

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 3, 2010

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for July, August, and September 2010**

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January 2011

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OVERVIEW OF BUSINESS ACTIVITY

**3rd Quarter, 2010
(July, August, September 2010)**

State gross business income grew \$6.7 billion to \$145.9 billion in the third quarter of 2010, a 4.8 percent increase over the third quarter of 2009.

Some industry groups continue to experience declines. Construction was down 5.6 percent. Travel services were also down, dropping 35.8 percent to \$163 million.

Gross income increased in most industry groups. Manufacturing was up 10.4 percent to \$31.9 billion and Wholesale increased 4.9 percent to \$29.3 billion. Retail trade, as an industry, was also up, increasing 7 percent to \$29.3 billion. Health Services increased 9.9 percent to \$10 billion. New and Used Auto Dealers were at \$3.3 billion, a 7.7 percent increase over third quarter of 2009. General Merchandise was at \$4.3 billion, a 4.3 percent increase over third quarter 2009. E-commerce and Mail Order increased again to \$3.7 billion, up 29.5 percent.

Statewide, taxable retail sales were up 0.2 percent compared to the third quarter of 2009. However, some counties showed a decline in taxable retail sales; King County was down 1.2 percent compared to third quarter of 2009, Spokane County showed a 1.1 percent decrease year over year, and Skagit County was down 2.8 percent. Many counties showed an increase in taxable retail sales. Thurston County showed an increase of 3.4 percent over third quarter of 2009. Clark County was up 6 percent, Pierce County was up 3.3 percent compared to third quarter of 2009, and Yakima County had a 1.8 percent increase year over year.

The incorporated area of Everett had a taxable retail sales increase of 3.1 percent. Vancouver was also up, at \$581 million, a 2.2 percent increase. Olympia was up 4.6 percent, Tacoma was up 4.4 percent, and Yakima was up 1.7 percent. Kent was up 1.6 percent and Seattle was down 1.5 percent compared to third quarter of 2009. Bellevue was down 5.1 percent and Spokane dropped 1.3 percent to \$948 million as compared to third quarter of 2009.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3rd QUARTER, 2010

INDUSTRY	NAICS	CURRENT UNITS	3rd QUARTER 2009	3rd QUARTER 2010	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,554</u>	<u>\$573,699,854</u>	<u>\$754,904,686</u>	<u>31.6%</u>
CROP & ANIMAL PRODUCTION	111,112	401	141,243,435	158,776,360	12.4%
FORESTRY & LOGGING	113	545	274,990,419	428,330,735	55.8%
FISHING & HUNTING	114	126	29,821,221	40,955,924	37.3%
AG & FORESTRY SUPPORT ACTIVITIES	115	482	127,644,779	126,841,667	-0.6%
<u>MINING</u>	<u>21</u>	<u>149</u>	<u>145,383,798</u>	<u>147,117,077</u>	<u>1.2%</u>
SAND & GRAVEL, QUARRYING	2123	108	90,524,627	91,159,625	0.7%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	41	54,859,171	55,957,452	2.0%
<u>UTILITIES</u>	<u>22</u>	<u>662</u>	<u>2,598,838,723</u>	<u>2,659,181,138</u>	<u>2.3%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	87	1,805,328,869	1,892,574,507	4.8%
NATURAL GAS DISTRIBUTION	2212	7	45,840,803	49,561,105	8.1%
WATER & SEWER	2213	568	747,669,051	717,045,526	-4.1%
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,081</u>	<u>9,614,626,440</u>	<u>9,074,196,223</u>	<u>-5.6%</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,080	1,540,911,015	1,305,318,058	-15.3%
NONRESIDENTIAL BUILDING	2362	952	2,150,818,676	2,135,680,473	-0.7%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,147	1,600,311,723	1,513,113,046	-5.5%
SPECIAL TRADE CONTRACTORS	238	19,902	4,322,585,026	4,120,084,646	-4.7%
PLUMBING & HEATING	23822	2,550	860,250,336	812,117,629	-5.6%
PAINTING	23832	2,290	191,206,084	177,214,790	-7.3%
ELECTRICAL	23821	2,554	857,420,557	802,434,588	-6.4%
MASONRY/DRYWALL	23814, 23831	1,374	302,725,964	251,914,102	-16.8%
ROOFING	23816	817	213,546,378	235,825,200	10.4%
OTHER CONTRACTORS	238 not listed above	10,317	1,897,435,707	1,840,578,337	-3.0%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,726</u>	<u>28,915,568,220</u>	<u>31,911,972,547</u>	<u>10.4%</u>
FOOD PRODUCTS	311	677	2,317,664,169	2,380,201,414	2.7%
MILLING OF GRAINS	3112	16	117,627,238	131,443,910	11.8%
FRUITS & VEGETABLES	3114	44	444,325,469	322,266,041	-27.5%
DAIRY PRODUCTS	3115	16	17,822,174	26,105,819	46.5%
MEAT PRODUCTS	3116	78	441,904,671	481,413,153	8.9%
SEAFOOD PRODUCTS	3117	51	497,400,880	599,024,013	20.4%
BAKERY PRODUCTS	3118	300	362,528,282	394,673,560	8.9%
OTHER FOOD ITEMS	3111, 3113, 3119	172	436,055,455	425,274,918	-2.5%
BEVERAGES	312	420	583,903,429	614,211,007	5.2%
TEXTILES	313,314	228	232,004,439	226,160,786	-2.5%
APPAREL	315	107	50,335,428	53,224,399	5.7%
LEATHER & ALLIED PRODUCTS	316	29	10,386,146	11,604,344	11.7%
LUMBER & WOOD PRODUCTS	321	438	1,572,380,273	1,738,328,401	10.6%
SAWMILLS	3211	75	510,760,241	590,195,533	15.6%
PLYWOOD & TRUSSES	3212	55	195,088,652	231,516,825	18.7%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	308	866,531,380	916,616,043	5.8%
PAPER PRODUCTS	322	102	1,589,655,635	1,740,298,919	9.5%
PULP & PAPER MILLS	3221	32	993,734,809	1,156,791,533	16.4%
OTHER PAPER PRODUCTS	3222	70	595,920,826	583,507,386	-2.1%
COMMERCIAL PRINTING	323	621	281,583,262	265,063,093	-5.9%
PETROLEUM & COAL PRODUCTS	324	30	5,142,621,080	5,326,308,382	3.6%
PETROLEUM REFINING	32411	13	4,911,134,264	5,145,710,264	4.8%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	17	231,486,816	180,598,118	-22.0%
CHEMICALS	325	259	861,267,646	940,033,807	9.2%
CHEMICALS	3251	32	204,097,515	242,964,973	19.0%
PESTICIDES & FERTILIZERS	3253	34	55,350,458	66,848,605	20.8%
PHARMACEUTICALS	3254	39	178,023,512	183,300,894	3.0%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	154	423,796,161	446,919,335	5.5%
PLASTICS & RUBBER PRODUCTS	326	211	550,980,573	591,215,941	7.3%
NONMETALLIC MINERALS	327	261	733,025,477	763,852,658	4.2%
PRIMARY METALS	331	123	883,329,691	1,002,098,247	13.5%
IRON & STEEL MILLS	3311, 3312	54	221,108,365	279,404,141	26.4%

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ALUMINUM SMELTING	3313	19	465,350,587	482,807,895	3.8%
OTHER NONFERROUS METALS	3314	9	42,062,310	33,704,161	-19.9%
FOUNDRIES	3315	41	154,808,429	206,182,050	33.2%
FABRICATED METAL PRODUCTS	332	944	1,025,911,324	1,085,866,240	5.8%
MACHINERY	333	621	1,016,939,878	1,113,490,692	9.5%
FARM & CONSTRUCTION IMPLEMENTS	3331	67	102,892,572	113,982,757	10.8%
INDUSTRIAL MACHINERY	3332	124	186,320,841	216,118,968	16.0%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	430	727,726,465	783,388,967	7.7%
COMPUTERS & ELECTRONICS	334	459	2,025,070,289	2,242,715,278	10.8%
COMPUTER HARDWARE	3341	27	208,891,391	101,554,972	-51.4%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	58	92,568,985	97,788,691	5.6%
AUDIO & VIDEO EQUIPMENT	3343	23	37,900,931	36,920,777	-2.6%
SEMICONDUCTORS	3344	66	541,784,754	648,006,464	19.6%
INSTRUMENTS	3345	187	1,057,194,381	1,267,623,145	19.9%
SOFTWARE REPRODUCTION	334611	83	83,841,598	86,949,025	3.7%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	15	2,888,249	3,872,204	34.1%
ELECTRICAL EQUIPMENT & APPLIANCES	335	146	439,163,826	436,766,976	-0.6%
LIGHTING EQUIPMENT	3351	32	60,264,550	74,598,105	23.8%
HOUSEHOLD APPLIANCES	3352	17	132,990,290	54,468,517	-59.0%
OTHER ELECTRIC EQUIPMENT	3353, 3359	97	245,908,986	307,700,354	25.1%
TRANSPORTATION EQUIPMENT	336	478	8,561,871,503	10,311,483,143	20.4%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	106	172,346,105	209,854,172	21.8%
AIRCRAFT, AEROSPACE & PARTS	3364	128	8,057,044,436	9,744,934,370	21.0%
SHIPS & BOATS	3366	208	313,644,743	323,179,326	3.0%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	36	18,836,219	33,515,275	77.9%
FURNITURE & RELATED PRODUCTS	337	587	333,151,451	335,734,081	0.8%
OTHER MANUFACTURING	339	985	704,322,701	733,314,739	4.1%
WHOLESALE TRADE	42	12,826	27,883,011,176	29,252,247,421	4.9%
DURABLE GOODS	423	7,216	13,058,079,299	13,409,333,909	2.7%
MOTOR VEHICLES & PARTS	4231	549	1,324,593,255	1,522,355,756	14.9%
FURNITURE & HOME FURNISHINGS	4232	409	298,439,105	312,903,161	4.9%
LUMBER & CONSTRUCTION MATERIALS	4233	628	1,272,615,841	1,319,932,675	3.7%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,371	2,441,385,698	2,598,870,718	6.5%
ELECTRICAL EQUIPMENT	4236	934	1,845,672,669	1,804,454,909	-2.2%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	475	722,901,602	722,071,253	-0.1%
MACHINERY & EQUIPMENT	4238	1,630	2,310,825,695	2,473,346,712	7.0%
OTHER DURABLE GOODS	4235, 4239	1,220	2,841,645,434	2,655,398,725	-6.6%
NONDURABLE GOODS:	424	5,274	14,413,508,363	15,436,975,991	7.1%
PAPER & PAPER PRODUCTS	4241	261	456,645,292	499,751,425	9.4%
DRUGS & SUNDRIES	4242	281	1,896,696,149	1,661,439,231	-12.4%
APPAREL	4243	368	694,082,840	782,838,298	12.8%
FOOD PRODUCTS	4244	1,490	5,910,715,680	6,327,101,068	7.0%
FARM PRODUCTS	4245	73	271,255,442	204,306,123	-24.7%
CHEMICALS & PLASTICS	4246	364	667,606,187	699,765,602	4.8%
PETROLEUM PRODUCTS	4247	139	1,885,625,161	2,358,249,264	25.1%
OTHER NONDURABLE GOODS	4248, 4249	2,298	2,630,881,612	2,903,524,980	10.4%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	335	411,423,514	405,899,352	-1.3%
RETAIL TRADE	44-45	29,827	27,395,669,610	29,316,773,150	7.0%
MOTOR VEHICLES & PARTS	441	2,735	4,056,632,083	4,335,380,758	6.9%
NEW & USED AUTO DEALERS	4411	1,276	3,071,589,318	3,308,093,289	7.7%
RV, BOAT, MOTORCYCLE DEALERS	4412	531	380,623,547	380,141,707	-0.1%
AUTOMOTIVE PARTS & TIRES	4413	928	604,419,218	647,145,762	7.1%
FURNITURE & HOME FURNISHINGS	442	1,327	648,669,563	642,664,277	-0.9%
ELECTRONICS & APPLIANCES	443	1,813	1,221,886,427	1,363,569,875	11.6%
HOUSEHOLD APPLIANCES	443111	212	112,414,056	103,767,237	-7.7%
RADIO, TV & OTHER ELECTRONICS	443112	433	398,856,719	407,190,771	2.1%
COMPUTERS & SOFTWARE	44312	1,143	698,592,353	839,649,194	20.2%

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CAMERAS & PHOTO SUPPLY	44313	25	12,023,299	12,962,673	7.8%
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,023	1,700,426,627	1,688,363,506	-0.7%
BUILDING MATERIALS	4441	1,368	1,524,054,718	1,500,376,471	-1.6%
LAWN & GARDEN SUPPLIES	4442	655	176,371,909	187,987,035	6.6%
FOOD & BEVERAGES (OFF-PREMISES)	445	3,137	3,499,543,118	3,582,302,082	2.4%
GROCERY & CONVENIENCE STORES	4451	1,988	3,261,141,591	3,270,213,112	0.3%
OTHER FOOD STORES/SPECIALTY FOODS	4452	745	210,704,213	274,593,283	30.3%
BEER, WINE AND LIQUOR STORES	4453	404	27,697,314	37,495,687	35.4%
DRUG STORES & PERSONAL CARE STORES	446	1,229	1,308,915,926	1,326,656,839	1.4%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,518	2,536,166,683	2,755,077,339	8.6%
APPAREL & ACCESSORIES	448	2,077	1,245,011,341	1,267,474,417	1.8%
CLOTHING STORES	4481	1,405	972,534,165	981,317,654	0.9%
SHOE STORES	4482	146	95,375,867	104,852,574	9.9%
JEWELRY & LUGGAGE STORES	4483	526	177,101,309	181,304,189	2.4%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,935	720,643,764	736,092,462	2.1%
SPORTING GOODS	45111	906	406,785,321	425,086,381	4.5%
HOBBY & TOY STORES	45112	225	75,172,847	78,642,989	4.6%
SEWING SUPPLIES	45113	131	34,409,295	35,195,891	2.3%
MUSICAL INSTRUMENTS	45114	147	36,832,889	36,710,446	-0.3%
BOOK, PERIODICAL & MUSIC STORES	45121	382	128,774,933	122,030,728	-5.2%
TAPES & CDs	45122	144	38,668,479	38,426,027	-0.6%
DEPARTMENT STORES	4521	21	825,133,801	833,212,327	1.0%
GENERAL MERCHANDISE STORES	4529	223	4,129,797,561	4,305,682,298	4.3%
E-COMMERCE & MAIL ORDER	4541	831	2,893,892,924	3,746,380,447	29.5%
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,958	2,608,949,792	2,733,916,523	4.8%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,187</u>	<u>2,330,548,452</u>	<u>2,554,681,456</u>	<u>9.6%</u>
AIR TRANSPORTATION	481	58	41,764,709	28,337,472	-32.2%
RAILROADS	482	10	27,447,935	34,190,178	24.6%
WATER TRANSPORTATION	483	44	127,041,660	126,472,269	-0.5%
TRUCK TRANSPORTATION	484	2,248	1,115,035,146	1,161,929,433	4.2%
TRANSIT & GROUND PASSENGER TRANSPORT	485	261	126,217,207	144,499,027	14.5%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,566	893,041,795	1,059,253,077	18.6%
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>192</u>	<u>159,283,368</u>	<u>170,401,475</u>	<u>7.0%</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,850</u>	<u>3,837,864,681</u>	<u>3,943,079,334</u>	<u>2.7%</u>
PUBLISHING (EXCEPT INTERNET)	511	676	671,837,623	674,476,643	0.4%
NEWSPAPERS	51111	114	148,975,126	152,520,802	2.4%
BOOKS & PERIODICALS	51112, 51113	269	109,686,284	125,829,320	14.7%
SOFTWARE	5112	205	358,933,269	353,147,672	-1.6%
OTHER PUBLISHERS	51114, 51119	88	54,242,944	42,978,849	-20.8%
MOTION PICTURE PRODUCTION	512	535	187,122,699	165,895,794	-11.3%
RADIO & TV BROADCASTING, CABLE TV	515	122	247,590,073	271,611,115	9.7%
TELEPHONE & TELECOMMUNICATIONS	517	618	2,266,019,450	2,310,322,163	2.0%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	713	326,260,302	356,480,777	9.3%
OTHER INFORMATION SERVICES	519	186	139,034,534	164,292,842	18.2%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,945</u>	<u>7,298,277,934</u>	<u>7,696,535,438</u>	<u>5.5%</u>
BANKS & CREDIT UNIONS	522	1,352	3,004,115,605	3,108,438,258	3.5%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,195	984,624,333	1,212,421,153	23.1%
INSURANCE AGENTS & BROKERS	524	2,231	1,468,726,442	1,446,730,564	-1.5%
REAL ESTATE AGENTS & BROKERS	531	3,320	789,094,457	891,856,379	13.0%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,762	1,029,295,398	997,932,161	-3.1%
LESSORS OF NONFINANCIAL INTANGIBLES	533	85	22,421,699	39,156,923	74.6%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>85,218</u>	<u>28,462,071,826</u>	<u>30,260,159,188</u>	<u>6.3%</u>
LEGAL SERVICES	5411	4,309	1,005,783,897	995,887,785	-1.0%
ACCOUNTING SERVICES	5412	2,426	406,406,791	396,128,134	-2.5%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	4,973	2,161,432,056	2,480,045,879	14.7%

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INDUSTRY	NAICS	CURRENT UNITS	3rd QUARTER 2009	3rd QUARTER 2010	PERCENT CHANGE
COMPUTER SYSTEM DESIGN SERVICES	5415	3,167	1,935,657,966	2,061,683,933	6.5%
CONSULTING SERVICES	5416	5,374	1,491,791,389	1,760,935,270	18.0%
ADVERTISING & PUBLIC RELATIONS	5418	888	283,652,502	358,213,083	26.3%
OTHER PROFESSIONAL SERVICES	5417, 5419	3,482	1,558,051,760	1,306,700,494	-16.1%
MANAGEMENT SERVICES	55	166	61,900,947	85,496,993	38.1%
ADMINISTRATIVE & SUPPORT SERVICES	561	12,098	2,892,776,766	2,941,916,661	1.7%
EMPLOYMENT SERVICES	5613	786	376,074,436	414,684,313	10.3%
TRAVEL SERVICES	5615	272	254,239,476	163,273,431	-35.8%
INVESTIGATION & SECURITY SERVICES	5616	590	199,197,599	201,551,022	1.2%
BUILDING SERVICES & JANITORIAL	5617	3,452	1,486,386,676	1,578,778,501	6.2%
OTHER	5611, 5612, 5614, 5619	6,998	576,878,579	583,629,394	1.2%
WASTE TREATMENT/ COLLECTION	562	432	777,576,275	845,504,362	8.7%
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,871	443,608,420	495,063,493	11.6%
HEALTH SERVICES	62	12,983	9,114,575,001	10,013,776,067	9.9%
PHYSICIANS	6211	3,023	1,659,703,938	1,813,385,543	9.3%
DENTISTS	6212	3,135	742,281,120	747,762,718	0.7%
OTHER PRACTITIONERS	6213	4,336	547,231,923	605,600,393	10.7%
HOSPITALS	622	83	2,786,217,671	2,970,340,615	6.6%
NURSING & RETIREMENT HOMES	623	488	437,599,580	477,946,732	9.2%
SOCIAL SERVICES & DAY CARE	624	950	182,550,644	199,760,806	9.4%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	968	2,758,990,125	3,198,979,260	16.0%
ARTS, ENTERTAINMENT, & RECREATION	71	2,803	749,075,053	758,582,498	1.3%
PERFORMING ARTS, SPECTATOR SPORTS	711	978	354,206,650	344,564,279	-2.7%
MUSEUMS, HISTORICAL SITES, ETC.	712	66	25,064,557	25,810,813	3.0%
AMUSEMENT, GAMBLING, RECREATION	713	1,759	369,803,846	388,207,406	5.0%
ACCOMMODATIONS	721	1,980	702,771,823	766,210,454	9.0%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,751	2,830,579,075	2,952,154,714	4.3%
DRINKING PLACES	7224	1,302	196,157,490	213,713,612	9.0%
AUTO REPAIR & SERVICES	8111	4,857	601,419,735	604,026,602	0.4%
OTHER REPAIR SERVICES	8112, 8113, 8114	3,262	307,606,324	325,907,783	6.0%
PERSONAL SERVICES	812	6,170	763,259,548	717,632,234	-6.0%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,697	230,129,810	202,692,193	-11.9%
LAUNDRY & DRY CLEANING	8123	811	91,648,129	93,798,784	2.4%
OTHER PERSONAL SERVICES	8122, 8129	1,662	441,481,609	421,141,257	-4.6%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	742	119,359,490	118,109,483	-1.1%
PUBLIC ADMINISTRATION, OTHER	92,00	182	58,629,518	62,469,654	6.6%
TOTAL ALL INDUSTRIES		187,249	\$139,217,030,855	\$147,744,118,910	6.1%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
3RD QUARTER, 2010 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$111,154	\$3,097	\$108,058	0.004840	\$523
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,181,230	44,694	1,136,536	0.001380	1,568
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	858,668	95,948	762,720	0.002750	2,097
4	Insurance Agents/Brokers	14	433,192	21,644	411,547	0.004840	1,992
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	973,714	51,014	922,700	0.001380	1,273
6	Processing for Hire/Printing and Publishing	10	493,606	102,196	391,411	0.004840	1,894
7	Manufacturing	7	5,941,807	202,737	5,739,070	0.004840	27,777
8	Royalties; Child Care	80	352,483	31,476	321,007	0.004840	1,554
9	Wholesaling	3	43,478,331	14,660,463	28,817,868	0.004840	139,478
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,651,078	198,982	1,452,096	0.004840	7,028
11	Public or Nonprofit Hospitals	55	2,252,293	461,060	1,791,232	0.015000	26,868
12	For Profit Hospitals, Scientific R&D	135	502,667	298,841	203,826	0.015000	3,057
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	1,220,018	282	1,219,736	0.004710	5,745
14	Service & Other Activities	4	23,383,521	5,321,024	18,062,497	0.018000	325,125
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	119,909	45,787	74,122	0.019300	1,431
16	Retailing of Interstate Transportation Equip.	19	323,407	84,917	238,490	0.004840	1,154
17	Retailing	2	45,273,623	9,132,992	36,140,630	0.004710	170,222
18	Non-Mfg Aerospace Product Development	188	59,173	8	59,164	0.009000	532
19	FAR Part 145 Repair Stations	189	55,874	1,067	54,806	0.002904	159
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Mfg. of Commercial Airplanes or Components	195	403,298	4,555	398,743	0.002904	1,158
23	Whlse of Commercial Airplanes or Components	196	2,879,730	546,590	2,333,140	0.002904	6,775
24	Retailing of Commercial Airplanes or Components	197	6,313,531	225,402	6,088,129	0.002904	17,680
25	Parimutuel Wagering	193	28,471	24,855	3,616	0.001300	5
26	Processing for Hire Timber Products	300	114,635	240	114,395	0.003424	392
27	Extracting Timber, Extracting for Hire Timber	301	84,712	3,373	81,339	0.003424	279
28	Manufacturing of Timber or Wood Products	302	1,023,793	95,525	928,268	0.003424	3,178
29	Wholesaling of Timber or Wood Products	303	1,926,080	1,141,473	784,607	0.003424	2,686
30	Sale of Standing Timber	304	D	D	D	0.003424	D
31	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			141,439,996	32,800,242	108,639,754		751,634

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Retail Sales Tax	1	\$47,250,996	\$20,790,336	\$26,460,660	0.065000	\$1,719,943
33	Use Tax	5	1,187,654	0	1,187,654	0.065000	77,197
TOTAL STATE SALES/USE TAX			48,438,650	20,790,336	27,648,314		1,797,140

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
34	Water Distribution	60	\$299,106	\$23,811	\$275,295	0.050290	\$13,845
35	Sewer Collection	61	119,497	56,513	62,984	0.038520	2,426
36	Power	49	1,725,062	419,880	1,305,182	0.038730	50,550
37	Gas Dist., Telegraph	26	189,918	3,019	186,898	0.038520	7,199
38	Motor Transportation, Railroad, Railroad Car	8	1,138,982	830,161	308,821	0.019260	5,948
39	Urban Transportation/Vessels Under 65 Feet	12	171,387	59,103	112,284	0.006420	721
40	Other Public Service	13	145,844	95,893	49,950	0.019260	962
TOTAL PUBLIC UTILITY TAXES			3,789,796	1,488,381	2,301,414		81,651

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
41	Motor Vehicle Sales/Leases	120	\$1,927,526	\$0	\$1,927,526	0.003000	\$5,783
42	Litter Tax	36	15,327,891	0	15,327,891	0.000150	2,299
43	Tobacco Products	20	8,751	0	8,751	0.950000	8,313
44	Refuse Collection	64	351,588	107,570	244,018	0.036000	8,785
45	Petroleum Products Tax	57	0	0	0	0.036000	0
46	Hazardous Substance	65	5,181,034	235,168	4,945,866	0.007000	34,621
47	IMR	79	37,517	0	37,517	0.060000	2,251
48	Solid Fuel Burning Device Fee	59	Devices	0	2	\$ 30.00/Device	52
49	Syrup Tax	54	Gallons	0	2,131	\$ 1.00/Gal	2,131
50	Carbonated Beverage Tax	36	Cases	0	15,335	\$.48/Case	7,361
51	Tire Fee	73	Tires	0	1,047	\$.90/Tire	943
52	Cigar Tax (\$0.67 or more)	194	Cigars	0	462	\$.65/Cigar	300
53	Little Cigar Tax	198	8,286	0	8,286	0	0
54	Moist Snuff	199	11,440	0	11,440	0	8,580
55	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	8,440	\$.53/Line	4,473
56	Wireless State Enhanced 911 Tax	94	Radio Lines	0	15,080	\$.20/Line	3,016
TOTAL OTHER TAXES							88,908

TOTAL STATE TAXES \$2,719,332**

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 3, 2009 to Quarter 3, 2010
(Dollars in Thousands)

County	3rd Quarter, 2009	3rd Quarter, 2010	Percent Change
Adams	\$58,467	\$53,994	-7.7%
Asotin	\$56,210	\$66,417	18.2%
Benton	\$665,546	\$704,687	5.9%
Chelan	\$365,679	\$368,764	0.8%
Clallam	\$249,643	\$258,022	3.4%
Clark	\$995,107	\$1,054,784	6.0%
Columbia	\$9,372	\$10,801	15.2%
Cowlitz	\$347,567	\$351,927	1.3%
Douglas	\$135,532	\$122,105	-9.9%
Ferry	\$15,597	\$15,307	-1.9%
Franklin	\$250,302	\$244,746	-2.2%
Garfield	\$4,375	\$7,484	71.1%
Grant	\$330,288	\$319,423	-3.3%
Grays Harbor	\$223,982	\$227,141	1.4%
Island	\$197,233	\$187,142	-5.1%
Jefferson	\$96,602	\$91,089	-5.7%
King	\$10,184,367	\$10,057,336	-1.2%
Kitsap	\$800,969	\$787,242	-1.7%
Kittitas	\$174,568	\$172,754	-1.0%
Klickitat	\$64,271	\$68,043	5.9%
Lewis	\$275,036	\$252,581	-8.2%
Lincoln	\$26,596	\$26,213	-1.4%
Mason	\$129,904	\$134,958	3.9%
Okanogan	\$141,205	\$136,460	-3.4%
Pacific	\$63,504	\$59,265	-6.7%
Pend Oreille	\$36,738	\$30,650	-16.6%
Pierce	\$2,711,860	\$2,800,847	3.3%
San Juan	\$109,601	\$115,747	5.6%
Skagit	\$541,428	\$526,328	-2.8%
Skamania	\$24,632	\$24,162	-1.9%
Snohomish	\$2,498,983	\$2,525,716	1.1%
Spokane	\$1,803,237	\$1,784,270	-1.1%
Stevens	\$96,159	\$96,875	0.7%
Thurston	\$970,333	\$1,003,593	3.4%
Wahkiakum	\$8,407	\$5,608	-33.3%
Walla Walla	\$180,349	\$169,433	-6.1%
Whatcom	\$756,811	\$766,414	1.3%
Whitman	\$115,520	\$126,853	9.8%
Yakima	\$701,898	\$714,192	1.8%
Total	\$26,417,881	\$26,469,373	0.2%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>846</u>	<u>\$18,601,601</u>	<u>814</u>	<u>\$39,271,256</u>
MOTOR VEHICLES & PARTS	441	49	3,215,011	36	3,019,813
NEW & USED AUTO DEALERS	4411	12	702,430	8	840,072
RV, BOAT, MOTORCYCLE DEALERS	4412	7	5,114	10	1,143,878
AUTOMOTIVE PARTS & TIRE	4413	30	2,507,468	18	1,035,863
FURNITURE & HOME FURNISHING	442	32	280,321	26	352,556
ELECTRONICS & APPLIANCES	443	63	592,878	71	372,204
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	382,985	24	127,237
COMPUTERS & SOFTWARE	44312	35	209,855	46	242,187
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	1,748,683	49	2,061,296
BUILDING MATERIALS	4441	46	1,377,062	38	1,898,377
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	371,621	11	162,919
FOOD & BEVERAGE STORES	445	19	1,076,735	17	2,275,798
GROCERY & CONVENIENCE STORES	4451	9	1,046,560	5	2,186,169
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	30,175	12	89,629
DRUG/HEALTH STORES	446	42	153,386	55	733,693
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	3,265,367	3	119,271
APPAREL & ACCESSORIES	448	63	129,606	66	209,953
CLOTHING & SHOE STORES	4481, 4482	59	121,352	56	112,214
JEWELRY & LUGGAGE STORES	4483	4	8,253	10	97,738
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	448,741	76	893,959
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	153,012	47	684,549
BOOK/PERIODICAL/MUSIC STORE	4512	28	295,729	29	209,410
GENERAL MERCHANDISE STORES	452	13	5,551,737	9	27,455,214
DEPARTMENT STORES	4521	4	91,511	4	127,912
GENERAL MERCHANDISE STORES	4529	9	5,460,226	5	27,327,303
E-COMMERCE & MAIL ORDER	4541	98	338,787	109	412,056
MISCELLANEOUS RETAILERS	453, 4542, 4543	330	1,800,349	297	1,365,443
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>176,629</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>102,120</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>26,944</u>	<u>3</u>	<u>3,439</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>322</u>	<u>9,277,769</u>	<u>234</u>	<u>6,015,789</u>
CONSTRUCTION OF BUILDINGS	236	56	3,759,603	56	1,626,407
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,180,030	8	388,748
SPECIAL TRADE CONTRACTORS	238	245	4,338,136	170	4,000,635
<u>MANUFACTURING</u>	<u>31-33</u>	<u>145</u>	<u>1,608,251</u>	<u>130</u>	<u>1,256,097</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>550</u>	<u>10,690,461</u>	<u>517</u>	<u>3,808,656</u>
DURABLE GOODS	423	388	8,824,526	362	2,446,949
NONDURABLE GOODS	424	156	1,838,610	151	1,355,311
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	27,325	4	6,396
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>104,919</u>	<u>10</u>	<u>276,061</u>
<u>INFORMATION</u>	<u>51</u>	<u>147</u>	<u>2,600,357</u>	<u>136</u>	<u>1,912,745</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>25</u>	<u>171,642</u>	<u>30</u>	<u>219,934</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>84</u>	<u>1,015,621</u>	<u>81</u>	<u>3,629,484</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>106</u>	<u>1,264,410</u>	<u>98</u>	<u>353,316</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>153</u>	<u>814,178</u>	<u>140</u>	<u>1,236,349</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>11</u>	<u>196,149</u>	<u>11</u>	<u>537,035</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>48</u>	<u>5,611,125</u>	<u>40</u>	<u>6,711,347</u>
ACCOMMODATIONS	721	8	1,050,809	7	1,601,899
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	4,560,316	33	5,109,448
<u>OTHER SERVICES</u>	<u>81</u>	<u>102</u>	<u>1,719,995</u>	<u>71</u>	<u>1,098,094</u>
REPAIR & MAINTENANCE	811	76	1,448,097	36	611,599
PERSONAL SERVICE	812	21	231,837	28	356,638
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	40,062	7	129,857
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>11,484</u>	<u>3</u>	<u>2,665</u>
TOTAL ALL INDUSTRIES		2,571	\$53,993,654	2,322	\$66,416,502

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	2,592	\$362,306,650	1,953	\$158,932,187
MOTOR VEHICLES & PARTS	441	179	67,281,538	124	38,402,570
NEW & USED AUTO DEALERS	4411	58	52,445,114	34	29,090,106
RV, BOAT, MOTORCYCLE DEALERS	4412	32	4,043,552	30	4,084,916
AUTOMOTIVE PARTS & TIRE	4413	89	10,792,872	60	5,227,548
FURNITURE & HOME FURNISHING	442	100	12,763,916	75	2,743,658
ELECTRONICS & APPLIANCES	443	259	16,777,530	170	4,686,104
APPLIANCES, TV & OTHER ELECTRONICS	44311	80	10,536,890	54	1,169,148
COMPUTERS & SOFTWARE	44312	173	6,213,922	113	3,499,160
CAMERA & PHOTO SUPPLIES	44313	6	26,718	3	17,796
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	147	34,549,824	126	20,665,011
BUILDING MATERIALS	4441	118	31,894,066	104	20,063,552
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	2,655,758	22	601,459
FOOD & BEVERAGE STORES	445	101	22,986,684	78	15,835,001
GROCERY & CONVENIENCE STORES	4451	37	20,867,550	31	14,513,243
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	2,119,134	47	1,321,757
DRUG/HEALTH STORES	446	168	8,950,190	115	2,665,728
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	14,950,374	33	6,096,653
APPAREL & ACCESSORIES	448	179	27,848,224	135	6,030,117
CLOTHING & SHOE STORES	4481, 4482	145	25,189,348	117	5,400,254
JEWELRY & LUGGAGE STORES	4483	34	2,658,876	18	629,863
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	193	14,561,049	156	6,479,660
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	126	11,190,783	101	5,100,944
BOOK/PERIODICAL/MUSIC STORE	4512	67	3,370,266	55	1,378,716
GENERAL MERCHANDISE STORES	452	25	101,913,895	20	31,600,625
DEPARTMENT STORES	4521	9	32,003,830	5	8,303,375
GENERAL MERCHANDISE STORES	4529	16	69,910,065	15	23,297,250
E-COMMERCE & MAIL ORDER	4541	203	4,953,889	158	2,144,470
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,000	34,769,537	763	21,582,590
AGRICULTURE, FORESTRY, FISHING	11	24	638,267	31	502,292
MINING	21	6	80,898	5	335,684
UTILITIES	22	13	671,745	12	1,280,460
CONSTRUCTION	23	1,277	92,199,553	955	64,085,271
CONSTRUCTION OF BUILDINGS	236	309	38,431,179	298	39,535,879
HEAVY CONSTRUCTION & HIGHWAYS	237	62	6,788,412	52	3,684,347
SPECIAL TRADE CONTRACTORS	238	906	46,979,963	605	20,865,045
MANUFACTURING	31-33	570	12,675,747	431	9,730,077
WHOLESALE TRADE	42	1,598	54,746,081	1,233	24,848,693
DURABLE GOODS	423	1,111	42,854,447	865	17,414,130
NONDURABLE GOODS	424	467	11,468,055	354	7,353,214
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	423,580	14	81,348
TRANSPORTATION & WAREHOUSING	48-49	38	618,199	34	1,380,205
INFORMATION	51	318	28,176,389	272	11,747,844
FINANCE, INSURANCE	52	94	4,522,294	79	1,751,991
REAL ESTATE, RENTAL/LEASING	53	304	19,905,948	240	9,216,377
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	434	15,067,682	312	5,607,860
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	616	13,315,107	449	6,921,195
ARTS, ENTERTAINMENT & RECREATION	71	73	6,161,628	67	4,243,911
ACCOMMODATIONS & FOOD SERVICES	72	343	74,607,026	350	58,953,640
ACCOMMODATIONS	721	37	12,060,285	138	28,637,596
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	306	62,546,741	212	30,316,044
OTHER SERVICES	81	431	18,973,107	303	9,200,902
REPAIR & MAINTENANCE	811	275	14,958,708	205	6,965,216
PERSONAL SERVICE	812	128	3,526,428	74	1,655,695
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	487,971	24	579,990
PUBLIC ADMINISTRATION, OTHER	92.00	7	20,836	4	25,132
TOTAL ALL INDUSTRIES		8,738	\$704,687,159	6,730	\$368,763,721

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,789</u>	<u>\$121,756,405</u>	<u>3,300</u>	<u>\$482,767,484</u>
MOTOR VEHICLES & PARTS	441	123	18,899,853	207	77,446,196
NEW & USED AUTO DEALERS	4411	31	14,153,902	57	55,727,515
RV, BOAT, MOTORCYCLE DEALERS	4412	22	102,422	39	4,775,772
AUTOMOTIVE PARTS & TIRE	4413	70	4,643,529	111	16,942,910
FURNITURE & HOME FURNISHING	442	70	3,257,185	132	13,707,172
ELECTRONICS & APPLIANCES	443	141	4,299,122	307	14,344,406
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	2,732,401	72	5,669,192
COMPUTERS & SOFTWARE	44312	94	1,563,800	230	8,619,433
CAMERA & PHOTO SUPPLIES	44313	4	2,921	5	55,781
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	118	17,280,873	231	55,185,034
BUILDING MATERIALS	4441	87	15,310,407	175	49,437,752
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	1,970,466	56	5,747,282
FOOD & BEVERAGE STORES	445	62	14,157,960	166	47,331,446
GROCERY & CONVENIENCE STORES	4451	26	13,605,844	76	44,982,826
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	552,116	90	2,348,620
DRUG/HEALTH STORES	446	94	3,840,864	167	13,691,442
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	7,931,007	103	22,034,115
APPAREL & ACCESSORIES	448	122	2,183,246	209	27,277,018
CLOTHING & SHOE STORES	4481, 4482	105	1,899,737	171	25,099,197
JEWELRY & LUGGAGE STORES	4483	17	283,508	38	2,177,821
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	144	3,597,576	237	15,970,780
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	94	2,761,287	159	11,524,317
BOOK/PERIODICAL/MUSIC STORE	4512	50	836,288	78	4,446,463
GENERAL MERCHANDISE STORES	452	25	33,377,226	31	134,535,211
DEPARTMENT STORES	4521	4	1,787,198	8	34,420,232
GENERAL MERCHANDISE STORES	4529	21	31,590,028	23	100,114,979
E-COMMERCE & MAIL ORDER	4541	170	1,957,255	238	8,109,764
MISCELLANEOUS RETAILERS	453, 4542, 4543	697	10,974,237	1,272	53,134,898
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>1,498,302</u>	<u>35</u>	<u>5,186,568</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>262,588</u>	<u>11</u>	<u>388,642</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>25,321</u>	<u>13</u>	<u>1,438,446</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>757</u>	<u>39,001,352</u>	<u>2,426</u>	<u>168,016,902</u>
CONSTRUCTION OF BUILDINGS	236	212	23,552,376	615	75,099,885
HEAVY CONSTRUCTION & HIGHWAYS	237	33	1,956,862	93	17,932,995
SPECIAL TRADE CONTRACTORS	238	512	13,492,114	1,718	74,984,022
<u>MANUFACTURING</u>	<u>31-33</u>	<u>374</u>	<u>5,019,606</u>	<u>768</u>	<u>16,528,613</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,086</u>	<u>16,020,388</u>	<u>1,965</u>	<u>70,856,727</u>
DURABLE GOODS	423	763	12,198,667	1,379	58,157,149
NONDURABLE GOODS	424	310	3,760,922	555	12,507,383
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	60,799	31	192,195
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>853,057</u>	<u>101</u>	<u>3,489,696</u>
<u>INFORMATION</u>	<u>51</u>	<u>248</u>	<u>10,256,970</u>	<u>423</u>	<u>62,983,100</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>1,252,475</u>	<u>121</u>	<u>7,735,436</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>184</u>	<u>3,889,454</u>	<u>387</u>	<u>23,118,462</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>282</u>	<u>4,163,774</u>	<u>640</u>	<u>11,203,304</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>422</u>	<u>4,431,412</u>	<u>1,069</u>	<u>31,325,503</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>2,406,253</u>	<u>122</u>	<u>11,507,456</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>293</u>	<u>38,040,290</u>	<u>651</u>	<u>122,246,917</u>
ACCOMMODATIONS	721	98	13,672,122	45	14,683,689
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	195	24,368,167	606	107,563,227
<u>OTHER SERVICES</u>	<u>81</u>	<u>329</u>	<u>9,131,740</u>	<u>870</u>	<u>35,866,905</u>
REPAIR & MAINTENANCE	811	218	7,636,184	559	29,040,275
PERSONAL SERVICE	812	86	1,141,802	266	6,398,248
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	353,754	45	428,381
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>12,339</u>	<u>10</u>	<u>124,325</u>
TOTAL ALL INDUSTRIES		5,975	\$258,021,724	12,912	\$1,054,784,487

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	428	\$3,001,682	1,841	\$150,619,814
MOTOR VEHICLES & PARTS	441	22	223,214	125	36,818,716
NEW & USED AUTO DEALERS	4411	5	100,262	36	27,562,985
RV, BOAT, MOTORCYCLE DEALERS	4412	5	29,458	16	2,200,892
AUTOMOTIVE PARTS & TIRE	4413	12	93,494	73	7,054,839
FURNITURE & HOME FURNISHING	442	13	61,438	69	3,225,928
ELECTRONICS & APPLIANCES	443	35	222,468	157	3,200,956
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	41,270	53	1,512,691
COMPUTERS & SOFTWARE	44312	23	181,198	100	1,679,004
CAMERA & PHOTO SUPPLIES	44313	0	0	4	9,261
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	585,709	141	19,409,286
BUILDING MATERIALS	4441	21	480,107	107	17,551,611
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	105,602	34	1,857,674
FOOD & BEVERAGE STORES	445	9	778,139	65	15,105,234
GROCERY & CONVENIENCE STORES	4451	4	746,917	37	14,745,908
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	31,222	28	359,326
DRUG/HEALTH STORES	446	25	52,311	112	4,463,221
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	138,303	52	14,415,625
APPAREL & ACCESSORIES	448	38	20,902	104	2,619,833
CLOTHING & SHOE STORES	4481, 4482	36	20,766	89	1,772,682
JEWELRY & LUGGAGE STORES	4483	D	D	15	847,151
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	38	127,772	138	3,238,661
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	82,751	86	2,656,481
BOOK/PERIODICAL/MUSIC STORE	4512	17	45,021	52	582,180
GENERAL MERCHANDISE STORES	452	6	46,215	20	32,353,610
DEPARTMENT STORES	4521	4	34,093	8	12,393,698
GENERAL MERCHANDISE STORES	4529	D	D	12	19,959,912
E-COMMERCE & MAIL ORDER	4541	69	110,267	165	1,582,578
MISCELLANEOUS RETAILERS	453, 4542, 4543	144	634,945	693	14,186,166
AGRICULTURE, FORESTRY, FISHING	11	3	3,448	25	606,836
MINING	21	D	D	12	520,322
UTILITIES	22	D	D	12	386,837
CONSTRUCTION	23	115	1,558,218	1,062	90,145,184
CONSTRUCTION OF BUILDINGS	236	21	694,139	216	58,894,207
HEAVY CONSTRUCTION & HIGHWAYS	237	8	184,806	61	14,238,541
SPECIAL TRADE CONTRACTORS	238	86	679,272	785	17,012,436
MANUFACTURING	31-33	62	531,859	416	8,909,447
WHOLESALE TRADE	42	236	2,117,843	1,243	21,851,663
DURABLE GOODS	423	148	1,367,412	909	17,481,457
NONDURABLE GOODS	424	87	749,426	321	4,312,383
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	13	57,824
TRANSPORTATION & WAREHOUSING	48-49	3	14,828	50	975,847
INFORMATION	51	91	504,514	264	14,999,199
FINANCE, INSURANCE	52	16	29,056	74	1,287,432
REAL ESTATE, RENTAL/LEASING	53	36	202,202	239	6,531,011
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	55	979,888	297	3,597,127
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	69	151,699	464	5,153,031
ARTS, ENTERTAINMENT & RECREATION	71	5	102,238	42	2,706,800
ACCOMMODATIONS & FOOD SERVICES	72	18	833,667	236	34,346,840
ACCOMMODATIONS	721	5	247,068	35	4,918,844
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	586,599	201	29,427,996
OTHER SERVICES	81	30	491,842	360	9,018,763
REPAIR & MAINTENANCE	811	13	397,542	251	6,953,115
PERSONAL SERVICE	812	15	59,677	87	1,579,692
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	22	485,956
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	9	270,818
TOTAL ALL INDUSTRIES		1,173	\$10,800,900	6,646	\$351,926,971

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,001</u>	<u>\$63,513,103</u>	<u>538</u>	<u>\$4,749,832</u>
MOTOR VEHICLES & PARTS	441	52	9,885,916	31	514,783
NEW & USED AUTO DEALERS	4411	11	6,512,028	9	58,554
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,203,172	5	3,040
AUTOMOTIVE PARTS & TIRE	4413	30	2,170,716	17	453,188
FURNITURE & HOME FURNISHING	442	42	2,244,308	14	70,734
ELECTRONICS & APPLIANCES	443	77	1,708,476	43	165,412
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	410,805	19	89,131
COMPUTERS & SOFTWARE	44312	49	1,297,557	24	76,281
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	3,046,778	44	926,968
BUILDING MATERIALS	4441	63	1,827,092	35	783,383
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	1,219,686	9	143,585
FOOD & BEVERAGE STORES	445	27	5,105,901	14	1,061,185
GROCERY & CONVENIENCE STORES	4451	10	4,565,369	7	1,058,773
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	540,532	7	2,412
DRUG/HEALTH STORES	446	58	994,873	32	82,793
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,346,895	8	936,077
APPAREL & ACCESSORIES	448	79	2,264,022	47	68,079
CLOTHING & SHOE STORES	4481, 4482	67	1,824,339	43	67,437
JEWELRY & LUGGAGE STORES	4483	12	439,684	4	643
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	842,477	43	64,259
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	755,433	23	48,393
BOOK/PERIODICAL/MUSIC STORE	4512	32	87,044	20	15,866
GENERAL MERCHANDISE STORES	452	19	30,057,507	6	54,711
DEPARTMENT STORES	4521	6	6,746,933	4	36,518
GENERAL MERCHANDISE STORES	4529	13	23,310,575	D	D
E-COMMERCE & MAIL ORDER	4541	117	809,867	77	162,674
MISCELLANEOUS RETAILERS	453, 4542, 4543	358	4,206,081	179	642,157
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>24,780</u>	<u>7</u>	<u>27,980</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>67,462</u>	<u>4</u>	<u>371,834</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>108,419</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>484</u>	<u>20,420,838</u>	<u>104</u>	<u>4,135,414</u>
CONSTRUCTION OF BUILDINGS	236	119	4,396,299	27	1,280,275
HEAVY CONSTRUCTION & HIGHWAYS	237	42	9,068,840	10	1,103,670
SPECIAL TRADE CONTRACTORS	238	323	6,955,699	67	1,751,469
<u>MANUFACTURING</u>	<u>31-33</u>	<u>160</u>	<u>1,692,931</u>	<u>70</u>	<u>599,827</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>607</u>	<u>12,960,372</u>	<u>271</u>	<u>1,840,970</u>
DURABLE GOODS	423	419	10,881,464	204	1,474,690
NONDURABLE GOODS	424	179	2,061,037	66	362,124
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	17,872	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>507,986</u>	<u>5</u>	<u>6,828</u>
<u>INFORMATION</u>	<u>51</u>	<u>177</u>	<u>4,905,765</u>	<u>101</u>	<u>872,026</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>295,366</u>	<u>14</u>	<u>20,029</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>111</u>	<u>1,699,010</u>	<u>36</u>	<u>209,769</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>155</u>	<u>1,704,256</u>	<u>58</u>	<u>72,472</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>234</u>	<u>1,832,215</u>	<u>68</u>	<u>155,478</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>2,123,810</u>	<u>4</u>	<u>86,383</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>70</u>	<u>8,231,395</u>	<u>27</u>	<u>1,713,315</u>
ACCOMMODATIONS	721	7	898,545	13	960,234
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	7,332,850	14	753,081
<u>OTHER SERVICES</u>	<u>81</u>	<u>117</u>	<u>1,985,097</u>	<u>42</u>	<u>430,540</u>
REPAIR & MAINTENANCE	811	75	1,386,072	27	376,026
PERSONAL SERVICE	812	33	576,160	11	36,544
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	22,865	4	17,970
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>32,683</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,204	\$122,105,487	1,352	\$15,306,600

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,448</u>	<u>\$104,559,451</u>	<u>291</u>	<u>\$1,830,812</u>
MOTOR VEHICLES & PARTS	441	108	41,006,836	11	447,979
NEW & USED AUTO DEALERS	4411	25	25,062,183	4	328,056
RV, BOAT, MOTORCYCLE DEALERS	4412	17	9,073,825	D	D
AUTOMOTIVE PARTS & TIRE	4413	66	6,870,829	6	119,789
FURNITURE & HOME FURNISHING	442	49	1,554,776	8	22,309
ELECTRONICS & APPLIANCES	443	137	2,164,574	28	140,552
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	920,908	12	130,544
COMPUTERS & SOFTWARE	44312	89	1,225,813	14	8,992
CAMERA & PHOTO SUPPLIES	44313	3	17,854	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	11,270,893	21	450,941
BUILDING MATERIALS	4441	69	10,665,954	18	439,998
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	604,939	3	10,943
FOOD & BEVERAGE STORES	445	51	7,740,077	D	D
GROCERY & CONVENIENCE STORES	4451	24	7,388,506	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	351,571	D	D
DRUG/HEALTH STORES	446	88	3,294,192	14	74,547
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,566,120	D	D
APPAREL & ACCESSORIES	448	107	1,387,674	24	11,729
CLOTHING & SHOE STORES	4481, 4482	91	1,313,726	24	11,729
JEWELRY & LUGGAGE STORES	4483	16	73,947	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	2,481,095	28	19,987
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	65	1,104,753	18	16,311
BOOK/PERIODICAL/MUSIC STORE	4512	33	1,376,342	10	3,676
GENERAL MERCHANDISE STORES	452	13	16,067,665	5	29,274
DEPARTMENT STORES	4521	4	466,165	3	23,207
GENERAL MERCHANDISE STORES	4529	9	15,601,500	D	D
E-COMMERCE & MAIL ORDER	4541	140	970,963	49	56,616
MISCELLANEOUS RETAILERS	453, 4542, 4543	541	10,054,585	100	163,467
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>1,953,584</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>452,025</u>	<u>5</u>	<u>610,592</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>50,870</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>769</u>	<u>36,370,643</u>	<u>75</u>	<u>1,109,083</u>
CONSTRUCTION OF BUILDINGS	236	152	15,224,494	9	125,771
HEAVY CONSTRUCTION & HIGHWAYS	237	45	3,553,534	5	258,325
SPECIAL TRADE CONTRACTORS	238	572	17,592,615	61	724,987
<u>MANUFACTURING</u>	<u>31-33</u>	<u>277</u>	<u>4,767,370</u>	<u>40</u>	<u>281,307</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>981</u>	<u>31,782,645</u>	<u>148</u>	<u>2,718,871</u>
DURABLE GOODS	423	692	25,491,607	104	1,523,851
NONDURABLE GOODS	424	277	6,152,507	42	1,193,974
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	138,531	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>1,862,007</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>231</u>	<u>10,099,691</u>	<u>63</u>	<u>320,109</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>1,333,633</u>	<u>8</u>	<u>8,374</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>188</u>	<u>10,271,591</u>	<u>36</u>	<u>174,646</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>227</u>	<u>2,399,708</u>	<u>34</u>	<u>79,762</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>336</u>	<u>3,783,981</u>	<u>35</u>	<u>65,603</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>837,978</u>	<u>0</u>	<u>0</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>137</u>	<u>18,265,570</u>	<u>6</u>	<u>122,875</u>
ACCOMMODATIONS	721	17	3,876,644	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	14,388,926	5	110,483
<u>OTHER SERVICES</u>	<u>81</u>	<u>223</u>	<u>15,810,049</u>	<u>22</u>	<u>137,718</u>
REPAIR & MAINTENANCE	811	163	14,045,805	15	112,103
PERSONAL SERVICE	812	47	1,557,412	7	25,615
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	206,832	0	0
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>145,092</u>	<u>3</u>	<u>5,955</u>
TOTAL ALL INDUSTRIES		4,970	\$244,745,889	770	\$7,483,857

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,773</u>	<u>\$132,272,424</u>	<u>1,689</u>	<u>\$96,458,616</u>
MOTOR VEHICLES & PARTS	441	136	24,182,894	119	17,823,814
NEW & USED AUTO DEALERS	4411	39	15,385,571	29	12,343,916
RV, BOAT, MOTORCYCLE DEALERS	4412	24	1,806,280	25	352,682
AUTOMOTIVE PARTS & TIRE	4413	73	6,991,043	65	5,127,216
FURNITURE & HOME FURNISHING	442	69	2,635,528	60	1,948,891
ELECTRONICS & APPLIANCES	443	155	9,378,435	136	1,810,339
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	2,262,683	45	734,174
COMPUTERS & SOFTWARE	44312	95	7,109,133	88	1,071,570
CAMERA & PHOTO SUPPLIES	44313	4	6,619	3	4,595
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	125	19,161,532	120	15,055,779
BUILDING MATERIALS	4441	96	15,665,922	87	14,179,898
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	3,495,609	33	875,881
FOOD & BEVERAGE STORES	445	65	11,252,407	82	13,636,505
GROCERY & CONVENIENCE STORES	4451	31	10,880,230	51	13,005,622
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	372,176	31	630,883
DRUG/HEALTH STORES	446	91	1,991,740	85	2,365,585
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	12,354,075	35	9,466,740
APPAREL & ACCESSORIES	448	120	3,359,647	103	2,154,833
CLOTHING & SHOE STORES	4481, 4482	106	3,050,589	86	1,719,656
JEWELRY & LUGGAGE STORES	4483	14	309,058	17	435,177
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	135	2,666,902	132	2,105,349
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	1,426,811	86	1,567,112
BOOK/PERIODICAL/MUSIC STORE	4512	48	1,240,091	46	538,237
GENERAL MERCHANDISE STORES	452	17	23,232,255	20	18,943,246
DEPARTMENT STORES	4521	4	395,969	5	4,540,443
GENERAL MERCHANDISE STORES	4529	13	22,836,286	15	14,402,803
E-COMMERCE & MAIL ORDER	4541	150	1,397,738	151	1,246,888
MISCELLANEOUS RETAILERS	453, 4542, 4543	668	20,659,272	646	9,900,647
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>2,112,100</u>	<u>35</u>	<u>731,133</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>75,736</u>	<u>8</u>	<u>632,927</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,195,650</u>	<u>8</u>	<u>34,572</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>788</u>	<u>50,033,378</u>	<u>729</u>	<u>42,450,425</u>
CONSTRUCTION OF BUILDINGS	236	174	23,537,193	208	13,400,271
HEAVY CONSTRUCTION & HIGHWAYS	237	44	8,371,190	43	11,765,640
SPECIAL TRADE CONTRACTORS	238	570	18,124,994	478	17,284,513
<u>MANUFACTURING</u>	<u>31-33</u>	<u>406</u>	<u>10,147,742</u>	<u>338</u>	<u>4,996,126</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,216</u>	<u>41,761,029</u>	<u>1,043</u>	<u>14,021,677</u>
DURABLE GOODS	423	860	28,212,951	743	10,509,247
NONDURABLE GOODS	424	338	13,458,167	293	3,437,505
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	89,912	7	74,925
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>998,913</u>	<u>31</u>	<u>2,565,100</u>
<u>INFORMATION</u>	<u>51</u>	<u>263</u>	<u>12,442,218</u>	<u>233</u>	<u>10,077,498</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>1,685,934</u>	<u>67</u>	<u>1,017,447</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>208</u>	<u>7,774,798</u>	<u>207</u>	<u>4,102,198</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>266</u>	<u>4,575,758</u>	<u>251</u>	<u>3,701,560</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>364</u>	<u>6,738,285</u>	<u>352</u>	<u>2,915,821</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>40</u>	<u>3,108,010</u>	<u>50</u>	<u>2,165,559</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>227</u>	<u>33,630,417</u>	<u>294</u>	<u>34,537,558</u>
ACCOMMODATIONS	721	51	8,645,755	97	12,384,296
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	176	24,984,662	197	22,153,262
<u>OTHER SERVICES</u>	<u>81</u>	<u>324</u>	<u>10,742,041</u>	<u>262</u>	<u>6,611,416</u>
REPAIR & MAINTENANCE	811	225	8,999,675	176	4,167,968
PERSONAL SERVICE	812	73	1,390,756	61	918,065
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	351,610	25	1,525,383
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>128,863</u>	<u>6</u>	<u>121,506</u>
TOTAL ALL INDUSTRIES		6,041	\$319,423,296	5,603	\$227,141,139

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,894</u>	<u>\$75,212,412</u>	<u>1,315</u>	<u>\$32,288,090</u>
MOTOR VEHICLES & PARTS	441	98	7,207,069	74	2,894,927
NEW & USED AUTO DEALERS	4411	19	2,954,299	10	619,949
RV, BOAT, MOTORCYCLE DEALERS	4412	32	1,061,462	31	962,875
AUTOMOTIVE PARTS & TIRE	4413	47	3,191,307	33	1,312,103
FURNITURE & HOME FURNISHING	442	112	3,579,843	73	1,434,379
ELECTRONICS & APPLIANCES	443	153	3,595,507	92	1,257,138
APPLIANCES, TV & OTHER ELECTRONICS	44311	64	2,388,079	37	504,175
COMPUTERS & SOFTWARE	44312	86	1,100,463	53	750,554
CAMERA & PHOTO SUPPLIES	44313	3	106,964	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	14,956,382	108	5,496,566
BUILDING MATERIALS	4441	123	14,161,825	80	5,076,777
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	794,557	28	419,790
FOOD & BEVERAGE STORES	445	65	9,461,346	34	4,365,383
GROCERY & CONVENIENCE STORES	4451	15	8,650,291	10	4,156,594
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	811,055	24	208,789
DRUG/HEALTH STORES	446	100	2,420,678	69	1,181,900
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	3,866,634	11	2,442,743
APPAREL & ACCESSORIES	448	134	1,757,466	104	1,573,726
CLOTHING & SHOE STORES	4481, 4482	114	1,482,279	94	1,431,558
JEWELRY & LUGGAGE STORES	4483	20	275,188	10	142,168
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	138	1,635,421	114	1,489,768
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	1,237,765	77	1,121,270
BOOK/PERIODICAL/MUSIC STORE	4512	51	397,656	37	368,499
GENERAL MERCHANDISE STORES	452	22	13,806,538	17	3,164,949
DEPARTMENT STORES	4521	5	680,255	4	297,261
GENERAL MERCHANDISE STORES	4529	17	13,126,283	13	2,867,688
E-COMMERCE & MAIL ORDER	4541	159	2,313,247	134	1,073,410
MISCELLANEOUS RETAILERS	453, 4542, 4543	741	10,612,282	485	5,913,201
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>212,480</u>	<u>16</u>	<u>121,608</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>353,554</u>	<u>5</u>	<u>192,966</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>614,013</u>	<u>6</u>	<u>51,531</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,181</u>	<u>37,840,378</u>	<u>574</u>	<u>15,673,468</u>
CONSTRUCTION OF BUILDINGS	236	312	21,916,991	163	6,693,079
HEAVY CONSTRUCTION & HIGHWAYS	237	53	2,371,305	31	1,932,037
SPECIAL TRADE CONTRACTORS	238	816	13,552,082	380	7,048,352
<u>MANUFACTURING</u>	<u>31-33</u>	<u>390</u>	<u>4,682,394</u>	<u>281</u>	<u>4,717,646</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>995</u>	<u>13,394,329</u>	<u>712</u>	<u>5,711,713</u>
DURABLE GOODS	423	681	7,125,734	483	4,312,466
NONDURABLE GOODS	424	301	5,795,211	220	1,387,955
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	473,384	9	11,292
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>311,606</u>	<u>21</u>	<u>398,175</u>
<u>INFORMATION</u>	<u>51</u>	<u>252</u>	<u>10,150,510</u>	<u>193</u>	<u>4,293,077</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>882,346</u>	<u>48</u>	<u>420,476</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>182</u>	<u>2,739,498</u>	<u>129</u>	<u>1,266,773</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>288</u>	<u>2,925,425</u>	<u>184</u>	<u>1,302,611</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>498</u>	<u>6,618,327</u>	<u>284</u>	<u>1,842,730</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>73</u>	<u>3,914,973</u>	<u>28</u>	<u>2,118,534</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>229</u>	<u>22,137,992</u>	<u>160</u>	<u>16,747,089</u>
ACCOMMODATIONS	721	71	4,774,978	47	4,900,905
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	158	17,363,015	113	11,846,184
<u>OTHER SERVICES</u>	<u>81</u>	<u>300</u>	<u>5,110,529</u>	<u>188</u>	<u>3,845,724</u>
REPAIR & MAINTENANCE	811	203	3,648,163	116	3,188,731
PERSONAL SERVICE	812	77	1,010,342	55	450,959
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	452,024	17	206,033
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>41,631</u>	<u>6</u>	<u>96,491</u>
TOTAL ALL INDUSTRIES		6,416	\$187,142,397	4,150	\$91,088,699

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,163</u>	<u>\$4,089,941,717</u>	<u>3,088</u>	<u>412,193,550</u>
MOTOR VEHICLES & PARTS	441	703	796,740,865	188	87,278,355
NEW & USED AUTO DEALERS	4411	309	660,037,429	49	67,073,393
RV, BOAT, MOTORCYCLE DEALERS	4412	147	55,619,427	50	8,170,324
AUTOMOTIVE PARTS & TIRE	4413	247	81,084,008	89	12,034,638
FURNITURE & HOME FURNISHING	442	619	197,079,363	171	11,854,425
ELECTRONICS & APPLIANCES	443	885	351,079,213	281	16,689,633
APPLIANCES, TV & OTHER ELECTRONICS	44311	274	124,347,952	103	10,486,723
COMPUTERS & SOFTWARE	44312	597	217,585,803	175	6,183,210
CAMERA & PHOTO SUPPLIES	44313	14	9,145,458	3	19,700
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	676	315,140,312	229	54,215,963
BUILDING MATERIALS	4441	507	296,732,748	162	48,785,735
LAWN & GARDEN SUPPLIES & EQUIP.	4442	169	18,407,563	67	5,430,228
FOOD & BEVERAGE STORES	445	1,030	294,598,609	144	34,022,062
GROCERY & CONVENIENCE STORES	4451	651	270,587,567	68	33,384,696
OTHER FOOD & BEVERAGE STORES	4452, 4453	379	24,011,042	76	637,366
DRUG/HEALTH STORES	446	496	138,858,985	166	10,624,949
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	335	90,384,358	54	12,672,701
APPAREL & ACCESSORIES	448	947	419,001,645	215	20,905,812
CLOTHING & SHOE STORES	4481, 4482	724	383,669,144	174	18,441,368
JEWELRY & LUGGAGE STORES	4483	223	35,332,500	41	2,464,445
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	727	197,062,685	238	17,973,254
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	493	145,866,607	158	13,197,930
BOOK/PERIODICAL/MUSIC STORE	4512	234	51,196,078	80	4,775,323
GENERAL MERCHANDISE STORES	452	83	716,018,345	29	103,213,128
DEPARTMENT STORES	4521	11	247,849,636	7	26,758,825
GENERAL MERCHANDISE STORES	4529	72	468,168,710	22	76,454,303
E-COMMERCE & MAIL ORDER	4541	425	89,643,436	220	6,885,940
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,237	484,333,900	1,153	35,857,329
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>118</u>	<u>6,352,601</u>	<u>30</u>	<u>425,011</u>
<u>MINING</u>	<u>21</u>	<u>28</u>	<u>3,694,338</u>	<u>9</u>	<u>629,169</u>
<u>UTILITIES</u>	<u>22</u>	<u>47</u>	<u>4,854,400</u>	<u>17</u>	<u>750,933</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,358</u>	<u>1,671,213,409</u>	<u>2,227</u>	<u>110,844,048</u>
CONSTRUCTION OF BUILDINGS	236	4,040	960,590,194	638	55,540,989
HEAVY CONSTRUCTION & HIGHWAYS	237	340	185,747,724	93	13,698,010
SPECIAL TRADE CONTRACTORS	238	6,978	524,875,491	1,496	41,605,049
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,627</u>	<u>219,768,745</u>	<u>702</u>	<u>11,364,098</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,208</u>	<u>745,722,222</u>	<u>1,671</u>	<u>44,760,419</u>
DURABLE GOODS	423	2,863	621,795,883	1,153	34,200,508
NONDURABLE GOODS	424	1,271	120,399,475	496	10,399,991
ELECTRONIC MARKETS, AGENTS & BROKERS	425	73	3,524,876	22	159,920
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>404</u>	<u>55,456,525</u>	<u>58</u>	<u>1,648,060</u>
<u>INFORMATION</u>	<u>51</u>	<u>955</u>	<u>467,906,093</u>	<u>387</u>	<u>38,472,481</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>257</u>	<u>74,718,900</u>	<u>96</u>	<u>3,513,014</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,147</u>	<u>325,918,278</u>	<u>325</u>	<u>16,197,276</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,072</u>	<u>253,373,825</u>	<u>558</u>	<u>9,866,824</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>4,825</u>	<u>285,688,028</u>	<u>982</u>	<u>20,631,187</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>784</u>	<u>131,045,402</u>	<u>106</u>	<u>8,273,001</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,047</u>	<u>1,387,771,782</u>	<u>525</u>	<u>81,691,222</u>
ACCOMMODATIONS	721	335	362,700,381	46	8,311,253
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,712	1,025,071,401	479	73,379,969
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,183</u>	<u>330,208,152</u>	<u>694</u>	<u>24,595,525</u>
REPAIR & MAINTENANCE	811	2,482	203,242,972	462	19,190,648
PERSONAL SERVICE	812	1,529	120,628,129	185	5,005,331
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	172	6,337,052	47	399,546
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>27</u>	<u>3,596,167</u>	<u>9</u>	<u>1,385,730</u>
TOTAL ALL INDUSTRIES		50,269	\$10,057,336,203	11,484	787,241,549

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,432</u>	<u>\$60,874,820</u>	<u>890</u>	<u>\$13,557,354</u>
MOTOR VEHICLES & PARTS	441	90	11,915,814	44	1,765,786
NEW & USED AUTO DEALERS	4411	21	6,388,113	8	222,306
RV, BOAT, MOTORCYCLE DEALERS	4412	24	2,557,460	7	3,818
AUTOMOTIVE PARTS & TIRE	4413	45	2,970,241	29	1,539,663
FURNITURE & HOME FURNISHING	442	60	2,070,503	28	171,965
ELECTRONICS & APPLIANCES	443	109	1,618,401	84	397,574
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	943,906	28	161,929
COMPUTERS & SOFTWARE	44312	67	666,837	55	235,531
CAMERA & PHOTO SUPPLIES	44313	5	7,658	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	8,023,843	63	2,157,662
BUILDING MATERIALS	4441	94	5,239,086	54	1,475,394
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	2,784,758	9	682,268
FOOD & BEVERAGE STORES	445	45	7,312,662	22	2,436,788
GROCERY & CONVENIENCE STORES	4451	14	6,523,981	11	2,403,546
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	788,680	11	33,242
DRUG/HEALTH STORES	446	70	789,935	49	575,762
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	6,098,572	12	2,551,542
APPAREL & ACCESSORIES	448	98	1,247,656	61	87,667
CLOTHING & SHOE STORES	4481, 4482	84	991,988	57	85,092
JEWELRY & LUGGAGE STORES	4483	14	255,668	4	2,575
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	122	2,172,730	69	276,065
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	1,676,945	40	187,624
BOOK/PERIODICAL/MUSIC STORE	4512	42	495,785	29	88,441
GENERAL MERCHANDISE STORES	452	18	10,519,612	8	236,363
DEPARTMENT STORES	4521	4	198,760	4	91,771
GENERAL MERCHANDISE STORES	4529	14	10,320,852	4	144,593
E-COMMERCE & MAIL ORDER	4541	149	1,053,081	112	471,580
MISCELLANEOUS RETAILERS	453, 4542, 4543	520	8,052,011	338	2,428,600
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>949,361</u>	<u>27</u>	<u>957,801</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>219,542</u>	<u>5</u>	<u>47,705</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>56,005</u>	<u>5</u>	<u>40,783</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>709</u>	<u>38,305,798</u>	<u>358</u>	<u>27,266,532</u>
CONSTRUCTION OF BUILDINGS	236	171	17,276,086	91	5,050,496
HEAVY CONSTRUCTION & HIGHWAYS	237	45	7,681,249	27	18,021,216
SPECIAL TRADE CONTRACTORS	238	493	13,348,463	240	4,194,820
<u>MANUFACTURING</u>	<u>31-33</u>	<u>280</u>	<u>4,379,704</u>	<u>186</u>	<u>2,380,407</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>899</u>	<u>14,127,887</u>	<u>633</u>	<u>8,977,017</u>
DURABLE GOODS	423	637	10,795,087	465	7,368,306
NONDURABLE GOODS	424	253	3,283,363	163	1,589,312
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	49,437	5	19,399
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>546,544</u>	<u>20</u>	<u>935,331</u>
<u>INFORMATION</u>	<u>51</u>	<u>215</u>	<u>6,214,163</u>	<u>150</u>	<u>2,647,648</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,107,600</u>	<u>39</u>	<u>582,748</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>186</u>	<u>5,101,933</u>	<u>114</u>	<u>2,679,697</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>201</u>	<u>1,127,207</u>	<u>96</u>	<u>573,037</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>293</u>	<u>6,795,669</u>	<u>143</u>	<u>790,750</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>38</u>	<u>1,316,028</u>	<u>13</u>	<u>899,866</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>183</u>	<u>27,248,423</u>	<u>72</u>	<u>4,305,386</u>
ACCOMMODATIONS	721	41	8,921,434	21	1,240,212
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	142	18,326,989	51	3,065,174
<u>OTHER SERVICES</u>	<u>81</u>	<u>174</u>	<u>4,367,715</u>	<u>108</u>	<u>1,371,560</u>
REPAIR & MAINTENANCE	811	115	3,586,019	74	1,099,005
PERSONAL SERVICE	812	47	582,298	27	187,686
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	199,398	7	84,869
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>16,088</u>	<u>5</u>	<u>29,628</u>
TOTAL ALL INDUSTRIES		4,730	\$172,754,488	2,864	\$68,043,250

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	1,877	\$121,407,685	767	\$7,574,928
MOTOR VEHICLES & PARTS	441	128	24,002,763	51	1,410,138
NEW & USED AUTO DEALERS	4411	36	14,502,419	9	384,836
RV, BOAT, MOTORCYCLE DEALERS	4412	25	3,670,796	11	319,409
AUTOMOTIVE PARTS & TIRE	4413	67	5,829,548	31	705,893
FURNITURE & HOME FURNISHING	442	72	2,258,631	39	219,125
ELECTRONICS & APPLIANCES	443	162	2,868,957	61	273,054
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	1,430,540	23	81,497
COMPUTERS & SOFTWARE	44312	97	1,405,733	37	191,107
CAMERA & PHOTO SUPPLIES	44313	6	32,684	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	146	14,633,121	60	1,766,197
BUILDING MATERIALS	4441	109	12,944,083	49	1,291,876
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	1,689,037	11	474,321
FOOD & BEVERAGE STORES	445	73	12,425,749	12	1,345,975
GROCERY & CONVENIENCE STORES	4451	42	12,196,684	7	1,328,303
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	229,065	5	17,672
DRUG/HEALTH STORES	446	106	3,585,192	46	392,312
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	9,593,705	13	494,234
APPAREL & ACCESSORIES	448	127	9,220,020	56	102,399
CLOTHING & SHOE STORES	4481, 4482	110	7,568,078	52	97,741
JEWELRY & LUGGAGE STORES	4483	17	1,651,942	4	4,658
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	3,825,149	62	221,219
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	3,635,571	32	185,025
BOOK/PERIODICAL/MUSIC STORE	4512	46	189,578	30	36,194
GENERAL MERCHANDISE STORES	452	24	24,035,793	8	119,440
DEPARTMENT STORES	4521	5	3,695,176	4	87,557
GENERAL MERCHANDISE STORES	4529	19	20,340,617	4	31,883
E-COMMERCE & MAIL ORDER	4541	153	1,239,815	91	204,308
MISCELLANEOUS RETAILERS	453, 4542, 4543	700	13,718,791	268	1,026,526
AGRICULTURE, FORESTRY, FISHING	11	32	669,247	9	208,522
MINING	21	15	496,026	3	59,533
UTILITIES	22	14	409,664	5	41,463
CONSTRUCTION	23	940	33,582,153	285	7,683,992
CONSTRUCTION OF BUILDINGS	236	228	10,941,240	62	2,223,268
HEAVY CONSTRUCTION & HIGHWAYS	237	62	11,242,008	22	1,423,120
SPECIAL TRADE CONTRACTORS	238	650	11,398,904	201	4,037,605
MANUFACTURING	31-33	405	9,302,983	99	423,887
WHOLESALE TRADE	42	1,149	24,546,117	428	3,388,988
DURABLE GOODS	423	827	19,297,708	292	1,724,233
NONDURABLE GOODS	424	310	5,176,175	133	1,655,734
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	72,234	3	9,022
TRANSPORTATION & WAREHOUSING	48-49	41	1,143,905	5	144,082
INFORMATION	51	256	11,606,305	118	1,485,123
FINANCE, INSURANCE	52	70	1,303,013	26	147,919
REAL ESTATE, RENTAL/LEASING	53	198	4,300,009	74	338,093
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	263	3,328,837	75	240,878
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	385	3,582,245	130	724,978
ARTS, ENTERTAINMENT & RECREATION	71	45	2,488,000	7	182,137
ACCOMMODATIONS & FOOD SERVICES	72	252	25,854,507	44	1,861,073
ACCOMMODATIONS	721	43	3,614,867	13	631,383
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	209	22,239,641	31	1,229,690
OTHER SERVICES	81	321	8,510,977	78	1,704,132
REPAIR & MAINTENANCE	811	225	6,865,340	62	1,582,147
PERSONAL SERVICE	812	70	1,145,642	16	121,985
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	499,995	0	0
PUBLIC ADMINISTRATION, OTHER	92.00	7	49,078	3	3,565
TOTAL ALL INDUSTRIES		6,270	\$252,580,752	2,156	\$26,213,295

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,469</u>	<u>\$57,313,605</u>	<u>1,332</u>	<u>\$63,732,661</u>
MOTOR VEHICLES & PARTS	441	99	8,392,681	113	10,333,115
NEW & USED AUTO DEALERS	4411	22	4,811,296	36	6,481,892
RV, BOAT, MOTORCYCLE DEALERS	4412	22	234,779	26	462,609
AUTOMOTIVE PARTS & TIRE	4413	55	3,346,605	51	3,388,613
FURNITURE & HOME FURNISHING	442	72	1,284,920	41	951,512
ELECTRONICS & APPLIANCES	443	112	1,400,145	95	1,287,359
APPLIANCES, TV & OTHER ELECTRONICS	44311	48	831,169	33	593,835
COMPUTERS & SOFTWARE	44312	61	568,298	57	689,407
CAMERA & PHOTO SUPPLIES	44313	3	678	5	4,117
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	8,261,933	105	12,105,558
BUILDING MATERIALS	4441	105	6,922,833	79	10,913,050
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	1,339,100	26	1,192,508
FOOD & BEVERAGE STORES	445	42	6,000,237	41	8,997,832
GROCERY & CONVENIENCE STORES	4451	21	5,816,949	23	8,879,636
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	183,288	18	118,196
DRUG/HEALTH STORES	446	82	885,087	86	1,265,490
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,436,001	29	4,751,195
APPAREL & ACCESSORIES	448	88	472,415	94	1,771,732
CLOTHING & SHOE STORES	4481, 4482	73	388,038	83	1,634,391
JEWELRY & LUGGAGE STORES	4483	15	84,377	11	137,341
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	106	858,384	117	1,666,895
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	616,430	74	1,375,817
BOOK/PERIODICAL/MUSIC STORE	4512	42	241,954	43	291,078
GENERAL MERCHANDISE STORES	452	21	17,973,476	17	15,048,621
DEPARTMENT STORES	4521	4	451,590	5	1,229,794
GENERAL MERCHANDISE STORES	4529	17	17,521,886	12	13,818,827
E-COMMERCE & MAIL ORDER	4541	152	1,022,759	133	960,508
MISCELLANEOUS RETAILERS	453, 4542, 4543	537	6,325,567	461	4,592,844
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>270,302</u>	<u>26</u>	<u>799,024</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>135,671</u>	<u>4</u>	<u>283,352</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>28,627</u>	<u>10</u>	<u>317,686</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>951</u>	<u>31,368,788</u>	<u>497</u>	<u>20,452,069</u>
CONSTRUCTION OF BUILDINGS	236	236	13,861,233	153	9,740,385
HEAVY CONSTRUCTION & HIGHWAYS	237	52	6,080,290	36	2,255,982
SPECIAL TRADE CONTRACTORS	238	663	11,427,265	308	8,455,703
<u>MANUFACTURING</u>	<u>31-33</u>	<u>292</u>	<u>2,636,413</u>	<u>259</u>	<u>2,955,233</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>854</u>	<u>6,908,747</u>	<u>827</u>	<u>11,651,079</u>
DURABLE GOODS	423	603	5,366,618	584	7,764,595
NONDURABLE GOODS	424	243	1,515,903	236	3,860,832
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	26,225	7	25,652
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>776,530</u>	<u>23</u>	<u>812,360</u>
<u>INFORMATION</u>	<u>51</u>	<u>218</u>	<u>7,136,828</u>	<u>185</u>	<u>5,497,558</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>833,098</u>	<u>50</u>	<u>734,967</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>161</u>	<u>1,801,273</u>	<u>127</u>	<u>2,111,339</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>215</u>	<u>1,191,208</u>	<u>155</u>	<u>949,247</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>371</u>	<u>3,840,478</u>	<u>229</u>	<u>2,308,909</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>33</u>	<u>1,714,721</u>	<u>27</u>	<u>1,205,202</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>142</u>	<u>14,903,907</u>	<u>168</u>	<u>18,114,466</u>
ACCOMMODATIONS	721	24	4,448,263	56	8,148,968
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	10,455,644	112	9,965,498
<u>OTHER SERVICES</u>	<u>81</u>	<u>223</u>	<u>4,069,034</u>	<u>186</u>	<u>4,520,878</u>
REPAIR & MAINTENANCE	811	160	3,359,640	133	3,843,731
PERSONAL SERVICE	812	46	570,137	38	480,402
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	139,256	15	196,744
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>28,775</u>	<u>5</u>	<u>14,394</u>
TOTAL ALL INDUSTRIES		5,048	\$134,958,004	4,110	\$136,460,425

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>966</u>	<u>\$19,346,898</u>	<u>741</u>	<u>\$12,143,473</u>
MOTOR VEHICLES & PARTS	441	46	916,534	40	1,372,003
NEW & USED AUTO DEALERS	4411	8	89,839	12	875,159
RV, BOAT, MOTORCYCLE DEALERS	4412	10	14,696	6	42,006
AUTOMOTIVE PARTS & TIRE	4413	28	811,999	22	454,838
FURNITURE & HOME FURNISHING	442	40	607,092	30	123,144
ELECTRONICS & APPLIANCES	443	80	818,107	61	456,308
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	316,102	24	274,090
COMPUTERS & SOFTWARE	44312	45	501,814	36	182,188
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	4,216,631	54	944,832
BUILDING MATERIALS	4441	54	3,869,574	43	813,115
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	347,058	11	131,718
FOOD & BEVERAGE STORES	445	43	4,247,225	17	2,478,681
GROCERY & CONVENIENCE STORES	4451	25	3,891,038	5	2,389,670
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	356,187	12	89,011
DRUG/HEALTH STORES	446	54	489,777	31	78,422
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,230,174	13	732,116
APPAREL & ACCESSORIES	448	69	294,911	53	42,906
CLOTHING & SHOE STORES	4481, 4482	62	260,464	49	41,401
JEWELRY & LUGGAGE STORES	4483	7	34,447	4	1,505
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	73	487,607	63	143,042
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	333,204	35	113,927
BOOK/PERIODICAL/MUSIC STORE	4512	29	154,403	28	29,116
GENERAL MERCHANDISE STORES	452	9	1,588,504	7	172,823
DEPARTMENT STORES	4521	4	133,566	4	94,072
GENERAL MERCHANDISE STORES	4529	5	1,454,938	3	78,751
E-COMMERCE & MAIL ORDER	4541	112	433,480	95	220,386
MISCELLANEOUS RETAILERS	453, 4542, 4543	355	3,016,857	277	5,378,811
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>969,299</u>	<u>9</u>	<u>114,775</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>753,070</u>	<u>6</u>	<u>357,669</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>11,066</u>	<u>6</u>	<u>173,977</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>355</u>	<u>9,981,004</u>	<u>250</u>	<u>7,302,857</u>
CONSTRUCTION OF BUILDINGS	236	94	3,100,700	62	2,167,616
HEAVY CONSTRUCTION & HIGHWAYS	237	19	1,510,481	26	3,385,507
SPECIAL TRADE CONTRACTORS	238	242	5,369,822	162	1,749,734
<u>MANUFACTURING</u>	<u>31-33</u>	<u>173</u>	<u>1,217,101</u>	<u>109</u>	<u>1,346,447</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>524</u>	<u>2,941,051</u>	<u>422</u>	<u>2,472,432</u>
DURABLE GOODS	423	372	2,219,185	318	1,908,286
NONDURABLE GOODS	424	146	634,459	101	558,203
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	87,406	3	5,942
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>1,057,308</u>	<u>9</u>	<u>112,181</u>
<u>INFORMATION</u>	<u>51</u>	<u>163</u>	<u>3,023,985</u>	<u>119</u>	<u>1,747,240</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>357,547</u>	<u>23</u>	<u>160,049</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>94</u>	<u>1,182,816</u>	<u>64</u>	<u>394,119</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>96</u>	<u>662,071</u>	<u>81</u>	<u>672,980</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>168</u>	<u>912,101</u>	<u>130</u>	<u>518,608</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>1,212,763</u>	<u>5</u>	<u>28,638</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>148</u>	<u>13,833,177</u>	<u>38</u>	<u>2,369,637</u>
ACCOMMODATIONS	721	67	6,468,718	11	510,195
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	7,364,459	27	1,859,442
<u>OTHER SERVICES</u>	<u>81</u>	<u>115</u>	<u>1,791,640</u>	<u>59</u>	<u>728,734</u>
REPAIR & MAINTENANCE	811	74	1,280,825	32	385,321
PERSONAL SERVICE	812	27	209,857	19	154,697
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	300,958	8	188,716
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>11,646</u>	<u>3</u>	<u>5,895</u>
TOTAL ALL INDUSTRIES		2,899	\$59,264,544	2,074	\$30,649,712

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,744</u>	<u>\$1,385,670,223</u>	<u>1,144</u>	<u>\$30,506,290</u>
MOTOR VEHICLES & PARTS	441	491	386,520,895	51	2,023,142
NEW & USED AUTO DEALERS	4411	194	306,018,339	10	232,336
RV, BOAT, MOTORCYCLE DEALERS	4412	97	36,964,605	20	1,345,201
AUTOMOTIVE PARTS & TIRE	4413	200	43,537,950	21	445,605
FURNITURE & HOME FURNISHING	442	296	43,701,490	44	901,330
ELECTRONICS & APPLIANCES	443	490	70,137,137	84	1,248,234
APPLIANCES, TV & OTHER ELECTRONICS	44311	159	40,727,305	38	722,368
COMPUTERS & SOFTWARE	44312	323	29,317,633	45	525,689
CAMERA & PHOTO SUPPLIES	44313	8	92,198	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	406	124,992,106	90	5,556,190
BUILDING MATERIALS	4441	310	117,438,265	70	5,317,153
LAWN & GARDEN SUPPLIES & EQUIP.	4442	96	7,553,841	20	239,037
FOOD & BEVERAGE STORES	445	375	92,406,042	43	6,598,446
GROCERY & CONVENIENCE STORES	4451	227	88,096,508	13	6,005,630
OTHER FOOD & BEVERAGE STORES	4452, 4453	148	4,309,533	30	592,816
DRUG/HEALTH STORES	446	265	36,288,252	61	879,536
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	179	49,567,971	7	2,774,424
APPAREL & ACCESSORIES	448	359	76,504,211	98	1,287,679
CLOTHING & SHOE STORES	4481, 4482	281	67,096,562	84	1,196,129
JEWELRY & LUGGAGE STORES	4483	78	9,407,649	14	91,550
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	377	55,732,446	92	907,879
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	250	43,327,378	49	524,262
BOOK/PERIODICAL/MUSIC STORE	4512	127	12,405,067	43	383,617
GENERAL MERCHANDISE STORES	452	48	296,759,335	12	325,926
DEPARTMENT STORES	4521	10	94,642,379	5	142,191
GENERAL MERCHANDISE STORES	4529	38	202,116,956	7	183,735
E-COMMERCE & MAIL ORDER	4541	280	18,084,713	131	1,087,403
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,178	134,975,626	431	6,916,100
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>66</u>	<u>1,430,621</u>	<u>14</u>	<u>572,415</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>634,898</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>37</u>	<u>1,603,760</u>	<u>6</u>	<u>83,772</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,905</u>	<u>448,345,520</u>	<u>525</u>	<u>31,770,798</u>
CONSTRUCTION OF BUILDINGS	236	1,398	230,446,842	193	20,531,829
HEAVY CONSTRUCTION & HIGHWAYS	237	191	69,560,866	22	2,934,933
SPECIAL TRADE CONTRACTORS	238	3,316	148,337,812	310	8,304,036
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,278</u>	<u>53,851,756</u>	<u>216</u>	<u>2,075,583</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,789</u>	<u>188,075,154</u>	<u>572</u>	<u>4,186,631</u>
DURABLE GOODS	423	1,949	158,062,691	392	2,257,154
NONDURABLE GOODS	424	796	29,197,271	176	1,927,047
ELECTRONIC MARKETS, AGENTS & BROKERS	425	44	815,192	4	2,431
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>161</u>	<u>9,738,473</u>	<u>37</u>	<u>2,538,451</u>
<u>INFORMATION</u>	<u>51</u>	<u>548</u>	<u>128,203,254</u>	<u>167</u>	<u>2,975,274</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>180</u>	<u>23,786,951</u>	<u>31</u>	<u>108,676</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>639</u>	<u>66,962,132</u>	<u>119</u>	<u>3,854,211</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,106</u>	<u>29,275,908</u>	<u>152</u>	<u>1,241,916</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,013</u>	<u>61,736,866</u>	<u>212</u>	<u>4,100,572</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>244</u>	<u>28,503,834</u>	<u>29</u>	<u>2,550,489</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,530</u>	<u>279,618,305</u>	<u>155</u>	<u>26,702,545</u>
ACCOMMODATIONS	721	114	30,913,944	86	17,295,765
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,416	248,704,361	69	9,406,781
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,831</u>	<u>92,173,258</u>	<u>129</u>	<u>2,435,656</u>
REPAIR & MAINTENANCE	811	1,231	73,243,347	87	2,012,206
PERSONAL SERVICE	812	523	17,543,061	34	372,102
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	77	1,386,850	8	51,349
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>22</u>	<u>1,208,908</u>	<u>3</u>	<u>2,241</u>
TOTAL ALL INDUSTRIES		23,113	\$2,800,847,382	3,513	\$115,747,341

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,552</u>	<u>\$285,707,687</u>	<u>563</u>	<u>\$4,939,696</u>
MOTOR VEHICLES & PARTS	441	197	87,893,325	29	226,456
NEW & USED AUTO DEALERS	4411	50	60,477,364	8	63,192
RV, BOAT, MOTORCYCLE DEALERS	4412	57	18,070,181	4	2,688
AUTOMOTIVE PARTS & TIRE	4413	90	9,345,780	17	160,576
FURNITURE & HOME FURNISHING	442	112	5,506,765	21	142,098
ELECTRONICS & APPLIANCES	443	221	10,677,000	44	217,114
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	7,643,315	21	108,905
COMPUTERS & SOFTWARE	44312	140	2,949,409	23	108,209
CAMERA & PHOTO SUPPLIES	44313	4	84,276	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	23,913,146	46	582,133
BUILDING MATERIALS	4441	143	21,972,320	40	532,156
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	1,940,827	6	49,976
FOOD & BEVERAGE STORES	445	112	19,092,677	9	812,135
GROCERY & CONVENIENCE STORES	4451	44	17,513,056	3	811,228
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	1,579,621	6	907
DRUG/HEALTH STORES	446	139	6,400,675	27	73,567
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	11,922,478	8	973,445
APPAREL & ACCESSORIES	448	183	19,205,774	47	36,542
CLOTHING & SHOE STORES	4481, 4482	148	16,581,073	44	35,958
JEWELRY & LUGGAGE STORES	4483	35	2,624,701	3	583
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	176	9,334,615	47	430,977
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	115	8,571,368	29	184,222
BOOK/PERIODICAL/MUSIC STORE	4512	61	763,246	18	246,755
GENERAL MERCHANDISE STORES	452	28	65,597,285	7	90,370
DEPARTMENT STORES	4521	7	16,553,818	4	39,719
GENERAL MERCHANDISE STORES	4529	21	49,043,467	3	50,651
E-COMMERCE & MAIL ORDER	4541	190	2,818,191	71	154,005
MISCELLANEOUS RETAILERS	453, 4542, 4543	945	23,345,755	207	1,200,855
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>353,699</u>	<u>6</u>	<u>98,250</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>166,056</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>174,389</u>	<u>4</u>	<u>37,019</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,438</u>	<u>55,652,353</u>	<u>223</u>	<u>5,344,570</u>
CONSTRUCTION OF BUILDINGS	236	377	22,608,461	50	2,204,243
HEAVY CONSTRUCTION & HIGHWAYS	237	70	7,472,583	15	1,614,499
SPECIAL TRADE CONTRACTORS	238	991	25,571,309	158	1,525,828
<u>MANUFACTURING</u>	<u>31-33</u>	<u>623</u>	<u>11,812,320</u>	<u>68</u>	<u>278,328</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,542</u>	<u>42,413,223</u>	<u>315</u>	<u>1,597,074</u>
DURABLE GOODS	423	1,078	27,192,768	224	1,106,161
NONDURABLE GOODS	424	443	15,118,706	84	484,047
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	101,749	7	6,866
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>80</u>	<u>6,888,923</u>	<u>10</u>	<u>116,443</u>
<u>INFORMATION</u>	<u>51</u>	<u>303</u>	<u>17,531,515</u>	<u>105</u>	<u>1,329,396</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>96</u>	<u>2,172,220</u>	<u>20</u>	<u>164,211</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>278</u>	<u>10,750,423</u>	<u>62</u>	<u>238,665</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>403</u>	<u>7,443,197</u>	<u>63</u>	<u>224,622</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>672</u>	<u>12,021,158</u>	<u>90</u>	<u>219,579</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>75</u>	<u>6,036,272</u>	<u>11</u>	<u>129,880</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>370</u>	<u>52,404,522</u>	<u>36</u>	<u>9,074,190</u>
ACCOMMODATIONS	721	64	9,527,009	10	7,533,782
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	306	42,877,513	26	1,540,408
<u>OTHER SERVICES</u>	<u>81</u>	<u>491</u>	<u>14,683,360</u>	<u>49</u>	<u>334,328</u>
REPAIR & MAINTENANCE	811	349	11,286,611	33	206,050
PERSONAL SERVICE	812	109	2,947,708	14	75,008
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	449,041	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>116,287</u>	<u>4</u>	<u>27,013</u>
TOTAL ALL INDUSTRIES		8,983	\$526,327,604	1,631	\$24,162,443

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,516</u>	<u>\$1,294,288,830</u>	<u>4,089</u>	<u>\$860,967,407</u>
MOTOR VEHICLES & PARTS	441	420	291,836,976	344	184,819,542
NEW & USED AUTO DEALERS	4411	153	223,832,382	152	135,546,393
RV, BOAT, MOTORCYCLE DEALERS	4412	87	24,357,374	54	22,154,266
AUTOMOTIVE PARTS & TIRE	4413	180	43,647,220	138	27,118,883
FURNITURE & HOME FURNISHING	442	317	39,654,225	173	27,702,864
ELECTRONICS & APPLIANCES	443	491	62,041,145	415	46,331,957
APPLIANCES, TV & OTHER ELECTRONICS	44311	163	33,998,255	121	28,258,900
COMPUTERS & SOFTWARE	44312	321	27,699,458	288	17,981,482
CAMERA & PHOTO SUPPLIES	44313	7	343,432	6	91,575
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	395	109,071,205	257	94,777,829
BUILDING MATERIALS	4441	300	99,555,710	193	86,737,662
LAWN & GARDEN SUPPLIES & EQUIP.	4442	95	9,515,495	64	8,040,167
FOOD & BEVERAGE STORES	445	352	94,448,284	206	65,499,945
GROCERY & CONVENIENCE STORES	4451	200	90,670,702	94	63,277,400
OTHER FOOD & BEVERAGE STORES	4452, 4453	152	3,777,582	112	2,222,546
DRUG/HEALTH STORES	446	264	41,365,317	228	23,715,202
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	159	35,397,771	95	21,336,702
APPAREL & ACCESSORIES	448	362	144,439,722	259	62,945,204
CLOTHING & SHOE STORES	4481, 4482	286	124,764,523	217	56,977,255
JEWELRY & LUGGAGE STORES	4483	76	19,675,199	42	5,967,949
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	374	53,067,066	304	42,177,608
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	246	45,388,483	204	31,260,997
BOOK/PERIODICAL/MUSIC STORE	4512	128	7,678,583	100	10,916,611
GENERAL MERCHANDISE STORES	452	47	285,228,569	35	198,429,107
DEPARTMENT STORES	4521	9	78,592,438	9	55,578,128
GENERAL MERCHANDISE STORES	4529	38	206,636,131	26	142,850,979
E-COMMERCE & MAIL ORDER	4541	297	18,380,101	252	10,388,987
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,038	119,358,449	1,521	82,842,461
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>76</u>	<u>550,037</u>	<u>29</u>	<u>684,892</u>
<u>MINING</u>	<u>21</u>	<u>22</u>	<u>1,207,168</u>	<u>11</u>	<u>303,305</u>
<u>UTILITIES</u>	<u>22</u>	<u>28</u>	<u>1,296,281</u>	<u>19</u>	<u>1,061,693</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,210</u>	<u>414,729,666</u>	<u>2,385</u>	<u>240,061,250</u>
CONSTRUCTION OF BUILDINGS	236	1,480	220,545,473	695	113,586,474
HEAVY CONSTRUCTION & HIGHWAYS	237	178	70,923,857	97	27,427,709
SPECIAL TRADE CONTRACTORS	238	3,552	123,260,336	1,593	99,047,067
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,311</u>	<u>40,303,109</u>	<u>942</u>	<u>44,013,167</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,670</u>	<u>150,294,403</u>	<u>2,253</u>	<u>136,926,689</u>
DURABLE GOODS	423	1,864	114,163,245	1,599	109,001,275
NONDURABLE GOODS	424	762	35,666,389	615	27,482,122
ELECTRONIC MARKETS, AGENTS & BROKERS	425	43	456,127	39	443,292
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>182</u>	<u>7,756,725</u>	<u>88</u>	<u>5,854,712</u>
<u>INFORMATION</u>	<u>51</u>	<u>523</u>	<u>113,542,927</u>	<u>485</u>	<u>81,872,908</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>166</u>	<u>13,490,484</u>	<u>140</u>	<u>12,690,756</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>595</u>	<u>43,665,768</u>	<u>436</u>	<u>43,303,944</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,132</u>	<u>43,780,252</u>	<u>801</u>	<u>42,316,967</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,102</u>	<u>55,502,254</u>	<u>1,187</u>	<u>51,009,800</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>233</u>	<u>21,559,641</u>	<u>150</u>	<u>12,119,156</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,527</u>	<u>248,553,949</u>	<u>894</u>	<u>196,069,654</u>
ACCOMMODATIONS	721	89	26,614,641	91	44,581,504
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,438	221,939,308	803	151,488,150
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,676</u>	<u>74,185,291</u>	<u>1,041</u>	<u>52,009,723</u>
REPAIR & MAINTENANCE	811	1,091	59,516,925	678	35,321,637
PERSONAL SERVICE	812	512	13,441,625	303	14,828,680
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	73	1,226,741	60	1,859,406
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>1,008,954</u>	<u>18</u>	<u>3,004,435</u>
TOTAL ALL INDUSTRIES		22,983	\$2,525,715,738	14,968	\$1,784,270,460

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,186</u>	<u>\$48,185,370</u>	<u>3,244</u>	<u>\$492,877,467</u>
MOTOR VEHICLES & PARTS	441	79	7,879,996	196	91,828,117
NEW & USED AUTO DEALERS	4411	21	4,369,453	51	66,578,829
RV, BOAT, MOTORCYCLE DEALERS	4412	13	581,029	49	11,701,939
AUTOMOTIVE PARTS & TIRE	4413	45	2,929,514	96	13,547,348
FURNITURE & HOME FURNISHING	442	49	1,146,919	166	17,728,282
ELECTRONICS & APPLIANCES	443	86	1,514,387	325	23,387,292
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	1,004,097	99	15,118,187
COMPUTERS & SOFTWARE	44312	49	508,723	218	7,989,007
CAMERA & PHOTO SUPPLIES	44313	D	D	8	280,098
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	6,809,263	258	57,352,586
BUILDING MATERIALS	4441	71	5,789,875	198	53,081,041
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,019,388	60	4,271,545
FOOD & BEVERAGE STORES	445	22	4,416,581	133	35,655,580
GROCERY & CONVENIENCE STORES	4451	13	4,372,213	62	33,976,788
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	44,369	71	1,678,792
DRUG/HEALTH STORES	446	70	539,152	182	10,931,790
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	4,284,674	82	16,355,453
APPAREL & ACCESSORIES	448	78	431,332	206	23,449,537
CLOTHING & SHOE STORES	4481, 4482	69	397,355	170	20,777,937
JEWELRY & LUGGAGE STORES	4483	9	33,977	36	2,671,600
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	1,486,687	251	37,615,657
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	1,261,547	161	30,851,160
BOOK/PERIODICAL/MUSIC STORE	4512	44	225,140	90	6,764,496
GENERAL MERCHANDISE STORES	452	11	11,629,792	35	125,540,782
DEPARTMENT STORES	4521	4	242,335	10	38,215,201
GENERAL MERCHANDISE STORES	4529	7	11,387,457	25	87,325,581
E-COMMERCE & MAIL ORDER	4541	124	779,996	214	6,625,400
MISCELLANEOUS RETAILERS	453, 4542, 4543	448	7,266,591	1,196	46,406,993
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>318,608</u>	<u>48</u>	<u>602,197</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>266,474</u>	<u>13</u>	<u>1,671,251</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>63,080</u>	<u>17</u>	<u>531,226</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>572</u>	<u>17,141,638</u>	<u>2,436</u>	<u>172,895,032</u>
CONSTRUCTION OF BUILDINGS	236	148	6,324,199	638	92,764,661
HEAVY CONSTRUCTION & HIGHWAYS	237	40	2,991,191	101	20,854,154
SPECIAL TRADE CONTRACTORS	238	384	7,826,247	1,697	59,276,217
<u>MANUFACTURING</u>	<u>31-33</u>	<u>213</u>	<u>2,440,277</u>	<u>720</u>	<u>18,457,857</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>708</u>	<u>5,866,699</u>	<u>1,821</u>	<u>70,886,313</u>
DURABLE GOODS	423	513	4,669,800	1,272	61,891,726
NONDURABLE GOODS	424	188	1,160,626	526	8,839,258
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	36,273	23	155,329
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>179,841</u>	<u>65</u>	<u>1,368,956</u>
<u>INFORMATION</u>	<u>51</u>	<u>188</u>	<u>5,336,527</u>	<u>402</u>	<u>52,205,312</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>40</u>	<u>820,192</u>	<u>109</u>	<u>4,897,159</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>109</u>	<u>1,246,067</u>	<u>348</u>	<u>15,607,499</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>147</u>	<u>539,239</u>	<u>639</u>	<u>14,157,742</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>249</u>	<u>1,742,297</u>	<u>1,064</u>	<u>31,036,002</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>1,432,576</u>	<u>98</u>	<u>8,123,639</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>116</u>	<u>7,816,360</u>	<u>549</u>	<u>87,334,202</u>
ACCOMMODATIONS	721	25	1,985,499	33	8,453,352
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	5,830,861	516	78,880,850
<u>OTHER SERVICES</u>	<u>81</u>	<u>160</u>	<u>3,474,036</u>	<u>798</u>	<u>29,686,234</u>
REPAIR & MAINTENANCE	811	113	2,994,887	524	24,136,917
PERSONAL SERVICE	812	34	365,827	223	4,914,641
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	113,321	51	634,676
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>5,915</u>	<u>23</u>	<u>1,254,597</u>
TOTAL ALL INDUSTRIES		3,762	\$96,875,197	12,394	\$1,003,592,684

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>359</u>	<u>\$1,835,852</u>	<u>1,484</u>	<u>\$69,930,472</u>
MOTOR VEHICLES & PARTS	441	11	195,595	78	10,917,139
NEW & USED AUTO DEALERS	4411	D	D	21	6,554,194
RV, BOAT, MOTORCYCLE DEALERS	4412	3	393	14	1,411,016
AUTOMOTIVE PARTS & TIRE	4413	6	190,958	43	2,951,929
FURNITURE & HOME FURNISHING	442	13	34,122	53	1,458,416
ELECTRONICS & APPLIANCES	443	28	41,022	125	2,136,833
APPLIANCES, TV & OTHER ELECTRONICS	44311	11	21,750	40	727,604
COMPUTERS & SOFTWARE	44312	17	19,272	81	1,396,260
CAMERA & PHOTO SUPPLIES	44313	0	0	4	12,969
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	287,183	97	9,188,517
BUILDING MATERIALS	4441	19	253,888	74	8,048,535
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	33,295	23	1,139,982
FOOD & BEVERAGE STORES	445	5	177,550	67	8,687,493
GROCERY & CONVENIENCE STORES	4451	D	D	19	7,129,250
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	3,467	48	1,558,243
DRUG/HEALTH STORES	446	20	59,741	84	1,808,150
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	508,181	21	2,833,845
APPAREL & ACCESSORIES	448	35	13,017	105	1,756,783
CLOTHING & SHOE STORES	4481, 4482	32	11,947	90	1,382,404
JEWELRY & LUGGAGE STORES	4483	3	1,070	15	374,378
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	34,982	115	4,242,108
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	20	20,425	68	1,674,150
BOOK/PERIODICAL/MUSIC STORE	4512	11	14,557	47	2,567,958
GENERAL MERCHANDISE STORES	452	4	39,918	18	17,142,163
DEPARTMENT STORES	4521	3	27,654	6	4,015,857
GENERAL MERCHANDISE STORES	4529	D	D	12	13,126,306
E-COMMERCE & MAIL ORDER	4541	63	75,091	150	1,500,665
MISCELLANEOUS RETAILERS	453, 4542, 4543	120	369,449	571	8,258,358
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>69,419</u>	<u>15</u>	<u>175,005</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>20,371</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>23,174</u>	<u>5</u>	<u>40,772</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>93</u>	<u>1,309,979</u>	<u>601</u>	<u>27,285,194</u>
CONSTRUCTION OF BUILDINGS	236	22	609,849	149	13,517,443
HEAVY CONSTRUCTION & HIGHWAYS	237	5	115,232	31	3,139,272
SPECIAL TRADE CONTRACTORS	238	66	584,899	421	10,628,479
<u>MANUFACTURING</u>	<u>31-33</u>	<u>40</u>	<u>227,642</u>	<u>344</u>	<u>8,700,926</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>190</u>	<u>405,284</u>	<u>1,032</u>	<u>15,403,293</u>
DURABLE GOODS	423	137	325,044	724	10,317,698
NONDURABLE GOODS	424	50	76,973	297	5,044,501
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,267	11	41,095
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>48,633</u>	<u>21</u>	<u>401,346</u>
<u>INFORMATION</u>	<u>51</u>	<u>83</u>	<u>556,297</u>	<u>239</u>	<u>8,375,502</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>12</u>	<u>39,326</u>	<u>61</u>	<u>762,742</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>42</u>	<u>117,987</u>	<u>162</u>	<u>2,949,827</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>32</u>	<u>49,478</u>	<u>238</u>	<u>2,703,707</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>46</u>	<u>56,809</u>	<u>324</u>	<u>3,536,009</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>D</u>	<u>D</u>	<u>26</u>	<u>1,656,183</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>17</u>	<u>608,440</u>	<u>150</u>	<u>20,633,102</u>
ACCOMMODATIONS	721	6	120,860	31	5,487,476
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	487,580	119	15,145,626
<u>OTHER SERVICES</u>	<u>81</u>	<u>25</u>	<u>228,614</u>	<u>203</u>	<u>6,854,216</u>
REPAIR & MAINTENANCE	811	19	199,479	127	5,753,944
PERSONAL SERVICE	812	5	28,777	60	989,819
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	16	110,453
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>21,279</u>
TOTAL ALL INDUSTRIES		959	\$5,607,978	4,912	\$169,432,502

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,982</u>	<u>\$363,246,570</u>	<u>1,351</u>	<u>\$44,286,907</u>
MOTOR VEHICLES & PARTS	441	191	58,059,228	70	10,250,754
NEW & USED AUTO DEALERS	4411	45	41,867,919	19	7,969,605
RV, BOAT, MOTORCYCLE DEALERS	4412	53	5,727,254	11	101,237
AUTOMOTIVE PARTS & TIRE	4413	93	10,464,055	40	2,179,913
FURNITURE & HOME FURNISHING	442	128	11,902,686	57	2,191,671
ELECTRONICS & APPLIANCES	443	269	14,236,939	138	2,119,944
APPLIANCES, TV & OTHER ELECTRONICS	44311	94	9,494,823	52	1,022,692
COMPUTERS & SOFTWARE	44312	168	4,715,969	82	1,084,075
CAMERA & PHOTO SUPPLIES	44313	7	26,148	4	13,177
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	191	41,042,499	98	3,093,661
BUILDING MATERIALS	4441	142	37,869,873	75	2,535,596
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	3,172,626	23	558,065
FOOD & BEVERAGE STORES	445	138	32,340,254	37	5,266,231
GROCERY & CONVENIENCE STORES	4451	52	31,478,814	13	5,224,641
OTHER FOOD & BEVERAGE STORES	4452, 4453	86	861,440	24	41,590
DRUG/HEALTH STORES	446	166	11,984,199	77	946,332
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	80	12,262,178	16	1,208,235
APPAREL & ACCESSORIES	448	233	26,644,057	100	784,614
CLOTHING & SHOE STORES	4481, 4482	194	24,930,740	85	585,299
JEWELRY & LUGGAGE STORES	4483	39	1,713,318	15	199,315
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	236	16,956,128	111	6,567,654
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	152	14,023,800	69	859,714
BOOK/PERIODICAL/MUSIC STORE	4512	84	2,932,327	42	5,707,940
GENERAL MERCHANDISE STORES	452	33	96,187,447	13	3,061,374
DEPARTMENT STORES	4521	7	26,609,604	4	172,983
GENERAL MERCHANDISE STORES	4529	26	69,577,844	9	2,888,391
E-COMMERCE & MAIL ORDER	4541	232	8,412,940	140	1,627,362
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,085	33,218,014	494	7,169,073
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>706,197</u>	<u>10</u>	<u>66,660</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,478,261</u>	<u>3</u>	<u>160,069</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>784,741</u>	<u>7</u>	<u>20,610</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,687</u>	<u>128,766,249</u>	<u>480</u>	<u>25,465,229</u>
CONSTRUCTION OF BUILDINGS	236	519	52,780,530	115	10,360,154
HEAVY CONSTRUCTION & HIGHWAYS	237	66	25,608,754	28	1,959,721
SPECIAL TRADE CONTRACTORS	238	1,102	50,376,966	337	13,145,353
<u>MANUFACTURING</u>	<u>31-33</u>	<u>751</u>	<u>14,923,079</u>	<u>254</u>	<u>3,160,019</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,818</u>	<u>48,922,923</u>	<u>894</u>	<u>20,801,591</u>
DURABLE GOODS	423	1,271	35,895,438	627	17,419,742
NONDURABLE GOODS	424	518	12,823,516	261	3,340,251
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	195,756	6	41,598
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>69</u>	<u>3,836,430</u>	<u>17</u>	<u>671,193</u>
<u>INFORMATION</u>	<u>51</u>	<u>374</u>	<u>31,820,168</u>	<u>214</u>	<u>5,309,015</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>3,558,405</u>	<u>49</u>	<u>415,161</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>345</u>	<u>15,967,873</u>	<u>121</u>	<u>1,825,315</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>525</u>	<u>13,662,604</u>	<u>192</u>	<u>2,853,444</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>805</u>	<u>21,151,094</u>	<u>266</u>	<u>4,551,841</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>104</u>	<u>7,922,419</u>	<u>24</u>	<u>1,028,336</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>533</u>	<u>85,243,592</u>	<u>116</u>	<u>13,100,219</u>
ACCOMMODATIONS	721	79	11,289,697	13	2,389,592
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	454	73,953,896	103	10,710,627
<u>OTHER SERVICES</u>	<u>81</u>	<u>644</u>	<u>23,900,557</u>	<u>145</u>	<u>3,020,928</u>
REPAIR & MAINTENANCE	811	430	18,587,342	92	2,380,324
PERSONAL SERVICE	812	174	4,657,000	42	613,886
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	656,215	11	26,718
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>522,859</u>	<u>5</u>	<u>115,980</u>
TOTAL ALL INDUSTRIES		10,818	\$766,414,021	4,148	\$126,852,518

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,764</u>	<u>\$341,722,233</u>
MOTOR VEHICLES & PARTS	441	259	76,691,385
NEW & USED AUTO DEALERS	4411	108	56,109,171
RV, BOAT, MOTORCYCLE DEALERS	4412	35	6,504,222
AUTOMOTIVE PARTS & TIRE	4413	116	14,077,993
FURNITURE & HOME FURNISHING	442	103	7,448,270
ELECTRONICS & APPLIANCES	443	254	11,138,773
APPLIANCES, TV & OTHER ELECTRONICS	44311	81	6,334,070
COMPUTERS & SOFTWARE	44312	170	4,785,092
CAMERA & PHOTO SUPPLIES	44313	3	19,611
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	175	39,595,271
BUILDING MATERIALS	4441	131	33,573,467
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	6,021,804
FOOD & BEVERAGE STORES	445	167	29,850,449
GROCERY & CONVENIENCE STORES	4451	98	28,464,151
OTHER FOOD & BEVERAGE STORES	4452, 4453	69	1,386,298
DRUG/HEALTH STORES	446	138	6,978,811
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	72	12,101,824
APPAREL & ACCESSORIES	448	180	14,229,736
CLOTHING & SHOE STORES	4481, 4482	150	12,792,037
JEWELRY & LUGGAGE STORES	4483	30	1,437,700
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	194	9,117,322
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	128	7,268,575
BOOK/PERIODICAL/MUSIC STORE	4512	66	1,848,747
GENERAL MERCHANDISE STORES	452	31	95,899,286
DEPARTMENT STORES	4521	8	24,260,156
GENERAL MERCHANDISE STORES	4529	23	71,639,130
E-COMMERCE & MAIL ORDER	4541	186	3,611,218
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,005	35,059,885
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>659,740</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,526,620</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>293,506</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,174</u>	<u>88,007,929</u>
CONSTRUCTION OF BUILDINGS	236	297	40,754,796
HEAVY CONSTRUCTION & HIGHWAYS	237	72	7,485,091
SPECIAL TRADE CONTRACTORS	238	805	39,768,042
<u>MANUFACTURING</u>	<u>31-33</u>	<u>556</u>	<u>23,249,088</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,668</u>	<u>78,009,747</u>
DURABLE GOODS	423	1,179	56,001,585
NONDURABLE GOODS	424	466	21,818,219
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	189,943
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>64</u>	<u>1,091,772</u>
<u>INFORMATION</u>	<u>51</u>	<u>324</u>	<u>37,034,241</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>110</u>	<u>5,151,107</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>311</u>	<u>21,038,623</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>409</u>	<u>8,238,919</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>615</u>	<u>13,785,270</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>64</u>	<u>4,688,345</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>481</u>	<u>68,183,617</u>
ACCOMMODATIONS	721	61	13,111,813
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	420	55,071,803
<u>OTHER SERVICES</u>	<u>81</u>	<u>597</u>	<u>21,235,597</u>
REPAIR & MAINTENANCE	811	430	16,044,898
PERSONAL SERVICE	812	134	3,996,818
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	1,193,881
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>276,143</u>
TOTAL ALL INDUSTRIES		9,212	\$714,192,497

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 3, 2009 to Quarter 3, 2010
(Dollars in Thousands)

City	3rd Quarter, 2009	3rd Quarter, 2010	Percent Change
Aberdeen	\$101,472	\$104,630	3.1%
Auburn	\$336,646	\$340,810	1.2%
Bellevue	\$1,228,289	\$1,166,178	-5.1%
Bellingham	\$492,958	\$505,474	2.5%
Bremerton	\$182,946	\$172,298	-5.8%
Camas	\$37,359	\$49,877	33.5%
Centralia	\$71,206	\$69,356	-2.6%
Chehalis	\$94,053	\$88,148	-6.3%
Colville	\$45,990	\$46,015	0.1%
Des Moines	\$51,823	\$55,119	6.4%
Edmonds	\$134,896	\$130,801	-3.0%
Ellensburg	\$92,188	\$92,265	0.1%
Everett	\$573,589	\$591,173	3.1%
Federal Way	\$310,606	\$311,868	0.4%
Fife	\$145,251	\$138,462	-4.7%
Issaquah	\$261,770	\$310,295	18.5%
Kelso	\$51,683	\$53,760	4.0%
Kennewick	\$365,118	\$373,753	2.4%
Kent	\$401,947	\$408,481	1.6%
Kirkland	\$381,820	\$375,546	-1.6%
Lacey	\$239,010	\$239,695	0.3%
Longview	\$171,608	\$168,882	-1.6%
Lynnwood	\$443,579	\$454,242	2.4%
Marysville	\$192,211	\$184,547	-4.0%
Mercer Island	\$76,730	\$73,481	-4.2%
Moses Lake	\$143,254	\$137,507	-4.0%
Mount Vernon	\$146,325	\$142,548	-2.6%
Mountlake Terrace	\$38,039	\$38,039	0.0%
Oak Harbor	\$90,709	\$80,092	-11.7%
Olympia	\$435,975	\$456,036	4.6%
Omak	\$41,810	\$41,819	0.0%
Pasco	\$222,318	\$210,613	-5.3%
Port Angeles	\$82,949	\$89,564	8.0%
Port Townsend	\$51,337	\$51,034	-0.6%
Pullman	\$81,933	\$90,250	10.2%
Puyallup	\$431,772	\$426,362	-1.3%
Redmond	\$509,253	\$488,588	-4.1%
Renton	\$516,575	\$480,455	-7.0%
Richland	\$204,910	\$229,987	12.2%
Sea Tac	\$278,406	\$256,522	-7.9%
Seattle	\$3,914,945	\$3,854,359	-1.5%
Shelton	\$53,803	\$56,878	5.7%
Spokane	\$960,813	\$948,236	-1.3%
Sunnyside	\$57,917	\$60,112	3.8%
Tacoma	\$967,440	\$1,010,357	4.4%
Tukwila	\$413,784	\$436,740	5.5%
Vancouver	\$568,582	\$581,350	2.2%
Walla Walla	\$129,483	\$114,093	-11.9%
Wenatchee	\$189,004	\$196,229	3.8%
Yakima	\$363,056	\$369,316	1.7%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>892</u>	<u>\$59,335,644</u>	<u>1,882</u>	<u>\$181,538,710</u>
MOTOR VEHICLES & PARTS	441	54	14,120,343	115	74,252,594
NEW & USED AUTO DEALERS	4411	16	10,086,924	36	65,181,754
RV, BOAT, MOTORCYCLE DEALERS	4412	5	19,942	14	4,111,378
AUTOMOTIVE PARTS & TIRE	4413	33	4,013,477	65	4,959,462
FURNITURE & HOME FURNISHING	442	34	1,028,122	106	5,436,428
ELECTRONICS & APPLIANCES	443	92	1,051,807	181	3,321,338
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	435,232	63	1,158,728
COMPUTERS & SOFTWARE	44312	55	614,252	115	2,153,664
CAMERA & PHOTO SUPPLIES	44313	D	D	3	8,946
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	8,846,234	152	12,229,384
BUILDING MATERIALS	4441	47	8,528,881	128	9,631,068
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	317,353	24	2,598,316
FOOD & BEVERAGE STORES	445	29	6,415,066	59	8,669,127
GROCERY & CONVENIENCE STORES	4451	15	6,064,462	25	8,455,458
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	350,604	34	213,669
DRUG/HEALTH STORES	446	53	1,490,819	109	3,377,058
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,945,331	21	6,844,727
APPAREL & ACCESSORIES	448	72	1,305,908	135	21,817,807
CLOTHING & SHOE STORES	4481, 4482	59	879,495	116	21,020,772
JEWELRY & LUGGAGE STORES	4483	13	426,413	19	797,035
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	1,067,131	120	3,152,029
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	656,037	82	2,896,038
BOOK/PERIODICAL/MUSIC STORE	4512	27	411,094	38	255,991
GENERAL MERCHANDISE STORES	452	14	18,051,708	19	21,771,001
DEPARTMENT STORES	4521	5	4,073,954	5	2,475,075
GENERAL MERCHANDISE STORES	4529	9	13,977,753	14	19,295,926
E-COMMERCE & MAIL ORDER	4541	95	392,947	143	3,102,730
MISCELLANEOUS RETAILERS	453, 4542, 4543	315	3,620,228	722	17,564,486
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>25,505</u>	<u>17</u>	<u>41,312</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>33,896</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>25,861</u>	<u>7</u>	<u>680,168</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>299</u>	<u>20,181,559</u>	<u>1,405</u>	<u>40,746,893</u>
CONSTRUCTION OF BUILDINGS	236	78	2,768,290	270	22,940,254
HEAVY CONSTRUCTION & HIGHWAYS	237	14	9,053,092	55	3,591,383
SPECIAL TRADE CONTRACTORS	238	207	8,360,178	1,080	14,215,256
<u>MANUFACTURING</u>	<u>31-33</u>	<u>157</u>	<u>1,588,748</u>	<u>445</u>	<u>6,564,105</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>625</u>	<u>5,109,941</u>	<u>1,255</u>	<u>35,544,571</u>
DURABLE GOODS	423	456	4,299,281	888	31,001,172
NONDURABLE GOODS	424	165	803,424	347	4,482,276
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,236	20	61,123
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>107,429</u>	<u>33</u>	<u>529,552</u>
<u>INFORMATION</u>	<u>51</u>	<u>167</u>	<u>3,020,458</u>	<u>249</u>	<u>11,300,899</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>546,686</u>	<u>83</u>	<u>2,077,862</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>125</u>	<u>1,593,892</u>	<u>242</u>	<u>8,422,362</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>131</u>	<u>1,010,901</u>	<u>333</u>	<u>4,801,035</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>198</u>	<u>940,188</u>	<u>670</u>	<u>11,320,807</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>130,443</u>	<u>39</u>	<u>3,351,505</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>69</u>	<u>8,585,540</u>	<u>184</u>	<u>22,911,315</u>
ACCOMMODATIONS	721	8	1,029,114	8	2,236,800
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	7,556,425	176	20,674,515
<u>OTHER SERVICES</u>	<u>81</u>	<u>109</u>	<u>2,182,661</u>	<u>437</u>	<u>10,774,608</u>
REPAIR & MAINTENANCE	811	63	1,509,280	331	8,978,308
PERSONAL SERVICE	812	37	501,230	88	1,614,551
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	172,152	18	181,749
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>169,994</u>
TOTAL ALL INDUSTRIES		2,851	\$104,630,200	7,291	\$340,809,595

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,102	\$565,711,331	2,158	\$285,262,567
MOTOR VEHICLES & PARTS	441	121	191,565,525	115	45,952,218
NEW & USED AUTO DEALERS	4411	46	177,820,705	29	35,833,850
RV, BOAT, MOTORCYCLE DEALERS	4412	18	6,547,831	34	4,296,930
AUTOMOTIVE PARTS & TIRE	4413	57	7,196,989	52	5,821,438
FURNITURE & HOME FURNISHING	442	214	20,158,418	101	8,172,593
ELECTRONICS & APPLIANCES	443	353	55,770,555	204	11,949,611
APPLIANCES, TV & OTHER ELECTRONICS	44311	87	21,241,863	76	8,654,279
COMPUTERS & SOFTWARE	44312	258	33,049,736	124	3,289,204
CAMERA & PHOTO SUPPLIES	44313	8	1,478,957	4	6,128
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	210	27,704,366	124	29,685,025
BUILDING MATERIALS	4441	167	26,464,924	97	28,259,449
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	1,239,441	27	1,425,576
FOOD & BEVERAGE STORES	445	121	22,104,135	74	19,700,890
GROCERY & CONVENIENCE STORES	4451	36	19,625,217	26	19,214,001
OTHER FOOD & BEVERAGE STORES	4452, 4453	85	2,478,918	48	486,889
DRUG/HEALTH STORES	446	167	13,280,664	128	8,328,247
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	4,816,878	34	4,478,807
APPAREL & ACCESSORIES	448	252	103,421,601	194	24,767,607
CLOTHING & SHOE STORES	4481, 4482	205	94,154,196	160	23,265,473
JEWELRY & LUGGAGE STORES	4483	47	9,267,405	34	1,502,135
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	181	25,563,683	182	14,036,662
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	123	22,206,072	116	11,538,445
BOOK/PERIODICAL/MUSIC STORE	4512	58	3,357,611	66	2,498,217
GENERAL MERCHANDISE STORES	452	20	47,167,176	29	90,912,531
DEPARTMENT STORES	4521	8	30,179,322	7	25,852,801
GENERAL MERCHANDISE STORES	4529	12	16,987,854	22	65,059,730
E-COMMERCE & MAIL ORDER	4541	202	7,760,474	177	4,524,378
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,232	46,397,856	796	22,753,997
AGRICULTURE, FORESTRY, FISHING	11	31	204,803	14	108,434
MINING	21	9	63,232	7	310,457
UTILITIES	22	7	123,193	4	26,772
CONSTRUCTION	23	3,311	158,186,002	1,138	56,680,689
CONSTRUCTION OF BUILDINGS	236	945	84,674,906	324	30,365,068
HEAVY CONSTRUCTION & HIGHWAYS	237	112	21,858,399	33	2,723,875
SPECIAL TRADE CONTRACTORS	238	2,254	51,652,698	781	23,591,746
MANUFACTURING	31-33	759	19,556,859	503	7,523,887
WHOLESALE TRADE	42	1,635	72,678,125	1,385	25,444,926
DURABLE GOODS	423	1,135	64,486,223	972	20,251,575
NONDURABLE GOODS	424	477	7,955,838	390	5,126,126
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	236,064	22	59,014
TRANSPORTATION & WAREHOUSING	48-49	60	1,180,830	41	1,570,552
INFORMATION	51	450	45,524,198	312	15,889,389
FINANCE, INSURANCE	52	113	8,769,784	90	2,616,877
REAL ESTATE, RENTAL/LEASING	53	389	22,583,916	253	9,915,625
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	830	47,099,890	399	10,524,772
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,523	32,273,264	638	14,509,767
ARTS, ENTERTAINMENT & RECREATION	71	127	23,466,217	68	3,711,995
ACCOMMODATIONS & FOOD SERVICES	72	436	130,309,681	331	56,257,558
ACCOMMODATIONS	721	30	43,708,147	25	6,382,044
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	406	86,601,534	306	49,875,514
OTHER SERVICES	81	710	37,153,470	430	14,789,678
REPAIR & MAINTENANCE	811	471	23,264,878	277	12,121,502
PERSONAL SERVICE	812	208	13,195,001	125	2,538,222
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	693,591	28	129,954
PUBLIC ADMINISTRATION, OTHER	92.00	8	1,267,456	6	329,874
TOTAL ALL INDUSTRIES		13,512	\$1,166,178,376	7,777	\$505,473,819

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,442</u>	<u>\$86,789,613</u>	<u>859</u>	<u>\$12,524,205</u>
MOTOR VEHICLES & PARTS	441	96	51,807,659	35	1,970,575
NEW & USED AUTO DEALERS	4411	27	46,699,736	7	584,966
RV, BOAT, MOTORCYCLE DEALERS	4412	17	2,177,534	6	1,345
AUTOMOTIVE PARTS & TIRE	4413	52	2,930,389	22	1,384,265
FURNITURE & HOME FURNISHING	442	61	2,537,284	39	542,381
ELECTRONICS & APPLIANCES	443	134	2,698,852	72	688,398
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	965,494	24	293,415
COMPUTERS & SOFTWARE	44312	86	1,721,819	46	392,928
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	2,013,377	70	2,191,692
BUILDING MATERIALS	4441	63	1,678,337	60	1,751,805
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	335,039	10	439,888
FOOD & BEVERAGE STORES	445	53	7,507,384	19	1,701,273
GROCERY & CONVENIENCE STORES	4451	30	7,437,824	5	1,671,590
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	69,560	14	29,684
DRUG/HEALTH STORES	446	90	3,441,000	42	556,067
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,611,010	8	659,783
APPAREL & ACCESSORIES	448	96	794,899	74	540,978
CLOTHING & SHOE STORES	4481, 4482	82	499,123	64	435,741
JEWELRY & LUGGAGE STORES	4483	14	295,775	10	105,237
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	119	2,810,931	62	683,153
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	1,404,382	38	623,444
BOOK/PERIODICAL/MUSIC STORE	4512	42	1,406,549	24	59,708
GENERAL MERCHANDISE STORES	452	16	1,492,351	8	659,967
DEPARTMENT STORES	4521	4	520,307	4	194,417
GENERAL MERCHANDISE STORES	4529	12	972,044	4	465,550
E-COMMERCE & MAIL ORDER	4541	139	1,579,926	104	454,911
MISCELLANEOUS RETAILERS	453, 4542, 4543	535	7,494,940	326	1,875,027
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>75,018</u>	<u>6</u>	<u>1,250,679</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>57,267</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>74,526</u>	<u>6</u>	<u>58,382</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>688</u>	<u>19,551,431</u>	<u>660</u>	<u>19,935,671</u>
CONSTRUCTION OF BUILDINGS	236	153	10,693,366	101	10,076,372
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,974,000	23	2,953,014
SPECIAL TRADE CONTRACTORS	238	506	6,884,065	536	6,906,286
<u>MANUFACTURING</u>	<u>31-33</u>	<u>286</u>	<u>3,387,614</u>	<u>154</u>	<u>702,626</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>921</u>	<u>15,961,467</u>	<u>493</u>	<u>3,431,364</u>
DURABLE GOODS	423	657	12,027,789	352	2,741,840
NONDURABLE GOODS	424	253	3,821,293	134	652,476
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	112,384	7	37,048
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>176,364</u>	<u>17</u>	<u>269,002</u>
<u>INFORMATION</u>	<u>51</u>	<u>240</u>	<u>6,129,638</u>	<u>163</u>	<u>2,747,823</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>924,827</u>	<u>37</u>	<u>329,605</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>181</u>	<u>7,278,292</u>	<u>102</u>	<u>873,557</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>229</u>	<u>2,169,924</u>	<u>127</u>	<u>587,674</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>421</u>	<u>3,911,954</u>	<u>289</u>	<u>1,636,448</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>194,730</u>	<u>9</u>	<u>1,206,436</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>152</u>	<u>18,354,739</u>	<u>43</u>	<u>3,693,936</u>
ACCOMMODATIONS	721	14	3,008,468	3	335,985
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	15,346,271	40	3,357,951
<u>OTHER SERVICES</u>	<u>81</u>	<u>258</u>	<u>6,043,843</u>	<u>120</u>	<u>623,356</u>
REPAIR & MAINTENANCE	811	169	4,408,673	81	323,284
PERSONAL SERVICE	812	68	1,547,150	36	299,627
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	88,020	3	445
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>1,217,096</u>	<u>3</u>	<u>253</u>
TOTAL ALL INDUSTRIES		4,939	\$172,298,343	3,090	\$49,876,982

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>941</u>	<u>\$33,386,948</u>	<u>881</u>	<u>\$62,188,211</u>
MOTOR VEHICLES & PARTS	441	52	6,518,247	48	13,154,917
NEW & USED AUTO DEALERS	4411	17	2,994,755	13	9,619,529
RV, BOAT, MOTORCYCLE DEALERS	4412	6	881,655	5	1,334,057
AUTOMOTIVE PARTS & TIRE	4413	29	2,641,837	30	2,201,332
FURNITURE & HOME FURNISHING	442	39	733,919	29	996,626
ELECTRONICS & APPLIANCES	443	101	1,081,528	82	1,219,930
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	538,568	29	572,745
COMPUTERS & SOFTWARE	44312	64	515,222	50	642,370
CAMERA & PHOTO SUPPLIES	44313	4	27,738	3	4,815
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	2,761,701	56	8,995,453
BUILDING MATERIALS	4441	43	2,510,035	42	8,274,222
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	251,666	14	721,231
FOOD & BEVERAGE STORES	445	26	4,474,961	12	2,742,485
GROCERY & CONVENIENCE STORES	4451	14	4,363,329	5	2,741,708
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	111,632	7	776
DRUG/HEALTH STORES	446	54	1,902,609	49	1,446,888
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,447,292	9	1,947,011
APPAREL & ACCESSORIES	448	79	7,863,130	67	1,226,228
CLOTHING & SHOE STORES	4481, 4482	71	6,343,588	58	1,103,314
JEWELRY & LUGGAGE STORES	4483	8	1,519,542	9	122,914
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	2,177,910	58	1,283,347
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	2,122,693	38	1,204,647
BOOK/PERIODICAL/MUSIC STORE	4512	31	55,217	20	78,700
GENERAL MERCHANDISE STORES	452	12	245,114	16	23,303,410
DEPARTMENT STORES	4521	4	107,869	5	3,317,017
GENERAL MERCHANDISE STORES	4529	8	137,245	11	19,986,393
E-COMMERCE & MAIL ORDER	4541	98	326,318	91	458,086
MISCELLANEOUS RETAILERS	453, 4542, 4543	340	3,854,220	364	5,413,829
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>123,675</u>	<u>4</u>	<u>20,617</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>24,173</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>12,416</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>387</u>	<u>7,151,055</u>	<u>317</u>	<u>3,257,961</u>
CONSTRUCTION OF BUILDINGS	236	79	2,501,943	58	1,008,399
HEAVY CONSTRUCTION & HIGHWAYS	237	18	2,258,691	18	349,674
SPECIAL TRADE CONTRACTORS	238	290	2,390,421	241	1,899,888
<u>MANUFACTURING</u>	<u>31-33</u>	<u>187</u>	<u>1,763,644</u>	<u>153</u>	<u>2,018,412</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>612</u>	<u>5,213,717</u>	<u>589</u>	<u>5,172,839</u>
DURABLE GOODS	423	438	3,588,139	403	4,130,735
NONDURABLE GOODS	424	167	1,607,232	181	1,026,428
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	18,346	5	15,677
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>4,192</u>	<u>10</u>	<u>402,054</u>
<u>INFORMATION</u>	<u>51</u>	<u>167</u>	<u>2,853,545</u>	<u>149</u>	<u>1,971,123</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>669,639</u>	<u>42</u>	<u>197,992</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>117</u>	<u>1,774,252</u>	<u>111</u>	<u>1,311,158</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>130</u>	<u>566,212</u>	<u>124</u>	<u>1,390,304</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>226</u>	<u>1,292,850</u>	<u>203</u>	<u>575,360</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>526,198</u>	<u>16</u>	<u>862,038</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>81</u>	<u>11,138,381</u>	<u>80</u>	<u>6,973,700</u>
ACCOMMODATIONS	721	8	855,072	4	1,312,328
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	10,283,309	76	5,661,371
<u>OTHER SERVICES</u>	<u>81</u>	<u>135</u>	<u>2,833,107</u>	<u>117</u>	<u>1,748,199</u>
REPAIR & MAINTENANCE	811	81	2,250,916	76	1,200,561
PERSONAL SERVICE	812	43	415,582	32	440,080
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	166,610	9	107,559
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>22,108</u>	<u>4</u>	<u>25,330</u>
TOTAL ALL INDUSTRIES		3,066	\$69,356,113	2,804	\$88,147,550

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>690</u>	<u>\$30,361,800</u>	<u>865</u>	<u>\$14,503,677</u>
MOTOR VEHICLES & PARTS	441	35	5,757,686	38	1,040,480
NEW & USED AUTO DEALERS	4411	8	3,579,458	9	793,300
RV, BOAT, MOTORCYCLE DEALERS	4412	5	453,241	9	216,947
AUTOMOTIVE PARTS & TIRE	4413	22	1,724,987	20	30,233
FURNITURE & HOME FURNISHING	442	25	453,112	58	603,101
ELECTRONICS & APPLIANCES	443	51	788,369	65	301,055
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	553,929	30	185,835
COMPUTERS & SOFTWARE	44312	31	232,872	34	115,180
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	2,750,279	63	712,983
BUILDING MATERIALS	4441	37	2,391,748	57	706,047
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	358,531	6	6,936
FOOD & BEVERAGE STORES	445	6	2,094,110	20	4,077,577
GROCERY & CONVENIENCE STORES	4451	4	2,093,976	4	3,993,980
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	16	83,596
DRUG/HEALTH STORES	446	43	183,163	49	2,149,986
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	893,434	12	1,236,831
APPAREL & ACCESSORIES	448	57	285,304	65	323,561
CLOTHING & SHOE STORES	4481, 4482	52	266,136	56	275,709
JEWELRY & LUGGAGE STORES	4483	5	19,167	9	47,852
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	59	1,154,927	71	284,761
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	978,257	43	186,051
BOOK/PERIODICAL/MUSIC STORE	4512	25	176,670	28	98,710
GENERAL MERCHANDISE STORES	452	9	11,329,221	9	921,186
DEPARTMENT STORES	4521	4	66,432	3	107,108
GENERAL MERCHANDISE STORES	4529	5	11,262,790	6	814,078
E-COMMERCE & MAIL ORDER	4541	91	417,705	90	373,412
MISCELLANEOUS RETAILERS	453, 4542, 4543	261	4,254,491	325	2,478,745
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>82,476</u>	<u>8</u>	<u>480,976</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>6</u>	<u>30,913</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>49,259</u>	<u>3</u>	<u>2,587</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>179</u>	<u>3,694,587</u>	<u>696</u>	<u>17,416,553</u>
CONSTRUCTION OF BUILDINGS	236	36	1,259,361	140	13,499,401
HEAVY CONSTRUCTION & HIGHWAYS	237	10	689,612	27	988,144
SPECIAL TRADE CONTRACTORS	238	133	1,745,614	529	2,929,008
<u>MANUFACTURING</u>	<u>31-33</u>	<u>105</u>	<u>672,967</u>	<u>179</u>	<u>857,867</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>456</u>	<u>2,465,468</u>	<u>448</u>	<u>2,130,449</u>
DURABLE GOODS	423	334	1,974,372	305	1,534,823
NONDURABLE GOODS	424	118	481,766	138	587,764
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	9,330	5	7,862
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>64,233</u>	<u>7</u>	<u>454,378</u>
<u>INFORMATION</u>	<u>51</u>	<u>124</u>	<u>1,085,646</u>	<u>174</u>	<u>3,389,805</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>599,466</u>	<u>39</u>	<u>413,472</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>67</u>	<u>525,369</u>	<u>108</u>	<u>1,537,333</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>83</u>	<u>223,683</u>	<u>124</u>	<u>521,947</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>121</u>	<u>557,645</u>	<u>349</u>	<u>2,519,660</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>151,991</u>	<u>9</u>	<u>328,886</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>34</u>	<u>3,635,569</u>	<u>63</u>	<u>9,245,327</u>
ACCOMMODATIONS	721	3	880,059	7	528,687
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	31	2,755,510	56	8,716,640
<u>OTHER SERVICES</u>	<u>81</u>	<u>78</u>	<u>1,841,360</u>	<u>137</u>	<u>1,283,810</u>
REPAIR & MAINTENANCE	811	47	1,522,828	99	1,033,476
PERSONAL SERVICE	812	24	238,315	34	249,293
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	80,217	4	1,042
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		1,992	\$46,015,275	3,217	\$55,118,890

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,565</u>	<u>\$65,938,516</u>	<u>996</u>	<u>\$40,769,201</u>
MOTOR VEHICLES & PARTS	441	54	32,665,937	58	9,053,248
NEW & USED AUTO DEALERS	4411	18	31,463,308	13	4,104,280
RV, BOAT, MOTORCYCLE DEALERS	4412	9	508,082	12	2,382,159
AUTOMOTIVE PARTS & TIRE	4413	27	694,547	33	2,566,809
FURNITURE & HOME FURNISHING	442	113	2,628,000	40	1,404,065
ELECTRONICS & APPLIANCES	443	132	1,425,004	81	1,234,646
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	572,654	27	760,134
COMPUTERS & SOFTWARE	44312	78	849,503	49	466,854
CAMERA & PHOTO SUPPLIES	44313	4	2,847	5	7,658
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	1,515,540	60	3,780,715
BUILDING MATERIALS	4441	105	1,401,290	49	1,672,170
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	114,249	11	2,108,545
FOOD & BEVERAGE STORES	445	52	6,858,293	25	4,518,166
GROCERY & CONVENIENCE STORES	4451	13	6,274,033	8	4,220,369
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	584,260	17	297,797
DRUG/HEALTH STORES	446	102	2,011,545	49	699,294
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,030,002	19	3,550,295
APPAREL & ACCESSORIES	448	116	5,419,172	83	1,089,229
CLOTHING & SHOE STORES	4481, 4482	97	5,151,174	72	894,634
JEWELRY & LUGGAGE STORES	4483	19	267,998	11	194,596
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	106	714,956	81	1,295,389
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	519,102	50	820,519
BOOK/PERIODICAL/MUSIC STORE	4512	34	195,854	31	474,871
GENERAL MERCHANDISE STORES	452	17	2,779,273	12	9,651,686
DEPARTMENT STORES	4521	4	160,585	4	109,647
GENERAL MERCHANDISE STORES	4529	13	2,618,688	8	9,542,039
E-COMMERCE & MAIL ORDER	4541	138	1,425,346	118	746,075
MISCELLANEOUS RETAILERS	453, 4542, 4543	596	7,465,449	370	3,746,392
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>46,249</u>	<u>8</u>	<u>265,367</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>6,419</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>75,094</u>	<u>3</u>	<u>46,906</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,447</u>	<u>17,113,109</u>	<u>329</u>	<u>10,199,645</u>
CONSTRUCTION OF BUILDINGS	236	328	5,803,372	60	5,490,327
HEAVY CONSTRUCTION & HIGHWAYS	237	44	1,687,007	14	502,224
SPECIAL TRADE CONTRACTORS	238	1,075	9,622,730	255	4,207,094
<u>MANUFACTURING</u>	<u>31-33</u>	<u>302</u>	<u>1,777,891</u>	<u>172</u>	<u>1,054,952</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>833</u>	<u>5,821,535</u>	<u>658</u>	<u>7,620,231</u>
DURABLE GOODS	423	569	4,718,109	465	6,026,170
NONDURABLE GOODS	424	253	1,081,271	186	1,550,128
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	22,155	7	43,932
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>404,668</u>	<u>5</u>	<u>172,992</u>
<u>INFORMATION</u>	<u>51</u>	<u>218</u>	<u>5,745,903</u>	<u>162</u>	<u>3,180,224</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>730,990</u>	<u>47</u>	<u>914,403</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>170</u>	<u>2,364,136</u>	<u>125</u>	<u>2,818,275</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>294</u>	<u>2,208,416</u>	<u>133</u>	<u>653,316</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>675</u>	<u>4,295,867</u>	<u>202</u>	<u>5,264,401</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,217,783</u>	<u>23</u>	<u>296,217</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>156</u>	<u>17,931,946</u>	<u>88</u>	<u>16,097,358</u>
ACCOMMODATIONS	721	8	1,235,884	12	3,451,050
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	16,696,062	76	12,646,308
<u>OTHER SERVICES</u>	<u>81</u>	<u>266</u>	<u>5,121,398</u>	<u>109</u>	<u>2,896,398</u>
REPAIR & MAINTENANCE	811	189	4,304,977	66	2,410,457
PERSONAL SERVICE	812	69	805,458	35	392,334
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	10,963	8	93,607
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>967</u>	<u>5</u>	<u>15,262</u>
TOTAL ALL INDUSTRIES		6,066	\$130,800,886	3,066	\$92,265,225

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	2,561	\$276,293,561	1,792	\$168,523,649
MOTOR VEHICLES & PARTS	441	155	77,087,988	79	10,968,220
NEW & USED AUTO DEALERS	4411	44	62,207,007	14	5,859,349
RV, BOAT, MOTORCYCLE DEALERS	4412	30	5,721,664	13	10,844
AUTOMOTIVE PARTS & TIRE	4413	81	9,159,317	52	5,098,028
FURNITURE & HOME FURNISHING	442	142	6,817,873	115	3,693,275
ELECTRONICS & APPLIANCES	443	282	14,881,264	182	11,575,065
APPLIANCES, TV & OTHER ELECTRONICS	44311	97	9,463,388	64	9,036,493
COMPUTERS & SOFTWARE	44312	180	5,309,116	114	2,533,003
CAMERA & PHOTO SUPPLIES	44313	5	108,760	4	5,569
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	15,534,686	119	17,574,271
BUILDING MATERIALS	4441	151	15,105,917	101	16,931,855
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	428,769	18	642,416
FOOD & BEVERAGE STORES	445	124	19,018,095	67	13,471,847
GROCERY & CONVENIENCE STORES	4451	65	18,341,970	26	12,146,458
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	676,125	41	1,325,389
DRUG/HEALTH STORES	446	139	9,200,745	112	5,256,061
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	8,364,197	23	4,360,073
APPAREL & ACCESSORIES	448	147	9,773,010	141	8,085,254
CLOTHING & SHOE STORES	4481, 4482	119	8,312,376	114	7,272,089
JEWELRY & LUGGAGE STORES	4483	28	1,460,634	27	813,165
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	166	9,556,571	129	7,919,590
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	108	7,907,878	82	6,009,886
BOOK/PERIODICAL/MUSIC STORE	4512	58	1,648,693	47	1,909,704
GENERAL MERCHANDISE STORES	452	29	73,392,159	23	68,827,181
DEPARTMENT STORES	4521	8	16,680,920	7	17,220,725
GENERAL MERCHANDISE STORES	4529	21	56,711,239	16	51,606,456
E-COMMERCE & MAIL ORDER	4541	178	3,661,369	142	1,893,638
MISCELLANEOUS RETAILERS	453, 4542, 4543	976	29,005,606	660	14,899,175
AGRICULTURE, FORESTRY, FISHING	11	22	65,986	15	46,294
MINING	21	5	292,485	4	1,073,555
UTILITIES	22	7	16,858	3	1,125
CONSTRUCTION	23	2,082	104,931,581	1,440	27,795,370
CONSTRUCTION OF BUILDINGS	236	464	79,708,733	311	14,191,647
HEAVY CONSTRUCTION & HIGHWAYS	237	63	4,325,655	42	2,017,240
SPECIAL TRADE CONTRACTORS	238	1,555	20,897,192	1,087	11,586,483
MANUFACTURING	31-33	625	11,936,761	392	3,672,249
WHOLESALE TRADE	42	1,598	47,418,993	1,013	12,171,060
DURABLE GOODS	423	1,145	40,154,265	699	9,660,465
NONDURABLE GOODS	424	430	7,155,130	302	2,340,612
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	100,955	12	169,983
TRANSPORTATION & WAREHOUSING	48-49	53	3,183,970	24	202,211
INFORMATION	51	351	26,485,965	240	16,204,644
FINANCE, INSURANCE	52	105	3,944,594	76	1,542,726
REAL ESTATE, RENTAL/LEASING	53	327	13,367,276	224	5,613,555
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	516	10,000,369	317	7,366,512
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,017	14,906,212	759	5,766,028
ARTS, ENTERTAINMENT & RECREATION	71	63	5,696,011	44	11,281,112
ACCOMMODATIONS & FOOD SERVICES	72	415	55,660,730	253	41,543,161
ACCOMMODATIONS	721	20	4,835,736	14	4,267,842
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	395	50,824,995	239	37,275,319
OTHER SERVICES	81	597	16,755,424	409	8,637,445
REPAIR & MAINTENANCE	811	432	13,213,767	282	6,490,648
PERSONAL SERVICE	812	136	3,214,980	109	1,672,317
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	326,677	18	474,481
PUBLIC ADMINISTRATION, OTHER	92.00	6	216,586	4	426,933
TOTAL ALL INDUSTRIES		10,350	\$591,173,363	7,009	\$311,867,629

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>769</u>	<u>\$93,440,185</u>	<u>1,570</u>	<u>\$146,904,917</u>
MOTOR VEHICLES & PARTS	441	60	73,560,161	59	19,334,443
NEW & USED AUTO DEALERS	4411	20	63,370,403	13	14,581,558
RV, BOAT, MOTORCYCLE DEALERS	4412	11	8,384,805	12	3,004,903
AUTOMOTIVE PARTS & TIRE	4413	29	1,804,953	34	1,747,981
FURNITURE & HOME FURNISHING	442	33	1,813,999	118	4,509,333
ELECTRONICS & APPLIANCES	443	81	611,715	170	4,226,455
APPLIANCES, TV & OTHER ELECTRONICS	44311	21	163,023	54	1,317,253
COMPUTERS & SOFTWARE	44312	58	439,782	112	2,903,437
CAMERA & PHOTO SUPPLIES	44313	D	D	4	5,766
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	1,626,766	113	19,318,449
BUILDING MATERIALS	4441	54	1,556,011	90	19,225,692
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	70,755	23	92,757
FOOD & BEVERAGE STORES	445	14	198,794	46	6,185,255
GROCERY & CONVENIENCE STORES	4451	3	193,354	6	5,307,338
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	5,440	40	877,917
DRUG/HEALTH STORES	446	26	90,284	98	2,799,717
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,179,096	10	2,201,751
APPAREL & ACCESSORIES	448	45	86,608	114	2,725,423
CLOTHING & SHOE STORES	4481, 4482	40	83,756	100	2,386,253
JEWELRY & LUGGAGE STORES	4483	5	2,853	14	339,170
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	38	4,103,540	109	10,206,849
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	4,059,870	70	8,273,569
BOOK/PERIODICAL/MUSIC STORE	4512	16	43,670	39	1,933,280
GENERAL MERCHANDISE STORES	452	10	6,979,039	15	62,117,541
DEPARTMENT STORES	4521	D	D	6	13,482,606
GENERAL MERCHANDISE STORES	4529	9	6,968,913	9	48,634,935
E-COMMERCE & MAIL ORDER	4541	73	210,096	141	1,891,950
MISCELLANEOUS RETAILERS	453, 4542, 4543	321	2,980,089	577	11,387,751
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>4,381</u>	<u>21</u>	<u>441,156</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>14,666</u>	<u>4</u>	<u>35,811</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>23,188</u>	<u>5</u>	<u>66,030</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>457</u>	<u>11,413,867</u>	<u>1,505</u>	<u>79,961,932</u>
CONSTRUCTION OF BUILDINGS	236	65	2,273,127	352	64,521,188
HEAVY CONSTRUCTION & HIGHWAYS	237	32	6,057,953	55	3,775,349
SPECIAL TRADE CONTRACTORS	238	360	3,082,788	1,098	11,665,395
<u>MANUFACTURING</u>	<u>31-33</u>	<u>181</u>	<u>1,536,451</u>	<u>373</u>	<u>5,462,746</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>542</u>	<u>9,137,860</u>	<u>925</u>	<u>11,307,151</u>
DURABLE GOODS	423	392	7,913,067	644	9,406,481
NONDURABLE GOODS	424	141	1,075,028	266	1,854,322
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	149,765	15	46,348
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>358,165</u>	<u>30</u>	<u>279,284</u>
<u>INFORMATION</u>	<u>51</u>	<u>143</u>	<u>2,595,234</u>	<u>268</u>	<u>9,180,273</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>539,428</u>	<u>60</u>	<u>1,763,428</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>3,760,387</u>	<u>214</u>	<u>9,958,144</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>126</u>	<u>481,040</u>	<u>328</u>	<u>4,790,360</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>257</u>	<u>1,430,921</u>	<u>706</u>	<u>6,001,958</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>228,892</u>	<u>44</u>	<u>2,519,323</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>57</u>	<u>7,788,632</u>	<u>168</u>	<u>24,027,385</u>
ACCOMMODATIONS	721	14	1,960,287	7	3,549,591
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	43	5,828,345	161	20,477,794
<u>OTHER SERVICES</u>	<u>81</u>	<u>149</u>	<u>5,681,424</u>	<u>317</u>	<u>7,582,893</u>
REPAIR & MAINTENANCE	811	129	5,304,375	221	6,209,211
PERSONAL SERVICE	812	16	373,617	82	1,271,531
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	3,433	14	102,151
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>27,475</u>	<u>5</u>	<u>12,382</u>
TOTAL ALL INDUSTRIES		2,878	\$138,462,199	6,543	\$310,295,175

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>714</u>	<u>\$29,131,286</u>	<u>1,711</u>	<u>\$225,760,524</u>
MOTOR VEHICLES & PARTS	441	33	6,443,299	127	\$40,648,238
NEW & USED AUTO DEALERS	4411	11	4,397,686	45	\$33,125,442
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,355,919	18	\$2,120,309
AUTOMOTIVE PARTS & TIRE	4413	18	689,694	64	\$5,402,487
FURNITURE & HOME FURNISHING	442	33	570,185	73	\$7,008,568
ELECTRONICS & APPLIANCES	443	58	910,626	170	\$10,295,271
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	563,978	55	\$7,948,831
COMPUTERS & SOFTWARE	44312	35	346,155	110	\$2,344,254
CAMERA & PHOTO SUPPLIES	44313	D	D	5	\$2,186
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	1,469,731	91	\$17,680,596
BUILDING MATERIALS	4441	36	1,447,694	74	\$16,660,585
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	22,037	17	\$1,020,011
FOOD & BEVERAGE STORES	445	10	2,778,342	47	\$8,935,642
GROCERY & CONVENIENCE STORES	4451	7	2,778,015	18	\$8,737,382
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	327	29	\$198,260
DRUG/HEALTH STORES	446	41	733,790	101	\$4,784,390
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,223,506	18	\$7,047,346
APPAREL & ACCESSORIES	448	57	907,464	138	\$22,648,473
CLOTHING & SHOE STORES	4481, 4482	51	739,816	118	\$20,348,157
JEWELRY & LUGGAGE STORES	4483	6	167,648	20	\$2,300,316
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	988,806	129	\$10,760,557
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	828,084	83	\$8,988,860
BOOK/PERIODICAL/MUSIC STORE	4512	22	160,723	46	\$1,771,697
GENERAL MERCHANDISE STORES	452	11	9,326,356	18	\$75,503,925
DEPARTMENT STORES	4521	6	9,286,895	9	\$25,650,420
GENERAL MERCHANDISE STORES	4529	5	39,462	9	\$49,853,505
E-COMMERCE & MAIL ORDER	4541	95	354,698	157	\$2,369,163
MISCELLANEOUS RETAILERS	453, 4542, 4543	268	2,424,481	642	\$18,078,356
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>474,796</u>	<u>8</u>	<u>\$86,635</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>14,860</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>10,399</u>	<u>3</u>	<u>\$14,605</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>291</u>	<u>4,563,507</u>	<u>797</u>	<u>\$34,679,470</u>
CONSTRUCTION OF BUILDINGS	236	58	545,930	183	\$15,822,350
HEAVY CONSTRUCTION & HIGHWAYS	237	15	2,420,562	38	\$1,624,768
SPECIAL TRADE CONTRACTORS	238	218	1,597,015	576	\$17,232,352
<u>MANUFACTURING</u>	<u>31-33</u>	<u>126</u>	<u>1,554,710</u>	<u>328</u>	<u>\$4,623,169</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>463</u>	<u>3,083,347</u>	<u>1,018</u>	<u>\$19,537,381</u>
DURABLE GOODS	423	320	2,216,779	707	\$16,042,175
NONDURABLE GOODS	424	136	849,544	297	\$3,431,417
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	17,025	14	\$63,789
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>161,324</u>	<u>16</u>	<u>\$211,410</u>
<u>INFORMATION</u>	<u>51</u>	<u>113</u>	<u>1,895,238</u>	<u>247</u>	<u>\$12,612,371</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>147,454</u>	<u>68</u>	<u>\$3,499,568</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>95</u>	<u>1,177,996</u>	<u>188</u>	<u>\$4,870,528</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>92</u>	<u>498,512</u>	<u>268</u>	<u>\$4,259,845</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>169</u>	<u>518,381</u>	<u>411</u>	<u>\$6,742,564</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>298,785</u>	<u>39</u>	<u>\$3,313,398</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>51</u>	<u>8,547,456</u>	<u>197</u>	<u>\$41,729,271</u>
ACCOMMODATIONS	721	7	2,646,230	20	\$6,045,523
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	44	5,901,226	177	\$35,683,748
<u>OTHER SERVICES</u>	<u>81</u>	<u>110</u>	<u>1,654,681</u>	<u>264</u>	<u>\$11,806,681</u>
REPAIR & MAINTENANCE	811	70	1,148,906	169	\$9,825,785
PERSONAL SERVICE	812	31	244,658	81	\$1,761,162
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	261,117	14	\$219,734
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>27,426</u>	<u>3</u>	<u>\$4,855</u>
TOTAL ALL INDUSTRIES		2,282	\$53,760,157	5,567	\$373,753,266

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,279</u>	<u>\$166,790,848</u>	<u>2,058</u>	<u>\$198,131,629</u>
MOTOR VEHICLES & PARTS	441	133	24,063,822	92	93,466,863
NEW & USED AUTO DEALERS	4411	35	17,348,086	26	88,084,658
RV, BOAT, MOTORCYCLE DEALERS	4412	21	931,781	13	250,349
AUTOMOTIVE PARTS & TIRE	4413	77	5,783,955	53	5,131,855
FURNITURE & HOME FURNISHING	442	139	8,556,235	152	7,484,623
ELECTRONICS & APPLIANCES	443	223	13,963,098	212	5,462,906
APPLIANCES, TV & OTHER ELECTRONICS	44311	70	2,055,667	63	2,691,946
COMPUTERS & SOFTWARE	44312	148	11,885,668	146	2,756,888
CAMERA & PHOTO SUPPLIES	44313	5	21,763	3	14,072
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	183	21,581,867	180	4,369,712
BUILDING MATERIALS	4441	160	20,487,735	144	4,097,948
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,094,132	36	271,764
FOOD & BEVERAGE STORES	445	103	16,863,811	75	9,081,976
GROCERY & CONVENIENCE STORES	4451	52	15,896,526	19	8,495,156
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	967,284	56	586,821
DRUG/HEALTH STORES	446	103	5,561,751	129	5,402,159
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	7,596,575	19	2,755,791
APPAREL & ACCESSORIES	448	140	6,106,787	139	3,678,566
CLOTHING & SHOE STORES	4481, 4482	116	5,293,343	116	3,144,631
JEWELRY & LUGGAGE STORES	4483	24	813,444	23	533,935
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	3,549,609	135	5,676,169
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	3,038,936	88	4,510,255
BOOK/PERIODICAL/MUSIC STORE	4512	50	510,673	47	1,165,913
GENERAL MERCHANDISE STORES	452	26	26,860,739	14	43,062,526
DEPARTMENT STORES	4521	7	11,377,895	5	3,235,651
GENERAL MERCHANDISE STORES	4529	19	15,482,844	9	39,826,875
E-COMMERCE & MAIL ORDER	4541	162	2,281,795	165	3,131,989
MISCELLANEOUS RETAILERS	453, 4542, 4543	889	29,804,760	746	14,558,350
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>49,076</u>	<u>17</u>	<u>61,260</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>179,632</u>	<u>4</u>	<u>10,383</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,027,467</u>	<u>6</u>	<u>156,935</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,917</u>	<u>49,144,478</u>	<u>2,158</u>	<u>52,102,886</u>
CONSTRUCTION OF BUILDINGS	236	423	17,027,231	509	33,170,473
HEAVY CONSTRUCTION & HIGHWAYS	237	67	4,422,792	58	1,378,083
SPECIAL TRADE CONTRACTORS	238	1,427	27,694,455	1,591	17,554,331
<u>MANUFACTURING</u>	<u>31-33</u>	<u>614</u>	<u>12,623,158</u>	<u>495</u>	<u>5,378,823</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,557</u>	<u>52,529,666</u>	<u>1,179</u>	<u>17,250,139</u>
DURABLE GOODS	423	1,100	42,758,344	823	14,098,194
NONDURABLE GOODS	424	436	9,649,691	339	3,113,895
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	121,631	16	36,061
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>1,183,926</u>	<u>26</u>	<u>716,249</u>
<u>INFORMATION</u>	<u>51</u>	<u>319</u>	<u>25,274,723</u>	<u>321</u>	<u>14,173,342</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>5,147,020</u>	<u>84</u>	<u>3,174,325</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>316</u>	<u>16,878,579</u>	<u>254</u>	<u>9,854,986</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>450</u>	<u>8,797,009</u>	<u>510</u>	<u>6,659,423</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>848</u>	<u>8,781,180</u>	<u>1,040</u>	<u>9,947,318</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>48</u>	<u>4,572,716</u>	<u>54</u>	<u>2,878,477</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>317</u>	<u>38,373,371</u>	<u>229</u>	<u>43,333,059</u>
ACCOMMODATIONS	721	19	5,102,660	12	10,725,450
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	298	33,270,711	217	32,607,608
<u>OTHER SERVICES</u>	<u>81</u>	<u>574</u>	<u>17,063,215</u>	<u>474</u>	<u>11,706,951</u>
REPAIR & MAINTENANCE	811	432	13,547,922	324	8,890,286
PERSONAL SERVICE	812	126	3,489,212	132	2,721,092
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	26,081	18	95,573
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>7,685</u>	<u>6</u>	<u>10,279</u>
TOTAL ALL INDUSTRIES		9,437	\$408,480,720	8,915	\$375,546,466

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,364	\$151,386,745	1,190	\$95,480,227
MOTOR VEHICLES & PARTS	441	62	11,211,577	72	27,695,502
NEW & USED AUTO DEALERS	4411	15	1,747,651	19	21,884,039
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,400,821	8	839,716
AUTOMOTIVE PARTS & TIRE	4413	37	5,063,105	45	4,971,747
FURNITURE & HOME FURNISHING	442	86	4,603,463	44	1,956,742
ELECTRONICS & APPLIANCES	443	135	7,421,817	105	1,869,020
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	5,947,996	32	789,144
COMPUTERS & SOFTWARE	44312	80	1,473,323	71	1,072,069
CAMERA & PHOTO SUPPLIES	44313	3	497	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	14,686,681	81	14,600,544
BUILDING MATERIALS	4441	84	14,602,101	64	13,513,055
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	84,580	17	1,087,489
FOOD & BEVERAGE STORES	445	35	9,461,811	29	7,668,065
GROCERY & CONVENIENCE STORES	4451	14	8,912,566	14	7,528,984
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	549,245	15	139,081
DRUG/HEALTH STORES	446	65	2,223,252	81	2,407,056
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,858,490	27	5,963,565
APPAREL & ACCESSORIES	448	88	4,892,628	78	1,431,867
CLOTHING & SHOE STORES	4481, 4482	75	4,429,815	69	763,869
JEWELRY & LUGGAGE STORES	4483	13	462,813	9	667,999
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	21,951,894	88	1,706,675
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	21,364,691	56	1,360,209
BOOK/PERIODICAL/MUSIC STORE	4512	36	587,203	32	346,466
GENERAL MERCHANDISE STORES	452	19	58,750,939	15	22,459,151
DEPARTMENT STORES	4521	6	13,250,624	6	2,888,998
GENERAL MERCHANDISE STORES	4529	13	45,500,316	9	19,570,153
E-COMMERCE & MAIL ORDER	4541	127	1,060,256	116	729,216
MISCELLANEOUS RETAILERS	453, 4542, 4543	539	13,263,938	454	6,992,823
AGRICULTURE, FORESTRY, FISHING	11	6	36,450	7	12,322
MINING	21	4	209,442	4	171,690
UTILITIES	22	5	49,422	4	267,913
CONSTRUCTION	23	950	21,399,159	539	17,942,328
CONSTRUCTION OF BUILDINGS	236	181	10,333,603	110	10,024,896
HEAVY CONSTRUCTION & HIGHWAYS	237	32	896,729	21	977,299
SPECIAL TRADE CONTRACTORS	238	737	10,168,827	408	6,940,132
MANUFACTURING	31-33	252	2,931,877	254	3,431,675
WHOLESALE TRADE	42	734	9,212,656	869	11,928,591
DURABLE GOODS	423	499	7,361,130	655	10,434,791
NONDURABLE GOODS	424	227	1,830,371	210	1,483,004
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	21,155	4	10,796
TRANSPORTATION & WAREHOUSING	48-49	10	90,172	20	251,134
INFORMATION	51	184	8,103,969	206	6,579,806
FINANCE, INSURANCE	52	60	613,942	62	928,669
REAL ESTATE, RENTAL/LEASING	53	156	2,786,418	163	3,563,603
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	233	1,620,407	193	2,014,440
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	462	7,467,979	290	3,435,076
ARTS, ENTERTAINMENT & RECREATION	71	23	2,375,704	23	1,275,844
ACCOMMODATIONS & FOOD SERVICES	72	136	24,661,283	110	16,359,609
ACCOMMODATIONS	721	7	2,316,342	5	429,784
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	129	22,344,942	105	15,929,824
OTHER SERVICES	81	257	6,710,093	213	5,007,199
REPAIR & MAINTENANCE	811	175	5,543,330	140	4,002,781
PERSONAL SERVICE	812	66	1,156,542	61	892,748
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	10,221	12	111,670
PUBLIC ADMINISTRATION, OTHER	92.00	6	38,974	5	231,702
TOTAL ALL INDUSTRIES		4,842	\$239,694,694	4,152	\$168,881,829

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	1,913	\$307,211,870	1,428	\$109,640,126
MOTOR VEHICLES & PARTS	441	108	70,671,229	85	12,332,019
NEW & USED AUTO DEALERS	4411	35	58,961,488	18	4,213,079
RV, BOAT, MOTORCYCLE DEALERS	4412	12	5,299,292	14	4,238,244
AUTOMOTIVE PARTS & TIRE	4413	61	6,410,450	53	3,880,696
FURNITURE & HOME FURNISHING	442	119	14,773,921	86	2,185,046
ELECTRONICS & APPLIANCES	443	194	23,503,259	123	6,919,815
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	12,470,310	50	6,014,281
COMPUTERS & SOFTWARE	44312	128	10,819,654	70	900,007
CAMERA & PHOTO SUPPLIES	44313	4	213,296	3	5,527
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	148	12,295,069	110	3,965,891
BUILDING MATERIALS	4441	126	11,391,417	87	3,631,363
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	903,652	23	334,528
FOOD & BEVERAGE STORES	445	69	8,343,074	39	11,880,479
GROCERY & CONVENIENCE STORES	4451	33	7,272,376	19	11,627,660
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	1,070,698	20	252,819
DRUG/HEALTH STORES	446	108	8,849,771	82	2,468,615
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,281,848	22	2,979,649
APPAREL & ACCESSORIES	448	162	61,480,782	98	11,408,012
CLOTHING & SHOE STORES	4481, 4482	137	55,649,590	87	11,006,929
JEWELRY & LUGGAGE STORES	4483	25	5,831,191	11	401,083
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	23,826,832	99	4,240,505
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	20,266,532	62	3,938,680
BOOK/PERIODICAL/MUSIC STORE	4512	42	3,560,300	37	301,825
GENERAL MERCHANDISE STORES	452	20	58,360,347	17	38,724,216
DEPARTMENT STORES	4521	9	39,150,622	7	11,348,057
GENERAL MERCHANDISE STORES	4529	11	19,209,726	10	27,376,159
E-COMMERCE & MAIL ORDER	4541	155	3,021,413	134	1,652,974
MISCELLANEOUS RETAILERS	453, 4542, 4543	688	19,804,325	533	10,882,905
AGRICULTURE, FORESTRY, FISHING	11	8	13,573	7	35,446
MINING	21	4	9,677	D	D
UTILITIES	22	6	505,904	7	450,168
CONSTRUCTION	23	1,507	36,691,238	1,103	19,827,578
CONSTRUCTION OF BUILDINGS	236	292	21,526,414	227	9,624,005
HEAVY CONSTRUCTION & HIGHWAYS	237	40	1,947,539	38	2,401,382
SPECIAL TRADE CONTRACTORS	238	1,175	13,217,285	838	7,802,192
MANUFACTURING	31-33	379	3,569,471	280	3,063,892
WHOLESALE TRADE	42	1,032	15,716,735	851	8,350,364
DURABLE GOODS	423	716	13,104,436	612	5,995,630
NONDURABLE GOODS	424	301	2,511,748	224	2,304,792
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	100,551	15	49,942
TRANSPORTATION & WAREHOUSING	48-49	38	639,506	21	241,837
INFORMATION	51	241	10,125,596	221	7,246,818
FINANCE, INSURANCE	52	82	3,834,209	57	609,482
REAL ESTATE, RENTAL/LEASING	53	230	5,957,662	185	2,776,862
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	343	2,966,484	218	1,765,280
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	779	7,551,544	518	3,685,703
ARTS, ENTERTAINMENT & RECREATION	71	35	2,205,192	25	553,676
ACCOMMODATIONS & FOOD SERVICES	72	249	42,413,896	135	19,272,626
ACCOMMODATIONS	721	13	7,858,972	4	1,091,171
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	236	34,554,924	131	18,181,455
OTHER SERVICES	81	399	14,800,410	275	6,985,097
REPAIR & MAINTENANCE	811	294	12,103,924	198	5,906,381
PERSONAL SERVICE	812	95	2,593,013	62	1,070,413
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	103,473	15	8,303
PUBLIC ADMINISTRATION, OTHER	92.00	4	28,557	3	33,716
TOTAL ALL INDUSTRIES		7,249	\$454,241,523	5,336	\$184,547,221

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,145</u>	<u>\$18,346,707</u>	<u>1,122</u>	<u>\$69,832,114</u>
MOTOR VEHICLES & PARTS	441	23	169,558	79	14,602,319
NEW & USED AUTO DEALERS	4411	7	158,540	20	10,683,861
RV, BOAT, MOTORCYCLE DEALERS	4412	6	5,606	15	1,124,433
AUTOMOTIVE PARTS & TIRE	4413	10	5,413	44	2,794,026
FURNITURE & HOME FURNISHING	442	96	2,020,335	38	1,343,777
ELECTRONICS & APPLIANCES	443	107	1,496,572	102	2,194,465
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	514,523	34	1,322,013
COMPUTERS & SOFTWARE	44312	68	978,881	64	866,327
CAMERA & PHOTO SUPPLIES	44313	D	D	4	6,125
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	1,441,069	61	11,490,325
BUILDING MATERIALS	4441	87	1,135,107	52	11,197,067
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	305,961	9	293,258
FOOD & BEVERAGE STORES	445	34	1,188,442	30	3,700,456
GROCERY & CONVENIENCE STORES	4451	D	D	12	3,580,496
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	211,743	18	119,960
DRUG/HEALTH STORES	446	54	2,060,867	64	1,445,932
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	517,163	21	5,014,135
APPAREL & ACCESSORIES	448	88	1,356,149	85	2,480,929
CLOTHING & SHOE STORES	4481, 4482	80	1,309,274	75	2,330,193
JEWELRY & LUGGAGE STORES	4483	8	46,875	10	150,736
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	638,758	93	2,151,628
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	304,053	60	1,005,041
BOOK/PERIODICAL/MUSIC STORE	4512	33	334,705	33	1,146,587
GENERAL MERCHANDISE STORES	452	10	3,266,300	10	14,877,264
DEPARTMENT STORES	4521	4	174,601	4	193,466
GENERAL MERCHANDISE STORES	4529	6	3,091,699	6	14,683,799
E-COMMERCE & MAIL ORDER	4541	126	1,242,237	115	654,770
MISCELLANEOUS RETAILERS	453, 4542, 4543	408	2,949,258	424	9,876,113
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>35,252</u>	<u>4</u>	<u>27,400</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>19,102</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>242,182</u>	<u>4</u>	<u>799,497</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,319</u>	<u>31,524,767</u>	<u>367</u>	<u>12,644,514</u>
CONSTRUCTION OF BUILDINGS	236	317	17,615,278	66	6,487,776
HEAVY CONSTRUCTION & HIGHWAYS	237	44	6,535,363	17	2,242,995
SPECIAL TRADE CONTRACTORS	238	958	7,374,127	284	3,913,743
<u>MANUFACTURING</u>	<u>31-33</u>	<u>254</u>	<u>1,164,264</u>	<u>233</u>	<u>2,522,816</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>586</u>	<u>2,739,523</u>	<u>812</u>	<u>16,160,803</u>
DURABLE GOODS	423	388	2,319,593	577	13,588,927
NONDURABLE GOODS	424	191	412,984	224	2,538,544
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	6,946	11	33,332
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>72,132</u>	<u>13</u>	<u>186,491</u>
<u>INFORMATION</u>	<u>51</u>	<u>181</u>	<u>4,013,115</u>	<u>194</u>	<u>4,687,813</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>889,544</u>	<u>55</u>	<u>945,335</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>133</u>	<u>1,359,737</u>	<u>142</u>	<u>2,863,374</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>241</u>	<u>1,670,350</u>	<u>149</u>	<u>1,010,026</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>563</u>	<u>4,246,218</u>	<u>223</u>	<u>2,952,492</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>849,057</u>	<u>19</u>	<u>354,034</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>66</u>	<u>4,617,762</u>	<u>87</u>	<u>17,537,133</u>
ACCOMMODATIONS	721	D	D	15	4,195,968
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	4,616,495	72	13,341,165
<u>OTHER SERVICES</u>	<u>81</u>	<u>182</u>	<u>1,690,492</u>	<u>159</u>	<u>4,856,217</u>
REPAIR & MAINTENANCE	811	124	671,318	106	3,950,877
PERSONAL SERVICE	812	51	1,006,142	42	799,999
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	13,032	11	105,341
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>78,705</u>
TOTAL ALL INDUSTRIES		4,782	\$73,481,298	3,587	\$137,507,414

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,280	\$76,680,628	844	\$11,289,624
MOTOR VEHICLES & PARTS	441	75	23,090,053	22	48,741
NEW & USED AUTO DEALERS	4411	20	16,582,555	3	24,715
RV, BOAT, MOTORCYCLE DEALERS	4412	15	3,749,762	6	8,268
AUTOMOTIVE PARTS & TIRE	4413	40	2,757,736	13	15,758
FURNITURE & HOME FURNISHING	442	58	2,045,311	50	330,643
ELECTRONICS & APPLIANCES	443	141	2,556,868	73	1,098,921
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	1,625,241	27	122,965
COMPUTERS & SOFTWARE	44312	92	853,894	46	975,956
CAMERA & PHOTO SUPPLIES	44313	3	77,733	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	9,463,285	77	835,400
BUILDING MATERIALS	4441	85	8,970,918	67	809,256
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	492,368	10	26,144
FOOD & BEVERAGE STORES	445	52	7,115,412	24	3,570,285
GROCERY & CONVENIENCE STORES	4451	17	6,960,306	11	3,566,009
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	155,107	13	4,276
DRUG/HEALTH STORES	446	77	1,563,857	43	579,042
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,216,674	6	387,089
APPAREL & ACCESSORIES	448	85	681,268	61	109,062
CLOTHING & SHOE STORES	4481, 4482	76	568,635	57	103,050
JEWELRY & LUGGAGE STORES	4483	9	112,633	4	6,011
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	1,072,785	58	316,339
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	863,979	36	248,077
BOOK/PERIODICAL/MUSIC STORE	4512	28	208,806	22	68,262
GENERAL MERCHANDISE STORES	452	13	17,587,856	10	1,243,147
DEPARTMENT STORES	4521	4	300,974	D	D
GENERAL MERCHANDISE STORES	4529	9	17,286,883	8	1,200,119
E-COMMERCE & MAIL ORDER	4541	119	807,063	107	391,894
MISCELLANEOUS RETAILERS	453, 4542, 4543	459	8,480,194	313	2,379,062
AGRICULTURE, FORESTRY, FISHING	11	7	26,678	6	3,880
MINING	21	3	20,614	D	D
UTILITIES	22	3	9,084	6	3,300
CONSTRUCTION	23	649	11,327,668	543	7,826,401
CONSTRUCTION OF BUILDINGS	236	127	4,738,783	108	1,739,927
HEAVY CONSTRUCTION & HIGHWAYS	237	22	580,626	13	3,806,667
SPECIAL TRADE CONTRACTORS	238	500	6,008,259	422	2,279,807
MANUFACTURING	31-33	250	1,994,962	165	727,934
WHOLESALE TRADE	42	860	13,834,168	464	5,044,012
DURABLE GOODS	423	611	9,990,075	314	4,058,433
NONDURABLE GOODS	424	237	3,822,266	145	983,402
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	21,828	5	2,177
TRANSPORTATION & WAREHOUSING	48-49	25	836,261	8	17,653
INFORMATION	51	206	5,048,943	161	3,532,547
FINANCE, INSURANCE	52	53	997,848	36	464,425
REAL ESTATE, RENTAL/LEASING	53	164	3,418,927	116	876,380
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	228	4,398,850	136	1,083,804
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	367	5,358,889	307	913,233
ARTS, ENTERTAINMENT & RECREATION	71	23	1,599,885	15	1,166,441
ACCOMMODATIONS & FOOD SERVICES	72	118	12,724,664	58	3,833,644
ACCOMMODATIONS	721	9	1,854,545	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	10,870,119	56	3,530,733
OTHER SERVICES	81	215	4,249,290	117	1,254,174
REPAIR & MAINTENANCE	811	145	3,227,586	74	702,263
PERSONAL SERVICE	812	53	888,562	36	461,399
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	133,142	7	90,511
PUBLIC ADMINISTRATION, OTHER	92.00	5	20,725	D	D
TOTAL ALL INDUSTRIES		4,456	\$142,548,084	2,985	\$38,038,536

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,034</u>	<u>\$41,526,416</u>	<u>2,144</u>	<u>\$218,915,411</u>
MOTOR VEHICLES & PARTS	441	56	5,226,447	98	67,568,127
NEW & USED AUTO DEALERS	4411	12	2,877,473	24	59,935,561
RV, BOAT, MOTORCYCLE DEALERS	4412	13	215,738	22	3,488,457
AUTOMOTIVE PARTS & TIRE	4413	31	2,133,236	52	4,144,110
FURNITURE & HOME FURNISHING	442	60	1,268,127	113	8,696,420
ELECTRONICS & APPLIANCES	443	96	1,944,351	213	12,252,139
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	1,361,843	63	7,591,816
COMPUTERS & SOFTWARE	44312	50	478,302	142	4,380,760
CAMERA & PHOTO SUPPLIES	44313	D	D	8	279,563
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	7,622,576	145	22,104,463
BUILDING MATERIALS	4441	54	7,584,175	121	20,833,017
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	38,401	24	1,271,446
FOOD & BEVERAGE STORES	445	23	3,690,459	57	16,186,169
GROCERY & CONVENIENCE STORES	4451	5	3,367,423	25	15,593,650
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	323,036	32	592,519
DRUG/HEALTH STORES	446	57	1,255,865	144	6,224,740
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,786,205	28	4,208,073
APPAREL & ACCESSORIES	448	86	978,560	165	17,195,392
CLOTHING & SHOE STORES	4481, 4482	73	729,083	140	15,273,563
JEWELRY & LUGGAGE STORES	4483	13	249,477	25	1,921,830
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	919,588	174	13,670,162
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	726,760	103	8,103,907
BOOK/PERIODICAL/MUSIC STORE	4512	28	192,828	71	5,566,255
GENERAL MERCHANDISE STORES	452	11	11,900,741	19	25,506,676
DEPARTMENT STORES	4521	3	171,353	8	23,554,860
GENERAL MERCHANDISE STORES	4529	8	11,729,387	11	1,951,816
E-COMMERCE & MAIL ORDER	4541	116	927,128	175	4,226,663
MISCELLANEOUS RETAILERS	453, 4542, 4543	379	4,006,371	813	21,076,387
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>6,416</u>	<u>16</u>	<u>144,335</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>114,052</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>168,724</u>	<u>9</u>	<u>37,839</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>401</u>	<u>9,556,841</u>	<u>1,376</u>	<u>77,614,610</u>
CONSTRUCTION OF BUILDINGS	236	64	5,188,124	326	52,145,866
HEAVY CONSTRUCTION & HIGHWAYS	237	18	656,775	46	3,256,203
SPECIAL TRADE CONTRACTORS	238	319	3,711,943	1,004	22,212,541
<u>MANUFACTURING</u>	<u>31-33</u>	<u>172</u>	<u>1,573,941</u>	<u>476</u>	<u>7,252,598</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>570</u>	<u>5,174,889</u>	<u>1,332</u>	<u>43,312,478</u>
DURABLE GOODS	423	390	3,188,405	935	39,444,678
NONDURABLE GOODS	424	175	1,540,506	382	3,771,503
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	445,978	15	96,297
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>64,071</u>	<u>33</u>	<u>306,969</u>
<u>INFORMATION</u>	<u>51</u>	<u>177</u>	<u>3,291,690</u>	<u>321</u>	<u>23,262,468</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>555,921</u>	<u>86</u>	<u>3,725,162</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>115</u>	<u>1,271,592</u>	<u>262</u>	<u>9,007,240</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>147</u>	<u>906,225</u>	<u>407</u>	<u>8,996,082</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>233</u>	<u>1,662,012</u>	<u>734</u>	<u>9,992,426</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>870,661</u>	<u>46</u>	<u>2,203,314</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>11,350,364</u>	<u>264</u>	<u>37,643,001</u>
ACCOMMODATIONS	721	7	1,646,619	15	4,056,434
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	66	9,703,745	249	33,586,567
<u>OTHER SERVICES</u>	<u>81</u>	<u>146</u>	<u>2,050,837</u>	<u>434</u>	<u>12,686,815</u>
REPAIR & MAINTENANCE	811	93	1,358,959	279	10,285,972
PERSONAL SERVICE	812	44	539,086	122	1,954,117
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	152,791	33	446,726
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>675</u>	<u>15</u>	<u>820,911</u>
TOTAL ALL INDUSTRIES		3,155	\$80,092,384	7,958	\$456,035,710

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>547</u>	<u>\$28,480,386</u>	<u>1,256</u>	<u>\$97,433,293</u>
MOTOR VEHICLES & PARTS	441	42	5,666,655	92	40,283,154
NEW & USED AUTO DEALERS	4411	17	4,397,083	24	24,900,035
RV, BOAT, MOTORCYCLE DEALERS	4412	7	78,130	13	9,072,361
AUTOMOTIVE PARTS & TIRE	4413	18	1,191,441	55	6,310,758
FURNITURE & HOME FURNISHING	442	15	277,178	46	1,492,639
ELECTRONICS & APPLIANCES	443	40	472,036	124	1,898,584
APPLIANCES, TV & OTHER ELECTRONICS	44311	15	351,793	39	820,221
COMPUTERS & SOFTWARE	44312	23	118,283	82	1,060,509
CAMERA & PHOTO SUPPLIES	44313	D	D	3	17,854
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	4,879,919	69	10,171,598
BUILDING MATERIALS	4441	21	4,565,327	55	9,907,456
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	314,592	14	264,142
FOOD & BEVERAGE STORES	445	8	1,222,049	40	6,898,706
GROCERY & CONVENIENCE STORES	4451	D	D	19	6,592,190
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	48,979	21	306,516
DRUG/HEALTH STORES	446	38	524,450	73	3,239,050
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	414,106	21	5,269,878
APPAREL & ACCESSORIES	448	47	288,589	98	1,340,826
CLOTHING & SHOE STORES	4481, 4482	43	181,676	84	1,269,242
JEWELRY & LUGGAGE STORES	4483	4	106,913	14	71,584
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	176,475	81	2,373,218
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	128,970	52	1,010,521
BOOK/PERIODICAL/MUSIC STORE	4512	20	47,505	29	1,362,697
GENERAL MERCHANDISE STORES	452	8	13,354,933	11	15,652,824
DEPARTMENT STORES	4521	4	29,343	4	408,132
GENERAL MERCHANDISE STORES	4529	4	13,325,590	7	15,244,692
E-COMMERCE & MAIL ORDER	4541	77	176,755	127	863,498
MISCELLANEOUS RETAILERS	453, 4542, 4543	198	1,027,241	474	7,949,318
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>121,783</u>	<u>13</u>	<u>771,837</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>31,826</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>128</u>	<u>1,956,286</u>	<u>659</u>	<u>26,628,048</u>
CONSTRUCTION OF BUILDINGS	236	26	1,096,618	122	10,375,826
HEAVY CONSTRUCTION & HIGHWAYS	237	7	61,746	33	2,303,624
SPECIAL TRADE CONTRACTORS	238	95	797,922	504	13,948,599
<u>MANUFACTURING</u>	<u>31-33</u>	<u>78</u>	<u>221,666</u>	<u>231</u>	<u>3,830,215</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>338</u>	<u>1,773,075</u>	<u>851</u>	<u>23,960,274</u>
DURABLE GOODS	423	238	1,050,798	598	19,167,565
NONDURABLE GOODS	424	98	716,735	241	4,658,187
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	12	134,522
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>141,050</u>	<u>34</u>	<u>1,807,681</u>
<u>INFORMATION</u>	<u>51</u>	<u>115</u>	<u>1,285,061</u>	<u>208</u>	<u>7,807,167</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>23</u>	<u>194,669</u>	<u>58</u>	<u>1,243,937</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>72</u>	<u>897,825</u>	<u>172</u>	<u>8,366,510</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>62</u>	<u>229,223</u>	<u>201</u>	<u>1,665,054</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>88</u>	<u>339,928</u>	<u>303</u>	<u>3,233,117</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>235,893</u>	<u>17</u>	<u>728,596</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>39</u>	<u>4,948,567</u>	<u>120</u>	<u>17,711,649</u>
ACCOMMODATIONS	721	6	1,539,738	13	3,719,395
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	33	3,408,828	107	13,992,254
<u>OTHER SERVICES</u>	<u>81</u>	<u>62</u>	<u>992,280</u>	<u>189</u>	<u>15,018,750</u>
REPAIR & MAINTENANCE	811	35	802,327	136	13,419,598
PERSONAL SERVICE	812	21	188,310	42	1,472,969
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	1,643	11	126,183
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>487</u>	<u>4</u>	<u>145,018</u>
TOTAL ALL INDUSTRIES		1,578	\$41,819,377	4,321	\$210,613,490

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,121</u>	<u>\$35,184,148</u>	<u>914</u>	<u>\$19,549,716</u>
MOTOR VEHICLES & PARTS	441	72	8,074,434	41	2,019,869
NEW & USED AUTO DEALERS	4411	19	6,566,859	3	190,698
RV, BOAT, MOTORCYCLE DEALERS	4412	14	48,076	14	579,370
AUTOMOTIVE PARTS & TIRE	4413	39	1,459,499	24	1,249,801
FURNITURE & HOME FURNISHING	442	46	1,202,007	50	681,662
ELECTRONICS & APPLIANCES	443	99	1,983,766	71	865,262
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	1,140,842	30	276,169
COMPUTERS & SOFTWARE	44312	67	840,330	39	586,891
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	59	2,460,234	64	1,942,853
BUILDING MATERIALS	4441	46	2,262,384	52	1,727,645
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	197,849	12	215,208
FOOD & BEVERAGE STORES	445	29	5,520,318	13	3,541,089
GROCERY & CONVENIENCE STORES	4451	11	5,228,264	4	3,370,460
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	292,054	9	170,629
DRUG/HEALTH STORES	446	58	2,049,479	47	1,117,826
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,959,816	7	940,267
APPAREL & ACCESSORIES	448	84	1,113,503	83	1,429,777
CLOTHING & SHOE STORES	4481, 4482	74	1,028,887	75	1,292,517
JEWELRY & LUGGAGE STORES	4483	10	84,615	8	137,259
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	2,247,120	70	981,941
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	1,589,344	46	746,641
BOOK/PERIODICAL/MUSIC STORE	4512	32	657,776	24	235,299
GENERAL MERCHANDISE STORES	452	15	3,121,423	12	995,950
DEPARTMENT STORES	4521	4	167,188	4	143,898
GENERAL MERCHANDISE STORES	4529	11	2,954,236	8	852,052
E-COMMERCE & MAIL ORDER	4541	126	898,760	105	613,425
MISCELLANEOUS RETAILERS	453, 4542, 4543	423	3,553,287	351	4,419,797
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>876,205</u>	<u>5</u>	<u>35,048</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>4,975</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>355</u>	<u>13,959,999</u>	<u>275</u>	<u>6,887,245</u>
CONSTRUCTION OF BUILDINGS	236	75	9,847,951	72	2,413,746
HEAVY CONSTRUCTION & HIGHWAYS	237	14	566,783	10	1,133,556
SPECIAL TRADE CONTRACTORS	238	266	3,545,265	193	3,339,943
<u>MANUFACTURING</u>	<u>31-33</u>	<u>211</u>	<u>1,847,739</u>	<u>172</u>	<u>3,353,057</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>728</u>	<u>8,154,413</u>	<u>507</u>	<u>3,255,162</u>
DURABLE GOODS	423	515	6,979,279	354	2,458,779
NONDURABLE GOODS	424	204	1,133,979	150	793,677
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	41,156	3	2,706
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>464,458</u>	<u>11</u>	<u>227,032</u>
<u>INFORMATION</u>	<u>51</u>	<u>184</u>	<u>3,235,556</u>	<u>155</u>	<u>1,792,760</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>780,652</u>	<u>34</u>	<u>258,553</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>120</u>	<u>1,561,970</u>	<u>89</u>	<u>538,358</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>184</u>	<u>1,909,909</u>	<u>122</u>	<u>752,012</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>258</u>	<u>1,786,374</u>	<u>183</u>	<u>828,498</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>25</u>	<u>1,032,335</u>	<u>16</u>	<u>1,211,445</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>111</u>	<u>15,939,490</u>	<u>104</u>	<u>9,914,099</u>
ACCOMMODATIONS	721	20	5,949,909	25	2,523,206
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	9,989,581	79	7,390,893
<u>OTHER SERVICES</u>	<u>81</u>	<u>156</u>	<u>2,813,274</u>	<u>106</u>	<u>2,333,599</u>
REPAIR & MAINTENANCE	811	103	2,146,417	60	1,922,818
PERSONAL SERVICE	812	42	516,235	36	373,266
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	150,622	10	37,515
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>8,816</u>	<u>4</u>	<u>78,332</u>
TOTAL ALL INDUSTRIES		3,533	\$89,563,818	2,700	\$51,034,302

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>984</u>	<u>\$35,062,861</u>	<u>1,998</u>	<u>\$247,917,472</u>
MOTOR VEHICLES & PARTS	441	40	7,568,160	111	91,209,967
NEW & USED AUTO DEALERS	4411	10	6,119,905	43	86,994,594
RV, BOAT, MOTORCYCLE DEALERS	4412	4	93,584	11	31,487
AUTOMOTIVE PARTS & TIRE	4413	26	1,354,671	57	4,183,886
FURNITURE & HOME FURNISHING	442	40	1,892,176	114	5,557,940
ELECTRONICS & APPLIANCES	443	102	1,580,748	191	12,872,682
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	682,697	69	9,509,417
COMPUTERS & SOFTWARE	44312	60	884,874	117	3,344,022
CAMERA & PHOTO SUPPLIES	44313	4	13,177	5	19,243
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	1,853,622	133	17,021,687
BUILDING MATERIALS	4441	49	1,695,924	115	16,750,777
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	157,698	18	270,909
FOOD & BEVERAGE STORES	445	22	3,832,637	41	5,452,376
GROCERY & CONVENIENCE STORES	4451	4	3,828,181	11	5,070,804
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	4,456	30	381,572
DRUG/HEALTH STORES	446	55	740,202	108	2,379,801
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	773,250	22	3,362,677
APPAREL & ACCESSORIES	448	82	638,208	131	12,415,346
CLOTHING & SHOE STORES	4481, 4482	73	483,148	110	11,161,537
JEWELRY & LUGGAGE STORES	4483	9	155,060	21	1,253,810
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	6,333,475	143	8,361,450
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	649,697	94	6,857,815
BOOK/PERIODICAL/MUSIC STORE	4512	32	5,683,778	49	1,503,635
GENERAL MERCHANDISE STORES	452	12	2,906,302	24	68,537,050
DEPARTMENT STORES	4521	4	97,768	8	22,415,945
GENERAL MERCHANDISE STORES	4529	8	2,808,534	16	46,121,105
E-COMMERCE & MAIL ORDER	4541	115	1,276,077	154	2,462,372
MISCELLANEOUS RETAILERS	453, 4542, 4543	370	5,668,004	826	18,284,122
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>14</u>	<u>75,284</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>14,833</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>62,928</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>295</u>	<u>16,272,179</u>	<u>1,513</u>	<u>70,843,469</u>
CONSTRUCTION OF BUILDINGS	236	64	8,569,081	326	51,756,021
HEAVY CONSTRUCTION & HIGHWAYS	237	15	311,169	60	3,496,333
SPECIAL TRADE CONTRACTORS	238	216	7,391,930	1,127	15,591,115
<u>MANUFACTURING</u>	<u>31-33</u>	<u>182</u>	<u>2,081,117</u>	<u>415</u>	<u>4,508,496</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>677</u>	<u>10,984,408</u>	<u>1,166</u>	<u>22,494,233</u>
DURABLE GOODS	423	481	9,440,659	819	19,173,406
NONDURABLE GOODS	424	191	1,507,796	335	3,262,648
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	35,954	12	58,179
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>444,764</u>	<u>24</u>	<u>420,239</u>
<u>INFORMATION</u>	<u>51</u>	<u>155</u>	<u>3,049,414</u>	<u>265</u>	<u>9,815,219</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>282,480</u>	<u>84</u>	<u>4,945,116</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>91</u>	<u>1,186,912</u>	<u>251</u>	<u>7,103,375</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>142</u>	<u>2,592,787</u>	<u>320</u>	<u>2,905,272</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>186</u>	<u>3,940,281</u>	<u>727</u>	<u>8,576,244</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>908,822</u>	<u>38</u>	<u>3,445,592</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>84</u>	<u>11,305,756</u>	<u>198</u>	<u>34,768,052</u>
ACCOMMODATIONS	721	8	2,005,544	6	706,955
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	9,300,212	192	34,061,097
<u>OTHER SERVICES</u>	<u>81</u>	<u>87</u>	<u>1,992,685</u>	<u>423</u>	<u>8,399,116</u>
REPAIR & MAINTENANCE	811	48	1,544,080	307	6,266,402
PERSONAL SERVICE	812	34	445,819	95	1,864,829
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	2,785	21	267,885
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>39,986</u>
TOTAL ALL INDUSTRIES		<u>2,946</u>	<u>\$90,250,300</u>	<u>7,457</u>	<u>\$426,361,631</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	1,995	\$178,017,959	2,081	\$274,022,142
MOTOR VEHICLES & PARTS	441	72	5,993,779	100	92,089,195
NEW & USED AUTO DEALERS	4411	16	1,639,380	29	76,535,864
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,052,370	14	8,523,251
AUTOMOTIVE PARTS & TIRE	4413	44	3,302,030	57	7,030,080
FURNITURE & HOME FURNISHING	442	138	9,035,958	133	36,986,179
ELECTRONICS & APPLIANCES	443	256	37,158,837	226	30,435,328
APPLIANCES, TV & OTHER ELECTRONICS	44311	70	14,603,870	61	1,761,169
COMPUTERS & SOFTWARE	44312	184	22,553,125	161	28,666,681
CAMERA & PHOTO SUPPLIES	44313	D	D	4	7,477
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	158	13,966,729	151	15,434,421
BUILDING MATERIALS	4441	129	13,661,568	130	14,778,881
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	305,161	21	655,540
FOOD & BEVERAGE STORES	445	71	10,957,419	79	10,771,455
GROCERY & CONVENIENCE STORES	4451	22	9,652,399	34	10,226,532
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	1,305,020	45	544,923
DRUG/HEALTH STORES	446	110	5,820,865	131	7,458,420
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,346,591	28	4,263,748
APPAREL & ACCESSORIES	448	126	11,548,042	123	3,435,302
CLOTHING & SHOE STORES	4481, 4482	108	11,035,443	106	2,322,385
JEWELRY & LUGGAGE STORES	4483	18	512,598	17	1,112,917
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	10,414,641	125	4,217,588
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	98	8,880,552	87	3,708,427
BOOK/PERIODICAL/MUSIC STORE	4512	49	1,534,090	38	509,161
GENERAL MERCHANDISE STORES	452	15	39,123,786	22	47,717,467
DEPARTMENT STORES	4521	7	27,693,726	7	12,113,500
GENERAL MERCHANDISE STORES	4529	8	11,430,060	15	35,603,967
E-COMMERCE & MAIL ORDER	4541	162	10,164,469	161	2,855,930
MISCELLANEOUS RETAILERS	453, 4542, 4543	729	22,486,844	802	18,357,107
AGRICULTURE, FORESTRY, FISHING	11	15	35,881	22	78,654
MINING	21	4	76,707	10	124,748
UTILITIES	22	5	13,882	6	1,108,563
CONSTRUCTION	23	2,014	74,125,506	1,996	59,687,288
CONSTRUCTION OF BUILDINGS	236	468	39,867,285	432	21,488,732
HEAVY CONSTRUCTION & HIGHWAYS	237	62	3,816,326	62	16,349,482
SPECIAL TRADE CONTRACTORS	238	1,484	30,441,894	1,502	21,849,074
MANUFACTURING	31-33	564	8,109,123	508	11,422,297
WHOLESALE TRADE	42	1,238	71,193,460	1,381	24,549,380
DURABLE GOODS	423	865	66,829,539	966	20,057,144
NONDURABLE GOODS	424	355	4,009,932	398	4,303,519
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	353,989	17	188,716
TRANSPORTATION & WAREHOUSING	48-49	32	561,222	32	708,630
INFORMATION	51	282	28,842,914	321	18,907,486
FINANCE, INSURANCE	52	71	2,519,507	90	5,033,214
REAL ESTATE, RENTAL/LEASING	53	260	12,650,674	274	11,538,673
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	509	25,898,297	403	5,249,618
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	944	15,459,499	900	10,539,975
ARTS, ENTERTAINMENT & RECREATION	71	55	1,462,916	41	2,854,227
ACCOMMODATIONS & FOOD SERVICES	72	229	56,390,514	277	43,573,438
ACCOMMODATIONS	721	7	8,228,984	14	6,408,600
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	222	48,161,530	263	37,164,838
OTHER SERVICES	81	406	13,221,984	486	11,024,828
REPAIR & MAINTENANCE	811	283	8,700,951	351	8,500,861
PERSONAL SERVICE	812	105	4,406,568	117	2,344,746
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	114,465	18	179,221
PUBLIC ADMINISTRATION, OTHER	92.00	4	8,392	5	32,096
TOTAL ALL INDUSTRIES		8,627	\$488,588,436	8,833	\$480,455,258

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,471</u>	<u>104,008,377</u>	<u>\$794</u>	<u>\$28,270,003</u>
MOTOR VEHICLES & PARTS	441	70	15,360,052	33	2,370,634
NEW & USED AUTO DEALERS	4411	16	10,464,610	9	625,110
RV, BOAT, MOTORCYCLE DEALERS	4412	14	1,030,741	5	229,888
AUTOMOTIVE PARTS & TIRE	4413	40	3,864,701	19	1,515,636
FURNITURE & HOME FURNISHING	442	61	4,975,664	36	211,347
ELECTRONICS & APPLIANCES	443	145	5,058,054	67	2,409,871
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	2,287,209	29	356,172
COMPUTERS & SOFTWARE	44312	101	2,750,224	38	2,053,699
CAMERA & PHOTO SUPPLIES	44313	3	20,621	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	14,123,313	77	863,362
BUILDING MATERIALS	4441	73	13,198,745	69	836,504
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	924,568	8	26,858
FOOD & BEVERAGE STORES	445	40	8,823,441	29	4,641,390
GROCERY & CONVENIENCE STORES	4451	9	8,735,686	18	4,277,583
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	87,755	11	363,807
DRUG/HEALTH STORES	446	108	3,820,470	32	84,101
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	4,227,974	11	862,425
APPAREL & ACCESSORIES	448	103	4,658,660	58	219,868
CLOTHING & SHOE STORES	4481, 4482	84	4,329,301	50	212,597
JEWELRY & LUGGAGE STORES	4483	19	329,360	8	7,271
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	3,508,169	43	158,067
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	1,956,310	25	106,133
BOOK/PERIODICAL/MUSIC STORE	4512	41	1,551,859	18	51,934
GENERAL MERCHANDISE STORES	452	15	25,954,017	7	133,219
DEPARTMENT STORES	4521	7	6,130,041	3	51,506
GENERAL MERCHANDISE STORES	4529	8	19,823,976	4	81,713
E-COMMERCE & MAIL ORDER	4541	154	1,563,294	62	453,031
MISCELLANEOUS RETAILERS	453, 4542, 4543	565	11,935,269	339	15,862,688
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>100,261</u>	<u>7</u>	<u>6,056</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>19,417</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>556,409</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>754</u>	<u>33,704,333</u>	<u>535</u>	<u>53,155,779</u>
CONSTRUCTION OF BUILDINGS	236	164	12,751,726	93	47,222,097
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,956,923	24	2,269,380
SPECIAL TRADE CONTRACTORS	238	555	17,995,684	418	3,664,302
<u>MANUFACTURING</u>	<u>31-33</u>	<u>292</u>	<u>3,538,646</u>	<u>160</u>	<u>860,674</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>972</u>	<u>20,923,706</u>	<u>459</u>	<u>4,574,096</u>
DURABLE GOODS	423	686	17,016,137	323	2,896,420
NONDURABLE GOODS	424	274	3,563,784	125	1,489,408
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	343,785	11	188,268
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>181,710</u>	<u>25</u>	<u>17,527,082</u>
<u>INFORMATION</u>	<u>51</u>	<u>220</u>	<u>9,288,452</u>	<u>113</u>	<u>4,054,841</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>629,629</u>	<u>34</u>	<u>207,939</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>181</u>	<u>11,304,476</u>	<u>133</u>	<u>64,302,341</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>253</u>	<u>7,397,592</u>	<u>110</u>	<u>1,095,037</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>361</u>	<u>4,762,207</u>	<u>254</u>	<u>1,597,399</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>2,333,964</u>	<u>5</u>	<u>176,341</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>128</u>	<u>26,924,102</u>	<u>111</u>	<u>71,717,953</u>
ACCOMMODATIONS	721	13	5,473,666	31	40,958,242
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	21,450,436	80	30,759,710
<u>OTHER SERVICES</u>	<u>81</u>	<u>170</u>	<u>4,307,540</u>	<u>156</u>	<u>8,914,213</u>
REPAIR & MAINTENANCE	811	100	2,682,421	115	1,625,273
PERSONAL SERVICE	812	56	1,461,765	35	7,287,261
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	163,354	6	1,679
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>13,889</u>	<u>3</u>	<u>41,613</u>
TOTAL ALL INDUSTRIES		\$4,925	229,987,401	\$2,904	\$256,522,032

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	\$6,685	1,293,162,892	\$886	\$29,951,846
MOTOR VEHICLES & PARTS	441	317	169,779,897	46	2,217,084
NEW & USED AUTO DEALERS	4411	105	127,230,626	9	280,367
RV, BOAT, MOTORCYCLE DEALERS	4412	90	25,099,494	8	80,785
AUTOMOTIVE PARTS & TIRE	4413	122	17,449,778	29	1,855,931
FURNITURE & HOME FURNISHING	442	419	64,820,948	38	653,637
ELECTRONICS & APPLIANCES	443	618	120,498,251	83	1,045,228
APPLIANCES, TV & OTHER ELECTRONICS	44311	180	34,761,946	35	600,548
COMPUTERS & SOFTWARE	44312	425	80,529,979	47	444,620
CAMERA & PHOTO SUPPLIES	44313	13	5,206,326	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	413	88,823,794	57	2,871,211
BUILDING MATERIALS	4441	326	85,086,421	51	2,844,120
LAWN & GARDEN SUPPLIES & EQUIP.	4442	87	3,737,373	6	27,092
FOOD & BEVERAGE STORES	445	548	113,165,261	14	2,047,332
GROCERY & CONVENIENCE STORES	4451	323	101,809,865	8	2,043,186
OTHER FOOD & BEVERAGE STORES	4452, 4453	225	11,355,396	6	4,146
DRUG/HEALTH STORES	446	318	59,115,422	55	167,772
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	125	26,562,714	11	1,289,425
APPAREL & ACCESSORIES	448	589	156,952,437	63	203,286
CLOTHING & SHOE STORES	4481, 4482	455	143,655,562	54	125,994
JEWELRY & LUGGAGE STORES	4483	134	13,296,875	9	77,292
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	438	89,103,998	64	291,123
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	275	57,325,623	36	87,152
BOOK/PERIODICAL/MUSIC STORE	4512	163	31,778,375	28	203,971
GENERAL MERCHANDISE STORES	452	45	169,084,112	13	15,982,210
DEPARTMENT STORES	4521	9	70,710,936	4	224,916
GENERAL MERCHANDISE STORES	4529	36	98,373,177	9	15,757,294
E-COMMERCE & MAIL ORDER	4541	317	34,589,007	112	562,534
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,538	200,667,051	330	2,621,002
AGRICULTURE, FORESTRY, FISHING	11	52	753,305	5	61,005
MINING	21	12	280,583	D	D
UTILITIES	22	11	166,677	3	15,730
CONSTRUCTION	23	7,005	659,639,473	329	9,199,152
CONSTRUCTION OF BUILDINGS	236	2,352	431,025,689	62	5,332,791
HEAVY CONSTRUCTION & HIGHWAYS	237	187	27,898,890	13	1,838,599
SPECIAL TRADE CONTRACTORS	238	4,466	200,714,894	254	2,027,761
MANUFACTURING	31-33	1,710	106,986,920	150	723,025
WHOLESALE TRADE	42	3,004	301,518,709	580	4,024,300
DURABLE GOODS	423	2,049	245,561,786	414	3,255,204
NONDURABLE GOODS	424	903	54,187,623	162	755,599
ELECTRONIC MARKETS, AGENTS & BROKERS	425	52	1,769,300	4	13,497
TRANSPORTATION & WAREHOUSING	48-49	226	28,337,768	4	14,834
INFORMATION	51	709	180,691,324	164	1,777,453
FINANCE, INSURANCE	52	179	32,896,654	44	719,585
REAL ESTATE, RENTAL/LEASING	53	717	115,003,876	112	885,210
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,953	101,761,742	131	619,217
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,725	121,260,952	219	1,223,555
ARTS, ENTERTAINMENT & RECREATION	71	381	42,857,598	13	232,746
ACCOMMODATIONS & FOOD SERVICES	72	2,566	720,545,505	70	5,828,210
ACCOMMODATIONS	721	141	210,939,191	4	298,719
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,425	509,606,314	66	5,529,491
OTHER SERVICES	81	1,994	147,469,957	117	1,587,625
REPAIR & MAINTENANCE	811	1,188	78,814,817	82	1,141,854
PERSONAL SERVICE	812	704	65,171,892	28	335,030
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	102	3,483,247	7	110,741
PUBLIC ADMINISTRATION, OTHER	92.00	16	1,002,839	D	D
TOTAL ALL INDUSTRIES		\$29,951	3,854,359,298	\$2,831	\$56,878,159

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$2,992</u>	<u>455,434,292</u>	<u>\$679</u>	<u>\$32,188,294</u>
MOTOR VEHICLES & PARTS	441	182	70,745,466	40	6,216,715
NEW & USED AUTO DEALERS	4411	69	55,182,175	13	3,543,312
RV, BOAT, MOTORCYCLE DEALERS	4412	22	2,704,151	3	552
AUTOMOTIVE PARTS & TIRE	4413	91	12,859,140	24	2,672,851
FURNITURE & HOME FURNISHING	442	139	17,510,064	26	195,264
ELECTRONICS & APPLIANCES	443	342	27,922,359	51	827,982
APPLIANCES, TV & OTHER ELECTRONICS	44311	96	15,601,054	20	693,781
COMPUTERS & SOFTWARE	44312	241	12,252,138	30	131,493
CAMERA & PHOTO SUPPLIES	44313	5	69,167	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	176	51,379,883	40	2,283,874
BUILDING MATERIALS	4441	137	47,197,623	33	2,027,132
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	4,182,259	7	256,742
FOOD & BEVERAGE STORES	445	142	35,636,396	27	3,205,057
GROCERY & CONVENIENCE STORES	4451	64	34,361,700	20	3,193,065
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	1,274,696	7	11,991
DRUG/HEALTH STORES	446	175	15,749,264	35	478,003
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	7,944,344	12	1,293,473
APPAREL & ACCESSORIES	448	203	43,012,439	57	960,364
CLOTHING & SHOE STORES	4481, 4482	173	38,600,772	52	921,903
JEWELRY & LUGGAGE STORES	4483	30	4,411,668	5	38,461
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	219	26,668,078	43	410,565
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	142	18,544,536	28	396,558
BOOK/PERIODICAL/MUSIC STORE	4512	77	8,123,542	15	14,007
GENERAL MERCHANDISE STORES	452	26	103,998,556	13	13,677,938
DEPARTMENT STORES	4521	8	33,736,935	4	1,344,170
GENERAL MERCHANDISE STORES	4529	18	70,261,621	9	12,333,768
E-COMMERCE & MAIL ORDER	4541	201	7,102,480	71	245,456
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,134	47,764,963	264	2,393,604
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>125,605</u>	<u>6</u>	<u>12,730</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>81,615</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>155,425</u>	<u>5</u>	<u>103,319</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,676</u>	<u>101,382,069</u>	<u>253</u>	<u>6,172,956</u>
CONSTRUCTION OF BUILDINGS	236	475	48,220,973	47	3,579,366
HEAVY CONSTRUCTION & HIGHWAYS	237	55	4,021,404	18	486,225
SPECIAL TRADE CONTRACTORS	238	1,146	49,139,692	188	2,107,364
<u>MANUFACTURING</u>	<u>31-33</u>	<u>642</u>	<u>22,039,758</u>	<u>104</u>	<u>1,122,379</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,805</u>	<u>83,174,796</u>	<u>481</u>	<u>7,884,574</u>
DURABLE GOODS	423	1,284	67,995,514	342	4,516,680
NONDURABLE GOODS	424	491	14,933,943	132	3,360,330
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	245,339	7	7,564
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>1,339,798</u>	<u>9</u>	<u>63,030</u>
<u>INFORMATION</u>	<u>51</u>	<u>412</u>	<u>41,180,951</u>	<u>135</u>	<u>2,497,193</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>118</u>	<u>8,019,647</u>	<u>40</u>	<u>280,113</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>328</u>	<u>19,948,601</u>	<u>86</u>	<u>1,045,256</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>596</u>	<u>33,281,566</u>	<u>98</u>	<u>599,691</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>870</u>	<u>29,533,644</u>	<u>144</u>	<u>595,439</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>81</u>	<u>4,150,034</u>	<u>10</u>	<u>222,459</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>537</u>	<u>117,136,451</u>	<u>51</u>	<u>5,582,683</u>
ACCOMMODATIONS	721	41	27,893,604	5	761,163
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	496	89,242,846	46	4,821,520
<u>OTHER SERVICES</u>	<u>81</u>	<u>659</u>	<u>28,685,477</u>	<u>101</u>	<u>1,662,331</u>
REPAIR & MAINTENANCE	811	398	17,014,470	66	1,203,457
PERSONAL SERVICE	812	220	10,441,637	28	400,582
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	1,229,370	7	58,293
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>2,566,324</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		\$10,804	948,236,054	\$2,205	\$60,112,232

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$3,315</u>	<u>499,560,278</u>	<u>\$1,266</u>	<u>\$247,938,711</u>
MOTOR VEHICLES & PARTS	441	217	132,179,482	50	17,076,406
NEW & USED AUTO DEALERS	4411	81	106,773,089	17	13,295,873
RV, BOAT, MOTORCYCLE DEALERS	4412	41	13,459,982	6	963,109
AUTOMOTIVE PARTS & TIRE	4413	95	11,946,412	27	2,817,425
FURNITURE & HOME FURNISHING	442	192	13,357,114	88	10,918,418
ELECTRONICS & APPLIANCES	443	326	39,742,923	157	27,905,732
APPLIANCES, TV & OTHER ELECTRONICS	44311	100	23,955,411	47	12,972,829
COMPUTERS & SOFTWARE	44312	219	15,735,729	108	14,299,790
CAMERA & PHOTO SUPPLIES	44313	7	51,782	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	237	47,879,002	94	16,188,319
BUILDING MATERIALS	4441	196	46,482,620	84	16,091,552
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	1,396,382	10	96,767
FOOD & BEVERAGE STORES	445	177	29,617,845	39	4,370,937
GROCERY & CONVENIENCE STORES	4451	111	28,713,913	19	3,782,485
OTHER FOOD & BEVERAGE STORES	4452, 4453	66	903,933	20	588,452
DRUG/HEALTH STORES	446	170	12,545,629	71	4,802,027
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	13,633,742	16	2,229,719
APPAREL & ACCESSORIES	448	222	45,970,847	123	63,854,598
CLOTHING & SHOE STORES	4481, 4482	179	40,010,105	107	59,794,892
JEWELRY & LUGGAGE STORES	4483	43	5,960,742	16	4,059,706
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	28,281,492	74	18,574,841
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	143	22,588,230	51	16,030,512
BOOK/PERIODICAL/MUSIC STORE	4512	84	5,693,261	23	2,544,329
GENERAL MERCHANDISE STORES	452	27	83,984,935	19	64,984,931
DEPARTMENT STORES	4521	8	38,434,873	8	39,887,031
GENERAL MERCHANDISE STORES	4529	19	45,550,062	11	25,097,899
E-COMMERCE & MAIL ORDER	4541	204	6,734,537	84	1,609,048
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,257	45,632,731	451	15,423,737
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>418,101</u>	<u>6</u>	<u>7,056</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>182,076</u>	<u>3</u>	<u>13,126</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>266,907</u>	<u>4</u>	<u>632,757</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,701</u>	<u>149,967,082</u>	<u>800</u>	<u>32,080,238</u>
CONSTRUCTION OF BUILDINGS	236	692	77,907,466	160	21,773,199
HEAVY CONSTRUCTION & HIGHWAYS	237	107	25,907,405	41	700,504
SPECIAL TRADE CONTRACTORS	238	1,902	46,152,211	599	9,606,535
<u>MANUFACTURING</u>	<u>31-33</u>	<u>791</u>	<u>25,685,006</u>	<u>297</u>	<u>5,006,720</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,942</u>	<u>72,299,215</u>	<u>900</u>	<u>44,894,076</u>
DURABLE GOODS	423	1,359	57,608,247	646	41,336,557
NONDURABLE GOODS	424	554	14,234,341	239	3,465,390
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	456,627	15	92,129
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>66</u>	<u>6,128,260</u>	<u>16</u>	<u>740,106</u>
<u>INFORMATION</u>	<u>51</u>	<u>410</u>	<u>38,375,881</u>	<u>188</u>	<u>11,865,417</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>122</u>	<u>10,303,230</u>	<u>54</u>	<u>1,539,491</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>413</u>	<u>30,157,260</u>	<u>184</u>	<u>16,368,041</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>621</u>	<u>13,164,770</u>	<u>250</u>	<u>4,534,404</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,190</u>	<u>22,370,238</u>	<u>414</u>	<u>5,677,507</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>84</u>	<u>7,299,965</u>	<u>21</u>	<u>3,892,036</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>599</u>	<u>103,497,071</u>	<u>198</u>	<u>56,637,595</u>
ACCOMMODATIONS	721	32	13,997,482	24	15,617,870
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	567	89,499,589	174	41,019,725
<u>OTHER SERVICES</u>	<u>81</u>	<u>835</u>	<u>30,361,462</u>	<u>231</u>	<u>4,860,103</u>
REPAIR & MAINTENANCE	811	602	23,187,833	176	3,006,311
PERSONAL SERVICE	812	194	6,595,664	48	1,851,212
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	577,965	7	2,581
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>319,866</u>	<u>5</u>	<u>52,754</u>
TOTAL ALL INDUSTRIES		\$13,151	1,010,356,668	\$4,837	\$436,740,139

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	\$2,436	258,873,594	\$1,150	\$45,716,377
MOTOR VEHICLES & PARTS	441	131	43,859,888	51	10,576,861
NEW & USED AUTO DEALERS	4411	26	35,261,644	11	6,349,283
RV, BOAT, MOTORCYCLE DEALERS	4412	18	1,629,898	8	1,406,031
AUTOMOTIVE PARTS & TIRE	4413	87	6,968,347	32	2,821,547
FURNITURE & HOME FURNISHING	442	101	6,749,116	40	838,605
ELECTRONICS & APPLIANCES	443	260	9,614,566	106	1,704,530
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	4,028,355	33	591,703
COMPUTERS & SOFTWARE	44312	196	5,532,665	69	1,099,858
CAMERA & PHOTO SUPPLIES	44313	5	53,546	4	12,969
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	18,754,091	64	3,085,640
BUILDING MATERIALS	4441	123	17,865,585	51	2,712,580
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	888,505	13	373,060
FOOD & BEVERAGE STORES	445	100	21,580,917	38	7,380,291
GROCERY & CONVENIENCE STORES	4451	44	20,387,437	12	6,486,733
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	1,193,480	26	893,558
DRUG/HEALTH STORES	446	137	8,872,406	68	1,694,889
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	62	11,280,109	14	1,257,957
APPAREL & ACCESSORIES	448	168	21,081,204	95	1,405,817
CLOTHING & SHOE STORES	4481, 4482	139	19,571,017	83	1,085,762
JEWELRY & LUGGAGE STORES	4483	29	1,510,187	12	320,056
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	169	11,285,270	96	3,957,729
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	8,169,387	60	1,503,554
BOOK/PERIODICAL/MUSIC STORE	4512	60	3,115,883	36	2,454,175
GENERAL MERCHANDISE STORES	452	26	69,379,708	14	7,254,484
DEPARTMENT STORES	4521	8	26,766,911	6	3,870,774
GENERAL MERCHANDISE STORES	4529	18	42,612,798	8	3,383,710
E-COMMERCE & MAIL ORDER	4541	196	4,480,759	127	649,091
MISCELLANEOUS RETAILERS	453, 4542, 4543	936	31,935,559	437	5,910,482
AGRICULTURE, FORESTRY, FISHING	11	13	1,317,325	9	101,500
MINING	21	8	113,495	D	D
UTILITIES	22	10	1,023,415	3	33,545
CONSTRUCTION	23	1,839	81,341,007	414	15,602,581
CONSTRUCTION OF BUILDINGS	236	415	40,236,954	112	7,381,892
HEAVY CONSTRUCTION & HIGHWAYS	237	66	6,740,954	17	1,488,071
SPECIAL TRADE CONTRACTORS	238	1,358	34,363,099	285	6,732,617
MANUFACTURING	31-33	547	9,023,826	227	4,142,913
WHOLESALE TRADE	42	1,618	48,603,474	833	10,115,204
DURABLE GOODS	423	1,139	40,880,727	589	6,767,668
NONDURABLE GOODS	424	454	7,595,577	235	3,310,674
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	127,171	9	36,861
TRANSPORTATION & WAREHOUSING	48-49	63	2,096,560	11	154,641
INFORMATION	51	362	30,965,829	194	5,205,950
FINANCE, INSURANCE	52	107	6,014,127	55	695,719
REAL ESTATE, RENTAL/LEASING	53	326	14,366,626	127	2,014,371
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	479	6,394,723	190	1,694,253
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	857	18,312,645	256	2,721,424
ARTS, ENTERTAINMENT & RECREATION	71	74	5,013,984	20	1,133,938
ACCOMMODATIONS & FOOD SERVICES	72	407	78,585,410	121	19,292,816
ACCOMMODATIONS	721	23	12,106,006	23	5,182,433
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	384	66,479,404	98	14,110,383
OTHER SERVICES	81	555	19,211,828	161	5,444,331
REPAIR & MAINTENANCE	811	356	14,886,557	98	4,539,567
PERSONAL SERVICE	812	166	4,001,799	50	802,873
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	323,472	13	101,890
PUBLIC ADMINISTRATION, OTHER	92.00	7	92,240	3	20,556
TOTAL ALL INDUSTRIES		\$9,708	581,350,107	\$3,775	\$114,093,046

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,312</u>	<u>95,196,628</u>	<u>\$1,889</u>	<u>\$180,346,271</u>
MOTOR VEHICLES & PARTS	441	81	23,112,102	154	44,857,255
NEW & USED AUTO DEALERS	4411	22	18,431,073	57	32,407,498
RV, BOAT, MOTORCYCLE DEALERS	4412	14	831,225	19	5,297,342
AUTOMOTIVE PARTS & TIRE	4413	45	3,849,804	78	7,152,415
FURNITURE & HOME FURNISHING	442	56	1,731,573	73	4,343,429
ELECTRONICS & APPLIANCES	443	131	2,852,331	193	7,942,813
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	663,693	57	5,057,385
COMPUTERS & SOFTWARE	44312	88	2,171,121	133	2,869,850
CAMERA & PHOTO SUPPLIES	44313	3	17,518	3	15,578
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	14,682,098	112	22,099,099
BUILDING MATERIALS	4441	66	14,235,406	84	18,595,302
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	446,692	28	3,503,797
FOOD & BEVERAGE STORES	445	30	6,271,303	71	15,553,967
GROCERY & CONVENIENCE STORES	4451	14	6,098,284	38	15,268,705
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	173,019	33	285,262
DRUG/HEALTH STORES	446	82	2,229,223	108	4,416,448
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,132,942	33	5,269,812
APPAREL & ACCESSORIES	448	92	3,537,026	126	3,600,533
CLOTHING & SHOE STORES	4481, 4482	81	3,264,487	108	2,950,467
JEWELRY & LUGGAGE STORES	4483	11	272,539	18	650,066
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	4,238,787	139	5,488,475
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	3,030,803	98	4,858,445
BOOK/PERIODICAL/MUSIC STORE	4512	39	1,207,984	41	630,030
GENERAL MERCHANDISE STORES	452	12	23,804,481	22	47,937,463
DEPARTMENT STORES	4521	5	8,116,848	6	8,909,084
GENERAL MERCHANDISE STORES	4529	7	15,687,633	16	39,028,380
E-COMMERCE & MAIL ORDER	4541	124	1,385,802	153	1,972,447
MISCELLANEOUS RETAILERS	453, 4542, 4543	513	10,218,958	705	16,864,529
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>134,887</u>	<u>14</u>	<u>197,103</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>80,664</u>	<u>3</u>	<u>22,482</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>102,706</u>	<u>3</u>	<u>7,651</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>524</u>	<u>34,655,364</u>	<u>720</u>	<u>36,406,491</u>
CONSTRUCTION OF BUILDINGS	236	119	24,791,863	162	16,596,121
HEAVY CONSTRUCTION & HIGHWAYS	237	25	859,699	31	2,011,822
SPECIAL TRADE CONTRACTORS	238	380	9,003,802	527	17,798,548
<u>MANUFACTURING</u>	<u>31-33</u>	<u>275</u>	<u>3,905,088</u>	<u>379</u>	<u>8,711,879</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>920</u>	<u>16,338,239</u>	<u>1,224</u>	<u>35,556,007</u>
DURABLE GOODS	423	649	12,602,770	880	29,319,219
NONDURABLE GOODS	424	261	3,687,343	326	6,102,634
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	48,126	18	134,153
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>110,543</u>	<u>28</u>	<u>562,310</u>
<u>INFORMATION</u>	<u>51</u>	<u>223</u>	<u>6,674,842</u>	<u>266</u>	<u>17,755,709</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>1,328,032</u>	<u>95</u>	<u>2,564,089</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>160</u>	<u>4,221,421</u>	<u>229</u>	<u>12,710,414</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>212</u>	<u>2,393,826</u>	<u>285</u>	<u>4,549,668</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>312</u>	<u>4,275,037</u>	<u>468</u>	<u>7,663,965</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>574,208</u>	<u>38</u>	<u>3,186,530</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>126</u>	<u>20,531,076</u>	<u>252</u>	<u>45,354,588</u>
ACCOMMODATIONS	721	19	5,396,669	29	8,833,419
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	107	15,134,407	223	36,521,169
<u>OTHER SERVICES</u>	<u>81</u>	<u>196</u>	<u>5,687,698</u>	<u>351</u>	<u>13,591,083</u>
REPAIR & MAINTENANCE	811	124	4,759,085	244	11,038,376
PERSONAL SERVICE	812	56	867,680	91	2,271,843
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	60,933	16	280,865
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>19,063</u>	<u>7</u>	<u>129,523</u>
TOTAL ALL INDUSTRIES		\$4,384	196,229,320	\$6,251	\$369,315,763

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3RD QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$723,025,727</u>	<u>\$483,627,860</u>	<u>\$2,888,579</u>
CROP & ANIMAL PRODUCTION	111,112	158,123,642	91,872,331	554,608
FORESTRY & LOGGING	113	398,600,470	286,821,985	1,232,654
FISHING & HUNTING	114	40,938,924	12,701,505	88,650
AG & FORESTRY SUPPORT ACTIVITIES	115	125,362,691	92,232,039	1,012,667
<u>MINING</u>	<u>21</u>	<u>143,877,996</u>	<u>126,170,559</u>	<u>647,861</u>
SAND & GRAVEL, QUARRYING	2123	87,920,544	71,253,176	362,531
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	55,957,452	54,917,383	285,330
<u>UTILITIES</u>	<u>22</u>	<u>376,294,897</u>	<u>345,388,884</u>	<u>5,822,433</u>
ELECTRIC POWER GENERATION & TRANS.	2211	66,363,177	64,696,431	1,018,422
NATURAL GAS DISTRIBUTION	2212	8,189,266	7,982,967	130,830
WATER & SEWER	2213	301,742,454	272,709,486	4,673,181
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,050,095,864</u>	<u>8,097,607,045</u>	<u>40,143,903</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,304,386,397	1,233,488,188	6,161,543
NONRESIDENTIAL BUILDING	2362	2,135,306,021	1,851,558,209	8,848,855
HEAVY CONSTRUCTION & HIGHWAYS	237	1,503,508,709	1,261,581,512	6,428,097
SPECIAL TRADE CONTRACTORS	238	4,106,894,737	3,750,979,136	18,705,408
PLUMBING & HEATING	23822	811,812,132	733,065,121	3,622,073
PAINTING	23832	177,188,384	156,768,263	759,339
ELECTRICAL	23821	802,453,584	724,961,386	3,734,567
MASONRY/DRYWALL	23814, 23831	251,914,104	235,532,554	1,136,807
ROOFING	23816	235,816,761	227,158,495	1,083,691
OTHER CONTRACTORS	238 not listed above	1,827,709,772	1,673,493,317	8,368,931
<u>MANUFACTURING</u>	<u>31-33</u>	<u>31,818,422,488</u>	<u>23,693,786,952</u>	<u>96,769,199</u>
FOOD PRODUCTS	311	2,379,889,492	1,224,170,826	4,270,679
MILLING OF GRAINS	3112	131,433,965	78,425,528	347,731
FRUITS & VEGETABLES	3114	322,221,671	93,402,997	405,006
DAIRY PRODUCTS	3115	26,105,819	15,832,659	76,589
MEAT PRODUCTS	3116	481,339,219	463,543,174	722,482
SEAFOOD PRODUCTS	3117	598,954,397	106,666,229	490,646
BAKERY PRODUCTS	3118	394,758,844	211,338,762	1,020,230
OTHER FOOD ITEMS	3111, 3113, 3119	425,075,577	254,961,477	1,207,995
BEVERAGES	312	614,034,020	434,472,248	2,123,266
TEXTILES	313,314	226,130,434	97,889,838	482,124
APPAREL	315	53,224,399	30,493,718	149,351
LEATHER & ALLIED PRODUCTS	316	11,604,344	7,466,398	36,313
LUMBER & WOOD PRODUCTS	321	1,719,240,222	1,046,533,233	4,565,543
SAWMILLS	3211	585,146,948	344,389,887	1,273,360
PLYWOOD & TRUSSES	3212	231,514,412	134,425,014	538,797
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	902,578,862	567,718,332	2,753,386
PAPER PRODUCTS	322	1,739,813,052	993,558,420	3,804,372
PULP & PAPER MILLS	3221	1,156,780,730	609,693,103	2,159,659
OTHER PAPER PRODUCTS	3222	583,032,322	383,865,317	1,644,713
COMMERCIAL PRINTING	323	221,267,808	200,348,361	1,021,181
PETROLEUM & COAL PRODUCTS	324	5,325,639,920	4,962,030,861	24,021,501
PETROLEUM REFINING	32411	5,145,070,284	4,820,595,406	23,338,970
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	180,569,636	141,435,455	682,531
CHEMICALS	325	939,727,396	626,244,946	3,030,696
CHEMICALS	3251	242,964,973	163,517,326	790,057
PESTICIDES & FERTILIZERS	3253	66,833,721	50,932,134	256,042
PHARMACEUTICALS	3254	183,302,129	116,299,847	590,160
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	446,626,573	295,495,639	1,394,437
PLASTICS & RUBBER PRODUCTS	326	589,963,125	356,121,613	1,717,688
NONMETALLIC MINERALS	327	763,543,147	587,940,931	2,569,699
PRIMARY METALS	331	1,002,098,247	635,719,886	2,689,981

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3RD QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	279,404,141	159,302,363	755,975
ALUMINUM SMELTING	3313	482,807,895	338,890,413	1,266,560
OTHER NONFERROUS METALS	3314	33,704,161	27,538,234	133,287
FOUNDRIES	3315	206,182,050	109,988,876	534,159
FABRICATED METAL PRODUCTS	332	1,084,512,396	752,073,719	3,488,688
MACHINERY	333	1,112,245,774	670,348,896	3,259,268
FARM & CONSTRUCTION IMPLEMENTS	3331	113,982,330	75,276,126	364,438
INDUSTRIAL MACHINERY	3332	215,989,014	103,867,334	516,531
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	782,274,430	491,205,436	2,378,299
COMPUTERS & ELECTRONICS	334	2,242,935,854	1,226,879,615	5,925,430
COMPUTER HARDWARE	3341	101,554,972	47,236,334	249,484
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	97,779,406	50,518,066	245,457
AUDIO & VIDEO EQUIPMENT	3343	36,920,777	19,160,174	100,278
SEMICONDUCTORS	3344	647,995,684	327,999,428	1,317,807
INSTRUMENTS	3345	1,267,863,786	721,651,967	3,523,600
SOFTWARE REPRODUCTION	334611	86,949,025	57,103,895	469,071
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	3,872,204	3,209,751	19,733
ELECTRICAL EQUIPMENT & APPLIANCES	335	435,717,978	222,809,651	1,064,264
LIGHTING EQUIPMENT	3351	74,598,105	16,199,827	78,382
HOUSEHOLD APPLIANCES	3352	54,468,517	24,750,914	124,041
OTHER ELECTRIC EQUIPMENT	3353, 3359	306,651,356	181,858,910	861,841
TRANSPORTATION EQUIPMENT	336	10,288,793,354	9,067,771,899	29,659,918
MOTOR VEHICLES & PARTS	3361, 3362, 3363	209,880,404	142,242,587	695,436
AIRCRAFT, AEROSPACE & PARTS	3364	9,722,283,082	8,668,444,836	27,722,844
SHIPS & BOATS	3366	323,114,593	228,991,862	1,107,615
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	33,515,275	28,092,614	134,023
FURNITURE & RELATED PRODUCTS	337	335,654,707	167,171,124	807,232
OTHER MANUFACTURING	339	732,386,819	383,740,769	2,082,005
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>29,228,664,367</u>	<u>20,961,899,778</u>	<u>100,402,028</u>
DURABLE GOODS	423	13,400,788,836	9,549,747,200	48,907,823
MOTOR VEHICLES & PARTS	4231	1,522,371,181	1,371,101,568	6,732,970
FURNITURE & HOME FURNISHINGS	4232	312,406,760	226,540,782	1,127,943
LUMBER & CONSTRUCTION MATERIALS	4233	1,318,175,491	897,789,063	4,242,224
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,598,279,828	2,076,494,663	11,186,858
ELECTRICAL EQUIPMENT	4236	1,804,204,760	1,486,474,455	8,239,277
HARDWARE, PLUMBING, HEATING EQUIP.	4237	721,934,333	610,030,772	2,951,850
MACHINERY & EQUIPMENT	4238	2,469,451,650	1,784,663,991	8,512,376
OTHER DURABLE GOODS	4235, 4239	2,653,964,833	1,096,651,906	5,914,325
NONDURABLE GOODS:	424	15,421,938,010	11,228,190,898	50,279,491
PAPER & PAPER PRODUCTS	4241	499,317,511	423,479,593	2,033,721
DRUGS & SUNDRIES	4242	1,661,162,174	1,537,301,005	4,421,460
APPAREL	4243	782,277,855	302,198,228	1,500,713
FOOD PRODUCTS	4244	6,323,059,006	3,923,428,810	17,745,656
FARM PRODUCTS	4245	204,071,939	119,927,615	675,482
CHEMICALS & PLASTICS	4246	699,508,770	568,039,611	2,753,029
PETROLEUM PRODUCTS	4247	2,356,509,683	2,170,195,179	10,561,532
OTHER NONDURABLE GOODS	4248, 4249	2,896,031,072	2,183,620,857	10,587,898
ELECTRONIC MARKETS, AGENTS, BROKERS	425	405,899,352	183,923,511	1,214,531
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,285,561,800</u>	<u>22,825,781,880</u>	<u>114,027,440</u>
MOTOR VEHICLES & PARTS	441	4,335,388,349	3,895,039,421	19,532,722
NEW & USED AUTO DEALERS	4411	3,308,100,869	3,000,100,336	15,118,209
RV, BOAT, MOTORCYCLE DEALERS	4412	380,141,707	321,582,484	1,614,276
AUTOMOTIVE PARTS & TIRES	4413	647,145,773	573,356,601	2,800,237
FURNITURE & HOME FURNISHINGS	442	642,480,305	560,601,929	2,704,282
ELECTRONICS & APPLIANCES	443	1,362,881,043	1,122,300,870	6,509,792
HOUSEHOLD APPLIANCES	443111	103,767,240	98,444,800	479,911

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3RD QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	407,185,863	385,821,547	2,243,955
COMPUTERS & SOFTWARE	44312	838,965,267	626,071,973	3,728,570
CAMERAS & PHOTO SUPPLY	44313	12,962,673	11,962,550	57,356
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,685,806,666	1,601,905,589	7,662,806
BUILDING MATERIALS	4441	1,499,617,007	1,442,019,106	6,892,402
LAWN & GARDEN SUPPLIES	4442	186,189,659	159,886,483	770,404
FOOD & BEVERAGES (OFF-PREMISES)	445	3,582,034,409	3,397,703,579	16,349,419
GROCERY & CONVENIENCE STORES	4451	3,270,103,574	3,146,519,960	15,166,649
OTHER FOOD STORES/SPECIALTY FOODS	4452	274,435,148	219,151,226	1,001,864
BEER, WINE AND LIQUOR STORES	4453	37,495,687	32,032,393	180,906
DRUG STORES & PERSONAL CARE STORES	446	1,326,582,311	1,188,102,551	5,794,597
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,742,759,602	2,211,625,263	10,732,012
APPAREL & ACCESSORIES	448	1,267,393,225	1,004,399,840	4,862,778
CLOTHING STORES	4481	981,282,114	799,071,338	3,847,171
SHOE STORES	4482	104,823,745	103,699,845	518,670
JEWELRY & LUGGAGE STORES	4483	181,287,366	101,628,657	496,937
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	731,898,386	613,191,016	3,008,331
SPORTING GOODS	45111	425,002,687	334,156,882	1,622,519
HOBBY & TOY STORES	45112	78,642,989	70,094,805	333,247
SEWING SUPPLIES	45113	35,195,891	32,957,637	158,574
MUSICAL INSTRUMENTS	45114	36,641,933	33,876,672	176,146
BOOK, PERIODICAL & MUSIC STORES	45121	118,050,465	107,411,716	542,622
TAPES & CDs	45122	38,364,421	34,693,304	175,223
DEPARTMENT STORES	4521	833,212,327	791,115,172	3,841,380
GENERAL MERCHANDISE STORES	4529	4,305,468,082	3,866,256,950	18,473,608
E-COMMERCE & MAIL ORDER	4541	3,745,798,778	355,243,412	2,383,018
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,723,858,317	2,218,296,288	12,172,695
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,196,719,128</u>	<u>923,107,598</u>	<u>6,679,220</u>
AIR TRANSPORTATION	481	18,526,512	16,319,568	218,106
RAILROADS	482	9,820,408	9,519,208	115,244
WATER TRANSPORTATION	483	96,821,550	22,841,759	104,157
TRUCK TRANSPORTATION	484	176,885,098	143,936,298	1,451,038
TRANSIT & GROUND PASSENGER TRANSPORT	485	27,489,065	23,345,611	310,484
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	867,176,495	707,145,154	4,480,191
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>163,320,859</u>	<u>146,623,861</u>	<u>871,664</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,930,801,524</u>	<u>3,382,106,183</u>	<u>32,075,133</u>
PUBLISHING (EXCEPT INTERNET)	511	664,256,088	508,991,320	3,781,674
NEWSPAPERS	51111	148,067,150	146,941,266	564,231
BOOKS & PERIODICALS	51112, 51113	124,829,691	102,938,838	611,283
SOFTWARE	5112	351,666,232	234,060,765	2,303,790
OTHER PUBLISHERS	51114, 51119	39,693,015	25,050,451	302,370
MOTION PICTURE PRODUCTION	512	165,894,439	153,187,807	1,970,218
RADIO & TV BROADCASTING, CABLE TV	515	271,334,653	176,850,627	2,337,893
TELEPHONE & TELECOMMUNICATIONS	517	2,310,031,521	2,175,488,946	18,793,983
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	355,110,860	260,017,114	3,808,212
OTHER INFORMATION SERVICES	519	164,173,963	107,570,369	1,383,153
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>7,685,472,759</u>	<u>5,487,898,929</u>	<u>73,975,067</u>
BANKS & CREDIT UNIONS	522	3,108,305,218	2,526,875,895	42,751,210
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,208,035,638	642,464,354	7,864,021
INSURANCE AGENTS & BROKERS	524	1,446,697,978	699,112,203	6,906,811
REAL ESTATE AGENTS & BROKERS	531	890,187,581	700,546,049	11,213,206
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	993,099,556	887,005,958	5,039,285
LESSORS OF NONFINANCIAL INTANGIBLES	533	39,146,788	31,894,470	200,534

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 3RD QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	28,331,566,798	22,658,016,370	278,739,449
LEGAL SERVICES	5411	995,090,350	937,893,876	16,500,345
ACCOUNTING SERVICES	5412	396,053,489	366,572,941	6,485,412
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,478,506,587	2,075,210,443	22,623,453
COMPUTER SYSTEM DESIGN SERVICES	5415	2,061,177,281	1,204,114,385	15,809,973
CONSULTING SERVICES	5416	1,747,976,196	1,254,439,909	18,948,239
ADVERTISING & PUBLIC RELATIONS	5418	358,178,427	305,363,035	4,880,402
OTHER PROFESSIONAL SERVICES	5417, 5419	1,301,860,376	861,818,775	10,032,559
MANAGEMENT SERVICES	55	68,344,455	57,619,072	706,584
ADMINISTRATIVE & SUPPORT SERVICES	561	2,918,087,299	2,411,315,930	27,191,450
EMPLOYMENT SERVICES	5613	414,041,305	374,109,884	5,711,406
TRAVEL SERVICES	5615	162,664,490	155,357,080	797,239
INVESTIGATION & SECURITY SERVICES	5616	193,113,158	162,508,450	2,261,507
BUILDING SERVICES & JANITORIAL	5617	1,565,964,751	1,158,315,831	13,236,992
OTHER	5611, 5612, 5614, 5619	582,303,595	561,024,685	5,184,306
WASTE TREATMENT/ COLLECTION	562	836,915,299	782,805,736	8,390,925
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	478,142,313	210,807,812	3,110,945
HEALTH SERVICES	62	8,194,392,775	6,619,602,450	107,199,055
PHYSICIANS	6211	1,813,380,752	1,554,169,711	27,473,040
DENTISTS	6212	747,463,011	741,936,869	13,322,171
OTHER PRACTITIONERS	6213	605,602,887	528,293,392	8,795,911
HOSPITALS	622	2,970,340,615	2,175,189,257	32,736,624
NURSING & RETIREMENT HOMES	623	477,922,019	436,074,700	5,774,931
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	198,993,281	127,048,063	1,745,389
SOCIAL SERVICES & DAY CARE	624	1,380,690,210	1,056,890,458	17,350,989
ARTS, ENTERTAINMENT, & RECREATION	71	758,221,269	582,676,060	6,104,932
PERFORMING ARTS, SPECTATOR SPORTS	711	344,564,279	233,080,732	3,078,113
MUSEUMS, HISTORICAL SITES, ETC.	712	25,810,813	5,884,644	52,169
AMUSEMENT, GAMBLING, RECREATION	713	387,846,177	343,710,684	2,974,650
ACCOMMODATIONS	721	765,963,626	738,240,370	3,806,581
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,942,604,073	2,477,368,787	12,721,497
DRINKING PLACES	7224	213,713,620	192,764,529	1,214,273
AUTO REPAIR & SERVICES	8111	603,143,644	574,697,267	2,847,304
OTHER REPAIR SERVICES	8112, 8113, 8114	325,367,269	280,482,594	1,493,790
PERSONAL SERVICES	812	715,720,039	604,822,687	7,062,058
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	202,662,974	200,257,264	3,056,426
LAUNDRY & DRY CLEANING	8123	93,798,784	90,918,031	598,678
OTHER PERSONAL SERVICES	8122, 8129	419,258,281	313,647,392	3,406,954
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	117,355,809	69,736,833	865,719
PUBLIC ADMINISTRATION, OTHER	92,00	54,752,602	49,662,879	743,953
TOTAL ALL INDUSTRIES		141,936,693,984	109,134,857,676	753,091,359

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
3RD QUARTER, 2010

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$24,270,122,025</u>	<u>\$11,933,568,076</u>	<u>\$775,682,851</u>
MOTOR VEHICLES & PARTS	441	3,182,876,230	2,502,436,598	162,658,572
NEW & USED AUTO DEALERS	4411	2,471,481,080	1,914,331,141	124,431,618
RV, BOAT, MOTORCYCLE DEALERS	4412	311,678,950	230,858,645	15,005,860
AUTOMOTIVE PARTS & TIRE	4413	399,716,200	357,246,812	23,221,094
FURNITURE & HOME FURNISHINGS	442	476,091,698	425,878,972	27,682,174
ELECTRONICS & APPLIANCES	443	869,276,306	690,131,866	44,858,634
APPLIANCES, TV & OTHER ELECTRONICS	44311	340,742,870	314,959,929	20,472,413
COMPUTERS & SOFTWARE	44312	517,126,471	364,741,021	23,708,211
CAMERA & PHOTO SUPPLIES	44313	11,406,965	10,430,916	678,010
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,234,202,259	1,158,896,893	75,328,378
BUILDING MATERIALS	4441	1,108,634,565	1,061,932,735	69,025,688
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	125,567,694	96,964,158	6,302,690
FOOD & BEVERAGE STORES	445	3,298,121,457	941,697,655	61,210,430
GROCERY & CONVENIENCE STORES	4451	3,161,742,890	887,382,397	57,679,906
OTHER FOOD & BEVERAGE STORES	4452, 4453	136,378,567	54,315,258	3,530,524
DRUG/HEALTH STORES	446	1,199,929,400	346,568,755	22,526,977
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,327,048,393	412,682,332	26,824,372
APPAREL & ACCESSORIES	448	1,172,073,647	904,228,296	58,774,899
CLOTHING & SHOE STORES	4481, 4482	1,000,958,661	811,647,685	52,757,144
JEWELRY & LUGGAGE STORES	4483	171,114,986	92,580,611	6,017,755
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	582,750,887	519,062,554	33,739,122
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	448,136,477	393,884,365	25,602,523
BOOK/PERIODICAL/MUSIC STORE	4512	134,614,410	125,178,189	8,136,599
GENERAL MERCHANDISE STORES	452	4,886,952,909	2,557,046,195	166,208,014
DEPARTMENT STORES	4521	823,238,311	722,031,774	46,932,065
GENERAL MERCHANDISE STORES	4529	4,063,714,598	1,835,014,421	119,275,949
E-COMMERCE & MAIL ORDER	4541	3,330,463,863	203,632,743	13,236,136
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,710,334,976	1,271,305,217	82,635,143
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48,172,473</u>	<u>31,803,693</u>	<u>2,067,267</u>
<u>MINING</u>	<u>21</u>	<u>22,296,346</u>	<u>18,921,615</u>	<u>1,229,912</u>
<u>UTILITIES</u>	<u>22</u>	<u>22,505,784</u>	<u>18,333,966</u>	<u>1,191,721</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,273,218,834</u>	<u>4,283,655,818</u>	<u>278,438,597</u>
CONSTRUCTION OF BUILDINGS	236	2,736,155,782	2,232,372,204	145,104,543
HEAVY CONSTRUCTION & HIGHWAYS	237	809,532,968	574,276,196	37,327,981
SPECIAL TRADE CONTRACTORS	238	1,727,530,084	1,477,007,418	96,006,073
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,082,642,726</u>	<u>565,579,353</u>	<u>36,762,815</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,730,318,966</u>	<u>1,961,246,819</u>	<u>127,481,330</u>
DURABLE GOODS	423	2,787,037,251	1,563,855,020	101,650,804
NONDURABLE GOODS	424	931,578,419	389,255,825	25,301,682
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11,684,453	8,117,131	527,619
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>275,255,161</u>	<u>117,403,314</u>	<u>7,631,249</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,623,773,634</u>	<u>1,217,287,921</u>	<u>79,123,749</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>270,683,639</u>	<u>173,996,587</u>	<u>11,309,797</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>797,322,544</u>	<u>682,855,820</u>	<u>44,385,713</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,272,878,269</u>	<u>496,773,748</u>	<u>32,290,470</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,004,877,042</u>	<u>671,898,431</u>	<u>43,673,669</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>304,394,474</u>	<u>286,461,175</u>	<u>18,620,019</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>3,274,626,885</u>	<u>3,150,221,874</u>	<u>204,764,720</u>
ACCOMMODATIONS	721	730,041,735	697,636,080	45,346,414
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,544,585,150	2,452,585,794	159,418,306
<u>OTHER SERVICES</u>	<u>81</u>	<u>963,862,342</u>	<u>836,863,541</u>	<u>54,396,370</u>
REPAIR & MAINTENANCE	811	697,323,366	600,602,389	39,039,328
PERSONAL SERVICE	812	243,498,399	214,842,883	13,964,852
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23,040,577	21,418,269	1,392,190
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13,912,122</u>	<u>13,655,072</u>	<u>887,587</u>
TOTAL ALL INDUSTRIES		\$47,250,996,447	\$26,460,660,003	\$1,719,946,496

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
3rd QUARTER, 2010

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$299,105,785</u>	<u>\$275,294,845</u>	<u>\$13,843,115</u>
WATER SUPPLY		271,044,928	248,368,852	12,489,795
MISCELLANEOUS		28,060,857	26,925,993	1,353,320
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>119,497,361</u>	<u>62,984,125</u>	<u>2,425,667</u>
SEWERAGE SYSTEMS		65,957,088	22,634,039	871,553
MISCELLANEOUS		53,540,273	40,350,086	1,554,114
<u>POWER</u>	<u>3.873%</u>	<u>1,725,062,218</u>	<u>1,305,181,724</u>	<u>50,549,562</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>189,917,678</u>	<u>186,898,371</u>	<u>7,199,318</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,138,981,967</u>	<u>308,821,027</u>	<u>5,934,825</u>
LOCAL/SUBURBAN TRANSIT		98,457,648	42,796,510	823,799
TRUCKING		906,232,096	180,721,393	3,473,241
RAILROADS		24,370,412	23,009,003	443,153
MISCELLANEOUS		109,921,811	62,294,121	1,194,632
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>40,255,449</u>	<u>24,679,409</u>	<u>336,949</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>171,387,191</u>	<u>112,283,962</u>	<u>719,711</u>
LOCAL/SUBURBAN TRANSIT		64,229,430	28,432,567	182,287
TRUCKING		54,393,116	39,144,040	250,973
MISCELLANEOUS		52,764,645	44,707,355	286,451
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>145,843,610</u>	<u>49,950,289</u>	<u>961,139</u>
WATER TRANSPORT		62,910,010	23,520,451	452,961
MISCELLANEOUS		82,933,600	26,429,838	508,178
TOTAL		\$3,830,051,259	\$2,326,093,752	\$81,970,286

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**