

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2010

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2009	4th QUARTER 2010	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,561</u>	<u>\$802,587,925</u>	<u>\$1,012,129,895</u>	<u>26.1%</u>
CROP & ANIMAL PRODUCTION	111,112	1,221	273,158,684	271,508,636	-0.6%
FORESTRY & LOGGING	113	999	292,045,934	420,758,308	44.1%
FISHING & HUNTING	114	254	71,720,449	146,958,008	104.9%
AG & FORESTRY SUPPORT ACTIVITIES	115	1,087	165,662,858	172,904,943	4.4%
<u>MINING</u>	<u>21</u>	<u>184</u>	<u>134,579,671</u>	<u>146,298,264</u>	<u>8.7%</u>
SAND & GRAVEL, QUARRYING	2123	126	71,300,286	77,358,084	8.5%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	58	63,279,385	68,940,180	9.0%
<u>UTILITIES</u>	<u>22</u>	<u>762</u>	<u>3,008,748,721</u>	<u>3,119,181,040</u>	<u>3.7%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	96	2,198,482,877	2,285,115,923	3.9%
NATURAL GAS DISTRIBUTION	2212	9	102,806,451	110,895,456	7.9%
WATER & SEWER	2213	657	707,459,393	723,169,661	2.2%
<u>CONSTRUCTION</u>	<u>23</u>	<u>39,454</u>	<u>9,104,018,131</u>	<u>9,138,652,660</u>	<u>0.4%</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,251	1,514,584,556	1,484,826,218	-2.0%
NONRESIDENTIAL BUILDING	2362	1,050	1,999,172,413	2,051,077,569	2.6%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,381	1,436,314,418	1,319,567,845	-8.1%
SPECIAL TRADE CONTRACTORS	238	24,772	4,153,946,744	4,283,181,028	3.1%
PLUMBING & HEATING	23822	2,883	816,584,860	813,801,160	-0.3%
PAINTING	23832	2,807	161,700,290	159,224,049	-1.5%
ELECTRICAL	23821	2,946	870,294,893	976,552,599	12.2%
MASONRY/DRYWALL	23814, 23831	1,642	283,442,514	250,072,331	-11.8%
ROOFING	23816	865	178,400,113	177,052,206	-0.8%
OTHER CONTRACTORS	238 not listed above	13,629	1,843,524,074	1,906,478,683	3.4%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,195</u>	<u>31,110,179,299</u>	<u>31,778,380,676</u>	<u>2.2%</u>
FOOD PRODUCTS	311	1,017	2,322,087,627	2,599,576,039	12.0%
MILLING OF GRAINS	3112	21	113,409,750	151,184,404	33.3%
FRUITS & VEGETABLES	3114	76	466,292,819	365,948,273	-21.5%
DAIRY PRODUCTS	3115	20	26,718,098	26,417,022	-1.1%
MEAT PRODUCTS	3116	109	437,758,008	508,054,092	16.1%
SEAFOOD PRODUCTS	3117	56	418,940,524	534,433,014	27.6%
BAKERY PRODUCTS	3118	454	362,305,153	427,347,470	18.0%
OTHER FOOD ITEMS	3111, 3113, 3119	281	496,663,275	586,191,764	18.0%
BEVERAGES	312	596	569,761,777	613,589,887	7.7%
TEXTILES	313,314	587	209,345,485	179,873,801	-14.1%
APPAREL	315	266	58,027,638	79,892,289	37.7%
LEATHER & ALLIED PRODUCTS	316	70	10,798,226	12,862,001	19.1%
LUMBER & WOOD PRODUCTS	321	698	1,474,614,331	1,604,602,944	8.8%
SAWMILLS	3211	107	471,283,482	541,978,625	15.0%
PLYWOOD & TRUSSES	3212	60	186,004,230	201,895,470	8.5%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	531	817,326,619	860,728,849	5.3%
PAPER PRODUCTS	322	121	1,596,226,161	1,739,648,017	9.0%
PULP & PAPER MILLS	3221	33	1,011,718,622	1,120,691,252	10.8%
OTHER PAPER PRODUCTS	3222	88	584,507,539	618,956,765	5.9%
COMMERCIAL PRINTING	323	900	291,680,963	314,204,836	7.7%
PETROLEUM & COAL PRODUCTS	324	32	5,161,072,358	5,639,068,166	9.3%
PETROLEUM REFINING	32411	14	5,011,318,465	5,518,173,103	10.1%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	149,753,893	120,895,063	-19.3%
CHEMICALS	325	347	936,952,040	1,050,923,418	12.2%
CHEMICALS	3251	45	253,144,110	228,742,081	-9.6%
PESTICIDES & FERTILIZERS	3253	44	45,454,661	60,323,844	32.7%
PHARMACEUTICALS	3254	49	195,804,101	234,475,883	19.8%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	209	442,549,168	527,381,610	19.2%
PLASTICS & RUBBER PRODUCTS	326	272	504,367,819	556,752,937	10.4%
NONMETALLIC MINERALS	327	426	589,745,526	730,510,184	23.9%
PRIMARY METALS	331	150	913,184,026	1,005,209,308	10.1%
IRON & STEEL MILLS	3311, 3312	62	193,351,565	238,396,295	23.3%

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ALUMINUM SMELTING	3313	21	526,452,213	518,703,226	-1.5%
OTHER NONFERROUS METALS	3314	15	42,014,543	39,088,388	-7.0%
FOUNDRIES	3315	52	151,365,705	209,021,399	38.1%
FABRICATED METAL PRODUCTS	332	1,367	948,560,665	1,053,375,870	11.1%
MACHINERY	333	805	1,007,344,201	1,203,644,459	19.5%
FARM & CONSTRUCTION IMPLEMENTS	3331	85	77,045,504	82,538,421	7.1%
INDUSTRIAL MACHINERY	3332	167	224,286,295	251,197,252	12.0%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	553	706,012,402	869,908,786	23.2%
COMPUTERS & ELECTRONICS	334	627	2,564,500,248	2,448,531,821	-4.5%
COMPUTER HARDWARE	3341	48	310,227,763	108,031,631	-65.2%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	70	122,579,506	100,206,341	-18.3%
AUDIO & VIDEO EQUIPMENT	3343	33	43,323,140	53,284,210	23.0%
SEMICONDUCTORS	3344	89	610,171,287	645,528,986	5.8%
INSTRUMENTS	3345	250	1,277,706,422	1,461,698,578	14.4%
SOFTWARE REPRODUCTION	334611	116	196,036,999	75,227,264	-61.6%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	21	4,455,131	4,554,811	2.2%
ELECTRICAL EQUIPMENT & APPLIANCES	335	209	489,452,213	493,838,108	0.9%
LIGHTING EQUIPMENT	3351	51	63,686,202	71,708,233	12.6%
HOUSEHOLD APPLIANCES	3352	28	164,537,054	89,848,454	-45.4%
OTHER ELECTRIC EQUIPMENT	3353, 3359	130	261,228,957	332,281,421	27.2%
TRANSPORTATION EQUIPMENT	336	662	10,250,994,461	9,201,249,538	-10.2%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	144	166,123,078	252,614,910	52.1%
AIRCRAFT, AEROSPACE & PARTS	3364	158	9,639,437,380	8,527,238,388	-11.5%
SHIPS & BOATS	3366	301	418,744,742	383,266,919	-8.5%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	59	26,689,261	38,129,321	42.9%
FURNITURE & RELATED PRODUCTS	337	922	349,356,909	350,759,497	0.4%
OTHER MANUFACTURING	339	2,121	862,106,625	900,267,556	4.4%
WHOLESALE TRADE	42	18,891	37,215,380,928	34,765,922,489	-6.6%
DURABLE GOODS	423	9,738	16,487,382,705	17,333,234,588	5.1%
MOTOR VEHICLES & PARTS	4231	722	1,477,066,039	1,575,731,727	6.7%
FURNITURE & HOME FURNISHINGS	4232	578	341,247,461	359,115,458	5.2%
LUMBER & CONSTRUCTION MATERIALS	4233	814	1,175,284,053	1,196,203,622	1.8%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,703	2,647,666,152	2,978,021,671	12.5%
ELECTRICAL EQUIPMENT	4236	1,241	2,109,710,519	2,219,858,311	5.2%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	583	705,390,657	698,887,177	-0.9%
MACHINERY & EQUIPMENT	4238	2,008	2,791,841,899	3,275,400,101	17.3%
OTHER DURABLE GOODS	4235, 4239	2,089	5,239,175,925	5,030,016,521	-4.0%
NONDURABLE GOODS:	424	8,693	20,262,338,744	16,917,478,716	-16.5%
PAPER & PAPER PRODUCTS	4241	351	453,131,819	522,956,786	15.4%
DRUGS & SUNDRIES	4242	378	1,963,886,971	1,659,111,745	-15.5%
APPAREL	4243	612	721,593,530	818,532,224	13.4%
FOOD PRODUCTS	4244	2,251	6,618,339,045	7,186,138,966	8.6%
FARM PRODUCTS	4245	130	246,039,115	249,285,707	1.3%
CHEMICALS & PLASTICS	4246	462	657,394,050	679,444,476	3.4%
PETROLEUM PRODUCTS	4247	160	6,190,083,688	2,248,871,707	-63.7%
OTHER NONDURABLE GOODS	4248, 4249	4,349	3,411,870,526	3,553,137,105	4.1%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	460	465,659,479	515,209,185	10.6%
RETAIL TRADE	44-45	51,550	30,415,302,779	33,661,084,521	10.7%
MOTOR VEHICLES & PARTS	441	3,131	3,663,272,650	4,251,542,372	16.1%
NEW & USED AUTO DEALERS	4411	1,378	2,753,712,067	3,265,542,985	18.6%
RV, BOAT, MOTORCYCLE DEALERS	4412	644	271,591,135	285,655,326	5.2%
AUTOMOTIVE PARTS & TIRES	4413	1,109	637,969,448	700,344,061	9.8%
FURNITURE & HOME FURNISHINGS	442	1,704	687,023,223	666,995,597	-2.9%
ELECTRONICS & APPLIANCES	443	2,346	1,579,426,686	1,492,127,003	-5.5%
HOUSEHOLD APPLIANCES	443111	242	119,839,199	109,703,983	-8.5%
RADIO, TV & OTHER ELECTRONICS	443112	570	556,518,584	483,082,187	-13.2%
COMPUTERS & SOFTWARE	44312	1,498	886,699,178	882,678,898	-0.5%

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CAMERAS & PHOTO SUPPLY	44313	36	16,369,725	16,661,935	1.8%
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,560	1,446,904,353	1,467,865,140	1.5%
BUILDING MATERIALS	4441	1,501	1,261,803,168	1,267,204,214	0.4%
LAWN & GARDEN SUPPLIES	4442	1,059	185,101,185	200,660,926	8.4%
FOOD & BEVERAGES (OFF-PREMISES)	445	3,794	3,400,753,682	3,551,182,806	4.4%
GROCERY & CONVENIENCE STORES	4451	2,060	3,077,240,858	3,250,993,724	5.7%
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,216	287,126,851	252,470,117	-12.1%
BEER, WINE AND LIQUOR STORES	4453	518	36,385,973	47,718,965	31.2%
DRUG STORES & PERSONAL CARE STORES	446	1,827	1,494,814,106	1,412,597,266	-5.5%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,555	2,267,681,993	2,601,367,973	14.7%
APPAREL & ACCESSORIES	448	3,292	1,573,821,461	1,648,268,462	4.7%
CLOTHING STORES	4481	2,121	1,189,598,708	1,239,981,676	4.2%
SHOE STORES	4482	157	93,280,356	98,757,182	5.9%
JEWELRY & LUGGAGE STORES	4483	1,014	290,942,397	309,529,604	6.4%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,373	863,335,264	872,855,300	1.1%
SPORTING GOODS	45111	1,378	424,780,382	433,064,242	2.0%
HOBBY & TOY STORES	45112	427	146,913,889	152,318,882	3.7%
SEWING SUPPLIES	45113	258	51,785,194	52,671,917	1.7%
MUSICAL INSTRUMENTS	45114	203	41,635,266	41,408,534	-0.5%
BOOK, PERIODICAL & MUSIC STORES	45121	824	139,358,077	135,328,191	-2.9%
TAPES & CDs	45122	283	58,862,456	58,063,534	-1.4%
DEPARTMENT STORES	4521	22	1,103,865,534	1,113,511,727	0.9%
GENERAL MERCHANDISE STORES	4529	308	4,504,116,698	4,734,013,234	5.1%
E-COMMERCE & MAIL ORDER	4541	2,412	4,627,593,616	6,501,945,766	40.5%
MISCELLANEOUS RETAILERS	453, 4542, 4543	25,226	3,202,693,513	3,346,811,875	4.5%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>8,921</u>	<u>3,102,683,465</u>	<u>3,333,913,719</u>	<u>7.5%</u>
AIR TRANSPORTATION	481	85	38,325,147	34,525,810	-9.9%
RAILROADS	482	14	36,727,473	42,305,011	15.2%
WATER TRANSPORTATION	483	68	117,277,753	119,528,537	1.9%
TRUCK TRANSPORTATION	484	4,479	1,506,812,857	1,675,334,405	11.2%
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,389	179,961,140	224,491,811	24.7%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	2,886	1,223,579,095	1,237,728,145	1.2%
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>305</u>	<u>166,728,581</u>	<u>180,166,479</u>	<u>8.1%</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,211</u>	<u>4,314,501,811</u>	<u>4,517,939,601</u>	<u>4.7%</u>
PUBLISHING (EXCEPT INTERNET)	511	1,280	830,434,720	887,754,655	6.9%
NEWSPAPERS	51111	154	183,350,603	192,875,965	5.2%
BOOKS & PERIODICALS	51112, 51113	620	130,480,415	139,466,224	6.9%
SOFTWARE	5112	293	468,700,518	517,100,894	10.3%
OTHER PUBLISHERS	51114, 51119	213	47,903,184	38,311,572	-20.0%
MOTION PICTURE PRODUCTION	512	1,363	193,081,305	208,404,829	7.9%
RADIO & TV BROADCASTING, CABLE TV	515	162	277,156,404	333,863,390	20.5%
TELEPHONE & TELECOMMUNICATIONS	517	777	2,396,802,156	2,385,957,592	-0.5%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,273	442,932,202	515,130,046	16.3%
OTHER INFORMATION SERVICES	519	356	174,095,024	186,829,089	7.3%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>16,262</u>	<u>10,289,271,925</u>	<u>8,965,742,159</u>	<u>-12.9%</u>
BANKS & CREDIT UNIONS	522	1,771	3,922,613,314	3,240,728,323	-17.4%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,973	2,098,215,978	1,835,184,937	-12.5%
INSURANCE AGENTS & BROKERS	524	4,071	1,760,439,695	1,777,763,511	1.0%
REAL ESTATE AGENTS & BROKERS	531	5,975	968,066,436	993,614,161	2.6%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,350	1,511,602,172	1,065,953,285	-29.5%
LESSORS OF NONFINANCIAL INTANGIBLES	533	122	28,334,330	52,497,942	85.3%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>151,319</u>	<u>33,462,705,777</u>	<u>34,146,569,171</u>	<u>2.0%</u>
LEGAL SERVICES	5411	5,857	1,249,027,178	1,273,213,358	1.9%
ACCOUNTING SERVICES	5412	5,189	546,218,529	968,250,516	77.3%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,811	2,479,555,289	2,658,260,979	7.2%

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COMPUTER SYSTEM DESIGN SERVICES	5415	6,323	2,612,904,248	3,472,333,339	32.9%
CONSULTING SERVICES	5416	11,398	2,282,003,665	2,541,550,767	11.4%
ADVERTISING & PUBLIC RELATIONS	5418	1,498	348,196,479	413,088,249	18.6%
OTHER PROFESSIONAL SERVICES	5417, 5419	8,360	2,342,457,904	1,923,332,762	-17.9%
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>379</u>	<u>93,627,155</u>	<u>99,633,040</u>	<u>6.4%</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	23,336	3,791,000,846	3,843,373,154	1.4%
EMPLOYMENT SERVICES	5613	1,118	458,890,142	549,584,130	19.8%
TRAVEL SERVICES	5615	630	231,257,111	132,130,776	-42.9%
INVESTIGATION & SECURITY SERVICES	5616	933	204,821,903	232,048,343	13.3%
BUILDING SERVICES & JANITORIAL	5617	6,677	2,196,844,371	2,219,216,952	1.0%
OTHER	5611, 5612, 5614, 5619	13,978	699,187,319	710,392,953	1.6%
WASTE TREATMENT/ COLLECTION	562	576	669,502,174	784,821,794	17.2%
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>5,482</u>	<u>593,308,505</u>	<u>653,839,418</u>	<u>10.2%</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>20,320</u>	<u>9,871,331,425</u>	<u>8,916,293,749</u>	<u>-9.7%</u>
PHYSICIANS	6211	3,642	1,789,868,786	1,902,829,473	6.3%
DENTISTS	6212	3,248	727,743,652	734,854,764	1.0%
OTHER PRACTITIONERS	6213	7,822	716,514,475	761,993,095	6.4%
HOSPITALS	622	88	2,865,304,200	3,107,020,223	8.4%
NURSING & RETIREMENT HOMES	623	674	476,061,808	522,900,499	9.8%
SOCIAL SERVICES & DAY CARE	624	3,365	369,984,202	399,859,047	8.1%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,481	2,925,854,302	1,486,836,648	-49.2%
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>7,046</u>	<u>788,543,387</u>	<u>738,221,631</u>	<u>-6.4%</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	3,887	420,573,787	349,321,618	-16.9%
MUSEUMS, HISTORICAL SITES, ETC.	712	152	11,652,825	13,823,259	18.6%
AMUSEMENT, GAMBLING, RECREATION	713	3,007	356,316,775	375,076,754	5.3%
ACCOMMODATIONS	721	2,589	488,438,897	532,199,794	9.0%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	12,468	2,694,930,739	2,862,111,145	6.2%
DRINKING PLACES	7224	1,333	188,851,618	205,964,808	9.1%
AUTO REPAIR & SERVICES	8111	6,329	598,028,767	617,226,489	3.2%
OTHER REPAIR SERVICES	8112, 8113, 8114	6,137	398,536,367	405,693,374	1.8%
PERSONAL SERVICES	812	14,932	1,143,613,359	967,760,162	-15.4%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	10,350	395,612,799	397,576,150	0.5%
LAUNDRY & DRY CLEANING	8123	906	93,763,973	96,384,204	2.8%
OTHER PERSONAL SERVICES	8122, 8129	3,676	654,236,587	473,799,808	-27.6%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,674	220,434,439	210,257,868	-4.6%
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>282</u>	<u>62,194,807</u>	<u>59,142,775</u>	<u>-4.9%</u>
TOTAL ALL INDUSTRIES		308,646	\$163,127,252,511	\$164,766,751,905	1.0%