

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Calendar Year 2010

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as Reported by Washington State Excise Taxpayers
for January - December 2010**

**Research Division
Mark Craig, Assistant Director**

**Report written by:
Beth Leech, Research Analyst**

Contact: (360) 534-1550

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TABLE OF CONTENTS

		<u>Page</u>
Overview:	BUSINESS ACTIVITY OVERVIEW..... Calendar Year 2010	1
Table 1:	TOTAL GROSS BUSINESS INCOME..... Statewide by Industry (NAICS) Calendar Year 2010	2
Table 2:	SUMMARY OF EXCISE TAX RETURNS..... Amounts Reported by Tax Line Calendar Year 2010 (\$000)	6
Table 3-A:	COUNTY TAXABLE RETAIL SALES..... Comparing Calendar Year 2009 to Calendar Year 2010 (\$000)	8
Table 3:	TAXABLE RETAIL SALES FOR COUNTIES..... By North American Industry Classification System Calendar Year 2010	9
Table 4-A:	CITY TAXABLE RETAIL SALES..... Comparing Calendar Year 2009 to Calendar Year 2010 (\$000)	29
Table 4:	TAXABLE RETAIL SALES FOR SELECTED CITIES..... By North American Industry Classification System Calendar Year 2010	30
Table 5:	BUSINESS AND OCCUPATION TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) Calendar Year 2010	55
Table 6:	STATE RETAIL SALES TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) Calendar Year 2010	59
Table 7:	PUBLIC UTILITY TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry Calendar Year 2010	60
APPENDIX A:	FREQUENTLY ASKED QUESTIONS.....	61

OVERVIEW OF BUSINESS ACTIVITY

Calendar Year 2010 (January - December 2010)

State gross business income increased \$16.8 billion, or 3.0 percent, in calendar year 2010 compared to calendar year 2009. Most major industries experienced increases in gross business income during calendar year 2010, although Construction was down three of the four quarters of the calendar year when compared to 2009.

Increases in Manufacturing, Wholesale and Retail Trade, and Services reflect the slowly strengthening economy in Washington. Manufacturing was up 6.2 percent, and Retail Trade was up 8.5 percent in calendar year 2010 compared to calendar year 2009. Business and Personal Services were up 4.7 percent, and Information increased 4.1 percent year over year. Industry specific increases include New and Used Auto Dealers, up 11.3 percent or \$1.3 billion over last year. Durable Goods Manufacturing was up 3.7 percent, Grocery and Convenience Stores was up 3.5 percent, and Restaurants and Food Service was up 3.5 percent compared to calendar year 2009.

Not all industries experienced increases. Construction continued to decline, down 8.8 percent year over year. Finance, Insurance and Real Estate was also down 1.2 percent. Although Manufacturing as a whole was up, Computer Hardware Manufacturing was down 56.6 percent compared to calendar year 2009. Other industries that experienced declines were Arts and Entertainment, down 0.1 percent, and Utilities, down 1.0 percent.

Taxable Retail Sales were down in many counties. King County experienced a decline of 1.3 percent, while Spokane dropped 1.4 percent. Kitsap County was down 1.7 percent. This trend carried through to the incorporated areas as well. Seattle was down 2.5 percent, Bellevue was down 3.8 percent, and Spokane experienced a decline of 1.4 percent. Redmond had a decline of 1.2 percent as compared to 2009, and Kent was down 0.8 percent.

Many areas did see gains in Taxable Retail Sales year over year. Snohomish and Pierce Counties were both up at 0.9 percent and 1.4 percent, respectively. Clark County also increased 3.3 percent over calendar year 2009. The city of Tacoma was up 0.9 percent, and Vancouver was up 0.5 percent. Everett saw a 2.6 percent increase over 2009, Bellingham was up 4.1 percent, and Olympia was up 4.8 percent.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2010

INDUSTRY	NAICS	CURRENT UNITS	Calendar Year 2009	Calendar Year 2010	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,779</u>	<u>\$2,290,749,657</u>	<u>\$3,000,873,169</u>	<u>31.0%</u>
CROP & ANIMAL PRODUCTION	111,112	1,280	662,481,966	705,932,697	6.6%
FORESTRY & LOGGING	113	1,062	989,117,304	1,538,843,271	55.6%
FISHING & HUNTING	114	289	154,771,473	261,517,256	69.0%
AG & FORESTRY SUPPORT ACTIVITIES	115	1,148	484,378,914	494,579,945	2.1%
<u>MINING</u>	<u>21</u>	<u>208</u>	<u>497,768,610</u>	<u>541,496,964</u>	<u>8.8%</u>
SAND & GRAVEL, QUARRYING	2123	137	296,781,057	311,416,555	4.9%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	71	200,987,553	230,080,409	14.5%
<u>UTILITIES</u>	<u>22</u>	<u>779</u>	<u>11,795,778,400</u>	<u>11,673,579,361</u>	<u>-1.0%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	100	8,677,083,696	8,550,360,990	-1.5%
NATURAL GAS DISTRIBUTION	2212	9	443,574,934	384,503,882	-13.3%
WATER & SEWER	2213	670	2,675,119,770	2,738,714,489	2.4%
<u>CONSTRUCTION</u>	<u>23</u>	<u>45,397</u>	<u>36,583,659,896</u>	<u>33,378,030,430</u>	<u>-8.8%</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,360	5,839,500,290	5,054,759,340	-13.4%
NONRESIDENTIAL BUILDING	2362	1,196	8,685,202,278	8,003,408,417	-7.9%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,547	5,430,290,078	5,011,468,593	-7.7%
SPECIAL TRADE CONTRACTORS	238	28,294	16,628,643,250	15,308,394,080	-7.9%
PLUMBING & HEATING	23822	3,197	3,415,698,534	2,995,735,317	-12.3%
PAINTING	23832	3,321	637,442,817	564,559,747	-11.4%
ELECTRICAL	23821	3,271	3,490,843,078	3,359,831,389	-3.8%
MASONRY/DRYWALL	23814, 23831	1,937	1,263,866,783	983,113,769	-22.2%
ROOFING	23816	988	714,304,552	716,062,662	0.2%
OTHER CONTRACTORS	238 not listed above	15,580	7,106,487,486	6,689,091,196	-5.9%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,935</u>	<u>115,938,369,935</u>	<u>123,174,842,267</u>	<u>6.2%</u>
FOOD PRODUCTS	311	1,082	8,747,953,055	9,487,441,925	8.5%
MILLING OF GRAINS	3112	22	454,187,015	545,236,406	20.0%
FRUITS & VEGETABLES	3114	81	1,687,382,343	1,397,923,949	-17.2%
DAIRY PRODUCTS	3115	24	79,701,338	100,416,057	26.0%
MEAT PRODUCTS	3116	112	1,699,221,284	1,884,890,405	10.9%
SEAFOOD PRODUCTS	3117	60	1,879,612,748	2,142,748,606	14.0%
BAKERY PRODUCTS	3118	491	1,207,421,611	1,491,711,324	23.5%
OTHER FOOD ITEMS	3111, 3113, 3119	292	1,740,426,716	1,924,515,178	10.6%
BEVERAGES	312	640	2,233,205,566	2,257,982,536	1.1%
TEXTILES	313,314	621	659,048,644	895,089,218	35.8%
APPAREL	315	278	186,376,090	228,263,257	22.5%
LEATHER & ALLIED PRODUCTS	316	75	42,323,285	46,683,784	10.3%
LUMBER & WOOD PRODUCTS	321	743	5,825,243,450	6,704,815,374	15.1%
SAWMILLS	3211	114	1,870,216,431	2,377,291,145	27.1%
PLYWOOD & TRUSSES	3212	66	714,728,802	904,575,137	26.6%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	563	3,240,298,217	3,422,949,092	5.6%
PAPER PRODUCTS	322	124	6,180,199,466	6,719,287,553	8.7%
PULP & PAPER MILLS	3221	36	3,939,286,416	4,402,028,498	11.7%
OTHER PAPER PRODUCTS	3222	88	2,240,913,050	2,317,259,055	3.4%
COMMERCIAL PRINTING	323	949	1,122,422,109	1,115,851,904	-0.6%
PETROLEUM & COAL PRODUCTS	324	37	17,561,194,520	21,082,602,631	20.1%
PETROLEUM REFINING	32411	16	16,907,390,074	20,504,150,050	21.3%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	21	653,804,446	578,452,581	-11.5%
CHEMICALS	325	364	3,382,566,561	3,866,350,636	14.3%
CHEMICALS	3251	46	799,382,454	918,137,418	14.9%
PESTICIDES & FERTILIZERS	3253	45	252,348,392	292,148,204	15.8%
PHARMACEUTICALS	3254	50	657,870,471	783,438,241	19.1%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	223	1,672,965,244	1,872,626,773	11.9%
PLASTICS & RUBBER PRODUCTS	326	283	2,070,096,881	2,266,691,475	9.5%
NONMETALLIC MINERALS	327	447	2,553,139,775	2,747,126,355	7.6%
PRIMARY METALS	331	158	3,406,897,342	4,053,478,329	19.0%
IRON & STEEL MILLS	3311, 3312	65	790,826,957	974,988,383	23.3%

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ALUMINUM SMELTING	3313	23	1,926,607,562	2,132,320,093	10.7%
OTHER NONFERROUS METALS	3314	16	169,956,735	163,958,948	-3.5%
FOUNDRIES	3315	54	519,506,088	782,210,905	50.6%
FABRICATED METAL PRODUCTS	332	1,457	3,941,187,414	4,149,516,149	5.3%
MACHINERY	333	843	3,951,091,956	4,392,062,941	11.2%
FARM & CONSTRUCTION IMPLEMENTS	3331	87	369,746,877	360,923,695	-2.4%
INDUSTRIAL MACHINERY	3332	173	837,305,071	902,559,358	7.8%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	583	2,744,040,008	3,128,579,888	14.0%
COMPUTERS & ELECTRONICS	334	661	8,279,020,118	8,823,815,339	6.6%
COMPUTER HARDWARE	3341	48	1,015,743,512	440,802,578	-56.6%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	80	401,010,927	374,755,689	-6.5%
AUDIO & VIDEO EQUIPMENT	3343	33	163,091,791	169,955,997	4.2%
SEMICONDUCTORS	3344	96	1,947,351,049	2,444,661,810	25.5%
INSTRUMENTS	3345	256	4,343,606,727	5,055,312,209	16.4%
SOFTWARE REPRODUCTION	334611	126	394,738,849	321,756,505	-18.5%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	22	13,477,263	16,570,551	23.0%
ELECTRICAL EQUIPMENT & APPLIANCES	335	220	1,750,339,053	1,901,277,692	8.6%
LIGHTING EQUIPMENT	3351	54	230,534,382	302,545,825	31.2%
HOUSEHOLD APPLIANCES	3352	29	514,038,972	417,939,632	-18.7%
OTHER ELECTRIC EQUIPMENT	3353, 3359	137	1,005,765,699	1,180,792,235	17.4%
TRANSPORTATION EQUIPMENT	336	704	39,870,685,045	37,982,157,044	-4.7%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	152	723,496,763	877,311,626	21.3%
AIRCRAFT, AEROSPACE & PARTS	3364	169	37,662,661,276	35,638,654,845	-5.4%
SHIPS & BOATS	3366	323	1,401,637,203	1,358,735,264	-3.1%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	60	82,889,803	107,455,309	29.6%
FURNITURE & RELATED PRODUCTS	337	1,001	1,283,584,549	1,346,948,670	4.9%
OTHER MANUFACTURING	339	2,248	2,891,795,056	3,107,399,455	7.5%
WHOLESALE TRADE	42	20,075	117,035,826,479	118,654,466,882	1.4%
DURABLE GOODS	423	10,349	54,721,197,929	56,724,476,910	3.7%
MOTOR VEHICLES & PARTS	4231	782	5,084,428,239	5,898,087,885	16.0%
FURNITURE & HOME FURNISHINGS	4232	616	1,236,730,855	1,252,203,533	1.3%
LUMBER & CONSTRUCTION MATERIALS	4233	867	4,691,753,006	4,885,528,596	4.1%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,819	9,666,736,632	10,652,724,199	10.2%
ELECTRICAL EQUIPMENT	4236	1,319	7,451,329,941	7,630,709,781	2.4%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	615	2,785,263,099	2,758,578,847	-1.0%
MACHINERY & EQUIPMENT	4238	2,126	9,883,660,305	10,349,053,719	4.7%
OTHER DURABLE GOODS	4235, 4239	2,205	13,921,295,852	13,297,590,350	-4.5%
NONDURABLE GOODS:	424	9,237	60,727,206,097	60,327,900,844	-0.7%
PAPER & PAPER PRODUCTS	4241	365	1,754,803,907	1,863,992,727	6.2%
DRUGS & SUNDRIES	4242	407	7,552,196,617	6,736,480,624	-10.8%
APPAREL	4243	646	2,620,311,492	2,945,314,010	12.4%
FOOD PRODUCTS	4244	2,396	23,494,035,312	24,930,613,151	6.1%
FARM PRODUCTS	4245	132	904,566,036	810,465,121	-10.4%
CHEMICALS & PLASTICS	4246	484	2,757,469,012	2,801,766,399	1.6%
PETROLEUM PRODUCTS	4247	175	10,798,613,257	8,288,325,841	-23.2%
OTHER NONDURABLE GOODS	4248, 4249	4,632	10,845,210,464	11,950,942,971	10.2%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	489	1,587,422,453	1,602,089,128	0.9%
RETAIL TRADE	44-45	56,496	106,687,244,601	115,723,136,869	8.5%
MOTOR VEHICLES & PARTS	441	3,457	14,956,660,575	16,382,421,006	9.5%
NEW & USED AUTO DEALERS	4411	1,524	11,199,166,536	12,464,618,110	11.3%
RV, BOAT, MOTORCYCLE DEALERS	4412	713	1,389,957,357	1,402,804,009	0.9%
AUTOMOTIVE PARTS & TIRES	4413	1,220	2,367,536,682	2,514,998,887	6.2%
FURNITURE & HOME FURNISHINGS	442	1,847	2,515,305,029	2,473,389,585	-1.7%
ELECTRONICS & APPLIANCES	443	2,600	5,289,623,613	5,040,863,331	-4.7%
HOUSEHOLD APPLIANCES	443111	266	474,631,982	408,201,547	-14.0%
RADIO, TV & OTHER ELECTRONICS	443112	639	1,765,689,584	1,654,425,588	-6.3%
COMPUTERS & SOFTWARE	44312	1,654	2,991,759,661	2,923,253,304	-2.3%

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 Calendar Year 2010

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CAMERAS & PHOTO SUPPLY	44313	41	57,542,386	54,982,892	-4.4%
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,823	6,366,764,609	6,250,513,636	-1.8%
BUILDING MATERIALS	4441	1,656	5,564,641,460	5,444,816,279	-2.2%
LAWN & GARDEN SUPPLIES	4442	1,167	802,123,149	805,697,357	0.4%
FOOD & BEVERAGES (OFF-PREMISES)	445	4,128	13,177,619,153	13,659,891,733	3.7%
GROCERY & CONVENIENCE STORES	4451	2,228	12,215,554,377	12,642,002,554	3.5%
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,330	828,798,910	867,500,487	4.7%
BEER, WINE AND LIQUOR STORES	4453	570	133,265,866	150,388,692	12.8%
DRUG STORES & PERSONAL CARE STORES	446	1,960	5,446,413,013	5,417,566,008	-0.5%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,648	8,384,875,119	10,256,384,075	22.3%
APPAREL & ACCESSORIES	448	3,669	4,966,032,303	5,130,444,494	3.3%
CLOTHING STORES	4481	2,396	3,803,509,219	3,874,290,469	1.9%
SHOE STORES	4482	178	344,325,606	380,373,723	10.5%
JEWELRY & LUGGAGE STORES	4483	1,095	818,197,478	875,780,302	7.0%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,648	2,923,805,304	2,887,051,476	-1.3%
SPORTING GOODS	45111	1,483	1,583,288,852	1,558,350,034	-1.6%
HOBBY & TOY STORES	45112	468	363,448,300	378,760,200	4.2%
SEWING SUPPLIES	45113	281	155,085,000	159,789,260	3.0%
MUSICAL INSTRUMENTS	45114	220	147,517,339	147,234,000	-0.2%
BOOK, PERIODICAL & MUSIC STORES	45121	892	493,629,980	472,504,241	-4.3%
TAPES & CDs	45122	304	180,835,833	170,413,741	-5.8%
DEPARTMENT STORES	4521	22	3,471,358,875	3,494,946,431	0.7%
GENERAL MERCHANDISE STORES	4529	337	15,693,450,938	16,410,107,353	4.6%
E-COMMERCE & MAIL ORDER	4541	2,604	12,467,079,670	17,212,294,988	38.1%
MISCELLANEOUS RETAILERS	453, 4542, 4543	27,753	11,028,256,400	11,107,262,753	0.7%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>9,526</u>	<u>9,242,398,464</u>	<u>10,424,434,762</u>	<u>12.8%</u>
AIR TRANSPORTATION	481	95	136,234,059	118,545,949	-13.0%
RAILROADS	482	14	132,491,342	140,174,337	5.8%
WATER TRANSPORTATION	483	73	396,729,445	415,539,584	4.7%
TRUCK TRANSPORTATION	484	4,829	4,180,081,401	4,961,081,196	18.7%
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,432	566,900,471	658,583,525	16.2%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	3,083	3,829,961,746	4,130,510,171	7.8%
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>315</u>	<u>648,885,654</u>	<u>642,425,082</u>	<u>-1.0%</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,564</u>	<u>15,898,368,315</u>	<u>16,553,387,959</u>	<u>4.1%</u>
PUBLISHING (EXCEPT INTERNET)	511	1,353	2,940,225,934	2,976,933,168	1.2%
NEWSPAPERS	51111	155	665,084,358	646,682,524	-2.8%
BOOKS & PERIODICALS	51112, 51113	644	415,895,982	495,921,895	19.2%
SOFTWARE	5112	325	1,645,230,738	1,670,676,269	1.5%
OTHER PUBLISHERS	51114, 51119	229	214,014,856	163,652,480	-23.5%
MOTION PICTURE PRODUCTION	512	1,427	643,509,093	696,946,623	8.3%
RADIO & TV BROADCASTING, CABLE TV	515	167	993,357,058	1,105,655,589	11.3%
TELEPHONE & TELECOMMUNICATIONS	517	833	9,298,625,806	9,455,621,606	1.7%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,413	1,411,673,150	1,630,414,244	15.5%
OTHER INFORMATION SERVICES	519	371	610,977,274	687,816,729	12.6%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>17,465</u>	<u>32,379,263,484</u>	<u>31,992,523,665</u>	<u>-1.2%</u>
BANKS & CREDIT UNIONS	522	1,997	13,827,085,164	12,207,011,940	-11.7%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,084	4,751,777,199	5,745,516,679	20.9%
INSURANCE AGENTS & BROKERS	524	4,236	6,074,806,871	6,142,176,222	1.1%
REAL ESTATE AGENTS & BROKERS	531	6,416	3,143,820,701	3,444,791,821	9.6%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,601	4,490,703,410	4,275,187,203	-4.8%
LESSORS OF NONFINANCIAL INTANGIBLES	533	131	91,070,139	177,839,800	95.3%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>161,768</u>	<u>116,580,115,208</u>	<u>119,156,556,089</u>	<u>2.2%</u>
LEGAL SERVICES	5411	6,207	4,207,646,336	4,249,648,081	1.0%
ACCOUNTING SERVICES	5412	5,344	2,164,620,853	2,441,937,335	12.8%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	10,461	8,839,288,826	9,514,898,801	7.6%

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COMPUTER SYSTEM DESIGN SERVICES	5415	6,879	8,282,975,941	9,786,469,572	18.2%
CONSULTING SERVICES	5416	12,367	6,570,669,996	7,377,185,176	12.3%
ADVERTISING & PUBLIC RELATIONS	5418	1,626	1,206,851,473	1,374,457,922	13.9%
OTHER PROFESSIONAL SERVICES	5417, 5419	8,829	6,739,343,284	6,179,459,154	-8.3%
MANAGEMENT SERVICES	55	398	258,112,232	317,924,807	23.2%
ADMINISTRATIVE & SUPPORT SERVICES	561	25,031	12,474,707,230	12,653,787,436	1.4%
EMPLOYMENT SERVICES	5613	1,253	1,652,944,495	1,867,824,313	13.0%
TRAVEL SERVICES	5615	669	944,550,633	717,099,299	-24.1%
INVESTIGATION & SECURITY SERVICES	5616	1,009	792,303,280	831,196,920	4.9%
BUILDING SERVICES & JANITORIAL	5617	7,094	6,769,782,056	6,914,552,270	2.1%
OTHER	5611, 5612, 5614, 5619	15,006	2,315,126,766	2,323,114,634	0.3%
WASTE TREATMENT/ COLLECTION	562	614	2,828,475,983	3,042,682,983	7.6%
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	5,745	1,747,761,524	1,966,993,574	12.5%
HEALTH SERVICES	62	21,143	36,959,078,221	33,141,434,139	-10.3%
PHYSICIANS	6211	3,840	6,724,186,416	7,296,489,153	8.5%
DENTISTS	6212	3,364	2,997,533,528	3,042,573,171	1.5%
OTHER PRACTITIONERS	6213	8,120	2,374,656,456	2,508,013,580	5.6%
HOSPITALS	622	89	11,112,594,614	11,682,230,722	5.1%
NURSING & RETIREMENT HOMES	623	730	1,797,713,059	1,986,795,987	10.5%
SOCIAL SERVICES & DAY CARE	624	3,456	913,790,895	995,716,832	9.0%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,545	11,038,603,253	5,624,074,951	-49.1%
ARTS, ENTERTAINMENT, & RECREATION	71	7,549	2,704,818,540	2,701,404,560	-0.1%
PERFORMING ARTS, SPECTATOR SPORTS	711	4,145	1,213,919,363	1,151,305,033	-5.2%
MUSEUMS, HISTORICAL SITES, ETC.	712	157	62,351,914	64,051,615	2.7%
AMUSEMENT, GAMBLING, RECREATION	713	3,247	1,428,547,263	1,486,047,912	4.0%
ACCOMMODATIONS	721	2,808	2,213,152,798	2,348,104,954	6.1%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	14,140	10,851,133,573	11,228,218,248	3.5%
DRINKING PLACES	7224	1,449	773,029,523	828,585,871	7.2%
AUTO REPAIR & SERVICES	8111	6,847	2,383,786,409	2,340,955,136	-1.8%
OTHER REPAIR SERVICES	8112, 8113, 8114	6,574	1,304,025,336	1,331,296,457	2.1%
PERSONAL SERVICES	812	15,730	3,271,381,115	2,964,760,448	-9.4%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	10,848	1,051,078,369	1,000,860,016	-4.8%
LAUNDRY & DRY CLEANING	8123	976	369,895,797	369,440,930	-0.1%
OTHER PERSONAL SERVICES	8122, 8129	3,906	1,850,406,949	1,594,459,502	-13.8%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,727	587,182,239	566,809,172	-3.5%
PUBLIC ADMINISTRATION, OTHER	92,00	300	212,073,776	229,950,766	8.4%
TOTAL ALL INDUSTRIES		334,389	\$565,583,827,518	\$582,376,076,863	3.0%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
Calendar Year 2010 (\$000's)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$429,263	\$13,857	\$415,406	0.004840	\$2,011
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	4,820,909	223,570	4,597,339	0.001380	6,344
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	4,345,404	1,153,636	3,191,768	0.002750	8,777
4	Insurance Agents/Brokers	14	1,937,961	82,091	1,855,869	0.004840	8,982
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	3,916,729	271,463	3,645,266	0.001380	5,030
6	Processing for Hire/Printing and Publishing	10	2,006,863	337,356	1,669,507	0.004840	8,080
7	Manufacturing	7	24,061,526	801,766	23,259,759	0.004840	112,577
8	Royalties; Child Care	80	1,513,524	203,390	1,310,134	0.004840	6,341
9	Wholesaling	3	172,738,481	62,697,199	110,041,283	0.004840	532,600
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	6,217,863	795,114	5,422,749	0.004840	26,246
11	Public or Nonprofit Hospitals	55	8,875,576	1,840,986	7,034,590	0.015000	105,519
12	For Profit Hospitals, Scientific R&D	135	1,378,283	803,977	574,306	0.015000	8,615
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	4,141,395	1,742	4,139,654	0.004710	19,498
14	Service & Other Activities	4	98,794,175	23,725,189	75,068,986	0.018000	1,351,242
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	507,899	187,827	320,072	0.019300	6,177
16	Retailing of Interstate Transportation Equip.	19	1,423,206	458,450	964,756	0.004840	4,669
17	Retailing	2	177,565,019	38,570,237	138,994,782	0.004710	654,665
18	Non-Mfg Aerospace Product Development	188	190,076	58	190,018	0.009000	1,710
19	FAR Part 145 Repair Stations	189	233,663	5,408	228,255	0.002904	663
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Mfg. of Commercial Airplanes or Components	195	1,626,529	20,047	1,606,482	0.002904	4,665
23	Whlse of Commercial Airplanes or Components	196	10,112,575	2,309,993	7,802,583	0.002904	22,659
24	Retailing of Commercial Airplanes or Components	197	23,944,903	971,199	22,973,705	0.002904	66,716
25	Parimutuel Wagering	193	96,856	84,228	12,628	0.001300	16
26	Processing for Hire Timber Products	300	470,883	791	470,092	0.003424	1,610
27	Extracting Timber, Extracting for Hire Timber	301	374,239	12,179	362,060	0.003424	1,240
28	Manufacturing of Timber or Wood Products	302	3,853,948	372,492	3,481,455	0.003424	11,921
29	Wholesaling of Timber or Wood Products	303	7,230,784	4,307,098	2,923,686	0.003424	10,011
30	Sale of Standing Timber	304	15,622	0	15,622	0.003424	53
31	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			562,824,153	140,251,342	422,572,812		2,988,638

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Retail Sales Tax	1	\$178,385,780	\$77,230,112	\$100,808,236	0.065000	\$6,552,535
33	Use Tax	5	4,523,638	0	4,523,638	0.065000	294,036
TOTAL STATE SALES/USE TAX			182,909,419	77,230,112	105,331,874		6,846,572

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
34	Water Distribution	60	\$972,573	\$62,161	\$910,412	0.050290	\$45,785
35	Sewer Collection	61	486,070	230,943	255,127	0.038520	9,828
36	Power	49	7,296,857	1,552,598	5,744,259	0.038730	222,475
37	Gas Dist., Telegraph	26	1,522,263	14,297	1,507,966	0.038520	58,087
38	Motor Transportation, Railroad, Railroad Car	8	4,968,254	3,754,361	1,213,893	0.019260	23,380
39	Urban Transportation/Vessels Under 65 Feet	12	770,171	294,461	475,710	0.006420	3,054
40	Other Public Service	13	563,218	363,318	199,900	0.019260	3,850
TOTAL PUBLIC UTILITY TAXES			16,579,406	6,272,138	10,307,268		366,458

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
41	Motor Vehicle Sales/Leases	120	\$7,294,537	\$0	\$7,294,537	0.003000	\$21,884
42	Litter Tax	36	57,784,418	0	57,784,418	0.000150	8,668
43	Tobacco Products	20	45,666	0	45,666	0.950000	43,383
44	Refuse Collection	64	1,326,822	406,185	920,637	0.036000	33,143
45	Petroleum Products Tax	57	4,071,798	867,638	3,204,160	0.000000	0
46	Hazardous Substance	65	21,882,334	967,451	20,914,882	0.007000	146,404
47	IMR	79	153,977	0	153,977	0.060000	9,239
48	Solid Fuel Burning Device Fee	59	Devices	0	9	\$ 30.00/Device	259
49	Syrup Tax	54	Gallons	0	8,065	\$ 1.00/Gal	8,065
50	Carbonated Beverage Tax	36	Cases	0	25,569	\$.48/Gal	12,273
51	Tire Fee	73	Tires	0	4,207	\$.90/Tire	3,786
52	Cigar Tax (\$0.67 or more)	194	Cigars	0	1,398	\$.65/Cigar	909
53	Little Cigar Tax	198	20,056	0	20,056	0.000000	0
54	Moist Snuff (1.2 oz. or less)	162	4,437	0	4,437	0.000000	0
55	Moist Snuff (more than 1.2 oz.)	163	43	0	43	0.000000	0
56	State Enhanced 911, TRS & WTAP	93	Switched Lines	0	34,820	\$.53/Line	18,455
57	Wireless State Enhanced 911 Tax	94	Radio Lines	0	61,185	\$.20/Line	12,237

TOTAL OTHER TAXES

318,704

TOTAL STATE TAXES**

\$10,520,372

* Reflects reported tax liability prior to any applicable tax credits.

** Does not include retail sales and use tax collected by county auditors and the Department of Licensing.

*** Tax has not yet taken effect.

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

Table 3-A
County Taxable Retail Sales Comparing
Calendar Year, 2009 to Calendar Year, 2010
(Dollars in Thousands)

County	Calendar Year, 2009	Calendar Year, 2010	Percent Change
Adams	\$213,297	\$201,174	-5.7%
Asotin	\$221,929	\$249,687	12.5%
Benton	\$2,632,481	\$2,731,891	3.8%
Chelan	\$1,304,754	\$1,319,347	1.1%
Clallam	\$891,552	\$916,739	2.8%
Clark	\$3,907,558	\$4,036,328	3.3%
Columbia	\$37,843	\$38,207	1.0%
Cowlitz	\$1,235,240	\$1,331,068	7.8%
Douglas	\$479,911	\$488,304	1.7%
Ferry	\$48,054	\$52,168	8.6%
Franklin	\$920,419	\$964,585	4.8%
Garfield	\$16,300	\$24,095	47.8%
Grant	\$1,225,954	\$1,215,315	-0.9%
Grays Harbor	\$794,390	\$816,076	2.7%
Island	\$749,659	\$705,368	-5.9%
Jefferson	\$355,015	\$331,542	-6.6%
King	\$39,289,481	\$38,789,856	-1.3%
Kitsap	\$3,085,527	\$3,032,890	-1.7%
Kittitas	\$634,395	\$618,901	-2.4%
Klickitat	\$223,474	\$211,678	-5.3%
Lewis	\$1,032,479	\$952,837	-7.7%
Lincoln	\$89,588	\$89,902	0.4%
Mason	\$491,033	\$492,544	0.3%
Okanogan	\$483,294	\$478,217	-1.1%
Pacific	\$201,572	\$195,303	-3.1%
Pend Oreille	\$110,122	\$96,405	-12.5%
Pierce	\$10,473,231	\$10,624,266	1.4%
San Juan	\$340,455	\$345,012	1.3%
Skagit	\$2,013,066	\$1,963,038	-2.5%
Skamania	\$82,459	\$80,453	-2.4%
Snohomish	\$9,646,623	\$9,735,984	0.9%
Spokane	\$6,853,704	\$6,755,693	-1.4%
Stevens	\$342,468	\$339,242	-0.9%
Thurston	\$3,715,805	\$3,800,794	2.3%
Wahkiakum	\$28,727	\$21,293	-25.9%
Walla Walla	\$690,822	\$654,130	-5.3%
Whatcom	\$2,868,930	\$2,906,187	1.3%
Whitman	\$430,127	\$445,977	3.7%
Yakima	\$2,732,339	\$2,722,622	-0.4%
Total	\$100,894,078	\$100,775,116	-0.1%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,443</u>	<u>\$69,759,761</u>	<u>1,380</u>	<u>\$153,049,862</u>
MOTOR VEHICLES & PARTS	441	84	11,511,161	68	11,759,303
NEW & USED AUTO DEALERS	4411	20	2,521,904	19	3,705,149
RV, BOAT, MOTORCYCLE DEALERS	4412	14	176,032	18	3,868,071
AUTOMOTIVE PARTS & TIRE	4413	50	8,813,225	31	4,186,083
FURNITURE & HOME FURNISHING	442	58	940,800	47	1,509,699
ELECTRONICS & APPLIANCES	443	108	2,307,651	112	1,604,913
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	1,493,812	41	647,250
COMPUTERS & SOFTWARE	44312	63	813,721	69	943,424
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	7,397,774	82	8,067,854
BUILDING MATERIALS	4441	77	5,374,332	59	7,184,375
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	2,023,442	23	883,478
FOOD & BEVERAGE STORES	445	28	3,623,777	32	8,779,078
GROCERY & CONVENIENCE STORES	4451	10	3,550,684	6	7,958,012
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	73,094	26	821,066
DRUG/HEALTH STORES	446	74	613,571	81	3,257,007
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	10,499,886	5	1,169,649
APPAREL & ACCESSORIES	448	90	527,419	99	917,401
CLOTHING & SHOE STORES	4481, 4482	77	509,223	85	453,658
JEWELRY & LUGGAGE STORES	4483	13	18,196	14	463,743
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,619,606	126	3,658,159
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	69	640,956	80	3,053,714
BOOK/PERIODICAL/MUSIC STORE	4512	46	978,650	46	604,446
GENERAL MERCHANDISE STORES	452	16	21,066,185	15	103,808,165
DEPARTMENT STORES	4521	4	423,920	4	586,890
GENERAL MERCHANDISE STORES	4529	12	20,642,265	11	103,221,275
E-COMMERCE & MAIL ORDER	4541	166	1,567,992	177	1,987,369
MISCELLANEOUS RETAILERS	453, 4542, 4543	578	8,083,938	536	6,531,264
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>438,598</u>	<u>11</u>	<u>43,932</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>286,772</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>172,141</u>	<u>3</u>	<u>19,977</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>607</u>	<u>38,844,038</u>	<u>380</u>	<u>22,227,256</u>
CONSTRUCTION OF BUILDINGS	236	113	18,868,310	97	7,064,772
HEAVY CONSTRUCTION & HIGHWAYS	237	36	5,128,790	15	1,662,345
SPECIAL TRADE CONTRACTORS	238	458	14,846,939	268	13,500,140
<u>MANUFACTURING</u>	<u>31-33</u>	<u>294</u>	<u>6,581,128</u>	<u>261</u>	<u>3,782,968</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>933</u>	<u>37,866,365</u>	<u>881</u>	<u>13,884,254</u>
DURABLE GOODS	423	663	31,131,545	615	9,440,749
NONDURABLE GOODS	424	261	6,658,847	259	4,409,879
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	75,973	7	33,626
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>507,401</u>	<u>19</u>	<u>1,046,147</u>
<u>INFORMATION</u>	<u>51</u>	<u>201</u>	<u>10,038,601</u>	<u>193</u>	<u>7,319,202</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>954,313</u>	<u>41</u>	<u>883,838</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>129</u>	<u>3,670,542</u>	<u>122</u>	<u>10,294,343</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>196</u>	<u>3,097,213</u>	<u>186</u>	<u>1,257,405</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>256</u>	<u>2,760,358</u>	<u>224</u>	<u>4,725,096</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>729,791</u>	<u>23</u>	<u>1,913,253</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>61</u>	<u>18,216,420</u>	<u>59</u>	<u>24,473,463</u>
ACCOMMODATIONS	721	9	2,858,805	11	5,039,015
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	52	15,357,615	48	19,434,448
<u>OTHER SERVICES</u>	<u>81</u>	<u>190</u>	<u>7,173,480</u>	<u>146</u>	<u>4,485,451</u>
REPAIR & MAINTENANCE	811	146	5,979,861	87	2,551,798
PERSONAL SERVICE	812	33	994,104	45	1,355,528
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	199,516	14	578,125
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>76,758</u>	<u>5</u>	<u>19,962</u>
TOTAL ALL INDUSTRIES		4,441	\$201,173,679	3,936	\$249,686,846

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,371</u>	<u>\$1,420,512,834</u>	<u>3,370</u>	<u>\$578,073,294</u>
MOTOR VEHICLES & PARTS	441	247	252,083,623	179	137,514,024
NEW & USED AUTO DEALERS	4411	78	195,403,913	39	103,511,842
RV, BOAT, MOTORCYCLE DEALERS	4412	56	14,459,109	45	13,150,076
AUTOMOTIVE PARTS & TIRE	4413	113	42,220,601	95	20,852,106
FURNITURE & HOME FURNISHING	442	158	51,391,620	125	10,767,977
ELECTRONICS & APPLIANCES	443	373	65,687,539	264	19,439,266
APPLIANCES, TV & OTHER ELECTRONICS	44311	105	43,781,884	76	4,789,521
COMPUTERS & SOFTWARE	44312	260	21,815,881	182	14,572,043
CAMERA & PHOTO SUPPLIES	44313	8	89,774	6	77,702
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	221	135,489,166	205	76,962,731
BUILDING MATERIALS	4441	162	123,861,420	160	73,792,268
LAWN & GARDEN SUPPLIES & EQUIP.	4442	59	11,627,746	45	3,170,463
FOOD & BEVERAGE STORES	445	153	83,089,267	123	50,651,555
GROCERY & CONVENIENCE STORES	4451	38	76,235,270	33	46,982,389
OTHER FOOD & BEVERAGE STORES	4452, 4453	115	6,853,997	90	3,669,166
DRUG/HEALTH STORES	446	234	36,616,709	168	10,901,893
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	40	53,885,923	37	18,467,778
APPAREL & ACCESSORIES	448	278	113,705,827	210	20,687,299
CLOTHING & SHOE STORES	4481, 4482	219	99,446,592	169	18,300,288
JEWELRY & LUGGAGE STORES	4483	59	14,259,234	41	2,387,011
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	337	62,158,861	280	24,688,100
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	221	48,195,823	184	18,987,454
BOOK/PERIODICAL/MUSIC STORE	4512	116	13,963,037	96	5,700,645
GENERAL MERCHANDISE STORES	452	34	410,951,287	27	119,911,052
DEPARTMENT STORES	4521	9	137,246,151	5	34,318,526
GENERAL MERCHANDISE STORES	4529	25	273,705,135	22	85,592,527
E-COMMERCE & MAIL ORDER	4541	417	21,685,604	306	9,099,575
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,879	133,767,409	1,446	78,982,042
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>62</u>	<u>1,617,420</u>	<u>58</u>	<u>1,667,665</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>505,863</u>	<u>8</u>	<u>629,709</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>2,693,837</u>	<u>16</u>	<u>2,808,418</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,951</u>	<u>344,301,254</u>	<u>1,568</u>	<u>235,484,789</u>
CONSTRUCTION OF BUILDINGS	236	505	152,528,188	457	139,958,518
HEAVY CONSTRUCTION & HIGHWAYS	237	95	21,874,188	87	14,736,628
SPECIAL TRADE CONTRACTORS	238	1,351	169,898,878	1,024	80,789,643
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,035</u>	<u>48,809,334</u>	<u>812</u>	<u>31,972,451</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,437</u>	<u>209,216,845</u>	<u>1,926</u>	<u>102,578,296</u>
DURABLE GOODS	423	1,685	166,070,801	1,352	74,963,742
NONDURABLE GOODS	424	722	42,355,734	555	27,292,996
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	790,310	19	321,559
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>74</u>	<u>2,888,132</u>	<u>58</u>	<u>4,107,592</u>
<u>INFORMATION</u>	<u>51</u>	<u>473</u>	<u>116,007,053</u>	<u>411</u>	<u>46,436,241</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>126</u>	<u>18,294,681</u>	<u>98</u>	<u>10,222,093</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>415</u>	<u>66,903,855</u>	<u>340</u>	<u>30,602,307</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>826</u>	<u>58,495,665</u>	<u>604</u>	<u>29,013,734</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>994</u>	<u>56,840,265</u>	<u>728</u>	<u>24,957,517</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>153</u>	<u>24,748,637</u>	<u>134</u>	<u>14,267,806</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>415</u>	<u>285,709,835</u>	<u>461</u>	<u>172,185,780</u>
ACCOMMODATIONS	721	43	42,045,479	205	71,034,809
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	372	243,664,355	256	101,150,971
<u>OTHER SERVICES</u>	<u>81</u>	<u>767</u>	<u>74,221,589</u>	<u>568</u>	<u>34,200,555</u>
REPAIR & MAINTENANCE	811	469	57,367,689	364	26,050,688
PERSONAL SERVICE	812	237	14,883,018	152	6,460,289
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	61	1,970,882	52	1,689,578
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>122,829</u>	<u>10</u>	<u>138,300</u>
TOTAL ALL INDUSTRIES		14,140	\$2,731,890,939	11,170	\$1,319,346,546

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,269</u>	<u>\$456,886,765</u>	<u>5,962</u>	<u>\$1,896,392,103</u>
MOTOR VEHICLES & PARTS	441	170	74,924,628	294	303,153,944
NEW & USED AUTO DEALERS	4411	41	56,360,105	76	216,841,534
RV, BOAT, MOTORCYCLE DEALERS	4412	37	434,775	67	19,815,877
AUTOMOTIVE PARTS & TIRE	4413	92	18,129,748	151	66,496,534
FURNITURE & HOME FURNISHING	442	124	13,086,841	209	53,607,580
ELECTRONICS & APPLIANCES	443	221	17,055,975	467	61,654,829
APPLIANCES, TV & OTHER ELECTRONICS	44311	69	10,531,109	108	26,390,320
COMPUTERS & SOFTWARE	44312	147	6,511,244	352	35,020,250
CAMERA & PHOTO SUPPLIES	44313	5	13,622	7	244,259
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	201	63,086,555	346	201,120,930
BUILDING MATERIALS	4441	137	55,288,457	230	177,556,963
LAWN & GARDEN SUPPLIES & EQUIP.	4442	64	7,798,098	116	23,563,967
FOOD & BEVERAGE STORES	445	101	48,382,429	255	179,587,959
GROCERY & CONVENIENCE STORES	4451	28	46,239,180	85	169,613,327
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	2,143,249	170	9,974,632
DRUG/HEALTH STORES	446	149	14,629,583	271	57,813,158
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	28,390,912	111	78,937,688
APPAREL & ACCESSORIES	448	201	8,400,430	357	108,467,962
CLOTHING & SHOE STORES	4481, 4482	156	7,131,622	275	97,180,069
JEWELRY & LUGGAGE STORES	4483	45	1,268,809	82	11,287,894
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	281	13,056,896	424	62,975,934
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	183	10,193,142	275	45,224,024
BOOK/PERIODICAL/MUSIC STORE	4512	98	2,863,754	149	17,751,909
GENERAL MERCHANDISE STORES	452	32	123,640,876	41	543,234,778
DEPARTMENT STORES	4521	4	6,927,251	8	144,838,800
GENERAL MERCHANDISE STORES	4529	28	116,713,625	33	398,395,978
E-COMMERCE & MAIL ORDER	4541	329	8,423,436	548	35,621,849
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,433	43,808,204	2,639	210,215,492
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>77</u>	<u>2,968,010</u>	<u>132</u>	<u>27,389,701</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>877,004</u>	<u>15</u>	<u>1,655,610</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>154,424</u>	<u>18</u>	<u>6,624,774</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,226</u>	<u>141,039,081</u>	<u>3,744</u>	<u>574,318,753</u>
CONSTRUCTION OF BUILDINGS	236	329	81,953,833	999	252,067,850
HEAVY CONSTRUCTION & HIGHWAYS	237	58	7,570,529	143	67,029,370
SPECIAL TRADE CONTRACTORS	238	839	51,514,720	2,602	255,221,533
<u>MANUFACTURING</u>	<u>31-33</u>	<u>732</u>	<u>16,729,040</u>	<u>1,418</u>	<u>60,125,507</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,790</u>	<u>60,637,646</u>	<u>2,975</u>	<u>258,722,145</u>
DURABLE GOODS	423	1,230	46,666,000	2,024	209,652,952
NONDURABLE GOODS	424	537	13,690,120	910	48,090,821
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	281,526	41	978,372
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>61</u>	<u>2,504,942</u>	<u>157</u>	<u>13,338,306</u>
<u>INFORMATION</u>	<u>51</u>	<u>363</u>	<u>40,814,755</u>	<u>643</u>	<u>255,448,026</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>99</u>	<u>4,258,577</u>	<u>166</u>	<u>33,475,838</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>259</u>	<u>14,372,918</u>	<u>551</u>	<u>91,384,549</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>541</u>	<u>12,202,077</u>	<u>1,332</u>	<u>49,953,654</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>700</u>	<u>16,464,335</u>	<u>1,747</u>	<u>114,049,759</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>142</u>	<u>7,924,069</u>	<u>274</u>	<u>44,455,341</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>374</u>	<u>103,948,638</u>	<u>785</u>	<u>466,858,135</u>
ACCOMMODATIONS	721	145	29,014,328	55	50,286,075
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	229	74,934,309	730	416,572,060
<u>OTHER SERVICES</u>	<u>81</u>	<u>596</u>	<u>34,848,553</u>	<u>1,458</u>	<u>141,180,659</u>
REPAIR & MAINTENANCE	811	395	29,265,872	908	112,002,607
PERSONAL SERVICE	812	147	4,396,412	460	27,078,955
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	1,186,269	90	2,099,097
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>108,458</u>	<u>17</u>	<u>954,918</u>
TOTAL ALL INDUSTRIES		10,265	\$916,739,293	21,394	\$4,036,327,779

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>760</u>	<u>\$11,001,041</u>	<u>3,236</u>	<u>\$608,810,905</u>
MOTOR VEHICLES & PARTS	441	40	645,572	181	163,055,775
NEW & USED AUTO DEALERS	4411	7	219,049	44	129,439,181
RV, BOAT, MOTORCYCLE DEALERS	4412	8	30,753	31	7,054,267
AUTOMOTIVE PARTS & TIRE	4413	25	395,770	106	26,562,328
FURNITURE & HOME FURNISHING	442	21	334,512	114	12,976,685
ELECTRONICS & APPLIANCES	443	54	622,655	248	13,993,127
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	118,558	76	6,151,172
COMPUTERS & SOFTWARE	44312	34	504,098	168	7,803,231
CAMERA & PHOTO SUPPLIES	44313	0	0	4	38,724
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	48	2,312,334	219	68,396,434
BUILDING MATERIALS	4441	34	1,923,708	159	60,806,783
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	388,626	60	7,589,651
FOOD & BEVERAGE STORES	445	13	2,760,370	120	56,074,165
GROCERY & CONVENIENCE STORES	4451	4	2,612,605	40	54,683,557
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	147,765	80	1,390,608
DRUG/HEALTH STORES	446	38	198,491	160	18,509,049
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	510,578	56	51,489,620
APPAREL & ACCESSORIES	448	59	97,845	172	11,693,588
CLOTHING & SHOE STORES	4481, 4482	53	93,179	131	6,776,676
JEWELRY & LUGGAGE STORES	4483	6	4,666	41	4,916,912
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	72	522,898	266	14,110,160
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	359,430	169	11,490,887
BOOK/PERIODICAL/MUSIC STORE	4512	29	163,468	97	2,619,273
GENERAL MERCHANDISE STORES	452	9	210,385	29	136,574,481
DEPARTMENT STORES	4521	4	156,269	8	52,780,278
GENERAL MERCHANDISE STORES	4529	5	54,116	21	83,794,203
E-COMMERCE & MAIL ORDER	4541	111	444,677	326	7,360,270
MISCELLANEOUS RETAILERS	453, 4542, 4543	291	2,340,722	1,345	54,577,551
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>65,138</u>	<u>62</u>	<u>1,712,678</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>272,772</u>	<u>14</u>	<u>2,576,493</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>126,506</u>	<u>14</u>	<u>1,178,038</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>207</u>	<u>6,120,099</u>	<u>1,776</u>	<u>303,872,121</u>
CONSTRUCTION OF BUILDINGS	236	38	2,021,234	369	192,470,509
HEAVY CONSTRUCTION & HIGHWAYS	237	16	878,885	106	52,422,748
SPECIAL TRADE CONTRACTORS	238	153	3,219,980	1,301	58,978,865
<u>MANUFACTURING</u>	<u>31-33</u>	<u>129</u>	<u>1,065,403</u>	<u>736</u>	<u>25,671,946</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>429</u>	<u>7,722,537</u>	<u>1,937</u>	<u>88,806,950</u>
DURABLE GOODS	423	291	4,256,263	1,387	73,854,361
NONDURABLE GOODS	424	134	3,457,919	527	14,741,455
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	8,356	23	211,134
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>114,507</u>	<u>81</u>	<u>4,172,400</u>
<u>INFORMATION</u>	<u>51</u>	<u>127</u>	<u>2,664,346</u>	<u>388</u>	<u>59,026,125</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>23</u>	<u>153,200</u>	<u>93</u>	<u>5,352,351</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>59</u>	<u>1,118,509</u>	<u>309</u>	<u>26,679,647</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>99</u>	<u>1,485,536</u>	<u>521</u>	<u>14,343,185</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>128</u>	<u>733,211</u>	<u>775</u>	<u>20,556,716</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>829,124</u>	<u>86</u>	<u>8,810,585</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>35</u>	<u>2,769,303</u>	<u>301</u>	<u>123,739,263</u>
ACCOMMODATIONS	721	10	848,102	51	13,495,411
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	25	1,921,201	250	110,243,852
<u>OTHER SERVICES</u>	<u>81</u>	<u>55</u>	<u>1,957,652</u>	<u>621</u>	<u>34,930,895</u>
REPAIR & MAINTENANCE	811	29	1,567,570	416	26,406,692
PERSONAL SERVICE	812	20	242,277	163	6,682,502
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	147,805	42	1,841,701
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>7,636</u>	<u>12</u>	<u>827,187</u>
TOTAL ALL INDUSTRIES		2,091	\$38,206,520	10,963	\$1,331,067,710

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,772</u>	<u>\$238,887,455</u>	<u>966</u>	<u>\$18,055,246</u>
MOTOR VEHICLES & PARTS	441	97	37,111,337	53	2,650,990
NEW & USED AUTO DEALERS	4411	22	25,403,732	15	808,793
RV, BOAT, MOTORCYCLE DEALERS	4412	20	3,304,570	10	9,333
AUTOMOTIVE PARTS & TIRE	4413	55	8,403,036	28	1,832,864
FURNITURE & HOME FURNISHING	442	66	9,301,080	31	279,213
ELECTRONICS & APPLIANCES	443	141	6,608,835	62	827,949
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	1,550,998	28	554,085
COMPUTERS & SOFTWARE	44312	92	5,057,003	34	273,863
CAMERA & PHOTO SUPPLIES	44313	3	834	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	11,564,123	71	2,906,518
BUILDING MATERIALS	4441	97	6,322,581	51	2,246,322
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	5,241,542	20	660,196
FOOD & BEVERAGE STORES	445	58	17,522,930	25	2,775,360
GROCERY & CONVENIENCE STORES	4451	13	16,283,222	6	2,763,414
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	1,239,708	19	11,946
DRUG/HEALTH STORES	446	84	3,967,794	48	326,965
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	7,580,478	11	3,321,218
APPAREL & ACCESSORIES	448	130	8,837,102	72	252,413
CLOTHING & SHOE STORES	4481, 4482	106	6,536,511	64	250,372
JEWELRY & LUGGAGE STORES	4483	24	2,300,591	8	2,040
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	156	3,773,811	87	382,548
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	100	3,398,876	53	270,160
BOOK/PERIODICAL/MUSIC STORE	4512	56	374,934	34	112,388
GENERAL MERCHANDISE STORES	452	21	112,241,407	11	265,661
DEPARTMENT STORES	4521	6	28,386,229	4	187,850
GENERAL MERCHANDISE STORES	4529	15	83,855,178	7	77,811
E-COMMERCE & MAIL ORDER	4541	199	3,135,908	134	754,470
MISCELLANEOUS RETAILERS	453, 4542, 4543	684	17,242,651	361	3,311,942
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>188,448</u>	<u>15</u>	<u>457,901</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>87,952</u>	<u>5</u>	<u>1,549,112</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>242,287</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>808</u>	<u>69,441,526</u>	<u>195</u>	<u>12,075,933</u>
CONSTRUCTION OF BUILDINGS	236	200	27,328,937	48	3,336,343
HEAVY CONSTRUCTION & HIGHWAYS	237	55	19,047,903	15	3,865,681
SPECIAL TRADE CONTRACTORS	238	553	23,064,687	132	4,873,909
<u>MANUFACTURING</u>	<u>31-33</u>	<u>374</u>	<u>6,137,942</u>	<u>153</u>	<u>1,898,240</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,010</u>	<u>60,674,818</u>	<u>522</u>	<u>6,785,879</u>
DURABLE GOODS	423	701	52,914,201	375	5,112,129
NONDURABLE GOODS	424	298	7,710,550	144	1,655,563
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	50,067	3	18,187
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>2,242,941</u>	<u>6</u>	<u>21,833</u>
<u>INFORMATION</u>	<u>51</u>	<u>243</u>	<u>19,813,239</u>	<u>143</u>	<u>3,221,329</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>1,371,638</u>	<u>21</u>	<u>91,726</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>158</u>	<u>7,042,530</u>	<u>51</u>	<u>1,054,874</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>266</u>	<u>31,329,064</u>	<u>106</u>	<u>386,747</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>389</u>	<u>5,951,064</u>	<u>137</u>	<u>652,315</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>7,057,910</u>	<u>8</u>	<u>336,021</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>86</u>	<u>30,219,791</u>	<u>32</u>	<u>4,072,582</u>
ACCOMMODATIONS	721	11	2,225,202	14	1,722,315
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	75	27,994,589	18	2,350,267
<u>OTHER SERVICES</u>	<u>81</u>	<u>228</u>	<u>7,535,572</u>	<u>81</u>	<u>1,454,450</u>
REPAIR & MAINTENANCE	811	153	5,253,518	55	1,241,072
PERSONAL SERVICE	812	56	2,149,936	18	134,613
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	132,118	8	78,765
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>80,218</u>	<u>4</u>	<u>15,446</u>
TOTAL ALL INDUSTRIES		5,484	\$488,304,396	2,447	\$52,168,205

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,575</u>	<u>\$401,825,901</u>	<u>503</u>	<u>\$7,496,247</u>
MOTOR VEHICLES & PARTS	441	160	150,447,183	21	1,976,669
NEW & USED AUTO DEALERS	4411	33	93,347,226	4	1,628,367
RV, BOAT, MOTORCYCLE DEALERS	4412	32	31,038,461	5	1,045
AUTOMOTIVE PARTS & TIRE	4413	95	26,061,497	12	347,257
FURNITURE & HOME FURNISHING	442	73	6,225,491	15	50,206
ELECTRONICS & APPLIANCES	443	196	8,807,659	48	214,900
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	3,584,925	22	180,031
COMPUTERS & SOFTWARE	44312	127	5,162,394	23	28,162
CAMERA & PHOTO SUPPLIES	44313	4	60,340	3	6,707
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	158	47,168,344	42	2,143,530
BUILDING MATERIALS	4441	116	43,308,270	33	2,001,549
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	3,860,074	9	141,981
FOOD & BEVERAGE STORES	445	83	26,953,546	7	1,278,774
GROCERY & CONVENIENCE STORES	4451	25	25,655,367	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	1,298,179	5	1,293
DRUG/HEALTH STORES	446	124	13,336,962	23	333,102
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	22,968,660	D	D
APPAREL & ACCESSORIES	448	174	5,388,214	39	51,088
CLOTHING & SHOE STORES	4481, 4482	147	5,080,658	36	40,750
JEWELRY & LUGGAGE STORES	4483	27	307,556	3	10,338
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	198	8,286,514	48	93,008
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	4,276,801	32	74,051
BOOK/PERIODICAL/MUSIC STORE	4512	69	4,009,713	16	18,957
GENERAL MERCHANDISE STORES	452	20	64,522,447	5	100,325
DEPARTMENT STORES	4521	4	2,266,447	3	79,735
GENERAL MERCHANDISE STORES	4529	16	62,256,000	D	D
E-COMMERCE & MAIL ORDER	4541	238	4,508,892	74	207,921
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,124	43,211,990	180	918,213
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>7,710,798</u>	<u>5</u>	<u>24,101</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>2,001,295</u>	<u>5</u>	<u>727,991</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>239,758</u>	<u>3</u>	<u>51,365</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,240</u>	<u>150,999,107</u>	<u>145</u>	<u>4,550,002</u>
CONSTRUCTION OF BUILDINGS	236	273	63,446,235	21	632,997
HEAVY CONSTRUCTION & HIGHWAYS	237	84	14,158,941	9	1,014,555
SPECIAL TRADE CONTRACTORS	238	883	73,393,931	115	2,902,451
<u>MANUFACTURING</u>	<u>31-33</u>	<u>546</u>	<u>19,822,954</u>	<u>74</u>	<u>609,725</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,606</u>	<u>131,938,926</u>	<u>292</u>	<u>7,104,743</u>
DURABLE GOODS	423	1,147	105,732,669	209	4,186,374
NONDURABLE GOODS	424	443	25,514,698	81	2,912,642
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	691,560	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>55</u>	<u>8,296,845</u>	<u>4</u>	<u>113,588</u>
<u>INFORMATION</u>	<u>51</u>	<u>330</u>	<u>40,080,925</u>	<u>81</u>	<u>1,163,859</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>85</u>	<u>5,301,435</u>	<u>11</u>	<u>41,694</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>269</u>	<u>37,210,848</u>	<u>51</u>	<u>806,430</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>415</u>	<u>9,128,982</u>	<u>56</u>	<u>199,432</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>528</u>	<u>16,441,497</u>	<u>66</u>	<u>301,532</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>47</u>	<u>3,933,886</u>	<u>3</u>	<u>987</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>176</u>	<u>70,792,244</u>	<u>13</u>	<u>387,499</u>
ACCOMMODATIONS	721	19	14,860,148	4	58,757
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	157	55,932,097	9	328,742
<u>OTHER SERVICES</u>	<u>81</u>	<u>389</u>	<u>58,108,656</u>	<u>43</u>	<u>488,001</u>
REPAIR & MAINTENANCE	811	281	50,856,056	28	391,681
PERSONAL SERVICE	812	79	6,301,752	11	95,886
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	950,848	4	434
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>750,823</u>	<u>4</u>	<u>28,015</u>
TOTAL ALL INDUSTRIES		8,324	\$964,584,879	1,359	\$24,095,211

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,948</u>	<u>\$504,802,418</u>	<u>3,074</u>	<u>\$363,767,043</u>
MOTOR VEHICLES & PARTS	441	201	92,029,235	161	69,572,409
NEW & USED AUTO DEALERS	4411	50	57,758,249	41	49,839,941
RV, BOAT, MOTORCYCLE DEALERS	4412	48	8,053,833	35	1,248,795
AUTOMOTIVE PARTS & TIRE	4413	103	26,217,153	85	18,483,673
FURNITURE & HOME FURNISHING	442	118	9,670,871	104	7,609,581
ELECTRONICS & APPLIANCES	443	234	33,558,222	220	7,518,722
APPLIANCES, TV & OTHER ELECTRONICS	44311	84	9,182,874	69	3,152,751
COMPUTERS & SOFTWARE	44312	144	24,349,193	146	4,347,813
CAMERA & PHOTO SUPPLIES	44313	6	26,155	5	18,158
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	189	76,013,153	195	54,130,311
BUILDING MATERIALS	4441	138	59,128,368	138	50,073,696
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	16,884,785	57	4,056,615
FOOD & BEVERAGE STORES	445	100	39,341,379	119	46,905,122
GROCERY & CONVENIENCE STORES	4451	38	38,204,764	56	44,919,302
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	1,136,615	63	1,985,821
DRUG/HEALTH STORES	446	147	8,041,715	141	9,931,468
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	37,468,770	38	33,820,371
APPAREL & ACCESSORIES	448	185	12,215,671	195	7,888,669
CLOTHING & SHOE STORES	4481, 4482	157	10,536,764	152	5,807,705
JEWELRY & LUGGAGE STORES	4483	28	1,678,906	43	2,080,964
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	232	10,248,176	240	6,865,437
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	153	6,167,180	149	5,069,153
BOOK/PERIODICAL/MUSIC STORE	4512	79	4,080,997	91	1,796,284
GENERAL MERCHANDISE STORES	452	25	92,547,511	30	76,098,498
DEPARTMENT STORES	4521	4	1,794,017	5	18,630,285
GENERAL MERCHANDISE STORES	4529	21	90,753,494	25	57,468,213
E-COMMERCE & MAIL ORDER	4541	279	6,723,395	271	5,856,739
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,189	86,944,319	1,360	37,569,714
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>57</u>	<u>4,822,599</u>	<u>70</u>	<u>2,661,134</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>178,898</u>	<u>12</u>	<u>2,982,569</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>3,168,510</u>	<u>13</u>	<u>82,929</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,364</u>	<u>206,471,604</u>	<u>1,329</u>	<u>151,490,093</u>
CONSTRUCTION OF BUILDINGS	236	310	84,904,392	362	54,133,602
HEAVY CONSTRUCTION & HIGHWAYS	237	91	43,520,095	82	34,474,263
SPECIAL TRADE CONTRACTORS	238	963	78,047,117	885	62,882,228
<u>MANUFACTURING</u>	<u>31-33</u>	<u>699</u>	<u>31,060,289</u>	<u>656</u>	<u>16,776,722</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,874</u>	<u>175,506,243</u>	<u>1,663</u>	<u>60,431,001</u>
DURABLE GOODS	423	1,318	131,462,949	1,178	46,888,513
NONDURABLE GOODS	424	532	43,708,587	467	13,363,257
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	334,707	18	179,231
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>54</u>	<u>3,756,613</u>	<u>55</u>	<u>4,729,648</u>
<u>INFORMATION</u>	<u>51</u>	<u>368</u>	<u>50,650,419</u>	<u>355</u>	<u>39,837,240</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>95</u>	<u>7,239,382</u>	<u>95</u>	<u>3,856,614</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>279</u>	<u>27,537,348</u>	<u>273</u>	<u>15,931,556</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>485</u>	<u>21,344,116</u>	<u>471</u>	<u>10,159,032</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>582</u>	<u>25,300,267</u>	<u>570</u>	<u>9,985,894</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>78</u>	<u>8,024,736</u>	<u>101</u>	<u>5,733,616</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>296</u>	<u>105,527,249</u>	<u>369</u>	<u>105,887,014</u>
ACCOMMODATIONS	721	62	21,859,722	124	33,890,762
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	234	83,667,526	245	71,996,252
<u>OTHER SERVICES</u>	<u>81</u>	<u>549</u>	<u>39,703,147</u>	<u>464</u>	<u>21,571,168</u>
REPAIR & MAINTENANCE	811	373	32,707,669	311	16,246,292
PERSONAL SERVICE	812	125	5,624,237	107	3,765,937
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	1,371,241	46	1,558,940
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>221,164</u>	<u>10</u>	<u>191,822</u>
TOTAL ALL INDUSTRIES		9,765	\$1,215,315,000	9,581	\$816,075,515

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,504</u>	<u>\$292,356,318</u>	<u>2,444</u>	<u>\$119,884,682</u>
MOTOR VEHICLES & PARTS	441	155	27,976,247	117	9,896,078
NEW & USED AUTO DEALERS	4411	27	11,425,777	19	1,589,277
RV, BOAT, MOTORCYCLE DEALERS	4412	50	3,854,234	46	3,320,344
AUTOMOTIVE PARTS & TIRE	4413	78	12,696,236	52	4,986,457
FURNITURE & HOME FURNISHING	442	182	14,676,511	124	5,593,468
ELECTRONICS & APPLIANCES	443	232	14,560,050	158	4,883,181
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	8,951,033	58	1,915,223
COMPUTERS & SOFTWARE	44312	142	5,119,299	97	2,953,013
CAMERA & PHOTO SUPPLIES	44313	4	489,718	3	14,945
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	230	54,356,436	176	19,810,983
BUILDING MATERIALS	4441	175	51,167,817	121	17,791,990
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	3,188,619	55	2,018,993
FOOD & BEVERAGE STORES	445	117	31,015,705	77	15,331,596
GROCERY & CONVENIENCE STORES	4451	15	28,058,033	11	14,586,198
OTHER FOOD & BEVERAGE STORES	4452, 4453	102	2,957,672	66	745,398
DRUG/HEALTH STORES	446	153	9,328,407	114	4,392,805
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	15,496,518	11	9,140,190
APPAREL & ACCESSORIES	448	220	7,185,305	162	5,015,400
CLOTHING & SHOE STORES	4481, 4482	175	5,316,592	134	4,572,260
JEWELRY & LUGGAGE STORES	4483	45	1,868,713	28	443,140
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	287	6,083,717	199	4,529,199
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	176	4,657,893	129	3,409,800
BOOK/PERIODICAL/MUSIC STORE	4512	111	1,425,825	70	1,119,398
GENERAL MERCHANDISE STORES	452	30	54,947,212	22	12,188,691
DEPARTMENT STORES	4521	5	2,923,749	4	1,394,889
GENERAL MERCHANDISE STORES	4529	25	52,023,463	18	10,793,801
E-COMMERCE & MAIL ORDER	4541	333	10,735,261	263	4,655,858
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,547	45,994,950	1,021	24,447,234
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>77</u>	<u>812,867</u>	<u>51</u>	<u>459,961</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>1,043,310</u>	<u>7</u>	<u>1,096,685</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>2,325,548</u>	<u>7</u>	<u>140,410</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,142</u>	<u>140,681,462</u>	<u>1,032</u>	<u>60,395,490</u>
CONSTRUCTION OF BUILDINGS	236	573	81,672,181	297	28,143,883
HEAVY CONSTRUCTION & HIGHWAYS	237	87	9,991,217	53	8,687,386
SPECIAL TRADE CONTRACTORS	238	1,482	49,018,064	682	23,564,222
<u>MANUFACTURING</u>	<u>31-33</u>	<u>759</u>	<u>16,008,165</u>	<u>564</u>	<u>22,920,077</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,615</u>	<u>53,066,296</u>	<u>1,275</u>	<u>22,476,989</u>
DURABLE GOODS	423	1,089	24,437,027	854	15,630,177
NONDURABLE GOODS	424	509	28,024,378	405	6,800,651
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	604,892	16	46,161
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>53</u>	<u>1,356,379</u>	<u>46</u>	<u>1,136,588</u>
<u>INFORMATION</u>	<u>51</u>	<u>385</u>	<u>41,387,901</u>	<u>302</u>	<u>17,120,044</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>93</u>	<u>3,652,209</u>	<u>61</u>	<u>1,772,785</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>270</u>	<u>10,307,261</u>	<u>179</u>	<u>4,673,554</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>618</u>	<u>11,213,523</u>	<u>385</u>	<u>4,782,390</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>870</u>	<u>24,487,020</u>	<u>504</u>	<u>7,040,561</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>172</u>	<u>11,361,819</u>	<u>93</u>	<u>5,676,806</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>324</u>	<u>74,427,367</u>	<u>214</u>	<u>46,972,331</u>
ACCOMMODATIONS	721	118	12,286,422	72	11,937,891
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	206	62,140,945	142	35,034,440
<u>OTHER SERVICES</u>	<u>81</u>	<u>550</u>	<u>20,676,125</u>	<u>345</u>	<u>14,617,033</u>
REPAIR & MAINTENANCE	811	362	14,875,683	224	12,314,183
PERSONAL SERVICE	812	145	4,116,555	87	1,690,860
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	1,683,887	34	611,990
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>204,102</u>	<u>9</u>	<u>376,026</u>
TOTAL ALL INDUSTRIES		11,467	\$705,367,672	7,518	\$331,542,413

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>19,528</u>	<u>\$15,974,745,200</u>	<u>5,683</u>	<u>1,629,434,839</u>
MOTOR VEHICLES & PARTS	441	892	3,062,376,319	270	327,809,384
NEW & USED AUTO DEALERS	4411	359	2,530,733,619	67	251,716,154
RV, BOAT, MOTORCYCLE DEALERS	4412	206	208,197,615	75	27,305,157
AUTOMOTIVE PARTS & TIRE	4413	327	323,445,085	128	48,788,072
FURNITURE & HOME FURNISHING	442	841	779,589,258	269	48,836,112
ELECTRONICS & APPLIANCES	443	1,236	1,423,549,410	424	74,160,101
APPLIANCES, TV & OTHER ELECTRONICS	44311	375	538,901,808	143	46,982,059
COMPUTERS & SOFTWARE	44312	842	846,127,639	272	27,064,424
CAMERA & PHOTO SUPPLIES	44313	19	38,519,964	9	113,618
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	958	1,155,000,847	369	202,515,468
BUILDING MATERIALS	4441	662	1,082,857,657	249	178,768,733
LAWN & GARDEN SUPPLIES & EQUIP.	4442	296	72,143,190	120	23,746,735
FOOD & BEVERAGE STORES	445	1,337	1,103,142,826	249	128,045,432
GROCERY & CONVENIENCE STORES	4451	731	1,006,543,581	75	124,562,672
OTHER FOOD & BEVERAGE STORES	4452, 4453	606	96,599,245	174	3,482,760
DRUG/HEALTH STORES	446	740	560,600,286	236	43,378,274
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	365	330,509,174	59	49,500,109
APPAREL & ACCESSORIES	448	1,580	1,611,894,250	357	82,540,550
CLOTHING & SHOE STORES	4481, 4482	1,114	1,448,652,918	272	70,282,188
JEWELRY & LUGGAGE STORES	4483	466	163,241,332	85	12,258,361
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,296	783,534,860	421	72,641,005
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	790	582,772,152	267	52,902,249
BOOK/PERIODICAL/MUSIC STORE	4512	506	200,762,707	154	19,738,756
GENERAL MERCHANDISE STORES	452	118	2,788,389,308	40	411,685,402
DEPARTMENT STORES	4521	12	1,020,923,964	7	112,266,729
GENERAL MERCHANDISE STORES	4529	106	1,767,465,344	33	299,418,673
E-COMMERCE & MAIL ORDER	4541	1,173	390,495,925	486	32,281,631
MISCELLANEOUS RETAILERS	453, 4542, 4543	8,992	1,985,662,737	2,503	156,041,374
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>291</u>	<u>41,699,772</u>	<u>102</u>	<u>2,777,856</u>
<u>MINING</u>	<u>21</u>	<u>40</u>	<u>14,925,919</u>	<u>13</u>	<u>2,528,827</u>
<u>UTILITIES</u>	<u>22</u>	<u>58</u>	<u>14,119,293</u>	<u>20</u>	<u>2,720,615</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>16,387</u>	<u>6,350,639,486</u>	<u>3,799</u>	<u>404,825,614</u>
CONSTRUCTION OF BUILDINGS	236	5,886	3,736,305,286	1,087	200,491,717
HEAVY CONSTRUCTION & HIGHWAYS	237	456	632,331,349	148	47,284,448
SPECIAL TRADE CONTRACTORS	238	10,045	1,982,002,851	2,564	157,049,449
<u>MANUFACTURING</u>	<u>31-33</u>	<u>4,183</u>	<u>832,037,917</u>	<u>1,380</u>	<u>44,869,972</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>6,063</u>	<u>2,997,544,590</u>	<u>2,614</u>	<u>165,887,256</u>
DURABLE GOODS	423	3,875	2,536,660,580	1,739	122,172,782
NONDURABLE GOODS	424	2,097	446,718,201	838	43,315,108
ELECTRONIC MARKETS, AGENTS & BROKERS	425	91	14,165,810	37	399,366
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>649</u>	<u>207,472,164</u>	<u>98</u>	<u>6,246,312</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,580</u>	<u>1,966,650,536</u>	<u>564</u>	<u>155,631,589</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>361</u>	<u>302,256,926</u>	<u>138</u>	<u>15,145,949</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,655</u>	<u>1,154,376,184</u>	<u>444</u>	<u>57,553,402</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>6,154</u>	<u>1,075,537,957</u>	<u>1,164</u>	<u>40,086,507</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>7,635</u>	<u>1,100,847,724</u>	<u>1,603</u>	<u>77,875,035</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,768</u>	<u>480,965,315</u>	<u>263</u>	<u>27,728,171</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,897</u>	<u>4,982,814,576</u>	<u>674</u>	<u>299,643,160</u>
ACCOMMODATIONS	721	423	1,145,459,160	78	24,571,481
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,474	3,837,355,416	596	275,071,679
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,514</u>	<u>1,279,434,085</u>	<u>1,230</u>	<u>96,018,433</u>
REPAIR & MAINTENANCE	811	3,627	777,895,495	801	74,027,658
PERSONAL SERVICE	812	2,515	472,920,254	343	20,462,436
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	372	28,618,336	86	1,528,339
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>49</u>	<u>13,598,439</u>	<u>16</u>	<u>3,915,017</u>
TOTAL ALL INDUSTRIES		78,839	\$38,789,855,551	19,806	3,032,889,563

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,524</u>	<u>\$227,348,727</u>	<u>1,545</u>	<u>\$51,191,157</u>
MOTOR VEHICLES & PARTS	441	141	43,288,662	86	7,494,598
NEW & USED AUTO DEALERS	4411	28	21,676,948	15	1,851,511
RV, BOAT, MOTORCYCLE DEALERS	4412	38	9,705,472	16	29,221
AUTOMOTIVE PARTS & TIRE	4413	75	11,906,242	55	5,613,867
FURNITURE & HOME FURNISHING	442	104	8,174,565	47	488,529
ELECTRONICS & APPLIANCES	443	178	6,897,468	108	1,447,703
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	3,926,494	39	608,214
COMPUTERS & SOFTWARE	44312	115	2,926,049	67	839,155
CAMERA & PHOTO SUPPLIES	44313	8	44,926	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	193	28,303,798	106	6,046,701
BUILDING MATERIALS	4441	149	17,637,142	82	4,827,771
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	10,666,656	24	1,218,930
FOOD & BEVERAGE STORES	445	80	26,288,968	43	8,180,856
GROCERY & CONVENIENCE STORES	4451	19	23,199,313	12	8,017,774
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	3,089,655	31	163,082
DRUG/HEALTH STORES	446	118	3,170,823	82	2,231,207
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	20,061,851	14	9,706,186
APPAREL & ACCESSORIES	448	158	4,875,721	102	408,671
CLOTHING & SHOE STORES	4481, 4482	131	3,714,624	88	365,243
JEWELRY & LUGGAGE STORES	4483	27	1,161,097	14	43,428
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	208	5,660,488	136	1,067,246
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	130	4,644,155	81	756,633
BOOK/PERIODICAL/MUSIC STORE	4512	78	1,016,333	55	310,612
GENERAL MERCHANDISE STORES	452	26	44,432,730	13	962,977
DEPARTMENT STORES	4521	4	828,334	4	391,276
GENERAL MERCHANDISE STORES	4529	22	43,604,396	9	571,702
E-COMMERCE & MAIL ORDER	4541	267	4,806,645	182	2,016,779
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,014	31,387,009	626	11,139,703
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>63</u>	<u>2,813,264</u>	<u>47</u>	<u>2,228,667</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>336,770</u>	<u>8</u>	<u>281,526</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>246,371</u>	<u>9</u>	<u>126,842</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,295</u>	<u>138,010,762</u>	<u>703</u>	<u>65,332,302</u>
CONSTRUCTION OF BUILDINGS	236	303	67,360,131	170	16,616,477
HEAVY CONSTRUCTION & HIGHWAYS	237	73	27,730,733	47	25,583,923
SPECIAL TRADE CONTRACTORS	238	919	42,919,899	486	23,131,902
<u>MANUFACTURING</u>	<u>31-33</u>	<u>528</u>	<u>12,995,609</u>	<u>350</u>	<u>8,418,382</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,454</u>	<u>45,761,748</u>	<u>1,046</u>	<u>31,818,670</u>
DURABLE GOODS	423	1,011	32,185,602	759	23,556,566
NONDURABLE GOODS	424	426	13,413,064	280	8,197,024
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	163,081	7	65,080
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>3,253,380</u>	<u>33</u>	<u>2,723,231</u>
<u>INFORMATION</u>	<u>51</u>	<u>329</u>	<u>24,885,346</u>	<u>217</u>	<u>11,616,438</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>5,075,366</u>	<u>51</u>	<u>1,618,585</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>246</u>	<u>15,694,501</u>	<u>153</u>	<u>8,190,785</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>408</u>	<u>5,298,813</u>	<u>204</u>	<u>3,382,672</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>525</u>	<u>21,269,008</u>	<u>269</u>	<u>4,793,410</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>104</u>	<u>14,936,625</u>	<u>31</u>	<u>1,861,826</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>226</u>	<u>84,297,810</u>	<u>92</u>	<u>12,609,840</u>
ACCOMMODATIONS	721	57	22,796,683	25	2,850,875
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	169	61,501,126	67	9,758,965
<u>OTHER SERVICES</u>	<u>81</u>	<u>334</u>	<u>16,598,887</u>	<u>183</u>	<u>5,309,923</u>
REPAIR & MAINTENANCE	811	220	13,363,460	129	4,117,037
PERSONAL SERVICE	812	87	2,504,841	38	818,697
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	730,585	16	374,189
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>78,358</u>	<u>12</u>	<u>173,666</u>
TOTAL ALL INDUSTRIES		8,193	\$618,901,344	4,953	\$211,677,923

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,298</u>	<u>\$465,766,658</u>	<u>1,298</u>	<u>\$27,567,323</u>
MOTOR VEHICLES & PARTS	441	182	91,258,333	80	5,404,143
NEW & USED AUTO DEALERS	4411	48	57,347,820	13	2,143,004
RV, BOAT, MOTORCYCLE DEALERS	4412	35	11,774,569	18	651,545
AUTOMOTIVE PARTS & TIRE	4413	99	22,135,944	49	2,609,594
FURNITURE & HOME FURNISHING	442	120	9,545,357	57	982,931
ELECTRONICS & APPLIANCES	443	235	11,471,430	88	933,176
APPLIANCES, TV & OTHER ELECTRONICS	44311	82	5,165,501	33	439,866
COMPUTERS & SOFTWARE	44312	146	6,183,621	54	491,624
CAMERA & PHOTO SUPPLIES	44313	7	122,308	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	222	54,240,375	99	5,685,381
BUILDING MATERIALS	4441	161	46,601,909	73	3,652,284
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	7,638,466	26	2,033,097
FOOD & BEVERAGE STORES	445	100	42,186,543	25	4,502,527
GROCERY & CONVENIENCE STORES	4451	46	41,550,166	8	4,440,880
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	636,377	17	61,646
DRUG/HEALTH STORES	446	161	14,716,417	73	1,653,729
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	35,232,196	14	1,512,247
APPAREL & ACCESSORIES	448	194	34,132,941	90	429,181
CLOTHING & SHOE STORES	4481, 4482	153	26,585,737	81	401,265
JEWELRY & LUGGAGE STORES	4483	41	7,547,204	9	27,917
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	268	14,479,111	123	736,882
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	178	13,817,574	73	630,806
BOOK/PERIODICAL/MUSIC STORE	4512	90	661,537	50	106,076
GENERAL MERCHANDISE STORES	452	34	99,205,438	12	566,388
DEPARTMENT STORES	4521	5	16,144,387	4	417,936
GENERAL MERCHANDISE STORES	4529	29	83,061,051	8	148,452
E-COMMERCE & MAIL ORDER	4541	297	5,667,128	153	963,772
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,427	53,631,389	484	4,196,966
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>78</u>	<u>2,664,824</u>	<u>22</u>	<u>470,842</u>
<u>MINING</u>	<u>21</u>	<u>22</u>	<u>2,257,552</u>	<u>4</u>	<u>256,764</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>4,226,194</u>	<u>7</u>	<u>146,513</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,674</u>	<u>123,243,704</u>	<u>515</u>	<u>22,864,836</u>
CONSTRUCTION OF BUILDINGS	236	390	50,174,361	109	7,700,530
HEAVY CONSTRUCTION & HIGHWAYS	237	93	30,932,009	36	4,273,096
SPECIAL TRADE CONTRACTORS	238	1,191	42,137,334	370	10,891,210
<u>MANUFACTURING</u>	<u>31-33</u>	<u>741</u>	<u>31,608,977</u>	<u>226</u>	<u>1,882,949</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,891</u>	<u>91,226,369</u>	<u>706</u>	<u>13,075,852</u>
DURABLE GOODS	423	1,362	72,348,644	494	6,956,654
NONDURABLE GOODS	424	511	18,542,699	208	6,089,085
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	335,026	4	30,113
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>4,495,166</u>	<u>12</u>	<u>425,731</u>
<u>INFORMATION</u>	<u>51</u>	<u>363</u>	<u>45,420,855</u>	<u>169</u>	<u>5,908,818</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>2,969,772</u>	<u>40</u>	<u>379,552</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>267</u>	<u>16,568,035</u>	<u>95</u>	<u>1,386,730</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>511</u>	<u>12,473,145</u>	<u>156</u>	<u>1,105,873</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>651</u>	<u>13,676,092</u>	<u>227</u>	<u>2,158,972</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>95</u>	<u>11,898,040</u>	<u>26</u>	<u>528,137</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>325</u>	<u>90,539,708</u>	<u>62</u>	<u>4,840,390</u>
ACCOMMODATIONS	721	70	10,179,986	18	1,000,289
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	255	80,359,722	44	3,840,100
<u>OTHER SERVICES</u>	<u>81</u>	<u>603</u>	<u>33,611,099</u>	<u>150</u>	<u>6,876,727</u>
REPAIR & MAINTENANCE	811	429	27,339,643	106	6,290,474
PERSONAL SERVICE	812	129	4,675,306	32	585,037
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	1,596,150	12	1,217
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>191,106</u>	<u>7</u>	<u>26,065</u>
TOTAL ALL INDUSTRIES		10,706	\$952,837,297	3,722	\$89,902,075

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,603</u>	<u>\$215,756,322</u>	<u>2,287</u>	<u>\$227,542,573</u>
MOTOR VEHICLES & PARTS	441	142	29,865,536	156	38,601,278
NEW & USED AUTO DEALERS	4411	30	15,901,546	45	23,586,612
RV, BOAT, MOTORCYCLE DEALERS	4412	34	571,483	32	2,010,735
AUTOMOTIVE PARTS & TIRE	4413	78	13,392,507	79	13,003,932
FURNITURE & HOME FURNISHING	442	120	4,893,616	77	3,285,812
ELECTRONICS & APPLIANCES	443	194	6,001,217	148	5,255,500
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	3,389,105	57	2,350,954
COMPUTERS & SOFTWARE	44312	114	2,609,154	85	2,875,685
CAMERA & PHOTO SUPPLIES	44313	3	2,957	6	28,862
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	217	28,348,299	165	41,143,345
BUILDING MATERIALS	4441	165	23,227,503	119	37,166,310
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	5,120,796	46	3,977,035
FOOD & BEVERAGE STORES	445	68	20,392,315	67	28,075,540
GROCERY & CONVENIENCE STORES	4451	24	19,787,051	26	27,527,352
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	605,263	41	548,188
DRUG/HEALTH STORES	446	119	3,433,259	119	4,932,094
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	16,424,807	32	14,716,322
APPAREL & ACCESSORIES	448	146	1,925,542	145	6,384,947
CLOTHING & SHOE STORES	4481, 4482	119	1,463,475	120	5,362,200
JEWELRY & LUGGAGE STORES	4483	27	462,067	25	1,022,747
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	205	2,904,427	200	5,225,316
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	2,029,025	128	4,433,304
BOOK/PERIODICAL/MUSIC STORE	4512	76	875,402	72	792,013
GENERAL MERCHANDISE STORES	452	27	69,779,019	22	56,687,756
DEPARTMENT STORES	4521	4	1,978,669	5	4,857,025
GENERAL MERCHANDISE STORES	4529	23	67,800,349	17	51,830,731
E-COMMERCE & MAIL ORDER	4541	261	4,680,893	241	4,137,412
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,076	27,107,391	915	19,097,251
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>51</u>	<u>858,736</u>	<u>56</u>	<u>2,358,642</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>562,707</u>	<u>6</u>	<u>994,299</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>146,403</u>	<u>14</u>	<u>1,864,139</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,715</u>	<u>112,470,987</u>	<u>827</u>	<u>73,032,939</u>
CONSTRUCTION OF BUILDINGS	236	422	53,663,520	232	41,319,224
HEAVY CONSTRUCTION & HIGHWAYS	237	91	18,343,810	52	5,986,980
SPECIAL TRADE CONTRACTORS	238	1,202	40,463,658	543	25,726,735
<u>MANUFACTURING</u>	<u>31-33</u>	<u>593</u>	<u>9,542,992</u>	<u>508</u>	<u>9,828,817</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,387</u>	<u>25,619,381</u>	<u>1,332</u>	<u>43,560,927</u>
DURABLE GOODS	423	964	20,170,392	944	29,945,606
NONDURABLE GOODS	424	407	5,345,282	377	13,511,317
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	103,707	11	104,004
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>2,331,957</u>	<u>38</u>	<u>3,570,534</u>
<u>INFORMATION</u>	<u>51</u>	<u>316</u>	<u>28,198,036</u>	<u>285</u>	<u>21,402,304</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>3,016,084</u>	<u>65</u>	<u>2,609,825</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>229</u>	<u>7,821,193</u>	<u>185</u>	<u>7,483,901</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>403</u>	<u>4,399,292</u>	<u>315</u>	<u>6,340,946</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>612</u>	<u>13,627,056</u>	<u>418</u>	<u>7,198,499</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>73</u>	<u>4,490,496</u>	<u>69</u>	<u>4,222,631</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>190</u>	<u>47,936,620</u>	<u>221</u>	<u>48,786,697</u>
ACCOMMODATIONS	721	40	10,894,989	81	18,233,631
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	150	37,041,630	140	30,553,065
<u>OTHER SERVICES</u>	<u>81</u>	<u>407</u>	<u>15,597,860</u>	<u>355</u>	<u>17,336,770</u>
REPAIR & MAINTENANCE	811	294	12,637,310	250	14,623,547
PERSONAL SERVICE	812	81	2,431,510	73	1,882,034
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	529,040	32	831,189
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>167,601</u>	<u>11</u>	<u>82,273</u>
TOTAL ALL INDUSTRIES		8,715	\$492,543,721	6,992	\$478,216,716

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,741</u>	<u>\$65,340,912</u>	<u>1,320</u>	<u>\$40,500,919</u>
MOTOR VEHICLES & PARTS	441	77	3,306,675	85	4,249,807
NEW & USED AUTO DEALERS	4411	9	322,278	23	2,531,412
RV, BOAT, MOTORCYCLE DEALERS	4412	16	41,560	14	99,773
AUTOMOTIVE PARTS & TIRE	4413	52	2,942,836	48	1,618,621
FURNITURE & HOME FURNISHING	442	75	1,720,105	55	622,526
ELECTRONICS & APPLIANCES	443	129	2,214,956	86	1,766,885
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	873,602	35	909,511
COMPUTERS & SOFTWARE	44312	78	1,340,910	50	857,345
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	14,233,910	91	2,747,672
BUILDING MATERIALS	4441	82	13,297,719	68	2,376,210
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	936,192	23	371,463
FOOD & BEVERAGE STORES	445	59	12,885,211	30	8,036,359
GROCERY & CONVENIENCE STORES	4451	26	12,113,513	6	7,751,127
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	771,698	24	285,231
DRUG/HEALTH STORES	446	87	1,806,654	61	326,252
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	7,936,982	14	2,328,254
APPAREL & ACCESSORIES	448	112	892,155	85	188,611
CLOTHING & SHOE STORES	4481, 4482	91	737,930	75	184,468
JEWELRY & LUGGAGE STORES	4483	21	154,225	10	4,142
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	1,538,445	113	537,284
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	960,428	70	414,852
BOOK/PERIODICAL/MUSIC STORE	4512	56	578,017	43	122,432
GENERAL MERCHANDISE STORES	452	11	5,110,736	11	650,857
DEPARTMENT STORES	4521	4	560,182	4	370,842
GENERAL MERCHANDISE STORES	4529	7	4,550,554	7	280,015
E-COMMERCE & MAIL ORDER	4541	185	1,904,285	163	985,853
MISCELLANEOUS RETAILERS	453, 4542, 4543	743	11,790,798	526	18,060,559
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>2,572,476</u>	<u>27</u>	<u>509,049</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,505,090</u>	<u>6</u>	<u>896,975</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>56,027</u>	<u>8</u>	<u>552,815</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>680</u>	<u>35,925,467</u>	<u>473</u>	<u>17,698,899</u>
CONSTRUCTION OF BUILDINGS	236	185	12,039,790	106	6,324,366
HEAVY CONSTRUCTION & HIGHWAYS	237	31	4,063,390	37	4,806,185
SPECIAL TRADE CONTRACTORS	238	464	19,822,286	330	6,568,348
<u>MANUFACTURING</u>	<u>31-33</u>	<u>335</u>	<u>4,619,328</u>	<u>235</u>	<u>3,419,634</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>920</u>	<u>16,839,701</u>	<u>707</u>	<u>10,027,875</u>
DURABLE GOODS	423	647	14,164,924	510	7,944,648
NONDURABLE GOODS	424	262	2,449,563	189	2,046,748
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	225,215	8	36,480
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>1,663,024</u>	<u>14</u>	<u>89,524</u>
<u>INFORMATION</u>	<u>51</u>	<u>212</u>	<u>11,577,326</u>	<u>173</u>	<u>6,389,321</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>1,631,508</u>	<u>28</u>	<u>603,742</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>139</u>	<u>2,993,740</u>	<u>104</u>	<u>1,663,411</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>200</u>	<u>2,020,740</u>	<u>163</u>	<u>2,364,759</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>288</u>	<u>3,465,742</u>	<u>228</u>	<u>1,822,769</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>56</u>	<u>2,582,843</u>	<u>13</u>	<u>158,641</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>195</u>	<u>35,008,523</u>	<u>61</u>	<u>7,319,402</u>
ACCOMMODATIONS	721	93	14,779,147	23	1,505,206
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	102	20,229,376	38	5,814,196
<u>OTHER SERVICES</u>	<u>81</u>	<u>207</u>	<u>7,432,041</u>	<u>123</u>	<u>2,328,430</u>
REPAIR & MAINTENANCE	811	138	5,559,877	76	1,717,560
PERSONAL SERVICE	812	46	733,098	33	446,754
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	1,139,066	14	164,117
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>68,650</u>	<u>7</u>	<u>58,425</u>
TOTAL ALL INDUSTRIES		5,090	\$195,303,138	3,690	\$96,404,592

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	10,625	\$5,342,227,308	2,001	\$95,647,638
MOTOR VEHICLES & PARTS	441	644	1,424,008,452	88	8,909,799
NEW & USED AUTO DEALERS	4411	245	1,126,502,179	17	1,044,387
RV, BOAT, MOTORCYCLE DEALERS	4412	135	129,182,669	32	6,212,003
AUTOMOTIVE PARTS & TIRE	4413	264	168,323,603	39	1,653,409
FURNITURE & HOME FURNISHING	442	419	166,833,149	92	2,928,271
ELECTRONICS & APPLIANCES	443	712	290,223,820	128	4,869,571
APPLIANCES, TV & OTHER ELECTRONICS	44311	222	175,428,143	51	2,978,197
COMPUTERS & SOFTWARE	44312	480	114,457,645	74	1,888,383
CAMERA & PHOTO SUPPLIES	44313	10	338,032	3	2,990
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	589	461,512,519	143	19,284,954
BUILDING MATERIALS	4441	425	430,953,237	100	18,333,574
LAWN & GARDEN SUPPLIES & EQUIP.	4442	164	30,559,283	43	951,379
FOOD & BEVERAGE STORES	445	508	345,498,543	72	17,045,914
GROCERY & CONVENIENCE STORES	4451	251	328,159,088	14	15,324,022
OTHER FOOD & BEVERAGE STORES	4452, 4453	257	17,339,455	58	1,721,893
DRUG/HEALTH STORES	446	397	151,793,231	86	2,785,445
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	198	179,494,477	8	8,126,664
APPAREL & ACCESSORIES	448	669	297,544,138	161	3,342,602
CLOTHING & SHOE STORES	4481, 4482	495	253,512,435	129	3,035,378
JEWELRY & LUGGAGE STORES	4483	174	44,031,703	32	307,224
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	718	221,414,021	175	2,404,447
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	461	174,442,358	95	1,341,918
BOOK/PERIODICAL/MUSIC STORE	4512	257	46,971,663	80	1,062,529
GENERAL MERCHANDISE STORES	452	66	1,184,076,405	16	1,200,722
DEPARTMENT STORES	4521	10	396,174,679	5	583,954
GENERAL MERCHANDISE STORES	4529	56	787,901,726	11	616,768
E-COMMERCE & MAIL ORDER	4541	679	80,044,655	238	4,285,130
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,026	539,783,900	794	20,464,118
AGRICULTURE, FORESTRY, FISHING	11	175	16,325,427	45	2,135,418
MINING	21	29	2,937,703	4	163,771
UTILITIES	22	44	7,689,780	8	381,853
CONSTRUCTION	23	7,707	1,629,052,428	845	115,829,700
CONSTRUCTION OF BUILDINGS	236	2,279	867,190,612	279	76,503,832
HEAVY CONSTRUCTION & HIGHWAYS	237	286	246,269,283	40	8,015,187
SPECIAL TRADE CONTRACTORS	238	5,142	515,592,533	526	31,310,680
MANUFACTURING	31-33	2,207	198,740,201	471	6,671,256
WHOLESALE TRADE	42	4,018	663,100,667	997	14,844,726
DURABLE GOODS	423	2,661	551,997,618	646	8,212,531
NONDURABLE GOODS	424	1,296	107,563,775	343	6,621,040
ELECTRONIC MARKETS, AGENTS & BROKERS	425	61	3,539,274	8	11,154
TRANSPORTATION & WAREHOUSING	48-49	244	37,531,875	63	4,532,354
INFORMATION	51	844	504,695,625	237	11,275,684
FINANCE, INSURANCE	52	232	81,938,468	48	487,413
REAL ESTATE, RENTAL/LEASING	53	874	262,012,264	164	8,307,129
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,306	115,348,744	320	4,812,986
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,150	238,376,137	379	13,820,619
ARTS, ENTERTAINMENT & RECREATION	71	569	108,952,284	71	5,786,200
ACCOMMODATIONS & FOOD SERVICES	72	1,849	1,037,915,857	226	51,577,330
ACCOMMODATIONS	721	155	102,901,887	136	30,074,617
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,694	935,013,970	90	21,502,712
OTHER SERVICES	81	2,968	372,508,027	238	8,699,068
REPAIR & MAINTENANCE	811	1,898	293,113,788	150	7,008,958
PERSONAL SERVICE	812	903	73,326,171	61	1,446,721
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	167	6,068,068	27	243,390
PUBLIC ADMINISTRATION, OTHER	92.00	23	4,796,619	6	39,156
TOTAL ALL INDUSTRIES		37,884	\$10,624,265,947	6,123	\$345,012,300

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,472</u>	<u>\$1,076,173,139</u>	<u>1,021</u>	<u>\$16,804,898</u>
MOTOR VEHICLES & PARTS	441	260	321,232,422	52	1,088,390
NEW & USED AUTO DEALERS	4411	60	227,397,836	10	382,042
RV, BOAT, MOTORCYCLE DEALERS	4412	77	58,173,762	10	33,085
AUTOMOTIVE PARTS & TIRE	4413	123	35,660,823	32	673,264
FURNITURE & HOME FURNISHING	442	182	22,329,491	41	357,557
ELECTRONICS & APPLIANCES	443	331	42,775,755	58	869,922
APPLIANCES, TV & OTHER ELECTRONICS	44311	115	30,986,817	23	425,163
COMPUTERS & SOFTWARE	44312	211	11,447,003	35	444,759
CAMERA & PHOTO SUPPLIES	44313	5	341,935	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	308	91,735,943	72	2,200,152
BUILDING MATERIALS	4441	222	81,863,044	53	1,973,168
LAWN & GARDEN SUPPLIES & EQUIP.	4442	86	9,872,899	19	226,984
FOOD & BEVERAGE STORES	445	168	68,142,750	19	2,473,605
GROCERY & CONVENIENCE STORES	4451	50	62,239,467	3	2,467,409
OTHER FOOD & BEVERAGE STORES	4452, 4453	118	5,903,283	16	6,196
DRUG/HEALTH STORES	446	209	24,935,923	50	272,709
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	42,050,522	10	3,329,325
APPAREL & ACCESSORIES	448	283	72,504,350	74	229,049
CLOTHING & SHOE STORES	4481, 4482	219	60,226,358	67	224,690
JEWELRY & LUGGAGE STORES	4483	64	12,277,992	7	4,359
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	333	37,508,409	92	879,334
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	209	34,775,047	49	479,135
BOOK/PERIODICAL/MUSIC STORE	4512	124	2,733,362	43	400,199
GENERAL MERCHANDISE STORES	452	36	247,571,395	10	341,616
DEPARTMENT STORES	4521	8	67,377,180	4	162,784
GENERAL MERCHANDISE STORES	4529	28	180,194,215	6	178,831
E-COMMERCE & MAIL ORDER	4541	382	12,779,442	150	795,362
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,916	92,606,737	393	3,967,878
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>89</u>	<u>1,577,151</u>	<u>16</u>	<u>278,426</u>
<u>MINING</u>	<u>21</u>	<u>16</u>	<u>586,913</u>	<u>3</u>	<u>18,062</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>540,689</u>	<u>6</u>	<u>117,669</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,464</u>	<u>222,701,599</u>	<u>462</u>	<u>20,285,999</u>
CONSTRUCTION OF BUILDINGS	236	645	100,117,933	119	10,960,666
HEAVY CONSTRUCTION & HIGHWAYS	237	117	31,194,623	28	4,388,139
SPECIAL TRADE CONTRACTORS	238	1,702	91,389,044	315	4,937,194
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,156</u>	<u>47,847,015</u>	<u>170</u>	<u>891,185</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,360</u>	<u>155,041,754</u>	<u>549</u>	<u>4,398,578</u>
DURABLE GOODS	423	1,636	97,393,072	385	3,292,222
NONDURABLE GOODS	424	695	57,303,371	156	1,079,261
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	345,311	8	27,095
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>131</u>	<u>20,222,989</u>	<u>14</u>	<u>440,407</u>
<u>INFORMATION</u>	<u>51</u>	<u>473</u>	<u>70,089,582</u>	<u>147</u>	<u>5,152,635</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>130</u>	<u>8,773,293</u>	<u>27</u>	<u>518,030</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>404</u>	<u>38,790,837</u>	<u>88</u>	<u>1,221,105</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>816</u>	<u>22,774,625</u>	<u>139</u>	<u>582,995</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,098</u>	<u>40,530,977</u>	<u>178</u>	<u>1,038,046</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>200</u>	<u>18,835,756</u>	<u>19</u>	<u>213,398</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>455</u>	<u>182,104,501</u>	<u>46</u>	<u>27,177,778</u>
ACCOMMODATIONS	721	82	25,582,361	13	22,876,454
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	373	156,522,140	33	4,301,324
<u>OTHER SERVICES</u>	<u>81</u>	<u>833</u>	<u>56,106,842</u>	<u>96</u>	<u>1,249,067</u>
REPAIR & MAINTENANCE	811	597	43,529,724	66	691,478
PERSONAL SERVICE	812	173	10,796,866	21	343,198
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	63	1,780,252	9	214,392
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>340,032</u>	<u>4</u>	<u>64,641</u>
TOTAL ALL INDUSTRIES		15,125	\$1,963,037,696	2,985	\$80,452,917

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,832</u>	<u>\$5,042,360,652</u>	<u>7,416</u>	<u>\$3,390,386,181</u>
MOTOR VEHICLES & PARTS	441	547	1,103,377,360	471	693,837,490
NEW & USED AUTO DEALERS	4411	191	848,623,034	194	504,671,882
RV, BOAT, MOTORCYCLE DEALERS	4412	124	80,781,485	85	74,911,410
AUTOMOTIVE PARTS & TIRE	4413	232	173,972,840	192	114,254,198
FURNITURE & HOME FURNISHING	442	451	157,711,033	263	110,264,859
ELECTRONICS & APPLIANCES	443	721	270,768,709	594	201,758,258
APPLIANCES, TV & OTHER ELECTRONICS	44311	226	157,037,503	165	132,588,552
COMPUTERS & SOFTWARE	44312	483	111,663,410	421	68,819,229
CAMERA & PHOTO SUPPLIES	44313	12	2,067,796	8	350,478
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	586	410,223,440	366	354,741,162
BUILDING MATERIALS	4441	408	368,904,411	254	321,393,611
LAWN & GARDEN SUPPLIES & EQUIP.	4442	178	41,319,029	112	33,347,551
FOOD & BEVERAGE STORES	445	489	352,505,333	308	247,659,127
GROCERY & CONVENIENCE STORES	4451	219	336,586,811	103	238,470,278
OTHER FOOD & BEVERAGE STORES	4452, 4453	270	15,918,522	205	9,188,849
DRUG/HEALTH STORES	446	374	165,685,957	331	97,289,299
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	175	127,495,016	107	85,739,244
APPAREL & ACCESSORIES	448	612	539,154,293	431	247,375,966
CLOTHING & SHOE STORES	4481, 4482	454	454,640,108	327	218,518,834
JEWELRY & LUGGAGE STORES	4483	158	84,514,185	104	28,857,133
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	670	211,221,405	572	174,463,628
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	432	180,321,482	372	129,971,087
BOOK/PERIODICAL/MUSIC STORE	4512	238	30,899,923	200	44,492,541
GENERAL MERCHANDISE STORES	452	64	1,124,458,960	50	793,943,798
DEPARTMENT STORES	4521	9	329,281,398	10	235,776,634
GENERAL MERCHANDISE STORES	4529	55	795,177,562	40	558,167,163
E-COMMERCE & MAIL ORDER	4541	703	84,307,583	552	45,956,731
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,440	495,451,564	3,371	337,356,619
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>193</u>	<u>3,087,354</u>	<u>107</u>	<u>2,431,555</u>
<u>MINING</u>	<u>21</u>	<u>29</u>	<u>5,065,382</u>	<u>14</u>	<u>1,230,702</u>
<u>UTILITIES</u>	<u>22</u>	<u>34</u>	<u>4,556,724</u>	<u>21</u>	<u>4,193,876</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,240</u>	<u>1,516,802,136</u>	<u>3,572</u>	<u>792,419,095</u>
CONSTRUCTION OF BUILDINGS	236	2,479	822,219,264	1,070	398,276,167
HEAVY CONSTRUCTION & HIGHWAYS	237	247	244,140,088	152	70,760,698
SPECIAL TRADE CONTRACTORS	238	5,514	450,442,784	2,350	323,382,230
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,262</u>	<u>167,404,360</u>	<u>1,630</u>	<u>147,407,237</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,899</u>	<u>591,084,570</u>	<u>3,348</u>	<u>510,494,922</u>
DURABLE GOODS	423	2,607	456,451,905	2,288	411,005,588
NONDURABLE GOODS	424	1,235	132,687,878	1,014	97,148,871
ELECTRONIC MARKETS, AGENTS & BROKERS	425	57	1,944,788	46	2,340,463
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>274</u>	<u>27,912,360</u>	<u>146</u>	<u>21,393,795</u>
<u>INFORMATION</u>	<u>51</u>	<u>814</u>	<u>466,156,312</u>	<u>686</u>	<u>336,457,338</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>216</u>	<u>57,582,129</u>	<u>184</u>	<u>52,619,823</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>807</u>	<u>176,309,339</u>	<u>597</u>	<u>156,665,898</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,361</u>	<u>135,177,341</u>	<u>1,524</u>	<u>163,423,718</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,321</u>	<u>218,269,515</u>	<u>1,843</u>	<u>180,274,154</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>569</u>	<u>80,748,590</u>	<u>337</u>	<u>41,970,139</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,836</u>	<u>946,314,019</u>	<u>1,051</u>	<u>741,655,531</u>
ACCOMMODATIONS	721	112	83,094,413	112	147,312,275
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,724	863,219,606	939	594,343,256
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,758</u>	<u>294,094,406</u>	<u>1,799</u>	<u>204,624,095</u>
REPAIR & MAINTENANCE	811	1,736	232,648,785	1,095	135,768,602
PERSONAL SERVICE	812	870	56,086,125	585	61,536,188
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	152	5,359,497	119	7,319,306
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>3,055,623</u>	<u>19</u>	<u>8,044,470</u>
TOTAL ALL INDUSTRIES		37,467	\$9,735,983,935	24,295	\$6,755,693,011

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	2,122	\$179,039,067	5,830	\$1,914,624,788
MOTOR VEHICLES & PARTS	441	111	31,158,569	272	346,038,608
NEW & USED AUTO DEALERS	4411	26	17,219,664	68	250,336,710
RV, BOAT, MOTORCYCLE DEALERS	4412	22	2,665,042	76	43,201,446
AUTOMOTIVE PARTS & TIRE	4413	63	11,273,864	128	52,500,453
FURNITURE & HOME FURNISHING	442	85	4,506,263	259	68,553,359
ELECTRONICS & APPLIANCES	443	143	5,488,997	474	102,147,270
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	3,649,938	127	67,937,047
COMPUTERS & SOFTWARE	44312	79	1,830,123	339	33,020,090
CAMERA & PHOTO SUPPLIES	44313	5	8,937	8	1,190,133
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	149	21,551,059	393	211,055,455
BUILDING MATERIALS	4441	108	17,298,113	280	191,442,861
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	4,252,947	113	19,612,594
FOOD & BEVERAGE STORES	445	50	15,232,859	220	134,080,276
GROCERY & CONVENIENCE STORES	4451	14	14,964,034	71	127,356,088
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	268,825	149	6,724,188
DRUG/HEALTH STORES	446	99	2,148,716	259	44,488,003
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	13,040,426	87	60,403,563
APPAREL & ACCESSORIES	448	125	1,642,788	331	91,114,456
CLOTHING & SHOE STORES	4481, 4482	104	1,501,073	250	77,495,499
JEWELRY & LUGGAGE STORES	4483	21	141,715	81	13,618,957
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	185	5,470,484	446	141,919,141
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	108	4,657,399	285	118,710,520
BOOK/PERIODICAL/MUSIC STORE	4512	77	813,085	161	23,208,621
GENERAL MERCHANDISE STORES	452	19	45,928,742	47	488,625,965
DEPARTMENT STORES	4521	4	1,033,786	10	159,160,930
GENERAL MERCHANDISE STORES	4529	15	44,894,955	37	329,465,035
E-COMMERCE & MAIL ORDER	4541	231	3,540,890	511	30,154,104
MISCELLANEOUS RETAILERS	453, 4542, 4543	890	29,329,273	2,531	196,044,587
AGRICULTURE, FORESTRY, FISHING	11	51	1,158,033	130	3,254,228
MINING	21	7	681,498	18	4,659,991
UTILITIES	22	8	159,353	21	1,691,604
CONSTRUCTION	23	950	49,526,097	3,966	616,817,288
CONSTRUCTION OF BUILDINGS	236	252	21,609,856	1,057	347,060,250
HEAVY CONSTRUCTION & HIGHWAYS	237	62	7,360,596	168	70,924,645
SPECIAL TRADE CONTRACTORS	238	636	20,555,645	2,741	198,832,394
MANUFACTURING	31-33	425	6,936,790	1,352	70,904,870
WHOLESALE TRADE	42	1,169	20,775,066	2,726	261,293,724
DURABLE GOODS	423	826	17,013,206	1,830	225,883,514
NONDURABLE GOODS	424	333	3,682,780	862	34,812,482
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	79,079	34	597,728
TRANSPORTATION & WAREHOUSING	48-49	34	651,593	114	3,458,813
INFORMATION	51	268	20,397,690	612	195,063,960
FINANCE, INSURANCE	52	59	2,765,993	147	20,198,501
REAL ESTATE, RENTAL/LEASING	53	149	4,136,714	492	60,497,864
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	295	2,131,146	1,256	56,128,315
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	403	6,178,931	1,720	108,925,224
ARTS, ENTERTAINMENT & RECREATION	71	56	6,263,001	256	29,707,770
ACCOMMODATIONS & FOOD SERVICES	72	147	25,401,020	655	334,185,734
ACCOMMODATIONS	721	36	4,364,528	43	28,023,491
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	111	21,036,492	612	306,162,244
OTHER SERVICES	81	296	12,980,830	1,352	113,449,734
REPAIR & MAINTENANCE	811	201	10,882,304	882	90,916,063
PERSONAL SERVICE	812	68	1,615,148	379	20,308,659
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	483,378	91	2,225,012
PUBLIC ADMINISTRATION, OTHER	92.00	7	59,609	28	5,931,713
TOTAL ALL INDUSTRIES		6,446	\$339,242,430	20,675	\$3,800,794,121

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>672</u>	<u>\$6,885,475</u>	<u>2,594</u>	<u>\$277,622,839</u>
MOTOR VEHICLES & PARTS	441	29	640,795	131	44,280,105
NEW & USED AUTO DEALERS	4411	4	115,524	32	26,335,906
RV, BOAT, MOTORCYCLE DEALERS	4412	9	8,082	28	6,521,853
AUTOMOTIVE PARTS & TIRE	4413	16	517,189	71	11,422,346
FURNITURE & HOME FURNISHING	442	23	154,583	92	5,960,145
ELECTRONICS & APPLIANCES	443	45	201,833	210	9,446,900
APPLIANCES, TV & OTHER ELECTRONICS	44311	21	112,168	64	3,295,301
COMPUTERS & SOFTWARE	44312	24	89,664	141	6,109,777
CAMERA & PHOTO SUPPLIES	44313	0	0	5	41,821
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	1,080,207	151	34,235,226
BUILDING MATERIALS	4441	40	990,990	109	29,119,853
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	89,217	42	5,115,373
FOOD & BEVERAGE STORES	445	12	605,445	101	31,986,917
GROCERY & CONVENIENCE STORES	4451	D	D	22	26,896,321
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	8,997	79	5,090,595
DRUG/HEALTH STORES	446	32	251,379	147	7,821,703
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	2,056,499	26	9,941,610
APPAREL & ACCESSORIES	448	53	62,032	158	7,504,777
CLOTHING & SHOE STORES	4481, 4482	45	56,954	130	5,552,250
JEWELRY & LUGGAGE STORES	4483	8	5,078	28	1,952,527
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	54	171,069	215	16,502,814
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	103,788	127	6,994,837
BOOK/PERIODICAL/MUSIC STORE	4512	21	67,281	88	9,507,978
GENERAL MERCHANDISE STORES	452	8	163,724	23	71,368,193
DEPARTMENT STORES	4521	4	108,941	6	18,062,020
GENERAL MERCHANDISE STORES	4529	4	54,784	17	53,306,173
E-COMMERCE & MAIL ORDER	4541	107	328,646	287	6,808,964
MISCELLANEOUS RETAILERS	453, 4542, 4543	249	1,169,263	1,053	31,765,486
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>108,788</u>	<u>39</u>	<u>705,341</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>46,864</u>	<u>3</u>	<u>9,154</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>44,919</u>	<u>7</u>	<u>179,574</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>201</u>	<u>5,538,509</u>	<u>939</u>	<u>105,139,608</u>
CONSTRUCTION OF BUILDINGS	236	43	1,987,678	228	58,675,478
HEAVY CONSTRUCTION & HIGHWAYS	237	14	1,250,068	48	6,541,125
SPECIAL TRADE CONTRACTORS	238	144	2,300,762	663	39,923,005
<u>MANUFACTURING</u>	<u>31-33</u>	<u>98</u>	<u>731,509</u>	<u>616</u>	<u>25,194,882</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>345</u>	<u>1,813,936</u>	<u>1,645</u>	<u>65,836,473</u>
DURABLE GOODS	423	247	1,602,004	1,134	43,872,634
NONDURABLE GOODS	424	95	204,108	491	21,769,488
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	7,824	20	194,352
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>169,427</u>	<u>32</u>	<u>2,289,333</u>
<u>INFORMATION</u>	<u>51</u>	<u>113</u>	<u>2,203,724</u>	<u>351</u>	<u>33,079,077</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>17</u>	<u>170,243</u>	<u>86</u>	<u>3,327,695</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>61</u>	<u>456,763</u>	<u>224</u>	<u>13,204,866</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>75</u>	<u>190,870</u>	<u>444</u>	<u>9,747,427</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>88</u>	<u>335,032</u>	<u>547</u>	<u>12,911,107</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>31,202</u>	<u>69</u>	<u>5,316,328</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>24</u>	<u>1,904,827</u>	<u>219</u>	<u>74,492,589</u>
ACCOMMODATIONS	721	12	290,776	60	17,166,901
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	1,614,051	159	57,325,688
<u>OTHER SERVICES</u>	<u>81</u>	<u>60</u>	<u>650,166</u>	<u>388</u>	<u>24,989,938</u>
REPAIR & MAINTENANCE	811	40	549,935	247	20,354,236
PERSONAL SERVICE	812	16	84,981	110	4,072,983
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	15,249	31	562,719
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>11,015</u>	<u>10</u>	<u>83,736</u>
TOTAL ALL INDUSTRIES		1,796	\$21,293,268	8,213	\$654,129,968

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,287</u>	<u>\$1,407,364,347</u>	<u>2,394</u>	<u>\$162,447,439</u>
MOTOR VEHICLES & PARTS	441	271	231,012,228	112	37,940,752
NEW & USED AUTO DEALERS	4411	64	166,541,407	29	26,586,795
RV, BOAT, MOTORCYCLE DEALERS	4412	77	22,563,363	22	2,374,142
AUTOMOTIVE PARTS & TIRE	4413	130	41,907,457	61	8,979,815
FURNITURE & HOME FURNISHING	442	214	44,670,661	102	5,106,255
ELECTRONICS & APPLIANCES	443	392	61,035,466	214	8,455,909
APPLIANCES, TV & OTHER ELECTRONICS	44311	129	40,938,887	75	3,634,430
COMPUTERS & SOFTWARE	44312	254	20,014,570	135	4,780,416
CAMERA & PHOTO SUPPLIES	44313	9	82,009	4	41,064
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	292	153,079,956	149	10,803,204
BUILDING MATERIALS	4441	201	137,988,542	108	8,907,470
LAWN & GARDEN SUPPLIES & EQUIP.	4442	91	15,091,414	41	1,895,733
FOOD & BEVERAGE STORES	445	214	111,248,193	70	19,686,737
GROCERY & CONVENIENCE STORES	4451	55	107,749,542	16	19,501,482
OTHER FOOD & BEVERAGE STORES	4452, 4453	159	3,498,651	54	185,256
DRUG/HEALTH STORES	446	232	47,635,600	118	3,937,345
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	89	42,619,457	18	4,589,574
APPAREL & ACCESSORIES	448	351	101,466,580	150	3,153,439
CLOTHING & SHOE STORES	4481, 4482	273	93,191,330	122	2,226,957
JEWELRY & LUGGAGE STORES	4483	78	8,275,250	28	926,482
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	423	67,540,873	190	15,691,710
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	274	54,941,388	122	2,968,825
BOOK/PERIODICAL/MUSIC STORE	4512	149	12,599,485	68	12,722,885
GENERAL MERCHANDISE STORES	452	45	372,559,189	19	19,925,200
DEPARTMENT STORES	4521	7	108,806,849	4	794,313
GENERAL MERCHANDISE STORES	4529	38	263,752,340	15	19,130,887
E-COMMERCE & MAIL ORDER	4541	483	37,008,819	269	6,618,163
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,281	137,487,326	983	26,539,152
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>119</u>	<u>2,511,965</u>	<u>32</u>	<u>310,057</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>4,442,598</u>	<u>4</u>	<u>447,932</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>2,453,588</u>	<u>7</u>	<u>64,206</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,729</u>	<u>472,226,231</u>	<u>843</u>	<u>81,900,960</u>
CONSTRUCTION OF BUILDINGS	236	860	210,131,745	209	36,252,439
HEAVY CONSTRUCTION & HIGHWAYS	237	113	84,323,142	56	5,576,740
SPECIAL TRADE CONTRACTORS	238	1,756	177,771,344	578	40,071,780
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,381</u>	<u>57,375,096</u>	<u>508</u>	<u>10,998,587</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,812</u>	<u>197,084,871</u>	<u>1,441</u>	<u>59,574,006</u>
DURABLE GOODS	423	1,902	143,985,750	1,002	46,552,214
NONDURABLE GOODS	424	872	52,519,619	422	12,939,835
ELECTRONIC MARKETS, AGENTS & BROKERS	425	38	579,501	17	81,957
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>119</u>	<u>14,011,136</u>	<u>32</u>	<u>2,501,374</u>
<u>INFORMATION</u>	<u>51</u>	<u>573</u>	<u>125,156,292</u>	<u>329</u>	<u>20,856,273</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>136</u>	<u>12,469,672</u>	<u>61</u>	<u>1,718,145</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>482</u>	<u>55,512,503</u>	<u>161</u>	<u>7,505,778</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,122</u>	<u>43,048,837</u>	<u>394</u>	<u>14,115,847</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,323</u>	<u>77,596,052</u>	<u>433</u>	<u>15,997,324</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>261</u>	<u>33,184,654</u>	<u>61</u>	<u>3,745,030</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>648</u>	<u>309,669,740</u>	<u>138</u>	<u>51,554,871</u>
ACCOMMODATIONS	721	126	35,783,870	19	8,025,368
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	522	273,885,870	119	43,529,503
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,130</u>	<u>91,019,943</u>	<u>299</u>	<u>11,776,376</u>
REPAIR & MAINTENANCE	811	731	71,098,095	175	8,993,647
PERSONAL SERVICE	812	317	17,797,063	98	2,655,486
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	82	2,124,785	26	127,243
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>1,059,865</u>	<u>11</u>	<u>462,618</u>
TOTAL ALL INDUSTRIES		18,163	\$2,906,187,390	7,148	\$445,976,822

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,561</u>	<u>\$1,348,769,775</u>
MOTOR VEHICLES & PARTS	441	342	301,466,207
NEW & USED AUTO DEALERS	4411	129	221,718,331
RV, BOAT, MOTORCYCLE DEALERS	4412	59	24,395,524
AUTOMOTIVE PARTS & TIRE	4413	154	55,352,352
FURNITURE & HOME FURNISHING	442	174	29,988,478
ELECTRONICS & APPLIANCES	443	383	50,189,732
APPLIANCES, TV & OTHER ELECTRONICS	44311	110	30,875,249
COMPUTERS & SOFTWARE	44312	268	19,201,808
CAMERA & PHOTO SUPPLIES	44313	5	112,676
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	263	152,535,477
BUILDING MATERIALS	4441	187	125,106,968
LAWN & GARDEN SUPPLIES & EQUIP.	4442	76	27,428,509
FOOD & BEVERAGE STORES	445	243	106,693,120
GROCERY & CONVENIENCE STORES	4451	108	101,975,204
OTHER FOOD & BEVERAGE STORES	4452, 4453	135	4,717,916
DRUG/HEALTH STORES	446	206	28,874,378
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	82	41,805,354
APPAREL & ACCESSORIES	448	272	57,230,796
CLOTHING & SHOE STORES	4481, 4482	220	49,271,089
JEWELRY & LUGGAGE STORES	4483	52	7,959,708
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	344	39,626,708
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	219	31,796,730
BOOK/PERIODICAL/MUSIC STORE	4512	125	7,829,978
GENERAL MERCHANDISE STORES	452	43	386,016,834
DEPARTMENT STORES	4521	9	107,092,047
GENERAL MERCHANDISE STORES	4529	34	278,924,787
E-COMMERCE & MAIL ORDER	4541	368	15,900,377
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,841	138,442,313
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>90</u>	<u>3,438,965</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>3,787,145</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>829,173</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,783</u>	<u>306,711,214</u>
CONSTRUCTION OF BUILDINGS	236	474	154,338,552
HEAVY CONSTRUCTION & HIGHWAYS	237	103	23,014,163
SPECIAL TRADE CONTRACTORS	238	1,206	129,358,499
<u>MANUFACTURING</u>	<u>31-33</u>	<u>998</u>	<u>80,181,448</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,432</u>	<u>288,406,859</u>
DURABLE GOODS	423	1,692	205,522,591
NONDURABLE GOODS	424	709	82,171,260
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	713,008
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>110</u>	<u>4,961,915</u>
<u>INFORMATION</u>	<u>51</u>	<u>495</u>	<u>145,742,653</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>137</u>	<u>17,925,001</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>418</u>	<u>84,092,741</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>769</u>	<u>30,866,620</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>961</u>	<u>50,072,418</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>145</u>	<u>16,934,345</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>608</u>	<u>257,458,282</u>
ACCOMMODATIONS	721	72	43,020,576
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	536	214,437,707
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,005</u>	<u>81,242,098</u>
REPAIR & MAINTENANCE	811	683	60,938,405
PERSONAL SERVICE	812	258	15,921,374
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	64	4,382,319
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>1,201,155</u>
TOTAL ALL INDUSTRIES		14,567	\$2,722,621,807

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Calendar Year, 2009 to Calendar Year, 2010
(Dollars in Thousands)

City	Calendar Year, 2009	Calendar Year, 2010	Percent Change
Aberdeen	\$377,025	\$395,262	4.8%
Auburn	\$1,273,107	\$1,281,321	0.6%
Bellevue	\$4,877,473	\$4,692,920	-3.8%
Bellingham	\$1,847,758	\$1,923,766	4.1%
Bremerton	\$692,830	\$656,650	-5.2%
Camas	\$148,022	\$174,950	18.2%
Centralia	\$263,166	\$254,355	-3.3%
Chehalis	\$364,259	\$341,235	-6.3%
Colville	\$175,313	\$170,965	-2.5%
Des Moines	\$191,038	\$216,100	13.1%
Edmonds	\$508,080	\$498,941	-1.8%
Ellensburg	\$349,120	\$340,697	-2.4%
Everett	\$2,249,584	\$2,307,526	2.6%
Federal Way	\$1,214,262	\$1,195,495	-1.5%
Fife	\$523,788	\$534,976	2.1%
Issaquah	\$980,176	\$1,158,266	18.2%
Kelso	\$198,889	\$209,568	5.4%
Kennewick	\$1,413,083	\$1,478,874	4.7%
Kent	\$1,562,177	\$1,549,393	-0.8%
Kirkland	\$1,417,543	\$1,455,673	2.7%
Lacey	\$937,040	\$924,304	-1.4%
Longview	\$672,551	\$683,164	1.6%
Lynnwood	\$1,746,059	\$1,778,027	1.8%
Marysville	\$735,864	\$721,629	-1.9%
Mercer Island	\$290,126	\$282,026	-2.8%
Moses Lake	\$570,913	\$528,889	-7.4%
Mount Vernon	\$573,165	\$533,519	-6.9%
Mountlake Terrace	\$156,194	\$156,255	0.0%
Oak Harbor	\$336,100	\$306,115	-8.9%
Olympia	\$1,663,479	\$1,742,559	4.8%
Omak	\$157,387	\$157,328	0.0%
Pasco	\$805,439	\$825,267	2.5%
Port Angeles	\$305,188	\$312,633	2.4%
Port Townsend	\$188,468	\$187,312	-0.6%
Pullman	\$304,570	\$320,527	5.2%
Puyallup	\$1,584,476	\$1,614,968	1.9%
Redmond	\$2,059,139	\$2,034,489	-1.2%
Renton	\$1,976,222	\$1,914,204	-3.1%
Richland	\$822,482	\$873,190	6.2%
Sea Tac	\$867,650	\$878,959	1.3%
Seattle	\$15,159,905	\$14,783,169	-2.5%
Shelton	\$217,998	\$212,466	-2.5%
Spokane	\$3,727,263	\$3,674,780	-1.4%
Sunnyside	\$225,197	\$233,040	3.5%
Tacoma	\$3,815,491	\$3,849,214	0.9%
Tukwila	\$1,638,898	\$1,634,524	-0.3%
Vancouver	\$2,265,220	\$2,276,978	0.5%
Walla Walla	\$493,005	\$445,667	-9.6%
Wenatchee	\$729,310	\$768,936	5.4%
Yakima	\$1,424,971	\$1,430,579	0.4%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,518</u>	<u>\$230,307,325</u>	<u>3,077</u>	<u>\$702,943,715</u>
MOTOR VEHICLES & PARTS	441	90	53,376,515	164	277,220,144
NEW & USED AUTO DEALERS	4411	22	39,104,925	42	245,105,441
RV, BOAT, MOTORCYCLE DEALERS	4412	14	55,311	29	12,242,156
AUTOMOTIVE PARTS & TIRE	4413	54	14,216,280	93	19,872,547
FURNITURE & HOME FURNISHING	442	51	3,644,292	171	21,966,528
ELECTRONICS & APPLIANCES	443	142	4,293,464	278	13,671,218
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	1,851,017	93	4,658,828
COMPUTERS & SOFTWARE	44312	93	2,432,473	181	8,953,136
CAMERA & PHOTO SUPPLIES	44313	4	9,973	4	59,253
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	32,055,969	229	44,111,056
BUILDING MATERIALS	4441	71	30,706,422	189	34,616,545
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,349,547	40	9,494,512
FOOD & BEVERAGE STORES	445	44	24,149,389	98	32,640,348
GROCERY & CONVENIENCE STORES	4451	17	22,855,854	30	31,597,814
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	1,293,534	68	1,042,534
DRUG/HEALTH STORES	446	91	6,604,673	160	14,172,326
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	7,337,538	24	24,961,110
APPAREL & ACCESSORIES	448	113	5,612,440	192	85,698,272
CLOTHING & SHOE STORES	4481, 4482	92	3,572,996	164	81,521,791
JEWELRY & LUGGAGE STORES	4483	21	2,039,444	28	4,176,481
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	3,676,082	207	13,673,714
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	2,244,651	129	12,523,670
BOOK/PERIODICAL/MUSIC STORE	4512	48	1,431,431	78	1,150,044
GENERAL MERCHANDISE STORES	452	19	72,708,702	25	94,934,381
DEPARTMENT STORES	4521	5	16,717,259	6	9,890,317
GENERAL MERCHANDISE STORES	4529	14	55,991,444	19	85,044,064
E-COMMERCE & MAIL ORDER	4541	172	1,843,475	279	13,938,876
MISCELLANEOUS RETAILERS	453, 4542, 4543	586	15,004,786	1,250	65,955,742
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>223,222</u>	<u>41</u>	<u>633,407</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>337,663</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>51,712</u>	<u>9</u>	<u>1,660,587</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>575</u>	<u>65,419,401</u>	<u>2,543</u>	<u>132,874,151</u>
CONSTRUCTION OF BUILDINGS	236	146	14,148,344	547	70,404,711
HEAVY CONSTRUCTION & HIGHWAYS	237	31	20,729,690	94	8,337,160
SPECIAL TRADE CONTRACTORS	238	398	30,541,368	1,902	54,132,279
<u>MANUFACTURING</u>	<u>31-33</u>	<u>300</u>	<u>6,112,292</u>	<u>773</u>	<u>23,656,214</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>996</u>	<u>21,172,455</u>	<u>1,902</u>	<u>124,770,746</u>
DURABLE GOODS	423	734	17,669,781	1,337	107,615,239
NONDURABLE GOODS	424	254	3,428,673	540	16,916,832
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	74,001	25	238,675
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>358,815</u>	<u>61</u>	<u>2,208,012</u>
<u>INFORMATION</u>	<u>51</u>	<u>247</u>	<u>11,812,261</u>	<u>401</u>	<u>58,097,364</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>2,098,483</u>	<u>105</u>	<u>8,469,457</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>160</u>	<u>8,056,251</u>	<u>308</u>	<u>32,550,215</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>240</u>	<u>4,126,605</u>	<u>624</u>	<u>19,175,228</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>316</u>	<u>3,413,108</u>	<u>1,082</u>	<u>33,173,113</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>878,421</u>	<u>73</u>	<u>9,636,662</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>82</u>	<u>31,758,763</u>	<u>223</u>	<u>87,855,114</u>
ACCOMMODATIONS	721	9	3,019,113	10	6,728,637
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	28,739,650	213	81,126,477
<u>OTHER SERVICES</u>	<u>81</u>	<u>221</u>	<u>9,080,148</u>	<u>741</u>	<u>42,558,129</u>
REPAIR & MAINTENANCE	811	134	6,144,163	561	35,414,847
PERSONAL SERVICE	812	62	2,220,892	147	6,491,027
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	715,093	33	652,255
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>145,020</u>	<u>9</u>	<u>721,044</u>
TOTAL ALL INDUSTRIES		4,779	\$395,262,442	11,982	\$1,281,320,821

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	5,181	\$2,288,756,454	3,763	\$1,109,254,427
MOTOR VEHICLES & PARTS	441	167	741,737,870	169	184,009,150
NEW & USED AUTO DEALERS	4411	51	689,632,387	35	142,039,147
RV, BOAT, MOTORCYCLE DEALERS	4412	34	23,356,264	50	18,091,951
AUTOMOTIVE PARTS & TIRE	4413	82	28,749,220	84	23,878,052
FURNITURE & HOME FURNISHING	442	309	91,120,554	162	31,092,339
ELECTRONICS & APPLIANCES	443	523	254,141,969	314	51,503,795
APPLIANCES, TV & OTHER ELECTRONICS	44311	128	96,926,697	106	37,103,288
COMPUTERS & SOFTWARE	44312	386	150,413,210	201	14,370,253
CAMERA & PHOTO SUPPLIES	44313	9	6,802,061	7	30,254
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	316	101,560,240	193	110,260,029
BUILDING MATERIALS	4441	242	96,939,954	147	104,218,006
LAWN & GARDEN SUPPLIES & EQUIP.	4442	74	4,620,286	46	6,042,023
FOOD & BEVERAGE STORES	445	205	82,163,151	124	69,846,299
GROCERY & CONVENIENCE STORES	4451	37	72,506,839	26	67,741,075
OTHER FOOD & BEVERAGE STORES	4452, 4453	168	9,656,311	98	2,105,224
DRUG/HEALTH STORES	446	252	56,294,075	185	33,340,109
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	17,583,270	40	16,256,047
APPAREL & ACCESSORIES	448	363	406,705,913	285	94,164,379
CLOTHING & SHOE STORES	4481, 4482	285	364,085,728	226	86,682,569
JEWELRY & LUGGAGE STORES	4483	78	42,620,185	59	7,481,810
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	334	111,229,324	311	57,694,114
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	204	96,583,411	199	46,538,928
BOOK/PERIODICAL/MUSIC STORE	4512	130	14,645,913	112	11,155,186
GENERAL MERCHANDISE STORES	452	29	196,797,447	36	349,438,630
DEPARTMENT STORES	4521	8	126,071,025	7	105,667,735
GENERAL MERCHANDISE STORES	4529	21	70,726,421	29	243,770,895
E-COMMERCE & MAIL ORDER	4541	430	34,276,414	358	19,676,967
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,220	195,146,228	1,586	91,972,569
AGRICULTURE, FORESTRY, FISHING	11	59	928,893	46	561,614
MINING	21	15	338,500	9	903,571
UTILITIES	22	10	842,744	8	83,793
CONSTRUCTION	23	5,694	607,828,758	1,947	207,196,280
CONSTRUCTION OF BUILDINGS	236	1,695	320,396,212	588	117,967,247
HEAVY CONSTRUCTION & HIGHWAYS	237	168	72,005,157	62	8,941,676
SPECIAL TRADE CONTRACTORS	238	3,831	215,427,388	1,297	80,287,357
MANUFACTURING	31-33	1,294	78,259,299	975	29,961,113
WHOLESALE TRADE	42	2,461	301,222,957	2,157	95,318,436
DURABLE GOODS	423	1,647	265,850,668	1,474	75,983,988
NONDURABLE GOODS	424	782	34,690,753	655	19,125,036
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	681,536	28	209,412
TRANSPORTATION & WAREHOUSING	48-49	89	4,479,828	68	4,309,722
INFORMATION	51	648	206,760,402	457	61,194,528
FINANCE, INSURANCE	52	150	34,530,609	116	8,922,082
REAL ESTATE, RENTAL/LEASING	53	518	96,755,339	333	34,615,678
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,540	199,332,617	809	32,447,366
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,300	127,230,534	1,013	53,168,241
ARTS, ENTERTAINMENT & RECREATION	71	269	98,396,777	174	14,449,042
ACCOMMODATIONS & FOOD SERVICES	72	534	501,719,428	389	214,710,209
ACCOMMODATIONS	721	35	153,649,756	31	21,363,903
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	499	348,069,672	358	193,346,306
OTHER SERVICES	81	1,139	141,798,682	742	56,215,263
REPAIR & MAINTENANCE	811	760	86,251,173	467	45,415,820
PERSONAL SERVICE	812	314	52,261,949	220	10,128,386
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	65	3,285,560	55	671,057
PUBLIC ADMINISTRATION, OTHER	92.00	14	3,707,494	7	454,832
TOTAL ALL INDUSTRIES		21,928	\$4,692,920,178	13,013	\$1,923,766,196

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	2,585	\$334,664,583	1,489	\$47,539,736
MOTOR VEHICLES & PARTS	441	136	193,549,511	59	7,161,663
NEW & USED AUTO DEALERS	4411	35	173,715,591	11	2,067,293
RV, BOAT, MOTORCYCLE DEALERS	4412	28	7,673,268	10	5,695
AUTOMOTIVE PARTS & TIRE	4413	73	12,160,651	38	5,088,675
FURNITURE & HOME FURNISHING	442	113	9,835,407	64	2,006,861
ELECTRONICS & APPLIANCES	443	227	12,374,363	114	3,129,206
APPLIANCES, TV & OTHER ELECTRONICS	44311	75	3,813,436	39	1,463,234
COMPUTERS & SOFTWARE	44312	149	8,508,161	73	1,658,575
CAMERA & PHOTO SUPPLIES	44313	3	52,765	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	157	8,132,680	112	8,236,078
BUILDING MATERIALS	4441	121	6,854,466	91	6,434,215
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	1,278,214	21	1,801,863
FOOD & BEVERAGE STORES	445	94	27,639,395	49	6,407,236
GROCERY & CONVENIENCE STORES	4451	32	27,265,373	6	6,290,775
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	374,022	43	116,461
DRUG/HEALTH STORES	446	139	14,033,848	67	2,307,072
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	9,138,752	9	2,399,548
APPAREL & ACCESSORIES	448	150	3,249,333	118	2,040,877
CLOTHING & SHOE STORES	4481, 4482	124	2,134,667	99	1,541,578
JEWELRY & LUGGAGE STORES	4483	26	1,114,666	19	499,300
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	205	8,619,147	119	1,936,764
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	3,992,293	70	1,679,051
BOOK/PERIODICAL/MUSIC STORE	4512	76	4,626,854	49	257,712
GENERAL MERCHANDISE STORES	452	22	8,829,404	12	2,727,476
DEPARTMENT STORES	4521	4	2,421,917	4	749,507
GENERAL MERCHANDISE STORES	4529	18	6,407,488	8	1,977,969
E-COMMERCE & MAIL ORDER	4541	263	6,824,839	181	2,177,662
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,057	32,437,904	585	7,009,294
AGRICULTURE, FORESTRY, FISHING	11	25	578,106	13	2,400,036
MINING	21	6	290,092	4	23,951
UTILITIES	22	8	404,343	6	425,297
CONSTRUCTION	23	1,388	72,724,932	1,161	62,809,917
CONSTRUCTION OF BUILDINGS	236	325	39,669,075	223	31,028,744
HEAVY CONSTRUCTION & HIGHWAYS	237	59	6,257,600	40	8,468,261
SPECIAL TRADE CONTRACTORS	238	1,004	26,798,257	898	23,312,912
MANUFACTURING	31-33	558	12,903,511	319	3,215,242
WHOLESALE TRADE	42	1,455	59,959,610	877	14,547,039
DURABLE GOODS	423	1,025	42,730,479	615	11,650,768
NONDURABLE GOODS	424	410	17,020,957	252	2,762,802
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	208,174	10	133,470
TRANSPORTATION & WAREHOUSING	48-49	28	780,511	26	1,114,528
INFORMATION	51	338	25,452,708	232	11,206,846
FINANCE, INSURANCE	52	79	3,578,791	48	1,410,898
REAL ESTATE, RENTAL/LEASING	53	246	22,495,242	140	3,289,073
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	429	9,623,243	253	2,355,691
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	685	15,648,763	452	5,082,904
ARTS, ENTERTAINMENT & RECREATION	71	81	905,482	32	3,488,055
ACCOMMODATIONS & FOOD SERVICES	72	203	69,654,717	59	13,102,362
ACCOMMODATIONS	721	16	9,066,746	4	897,111
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	187	60,587,971	55	12,205,250
OTHER SERVICES	81	443	23,616,396	206	2,934,368
REPAIR & MAINTENANCE	811	297	16,851,456	142	1,430,881
PERSONAL SERVICE	812	111	6,370,449	50	1,229,805
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	394,491	14	273,682
PUBLIC ADMINISTRATION, OTHER	92.00	6	3,368,748	4	4,529
TOTAL ALL INDUSTRIES		8,563	\$656,649,777	5,321	\$174,950,470

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,616	\$125,354,408	1,507	\$244,974,004
MOTOR VEHICLES & PARTS	441	77	25,357,687	69	50,121,029
NEW & USED AUTO DEALERS	4411	22	12,288,595	17	37,350,622
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,085,281	6	4,528,511
AUTOMOTIVE PARTS & TIRE	4413	45	9,983,811	46	8,241,895
FURNITURE & HOME FURNISHING	442	61	3,139,489	58	4,182,616
ELECTRONICS & APPLIANCES	443	152	4,182,241	121	5,272,622
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	1,801,397	45	2,214,517
COMPUTERS & SOFTWARE	44312	96	2,277,162	73	3,039,638
CAMERA & PHOTO SUPPLIES	44313	5	103,683	3	18,468
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	9,126,914	90	33,456,568
BUILDING MATERIALS	4441	70	8,120,777	71	30,632,416
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,006,137	19	2,824,152
FOOD & BEVERAGE STORES	445	35	16,159,588	21	10,352,852
GROCERY & CONVENIENCE STORES	4451	16	15,917,487	5	10,336,259
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	242,101	16	16,592
DRUG/HEALTH STORES	446	89	7,963,697	85	5,800,203
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	5,303,173	9	6,874,317
APPAREL & ACCESSORIES	448	110	28,628,564	107	5,050,281
CLOTHING & SHOE STORES	4481, 4482	95	21,901,823	85	4,277,635
JEWELRY & LUGGAGE STORES	4483	15	6,726,741	22	772,646
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	7,794,347	113	5,246,156
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	7,559,368	73	4,961,668
BOOK/PERIODICAL/MUSIC STORE	4512	52	234,979	40	284,488
GENERAL MERCHANDISE STORES	452	19	1,170,244	21	96,052,253
DEPARTMENT STORES	4521	4	481,365	5	14,434,831
GENERAL MERCHANDISE STORES	4529	15	688,878	16	81,617,421
E-COMMERCE & MAIL ORDER	4541	157	1,431,230	156	1,945,897
MISCELLANEOUS RETAILERS	453, 4542, 4543	684	15,097,233	657	20,619,210
AGRICULTURE, FORESTRY, FISHING	11	14	475,776	12	45,760
MINING	21	7	43,920	6	32,677
UTILITIES	22	7	357,906	3	36,189
CONSTRUCTION	23	715	20,533,856	638	13,626,937
CONSTRUCTION OF BUILDINGS	236	146	9,164,559	130	5,973,887
HEAVY CONSTRUCTION & HIGHWAYS	237	31	2,675,407	29	1,165,439
SPECIAL TRADE CONTRACTORS	238	538	8,693,890	479	6,487,611
MANUFACTURING	31-33	339	5,770,225	302	6,649,660
WHOLESALE TRADE	42	1,030	19,725,908	972	18,126,540
DURABLE GOODS	423	753	13,935,468	699	14,902,885
NONDURABLE GOODS	424	267	5,708,884	263	3,042,499
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	81,556	10	181,155
TRANSPORTATION & WAREHOUSING	48-49	11	50,235	21	1,440,315
INFORMATION	51	235	11,331,109	222	7,414,800
FINANCE, INSURANCE	52	57	1,251,430	49	981,775
REAL ESTATE, RENTAL/LEASING	53	150	6,724,866	147	5,038,561
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	236	2,656,687	236	5,429,367
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	353	4,344,994	341	2,252,907
ARTS, ENTERTAINMENT & RECREATION	71	28	2,486,809	39	2,699,322
ACCOMMODATIONS & FOOD SERVICES	72	94	41,609,174	103	25,326,935
ACCOMMODATIONS	721	9	2,771,137	5	3,936,146
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	38,838,037	98	21,390,788
OTHER SERVICES	81	250	11,537,767	214	7,082,514
REPAIR & MAINTENANCE	811	169	9,109,175	146	4,877,539
PERSONAL SERVICE	812	64	1,727,762	52	1,782,055
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	700,830	16	422,920
PUBLIC ADMINISTRATION, OTHER	92.00	4	100,161	5	76,380
TOTAL ALL INDUSTRIES		5,146	\$254,355,229	4,817	\$341,234,641

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,170</u>	<u>\$115,847,958</u>	<u>1,556</u>	<u>\$58,441,070</u>
MOTOR VEHICLES & PARTS	441	47	23,234,790	67	3,941,842
NEW & USED AUTO DEALERS	4411	10	14,479,365	14	2,860,970
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,904,733	13	923,508
AUTOMOTIVE PARTS & TIRE	4413	31	6,850,692	40	157,364
FURNITURE & HOME FURNISHING	442	41	1,775,104	89	2,331,853
ELECTRONICS & APPLIANCES	443	90	3,189,120	114	1,214,258
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	2,268,146	51	836,727
COMPUTERS & SOFTWARE	44312	51	913,279	61	376,996
CAMERA & PHOTO SUPPLIES	44313	3	7,695	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	8,962,874	115	2,881,424
BUILDING MATERIALS	4441	57	7,546,058	101	2,843,487
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,416,816	14	37,937
FOOD & BEVERAGE STORES	445	14	7,166,671	46	15,456,435
GROCERY & CONVENIENCE STORES	4451	4	7,163,342	6	15,062,287
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	3,329	40	394,148
DRUG/HEALTH STORES	446	64	741,676	71	8,875,291
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	3,204,169	15	4,813,298
APPAREL & ACCESSORIES	448	79	1,112,292	114	1,283,247
CLOTHING & SHOE STORES	4481, 4482	70	1,013,739	95	1,021,323
JEWELRY & LUGGAGE STORES	4483	9	98,553	19	261,923
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	110	4,312,619	115	1,338,290
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	3,628,616	70	731,693
BOOK/PERIODICAL/MUSIC STORE	4512	42	684,002	45	606,597
GENERAL MERCHANDISE STORES	452	12	44,690,935	13	3,721,203
DEPARTMENT STORES	4521	4	307,189	3	521,585
GENERAL MERCHANDISE STORES	4529	8	44,383,747	10	3,199,618
E-COMMERCE & MAIL ORDER	4541	150	1,690,576	182	1,894,991
MISCELLANEOUS RETAILERS	453, 4542, 4543	475	15,767,131	615	10,688,939
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>411,403</u>	<u>17</u>	<u>2,479,024</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>232,443</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>118,029</u>	<u>5</u>	<u>43,892</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>288</u>	<u>10,231,677</u>	<u>1,417</u>	<u>70,515,353</u>
CONSTRUCTION OF BUILDINGS	236	68	3,708,891	310	56,835,288
HEAVY CONSTRUCTION & HIGHWAYS	237	18	1,619,448	50	3,028,761
SPECIAL TRADE CONTRACTORS	238	202	4,903,338	1,057	10,651,304
<u>MANUFACTURING</u>	<u>31-33</u>	<u>203</u>	<u>2,171,317</u>	<u>357</u>	<u>3,646,136</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>744</u>	<u>9,748,315</u>	<u>779</u>	<u>9,214,969</u>
DURABLE GOODS	423	537	8,288,122	537	6,909,975
NONDURABLE GOODS	424	199	1,431,577	231	2,284,071
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	28,616	11	20,924
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>277,091</u>	<u>17</u>	<u>1,273,579</u>
<u>INFORMATION</u>	<u>51</u>	<u>184</u>	<u>4,335,088</u>	<u>243</u>	<u>13,336,904</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>2,133,544</u>	<u>53</u>	<u>1,716,265</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>94</u>	<u>2,028,643</u>	<u>133</u>	<u>5,180,223</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>162</u>	<u>908,450</u>	<u>270</u>	<u>2,154,826</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>200</u>	<u>2,346,814</u>	<u>589</u>	<u>8,897,861</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>777,957</u>	<u>24</u>	<u>731,859</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>43</u>	<u>12,520,395</u>	<u>79</u>	<u>33,603,654</u>
ACCOMMODATIONS	721	3	2,255,411	10	1,715,009
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	10,264,984	69	31,888,645
<u>OTHER SERVICES</u>	<u>81</u>	<u>136</u>	<u>7,079,473</u>	<u>278</u>	<u>4,621,110</u>
REPAIR & MAINTENANCE	811	82	5,780,556	205	3,595,352
PERSONAL SERVICE	812	44	974,439	61	999,495
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	324,479	12	26,263
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>28,380</u>	<u>3</u>	<u>10,952</u>
TOTAL ALL INDUSTRIES		3,320	\$170,965,286	5,828	\$216,100,120

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,906</u>	<u>\$253,189,452</u>	<u>1,798</u>	<u>\$159,168,298</u>
MOTOR VEHICLES & PARTS	441	101	121,383,030	91	34,177,492
NEW & USED AUTO DEALERS	4411	29	117,037,061	15	15,432,474
RV, BOAT, MOTORCYCLE DEALERS	4412	17	1,610,015	19	8,267,841
AUTOMOTIVE PARTS & TIRE	4413	55	2,735,955	57	10,477,177
FURNITURE & HOME FURNISHING	442	183	10,568,923	65	5,360,522
ELECTRONICS & APPLIANCES	443	213	5,913,726	143	5,448,652
APPLIANCES, TV & OTHER ELECTRONICS	44311	76	2,414,669	42	3,030,231
COMPUTERS & SOFTWARE	44312	130	3,489,508	93	2,375,521
CAMERA & PHOTO SUPPLIES	44313	7	9,549	8	42,901
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	5,469,383	105	14,899,573
BUILDING MATERIALS	4441	155	5,091,521	79	6,207,830
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	377,863	26	8,691,743
FOOD & BEVERAGE STORES	445	95	26,540,269	43	17,057,185
GROCERY & CONVENIENCE STORES	4451	14	23,478,642	9	15,999,303
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	3,061,627	34	1,057,881
DRUG/HEALTH STORES	446	154	8,144,062	89	2,795,371
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	3,743,274	21	12,116,926
APPAREL & ACCESSORIES	448	201	22,255,934	134	4,306,573
CLOTHING & SHOE STORES	4481, 4482	158	20,890,201	115	3,325,800
JEWELRY & LUGGAGE STORES	4483	43	1,365,732	19	980,773
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	195	2,678,778	152	4,013,811
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	122	1,844,341	92	3,057,414
BOOK/PERIODICAL/MUSIC STORE	4512	73	834,437	60	956,397
GENERAL MERCHANDISE STORES	452	24	11,170,607	19	41,525,311
DEPARTMENT STORES	4521	4	635,750	4	521,913
GENERAL MERCHANDISE STORES	4529	20	10,534,858	15	41,003,399
E-COMMERCE & MAIL ORDER	4541	266	6,388,878	198	3,135,991
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,265	28,932,588	738	14,330,891
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>200,496</u>	<u>26</u>	<u>593,851</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>35,399</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>220,084</u>	<u>6</u>	<u>198,937</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,684</u>	<u>63,710,651</u>	<u>582</u>	<u>35,963,115</u>
CONSTRUCTION OF BUILDINGS	236	657	25,427,414	118	19,210,566
HEAVY CONSTRUCTION & HIGHWAYS	237	72	5,881,588	27	1,503,846
SPECIAL TRADE CONTRACTORS	238	1,955	32,401,649	437	15,248,703
<u>MANUFACTURING</u>	<u>31-33</u>	<u>654</u>	<u>6,600,283</u>	<u>341</u>	<u>4,115,168</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,339</u>	<u>21,608,700</u>	<u>1,077</u>	<u>27,100,614</u>
DURABLE GOODS	423	891	18,060,520	745	20,284,023
NONDURABLE GOODS	424	431	3,450,918	320	6,680,051
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	97,262	12	136,539
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>1,130,711</u>	<u>21</u>	<u>573,425</u>
<u>INFORMATION</u>	<u>51</u>	<u>327</u>	<u>23,509,355</u>	<u>238</u>	<u>13,095,043</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>3,090,438</u>	<u>62</u>	<u>3,807,332</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>222</u>	<u>8,560,677</u>	<u>163</u>	<u>8,432,805</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>601</u>	<u>7,782,023</u>	<u>269</u>	<u>3,519,207</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,105</u>	<u>16,102,915</u>	<u>342</u>	<u>16,274,309</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>125</u>	<u>6,337,569</u>	<u>67</u>	<u>1,685,656</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>207</u>	<u>66,070,400</u>	<u>105</u>	<u>54,673,800</u>
ACCOMMODATIONS	721	10	3,435,734	15	9,584,888
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	197	62,634,666	90	45,088,912
<u>OTHER SERVICES</u>	<u>81</u>	<u>484</u>	<u>20,790,777</u>	<u>206</u>	<u>11,436,362</u>
REPAIR & MAINTENANCE	811	339	17,425,972	131	9,395,000
PERSONAL SERVICE	812	115	3,313,499	59	1,684,053
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	51,306	16	357,309
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>1,414</u>	<u>7</u>	<u>59,251</u>
TOTAL ALL INDUSTRIES		10,819	\$498,941,344	5,311	\$340,697,325

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,337</u>	<u>\$1,091,017,145</u>	<u>2,928</u>	<u>\$665,273,472</u>
MOTOR VEHICLES & PARTS	441	227	289,461,521	116	43,868,036
NEW & USED AUTO DEALERS	4411	66	233,559,975	17	22,996,077
RV, BOAT, MOTORCYCLE DEALERS	4412	52	18,968,846	22	101,877
AUTOMOTIVE PARTS & TIRE	4413	109	36,932,700	77	20,770,082
FURNITURE & HOME FURNISHING	442	227	26,338,414	180	14,349,141
ELECTRONICS & APPLIANCES	443	431	70,954,184	267	52,768,149
APPLIANCES, TV & OTHER ELECTRONICS	44311	135	45,263,156	86	42,614,787
COMPUTERS & SOFTWARE	44312	288	25,276,431	176	10,129,778
CAMERA & PHOTO SUPPLIES	44313	8	414,597	5	23,583
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	287	57,782,345	184	63,180,578
BUILDING MATERIALS	4441	232	56,228,009	152	60,505,330
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	1,554,336	32	2,675,248
FOOD & BEVERAGE STORES	445	179	72,091,696	102	52,065,415
GROCERY & CONVENIENCE STORES	4451	70	69,471,078	31	46,327,521
OTHER FOOD & BEVERAGE STORES	4452, 4453	109	2,620,619	71	5,737,894
DRUG/HEALTH STORES	446	186	37,005,538	171	21,647,200
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	30,353,444	23	15,191,212
APPAREL & ACCESSORIES	448	244	42,877,228	199	33,619,859
CLOTHING & SHOE STORES	4481, 4482	196	35,444,236	158	29,366,452
JEWELRY & LUGGAGE STORES	4483	48	7,432,992	41	4,253,406
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	302	41,614,283	213	31,639,400
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	179	34,280,060	127	23,064,378
BOOK/PERIODICAL/MUSIC STORE	4512	123	7,334,223	86	8,575,022
GENERAL MERCHANDISE STORES	452	34	287,535,505	27	266,676,655
DEPARTMENT STORES	4521	8	72,756,464	7	73,170,060
GENERAL MERCHANDISE STORES	4529	26	214,779,041	20	193,506,595
E-COMMERCE & MAIL ORDER	4541	374	15,718,747	274	8,531,925
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,796	119,284,240	1,172	61,735,902
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>46</u>	<u>300,555</u>	<u>31</u>	<u>319,978</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>1,116,669</u>	<u>7</u>	<u>2,055,620</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>199,778</u>	<u>7</u>	<u>106,680</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,797</u>	<u>366,801,769</u>	<u>2,671</u>	<u>101,412,053</u>
CONSTRUCTION OF BUILDINGS	236	913	277,223,811	638	50,213,854
HEAVY CONSTRUCTION & HIGHWAYS	237	118	13,573,897	74	12,282,291
SPECIAL TRADE CONTRACTORS	238	2,766	76,004,061	1,959	38,915,907
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,109</u>	<u>48,800,582</u>	<u>680</u>	<u>13,575,184</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,458</u>	<u>189,659,598</u>	<u>1,582</u>	<u>49,845,858</u>
DURABLE GOODS	423	1,735	159,805,855	1,083	41,368,461
NONDURABLE GOODS	424	688	29,154,482	485	8,125,216
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	699,261	14	352,181
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>91</u>	<u>10,029,916</u>	<u>43</u>	<u>987,386</u>
<u>INFORMATION</u>	<u>51</u>	<u>510</u>	<u>114,909,336</u>	<u>375</u>	<u>64,219,184</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>136</u>	<u>18,279,077</u>	<u>98</u>	<u>6,717,371</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>452</u>	<u>55,652,638</u>	<u>293</u>	<u>18,845,876</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,011</u>	<u>38,120,991</u>	<u>613</u>	<u>26,915,615</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,590</u>	<u>62,039,963</u>	<u>1,151</u>	<u>22,916,311</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>172</u>	<u>19,328,223</u>	<u>82</u>	<u>26,218,115</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>495</u>	<u>221,252,926</u>	<u>316</u>	<u>159,936,413</u>
ACCOMMODATIONS	721	24	16,211,748	16	13,838,024
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	471	205,041,178	300	146,098,389
<u>OTHER SERVICES</u>	<u>81</u>	<u>973</u>	<u>69,067,064</u>	<u>692</u>	<u>34,414,531</u>
REPAIR & MAINTENANCE	811	697	53,895,574	481	25,474,773
PERSONAL SERVICE	812	224	13,706,637	177	7,122,304
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	1,464,853	34	1,817,454
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>946,173</u>	<u>7</u>	<u>1,734,991</u>
TOTAL ALL INDUSTRIES		17,210	\$2,307,525,524	11,576	\$1,195,494,637

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,323</u>	<u>\$343,440,843</u>	<u>2,809</u>	<u>\$547,466,226</u>
MOTOR VEHICLES & PARTS	441	88	273,089,913	99	74,532,191
NEW & USED AUTO DEALERS	4411	25	236,055,522	23	55,916,228
RV, BOAT, MOTORCYCLE DEALERS	4412	16	29,765,886	20	11,495,398
AUTOMOTIVE PARTS & TIRE	4413	47	7,268,505	56	7,120,564
FURNITURE & HOME FURNISHING	442	71	6,352,123	183	19,784,829
ELECTRONICS & APPLIANCES	443	141	2,759,085	263	17,211,280
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	983,672	81	6,007,510
COMPUTERS & SOFTWARE	44312	95	1,737,328	177	11,114,491
CAMERA & PHOTO SUPPLIES	44313	3	38,085	5	89,279
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	96	6,157,973	192	68,502,094
BUILDING MATERIALS	4441	88	5,813,762	151	68,170,654
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	344,211	41	331,440
FOOD & BEVERAGE STORES	445	27	625,989	87	23,064,610
GROCERY & CONVENIENCE STORES	4451	5	595,802	6	19,998,779
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	30,187	81	3,065,831
DRUG/HEALTH STORES	446	48	386,481	145	11,598,507
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	5,591,589	11	8,822,074
APPAREL & ACCESSORIES	448	78	320,464	193	12,554,054
CLOTHING & SHOE STORES	4481, 4482	69	305,386	161	10,493,166
JEWELRY & LUGGAGE STORES	4483	9	15,077	32	2,060,888
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	70	13,487,020	197	40,563,399
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	13,430,463	116	32,419,063
BOOK/PERIODICAL/MUSIC STORE	4512	29	56,557	81	8,144,336
GENERAL MERCHANDISE STORES	452	11	20,911,610	20	216,840,088
DEPARTMENT STORES	4521	D	D	6	54,281,860
GENERAL MERCHANDISE STORES	4529	10	20,867,294	14	162,558,228
E-COMMERCE & MAIL ORDER	4541	130	1,326,780	263	8,045,419
MISCELLANEOUS RETAILERS	453, 4542, 4543	549	12,431,818	1,156	45,947,681
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>158,345</u>	<u>36</u>	<u>2,320,367</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>33,400</u>	<u>6</u>	<u>263,882</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>83,178</u>	<u>6</u>	<u>345,406</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>913</u>	<u>62,301,288</u>	<u>2,922</u>	<u>286,072,863</u>
CONSTRUCTION OF BUILDINGS	236	155	31,002,484	719	232,030,416
HEAVY CONSTRUCTION & HIGHWAYS	237	49	19,999,176	94	10,447,893
SPECIAL TRADE CONTRACTORS	238	709	11,299,628	2,109	43,594,555
<u>MANUFACTURING</u>	<u>31-33</u>	<u>357</u>	<u>6,317,638</u>	<u>700</u>	<u>17,671,744</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>936</u>	<u>37,194,570</u>	<u>1,512</u>	<u>62,400,682</u>
DURABLE GOODS	423	681	31,988,679	1,028	55,636,513
NONDURABLE GOODS	424	242	4,421,967	460	6,582,796
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	783,924	24	181,372
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>1,377,366</u>	<u>44</u>	<u>1,052,101</u>
<u>INFORMATION</u>	<u>51</u>	<u>190</u>	<u>9,972,226</u>	<u>385</u>	<u>38,904,409</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>2,098,784</u>	<u>89</u>	<u>7,316,857</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>161</u>	<u>13,234,361</u>	<u>275</u>	<u>22,697,794</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>248</u>	<u>2,438,421</u>	<u>656</u>	<u>16,774,868</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>408</u>	<u>5,841,442</u>	<u>1,141</u>	<u>24,323,898</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>20</u>	<u>984,877</u>	<u>105</u>	<u>10,449,986</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>76</u>	<u>27,760,662</u>	<u>221</u>	<u>89,677,069</u>
ACCOMMODATIONS	721	17	6,345,913	8	11,012,006
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	21,414,750	213	78,665,064
<u>OTHER SERVICES</u>	<u>81</u>	<u>271</u>	<u>21,689,016</u>	<u>557</u>	<u>30,472,278</u>
REPAIR & MAINTENANCE	811	230	20,137,317	390	24,846,559
PERSONAL SERVICE	812	29	1,537,690	133	5,243,480
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	14,009	34	382,239
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>49,650</u>	<u>5</u>	<u>56,040</u>
TOTAL ALL INDUSTRIES		4,998	\$534,976,068	11,469	\$1,158,266,469

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,204</u>	<u>\$116,552,133</u>	<u>2,809</u>	<u>\$899,453,831</u>
MOTOR VEHICLES & PARTS	441	48	24,742,082	170	\$159,669,202
NEW & USED AUTO DEALERS	4411	12	17,889,683	58	\$130,196,396
RV, BOAT, MOTORCYCLE DEALERS	4412	7	4,169,577	34	\$8,213,059
AUTOMOTIVE PARTS & TIRE	4413	29	2,682,823	78	\$21,259,747
FURNITURE & HOME FURNISHING	442	45	2,205,907	105	\$29,110,668
ELECTRONICS & APPLIANCES	443	97	3,461,790	259	\$47,012,182
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	1,824,171	76	\$37,034,661
COMPUTERS & SOFTWARE	44312	57	1,636,146	177	\$9,967,510
CAMERA & PHOTO SUPPLIES	44313	D	D	6	\$10,010
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	4,410,009	133	\$67,113,725
BUILDING MATERIALS	4441	60	4,313,008	99	\$62,577,868
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	97,000	34	\$4,535,857
FOOD & BEVERAGE STORES	445	19	10,299,353	81	\$33,170,980
GROCERY & CONVENIENCE STORES	4451	7	10,292,075	19	\$32,445,922
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	7,278	62	\$725,058
DRUG/HEALTH STORES	446	56	3,230,531	157	\$20,317,910
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	8,280,294	19	\$24,772,470
APPAREL & ACCESSORIES	448	87	4,152,894	199	\$92,022,328
CLOTHING & SHOE STORES	4481, 4482	76	3,043,961	165	\$79,673,840
JEWELRY & LUGGAGE STORES	4483	11	1,108,933	34	\$12,348,488
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	105	4,166,284	217	\$46,777,535
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	65	3,372,079	140	\$39,097,090
BOOK/PERIODICAL/MUSIC STORE	4512	40	794,205	77	\$7,680,445
GENERAL MERCHANDISE STORES	452	13	39,923,575	25	\$298,268,869
DEPARTMENT STORES	4521	6	39,813,153	9	\$109,342,325
GENERAL MERCHANDISE STORES	4529	7	110,423	16	\$188,926,543
E-COMMERCE & MAIL ORDER	4541	156	1,503,675	285	\$10,414,613
MISCELLANEOUS RETAILERS	453, 4542, 4543	493	10,175,738	1,159	\$70,803,349
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>709,284</u>	<u>21</u>	<u>\$246,184</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>63,875</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>75,461</u>	<u>6</u>	<u>\$162,322</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>578</u>	<u>20,656,813</u>	<u>1,287</u>	<u>\$130,476,299</u>
CONSTRUCTION OF BUILDINGS	236	111	1,994,427	327	\$62,719,432
HEAVY CONSTRUCTION & HIGHWAYS	237	32	12,753,474	57	\$4,062,348
SPECIAL TRADE CONTRACTORS	238	435	5,908,912	903	\$63,694,518
<u>MANUFACTURING</u>	<u>31-33</u>	<u>221</u>	<u>3,944,238</u>	<u>598</u>	<u>\$17,223,101</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>779</u>	<u>11,626,513</u>	<u>1,594</u>	<u>\$77,743,919</u>
DURABLE GOODS	423	553	9,178,449	1,117	\$64,544,744
NONDURABLE GOODS	424	216	2,370,857	458	\$12,986,898
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	77,207	19	\$212,277
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>758,722</u>	<u>29</u>	<u>\$1,080,093</u>
<u>INFORMATION</u>	<u>51</u>	<u>160</u>	<u>7,364,615</u>	<u>363</u>	<u>\$51,840,572</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>911,169</u>	<u>100</u>	<u>\$14,178,431</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>133</u>	<u>5,104,181</u>	<u>260</u>	<u>\$21,707,667</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>165</u>	<u>1,949,061</u>	<u>495</u>	<u>\$18,619,741</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>281</u>	<u>1,920,804</u>	<u>654</u>	<u>\$25,615,138</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>1,268,154</u>	<u>74</u>	<u>\$13,203,662</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>65</u>	<u>30,199,527</u>	<u>244</u>	<u>\$161,717,789</u>
ACCOMMODATIONS	721	9	7,919,988	22	\$21,059,866
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	56	22,279,540	222	\$140,657,923
<u>OTHER SERVICES</u>	<u>81</u>	<u>185</u>	<u>6,325,111</u>	<u>455</u>	<u>\$45,524,382</u>
REPAIR & MAINTENANCE	811	126	4,425,622	276	\$36,997,591
PERSONAL SERVICE	812	46	821,112	141	\$7,625,776
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	1,078,377	38	\$901,016
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>138,495</u>	<u>10</u>	<u>\$72,710</u>
TOTAL ALL INDUSTRIES		3,873	\$209,568,156	9,002	\$1,478,874,212

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	3,897	\$631,313,943	3,468	\$763,357,587
MOTOR VEHICLES & PARTS	441	198	83,885,272	137	355,658,698
NEW & USED AUTO DEALERS	4411	52	57,499,841	34	334,297,779
RV, BOAT, MOTORCYCLE DEALERS	4412	33	3,240,337	29	575,999
AUTOMOTIVE PARTS & TIRE	4413	113	23,145,094	74	20,784,921
FURNITURE & HOME FURNISHING	442	220	34,221,272	234	29,286,435
ELECTRONICS & APPLIANCES	443	356	48,202,009	327	24,562,499
APPLIANCES, TV & OTHER ELECTRONICS	44311	104	8,454,336	103	10,447,994
COMPUTERS & SOFTWARE	44312	246	39,646,911	219	14,052,336
CAMERA & PHOTO SUPPLIES	44313	6	100,762	5	62,169
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	280	79,630,560	248	14,373,056
BUILDING MATERIALS	4441	236	76,407,194	195	13,660,093
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	3,223,366	53	712,963
FOOD & BEVERAGE STORES	445	155	58,092,092	143	33,335,904
GROCERY & CONVENIENCE STORES	4451	56	54,097,337	23	30,849,608
OTHER FOOD & BEVERAGE STORES	4452, 4453	99	3,994,754	120	2,486,296
DRUG/HEALTH STORES	446	163	21,112,741	181	22,436,797
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	28,382,345	22	10,191,525
APPAREL & ACCESSORIES	448	213	24,332,191	216	14,319,912
CLOTHING & SHOE STORES	4481, 4482	169	20,795,291	170	11,681,111
JEWELRY & LUGGAGE STORES	4483	44	3,536,900	46	2,638,801
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	258	13,866,760	247	22,343,057
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	163	12,337,651	148	18,303,655
BOOK/PERIODICAL/MUSIC STORE	4512	95	1,529,109	99	4,039,402
GENERAL MERCHANDISE STORES	452	35	113,660,323	22	155,734,586
DEPARTMENT STORES	4521	7	47,431,445	5	12,760,671
GENERAL MERCHANDISE STORES	4529	28	66,228,878	17	142,973,915
E-COMMERCE & MAIL ORDER	4541	325	10,840,387	325	13,857,695
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,659	115,087,992	1,366	67,257,422
AGRICULTURE, FORESTRY, FISHING	11	44	342,913	46	248,054
MINING	21	12	656,700	8	49,385
UTILITIES	22	14	2,913,810	7	391,538
CONSTRUCTION	23	3,424	179,724,044	4,068	197,300,103
CONSTRUCTION OF BUILDINGS	236	833	71,316,348	1,089	126,912,958
HEAVY CONSTRUCTION & HIGHWAYS	237	128	15,197,674	98	6,212,451
SPECIAL TRADE CONTRACTORS	238	2,463	93,210,021	2,881	64,174,694
MANUFACTURING	31-33	1,071	48,813,857	885	20,804,446
WHOLESALE TRADE	42	2,330	193,846,410	1,815	72,308,484
DURABLE GOODS	423	1,620	156,016,482	1,227	61,871,449
NONDURABLE GOODS	424	680	36,982,921	566	10,327,848
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	847,007	22	109,187
TRANSPORTATION & WAREHOUSING	48-49	93	4,954,422	45	2,124,959
INFORMATION	51	469	103,665,284	489	64,859,920
FINANCE, INSURANCE	52	135	19,249,927	106	12,146,045
REAL ESTATE, RENTAL/LEASING	53	416	68,815,316	336	37,681,489
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	820	34,770,868	961	31,434,682
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,357	32,317,745	1,594	38,978,301
ARTS, ENTERTAINMENT & RECREATION	71	95	17,779,975	123	12,549,588
ACCOMMODATIONS & FOOD SERVICES	72	406	144,816,597	290	156,388,981
ACCOMMODATIONS	721	21	14,072,468	14	31,157,304
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	385	130,744,129	276	125,231,678
OTHER SERVICES	81	919	65,242,639	772	44,998,158
REPAIR & MAINTENANCE	811	668	51,161,285	526	33,620,431
PERSONAL SERVICE	812	217	13,892,689	206	10,938,935
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	188,666	40	438,793
PUBLIC ADMINISTRATION, OTHER	92.00	6	112,014	9	51,316
TOTAL ALL INDUSTRIES		15,509	\$1,549,393,433	15,022	\$1,455,673,036

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,346</u>	<u>\$581,376,927</u>	<u>2,078</u>	<u>\$399,767,175</u>
MOTOR VEHICLES & PARTS	441	95	40,641,251	111	127,657,667
NEW & USED AUTO DEALERS	4411	21	6,632,542	26	105,992,675
RV, BOAT, MOTORCYCLE DEALERS	4412	19	14,306,604	17	2,854,434
AUTOMOTIVE PARTS & TIRE	4413	55	19,702,104	68	18,810,558
FURNITURE & HOME FURNISHING	442	138	16,137,362	71	8,294,654
ELECTRONICS & APPLIANCES	443	208	33,061,677	178	8,845,171
APPLIANCES, TV & OTHER ELECTRONICS	44311	69	26,144,963	55	3,683,286
COMPUTERS & SOFTWARE	44312	135	6,915,699	120	5,128,374
CAMERA & PHOTO SUPPLIES	44313	4	1,015	3	33,512
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	54,158,710	133	52,347,275
BUILDING MATERIALS	4441	125	53,763,772	100	47,785,203
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	394,938	33	4,562,072
FOOD & BEVERAGE STORES	445	55	35,435,374	65	29,430,363
GROCERY & CONVENIENCE STORES	4451	16	33,296,325	17	28,834,315
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	2,139,049	48	596,048
DRUG/HEALTH STORES	446	98	8,723,883	118	10,379,592
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	6,601,802	32	22,515,157
APPAREL & ACCESSORIES	448	141	20,344,331	128	6,706,758
CLOTHING & SHOE STORES	4481, 4482	117	17,680,269	103	2,940,444
JEWELRY & LUGGAGE STORES	4483	24	2,664,061	25	3,766,314
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	186	79,427,341	164	7,780,111
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	117	77,891,499	105	6,209,207
BOOK/PERIODICAL/MUSIC STORE	4512	69	1,535,843	59	1,570,904
GENERAL MERCHANDISE STORES	452	22	229,070,462	22	94,328,450
DEPARTMENT STORES	4521	6	55,458,572	6	11,996,340
GENERAL MERCHANDISE STORES	4529	16	173,611,891	16	82,332,110
E-COMMERCE & MAIL ORDER	4541	253	4,594,388	237	3,422,940
MISCELLANEOUS RETAILERS	453, 4542, 4543	982	53,180,346	819	28,059,037
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>128,037</u>	<u>21</u>	<u>217,126</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>359,510</u>	<u>7</u>	<u>1,470,426</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>133,228</u>	<u>8</u>	<u>818,302</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,728</u>	<u>82,217,354</u>	<u>947</u>	<u>63,362,990</u>
CONSTRUCTION OF BUILDINGS	236	374	37,931,775	199	36,067,938
HEAVY CONSTRUCTION & HIGHWAYS	237	53	5,230,097	49	6,361,556
SPECIAL TRADE CONTRACTORS	238	1,301	39,055,483	699	20,933,496
<u>MANUFACTURING</u>	<u>31-33</u>	<u>509</u>	<u>12,900,148</u>	<u>472</u>	<u>12,288,735</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,204</u>	<u>37,597,783</u>	<u>1,360</u>	<u>48,194,652</u>
DURABLE GOODS	423	828	30,683,570	1,007	42,620,288
NONDURABLE GOODS	424	365	6,821,892	339	5,523,572
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	92,320	14	50,791
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>367,945</u>	<u>35</u>	<u>1,162,057</u>
<u>INFORMATION</u>	<u>51</u>	<u>270</u>	<u>32,911,572</u>	<u>294</u>	<u>26,670,450</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>2,388,886</u>	<u>76</u>	<u>3,631,205</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>207</u>	<u>12,580,162</u>	<u>219</u>	<u>14,672,914</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>429</u>	<u>7,346,386</u>	<u>356</u>	<u>8,048,322</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>762</u>	<u>24,242,193</u>	<u>475</u>	<u>13,615,182</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>70</u>	<u>8,541,620</u>	<u>47</u>	<u>5,044,918</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>167</u>	<u>94,173,945</u>	<u>136</u>	<u>63,998,013</u>
ACCOMMODATIONS	721	9	7,477,339	9	1,363,685
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	158	86,696,606	127	62,634,328
<u>OTHER SERVICES</u>	<u>81</u>	<u>439</u>	<u>26,687,305</u>	<u>370</u>	<u>19,557,250</u>
REPAIR & MAINTENANCE	811	299	21,801,140	237	15,058,980
PERSONAL SERVICE	812	112	4,844,157	107	3,966,344
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	42,009	26	531,926
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>351,178</u>	<u>6</u>	<u>644,143</u>
TOTAL ALL INDUSTRIES		8,288	\$924,304,180	6,908	\$683,164,084

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,122</u>	<u>\$1,223,356,781</u>	<u>2,518</u>	<u>\$434,557,902</u>
MOTOR VEHICLES & PARTS	441	164	272,582,577	121	47,670,586
NEW & USED AUTO DEALERS	4411	50	230,293,763	23	18,137,713
RV, BOAT, MOTORCYCLE DEALERS	4412	23	16,626,469	24	13,902,073
AUTOMOTIVE PARTS & TIRE	4413	91	25,662,345	74	15,630,801
FURNITURE & HOME FURNISHING	442	178	59,506,273	137	8,666,146
ELECTRONICS & APPLIANCES	443	300	102,039,128	198	30,907,779
APPLIANCES, TV & OTHER ELECTRONICS	44311	94	58,941,117	80	27,552,034
COMPUTERS & SOFTWARE	44312	199	41,541,623	113	3,339,305
CAMERA & PHOTO SUPPLIES	44313	7	1,556,388	5	16,440
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	216	46,642,282	188	26,561,213
BUILDING MATERIALS	4441	180	41,317,320	152	25,091,255
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	5,324,962	36	1,469,958
FOOD & BEVERAGE STORES	445	103	31,649,733	66	43,980,209
GROCERY & CONVENIENCE STORES	4451	36	27,138,799	22	42,852,867
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	4,510,934	44	1,127,342
DRUG/HEALTH STORES	446	148	35,778,287	125	10,316,768
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	8,549,350	25	10,875,363
APPAREL & ACCESSORIES	448	217	234,209,386	151	43,239,118
CLOTHING & SHOE STORES	4481, 4482	175	207,581,348	130	39,052,507
JEWELRY & LUGGAGE STORES	4483	42	26,628,039	21	4,186,611
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	217	99,182,167	187	13,928,112
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	138	85,074,578	112	12,606,555
BOOK/PERIODICAL/MUSIC STORE	4512	79	14,107,588	75	1,321,557
GENERAL MERCHANDISE STORES	452	25	236,178,515	24	145,410,032
DEPARTMENT STORES	4521	9	163,038,732	7	44,881,574
GENERAL MERCHANDISE STORES	4529	16	73,139,784	17	100,528,458
E-COMMERCE & MAIL ORDER	4541	293	13,180,365	260	7,507,092
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,238	83,858,718	1,036	45,495,485
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>71,274</u>	<u>21</u>	<u>137,061</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>36,518</u>	<u>3</u>	<u>130,369</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,307,553</u>	<u>7</u>	<u>1,167,541</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,907</u>	<u>124,707,247</u>	<u>2,082</u>	<u>72,425,974</u>
CONSTRUCTION OF BUILDINGS	236	654	70,988,398	465	37,138,033
HEAVY CONSTRUCTION & HIGHWAYS	237	78	6,936,929	67	5,806,957
SPECIAL TRADE CONTRACTORS	238	2,175	46,781,920	1,550	29,480,984
<u>MANUFACTURING</u>	<u>31-33</u>	<u>683</u>	<u>12,434,208</u>	<u>551</u>	<u>13,022,815</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,668</u>	<u>58,281,860</u>	<u>1,350</u>	<u>32,674,399</u>
DURABLE GOODS	423	1,169	49,428,209	964	22,978,270
NONDURABLE GOODS	424	476	8,484,790	367	9,524,936
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	368,860	19	171,193
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>52</u>	<u>2,555,895</u>	<u>42</u>	<u>1,052,142</u>
<u>INFORMATION</u>	<u>51</u>	<u>342</u>	<u>39,686,892</u>	<u>310</u>	<u>28,749,413</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>15,933,811</u>	<u>70</u>	<u>2,582,938</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>311</u>	<u>25,896,291</u>	<u>246</u>	<u>11,311,165</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>638</u>	<u>13,630,293</u>	<u>428</u>	<u>5,783,190</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,233</u>	<u>27,947,034</u>	<u>830</u>	<u>13,476,416</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>83</u>	<u>10,472,456</u>	<u>72</u>	<u>2,774,107</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>323</u>	<u>163,634,429</u>	<u>185</u>	<u>74,686,892</u>
ACCOMMODATIONS	721	16	25,296,033	5	3,328,048
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	307	138,338,397	180	71,358,844
<u>OTHER SERVICES</u>	<u>81</u>	<u>651</u>	<u>57,852,094</u>	<u>505</u>	<u>27,036,796</u>
REPAIR & MAINTENANCE	811	480	46,400,168	363	22,595,329
PERSONAL SERVICE	812	144	11,029,572	117	4,413,198
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	422,354	25	28,269
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>222,216</u>	<u>5</u>	<u>59,952</u>
TOTAL ALL INDUSTRIES		12,166	\$1,778,026,853	9,225	\$721,629,072

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,991</u>	<u>\$72,410,378</u>	<u>1,799</u>	<u>\$270,133,456</u>
MOTOR VEHICLES & PARTS	441	41	525,335	119	56,397,915
NEW & USED AUTO DEALERS	4411	7	482,282	29	41,354,315
RV, BOAT, MOTORCYCLE DEALERS	4412	11	12,006	30	4,426,584
AUTOMOTIVE PARTS & TIRE	4413	23	31,047	60	10,617,016
FURNITURE & HOME FURNISHING	442	153	7,031,744	73	5,293,938
ELECTRONICS & APPLIANCES	443	186	6,410,641	150	10,031,581
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	2,087,085	52	5,675,589
COMPUTERS & SOFTWARE	44312	121	4,315,393	92	4,335,962
CAMERA & PHOTO SUPPLIES	44313	3	8,163	6	20,030
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	164	4,963,269	91	44,683,360
BUILDING MATERIALS	4441	127	3,863,610	70	43,712,111
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	1,099,659	21	971,249
FOOD & BEVERAGE STORES	445	83	4,524,613	46	13,528,663
GROCERY & CONVENIENCE STORES	4451	D	D	13	13,146,902
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	864,986	33	381,761
DRUG/HEALTH STORES	446	83	8,145,090	105	5,883,177
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	1,920,473	23	16,034,954
APPAREL & ACCESSORIES	448	147	4,655,069	126	9,162,700
CLOTHING & SHOE STORES	4481, 4482	121	4,392,225	111	8,300,849
JEWELRY & LUGGAGE STORES	4483	26	262,843	15	861,851
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	151	2,829,473	145	8,359,052
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	92	1,225,222	97	4,577,557
BOOK/PERIODICAL/MUSIC STORE	4512	59	1,604,251	48	3,781,494
GENERAL MERCHANDISE STORES	452	14	12,812,850	14	59,890,337
DEPARTMENT STORES	4521	4	748,344	4	881,159
GENERAL MERCHANDISE STORES	4529	10	12,064,505	10	59,009,178
E-COMMERCE & MAIL ORDER	4541	235	5,999,679	190	3,174,043
MISCELLANEOUS RETAILERS	453, 4542, 4543	729	12,592,144	717	37,693,736
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>108,438</u>	<u>12</u>	<u>104,942</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>100,095</u>	<u>4</u>	<u>111,305</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>923,700</u>	<u>7</u>	<u>1,713,047</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,554</u>	<u>117,253,793</u>	<u>632</u>	<u>47,737,220</u>
CONSTRUCTION OF BUILDINGS	236	646	73,232,801	128	22,561,519
HEAVY CONSTRUCTION & HIGHWAYS	237	73	16,314,552	34	6,747,327
SPECIAL TRADE CONTRACTORS	238	1,835	27,706,440	470	18,428,375
<u>MANUFACTURING</u>	<u>31-33</u>	<u>494</u>	<u>4,442,875</u>	<u>394</u>	<u>9,177,161</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>981</u>	<u>11,063,759</u>	<u>1,272</u>	<u>63,747,423</u>
DURABLE GOODS	423	613	9,434,972	910	53,161,198
NONDURABLE GOODS	424	356	1,600,587	347	10,387,348
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	28,199	15	198,877
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>307,442</u>	<u>28</u>	<u>961,774</u>
<u>INFORMATION</u>	<u>51</u>	<u>272</u>	<u>15,622,847</u>	<u>267</u>	<u>18,451,497</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>4,392,932</u>	<u>72</u>	<u>4,528,465</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>174</u>	<u>5,226,463</u>	<u>170</u>	<u>11,270,301</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>461</u>	<u>6,156,910</u>	<u>276</u>	<u>6,449,842</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>945</u>	<u>16,393,131</u>	<u>344</u>	<u>10,986,617</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>60</u>	<u>3,369,359</u>	<u>34</u>	<u>1,650,953</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>94</u>	<u>17,597,086</u>	<u>121</u>	<u>62,701,532</u>
ACCOMMODATIONS	721	4	29,113	19	12,547,107
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	17,567,973	102	50,154,425
<u>OTHER SERVICES</u>	<u>81</u>	<u>334</u>	<u>6,651,334</u>	<u>270</u>	<u>19,039,177</u>
REPAIR & MAINTENANCE	811	231	2,614,972	178	15,376,431
PERSONAL SERVICE	812	82	4,006,086	69	3,280,821
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	30,275	23	381,925
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>5,249</u>	<u>5</u>	<u>124,474</u>
TOTAL ALL INDUSTRIES		8,494	\$282,025,790	5,707	\$528,889,186

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	2,281	\$289,445,725	1,471	\$46,222,938
MOTOR VEHICLES & PARTS	441	115	81,342,577	52	366,164
NEW & USED AUTO DEALERS	4411	29	56,431,958	9	240,076
RV, BOAT, MOTORCYCLE DEALERS	4412	26	14,471,674	10	58,343
AUTOMOTIVE PARTS & TIRE	4413	60	10,438,946	33	67,744
FURNITURE & HOME FURNISHING	442	120	7,892,375	82	1,179,243
ELECTRONICS & APPLIANCES	443	206	9,947,171	138	4,435,410
APPLIANCES, TV & OTHER ELECTRONICS	44311	70	5,824,638	49	509,017
COMPUTERS & SOFTWARE	44312	132	3,810,255	86	3,923,268
CAMERA & PHOTO SUPPLIES	44313	4	312,277	3	3,125
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	160	35,297,045	113	2,918,389
BUILDING MATERIALS	4441	127	32,775,724	96	2,810,206
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	2,521,321	17	108,183
FOOD & BEVERAGE STORES	445	71	26,172,158	40	13,194,333
GROCERY & CONVENIENCE STORES	4451	18	25,548,944	12	13,175,322
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	623,214	28	19,011
DRUG/HEALTH STORES	446	116	5,626,085	69	2,405,214
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	8,552,649	7	1,435,229
APPAREL & ACCESSORIES	448	140	2,869,422	102	415,184
CLOTHING & SHOE STORES	4481, 4482	112	2,150,662	87	397,750
JEWELRY & LUGGAGE STORES	4483	28	718,760	15	17,434
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	164	4,752,816	102	1,072,726
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	4,164,627	59	809,953
BOOK/PERIODICAL/MUSIC STORE	4512	62	588,189	43	262,773
GENERAL MERCHANDISE STORES	452	20	68,673,275	12	5,107,784
DEPARTMENT STORES	4521	4	1,259,118	D	D
GENERAL MERCHANDISE STORES	4529	16	67,414,157	10	4,938,663
E-COMMERCE & MAIL ORDER	4541	218	3,611,171	171	1,773,886
MISCELLANEOUS RETAILERS	453, 4542, 4543	930	34,708,981	583	11,919,376
AGRICULTURE, FORESTRY, FISHING	11	22	144,828	14	23,812
MINING	21	9	89,265	4	8,585
UTILITIES	22	6	52,288	6	82,831
CONSTRUCTION	23	1,211	48,433,170	1,131	27,973,566
CONSTRUCTION OF BUILDINGS	236	255	22,848,834	263	7,311,443
HEAVY CONSTRUCTION & HIGHWAYS	237	41	2,123,610	28	11,709,459
SPECIAL TRADE CONTRACTORS	238	915	23,460,726	840	8,952,664
MANUFACTURING	31-33	513	8,629,581	310	3,115,515
WHOLESALE TRADE	42	1,382	48,357,412	767	20,012,986
DURABLE GOODS	423	978	35,498,694	532	16,158,918
NONDURABLE GOODS	424	386	12,707,519	227	3,846,504
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	151,199	8	7,564
TRANSPORTATION & WAREHOUSING	48-49	38	3,146,392	15	235,798
INFORMATION	51	316	20,400,472	235	15,283,475
FINANCE, INSURANCE	52	80	3,917,417	53	1,531,403
REAL ESTATE, RENTAL/LEASING	53	230	13,162,858	159	5,492,582
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	440	10,082,411	277	8,253,361
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	610	16,206,415	519	3,860,195
ARTS, ENTERTAINMENT & RECREATION	71	70	6,145,680	36	4,185,196
ACCOMMODATIONS & FOOD SERVICES	72	148	48,365,572	74	15,297,605
ACCOMMODATIONS	721	9	4,815,414	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	139	43,550,158	72	14,365,382
OTHER SERVICES	81	358	16,843,173	239	4,674,085
REPAIR & MAINTENANCE	811	253	12,899,625	168	2,720,325
PERSONAL SERVICE	812	75	3,475,163	58	1,683,639
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	468,385	13	270,121
PUBLIC ADMINISTRATION, OTHER	92.00	7	96,115	D	D
TOTAL ALL INDUSTRIES		7,721	\$533,518,772	5,311	\$156,254,600

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,788</u>	<u>\$163,332,798</u>	<u>3,846</u>	<u>\$858,941,052</u>
MOTOR VEHICLES & PARTS	441	86	20,507,964	139	256,684,894
NEW & USED AUTO DEALERS	4411	19	10,870,931	36	226,408,143
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,070,398	36	14,978,411
AUTOMOTIVE PARTS & TIRE	4413	44	8,566,634	67	15,298,340
FURNITURE & HOME FURNISHING	442	95	5,177,345	179	35,319,884
ELECTRONICS & APPLIANCES	443	142	7,961,901	351	55,312,327
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	5,101,552	94	34,770,605
COMPUTERS & SOFTWARE	44312	82	2,377,748	249	19,355,431
CAMERA & PHOTO SUPPLIES	44313	4	482,601	8	1,186,291
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	28,294,511	241	80,054,154
BUILDING MATERIALS	4441	87	28,175,260	191	74,507,059
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	119,251	50	5,547,095
FOOD & BEVERAGE STORES	445	45	13,836,424	114	59,428,780
GROCERY & CONVENIENCE STORES	4451	6	12,416,779	30	56,915,156
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	1,419,644	84	2,513,624
DRUG/HEALTH STORES	446	80	4,967,561	205	25,227,709
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	6,416,621	31	14,874,798
APPAREL & ACCESSORIES	448	135	4,456,374	252	65,258,919
CLOTHING & SHOE STORES	4481, 4482	117	2,848,820	193	55,832,697
JEWELRY & LUGGAGE STORES	4483	18	1,607,554	59	9,426,222
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	2,886,278	307	55,184,196
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	2,221,527	182	35,234,162
BOOK/PERIODICAL/MUSIC STORE	4512	48	664,751	125	19,950,035
GENERAL MERCHANDISE STORES	452	16	48,195,447	30	106,160,408
DEPARTMENT STORES	4521	3	730,816	8	97,740,535
GENERAL MERCHANDISE STORES	4529	13	47,464,631	22	8,419,873
E-COMMERCE & MAIL ORDER	4541	203	4,269,389	370	17,550,716
MISCELLANEOUS RETAILERS	453, 4542, 4543	739	16,362,984	1,627	87,884,265
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>59,317</u>	<u>53</u>	<u>686,793</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>193,728</u>	<u>8</u>	<u>298,632</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>449,858</u>	<u>11</u>	<u>181,622</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>738</u>	<u>33,197,364</u>	<u>2,346</u>	<u>291,129,869</u>
CONSTRUCTION OF BUILDINGS	236	150	17,801,536	581	204,503,332
HEAVY CONSTRUCTION & HIGHWAYS	237	31	2,351,433	81	14,897,606
SPECIAL TRADE CONTRACTORS	238	557	13,044,395	1,684	71,728,931
<u>MANUFACTURING</u>	<u>31-33</u>	<u>328</u>	<u>5,321,500</u>	<u>899</u>	<u>29,061,462</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>934</u>	<u>18,294,711</u>	<u>2,030</u>	<u>150,937,684</u>
DURABLE GOODS	423	649	10,945,799	1,376	134,881,020
NONDURABLE GOODS	424	277	6,828,585	631	15,703,807
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	520,327	23	352,857
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>233,471</u>	<u>55</u>	<u>1,436,172</u>
<u>INFORMATION</u>	<u>51</u>	<u>262</u>	<u>13,032,242</u>	<u>492</u>	<u>78,839,332</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>2,427,648</u>	<u>107</u>	<u>15,363,348</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>153</u>	<u>5,278,281</u>	<u>353</u>	<u>32,899,892</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>279</u>	<u>4,499,301</u>	<u>790</u>	<u>35,870,474</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>396</u>	<u>5,972,182</u>	<u>1,181</u>	<u>38,311,553</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>39</u>	<u>3,375,193</u>	<u>132</u>	<u>8,859,202</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>98</u>	<u>42,438,696</u>	<u>318</u>	<u>147,305,271</u>
ACCOMMODATIONS	721	10	4,607,606	17	14,355,135
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	88	37,831,090	301	132,950,136
<u>OTHER SERVICES</u>	<u>81</u>	<u>247</u>	<u>7,998,739</u>	<u>746</u>	<u>48,605,457</u>
REPAIR & MAINTENANCE	811	158	5,219,563	495	38,959,651
PERSONAL SERVICE	812	71	2,212,267	191	8,170,301
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	566,909	60	1,475,505
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>10,027</u>	<u>21</u>	<u>3,831,134</u>
TOTAL ALL INDUSTRIES		5,371	\$306,115,056	13,388	\$1,742,558,948

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>898</u>	<u>\$108,270,423</u>	<u>2,216</u>	<u>\$369,995,951</u>
MOTOR VEHICLES & PARTS	441	58	21,500,595	136	147,119,587
NEW & USED AUTO DEALERS	4411	17	16,504,388	31	92,171,958
RV, BOAT, MOTORCYCLE DEALERS	4412	12	230,420	22	31,027,365
AUTOMOTIVE PARTS & TIRE	4413	29	4,765,787	83	23,920,263
FURNITURE & HOME FURNISHING	442	22	850,599	65	5,913,214
ELECTRONICS & APPLIANCES	443	62	1,798,605	174	7,728,654
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	1,371,329	55	3,251,168
COMPUTERS & SOFTWARE	44312	37	419,122	115	4,417,166
CAMERA & PHOTO SUPPLIES	44313	D	D	4	60,320
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	17,917,238	122	42,309,484
BUILDING MATERIALS	4441	41	16,628,785	90	40,666,248
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,288,453	32	1,643,236
FOOD & BEVERAGE STORES	445	13	4,426,163	67	24,259,587
GROCERY & CONVENIENCE STORES	4451	D	D	20	23,074,000
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	202,586	47	1,185,587
DRUG/HEALTH STORES	446	48	2,173,289	110	13,154,445
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,429,944	24	18,437,724
APPAREL & ACCESSORIES	448	71	1,550,684	158	5,196,945
CLOTHING & SHOE STORES	4481, 4482	59	654,527	136	4,903,717
JEWELRY & LUGGAGE STORES	4483	12	896,157	22	293,228
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	706,436	159	7,865,864
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	523,334	105	3,894,552
BOOK/PERIODICAL/MUSIC STORE	4512	31	183,102	54	3,971,311
GENERAL MERCHANDISE STORES	452	10	50,997,576	17	62,840,567
DEPARTMENT STORES	4521	4	153,801	4	1,951,684
GENERAL MERCHANDISE STORES	4529	6	50,843,776	13	60,888,883
E-COMMERCE & MAIL ORDER	4541	121	801,945	206	3,928,967
MISCELLANEOUS RETAILERS	453, 4542, 4543	363	4,117,349	978	31,240,912
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>16,764</u>	<u>18</u>	<u>3,494,543</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>920,291</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>5,116</u>	<u>5</u>	<u>66,538</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>214</u>	<u>8,579,505</u>	<u>1,059</u>	<u>112,127,013</u>
CONSTRUCTION OF BUILDINGS	236	47	5,427,849	226	47,081,638
HEAVY CONSTRUCTION & HIGHWAYS	237	10	324,200	62	7,576,820
SPECIAL TRADE CONTRACTORS	238	157	2,827,456	771	57,468,555
<u>MANUFACTURING</u>	<u>31-33</u>	<u>157</u>	<u>560,571</u>	<u>440</u>	<u>15,282,223</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>560</u>	<u>5,430,742</u>	<u>1,396</u>	<u>99,282,718</u>
DURABLE GOODS	423	408	3,580,106	1,011	79,798,582
NONDURABLE GOODS	424	150	1,833,912	370	18,852,448
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	15	631,688
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>578,956</u>	<u>50</u>	<u>7,967,084</u>
<u>INFORMATION</u>	<u>51</u>	<u>159</u>	<u>5,004,503</u>	<u>295</u>	<u>31,132,658</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>451,117</u>	<u>76</u>	<u>4,918,482</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>98</u>	<u>3,960,251</u>	<u>244</u>	<u>31,332,708</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>116</u>	<u>1,777,430</u>	<u>365</u>	<u>6,977,963</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>156</u>	<u>1,330,163</u>	<u>478</u>	<u>13,295,801</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>904,250</u>	<u>39</u>	<u>3,522,330</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>44</u>	<u>17,080,403</u>	<u>154</u>	<u>68,645,670</u>
ACCOMMODATIONS	721	6	4,531,055	15	14,170,550
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	12,549,349	139	54,475,120
<u>OTHER SERVICES</u>	<u>81</u>	<u>102</u>	<u>3,358,775</u>	<u>328</u>	<u>55,557,225</u>
REPAIR & MAINTENANCE	811	62	2,620,915	232	48,674,109
PERSONAL SERVICE	812	29	728,811	69	6,014,434
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	9,048	27	868,682
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>9,833</u>	<u>9</u>	<u>748,014</u>
TOTAL ALL INDUSTRIES		2,580	\$157,327,889	7,176	\$825,267,211

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,941</u>	<u>\$135,454,534</u>	<u>1,689</u>	<u>\$72,449,569</u>
MOTOR VEHICLES & PARTS	441	98	32,521,544	68	7,588,840
NEW & USED AUTO DEALERS	4411	20	26,901,396	9	901,784
RV, BOAT, MOTORCYCLE DEALERS	4412	22	198,203	26	1,977,367
AUTOMOTIVE PARTS & TIRE	4413	56	5,421,946	33	4,709,690
FURNITURE & HOME FURNISHING	442	65	5,160,141	82	2,850,819
ELECTRONICS & APPLIANCES	443	163	8,142,638	121	3,362,321
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	4,603,164	47	1,050,778
COMPUTERS & SOFTWARE	44312	111	3,527,674	71	2,297,639
CAMERA & PHOTO SUPPLIES	44313	3	11,800	3	13,903
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	104	9,078,856	102	7,187,022
BUILDING MATERIALS	4441	79	8,660,930	79	6,213,180
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	417,926	23	973,842
FOOD & BEVERAGE STORES	445	51	19,571,674	42	12,586,366
GROCERY & CONVENIENCE STORES	4451	12	18,447,355	4	12,051,245
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	1,124,319	38	535,122
DRUG/HEALTH STORES	446	96	8,054,408	89	4,164,218
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	10,657,783	7	3,240,547
APPAREL & ACCESSORIES	448	134	4,145,338	128	4,411,211
CLOTHING & SHOE STORES	4481, 4482	109	3,702,375	110	3,998,923
JEWELRY & LUGGAGE STORES	4483	25	442,964	18	412,288
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	169	8,028,739	138	3,234,377
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	5,825,720	87	2,373,748
BOOK/PERIODICAL/MUSIC STORE	4512	65	2,203,020	51	860,629
GENERAL MERCHANDISE STORES	452	21	11,260,439	15	4,097,832
DEPARTMENT STORES	4521	4	663,527	4	674,512
GENERAL MERCHANDISE STORES	4529	17	10,596,912	11	3,423,321
E-COMMERCE & MAIL ORDER	4541	214	3,661,666	197	2,594,525
MISCELLANEOUS RETAILERS	453, 4542, 4543	811	15,171,308	700	17,131,489
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>1,714,322</u>	<u>25</u>	<u>101,403</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>59,621</u>	<u>3</u>	<u>23,432</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>75,116</u>	<u>4</u>	<u>44,261</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>624</u>	<u>41,956,955</u>	<u>500</u>	<u>25,375,829</u>
CONSTRUCTION OF BUILDINGS	236	139	27,770,360	119	10,134,785
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,622,323	21	5,533,609
SPECIAL TRADE CONTRACTORS	238	454	12,564,271	360	9,707,435
<u>MANUFACTURING</u>	<u>31-33</u>	<u>428</u>	<u>7,420,707</u>	<u>359</u>	<u>18,855,461</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,221</u>	<u>28,828,775</u>	<u>911</u>	<u>13,313,044</u>
DURABLE GOODS	423	875	24,185,971	624	9,577,075
NONDURABLE GOODS	424	330	4,475,790	277	3,721,039
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	167,014	10	14,930
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>1,141,648</u>	<u>24</u>	<u>510,370</u>
<u>INFORMATION</u>	<u>51</u>	<u>266</u>	<u>13,405,454</u>	<u>242</u>	<u>7,074,683</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>2,771,895</u>	<u>48</u>	<u>1,193,697</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>164</u>	<u>6,151,732</u>	<u>125</u>	<u>2,030,690</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>321</u>	<u>5,423,477</u>	<u>234</u>	<u>2,536,597</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>410</u>	<u>6,864,902</u>	<u>332</u>	<u>2,966,967</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>59</u>	<u>3,474,113</u>	<u>59</u>	<u>3,828,535</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>132</u>	<u>46,066,254</u>	<u>130</u>	<u>27,847,272</u>
ACCOMMODATIONS	721	29	12,531,241	36	5,969,306
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	33,535,013	94	21,877,966
<u>OTHER SERVICES</u>	<u>81</u>	<u>303</u>	<u>11,766,916</u>	<u>208</u>	<u>8,902,786</u>
REPAIR & MAINTENANCE	811	199	9,164,963	134	7,346,523
PERSONAL SERVICE	812	78	1,934,923	58	1,412,627
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	667,030	16	143,636
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>56,396</u>	<u>6</u>	<u>257,518</u>
TOTAL ALL INDUSTRIES		6,004	\$312,632,817	4,899	\$187,312,113

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,708</u>	<u>\$126,758,834</u>	<u>3,963</u>	<u>\$950,128,869</u>
MOTOR VEHICLES & PARTS	441	63	28,735,639	180	334,820,942
NEW & USED AUTO DEALERS	4411	14	20,646,992	59	317,970,395
RV, BOAT, MOTORCYCLE DEALERS	4412	9	2,332,681	25	506,617
AUTOMOTIVE PARTS & TIRE	4413	40	5,755,966	96	16,343,930
FURNITURE & HOME FURNISHING	442	74	4,042,544	176	22,054,989
ELECTRONICS & APPLIANCES	443	163	6,492,981	288	52,537,309
APPLIANCES, TV & OTHER ELECTRONICS	44311	57	2,524,189	90	41,229,675
COMPUTERS & SOFTWARE	44312	102	3,927,728	191	11,227,869
CAMERA & PHOTO SUPPLIES	44313	4	41,064	7	79,765
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	6,360,540	215	62,254,134
BUILDING MATERIALS	4441	74	5,985,012	174	61,308,599
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	375,528	41	945,536
FOOD & BEVERAGE STORES	445	50	14,504,961	88	19,706,624
GROCERY & CONVENIENCE STORES	4451	6	14,457,000	13	18,773,198
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	47,961	75	933,426
DRUG/HEALTH STORES	446	88	3,041,668	171	10,493,644
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	3,010,682	27	12,708,891
APPAREL & ACCESSORIES	448	127	2,547,091	249	49,147,225
CLOTHING & SHOE STORES	4481, 4482	105	1,821,995	193	42,717,082
JEWELRY & LUGGAGE STORES	4483	22	725,096	56	6,430,143
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	14,664,066	288	35,639,380
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	2,034,127	196	29,164,914
BOOK/PERIODICAL/MUSIC STORE	4512	54	12,629,940	92	6,474,466
GENERAL MERCHANDISE STORES	452	16	19,132,908	29	271,886,085
DEPARTMENT STORES	4521	4	390,739	8	94,563,332
GENERAL MERCHANDISE STORES	4529	12	18,742,169	21	177,322,753
E-COMMERCE & MAIL ORDER	4541	208	5,058,956	320	10,665,953
MISCELLANEOUS RETAILERS	453, 4542, 4543	683	19,166,798	1,932	68,213,693
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>53,216</u>	<u>35</u>	<u>871,067</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>54,882</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>314,597</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>502</u>	<u>52,378,511</u>	<u>2,728</u>	<u>277,403,935</u>
CONSTRUCTION OF BUILDINGS	236	121	29,420,060	641	211,428,688
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,780,312	87	9,543,564
SPECIAL TRADE CONTRACTORS	238	354	21,178,139	2,000	56,431,682
<u>MANUFACTURING</u>	<u>31-33</u>	<u>372</u>	<u>6,464,760</u>	<u>788</u>	<u>17,747,047</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,110</u>	<u>32,316,597</u>	<u>1,808</u>	<u>71,957,455</u>
DURABLE GOODS	423	782	26,593,031	1,251	62,116,278
NONDURABLE GOODS	424	315	5,674,839	534	9,647,951
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	48,726	23	193,226
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>1,501,213</u>	<u>47</u>	<u>1,811,733</u>
<u>INFORMATION</u>	<u>51</u>	<u>245</u>	<u>12,169,690</u>	<u>411</u>	<u>41,824,636</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>1,191,783</u>	<u>107</u>	<u>12,830,946</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>4,971,179</u>	<u>326</u>	<u>27,882,898</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>290</u>	<u>12,720,197</u>	<u>655</u>	<u>12,047,494</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>309</u>	<u>13,311,129</u>	<u>1,155</u>	<u>32,184,882</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>29</u>	<u>3,217,647</u>	<u>111</u>	<u>9,031,971</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>102</u>	<u>45,261,255</u>	<u>246</u>	<u>126,654,264</u>
ACCOMMODATIONS	721	11	6,866,405	9	7,696,395
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	38,394,850	237	118,957,869
<u>OTHER SERVICES</u>	<u>81</u>	<u>168</u>	<u>7,749,666</u>	<u>738</u>	<u>32,113,333</u>
REPAIR & MAINTENANCE	811	93	5,781,092	523	23,632,356
PERSONAL SERVICE	812	60	1,942,006	177	7,388,403
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	26,568	38	1,092,574
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>429,220</u>	<u>6</u>	<u>62,973</u>
TOTAL ALL INDUSTRIES		<u>5,032</u>	<u>\$320,527,169</u>	<u>13,152</u>	<u>\$1,614,968,385</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,427</u>	<u>\$734,401,501</u>	<u>3,586</u>	<u>\$1,070,397,909</u>
MOTOR VEHICLES & PARTS	441	104	22,960,322	150	348,218,029
NEW & USED AUTO DEALERS	4411	21	5,458,975	40	290,976,213
RV, BOAT, MOTORCYCLE DEALERS	4412	16	3,838,976	25	29,901,604
AUTOMOTIVE PARTS & TIRE	4413	67	13,662,371	85	27,340,212
FURNITURE & HOME FURNISHING	442	215	34,140,004	207	135,917,134
ELECTRONICS & APPLIANCES	443	389	167,958,448	336	125,812,333
APPLIANCES, TV & OTHER ELECTRONICS	44311	105	72,997,756	92	7,977,451
COMPUTERS & SOFTWARE	44312	280	94,940,501	239	117,790,509
CAMERA & PHOTO SUPPLIES	44313	4	20,191	5	44,373
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	250	50,540,628	238	58,595,245
BUILDING MATERIALS	4441	194	49,571,718	196	56,073,419
LAWN & GARDEN SUPPLIES & EQUIP.	4442	56	968,910	42	2,521,826
FOOD & BEVERAGE STORES	445	143	40,597,221	139	39,597,661
GROCERY & CONVENIENCE STORES	4451	21	35,168,523	44	37,520,825
OTHER FOOD & BEVERAGE STORES	4452, 4453	122	5,428,697	95	2,076,837
DRUG/HEALTH STORES	446	149	24,127,848	195	30,809,700
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	5,873,047	32	17,044,359
APPAREL & ACCESSORIES	448	209	45,694,505	203	13,880,929
CLOTHING & SHOE STORES	4481, 4482	175	43,088,135	166	8,090,265
JEWELRY & LUGGAGE STORES	4483	34	2,606,370	37	5,790,663
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	252	42,570,017	236	13,895,927
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	154	35,796,243	148	12,430,381
BOOK/PERIODICAL/MUSIC STORE	4512	98	6,773,774	88	1,465,545
GENERAL MERCHANDISE STORES	452	18	161,258,458	28	196,526,986
DEPARTMENT STORES	4521	7	113,923,932	9	52,046,289
GENERAL MERCHANDISE STORES	4529	11	47,334,527	19	144,480,697
E-COMMERCE & MAIL ORDER	4541	332	41,852,245	332	13,121,014
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,353	96,828,758	1,490	76,978,592
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>182,350</u>	<u>38</u>	<u>317,576</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>531,287</u>	<u>15</u>	<u>519,976</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>175,883</u>	<u>9</u>	<u>2,552,678</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,706</u>	<u>292,001,248</u>	<u>3,663</u>	<u>245,177,229</u>
CONSTRUCTION OF BUILDINGS	236	923	167,134,264	870	84,286,620
HEAVY CONSTRUCTION & HIGHWAYS	237	103	15,698,557	116	78,097,481
SPECIAL TRADE CONTRACTORS	238	2,680	109,168,426	2,677	82,793,128
<u>MANUFACTURING</u>	<u>31-33</u>	<u>975</u>	<u>32,208,102</u>	<u>934</u>	<u>46,818,613</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,949</u>	<u>329,091,544</u>	<u>2,078</u>	<u>104,855,965</u>
DURABLE GOODS	423	1,336	312,868,086	1,448	88,199,007
NONDURABLE GOODS	424	586	15,117,263	601	16,000,867
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	1,106,195	29	656,092
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>60</u>	<u>2,310,161</u>	<u>78</u>	<u>3,212,142</u>
<u>INFORMATION</u>	<u>51</u>	<u>449</u>	<u>124,902,201</u>	<u>477</u>	<u>82,024,789</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>10,784,071</u>	<u>110</u>	<u>22,454,651</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>339</u>	<u>47,985,281</u>	<u>349</u>	<u>45,249,102</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>995</u>	<u>124,906,759</u>	<u>839</u>	<u>28,807,579</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,449</u>	<u>62,820,147</u>	<u>1,429</u>	<u>40,110,649</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>124</u>	<u>7,132,865</u>	<u>98</u>	<u>12,245,315</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>280</u>	<u>209,855,375</u>	<u>341</u>	<u>165,725,577</u>
ACCOMMODATIONS	721	9	29,742,320	18	20,299,255
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	271	180,113,056	323	145,426,322
<u>OTHER SERVICES</u>	<u>81</u>	<u>697</u>	<u>55,001,314</u>	<u>823</u>	<u>43,468,565</u>
REPAIR & MAINTENANCE	811	492	35,989,055	580	33,138,153
PERSONAL SERVICE	812	166	18,467,241	201	9,456,937
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	545,019	42	873,475
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>198,910</u>	<u>8</u>	<u>265,290</u>
TOTAL ALL INDUSTRIES		14,607	\$2,034,488,998	14,875	\$1,914,203,606

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$2,519</u>	<u>401,523,625</u>	<u>\$1,408</u>	<u>\$100,152,539</u>
MOTOR VEHICLES & PARTS	441	109	52,223,242	59	8,584,314
NEW & USED AUTO DEALERS	4411	23	33,804,550	17	2,186,341
RV, BOAT, MOTORCYCLE DEALERS	4412	31	3,246,495	9	822,336
AUTOMOTIVE PARTS & TIRE	4413	55	15,172,196	33	5,575,638
FURNITURE & HOME FURNISHING	442	99	18,706,726	70	982,047
ELECTRONICS & APPLIANCES	443	221	14,192,599	125	11,047,752
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	5,618,286	51	1,570,954
COMPUTERS & SOFTWARE	44312	156	8,521,071	74	9,476,799
CAMERA & PHOTO SUPPLIES	44313	6	53,242	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	57,825,535	107	2,584,709
BUILDING MATERIALS	4441	105	53,226,596	91	2,485,291
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	4,598,939	16	99,419
FOOD & BEVERAGE STORES	445	69	31,728,921	42	16,871,903
GROCERY & CONVENIENCE STORES	4451	8	31,471,111	18	15,359,371
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	257,810	24	1,512,532
DRUG/HEALTH STORES	446	147	14,939,598	54	228,503
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	16,239,276	12	3,004,799
APPAREL & ACCESSORIES	448	162	19,883,274	107	703,362
CLOTHING & SHOE STORES	4481, 4482	128	18,163,515	92	671,228
JEWELRY & LUGGAGE STORES	4483	34	1,719,759	15	32,134
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	190	14,170,273	99	586,942
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	121	8,066,201	53	370,930
BOOK/PERIODICAL/MUSIC STORE	4512	69	6,104,072	46	216,012
GENERAL MERCHANDISE STORES	452	23	110,754,538	13	533,501
DEPARTMENT STORES	4521	7	26,869,042	3	201,326
GENERAL MERCHANDISE STORES	4529	16	83,885,496	10	332,175
E-COMMERCE & MAIL ORDER	4541	286	6,803,422	125	1,926,211
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,065	44,056,222	595	53,098,495
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>338,107</u>	<u>11</u>	<u>146,185</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>231,173</u>	<u>5</u>	<u>63,009</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,870,050</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,187</u>	<u>122,251,221</u>	<u>1,142</u>	<u>185,551,022</u>
CONSTRUCTION OF BUILDINGS	236	281	48,058,614	229	161,355,255
HEAVY CONSTRUCTION & HIGHWAYS	237	64	10,684,819	43	7,450,210
SPECIAL TRADE CONTRACTORS	238	842	63,507,789	870	16,745,558
<u>MANUFACTURING</u>	<u>31-33</u>	<u>570</u>	<u>15,231,692</u>	<u>329</u>	<u>4,398,644</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,548</u>	<u>78,061,335</u>	<u>748</u>	<u>19,323,275</u>
DURABLE GOODS	423	1,093	63,939,659	521	12,863,544
NONDURABLE GOODS	424	441	13,600,375	208	5,755,336
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	521,301	19	704,395
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>818,435</u>	<u>44</u>	<u>68,573,121</u>
<u>INFORMATION</u>	<u>51</u>	<u>329</u>	<u>38,298,117</u>	<u>182</u>	<u>17,162,598</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>73</u>	<u>2,214,279</u>	<u>56</u>	<u>708,141</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>238</u>	<u>31,554,697</u>	<u>162</u>	<u>183,951,118</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>471</u>	<u>27,146,346</u>	<u>238</u>	<u>5,307,499</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>595</u>	<u>22,886,695</u>	<u>460</u>	<u>7,878,316</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>67</u>	<u>9,495,778</u>	<u>24</u>	<u>731,729</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>151</u>	<u>102,864,102</u>	<u>130</u>	<u>248,483,750</u>
ACCOMMODATIONS	721	15	19,430,882	32	135,672,244
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	83,433,219	98	112,811,506
<u>OTHER SERVICES</u>	<u>81</u>	<u>320</u>	<u>18,368,040</u>	<u>250</u>	<u>36,283,862</u>
REPAIR & MAINTENANCE	811	191	11,825,187	200	5,989,578
PERSONAL SERVICE	812	100	5,942,007	44	30,280,762
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	600,846	6	13,522
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>36,549</u>	<u>5</u>	<u>165,825</u>
TOTAL ALL INDUSTRIES		\$8,148	873,190,238	\$5,197	\$878,958,803

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$11,683</u>	<u>5,048,682,052</u>	<u>\$1,528</u>	<u>\$116,444,931</u>
MOTOR VEHICLES & PARTS	441	434	659,375,352	71	8,569,512
NEW & USED AUTO DEALERS	4411	135	490,919,406	14	1,142,501
RV, BOAT, MOTORCYCLE DEALERS	4412	131	98,326,679	12	321,316
AUTOMOTIVE PARTS & TIRE	4413	168	70,129,266	45	7,105,695
FURNITURE & HOME FURNISHING	442	578	258,112,524	69	2,301,498
ELECTRONICS & APPLIANCES	443	866	451,072,127	132	4,378,715
APPLIANCES, TV & OTHER ELECTRONICS	44311	241	149,901,564	50	2,389,920
COMPUTERS & SOFTWARE	44312	608	280,576,905	81	1,986,795
CAMERA & PHOTO SUPPLIES	44313	17	20,593,658	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	605	331,836,756	101	9,780,870
BUILDING MATERIALS	4441	449	317,032,571	81	9,495,612
LAWN & GARDEN SUPPLIES & EQUIP.	4442	156	14,804,184	20	285,258
FOOD & BEVERAGE STORES	445	763	430,308,484	25	7,679,299
GROCERY & CONVENIENCE STORES	4451	373	384,101,266	9	7,647,389
OTHER FOOD & BEVERAGE STORES	4452, 4453	390	46,207,218	16	31,910
DRUG/HEALTH STORES	446	463	234,502,191	83	714,770
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	137	93,099,642	12	4,842,618
APPAREL & ACCESSORIES	448	979	603,476,625	94	887,180
CLOTHING & SHOE STORES	4481, 4482	695	545,155,285	75	458,717
JEWELRY & LUGGAGE STORES	4483	284	58,321,339	19	428,463
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	777	342,999,150	113	1,058,230
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	434	222,617,777	64	323,109
BOOK/PERIODICAL/MUSIC STORE	4512	343	120,381,373	49	735,121
GENERAL MERCHANDISE STORES	452	62	664,716,990	16	62,708,750
DEPARTMENT STORES	4521	9	287,958,211	4	956,999
GENERAL MERCHANDISE STORES	4529	53	376,758,780	12	61,751,752
E-COMMERCE & MAIL ORDER	4541	773	150,785,331	180	2,233,971
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,246	828,396,880	632	11,289,518
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>133</u>	<u>3,785,826</u>	<u>18</u>	<u>156,771</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>1,971,678</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>605,742</u>	<u>4</u>	<u>79,211</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,788</u>	<u>2,617,301,919</u>	<u>688</u>	<u>28,056,725</u>
CONSTRUCTION OF BUILDINGS	236	3,669	1,749,049,257	123	16,681,969
HEAVY CONSTRUCTION & HIGHWAYS	237	278	101,447,804	29	3,341,095
SPECIAL TRADE CONTRACTORS	238	6,841	766,804,859	536	8,033,661
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,818</u>	<u>392,413,695</u>	<u>325</u>	<u>3,350,784</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,400</u>	<u>1,220,289,138</u>	<u>972</u>	<u>14,504,737</u>
DURABLE GOODS	423	2,848	1,003,379,429	690	11,414,625
NONDURABLE GOODS	424	1,482	208,981,101	275	3,025,428
ELECTRONIC MARKETS, AGENTS & BROKERS	425	70	7,928,608	7	64,684
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>337</u>	<u>101,357,375</u>	<u>11</u>	<u>48,543</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,141</u>	<u>734,449,828</u>	<u>233</u>	<u>6,945,672</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>236</u>	<u>133,626,184</u>	<u>52</u>	<u>2,537,211</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>986</u>	<u>424,783,706</u>	<u>158</u>	<u>4,174,621</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,761</u>	<u>426,651,004</u>	<u>227</u>	<u>2,552,899</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>4,422</u>	<u>460,289,312</u>	<u>351</u>	<u>4,762,397</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>947</u>	<u>149,793,230</u>	<u>30</u>	<u>901,345</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>3,048</u>	<u>2,492,957,009</u>	<u>88</u>	<u>21,812,254</u>
ACCOMMODATIONS	721	192	641,261,579	4	879,925
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,856	1,851,695,430	84	20,932,329
<u>OTHER SERVICES</u>	<u>81</u>	<u>3,088</u>	<u>569,922,916</u>	<u>212</u>	<u>6,098,525</u>
REPAIR & MAINTENANCE	811	1,800	298,876,251	146	4,181,087
PERSONAL SERVICE	812	1,082	254,920,839	48	1,481,095
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	206	16,125,826	18	436,344
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>4,248,335</u>	<u>5</u>	<u>34,532</u>
TOTAL ALL INDUSTRIES		\$47,857	14,783,168,932	\$4,904	\$212,466,002

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$5,292</u>	<u>1,810,835,703</u>	<u>\$1,117</u>	<u>\$123,718,675</u>
MOTOR VEHICLES & PARTS	441	282	272,286,680	57	22,799,140
NEW & USED AUTO DEALERS	4411	109	205,825,866	14	12,868,228
RV, BOAT, MOTORCYCLE DEALERS	4412	44	13,812,532	4	1,785
AUTOMOTIVE PARTS & TIRE	4413	129	52,648,281	39	9,929,126
FURNITURE & HOME FURNISHING	442	199	68,940,571	44	738,312
ELECTRONICS & APPLIANCES	443	489	118,759,611	85	3,510,224
APPLIANCES, TV & OTHER ELECTRONICS	44311	133	73,622,135	32	2,970,643
COMPUTERS & SOFTWARE	44312	349	44,858,310	51	528,247
CAMERA & PHOTO SUPPLIES	44313	7	279,165	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	251	195,160,082	70	8,657,303
BUILDING MATERIALS	4441	182	176,538,051	53	7,500,414
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	18,622,031	17	1,156,889
FOOD & BEVERAGE STORES	445	215	136,779,772	44	11,166,492
GROCERY & CONVENIENCE STORES	4451	68	131,034,426	21	11,087,189
OTHER FOOD & BEVERAGE STORES	4452, 4453	147	5,745,347	23	79,303
DRUG/HEALTH STORES	446	257	64,476,683	63	1,999,710
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	34,720,439	14	4,280,196
APPAREL & ACCESSORIES	448	323	166,302,039	86	3,737,570
CLOTHING & SHOE STORES	4481, 4482	253	145,170,812	77	3,522,139
JEWELRY & LUGGAGE STORES	4483	70	21,131,227	9	215,432
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	404	109,352,786	81	1,558,565
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	249	77,207,935	52	1,519,357
BOOK/PERIODICAL/MUSIC STORE	4512	155	32,144,851	29	39,208
GENERAL MERCHANDISE STORES	452	37	419,940,537	16	54,941,273
DEPARTMENT STORES	4521	9	142,474,789	4	5,622,170
GENERAL MERCHANDISE STORES	4529	28	277,465,749	12	49,319,103
E-COMMERCE & MAIL ORDER	4541	419	27,793,168	126	1,053,418
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,356	196,323,333	431	9,276,472
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>519,806</u>	<u>9</u>	<u>67,226</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>382,103</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>682,111</u>	<u>7</u>	<u>207,660</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,591</u>	<u>354,744,762</u>	<u>443</u>	<u>23,540,772</u>
CONSTRUCTION OF BUILDINGS	236	757	169,286,721	87	15,106,561
HEAVY CONSTRUCTION & HIGHWAYS	237	101	15,312,417	26	1,075,066
SPECIAL TRADE CONTRACTORS	238	1,733	170,145,624	330	7,359,145
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,156</u>	<u>77,809,749</u>	<u>185</u>	<u>3,496,267</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,691</u>	<u>312,464,309</u>	<u>749</u>	<u>31,121,523</u>
DURABLE GOODS	423	1,848	256,275,783	541	17,251,680
NONDURABLE GOODS	424	807	54,799,997	200	13,838,283
ELECTRONIC MARKETS, AGENTS & BROKERS	425	36	1,388,529	8	31,560
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>79</u>	<u>6,332,410</u>	<u>14</u>	<u>169,664</u>
<u>INFORMATION</u>	<u>51</u>	<u>579</u>	<u>173,359,897</u>	<u>177</u>	<u>10,178,138</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>158</u>	<u>33,534,500</u>	<u>55</u>	<u>1,019,444</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>454</u>	<u>80,254,613</u>	<u>110</u>	<u>4,613,744</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,104</u>	<u>129,468,764</u>	<u>162</u>	<u>2,213,908</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,375</u>	<u>107,212,559</u>	<u>243</u>	<u>2,669,891</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>212</u>	<u>17,540,435</u>	<u>14</u>	<u>1,016,449</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>633</u>	<u>448,952,012</u>	<u>75</u>	<u>21,625,571</u>
ACCOMMODATIONS	721	48	95,230,147	6	2,452,102
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	585	353,721,864	69	19,173,468
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,104</u>	<u>114,061,791</u>	<u>165</u>	<u>6,949,069</u>
REPAIR & MAINTENANCE	811	632	65,388,688	109	5,174,997
PERSONAL SERVICE	812	386	43,117,623	43	1,557,904
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	86	5,555,480	13	216,168
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>6,623,605</u>	<u>7</u>	<u>14,003</u>
TOTAL ALL INDUSTRIES		\$17,503	3,674,779,612	\$3,534	\$233,040,290

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$5,746</u>	<u>1,923,145,254</u>	<u>\$2,000</u>	<u>\$958,669,626</u>
MOTOR VEHICLES & PARTS	441	292	474,973,790	76	69,674,208
NEW & USED AUTO DEALERS	4411	102	386,158,607	21	54,064,624
RV, BOAT, MOTORCYCLE DEALERS	4412	58	42,490,071	9	3,957,315
AUTOMOTIVE PARTS & TIRE	4413	132	46,325,112	46	11,652,270
FURNITURE & HOME FURNISHING	442	281	51,028,810	120	43,382,192
ELECTRONICS & APPLIANCES	443	497	164,723,635	246	117,587,425
APPLIANCES, TV & OTHER ELECTRONICS	44311	146	101,987,896	73	63,843,250
COMPUTERS & SOFTWARE	44312	342	62,568,185	169	50,879,766
CAMERA & PHOTO SUPPLIES	44313	9	167,554	4	2,864,409
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	347	172,246,277	146	59,027,700
BUILDING MATERIALS	4441	283	167,292,294	126	58,585,587
LAWN & GARDEN SUPPLIES & EQUIP.	4442	64	4,953,983	20	442,113
FOOD & BEVERAGE STORES	445	274	112,294,443	57	13,554,728
GROCERY & CONVENIENCE STORES	4451	125	107,998,841	23	11,209,663
OTHER FOOD & BEVERAGE STORES	4452, 4453	149	4,295,601	34	2,345,066
DRUG/HEALTH STORES	446	268	56,168,482	108	20,643,278
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	47,488,757	19	8,021,196
APPAREL & ACCESSORIES	448	368	179,572,335	159	238,345,912
CLOTHING & SHOE STORES	4481, 4482	286	152,382,894	138	218,821,276
JEWELRY & LUGGAGE STORES	4483	82	27,189,440	21	19,524,635
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	391	113,469,002	132	76,458,827
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	240	92,632,674	88	65,249,192
BOOK/PERIODICAL/MUSIC STORE	4512	151	20,836,328	44	11,209,635
GENERAL MERCHANDISE STORES	452	35	335,423,450	23	242,812,306
DEPARTMENT STORES	4521	8	160,073,548	8	160,626,889
GENERAL MERCHANDISE STORES	4529	27	175,349,902	15	82,185,417
E-COMMERCE & MAIL ORDER	4541	425	27,638,330	159	6,885,338
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,504	188,117,945	755	62,276,517
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>68</u>	<u>2,976,674</u>	<u>12</u>	<u>95,330</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>599,555</u>	<u>4</u>	<u>54,130</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>2,889,040</u>	<u>7</u>	<u>1,482,255</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,546</u>	<u>523,399,466</u>	<u>1,580</u>	<u>103,620,204</u>
CONSTRUCTION OF BUILDINGS	236	1,223	258,795,736	337	65,968,778
HEAVY CONSTRUCTION & HIGHWAYS	237	157	106,306,673	74	3,831,990
SPECIAL TRADE CONTRACTORS	238	3,166	158,297,057	1,169	33,819,436
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,398</u>	<u>91,840,351</u>	<u>530</u>	<u>20,399,381</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,847</u>	<u>284,956,185</u>	<u>1,391</u>	<u>157,490,451</u>
DURABLE GOODS	423	1,949	231,310,615	1,013	145,732,828
NONDURABLE GOODS	424	855	51,673,641	360	11,471,687
ELECTRONIC MARKETS, AGENTS & BROKERS	425	43	1,971,929	18	285,937
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>114</u>	<u>22,684,663</u>	<u>33</u>	<u>2,328,234</u>
<u>INFORMATION</u>	<u>51</u>	<u>615</u>	<u>151,528,683</u>	<u>270</u>	<u>51,516,032</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>161</u>	<u>35,007,680</u>	<u>73</u>	<u>4,094,220</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>547</u>	<u>116,701,473</u>	<u>249</u>	<u>49,333,694</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,287</u>	<u>54,015,563</u>	<u>452</u>	<u>20,449,318</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,860</u>	<u>88,443,354</u>	<u>650</u>	<u>23,145,880</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>232</u>	<u>25,440,839</u>	<u>34</u>	<u>12,461,680</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>731</u>	<u>396,688,668</u>	<u>232</u>	<u>209,907,466</u>
ACCOMMODATIONS	721	37	54,580,290	25	52,950,584
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	694	342,108,378	207	156,956,882
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,378</u>	<u>126,913,649</u>	<u>388</u>	<u>19,324,409</u>
REPAIR & MAINTENANCE	811	954	95,886,986	303	11,743,366
PERSONAL SERVICE	812	333	28,414,251	70	7,553,469
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	91	2,612,411	15	27,574
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>1,963,879</u>	<u>8</u>	<u>151,605</u>
TOTAL ALL INDUSTRIES		\$21,579	3,849,213,821	\$7,913	\$1,634,523,916

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$4,299</u>	<u>1,043,016,674</u>	<u>\$2,011</u>	<u>\$186,247,682</u>
MOTOR VEHICLES & PARTS	441	184	168,669,295	89	42,752,101
NEW & USED AUTO DEALERS	4411	36	130,321,030	19	25,356,657
RV, BOAT, MOTORCYCLE DEALERS	4412	37	9,713,270	17	6,506,191
AUTOMOTIVE PARTS & TIRE	4413	111	28,634,995	53	10,889,253
FURNITURE & HOME FURNISHING	442	167	27,812,044	76	3,807,138
ELECTRONICS & APPLIANCES	443	385	42,610,218	179	7,187,863
APPLIANCES, TV & OTHER ELECTRONICS	44311	83	18,474,502	55	2,473,390
COMPUTERS & SOFTWARE	44312	295	23,899,963	119	4,672,795
CAMERA & PHOTO SUPPLIES	44313	7	235,752	5	41,679
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	219	71,759,200	100	11,597,081
BUILDING MATERIALS	4441	165	67,920,274	76	9,880,468
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	3,838,926	24	1,716,613
FOOD & BEVERAGE STORES	445	169	83,530,986	70	27,564,048
GROCERY & CONVENIENCE STORES	4451	50	78,053,667	14	24,473,264
OTHER FOOD & BEVERAGE STORES	4452, 4453	119	5,477,319	56	3,090,784
DRUG/HEALTH STORES	446	220	37,313,045	127	7,315,844
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	66	39,950,713	16	4,800,815
APPAREL & ACCESSORIES	448	259	83,858,064	136	6,196,898
CLOTHING & SHOE STORES	4481, 4482	205	76,242,165	116	4,517,278
JEWELRY & LUGGAGE STORES	4483	54	7,615,899	20	1,679,620
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	312	47,226,711	170	15,303,605
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	185	32,859,196	100	6,222,866
BOOK/PERIODICAL/MUSIC STORE	4512	127	14,367,515	70	9,080,738
GENERAL MERCHANDISE STORES	452	35	291,827,243	19	32,085,064
DEPARTMENT STORES	4521	8	113,230,058	6	17,500,456
GENERAL MERCHANDISE STORES	4529	27	178,597,184	13	14,584,608
E-COMMERCE & MAIL ORDER	4541	439	18,482,904	221	4,199,823
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,844	129,976,253	808	23,437,402
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>17,665,922</u>	<u>23</u>	<u>430,991</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>712,227</u>	<u>3</u>	<u>8,263</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>4,557,928</u>	<u>4</u>	<u>146,413</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,947</u>	<u>280,461,150</u>	<u>627</u>	<u>61,280,614</u>
CONSTRUCTION OF BUILDINGS	236	736	137,409,636	165	32,904,842
HEAVY CONSTRUCTION & HIGHWAYS	237	104	23,810,297	28	3,087,957
SPECIAL TRADE CONTRACTORS	238	2,107	119,241,217	434	25,287,815
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,008</u>	<u>31,384,103</u>	<u>432</u>	<u>11,344,903</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,415</u>	<u>173,368,804</u>	<u>1,352</u>	<u>43,118,669</u>
DURABLE GOODS	423	1,674	144,983,345	947	30,089,759
NONDURABLE GOODS	424	705	27,678,922	391	12,849,504
ELECTRONIC MARKETS, AGENTS & BROKERS	425	36	706,537	14	179,406
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>108</u>	<u>8,308,317</u>	<u>18</u>	<u>945,239</u>
<u>INFORMATION</u>	<u>51</u>	<u>531</u>	<u>133,309,531</u>	<u>299</u>	<u>20,707,386</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>145</u>	<u>25,847,405</u>	<u>75</u>	<u>2,929,368</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>446</u>	<u>55,182,541</u>	<u>165</u>	<u>8,037,820</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>963</u>	<u>32,203,772</u>	<u>339</u>	<u>7,060,507</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,363</u>	<u>69,035,911</u>	<u>419</u>	<u>9,453,837</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>171</u>	<u>21,354,075</u>	<u>47</u>	<u>4,037,614</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>494</u>	<u>303,663,082</u>	<u>178</u>	<u>69,591,277</u>
ACCOMMODATIONS	721	26	42,722,590	44	16,316,287
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	468	260,940,492	134	53,274,990
<u>OTHER SERVICES</u>	<u>81</u>	<u>912</u>	<u>76,163,591</u>	<u>295</u>	<u>20,268,111</u>
REPAIR & MAINTENANCE	811	570	57,844,690	184	16,403,136
PERSONAL SERVICE	812	279	16,976,861	87	3,335,371
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	63	1,342,040	24	529,604
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>743,056</u>	<u>6</u>	<u>58,636</u>
TOTAL ALL INDUSTRIES		\$15,876	2,276,978,088	\$6,293	\$445,667,331

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2010

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$2,296</u>	<u>373,276,648</u>	<u>\$3,108</u>	<u>\$729,069,855</u>
MOTOR VEHICLES & PARTS	441	120	84,082,457	209	177,303,054
NEW & USED AUTO DEALERS	4411	30	64,953,179	71	128,449,464
RV, BOAT, MOTORCYCLE DEALERS	4412	25	3,566,021	35	20,549,106
AUTOMOTIVE PARTS & TIRE	4413	65	15,563,257	103	28,304,484
FURNITURE & HOME FURNISHING	442	95	6,970,715	123	17,936,719
ELECTRONICS & APPLIANCES	443	209	13,077,127	284	36,612,046
APPLIANCES, TV & OTHER ELECTRONICS	44311	62	3,340,107	78	25,484,765
COMPUTERS & SOFTWARE	44312	141	9,671,163	202	11,034,611
CAMERA & PHOTO SUPPLIES	44313	6	65,857	4	92,670
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	57,252,771	164	84,576,218
BUILDING MATERIALS	4441	92	54,812,216	124	69,077,697
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	2,440,555	40	15,498,521
FOOD & BEVERAGE STORES	445	54	23,379,888	119	57,685,360
GROCERY & CONVENIENCE STORES	4451	14	22,193,012	44	56,377,545
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	1,186,876	75	1,307,815
DRUG/HEALTH STORES	446	125	9,330,912	166	18,897,575
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	4,023,056	37	18,864,138
APPAREL & ACCESSORIES	448	153	14,438,208	196	15,105,983
CLOTHING & SHOE STORES	4481, 4482	126	13,067,930	160	11,532,199
JEWELRY & LUGGAGE STORES	4483	27	1,370,279	36	3,573,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	188	17,424,285	248	23,528,055
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	113	12,172,136	158	20,786,420
BOOK/PERIODICAL/MUSIC STORE	4512	75	5,252,149	90	2,741,636
GENERAL MERCHANDISE STORES	452	20	95,297,278	31	201,134,681
DEPARTMENT STORES	4521	5	33,502,301	7	40,154,774
GENERAL MERCHANDISE STORES	4529	15	61,794,977	24	160,979,907
E-COMMERCE & MAIL ORDER	4541	229	5,878,113	263	8,237,041
MISCELLANEOUS RETAILERS	453, 4542, 4543	974	42,121,838	1,268	69,188,983
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>366,860</u>	<u>33</u>	<u>582,844</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>119,544</u>	<u>7</u>	<u>106,665</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>279,393</u>	<u>7</u>	<u>55,086</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>899</u>	<u>123,086,786</u>	<u>1,126</u>	<u>125,676,837</u>
CONSTRUCTION OF BUILDINGS	236	216	85,492,714	283	63,602,096
HEAVY CONSTRUCTION & HIGHWAYS	237	42	2,389,567	53	6,597,329
SPECIAL TRADE CONTRACTORS	238	641	35,204,504	790	55,477,411
<u>MANUFACTURING</u>	<u>31-33</u>	<u>502</u>	<u>14,247,057</u>	<u>671</u>	<u>37,712,218</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,481</u>	<u>68,078,649</u>	<u>1,858</u>	<u>125,290,337</u>
DURABLE GOODS	423	1,063	54,920,330	1,320	101,541,570
NONDURABLE GOODS	424	402	12,971,643	514	23,309,375
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	186,676	24	439,393
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>367,943</u>	<u>60</u>	<u>2,391,470</u>
<u>INFORMATION</u>	<u>51</u>	<u>333</u>	<u>26,643,238</u>	<u>400</u>	<u>69,445,707</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>8,717,740</u>	<u>117</u>	<u>10,374,009</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>209</u>	<u>16,453,003</u>	<u>311</u>	<u>49,450,238</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>402</u>	<u>18,922,463</u>	<u>524</u>	<u>17,725,844</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>514</u>	<u>16,054,021</u>	<u>709</u>	<u>27,255,925</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>2,680,729</u>	<u>95</u>	<u>10,787,731</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>160</u>	<u>77,230,816</u>	<u>315</u>	<u>172,408,369</u>
ACCOMMODATIONS	721	24	18,363,977	32	30,397,638
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	58,866,839	283	142,010,731
<u>OTHER SERVICES</u>	<u>81</u>	<u>368</u>	<u>22,294,104</u>	<u>595</u>	<u>51,564,530</u>
REPAIR & MAINTENANCE	811	232	18,358,277	388	40,813,873
PERSONAL SERVICE	812	103	3,687,860	167	9,464,652
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	247,966	40	1,286,005
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>116,598</u>	<u>10</u>	<u>680,915</u>
TOTAL ALL INDUSTRIES		\$7,365	768,935,593	\$9,946	\$1,430,578,581

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 Calendar Year 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$2,885,612,769</u>	<u>\$1,914,000,787</u>	<u>\$11,536,603</u>
CROP & ANIMAL PRODUCTION	111,112	702,514,779	404,257,408	2,488,831
FORESTRY & LOGGING	113	1,431,306,553	1,089,294,072	4,908,443
FISHING & HUNTING	114	261,500,256	63,983,836	404,772
AG & FORESTRY SUPPORT ACTIVITIES	115	490,291,181	356,465,471	3,734,557
<u>MINING</u>	<u>21</u>	<u>534,502,040</u>	<u>466,371,975</u>	<u>2,404,631</u>
SAND & GRAVEL, QUARRYING	2123	304,429,062	244,009,694	1,261,366
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	230,072,978	222,362,281	1,143,265
<u>UTILITIES</u>	<u>22</u>	<u>1,592,501,640</u>	<u>1,441,052,174</u>	<u>23,008,178</u>
ELECTRIC POWER GENERATION & TRANS.	2211	271,174,876	265,312,166	3,889,141
NATURAL GAS DISTRIBUTION	2212	50,114,286	49,286,216	687,742
WATER & SEWER	2213	1,271,212,478	1,126,453,792	18,431,295
<u>CONSTRUCTION</u>	<u>23</u>	<u>33,252,933,738</u>	<u>29,697,426,563</u>	<u>147,853,626</u>
RESIDENTIAL BUILDING & REMODELING	2361	5,014,360,223	4,746,139,836	23,465,408
NONRESIDENTIAL BUILDING	2362	8,002,779,060	6,994,454,722	33,668,349
HEAVY CONSTRUCTION & HIGHWAYS	237	4,972,088,523	4,076,507,788	21,064,222
SPECIAL TRADE CONTRACTORS	238	15,263,705,932	13,880,324,217	69,655,647
PLUMBING & HEATING	23822	2,995,362,021	2,721,084,743	13,204,362
PAINTING	23832	564,408,076	503,474,809	2,458,228
ELECTRICAL	23821	3,356,219,070	3,057,422,544	16,293,629
MASONRY/DRYWALL	23814, 23831	983,147,204	908,445,881	4,399,657
ROOFING	23816	715,996,648	685,083,954	3,274,604
OTHER CONTRACTORS	238 not listed above	6,648,572,913	6,004,812,286	30,025,167
<u>MANUFACTURING</u>	<u>31-33</u>	<u>122,792,125,047</u>	<u>90,843,457,825</u>	<u>375,591,293</u>
FOOD PRODUCTS	311	9,486,305,996	4,936,767,882	17,398,987
MILLING OF GRAINS	3112	545,196,355	322,432,916	1,437,709
FRUITS & VEGETABLES	3114	1,397,693,451	401,361,283	1,784,327
DAIRY PRODUCTS	3115	100,416,057	60,802,093	294,167
MEAT PRODUCTS	3116	1,884,656,453	1,817,734,982	2,834,330
SEAFOOD PRODUCTS	3117	2,142,624,192	391,975,345	1,799,188
BAKERY PRODUCTS	3118	1,491,890,499	790,415,486	3,815,128
OTHER FOOD ITEMS	3111, 3113, 3119	1,923,828,989	1,152,045,777	5,434,138
BEVERAGES	312	2,257,071,194	1,602,798,743	7,830,659
TEXTILES	313,314	895,116,228	394,619,475	1,949,326
APPAREL	315	228,270,102	131,570,056	648,119
LEATHER & ALLIED PRODUCTS	316	46,714,004	28,885,902	141,161
LUMBER & WOOD PRODUCTS	321	6,629,846,771	4,022,476,102	17,451,745
SAWMILLS	3211	2,357,879,176	1,367,337,351	5,038,588
PLYWOOD & TRUSSES	3212	904,569,703	525,080,334	2,089,350
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	3,367,397,892	2,130,058,417	10,323,807
PAPER PRODUCTS	322	6,717,175,572	3,835,686,875	14,741,527
PULP & PAPER MILLS	3221	4,401,991,088	2,314,234,328	8,189,387
OTHER PAPER PRODUCTS	3222	2,315,184,484	1,521,452,547	6,552,140
COMMERCIAL PRINTING	323	920,091,915	817,920,959	4,279,375
PETROLEUM & COAL PRODUCTS	324	21,079,505,725	19,571,337,410	94,730,502
PETROLEUM REFINING	32411	20,501,158,200	19,169,088,060	92,786,022
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	578,347,525	402,249,350	1,944,480
CHEMICALS	325	3,865,208,659	2,486,935,792	12,034,986
CHEMICALS	3251	918,296,308	625,629,904	3,026,401
PESTICIDES & FERTILIZERS	3253	292,094,989	214,857,867	1,070,559
PHARMACEUTICALS	3254	783,438,241	511,401,683	2,623,444
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	1,871,379,121	1,135,046,338	5,314,582
PLASTICS & RUBBER PRODUCTS	326	2,263,040,919	1,361,479,364	6,551,805
NONMETALLIC MINERALS	327	2,746,180,454	2,088,050,642	9,119,235
PRIMARY METALS	331	4,053,470,186	2,610,435,722	10,884,020

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	974,988,383	556,416,666	2,639,433
ALUMINUM SMELTING	3313	2,132,311,950	1,493,400,876	5,528,988
OTHER NONFERROUS METALS	3314	163,958,948	132,920,657	641,953
FOUNDRIES	3315	782,210,905	427,697,523	2,073,646
FABRICATED METAL PRODUCTS	332	4,144,194,708	2,846,602,912	13,160,602
MACHINERY	333	4,388,846,303	2,626,708,732	12,825,981
FARM & CONSTRUCTION IMPLEMENTS	3331	361,013,701	220,636,492	1,067,586
INDUSTRIAL MACHINERY	3332	902,098,177	453,800,790	2,253,260
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	3,125,734,425	1,952,271,450	9,505,135
COMPUTERS & ELECTRONICS	334	8,823,914,838	4,832,927,960	23,646,585
COMPUTER HARDWARE	3341	440,802,578	220,450,911	1,331,852
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	374,733,478	195,868,342	946,270
AUDIO & VIDEO EQUIPMENT	3343	169,976,134	86,758,282	441,841
SEMICONDUCTORS	3344	2,444,626,025	1,228,613,235	5,062,082
INSTRUMENTS	3345	5,055,449,567	2,870,070,658	13,993,289
SOFTWARE REPRODUCTION	334611	321,756,505	217,333,855	1,778,382
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	16,570,551	13,832,677	92,869
ELECTRICAL EQUIPMENT & APPLIANCES	335	1,897,817,490	901,124,570	4,341,344
LIGHTING EQUIPMENT	3351	302,587,903	68,260,630	330,280
HOUSEHOLD APPLIANCES	3352	417,939,632	145,265,937	720,123
OTHER ELECTRIC EQUIPMENT	3353, 3359	1,177,289,955	687,598,003	3,290,941
TRANSPORTATION EQUIPMENT	336	37,897,939,054	33,464,938,455	111,982,232
MOTOR VEHICLES & PARTS	3361, 3362, 3363	877,243,633	603,838,450	3,075,949
AIRCRAFT, AEROSPACE & PARTS	3364	35,553,861,272	31,827,834,994	103,896,656
SHIPS & BOATS	3366	1,359,378,840	952,797,742	4,623,491
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	107,455,309	80,467,269	386,136
FURNITURE & RELATED PRODUCTS	337	1,346,721,363	674,701,683	3,271,183
OTHER MANUFACTURING	339	3,104,693,566	1,607,488,589	8,601,919
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>118,251,403,587</u>	<u>81,319,329,657</u>	<u>388,018,345</u>
DURABLE GOODS	423	56,566,396,257	37,997,270,446	194,018,524
MOTOR VEHICLES & PARTS	4231	5,897,999,137	5,320,853,342	26,095,694
FURNITURE & HOME FURNISHINGS	4232	1,251,362,322	902,782,104	4,480,632
LUMBER & CONSTRUCTION MATERIALS	4233	4,879,905,808	3,197,802,173	15,105,803
PROFESSIONAL & COMMERCIAL EQUIP.	4234	10,651,075,700	8,629,235,125	46,299,704
ELECTRICAL EQUIPMENT	4236	7,630,041,076	6,086,040,525	33,248,408
HARDWARE, PLUMBING, HEATING EQUIP.	4237	2,758,032,734	2,299,387,183	11,089,152
MACHINERY & EQUIPMENT	4238	10,204,420,743	7,154,360,888	34,110,434
OTHER DURABLE GOODS	4235, 4239	13,293,558,737	4,406,809,106	23,588,697
NONDURABLE GOODS:	424	60,082,995,972	42,629,425,251	189,292,576
PAPER & PAPER PRODUCTS	4241	1,864,699,549	1,550,892,769	7,443,647
DRUGS & SUNDRIES	4242	6,559,717,350	6,095,063,359	17,605,461
APPAREL	4243	2,943,528,508	1,131,299,388	5,650,672
FOOD PRODUCTS	4244	24,914,079,058	15,291,416,389	68,189,549
FARM PRODUCTS	4245	809,750,650	457,755,713	2,428,365
CHEMICALS & PLASTICS	4246	2,785,435,542	2,298,499,073	11,143,481
PETROLEUM PRODUCTS	4247	8,281,788,706	7,278,012,937	35,409,419
OTHER NONDURABLE GOODS	4248, 4249	11,923,996,609	8,526,485,623	41,421,982
ELECTRONIC MARKETS, AGENTS, BROKERS	425	1,602,011,358	692,633,960	4,707,245
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>115,607,102,301</u>	<u>87,866,545,847</u>	<u>437,899,314</u>
MOTOR VEHICLES & PARTS	441	16,382,622,292	14,655,504,660	73,205,171
NEW & USED AUTO DEALERS	4411	12,464,545,556	11,308,532,548	56,713,186
RV, BOAT, MOTORCYCLE DEALERS	4412	1,403,076,182	1,140,550,539	5,722,054
AUTOMOTIVE PARTS & TIRES	4413	2,515,000,554	2,206,421,573	10,769,931
FURNITURE & HOME FURNISHINGS	442	2,472,703,886	2,185,603,876	10,564,161
ELECTRONICS & APPLIANCES	443	5,040,093,084	4,329,590,137	24,421,351
HOUSEHOLD APPLIANCES	443111	408,201,555	386,204,440	1,876,357

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 Calendar Year 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	1,654,413,931	1,561,514,080	8,429,689
COMPUTERS & SOFTWARE	44312	2,922,491,391	2,333,542,991	13,885,249
CAMERAS & PHOTO SUPPLY	44313	54,986,207	48,328,626	230,056
BLDG. MATERIALS, GARDEN SUPPLIES	444	6,242,379,881	5,897,745,087	28,223,069
BUILDING MATERIALS	4441	5,442,329,230	5,225,712,856	24,981,025
LAWN & GARDEN SUPPLIES	4442	800,050,651	672,032,231	3,242,044
FOOD & BEVERAGES (OFF-PREMISES)	445	13,658,818,698	13,052,935,312	62,855,649
GROCERY & CONVENIENCE STORES	4451	12,641,528,099	12,180,789,848	58,714,370
OTHER FOOD STORES/SPECIALTY FOODS	4452	866,860,708	742,677,707	3,410,027
BEER, WINE AND LIQUOR STORES	4453	150,429,891	129,467,757	731,252
DRUG STORES & PERSONAL CARE STORES	446	5,417,153,396	4,832,460,642	23,672,490
GAS STATIONS (INCL. CONVENIENCE STORES)	447	10,209,857,957	8,265,056,635	40,033,950
APPAREL & ACCESSORIES	448	5,129,774,270	3,833,402,497	18,584,873
CLOTHING STORES	4481	3,873,724,717	2,992,902,311	14,488,183
SHOE STORES	4482	380,334,271	367,364,144	1,786,434
JEWELRY & LUGGAGE STORES	4483	875,715,282	473,136,042	2,310,256
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,873,654,048	2,397,846,829	11,796,226
SPORTING GOODS	45111	1,558,082,546	1,212,697,692	5,930,117
HOBBY & TOY STORES	45112	378,810,925	330,233,477	1,578,131
SEWING SUPPLIES	45113	159,790,197	149,473,946	717,798
MUSICAL INSTRUMENTS	45114	146,978,418	134,711,385	704,801
BOOK, PERIODICAL & MUSIC STORES	45121	459,775,748	417,450,513	2,090,276
TAPES & CDs	45122	170,216,214	153,279,816	775,103
DEPARTMENT STORES	4521	3,494,946,431	3,319,071,318	16,080,781
GENERAL MERCHANDISE STORES	4529	16,408,904,257	14,734,628,283	70,237,482
E-COMMERCE & MAIL ORDER	4541	17,210,515,435	1,497,968,060	9,528,588
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,065,678,666	8,864,732,511	48,695,523
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,620,008,156</u>	<u>3,482,713,634</u>	<u>24,786,056</u>
AIR TRANSPORTATION	481	78,691,436	66,226,209	799,356
RAILROADS	482	35,523,487	34,205,368	380,371
WATER TRANSPORTATION	483	292,313,381	82,359,881	337,578
TRUCK TRANSPORTATION	484	759,145,090	542,759,199	5,155,358
TRANSIT & GROUND PASSENGER TRANSPORT	485	146,006,380	121,748,536	1,672,705
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	3,308,328,382	2,635,414,441	16,440,688
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>615,761,774</u>	<u>546,052,718</u>	<u>3,196,091</u>
<u>INFORMATION</u>	<u>51</u>	<u>16,503,557,029</u>	<u>14,104,003,493</u>	<u>130,434,815</u>
PUBLISHING (EXCEPT INTERNET)	511	2,939,740,809	2,212,272,585	15,884,196
NEWSPAPERS	51111	631,137,922	599,846,521	2,263,108
BOOKS & PERIODICALS	51112, 51113	490,246,100	397,688,364	2,470,514
SOFTWARE	5112	1,663,707,941	1,121,301,020	10,095,373
OTHER PUBLISHERS	51114, 51119	154,648,846	93,436,680	1,055,201
MOTION PICTURE PRODUCTION	512	696,999,882	626,596,429	7,719,174
RADIO & TV BROADCASTING, CABLE TV	515	1,104,555,055	700,320,036	8,805,970
TELEPHONE & TELECOMMUNICATIONS	517	9,454,383,361	8,998,326,708	77,030,384
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,620,553,974	1,117,538,006	15,486,197
OTHER INFORMATION SERVICES	519	687,323,948	448,949,729	5,508,894
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>31,947,354,903</u>	<u>21,919,165,955</u>	<u>277,496,054</u>
BANKS & CREDIT UNIONS	522	12,206,691,330	9,294,052,434	148,527,954
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	5,723,635,786	2,822,069,836	33,239,154
INSURANCE AGENTS & BROKERS	524	6,142,002,630	3,133,696,206	30,106,704
REAL ESTATE AGENTS & BROKERS	531	3,439,924,462	2,970,318,411	45,084,162
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	4,257,273,066	3,558,166,111	19,690,885
LESSORS OF NONFINANCIAL INTANGIBLES	533	177,827,629	140,862,957	847,195

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2010

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>116,188,848,945</u>	<u>90,934,304,226</u>	<u>1,098,415,996</u>
LEGAL SERVICES	5411	4,249,433,192	3,933,612,184	65,773,498
ACCOUNTING SERVICES	5412	2,441,296,851	2,195,212,691	36,748,389
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	9,503,330,826	7,864,201,516	85,588,233
COMPUTER SYSTEM DESIGN SERVICES	5415	9,783,600,726	5,005,874,105	62,978,666
CONSULTING SERVICES	5416	7,334,904,004	5,188,386,371	75,661,241
ADVERTISING & PUBLIC RELATIONS	5418	1,374,026,115	1,141,155,634	17,391,666
OTHER PROFESSIONAL SERVICES	5417, 5419	6,146,019,273	4,015,642,875	43,149,358
MANAGEMENT SERVICES	<u>55</u>	<u>265,111,923</u>	<u>221,540,089</u>	<u>2,569,186</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,566,000,919	10,056,207,128	110,666,694
EMPLOYMENT SERVICES	5613	1,865,816,234	1,694,510,153	24,802,891
TRAVEL SERVICES	5615	715,220,958	681,017,268	3,329,037
INVESTIGATION & SECURITY SERVICES	5616	804,728,055	681,758,794	8,971,698
BUILDING SERVICES & JANITORIAL	5617	6,863,239,587	4,769,284,006	52,614,013
OTHER	5611, 5612, 5614, 5619	2,316,996,085	2,229,636,907	20,949,055
WASTE TREATMENT/ COLLECTION	562	3,006,832,319	2,798,472,011	29,827,482
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	<u>61</u>	<u>1,914,488,743</u>	<u>922,999,921</u>	<u>13,437,036</u>
HEALTH SERVICES	<u>62</u>	<u>33,155,141,418</u>	<u>26,697,190,846</u>	<u>415,517,046</u>
PHYSICIANS	6211	7,296,350,765	6,224,400,475	104,089,093
DENTISTS	6212	3,041,678,907	3,017,666,901	51,035,291
OTHER PRACTITIONERS	6213	2,508,967,733	2,270,409,727	35,944,359
HOSPITALS	622	11,682,230,722	8,533,029,720	127,404,829
NURSING & RETIREMENT HOMES	623	1,986,688,177	1,807,639,509	23,034,403
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	991,410,945	596,343,622	7,729,447
SOCIAL SERVICES & DAY CARE	624	5,647,814,169	4,247,700,892	66,279,624
ARTS, ENTERTAINMENT, & RECREATION	<u>71</u>	<u>2,699,598,322</u>	<u>2,134,360,863</u>	<u>21,309,332</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,151,325,808	792,338,855	9,906,320
MUSEUMS, HISTORICAL SITES, ETC.	712	64,039,139	16,529,831	136,421
AMUSEMENT, GAMBLING, RECREATION	713	1,484,233,375	1,325,492,177	11,266,591
ACCOMMODATIONS	721	2,347,310,046	2,250,023,121	11,537,091
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,186,066,072	9,351,130,740	47,942,401
DRINKING PLACES	7224	828,155,946	744,584,456	4,577,501
AUTO REPAIR & SERVICES	8111	2,337,300,555	2,216,691,600	10,948,879
OTHER REPAIR SERVICES	8112, 8113, 8114	1,329,829,439	1,127,912,868	6,129,085
PERSONAL SERVICES	812	2,958,920,991	2,579,052,138	30,165,902
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	1,000,375,616	988,183,148	14,550,192
LAUNDRY & DRY CLEANING	8123	369,440,931	360,433,854	2,341,737
OTHER PERSONAL SERVICES	8122, 8129	1,589,104,444	1,230,435,136	13,273,973
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	564,773,726	308,886,869	3,805,160
PUBLIC ADMINISTRATION, OTHER	<u>92.00</u>	<u>196,707,539</u>	<u>181,166,200</u>	<u>2,692,150</u>
TOTAL ALL INDUSTRIES		564,799,271,654	424,541,894,850	2,920,758,937

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 Calendar Year 2010

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$97,038,356,098</u>	<u>\$46,344,511,052</u>	<u>\$3,012,395,508</u>
MOTOR VEHICLES & PARTS	441	12,049,794,796	9,504,023,331	617,761,960
NEW & USED AUTO DEALERS	4411	9,348,563,154	7,274,926,305	472,870,467
RV, BOAT, MOTORCYCLE DEALERS	4412	1,126,198,492	820,716,782	53,346,680
AUTOMOTIVE PARTS & TIRE	4413	1,575,033,150	1,408,380,244	91,544,813
FURNITURE & HOME FURNISHINGS	442	1,871,941,503	1,674,461,877	108,840,096
ELECTRONICS & APPLIANCES	443	3,522,571,208	2,852,549,741	185,415,871
APPLIANCES, TV & OTHER ELECTRONICS	44311	1,489,454,416	1,376,771,906	89,490,224
COMPUTERS & SOFTWARE	44312	1,984,067,603	1,431,273,201	93,032,843
CAMERA & PHOTO SUPPLIES	44313	49,049,189	44,504,634	2,892,804
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	4,574,342,374	4,290,303,574	278,869,871
BUILDING MATERIALS	4441	4,055,614,362	3,879,960,047	252,197,489
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	518,728,012	410,343,527	26,672,382
FOOD & BEVERAGE STORES	445	12,776,553,098	3,449,994,291	224,249,833
GROCERY & CONVENIENCE STORES	4451	12,254,765,311	3,237,118,138	210,412,798
OTHER FOOD & BEVERAGE STORES	4452, 4453	521,787,787	212,876,153	13,837,035
DRUG/HEALTH STORES	446	4,880,962,022	1,408,479,456	91,551,239
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8,688,705,923	1,477,558,146	96,041,328
APPAREL & ACCESSORIES	448	4,755,696,468	3,478,899,766	226,128,628
CLOTHING & SHOE STORES	4481, 4482	3,927,035,919	3,046,682,445	198,034,457
JEWELRY & LUGGAGE STORES	4483	828,660,549	432,217,321	28,094,171
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	2,325,368,429	2,047,540,561	133,090,255
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,805,263,556	1,571,368,382	102,139,043
BOOK/PERIODICAL/MUSIC STORE	4512	520,104,873	476,172,179	30,951,212
GENERAL MERCHANDISE STORES	452	19,000,717,871	10,085,969,869	655,588,059
DEPARTMENT STORES	4521	3,454,252,322	3,016,095,670	196,046,219
GENERAL MERCHANDISE STORES	4529	15,546,465,549	7,069,874,199	459,541,840
E-COMMERCE & MAIL ORDER	4541	15,456,685,977	905,168,150	58,835,980
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,135,016,429	5,169,562,290	336,022,388
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>221,570,480</u>	<u>150,231,633</u>	<u>9,765,116</u>
<u>MINING</u>	<u>21</u>	<u>77,611,655</u>	<u>65,100,914</u>	<u>4,231,587</u>
<u>UTILITIES</u>	<u>22</u>	<u>83,975,417</u>	<u>66,776,890</u>	<u>4,340,530</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>19,393,026,922</u>	<u>15,703,608,975</u>	<u>1,020,737,238</u>
CONSTRUCTION OF BUILDINGS	236	10,440,975,204	8,476,807,906	550,993,541
HEAVY CONSTRUCTION & HIGHWAYS	237	2,732,139,327	1,901,195,884	123,577,839
SPECIAL TRADE CONTRACTORS	238	6,219,912,391	5,325,605,185	346,165,858
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,815,463,988</u>	<u>2,083,470,454</u>	<u>135,426,009</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>15,066,812,612</u>	<u>7,617,784,929</u>	<u>495,156,655</u>
DURABLE GOODS	423	11,368,358,275	6,119,857,535	397,791,274
NONDURABLE GOODS	424	3,646,930,567	1,460,428,421	94,927,938
ELECTRONIC MARKETS, AGENTS & BROKERS	425	51,523,770	37,498,973	2,437,443
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>855,074,498</u>	<u>423,269,506</u>	<u>27,512,601</u>
<u>INFORMATION</u>	<u>51</u>	<u>6,558,295,672</u>	<u>4,956,952,612</u>	<u>322,202,058</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>1,077,695,895</u>	<u>691,895,152</u>	<u>44,973,231</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>3,454,562,802</u>	<u>2,489,773,678</u>	<u>161,835,489</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>5,336,741,772</u>	<u>2,026,236,149</u>	<u>131,705,841</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>4,742,130,418</u>	<u>2,547,342,491</u>	<u>165,578,040</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,109,102,242</u>	<u>1,047,023,394</u>	<u>68,056,681</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>11,777,603,371</u>	<u>11,293,144,131</u>	<u>734,055,208</u>
ACCOMMODATIONS	721	2,225,339,131	2,114,533,584	137,444,863
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	9,552,264,240	9,178,610,547	596,610,345
<u>OTHER SERVICES</u>	<u>81</u>	<u>3,750,315,527</u>	<u>3,253,829,059</u>	<u>211,499,614</u>
REPAIR & MAINTENANCE	811	2,693,442,518	2,311,020,998	150,216,870
PERSONAL SERVICE	812	964,778,692	860,033,611	55,902,375
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	92,094,317	82,774,450	5,380,369
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>47,984,781</u>	<u>46,972,827</u>	<u>3,053,254</u>
TOTAL ALL INDUSTRIES		\$178,385,780,334	\$100,808,236,059	\$6,552,544,959

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
Calendar Year 2010

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$972,572,691</u>	<u>\$910,411,848</u>	<u>\$45,760,636</u>
WATER SUPPLY		879,174,745	819,957,493	41,220,685
MISCELLANEOUS		93,397,946	90,454,355	4,539,951
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>486,070,342</u>	<u>255,127,498</u>	<u>9,824,454</u>
SEWERAGE SYSTEMS		275,875,241	98,290,293	3,784,766
MISCELLANEOUS		210,195,101	156,837,205	6,039,688
<u>POWER</u>	<u>3.873%</u>	<u>7,296,856,571</u>	<u>5,744,258,847</u>	<u>222,470,624</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,522,262,558</u>	<u>1,507,965,870</u>	<u>58,086,402</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>4,968,254,450</u>	<u>1,213,893,473</u>	<u>23,205,780</u>
LOCAL/SUBURBAN TRANSIT		414,271,354	177,599,337	3,401,153
TRUCKING		3,884,627,450	708,836,770	13,545,494
RAILROADS		104,651,492	91,395,794	1,760,282
MISCELLANEOUS		564,704,154	236,061,572	4,498,851
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>176,638,373</u>	<u>95,241,276</u>	<u>1,294,480</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>770,170,739</u>	<u>475,709,668</u>	<u>3,010,488</u>
LOCAL/SUBURBAN TRANSIT		294,055,978	137,903,165	860,351
TRUCKING		221,844,112	157,528,625	1,003,906
MISCELLANEOUS		254,270,649	180,277,878	1,146,231
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>563,218,454</u>	<u>199,900,491</u>	<u>3,833,320</u>
WATER TRANSPORT		239,820,872	90,916,824	1,750,621
MISCELLANEOUS		323,397,582	108,983,667	2,082,699
TOTAL		\$16,756,044,178	\$10,402,508,971	\$367,486,184

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?

If a particular NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular NAICS grouping. This can cause the annual number for that NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are NAICS codes?

North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a NAICS code. NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you

need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/aboutus/statisticsandreports/tid/statisticsreports.aspx>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/aboutus/statisticsandreports/qbr_changes.aspx

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**

Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.

- **Retail Sales Tax Requirements**

If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.

- **B&O Tax Implications**

The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.018

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/findtaxesandrates/BAndOTax/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at

http://dor.wa.gov/content/findtaxesandrates/SalesAndUseTaxRates/LocalSales_Use.aspx#TaxRateInfo

or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/findtaxesandrates/salesandusetaxrates/lookupataxrate/>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are six different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Log hauling over public highways	.013696
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-534-1550.**