

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Calendar Year 2008

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for January - December 2008**

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OVERVIEW OF BUSINESS ACTIVITY

Calendar Year 2008
(January - December 2008)

State gross business income increased \$16.8 billion, or 2.7 percent, in calendar year 2008 compared to calendar year 2007. Though the state saw small growth over the year in the last two quarters major industries experienced a drop in gross business income slowing growth overall in the state.

With decreases in Manufacturing, Construction and Retail Trade the overall economy in Washington is showing signs of weakening. Industry specific decreases can be seen in New and Used Auto Dealers with 19.6 percent over last year and Apparel and Accessories down 4 percent. Dramatic decreases in Lumber and Wood Products 12.9 percent and Transportation Equipment 17.1 percent resulted in the overall decrease seen in Manufacturing. Not all industries in Manufacturing experienced declines. Food Products was up 14.1 percent; specifically Meat Products up 41.2 percent to \$1.9 billion.

Wholesaling seemed to buck the trend with an overall increase of 8.1 percent with Electronic Markets, Agents & Brokers leading the industry, 84.4 percent increase relative to the past year. Another industry that experienced growth was Business, Personal and Other Services up 8.6 percent over last year.

Taxable Retail Sales in the most populous counties was down. King and Pierce both experienced declines of 4.3 percent and 6.6 percent respectively; while Snohomish dropped 7.9 percent. This trend carried through to the incorporated areas as well. Seattle up slightly at 0.4 percent but Bellevue was down 6.0 percent Tacoma experienced a decline of 8.1 percent.

Losses in major industries and in taxable retail sales throughout the state reflect the weak economy. Construction is down 0.9 percent, Manufacturing dropped 0.8 percent and Retail Trade is down 0.1 percent.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	CURRENT UNITS	CALENDAR 2007	CALENDAR 2008	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,015</u>	<u>\$3,501,296,240</u>	<u>\$3,206,308,102</u>	<u>-8.4%</u>
CROP & ANIMAL PRODUCTION	111,112	1,248	844,158,905	762,141,211	-9.7
FORESTRY & LOGGING	113	1,305	1,944,922,960	1,677,144,845	-13.8
FISHING & HUNTING	114	291	219,178,991	272,388,386	24.3
AG & FORESTRY SUPPORT ACTIVITIES	115	1,171	493,035,384	494,633,660	0.3
<u>MINING</u>	<u>21</u>	<u>200</u>	<u>722,208,364</u>	<u>485,567,612</u>	<u>-32.8</u>
SAND & GRAVEL, QUARRYING	2123	139	492,553,484	386,649,238	-21.5
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	61	229,654,880	98,918,374	-56.9
<u>UTILITIES</u>	<u>22</u>	<u>758</u>	<u>11,316,245,986</u>	<u>12,098,574,975</u>	<u>6.9</u>
ELECTRIC POWER GENERATION & TRANS.	2211	104	8,198,615,225	8,649,753,576	5.5
NATURAL GAS DISTRIBUTION	2212	12	601,443,840	856,918,316	42.5
WATER & SEWER	2213	642	2,516,186,921	2,591,903,083	3
<u>CONSTRUCTION</u>	<u>23</u>	<u>49,011</u>	<u>48,667,991,456</u>	<u>48,248,651,609</u>	<u>-0.9</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,814	10,466,093,862	11,079,243,577	5.9
NONRESIDENTIAL BUILDING	2362	1,043	9,494,807,120	8,868,984,394	-6.6
HEAVY CONSTRUCTION & HIGHWAYS	237	1,769	6,383,977,767	5,951,471,671	-6.8
SPECIAL TRADE CONTRACTORS	238	31,384	22,323,112,707	22,348,951,592	0.1
PLUMBING & HEATING	23822	3,111	4,277,883,466	4,552,606,162	6.4
PAINTING	23832	3,853	819,146,683	807,119,575	-1.5
ELECTRICAL	23821	3,141	4,226,416,760	4,416,972,126	4.5
MASONRY/DRYWALL	23814, 23831	2,244	1,928,268,413	1,901,945,005	-1.4
ROOFING	23816	1,067	1,218,255,430	1,071,807,059	-12
OTHER CONTRACTORS	238 not listed above	17,968	9,853,141,955	9,598,501,665	-2.6
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,253</u>	<u>133,293,207,233</u>	<u>132,201,581,189</u>	<u>-0.8</u>
FOOD PRODUCTS	311	982	9,144,091,386	10,432,215,134	14.1
MILLING OF GRAINS	3112	18	318,733,489	431,191,525	35.3
FRUITS & VEGETABLES	3114	64	1,489,836,417	1,552,054,133	4.2
DAIRY PRODUCTS	3115	18	1,117,598,704	1,231,610,101	10.2
MEAT PRODUCTS	3116	107	1,349,141,360	1,904,679,724	41.2
SEAFOOD PRODUCTS	3117	72	2,205,880,231	2,319,265,718	5.1
BAKERY PRODUCTS	3118	416	915,876,800	1,082,256,922	18.2
OTHER FOOD ITEMS	3111, 3113, 3119	287	1,747,024,385	1,911,157,011	9.4
BEVERAGES	312	535	2,462,100,843	2,513,854,640	2.1
TEXTILES	313,314	488	1,356,732,137	1,385,523,871	2.1
APPAREL	315	206	216,791,399	205,360,538	-5.3
LEATHER & ALLIED PRODUCTS	316	58	93,981,608	86,208,258	-8.3
LUMBER & WOOD PRODUCTS	321	774	8,992,492,643	7,832,378,390	-12.9
SAWMILLS	3211	127	2,999,425,033	2,630,542,340	-12.3
PLYWOOD & TRUSSES	3212	63	1,137,136,036	992,325,903	-12.7
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	584	4,855,931,574	4,209,510,147	-13.3
PAPER PRODUCTS	322	113	6,924,445,700	6,725,676,395	-2.9
PULP & PAPER MILLS	3221	33	4,491,124,782	4,456,773,937	-0.8
OTHER PAPER PRODUCTS	3222	80	2,433,320,918	2,268,902,458	-6.8
COMMERCIAL PRINTING	323	936	1,428,980,461	1,383,070,744	-3.2
PETROLEUM & COAL PRODUCTS	324	33	19,734,983,935	24,466,176,410	24
PETROLEUM REFINING	32411	16	19,179,338,144	23,918,284,750	24.7
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	17	555,645,791	547,891,660	-1.4
CHEMICALS	325	343	2,732,176,304	3,291,703,442	20.5
CHEMICALS	3251	43	668,881,744	769,893,748	15.1
PESTICIDES & FERTILIZERS	3253	37	161,752,169	262,681,019	62.4
PHARMACEUTICALS	3254	48	456,095,261	591,729,349	29.7
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	215	1,445,447,130	1,667,399,326	15.4
PLASTICS & RUBBER PRODUCTS	326	260	2,467,054,398	2,292,568,229	-7.1
NONMETALLIC MINERALS	327	381	2,958,901,690	3,050,020,091	3.1
PRIMARY METALS	331	163	4,562,325,709	4,784,651,999	4.9
IRON & STEEL MILLS	3311, 3312	71	1,244,341,082	1,444,631,687	16.1

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ALUMINUM SMELTING	3313	21	1,991,073,076	2,087,324,396	4.8
OTHER NONFERROUS METALS	3314	15	274,577,653	194,011,900	-29.3
FOUNDRIES	3315	56	1,052,333,898	1,058,684,016	0.6
FABRICATED METAL PRODUCTS	332	1,322	4,398,404,273	4,823,146,846	9.7
MACHINERY	333	824	5,769,444,343	5,757,919,155	-0.2
FARM & CONSTRUCTION IMPLEMENTS	3331	86	532,041,075	528,004,675	-0.8
INDUSTRIAL MACHINERY	3332	171	861,317,102	917,046,577	6.5
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	567	4,376,086,166	4,312,867,903	-1.4
COMPUTERS & ELECTRONICS	334	671	10,129,351,532	11,319,431,198	11.7
COMPUTER HARDWARE	3341	49	1,143,539,088	1,225,161,241	7.1
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	72	690,545,622	740,117,153	7.2
AUDIO & VIDEO EQUIPMENT	3343	31	129,940,093	210,007,696	61.6
SEMICONDUCTORS	3344	99	3,393,553,861	3,224,269,850	-5
INSTRUMENTS	3345	234	4,432,443,553	5,096,182,374	15
SOFTWARE REPRODUCTION	334611	161	324,158,837	807,308,379	149
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	25	15,170,478	16,384,505	8
ELECTRICAL EQUIPMENT & APPLIANCES	335	190	1,475,782,371	1,680,041,503	13.8
LIGHTING EQUIPMENT	3351	42	186,447,288	217,744,517	16.8
HOUSEHOLD APPLIANCES	3352	26	17,944,771	44,469,389	147.8
OTHER ELECTRIC EQUIPMENT	3353, 3359	122	1,271,390,312	1,417,827,597	11.5
TRANSPORTATION EQUIPMENT	336	717	42,656,967,116	35,365,354,537	-17.1
MOTOR VEHICLES & PARTS	3361, 3362, 3363	150	1,823,160,541	1,511,699,092	-17.1
AIRCRAFT, AEROSPACE & PARTS	3364	167	39,021,969,398	32,043,807,501	-17.9
SHIPS & BOATS	3366	344	1,714,358,068	1,687,525,511	-1.6
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	56	97,479,109	122,322,433	25.5
FURNITURE & RELATED PRODUCTS	337	1,062	1,610,571,491	1,501,731,870	-6.8
OTHER MANUFACTURING	339	2,195	4,177,627,894	3,304,547,939	-20.9
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>18,877</u>	<u>127,566,260,064</u>	<u>137,869,816,183</u>	<u>8.1</u>
DURABLE GOODS	423	10,038	61,916,809,318	64,731,337,903	4.5
MOTOR VEHICLES & PARTS	4231	790	7,823,263,587	6,546,974,113	-16.3
FURNITURE & HOME FURNISHINGS	4232	620	1,313,150,143	1,447,716,224	10.2
LUMBER & CONSTRUCTION MATERIALS	4233	842	6,353,723,935	5,846,296,779	-8
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,739	10,789,725,738	10,971,477,851	1.7
ELECTRICAL EQUIPMENT	4236	1,283	8,278,558,480	9,206,125,347	11.2
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	582	2,960,560,811	2,913,167,642	-1.6
MACHINERY & EQUIPMENT	4238	2,079	11,477,881,467	11,803,430,177	2.8
OTHER DURABLE GOODS	4235, 4239	2,103	12,919,945,157	15,996,149,770	23.8
NONDURABLE GOODS:	424	8,328	64,517,047,345	71,049,780,313	10.1
PAPER & PAPER PRODUCTS	4241	376	1,705,478,518	1,901,591,917	11.5
DRUGS & SUNDRIES	4242	383	6,733,529,566	7,438,175,540	10.5
APPAREL	4243	569	2,758,468,002	3,019,395,482	9.5
FOOD PRODUCTS	4244	2,095	21,603,247,835	24,059,275,318	11.4
FARM PRODUCTS	4245	127	725,291,894	849,877,989	17.2
CHEMICALS & PLASTICS	4246	481	3,084,344,694	4,140,596,689	34.2
PETROLEUM PRODUCTS	4247	177	12,858,908,583	18,701,326,015	45.4
OTHER NONDURABLE GOODS	4248, 4249	4,120	15,047,778,253	10,939,541,363	-27.3
ELECTRONIC MARKETS, AGENTS, BROKERS	425	511	1,132,402,018	2,088,697,967	84.4
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>56,317</u>	<u>114,374,484,409</u>	<u>114,253,111,858</u>	<u>-0.1</u>
MOTOR VEHICLES & PARTS	441	3,594	21,166,545,099	17,547,527,785	-17.1
NEW & USED AUTO DEALERS	4411	1,584	16,391,930,588	13,175,949,179	-19.6
RV, BOAT, MOTORCYCLE DEALERS	4412	771	2,293,581,486	1,867,948,692	-18.6
AUTOMOTIVE PARTS & TIRES	4413	1,239	2,481,033,025	2,503,629,914	0.9
FURNITURE & HOME FURNISHINGS	442	2,018	3,734,047,347	3,049,167,959	-18.3
ELECTRONICS & APPLIANCES	443	2,699	5,357,837,456	5,831,749,564	8.8
HOUSEHOLD APPLIANCES	443111	292	765,270,907	674,946,536	-11.8
RADIO, TV & OTHER ELECTRONICS	443112	654	1,714,701,063	1,781,459,445	3.9
COMPUTERS & SOFTWARE	44312	1,707	2,788,005,291	3,302,860,043	18.5

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CAMERAS & PHOTO SUPPLY	44313	46	89,860,195	72,483,540	-19.3
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,841	8,444,695,332	7,812,958,415	-7.5
BUILDING MATERIALS	4441	1,711	7,437,965,829	6,799,115,730	-8.6
LAWN & GARDEN SUPPLIES	4442	1,130	1,006,729,503	1,013,842,685	0.7
FOOD & BEVERAGES (OFF-PREMISES)	445	3,742	12,608,050,116	13,437,475,547	6.6
GROCERY & CONVENIENCE STORES	4451	2,162	11,776,172,705	12,450,368,906	5.7
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,146	718,574,611	871,116,697	21.2
BEER, WINE AND LIQUOR STORES	4453	434	113,302,800	115,989,944	2.4
DRUG STORES & PERSONAL CARE STORES	446	1,859	5,265,418,622	5,364,983,758	1.9
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,671	9,899,959,919	11,125,356,931	12.4
APPAREL & ACCESSORIES	448	3,390	5,724,829,697	5,495,425,737	-4
CLOTHING STORES	4481	2,216	4,351,853,370	4,265,194,687	-2
SHOE STORES	4482	186	401,339,186	356,683,697	-11.1
JEWELRY & LUGGAGE STORES	4483	988	971,637,141	873,547,353	-10.1
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,498	2,974,897,084	3,017,204,266	1.4
SPORTING GOODS	45111	1,438	1,477,150,151	1,586,961,282	7.4
HOBBY & TOY STORES	45112	441	377,169,414	374,241,404	-0.8
SEWING SUPPLIES	45113	264	165,712,496	162,410,965	-2
MUSICAL INSTRUMENTS	45114	197	173,693,640	163,799,327	-5.7
BOOK, PERIODICAL & MUSIC STORES	45121	811	562,733,115	532,564,488	-5.4
TAPES & CDs	45122	347	218,438,268	197,226,800	-9.7
DEPARTMENT STORES	4521	27	3,543,422,114	3,407,376,519	-3.8
GENERAL MERCHANDISE STORES	4529	353	14,819,161,524	15,671,299,085	5.8
E-COMMERCE & MAIL ORDER	4541	2,351	7,973,186,078	10,021,141,631	25.7
MISCELLANEOUS RETAILERS	453, 4542, 4543	28,274	12,862,434,021	12,471,444,661	-3
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>8,670</u>	<u>9,450,209,287</u>	<u>10,149,979,804</u>	<u>7.4</u>
AIR TRANSPORTATION	481	104	196,627,106	133,775,087	-32
RAILROADS	482	13	230,703,231	228,698,476	-0.9
WATER TRANSPORTATION	483	64	364,537,036	429,663,855	17.9
TRUCK TRANSPORTATION	484	4,627	4,277,305,915	4,628,169,065	8.2
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,067	467,785,318	513,308,791	9.7
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,795	3,913,250,681	4,216,364,530	7.7
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>308</u>	<u>668,088,630</u>	<u>727,347,989</u>	<u>8.9</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,542</u>	<u>16,204,827,293</u>	<u>16,863,277,314</u>	<u>4.1</u>
PUBLISHING (EXCEPT INTERNET)	511	1,360	3,341,860,612	3,170,042,516	-5.1
NEWSPAPERS	51111	162	960,266,517	852,417,206	-11.2
BOOKS & PERIODICALS	51112, 51113	677	487,929,184	428,967,209	-12.1
SOFTWARE	5112	323	1,678,450,600	1,640,365,578	-2.3
OTHER PUBLISHERS	51114, 51119	198	215,214,311	248,292,523	15.4
MOTION PICTURE PRODUCTION	512	1,364	670,651,776	683,701,185	1.9
RADIO & TV BROADCASTING, CABLE TV	515	168	1,072,175,227	1,097,594,819	2.4
INTERNET PUBLISHING & BROADCASTING	516				
TELEPHONE & TELECOMMUNICATIONS	517	799	8,749,974,463	9,200,267,407	5
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,537	1,970,393,506	2,083,369,656	6
OTHER INFORMATION SERVICES	519	314	399,771,709	628,301,731	57
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>18,228</u>	<u>37,307,190,360</u>	<u>34,522,762,149</u>	<u>-7.5</u>
BANKS & CREDIT UNIONS	522	2,664	18,208,845,785	16,307,144,814	-10.4
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,861	3,870,497,512	4,410,245,794	13.9
INSURANCE AGENTS & BROKERS	524	4,146	6,087,444,968	5,670,076,146	-6.9
REAL ESTATE AGENTS & BROKERS	531	6,717	4,511,469,876	3,547,944,052	-21.4
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,733	4,520,413,864	4,521,156,135	0
LESSORS OF NONFINANCIAL INTANGIBLES	533	107	108,518,355	66,195,208	-39
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>155,510</u>	<u>107,303,710,200</u>	<u>116,504,507,973</u>	<u>8.6</u>
LEGAL SERVICES	5411	5,800	4,159,895,771	4,177,974,868	0.4
ACCOUNTING SERVICES	5412	5,024	2,341,363,634	2,260,356,129	-3.5
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	10,516	9,295,674,209	9,122,551,614	-1.9

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COMPUTER SYSTEM DESIGN SERVICES	5415	5,936	7,065,186,617	7,720,967,089	9.3
CONSULTING SERVICES	5416	11,325	5,536,773,505	6,700,201,477	21
ADVERTISING & PUBLIC RELATIONS	5418	1,559	1,359,183,971	1,354,841,215	-0.3
OTHER PROFESSIONAL SERVICES	5417, 5419	7,706	5,256,087,568	6,208,124,469	18.1
MANAGEMENT SERVICES	55	142	223,470,950	289,300,285	29.5
ADMINISTRATIVE & SUPPORT SERVICES	561	24,784	13,810,543,886	14,035,669,428	1.6
EMPLOYMENT SERVICES	5613	1,179	2,539,339,349	2,380,891,261	-6.2
TRAVEL SERVICES	5615	740	1,079,937,549	1,090,099,768	0.9
INVESTIGATION & SECURITY SERVICES	5616	963	758,207,912	777,753,994	2.6
BUILDING SERVICES & JANITORIAL	5617	7,468	6,905,345,976	7,225,783,854	4.6
OTHER	5611, 5612, 5614, 5619	14,434	2,527,713,100	2,561,140,551	1.3
WASTE TREATMENT/ COLLECTION	562	640	3,224,402,958	3,163,918,678	-1.9
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	4,637	1,650,961,703	1,677,750,425	1.6
HEALTH SERVICES	62	19,854	28,444,034,444	33,928,723,366	19.3
PHYSICIANS	6211	3,639	6,052,826,470	6,548,297,735	8.2
DENTISTS	6212	3,299	2,827,359,910	2,965,723,438	4.9
OTHER PRACTITIONERS	6213	7,444	2,135,535,448	2,187,877,453	2.5
HOSPITALS	622	169	8,609,106,128	9,801,709,894	13.9
NURSING & RETIREMENT HOMES	623	681	1,566,077,757	1,672,102,456	6.8
SOCIAL SERVICES & DAY CARE	624	3,183	864,850,388	932,222,155	7.8
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,439	6,388,278,343	9,820,790,235	53.7
ARTS, ENTERTAINMENT, & RECREATION	71	6,550	2,662,056,864	2,804,333,381	5.3
PERFORMING ARTS, SPECTATOR SPORTS	711	3,851	1,143,798,820	1,220,262,806	6.7
MUSEUMS, HISTORICAL SITES, ETC.	712	149	65,018,415	61,724,096	-5.1
AMUSEMENT, GAMBLING, RECREATION	713	2,550	1,453,239,629	1,522,346,479	4.8
ACCOMMODATIONS	721	2,568	2,253,149,205	2,292,697,513	1.8
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	13,844	11,305,053,343	11,536,764,641	2
DRINKING PLACES	7224	1,277	621,947,521	710,560,072	14.2
AUTO REPAIR & SERVICES	8111	6,669	2,597,411,858	2,584,995,963	-0.5
OTHER REPAIR SERVICES	8112, 8113, 8114	6,749	1,566,226,905	1,559,497,116	-0.4
PERSONAL SERVICES	812	17,893	3,052,248,831	3,585,813,703	17.5
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	10,188	952,282,218	1,057,144,986	11
LAUNDRY & DRY CLEANING	8123	1,050	407,308,876	400,317,285	-1.7
OTHER PERSONAL SERVICES	8122, 8129	6,655	1,692,657,737	2,128,351,432	25.7
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,540	592,753,486	572,208,206	-3.5
PUBLIC ADMINISTRATION, OTHER	92,00	497	285,282,971	217,258,335	-23.8
TOTAL ALL INDUSTRIES		329,735	\$610,376,284,853	\$627,133,401,320	2.7%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
CALENDAR 2008 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$425,407	\$35,359	\$390,048	0.004840	\$1,888
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	5,226,598	444,958	4,781,640	0.001380	6,599
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	3,937,021	571,091	3,365,930	0.002750	9,256
4	Insurance Agents/Brokers	14	1,977,492	52,943	1,924,549	0.004840	9,315
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	3,666,735	373,295	3,293,440	0.001380	4,545
6	Processing for Hire/Printing and Publishing	10	4,177,972	457,265	3,720,708	0.004840	18,008
7	Manufacturing	7	29,180,580	2,003,986	27,176,594	0.004840	131,535
8	Royalties; Child Care	80	1,673,206	204,735	1,468,471	0.004840	7,107
9	Wholesaling	3	202,050,927	66,115,607	135,935,320	0.004840	657,927
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	6,483,634	839,304	5,644,330	0.004840	27,319
11	Public or Nonprofit Hospitals	55	8,099,429	1,828,186	6,271,243	0.015000	94,069
12	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	2,689,236	675	2,688,561	0.004710	12,663
13	Service & Other Activities	4	101,835,473	23,955,908	77,879,565	0.015000	1,168,193
14	Gambling Contests of Chance (\$50,000 per year or greater)	192	591,141	220,294	370,846	0.016300	6,045
15	Retailing of Interstate Transportation Equip.	19	1,674,643	566,364	1,108,279	0.004840	5,364
16	Retailing	2	187,202,350	33,427,157	153,775,194	0.004710	724,281
17	Non-Mfg Aerospace Product Development	188	53,382	1,118	52,264	0.009000	470
18	FAR Part 145 Repair Stations	189	133,116	9,232	123,884	0.002904	360
19	Mfg. of Aluminum/Solar Energy/FAR	190	742,024	4,046	737,978	0.002904	2,143
20	Wholesaling of Aluminum/Solar Energy	191	193,011	1,054	191,957	0.002904	557
21	Mfg. of Commercial Airplanes or Components	195	2,501,815	23,349	2,478,466	0.004235	10,496
22	Whlse of Commercial Airplanes or Components	196	7,671,523	2,404,669	5,266,854	0.004235	22,305
23	Retailing of Commercial Airplanes or Components	197	19,109,311	1,084,140	18,025,170	0.004235	76,337
24	Parimutuel Wagering	193	D	D	D	0.001300	D
25	Processing for Hire Timber Products	300	357,409	1,331	356,077	0.004235	1,508
26	Extracting Timber, Extracting for Hire Timber	301	221,205	12,811	208,394	0.004235	883
27	Manufacturing of Timber or Wood Products	302	4,112,909	403,868	3,709,042	0.004235	15,708
28	Wholesaling of Timber or Wood Products	303	7,038,915	3,904,707	3,134,208	0.004235	13,273
29	Sale of Standing Timber	304	23,689	0	23,689	0.003424	81
30	Manufacturing of Semi-Conductors	607	561,408	1,893	559,516	0.002750	1,539
	TOTAL B&O TAXES		603,611,562	138,949,344	464,662,218		3,029,774

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
31	Retail Sales Tax	1	\$194,229,388	\$80,221,460	\$114,007,928	0.065000	\$7,410,515
32	Use Tax	5	5,018,266	0	5,018,266	0.065000	326,187
TOTAL STATE SALES/USE TAX			199,247,655	80,221,460	119,026,194		7,736,703

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
33	Water Distribution	60	\$913,291	\$90,962	\$822,329	0.050290	\$41,355
34	Sewer Collection	61	428,624	199,026	229,598	0.038520	8,844
35	Power	49	7,388,324	1,770,277	5,618,047	0.038730	217,587
36	Gas Dist., Telegraph	26	1,856,098	12,595	1,843,503	0.038520	71,012
37	Motor Transportation, Railroad, Railroad Car	8	4,512,879	3,130,273	1,382,606	0.019260	26,629
38	Urban Transportation/Vessels Under 65 Feet	12	734,832	227,728	507,103	0.006420	3,256
39	Other Public Service	13	527,636	303,709	223,926	0.019260	4,313
TOTAL PUBLIC UTILITY TAXES			16,361,682	5,734,570	10,627,112		372,995

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
40	Motor Vehicle Sales/Leases	120	\$8,437,178	\$0	\$8,437,178	0.003000	\$25,312
41	Litter Tax	36	57,707,584	0	57,707,584	0.000150	8,656
42	Tobacco Products	20	47,448	0	47,448	0.750000	35,586
43	Refuse Collection	64	1,308,831	403,931	904,900	0.036000	32,576
44	Petroleum Products Tax	57	Temporarily Not Due - Fund Limit Reached				
45	Hazardous Substance	65	22,423,652	819,957	21,603,695	0.007000	151,226
46	IMR	79	166,385	0	166,385	0.060000	9,983
47	Solid Fuel Burning Device Fee	59	Devices	0	10,242	\$30/Device	307
48	Syrup Tax	54	Gallons	0	8,664,418	\$1.00/Gal	8,664
49	Tire Fee	73	Tires	0	4,102,753	\$.90/Tire	3,692
50	Cigar Tax (\$0.67 or more)	194	Cigars	0	943,018	\$.50/Cigar	472
51	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	38,409,025	\$.44/Line	16,900
52	Wireless State Enhanced 911 Tax	94	Radio Lines	0	58,913,850	\$.20/Line	11,783
TOTAL OTHER TAXES							305,157

TOTAL STATE TAXES \$11,444,629**

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Calendar 2007 to Calendar 2008
(Dollars in Thousands)

County	Calendar 2007	Calendar 2008	Percent Change
Adams	\$184,595	\$222,368	20.5%
Asotin	190,544	198,924	4.4%
Benton	2,574,398	2,601,911	1.1%
Chelan	1,494,671	1,532,758	2.5%
Clallam	1,063,475	943,914	-11.2%
Clark	4,849,743	4,548,933	-6.2%
Columbia	41,928	37,392	-10.8%
Cowlitz	1,407,593	1,279,364	-9.1%
Douglas	457,364	669,904	46.5%
Ferry	38,286	45,026	17.6%
Franklin	1,057,004	1,052,102	-0.5%
Garfield	17,445	16,484	-5.5%
Grant	1,537,951	1,551,866	0.9%
Grays Harbor	958,833	885,518	-7.6%
Island	884,269	790,870	-10.6%
Jefferson	378,450	376,127	-0.6%
King	47,178,010	45,158,574	-4.3%
Kitsap	3,571,938	3,316,456	-7.2%
Kittitas	795,557	740,684	-6.9%
Klickitat	170,198	187,355	10.1%
Lewis	1,149,154	1,261,728	9.8%
Lincoln	81,486	89,210	9.5%
Mason	562,231	547,027	-2.7%
Okanogan	524,078	519,453	-0.9%
Pacific	220,693	233,534	5.8%
Pend Oreille	100,241	105,070	4.8%
Pierce	12,535,646	11,711,653	-6.6%
San Juan	378,828	389,144	2.7%
Skagit	2,508,029	2,238,196	-10.8%
Skamania	88,397	78,999	-10.6%
Snohomish	11,711,465	10,784,068	-7.9%
Spokane	7,683,955	7,361,005	-4.2%
Stevens	368,554	371,839	0.9%
Thurston	4,195,878	3,980,604	-5.1%
Wahkiakum	26,809	23,670	-11.7%
Walla Walla	704,261	760,708	8.0%
Whatcom	3,236,590	3,159,007	-2.4%
Whitman	492,005	497,242	1.1%
Yakima	2,822,369	2,954,364	4.7%
Total	118,242,922	113,223,051	-4.2%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,160</u>	<u>\$69,584,117</u>	<u>1,118</u>	<u>\$97,462,104</u>
MOTOR VEHICLES & PARTS	441	71	11,962,384	57	12,837,470
NEW & USED AUTO DEALERS	4411	23	2,814,351	16	4,942,860
RV, BOAT, MOTORCYCLE DEALERS	4412	8	26,680	14	3,958,210
AUTOMOTIVE PARTS & TIRE	4413	40	9,121,353	27	3,936,400
FURNITURE & HOME FURNISHING	442	45	613,784	40	2,075,498
ELECTRONICS & APPLIANCES	443	89	5,432,461	96	1,619,393
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	715,966	33	992,523
COMPUTERS & SOFTWARE	44312	52	4,716,495	59	621,531
CAMERA & PHOTO SUPPLIES	44313	D	D	4	5,339
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	88	7,176,382	63	9,824,462
BUILDING MATERIALS	4441	62	5,232,833	49	9,093,122
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,943,549	14	731,340
FOOD & BEVERAGE STORES	445	20	3,228,123	27	11,193,038
GROCERY & CONVENIENCE STORES	4451	8	3,056,021	7	10,630,448
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	172,102	20	562,590
DRUG/HEALTH STORES	446	60	935,966	70	2,561,572
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	10,810,770	6	2,380,465
APPAREL & ACCESSORIES	448	75	354,766	74	859,586
CLOTHING & SHOE STORES	4481, 4482	60	338,199	60	420,164
JEWELRY & LUGGAGE STORES	4483	15	16,567	14	439,422
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	87	583,373	91	3,019,185
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	522,056	58	2,644,086
BOOK/PERIODICAL/MUSIC STORE	4512	33	61,317	33	375,099
GENERAL MERCHANDISE STORES	452	12	22,340,475	11	43,430,263
DEPARTMENT STORES	4521	3	1,260,961	3	577,247
GENERAL MERCHANDISE STORES	4529	9	21,079,514	8	42,853,016
E-COMMERCE & MAIL ORDER	4541	114	1,056,497	129	1,178,282
MISCELLANEOUS RETAILERS	453, 4542, 4543	478	5,089,136	454	6,482,890
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>841,264</u>	<u>8</u>	<u>64,860</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>5,008,468</u>	<u>4</u>	<u>153,485</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>535</u>	<u>42,738,783</u>	<u>386</u>	<u>30,228,945</u>
CONSTRUCTION OF BUILDINGS	236	92	16,098,925	100	10,085,516
HEAVY CONSTRUCTION & HIGHWAYS	237	42	3,789,110	20	3,277,095
SPECIAL TRADE CONTRACTORS	238	401	22,850,748	266	16,866,334
<u>MANUFACTURING</u>	<u>31-33</u>	<u>194</u>	<u>4,087,454</u>	<u>197</u>	<u>3,455,489</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>782</u>	<u>54,288,065</u>	<u>748</u>	<u>14,171,509</u>
DURABLE GOODS	423	570	43,700,949	541	10,484,004
NONDURABLE GOODS	424	203	10,501,333	199	3,462,027
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	85,783	8	225,478
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>389,170</u>	<u>20</u>	<u>2,540,242</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>9,480,519</u>	<u>175</u>	<u>6,707,605</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>1,178,617</u>	<u>46</u>	<u>966,239</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>124</u>	<u>3,801,770</u>	<u>103</u>	<u>4,162,333</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>147</u>	<u>3,133,695</u>	<u>149</u>	<u>1,282,850</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>234</u>	<u>2,761,855</u>	<u>197</u>	<u>7,642,190</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>633,991</u>	<u>25</u>	<u>2,608,566</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>61</u>	<u>15,829,860</u>	<u>69</u>	<u>23,308,967</u>
ACCOMMODATIONS	721	9	2,843,986	14	5,156,329
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	52	12,985,874	55	18,152,638
<u>OTHER SERVICES</u>	<u>81</u>	<u>177</u>	<u>8,545,091</u>	<u>144</u>	<u>4,129,600</u>
REPAIR & MAINTENANCE	811	128	7,280,730	85	2,676,039
PERSONAL SERVICE	812	34	1,047,353	45	912,398
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	217,008	14	541,163
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>64,884</u>	<u>4</u>	<u>38,568</u>
TOTAL ALL INDUSTRIES		3,737	\$222,367,603	3,393	\$198,923,552

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,766</u>	<u>\$1,322,138,277</u>	<u>2,919</u>	<u>\$621,789,412</u>
MOTOR VEHICLES & PARTS	441	224	256,618,584	171	152,202,899
NEW & USED AUTO DEALERS	4411	79	183,367,549	59	116,811,130
RV, BOAT, MOTORCYCLE DEALERS	4412	42	30,488,984	38	17,660,815
AUTOMOTIVE PARTS & TIRE	4413	103	42,762,051	74	17,730,954
FURNITURE & HOME FURNISHING	442	136	50,531,850	126	15,797,072
ELECTRONICS & APPLIANCES	443	340	64,689,486	273	18,624,790
APPLIANCES, TV & OTHER ELECTRONICS	44311	98	47,859,787	81	5,424,334
COMPUTERS & SOFTWARE	44312	235	16,399,674	187	12,967,449
CAMERA & PHOTO SUPPLIES	44313	7	430,025	5	233,007
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	200	124,001,184	201	100,393,111
BUILDING MATERIALS	4441	148	114,787,342	160	97,647,999
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	9,213,842	41	2,745,112
FOOD & BEVERAGE STORES	445	107	71,742,426	109	49,333,214
GROCERY & CONVENIENCE STORES	4451	34	69,165,260	35	46,198,120
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	2,577,166	74	3,135,094
DRUG/HEALTH STORES	446	203	28,209,846	142	9,528,484
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	50,920,795	38	16,779,914
APPAREL & ACCESSORIES	448	226	109,126,049	172	19,626,004
CLOTHING & SHOE STORES	4481, 4482	174	96,007,742	140	17,268,297
JEWELRY & LUGGAGE STORES	4483	52	13,118,307	32	2,357,707
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	275	57,526,276	230	25,170,490
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	176	42,136,745	143	19,264,871
BOOK/PERIODICAL/MUSIC STORE	4512	99	15,389,531	87	5,905,619
GENERAL MERCHANDISE STORES	452	31	361,917,274	26	127,642,568
DEPARTMENT STORES	4521	7	126,572,049	4	36,848,278
GENERAL MERCHANDISE STORES	4529	24	235,345,225	22	90,794,290
E-COMMERCE & MAIL ORDER	4541	300	12,964,622	218	6,207,095
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,681	133,889,885	1,213	80,483,771
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>59</u>	<u>2,755,822</u>	<u>58</u>	<u>1,953,988</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>211,814</u>	<u>7</u>	<u>1,395,214</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>2,993,921</u>	<u>15</u>	<u>4,373,957</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,776</u>	<u>406,864,886</u>	<u>1,663</u>	<u>367,836,330</u>
CONSTRUCTION OF BUILDINGS	236	449	208,317,600	459	201,787,786
HEAVY CONSTRUCTION & HIGHWAYS	237	86	20,097,385	82	27,896,444
SPECIAL TRADE CONTRACTORS	238	1,241	178,449,901	1,122	138,152,100
<u>MANUFACTURING</u>	<u>31-33</u>	<u>782</u>	<u>47,720,507</u>	<u>664</u>	<u>32,687,784</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,110</u>	<u>202,704,062</u>	<u>1,749</u>	<u>135,221,667</u>
DURABLE GOODS	423	1,499	160,763,850	1,265	100,284,353
NONDURABLE GOODS	424	583	40,943,671	460	34,724,075
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	996,541	24	213,239
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>65</u>	<u>2,359,528</u>	<u>56</u>	<u>4,782,693</u>
<u>INFORMATION</u>	<u>51</u>	<u>399</u>	<u>110,016,076</u>	<u>362</u>	<u>45,881,520</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>116</u>	<u>20,569,603</u>	<u>107</u>	<u>16,853,797</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>371</u>	<u>60,062,207</u>	<u>312</u>	<u>33,811,452</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>723</u>	<u>34,700,664</u>	<u>528</u>	<u>18,383,933</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>909</u>	<u>52,458,984</u>	<u>684</u>	<u>29,617,511</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>138</u>	<u>21,423,233</u>	<u>112</u>	<u>14,460,816</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>396</u>	<u>247,719,511</u>	<u>448</u>	<u>167,201,613</u>
ACCOMMODATIONS	721	39	39,914,722	178	71,659,583
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	357	207,804,789	270	95,542,030
<u>OTHER SERVICES</u>	<u>81</u>	<u>745</u>	<u>67,069,355</u>	<u>578</u>	<u>36,247,881</u>
REPAIR & MAINTENANCE	811	434	48,063,784	341	27,339,499
PERSONAL SERVICE	812	261	16,859,984	183	7,302,697
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	2,145,587	54	1,605,685
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>142,941</u>	<u>11</u>	<u>258,923</u>
TOTAL ALL INDUSTRIES		12,393	\$2,601,911,391	10,273	\$1,532,758,491

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	2,751	\$460,241,361	5,484	\$1,955,818,253
MOTOR VEHICLES & PARTS	441	139	78,554,829	267	343,957,787
NEW & USED AUTO DEALERS	4411	37	59,493,357	83	259,267,642
RV, BOAT, MOTORCYCLE DEALERS	4412	34	3,272,883	51	21,448,948
AUTOMOTIVE PARTS & TIRE	4413	68	15,788,589	133	63,241,197
FURNITURE & HOME FURNISHING	442	106	14,723,928	197	63,478,465
ELECTRONICS & APPLIANCES	443	225	10,916,180	461	69,945,491
APPLIANCES, TV & OTHER ELECTRONICS	44311	81	4,956,567	119	39,439,637
COMPUTERS & SOFTWARE	44312	140	5,775,466	336	30,307,210
CAMERA & PHOTO SUPPLIES	44313	4	184,147	6	198,644
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	173	71,381,225	334	215,533,198
BUILDING MATERIALS	4441	128	63,388,515	233	192,328,887
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	7,992,710	101	23,204,311
FOOD & BEVERAGE STORES	445	88	45,788,166	225	169,958,104
GROCERY & CONVENIENCE STORES	4451	25	44,260,783	87	159,094,167
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	1,527,383	138	10,863,937
DRUG/HEALTH STORES	446	122	13,303,039	227	54,704,502
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	27,227,067	108	72,729,259
APPAREL & ACCESSORIES	448	158	8,411,661	307	118,428,960
CLOTHING & SHOE STORES	4481, 4482	128	6,550,011	243	107,297,168
JEWELRY & LUGGAGE STORES	4483	30	1,861,650	64	11,131,792
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	206	11,101,115	382	64,643,136
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	9,163,732	244	46,254,883
BOOK/PERIODICAL/MUSIC STORE	4512	77	1,937,383	138	18,388,253
GENERAL MERCHANDISE STORES	452	27	128,476,824	41	529,771,787
DEPARTMENT STORES	4521	4	17,450,348	6	142,175,883
GENERAL MERCHANDISE STORES	4529	23	111,026,476	35	387,595,904
E-COMMERCE & MAIL ORDER	4541	232	5,713,260	415	24,558,157
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,247	44,644,067	2,520	228,109,407
AGRICULTURE, FORESTRY, FISHING	11	71	3,264,741	113	15,401,554
MINING	21	12	1,054,130	15	1,865,971
UTILITIES	22	13	213,367	20	7,630,247
CONSTRUCTION	23	1,234	169,351,426	3,740	912,392,707
CONSTRUCTION OF BUILDINGS	236	328	76,009,698	988	479,848,103
HEAVY CONSTRUCTION & HIGHWAYS	237	54	20,343,503	155	83,841,656
SPECIAL TRADE CONTRACTORS	238	852	72,998,225	2,597	348,702,948
MANUFACTURING	31-33	561	23,310,847	1,167	95,853,310
WHOLESALE TRADE	42	1,499	55,892,841	2,680	321,783,374
DURABLE GOODS	423	1,045	44,015,507	1,888	264,894,958
NONDURABLE GOODS	424	433	11,502,839	750	55,251,811
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	374,495	42	1,636,605
TRANSPORTATION & WAREHOUSING	48-49	57	2,632,282	160	16,738,603
INFORMATION	51	333	39,139,333	591	234,464,420
FINANCE, INSURANCE	52	83	4,341,645	176	44,487,397
REAL ESTATE, RENTAL/LEASING	53	229	13,531,058	548	109,805,598
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	461	10,829,273	1,205	48,288,413
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	618	18,876,350	1,581	126,716,055
ARTS, ENTERTAINMENT & RECREATION	71	109	8,748,415	222	46,536,134
ACCOMMODATIONS & FOOD SERVICES	72	359	98,117,617	754	465,488,880
ACCOMMODATIONS	721	121	28,177,366	49	47,868,286
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	238	69,940,251	705	417,620,594
OTHER SERVICES	81	586	34,190,147	1,412	144,420,051
REPAIR & MAINTENANCE	811	375	27,722,869	837	111,874,406
PERSONAL SERVICE	812	167	5,025,722	512	30,997,928
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	1,441,556	63	1,547,717
PUBLIC ADMINISTRATION, OTHER	92.00	10	179,472	20	1,242,171
TOTAL ALL INDUSTRIES		8,986	\$943,914,305	19,888	\$4,548,933,138

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	588	\$9,580,160	2,772	\$666,148,568
MOTOR VEHICLES & PARTS	441	25	549,493	150	202,374,304
NEW & USED AUTO DEALERS	4411	4	44,295	37	166,685,184
RV, BOAT, MOTORCYCLE DEALERS	4412	7	120,197	29	10,639,968
AUTOMOTIVE PARTS & TIRE	4413	14	385,001	84	25,049,152
FURNITURE & HOME FURNISHING	442	20	292,170	103	15,264,762
ELECTRONICS & APPLIANCES	443	53	877,793	245	13,250,672
APPLIANCES, TV & OTHER ELECTRONICS	44311	21	528,647	83	6,628,561
COMPUTERS & SOFTWARE	44312	32	349,146	158	6,586,078
CAMERA & PHOTO SUPPLIES	44313	D	D	4	36,033
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	41	2,071,454	212	75,318,651
BUILDING MATERIALS	4441	31	1,664,033	156	68,501,589
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	407,421	56	6,817,062
FOOD & BEVERAGE STORES	445	12	1,981,815	94	51,460,188
GROCERY & CONVENIENCE STORES	4451	4	1,851,856	32	50,630,738
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	129,959	62	829,450
DRUG/HEALTH STORES	446	31	204,742	150	16,293,299
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	794,499	56	58,761,701
APPAREL & ACCESSORIES	448	40	60,501	140	13,691,453
CLOTHING & SHOE STORES	4481, 4482	37	59,667	110	8,485,864
JEWELRY & LUGGAGE STORES	4483	3	834	30	5,205,589
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	359,801	199	14,593,663
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	212,411	127	11,765,959
BOOK/PERIODICAL/MUSIC STORE	4512	20	147,390	72	2,827,704
GENERAL MERCHANDISE STORES	452	8	166,038	22	131,184,067
DEPARTMENT STORES	4521	3	105,718	5	45,858,742
GENERAL MERCHANDISE STORES	4529	5	60,320	17	85,325,325
E-COMMERCE & MAIL ORDER	4541	79	283,395	229	4,762,490
MISCELLANEOUS RETAILERS	453, 4542, 4543	226	1,938,459	1,172	69,193,318
AGRICULTURE, FORESTRY, FISHING	11	8	57,887	53	1,862,581
MINING	21	3	318,186	16	1,922,160
UTILITIES	22	3	160,262	16	727,009
CONSTRUCTION	23	204	10,096,539	1,734	160,796,397
CONSTRUCTION OF BUILDINGS	236	50	2,886,082	385	78,292,191
HEAVY CONSTRUCTION & HIGHWAYS	237	14	1,024,195	105	19,054,305
SPECIAL TRADE CONTRACTORS	238	140	6,186,262	1,244	63,449,901
MANUFACTURING	31-33	96	851,673	589	25,156,153
WHOLESALE TRADE	42	351	6,323,407	1,755	106,485,815
DURABLE GOODS	423	243	2,362,541	1,287	89,076,437
NONDURABLE GOODS	424	105	3,930,158	447	17,104,954
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	30,708	21	304,424
TRANSPORTATION & WAREHOUSING	48-49	5	29,457	99	5,997,080
INFORMATION	51	119	1,760,808	348	56,913,265
FINANCE, INSURANCE	52	20	181,002	94	6,543,824
REAL ESTATE, RENTAL/LEASING	53	53	719,442	274	30,050,839
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	65	415,902	467	18,530,886
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	104	683,586	699	24,206,462
ARTS, ENTERTAINMENT & RECREATION	71	16	1,420,642	84	9,007,795
ACCOMMODATIONS & FOOD SERVICES	72	32	2,649,601	295	126,159,314
ACCOMMODATIONS	721	11	857,517	49	15,859,668
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	21	1,792,084	246	110,299,646
OTHER SERVICES	81	55	2,143,292	578	37,845,422
REPAIR & MAINTENANCE	811	31	1,754,798	369	27,103,022
PERSONAL SERVICE	812	21	281,181	173	8,798,090
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	107,313	36	1,944,310
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	12	1,010,737
TOTAL ALL INDUSTRIES		1,722	\$37,391,846	9,885	\$1,279,364,307

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,417</u>	<u>\$236,608,903</u>	<u>726</u>	<u>\$15,375,641</u>
MOTOR VEHICLES & PARTS	441	76	46,293,949	39	2,464,193
NEW & USED AUTO DEALERS	4411	21	32,480,609	10	399,740
RV, BOAT, MOTORCYCLE DEALERS	4412	16	4,542,546	7	74,289
AUTOMOTIVE PARTS & TIRE	4413	39	9,270,794	22	1,990,164
FURNITURE & HOME FURNISHING	442	50	10,139,822	25	363,750
ELECTRONICS & APPLIANCES	443	118	6,150,762	57	514,849
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	1,889,947	24	266,817
COMPUTERS & SOFTWARE	44312	79	4,260,815	33	248,032
CAMERA & PHOTO SUPPLIES	44313	D	D	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	10,511,527	52	1,894,983
BUILDING MATERIALS	4441	85	6,147,136	38	1,490,020
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	4,364,391	14	404,963
FOOD & BEVERAGE STORES	445	44	17,199,186	23	3,373,750
GROCERY & CONVENIENCE STORES	4451	12	16,315,508	8	3,360,068
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	883,678	15	13,682
DRUG/HEALTH STORES	446	73	3,424,287	36	351,539
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	6,747,807	9	2,613,530
APPAREL & ACCESSORIES	448	96	8,210,689	44	225,332
CLOTHING & SHOE STORES	4481, 4482	76	5,644,661	41	223,700
JEWELRY & LUGGAGE STORES	4483	20	2,566,028	3	1,632
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	113	3,699,659	64	417,406
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	3,518,221	36	232,936
BOOK/PERIODICAL/MUSIC STORE	4512	41	181,438	28	184,470
GENERAL MERCHANDISE STORES	452	18	100,374,515	6	162,521
DEPARTMENT STORES	4521	4	22,482,554	3	123,377
GENERAL MERCHANDISE STORES	4529	14	77,891,961	3	39,144
E-COMMERCE & MAIL ORDER	4541	148	1,631,661	98	647,417
MISCELLANEOUS RETAILERS	453, 4542, 4543	559	22,225,039	273	2,346,371
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>317,060</u>	<u>12</u>	<u>100,989</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>220,741</u>	<u>6</u>	<u>571,254</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>848,276</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>829</u>	<u>240,631,281</u>	<u>185</u>	<u>10,814,561</u>
CONSTRUCTION OF BUILDINGS	236	219	192,627,731	43	3,393,489
HEAVY CONSTRUCTION & HIGHWAYS	237	56	16,226,976	18	4,652,401
SPECIAL TRADE CONTRACTORS	238	554	31,776,574	124	2,768,671
<u>MANUFACTURING</u>	<u>31-33</u>	<u>239</u>	<u>7,577,618</u>	<u>117</u>	<u>1,031,454</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>839</u>	<u>71,937,652</u>	<u>389</u>	<u>6,272,021</u>
DURABLE GOODS	423	586	63,853,676	286	3,396,862
NONDURABLE GOODS	424	239	8,009,928	99	2,844,927
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	74,048	4	30,232
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>26</u>	<u>1,073,597</u>	<u>6</u>	<u>13,762</u>
<u>INFORMATION</u>	<u>51</u>	<u>226</u>	<u>18,942,329</u>	<u>129</u>	<u>2,406,703</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>2,103,903</u>	<u>17</u>	<u>136,148</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>149</u>	<u>8,520,938</u>	<u>45</u>	<u>1,166,100</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>221</u>	<u>30,798,350</u>	<u>85</u>	<u>308,745</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>319</u>	<u>9,773,052</u>	<u>101</u>	<u>786,450</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>6,427,861</u>	<u>8</u>	<u>164,722</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>88</u>	<u>27,335,412</u>	<u>30</u>	<u>4,146,646</u>
ACCOMMODATIONS	721	8	2,339,086	15	1,947,758
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	24,996,326	15	2,198,888
<u>OTHER SERVICES</u>	<u>81</u>	<u>225</u>	<u>6,758,802</u>	<u>78</u>	<u>1,679,804</u>
REPAIR & MAINTENANCE	811	135	4,261,246	47	1,405,221
PERSONAL SERVICE	812	71	2,359,325	21	158,671
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	138,231	10	115,912
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>28,697</u>	<u>6</u>	<u>51,022</u>
TOTAL ALL INDUSTRIES		4,708	\$669,904,472	1,940	\$45,026,022

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,152</u>	<u>\$383,589,438</u>	<u>401</u>	<u>\$7,539,691</u>
MOTOR VEHICLES & PARTS	441	126	148,539,962	12	402,069
NEW & USED AUTO DEALERS	4411	37	113,642,391	3	41,142
RV, BOAT, MOTORCYCLE DEALERS	4412	21	16,690,106	3	1,357
AUTOMOTIVE PARTS & TIRE	4413	68	18,207,465	6	359,570
FURNITURE & HOME FURNISHING	442	76	4,752,658	13	88,948
ELECTRONICS & APPLIANCES	443	197	9,299,296	41	554,488
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	5,539,007	19	454,582
COMPUTERS & SOFTWARE	44312	132	3,697,901	22	99,906
CAMERA & PHOTO SUPPLIES	44313	3	62,388	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	138	46,866,266	27	1,784,333
BUILDING MATERIALS	4441	92	39,287,917	23	1,725,023
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	7,578,349	4	59,310
FOOD & BEVERAGE STORES	445	54	22,625,096	7	1,007,568
GROCERY & CONVENIENCE STORES	4451	23	21,820,161	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	804,935	7	1,007,568
DRUG/HEALTH STORES	446	91	8,980,297	19	327,832
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	23,936,234	D	D
APPAREL & ACCESSORIES	448	130	4,325,692	31	38,849
CLOTHING & SHOE STORES	4481, 4482	111	4,137,176	28	26,848
JEWELRY & LUGGAGE STORES	4483	19	188,516	3	12,001
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	154	5,658,399	38	41,399
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	2,065,323	25	36,679
BOOK/PERIODICAL/MUSIC STORE	4512	57	3,593,076	13	4,720
GENERAL MERCHANDISE STORES	452	21	63,159,312	7	1,671,001
DEPARTMENT STORES	4521	3	1,066,188	3	112,128
GENERAL MERCHANDISE STORES	4529	18	62,093,124	4	1,558,873
E-COMMERCE & MAIL ORDER	4541	174	2,915,511	59	179,960
MISCELLANEOUS RETAILERS	453, 4542, 4543	963	42,530,715	147	1,443,244
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>5,431,317</u>	<u>4</u>	<u>124,255</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>2,225,447</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,320,836</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,158</u>	<u>250,260,748</u>	<u>130</u>	<u>3,666,027</u>
CONSTRUCTION OF BUILDINGS	236	246	157,374,401	15	756,376
HEAVY CONSTRUCTION & HIGHWAYS	237	69	18,382,172	11	637,877
SPECIAL TRADE CONTRACTORS	238	843	74,504,175	104	2,271,774
<u>MANUFACTURING</u>	<u>31-33</u>	<u>424</u>	<u>33,779,472</u>	<u>41</u>	<u>218,400</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,376</u>	<u>142,233,702</u>	<u>226</u>	<u>2,374,284</u>
DURABLE GOODS	423	988	114,857,670	149	1,713,125
NONDURABLE GOODS	424	370	26,987,812	73	655,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	388,220	4	5,239
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>49</u>	<u>5,633,657</u>	<u>6</u>	<u>69,203</u>
<u>INFORMATION</u>	<u>51</u>	<u>299</u>	<u>37,139,050</u>	<u>80</u>	<u>791,427</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>85</u>	<u>5,505,997</u>	<u>15</u>	<u>70,196</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>231</u>	<u>40,762,003</u>	<u>38</u>	<u>429,236</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>343</u>	<u>10,282,661</u>	<u>43</u>	<u>166,701</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>479</u>	<u>17,343,070</u>	<u>45</u>	<u>198,839</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>5,764,375</u>	<u>4</u>	<u>1,750</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>173</u>	<u>62,885,578</u>	<u>8</u>	<u>380,309</u>
ACCOMMODATIONS	721	21	14,754,337	3	36,065
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	152	48,131,241	5	344,244
<u>OTHER SERVICES</u>	<u>81</u>	<u>365</u>	<u>47,438,239</u>	<u>30</u>	<u>355,642</u>
REPAIR & MAINTENANCE	811	251	39,686,304	18	284,101
PERSONAL SERVICE	812	88	7,436,202	9	71,195
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	315,733	3	346
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>506,581</u>	<u>5</u>	<u>98,334</u>
TOTAL ALL INDUSTRIES		7,233	\$1,052,102,171	1,076	\$16,484,294

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,546</u>	<u>\$517,069,794</u>	<u>2,571</u>	<u>\$404,357,971</u>
MOTOR VEHICLES & PARTS	441	178	113,732,089	128	85,733,716
NEW & USED AUTO DEALERS	4411	59	77,466,261	38	63,766,761
RV, BOAT, MOTORCYCLE DEALERS	4412	32	8,296,068	27	2,602,827
AUTOMOTIVE PARTS & TIRE	4413	87	27,969,760	63	19,364,128
FURNITURE & HOME FURNISHING	442	98	11,381,599	101	9,000,516
ELECTRONICS & APPLIANCES	443	221	33,165,054	205	7,696,322
APPLIANCES, TV & OTHER ELECTRONICS	44311	84	5,986,940	66	3,301,917
COMPUTERS & SOFTWARE	44312	133	27,157,797	135	4,349,228
CAMERA & PHOTO SUPPLIES	44313	4	20,317	4	45,177
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	83,833,988	199	62,020,162
BUILDING MATERIALS	4441	140	62,659,778	144	57,589,006
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	21,174,210	55	4,431,156
FOOD & BEVERAGE STORES	445	86	34,790,954	96	41,809,317
GROCERY & CONVENIENCE STORES	4451	34	33,919,364	50	40,342,629
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	871,590	46	1,466,688
DRUG/HEALTH STORES	446	124	5,928,248	110	8,848,980
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	38,013,920	43	46,054,196
APPAREL & ACCESSORIES	448	152	11,887,258	147	8,156,642
CLOTHING & SHOE STORES	4481, 4482	125	10,083,749	115	5,734,857
JEWELRY & LUGGAGE STORES	4483	27	1,803,509	32	2,421,785
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	188	9,268,610	168	10,677,929
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	118	5,383,074	108	8,439,686
BOOK/PERIODICAL/MUSIC STORE	4512	70	3,885,536	60	2,238,243
GENERAL MERCHANDISE STORES	452	24	104,717,531	19	78,280,279
DEPARTMENT STORES	4521	4	11,722,017	3	15,037,134
GENERAL MERCHANDISE STORES	4529	20	92,995,514	16	63,243,145
E-COMMERCE & MAIL ORDER	4541	192	4,762,676	192	4,380,698
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,045	65,587,867	1,163	41,699,214
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>4,444,490</u>	<u>63</u>	<u>2,754,805</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>184,974</u>	<u>15</u>	<u>2,224,291</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>16,072,982</u>	<u>16</u>	<u>103,724</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,371</u>	<u>388,276,329</u>	<u>1,364</u>	<u>176,874,363</u>
CONSTRUCTION OF BUILDINGS	236	303	194,837,298	367	85,595,359
HEAVY CONSTRUCTION & HIGHWAYS	237	86	37,101,635	71	13,404,635
SPECIAL TRADE CONTRACTORS	238	982	156,337,396	926	77,874,369
<u>MANUFACTURING</u>	<u>31-33</u>	<u>528</u>	<u>29,434,854</u>	<u>541</u>	<u>16,742,787</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,617</u>	<u>272,223,992</u>	<u>1,407</u>	<u>61,693,981</u>
DURABLE GOODS	423	1,178	237,046,481	1,014	48,841,456
NONDURABLE GOODS	424	420	34,238,413	378	12,656,457
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	939,098	15	196,068
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>55</u>	<u>4,865,566</u>	<u>62</u>	<u>7,024,540</u>
<u>INFORMATION</u>	<u>51</u>	<u>320</u>	<u>46,777,062</u>	<u>314</u>	<u>37,854,309</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>96</u>	<u>9,513,143</u>	<u>82</u>	<u>4,641,133</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>260</u>	<u>36,732,685</u>	<u>262</u>	<u>16,365,871</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>416</u>	<u>36,662,069</u>	<u>377</u>	<u>8,634,170</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>543</u>	<u>24,588,419</u>	<u>546</u>	<u>13,272,991</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>65</u>	<u>9,992,484</u>	<u>90</u>	<u>6,061,974</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>285</u>	<u>103,918,625</u>	<u>373</u>	<u>98,990,229</u>
ACCOMMODATIONS	721	67	22,979,248	119	25,477,293
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	218	80,939,377	254	73,512,936
<u>OTHER SERVICES</u>	<u>81</u>	<u>535</u>	<u>50,886,854</u>	<u>475</u>	<u>27,573,019</u>
REPAIR & MAINTENANCE	811	348	43,676,178	301	17,407,520
PERSONAL SERVICE	812	146	5,729,099	130	4,068,930
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	1,481,577	44	6,096,569
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>221,219</u>	<u>10</u>	<u>347,678</u>
TOTAL ALL INDUSTRIES		8,724	\$1,551,865,541	8,568	\$885,517,836

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	3,005	\$310,574,323	1,977	\$117,320,884
MOTOR VEHICLES & PARTS	441	147	38,210,245	89	12,202,727
NEW & USED AUTO DEALERS	4411	35	20,154,954	17	2,485,816
RV, BOAT, MOTORCYCLE DEALERS	4412	47	3,170,186	37	4,995,600
AUTOMOTIVE PARTS & TIRE	4413	65	14,885,105	35	4,721,311
FURNITURE & HOME FURNISHING	442	174	15,263,989	80	4,291,864
ELECTRONICS & APPLIANCES	443	225	10,513,361	144	4,728,776
APPLIANCES, TV & OTHER ELECTRONICS	44311	85	5,860,298	56	2,187,527
COMPUTERS & SOFTWARE	44312	136	4,024,233	88	2,541,249
CAMERA & PHOTO SUPPLIES	44313	4	628,830	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	238	68,039,173	159	23,059,134
BUILDING MATERIALS	4441	186	64,683,841	106	20,400,577
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	3,355,332	53	2,658,557
FOOD & BEVERAGE STORES	445	91	31,938,451	56	14,652,010
GROCERY & CONVENIENCE STORES	4451	14	28,501,783	10	14,028,469
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	3,436,668	46	623,541
DRUG/HEALTH STORES	446	127	8,780,634	90	4,159,054
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	12,990,854	13	6,725,427
APPAREL & ACCESSORIES	448	182	6,281,528	125	3,179,683
CLOTHING & SHOE STORES	4481, 4482	140	4,413,331	101	2,738,304
JEWELRY & LUGGAGE STORES	4483	42	1,868,197	24	441,379
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	226	6,175,989	157	4,502,454
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	136	4,844,635	99	3,195,861
BOOK/PERIODICAL/MUSIC STORE	4512	90	1,331,354	58	1,306,593
GENERAL MERCHANDISE STORES	452	24	58,114,288	19	10,165,474
DEPARTMENT STORES	4521	4	4,584,105	3	799,138
GENERAL MERCHANDISE STORES	4529	20	53,530,183	16	9,366,336
E-COMMERCE & MAIL ORDER	4541	237	7,398,256	181	3,413,276
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,313	46,867,555	864	26,241,005
AGRICULTURE, FORESTRY, FISHING	11	55	1,214,095	30	1,946,337
MINING	21	7	825,429	9	1,186,061
UTILITIES	22	23	2,164,710	7	60,306
CONSTRUCTION	23	2,194	207,018,453	1,046	98,435,712
CONSTRUCTION OF BUILDINGS	236	537	116,116,054	282	50,605,990
HEAVY CONSTRUCTION & HIGHWAYS	237	94	13,266,615	60	14,069,915
SPECIAL TRADE CONTRACTORS	238	1,563	77,635,784	704	33,759,807
MANUFACTURING	31-33	601	19,172,834	456	18,797,847
WHOLESALE TRADE	42	1,362	41,335,759	1,054	28,408,985
DURABLE GOODS	423	941	18,323,717	723	17,662,353
NONDURABLE GOODS	424	405	22,504,504	315	10,707,067
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	507,538	16	39,565
TRANSPORTATION & WAREHOUSING	48-49	53	4,371,489	39	1,244,579
INFORMATION	51	344	41,084,724	259	18,356,213
FINANCE, INSURANCE	52	93	4,543,267	60	2,097,811
REAL ESTATE, RENTAL/LEASING	53	263	12,460,594	166	5,385,335
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	492	11,521,035	310	5,183,257
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	806	27,604,489	436	9,615,052
ARTS, ENTERTAINMENT & RECREATION	71	152	12,005,369	81	5,470,370
ACCOMMODATIONS & FOOD SERVICES	72	296	72,851,702	197	47,710,671
ACCOMMODATIONS	721	110	11,853,366	65	13,197,361
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	186	60,998,336	132	34,513,310
OTHER SERVICES	81	551	21,955,542	354	14,784,640
REPAIR & MAINTENANCE	811	342	15,409,551	228	11,502,764
PERSONAL SERVICE	812	162	4,847,606	99	2,772,358
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	1,698,385	27	509,518
PUBLIC ADMINISTRATION, OTHER	92.00	8	166,270	7	122,467
TOTAL ALL INDUSTRIES		10,305	\$790,870,084	6,488	\$376,126,527

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>18,649</u>	<u>\$17,048,190,552</u>	<u>5,011</u>	<u>\$1,700,002,205</u>
MOTOR VEHICLES & PARTS	441	919	3,336,173,199	234	387,722,945
NEW & USED AUTO DEALERS	4411	393	2,718,270,684	70	311,473,412
RV, BOAT, MOTORCYCLE DEALERS	4412	208	295,898,497	57	33,776,438
AUTOMOTIVE PARTS & TIRE	4413	318	322,004,018	107	42,473,095
FURNITURE & HOME FURNISHING	442	853	923,168,301	236	52,450,821
ELECTRONICS & APPLIANCES	443	1,251	1,534,442,429	407	83,297,864
APPLIANCES, TV & OTHER ELECTRONICS	44311	380	625,815,056	135	55,708,354
COMPUTERS & SOFTWARE	44312	851	862,764,630	265	26,283,635
CAMERA & PHOTO SUPPLIES	44313	20	45,862,743	7	1,305,875
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	930	1,384,674,847	333	226,186,805
BUILDING MATERIALS	4441	654	1,294,886,270	225	196,796,111
LAWN & GARDEN SUPPLIES & EQUIP.	4442	276	89,788,577	108	29,390,694
FOOD & BEVERAGE STORES	445	1,163	1,061,462,461	204	124,234,280
GROCERY & CONVENIENCE STORES	4451	686	980,767,708	75	121,928,089
OTHER FOOD & BEVERAGE STORES	4452, 4453	477	80,694,753	129	2,306,191
DRUG/HEALTH STORES	446	646	535,243,514	203	40,830,578
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	383	318,013,525	60	35,718,200
APPAREL & ACCESSORIES	448	1,473	1,715,532,406	292	80,649,045
CLOTHING & SHOE STORES	4481, 4482	1,069	1,524,368,199	223	66,532,569
JEWELRY & LUGGAGE STORES	4483	404	191,164,207	69	14,116,476
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,194	767,937,369	343	72,917,584
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	726	534,072,530	219	52,865,684
BOOK/PERIODICAL/MUSIC STORE	4512	468	233,864,839	124	20,051,900
GENERAL MERCHANDISE STORES	452	123	2,784,785,023	36	401,055,878
DEPARTMENT STORES	4521	13	984,374,933	6	110,017,093
GENERAL MERCHANDISE STORES	4529	110	1,800,410,090	30	291,038,785
E-COMMERCE & MAIL ORDER	4541	945	296,030,112	389	20,440,635
MISCELLANEOUS RETAILERS	453, 4542, 4543	8,769	2,390,727,366	2,274	174,497,570
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>295</u>	<u>35,982,645</u>	<u>87</u>	<u>2,430,977</u>
<u>MINING</u>	<u>21</u>	<u>36</u>	<u>22,533,529</u>	<u>13</u>	<u>1,679,528</u>
<u>UTILITIES</u>	<u>22</u>	<u>54</u>	<u>16,685,381</u>	<u>20</u>	<u>1,680,279</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>16,321</u>	<u>10,063,446,587</u>	<u>3,572</u>	<u>617,830,308</u>
CONSTRUCTION OF BUILDINGS	236	5,458	6,193,827,026	1,015	292,258,577
HEAVY CONSTRUCTION & HIGHWAYS	237	509	851,109,096	146	85,561,894
SPECIAL TRADE CONTRACTORS	238	10,354	3,018,510,465	2,411	240,009,837
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,765</u>	<u>1,058,757,664</u>	<u>1,064</u>	<u>51,090,909</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,680</u>	<u>3,565,765,855</u>	<u>2,308</u>	<u>159,296,661</u>
DURABLE GOODS	423	3,761	2,994,110,490	1,590	110,309,747
NONDURABLE GOODS	424	1,812	547,392,503	694	48,472,644
ELECTRONIC MARKETS, AGENTS & BROKERS	425	107	24,262,862	24	514,270
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>627</u>	<u>224,064,152</u>	<u>104</u>	<u>6,309,191</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,488</u>	<u>1,973,675,822</u>	<u>509</u>	<u>158,055,497</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>394</u>	<u>356,812,351</u>	<u>144</u>	<u>21,372,754</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,685</u>	<u>1,324,386,757</u>	<u>439</u>	<u>61,646,719</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>5,858</u>	<u>1,306,590,728</u>	<u>1,087</u>	<u>39,923,402</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>7,259</u>	<u>1,381,918,851</u>	<u>1,487</u>	<u>71,653,074</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,547</u>	<u>470,161,425</u>	<u>232</u>	<u>29,306,463</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,547</u>	<u>4,909,338,751</u>	<u>640</u>	<u>288,634,973</u>
ACCOMMODATIONS	721	371	1,127,067,234	73	25,132,756
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,176	3,782,271,517	567	263,502,217
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,877</u>	<u>1,377,181,941</u>	<u>1,222</u>	<u>100,275,200</u>
REPAIR & MAINTENANCE	811	3,540	828,229,250	730	73,830,339
PERSONAL SERVICE	812	2,994	517,232,625	409	24,810,037
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	343	31,720,066	83	1,634,824
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>192</u>	<u>22,898,859</u>	<u>13</u>	<u>5,268,353</u>
TOTAL ALL INDUSTRIES		76,292	\$45,158,574,084	17,952	\$3,316,456,493

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,114</u>	<u>\$229,193,884</u>	<u>1,268</u>	<u>\$44,311,776</u>
MOTOR VEHICLES & PARTS	441	108	50,173,025	59	6,450,127
NEW & USED AUTO DEALERS	4411	26	27,126,066	9	629,402
RV, BOAT, MOTORCYCLE DEALERS	4412	29	11,757,448	14	73,267
AUTOMOTIVE PARTS & TIRE	4413	53	11,289,511	36	5,747,458
FURNITURE & HOME FURNISHING	442	115	12,136,743	41	407,621
ELECTRONICS & APPLIANCES	443	178	5,333,794	100	1,096,903
APPLIANCES, TV & OTHER ELECTRONICS	44311	71	1,886,267	33	410,455
COMPUTERS & SOFTWARE	44312	101	3,425,294	64	685,551
CAMERA & PHOTO SUPPLIES	44313	6	22,233	3	897
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	181	32,760,738	104	5,732,289
BUILDING MATERIALS	4441	144	22,718,045	84	5,535,945
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	10,042,693	20	196,344
FOOD & BEVERAGE STORES	445	51	23,623,759	35	7,386,372
GROCERY & CONVENIENCE STORES	4451	16	22,019,840	14	7,298,971
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	1,603,919	21	87,401
DRUG/HEALTH STORES	446	90	3,275,232	65	1,952,140
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	18,201,165	14	9,519,731
APPAREL & ACCESSORIES	448	121	3,902,473	62	313,420
CLOTHING & SHOE STORES	4481, 4482	96	2,730,395	54	301,157
JEWELRY & LUGGAGE STORES	4483	25	1,172,078	8	12,263
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	153	5,101,203	107	784,336
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	96	4,727,468	63	463,549
BOOK/PERIODICAL/MUSIC STORE	4512	57	373,735	44	320,787
GENERAL MERCHANDISE STORES	452	21	46,213,525	11	866,358
DEPARTMENT STORES	4521	3	2,879,028	3	439,729
GENERAL MERCHANDISE STORES	4529	18	43,334,497	8	426,629
E-COMMERCE & MAIL ORDER	4541	181	3,345,883	156	1,488,135
MISCELLANEOUS RETAILERS	453, 4542, 4543	877	25,126,344	514	8,314,344
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58</u>	<u>3,766,932</u>	<u>38</u>	<u>1,569,574</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>343,000</u>	<u>10</u>	<u>1,653,531</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>693,767</u>	<u>6</u>	<u>267,183</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,479</u>	<u>261,749,072</u>	<u>648</u>	<u>64,831,293</u>
CONSTRUCTION OF BUILDINGS	236	371	149,926,761	149	21,723,376
HEAVY CONSTRUCTION & HIGHWAYS	237	77	35,746,001	42	18,071,974
SPECIAL TRADE CONTRACTORS	238	1,030	76,075,935	457	25,035,943
<u>MANUFACTURING</u>	<u>31-33</u>	<u>420</u>	<u>15,784,372</u>	<u>234</u>	<u>5,409,256</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,217</u>	<u>40,650,145</u>	<u>844</u>	<u>23,042,518</u>
DURABLE GOODS	423	871	26,618,346	616	16,222,276
NONDURABLE GOODS	424	333	13,640,323	219	6,708,188
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	391,476	9	112,054
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>49</u>	<u>3,784,178</u>	<u>40</u>	<u>3,176,020</u>
<u>INFORMATION</u>	<u>51</u>	<u>272</u>	<u>23,381,234</u>	<u>196</u>	<u>9,226,496</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>4,768,056</u>	<u>49</u>	<u>1,825,827</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>227</u>	<u>15,040,285</u>	<u>140</u>	<u>7,698,824</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>340</u>	<u>7,481,938</u>	<u>160</u>	<u>1,874,426</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>464</u>	<u>25,697,883</u>	<u>229</u>	<u>3,304,870</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>86</u>	<u>13,293,712</u>	<u>33</u>	<u>1,683,263</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>190</u>	<u>76,990,777</u>	<u>88</u>	<u>12,138,220</u>
ACCOMMODATIONS	721	46	19,341,479	21	2,751,589
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	144	57,649,298	67	9,386,631
<u>OTHER SERVICES</u>	<u>81</u>	<u>319</u>	<u>17,856,636</u>	<u>177</u>	<u>5,184,759</u>
REPAIR & MAINTENANCE	811	194	13,935,561	114	3,767,968
PERSONAL SERVICE	812	94	3,119,502	49	1,032,141
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	801,573	14	384,650
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>208,099</u>	<u>9</u>	<u>156,785</u>
TOTAL ALL INDUSTRIES		7,338	\$740,683,970	4,169	\$187,354,621

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,840</u>	<u>\$507,607,439</u>	<u>1,034</u>	<u>\$25,071,411</u>
MOTOR VEHICLES & PARTS	441	162	102,363,093	59	7,089,787
NEW & USED AUTO DEALERS	4411	53	57,724,317	19	4,624,050
RV, BOAT, MOTORCYCLE DEALERS	4412	26	19,960,655	10	149,311
AUTOMOTIVE PARTS & TIRE	4413	83	24,678,121	30	2,316,426
FURNITURE & HOME FURNISHING	442	112	13,694,955	42	473,711
ELECTRONICS & APPLIANCES	443	230	12,168,503	79	728,288
APPLIANCES, TV & OTHER ELECTRONICS	44311	79	6,945,900	32	319,042
COMPUTERS & SOFTWARE	44312	146	5,097,835	47	409,246
CAMERA & PHOTO SUPPLIES	44313	5	124,768	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	225	58,671,375	76	4,995,853
BUILDING MATERIALS	4441	170	50,327,978	58	3,715,337
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	8,343,397	18	1,280,516
FOOD & BEVERAGE STORES	445	82	39,611,163	24	4,443,991
GROCERY & CONVENIENCE STORES	4451	41	38,965,629	7	4,389,667
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	645,534	17	54,324
DRUG/HEALTH STORES	446	126	12,347,825	58	1,583,824
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	29,058,027	9	912,133
APPAREL & ACCESSORIES	448	153	24,709,486	62	342,787
CLOTHING & SHOE STORES	4481, 4482	125	22,851,732	54	329,959
JEWELRY & LUGGAGE STORES	4483	28	1,857,754	8	12,828
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	197	13,661,277	87	598,071
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	136	13,198,300	58	488,324
BOOK/PERIODICAL/MUSIC STORE	4512	61	462,977	29	109,747
GENERAL MERCHANDISE STORES	452	30	102,217,316	8	352,147
DEPARTMENT STORES	4521	4	18,612,200	3	263,252
GENERAL MERCHANDISE STORES	4529	26	83,605,116	5	88,895
E-COMMERCE & MAIL ORDER	4541	210	4,461,558	123	615,816
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,257	94,642,861	407	2,935,003
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>79</u>	<u>3,213,934</u>	<u>18</u>	<u>216,823</u>
<u>MINING</u>	<u>21</u>	<u>23</u>	<u>4,798,177</u>	<u>6</u>	<u>1,297,468</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>13,522,841</u>	<u>8</u>	<u>291,797</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,776</u>	<u>320,319,141</u>	<u>493</u>	<u>23,848,138</u>
CONSTRUCTION OF BUILDINGS	236	420	134,265,188	113	7,609,987
HEAVY CONSTRUCTION & HIGHWAYS	237	106	92,608,341	45	7,954,620
SPECIAL TRADE CONTRACTORS	238	1,250	93,445,612	335	8,283,531
<u>MANUFACTURING</u>	<u>31-33</u>	<u>614</u>	<u>34,105,600</u>	<u>145</u>	<u>1,442,986</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,611</u>	<u>113,556,106</u>	<u>579</u>	<u>13,778,002</u>
DURABLE GOODS	423	1,178	87,931,090	387	6,511,570
NONDURABLE GOODS	424	412	25,069,881	185	7,238,661
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	555,135	7	27,771
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>80</u>	<u>22,411,598</u>	<u>16</u>	<u>472,237</u>
<u>INFORMATION</u>	<u>51</u>	<u>325</u>	<u>44,402,557</u>	<u>148</u>	<u>4,913,716</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>93</u>	<u>3,508,870</u>	<u>36</u>	<u>578,867</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>261</u>	<u>19,312,378</u>	<u>87</u>	<u>1,187,715</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>457</u>	<u>13,350,225</u>	<u>119</u>	<u>1,564,214</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>584</u>	<u>15,596,297</u>	<u>181</u>	<u>1,490,874</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>85</u>	<u>11,639,182</u>	<u>19</u>	<u>572,979</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>292</u>	<u>88,983,612</u>	<u>53</u>	<u>5,352,403</u>
ACCOMMODATIONS	721	56	10,165,829	15	1,914,737
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	236	78,817,783	38	3,437,666
<u>OTHER SERVICES</u>	<u>81</u>	<u>593</u>	<u>45,196,926</u>	<u>154</u>	<u>7,081,799</u>
REPAIR & MAINTENANCE	811	415	37,838,734	104	6,185,199
PERSONAL SERVICE	812	130	5,773,533	37	844,176
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	1,584,659	13	52,424
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>202,981</u>	<u>9</u>	<u>48,091</u>
TOTAL ALL INDUSTRIES		9,739	\$1,261,727,864	3,105	\$89,209,520

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,113</u>	<u>\$215,499,941</u>	<u>1,903</u>	<u>\$236,776,033</u>
MOTOR VEHICLES & PARTS	441	101	35,278,999	125	38,535,874
NEW & USED AUTO DEALERS	4411	28	18,759,340	46	25,813,398
RV, BOAT, MOTORCYCLE DEALERS	4412	21	1,845,215	23	428,034
AUTOMOTIVE PARTS & TIRE	4413	52	14,674,444	56	12,294,442
FURNITURE & HOME FURNISHING	442	103	4,598,602	67	3,330,813
ELECTRONICS & APPLIANCES	443	173	3,503,926	151	3,881,314
APPLIANCES, TV & OTHER ELECTRONICS	44311	68	1,961,211	59	1,543,067
COMPUTERS & SOFTWARE	44312	100	1,532,838	89	2,318,025
CAMERA & PHOTO SUPPLIES	44313	5	9,877	3	20,222
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	181	32,975,313	150	46,608,702
BUILDING MATERIALS	4441	146	26,608,828	110	42,624,460
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	6,366,485	40	3,984,242
FOOD & BEVERAGE STORES	445	53	17,976,107	66	27,150,626
GROCERY & CONVENIENCE STORES	4451	22	17,462,994	26	26,705,182
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	513,113	40	445,444
DRUG/HEALTH STORES	446	90	943,811	94	4,290,069
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	17,743,966	40	15,865,731
APPAREL & ACCESSORIES	448	108	1,501,539	106	5,560,649
CLOTHING & SHOE STORES	4481, 4482	89	1,127,217	89	4,908,571
JEWELRY & LUGGAGE STORES	4483	19	374,322	17	652,078
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	154	1,816,657	159	5,079,301
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	1,140,216	98	4,336,480
BOOK/PERIODICAL/MUSIC STORE	4512	57	676,441	61	742,821
GENERAL MERCHANDISE STORES	452	19	69,554,770	18	60,717,017
DEPARTMENT STORES	4521	3	1,061,154	5	6,617,543
GENERAL MERCHANDISE STORES	4529	16	68,493,616	13	54,099,474
E-COMMERCE & MAIL ORDER	4541	197	3,064,396	170	2,982,212
MISCELLANEOUS RETAILERS	453, 4542, 4543	903	26,541,855	757	22,773,725
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>55</u>	<u>1,676,818</u>	<u>43</u>	<u>3,311,810</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>807,921</u>	<u>7</u>	<u>1,679,390</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>267,576</u>	<u>19</u>	<u>2,783,470</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,733</u>	<u>152,661,402</u>	<u>846</u>	<u>102,827,341</u>
CONSTRUCTION OF BUILDINGS	236	427	71,488,493	257	60,116,261
HEAVY CONSTRUCTION & HIGHWAYS	237	83	12,136,361	56	9,169,062
SPECIAL TRADE CONTRACTORS	238	1,223	69,036,548	533	33,542,018
<u>MANUFACTURING</u>	<u>31-33</u>	<u>453</u>	<u>15,997,407</u>	<u>378</u>	<u>7,873,659</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,172</u>	<u>27,632,921</u>	<u>1,149</u>	<u>47,192,476</u>
DURABLE GOODS	423	854	23,535,305	831	35,335,447
NONDURABLE GOODS	424	308	4,017,071	300	11,134,283
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	80,545	18	722,746
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>3,098,737</u>	<u>36</u>	<u>2,549,582</u>
<u>INFORMATION</u>	<u>51</u>	<u>265</u>	<u>28,049,244</u>	<u>250</u>	<u>17,968,832</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>3,726,132</u>	<u>65</u>	<u>3,013,826</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>191</u>	<u>8,902,094</u>	<u>185</u>	<u>7,556,936</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>336</u>	<u>4,860,399</u>	<u>260</u>	<u>4,451,222</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>574</u>	<u>13,633,402</u>	<u>357</u>	<u>6,816,022</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>67</u>	<u>4,125,402</u>	<u>62</u>	<u>4,572,733</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>187</u>	<u>47,458,234</u>	<u>210</u>	<u>47,640,879</u>
ACCOMMODATIONS	721	35	10,360,116	77	18,036,697
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	152	37,098,118	133	29,604,182
<u>OTHER SERVICES</u>	<u>81</u>	<u>388</u>	<u>18,383,570</u>	<u>357</u>	<u>22,379,503</u>
REPAIR & MAINTENANCE	811	269	14,542,752	238	19,555,907
PERSONAL SERVICE	812	92	3,188,845	86	2,161,793
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	651,973	33	661,803
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>245,951</u>	<u>8</u>	<u>59,190</u>
TOTAL ALL INDUSTRIES		7,683	\$547,027,151	6,135	\$519,452,904

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,442</u>	<u>\$71,893,335</u>	<u>1,021</u>	<u>\$31,087,435</u>
MOTOR VEHICLES & PARTS	441	65	4,752,601	56	5,773,291
NEW & USED AUTO DEALERS	4411	13	675,383	19	3,663,669
RV, BOAT, MOTORCYCLE DEALERS	4412	17	103,349	12	256,747
AUTOMOTIVE PARTS & TIRE	4413	35	3,973,869	25	1,852,875
FURNITURE & HOME FURNISHING	442	57	1,706,372	40	351,299
ELECTRONICS & APPLIANCES	443	114	1,773,510	84	1,160,465
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	800,923	38	880,049
COMPUTERS & SOFTWARE	44312	69	972,587	46	280,416
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	17,769,454	76	3,513,512
BUILDING MATERIALS	4441	93	16,605,848	61	3,223,425
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	1,163,606	15	290,087
FOOD & BEVERAGE STORES	445	48	12,387,316	27	7,945,427
GROCERY & CONVENIENCE STORES	4451	24	12,076,711	7	7,746,745
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	310,605	20	198,682
DRUG/HEALTH STORES	446	77	1,829,825	54	651,780
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	8,484,047	14	2,355,777
APPAREL & ACCESSORIES	448	90	797,458	63	137,822
CLOTHING & SHOE STORES	4481, 4482	76	737,662	53	130,844
JEWELRY & LUGGAGE STORES	4483	14	59,796	10	6,978
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	1,921,356	83	387,516
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	59	1,345,107	49	237,542
BOOK/PERIODICAL/MUSIC STORE	4512	50	576,249	34	149,974
GENERAL MERCHANDISE STORES	452	13	4,829,303	9	513,010
DEPARTMENT STORES	4521	3	567,260	3	260,504
GENERAL MERCHANDISE STORES	4529	10	4,262,043	6	252,506
E-COMMERCE & MAIL ORDER	4541	132	2,941,445	108	698,697
MISCELLANEOUS RETAILERS	453, 4542, 4543	603	12,700,648	407	7,598,839
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>677,836</u>	<u>20</u>	<u>792,709</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>2,172,546</u>	<u>6</u>	<u>8,801,421</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>138,668</u>	<u>4</u>	<u>2,590,196</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>720</u>	<u>74,849,458</u>	<u>451</u>	<u>21,159,900</u>
CONSTRUCTION OF BUILDINGS	236	199	44,603,973	107	9,539,127
HEAVY CONSTRUCTION & HIGHWAYS	237	43	4,765,914	41	2,889,150
SPECIAL TRADE CONTRACTORS	238	478	25,479,571	303	8,731,623
<u>MANUFACTURING</u>	<u>31-33</u>	<u>239</u>	<u>4,349,334</u>	<u>184</u>	<u>2,978,458</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>789</u>	<u>12,806,880</u>	<u>596</u>	<u>17,318,382</u>
DURABLE GOODS	423	577	10,185,902	439	13,247,168
NONDURABLE GOODS	424	203	2,585,923	150	3,966,977
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	35,055	7	104,237
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>26</u>	<u>2,236,522</u>	<u>17</u>	<u>63,114</u>
<u>INFORMATION</u>	<u>51</u>	<u>194</u>	<u>10,785,504</u>	<u>147</u>	<u>5,305,778</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>2,511,986</u>	<u>32</u>	<u>690,917</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>124</u>	<u>3,983,569</u>	<u>85</u>	<u>1,547,340</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>189</u>	<u>1,707,703</u>	<u>137</u>	<u>862,588</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>253</u>	<u>3,459,395</u>	<u>183</u>	<u>1,772,006</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>54</u>	<u>3,067,471</u>	<u>14</u>	<u>304,546</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>192</u>	<u>32,863,830</u>	<u>57</u>	<u>7,297,834</u>
ACCOMMODATIONS	721	85	12,261,251	21	1,179,546
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	107	20,602,579	36	6,118,288
<u>OTHER SERVICES</u>	<u>81</u>	<u>204</u>	<u>5,968,145</u>	<u>128</u>	<u>2,448,846</u>
REPAIR & MAINTENANCE	811	128	4,066,282	83	1,221,277
PERSONAL SERVICE	812	51	1,012,648	29	567,228
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	889,215	16	660,341
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>61,495</u>	<u>3</u>	<u>48,319</u>
TOTAL ALL INDUSTRIES		4,525	\$233,533,677	3,085	\$105,069,789

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,772</u>	<u>\$5,551,483,215</u>	<u>1,581</u>	<u>\$95,175,546</u>
MOTOR VEHICLES & PARTS	441	636	1,557,274,608	71	11,004,694
NEW & USED AUTO DEALERS	4411	242	1,224,555,976	14	955,019
RV, BOAT, MOTORCYCLE DEALERS	4412	142	173,755,662	29	8,254,531
AUTOMOTIVE PARTS & TIRE	4413	252	158,962,970	28	1,795,144
FURNITURE & HOME FURNISHING	442	380	189,965,518	76	2,641,587
ELECTRONICS & APPLIANCES	443	712	282,799,087	126	3,682,792
APPLIANCES, TV & OTHER ELECTRONICS	44311	206	196,326,182	47	2,087,595
COMPUTERS & SOFTWARE	44312	493	82,673,381	76	1,590,867
CAMERA & PHOTO SUPPLIES	44313	13	3,799,524	3	4,330
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	545	516,436,931	116	19,778,524
BUILDING MATERIALS	4441	395	476,118,665	88	18,912,178
LAWN & GARDEN SUPPLIES & EQUIP.	4442	150	40,318,266	28	866,346
FOOD & BEVERAGE STORES	445	454	333,418,362	53	19,834,711
GROCERY & CONVENIENCE STORES	4451	270	321,217,314	15	18,052,507
OTHER FOOD & BEVERAGE STORES	4452, 4453	184	12,201,048	38	1,782,204
DRUG/HEALTH STORES	446	355	161,106,512	71	2,155,463
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	196	174,652,902	10	5,362,092
APPAREL & ACCESSORIES	448	552	327,746,760	114	3,528,248
CLOTHING & SHOE STORES	4481, 4482	409	280,079,767	91	3,272,351
JEWELRY & LUGGAGE STORES	4483	143	47,666,993	23	255,897
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	644	204,942,844	139	3,179,877
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	400	151,020,718	75	2,007,611
BOOK/PERIODICAL/MUSIC STORE	4512	244	53,922,126	64	1,172,266
GENERAL MERCHANDISE STORES	452	63	1,158,966,323	11	623,021
DEPARTMENT STORES	4521	9	384,460,798	4	350,973
GENERAL MERCHANDISE STORES	4529	54	774,505,525	7	272,048
E-COMMERCE & MAIL ORDER	4541	549	54,045,158	154	3,255,870
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,686	590,128,210	640	20,128,667
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>159</u>	<u>8,696,275</u>	<u>32</u>	<u>2,748,689</u>
<u>MINING</u>	<u>21</u>	<u>25</u>	<u>5,204,831</u>	<u>3</u>	<u>111,649</u>
<u>UTILITIES</u>	<u>22</u>	<u>41</u>	<u>4,946,354</u>	<u>8</u>	<u>560,033</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,558</u>	<u>2,263,281,072</u>	<u>813</u>	<u>156,974,040</u>
CONSTRUCTION OF BUILDINGS	236	2,103	1,302,621,605	283	102,949,642
HEAVY CONSTRUCTION & HIGHWAYS	237	284	207,656,640	38	14,600,333
SPECIAL TRADE CONTRACTORS	238	5,171	753,002,827	492	39,424,065
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,891</u>	<u>261,918,098</u>	<u>338</u>	<u>5,463,504</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,594</u>	<u>747,715,637</u>	<u>826</u>	<u>12,926,102</u>
DURABLE GOODS	423	2,471	627,776,805	552	6,858,150
NONDURABLE GOODS	424	1,067	117,561,078	264	6,025,616
ELECTRONIC MARKETS, AGENTS & BROKERS	425	56	2,377,754	10	42,336
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>280</u>	<u>42,806,541</u>	<u>56</u>	<u>3,855,880</u>
<u>INFORMATION</u>	<u>51</u>	<u>769</u>	<u>492,134,490</u>	<u>216</u>	<u>10,160,810</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>245</u>	<u>111,129,481</u>	<u>53</u>	<u>2,676,477</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>840</u>	<u>308,045,374</u>	<u>141</u>	<u>7,443,486</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,068</u>	<u>129,067,005</u>	<u>266</u>	<u>5,612,157</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,958</u>	<u>260,093,908</u>	<u>328</u>	<u>14,044,986</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>513</u>	<u>112,914,648</u>	<u>57</u>	<u>6,200,277</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,812</u>	<u>1,039,132,059</u>	<u>197</u>	<u>57,142,160</u>
ACCOMMODATIONS	721	146	92,378,782	114	32,048,748
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,666	946,753,277	83	25,093,412
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,991</u>	<u>370,008,471</u>	<u>245</u>	<u>8,032,126</u>
REPAIR & MAINTENANCE	811	1,803	278,651,034	149	5,751,101
PERSONAL SERVICE	812	1,047	83,549,644	74	2,044,180
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	141	7,807,793	22	236,845
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>49</u>	<u>2,905,842</u>	<u>3</u>	<u>15,986</u>
TOTAL ALL INDUSTRIES		35,579	\$11,711,653,486	5,163	\$389,143,908

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	4,023	\$1,143,515,807	829	\$16,468,145
MOTOR VEHICLES & PARTS	441	261	377,753,403	39	1,009,025
NEW & USED AUTO DEALERS	4411	77	261,558,019	7	337,711
RV, BOAT, MOTORCYCLE DEALERS	4412	71	81,279,258	9	82,996
AUTOMOTIVE PARTS & TIRE	4413	113	34,916,126	23	588,318
FURNITURE & HOME FURNISHING	442	188	27,231,719	29	191,921
ELECTRONICS & APPLIANCES	443	330	48,952,483	65	669,011
APPLIANCES, TV & OTHER ELECTRONICS	44311	109	36,803,519	26	267,482
COMPUTERS & SOFTWARE	44312	215	10,775,698	39	401,529
CAMERA & PHOTO SUPPLIES	44313	6	1,373,266	-	-
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	282	102,258,018	68	2,192,873
BUILDING MATERIALS	4441	204	90,960,063	54	1,956,966
LAWN & GARDEN SUPPLIES & EQUIP.	4442	78	11,297,955	14	235,907
FOOD & BEVERAGE STORES	445	141	71,761,585	16	2,186,609
GROCERY & CONVENIENCE STORES	4451	50	66,425,294	5	2,179,332
OTHER FOOD & BEVERAGE STORES	4452, 4453	91	5,336,291	11	7,277
DRUG/HEALTH STORES	446	176	23,731,374	40	249,796
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	61	40,569,300	7	3,091,323
APPAREL & ACCESSORIES	448	232	67,918,564	51	117,828
CLOTHING & SHOE STORES	4481, 4482	177	57,027,641	47	115,564
JEWELRY & LUGGAGE STORES	4483	55	10,890,923	4	2,264
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	280	40,634,145	71	801,924
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	168	37,138,318	39	473,368
BOOK/PERIODICAL/MUSIC STORE	4512	112	3,495,827	32	328,556
GENERAL MERCHANDISE STORES	452	34	221,232,483	9	278,992
DEPARTMENT STORES	4521	7	61,120,880	3	144,452
GENERAL MERCHANDISE STORES	4529	27	160,111,603	6	134,540
E-COMMERCE & MAIL ORDER	4541	281	7,878,510	104	554,124
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,757	113,594,223	330	5,124,719
AGRICULTURE, FORESTRY, FISHING	11	82	2,692,249	13	788,513
MINING	21	13	1,051,572	4	7,520
UTILITIES	22	17	506,162	3	8,983
CONSTRUCTION	23	2,517	355,140,910	521	18,527,206
CONSTRUCTION OF BUILDINGS	236	624	168,883,478	114	11,845,220
HEAVY CONSTRUCTION & HIGHWAYS	237	124	59,773,344	32	1,526,334
SPECIAL TRADE CONTRACTORS	238	1,769	126,484,088	375	5,155,652
MANUFACTURING	31-33	928	74,346,358	122	1,277,052
WHOLESALE TRADE	42	2,059	183,627,756	463	3,540,386
DURABLE GOODS	423	1,458	109,113,618	341	2,883,502
NONDURABLE GOODS	424	572	73,799,421	115	647,720
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	714,717	7	9,164
TRANSPORTATION & WAREHOUSING	48-49	143	20,738,918	23	509,973
INFORMATION	51	418	69,873,144	131	4,176,658
FINANCE, INSURANCE	52	121	9,729,279	24	532,536
REAL ESTATE, RENTAL/LEASING	53	375	51,371,409	87	1,293,693
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	720	23,549,207	96	485,037
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	964	38,504,015	165	1,054,292
ARTS, ENTERTAINMENT & RECREATION	71	163	19,303,402	13	277,672
ACCOMMODATIONS & FOOD SERVICES	72	441	181,311,274	40	28,322,763
ACCOMMODATIONS	721	73	28,246,089	9	24,655,697
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	368	153,065,185	31	3,667,066
OTHER SERVICES	81	859	62,673,224	106	1,667,101
REPAIR & MAINTENANCE	811	584	48,625,683	68	965,587
PERSONAL SERVICE	812	218	12,639,952	31	490,977
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	57	1,407,589	7	210,537
PUBLIC ADMINISTRATION, OTHER	92.00	14	261,093	4	61,043
TOTAL ALL INDUSTRIES		13,857	\$2,238,195,779	2,644	\$78,998,573

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>8,977</u>	<u>\$5,280,419,477</u>	<u>6,757</u>	<u>\$3,584,228,949</u>
MOTOR VEHICLES & PARTS	441	523	1,237,851,839	423	774,068,917
NEW & USED AUTO DEALERS	4411	195	952,647,793	192	592,627,700
RV, BOAT, MOTORCYCLE DEALERS	4412	114	120,143,341	76	66,486,888
AUTOMOTIVE PARTS & TIRE	4413	214	165,060,705	155	114,954,329
FURNITURE & HOME FURNISHING	442	439	182,889,674	254	139,311,312
ELECTRONICS & APPLIANCES	443	697	319,022,784	588	211,246,609
APPLIANCES, TV & OTHER ELECTRONICS	44311	211	196,517,688	162	156,161,195
COMPUTERS & SOFTWARE	44312	474	118,639,670	418	54,527,284
CAMERA & PHOTO SUPPLIES	44313	12	3,865,426	8	558,130
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	571	489,113,515	356	391,711,567
BUILDING MATERIALS	4441	399	437,748,753	250	358,105,963
LAWN & GARDEN SUPPLIES & EQUIP.	4442	172	51,364,762	106	33,605,604
FOOD & BEVERAGE STORES	445	431	344,101,209	248	237,126,921
GROCERY & CONVENIENCE STORES	4451	218	332,210,271	88	228,904,407
OTHER FOOD & BEVERAGE STORES	4452, 4453	213	11,890,938	160	8,222,514
DRUG/HEALTH STORES	446	335	151,896,147	279	83,808,398
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	166	112,943,484	100	90,213,904
APPAREL & ACCESSORIES	448	522	551,207,263	378	259,067,921
CLOTHING & SHOE STORES	4481, 4482	388	474,334,918	288	229,681,008
JEWELRY & LUGGAGE STORES	4483	134	76,872,345	90	29,386,913
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	565	188,203,282	468	169,739,315
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	366	155,303,778	300	120,126,806
BOOK/PERIODICAL/MUSIC STORE	4512	199	32,899,504	168	49,612,509
GENERAL MERCHANDISE STORES	452	67	1,090,606,084	47	794,336,285
DEPARTMENT STORES	4521	9	333,915,261	9	240,062,440
GENERAL MERCHANDISE STORES	4529	58	756,690,823	38	554,273,845
E-COMMERCE & MAIL ORDER	4541	559	58,334,645	448	31,061,237
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,102	554,249,551	3,168	402,536,563
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>183</u>	<u>3,332,826</u>	<u>91</u>	<u>2,990,157</u>
<u>MINING</u>	<u>21</u>	<u>23</u>	<u>13,033,067</u>	<u>16</u>	<u>1,892,780</u>
<u>UTILITIES</u>	<u>22</u>	<u>32</u>	<u>5,785,122</u>	<u>21</u>	<u>3,252,245</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,284</u>	<u>1,982,608,813</u>	<u>3,690</u>	<u>1,062,843,361</u>
CONSTRUCTION OF BUILDINGS	236	2,346	1,072,290,776	1,071	569,148,007
HEAVY CONSTRUCTION & HIGHWAYS	237	301	238,795,002	147	100,871,190
SPECIAL TRADE CONTRACTORS	238	5,637	671,523,035	2,472	392,824,164
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,959</u>	<u>252,455,875</u>	<u>1,380</u>	<u>203,994,197</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,475</u>	<u>643,121,584</u>	<u>2,973</u>	<u>572,381,325</u>
DURABLE GOODS	423	2,427	504,839,920	2,094	459,513,589
NONDURABLE GOODS	424	993	134,931,996	832	108,660,200
ELECTRONIC MARKETS, AGENTS & BROKERS	425	55	3,349,668	47	4,207,536
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>281</u>	<u>32,535,510</u>	<u>143</u>	<u>24,804,611</u>
<u>INFORMATION</u>	<u>51</u>	<u>757</u>	<u>505,300,971</u>	<u>646</u>	<u>343,048,563</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>230</u>	<u>85,041,082</u>	<u>190</u>	<u>68,260,081</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>784</u>	<u>225,314,032</u>	<u>601</u>	<u>180,512,507</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,213</u>	<u>144,162,406</u>	<u>1,392</u>	<u>107,357,222</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,077</u>	<u>245,499,351</u>	<u>1,722</u>	<u>198,213,621</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>474</u>	<u>83,599,054</u>	<u>284</u>	<u>43,539,265</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,754</u>	<u>957,528,248</u>	<u>1,001</u>	<u>724,354,657</u>
ACCOMMODATIONS	721	117	99,720,931	102	146,353,338
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,637	857,807,317	899	578,001,319
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,737</u>	<u>321,641,220</u>	<u>1,857</u>	<u>232,348,483</u>
REPAIR & MAINTENANCE	811	1,650	247,978,375	1,089	151,295,222
PERSONAL SERVICE	812	968	66,114,702	669	71,574,718
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	119	7,548,143	99	9,478,543
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>2,681,291</u>	<u>29</u>	<u>6,983,298</u>
TOTAL ALL INDUSTRIES		35,262	\$10,784,067,874	22,793	\$7,361,005,322

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,791	\$186,061,010	5,127	\$1,936,987,445
MOTOR VEHICLES & PARTS	441	111	38,323,540	226	362,271,550
NEW & USED AUTO DEALERS	4411	37	20,388,946	61	270,628,805
RV, BOAT, MOTORCYCLE DEALERS	4412	17	4,716,913	60	43,637,897
AUTOMOTIVE PARTS & TIRE	4413	57	13,217,681	105	48,004,848
FURNITURE & HOME FURNISHING	442	75	4,733,883	234	71,561,125
ELECTRONICS & APPLIANCES	443	136	2,573,865	461	134,444,226
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	1,240,160	117	79,463,255
COMPUTERS & SOFTWARE	44312	78	1,320,149	338	51,996,656
CAMERA & PHOTO SUPPLIES	44313	4	13,556	6	2,984,315
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	22,490,962	339	234,116,280
BUILDING MATERIALS	4441	103	17,453,853	240	209,846,421
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	5,037,109	99	24,269,859
FOOD & BEVERAGE STORES	445	37	13,874,488	179	123,231,329
GROCERY & CONVENIENCE STORES	4451	11	13,535,960	65	117,495,215
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	338,528	114	5,736,114
DRUG/HEALTH STORES	446	92	2,100,816	213	38,947,046
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	9,248,016	92	57,617,136
APPAREL & ACCESSORIES	448	102	1,411,101	286	93,440,386
CLOTHING & SHOE STORES	4481, 4482	88	1,294,256	216	79,204,935
JEWELRY & LUGGAGE STORES	4483	14	116,845	70	14,235,451
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	6,702,524	358	135,731,742
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	5,947,529	224	118,403,998
BOOK/PERIODICAL/MUSIC STORE	4512	64	754,995	134	17,327,744
GENERAL MERCHANDISE STORES	452	16	50,763,431	41	464,457,304
DEPARTMENT STORES	4521	3	3,632,084	8	153,557,831
GENERAL MERCHANDISE STORES	4529	13	47,131,347	33	310,899,473
E-COMMERCE & MAIL ORDER	4541	159	2,246,349	362	19,131,306
MISCELLANEOUS RETAILERS	453, 4542, 4543	771	31,592,035	2,336	202,038,015
AGRICULTURE, FORESTRY, FISHING	11	47	1,559,926	101	3,180,868
MINING	21	11	1,003,740	19	7,010,854
UTILITIES	22	10	186,570	17	1,826,314
CONSTRUCTION	23	949	74,494,933	3,830	753,346,958
CONSTRUCTION OF BUILDINGS	236	228	43,088,429	979	412,010,496
HEAVY CONSTRUCTION & HIGHWAYS	237	65	8,367,380	172	82,129,118
SPECIAL TRADE CONTRACTORS	238	656	23,039,124	2,679	259,207,344
MANUFACTURING	31-33	328	10,074,062	1,130	78,636,959
WHOLESALE TRADE	42	994	20,153,829	2,367	233,983,800
DURABLE GOODS	423	726	15,815,442	1,641	199,114,506
NONDURABLE GOODS	424	258	4,274,218	691	34,282,029
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	64,169	35	587,265
TRANSPORTATION & WAREHOUSING	48-49	35	808,262	132	6,579,065
INFORMATION	51	226	17,285,560	539	176,120,142
FINANCE, INSURANCE	52	54	2,817,460	156	30,418,383
REAL ESTATE, RENTAL/LEASING	53	147	4,234,521	469	71,223,277
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	238	2,488,356	1,070	60,655,503
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	358	6,433,602	1,598	120,009,245
ARTS, ENTERTAINMENT & RECREATION	71	49	5,463,426	218	30,966,583
ACCOMMODATIONS & FOOD SERVICES	72	132	23,961,460	636	329,303,711
ACCOMMODATIONS	721	32	4,327,031	42	30,223,139
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	100	19,634,429	594	299,080,572
OTHER SERVICES	81	297	14,750,474	1,316	126,252,801
REPAIR & MAINTENANCE	811	190	12,212,051	810	103,062,169
PERSONAL SERVICE	812	81	1,963,967	421	21,059,695
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	574,456	85	2,130,937
PUBLIC ADMINISTRATION, OTHER	92.00	5	62,041	32	14,101,880
TOTAL ALL INDUSTRIES		5,671	\$371,839,232	18,757	\$3,980,603,788

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>592</u>	<u>\$6,134,996</u>	<u>2,228</u>	<u>\$296,635,731</u>
MOTOR VEHICLES & PARTS	441	30	120,886	114	\$60,632,349
NEW & USED AUTO DEALERS	4411	9	102,633	35	42,197,329
RV, BOAT, MOTORCYCLE DEALERS	4412	5	7,922	23	7,181,112
AUTOMOTIVE PARTS & TIRE	4413	16	10,331	56	11,253,908
FURNITURE & HOME FURNISHING	442	15	185,519	81	6,661,727
ELECTRONICS & APPLIANCES	443	39	184,997	218	11,617,528
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	101,970	66	6,409,655
COMPUTERS & SOFTWARE	44312	20	83,027	147	5,165,107
CAMERA & PHOTO SUPPLIES	44313	D	D	5	42,766
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	1,102,506	136	39,572,963
BUILDING MATERIALS	4441	35	1,041,578	97	33,903,052
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	60,928	39	5,669,911
FOOD & BEVERAGE STORES	445	9	593,124	78	31,185,160
GROCERY & CONVENIENCE STORES	4451	D	D	21	25,888,161
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	593,124	57	5,296,999
DRUG/HEALTH STORES	446	28	285,625	108	6,678,324
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,999,033	23	9,144,766
APPAREL & ACCESSORIES	448	42	98,032	131	6,874,905
CLOTHING & SHOE STORES	4481, 4482	37	75,718	107	4,672,517
JEWELRY & LUGGAGE STORES	4483	5	22,314	24	2,202,388
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	165,211	191	16,016,437
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	118,354	119	6,714,601
BOOK/PERIODICAL/MUSIC STORE	4512	21	46,857	72	9,301,836
GENERAL MERCHANDISE STORES	452	9	91,305	25	72,367,074
DEPARTMENT STORES	4521	3	69,110	6	20,212,058
GENERAL MERCHANDISE STORES	4529	6	22,195	19	52,155,016
E-COMMERCE & MAIL ORDER	4541	87	287,212	200	4,663,225
MISCELLANEOUS RETAILERS	453, 4542, 4543	227	1,021,546	923	31,221,273
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>155,548</u>	<u>34</u>	<u>1,513,268</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>130,117</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>220,740</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>204</u>	<u>8,153,913</u>	<u>968</u>	<u>193,324,554</u>
CONSTRUCTION OF BUILDINGS	236	43	4,229,435	265	127,461,345
HEAVY CONSTRUCTION & HIGHWAYS	237	19	430,716	54	8,049,796
SPECIAL TRADE CONTRACTORS	238	142	3,493,762	649	57,813,413
<u>MANUFACTURING</u>	<u>31-33</u>	<u>75</u>	<u>706,791</u>	<u>503</u>	<u>23,179,364</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>313</u>	<u>2,197,670</u>	<u>1,460</u>	<u>70,396,807</u>
DURABLE GOODS	423	228	1,942,798	1,038	46,565,437
NONDURABLE GOODS	424	81	248,101	405	23,324,866
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,771	17	506,504
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>250,096</u>	<u>30</u>	<u>3,421,814</u>
<u>INFORMATION</u>	<u>51</u>	<u>113</u>	<u>2,038,816</u>	<u>314</u>	<u>32,945,060</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>19</u>	<u>200,975</u>	<u>79</u>	<u>3,370,745</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>59</u>	<u>334,758</u>	<u>201</u>	<u>10,398,760</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>67</u>	<u>368,399</u>	<u>395</u>	<u>8,053,689</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>84</u>	<u>265,272</u>	<u>492</u>	<u>14,433,635</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>3</u>	<u>36,573</u>	<u>61</u>	<u>4,181,541</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>28</u>	<u>2,137,563</u>	<u>198</u>	<u>72,500,758</u>
ACCOMMODATIONS	721	10	583,342	48	17,170,014
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	18	1,554,221	150	55,330,744
<u>OTHER SERVICES</u>	<u>81</u>	<u>62</u>	<u>533,754</u>	<u>380</u>	<u>21,363,011</u>
REPAIR & MAINTENANCE	811	45	325,805	239	16,018,594
PERSONAL SERVICE	812	11	197,864	108	4,429,640
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	10,085	33	914,777
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>24,858</u>	<u>7</u>	<u>4,768,899</u>
TOTAL ALL INDUSTRIES		1,649	\$23,670,099	7,357	\$760,708,376

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,714</u>	<u>\$1,411,000,373</u>	<u>1,943</u>	<u>\$153,384,404</u>
MOTOR VEHICLES & PARTS	441	240	245,594,382	88	33,744,064
NEW & USED AUTO DEALERS	4411	59	178,052,407	26	24,186,022
RV, BOAT, MOTORCYCLE DEALERS	4412	62	27,018,731	18	773,388
AUTOMOTIVE PARTS & TIRE	4413	119	40,523,244	44	8,784,654
FURNITURE & HOME FURNISHING	442	202	54,329,059	88	5,466,476
ELECTRONICS & APPLIANCES	443	393	70,804,536	193	10,196,409
APPLIANCES, TV & OTHER ELECTRONICS	44311	118	48,295,408	63	5,959,630
COMPUTERS & SOFTWARE	44312	270	21,605,669	127	4,208,621
CAMERA & PHOTO SUPPLIES	44313	5	903,459	3	28,158
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	296	176,011,324	123	13,003,609
BUILDING MATERIALS	4441	205	159,506,692	89	10,000,976
LAWN & GARDEN SUPPLIES & EQUIP.	4442	91	16,504,632	34	3,002,633
FOOD & BEVERAGE STORES	445	174	105,142,123	61	20,913,208
GROCERY & CONVENIENCE STORES	4451	52	102,209,139	18	20,694,016
OTHER FOOD & BEVERAGE STORES	4452, 4453	122	2,932,984	43	219,192
DRUG/HEALTH STORES	446	203	42,923,165	97	3,271,286
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	88	36,325,486	14	3,891,347
APPAREL & ACCESSORIES	448	299	103,707,545	123	2,909,285
CLOTHING & SHOE STORES	4481, 4482	239	95,487,467	96	1,962,938
JEWELRY & LUGGAGE STORES	4483	60	8,220,078	27	946,347
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	368	61,040,833	159	15,655,387
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	222	47,112,937	93	2,373,544
BOOK/PERIODICAL/MUSIC STORE	4512	146	13,927,896	66	13,281,843
GENERAL MERCHANDISE STORES	452	41	334,629,335	14	13,304,475
DEPARTMENT STORES	4521	5	92,084,794	3	904,759
GENERAL MERCHANDISE STORES	4529	36	242,544,541	11	12,399,716
E-COMMERCE & MAIL ORDER	4541	390	22,467,681	183	4,601,535
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,020	158,024,904	800	26,427,323
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>100</u>	<u>3,809,785</u>	<u>26</u>	<u>851,384</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>2,014,601</u>	<u>7</u>	<u>299,777</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>1,038,858</u>	<u>9</u>	<u>56,459</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,750</u>	<u>651,193,480</u>	<u>773</u>	<u>152,978,350</u>
CONSTRUCTION OF BUILDINGS	236	834	316,921,712	188	106,608,286
HEAVY CONSTRUCTION & HIGHWAYS	237	115	106,514,214	50	10,341,142
SPECIAL TRADE CONTRACTORS	238	1,801	227,757,554	535	36,028,922
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,109</u>	<u>66,739,527</u>	<u>377</u>	<u>9,522,558</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,489</u>	<u>233,561,324</u>	<u>1,240</u>	<u>60,928,762</u>
DURABLE GOODS	423	1,710	173,365,690	871	48,675,011
NONDURABLE GOODS	424	740	59,467,536	350	11,535,363
ELECTRONIC MARKETS, AGENTS & BROKERS	425	39	728,098	19	718,388
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>132</u>	<u>25,497,917</u>	<u>34</u>	<u>2,992,736</u>
<u>INFORMATION</u>	<u>51</u>	<u>489</u>	<u>123,067,120</u>	<u>278</u>	<u>18,925,575</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>142</u>	<u>21,067,701</u>	<u>65</u>	<u>2,052,387</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>468</u>	<u>62,816,111</u>	<u>149</u>	<u>7,600,044</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>960</u>	<u>39,942,717</u>	<u>315</u>	<u>10,873,922</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,216</u>	<u>87,232,311</u>	<u>341</u>	<u>15,935,285</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>208</u>	<u>27,989,272</u>	<u>46</u>	<u>2,781,581</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>596</u>	<u>304,139,725</u>	<u>136</u>	<u>46,540,569</u>
ACCOMMODATIONS	721	103	37,049,520	18	8,122,778
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	493	267,090,205	118	38,417,791
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,138</u>	<u>96,823,746</u>	<u>270</u>	<u>11,293,796</u>
REPAIR & MAINTENANCE	811	712	72,911,132	156	8,488,624
PERSONAL SERVICE	812	357	21,789,987	92	2,670,276
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	69	2,122,627	22	134,896
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>1,072,039</u>	<u>17</u>	<u>224,843</u>
TOTAL ALL INDUSTRIES		16,553	\$3,159,006,607	6,026	\$497,242,432

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,938</u>	<u>\$1,365,289,086</u>
MOTOR VEHICLES & PARTS	441	325	338,983,065
NEW & USED AUTO DEALERS	4411	146	259,176,232
RV, BOAT, MOTORCYCLE DEALERS	4412	43	24,880,920
AUTOMOTIVE PARTS & TIRE	4413	136	54,925,913
FURNITURE & HOME FURNISHING	442	148	34,957,016
ELECTRONICS & APPLIANCES	443	359	45,520,363
APPLIANCES, TV & OTHER ELECTRONICS	44311	101	29,324,743
COMPUTERS & SOFTWARE	44312	254	16,108,716
CAMERA & PHOTO SUPPLIES	44313	4	86,904
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	233	157,338,108
BUILDING MATERIALS	4441	166	132,802,910
LAWN & GARDEN SUPPLIES & EQUIP.	4442	67	24,535,198
FOOD & BEVERAGE STORES	445	204	103,341,445
GROCERY & CONVENIENCE STORES	4451	107	99,583,568
OTHER FOOD & BEVERAGE STORES	4452, 4453	97	3,757,877
DRUG/HEALTH STORES	446	183	24,521,627
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	86	38,187,475
APPAREL & ACCESSORIES	448	230	53,475,385
CLOTHING & SHOE STORES	4481, 4482	182	45,018,075
JEWELRY & LUGGAGE STORES	4483	48	8,457,310
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	278	40,027,540
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	182	32,186,966
BOOK/PERIODICAL/MUSIC STORE	4512	96	7,840,574
GENERAL MERCHANDISE STORES	452	35	365,176,098
DEPARTMENT STORES	4521	8	111,580,264
GENERAL MERCHANDISE STORES	4529	27	253,595,834
E-COMMERCE & MAIL ORDER	4541	284	10,336,728
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,573	153,424,236
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>84</u>	<u>4,424,243</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,399,161</u>
<u>UTILITIES</u>	<u>22</u>	<u>24</u>	<u>980,426</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,710</u>	<u>448,334,323</u>
CONSTRUCTION OF BUILDINGS	236	450	244,152,813
HEAVY CONSTRUCTION & HIGHWAYS	237	93	34,882,213
SPECIAL TRADE CONTRACTORS	238	1,167	169,299,297
<u>MANUFACTURING</u>	<u>31-33</u>	<u>810</u>	<u>77,617,675</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,205</u>	<u>359,997,258</u>
DURABLE GOODS	423	1,576	239,523,809
NONDURABLE GOODS	424	600	119,672,770
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	800,679
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>109</u>	<u>5,934,178</u>
<u>INFORMATION</u>	<u>51</u>	<u>429</u>	<u>134,166,330</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>129</u>	<u>22,417,480</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>395</u>	<u>102,986,239</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>671</u>	<u>30,289,529</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>922</u>	<u>64,232,005</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>129</u>	<u>18,092,071</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>566</u>	<u>238,155,315</u>
ACCOMMODATIONS	721	68	42,868,586
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	498	195,286,729
<u>OTHER SERVICES</u>	<u>81</u>	<u>982</u>	<u>78,586,290</u>
REPAIR & MAINTENANCE	811	626	57,920,876
PERSONAL SERVICE	812	300	17,744,572
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	56	2,920,842
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>1,462,444</u>
TOTAL ALL INDUSTRIES		13,125	\$2,954,364,053

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Calendar 2007 to Calendar 2008
(Dollars in Thousands)

City	Calendar 2007	Calendar 2008	Percent Change
Aberdeen	\$439,321	\$394,874	-10.1%
Auburn	1,893,186	1,562,993	-17.4%
Bellevue	6,001,718	5,640,957	-6.0%
Bellingham	2,153,524	2,042,629	-5.1%
Bremerton	789,407	776,216	-1.7%
Camas	150,367	152,392	1.3%
Centralia	318,026	332,285	4.5%
Chehalis	438,785	469,995	7.1%
Colville	191,489	199,085	4.0%
Des Moines	242,861	209,624	-13.7%
Edmonds	607,095	546,846	-9.9%
Ellensburg	370,184	394,542	6.6%
Everett	2,903,121	2,652,748	-8.6%
Federal Way	1,474,686	1,354,503	-8.1%
Fife	893,829	648,597	-27.4%
Issaquah	1,376,549	1,146,250	-16.7%
Kelso	234,874	221,649	-5.6%
Kennewick	1,432,031	1,442,199	0.7%
Kent	2,626,702	2,165,011	-17.6%
Kirkland	1,867,775	1,643,683	-12.0%
Lacey	1,093,184	1,063,991	-2.7%
Longview	816,075	744,635	-8.8%
Lynnwood	2,239,843	2,005,057	-10.5%
Marysville	805,287	797,484	-1.0%
Mercer Island	344,980	357,808	3.7%
Moses Lake	599,999	650,197	8.4%
Mount Vernon	701,821	626,144	-10.8%
Mountlake Terrace	155,135	153,366	-1.1%
Oak Harbor	348,955	327,451	-6.2%
Olympia	1,879,242	1,709,390	-9.0%
Omak	174,026	167,470	-3.8%
Pasco	856,422	877,529	2.5%
Port Angeles	374,264	337,822	-9.7%
Port Townsend	182,832	185,671	1.6%
Pullman	363,265	362,043	-0.3%
Puyallup	1,769,139	1,677,601	-5.2%
Redmond	2,131,902	2,182,083	2.4%
Renton	2,289,519	2,262,469	-1.2%
Richland	811,768	802,684	-1.1%
Sea Tac	964,539	932,175	-3.4%
Seattle	17,030,512	17,096,581	0.4%
Shelton	220,137	215,992	-1.9%
Spokane	4,003,860	3,919,602	-2.1%
Sunnyside	239,492	250,063	4.4%
Tacoma	4,665,527	4,288,739	-8.1%
Tukwila	2,189,941	1,999,860	-8.7%
Vancouver	2,709,692	2,631,534	-2.9%
Walla Walla	511,484	536,047	4.8%
Wenatchee	844,945	871,008	3.1%
Yakima	1,513,415	1,539,740	1.7%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,267</u>	<u>\$257,890,143</u>	<u>2,654</u>	<u>\$828,120,240</u>
MOTOR VEHICLES & PARTS	441	72	65,822,679	146	331,212,866
NEW & USED AUTO DEALERS	4411	26	50,832,674	52	288,761,865
RV, BOAT, MOTORCYCLE DEALERS	4412	12	24,899	25	21,345,339
AUTOMOTIVE PARTS & TIRE	4413	34	14,965,106	69	21,105,662
FURNITURE & HOME FURNISHING	442	53	5,048,359	152	26,234,989
ELECTRONICS & APPLIANCES	443	124	4,319,154	281	28,533,143
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	1,745,354	92	3,654,898
COMPUTERS & SOFTWARE	44312	79	2,564,164	186	24,822,785
CAMERA & PHOTO SUPPLIES	44313	3	9,636	3	55,460
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	36,680,556	203	56,621,087
BUILDING MATERIALS	4441	63	35,169,757	168	49,048,284
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,510,799	35	7,572,803
FOOD & BEVERAGE STORES	445	35	23,440,975	80	31,190,843
GROCERY & CONVENIENCE STORES	4451	17	22,437,981	26	30,261,942
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	1,002,994	54	928,901
DRUG/HEALTH STORES	446	73	5,989,865	126	14,922,827
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	7,530,881	25	26,689,294
APPAREL & ACCESSORIES	448	88	6,401,769	166	98,183,676
CLOTHING & SHOE STORES	4481, 4482	72	4,013,964	140	93,622,182
JEWELRY & LUGGAGE STORES	4483	16	2,387,805	26	4,561,494
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	88	4,412,537	163	5,478,950
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	2,571,905	90	3,963,386
BOOK/PERIODICAL/MUSIC STORE	4512	36	1,840,632	73	1,515,564
GENERAL MERCHANDISE STORES	452	13	76,292,566	26	101,650,732
DEPARTMENT STORES	4521	3	14,073,927	5	8,260,688
GENERAL MERCHANDISE STORES	4529	10	62,218,639	21	93,390,044
E-COMMERCE & MAIL ORDER	4541	115	1,442,588	197	13,189,921
MISCELLANEOUS RETAILERS	453, 4542, 4543	516	20,508,214	1,089	94,211,912
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>277,075</u>	<u>37</u>	<u>234,715</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>399,800</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>74,486</u>	<u>7</u>	<u>1,993,223</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>543</u>	<u>32,702,773</u>	<u>2,419</u>	<u>147,011,430</u>
CONSTRUCTION OF BUILDINGS	236	129	12,639,488	482	61,372,058
HEAVY CONSTRUCTION & HIGHWAYS	237	32	2,744,038	90	13,348,390
SPECIAL TRADE CONTRACTORS	238	382	17,319,247	1,847	72,290,982
<u>MANUFACTURING</u>	<u>31-33</u>	<u>254</u>	<u>6,855,622</u>	<u>684</u>	<u>35,225,956</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>870</u>	<u>22,616,941</u>	<u>1,721</u>	<u>229,191,133</u>
DURABLE GOODS	423	636	18,866,290	1,243	199,499,221
NONDURABLE GOODS	424	225	3,692,208	453	29,294,826
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	58,443	25	397,086
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>498,549</u>	<u>64</u>	<u>2,671,818</u>
<u>INFORMATION</u>	<u>51</u>	<u>225</u>	<u>11,353,595</u>	<u>342</u>	<u>49,223,999</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>2,765,727</u>	<u>99</u>	<u>9,826,503</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>150</u>	<u>7,989,305</u>	<u>319</u>	<u>40,917,239</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>188</u>	<u>3,767,231</u>	<u>547</u>	<u>18,453,277</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>308</u>	<u>4,811,294</u>	<u>967</u>	<u>37,356,320</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>833,146</u>	<u>65</u>	<u>12,874,048</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>94</u>	<u>32,769,725</u>	<u>215</u>	<u>98,612,138</u>
ACCOMMODATIONS	721	10	3,281,091	13	7,967,045
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	29,488,634	202	90,645,093
<u>OTHER SERVICES</u>	<u>81</u>	<u>191</u>	<u>9,423,644</u>	<u>689</u>	<u>49,950,693</u>
REPAIR & MAINTENANCE	811	110	6,490,619	499	41,484,967
PERSONAL SERVICE	812	60	2,156,185	156	7,626,505
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	776,840	34	839,221
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>244,582</u>	<u>5</u>	<u>930,469</u>
TOTAL ALL INDUSTRIES		4,207	\$394,873,838	10,843	\$1,562,993,001

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	4,623	\$2,424,837,484	3,371	\$1,113,071,642
MOTOR VEHICLES & PARTS	441	179	778,391,203	157	194,675,685
NEW & USED AUTO DEALERS	4411	71	727,732,327	38	151,151,755
RV, BOAT, MOTORCYCLE DEALERS	4412	29	25,695,695	40	20,880,146
AUTOMOTIVE PARTS & TIRE	4413	79	24,963,181	79	22,643,784
FURNITURE & HOME FURNISHING	442	313	113,171,427	148	33,561,572
ELECTRONICS & APPLIANCES	443	517	322,684,993	315	59,232,884
APPLIANCES, TV & OTHER ELECTRONICS	44311	125	167,954,233	90	41,304,670
COMPUTERS & SOFTWARE	44312	383	145,494,045	220	17,050,601
CAMERA & PHOTO SUPPLIES	44313	9	9,236,715	5	877,613
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	295	119,934,025	192	126,143,621
BUILDING MATERIALS	4441	235	113,977,868	142	119,832,235
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	5,956,157	50	6,311,386
FOOD & BEVERAGE STORES	445	170	77,121,307	109	65,684,628
GROCERY & CONVENIENCE STORES	4451	43	72,129,784	29	64,007,493
OTHER FOOD & BEVERAGE STORES	4452, 4453	127	4,991,523	80	1,677,135
DRUG/HEALTH STORES	446	213	56,319,984	163	30,002,377
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	16,267,420	39	13,932,355
APPAREL & ACCESSORIES	448	321	423,840,776	236	97,881,587
CLOTHING & SHOE STORES	4481, 4482	244	372,073,674	190	90,352,314
JEWELRY & LUGGAGE STORES	4483	77	51,767,102	46	7,529,273
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	287	98,524,517	278	53,742,167
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	176	80,346,098	160	41,278,132
BOOK/PERIODICAL/MUSIC STORE	4512	111	18,178,419	118	12,464,035
GENERAL MERCHANDISE STORES	452	24	188,755,354	33	313,995,725
DEPARTMENT STORES	4521	7	123,488,068	5	90,617,930
GENERAL MERCHANDISE STORES	4529	17	65,267,286	28	223,377,795
E-COMMERCE & MAIL ORDER	4541	311	23,569,739	274	13,227,123
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,961	206,256,739	1,427	110,991,918
AGRICULTURE, FORESTRY, FISHING	11	53	965,417	30	590,331
MINING	21	13	600,863	8	355,478
UTILITIES	22	11	1,886,277	9	124,363
CONSTRUCTION	23	5,491	1,259,279,122	1,889	280,609,138
CONSTRUCTION OF BUILDINGS	236	1,501	848,616,237	540	159,377,949
HEAVY CONSTRUCTION & HIGHWAYS	237	187	59,287,786	63	26,802,314
SPECIAL TRADE CONTRACTORS	238	3,803	351,375,099	1,286	94,428,875
MANUFACTURING	31-33	1,083	84,723,938	781	31,271,243
WHOLESALE TRADE	42	2,183	392,032,288	1,891	122,234,191
DURABLE GOODS	423	1,502	351,140,489	1,309	98,921,410
NONDURABLE GOODS	424	649	40,030,208	554	23,057,978
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	861,591	28	254,803
TRANSPORTATION & WAREHOUSING	48-49	94	4,450,773	75	14,181,072
INFORMATION	51	580	190,284,652	408	64,875,239
FINANCE, INSURANCE	52	166	40,931,080	116	16,510,014
REAL ESTATE, RENTAL/LEASING	53	507	108,251,531	340	37,836,732
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,437	290,706,244	740	27,295,674
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,093	144,935,475	936	53,231,792
ARTS, ENTERTAINMENT & RECREATION	71	223	92,298,625	134	10,231,366
ACCOMMODATIONS & FOOD SERVICES	72	482	438,484,275	371	210,141,782
ACCOMMODATIONS	721	30	125,819,603	27	21,624,930
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	452	312,664,672	344	188,516,852
OTHER SERVICES	81	1,171	162,371,491	741	59,734,041
REPAIR & MAINTENANCE	811	724	99,117,973	440	45,678,225
PERSONAL SERVICE	812	384	59,365,161	252	13,487,990
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	63	3,888,357	49	567,826
PUBLIC ADMINISTRATION, OTHER	92.00	71	3,865,900	9	335,338
TOTAL ALL INDUSTRIES		20,289	\$5,640,957,070	11,849	\$2,042,629,436

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,214</u>	<u>\$405,393,865</u>	<u>1,269</u>	<u>\$42,258,204</u>
MOTOR VEHICLES & PARTS	441	112	238,131,700	48	8,403,571
NEW & USED AUTO DEALERS	4411	39	215,710,214	11	2,672,543
RV, BOAT, MOTORCYCLE DEALERS	4412	15	10,715,343	8	22,720
AUTOMOTIVE PARTS & TIRE	4413	58	11,706,143	29	5,708,308
FURNITURE & HOME FURNISHING	442	103	11,541,044	59	2,104,229
ELECTRONICS & APPLIANCES	443	214	13,085,154	115	2,954,272
APPLIANCES, TV & OTHER ELECTRONICS	44311	66	3,245,947	36	1,538,160
COMPUTERS & SOFTWARE	44312	144	9,221,976	79	1,416,112
CAMERA & PHOTO SUPPLIES	44313	4	617,231	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	136	35,778,682	103	6,009,408
BUILDING MATERIALS	4441	109	35,117,526	79	3,653,994
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	661,156	24	2,355,414
FOOD & BEVERAGE STORES	445	81	25,347,011	42	6,041,111
GROCERY & CONVENIENCE STORES	4451	32	25,046,495	6	5,732,041
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	300,516	36	309,070
DRUG/HEALTH STORES	446	112	12,084,654	61	2,176,770
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	8,526,964	9	2,120,238
APPAREL & ACCESSORIES	448	125	3,244,653	94	1,858,858
CLOTHING & SHOE STORES	4481, 4482	98	2,124,565	77	1,356,578
JEWELRY & LUGGAGE STORES	4483	27	1,120,088	17	502,280
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	160	7,330,615	93	723,621
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	3,488,436	54	550,562
BOOK/PERIODICAL/MUSIC STORE	4512	65	3,842,179	39	173,059
GENERAL MERCHANDISE STORES	452	21	12,386,025	8	1,563,291
DEPARTMENT STORES	4521	4	1,173,388	3	402,875
GENERAL MERCHANDISE STORES	4529	17	11,212,637	5	1,160,416
E-COMMERCE & MAIL ORDER	4541	189	5,123,292	133	1,734,033
MISCELLANEOUS RETAILERS	453, 4542, 4543	937	32,814,071	504	6,568,802
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>493,369</u>	<u>7</u>	<u>665,995</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>545,951</u>	<u>4</u>	<u>119,218</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>564,433</u>	<u>4</u>	<u>210,432</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,267</u>	<u>124,316,379</u>	<u>1,160</u>	<u>49,107,159</u>
CONSTRUCTION OF BUILDINGS	236	268	45,056,435	185	25,853,829
HEAVY CONSTRUCTION & HIGHWAYS	237	49	24,718,449	36	1,998,801
SPECIAL TRADE CONTRACTORS	238	950	54,541,495	939	21,254,529
<u>MANUFACTURING</u>	<u>31-33</u>	<u>452</u>	<u>16,058,451</u>	<u>239</u>	<u>3,511,586</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,310</u>	<u>54,374,167</u>	<u>778</u>	<u>11,775,700</u>
DURABLE GOODS	423	953	38,929,844	545	9,224,352
NONDURABLE GOODS	424	342	15,346,749	220	2,381,345
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	97,574	13	170,003
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>938,079</u>	<u>20</u>	<u>978,657</u>
<u>INFORMATION</u>	<u>51</u>	<u>304</u>	<u>25,226,472</u>	<u>216</u>	<u>8,476,478</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>85</u>	<u>3,822,632</u>	<u>54</u>	<u>2,651,859</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>244</u>	<u>22,222,819</u>	<u>134</u>	<u>3,881,555</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>416</u>	<u>6,832,602</u>	<u>215</u>	<u>3,532,476</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>609</u>	<u>16,233,084</u>	<u>390</u>	<u>6,161,072</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>62</u>	<u>1,569,592</u>	<u>31</u>	<u>4,169,391</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>184</u>	<u>68,270,675</u>	<u>60</u>	<u>11,796,953</u>
ACCOMMODATIONS	721	13	7,886,750	4	429,389
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	171	60,383,925	56	11,367,564
<u>OTHER SERVICES</u>	<u>81</u>	<u>422</u>	<u>24,713,564</u>	<u>208</u>	<u>3,094,134</u>
REPAIR & MAINTENANCE	811	273	17,098,967	131	1,338,060
PERSONAL SERVICE	812	118	7,222,257	63	1,749,665
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	392,340	14	6,409
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>4,640,010</u>	<u>3</u>	<u>1,039</u>
TOTAL ALL INDUSTRIES		7,642	\$776,216,144	4,792	\$152,391,908

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,394	\$139,317,837	1,339	\$264,427,431
MOTOR VEHICLES & PARTS	441	69	33,723,925	70	48,026,998
NEW & USED AUTO DEALERS	4411	22	16,001,757	23	32,315,966
RV, BOAT, MOTORCYCLE DEALERS	4412	9	5,772,409	9	6,479,438
AUTOMOTIVE PARTS & TIRE	4413	38	11,949,759	38	9,231,594
FURNITURE & HOME FURNISHING	442	57	4,720,149	60	7,602,442
ELECTRONICS & APPLIANCES	443	137	4,798,706	117	5,349,750
APPLIANCES, TV & OTHER ELECTRONICS	44311	48	2,888,925	46	2,592,935
COMPUTERS & SOFTWARE	44312	84	1,801,557	71	2,756,815
CAMERA & PHOTO SUPPLIES	44313	5	108,224	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	96	7,520,670	112	39,968,392
BUILDING MATERIALS	4441	76	6,388,267	89	36,532,531
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,132,403	23	3,435,861
FOOD & BEVERAGE STORES	445	26	16,138,946	21	9,688,028
GROCERY & CONVENIENCE STORES	4451	14	15,716,221	6	9,676,132
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	422,725	15	11,896
DRUG/HEALTH STORES	446	78	6,177,595	61	5,355,636
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	4,991,439	10	6,460,242
APPAREL & ACCESSORIES	448	98	18,926,321	84	5,360,708
CLOTHING & SHOE STORES	4481, 4482	85	18,092,654	68	4,388,276
JEWELRY & LUGGAGE STORES	4483	13	833,667	16	972,432
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	94	6,883,263	85	5,096,368
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	6,628,591	58	4,991,740
BOOK/PERIODICAL/MUSIC STORE	4512	37	254,672	27	104,628
GENERAL MERCHANDISE STORES	452	16	1,110,433	19	100,064,481
DEPARTMENT STORES	4521	3	324,253	4	17,621,915
GENERAL MERCHANDISE STORES	4529	13	786,180	15	82,442,566
E-COMMERCE & MAIL ORDER	4541	106	1,264,766	120	1,622,673
MISCELLANEOUS RETAILERS	453, 4542, 4543	601	33,061,624	580	29,831,713
AGRICULTURE, FORESTRY, FISHING	11	15	604,275	12	54,752
MINING	21	10	227,077	8	44,762
UTILITIES	22	7	340,356	5	82,911
CONSTRUCTION	23	770	66,743,450	718	90,188,845
CONSTRUCTION OF BUILDINGS	236	158	45,663,219	148	38,500,259
HEAVY CONSTRUCTION & HIGHWAYS	237	29	5,435,554	36	13,819,417
SPECIAL TRADE CONTRACTORS	238	583	15,644,677	534	37,869,169
MANUFACTURING	31-33	275	8,449,473	265	9,332,976
WHOLESALE TRADE	42	914	27,351,689	874	32,993,485
DURABLE GOODS	423	671	20,793,779	639	25,488,878
NONDURABLE GOODS	424	230	6,255,981	222	7,348,793
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	301,929	13	155,814
TRANSPORTATION & WAREHOUSING	48-49	16	452,779	24	3,563,444
INFORMATION	51	223	12,547,958	210	7,690,456
FINANCE, INSURANCE	52	56	874,237	48	1,210,053
REAL ESTATE, RENTAL/LEASING	53	151	7,892,061	154	7,410,119
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	209	2,526,902	229	6,608,864
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	314	6,735,936	309	3,393,117
ARTS, ENTERTAINMENT & RECREATION	71	23	2,029,723	26	1,523,411
ACCOMMODATIONS & FOOD SERVICES	72	102	43,711,049	81	23,905,717
ACCOMMODATIONS	721	11	3,799,656	4	2,642,164
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	39,911,393	77	21,263,553
OTHER SERVICES	81	258	12,374,399	200	17,506,910
REPAIR & MAINTENANCE	811	176	9,488,447	144	15,234,839
PERSONAL SERVICE	812	67	2,288,879	43	2,045,379
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	597,073	13	226,692
PUBLIC ADMINISTRATION, OTHER	92.00	4	105.873	6	57,752
TOTAL ALL INDUSTRIES		4,741	\$332,285,074	4,508	\$469,995,005

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>976</u>	<u>\$123,301,827</u>	<u>1,277</u>	<u>\$62,263,792</u>
MOTOR VEHICLES & PARTS	441	49	27,646,542	43	5,358,731
NEW & USED AUTO DEALERS	4411	16	16,940,911	11	4,857,654
RV, BOAT, MOTORCYCLE DEALERS	4412	9	2,859,198	11	477,128
AUTOMOTIVE PARTS & TIRE	4413	24	7,846,433	21	23,949
FURNITURE & HOME FURNISHING	442	32	2,564,203	80	2,331,085
ELECTRONICS & APPLIANCES	443	92	1,042,383	115	1,035,360
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	336,323	51	494,476
COMPUTERS & SOFTWARE	44312	55	693,781	64	540,884
CAMERA & PHOTO SUPPLIES	44313	3	12,279	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	10,954,530	99	3,139,099
BUILDING MATERIALS	4441	59	8,916,946	90	3,112,233
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	2,037,584	9	26,866
FOOD & BEVERAGE STORES	445	8	6,869,516	28	16,819,149
GROCERY & CONVENIENCE STORES	4451	3	6,868,346	4	16,524,786
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	1,170	24	294,363
DRUG/HEALTH STORES	446	58	836,234	70	9,011,731
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	2,131,989	12	4,219,520
APPAREL & ACCESSORIES	448	62	1,018,295	78	3,354,320
CLOTHING & SHOE STORES	4481, 4482	57	914,062	61	3,088,216
JEWELRY & LUGGAGE STORES	4483	5	104,233	17	266,104
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	4,718,546	92	407,261
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	4,034,865	50	203,374
BOOK/PERIODICAL/MUSIC STORE	4512	41	683,681	42	203,887
GENERAL MERCHANDISE STORES	452	10	50,030,724	9	3,242,278
DEPARTMENT STORES	4521	3	3,029,961	D	D
GENERAL MERCHANDISE STORES	4529	7	47,000,763	9	3,242,278
E-COMMERCE & MAIL ORDER	4541	102	1,036,806	128	1,741,826
MISCELLANEOUS RETAILERS	453, 4542, 4543	398	14,452,059	523	11,603,432
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>470,750</u>	<u>16</u>	<u>2,539,501</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>44,422</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>161,926</u>	<u>5</u>	<u>20,976</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>276</u>	<u>28,260,525</u>	<u>1,306</u>	<u>59,461,810</u>
CONSTRUCTION OF BUILDINGS	236	58	20,598,054	252	45,986,362
HEAVY CONSTRUCTION & HIGHWAYS	237	15	2,342,378	42	1,163,113
SPECIAL TRADE CONTRACTORS	238	203	5,320,093	1,012	12,312,335
<u>MANUFACTURING</u>	<u>31-33</u>	<u>172</u>	<u>3,965,348</u>	<u>262</u>	<u>2,897,066</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>623</u>	<u>8,970,440</u>	<u>659</u>	<u>9,955,094</u>
DURABLE GOODS	423	474	7,622,612	457	8,239,609
NONDURABLE GOODS	424	144	1,317,787	192	1,664,219
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	30,041	10	51,266
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>279,697</u>	<u>29</u>	<u>1,577,940</u>
<u>INFORMATION</u>	<u>51</u>	<u>158</u>	<u>3,966,156</u>	<u>235</u>	<u>13,615,043</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>2,085,937</u>	<u>54</u>	<u>2,495,877</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>92</u>	<u>2,164,210</u>	<u>127</u>	<u>6,534,309</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>132</u>	<u>910,147</u>	<u>210</u>	<u>2,291,913</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>182</u>	<u>2,420,651</u>	<u>538</u>	<u>5,423,432</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>714,453</u>	<u>30</u>	<u>904,190</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>45</u>	<u>13,208,047</u>	<u>83</u>	<u>34,970,080</u>
ACCOMMODATIONS	721	5	2,161,676	7	2,019,925
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	11,046,371	76	32,950,155
<u>OTHER SERVICES</u>	<u>81</u>	<u>134</u>	<u>7,643,345</u>	<u>272</u>	<u>4,607,289</u>
REPAIR & MAINTENANCE	811	81	6,013,213	185	3,466,894
PERSONAL SERVICE	812	43	1,237,186	72	1,122,905
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	392,946	15	17,490
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>561,393</u>	<u>4</u>	<u>21,324</u>
TOTAL ALL INDUSTRIES		2,883	\$199,084,852	5,111	\$209,624,058

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
CALENDAR 2008

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,508</u>	<u>\$250,749,126</u>	<u>1,478</u>	<u>\$168,828,845</u>
MOTOR VEHICLES & PARTS	441	87	129,613,749	72	43,509,480
NEW & USED AUTO DEALERS	4411	25	125,050,750	19	23,866,584
RV, BOAT, MOTORCYCLE DEALERS	4412	21	2,165,991	17	9,773,752
AUTOMOTIVE PARTS & TIRE	4413	41	2,397,008	36	9,869,144
FURNITURE & HOME FURNISHING	442	167	9,128,047	66	8,540,590
ELECTRONICS & APPLIANCES	443	196	4,972,654	133	4,236,579
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	2,191,803	47	1,162,059
COMPUTERS & SOFTWARE	44312	131	2,780,851	80	3,052,871
CAMERA & PHOTO SUPPLIES	44313	D	D	6	21,649
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	201	4,435,628	99	15,801,507
BUILDING MATERIALS	4441	162	4,031,298	78	7,354,114
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	404,330	21	8,447,393
FOOD & BEVERAGE STORES	445	86	24,328,552	32	15,576,220
GROCERY & CONVENIENCE STORES	4451	20	22,737,921	8	14,742,840
OTHER FOOD & BEVERAGE STORES	4452, 4453	66	1,590,631	24	833,380
DRUG/HEALTH STORES	446	125	7,468,674	67	2,831,873
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	3,839,348	21	11,449,503
APPAREL & ACCESSORIES	448	167	21,673,756	93	3,390,747
CLOTHING & SHOE STORES	4481, 4482	134	20,083,384	74	2,404,281
JEWELRY & LUGGAGE STORES	4483	33	1,590,372	19	986,466
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	159	2,598,603	115	2,848,433
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	1,929,078	72	2,555,405
BOOK/PERIODICAL/MUSIC STORE	4512	62	669,525	43	293,028
GENERAL MERCHANDISE STORES	452	16	9,128,945	15	43,222,650
DEPARTMENT STORES	4521	3	495,812	3	2,607,760
GENERAL MERCHANDISE STORES	4529	13	8,633,133	12	40,614,890
E-COMMERCE & MAIL ORDER	4541	205	4,454,289	133	2,322,312
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,082	29,106,881	632	15,098,951
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>180,478</u>	<u>24</u>	<u>2,322,127</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>71,194</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>355,658</u>	<u>10</u>	<u>349,011</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,710</u>	<u>94,042,447</u>	<u>621</u>	<u>81,076,588</u>
CONSTRUCTION OF BUILDINGS	236	629	49,935,571	142	55,205,136
HEAVY CONSTRUCTION & HIGHWAYS	237	70	2,825,584	30	3,069,630
SPECIAL TRADE CONTRACTORS	238	2,011	41,281,292	448	22,801,447
<u>MANUFACTURING</u>	<u>31-33</u>	<u>493</u>	<u>7,778,802</u>	<u>273</u>	<u>6,003,559</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,205</u>	<u>24,094,947</u>	<u>904</u>	<u>25,092,086</u>
DURABLE GOODS	423	816	19,630,730	648	16,721,986
NONDURABLE GOODS	424	374	4,438,474	247	8,000,941
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	25,743	9	369,159
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>1,080,707</u>	<u>21</u>	<u>369,171</u>
<u>INFORMATION</u>	<u>51</u>	<u>306</u>	<u>24,751,406</u>	<u>205</u>	<u>11,827,830</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>80</u>	<u>4,410,920</u>	<u>56</u>	<u>3,985,743</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>218</u>	<u>11,207,753</u>	<u>149</u>	<u>8,220,754</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>551</u>	<u>9,607,303</u>	<u>235</u>	<u>5,381,924</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,007</u>	<u>26,462,940</u>	<u>311</u>	<u>19,532,819</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>98</u>	<u>6,677,574</u>	<u>52</u>	<u>1,640,001</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>184</u>	<u>63,818,242</u>	<u>96</u>	<u>48,619,952</u>
ACCOMMODATIONS	721	14	4,231,079	11	7,748,753
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	170	59,587,163	85	40,871,199
<u>OTHER SERVICES</u>	<u>81</u>	<u>495</u>	<u>21,554,942</u>	<u>184</u>	<u>11,113,444</u>
REPAIR & MAINTENANCE	811	317	16,943,618	100	8,921,245
PERSONAL SERVICE	812	148	4,511,785	66	1,853,190
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	99,539	18	339,009
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>1,354</u>	<u>9</u>	<u>178,499</u>
TOTAL ALL INDUSTRIES		9,948	\$546,845,793	4,628	\$394,542,353

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,783</u>	<u>\$1,197,957,063</u>	<u>2,554</u>	<u>\$742,937,224</u>
MOTOR VEHICLES & PARTS	441	208	356,472,580	100	61,241,659
NEW & USED AUTO DEALERS	4411	66	289,088,275	25	39,811,014
RV, BOAT, MOTORCYCLE DEALERS	4412	46	27,840,151	14	729,918
AUTOMOTIVE PARTS & TIRE	4413	96	39,544,154	61	20,700,727
FURNITURE & HOME FURNISHING	442	205	35,287,146	156	12,699,618
ELECTRONICS & APPLIANCES	443	404	80,997,071	268	59,686,994
APPLIANCES, TV & OTHER ELECTRONICS	44311	123	58,475,678	76	47,288,901
COMPUTERS & SOFTWARE	44312	275	20,716,123	188	11,284,539
CAMERA & PHOTO SUPPLIES	44313	6	1,805,270	4	1,113,554
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	284	80,475,310	157	70,158,727
BUILDING MATERIALS	4441	238	75,318,820	135	69,010,313
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	5,156,490	22	1,148,414
FOOD & BEVERAGE STORES	445	149	60,174,802	82	57,345,284
GROCERY & CONVENIENCE STORES	4451	68	58,809,124	23	52,305,358
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	1,365,678	59	5,039,926
DRUG/HEALTH STORES	446	166	38,692,921	154	21,047,691
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	25,391,211	20	14,691,918
APPAREL & ACCESSORIES	448	200	48,013,786	164	41,218,520
CLOTHING & SHOE STORES	4481, 4482	158	39,873,504	129	35,985,876
JEWELRY & LUGGAGE STORES	4483	42	8,140,282	35	5,232,644
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	233	39,203,831	162	37,386,361
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	134	30,628,709	96	27,536,722
BOOK/PERIODICAL/MUSIC STORE	4512	99	8,575,122	66	9,849,639
GENERAL MERCHANDISE STORES	452	30	284,833,480	25	270,263,417
DEPARTMENT STORES	4521	6	74,396,093	5	72,593,435
GENERAL MERCHANDISE STORES	4529	24	210,437,387	20	197,669,982
E-COMMERCE & MAIL ORDER	4541	269	10,669,939	207	5,445,165
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,589	137,744,986	1,059	91,751,870
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>225,021</u>	<u>28</u>	<u>172,810</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>3,389,671</u>	<u>6</u>	<u>1,694,495</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>220,214</u>	<u>5</u>	<u>80,243</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,661</u>	<u>491,216,967</u>	<u>2,554</u>	<u>136,758,486</u>
CONSTRUCTION OF BUILDINGS	236	796	326,271,625	550	71,487,671
HEAVY CONSTRUCTION & HIGHWAYS	237	132	36,947,826	86	7,872,576
SPECIAL TRADE CONTRACTORS	238	2,733	127,997,516	1,918	57,398,239
<u>MANUFACTURING</u>	<u>31-33</u>	<u>926</u>	<u>66,038,020</u>	<u>564</u>	<u>21,371,762</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,127</u>	<u>228,681,017</u>	<u>1,377</u>	<u>66,337,895</u>
DURABLE GOODS	423	1,557	181,011,419	964	55,286,124
NONDURABLE GOODS	424	536	47,090,028	389	10,470,140
ELECTRONIC MARKETS, AGENTS & BROKERS	425	34	579,570	24	581,631
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>99</u>	<u>11,267,221</u>	<u>44</u>	<u>1,214,275</u>
<u>INFORMATION</u>	<u>51</u>	<u>467</u>	<u>122,987,856</u>	<u>327</u>	<u>62,607,087</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>143</u>	<u>34,866,464</u>	<u>108</u>	<u>9,153,098</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>409</u>	<u>67,728,980</u>	<u>279</u>	<u>25,972,654</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>861</u>	<u>29,404,474</u>	<u>507</u>	<u>35,054,409</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,451</u>	<u>65,894,898</u>	<u>1,034</u>	<u>27,076,465</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>130</u>	<u>18,775,663</u>	<u>71</u>	<u>17,237,452</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>477</u>	<u>227,710,588</u>	<u>302</u>	<u>169,047,373</u>
ACCOMMODATIONS	721	25	19,629,160	19	17,489,654
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	452	208,081,428	283	151,557,719
<u>OTHER SERVICES</u>	<u>81</u>	<u>943</u>	<u>85,143,157</u>	<u>648</u>	<u>36,321,635</u>
REPAIR & MAINTENANCE	811	633	63,604,179	413	27,214,779
PERSONAL SERVICE	812	266	17,600,900	210	7,263,151
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	3,938,078	25	1,843,705
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>1,240,311</u>	<u>8</u>	<u>1,466,087</u>
TOTAL ALL INDUSTRIES		15,549	\$2,652,747,585	10,416	\$1,354,503,450

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,119</u>	<u>\$434,985,088</u>	<u>2,435</u>	<u>\$629,192,578</u>
MOTOR VEHICLES & PARTS	441	78	340,562,480	85	68,937,692
NEW & USED AUTO DEALERS	4411	25	286,825,191	21	42,612,474
RV, BOAT, MOTORCYCLE DEALERS	4412	18	44,029,527	18	18,768,100
AUTOMOTIVE PARTS & TIRE	4413	35	9,707,762	46	7,557,118
FURNITURE & HOME FURNISHING	442	71	20,338,004	173	22,274,157
ELECTRONICS & APPLIANCES	443	115	4,046,486	246	16,113,282
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	2,197,751	86	5,611,180
COMPUTERS & SOFTWARE	44312	80	1,848,735	156	9,753,744
CAMERA & PHOTO SUPPLIES	44313	D	D	4	748,358
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	8,882,452	171	88,416,041
BUILDING MATERIALS	4441	71	8,410,657	136	87,174,824
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	471,795	35	1,241,217
FOOD & BEVERAGE STORES	445	25	865,947	72	22,480,177
GROCERY & CONVENIENCE STORES	4451	6	839,596	9	20,315,035
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	26,351	63	2,165,142
DRUG/HEALTH STORES	446	45	1,548,997	115	11,541,313
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	7,559,270	12	9,175,756
APPAREL & ACCESSORIES	448	61	1,205,086	154	22,313,949
CLOTHING & SHOE STORES	4481, 4482	52	1,187,030	126	20,565,055
JEWELRY & LUGGAGE STORES	4483	9	18,056	28	1,748,894
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	10,722,559	158	36,536,705
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	10,713,516	90	26,661,686
BOOK/PERIODICAL/MUSIC STORE	4512	21	9,043	68	9,875,019
GENERAL MERCHANDISE STORES	452	6	21,266,478	19	260,214,612
DEPARTMENT STORES	4521	-	-	4	46,601,267
GENERAL MERCHANDISE STORES	4529	6	21,266,478	15	213,613,345
E-COMMERCE & MAIL ORDER	4541	98	1,752,638	185	6,773,444
MISCELLANEOUS RETAILERS	453, 4542, 4543	459	16,234,691	1,045	64,415,450
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>15,482</u>	<u>28</u>	<u>2,594,836</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>67,784</u>	<u>10</u>	<u>203,483</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>66,947</u>	<u>7</u>	<u>399,172</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>828</u>	<u>32,032,078</u>	<u>2,838</u>	<u>168,931,302</u>
CONSTRUCTION OF BUILDINGS	236	136	13,703,913	660	82,958,884
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,164,688	103	11,670,299
SPECIAL TRADE CONTRACTORS	238	657	16,163,477	2,075	74,302,119
<u>MANUFACTURING</u>	<u>31-33</u>	<u>270</u>	<u>20,194,064</u>	<u>615</u>	<u>23,537,325</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>795</u>	<u>70,550,550</u>	<u>1,343</u>	<u>85,174,601</u>
DURABLE GOODS	423	575	58,099,273	924	78,675,220
NONDURABLE GOODS	424	204	12,046,833	400	6,080,326
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	404,444	19	419,055
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>1,859,288</u>	<u>46</u>	<u>1,959,140</u>
<u>INFORMATION</u>	<u>51</u>	<u>165</u>	<u>11,980,942</u>	<u>332</u>	<u>40,237,281</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>1,940,825</u>	<u>90</u>	<u>8,988,797</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>168</u>	<u>18,213,577</u>	<u>261</u>	<u>24,039,922</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>211</u>	<u>3,012,912</u>	<u>544</u>	<u>14,393,342</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>380</u>	<u>7,089,466</u>	<u>989</u>	<u>28,666,393</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>1,303,741</u>	<u>79</u>	<u>5,660,276</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>71</u>	<u>32,001,742</u>	<u>182</u>	<u>82,041,880</u>
ACCOMMODATIONS	721	13	9,067,766	5	5,839,033
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	58	22,933,976	177	76,202,847
<u>OTHER SERVICES</u>	<u>81</u>	<u>257</u>	<u>13,119,420</u>	<u>512</u>	<u>30,158,660</u>
REPAIR & MAINTENANCE	811	196	10,171,158	333	22,990,655
PERSONAL SERVICE	812	48	1,876,534	151	6,777,965
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	1,071,728	28	390,040
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>162,639</u>	<u>7</u>	<u>46,240</u>
TOTAL ALL INDUSTRIES		4,365	\$648,596,545	10,319	\$1,146,250,216

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,098</u>	<u>\$126,178,332</u>	<u>2,406</u>	<u>\$873,245,733</u>
MOTOR VEHICLES & PARTS	441	50	30,004,780	154	175,577,879
NEW & USED AUTO DEALERS	4411	13	23,049,537	56	130,524,481
RV, BOAT, MOTORCYCLE DEALERS	4412	13	5,086,286	25	21,463,631
AUTOMOTIVE PARTS & TIRE	4413	24	1,868,957	73	23,589,767
FURNITURE & HOME FURNISHING	442	40	2,480,837	95	29,514,310
ELECTRONICS & APPLIANCES	443	106	3,484,453	229	40,560,036
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	2,064,521	73	32,566,078
COMPUTERS & SOFTWARE	44312	62	1,418,917	153	7,597,932
CAMERA & PHOTO SUPPLIES	44313	3	1,015	3	396,026
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	75	4,099,777	125	67,590,685
BUILDING MATERIALS	4441	67	4,006,260	96	63,607,046
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	93,517	29	3,983,639
FOOD & BEVERAGE STORES	445	25	9,655,973	60	30,558,892
GROCERY & CONVENIENCE STORES	4451	5	9,594,980	18	30,201,881
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	60,993	42	357,011
DRUG/HEALTH STORES	446	50	3,352,863	139	16,877,124
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	7,021,461	23	23,631,858
APPAREL & ACCESSORIES	448	77	6,688,703	166	92,662,086
CLOTHING & SHOE STORES	4481, 4482	66	3,829,870	132	81,007,578
JEWELRY & LUGGAGE STORES	4483	11	2,858,833	34	11,654,508
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	82	2,795,657	177	43,519,359
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	1,744,946	109	32,444,204
BOOK/PERIODICAL/MUSIC STORE	4512	32	1,050,711	68	11,075,155
GENERAL MERCHANDISE STORES	452	11	44,889,163	22	263,729,500
DEPARTMENT STORES	4521	5	44,819,332	7	102,551,728
GENERAL MERCHANDISE STORES	4529	6	69,831	15	161,177,772
E-COMMERCE & MAIL ORDER	4541	116	975,111	199	6,573,919
MISCELLANEOUS RETAILERS	453, 4542, 4543	456	10,729,554	1,017	82,450,085
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>519,486</u>	<u>20</u>	<u>179,948</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>65,708</u>	<u>-</u>	<u>-</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>40,974</u>	<u>7</u>	<u>346,251</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>546</u>	<u>13,852,465</u>	<u>1,183</u>	<u>138,617,575</u>
CONSTRUCTION OF BUILDINGS	236	100	6,467,642	269	68,879,643
HEAVY CONSTRUCTION & HIGHWAYS	237	30	656,279	48	4,606,072
SPECIAL TRADE CONTRACTORS	238	416	6,728,544	866	65,131,860
<u>MANUFACTURING</u>	<u>31-33</u>	<u>196</u>	<u>3,445,018</u>	<u>456</u>	<u>15,983,611</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>712</u>	<u>15,750,199</u>	<u>1,418</u>	<u>88,418,679</u>
DURABLE GOODS	423	511	11,658,033	1,013	73,371,214
NONDURABLE GOODS	424	194	4,020,131	390	14,551,466
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	72,035	15	495,999
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>28</u>	<u>1,028,890</u>	<u>32</u>	<u>700,319</u>
<u>INFORMATION</u>	<u>51</u>	<u>152</u>	<u>7,841,897</u>	<u>310</u>	<u>50,542,443</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>1,158,246</u>	<u>92</u>	<u>13,880,515</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>120</u>	<u>4,484,359</u>	<u>248</u>	<u>25,617,282</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>153</u>	<u>4,421,884</u>	<u>432</u>	<u>17,766,004</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>230</u>	<u>2,202,216</u>	<u>601</u>	<u>25,168,711</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>1,687,117</u>	<u>67</u>	<u>9,788,531</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>62</u>	<u>31,492,704</u>	<u>226</u>	<u>140,762,580</u>
ACCOMMODATIONS	721	7	9,122,144	19	19,968,565
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	55	22,370,560	207	120,794,015
<u>OTHER SERVICES</u>	<u>81</u>	<u>165</u>	<u>7,285,647</u>	<u>449</u>	<u>41,069,579</u>
REPAIR & MAINTENANCE	811	108	4,671,133	266	32,278,215
PERSONAL SERVICE	812	46	1,456,996	149	7,432,339
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	1,157,518	34	1,359,025
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>193,663</u>	<u>7</u>	<u>111,597</u>
TOTAL ALL INDUSTRIES		3,549	\$221,648,805	7,954	\$1,442,199,358

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,424</u>	<u>\$834,913,608</u>	<u>3,028</u>	<u>\$787,820,052</u>
MOTOR VEHICLES & PARTS	441	172	95,828,405	112	326,359,515
NEW & USED AUTO DEALERS	4411	57	63,298,394	35	303,383,559
RV, BOAT, MOTORCYCLE DEALERS	4412	24	9,343,394	17	899,009
AUTOMOTIVE PARTS & TIRE	4413	91	23,186,617	60	22,076,947
FURNITURE & HOME FURNISHING	442	202	85,399,786	224	22,247,867
ELECTRONICS & APPLIANCES	443	367	31,835,466	336	25,407,356
APPLIANCES, TV & OTHER ELECTRONICS	44311	103	10,427,871	93	8,922,458
COMPUTERS & SOFTWARE	44312	259	21,290,814	239	16,052,879
CAMERA & PHOTO SUPPLIES	44313	5	116,781	4	432,019
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	245	112,630,121	244	23,982,452
BUILDING MATERIALS	4441	209	104,082,324	192	22,506,763
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	8,547,797	52	1,475,689
FOOD & BEVERAGE STORES	445	117	52,626,425	104	28,952,157
GROCERY & CONVENIENCE STORES	4451	45	49,859,605	21	26,973,048
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	2,766,820	83	1,979,109
DRUG/HEALTH STORES	446	139	19,064,473	160	22,977,324
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	41	29,919,834	26	9,912,280
APPAREL & ACCESSORIES	448	172	31,746,553	176	21,414,896
CLOTHING & SHOE STORES	4481, 4482	133	28,772,910	142	18,966,969
JEWELRY & LUGGAGE STORES	4483	39	2,973,643	34	2,447,927
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	217	14,524,029	174	27,630,332
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	135	11,996,739	89	20,437,892
BOOK/PERIODICAL/MUSIC STORE	4512	82	2,527,290	85	7,192,440
GENERAL MERCHANDISE STORES	452	33	107,558,430	18	188,391,262
DEPARTMENT STORES	4521	5	41,684,607	4	1,288,822
GENERAL MERCHANDISE STORES	4529	28	65,873,823	14	187,102,440
E-COMMERCE & MAIL ORDER	4541	240	8,976,355	244	12,501,744
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,479	244,803,731	1,210	78,042,867
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>331,066</u>	<u>37</u>	<u>428,798</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,120,062</u>	<u>8</u>	<u>49,967</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>3,355,363</u>	<u>7</u>	<u>271,324</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,287</u>	<u>311,321,177</u>	<u>3,992</u>	<u>300,402,004</u>
CONSTRUCTION OF BUILDINGS	236	730	173,498,023	945	175,581,464
HEAVY CONSTRUCTION & HIGHWAYS	237	126	18,670,303	128	20,363,269
SPECIAL TRADE CONTRACTORS	238	2,431	119,152,851	2,919	104,457,271
<u>MANUFACTURING</u>	<u>31-33</u>	<u>947</u>	<u>87,954,263</u>	<u>747</u>	<u>19,542,801</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,119</u>	<u>369,077,856</u>	<u>1,633</u>	<u>92,040,809</u>
DURABLE GOODS	423	1,514	267,314,962	1,130	82,937,731
NONDURABLE GOODS	424	574	100,709,524	480	8,456,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	1,053,370	23	646,158
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>97</u>	<u>6,442,499</u>	<u>53</u>	<u>3,248,659</u>
<u>INFORMATION</u>	<u>51</u>	<u>425</u>	<u>122,929,773</u>	<u>434</u>	<u>67,215,870</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>134</u>	<u>19,086,978</u>	<u>101</u>	<u>15,463,048</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>392</u>	<u>87,030,498</u>	<u>345</u>	<u>41,641,726</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>744</u>	<u>35,021,407</u>	<u>852</u>	<u>26,819,589</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,222</u>	<u>39,984,183</u>	<u>1,470</u>	<u>44,058,024</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>78</u>	<u>14,071,734</u>	<u>117</u>	<u>14,340,024</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>379</u>	<u>160,605,786</u>	<u>284</u>	<u>177,119,436</u>
ACCOMMODATIONS	721	19	16,668,240	17	32,878,509
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	360	143,937,546	267	144,240,927
<u>OTHER SERVICES</u>	<u>81</u>	<u>897</u>	<u>63,365,692</u>	<u>783</u>	<u>53,199,148</u>
REPAIR & MAINTENANCE	811	614	47,468,361	507	36,500,555
PERSONAL SERVICE	812	250	15,484,641	244	16,121,424
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	412,690	32	577,169
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>8,397,989</u>	<u>6</u>	<u>21,758</u>
TOTAL ALL INDUSTRIES		14,207	\$2,165,010,638	13,897	\$1,643,683,037

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,003</u>	<u>\$577,998,482</u>	<u>1,783</u>	<u>\$435,792,651</u>
MOTOR VEHICLES & PARTS	441	79	50,212,239	90	157,891,456
NEW & USED AUTO DEALERS	4411	23	10,303,151	21	133,680,887
RV, BOAT, MOTORCYCLE DEALERS	4412	10	21,553,402	15	5,164,025
AUTOMOTIVE PARTS & TIRE	4413	46	18,355,686	54	19,046,544
FURNITURE & HOME FURNISHING	442	118	21,030,164	65	10,831,172
ELECTRONICS & APPLIANCES	443	193	30,987,826	174	7,363,396
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	25,640,478	57	3,363,192
COMPUTERS & SOFTWARE	44312	131	4,553,955	117	4,000,204
CAMERA & PHOTO SUPPLIES	44313	3	793,393	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	53,315,218	129	59,982,426
BUILDING MATERIALS	4441	110	52,893,490	98	55,803,065
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	421,728	31	4,179,361
FOOD & BEVERAGE STORES	445	49	34,756,787	49	27,552,439
GROCERY & CONVENIENCE STORES	4451	14	33,091,921	13	27,491,130
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	1,664,866	36	61,309
DRUG/HEALTH STORES	446	83	7,939,692	113	8,829,269
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	7,615,076	28	25,206,885
APPAREL & ACCESSORIES	448	120	19,139,647	94	6,480,014
CLOTHING & SHOE STORES	4481, 4482	90	16,363,713	76	4,234,467
JEWELRY & LUGGAGE STORES	4483	30	2,775,934	18	2,245,547
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	72,419,650	132	9,726,240
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	92	71,873,465	85	8,330,635
BOOK/PERIODICAL/MUSIC STORE	4512	53	546,185	47	1,395,605
GENERAL MERCHANDISE STORES	452	22	223,649,610	14	84,775,621
DEPARTMENT STORES	4521	5	57,763,118	D	D
GENERAL MERCHANDISE STORES	4529	17	165,886,492	14	84,775,621
E-COMMERCE & MAIL ORDER	4541	169	2,990,135	150	2,348,621
MISCELLANEOUS RETAILERS	453, 4542, 4543	881	53,942,438	745	34,805,112
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>611,134</u>	<u>12</u>	<u>110,255</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>1,074,302</u>	<u>5</u>	<u>194,050</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>147,272</u>	<u>9</u>	<u>111,906</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,648</u>	<u>218,200,839</u>	<u>908</u>	<u>61,611,200</u>
CONSTRUCTION OF BUILDINGS	236	363	134,333,337	199	32,495,193
HEAVY CONSTRUCTION & HIGHWAYS	237	49	23,714,685	48	5,133,691
SPECIAL TRADE CONTRACTORS	238	1,236	60,152,817	661	23,982,316
<u>MANUFACTURING</u>	<u>31-33</u>	<u>401</u>	<u>14,368,638</u>	<u>372</u>	<u>12,309,651</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,040</u>	<u>41,862,656</u>	<u>1,242</u>	<u>64,283,773</u>
DURABLE GOODS	423	736	34,937,237	935	59,098,625
NONDURABLE GOODS	424	289	6,766,111	292	5,115,068
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	159,308	15	70,080
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>381,126</u>	<u>45</u>	<u>1,590,415</u>
<u>INFORMATION</u>	<u>51</u>	<u>237</u>	<u>31,216,829</u>	<u>276</u>	<u>28,166,088</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>80</u>	<u>5,947,723</u>	<u>74</u>	<u>4,304,648</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>207</u>	<u>18,249,922</u>	<u>195</u>	<u>18,178,247</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>359</u>	<u>7,104,454</u>	<u>307</u>	<u>10,605,513</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>680</u>	<u>23,784,742</u>	<u>428</u>	<u>15,330,053</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>49</u>	<u>8,158,455</u>	<u>46</u>	<u>4,474,541</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>163</u>	<u>89,985,981</u>	<u>132</u>	<u>65,446,096</u>
ACCOMMODATIONS	721	8	7,233,217	10	1,978,990
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	155	82,752,764	122	63,467,106
<u>OTHER SERVICES</u>	<u>81</u>	<u>410</u>	<u>24,698,310</u>	<u>351</u>	<u>21,349,291</u>
REPAIR & MAINTENANCE	811	279	19,751,162	214	15,756,819
PERSONAL SERVICE	812	107	4,814,136	110	5,165,912
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	133,012	27	426,560
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>200,347</u>	<u>6</u>	<u>776,595</u>
TOTAL ALL INDUSTRIES		7,348	\$1,063,991,212	6,191	\$744,634,973

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,702</u>	<u>\$1,365,202,714</u>	<u>2,118</u>	<u>\$449,883,925</u>
MOTOR VEHICLES & PARTS	441	140	314,222,909	101	50,414,159
NEW & USED AUTO DEALERS	4411	45	256,182,851	24	21,918,495
RV, BOAT, MOTORCYCLE DEALERS	4412	19	32,080,741	21	12,050,002
AUTOMOTIVE PARTS & TIRE	4413	76	25,959,317	56	16,445,662
FURNITURE & HOME FURNISHING	442	171	77,529,038	125	7,441,180
ELECTRONICS & APPLIANCES	443	282	125,311,630	180	31,425,464
APPLIANCES, TV & OTHER ELECTRONICS	44311	84	88,862,758	70	29,255,930
COMPUTERS & SOFTWARE	44312	193	35,019,862	110	2,169,534
CAMERA & PHOTO SUPPLIES	44313	5	1,429,010	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	198	58,660,228	177	43,895,290
BUILDING MATERIALS	4441	163	53,060,848	143	40,946,496
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	5,599,380	34	2,948,794
FOOD & BEVERAGE STORES	445	90	26,757,240	63	42,779,121
GROCERY & CONVENIENCE STORES	4451	33	23,730,723	21	42,066,210
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	3,026,517	42	712,911
DRUG/HEALTH STORES	446	134	34,935,976	105	8,796,034
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	7,362,599	27	10,531,903
APPAREL & ACCESSORIES	448	185	263,179,075	126	51,827,506
CLOTHING & SHOE STORES	4481, 4482	152	235,077,349	107	35,501,523
JEWELRY & LUGGAGE STORES	4483	33	28,101,726	19	16,325,983
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	166	97,224,751	136	9,778,343
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	107	80,965,790	85	8,329,517
BOOK/PERIODICAL/MUSIC STORE	4512	59	16,258,961	51	1,448,826
GENERAL MERCHANDISE STORES	452	24	253,285,543	21	130,545,835
DEPARTMENT STORES	4521	8	172,404,306	6	36,617,496
GENERAL MERCHANDISE STORES	4529	16	80,881,237	15	93,928,339
E-COMMERCE & MAIL ORDER	4541	198	7,921,922	184	4,873,350
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,091	98,811,803	873	57,575,740
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>55,935</u>	<u>16</u>	<u>167,295</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>67,863</u>	<u>8</u>	<u>42,142</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,612,887</u>	<u>8</u>	<u>1,221,423</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,770</u>	<u>149,647,641</u>	<u>2,007</u>	<u>125,139,068</u>
CONSTRUCTION OF BUILDINGS	236	578	70,587,599	392	69,610,010
HEAVY CONSTRUCTION & HIGHWAYS	237	95	6,109,078	72	11,835,560
SPECIAL TRADE CONTRACTORS	238	2,097	72,950,964	1,543	43,693,498
<u>MANUFACTURING</u>	<u>31-33</u>	<u>590</u>	<u>17,112,613</u>	<u>429</u>	<u>19,340,310</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,459</u>	<u>59,969,176</u>	<u>1,215</u>	<u>36,008,466</u>
DURABLE GOODS	423	1,037	48,354,096	893	25,634,492
NONDURABLE GOODS	424	401	10,569,641	304	10,230,805
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	1,045,439	18	143,169
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>55</u>	<u>2,905,147</u>	<u>40</u>	<u>1,994,725</u>
<u>INFORMATION</u>	<u>51</u>	<u>296</u>	<u>41,598,784</u>	<u>279</u>	<u>26,474,905</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>112</u>	<u>19,300,016</u>	<u>83</u>	<u>3,854,627</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>309</u>	<u>26,602,269</u>	<u>239</u>	<u>15,802,208</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>576</u>	<u>33,590,391</u>	<u>353</u>	<u>5,137,498</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,129</u>	<u>30,968,499</u>	<u>743</u>	<u>13,916,165</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>78</u>	<u>11,688,313</u>	<u>47</u>	<u>2,072,974</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>310</u>	<u>182,632,990</u>	<u>165</u>	<u>68,023,682</u>
ACCOMMODATIONS	721	17	31,163,928	5	3,477,586
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	293	151,469,062	160	64,546,096
<u>OTHER SERVICES</u>	<u>81</u>	<u>651</u>	<u>62,066,489</u>	<u>474</u>	<u>28,404,244</u>
REPAIR & MAINTENANCE	811	446	49,841,095	321	22,890,215
PERSONAL SERVICE	812	175	11,907,438	134	5,499,556
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	317,956	19	14,473
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>35,169</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		11,076	\$2,005,056,896	8,224	\$797,483,657

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,706</u>	<u>\$66,191,736</u>	<u>1,613</u>	<u>\$302,771,653</u>
MOTOR VEHICLES & PARTS	441	35	1,662,907	100	75,614,244
NEW & USED AUTO DEALERS	4411	9	1,583,361	39	59,645,981
RV, BOAT, MOTORCYCLE DEALERS	4412	8	11,777	12	3,809,801
AUTOMOTIVE PARTS & TIRE	4413	18	67,769	49	12,158,462
FURNITURE & HOME FURNISHING	442	139	5,643,230	59	7,226,687
ELECTRONICS & APPLIANCES	443	165	4,343,159	160	8,515,020
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	1,570,731	59	4,340,736
COMPUTERS & SOFTWARE	44312	103	2,772,428	98	4,157,789
CAMERA & PHOTO SUPPLIES	44313	D	D	3	16,495
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	160	5,299,397	97	47,310,623
BUILDING MATERIALS	4441	128	3,701,211	80	43,679,790
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	1,598,186	17	3,630,833
FOOD & BEVERAGE STORES	445	60	4,500,854	41	13,505,754
GROCERY & CONVENIENCE STORES	4451	D	D	13	13,222,290
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	4,500,854	28	283,464
DRUG/HEALTH STORES	446	71	7,969,513	86	3,844,212
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,769,852	18	13,216,872
APPAREL & ACCESSORIES	448	119	3,375,076	107	8,937,794
CLOTHING & SHOE STORES	4481, 4482	93	3,173,169	89	7,974,573
JEWELRY & LUGGAGE STORES	4483	26	201,907	18	963,221
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	2,578,186	126	7,641,354
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	65	942,595	80	4,119,157
BOOK/PERIODICAL/MUSIC STORE	4512	51	1,635,591	46	3,522,197
GENERAL MERCHANDISE STORES	452	10	11,421,983	15	71,503,106
DEPARTMENT STORES	4521	3	327,139	4	9,827,654
GENERAL MERCHANDISE STORES	4529	7	11,094,844	11	61,675,452
E-COMMERCE & MAIL ORDER	4541	166	3,958,695	140	2,189,828
MISCELLANEOUS RETAILERS	453, 4542, 4543	659	13,668,884	664	43,266,159
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>126,981</u>	<u>16</u>	<u>382,707</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>43,272</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>706,245</u>	<u>8</u>	<u>5,778,642</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,393</u>	<u>185,782,591</u>	<u>689</u>	<u>94,922,482</u>
CONSTRUCTION OF BUILDINGS	236	549	126,588,298	145	44,720,130
HEAVY CONSTRUCTION & HIGHWAYS	237	80	14,247,614	35	15,063,236
SPECIAL TRADE CONTRACTORS	238	1,764	44,946,679	509	35,139,116
<u>MANUFACTURING</u>	<u>31-33</u>	<u>389</u>	<u>3,555,913</u>	<u>326</u>	<u>9,041,782</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>846</u>	<u>12,983,567</u>	<u>1,142</u>	<u>77,587,421</u>
DURABLE GOODS	423	542	11,284,511	856	60,493,700
NONDURABLE GOODS	424	290	1,431,623	275	16,435,098
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	267,433	11	658,623
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>455,516</u>	<u>23</u>	<u>1,444,556</u>
<u>INFORMATION</u>	<u>51</u>	<u>223</u>	<u>15,123,020</u>	<u>251</u>	<u>18,120,308</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>4,762,814</u>	<u>67</u>	<u>5,283,656</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>177</u>	<u>11,436,555</u>	<u>179</u>	<u>18,253,522</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>414</u>	<u>7,345,957</u>	<u>255</u>	<u>17,033,512</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>833</u>	<u>20,228,009</u>	<u>326</u>	<u>11,945,506</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>62</u>	<u>3,070,023</u>	<u>27</u>	<u>4,186,058</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>85</u>	<u>17,686,934</u>	<u>118</u>	<u>63,700,105</u>
ACCOMMODATIONS	721	4	40,172	20	14,094,313
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	17,646,762	98	49,605,792
<u>OTHER SERVICES</u>	<u>81</u>	<u>313</u>	<u>8,309,209</u>	<u>268</u>	<u>19,655,581</u>
REPAIR & MAINTENANCE	811	210	3,880,316	165	15,822,197
PERSONAL SERVICE	812	85	4,375,243	84	3,252,507
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	53,650	19	580,877
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>89,106</u>
TOTAL ALL INDUSTRIES		7,570	\$357,808,342	5,316	\$650,196,597

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	2,017	\$309,934,691	1,226	\$50,641,703
MOTOR VEHICLES & PARTS	441	102	90,305,965	42	668,686
NEW & USED AUTO DEALERS	4411	28	57,661,150	5	43,132
RV, BOAT, MOTORCYCLE DEALERS	4412	20	21,493,182	11	107,246
AUTOMOTIVE PARTS & TIRE	4413	54	11,151,633	26	518,308
FURNITURE & HOME FURNISHING	442	113	9,179,154	77	1,142,901
ELECTRONICS & APPLIANCES	443	205	12,882,451	132	8,414,885
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	9,031,594	46	372,736
COMPUTERS & SOFTWARE	44312	128	3,850,857	83	8,040,711
CAMERA & PHOTO SUPPLIES	44313	D	D	3	1,438
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	146	42,641,991	97	1,934,233
BUILDING MATERIALS	4441	115	38,991,931	82	1,849,981
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	3,650,060	15	84,252
FOOD & BEVERAGE STORES	445	57	27,538,963	29	13,117,493
GROCERY & CONVENIENCE STORES	4451	20	26,937,038	12	13,106,752
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	601,925	17	10,741
DRUG/HEALTH STORES	446	104	5,987,773	67	2,610,353
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	8,686,930	7	1,461,614
APPAREL & ACCESSORIES	448	107	9,921,261	80	767,574
CLOTHING & SHOE STORES	4481, 4482	83	9,243,086	69	738,768
JEWELRY & LUGGAGE STORES	4483	24	678,175	11	28,806
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	5,998,593	88	666,593
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	5,634,132	55	620,887
BOOK/PERIODICAL/MUSIC STORE	4512	56	364,461	33	45,706
GENERAL MERCHANDISE STORES	452	19	56,471,341	13	4,573,706
DEPARTMENT STORES	4521	3	674,155	3	192,488
GENERAL MERCHANDISE STORES	4529	16	55,797,186	10	4,381,218
E-COMMERCE & MAIL ORDER	4541	153	2,306,419	120	1,194,822
MISCELLANEOUS RETAILERS	453, 4542, 4543	846	38,013,850	474	14,088,843
AGRICULTURE, FORESTRY, FISHING	11	16	124,654	15	37,729
MINING	21	4	6,758	4	7,888
UTILITIES	22	8	55,952	5	116,745
CONSTRUCTION	23	1,211	108,407,490	1,002	20,053,618
CONSTRUCTION OF BUILDINGS	236	260	57,249,344	183	8,629,007
HEAVY CONSTRUCTION & HIGHWAYS	237	47	18,056,003	33	1,176,253
SPECIAL TRADE CONTRACTORS	238	904	33,102,143	786	10,248,358
MANUFACTURING	31-33	399	11,063,122	238	3,491,879
WHOLESALE TRADE	42	1,181	50,385,777	687	20,276,980
DURABLE GOODS	423	864	36,500,448	488	16,962,879
NONDURABLE GOODS	424	298	13,654,725	190	3,278,850
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	230,604	9	35,251
TRANSPORTATION & WAREHOUSING	48-49	49	2,524,983	25	479,412
INFORMATION	51	295	21,164,972	191	15,575,164
FINANCE, INSURANCE	52	73	3,895,827	48	1,273,232
REAL ESTATE, RENTAL/LEASING	53	210	19,406,944	151	5,787,388
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	370	7,246,542	208	9,516,077
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	534	16,411,856	485	4,228,672
ARTS, ENTERTAINMENT & RECREATION	71	54	4,798,368	27	4,188,246
ACCOMMODATIONS & FOOD SERVICES	72	144	48,098,307	72	14,690,763
ACCOMMODATIONS	721	10	5,432,921	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	134	42,665,386	72	14,690,763
OTHER SERVICES	81	379	22,457,198	231	3,000,515
REPAIR & MAINTENANCE	811	254	17,334,347	151	1,298,487
PERSONAL SERVICE	812	94	4,619,158	68	1,398,957
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	503,693	12	303,071
PUBLIC ADMINISTRATION, OTHER	92.00	7	160,842	D	D
TOTAL ALL INDUSTRIES		6,951	\$626,144,283	4,615	\$153,366,011

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,471</u>	<u>\$178,373,209</u>	<u>3,376</u>	<u>\$909,971,561</u>
MOTOR VEHICLES & PARTS	441	89	30,744,012	125	267,236,782
NEW & USED AUTO DEALERS	4411	26	19,455,433	36	246,133,129
RV, BOAT, MOTORCYCLE DEALERS	4412	19	765,164	27	7,727,680
AUTOMOTIVE PARTS & TIRE	4413	44	10,523,415	62	13,375,973
FURNITURE & HOME FURNISHING	442	80	6,258,958	162	36,928,897
ELECTRONICS & APPLIANCES	443	138	4,791,773	335	88,431,808
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	3,270,662	86	44,716,443
COMPUTERS & SOFTWARE	44312	80	1,521,111	244	41,528,492
CAMERA & PHOTO SUPPLIES	44313	D	D	5	2,186,873
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	33,167,163	198	95,588,126
BUILDING MATERIALS	4441	87	33,117,575	154	91,279,139
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	49,588	44	4,308,987
FOOD & BEVERAGE STORES	445	34	14,197,334	103	52,299,345
GROCERY & CONVENIENCE STORES	4451	6	12,721,240	27	49,883,717
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	1,476,094	76	2,415,628
DRUG/HEALTH STORES	446	67	4,005,962	170	19,794,341
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	5,895,774	33	13,987,134
APPAREL & ACCESSORIES	448	101	4,143,800	208	66,225,379
CLOTHING & SHOE STORES	4481, 4482	86	2,496,693	166	56,421,127
JEWELRY & LUGGAGE STORES	4483	15	1,647,107	42	9,804,252
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	113	1,711,765	244	56,084,270
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	1,247,035	144	40,997,937
BOOK/PERIODICAL/MUSIC STORE	4512	42	464,730	100	15,086,333
GENERAL MERCHANDISE STORES	452	16	52,502,740	24	100,166,570
DEPARTMENT STORES	4521	3	2,843,605	6	90,949,606
GENERAL MERCHANDISE STORES	4529	13	49,659,135	18	9,216,964
E-COMMERCE & MAIL ORDER	4541	138	3,015,079	249	12,217,820
MISCELLANEOUS RETAILERS	453, 4542, 4543	586	17,938,849	1,525	101,011,089
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>38,322</u>	<u>38</u>	<u>475,229</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>176,006</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>431,935</u>	<u>8</u>	<u>139,295</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>714</u>	<u>37,728,266</u>	<u>2,231</u>	<u>209,486,151</u>
CONSTRUCTION OF BUILDINGS	236	130	16,682,270	509	121,139,822
HEAVY CONSTRUCTION & HIGHWAYS	237	30	3,336,882	96	13,021,090
SPECIAL TRADE CONTRACTORS	238	554	17,709,114	1,626	75,325,239
<u>MANUFACTURING</u>	<u>31-33</u>	<u>274</u>	<u>6,373,055</u>	<u>754</u>	<u>29,762,276</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>810</u>	<u>14,850,078</u>	<u>1,786</u>	<u>121,048,512</u>
DURABLE GOODS	423	574	6,866,996	1,239	106,902,414
NONDURABLE GOODS	424	227	7,501,421	521	13,902,002
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	481,661	26	244,096
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>2,759,312</u>	<u>66</u>	<u>1,781,054</u>
<u>INFORMATION</u>	<u>51</u>	<u>232</u>	<u>12,030,888</u>	<u>439</u>	<u>73,617,315</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>2,684,332</u>	<u>113</u>	<u>15,983,732</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>149</u>	<u>6,137,919</u>	<u>333</u>	<u>34,340,288</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>235</u>	<u>4,317,046</u>	<u>709</u>	<u>39,386,527</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>358</u>	<u>8,138,083</u>	<u>1,102</u>	<u>41,924,428</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>3,188,866</u>	<u>114</u>	<u>10,431,736</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>93</u>	<u>41,783,884</u>	<u>316</u>	<u>152,803,609</u>
ACCOMMODATIONS	721	7	4,561,567	16	16,843,492
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	37,222,317	300	135,960,117
<u>OTHER SERVICES</u>	<u>81</u>	<u>246</u>	<u>8,142,621</u>	<u>735</u>	<u>63,355,526</u>
REPAIR & MAINTENANCE	811	147	5,164,394	447	53,339,225
PERSONAL SERVICE	812	78	2,446,010	229	8,683,118
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	532,217	59	1,333,183
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>473,584</u>	<u>22</u>	<u>4,707,184</u>
TOTAL ALL INDUSTRIES		4,717	\$327,451,400	12,150	\$1,709,390,429

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>758</u>	<u>\$115,583,757</u>	<u>1,911</u>	<u>\$361,259,105</u>
MOTOR VEHICLES & PARTS	441	42	23,450,117	105	146,113,824
NEW & USED AUTO DEALERS	4411	15	18,680,047	32	112,811,608
RV, BOAT, MOTORCYCLE DEALERS	4412	6	315,980	13	16,677,386
AUTOMOTIVE PARTS & TIRE	4413	21	4,454,090	60	16,624,830
FURNITURE & HOME FURNISHING	442	28	1,241,694	71	4,455,012
ELECTRONICS & APPLIANCES	443	58	965,869	177	7,754,404
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	216,974	53	4,238,200
COMPUTERS & SOFTWARE	44312	35	748,895	121	3,453,816
CAMERA & PHOTO SUPPLIES	44313	D	D	3	62,388
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	18,244,315	106	43,156,566
BUILDING MATERIALS	4441	36	17,324,350	77	38,086,604
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	919,965	29	5,069,962
FOOD & BEVERAGE STORES	445	11	4,010,674	44	20,339,296
GROCERY & CONVENIENCE STORES	4451	3	3,819,381	17	19,586,467
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	191,293	27	752,829
DRUG/HEALTH STORES	446	44	1,937,785	86	8,831,966
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,823,188	26	19,656,950
APPAREL & ACCESSORIES	448	53	1,099,253	123	4,107,058
CLOTHING & SHOE STORES	4481, 4482	47	612,516	104	3,922,649
JEWELRY & LUGGAGE STORES	4483	6	486,737	19	184,409
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	57	619,369	127	5,282,000
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	454,938	79	1,771,003
BOOK/PERIODICAL/MUSIC STORE	4512	25	164,431	48	3,510,997
GENERAL MERCHANDISE STORES	452	10	55,183,853	18	61,954,267
DEPARTMENT STORES	4521	4	1,982,230	3	970,161
GENERAL MERCHANDISE STORES	4529	6	53,201,623	15	60,984,106
E-COMMERCE & MAIL ORDER	4541	91	594,833	156	2,596,426
MISCELLANEOUS RETAILERS	453, 4542, 4543	311	5,412,807	872	37,011,336
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>337,117</u>	<u>18</u>	<u>1,012,312</u>
<u>MINING</u>	<u>21</u>	<u>-</u>	<u>-</u>	<u>3</u>	<u>1,420,066</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>732,364</u>	<u>5</u>	<u>135,081</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>224</u>	<u>13,620,200</u>	<u>986</u>	<u>162,723,915</u>
CONSTRUCTION OF BUILDINGS	236	61	9,390,241	197	90,944,540
HEAVY CONSTRUCTION & HIGHWAYS	237	13	704,640	51	13,776,523
SPECIAL TRADE CONTRACTORS	238	150	3,525,319	738	58,002,852
<u>MANUFACTURING</u>	<u>31-33</u>	<u>120</u>	<u>720,341</u>	<u>354</u>	<u>30,307,093</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>467</u>	<u>7,075,115</u>	<u>1,219</u>	<u>113,752,772</u>
DURABLE GOODS	423	350	4,481,084	887	93,002,068
NONDURABLE GOODS	424	111	2,578,349	315	20,382,943
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	15,682	17	367,761
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>422,282</u>	<u>43</u>	<u>4,959,986</u>
<u>INFORMATION</u>	<u>51</u>	<u>148</u>	<u>3,059,362</u>	<u>280</u>	<u>29,987,947</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>1,168,887</u>	<u>76</u>	<u>4,946,876</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>102</u>	<u>2,817,519</u>	<u>213</u>	<u>35,503,090</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>100</u>	<u>967,167</u>	<u>308</u>	<u>7,991,171</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>145</u>	<u>1,734,666</u>	<u>437</u>	<u>12,270,207</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>932,556</u>	<u>37</u>	<u>5,367,508</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>39</u>	<u>14,228,178</u>	<u>152</u>	<u>60,152,933</u>
ACCOMMODATIONS	721	5	2,959,300	16	13,635,918
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	34	11,268,878	136	46,517,015
<u>OTHER SERVICES</u>	<u>81</u>	<u>101</u>	<u>4,070,106</u>	<u>321</u>	<u>45,401,998</u>
REPAIR & MAINTENANCE	811	65	3,292,594	217	37,920,901
PERSONAL SERVICE	812	26	767,431	78	7,167,437
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	10,081	26	313,660
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>Z</u>	<u>337,014</u>
TOTAL ALL INDUSTRIES		2,277	\$167,469,617	6,370	\$877,529,074

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,658</u>	<u>\$144,396,803</u>	<u>1,382</u>	<u>\$67,591,336</u>
MOTOR VEHICLES & PARTS	441	79	33,355,041	56	8,095,414
NEW & USED AUTO DEALERS	4411	19	28,122,480	9	80,418
RV, BOAT, MOTORCYCLE DEALERS	4412	17	287,940	26	3,450,059
AUTOMOTIVE PARTS & TIRE	4413	43	4,944,621	21	4,564,937
FURNITURE & HOME FURNISHING	442	65	5,834,682	54	1,458,593
ELECTRONICS & APPLIANCES	443	161	6,350,952	99	3,250,693
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	2,746,407	38	1,137,078
COMPUTERS & SOFTWARE	44312	102	3,427,480	61	2,113,615
CAMERA & PHOTO SUPPLIES	44313	4	177,065	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	11,671,479	94	7,203,023
BUILDING MATERIALS	4441	72	10,842,075	65	5,987,108
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	829,404	29	1,215,915
FOOD & BEVERAGE STORES	445	41	18,009,748	28	12,257,684
GROCERY & CONVENIENCE STORES	4451	10	17,545,237	4	11,770,816
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	464,511	24	486,868
DRUG/HEALTH STORES	446	85	8,199,820	70	4,028,667
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	13,034,209	5	1,922,422
APPAREL & ACCESSORIES	448	107	4,784,636	107	2,819,348
CLOTHING & SHOE STORES	4481, 4482	91	3,756,241	88	2,407,302
JEWELRY & LUGGAGE STORES	4483	16	1,028,395	19	412,046
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	132	6,765,046	108	3,502,577
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	5,293,001	70	2,409,987
BOOK/PERIODICAL/MUSIC STORE	4512	49	1,472,045	38	1,092,590
GENERAL MERCHANDISE STORES	452	17	17,182,536	11	3,753,928
DEPARTMENT STORES	4521	4	7,744,391	3	442,831
GENERAL MERCHANDISE STORES	4529	13	9,438,145	8	3,311,097
E-COMMERCE & MAIL ORDER	4541	150	2,734,418	145	2,224,017
MISCELLANEOUS RETAILERS	453, 4542, 4543	714	16,474,236	605	17,074,970
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>1,664,851</u>	<u>11</u>	<u>290,068</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>112,687</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>108,222</u>	<u>4</u>	<u>40,080</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>648</u>	<u>46,560,592</u>	<u>512</u>	<u>33,238,374</u>
CONSTRUCTION OF BUILDINGS	236	138	22,513,190	126	18,956,285
HEAVY CONSTRUCTION & HIGHWAYS	237	29	5,158,614	21	3,494,004
SPECIAL TRADE CONTRACTORS	238	481	18,888,788	365	10,788,085
<u>MANUFACTURING</u>	<u>31-33</u>	<u>330</u>	<u>12,812,254</u>	<u>292</u>	<u>14,106,314</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,052</u>	<u>32,658,395</u>	<u>762</u>	<u>12,800,338</u>
DURABLE GOODS	423	763	27,842,479	537	10,237,914
NONDURABLE GOODS	424	274	4,700,293	211	2,543,054
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	115,623	14	19,370
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>1,357,905</u>	<u>21</u>	<u>593,217</u>
<u>INFORMATION</u>	<u>51</u>	<u>241</u>	<u>13,610,960</u>	<u>217</u>	<u>7,484,356</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>2,934,598</u>	<u>50</u>	<u>1,552,930</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>144</u>	<u>5,745,705</u>	<u>106</u>	<u>2,486,678</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>273</u>	<u>5,213,448</u>	<u>185</u>	<u>2,430,747</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>364</u>	<u>8,731,575</u>	<u>275</u>	<u>4,172,726</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>51</u>	<u>2,010,687</u>	<u>56</u>	<u>3,987,774</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>148</u>	<u>47,426,105</u>	<u>127</u>	<u>26,447,865</u>
ACCOMMODATIONS	721	24	12,992,987	36	6,143,744
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	124	34,433,118	91	20,304,121
<u>OTHER SERVICES</u>	<u>81</u>	<u>306</u>	<u>12,399,734</u>	<u>206</u>	<u>8,393,473</u>
REPAIR & MAINTENANCE	811	200	9,239,072	127	6,359,621
PERSONAL SERVICE	812	80	2,315,456	67	1,911,179
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	845,206	12	122,673
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>77,813</u>	<u>6</u>	<u>54,680</u>
TOTAL ALL INDUSTRIES		5,354	\$337,822,334	4,212	\$185,670,956

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,400</u>	<u>\$119,881,110</u>	<u>3,553</u>	<u>\$1,019,685,906</u>
MOTOR VEHICLES & PARTS	441	56	27,915,328	142	345,814,113
NEW & USED AUTO DEALERS	4411	18	21,426,596	49	331,458,843
RV, BOAT, MOTORCYCLE DEALERS	4412	11	741,754	17	249,419
AUTOMOTIVE PARTS & TIRE	4413	27	5,746,978	76	14,105,851
FURNITURE & HOME FURNISHING	442	60	4,488,776	155	21,746,469
ELECTRONICS & APPLIANCES	443	151	6,842,123	287	62,981,525
APPLIANCES, TV & OTHER ELECTRONICS	44311	48	3,445,332	88	53,481,582
COMPUTERS & SOFTWARE	44312	100	3,369,255	196	8,817,211
CAMERA & PHOTO SUPPLIES	44313	3	27,536	3	682,732
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	7,398,741	182	75,656,476
BUILDING MATERIALS	4441	69	7,109,501	146	74,741,362
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	289,240	36	915,114
FOOD & BEVERAGE STORES	445	32	15,515,601	63	21,000,143
GROCERY & CONVENIENCE STORES	4451	5	15,380,116	13	19,968,593
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	135,485	50	1,031,550
DRUG/HEALTH STORES	446	70	2,830,260	152	17,978,341
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	3,142,733	25	11,191,653
APPAREL & ACCESSORIES	448	106	2,493,101	209	65,579,281
CLOTHING & SHOE STORES	4481, 4482	86	1,667,569	158	58,209,603
JEWELRY & LUGGAGE STORES	4483	20	825,532	51	7,369,678
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	122	14,976,436	238	26,476,050
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	1,780,160	159	17,050,297
BOOK/PERIODICAL/MUSIC STORE	4512	52	13,196,276	79	9,425,753
GENERAL MERCHANDISE STORES	452	10	12,579,421	30	272,369,105
DEPARTMENT STORES	4521	3	535,293	5	93,608,952
GENERAL MERCHANDISE STORES	4529	7	12,044,128	25	178,760,153
E-COMMERCE & MAIL ORDER	4541	146	3,628,631	238	7,679,533
MISCELLANEOUS RETAILERS	453, 4542, 4543	556	18,069,959	1,832	91,213,217
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>73,061</u>	<u>30</u>	<u>1,243,565</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>31,350</u>	<u>5</u>	<u>113,660</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>8,662</u>	<u>7</u>	<u>397,987</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>467</u>	<u>109,289,742</u>	<u>2,581</u>	<u>236,489,188</u>
CONSTRUCTION OF BUILDINGS	236	117	87,775,105	562	135,343,132
HEAVY CONSTRUCTION & HIGHWAYS	237	28	1,828,508	95	22,986,976
SPECIAL TRADE CONTRACTORS	238	322	19,686,129	1,924	78,159,080
<u>MANUFACTURING</u>	<u>31-33</u>	<u>280</u>	<u>6,355,197</u>	<u>647</u>	<u>19,049,318</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>938</u>	<u>32,714,778</u>	<u>1,644</u>	<u>80,288,158</u>
DURABLE GOODS	423	673	27,686,520	1,176	67,517,041
NONDURABLE GOODS	424	252	4,671,156	445	12,516,289
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	357,102	23	254,828
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>1,762,048</u>	<u>46</u>	<u>1,715,052</u>
<u>INFORMATION</u>	<u>51</u>	<u>226</u>	<u>11,329,357</u>	<u>361</u>	<u>39,336,146</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>1,508,109</u>	<u>126</u>	<u>20,898,983</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>108</u>	<u>5,664,750</u>	<u>330</u>	<u>33,285,052</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>230</u>	<u>8,659,375</u>	<u>556</u>	<u>16,216,391</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>239</u>	<u>13,767,748</u>	<u>1,046</u>	<u>32,813,219</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>24</u>	<u>2,284,874</u>	<u>82</u>	<u>9,001,586</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>95</u>	<u>40,986,916</u>	<u>263</u>	<u>131,848,161</u>
ACCOMMODATIONS	721	8	7,039,813	8	2,638,434
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	33,947,103	255	129,209,727
<u>OTHER SERVICES</u>	<u>81</u>	<u>165</u>	<u>7,551,499</u>	<u>689</u>	<u>35,161,781</u>
REPAIR & MAINTENANCE	811	86	5,611,931	460	23,937,326
PERSONAL SERVICE	812	65	1,899,960	199	9,996,857
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	39,608	30	1,227,598
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>174,037</u>	<u>13</u>	<u>56,186</u>
TOTAL ALL INDUSTRIES		4,266	\$362,042,613	11,980	\$1,677,601,028

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,042</u>	<u>\$748,351,134</u>	<u>3,100</u>	<u>\$1,092,440,352</u>
MOTOR VEHICLES & PARTS	441	86	25,994,905	135	386,312,021
NEW & USED AUTO DEALERS	4411	17	7,142,413	\$42	338,097,633
RV, BOAT, MOTORCYCLE DEALERS	4412	16	3,911,978	25	24,048,818
AUTOMOTIVE PARTS & TIRE	4413	53	14,940,514	68	24,165,570
FURNITURE & HOME FURNISHING	442	191	33,863,858	190	136,590,346
ELECTRONICS & APPLIANCES	443	358	160,732,938	343	132,768,278
APPLIANCES, TV & OTHER ELECTRONICS	44311	93	46,993,343	99	9,566,244
COMPUTERS & SOFTWARE	44312	265	113,739,595	240	123,141,768
CAMERA & PHOTO SUPPLIES	44313	D	D	4	60,266
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	239	62,317,701	207	58,919,732
BUILDING MATERIALS	4441	188	59,029,594	175	56,921,400
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	3,288,107	32	1,998,332
FOOD & BEVERAGE STORES	445	116	39,345,981	98	39,078,633
GROCERY & CONVENIENCE STORES	4451	22	34,562,922	33	37,903,791
OTHER FOOD & BEVERAGE STORES	4452, 4453	94	4,783,059	65	1,174,842
DRUG/HEALTH STORES	446	130	16,546,716	169	31,976,554
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	4,675,504	33	15,415,198
APPAREL & ACCESSORIES	448	187	50,981,578	159	15,684,346
CLOTHING & SHOE STORES	4481, 4482	152	47,250,645	127	9,671,701
JEWELRY & LUGGAGE STORES	4483	35	3,730,933	32	6,012,645
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	199	45,129,615	180	8,869,360
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	106	36,108,811	112	8,389,297
BOOK/PERIODICAL/MUSIC STORE	4512	93	9,020,804	68	480,063
GENERAL MERCHANDISE STORES	452	23	167,286,742	26	173,668,127
DEPARTMENT STORES	4521	6	120,847,105	6	34,999,661
GENERAL MERCHANDISE STORES	4529	17	46,439,637	20	138,668,466
E-COMMERCE & MAIL ORDER	4541	242	35,545,700	245	10,668,488
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,262	105,929,896	1,315	82,489,269
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>278,119</u>	<u>41</u>	<u>347,394</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>4,352,661</u>	<u>11</u>	<u>519,851</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>656,342</u>	<u>8</u>	<u>2,961,172</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,599</u>	<u>445,141,796</u>	<u>3,658</u>	<u>516,852,915</u>
CONSTRUCTION OF BUILDINGS	236	827	247,374,497	798	313,834,519
HEAVY CONSTRUCTION & HIGHWAYS	237	119	36,305,566	149	80,966,343
SPECIAL TRADE CONTRACTORS	238	2,653	161,461,733	2,711	122,052,053
<u>MANUFACTURING</u>	<u>31-33</u>	<u>845</u>	<u>43,704,846</u>	<u>735</u>	<u>66,251,083</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,779</u>	<u>246,527,016</u>	<u>1,812</u>	<u>120,224,469</u>
DURABLE GOODS	423	1,242	224,610,899	1,309	92,536,684
NONDURABLE GOODS	424	513	21,078,933	475	25,052,897
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	837,184	28	2,634,888
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>3,419,356</u>	<u>75</u>	<u>3,129,120</u>
<u>INFORMATION</u>	<u>51</u>	<u>412</u>	<u>134,683,932</u>	<u>421</u>	<u>67,984,406</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>12,635,459</u>	<u>112</u>	<u>28,149,360</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>325</u>	<u>58,364,213</u>	<u>347</u>	<u>54,751,033</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>861</u>	<u>118,680,000</u>	<u>722</u>	<u>28,420,819</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,337</u>	<u>89,658,579</u>	<u>1,268</u>	<u>43,916,913</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>95</u>	<u>5,521,230</u>	<u>79</u>	<u>11,315,306</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>249</u>	<u>209,053,023</u>	<u>343</u>	<u>172,783,658</u>
ACCOMMODATIONS	721	6	16,650,797	15	28,905,729
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	243	192,402,226	328	143,877,929
<u>OTHER SERVICES</u>	<u>81</u>	<u>708</u>	<u>60,895,327</u>	<u>807</u>	<u>52,051,481</u>
REPAIR & MAINTENANCE	811	467	41,416,269	536	40,220,679
PERSONAL SERVICE	812	214	18,922,707	238	11,132,279
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	556,351	33	698,523
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>160,243</u>	<u>6</u>	<u>369,708</u>
TOTAL ALL INDUSTRIES		13,468	\$2,182,083,276	13,545	\$2,262,469,040

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,130</u>	<u>\$351,379,337</u>	<u>1,108</u>	<u>\$103,395,557</u>
MOTOR VEHICLES & PARTS	441	87	41,824,069	47	14,300,451
NEW & USED AUTO DEALERS	4411	20	24,401,676	15	3,409,782
RV, BOAT, MOTORCYCLE DEALERS	4412	22	4,170,749	7	941,292
AUTOMOTIVE PARTS & TIRE	4413	45	13,251,644	25	9,949,377
FURNITURE & HOME FURNISHING	442	82	19,699,904	70	1,359,711
ELECTRONICS & APPLIANCES	443	217	21,445,108	102	13,282,331
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	14,464,338	41	1,294,807
COMPUTERS & SOFTWARE	44312	152	6,962,482	61	11,987,524
CAMERA & PHOTO SUPPLIES	44313	5	18,288	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	46,423,852	98	2,605,064
BUILDING MATERIALS	4441	88	42,144,603	89	2,415,996
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	4,279,249	9	189,068
FOOD & BEVERAGE STORES	445	50	27,261,908	33	15,485,185
GROCERY & CONVENIENCE STORES	4451	8	27,127,087	18	14,035,929
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	134,821	15	1,449,256
DRUG/HEALTH STORES	446	123	10,676,544	52	245,127
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	17,100,413	14	4,379,228
APPAREL & ACCESSORIES	448	114	15,626,830	62	364,147
CLOTHING & SHOE STORES	4481, 4482	93	14,246,282	48	345,959
JEWELRY & LUGGAGE STORES	4483	21	1,380,548	14	18,188
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	152	12,906,988	65	375,873
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	8,710,184	36	211,979
BOOK/PERIODICAL/MUSIC STORE	4512	57	4,196,804	29	163,894
GENERAL MERCHANDISE STORES	452	19	97,074,814	8	285,627
DEPARTMENT STORES	4521	6	23,195,100	D	D
GENERAL MERCHANDISE STORES	4529	13	73,879,714	8	285,627
E-COMMERCE & MAIL ORDER	4541	199	4,144,508	84	664,356
MISCELLANEOUS RETAILERS	453, 4542, 4543	954	37,194,399	473	50,048,457
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>922,253</u>	<u>8</u>	<u>265,458</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>177,546</u>	<u>5</u>	<u>166,363</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,673,051</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,036</u>	<u>153,713,966</u>	<u>1,115</u>	<u>173,398,717</u>
CONSTRUCTION OF BUILDINGS	236	250	87,217,402	199	108,045,889
HEAVY CONSTRUCTION & HIGHWAYS	237	45	7,707,102	53	29,735,184
SPECIAL TRADE CONTRACTORS	238	741	58,789,462	863	35,617,644
<u>MANUFACTURING</u>	<u>31-33</u>	<u>428</u>	<u>15,476,474</u>	<u>248</u>	<u>7,434,530</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,349</u>	<u>67,436,261</u>	<u>614</u>	<u>20,509,226</u>
DURABLE GOODS	423	980	53,866,660	436	11,394,198
NONDURABLE GOODS	424	350	13,138,694	168	8,300,281
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	430,907	10	814,747
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>1,025,507</u>	<u>43</u>	<u>72,380,896</u>
<u>INFORMATION</u>	<u>51</u>	<u>268</u>	<u>33,607,945</u>	<u>157</u>	<u>15,612,322</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>4,856,630</u>	<u>41</u>	<u>1,208,331</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>214</u>	<u>26,557,560</u>	<u>176</u>	<u>199,385,630</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>393</u>	<u>11,402,552</u>	<u>186</u>	<u>11,968,425</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>524</u>	<u>19,293,359</u>	<u>410</u>	<u>8,521,978</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>54</u>	<u>9,963,160</u>	<u>18</u>	<u>480,672</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>149</u>	<u>90,272,047</u>	<u>133</u>	<u>283,065,273</u>
ACCOMMODATIONS	721	11	18,419,608	31	165,479,935
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	71,852,439	102	117,585,338
<u>OTHER SERVICES</u>	<u>81</u>	<u>294</u>	<u>14,921,157</u>	<u>251</u>	<u>33,944,593</u>
REPAIR & MAINTENANCE	811	168	8,901,415	179	6,982,894
PERSONAL SERVICE	812	102	5,564,563	58	26,893,331
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	455,179	14	68,368
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>5,554</u>	<u>9</u>	<u>437,162</u>
TOTAL ALL INDUSTRIES		6,981	\$802,684,359	4,522	\$932,175,133

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>10,850</u>	<u>\$5,251,453,918</u>	<u>1,313</u>	<u>\$115,480,541</u>
MOTOR VEHICLES & PARTS	441	405	686,055,924	55	9,180,535
NEW & USED AUTO DEALERS	4411	133	488,350,985	11	2,096,672
RV, BOAT, MOTORCYCLE DEALERS	4412	122	129,713,138	11	430,674
AUTOMOTIVE PARTS & TIRE	4413	150	67,991,801	33	6,653,189
FURNITURE & HOME FURNISHING	442	583	298,831,705	56	2,394,995
ELECTRONICS & APPLIANCES	443	845	455,872,576	123	2,338,763
APPLIANCES, TV & OTHER ELECTRONICS	44311	225	153,123,659	46	1,260,324
COMPUTERS & SOFTWARE	44312	604	280,159,016	74	1,074,964
CAMERA & PHOTO SUPPLIES	44313	16	22,589,901	3	3,475
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	575	420,343,841	102	12,552,180
BUILDING MATERIALS	4441	437	400,873,189	90	12,343,441
LAWN & GARDEN SUPPLIES & EQUIP.	4442	138	19,470,652	12	208,739
FOOD & BEVERAGE STORES	445	652	401,636,470	24	6,785,015
GROCERY & CONVENIENCE STORES	4451	354	361,204,600	9	6,768,753
OTHER FOOD & BEVERAGE STORES	4452, 4453	298	40,431,870	15	16,262
DRUG/HEALTH STORES	446	393	226,978,765	63	633,809
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	147	88,262,438	15	4,158,832
APPAREL & ACCESSORIES	448	914	643,626,181	81	738,420
CLOTHING & SHOE STORES	4481, 4482	670	575,648,823	69	406,298
JEWELRY & LUGGAGE STORES	4483	244	67,977,358	12	332,122
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	671	347,896,344	99	941,371
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	374	207,447,642	60	316,631
BOOK/PERIODICAL/MUSIC STORE	4512	297	140,448,702	39	624,740
GENERAL MERCHANDISE STORES	452	62	634,586,561	14	64,942,901
DEPARTMENT STORES	4521	10	275,173,286	3	605,576
GENERAL MERCHANDISE STORES	4529	52	359,413,275	11	64,337,325
E-COMMERCE & MAIL ORDER	4541	613	125,501,299	128	1,781,165
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,990	921,861,814	553	9,032,555
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>114</u>	<u>3,245,191</u>	<u>14</u>	<u>157,167</u>
<u>MINING</u>	<u>21</u>	<u>23</u>	<u>1,788,719</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>23</u>	<u>1,157,846</u>	<u>6</u>	<u>234,033</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,342</u>	<u>4,215,488,906</u>	<u>684</u>	<u>24,149,392</u>
CONSTRUCTION OF BUILDINGS	236	3,225	2,785,087,548	128	11,480,868
HEAVY CONSTRUCTION & HIGHWAYS	237	289	179,737,424	27	941,189
SPECIAL TRADE CONTRACTORS	238	6,828	1,250,663,934	529	11,727,335
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,461</u>	<u>482,429,434</u>	<u>265</u>	<u>7,708,502</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,965</u>	<u>1,338,458,466</u>	<u>861</u>	<u>12,997,768</u>
DURABLE GOODS	423	2,630	1,098,118,749	648	10,568,043
NONDURABLE GOODS	424	1,256	226,823,264	204	2,383,383
ELECTRONIC MARKETS, AGENTS & BROKERS	425	79	13,516,453	9	46,342
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>332</u>	<u>106,788,350</u>	<u>13</u>	<u>68,704</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,055</u>	<u>745,254,830</u>	<u>202</u>	<u>7,782,974</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>263</u>	<u>152,772,349</u>	<u>61</u>	<u>3,143,199</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>982</u>	<u>470,565,231</u>	<u>138</u>	<u>5,499,414</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,468</u>	<u>521,189,670</u>	<u>200</u>	<u>2,630,888</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>4,150</u>	<u>644,568,528</u>	<u>331</u>	<u>4,411,587</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>829</u>	<u>150,347,343</u>	<u>31</u>	<u>1,019,065</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,833</u>	<u>2,393,518,053</u>	<u>85</u>	<u>22,866,805</u>
ACCOMMODATIONS	721	155	604,198,630	5	880,886
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,678	1,789,319,423	80	21,985,919
<u>OTHER SERVICES</u>	<u>81</u>	<u>3,293</u>	<u>612,313,394</u>	<u>208</u>	<u>7,658,352</u>
REPAIR & MAINTENANCE	811	1,766	305,168,900	133	5,241,079
PERSONAL SERVICE	812	1,329	289,139,196	60	1,858,559
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	198	18,005,298	15	558,714
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>92</u>	<u>5,207,144</u>	<u>7</u>	<u>183,623</u>
TOTAL ALL INDUSTRIES		45,082	\$17,096,581,492	4,419	\$215,992,014

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,782</u>	<u>\$1,881,882,464</u>	<u>971</u>	<u>\$128,783,405</u>
MOTOR VEHICLES & PARTS	441	236	293,139,244	50	21,712,387
NEW & USED AUTO DEALERS	4411	98	238,619,188	13	11,846,001
RV, BOAT, MOTORCYCLE DEALERS	4412	31	6,660,563	5	42,689
AUTOMOTIVE PARTS & TIRE	4413	107	47,859,493	32	9,823,697
FURNITURE & HOME FURNISHING	442	201	89,905,186	32	1,934,503
ELECTRONICS & APPLIANCES	443	469	122,667,269	94	2,553,370
APPLIANCES, TV & OTHER ELECTRONICS	44311	123	84,067,832	32	1,456,015
COMPUTERS & SOFTWARE	44312	340	38,177,410	59	1,081,517
CAMERA & PHOTO SUPPLIES	44313	6	422,027	3	15,838
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	241	202,484,944	65	10,630,866
BUILDING MATERIALS	4441	182	182,728,097	48	8,268,700
LAWN & GARDEN SUPPLIES & EQUIP.	4442	59	19,756,847	17	2,362,166
FOOD & BEVERAGE STORES	445	169	131,204,493	28	10,142,883
GROCERY & CONVENIENCE STORES	4451	58	127,007,877	18	10,015,794
OTHER FOOD & BEVERAGE STORES	4452, 4453	111	4,196,616	10	127,089
DRUG/HEALTH STORES	446	225	53,993,989	54	2,768,621
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	36,852,545	16	3,280,992
APPAREL & ACCESSORIES	448	287	178,821,990	73	3,369,890
CLOTHING & SHOE STORES	4481, 4482	223	157,400,765	62	3,214,996
JEWELRY & LUGGAGE STORES	4483	64	21,421,225	11	154,894
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	324	109,466,177	76	1,460,056
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	195	73,787,101	44	1,329,059
BOOK/PERIODICAL/MUSIC STORE	4512	129	35,679,076	32	130,997
GENERAL MERCHANDISE STORES	452	32	415,140,582	11	57,438,661
DEPARTMENT STORES	4521	8	146,539,744	4	7,549,211
GENERAL MERCHANDISE STORES	4529	24	268,600,838	7	49,889,450
E-COMMERCE & MAIL ORDER	4541	341	15,411,951	89	767,184
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,203	232,794,094	383	12,723,992
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>40</u>	<u>687,842</u>	<u>9</u>	<u>98,693</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>1,032,204</u>	<u>3</u>	<u>34,522</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,001,433</u>	<u>7</u>	<u>192,150</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,649</u>	<u>473,290,557</u>	<u>416</u>	<u>28,183,697</u>
CONSTRUCTION OF BUILDINGS	236	726	277,743,311	80	16,650,740
HEAVY CONSTRUCTION & HIGHWAYS	237	99	20,029,671	25	2,417,005
SPECIAL TRADE CONTRACTORS	238	1,824	175,517,575	311	9,115,952
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,006</u>	<u>96,458,535</u>	<u>148</u>	<u>3,534,096</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,433</u>	<u>355,354,843</u>	<u>643</u>	<u>35,461,373</u>
DURABLE GOODS	423	1,732	290,454,765	476	18,942,333
NONDURABLE GOODS	424	667	62,104,624	159	16,495,550
ELECTRONIC MARKETS, AGENTS & BROKERS	425	34	2,795,454	8	23,490
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>78</u>	<u>5,284,359</u>	<u>17</u>	<u>314,199</u>
<u>INFORMATION</u>	<u>51</u>	<u>541</u>	<u>188,889,429</u>	<u>169</u>	<u>9,935,242</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>163</u>	<u>49,610,554</u>	<u>57</u>	<u>1,533,254</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>471</u>	<u>91,702,923</u>	<u>109</u>	<u>4,628,916</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>990</u>	<u>71,312,505</u>	<u>134</u>	<u>2,190,255</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,282</u>	<u>108,327,186</u>	<u>210</u>	<u>8,111,832</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>178</u>	<u>19,766,185</u>	<u>9</u>	<u>644,796</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>604</u>	<u>441,018,972</u>	<u>69</u>	<u>19,458,719</u>
ACCOMMODATIONS	721	49	97,969,206	6	2,277,902
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	555	343,049,766	63	17,180,817
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,128</u>	<u>128,134,311</u>	<u>158</u>	<u>6,882,082</u>
REPAIR & MAINTENANCE	811	628	73,384,350	94	4,787,573
PERSONAL SERVICE	812	431	47,675,278	49	1,882,428
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	69	7,074,683	15	212,081
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>5,847,932</u>	<u>5</u>	<u>75,336</u>
TOTAL ALL INDUSTRIES		16,381	\$3,919,602,234	3,134	\$250,062,567

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,190</u>	<u>\$2,004,198,504</u>	<u>1,821</u>	<u>\$1,110,769,506</u>
MOTOR VEHICLES & PARTS	441	275	522,188,799	71	117,012,636
NEW & USED AUTO DEALERS	4411	104	425,013,890	25	77,505,771
RV, BOAT, MOTORCYCLE DEALERS	4412	52	55,919,932	9	28,040,332
AUTOMOTIVE PARTS & TIRE	4413	119	41,254,977	37	11,466,533
FURNITURE & HOME FURNISHING	442	249	61,535,409	127	73,263,112
ELECTRONICS & APPLIANCES	443	501	149,975,526	241	138,229,754
APPLIANCES, TV & OTHER ELECTRONICS	44311	142	103,401,041	69	86,605,460
COMPUTERS & SOFTWARE	44312	350	43,873,206	172	51,624,294
CAMERA & PHOTO SUPPLIES	44313	9	2,701,279	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	317	181,303,580	124	73,054,240
BUILDING MATERIALS	4441	258	175,476,934	109	72,398,185
LAWN & GARDEN SUPPLIES & EQUIP.	4442	59	5,826,646	15	656,055
FOOD & BEVERAGE STORES	445	226	98,858,749	50	10,737,612
GROCERY & CONVENIENCE STORES	4451	132	96,630,714	20	8,334,762
OTHER FOOD & BEVERAGE STORES	4452, 4453	94	2,228,035	30	2,402,850
DRUG/HEALTH STORES	446	233	53,766,966	92	15,529,453
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	65	63,783,486	20	7,290,744
APPAREL & ACCESSORIES	448	305	191,331,503	141	242,714,726
CLOTHING & SHOE STORES	4481, 4482	225	161,523,482	121	212,761,826
JEWELRY & LUGGAGE STORES	4483	80	29,808,021	20	29,952,900
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	336	113,076,682	114	75,198,671
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	195	86,732,811	71	63,911,112
BOOK/PERIODICAL/MUSIC STORE	4512	141	26,343,871	43	11,287,559
GENERAL MERCHANDISE STORES	452	33	346,451,846	15	262,792,794
DEPARTMENT STORES	4521	6	179,399,716	6	173,121,480
GENERAL MERCHANDISE STORES	4529	27	167,052,130	9	89,671,314
E-COMMERCE & MAIL ORDER	4541	337	18,272,212	114	3,519,392
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,313	203,653,746	712	91,426,372
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>55</u>	<u>2,176,994</u>	<u>16</u>	<u>132,121</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>905,913</u>	<u>8</u>	<u>510,589</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>1,665,627</u>	<u>6</u>	<u>1,644,745</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,345</u>	<u>727,643,202</u>	<u>1,578</u>	<u>226,224,091</u>
CONSTRUCTION OF BUILDINGS	236	1,067	392,317,306	343	151,163,705
HEAVY CONSTRUCTION & HIGHWAYS	237	161	76,606,925	73	13,962,345
SPECIAL TRADE CONTRACTORS	238	3,117	258,718,971	1,162	61,098,041
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,179</u>	<u>121,699,588</u>	<u>479</u>	<u>41,791,343</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,581</u>	<u>336,915,679</u>	<u>1,246</u>	<u>193,181,314</u>
DURABLE GOODS	423	1,816	291,434,568	913	179,011,261
NONDURABLE GOODS	424	725	44,670,935	315	13,727,943
ELECTRONIC MARKETS, AGENTS & BROKERS	425	40	810,176	18	442,110
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>125</u>	<u>25,358,667</u>	<u>39</u>	<u>2,812,664</u>
<u>INFORMATION</u>	<u>51</u>	<u>551</u>	<u>161,475,779</u>	<u>261</u>	<u>57,505,122</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>164</u>	<u>50,119,889</u>	<u>70</u>	<u>5,798,000</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>524</u>	<u>136,568,464</u>	<u>253</u>	<u>47,227,729</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,127</u>	<u>61,770,927</u>	<u>395</u>	<u>36,574,558</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,717</u>	<u>100,433,577</u>	<u>587</u>	<u>27,109,742</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>214</u>	<u>28,136,344</u>	<u>36</u>	<u>12,052,216</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>724</u>	<u>399,135,504</u>	<u>201</u>	<u>216,478,951</u>
ACCOMMODATIONS	721	34	46,538,157	25	64,295,296
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	690	352,597,347	176	152,183,655
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,370</u>	<u>129,003,852</u>	<u>401</u>	<u>19,981,043</u>
REPAIR & MAINTENANCE	811	892	92,220,536	295	10,808,175
PERSONAL SERVICE	812	397	33,117,805	92	9,009,412
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	81	3,665,511	14	163,456
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>31</u>	<u>1,423,461</u>	<u>5</u>	<u>66,289</u>
TOTAL ALL INDUSTRIES		19,929	\$4,288,739,111	7,402	\$1,999,860,023

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	3,944	\$1,101,291,762	1,779	\$198,811,026
MOTOR VEHICLES & PARTS	441	156	176,140,813	80	57,497,179
NEW & USED AUTO DEALERS	4411	40	150,720,709	25	39,497,103
RV, BOAT, MOTORCYCLE DEALERS	4412	25	1,779,769	12	7,044,619
AUTOMOTIVE PARTS & TIRE	4413	91	23,640,335	43	10,955,457
FURNITURE & HOME FURNISHING	442	160	40,863,517	64	3,994,082
ELECTRONICS & APPLIANCES	443	387	49,967,603	178	8,185,454
APPLIANCES, TV & OTHER ELECTRONICS	44311	98	25,704,136	52	4,050,110
COMPUTERS & SOFTWARE	44312	283	24,073,829	122	4,093,233
CAMERA & PHOTO SUPPLIES	44313	6	189,638	4	42,111
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	223	84,088,888	94	13,869,823
BUILDING MATERIALS	4441	175	80,469,546	77	12,821,654
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	3,619,342	17	1,048,169
FOOD & BEVERAGE STORES	445	154	85,009,132	53	25,702,996
GROCERY & CONVENIENCE STORES	4451	55	78,837,253	13	23,781,262
OTHER FOOD & BEVERAGE STORES	4452, 4453	99	6,171,879	40	1,921,734
DRUG/HEALTH STORES	446	190	35,943,587	98	6,349,290
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	35,099,725	14	4,349,288
APPAREL & ACCESSORIES	448	237	95,763,210	112	5,185,100
CLOTHING & SHOE STORES	4481, 4482	191	88,503,943	92	3,407,334
JEWELRY & LUGGAGE STORES	4483	46	7,259,267	20	1,777,766
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	266	50,016,589	154	14,907,271
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	168	34,116,056	97	6,045,053
BOOK/PERIODICAL/MUSIC STORE	4512	98	15,900,533	57	8,862,218
GENERAL MERCHANDISE STORES	452	29	289,031,652	20	34,838,562
DEPARTMENT STORES	4521	6	115,837,118	6	19,986,725
GENERAL MERCHANDISE STORES	4529	23	173,194,534	14	14,851,837
E-COMMERCE & MAIL ORDER	4541	303	16,953,127	160	2,280,642
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,779	142,413,919	752	21,651,339
AGRICULTURE, FORESTRY, FISHING	11	29	8,605,104	15	355,562
MINING	21	8	404,276	-	-
UTILITIES	22	14	4,837,626	6	187,857
CONSTRUCTION	23	2,915	478,965,234	711	129,852,541
CONSTRUCTION OF BUILDINGS	236	714	276,476,395	202	87,408,271
HEAVY CONSTRUCTION & HIGHWAYS	237	107	35,259,653	36	3,466,562
SPECIAL TRADE CONTRACTORS	238	2,094	167,229,186	473	38,977,708
MANUFACTURING	31-33	839	60,570,071	380	12,329,410
WHOLESALE TRADE	42	2,210	217,068,217	1,192	50,305,374
DURABLE GOODS	423	1,582	186,139,453	850	34,955,835
NONDURABLE GOODS	424	598	29,846,715	328	14,883,124
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	1,082,049	14	466,415
TRANSPORTATION & WAREHOUSING	48-49	104	8,089,989	20	472,205
INFORMATION	51	501	136,551,537	277	21,765,564
FINANCE, INSURANCE	52	145	31,573,158	73	2,847,404
REAL ESTATE, RENTAL/LEASING	53	424	67,892,488	154	7,330,969
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	845	27,752,812	304	6,117,694
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,255	76,956,523	384	11,343,206
ARTS, ENTERTAINMENT & RECREATION	71	134	23,546,474	41	3,873,276
ACCOMMODATIONS & FOOD SERVICES	72	511	307,725,273	162	68,319,008
ACCOMMODATIONS	721	25	40,271,431	37	16,675,813
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	486	267,453,842	125	51,643,195
OTHER SERVICES	81	898	78,851,993	294	17,420,869
REPAIR & MAINTENANCE	811	545	58,285,833	180	13,282,832
PERSONAL SERVICE	812	310	19,439,737	85	3,258,697
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	1,126,423	29	879,340
PUBLIC ADMINISTRATION, OTHER	92.00	8	851,126	5	4,715,287
TOTAL ALL INDUSTRIES		14,784	\$2,631,533,663	5,797	\$536,047,252

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR 2008

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,010</u>	<u>\$409,736,403</u>	<u>2,703</u>	<u>\$769,938,604</u>
MOTOR VEHICLES & PARTS	441	111	92,144,240	205	234,815,108
NEW & USED AUTO DEALERS	4411	39	69,454,178	84	183,546,834
RV, BOAT, MOTORCYCLE DEALERS	4412	19	10,292,222	27	20,116,647
AUTOMOTIVE PARTS & TIRE	4413	53	12,397,840	94	31,151,627
FURNITURE & HOME FURNISHING	442	85	10,836,185	110	26,183,829
ELECTRONICS & APPLIANCES	443	212	12,341,328	274	33,944,626
APPLIANCES, TV & OTHER ELECTRONICS	44311	63	3,374,000	76	24,707,892
COMPUTERS & SOFTWARE	44312	144	8,735,784	198	9,236,734
CAMERA & PHOTO SUPPLIES	44313	5	231,544	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	71,329,394	148	88,799,423
BUILDING MATERIALS	4441	89	69,487,562	114	77,336,515
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,841,832	34	11,462,908
FOOD & BEVERAGE STORES	445	55	23,284,246	100	59,525,137
GROCERY & CONVENIENCE STORES	4451	18	22,247,880	40	58,345,799
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	1,036,366	60	1,179,338
DRUG/HEALTH STORES	446	117	7,987,032	138	15,431,709
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	3,388,870	43	18,929,289
APPAREL & ACCESSORIES	448	125	13,819,162	164	14,387,598
CLOTHING & SHOE STORES	4481, 4482	104	12,548,652	133	10,875,242
JEWELRY & LUGGAGE STORES	4483	21	1,270,510	31	3,512,356
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	158	17,808,111	200	23,668,971
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	101	12,697,320	127	21,467,688
BOOK/PERIODICAL/MUSIC STORE	4512	57	5,110,791	73	2,201,283
GENERAL MERCHANDISE STORES	452	19	105,791,111	25	181,368,558
DEPARTMENT STORES	4521	4	36,351,193	5	42,023,067
GENERAL MERCHANDISE STORES	4529	15	69,439,918	20	139,345,491
E-COMMERCE & MAIL ORDER	4541	160	4,132,592	209	4,744,651
MISCELLANEOUS RETAILERS	453, 4542, 4543	844	46,874,132	1,087	68,139,705
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>165,769</u>	<u>21</u>	<u>1,688,760</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>1,465,218</u>	<u>7</u>	<u>109,501</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>879</u>	<u>159,297,754</u>	<u>1,088</u>	<u>157,291,855</u>
CONSTRUCTION OF BUILDINGS	236	197	96,068,914	269	78,343,609
HEAVY CONSTRUCTION & HIGHWAYS	237	44	4,023,475	51	8,220,964
SPECIAL TRADE CONTRACTORS	238	638	59,205,365	768	70,727,282
<u>MANUFACTURING</u>	<u>31-33</u>	<u>421</u>	<u>19,030,010</u>	<u>561</u>	<u>38,001,746</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,331</u>	<u>91,109,560</u>	<u>1,683</u>	<u>153,671,130</u>
DURABLE GOODS	423	970	70,614,543	1,234	112,797,228
NONDURABLE GOODS	424	345	20,371,048	427	40,336,732
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	123,969	22	537,170
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>1,030,875</u>	<u>61</u>	<u>2,799,396</u>
<u>INFORMATION</u>	<u>51</u>	<u>310</u>	<u>27,716,562</u>	<u>356</u>	<u>64,612,279</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>89</u>	<u>13,602,790</u>	<u>113</u>	<u>14,130,604</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>207</u>	<u>18,376,729</u>	<u>282</u>	<u>65,456,078</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>366</u>	<u>10,231,765</u>	<u>459</u>	<u>20,002,036</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>475</u>	<u>16,951,172</u>	<u>679</u>	<u>33,469,002</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>46</u>	<u>2,656,861</u>	<u>81</u>	<u>10,834,842</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>165</u>	<u>75,285,358</u>	<u>295</u>	<u>156,862,514</u>
ACCOMMODATIONS	721	24	20,701,921	33	30,558,602
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	141	54,583,437	262	126,303,912
<u>OTHER SERVICES</u>	<u>81</u>	<u>378</u>	<u>24,113,292</u>	<u>591</u>	<u>49,573,182</u>
REPAIR & MAINTENANCE	811	228	19,375,591	348	37,420,320
PERSONAL SERVICE	812	118	4,512,935	206	10,740,469
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	224,766	37	1,412,393
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>237,714</u>	<u>11</u>	<u>1,298,222</u>
TOTAL ALL INDUSTRIES		6,735	\$871,007,832	8,991	\$1,539,739,751

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2008

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$3,071,791,947</u>	<u>\$2,146,746,432</u>	<u>\$11,777,989</u>
CROP & ANIMAL PRODUCTION	111,112	756,833,776	469,475,057	2,647,467
FORESTRY & LOGGING	113	1,555,040,526	1,245,450,241	5,316,410
FISHING & HUNTING	114	272,184,229	63,753,525	401,934
AG & FORESTRY SUPPORT ACTIVITIES	115	487,733,416	368,067,609	3,412,178
<u>MINING</u>	<u>21</u>	<u>480,811,411</u>	<u>421,595,385</u>	<u>2,280,023</u>
SAND & GRAVEL, QUARRYING	2123	382,021,060	328,723,844	1,754,771
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	98,790,351	92,871,541	525,252
<u>UTILITIES</u>	<u>22</u>	<u>1,994,681,317</u>	<u>1,586,442,820</u>	<u>20,729,696</u>
ELECTRIC POWER GENERATION & TRANS.	2211	340,939,464	338,164,425	4,406,571
NATURAL GAS DISTRIBUTION	2212	427,461,084	154,836,662	763,230
WATER & SEWER	2213	1,226,280,769	1,093,441,733	15,559,895
<u>CONSTRUCTION</u>	<u>23</u>	<u>47,683,465,128</u>	<u>43,130,239,715</u>	<u>211,767,455</u>
RESIDENTIAL BUILDING & REMODELING	2361	11,076,768,399	10,063,349,052	48,727,430
NONRESIDENTIAL BUILDING	2362	8,868,304,129	7,904,902,525	37,995,872
HEAVY CONSTRUCTION & HIGHWAYS	237	5,427,066,673	4,704,215,717	24,520,774
SPECIAL TRADE CONTRACTORS	238	22,311,325,552	20,457,772,046	100,523,377
PLUMBING & HEATING	23822	4,552,479,757	4,150,424,060	20,289,377
PAINTING	23832	806,922,368	723,090,160	3,496,963
ELECTRICAL	23821	4,416,746,085	3,948,979,829	19,916,836
MASONRY/DRYWALL	23814, 23831	1,901,909,461	1,744,208,724	8,417,029
ROOFING	23816	1,071,566,351	1,033,228,356	4,940,017
OTHER CONTRACTORS	238 not listed above	9,561,701,530	8,857,840,917	43,463,155
<u>MANUFACTURING</u>	<u>31-33</u>	<u>131,762,044,079</u>	<u>94,868,797,690</u>	<u>409,767,677</u>
FOOD PRODUCTS	311	10,431,669,924	5,307,043,114	18,938,222
MILLING OF GRAINS	3112	431,170,276	296,063,317	1,103,831
FRUITS & VEGETABLES	3114	1,551,891,062	507,050,878	2,320,503
DAIRY PRODUCTS	3115	1,231,610,103	290,556,060	1,408,719
MEAT PRODUCTS	3116	1,904,640,381	1,834,497,219	2,901,826
SEAFOOD PRODUCTS	3117	2,319,188,058	404,734,714	1,860,267
BAKERY PRODUCTS	3118	1,082,256,926	818,624,045	3,951,975
OTHER FOOD ITEMS	3111, 3113, 3119	1,910,913,118	1,155,516,881	5,391,101
BEVERAGES	312	2,513,343,775	1,514,378,098	7,343,374
TEXTILES	313,314	1,384,755,971	392,934,328	1,951,842
APPAREL	315	205,342,496	110,075,039	534,767
LEATHER & ALLIED PRODUCTS	316	86,208,258	29,042,500	140,863
LUMBER & WOOD PRODUCTS	321	7,775,423,850	5,004,927,406	21,452,605
SAWMILLS	3211	2,626,790,132	1,566,401,495	5,871,884
PLYWOOD & TRUSSES	3212	991,940,725	586,612,649	2,372,258
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	4,156,692,993	2,851,913,262	13,208,463
PAPER PRODUCTS	322	6,724,528,431	3,943,614,022	15,285,389
PULP & PAPER MILLS	3221	4,456,754,639	2,470,969,985	8,724,798
OTHER PAPER PRODUCTS	3222	2,267,773,792	1,472,644,037	6,560,591
COMMERCIAL PRINTING	323	1,095,701,147	951,694,917	4,733,084
PETROLEUM & COAL PRODUCTS	324	24,463,287,625	22,029,352,923	106,448,976
PETROLEUM REFINING	32411	23,915,422,662	21,687,403,651	104,787,514
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	547,864,963	341,949,272	1,661,462
CHEMICALS	325	3,286,198,899	2,257,125,756	11,143,544
CHEMICALS	3251	765,125,821	470,087,499	2,282,402
PESTICIDES & FERTILIZERS	3253	262,686,781	204,421,854	1,004,952
PHARMACEUTICALS	3254	591,388,849	420,002,148	2,094,385
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	1,666,997,448	1,162,614,255	5,761,805
PLASTICS & RUBBER PRODUCTS	326	2,290,247,987	1,397,479,972	6,772,065
NONMETALLIC MINERALS	327	3,049,306,867	2,235,093,134	10,502,154
PRIMARY METALS	331	4,785,590,028	3,332,410,138	14,525,911
IRON & STEEL MILLS	3311, 3312	1,445,569,916	897,761,780	4,279,268

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2008

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
ALUMINUM SMELTING	3313	2,087,324,196	1,638,480,923	6,388,475
OTHER NONFERROUS METALS	3314	194,011,900	178,941,198	866,339
FOUNDRIES	3315	1,058,684,016	617,226,237	2,991,829
FABRICATED METAL PRODUCTS	332	4,818,055,196	3,371,004,633	15,792,200
MACHINERY	333	5,758,394,590	3,640,981,995	17,740,264
FARM & CONSTRUCTION IMPLEMENTS	3331	527,960,490	262,903,899	1,274,474
INDUSTRIAL MACHINERY	3332	916,929,348	468,382,387	2,280,234
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	4,313,504,752	2,909,695,709	14,185,556
COMPUTERS & ELECTRONICS	334	11,317,163,647	6,057,892,652	30,668,136
COMPUTER HARDWARE	3341	1,225,161,241	323,830,415	1,876,682
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	738,993,221	578,178,748	3,208,288
AUDIO & VIDEO EQUIPMENT	3343	210,007,696	112,182,859	561,926
SEMICONDUCTORS	3344	3,224,227,227	1,612,726,660	6,573,137
INSTRUMENTS	3345	5,095,081,378	3,059,131,841	14,956,741
SOFTWARE REPRODUCTION	334611	807,308,379	358,999,327	3,406,028
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	16,384,505	12,842,802	85,334
ELECTRICAL EQUIPMENT & APPLIANCES	335	1,679,173,462	845,641,308	3,859,287
LIGHTING EQUIPMENT	3351	217,742,107	98,132,936	476,103
HOUSEHOLD APPLIANCES	3352	44,469,388	27,929,188	137,043
OTHER ELECTRIC EQUIPMENT	3353, 3359	1,416,961,967	719,579,184	3,246,141
TRANSPORTATION EQUIPMENT	336	35,296,572,152	29,523,775,237	107,717,255
MOTOR VEHICLES & PARTS	3361, 3362, 3363	1,511,699,092	975,456,253	5,020,384
AIRCRAFT, AEROSPACE & PARTS	3364	31,975,092,779	27,387,348,900	97,078,863
SHIPS & BOATS	3366	1,687,457,848	1,060,184,901	5,134,400
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	122,322,433	100,785,183	483,608
FURNITURE & RELATED PRODUCTS	337	1,501,628,370	1,082,043,570	5,231,819
OTHER MANUFACTURING	339	3,299,451,404	1,842,286,948	8,985,920
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>136,685,029,379</u>	<u>97,947,772,504</u>	<u>467,150,575</u>
DURABLE GOODS	423	64,616,174,308	43,160,879,840	215,115,853
MOTOR VEHICLES & PARTS	4231	6,542,974,827	6,027,398,872	29,611,342
FURNITURE & HOME FURNISHINGS	4232	1,447,307,946	1,064,071,391	5,296,360
LUMBER & CONSTRUCTION MATERIALS	4233	5,840,091,896	4,041,789,601	19,413,485
PROFESSIONAL & COMMERCIAL EQUIP.	4234	11,043,854,146	8,856,282,785	44,373,483
ELECTRICAL EQUIPMENT	4236	9,205,688,337	6,977,379,392	36,827,931
HARDWARE, PLUMBING, HEATING EQUIP.	4237	2,912,367,227	2,382,257,822	11,587,279
MACHINERY & EQUIPMENT	4238	11,633,954,665	8,393,371,338	40,018,129
OTHER DURABLE GOODS	4235, 4239	15,989,935,264	5,418,328,639	27,987,844
NONDURABLE GOODS:	424	69,981,555,258	53,959,724,747	247,320,463
PAPER & PAPER PRODUCTS	4241	1,899,275,848	1,509,822,265	7,301,989
DRUGS & SUNDRIES	4242	6,796,747,068	6,322,832,367	20,088,046
APPAREL	4243	3,018,101,120	1,199,495,947	5,983,569
FOOD PRODUCTS	4244	24,039,519,887	15,212,336,289	66,941,056
FARM PRODUCTS	4245	849,108,002	567,179,094	2,870,316
CHEMICALS & PLASTICS	4246	3,788,234,887	3,133,157,686	17,953,064
PETROLEUM PRODUCTS	4247	18,679,517,692	17,651,993,316	85,499,703
OTHER NONDURABLE GOODS	4248, 4249	10,911,050,754	8,362,907,783	40,682,720
ELECTRONIC MARKETS, AGENTS, BROKERS	425	2,087,299,813	827,167,917	4,714,259
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>113,868,750,793</u>	<u>91,853,524,576</u>	<u>453,181,128</u>
MOTOR VEHICLES & PARTS	441	17,545,800,163	15,906,983,748	78,427,532
NEW & USED AUTO DEALERS	4411	13,175,174,220	12,173,377,243	60,034,994
RV, BOAT, MOTORCYCLE DEALERS	4412	1,867,637,024	1,563,198,320	7,824,499
AUTOMOTIVE PARTS & TIRES	4413	2,502,988,919	2,170,408,185	10,568,039
FURNITURE & HOME FURNISHINGS	442	2,983,498,202	2,638,785,621	12,717,784
ELECTRONICS & APPLIANCES	443	5,822,626,235	4,809,384,225	26,731,991
HOUSEHOLD APPLIANCES	443111	674,946,542	655,361,731	3,166,306
RADIO, TV & OTHER ELECTRONICS	443112	1,780,386,141	1,627,689,892	8,779,253

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2008

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
COMPUTERS & SOFTWARE	44312	3,294,810,011	2,459,348,628	14,469,397
CAMERAS & PHOTO SUPPLY	44313	72,483,541	66,983,974	317,035
BLDG. MATERIALS, GARDEN SUPPLIES	444	7,802,745,114	7,309,258,628	35,227,360
BUILDING MATERIALS	4441	6,795,862,225	6,442,678,079	31,016,298
LAWN & GARDEN SUPPLIES	4442	1,006,882,889	866,580,549	4,211,062
FOOD & BEVERAGES (OFF-PREMISES)	445	13,436,010,545	12,775,183,967	60,949,550
GROCERY & CONVENIENCE STORES	4451	12,449,048,654	12,072,570,171	57,672,752
OTHER FOOD STORES/SPECIALTY FOODS	4452	870,959,764	603,689,008	2,732,862
BEER, WINE AND LIQUOR STORES	4453	116,002,127	98,924,788	543,936
DRUG STORES & PERSONAL CARE STORES	446	5,364,062,183	4,450,486,000	21,565,821
GAS STATIONS (INCL. CONVENIENCE STORES)	447	11,094,190,590	9,240,763,399	44,399,114
APPAREL & ACCESSORIES	448	5,494,219,291	4,011,427,862	19,290,001
CLOTHING STORES	4481	4,264,048,527	3,151,272,348	15,129,131
SHOE STORES	4482	356,683,697	352,767,318	1,710,159
JEWELRY & LUGGAGE STORES	4483	873,487,067	507,388,196	2,450,711
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,005,800,008	2,449,956,878	12,132,550
SPORTING GOODS	45111	1,587,365,024	1,181,445,194	5,828,855
HOBBY & TOY STORES	45112	374,046,606	328,770,228	1,610,790
SEWING SUPPLIES	45113	162,413,973	147,955,283	711,937
MUSICAL INSTRUMENTS	45114	163,606,089	150,095,037	764,675
BOOK, PERIODICAL & MUSIC STORES	45121	521,417,237	467,670,996	2,343,150
TAPES & CDs	45122	196,951,079	174,020,140	873,143
DEPARTMENT STORES	4521	3,407,376,519	3,234,593,171	15,546,536
GENERAL MERCHANDISE STORES	4529	15,669,092,895	14,058,983,120	66,856,932
E-COMMERCE & MAIL ORDER	4541	10,018,391,113	959,835,868	6,013,050
MISCELLANEOUS RETAILERS	453, 4542, 4543	12,224,937,935	10,007,882,089	53,322,907
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>5,133,152,584</u>	<u>3,631,425,065</u>	<u>24,465,341</u>
AIR TRANSPORTATION	481	84,002,847	74,624,723	800,334
RAILROADS	482	113,047,783	62,449,257	589,060
WATER TRANSPORTATION	483	305,000,177	95,214,343	357,043
TRUCK TRANSPORTATION	484	1,013,297,276	708,169,418	5,954,464
TRANSIT & GROUND PASSENGER TRANSPORT	485	142,300,852	129,500,253	1,567,151
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	3,475,503,649	2,561,467,071	15,197,289
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>601,272,513</u>	<u>519,748,287</u>	<u>2,999,192</u>
<u>INFORMATION</u>	<u>51</u>	<u>16,779,410,467</u>	<u>14,143,724,956</u>	<u>127,685,668</u>
PUBLISHING (EXCEPT INTERNET)	511	3,089,612,881	2,592,240,456	23,447,540
NEWSPAPERS	51111	788,445,248	747,480,613	3,965,862
BOOKS & PERIODICALS	51112, 51113	419,988,697	325,004,520	2,159,960
SOFTWARE	5112	1,638,785,103	1,295,099,363	14,365,567
OTHER PUBLISHERS	51114, 51119	242,393,833	224,655,960	2,956,151
MOTION PICTURE PRODUCTION	512	683,605,125	608,250,824	6,723,316
RADIO & TV BROADCASTING, CABLE TV	515	1,097,563,473	647,060,612	7,209,838
INTERNET PUBLISHING & BROADCASTING	516		NAICS no longer valid	
TELEPHONE & TELECOMMUNICATIONS	517	9,198,262,503	8,743,896,727	70,015,787
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	2,082,434,497	1,207,944,141	15,277,862
OTHER INFORMATION SERVICES	519	627,931,988	344,332,196	5,011,325
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>34,476,743,783</u>	<u>23,868,236,349</u>	<u>273,923,443</u>
BANKS & CREDIT UNIONS	522	16,306,637,722	11,024,339,771	155,297,319
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	4,400,926,577	2,836,734,798	32,057,699
INSURANCE AGENTS & BROKERS	524	5,670,007,903	2,918,571,842	23,726,093
REAL ESTATE AGENTS & BROKERS	531	3,543,373,632	3,105,591,258	41,866,989
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	4,489,602,721	3,919,940,859	20,581,200
LESSORS OF NONFINANCIAL INTANGIBLES	533	66,195,228	63,057,821	394,143
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>111,205,626,120</u>	<u>90,564,057,746</u>	<u>983,944,727</u>
LEGAL SERVICES	5411	4,177,811,564	3,884,294,255	57,398,765
ACCOUNTING SERVICES	5412	2,260,132,793	1,997,336,172	29,526,702

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
CALENDAR 2008

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,094,763,722	7,714,384,031	87,289,783
COMPUTER SYSTEM DESIGN SERVICES	5415	7,719,733,375	4,990,723,322	56,288,823
CONSULTING SERVICES	5416	6,625,538,617	5,069,370,156	64,910,164
ADVERTISING & PUBLIC RELATIONS	5418	1,352,724,442	1,065,664,024	13,422,679
OTHER PROFESSIONAL SERVICES	5417, 5419	6,190,784,917	4,302,354,138	40,279,111
MANAGEMENT SERVICES	55	289,006,551	239,548,793	2,163,137
ADMINISTRATIVE & SUPPORT SERVICES	561	13,921,240,432	11,540,661,814	110,724,678
EMPLOYMENT SERVICES	5613	2,379,457,660	2,037,555,774	27,679,760
TRAVEL SERVICES	5615	1,087,919,371	1,024,609,685	4,486,486
INVESTIGATION & SECURITY SERVICES	5616	756,705,023	691,235,059	8,069,789
BUILDING SERVICES & JANITORIAL	5617	7,142,710,068	5,331,989,743	50,512,163
OTHER	5611, 5612, 5614, 5619	2,554,448,310	2,455,271,553	19,976,480
WASTE TREATMENT/ COLLECTION	562	3,121,315,044	2,938,795,991	27,642,776
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,626,620,425	809,258,401	10,441,357
HEALTH SERVICES	62	29,055,624,636	24,074,974,932	344,053,603
PHYSICIANS	6211	6,548,175,995	5,793,451,482	85,950,125
DENTISTS	6212	2,965,521,353	2,949,718,969	44,133,139
OTHER PRACTITIONERS	6213	2,188,033,609	2,032,880,257	28,486,452
HOSPITALS	622	9,768,528,553	7,410,767,396	109,085,545
NURSING & RETIREMENT HOMES	623	1,671,674,419	1,547,167,377	17,836,692
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	926,222,823	507,972,115	5,923,996
SOCIAL SERVICES & DAY CARE	624	4,987,467,884	3,833,017,336	52,637,654
ARTS, ENTERTAINMENT, & RECREATION	71	2,783,084,678	2,162,231,322	19,103,960
PERFORMING ARTS, SPECTATOR SPORTS	711	1,219,847,276	809,347,769	8,480,341
MUSEUMS, HISTORICAL SITES, ETC.	712	44,654,985	18,689,912	135,577
AMUSEMENT, GAMBLING, RECREATION	713	1,518,582,417	1,334,193,641	10,488,042
ACCOMMODATIONS	721	2,291,583,398	2,213,815,401	11,108,438
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,533,276,351	9,680,761,005	49,831,733
DRINKING PLACES	7224	710,532,169	615,211,100	3,726,064
AUTO REPAIR & SERVICES	8111	2,577,438,559	2,402,658,960	11,708,268
OTHER REPAIR SERVICES	8112, 8113, 8114	1,555,037,822	1,327,309,848	6,964,553
PERSONAL SERVICES	812	3,577,515,475	3,042,585,982	31,603,093
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	1,056,603,224	1,041,527,466	13,518,793
LAUNDRY & DRY CLEANING	8123	400,016,889	391,064,749	2,426,685
OTHER PERSONAL SERVICES	8122, 8129	2,120,895,362	1,609,993,767	15,657,615
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	570,555,814	336,891,190	3,748,807
PUBLIC ADMINISTRATION, OTHER	92,00	171,305,336	155,226,909	2,008,233
TOTAL ALL INDUSTRIES		603,744,680,726	464,684,207,723	2,989,684,769

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
CALENDAR 2008

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$94,252,360,273	\$48,528,945,676	\$3,154,383,148
MOTOR VEHICLES & PARTS	441	13,214,469,595	10,561,635,349	686,506,577
NEW & USED AUTO DEALERS	4411	10,226,026,892	8,122,260,800	527,947,135
RV, BOAT, MOTORCYCLE DEALERS	4412	1,442,917,322	1,062,172,383	69,041,272
AUTOMOTIVE PARTS & TIRE	4413	1,545,525,381	1,377,202,166	89,518,170
FURNITURE & HOME FURNISHINGS	442	2,250,044,317	1,964,496,007	127,692,277
ELECTRONICS & APPLIANCES	443	3,874,005,627	3,051,300,691	198,334,627
APPLIANCES, TV & OTHER ELECTRONICS	44311	1,759,473,962	1,590,561,467	103,386,525
COMPUTERS & SOFTWARE	44312	2,044,650,523	1,397,734,707	90,852,814
CAMERA & PHOTO SUPPLIES	44313	69,881,142	63,004,517	4,095,288
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	5,203,553,569	4,893,804,010	318,097,372
BUILDING MATERIALS	4441	4,623,194,371	4,426,194,026	287,702,706
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	580,359,198	467,609,984	30,394,666
FOOD & BEVERAGE STORES	445	12,707,447,663	3,315,747,855	215,523,809
GROCERY & CONVENIENCE STORES	4451	12,289,171,125	3,142,150,662	204,239,959
OTHER FOOD & BEVERAGE STORES	4452, 4453	418,276,538	173,597,193	11,283,850
DRUG/HEALTH STORES	446	4,897,508,160	1,316,850,435	85,595,307
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9,109,639,677	1,423,962,850	92,557,718
APPAREL & ACCESSORIES	448	5,058,552,454	3,630,066,882	235,954,427
CLOTHING & SHOE STORES	4481, 4482	4,238,807,194	3,174,640,996	206,351,725
JEWELRY & LUGGAGE STORES	4483	819,745,260	455,425,886	29,602,702
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	2,294,350,794	1,983,411,616	128,921,851
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,735,099,760	1,461,431,380	94,993,110
BOOK/PERIODICAL/MUSIC STORE	4512	559,251,034	521,980,236	33,928,741
GENERAL MERCHANDISE STORES	452	18,246,081,629	9,802,000,218	637,130,029
DEPARTMENT STORES	4521	3,371,388,191	2,953,972,127	192,008,189
GENERAL MERCHANDISE STORES	4529	14,874,693,438	6,848,028,091	445,121,840
E-COMMERCE & MAIL ORDER	4541	9,243,734,093	639,883,691	41,592,454
MISCELLANEOUS RETAILERS	453, 4542, 4543	8,152,972,695	5,945,786,072	386,476,700
AGRICULTURE, FORESTRY, FISHING	11	206,103,579	132,971,307	8,643,200
MINING	21	110,756,105	93,939,385	6,106,058
UTILITIES	22	188,959,413	100,418,012	6,527,174
CONSTRUCTION	23	29,147,555,560	23,540,281,544	1,530,119,936
CONSTRUCTION OF BUILDINGS	236	16,829,760,764	13,444,584,033	873,897,859
HEAVY CONSTRUCTION & HIGHWAYS	237	3,233,156,374	2,280,887,895	148,257,810
SPECIAL TRADE CONTRACTORS	238	9,084,638,047	7,814,809,241	507,964,243
MANUFACTURING	31-33	10,483,720,645	2,643,887,291	171,852,967
WHOLESALE TRADE	42	16,946,675,046	8,703,449,686	565,724,599
DURABLE GOODS	423	12,277,227,038	6,988,873,932	454,277,048
NONDURABLE GOODS	424	4,605,076,627	1,667,440,271	108,383,740
ELECTRONIC MARKETS, AGENTS & BROKERS	425	64,371,381	47,135,483	3,063,811
TRANSPORTATION & WAREHOUSING	48-49	871,909,364	506,792,974	32,941,638
INFORMATION	51	6,186,625,822	4,914,832,360	319,464,205
FINANCE, INSURANCE	52	1,267,859,169	881,852,424	57,320,444
REAL ESTATE, RENTAL/LEASING	53	3,459,271,649	2,869,660,320	186,528,061
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	4,622,583,140	2,206,211,747	143,404,241
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	9,462,485,641	2,996,609,257	194,780,282
ARTS, ENTERTAINMENT & RECREATION	71	1,133,606,202	1,059,447,289	68,864,179
ACCOMMODATIONS & FOOD SERVICES	72	11,722,716,171	11,236,931,167	730,401,458
ACCOMMODATIONS	721	2,196,920,474	2,103,947,133	136,756,688
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	9,525,795,697	9,132,984,034	593,644,770
OTHER SERVICES	81	4,103,277,868	3,529,818,712	229,438,798
REPAIR & MAINTENANCE	811	2,881,553,028	2,457,609,309	159,744,974
PERSONAL SERVICE	812	1,113,694,129	977,097,459	63,511,505
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	108,030,711	95,111,944	6,182,319
PUBLIC ADMINISTRATION, OTHER	92,00	62,523,768	61,509,675	3,998,151
TOTAL ALL INDUSTRIES		\$194,229,388,406	\$114,007,928,210	\$7,410,522,550

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
CALENDAR 2008

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$913,290,657</u>	<u>\$822,328,894</u>	<u>\$41,332,013</u>
WATER SUPPLY		827,135,433	738,690,864	37,133,565
MISCELLANEOUS		86,155,224	83,638,030	4,198,448
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>428,623,645</u>	<u>229,597,889</u>	<u>8,839,938</u>
SEWERAGE SYSTEMS		246,297,759	94,464,099	3,636,910
MISCELLANEOUS		182,325,886	135,133,790	5,203,028
<u>POWER</u>	<u>3.873%</u>	<u>7,388,324,021</u>	<u>5,618,046,948</u>	<u>217,584,300</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,856,098,308</u>	<u>1,843,502,913</u>	<u>71,009,647</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>4,512,878,571</u>	<u>1,382,605,793</u>	<u>26,476,945</u>
LOCAL/SUBURBAN TRANSIT		361,577,352	124,471,195	2,382,675
TRUCKING		3,398,211,855	826,018,421	15,822,858
RAILROADS		115,650,693	101,265,865	1,950,159
MISCELLANEOUS		637,438,671	330,850,312	6,321,253
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>734,831,641</u>	<u>507,103,469</u>	<u>3,217,959</u>
LOCAL/SUBURBAN TRANSIT		253,847,875	125,549,014	785,737
TRUCKING		199,031,603	156,200,092	995,272
MISCELLANEOUS		281,952,163	225,354,363	1,436,950
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>527,635,545</u>	<u>223,926,496</u>	<u>4,296,587</u>
WATER TRANSPORT		249,740,784	112,456,634	2,165,609
MISCELLANEOUS		277,894,761	111,469,862	2,130,978
TOTAL		\$16,361,682,388	\$10,627,112,402	\$372,757,389

APPENDIX A: Frequently Asked Questions

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**