

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 1, 2011**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as reported by Washington State Excise Taxpayers  
for January, February, March 2011**

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## TABLE OF CONTENTS

		<u>Page</u>
<b>Overview:</b>	<b>BUSINESS ACTIVITY OVERVIEW.....</b> 1st Quarter, 2011	<b>1</b>
<b>Table 1:</b>	<b>TOTAL GROSS BUSINESS INCOME.....</b> Statewide by Industry (NAICS) 1st Quarter, 2011	<b>2</b>
<b>Table 2:</b>	<b>SUMMARY OF EXCISE TAX RETURNS.....</b> Amounts Reported by Tax Line 1st Quarter, 2011 (\$000)	<b>6</b>
<b>Table 3-A:</b>	<b>COUNTY TAXABLE RETAIL SALES.....</b> Comparing Quarter 1, 2010 to Quarter 1, 2011 (\$000)	<b>8</b>
<b>Table 3:</b>	<b>TAXABLE RETAIL SALES FOR COUNTIES.....</b> By North American Industry Classification System 1st Quarter, 2011	<b>9</b>
<b>Table 4-A:</b>	<b>CITY TAXABLE RETAIL SALES.....</b> Comparing Quarter 1, 2010 to Quarter 1, 2011 (\$000)	<b>29</b>
<b>Table 4:</b>	<b>TAXABLE RETAIL SALES FOR SELECTED CITIES.....</b> By North American Industry Classification System 1st Quarter, 2011	<b>30</b>
<b>Table 5:</b>	<b>BUSINESS AND OCCUPATION TAX:.....</b> Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 1st Quarter, 2011	<b>55</b>
<b>Table 6:</b>	<b>STATE RETAIL SALES TAX:.....</b> Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 1st Quarter, 2011	<b>59</b>
<b>Table 7:</b>	<b>PUBLIC UTILITY TAX:.....</b> Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry 1st Quarter, 2011	<b>60</b>
<b>APPENDIX A:</b>	<b>FREQUENTLY ASKED QUESTIONS.....</b>	<b>61</b>

## **OVERVIEW OF BUSINESS ACTIVITY**

**1st Quarter, 2011  
(January, February, March 2011)**

State gross business income grew \$9.8 billion to \$141.5 billion in the first quarter of 2011, a 7.5 percent increase over the first quarter of 2010.

Gross income increased in most industry groups. Manufacturing was up 8.8 percent to \$31.6 billion, and Wholesale Trade increased 8.9 percent to \$28.8 billion. Retail trade, as an industry, was also up, increasing 6.7 percent to \$27.2 billion. Business, Personal and Other Services increased 5.2 percent to \$29.8 billion. New and Used Auto Dealers were at \$3.3 billion, a 20.2 percent increase over first quarter of 2010. Gas Stations were at \$2.7 billion, a 17.8 percent increase over first quarter 2010. Grocery and Convenience Stores increased to \$3.1 billion, up 5.3 percent. Some industry groups continue to experience declines. Construction was down 1.0 percent.

Statewide, taxable retail sales were up 1.5 percent compared to the first quarter of 2010. However, some counties showed a decline in taxable retail sales; Cowlitz County was down 9.2 percent compared to first quarter of 2010, Lewis County was down 5.3 percent, and Snohomish County showed a 1.7 percent decrease year over year. Many counties showed increases in taxable retail sales. King County was up 2.1 percent, Pierce County was up 1.5 percent, and Kitsap County showed an increase of 2.2 percent over first quarter of 2010. Thurston County was up 1.1 percent, and Clark County was up 1.3 percent. Whatcom County increased 3.6 percent, and Yakima County showed a 0.6 percent increase year over year.

The incorporated area of Seattle had a taxable retail sales increase of 3.2 percent. Tacoma was also up, at \$910 million, a 5.7 percent increase. Olympia was up 1.5 percent, Vancouver was up 3.8 percent, and Everett was up 0.1 percent. Kent was up 2.2 percent, Bellingham was up 6.9 percent, and Everett was up 3.3 percent compared to first quarter of 2010. Bellevue dropped 2.0 percent to \$1.1 billion compared to first quarter of 2010.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st QUARTER, 2011

INDUSTRY	NAICS	CURRENT UNITS	1st QUARTER 2010	1st QUARTER 2011	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,503</u>	<u>\$542,244,444</u>	<u>\$744,536,320</u>	<u>37.3%</u>
CROP & ANIMAL PRODUCTION	111,112	391	126,389,872	140,088,054	10.8%
FORESTRY & LOGGING	113	531	295,313,128	422,262,448	43.0%
FISHING & HUNTING	114	121	31,201,277	56,326,241	80.5%
AG & FORESTRY SUPPORT ACTIVITIES	115	460	89,340,167	125,859,577	40.9%
<u>MINING</u>	<u>21</u>	<u>147</u>	<u>114,315,826</u>	<u>123,932,227</u>	<u>8.4%</u>
SAND & GRAVEL, QUARRYING	2123	107	63,806,824	67,135,736	5.2%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	40	50,509,002	56,796,491	12.5%
<u>UTILITIES</u>	<u>22</u>	<u>666</u>	<u>3,197,576,971</u>	<u>3,607,786,201</u>	<u>12.8%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	88	2,439,151,819	2,806,846,141	15.1%
NATURAL GAS DISTRIBUTION	2212	9	139,108,015	155,846,517	12.0%
WATER & SEWER	2213	569	619,317,137	645,093,543	4.2%
<u>CONSTRUCTION</u>	<u>23</u>	<u>31,124</u>	<u>7,135,720,849</u>	<u>7,066,290,121</u>	<u>-1.0%</u>
RESIDENTIAL BUILDING & REMODELING	2361	9,891	1,102,426,926	1,122,230,918	1.8%
NONRESIDENTIAL BUILDING	2362	942	1,859,616,071	1,712,315,952	-7.9%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,057	945,143,143	950,290,173	0.5%
SPECIAL TRADE CONTRACTORS	238	19,234	3,228,534,709	3,281,453,078	1.6%
PLUMBING & HEATING	23822	2,585	683,880,036	680,610,126	-0.5%
PAINTING	23832	2,013	101,501,460	101,864,315	0.4%
ELECTRICAL	23821	2,582	707,332,971	791,196,031	11.9%
MASONRY/DRYWALL	23814, 23831	1,295	235,293,452	211,464,641	-10.1%
ROOFING	23816	801	133,565,182	132,725,031	-0.6%
OTHER CONTRACTORS	238 not listed above	9,958	1,366,961,608	1,363,592,934	-0.3%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>7,967</u>	<u>29,013,901,124</u>	<u>31,565,788,642</u>	<u>8.8%</u>
FOOD PRODUCTS	311	688	2,166,698,290	2,525,426,251	16.6%
MILLING OF GRAINS	3112	17	110,554,333	191,097,139	72.9%
FRUITS & VEGETABLES	3114	47	372,260,441	365,800,848	-1.7%
DAIRY PRODUCTS	3115	15	24,835,006	28,562,370	15.0%
MEAT PRODUCTS	3116	75	433,079,824	499,857,803	15.4%
SEAFOOD PRODUCTS	3117	50	506,793,893	576,374,248	13.7%
BAKERY PRODUCTS	3118	313	326,861,969	352,524,375	7.9%
OTHER FOOD ITEMS	3111, 3113, 3119	171	392,312,824	511,209,468	30.3%
BEVERAGES	312	452	489,893,965	547,348,298	11.7%
TEXTILES	313,314	245	282,361,482	212,454,035	-24.8%
APPAREL	315	117	44,441,695	54,876,035	23.5%
LEATHER & ALLIED PRODUCTS	316	27	9,967,421	11,067,119	11.0%
LUMBER & WOOD PRODUCTS	321	430	1,471,634,785	1,664,398,350	13.1%
SAWMILLS	3211	76	557,402,302	605,623,115	8.7%
PLYWOOD & TRUSSES	3212	52	214,926,161	224,530,626	4.5%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	302	699,306,322	834,244,609	19.3%
PAPER PRODUCTS	322	100	1,568,456,893	1,702,500,877	8.6%
PULP & PAPER MILLS	3221	32	1,039,796,727	1,127,967,091	8.5%
OTHER PAPER PRODUCTS	3222	68	528,660,166	574,533,786	8.7%
COMMERCIAL PRINTING	323	641	248,078,082	262,116,621	5.7%
PETROLEUM & COAL PRODUCTS	324	31	4,788,029,006	6,652,521,390	38.9%
PETROLEUM REFINING	32411	13	4,662,437,434	6,547,702,084	40.4%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	125,591,572	104,819,306	-16.5%
CHEMICALS	325	267	919,783,808	968,847,444	5.3%
CHEMICALS	3251	37	218,393,697	246,379,218	12.8%
PESTICIDES & FERTILIZERS	3253	32	67,802,267	78,016,421	15.1%
PHARMACEUTICALS	3254	43	199,668,317	191,633,184	-4.0%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	155	433,919,527	452,818,621	4.4%
PLASTICS & RUBBER PRODUCTS	326	222	512,260,864	532,844,245	4.0%
NONMETALLIC MINERALS	327	253	566,380,066	635,014,178	12.1%
PRIMARY METALS	331	124	1,021,400,702	873,486,225	-14.5%
IRON & STEEL MILLS	3311, 3312	54	216,295,893	309,668,920	43.2%

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ALUMINUM SMELTING	3313	18	587,879,202	294,294,387	-49.9%
OTHER NONFERROUS METALS	3314	10	47,114,750	47,308,505	0.4%
FOUNDRIES	3315	42	170,110,857	222,214,413	30.6%
FABRICATED METAL PRODUCTS	332	984	911,179,974	1,014,217,443	11.3%
MACHINERY	333	629	946,571,745	1,235,720,059	30.6%
FARM & CONSTRUCTION IMPLEMENTS	3331	71	76,346,123	94,938,197	24.4%
INDUSTRIAL MACHINERY	3332	124	203,106,794	231,444,777	14.0%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	434	667,118,828	909,337,085	36.3%
COMPUTERS & ELECTRONICS	334	485	1,997,899,082	2,279,236,993	14.1%
COMPUTER HARDWARE	3341	35	116,595,545	98,007,328	-15.9%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	56	85,134,603	90,531,331	6.3%
AUDIO & VIDEO EQUIPMENT	3343	22	34,996,579	42,482,920	21.4%
SEMICONDUCTORS	3344	72	555,454,181	675,556,932	21.6%
INSTRUMENTS	3345	199	1,103,935,982	1,293,246,647	17.2%
SOFTWARE REPRODUCTION	334611	85	97,975,749	74,001,244	-24.5%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	16	3,806,443	5,410,591	42.1%
ELECTRICAL EQUIPMENT & APPLIANCES	335	146	474,276,084	442,088,504	-6.8%
LIGHTING EQUIPMENT	3351	34	79,749,605	81,199,468	1.8%
HOUSEHOLD APPLIANCES	3352	18	148,103,025	61,788,121	-58.3%
OTHER ELECTRIC EQUIPMENT	3353, 3359	94	246,423,454	299,100,915	21.4%
TRANSPORTATION EQUIPMENT	336	486	9,603,129,608	8,685,930,411	-9.6%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	110	191,728,166	347,497,713	81.2%
AIRCRAFT, AEROSPACE & PARTS	3364	125	9,111,245,050	7,891,852,631	-13.4%
SHIPS & BOATS	3366	212	282,588,181	395,241,507	39.9%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	39	17,568,211	51,338,560	192.2%
FURNITURE & RELATED PRODUCTS	337	599	294,486,575	333,689,830	13.3%
OTHER MANUFACTURING	339	1,041	696,970,997	932,004,334	33.7%
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>13,014</b>	<b>26,397,493,132</b>	<b>28,758,465,501</b>	<b>8.9%</b>
DURABLE GOODS	423	7,326	12,402,641,269	13,450,893,467	8.5%
MOTOR VEHICLES & PARTS	4231	548	1,349,776,548	1,548,475,343	14.7%
FURNITURE & HOME FURNISHINGS	4232	419	277,238,758	296,964,857	7.1%
LUMBER & CONSTRUCTION MATERIALS	4233	644	1,060,675,029	1,032,749,813	-2.6%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,382	2,426,301,387	2,554,403,756	5.3%
ELECTRICAL EQUIPMENT	4236	944	1,662,761,461	2,033,121,988	22.3%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	482	625,348,172	615,244,240	-1.6%
MACHINERY & EQUIPMENT	4238	1,659	2,130,345,488	2,614,702,972	22.7%
OTHER DURABLE GOODS	4235, 4239	1,248	2,870,194,426	2,755,230,498	-4.0%
NONDURABLE GOODS:	424	5,373	13,613,577,650	14,972,026,413	10.0%
PAPER & PAPER PRODUCTS	4241	272	400,801,265	493,631,686	23.2%
DRUGS & SUNDRIES	4242	294	1,785,851,450	1,824,756,352	2.2%
APPAREL	4243	374	630,596,706	734,429,197	16.5%
FOOD PRODUCTS	4244	1,517	5,468,115,903	6,134,861,337	12.2%
FARM PRODUCTS	4245	75	179,982,792	224,465,060	24.7%
CHEMICALS & PLASTICS	4246	367	645,256,231	725,603,375	12.5%
PETROLEUM PRODUCTS	4247	137	1,926,860,818	2,180,498,932	13.2%
OTHER NONDURABLE GOODS	4248, 4249	2,337	2,576,112,485	2,653,780,474	3.0%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	315	381,274,213	335,545,621	-12.0%
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>29,437</b>	<b>25,527,039,520</b>	<b>27,233,910,926</b>	<b>6.7%</b>
MOTOR VEHICLES & PARTS	441	2,774	3,631,509,587	4,231,503,725	16.5%
NEW & USED AUTO DEALERS	4411	1,279	2,754,544,834	3,310,607,419	20.2%
RV, BOAT, MOTORCYCLE DEALERS	4412	535	305,964,337	306,627,125	0.2%
AUTOMOTIVE PARTS & TIRES	4413	960	571,000,416	614,269,181	7.6%
FURNITURE & HOME FURNISHINGS	442	1,294	578,523,499	594,520,316	2.8%
ELECTRONICS & APPLIANCES	443	1,819	1,255,637,119	1,272,123,235	1.3%
HOUSEHOLD APPLIANCES	443111	209	99,205,354	96,783,129	-2.4%
RADIO, TV & OTHER ELECTRONICS	443112	430	420,256,457	450,163,521	7.1%
COMPUTERS & SOFTWARE	44312	1,156	724,829,449	712,635,521	-1.7%

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CAMERAS & PHOTO SUPPLY	44313	24	11,345,859	12,541,064	10.5%
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,968	1,355,560,260	1,276,980,887	-5.8%
BUILDING MATERIALS	4441	1,356	1,178,176,903	1,106,766,600	-6.1%
LAWN & GARDEN SUPPLIES	4442	612	177,383,357	170,214,287	-4.0%
FOOD & BEVERAGES (OFF-PREMISES)	445	3,101	3,204,210,394	3,368,817,087	5.1%
GROCERY & CONVENIENCE STORES	4451	1,979	2,978,260,929	3,135,087,322	5.3%
OTHER FOOD STORES/SPECIALTY FOODS	4452	718	196,624,586	202,060,821	2.8%
BEER, WINE AND LIQUOR STORES	4453	404	29,324,879	31,668,944	8.0%
DRUG STORES & PERSONAL CARE STORES	446	1,297	1,319,679,076	1,331,637,642	0.9%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,528	2,265,978,040	2,670,022,890	17.8%
APPAREL & ACCESSORIES	448	1,986	1,057,942,867	1,035,168,230	-2.2%
CLOTHING STORES	4481	1,332	788,523,450	803,849,962	1.9%
SHOE STORES	4482	143	82,175,497	93,217,682	13.4%
JEWELRY & LUGGAGE STORES	4483	511	187,243,920	138,100,586	-26.3%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,915	653,707,562	676,387,785	3.5%
SPORTING GOODS	45111	893	350,662,855	367,332,478	4.8%
HOBBY & TOY STORES	45112	224	75,144,686	79,006,556	5.1%
SEWING SUPPLIES	45113	137	37,107,537	38,302,660	3.2%
MUSICAL INSTRUMENTS	45114	149	34,726,840	35,583,886	2.5%
BOOK, PERIODICAL & MUSIC STORES	45121	367	118,563,932	113,382,142	-4.4%
TAPES & CDs	45122	145	37,501,712	42,780,063	14.1%
DEPARTMENT STORES	4521	22	760,813,428	751,113,892	-1.3%
GENERAL MERCHANDISE STORES	4529	219	3,583,853,345	3,777,908,366	5.4%
E-COMMERCE & MAIL ORDER	4541	901	3,333,982,393	3,513,499,541	5.4%
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,613	2,525,641,950	2,734,227,330	8.3%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,249</u>	<u>2,145,701,454</u>	<u>2,336,643,331</u>	<u>8.9%</u>
AIR TRANSPORTATION	481	55	26,782,708	19,073,150	-28.8%
RAILROADS	482	9	30,781,202	32,736,060	6.4%
WATER TRANSPORTATION	483	43	65,905,780	69,323,870	5.2%
TRUCK TRANSPORTATION	484	2,248	1,018,390,999	1,114,964,212	9.5%
TRANSIT & GROUND PASSENGER TRANSPORT	485	287	133,285,964	143,356,824	7.6%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,607	870,554,801	957,189,215	10.0%
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>198</u>	<u>140,200,605</u>	<u>157,569,027</u>	<u>12.4%</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,945</u>	<u>3,805,187,293</u>	<u>4,185,156,664</u>	<u>10.0%</u>
PUBLISHING (EXCEPT INTERNET)	511	699	622,535,811	766,897,793	23.2%
NEWSPAPERS	51111	116	141,222,900	137,788,587	-2.4%
BOOKS & PERIODICALS	51112, 51113	279	104,450,205	133,427,312	27.7%
SOFTWARE	5112	212	332,343,188	462,857,082	39.3%
OTHER PUBLISHERS	51114, 51119	92	44,519,518	32,824,812	-26.3%
MOTION PICTURE PRODUCTION	512	562	153,460,081	153,966,794	0.3%
RADIO & TV BROADCASTING, CABLE TV	515	129	239,746,376	261,073,323	8.9%
TELEPHONE & TELECOMMUNICATIONS	517	612	2,326,418,518	2,352,562,023	1.1%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	742	332,313,455	495,711,883	49.2%
OTHER INFORMATION SERVICES	519	201	130,713,052	154,944,848	18.5%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,104</u>	<u>6,990,345,631</u>	<u>7,885,013,875</u>	<u>12.8%</u>
BANKS & CREDIT UNIONS	522	1,351	2,599,848,905	3,213,575,580	23.6%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,303	1,073,047,513	1,629,563,599	51.9%
INSURANCE AGENTS & BROKERS	524	2,310	1,469,166,011	1,403,467,740	-4.5%
REAL ESTATE AGENTS & BROKERS	531	3,356	675,826,496	732,364,709	8.4%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,680	1,151,489,581	852,383,450	-26.0%
LESSORS OF NONFINANCIAL INTANGIBLES	533	104	20,967,125	53,658,797	155.9%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>85,978</u>	<u>28,341,727,380</u>	<u>29,820,787,418</u>	<u>5.2%</u>
LEGAL SERVICES	5411	4,478	952,153,762	981,009,499	3.0%
ACCOUNTING SERVICES	5412	2,525	538,372,117	670,686,410	24.6%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	4,982	2,162,449,956	2,331,430,457	7.8%

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COMPUTER SYSTEM DESIGN SERVICES	5415	3,343	2,299,776,703	2,041,358,392	-11.2%
CONSULTING SERVICES	5416	5,513	1,574,843,104	1,617,896,817	2.7%
ADVERTISING & PUBLIC RELATIONS	5418	905	309,887,034	311,436,946	0.5%
OTHER PROFESSIONAL SERVICES	5417, 5419	3,540	1,471,093,533	1,482,555,205	0.8%
MANAGEMENT SERVICES	55	239	68,092,040	73,704,797	8.2%
ADMINISTRATIVE & SUPPORT SERVICES	561	12,002	2,810,663,067	2,884,757,762	2.6%
EMPLOYMENT SERVICES	5613	803	344,177,834	474,466,776	37.9%
TRAVEL SERVICES	5615	269	194,987,678	104,752,406	-46.3%
INVESTIGATION & SECURITY SERVICES	5616	616	185,195,695	206,607,734	11.6%
BUILDING SERVICES & JANITORIAL	5617	3,463	1,617,680,873	1,637,749,389	1.2%
OTHER	5611, 5612, 5614, 5619	6,851	468,620,987	461,181,457	-1.6%
WASTE TREATMENT/ COLLECTION	562	439	657,909,467	744,413,460	13.2%
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,940	429,817,393	470,104,999	9.4%
HEALTH SERVICES	62	13,252	7,912,636,601	8,417,664,524	6.4%
PHYSICIANS	6211	3,069	1,760,091,904	1,839,716,158	4.5%
DENTISTS	6212	3,195	788,392,189	797,886,133	1.2%
OTHER PRACTITIONERS	6213	4,458	579,926,195	619,318,246	6.8%
HOSPITALS	622	88	2,751,149,246	3,048,000,345	10.8%
NURSING & RETIREMENT HOMES	623	479	488,757,671	478,140,893	-2.2%
SOCIAL SERVICES & DAY CARE	624	983	189,810,005	204,517,726	7.8%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	980	1,354,509,391	1,430,085,023	5.6%
ARTS, ENTERTAINMENT, & RECREATION	71	2,781	558,782,784	561,325,355	0.5%
PERFORMING ARTS, SPECTATOR SPORTS	711	960	185,638,946	179,621,905	-3.2%
MUSEUMS, HISTORICAL SITES, ETC.	712	62	9,109,067	9,330,938	2.4%
AMUSEMENT, GAMBLING, RECREATION	713	1,759	364,034,771	372,372,512	2.3%
ACCOMMODATIONS	721	1,858	448,779,288	486,557,212	8.4%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,417	2,604,897,249	2,803,364,882	7.6%
DRINKING PLACES	7224	1,290	190,567,588	204,136,888	7.1%
AUTO REPAIR & SERVICES	8111	4,949	565,577,051	586,819,381	3.8%
OTHER REPAIR SERVICES	8112, 8113, 8114	3,293	287,133,677	309,516,637	7.8%
PERSONAL SERVICES	812	6,279	645,028,825	684,996,084	6.2%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,815	207,006,052	202,761,327	-2.1%
LAUNDRY & DRY CLEANING	8123	816	88,645,378	90,400,883	2.0%
OTHER PERSONAL SERVICES	8122, 8129	1,648	349,377,395	391,833,874	12.2%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	761	117,187,596	126,411,458	7.9%
PUBLIC ADMINISTRATION, OTHER	92,00	192	45,316,663	47,882,223	5.7%
<b>TOTAL ALL INDUSTRIES</b>		<b>187,345</b>	<b>\$131,664,360,099</b>	<b>\$141,503,941,891</b>	<b>7.5%</b>



**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
1ST QUARTER, 2011 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$85,424	\$1,264	\$84,159	0.004840	\$407
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,277,694	69,739	1,207,955	0.001380	1,667
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	863,391	103,069	760,323	0.002750	2,091
4	Insurance Agents/Brokers	14	476,113	42,229	433,884	0.004840	2,100
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,014,352	79,306	935,045	0.001380	1,290
6	Processing for Hire/Printing and Publishing	10	510,459	56,370	454,088	0.004840	2,198
7	Manufacturing	7	6,354,194	190,357	6,163,837	0.004840	29,833
8	Royalties; Child Care	80	373,450	62,657	310,793	0.004840	1,504
9	Wholesaling	3	42,800,674	14,699,101	28,101,572	0.004840	136,012
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,423,747	159,085	1,264,662	0.004840	6,121
11	Public or Nonprofit Hospitals	55	2,252,301	494,104	1,758,197	0.015000	26,373
12	For Profit Hospitals, Scientific R&D	135	561,905	331,661	230,244	0.015000	3,454
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	1,040,435	314	1,040,121	0.004710	4,899
14	Service & Other Activities	4	23,915,768	5,983,632	17,932,136	0.018000	322,778
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	125,180	46,634	78,546	0.019300	1,516
16	Retailing of Interstate Transportation Equip.	19	388,341	114,436	273,904	0.004840	1,326
17	Retailing	2	41,276,438	8,452,967	32,823,471	0.004710	154,599
18	Non-Mfg Aerospace Product Development	188	67,606	0	67,606	0.009000	608
19	FAR Part 145 Repair Stations	189	59,714	971	58,743	0.002904	171
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Mfg. of Commercial Airplanes or Components	195	456,411	2,187	454,224	0.002904	1,319
23	Whlse of Commercial Airplanes or Components	196	2,308,483	652,828	1,655,655	0.002904	4,808
24	Retailing of Commercial Airplanes or Components	197	5,115,902	370,536	4,745,366	0.002904	13,781
25	Parimutuel Wagering	193	D	D	D	0.001300	D
26	Processing for Hire Timber Products	300	188,435	1	188,434	0.003424	645
27	Extracting Timber, Extracting for Hire Timber	301	77,829	3,915	73,914	0.003424	253
28	Manufacturing of Timber or Wood Products	302	1,013,456	89,573	923,883	0.003424	3,163
29	Wholesaling of Timber or Wood Products	303	1,864,283	1,141,195	723,088	0.003424	2,476
30	Sale of Standing Timber	304	4,536	0	4,536	0.003424	16
31	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
<b>TOTAL B&amp;O TAXES</b>			<b>135,896,518</b>	<b>33,148,132</b>	<b>102,748,386</b>		<b>725,407</b>

**STATE SALES TAX AND USE TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Retail Sales Tax	1	\$41,617,875	\$20,657,570	\$22,943,062	0.065000	\$1,491,299
33	Use Tax	5	1,112,107	0	1,112,107	0.065000	72,287
<b>TOTAL STATE SALES/USE TAX</b>			<b>42,729,982</b>	<b>20,657,570</b>	<b>24,055,169</b>		<b>1,563,586</b>

**STATE PUBLIC UTILITY TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
34	Water Distribution	60	\$211,074	\$8,746	\$202,328	0.050290	\$10,175
35	Sewer Collection	61	127,880	61,052	66,829	0.038520	2,574
36	Power	49	2,270,658	500,793	1,769,865	0.038730	68,547
37	Gas Dist., Telegraph	26	669,919	1,971	667,948	0.038520	25,729
38	Motor Transportation, Railroad, Railroad Car	8	1,131,354	843,804	287,550	0.019260	5,538
39	Urban Transportation/Vessels Under 65 Feet	12	137,693	40,008	97,685	0.006420	627
40	Other Public Service	13	116,054	73,921	42,133	0.019260	811
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>4,664,632</b>	<b>1,530,296</b>	<b>3,134,336</b>		<b>114,002</b>

**OTHER TAXES**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
41	Motor Vehicle Sales/Leases	120	\$1,890,747	\$0	\$1,890,747	0.003000	\$5,672
42	Litter Tax	36	13,783,556	0	13,783,556	0.000150	2,068
43	Tobacco Products	20	7,420	0	7,420	0.950000	7,049
44	Refuse Collection	64	325,296	97,628	227,668	0.036000	8,196
45	Petroleum Products Tax	57	0	0	0	0.036000	0
46	Hazardous Substance	65	6,877,850	215,949	6,661,901	0.007000	46,633
47	IMR	79	36,369	0	36,369	0.060000	2,182
48	Solid Fuel Burning Device Fee	59	Devices	0	2 \$ 30.00/Device		46
49	Syrup Tax	54	Gallons	0	1,749 \$ 1.00/Gal		1,749
51	Tire Fee	73	Tires	0	860 \$ .90/Tire		774
52	Cigar Tax (\$0.67 or more)	194	Cigars	0	255 \$ .65/Cigar		166
53	Little Cigar Tax	198	6,109	0	6,109	0.151250	924
54	Moist Snuff (1.2 oz. or less)	162	4,376	0	4,376	2.526000	11,054
55	Moist Snuff (more than 1.2 oz.)	163	44	0	44	2.105000	92
56	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0 \$ 1.08-1.28/Line		10,348
57	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0 \$ .75 - .95/line		14,502
58	VOIP State/Local Enhanced 911 tax	795	VOIP Lines	0	0 \$ .25 - .95/line		111
<b>TOTAL OTHER TAXES</b>							<b>111,566</b>

**TOTAL STATE TAXES\*\* \$2,514,561**

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**Quarter 1, 2010 to Quarter 1, 2011**  
**(Dollars in Thousands)**

County	1st Quarter, 2010	1st Quarter, 2011	Percent Change
Adams	\$42,310	\$54,994	30.0%
Asotin	\$54,414	\$57,226	5.2%
Benton	\$599,337	\$653,065	9.0%
Chelan	\$276,014	\$272,948	-1.1%
Clallam	\$200,545	\$195,259	-2.6%
Clark	\$916,188	\$927,873	1.3%
Columbia	\$7,826	\$11,174	42.8%
Cowlitz	\$300,971	\$273,227	-9.2%
Douglas	\$95,440	\$115,798	21.3%
Ferry	\$9,643	\$9,089	-5.8%
Franklin	\$222,066	\$232,125	4.5%
Garfield	\$4,199	\$8,806	109.7%
Grant	\$268,713	\$273,485	1.8%
Grays Harbor	\$180,022	\$187,800	4.3%
Island	\$159,705	\$156,595	-1.9%
Jefferson	\$73,886	\$75,029	1.5%
King	\$8,841,308	\$9,031,242	2.1%
Kitsap	\$682,410	\$697,158	2.2%
Kittitas	\$123,845	\$137,165	10.8%
Klickitat	\$41,116	\$50,608	23.1%
Lewis	\$217,252	\$205,773	-5.3%
Lincoln	\$16,239	\$21,055	29.7%
Mason	\$106,165	\$108,009	1.7%
Okanogan	\$97,310	\$88,298	-9.3%
Pacific	\$44,371	\$40,104	-9.6%
Pend Oreille	\$20,252	\$15,585	-23.0%
Pierce	\$2,414,823	\$2,450,537	1.5%
San Juan	\$65,412	\$57,912	-11.5%
Skagit	\$432,614	\$434,085	0.3%
Skamania	\$17,215	\$21,455	24.6%
Snohomish	\$2,198,597	\$2,160,593	-1.7%
Spokane	\$1,491,173	\$1,485,697	-0.4%
Stevens	\$67,052	\$67,209	0.2%
Thurston	\$850,285	\$859,871	1.1%
Wahkiakum	\$5,015	\$5,033	0.4%
Walla Walla	\$146,183	\$146,197	0.0%
Whatcom	\$634,666	\$657,659	3.6%
Whitman	\$93,666	\$111,574	19.1%
Yakima	\$611,565	\$615,140	0.6%
<b>Total</b>	<b>\$22,629,813</b>	<b>\$22,972,450</b>	<b>1.5%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>876</b>	<b>\$18,644,582</b>	<b>843</b>	<b>\$34,426,963</b>
MOTOR VEHICLES & PARTS	441	53	2,826,298	47	2,792,847
NEW & USED AUTO DEALERS	4411	12	749,476	9	934,272
RV, BOAT, MOTORCYCLE DEALERS	4412	9	32,842	13	886,062
AUTOMOTIVE PARTS & TIRE	4413	32	2,043,979	25	972,514
FURNITURE & HOME FURNISHING	442	29	337,125	31	383,990
ELECTRONICS & APPLIANCES	443	71	767,966	72	511,718
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	521,400	30	271,981
COMPUTERS & SOFTWARE	44312	45	246,565	42	239,737
CAMERA & PHOTO SUPPLIES	44313	0	0	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	1,757,619	46	1,467,719
BUILDING MATERIALS	4441	48	1,354,820	36	1,373,405
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	402,799	10	94,314
FOOD & BEVERAGE STORES	445	18	794,125	20	1,873,575
GROCERY & CONVENIENCE STORES	4451	9	761,345	5	1,767,073
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	32,780	15	106,502
DRUG/HEALTH STORES	446	54	113,642	57	736,277
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,217,471	D	D
APPAREL & ACCESSORIES	448	64	115,802	71	255,704
CLOTHING & SHOE STORES	4481, 4482	57	107,979	62	113,413
JEWELRY & LUGGAGE STORES	4483	7	7,824	9	142,291
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	765,235	73	979,294
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	173,020	48	780,626
BOOK/PERIODICAL/MUSIC STORE	4512	23	592,216	25	198,668
GENERAL MERCHANDISE STORES	452	10	4,371,016	10	23,271,921
DEPARTMENT STORES	4521	4	72,943	4	123,239
GENERAL MERCHANDISE STORES	4529	6	4,298,072	6	23,148,682
E-COMMERCE & MAIL ORDER	4541	106	371,257	122	529,239
MISCELLANEOUS RETAILERS	453, 4542, 4543	322	4,207,026	292	1,572,690
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>47,835</b>	<b>5</b>	<b>9,514</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>6,255</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>15,570</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>286</b>	<b>12,169,087</b>	<b>213</b>	<b>3,814,636</b>
CONSTRUCTION OF BUILDINGS	236	51	6,403,131	48	1,119,539
HEAVY CONSTRUCTION & HIGHWAYS	237	18	2,574,499	10	424,534
SPECIAL TRADE CONTRACTORS	238	217	3,191,456	155	2,270,562
<b>MANUFACTURING</b>	<b>31-33</b>	<b>150</b>	<b>1,176,957</b>	<b>138</b>	<b>634,500</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>576</b>	<b>12,315,899</b>	<b>537</b>	<b>3,846,763</b>
DURABLE GOODS	423	404	10,038,750	386	2,700,248
NONDURABLE GOODS	424	166	2,243,899	145	1,139,975
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	33,250	6	6,541
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>11</b>	<b>105,499</b>	<b>9</b>	<b>248,987</b>
<b>INFORMATION</b>	<b>51</b>	<b>154</b>	<b>2,487,187</b>	<b>133</b>	<b>2,308,574</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>25</b>	<b>293,449</b>	<b>25</b>	<b>166,172</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>94</b>	<b>716,805</b>	<b>82</b>	<b>2,819,928</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>110</b>	<b>715,666</b>	<b>109</b>	<b>449,302</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>140</b>	<b>644,136</b>	<b>120</b>	<b>1,114,794</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>8</b>	<b>180,315</b>	<b>9</b>	<b>568,989</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>47</b>	<b>3,685,773</b>	<b>39</b>	<b>5,556,473</b>
ACCOMMODATIONS	721	6	473,890	8	925,782
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	3,211,883	31	4,630,691
<b>OTHER SERVICES</b>	<b>81</b>	<b>110</b>	<b>1,735,439</b>	<b>75</b>	<b>1,232,182</b>
REPAIR & MAINTENANCE	811	76	1,376,607	40	716,053
PERSONAL SERVICE	812	23	279,389	28	357,095
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	79,443	7	159,033
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>53,682</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,606</b>	<b>\$54,994,136</b>	<b>2,342</b>	<b>\$57,225,915</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,556</b>	<b>\$338,930,817</b>	<b>2,001</b>	<b>\$119,412,786</b>
MOTOR VEHICLES & PARTS	441	180	70,906,384	120	34,150,959
NEW & USED AUTO DEALERS	4411	57	56,591,269	30	27,627,709
RV, BOAT, MOTORCYCLE DEALERS	4412	33	4,427,431	24	2,322,223
AUTOMOTIVE PARTS & TIRE	4413	90	9,887,684	66	4,201,028
FURNITURE & HOME FURNISHING	442	110	12,936,971	78	2,664,873
ELECTRONICS & APPLIANCES	443	241	16,720,994	184	3,682,303
APPLIANCES, TV & OTHER ELECTRONICS	44311	80	10,686,910	54	1,167,066
COMPUTERS & SOFTWARE	44312	156	6,027,636	127	2,499,052
CAMERA & PHOTO SUPPLIES	44313	5	6,447	3	16,185
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	153	28,689,587	116	13,561,787
BUILDING MATERIALS	4441	113	26,695,011	93	13,067,687
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	1,994,576	23	494,100
FOOD & BEVERAGE STORES	445	99	18,363,809	75	9,564,080
GROCERY & CONVENIENCE STORES	4451	36	17,200,800	31	9,136,130
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	1,163,009	44	427,950
DRUG/HEALTH STORES	446	169	9,228,126	120	2,698,443
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	12,553,855	34	3,654,760
APPAREL & ACCESSORIES	448	189	25,627,242	145	3,662,382
CLOTHING & SHOE STORES	4481, 4482	158	22,172,583	123	3,213,227
JEWELRY & LUGGAGE STORES	4483	31	3,454,659	22	449,155
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	196	15,347,802	161	4,892,081
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	11,931,137	110	3,610,726
BOOK/PERIODICAL/MUSIC STORE	4512	63	3,416,665	51	1,281,355
GENERAL MERCHANDISE STORES	452	22	90,248,750	25	24,027,900
DEPARTMENT STORES	4521	9	30,097,609	5	7,188,374
GENERAL MERCHANDISE STORES	4529	13	60,151,142	20	16,839,526
E-COMMERCE & MAIL ORDER	4541	228	5,767,599	186	2,301,577
MISCELLANEOUS RETAILERS	453, 4542, 4543	930	32,539,698	757	14,551,642
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>20</b>	<b>688,649</b>	<b>16</b>	<b>163,884</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>143,369</b>	<b>3</b>	<b>32,751</b>
<b>UTILITIES</b>	<b>22</b>	<b>11</b>	<b>693,873</b>	<b>12</b>	<b>325,377</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,232</b>	<b>79,202,644</b>	<b>797</b>	<b>39,151,872</b>
CONSTRUCTION OF BUILDINGS	236	312	32,881,051	259	23,841,790
HEAVY CONSTRUCTION & HIGHWAYS	237	60	4,266,252	34	1,502,376
SPECIAL TRADE CONTRACTORS	238	860	42,055,341	504	13,807,706
<b>MANUFACTURING</b>	<b>31-33</b>	<b>606</b>	<b>12,189,901</b>	<b>427</b>	<b>5,468,704</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,631</b>	<b>51,801,123</b>	<b>1,258</b>	<b>30,056,343</b>
DURABLE GOODS	423	1,156	40,839,864	881	22,149,831
NONDURABLE GOODS	424	461	10,798,428	366	7,820,017
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	162,831	11	86,494
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>48</b>	<b>650,336</b>	<b>27</b>	<b>840,665</b>
<b>INFORMATION</b>	<b>51</b>	<b>343</b>	<b>26,951,075</b>	<b>281</b>	<b>11,326,118</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>96</b>	<b>3,991,319</b>	<b>72</b>	<b>1,837,294</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>307</b>	<b>14,854,151</b>	<b>223</b>	<b>6,354,867</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>465</b>	<b>14,815,899</b>	<b>335</b>	<b>7,421,293</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>594</b>	<b>10,828,919</b>	<b>417</b>	<b>5,084,869</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>71</b>	<b>5,890,741</b>	<b>64</b>	<b>3,167,672</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>332</b>	<b>72,006,340</b>	<b>326</b>	<b>32,449,739</b>
ACCOMMODATIONS	721	36	9,384,135	124	10,363,376
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	296	62,622,205	202	22,086,363
<b>OTHER SERVICES</b>	<b>81</b>	<b>449</b>	<b>19,408,443</b>	<b>319</b>	<b>9,834,695</b>
REPAIR & MAINTENANCE	811	288	14,980,735	221	7,999,522
PERSONAL SERVICE	812	130	3,896,123	74	1,374,204
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	531,584	24	460,969
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>11</b>	<b>17,157</b>	<b>7</b>	<b>18,934</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,778</b>	<b>\$653,064,757</b>	<b>6,585</b>	<b>\$272,947,863</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,725</u>	<u>\$102,089,912</u>	<u>3,409</u>	<u>\$432,473,450</u>
MOTOR VEHICLES & PARTS	441	114	17,852,614	195	77,338,143
NEW & USED AUTO DEALERS	4411	31	13,537,374	56	58,246,026
RV, BOAT, MOTORCYCLE DEALERS	4412	24	96,878	38	2,865,825
AUTOMOTIVE PARTS & TIRE	4413	59	4,218,362	101	16,226,292
FURNITURE & HOME FURNISHING	442	66	3,329,443	137	14,787,917
ELECTRONICS & APPLIANCES	443	152	4,844,245	316	15,451,752
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	2,939,885	78	6,867,469
COMPUTERS & SOFTWARE	44312	98	1,889,088	233	8,527,181
CAMERA & PHOTO SUPPLIES	44313	3	15,272	5	57,102
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	12,355,783	219	36,895,241
BUILDING MATERIALS	4441	88	10,870,611	165	32,937,378
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	1,485,172	54	3,957,863
FOOD & BEVERAGE STORES	445	62	10,192,224	165	40,346,588
GROCERY & CONVENIENCE STORES	4451	26	9,834,633	77	38,044,442
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	357,591	88	2,302,146
DRUG/HEALTH STORES	446	103	3,413,175	186	13,884,972
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	7,048,215	101	17,364,828
APPAREL & ACCESSORIES	448	125	1,833,900	218	23,018,806
CLOTHING & SHOE STORES	4481, 4482	110	1,565,192	177	20,469,912
JEWELRY & LUGGAGE STORES	4483	15	268,708	41	2,548,894
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	2,863,900	235	15,489,897
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	93	2,286,530	162	10,886,393
BOOK/PERIODICAL/MUSIC STORE	4512	48	577,371	73	4,603,504
GENERAL MERCHANDISE STORES	452	26	25,974,450	31	116,936,954
DEPARTMENT STORES	4521	4	1,410,275	8	30,641,712
GENERAL MERCHANDISE STORES	4529	22	24,564,175	23	86,295,242
E-COMMERCE & MAIL ORDER	4541	178	2,348,805	277	10,578,812
MISCELLANEOUS RETAILERS	453, 4542, 4543	619	10,033,160	1,329	50,379,539
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>478,433</u>	<u>27</u>	<u>385,565</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>200,891</u>	<u>10</u>	<u>380,613</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>28,694</u>	<u>13</u>	<u>1,771,971</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>683</u>	<u>27,795,661</u>	<u>2,216</u>	<u>125,928,349</u>
CONSTRUCTION OF BUILDINGS	236	210	17,342,191	574	55,026,655
HEAVY CONSTRUCTION & HIGHWAYS	237	24	782,583	76	11,671,253
SPECIAL TRADE CONTRACTORS	238	449	9,670,887	1,566	59,230,440
<u>MANUFACTURING</u>	<u>31-33</u>	<u>365</u>	<u>2,866,080</u>	<u>773</u>	<u>12,102,074</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,108</u>	<u>12,888,049</u>	<u>1,989</u>	<u>58,549,621</u>
DURABLE GOODS	423	777	9,290,786	1,402	48,139,475
NONDURABLE GOODS	424	321	3,544,872	562	10,256,611
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	52,390	25	153,536
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>550,672</u>	<u>103</u>	<u>3,314,483</u>
<u>INFORMATION</u>	<u>51</u>	<u>251</u>	<u>10,475,614</u>	<u>438</u>	<u>67,413,224</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>805,577</u>	<u>118</u>	<u>7,547,294</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>167</u>	<u>2,520,587</u>	<u>361</u>	<u>19,208,565</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>270</u>	<u>2,763,342</u>	<u>641</u>	<u>14,255,120</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>435</u>	<u>3,851,882</u>	<u>1,047</u>	<u>24,715,169</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>43</u>	<u>1,578,287</u>	<u>119</u>	<u>10,755,031</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>262</u>	<u>18,555,986</u>	<u>628</u>	<u>115,018,668</u>
ACCOMMODATIONS	721	86	3,278,754	43	11,322,687
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	176	15,277,232	585	103,695,980
<u>OTHER SERVICES</u>	<u>81</u>	<u>351</u>	<u>7,793,533</u>	<u>877</u>	<u>33,919,202</u>
REPAIR & MAINTENANCE	811	242	6,548,435	569	26,683,690
PERSONAL SERVICE	812	86	1,006,738	267	6,712,800
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	238,361	41	522,713
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>15,450</u>	<u>11</u>	<u>134,267</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,811</b>	<b>\$195,258,648</b>	<b>12,780</b>	<b>\$927,872,665</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>427</u>	<u>\$3,975,708</u>	<u>1,888</u>	<u>\$135,190,250</u>
MOTOR VEHICLES & PARTS	441	16	238,556	111	36,432,224
NEW & USED AUTO DEALERS	4411	5	135,764	31	28,330,321
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	19	1,630,257
AUTOMOTIVE PARTS & TIRE	4413	9	102,651	61	6,471,647
FURNITURE & HOME FURNISHING	442	10	45,948	72	3,034,585
ELECTRONICS & APPLIANCES	443	34	99,151	153	2,990,158
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	12,447	55	1,220,941
COMPUTERS & SOFTWARE	44312	22	86,704	96	1,760,467
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	587,562	145	12,527,194
BUILDING MATERIALS	4441	19	358,354	113	11,145,530
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	229,208	32	1,381,663
FOOD & BEVERAGE STORES	445	8	587,580	71	11,922,854
GROCERY & CONVENIENCE STORES	4451	4	551,751	33	11,640,519
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	35,829	38	282,335
DRUG/HEALTH STORES	446	23	45,100	120	4,055,267
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	144,195	50	12,049,465
APPAREL & ACCESSORIES	448	38	19,433	122	2,570,663
CLOTHING & SHOE STORES	4481, 4482	36	19,087	102	1,512,740
JEWELRY & LUGGAGE STORES	4483	D	D	20	1,057,924
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	35	108,954	148	3,392,373
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	73,426	97	2,866,176
BOOK/PERIODICAL/MUSIC STORE	4512	9	35,529	51	526,197
GENERAL MERCHANDISE STORES	452	5	54,410	25	31,321,190
DEPARTMENT STORES	4521	4	43,283	8	11,226,494
GENERAL MERCHANDISE STORES	4529	D	D	17	20,094,696
E-COMMERCE & MAIL ORDER	4541	79	127,489	178	2,006,729
MISCELLANEOUS RETAILERS	453, 4542, 4543	148	1,917,330	693	12,887,549
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>26</u>	<u>571,253</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>168,552</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>138,260</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>90</u>	<u>1,357,885</u>	<u>956</u>	<u>40,492,991</u>
CONSTRUCTION OF BUILDINGS	236	17	661,580	212	19,089,708
HEAVY CONSTRUCTION & HIGHWAYS	237	7	144,341	58	9,383,157
SPECIAL TRADE CONTRACTORS	238	66	551,964	686	12,020,126
<u>MANUFACTURING</u>	<u>31-33</u>	<u>58</u>	<u>143,052</u>	<u>401</u>	<u>4,810,724</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>241</u>	<u>2,425,760</u>	<u>1,264</u>	<u>20,779,918</u>
DURABLE GOODS	423	162	1,194,963	914	16,894,809
NONDURABLE GOODS	424	76	1,227,107	337	3,842,933
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,690	13	42,175
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>45</u>	<u>723,669</u>
<u>INFORMATION</u>	<u>51</u>	<u>88</u>	<u>553,161</u>	<u>281</u>	<u>15,243,295</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>20</u>	<u>656,558</u>	<u>70</u>	<u>1,230,211</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>36</u>	<u>670,324</u>	<u>229</u>	<u>7,067,717</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>52</u>	<u>144,641</u>	<u>286</u>	<u>3,027,537</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>74</u>	<u>160,614</u>	<u>464</u>	<u>4,580,243</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>5</u>	<u>22,933</u>	<u>39</u>	<u>1,854,015</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>20</u>	<u>530,256</u>	<u>234</u>	<u>28,480,592</u>
ACCOMMODATIONS	721	6	164,380	34	2,356,077
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	365,876	200	26,124,515
<u>OTHER SERVICES</u>	<u>81</u>	<u>30</u>	<u>359,404</u>	<u>349</u>	<u>8,756,408</u>
REPAIR & MAINTENANCE	811	13	268,398	248	6,701,183
PERSONAL SERVICE	812	14	46,452	82	1,634,385
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	44,553	19	420,840
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>111,210</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,150</b>	<b>\$11,173,540</b>	<b>6,561</b>	<b>\$273,226,842</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,062</u>	<u>\$61,910,761</u>	<u>526</u>	<u>\$3,711,077</u>
MOTOR VEHICLES & PARTS	441	59	7,539,880	26	728,603
NEW & USED AUTO DEALERS	4411	9	5,573,386	5	163,513
RV, BOAT, MOTORCYCLE DEALERS	4412	12	346,391	4	231
AUTOMOTIVE PARTS & TIRE	4413	38	1,620,103	17	564,859
FURNITURE & HOME FURNISHING	442	38	2,291,296	11	39,601
ELECTRONICS & APPLIANCES	443	85	13,167,134	44	179,086
APPLIANCES, TV & OTHER ELECTRONICS	44311	33	497,744	24	97,145
COMPUTERS & SOFTWARE	44312	51	12,669,263	20	81,941
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	2,356,509	35	430,845
BUILDING MATERIALS	4441	61	1,294,289	28	271,454
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	1,062,220	7	159,390
FOOD & BEVERAGE STORES	445	30	3,540,929	10	507,526
GROCERY & CONVENIENCE STORES	4451	9	3,358,097	6	506,979
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	182,832	4	547
DRUG/HEALTH STORES	446	62	901,135	37	67,245
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,427,332	9	694,784
APPAREL & ACCESSORIES	448	87	1,985,945	49	58,681
CLOTHING & SHOE STORES	4481, 4482	77	1,369,186	44	57,206
JEWELRY & LUGGAGE STORES	4483	10	616,759	5	1,474
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	892,158	46	103,286
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	799,096	27	93,018
BOOK/PERIODICAL/MUSIC STORE	4512	32	93,061	19	10,268
GENERAL MERCHANDISE STORES	452	16	23,457,874	6	45,638
DEPARTMENT STORES	4521	6	5,914,714	4	32,568
GENERAL MERCHANDISE STORES	4529	10	17,543,159	D	D
E-COMMERCE & MAIL ORDER	4541	134	875,282	88	192,985
MISCELLANEOUS RETAILERS	453, 4542, 4543	383	3,475,288	165	662,797
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>43,244</u>	<u>4</u>	<u>263,357</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>378,714</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>418</u>	<u>16,737,771</u>	<u>73</u>	<u>998,033</u>
CONSTRUCTION OF BUILDINGS	236	104	11,178,713	18	632,974
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,505,927	5	23,708
SPECIAL TRADE CONTRACTORS	238	285	4,053,132	50	341,351
<u>MANUFACTURING</u>	<u>31-33</u>	<u>156</u>	<u>1,076,799</u>	<u>73</u>	<u>346,424</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>600</u>	<u>8,504,407</u>	<u>256</u>	<u>1,457,569</u>
DURABLE GOODS	423	421	6,996,631	188	979,732
NONDURABLE GOODS	424	169	1,440,990	66	471,331
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	66,786	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>330,250</u>	<u>3</u>	<u>4,064</u>
<u>INFORMATION</u>	<u>51</u>	<u>173</u>	<u>10,589,069</u>	<u>105</u>	<u>731,156</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>38</u>	<u>419,187</u>	<u>14</u>	<u>13,507</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>118</u>	<u>2,097,421</u>	<u>34</u>	<u>140,968</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>147</u>	<u>2,508,038</u>	<u>57</u>	<u>38,331</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>217</u>	<u>891,565</u>	<u>63</u>	<u>81,050</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>1,458,757</u>	<u>6</u>	<u>14,681</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>7,097,777</u>	<u>20</u>	<u>569,486</u>
ACCOMMODATIONS	721	5	348,610	9	129,595
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	6,749,167	11	439,890
<u>OTHER SERVICES</u>	<u>81</u>	<u>125</u>	<u>2,111,394</u>	<u>38</u>	<u>332,097</u>
REPAIR & MAINTENANCE	811	82	1,501,924	25	274,061
PERSONAL SERVICE	812	32	591,412	8	39,747
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	18,057	5	18,289
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>5,256</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,163</b>	<b>\$115,797,572</b>	<b>1,279</b>	<b>\$9,088,621</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,578</u>	<u>\$94,764,739</u>	<u>284</u>	<u>\$2,025,671</u>
MOTOR VEHICLES & PARTS	441	111	36,789,369	9	353,640
NEW & USED AUTO DEALERS	4411	29	23,284,734	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	17	7,171,962	D	D
AUTOMOTIVE PARTS & TIRE	4413	65	6,332,673	6	53,610
FURNITURE & HOME FURNISHING	442	55	1,720,911	5	12,097
ELECTRONICS & APPLIANCES	443	141	2,151,519	20	33,308
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	815,799	8	25,965
COMPUTERS & SOFTWARE	44312	98	1,323,920	11	6,815
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	95	9,957,440	17	783,723
BUILDING MATERIALS	4441	68	9,259,713	16	770,695
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	697,727	D	D
FOOD & BEVERAGE STORES	445	56	5,884,298	3	269,193
GROCERY & CONVENIENCE STORES	4451	25	5,579,828	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	304,470	D	D
DRUG/HEALTH STORES	446	86	3,156,126	13	74,419
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	5,381,237	D	D
APPAREL & ACCESSORIES	448	113	1,771,007	31	14,100
CLOTHING & SHOE STORES	4481, 4482	96	1,689,212	28	11,191
JEWELRY & LUGGAGE STORES	4483	17	81,795	3	2,909
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	1,771,208	25	26,362
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	694,445	16	20,023
BOOK/PERIODICAL/MUSIC STORE	4512	36	1,076,763	9	6,339
GENERAL MERCHANDISE STORES	452	16	13,758,155	6	17,362
DEPARTMENT STORES	4521	4	447,797	3	12,981
GENERAL MERCHANDISE STORES	4529	12	13,310,358	3	4,380
E-COMMERCE & MAIL ORDER	4541	163	1,294,936	52	89,335
MISCELLANEOUS RETAILERS	453, 4542, 4543	615	11,128,535	102	305,444
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>834,524</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>351,288</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>40,792</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>762</u>	<u>30,508,485</u>	<u>74</u>	<u>2,876,565</u>
CONSTRUCTION OF BUILDINGS	236	152	13,120,370	12	1,573,970
HEAVY CONSTRUCTION & HIGHWAYS	237	46	1,897,022	7	244,373
SPECIAL TRADE CONTRACTORS	238	564	15,491,093	55	1,058,222
<u>MANUFACTURING</u>	<u>31-33</u>	<u>319</u>	<u>4,475,156</u>	<u>50</u>	<u>441,324</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,064</u>	<u>38,692,447</u>	<u>171</u>	<u>1,737,276</u>
DURABLE GOODS	423	755	32,358,349	126	1,429,673
NONDURABLE GOODS	424	298	6,199,751	42	306,045
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	134,347	3	1,558
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>1,309,114</u>	<u>3</u>	<u>66,112</u>
<u>INFORMATION</u>	<u>51</u>	<u>254</u>	<u>9,998,198</u>	<u>66</u>	<u>420,411</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>1,678,648</u>	<u>11</u>	<u>21,000</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>190</u>	<u>8,960,953</u>	<u>36</u>	<u>890,686</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>256</u>	<u>2,250,490</u>	<u>39</u>	<u>55,372</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>343</u>	<u>4,296,462</u>	<u>38</u>	<u>32,848</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>22</u>	<u>951,359</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>126</u>	<u>17,785,939</u>	<u>6</u>	<u>92,354</u>
ACCOMMODATIONS	721	18	3,547,246	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	108	14,238,693	5	73,332
<u>OTHER SERVICES</u>	<u>81</u>	<u>245</u>	<u>15,081,344</u>	<u>21</u>	<u>131,793</u>
REPAIR & MAINTENANCE	811	187	13,413,228	13	112,606
PERSONAL SERVICE	812	48	1,581,026	8	19,187
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	87,090	0	0
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>144,675</u>	<u>4</u>	<u>11,045</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,299</b>	<b>\$232,124,612</b>	<b>809</b>	<b>\$8,806,298</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,770</b>	<b>\$113,022,995</b>	<b>1,673</b>	<b>\$83,111,051</b>
MOTOR VEHICLES & PARTS	441	139	22,572,164	109	17,453,339
NEW & USED AUTO DEALERS	4411	39	14,461,112	34	12,431,681
RV, BOAT, MOTORCYCLE DEALERS	4412	28	2,012,583	22	416,571
AUTOMOTIVE PARTS & TIRE	4413	72	6,098,469	53	4,605,087
FURNITURE & HOME FURNISHING	442	59	2,307,232	66	2,081,217
ELECTRONICS & APPLIANCES	443	164	6,704,686	140	1,669,480
APPLIANCES, TV & OTHER ELECTRONICS	44311	53	2,135,652	49	655,681
COMPUTERS & SOFTWARE	44312	108	4,565,074	88	1,008,988
CAMERA & PHOTO SUPPLIES	44313	3	3,960	3	4,811
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	16,491,465	119	10,451,914
BUILDING MATERIALS	4441	85	12,605,655	88	9,605,885
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	3,885,810	31	846,029
FOOD & BEVERAGE STORES	445	61	7,901,818	85	9,780,585
GROCERY & CONVENIENCE STORES	4451	30	7,704,986	48	9,393,754
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	196,832	37	386,831
DRUG/HEALTH STORES	446	104	1,958,521	93	2,280,641
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	7,394,351	37	9,441,271
APPAREL & ACCESSORIES	448	111	2,214,610	117	1,735,015
CLOTHING & SHOE STORES	4481, 4482	97	1,825,283	100	1,271,694
JEWELRY & LUGGAGE STORES	4483	14	389,326	17	463,321
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	137	2,868,553	116	1,488,225
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	1,933,759	74	1,044,230
BOOK/PERIODICAL/MUSIC STORE	4512	51	934,794	42	443,995
GENERAL MERCHANDISE STORES	452	20	19,897,582	21	16,509,206
DEPARTMENT STORES	4521	4	361,938	5	3,838,521
GENERAL MERCHANDISE STORES	4529	16	19,535,644	16	12,670,686
E-COMMERCE & MAIL ORDER	4541	170	1,777,891	160	1,491,599
MISCELLANEOUS RETAILERS	453, 4542, 4543	646	20,934,122	610	8,728,559
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>24</b>	<b>349,872</b>	<b>26</b>	<b>612,777</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>163,029</b>	<b>6</b>	<b>422,661</b>
<b>UTILITIES</b>	<b>22</b>	<b>12</b>	<b>1,164,007</b>	<b>9</b>	<b>8,131</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>700</b>	<b>46,170,904</b>	<b>661</b>	<b>39,027,610</b>
CONSTRUCTION OF BUILDINGS	236	162	27,559,821	185	12,602,166
HEAVY CONSTRUCTION & HIGHWAYS	237	48	4,902,858	34	7,411,964
SPECIAL TRADE CONTRACTORS	238	490	13,708,225	442	19,013,480
<b>MANUFACTURING</b>	<b>31-33</b>	<b>393</b>	<b>7,165,746</b>	<b>353</b>	<b>4,067,418</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,238</b>	<b>42,434,342</b>	<b>1,037</b>	<b>13,703,055</b>
DURABLE GOODS	423	884	32,561,176	749	10,200,869
NONDURABLE GOODS	424	344	9,785,618	279	3,479,027
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	87,549	9	23,159
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>36</b>	<b>675,830</b>	<b>33</b>	<b>458,755</b>
<b>INFORMATION</b>	<b>51</b>	<b>268</b>	<b>12,265,005</b>	<b>251</b>	<b>9,972,984</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>68</b>	<b>1,456,666</b>	<b>66</b>	<b>1,039,302</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>196</b>	<b>6,325,214</b>	<b>184</b>	<b>3,350,495</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>269</b>	<b>4,647,913</b>	<b>251</b>	<b>2,052,592</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>363</b>	<b>5,917,013</b>	<b>337</b>	<b>2,201,499</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>32</b>	<b>941,128</b>	<b>43</b>	<b>924,244</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>209</b>	<b>21,261,011</b>	<b>291</b>	<b>21,695,237</b>
ACCOMMODATIONS	721	49	3,727,325	102	6,386,818
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	160	17,533,686	189	15,308,420
<b>OTHER SERVICES</b>	<b>81</b>	<b>308</b>	<b>9,455,981</b>	<b>250</b>	<b>5,111,396</b>
REPAIR & MAINTENANCE	811	214	7,706,706	163	3,824,627
PERSONAL SERVICE	812	68	1,423,283	59	921,052
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	325,992	28	365,718
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>68,234</b>	<b>5</b>	<b>40,662</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,900</b>	<b>\$273,484,889</b>	<b>5,476</b>	<b>\$187,799,868</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,858</u>	<u>\$66,995,519</u>	<u>1,289</u>	<u>\$26,543,677</u>
MOTOR VEHICLES & PARTS	441	98	8,158,565	55	1,939,820
NEW & USED AUTO DEALERS	4411	17	2,828,142	6	178,395
RV, BOAT, MOTORCYCLE DEALERS	4412	22	2,028,862	22	603,604
AUTOMOTIVE PARTS & TIRE	4413	59	3,301,560	27	1,157,822
FURNITURE & HOME FURNISHING	442	88	3,190,843	60	1,082,362
ELECTRONICS & APPLIANCES	443	143	3,943,854	96	1,350,851
APPLIANCES, TV & OTHER ELECTRONICS	44311	56	2,272,471	39	667,763
COMPUTERS & SOFTWARE	44312	84	1,585,594	55	682,217
CAMERA & PHOTO SUPPLIES	44313	3	85,789	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	149	10,539,864	98	3,742,563
BUILDING MATERIALS	4441	118	9,935,309	67	3,504,634
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	604,554	31	237,928
FOOD & BEVERAGE STORES	445	59	6,683,202	32	3,314,263
GROCERY & CONVENIENCE STORES	4451	14	6,058,747	10	3,205,260
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	624,455	22	109,003
DRUG/HEALTH STORES	446	111	2,152,055	75	951,612
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,501,622	9	2,490,802
APPAREL & ACCESSORIES	448	116	1,392,507	110	925,837
CLOTHING & SHOE STORES	4481, 4482	99	1,084,590	95	824,319
JEWELRY & LUGGAGE STORES	4483	17	307,917	15	101,518
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	1,361,233	117	843,643
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	90	1,043,500	72	647,687
BOOK/PERIODICAL/MUSIC STORE	4512	57	317,733	45	195,956
GENERAL MERCHANDISE STORES	452	20	11,162,146	16	2,572,151
DEPARTMENT STORES	4521	5	576,877	4	313,607
GENERAL MERCHANDISE STORES	4529	15	10,585,269	12	2,258,544
E-COMMERCE & MAIL ORDER	4541	200	2,881,163	145	1,149,398
MISCELLANEOUS RETAILERS	453, 4542, 4543	708	12,028,465	476	6,180,375
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>90,588</u>	<u>20</u>	<u>207,091</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>99,951</u>	<u>4</u>	<u>163,451</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>402,949</u>	<u>6</u>	<u>123,192</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,167</u>	<u>28,469,620</u>	<u>552</u>	<u>14,533,901</u>
CONSTRUCTION OF BUILDINGS	236	328	15,422,444	167	6,080,094
HEAVY CONSTRUCTION & HIGHWAYS	237	44	3,524,189	31	3,186,459
SPECIAL TRADE CONTRACTORS	238	795	9,522,987	354	5,267,348
<u>MANUFACTURING</u>	<u>31-33</u>	<u>382</u>	<u>3,318,269</u>	<u>278</u>	<u>6,137,890</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,006</u>	<u>14,508,065</u>	<u>740</u>	<u>6,291,355</u>
DURABLE GOODS	423	679	5,301,707	503	3,905,281
NONDURABLE GOODS	424	315	9,187,618	230	2,379,728
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	18,740	7	6,347
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>251,909</u>	<u>19</u>	<u>156,874</u>
<u>INFORMATION</u>	<u>51</u>	<u>254</u>	<u>10,032,011</u>	<u>211</u>	<u>4,301,882</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>66</u>	<u>812,570</u>	<u>52</u>	<u>377,101</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>188</u>	<u>1,851,286</u>	<u>114</u>	<u>1,293,121</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>278</u>	<u>2,169,837</u>	<u>179</u>	<u>980,693</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>470</u>	<u>4,525,259</u>	<u>252</u>	<u>1,494,952</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>61</u>	<u>2,316,382</u>	<u>20</u>	<u>766,468</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>199</u>	<u>15,944,367</u>	<u>137</u>	<u>8,594,320</u>
ACCOMMODATIONS	721	65	1,994,801	43	1,930,512
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	134	13,949,566	94	6,663,808
<u>OTHER SERVICES</u>	<u>81</u>	<u>314</u>	<u>4,754,573</u>	<u>173</u>	<u>3,009,250</u>
REPAIR & MAINTENANCE	811	220	3,399,085	110	2,542,646
PERSONAL SERVICE	812	75	1,001,059	47	344,728
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	354,429	16	121,876
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>51,702</u>	<u>9</u>	<u>54,058</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,313</b>	<b>\$156,594,856</b>	<b>4,055</b>	<b>\$75,029,276</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,031</u>	<u>\$3,732,800,668</u>	<u>3,076</u>	<u>373,164,488</u>
MOTOR VEHICLES & PARTS	441	715	762,061,983	182	81,793,326
NEW & USED AUTO DEALERS	4411	309	638,617,433	54	64,236,041
RV, BOAT, MOTORCYCLE DEALERS	4412	148	45,619,140	46	5,360,638
AUTOMOTIVE PARTS & TIRE	4413	258	77,825,410	82	12,196,647
FURNITURE & HOME FURNISHING	442	586	190,373,330	167	11,384,989
ELECTRONICS & APPLIANCES	443	887	380,680,632	286	19,190,320
APPLIANCES, TV & OTHER ELECTRONICS	44311	274	155,410,155	93	12,706,484
COMPUTERS & SOFTWARE	44312	601	217,112,395	190	6,463,856
CAMERA & PHOTO SUPPLIES	44313	12	8,158,082	3	19,980
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	670	232,817,424	228	38,782,371
BUILDING MATERIALS	4441	501	219,538,067	163	34,771,038
LAWN & GARDEN SUPPLIES & EQUIP.	4442	169	13,279,357	65	4,011,333
FOOD & BEVERAGE STORES	445	1,041	253,157,215	146	29,207,755
GROCERY & CONVENIENCE STORES	4451	656	230,665,594	67	28,461,829
OTHER FOOD & BEVERAGE STORES	4452, 4453	385	22,491,621	79	745,926
DRUG/HEALTH STORES	446	532	137,274,226	178	10,588,856
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	347	78,535,626	59	13,724,490
APPAREL & ACCESSORIES	448	915	343,991,977	221	17,589,426
CLOTHING & SHOE STORES	4481, 4482	701	308,387,406	181	14,854,975
JEWELRY & LUGGAGE STORES	4483	214	35,604,571	40	2,734,451
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	715	177,869,187	226	16,475,133
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	495	130,161,691	157	11,388,589
BOOK/PERIODICAL/MUSIC STORE	4512	220	47,707,495	69	5,086,543
GENERAL MERCHANDISE STORES	452	84	590,095,855	30	86,869,315
DEPARTMENT STORES	4521	11	216,902,296	7	23,874,436
GENERAL MERCHANDISE STORES	4529	73	373,193,559	23	62,994,879
E-COMMERCE & MAIL ORDER	4541	469	105,786,910	250	8,435,673
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,070	480,156,303	1,103	39,122,837
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>120</u>	<u>4,849,148</u>	<u>35</u>	<u>392,366</u>
<u>MINING</u>	<u>21</u>	<u>27</u>	<u>3,470,168</u>	<u>7</u>	<u>402,856</u>
<u>UTILITIES</u>	<u>22</u>	<u>43</u>	<u>2,656,651</u>	<u>14</u>	<u>691,212</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,145</u>	<u>1,377,355,854</u>	<u>2,115</u>	<u>86,778,722</u>
CONSTRUCTION OF BUILDINGS	236	4,106	839,082,427	639	47,672,830
HEAVY CONSTRUCTION & HIGHWAYS	237	311	127,011,439	72	7,683,295
SPECIAL TRADE CONTRACTORS	238	6,728	411,261,988	1,404	31,422,597
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,703</u>	<u>205,454,978</u>	<u>738</u>	<u>12,136,632</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,245</u>	<u>739,666,565</u>	<u>1,718</u>	<u>39,750,445</u>
DURABLE GOODS	423	2,891	634,790,342	1,196	28,368,790
NONDURABLE GOODS	424	1,288	102,138,374	502	11,276,514
ELECTRONIC MARKETS, AGENTS & BROKERS	425	66	2,737,850	20	105,142
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>403</u>	<u>49,918,763</u>	<u>50</u>	<u>1,455,850</u>
<u>INFORMATION</u>	<u>51</u>	<u>988</u>	<u>476,078,150</u>	<u>400</u>	<u>38,212,313</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>253</u>	<u>73,877,083</u>	<u>97</u>	<u>4,462,592</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,118</u>	<u>250,221,059</u>	<u>313</u>	<u>12,548,033</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>3,061</u>	<u>254,855,177</u>	<u>602</u>	<u>8,170,108</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>4,848</u>	<u>251,733,368</u>	<u>967</u>	<u>18,157,477</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>797</u>	<u>116,688,649</u>	<u>100</u>	<u>5,766,095</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>4,958</u>	<u>1,177,283,225</u>	<u>490</u>	<u>70,603,683</u>
ACCOMMODATIONS	721	332	249,753,867	44	4,999,272
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,626	927,529,358	446	65,604,412
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,185</u>	<u>311,781,843</u>	<u>705</u>	<u>23,802,392</u>
REPAIR & MAINTENANCE	811	2,486	190,194,138	488	18,434,641
PERSONAL SERVICE	812	1,531	115,567,187	178	5,036,002
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	168	6,020,519	39	331,749
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>34</u>	<u>2,536,131</u>	<u>14</u>	<u>662,322</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>49,964</b>	<b>\$9,031,242,130</b>	<b>11,441</b>	<b>697,157,586</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,399</u>	<u>\$48,784,177</u>	<u>889</u>	<u>\$12,758,942</u>
MOTOR VEHICLES & PARTS	441	77	10,197,323	47	1,939,461
NEW & USED AUTO DEALERS	4411	13	5,784,650	9	854,926
RV, BOAT, MOTORCYCLE DEALERS	4412	20	2,010,968	7	4,066
AUTOMOTIVE PARTS & TIRE	4413	44	2,401,706	31	1,080,469
FURNITURE & HOME FURNISHING	442	63	1,841,350	20	68,231
ELECTRONICS & APPLIANCES	443	118	1,775,991	73	302,972
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	807,519	22	118,744
COMPUTERS & SOFTWARE	44312	77	962,262	51	184,228
CAMERA & PHOTO SUPPLIES	44313	3	6,210	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	96	5,040,061	53	1,160,597
BUILDING MATERIALS	4441	76	2,823,431	42	677,021
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	2,216,630	11	483,576
FOOD & BEVERAGE STORES	445	38	5,394,761	24	1,571,802
GROCERY & CONVENIENCE STORES	4451	15	4,994,835	11	1,551,139
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	399,927	13	20,663
DRUG/HEALTH STORES	446	70	705,085	55	467,901
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	4,065,668	15	1,980,897
APPAREL & ACCESSORIES	448	101	1,022,483	66	96,884
CLOTHING & SHOE STORES	4481, 4482	87	761,416	58	89,065
JEWELRY & LUGGAGE STORES	4483	14	261,067	8	7,819
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	1,152,264	73	258,108
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	1,000,977	43	195,472
BOOK/PERIODICAL/MUSIC STORE	4512	51	151,287	30	62,636
GENERAL MERCHANDISE STORES	452	18	8,727,048	10	183,246
DEPARTMENT STORES	4521	4	166,795	4	63,746
GENERAL MERCHANDISE STORES	4529	14	8,560,253	6	119,500
E-COMMERCE & MAIL ORDER	4541	160	1,256,517	124	548,849
MISCELLANEOUS RETAILERS	453, 4542, 4543	501	7,605,624	329	4,179,994
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>549,121</u>	<u>17</u>	<u>195,530</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>301,420</u>	<u>5</u>	<u>21,681</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>78,741</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>588</u>	<u>27,713,071</u>	<u>325</u>	<u>19,449,856</u>
CONSTRUCTION OF BUILDINGS	236	160	15,013,987	83	5,616,950
HEAVY CONSTRUCTION & HIGHWAYS	237	29	5,335,040	19	1,276,979
SPECIAL TRADE CONTRACTORS	238	399	7,364,043	223	12,555,927
<u>MANUFACTURING</u>	<u>31-33</u>	<u>283</u>	<u>1,865,223</u>	<u>166</u>	<u>1,569,013</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>862</u>	<u>9,669,436</u>	<u>576</u>	<u>6,236,168</u>
DURABLE GOODS	423	593	5,906,896	423	4,671,863
NONDURABLE GOODS	424	259	3,735,511	150	1,553,820
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	27,030	3	10,485
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>983,021</u>	<u>17</u>	<u>476,692</u>
<u>INFORMATION</u>	<u>51</u>	<u>218</u>	<u>6,715,552</u>	<u>152</u>	<u>2,676,576</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>1,091,363</u>	<u>34</u>	<u>229,683</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>169</u>	<u>2,271,940</u>	<u>101</u>	<u>1,436,134</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>195</u>	<u>1,605,241</u>	<u>111</u>	<u>1,480,423</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>266</u>	<u>6,007,730</u>	<u>136</u>	<u>619,637</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>38</u>	<u>8,990,591</u>	<u>13</u>	<u>146,642</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>166</u>	<u>16,674,047</u>	<u>61</u>	<u>2,206,316</u>
ACCOMMODATIONS	721	40	3,447,876	16	253,187
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	126	13,226,170	45	1,953,129
<u>OTHER SERVICES</u>	<u>81</u>	<u>190</u>	<u>3,840,976</u>	<u>109</u>	<u>1,095,261</u>
REPAIR & MAINTENANCE	811	126	3,068,369	70	799,318
PERSONAL SERVICE	812	48	575,909	30	192,688
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	196,699	9	103,255
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>23,007</u>	<u>3</u>	<u>7,595</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,485</b>	<b>\$137,164,656</b>	<b>2,717</b>	<b>\$50,607,890</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,829</u>	<u>\$104,439,602</u>	<u>748</u>	<u>\$6,076,094</u>
MOTOR VEHICLES & PARTS	441	127	22,119,056	41	1,177,420
NEW & USED AUTO DEALERS	4411	43	14,686,657	7	479,587
RV, BOAT, MOTORCYCLE DEALERS	4412	20	2,390,944	9	171,109
AUTOMOTIVE PARTS & TIRE	4413	64	5,041,456	25	526,724
FURNITURE & HOME FURNISHING	442	71	2,380,995	37	332,604
ELECTRONICS & APPLIANCES	443	158	2,702,843	60	295,262
APPLIANCES, TV & OTHER ELECTRONICS	44311	66	1,218,617	21	153,379
COMPUTERS & SOFTWARE	44312	88	1,461,066	38	141,433
CAMERA & PHOTO SUPPLIES	44313	4	23,160	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	11,601,852	48	1,110,767
BUILDING MATERIALS	4441	100	8,856,170	39	442,436
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	2,745,682	9	668,331
FOOD & BEVERAGE STORES	445	77	9,363,903	13	925,342
GROCERY & CONVENIENCE STORES	4451	45	9,245,382	7	908,570
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	118,520	6	16,771
DRUG/HEALTH STORES	446	106	3,522,539	54	346,725
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	8,504,579	13	390,727
APPAREL & ACCESSORIES	448	122	6,838,309	54	75,425
CLOTHING & SHOE STORES	4481, 4482	106	5,305,923	50	70,888
JEWELRY & LUGGAGE STORES	4483	16	1,532,386	4	4,536
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	135	3,750,891	64	134,894
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	3,560,254	40	113,575
BOOK/PERIODICAL/MUSIC STORE	4512	48	190,637	24	21,319
GENERAL MERCHANDISE STORES	452	25	20,717,512	6	130,622
DEPARTMENT STORES	4521	5	2,997,722	4	100,651
GENERAL MERCHANDISE STORES	4529	20	17,719,789	D	D
E-COMMERCE & MAIL ORDER	4541	170	1,524,278	102	252,327
MISCELLANEOUS RETAILERS	453, 4542, 4543	651	11,412,847	256	903,979
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>454,750</u>	<u>5</u>	<u>21,558</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>636,016</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>682,164</u>	<u>4</u>	<u>223,915</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>804</u>	<u>19,561,481</u>	<u>195</u>	<u>4,880,126</u>
CONSTRUCTION OF BUILDINGS	236	192	8,565,167	48	2,727,160
HEAVY CONSTRUCTION & HIGHWAYS	237	51	3,177,008	14	506,666
SPECIAL TRADE CONTRACTORS	238	561	7,819,307	133	1,646,300
<u>MANUFACTURING</u>	<u>31-33</u>	<u>403</u>	<u>5,910,754</u>	<u>105</u>	<u>323,413</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,180</u>	<u>17,702,056</u>	<u>421</u>	<u>3,378,457</u>
DURABLE GOODS	423	847	13,146,408	282	1,537,115
NONDURABLE GOODS	424	321	4,495,438	137	1,835,061
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	60,211	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>1,169,427</u>	<u>7</u>	<u>71,177</u>
<u>INFORMATION</u>	<u>51</u>	<u>267</u>	<u>12,394,478</u>	<u>112</u>	<u>1,420,694</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>569,148</u>	<u>21</u>	<u>79,028</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>179</u>	<u>3,719,104</u>	<u>71</u>	<u>437,982</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>264</u>	<u>2,500,280</u>	<u>83</u>	<u>324,457</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>373</u>	<u>3,497,240</u>	<u>109</u>	<u>445,125</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>35</u>	<u>4,842,355</u>	<u>8</u>	<u>132,037</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>222</u>	<u>19,949,934</u>	<u>35</u>	<u>798,961</u>
ACCOMMODATIONS	721	43	1,722,777	9	62,833
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	179	18,227,156	26	736,128
<u>OTHER SERVICES</u>	<u>81</u>	<u>322</u>	<u>7,731,565</u>	<u>66</u>	<u>2,391,196</u>
REPAIR & MAINTENANCE	811	234	6,214,133	43	2,266,012
PERSONAL SERVICE	812	66	1,108,160	19	124,573
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	409,273	4	610
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>12,952</u>	<u>7</u>	<u>5,279</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,047</b>	<b>\$205,773,307</b>	<b>1,999</b>	<b>\$21,055,288</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,472</b>	<b>\$47,119,813</b>	<b>1,324</b>	<b>\$44,292,694</b>
MOTOR VEHICLES & PARTS	441	97	7,427,663	99	8,451,548
NEW & USED AUTO DEALERS	4411	22	3,100,419	26	5,973,369
RV, BOAT, MOTORCYCLE DEALERS	4412	18	1,169,791	21	229,367
AUTOMOTIVE PARTS & TIRE	4413	57	3,157,453	52	2,248,813
FURNITURE & HOME FURNISHING	442	67	1,199,436	46	709,547
ELECTRONICS & APPLIANCES	443	115	1,407,741	92	1,187,663
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	620,856	33	461,677
COMPUTERS & SOFTWARE	44312	64	786,022	57	722,340
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	129	5,029,797	97	6,346,704
BUILDING MATERIALS	4441	101	4,093,486	69	5,863,376
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	936,310	28	483,328
FOOD & BEVERAGE STORES	445	45	4,206,615	42	4,662,997
GROCERY & CONVENIENCE STORES	4451	19	4,105,037	22	4,534,529
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	101,578	20	128,468
DRUG/HEALTH STORES	446	83	899,853	75	1,074,354
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,290,546	28	2,835,217
APPAREL & ACCESSORIES	448	94	410,453	96	930,404
CLOTHING & SHOE STORES	4481, 4482	83	299,177	83	894,179
JEWELRY & LUGGAGE STORES	4483	11	111,276	13	36,225
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	639,793	117	1,070,139
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	365,758	76	956,844
BOOK/PERIODICAL/MUSIC STORE	4512	45	274,034	41	113,295
GENERAL MERCHANDISE STORES	452	22	14,307,380	20	11,903,018
DEPARTMENT STORES	4521	4	411,075	5	958,454
GENERAL MERCHANDISE STORES	4529	18	13,896,305	15	10,944,564
E-COMMERCE & MAIL ORDER	4541	150	1,199,399	154	1,014,507
MISCELLANEOUS RETAILERS	453, 4542, 4543	529	6,101,138	458	4,106,596
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>14</b>	<b>113,455</b>	<b>24</b>	<b>262,306</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>133,388</b>	<b>3</b>	<b>306,160</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>54,542</b>	<b>12</b>	<b>255,321</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>816</b>	<b>24,803,531</b>	<b>386</b>	<b>7,730,408</b>
CONSTRUCTION OF BUILDINGS	236	221	13,628,311	115	3,641,990
HEAVY CONSTRUCTION & HIGHWAYS	237	34	2,316,743	25	246,263
SPECIAL TRADE CONTRACTORS	238	561	8,858,477	246	3,842,155
<b>MANUFACTURING</b>	<b>31-33</b>	<b>305</b>	<b>1,695,941</b>	<b>235</b>	<b>1,876,036</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>831</b>	<b>6,156,065</b>	<b>789</b>	<b>9,702,589</b>
DURABLE GOODS	423	576	4,841,923	555	6,262,977
NONDURABLE GOODS	424	249	1,297,935	227	3,416,352
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	16,208	7	23,260
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>19</b>	<b>510,615</b>	<b>25</b>	<b>523,177</b>
<b>INFORMATION</b>	<b>51</b>	<b>214</b>	<b>7,190,743</b>	<b>193</b>	<b>5,241,107</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>46</b>	<b>549,916</b>	<b>46</b>	<b>568,327</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>155</b>	<b>1,574,174</b>	<b>115</b>	<b>1,417,775</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>192</b>	<b>885,797</b>	<b>174</b>	<b>1,400,978</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>337</b>	<b>2,838,598</b>	<b>229</b>	<b>1,247,028</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>33</b>	<b>696,713</b>	<b>28</b>	<b>1,445,927</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>127</b>	<b>10,146,405</b>	<b>144</b>	<b>8,431,510</b>
ACCOMMODATIONS	721	19	1,840,818	52	2,645,022
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	108	8,305,588	92	5,786,488
<b>OTHER SERVICES</b>	<b>81</b>	<b>212</b>	<b>3,489,037</b>	<b>176</b>	<b>3,580,501</b>
REPAIR & MAINTENANCE	811	147	2,895,211	123	2,961,462
PERSONAL SERVICE	812	48	488,647	38	424,804
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	105,178	15	194,235
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>50,220</b>	<b>7</b>	<b>15,791</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,791</b>	<b>\$108,008,953</b>	<b>3,910</b>	<b>\$88,297,636</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>924</b>	<b>\$13,016,837</b>	<b>701</b>	<b>\$5,400,264</b>
MOTOR VEHICLES & PARTS	441	40	744,641	38	667,867
NEW & USED AUTO DEALERS	4411	4	9,428	8	339,090
RV, BOAT, MOTORCYCLE DEALERS	4412	5	2,259	5	24,852
AUTOMOTIVE PARTS & TIRE	4413	31	732,955	25	303,926
FURNITURE & HOME FURNISHING	442	39	314,813	31	144,521
ELECTRONICS & APPLIANCES	443	67	388,255	63	301,282
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	186,541	28	75,941
COMPUTERS & SOFTWARE	44312	40	201,554	35	225,341
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	2,429,327	45	492,778
BUILDING MATERIALS	4441	42	2,295,643	35	477,927
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	133,684	10	14,851
FOOD & BEVERAGE STORES	445	35	2,378,624	16	1,590,761
GROCERY & CONVENIENCE STORES	4451	19	2,305,400	5	1,538,038
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	73,225	11	52,723
DRUG/HEALTH STORES	446	52	407,246	38	75,098
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,898,744	12	422,629
APPAREL & ACCESSORIES	448	73	170,306	52	60,797
CLOTHING & SHOE STORES	4481, 4482	67	145,863	49	58,332
JEWELRY & LUGGAGE STORES	4483	6	24,444	3	2,466
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	309,209	60	110,832
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	192,043	36	89,572
BOOK/PERIODICAL/MUSIC STORE	4512	27	117,166	24	21,259
GENERAL MERCHANDISE STORES	452	7	907,500	7	138,321
DEPARTMENT STORES	4521	4	85,185	4	77,330
GENERAL MERCHANDISE STORES	4529	3	822,316	3	60,991
E-COMMERCE & MAIL ORDER	4541	122	479,872	97	237,473
MISCELLANEOUS RETAILERS	453, 4542, 4543	342	2,588,300	242	1,157,905
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>1,271,896</b>	<b>7</b>	<b>114,731</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>265,317</b>	<b>5</b>	<b>53,037</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>8,278</b>	<b>5</b>	<b>240,745</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>310</b>	<b>8,634,358</b>	<b>168</b>	<b>2,013,744</b>
CONSTRUCTION OF BUILDINGS	236	84	2,604,045	40	1,094,237
HEAVY CONSTRUCTION & HIGHWAYS	237	19	1,632,723	12	61,084
SPECIAL TRADE CONTRACTORS	238	207	4,397,590	116	858,424
<b>MANUFACTURING</b>	<b>31-33</b>	<b>168</b>	<b>1,180,202</b>	<b>109</b>	<b>393,007</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>488</b>	<b>2,925,140</b>	<b>399</b>	<b>2,753,504</b>
DURABLE GOODS	423	337	2,225,419	292	2,048,671
NONDURABLE GOODS	424	145	679,189	103	698,007
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	20,532	4	6,825
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>9</b>	<b>115,500</b>	<b>8</b>	<b>12,882</b>
<b>INFORMATION</b>	<b>51</b>	<b>151</b>	<b>2,919,653</b>	<b>120</b>	<b>1,689,225</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>35</b>	<b>414,595</b>	<b>26</b>	<b>168,808</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>95</b>	<b>578,882</b>	<b>56</b>	<b>330,298</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>100</b>	<b>355,921</b>	<b>76</b>	<b>215,858</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>152</b>	<b>725,892</b>	<b>107</b>	<b>309,969</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>19</b>	<b>256,307</b>	<b>6</b>	<b>43,188</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>131</b>	<b>5,863,163</b>	<b>29</b>	<b>1,344,315</b>
ACCOMMODATIONS	721	57	2,065,142	7	203,440
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	3,798,020	22	1,140,875
<b>OTHER SERVICES</b>	<b>81</b>	<b>106</b>	<b>1,558,595</b>	<b>62</b>	<b>496,018</b>
REPAIR & MAINTENANCE	811	66	1,178,736	36	365,841
PERSONAL SERVICE	812	26	149,704	21	105,249
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	230,156	5	24,928
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>13,767</b>	<b>4</b>	<b>5,892</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,714</b>	<b>\$40,104,305</b>	<b>1,888</b>	<b>\$15,585,483</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,809</u>	<u>\$1,264,036,945</u>	<u>1,053</u>	<u>\$17,530,741</u>
MOTOR VEHICLES & PARTS	441	492	368,888,070	49	1,928,438
NEW & USED AUTO DEALERS	4411	199	303,098,307	12	273,659
RV, BOAT, MOTORCYCLE DEALERS	4412	89	23,619,343	17	1,303,450
AUTOMOTIVE PARTS & TIRE	4413	204	42,170,421	20	351,330
FURNITURE & HOME FURNISHING	442	268	40,118,362	42	666,864
ELECTRONICS & APPLIANCES	443	524	72,903,564	92	1,103,322
APPLIANCES, TV & OTHER ELECTRONICS	44311	169	46,336,933	40	598,154
COMPUTERS & SOFTWARE	44312	348	26,495,006	50	504,356
CAMERA & PHOTO SUPPLIES	44313	7	71,625	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	388	94,740,080	75	3,340,990
BUILDING MATERIALS	4441	297	88,751,968	59	3,142,739
LAWN & GARDEN SUPPLIES & EQUIP.	4442	91	5,988,113	16	198,251
FOOD & BEVERAGE STORES	445	369	78,993,010	41	2,715,560
GROCERY & CONVENIENCE STORES	4451	223	75,365,736	12	2,512,970
OTHER FOOD & BEVERAGE STORES	4452, 4453	146	3,627,274	29	202,590
DRUG/HEALTH STORES	446	298	36,841,654	51	516,799
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	180	44,987,282	7	1,534,554
APPAREL & ACCESSORIES	448	375	67,696,704	94	438,199
CLOTHING & SHOE STORES	4481, 4482	296	57,652,323	81	400,305
JEWELRY & LUGGAGE STORES	4483	79	10,044,381	13	37,895
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	407	52,540,585	85	319,996
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	267	39,849,846	47	198,454
BOOK/PERIODICAL/MUSIC STORE	4512	140	12,690,739	38	121,542
GENERAL MERCHANDISE STORES	452	52	251,798,556	9	216,634
DEPARTMENT STORES	4521	10	83,889,362	5	103,557
GENERAL MERCHANDISE STORES	4529	42	167,909,194	4	113,077
E-COMMERCE & MAIL ORDER	4541	305	21,674,185	143	1,026,842
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,151	132,854,892	365	3,722,541
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>64</u>	<u>3,987,439</u>	<u>12</u>	<u>276,244</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>578,183</u>	<u>3</u>	<u>25,315</u>
<u>UTILITIES</u>	<u>22</u>	<u>36</u>	<u>2,256,610</u>	<u>5</u>	<u>71,592</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,792</u>	<u>313,570,579</u>	<u>444</u>	<u>21,253,278</u>
CONSTRUCTION OF BUILDINGS	236	1,364	165,394,196	170	14,557,127
HEAVY CONSTRUCTION & HIGHWAYS	237	168	38,514,488	20	721,934
SPECIAL TRADE CONTRACTORS	238	3,260	109,661,895	254	5,974,217
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,334</u>	<u>49,063,595</u>	<u>209</u>	<u>831,001</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,758</u>	<u>149,953,672</u>	<u>520</u>	<u>3,203,469</u>
DURABLE GOODS	423	1,919	125,999,316	350	1,740,849
NONDURABLE GOODS	424	807	22,773,493	166	1,461,001
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	1,180,862	4	1,620
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>161</u>	<u>8,974,399</u>	<u>31</u>	<u>247,496</u>
<u>INFORMATION</u>	<u>51</u>	<u>575</u>	<u>126,644,824</u>	<u>166</u>	<u>2,849,319</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>167</u>	<u>20,086,257</u>	<u>31</u>	<u>106,280</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>604</u>	<u>57,535,324</u>	<u>94</u>	<u>811,640</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,125</u>	<u>28,208,012</u>	<u>138</u>	<u>709,225</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,002</u>	<u>51,809,219</u>	<u>201</u>	<u>2,459,539</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>239</u>	<u>29,334,265</u>	<u>27</u>	<u>719,904</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,483</u>	<u>251,666,671</u>	<u>133</u>	<u>5,282,038</u>
ACCOMMODATIONS	721	113	21,376,788	71	2,420,302
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,370	230,289,883	62	2,861,736
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,839</u>	<u>92,056,354</u>	<u>117</u>	<u>1,533,882</u>
REPAIR & MAINTENANCE	811	1,253	73,104,019	75	1,258,025
PERSONAL SERVICE	812	508	17,625,788	35	227,674
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	78	1,326,547	7	48,183
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>767,329</u>	<u>3</u>	<u>804</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>23,027</b>	<b>\$2,450,536,979</b>	<b>3,187</b>	<b>\$57,911,767</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,506</u>	<u>\$241,058,777</u>	<u>574</u>	<u>\$3,327,476</u>
MOTOR VEHICLES & PARTS	441	187	78,523,920	24	266,761
NEW & USED AUTO DEALERS	4411	51	60,073,181	7	96,984
RV, BOAT, MOTORCYCLE DEALERS	4412	52	10,461,727	3	385
AUTOMOTIVE PARTS & TIRE	4413	84	7,989,012	14	169,392
FURNITURE & HOME FURNISHING	442	122	6,013,816	22	108,633
ELECTRONICS & APPLIANCES	443	223	11,295,766	42	171,152
APPLIANCES, TV & OTHER ELECTRONICS	44311	74	8,333,227	18	60,918
COMPUTERS & SOFTWARE	44312	145	2,895,962	24	110,233
CAMERA & PHOTO SUPPLIES	44313	4	66,576	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	176	17,054,866	41	350,817
BUILDING MATERIALS	4441	136	15,823,888	39	316,075
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	1,230,978	D	D
FOOD & BEVERAGE STORES	445	106	14,625,336	4	534,893
GROCERY & CONVENIENCE STORES	4451	45	13,593,001	3	534,842
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	1,032,335	D	D
DRUG/HEALTH STORES	446	155	5,878,413	30	83,872
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	9,100,519	8	634,124
APPAREL & ACCESSORIES	448	185	14,334,197	43	40,952
CLOTHING & SHOE STORES	4481, 4482	154	11,647,057	41	40,216
JEWELRY & LUGGAGE STORES	4483	31	2,687,140	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	180	8,895,434	44	118,780
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	122	8,340,887	28	95,956
BOOK/PERIODICAL/MUSIC STORE	4512	58	554,548	16	22,824
GENERAL MERCHANDISE STORES	452	27	51,286,239	7	58,456
DEPARTMENT STORES	4521	8	13,951,676	4	28,301
GENERAL MERCHANDISE STORES	4529	19	37,334,564	3	30,155
E-COMMERCE & MAIL ORDER	4541	210	3,177,083	95	207,101
MISCELLANEOUS RETAILERS	453, 4542, 4543	880	20,873,188	214	751,936
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>292,847</u>	<u>7</u>	<u>24,763</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>81,887</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>86,341</u>	<u>3</u>	<u>26,645</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,373</u>	<u>45,824,404</u>	<u>185</u>	<u>9,112,565</u>
CONSTRUCTION OF BUILDINGS	236	358	23,548,742	48	1,662,679
HEAVY CONSTRUCTION & HIGHWAYS	237	57	6,529,833	12	6,697,603
SPECIAL TRADE CONTRACTORS	238	958	15,745,829	125	752,283
<u>MANUFACTURING</u>	<u>31-33</u>	<u>624</u>	<u>9,074,334</u>	<u>75</u>	<u>142,342</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,522</u>	<u>38,824,952</u>	<u>295</u>	<u>1,215,908</u>
DURABLE GOODS	423	1,086	22,344,809	215	1,078,517
NONDURABLE GOODS	424	417	15,929,817	78	133,337
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	550,326	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>75</u>	<u>3,131,434</u>	<u>10</u>	<u>134,278</u>
<u>INFORMATION</u>	<u>51</u>	<u>319</u>	<u>17,193,561</u>	<u>114</u>	<u>1,368,674</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>2,180,761</u>	<u>20</u>	<u>101,468</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>260</u>	<u>7,493,746</u>	<u>59</u>	<u>222,754</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>405</u>	<u>4,356,824</u>	<u>69</u>	<u>75,262</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>660</u>	<u>8,788,632</u>	<u>89</u>	<u>113,435</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>56</u>	<u>3,095,029</u>	<u>8</u>	<u>25,723</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>339</u>	<u>39,410,893</u>	<u>28</u>	<u>5,106,168</u>
ACCOMMODATIONS	721	56	3,886,396	9	4,324,655
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	283	35,524,497	19	781,513
<u>OTHER SERVICES</u>	<u>81</u>	<u>482</u>	<u>13,094,341</u>	<u>50</u>	<u>452,577</u>
REPAIR & MAINTENANCE	811	346	10,257,561	30	294,626
PERSONAL SERVICE	812	104	2,432,926	16	97,346
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	403,854	4	60,605
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>96,698</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,768</b>	<b>\$434,085,459</b>	<b>1,589</b>	<b>\$21,455,127</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,516</u>	<u>\$1,146,215,297</u>	<u>4,073</u>	<u>\$764,086,574</u>
MOTOR VEHICLES & PARTS	441	421	276,474,551	341	172,840,181
NEW & USED AUTO DEALERS	4411	162	216,860,034	148	131,334,186
RV, BOAT, MOTORCYCLE DEALERS	4412	81	15,551,131	60	17,084,192
AUTOMOTIVE PARTS & TIRE	4413	178	44,063,386	133	24,421,803
FURNITURE & HOME FURNISHING	442	303	37,622,228	160	25,500,430
ELECTRONICS & APPLIANCES	443	500	65,207,943	409	50,364,039
APPLIANCES, TV & OTHER ELECTRONICS	44311	155	39,014,375	121	31,315,481
COMPUTERS & SOFTWARE	44312	338	25,873,243	282	18,984,386
CAMERA & PHOTO SUPPLIES	44313	7	320,325	6	64,171
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	382	78,767,920	232	63,394,110
BUILDING MATERIALS	4441	294	72,247,410	177	57,869,865
LAWN & GARDEN SUPPLIES & EQUIP.	4442	88	6,520,510	55	5,524,245
FOOD & BEVERAGE STORES	445	341	79,364,430	199	55,596,381
GROCERY & CONVENIENCE STORES	4451	191	76,222,271	94	53,725,866
OTHER FOOD & BEVERAGE STORES	4452, 4453	150	3,142,159	105	1,870,515
DRUG/HEALTH STORES	446	287	39,294,522	252	23,422,321
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	160	29,568,869	95	17,679,860
APPAREL & ACCESSORIES	448	341	110,943,942	279	53,892,536
CLOTHING & SHOE STORES	4481, 4482	271	92,959,945	227	47,448,301
JEWELRY & LUGGAGE STORES	4483	70	17,983,997	52	6,444,235
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	388	48,107,047	308	40,623,572
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	263	40,348,563	200	29,861,037
BOOK/PERIODICAL/MUSIC STORE	4512	125	7,758,484	108	10,762,535
GENERAL MERCHANDISE STORES	452	51	238,213,359	34	166,046,089
DEPARTMENT STORES	4521	10	69,180,052	9	48,287,976
GENERAL MERCHANDISE STORES	4529	41	169,033,306	25	117,758,113
E-COMMERCE & MAIL ORDER	4541	316	21,756,486	272	13,738,597
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,026	120,893,999	1,492	80,988,458
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>64</u>	<u>503,664</u>	<u>27</u>	<u>352,515</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>1,146,200</u>	<u>10</u>	<u>167,162</u>
<u>UTILITIES</u>	<u>22</u>	<u>23</u>	<u>1,072,052</u>	<u>17</u>	<u>1,160,172</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,002</u>	<u>243,775,170</u>	<u>2,151</u>	<u>123,979,395</u>
CONSTRUCTION OF BUILDINGS	236	1,445	128,038,852	634	65,473,712
HEAVY CONSTRUCTION & HIGHWAYS	237	166	27,238,938	72	5,549,282
SPECIAL TRADE CONTRACTORS	238	3,391	88,497,380	1,445	52,956,401
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,358</u>	<u>38,275,724</u>	<u>988</u>	<u>28,452,090</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,670</u>	<u>151,607,388</u>	<u>2,223</u>	<u>120,514,061</u>
DURABLE GOODS	423	1,889	116,602,901	1,567	98,045,531
NONDURABLE GOODS	424	746	34,588,720	624	22,202,806
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	415,766	32	265,724
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>172</u>	<u>6,828,063</u>	<u>89</u>	<u>4,411,087</u>
<u>INFORMATION</u>	<u>51</u>	<u>544</u>	<u>116,918,129</u>	<u>485</u>	<u>84,435,695</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>155</u>	<u>12,650,929</u>	<u>141</u>	<u>13,286,824</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>570</u>	<u>35,117,031</u>	<u>428</u>	<u>32,362,510</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,160</u>	<u>32,804,174</u>	<u>811</u>	<u>41,143,584</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,111</u>	<u>50,242,454</u>	<u>1,139</u>	<u>37,450,133</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>222</u>	<u>18,339,324</u>	<u>144</u>	<u>8,701,196</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,457</u>	<u>232,254,969</u>	<u>875</u>	<u>173,945,453</u>
ACCOMMODATIONS	721	91	18,567,992	81	29,069,483
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,366	213,686,977	794	144,875,970
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,700</u>	<u>72,334,926</u>	<u>1,016</u>	<u>50,506,182</u>
REPAIR & MAINTENANCE	811	1,115	57,606,889	655	33,578,930
PERSONAL SERVICE	812	508	13,482,662	305	15,097,090
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	77	1,245,375	56	1,830,162
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>507,068</u>	<u>15</u>	<u>742,413</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>22,758</b>	<b>\$2,160,592,562</b>	<b>14,632</b>	<b>\$1,485,697,046</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,253</b>	<b>\$36,835,696</b>	<b>3,281</b>	<b>\$437,565,089</b>
MOTOR VEHICLES & PARTS	441	76	6,069,888	196	86,886,145
NEW & USED AUTO DEALERS	4411	18	3,528,297	50	65,959,901
RV, BOAT, MOTORCYCLE DEALERS	4412	9	543,371	45	7,596,568
AUTOMOTIVE PARTS & TIRE	4413	49	1,998,220	101	13,329,676
FURNITURE & HOME FURNISHING	442	51	1,075,017	171	16,478,114
ELECTRONICS & APPLIANCES	443	105	1,108,763	334	25,765,569
APPLIANCES, TV & OTHER ELECTRONICS	44311	37	671,200	104	17,193,869
COMPUTERS & SOFTWARE	44312	67	435,988	223	8,334,083
CAMERA & PHOTO SUPPLIES	44313	D	D	7	237,617
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	86	2,996,721	232	41,072,119
BUILDING MATERIALS	4441	69	2,377,243	173	36,931,758
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	619,478	59	4,140,362
FOOD & BEVERAGE STORES	445	27	3,352,918	140	32,077,582
GROCERY & CONVENIENCE STORES	4451	14	3,325,697	63	29,886,299
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	27,221	77	2,191,284
DRUG/HEALTH STORES	446	77	537,032	186	10,476,398
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	2,739,510	80	14,279,239
APPAREL & ACCESSORIES	448	74	332,544	213	19,068,295
CLOTHING & SHOE STORES	4481, 4482	66	288,966	173	16,272,808
JEWELRY & LUGGAGE STORES	4483	8	43,578	40	2,795,487
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	1,253,668	250	29,678,234
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	1,046,258	164	25,639,815
BOOK/PERIODICAL/MUSIC STORE	4512	49	207,410	86	4,038,419
GENERAL MERCHANDISE STORES	452	15	9,572,789	35	102,986,985
DEPARTMENT STORES	4521	4	223,337	10	34,028,556
GENERAL MERCHANDISE STORES	4529	11	9,349,451	25	68,958,429
E-COMMERCE & MAIL ORDER	4541	155	969,441	253	7,812,236
MISCELLANEOUS RETAILERS	453, 4542, 4543	450	6,827,405	1,191	50,984,171
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>15</b>	<b>92,305</b>	<b>39</b>	<b>384,472</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>53,343</b>	<b>13</b>	<b>535,229</b>
<b>UTILITIES</b>	<b>22</b>	<b>8</b>	<b>14,913</b>	<b>17</b>	<b>212,821</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>423</b>	<b>6,567,574</b>	<b>2,326</b>	<b>120,530,679</b>
CONSTRUCTION OF BUILDINGS	236	117	3,118,931	615	66,348,445
HEAVY CONSTRUCTION & HIGHWAYS	237	18	362,309	88	15,248,316
SPECIAL TRADE CONTRACTORS	238	288	3,086,333	1,623	38,933,919
<b>MANUFACTURING</b>	<b>31-33</b>	<b>195</b>	<b>934,590</b>	<b>762</b>	<b>14,348,396</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>686</b>	<b>4,397,923</b>	<b>1,855</b>	<b>63,207,384</b>
DURABLE GOODS	423	485	3,553,468	1,299	55,975,223
NONDURABLE GOODS	424	194	820,550	535	7,009,533
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	23,905	21	222,628
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>17</b>	<b>134,397</b>	<b>65</b>	<b>1,106,008</b>
<b>INFORMATION</b>	<b>51</b>	<b>194</b>	<b>5,383,030</b>	<b>444</b>	<b>49,375,753</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>45</b>	<b>630,688</b>	<b>105</b>	<b>4,885,984</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>101</b>	<b>822,614</b>	<b>323</b>	<b>12,909,719</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>154</b>	<b>370,562</b>	<b>620</b>	<b>12,945,201</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>213</b>	<b>982,547</b>	<b>1,046</b>	<b>23,198,530</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>20</b>	<b>1,854,521</b>	<b>94</b>	<b>6,876,289</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>102</b>	<b>5,061,535</b>	<b>513</b>	<b>81,435,322</b>
ACCOMMODATIONS	721	20	523,042	36	6,866,882
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	82	4,538,493	477	74,568,441
<b>OTHER SERVICES</b>	<b>81</b>	<b>158</b>	<b>3,067,673</b>	<b>795</b>	<b>28,242,831</b>
REPAIR & MAINTENANCE	811	106	2,539,761	532	22,786,503
PERSONAL SERVICE	812	39	412,243	215	5,111,458
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	115,669	48	344,869
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>5,481</b>	<b>20</b>	<b>2,111,714</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,594</b>	<b>\$67,209,390</b>	<b>12,318</b>	<b>\$859,871,421</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>382</u>	<u>\$1,949,533</u>	<u>1,502</u>	<u>\$63,452,065</u>
MOTOR VEHICLES & PARTS	441	8	183,741	82	11,492,454
NEW & USED AUTO DEALERS	4411	D	D	19	7,426,052
RV, BOAT, MOTORCYCLE DEALERS	4412	3	115	15	1,433,192
AUTOMOTIVE PARTS & TIRE	4413	3	183,319	48	2,633,210
FURNITURE & HOME FURNISHING	442	13	42,795	50	1,194,102
ELECTRONICS & APPLIANCES	443	26	101,775	136	2,552,397
APPLIANCES, TV & OTHER ELECTRONICS	44311	14	68,425	40	806,434
COMPUTERS & SOFTWARE	44312	12	33,351	93	1,735,853
CAMERA & PHOTO SUPPLIES	44313	0	0	3	10,110
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	237,538	93	6,843,608
BUILDING MATERIALS	4441	23	235,768	66	5,736,629
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	1,770	27	1,106,978
FOOD & BEVERAGE STORES	445	4	126,987	66	6,615,918
GROCERY & CONVENIENCE STORES	4451	D	D	18	6,030,771
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	1,740	48	585,147
DRUG/HEALTH STORES	446	18	58,591	94	1,731,772
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	522,966	21	2,435,969
APPAREL & ACCESSORIES	448	42	20,430	110	1,564,233
CLOTHING & SHOE STORES	4481, 4482	38	19,588	94	1,181,241
JEWELRY & LUGGAGE STORES	4483	4	842	16	382,992
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	31	52,771	124	4,086,384
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	17	25,396	78	1,616,383
BOOK/PERIODICAL/MUSIC STORE	4512	14	27,375	46	2,470,001
GENERAL MERCHANDISE STORES	452	6	27,200	20	15,648,644
DEPARTMENT STORES	4521	4	18,306	6	3,859,037
GENERAL MERCHANDISE STORES	4529	D	D	14	11,789,607
E-COMMERCE & MAIL ORDER	4541	63	86,165	168	1,690,415
MISCELLANEOUS RETAILERS	453, 4542, 4543	138	488,574	538	7,596,170
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>42,717</u>	<u>21</u>	<u>208,586</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>5,726</u>	<u>5</u>	<u>75,432</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>88</u>	<u>904,223</u>	<u>535</u>	<u>23,302,250</u>
CONSTRUCTION OF BUILDINGS	236	12	283,783	139	13,771,574
HEAVY CONSTRUCTION & HIGHWAYS	237	5	45,019	31	1,574,094
SPECIAL TRADE CONTRACTORS	238	71	575,421	365	7,956,583
<u>MANUFACTURING</u>	<u>31-33</u>	<u>36</u>	<u>214,990</u>	<u>338</u>	<u>3,807,929</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>167</u>	<u>521,773</u>	<u>1,045</u>	<u>15,796,428</u>
DURABLE GOODS	423	123	483,928	728	10,819,215
NONDURABLE GOODS	424	42	36,471	308	4,951,291
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	25,922
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>35,957</u>	<u>23</u>	<u>303,068</u>
<u>INFORMATION</u>	<u>51</u>	<u>87</u>	<u>584,282</u>	<u>237</u>	<u>9,087,776</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>14</u>	<u>47,773</u>	<u>64</u>	<u>826,740</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>42</u>	<u>118,136</u>	<u>158</u>	<u>2,314,538</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>38</u>	<u>45,243</u>	<u>235</u>	<u>1,905,374</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>42</u>	<u>42,955</u>	<u>312</u>	<u>2,521,233</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>D</u>	<u>D</u>	<u>20</u>	<u>930,556</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>15</u>	<u>344,946</u>	<u>135</u>	<u>15,978,519</u>
ACCOMMODATIONS	721	4	18,565	30	2,532,588
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	326,381	105	13,445,932
<u>OTHER SERVICES</u>	<u>81</u>	<u>29</u>	<u>163,729</u>	<u>204</u>	<u>5,669,227</u>
REPAIR & MAINTENANCE	811	22	129,422	128	4,582,543
PERSONAL SERVICE	812	6	34,285	61	962,840
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	15	123,844
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>12,712</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>960</b>	<b>\$5,033,034</b>	<b>4,840</b>	<b>\$146,196,574</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,032</u>	<u>\$322,264,809</u>	<u>1,378</u>	<u>\$45,393,369</u>
MOTOR VEHICLES & PARTS	441	208	54,578,767	65	10,146,684
NEW & USED AUTO DEALERS	4411	56	40,770,510	14	7,992,177
RV, BOAT, MOTORCYCLE DEALERS	4412	58	4,205,410	9	200,431
AUTOMOTIVE PARTS & TIRE	4413	94	9,602,846	42	1,954,076
FURNITURE & HOME FURNISHING	442	127	10,068,849	59	871,708
ELECTRONICS & APPLIANCES	443	263	14,753,477	132	2,031,521
APPLIANCES, TV & OTHER ELECTRONICS	44311	82	9,494,078	46	879,058
COMPUTERS & SOFTWARE	44312	175	5,244,989	83	1,148,171
CAMERA & PHOTO SUPPLIES	44313	6	14,410	3	4,292
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	183	32,553,356	83	1,915,060
BUILDING MATERIALS	4441	134	28,785,472	59	1,571,765
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	3,767,884	24	343,295
FOOD & BEVERAGE STORES	445	132	24,150,882	41	4,077,668
GROCERY & CONVENIENCE STORES	4451	48	23,546,086	14	4,031,036
OTHER FOOD & BEVERAGE STORES	4452, 4453	84	604,796	27	46,632
DRUG/HEALTH STORES	446	176	11,764,178	80	819,886
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	81	9,387,325	14	1,158,555
APPAREL & ACCESSORIES	448	235	23,020,635	108	759,298
CLOTHING & SHOE STORES	4481, 4482	196	21,127,902	93	518,838
JEWELRY & LUGGAGE STORES	4483	39	1,892,733	15	240,460
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	245	14,718,996	121	4,828,251
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	161	11,835,540	78	615,457
BOOK/PERIODICAL/MUSIC STORE	4512	84	2,883,456	43	4,212,794
GENERAL MERCHANDISE STORES	452	35	83,004,082	15	10,315,008
DEPARTMENT STORES	4521	7	24,407,903	4	163,244
GENERAL MERCHANDISE STORES	4529	28	58,596,179	11	10,151,764
E-COMMERCE & MAIL ORDER	4541	252	10,420,985	163	2,026,382
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,095	33,843,276	497	6,443,348
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>365,599</u>	<u>10</u>	<u>37,470</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>783,287</u>	<u>3</u>	<u>70,269</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>146,003</u>	<u>5</u>	<u>6,222</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,588</u>	<u>93,994,169</u>	<u>413</u>	<u>12,087,295</u>
CONSTRUCTION OF BUILDINGS	236	510	54,248,178	110	4,278,589
HEAVY CONSTRUCTION & HIGHWAYS	237	64	7,456,944	17	438,935
SPECIAL TRADE CONTRACTORS	238	1,014	32,289,047	286	7,369,771
<u>MANUFACTURING</u>	<u>31-33</u>	<u>777</u>	<u>12,523,979</u>	<u>263</u>	<u>4,246,632</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,849</u>	<u>47,175,780</u>	<u>920</u>	<u>19,932,491</u>
DURABLE GOODS	423	1,280	33,879,881	655	16,434,229
NONDURABLE GOODS	424	547	13,206,062	258	3,472,042
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	89,836	7	26,220
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>60</u>	<u>3,236,644</u>	<u>17</u>	<u>571,456</u>
<u>INFORMATION</u>	<u>51</u>	<u>398</u>	<u>30,667,667</u>	<u>212</u>	<u>5,296,593</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>105</u>	<u>2,971,527</u>	<u>56</u>	<u>424,291</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>319</u>	<u>12,941,667</u>	<u>115</u>	<u>1,476,237</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>546</u>	<u>8,865,890</u>	<u>213</u>	<u>2,303,746</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>807</u>	<u>18,815,129</u>	<u>243</u>	<u>3,504,386</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>97</u>	<u>8,692,930</u>	<u>23</u>	<u>784,987</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>487</u>	<u>72,404,276</u>	<u>116</u>	<u>12,268,849</u>
ACCOMMODATIONS	721	70	6,895,413	13	1,554,089
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	417	65,508,863	103	10,714,760
<u>OTHER SERVICES</u>	<u>81</u>	<u>634</u>	<u>21,615,774</u>	<u>145</u>	<u>3,112,368</u>
REPAIR & MAINTENANCE	811	433	16,901,877	85	2,404,587
PERSONAL SERVICE	812	164	4,277,492	51	692,989
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	436,406	9	14,792
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>193,489</u>	<u>5</u>	<u>57,780</u>
<b>TOTAL ALL INDUSTRIES</b>		<b><u>10,762</u></b>	<b><u>\$657,658,617</u></b>	<b><u>4,137</u></b>	<b><u>\$111,574,441</u></b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,795</u>	<u>\$312,820,525</u>
MOTOR VEHICLES & PARTS	441	267	76,519,407
NEW & USED AUTO DEALERS	4411	118	59,425,713
RV, BOAT, MOTORCYCLE DEALERS	4412	38	4,637,410
AUTOMOTIVE PARTS & TIRE	4413	111	12,456,284
FURNITURE & HOME FURNISHING	442	102	7,806,445
ELECTRONICS & APPLIANCES	443	267	12,991,849
APPLIANCES, TV & OTHER ELECTRONICS	44311	82	8,564,513
COMPUTERS & SOFTWARE	44312	183	4,405,468
CAMERA & PHOTO SUPPLIES	44313	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	170	31,740,171
BUILDING MATERIALS	4441	124	25,332,383
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	6,407,789
FOOD & BEVERAGE STORES	445	180	23,125,461
GROCERY & CONVENIENCE STORES	4451	101	22,262,542
OTHER FOOD & BEVERAGE STORES	4452, 4453	79	862,919
DRUG/HEALTH STORES	446	159	8,762,999
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	69	8,784,428
APPAREL & ACCESSORIES	448	182	13,606,707
CLOTHING & SHOE STORES	4481, 4482	148	11,773,601
JEWELRY & LUGGAGE STORES	4483	34	1,833,106
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	191	8,786,110
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	125	7,018,747
BOOK/PERIODICAL/MUSIC STORE	4512	66	1,767,363
GENERAL MERCHANDISE STORES	452	28	83,416,750
DEPARTMENT STORES	4521	9	22,908,885
GENERAL MERCHANDISE STORES	4529	19	60,507,865
E-COMMERCE & MAIL ORDER	4541	210	4,163,392
MISCELLANEOUS RETAILERS	453, 4542, 4543	970	33,116,806
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>161,260</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>574,231</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>142,029</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,073</u>	<u>54,933,036</u>
CONSTRUCTION OF BUILDINGS	236	297	29,575,070
HEAVY CONSTRUCTION & HIGHWAYS	237	48	1,426,170
SPECIAL TRADE CONTRACTORS	238	728	23,931,795
<u>MANUFACTURING</u>	<u>31-33</u>	<u>614</u>	<u>13,114,168</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,638</u>	<u>70,207,923</u>
DURABLE GOODS	423	1,142	49,363,845
NONDURABLE GOODS	424	474	20,684,794
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	159,285
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>65</u>	<u>1,227,374</u>
<u>INFORMATION</u>	<u>51</u>	<u>346</u>	<u>36,140,702</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>111</u>	<u>3,980,638</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>292</u>	<u>19,549,553</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>420</u>	<u>8,071,840</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>577</u>	<u>11,351,732</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>63</u>	<u>3,835,592</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>454</u>	<u>60,012,009</u>
ACCOMMODATIONS	721	64	7,592,854
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	390	52,419,155
<u>OTHER SERVICES</u>	<u>81</u>	<u>585</u>	<u>18,834,184</u>
REPAIR & MAINTENANCE	811	412	14,025,409
PERSONAL SERVICE	812	137	3,891,617
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	917,158
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>182,885</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,100</b>	<b>\$615,139,682</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 1, 2010 to Quarter 1, 2011**  
**(Dollars in Thousands)**

City	1st Quarter, 2010	1st Quarter, 2011	Percent Change
Aberdeen	\$84,314	\$100,845	19.6%
Auburn	\$287,916	\$304,890	5.9%
Bellevue	\$1,115,204	\$1,092,894	-2.0%
Bellingham	\$417,809	\$446,445	6.9%
Bremerton	\$152,722	\$162,034	6.1%
Camas	\$34,864	\$38,953	11.7%
Centralia	\$60,210	\$57,401	-4.7%
Chehalis	\$77,006	\$74,843	-2.8%
Colville	\$35,222	\$34,480	-2.1%
Des Moines	\$53,967	\$46,739	-13.4%
Edmonds	\$112,282	\$121,225	8.0%
Ellensburg	\$70,713	\$76,942	8.8%
Everett	\$523,750	\$524,153	0.1%
Federal Way	\$276,222	\$275,465	-0.3%
Fife	\$132,711	\$114,590	-13.7%
Issaquah	\$233,272	\$273,218	17.1%
Kelso	\$45,626	\$46,416	1.7%
Kennewick	\$332,010	\$350,540	5.6%
Kent	\$355,613	\$363,518	2.2%
Kirkland	\$331,674	\$335,168	1.1%
Lacey	\$206,027	\$205,357	-0.3%
Longview	\$164,873	\$153,288	-7.0%
Lynnwood	\$392,154	\$398,802	1.7%
Marysville	\$167,834	\$157,229	-6.3%
Mercer Island	\$63,995	\$63,150	-1.3%
Moses Lake	\$113,813	\$123,160	8.2%
Mount Vernon	\$119,540	\$116,502	-2.5%
Mountlake Terrace	\$35,953	\$38,037	5.8%
Oak Harbor	\$69,192	\$69,392	0.3%
Olympia	\$393,072	\$399,145	1.5%
Omak	\$33,610	\$32,672	-2.8%
Pasco	\$193,180	\$193,724	0.3%
Port Angeles	\$66,491	\$69,380	4.3%
Port Townsend	\$41,719	\$42,120	1.0%
Pullman	\$70,055	\$82,551	17.8%
Puyallup	\$361,172	\$363,433	0.6%
Redmond	\$467,506	\$457,031	-2.2%
Renton	\$465,078	\$437,925	-5.8%
Richland	\$183,195	\$208,839	14.0%
Sea Tac	\$193,909	\$191,189	-1.4%
Seattle	\$3,345,941	\$3,454,299	3.2%
Shelton	\$46,404	\$46,485	0.2%
Spokane	\$830,132	\$814,366	-1.9%
Sunnyside	\$52,171	\$56,438	8.2%
Tacoma	\$861,123	\$909,779	5.7%
Tukwila	\$359,322	\$391,513	9.0%
Vancouver	\$526,747	\$546,728	3.8%
Walla Walla	\$104,488	\$101,156	-3.2%
Wenatchee	\$175,458	\$167,121	-4.8%
Yakima	\$324,865	\$321,488	-1.0%



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>903</u>	<u>\$53,488,288</u>	<u>1,881</u>	<u>\$168,774,416</u>
MOTOR VEHICLES & PARTS	441	55	13,986,160	114	71,193,056
NEW & USED AUTO DEALERS	4411	20	10,251,444	41	64,171,465
RV, BOAT, MOTORCYCLE DEALERS	4412	8	151,201	13	2,277,986
AUTOMOTIVE PARTS & TIRE	4413	27	3,583,514	60	4,743,604
FURNITURE & HOME FURNISHING	442	30	816,576	103	5,568,103
ELECTRONICS & APPLIANCES	443	90	900,591	190	3,570,046
APPLIANCES, TV & OTHER ELECTRONICS	44311	26	412,866	66	1,293,681
COMPUTERS & SOFTWARE	44312	61	484,929	120	2,262,202
CAMERA & PHOTO SUPPLIES	44313	3	2,796	4	14,163
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	6,375,065	136	9,079,110
BUILDING MATERIALS	4441	45	6,124,520	113	7,131,283
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	250,545	23	1,947,827
FOOD & BEVERAGE STORES	445	30	5,369,044	58	7,160,066
GROCERY & CONVENIENCE STORES	4451	15	5,076,530	24	6,902,757
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	292,514	34	257,309
DRUG/HEALTH STORES	446	62	1,460,158	111	3,422,306
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,236,483	23	6,159,906
APPAREL & ACCESSORIES	448	80	1,282,234	137	19,065,469
CLOTHING & SHOE STORES	4481, 4482	66	825,902	118	17,998,133
JEWELRY & LUGGAGE STORES	4483	14	456,332	19	1,067,335
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	928,535	111	3,409,351
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	564,208	76	3,122,074
BOOK/PERIODICAL/MUSIC STORE	4512	24	364,327	35	287,277
GENERAL MERCHANDISE STORES	452	13	15,849,607	18	22,784,372
DEPARTMENT STORES	4521	5	3,471,463	5	2,165,657
GENERAL MERCHANDISE STORES	4529	8	12,378,144	13	20,618,716
E-COMMERCE & MAIL ORDER	4541	109	477,580	159	3,127,716
MISCELLANEOUS RETAILERS	453, 4542, 4543	306	3,806,256	721	14,234,915
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>20,539</u>	<u>10</u>	<u>93,232</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>37,450</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>208,511</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>272</u>	<u>24,165,584</u>	<u>1,401</u>	<u>27,270,323</u>
CONSTRUCTION OF BUILDINGS	236	69	5,540,954	316	11,852,749
HEAVY CONSTRUCTION & HIGHWAYS	237	14	6,496,175	45	1,957,868
SPECIAL TRADE CONTRACTORS	238	189	12,128,455	1,040	13,459,707
<u>MANUFACTURING</u>	<u>31-33</u>	<u>158</u>	<u>1,219,464</u>	<u>476</u>	<u>5,650,950</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>622</u>	<u>5,024,775</u>	<u>1,280</u>	<u>34,735,405</u>
DURABLE GOODS	423	454	4,228,744	918	30,421,249
NONDURABLE GOODS	424	162	788,359	344	4,197,899
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	7,672	18	116,257
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>87,176</u>	<u>34</u>	<u>611,780</u>
<u>INFORMATION</u>	<u>51</u>	<u>177</u>	<u>2,858,681</u>	<u>281</u>	<u>10,743,850</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>481,355</u>	<u>78</u>	<u>2,108,768</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>120</u>	<u>1,726,908</u>	<u>220</u>	<u>7,838,331</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>138</u>	<u>1,067,621</u>	<u>322</u>	<u>4,625,512</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>204</u>	<u>803,521</u>	<u>667</u>	<u>8,321,986</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>11</u>	<u>163,990</u>	<u>35</u>	<u>1,580,399</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>67</u>	<u>7,605,576</u>	<u>180</u>	<u>21,565,159</u>
ACCOMMODATIONS	721	9	797,624	10	1,316,322
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	58	6,807,952	170	20,248,837
<u>OTHER SERVICES</u>	<u>81</u>	<u>109</u>	<u>2,078,532</u>	<u>436</u>	<u>10,704,625</u>
REPAIR & MAINTENANCE	811	60	1,385,059	337	9,108,054
PERSONAL SERVICE	812	36	533,971	85	1,459,371
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	159,503	14	137,200
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>34,094</u>	<u>5</u>	<u>18,901</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,847</b>	<b>\$100,844,804</b>	<b>7,319</b>	<b>\$304,889,597</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,995</b>	<b>\$513,908,317</b>	<b>2,187</b>	<b>\$250,736,513</b>
MOTOR VEHICLES & PARTS	441	130	178,526,383	120	44,082,168
NEW & USED AUTO DEALERS	4411	49	166,395,920	31	35,336,320
RV, BOAT, MOTORCYCLE DEALERS	4412	18	5,433,442	36	3,323,530
AUTOMOTIVE PARTS & TIRE	4413	63	6,697,021	53	5,422,317
FURNITURE & HOME FURNISHING	442	208	19,189,806	98	6,859,889
ELECTRONICS & APPLIANCES	443	376	51,108,844	208	12,451,739
APPLIANCES, TV & OTHER ELECTRONICS	44311	100	20,793,365	65	8,565,932
COMPUTERS & SOFTWARE	44312	270	29,020,424	138	3,880,626
CAMERA & PHOTO SUPPLIES	44313	6	1,295,055	5	5,180
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	201	19,504,887	118	22,989,315
BUILDING MATERIALS	4441	161	18,726,890	92	22,245,881
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	777,997	26	743,434
FOOD & BEVERAGE STORES	445	120	18,795,842	73	15,361,195
GROCERY & CONVENIENCE STORES	4451	38	16,510,822	26	14,962,473
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	2,285,020	47	398,722
DRUG/HEALTH STORES	446	179	13,145,740	138	8,343,757
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	4,158,188	36	3,452,804
APPAREL & ACCESSORIES	448	242	87,548,693	192	21,326,855
CLOTHING & SHOE STORES	4481, 4482	202	78,409,133	165	19,599,913
JEWELRY & LUGGAGE STORES	4483	40	9,139,560	27	1,726,942
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	196	26,000,704	180	12,582,737
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	135	22,730,668	114	9,981,429
BOOK/PERIODICAL/MUSIC STORE	4512	61	3,270,036	66	2,601,308
GENERAL MERCHANDISE STORES	452	21	40,816,672	30	76,473,716
DEPARTMENT STORES	4521	8	26,107,485	7	23,679,378
GENERAL MERCHANDISE STORES	4529	13	14,709,187	23	52,794,338
E-COMMERCE & MAIL ORDER	4541	215	9,412,895	189	5,176,945
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,076	45,699,663	805	21,635,393
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>25</b>	<b>169,893</b>	<b>13</b>	<b>99,209</b>
<b>MINING</b>	<b>21</b>	<b>8</b>	<b>28,255</b>	<b>6</b>	<b>169,147</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>248,607</b>	<b>5</b>	<b>85,212</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,172</b>	<b>128,797,726</b>	<b>1,077</b>	<b>50,901,976</b>
CONSTRUCTION OF BUILDINGS	236	895	77,218,708	324	35,042,129
HEAVY CONSTRUCTION & HIGHWAYS	237	89	18,163,295	33	1,352,893
SPECIAL TRADE CONTRACTORS	238	2,188	33,415,724	720	14,506,954
<b>MANUFACTURING</b>	<b>31-33</b>	<b>766</b>	<b>13,828,226</b>	<b>525</b>	<b>6,165,961</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,646</b>	<b>69,352,470</b>	<b>1,387</b>	<b>23,454,518</b>
DURABLE GOODS	423	1,147	62,006,224	973	19,129,971
NONDURABLE GOODS	424	480	7,111,001	396	4,276,795
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	235,245	18	47,751
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>53</b>	<b>1,158,044</b>	<b>35</b>	<b>760,265</b>
<b>INFORMATION</b>	<b>51</b>	<b>469</b>	<b>55,457,661</b>	<b>321</b>	<b>14,758,239</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>112</b>	<b>8,462,042</b>	<b>86</b>	<b>1,964,418</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>374</b>	<b>20,271,845</b>	<b>237</b>	<b>7,766,340</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>866</b>	<b>62,735,520</b>	<b>435</b>	<b>6,752,355</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,495</b>	<b>27,938,185</b>	<b>626</b>	<b>14,004,872</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>108</b>	<b>24,605,851</b>	<b>66</b>	<b>3,218,024</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>415</b>	<b>130,342,543</b>	<b>318</b>	<b>52,166,461</b>
ACCOMMODATIONS	721	29	40,458,343	25	4,120,903
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	386	89,884,200	293	48,045,557
<b>OTHER SERVICES</b>	<b>81</b>	<b>713</b>	<b>34,936,872</b>	<b>425</b>	<b>13,423,400</b>
REPAIR & MAINTENANCE	811	470	21,605,708	280	10,887,643
PERSONAL SERVICE	812	209	12,625,300	122	2,416,066
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	705,865	23	119,691
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>649,180</b>	<b>6</b>	<b>18,058</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,234</b>	<b>\$1,092,893,832</b>	<b>7,755</b>	<b>\$446,444,967</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,475</b>	<b>\$85,725,759</b>	<b>878</b>	<b>\$11,507,774</b>
MOTOR VEHICLES & PARTS	441	98	51,163,450	36	1,765,781
NEW & USED AUTO DEALERS	4411	26	46,054,888	9	529,019
RV, BOAT, MOTORCYCLE DEALERS	4412	21	1,618,149	5	1,037
AUTOMOTIVE PARTS & TIRE	4413	51	3,490,413	22	1,235,726
FURNITURE & HOME FURNISHING	442	57	2,741,202	41	442,435
ELECTRONICS & APPLIANCES	443	143	3,549,184	70	827,581
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	1,603,666	27	465,834
COMPUTERS & SOFTWARE	44312	95	1,934,511	42	361,237
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	94	2,019,122	68	2,223,410
BUILDING MATERIALS	4441	75	1,692,039	58	1,851,622
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	327,084	10	371,788
FOOD & BEVERAGE STORES	445	55	6,465,960	27	1,531,979
GROCERY & CONVENIENCE STORES	4451	29	6,397,346	6	1,514,932
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	68,614	21	17,047
DRUG/HEALTH STORES	446	92	3,520,415	45	528,227
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,341,397	7	509,007
APPAREL & ACCESSORIES	448	100	717,766	77	439,246
CLOTHING & SHOE STORES	4481, 4482	90	524,076	70	329,256
JEWELRY & LUGGAGE STORES	4483	10	193,690	7	109,990
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	2,345,573	66	329,387
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	765,269	43	259,143
BOOK/PERIODICAL/MUSIC STORE	4512	39	1,580,304	23	70,243
GENERAL MERCHANDISE STORES	452	14	1,433,545	9	517,456
DEPARTMENT STORES	4521	4	573,810	4	142,354
GENERAL MERCHANDISE STORES	4529	10	859,735	5	375,102
E-COMMERCE & MAIL ORDER	4541	153	1,604,922	118	719,749
MISCELLANEOUS RETAILERS	453, 4542, 4543	536	7,823,224	314	1,673,516
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>24,225</b>	<b>4</b>	<b>26,674</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>64,935</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>33,984</b>	<b>5</b>	<b>12,269</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>685</b>	<b>14,807,747</b>	<b>620</b>	<b>13,639,470</b>
CONSTRUCTION OF BUILDINGS	236	171	7,866,137	97	7,630,417
HEAVY CONSTRUCTION & HIGHWAYS	237	30	1,953,018	17	1,990,727
SPECIAL TRADE CONTRACTORS	238	484	4,988,592	506	4,018,327
<b>MANUFACTURING</b>	<b>31-33</b>	<b>290</b>	<b>3,957,272</b>	<b>156</b>	<b>690,110</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>944</b>	<b>14,190,152</b>	<b>498</b>	<b>3,053,429</b>
DURABLE GOODS	423	672	9,400,365	347	2,544,316
NONDURABLE GOODS	424	261	4,733,654	146	500,210
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	56,133	5	8,903
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>19</b>	<b>221,737</b>	<b>22</b>	<b>286,050</b>
<b>INFORMATION</b>	<b>51</b>	<b>237</b>	<b>6,180,114</b>	<b>163</b>	<b>2,701,435</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>59</b>	<b>901,338</b>	<b>39</b>	<b>381,755</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>181</b>	<b>5,948,082</b>	<b>100</b>	<b>836,255</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>249</b>	<b>2,377,269</b>	<b>136</b>	<b>482,110</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>408</b>	<b>3,654,320</b>	<b>278</b>	<b>1,130,764</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>27</b>	<b>232,884</b>	<b>9</b>	<b>578,365</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>143</b>	<b>17,262,501</b>	<b>40</b>	<b>2,932,801</b>
ACCOMMODATIONS	721	14	2,148,857	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	129	15,113,644	38	2,772,116
<b>OTHER SERVICES</b>	<b>81</b>	<b>255</b>	<b>5,921,657</b>	<b>113</b>	<b>685,428</b>
REPAIR & MAINTENANCE	811	175	4,281,501	74	298,601
PERSONAL SERVICE	812	65	1,575,071	36	330,792
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	65,086	3	56,035
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>529,789</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,989</b>	<b>\$162,033,764</b>	<b>3,065</b>	<b>\$38,952,613</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>941</u>	<u>\$28,798,831</u>	<u>842</u>	<u>\$53,454,433</u>
MOTOR VEHICLES & PARTS	441	54	6,781,418	46	11,815,940
NEW & USED AUTO DEALERS	4411	17	3,773,497	15	9,197,035
RV, BOAT, MOTORCYCLE DEALERS	4412	6	637,981	3	777,769
AUTOMOTIVE PARTS & TIRE	4413	31	2,369,940	28	1,841,136
FURNITURE & HOME FURNISHING	442	38	781,391	40	1,030,636
ELECTRONICS & APPLIANCES	443	92	903,604	69	1,216,252
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	385,743	27	509,964
COMPUTERS & SOFTWARE	44312	57	498,808	41	702,664
CAMERA & PHOTO SUPPLIES	44313	3	19,053	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	52	1,975,398	59	6,497,539
BUILDING MATERIALS	4441	42	1,590,901	48	5,808,944
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	384,498	11	688,595
FOOD & BEVERAGE STORES	445	26	3,767,624	12	2,378,806
GROCERY & CONVENIENCE STORES	4451	16	3,721,457	5	2,378,044
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	46,167	7	762
DRUG/HEALTH STORES	446	57	1,919,305	47	1,393,930
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	1,272,891	9	1,689,146
APPAREL & ACCESSORIES	448	80	5,379,468	73	1,336,865
CLOTHING & SHOE STORES	4481, 4482	73	4,011,421	63	1,175,832
JEWELRY & LUGGAGE STORES	4483	7	1,368,047	10	161,033
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	2,132,940	56	1,232,363
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	2,089,367	35	1,130,116
BOOK/PERIODICAL/MUSIC STORE	4512	25	43,572	21	102,247
GENERAL MERCHANDISE STORES	452	12	167,261	19	20,127,096
DEPARTMENT STORES	4521	4	80,667	5	2,671,060
GENERAL MERCHANDISE STORES	4529	8	86,595	14	17,456,036
E-COMMERCE & MAIL ORDER	4541	105	373,928	100	510,447
MISCELLANEOUS RETAILERS	453, 4542, 4543	341	3,343,603	312	4,225,413
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>113,453</u>	<u>7</u>	<u>15,416</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>4,791</u>	<u>3</u>	<u>3,682</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>5,640</u>	<u>4</u>	<u>131,626</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>341</u>	<u>3,337,922</u>	<u>265</u>	<u>3,011,622</u>
CONSTRUCTION OF BUILDINGS	236	79	1,371,253	58	1,287,894
HEAVY CONSTRUCTION & HIGHWAYS	237	12	91,885	12	311,777
SPECIAL TRADE CONTRACTORS	238	250	1,874,784	195	1,411,952
<u>MANUFACTURING</u>	<u>31-33</u>	<u>161</u>	<u>1,433,369</u>	<u>166</u>	<u>1,201,485</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>636</u>	<u>4,977,831</u>	<u>563</u>	<u>3,946,191</u>
DURABLE GOODS	423	454	3,702,332	399	3,118,221
NONDURABLE GOODS	424	176	1,258,833	158	814,192
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	16,666	6	13,778
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>356,002</u>
<u>INFORMATION</u>	<u>51</u>	<u>172</u>	<u>2,861,225</u>	<u>168</u>	<u>1,859,475</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>170,284</u>	<u>41</u>	<u>254,411</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>95</u>	<u>1,171,328</u>	<u>108</u>	<u>1,170,403</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>133</u>	<u>561,557</u>	<u>137</u>	<u>1,120,342</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>216</u>	<u>1,088,012</u>	<u>197</u>	<u>434,522</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>12</u>	<u>748,248</u>	<u>12</u>	<u>594,403</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>83</u>	<u>9,529,720</u>	<u>64</u>	<u>5,640,287</u>
ACCOMMODATIONS	721	8	525,269	5	724,830
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	75	9,004,451	59	4,915,457
<u>OTHER SERVICES</u>	<u>81</u>	<u>152</u>	<u>2,591,549</u>	<u>113</u>	<u>1,644,802</u>
REPAIR & MAINTENANCE	811	99	1,985,531	77	1,137,739
PERSONAL SERVICE	812	43	419,377	28	385,098
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	186,641	8	121,964
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>3,939</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,001</b>	<b>\$57,401,054</b>	<b>2,701</b>	<b>\$74,843,042</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>703</b>	<b>\$23,626,051</b>	<b>916</b>	<b>\$13,672,441</b>
MOTOR VEHICLES & PARTS	441	29	4,423,284	44	824,411
NEW & USED AUTO DEALERS	4411	7	2,850,218	9	578,536
RV, BOAT, MOTORCYCLE DEALERS	4412	3	420,410	13	207,569
AUTOMOTIVE PARTS & TIRE	4413	19	1,152,657	22	38,306
FURNITURE & HOME FURNISHING	442	25	397,118	42	414,646
ELECTRONICS & APPLIANCES	443	63	640,288	82	211,480
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	409,768	32	140,252
COMPUTERS & SOFTWARE	44312	43	228,945	47	70,732
CAMERA & PHOTO SUPPLIES	44313	D	D	3	496
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	39	1,420,000	63	668,174
BUILDING MATERIALS	4441	32	1,149,450	56	651,540
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	270,550	7	16,634
FOOD & BEVERAGE STORES	445	6	1,691,156	18	3,581,200
GROCERY & CONVENIENCE STORES	4451	4	1,690,688	4	3,492,323
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	14	88,877
DRUG/HEALTH STORES	446	43	196,944	57	2,045,933
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	717,445	12	1,075,719
APPAREL & ACCESSORIES	448	54	219,912	81	297,931
CLOTHING & SHOE STORES	4481, 4482	50	190,214	71	230,581
JEWELRY & LUGGAGE STORES	4483	4	29,698	10	67,350
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	954,544	60	265,616
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	801,953	40	171,191
BOOK/PERIODICAL/MUSIC STORE	4512	27	152,590	20	94,425
GENERAL MERCHANDISE STORES	452	10	9,306,089	10	779,771
DEPARTMENT STORES	4521	4	67,416	3	116,810
GENERAL MERCHANDISE STORES	4529	6	9,238,673	7	662,961
E-COMMERCE & MAIL ORDER	4541	101	404,750	99	536,203
MISCELLANEOUS RETAILERS	453, 4542, 4543	259	3,254,520	348	2,971,356
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>36,927</b>	<b>6</b>	<b>216,417</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>6</b>	<b>21,148</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>11,358</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>121</b>	<b>1,259,941</b>	<b>626</b>	<b>13,301,753</b>
CONSTRUCTION OF BUILDINGS	236	25	433,497	135	10,816,439
HEAVY CONSTRUCTION & HIGHWAYS	237	7	40,735	20	429,599
SPECIAL TRADE CONTRACTORS	238	89	785,709	471	2,055,715
<b>MANUFACTURING</b>	<b>31-33</b>	<b>96</b>	<b>514,254</b>	<b>164</b>	<b>595,411</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>421</b>	<b>1,933,541</b>	<b>462</b>	<b>2,094,494</b>
DURABLE GOODS	423	299	1,647,823	322	1,521,376
NONDURABLE GOODS	424	115	273,228	136	569,324
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	12,490	4	3,794
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>7</b>	<b>56,758</b>	<b>12</b>	<b>199,439</b>
<b>INFORMATION</b>	<b>51</b>	<b>128</b>	<b>1,106,938</b>	<b>169</b>	<b>3,239,543</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>34</b>	<b>461,615</b>	<b>36</b>	<b>386,164</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>61</b>	<b>375,869</b>	<b>92</b>	<b>827,769</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>87</b>	<b>198,480</b>	<b>134</b>	<b>428,822</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>106</b>	<b>465,643</b>	<b>357</b>	<b>2,558,922</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>8</b>	<b>218,801</b>	<b>9</b>	<b>142,117</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>30</b>	<b>2,525,390</b>	<b>64</b>	<b>7,805,504</b>
ACCOMMODATIONS	721	4	324,040	8	351,581
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	26	2,201,350	56	7,453,923
<b>OTHER SERVICES</b>	<b>81</b>	<b>80</b>	<b>1,686,920</b>	<b>154</b>	<b>1,236,456</b>
REPAIR & MAINTENANCE	811	45	1,369,587	112	1,004,962
PERSONAL SERVICE	812	27	251,014	38	228,932
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	66,319	4	2,562
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>1,095</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,890</b>	<b>\$34,479,784</b>	<b>3,215</b>	<b>\$46,738,851</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,576</u>	<u>\$62,253,164</u>	<u>1,036</u>	<u>\$34,392,524</u>
MOTOR VEHICLES & PARTS	441	56	31,713,190	48	7,803,036
NEW & USED AUTO DEALERS	4411	18	30,817,634	9	4,022,363
RV, BOAT, MOTORCYCLE DEALERS	4412	12	289,734	9	1,723,550
AUTOMOTIVE PARTS & TIRE	4413	26	605,821	30	2,057,123
FURNITURE & HOME FURNISHING	442	109	2,715,520	48	1,232,949
ELECTRONICS & APPLIANCES	443	137	1,586,634	88	1,513,660
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	487,057	30	671,997
COMPUTERS & SOFTWARE	44312	84	1,095,925	56	836,654
CAMERA & PHOTO SUPPLIES	44313	3	3,653	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	1,006,511	60	3,015,537
BUILDING MATERIALS	4441	103	963,196	49	1,202,057
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	43,315	11	1,813,481
FOOD & BEVERAGE STORES	445	55	5,998,111	24	3,871,819
GROCERY & CONVENIENCE STORES	4451	13	5,346,629	9	3,592,829
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	651,482	15	278,990
DRUG/HEALTH STORES	446	111	2,055,799	53	631,884
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	843,330	16	2,571,660
APPAREL & ACCESSORIES	448	116	4,825,537	83	873,848
CLOTHING & SHOE STORES	4481, 4482	97	4,535,735	75	636,250
JEWELRY & LUGGAGE STORES	4483	19	289,802	8	237,598
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	96	572,887	104	784,037
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	372,799	65	643,994
BOOK/PERIODICAL/MUSIC STORE	4512	34	200,088	39	140,043
GENERAL MERCHANDISE STORES	452	16	2,382,906	13	8,266,891
DEPARTMENT STORES	4521	4	142,803	4	107,707
GENERAL MERCHANDISE STORES	4529	12	2,240,103	9	8,159,184
E-COMMERCE & MAIL ORDER	4541	160	1,615,000	127	689,910
MISCELLANEOUS RETAILERS	453, 4542, 4543	591	6,937,739	372	3,137,292
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>33,209</u>	<u>5</u>	<u>33,016</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>21,499</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>49,629</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,371</u>	<u>13,992,507</u>	<u>281</u>	<u>7,441,159</u>
CONSTRUCTION OF BUILDINGS	236	338	6,874,262	65	4,562,464
HEAVY CONSTRUCTION & HIGHWAYS	237	29	629,174	13	187,080
SPECIAL TRADE CONTRACTORS	238	1,004	6,489,070	203	2,691,615
<u>MANUFACTURING</u>	<u>31-33</u>	<u>330</u>	<u>1,535,787</u>	<u>179</u>	<u>937,361</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>842</u>	<u>6,509,106</u>	<u>649</u>	<u>6,195,987</u>
DURABLE GOODS	423	580	5,567,812	442	4,064,504
NONDURABLE GOODS	424	253	928,204	200	2,111,293
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	13,090	7	20,191
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>204,462</u>	<u>11</u>	<u>229,873</u>
<u>INFORMATION</u>	<u>51</u>	<u>227</u>	<u>5,819,923</u>	<u>163</u>	<u>3,828,883</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>948,875</u>	<u>45</u>	<u>806,488</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>157</u>	<u>2,119,559</u>	<u>118</u>	<u>1,271,661</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>284</u>	<u>1,695,615</u>	<u>143</u>	<u>1,265,531</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>681</u>	<u>3,563,094</u>	<u>197</u>	<u>5,192,875</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>34</u>	<u>1,757,168</u>	<u>24</u>	<u>443,556</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>145</u>	<u>15,800,121</u>	<u>80</u>	<u>11,719,295</u>
ACCOMMODATIONS	721	9	672,415	12	1,607,679
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	15,127,706	68	10,111,616
<u>OTHER SERVICES</u>	<u>81</u>	<u>286</u>	<u>4,916,692</u>	<u>128</u>	<u>2,821,765</u>
REPAIR & MAINTENANCE	811	204	4,069,934	78	2,299,918
PERSONAL SERVICE	812	71	839,712	39	432,590
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	7,046	11	89,257
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>4,827</u>	<u>5</u>	<u>5,339</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,035</b>	<b>\$121,225,236</b>	<b>3,067</b>	<b>\$76,942,386</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,598</u>	<u>\$254,074,344</u>	<u>1,771</u>	<u>\$148,424,442</u>
MOTOR VEHICLES & PARTS	441	161	72,348,998	67	11,334,134
NEW & USED AUTO DEALERS	4411	46	61,333,523	12	5,870,113
RV, BOAT, MOTORCYCLE DEALERS	4412	28	2,247,075	10	9,236
AUTOMOTIVE PARTS & TIRE	4413	87	8,768,400	45	5,454,785
FURNITURE & HOME FURNISHING	442	138	6,925,509	102	3,108,466
ELECTRONICS & APPLIANCES	443	288	18,137,454	185	12,583,150
APPLIANCES, TV & OTHER ELECTRONICS	44311	89	11,875,298	67	9,570,485
COMPUTERS & SOFTWARE	44312	194	6,178,154	115	3,008,045
CAMERA & PHOTO SUPPLIES	44313	5	84,003	3	4,620
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	12,040,214	114	12,268,870
BUILDING MATERIALS	4441	157	11,687,527	95	11,698,434
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	352,687	19	570,436
FOOD & BEVERAGE STORES	445	115	18,142,014	64	11,396,037
GROCERY & CONVENIENCE STORES	4451	62	17,603,035	26	10,133,066
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	538,979	38	1,262,972
DRUG/HEALTH STORES	446	149	9,226,850	116	5,339,774
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	7,122,458	22	3,578,569
APPAREL & ACCESSORIES	448	163	9,278,406	144	7,514,180
CLOTHING & SHOE STORES	4481, 4482	133	7,563,901	119	6,541,890
JEWELRY & LUGGAGE STORES	4483	30	1,714,505	25	972,289
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	163	9,271,364	116	7,387,845
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	7,506,916	75	5,267,986
BOOK/PERIODICAL/MUSIC STORE	4512	60	1,764,448	41	2,119,860
GENERAL MERCHANDISE STORES	452	29	60,644,684	21	56,797,700
DEPARTMENT STORES	4521	8	15,560,245	7	15,521,761
GENERAL MERCHANDISE STORES	4529	21	45,084,439	14	41,275,939
E-COMMERCE & MAIL ORDER	4541	197	3,582,584	159	2,446,904
MISCELLANEOUS RETAILERS	453, 4542, 4543	960	27,353,808	661	14,668,813
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>32,508</u>	<u>14</u>	<u>81,130</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>323,816</u>	<u>7</u>	<u>164,385</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>162,279</u>	<u>4</u>	<u>25,515</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,979</u>	<u>53,493,103</u>	<u>1,392</u>	<u>26,524,459</u>
CONSTRUCTION OF BUILDINGS	236	444	36,558,816	304	9,098,670
HEAVY CONSTRUCTION & HIGHWAYS	237	61	1,996,689	34	9,235,923
SPECIAL TRADE CONTRACTORS	238	1,474	14,937,597	1,054	8,189,867
<u>MANUFACTURING</u>	<u>31-33</u>	<u>663</u>	<u>13,372,926</u>	<u>392</u>	<u>4,404,788</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,570</u>	<u>56,330,818</u>	<u>1,006</u>	<u>11,160,400</u>
DURABLE GOODS	423	1,144	46,084,569	710	9,317,888
NONDURABLE GOODS	424	409	10,058,221	283	1,776,568
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	188,028	13	65,943
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>2,732,839</u>	<u>26</u>	<u>246,208</u>
<u>INFORMATION</u>	<u>51</u>	<u>367</u>	<u>27,538,112</u>	<u>253</u>	<u>15,091,051</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>100</u>	<u>3,523,118</u>	<u>69</u>	<u>1,455,971</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>319</u>	<u>12,944,441</u>	<u>206</u>	<u>3,863,407</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>519</u>	<u>8,566,292</u>	<u>318</u>	<u>5,077,661</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,013</u>	<u>14,593,733</u>	<u>709</u>	<u>5,134,900</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>53</u>	<u>4,089,695</u>	<u>48</u>	<u>4,084,354</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>392</u>	<u>55,701,603</u>	<u>255</u>	<u>40,677,207</u>
ACCOMMODATIONS	721	20	3,255,475	15	3,722,035
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	372	52,446,127	240	36,955,172
<u>OTHER SERVICES</u>	<u>81</u>	<u>591</u>	<u>16,503,713</u>	<u>434</u>	<u>8,608,302</u>
REPAIR & MAINTENANCE	811	433	12,919,783	289	6,418,132
PERSONAL SERVICE	812	129	3,262,689	123	1,785,293
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	321,241	22	404,877
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>169,385</u>	<u>6</u>	<u>441,134</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,241</b>	<b>\$524,152,724</b>	<b>6,910</b>	<b>\$275,465,312</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>824</u>	<u>\$75,937,128</u>	<u>1,610</u>	<u>\$120,485,369</u>
MOTOR VEHICLES & PARTS	441	55	60,680,277	56	18,759,809
NEW & USED AUTO DEALERS	4411	18	54,602,131	12	15,455,799
RV, BOAT, MOTORCYCLE DEALERS	4412	5	4,198,972	13	1,751,676
AUTOMOTIVE PARTS & TIRE	4413	32	1,879,174	31	1,552,334
FURNITURE & HOME FURNISHING	442	37	1,441,490	111	4,147,853
ELECTRONICS & APPLIANCES	443	84	497,005	158	4,373,833
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	133,766	52	1,780,043
COMPUTERS & SOFTWARE	44312	59	353,966	102	2,588,281
CAMERA & PHOTO SUPPLIES	44313	D	D	4	5,509
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	52	1,229,932	119	13,085,678
BUILDING MATERIALS	4441	48	1,139,184	99	13,030,478
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	90,747	20	55,200
FOOD & BEVERAGE STORES	445	15	94,948	51	5,281,504
GROCERY & CONVENIENCE STORES	4451	3	86,538	6	4,525,646
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	8,410	45	755,858
DRUG/HEALTH STORES	446	27	27,718	110	2,766,041
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,163,192	10	1,893,613
APPAREL & ACCESSORIES	448	60	87,825	116	2,590,216
CLOTHING & SHOE STORES	4481, 4482	56	86,104	103	2,225,553
JEWELRY & LUGGAGE STORES	4483	4	1,722	13	364,662
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	38	2,724,335	115	9,131,459
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	2,720,757	71	7,339,379
BOOK/PERIODICAL/MUSIC STORE	4512	12	3,578	44	1,792,081
GENERAL MERCHANDISE STORES	452	8	4,610,494	16	45,448,958
DEPARTMENT STORES	4521	D	D	6	11,039,747
GENERAL MERCHANDISE STORES	4529	7	4,598,314	10	34,409,210
E-COMMERCE & MAIL ORDER	4541	86	326,838	151	1,905,751
MISCELLANEOUS RETAILERS	453, 4542, 4543	348	3,053,074	597	11,100,655
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>25,547</u>	<u>16</u>	<u>255,522</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>9,348</u>	<u>3</u>	<u>12,056</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>91,589</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>460</u>	<u>7,264,732</u>	<u>1,515</u>	<u>78,449,972</u>
CONSTRUCTION OF BUILDINGS	236	68	3,274,959	355	67,000,017
HEAVY CONSTRUCTION & HIGHWAYS	237	22	1,650,979	38	2,061,797
SPECIAL TRADE CONTRACTORS	238	370	2,338,794	1,122	9,388,157
<u>MANUFACTURING</u>	<u>31-33</u>	<u>183</u>	<u>1,543,440</u>	<u>373</u>	<u>3,331,121</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>571</u>	<u>9,651,221</u>	<u>961</u>	<u>15,777,944</u>
DURABLE GOODS	423	412	8,336,111	658	13,957,957
NONDURABLE GOODS	424	152	1,160,598	292	1,800,542
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	154,512	11	19,445
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>260,626</u>	<u>28</u>	<u>303,218</u>
<u>INFORMATION</u>	<u>51</u>	<u>135</u>	<u>2,465,906</u>	<u>256</u>	<u>8,469,031</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>473,170</u>	<u>66</u>	<u>1,665,852</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>123</u>	<u>2,715,570</u>	<u>194</u>	<u>4,302,683</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>143</u>	<u>585,925</u>	<u>316</u>	<u>3,465,122</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>264</u>	<u>1,397,880</u>	<u>688</u>	<u>4,370,237</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>8</u>	<u>235,218</u>	<u>42</u>	<u>2,956,711</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>62</u>	<u>6,736,636</u>	<u>145</u>	<u>22,115,881</u>
ACCOMMODATIONS	721	15	1,524,982	6	2,490,895
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	47	5,211,654	139	19,624,986
<u>OTHER SERVICES</u>	<u>81</u>	<u>161</u>	<u>5,259,895</u>	<u>333</u>	<u>7,146,850</u>
REPAIR & MAINTENANCE	811	135	4,878,573	233	5,801,928
PERSONAL SERVICE	812	21	378,389	87	1,259,017
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	2,933	13	85,906
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>18,605</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,996</b>	<b>\$114,590,392</b>	<b>6,559</b>	<b>\$273,217,762</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>729</u>	<u>\$25,492,280</u>	<u>1,703</u>	<u>\$217,158,257</u>
MOTOR VEHICLES & PARTS	441	32	5,305,750	118	\$48,053,733
NEW & USED AUTO DEALERS	4411	11	3,633,704	40	\$39,912,147
RV, BOAT, MOTORCYCLE DEALERS	4412	4	939,826	21	\$3,238,501
AUTOMOTIVE PARTS & TIRE	4413	17	732,220	57	\$4,903,085
FURNITURE & HOME FURNISHING	442	29	522,125	72	\$7,955,538
ELECTRONICS & APPLIANCES	443	57	844,089	156	\$11,667,680
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	368,356	51	\$9,325,534
COMPUTERS & SOFTWARE	44312	37	475,734	101	\$2,339,946
CAMERA & PHOTO SUPPLIES	44313	0	0	4	\$2,200
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	889,888	91	\$13,553,869
BUILDING MATERIALS	4441	42	850,529	71	\$12,700,527
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	39,359	20	\$853,341
FOOD & BEVERAGE STORES	445	11	2,189,994	54	\$7,411,060
GROCERY & CONVENIENCE STORES	4451	6	2,188,481	20	\$7,318,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	1,513	34	\$92,170
DRUG/HEALTH STORES	446	39	706,605	114	\$5,158,490
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,847,570	17	\$5,625,402
APPAREL & ACCESSORIES	448	63	915,101	155	\$21,158,459
CLOTHING & SHOE STORES	4481, 4482	57	684,830	131	\$18,145,595
JEWELRY & LUGGAGE STORES	4483	6	230,271	24	\$3,012,864
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	1,104,938	129	\$11,519,434
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	940,644	89	\$9,685,313
BOOK/PERIODICAL/MUSIC STORE	4512	19	164,294	40	\$1,834,121
GENERAL MERCHANDISE STORES	452	10	8,307,383	19	\$65,868,015
DEPARTMENT STORES	4521	6	8,293,271	9	\$23,493,572
GENERAL MERCHANDISE STORES	4529	4	14,112	10	\$42,374,443
E-COMMERCE & MAIL ORDER	4541	110	361,147	175	\$2,634,884
MISCELLANEOUS RETAILERS	453, 4542, 4543	263	2,497,688	603	\$16,551,694
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>10,699</u>	<u>6</u>	<u>\$27,513</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>16,233</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>9,869</u>	<u>4</u>	<u>\$16,572</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>247</u>	<u>3,304,578</u>	<u>775</u>	<u>\$23,301,313</u>
CONSTRUCTION OF BUILDINGS	236	39	606,258	184	\$10,985,095
HEAVY CONSTRUCTION & HIGHWAYS	237	16	1,387,002	31	\$630,460
SPECIAL TRADE CONTRACTORS	238	192	1,311,318	560	\$11,685,758
<u>MANUFACTURING</u>	<u>31-33</u>	<u>131</u>	<u>818,419</u>	<u>354</u>	<u>\$3,862,850</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>474</u>	<u>2,793,708</u>	<u>1,035</u>	<u>\$19,524,985</u>
DURABLE GOODS	423	331	2,330,991	730	\$16,296,712
NONDURABLE GOODS	424	138	448,107	295	\$3,192,221
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	14,609	10	\$36,052
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>207,178</u>	<u>24</u>	<u>\$235,700</u>
<u>INFORMATION</u>	<u>51</u>	<u>115</u>	<u>1,965,833</u>	<u>247</u>	<u>\$12,040,070</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>31</u>	<u>167,121</u>	<u>80</u>	<u>\$3,228,808</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>97</u>	<u>1,329,235</u>	<u>193</u>	<u>\$4,557,216</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>99</u>	<u>802,865</u>	<u>273</u>	<u>\$4,317,462</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>162</u>	<u>428,606</u>	<u>408</u>	<u>\$5,515,309</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>8</u>	<u>416,277</u>	<u>35</u>	<u>\$3,030,782</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>49</u>	<u>6,871,193</u>	<u>186</u>	<u>\$42,131,152</u>
ACCOMMODATIONS	721	7	1,593,739	19	\$4,833,562
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	5,277,453	167	\$37,297,590
<u>OTHER SERVICES</u>	<u>81</u>	<u>102</u>	<u>1,744,216</u>	<u>290</u>	<u>\$11,558,132</u>
REPAIR & MAINTENANCE	811	70	1,267,007	182	\$9,292,809
PERSONAL SERVICE	812	29	221,558	89	\$1,976,167
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	255,651	19	\$289,156
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>37,961</u>	<u>8</u>	<u>\$5,989</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,269</b>	<b>\$46,416,271</b>	<b>5,623</b>	<b>\$350,540,328</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,328</u>	<u>\$147,721,727</u>	<u>2,086</u>	<u>\$172,819,587</u>
MOTOR VEHICLES & PARTS	441	119	22,184,227	79	83,560,715
NEW & USED AUTO DEALERS	4411	37	15,682,859	26	78,770,364
RV, BOAT, MOTORCYCLE DEALERS	4412	12	722,881	7	51,096
AUTOMOTIVE PARTS & TIRE	4413	70	5,778,487	46	4,739,254
FURNITURE & HOME FURNISHING	442	139	10,033,420	151	7,186,747
ELECTRONICS & APPLIANCES	443	240	7,436,768	227	6,033,644
APPLIANCES, TV & OTHER ELECTRONICS	44311	78	2,169,934	70	1,748,092
COMPUTERS & SOFTWARE	44312	158	5,227,965	153	4,267,664
CAMERA & PHOTO SUPPLIES	44313	4	38,869	4	17,888
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	178	16,707,747	151	2,710,363
BUILDING MATERIALS	4441	154	16,053,404	124	2,617,636
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	654,343	27	92,727
FOOD & BEVERAGE STORES	445	107	14,113,991	73	8,085,502
GROCERY & CONVENIENCE STORES	4451	50	13,111,357	21	7,317,143
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	1,002,634	52	768,358
DRUG/HEALTH STORES	446	122	5,327,473	135	5,696,807
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	7,188,344	19	2,285,706
APPAREL & ACCESSORIES	448	141	5,203,521	144	2,998,603
CLOTHING & SHOE STORES	4481, 4482	118	4,401,183	123	2,419,158
JEWELRY & LUGGAGE STORES	4483	23	802,338	21	579,444
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	3,756,722	128	5,005,892
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	99	3,373,533	84	4,053,279
BOOK/PERIODICAL/MUSIC STORE	4512	48	383,189	44	952,613
GENERAL MERCHANDISE STORES	452	27	24,264,509	16	31,713,668
DEPARTMENT STORES	4521	7	10,520,109	5	2,766,466
GENERAL MERCHANDISE STORES	4529	20	13,744,400	11	28,947,202
E-COMMERCE & MAIL ORDER	4541	186	3,080,617	196	3,535,178
MISCELLANEOUS RETAILERS	453, 4542, 4543	890	28,424,389	767	14,006,762
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>87,246</u>	<u>15</u>	<u>55,065</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>106,191</u>	<u>4</u>	<u>21,971</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>385,491</u>	<u>5</u>	<u>67,528</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,866</u>	<u>34,825,077</u>	<u>2,131</u>	<u>40,977,941</u>
CONSTRUCTION OF BUILDINGS	236	416	14,898,977	541	25,187,774
HEAVY CONSTRUCTION & HIGHWAYS	237	54	2,849,468	50	787,819
SPECIAL TRADE CONTRACTORS	238	1,396	17,076,631	1,540	15,002,348
<u>MANUFACTURING</u>	<u>31-33</u>	<u>640</u>	<u>12,342,306</u>	<u>492</u>	<u>4,384,633</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,558</u>	<u>49,275,606</u>	<u>1,198</u>	<u>22,074,214</u>
DURABLE GOODS	423	1,093	41,018,510	831	18,989,675
NONDURABLE GOODS	424	447	8,171,253	356	3,061,313
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	85,844	11	23,226
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>54</u>	<u>1,658,680</u>	<u>26</u>	<u>402,687</u>
<u>INFORMATION</u>	<u>51</u>	<u>341</u>	<u>23,552,327</u>	<u>333</u>	<u>16,439,111</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>105</u>	<u>4,411,347</u>	<u>73</u>	<u>3,656,096</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>302</u>	<u>16,433,366</u>	<u>234</u>	<u>7,771,790</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>449</u>	<u>8,418,710</u>	<u>506</u>	<u>7,053,914</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>838</u>	<u>7,672,464</u>	<u>1,025</u>	<u>8,123,920</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>50</u>	<u>4,450,622</u>	<u>57</u>	<u>3,334,188</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>311</u>	<u>36,130,799</u>	<u>210</u>	<u>37,041,998</u>
ACCOMMODATIONS	721	18	3,035,702	10	6,660,478
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	293	33,095,098	200	30,381,520
<u>OTHER SERVICES</u>	<u>81</u>	<u>565</u>	<u>16,015,619</u>	<u>459</u>	<u>10,915,739</u>
REPAIR & MAINTENANCE	811	417	12,563,771	313	8,208,468
PERSONAL SERVICE	812	128	3,409,697	132	2,604,226
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	42,151	14	103,046
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>30,369</u>	<u>5</u>	<u>27,388</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,449</b>	<b>\$363,517,950</b>	<b>8,859</b>	<b>\$335,167,772</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,408</u>	<u>\$128,254,412</u>	<u>1,258</u>	<u>\$86,622,695</u>
MOTOR VEHICLES & PARTS	441	66	8,438,539	68	28,865,106
NEW & USED AUTO DEALERS	4411	14	1,514,449	19	23,601,113
RV, BOAT, MOTORCYCLE DEALERS	4412	11	2,065,568	10	642,460
AUTOMOTIVE PARTS & TIRE	4413	41	4,858,522	39	4,621,533
FURNITURE & HOME FURNISHING	442	76	4,232,589	44	1,939,314
ELECTRONICS & APPLIANCES	443	134	7,753,825	111	1,814,354
APPLIANCES, TV & OTHER ELECTRONICS	44311	48	6,024,995	33	720,288
COMPUTERS & SOFTWARE	44312	84	1,728,633	77	1,086,236
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	10,878,351	79	9,851,355
BUILDING MATERIALS	4441	72	10,806,463	64	8,892,720
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	71,888	15	958,635
FOOD & BEVERAGE STORES	445	34	7,811,666	37	6,579,929
GROCERY & CONVENIENCE STORES	4451	14	7,282,863	12	6,423,863
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	528,802	25	156,066
DRUG/HEALTH STORES	446	79	2,563,274	81	2,530,818
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,631,771	25	5,180,859
APPAREL & ACCESSORIES	448	99	4,063,798	93	1,488,575
CLOTHING & SHOE STORES	4481, 4482	83	3,463,312	77	669,246
JEWELRY & LUGGAGE STORES	4483	16	600,486	16	819,329
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	17,204,314	90	1,716,509
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	16,772,942	62	1,421,198
BOOK/PERIODICAL/MUSIC STORE	4512	34	431,372	28	295,311
GENERAL MERCHANDISE STORES	452	19	48,188,370	17	19,392,082
DEPARTMENT STORES	4521	6	11,826,518	6	2,709,193
GENERAL MERCHANDISE STORES	4529	13	36,361,852	11	16,682,889
E-COMMERCE & MAIL ORDER	4541	149	1,104,724	136	891,826
MISCELLANEOUS RETAILERS	453, 4542, 4543	542	14,383,191	477	6,371,970
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>24,946</u>	<u>6</u>	<u>105,336</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>34,206</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>18,127</u>	<u>4</u>	<u>90,767</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>901</u>	<u>16,327,857</u>	<u>503</u>	<u>13,161,609</u>
CONSTRUCTION OF BUILDINGS	236	179	7,603,322	112	7,699,826
HEAVY CONSTRUCTION & HIGHWAYS	237	23	583,216	22	465,102
SPECIAL TRADE CONTRACTORS	238	699	8,141,319	369	4,996,680
<u>MANUFACTURING</u>	<u>31-33</u>	<u>275</u>	<u>2,311,594</u>	<u>249</u>	<u>2,511,586</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>744</u>	<u>7,762,498</u>	<u>882</u>	<u>12,432,335</u>
DURABLE GOODS	423	514	6,559,796	651	10,745,020
NONDURABLE GOODS	424	221	1,161,743	223	1,672,118
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	40,959	8	15,197
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>70,508</u>	<u>17</u>	<u>206,495</u>
<u>INFORMATION</u>	<u>51</u>	<u>198</u>	<u>8,169,402</u>	<u>216</u>	<u>6,832,222</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>716,050</u>	<u>57</u>	<u>900,123</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>158</u>	<u>2,705,961</u>	<u>160</u>	<u>3,744,125</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>229</u>	<u>1,721,821</u>	<u>185</u>	<u>1,599,137</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>456</u>	<u>5,400,544</u>	<u>300</u>	<u>3,350,802</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>23</u>	<u>1,993,167</u>	<u>22</u>	<u>1,244,781</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>135</u>	<u>23,052,477</u>	<u>108</u>	<u>15,500,805</u>
ACCOMMODATIONS	721	8	1,603,403	5	287,350
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	127	21,449,075	103	15,213,454
<u>OTHER SERVICES</u>	<u>81</u>	<u>234</u>	<u>6,737,927</u>	<u>208</u>	<u>4,891,461</u>
REPAIR & MAINTENANCE	811	162	5,504,019	139	3,812,546
PERSONAL SERVICE	812	62	1,213,796	59	959,638
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	20,112	10	119,277
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>55,732</u>	<u>5</u>	<u>64,478</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,854</b>	<b>\$205,357,230</b>	<b>4,182</b>	<b>\$153,288,115</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,920</u>	<u>\$270,140,889</u>	<u>1,473</u>	<u>\$94,800,024</u>
MOTOR VEHICLES & PARTS	441	109	66,006,579	88	12,739,588
NEW & USED AUTO DEALERS	4411	36	55,939,122	16	5,564,094
RV, BOAT, MOTORCYCLE DEALERS	4412	11	3,725,972	14	3,460,408
AUTOMOTIVE PARTS & TIRE	4413	62	6,341,486	58	3,715,086
FURNITURE & HOME FURNISHING	442	112	13,639,723	93	2,318,518
ELECTRONICS & APPLIANCES	443	187	22,003,129	123	7,493,628
APPLIANCES, TV & OTHER ELECTRONICS	44311	60	13,115,493	51	6,705,587
COMPUTERS & SOFTWARE	44312	123	8,673,668	68	783,881
CAMERA & PHOTO SUPPLIES	44313	4	213,969	4	4,159
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	8,733,612	106	2,950,301
BUILDING MATERIALS	4441	104	8,121,237	91	2,847,153
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	612,375	15	103,148
FOOD & BEVERAGE STORES	445	66	7,027,482	40	9,294,727
GROCERY & CONVENIENCE STORES	4451	31	6,117,664	17	9,051,170
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	909,818	23	243,557
DRUG/HEALTH STORES	446	104	8,738,135	86	2,477,201
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	1,957,317	21	2,462,060
APPAREL & ACCESSORIES	448	155	47,923,062	101	10,006,594
CLOTHING & SHOE STORES	4481, 4482	133	41,828,981	90	9,488,808
JEWELRY & LUGGAGE STORES	4483	22	6,094,081	11	517,786
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	135	22,450,933	102	2,216,330
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	90	18,705,519	65	1,871,121
BOOK/PERIODICAL/MUSIC STORE	4512	45	3,745,414	37	345,208
GENERAL MERCHANDISE STORES	452	22	49,611,754	16	30,130,582
DEPARTMENT STORES	4521	9	33,857,141	7	9,289,592
GENERAL MERCHANDISE STORES	4529	13	15,754,613	9	20,840,990
E-COMMERCE & MAIL ORDER	4541	178	3,055,045	148	1,866,957
MISCELLANEOUS RETAILERS	453, 4542, 4543	712	18,994,117	549	10,843,540
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>24,236</u>	<u>7</u>	<u>84,847</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>2,820</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>212,954</u>	<u>5</u>	<u>133,024</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,493</u>	<u>23,956,126</u>	<u>1,007</u>	<u>10,532,885</u>
CONSTRUCTION OF BUILDINGS	236	318	13,358,803	218	3,731,789
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,554,623	23	318,451
SPECIAL TRADE CONTRACTORS	238	1,146	9,042,701	766	6,482,645
<u>MANUFACTURING</u>	<u>31-33</u>	<u>392</u>	<u>3,421,457</u>	<u>282</u>	<u>2,897,275</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,041</u>	<u>14,011,514</u>	<u>854</u>	<u>7,615,755</u>
DURABLE GOODS	423	739	12,157,075	617	5,309,878
NONDURABLE GOODS	424	292	1,807,302	227	2,288,257
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	47,137	10	17,620
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>614,489</u>	<u>21</u>	<u>221,723</u>
<u>INFORMATION</u>	<u>51</u>	<u>258</u>	<u>9,429,628</u>	<u>242</u>	<u>6,598,019</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>3,348,285</u>	<u>60</u>	<u>622,066</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>227</u>	<u>5,033,527</u>	<u>180</u>	<u>2,321,083</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>352</u>	<u>4,358,519</u>	<u>239</u>	<u>1,646,735</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>791</u>	<u>6,447,701</u>	<u>510</u>	<u>2,813,991</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>36</u>	<u>2,829,026</u>	<u>25</u>	<u>805,583</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>249</u>	<u>39,842,519</u>	<u>129</u>	<u>19,106,322</u>
ACCOMMODATIONS	721	15	5,599,674	5	716,257
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	234	34,242,845	124	18,390,066
<u>OTHER SERVICES</u>	<u>81</u>	<u>424</u>	<u>15,095,173</u>	<u>276</u>	<u>7,021,883</u>
REPAIR & MAINTENANCE	811	312	12,301,297	195	5,987,961
PERSONAL SERVICE	812	98	2,694,130	66	1,028,678
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	99,746	15	5,244
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>32,999</u>	<u>3</u>	<u>1,334</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,327</b>	<b>\$398,801,861</b>	<b>5,315</b>	<b>\$157,228,677</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,181</u>	<u>\$16,728,488</u>	<u>1,148</u>	<u>\$60,864,820</u>
MOTOR VEHICLES & PARTS	441	23	137,849	79	14,339,776
NEW & USED AUTO DEALERS	4411	6	129,314	21	10,475,399
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,998	15	1,243,138
AUTOMOTIVE PARTS & TIRE	4413	14	6,537	43	2,621,239
FURNITURE & HOME FURNISHING	442	95	1,707,224	39	1,352,325
ELECTRONICS & APPLIANCES	443	122	1,645,037	108	2,318,225
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	301,529	35	1,210,184
COMPUTERS & SOFTWARE	44312	77	1,340,146	71	1,104,089
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	1,011,674	61	8,987,193
BUILDING MATERIALS	4441	78	876,659	51	8,848,782
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	135,014	10	138,411
FOOD & BEVERAGE STORES	445	41	1,004,720	26	2,820,936
GROCERY & CONVENIENCE STORES	4451	D	D	11	2,742,029
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	211,634	15	78,908
DRUG/HEALTH STORES	446	59	1,880,899	79	1,472,554
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	440,289	21	3,582,412
APPAREL & ACCESSORIES	448	103	988,948	85	1,706,092
CLOTHING & SHOE STORES	4481, 4482	89	957,210	74	1,511,896
JEWELRY & LUGGAGE STORES	4483	14	31,739	11	194,196
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	82	740,043	91	2,236,296
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	405,349	59	1,368,952
BOOK/PERIODICAL/MUSIC STORE	4512	31	334,693	32	867,345
GENERAL MERCHANDISE STORES	452	9	2,696,528	13	13,004,885
DEPARTMENT STORES	4521	4	184,623	4	185,712
GENERAL MERCHANDISE STORES	4529	5	2,511,904	9	12,819,173
E-COMMERCE & MAIL ORDER	4541	141	1,445,756	128	811,359
MISCELLANEOUS RETAILERS	453, 4542, 4543	403	3,029,522	418	8,232,766
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>28,693</u>	<u>5</u>	<u>2,687</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>6,362</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>166,900</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,255</u>	<u>25,094,821</u>	<u>319</u>	<u>13,222,216</u>
CONSTRUCTION OF BUILDINGS	236	333	15,858,092	67	8,422,369
HEAVY CONSTRUCTION & HIGHWAYS	237	31	3,456,306	19	1,370,960
SPECIAL TRADE CONTRACTORS	238	891	5,780,423	233	3,428,887
<u>MANUFACTURING</u>	<u>31-33</u>	<u>257</u>	<u>936,753</u>	<u>218</u>	<u>2,024,171</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>573</u>	<u>2,613,862</u>	<u>802</u>	<u>15,834,263</u>
DURABLE GOODS	423	378	2,291,943	578	13,157,554
NONDURABLE GOODS	424	190	319,293	218	2,611,089
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	2,626	6	65,620
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>58,577</u>	<u>12</u>	<u>178,437</u>
<u>INFORMATION</u>	<u>51</u>	<u>179</u>	<u>3,859,385</u>	<u>190</u>	<u>4,369,962</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>1,004,251</u>	<u>51</u>	<u>928,276</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>123</u>	<u>1,028,157</u>	<u>127</u>	<u>2,456,960</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>233</u>	<u>1,300,524</u>	<u>165</u>	<u>931,264</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>571</u>	<u>3,415,795</u>	<u>223</u>	<u>2,475,961</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>20</u>	<u>863,312</u>	<u>13</u>	<u>422,056</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>51</u>	<u>4,430,096</u>	<u>86</u>	<u>14,497,672</u>
ACCOMMODATIONS	721	D	D	17	2,616,867
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	50	4,429,937	69	11,880,805
<u>OTHER SERVICES</u>	<u>81</u>	<u>181</u>	<u>1,521,314</u>	<u>169</u>	<u>4,729,368</u>
REPAIR & MAINTENANCE	811	126	583,675	114	3,824,572
PERSONAL SERVICE	812	48	927,833	41	810,765
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	9,806	14	94,030
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>46,143</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,702</b>	<b>\$63,150,112</b>	<b>3,539</b>	<b>\$123,159,913</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,294</b>	<b>\$64,229,225</b>	<b>872</b>	<b>\$10,862,557</b>
MOTOR VEHICLES & PARTS	441	72	20,307,927	24	46,313
NEW & USED AUTO DEALERS	4411	21	15,392,181	5	26,537
RV, BOAT, MOTORCYCLE DEALERS	4412	15	2,682,018	5	7,203
AUTOMOTIVE PARTS & TIRE	4413	36	2,233,728	14	12,573
FURNITURE & HOME FURNISHING	442	68	1,663,631	40	343,209
ELECTRONICS & APPLIANCES	443	143	2,952,778	95	1,449,781
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	1,782,238	36	209,521
COMPUTERS & SOFTWARE	44312	88	1,109,288	59	1,240,260
CAMERA & PHOTO SUPPLIES	44313	3	61,252	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	93	6,245,168	69	776,280
BUILDING MATERIALS	4441	75	6,048,950	62	753,991
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	196,218	7	22,289
FOOD & BEVERAGE STORES	445	41	5,971,152	26	3,051,879
GROCERY & CONVENIENCE STORES	4451	16	5,842,062	12	3,047,249
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	129,091	14	4,631
DRUG/HEALTH STORES	446	84	1,202,668	42	563,077
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,770,025	7	347,855
APPAREL & ACCESSORIES	448	88	564,875	69	113,945
CLOTHING & SHOE STORES	4481, 4482	79	415,751	61	102,499
JEWELRY & LUGGAGE STORES	4483	9	149,124	8	11,446
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	939,309	62	273,355
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	827,054	37	209,336
BOOK/PERIODICAL/MUSIC STORE	4512	33	112,255	25	64,019
GENERAL MERCHANDISE STORES	452	11	14,044,392	8	1,077,919
DEPARTMENT STORES	4521	4	258,030	D	D
GENERAL MERCHANDISE STORES	4529	7	13,786,362	6	1,045,050
E-COMMERCE & MAIL ORDER	4541	126	870,484	108	477,611
MISCELLANEOUS RETAILERS	453, 4542, 4543	463	7,696,816	322	2,341,334
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>7</b>	<b>19,736</b>	<b>D</b>	<b>D</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>10,770</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>11,258</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>615</b>	<b>9,379,171</b>	<b>527</b>	<b>5,002,959</b>
CONSTRUCTION OF BUILDINGS	236	122	3,096,745	115	2,158,666
HEAVY CONSTRUCTION & HIGHWAYS	237	13	769,120	13	1,427,842
SPECIAL TRADE CONTRACTORS	238	480	5,513,306	399	1,416,450
<b>MANUFACTURING</b>	<b>31-33</b>	<b>264</b>	<b>1,759,848</b>	<b>154</b>	<b>766,952</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>847</b>	<b>10,310,346</b>	<b>437</b>	<b>4,590,950</b>
DURABLE GOODS	423	598	7,498,016	302	3,588,400
NONDURABLE GOODS	424	238	2,742,733	132	998,509
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	69,597	3	4,040
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>23</b>	<b>808,938</b>	<b>12</b>	<b>28,886</b>
<b>INFORMATION</b>	<b>51</b>	<b>210</b>	<b>4,763,580</b>	<b>165</b>	<b>5,873,583</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>44</b>	<b>958,048</b>	<b>41</b>	<b>359,815</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>160</b>	<b>2,838,851</b>	<b>108</b>	<b>746,266</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>220</b>	<b>1,876,546</b>	<b>142</b>	<b>3,261,861</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>370</b>	<b>3,097,140</b>	<b>310</b>	<b>742,880</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>19</b>	<b>1,511,635</b>	<b>15</b>	<b>984,479</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>108</b>	<b>11,105,222</b>	<b>55</b>	<b>3,704,971</b>
ACCOMMODATIONS	721	8	805,300	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	100	10,299,922	54	3,536,705
<b>OTHER SERVICES</b>	<b>81</b>	<b>212</b>	<b>3,782,133</b>	<b>122</b>	<b>1,104,609</b>
REPAIR & MAINTENANCE	811	148	2,855,878	79	676,018
PERSONAL SERVICE	812	50	836,359	36	402,014
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	89,895	7	26,577
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>39,708</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,407</b>	<b>\$116,502,154</b>	<b>2,967</b>	<b>\$38,037,200</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,069</u>	<u>\$37,259,301</u>	<u>2,206</u>	<u>\$199,046,709</u>
MOTOR VEHICLES & PARTS	441	55	5,140,136	100	66,316,158
NEW & USED AUTO DEALERS	4411	11	2,654,551	28	60,253,798
RV, BOAT, MOTORCYCLE DEALERS	4412	7	108,632	20	2,523,412
AUTOMOTIVE PARTS & TIRE	4413	37	2,376,953	52	3,538,948
FURNITURE & HOME FURNISHING	442	48	1,316,696	125	8,614,152
ELECTRONICS & APPLIANCES	443	101	2,277,125	238	15,068,259
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	1,226,549	67	9,643,856
COMPUTERS & SOFTWARE	44312	60	966,878	165	5,187,354
CAMERA & PHOTO SUPPLIES	44313	3	83,697	6	237,049
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	5,633,302	134	15,074,130
BUILDING MATERIALS	4441	58	5,605,837	110	13,798,441
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	27,466	24	1,275,689
FOOD & BEVERAGE STORES	445	21	3,210,796	67	13,312,674
GROCERY & CONVENIENCE STORES	4451	5	2,835,739	25	12,639,548
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	375,056	42	673,127
DRUG/HEALTH STORES	446	63	1,220,132	148	5,489,512
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,475,098	30	3,442,248
APPAREL & ACCESSORIES	448	78	901,743	161	13,689,322
CLOTHING & SHOE STORES	4481, 4482	68	621,902	137	11,850,568
JEWELRY & LUGGAGE STORES	4483	10	279,841	24	1,838,753
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	793,685	169	10,681,754
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	639,091	103	7,469,078
BOOK/PERIODICAL/MUSIC STORE	4512	30	154,594	66	3,212,675
GENERAL MERCHANDISE STORES	452	12	9,899,171	21	22,507,184
DEPARTMENT STORES	4521	3	156,944	8	21,091,941
GENERAL MERCHANDISE STORES	4529	9	9,742,226	13	1,415,243
E-COMMERCE & MAIL ORDER	4541	136	1,200,371	198	3,986,169
MISCELLANEOUS RETAILERS	453, 4542, 4543	398	4,191,045	815	20,865,148
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>12,931</u>	<u>12</u>	<u>66,371</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>35,509</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>42,379</u>	<u>7</u>	<u>14,400</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>394</u>	<u>7,518,337</u>	<u>1,342</u>	<u>55,908,322</u>
CONSTRUCTION OF BUILDINGS	236	83	3,061,646	318	36,844,175
HEAVY CONSTRUCTION & HIGHWAYS	237	16	1,881,041	44	4,649,867
SPECIAL TRADE CONTRACTORS	238	295	2,575,649	980	14,414,280
<u>MANUFACTURING</u>	<u>31-33</u>	<u>181</u>	<u>1,262,699</u>	<u>477</u>	<u>6,050,368</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>587</u>	<u>3,970,697</u>	<u>1,323</u>	<u>39,205,715</u>
DURABLE GOODS	423	401	2,284,628	930	35,491,109
NONDURABLE GOODS	424	182	1,677,233	378	3,585,148
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	8,835	15	129,458
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>67,971</u>	<u>33</u>	<u>477,789</u>
<u>INFORMATION</u>	<u>51</u>	<u>179</u>	<u>3,165,101</u>	<u>347</u>	<u>19,433,738</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>464,107</u>	<u>78</u>	<u>3,561,407</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>1,030,575</u>	<u>250</u>	<u>6,870,963</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>146</u>	<u>909,465</u>	<u>388</u>	<u>7,765,831</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>208</u>	<u>1,206,951</u>	<u>743</u>	<u>8,283,514</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>793,171</u>	<u>42</u>	<u>2,138,357</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>68</u>	<u>9,768,304</u>	<u>232</u>	<u>36,521,367</u>
ACCOMMODATIONS	721	8	726,546	15	3,970,569
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	60	9,041,757	217	32,550,799
<u>OTHER SERVICES</u>	<u>81</u>	<u>152</u>	<u>1,912,866</u>	<u>439</u>	<u>12,294,150</u>
REPAIR & MAINTENANCE	811	97	1,197,702	289	10,081,492
PERSONAL SERVICE	812	46	585,576	118	2,051,203
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	129,588	32	161,455
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>14</u>	<u>1,470,256</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,192</b>	<b>\$69,391,545</b>	<b>7,938</b>	<b>\$399,144,766</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>540</u>	<u>\$22,464,003</u>	<u>1,382</u>	<u>\$85,492,807</u>
MOTOR VEHICLES & PARTS	441	26	4,937,767	96	35,831,910
NEW & USED AUTO DEALERS	4411	10	4,051,273	24	22,808,073
RV, BOAT, MOTORCYCLE DEALERS	4412	3	23,792	15	7,165,329
AUTOMOTIVE PARTS & TIRE	4413	13	862,702	57	5,858,508
FURNITURE & HOME FURNISHING	442	16	270,152	53	1,636,819
ELECTRONICS & APPLIANCES	443	44	435,986	126	1,879,847
APPLIANCES, TV & OTHER ELECTRONICS	44311	19	272,156	38	736,340
COMPUTERS & SOFTWARE	44312	24	162,743	87	1,131,707
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	3,198,521	68	9,024,055
BUILDING MATERIALS	4441	20	2,973,528	53	8,733,622
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	224,993	15	290,433
FOOD & BEVERAGE STORES	445	9	978,195	46	5,358,306
GROCERY & CONVENIENCE STORES	4451	D	D	20	5,066,576
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	50,379	26	291,730
DRUG/HEALTH STORES	446	30	457,168	74	3,116,290
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	363,639	19	4,304,609
APPAREL & ACCESSORIES	448	52	144,519	104	1,133,885
CLOTHING & SHOE STORES	4481, 4482	46	129,552	89	1,057,945
JEWELRY & LUGGAGE STORES	4483	6	14,968	15	75,940
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	179,323	94	1,668,729
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	140,170	62	602,220
BOOK/PERIODICAL/MUSIC STORE	4512	18	39,153	32	1,066,508
GENERAL MERCHANDISE STORES	452	10	10,319,176	13	13,406,662
DEPARTMENT STORES	4521	4	27,441	4	365,277
GENERAL MERCHANDISE STORES	4529	6	10,291,735	9	13,041,384
E-COMMERCE & MAIL ORDER	4541	86	212,159	150	1,105,389
MISCELLANEOUS RETAILERS	453, 4542, 4543	191	967,397	539	7,026,307
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>0</u>	<u>0</u>	<u>13</u>	<u>360,916</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>193,308</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>95</u>	<u>727,279</u>	<u>647</u>	<u>20,502,323</u>
CONSTRUCTION OF BUILDINGS	236	22	291,178	117	6,242,719
HEAVY CONSTRUCTION & HIGHWAYS	237	6	23,266	34	1,598,075
SPECIAL TRADE CONTRACTORS	238	67	412,835	496	12,661,528
<u>MANUFACTURING</u>	<u>31-33</u>	<u>68</u>	<u>171,064</u>	<u>269</u>	<u>3,250,236</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>322</u>	<u>1,509,116</u>	<u>918</u>	<u>27,170,613</u>
DURABLE GOODS	423	224	1,157,596	658	22,657,171
NONDURABLE GOODS	424	96	348,440	249	4,389,393
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	124,050
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>105,178</u>	<u>32</u>	<u>1,231,414</u>
<u>INFORMATION</u>	<u>51</u>	<u>116</u>	<u>1,250,771</u>	<u>224</u>	<u>7,916,105</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>24</u>	<u>74,719</u>	<u>61</u>	<u>1,427,010</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>61</u>	<u>674,253</u>	<u>175</u>	<u>7,311,081</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>72</u>	<u>381,319</u>	<u>227</u>	<u>2,013,962</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>104</u>	<u>439,866</u>	<u>304</u>	<u>3,932,680</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>8</u>	<u>220,838</u>	<u>19</u>	<u>867,517</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>39</u>	<u>3,834,141</u>	<u>113</u>	<u>17,341,696</u>
ACCOMMODATIONS	721	7	779,158	14	3,417,071
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	32	3,054,983	99	13,924,625
<u>OTHER SERVICES</u>	<u>81</u>	<u>62</u>	<u>815,095</u>	<u>203</u>	<u>14,552,507</u>
REPAIR & MAINTENANCE	811	35	633,044	153	12,960,239
PERSONAL SERVICE	812	22	181,002	43	1,506,183
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	1,049	7	86,085
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>144,260</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,526</b>	<b>\$32,671,585</b>	<b>4,598</b>	<b>\$193,724,052</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,110</u>	<u>\$31,517,323</u>	<u>924</u>	<u>\$15,477,802</u>
MOTOR VEHICLES & PARTS	441	68	7,491,184	35	1,447,229
NEW & USED AUTO DEALERS	4411	18	6,108,598	3	163,649
RV, BOAT, MOTORCYCLE DEALERS	4412	15	59,523	15	239,198
AUTOMOTIVE PARTS & TIRE	4413	35	1,323,063	17	1,044,381
FURNITURE & HOME FURNISHING	442	39	1,386,432	40	437,838
ELECTRONICS & APPLIANCES	443	104	2,627,023	73	738,354
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	1,427,346	29	217,330
COMPUTERS & SOFTWARE	44312	69	1,196,201	42	520,153
CAMERA & PHOTO SUPPLIES	44313	3	3,477	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	1,902,161	57	1,377,706
BUILDING MATERIALS	4441	52	1,847,020	45	1,271,674
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	55,141	12	106,031
FOOD & BEVERAGE STORES	445	31	4,385,034	18	2,767,568
GROCERY & CONVENIENCE STORES	4451	11	4,134,238	4	2,668,509
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	250,796	14	99,059
DRUG/HEALTH STORES	446	57	1,943,622	64	902,666
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,721,056	6	816,032
APPAREL & ACCESSORIES	448	92	964,225	86	821,247
CLOTHING & SHOE STORES	4481, 4482	83	875,849	76	722,908
JEWELRY & LUGGAGE STORES	4483	9	88,376	10	98,340
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	96	1,750,868	88	621,557
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	1,305,654	55	468,108
BOOK/PERIODICAL/MUSIC STORE	4512	32	445,213	33	153,449
GENERAL MERCHANDISE STORES	452	12	1,949,667	9	911,001
DEPARTMENT STORES	4521	4	127,823	4	163,916
GENERAL MERCHANDISE STORES	4529	8	1,821,843	5	747,086
E-COMMERCE & MAIL ORDER	4541	134	861,615	108	621,518
MISCELLANEOUS RETAILERS	453, 4542, 4543	405	3,534,435	340	4,015,087
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>188,031</u>	<u>8</u>	<u>21,250</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>4,424</u>	<u>3</u>	<u>48,740</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>328</u>	<u>8,229,420</u>	<u>245</u>	<u>5,876,379</u>
CONSTRUCTION OF BUILDINGS	236	75	5,134,182	64	1,920,639
HEAVY CONSTRUCTION & HIGHWAYS	237	8	159,242	16	2,273,227
SPECIAL TRADE CONTRACTORS	238	245	2,935,996	165	1,682,513
<u>MANUFACTURING</u>	<u>31-33</u>	<u>206</u>	<u>1,355,823</u>	<u>161</u>	<u>5,135,082</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>736</u>	<u>6,795,264</u>	<u>521</u>	<u>3,672,579</u>
DURABLE GOODS	423	526	5,414,569	366	2,382,059
NONDURABLE GOODS	424	202	1,353,154	149	1,286,698
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	27,541	6	3,821
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>195,923</u>	<u>8</u>	<u>71,888</u>
<u>INFORMATION</u>	<u>51</u>	<u>192</u>	<u>3,685,654</u>	<u>171</u>	<u>1,767,125</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>567,027</u>	<u>39</u>	<u>285,977</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>113</u>	<u>1,181,732</u>	<u>75</u>	<u>795,582</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>169</u>	<u>1,623,792</u>	<u>119</u>	<u>467,437</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>251</u>	<u>1,645,985</u>	<u>160</u>	<u>647,934</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>804,124</u>	<u>13</u>	<u>585,478</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>101</u>	<u>8,790,545</u>	<u>88</u>	<u>5,379,074</u>
ACCOMMODATIONS	721	19	1,457,197	23	873,395
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	82	7,333,349	65	4,505,680
<u>OTHER SERVICES</u>	<u>81</u>	<u>170</u>	<u>2,780,813</u>	<u>104</u>	<u>1,835,526</u>
REPAIR & MAINTENANCE	811	112	2,211,878	61	1,506,231
PERSONAL SERVICE	812	45	437,814	33	289,389
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	131,121	10	39,905
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>12,293</u>	<u>6</u>	<u>43,202</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,472</b>	<b>\$69,380,129</b>	<b>2,647</b>	<b>\$42,119,705</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,026</u>	<u>\$36,466,735</u>	<u>2,051</u>	<u>\$229,200,385</u>
MOTOR VEHICLES & PARTS	441	40	7,634,572	120	89,907,712
NEW & USED AUTO DEALERS	4411	6	6,164,057	40	85,761,363
RV, BOAT, MOTORCYCLE DEALERS	4412	4	174,529	12	11,768
AUTOMOTIVE PARTS & TIRE	4413	30	1,295,986	68	4,134,581
FURNITURE & HOME FURNISHING	442	42	571,995	104	5,597,555
ELECTRONICS & APPLIANCES	443	98	1,549,445	194	12,763,257
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	687,462	68	10,346,806
COMPUTERS & SOFTWARE	44312	62	857,945	123	2,399,888
CAMERA & PHOTO SUPPLIES	44313	D	D	3	16,563
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	1,088,211	122	13,373,476
BUILDING MATERIALS	4441	37	1,073,268	107	13,216,162
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	14,944	15	157,314
FOOD & BEVERAGE STORES	445	22	2,935,692	43	4,178,269
GROCERY & CONVENIENCE STORES	4451	5	2,920,448	11	4,086,145
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	15,244	32	92,124
DRUG/HEALTH STORES	446	57	619,740	116	2,672,832
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	727,275	23	2,679,518
APPAREL & ACCESSORIES	448	91	635,541	142	12,308,350
CLOTHING & SHOE STORES	4481, 4482	81	430,850	122	10,921,503
JEWELRY & LUGGAGE STORES	4483	10	204,691	20	1,386,847
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	96	4,593,398	155	8,379,745
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	399,038	115	6,906,785
BOOK/PERIODICAL/MUSIC STORE	4512	36	4,194,360	40	1,472,960
GENERAL MERCHANDISE STORES	452	13	10,094,458	23	58,467,790
DEPARTMENT STORES	4521	4	82,803	8	19,604,265
GENERAL MERCHANDISE STORES	4529	9	10,011,655	15	38,863,525
E-COMMERCE & MAIL ORDER	4541	132	1,639,989	176	2,453,770
MISCELLANEOUS RETAILERS	453, 4542, 4543	384	4,376,420	833	16,418,111
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>876</u>	<u>13</u>	<u>199,298</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>4,352</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>166,216</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>249</u>	<u>7,957,706</u>	<u>1,368</u>	<u>37,977,521</u>
CONSTRUCTION OF BUILDINGS	236	62	3,121,238	278	25,558,674
HEAVY CONSTRUCTION & HIGHWAYS	237	10	175,030	40	2,047,840
SPECIAL TRADE CONTRACTORS	238	177	4,661,439	1,050	10,371,007
<u>MANUFACTURING</u>	<u>31-33</u>	<u>178</u>	<u>3,625,361</u>	<u>439</u>	<u>10,165,884</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>703</u>	<u>10,758,664</u>	<u>1,167</u>	<u>16,296,433</u>
DURABLE GOODS	423	501	9,323,481	826	13,792,603
NONDURABLE GOODS	424	197	1,430,205	328	2,463,576
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	4,978	13	40,253
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>384,272</u>	<u>25</u>	<u>411,092</u>
<u>INFORMATION</u>	<u>51</u>	<u>158</u>	<u>3,169,709</u>	<u>272</u>	<u>9,006,839</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>295,137</u>	<u>83</u>	<u>3,505,105</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>86</u>	<u>986,595</u>	<u>235</u>	<u>5,393,456</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>161</u>	<u>2,024,984</u>	<u>321</u>	<u>2,597,985</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>176</u>	<u>3,032,639</u>	<u>740</u>	<u>6,884,112</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>685,746</u>	<u>37</u>	<u>1,679,763</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>85</u>	<u>11,013,727</u>	<u>172</u>	<u>31,172,268</u>
ACCOMMODATIONS	721	9	1,411,351	8	1,784,597
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	9,602,376	164	29,387,671
<u>OTHER SERVICES</u>	<u>81</u>	<u>86</u>	<u>2,087,127</u>	<u>429</u>	<u>8,745,433</u>
REPAIR & MAINTENANCE	811	43	1,595,381	311	6,493,292
PERSONAL SERVICE	812	37	488,987	97	2,005,901
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	2,760	21	246,239
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>52,714</u>	<u>6</u>	<u>22,511</u>
<b>TOTAL ALL INDUSTRIES</b>		<u>2,982</u>	<u>\$82,551,032</u>	<u>7,370</u>	<u>\$363,433,394</u>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,063</b>	<b>\$190,645,910</b>	<b>2,218</b>	<b>\$255,154,487</b>
MOTOR VEHICLES & PARTS	441	69	5,109,255	104	87,382,213
NEW & USED AUTO DEALERS	4411	17	1,659,784	31	75,325,135
RV, BOAT, MOTORCYCLE DEALERS	4412	8	416,722	14	5,445,952
AUTOMOTIVE PARTS & TIRE	4413	44	3,032,749	59	6,611,125
FURNITURE & HOME FURNISHING	442	137	9,063,432	129	33,164,660
ELECTRONICS & APPLIANCES	443	248	67,224,262	232	30,028,136
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	44,606,582	67	2,038,797
COMPUTERS & SOFTWARE	44312	180	22,617,258	161	27,981,140
CAMERA & PHOTO SUPPLIES	44313	3	422	4	8,199
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	9,605,396	157	11,392,379
BUILDING MATERIALS	4441	125	9,472,116	130	10,931,538
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	133,279	27	460,842
FOOD & BEVERAGE STORES	445	70	9,203,539	81	9,655,186
GROCERY & CONVENIENCE STORES	4451	17	7,930,396	38	9,064,609
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	1,273,143	43	590,578
DRUG/HEALTH STORES	446	113	4,940,594	145	7,382,003
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,331,102	32	4,023,676
APPAREL & ACCESSORIES	448	135	9,324,670	139	3,280,619
CLOTHING & SHOE STORES	4481, 4482	118	8,837,138	117	1,795,992
JEWELRY & LUGGAGE STORES	4483	17	487,532	22	1,484,627
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	8,592,483	145	2,922,080
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	98	7,163,389	93	2,555,710
BOOK/PERIODICAL/MUSIC STORE	4512	47	1,429,094	52	366,370
GENERAL MERCHANDISE STORES	452	17	34,088,322	23	42,503,012
DEPARTMENT STORES	4521	7	24,408,707	8	12,692,644
GENERAL MERCHANDISE STORES	4529	10	9,679,614	15	29,810,368
E-COMMERCE & MAIL ORDER	4541	191	9,689,682	191	3,593,083
MISCELLANEOUS RETAILERS	453, 4542, 4543	772	22,473,174	840	19,827,441
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>17</b>	<b>39,061</b>	<b>19</b>	<b>73,575</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>190,744</b>	<b>9</b>	<b>94,471</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>102,862</b>	<b>7</b>	<b>543,229</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,906</b>	<b>51,259,836</b>	<b>1,976</b>	<b>33,794,857</b>
CONSTRUCTION OF BUILDINGS	236	437	27,349,427	453	13,951,556
HEAVY CONSTRUCTION & HIGHWAYS	237	46	2,134,582	58	3,578,541
SPECIAL TRADE CONTRACTORS	238	1,423	21,775,826	1,465	16,264,761
<b>MANUFACTURING</b>	<b>31-33</b>	<b>551</b>	<b>5,891,811</b>	<b>535</b>	<b>11,625,449</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,250</b>	<b>60,337,370</b>	<b>1,378</b>	<b>26,853,060</b>
DURABLE GOODS	423	876	56,681,111	992	22,495,902
NONDURABLE GOODS	424	361	3,456,597	368	4,244,679
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	199,662	18	112,479
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>29</b>	<b>512,873</b>	<b>34</b>	<b>640,354</b>
<b>INFORMATION</b>	<b>51</b>	<b>299</b>	<b>30,616,669</b>	<b>349</b>	<b>21,197,668</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>67</b>	<b>3,117,037</b>	<b>87</b>	<b>4,777,667</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>243</b>	<b>10,804,804</b>	<b>261</b>	<b>10,514,839</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>506</b>	<b>18,739,200</b>	<b>434</b>	<b>8,377,693</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>933</b>	<b>14,081,021</b>	<b>866</b>	<b>9,232,237</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>55</b>	<b>2,366,622</b>	<b>45</b>	<b>3,004,046</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>210</b>	<b>54,280,642</b>	<b>266</b>	<b>41,032,222</b>
ACCOMMODATIONS	721	6	7,655,187	15	4,392,247
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	204	46,625,455	251	36,639,975
<b>OTHER SERVICES</b>	<b>81</b>	<b>417</b>	<b>13,889,287</b>	<b>495</b>	<b>10,941,541</b>
REPAIR & MAINTENANCE	811	291	9,293,626	353	8,374,699
PERSONAL SERVICE	812	107	4,480,736	126	2,392,168
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	114,925	16	174,675
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>155,411</b>	<b>5</b>	<b>67,152</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,560</b>	<b>\$457,031,161</b>	<b>8,984</b>	<b>\$437,924,546</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,460</u>	<u>93,228,596</u>	<u>\$810</u>	<u>\$22,612,609</u>
MOTOR VEHICLES & PARTS	441	66	13,304,029	45	2,325,533
NEW & USED AUTO DEALERS	4411	15	9,094,875	12	497,566
RV, BOAT, MOTORCYCLE DEALERS	4412	11	631,174	6	111,939
AUTOMOTIVE PARTS & TIRE	4413	40	3,577,980	27	1,716,027
FURNITURE & HOME FURNISHING	442	66	4,019,733	39	331,029
ELECTRONICS & APPLIANCES	443	141	4,041,318	72	2,598,412
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	1,103,687	29	516,969
COMPUTERS & SOFTWARE	44312	97	2,937,200	43	2,081,443
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	12,484,936	67	957,452
BUILDING MATERIALS	4441	70	11,905,599	60	914,908
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	579,336	7	42,544
FOOD & BEVERAGE STORES	445	40	7,275,400	29	3,873,766
GROCERY & CONVENIENCE STORES	4451	8	7,209,516	16	3,471,040
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	65,884	13	402,725
DRUG/HEALTH STORES	446	103	3,682,995	31	59,043
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	3,920,392	12	652,136
APPAREL & ACCESSORIES	448	100	4,215,817	52	139,276
CLOTHING & SHOE STORES	4481, 4482	87	3,819,102	47	134,737
JEWELRY & LUGGAGE STORES	4483	13	396,715	5	4,539
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	3,445,654	56	161,398
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	1,899,337	33	78,817
BOOK/PERIODICAL/MUSIC STORE	4512	41	1,546,317	23	82,580
GENERAL MERCHANDISE STORES	452	17	23,927,072	9	140,829
DEPARTMENT STORES	4521	7	6,364,490	3	67,029
GENERAL MERCHANDISE STORES	4529	10	17,562,582	6	73,800
E-COMMERCE & MAIL ORDER	4541	162	2,200,343	78	402,182
MISCELLANEOUS RETAILERS	453, 4542, 4543	549	10,710,907	320	10,971,554
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>567,189</u>	<u>9</u>	<u>98,878</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>480,753</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>709</u>	<u>30,741,741</u>	<u>543</u>	<u>35,881,159</u>
CONSTRUCTION OF BUILDINGS	236	167	11,920,901	110	30,444,644
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,367,238	20	1,848,445
SPECIAL TRADE CONTRACTORS	238	511	17,453,602	413	3,588,070
<u>MANUFACTURING</u>	<u>31-33</u>	<u>311</u>	<u>4,593,063</u>	<u>161</u>	<u>1,302,888</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>985</u>	<u>19,203,697</u>	<u>468</u>	<u>4,357,861</u>
DURABLE GOODS	423	708	15,491,431	327	2,544,897
NONDURABLE GOODS	424	265	3,598,014	130	1,644,211
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	114,252	11	168,753
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>219,109</u>	<u>28</u>	<u>17,108,120</u>
<u>INFORMATION</u>	<u>51</u>	<u>234</u>	<u>8,684,003</u>	<u>134</u>	<u>4,269,214</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>482,020</u>	<u>36</u>	<u>166,273</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>184</u>	<u>7,370,092</u>	<u>128</u>	<u>37,975,285</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>265</u>	<u>6,084,814</u>	<u>128</u>	<u>1,731,717</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>349</u>	<u>4,049,390</u>	<u>291</u>	<u>1,647,251</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>26</u>	<u>2,382,508</u>	<u>7</u>	<u>236,834</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>126</u>	<u>25,049,873</u>	<u>108</u>	<u>55,254,923</u>
ACCOMMODATIONS	721	13	4,246,543	31	30,315,404
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	113	20,803,330	77	24,939,519
<u>OTHER SERVICES</u>	<u>81</u>	<u>177</u>	<u>5,626,942</u>	<u>141</u>	<u>8,478,878</u>
REPAIR & MAINTENANCE	811	106	3,872,408	101	1,283,711
PERSONAL SERVICE	812	59	1,625,145	36	7,190,861
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	129,389	4	4,307
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>653</u>	<u>4</u>	<u>21,989</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$4,920</b>	<b>208,839,403</b>	<b>\$3,000</b>	<b>\$191,189,498</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$6,821</u>	<u>1,179,107,290</u>	<u>\$921</u>	<u>\$25,431,215</u>
MOTOR VEHICLES & PARTS	441	316	168,779,064	56	2,858,416
NEW & USED AUTO DEALERS	4411	98	128,462,420	9	101,422
RV, BOAT, MOTORCYCLE DEALERS	4412	93	23,671,252	9	1,149,383
AUTOMOTIVE PARTS & TIRE	4413	125	16,645,392	38	1,607,611
FURNITURE & HOME FURNISHING	442	406	64,766,502	39	539,857
ELECTRONICS & APPLIANCES	443	600	104,958,098	82	1,141,378
APPLIANCES, TV & OTHER ELECTRONICS	44311	171	30,041,257	31	474,250
COMPUTERS & SOFTWARE	44312	419	70,470,058	49	666,265
CAMERA & PHOTO SUPPLIES	44313	10	4,446,782	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	417	69,944,166	59	1,592,512
BUILDING MATERIALS	4441	325	67,142,797	51	1,569,400
LAWN & GARDEN SUPPLIES & EQUIP.	4442	92	2,801,369	8	23,113
FOOD & BEVERAGE STORES	445	565	99,708,285	15	1,784,978
GROCERY & CONVENIENCE STORES	4451	333	88,947,064	7	1,778,161
OTHER FOOD & BEVERAGE STORES	4452, 4453	232	10,761,221	8	6,818
DRUG/HEALTH STORES	446	339	57,438,591	59	241,990
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	129	21,574,717	11	1,234,436
APPAREL & ACCESSORIES	448	579	127,844,826	68	212,560
CLOTHING & SHOE STORES	4481, 4482	446	115,910,342	59	110,267
JEWELRY & LUGGAGE STORES	4483	133	11,934,484	9	102,293
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	444	77,152,928	71	305,958
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	274	48,736,361	40	73,080
BOOK/PERIODICAL/MUSIC STORE	4512	170	28,416,567	31	232,878
GENERAL MERCHANDISE STORES	452	42	140,745,812	14	12,901,327
DEPARTMENT STORES	4521	9	60,930,502	4	181,866
GENERAL MERCHANDISE STORES	4529	33	79,815,310	10	12,719,461
E-COMMERCE & MAIL ORDER	4541	364	45,122,582	109	456,078
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,620	201,071,719	338	2,161,724
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>57</u>	<u>725,087</u>	<u>5</u>	<u>31,317</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>660,386</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>134,150</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,865</u>	<u>590,589,118</u>	<u>292</u>	<u>5,032,711</u>
CONSTRUCTION OF BUILDINGS	236	2,388	398,789,402	59	3,714,241
HEAVY CONSTRUCTION & HIGHWAYS	237	166	20,317,117	7	44,237
SPECIAL TRADE CONTRACTORS	238	4,311	171,482,599	226	1,274,234
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,771</u>	<u>108,099,925</u>	<u>160</u>	<u>739,726</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,003</u>	<u>298,412,267</u>	<u>566</u>	<u>3,567,176</u>
DURABLE GOODS	423	2,061	247,527,182	405	2,814,334
NONDURABLE GOODS	424	905	49,497,073	159	743,274
ELECTRONIC MARKETS, AGENTS & BROKERS	425	37	1,388,012	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>210</u>	<u>22,278,959</u>	<u>5</u>	<u>14,832</u>
<u>INFORMATION</u>	<u>51</u>	<u>738</u>	<u>184,596,993</u>	<u>164</u>	<u>1,883,310</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>177</u>	<u>33,744,795</u>	<u>37</u>	<u>455,081</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>709</u>	<u>92,809,988</u>	<u>110</u>	<u>817,051</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,953</u>	<u>101,813,747</u>	<u>125</u>	<u>588,934</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,736</u>	<u>104,064,943</u>	<u>199</u>	<u>1,214,373</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>393</u>	<u>32,151,431</u>	<u>15</u>	<u>238,196</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,536</u>	<u>567,898,752</u>	<u>60</u>	<u>5,007,107</u>
ACCOMMODATIONS	721	144	130,410,850	4	183,702
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,392	437,487,901	56	4,823,405
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,999</u>	<u>136,419,635</u>	<u>116</u>	<u>1,420,576</u>
REPAIR & MAINTENANCE	811	1,206	71,616,458	72	953,239
PERSONAL SERVICE	812	693	61,479,877	35	373,952
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	100	3,323,300	9	93,385
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>779,726</u>	<u>5</u>	<u>4,599</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$30,014</b>	<b>3,454,299,245</b>	<b>\$2,783</b>	<b>\$46,484,712</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$2,968</u>	<u>400,276,824</u>	<u>\$722</u>	<u>\$27,986,259</u>
MOTOR VEHICLES & PARTS	441	186	65,386,841	32	5,746,941
NEW & USED AUTO DEALERS	4411	71	52,470,790	8	3,459,576
RV, BOAT, MOTORCYCLE DEALERS	4412	29	1,845,617	D	D
AUTOMOTIVE PARTS & TIRE	4413	86	11,070,433	22	2,286,729
FURNITURE & HOME FURNISHING	442	117	15,292,459	24	200,713
ELECTRONICS & APPLIANCES	443	333	29,693,663	56	833,605
APPLIANCES, TV & OTHER ELECTRONICS	44311	101	15,453,193	26	686,745
COMPUTERS & SOFTWARE	44312	227	14,186,517	29	144,047
CAMERA & PHOTO SUPPLIES	44313	5	53,952	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	162	35,650,672	42	1,822,355
BUILDING MATERIALS	4441	126	32,421,015	32	1,551,625
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	3,229,657	10	270,730
FOOD & BEVERAGE STORES	445	138	31,227,110	29	2,361,065
GROCERY & CONVENIENCE STORES	4451	63	30,087,705	19	2,344,519
OTHER FOOD & BEVERAGE STORES	4452, 4453	75	1,139,406	10	16,546
DRUG/HEALTH STORES	446	196	15,602,405	44	483,434
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	7,164,952	10	997,580
APPAREL & ACCESSORIES	448	213	31,576,839	60	758,556
CLOTHING & SHOE STORES	4481, 4482	179	26,760,020	56	729,172
JEWELRY & LUGGAGE STORES	4483	34	4,816,819	4	29,385
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	213	25,913,931	55	406,643
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	18,105,494	33	351,023
BOOK/PERIODICAL/MUSIC STORE	4512	80	7,808,437	22	55,620
GENERAL MERCHANDISE STORES	452	24	87,689,928	12	11,821,677
DEPARTMENT STORES	4521	8	29,207,570	4	1,176,904
GENERAL MERCHANDISE STORES	4529	16	58,482,359	8	10,644,773
E-COMMERCE & MAIL ORDER	4541	222	6,191,151	93	270,597
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,112	48,886,874	265	2,283,094
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>103,184</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>63,095</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>181,931</u>	<u>3</u>	<u>11,263</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,528</u>	<u>59,655,816</u>	<u>236</u>	<u>8,439,971</u>
CONSTRUCTION OF BUILDINGS	236	436	29,409,499	57	6,995,002
HEAVY CONSTRUCTION & HIGHWAYS	237	45	2,124,347	8	76,142
SPECIAL TRADE CONTRACTORS	238	1,047	28,121,970	171	1,368,828
<u>MANUFACTURING</u>	<u>31-33</u>	<u>681</u>	<u>16,457,466</u>	<u>100</u>	<u>687,934</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,776</u>	<u>72,186,563</u>	<u>483</u>	<u>7,060,031</u>
DURABLE GOODS	423	1,254	59,323,731	341	3,697,866
NONDURABLE GOODS	424	500	12,698,915	137	3,352,361
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	163,917	5	9,804
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>51</u>	<u>1,063,720</u>	<u>9</u>	<u>55,699</u>
<u>INFORMATION</u>	<u>51</u>	<u>412</u>	<u>43,564,114</u>	<u>131</u>	<u>2,487,976</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>118</u>	<u>8,163,761</u>	<u>43</u>	<u>264,367</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>328</u>	<u>16,449,554</u>	<u>86</u>	<u>992,032</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>599</u>	<u>34,048,051</u>	<u>101</u>	<u>537,070</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>862</u>	<u>23,500,581</u>	<u>142</u>	<u>409,998</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>75</u>	<u>4,199,011</u>	<u>9</u>	<u>330,441</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>533</u>	<u>105,721,581</u>	<u>55</u>	<u>5,449,186</u>
ACCOMMODATIONS	721	42	18,726,128	5	481,914
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	491	86,995,453	50	4,967,272
<u>OTHER SERVICES</u>	<u>81</u>	<u>625</u>	<u>28,232,707</u>	<u>97</u>	<u>1,702,964</u>
REPAIR & MAINTENANCE	811	374	16,430,933	61	1,213,946
PERSONAL SERVICE	812	211	10,511,091	26	379,643
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	1,290,683	10	109,375
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>498,374</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$10,595</b>	<b>814,366,331</b>	<b>\$2,223</b>	<b>\$56,437,937</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>\$3,385</b>	<b>461,870,471</b>	<b>\$1,334</b>	<b>\$230,537,603</b>
MOTOR VEHICLES & PARTS	441	222	130,292,806	50	16,817,058
NEW & USED AUTO DEALERS	4411	80	110,758,112	15	12,766,633
RV, BOAT, MOTORCYCLE DEALERS	4412	34	7,942,809	4	1,335,756
AUTOMOTIVE PARTS & TIRE	4413	108	11,591,885	31	2,714,669
FURNITURE & HOME FURNISHING	442	173	11,443,506	83	10,672,340
ELECTRONICS & APPLIANCES	443	348	40,080,702	173	44,174,342
APPLIANCES, TV & OTHER ELECTRONICS	44311	104	25,614,626	44	18,051,132
COMPUTERS & SOFTWARE	44312	238	14,427,710	126	25,567,519
CAMERA & PHOTO SUPPLIES	44313	6	38,366	3	555,691
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	231	34,591,997	87	11,890,465
BUILDING MATERIALS	4441	194	33,884,811	76	11,691,294
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	707,185	11	199,171
FOOD & BEVERAGE STORES	445	183	26,139,632	44	3,364,327
GROCERY & CONVENIENCE STORES	4451	110	25,288,850	20	2,770,432
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	850,782	24	593,895
DRUG/HEALTH STORES	446	197	13,260,578	70	7,122,122
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	13,192,509	17	1,797,370
APPAREL & ACCESSORIES	448	235	40,520,579	128	51,316,819
CLOTHING & SHOE STORES	4481, 4482	191	34,155,388	113	46,678,245
JEWELRY & LUGGAGE STORES	4483	44	6,365,191	15	4,638,574
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	230	26,543,809	75	16,457,093
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	20,996,443	55	13,735,522
BOOK/PERIODICAL/MUSIC STORE	4512	89	5,547,365	20	2,721,570
GENERAL MERCHANDISE STORES	452	34	71,176,149	17	50,312,470
DEPARTMENT STORES	4521	8	33,199,061	7	32,190,086
GENERAL MERCHANDISE STORES	4529	26	37,977,088	10	18,122,384
E-COMMERCE & MAIL ORDER	4541	234	8,003,148	102	1,617,014
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,238	46,625,055	488	14,996,184
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>34</b>	<b>1,156,191</b>	<b>7</b>	<b>13,879</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>189,928</b>	<b>5</b>	<b>16,586</b>
<b>UTILITIES</b>	<b>22</b>	<b>13</b>	<b>791,911</b>	<b>3</b>	<b>124,163</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,566</b>	<b>117,476,088</b>	<b>792</b>	<b>29,257,610</b>
CONSTRUCTION OF BUILDINGS	236	646	64,759,109	162	15,996,437
HEAVY CONSTRUCTION & HIGHWAYS	237	99	18,180,530	29	1,443,737
SPECIAL TRADE CONTRACTORS	238	1,821	34,536,449	601	11,817,437
<b>MANUFACTURING</b>	<b>31-33</b>	<b>862</b>	<b>19,417,074</b>	<b>317</b>	<b>4,484,707</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,927</b>	<b>62,539,543</b>	<b>889</b>	<b>32,780,375</b>
DURABLE GOODS	423	1,350	51,128,852	634	30,290,753
NONDURABLE GOODS	424	560	10,586,272	245	2,434,769
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	824,419	10	54,853
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>77</b>	<b>5,530,039</b>	<b>24</b>	<b>946,299</b>
<b>INFORMATION</b>	<b>51</b>	<b>433</b>	<b>39,000,806</b>	<b>209</b>	<b>11,610,899</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>122</b>	<b>8,990,070</b>	<b>48</b>	<b>805,834</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>383</b>	<b>26,839,362</b>	<b>186</b>	<b>12,563,679</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>639</b>	<b>13,854,653</b>	<b>253</b>	<b>5,192,092</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,148</b>	<b>19,155,863</b>	<b>418</b>	<b>6,352,546</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>80</b>	<b>5,205,412</b>	<b>20</b>	<b>2,856,511</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>586</b>	<b>97,409,718</b>	<b>179</b>	<b>49,600,130</b>
ACCOMMODATIONS	721	34	11,370,254	24	11,823,262
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	552	86,039,464	155	37,776,869
<b>OTHER SERVICES</b>	<b>81</b>	<b>841</b>	<b>30,082,390</b>	<b>229</b>	<b>4,337,400</b>
REPAIR & MAINTENANCE	811	609	22,710,396	178	2,526,921
PERSONAL SERVICE	812	194	6,839,018	46	1,809,615
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	532,977	5	864
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>13</b>	<b>268,279</b>	<b>3</b>	<b>32,927</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$13,114</b>	<b>909,779,400</b>	<b>\$4,916</b>	<b>\$391,513,241</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$2,529</u>	<u>244,262,821</u>	<u>\$1,174</u>	<u>\$42,095,137</u>
MOTOR VEHICLES & PARTS	441	120	42,574,680	62	10,728,087
NEW & USED AUTO DEALERS	4411	22	33,950,631	15	7,164,727
RV, BOAT, MOTORCYCLE DEALERS	4412	21	1,283,123	12	1,430,411
AUTOMOTIVE PARTS & TIRE	4413	77	7,340,927	35	2,132,949
FURNITURE & HOME FURNISHING	442	110	8,562,081	35	645,428
ELECTRONICS & APPLIANCES	443	266	11,056,680	113	1,954,276
APPLIANCES, TV & OTHER ELECTRONICS	44311	67	4,880,864	29	620,843
COMPUTERS & SOFTWARE	44312	194	6,119,324	81	1,323,393
CAMERA & PHOTO SUPPLIES	44313	5	56,492	3	10,040
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	149	12,936,334	71	2,059,347
BUILDING MATERIALS	4441	116	12,402,022	56	1,799,204
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	534,312	15	260,144
FOOD & BEVERAGE STORES	445	107	18,868,571	40	5,903,871
GROCERY & CONVENIENCE STORES	4451	43	17,457,900	12	5,496,880
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	1,410,671	28	406,991
DRUG/HEALTH STORES	446	155	8,875,928	75	1,558,329
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	8,676,776	14	1,250,143
APPAREL & ACCESSORIES	448	170	17,975,999	93	1,171,024
CLOTHING & SHOE STORES	4481, 4482	139	16,254,662	81	866,729
JEWELRY & LUGGAGE STORES	4483	31	1,721,337	12	304,296
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	178	11,182,117	101	3,668,499
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	115	7,642,170	65	1,416,060
BOOK/PERIODICAL/MUSIC STORE	4512	63	3,539,947	36	2,252,439
GENERAL MERCHANDISE STORES	452	26	67,131,729	14	6,779,532
DEPARTMENT STORES	4521	8	23,927,364	6	3,726,291
GENERAL MERCHANDISE STORES	4529	18	43,204,366	8	3,053,241
E-COMMERCE & MAIL ORDER	4541	228	6,165,747	131	815,859
MISCELLANEOUS RETAILERS	453, 4542, 4543	962	30,256,179	425	5,560,741
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>121,321</u>	<u>14</u>	<u>176,822</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>219,041</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,193,513</u>	<u>3</u>	<u>65,148</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,704</u>	<u>74,411,854</u>	<u>349</u>	<u>14,581,655</u>
CONSTRUCTION OF BUILDINGS	236	412	35,008,443	97	8,818,276
HEAVY CONSTRUCTION & HIGHWAYS	237	52	4,728,183	12	741,220
SPECIAL TRADE CONTRACTORS	238	1,240	34,675,228	240	5,022,160
<u>MANUFACTURING</u>	<u>31-33</u>	<u>563</u>	<u>7,025,016</u>	<u>220</u>	<u>1,575,899</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,614</u>	<u>39,668,399</u>	<u>824</u>	<u>10,850,267</u>
DURABLE GOODS	423	1,147	33,558,892	591	7,731,068
NONDURABLE GOODS	424	450	6,007,474	226	3,097,267
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	102,033	7	21,932
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>62</u>	<u>2,014,552</u>	<u>10</u>	<u>93,016</u>
<u>INFORMATION</u>	<u>51</u>	<u>373</u>	<u>34,815,454</u>	<u>199</u>	<u>5,876,991</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>103</u>	<u>5,649,098</u>	<u>60</u>	<u>762,414</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>298</u>	<u>11,522,405</u>	<u>125</u>	<u>1,446,585</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>498</u>	<u>10,462,186</u>	<u>185</u>	<u>1,463,416</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>839</u>	<u>15,352,961</u>	<u>249</u>	<u>1,887,600</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>75</u>	<u>5,576,672</u>	<u>14</u>	<u>799,064</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>398</u>	<u>75,835,967</u>	<u>111</u>	<u>14,728,794</u>
ACCOMMODATIONS	721	23	9,944,611	22	2,448,641
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	375	65,891,356	89	12,280,153
<u>OTHER SERVICES</u>	<u>81</u>	<u>567</u>	<u>18,495,943</u>	<u>165</u>	<u>4,738,096</u>
REPAIR & MAINTENANCE	811	365	13,826,479	104	3,823,141
PERSONAL SERVICE	812	173	4,322,720	48	791,564
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	346,743	13	123,391
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>100.883</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$9,660</b>	<b>546,728,087</b>	<b>\$3,706</b>	<b>\$101,155,514</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
1ST QUARTER, 2011

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,371</u>	<u>81,428,571</u>	<u>\$1,893</u>	<u>\$169,350,380</u>
MOTOR VEHICLES & PARTS	441	83	20,995,464	159	45,597,398
NEW & USED AUTO DEALERS	4411	21	17,308,280	62	35,394,929
RV, BOAT, MOTORCYCLE DEALERS	4412	12	612,198	26	3,823,650
AUTOMOTIVE PARTS & TIRE	4413	50	3,074,986	71	6,378,819
FURNITURE & HOME FURNISHING	442	56	1,540,259	69	4,863,005
ELECTRONICS & APPLIANCES	443	138	2,284,110	209	9,320,412
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	782,440	61	6,771,646
COMPUTERS & SOFTWARE	44312	98	1,486,116	146	2,531,037
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	10,736,069	103	16,624,367
BUILDING MATERIALS	4441	56	10,303,461	79	13,725,333
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	432,607	24	2,899,034
FOOD & BEVERAGE STORES	445	31	4,856,715	86	12,814,015
GROCERY & CONVENIENCE STORES	4451	13	4,729,475	43	12,520,653
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	127,240	43	293,362
DRUG/HEALTH STORES	446	91	2,351,802	119	5,979,907
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,068,649	30	4,096,831
APPAREL & ACCESSORIES	448	101	2,763,549	122	3,059,892
CLOTHING & SHOE STORES	4481, 4482	87	2,432,941	103	2,292,137
JEWELRY & LUGGAGE STORES	4483	14	330,608	19	767,755
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	3,571,586	127	5,523,718
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	2,362,650	89	4,842,278
BOOK/PERIODICAL/MUSIC STORE	4512	34	1,208,936	38	681,440
GENERAL MERCHANDISE STORES	452	19	19,512,686	21	43,190,873
DEPARTMENT STORES	4521	5	6,995,078	7	8,956,335
GENERAL MERCHANDISE STORES	4529	14	12,517,609	14	34,234,538
E-COMMERCE & MAIL ORDER	4541	147	1,516,962	165	2,096,141
MISCELLANEOUS RETAILERS	453, 4542, 4543	523	10,230,720	683	16,183,821
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>11</u>	<u>40,765</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>73,862</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>27,320</u>	<u>4</u>	<u>17,649</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>458</u>	<u>18,578,384</u>	<u>661</u>	<u>21,523,434</u>
CONSTRUCTION OF BUILDINGS	236	114	11,381,455	168	10,122,954
HEAVY CONSTRUCTION & HIGHWAYS	237	17	462,606	22	540,918
SPECIAL TRADE CONTRACTORS	238	327	6,734,323	471	10,859,561
<u>MANUFACTURING</u>	<u>31-33</u>	<u>276</u>	<u>2,693,619</u>	<u>382</u>	<u>6,354,701</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>943</u>	<u>17,295,505</u>	<u>1,207</u>	<u>27,963,830</u>
DURABLE GOODS	423	680	13,010,694	863	21,991,756
NONDURABLE GOODS	424	252	4,222,382	326	5,873,498
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	62,429	18	98,577
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>41,752</u>	<u>35</u>	<u>602,957</u>
<u>INFORMATION</u>	<u>51</u>	<u>231</u>	<u>6,260,128</u>	<u>270</u>	<u>17,404,428</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>63</u>	<u>1,450,549</u>	<u>91</u>	<u>2,333,859</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>152</u>	<u>3,910,572</u>	<u>213</u>	<u>11,306,992</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>233</u>	<u>5,814,501</u>	<u>297</u>	<u>4,122,722</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>303</u>	<u>3,506,835</u>	<u>450</u>	<u>6,044,067</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>26</u>	<u>804,849</u>	<u>37</u>	<u>2,222,668</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>127</u>	<u>18,394,289</u>	<u>231</u>	<u>39,873,625</u>
ACCOMMODATIONS	721	19	3,642,552	31	5,496,919
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	108	14,751,737	200	34,376,705
<u>OTHER SERVICES</u>	<u>81</u>	<u>227</u>	<u>6,882,584</u>	<u>348</u>	<u>12,145,871</u>
REPAIR & MAINTENANCE	811	156	5,919,259	237	9,513,922
PERSONAL SERVICE	812	57	845,015	90	2,302,945
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	118,310	21	329,003
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>14,526</u>	<u>9</u>	<u>106,006</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$4,437</b>	<b>167,121,103</b>	<b>\$6,143</b>	<b>\$321,487,816</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1st QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$717,581,524</u>	<u>\$468,510,790</u>	<u>\$2,536,400</u>
CROP & ANIMAL PRODUCTION	111,112	139,817,384	85,685,744	550,588
FORESTRY & LOGGING	113	396,428,176	292,154,321	1,249,223
FISHING & HUNTING	114	56,326,241	25,380,800	131,756
AG & FORESTRY SUPPORT ACTIVITIES	115	125,009,723	65,289,925	604,833
<u>MINING</u>	<u>21</u>	<u>123,187,861</u>	<u>104,996,749</u>	<u>532,560</u>
SAND & GRAVEL, QUARRYING	2123	66,391,370	49,714,580	254,686
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	56,796,491	55,282,169	277,874
<u>UTILITIES</u>	<u>22</u>	<u>377,771,323</u>	<u>340,851,817</u>	<u>5,724,446</u>
ELECTRIC POWER GENERATION & TRANS.	2211	67,239,922	62,009,085	955,676
NATURAL GAS DISTRIBUTION	2212	14,076,476	13,826,515	176,789
WATER & SEWER	2213	296,454,925	265,016,217	4,591,981
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,045,030,783</u>	<u>6,282,518,006</u>	<u>31,308,476</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,121,141,466	1,053,416,687	5,159,373
NONRESIDENTIAL BUILDING	2362	1,712,309,756	1,485,613,416	7,123,590
HEAVY CONSTRUCTION & HIGHWAYS	237	942,205,729	774,801,069	4,024,874
SPECIAL TRADE CONTRACTORS	238	3,269,373,832	2,968,686,834	15,000,639
PLUMBING & HEATING	23822	680,609,321	610,648,075	2,977,690
PAINTING	23832	101,833,930	91,426,033	447,985
ELECTRICAL	23821	786,241,391	716,707,395	3,823,419
MASONRY/DRYWALL	23814, 23831	211,467,897	194,530,979	943,803
ROOFING	23816	132,725,027	127,816,016	611,961
OTHER CONTRACTORS	238 not listed above	1,356,496,266	1,227,558,336	6,195,781
<u>MANUFACTURING</u>	<u>31-33</u>	<u>31,473,151,596</u>	<u>23,088,851,745</u>	<u>97,501,191</u>
FOOD PRODUCTS	311	2,524,958,691	1,282,742,887	4,524,036
MILLING OF GRAINS	3112	191,085,802	110,369,368	499,274
FRUITS & VEGETABLES	3114	365,783,243	84,560,598	407,014
DAIRY PRODUCTS	3115	28,562,370	16,982,424	82,218
MEAT PRODUCTS	3116	499,811,047	480,956,873	762,426
SEAFOOD PRODUCTS	3117	576,363,196	99,306,725	438,199
BAKERY PRODUCTS	3118	352,524,895	188,306,742	909,073
OTHER FOOD ITEMS	3111, 3113, 3119	510,828,138	302,260,157	1,425,832
BEVERAGES	312	547,169,720	391,182,734	1,913,581
TEXTILES	313,314	212,388,046	109,762,448	539,048
APPAREL	315	54,872,539	30,043,902	148,105
LEATHER & ALLIED PRODUCTS	316	11,067,119	6,218,808	30,814
LUMBER & WOOD PRODUCTS	321	1,644,725,134	991,786,797	4,305,194
SAWMILLS	3211	600,806,217	356,861,895	1,297,777
PLYWOOD & TRUSSES	3212	224,530,111	126,245,415	501,304
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	819,388,806	508,679,487	2,506,113
PAPER PRODUCTS	322	1,701,940,155	972,021,512	3,713,247
PULP & PAPER MILLS	3221	1,127,963,652	590,764,216	2,090,103
OTHER PAPER PRODUCTS	3222	573,976,503	381,257,296	1,623,144
COMMERCIAL PRINTING	323	219,659,066	190,943,168	1,025,451
PETROLEUM & COAL PRODUCTS	324	6,652,291,076	6,232,057,866	30,160,701
PETROLEUM REFINING	32411	6,547,477,239	6,170,496,023	29,862,338
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	104,813,837	61,561,843	298,363
CHEMICALS	325	968,539,053	628,471,244	2,988,065
CHEMICALS	3251	246,379,218	157,643,214	762,003
PESTICIDES & FERTILIZERS	3253	78,009,997	63,514,394	313,419
PHARMACEUTICALS	3254	191,633,184	123,516,730	605,764
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	452,516,654	283,796,906	1,306,879
PLASTICS & RUBBER PRODUCTS	326	530,342,305	318,131,945	1,532,255
NONMETALLIC MINERALS	327	634,715,999	489,429,038	2,017,390
PRIMARY METALS	331	873,486,225	616,054,448	2,586,864

TABLE 5: BUSINESS & OCCUPATION TAX:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE BY INDUSTRY (NAICS)  
 1st QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	309,668,920	181,093,252	859,476
ALUMINUM SMELTING	3313	294,294,387	272,606,052	942,579
OTHER NONFERROUS METALS	3314	47,308,505	37,851,910	183,173
FOUNDRIES	3315	222,214,413	124,503,234	601,636
FABRICATED METAL PRODUCTS	332	1,012,770,339	714,078,747	3,280,791
MACHINERY	333	1,234,494,496	750,776,112	3,642,604
FARM & CONSTRUCTION IMPLEMENTS	3331	94,917,200	57,839,335	280,193
INDUSTRIAL MACHINERY	3332	231,290,447	115,441,468	572,727
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	908,286,849	577,495,309	2,789,684
COMPUTERS & ELECTRONICS	334	2,279,352,588	1,248,880,171	6,100,210
COMPUTER HARDWARE	3341	98,113,385	43,337,633	235,201
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	90,527,488	45,672,730	221,585
AUDIO & VIDEO EQUIPMENT	3343	42,482,920	23,464,655	123,100
SEMICONDUCTORS	3344	675,540,941	340,604,074	1,361,832
INSTRUMENTS	3345	1,293,276,019	739,406,745	3,696,605
SOFTWARE REPRODUCTION	334611	74,001,244	52,218,834	435,836
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	5,410,591	4,175,500	26,051
ELECTRICAL EQUIPMENT & APPLIANCES	335	442,005,973	221,663,410	1,039,644
LIGHTING EQUIPMENT	3351	81,199,472	16,721,655	80,908
HOUSEHOLD APPLIANCES	3352	61,788,121	29,811,218	147,072
OTHER ELECTRIC EQUIPMENT	3353, 3359	299,018,380	175,130,537	811,664
TRANSPORTATION EQUIPMENT	336	8,663,369,183	7,284,226,494	24,881,005
MOTOR VEHICLES & PARTS	3361, 3362, 3363	347,455,039	218,575,458	1,061,964
AIRCRAFT, AEROSPACE & PARTS	3364	7,869,338,198	6,769,106,696	22,388,461
SHIPS & BOATS	3366	395,237,386	255,286,022	1,233,371
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	51,338,560	41,258,318	197,209
FURNITURE & RELATED PRODUCTS	337	333,645,337	159,245,930	772,342
OTHER MANUFACTURING	339	931,358,552	451,134,084	2,299,844
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>28,561,152,422</u>	<u>20,260,403,078</u>	<u>96,262,470</u>
DURABLE GOODS	423	13,444,977,013	9,476,056,408	48,088,351
MOTOR VEHICLES & PARTS	4231	1,548,459,443	1,414,329,074	6,938,407
FURNITURE & HOME FURNISHINGS	4232	296,346,634	218,025,188	1,082,116
LUMBER & CONSTRUCTION MATERIALS	4233	1,031,661,290	686,585,589	3,252,313
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,553,125,490	2,070,569,646	10,818,266
ELECTRICAL EQUIPMENT	4236	2,032,468,117	1,628,497,833	8,958,843
HARDWARE, PLUMBING, HEATING EQUIP.	4237	615,071,153	520,381,266	2,501,662
MACHINERY & EQUIPMENT	4238	2,613,682,918	1,832,348,624	8,769,891
OTHER DURABLE GOODS	4235, 4239	2,754,161,968	1,105,319,188	5,766,853
NONDURABLE GOODS:	424	14,780,629,788	10,618,600,436	47,019,238
PAPER & PAPER PRODUCTS	4241	493,459,732	364,165,927	1,757,881
DRUGS & SUNDRIES	4242	1,648,102,002	1,514,216,517	4,331,497
APPAREL	4243	733,940,499	281,625,262	1,416,685
FOOD PRODUCTS	4244	6,130,477,132	3,798,315,027	16,908,086
FARM PRODUCTS	4245	224,332,379	120,099,179	613,908
CHEMICALS & PLASTICS	4246	725,182,704	576,950,645	2,781,389
PETROLEUM PRODUCTS	4247	2,178,629,658	2,008,661,109	9,787,002
OTHER NONDURABLE GOODS	4248, 4249	2,646,505,682	1,954,566,770	9,422,790
ELECTRONIC MARKETS, AGENTS, BROKERS	425	335,545,621	165,746,234	1,154,881
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>27,201,314,610</u>	<u>21,257,212,868</u>	<u>106,219,081</u>
MOTOR VEHICLES & PARTS	441	4,231,467,548	3,804,687,262	19,119,804
NEW & USED AUTO DEALERS	4411	3,310,572,807	3,013,460,654	15,212,809
RV, BOAT, MOTORCYCLE DEALERS	4412	306,625,560	256,421,052	1,277,301
AUTOMOTIVE PARTS & TIRES	4413	614,269,181	534,805,556	2,629,694
FURNITURE & HOME FURNISHINGS	442	594,363,184	529,669,791	2,567,704
ELECTRONICS & APPLIANCES	443	1,271,869,538	1,112,591,993	6,350,428
HOUSEHOLD APPLIANCES	443111	96,783,129	90,503,992	442,906

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
1st QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	450,122,918	423,657,787	2,318,649
COMPUTERS & SOFTWARE	44312	712,422,427	588,502,067	3,540,935
CAMERAS & PHOTO SUPPLY	44313	12,541,064	9,928,147	47,938
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,275,231,448	1,195,713,240	5,727,003
BUILDING MATERIALS	4441	1,106,165,952	1,056,847,747	5,058,303
LAWN & GARDEN SUPPLIES	4442	169,065,496	138,865,493	668,700
FOOD & BEVERAGES (OFF-PREMISES)	445	3,368,568,887	3,216,519,758	15,528,258
GROCERY & CONVENIENCE STORES	4451	3,135,006,108	3,014,750,874	14,556,251
OTHER FOOD STORES/SPECIALTY FOODS	4452	201,897,977	175,513,894	816,959
BEER, WINE AND LIQUOR STORES	4453	31,664,802	26,254,990	155,048
DRUG STORES & PERSONAL CARE STORES	446	1,331,564,320	1,189,735,734	5,767,869
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,658,269,751	2,166,165,149	10,490,695
APPAREL & ACCESSORIES	448	1,035,152,473	833,215,121	4,071,258
CLOTHING STORES	4481	803,848,998	636,906,253	3,100,898
SHOE STORES	4482	93,215,018	92,210,023	459,189
JEWELRY & LUGGAGE STORES	4483	138,088,457	104,098,845	511,171
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	670,317,225	557,923,595	2,766,683
SPORTING GOODS	45111	367,271,529	284,721,515	1,416,779
HOBBY & TOY STORES	45112	79,006,556	69,807,433	331,212
SEWING SUPPLIES	45113	38,302,661	35,797,371	171,969
MUSICAL INSTRUMENTS	45114	35,539,952	32,480,525	170,756
BOOK, PERIODICAL & MUSIC STORES	45121	109,745,608	99,020,438	493,256
TAPES & CDs	45122	40,450,919	36,096,313	182,711
DEPARTMENT STORES	4521	751,113,892	712,581,627	3,458,120
GENERAL MERCHANDISE STORES	4529	3,777,657,057	3,416,003,778	16,294,692
E-COMMERCE & MAIL ORDER	4541	3,512,730,629	385,729,710	2,366,528
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,723,008,658	2,136,676,110	11,710,039
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,028,371,612</u>	<u>803,996,838</u>	<u>5,713,591</u>
AIR TRANSPORTATION	481	10,504,910	8,698,202	107,293
RAILROADS	482	7,121,160	6,727,926	65,737
WATER TRANSPORTATION	483	55,137,934	23,362,054	83,890
TRUCK TRANSPORTATION	484	145,803,172	117,118,178	1,145,917
TRANSIT & GROUND PASSENGER TRANSPORT	485	35,482,252	32,176,797	473,922
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	774,322,184	615,913,681	3,836,832
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>150,433,993</u>	<u>134,594,755</u>	<u>831,707</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,164,943,611</u>	<u>3,444,773,053</u>	<u>32,566,365</u>
PUBLISHING (EXCEPT INTERNET)	511	759,101,343	541,019,895	3,828,109
NEWSPAPERS	51111	134,291,491	132,998,956	524,165
BOOKS & PERIODICALS	51112, 51113	132,173,301	113,267,928	677,708
SOFTWARE	5112	461,175,344	273,524,575	2,380,245
OTHER PUBLISHERS	51114, 51119	31,461,207	21,228,436	245,991
MOTION PICTURE PRODUCTION	512	153,965,263	135,614,970	1,693,722
RADIO & TV BROADCASTING, CABLE TV	515	260,812,977	173,009,246	2,346,605
TELEPHONE & TELECOMMUNICATIONS	517	2,352,235,277	2,216,245,295	19,467,478
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	484,016,854	287,666,966	4,263,193
OTHER INFORMATION SERVICES	519	154,811,897	91,216,681	967,258
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>7,875,397,918</u>	<u>5,229,535,700</u>	<u>70,367,697</u>
BANKS & CREDIT UNIONS	522	3,213,438,470	2,273,143,506	38,196,242
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,624,687,162	769,049,256	10,018,637
INSURANCE AGENTS & BROKERS	524	1,403,437,638	743,132,934	7,273,158
REAL ESTATE AGENTS & BROKERS	531	731,107,843	643,619,953	10,291,604
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	849,075,857	756,616,255	4,316,499
LESSORS OF NONFINANCIAL INTANGIBLES	533	53,650,948	43,973,796	271,557

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STATEWIDE BY INDUSTRY (NAICS)  
1st QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<b><u>BUSINESS, PERSONAL AND OTHER SERVICES</u></b>	<b><u>54-92</u></b>	<b><u>27,742,930,883</u></b>	<b><u>21,879,673,122</u></b>	<b><u>277,419,002</u></b>
LEGAL SERVICES	5411	980,921,900	927,780,894	16,398,552
ACCOUNTING SERVICES	5412	670,583,186	642,607,660	11,368,841
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,330,334,531	1,955,099,103	21,788,279
COMPUTER SYSTEM DESIGN SERVICES	5415	2,040,996,333	1,208,637,349	15,829,662
CONSULTING SERVICES	5416	1,612,039,070	1,206,730,930	18,586,532
ADVERTISING & PUBLIC RELATIONS	5418	311,416,956	251,332,017	4,044,466
OTHER PROFESSIONAL SERVICES	5417, 5419	1,474,255,105	871,817,445	10,191,918
MANAGEMENT SERVICES	<u>55</u>	<u>65,986,622</u>	<u>53,874,766</u>	<u>728,577</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	2,862,317,205	2,271,943,540	26,638,580
EMPLOYMENT SERVICES	5613	473,683,028	429,283,695	6,469,002
TRAVEL SERVICES	5615	104,379,713	96,687,238	594,966
INVESTIGATION & SECURITY SERVICES	5616	197,965,636	170,415,346	2,342,201
BUILDING SERVICES & JANITORIAL	5617	1,626,374,785	1,133,892,369	12,855,520
OTHER	5611, 5612, 5614, 5619	459,914,043	441,664,892	4,376,891
WASTE TREATMENT/ COLLECTION	562	735,968,188	679,773,704	7,574,547
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	<u>61</u>	<u>453,192,785</u>	<u>215,896,662</u>	<u>3,277,839</u>
HEALTH SERVICES	<u>62</u>	<u>8,415,494,420</u>	<u>6,729,684,216</u>	<u>108,630,703</u>
PHYSICIANS	6211	1,839,723,948	1,558,635,602	27,548,758
DENTISTS	6212	797,732,786	791,969,361	14,217,824
OTHER PRACTITIONERS	6213	619,455,699	539,729,446	8,953,300
HOSPITALS	622	3,048,000,345	2,168,948,132	32,535,774
NURSING & RETIREMENT HOMES	623	478,113,933	441,040,545	5,837,737
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	203,418,124	129,915,553	1,781,530
SOCIAL SERVICES & DAY CARE	624	1,429,049,585	1,099,445,577	17,755,780
ARTS, ENTERTAINMENT, & RECREATION	<u>71</u>	<u>560,918,747</u>	<u>458,436,326</u>	<u>4,537,445</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	179,648,907	121,662,596	1,615,308
MUSEUMS, HISTORICAL SITES, ETC.	712	9,330,938	2,170,610	17,709
AMUSEMENT, GAMBLING, RECREATION	713	371,938,902	334,603,120	2,904,428
ACCOMMODATIONS	721	486,401,970	465,880,112	2,490,982
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	2,792,523,858	2,245,573,975	11,576,946
DRINKING PLACES	7224	204,136,888	182,964,992	1,156,812
AUTO REPAIR & SERVICES	8111	586,081,163	557,180,265	2,759,159
OTHER REPAIR SERVICES	8112, 8113, 8114	309,072,155	259,964,089	1,397,152
PERSONAL SERVICES	812	683,296,026	586,758,540	6,926,216
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	202,725,532	199,371,757	2,985,304
LAUNDRY & DRY CLEANING	8123	90,400,891	88,068,813	587,953
OTHER PERSONAL SERVICES	8122, 8129	390,169,603	299,317,970	3,352,959
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	126,121,911	69,894,918	927,040
PUBLIC ADMINISTRATION, OTHER	<u>92.00</u>	<u>40,871,864</u>	<u>37,841,619</u>	<u>588,754</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>136,462,087,804</b>	<b>103,296,737,694</b>	<b>726,997,094</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
1st QUARTER, 2011

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$22,555,451,020</u>	<u>\$10,682,888,846</u>	<u>\$694,387,954</u>
MOTOR VEHICLES & PARTS	441	3,043,828,307	2,379,422,492	154,662,511
NEW & USED AUTO DEALERS	4411	2,433,004,900	1,876,287,132	121,958,686
RV, BOAT, MOTORCYCLE DEALERS	4412	234,276,304	168,458,909	10,949,837
AUTOMOTIVE PARTS & TIRE	4413	376,547,103	334,676,451	21,753,988
FURNITURE & HOME FURNISHINGS	442	448,344,464	406,122,431	26,397,968
ELECTRONICS & APPLIANCES	443	897,144,321	745,215,341	48,438,994
APPLIANCES, TV & OTHER ELECTRONICS	44311	390,685,849	366,000,195	23,790,009
COMPUTERS & SOFTWARE	44312	495,678,527	369,977,826	24,048,560
CAMERA & PHOTO SUPPLIES	44313	10,779,945	9,237,320	600,425
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	912,049,711	842,144,938	54,739,433
BUILDING MATERIALS	4441	809,428,375	763,756,046	49,644,152
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	102,621,336	78,388,892	5,095,281
FOOD & BEVERAGE STORES	445	3,147,075,321	769,350,850	50,007,842
GROCERY & CONVENIENCE STORES	4451	3,034,213,559	724,448,449	47,089,172
OTHER FOOD & BEVERAGE STORES	4452, 4453	112,861,762	44,902,401	2,918,670
DRUG/HEALTH STORES	446	1,195,465,400	339,597,032	22,073,808
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,248,185,252	344,922,549	22,419,967
APPAREL & ACCESSORIES	448	947,600,984	744,539,247	48,395,066
CLOTHING & SHOE STORES	4481, 4482	820,261,527	649,959,676	42,247,392
JEWELRY & LUGGAGE STORES	4483	127,339,457	94,579,571	6,147,674
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	536,844,336	468,915,298	30,479,487
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	407,612,721	353,340,864	22,967,148
BOOK/PERIODICAL/MUSIC STORE	4512	129,231,615	115,574,434	7,512,339
GENERAL MERCHANDISE STORES	452	4,329,238,299	2,150,192,839	139,762,535
DEPARTMENT STORES	4521	742,390,844	638,990,686	41,534,395
GENERAL MERCHANDISE STORES	4529	3,586,847,455	1,511,202,153	98,228,140
E-COMMERCE & MAIL ORDER	4541	3,031,432,732	243,704,971	15,840,830
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,818,241,893	1,248,760,858	81,169,513
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32,423,517</u>	<u>19,787,484</u>	<u>1,286,197</u>
<u>MINING</u>	<u>21</u>	<u>15,301,980</u>	<u>12,180,040</u>	<u>791,700</u>
<u>UTILITIES</u>	<u>22</u>	<u>20,690,224</u>	<u>14,839,325</u>	<u>964,552</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,967,592,090</u>	<u>3,149,192,023</u>	<u>204,697,763</u>
CONSTRUCTION OF BUILDINGS	236	2,172,233,350	1,751,549,732	113,850,840
HEAVY CONSTRUCTION & HIGHWAYS	237	505,803,508	311,597,315	20,253,836
SPECIAL TRADE CONTRACTORS	238	1,289,555,232	1,086,044,976	70,593,087
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,133,248,943</u>	<u>472,007,844</u>	<u>30,680,547</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,825,544,839</u>	<u>1,834,119,451</u>	<u>119,217,763</u>
DURABLE GOODS	423	2,762,981,010	1,475,269,434	95,892,527
NONDURABLE GOODS	424	1,053,924,520	351,980,295	22,878,709
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8,639,309	6,869,722	446,527
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>171,117,414</u>	<u>95,183,612</u>	<u>6,186,927</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,659,727,319</u>	<u>1,227,398,695</u>	<u>79,780,945</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>275,218,243</u>	<u>166,426,305</u>	<u>10,817,720</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>638,830,819</u>	<u>537,071,465</u>	<u>34,909,675</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,290,738,634</u>	<u>471,048,149</u>	<u>30,618,187</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,088,816,151</u>	<u>566,613,097</u>	<u>36,829,917</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>269,090,751</u>	<u>253,587,359</u>	<u>16,483,186</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,752,125,452</u>	<u>2,637,987,143</u>	<u>171,469,257</u>
ACCOMMODATIONS	721	453,360,378	428,983,233	27,883,939
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,298,765,074	2,209,003,910	143,585,318
<u>OTHER SERVICES</u>	<u>81</u>	<u>912,701,146</u>	<u>793,715,809</u>	<u>51,591,595</u>
REPAIR & MAINTENANCE	811	658,253,695	566,051,341	36,793,384
PERSONAL SERVICE	812	234,377,056	209,421,980	13,612,443
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20,070,395	18,242,488	1,185,768
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9,234,080</u>	<u>8,993,716</u>	<u>584,591</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$41,617,874,573</b>	<b>\$22,943,062,314</b>	<b>\$1,491,299,903</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
1st QUARTER, 2011

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$211,073,841</u>	<u>\$202,327,520</u>	<u>\$10,172,371</u>
WATER SUPPLY		189,354,129	181,028,050	9,102,020
MISCELLANEOUS		21,719,712	21,299,470	1,070,351
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>127,880,334</u>	<u>66,828,518</u>	<u>2,573,761</u>
SEWERAGE SYSTEMS		69,975,712	22,949,290	883,890
MISCELLANEOUS		57,904,622	43,879,228	1,689,871
<u>POWER</u>	<u>3.873%</u>	<u>2,270,657,685</u>	<u>1,769,864,939</u>	<u>68,546,627</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>669,918,779</u>	<u>667,947,573</u>	<u>25,729,184</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,131,353,655</u>	<u>287,549,735</u>	<u>5,520,949</u>
LOCAL/SUBURBAN TRANSIT		101,425,268	46,959,550	901,774
TRUCKING		907,611,590	163,038,809	3,131,085
RAILROADS		25,614,900	24,130,794	464,759
MISCELLANEOUS		96,701,897	53,420,582	1,023,331
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>35,785,292</u>	<u>21,895,605</u>	<u>298,803</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>137,693,457</u>	<u>97,685,330</u>	<u>625,487</u>
LOCAL/SUBURBAN TRANSIT		51,299,320	25,967,674	166,049
TRUCKING		38,854,752	30,023,373	192,375
MISCELLANEOUS		47,539,385	41,694,283	267,063
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>116,054,160</u>	<u>42,132,792</u>	<u>810,217</u>
WATER TRANSPORT		38,417,280	21,396,329	412,031
MISCELLANEOUS		77,636,880	20,736,463	398,186
<b>TOTAL</b>		<b>\$4,700,417,203</b>	<b>\$3,156,232,012</b>	<b>\$114,277,399</b>