

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 4, 2010

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for October, November, and December 2010**

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TABLE OF CONTENTS

		<u>Page</u>
Overview:	BUSINESS ACTIVITY OVERVIEW..... 4th Quarter, 2010	1
Table 1:	TOTAL GROSS BUSINESS INCOME..... Statewide by Industry (NAICS) 4th Quarter, 2010	2
Table 2:	SUMMARY OF EXCISE TAX RETURNS..... Amounts Reported by Tax Line 4th Quarter, 2010 (\$000)	6
Table 3-A:	COUNTY TAXABLE RETAIL SALES..... Comparing Quarter 4, 2009 to Quarter 4, 2010 (\$000)	8
Table 3:	TAXABLE RETAIL SALES FOR COUNTIES..... By North American Industry Classification System 4th Quarter, 2010	9
Table 4-A:	CITY TAXABLE RETAIL SALES..... Comparing Quarter 4, 2009 to Quarter 4, 2010 (\$000)	29
Table 4:	TAXABLE RETAIL SALES FOR SELECTED CITIES..... By North American Industry Classification System 4th Quarter, 2010	30
Table 5:	BUSINESS AND OCCUPATION TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 4th Quarter, 2010	55
Table 6:	STATE RETAIL SALES TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 4th Quarter, 2010	59
Table 7:	PUBLIC UTILITY TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry 4th Quarter, 2010	60
APPENDIX A:	FREQUENTLY ASKED QUESTIONS.....	61

OVERVIEW OF BUSINESS ACTIVITY

**4th Quarter, 2010
(October, November, December 2010)**

State gross business income grew \$1.6 billion to \$164.8 billion in the fourth quarter of 2010, a 1.0 percent increase over the fourth quarter of 2009.

Some industry groups continue to experience declines. Wholesale Trade was down 6.6 percent. Finance, Insurance, and Real Estate was also down, dropping 12.9 percent to \$9 billion.

Gross income increased in most industry groups. Construction was up for the first time in over two years, increasing 0.4 percent to \$9.1 billion. Manufacturing was up 2.2 percent to \$31.8 billion, and Transportation increased 7.5 percent to \$3.3 billion. Retail trade, as an industry, was also up, increasing 10.7 percent to \$33.7 billion. New and Used Auto Dealers were at \$3.3 billion, an 18.6 percent increase over fourth quarter of 2009. Gas Stations were at \$2.6 billion, a 14.7 percent increase over fourth quarter 2009. E-commerce and Mail Order increased again to \$6.5 billion, up 40.5 percent.

Statewide, taxable retail sales were up 2.9 percent compared to the fourth quarter of 2009. However, some counties showed a decline in taxable retail sales; Lewis County was down 6.8 percent compared to fourth quarter of 2009, and Walla Walla County showed a 2.7 percent decrease year over year. Many counties showed increases in taxable retail sales. King County was up 2.4 percent, Pierce County was up 5 percent, and Snohomish County showed an increase of 2 percent over fourth quarter of 2009. Thurston County was up 5.3 percent, and Clark County was up 6.2 percent. Spokane County increased 0.6 percent, and Yakima County showed a 1.6 percent increase year over year.

The incorporated area of Seattle had a taxable retail sales increase of 2.6 percent. Tacoma was also up, at \$1 billion, an 8.5 percent increase. Olympia was up 5.6 percent, Vancouver was up 4.4 percent, and Yakima was up 0.9 percent. Kent was up 2.4 percent, and Everett was up 3.3 percent compared to fourth quarter of 2009. Bellingham was up 6.1 percent, and Bellevue dropped 2.2 percent to \$1.3 billion compared to fourth quarter of 2009.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2010

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2009	4th QUARTER 2010	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,561</u>	<u>\$802,587,925</u>	<u>\$1,012,129,895</u>	<u>26.1%</u>
CROP & ANIMAL PRODUCTION	111,112	1,221	273,158,684	271,508,636	-0.6%
FORESTRY & LOGGING	113	999	292,045,934	420,758,308	44.1%
FISHING & HUNTING	114	254	71,720,449	146,958,008	104.9%
AG & FORESTRY SUPPORT ACTIVITIES	115	1,087	165,662,858	172,904,943	4.4%
<u>MINING</u>	<u>21</u>	<u>184</u>	<u>134,579,671</u>	<u>146,298,264</u>	<u>8.7%</u>
SAND & GRAVEL, QUARRYING	2123	126	71,300,286	77,358,084	8.5%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	58	63,279,385	68,940,180	9.0%
<u>UTILITIES</u>	<u>22</u>	<u>762</u>	<u>3,008,748,721</u>	<u>3,119,181,040</u>	<u>3.7%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	96	2,198,482,877	2,285,115,923	3.9%
NATURAL GAS DISTRIBUTION	2212	9	102,806,451	110,895,456	7.9%
WATER & SEWER	2213	657	707,459,393	723,169,661	2.2%
<u>CONSTRUCTION</u>	<u>23</u>	<u>39,454</u>	<u>9,104,018,131</u>	<u>9,138,652,660</u>	<u>0.4%</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,251	1,514,584,556	1,484,826,218	-2.0%
NONRESIDENTIAL BUILDING	2362	1,050	1,999,172,413	2,051,077,569	2.6%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,381	1,436,314,418	1,319,567,845	-8.1%
SPECIAL TRADE CONTRACTORS	238	24,772	4,153,946,744	4,283,181,028	3.1%
PLUMBING & HEATING	23822	2,883	816,584,860	813,801,160	-0.3%
PAINTING	23832	2,807	161,700,290	159,224,049	-1.5%
ELECTRICAL	23821	2,946	870,294,893	976,552,599	12.2%
MASONRY/DRYWALL	23814, 23831	1,642	283,442,514	250,072,331	-11.8%
ROOFING	23816	865	178,400,113	177,052,206	-0.8%
OTHER CONTRACTORS	238 not listed above	13,629	1,843,524,074	1,906,478,683	3.4%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,195</u>	<u>31,110,179,299</u>	<u>31,778,380,676</u>	<u>2.2%</u>
FOOD PRODUCTS	311	1,017	2,322,087,627	2,599,576,039	12.0%
MILLING OF GRAINS	3112	21	113,409,750	151,184,404	33.3%
FRUITS & VEGETABLES	3114	76	466,292,819	365,948,273	-21.5%
DAIRY PRODUCTS	3115	20	26,718,098	26,417,022	-1.1%
MEAT PRODUCTS	3116	109	437,758,008	508,054,092	16.1%
SEAFOOD PRODUCTS	3117	56	418,940,524	534,433,014	27.6%
BAKERY PRODUCTS	3118	454	362,305,153	427,347,470	18.0%
OTHER FOOD ITEMS	3111, 3113, 3119	281	496,663,275	586,191,764	18.0%
BEVERAGES	312	596	569,761,777	613,589,887	7.7%
TEXTILES	313,314	587	209,345,485	179,873,801	-14.1%
APPAREL	315	266	58,027,638	79,892,289	37.7%
LEATHER & ALLIED PRODUCTS	316	70	10,798,226	12,862,001	19.1%
LUMBER & WOOD PRODUCTS	321	698	1,474,614,331	1,604,602,944	8.8%
SAWMILLS	3211	107	471,283,482	541,978,625	15.0%
PLYWOOD & TRUSSES	3212	60	186,004,230	201,895,470	8.5%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	531	817,326,619	860,728,849	5.3%
PAPER PRODUCTS	322	121	1,596,226,161	1,739,648,017	9.0%
PULP & PAPER MILLS	3221	33	1,011,718,622	1,120,691,252	10.8%
OTHER PAPER PRODUCTS	3222	88	584,507,539	618,956,765	5.9%
COMMERCIAL PRINTING	323	900	291,680,963	314,204,836	7.7%
PETROLEUM & COAL PRODUCTS	324	32	5,161,072,358	5,639,068,166	9.3%
PETROLEUM REFINING	32411	14	5,011,318,465	5,518,173,103	10.1%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	149,753,893	120,895,063	-19.3%
CHEMICALS	325	347	936,952,040	1,050,923,418	12.2%
CHEMICALS	3251	45	253,144,110	228,742,081	-9.6%
PESTICIDES & FERTILIZERS	3253	44	45,454,661	60,323,844	32.7%
PHARMACEUTICALS	3254	49	195,804,101	234,475,883	19.8%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	209	442,549,168	527,381,610	19.2%
PLASTICS & RUBBER PRODUCTS	326	272	504,367,819	556,752,937	10.4%
NONMETALLIC MINERALS	327	426	589,745,526	730,510,184	23.9%
PRIMARY METALS	331	150	913,184,026	1,005,209,308	10.1%
IRON & STEEL MILLS	3311, 3312	62	193,351,565	238,396,295	23.3%

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ALUMINUM SMELTING	3313	21	526,452,213	518,703,226	-1.5%
OTHER NONFERROUS METALS	3314	15	42,014,543	39,088,388	-7.0%
FOUNDRIES	3315	52	151,365,705	209,021,399	38.1%
FABRICATED METAL PRODUCTS	332	1,367	948,560,665	1,053,375,870	11.1%
MACHINERY	333	805	1,007,344,201	1,203,644,459	19.5%
FARM & CONSTRUCTION IMPLEMENTS	3331	85	77,045,504	82,538,421	7.1%
INDUSTRIAL MACHINERY	3332	167	224,286,295	251,197,252	12.0%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	553	706,012,402	869,908,786	23.2%
COMPUTERS & ELECTRONICS	334	627	2,564,500,248	2,448,531,821	-4.5%
COMPUTER HARDWARE	3341	48	310,227,763	108,031,631	-65.2%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	70	122,579,506	100,206,341	-18.3%
AUDIO & VIDEO EQUIPMENT	3343	33	43,323,140	53,284,210	23.0%
SEMICONDUCTORS	3344	89	610,171,287	645,528,986	5.8%
INSTRUMENTS	3345	250	1,277,706,422	1,461,698,578	14.4%
SOFTWARE REPRODUCTION	334611	116	196,036,999	75,227,264	-61.6%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	21	4,455,131	4,554,811	2.2%
ELECTRICAL EQUIPMENT & APPLIANCES	335	209	489,452,213	493,838,108	0.9%
LIGHTING EQUIPMENT	3351	51	63,686,202	71,708,233	12.6%
HOUSEHOLD APPLIANCES	3352	28	164,537,054	89,848,454	-45.4%
OTHER ELECTRIC EQUIPMENT	3353, 3359	130	261,228,957	332,281,421	27.2%
TRANSPORTATION EQUIPMENT	336	662	10,250,994,461	9,201,249,538	-10.2%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	144	166,123,078	252,614,910	52.1%
AIRCRAFT, AEROSPACE & PARTS	3364	158	9,639,437,380	8,527,238,388	-11.5%
SHIPS & BOATS	3366	301	418,744,742	383,266,919	-8.5%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	59	26,689,261	38,129,321	42.9%
FURNITURE & RELATED PRODUCTS	337	922	349,356,909	350,759,497	0.4%
OTHER MANUFACTURING	339	2,121	862,106,625	900,267,556	4.4%
WHOLESALE TRADE	42	18,891	37,215,380,928	34,765,922,489	-6.6%
DURABLE GOODS	423	9,738	16,487,382,705	17,333,234,588	5.1%
MOTOR VEHICLES & PARTS	4231	722	1,477,066,039	1,575,731,727	6.7%
FURNITURE & HOME FURNISHINGS	4232	578	341,247,461	359,115,458	5.2%
LUMBER & CONSTRUCTION MATERIALS	4233	814	1,175,284,053	1,196,203,622	1.8%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,703	2,647,666,152	2,978,021,671	12.5%
ELECTRICAL EQUIPMENT	4236	1,241	2,109,710,519	2,219,858,311	5.2%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	583	705,390,657	698,887,177	-0.9%
MACHINERY & EQUIPMENT	4238	2,008	2,791,841,899	3,275,400,101	17.3%
OTHER DURABLE GOODS	4235, 4239	2,089	5,239,175,925	5,030,016,521	-4.0%
NONDURABLE GOODS:	424	8,693	20,262,338,744	16,917,478,716	-16.5%
PAPER & PAPER PRODUCTS	4241	351	453,131,819	522,956,786	15.4%
DRUGS & SUNDRIES	4242	378	1,963,886,971	1,659,111,745	-15.5%
APPAREL	4243	612	721,593,530	818,532,224	13.4%
FOOD PRODUCTS	4244	2,251	6,618,339,045	7,186,138,966	8.6%
FARM PRODUCTS	4245	130	246,039,115	249,285,707	1.3%
CHEMICALS & PLASTICS	4246	462	657,394,050	679,444,476	3.4%
PETROLEUM PRODUCTS	4247	160	6,190,083,688	2,248,871,707	-63.7%
OTHER NONDURABLE GOODS	4248, 4249	4,349	3,411,870,526	3,553,137,105	4.1%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	460	465,659,479	515,209,185	10.6%
RETAIL TRADE	44-45	51,550	30,415,302,779	33,661,084,521	10.7%
MOTOR VEHICLES & PARTS	441	3,131	3,663,272,650	4,251,542,372	16.1%
NEW & USED AUTO DEALERS	4411	1,378	2,753,712,067	3,265,542,985	18.6%
RV, BOAT, MOTORCYCLE DEALERS	4412	644	271,591,135	285,655,326	5.2%
AUTOMOTIVE PARTS & TIRES	4413	1,109	637,969,448	700,344,061	9.8%
FURNITURE & HOME FURNISHINGS	442	1,704	687,023,223	666,995,597	-2.9%
ELECTRONICS & APPLIANCES	443	2,346	1,579,426,686	1,492,127,003	-5.5%
HOUSEHOLD APPLIANCES	443111	242	119,839,199	109,703,983	-8.5%
RADIO, TV & OTHER ELECTRONICS	443112	570	556,518,584	483,082,187	-13.2%
COMPUTERS & SOFTWARE	44312	1,498	886,699,178	882,678,898	-0.5%

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CAMERAS & PHOTO SUPPLY	44313	36	16,369,725	16,661,935	1.8%
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,560	1,446,904,353	1,467,865,140	1.5%
BUILDING MATERIALS	4441	1,501	1,261,803,168	1,267,204,214	0.4%
LAWN & GARDEN SUPPLIES	4442	1,059	185,101,185	200,660,926	8.4%
FOOD & BEVERAGES (OFF-PREMISES)	445	3,794	3,400,753,682	3,551,182,806	4.4%
GROCERY & CONVENIENCE STORES	4451	2,060	3,077,240,858	3,250,993,724	5.7%
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,216	287,126,851	252,470,117	-12.1%
BEER, WINE AND LIQUOR STORES	4453	518	36,385,973	47,718,965	31.2%
DRUG STORES & PERSONAL CARE STORES	446	1,827	1,494,814,106	1,412,597,266	-5.5%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,555	2,267,681,993	2,601,367,973	14.7%
APPAREL & ACCESSORIES	448	3,292	1,573,821,461	1,648,268,462	4.7%
CLOTHING STORES	4481	2,121	1,189,598,708	1,239,981,676	4.2%
SHOE STORES	4482	157	93,280,356	98,757,182	5.9%
JEWELRY & LUGGAGE STORES	4483	1,014	290,942,397	309,529,604	6.4%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,373	863,335,264	872,855,300	1.1%
SPORTING GOODS	45111	1,378	424,780,382	433,064,242	2.0%
HOBBY & TOY STORES	45112	427	146,913,889	152,318,882	3.7%
SEWING SUPPLIES	45113	258	51,785,194	52,671,917	1.7%
MUSICAL INSTRUMENTS	45114	203	41,635,266	41,408,534	-0.5%
BOOK, PERIODICAL & MUSIC STORES	45121	824	139,358,077	135,328,191	-2.9%
TAPES & CDs	45122	283	58,862,456	58,063,534	-1.4%
DEPARTMENT STORES	4521	22	1,103,865,534	1,113,511,727	0.9%
GENERAL MERCHANDISE STORES	4529	308	4,504,116,698	4,734,013,234	5.1%
E-COMMERCE & MAIL ORDER	4541	2,412	4,627,593,616	6,501,945,766	40.5%
MISCELLANEOUS RETAILERS	453, 4542, 4543	25,226	3,202,693,513	3,346,811,875	4.5%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>8,921</u>	<u>3,102,683,465</u>	<u>3,333,913,719</u>	<u>7.5%</u>
AIR TRANSPORTATION	481	85	38,325,147	34,525,810	-9.9%
RAILROADS	482	14	36,727,473	42,305,011	15.2%
WATER TRANSPORTATION	483	68	117,277,753	119,528,537	1.9%
TRUCK TRANSPORTATION	484	4,479	1,506,812,857	1,675,334,405	11.2%
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,389	179,961,140	224,491,811	24.7%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,886	1,223,579,095	1,237,728,145	1.2%
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>305</u>	<u>166,728,581</u>	<u>180,166,479</u>	<u>8.1%</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,211</u>	<u>4,314,501,811</u>	<u>4,517,939,601</u>	<u>4.7%</u>
PUBLISHING (EXCEPT INTERNET)	511	1,280	830,434,720	887,754,655	6.9%
NEWSPAPERS	51111	154	183,350,603	192,875,965	5.2%
BOOKS & PERIODICALS	51112, 51113	620	130,480,415	139,466,224	6.9%
SOFTWARE	5112	293	468,700,518	517,100,894	10.3%
OTHER PUBLISHERS	51114, 51119	213	47,903,184	38,311,572	-20.0%
MOTION PICTURE PRODUCTION	512	1,363	193,081,305	208,404,829	7.9%
RADIO & TV BROADCASTING, CABLE TV	515	162	277,156,404	333,863,390	20.5%
TELEPHONE & TELECOMMUNICATIONS	517	777	2,396,802,156	2,385,957,592	-0.5%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,273	442,932,202	515,130,046	16.3%
OTHER INFORMATION SERVICES	519	356	174,095,024	186,829,089	7.3%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>16,262</u>	<u>10,289,271,925</u>	<u>8,965,742,159</u>	<u>-12.9%</u>
BANKS & CREDIT UNIONS	522	1,771	3,922,613,314	3,240,728,323	-17.4%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,973	2,098,215,978	1,835,184,937	-12.5%
INSURANCE AGENTS & BROKERS	524	4,071	1,760,439,695	1,777,763,511	1.0%
REAL ESTATE AGENTS & BROKERS	531	5,975	968,066,436	993,614,161	2.6%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,350	1,511,602,172	1,065,953,285	-29.5%
LESSORS OF NONFINANCIAL INTANGIBLES	533	122	28,334,330	52,497,942	85.3%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>151,319</u>	<u>33,462,705,777</u>	<u>34,146,569,171</u>	<u>2.0%</u>
LEGAL SERVICES	5411	5,857	1,249,027,178	1,273,213,358	1.9%
ACCOUNTING SERVICES	5412	5,189	546,218,529	968,250,516	77.3%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,811	2,479,555,289	2,658,260,979	7.2%

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COMPUTER SYSTEM DESIGN SERVICES	5415	6,323	2,612,904,248	3,472,333,339	32.9%
CONSULTING SERVICES	5416	11,398	2,282,003,665	2,541,550,767	11.4%
ADVERTISING & PUBLIC RELATIONS	5418	1,498	348,196,479	413,088,249	18.6%
OTHER PROFESSIONAL SERVICES	5417, 5419	8,360	2,342,457,904	1,923,332,762	-17.9%
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>379</u>	<u>93,627,155</u>	<u>99,633,040</u>	<u>6.4%</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	23,336	3,791,000,846	3,843,373,154	1.4%
EMPLOYMENT SERVICES	5613	1,118	458,890,142	549,584,130	19.8%
TRAVEL SERVICES	5615	630	231,257,111	132,130,776	-42.9%
INVESTIGATION & SECURITY SERVICES	5616	933	204,821,903	232,048,343	13.3%
BUILDING SERVICES & JANITORIAL	5617	6,677	2,196,844,371	2,219,216,952	1.0%
OTHER	5611, 5612, 5614, 5619	13,978	699,187,319	710,392,953	1.6%
WASTE TREATMENT/ COLLECTION	562	576	669,502,174	784,821,794	17.2%
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>5,482</u>	<u>593,308,505</u>	<u>653,839,418</u>	<u>10.2%</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>20,320</u>	<u>9,871,331,425</u>	<u>8,916,293,749</u>	<u>-9.7%</u>
PHYSICIANS	6211	3,642	1,789,868,786	1,902,829,473	6.3%
DENTISTS	6212	3,248	727,743,652	734,854,764	1.0%
OTHER PRACTITIONERS	6213	7,822	716,514,475	761,993,095	6.4%
HOSPITALS	622	88	2,865,304,200	3,107,020,223	8.4%
NURSING & RETIREMENT HOMES	623	674	476,061,808	522,900,499	9.8%
SOCIAL SERVICES & DAY CARE	624	3,365	369,984,202	399,859,047	8.1%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,481	2,925,854,302	1,486,836,648	-49.2%
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>7,046</u>	<u>788,543,387</u>	<u>738,221,631</u>	<u>-6.4%</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	3,887	420,573,787	349,321,618	-16.9%
MUSEUMS, HISTORICAL SITES, ETC.	712	152	11,652,825	13,823,259	18.6%
AMUSEMENT, GAMBLING, RECREATION	713	3,007	356,316,775	375,076,754	5.3%
ACCOMMODATIONS	721	2,589	488,438,897	532,199,794	9.0%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	12,468	2,694,930,739	2,862,111,145	6.2%
DRINKING PLACES	7224	1,333	188,851,618	205,964,808	9.1%
AUTO REPAIR & SERVICES	8111	6,329	598,028,767	617,226,489	3.2%
OTHER REPAIR SERVICES	8112, 8113, 8114	6,137	398,536,367	405,693,374	1.8%
PERSONAL SERVICES	812	14,932	1,143,613,359	967,760,162	-15.4%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	10,350	395,612,799	397,576,150	0.5%
LAUNDRY & DRY CLEANING	8123	906	93,763,973	96,384,204	2.8%
OTHER PERSONAL SERVICES	8122, 8129	3,676	654,236,587	473,799,808	-27.6%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,674	220,434,439	210,257,868	-4.6%
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>282</u>	<u>62,194,807</u>	<u>59,142,775</u>	<u>-4.9%</u>
TOTAL ALL INDUSTRIES		308,646	\$163,127,252,511	\$164,766,751,905	1.0%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
4TH QUARTER, 2010 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$85,424	\$1,264	\$84,159	0.004840	\$407
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,277,694	69,739	1,207,955	0.001380	1,667
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	863,391	103,069	760,323	0.002750	2,091
4	Insurance Agents/Brokers	14	476,113	42,229	433,884	0.004840	2,100
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,014,352	79,306	935,045	0.001380	1,290
6	Processing for Hire/Printing and Publishing	10	510,459	56,370	454,088	0.004840	2,198
7	Manufacturing	7	6,354,194	190,357	6,163,837	0.004840	29,833
8	Royalties; Child Care	80	373,450	62,657	310,793	0.004840	1,504
9	Wholesaling	3	42,800,674	14,699,101	28,101,572	0.004840	136,012
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,423,747	159,085	1,264,662	0.004840	6,121
11	Public or Nonprofit Hospitals	55	2,252,301	494,104	1,758,197	0.015000	26,373
12	For Profit Hospitals, Scientific R&D	135	561,905	331,661	230,244	0.015000	3,454
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	1,040,435	314	1,040,121	0.004710	4,899
14	Service & Other Activities	4	23,915,768	5,983,632	17,932,136	0.018000	322,778
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	125,180	46,634	78,546	0.019300	1,516
16	Retailing of Interstate Transportation Equip.	19	388,341	114,436	273,904	0.004840	1,326
17	Retailing	2	41,276,438	8,452,967	32,823,471	0.004710	154,599
18	Non-Mfg Aerospace Product Development	188	67,606	0	67,606	0.009000	608
19	FAR Part 145 Repair Stations	189	59,714	971	58,743	0.002904	171
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Mfg. of Commercial Airplanes or Components	195	456,411	2,187	454,224	0.002904	1,319
23	Whlse of Commercial Airplanes or Components	196	2,308,483	652,828	1,655,655	0.002904	4,808
24	Retailing of Commercial Airplanes or Components	197	5,115,902	370,536	4,745,366	0.002904	13,781
25	Parimutuel Wagering	193	D	D	D	0.001300	D
26	Processing for Hire Timber Products	300	188,435	1	188,434	0.003424	645
27	Extracting Timber, Extracting for Hire Timber	301	77,829	3,915	73,914	0.003424	253
28	Manufacturing of Timber or Wood Products	302	1,013,456	89,573	923,883	0.003424	3,163
29	Wholesaling of Timber or Wood Products	303	1,864,283	1,141,195	723,088	0.003424	2,476
30	Sale of Standing Timber	304	4,536	0	4,536	0.003424	16
31	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			135,896,518	33,148,132	102,748,386		725,407

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Retail Sales Tax	1	\$50,031,216	\$23,223,124	\$26,808,092	0.065000	\$1,742,526
33	Use Tax	5	1,112,107	0	1,112,107	0.065000	72,287
TOTAL STATE SALES/USE TAX			51,143,323	23,223,124	27,920,199		1,814,813

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
34	Water Distribution	60	\$211,074	\$8,746	\$202,328	0.050290	\$10,175
35	Sewer Collection	61	127,880	61,052	66,829	0.038520	2,574
36	Power	49	2,270,658	500,793	1,769,865	0.038730	68,547
37	Gas Dist., Telegraph	26	669,919	1,971	667,948	0.038520	25,729
38	Motor Transportation, Railroad, Railroad Car	8	1,131,354	843,804	287,550	0.019260	5,538
39	Urban Transportation/Vessels Under 65 Feet	12	137,693	40,008	97,685	0.006420	627
40	Other Public Service	13	116,054	73,921	42,133	0.019260	811
TOTAL PUBLIC UTILITY TAXES			4,664,632	1,530,296	3,134,336		114,002

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
41	Motor Vehicle Sales/Leases	120	\$1,890,747	\$0	\$1,890,747	0.003000	\$5,672
42	Litter Tax	36	13,783,556	0	13,783,556	0.000150	2,068
43	Tobacco Products	20	7,420	0	7,420	0.950000	7,049
44	Refuse Collection	64	325,296	97,628	227,668	0.036000	8,196
45	Petroleum Products Tax	57	0	0	0	0.036000	0
46	Hazardous Substance	65	6,877,850	215,949	6,661,901	0.007000	46,633
47	IMR	79	36,369	0	36,369	0.060000	2,182
48	Solid Fuel Burning Device Fee	59	Devices	0	2	\$ 30.00/Device	46
49	Syrup Tax	54	Gallons	0	1,749	\$ 1.00/Gal	1,749
50	Carbonated Beverage Tax	136	Cases	0	0	\$ 1.00/Case	0
51	Tire Fee	73	Tires	0	860	\$.90/Tire	774
52	Cigar Tax (\$0.67 or more)	194	Cigars	0	255	\$.65/Cigar	166
53	Little Cigar Tax	198	6,109	0	6,109	0.151250	924
54	Moist Snuff (1.2 oz. or less)	162	4,376	0	4,376	2.526000	11,054
55	Moist Snuff (more than 1.2 oz.)	163	44	0	44	2.105000	92
56	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	0	\$.53/Line	0
57	Wireless State Enhanced 911 Tax	94	Radio Lines	0	0	\$.20/Line	0

TOTAL OTHER TAXES

86,605

TOTAL STATE TAXES**

\$2,740,827

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	1,020	\$19,574,863	964	\$42,183,956
MOTOR VEHICLES & PARTS	441	57	3,212,568	45	2,984,426
NEW & USED AUTO DEALERS	4411	14	576,902	13	667,407
RV, BOAT, MOTORCYCLE DEALERS	4412	9	136,057	11	933,592
AUTOMOTIVE PARTS & TIRE	4413	34	2,499,608	21	1,383,426
FURNITURE & HOME FURNISHING	442	39	210,051	34	436,117
ELECTRONICS & APPLIANCES	443	72	671,572	75	525,784
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	406,761	29	242,697
COMPUTERS & SOFTWARE	44312	40	264,811	44	279,455
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	1,896,733	45	1,766,714
BUILDING MATERIALS	4441	52	1,341,123	34	1,642,393
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	555,610	11	124,321
FOOD & BEVERAGE STORES	445	23	922,525	29	2,131,317
GROCERY & CONVENIENCE STORES	4451	8	885,515	5	1,973,705
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	37,010	24	157,612
DRUG/HEALTH STORES	446	49	189,900	61	969,308
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,407,136	D	D
APPAREL & ACCESSORIES	448	74	160,637	78	319,655
CLOTHING & SHOE STORES	4481, 4482	65	157,597	66	156,880
JEWELRY & LUGGAGE STORES	4483	9	3,040	12	162,776
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	82	636,223	85	1,102,375
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	209,066	52	994,552
BOOK/PERIODICAL/MUSIC STORE	4512	34	427,158	33	107,823
GENERAL MERCHANDISE STORES	452	14	6,152,976	13	29,208,142
DEPARTMENT STORES	4521	4	126,929	4	150,000
GENERAL MERCHANDISE STORES	4529	10	6,026,046	9	29,058,142
E-COMMERCE & MAIL ORDER	4541	127	596,443	134	720,683
MISCELLANEOUS RETAILERS	453, 4542, 4543	396	2,518,101	364	1,982,880
AGRICULTURE, FORESTRY, FISHING	11	14	154,747	6	6,088
MINING	21	3	132,194	D	D
UTILITIES	22	6	26,875	D	D
CONSTRUCTION	23	322	10,826,938	273	5,563,130
CONSTRUCTION OF BUILDINGS	236	65	5,290,779	73	1,455,450
HEAVY CONSTRUCTION & HIGHWAYS	237	17	1,616,195	10	414,502
SPECIAL TRADE CONTRACTORS	238	240	3,919,964	190	3,693,178
MANUFACTURING	31-33	168	1,409,797	151	1,087,517
WHOLESALE TRADE	42	583	9,529,476	537	3,430,212
DURABLE GOODS	423	414	7,627,228	374	2,189,369
NONDURABLE GOODS	424	163	1,882,840	158	1,233,841
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	19,409	5	7,002
TRANSPORTATION & WAREHOUSING	48-49	15	193,926	15	332,092
INFORMATION	51	153	2,451,741	145	1,966,525
FINANCE, INSURANCE	52	30	235,839	28	213,133
REAL ESTATE, RENTAL/LEASING	53	91	1,080,146	86	3,298,789
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	125	608,041	124	388,767
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	157	709,039	167	1,206,031
ARTS, ENTERTAINMENT & RECREATION	71	19	144,665	16	319,722
ACCOMMODATIONS & FOOD SERVICES	72	52	4,255,041	49	5,946,347
ACCOMMODATIONS	721	8	620,547	9	1,170,368
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	44	3,634,494	40	4,775,979
OTHER SERVICES	81	131	2,061,870	111	1,241,341
REPAIR & MAINTENANCE	811	101	1,696,355	64	736,929
PERSONAL SERVICE	812	24	289,751	37	341,897
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	75,764	10	162,516
PUBLIC ADMINISTRATION, OTHER	92.00	7	17,877	3	8,777
TOTAL ALL INDUSTRIES		2,896	\$53,413,076	2,678	\$67,336,363

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,356</u>	<u>\$400,597,072</u>	<u>2,482</u>	<u>\$152,214,106</u>
MOTOR VEHICLES & PARTS	441	190	62,790,936	131	35,705,218
NEW & USED AUTO DEALERS	4411	59	46,960,509	33	26,277,918
RV, BOAT, MOTORCYCLE DEALERS	4412	39	3,473,739	28	2,319,792
AUTOMOTIVE PARTS & TIRE	4413	92	12,356,688	70	7,107,508
FURNITURE & HOME FURNISHING	442	116	13,591,435	80	2,923,348
ELECTRONICS & APPLIANCES	443	258	19,750,531	174	4,470,126
APPLIANCES, TV & OTHER ELECTRONICS	44311	80	13,817,625	46	1,518,226
COMPUTERS & SOFTWARE	44312	172	5,906,073	125	2,930,919
CAMERA & PHOTO SUPPLIES	44313	6	26,833	3	20,980
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	30,215,119	129	16,653,803
BUILDING MATERIALS	4441	113	27,857,857	103	15,512,843
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	2,357,263	26	1,140,960
FOOD & BEVERAGE STORES	445	129	21,246,805	103	12,144,328
GROCERY & CONVENIENCE STORES	4451	37	19,407,172	33	10,922,001
OTHER FOOD & BEVERAGE STORES	4452, 4453	92	1,839,633	70	1,222,327
DRUG/HEALTH STORES	446	175	10,554,139	128	3,225,816
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	13,259,030	31	4,275,096
APPAREL & ACCESSORIES	448	230	36,742,168	169	5,914,617
CLOTHING & SHOE STORES	4481, 4482	183	31,144,219	138	5,100,796
JEWELRY & LUGGAGE STORES	4483	47	5,597,948	31	813,821
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	265	20,933,072	210	7,593,700
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	173	16,703,693	139	5,855,211
BOOK/PERIODICAL/MUSIC STORE	4512	92	4,229,379	71	1,738,488
GENERAL MERCHANDISE STORES	452	29	127,961,314	24	34,605,367
DEPARTMENT STORES	4521	9	45,309,522	5	11,233,008
GENERAL MERCHANDISE STORES	4529	20	82,651,792	19	23,372,359
E-COMMERCE & MAIL ORDER	4541	345	8,060,793	247	2,905,916
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,426	35,491,732	1,056	21,796,772
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>481,821</u>	<u>43</u>	<u>323,410</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>102,923</u>	<u>5</u>	<u>113,580</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>527,020</u>	<u>13</u>	<u>429,699</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,405</u>	<u>91,817,878</u>	<u>1,054</u>	<u>58,926,825</u>
CONSTRUCTION OF BUILDINGS	236	364	40,730,409	338	33,903,027
HEAVY CONSTRUCTION & HIGHWAYS	237	60	4,817,593	51	4,078,690
SPECIAL TRADE CONTRACTORS	238	981	46,269,875	665	20,945,109
<u>MANUFACTURING</u>	<u>31-33</u>	<u>717</u>	<u>12,683,143</u>	<u>528</u>	<u>8,358,405</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,720</u>	<u>48,939,993</u>	<u>1,306</u>	<u>30,326,940</u>
DURABLE GOODS	423	1,178	38,334,770	897	23,241,252
NONDURABLE GOODS	424	525	10,372,484	396	7,000,780
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	232,739	13	84,908
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>60</u>	<u>1,090,099</u>	<u>39</u>	<u>852,719</u>
<u>INFORMATION</u>	<u>51</u>	<u>389</u>	<u>29,492,178</u>	<u>304</u>	<u>11,559,546</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>104</u>	<u>4,703,807</u>	<u>78</u>	<u>2,649,956</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>346</u>	<u>16,758,255</u>	<u>269</u>	<u>7,271,672</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>638</u>	<u>21,673,939</u>	<u>443</u>	<u>9,228,334</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>759</u>	<u>17,164,165</u>	<u>546</u>	<u>6,544,973</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>135</u>	<u>6,335,115</u>	<u>107</u>	<u>3,345,801</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>370</u>	<u>71,191,927</u>	<u>401</u>	<u>40,337,471</u>
ACCOMMODATIONS	721	40	9,395,410	186	15,235,383
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	330	61,796,517	215	25,102,088
<u>OTHER SERVICES</u>	<u>81</u>	<u>632</u>	<u>19,812,032</u>	<u>449</u>	<u>8,767,924</u>
REPAIR & MAINTENANCE	811	373	14,941,715	274	6,636,616
PERSONAL SERVICE	812	207	4,311,132	130	1,690,670
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	559,185	45	440,638
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>51,650</u>	<u>8</u>	<u>51,059</u>
TOTAL ALL INDUSTRIES		10,708	\$743,424,029	8,075	\$341,302,421

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	2,452	\$120,993,381	4,801	\$524,698,208
MOTOR VEHICLES & PARTS	441	121	19,504,422	227	75,142,128
NEW & USED AUTO DEALERS	4411	31	14,172,172	56	53,796,944
RV, BOAT, MOTORCYCLE DEALERS	4412	22	125,281	49	2,617,856
AUTOMOTIVE PARTS & TIRE	4413	68	5,206,968	122	18,727,328
FURNITURE & HOME FURNISHING	442	74	3,378,105	160	14,911,325
ELECTRONICS & APPLIANCES	443	165	4,467,162	343	16,211,935
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	2,540,207	84	7,622,146
COMPUTERS & SOFTWARE	44312	106	1,924,271	255	8,526,975
CAMERA & PHOTO SUPPLIES	44313	3	2,683	4	62,814
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	135	13,599,965	263	45,034,284
BUILDING MATERIALS	4441	91	11,868,909	171	40,383,892
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	1,731,056	92	4,650,392
FOOD & BEVERAGE STORES	445	76	11,687,903	222	45,912,366
GROCERY & CONVENIENCE STORES	4451	28	11,106,928	83	42,888,692
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	580,975	139	3,023,675
DRUG/HEALTH STORES	446	113	4,069,031	215	16,462,667
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,923,043	104	18,659,576
APPAREL & ACCESSORIES	448	168	2,609,047	301	34,351,358
CLOTHING & SHOE STORES	4481, 4482	132	2,156,950	234	30,001,080
JEWELRY & LUGGAGE STORES	4483	36	452,096	67	4,350,277
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	212	3,911,675	345	18,670,477
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	136	3,109,089	221	13,681,890
BOOK/PERIODICAL/MUSIC STORE	4512	76	802,586	124	4,988,587
GENERAL MERCHANDISE STORES	452	26	35,265,670	37	168,370,803
DEPARTMENT STORES	4521	4	2,263,950	8	46,197,096
GENERAL MERCHANDISE STORES	4529	22	33,001,720	29	122,173,707
E-COMMERCE & MAIL ORDER	4541	257	2,937,298	471	12,701,544
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,081	12,640,060	2,113	58,269,746
AGRICULTURE, FORESTRY, FISHING	11	57	629,943	106	3,106,300
MINING	21	9	237,661	13	578,125
UTILITIES	22	10	48,802	13	2,673,464
CONSTRUCTION	23	822	35,050,635	2,796	158,532,366
CONSTRUCTION OF BUILDINGS	236	229	19,266,721	726	70,748,852
HEAVY CONSTRUCTION & HIGHWAYS	237	28	2,226,128	104	20,382,610
SPECIAL TRADE CONTRACTORS	238	565	13,557,787	1,966	67,400,904
MANUFACTURING	31-33	479	4,414,013	1,064	15,094,821
WHOLESALE TRADE	42	1,188	16,822,611	2,245	62,738,428
DURABLE GOODS	423	796	13,100,240	1,495	50,229,268
NONDURABLE GOODS	424	377	3,654,439	721	12,339,817
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	67,932	29	169,344
TRANSPORTATION & WAREHOUSING	48-49	47	658,493	127	3,457,090
INFORMATION	51	285	10,164,070	519	66,192,839
FINANCE, INSURANCE	52	76	1,147,212	143	8,328,111
REAL ESTATE, RENTAL/LEASING	53	197	4,359,911	452	22,698,005
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	386	3,368,614	1,043	16,586,554
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	541	4,439,821	1,409	29,166,172
ARTS, ENTERTAINMENT & RECREATION	71	113	1,836,108	228	10,828,836
ACCOMMODATIONS & FOOD SERVICES	72	319	20,346,674	687	115,748,696
ACCOMMODATIONS	721	127	4,093,769	51	12,480,622
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	192	16,252,904	636	103,268,074
OTHER SERVICES	81	458	9,137,627	1,223	37,677,292
REPAIR & MAINTENANCE	811	292	7,451,082	748	29,835,749
PERSONAL SERVICE	812	128	1,342,250	404	7,234,516
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	344,295	71	607,027
PUBLIC ADMINISTRATION, OTHER	92.00	8	36,984	10	236,101
TOTAL ALL INDUSTRIES		7,447	\$233,692,559	16,879	\$1,078,341,409

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	477	\$2,964,522	2,426	\$158,523,206
MOTOR VEHICLES & PARTS	441	18	135,282	119	35,942,022
NEW & USED AUTO DEALERS	4411	4	10,049	33	27,838,506
RV, BOAT, MOTORCYCLE DEALERS	4412	3	975	17	1,135,966
AUTOMOTIVE PARTS & TIRE	4413	11	124,258	69	6,967,550
FURNITURE & HOME FURNISHING	442	12	79,297	83	4,079,560
ELECTRONICS & APPLIANCES	443	30	91,691	177	3,857,159
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	14,296	59	1,472,949
COMPUTERS & SOFTWARE	44312	18	77,395	116	2,374,461
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	533,740	154	14,646,511
BUILDING MATERIALS	4441	16	495,578	112	13,314,438
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	38,161	42	1,332,073
FOOD & BEVERAGE STORES	445	11	735,320	97	14,045,066
GROCERY & CONVENIENCE STORES	4451	4	679,197	36	13,489,582
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	56,123	61	555,484
DRUG/HEALTH STORES	446	27	44,579	118	5,530,603
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	175,320	50	12,049,300
APPAREL & ACCESSORIES	448	41	40,460	137	4,091,932
CLOTHING & SHOE STORES	4481, 4482	40	38,625	104	1,926,055
JEWELRY & LUGGAGE STORES	4483	D	D	33	2,165,877
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	42	150,859	193	4,194,206
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	22	110,384	123	3,494,657
BOOK/PERIODICAL/MUSIC STORE	4512	20	40,475	70	699,549
GENERAL MERCHANDISE STORES	452	8	63,728	25	43,309,546
DEPARTMENT STORES	4521	4	40,711	8	17,074,450
GENERAL MERCHANDISE STORES	4529	4	23,017	17	26,235,096
E-COMMERCE & MAIL ORDER	4541	75	164,392	273	2,736,695
MISCELLANEOUS RETAILERS	453, 4542, 4543	186	749,854	1,000	14,040,607
AGRICULTURE, FORESTRY, FISHING	11	6	42,298	46	605,890
MINING	21	3	17,008	8	333,427
UTILITIES	22	D	D	13	509,443
CONSTRUCTION	23	122	2,038,308	1,128	72,490,106
CONSTRUCTION OF BUILDINGS	236	23	794,254	235	45,178,304
HEAVY CONSTRUCTION & HIGHWAYS	237	10	327,621	62	8,853,975
SPECIAL TRADE CONTRACTORS	238	89	916,434	831	18,457,827
MANUFACTURING	31-33	56	276,978	483	5,974,770
WHOLESALE TRADE	42	240	1,876,689	1,355	22,190,599
DURABLE GOODS	423	161	623,924	957	18,635,531
NONDURABLE GOODS	424	77	1,251,063	380	3,498,763
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	18	56,305
TRANSPORTATION & WAREHOUSING	48-49	4	41,835	60	1,304,944
INFORMATION	51	94	644,646	310	14,872,373
FINANCE, INSURANCE	52	20	40,400	74	1,433,517
REAL ESTATE, RENTAL/LEASING	53	34	503,926	250	7,221,236
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	63	248,943	386	4,377,967
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	79	267,721	587	5,104,266
ARTS, ENTERTAINMENT & RECREATION	71	12	58,109	67	2,007,916
ACCOMMODATIONS & FOOD SERVICES	72	25	659,905	252	29,247,115
ACCOMMODATIONS	721	10	228,415	45	2,604,826
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	15	431,490	207	26,642,289
OTHER SERVICES	81	34	576,563	488	8,894,580
REPAIR & MAINTENANCE	811	16	464,026	314	6,645,923
PERSONAL SERVICE	812	16	67,334	142	1,762,485
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	32	486,171
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	6	98,575
TOTAL ALL INDUSTRIES		1,273	\$10,296,590	7,940	\$335,190,158

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,259</u>	<u>\$67,874,767</u>	<u>650</u>	<u>\$5,206,298</u>
MOTOR VEHICLES & PARTS	441	67	9,577,487	27	651,983
NEW & USED AUTO DEALERS	4411	17	6,327,798	6	83,959
RV, BOAT, MOTORCYCLE DEALERS	4412	14	562,589	6	1,888
AUTOMOTIVE PARTS & TIRE	4413	36	2,687,100	15	566,136
FURNITURE & HOME FURNISHING	442	38	2,687,213	17	91,006
ELECTRONICS & APPLIANCES	443	90	1,866,003	42	311,135
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	467,396	21	210,220
COMPUTERS & SOFTWARE	44312	56	1,398,607	21	100,915
CAMERA & PHOTO SUPPLIES	44313	0	0	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	80	3,011,519	36	672,143
BUILDING MATERIALS	4441	62	1,350,536	27	495,647
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,660,983	9	176,496
FOOD & BEVERAGE STORES	445	40	4,387,830	20	627,756
GROCERY & CONVENIENCE STORES	4451	11	4,085,177	6	621,155
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	302,653	14	6,601
DRUG/HEALTH STORES	446	66	1,189,001	33	95,698
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,776,338	9	881,079
APPAREL & ACCESSORIES	448	107	2,868,877	54	76,051
CLOTHING & SHOE STORES	4481, 4482	90	1,952,217	50	75,372
JEWELRY & LUGGAGE STORES	4483	17	916,660	4	679
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	1,373,169	62	132,106
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	1,291,456	38	126,683
BOOK/PERIODICAL/MUSIC STORE	4512	40	81,712	24	5,423
GENERAL MERCHANDISE STORES	452	17	32,990,551	8	86,983
DEPARTMENT STORES	4521	6	9,170,445	4	64,571
GENERAL MERCHANDISE STORES	4529	11	23,820,106	4	22,411
E-COMMERCE & MAIL ORDER	4541	154	1,239,492	101	285,491
MISCELLANEOUS RETAILERS	453, 4542, 4543	479	4,907,287	241	1,294,868
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>34,023</u>	<u>10</u>	<u>328,812</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>483,295</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>53,558</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>541</u>	<u>26,417,086</u>	<u>105</u>	<u>2,305,525</u>
CONSTRUCTION OF BUILDINGS	236	132	16,242,985	23	885,321
HEAVY CONSTRUCTION & HIGHWAYS	237	31	3,312,887	11	489,141
SPECIAL TRADE CONTRACTORS	238	378	6,861,214	71	931,063
<u>MANUFACTURING</u>	<u>31-33</u>	<u>212</u>	<u>1,789,223</u>	<u>86</u>	<u>634,919</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>616</u>	<u>24,987,925</u>	<u>292</u>	<u>1,974,195</u>
DURABLE GOODS	423	420	23,163,992	197	1,371,681
NONDURABLE GOODS	424	191	1,810,253	92	597,880
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	13,680	3	4,634
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>259,123</u>	<u>4</u>	<u>8,470</u>
<u>INFORMATION</u>	<u>51</u>	<u>186</u>	<u>4,857,766</u>	<u>105</u>	<u>743,473</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>341,498</u>	<u>15</u>	<u>34,537</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>126</u>	<u>1,815,586</u>	<u>37</u>	<u>254,751</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>197</u>	<u>22,205,157</u>	<u>63</u>	<u>119,710</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>279</u>	<u>1,534,414</u>	<u>82</u>	<u>300,574</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,456,659</u>	<u>7</u>	<u>29,314</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>7,249,473</u>	<u>23</u>	<u>831,008</u>
ACCOMMODATIONS	721	9	354,036	10	261,987
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	6,895,437	13	569,021
<u>OTHER SERVICES</u>	<u>81</u>	<u>173</u>	<u>1,914,244</u>	<u>53</u>	<u>476,759</u>
REPAIR & MAINTENANCE	811	110	1,307,063	34	412,492
PERSONAL SERVICE	812	48	553,620	14	43,827
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	53,561	5	20,441
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>19,033</u>	<u>3</u>	<u>13,574</u>
TOTAL ALL INDUSTRIES		3,770	\$162,826,971	1,542	\$13,754,429

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	1,879	\$102,631,083	325	\$2,288,248
MOTOR VEHICLES & PARTS	441	111	37,193,440	7	657,305
NEW & USED AUTO DEALERS	4411	25	24,162,132	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	20	5,712,767	D	D
AUTOMOTIVE PARTS & TIRE	4413	66	7,318,540	5	117,931
FURNITURE & HOME FURNISHING	442	44	1,703,270	10	19,372
ELECTRONICS & APPLIANCES	443	132	2,487,064	26	31,588
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	924,088	11	20,614
COMPUTERS & SOFTWARE	44312	81	1,551,427	13	7,420
CAMERA & PHOTO SUPPLIES	44313	4	11,550	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	97	10,197,654	21	597,474
BUILDING MATERIALS	4441	70	9,513,072	19	556,941
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	684,582	D	D
FOOD & BEVERAGE STORES	445	67	6,714,545	6	348,925
GROCERY & CONVENIENCE STORES	4451	24	6,344,638	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	43	369,907	4	760
DRUG/HEALTH STORES	446	90	3,707,268	15	116,611
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	5,634,078	D	D
APPAREL & ACCESSORIES	448	138	1,519,454	33	24,259
CLOTHING & SHOE STORES	4481, 4482	118	1,422,686	30	14,490
JEWELRY & LUGGAGE STORES	4483	20	96,768	3	9,769
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	143	1,657,590	27	26,644
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	94	1,137,705	18	24,342
BOOK/PERIODICAL/MUSIC STORE	4512	49	519,885	9	2,301
GENERAL MERCHANDISE STORES	452	16	18,206,515	4	25,669
DEPARTMENT STORES	4521	4	603,004	3	18,734
GENERAL MERCHANDISE STORES	4529	12	17,603,511	D	D
E-COMMERCE & MAIL ORDER	4541	194	1,714,686	58	68,789
MISCELLANEOUS RETAILERS	453, 4542, 4543	823	11,895,518	117	350,614
AGRICULTURE, FORESTRY, FISHING	11	31	2,394,125	5	23,931
MINING	21	3	529,364	3	29,765
UTILITIES	22	3	43,475	D	D
CONSTRUCTION	23	813	33,458,424	88	1,905,436
CONSTRUCTION OF BUILDINGS	236	171	15,070,578	15	303,068
HEAVY CONSTRUCTION & HIGHWAYS	237	43	2,260,804	6	588,934
SPECIAL TRADE CONTRACTORS	238	599	16,127,042	67	1,013,434
MANUFACTURING	31-33	330	3,886,271	45	167,210
WHOLESALE TRADE	42	1,057	32,142,845	175	2,358,754
DURABLE GOODS	423	725	25,039,831	130	1,798,803
NONDURABLE GOODS	424	321	6,796,141	44	557,963
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	306,873	D	D
TRANSPORTATION & WAREHOUSING	48-49	42	1,903,649	3	61,118
INFORMATION	51	257	9,882,175	64	372,512
FINANCE, INSURANCE	52	69	1,363,002	9	8,642
REAL ESTATE, RENTAL/LEASING	53	205	9,189,024	39	333,869
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	299	2,946,906	30	51,044
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	402	5,204,600	32	131,889
ARTS, ENTERTAINMENT & RECREATION	71	34	991,727	D	D
ACCOMMODATIONS & FOOD SERVICES	72	145	17,385,867	9	106,926
ACCOMMODATIONS	721	17	3,463,815	4	25,890
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	128	13,922,051	5	81,036
OTHER SERVICES	81	296	15,501,026	30	131,761
REPAIR & MAINTENANCE	811	213	13,343,321	17	101,745
PERSONAL SERVICE	812	63	1,593,615	10	29,703
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	564,090	3	313
PUBLIC ADMINISTRATION, OTHER	92.00	7	276,038	D	D
TOTAL ALL INDUSTRIES		5,872	\$239,729,600	862	\$7,979,383

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,160</u>	<u>\$131,381,917</u>	<u>2,271</u>	<u>\$94,472,838</u>
MOTOR VEHICLES & PARTS	441	147	23,362,008	105	17,665,264
NEW & USED AUTO DEALERS	4411	38	14,316,777	33	12,514,816
RV, BOAT, MOTORCYCLE DEALERS	4412	28	1,828,540	25	274,336
AUTOMOTIVE PARTS & TIRE	4413	81	7,216,690	47	4,876,111
FURNITURE & HOME FURNISHING	442	68	2,447,017	70	1,996,445
ELECTRONICS & APPLIANCES	443	171	11,597,017	153	2,242,932
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	2,442,389	53	1,017,858
COMPUTERS & SOFTWARE	44312	102	9,148,053	97	1,220,051
CAMERA & PHOTO SUPPLIES	44313	4	6,575	3	5,023
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	16,984,002	130	12,555,289
BUILDING MATERIALS	4441	85	12,602,407	88	11,516,795
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	4,381,595	42	1,038,495
FOOD & BEVERAGE STORES	445	73	9,264,684	100	11,052,886
GROCERY & CONVENIENCE STORES	4451	31	8,957,536	49	10,610,814
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	307,148	51	442,071
DRUG/HEALTH STORES	446	109	2,266,750	103	2,522,747
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	8,263,155	37	8,670,535
APPAREL & ACCESSORIES	448	147	3,163,378	154	2,283,223
CLOTHING & SHOE STORES	4481, 4482	126	2,504,314	121	1,551,213
JEWELRY & LUGGAGE STORES	4483	21	659,064	33	732,011
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	171	3,562,949	165	1,376,885
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	111	2,381,278	103	1,104,425
BOOK/PERIODICAL/MUSIC STORE	4512	60	1,181,671	62	272,461
GENERAL MERCHANDISE STORES	452	22	26,514,460	25	22,147,439
DEPARTMENT STORES	4521	4	570,958	5	5,701,277
GENERAL MERCHANDISE STORES	4529	18	25,943,502	20	16,446,162
E-COMMERCE & MAIL ORDER	4541	229	2,418,439	222	2,108,374
MISCELLANEOUS RETAILERS	453, 4542, 4543	863	21,538,058	1,007	9,850,818
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>40</u>	<u>1,244,688</u>	<u>47</u>	<u>826,549</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>18,843</u>	<u>8</u>	<u>613,019</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>690,600</u>	<u>7</u>	<u>12,239</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>845</u>	<u>58,110,999</u>	<u>771</u>	<u>46,454,189</u>
CONSTRUCTION OF BUILDINGS	236	200	33,479,362	232	18,228,670
HEAVY CONSTRUCTION & HIGHWAYS	237	46	5,839,653	42	6,358,116
SPECIAL TRADE CONTRACTORS	238	599	18,791,984	497	21,867,404
<u>MANUFACTURING</u>	<u>31-33</u>	<u>451</u>	<u>7,174,636</u>	<u>417</u>	<u>3,904,930</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,254</u>	<u>43,785,540</u>	<u>1,060</u>	<u>14,229,269</u>
DURABLE GOODS	423	869	35,249,337	752	10,721,295
NONDURABLE GOODS	424	373	8,451,117	299	3,471,420
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	85,086	9	36,554
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>1,090,681</u>	<u>36</u>	<u>430,007</u>
<u>INFORMATION</u>	<u>51</u>	<u>287</u>	<u>13,249,299</u>	<u>264</u>	<u>9,785,672</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>1,937,431</u>	<u>72</u>	<u>1,026,532</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>219</u>	<u>7,322,821</u>	<u>218</u>	<u>5,566,981</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>343</u>	<u>6,982,651</u>	<u>330</u>	<u>2,082,944</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>422</u>	<u>6,558,850</u>	<u>416</u>	<u>2,522,916</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>61</u>	<u>1,052,269</u>	<u>81</u>	<u>1,362,938</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>238</u>	<u>21,834,697</u>	<u>322</u>	<u>21,345,687</u>
ACCOMMODATIONS	721	53	3,254,927	119	6,158,170
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	185	18,579,770	203	15,187,517
<u>OTHER SERVICES</u>	<u>81</u>	<u>420</u>	<u>10,795,371</u>	<u>347</u>	<u>5,521,708</u>
REPAIR & MAINTENANCE	811	271	8,870,997	219	4,100,915
PERSONAL SERVICE	812	109	1,496,000	92	1,001,683
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	428,373	36	419,110
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>39,152</u>	<u>6</u>	<u>27,472</u>
TOTAL ALL INDUSTRIES		6,879	\$313,270,446	6,674	\$210,186,309

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,661</u>	<u>\$76,824,311</u>	<u>1,757</u>	<u>\$31,575,586</u>
MOTOR VEHICLES & PARTS	441	105	6,302,703	64	2,299,319
NEW & USED AUTO DEALERS	4411	19	2,069,237	9	281,402
RV, BOAT, MOTORCYCLE DEALERS	4412	34	582,933	26	553,369
AUTOMOTIVE PARTS & TIRE	4413	52	3,650,533	29	1,464,548
FURNITURE & HOME FURNISHING	442	116	3,594,023	73	1,427,003
ELECTRONICS & APPLIANCES	443	157	3,944,113	104	1,181,980
APPLIANCES, TV & OTHER ELECTRONICS	44311	64	2,231,013	41	435,769
COMPUTERS & SOFTWARE	44312	89	1,569,946	60	743,357
CAMERA & PHOTO SUPPLIES	44313	4	143,154	3	2,854
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	11,955,100	120	4,472,118
BUILDING MATERIALS	4441	111	11,436,125	77	4,161,121
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	518,975	43	310,997
FOOD & BEVERAGE STORES	445	94	7,777,714	63	3,782,581
GROCERY & CONVENIENCE STORES	4451	15	6,989,317	10	3,543,418
OTHER FOOD & BEVERAGE STORES	4452, 4453	79	788,397	53	239,164
DRUG/HEALTH STORES	446	115	2,664,599	80	1,124,415
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,736,621	9	2,437,480
APPAREL & ACCESSORIES	448	173	2,250,994	127	1,356,010
CLOTHING & SHOE STORES	4481, 4482	139	1,590,924	107	1,234,445
JEWELRY & LUGGAGE STORES	4483	34	660,070	20	121,565
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	221	1,676,188	153	1,180,937
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	127	1,280,201	97	903,277
BOOK/PERIODICAL/MUSIC STORE	4512	94	395,987	56	277,659
GENERAL MERCHANDISE STORES	452	24	15,473,017	16	3,582,163
DEPARTMENT STORES	4521	5	820,000	4	379,715
GENERAL MERCHANDISE STORES	4529	19	14,653,017	12	3,202,448
E-COMMERCE & MAIL ORDER	4541	280	3,972,023	212	1,568,539
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,208	13,477,217	736	7,163,041
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58</u>	<u>336,761</u>	<u>37</u>	<u>275,939</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>246,607</u>	<u>5</u>	<u>333,827</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>490,583</u>	<u>5</u>	<u>45,778</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,313</u>	<u>34,754,699</u>	<u>648</u>	<u>18,184,184</u>
CONSTRUCTION OF BUILDINGS	236	371	19,206,501	196	7,860,500
HEAVY CONSTRUCTION & HIGHWAYS	237	47	2,680,319	30	3,596,982
SPECIAL TRADE CONTRACTORS	238	895	12,867,878	422	6,726,701
<u>MANUFACTURING</u>	<u>31-33</u>	<u>489</u>	<u>3,775,682</u>	<u>370</u>	<u>5,896,748</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,097</u>	<u>12,534,162</u>	<u>817</u>	<u>6,061,927</u>
DURABLE GOODS	423	712	4,697,149	522	3,882,675
NONDURABLE GOODS	424	375	7,789,738	289	2,171,835
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	47,275	6	7,418
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>36</u>	<u>398,005</u>	<u>29</u>	<u>253,588</u>
<u>INFORMATION</u>	<u>51</u>	<u>312</u>	<u>9,929,926</u>	<u>238</u>	<u>4,261,011</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>992,460</u>	<u>51</u>	<u>388,126</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>222</u>	<u>2,523,047</u>	<u>138</u>	<u>1,247,113</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>452</u>	<u>3,033,981</u>	<u>282</u>	<u>1,337,064</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>660</u>	<u>6,636,656</u>	<u>353</u>	<u>2,040,022</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>145</u>	<u>2,419,591</u>	<u>79</u>	<u>1,248,908</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>269</u>	<u>16,898,801</u>	<u>177</u>	<u>9,609,814</u>
ACCOMMODATIONS	721	107	2,663,305	65	2,226,323
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	162	14,235,495	112	7,383,491
<u>OTHER SERVICES</u>	<u>81</u>	<u>434</u>	<u>5,831,576</u>	<u>261</u>	<u>3,707,394</u>
REPAIR & MAINTENANCE	811	273	4,206,163	165	3,070,219
PERSONAL SERVICE	812	128	1,164,189	75	499,828
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	461,224	21	137,346
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>80,012</u>	<u>8</u>	<u>164,719</u>
TOTAL ALL INDUSTRIES		8,253	\$177,706,859	5,255	\$86,631,747

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>16,901</u>	<u>\$4,513,136,348</u>	<u>4,524</u>	<u>454,259,848</u>
MOTOR VEHICLES & PARTS	441	762	815,597,367	193	82,547,176
NEW & USED AUTO DEALERS	4411	310	678,776,120	53	63,926,058
RV, BOAT, MOTORCYCLE DEALERS	4412	166	43,651,156	46	4,812,780
AUTOMOTIVE PARTS & TIRE	4413	286	93,170,091	94	13,808,338
FURNITURE & HOME FURNISHING	442	697	214,046,169	193	13,548,246
ELECTRONICS & APPLIANCES	443	1,039	413,777,333	307	21,951,898
APPLIANCES, TV & OTHER ELECTRONICS	44311	320	155,992,110	104	14,635,373
COMPUTERS & SOFTWARE	44312	701	246,346,556	196	7,290,315
CAMERA & PHOTO SUPPLIES	44313	18	11,438,667	7	26,210
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	794	263,040,733	269	45,316,226
BUILDING MATERIALS	4441	542	246,927,095	170	40,222,729
LAWN & GARDEN SUPPLIES & EQUIP.	4442	252	16,113,637	99	5,093,498
FOOD & BEVERAGE STORES	445	1,212	292,515,175	201	33,554,147
GROCERY & CONVENIENCE STORES	4451	677	264,047,659	68	32,388,572
OTHER FOOD & BEVERAGE STORES	4452, 4453	535	28,467,517	133	1,165,574
DRUG/HEALTH STORES	446	664	156,042,179	196	12,187,749
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	345	83,687,304	56	13,864,256
APPAREL & ACCESSORIES	448	1,399	494,213,848	308	26,505,258
CLOTHING & SHOE STORES	4481, 4482	979	436,538,843	233	21,956,115
JEWELRY & LUGGAGE STORES	4483	420	57,675,005	75	4,549,143
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,148	227,343,492	336	22,574,311
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	705	173,101,211	212	16,978,944
BOOK/PERIODICAL/MUSIC STORE	4512	443	54,242,280	124	5,595,368
GENERAL MERCHANDISE STORES	452	104	852,417,987	36	124,997,960
DEPARTMENT STORES	4521	12	321,410,358	7	36,303,030
GENERAL MERCHANDISE STORES	4529	92	531,007,629	29	88,694,929
E-COMMERCE & MAIL ORDER	4541	1,054	138,767,658	417	12,015,272
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,683	561,687,103	2,012	45,197,349
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>252</u>	<u>9,396,113</u>	<u>83</u>	<u>1,087,615</u>
<u>MINING</u>	<u>21</u>	<u>29</u>	<u>3,996,897</u>	<u>8</u>	<u>490,714</u>
<u>UTILITIES</u>	<u>22</u>	<u>48</u>	<u>2,811,772</u>	<u>16</u>	<u>618,679</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>12,890</u>	<u>1,626,514,510</u>	<u>2,495</u>	<u>109,813,184</u>
CONSTRUCTION OF BUILDINGS	236	4,673	944,735,798	735	53,725,351
HEAVY CONSTRUCTION & HIGHWAYS	237	361	155,190,013	103	12,834,101
SPECIAL TRADE CONTRACTORS	238	7,856	526,588,699	1,657	43,253,732
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,573</u>	<u>232,772,722</u>	<u>977</u>	<u>12,151,588</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,173</u>	<u>790,836,074</u>	<u>1,886</u>	<u>41,974,362</u>
DURABLE GOODS	423	3,265	672,693,638	1,229	29,828,221
NONDURABLE GOODS	424	1,831	114,649,060	632	12,074,392
ELECTRONIC MARKETS, AGENTS & BROKERS	425	77	3,493,377	25	71,749
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>574</u>	<u>52,805,303</u>	<u>74</u>	<u>1,693,956</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,385</u>	<u>486,850,673</u>	<u>462</u>	<u>38,467,775</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>304</u>	<u>81,679,473</u>	<u>111</u>	<u>3,754,366</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,454</u>	<u>288,849,169</u>	<u>358</u>	<u>13,935,265</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>5,291</u>	<u>308,429,308</u>	<u>905</u>	<u>12,995,017</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>6,687</u>	<u>290,604,877</u>	<u>1,268</u>	<u>21,585,303</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,595</u>	<u>116,254,573</u>	<u>228</u>	<u>6,330,503</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,285</u>	<u>1,228,959,817</u>	<u>547</u>	<u>73,406,049</u>
ACCOMMODATIONS	721	401	266,139,061	68	5,847,491
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,884	962,820,756	479	67,558,559
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,872</u>	<u>333,497,790</u>	<u>1,010</u>	<u>24,818,421</u>
REPAIR & MAINTENANCE	811	3,221	200,644,402	629	19,178,243
PERSONAL SERVICE	812	2,302	123,826,414	306	5,196,765
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	349	9,026,974	75	443,413
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>43</u>	<u>3,025,427</u>	<u>14</u>	<u>522,702</u>
TOTAL ALL INDUSTRIES		67,356	\$10,370,420,846	14,967	817,906,357

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,799</u>	<u>\$63,914,129</u>	<u>1,050</u>	<u>\$15,607,244</u>
MOTOR VEHICLES & PARTS	441	91	11,808,181	48	2,845,154
NEW & USED AUTO DEALERS	4411	15	5,396,013	8	1,193,382
RV, BOAT, MOTORCYCLE DEALERS	4412	25	2,605,619	7	14,722
AUTOMOTIVE PARTS & TIRE	4413	51	3,806,549	33	1,637,051
FURNITURE & HOME FURNISHING	442	66	2,204,037	29	141,378
ELECTRONICS & APPLIANCES	443	111	2,001,309	68	333,673
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	1,117,384	26	128,439
COMPUTERS & SOFTWARE	44312	73	874,131	42	205,234
CAMERA & PHOTO SUPPLIES	44313	5	9,794	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	6,912,668	59	1,306,800
BUILDING MATERIALS	4441	96	4,334,969	47	1,092,610
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	2,577,700	12	214,189
FOOD & BEVERAGE STORES	445	60	7,092,281	28	1,971,694
GROCERY & CONVENIENCE STORES	4451	16	5,659,475	11	1,936,231
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	1,432,807	17	35,463
DRUG/HEALTH STORES	446	87	926,759	54	594,606
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,979,897	13	2,460,523
APPAREL & ACCESSORIES	448	124	1,450,174	76	133,250
CLOTHING & SHOE STORES	4481, 4482	101	1,010,464	66	115,499
JEWELRY & LUGGAGE STORES	4483	23	439,711	10	17,751
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	1,663,232	98	377,712
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	1,432,126	57	272,897
BOOK/PERIODICAL/MUSIC STORE	4512	61	231,106	41	104,815
GENERAL MERCHANDISE STORES	452	19	14,671,648	10	316,797
DEPARTMENT STORES	4521	4	260,430	4	122,040
GENERAL MERCHANDISE STORES	4529	15	14,411,218	6	194,757
E-COMMERCE & MAIL ORDER	4541	216	1,643,197	141	679,615
MISCELLANEOUS RETAILERS	453, 4542, 4543	724	8,560,744	426	4,446,042
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>948,753</u>	<u>32</u>	<u>706,239</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>80,424</u>	<u>6</u>	<u>124,784</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>38,878</u>	<u>5</u>	<u>58,372</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>792</u>	<u>45,712,435</u>	<u>419</u>	<u>15,581,766</u>
CONSTRUCTION OF BUILDINGS	236	209	23,931,706	114	5,406,543
HEAVY CONSTRUCTION & HIGHWAYS	237	43	8,167,685	29	3,591,498
SPECIAL TRADE CONTRACTORS	238	540	13,613,044	276	6,583,724
<u>MANUFACTURING</u>	<u>31-33</u>	<u>334</u>	<u>2,891,329</u>	<u>209</u>	<u>1,975,128</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>923</u>	<u>11,073,080</u>	<u>615</u>	<u>7,756,328</u>
DURABLE GOODS	423	619	7,397,869	441	5,444,953
NONDURABLE GOODS	424	294	3,639,516	171	2,284,127
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	35,695	3	27,248
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>935,496</u>	<u>22</u>	<u>772,061</u>
<u>INFORMATION</u>	<u>51</u>	<u>250</u>	<u>6,647,782</u>	<u>169</u>	<u>2,660,068</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>1,441,037</u>	<u>36</u>	<u>384,897</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>207</u>	<u>3,818,373</u>	<u>118</u>	<u>1,837,508</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>290</u>	<u>1,834,802</u>	<u>149</u>	<u>1,073,442</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>367</u>	<u>4,744,985</u>	<u>177</u>	<u>1,077,601</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>77</u>	<u>5,109,818</u>	<u>28</u>	<u>251,573</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>192</u>	<u>18,252,067</u>	<u>72</u>	<u>2,840,435</u>
ACCOMMODATIONS	721	51	4,565,760	21	553,571
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	141	13,686,308	51	2,286,864
<u>OTHER SERVICES</u>	<u>81</u>	<u>244</u>	<u>4,578,838</u>	<u>132</u>	<u>1,327,680</u>
REPAIR & MAINTENANCE	811	155	3,698,712	89	1,007,531
PERSONAL SERVICE	812	69	703,300	31	214,384
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	176,826	12	105,765
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>10,252</u>	<u>7</u>	<u>51,840</u>
TOTAL ALL INDUSTRIES		5,624	\$172,032,481	3,246	\$54,086,966

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	2,419	\$122,041,221	861	\$7,517,363
MOTOR VEHICLES & PARTS	441	123	21,862,876	41	1,547,868
NEW & USED AUTO DEALERS	4411	37	14,052,343	7	809,024
RV, BOAT, MOTORCYCLE DEALERS	4412	20	1,993,632	8	32,639
AUTOMOTIVE PARTS & TIRE	4413	66	5,816,900	26	706,205
FURNITURE & HOME FURNISHING	442	81	2,660,258	35	243,907
ELECTRONICS & APPLIANCES	443	166	3,382,157	61	254,778
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	1,344,051	21	119,274
COMPUTERS & SOFTWARE	44312	101	2,006,944	39	135,053
CAMERA & PHOTO SUPPLIES	44313	5	31,162	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	12,127,617	55	1,242,291
BUILDING MATERIALS	4441	105	10,413,935	43	618,001
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	1,713,682	12	624,290
FOOD & BEVERAGE STORES	445	84	10,651,938	15	1,105,823
GROCERY & CONVENIENCE STORES	4451	43	10,407,070	7	1,078,782
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	244,868	8	27,041
DRUG/HEALTH STORES	446	119	3,983,643	50	413,945
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	8,759,588	13	414,346
APPAREL & ACCESSORIES	448	144	8,875,324	72	154,553
CLOTHING & SHOE STORES	4481, 4482	114	6,601,700	64	137,633
JEWELRY & LUGGAGE STORES	4483	30	2,273,624	8	16,920
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	191	4,064,517	86	220,886
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	126	3,884,512	54	193,074
BOOK/PERIODICAL/MUSIC STORE	4512	65	180,005	32	27,812
GENERAL MERCHANDISE STORES	452	27	29,284,980	10	210,799
DEPARTMENT STORES	4521	5	4,939,146	4	146,602
GENERAL MERCHANDISE STORES	4529	22	24,345,834	6	64,197
E-COMMERCE & MAIL ORDER	4541	226	2,049,591	108	368,676
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,052	14,338,731	315	1,339,492
AGRICULTURE, FORESTRY, FISHING	11	58	582,322	16	155,998
MINING	21	19	1,020,210	3	61,909
UTILITIES	22	13	192,873	5	72,256
CONSTRUCTION	23	936	28,321,528	270	7,691,500
CONSTRUCTION OF BUILDINGS	236	222	12,446,290	60	2,892,723
HEAVY CONSTRUCTION & HIGHWAYS	237	59	6,388,230	15	1,728,365
SPECIAL TRADE CONTRACTORS	238	655	9,487,008	195	3,070,412
MANUFACTURING	31-33	485	6,748,111	132	568,629
WHOLESALE TRADE	42	1,259	18,010,166	409	3,898,839
DURABLE GOODS	423	895	13,300,085	279	2,149,300
NONDURABLE GOODS	424	354	4,562,927	129	1,742,615
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	147,153	D	D
TRANSPORTATION & WAREHOUSING	48-49	54	1,086,002	9	93,255
INFORMATION	51	287	11,063,581	125	1,463,107
FINANCE, INSURANCE	52	69	639,011	26	107,806
REAL ESTATE, RENTAL/LEASING	53	213	3,997,073	69	419,862
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	353	3,173,175	97	364,671
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	477	3,088,156	151	578,653
ARTS, ENTERTAINMENT & RECREATION	71	77	2,820,751	23	85,011
ACCOMMODATIONS & FOOD SERVICES	72	260	21,242,539	47	1,013,525
ACCOMMODATIONS	721	60	2,049,470	13	114,209
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	200	19,193,069	34	899,316
OTHER SERVICES	81	448	8,119,177	111	2,526,416
REPAIR & MAINTENANCE	811	307	6,491,352	76	2,347,921
PERSONAL SERVICE	812	110	1,195,505	28	177,526
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	432,320	7	969
PUBLIC ADMINISTRATION, OTHER	92.00	8	15,063	5	20,941
TOTAL ALL INDUSTRIES		7,435	\$232,160,959	2,359	\$26,639,741

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,885</u>	<u>\$58,260,530</u>	<u>1,652</u>	<u>\$60,318,596</u>
MOTOR VEHICLES & PARTS	441	94	7,305,230	92	10,395,119
NEW & USED AUTO DEALERS	4411	20	3,454,806	26	5,642,124
RV, BOAT, MOTORCYCLE DEALERS	4412	19	91,533	16	618,220
AUTOMOTIVE PARTS & TIRE	4413	55	3,758,890	50	4,134,775
FURNITURE & HOME FURNISHING	442	83	1,361,155	50	900,464
ELECTRONICS & APPLIANCES	443	128	1,711,983	98	1,360,174
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	974,575	38	516,921
COMPUTERS & SOFTWARE	44312	71	736,538	57	840,431
CAMERA & PHOTO SUPPLIES	44313	D	D	3	2,822
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	128	5,956,286	102	9,580,252
BUILDING MATERIALS	4441	99	4,822,387	70	8,884,478
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,133,899	32	695,774
FOOD & BEVERAGE STORES	445	52	4,960,009	50	6,761,176
GROCERY & CONVENIENCE STORES	4451	20	4,758,281	23	6,578,785
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	201,727	27	182,391
DRUG/HEALTH STORES	446	86	998,063	92	1,441,504
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,252,704	30	3,720,401
APPAREL & ACCESSORIES	448	122	684,018	111	2,184,624
CLOTHING & SHOE STORES	4481, 4482	101	473,451	93	1,522,051
JEWELRY & LUGGAGE STORES	4483	21	210,567	18	662,573
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	153	798,476	146	1,459,622
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	96	578,256	95	1,275,005
BOOK/PERIODICAL/MUSIC STORE	4512	57	220,220	51	184,617
GENERAL MERCHANDISE STORES	452	24	19,549,033	18	15,881,461
DEPARTMENT STORES	4521	4	576,041	5	1,626,223
GENERAL MERCHANDISE STORES	4529	20	18,972,992	13	14,255,238
E-COMMERCE & MAIL ORDER	4541	209	1,682,846	195	1,454,261
MISCELLANEOUS RETAILERS	453, 4542, 4543	780	9,000,728	668	5,179,539
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>263,081</u>	<u>45</u>	<u>968,752</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>127,025</u>	<u>4</u>	<u>247,138</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>30,263</u>	<u>12</u>	<u>288,467</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>999</u>	<u>31,429,591</u>	<u>535</u>	<u>18,994,135</u>
CONSTRUCTION OF BUILDINGS	236	256	16,141,772	168	11,057,786
HEAVY CONSTRUCTION & HIGHWAYS	237	54	3,643,167	34	1,278,390
SPECIAL TRADE CONTRACTORS	238	689	11,644,652	333	6,657,959
<u>MANUFACTURING</u>	<u>31-33</u>	<u>372</u>	<u>2,499,534</u>	<u>292</u>	<u>3,021,428</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>898</u>	<u>5,758,188</u>	<u>843</u>	<u>11,698,002</u>
DURABLE GOODS	423	598	4,339,414	585	7,942,805
NONDURABLE GOODS	424	290	1,400,256	250	3,723,031
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	18,519	8	32,166
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>617,887</u>	<u>28</u>	<u>1,207,882</u>
<u>INFORMATION</u>	<u>51</u>	<u>243</u>	<u>7,030,101</u>	<u>215</u>	<u>5,447,535</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>731,739</u>	<u>50</u>	<u>661,881</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>179</u>	<u>2,211,282</u>	<u>145</u>	<u>2,111,754</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>270</u>	<u>1,385,794</u>	<u>213</u>	<u>2,218,217</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>429</u>	<u>3,400,394</u>	<u>293</u>	<u>2,024,578</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>65</u>	<u>756,572</u>	<u>62</u>	<u>990,194</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>151</u>	<u>10,950,353</u>	<u>191</u>	<u>9,741,265</u>
ACCOMMODATIONS	721	34	2,204,517	77	3,265,583
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	117	8,745,836	114	6,475,682
<u>OTHER SERVICES</u>	<u>81</u>	<u>277</u>	<u>4,067,284</u>	<u>268</u>	<u>4,501,206</u>
REPAIR & MAINTENANCE	811	193	3,333,552	180	3,738,726
PERSONAL SERVICE	812	63	610,911	66	539,988
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	122,822	22	222,492
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>52,224</u>	<u>8</u>	<u>30,462</u>
TOTAL ALL INDUSTRIES		5,904	\$129,571,843	4,856	\$124,471,490

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,223</u>	<u>\$16,096,267</u>	<u>913</u>	<u>\$10,408,735</u>
MOTOR VEHICLES & PARTS	441	46	740,598	51	932,867
NEW & USED AUTO DEALERS	4411	3	4,897	15	476,525
RV, BOAT, MOTORCYCLE DEALERS	4412	11	9,172	8	10,889
AUTOMOTIVE PARTS & TIRE	4413	32	726,529	28	445,453
FURNITURE & HOME FURNISHING	442	53	448,170	36	169,729
ELECTRONICS & APPLIANCES	443	78	496,692	67	622,289
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	220,117	30	248,445
COMPUTERS & SOFTWARE	44312	46	276,369	37	373,844
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	3,414,896	64	564,432
BUILDING MATERIALS	4441	48	3,280,096	50	456,159
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	134,800	14	108,273
FOOD & BEVERAGE STORES	445	45	2,846,349	20	1,819,124
GROCERY & CONVENIENCE STORES	4451	21	2,719,870	5	1,749,504
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	126,479	15	69,620
DRUG/HEALTH STORES	446	62	446,535	38	82,629
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,936,779	12	546,980
APPAREL & ACCESSORIES	448	84	228,240	63	68,336
CLOTHING & SHOE STORES	4481, 4482	72	181,889	58	67,262
JEWELRY & LUGGAGE STORES	4483	12	46,350	5	1,075
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	110	481,422	79	162,805
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	320,052	47	135,325
BOOK/PERIODICAL/MUSIC STORE	4512	44	161,370	32	27,480
GENERAL MERCHANDISE STORES	452	9	1,156,721	9	181,396
DEPARTMENT STORES	4521	4	170,562	4	118,548
GENERAL MERCHANDISE STORES	4529	5	986,160	5	62,848
E-COMMERCE & MAIL ORDER	4541	144	666,790	125	348,684
MISCELLANEOUS RETAILERS	453, 4542, 4543	509	3,233,075	349	4,909,464
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>1,042,611</u>	<u>14</u>	<u>242,088</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>189,175</u>	<u>4</u>	<u>223,646</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>218,017</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>383</u>	<u>8,971,424</u>	<u>256</u>	<u>4,695,533</u>
CONSTRUCTION OF BUILDINGS	236	110	3,352,687	58	1,876,309
HEAVY CONSTRUCTION & HIGHWAYS	237	17	1,184,656	24	757,825
SPECIAL TRADE CONTRACTORS	238	256	4,434,081	174	2,061,398
<u>MANUFACTURING</u>	<u>31-33</u>	<u>191</u>	<u>1,122,709</u>	<u>137</u>	<u>769,306</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>547</u>	<u>3,073,498</u>	<u>428</u>	<u>2,764,256</u>
DURABLE GOODS	423	362	2,415,337	300	2,184,729
NONDURABLE GOODS	424	177	629,460	122	564,462
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	28,701	6	15,065
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>42,747</u>	<u>9</u>	<u>64,598</u>
<u>INFORMATION</u>	<u>51</u>	<u>163</u>	<u>2,953,429</u>	<u>132</u>	<u>1,717,196</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>391,478</u>	<u>22</u>	<u>181,545</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>107</u>	<u>618,113</u>	<u>70</u>	<u>509,608</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>137</u>	<u>710,456</u>	<u>106</u>	<u>494,612</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>211</u>	<u>895,022</u>	<u>142</u>	<u>413,978</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>418,203</u>	<u>10</u>	<u>43,502</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>157</u>	<u>6,422,071</u>	<u>48</u>	<u>1,594,838</u>
ACCOMMODATIONS	721	79	2,468,067	18	317,484
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	78	3,954,004	30	1,277,354
<u>OTHER SERVICES</u>	<u>81</u>	<u>153</u>	<u>2,236,983</u>	<u>91</u>	<u>801,026</u>
REPAIR & MAINTENANCE	811	98	1,733,136	53	642,359
PERSONAL SERVICE	812	36	176,783	29	110,822
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	327,064	9	47,846
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>15,218</u>	<u>5</u>	<u>4,677</u>
TOTAL ALL INDUSTRIES		3,385	\$45,208,877	2,393	\$25,147,160

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>8,815</u>	<u>\$1,468,179,861</u>	<u>1,415</u>	<u>\$22,177,542</u>
MOTOR VEHICLES & PARTS	441	550	357,987,990	54	1,767,672
NEW & USED AUTO DEALERS	4411	212	290,806,047	14	396,425
RV, BOAT, MOTORCYCLE DEALERS	4412	113	22,506,702	15	975,142
AUTOMOTIVE PARTS & TIRE	4413	225	44,675,241	25	396,104
FURNITURE & HOME FURNISHING	442	329	44,351,425	52	700,993
ELECTRONICS & APPLIANCES	443	572	86,424,366	92	1,262,895
APPLIANCES, TV & OTHER ELECTRONICS	44311	187	49,402,605	41	754,126
COMPUTERS & SOFTWARE	44312	376	36,933,370	49	507,625
CAMERA & PHOTO SUPPLIES	44313	9	88,390	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	435	102,892,572	93	4,189,920
BUILDING MATERIALS	4441	310	96,835,943	67	3,965,562
LAWN & GARDEN SUPPLIES & EQUIP.	4442	125	6,056,630	26	224,358
FOOD & BEVERAGE STORES	445	434	89,886,771	51	3,699,613
GROCERY & CONVENIENCE STORES	4451	232	85,182,274	13	3,338,949
OTHER FOOD & BEVERAGE STORES	4452, 4453	202	4,704,497	38	360,663
DRUG/HEALTH STORES	446	330	41,821,556	58	687,289
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	183	46,190,892	7	1,790,074
APPAREL & ACCESSORIES	448	564	92,918,231	127	870,923
CLOTHING & SHOE STORES	4481, 4482	420	77,702,939	100	767,676
JEWELRY & LUGGAGE STORES	4483	144	15,215,292	27	103,247
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	603	66,005,249	120	645,795
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	386	53,409,091	62	333,540
BOOK/PERIODICAL/MUSIC STORE	4512	217	12,596,158	58	312,255
GENERAL MERCHANDISE STORES	452	58	362,342,789	13	328,688
DEPARTMENT STORES	4521	10	125,994,915	5	158,091
GENERAL MERCHANDISE STORES	4529	48	236,347,874	8	170,597
E-COMMERCE & MAIL ORDER	4541	598	28,808,904	187	1,352,219
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,159	148,549,115	561	4,881,462
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>137</u>	<u>3,951,922</u>	<u>36</u>	<u>722,140</u>
<u>MINING</u>	<u>21</u>	<u>20</u>	<u>724,583</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>41</u>	<u>2,958,440</u>	<u>6</u>	<u>91,278</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,483</u>	<u>397,607,335</u>	<u>560</u>	<u>26,717,780</u>
CONSTRUCTION OF BUILDINGS	236	1,593	193,927,772	211	16,804,849
HEAVY CONSTRUCTION & HIGHWAYS	237	205	65,893,798	25	2,331,328
SPECIAL TRADE CONTRACTORS	238	3,685	137,785,764	324	7,581,603
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,694</u>	<u>50,223,187</u>	<u>283</u>	<u>1,294,494</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,184</u>	<u>170,888,511</u>	<u>555</u>	<u>3,318,314</u>
DURABLE GOODS	423	2,095	143,674,785	344	1,774,406
NONDURABLE GOODS	424	1,046	26,206,177	206	1,541,405
ELECTRONIC MARKETS, AGENTS & BROKERS	425	43	1,007,549	5	2,503
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>200</u>	<u>10,811,908</u>	<u>46</u>	<u>540,655</u>
<u>INFORMATION</u>	<u>51</u>	<u>712</u>	<u>130,617,801</u>	<u>186</u>	<u>2,874,226</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>188</u>	<u>21,924,779</u>	<u>34</u>	<u>116,598</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>742</u>	<u>65,608,109</u>	<u>127</u>	<u>1,256,821</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,822</u>	<u>34,369,033</u>	<u>221</u>	<u>1,755,314</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,599</u>	<u>66,093,388</u>	<u>286</u>	<u>3,774,004</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>489</u>	<u>26,772,501</u>	<u>59</u>	<u>1,083,433</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,594</u>	<u>247,670,194</u>	<u>196</u>	<u>7,209,290</u>
ACCOMMODATIONS	721	143	21,261,150	123	3,425,527
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,451	226,409,044	73	3,783,763
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,570</u>	<u>97,989,070</u>	<u>175</u>	<u>2,707,040</u>
REPAIR & MAINTENANCE	811	1,618	77,376,200	108	2,204,284
PERSONAL SERVICE	812	805	18,895,057	51	408,890
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	147	1,717,813	16	93,866
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>22</u>	<u>801,308</u>	<u>4</u>	<u>10,878</u>
TOTAL ALL INDUSTRIES		30,322	\$2,797,201,330	4,191	\$75,680,646

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,460</u>	<u>\$294,057,721</u>	<u>665</u>	<u>\$4,493,787</u>
MOTOR VEHICLES & PARTS	441	197	79,201,265	29	365,347
NEW & USED AUTO DEALERS	4411	48	59,777,023	7	175,301
RV, BOAT, MOTORCYCLE DEALERS	4412	54	9,662,783	3	1,846
AUTOMOTIVE PARTS & TIRE	4413	95	9,761,460	19	188,200
FURNITURE & HOME FURNISHING	442	134	6,913,466	23	84,859
ELECTRONICS & APPLIANCES	443	247	13,016,549	41	310,691
APPLIANCES, TV & OTHER ELECTRONICS	44311	85	9,718,861	17	183,417
COMPUTERS & SOFTWARE	44312	157	3,201,057	24	127,274
CAMERA & PHOTO SUPPLIES	44313	5	96,631	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	230	20,673,781	41	709,257
BUILDING MATERIALS	4441	163	18,691,589	31	624,321
LAWN & GARDEN SUPPLIES & EQUIP.	4442	67	1,982,192	10	84,936
FOOD & BEVERAGE STORES	445	135	17,509,574	15	640,009
GROCERY & CONVENIENCE STORES	4451	44	15,919,474	3	636,628
OTHER FOOD & BEVERAGE STORES	4452, 4453	91	1,590,101	12	3,381
DRUG/HEALTH STORES	446	168	6,875,621	28	73,468
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	11,429,680	8	752,807
APPAREL & ACCESSORIES	448	234	22,128,507	55	53,623
CLOTHING & SHOE STORES	4481, 4482	188	18,047,824	51	51,249
JEWELRY & LUGGAGE STORES	4483	46	4,080,682	4	2,374
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	261	11,472,039	56	143,272
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	10,652,990	27	111,194
BOOK/PERIODICAL/MUSIC STORE	4512	97	819,049	29	32,078
GENERAL MERCHANDISE STORES	452	31	75,470,524	8	86,111
DEPARTMENT STORES	4521	8	22,135,393	4	49,085
GENERAL MERCHANDISE STORES	4529	23	53,335,131	4	37,026
E-COMMERCE & MAIL ORDER	4541	312	4,725,170	112	282,484
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,453	24,641,545	249	991,860
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>64</u>	<u>548,995</u>	<u>10</u>	<u>72,047</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>152,369</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>129,775</u>	<u>4</u>	<u>34,226</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,582</u>	<u>60,815,607</u>	<u>242</u>	<u>5,141,429</u>
CONSTRUCTION OF BUILDINGS	236	412	25,420,885	72	2,385,601
HEAVY CONSTRUCTION & HIGHWAYS	237	68	9,330,989	14	1,067,911
SPECIAL TRADE CONTRACTORS	238	1,102	26,063,733	156	1,687,917
<u>MANUFACTURING</u>	<u>31-33</u>	<u>787</u>	<u>11,932,773</u>	<u>89</u>	<u>219,732</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,620</u>	<u>39,535,349</u>	<u>305</u>	<u>908,394</u>
DURABLE GOODS	423	1,103	24,544,176	209	666,337
NONDURABLE GOODS	424	496	14,907,190	94	238,992
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	83,983	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>100</u>	<u>3,973,203</u>	<u>11</u>	<u>126,196</u>
<u>INFORMATION</u>	<u>51</u>	<u>375</u>	<u>17,814,645</u>	<u>123</u>	<u>1,294,333</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>101</u>	<u>2,529,772</u>	<u>17</u>	<u>109,819</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>318</u>	<u>9,427,197</u>	<u>65</u>	<u>255,062</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>602</u>	<u>5,907,328</u>	<u>94</u>	<u>192,269</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>847</u>	<u>10,600,272</u>	<u>120</u>	<u>444,009</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>155</u>	<u>3,484,135</u>	<u>14</u>	<u>31,404</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>380</u>	<u>43,479,546</u>	<u>37</u>	<u>5,734,885</u>
ACCOMMODATIONS	721	74	5,660,925	11	4,914,290
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	306	37,818,621	26	820,595
<u>OTHER SERVICES</u>	<u>81</u>	<u>659</u>	<u>14,355,973</u>	<u>61</u>	<u>297,816</u>
REPAIR & MAINTENANCE	811	459	11,191,804	37	132,233
PERSONAL SERVICE	812	154	2,699,547	19	114,895
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	464,621	5	50,688
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>32,431</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		11,086	\$518,777,090	1,859	\$19,365,148

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	8,237	\$1,416,726,174	6,018	\$926,194,097
MOTOR VEHICLES & PARTS	441	446	278,675,955	374	173,011,828
NEW & USED AUTO DEALERS	4411	158	218,215,359	162	124,252,809
RV, BOAT, MOTORCYCLE DEALERS	4412	93	12,740,972	61	11,763,636
AUTOMOTIVE PARTS & TIRE	4413	195	47,719,624	151	36,995,383
FURNITURE & HOME FURNISHING	442	345	43,578,982	193	27,930,790
ELECTRONICS & APPLIANCES	443	582	80,519,851	454	60,794,342
APPLIANCES, TV & OTHER ELECTRONICS	44311	174	48,453,294	138	37,794,406
COMPUTERS & SOFTWARE	44312	399	31,165,655	308	22,894,411
CAMERA & PHOTO SUPPLIES	44313	9	900,902	8	105,525
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	458	91,299,022	277	78,352,688
BUILDING MATERIALS	4441	313	82,442,806	185	71,122,797
LAWN & GARDEN SUPPLIES & EQUIP.	4442	145	8,856,217	92	7,229,891
FOOD & BEVERAGE STORES	445	426	92,015,576	265	62,956,107
GROCERY & CONVENIENCE STORES	4451	199	87,086,539	98	59,957,832
OTHER FOOD & BEVERAGE STORES	4452, 4453	227	4,929,037	167	2,998,275
DRUG/HEALTH STORES	446	315	46,538,708	275	27,851,334
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	162	31,302,233	101	19,391,276
APPAREL & ACCESSORIES	448	526	164,382,257	368	75,063,407
CLOTHING & SHOE STORES	4481, 4482	382	137,861,074	280	64,767,647
JEWELRY & LUGGAGE STORES	4483	144	26,521,183	88	10,295,760
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	555	64,358,638	466	52,641,724
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	351	54,852,399	301	40,333,684
BOOK/PERIODICAL/MUSIC STORE	4512	204	9,506,239	165	12,308,040
GENERAL MERCHANDISE STORES	452	57	352,696,989	43	237,120,164
DEPARTMENT STORES	4521	9	107,913,738	9	75,781,560
GENERAL MERCHANDISE STORES	4529	48	244,783,251	34	161,338,604
E-COMMERCE & MAIL ORDER	4541	612	32,152,825	474	16,658,029
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,753	139,205,139	2,728	94,422,409
AGRICULTURE, FORESTRY, FISHING	11	157	1,278,215	86	635,908
MINING	21	20	1,561,379	11	303,390
UTILITIES	22	27	847,647	16	1,084,868
CONSTRUCTION	23	5,721	361,615,922	2,753	203,226,079
CONSTRUCTION OF BUILDINGS	236	1,706	182,877,076	807	98,553,772
HEAVY CONSTRUCTION & HIGHWAYS	237	166	60,076,706	109	16,974,724
SPECIAL TRADE CONTRACTORS	238	3,849	118,662,140	1,837	87,697,584
MANUFACTURING	31-33	1,728	45,264,507	1,234	37,768,755
WHOLESALE TRADE	42	3,042	167,661,985	2,554	134,886,375
DURABLE GOODS	423	2,028	132,912,542	1,713	105,676,254
NONDURABLE GOODS	424	975	34,266,265	807	28,425,267
ELECTRONIC MARKETS, AGENTS & BROKERS	425	39	483,178	34	784,854
TRANSPORTATION & WAREHOUSING	48-49	226	7,172,738	121	5,552,395
INFORMATION	51	677	112,795,868	572	82,931,271
FINANCE, INSURANCE	52	180	14,061,430	161	13,794,191
REAL ESTATE, RENTAL/LEASING	53	673	44,650,572	491	39,880,201
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,871	37,104,022	1,209	53,443,953
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,724	57,428,306	1,542	46,916,763
ARTS, ENTERTAINMENT & RECREATION	71	487	19,190,351	276	9,450,936
ACCOMMODATIONS & FOOD SERVICES	72	1,555	237,290,178	933	179,371,562
ACCOMMODATIONS	721	104	19,019,778	99	32,748,908
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,451	218,270,400	834	146,622,654
OTHER SERVICES	81	2,356	75,170,924	1,559	53,395,936
REPAIR & MAINTENANCE	811	1,439	58,530,143	925	35,557,906
PERSONAL SERVICE	812	783	15,063,127	537	15,711,534
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	134	1,577,655	97	2,126,497
PUBLIC ADMINISTRATION, OTHER	92.00	15	596,248	13	1,041,219
TOTAL ALL INDUSTRIES		29,698	\$2,600,419,587	19,549	\$1,789,877,900

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,552</u>	<u>\$49,745,278</u>	<u>4,719</u>	<u>\$526,988,620</u>
MOTOR VEHICLES & PARTS	441	72	8,759,024	210	83,339,879
NEW & USED AUTO DEALERS	4411	17	4,663,683	51	62,417,127
RV, BOAT, MOTORCYCLE DEALERS	4412	14	702,461	58	6,465,468
AUTOMOTIVE PARTS & TIRE	4413	41	3,392,880	101	14,457,284
FURNITURE & HOME FURNISHING	442	52	1,116,503	186	19,274,988
ELECTRONICS & APPLIANCES	443	99	1,378,242	352	31,011,348
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	936,876	105	21,609,481
COMPUTERS & SOFTWARE	44312	52	439,738	239	9,049,624
CAMERA & PHOTO SUPPLIES	44313	D	D	8	352,244
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	4,934,226	291	45,334,122
BUILDING MATERIALS	4441	80	3,898,015	197	41,601,325
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,036,211	94	3,732,797
FOOD & BEVERAGE STORES	445	40	4,010,293	183	36,308,433
GROCERY & CONVENIENCE STORES	4451	14	3,895,971	66	34,222,198
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	114,322	117	2,086,235
DRUG/HEALTH STORES	446	81	585,163	203	12,224,883
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	3,278,521	82	15,155,985
APPAREL & ACCESSORIES	448	101	483,888	285	28,691,104
CLOTHING & SHOE STORES	4481, 4482	85	425,269	215	23,633,347
JEWELRY & LUGGAGE STORES	4483	16	58,619	70	5,057,757
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	1,648,167	363	43,453,048
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	1,423,222	228	37,469,823
BOOK/PERIODICAL/MUSIC STORE	4512	59	224,945	135	5,983,225
GENERAL MERCHANDISE STORES	452	17	13,092,936	41	147,053,885
DEPARTMENT STORES	4521	4	322,410	10	50,668,591
GENERAL MERCHANDISE STORES	4529	13	12,770,526	31	96,385,294
E-COMMERCE & MAIL ORDER	4541	184	1,317,238	428	10,938,923
MISCELLANEOUS RETAILERS	453, 4542, 4543	635	9,141,078	2,095	54,202,023
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>414,025</u>	<u>105</u>	<u>1,059,333</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>170,241</u>	<u>15</u>	<u>1,236,616</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>27,007</u>	<u>17</u>	<u>365,365</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>588</u>	<u>14,168,520</u>	<u>2,690</u>	<u>172,972,680</u>
CONSTRUCTION OF BUILDINGS	236	160	7,122,258	705	100,978,150
HEAVY CONSTRUCTION & HIGHWAYS	237	37	1,883,794	111	20,935,497
SPECIAL TRADE CONTRACTORS	238	391	5,162,467	1,874	51,059,034
<u>MANUFACTURING</u>	<u>31-33</u>	<u>253</u>	<u>1,839,678</u>	<u>973</u>	<u>17,913,359</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>767</u>	<u>5,013,121</u>	<u>2,040</u>	<u>63,979,261</u>
DURABLE GOODS	423	526	4,162,796	1,348	55,499,444
NONDURABLE GOODS	424	233	830,102	670	8,321,711
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	20,222	22	158,106
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>199,935</u>	<u>85</u>	<u>1,113,641</u>
<u>INFORMATION</u>	<u>51</u>	<u>210</u>	<u>5,400,502</u>	<u>488</u>	<u>47,184,545</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>732,404</u>	<u>120</u>	<u>5,352,633</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>124</u>	<u>1,155,971</u>	<u>382</u>	<u>15,693,521</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>206</u>	<u>696,383</u>	<u>926</u>	<u>18,109,100</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>280</u>	<u>1,766,989</u>	<u>1,376</u>	<u>28,237,381</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>48</u>	<u>1,514,494</u>	<u>221</u>	<u>7,247,562</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>117</u>	<u>5,732,430</u>	<u>549</u>	<u>81,921,882</u>
ACCOMMODATIONS	721	29	801,646	38	6,246,838
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	88	4,930,783	511	75,675,044
<u>OTHER SERVICES</u>	<u>81</u>	<u>226</u>	<u>3,676,679</u>	<u>1,116</u>	<u>29,635,638</u>
REPAIR & MAINTENANCE	811	147	3,024,106	713	23,319,260
PERSONAL SERVICE	812	60	516,732	329	5,450,403
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	135,841	74	865,976
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>3,806</u>	<u>20</u>	<u>1,579,783</u>
TOTAL ALL INDUSTRIES		4,497	\$92,257,463	15,842	\$1,020,590,920

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	431	\$1,897,072	1,900	\$75,312,500
MOTOR VEHICLES & PARTS	441	15	233,220	84	11,883,623
NEW & USED AUTO DEALERS	4411	3	55,753	18	6,375,671
RV, BOAT, MOTORCYCLE DEALERS	4412	4	3,149	15	2,079,079
AUTOMOTIVE PARTS & TIRE	4413	8	174,318	51	3,428,873
FURNITURE & HOME FURNISHING	442	15	43,451	61	1,779,913
ELECTRONICS & APPLIANCES	443	28	75,319	139	2,391,836
APPLIANCES, TV & OTHER ELECTRONICS	44311	16	53,438	46	1,005,207
COMPUTERS & SOFTWARE	44312	12	21,880	89	1,377,648
CAMERA & PHOTO SUPPLIES	44313	0	0	4	8,981
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	263,708	93	7,788,370
BUILDING MATERIALS	4441	22	260,536	70	6,701,871
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	3,171	23	1,086,500
FOOD & BEVERAGE STORES	445	10	139,654	79	8,234,490
GROCERY & CONVENIENCE STORES	4451	D	D	21	6,757,342
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	1,575	58	1,477,149
DRUG/HEALTH STORES	446	21	80,850	102	2,114,342
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	477,862	22	2,292,158
APPAREL & ACCESSORIES	448	37	21,239	128	2,498,112
CLOTHING & SHOE STORES	4481, 4482	33	20,055	106	1,644,263
JEWELRY & LUGGAGE STORES	4483	4	1,184	22	853,849
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	74,586	161	4,300,771
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	54,001	97	2,055,095
BOOK/PERIODICAL/MUSIC STORE	4512	15	20,585	64	2,245,677
GENERAL MERCHANDISE STORES	452	7	53,185	20	21,194,898
DEPARTMENT STORES	4521	4	27,489	6	6,137,561
GENERAL MERCHANDISE STORES	4529	3	25,696	14	15,057,337
E-COMMERCE & MAIL ORDER	4541	79	114,232	232	2,378,646
MISCELLANEOUS RETAILERS	453, 4542, 4543	150	319,767	779	8,455,341
AGRICULTURE, FORESTRY, FISHING	11	8	8,074	27	235,965
MINING	21	D	D	D	D
UTILITIES	22	3	7,499	6	58,690
CONSTRUCTION	23	110	1,454,675	605	26,529,622
CONSTRUCTION OF BUILDINGS	236	22	479,641	161	14,234,160
HEAVY CONSTRUCTION & HIGHWAYS	237	9	296,527	25	1,298,127
SPECIAL TRADE CONTRACTORS	238	79	678,507	419	10,997,335
MANUFACTURING	31-33	50	212,072	412	5,729,577
WHOLESALE TRADE	42	167	365,688	1,128	17,289,933
DURABLE GOODS	423	114	323,761	757	11,330,337
NONDURABLE GOODS	424	50	39,332	359	5,922,810
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,594	12	36,786
TRANSPORTATION & WAREHOUSING	48-49	6	47,720	22	483,676
INFORMATION	51	84	563,407	263	8,491,846
FINANCE, INSURANCE	52	16	48,231	69	919,087
REAL ESTATE, RENTAL/LEASING	53	45	154,948	174	3,411,378
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	47	40,449	309	2,660,194
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	60	149,206	405	3,246,941
ARTS, ENTERTAINMENT & RECREATION	71	6	1,848	55	1,165,009
ACCOMMODATIONS & FOOD SERVICES	72	21	444,723	181	17,915,936
ACCOMMODATIONS	721	11	82,658	57	3,905,211
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	362,064	124	14,010,725
OTHER SERVICES	81	43	229,142	286	5,937,085
REPAIR & MAINTENANCE	811	29	190,448	171	4,645,990
PERSONAL SERVICE	812	12	24,292	92	1,147,023
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	23	144,072
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	4	15,423
TOTAL ALL INDUSTRIES		1,100	\$5,656,321	5,847	\$169,403,753

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,238</u>	<u>\$400,314,875</u>	<u>1,705</u>	<u>\$45,809,311</u>
MOTOR VEHICLES & PARTS	441	217	57,902,783	64	9,505,306
NEW & USED AUTO DEALERS	4411	53	41,981,966	18	6,316,365
RV, BOAT, MOTORCYCLE DEALERS	4412	58	2,957,820	9	180,431
AUTOMOTIVE PARTS & TIRE	4413	106	12,962,997	37	3,008,510
FURNITURE & HOME FURNISHING	442	148	12,426,107	65	717,259
ELECTRONICS & APPLIANCES	443	278	18,304,804	134	2,028,145
APPLIANCES, TV & OTHER ELECTRONICS	44311	95	12,933,626	49	930,561
COMPUTERS & SOFTWARE	44312	177	5,352,580	83	1,090,428
CAMERA & PHOTO SUPPLIES	44313	6	18,597	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	211	36,694,435	99	2,392,808
BUILDING MATERIALS	4441	138	32,527,280	75	1,993,544
LAWN & GARDEN SUPPLIES & EQUIP.	4442	73	4,167,155	24	399,264
FOOD & BEVERAGE STORES	445	174	29,599,517	49	4,878,196
GROCERY & CONVENIENCE STORES	4451	50	28,434,473	15	4,816,263
OTHER FOOD & BEVERAGE STORES	4452, 4453	124	1,165,044	34	61,933
DRUG/HEALTH STORES	446	188	13,486,504	86	1,019,142
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	86	10,241,564	17	1,255,408
APPAREL & ACCESSORIES	448	304	32,056,460	122	1,022,838
CLOTHING & SHOE STORES	4481, 4482	241	29,141,160	104	716,779
JEWELRY & LUGGAGE STORES	4483	63	2,915,300	18	306,059
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	348	20,405,349	135	2,308,625
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	217	16,519,539	86	678,264
BOOK/PERIODICAL/MUSIC STORE	4512	131	3,885,809	49	1,630,361
GENERAL MERCHANDISE STORES	452	37	116,784,951	17	11,547,954
DEPARTMENT STORES	4521	7	36,363,500	4	255,156
GENERAL MERCHANDISE STORES	4529	30	80,421,451	13	11,292,798
E-COMMERCE & MAIL ORDER	4541	419	13,770,895	213	2,191,741
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,828	38,641,507	704	6,941,890
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>93</u>	<u>890,186</u>	<u>21</u>	<u>103,508</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>958,395</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>114,817</u>	<u>4</u>	<u>40,313</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,958</u>	<u>124,936,741</u>	<u>534</u>	<u>20,993,631</u>
CONSTRUCTION OF BUILDINGS	236	662	55,185,109	134	6,529,259
HEAVY CONSTRUCTION & HIGHWAYS	237	68	20,250,384	27	1,594,898
SPECIAL TRADE CONTRACTORS	238	1,228	49,501,247	373	12,869,475
<u>MANUFACTURING</u>	<u>31-33</u>	<u>997</u>	<u>15,329,765</u>	<u>311</u>	<u>2,159,085</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,022</u>	<u>50,706,885</u>	<u>949</u>	<u>14,681,392</u>
DURABLE GOODS	423	1,349	36,862,341	651	10,773,097
NONDURABLE GOODS	424	650	13,704,339	286	3,886,499
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	140,205	12	21,796
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>91</u>	<u>4,267,733</u>	<u>18</u>	<u>680,250</u>
<u>INFORMATION</u>	<u>51</u>	<u>470</u>	<u>31,814,497</u>	<u>247</u>	<u>5,091,647</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>115</u>	<u>2,866,101</u>	<u>52</u>	<u>403,193</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>396</u>	<u>13,996,633</u>	<u>123</u>	<u>2,017,436</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>860</u>	<u>12,681,643</u>	<u>279</u>	<u>2,642,936</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,072</u>	<u>21,158,386</u>	<u>319</u>	<u>4,075,946</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>228</u>	<u>10,010,896</u>	<u>43</u>	<u>865,058</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>561</u>	<u>75,348,270</u>	<u>124</u>	<u>13,646,321</u>
ACCOMMODATIONS	721	116	7,970,412	16	1,868,508
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	445	67,377,859	108	11,777,812
<u>OTHER SERVICES</u>	<u>81</u>	<u>930</u>	<u>23,538,561</u>	<u>219</u>	<u>3,117,548</u>
REPAIR & MAINTENANCE	811	586	18,546,564	122	2,338,838
PERSONAL SERVICE	812	279	4,609,066	79	732,428
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	65	382,931	18	46,282
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>169,907</u>	<u>10</u>	<u>151,963</u>
TOTAL ALL INDUSTRIES		14,066	\$789,104,290	4,960	\$116,596,165

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,559</u>	<u>\$367,094,035</u>
MOTOR VEHICLES & PARTS	441	275	75,034,390
NEW & USED AUTO DEALERS	4411	117	54,843,468
RV, BOAT, MOTORCYCLE DEALERS	4412	36	4,456,985
AUTOMOTIVE PARTS & TIRE	4413	122	15,733,936
FURNITURE & HOME FURNISHING	442	114	8,537,093
ELECTRONICS & APPLIANCES	443	278	14,602,872
APPLIANCES, TV & OTHER ELECTRONICS	44311	82	9,469,316
COMPUTERS & SOFTWARE	44312	193	5,111,589
CAMERA & PHOTO SUPPLIES	44313	3	21,968
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	188	34,306,641
BUILDING MATERIALS	4441	131	27,451,373
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	6,855,267
FOOD & BEVERAGE STORES	445	208	26,796,102
GROCERY & CONVENIENCE STORES	4451	100	25,496,417
OTHER FOOD & BEVERAGE STORES	4452, 4453	108	1,299,685
DRUG/HEALTH STORES	446	164	7,869,579
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	75	10,071,238
APPAREL & ACCESSORIES	448	227	18,016,639
CLOTHING & SHOE STORES	4481, 4482	182	14,954,996
JEWELRY & LUGGAGE STORES	4483	45	3,061,643
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	265	12,566,185
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	10,214,310
BOOK/PERIODICAL/MUSIC STORE	4512	99	2,351,875
GENERAL MERCHANDISE STORES	452	36	116,196,693
DEPARTMENT STORES	4521	9	35,371,377
GENERAL MERCHANDISE STORES	4529	27	80,825,315
E-COMMERCE & MAIL ORDER	4541	309	5,812,471
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,420	37,284,133
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>66</u>	<u>851,851</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>693,728</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>150,559</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,267</u>	<u>81,416,509</u>
CONSTRUCTION OF BUILDINGS	236	344	40,330,926
HEAVY CONSTRUCTION & HIGHWAYS	237	68	6,444,828
SPECIAL TRADE CONTRACTORS	238	855	34,640,755
<u>MANUFACTURING</u>	<u>31-33</u>	<u>699</u>	<u>22,709,958</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,778</u>	<u>69,203,087</u>
DURABLE GOODS	423	1,213	49,622,397
NONDURABLE GOODS	424	542	19,391,255
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	189,435
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>90</u>	<u>1,728,171</u>
<u>INFORMATION</u>	<u>51</u>	<u>393</u>	<u>35,741,525</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>118</u>	<u>4,163,760</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>332</u>	<u>20,980,678</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>566</u>	<u>8,982,314</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>762</u>	<u>12,532,700</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>122</u>	<u>3,746,812</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>514</u>	<u>62,570,277</u>
ACCOMMODATIONS	721	70	9,239,061
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	444	53,331,216
<u>OTHER SERVICES</u>	<u>81</u>	<u>836</u>	<u>20,458,699</u>
REPAIR & MAINTENANCE	811	552	15,336,924
PERSONAL SERVICE	812	233	4,157,851
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	963,924
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>179,677</u>
TOTAL ALL INDUSTRIES		11,144	\$713,204,340

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 3-A
County Taxable Retail Sales Comparing
Quarter 4, 2009 to Quarter 4, 2010
(Dollars in Thousands)

County	4th Quarter, 2009	4th Quarter, 2010	Percent Change
Adams	\$53,751	\$53,413	-0.6%
Asotin	\$66,056	\$67,336	1.9%
Benton	\$693,116	\$743,424	7.3%
Chelan	\$338,742	\$341,302	0.8%
Clallam	\$222,064	\$233,693	5.2%
Clark	\$1,015,177	\$1,078,341	6.2%
Columbia	\$10,132	\$10,297	1.6%
Cowlitz	\$332,516	\$335,190	0.8%
Douglas	\$115,906	\$162,827	40.5%
Ferry	\$12,009	\$13,754	14.5%
Franklin	\$231,866	\$239,730	3.4%
Garfield	\$4,130	\$7,979	93.2%
Grant	\$299,621	\$313,270	4.6%
Grays Harbor	\$198,187	\$210,186	6.1%
Island	\$184,954	\$177,707	-3.9%
Jefferson	\$85,296	\$86,632	1.6%
King	\$10,130,469	\$10,370,421	2.4%
Kitsap	\$800,106	\$817,906	2.2%
Kittitas	\$163,365	\$172,032	5.3%
Klickitat	\$64,711	\$54,087	-16.4%
Lewis	\$249,108	\$232,161	-6.8%
Lincoln	\$22,650	\$26,640	17.6%
Mason	\$119,518	\$129,572	8.4%
Okanogan	\$125,686	\$124,471	-1.0%
Pacific	\$46,743	\$45,209	-3.3%
Pend Oreille	\$28,356	\$25,147	-11.3%
Pierce	\$2,664,921	\$2,797,201	5.0%
San Juan	\$78,375	\$75,681	-3.4%
Skagit	\$502,863	\$518,777	3.2%
Skamania	\$20,432	\$19,365	-5.2%
Snohomish	\$2,548,536	\$2,600,420	2.0%
Spokane	\$1,778,782	\$1,789,878	0.6%
Stevens	\$90,748	\$92,257	1.7%
Thurston	\$969,244	\$1,020,591	5.3%
Wahkiakum	\$7,575	\$5,656	-25.3%
Walla Walla	\$174,076	\$169,404	-2.7%
Whatcom	\$773,130	\$789,104	2.1%
Whitman	\$106,641	\$116,596	9.3%
Yakima	\$702,033	\$713,204	1.6%
Total	\$26,031,589	\$26,780,864	2.9%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,074</u>	<u>\$61,258,845</u>	<u>2,280</u>	<u>\$194,127,293</u>
MOTOR VEHICLES & PARTS	441	53	13,552,522	119	69,558,844
NEW & USED AUTO DEALERS	4411	19	9,824,329	37	62,727,421
RV, BOAT, MOTORCYCLE DEALERS	4412	9	7,471	19	1,454,834
AUTOMOTIVE PARTS & TIRE	4413	25	3,720,722	63	5,376,589
FURNITURE & HOME FURNISHING	442	27	791,997	118	6,310,271
ELECTRONICS & APPLIANCES	443	91	1,267,165	194	4,188,861
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	527,277	70	1,215,076
COMPUTERS & SOFTWARE	44312	60	736,961	121	2,961,053
CAMERA & PHOTO SUPPLIES	44313	3	2,927	3	12,732
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	7,535,982	150	9,783,972
BUILDING MATERIALS	4441	46	7,218,829	125	7,738,853
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	317,154	25	2,045,120
FOOD & BEVERAGE STORES	445	36	6,102,750	72	8,223,313
GROCERY & CONVENIENCE STORES	4451	15	5,778,656	24	7,908,646
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	324,094	48	314,667
DRUG/HEALTH STORES	446	62	1,615,868	128	4,177,981
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,028,181	24	6,489,729
APPAREL & ACCESSORIES	448	91	1,749,569	164	25,934,737
CLOTHING & SHOE STORES	4481, 4482	74	1,039,938	138	24,284,051
JEWELRY & LUGGAGE STORES	4483	17	709,631	26	1,650,686
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	82	785,979	145	4,368,461
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	597,084	90	4,072,143
BOOK/PERIODICAL/MUSIC STORE	4512	34	188,895	55	296,318
GENERAL MERCHANDISE STORES	452	14	21,197,051	22	32,435,612
DEPARTMENT STORES	4521	5	5,182,695	6	3,069,512
GENERAL MERCHANDISE STORES	4529	9	16,014,357	16	29,366,101
E-COMMERCE & MAIL ORDER	4541	136	665,759	215	5,262,031
MISCELLANEOUS RETAILERS	453, 4542, 4543	416	3,966,022	929	17,393,482
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>52,015</u>	<u>24</u>	<u>234,244</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>141,400</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>200,241</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>328</u>	<u>20,638,984</u>	<u>1,543</u>	<u>34,687,235</u>
CONSTRUCTION OF BUILDINGS	236	87	6,250,362	321	15,852,707
HEAVY CONSTRUCTION & HIGHWAYS	237	16	2,881,584	55	1,606,771
SPECIAL TRADE CONTRACTORS	238	225	11,507,038	1,167	17,227,757
<u>MANUFACTURING</u>	<u>31-33</u>	<u>185</u>	<u>1,543,105</u>	<u>509</u>	<u>6,565,336</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>620</u>	<u>5,226,839</u>	<u>1,353</u>	<u>33,560,141</u>
DURABLE GOODS	423	447	4,434,298	939	29,107,898
NONDURABLE GOODS	424	169	787,656	395	4,383,147
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,885	19	69,096
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>79,529</u>	<u>45</u>	<u>684,817</u>
<u>INFORMATION</u>	<u>51</u>	<u>190</u>	<u>2,917,209</u>	<u>311</u>	<u>10,823,088</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>569,479</u>	<u>85</u>	<u>2,139,194</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>130</u>	<u>3,490,854</u>	<u>242</u>	<u>8,042,717</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>154</u>	<u>1,003,261</u>	<u>461</u>	<u>5,286,054</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>234</u>	<u>865,912</u>	<u>774</u>	<u>7,765,892</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>442,511</u>	<u>61</u>	<u>1,721,825</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>7,556,100</u>	<u>194</u>	<u>21,648,260</u>
ACCOMMODATIONS	721	8	674,467	10	1,342,951
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	6,881,634	184	20,305,310
<u>OTHER SERVICES</u>	<u>81</u>	<u>152</u>	<u>2,275,605</u>	<u>564</u>	<u>10,949,666</u>
REPAIR & MAINTENANCE	811	82	1,528,964	419	9,236,470
PERSONAL SERVICE	812	50	564,808	126	1,554,194
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	181,833	19	159,001
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>14,274</u>	<u>5</u>	<u>146,088</u>
TOTAL ALL INDUSTRIES		3,221	\$107,994,939	8,464	\$338,723,490

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,944	\$672,578,056	2,908	\$317,958,311
MOTOR VEHICLES & PARTS	441	126	203,075,402	127	46,762,031
NEW & USED AUTO DEALERS	4411	47	191,446,637	31	36,768,522
RV, BOAT, MOTORCYCLE DEALERS	4412	21	2,718,305	35	2,130,698
AUTOMOTIVE PARTS & TIRE	4413	58	8,910,461	61	7,862,811
FURNITURE & HOME FURNISHING	442	232	24,891,883	111	8,809,776
ELECTRONICS & APPLIANCES	443	393	82,773,810	216	15,670,378
APPLIANCES, TV & OTHER ELECTRONICS	44311	99	28,623,592	73	11,656,622
COMPUTERS & SOFTWARE	44312	287	51,629,914	139	4,004,144
CAMERA & PHOTO SUPPLIES	44313	7	2,520,304	4	9,612
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	226	23,308,525	128	25,144,622
BUILDING MATERIALS	4441	175	21,883,702	92	24,235,085
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	1,424,823	36	909,538
FOOD & BEVERAGE STORES	445	163	22,990,656	100	19,104,040
GROCERY & CONVENIENCE STORES	4451	33	19,841,694	26	18,432,412
OTHER FOOD & BEVERAGE STORES	4452, 4453	130	3,148,962	74	671,628
DRUG/HEALTH STORES	446	195	15,140,205	143	9,489,732
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	4,388,966	38	3,777,630
APPAREL & ACCESSORIES	448	306	127,893,369	241	29,681,217
CLOTHING & SHOE STORES	4481, 4482	247	112,475,015	197	27,039,830
JEWELRY & LUGGAGE STORES	4483	59	15,418,354	44	2,641,387
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	258	36,052,506	245	17,491,273
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	158	31,371,063	150	14,011,079
BOOK/PERIODICAL/MUSIC STORE	4512	100	4,681,443	95	3,480,194
GENERAL MERCHANDISE STORES	452	27	64,603,273	30	109,980,790
DEPARTMENT STORES	4521	8	41,499,654	7	35,385,116
GENERAL MERCHANDISE STORES	4529	19	23,103,619	23	74,595,674
E-COMMERCE & MAIL ORDER	4541	353	12,443,985	303	6,514,187
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,634	55,015,476	1,226	25,532,634
AGRICULTURE, FORESTRY, FISHING	11	44	296,888	30	207,337
MINING	21	11	92,395	7	180,270
UTILITIES	22	8	333,299	7	25,452
CONSTRUCTION	23	3,634	136,838,971	1,326	55,804,028
CONSTRUCTION OF BUILDINGS	236	1,036	68,437,306	413	31,163,700
HEAVY CONSTRUCTION & HIGHWAYS	237	104	16,039,820	34	2,131,450
SPECIAL TRADE CONTRACTORS	238	2,494	52,361,846	879	22,508,878
MANUFACTURING	31-33	926	24,796,651	672	7,811,820
WHOLESALE TRADE	42	1,837	80,652,669	1,510	22,753,279
DURABLE GOODS	423	1,214	72,299,871	1,029	18,033,888
NONDURABLE GOODS	424	599	8,168,594	464	4,674,351
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	184,203	17	45,039
TRANSPORTATION & WAREHOUSING	48-49	68	1,355,139	49	1,301,788
INFORMATION	51	535	59,711,257	371	15,157,983
FINANCE, INSURANCE	52	131	9,505,993	93	2,002,692
REAL ESTATE, RENTAL/LEASING	53	417	25,174,168	270	8,231,246
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,130	54,051,327	612	9,543,083
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,813	31,887,861	816	13,834,129
ARTS, ENTERTAINMENT & RECREATION	71	216	25,557,291	151	3,895,196
ACCOMMODATIONS & FOOD SERVICES	72	462	131,044,651	343	53,523,630
ACCOMMODATIONS	721	32	38,549,860	29	4,588,933
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	430	92,494,791	314	48,934,697
OTHER SERVICES	81	920	38,133,498	597	14,632,702
REPAIR & MAINTENANCE	811	584	23,304,554	362	11,812,933
PERSONAL SERVICE	812	284	13,736,791	191	2,647,485
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	1,092,153	44	172,284
PUBLIC ADMINISTRATION, OTHER	92.00	10	706,495	6	86,680
TOTAL ALL INDUSTRIES		16,106	\$1,292,716,609	9,768	\$526,949,626

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,828</u>	<u>\$84,289,269</u>	<u>1,035</u>	<u>\$12,904,712</u>
MOTOR VEHICLES & PARTS	441	88	48,189,600	31	1,647,550
NEW & USED AUTO DEALERS	4411	26	43,470,903	7	515,260
RV, BOAT, MOTORCYCLE DEALERS	4412	16	1,408,197	5	1,236
AUTOMOTIVE PARTS & TIRE	4413	46	3,310,499	19	1,131,054
FURNITURE & HOME FURNISHING	442	71	2,503,632	44	557,218
ELECTRONICS & APPLIANCES	443	143	3,091,869	76	851,434
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	1,226,297	29	434,920
COMPUTERS & SOFTWARE	44312	91	1,852,839	45	415,263
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	89	1,942,753	76	2,336,809
BUILDING MATERIALS	4441	67	1,627,450	65	1,926,631
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	315,302	11	410,178
FOOD & BEVERAGE STORES	445	67	7,094,705	37	1,722,755
GROCERY & CONVENIENCE STORES	4451	29	6,992,991	6	1,695,553
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	101,715	31	27,202
DRUG/HEALTH STORES	446	95	3,751,706	51	653,783
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,295,588	9	633,787
APPAREL & ACCESSORIES	448	115	992,761	94	645,932
CLOTHING & SHOE STORES	4481, 4482	97	714,657	79	461,569
JEWELRY & LUGGAGE STORES	4483	18	278,105	15	184,363
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	1,603,138	80	422,226
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	815,965	47	327,364
BOOK/PERIODICAL/MUSIC STORE	4512	55	787,172	33	94,862
GENERAL MERCHANDISE STORES	452	16	1,823,602	9	720,591
DEPARTMENT STORES	4521	4	682,036	4	193,071
GENERAL MERCHANDISE STORES	4529	12	1,141,566	5	527,520
E-COMMERCE & MAIL ORDER	4541	211	2,109,707	135	799,424
MISCELLANEOUS RETAILERS	453, 4542, 4543	770	8,890,208	393	1,913,202
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>210,168</u>	<u>8</u>	<u>1,134,342</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>84,776</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>111,567</u>	<u>5</u>	<u>231,129</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>762</u>	<u>14,698,601</u>	<u>697</u>	<u>17,457,339</u>
CONSTRUCTION OF BUILDINGS	236	182	7,155,331	123	8,887,950
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,736,561	22	3,256,238
SPECIAL TRADE CONTRACTORS	238	549	5,806,709	552	5,313,151
<u>MANUFACTURING</u>	<u>31-33</u>	<u>346</u>	<u>3,467,281</u>	<u>179</u>	<u>773,373</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>967</u>	<u>14,190,125</u>	<u>547</u>	<u>4,270,560</u>
DURABLE GOODS	423	671	9,191,514	378	3,409,194
NONDURABLE GOODS	424	281	4,964,966	164	851,000
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	33,645	5	10,366
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>219,596</u>	<u>20</u>	<u>283,478</u>
<u>INFORMATION</u>	<u>51</u>	<u>263</u>	<u>6,579,282</u>	<u>189</u>	<u>2,808,900</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>897,925</u>	<u>36</u>	<u>354,000</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>192</u>	<u>5,404,037</u>	<u>98</u>	<u>1,018,015</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>293</u>	<u>3,354,973</u>	<u>184</u>	<u>630,174</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>494</u>	<u>4,295,266</u>	<u>318</u>	<u>1,150,257</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>59</u>	<u>309,252</u>	<u>25</u>	<u>653,325</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>153</u>	<u>17,238,497</u>	<u>48</u>	<u>3,118,609</u>
ACCOMMODATIONS	721	12	2,226,012	3	210,798
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	141	15,012,484	45	2,907,811
<u>OTHER SERVICES</u>	<u>81</u>	<u>309</u>	<u>5,823,843</u>	<u>148</u>	<u>769,690</u>
REPAIR & MAINTENANCE	811	192	4,209,837	98	341,954
PERSONAL SERVICE	812	90	1,492,809	40	337,560
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	121,196	10	90,176
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>395,951</u>	<u>3</u>	<u>3,573</u>
TOTAL ALL INDUSTRIES		5,773	\$161,570,408	3,542	\$47,564,017

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,146	\$32,246,830	1,024	\$65,296,732
MOTOR VEHICLES & PARTS	441	58	6,220,453	48	11,954,507
NEW & USED AUTO DEALERS	4411	16	2,971,849	11	9,074,393
RV, BOAT, MOTORCYCLE DEALERS	4412	7	602,855	5	633,953
AUTOMOTIVE PARTS & TIRE	4413	35	2,645,749	32	2,246,161
FURNITURE & HOME FURNISHING	442	35	927,264	39	1,111,787
ELECTRONICS & APPLIANCES	443	99	1,117,619	74	1,703,875
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	394,422	28	633,272
COMPUTERS & SOFTWARE	44312	60	696,286	43	1,066,351
CAMERA & PHOTO SUPPLIES	44313	3	26,910	3	4,252
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	2,043,698	52	7,312,118
BUILDING MATERIALS	4441	44	1,877,903	43	6,623,251
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	165,795	9	688,868
FOOD & BEVERAGE STORES	445	31	4,152,685	18	2,701,665
GROCERY & CONVENIENCE STORES	4451	14	4,091,316	5	2,688,268
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	61,370	13	13,397
DRUG/HEALTH STORES	446	63	2,094,804	52	1,621,646
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,359,249	9	1,794,253
APPAREL & ACCESSORIES	448	85	7,224,032	81	1,511,746
CLOTHING & SHOE STORES	4481, 4482	72	5,289,257	68	1,185,567
JEWELRY & LUGGAGE STORES	4483	13	1,934,776	13	326,179
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	1,990,913	74	1,558,965
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	1,930,139	45	1,477,041
BOOK/PERIODICAL/MUSIC STORE	4512	33	60,774	29	81,923
GENERAL MERCHANDISE STORES	452	12	275,140	17	28,453,339
DEPARTMENT STORES	4521	4	125,559	5	4,465,323
GENERAL MERCHANDISE STORES	4529	8	149,580	12	23,988,016
E-COMMERCE & MAIL ORDER	4541	118	477,285	114	634,916
MISCELLANEOUS RETAILERS	453, 4542, 4543	490	4,363,688	446	4,937,917
AGRICULTURE, FORESTRY, FISHING	11	7	115,816	4	12,289
MINING	21	4	5,299	4	9,695
UTILITIES	22	4	2,620	D	D
CONSTRUCTION	23	368	3,840,159	328	3,818,335
CONSTRUCTION OF BUILDINGS	236	83	1,736,481	54	2,168,349
HEAVY CONSTRUCTION & HIGHWAYS	237	19	118,533	16	172,879
SPECIAL TRADE CONTRACTORS	238	266	1,985,145	258	1,477,108
MANUFACTURING	31-33	197	1,590,125	174	1,499,440
WHOLESALE TRADE	42	664	4,733,320	598	4,708,190
DURABLE GOODS	423	472	3,336,106	421	3,788,108
NONDURABLE GOODS	424	187	1,385,299	171	800,608
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	11,915	6	119,475
TRANSPORTATION & WAREHOUSING	48-49	7	42,841	15	368,784
INFORMATION	51	189	2,750,309	168	1,840,377
FINANCE, INSURANCE	52	45	189,248	37	279,319
REAL ESTATE, RENTAL/LEASING	53	118	1,488,385	107	1,240,300
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	158	763,411	154	1,409,381
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	252	953,176	226	660,464
ARTS, ENTERTAINMENT & RECREATION	71	20	642,463	30	614,019
ACCOMMODATIONS & FOOD SERVICES	72	84	9,789,606	73	5,867,639
ACCOMMODATIONS	721	8	532,302	4	727,634
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	9,257,305	69	5,140,005
OTHER SERVICES	81	185	2,687,027	137	1,719,697
REPAIR & MAINTENANCE	811	117	2,036,661	86	1,188,966
PERSONAL SERVICE	812	56	466,703	41	412,221
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	183,662	10	118,510
PUBLIC ADMINISTRATION, OTHER	92.00	3	10,304	3	246
TOTAL ALL INDUSTRIES		3,451	\$61,850,939	3,084	\$89,348,374

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	803	\$32,882,357	1,072	\$15,518,371
MOTOR VEHICLES & PARTS	441	28	6,881,754	42	830,284
NEW & USED AUTO DEALERS	4411	7	4,089,416	10	570,474
RV, BOAT, MOTORCYCLE DEALERS	4412	4	524,263	8	227,172
AUTOMOTIVE PARTS & TIRE	4413	17	2,268,075	24	32,639
FURNITURE & HOME FURNISHING	442	23	423,903	52	594,300
ELECTRONICS & APPLIANCES	443	62	881,309	82	281,352
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	614,344	31	183,122
COMPUTERS & SOFTWARE	44312	33	265,337	49	97,866
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	2,079,288	62	762,428
BUILDING MATERIALS	4441	40	1,764,718	55	748,117
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	314,570	7	14,311
FOOD & BEVERAGE STORES	445	12	1,989,116	32	3,924,672
GROCERY & CONVENIENCE STORES	4451	4	1,986,863	6	3,789,224
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	2,252	26	135,448
DRUG/HEALTH STORES	446	45	186,400	53	2,491,424
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	804,244	12	1,156,365
APPAREL & ACCESSORIES	448	61	307,480	94	404,671
CLOTHING & SHOE STORES	4481, 4482	56	266,914	79	303,960
JEWELRY & LUGGAGE STORES	4483	5	40,566	15	100,711
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	1,286,021	75	311,254
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	1,103,560	47	205,011
BOOK/PERIODICAL/MUSIC STORE	4512	33	182,461	28	106,243
GENERAL MERCHANDISE STORES	452	10	12,713,760	11	1,131,420
DEPARTMENT STORES	4521	4	109,045	3	149,067
GENERAL MERCHANDISE STORES	4529	6	12,604,715	8	982,353
E-COMMERCE & MAIL ORDER	4541	120	542,156	129	733,625
MISCELLANEOUS RETAILERS	453, 4542, 4543	307	4,786,925	428	2,896,575
AGRICULTURE, FORESTRY, FISHING	11	6	129,328	14	302,001
MINING	21	0	0	5	173,507
UTILITIES	22	3	24,578	4	5,267
CONSTRUCTION	23	158	2,100,937	725	15,143,406
CONSTRUCTION OF BUILDINGS	236	36	514,789	151	11,813,147
HEAVY CONSTRUCTION & HIGHWAYS	237	10	372,267	26	762,189
SPECIAL TRADE CONTRACTORS	238	112	1,213,882	548	2,568,069
MANUFACTURING	31-33	108	471,047	210	769,003
WHOLESALE TRADE	42	469	2,474,265	502	2,270,871
DURABLE GOODS	423	332	2,176,678	345	1,604,220
NONDURABLE GOODS	424	131	288,829	153	662,816
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	8,758	4	3,836
TRANSPORTATION & WAREHOUSING	48-49	6	82,818	13	259,647
INFORMATION	51	137	1,139,405	181	3,309,165
FINANCE, INSURANCE	52	34	570,212	37	482,931
REAL ESTATE, RENTAL/LEASING	53	75	559,277	101	1,093,266
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	110	245,766	175	635,497
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	140	643,816	396	1,752,760
ARTS, ENTERTAINMENT & RECREATION	71	16	174,026	20	116,684
ACCOMMODATIONS & FOOD SERVICES	72	32	2,808,659	68	7,866,631
ACCOMMODATIONS	721	3	468,845	9	390,955
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	2,339,814	59	7,475,676
OTHER SERVICES	81	95	1,863,082	180	1,231,192
REPAIR & MAINTENANCE	811	50	1,477,861	124	935,106
PERSONAL SERVICE	812	39	307,994	49	292,227
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	77,227	7	3,859
PUBLIC ADMINISTRATION, OTHER	92.00	4	3,293	D	D
TOTAL ALL INDUSTRIES		2,196	\$46,172,868	3,705	\$50,931,285

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,138</u>	<u>\$68,851,322</u>	<u>1,271</u>	<u>\$44,515,036</u>
MOTOR VEHICLES & PARTS	441	61	31,148,680	65	9,381,958
NEW & USED AUTO DEALERS	4411	18	29,845,567	10	4,049,188
RV, BOAT, MOTORCYCLE DEALERS	4412	12	497,080	16	1,905,378
AUTOMOTIVE PARTS & TIRE	4413	31	806,033	39	3,427,393
FURNITURE & HOME FURNISHING	442	121	3,195,044	42	1,192,559
ELECTRONICS & APPLIANCES	443	145	1,366,970	85	1,499,963
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	423,337	25	784,669
COMPUTERS & SOFTWARE	44312	90	939,304	55	707,230
CAMERA & PHOTO SUPPLIES	44313	5	4,329	5	8,064
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	1,456,706	65	3,612,741
BUILDING MATERIALS	4441	101	1,383,027	51	1,570,306
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	73,679	14	2,042,435
FOOD & BEVERAGE STORES	445	74	7,185,852	35	4,208,156
GROCERY & CONVENIENCE STORES	4451	14	6,209,071	9	3,915,351
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	976,781	26	292,804
DRUG/HEALTH STORES	446	110	2,157,871	61	804,463
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	901,746	19	3,029,521
APPAREL & ACCESSORIES	448	167	6,996,660	103	1,233,596
CLOTHING & SHOE STORES	4481, 4482	135	6,518,998	88	841,765
JEWELRY & LUGGAGE STORES	4483	32	477,663	15	391,831
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	144	866,001	112	1,117,394
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	588,989	68	903,130
BOOK/PERIODICAL/MUSIC STORE	4512	60	277,012	44	214,263
GENERAL MERCHANDISE STORES	452	20	3,491,712	14	13,849,846
DEPARTMENT STORES	4521	4	198,935	4	179,389
GENERAL MERCHANDISE STORES	4529	16	3,292,777	10	13,670,457
E-COMMERCE & MAIL ORDER	4541	216	2,331,174	153	868,419
MISCELLANEOUS RETAILERS	453, 4542, 4543	941	7,752,906	517	3,716,420
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>46,941</u>	<u>12</u>	<u>215,201</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>34,110</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,516</u>	<u>17,704,168</u>	<u>349</u>	<u>11,897,894</u>
CONSTRUCTION OF BUILDINGS	236	378	7,243,990	79	6,407,552
HEAVY CONSTRUCTION & HIGHWAYS	237	36	1,331,997	15	778,763
SPECIAL TRADE CONTRACTORS	238	1,102	9,128,181	255	4,711,579
<u>MANUFACTURING</u>	<u>31-33</u>	<u>411</u>	<u>1,788,192</u>	<u>194</u>	<u>1,184,754</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>915</u>	<u>5,820,313</u>	<u>681</u>	<u>7,242,095</u>
DURABLE GOODS	423	620	4,768,583	462	5,152,328
NONDURABLE GOODS	424	283	1,017,816	212	2,060,105
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	33,914	7	29,662
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>241,584</u>	<u>12</u>	<u>195,384</u>
<u>INFORMATION</u>	<u>51</u>	<u>253</u>	<u>5,903,958</u>	<u>180</u>	<u>3,476,223</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>63</u>	<u>785,057</u>	<u>48</u>	<u>1,115,410</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>175</u>	<u>2,138,871</u>	<u>136</u>	<u>2,200,574</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>401</u>	<u>2,504,321</u>	<u>193</u>	<u>1,285,371</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>769</u>	<u>4,304,051</u>	<u>244</u>	<u>3,290,567</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>98</u>	<u>1,785,026</u>	<u>49</u>	<u>916,441</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>160</u>	<u>15,821,726</u>	<u>92</u>	<u>11,963,187</u>
ACCOMMODATIONS	721	10	673,049	14	1,672,835
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	150	15,148,677	78	10,290,352
<u>OTHER SERVICES</u>	<u>81</u>	<u>352</u>	<u>5,116,414</u>	<u>151</u>	<u>3,073,248</u>
REPAIR & MAINTENANCE	811	233	4,213,700	92	2,488,775
PERSONAL SERVICE	812	100	876,963	46	493,574
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	25,750	13	90,898
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>7,087</u>
TOTAL ALL INDUSTRIES		7,304	\$132,866,405	3,619	\$92,612,662

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,287</u>	<u>\$305,312,300</u>	<u>2,157</u>	<u>\$187,253,869</u>
MOTOR VEHICLES & PARTS	441	162	72,038,275	74	11,696,021
NEW & USED AUTO DEALERS	4411	46	59,871,420	14	5,750,806
RV, BOAT, MOTORCYCLE DEALERS	4412	32	2,116,183	10	8,082
AUTOMOTIVE PARTS & TIRE	4413	84	10,050,672	50	5,937,133
FURNITURE & HOME FURNISHING	442	151	7,053,884	110	3,266,183
ELECTRONICS & APPLIANCES	443	302	22,815,685	191	16,305,401
APPLIANCES, TV & OTHER ELECTRONICS	44311	94	14,596,858	71	13,143,029
COMPUTERS & SOFTWARE	44312	202	8,102,539	117	3,155,937
CAMERA & PHOTO SUPPLIES	44313	6	116,288	3	6,436
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	188	13,342,504	120	14,300,419
BUILDING MATERIALS	4441	156	13,051,836	98	13,661,735
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	290,669	22	638,684
FOOD & BEVERAGE STORES	445	144	20,081,480	80	13,501,744
GROCERY & CONVENIENCE STORES	4451	65	19,179,448	30	11,885,180
OTHER FOOD & BEVERAGE STORES	4452, 4453	79	902,032	50	1,616,564
DRUG/HEALTH STORES	446	146	10,127,263	128	5,918,131
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	7,443,057	22	3,804,586
APPAREL & ACCESSORIES	448	202	13,947,652	169	10,368,954
CLOTHING & SHOE STORES	4481, 4482	162	11,200,296	137	8,785,432
JEWELRY & LUGGAGE STORES	4483	40	2,747,355	32	1,583,522
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	216	13,944,868	154	9,566,145
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	11,740,395	93	6,965,063
BOOK/PERIODICAL/MUSIC STORE	4512	97	2,204,473	61	2,601,082
GENERAL MERCHANDISE STORES	452	28	87,809,843	21	79,209,353
DEPARTMENT STORES	4521	8	23,975,957	7	23,758,564
GENERAL MERCHANDISE STORES	4529	20	63,833,886	14	55,450,789
E-COMMERCE & MAIL ORDER	4541	324	5,077,014	217	3,112,803
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,379	31,630,774	871	16,204,128
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>52,896</u>	<u>22</u>	<u>77,488</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>325,939</u>	<u>5</u>	<u>319,051</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>25,854</u>	<u>3</u>	<u>78,608</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,294</u>	<u>86,840,360</u>	<u>1,566</u>	<u>24,571,876</u>
CONSTRUCTION OF BUILDINGS	236	519	60,804,662	352	7,064,429
HEAVY CONSTRUCTION & HIGHWAYS	237	74	4,054,146	48	7,039,736
SPECIAL TRADE CONTRACTORS	238	1,701	21,981,551	1,166	10,467,710
<u>MANUFACTURING</u>	<u>31-33</u>	<u>732</u>	<u>14,636,256</u>	<u>442</u>	<u>3,954,348</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,728</u>	<u>61,012,761</u>	<u>1,087</u>	<u>12,845,562</u>
DURABLE GOODS	423	1,230	52,922,677	729	10,817,258
NONDURABLE GOODS	424	477	7,907,038	345	1,951,362
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	183,045	13	76,941
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>64</u>	<u>2,424,153</u>	<u>31</u>	<u>331,907</u>
<u>INFORMATION</u>	<u>51</u>	<u>417</u>	<u>26,657,530</u>	<u>288</u>	<u>16,042,290</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>3,986,634</u>	<u>81</u>	<u>1,630,996</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>354</u>	<u>15,310,390</u>	<u>223</u>	<u>4,117,894</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>695</u>	<u>11,760,839</u>	<u>424</u>	<u>7,687,113</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,202</u>	<u>14,716,753</u>	<u>839</u>	<u>6,129,971</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>134</u>	<u>4,500,376</u>	<u>64</u>	<u>4,661,745</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>417</u>	<u>55,866,091</u>	<u>266</u>	<u>39,477,004</u>
ACCOMMODATIONS	721	21	3,576,676	15	3,497,938
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	396	52,289,414	251	35,979,066
<u>OTHER SERVICES</u>	<u>81</u>	<u>737</u>	<u>17,418,859</u>	<u>531</u>	<u>8,775,417</u>
REPAIR & MAINTENANCE	811	512	13,346,956	348	6,456,454
PERSONAL SERVICE	812	188	3,649,889	154	1,793,786
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	422,014	29	525,176
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>196,187</u>	<u>6</u>	<u>382,462</u>
TOTAL ALL INDUSTRIES		12,219	\$621,047,297	8,035	\$318,337,601

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>878</u>	<u>\$82,311,635</u>	<u>2,074</u>	<u>\$150,015,048</u>
MOTOR VEHICLES & PARTS	441	58	65,475,786	58	20,341,079
NEW & USED AUTO DEALERS	4411	18	59,933,254	15	16,213,854
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,590,786	12	2,171,311
AUTOMOTIVE PARTS & TIRE	4413	31	1,951,746	31	1,955,914
FURNITURE & HOME FURNISHING	442	31	1,455,095	122	5,223,345
ELECTRONICS & APPLIANCES	443	89	624,249	176	5,013,761
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	185,518	55	1,820,217
COMPUTERS & SOFTWARE	44312	56	429,841	117	3,184,057
CAMERA & PHOTO SUPPLIES	44313	D	D	4	9,487
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	1,455,637	130	15,074,459
BUILDING MATERIALS	4441	53	1,368,864	104	14,975,134
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	26	99,325
FOOD & BEVERAGE STORES	445	18	196,434	64	6,101,609
GROCERY & CONVENIENCE STORES	4451	5	185,797	6	5,247,812
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	10,636	58	853,797
DRUG/HEALTH STORES	446	26	115,686	108	3,382,501
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,004,875	10	1,986,039
APPAREL & ACCESSORIES	448	61	91,657	163	3,886,004
CLOTHING & SHOE STORES	4481, 4482	53	82,413	135	3,076,890
JEWELRY & LUGGAGE STORES	4483	8	9,243	28	809,114
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	45	3,704,106	161	12,443,966
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	3,698,059	94	10,113,527
BOOK/PERIODICAL/MUSIC STORE	4512	18	6,047	67	2,330,439
GENERAL MERCHANDISE STORES	452	9	4,691,413	17	61,286,771
DEPARTMENT STORES	4521	D	D	6	16,602,290
GENERAL MERCHANDISE STORES	4529	8	4,676,806	11	44,684,481
E-COMMERCE & MAIL ORDER	4541	98	537,248	204	2,578,443
MISCELLANEOUS RETAILERS	453, 4542, 4543	378	2,959,449	861	12,697,071
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>37,694</u>	<u>21</u>	<u>405,951</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>14,600</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>135,999</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>483</u>	<u>7,647,947</u>	<u>1,668</u>	<u>101,456,906</u>
CONSTRUCTION OF BUILDINGS	236	76	2,016,380	371	87,330,426
HEAVY CONSTRUCTION & HIGHWAYS	237	24	3,314,448	61	2,974,957
SPECIAL TRADE CONTRACTORS	238	383	2,317,119	1,236	11,151,523
<u>MANUFACTURING</u>	<u>31-33</u>	<u>209</u>	<u>1,748,194</u>	<u>453</u>	<u>4,042,948</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>597</u>	<u>9,234,241</u>	<u>1,034</u>	<u>15,592,776</u>
DURABLE GOODS	423	427	7,796,607	692	13,805,416
NONDURABLE GOODS	424	164	1,255,257	327	1,714,166
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	182,377	15	73,194
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>449,058</u>	<u>30</u>	<u>289,693</u>
<u>INFORMATION</u>	<u>51</u>	<u>139</u>	<u>2,497,527</u>	<u>286</u>	<u>9,374,943</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>437,099</u>	<u>69</u>	<u>1,585,626</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>126</u>	<u>3,308,412</u>	<u>213</u>	<u>4,252,021</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>168</u>	<u>723,669</u>	<u>453</u>	<u>4,955,084</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>287</u>	<u>1,841,253</u>	<u>837</u>	<u>5,960,705</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>11</u>	<u>255,808</u>	<u>85</u>	<u>3,040,138</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>6,138,455</u>	<u>180</u>	<u>22,408,308</u>
ACCOMMODATIONS	721	16	1,322,821	7	2,416,373
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	48	4,815,634	173	19,991,936
<u>OTHER SERVICES</u>	<u>81</u>	<u>186</u>	<u>5,204,236</u>	<u>398</u>	<u>8,575,513</u>
REPAIR & MAINTENANCE	811	154	4,811,823	260	7,032,655
PERSONAL SERVICE	812	22	388,546	111	1,428,182
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	3,867	27	114,676
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>7,199</u>	<u>4</u>	<u>13,489</u>
TOTAL ALL INDUSTRIES		3,210	\$121,869,380	7,816	\$332,119,747

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>838</u>	<u>\$33,218,095</u>	<u>2,084</u>	<u>\$258,745,411</u>
MOTOR VEHICLES & PARTS	441	34	6,004,554	131	\$39,998,839
NEW & USED AUTO DEALERS	4411	10	4,566,183	44	\$31,621,595
RV, BOAT, MOTORCYCLE DEALERS	4412	5	708,530	27	\$2,508,286
AUTOMOTIVE PARTS & TIRE	4413	19	729,841	60	\$5,868,958
FURNITURE & HOME FURNISHING	442	26	766,870	77	\$8,233,945
ELECTRONICS & APPLIANCES	443	66	965,708	166	\$15,058,072
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	427,623	53	\$12,185,672
COMPUTERS & SOFTWARE	44312	40	538,085	109	\$2,869,174
CAMERA & PHOTO SUPPLIES	44313	0	0	4	\$3,226
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	931,797	85	\$14,154,883
BUILDING MATERIALS	4441	38	901,874	65	\$13,422,312
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	29,923	20	\$732,571
FOOD & BEVERAGE STORES	445	15	2,463,381	65	\$8,430,268
GROCERY & CONVENIENCE STORES	4451	6	2,457,582	18	\$8,178,352
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	5,799	47	\$251,916
DRUG/HEALTH STORES	446	43	1,000,595	119	\$5,929,592
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,950,529	18	\$5,980,181
APPAREL & ACCESSORIES	448	74	1,388,586	162	\$29,087,937
CLOTHING & SHOE STORES	4481, 4482	64	894,749	134	\$24,266,391
JEWELRY & LUGGAGE STORES	4483	10	493,836	28	\$4,821,546
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	60	1,378,542	165	\$16,500,111
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	1,109,306	108	\$14,033,584
BOOK/PERIODICAL/MUSIC STORE	4512	21	269,236	57	\$2,466,527
GENERAL MERCHANDISE STORES	452	11	13,251,890	22	\$92,638,000
DEPARTMENT STORES	4521	6	13,224,864	9	\$36,246,629
GENERAL MERCHANDISE STORES	4529	5	27,026	13	\$56,391,371
E-COMMERCE & MAIL ORDER	4541	126	486,795	218	\$3,779,749
MISCELLANEOUS RETAILERS	453, 4542, 4543	329	2,628,849	856	\$18,953,834
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>20,167</u>	<u>16</u>	<u>\$56,639</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>45,445</u>	<u>3</u>	<u>\$16,914</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>320</u>	<u>5,238,206</u>	<u>878</u>	<u>\$37,142,323</u>
CONSTRUCTION OF BUILDINGS	236	55	473,000	218	\$19,636,965
HEAVY CONSTRUCTION & HIGHWAYS	237	19	2,992,133	34	\$836,225
SPECIAL TRADE CONTRACTORS	238	246	1,773,073	626	\$16,669,133
<u>MANUFACTURING</u>	<u>31-33</u>	<u>133</u>	<u>837,859</u>	<u>390</u>	<u>\$4,466,880</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>476</u>	<u>2,708,939</u>	<u>1,099</u>	<u>\$18,114,389</u>
DURABLE GOODS	423	321	2,243,847	758	\$14,692,975
NONDURABLE GOODS	424	148	451,279	328	\$3,375,242
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	13,814	13	\$46,172
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>149,596</u>	<u>25</u>	<u>\$371,310</u>
<u>INFORMATION</u>	<u>51</u>	<u>121</u>	<u>1,722,169</u>	<u>281</u>	<u>\$13,293,824</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>25</u>	<u>318,971</u>	<u>78</u>	<u>\$3,695,437</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>1,336,181</u>	<u>212</u>	<u>\$5,182,924</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>110</u>	<u>535,906</u>	<u>375</u>	<u>\$5,626,944</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>192</u>	<u>461,301</u>	<u>495</u>	<u>\$6,627,756</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>357,851</u>	<u>58</u>	<u>\$3,307,389</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>53</u>	<u>6,912,146</u>	<u>212</u>	<u>\$41,231,571</u>
ACCOMMODATIONS	721	7	1,569,722	19	\$4,789,081
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	46	5,342,425	193	\$36,442,490
<u>OTHER SERVICES</u>	<u>81</u>	<u>128</u>	<u>1,632,886</u>	<u>359</u>	<u>\$11,849,852</u>
REPAIR & MAINTENANCE	811	81	1,214,776	203	\$9,314,921
PERSONAL SERVICE	812	40	207,453	125	\$2,300,951
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	210,656	31	\$233,980
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>28,328</u>	<u>8</u>	<u>\$48,533</u>
TOTAL ALL INDUSTRIES		2,541	\$55,526,212	6,576	\$409,780,447

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	2,954	\$175,967,113	2,582	\$213,403,208
MOTOR VEHICLES & PARTS	441	142	21,278,975	84	95,275,144
NEW & USED AUTO DEALERS	4411	38	14,347,214	22	88,686,261
RV, BOAT, MOTORCYCLE DEALERS	4412	20	616,080	14	93,591
AUTOMOTIVE PARTS & TIRE	4413	84	6,315,682	48	6,495,292
FURNITURE & HOME FURNISHING	442	148	8,734,173	162	8,020,617
ELECTRONICS & APPLIANCES	443	249	16,269,001	226	5,778,778
APPLIANCES, TV & OTHER ELECTRONICS	44311	80	1,975,691	75	2,715,218
COMPUTERS & SOFTWARE	44312	164	14,272,970	147	3,048,376
CAMERA & PHOTO SUPPLIES	44313	5	20,340	4	15,185
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	187	18,528,681	175	3,516,475
BUILDING MATERIALS	4441	155	17,801,860	138	3,332,988
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	726,821	37	183,487
FOOD & BEVERAGE STORES	445	127	16,079,842	102	9,089,250
GROCERY & CONVENIENCE STORES	4451	51	14,896,309	20	8,395,184
OTHER FOOD & BEVERAGE STORES	4452, 4453	76	1,183,534	82	694,067
DRUG/HEALTH STORES	446	122	5,716,365	135	5,998,903
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	7,336,079	18	2,358,314
APPAREL & ACCESSORIES	448	176	7,227,939	178	4,187,916
CLOTHING & SHOE STORES	4481, 4482	140	5,954,974	140	3,213,588
JEWELRY & LUGGAGE STORES	4483	36	1,272,965	38	974,329
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	212	3,913,468	176	6,262,719
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	3,525,797	106	5,351,397
BOOK/PERIODICAL/MUSIC STORE	4512	79	387,671	70	911,322
GENERAL MERCHANDISE STORES	452	31	37,373,939	20	45,032,031
DEPARTMENT STORES	4521	7	14,656,203	5	3,629,413
GENERAL MERCHANDISE STORES	4529	24	22,717,735	15	41,402,618
E-COMMERCE & MAIL ORDER	4541	274	4,141,422	264	4,862,317
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,255	29,367,229	1,042	23,020,743
AGRICULTURE, FORESTRY, FISHING	11	27	81,386	28	78,430
MINING	21	8	348,698	4	8,163
UTILITIES	22	12	573,924	6	65,009
CONSTRUCTION	23	2,076	51,838,261	2,420	50,571,495
CONSTRUCTION OF BUILDINGS	236	485	20,297,647	612	31,538,787
HEAVY CONSTRUCTION & HIGHWAYS	237	72	4,822,593	50	1,480,505
SPECIAL TRADE CONTRACTORS	238	1,519	26,718,021	1,758	17,552,203
MANUFACTURING	31-33	751	13,214,262	559	4,997,724
WHOLESALE TRADE	42	1,668	47,491,338	1,320	17,302,459
DURABLE GOODS	423	1,148	39,407,220	887	14,555,975
NONDURABLE GOODS	424	498	7,787,246	417	2,719,188
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	296,872	16	27,296
TRANSPORTATION & WAREHOUSING	48-49	74	1,466,251	25	557,523
INFORMATION	51	368	23,221,970	383	17,972,956
FINANCE, INSURANCE	52	111	5,106,121	86	3,088,785
REAL ESTATE, RENTAL/LEASING	53	340	17,906,414	257	9,681,966
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	587	10,652,120	680	8,900,545
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,025	8,375,830	1,220	9,772,601
ARTS, ENTERTAINMENT & RECREATION	71	76	4,766,157	101	3,371,552
ACCOMMODATIONS & FOOD SERVICES	72	324	36,020,470	225	37,472,940
ACCOMMODATIONS	721	21	3,059,271	11	6,841,923
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	303	32,961,199	214	30,631,017
OTHER SERVICES	81	702	16,734,074	573	11,340,839
REPAIR & MAINTENANCE	811	494	13,076,062	379	8,467,596
PERSONAL SERVICE	812	187	3,618,781	170	2,738,368
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	39,231	24	134,875
PUBLIC ADMINISTRATION, OTHER	92.00	5	24,052	5	4,397
TOTAL ALL INDUSTRIES		11,108	\$413,788,442	10,474	\$388,590,591

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,724</u>	<u>\$164,552,482</u>	<u>1,486</u>	<u>\$102,371,244</u>
MOTOR VEHICLES & PARTS	441	66	9,056,042	72	27,576,873
NEW & USED AUTO DEALERS	4411	16	1,630,285	20	22,104,752
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,794,279	11	423,244
AUTOMOTIVE PARTS & TIRE	4413	39	5,631,479	41	5,048,878
FURNITURE & HOME FURNISHING	442	84	4,034,672	45	2,608,498
ELECTRONICS & APPLIANCES	443	140	10,132,574	121	2,274,419
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	7,961,564	37	861,925
COMPUTERS & SOFTWARE	44312	89	2,170,738	83	1,403,705
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	11,892,108	94	11,574,168
BUILDING MATERIALS	4441	80	11,788,533	72	10,687,959
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	103,574	22	886,209
FOOD & BEVERAGE STORES	445	43	9,080,426	49	7,411,557
GROCERY & CONVENIENCE STORES	4451	15	8,513,985	14	7,242,728
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	566,441	35	168,829
DRUG/HEALTH STORES	446	67	2,500,705	82	3,256,237
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,709,442	26	5,449,752
APPAREL & ACCESSORIES	448	105	7,116,615	98	2,500,051
CLOTHING & SHOE STORES	4481, 4482	87	5,985,497	78	843,569
JEWELRY & LUGGAGE STORES	4483	18	1,131,117	20	1,656,483
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	128	24,331,178	117	2,128,469
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	24,070,211	75	1,769,956
BOOK/PERIODICAL/MUSIC STORE	4512	46	260,967	42	358,513
GENERAL MERCHANDISE STORES	452	19	68,871,012	18	29,370,402
DEPARTMENT STORES	4521	6	17,728,740	6	3,574,852
GENERAL MERCHANDISE STORES	4529	13	51,142,272	12	25,795,550
E-COMMERCE & MAIL ORDER	4541	202	1,495,693	191	1,225,792
MISCELLANEOUS RETAILERS	453, 4542, 4543	755	14,332,017	573	6,995,026
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>33,444</u>	<u>14</u>	<u>142,994</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>54,535</u>	<u>4</u>	<u>145,855</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>35,339</u>	<u>8</u>	<u>388,883</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,024</u>	<u>24,306,100</u>	<u>573</u>	<u>13,311,658</u>
CONSTRUCTION OF BUILDINGS	236	195	14,307,400	130	6,633,553
HEAVY CONSTRUCTION & HIGHWAYS	237	24	850,616	32	977,488
SPECIAL TRADE CONTRACTORS	238	805	9,148,084	411	5,700,618
<u>MANUFACTURING</u>	<u>31-33</u>	<u>321</u>	<u>2,834,758</u>	<u>284</u>	<u>3,136,678</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>792</u>	<u>11,042,706</u>	<u>914</u>	<u>11,258,517</u>
DURABLE GOODS	423	534	9,621,837	668	9,986,355
NONDURABLE GOODS	424	249	1,392,602	236	1,249,661
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	28,267	10	22,501
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>111,154</u>	<u>25</u>	<u>238,322</u>
<u>INFORMATION</u>	<u>51</u>	<u>216</u>	<u>8,018,678</u>	<u>229</u>	<u>6,908,137</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>641,807</u>	<u>61</u>	<u>938,144</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>168</u>	<u>2,904,810</u>	<u>170</u>	<u>3,743,445</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>303</u>	<u>2,212,230</u>	<u>247</u>	<u>2,081,142</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>548</u>	<u>5,746,199</u>	<u>349</u>	<u>3,168,705</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>55</u>	<u>1,930,439</u>	<u>35</u>	<u>1,300,706</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>139</u>	<u>23,356,875</u>	<u>114</u>	<u>15,780,965</u>
ACCOMMODATIONS	721	9	1,697,849	7	285,451
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	130	21,659,026	107	15,495,514
<u>OTHER SERVICES</u>	<u>81</u>	<u>315</u>	<u>7,145,388</u>	<u>283</u>	<u>4,881,149</u>
REPAIR & MAINTENANCE	811	209	5,852,407	174	3,635,873
PERSONAL SERVICE	812	92	1,281,023	91	1,061,160
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	11,958	18	184,115
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>60,027</u>	<u>3</u>	<u>64,085</u>
TOTAL ALL INDUSTRIES		5,722	\$254,986,972	4,800	\$169,860,856

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,326</u>	<u>\$359,072,729</u>	<u>1,871</u>	<u>\$120,895,543</u>
MOTOR VEHICLES & PARTS	441	112	72,562,501	84	11,767,887
NEW & USED AUTO DEALERS	4411	35	62,136,137	16	4,668,283
RV, BOAT, MOTORCYCLE DEALERS	4412	11	3,046,767	16	2,711,346
AUTOMOTIVE PARTS & TIRE	4413	66	7,379,597	52	4,388,258
FURNITURE & HOME FURNISHING	442	119	16,340,562	101	2,055,092
ELECTRONICS & APPLIANCES	443	212	31,194,374	140	9,451,606
APPLIANCES, TV & OTHER ELECTRONICS	44311	68	18,813,663	54	8,693,178
COMPUTERS & SOFTWARE	44312	140	11,625,267	84	754,201
CAMERA & PHOTO SUPPLIES	44313	4	755,444	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	11,046,051	124	3,634,994
BUILDING MATERIALS	4441	110	8,904,135	108	3,506,331
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	2,141,916	16	128,663
FOOD & BEVERAGE STORES	445	86	8,478,471	48	11,019,764
GROCERY & CONVENIENCE STORES	4451	34	7,090,846	19	10,694,424
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	1,387,624	29	325,340
DRUG/HEALTH STORES	446	115	10,696,214	96	3,028,298
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	2,110,755	22	2,694,854
APPAREL & ACCESSORIES	448	182	71,344,153	119	14,387,211
CLOTHING & SHOE STORES	4481, 4482	147	62,315,942	105	13,499,644
JEWELRY & LUGGAGE STORES	4483	35	9,028,211	14	887,567
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	163	30,481,813	135	2,807,749
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	25,972,222	78	2,495,408
BOOK/PERIODICAL/MUSIC STORE	4512	58	4,509,591	57	312,341
GENERAL MERCHANDISE STORES	452	23	76,971,557	19	44,771,604
DEPARTMENT STORES	4521	9	54,392,138	7	14,064,444
GENERAL MERCHANDISE STORES	4529	14	22,579,419	12	30,707,160
E-COMMERCE & MAIL ORDER	4541	233	4,411,578	200	2,735,076
MISCELLANEOUS RETAILERS	453, 4542, 4543	928	23,434,699	783	12,541,410
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>13,500</u>	<u>16</u>	<u>66,137</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>14,750</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>167,408</u>	<u>6</u>	<u>126,537</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,655</u>	<u>31,840,826</u>	<u>1,139</u>	<u>14,307,014</u>
CONSTRUCTION OF BUILDINGS	236	359	17,613,638	237	6,137,208
HEAVY CONSTRUCTION & HIGHWAYS	237	41	2,257,378	37	802,693
SPECIAL TRADE CONTRACTORS	238	1,255	11,969,810	865	7,367,113
<u>MANUFACTURING</u>	<u>31-33</u>	<u>447</u>	<u>3,274,009</u>	<u>351</u>	<u>3,352,874</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,138</u>	<u>14,404,466</u>	<u>947</u>	<u>7,922,449</u>
DURABLE GOODS	423	789	12,261,812	662	5,526,613
NONDURABLE GOODS	424	333	2,070,826	272	2,355,065
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	71,828	13	40,771
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>708,824</u>	<u>27</u>	<u>313,807</u>
<u>INFORMATION</u>	<u>51</u>	<u>258</u>	<u>10,359,601</u>	<u>249</u>	<u>6,926,621</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>85</u>	<u>4,245,093</u>	<u>60</u>	<u>716,896</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>234</u>	<u>6,941,628</u>	<u>191</u>	<u>2,532,061</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>441</u>	<u>4,583,069</u>	<u>304</u>	<u>1,552,642</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>907</u>	<u>7,112,771</u>	<u>596</u>	<u>3,249,948</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>67</u>	<u>2,769,850</u>	<u>58</u>	<u>773,247</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>264</u>	<u>41,743,727</u>	<u>146</u>	<u>18,801,967</u>
ACCOMMODATIONS	721	14	5,741,242	5	815,287
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	250	36,002,485	141	17,986,681
<u>OTHER SERVICES</u>	<u>81</u>	<u>493</u>	<u>14,840,075</u>	<u>380</u>	<u>7,010,447</u>
REPAIR & MAINTENANCE	811	347	11,530,393	258	5,920,128
PERSONAL SERVICE	812	125	3,204,451	105	1,083,719
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	105,231	17	6,600
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>32,378</u>	<u>4</u>	<u>19,289</u>
TOTAL ALL INDUSTRIES		8,379	\$502,124,702	6,346	\$188,569,004

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,415</u>	<u>\$21,329,211</u>	<u>1,272</u>	<u>\$70,505,394</u>
MOTOR VEHICLES & PARTS	441	26	129,448	81	13,717,724
NEW & USED AUTO DEALERS	4411	4	116,287	22	9,981,989
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,655	16	769,503
AUTOMOTIVE PARTS & TIRE	4413	15	10,507	43	2,966,232
FURNITURE & HOME FURNISHING	442	98	1,617,950	38	1,331,322
ELECTRONICS & APPLIANCES	443	131	1,698,725	102	3,285,066
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	435,043	38	1,478,186
COMPUTERS & SOFTWARE	44312	84	1,260,863	63	1,802,951
CAMERA & PHOTO SUPPLIES	44313	3	2,819	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	1,170,525	61	9,684,529
BUILDING MATERIALS	4441	82	901,934	51	9,449,355
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	268,591	10	235,174
FOOD & BEVERAGE STORES	445	57	1,173,381	31	3,114,557
GROCERY & CONVENIENCE STORES	4451	D	D	10	3,001,905
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	209,406	21	112,652
DRUG/HEALTH STORES	446	65	2,192,222	77	1,705,196
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	489,754	20	3,993,382
APPAREL & ACCESSORIES	448	121	1,320,169	99	2,242,231
CLOTHING & SHOE STORES	4481, 4482	103	1,220,631	86	1,907,646
JEWELRY & LUGGAGE STORES	4483	18	99,538	13	334,585
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	996,077	104	2,898,829
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	63	467,263	70	1,797,116
BOOK/PERIODICAL/MUSIC STORE	4512	46	528,814	34	1,101,713
GENERAL MERCHANDISE STORES	452	11	3,981,162	13	17,169,698
DEPARTMENT STORES	4521	4	218,409	4	294,708
GENERAL MERCHANDISE STORES	4529	7	3,762,753	9	16,874,991
E-COMMERCE & MAIL ORDER	4541	184	2,527,483	146	1,140,465
MISCELLANEOUS RETAILERS	453, 4542, 4543	502	4,032,315	500	10,222,395
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>14,390</u>	<u>9</u>	<u>20,901</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>37,839</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>278,328</u>	<u>7</u>	<u>236,979</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,418</u>	<u>32,458,795</u>	<u>395</u>	<u>16,696,053</u>
CONSTRUCTION OF BUILDINGS	236	363	19,783,968	82	8,902,425
HEAVY CONSTRUCTION & HIGHWAYS	237	45	5,188,137	19	2,603,345
SPECIAL TRADE CONTRACTORS	238	1,010	7,486,690	294	5,190,282
<u>MANUFACTURING</u>	<u>31-33</u>	<u>311</u>	<u>1,134,339</u>	<u>230</u>	<u>2,678,635</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>639</u>	<u>2,908,683</u>	<u>825</u>	<u>16,648,789</u>
DURABLE GOODS	423	395	2,474,405	578	14,009,852
NONDURABLE GOODS	424	237	430,493	238	2,590,540
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	3,785	9	48,397
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>111,857</u>	<u>18</u>	<u>300,874</u>
<u>INFORMATION</u>	<u>51</u>	<u>201</u>	<u>3,982,525</u>	<u>199</u>	<u>4,491,074</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>1,050,142</u>	<u>58</u>	<u>1,246,377</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>139</u>	<u>1,182,762</u>	<u>128</u>	<u>2,802,630</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>316</u>	<u>1,870,050</u>	<u>183</u>	<u>3,016,533</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>695</u>	<u>4,418,842</u>	<u>243</u>	<u>2,800,814</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>45</u>	<u>858,452</u>	<u>26</u>	<u>349,562</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>69</u>	<u>4,603,843</u>	<u>98</u>	<u>14,124,787</u>
ACCOMMODATIONS	721	3	26,644	16	2,206,420
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	66	4,577,199	82	11,918,367
<u>OTHER SERVICES</u>	<u>81</u>	<u>240</u>	<u>1,845,943</u>	<u>208</u>	<u>5,106,883</u>
REPAIR & MAINTENANCE	811	163	713,430	127	4,118,032
PERSONAL SERVICE	812	63	1,116,129	64	870,805
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	16,384	17	118,046
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>269</u>	<u>4</u>	<u>31,398</u>
TOTAL ALL INDUSTRIES		5,585	\$78,086,268	3,905	\$141,068,909

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,618	\$76,529,242	1,015	\$13,365,954
MOTOR VEHICLES & PARTS	441	82	20,996,077	27	76,190
NEW & USED AUTO DEALERS	4411	22	15,206,920	4	54,923
RV, BOAT, MOTORCYCLE DEALERS	4412	15	3,097,917	8	11,426
AUTOMOTIVE PARTS & TIRE	4413	45	2,691,240	15	9,841
FURNITURE & HOME FURNISHING	442	73	2,137,044	48	308,751
ELECTRONICS & APPLIANCES	443	144	3,013,115	92	1,319,239
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	1,981,431	33	110,114
COMPUTERS & SOFTWARE	44312	88	940,185	58	1,207,017
CAMERA & PHOTO SUPPLIES	44313	3	91,500	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	7,499,010	62	629,769
BUILDING MATERIALS	4441	85	6,928,700	55	603,278
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	570,309	7	26,491
FOOD & BEVERAGE STORES	445	51	7,048,536	30	3,405,432
GROCERY & CONVENIENCE STORES	4451	17	6,872,752	11	3,397,206
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	175,784	19	8,226
DRUG/HEALTH STORES	446	80	1,428,996	49	712,066
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,039,236	6	368,523
APPAREL & ACCESSORIES	448	105	917,220	84	136,420
CLOTHING & SHOE STORES	4481, 4482	89	639,615	71	130,497
JEWELRY & LUGGAGE STORES	4483	16	277,605	13	5,923
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,262,375	63	287,869
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	1,160,671	33	218,019
BOOK/PERIODICAL/MUSIC STORE	4512	47	101,704	30	69,849
GENERAL MERCHANDISE STORES	452	15	19,874,099	8	1,654,158
DEPARTMENT STORES	4521	4	300,657	D	D
GENERAL MERCHANDISE STORES	4529	11	19,573,442	6	1,600,461
E-COMMERCE & MAIL ORDER	4541	170	1,360,422	134	650,880
MISCELLANEOUS RETAILERS	453, 4542, 4543	655	8,953,113	412	3,816,658
AGRICULTURE, FORESTRY, FISHING	11	9	34,158	7	3,032
MINING	21	D	D	D	D
UTILITIES	22	5	15,053	4	8,055
CONSTRUCTION	23	726	13,115,658	583	8,181,807
CONSTRUCTION OF BUILDINGS	236	155	5,627,299	128	2,317,565
HEAVY CONSTRUCTION & HIGHWAYS	237	24	480,412	17	3,398,292
SPECIAL TRADE CONTRACTORS	238	547	7,007,947	438	2,465,949
MANUFACTURING	31-33	317	2,465,665	180	761,073
WHOLESALE TRADE	42	901	12,476,750	485	6,808,936
DURABLE GOODS	423	613	9,525,038	327	5,776,246
NONDURABLE GOODS	424	275	2,912,238	155	1,031,537
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	39,473	3	1,153
TRANSPORTATION & WAREHOUSING	48-49	22	696,895	11	26,005
INFORMATION	51	233	5,231,518	180	4,315,018
FINANCE, INSURANCE	52	58	1,152,300	40	350,289
REAL ESTATE, RENTAL/LEASING	53	177	3,716,789	116	1,035,603
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	291	2,111,619	172	2,000,731
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	456	3,639,907	352	1,369,360
ARTS, ENTERTAINMENT & RECREATION	71	50	1,455,101	25	985,237
ACCOMMODATIONS & FOOD SERVICES	72	112	11,673,411	55	3,795,420
ACCOMMODATIONS	721	8	923,229	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	104	10,750,182	53	3,583,304
OTHER SERVICES	81	257	4,380,621	160	1,183,831
REPAIR & MAINTENANCE	811	169	3,311,296	99	701,851
PERSONAL SERVICE	812	67	931,043	55	435,427
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	138,283	6	46,554
PUBLIC ADMINISTRATION, OTHER	92.00	4	14,216	D	D
TOTAL ALL INDUSTRIES		5,238	\$138,733,048	3,388	\$44,196,253

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,258</u>	<u>\$42,571,578</u>	<u>2,940</u>	<u>\$236,112,857</u>
MOTOR VEHICLES & PARTS	441	50	4,553,664	98	63,252,362
NEW & USED AUTO DEALERS	4411	11	1,897,666	26	57,448,969
RV, BOAT, MOTORCYCLE DEALERS	4412	10	155,062	26	1,782,140
AUTOMOTIVE PARTS & TIRE	4413	29	2,500,936	46	4,021,254
FURNITURE & HOME FURNISHING	442	51	1,132,317	125	10,766,226
ELECTRONICS & APPLIANCES	443	101	2,269,940	251	17,686,680
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	1,207,725	72	11,673,520
COMPUTERS & SOFTWARE	44312	56	921,313	171	5,661,735
CAMERA & PHOTO SUPPLIES	44313	3	140,902	8	351,425
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	6,356,133	157	17,279,327
BUILDING MATERIALS	4441	49	6,303,364	121	16,335,970
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	52,769	36	943,357
FOOD & BEVERAGE STORES	445	37	3,582,540	93	15,541,593
GROCERY & CONVENIENCE STORES	4451	6	3,185,923	27	14,769,121
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	396,617	66	772,472
DRUG/HEALTH STORES	446	61	1,393,366	156	6,876,918
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,574,398	29	3,740,581
APPAREL & ACCESSORIES	448	105	1,308,844	211	19,969,118
CLOTHING & SHOE STORES	4481, 4482	91	857,540	164	16,567,266
JEWELRY & LUGGAGE STORES	4483	14	451,305	47	3,401,853
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	863,729	230	17,117,993
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	690,864	131	11,794,897
BOOK/PERIODICAL/MUSIC STORE	4512	36	172,865	99	5,323,096
GENERAL MERCHANDISE STORES	452	13	13,635,223	24	34,009,731
DEPARTMENT STORES	4521	3	207,880	8	31,056,440
GENERAL MERCHANDISE STORES	4529	10	13,427,343	16	2,953,292
E-COMMERCE & MAIL ORDER	4541	157	1,487,484	294	5,486,534
MISCELLANEOUS RETAILERS	453, 4542, 4543	525	4,413,940	1,272	24,385,793
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>42,975</u>	<u>37</u>	<u>200,692</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>84,748</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>126,010</u>	<u>7</u>	<u>64,110</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>425</u>	<u>8,197,726</u>	<u>1,532</u>	<u>83,528,663</u>
CONSTRUCTION OF BUILDINGS	236	94	3,885,053	375	57,310,916
HEAVY CONSTRUCTION & HIGHWAYS	237	15	870,278	55	6,399,859
SPECIAL TRADE CONTRACTORS	238	316	3,442,396	1,102	19,817,888
<u>MANUFACTURING</u>	<u>31-33</u>	<u>190</u>	<u>1,188,855</u>	<u>598</u>	<u>8,003,466</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>607</u>	<u>3,781,394</u>	<u>1,433</u>	<u>33,345,449</u>
DURABLE GOODS	423	414	1,987,384	945	28,931,314
NONDURABLE GOODS	424	190	1,764,331	471	4,310,478
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	29,679	17	103,657
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>60,039</u>	<u>34</u>	<u>457,947</u>
<u>INFORMATION</u>	<u>51</u>	<u>198</u>	<u>3,074,962</u>	<u>372</u>	<u>17,844,765</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>726,795</u>	<u>88</u>	<u>4,136,430</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>1,214,862</u>	<u>280</u>	<u>8,797,618</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>188</u>	<u>1,112,916</u>	<u>540</u>	<u>12,205,305</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>275</u>	<u>1,430,417</u>	<u>917</u>	<u>11,366,748</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>826,879</u>	<u>111</u>	<u>2,270,310</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>85</u>	<u>9,952,146</u>	<u>258</u>	<u>36,227,943</u>
ACCOMMODATIONS	721	10	812,845	13	3,149,951
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	75	9,139,301	245	33,077,991
<u>OTHER SERVICES</u>	<u>81</u>	<u>184</u>	<u>2,239,213</u>	<u>563</u>	<u>12,789,235</u>
REPAIR & MAINTENANCE	811	108	1,469,370	362	9,870,895
PERSONAL SERVICE	812	63	615,349	154	2,279,686
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	154,494	47	638,654
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>15</u>	<u>987,814</u>
TOTAL ALL INDUSTRIES		3,639	\$76,619,436	9,730	\$468,424,100

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	616	\$28,968,316	1,620	\$93,455,565
MOTOR VEHICLES & PARTS	441	34	5,441,896	99	36,370,971
NEW & USED AUTO DEALERS	4411	12	3,817,967	23	23,758,665
RV, BOAT, MOTORCYCLE DEALERS	4412	5	50,098	16	5,711,909
AUTOMOTIVE PARTS & TIRE	4413	17	1,573,830	60	6,900,397
FURNITURE & HOME FURNISHING	442	14	234,306	43	1,642,675
ELECTRONICS & APPLIANCES	443	46	452,567	114	2,202,504
APPLIANCES, TV & OTHER ELECTRONICS	44311	18	327,538	38	863,668
COMPUTERS & SOFTWARE	44312	26	123,014	73	1,327,306
CAMERA & PHOTO SUPPLIES	44313	D	D	3	11,530
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	4,076,227	73	9,189,445
BUILDING MATERIALS	4441	21	3,780,338	55	8,789,094
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	295,889	18	400,351
FOOD & BEVERAGE STORES	445	10	1,137,404	54	6,053,217
GROCERY & CONVENIENCE STORES	4451	D	D	19	5,713,446
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	58,199	35	339,771
DRUG/HEALTH STORES	446	39	691,271	79	3,666,703
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	391,506	21	4,602,276
APPAREL & ACCESSORIES	448	58	797,056	126	1,444,930
CLOTHING & SHOE STORES	4481, 4482	50	181,743	110	1,358,540
JEWELRY & LUGGAGE STORES	4483	8	615,313	16	86,390
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	50	227,605	115	1,525,944
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	172,022	78	1,013,665
BOOK/PERIODICAL/MUSIC STORE	4512	23	55,583	37	512,279
GENERAL MERCHANDISE STORES	452	8	14,083,266	13	17,687,417
DEPARTMENT STORES	4521	4	50,677	4	493,324
GENERAL MERCHANDISE STORES	4529	4	14,032,589	9	17,194,093
E-COMMERCE & MAIL ORDER	4541	86	287,298	171	1,453,515
MISCELLANEOUS RETAILERS	453, 4542, 4543	239	1,147,913	712	7,615,968
AGRICULTURE, FORESTRY, FISHING	11	4	54,112	13	1,376,461
MINING	21	0	0	D	D
UTILITIES	22	D	D	3	21,645
CONSTRUCTION	23	133	3,668,245	678	22,060,632
CONSTRUCTION OF BUILDINGS	236	30	2,577,042	133	8,064,251
HEAVY CONSTRUCTION & HIGHWAYS	237	7	163,902	25	1,080,896
SPECIAL TRADE CONTRACTORS	238	96	927,300	520	12,915,484
MANUFACTURING	31-33	72	137,483	260	2,678,820
WHOLESALE TRADE	42	322	1,336,710	914	22,626,273
DURABLE GOODS	423	225	977,812	635	17,524,007
NONDURABLE GOODS	424	95	355,108	271	4,831,414
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	270,851
TRANSPORTATION & WAREHOUSING	48-49	8	229,580	37	1,780,307
INFORMATION	51	122	1,266,811	230	7,786,163
FINANCE, INSURANCE	52	23	84,563	60	1,265,670
REAL ESTATE, RENTAL/LEASING	53	72	1,316,530	190	7,994,797
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	74	376,826	264	2,307,786
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	102	392,460	362	3,597,592
ARTS, ENTERTAINMENT & RECREATION	71	13	235,744	29	922,319
ACCOMMODATIONS & FOOD SERVICES	72	39	4,151,746	128	16,927,477
ACCOMMODATIONS	721	6	972,484	13	3,339,927
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	33	3,179,261	115	13,587,551
OTHER SERVICES	81	74	813,378	243	14,713,343
REPAIR & MAINTENANCE	811	43	617,632	168	12,636,723
PERSONAL SERVICE	812	27	194,175	56	1,512,637
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	1,570	19	563,983
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	7	275,444
TOTAL ALL INDUSTRIES		1,677	\$43,033,463	5,040	\$199,918,428

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,360</u>	<u>\$36,457,651</u>	<u>1,186</u>	<u>\$18,923,028</u>
MOTOR VEHICLES & PARTS	441	62	8,591,202	40	1,885,951
NEW & USED AUTO DEALERS	4411	16	7,170,695	5	187,007
RV, BOAT, MOTORCYCLE DEALERS	4412	11	53,817	15	324,331
AUTOMOTIVE PARTS & TIRE	4413	35	1,366,690	20	1,374,613
FURNITURE & HOME FURNISHING	442	38	1,421,193	51	652,645
ELECTRONICS & APPLIANCES	443	112	2,122,673	78	778,210
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	1,153,141	30	243,702
COMPUTERS & SOFTWARE	44312	72	966,870	46	532,279
CAMERA & PHOTO SUPPLIES	44313	3	2,662	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	2,214,217	64	1,506,922
BUILDING MATERIALS	4441	52	2,111,263	50	1,368,417
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	102,953	14	138,505
FOOD & BEVERAGE STORES	445	34	4,781,850	32	3,088,515
GROCERY & CONVENIENCE STORES	4451	12	4,465,188	4	2,950,717
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	316,662	28	137,798
DRUG/HEALTH STORES	446	67	2,257,452	59	1,059,638
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,706,031	6	858,487
APPAREL & ACCESSORIES	448	102	1,199,433	99	1,176,302
CLOTHING & SHOE STORES	4481, 4482	84	1,056,961	86	1,070,191
JEWELRY & LUGGAGE STORES	4483	18	142,473	13	106,111
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	2,394,501	107	887,272
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	76	1,786,491	69	646,278
BOOK/PERIODICAL/MUSIC STORE	4512	47	608,010	38	240,994
GENERAL MERCHANDISE STORES	452	16	3,262,729	10	1,246,845
DEPARTMENT STORES	4521	4	196,887	4	180,785
GENERAL MERCHANDISE STORES	4529	12	3,065,842	6	1,066,060
E-COMMERCE & MAIL ORDER	4541	161	1,121,105	152	814,114
MISCELLANEOUS RETAILERS	453, 4542, 4543	567	4,385,265	488	4,968,128
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>275,711</u>	<u>16</u>	<u>43,852</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>28,097</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>368</u>	<u>12,275,309</u>	<u>296</u>	<u>8,044,649</u>
CONSTRUCTION OF BUILDINGS	236	79	8,622,364	77	2,234,235
HEAVY CONSTRUCTION & HIGHWAYS	237	12	227,250	15	3,194,340
SPECIAL TRADE CONTRACTORS	238	277	3,425,695	204	2,616,075
<u>MANUFACTURING</u>	<u>31-33</u>	<u>263</u>	<u>1,785,877</u>	<u>218</u>	<u>4,932,351</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>788</u>	<u>6,641,739</u>	<u>561</u>	<u>3,615,685</u>
DURABLE GOODS	423	548	5,395,133	373	2,394,043
NONDURABLE GOODS	424	229	1,201,576	182	1,218,268
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	45,031	6	3,374
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>255,875</u>	<u>10</u>	<u>126,893</u>
<u>INFORMATION</u>	<u>51</u>	<u>211</u>	<u>3,566,462</u>	<u>184</u>	<u>1,757,875</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>764,057</u>	<u>40</u>	<u>304,616</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>126</u>	<u>2,214,673</u>	<u>88</u>	<u>596,538</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>212</u>	<u>1,591,979</u>	<u>172</u>	<u>618,620</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>301</u>	<u>1,728,288</u>	<u>226</u>	<u>819,968</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>817,181</u>	<u>50</u>	<u>985,881</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>109</u>	<u>9,319,390</u>	<u>106</u>	<u>5,706,111</u>
ACCOMMODATIONS	721	24	1,795,750	33	1,032,476
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	7,523,639	73	4,673,635
<u>OTHER SERVICES</u>	<u>81</u>	<u>219</u>	<u>3,268,848</u>	<u>157</u>	<u>2,185,769</u>
REPAIR & MAINTENANCE	811	139	2,514,244	95	1,725,336
PERSONAL SERVICE	812	63	563,031	50	416,930
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	191,573	12	43,502
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>11,102</u>	<u>5</u>	<u>148,594</u>
TOTAL ALL INDUSTRIES		4,095	\$81,052,034	3,319	\$48,833,391

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,195</u>	<u>\$35,956,208</u>	<u>2,894</u>	<u>\$269,319,813</u>
MOTOR VEHICLES & PARTS	441	40	6,987,054	139	86,607,049
NEW & USED AUTO DEALERS	4411	7	4,756,626	48	82,150,139
RV, BOAT, MOTORCYCLE DEALERS	4412	6	162,190	17	65,240
AUTOMOTIVE PARTS & TIRE	4413	27	2,068,238	74	4,391,669
FURNITURE & HOME FURNISHING	442	42	494,611	120	6,317,033
ELECTRONICS & APPLIANCES	443	105	1,536,432	210	15,491,909
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	645,536	71	12,531,322
COMPUTERS & SOFTWARE	44312	66	883,740	133	2,936,200
CAMERA & PHOTO SUPPLIES	44313	D	D	6	24,387
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	1,347,018	132	13,653,207
BUILDING MATERIALS	4441	44	1,256,729	107	13,456,778
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	90,290	25	196,429
FOOD & BEVERAGE STORES	445	32	3,575,249	64	5,120,597
GROCERY & CONVENIENCE STORES	4451	6	3,554,697	12	4,871,175
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	20,552	52	249,422
DRUG/HEALTH STORES	446	63	746,221	123	3,138,057
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	801,977	24	2,918,547
APPAREL & ACCESSORIES	448	105	835,110	196	15,695,660
CLOTHING & SHOE STORES	4481, 4482	90	581,690	155	13,273,874
JEWELRY & LUGGAGE STORES	4483	15	253,420	41	2,421,786
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	94	2,046,777	202	12,790,914
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	441,452	142	10,759,653
BOOK/PERIODICAL/MUSIC STORE	4512	38	1,605,325	60	2,031,261
GENERAL MERCHANDISE STORES	452	13	11,276,752	27	83,867,157
DEPARTMENT STORES	4521	4	111,003	8	31,503,450
GENERAL MERCHANDISE STORES	4529	9	11,165,749	19	52,363,707
E-COMMERCE & MAIL ORDER	4541	160	1,606,136	250	3,524,999
MISCELLANEOUS RETAILERS	453, 4542, 4543	480	4,702,872	1,407	20,194,683
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>16,116</u>	<u>23</u>	<u>199,642</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>17,090</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>79,070</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>318</u>	<u>12,458,640</u>	<u>1,636</u>	<u>64,687,122</u>
CONSTRUCTION OF BUILDINGS	236	83	4,358,636	353	41,168,311
HEAVY CONSTRUCTION & HIGHWAYS	237	15	872,827	49	2,732,665
SPECIAL TRADE CONTRACTORS	238	220	7,227,177	1,234	20,786,146
<u>MANUFACTURING</u>	<u>31-33</u>	<u>213</u>	<u>1,392,345</u>	<u>518</u>	<u>4,475,670</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>708</u>	<u>7,294,811</u>	<u>1,265</u>	<u>18,493,676</u>
DURABLE GOODS	423	497	5,787,781	864	16,146,589
NONDURABLE GOODS	424	202	1,497,451	384	2,278,377
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	9,579	17	68,710
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>363,657</u>	<u>37</u>	<u>485,128</u>
<u>INFORMATION</u>	<u>51</u>	<u>186</u>	<u>3,028,829</u>	<u>314</u>	<u>13,391,696</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>37</u>	<u>267,724</u>	<u>87</u>	<u>3,594,530</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>88</u>	<u>1,475,432</u>	<u>274</u>	<u>6,916,722</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>202</u>	<u>2,208,004</u>	<u>458</u>	<u>3,486,070</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>228</u>	<u>3,279,711</u>	<u>852</u>	<u>9,851,018</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>697,251</u>	<u>86</u>	<u>2,189,733</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>90</u>	<u>12,151,715</u>	<u>189</u>	<u>30,302,844</u>
ACCOMMODATIONS	721	7	1,594,420	9	1,775,707
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	10,557,295	180	28,527,137
<u>OTHER SERVICES</u>	<u>81</u>	<u>117</u>	<u>2,127,781</u>	<u>560</u>	<u>8,378,183</u>
REPAIR & MAINTENANCE	811	61	1,603,575	391	5,986,000
PERSONAL SERVICE	812	44	503,299	138	2,127,270
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	20,906	31	264,914
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>144,413</u>	<u>5</u>	<u>5,749</u>
TOTAL ALL INDUSTRIES		<u>3,421</u>	<u>\$82,870,291</u>	<u>9,215</u>	<u>\$435,877,350</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,556</u>	<u>\$215,535,131</u>	<u>2,742</u>	<u>\$287,664,101</u>
MOTOR VEHICLES & PARTS	441	72	5,835,702	105	89,932,310
NEW & USED AUTO DEALERS	4411	11	1,329,678	31	76,851,388
RV, BOAT, MOTORCYCLE DEALERS	4412	10	363,356	15	5,225,593
AUTOMOTIVE PARTS & TIRE	4413	51	4,142,667	59	7,855,329
FURNITURE & HOME FURNISHING	442	152	10,256,792	141	32,849,201
ELECTRONICS & APPLIANCES	443	273	51,852,268	248	34,640,325
APPLIANCES, TV & OTHER ELECTRONICS	44311	75	25,278,643	74	2,070,799
COMPUTERS & SOFTWARE	44312	195	26,569,800	169	32,561,904
CAMERA & PHOTO SUPPLIES	44313	3	3,825	5	7,622
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	159	11,323,156	157	13,416,759
BUILDING MATERIALS	4441	127	11,201,424	130	12,916,875
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	121,731	27	499,884
FOOD & BEVERAGE STORES	445	106	10,743,840	104	10,630,507
GROCERY & CONVENIENCE STORES	4451	20	8,930,059	38	10,047,751
OTHER FOOD & BEVERAGE STORES	4452, 4453	86	1,813,781	66	582,756
DRUG/HEALTH STORES	446	115	5,981,503	150	8,268,828
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,403,885	29	4,269,848
APPAREL & ACCESSORIES	448	177	14,102,195	173	4,536,942
CLOTHING & SHOE STORES	4481, 4482	147	13,098,297	142	2,386,558
JEWELRY & LUGGAGE STORES	4483	30	1,003,898	31	2,150,384
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	193	12,064,171	186	3,237,207
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	10,001,339	119	2,897,155
BOOK/PERIODICAL/MUSIC STORE	4512	74	2,062,832	67	340,052
GENERAL MERCHANDISE STORES	452	15	51,478,334	22	60,728,325
DEPARTMENT STORES	4521	7	35,449,749	8	17,469,272
GENERAL MERCHANDISE STORES	4529	8	16,028,585	14	43,259,052
E-COMMERCE & MAIL ORDER	4541	266	13,954,107	277	4,728,601
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,016	26,539,178	1,150	20,425,248
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>80,993</u>	<u>29</u>	<u>88,546</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>178,383</u>	<u>8</u>	<u>128,311</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>64,574</u>	<u>7</u>	<u>278,906</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,159</u>	<u>73,239,454</u>	<u>2,152</u>	<u>49,196,554</u>
CONSTRUCTION OF BUILDINGS	236	501	42,086,383	487	19,938,711
HEAVY CONSTRUCTION & HIGHWAYS	237	66	4,728,192	63	7,081,825
SPECIAL TRADE CONTRACTORS	238	1,592	26,424,879	1,602	22,176,017
<u>MANUFACTURING</u>	<u>31-33</u>	<u>664</u>	<u>7,141,145</u>	<u>621</u>	<u>12,474,383</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,364</u>	<u>93,700,464</u>	<u>1,457</u>	<u>30,169,804</u>
DURABLE GOODS	423	919	89,842,345	1,022	26,037,575
NONDURABLE GOODS	424	424	3,627,896	412	3,974,472
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	230,223	23	157,757
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>537,953</u>	<u>59</u>	<u>883,771</u>
<u>INFORMATION</u>	<u>51</u>	<u>346</u>	<u>29,168,468</u>	<u>383</u>	<u>21,021,251</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>3,057,334</u>	<u>88</u>	<u>6,355,662</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>261</u>	<u>12,186,730</u>	<u>282</u>	<u>12,058,415</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>689</u>	<u>32,321,626</u>	<u>573</u>	<u>9,674,669</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,075</u>	<u>15,684,397</u>	<u>1,050</u>	<u>10,000,520</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>96</u>	<u>2,298,157</u>	<u>82</u>	<u>3,043,285</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>223</u>	<u>51,823,799</u>	<u>275</u>	<u>41,592,253</u>
ACCOMMODATIONS	721	8	8,287,632	16	4,642,562
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	215	43,536,167	259	36,949,691
<u>OTHER SERVICES</u>	<u>81</u>	<u>533</u>	<u>14,782,631</u>	<u>613</u>	<u>11,884,356</u>
REPAIR & MAINTENANCE	811	359	10,220,387	408	9,087,112
PERSONAL SERVICE	812	142	4,396,410	176	2,506,363
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	165,835	29	290,881
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>7,037</u>	<u>5</u>	<u>33,670</u>
TOTAL ALL INDUSTRIES		10,118	\$551,808,277	10,426	\$496,548,456

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	\$1,792	110,953,962	\$945	\$26,356,690
MOTOR VEHICLES & PARTS	441	72	12,571,034	43	1,872,308
NEW & USED AUTO DEALERS	4411	15	7,096,288	10	499,180
RV, BOAT, MOTORCYCLE DEALERS	4412	12	565,279	6	128,389
AUTOMOTIVE PARTS & TIRE	4413	45	4,909,467	27	1,244,739
FURNITURE & HOME FURNISHING	442	63	4,380,662	37	363,793
ELECTRONICS & APPLIANCES	443	144	3,578,328	80	4,086,358
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	1,313,111	33	681,408
COMPUTERS & SOFTWARE	44312	100	2,245,425	47	3,404,950
CAMERA & PHOTO SUPPLIES	44313	3	19,793	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	13,463,202	67	580,344
BUILDING MATERIALS	4441	68	12,571,565	56	553,422
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	891,637	11	26,922
FOOD & BEVERAGE STORES	445	54	8,235,452	36	4,322,021
GROCERY & CONVENIENCE STORES	4451	8	8,130,096	16	3,840,466
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	105,356	20	481,555
DRUG/HEALTH STORES	446	100	4,211,883	39	55,497
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	4,331,899	12	751,854
APPAREL & ACCESSORIES	448	123	6,801,532	75	221,992
CLOTHING & SHOE STORES	4481, 4482	100	6,099,374	65	207,638
JEWELRY & LUGGAGE STORES	4483	23	702,158	10	14,354
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	135	3,982,845	64	172,915
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	2,257,779	33	97,969
BOOK/PERIODICAL/MUSIC STORE	4512	52	1,725,066	31	74,947
GENERAL MERCHANDISE STORES	452	17	34,738,475	10	149,230
DEPARTMENT STORES	4521	7	8,761,559	3	58,771
GENERAL MERCHANDISE STORES	4529	10	25,976,916	7	90,459
E-COMMERCE & MAIL ORDER	4541	226	2,788,988	88	491,087
MISCELLANEOUS RETAILERS	453, 4542, 4543	757	11,869,663	394	13,289,290
AGRICULTURE, FORESTRY, FISHING	11	18	153,918	6	63,498
MINING	21	D	D	D	D
UTILITIES	22	6	323,466	D	D
CONSTRUCTION	23	812	33,982,401	614	49,881,420
CONSTRUCTION OF BUILDINGS	236	200	13,674,655	118	43,662,317
HEAVY CONSTRUCTION & HIGHWAYS	237	38	2,134,005	25	1,363,827
SPECIAL TRADE CONTRACTORS	238	574	18,173,741	471	4,855,277
MANUFACTURING	31-33	359	3,774,793	184	1,180,761
WHOLESALE TRADE	42	1,020	19,226,458	491	5,751,528
DURABLE GOODS	423	711	15,844,964	333	4,161,277
NONDURABLE GOODS	424	300	3,204,818	144	1,441,498
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	176,677	14	148,753
TRANSPORTATION & WAREHOUSING	48-49	25	319,166	35	17,837,860
INFORMATION	51	257	10,080,667	131	4,333,926
FINANCE, INSURANCE	52	60	519,853	35	148,217
REAL ESTATE, RENTAL/LEASING	53	195	7,910,261	128	35,909,642
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	344	9,561,328	151	1,333,261
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	427	8,803,923	317	1,884,256
ARTS, ENTERTAINMENT & RECREATION	71	63	2,511,089	15	226,225
ACCOMMODATIONS & FOOD SERVICES	72	138	24,769,340	111	62,146,970
ACCOMMODATIONS	721	14	4,275,070	32	31,477,776
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	124	20,494,270	79	30,669,194
OTHER SERVICES	81	247	5,407,361	171	9,260,870
REPAIR & MAINTENANCE	811	139	3,565,972	127	1,512,642
PERSONAL SERVICE	812	87	1,619,293	41	7,744,320
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	222,096	3	3,908
PUBLIC ADMINISTRATION, OTHER	92.00	3	1,344	5	15,796
TOTAL ALL INDUSTRIES		\$5,767	238,309,203	\$3,343	\$216,358,233

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$9,789</u>	<u>1,423,974.508</u>	<u>\$1,082</u>	<u>\$32,391,103</u>
MOTOR VEHICLES & PARTS	441	343	178,937,323	51	2,111,611
NEW & USED AUTO DEALERS	4411	106	134,442,871	9	26,029
RV, BOAT, MOTORCYCLE DEALERS	4412	102	24,630,841	9	53,613
AUTOMOTIVE PARTS & TIRE	4413	135	19,863,611	33	2,031,969
FURNITURE & HOME FURNISHING	442	453	76,907,093	45	651,112
ELECTRONICS & APPLIANCES	443	693	118,094,680	85	1,178,220
APPLIANCES, TV & OTHER ELECTRONICS	44311	196	38,645,371	35	654,349
COMPUTERS & SOFTWARE	44312	482	73,871,298	49	523,001
CAMERA & PHOTO SUPPLIES	44313	15	5,578,012	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	482	76,432,854	59	2,144,231
BUILDING MATERIALS	4441	358	72,688,923	51	1,990,043
LAWN & GARDEN SUPPLIES & EQUIP.	4442	124	3,743,931	8	154,188
FOOD & BEVERAGE STORES	445	679	114,225,582	20	2,053,645
GROCERY & CONVENIENCE STORES	4451	346	100,889,358	7	2,034,804
OTHER FOOD & BEVERAGE STORES	4452, 4453	333	13,336,224	13	18,840
DRUG/HEALTH STORES	446	394	65,868,946	54	240,059
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	127	23,563,659	11	1,211,579
APPAREL & ACCESSORIES	448	849	183,876,160	78	334,505
CLOTHING & SHOE STORES	4481, 4482	598	163,777,073	63	138,407
JEWELRY & LUGGAGE STORES	4483	251	20,099,087	15	196,098
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	663	95,410,688	76	287,388
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	366	64,332,869	41	115,368
BOOK/PERIODICAL/MUSIC STORE	4512	297	31,077,819	35	172,019
GENERAL MERCHANDISE STORES	452	52	203,729,563	15	17,516,336
DEPARTMENT STORES	4521	9	88,907,472	4	278,760
GENERAL MERCHANDISE STORES	4529	43	114,822,091	11	17,237,576
E-COMMERCE & MAIL ORDER	4541	675	52,941,004	143	591,128
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,379	233,986,955	445	4,071,291
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>106</u>	<u>1,346.416</u>	<u>9</u>	<u>48,113</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>517.801</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>141.819</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,834</u>	<u>660,457,983</u>	<u>357</u>	<u>6,797,427</u>
CONSTRUCTION OF BUILDINGS	236	2,708	430,625,088	66	4,735,835
HEAVY CONSTRUCTION & HIGHWAYS	237	202	24,058,025	9	156,773
SPECIAL TRADE CONTRACTORS	238	4,924	205,774,870	282	1,904,819
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,241</u>	<u>115,694,830</u>	<u>182</u>	<u>1,114,240</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,581</u>	<u>327,388,769</u>	<u>616</u>	<u>3,199,807</u>
DURABLE GOODS	423	2,279	269,835,147	424	2,387,102
NONDURABLE GOODS	424	1,249	55,680,667	188	802,797
ELECTRONIC MARKETS, AGENTS & BROKERS	425	53	1,872,955	4	9,907
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>286</u>	<u>24,718,680</u>	<u>8</u>	<u>19,086</u>
<u>INFORMATION</u>	<u>51</u>	<u>980</u>	<u>186,109,486</u>	<u>177</u>	<u>1,724,484</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>199</u>	<u>38,065,392</u>	<u>38</u>	<u>615,025</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>855</u>	<u>115,262,538</u>	<u>118</u>	<u>1,163,555</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,092</u>	<u>122,425,717</u>	<u>146</u>	<u>756,860</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,680</u>	<u>120,056,018</u>	<u>236</u>	<u>1,319,949</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>837</u>	<u>37,502,158</u>	<u>24</u>	<u>225,155</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,727</u>	<u>606,876,549</u>	<u>64</u>	<u>5,207,388</u>
ACCOMMODATIONS	721	177	145,364,185	3	200,106
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,550	461,512,363	61	5,007,282
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,662</u>	<u>144,834,482</u>	<u>128</u>	<u>1,531,596</u>
REPAIR & MAINTENANCE	811	1,512	73,405,603	77	1,027,634
PERSONAL SERVICE	812	962	66,248,390	41	406,797
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	188	5,180,488	10	97,165
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>1,042,520</u>	<u>3</u>	<u>2,706</u>
TOTAL ALL INDUSTRIES		\$38,915	3,926,415.666	\$3,191	\$56,134,563

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$4,160</u>	<u>492,140,371</u>	<u>\$780</u>	<u>\$33,185,183</u>
MOTOR VEHICLES & PARTS	441	205	70,080,728	35	5,315,632
NEW & USED AUTO DEALERS	4411	84	51,903,545	8	2,611,893
RV, BOAT, MOTORCYCLE DEALERS	4412	26	1,833,149	D	D
AUTOMOTIVE PARTS & TIRE	4413	95	16,344,035	26	2,703,620
FURNITURE & HOME FURNISHING	442	139	17,645,397	28	263,328
ELECTRONICS & APPLIANCES	443	367	32,184,186	56	945,669
APPLIANCES, TV & OTHER ELECTRONICS	44311	112	18,579,390	23	838,859
COMPUTERS & SOFTWARE	44312	248	13,518,290	31	103,601
CAMERA & PHOTO SUPPLIES	44313	7	86,506	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	178	42,795,896	47	2,101,608
BUILDING MATERIALS	4441	129	38,723,411	36	1,842,671
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	4,072,485	11	258,937
FOOD & BEVERAGE STORES	445	173	35,051,329	34	2,739,503
GROCERY & CONVENIENCE STORES	4451	64	33,419,185	20	2,721,427
OTHER FOOD & BEVERAGE STORES	4452, 4453	109	1,632,144	14	18,076
DRUG/HEALTH STORES	446	208	18,263,102	43	534,953
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	7,602,160	11	1,154,657
APPAREL & ACCESSORIES	448	269	46,488,909	69	1,066,093
CLOTHING & SHOE STORES	4481, 4482	213	39,143,759	62	969,551
JEWELRY & LUGGAGE STORES	4483	56	7,345,149	7	96,542
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	320	31,144,978	51	381,757
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	195	22,646,380	31	371,613
BOOK/PERIODICAL/MUSIC STORE	4512	125	8,498,597	20	10,144
GENERAL MERCHANDISE STORES	452	31	125,449,257	12	15,958,710
DEPARTMENT STORES	4521	8	45,422,483	4	1,813,074
GENERAL MERCHANDISE STORES	4529	23	80,026,774	8	14,145,636
E-COMMERCE & MAIL ORDER	4541	353	9,666,268	88	334,475
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,859	55,768,162	306	2,388,799
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>102,037</u>	<u>5</u>	<u>28,923</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>94,057</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>152,313</u>	<u>4</u>	<u>16,458</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,897</u>	<u>93,691,145</u>	<u>277</u>	<u>8,002,432</u>
CONSTRUCTION OF BUILDINGS	236	550	38,955,938	56	5,463,124
HEAVY CONSTRUCTION & HIGHWAYS	237	61	5,007,646	13	324,316
SPECIAL TRADE CONTRACTORS	238	1,286	49,727,561	208	2,214,993
<u>MANUFACTURING</u>	<u>31-33</u>	<u>843</u>	<u>21,607,595</u>	<u>103</u>	<u>1,184,671</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,986</u>	<u>81,976,646</u>	<u>467</u>	<u>7,961,222</u>
DURABLE GOODS	423	1,343	65,192,175	331	4,520,151
NONDURABLE GOODS	424	616	16,199,823	134	3,435,015
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	584,648	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>66</u>	<u>1,412,090</u>	<u>8</u>	<u>45,637</u>
<u>INFORMATION</u>	<u>51</u>	<u>465</u>	<u>42,018,224</u>	<u>137</u>	<u>2,417,362</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>135</u>	<u>8,737,107</u>	<u>42</u>	<u>223,462</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>366</u>	<u>20,931,223</u>	<u>85</u>	<u>1,403,240</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>846</u>	<u>41,815,711</u>	<u>113</u>	<u>791,578</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,120</u>	<u>28,796,484</u>	<u>172</u>	<u>1,118,809</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>163</u>	<u>4,575,815</u>	<u>10</u>	<u>263,799</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>555</u>	<u>109,451,831</u>	<u>63</u>	<u>5,461,411</u>
ACCOMMODATIONS	721	42	22,370,407	6	606,639
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	513	87,081,424	57	4,854,773
<u>OTHER SERVICES</u>	<u>81</u>	<u>936</u>	<u>29,710,224</u>	<u>121</u>	<u>1,818,165</u>
REPAIR & MAINTENANCE	811	516	17,056,206	72	1,345,117
PERSONAL SERVICE	812	352	11,085,237	40	421,461
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	68	1,568,782	9	51,587
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>920,814</u>	<u>5</u>	<u>4,191</u>
TOTAL ALL INDUSTRIES		\$13,587	978,133,687	\$2,394	\$64,064,073

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$4,529</u>	<u>532,118,522</u>	<u>\$1,447</u>	<u>\$281,897,052</u>
MOTOR VEHICLES & PARTS	441	227	119,492,020	54	17,460,587
NEW & USED AUTO DEALERS	4411	81	100,894,440	18	13,143,987
RV, BOAT, MOTORCYCLE DEALERS	4412	43	6,492,835	5	1,110,185
AUTOMOTIVE PARTS & TIRE	4413	103	12,104,745	31	3,206,415
FURNITURE & HOME FURNISHING	442	213	12,661,326	74	11,480,716
ELECTRONICS & APPLIANCES	443	373	51,188,003	158	38,651,401
APPLIANCES, TV & OTHER ELECTRONICS	44311	118	28,080,949	48	22,761,331
COMPUTERS & SOFTWARE	44312	248	23,069,499	106	14,952,687
CAMERA & PHOTO SUPPLIES	44313	7	37,556	4	937,383
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	237	38,164,604	96	13,278,912
BUILDING MATERIALS	4441	193	37,362,886	84	13,191,814
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	801,718	12	87,099
FOOD & BEVERAGE STORES	445	226	29,383,485	50	3,928,409
GROCERY & CONVENIENCE STORES	4451	114	28,084,685	22	3,257,507
OTHER FOOD & BEVERAGE STORES	4452, 4453	112	1,298,800	28	670,902
DRUG/HEALTH STORES	446	202	15,104,521	73	6,177,880
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	61	12,117,908	18	2,024,675
APPAREL & ACCESSORIES	448	303	56,989,737	138	71,775,583
CLOTHING & SHOE STORES	4481, 4482	237	47,616,536	120	65,047,691
JEWELRY & LUGGAGE STORES	4483	66	9,373,202	18	6,727,891
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	313	32,610,310	96	23,626,274
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	187	27,638,656	64	19,962,004
BOOK/PERIODICAL/MUSIC STORE	4512	126	4,971,654	32	3,664,270
GENERAL MERCHANDISE STORES	452	31	103,663,532	19	72,621,626
DEPARTMENT STORES	4521	8	50,018,159	8	50,576,659
GENERAL MERCHANDISE STORES	4529	23	53,645,374	11	22,044,967
E-COMMERCE & MAIL ORDER	4541	360	9,217,692	117	2,530,245
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,983	51,525,384	554	18,340,744
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>49</u>	<u>790,469</u>	<u>8</u>	<u>18,469</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>234,863</u>	<u>4</u>	<u>11,741</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>1,758,548</u>	<u>6</u>	<u>162,988</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,908</u>	<u>142,882,666</u>	<u>883</u>	<u>29,801,549</u>
CONSTRUCTION OF BUILDINGS	236	757	72,311,687	189	17,030,732
HEAVY CONSTRUCTION & HIGHWAYS	237	104	28,951,485	38	2,359,142
SPECIAL TRADE CONTRACTORS	238	2,047	41,619,495	656	10,411,675
<u>MANUFACTURING</u>	<u>31-33</u>	<u>990</u>	<u>23,841,430</u>	<u>339</u>	<u>5,743,517</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,113</u>	<u>76,839,430</u>	<u>943</u>	<u>37,187,718</u>
DURABLE GOODS	423	1,440	63,792,731	664	34,082,885
NONDURABLE GOODS	424	645	12,454,491	265	3,030,180
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	592,207	14	74,652
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>84</u>	<u>6,075,238</u>	<u>22</u>	<u>869,589</u>
<u>INFORMATION</u>	<u>51</u>	<u>510</u>	<u>38,868,001</u>	<u>202</u>	<u>12,130,057</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>132</u>	<u>9,427,612</u>	<u>54</u>	<u>839,340</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>452</u>	<u>30,539,391</u>	<u>185</u>	<u>12,747,903</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>951</u>	<u>16,409,911</u>	<u>300</u>	<u>6,709,153</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,434</u>	<u>25,167,394</u>	<u>453</u>	<u>6,331,241</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>189</u>	<u>5,514,505</u>	<u>26</u>	<u>2,389,281</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>623</u>	<u>94,692,476</u>	<u>196</u>	<u>51,185,340</u>
ACCOMMODATIONS	721	33	11,720,207	23	11,851,552
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	590	82,972,269	173	39,333,788
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,099</u>	<u>34,575,994</u>	<u>274</u>	<u>4,736,446</u>
REPAIR & MAINTENANCE	811	747	26,374,974	210	2,819,522
PERSONAL SERVICE	812	281	7,477,233	56	1,912,308
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	71	723,788	8	4,617
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>332,108</u>	<u>5</u>	<u>44,778</u>
TOTAL ALL INDUSTRIES		\$16,105	1,040,071,904	\$5,347	\$452,806,162

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$3,355</u>	<u>291,362,650</u>	<u>\$1,471</u>	<u>\$51,397,419</u>
MOTOR VEHICLES & PARTS	441	123	41,722,661	63	11,452,804
NEW & USED AUTO DEALERS	4411	21	31,648,403	13	6,194,847
RV, BOAT, MOTORCYCLE DEALERS	4412	19	1,256,589	11	2,077,201
AUTOMOTIVE PARTS & TIRE	4413	83	8,817,668	39	3,180,756
FURNITURE & HOME FURNISHING	442	124	8,111,143	48	1,231,866
ELECTRONICS & APPLIANCES	443	275	10,998,233	121	1,641,692
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	5,337,056	40	693,357
COMPUTERS & SOFTWARE	44312	209	5,600,504	77	939,354
CAMERA & PHOTO SUPPLIES	44313	4	60,672	4	8,981
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	14,847,487	64	2,694,851
BUILDING MATERIALS	4441	118	14,262,807	52	2,309,098
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	584,680	12	385,753
FOOD & BEVERAGE STORES	445	141	21,416,722	55	7,150,327
GROCERY & CONVENIENCE STORES	4451	49	19,603,058	13	6,185,764
OTHER FOOD & BEVERAGE STORES	4452, 4453	92	1,813,664	42	964,563
DRUG/HEALTH STORES	446	167	10,301,960	83	1,959,131
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	9,400,347	15	1,163,905
APPAREL & ACCESSORIES	448	210	26,324,205	111	2,019,508
CLOTHING & SHOE STORES	4481, 4482	166	23,492,939	97	1,263,224
JEWELRY & LUGGAGE STORES	4483	44	2,831,265	14	756,283
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	249	14,541,078	124	3,920,214
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	145	10,365,959	78	1,797,104
BOOK/PERIODICAL/MUSIC STORE	4512	104	4,175,120	46	2,123,110
GENERAL MERCHANDISE STORES	452	30	93,257,158	17	10,348,556
DEPARTMENT STORES	4521	8	36,537,606	6	5,975,885
GENERAL MERCHANDISE STORES	4529	22	56,719,552	11	4,372,671
E-COMMERCE & MAIL ORDER	4541	363	5,554,155	180	1,541,167
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,452	34,887,501	590	6,273,399
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>691,082</u>	<u>17</u>	<u>158,277</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>372,655</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>1,875,811</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,089</u>	<u>83,569,758</u>	<u>393</u>	<u>14,821,403</u>
CONSTRUCTION OF BUILDINGS	236	500	40,788,724	111	7,388,926
HEAVY CONSTRUCTION & HIGHWAYS	237	68	9,495,403	17	813,066
SPECIAL TRADE CONTRACTORS	238	1,521	33,285,631	265	6,619,412
<u>MANUFACTURING</u>	<u>31-33</u>	<u>729</u>	<u>8,281,625</u>	<u>275</u>	<u>2,541,766</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,776</u>	<u>41,016,804</u>	<u>908</u>	<u>10,608,261</u>
DURABLE GOODS	423	1,201	34,005,022	620	7,312,360
NONDURABLE GOODS	424	551	6,888,835	278	3,261,725
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	122,948	10	34,176
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>81</u>	<u>2,116,432</u>	<u>12</u>	<u>213,979</u>
<u>INFORMATION</u>	<u>51</u>	<u>437</u>	<u>34,844,334</u>	<u>220</u>	<u>5,290,176</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>6,414,399</u>	<u>61</u>	<u>847,504</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>355</u>	<u>14,088,563</u>	<u>138</u>	<u>2,084,719</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>721</u>	<u>10,610,145</u>	<u>224</u>	<u>1,925,384</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,089</u>	<u>17,735,906</u>	<u>311</u>	<u>2,282,706</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>136</u>	<u>5,640,698</u>	<u>35</u>	<u>920,285</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>428</u>	<u>75,888,521</u>	<u>147</u>	<u>16,353,186</u>
ACCOMMODATIONS	721	25	10,881,712	42	3,626,345
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	403	65,006,809	105	12,726,841
<u>OTHER SERVICES</u>	<u>81</u>	<u>734</u>	<u>20,072,599</u>	<u>220</u>	<u>4,977,969</u>
REPAIR & MAINTENANCE	811	450	15,217,430	129	3,924,277
PERSONAL SERVICE	812	238	4,463,277	73	918,167
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	391,892	18	135,526
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>171,950</u>	<u>3</u>	<u>11,956</u>
TOTAL ALL INDUSTRIES		\$12,107	614,753,933	\$4,437	\$114,473,413

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,649</u>	<u>101,609,430</u>	<u>\$2,336</u>	<u>\$201,043,591</u>
MOTOR VEHICLES & PARTS	441	88	22,543,167	153	44,617,425
NEW & USED AUTO DEALERS	4411	25	16,350,548	64	32,945,441
RV, BOAT, MOTORCYCLE DEALERS	4412	13	910,188	22	3,721,040
AUTOMOTIVE PARTS & TIRE	4413	50	5,282,431	67	7,950,944
FURNITURE & HOME FURNISHING	442	61	1,985,683	77	5,234,630
ELECTRONICS & APPLIANCES	443	135	3,133,404	205	10,784,796
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	1,163,092	58	7,848,931
COMPUTERS & SOFTWARE	44312	96	1,955,039	145	2,919,212
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	12,331,953	116	19,395,858
BUILDING MATERIALS	4441	66	11,282,361	87	15,215,826
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	1,049,591	29	4,180,032
FOOD & BEVERAGE STORES	445	41	5,904,059	98	14,668,487
GROCERY & CONVENIENCE STORES	4451	14	5,458,773	41	14,316,081
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	445,286	57	352,406
DRUG/HEALTH STORES	446	90	2,765,933	128	5,000,578
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,154,532	33	4,622,383
APPAREL & ACCESSORIES	448	119	4,260,929	151	4,811,566
CLOTHING & SHOE STORES	4481, 4482	97	3,751,527	124	3,425,904
JEWELRY & LUGGAGE STORES	4483	22	509,402	27	1,385,662
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	5,593,035	198	7,015,288
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	3,953,793	123	6,090,862
BOOK/PERIODICAL/MUSIC STORE	4512	51	1,639,241	75	924,425
GENERAL MERCHANDISE STORES	452	19	28,462,798	27	62,547,708
DEPARTMENT STORES	4521	5	11,021,788	7	13,850,079
GENERAL MERCHANDISE STORES	4529	14	17,441,010	20	48,697,629
E-COMMERCE & MAIL ORDER	4541	178	1,781,520	220	3,056,369
MISCELLANEOUS RETAILERS	453, 4542, 4543	693	11,692,417	930	19,288,503
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>67,654</u>	<u>23</u>	<u>140,534</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>42,843</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>62,316</u>	<u>5</u>	<u>12,976</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>563</u>	<u>28,880,651</u>	<u>757</u>	<u>30,117,963</u>
CONSTRUCTION OF BUILDINGS	236	144	19,393,195	186	13,303,226
HEAVY CONSTRUCTION & HIGHWAYS	237	20	576,839	31	2,805,767
SPECIAL TRADE CONTRACTORS	238	399	8,910,618	540	14,008,970
<u>MANUFACTURING</u>	<u>31-33</u>	<u>312</u>	<u>3,925,368</u>	<u>443</u>	<u>13,280,877</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>980</u>	<u>20,675,964</u>	<u>1,273</u>	<u>30,147,103</u>
DURABLE GOODS	423	686	17,260,222	886	23,978,883
NONDURABLE GOODS	424	282	3,357,399	370	6,049,614
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	58,342	17	118,606
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>44,560</u>	<u>47</u>	<u>739,802</u>
<u>INFORMATION</u>	<u>51</u>	<u>252</u>	<u>6,565,909</u>	<u>314</u>	<u>17,036,384</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>2,317,717</u>	<u>96</u>	<u>2,573,275</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>162</u>	<u>4,098,482</u>	<u>239</u>	<u>12,073,341</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>284</u>	<u>6,874,416</u>	<u>363</u>	<u>5,048,472</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>377</u>	<u>4,040,197</u>	<u>535</u>	<u>6,431,166</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>39</u>	<u>734,046</u>	<u>79</u>	<u>2,416,912</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>137</u>	<u>18,972,388</u>	<u>261</u>	<u>41,773,026</u>
ACCOMMODATIONS	721	22	4,052,896	32	6,529,850
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	14,919,492	229	35,243,175
<u>OTHER SERVICES</u>	<u>81</u>	<u>275</u>	<u>5,652,435</u>	<u>478</u>	<u>12,394,504</u>
REPAIR & MAINTENANCE	811	164	4,578,957	300	9,580,259
PERSONAL SERVICE	812	87	995,716	146	2,504,842
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	77,762	32	309,404
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>45,073</u>	<u>8</u>	<u>63,483</u>
TOTAL ALL INDUSTRIES		\$5,134	204,583,400	\$7,260	\$375,336,252

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 4, 2009 to Quarter 4, 2010
(Dollars in Thousands)

City	4th Quarter, 2009	4th Quarter, 2010	Percent Change
Aberdeen	\$97,048	\$107,995	11.3%
Auburn	\$322,880	\$338,723	4.9%
Bellevue	\$1,321,955	\$1,292,717	-2.2%
Bellingham	\$496,637	\$526,950	6.1%
Bremerton	\$173,956	\$161,570	-7.1%
Camas	\$36,528	\$47,564	30.2%
Centralia	\$63,104	\$61,851	-2.0%
Chehalis	\$89,934	\$89,348	-0.7%
Colville	\$46,802	\$46,173	-1.3%
Des Moines	\$51,538	\$50,931	-1.2%
Edmonds	\$128,076	\$132,866	3.7%
Ellensburg	\$87,994	\$92,613	5.2%
Everett	\$601,408	\$621,047	3.3%
Federal Way	\$322,901	\$318,338	-1.4%
Fife	\$129,558	\$121,869	-5.9%
Issaquah	\$256,187	\$332,120	29.6%
Kelso	\$52,674	\$55,526	5.4%
Kennewick	\$381,976	\$409,780	7.3%
Kent	\$403,968	\$413,788	2.4%
Kirkland	\$372,421	\$388,591	4.3%
Lacey	\$243,398	\$254,987	4.8%
Longview	\$174,897	\$169,861	-2.9%
Lynnwood	\$481,350	\$502,125	4.3%
Marysville	\$185,723	\$188,569	1.5%
Mercer Island	\$71,543	\$78,086	9.1%
Moses Lake	\$147,606	\$141,069	-4.4%
Mount Vernon	\$135,060	\$138,733	2.7%
Mountlake Terrace	\$45,128	\$44,196	-2.1%
Oak Harbor	\$80,480	\$76,619	-4.8%
Olympia	\$443,529	\$468,424	5.6%
Omak	\$40,928	\$43,033	5.1%
Pasco	\$203,467	\$199,918	-1.7%
Port Angeles	\$74,565	\$81,052	8.7%
Port Townsend	\$46,473	\$48,833	5.1%
Pullman	\$71,174	\$82,870	16.4%
Puyallup	\$421,928	\$435,877	3.3%
Redmond	\$540,686	\$551,808	2.1%
Renton	\$498,170	\$496,548	-0.3%
Richland	\$216,417	\$238,309	10.1%
Sea Tac	\$208,390	\$216,358	3.8%
Seattle	\$3,828,098	\$3,926,416	2.6%
Shelton	\$54,361	\$56,135	3.3%
Spokane	\$970,948	\$978,134	0.7%
Sunnyside	\$58,641	\$64,064	9.2%
Tacoma	\$958,258	\$1,040,072	8.5%
Tukwila	\$444,058	\$452,806	2.0%
Vancouver	\$587,180	\$614,754	4.7%
Walla Walla	\$123,940	\$114,473	-7.6%
Wenatchee	\$194,907	\$204,583	5.0%
Yakima	\$371,960	\$375,336	0.9%

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$979,564,772</u>	<u>\$580,135,332</u>	<u>\$3,839,839</u>
CROP & ANIMAL PRODUCTION	111,112	269,449,639	132,233,844	853,222
FORESTRY & LOGGING	113	392,338,498	291,725,318	1,362,779
FISHING & HUNTING	114	146,958,008	28,639,519	189,660
AG & FORESTRY SUPPORT ACTIVITIES	115	170,818,627	127,536,651	1,434,178
<u>MINING</u>	<u>21</u>	<u>144,602,165</u>	<u>126,007,267</u>	<u>651,609</u>
SAND & GRAVEL, QUARRYING	2123	75,668,416	61,194,139	317,901
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	68,933,749	64,813,128	333,708
<u>UTILITIES</u>	<u>22</u>	<u>433,626,976</u>	<u>383,301,383</u>	<u>6,395,991</u>
ELECTRIC POWER GENERATION & TRANS.	2211	65,634,471	62,711,958	958,467
NATURAL GAS DISTRIBUTION	2212	21,997,131	21,766,514	276,312
WATER & SEWER	2213	345,995,374	298,822,911	5,161,212
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,077,998,588</u>	<u>7,972,338,703</u>	<u>40,130,976</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,446,385,143	1,353,313,038	6,727,260
NONRESIDENTIAL BUILDING	2362	2,051,360,176	1,751,542,445	8,374,011
HEAVY CONSTRUCTION & HIGHWAYS	237	1,310,260,907	1,034,051,846	5,501,527
SPECIAL TRADE CONTRACTORS	238	4,269,992,362	3,833,431,374	19,528,178
PLUMBING & HEATING	23822	813,680,142	741,372,894	3,609,480
PAINTING	23832	159,135,489	140,613,725	699,810
ELECTRICAL	23821	972,941,639	889,550,327	4,886,382
MASONRY/DRYWALL	23814, 23831	250,079,006	230,813,413	1,132,156
ROOFING	23816	176,995,446	170,553,326	817,366
OTHER CONTRACTORS	238 not listed above	1,897,160,640	1,660,527,689	8,382,984
<u>MANUFACTURING</u>	<u>31-33</u>	<u>31,674,695,227</u>	<u>23,237,877,409</u>	<u>97,249,645</u>
FOOD PRODUCTS	311	2,599,203,793	1,367,057,094	4,887,099
MILLING OF GRAINS	3112	151,170,474	88,756,455	395,506
FRUITS & VEGETABLES	3114	365,797,358	92,187,077	425,913
DAIRY PRODUCTS	3115	26,417,022	15,706,507	75,979
MEAT PRODUCTS	3116	507,972,473	491,925,086	771,630
SEAFOOD PRODUCTS	3117	534,430,233	109,985,233	510,582
BAKERY PRODUCTS	3118	427,421,011	222,447,174	1,074,007
OTHER FOOD ITEMS	3111, 3113, 3119	585,995,222	346,049,562	1,633,482
BEVERAGES	312	613,363,149	452,466,537	2,215,664
TEXTILES	313,314	179,864,171	98,480,925	495,926
APPAREL	315	79,899,134	44,054,481	221,238
LEATHER & ALLIED PRODUCTS	316	12,892,221	8,100,979	39,832
LUMBER & WOOD PRODUCTS	321	1,582,491,966	961,732,926	4,244,195
SAWMILLS	3211	536,978,349	313,503,234	1,150,475
PLYWOOD & TRUSSES	3212	201,894,560	115,778,819	463,667
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	843,619,057	532,450,873	2,630,053
PAPER PRODUCTS	322	1,739,019,298	997,211,555	3,836,098
PULP & PAPER MILLS	3221	1,120,684,619	593,001,073	2,100,970
OTHER PAPER PRODUCTS	3222	618,334,679	404,210,482	1,735,128
COMMERCIAL PRINTING	323	260,457,525	226,396,016	1,300,369
PETROLEUM & COAL PRODUCTS	324	5,637,726,835	5,266,306,635	25,488,596
PETROLEUM REFINING	32411	5,516,848,108	5,175,544,982	25,050,038
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	120,878,727	90,761,653	438,558
CHEMICALS	325	1,050,571,570	645,829,903	3,168,098
CHEMICALS	3251	228,742,081	153,524,111	742,675
PESTICIDES & FERTILIZERS	3253	60,321,324	45,886,811	230,111
PHARMACEUTICALS	3254	234,475,883	166,822,937	900,659
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	527,032,282	279,596,044	1,294,653
PLASTICS & RUBBER PRODUCTS	326	555,774,344	333,286,082	1,603,710
NONMETALLIC MINERALS	327	730,344,106	580,304,317	2,447,915
PRIMARY METALS	331	1,005,209,308	649,720,775	2,715,669

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	238,396,295	136,298,769	647,968
ALUMINUM SMELTING	3313	518,703,226	366,221,334	1,354,861
OTHER NONFERROUS METALS	3314	39,088,388	32,158,217	154,262
FOUNDRIES	3315	209,021,399	115,042,455	558,578
FABRICATED METAL PRODUCTS	332	1,051,918,322	737,523,742	3,417,982
MACHINERY	333	1,203,093,588	720,153,356	3,538,526
FARM & CONSTRUCTION IMPLEMENTS	3331	82,496,418	47,804,115	232,313
INDUSTRIAL MACHINERY	3332	251,074,334	130,080,093	652,098
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	869,522,836	542,269,148	2,654,115
COMPUTERS & ELECTRONICS	334	2,448,420,910	1,310,668,867	6,449,207
COMPUTER HARDWARE	3341	108,031,631	58,482,962	305,249
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	100,198,313	50,097,939	245,721
AUDIO & VIDEO EQUIPMENT	3343	53,304,347	25,142,852	128,183
SEMICONDUCTORS	3344	645,512,439	315,960,912	1,313,827
INSTRUMENTS	3345	1,461,592,105	805,162,414	3,974,050
SOFTWARE REPRODUCTION	334611	75,227,264	52,165,174	458,115
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	4,554,811	3,656,614	24,062
ELECTRICAL EQUIPMENT & APPLIANCES	335	493,288,776	252,507,299	1,258,956
LIGHTING EQUIPMENT	3351	71,750,311	18,340,380	88,744
HOUSEHOLD APPLIANCES	3352	89,848,454	43,256,196	213,584
OTHER ELECTRIC EQUIPMENT	3353, 3359	331,690,011	190,910,723	956,628
TRANSPORTATION EQUIPMENT	336	9,180,892,473	7,930,785,622	26,498,753
MOTOR VEHICLES & PARTS	3361, 3362, 3363	252,520,685	167,920,293	818,698
AIRCRAFT, AEROSPACE & PARTS	3364	8,506,250,300	7,477,913,843	24,297,854
SHIPS & BOATS	3366	383,992,167	253,138,364	1,229,857
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	38,129,321	31,813,122	152,344
FURNITURE & RELATED PRODUCTS	337	350,761,177	178,135,345	877,676
OTHER MANUFACTURING	339	899,502,561	477,154,953	2,544,136
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>34,596,210,341</u>	<u>21,660,342,411</u>	<u>104,408,447</u>
DURABLE GOODS	423	17,192,412,500	10,464,393,074	53,889,697
MOTOR VEHICLES & PARTS	4231	1,575,741,849	1,408,323,868	6,903,267
FURNITURE & HOME FURNISHINGS	4232	359,051,022	245,027,331	1,237,585
LUMBER & CONSTRUCTION MATERIALS	4233	1,194,801,523	716,645,166	3,412,416
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,977,343,045	2,357,005,601	13,060,869
ELECTRICAL EQUIPMENT	4236	2,219,793,869	1,805,854,158	9,805,258
HARDWARE, PLUMBING, HEATING EQUIP.	4237	698,780,806	577,695,210	2,774,039
MACHINERY & EQUIPMENT	4238	3,137,957,723	2,122,827,583	10,036,556
OTHER DURABLE GOODS	4235, 4239	5,028,942,663	1,231,014,157	6,659,707
NONDURABLE GOODS:	424	16,888,666,426	11,012,960,626	49,208,344
PAPER & PAPER PRODUCTS	4241	524,286,134	420,634,278	2,026,155
DRUGS & SUNDRIES	4242	1,658,771,573	1,517,880,733	4,362,943
APPAREL	4243	817,942,691	314,801,867	1,579,031
FOOD PRODUCTS	4244	7,181,135,932	4,111,360,397	18,422,614
FARM PRODUCTS	4245	249,053,598	128,202,403	691,812
CHEMICALS & PLASTICS	4246	663,802,894	519,675,884	2,516,022
PETROLEUM PRODUCTS	4247	2,247,120,972	1,744,632,794	8,498,942
OTHER NONDURABLE GOODS	4248, 4249	3,546,552,632	2,255,772,270	11,110,825
ELECTRONIC MARKETS, AGENTS, BROKERS	425	515,131,415	182,988,711	1,310,406
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>33,630,115,959</u>	<u>23,964,300,457</u>	<u>120,747,273</u>
MOTOR VEHICLES & PARTS	441	4,251,419,845	3,769,511,322	18,931,687
NEW & USED AUTO DEALERS	4411	3,265,431,644	2,946,762,009	14,869,037
RV, BOAT, MOTORCYCLE DEALERS	4412	285,642,499	212,017,573	1,078,714
AUTOMOTIVE PARTS & TIRES	4413	700,345,702	610,731,740	2,983,936
FURNITURE & HOME FURNISHINGS	442	666,851,579	588,754,839	2,855,511
ELECTRONICS & APPLIANCES	443	1,491,412,276	1,260,460,596	7,251,387
HOUSEHOLD APPLIANCES	443111	109,703,989	98,753,490	481,006

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	483,075,438	453,261,374	2,473,122
COMPUTERS & SOFTWARE	44312	881,967,599	694,256,427	4,229,698
CAMERAS & PHOTO SUPPLY	44313	16,665,250	14,189,305	67,561
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,465,593,343	1,362,919,781	6,541,844
BUILDING MATERIALS	4441	1,266,543,110	1,201,315,120	5,757,457
LAWN & GARDEN SUPPLIES	4442	199,050,233	161,604,661	784,387
FOOD & BEVERAGES (OFF-PREMISES)	445	3,550,912,446	3,380,651,047	16,374,810
GROCERY & CONVENIENCE STORES	4451	3,250,851,541	3,128,920,848	15,145,585
OTHER FOOD STORES/SPECIALTY FOODS	4452	252,286,716	210,383,141	989,603
BEER, WINE AND LIQUOR STORES	4453	47,774,189	41,347,058	239,622
DRUG STORES & PERSONAL CARE STORES	446	1,412,571,281	1,260,944,280	6,205,660
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,589,316,006	2,087,785,196	10,126,141
APPAREL & ACCESSORIES	448	1,647,747,035	1,162,230,097	5,622,824
CLOTHING STORES	4481	1,239,499,188	900,178,335	4,353,792
SHOE STORES	4482	98,748,424	97,396,150	464,746
JEWELRY & LUGGAGE STORES	4483	309,499,423	164,655,612	804,286
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	871,238,365	731,103,524	3,625,860
SPORTING GOODS	45111	433,011,725	339,830,204	1,681,188
HOBBY & TOY STORES	45112	152,369,821	128,628,063	618,370
SEWING SUPPLIES	45113	52,672,853	49,668,368	238,412
MUSICAL INSTRUMENTS	45114	41,324,695	37,947,859	199,062
BOOK, PERIODICAL & MUSIC STORES	45121	133,807,369	121,187,273	613,818
TAPES & CDs	45122	58,051,902	53,841,757	275,010
DEPARTMENT STORES	4521	1,113,511,727	1,058,032,384	5,135,957
GENERAL MERCHANDISE STORES	4529	4,733,741,656	4,202,576,990	20,021,608
E-COMMERCE & MAIL ORDER	4541	6,501,976,021	538,368,214	3,472,540
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,333,824,379	2,560,962,187	14,581,444
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,370,368,337</u>	<u>940,876,776</u>	<u>7,048,431</u>
AIR TRANSPORTATION	481	22,533,034	15,571,532	211,168
RAILROADS	482	8,713,305	8,036,665	86,719
WATER TRANSPORTATION	483	64,170,230	19,324,587	78,507
TRUCK TRANSPORTATION	484	293,635,032	158,595,997	1,515,173
TRANSIT & GROUND PASSENGER TRANSPORT	485	51,760,559	38,779,204	565,188
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	929,556,177	700,568,791	4,591,676
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>172,342,700</u>	<u>153,759,114</u>	<u>914,019</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,501,424,505</u>	<u>3,636,139,135</u>	<u>34,282,143</u>
PUBLISHING (EXCEPT INTERNET)	511	878,333,651	615,731,176	4,358,209
NEWSPAPERS	51111	189,099,705	161,665,565	621,441
BOOKS & PERIODICALS	51112, 51113	138,304,058	106,500,167	678,001
SOFTWARE	5112	515,121,007	327,116,885	2,863,674
OTHER PUBLISHERS	51114, 51119	35,808,881	20,448,559	195,093
MOTION PICTURE PRODUCTION	512	208,460,050	184,131,214	2,336,983
RADIO & TV BROADCASTING, CABLE TV	515	333,596,357	201,525,109	2,468,999
TELEPHONE & TELECOMMUNICATIONS	517	2,385,593,525	2,233,965,292	19,438,913
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	508,760,248	291,892,386	4,294,672
OTHER INFORMATION SERVICES	519	186,680,674	108,893,958	1,384,367
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>8,953,139,147</u>	<u>6,096,310,716</u>	<u>80,974,707</u>
BANKS & CREDIT UNIONS	522	3,240,548,382	2,390,744,686	40,347,399
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,829,496,036	855,193,187	11,085,464
INSURANCE AGENTS & BROKERS	524	1,777,685,545	1,022,088,073	10,210,237
REAL ESTATE AGENTS & BROKERS	531	992,477,149	881,350,175	14,010,817
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,060,434,093	905,637,610	5,075,643
LESSORS OF NONFINANCIAL INTANGIBLES	533	52,497,942	41,296,985	245,147

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 4TH QUARTER, 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>34,031,792,650</u>	<u>25,497,423,068</u>	<u>326,319,733</u>
LEGAL SERVICES	5411	1,272,155,194	1,148,938,405	20,181,182
ACCOUNTING SERVICES	5412	967,921,540	803,296,768	14,132,696
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,657,590,684	2,157,320,538	24,649,479
COMPUTER SYSTEM DESIGN SERVICES	5415	3,471,294,502	1,457,271,937	19,263,020
CONSULTING SERVICES	5416	2,528,535,458	1,667,474,380	25,442,443
ADVERTISING & PUBLIC RELATIONS	5418	413,003,536	326,070,111	5,201,661
OTHER PROFESSIONAL SERVICES	5417, 5419	1,903,959,828	1,156,092,696	13,595,602
MANAGEMENT SERVICES	<u>55</u>	<u>92,004,498</u>	<u>73,918,311</u>	<u>887,844</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,816,482,258	2,982,221,810	34,789,221
EMPLOYMENT SERVICES	5613	548,730,432	491,729,199	7,462,271
TRAVEL SERVICES	5615	131,663,496	117,775,015	703,784
INVESTIGATION & SECURITY SERVICES	5616	223,356,022	187,629,929	2,547,436
BUILDING SERVICES & JANITORIAL	5617	2,204,144,618	1,503,321,922	16,994,023
OTHER	5611, 5612, 5614, 5619	708,587,690	681,765,745	7,081,707
WASTE TREATMENT/ COLLECTION	562	774,071,658	715,928,646	7,903,144
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	<u>61</u>	<u>645,597,808</u>	<u>317,015,987</u>	<u>4,904,439</u>
HEALTH SERVICES	<u>62</u>	<u>8,914,415,784</u>	<u>7,179,508,786</u>	<u>115,544,417</u>
PHYSICIANS	6211	1,902,750,044	1,629,918,413	28,640,908
DENTISTS	6212	734,846,240	728,284,344	13,059,257
OTHER PRACTITIONERS	6213	762,751,327	684,766,446	11,432,362
HOSPITALS	622	3,107,020,223	2,310,680,373	34,669,102
NURSING & RETIREMENT HOMES	623	522,874,785	480,800,413	6,433,729
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	398,621,200	220,105,252	2,884,473
SOCIAL SERVICES & DAY CARE	624	1,485,551,965	1,124,953,545	18,424,586
ARTS, ENTERTAINMENT, & RECREATION	<u>71</u>	<u>737,845,401</u>	<u>580,750,859</u>	<u>6,063,361</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	349,359,891	245,208,723	3,034,891
MUSEUMS, HISTORICAL SITES, ETC.	712	13,810,783	3,843,183	32,526
AMUSEMENT, GAMBLING, RECREATION	713	374,674,727	331,698,953	2,995,944
ACCOMMODATIONS	721	532,021,198	508,534,051	2,684,052
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,851,317,020	2,331,298,456	12,033,227
DRINKING PLACES	7224	205,945,705	185,633,059	1,166,729
AUTO REPAIR & SERVICES	8111	615,859,920	582,050,813	2,925,440
OTHER REPAIR SERVICES	8112, 8113, 8114	405,654,729	334,489,347	1,912,742
PERSONAL SERVICES	812	965,207,322	845,902,778	11,035,546
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	397,189,385	391,249,562	6,154,182
LAUNDRY & DRY CLEANING	8123	96,384,204	94,076,813	630,372
OTHER PERSONAL SERVICES	8122, 8129	471,633,733	360,576,403	4,250,992
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	209,468,908	96,149,853	1,239,884
PUBLIC ADMINISTRATION, OTHER	<u>92.00</u>	<u>51,439,699</u>	<u>47,555,477</u>	<u>763,604</u>
TOTAL ALL INDUSTRIES		159,566,543,382	114,249,412,057	822,970,951

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
4TH QUARTER, 2010

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$28,249,054,419</u>	<u>\$12,863,106,919</u>	<u>\$836,102,392</u>
MOTOR VEHICLES & PARTS	441	3,065,510,556	2,426,247,790	157,706,171
NEW & USED AUTO DEALERS	4411	2,407,536,647	1,874,609,263	121,849,636
RV, BOAT, MOTORCYCLE DEALERS	4412	207,876,881	148,626,540	9,660,738
AUTOMOTIVE PARTS & TIRE	4413	450,097,028	403,011,987	26,195,797
FURNITURE & HOME FURNISHINGS	442	515,728,667	456,150,953	29,649,834
ELECTRONICS & APPLIANCES	443	1,048,573,509	834,379,181	54,234,676
APPLIANCES, TV & OTHER ELECTRONICS	44311	437,743,239	403,712,259	26,241,311
COMPUTERS & SOFTWARE	44312	596,035,469	417,254,414	27,121,550
CAMERA & PHOTO SUPPLIES	44313	14,794,801	13,412,508	871,815
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,035,560,837	963,463,797	62,625,174
BUILDING MATERIALS	4441	916,306,175	872,614,655	56,719,964
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	119,254,662	90,849,142	5,905,210
FOOD & BEVERAGE STORES	445	3,293,317,872	893,924,794	58,105,123
GROCERY & CONVENIENCE STORES	4451	3,138,269,520	830,228,659	53,964,866
OTHER FOOD & BEVERAGE STORES	4452, 4453	155,048,352	63,696,135	4,140,257
DRUG/HEALTH STORES	446	1,258,860,581	394,363,354	25,633,629
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,210,266,611	365,014,656	23,725,967
APPAREL & ACCESSORIES	448	1,532,805,183	1,070,949,440	69,611,735
CLOTHING & SHOE STORES	4481, 4482	1,239,783,576	919,783,774	59,785,951
JEWELRY & LUGGAGE STORES	4483	293,021,607	151,165,666	9,825,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	707,384,842	608,572,287	39,557,228
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	561,298,194	479,676,789	31,179,016
BOOK/PERIODICAL/MUSIC STORE	4512	146,086,648	128,895,498	8,378,212
GENERAL MERCHANDISE STORES	452	5,585,810,690	3,076,617,108	199,980,113
DEPARTMENT STORES	4521	1,100,918,499	966,576,169	62,827,452
GENERAL MERCHANDISE STORES	4529	4,484,892,191	2,110,040,939	137,152,661
E-COMMERCE & MAIL ORDER	4541	5,947,481,250	326,808,254	21,242,554
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,047,753,821	1,446,615,305	94,030,188
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>66,346,923</u>	<u>37,945,659</u>	<u>2,466,484</u>
<u>MINING</u>	<u>21</u>	<u>20,028,285</u>	<u>16,391,135</u>	<u>1,065,431</u>
<u>UTILITIES</u>	<u>22</u>	<u>20,095,868</u>	<u>15,806,972</u>	<u>1,027,465</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,154,322,460</u>	<u>4,043,515,330</u>	<u>262,828,850</u>
CONSTRUCTION OF BUILDINGS	236	2,758,814,565	2,146,283,131	139,508,579
HEAVY CONSTRUCTION & HIGHWAYS	237	714,070,477	468,654,443	30,462,549
SPECIAL TRADE CONTRACTORS	238	1,681,437,418	1,428,577,756	92,857,722
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,073,758,438</u>	<u>551,853,708</u>	<u>35,870,530</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,233,962,092</u>	<u>1,979,873,211</u>	<u>128,691,838</u>
DURABLE GOODS	423	3,303,637,142	1,589,887,778	103,342,784
NONDURABLE GOODS	424	909,013,623	375,220,521	24,389,336
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21,311,327	14,764,912	959,718
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>200,045,484</u>	<u>109,237,747</u>	<u>7,100,480</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,714,391,262</u>	<u>1,233,526,334</u>	<u>80,179,247</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>283,481,750</u>	<u>181,820,121</u>	<u>11,818,320</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>803,068,540</u>	<u>628,520,839</u>	<u>40,853,903</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,698,708,761</u>	<u>623,524,034</u>	<u>40,529,163</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,365,998,606</u>	<u>674,641,881</u>	<u>43,851,854</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>269,833,632</u>	<u>251,030,808</u>	<u>16,317,083</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,867,523,015</u>	<u>2,736,937,952</u>	<u>177,901,128</u>
ACCOMMODATIONS	721	497,461,993	469,020,858	30,486,404
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,370,061,022	2,267,917,094	147,414,724
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,000,840,683</u>	<u>850,868,897</u>	<u>55,306,681</u>
REPAIR & MAINTENANCE	811	713,305,116	600,147,525	39,009,759
PERSONAL SERVICE	812	258,781,930	226,093,291	14,696,094
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28,753,637	24,628,081	1,600,828
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9,740,174</u>	<u>9,475,212</u>	<u>615,889</u>
TOTAL ALL INDUSTRIES		\$50,031,215,704	\$26,808,091,942	\$1,742,527,725

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
4th QUARTER, 2010

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$247,712,520</u>	<u>\$230,003,238</u>	<u>\$11,546,938</u>
WATER SUPPLY		224,286,719	207,463,990	10,420,268
MISCELLANEOUS		23,425,801	22,539,248	1,126,670
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>127,015,671</u>	<u>69,264,405</u>	<u>2,666,954</u>
SEWERAGE SYSTEMS		73,735,860	28,985,055	1,116,133
MISCELLANEOUS		53,279,811	40,279,350	1,550,821
<u>POWER</u>	<u>3.873%</u>	<u>1,962,238,798</u>	<u>1,489,071,677</u>	<u>57,667,816</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>428,927,583</u>	<u>425,008,117</u>	<u>16,370,907</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,717,918,035</u>	<u>372,001,124</u>	<u>7,036,127</u>
LOCAL/SUBURBAN TRANSIT		129,447,973	50,396,048	953,557
TRUCKING		1,276,722,991	220,335,419	4,162,372
RAILROADS		33,591,706	24,345,545	468,895
MISCELLANEOUS		278,155,365	76,924,112	1,451,303
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>47,452,944</u>	<u>29,624,617</u>	<u>398,566</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>292,739,283</u>	<u>169,465,080</u>	<u>1,048,256</u>
LOCAL/SUBURBAN TRANSIT		112,709,054	58,503,442	351,498
TRUCKING		73,598,513	52,171,620	328,703
MISCELLANEOUS		106,431,716	58,790,018	368,055
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>192,392,493</u>	<u>49,322,559</u>	<u>936,636</u>
WATER TRANSPORT		81,006,753	23,696,249	456,090
MISCELLANEOUS		111,385,740	25,626,310	480,546
TOTAL		\$5,016,397,327	\$2,833,760,817	\$97,672,200

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**