453	104	3,506,000	22	370,012
DRUG/HEALTH STORES	446	237	48,129,240	30	518,285
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	186	41,152,703	6	1,332,855
APPAREL & ACCESSORIES	448	395	106,423,027	65	809,476
CLOTHING & SHOE STORES	4481, 4482	288	86,327,460	55	695,984
JEWELRY & LUGGAGE STORES	4483	107	20,095,567	10	113,492
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	358	66,155,000	57	717,620
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	212	50,120,487	27	389,369
BOOK/PERIODICAL/MUSIC STORE	4512	146	16,034,513	30	328,251
GENERAL MERCHANDISE STORES	452	41	362,813,616	4	115,037
DEPARTMENT STORES	4521	7	129,922,701	D	D
GENERAL MERCHANDISE STORES	4529	34	232,890,915	4	115,037
E-COMMERCE & MAIL ORDER	4541	221	16,312,037	70	976,304
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,963	172,140,436	346	5,946,693
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>117</u>	<u>2,903,515</u>	<u>17</u>	<u>795,500</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>1,151,609</u>	<u>3</u>	<u>53,682</u>
<u>UTILITIES</u>	<u>22</u>	<u>36</u>	<u>1,826,195</u>	<u>5</u>	<u>264,970</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,309</u>	<u>624,086,570</u>	<u>535</u>	<u>40,524,029</u>
CONSTRUCTION OF BUILDINGS	236	1,448	338,646,383	205	26,759,940
HEAVY CONSTRUCTION & HIGHWAYS	237	200	68,453,828	24	1,728,939
SPECIAL TRADE CONTRACTORS	238	3,661	216,986,359	306	12,035,150
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,040</u>	<u>82,624,997</u>	<u>125</u>	<u>2,338,677</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,322</u>	<u>194,553,360</u>	<u>356</u>	<u>3,037,499</u>
DURABLE GOODS	423	1,515	157,828,039	204	1,866,914
NONDURABLE GOODS	424	778	36,110,250	149	1,168,020
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	615,071	3	2,565
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>207</u>	<u>15,175,896</u>	<u>31</u>	<u>512,819</u>
<u>INFORMATION</u>	<u>51</u>	<u>527</u>	<u>118,768,527</u>	<u>139</u>	<u>2,467,104</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>190</u>	<u>27,637,367</u>	<u>34</u>	<u>596,250</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>662</u>	<u>80,449,482</u>	<u>99</u>	<u>1,693,695</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,321</u>	<u>37,222,513</u>	<u>152</u>	<u>1,757,391</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,116</u>	<u>74,680,216</u>	<u>208</u>	<u>3,738,604</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>355</u>	<u>25,159,544</u>	<u>45</u>	<u>977,710</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,492</u>	<u>249,019,511</u>	<u>172</u>	<u>8,137,589</u>
ACCOMMODATIONS	721	127	18,023,946	98	3,712,533
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,365	230,995,565	74	4,425,056
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,369</u>	<u>99,983,187</u>	<u>139</u>	<u>2,465,767</u>
REPAIR & MAINTENANCE	811	1,430	74,018,495	83	1,754,330
PERSONAL SERVICE	812	841	22,989,236	48	594,048
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	98	2,975,456	8	117,389
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>401,167</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		24,278	\$3,237,056,230	2,829	\$92,978,115

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,124</u>	<u>\$338,116,405</u>	<u>399</u>	<u>\$4,357,200</u>
MOTOR VEHICLES & PARTS	441	144	108,085,928	19	234,012
NEW & USED AUTO DEALERS	4411	48	79,924,441	4	73,765
RV, BOAT, MOTORCYCLE DEALERS	4412	39	18,794,166	4	7,416
AUTOMOTIVE PARTS & TIRE	4413	57	9,367,321	11	152,831
FURNITURE & HOME FURNISHING	442	99	9,168,319	10	26,245
ELECTRONICS & APPLIANCES	443	174	15,356,432	32	110,382
APPLIANCES, TV & OTHER ELECTRONICS	44311	64	12,154,159	14	31,656
COMPUTERS & SOFTWARE	44312	106	2,791,285	18	78,726
CAMERA & PHOTO SUPPLIES	44313	4	410,988	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	144	23,323,822	29	779,089
BUILDING MATERIALS	4441	96	21,359,576	24	725,738
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	1,964,246	5	53,351
FOOD & BEVERAGE STORES	445	96	17,805,477	8	500,464
GROCERY & CONVENIENCE STORES	4451	47	16,243,314	3	497,605
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	1,562,163	5	2,859
DRUG/HEALTH STORES	446	98	6,918,839	24	68,526
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	10,130,969	8	751,953
APPAREL & ACCESSORIES	448	126	22,487,972	32	33,341
CLOTHING & SHOE STORES	4481, 4482	96	17,432,237	29	31,716
JEWELRY & LUGGAGE STORES	4483	30	5,055,735	3	1,625
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	127	13,253,700	24	60,489
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	11,373,444	11	34,503
BOOK/PERIODICAL/MUSIC STORE	4512	52	1,880,256	13	25,986
GENERAL MERCHANDISE STORES	452	22	71,346,597	5	61,766
DEPARTMENT STORES	4521	4	22,531,175	D	D
GENERAL MERCHANDISE STORES	4529	18	48,815,422	5	61,766
E-COMMERCE & MAIL ORDER	4541	101	2,354,210	47	156,278
MISCELLANEOUS RETAILERS	453, 4542, 4543	939	37,884,140	161	1,574,655
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>62</u>	<u>1,313,841</u>	<u>6</u>	<u>123,517</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>540,519</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>205,363</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,565</u>	<u>102,943,703</u>	<u>265</u>	<u>5,277,861</u>
CONSTRUCTION OF BUILDINGS	236	403	39,420,539	69	3,281,804
HEAVY CONSTRUCTION & HIGHWAYS	237	78	24,233,018	15	420,957
SPECIAL TRADE CONTRACTORS	238	1,084	39,290,146	181	1,575,100
<u>MANUFACTURING</u>	<u>31-33</u>	<u>423</u>	<u>16,963,431</u>	<u>48</u>	<u>209,977</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,128</u>	<u>50,796,181</u>	<u>253</u>	<u>792,414</u>
DURABLE GOODS	423	731	28,502,081	172	623,711
NONDURABLE GOODS	424	385	22,256,070	78	166,158
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	38,030	3	2,545
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>103</u>	<u>4,294,876</u>	<u>11</u>	<u>202,175</u>
<u>INFORMATION</u>	<u>51</u>	<u>267</u>	<u>17,025,216</u>	<u>99</u>	<u>1,002,532</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>86</u>	<u>2,680,294</u>	<u>17</u>	<u>131,452</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>273</u>	<u>12,321,347</u>	<u>57</u>	<u>581,402</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>399</u>	<u>7,089,102</u>	<u>46</u>	<u>109,748</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>628</u>	<u>10,607,511</u>	<u>92</u>	<u>375,596</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>102</u>	<u>4,161,833</u>	<u>6</u>	<u>56,246</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>362</u>	<u>41,783,184</u>	<u>24</u>	<u>6,776,021</u>
ACCOMMODATIONS	721	71	5,868,625	6	6,016,243
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	291	35,914,559	18	759,778
<u>OTHER SERVICES</u>	<u>81</u>	<u>605</u>	<u>15,672,304</u>	<u>67</u>	<u>442,121</u>
REPAIR & MAINTENANCE	811	399	11,937,343	42	232,674
PERSONAL SERVICE	812	179	3,340,723	22	145,387
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	394,238	3	64,060
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>69,865</u>	<u>4</u>	<u>44,796</u>
TOTAL ALL INDUSTRIES		8,165	\$626,584,975	1,394	\$20,483,058

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,724</u>	<u>\$1,545,132,036</u>	<u>4,353</u>	<u>\$1,020,570,656</u>
MOTOR VEHICLES & PARTS	441	379	345,987,402	317	203,910,514
NEW & USED AUTO DEALERS	4411	145	278,007,526	161	158,189,199
RV, BOAT, MOTORCYCLE DEALERS	4412	78	22,856,639	49	11,108,369
AUTOMOTIVE PARTS & TIRE	4413	156	45,123,237	107	34,612,946
FURNITURE & HOME FURNISHING	442	270	59,891,479	183	45,893,986
ELECTRONICS & APPLIANCES	443	459	93,292,336	381	65,343,234
APPLIANCES, TV & OTHER ELECTRONICS	44311	143	69,217,632	114	47,447,274
COMPUTERS & SOFTWARE	44312	309	22,225,661	261	17,638,218
CAMERA & PHOTO SUPPLIES	44313	7	1,849,043	6	257,742
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	326	117,888,091	212	93,665,977
BUILDING MATERIALS	4441	213	105,596,422	148	85,740,069
LAWN & GARDEN SUPPLIES & EQUIP.	4442	113	12,291,669	64	7,925,908
FOOD & BEVERAGE STORES	445	315	90,799,951	175	61,460,635
GROCERY & CONVENIENCE STORES	4451	185	87,378,370	79	59,192,782
OTHER FOOD & BEVERAGE STORES	4452, 4453	130	3,421,581	96	2,267,853
DRUG/HEALTH STORES	446	228	43,793,965	180	33,064,808
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	156	26,744,824	89	21,238,790
APPAREL & ACCESSORIES	448	348	177,463,576	255	84,438,352
CLOTHING & SHOE STORES	4481, 4482	250	147,517,495	191	70,866,561
JEWELRY & LUGGAGE STORES	4483	98	29,946,081	64	13,571,791
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	336	61,235,016	295	52,684,374
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	214	49,163,682	180	37,202,800
BOOK/PERIODICAL/MUSIC STORE	4512	122	12,071,334	115	15,481,574
GENERAL MERCHANDISE STORES	452	52	348,302,185	34	234,618,393
DEPARTMENT STORES	4521	8	118,874,409	7	75,941,323
GENERAL MERCHANDISE STORES	4529	44	229,427,776	27	158,677,070
E-COMMERCE & MAIL ORDER	4541	243	16,922,842	181	8,435,206
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,612	162,810,369	2,051	115,816,387
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>125</u>	<u>1,954,651</u>	<u>71</u>	<u>926,694</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>6,716,489</u>	<u>11</u>	<u>967,935</u>
<u>UTILITIES</u>	<u>22</u>	<u>26</u>	<u>804,149</u>	<u>16</u>	<u>518,516</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,610</u>	<u>566,206,531</u>	<u>2,771</u>	<u>300,806,830</u>
CONSTRUCTION OF BUILDINGS	236	1,493	314,012,286	805	169,302,789
HEAVY CONSTRUCTION & HIGHWAYS	237	206	45,369,636	108	22,465,661
SPECIAL TRADE CONTRACTORS	238	3,911	206,824,609	1,858	109,038,380
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,134</u>	<u>71,074,175</u>	<u>807</u>	<u>52,496,964</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,223</u>	<u>196,784,902</u>	<u>1,995</u>	<u>162,540,022</u>
DURABLE GOODS	423	1,467	157,560,149	1,318	125,142,458
NONDURABLE GOODS	424	727	38,684,370	651	36,423,693
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	540,383	26	973,871
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>205</u>	<u>8,257,832</u>	<u>109</u>	<u>6,498,884</u>
<u>INFORMATION</u>	<u>51</u>	<u>518</u>	<u>154,263,364</u>	<u>454</u>	<u>76,144,064</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>172</u>	<u>25,215,753</u>	<u>156</u>	<u>16,710,394</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>613</u>	<u>64,656,004</u>	<u>468</u>	<u>45,873,519</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,373</u>	<u>52,350,524</u>	<u>890</u>	<u>30,259,524</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,258</u>	<u>64,174,835</u>	<u>1,232</u>	<u>50,237,175</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>335</u>	<u>18,501,266</u>	<u>191</u>	<u>9,987,589</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,395</u>	<u>240,807,967</u>	<u>846</u>	<u>176,918,040</u>
ACCOMMODATIONS	721	102	25,154,989	86	33,801,869
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,293	215,652,978	760	143,116,171
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,120</u>	<u>87,251,759</u>	<u>1,506</u>	<u>62,476,069</u>
REPAIR & MAINTENANCE	811	1,271	65,073,969	886	40,163,518
PERSONAL SERVICE	812	762	19,608,024	549	19,700,905
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	87	2,569,766	71	2,611,646
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>24</u>	<u>794,981</u>	<u>17</u>	<u>799,180</u>
TOTAL ALL INDUSTRIES		23,869	\$3,104,947,218	15,893	\$2,014,732,055

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>908</u>	<u>\$50,426,436</u>	<u>2,924</u>	<u>\$549,161,836</u>
MOTOR VEHICLES & PARTS	441	44	11,315,961	130	98,946,568
NEW & USED AUTO DEALERS	4411	17	6,305,224	45	80,467,285
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,167,447	32	6,271,247
AUTOMOTIVE PARTS & TIRE	4413	21	3,843,290	53	12,208,036
FURNITURE & HOME FURNISHING	442	34	1,540,914	134	23,077,202
ELECTRONICS & APPLIANCES	443	71	513,139	252	36,195,906
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	377,346	76	27,076,405
COMPUTERS & SOFTWARE	44312	37	135,793	172	8,083,880
CAMERA & PHOTO SUPPLIES	44313	D	D	4	1,035,621
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	5,269,997	174	57,435,473
BUILDING MATERIALS	4441	40	4,033,050	116	51,733,001
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	1,236,947	58	5,702,472
FOOD & BEVERAGE STORES	445	26	3,314,977	115	32,483,810
GROCERY & CONVENIENCE STORES	4451	12	3,173,201	56	30,396,597
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	141,776	59	2,087,213
DRUG/HEALTH STORES	446	46	510,810	133	12,395,556
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	2,201,896	82	13,590,818
APPAREL & ACCESSORIES	448	63	433,676	182	32,378,166
CLOTHING & SHOE STORES	4481, 4482	50	368,390	141	26,385,472
JEWELRY & LUGGAGE STORES	4483	13	65,286	41	5,992,694
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	1,689,108	193	39,028,566
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	1,479,810	118	33,300,803
BOOK/PERIODICAL/MUSIC STORE	4512	30	209,298	75	5,727,763
GENERAL MERCHANDISE STORES	452	7	14,827,893	29	142,508,962
DEPARTMENT STORES	4521	D	D	6	50,376,333
GENERAL MERCHANDISE STORES	4529	7	14,827,893	23	92,132,629
E-COMMERCE & MAIL ORDER	4541	70	638,927	131	5,566,263
MISCELLANEOUS RETAILERS	453, 4542, 4543	410	8,169,138	1,369	55,554,546
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>295,721</u>	<u>58</u>	<u>1,089,587</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>115,958</u>	<u>12</u>	<u>2,347,889</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>154,394</u>	<u>12</u>	<u>474,585</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>546</u>	<u>19,170,103</u>	<u>2,568</u>	<u>201,220,838</u>
CONSTRUCTION OF BUILDINGS	236	141	10,005,188	682	104,776,622
HEAVY CONSTRUCTION & HIGHWAYS	237	39	2,330,517	119	17,449,410
SPECIAL TRADE CONTRACTORS	238	366	6,834,398	1,767	78,994,806
<u>MANUFACTURING</u>	<u>31-33</u>	<u>146</u>	<u>3,793,207</u>	<u>517</u>	<u>23,673,261</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>479</u>	<u>4,606,618</u>	<u>1,356</u>	<u>72,806,795</u>
DURABLE GOODS	423	308	3,708,972	888	62,569,890
NONDURABLE GOODS	424	165	890,778	452	10,132,933
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	6,868	16	103,972
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>292,088</u>	<u>77</u>	<u>2,108,231</u>
<u>INFORMATION</u>	<u>51</u>	<u>163</u>	<u>4,202,580</u>	<u>370</u>	<u>41,765,179</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>680,351</u>	<u>111</u>	<u>6,468,400</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>111</u>	<u>1,236,943</u>	<u>361</u>	<u>19,600,993</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>124</u>	<u>1,515,006</u>	<u>649</u>	<u>15,798,747</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>198</u>	<u>1,709,139</u>	<u>1,073</u>	<u>35,811,930</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>30</u>	<u>1,229,400</u>	<u>146</u>	<u>6,490,549</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>102</u>	<u>5,513,099</u>	<u>511</u>	<u>80,676,956</u>
ACCOMMODATIONS	721	27	802,816	34	6,864,554
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	75	4,710,283	477	73,812,402
<u>OTHER SERVICES</u>	<u>81</u>	<u>214</u>	<u>4,423,543</u>	<u>934</u>	<u>37,422,393</u>
REPAIR & MAINTENANCE	811	142	3,757,300	571	30,790,552
PERSONAL SERVICE	812	65	526,675	311	5,996,945
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	139,568	52	634,896
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>976</u>	<u>18</u>	<u>4,299,139</u>
TOTAL ALL INDUSTRIES		3,121	\$99,365,562	11,697	\$1,101,217,308

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	256	\$1,412,379	1,129	\$79,878,210
MOTOR VEHICLES & PARTS	441	11	36,058	47	\$16,298,284
NEW & USED AUTO DEALERS	4411	5	32,530	14	11,939,728
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,358	8	1,205,277
AUTOMOTIVE PARTS & TIRE	4413	3	2,170	25	3,153,279
FURNITURE & HOME FURNISHING	442	6	34,116	33	1,751,844
ELECTRONICS & APPLIANCES	443	23	54,645	105	2,897,987
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	29,864	31	1,329,105
COMPUTERS & SOFTWARE	44312	12	24,781	71	1,554,294
CAMERA & PHOTO SUPPLIES	44313	-	-	3	14,588
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	245,350	59	8,716,422
BUILDING MATERIALS	4441	20	243,052	41	7,848,609
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	2,298	18	867,813
FOOD & BEVERAGE STORES	445	5	114,999	58	8,140,814
GROCERY & CONVENIENCE STORES	4451	D	D	20	6,563,317
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	114,999	38	1,577,497
DRUG/HEALTH STORES	446	10	87,075	65	4,547,188
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	443,688	19	2,090,309
APPAREL & ACCESSORIES	448	17	15,371	71	2,312,547
CLOTHING & SHOE STORES	4481, 4482	17	15,371	56	1,412,294
JEWELRY & LUGGAGE STORES	4483	D	D	15	900,253
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	13	16,213	86	3,983,199
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	6	5,071	46	1,643,430
BOOK/PERIODICAL/MUSIC STORE	4512	7	11,142	40	2,339,769
GENERAL MERCHANDISE STORES	452	3	24,491	13	18,917,374
DEPARTMENT STORES	4521	D	D	4	4,876,441
GENERAL MERCHANDISE STORES	4529	3	24,491	9	14,040,933
E-COMMERCE & MAIL ORDER	4541	36	63,901	81	1,231,257
MISCELLANEOUS RETAILERS	453, 4542, 4543	104	276,472	492	8,990,985
AGRICULTURE, FORESTRY, FISHING	11	D	D	18	178,986
MINING	21	D	D	D	D
UTILITIES	22	D	D	3	40,402
CONSTRUCTION	23	122	2,745,888	568	40,542,034
CONSTRUCTION OF BUILDINGS	236	25	1,516,299	162	23,657,234
HEAVY CONSTRUCTION & HIGHWAYS	237	13	295,125	33	3,010,407
SPECIAL TRADE CONTRACTORS	238	84	934,464	373	13,874,393
MANUFACTURING	31-33	26	121,525	221	4,918,798
WHOLESALE TRADE	42	147	363,809	788	17,604,780
DURABLE GOODS	423	97	274,837	506	11,304,885
NONDURABLE GOODS	424	47	86,789	274	6,219,382
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,183	8	80,513
TRANSPORTATION & WAREHOUSING	48-49	5	116,632	12	300,868
INFORMATION	51	76	499,611	215	8,396,393
FINANCE, INSURANCE	52	16	78,983	60	780,991
REAL ESTATE, RENTAL/LEASING	53	36	87,967	151	2,396,259
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	28	68,070	233	2,819,508
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	38	74,241	310	3,544,708
ARTS, ENTERTAINMENT & RECREATION	71	D	D	36	1,131,513
ACCOMMODATIONS & FOOD SERVICES	72	21	463,016	149	16,902,274
ACCOMMODATIONS	721	9	101,915	38	3,677,203
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	361,101	111	13,225,071
OTHER SERVICES	81	34	123,866	240	5,134,925
REPAIR & MAINTENANCE	811	28	86,322	140	3,708,614
PERSONAL SERVICE	812	6	37,544	86	1,124,037
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	14	302,274
PUBLIC ADMINISTRATION, OTHER	92.00	12	92,966	6	694,981
TOTAL ALL INDUSTRIES		817	\$6,248,953	4,139	\$185,265,630

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,646</u>	<u>\$413,825,140</u>	<u>934</u>	<u>\$37,154,014</u>
MOTOR VEHICLES & PARTS	441	140	70,022,412	40	9,048,434
NEW & USED AUTO DEALERS	4411	44	52,373,828	10	6,126,827
RV, BOAT, MOTORCYCLE DEALERS	4412	28	5,698,214	6	326,101
AUTOMOTIVE PARTS & TIRE	4413	68	11,950,370	24	2,595,506
FURNITURE & HOME FURNISHING	442	106	17,501,522	35	1,029,348
ELECTRONICS & APPLIANCES	443	213	21,987,962	101	1,470,085
APPLIANCES, TV & OTHER ELECTRONICS	44311	67	17,025,227	39	863,758
COMPUTERS & SOFTWARE	44312	143	4,676,449	59	603,126
CAMERA & PHOTO SUPPLIES	44313	3	286,286	3	3,201
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	43,571,188	56	2,968,472
BUILDING MATERIALS	4441	97	39,724,470	38	2,199,768
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	3,846,718	18	768,704
FOOD & BEVERAGE STORES	445	107	26,740,502	33	4,981,019
GROCERY & CONVENIENCE STORES	4451	43	25,827,244	16	4,912,564
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	913,258	17	68,455
DRUG/HEALTH STORES	446	120	12,114,259	39	1,107,117
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	76	8,740,591	13	1,565,987
APPAREL & ACCESSORIES	448	194	35,087,323	55	884,000
CLOTHING & SHOE STORES	4481, 4482	157	31,444,790	46	492,733
JEWELRY & LUGGAGE STORES	4483	37	3,642,533	9	391,267
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	190	19,558,470	59	2,547,395
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	108	14,556,992	33	305,040
BOOK/PERIODICAL/MUSIC STORE	4512	82	5,001,478	26	2,242,355
GENERAL MERCHANDISE STORES	452	29	106,829,241	7	4,025,090
DEPARTMENT STORES	4521	4	33,351,371	D	D
GENERAL MERCHANDISE STORES	4529	25	73,477,870	7	4,025,090
E-COMMERCE & MAIL ORDER	4541	137	6,767,502	70	1,160,298
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,182	44,904,168	426	6,366,769
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>63</u>	<u>1,306,586</u>	<u>14</u>	<u>203,483</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>379,431</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>126,529</u>	<u>3</u>	<u>4,923</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,888</u>	<u>174,893,968</u>	<u>430</u>	<u>45,629,491</u>
CONSTRUCTION OF BUILDINGS	236	591	91,778,304	101	29,317,192
HEAVY CONSTRUCTION & HIGHWAYS	237	73	20,279,993	28	5,290,069
SPECIAL TRADE CONTRACTORS	238	1,224	62,835,671	301	11,022,230
<u>MANUFACTURING</u>	<u>31-33</u>	<u>537</u>	<u>21,857,534</u>	<u>144</u>	<u>2,319,238</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,415</u>	<u>60,640,184</u>	<u>621</u>	<u>13,173,318</u>
DURABLE GOODS	423	898	43,805,996	404	10,085,447
NONDURABLE GOODS	424	496	16,640,118	210	3,073,363
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	194,070	7	14,508
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>97</u>	<u>6,610,809</u>	<u>20</u>	<u>853,977</u>
<u>INFORMATION</u>	<u>51</u>	<u>338</u>	<u>30,897,338</u>	<u>195</u>	<u>4,506,647</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>107</u>	<u>5,687,878</u>	<u>44</u>	<u>452,369</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>352</u>	<u>16,504,660</u>	<u>101</u>	<u>1,621,448</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>566</u>	<u>10,641,544</u>	<u>170</u>	<u>2,679,610</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>804</u>	<u>21,227,398</u>	<u>212</u>	<u>3,863,971</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>144</u>	<u>8,029,263</u>	<u>35</u>	<u>657,440</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>500</u>	<u>73,357,593</u>	<u>106</u>	<u>11,467,971</u>
ACCOMMODATIONS	721	86	8,213,998	15	1,813,872
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	414	65,143,595	91	9,654,099
<u>OTHER SERVICES</u>	<u>81</u>	<u>861</u>	<u>26,980,852</u>	<u>181</u>	<u>2,979,748</u>
REPAIR & MAINTENANCE	811	534	19,981,359	104	2,249,392
PERSONAL SERVICE	812	294	6,569,709	69	668,190
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	429,784	8	62,166
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>412,745</u>	<u>10</u>	<u>256,362</u>
TOTAL ALL INDUSTRIES		10,350	\$873,379,452	3,220	\$127,824,010

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,314</u>	<u>\$365,611,781</u>
MOTOR VEHICLES & PARTS	441	219	86,856,214
NEW & USED AUTO DEALERS	4411	113	65,967,568
RV, BOAT, MOTORCYCLE DEALERS	4412	22	5,563,864
AUTOMOTIVE PARTS & TIRE	4413	84	15,324,782
FURNITURE & HOME FURNISHING	442	80	10,359,353
ELECTRONICS & APPLIANCES	443	196	12,289,388
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	8,646,974
COMPUTERS & SOFTWARE	44312	141	3,642,414
CAMERA & PHOTO SUPPLIES	44313	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	33,090,772
BUILDING MATERIALS	4441	80	29,766,829
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	3,323,943
FOOD & BEVERAGE STORES	445	151	24,238,978
GROCERY & CONVENIENCE STORES	4451	89	23,162,740
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	1,076,238
DRUG/HEALTH STORES	446	102	14,273,998
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	77	8,868,166
APPAREL & ACCESSORIES	448	144	17,094,377
CLOTHING & SHOE STORES	4481, 4482	116	13,382,704
JEWELRY & LUGGAGE STORES	4483	28	3,711,673
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	12,100,516
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	9,496,836
BOOK/PERIODICAL/MUSIC STORE	4512	58	2,603,680
GENERAL MERCHANDISE STORES	452	20	100,045,868
DEPARTMENT STORES	4521	6	29,210,358
GENERAL MERCHANDISE STORES	4529	14	70,835,510
E-COMMERCE & MAIL ORDER	4541	104	2,779,754
MISCELLANEOUS RETAILERS	453, 4542, 4543	966	43,614,397
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>59</u>	<u>1,285,373</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>255,355</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>108,583</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,171</u>	<u>110,801,397</u>
CONSTRUCTION OF BUILDINGS	236	339	59,370,186
HEAVY CONSTRUCTION & HIGHWAYS	237	67	11,130,580
SPECIAL TRADE CONTRACTORS	238	765	40,300,631
<u>MANUFACTURING</u>	<u>31-33</u>	<u>386</u>	<u>17,696,420</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,308</u>	<u>85,678,727</u>
DURABLE GOODS	423	879	55,840,724
NONDURABLE GOODS	424	414	29,756,554
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	81,449
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>72</u>	<u>2,262,811</u>
<u>INFORMATION</u>	<u>51</u>	<u>291</u>	<u>32,033,354</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>94</u>	<u>4,994,082</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>297</u>	<u>25,449,032</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>399</u>	<u>7,352,698</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>585</u>	<u>15,038,199</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>92</u>	<u>4,329,398</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>485</u>	<u>56,473,465</u>
ACCOMMODATIONS	721	63	9,229,776
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	422	47,243,689
<u>OTHER SERVICES</u>	<u>81</u>	<u>756</u>	<u>19,441,272</u>
REPAIR & MAINTENANCE	811	465	13,902,045
PERSONAL SERVICE	812	259	4,819,482
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	719,745
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>391,990</u>
TOTAL ALL INDUSTRIES		8,341	\$749,203,937

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 4, 2006 to Quarter 4, 2007
(Dollars in Thousands)

City	4th Quarter, 2006	4th Quarter, 2007	Percent Change
Aberdeen	\$109,881	\$109,829	0.0%
Auburn	474,143	479,166	1.1%
Bellevue	1,471,978	1,649,332	12.0%
Bellingham	542,415	583,870	7.6%
Bremerton	194,577	202,396	4.0%
Camas	41,688	38,862	-6.8%
Centralia	70,477	81,954	16.3%
Chehalis	115,207	114,319	-0.8%
Colville	48,134	52,025	8.1%
Des Moines	57,147	62,624	9.6%
Edmonds	154,121	159,139	3.3%
Ellensburg	93,458	98,286	5.2%
Everett	723,589	765,070	5.7%
Federal Way	379,559	390,152	2.8%
Fife	241,454	200,719	-16.9%
Issaquah	336,096	358,361	6.6%
Kelso	65,928	63,832	-3.2%
Kennewick	357,494	394,593	10.4%
Kent	652,814	657,657	0.7%
Kirkland	464,947	462,585	-0.5%
Lacey	249,662	301,973	21.0%
Longview	198,408	200,727	1.2%
Lynnwood	602,941	614,863	2.0%
Marysville	197,159	219,540	11.4%
Mercer Island	75,463	92,512	22.6%
Moses Lake	132,317	145,781	10.2%
Mount Vernon	175,949	168,355	-4.3%
Mountlake Terrace	39,932	36,124	-9.5%
Oak Harbor	85,730	88,145	2.8%
Olympia	484,291	486,754	0.5%
Omak	41,061	46,785	13.9%
Pasco	205,050	207,952	1.4%
Port Angeles	91,065	97,663	7.2%
Port Townsend	44,785	47,316	5.7%
Pullman	78,998	91,871	16.3%
Puyallup	483,988	464,011	-4.1%
Redmond	567,994	570,576	0.5%
Renton	535,933	622,109	16.1%
Richland	203,139	210,597	3.7%
Sea Tac	210,891	243,038	15.2%
Seattle	4,130,936	4,542,520	10.0%
Shelton	55,011	58,998	7.2%
Spokane	1,054,352	1,055,530	0.1%
Sunnyside	60,890	63,658	4.5%
Tacoma	1,220,474	1,210,654	-0.8%
Tukwila	570,960	609,280	6.7%
Vancouver	713,993	720,647	0.9%
Walla Walla	132,885	136,243	2.5%
Wenatchee	209,265	216,427	3.4%
Yakima	371,905	399,268	7.4%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>643</u>	<u>\$73,380,150</u>	<u>1,306</u>	<u>\$247,565,474</u>
MOTOR VEHICLES & PARTS	441	32	19,655,689	80	90,626,351
NEW & USED AUTO DEALERS	4411	13	14,848,083	36	81,577,370
RV, BOAT, MOTORCYCLE DEALERS	4412	4	23,385	10	3,538,803
AUTOMOTIVE PARTS & TIRE	4413	15	4,784,221	34	5,510,178
FURNITURE & HOME FURNISHING	442	25	1,556,561	66	7,934,276
ELECTRONICS & APPLIANCES	443	69	1,527,299	139	9,312,190
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	848,081	47	857,473
COMPUTERS & SOFTWARE	44312	44	679,218	92	8,454,717
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	9,565,041	78	15,251,055
BUILDING MATERIALS	4441	23	9,235,028	62	13,678,126
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	330,013	16	1,572,929
FOOD & BEVERAGE STORES	445	24	6,011,514	48	8,696,616
GROCERY & CONVENIENCE STORES	4451	16	5,808,887	23	8,398,045
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	202,627	25	298,571
DRUG/HEALTH STORES	446	35	1,729,060	64	4,967,613
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,271,197	17	9,826,178
APPAREL & ACCESSORIES	448	56	1,977,551	100	31,644,700
CLOTHING & SHOE STORES	4481, 4482	44	1,039,204	84	29,930,708
JEWELRY & LUGGAGE STORES	4483	12	938,347	16	1,713,992
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	30	1,034,285	61	1,431,531
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	16	603,329	27	931,752
BOOK/PERIODICAL/MUSIC STORE	4512	14	430,956	34	499,779
GENERAL MERCHANDISE STORES	452	7	22,728,428	17	33,678,741
DEPARTMENT STORES	4521	D	D	4	2,763,737
GENERAL MERCHANDISE STORES	4529	7	22,728,428	13	30,915,004
E-COMMERCE & MAIL ORDER	4541	58	413,458	76	3,492,125
MISCELLANEOUS RETAILERS	453, 4542, 4543	268	5,910,067	560	30,704,098
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>30,016</u>	<u>17</u>	<u>140,373</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>11,010</u>	<u>6</u>	<u>236,799</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>289</u>	<u>11,573,854</u>	<u>1,391</u>	<u>50,565,366</u>
CONSTRUCTION OF BUILDINGS	236	72	2,728,878	264	20,330,883
HEAVY CONSTRUCTION & HIGHWAYS	237	18	2,795,502	54	8,877,976
SPECIAL TRADE CONTRACTORS	238	199	6,049,474	1,073	21,356,507
<u>MANUFACTURING</u>	<u>31-33</u>	<u>92</u>	<u>1,370,552</u>	<u>279</u>	<u>11,946,103</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>398</u>	<u>5,453,058</u>	<u>915</u>	<u>83,502,693</u>
DURABLE GOODS	423	274	4,471,560	626	73,459,415
NONDURABLE GOODS	424	120	976,118	275	9,885,525
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,380	14	157,753
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>66,213</u>	<u>32</u>	<u>453,906</u>
<u>INFORMATION</u>	<u>51</u>	<u>153</u>	<u>2,725,538</u>	<u>234</u>	<u>15,330,102</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>683,940</u>	<u>78</u>	<u>2,473,904</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>1,755,609</u>	<u>237</u>	<u>14,301,003</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>108</u>	<u>888,638</u>	<u>279</u>	<u>3,916,730</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>164</u>	<u>925,559</u>	<u>613</u>	<u>9,519,815</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>11</u>	<u>265,014</u>	<u>35</u>	<u>2,555,238</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>76</u>	<u>8,112,928</u>	<u>156</u>	<u>23,127,588</u>
ACCOMMODATIONS	721	7	841,226	8	1,637,138
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	69	7,271,702	148	21,490,450
<u>OTHER SERVICES</u>	<u>81</u>	<u>116</u>	<u>2,587,266</u>	<u>462</u>	<u>13,234,269</u>
REPAIR & MAINTENANCE	811	55	1,711,701	341	11,068,145
PERSONAL SERVICE	812	49	695,154	106	1,905,835
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	180,411	15	260,289
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>296,817</u>
TOTAL ALL INDUSTRIES		2,215	\$109,829,345	6,049	\$479,166,180

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	2,434	\$742,046,338	1,828	\$336,399,319
MOTOR VEHICLES & PARTS	441	91	237,350,893	84	56,291,028
NEW & USED AUTO DEALERS	4411	43	226,356,840	26	45,238,391
RV, BOAT, MOTORCYCLE DEALERS	4412	12	3,971,526	19	4,163,400
AUTOMOTIVE PARTS & TIRE	4413	36	7,022,527	39	6,889,237
FURNITURE & HOME FURNISHING	442	181	43,365,214	79	10,323,294
ELECTRONICS & APPLIANCES	443	285	75,996,633	173	19,486,621
APPLIANCES, TV & OTHER ELECTRONICS	44311	74	53,878,075	51	15,352,473
COMPUTERS & SOFTWARE	44312	206	18,449,910	119	3,850,437
CAMERA & PHOTO SUPPLIES	44313	5	3,668,648	3	283,711
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	29,465,785	86	33,435,286
BUILDING MATERIALS	4441	102	27,975,015	60	31,919,658
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	1,490,770	26	1,515,628
FOOD & BEVERAGE STORES	445	107	21,019,846	63	17,333,103
GROCERY & CONVENIENCE STORES	4451	40	19,340,703	24	16,875,941
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	1,679,143	39	457,162
DRUG/HEALTH STORES	446	126	17,260,933	92	8,721,088
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	3,920,993	32	3,257,002
APPAREL & ACCESSORIES	448	207	148,707,467	150	33,338,010
CLOTHING & SHOE STORES	4481, 4482	156	126,534,221	121	29,952,109
JEWELRY & LUGGAGE STORES	4483	51	22,173,246	29	3,385,901
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	32,340,553	138	17,814,786
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	25,859,168	76	13,279,111
BOOK/PERIODICAL/MUSIC STORE	4512	62	6,481,385	62	4,535,675
GENERAL MERCHANDISE STORES	452	14	65,859,807	23	101,381,352
DEPARTMENT STORES	4521	5	45,062,075	4	32,923,565
GENERAL MERCHANDISE STORES	4529	9	20,797,732	19	68,457,787
E-COMMERCE & MAIL ORDER	4541	119	7,177,708	102	3,941,724
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,009	59,580,506	806	31,076,025
AGRICULTURE, FORESTRY, FISHING	11	28	231,894	12	75,660
MINING	21	D	D	D	D
UTILITIES	22	8	456,855	7	31,301
CONSTRUCTION	23	3,392	359,558,944	1,254	78,223,189
CONSTRUCTION OF BUILDINGS	236	887	260,492,271	341	43,674,211
HEAVY CONSTRUCTION & HIGHWAYS	237	125	20,425,683	46	6,138,847
SPECIAL TRADE CONTRACTORS	238	2,380	78,640,990	867	28,410,131
MANUFACTURING	31-33	447	25,380,141	335	8,727,549
WHOLESALE TRADE	42	1,249	116,771,085	1,056	32,340,162
DURABLE GOODS	423	805	102,551,645	690	24,377,430
NONDURABLE GOODS	424	428	14,005,113	350	7,803,705
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	214,327	16	159,027
TRANSPORTATION & WAREHOUSING	48-49	56	891,339	53	3,587,807
INFORMATION	51	410	51,411,317	286	16,737,255
FINANCE, INSURANCE	52	128	10,815,723	88	4,725,228
REAL ESTATE, RENTAL/LEASING	53	389	30,835,431	254	10,739,581
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	787	93,973,163	407	7,137,989
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,398	39,428,848	618	13,106,998
ARTS, ENTERTAINMENT & RECREATION	71	131	20,764,056	86	2,268,328
ACCOMMODATIONS & FOOD SERVICES	72	357	116,217,568	320	52,923,650
ACCOMMODATIONS	721	21	33,239,634	23	5,071,947
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	336	82,977,934	297	47,851,703
OTHER SERVICES	81	757	39,943,405	527	16,418,931
REPAIR & MAINTENANCE	811	445	22,720,085	300	12,114,723
PERSONAL SERVICE	812	278	15,909,253	206	4,108,639
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	1,314,067	21	195,569
PUBLIC ADMINISTRATION, OTHER	92.00	11	605,892	11	426,919
TOTAL ALL INDUSTRIES		11,982	\$1,649,331,999	7,142	\$583,869,866

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,092</u>	<u>\$103,912,813</u>	<u>670</u>	<u>\$10,387,285</u>
MOTOR VEHICLES & PARTS	441	53	63,686,141	30	1,985,479
NEW & USED AUTO DEALERS	4411	22	58,989,881	6	525,731
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,891,508	4	10,920
AUTOMOTIVE PARTS & TIRE	4413	24	2,804,752	20	1,448,828
FURNITURE & HOME FURNISHING	442	46	3,568,192	29	409,350
ELECTRONICS & APPLIANCES	443	98	2,187,882	59	601,110
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	824,460	22	496,342
COMPUTERS & SOFTWARE	44312	60	1,251,949	37	104,768
CAMERA & PHOTO SUPPLIES	44313	3	111,473	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	7,437,266	52	1,473,318
BUILDING MATERIALS	4441	36	7,288,526	42	867,150
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	148,740	10	606,168
FOOD & BEVERAGE STORES	445	47	6,411,418	21	1,473,375
GROCERY & CONVENIENCE STORES	4451	27	6,322,164	6	1,371,290
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	89,254	15	102,085
DRUG/HEALTH STORES	446	56	2,526,088	24	605,679
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	2,081,328	5	360,204
APPAREL & ACCESSORIES	448	55	971,673	54	589,408
CLOTHING & SHOE STORES	4481, 4482	40	478,006	44	352,340
JEWELRY & LUGGAGE STORES	4483	15	493,667	10	237,068
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	68	1,301,065	35	205,971
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	729,077	17	154,573
BOOK/PERIODICAL/MUSIC STORE	4512	32	571,988	18	51,398
GENERAL MERCHANDISE STORES	452	11	3,979,453	6	413,238
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	11	3,979,453	6	413,238
E-COMMERCE & MAIL ORDER	4541	80	1,584,424	70	446,978
MISCELLANEOUS RETAILERS	453, 4542, 4543	510	8,177,883	285	1,823,175
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>41,967</u>	<u>3</u>	<u>272,989</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>230,757</u>	-	-
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>21,766</u>	<u>3</u>	<u>89,487</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>719</u>	<u>37,344,091</u>	<u>697</u>	<u>10,290,818</u>
CONSTRUCTION OF BUILDINGS	236	145	14,549,401	95	2,184,440
HEAVY CONSTRUCTION & HIGHWAYS	237	26	7,736,519	27	354,453
SPECIAL TRADE CONTRACTORS	238	548	15,058,171	575	7,751,925
<u>MANUFACTURING</u>	<u>31-33</u>	<u>172</u>	<u>2,658,703</u>	<u>130</u>	<u>871,972</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>661</u>	<u>12,403,553</u>	<u>433</u>	<u>3,780,851</u>
DURABLE GOODS	423	450	9,031,087	281	2,611,643
NONDURABLE GOODS	424	203	3,314,585	144	1,095,891
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	57,881	8	73,317
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>266,526</u>	<u>8</u>	<u>235,172</u>
<u>INFORMATION</u>	<u>51</u>	<u>212</u>	<u>6,454,522</u>	<u>166</u>	<u>2,075,937</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>855,994</u>	<u>39</u>	<u>522,936</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>169</u>	<u>6,835,568</u>	<u>96</u>	<u>969,629</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>217</u>	<u>2,079,776</u>	<u>120</u>	<u>2,936,583</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>366</u>	<u>4,177,263</u>	<u>268</u>	<u>1,596,524</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>288,580</u>	<u>19</u>	<u>737,318</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>146</u>	<u>17,568,948</u>	<u>38</u>	<u>3,015,488</u>
ACCOMMODATIONS	721	8	1,870,292	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	15,698,656	38	3,015,488
<u>OTHER SERVICES</u>	<u>81</u>	<u>265</u>	<u>6,620,199</u>	<u>144</u>	<u>1,079,007</u>
REPAIR & MAINTENANCE	811	164	4,634,265	92	600,069
PERSONAL SERVICE	812	86	1,858,293	49	478,638
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	127,641	3	300
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>635,277</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		4,144	\$202,396,303	2,834	\$38,861,996

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>747</u>	<u>\$38,320,142</u>	<u>680</u>	<u>\$67,831,881</u>
MOTOR VEHICLES & PARTS	441	38	9,274,424	36	12,749,837
NEW & USED AUTO DEALERS	4411	19	5,109,649	13	10,296,135
RV, BOAT, MOTORCYCLE DEALERS	4412	3	953,007	D	D
AUTOMOTIVE PARTS & TIRE	4413	16	3,211,768	23	2,453,702
FURNITURE & HOME FURNISHING	442	29	1,360,943	24	1,796,630
ELECTRONICS & APPLIANCES	443	78	1,436,064	59	1,202,551
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	899,788	22	758,463
COMPUTERS & SOFTWARE	44312	48	502,865	37	444,088
CAMERA & PHOTO SUPPLIES	44313	3	33,411	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	2,031,133	41	8,385,516
BUILDING MATERIALS	4441	27	1,885,614	31	7,531,324
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	145,519	10	854,192
FOOD & BEVERAGE STORES	445	19	4,096,779	13	2,459,646
GROCERY & CONVENIENCE STORES	4451	12	3,984,867	5	2,456,199
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	111,912	8	3,447
DRUG/HEALTH STORES	446	36	1,507,966	29	1,249,270
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,185,147	8	1,630,221
APPAREL & ACCESSORIES	448	57	4,383,206	49	1,350,228
CLOTHING & SHOE STORES	4481, 4482	45	3,948,139	40	975,833
JEWELRY & LUGGAGE STORES	4483	12	435,067	9	374,395
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	1,726,825	36	1,433,536
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	1,652,679	27	1,413,695
BOOK/PERIODICAL/MUSIC STORE	4512	19	74,146	9	19,841
GENERAL MERCHANDISE STORES	452	7	391,756	12	26,106,216
DEPARTMENT STORES	4521	D	D	3	5,513,196
GENERAL MERCHANDISE STORES	4529	7	391,756	9	20,593,020
E-COMMERCE & MAIL ORDER	4541	55	311,087	60	421,217
MISCELLANEOUS RETAILERS	453, 4542, 4543	335	10,614,812	313	9,047,013
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>166,926</u>	<u>5</u>	<u>50,231</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>6,340</u>	<u>6</u>	<u>51,080</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>385</u>	<u>13,436,106</u>	<u>338</u>	<u>19,094,405</u>
CONSTRUCTION OF BUILDINGS	236	68	7,228,773	65	5,767,026
HEAVY CONSTRUCTION & HIGHWAYS	237	17	1,473,931	19	6,775,210
SPECIAL TRADE CONTRACTORS	238	300	4,733,402	254	6,552,169
<u>MANUFACTURING</u>	<u>31-33</u>	<u>119</u>	<u>2,640,397</u>	<u>91</u>	<u>2,677,373</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>451</u>	<u>5,161,933</u>	<u>432</u>	<u>8,860,966</u>
DURABLE GOODS	423	308	4,060,456	299	6,305,505
NONDURABLE GOODS	424	137	1,088,560	129	2,530,375
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	12,917	4	25,086
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>95,165</u>	<u>14</u>	<u>668,649</u>
<u>INFORMATION</u>	<u>51</u>	<u>156</u>	<u>3,052,149</u>	<u>148</u>	<u>1,800,981</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>38</u>	<u>263,781</u>	<u>29</u>	<u>288,946</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>106</u>	<u>1,966,146</u>	<u>109</u>	<u>2,466,871</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>106</u>	<u>675,620</u>	<u>121</u>	<u>1,586,186</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>196</u>	<u>1,818,182</u>	<u>182</u>	<u>1,049,788</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>641,060</u>	<u>16</u>	<u>318,959</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>81</u>	<u>10,790,996</u>	<u>58</u>	<u>5,433,059</u>
ACCOMMODATIONS	721	9	1,094,577	3	512,866
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	9,696,419	55	4,920,193
<u>OTHER SERVICES</u>	<u>81</u>	<u>155</u>	<u>2,863,955</u>	<u>127</u>	<u>2,131,270</u>
REPAIR & MAINTENANCE	811	101	2,138,587	79	1,336,594
PERSONAL SERVICE	812	47	594,117	40	686,982
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	131,251	8	107,694
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>54,872</u>	<u>4</u>	<u>8,671</u>
TOTAL ALL INDUSTRIES		2,587	\$81,953,770	2,360	\$114,319,316

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	483	\$35,108,942	560	\$17,437,697
MOTOR VEHICLES & PARTS	441	23	8,807,104	16	2,016,683
NEW & USED AUTO DEALERS	4411	9	5,399,915	6	1,958,834
RV, BOAT, MOTORCYCLE DEALERS	4412	3	627,070	4	54,749
AUTOMOTIVE PARTS & TIRE	4413	11	2,780,119	6	3,100
FURNITURE & HOME FURNISHING	442	15	1,274,915	27	294,561
ELECTRONICS & APPLIANCES	443	46	174,526	53	495,167
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	112,301	24	410,014
COMPUTERS & SOFTWARE	44312	24	62,225	29	85,153
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	2,856,763	33	727,816
BUILDING MATERIALS	4441	20	2,364,360	33	727,816
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	492,403	-	-
FOOD & BEVERAGE STORES	445	3	1,601,461	12	4,780,157
GROCERY & CONVENIENCE STORES	4451	3	1,601,461	5	4,650,999
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	7	129,158
DRUG/HEALTH STORES	446	27	140,691	31	2,681,317
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	505,197	11	1,028,281
APPAREL & ACCESSORIES	448	39	294,452	41	1,089,900
CLOTHING & SHOE STORES	4481, 4482	35	244,279	33	1,002,324
JEWELRY & LUGGAGE STORES	4483	4	50,173	8	87,576
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	37	1,351,127	26	36,724
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	18	1,168,552	14	21,813
BOOK/PERIODICAL/MUSIC STORE	4512	19	182,575	12	14,911
GENERAL MERCHANDISE STORES	452	6	14,629,283	3	992,443
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	14,629,283	3	992,443
E-COMMERCE & MAIL ORDER	4541	54	330,268	56	453,010
MISCELLANEOUS RETAILERS	453, 4542, 4543	205	3,143,155	251	2,841,638
AGRICULTURE, FORESTRY, FISHING	11	6	76,790	11	390,421
MINING	21	-	-	D	D
UTILITIES	22	4	29,141	D	D
CONSTRUCTION	23	148	4,223,886	665	23,302,725
CONSTRUCTION OF BUILDINGS	236	28	2,354,379	123	18,949,151
HEAVY CONSTRUCTION & HIGHWAYS	237	13	649,669	20	551,000
SPECIAL TRADE CONTRACTORS	238	107	1,219,838	522	3,802,574
MANUFACTURING	31-33	74	1,574,074	83	745,655
WHOLESALE TRADE	42	305	2,091,195	264	1,870,858
DURABLE GOODS	423	204	1,789,733	159	1,404,900
NONDURABLE GOODS	424	97	298,771	97	451,199
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	2,691	8	14,759
TRANSPORTATION & WAREHOUSING	48-49	8	115,287	14	458,825
INFORMATION	51	119	989,599	173	3,536,575
FINANCE, INSURANCE	52	25	509,802	36	804,332
REAL ESTATE, RENTAL/LEASING	53	70	669,871	73	1,712,098
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	70	481,252	89	776,010
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	89	588,620	285	1,291,375
ARTS, ENTERTAINMENT & RECREATION	71	12	141,944	10	133,914
ACCOMMODATIONS & FOOD SERVICES	72	32	3,181,276	55	8,502,240
ACCOMMODATIONS	721	3	454,602	7	440,545
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	2,726,674	48	8,061,695
OTHER SERVICES	81	90	2,243,003	153	1,639,416
REPAIR & MAINTENANCE	811	49	1,800,760	103	1,278,450
PERSONAL SERVICE	812	37	342,373	47	358,379
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	99,870	3	2,587
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	5	21,952
TOTAL ALL INDUSTRIES		1,535	\$52,024,682	2,476	\$62,624,093

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	1,164	\$74,539,739	735	\$48,670,309
MOTOR VEHICLES & PARTS	441	35	40,452,829	38	13,605,747
NEW & USED AUTO DEALERS	4411	16	39,243,642	10	8,101,478
RV, BOAT, MOTORCYCLE DEALERS	4412	6	637,794	8	2,294,254
AUTOMOTIVE PARTS & TIRE	4413	13	571,393	20	3,210,015
FURNITURE & HOME FURNISHING	442	64	2,855,504	20	2,773,961
ELECTRONICS & APPLIANCES	443	103	1,393,388	68	1,005,950
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	515,974	22	247,457
COMPUTERS & SOFTWARE	44312	64	877,414	46	758,493
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	856,243	26	3,410,558
BUILDING MATERIALS	4441	60	802,666	22	1,795,734
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	53,577	4	1,614,824
FOOD & BEVERAGE STORES	445	45	5,875,284	17	3,732,747
GROCERY & CONVENIENCE STORES	4451	13	5,394,125	7	3,533,176
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	481,159	10	199,571
DRUG/HEALTH STORES	446	57	1,898,565	37	736,362
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	984,765	19	2,883,782
APPAREL & ACCESSORIES	448	86	7,023,268	52	1,007,641
CLOTHING & SHOE STORES	4481, 4482	68	6,595,699	42	578,187
JEWELRY & LUGGAGE STORES	4483	18	427,569	10	429,454
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	1,096,505	51	736,361
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	828,527	26	615,061
BOOK/PERIODICAL/MUSIC STORE	4512	29	267,978	25	121,300
GENERAL MERCHANDISE STORES	452	8	2,453,314	9	14,437,083
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	8	2,453,314	9	14,437,083
E-COMMERCE & MAIL ORDER	4541	89	1,512,263	64	695,377
MISCELLANEOUS RETAILERS	453, 4542, 4543	535	8,137,811	334	3,644,740
AGRICULTURE, FORESTRY, FISHING	11	10	53,869	9	400,805
MINING	21	3	7,282	-	-
UTILITIES	22	5	31,979	4	96,391
CONSTRUCTION	23	1,446	30,908,039	341	14,366,527
CONSTRUCTION OF BUILDINGS	236	301	16,316,271	60	6,322,610
HEAVY CONSTRUCTION & HIGHWAYS	237	41	790,396	19	1,277,304
SPECIAL TRADE CONTRACTORS	238	1,104	13,801,372	262	6,766,613
MANUFACTURING	31-33	167	2,141,715	90	789,029
WHOLESALE TRADE	42	601	6,743,227	455	6,666,893
DURABLE GOODS	423	384	5,342,767	288	4,233,707
NONDURABLE GOODS	424	209	1,395,321	161	2,421,540
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	5,139	6	11,646
TRANSPORTATION & WAREHOUSING	48-49	25	275,163	10	177,815
INFORMATION	51	198	6,314,805	145	2,836,606
FINANCE, INSURANCE	52	55	1,016,868	39	1,130,369
REAL ESTATE, RENTAL/LEASING	53	149	2,893,816	113	2,872,550
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	272	4,385,838	130	1,490,604
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	651	6,679,297	180	3,720,002
ARTS, ENTERTAINMENT & RECREATION	71	54	1,844,039	24	523,662
ACCOMMODATIONS & FOOD SERVICES	72	121	15,654,894	85	11,398,932
ACCOMMODATIONS	721	12	941,174	11	1,552,113
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	14,713,720	74	9,846,819
OTHER SERVICES	81	331	5,643,010	125	3,124,125
REPAIR & MAINTENANCE	811	210	4,468,566	73	2,469,963
PERSONAL SERVICE	812	109	1,111,983	44	501,463
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	62,461	8	152,699
PUBLIC ADMINISTRATION, OTHER	92.00	4	5,242	6	21,116
TOTAL ALL INDUSTRIES		5,256	\$159,138,822	2,491	\$98,285,735

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,015</u>	<u>\$352,143,281</u>	<u>1,288</u>	<u>\$218,855,732</u>
MOTOR VEHICLES & PARTS	441	117	99,456,219	42	18,522,845
NEW & USED AUTO DEALERS	4411	45	83,907,213	10	12,864,120
RV, BOAT, MOTORCYCLE DEALERS	4412	25	5,007,691	5	230,117
AUTOMOTIVE PARTS & TIRE	4413	47	10,541,315	27	5,428,608
FURNITURE & HOME FURNISHING	442	96	11,083,394	66	2,837,438
ELECTRONICS & APPLIANCES	443	228	25,689,767	123	19,403,044
APPLIANCES, TV & OTHER ELECTRONICS	44311	79	20,532,888	41	16,410,021
COMPUTERS & SOFTWARE	44312	144	4,546,260	79	2,663,813
CAMERA & PHOTO SUPPLIES	44313	5	610,619	3	329,210
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	19,822,818	64	17,069,872
BUILDING MATERIALS	4441	95	18,710,749	54	16,862,028
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,112,069	10	207,844
FOOD & BEVERAGE STORES	445	105	15,964,996	57	15,543,030
GROCERY & CONVENIENCE STORES	4451	64	15,498,106	23	13,726,092
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	466,890	34	1,816,938
DRUG/HEALTH STORES	446	94	9,386,577	77	5,740,751
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	5,992,909	20	3,567,562
APPAREL & ACCESSORIES	448	118	16,147,523	97	12,482,841
CLOTHING & SHOE STORES	4481, 4482	87	12,327,685	72	10,268,682
JEWELRY & LUGGAGE STORES	4483	31	3,819,838	25	2,214,159
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	110	13,928,274	73	12,159,939
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	61	10,875,064	38	8,790,666
BOOK/PERIODICAL/MUSIC STORE	4512	49	3,053,210	35	3,369,273
GENERAL MERCHANDISE STORES	452	20	91,670,469	16	86,624,811
DEPARTMENT STORES	4521	4	26,884,712	4	26,527,532
GENERAL MERCHANDISE STORES	4529	16	64,785,757	12	60,097,279
E-COMMERCE & MAIL ORDER	4541	101	2,931,865	76	1,546,498
MISCELLANEOUS RETAILERS	453, 4542, 4543	869	40,068,470	577	23,357,101
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>101,563</u>	<u>12</u>	<u>35,895</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>1,921,087</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>58,936</u>	<u>4</u>	<u>20,168</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,160</u>	<u>144,489,377</u>	<u>1,458</u>	<u>42,158,497</u>
CONSTRUCTION OF BUILDINGS	236	452	100,480,116	278	20,105,989
HEAVY CONSTRUCTION & HIGHWAYS	237	81	9,235,626	49	4,751,030
SPECIAL TRADE CONTRACTORS	238	1,627	34,773,635	1,131	17,301,478
<u>MANUFACTURING</u>	<u>31-33</u>	<u>381</u>	<u>19,275,644</u>	<u>221</u>	<u>5,034,180</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,187</u>	<u>67,455,666</u>	<u>725</u>	<u>22,748,524</u>
DURABLE GOODS	423	802	52,039,334	461	20,065,570
NONDURABLE GOODS	424	371	15,177,697	253	2,484,844
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	238,635	11	198,110
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>53</u>	<u>2,770,463</u>	<u>23</u>	<u>305,812</u>
<u>INFORMATION</u>	<u>51</u>	<u>317</u>	<u>36,013,123</u>	<u>225</u>	<u>14,522,558</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>11,312,283</u>	<u>77</u>	<u>2,564,611</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>287</u>	<u>17,894,659</u>	<u>203</u>	<u>8,392,091</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>473</u>	<u>9,115,021</u>	<u>244</u>	<u>11,574,692</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>976</u>	<u>15,792,049</u>	<u>638</u>	<u>7,132,873</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>4,072,721</u>	<u>40</u>	<u>4,025,680</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>372</u>	<u>59,102,188</u>	<u>235</u>	<u>42,939,666</u>
ACCOMMODATIONS	721	21	5,414,708	13	4,520,833
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	351	53,687,480	222	38,418,833
<u>OTHER SERVICES</u>	<u>81</u>	<u>642</u>	<u>23,304,229</u>	<u>442</u>	<u>9,101,557</u>
REPAIR & MAINTENANCE	811	417	16,067,184	278	6,523,454
PERSONAL SERVICE	812	200	5,693,014	150	2,180,312
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	1,544,031	14	397,791
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>247,240</u>	<u>5</u>	<u>739,464</u>
TOTAL ALL INDUSTRIES		9,092	\$765,069,530	5,840	\$390,152,000

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>515</u>	<u>\$130,309,014</u>	<u>1,211</u>	<u>\$203,775,335</u>
MOTOR VEHICLES & PARTS	441	40	97,822,428	46	19,835,925
NEW & USED AUTO DEALERS	4411	14	83,750,974	12	13,962,716
RV, BOAT, MOTORCYCLE DEALERS	4412	10	11,287,891	11	3,829,003
AUTOMOTIVE PARTS & TIRE	4413	16	2,783,563	23	2,044,206
FURNITURE & HOME FURNISHING	442	27	7,386,503	78	6,380,377
ELECTRONICS & APPLIANCES	443	66	628,308	120	4,770,669
APPLIANCES, TV & OTHER ELECTRONICS	44311	24	491,945	44	1,763,447
COMPUTERS & SOFTWARE	44312	42	136,363	73	2,594,380
CAMERA & PHOTO SUPPLIES	44313	D	D	3	412,842
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	2,888,639	71	24,038,595
BUILDING MATERIALS	4441	28	2,782,056	54	23,741,473
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	106,583	17	297,122
FOOD & BEVERAGE STORES	445	11	176,435	39	6,740,943
GROCERY & CONVENIENCE STORES	4451	5	170,473	6	5,896,231
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	5,962	33	844,712
DRUG/HEALTH STORES	446	21	776,557	55	3,184,685
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,151,507	9	2,145,820
APPAREL & ACCESSORIES	448	32	56,000	84	7,154,705
CLOTHING & SHOE STORES	4481, 4482	28	53,434	67	6,474,328
JEWELRY & LUGGAGE STORES	4483	4	2,566	17	680,377
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	21	2,997,341	80	10,099,105
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	2,990,051	39	7,223,262
BOOK/PERIODICAL/MUSIC STORE	4512	8	7,290	41	2,875,843
GENERAL MERCHANDISE STORES	452	3	5,247,388	8	98,676,308
DEPARTMENT STORES	4521	-	-	3	15,072,918
GENERAL MERCHANDISE STORES	4529	3	5,247,388	5	83,603,390
E-COMMERCE & MAIL ORDER	4541	44	534,732	87	2,084,888
MISCELLANEOUS RETAILERS	453, 4542, 4543	204	10,643,176	534	18,663,315
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>3,631</u>	<u>17</u>	<u>467,933</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>25,847</u>	<u>6</u>	<u>75,452</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>435</u>	<u>13,265,682</u>	<u>1,598</u>	<u>59,440,059</u>
CONSTRUCTION OF BUILDINGS	236	67	7,671,848	306	36,667,612
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,405,493	58	2,481,837
SPECIAL TRADE CONTRACTORS	238	348	4,188,341	1,234	20,290,610
<u>MANUFACTURING</u>	<u>31-33</u>	<u>92</u>	<u>7,174,848</u>	<u>210</u>	<u>6,377,183</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>390</u>	<u>27,653,845</u>	<u>654</u>	<u>28,398,429</u>
DURABLE GOODS	423	266	21,578,856	420	26,594,917
NONDURABLE GOODS	424	114	6,018,140	227	1,792,982
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	56,849	7	10,530
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>483,810</u>	<u>22</u>	<u>386,109</u>
<u>INFORMATION</u>	<u>51</u>	<u>121</u>	<u>2,871,415</u>	<u>228</u>	<u>8,807,486</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>417,450</u>	<u>67</u>	<u>2,295,602</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>2,939,728</u>	<u>168</u>	<u>6,044,526</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>91</u>	<u>841,118</u>	<u>263</u>	<u>3,844,567</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>192</u>	<u>2,148,496</u>	<u>628</u>	<u>6,781,659</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>342,003</u>	<u>46</u>	<u>1,316,451</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>53</u>	<u>7,877,235</u>	<u>137</u>	<u>21,235,464</u>
ACCOMMODATIONS	721	12	1,939,480	3	1,357,090
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	5,937,755	134	19,878,374
<u>OTHER SERVICES</u>	<u>81</u>	<u>135</u>	<u>4,267,400</u>	<u>316</u>	<u>9,079,771</u>
REPAIR & MAINTENANCE	811	111	2,893,932	198	7,060,816
PERSONAL SERVICE	812	21	480,778	106	1,886,824
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	892,690	12	132,131
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>97,603</u>	<u>8</u>	<u>34,498</u>
TOTAL ALL INDUSTRIES		2,185	\$200,719,125	5,579	\$358,360,524

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>590</u>	<u>\$38,155,573</u>	<u>1,276</u>	<u>\$245,466,057</u>
MOTOR VEHICLES & PARTS	441	23	6,903,604	97	42,815,264
NEW & USED AUTO DEALERS	4411	9	5,536,132	42	32,859,475
RV, BOAT, MOTORCYCLE DEALERS	4412	6	920,581	13	3,856,059
AUTOMOTIVE PARTS & TIRE	4413	8	446,891	42	6,099,730
FURNITURE & HOME FURNISHING	442	21	793,926	44	8,515,893
ELECTRONICS & APPLIANCES	443	57	1,041,131	123	12,742,090
APPLIANCES, TV & OTHER ELECTRONICS	44311	21	566,912	42	10,793,991
COMPUTERS & SOFTWARE	44312	36	474,219	81	1,948,099
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	1,354,216	56	16,709,429
BUILDING MATERIALS	4441	27	1,341,099	43	16,183,342
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	13,117	13	526,087
FOOD & BEVERAGE STORES	445	12	2,503,093	27	7,538,404
GROCERY & CONVENIENCE STORES	4451	5	2,431,133	13	7,393,013
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	71,960	14	145,391
DRUG/HEALTH STORES	446	28	1,121,961	75	5,655,377
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,346,533	19	5,358,155
APPAREL & ACCESSORIES	448	52	2,567,378	115	29,238,501
CLOTHING & SHOE STORES	4481, 4482	44	1,187,820	91	24,306,841
JEWELRY & LUGGAGE STORES	4483	8	1,379,558	24	4,931,660
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	893,886	95	14,812,181
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	18	557,328	57	11,244,475
BOOK/PERIODICAL/MUSIC STORE	4512	13	336,558	38	3,567,706
GENERAL MERCHANDISE STORES	452	4	16,139,427	13	78,459,170
DEPARTMENT STORES	4521	4	16,139,427	5	33,964,130
GENERAL MERCHANDISE STORES	4529	D	D	8	44,495,040
E-COMMERCE & MAIL ORDER	4541	59	316,253	80	1,878,691
MISCELLANEOUS RETAILERS	453, 4542, 4543	262	3,174,165	532	21,742,902
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>35,471</u>	<u>9</u>	<u>25,868</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>4,136</u>	<u>3</u>	<u>150,655</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>301</u>	<u>5,210,552</u>	<u>796</u>	<u>46,148,986</u>
CONSTRUCTION OF BUILDINGS	236	46	1,389,026	197	23,600,455
HEAVY CONSTRUCTION & HIGHWAYS	237	22	871,794	36	1,658,255
SPECIAL TRADE CONTRACTORS	238	233	2,949,732	563	20,890,276
<u>MANUFACTURING</u>	<u>31-33</u>	<u>84</u>	<u>926,804</u>	<u>178</u>	<u>4,127,140</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>387</u>	<u>4,766,355</u>	<u>785</u>	<u>21,988,099</u>
DURABLE GOODS	423	267	3,562,019	524	18,397,884
NONDURABLE GOODS	424	120	1,204,336	255	3,557,004
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	6	33,211
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>208,261</u>	<u>14</u>	<u>416,581</u>
<u>INFORMATION</u>	<u>51</u>	<u>110</u>	<u>1,925,320</u>	<u>223</u>	<u>12,178,656</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>334,443</u>	<u>69</u>	<u>3,621,858</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>85</u>	<u>930,856</u>	<u>182</u>	<u>4,650,403</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>84</u>	<u>653,676</u>	<u>235</u>	<u>4,773,305</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>140</u>	<u>800,916</u>	<u>378</u>	<u>6,049,596</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>829,727</u>	<u>40</u>	<u>2,126,009</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>47</u>	<u>7,341,422</u>	<u>165</u>	<u>33,300,983</u>
ACCOMMODATIONS	721	7	1,938,005	16	3,993,779
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	5,403,417	149	29,307,204
<u>OTHER SERVICES</u>	<u>81</u>	<u>102</u>	<u>1,681,058</u>	<u>302</u>	<u>9,523,066</u>
REPAIR & MAINTENANCE	811	61	1,027,497	176	7,285,500
PERSONAL SERVICE	812	36	460,069	110	1,939,222
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	193,492	16	298,344
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>27,487</u>	<u>3</u>	<u>46,178</u>
TOTAL ALL INDUSTRIES		2,003	\$63,832,057	4,658	\$394,593,440

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	1,753	\$251,628,861	1,510	\$225,845,896
MOTOR VEHICLES & PARTS	441	79	29,286,400	52	95,453,999
NEW & USED AUTO DEALERS	4411	27	20,685,793	22	88,836,425
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,015,009	4	105,418
AUTOMOTIVE PARTS & TIRE	4413	42	6,585,598	26	6,512,156
FURNITURE & HOME FURNISHING	442	93	36,385,554	89	5,571,648
ELECTRONICS & APPLIANCES	443	197	6,565,788	177	4,416,077
APPLIANCES, TV & OTHER ELECTRONICS	44311	64	2,438,147	50	2,646,183
COMPUTERS & SOFTWARE	44312	129	4,090,560	127	1,769,894
CAMERA & PHOTO SUPPLIES	44313	4	37,081	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	33,154,912	95	4,704,475
BUILDING MATERIALS	4441	92	28,892,208	73	4,261,895
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	4,262,704	22	442,580
FOOD & BEVERAGE STORES	445	86	12,859,898	66	7,234,449
GROCERY & CONVENIENCE STORES	4451	38	12,261,148	20	6,671,830
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	598,750	46	562,619
DRUG/HEALTH STORES	446	64	6,387,712	90	6,878,102
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	7,750,070	18	2,437,326
APPAREL & ACCESSORIES	448	92	9,710,790	97	5,603,158
CLOTHING & SHOE STORES	4481, 4482	73	8,772,649	74	4,705,796
JEWELRY & LUGGAGE STORES	4483	19	938,141	23	897,362
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	95	3,835,062	75	10,365,040
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	3,106,850	42	7,397,482
BOOK/PERIODICAL/MUSIC STORE	4512	38	728,212	33	2,967,558
GENERAL MERCHANDISE STORES	452	22	27,968,722	9	55,054,660
DEPARTMENT STORES	4521	3	13,009,183	3	453,350
GENERAL MERCHANDISE STORES	4529	19	14,959,539	6	54,601,310
E-COMMERCE & MAIL ORDER	4541	92	2,964,293	97	4,313,705
MISCELLANEOUS RETAILERS	453, 4542, 4543	787	74,759,660	645	23,813,257
AGRICULTURE, FORESTRY, FISHING	11	19	75,412	14	73,812
MINING	21	5	70,883	3	55,206
UTILITIES	22	6	539,572	6	56,143
CONSTRUCTION	23	1,914	75,666,310	2,337	81,001,852
CONSTRUCTION OF BUILDINGS	236	412	32,192,671	513	37,791,062
HEAVY CONSTRUCTION & HIGHWAYS	237	75	5,140,568	76	8,926,857
SPECIAL TRADE CONTRACTORS	238	1,427	38,333,071	1,748	34,283,933
MANUFACTURING	31-33	430	54,130,837	256	4,128,462
WHOLESALE TRADE	42	1,244	133,243,626	880	35,538,938
DURABLE GOODS	423	825	95,032,446	570	29,577,331
NONDURABLE GOODS	424	400	37,987,021	300	5,787,314
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	224,159	10	174,293
TRANSPORTATION & WAREHOUSING	48-49	60	2,412,821	30	853,196
INFORMATION	51	296	26,516,158	294	16,754,221
FINANCE, INSURANCE	52	93	4,189,530	83	4,006,725
REAL ESTATE, RENTAL/LEASING	53	282	22,427,549	233	12,546,375
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	383	8,186,299	434	10,466,747
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	799	11,669,329	962	11,779,863
ARTS, ENTERTAINMENT & RECREATION	71	57	4,038,103	58	3,669,689
ACCOMMODATIONS & FOOD SERVICES	72	307	40,207,200	219	42,313,050
ACCOMMODATIONS	721	18	3,524,983	10	5,888,268
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	289	36,682,217	209	36,424,782
OTHER SERVICES	81	596	17,935,011	523	13,427,524
REPAIR & MAINTENANCE	811	403	12,309,056	328	9,325,553
PERSONAL SERVICE	812	178	5,481,016	183	3,969,514
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	144,939	12	132,457
PUBLIC ADMINISTRATION, OTHER	92,00	6	4,719,355	4	65,851
TOTAL ALL INDUSTRIES		8,251	\$657,657,006	7,847	\$462,584,725

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>946</u>	<u>\$164,868,719</u>	<u>963</u>	<u>\$110,002,116</u>
MOTOR VEHICLES & PARTS	441	32	9,505,708	57	33,654,711
NEW & USED AUTO DEALERS	4411	10	2,806,468	20	27,555,006
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,932,424	5	919,232
AUTOMOTIVE PARTS & TIRE	4413	19	4,766,816	32	5,180,473
FURNITURE & HOME FURNISHING	442	59	7,862,146	32	3,034,500
ELECTRONICS & APPLIANCES	443	94	8,754,032	98	2,123,608
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	7,745,900	36	1,092,937
COMPUTERS & SOFTWARE	44312	60	1,008,132	59	1,022,480
CAMERA & PHOTO SUPPLIES	44313	D	D	3	8,191
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	11,990,690	60	13,973,605
BUILDING MATERIALS	4441	38	11,705,030	47	13,327,522
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	285,660	13	646,083
FOOD & BEVERAGE STORES	445	21	9,014,183	26	6,704,521
GROCERY & CONVENIENCE STORES	4451	10	8,387,089	11	6,673,014
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	627,094	15	31,507
DRUG/HEALTH STORES	446	40	3,345,261	73	2,400,657
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,050,926	23	6,262,200
APPAREL & ACCESSORIES	448	56	7,902,234	55	1,818,555
CLOTHING & SHOE STORES	4481, 4482	43	6,579,729	46	824,395
JEWELRY & LUGGAGE STORES	4483	13	1,322,505	9	994,160
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	59	19,598,585	51	2,853,789
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	19,525,246	30	2,466,474
BOOK/PERIODICAL/MUSIC STORE	4512	25	73,339	21	387,315
GENERAL MERCHANDISE STORES	452	14	69,426,975	10	27,202,741
DEPARTMENT STORES	4521	3	17,990,034	D	D
GENERAL MERCHANDISE STORES	4529	11	51,436,941	10	27,202,741
E-COMMERCE & MAIL ORDER	4541	67	789,858	66	678,421
MISCELLANEOUS RETAILERS	453, 4542, 4543	445	14,628,121	412	9,294,808
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>5,519</u>	<u>6</u>	<u>22,044</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>612,895</u>	<u>5</u>	<u>23,960</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>36,589</u>	<u>7</u>	<u>142,379</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,019</u>	<u>66,354,313</u>	<u>508</u>	<u>28,523,299</u>
CONSTRUCTION OF BUILDINGS	236	211	37,324,062	106	20,701,635
HEAVY CONSTRUCTION & HIGHWAYS	237	32	8,097,831	32	1,457,983
SPECIAL TRADE CONTRACTORS	238	776	20,932,420	370	6,363,681
<u>MANUFACTURING</u>	<u>31-33</u>	<u>144</u>	<u>6,034,150</u>	<u>183</u>	<u>3,471,175</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>510</u>	<u>12,112,565</u>	<u>726</u>	<u>15,790,820</u>
DURABLE GOODS	423	337	10,278,491	510	14,182,273
NONDURABLE GOODS	424	166	1,822,057	210	1,593,981
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	12,017	6	14,566
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>78,483</u>	<u>25</u>	<u>408,953</u>
<u>INFORMATION</u>	<u>51</u>	<u>155</u>	<u>7,411,461</u>	<u>199</u>	<u>7,074,476</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>1,543,342</u>	<u>55</u>	<u>1,046,553</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>160</u>	<u>4,621,514</u>	<u>148</u>	<u>4,997,035</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>184</u>	<u>2,175,823</u>	<u>164</u>	<u>2,511,075</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>404</u>	<u>7,536,454</u>	<u>283</u>	<u>3,687,209</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,028,038</u>	<u>30</u>	<u>1,166,936</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>116</u>	<u>21,476,668</u>	<u>112</u>	<u>16,378,645</u>
ACCOMMODATIONS	721	5	1,590,960	8	431,543
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	111	19,885,708	104	15,947,102
<u>OTHER SERVICES</u>	<u>81</u>	<u>267</u>	<u>6,076,140</u>	<u>240</u>	<u>5,369,342</u>
REPAIR & MAINTENANCE	811	168	4,739,358	143	4,030,034
PERSONAL SERVICE	812	89	1,303,715	81	1,213,566
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	33,067	16	125,742
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>-</u>	<u>-</u>	<u>3</u>	<u>111,386</u>
TOTAL ALL INDUSTRIES		4,013	\$301,972,673	3,657	\$200,727,403

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,472</u>	<u>\$438,751,008</u>	<u>1,069</u>	<u>\$130,705,825</u>
MOTOR VEHICLES & PARTS	441	80	89,325,943	53	11,771,060
NEW & USED AUTO DEALERS	4411	32	76,263,661	14	6,169,484
RV, BOAT, MOTORCYCLE DEALERS	4412	9	5,779,215	10	1,840,613
AUTOMOTIVE PARTS & TIRE	4413	39	7,283,067	29	3,760,963
FURNITURE & HOME FURNISHING	442	108	30,143,566	57	1,847,694
ELECTRONICS & APPLIANCES	443	164	39,039,893	104	10,353,990
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	34,240,388	43	9,842,817
COMPUTERS & SOFTWARE	44312	109	3,844,758	61	511,173
CAMERA & PHOTO SUPPLIES	44313	3	954,747	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	15,979,584	69	12,420,592
BUILDING MATERIALS	4441	67	13,198,702	52	11,653,513
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	2,780,882	17	767,079
FOOD & BEVERAGE STORES	445	54	7,465,756	34	10,659,329
GROCERY & CONVENIENCE STORES	4451	27	6,447,356	17	10,611,131
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	1,018,400	17	48,198
DRUG/HEALTH STORES	446	70	12,170,120	46	3,010,909
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	1,705,459	25	2,855,582
APPAREL & ACCESSORIES	448	119	88,945,685	67	16,626,485
CLOTHING & SHOE STORES	4481, 4482	95	75,911,947	54	15,413,288
JEWELRY & LUGGAGE STORES	4483	24	13,033,738	13	1,213,197
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	87	33,282,246	57	3,206,059
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	26,997,351	32	2,563,796
BOOK/PERIODICAL/MUSIC STORE	4512	31	6,284,895	25	642,263
GENERAL MERCHANDISE STORES	452	12	86,476,448	11	40,348,700
DEPARTMENT STORES	4521	6	62,263,331	3	11,361,884
GENERAL MERCHANDISE STORES	4529	6	24,213,117	8	28,986,816
E-COMMERCE & MAIL ORDER	4541	85	2,117,456	78	1,305,568
MISCELLANEOUS RETAILERS	453, 4542, 4543	596	32,098,852	468	16,299,857
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>11,278</u>	<u>7</u>	<u>44,864</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>222,021</u>	<u>7</u>	<u>135,598</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,579</u>	<u>38,760,221</u>	<u>1,089</u>	<u>28,044,023</u>
CONSTRUCTION OF BUILDINGS	236	307	19,022,302	198	12,853,686
HEAVY CONSTRUCTION & HIGHWAYS	237	53	820,464	31	1,228,623
SPECIAL TRADE CONTRACTORS	238	1,219	18,917,455	860	13,961,714
<u>MANUFACTURING</u>	<u>31-33</u>	<u>253</u>	<u>5,374,317</u>	<u>186</u>	<u>6,031,982</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>774</u>	<u>24,983,572</u>	<u>590</u>	<u>9,888,101</u>
DURABLE GOODS	423	514	21,694,146	400	7,802,737
NONDURABLE GOODS	424	246	3,119,635	181	2,068,059
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	169,791	9	17,305
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>540,881</u>	<u>22</u>	<u>657,130</u>
<u>INFORMATION</u>	<u>51</u>	<u>198</u>	<u>10,418,616</u>	<u>197</u>	<u>6,294,754</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>5,492,853</u>	<u>59</u>	<u>1,046,074</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>212</u>	<u>7,581,809</u>	<u>170</u>	<u>5,311,067</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>297</u>	<u>6,594,197</u>	<u>190</u>	<u>1,773,793</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>753</u>	<u>8,226,268</u>	<u>467</u>	<u>4,262,609</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>39</u>	<u>3,181,030</u>	<u>27</u>	<u>523,755</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>233</u>	<u>47,988,202</u>	<u>116</u>	<u>16,786,333</u>
ACCOMMODATIONS	721	13	7,919,730	3	891,572
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	220	40,068,472	113	15,894,761
<u>OTHER SERVICES</u>	<u>81</u>	<u>425</u>	<u>16,656,344</u>	<u>312</u>	<u>8,010,067</u>
REPAIR & MAINTENANCE	811	293	13,424,399	201	6,295,845
PERSONAL SERVICE	812	123	3,136,100	103	1,706,597
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	95,845	8	7,625
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>80,782</u>	<u>5</u>	<u>23,658</u>
TOTAL ALL INDUSTRIES		6,362	\$614,863,399	4,513	\$219,539,633

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>722</u>	<u>\$16,640,561</u>	<u>786</u>	<u>\$78,579,312</u>
MOTOR VEHICLES & PARTS	441	9	26,721	47	19,217,319
NEW & USED AUTO DEALERS	4411	3	17,615	22	15,563,074
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	5	650,253
AUTOMOTIVE PARTS & TIRE	4413	6	9,106	20	3,003,992
FURNITURE & HOME FURNISHING	442	53	825,713	22	2,298,115
ELECTRONICS & APPLIANCES	443	74	722,402	75	2,124,920
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	272,659	30	1,307,248
COMPUTERS & SOFTWARE	44312	43	449,743	45	817,672
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	1,116,586	33	10,644,302
BUILDING MATERIALS	4441	41	662,021	27	10,165,535
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	454,565	6	478,767
FOOD & BEVERAGE STORES	445	27	1,384,677	19	2,779,523
GROCERY & CONVENIENCE STORES	4451	D	D	10	2,757,218
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	1,384,677	9	22,305
DRUG/HEALTH STORES	446	29	2,076,924	44	842,586
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	440,930	14	3,689,500
APPAREL & ACCESSORIES	448	59	838,932	52	2,178,341
CLOTHING & SHOE STORES	4481, 4482	48	803,200	42	1,779,486
JEWELRY & LUGGAGE STORES	4483	11	35,732	10	398,855
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	768,231	50	1,893,072
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	205,236	26	856,368
BOOK/PERIODICAL/MUSIC STORE	4512	21	562,995	24	1,036,704
GENERAL MERCHANDISE STORES	452	4	3,304,666	8	20,181,083
DEPARTMENT STORES	4521	D	D	3	3,309,183
GENERAL MERCHANDISE STORES	4529	4	3,304,666	5	16,871,900
E-COMMERCE & MAIL ORDER	4541	66	1,290,510	71	683,597
MISCELLANEOUS RETAILERS	453, 4542, 4543	299	3,844,269	351	12,046,954
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>36,052</u>	<u>8</u>	<u>185,885</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>170,749</u>	<u>7</u>	<u>693,559</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,273</u>	<u>49,125,390</u>	<u>388</u>	<u>15,937,049</u>
CONSTRUCTION OF BUILDINGS	236	311	34,329,155	70	5,197,193
HEAVY CONSTRUCTION & HIGHWAYS	237	39	2,604,905	24	1,759,176
SPECIAL TRADE CONTRACTORS	238	923	12,191,330	294	8,980,680
<u>MANUFACTURING</u>	<u>31-33</u>	<u>133</u>	<u>867,982</u>	<u>110</u>	<u>2,055,304</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>379</u>	<u>3,786,263</u>	<u>587</u>	<u>15,301,149</u>
DURABLE GOODS	423	219	3,256,167	394	11,516,349
NONDURABLE GOODS	424	155	493,179	188	3,777,455
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	36,917	5	7,345
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>198,170</u>	<u>14</u>	<u>215,411</u>
<u>INFORMATION</u>	<u>51</u>	<u>157</u>	<u>3,599,580</u>	<u>184</u>	<u>4,712,346</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>1,231,411</u>	<u>49</u>	<u>1,654,182</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>2,446,583</u>	<u>131</u>	<u>3,587,623</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>214</u>	<u>2,241,128</u>	<u>128</u>	<u>1,975,478</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>503</u>	<u>4,681,096</u>	<u>190</u>	<u>2,717,715</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>29</u>	<u>674,801</u>	<u>18</u>	<u>920,113</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>48</u>	<u>4,453,141</u>	<u>91</u>	<u>13,004,641</u>
ACCOMMODATIONS	721	D	D	18	2,213,401
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	48	4,453,141	73	10,791,240
<u>OTHER SERVICES</u>	<u>81</u>	<u>189</u>	<u>2,308,933</u>	<u>165</u>	<u>4,241,362</u>
REPAIR & MAINTENANCE	811	121	1,197,434	95	3,260,587
PERSONAL SERVICE	812	62	1,096,923	62	859,036
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	14,576	8	121,739
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>46,301</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,819	\$92,511,885	2,856	\$145,781,129

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>965</u>	<u>\$87,709,606</u>	<u>552</u>	<u>\$12,146,578</u>
MOTOR VEHICLES & PARTS	441	62	24,264,953	11	300,980
NEW & USED AUTO DEALERS	4411	17	17,334,043	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	12	3,857,074	5	28,422
AUTOMOTIVE PARTS & TIRE	4413	33	3,073,836	6	272,558
FURNITURE & HOME FURNISHING	442	49	2,975,831	25	333,927
ELECTRONICS & APPLIANCES	443	102	3,864,869	60	1,386,211
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	2,736,075	21	43,061
COMPUTERS & SOFTWARE	44312	62	1,128,794	39	1,343,150
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	10,023,363	32	375,450
BUILDING MATERIALS	4441	52	9,288,687	27	349,936
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	734,676	5	25,514
FOOD & BEVERAGE STORES	445	37	6,976,103	20	3,625,744
GROCERY & CONVENIENCE STORES	4451	17	6,802,521	12	3,619,629
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	173,582	8	6,115
DRUG/HEALTH STORES	446	48	1,829,306	27	720,288
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	1,853,894	6	377,205
APPAREL & ACCESSORIES	448	46	2,815,800	37	209,383
CLOTHING & SHOE STORES	4481, 4482	36	2,552,668	32	192,276
JEWELRY & LUGGAGE STORES	4483	10	263,132	5	17,107
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	2,153,648	36	139,795
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	1,957,346	20	125,422
BOOK/PERIODICAL/MUSIC STORE	4512	28	196,302	16	14,373
GENERAL MERCHANDISE STORES	452	10	17,069,965	6	1,388,354
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	10	17,069,965	6	1,388,354
E-COMMERCE & MAIL ORDER	4541	67	572,389	60	336,974
MISCELLANEOUS RETAILERS	453, 4542, 4543	399	13,309,485	232	2,952,267
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>46,507</u>	<u>10</u>	<u>18,873</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>34,793</u>	-	-
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>23,734</u>	<u>3</u>	<u>24,473</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>710</u>	<u>29,707,761</u>	<u>506</u>	<u>5,032,760</u>
CONSTRUCTION OF BUILDINGS	236	140	13,081,761	82	1,390,381
HEAVY CONSTRUCTION & HIGHWAYS	237	30	5,550,570	22	770,659
SPECIAL TRADE CONTRACTORS	238	540	11,075,430	402	2,871,720
<u>MANUFACTURING</u>	<u>31-33</u>	<u>146</u>	<u>2,493,195</u>	<u>88</u>	<u>884,514</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>575</u>	<u>13,652,120</u>	<u>315</u>	<u>5,227,584</u>
DURABLE GOODS	423	383	9,449,413	201	4,712,526
NONDURABLE GOODS	424	185	4,188,380	111	512,915
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	14,327	3	2,143
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>540,056</u>	<u>17</u>	<u>148,493</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>5,012,752</u>	<u>127</u>	<u>3,392,308</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,153,271</u>	<u>39</u>	<u>395,623</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>145</u>	<u>3,384,253</u>	<u>100</u>	<u>1,879,663</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>202</u>	<u>1,908,341</u>	<u>91</u>	<u>900,500</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>328</u>	<u>4,432,853</u>	<u>275</u>	<u>1,118,316</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>1,306,654</u>	<u>17</u>	<u>877,781</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>102</u>	<u>12,274,464</u>	<u>37</u>	<u>3,209,746</u>
ACCOMMODATIONS	721	10	1,579,428	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	92	10,695,036	37	3,209,746
<u>OTHER SERVICES</u>	<u>81</u>	<u>239</u>	<u>4,666,472</u>	<u>122</u>	<u>865,638</u>
REPAIR & MAINTENANCE	811	153	3,254,368	78	457,529
PERSONAL SERVICE	812	72	1,250,725	40	342,178
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	161,379	4	65,931
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>8,312</u>	<u>3</u>	<u>1,039</u>
TOTAL ALL INDUSTRIES		3,733	\$168,355,144	2,302	\$36,123,889

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>696</u>	<u>\$48,720,783</u>	<u>1,843</u>	<u>\$267,395,391</u>
MOTOR VEHICLES & PARTS	441	33	11,017,643	69	79,960,967
NEW & USED AUTO DEALERS	4411	12	7,303,174	27	74,590,746
RV, BOAT, MOTORCYCLE DEALERS	4412	5	93,432	12	1,637,070
AUTOMOTIVE PARTS & TIRE	4413	16	3,621,037	30	3,733,151
FURNITURE & HOME FURNISHING	442	30	1,664,932	92	11,893,273
ELECTRONICS & APPLIANCES	443	61	979,528	192	23,228,859
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	820,651	60	16,752,197
COMPUTERS & SOFTWARE	44312	36	158,877	128	5,799,312
CAMERA & PHOTO SUPPLIES	44313	D	D	4	677,350
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	6,446,516	86	24,375,173
BUILDING MATERIALS	4441	30	6,442,707	65	23,903,962
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	3,809	21	971,211
FOOD & BEVERAGE STORES	445	18	3,712,393	60	13,757,933
GROCERY & CONVENIENCE STORES	4451	5	3,326,054	22	13,098,713
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	386,339	38	659,220
DRUG/HEALTH STORES	446	28	806,886	96	6,009,266
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,249,894	30	3,795,473
APPAREL & ACCESSORIES	448	55	1,280,186	135	21,956,750
CLOTHING & SHOE STORES	4481, 4482	45	677,466	109	18,054,515
JEWELRY & LUGGAGE STORES	4483	10	602,720	26	3,902,235
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	364,576	124	18,018,989
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	228,830	71	12,736,467
BOOK/PERIODICAL/MUSIC STORE	4512	21	135,746	53	5,282,522
GENERAL MERCHANDISE STORES	452	9	15,149,403	14	32,275,053
DEPARTMENT STORES	4521	D	D	4	30,756,520
GENERAL MERCHANDISE STORES	4529	9	15,149,403	10	1,518,533
E-COMMERCE & MAIL ORDER	4541	67	955,903	94	3,704,495
MISCELLANEOUS RETAILERS	453, 4542, 4543	307	5,092,923	851	28,419,160
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>22</u>	<u>143,086</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>41,424</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>54,253</u>	<u>4</u>	<u>31,151</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>422</u>	<u>11,515,746</u>	<u>1,330</u>	<u>52,829,733</u>
CONSTRUCTION OF BUILDINGS	236	93	5,334,888	311	27,233,568
HEAVY CONSTRUCTION & HIGHWAYS	237	15	1,309,916	60	3,092,213
SPECIAL TRADE CONTRACTORS	238	314	4,870,942	959	22,503,952
<u>MANUFACTURING</u>	<u>31-33</u>	<u>95</u>	<u>1,264,253</u>	<u>307</u>	<u>6,885,206</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>389</u>	<u>4,092,420</u>	<u>968</u>	<u>42,451,434</u>
DURABLE GOODS	423	241	1,643,303	635	38,155,919
NONDURABLE GOODS	424	142	2,438,629	323	4,231,210
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	10,488	10	64,305
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>2,565,609</u>	<u>36</u>	<u>1,311,147</u>
<u>INFORMATION</u>	<u>51</u>	<u>164</u>	<u>2,814,371</u>	<u>295</u>	<u>17,808,987</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>729,163</u>	<u>79</u>	<u>4,129,795</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,339,798</u>	<u>251</u>	<u>9,566,165</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>116</u>	<u>1,099,650</u>	<u>409</u>	<u>10,371,789</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>216</u>	<u>1,929,623</u>	<u>701</u>	<u>11,049,423</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>540,039</u>	<u>75</u>	<u>2,457,353</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>74</u>	<u>9,471,515</u>	<u>245</u>	<u>38,692,087</u>
ACCOMMODATIONS	721	6	820,758	14	4,078,167
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	68	8,650,757	231	34,613,920
<u>OTHER SERVICES</u>	<u>81</u>	<u>163</u>	<u>1,901,630</u>	<u>477</u>	<u>21,091,230</u>
REPAIR & MAINTENANCE	811	95	1,195,025	286	18,386,347
PERSONAL SERVICE	812	60	566,164	159	2,384,458
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	140,441	32	320,425
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>106,457</u>	<u>16</u>	<u>499,052</u>
TOTAL ALL INDUSTRIES		2,522	\$88,145,310	7,062	\$486,754,453

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>388</u>	<u>\$32,114,934</u>	<u>986</u>	<u>\$89,657,269</u>
MOTOR VEHICLES & PARTS	441	19	6,674,911	65	38,718,394
NEW & USED AUTO DEALERS	4411	8	5,167,725	21	31,362,859
RV, BOAT, MOTORCYCLE DEALERS	4412	4	52,604	10	3,407,389
AUTOMOTIVE PARTS & TIRE	4413	7	1,454,582	34	3,948,146
FURNITURE & HOME FURNISHING	442	9	426,889	33	1,611,709
ELECTRONICS & APPLIANCES	443	36	235,860	86	1,571,821
APPLIANCES, TV & OTHER ELECTRONICS	44311	14	79,435	28	894,242
COMPUTERS & SOFTWARE	44312	22	156,425	58	677,579
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	15	4,266,314	49	9,265,889
BUILDING MATERIALS	4441	12	4,030,289	36	8,484,101
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	236,025	13	781,788
FOOD & BEVERAGE STORES	445	5	951,103	26	4,938,906
GROCERY & CONVENIENCE STORES	4451	D	D	15	4,794,701
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	951,103	11	144,205
DRUG/HEALTH STORES	446	23	540,646	44	1,954,627
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	592,886	25	4,836,473
APPAREL & ACCESSORIES	448	34	388,141	64	1,258,465
CLOTHING & SHOE STORES	4481, 4482	30	138,314	52	1,172,900
JEWELRY & LUGGAGE STORES	4483	4	249,827	12	85,565
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	22	210,397	56	990,684
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	13	147,650	29	407,736
BOOK/PERIODICAL/MUSIC STORE	4512	9	62,747	27	582,948
GENERAL MERCHANDISE STORES	452	6	15,794,208	11	15,055,436
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	6	15,794,208	11	15,055,436
E-COMMERCE & MAIL ORDER	4541	43	177,109	68	643,223
MISCELLANEOUS RETAILERS	453, 4542, 4543	169	1,856,470	459	8,811,642
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>219,172</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>157,939</u>	<u>4</u>	<u>52,725</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>118</u>	<u>4,901,763</u>	<u>621</u>	<u>35,856,519</u>
CONSTRUCTION OF BUILDINGS	236	22	3,662,506	125	16,486,379
HEAVY CONSTRUCTION & HIGHWAYS	237	9	240,009	31	4,139,417
SPECIAL TRADE CONTRACTORS	238	87	999,248	465	15,230,723
<u>MANUFACTURING</u>	<u>31-33</u>	<u>47</u>	<u>277,208</u>	<u>134</u>	<u>7,181,974</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>239</u>	<u>1,717,328</u>	<u>655</u>	<u>29,712,188</u>
DURABLE GOODS	423	160	925,503	441	24,097,386
NONDURABLE GOODS	424	76	789,220	207	5,565,710
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,605	7	49,092
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>153,472</u>	<u>24</u>	<u>1,022,710</u>
<u>INFORMATION</u>	<u>51</u>	<u>111</u>	<u>796,870</u>	<u>204</u>	<u>7,148,081</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>25</u>	<u>407,501</u>	<u>56</u>	<u>1,306,022</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>66</u>	<u>604,129</u>	<u>159</u>	<u>10,164,445</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>54</u>	<u>356,400</u>	<u>156</u>	<u>1,197,703</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>76</u>	<u>560,887</u>	<u>259</u>	<u>2,690,329</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>250,888</u>	<u>24</u>	<u>1,241,038</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>34</u>	<u>3,170,242</u>	<u>114</u>	<u>14,088,987</u>
ACCOMMODATIONS	721	5	531,315	15	3,000,740
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	2,638,927	99	11,088,247
<u>OTHER SERVICES</u>	<u>81</u>	<u>58</u>	<u>1,006,947</u>	<u>208</u>	<u>6,079,976</u>
REPAIR & MAINTENANCE	811	34	807,472	140	4,442,470
PERSONAL SERVICE	812	24	199,475	55	1,534,611
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	13	102,895
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>308,837</u>	<u>4</u>	<u>333,227</u>
TOTAL ALL INDUSTRIES		1,238	\$46,785,345	3,618	\$207,952,365

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>814</u>	<u>\$41,115,725</u>	<u>660</u>	<u>\$17,020,700</u>
MOTOR VEHICLES & PARTS	441	32	10,164,487	23	1,719,329
NEW & USED AUTO DEALERS	4411	10	8,878,504	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	6	69,339	13	482,723
AUTOMOTIVE PARTS & TIRE	4413	16	1,216,644	10	1,236,606
FURNITURE & HOME FURNISHING	442	30	1,678,713	21	372,845
ELECTRONICS & APPLIANCES	443	89	1,674,617	50	557,076
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	989,058	20	260,851
COMPUTERS & SOFTWARE	44312	57	625,361	30	296,225
CAMERA & PHOTO SUPPLIES	44313	3	60,198	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	3,350,275	30	1,314,507
BUILDING MATERIALS	4441	31	3,230,993	24	1,146,075
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	119,282	6	168,432
FOOD & BEVERAGE STORES	445	22	4,523,035	19	2,935,342
GROCERY & CONVENIENCE STORES	4451	9	4,387,589	4	2,801,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	135,446	15	133,453
DRUG/HEALTH STORES	446	38	2,037,687	34	1,085,224
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	3,432,677	5	454,355
APPAREL & ACCESSORIES	448	55	1,497,085	58	715,358
CLOTHING & SHOE STORES	4481, 4482	47	1,100,514	49	602,611
JEWELRY & LUGGAGE STORES	4483	8	396,571	9	112,747
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	59	1,925,862	48	968,878
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	1,496,156	29	632,651
BOOK/PERIODICAL/MUSIC STORE	4512	26	429,706	19	336,227
GENERAL MERCHANDISE STORES	452	11	5,255,229	5	1,086,515
DEPARTMENT STORES	4521	3	2,631,294	D	D
GENERAL MERCHANDISE STORES	4529	8	2,623,935	5	1,086,515
E-COMMERCE & MAIL ORDER	4541	74	773,718	64	661,594
MISCELLANEOUS RETAILERS	453, 4542, 4543	352	4,802,340	303	5,149,677
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>216,717</u>	<u>5</u>	<u>38,610</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>14,768</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>13,603</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>405</u>	<u>20,302,038</u>	<u>302</u>	<u>9,053,890</u>
CONSTRUCTION OF BUILDINGS	236	107	10,317,687	82	6,161,679
HEAVY CONSTRUCTION & HIGHWAYS	237	16	5,171,165	14	342,046
SPECIAL TRADE CONTRACTORS	238	282	4,813,186	206	2,550,165
<u>MANUFACTURING</u>	<u>31-33</u>	<u>115</u>	<u>3,677,934</u>	<u>119</u>	<u>2,577,841</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>489</u>	<u>7,682,245</u>	<u>376</u>	<u>2,958,036</u>
DURABLE GOODS	423	326	5,768,517	235	2,312,487
NONDURABLE GOODS	424	158	1,905,765	137	638,701
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	7,963	4	6,848
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>670,728</u>	<u>12</u>	<u>154,377</u>
<u>INFORMATION</u>	<u>51</u>	<u>183</u>	<u>3,711,783</u>	<u>146</u>	<u>2,903,494</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>749,720</u>	<u>34</u>	<u>350,398</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>1,598,103</u>	<u>75</u>	<u>764,990</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>144</u>	<u>1,580,965</u>	<u>113</u>	<u>1,148,120</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>231</u>	<u>2,138,145</u>	<u>152</u>	<u>1,148,592</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>428,465</u>	<u>42</u>	<u>797,620</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>118</u>	<u>10,400,037</u>	<u>111</u>	<u>6,019,295</u>
ACCOMMODATIONS	721	24	2,085,935	37	1,270,023
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	8,314,102	74	4,749,272
<u>OTHER SERVICES</u>	<u>81</u>	<u>204</u>	<u>3,324,394</u>	<u>129</u>	<u>2,373,972</u>
REPAIR & MAINTENANCE	811	130	2,516,153	78	1,752,101
PERSONAL SERVICE	812	62	561,669	47	587,728
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	246,572	4	34,143
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>37,651</u>	<u>4</u>	<u>5,733</u>
TOTAL ALL INDUSTRIES		2,919	\$97,663,021	2,280	\$47,315,668

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>650</u>	<u>\$28,832,837</u>	<u>1,772</u>	<u>\$306,809,180</u>
MOTOR VEHICLES & PARTS	441	28	7,443,890	76	97,085,336
NEW & USED AUTO DEALERS	4411	8	5,522,110	33	93,619,405
RV, BOAT, MOTORCYCLE DEALERS	4412	4	142,778	5	16,007
AUTOMOTIVE PARTS & TIRE	4413	16	1,779,002	38	3,449,924
FURNITURE & HOME FURNISHING	442	22	811,219	80	6,013,359
ELECTRONICS & APPLIANCES	443	77	979,584	146	21,811,350
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	508,386	52	19,751,742
COMPUTERS & SOFTWARE	44312	45	467,997	94	2,059,608
CAMERA & PHOTO SUPPLIES	44313	3	3,201	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	1,647,235	74	19,600,520
BUILDING MATERIALS	4441	21	1,497,437	61	19,504,353
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	149,798	13	96,167
FOOD & BEVERAGE STORES	445	13	3,660,757	33	5,452,891
GROCERY & CONVENIENCE STORES	4451	4	3,652,980	12	5,222,617
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	7,777	21	230,274
DRUG/HEALTH STORES	446	28	1,020,274	80	5,337,166
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,369,345	22	2,895,256
APPAREL & ACCESSORIES	448	52	781,385	125	22,561,478
CLOTHING & SHOE STORES	4481, 4482	45	429,875	100	19,059,174
JEWELRY & LUGGAGE STORES	4483	7	351,510	25	3,502,304
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	2,466,543	100	10,390,643
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	243,894	62	6,938,659
BOOK/PERIODICAL/MUSIC STORE	4512	20	2,222,649	38	3,451,984
GENERAL MERCHANDISE STORES	452	6	3,830,082	15	86,411,167
DEPARTMENT STORES	4521	D	D	4	32,454,848
GENERAL MERCHANDISE STORES	4529	6	3,830,082	11	53,956,319
E-COMMERCE & MAIL ORDER	4541	62	878,573	98	2,555,525
MISCELLANEOUS RETAILERS	453, 4542, 4543	285	3,943,950	923	26,694,489
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>14,714</u>	<u>21</u>	<u>555,348</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>47,510</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>163,888</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>272</u>	<u>32,031,107</u>	<u>1,518</u>	<u>54,277,490</u>
CONSTRUCTION OF BUILDINGS	236	60	24,542,117	297	31,906,395
HEAVY CONSTRUCTION & HIGHWAYS	237	15	460,262	51	2,021,138
SPECIAL TRADE CONTRACTORS	238	197	7,028,728	1,170	20,349,957
<u>MANUFACTURING</u>	<u>31-33</u>	<u>107</u>	<u>1,437,686</u>	<u>260</u>	<u>3,599,637</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>482</u>	<u>6,658,032</u>	<u>860</u>	<u>15,960,076</u>
DURABLE GOODS	423	316	5,615,182	577	12,928,461
NONDURABLE GOODS	424	159	1,036,673	272	2,978,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	6,177	11	53,389
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>404,346</u>	<u>26</u>	<u>441,487</u>
<u>INFORMATION</u>	<u>51</u>	<u>158</u>	<u>2,782,415</u>	<u>240</u>	<u>9,631,470</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>289,754</u>	<u>89</u>	<u>4,713,944</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>74</u>	<u>1,156,892</u>	<u>215</u>	<u>9,249,667</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>118</u>	<u>2,293,810</u>	<u>313</u>	<u>4,017,339</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>144</u>	<u>3,067,473</u>	<u>652</u>	<u>9,218,753</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>557,934</u>	<u>50</u>	<u>2,565,383</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>71</u>	<u>10,129,622</u>	<u>193</u>	<u>33,540,439</u>
ACCOMMODATIONS	721	7	1,566,272	5	592,983
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	8,563,350	188	32,947,456
<u>OTHER SERVICES</u>	<u>81</u>	<u>95</u>	<u>2,007,666</u>	<u>442</u>	<u>9,216,038</u>
REPAIR & MAINTENANCE	811	49	1,549,240	281	6,165,394
PERSONAL SERVICE	812	42	437,804	150	2,750,332
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	20,622	11	300,312
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>207,188</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		2,240	\$91,871,476	6,660	\$464,010,851

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	1,486	\$221,345,333	1,542	\$297,338,673
MOTOR VEHICLES & PARTS	441	38	6,257,112	71	107,961,229
NEW & USED AUTO DEALERS	4411	10	2,220,111	\$26	97,666,794
RV, BOAT, MOTORCYCLE DEALERS	4412	4	333,615	11	4,274,146
AUTOMOTIVE PARTS & TIRE	4413	24	3,703,386	34	6,020,289
FURNITURE & HOME FURNISHING	442	81	11,960,931	88	35,385,821
ELECTRONICS & APPLIANCES	443	198	32,111,367	183	40,167,464
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	7,255,578	60	2,671,968
COMPUTERS & SOFTWARE	44312	146	24,855,789	123	37,495,496
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	17,020,269	83	12,761,215
BUILDING MATERIALS	4441	66	15,747,449	70	12,293,991
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,272,820	13	467,224
FOOD & BEVERAGE STORES	445	62	9,900,406	55	10,182,702
GROCERY & CONVENIENCE STORES	4451	17	8,276,780	29	9,861,476
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	1,623,626	26	321,226
DRUG/HEALTH STORES	446	64	5,018,237	92	9,537,051
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,048,706	24	3,517,210
APPAREL & ACCESSORIES	448	109	18,895,563	86	4,627,954
CLOTHING & SHOE STORES	4481, 4482	88	17,099,907	65	1,992,616
JEWELRY & LUGGAGE STORES	4483	21	1,795,656	21	2,635,338
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	94	14,590,895	74	2,029,909
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	10,998,282	38	1,952,294
BOOK/PERIODICAL/MUSIC STORE	4512	39	3,592,613	36	77,615
GENERAL MERCHANDISE STORES	452	10	54,752,251	13	49,285,085
DEPARTMENT STORES	4521	5	39,539,225	3	10,711,944
GENERAL MERCHANDISE STORES	4529	5	15,213,026	10	38,573,141
E-COMMERCE & MAIL ORDER	4541	101	13,526,973	102	2,883,485
MISCELLANEOUS RETAILERS	453, 4542, 4543	638	36,262,623	671	18,999,548
AGRICULTURE, FORESTRY, FISHING	11	16	138,602	18	97,840
MINING	21	4	2,143,348	5	96,013
UTILITIES	22	7	426,853	7	468,029
CONSTRUCTION	23	2,070	98,846,347	2,067	153,063,387
CONSTRUCTION OF BUILDINGS	236	456	47,540,865	453	93,682,305
HEAVY CONSTRUCTION & HIGHWAYS	237	75	9,026,039	85	16,066,576
SPECIAL TRADE CONTRACTORS	238	1,539	42,279,443	1,529	43,314,506
MANUFACTURING	31-33	352	12,077,213	301	15,552,885
WHOLESALE TRADE	42	986	71,138,547	974	35,164,028
DURABLE GOODS	423	638	63,055,903	652	21,548,412
NONDURABLE GOODS	424	334	7,956,854	310	13,584,969
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	125,790	12	30,647
TRANSPORTATION & WAREHOUSING	48-49	32	1,147,314	45	751,683
INFORMATION	51	257	31,336,172	270	15,821,351
FINANCE, INSURANCE	52	80	3,836,630	86	6,746,566
REAL ESTATE, RENTAL/LEASING	53	221	15,820,851	243	16,484,270
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	456	20,365,661	372	11,760,542
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	877	22,842,628	828	11,963,573
ARTS, ENTERTAINMENT & RECREATION	71	54	1,419,742	46	2,202,828
ACCOMMODATIONS & FOOD SERVICES	72	195	52,124,646	245	42,037,330
ACCOMMODATIONS	721	4	4,314,056	11	6,673,091
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	191	47,810,590	234	35,364,239
OTHER SERVICES	81	451	15,506,444	519	12,516,715
REPAIR & MAINTENANCE	811	277	10,347,993	345	9,188,925
PERSONAL SERVICE	812	163	5,026,310	161	3,101,245
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	132,141	13	226,545
PUBLIC ADMINISTRATION, OTHER	92.00	8	59,436	7	13,281
TOTAL ALL INDUSTRIES		7,552	\$570,575,767	7,576	\$622,108,813

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,037</u>	<u>\$95,927,115</u>	<u>461</u>	<u>\$28,349,211</u>
MOTOR VEHICLES & PARTS	441	31	10,683,125	16	5,784,416
NEW & USED AUTO DEALERS	4411	9	6,530,803	7	786,293
RV, BOAT, MOTORCYCLE DEALERS	4412	5	480,921	5	266,928
AUTOMOTIVE PARTS & TIRE	4413	17	3,671,401	4	4,731,195
FURNITURE & HOME FURNISHING	442	41	6,170,160	23	137,848
ELECTRONICS & APPLIANCES	443	106	6,370,970	47	3,670,465
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	5,527,723	18	164,886
COMPUTERS & SOFTWARE	44312	76	843,247	29	3,505,579
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	9,885,383	33	624,797
BUILDING MATERIALS	4441	39	9,184,077	28	530,500
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	701,306	5	94,297
FOOD & BEVERAGE STORES	445	30	7,255,159	18	3,768,797
GROCERY & CONVENIENCE STORES	4451	7	7,082,516	13	3,388,414
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	172,643	5	380,383
DRUG/HEALTH STORES	446	72	3,375,528	19	43,593
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	4,333,347	11	964,654
APPAREL & ACCESSORIES	448	58	5,839,281	29	482,385
CLOTHING & SHOE STORES	4481, 4482	47	5,347,875	25	481,256
JEWELRY & LUGGAGE STORES	4483	11	491,406	4	1,129
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	3,490,094	24	37,190
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	2,311,477	10	13,770
BOOK/PERIODICAL/MUSIC STORE	4512	28	1,178,617	14	23,420
GENERAL MERCHANDISE STORES	452	13	28,615,983	D	D
DEPARTMENT STORES	4521	4	7,522,669	D	D
GENERAL MERCHANDISE STORES	4529	9	21,093,314	D	D
E-COMMERCE & MAIL ORDER	4541	82	1,136,142	41	383,420
MISCELLANEOUS RETAILERS	453, 4542, 4543	477	8,771,943	200	12,451,646
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>36,501</u>	<u>4</u>	<u>2,730</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>255,237</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>666</u>	<u>43,976,336</u>	<u>575</u>	<u>58,377,832</u>
CONSTRUCTION OF BUILDINGS	236	158	26,587,295	103	17,382,721
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,412,801	30	31,033,783
SPECIAL TRADE CONTRACTORS	238	473	14,976,240	442	9,961,328
<u>MANUFACTURING</u>	<u>31-33</u>	<u>185</u>	<u>3,534,044</u>	<u>78</u>	<u>1,495,244</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>690</u>	<u>16,330,903</u>	<u>235</u>	<u>4,658,339</u>
DURABLE GOODS	423	467	13,371,299	168	2,094,585
NONDURABLE GOODS	424	216	2,924,199	60	2,490,876
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	35,405	7	72,878
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>114,794</u>	<u>34</u>	<u>17,710,651</u>
<u>INFORMATION</u>	<u>51</u>	<u>193</u>	<u>8,657,078</u>	<u>107</u>	<u>4,283,577</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>892,129</u>	<u>35</u>	<u>184,828</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>156</u>	<u>6,351,267</u>	<u>108</u>	<u>45,214,533</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>195</u>	<u>2,854,931</u>	<u>91</u>	<u>2,891,770</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>328</u>	<u>4,428,358</u>	<u>237</u>	<u>4,653,129</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>37</u>	<u>2,370,474</u>	<u>10</u>	<u>134,428</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>111</u>	<u>20,862,567</u>	<u>102</u>	<u>67,295,990</u>
ACCOMMODATIONS	721	9	3,639,659	32	40,330,964
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	102	17,222,908	70	26,965,026
<u>OTHER SERVICES</u>	<u>81</u>	<u>184</u>	<u>3,978,555</u>	<u>151</u>	<u>7,613,924</u>
REPAIR & MAINTENANCE	811	101	2,362,796	101	1,724,520
PERSONAL SERVICE	812	76	1,496,400	45	5,690,445
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	119,359	5	198,959
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>26,799</u>	<u>7</u>	<u>171,797</u>
TOTAL ALL INDUSTRIES		3,861	\$210,597,088	2,235	\$243,037,983

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	7,129	\$1,486,979,371	624	\$31,347,565
MOTOR VEHICLES & PARTS	441	259	193,003,647	22	2,603,622
NEW & USED AUTO DEALERS	4411	93	150,146,033	5	782,172
RV, BOAT, MOTORCYCLE DEALERS	4412	81	25,022,751	3	85,972
AUTOMOTIVE PARTS & TIRE	4413	85	17,834,863	14	1,735,478
FURNITURE & HOME FURNISHING	442	394	95,754,183	21	680,853
ELECTRONICS & APPLIANCES	443	536	104,827,236	60	504,556
APPLIANCES, TV & OTHER ELECTRONICS	44311	159	48,294,326	21	173,656
COMPUTERS & SOFTWARE	44312	367	49,152,219	39	330,900
CAMERA & PHOTO SUPPLIES	44313	10	7,380,691	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	323	94,349,589	37	2,891,805
BUILDING MATERIALS	4441	258	90,420,741	32	2,847,931
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	3,928,848	5	43,874
FOOD & BEVERAGE STORES	445	495	102,735,535	17	1,746,399
GROCERY & CONVENIENCE STORES	4451	303	91,286,357	8	1,728,837
OTHER FOOD & BEVERAGE STORES	4452, 4453	192	11,449,178	9	17,562
DRUG/HEALTH STORES	446	271	56,212,565	34	135,076
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	135	20,372,230	12	785,835
APPAREL & ACCESSORIES	448	686	210,040,569	41	244,895
CLOTHING & SHOE STORES	4481, 4482	495	180,813,154	36	108,978
JEWELRY & LUGGAGE STORES	4483	191	29,227,415	5	135,917
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	459	101,764,786	34	184,332
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	239	61,521,230	15	56,126
BOOK/PERIODICAL/MUSIC STORE	4512	220	40,243,556	19	128,206
GENERAL MERCHANDISE STORES	452	47	202,315,493	9	18,441,599
DEPARTMENT STORES	4521	8	92,910,377	D	D
GENERAL MERCHANDISE STORES	4529	39	109,405,116	9	18,441,599
E-COMMERCE & MAIL ORDER	4541	281	38,872,261	59	512,554
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,243	266,731,277	278	2,616,039
AGRICULTURE, FORESTRY, FISHING	11	55	835,303	8	41,844
MINING	21	10	241,266	-	-
UTILITIES	22	12	512,878	4	70,521
CONSTRUCTION	23	7,253	1,061,563,548	365	7,945,266
CONSTRUCTION OF BUILDINGS	236	2,223	700,922,612	53	2,214,137
HEAVY CONSTRUCTION & HIGHWAYS	237	218	57,225,638	13	1,932,070
SPECIAL TRADE CONTRACTORS	238	4,812	303,415,298	299	3,799,059
MANUFACTURING	31-33	1,454	131,313,800	103	1,238,655
WHOLESALE TRADE	42	2,767	372,600,435	407	3,822,745
DURABLE GOODS	423	1,728	301,168,913	287	3,516,987
NONDURABLE GOODS	424	1,004	69,907,048	114	297,281
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	1,524,474	6	8,477
TRANSPORTATION & WAREHOUSING	48-49	239	25,906,397	7	24,062
INFORMATION	51	771	186,174,734	151	1,831,449
FINANCE, INSURANCE	52	203	40,419,728	39	835,122
REAL ESTATE, RENTAL/LEASING	53	801	131,727,419	98	1,428,355
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,391	146,838,975	103	1,032,739
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,101	180,255,831	180	1,195,414
ARTS, ENTERTAINMENT & RECREATION	71	605	37,952,759	13	357,166
ACCOMMODATIONS & FOOD SERVICES	72	2,366	578,426,888	61	5,621,869
ACCOMMODATIONS	721	129	138,448,312	3	213,907
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,237	439,978,576	58	5,407,962
OTHER SERVICES	81	2,643	158,756,604	119	2,205,640
REPAIR & MAINTENANCE	811	1,392	76,728,389	71	1,607,069
PERSONAL SERVICE	812	1,095	75,704,202	43	458,256
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	156	6,324,013	5	140,315
PUBLIC ADMINISTRATION, OTHER	92.00	44	1,959,703	D	D
TOTAL ALL INDUSTRIES		31,847	\$4,542,520,446	2,282	\$58,998,412

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,887</u>	<u>\$526,267,882</u>	<u>501</u>	<u>\$32,967,584</u>
MOTOR VEHICLES & PARTS	441	166	78,811,077	19	5,674,293
NEW & USED AUTO DEALERS	4411	79	64,250,259	6	3,203,094
RV, BOAT, MOTORCYCLE DEALERS	4412	17	527,610	D	D
AUTOMOTIVE PARTS & TIRE	4413	70	14,033,208	13	2,471,199
FURNITURE & HOME FURNISHING	442	129	31,553,971	13	582,439
ELECTRONICS & APPLIANCES	443	294	37,707,327	49	511,344
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	23,773,268	16	402,470
COMPUTERS & SOFTWARE	44312	203	13,731,438	33	108,874
CAMERA & PHOTO SUPPLIES	44313	5	202,621	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	42,899,714	26	2,784,336
BUILDING MATERIALS	4441	93	38,234,366	18	2,182,451
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	4,665,348	8	601,885
FOOD & BEVERAGE STORES	445	112	33,420,716	25	2,232,084
GROCERY & CONVENIENCE STORES	4451	52	32,270,102	14	2,182,544
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	1,150,614	11	49,540
DRUG/HEALTH STORES	446	134	19,383,035	29	680,259
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	9,235,675	8	675,602
APPAREL & ACCESSORIES	448	190	61,003,397	45	971,706
CLOTHING & SHOE STORES	4481, 4482	145	51,573,847	39	941,796
JEWELRY & LUGGAGE STORES	4483	45	9,429,550	6	29,910
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	177	31,457,667	21	203,023
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	100	20,527,223	12	189,139
BOOK/PERIODICAL/MUSIC STORE	4512	77	10,930,444	9	13,884
GENERAL MERCHANDISE STORES	452	21	112,366,538	8	15,706,350
DEPARTMENT STORES	4521	7	47,417,179	3	2,214,172
GENERAL MERCHANDISE STORES	4529	14	64,949,359	5	13,492,178
E-COMMERCE & MAIL ORDER	4541	125	5,775,814	45	221,084
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,372	62,652,951	213	2,725,064
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>129,014</u>	<u>5</u>	<u>98,777</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>786,538</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>213,228</u>	<u>3</u>	<u>14,095</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,867</u>	<u>127,456,694</u>	<u>225</u>	<u>9,174,400</u>
CONSTRUCTION OF BUILDINGS	236	498	69,627,829	43	6,553,754
HEAVY CONSTRUCTION & HIGHWAYS	237	62	5,866,776	12	144,275
SPECIAL TRADE CONTRACTORS	238	1,307	51,962,089	170	2,476,371
<u>MANUFACTURING</u>	<u>31-33</u>	<u>520</u>	<u>21,928,369</u>	<u>60</u>	<u>1,253,676</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,566</u>	<u>103,731,568</u>	<u>319</u>	<u>7,039,449</u>
DURABLE GOODS	423	1,050	83,215,461	210	3,964,397
NONDURABLE GOODS	424	496	19,931,928	105	3,068,112
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	584,179	4	6,940
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>62</u>	<u>1,603,048</u>	<u>8</u>	<u>123,834</u>
<u>INFORMATION</u>	<u>51</u>	<u>378</u>	<u>41,987,028</u>	<u>123</u>	<u>2,577,994</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>131</u>	<u>11,993,793</u>	<u>42</u>	<u>364,189</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>353</u>	<u>23,671,744</u>	<u>82</u>	<u>1,102,243</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>593</u>	<u>19,216,929</u>	<u>74</u>	<u>361,169</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>894</u>	<u>28,755,784</u>	<u>125</u>	<u>1,946,802</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>106</u>	<u>5,006,417</u>	<u>6</u>	<u>185,696</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>495</u>	<u>107,399,116</u>	<u>53</u>	<u>4,703,099</u>
ACCOMMODATIONS	721	39	23,214,551	6	502,607
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	456	84,184,565	47	4,200,492
<u>OTHER SERVICES</u>	<u>81</u>	<u>890</u>	<u>34,682,269</u>	<u>109</u>	<u>1,743,841</u>
REPAIR & MAINTENANCE	811	492	19,741,277	62	1,201,404
PERSONAL SERVICE	812	352	12,827,184	41	494,275
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	2,113,808	6	48,162
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>700,281</u>	<u>3</u>	<u>932</u>
TOTAL ALL INDUSTRIES		10,788	\$1,055,529,702	1,738	\$63,657,780

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,986</u>	<u>\$585,349,094</u>	<u>944</u>	<u>\$341,559,134</u>
MOTOR VEHICLES & PARTS	441	165	146,571,345	33	25,231,718
NEW & USED AUTO DEALERS	4411	77	126,067,808	13	15,667,410
RV, BOAT, MOTORCYCLE DEALERS	4412	28	9,613,030	6	6,646,768
AUTOMOTIVE PARTS & TIRE	4413	60	10,890,507	14	2,917,540
FURNITURE & HOME FURNISHING	442	143	17,687,539	75	31,077,205
ELECTRONICS & APPLIANCES	443	301	49,342,466	141	42,524,515
APPLIANCES, TV & OTHER ELECTRONICS	44311	95	34,315,648	44	31,949,716
COMPUTERS & SOFTWARE	44312	200	14,037,796	97	10,574,799
CAMERA & PHOTO SUPPLIES	44313	6	989,022	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	40,480,409	50	18,241,567
BUILDING MATERIALS	4441	111	39,168,719	40	18,111,535
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,311,690	10	130,032
FOOD & BEVERAGE STORES	445	151	24,556,779	29	2,526,225
GROCERY & CONVENIENCE STORES	4451	106	23,970,627	16	1,857,658
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	586,152	13	668,567
DRUG/HEALTH STORES	446	147	15,351,136	40	3,879,676
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	17,901,562	14	1,745,231
APPAREL & ACCESSORIES	448	204	63,608,761	90	72,123,715
CLOTHING & SHOE STORES	4481, 4482	146	51,159,873	72	59,670,890
JEWELRY & LUGGAGE STORES	4483	58	12,448,888	18	12,452,825
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	171	34,538,934	51	24,292,695
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	26,522,528	31	20,222,043
BOOK/PERIODICAL/MUSIC STORE	4512	83	8,016,406	20	4,070,652
GENERAL MERCHANDISE STORES	452	23	113,232,333	9	88,641,763
DEPARTMENT STORES	4521	5	61,647,990	5	63,052,140
GENERAL MERCHANDISE STORES	4529	18	51,584,343	4	25,589,623
E-COMMERCE & MAIL ORDER	4541	128	5,053,314	50	1,012,784
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,364	57,024,516	362	30,262,040
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>477,242</u>	<u>4</u>	<u>2,776</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>46,343</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>1,117,889</u>	<u>4</u>	<u>226,266</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,727</u>	<u>214,857,457</u>	<u>803</u>	<u>67,796,828</u>
CONSTRUCTION OF BUILDINGS	236	646	118,145,206	132	52,135,613
HEAVY CONSTRUCTION & HIGHWAYS	237	101	27,551,163	36	1,159,543
SPECIAL TRADE CONTRACTORS	238	1,980	69,161,088	635	14,501,672
<u>MANUFACTURING</u>	<u>31-33</u>	<u>568</u>	<u>37,506,233</u>	<u>172</u>	<u>16,213,727</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,508</u>	<u>85,429,599</u>	<u>604</u>	<u>80,710,539</u>
DURABLE GOODS	423	1,015	71,935,034	423	77,344,874
NONDURABLE GOODS	424	477	13,380,350	175	3,289,869
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	114,215	6	75,796
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>84</u>	<u>7,773,096</u>	<u>21</u>	<u>391,824</u>
<u>INFORMATION</u>	<u>51</u>	<u>369</u>	<u>43,537,223</u>	<u>164</u>	<u>13,781,337</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>127</u>	<u>12,677,331</u>	<u>45</u>	<u>1,515,917</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>384</u>	<u>36,623,610</u>	<u>165</u>	<u>14,261,607</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>645</u>	<u>18,142,564</u>	<u>173</u>	<u>7,538,671</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,140</u>	<u>28,339,681</u>	<u>328</u>	<u>5,288,449</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>124</u>	<u>5,816,805</u>	<u>24</u>	<u>2,250,910</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>573</u>	<u>96,791,892</u>	<u>139</u>	<u>52,347,182</u>
ACCOMMODATIONS	721	32	9,756,638	23	14,925,258
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	541	87,035,254	116	37,421,924
<u>OTHER SERVICES</u>	<u>81</u>	<u>980</u>	<u>36,029,393</u>	<u>226</u>	<u>5,391,861</u>
REPAIR & MAINTENANCE	811	633	25,290,515	161	2,910,792
PERSONAL SERVICE	812	297	9,547,933	61	2,409,710
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	1,190,945	4	71,359
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>128,541</u>	<u>5</u>	<u>3,264</u>
TOTAL ALL INDUSTRIES		12,276	\$1,210,654,313	3,821	\$609,280,292

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,234</u>	<u>\$328,255,322</u>	<u>916</u>	<u>\$54,839,850</u>
MOTOR VEHICLES & PARTS	441	86	50,836,445	41	15,417,118
NEW & USED AUTO DEALERS	4411	24	45,141,188	11	11,131,905
RV, BOAT, MOTORCYCLE DEALERS	4412	12	258,267	8	1,203,399
AUTOMOTIVE PARTS & TIRE	4413	50	5,436,990	22	3,081,814
FURNITURE & HOME FURNISHING	442	109	13,392,583	24	973,921
ELECTRONICS & APPLIANCES	443	219	15,460,006	92	1,881,079
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	6,884,612	27	1,088,342
COMPUTERS & SOFTWARE	44312	158	8,529,122	62	779,249
CAMERA & PHOTO SUPPLIES	44313	5	46,272	3	13,488
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	140	22,832,638	40	3,470,004
BUILDING MATERIALS	4441	112	22,057,563	32	3,298,481
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	775,075	8	171,523
FOOD & BEVERAGE STORES	445	106	20,713,351	36	6,548,184
GROCERY & CONVENIENCE STORES	4451	45	19,480,960	11	6,051,696
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	1,232,391	25	496,488
DRUG/HEALTH STORES	446	117	12,480,465	57	4,487,097
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	8,156,890	13	1,020,666
APPAREL & ACCESSORIES	448	143	32,921,824	59	1,697,558
CLOTHING & SHOE STORES	4481, 4482	110	29,321,025	48	976,269
JEWELRY & LUGGAGE STORES	4483	33	3,600,799	11	721,289
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	130	15,915,300	65	3,811,087
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	10,958,890	36	1,575,786
BOOK/PERIODICAL/MUSIC STORE	4512	56	4,956,410	29	2,235,301
GENERAL MERCHANDISE STORES	452	20	89,162,943	10	9,043,001
DEPARTMENT STORES	4521	5	38,084,333	4	4,803,145
GENERAL MERCHANDISE STORES	4529	15	51,078,610	6	4,239,856
E-COMMERCE & MAIL ORDER	4541	116	5,153,611	72	913,021
MISCELLANEOUS RETAILERS	453, 4542, 4543	999	41,229,266	407	5,577,114
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>921,449</u>	<u>10</u>	<u>121,608</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>18,496</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>1,278,077</u>	<u>3</u>	<u>39,789</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,029</u>	<u>124,402,910</u>	<u>419</u>	<u>30,070,095</u>
CONSTRUCTION OF BUILDINGS	236	466	66,534,230	120	19,246,074
HEAVY CONSTRUCTION & HIGHWAYS	237	79	8,514,708	23	776,745
SPECIAL TRADE CONTRACTORS	238	1,484	49,353,972	276	10,047,276
<u>MANUFACTURING</u>	<u>31-33</u>	<u>421</u>	<u>19,154,062</u>	<u>160</u>	<u>2,861,740</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,445</u>	<u>49,962,268</u>	<u>651</u>	<u>12,930,790</u>
DURABLE GOODS	423	978	41,847,952	419	8,832,725
NONDURABLE GOODS	424	455	8,037,656	224	4,020,347
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	76,660	8	77,718
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>70</u>	<u>3,649,638</u>	<u>7</u>	<u>123,656</u>
<u>INFORMATION</u>	<u>51</u>	<u>340</u>	<u>35,362,366</u>	<u>189</u>	<u>5,842,388</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>103</u>	<u>9,068,656</u>	<u>52</u>	<u>667,025</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>329</u>	<u>16,910,876</u>	<u>116</u>	<u>1,590,833</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>524</u>	<u>8,765,882</u>	<u>176</u>	<u>2,365,561</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>899</u>	<u>20,738,362</u>	<u>253</u>	<u>2,815,601</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>94</u>	<u>5,623,830</u>	<u>28</u>	<u>1,056,913</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>402</u>	<u>75,737,680</u>	<u>116</u>	<u>15,903,767</u>
ACCOMMODATIONS	721	20	9,401,024	29	3,574,345
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	382	66,336,656	87	12,329,422
<u>OTHER SERVICES</u>	<u>81</u>	<u>687</u>	<u>20,619,678</u>	<u>195</u>	<u>4,335,107</u>
REPAIR & MAINTENANCE	811	404	14,684,484	109	3,184,065
PERSONAL SERVICE	812	259	5,592,078	73	883,364
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	343,116	13	267,678
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>177,692</u>	<u>4</u>	<u>677,887</u>
TOTAL ALL INDUSTRIES		9,608	\$720,647,244	3,295	\$136,242,610

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,028</u>	<u>\$115,765,766</u>	<u>1,492</u>	<u>\$207,556,377</u>
MOTOR VEHICLES & PARTS	441	50	26,958,723	127	62,181,550
NEW & USED AUTO DEALERS	4411	21	20,416,209	63	48,808,122
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,363,965	16	4,620,137
AUTOMOTIVE PARTS & TIRE	4413	22	4,178,549	48	8,753,291
FURNITURE & HOME FURNISHING	442	39	3,608,841	59	8,006,666
ELECTRONICS & APPLIANCES	443	111	2,359,493	143	9,719,448
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,156,513	42	7,599,332
COMPUTERS & SOFTWARE	44312	71	1,202,980	101	2,120,116
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	38	16,099,648	66	17,967,074
BUILDING MATERIALS	4441	31	15,724,684	51	17,500,647
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	374,964	15	466,427
FOOD & BEVERAGE STORES	445	36	6,028,625	58	14,579,598
GROCERY & CONVENIENCE STORES	4451	16	5,884,016	32	14,256,475
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	144,609	26	323,123
DRUG/HEALTH STORES	446	62	1,997,900	71	8,028,522
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	854,524	41	4,604,954
APPAREL & ACCESSORIES	448	78	4,338,740	92	4,719,967
CLOTHING & SHOE STORES	4481, 4482	64	3,744,301	72	3,163,279
JEWELRY & LUGGAGE STORES	4483	14	594,439	20	1,556,688
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	5,578,474	100	6,455,202
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	3,866,460	58	5,822,399
BOOK/PERIODICAL/MUSIC STORE	4512	33	1,712,014	42	632,803
GENERAL MERCHANDISE STORES	452	11	33,469,031	11	49,595,567
DEPARTMENT STORES	4521	3	12,478,400	3	9,039,384
GENERAL MERCHANDISE STORES	4529	8	20,990,631	8	40,556,183
E-COMMERCE & MAIL ORDER	4541	77	1,068,240	85	1,725,612
MISCELLANEOUS RETAILERS	453, 4542, 4543	440	13,403,527	639	19,972,217
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>110,964</u>	<u>8</u>	<u>67,895</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>307,511</u>	<u>6</u>	<u>16,728</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>537</u>	<u>25,996,402</u>	<u>706</u>	<u>36,154,238</u>
CONSTRUCTION OF BUILDINGS	236	115	14,734,854	182	16,278,912
HEAVY CONSTRUCTION & HIGHWAYS	237	23	823,098	30	2,908,067
SPECIAL TRADE CONTRACTORS	238	399	10,438,450	494	16,967,259
<u>MANUFACTURING</u>	<u>31-33</u>	<u>161</u>	<u>6,200,902</u>	<u>243</u>	<u>10,504,548</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>695</u>	<u>20,806,335</u>	<u>977</u>	<u>43,989,990</u>
DURABLE GOODS	423	473	15,512,952	659	29,671,678
NONDURABLE GOODS	424	215	5,286,788	305	14,281,760
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	6,595	13	36,552
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>59,719</u>	<u>33</u>	<u>1,414,561</u>
<u>INFORMATION</u>	<u>51</u>	<u>201</u>	<u>6,669,261</u>	<u>231</u>	<u>15,291,804</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>3,889,635</u>	<u>85</u>	<u>3,163,211</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>141</u>	<u>4,626,086</u>	<u>211</u>	<u>16,910,374</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>200</u>	<u>3,181,031</u>	<u>263</u>	<u>4,086,063</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>293</u>	<u>4,085,857</u>	<u>423</u>	<u>8,132,614</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>590,616</u>	<u>57</u>	<u>2,590,113</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>119</u>	<u>18,210,848</u>	<u>245</u>	<u>37,080,791</u>
ACCOMMODATIONS	721	16	4,560,931	32	6,674,880
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	13,649,917	213	30,405,911
<u>OTHER SERVICES</u>	<u>81</u>	<u>250</u>	<u>5,803,343</u>	<u>428</u>	<u>11,943,611</u>
REPAIR & MAINTENANCE	811	143	4,473,446	238	8,614,599
PERSONAL SERVICE	812	90	1,245,688	169	2,926,227
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	84,209	21	402,785
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>122,918</u>	<u>8</u>	<u>365,208</u>
TOTAL ALL INDUSTRIES		3,743	\$216,427,194	5,416	\$399,268,126

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$1,049,192,916</u>	<u>\$691,143,167</u>	<u>\$3,936,187</u>
CROP & ANIMAL PRODUCTION	111,112	303,820,187	149,910,374	887,786
FORESTRY & LOGGING	113	462,154,015	386,870,794	1,698,557
FISHING & HUNTING	114	107,228,453	24,905,250	143,133
AG & FORESTRY SUPPORT ACTIVITIES	115	175,990,261	129,456,749	1,206,711
<u>MINING</u>	<u>21</u>	<u>171,302,042</u>	<u>142,056,753</u>	<u>782,447</u>
SAND & GRAVEL, QUARRYING	2123	122,068,235	107,137,248	587,991
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	49,233,807	34,919,505	194,456
<u>UTILITIES</u>	<u>22</u>	<u>478,952,442</u>	<u>434,077,090</u>	<u>5,526,349</u>
ELECTRIC POWER GENERATION & TRANS.	2211	90,693,265	90,182,785	1,206,271
NATURAL GAS DISTRIBUTION	2212	67,661,864	65,014,206	319,023
WATER & SEWER	2213	320,597,313	278,880,099	4,001,055
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,059,114,339</u>	<u>11,684,853,563</u>	<u>57,855,957</u>
RESIDENTIAL BUILDING & REMODELING	2361	3,017,023,202	2,682,433,244	13,141,710
NONRESIDENTIAL BUILDING	2362	2,489,263,444	2,148,344,417	10,416,561
HEAVY CONSTRUCTION & HIGHWAYS	237	1,596,127,492	1,388,110,965	7,240,647
SPECIAL TRADE CONTRACTORS	238	5,956,700,201	5,465,964,937	27,057,039
PLUMBING & HEATING	23822	1,120,301,974	1,035,861,649	5,104,461
PAINTING	23832	227,934,986	208,164,735	1,016,004
ELECTRICAL	23821	1,049,969,480	947,393,409	4,908,078
MASONRY/DRYWALL	23814, 23831	496,424,474	466,227,473	2,256,536
ROOFING	23816	298,696,035	290,178,609	1,393,380
OTHER CONTRACTORS	238 not listed above	2,763,373,252	2,518,139,062	12,378,580
<u>MANUFACTURING</u>	<u>31-33</u>	<u>34,565,813,422</u>	<u>25,447,202,219</u>	<u>107,308,177</u>
FOOD PRODUCTS	311	2,653,245,026	1,133,637,485	4,898,522
MILLING OF GRAINS	3112	92,527,450	62,577,153	227,201
FRUITS & VEGETABLES	3114	404,603,271	156,745,778	974,387
DAIRY PRODUCTS	3115	386,092,515	92,501,250	448,524
MEAT PRODUCTS	3116	481,672,372	216,584,663	390,586
SEAFOOD PRODUCTS	3117	522,845,259	107,141,708	494,162
BAKERY PRODUCTS	3118	242,985,167	198,030,793	950,864
OTHER FOOD ITEMS	3111, 3113, 3119	522,518,992	300,056,140	1,412,798
BEVERAGES	312	647,182,719	391,896,399	1,896,339
TEXTILES	313,314	399,843,130	90,449,000	453,868
APPAREL	315	71,903,656	33,456,297	163,972
LEATHER & ALLIED PRODUCTS	316	25,909,933	8,342,397	40,388
LUMBER & WOOD PRODUCTS	321	2,022,069,803	1,348,917,694	5,856,209
SAWMILLS	3211	620,321,974	393,698,611	1,552,261
PLYWOOD & TRUSSES	3212	260,043,994	155,960,267	632,980
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,141,703,835	799,258,816	3,670,968
PAPER PRODUCTS	322	1,652,772,534	1,029,622,138	4,094,830
PULP & PAPER MILLS	3221	1,046,485,536	618,314,980	2,306,364
OTHER PAPER PRODUCTS	3222	606,286,998	411,307,158	1,788,466
COMMERCIAL PRINTING	323	312,336,660	278,363,997	1,370,768
PETROLEUM & COAL PRODUCTS	324	5,171,448,311	4,690,146,960	22,677,344
PETROLEUM REFINING	32411	5,053,938,942	4,613,766,797	22,307,566
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	117,509,369	76,380,163	369,778
CHEMICALS	325	738,312,733	518,656,347	2,558,664
CHEMICALS	3251	171,838,058	120,371,180	583,506
PESTICIDES & FERTILIZERS	3253	33,537,564	23,537,622	118,265
PHARMACEUTICALS	3254	146,394,266	106,181,710	528,066
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	386,542,845	268,565,835	1,328,827
PLASTICS & RUBBER PRODUCTS	326	595,882,718	358,017,179	1,733,602
NONMETALLIC MINERALS	327	707,521,149	532,865,684	2,519,883
PRIMARY METALS	331	1,119,724,805	782,528,111	3,396,581

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	298,784,192	191,056,829	905,691
ALUMINUM SMELTING	3313	512,618,434	391,823,176	1,521,010
OTHER NONFERROUS METALS	3314	66,556,848	61,145,675	295,924
FOUNDRIES	3315	241,765,331	138,502,431	673,956
FABRICATED METAL PRODUCTS	332	1,100,569,036	789,302,429	3,722,118
MACHINERY	333	1,407,937,709	897,436,501	4,359,263
FARM & CONSTRUCTION IMPLEMENTS	3331	117,263,452	56,358,887	275,196
INDUSTRIAL MACHINERY	3332	213,379,363	103,445,572	505,715
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,077,294,894	737,632,042	3,578,352
COMPUTERS & ELECTRONICS	334	2,905,145,644	1,630,690,177	7,830,110
COMPUTER HARDWARE	3341	323,700,569	114,229,967	626,838
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	199,111,199	154,455,610	830,359
AUDIO & VIDEO EQUIPMENT	3343	37,241,803	19,581,602	100,406
SEMICONDUCTORS	3344	907,679,411	472,958,034	1,928,196
INSTRUMENTS	3345	1,334,750,116	816,515,363	3,916,236
SOFTWARE REPRODUCTION	334611	98,724,394	50,073,013	407,846
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	3,938,152	2,876,588	20,229
ELECTRICAL EQUIPMENT & APPLIANCES	335	404,899,391	203,464,502	895,941
LIGHTING EQUIPMENT	3351	46,549,068	22,052,039	106,715
HOUSEHOLD APPLIANCES	3352	5,597,292	4,551,627	22,357
OTHER ELECTRIC EQUIPMENT	3353, 3359	352,753,031	176,860,836	766,869
TRANSPORTATION EQUIPMENT	336	11,033,717,431	9,724,441,321	33,786,217
MOTOR VEHICLES & PARTS	3361, 3362, 3363	408,188,567	258,901,319	1,304,534
AIRCRAFT, AEROSPACE & PARTS	3364	10,131,002,124	9,145,706,455	30,932,557
SHIPS & BOATS	3366	454,274,425	286,912,549	1,389,956
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	40,252,315	32,920,998	159,170
FURNITURE & RELATED PRODUCTS	337	404,412,321	294,987,477	1,433,230
OTHER MANUFACTURING	339	1,190,978,713	709,980,124	3,620,328
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>40,675,754,726</u>	<u>28,635,722,289</u>	<u>137,521,443</u>
DURABLE GOODS	423	17,243,248,424	11,459,795,140	57,042,724
MOTOR VEHICLES & PARTS	4231	1,984,316,920	1,835,581,129	9,007,002
FURNITURE & HOME FURNISHINGS	4232	378,023,635	278,370,350	1,391,088
LUMBER & CONSTRUCTION MATERIALS	4233	1,579,935,291	1,016,735,473	4,915,073
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,963,028,447	2,362,574,962	11,810,246
ELECTRICAL EQUIPMENT	4236	2,449,120,634	1,997,798,255	10,406,842
HARDWARE, PLUMBING, HEATING EQUIP.	4237	738,915,738	603,147,740	2,955,361
MACHINERY & EQUIPMENT	4238	2,880,972,983	2,030,980,923	9,627,213
OTHER DURABLE GOODS	4235, 4239	4,268,934,776	1,334,606,308	6,929,899
NONDURABLE GOODS:	424	23,127,862,030	17,032,751,979	79,518,136
PAPER & PAPER PRODUCTS	4241	440,314,514	349,622,444	1,703,038
DRUGS & SUNDRIES	4242	1,732,480,453	1,611,755,360	5,314,584
APPAREL	4243	794,968,184	321,636,725	1,601,930
FOOD PRODUCTS	4244	6,294,574,854	3,759,969,454	16,788,847
FARM PRODUCTS	4245	315,919,228	135,171,809	700,637
CHEMICALS & PLASTICS	4246	769,397,824	620,786,525	3,596,036
PETROLEUM PRODUCTS	4247	7,720,868,505	7,278,165,861	35,250,390
OTHER NONDURABLE GOODS	4248, 4249	5,059,338,468	2,955,643,801	14,562,674
ELECTRONIC MARKETS, AGENTS, BROKERS	425	304,644,272	143,175,170	960,583
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>31,920,705,151</u>	<u>25,074,034,974</u>	<u>124,022,249</u>
MOTOR VEHICLES & PARTS	441	5,021,660,380	4,534,443,296	22,332,000
NEW & USED AUTO DEALERS	4411	3,958,023,942	3,617,491,518	17,808,752
RV, BOAT, MOTORCYCLE DEALERS	4412	406,060,799	336,058,320	1,683,451
AUTOMOTIVE PARTS & TIRES	4413	657,575,639	580,893,458	2,839,797
FURNITURE & HOME FURNISHINGS	442	908,055,910	803,850,670	3,880,166
ELECTRONICS & APPLIANCES	443	1,518,352,168	1,220,388,244	6,701,649
HOUSEHOLD APPLIANCES	443111	211,618,237	203,427,860	978,111

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	493,862,122	436,233,154	2,155,023
COMPUTERS & SOFTWARE	44312	786,957,153	555,937,724	3,451,378
CAMERAS & PHOTO SUPPLY	44313	25,914,656	24,789,506	117,137
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,959,021,683	1,787,006,379	8,653,571
BUILDING MATERIALS	4441	1,700,909,669	1,589,971,393	7,692,016
LAWN & GARDEN SUPPLIES	4442	258,112,014	197,034,986	961,555
FOOD & BEVERAGES (OFF-PREMISES)	445	3,430,783,111	3,199,276,244	15,326,202
GROCERY & CONVENIENCE STORES	4451	3,129,798,064	3,032,525,844	14,476,589
OTHER FOOD STORES/SPECIALTY FOODS	4452	266,051,640	136,332,688	678,083
BEER, WINE AND LIQUOR STORES	4453	34,933,407	30,417,712	171,530
DRUG STORES & PERSONAL CARE STORES	446	1,447,943,889	1,210,985,820	5,929,057
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,571,702,731	2,128,677,413	10,239,346
APPAREL & ACCESSORIES	448	1,863,769,173	1,293,585,660	6,206,492
CLOTHING STORES	4481	1,416,783,152	988,014,751	4,741,008
SHOE STORES	4482	96,573,645	94,360,060	449,778
JEWELRY & LUGGAGE STORES	4483	350,412,376	211,210,849	1,015,706
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	899,562,083	745,647,535	3,701,166
SPORTING GOODS	45111	416,235,038	314,922,141	1,581,871
HOBBY & TOY STORES	45112	150,083,313	127,872,431	613,862
SEWING SUPPLIES	45113	53,825,452	49,476,971	237,873
MUSICAL INSTRUMENTS	45114	48,940,656	43,969,519	224,072
BOOK, PERIODICAL & MUSIC STORES	45121	161,208,514	146,684,407	732,410
TAPES & CDs	45122	69,269,110	62,722,066	311,078
DEPARTMENT STORES	4521	1,128,983,625	1,070,329,645	5,142,902
GENERAL MERCHANDISE STORES	4529	4,348,974,331	3,843,980,962	18,258,738
E-COMMERCE & MAIL ORDER	4541	3,044,133,376	281,909,390	1,868,693
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,777,762,691	2,953,953,716	15,782,267
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,374,058,278</u>	<u>975,036,936</u>	<u>6,570,014</u>
AIR TRANSPORTATION	481	28,761,780	22,898,925	225,059
RAILROADS	482	29,146,998	17,800,499	187,221
WATER TRANSPORTATION	483	59,812,978	25,660,477	95,632
TRUCK TRANSPORTATION	484	339,819,950	200,114,040	1,639,527
TRANSIT & GROUND PASSENGER TRANSPORT	485	42,315,095	38,106,306	469,154
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	874,201,477	670,456,689	3,953,421
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>170,658,324</u>	<u>143,699,376</u>	<u>921,320</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,389,791,300</u>	<u>3,715,511,509</u>	<u>33,750,720</u>
PUBLISHING (EXCEPT INTERNET)	511	963,135,199	795,293,836	7,314,471
NEWSPAPERS	51111	257,145,895	219,303,872	1,193,824
BOOKS & PERIODICALS	51112, 51113	130,603,293	98,724,459	663,666
SOFTWARE	5112	514,126,787	423,605,204	4,750,016
OTHER PUBLISHERS	51114, 51119	61,259,224	53,660,301	706,965
MOTION PICTURE PRODUCTION	512	189,520,316	165,597,539	1,750,735
RADIO & TV BROADCASTING, CABLE TV	515	295,384,045	158,516,785	1,668,354
INTERNET PUBLISHING & BROADCASTING	516		NAICS No Longer Valid	
TELEPHONE & TELECOMMUNICATIONS	517	2,262,155,245	2,188,346,742	17,802,149
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	599,717,091	362,896,671	4,582,615
OTHER INFORMATION SERVICES	519	79,879,404	44,859,936	632,396
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,446,789,157</u>	<u>6,594,685,717</u>	<u>74,173,942</u>
BANKS & CREDIT UNIONS	522	4,474,993,969	2,763,524,646	38,865,531
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	912,733,686	783,550,826	8,813,028
INSURANCE AGENTS & BROKERS	524	1,613,162,802	906,914,604	6,995,127
REAL ESTATE AGENTS & BROKERS	531	1,161,391,466	996,765,176	13,459,660
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,218,395,328	1,078,324,760	5,701,088
LESSORS OF NONFINANCIAL INTANGIBLES	533	66,111,906	65,605,705	339,508

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2007

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	29,922,256,649	24,290,570,075	265,647,024
LEGAL SERVICES	5411	1,140,851,835	1,088,527,245	16,067,905
ACCOUNTING SERVICES	5412	633,805,586	558,707,972	8,227,211
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,549,498,130	2,122,557,268	23,817,024
COMPUTER SYSTEM DESIGN SERVICES	5415	2,262,243,385	1,495,197,194	16,307,676
CONSULTING SERVICES	5416	1,880,748,534	1,472,753,235	19,053,497
ADVERTISING & PUBLIC RELATIONS	5418	381,627,897	277,151,749	3,446,976
OTHER PROFESSIONAL SERVICES	5417, 5419	1,667,921,654	1,236,850,798	12,116,826
MANAGEMENT SERVICES	55	73,505,504	49,744,151	481,250
ADMINISTRATIVE & SUPPORT SERVICES	561	4,067,755,894	3,303,172,032	32,128,842
EMPLOYMENT SERVICES	5613	681,002,828	549,436,534	7,321,236
TRAVEL SERVICES	5615	262,283,186	232,446,243	1,042,547
INVESTIGATION & SECURITY SERVICES	5616	209,706,480	189,427,989	2,182,692
BUILDING SERVICES & JANITORIAL	5617	2,149,169,842	1,602,154,192	15,340,969
OTHER	5611, 5612, 5614, 5619	765,593,558	729,707,074	6,241,398
WASTE TREATMENT/ COLLECTION	562	779,923,302	730,160,426	6,767,142
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	541,709,866	259,187,803	3,416,017
HEALTH SERVICES	62	7,193,628,790	5,963,204,956	84,894,223
PHYSICIANS	6211	1,559,501,110	1,377,196,990	20,422,009
DENTISTS	6212	705,658,534	701,093,941	10,481,574
OTHER PRACTITIONERS	6213	652,352,629	604,253,113	8,572,497
HOSPITALS	622	2,264,633,010	1,754,209,755	25,844,458
NURSING & RETIREMENT HOMES	623	421,322,409	385,822,686	4,399,968
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	350,391,148	175,736,546	1,992,722
SOCIAL SERVICES & DAY CARE	624	1,239,769,950	964,891,925	13,180,995
ARTS, ENTERTAINMENT, & RECREATION	71	702,043,140	550,088,543	5,398,707
PERFORMING ARTS, SPECTATOR SPORTS	711	341,085,150	240,190,207	2,882,365
MUSEUMS, HISTORICAL SITES, ETC.	712	11,256,503	3,876,296	26,687
AMUSEMENT, GAMBLING, RECREATION	713	349,701,487	306,022,040	2,489,655
ACCOMMODATIONS	721	519,304,475	499,705,675	2,527,404
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,906,503,512	2,428,813,673	12,767,700
DRINKING PLACES	7224	163,202,513	141,398,354	851,161
AUTO REPAIR & SERVICES	8111	646,051,342	601,815,893	2,945,559
OTHER REPAIR SERVICES	8112, 8113, 8114	440,217,423	375,819,284	2,050,606
PERSONAL SERVICES	812	1,030,885,423	935,398,706	10,298,813
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	369,693,938	365,072,558	4,945,845
LAUNDRY & DRY CLEANING	8123	104,993,466	102,256,985	661,891
OTHER PERSONAL SERVICES	8122, 8129	556,198,019	468,069,163	4,691,077
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	226,035,475	104,185,277	1,186,336
PUBLIC ADMINISTRATION, OTHER	92,00	114,792,969	96,129,841	896,149
TOTAL ALL INDUSTRIES		167,224,823,540	127,829,028,145	818,018,450

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
4TH QUARTER, 2007

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$26,368,482,940</u>	<u>\$13,836,836,983</u>	<u>\$899,394,917</u>
MOTOR VEHICLES & PARTS	441	3,758,490,780	2,929,859,811	190,440,985
NEW & USED AUTO DEALERS	4411	3,041,916,734	2,344,904,982	152,418,899
RV, BOAT, MOTORCYCLE DEALERS	4412	293,997,685	207,817,558	13,508,158
AUTOMOTIVE PARTS & TIRE	4413	422,576,361	377,137,271	24,513,928
FURNITURE & HOME FURNISHINGS	442	775,037,724	616,038,307	40,042,513
ELECTRONICS & APPLIANCES	443	1,045,300,355	821,452,137	53,394,399
APPLIANCES, TV & OTHER ELECTRONICS	44311	554,507,094	502,336,950	32,651,914
COMPUTERS & SOFTWARE	44312	465,718,576	295,732,831	19,222,634
CAMERA & PHOTO SUPPLIES	44313	25,074,685	23,382,356	1,519,851
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,252,844,272	1,168,728,621	75,967,378
BUILDING MATERIALS	4441	1,127,649,058	1,069,397,313	69,510,839
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	125,195,214	99,331,308	6,456,539
FOOD & BEVERAGE STORES	445	3,199,551,065	843,153,712	54,804,969
GROCERY & CONVENIENCE STORES	4451	3,083,884,555	792,621,864	51,520,412
OTHER FOOD & BEVERAGE STORES	4452, 4453	115,666,510	50,531,848	3,284,557
DRUG/HEALTH STORES	446	1,304,915,216	393,634,012	25,586,229
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,127,672,261	338,219,618	21,984,280
APPAREL & ACCESSORIES	448	1,724,628,702	1,183,458,908	76,924,857
CLOTHING & SHOE STORES	4481, 4482	1,392,397,938	991,735,622	64,462,850
JEWELRY & LUGGAGE STORES	4483	332,230,764	191,723,286	12,462,007
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	688,836,684	599,494,173	38,967,167
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	515,790,670	438,213,415	28,483,893
BOOK/PERIODICAL/MUSIC STORE	4512	173,046,014	161,280,758	10,483,274
GENERAL MERCHANDISE STORES	452	5,250,824,078	3,034,275,161	197,227,881
DEPARTMENT STORES	4521	1,118,028,757	992,670,724	64,523,593
GENERAL MERCHANDISE STORES	4529	4,132,795,321	2,041,604,437	132,704,288
E-COMMERCE & MAIL ORDER	4541	2,904,556,736	194,309,090	12,630,119
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,335,825,067	1,714,213,433	111,424,140
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>66,159,366</u>	<u>39,103,193</u>	<u>2,541,734</u>
<u>MINING</u>	<u>21</u>	<u>33,587,149</u>	<u>30,216,360</u>	<u>1,964,070</u>
<u>UTILITIES</u>	<u>22</u>	<u>57,537,219</u>	<u>20,293,338</u>	<u>1,319,060</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,104,889,238</u>	<u>6,478,919,612</u>	<u>421,130,503</u>
CONSTRUCTION OF BUILDINGS	236	4,679,706,425	3,654,867,658	237,566,642
HEAVY CONSTRUCTION & HIGHWAYS	237	942,907,924	666,000,372	43,290,045
SPECIAL TRADE CONTRACTORS	238	2,482,274,889	2,158,051,582	140,273,816
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,597,190,999</u>	<u>805,521,274</u>	<u>52,359,009</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,364,198,737</u>	<u>2,442,887,806</u>	<u>158,787,854</u>
DURABLE GOODS	423	3,244,719,674	1,912,411,926	124,306,883
NONDURABLE GOODS	424	1,103,948,485	523,470,960	34,025,656
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15,530,578	7,004,920	455,315
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>208,371,206</u>	<u>128,689,625</u>	<u>8,364,859</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,541,847,514</u>	<u>1,231,613,622</u>	<u>80,054,899</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>315,802,542</u>	<u>227,762,930</u>	<u>14,804,621</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>904,659,093</u>	<u>763,261,215</u>	<u>49,612,028</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,436,198,989</u>	<u>635,996,891</u>	<u>41,339,956</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,143,700,088</u>	<u>812,291,428</u>	<u>52,799,232</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>258,883,668</u>	<u>238,921,101</u>	<u>15,529,928</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,842,546,033</u>	<u>2,706,817,785</u>	<u>175,943,357</u>
ACCOMMODATIONS	721	493,856,724	472,194,183	30,692,661
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,348,689,309	2,234,623,602	145,250,696
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,079,855,523</u>	<u>924,042,778</u>	<u>60,062,990</u>
REPAIR & MAINTENANCE	811	738,532,531	630,366,762	40,973,970
PERSONAL SERVICE	812	308,253,208	265,885,102	17,282,597
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33,069,784	27,790,914	1,806,423
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>22,587,277</u>	<u>15,134,936</u>	<u>983,766</u>
TOTAL ALL INDUSTRIES		\$52,346,637,741	\$31,338,450,146	\$2,037,001,836

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
4TH QUARTER, 2007

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$246,231,954</u>	<u>\$201,583,121</u>	<u>\$10,114,564</u>
WATER SUPPLY		223,832,060	179,910,025	9,035,003
MISCELLANEOUS		22,399,894	21,673,096	1,079,561
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>111,619,509</u>	<u>60,834,655</u>	<u>2,341,591</u>
SEWERAGE SYSTEMS		64,638,729	26,650,946	1,025,908
MISCELLANEOUS		46,980,780	34,183,709	1,315,683
<u>POWER</u>	<u>3.873%</u>	<u>1,837,744,698</u>	<u>1,409,710,973</u>	<u>54,595,668</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>498,632,709</u>	<u>496,070,576</u>	<u>19,107,776</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,328,160,573</u>	<u>392,769,557</u>	<u>7,465,112</u>
LOCAL/SUBURBAN TRANSIT		128,417,273	31,766,358	602,251
TRUCKING		982,752,171	243,423,494	4,630,194
RAILROADS		31,511,991	23,653,310	455,452
MISCELLANEOUS		185,479,138	93,926,395	1,777,215
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>235,156,391</u>	<u>163,468,478</u>	<u>1,024,743</u>
LOCAL/SUBURBAN TRANSIT		72,626,112	43,551,460	265,797
TRUCKING		70,398,303	52,312,742	331,292
MISCELLANEOUS		92,131,976	67,604,276	427,654
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>146,906,113</u>	<u>64,371,838</u>	<u>1,229,243</u>
WATER TRANSPORT		52,058,165	29,736,160	572,555
MISCELLANEOUS		94,847,948	34,635,678	656,688
TOTAL		\$4,404,451,947	\$2,788,809,198	\$95,878,697

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**