

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | ADAMS* | UNITS | ASOTIN* |
|--|-----------------|--------------|---------------------|--------------|---------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>549</u> | <u>\$16,615,353</u> | <u>570</u> | <u>\$25,748,941</u> |
| MOTOR VEHICLES & PARTS | 441 | 28 | 2,935,338 | 30 | 3,681,779 |
| NEW & USED AUTO DEALERS | 4411 | 10 | 971,420 | 9 | 1,615,693 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 3 | 10,012 | 10 | 977,818 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 15 | 1,953,906 | 11 | 1,088,268 |
| FURNITURE & HOME FURNISHING | 442 | 20 | 215,163 | 19 | 515,488 |
| ELECTRONICS & APPLIANCES | 443 | 48 | 1,143,710 | 50 | 308,614 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 18 | 511,343 | 23 | 224,725 |
| COMPUTERS & SOFTWARE | 44312 | 30 | 632,367 | 27 | 83,889 |
| CAMERA & PHOTO SUPPLIES | 44313 | - | - | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 28 | 1,505,979 | 26 | 2,481,592 |
| BUILDING MATERIALS | 4441 | 21 | 1,263,809 | 21 | 2,405,601 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 7 | 242,170 | 5 | 75,991 |
| FOOD & BEVERAGE STORES | 445 | 10 | 676,263 | 15 | 3,062,430 |
| GROCERY & CONVENIENCE STORES | 4451 | 5 | 659,628 | 6 | 3,008,505 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 5 | 16,635 | 9 | 53,925 |
| DRUG/HEALTH STORES | 446 | 27 | 235,311 | 39 | 762,491 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 16 | 2,302,500 | 3 | 535,910 |
| APPAREL & ACCESSORIES | 448 | 40 | 67,031 | 44 | 371,549 |
| CLOTHING & SHOE STORES | 4481, 4482 | 36 | 62,827 | 36 | 157,793 |
| JEWELRY & LUGGAGE STORES | 4483 | 4 | 4,204 | 8 | 213,756 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 34 | 139,444 | 38 | 803,912 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 17 | 121,680 | 21 | 753,704 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 17 | 17,764 | 17 | 50,208 |
| GENERAL MERCHANDISE STORES | 452 | 6 | 5,782,020 | 7 | 10,993,699 |
| DEPARTMENT STORES | 4521 | D | D | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 6 | 5,782,020 | 7 | 10,993,699 |
| E-COMMERCE & MAIL ORDER | 4541 | 55 | 270,743 | 60 | 336,994 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 237 | 1,341,851 | 239 | 1,894,483 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>9</u> | <u>202,159</u> | <u>D</u> | <u>D</u> |
| <u>MINING</u> | <u>21</u> | <u>-</u> | <u>-</u> | <u>D</u> | <u>D</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>9</u> | <u>566,608</u> | <u>D</u> | <u>D</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>265</u> | <u>5,741,024</u> | <u>235</u> | <u>8,062,470</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 43 | 1,622,733 | 65 | 3,076,290 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 18 | 1,450,358 | 14 | 1,004,804 |
| SPECIAL TRADE CONTRACTORS | 238 | 204 | 2,667,933 | 156 | 3,981,376 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>69</u> | <u>1,185,993</u> | <u>80</u> | <u>961,505</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>362</u> | <u>11,394,995</u> | <u>401</u> | <u>3,061,945</u> |
| DURABLE GOODS | 423 | 234 | 9,588,856 | 253 | 2,336,925 |
| NONDURABLE GOODS | 424 | 122 | 1,801,742 | 143 | 648,528 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 6 | 4,397 | 5 | 76,492 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>5</u> | <u>40,558</u> | <u>10</u> | <u>507,501</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>123</u> | <u>2,312,557</u> | <u>121</u> | <u>1,370,112</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>35</u> | <u>262,402</u> | <u>29</u> | <u>254,253</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>83</u> | <u>737,308</u> | <u>78</u> | <u>1,192,629</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>81</u> | <u>443,985</u> | <u>83</u> | <u>337,116</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>114</u> | <u>807,665</u> | <u>113</u> | <u>1,065,199</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>11</u> | <u>81,860</u> | <u>20</u> | <u>776,512</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>47</u> | <u>3,719,309</u> | <u>47</u> | <u>5,536,213</u> |
| ACCOMMODATIONS | 721 | 7 | 553,982 | 10 | 1,176,195 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 40 | 3,165,327 | 37 | 4,360,018 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>98</u> | <u>2,098,016</u> | <u>97</u> | <u>1,095,061</u> |
| REPAIR & MAINTENANCE | 811 | 66 | 1,815,235 | 58 | 706,151 |
| PERSONAL SERVICE | 812 | 27 | 250,496 | 34 | 254,041 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 5 | 32,285 | 5 | 134,869 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>D</u> | <u>D</u> | <u>9</u> | <u>50,688</u> |
| TOTAL ALL INDUSTRIES | | 1,860 | \$46,209,792 | 1,893 | \$50,020,145 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | BENTON* | UNITS | CHELAN* |
|--|-----------------|--------------|----------------------|--------------|----------------------|
| RETAIL TRADE | 44-45 | 2,004 | \$364,986,214 | 1,477 | \$169,393,567 |
| MOTOR VEHICLES & PARTS | 441 | 131 | 64,012,944 | 74 | 43,916,603 |
| NEW & USED AUTO DEALERS | 4411 | 58 | 47,604,624 | 27 | 34,371,795 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 17 | 5,086,012 | 15 | 3,973,679 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 56 | 11,322,308 | 32 | 5,571,129 |
| FURNITURE & HOME FURNISHING | 442 | 74 | 14,873,585 | 52 | 5,203,301 |
| ELECTRONICS & APPLIANCES | 443 | 180 | 21,313,507 | 141 | 3,542,854 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 53 | 16,419,246 | 52 | 1,599,925 |
| COMPUTERS & SOFTWARE | 44312 | 123 | 4,693,958 | 86 | 1,715,312 |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 200,303 | 3 | 227,617 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 92 | 27,564,297 | 75 | 23,782,433 |
| BUILDING MATERIALS | 4441 | 68 | 26,270,430 | 60 | 23,213,031 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 24 | 1,293,867 | 15 | 569,402 |
| FOOD & BEVERAGE STORES | 445 | 65 | 17,777,371 | 69 | 11,618,962 |
| GROCERY & CONVENIENCE STORES | 4451 | 28 | 17,054,434 | 30 | 10,759,794 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 37 | 722,937 | 39 | 859,168 |
| DRUG/HEALTH STORES | 446 | 118 | 9,144,903 | 76 | 2,417,229 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 38 | 12,022,460 | 33 | 3,421,994 |
| APPAREL & ACCESSORIES | 448 | 133 | 35,298,704 | 104 | 5,876,320 |
| CLOTHING & SHOE STORES | 4481, 4482 | 105 | 29,834,240 | 83 | 4,929,234 |
| JEWELRY & LUGGAGE STORES | 4483 | 28 | 5,464,464 | 21 | 947,086 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 129 | 18,421,423 | 108 | 7,255,035 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 80 | 13,657,145 | 64 | 5,335,327 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 49 | 4,764,278 | 44 | 1,919,708 |
| GENERAL MERCHANDISE STORES | 452 | 20 | 107,317,238 | 15 | 38,507,468 |
| DEPARTMENT STORES | 4521 | 5 | 41,724,523 | 3 | 12,628,305 |
| GENERAL MERCHANDISE STORES | 4529 | 15 | 65,592,715 | 12 | 25,879,163 |
| E-COMMERCE & MAIL ORDER | 4541 | 120 | 3,653,729 | 86 | 1,676,617 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 904 | 33,586,053 | 644 | 22,174,751 |
| AGRICULTURE, FORESTRY, FISHING | 11 | 35 | 424,061 | 38 | 556,059 |
| MINING | 21 | D | D | 3 | 102,157 |
| UTILITIES | 22 | 13 | 618,973 | 11 | 708,721 |
| CONSTRUCTION | 23 | 1,228 | 112,514,342 | 1,034 | 76,583,304 |
| CONSTRUCTION OF BUILDINGS | 236 | 318 | 60,089,646 | 309 | 42,341,727 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 65 | 6,859,561 | 53 | 6,245,544 |
| SPECIAL TRADE CONTRACTORS | 238 | 845 | 45,565,135 | 672 | 27,996,033 |
| MANUFACTURING | 31-33 | 346 | 10,758,108 | 258 | 9,237,643 |
| WHOLESALE TRADE | 42 | 1,189 | 46,484,821 | 902 | 30,435,991 |
| DURABLE GOODS | 423 | 802 | 38,245,648 | 602 | 21,644,705 |
| NONDURABLE GOODS | 424 | 378 | 8,164,933 | 291 | 8,769,163 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 9 | 74,240 | 9 | 22,123 |
| TRANSPORTATION & WAREHOUSING | 48-49 | 29 | 626,485 | 37 | 855,209 |
| INFORMATION | 51 | 281 | 26,846,236 | 236 | 11,401,354 |
| FINANCE, INSURANCE | 52 | 84 | 4,874,819 | 68 | 4,723,185 |
| REAL ESTATE, RENTAL/LEASING | 53 | 285 | 12,993,619 | 213 | 6,901,112 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | 54 | 402 | 8,846,394 | 305 | 5,398,920 |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | 55-62 | 581 | 12,154,642 | 426 | 7,315,591 |
| ARTS, ENTERTAINMENT & RECREATION | 71 | 85 | 4,802,822 | 70 | 2,797,661 |
| ACCOMMODATIONS & FOOD SERVICES | 72 | 303 | 58,122,940 | 352 | 39,809,847 |
| ACCOMMODATIONS | 721 | 31 | 7,908,129 | 149 | 16,039,590 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 272 | 50,214,811 | 203 | 23,770,257 |
| OTHER SERVICES | 81 | 504 | 15,507,021 | 410 | 8,922,726 |
| REPAIR & MAINTENANCE | 811 | 283 | 11,098,674 | 236 | 6,626,850 |
| PERSONAL SERVICE | 812 | 197 | 3,905,253 | 145 | 1,974,557 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 24 | 503,094 | 29 | 321,319 |
| PUBLIC ADMINISTRATION, OTHER | 92.00 | 9 | 81,926 | 10 | 132,501 |
| TOTAL ALL INDUSTRIES | | 7,378 | \$680,643,423 | 5,850 | \$375,275,548 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | CLALLAM* | UNITS | CLARK* |
|--|-----------------|--------------|----------------------|---------------|------------------------|
| RETAIL TRADE | 44-45 | 1,375 | \$130,757,077 | 3,375 | \$561,807,330 |
| MOTOR VEHICLES & PARTS | 441 | 64 | 24,566,092 | 163 | 93,479,575 |
| NEW & USED AUTO DEALERS | 4411 | 22 | 18,510,291 | 55 | 72,931,440 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 13 | 1,817,789 | 27 | 4,028,770 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 29 | 4,238,012 | 81 | 16,519,365 |
| FURNITURE & HOME FURNISHING | 442 | 52 | 4,781,135 | 137 | 18,990,652 |
| ELECTRONICS & APPLIANCES | 443 | 118 | 2,868,498 | 275 | 22,252,181 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 44 | 1,568,014 | 77 | 12,603,448 |
| COMPUTERS & SOFTWARE | 44312 | 71 | 1,239,397 | 193 | 9,599,336 |
| CAMERA & PHOTO SUPPLIES | 44313 | 3 | 61,087 | 5 | 49,397 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 80 | 19,219,983 | 230 | 55,919,011 |
| BUILDING MATERIALS | 4441 | 54 | 17,615,763 | 159 | 51,229,248 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 26 | 1,604,220 | 71 | 4,689,763 |
| FOOD & BEVERAGE STORES | 445 | 47 | 11,099,580 | 164 | 41,840,624 |
| GROCERY & CONVENIENCE STORES | 4451 | 23 | 10,745,999 | 75 | 39,416,028 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 24 | 353,581 | 89 | 2,424,596 |
| DRUG/HEALTH STORES | 446 | 59 | 3,327,765 | 146 | 17,722,922 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 23 | 6,201,550 | 93 | 16,865,570 |
| APPAREL & ACCESSORIES | 448 | 75 | 2,490,364 | 188 | 41,353,319 |
| CLOTHING & SHOE STORES | 4481, 4482 | 59 | 1,825,625 | 142 | 35,771,128 |
| JEWELRY & LUGGAGE STORES | 4483 | 16 | 664,739 | 46 | 5,582,191 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 100 | 2,830,757 | 211 | 19,261,449 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 58 | 2,277,460 | 136 | 13,669,152 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 42 | 553,297 | 75 | 5,592,297 |
| GENERAL MERCHANDISE STORES | 452 | 16 | 37,263,868 | 30 | 163,276,235 |
| DEPARTMENT STORES | 4521 | 3 | 5,637,687 | 5 | 46,718,280 |
| GENERAL MERCHANDISE STORES | 4529 | 13 | 31,626,181 | 25 | 116,557,955 |
| E-COMMERCE & MAIL ORDER | 4541 | 92 | 1,678,508 | 180 | 7,321,336 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 649 | 14,428,977 | 1,558 | 63,524,456 |
| AGRICULTURE, FORESTRY, FISHING | 11 | 46 | 736,218 | 74 | 3,019,831 |
| MINING | 21 | 9 | 343,463 | 10 | 386,530 |
| UTILITIES | 22 | 10 | 64,902 | 12 | 2,079,033 |
| CONSTRUCTION | 23 | 845 | 63,399,898 | 2,788 | 265,949,899 |
| CONSTRUCTION OF BUILDINGS | 236 | 261 | 32,385,030 | 690 | 128,955,739 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 39 | 11,272,040 | 119 | 26,602,354 |
| SPECIAL TRADE CONTRACTORS | 238 | 545 | 19,742,828 | 1,979 | 110,391,806 |
| MANUFACTURING | 31-33 | 237 | 8,142,973 | 649 | 30,740,848 |
| WHOLESALE TRADE | 42 | 743 | 12,895,633 | 1,794 | 81,722,295 |
| DURABLE GOODS | 423 | 467 | 9,024,550 | 1,202 | 66,014,077 |
| NONDURABLE GOODS | 424 | 269 | 3,818,774 | 571 | 15,515,105 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 52,309 | 21 | 193,113 |
| TRANSPORTATION & WAREHOUSING | 48-49 | 41 | 957,509 | 122 | 5,616,908 |
| INFORMATION | 51 | 224 | 9,812,425 | 416 | 59,462,479 |
| FINANCE, INSURANCE | 52 | 64 | 1,184,846 | 128 | 11,427,162 |
| REAL ESTATE, RENTAL/LEASING | 53 | 153 | 4,304,625 | 429 | 28,106,032 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | 54 | 267 | 3,520,216 | 785 | 17,019,065 |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | 55-62 | 409 | 5,485,402 | 1,176 | 37,724,730 |
| ARTS, ENTERTAINMENT & RECREATION | 71 | 73 | 1,723,005 | 159 | 10,199,635 |
| ACCOMMODATIONS & FOOD SERVICES | 72 | 290 | 20,603,298 | 607 | 114,400,016 |
| ACCOMMODATIONS | 721 | 107 | 4,144,645 | 42 | 11,084,417 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 183 | 16,458,653 | 565 | 103,315,599 |
| OTHER SERVICES | 81 | 417 | 9,452,321 | 1,124 | 37,836,876 |
| REPAIR & MAINTENANCE | 811 | 259 | 7,624,023 | 659 | 28,656,477 |
| PERSONAL SERVICE | 812 | 134 | 1,437,310 | 427 | 8,696,997 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 24 | 390,988 | 38 | 483,402 |
| PUBLIC ADMINISTRATION, OTHER | 92.00 | 5 | 47,246 | 10 | 356,097 |
| TOTAL ALL INDUSTRIES | | 5,208 | \$273,431,057 | 13,658 | \$1,267,854,766 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | COLUMBIA* | UNITS | COWLITZ* |
|--|-----------------|------------|---------------------|--------------|----------------------|
| RETAIL TRADE | 44-45 | 272 | \$2,252,361 | 1,558 | \$174,037,139 |
| MOTOR VEHICLES & PARTS | 441 | 7 | 126,372 | 87 | 44,783,473 |
| NEW & USED AUTO DEALERS | 4411 | 4 | 123,973 | 30 | 36,048,283 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 3 | 2,399 | 11 | 2,026,491 |
| AUTOMOTIVE PARTS & TIRE | 4413 | D | D | 46 | 6,708,699 |
| FURNITURE & HOME FURNISHING | 442 | 10 | 71,759 | 54 | 4,785,515 |
| ELECTRONICS & APPLIANCES | 443 | 30 | 77,022 | 144 | 3,609,773 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 12 | 23,841 | 54 | 1,988,670 |
| COMPUTERS & SOFTWARE | 44312 | 18 | 53,181 | 87 | 1,604,152 |
| CAMERA & PHOTO SUPPLIES | 44313 | - | - | 3 | 16,951 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 12 | 471,291 | 108 | 18,407,526 |
| BUILDING MATERIALS | 4441 | 9 | 370,221 | 80 | 17,270,518 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 3 | 101,070 | 28 | 1,137,008 |
| FOOD & BEVERAGE STORES | 445 | 8 | 483,397 | 56 | 12,596,898 |
| GROCERY & CONVENIENCE STORES | 4451 | 4 | 445,864 | 28 | 12,293,326 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 4 | 37,533 | 28 | 303,572 |
| DRUG/HEALTH STORES | 446 | 17 | 46,188 | 101 | 4,490,191 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 3 | 231,317 | 49 | 14,091,870 |
| APPAREL & ACCESSORIES | 448 | 21 | 18,528 | 83 | 4,550,540 |
| CLOTHING & SHOE STORES | 4481, 4482 | 21 | 18,528 | 66 | 2,108,533 |
| JEWELRY & LUGGAGE STORES | 4483 | D | D | 17 | 2,442,007 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 15 | 79,461 | 92 | 4,322,173 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 9 | 35,126 | 57 | 3,536,238 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 6 | 44,335 | 35 | 785,935 |
| GENERAL MERCHANDISE STORES | 452 | 4 | 37,215 | 18 | 43,813,037 |
| DEPARTMENT STORES | 4521 | D | D | 4 | 16,484,921 |
| GENERAL MERCHANDISE STORES | 4529 | 4 | 37,215 | 14 | 27,328,116 |
| E-COMMERCE & MAIL ORDER | 4541 | 40 | 74,086 | 91 | 1,373,080 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 105 | 535,725 | 675 | 17,213,063 |
| AGRICULTURE, FORESTRY, FISHING | 11 | 4 | 36,481 | 35 | 676,525 |
| MINING | 21 | D | D | 11 | 454,032 |
| UTILITIES | 22 | D | D | 15 | 282,046 |
| CONSTRUCTION | 23 | 112 | 3,658,266 | 1,106 | 66,109,916 |
| CONSTRUCTION OF BUILDINGS | 236 | 27 | 1,448,652 | 235 | 34,051,776 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 13 | 1,174,792 | 78 | 12,032,877 |
| SPECIAL TRADE CONTRACTORS | 238 | 72 | 1,034,822 | 793 | 20,025,263 |
| MANUFACTURING | 31-33 | 35 | 308,981 | 300 | 6,982,264 |
| WHOLESALE TRADE | 42 | 164 | 1,656,777 | 996 | 28,671,192 |
| DURABLE GOODS | 423 | 99 | 546,178 | 706 | 23,500,360 |
| NONDURABLE GOODS | 424 | 61 | 1,085,592 | 281 | 5,075,837 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 4 | 25,007 | 9 | 94,995 |
| TRANSPORTATION & WAREHOUSING | 48-49 | 3 | 13,572 | 67 | 1,381,032 |
| INFORMATION | 51 | 76 | 434,494 | 256 | 14,101,944 |
| FINANCE, INSURANCE | 52 | 14 | 25,084 | 71 | 1,793,461 |
| REAL ESTATE, RENTAL/LEASING | 53 | 36 | 206,843 | 211 | 8,433,715 |
| PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES | 54 | 37 | 133,262 | 270 | 4,088,735 |
| MANAGEMENT, EDUCATION & HEALTH SERVICES | 55-62 | 44 | 168,418 | 464 | 6,873,659 |
| ARTS, ENTERTAINMENT & RECREATION | 71 | 7 | 441,105 | 56 | 2,356,024 |
| ACCOMMODATIONS & FOOD SERVICES | 72 | 25 | 631,355 | 243 | 29,990,374 |
| ACCOMMODATIONS | 721 | 9 | 230,248 | 44 | 3,217,410 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 16 | 401,107 | 199 | 26,772,964 |
| OTHER SERVICES | 81 | 33 | 485,363 | 413 | 9,504,709 |
| REPAIR & MAINTENANCE | 811 | 16 | 415,748 | 255 | 6,790,178 |
| PERSONAL SERVICE | 812 | 17 | 69,615 | 136 | 2,254,692 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | D | D | 22 | 459,839 |
| PUBLIC ADMINISTRATION, OTHER | 92.00 | 5 | 70,985 | 9 | 138,330 |
| TOTAL ALL INDUSTRIES | | 867 | \$10,523,347 | 6,081 | \$355,875,097 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | DOUGLAS* | UNITS | FERRY* |
|--|-----------------|--------------|----------------------|------------|---------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>682</u> | <u>\$65,390,636</u> | <u>345</u> | <u>\$3,665,382</u> |
| MOTOR VEHICLES & PARTS | 441 | 29 | 11,995,926 | 12 | 782,476 |
| NEW & USED AUTO DEALERS | 4411 | 8 | 7,900,835 | 5 | 188,108 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 7 | 896,604 | D | D |
| AUTOMOTIVE PARTS & TIRE | 4413 | 14 | 3,198,487 | 7 | 594,368 |
| FURNITURE & HOME FURNISHING | 442 | 20 | 3,058,851 | 8 | 132,668 |
| ELECTRONICS & APPLIANCES | 443 | 65 | 2,129,546 | 29 | 211,091 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 25 | 729,687 | 14 | 133,896 |
| COMPUTERS & SOFTWARE | 44312 | 40 | 1,399,859 | 15 | 77,195 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | - | - |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 30 | 1,134,179 | 10 | 171,533 |
| BUILDING MATERIALS | 4441 | 27 | 1,132,420 | 10 | 171,533 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 3 | 1,759 | D | D |
| FOOD & BEVERAGE STORES | 445 | 23 | 4,053,593 | 13 | 727,004 |
| GROCERY & CONVENIENCE STORES | 4451 | 12 | 3,901,772 | 8 | 720,207 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 11 | 151,821 | 5 | 6,797 |
| DRUG/HEALTH STORES | 446 | 36 | 1,124,315 | 14 | 81,817 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 11 | 1,490,721 | 7 | 616,580 |
| APPAREL & ACCESSORIES | 448 | 48 | 2,690,783 | 24 | 55,912 |
| CLOTHING & SHOE STORES | 4481, 4482 | 39 | 1,615,170 | 24 | 55,912 |
| JEWELRY & LUGGAGE STORES | 4483 | 9 | 1,075,613 | D | D |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 50 | 1,024,559 | 26 | 50,948 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 30 | 976,660 | 11 | 28,826 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 20 | 47,899 | 15 | 22,122 |
| GENERAL MERCHANDISE STORES | 452 | 10 | 30,460,675 | D | D |
| DEPARTMENT STORES | 4521 | 3 | 8,185,797 | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 7 | 22,274,878 | D | D |
| E-COMMERCE & MAIL ORDER | 4541 | 70 | 470,616 | 52 | 213,828 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 290 | 5,756,872 | 150 | 621,525 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>15</u> | <u>115,578</u> | <u>6</u> | <u>38,331</u> |
| <u>MINING</u> | <u>21</u> | <u>D</u> | <u>D</u> | <u>D</u> | <u>D</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>4</u> | <u>251,382</u> | <u>D</u> | <u>D</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>476</u> | <u>29,773,378</u> | <u>108</u> | <u>2,635,058</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 107 | 15,951,933 | 29 | 667,510 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 31 | 5,583,404 | 13 | 813,774 |
| SPECIAL TRADE CONTRACTORS | 238 | 338 | 8,238,041 | 66 | 1,153,774 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>84</u> | <u>1,581,781</u> | <u>34</u> | <u>322,563</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>401</u> | <u>18,192,494</u> | <u>164</u> | <u>1,281,616</u> |
| DURABLE GOODS | 423 | 266 | 15,133,400 | 110 | 1,054,812 |
| NONDURABLE GOODS | 424 | 128 | 3,052,848 | 51 | 201,660 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 6,246 | 3 | 25,144 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>12</u> | <u>159,990</u> | <u>-</u> | <u>-</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>138</u> | <u>3,516,440</u> | <u>85</u> | <u>596,141</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>39</u> | <u>453,252</u> | <u>11</u> | <u>24,287</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>95</u> | <u>1,350,021</u> | <u>31</u> | <u>363,746</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>112</u> | <u>806,402</u> | <u>40</u> | <u>59,738</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>190</u> | <u>1,851,368</u> | <u>41</u> | <u>137,079</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>21</u> | <u>1,102,909</u> | <u>8</u> | <u>63,121</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>64</u> | <u>6,460,151</u> | <u>26</u> | <u>971,345</u> |
| ACCOMMODATIONS | 721 | 5 | 402,717 | 13 | 297,458 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 59 | 6,057,434 | 13 | 673,887 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>135</u> | <u>1,999,908</u> | <u>46</u> | <u>508,873</u> |
| REPAIR & MAINTENANCE | 811 | 79 | 1,183,396 | 25 | 280,118 |
| PERSONAL SERVICE | 812 | 48 | 747,273 | 17 | 180,236 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 8 | 69,239 | 4 | 48,519 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>6</u> | <u>85,828</u> | <u>5</u> | <u>39,341</u> |
| TOTAL ALL INDUSTRIES | | 2,474 | \$133,091,518 | 950 | \$10,706,621 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | FRANKLIN* | UNITS | GARFIELD* |
|--|-----------------|--------------|----------------------|------------|--------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>1,101</u> | <u>\$94,547,990</u> | <u>193</u> | <u>\$1,929,421</u> |
| MOTOR VEHICLES & PARTS | 441 | 70 | 39,305,976 | 4 | 118,413 |
| NEW & USED AUTO DEALERS | 4411 | 22 | 31,548,204 | D | D |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 11 | 3,453,510 | D | D |
| AUTOMOTIVE PARTS & TIRE | 4413 | 37 | 4,304,262 | 4 | 118,413 |
| FURNITURE & HOME FURNISHING | 442 | 36 | 1,653,279 | 6 | 25,552 |
| ELECTRONICS & APPLIANCES | 443 | 96 | 1,766,118 | 26 | 29,752 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 31 | 1,047,435 | 14 | 20,306 |
| COMPUTERS & SOFTWARE | 44312 | 65 | 718,683 | 12 | 9,446 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 62 | 9,685,897 | 8 | 409,391 |
| BUILDING MATERIALS | 4441 | 43 | 8,731,486 | 8 | 409,391 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 19 | 954,411 | D | D |
| FOOD & BEVERAGE STORES | 445 | 30 | 5,451,600 | 3 | 257,926 |
| GROCERY & CONVENIENCE STORES | 4451 | 19 | 5,306,688 | D | D |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 11 | 144,912 | 3 | 257,926 |
| DRUG/HEALTH STORES | 446 | 46 | 1,990,234 | 9 | 91,865 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 27 | 5,729,593 | 3 | 137 |
| APPAREL & ACCESSORIES | 448 | 70 | 1,293,912 | 11 | 3,917 |
| CLOTHING & SHOE STORES | 4481, 4482 | 57 | 1,207,391 | 11 | 3,917 |
| JEWELRY & LUGGAGE STORES | 4483 | 13 | 86,521 | D | D |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 64 | 1,044,153 | 16 | 17,380 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 35 | 452,856 | 8 | 11,901 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 29 | 591,297 | 8 | 5,479 |
| GENERAL MERCHANDISE STORES | 452 | 13 | 15,378,634 | 3 | 412,855 |
| DEPARTMENT STORES | 4521 | D | D | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 13 | 15,378,634 | 3 | 412,855 |
| E-COMMERCE & MAIL ORDER | 4541 | 74 | 713,430 | 29 | 43,817 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 513 | 10,535,164 | 75 | 518,416 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>19</u> | <u>1,044,748</u> | <u>3</u> | <u>60,559</u> |
| <u>MINING</u> | <u>21</u> | <u>D</u> | <u>D</u> | <u>D</u> | <u>D</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>9</u> | <u>210,226</u> | <u>D</u> | <u>D</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>736</u> | <u>82,916,941</u> | <u>56</u> | <u>2,689,883</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 154 | 58,229,720 | 8 | 187,662 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 41 | 5,388,283 | 6 | 1,926,705 |
| SPECIAL TRADE CONTRACTORS | 238 | 541 | 19,298,938 | 42 | 575,516 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>156</u> | <u>7,993,600</u> | <u>14</u> | <u>32,115</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>741</u> | <u>34,418,856</u> | <u>104</u> | <u>774,627</u> |
| DURABLE GOODS | 423 | 494 | 27,641,566 | 67 | 506,430 |
| NONDURABLE GOODS | 424 | 240 | 6,727,163 | 37 | 268,197 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 50,127 | D | D |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>30</u> | <u>1,295,054</u> | <u>D</u> | <u>D</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>220</u> | <u>8,898,420</u> | <u>56</u> | <u>214,190</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>60</u> | <u>1,451,114</u> | <u>10</u> | <u>14,870</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>174</u> | <u>11,108,236</u> | <u>29</u> | <u>203,002</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>173</u> | <u>2,002,529</u> | <u>26</u> | <u>22,273</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>280</u> | <u>4,419,883</u> | <u>22</u> | <u>56,538</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>28</u> | <u>1,311,212</u> | <u>D</u> | <u>D</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>128</u> | <u>14,960,272</u> | <u>11</u> | <u>158,655</u> |
| ACCOMMODATIONS | 721 | 18 | 3,481,793 | 4 | 46,484 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 110 | 11,478,479 | 7 | 112,171 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>238</u> | <u>6,624,075</u> | <u>21</u> | <u>133,421</u> |
| REPAIR & MAINTENANCE | 811 | 164 | 4,924,896 | 12 | 114,428 |
| PERSONAL SERVICE | 812 | 61 | 1,595,668 | 9 | 18,993 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 13 | 103,511 | D | D |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>6</u> | <u>520,870</u> | <u>11</u> | <u>31,977</u> |
| TOTAL ALL INDUSTRIES | | 4,099 | \$273,724,026 | 556 | \$6,321,531 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | GRANT* | UNITS | GRAYS HARBOR* |
|--|-----------------|--------------|----------------------|--------------|----------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>1,225</u> | <u>\$122,681,458</u> | <u>1,312</u> | <u>\$109,246,206</u> |
| MOTOR VEHICLES & PARTS | 441 | 86 | 28,679,448 | 62 | 25,015,310 |
| NEW & USED AUTO DEALERS | 4411 | 37 | 20,056,642 | 22 | 18,419,338 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 12 | 1,592,411 | 15 | 865,320 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 37 | 7,030,395 | 25 | 5,730,652 |
| FURNITURE & HOME FURNISHING | 442 | 39 | 3,459,245 | 44 | 2,058,157 |
| ELECTRONICS & APPLIANCES | 443 | 111 | 4,241,327 | 115 | 2,510,903 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 46 | 1,572,976 | 42 | 1,423,198 |
| COMPUTERS & SOFTWARE | 44312 | 65 | 2,668,351 | 70 | 1,063,084 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | 3 | 24,621 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 69 | 17,079,452 | 82 | 15,538,118 |
| BUILDING MATERIALS | 4441 | 52 | 13,335,670 | 56 | 14,679,759 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 17 | 3,743,782 | 26 | 858,359 |
| FOOD & BEVERAGE STORES | 445 | 50 | 6,961,142 | 67 | 10,393,506 |
| GROCERY & CONVENIENCE STORES | 4451 | 26 | 6,828,886 | 46 | 10,110,395 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 24 | 132,256 | 21 | 283,111 |
| DRUG/HEALTH STORES | 446 | 61 | 1,354,792 | 55 | 2,453,366 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 40 | 8,887,153 | 38 | 10,803,065 |
| APPAREL & ACCESSORIES | 448 | 76 | 2,952,914 | 86 | 2,583,691 |
| CLOTHING & SHOE STORES | 4481, 4482 | 63 | 2,203,728 | 66 | 1,604,553 |
| JEWELRY & LUGGAGE STORES | 4483 | 13 | 749,186 | 20 | 979,138 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 70 | 2,107,963 | 65 | 1,910,729 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 39 | 1,000,541 | 40 | 1,430,020 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 31 | 1,107,422 | 25 | 480,709 |
| GENERAL MERCHANDISE STORES | 452 | 14 | 29,143,423 | 12 | 23,298,209 |
| DEPARTMENT STORES | 4521 | 3 | 3,832,442 | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 11 | 25,310,981 | 12 | 23,298,209 |
| E-COMMERCE & MAIL ORDER | 4541 | 90 | 1,337,295 | 78 | 1,422,881 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 519 | 16,477,304 | 608 | 11,258,271 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>34</u> | <u>1,537,059</u> | <u>40</u> | <u>840,585</u> |
| <u>MINING</u> | <u>21</u> | <u>3</u> | <u>138,247</u> | <u>8</u> | <u>228,587</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>15</u> | <u>3,586,179</u> | <u>11</u> | <u>20,422</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>784</u> | <u>106,163,187</u> | <u>724</u> | <u>76,863,746</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 185 | 74,370,151 | 203 | 43,856,847 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 46 | 5,923,591 | 44 | 5,909,211 |
| SPECIAL TRADE CONTRACTORS | 238 | 553 | 25,869,445 | 477 | 27,097,688 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>201</u> | <u>46,715,377</u> | <u>207</u> | <u>3,373,423</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>863</u> | <u>35,368,299</u> | <u>708</u> | <u>13,042,521</u> |
| DURABLE GOODS | 423 | 572 | 28,849,350 | 469 | 10,049,715 |
| NONDURABLE GOODS | 424 | 284 | 6,497,647 | 232 | 2,969,672 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 21,302 | 7 | 23,134 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>33</u> | <u>793,810</u> | <u>45</u> | <u>1,033,499</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>235</u> | <u>11,150,943</u> | <u>210</u> | <u>9,105,496</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>68</u> | <u>2,739,967</u> | <u>58</u> | <u>1,386,344</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>202</u> | <u>7,456,902</u> | <u>189</u> | <u>3,649,961</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>214</u> | <u>3,735,634</u> | <u>194</u> | <u>2,346,574</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>304</u> | <u>4,984,619</u> | <u>315</u> | <u>2,809,797</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>50</u> | <u>1,597,413</u> | <u>51</u> | <u>1,137,922</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>227</u> | <u>20,257,536</u> | <u>304</u> | <u>20,646,660</u> |
| ACCOMMODATIONS | 721 | 53 | 3,158,935 | 108 | 4,623,821 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 174 | 17,098,601 | 196 | 16,022,839 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>351</u> | <u>11,436,068</u> | <u>300</u> | <u>6,133,747</u> |
| REPAIR & MAINTENANCE | 811 | 222 | 9,342,202 | 175 | 4,320,821 |
| PERSONAL SERVICE | 812 | 106 | 1,706,673 | 102 | 1,294,223 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 23 | 387,193 | 23 | 518,703 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>5</u> | <u>8,806</u> | <u>6</u> | <u>73,549</u> |
| TOTAL ALL INDUSTRIES | | 4,814 | \$380,351,504 | 4,682 | \$251,939,039 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | ISLAND* | UNITS | JEFFERSON* |
|--|-----------------|--------------|----------------------|--------------|---------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>1,456</u> | <u>\$85,772,155</u> | <u>954</u> | <u>\$30,832,636</u> |
| MOTOR VEHICLES & PARTS | 441 | 54 | 12,919,158 | 33 | 3,360,119 |
| NEW & USED AUTO DEALERS | 4411 | 14 | 7,615,840 | 4 | 1,344,619 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 13 | 559,785 | 18 | 808,039 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 27 | 4,743,533 | 11 | 1,207,461 |
| FURNITURE & HOME FURNISHING | 442 | 75 | 3,864,913 | 43 | 1,153,465 |
| ELECTRONICS & APPLIANCES | 443 | 101 | 2,118,065 | 70 | 708,263 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 37 | 1,500,129 | 26 | 358,128 |
| COMPUTERS & SOFTWARE | 44312 | 64 | 617,936 | 44 | 350,135 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 89 | 16,277,734 | 51 | 5,036,274 |
| BUILDING MATERIALS | 4441 | 70 | 15,691,731 | 34 | 4,672,496 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 19 | 586,003 | 17 | 363,778 |
| FOOD & BEVERAGE STORES | 445 | 48 | 8,024,486 | 36 | 3,398,227 |
| GROCERY & CONVENIENCE STORES | 4451 | 14 | 7,128,883 | 10 | 3,231,117 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 34 | 895,603 | 26 | 167,110 |
| DRUG/HEALTH STORES | 446 | 58 | 2,452,466 | 41 | 1,111,523 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 17 | 3,003,332 | 12 | 1,765,074 |
| APPAREL & ACCESSORIES | 448 | 86 | 1,825,552 | 68 | 829,996 |
| CLOTHING & SHOE STORES | 4481, 4482 | 66 | 1,170,465 | 55 | 703,493 |
| JEWELRY & LUGGAGE STORES | 4483 | 20 | 655,087 | 13 | 126,503 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 94 | 1,463,068 | 64 | 1,168,236 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 56 | 1,050,662 | 38 | 793,564 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 38 | 412,406 | 26 | 374,672 |
| GENERAL MERCHANDISE STORES | 452 | 12 | 16,603,835 | 9 | 2,817,451 |
| DEPARTMENT STORES | 4521 | 3 | 1,357,624 | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 9 | 15,246,211 | 9 | 2,817,451 |
| E-COMMERCE & MAIL ORDER | 4541 | 104 | 2,414,053 | 75 | 1,020,351 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 718 | 14,805,493 | 452 | 8,463,657 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>36</u> | <u>784,314</u> | <u>19</u> | <u>561,826</u> |
| <u>MINING</u> | <u>21</u> | <u>3</u> | <u>182,591</u> | <u>5</u> | <u>346,095</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>21</u> | <u>628,642</u> | <u>4</u> | <u>12,508</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>1,381</u> | <u>66,158,147</u> | <u>615</u> | <u>25,257,474</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 374 | 35,687,228 | 180 | 14,491,548 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 60 | 5,927,279 | 34 | 2,488,550 |
| SPECIAL TRADE CONTRACTORS | 238 | 947 | 24,543,640 | 401 | 8,277,376 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>245</u> | <u>4,490,460</u> | <u>207</u> | <u>3,679,275</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>658</u> | <u>9,092,290</u> | <u>514</u> | <u>7,041,889</u> |
| DURABLE GOODS | 423 | 391 | 4,022,808 | 313 | 3,373,397 |
| NONDURABLE GOODS | 424 | 259 | 5,047,903 | 196 | 3,659,538 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 8 | 21,579 | 5 | 8,954 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>31</u> | <u>2,991,593</u> | <u>22</u> | <u>295,284</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>227</u> | <u>9,572,550</u> | <u>177</u> | <u>5,574,704</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>67</u> | <u>1,195,596</u> | <u>45</u> | <u>503,108</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>170</u> | <u>3,160,346</u> | <u>113</u> | <u>1,492,711</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>285</u> | <u>3,428,956</u> | <u>184</u> | <u>1,953,884</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>521</u> | <u>7,201,605</u> | <u>269</u> | <u>2,482,703</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>111</u> | <u>2,645,981</u> | <u>63</u> | <u>964,248</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>239</u> | <u>16,457,658</u> | <u>163</u> | <u>10,330,490</u> |
| ACCOMMODATIONS | 721 | 92 | 2,444,887 | 60 | 2,965,065 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 147 | 14,012,771 | 103 | 7,365,425 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>374</u> | <u>5,856,767</u> | <u>227</u> | <u>4,150,790</u> |
| REPAIR & MAINTENANCE | 811 | 224 | 4,112,077 | 144 | 3,147,214 |
| PERSONAL SERVICE | 812 | 128 | 1,310,141 | 72 | 867,543 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 22 | 434,549 | 11 | 136,033 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>3</u> | <u>2,980</u> | <u>4</u> | <u>5,828</u> |
| TOTAL ALL INDUSTRIES | | 5,828 | \$219,622,631 | 3,585 | \$95,485,453 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | KING* | UNITS | KITSAP* |
|--|-----------------|---------------|-------------------------|---------------|----------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>13,828</u> | <u>\$4,947,690,739</u> | <u>2,848</u> | <u>\$482,367,317</u> |
| MOTOR VEHICLES & PARTS | 441 | 678 | 960,260,591 | 107 | 102,378,339 |
| NEW & USED AUTO DEALERS | 4411 | 307 | 815,075,982 | 35 | 85,494,104 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 150 | 56,412,357 | 25 | 6,187,396 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 221 | 88,772,252 | 47 | 10,696,839 |
| FURNITURE & HOME FURNISHING | 442 | 687 | 296,855,700 | 137 | 15,310,003 |
| ELECTRONICS & APPLIANCES | 443 | 914 | 375,888,387 | 224 | 24,885,735 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 278 | 183,262,343 | 72 | 19,742,096 |
| COMPUTERS & SOFTWARE | 44312 | 621 | 176,015,503 | 147 | 4,722,693 |
| CAMERA & PHOTO SUPPLIES | 44313 | 15 | 16,610,541 | 5 | 420,946 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 627 | 334,384,873 | 143 | 52,842,620 |
| BUILDING MATERIALS | 4441 | 443 | 313,132,497 | 91 | 45,792,271 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 184 | 21,252,376 | 52 | 7,050,349 |
| FOOD & BEVERAGE STORES | 445 | 953 | 274,837,863 | 136 | 32,781,982 |
| GROCERY & CONVENIENCE STORES | 4451 | 591 | 250,818,541 | 66 | 32,028,712 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 362 | 24,019,322 | 70 | 753,270 |
| DRUG/HEALTH STORES | 446 | 517 | 150,251,233 | 112 | 9,664,560 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 366 | 78,311,947 | 56 | 8,450,869 |
| APPAREL & ACCESSORIES | 448 | 1,174 | 560,160,436 | 176 | 27,809,463 |
| CLOTHING & SHOE STORES | 4481, 4482 | 834 | 479,701,879 | 130 | 21,712,049 |
| JEWELRY & LUGGAGE STORES | 4483 | 340 | 80,458,557 | 46 | 6,097,414 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 885 | 231,042,536 | 165 | 23,277,110 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 532 | 159,510,463 | 104 | 16,833,280 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 353 | 71,532,073 | 61 | 6,443,830 |
| GENERAL MERCHANDISE STORES | 452 | 98 | 895,770,558 | 23 | 127,804,361 |
| DEPARTMENT STORES | 4521 | 10 | 333,938,897 | 4 | 39,540,834 |
| GENERAL MERCHANDISE STORES | 4529 | 88 | 561,831,661 | 19 | 88,263,527 |
| E-COMMERCE & MAIL ORDER | 4541 | 563 | 94,352,169 | 141 | 6,127,489 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 6,366 | 695,574,446 | 1,428 | 51,034,786 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>207</u> | <u>9,424,883</u> | <u>54</u> | <u>637,422</u> |
| <u>MINING</u> | <u>21</u> | <u>26</u> | <u>5,682,535</u> | <u>8</u> | <u>766,123</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>45</u> | <u>4,071,149</u> | <u>15</u> | <u>343,434</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>12,385</u> | <u>2,701,922,522</u> | <u>2,346</u> | <u>192,131,754</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 4,047 | 1,635,981,106 | 687 | 85,256,925 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 404 | 260,857,048 | 103 | 37,447,965 |
| SPECIAL TRADE CONTRACTORS | 238 | 7,934 | 805,084,368 | 1,556 | 69,426,864 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>2,666</u> | <u>328,482,271</u> | <u>480</u> | <u>11,900,079</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>4,602</u> | <u>1,117,369,617</u> | <u>1,280</u> | <u>37,452,180</u> |
| DURABLE GOODS | 423 | 2,862 | 917,336,133 | 818 | 25,138,266 |
| NONDURABLE GOODS | 424 | 1,666 | 196,759,462 | 449 | 12,215,608 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 74 | 3,274,022 | 13 | 98,306 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>497</u> | <u>55,379,973</u> | <u>60</u> | <u>1,874,080</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>1,174</u> | <u>486,944,383</u> | <u>355</u> | <u>40,582,724</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>323</u> | <u>91,952,192</u> | <u>110</u> | <u>5,036,316</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>1,427</u> | <u>362,125,827</u> | <u>333</u> | <u>16,682,554</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>4,566</u> | <u>380,459,395</u> | <u>671</u> | <u>12,115,233</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>5,844</u> | <u>374,068,823</u> | <u>1,014</u> | <u>19,466,638</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>1,204</u> | <u>108,995,346</u> | <u>153</u> | <u>6,047,238</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>4,733</u> | <u>1,204,692,371</u> | <u>504</u> | <u>70,214,332</u> |
| ACCOMMODATIONS | 721 | 325 | 266,161,016 | 60 | 5,970,987 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 4,408 | 938,531,355 | 444 | 64,243,345 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>5,796</u> | <u>356,548,167</u> | <u>892</u> | <u>26,939,869</u> |
| REPAIR & MAINTENANCE | 811 | 2,975 | 208,524,365 | 524 | 19,667,255 |
| PERSONAL SERVICE | 812 | 2,524 | 137,449,939 | 314 | 6,768,698 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 297 | 10,573,863 | 54 | 503,916 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>70</u> | <u>8,455,762</u> | <u>10</u> | <u>722,928</u> |
| TOTAL ALL INDUSTRIES | | 59,397 | \$12,544,357,745 | 11,134 | \$925,280,713 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | KITTITAS* | UNITS | KLICKITAT* |
|--|-----------------|--------------|----------------------|--------------|---------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>987</u> | <u>\$65,136,703</u> | <u>599</u> | <u>\$11,287,261</u> |
| MOTOR VEHICLES & PARTS | 441 | 48 | 15,352,270 | 31 | 2,077,914 |
| NEW & USED AUTO DEALERS | 4411 | 11 | 8,439,997 | 9 | 219,575 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 11 | 3,381,663 | 6 | 35,578 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 26 | 3,530,610 | 16 | 1,822,761 |
| FURNITURE & HOME FURNISHING | 442 | 43 | 3,296,220 | 11 | 211,209 |
| ELECTRONICS & APPLIANCES | 443 | 81 | 1,179,810 | 55 | 252,608 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 29 | 382,937 | 19 | 76,436 |
| COMPUTERS & SOFTWARE | 44312 | 52 | 796,873 | 36 | 176,172 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 54 | 8,165,322 | 39 | 1,485,186 |
| BUILDING MATERIALS | 4441 | 43 | 6,053,471 | 33 | 1,204,657 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 11 | 2,111,851 | 6 | 280,529 |
| FOOD & BEVERAGE STORES | 445 | 28 | 5,678,365 | 22 | 1,644,833 |
| GROCERY & CONVENIENCE STORES | 4451 | 13 | 5,309,828 | 12 | 1,623,501 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 15 | 368,537 | 10 | 21,332 |
| DRUG/HEALTH STORES | 446 | 49 | 876,835 | 29 | 504,078 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 34 | 5,163,668 | 13 | 1,557,851 |
| APPAREL & ACCESSORIES | 448 | 63 | 1,130,820 | 39 | 88,480 |
| CLOTHING & SHOE STORES | 4481, 4482 | 49 | 670,083 | 34 | 85,641 |
| JEWELRY & LUGGAGE STORES | 4483 | 14 | 460,737 | 5 | 2,839 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 64 | 1,335,389 | 40 | 173,576 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 37 | 1,207,350 | 24 | 69,899 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 27 | 128,039 | 16 | 103,677 |
| GENERAL MERCHANDISE STORES | 452 | 11 | 15,307,867 | 7 | 225,134 |
| DEPARTMENT STORES | 4521 | D | D | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 11 | 15,307,867 | 7 | 225,134 |
| E-COMMERCE & MAIL ORDER | 4541 | 73 | 993,275 | 63 | 389,039 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 439 | 6,656,862 | 250 | 2,677,353 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>35</u> | <u>1,049,928</u> | <u>28</u> | <u>627,130</u> |
| <u>MINING</u> | <u>21</u> | <u>4</u> | <u>251,556</u> | <u>4</u> | <u>355,050</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>7</u> | <u>219,511</u> | <u>D</u> | <u>D</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>887</u> | <u>87,453,957</u> | <u>375</u> | <u>18,336,754</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 235 | 47,923,249 | 98 | 7,734,444 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 43 | 13,793,751 | 25 | 3,555,992 |
| SPECIAL TRADE CONTRACTORS | 238 | 609 | 25,736,957 | 252 | 7,046,318 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>165</u> | <u>3,740,490</u> | <u>100</u> | <u>1,352,651</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>581</u> | <u>10,050,293</u> | <u>417</u> | <u>4,457,850</u> |
| DURABLE GOODS | 423 | 370 | 6,266,147 | 294 | 2,669,256 |
| NONDURABLE GOODS | 424 | 204 | 3,767,815 | 119 | 1,771,608 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 16,331 | 4 | 16,986 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>27</u> | <u>1,030,475</u> | <u>22</u> | <u>363,065</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>188</u> | <u>5,638,039</u> | <u>137</u> | <u>2,242,142</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>46</u> | <u>1,771,063</u> | <u>33</u> | <u>522,538</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>163</u> | <u>4,656,722</u> | <u>91</u> | <u>1,355,855</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>185</u> | <u>2,469,089</u> | <u>82</u> | <u>726,798</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>263</u> | <u>5,702,336</u> | <u>119</u> | <u>862,954</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>44</u> | <u>2,228,641</u> | <u>24</u> | <u>230,629</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>167</u> | <u>17,224,603</u> | <u>68</u> | <u>2,560,709</u> |
| ACCOMMODATIONS | 721 | 38 | 3,080,417 | 20 | 484,820 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 129 | 14,144,186 | 48 | 2,075,889 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>205</u> | <u>5,222,366</u> | <u>116</u> | <u>1,258,175</u> |
| REPAIR & MAINTENANCE | 811 | 126 | 4,127,465 | 71 | 925,761 |
| PERSONAL SERVICE | 812 | 67 | 827,168 | 35 | 230,270 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 12 | 267,733 | 10 | 102,144 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>9</u> | <u>31,979</u> | <u>8</u> | <u>90,445</u> |
| TOTAL ALL INDUSTRIES | | 3,963 | \$213,877,751 | 2,223 | \$46,630,006 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | LEWIS* | UNITS | LINCOLN* |
|--|-----------------|--------------|----------------------|--------------|---------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>1,504</u> | <u>\$127,836,580</u> | <u>468</u> | <u>\$6,712,981</u> |
| MOTOR VEHICLES & PARTS | 441 | 93 | 28,460,566 | 22 | 2,436,392 |
| NEW & USED AUTO DEALERS | 4411 | 35 | 17,639,619 | 7 | 1,719,375 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 14 | 3,693,747 | 5 | 64,264 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 44 | 7,127,200 | 10 | 652,753 |
| FURNITURE & HOME FURNISHING | 442 | 61 | 3,385,992 | 8 | 56,965 |
| ELECTRONICS & APPLIANCES | 443 | 121 | 3,345,273 | 40 | 160,747 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 45 | 2,257,527 | 16 | 102,294 |
| COMPUTERS & SOFTWARE | 44312 | 72 | 1,050,352 | 24 | 58,453 |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 37,394 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 85 | 12,544,258 | 26 | 1,117,427 |
| BUILDING MATERIALS | 4441 | 58 | 10,819,997 | 19 | 826,774 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 27 | 1,724,261 | 7 | 290,653 |
| FOOD & BEVERAGE STORES | 445 | 56 | 9,671,941 | 15 | 1,090,582 |
| GROCERY & CONVENIENCE STORES | 4451 | 36 | 9,492,731 | 8 | 1,068,212 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 20 | 179,210 | 7 | 22,370 |
| DRUG/HEALTH STORES | 446 | 59 | 2,965,572 | 28 | 406,209 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 52 | 6,786,815 | 8 | 158,424 |
| APPAREL & ACCESSORIES | 448 | 87 | 5,867,903 | 35 | 90,615 |
| CLOTHING & SHOE STORES | 4481, 4482 | 70 | 5,023,526 | 31 | 87,585 |
| JEWELRY & LUGGAGE STORES | 4483 | 17 | 844,377 | 4 | 3,030 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 91 | 3,516,580 | 31 | 120,000 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 62 | 3,403,783 | 17 | 99,568 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 29 | 112,797 | 14 | 20,432 |
| GENERAL MERCHANDISE STORES | 452 | 17 | 26,743,101 | 3 | 88,736 |
| DEPARTMENT STORES | 4521 | 3 | 5,825,273 | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 14 | 20,917,828 | 3 | 88,736 |
| E-COMMERCE & MAIL ORDER | 4541 | 82 | 1,179,159 | 60 | 176,908 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 700 | 23,369,420 | 192 | 809,976 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>48</u> | <u>834,499</u> | <u>10</u> | <u>56,255</u> |
| <u>MINING</u> | <u>21</u> | <u>14</u> | <u>2,960,904</u> | <u>D</u> | <u>D</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>14</u> | <u>938,583</u> | <u>4</u> | <u>124,668</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>982</u> | <u>68,380,218</u> | <u>231</u> | <u>6,718,923</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 231 | 26,547,724 | 60 | 3,153,815 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 73 | 16,729,373 | 19 | 1,755,345 |
| SPECIAL TRADE CONTRACTORS | 238 | 678 | 25,103,121 | 152 | 1,809,763 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>273</u> | <u>9,059,273</u> | <u>53</u> | <u>316,904</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>832</u> | <u>23,997,598</u> | <u>253</u> | <u>2,615,840</u> |
| DURABLE GOODS | 423 | 575 | 15,438,034 | 155 | 1,219,892 |
| NONDURABLE GOODS | 424 | 251 | 8,497,621 | 94 | 1,390,610 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 6 | 61,943 | 4 | 5,338 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>60</u> | <u>1,829,989</u> | <u>D</u> | <u>D</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>227</u> | <u>10,672,117</u> | <u>97</u> | <u>1,140,451</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>55</u> | <u>899,404</u> | <u>21</u> | <u>50,559</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>188</u> | <u>5,609,758</u> | <u>56</u> | <u>250,643</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>243</u> | <u>3,083,271</u> | <u>58</u> | <u>210,442</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>382</u> | <u>4,521,593</u> | <u>84</u> | <u>649,594</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>55</u> | <u>2,655,830</u> | <u>12</u> | <u>47,964</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>230</u> | <u>20,903,024</u> | <u>41</u> | <u>894,729</u> |
| ACCOMMODATIONS | 721 | 48 | 2,185,086 | 11 | 124,837 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 182 | 18,717,938 | 30 | 769,892 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>397</u> | <u>8,157,639</u> | <u>90</u> | <u>1,429,160</u> |
| REPAIR & MAINTENANCE | 811 | 265 | 6,117,995 | 57 | 1,144,485 |
| PERSONAL SERVICE | 812 | 109 | 1,664,540 | 27 | 279,657 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 23 | 375,104 | 6 | 5,018 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>5</u> | <u>6,401</u> | <u>8</u> | <u>180,376</u> |
| TOTAL ALL INDUSTRIES | | 5,509 | \$292,346,681 | 1,486 | \$21,399,489 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | MASON* | UNITS | OKANOGAN* |
|--|-----------------|--------------|----------------------|--------------|----------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>1,031</u> | <u>\$59,028,625</u> | <u>947</u> | <u>\$62,791,700</u> |
| MOTOR VEHICLES & PARTS | 441 | 44 | 10,660,036 | 53 | 11,192,110 |
| NEW & USED AUTO DEALERS | 4411 | 14 | 5,931,430 | 25 | 7,626,703 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 8 | 291,313 | 7 | 76,517 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 22 | 4,437,293 | 21 | 3,488,890 |
| FURNITURE & HOME FURNISHING | 442 | 34 | 1,099,680 | 30 | 900,147 |
| ELECTRONICS & APPLIANCES | 443 | 78 | 687,941 | 69 | 647,369 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 28 | 296,373 | 25 | 357,584 |
| COMPUTERS & SOFTWARE | 44312 | 47 | 390,724 | 44 | 289,785 |
| CAMERA & PHOTO SUPPLIES | 44313 | 3 | 844 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 69 | 7,880,050 | 66 | 11,313,961 |
| BUILDING MATERIALS | 4441 | 49 | 6,214,816 | 44 | 10,242,640 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 20 | 1,665,234 | 22 | 1,071,321 |
| FOOD & BEVERAGE STORES | 445 | 37 | 4,079,910 | 38 | 6,370,110 |
| GROCERY & CONVENIENCE STORES | 4451 | 20 | 3,926,100 | 22 | 6,173,210 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 17 | 153,810 | 16 | 196,900 |
| DRUG/HEALTH STORES | 446 | 44 | 209,200 | 51 | 1,197,441 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 30 | 4,573,466 | 32 | 3,635,766 |
| APPAREL & ACCESSORIES | 448 | 54 | 480,148 | 66 | 1,687,666 |
| CLOTHING & SHOE STORES | 4481, 4482 | 44 | 329,280 | 52 | 1,378,799 |
| JEWELRY & LUGGAGE STORES | 4483 | 10 | 150,868 | 14 | 308,867 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 64 | 376,340 | 71 | 1,044,984 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 38 | 233,899 | 40 | 819,799 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 26 | 142,441 | 31 | 225,185 |
| GENERAL MERCHANDISE STORES | 452 | 11 | 19,645,166 | 12 | 17,571,544 |
| DEPARTMENT STORES | 4521 | D | D | 3 | 2,189,609 |
| GENERAL MERCHANDISE STORES | 4529 | 11 | 19,645,166 | 9 | 15,381,935 |
| E-COMMERCE & MAIL ORDER | 4541 | 75 | 901,549 | 74 | 867,660 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 491 | 8,435,139 | 385 | 6,362,942 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>36</u> | <u>499,521</u> | <u>34</u> | <u>978,937</u> |
| <u>MINING</u> | <u>21</u> | <u>5</u> | <u>166,200</u> | <u>4</u> | <u>1,590</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>8</u> | <u>75,709</u> | <u>15</u> | <u>746,967</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>1,015</u> | <u>39,243,445</u> | <u>491</u> | <u>29,289,911</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 241 | 18,814,425 | 157 | 18,860,101 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 54 | 3,843,463 | 33 | 2,192,983 |
| SPECIAL TRADE CONTRACTORS | 238 | 720 | 16,585,557 | 301 | 8,236,827 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>182</u> | <u>3,589,530</u> | <u>137</u> | <u>1,651,412</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>529</u> | <u>6,279,993</u> | <u>545</u> | <u>8,850,730</u> |
| DURABLE GOODS | 423 | 351 | 5,696,124 | 343 | 6,426,463 |
| NONDURABLE GOODS | 424 | 171 | 564,256 | 194 | 2,274,386 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 7 | 19,613 | 8 | 149,881 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>33</u> | <u>758,511</u> | <u>23</u> | <u>736,010</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>181</u> | <u>6,744,705</u> | <u>178</u> | <u>4,543,774</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>48</u> | <u>1,465,088</u> | <u>42</u> | <u>897,661</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>138</u> | <u>2,139,413</u> | <u>116</u> | <u>1,322,378</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>169</u> | <u>1,620,193</u> | <u>155</u> | <u>1,554,963</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>339</u> | <u>3,509,980</u> | <u>204</u> | <u>2,160,245</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>43</u> | <u>816,823</u> | <u>45</u> | <u>889,742</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>144</u> | <u>10,849,292</u> | <u>192</u> | <u>10,087,531</u> |
| ACCOMMODATIONS | 721 | 31 | 2,193,311 | 74 | 3,389,542 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 113 | 8,655,981 | 118 | 6,697,989 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>237</u> | <u>5,450,684</u> | <u>218</u> | <u>6,479,148</u> |
| REPAIR & MAINTENANCE | 811 | 160 | 4,462,833 | 144 | 5,605,063 |
| PERSONAL SERVICE | 812 | 67 | 820,466 | 59 | 675,017 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 10 | 167,385 | 15 | 199,068 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>7</u> | <u>56,629</u> | <u>D</u> | <u>D</u> |
| TOTAL ALL INDUSTRIES | | 4,145 | \$142,294,341 | 3,346 | \$132,982,699 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | PACIFIC* | UNITS | PEND OREILLE* |
|--|-----------------|--------------|---------------------|--------------|---------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>717</u> | <u>\$15,613,679</u> | <u>481</u> | <u>\$7,443,778</u> |
| MOTOR VEHICLES & PARTS | 441 | 29 | 1,271,677 | 24 | 1,638,347 |
| NEW & USED AUTO DEALERS | 4411 | 7 | 349,030 | 9 | 1,167,824 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 7 | 15,160 | 4 | 38,190 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 15 | 907,487 | 11 | 432,333 |
| FURNITURE & HOME FURNISHING | 442 | 24 | 232,501 | 13 | 107,862 |
| ELECTRONICS & APPLIANCES | 443 | 58 | 327,530 | 42 | 209,338 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 25 | 199,583 | 18 | 168,147 |
| COMPUTERS & SOFTWARE | 44312 | 33 | 127,947 | 24 | 41,191 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | - | - |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 46 | 4,075,087 | 28 | 566,496 |
| BUILDING MATERIALS | 4441 | 35 | 3,941,867 | 23 | 539,557 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 11 | 133,220 | 5 | 26,939 |
| FOOD & BEVERAGE STORES | 445 | 33 | 2,908,173 | 13 | 1,666,901 |
| GROCERY & CONVENIENCE STORES | 4451 | 21 | 2,852,822 | 5 | 1,657,230 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 12 | 55,351 | 8 | 9,671 |
| DRUG/HEALTH STORES | 446 | 33 | 472,047 | 26 | 122,028 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 13 | 1,413,244 | 13 | 687,337 |
| APPAREL & ACCESSORIES | 448 | 45 | 188,614 | 32 | 37,796 |
| CLOTHING & SHOE STORES | 4481, 4482 | 37 | 167,713 | 26 | 31,937 |
| JEWELRY & LUGGAGE STORES | 4483 | 8 | 20,901 | 6 | 5,859 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 47 | 284,640 | 29 | 52,667 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 28 | 184,253 | 11 | 33,723 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 19 | 100,387 | 18 | 18,944 |
| GENERAL MERCHANDISE STORES | 452 | 7 | 1,161,118 | 4 | 151,354 |
| DEPARTMENT STORES | 4521 | D | D | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 7 | 1,161,118 | 4 | 151,354 |
| E-COMMERCE & MAIL ORDER | 4541 | 61 | 411,572 | 54 | 188,861 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 321 | 2,867,476 | 203 | 2,014,791 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>10</u> | <u>294,012</u> | <u>15</u> | <u>292,694</u> |
| <u>MINING</u> | <u>21</u> | <u>4</u> | <u>614,779</u> | <u>6</u> | <u>3,593,390</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>3</u> | <u>30,255</u> | <u>3</u> | <u>555,001</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>387</u> | <u>21,745,590</u> | <u>247</u> | <u>6,209,103</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 114 | 14,176,102 | 56 | 2,207,770 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 18 | 1,919,405 | 22 | 1,555,153 |
| SPECIAL TRADE CONTRACTORS | 238 | 255 | 5,650,083 | 169 | 2,446,180 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>98</u> | <u>746,595</u> | <u>79</u> | <u>703,819</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>381</u> | <u>2,841,661</u> | <u>254</u> | <u>3,590,527</u> |
| DURABLE GOODS | 423 | 251 | 2,294,633 | 172 | 2,297,151 |
| NONDURABLE GOODS | 424 | 125 | 542,465 | 82 | 1,293,376 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 5 | 4,563 | D | D |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>11</u> | <u>129,128</u> | <u>6</u> | <u>58,384</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>147</u> | <u>2,580,624</u> | <u>109</u> | <u>1,250,216</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>33</u> | <u>524,984</u> | <u>23</u> | <u>233,289</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>90</u> | <u>803,120</u> | <u>55</u> | <u>340,965</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>83</u> | <u>581,850</u> | <u>73</u> | <u>1,099,722</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>143</u> | <u>789,741</u> | <u>82</u> | <u>337,394</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>33</u> | <u>537,440</u> | <u>7</u> | <u>81,044</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>155</u> | <u>6,033,780</u> | <u>43</u> | <u>1,591,205</u> |
| ACCOMMODATIONS | 721 | 72 | 1,952,037 | 16 | 215,984 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 83 | 4,081,743 | 27 | 1,375,221 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>121</u> | <u>1,674,729</u> | <u>71</u> | <u>623,831</u> |
| REPAIR & MAINTENANCE | 811 | 68 | 1,235,379 | 37 | 387,649 |
| PERSONAL SERVICE | 812 | 40 | 232,229 | 25 | 165,671 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 13 | 207,121 | 9 | 70,511 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>5</u> | <u>29,632</u> | <u>5</u> | <u>54,510</u> |
| TOTAL ALL INDUSTRIES | | 2,421 | \$55,571,599 | 1,559 | \$28,058,872 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | PIERCE* | UNITS | SAN JUAN* |
|--|-----------------|---------------|------------------------|--------------|---------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>6,175</u> | <u>\$1,601,365,585</u> | <u>769</u> | <u>\$23,616,829</u> |
| MOTOR VEHICLES & PARTS | 441 | 443 | 430,453,670 | 20 | 3,192,227 |
| NEW & USED AUTO DEALERS | 4411 | 184 | 357,895,350 | D | D |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 92 | 32,250,525 | 7 | 2,568,615 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 167 | 40,307,795 | 13 | 623,612 |
| FURNITURE & HOME FURNISHING | 442 | 243 | 54,627,040 | 31 | 612,495 |
| ELECTRONICS & APPLIANCES | 443 | 447 | 91,764,849 | 61 | 796,372 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 147 | 68,190,205 | 23 | 618,123 |
| COMPUTERS & SOFTWARE | 44312 | 292 | 22,067,855 | 38 | 178,249 |
| CAMERA & PHOTO SUPPLIES | 44313 | 8 | 1,506,789 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 305 | 125,407,618 | 41 | 4,488,903 |
| BUILDING MATERIALS | 4441 | 215 | 116,770,289 | 30 | 4,293,213 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 90 | 8,637,329 | 11 | 195,690 |
| FOOD & BEVERAGE STORES | 445 | 336 | 85,986,349 | 38 | 4,110,562 |
| GROCERY & CONVENIENCE STORES | 4451 | 232 | 82,480,349 | 16 | 3,740,550 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 104 | 3,506,000 | 22 | 370,012 |
| DRUG/HEALTH STORES | 446 | 237 | 48,129,240 | 30 | 518,285 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 186 | 41,152,703 | 6 | 1,332,855 |
| APPAREL & ACCESSORIES | 448 | 395 | 106,423,027 | 65 | 809,476 |
| CLOTHING & SHOE STORES | 4481, 4482 | 288 | 86,327,460 | 55 | 695,984 |
| JEWELRY & LUGGAGE STORES | 4483 | 107 | 20,095,567 | 10 | 113,492 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 358 | 66,155,000 | 57 | 717,620 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 212 | 50,120,487 | 27 | 389,369 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 146 | 16,034,513 | 30 | 328,251 |
| GENERAL MERCHANDISE STORES | 452 | 41 | 362,813,616 | 4 | 115,037 |
| DEPARTMENT STORES | 4521 | 7 | 129,922,701 | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 34 | 232,890,915 | 4 | 115,037 |
| E-COMMERCE & MAIL ORDER | 4541 | 221 | 16,312,037 | 70 | 976,304 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 2,963 | 172,140,436 | 346 | 5,946,693 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>117</u> | <u>2,903,515</u> | <u>17</u> | <u>795,500</u> |
| <u>MINING</u> | <u>21</u> | <u>14</u> | <u>1,151,609</u> | <u>3</u> | <u>53,682</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>36</u> | <u>1,826,195</u> | <u>5</u> | <u>264,970</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>5,309</u> | <u>624,086,570</u> | <u>535</u> | <u>40,524,029</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 1,448 | 338,646,383 | 205 | 26,759,940 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 200 | 68,453,828 | 24 | 1,728,939 |
| SPECIAL TRADE CONTRACTORS | 238 | 3,661 | 216,986,359 | 306 | 12,035,150 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>1,040</u> | <u>82,624,997</u> | <u>125</u> | <u>2,338,677</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>2,322</u> | <u>194,553,360</u> | <u>356</u> | <u>3,037,499</u> |
| DURABLE GOODS | 423 | 1,515 | 157,828,039 | 204 | 1,866,914 |
| NONDURABLE GOODS | 424 | 778 | 36,110,250 | 149 | 1,168,020 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 29 | 615,071 | 3 | 2,565 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>207</u> | <u>15,175,896</u> | <u>31</u> | <u>512,819</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>527</u> | <u>118,768,527</u> | <u>139</u> | <u>2,467,104</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>190</u> | <u>27,637,367</u> | <u>34</u> | <u>596,250</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>662</u> | <u>80,449,482</u> | <u>99</u> | <u>1,693,695</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>1,321</u> | <u>37,222,513</u> | <u>152</u> | <u>1,757,391</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>2,116</u> | <u>74,680,216</u> | <u>208</u> | <u>3,738,604</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>355</u> | <u>25,159,544</u> | <u>45</u> | <u>977,710</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>1,492</u> | <u>249,019,511</u> | <u>172</u> | <u>8,137,589</u> |
| ACCOMMODATIONS | 721 | 127 | 18,023,946 | 98 | 3,712,533 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 1,365 | 230,995,565 | 74 | 4,425,056 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>2,369</u> | <u>99,983,187</u> | <u>139</u> | <u>2,465,767</u> |
| REPAIR & MAINTENANCE | 811 | 1,430 | 74,018,495 | 83 | 1,754,330 |
| PERSONAL SERVICE | 812 | 841 | 22,989,236 | 48 | 594,048 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 98 | 2,975,456 | 8 | 117,389 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>19</u> | <u>401,167</u> | <u>D</u> | <u>D</u> |
| TOTAL ALL INDUSTRIES | | 24,278 | \$3,237,056,230 | 2,829 | \$92,978,115 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | SKAGIT* | UNITS | SKAMANIA* |
|--|-----------------|--------------|----------------------|--------------|---------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>2,124</u> | <u>\$338,116,405</u> | <u>399</u> | <u>\$4,357,200</u> |
| MOTOR VEHICLES & PARTS | 441 | 144 | 108,085,928 | 19 | 234,012 |
| NEW & USED AUTO DEALERS | 4411 | 48 | 79,924,441 | 4 | 73,765 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 39 | 18,794,166 | 4 | 7,416 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 57 | 9,367,321 | 11 | 152,831 |
| FURNITURE & HOME FURNISHING | 442 | 99 | 9,168,319 | 10 | 26,245 |
| ELECTRONICS & APPLIANCES | 443 | 174 | 15,356,432 | 32 | 110,382 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 64 | 12,154,159 | 14 | 31,656 |
| COMPUTERS & SOFTWARE | 44312 | 106 | 2,791,285 | 18 | 78,726 |
| CAMERA & PHOTO SUPPLIES | 44313 | 4 | 410,988 | - | - |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 144 | 23,323,822 | 29 | 779,089 |
| BUILDING MATERIALS | 4441 | 96 | 21,359,576 | 24 | 725,738 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 48 | 1,964,246 | 5 | 53,351 |
| FOOD & BEVERAGE STORES | 445 | 96 | 17,805,477 | 8 | 500,464 |
| GROCERY & CONVENIENCE STORES | 4451 | 47 | 16,243,314 | 3 | 497,605 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 49 | 1,562,163 | 5 | 2,859 |
| DRUG/HEALTH STORES | 446 | 98 | 6,918,839 | 24 | 68,526 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 54 | 10,130,969 | 8 | 751,953 |
| APPAREL & ACCESSORIES | 448 | 126 | 22,487,972 | 32 | 33,341 |
| CLOTHING & SHOE STORES | 4481, 4482 | 96 | 17,432,237 | 29 | 31,716 |
| JEWELRY & LUGGAGE STORES | 4483 | 30 | 5,055,735 | 3 | 1,625 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 127 | 13,253,700 | 24 | 60,489 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 75 | 11,373,444 | 11 | 34,503 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 52 | 1,880,256 | 13 | 25,986 |
| GENERAL MERCHANDISE STORES | 452 | 22 | 71,346,597 | 5 | 61,766 |
| DEPARTMENT STORES | 4521 | 4 | 22,531,175 | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 18 | 48,815,422 | 5 | 61,766 |
| E-COMMERCE & MAIL ORDER | 4541 | 101 | 2,354,210 | 47 | 156,278 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 939 | 37,884,140 | 161 | 1,574,655 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>62</u> | <u>1,313,841</u> | <u>6</u> | <u>123,517</u> |
| <u>MINING</u> | <u>21</u> | <u>9</u> | <u>540,519</u> | <u>D</u> | <u>D</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>16</u> | <u>205,363</u> | <u>D</u> | <u>D</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>1,565</u> | <u>102,943,703</u> | <u>265</u> | <u>5,277,861</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 403 | 39,420,539 | 69 | 3,281,804 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 78 | 24,233,018 | 15 | 420,957 |
| SPECIAL TRADE CONTRACTORS | 238 | 1,084 | 39,290,146 | 181 | 1,575,100 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>423</u> | <u>16,963,431</u> | <u>48</u> | <u>209,977</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>1,128</u> | <u>50,796,181</u> | <u>253</u> | <u>792,414</u> |
| DURABLE GOODS | 423 | 731 | 28,502,081 | 172 | 623,711 |
| NONDURABLE GOODS | 424 | 385 | 22,256,070 | 78 | 166,158 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 12 | 38,030 | 3 | 2,545 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>103</u> | <u>4,294,876</u> | <u>11</u> | <u>202,175</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>267</u> | <u>17,025,216</u> | <u>99</u> | <u>1,002,532</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>86</u> | <u>2,680,294</u> | <u>17</u> | <u>131,452</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>273</u> | <u>12,321,347</u> | <u>57</u> | <u>581,402</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>399</u> | <u>7,089,102</u> | <u>46</u> | <u>109,748</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>628</u> | <u>10,607,511</u> | <u>92</u> | <u>375,596</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>102</u> | <u>4,161,833</u> | <u>6</u> | <u>56,246</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>362</u> | <u>41,783,184</u> | <u>24</u> | <u>6,776,021</u> |
| ACCOMMODATIONS | 721 | 71 | 5,868,625 | 6 | 6,016,243 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 291 | 35,914,559 | 18 | 759,778 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>605</u> | <u>15,672,304</u> | <u>67</u> | <u>442,121</u> |
| REPAIR & MAINTENANCE | 811 | 399 | 11,937,343 | 42 | 232,674 |
| PERSONAL SERVICE | 812 | 179 | 3,340,723 | 22 | 145,387 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 27 | 394,238 | 3 | 64,060 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>13</u> | <u>69,865</u> | <u>4</u> | <u>44,796</u> |
| TOTAL ALL INDUSTRIES | | 8,165 | \$626,584,975 | 1,394 | \$20,483,058 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | SNOHOMISH* | UNITS | SPOKANE* |
|--|-----------------|---------------|------------------------|---------------|------------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>5,724</u> | <u>\$1,545,132,036</u> | <u>4,353</u> | <u>\$1,020,570,656</u> |
| MOTOR VEHICLES & PARTS | 441 | 379 | 345,987,402 | 317 | 203,910,514 |
| NEW & USED AUTO DEALERS | 4411 | 145 | 278,007,526 | 161 | 158,189,199 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 78 | 22,856,639 | 49 | 11,108,369 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 156 | 45,123,237 | 107 | 34,612,946 |
| FURNITURE & HOME FURNISHING | 442 | 270 | 59,891,479 | 183 | 45,893,986 |
| ELECTRONICS & APPLIANCES | 443 | 459 | 93,292,336 | 381 | 65,343,234 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 143 | 69,217,632 | 114 | 47,447,274 |
| COMPUTERS & SOFTWARE | 44312 | 309 | 22,225,661 | 261 | 17,638,218 |
| CAMERA & PHOTO SUPPLIES | 44313 | 7 | 1,849,043 | 6 | 257,742 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 326 | 117,888,091 | 212 | 93,665,977 |
| BUILDING MATERIALS | 4441 | 213 | 105,596,422 | 148 | 85,740,069 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 113 | 12,291,669 | 64 | 7,925,908 |
| FOOD & BEVERAGE STORES | 445 | 315 | 90,799,951 | 175 | 61,460,635 |
| GROCERY & CONVENIENCE STORES | 4451 | 185 | 87,378,370 | 79 | 59,192,782 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 130 | 3,421,581 | 96 | 2,267,853 |
| DRUG/HEALTH STORES | 446 | 228 | 43,793,965 | 180 | 33,064,808 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 156 | 26,744,824 | 89 | 21,238,790 |
| APPAREL & ACCESSORIES | 448 | 348 | 177,463,576 | 255 | 84,438,352 |
| CLOTHING & SHOE STORES | 4481, 4482 | 250 | 147,517,495 | 191 | 70,866,561 |
| JEWELRY & LUGGAGE STORES | 4483 | 98 | 29,946,081 | 64 | 13,571,791 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 336 | 61,235,016 | 295 | 52,684,374 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 214 | 49,163,682 | 180 | 37,202,800 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 122 | 12,071,334 | 115 | 15,481,574 |
| GENERAL MERCHANDISE STORES | 452 | 52 | 348,302,185 | 34 | 234,618,393 |
| DEPARTMENT STORES | 4521 | 8 | 118,874,409 | 7 | 75,941,323 |
| GENERAL MERCHANDISE STORES | 4529 | 44 | 229,427,776 | 27 | 158,677,070 |
| E-COMMERCE & MAIL ORDER | 4541 | 243 | 16,922,842 | 181 | 8,435,206 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 2,612 | 162,810,369 | 2,051 | 115,816,387 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>125</u> | <u>1,954,651</u> | <u>71</u> | <u>926,694</u> |
| <u>MINING</u> | <u>21</u> | <u>14</u> | <u>6,716,489</u> | <u>11</u> | <u>967,935</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>26</u> | <u>804,149</u> | <u>16</u> | <u>518,516</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>5,610</u> | <u>566,206,531</u> | <u>2,771</u> | <u>300,806,830</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 1,493 | 314,012,286 | 805 | 169,302,789 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 206 | 45,369,636 | 108 | 22,465,661 |
| SPECIAL TRADE CONTRACTORS | 238 | 3,911 | 206,824,609 | 1,858 | 109,038,380 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>1,134</u> | <u>71,074,175</u> | <u>807</u> | <u>52,496,964</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>2,223</u> | <u>196,784,902</u> | <u>1,995</u> | <u>162,540,022</u> |
| DURABLE GOODS | 423 | 1,467 | 157,560,149 | 1,318 | 125,142,458 |
| NONDURABLE GOODS | 424 | 727 | 38,684,370 | 651 | 36,423,693 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 29 | 540,383 | 26 | 973,871 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>205</u> | <u>8,257,832</u> | <u>109</u> | <u>6,498,884</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>518</u> | <u>154,263,364</u> | <u>454</u> | <u>76,144,064</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>172</u> | <u>25,215,753</u> | <u>156</u> | <u>16,710,394</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>613</u> | <u>64,656,004</u> | <u>468</u> | <u>45,873,519</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>1,373</u> | <u>52,350,524</u> | <u>890</u> | <u>30,259,524</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>2,258</u> | <u>64,174,835</u> | <u>1,232</u> | <u>50,237,175</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>335</u> | <u>18,501,266</u> | <u>191</u> | <u>9,987,589</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>1,395</u> | <u>240,807,967</u> | <u>846</u> | <u>176,918,040</u> |
| ACCOMMODATIONS | 721 | 102 | 25,154,989 | 86 | 33,801,869 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 1,293 | 215,652,978 | 760 | 143,116,171 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>2,120</u> | <u>87,251,759</u> | <u>1,506</u> | <u>62,476,069</u> |
| REPAIR & MAINTENANCE | 811 | 1,271 | 65,073,969 | 886 | 40,163,518 |
| PERSONAL SERVICE | 812 | 762 | 19,608,024 | 549 | 19,700,905 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 87 | 2,569,766 | 71 | 2,611,646 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>24</u> | <u>794,981</u> | <u>17</u> | <u>799,180</u> |
| TOTAL ALL INDUSTRIES | | 23,869 | \$3,104,947,218 | 15,893 | \$2,014,732,055 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | STEVENS* | UNITS | THURSTON* |
|--|-----------------|--------------|---------------------|---------------|------------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>908</u> | <u>\$50,426,436</u> | <u>2,924</u> | <u>\$549,161,836</u> |
| MOTOR VEHICLES & PARTS | 441 | 44 | 11,315,961 | 130 | 98,946,568 |
| NEW & USED AUTO DEALERS | 4411 | 17 | 6,305,224 | 45 | 80,467,285 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 6 | 1,167,447 | 32 | 6,271,247 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 21 | 3,843,290 | 53 | 12,208,036 |
| FURNITURE & HOME FURNISHING | 442 | 34 | 1,540,914 | 134 | 23,077,202 |
| ELECTRONICS & APPLIANCES | 443 | 71 | 513,139 | 252 | 36,195,906 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 34 | 377,346 | 76 | 27,076,405 |
| COMPUTERS & SOFTWARE | 44312 | 37 | 135,793 | 172 | 8,083,880 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D | 4 | 1,035,621 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 53 | 5,269,997 | 174 | 57,435,473 |
| BUILDING MATERIALS | 4441 | 40 | 4,033,050 | 116 | 51,733,001 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 13 | 1,236,947 | 58 | 5,702,472 |
| FOOD & BEVERAGE STORES | 445 | 26 | 3,314,977 | 115 | 32,483,810 |
| GROCERY & CONVENIENCE STORES | 4451 | 12 | 3,173,201 | 56 | 30,396,597 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 14 | 141,776 | 59 | 2,087,213 |
| DRUG/HEALTH STORES | 446 | 46 | 510,810 | 133 | 12,395,556 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 23 | 2,201,896 | 82 | 13,590,818 |
| APPAREL & ACCESSORIES | 448 | 63 | 433,676 | 182 | 32,378,166 |
| CLOTHING & SHOE STORES | 4481, 4482 | 50 | 368,390 | 141 | 26,385,472 |
| JEWELRY & LUGGAGE STORES | 4483 | 13 | 65,286 | 41 | 5,992,694 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 61 | 1,689,108 | 193 | 39,028,566 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 31 | 1,479,810 | 118 | 33,300,803 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 30 | 209,298 | 75 | 5,727,763 |
| GENERAL MERCHANDISE STORES | 452 | 7 | 14,827,893 | 29 | 142,508,962 |
| DEPARTMENT STORES | 4521 | D | D | 6 | 50,376,333 |
| GENERAL MERCHANDISE STORES | 4529 | 7 | 14,827,893 | 23 | 92,132,629 |
| E-COMMERCE & MAIL ORDER | 4541 | 70 | 638,927 | 131 | 5,566,263 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 410 | 8,169,138 | 1,369 | 55,554,546 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>27</u> | <u>295,721</u> | <u>58</u> | <u>1,089,587</u> |
| <u>MINING</u> | <u>21</u> | <u>4</u> | <u>115,958</u> | <u>12</u> | <u>2,347,889</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>8</u> | <u>154,394</u> | <u>12</u> | <u>474,585</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>546</u> | <u>19,170,103</u> | <u>2,568</u> | <u>201,220,838</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 141 | 10,005,188 | 682 | 104,776,622 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 39 | 2,330,517 | 119 | 17,449,410 |
| SPECIAL TRADE CONTRACTORS | 238 | 366 | 6,834,398 | 1,767 | 78,994,806 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>146</u> | <u>3,793,207</u> | <u>517</u> | <u>23,673,261</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>479</u> | <u>4,606,618</u> | <u>1,356</u> | <u>72,806,795</u> |
| DURABLE GOODS | 423 | 308 | 3,708,972 | 888 | 62,569,890 |
| NONDURABLE GOODS | 424 | 165 | 890,778 | 452 | 10,132,933 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 6 | 6,868 | 16 | 103,972 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>22</u> | <u>292,088</u> | <u>77</u> | <u>2,108,231</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>163</u> | <u>4,202,580</u> | <u>370</u> | <u>41,765,179</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>36</u> | <u>680,351</u> | <u>111</u> | <u>6,468,400</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>111</u> | <u>1,236,943</u> | <u>361</u> | <u>19,600,993</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>124</u> | <u>1,515,006</u> | <u>649</u> | <u>15,798,747</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>198</u> | <u>1,709,139</u> | <u>1,073</u> | <u>35,811,930</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>30</u> | <u>1,229,400</u> | <u>146</u> | <u>6,490,549</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>102</u> | <u>5,513,099</u> | <u>511</u> | <u>80,676,956</u> |
| ACCOMMODATIONS | 721 | 27 | 802,816 | 34 | 6,864,554 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 75 | 4,710,283 | 477 | 73,812,402 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>214</u> | <u>4,423,543</u> | <u>934</u> | <u>37,422,393</u> |
| REPAIR & MAINTENANCE | 811 | 142 | 3,757,300 | 571 | 30,790,552 |
| PERSONAL SERVICE | 812 | 65 | 526,675 | 311 | 5,996,945 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 7 | 139,568 | 52 | 634,896 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>3</u> | <u>976</u> | <u>18</u> | <u>4,299,139</u> |
| TOTAL ALL INDUSTRIES | | 3,121 | \$99,365,562 | 11,697 | \$1,101,217,308 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | WAHAKIUM* | UNITS | WALLA WALLA* |
|--|-----------------|------------|--------------------|--------------|----------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>256</u> | <u>\$1,412,379</u> | <u>1,129</u> | <u>\$79,878,210</u> |
| MOTOR VEHICLES & PARTS | 441 | 11 | 36,058 | 47 | \$16,298,284 |
| NEW & USED AUTO DEALERS | 4411 | 5 | 32,530 | 14 | 11,939,728 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 3 | 1,358 | 8 | 1,205,277 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 3 | 2,170 | 25 | 3,153,279 |
| FURNITURE & HOME FURNISHING | 442 | 6 | 34,116 | 33 | 1,751,844 |
| ELECTRONICS & APPLIANCES | 443 | 23 | 54,645 | 105 | 2,897,987 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 11 | 29,864 | 31 | 1,329,105 |
| COMPUTERS & SOFTWARE | 44312 | 12 | 24,781 | 71 | 1,554,294 |
| CAMERA & PHOTO SUPPLIES | 44313 | - | - | 3 | 14,588 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 24 | 245,350 | 59 | 8,716,422 |
| BUILDING MATERIALS | 4441 | 20 | 243,052 | 41 | 7,848,609 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 4 | 2,298 | 18 | 867,813 |
| FOOD & BEVERAGE STORES | 445 | 5 | 114,999 | 58 | 8,140,814 |
| GROCERY & CONVENIENCE STORES | 4451 | D | D | 20 | 6,563,317 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 5 | 114,999 | 38 | 1,577,497 |
| DRUG/HEALTH STORES | 446 | 10 | 87,075 | 65 | 4,547,188 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 4 | 443,688 | 19 | 2,090,309 |
| APPAREL & ACCESSORIES | 448 | 17 | 15,371 | 71 | 2,312,547 |
| CLOTHING & SHOE STORES | 4481, 4482 | 17 | 15,371 | 56 | 1,412,294 |
| JEWELRY & LUGGAGE STORES | 4483 | D | D | 15 | 900,253 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 13 | 16,213 | 86 | 3,983,199 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 6 | 5,071 | 46 | 1,643,430 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 7 | 11,142 | 40 | 2,339,769 |
| GENERAL MERCHANDISE STORES | 452 | 3 | 24,491 | 13 | 18,917,374 |
| DEPARTMENT STORES | 4521 | D | D | 4 | 4,876,441 |
| GENERAL MERCHANDISE STORES | 4529 | 3 | 24,491 | 9 | 14,040,933 |
| E-COMMERCE & MAIL ORDER | 4541 | 36 | 63,901 | 81 | 1,231,257 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 104 | 276,472 | 492 | 8,990,985 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>D</u> | <u>D</u> | <u>18</u> | <u>178,986</u> |
| <u>MINING</u> | <u>21</u> | <u>D</u> | <u>D</u> | <u>D</u> | <u>D</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>D</u> | <u>D</u> | <u>3</u> | <u>40,402</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>122</u> | <u>2,745,888</u> | <u>568</u> | <u>40,542,034</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 25 | 1,516,299 | 162 | 23,657,234 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 13 | 295,125 | 33 | 3,010,407 |
| SPECIAL TRADE CONTRACTORS | 238 | 84 | 934,464 | 373 | 13,874,393 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>26</u> | <u>121,525</u> | <u>221</u> | <u>4,918,798</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>147</u> | <u>363,809</u> | <u>788</u> | <u>17,604,780</u> |
| DURABLE GOODS | 423 | 97 | 274,837 | 506 | 11,304,885 |
| NONDURABLE GOODS | 424 | 47 | 86,789 | 274 | 6,219,382 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 3 | 2,183 | 8 | 80,513 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>5</u> | <u>116,632</u> | <u>12</u> | <u>300,868</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>76</u> | <u>499,611</u> | <u>215</u> | <u>8,396,393</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>16</u> | <u>78,983</u> | <u>60</u> | <u>780,991</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>36</u> | <u>87,967</u> | <u>151</u> | <u>2,396,259</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>28</u> | <u>68,070</u> | <u>233</u> | <u>2,819,508</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>38</u> | <u>74,241</u> | <u>310</u> | <u>3,544,708</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>D</u> | <u>D</u> | <u>36</u> | <u>1,131,513</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>21</u> | <u>463,016</u> | <u>149</u> | <u>16,902,274</u> |
| ACCOMMODATIONS | 721 | 9 | 101,915 | 38 | 3,677,203 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 12 | 361,101 | 111 | 13,225,071 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>34</u> | <u>123,866</u> | <u>240</u> | <u>5,134,925</u> |
| REPAIR & MAINTENANCE | 811 | 28 | 86,322 | 140 | 3,708,614 |
| PERSONAL SERVICE | 812 | 6 | 37,544 | 86 | 1,124,037 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | D | D | 14 | 302,274 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>12</u> | <u>92,966</u> | <u>6</u> | <u>694,981</u> |
| TOTAL ALL INDUSTRIES | | 817 | \$6,248,953 | 4,139 | \$185,265,630 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | WHATCOM* | UNITS | WHITMAN* |
|--|-----------------|---------------|----------------------|--------------|----------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>2,646</u> | <u>\$413,825,140</u> | <u>934</u> | <u>\$37,154,014</u> |
| MOTOR VEHICLES & PARTS | 441 | 140 | 70,022,412 | 40 | 9,048,434 |
| NEW & USED AUTO DEALERS | 4411 | 44 | 52,373,828 | 10 | 6,126,827 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 28 | 5,698,214 | 6 | 326,101 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 68 | 11,950,370 | 24 | 2,595,506 |
| FURNITURE & HOME FURNISHING | 442 | 106 | 17,501,522 | 35 | 1,029,348 |
| ELECTRONICS & APPLIANCES | 443 | 213 | 21,987,962 | 101 | 1,470,085 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 67 | 17,025,227 | 39 | 863,758 |
| COMPUTERS & SOFTWARE | 44312 | 143 | 4,676,449 | 59 | 603,126 |
| CAMERA & PHOTO SUPPLIES | 44313 | 3 | 286,286 | 3 | 3,201 |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 152 | 43,571,188 | 56 | 2,968,472 |
| BUILDING MATERIALS | 4441 | 97 | 39,724,470 | 38 | 2,199,768 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 55 | 3,846,718 | 18 | 768,704 |
| FOOD & BEVERAGE STORES | 445 | 107 | 26,740,502 | 33 | 4,981,019 |
| GROCERY & CONVENIENCE STORES | 4451 | 43 | 25,827,244 | 16 | 4,912,564 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 64 | 913,258 | 17 | 68,455 |
| DRUG/HEALTH STORES | 446 | 120 | 12,114,259 | 39 | 1,107,117 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 76 | 8,740,591 | 13 | 1,565,987 |
| APPAREL & ACCESSORIES | 448 | 194 | 35,087,323 | 55 | 884,000 |
| CLOTHING & SHOE STORES | 4481, 4482 | 157 | 31,444,790 | 46 | 492,733 |
| JEWELRY & LUGGAGE STORES | 4483 | 37 | 3,642,533 | 9 | 391,267 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 190 | 19,558,470 | 59 | 2,547,395 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 108 | 14,556,992 | 33 | 305,040 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 82 | 5,001,478 | 26 | 2,242,355 |
| GENERAL MERCHANDISE STORES | 452 | 29 | 106,829,241 | 7 | 4,025,090 |
| DEPARTMENT STORES | 4521 | 4 | 33,351,371 | D | D |
| GENERAL MERCHANDISE STORES | 4529 | 25 | 73,477,870 | 7 | 4,025,090 |
| E-COMMERCE & MAIL ORDER | 4541 | 137 | 6,767,502 | 70 | 1,160,298 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 1,182 | 44,904,168 | 426 | 6,366,769 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>63</u> | <u>1,306,586</u> | <u>14</u> | <u>203,483</u> |
| <u>MINING</u> | <u>21</u> | <u>6</u> | <u>379,431</u> | <u>D</u> | <u>D</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>14</u> | <u>126,529</u> | <u>3</u> | <u>4,923</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>1,888</u> | <u>174,893,968</u> | <u>430</u> | <u>45,629,491</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 591 | 91,778,304 | 101 | 29,317,192 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 73 | 20,279,993 | 28 | 5,290,069 |
| SPECIAL TRADE CONTRACTORS | 238 | 1,224 | 62,835,671 | 301 | 11,022,230 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>537</u> | <u>21,857,534</u> | <u>144</u> | <u>2,319,238</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>1,415</u> | <u>60,640,184</u> | <u>621</u> | <u>13,173,318</u> |
| DURABLE GOODS | 423 | 898 | 43,805,996 | 404 | 10,085,447 |
| NONDURABLE GOODS | 424 | 496 | 16,640,118 | 210 | 3,073,363 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 21 | 194,070 | 7 | 14,508 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>97</u> | <u>6,610,809</u> | <u>20</u> | <u>853,977</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>338</u> | <u>30,897,338</u> | <u>195</u> | <u>4,506,647</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>107</u> | <u>5,687,878</u> | <u>44</u> | <u>452,369</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>352</u> | <u>16,504,660</u> | <u>101</u> | <u>1,621,448</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>566</u> | <u>10,641,544</u> | <u>170</u> | <u>2,679,610</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>804</u> | <u>21,227,398</u> | <u>212</u> | <u>3,863,971</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>144</u> | <u>8,029,263</u> | <u>35</u> | <u>657,440</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>500</u> | <u>73,357,593</u> | <u>106</u> | <u>11,467,971</u> |
| ACCOMMODATIONS | 721 | 86 | 8,213,998 | 15 | 1,813,872 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 414 | 65,143,595 | 91 | 9,654,099 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>861</u> | <u>26,980,852</u> | <u>181</u> | <u>2,979,748</u> |
| REPAIR & MAINTENANCE | 811 | 534 | 19,981,359 | 104 | 2,249,392 |
| PERSONAL SERVICE | 812 | 294 | 6,569,709 | 69 | 668,190 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 33 | 429,784 | 8 | 62,166 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>12</u> | <u>412,745</u> | <u>10</u> | <u>256,362</u> |
| TOTAL ALL INDUSTRIES | | 10,350 | \$873,379,452 | 3,220 | \$127,824,010 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2007

| INDUSTRY | NAICS | UNITS | YAKIMA* |
|--|-----------------|--------------|----------------------|
| <u>RETAIL TRADE</u> | <u>44-45</u> | <u>2,314</u> | <u>\$365,611,781</u> |
| MOTOR VEHICLES & PARTS | 441 | 219 | 86,856,214 |
| NEW & USED AUTO DEALERS | 4411 | 113 | 65,967,568 |
| RV, BOAT, MOTORCYCLE DEALERS | 4412 | 22 | 5,563,864 |
| AUTOMOTIVE PARTS & TIRE | 4413 | 84 | 15,324,782 |
| FURNITURE & HOME FURNISHING | 442 | 80 | 10,359,353 |
| ELECTRONICS & APPLIANCES | 443 | 196 | 12,289,388 |
| APPLIANCES, TV & OTHER ELECTRONICS | 44311 | 55 | 8,646,974 |
| COMPUTERS & SOFTWARE | 44312 | 141 | 3,642,414 |
| CAMERA & PHOTO SUPPLIES | 44313 | D | D |
| BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES | 444 | 119 | 33,090,772 |
| BUILDING MATERIALS | 4441 | 80 | 29,766,829 |
| LAWN & GARDEN SUPPLIES & EQUIP. | 4442 | 39 | 3,323,943 |
| FOOD & BEVERAGE STORES | 445 | 151 | 24,238,978 |
| GROCERY & CONVENIENCE STORES | 4451 | 89 | 23,162,740 |
| OTHER FOOD & BEVERAGE STORES | 4452, 4453 | 62 | 1,076,238 |
| DRUG/HEALTH STORES | 446 | 102 | 14,273,998 |
| GAS STATIONS & CONVENIENCE STORES W/PUMPS | 447 | 77 | 8,868,166 |
| APPAREL & ACCESSORIES | 448 | 144 | 17,094,377 |
| CLOTHING & SHOE STORES | 4481, 4482 | 116 | 13,382,704 |
| JEWELRY & LUGGAGE STORES | 4483 | 28 | 3,711,673 |
| SPORTING GOODS, TOYS, BOOK & MUSIC STORES | 451 | 136 | 12,100,516 |
| SPORTING GOODS, TOYS, HOBBY/CRAFT STORES | 4511 | 78 | 9,496,836 |
| BOOK/PERIODICAL/MUSIC STORE | 4512 | 58 | 2,603,680 |
| GENERAL MERCHANDISE STORES | 452 | 20 | 100,045,868 |
| DEPARTMENT STORES | 4521 | 6 | 29,210,358 |
| GENERAL MERCHANDISE STORES | 4529 | 14 | 70,835,510 |
| E-COMMERCE & MAIL ORDER | 4541 | 104 | 2,779,754 |
| MISCELLANEOUS RETAILERS | 453, 4542, 4543 | 966 | 43,614,397 |
| <u>AGRICULTURE, FORESTRY, FISHING</u> | <u>11</u> | <u>59</u> | <u>1,285,373</u> |
| <u>MINING</u> | <u>21</u> | <u>4</u> | <u>255,355</u> |
| <u>UTILITIES</u> | <u>22</u> | <u>17</u> | <u>108,583</u> |
| <u>CONSTRUCTION</u> | <u>23</u> | <u>1,171</u> | <u>110,801,397</u> |
| CONSTRUCTION OF BUILDINGS | 236 | 339 | 59,370,186 |
| HEAVY CONSTRUCTION & HIGHWAYS | 237 | 67 | 11,130,580 |
| SPECIAL TRADE CONTRACTORS | 238 | 765 | 40,300,631 |
| <u>MANUFACTURING</u> | <u>31-33</u> | <u>386</u> | <u>17,696,420</u> |
| <u>WHOLESALE TRADE</u> | <u>42</u> | <u>1,308</u> | <u>85,678,727</u> |
| DURABLE GOODS | 423 | 879 | 55,840,724 |
| NONDURABLE GOODS | 424 | 414 | 29,756,554 |
| ELECTRONIC MARKETS, AGENTS & BROKERS | 425 | 15 | 81,449 |
| <u>TRANSPORTATION & WAREHOUSING</u> | <u>48-49</u> | <u>72</u> | <u>2,262,811</u> |
| <u>INFORMATION</u> | <u>51</u> | <u>291</u> | <u>32,033,354</u> |
| <u>FINANCE, INSURANCE</u> | <u>52</u> | <u>94</u> | <u>4,994,082</u> |
| <u>REAL ESTATE, RENTAL/LEASING</u> | <u>53</u> | <u>297</u> | <u>25,449,032</u> |
| <u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u> | <u>54</u> | <u>399</u> | <u>7,352,698</u> |
| <u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u> | <u>55-62</u> | <u>585</u> | <u>15,038,199</u> |
| <u>ARTS, ENTERTAINMENT & RECREATION</u> | <u>71</u> | <u>92</u> | <u>4,329,398</u> |
| <u>ACCOMMODATIONS & FOOD SERVICES</u> | <u>72</u> | <u>485</u> | <u>56,473,465</u> |
| ACCOMMODATIONS | 721 | 63 | 9,229,776 |
| RESTAURANTS, FOOD SERVICES & DRINKING PLACES | 722 | 422 | 47,243,689 |
| <u>OTHER SERVICES</u> | <u>81</u> | <u>756</u> | <u>19,441,272</u> |
| REPAIR & MAINTENANCE | 811 | 465 | 13,902,045 |
| PERSONAL SERVICE | 812 | 259 | 4,819,482 |
| RELIGIOUS, CIVIC & OTHER ORGANIZATION | 813, 814 | 32 | 719,745 |
| <u>PUBLIC ADMINISTRATION, OTHER</u> | <u>92.00</u> | <u>11</u> | <u>391,990</u> |
| TOTAL ALL INDUSTRIES | | 8,341 | \$749,203,937 |

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections