

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 2, 2011**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as reported by Washington State Excise Taxpayers  
for April, May, and June 2011**

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## OVERVIEW OF BUSINESS ACTIVITY

**2<sup>nd</sup> Quarter, 2011  
(April, May, June 2011)**

State gross business income grew \$10.2 billion to \$150.2 billion in the second quarter of 2011, a 7.3 percent increase over the second quarter of 2010.

Gross income increased in most industry groups. Manufacturing was up 20.0 percent to \$36 billion, and Wholesale Trade increased 9.0 percent to \$30.7 billion. Construction was up 1.5 percent to \$8.1 billion. Business, Personal and Other Services increased 12.9 percent to \$31.9 billion. New and Used Auto Dealers were at \$3.5 billion, a 13.7 percent increase over second quarter of 2010. Gas Stations were at \$3.2 billion, a 24.5 percent increase over second quarter 2010. Grocery and Convenience Stores increased to \$3.1 billion, up 5.3 percent. Some industry groups continue to experience declines. Retail trade, as an industry, was down, decreasing 1.0 percent to \$27.2 billion.

Statewide, taxable retail sales were up 2.9 percent compared to the second quarter of 2010. However, some counties showed a decline in taxable retail sales; Cowlitz County was down 12.1 percent compared to second quarter of 2010, Yakima County was down 0.3 percent, and Snohomish County showed a 0.8 percent decrease year over year. Many counties showed increases in taxable retail sales. King County was up 4.2 percent, Spokane County was up 2.3 percent, and Kitsap County showed an increase of 0.7 percent over second quarter of 2010. Thurston County was up 2.2 percent, and Clark County was up 4.1 percent. Whatcom County increased 3.7 percent, and Benton County showed an 11.3 percent increase year over year.

The incorporated area of Seattle had a taxable retail sales increase of 5.5 percent. Tacoma was also up, at \$948 million, a 1.1 percent increase. Bellevue was up 5.0 percent to \$1.2 billion, Olympia was up 0.4 percent, Vancouver was up 6.2 percent, and Everett was up 0.1 percent. Kent was up 2.2 percent, Bellingham was up 5.3 percent, and Everett was up 1.2 percent compared to second quarter of 2010. Spokane dropped 1.5 percent to \$904 million compared to second quarter of 2010.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd QUARTER, 2011

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2010	2nd QUARTER 2011	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,570</u>	<u>\$684,511,081</u>	<u>\$873,549,255</u>	<u>27.6%</u>
CROP & ANIMAL PRODUCTION	111,112	431	189,918,631	176,949,252	-6.8%
FORESTRY & LOGGING	113	544	351,057,057	518,966,141	47.8%
FISHING & HUNTING	114	116	37,869,176	41,751,339	10.3%
AG & FORESTRY SUPPORT ACTIVITIES	115	479	105,666,217	135,882,523	28.6%
<u>MINING</u>	<u>21</u>	<u>140</u>	<u>133,367,483</u>	<u>143,729,880</u>	<u>7.8%</u>
SAND & GRAVEL, QUARRYING	2123	101	78,490,699	83,477,047	6.4%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	39	54,876,784	60,252,833	9.8%
<u>UTILITIES</u>	<u>22</u>	<u>662</u>	<u>2,694,977,343</u>	<u>2,771,260,095</u>	<u>2.8%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	91	1,930,781,786	1,986,943,779	2.9%
NATURAL GAS DISTRIBUTION	2212	4	84,939,306	77,239,011	-9.1%
WATER & SEWER	2213	567	679,256,251	707,077,305	4.1%
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,092</u>	<u>7,977,815,579</u>	<u>8,093,593,874</u>	<u>1.5%</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,223	1,178,244,020	1,261,173,918	7.0%
NONRESIDENTIAL BUILDING	2362	984	1,930,212,793	1,843,023,397	-4.5%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,108	1,238,723,708	1,200,501,429	-3.1%
SPECIAL TRADE CONTRACTORS	238	19,777	3,630,635,058	3,788,895,130	4.4%
PLUMBING & HEATING	23822	2,596	732,367,991	781,033,452	6.6%
PAINTING	23832	2,237	129,392,463	135,575,805	4.8%
ELECTRICAL	23821	2,574	779,937,117	836,616,564	7.3%
MASONRY/DRYWALL	23814, 23831	1,295	244,440,309	219,363,472	-10.3%
ROOFING	23816	816	171,757,232	183,136,519	6.6%
OTHER CONTRACTORS	238 not listed above	10,259	1,572,739,946	1,633,169,318	3.8%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,024</u>	<u>29,980,351,727</u>	<u>35,966,264,213</u>	<u>20.0%</u>
FOOD PRODUCTS	311	706	2,182,493,361	2,549,192,438	16.8%
MILLING OF GRAINS	3112	17	112,489,997	153,944,534	36.9%
FRUITS & VEGETABLES	3114	49	337,120,947	322,573,237	-4.3%
DAIRY PRODUCTS	3115	16	23,058,210	30,113,093	30.6%
MEAT PRODUCTS	3116	73	462,359,848	540,375,569	16.9%
SEAFOOD PRODUCTS	3117	47	502,439,985	610,490,042	21.5%
BAKERY PRODUCTS	3118	318	348,642,730	371,012,951	6.4%
OTHER FOOD ITEMS	3111, 3113, 3119	186	396,381,644	520,683,012	31.4%
BEVERAGES	312	470	563,838,310	612,165,846	8.6%
TEXTILES	313,314	254	205,355,202	198,764,112	-3.2%
APPAREL	315	118	42,717,499	51,133,687	19.7%
LEATHER & ALLIED PRODUCTS	316	27	12,233,054	11,092,730	-9.3%
LUMBER & WOOD PRODUCTS	321	437	1,877,157,633	1,891,290,509	0.8%
SAWMILLS	3211	78	684,062,573	700,596,161	2.4%
PLYWOOD & TRUSSES	3212	53	254,311,533	245,884,318	-3.3%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	306	938,783,527	944,810,030	0.6%
PAPER PRODUCTS	322	99	1,630,139,014	1,738,006,910	6.6%
PULP & PAPER MILLS	3221	31	1,084,748,986	1,169,463,498	7.8%
OTHER PAPER PRODUCTS	3222	68	545,390,028	568,543,412	4.3%
COMMERCIAL PRINTING	323	628	271,242,148	271,205,281	0.0%
PETROLEUM & COAL PRODUCTS	324	29	5,329,124,867	7,636,670,915	43.3%
PETROLEUM REFINING	32411	12	5,177,829,249	7,498,515,910	44.8%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	17	151,295,618	138,155,005	-8.7%
CHEMICALS	325	265	959,732,794	1,032,120,400	7.5%
CHEMICALS	3251	38	227,581,584	259,608,540	14.1%
PESTICIDES & FERTILIZERS	3253	34	97,280,616	108,342,582	11.4%
PHARMACEUTICALS	3254	41	166,551,084	204,305,373	22.7%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	152	468,319,510	459,863,905	-1.8%
PLASTICS & RUBBER PRODUCTS	326	219	601,621,788	607,694,465	1.0%
NONMETALLIC MINERALS	327	260	671,123,838	825,514,291	23.0%
PRIMARY METALS	331	125	1,024,730,549	867,442,164	-15.4%
IRON & STEEL MILLS	3311, 3312	53	240,842,233	288,009,891	19.6%

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ALUMINUM SMELTING	3313	18	542,929,770	290,625,956	-46.5%
OTHER NONFERROUS METALS	3314	11	44,061,947	36,495,109	-17.2%
FOUNDRIES	3315	43	196,896,599	252,311,208	28.1%
FABRICATED METAL PRODUCTS	332	992	1,030,572,350	1,176,002,085	14.1%
MACHINERY	333	644	1,096,000,993	1,402,480,214	28.0%
FARM & CONSTRUCTION IMPLEMENTS	3331	69	96,894,024	126,619,923	30.7%
INDUSTRIAL MACHINERY	3332	126	233,741,962	278,184,943	19.0%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	449	765,365,007	997,675,348	30.4%
COMPUTERS & ELECTRONICS	334	482	2,122,871,770	2,489,724,294	17.3%
COMPUTER HARDWARE	3341	37	100,916,334	157,833,576	56.4%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	56	88,484,211	99,210,415	12.1%
AUDIO & VIDEO EQUIPMENT	3343	21	43,981,880	53,194,463	21.0%
SEMICONDUCTORS	3344	73	630,549,554	714,721,187	13.4%
INSTRUMENTS	3345	197	1,194,925,924	1,386,820,819	16.1%
SOFTWARE REPRODUCTION	334611	82	59,727,381	73,725,945	23.4%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	16	4,286,486	4,217,889	-1.6%
ELECTRICAL EQUIPMENT & APPLIANCES	335	145	478,834,238	478,531,134	-0.1%
LIGHTING EQUIPMENT	3351	38	75,796,266	77,314,307	2.0%
HOUSEHOLD APPLIANCES	3352	16	126,363,833	71,798,144	-43.2%
OTHER ELECTRIC EQUIPMENT	3353, 3359	91	276,674,139	329,418,683	19.1%
TRANSPORTATION EQUIPMENT	336	479	8,831,328,137	10,772,174,632	22.0%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	112	199,103,176	422,878,538	112.4%
AIRCRAFT, AEROSPACE & PARTS	3364	122	8,245,066,348	9,918,668,471	20.3%
SHIPS & BOATS	3366	208	370,609,867	343,064,360	-7.4%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	37	16,548,746	87,563,263	429.1%
FURNITURE & RELATED PRODUCTS	337	594	334,133,753	377,128,988	12.9%
OTHER MANUFACTURING	339	1,051	715,100,429	977,929,118	36.8%
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>13,180</b>	<b>28,171,704,175</b>	<b>30,707,943,819</b>	<b>9.0%</b>
DURABLE GOODS	423	7,386	13,363,101,562	13,925,815,069	4.2%
MOTOR VEHICLES & PARTS	4231	559	1,478,873,205	1,558,882,514	5.4%
FURNITURE & HOME FURNISHINGS	4232	412	306,611,767	296,902,205	-3.2%
LUMBER & CONSTRUCTION MATERIALS	4233	651	1,305,989,757	1,291,300,123	-1.1%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,389	2,626,811,686	2,825,268,308	7.6%
ELECTRICAL EQUIPMENT	4236	970	1,805,718,014	2,102,974,681	16.5%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	489	704,566,377	719,082,076	2.1%
MACHINERY & EQUIPMENT	4238	1,666	2,430,823,248	2,868,314,211	18.0%
OTHER DURABLE GOODS	4235, 4239	1,250	2,703,707,508	2,263,090,951	-16.3%
NONDURABLE GOODS:	424	5,461	14,409,790,892	16,412,676,184	13.9%
PAPER & PAPER PRODUCTS	4241	271	436,191,359	550,923,450	26.3%
DRUGS & SUNDRIES	4242	295	1,613,432,883	1,684,864,421	4.4%
APPAREL	4243	369	691,970,490	799,225,727	15.5%
FOOD PRODUCTS	4244	1,567	5,905,232,071	6,666,981,024	12.9%
FARM PRODUCTS	4245	80	176,376,314	248,138,203	40.7%
CHEMICALS & PLASTICS	4246	367	786,691,739	904,868,867	15.0%
PETROLEUM PRODUCTS	4247	139	1,776,832,665	2,263,136,886	27.4%
OTHER NONDURABLE GOODS	4248, 4249	2,373	3,023,063,371	3,294,537,606	9.0%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	333	398,811,721	369,452,566	-7.4%
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>30,056</b>	<b>27,319,642,402</b>	<b>27,045,180,791</b>	<b>-1.0%</b>
MOTOR VEHICLES & PARTS	441	2,797	4,065,304,181	4,577,856,972	12.6%
NEW & USED AUTO DEALERS	4411	1,289	3,057,876,329	3,477,571,620	13.7%
RV, BOAT, MOTORCYCLE DEALERS	4412	546	404,639,485	433,894,194	7.2%
AUTOMOTIVE PARTS & TIRES	4413	962	602,788,367	666,391,158	10.6%
FURNITURE & HOME FURNISHINGS	442	1,293	615,132,580	607,702,393	-1.2%
ELECTRONICS & APPLIANCES	443	1,803	1,319,877,111	1,306,557,925	-1.0%
HOUSEHOLD APPLIANCES	443111	206	104,639,650	95,222,279	-9.0%
RADIO, TV & OTHER ELECTRONICS	443112	431	430,314,985	384,429,340	-10.7%
COMPUTERS & SOFTWARE	44312	1,141	770,910,051	810,537,735	5.1%

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CAMERAS & PHOTO SUPPLY	44313	25	14,012,425	16,368,571	16.8%
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,070	1,775,938,243	1,820,349,566	2.5%
BUILDING MATERIALS	4441	1,363	1,517,292,097	1,531,689,714	1.0%
LAWN & GARDEN SUPPLIES	4442	707	258,646,146	288,659,852	11.6%
FOOD & BEVERAGES (OFF-PREMISES)	445	3,195	3,447,433,619	3,654,571,043	6.0%
GROCERY & CONVENIENCE STORES	4451	1,997	3,173,691,634	3,378,688,418	6.5%
OTHER FOOD STORES/SPECIALTY FOODS	4452	777	235,268,248	231,453,241	-1.6%
BEER, WINE AND LIQUOR STORES	4453	421	38,473,737	44,429,384	15.5%
DRUG STORES & PERSONAL CARE STORES	446	1,333	1,358,200,306	1,404,118,497	3.4%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,545	2,583,985,063	3,217,813,325	24.5%
APPAREL & ACCESSORIES	448	2,068	1,164,620,553	1,136,781,457	-2.4%
CLOTHING STORES	4481	1,392	869,869,415	909,206,304	4.5%
SHOE STORES	4482	146	97,392,850	94,809,267	-2.7%
JEWELRY & LUGGAGE STORES	4483	530	197,358,288	132,765,886	-32.7%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,920	676,769,896	713,235,629	5.4%
SPORTING GOODS	45111	907	392,923,833	421,668,184	7.3%
HOBBY & TOY STORES	45112	227	75,509,651	83,229,790	10.2%
SEWING SUPPLIES	45113	131	34,746,579	35,198,380	1.3%
MUSICAL INSTRUMENTS	45114	144	34,252,290	33,669,172	-1.7%
BOOK, PERIODICAL & MUSIC STORES	45121	367	102,313,499	94,619,063	-7.5%
TAPES & CDs	45122	144	37,024,044	44,851,040	21.1%
DEPARTMENT STORES	4521	21	788,161,367	804,446,197	2.1%
GENERAL MERCHANDISE STORES	4529	222	3,787,210,090	4,092,289,833	8.1%
E-COMMERCE & MAIL ORDER	4541	905	3,059,004,964	774,372,495	-74.7%
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,884	2,678,004,429	2,935,085,459	9.6%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,337</u>	<u>2,401,710,177</u>	<u>2,743,982,013</u>	<u>14.3%</u>
AIR TRANSPORTATION	481	53	28,899,959	23,441,605	-18.9%
RAILROADS	482	9	32,622,923	36,624,849	12.3%
WATER TRANSPORTATION	483	46	103,635,085	107,487,879	3.7%
TRUCK TRANSPORTATION	484	2,292	1,108,053,072	1,329,193,656	20.0%
TRANSIT & GROUND PASSENGER TRANSPORT	485	289	156,599,259	173,396,098	10.7%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,648	971,899,879	1,073,837,926	10.5%
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>196</u>	<u>153,318,409</u>	<u>180,975,007</u>	<u>18.0%</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,968</u>	<u>4,011,561,609</u>	<u>4,328,561,045</u>	<u>7.9%</u>
PUBLISHING (EXCEPT INTERNET)	511	701	703,533,146	763,523,446	8.5%
NEWSPAPERS	51111	119	155,679,106	150,669,220	-3.2%
BOOKS & PERIODICALS	51112, 51113	280	123,548,883	98,834,514	-20.0%
SOFTWARE	5112	222	386,226,671	492,811,359	27.6%
OTHER PUBLISHERS	51114, 51119	80	38,078,486	21,208,353	-44.3%
MOTION PICTURE PRODUCTION	512	585	163,100,680	183,092,098	12.3%
RADIO & TV BROADCASTING, CABLE TV	515	124	259,224,011	288,835,688	11.4%
TELEPHONE & TELECOMMUNICATIONS	517	608	2,385,929,721	2,351,356,736	-1.5%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	747	372,198,137	578,256,030	55.4%
OTHER INFORMATION SERVICES	519	203	127,575,914	163,497,047	28.2%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,263</u>	<u>8,263,152,246</u>	<u>7,526,266,632</u>	<u>-8.9%</u>
BANKS & CREDIT UNIONS	522	1,362	3,256,767,313	3,054,017,846	-6.2%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,333	1,640,407,459	1,412,597,842	-13.9%
INSURANCE AGENTS & BROKERS	524	2,355	1,454,496,651	1,280,662,099	-12.0%
REAL ESTATE AGENTS & BROKERS	531	3,418	869,234,210	848,404,700	-2.4%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,688	1,018,205,894	871,000,723	-14.5%
LESSORS OF NONFINANCIAL INTANGIBLES	533	107	24,040,719	59,583,422	147.8%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>87,849</u>	<u>28,225,334,780</u>	<u>29,827,777,433</u>	<u>5.7%</u>
LEGAL SERVICES	5411	4,512	1,033,122,780	1,038,400,347	0.5%
ACCOUNTING SERVICES	5412	2,523	542,049,742	772,900,064	42.6%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,040	2,261,790,040	2,367,384,172	4.7%

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COMPUTER SYSTEM DESIGN SERVICES	5415	3,442	2,433,404,218	2,220,959,312	-8.7%
CONSULTING SERVICES	5416	5,674	1,757,307,588	1,910,180,399	8.7%
ADVERTISING & PUBLIC RELATIONS	5418	903	357,536,598	341,413,336	-4.5%
OTHER PROFESSIONAL SERVICES	5417, 5419	3,607	1,428,581,707	1,538,686,224	7.7%
MANAGEMENT SERVICES	55	243	102,232,645	82,387,530	-19.4%
ADMINISTRATIVE & SUPPORT SERVICES	561	12,485	3,029,118,353	3,177,142,634	4.9%
EMPLOYMENT SERVICES	5613	837	387,691,461	531,195,732	37.0%
TRAVEL SERVICES	5615	283	226,497,716	134,609,351	-40.6%
INVESTIGATION & SECURITY SERVICES	5616	603	198,842,289	215,857,413	8.6%
BUILDING SERVICES & JANITORIAL	5617	3,540	1,653,478,408	1,722,702,973	4.2%
OTHER	5611, 5612, 5614, 5619	7,222	562,608,479	572,777,165	1.8%
WASTE TREATMENT/ COLLECTION	562	446	723,416,954	822,380,910	13.7%
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,976	370,366,178	384,955,612	3.9%
HEALTH SERVICES	62	13,335	8,115,962,152	8,602,458,948	6.0%
PHYSICIANS	6211	3,083	1,816,894,825	1,899,431,672	4.5%
DENTISTS	6212	3,192	765,059,321	787,747,294	3.0%
OTHER PRACTITIONERS	6213	4,518	593,027,138	620,648,310	4.7%
HOSPITALS	622	87	2,844,247,866	3,139,190,294	10.4%
NURSING & RETIREMENT HOMES	623	469	494,824,222	486,440,859	-1.7%
SOCIAL SERVICES & DAY CARE	624	1,005	200,924,698	212,661,600	5.8%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	981	1,400,984,082	1,456,338,919	4.0%
ARTS, ENTERTAINMENT, & RECREATION	71	2,892	645,484,611	672,625,063	4.2%
PERFORMING ARTS, SPECTATOR SPORTS	711	985	273,265,687	283,867,577	3.9%
MUSEUMS, HISTORICAL SITES, ETC.	712	64	15,400,033	16,591,283	7.7%
AMUSEMENT, GAMBLING, RECREATION	713	1,843	356,818,891	372,166,203	4.3%
ACCOMMODATIONS	721	1,995	592,293,109	649,658,662	9.7%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,808	2,824,464,551	3,183,554,289	12.7%
DRINKING PLACES	7224	1,292	202,494,090	218,743,953	8.0%
AUTO REPAIR & SERVICES	8111	4,984	588,713,754	609,710,768	3.6%
OTHER REPAIR SERVICES	8112, 8113, 8114	3,334	322,434,468	352,896,306	9.5%
PERSONAL SERVICES	812	6,411	707,013,611	684,333,526	-3.2%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,941	207,672,755	220,603,630	6.2%
LAUNDRY & DRY CLEANING	8123	812	93,395,416	96,507,873	3.3%
OTHER PERSONAL SERVICES	8122, 8129	1,658	405,945,440	367,222,023	-9.5%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	760	122,348,627	126,299,276	3.2%
PUBLIC ADMINISTRATION, OTHER	92,00	187	65,199,004	70,706,102	8.5%
<b>TOTAL ALL INDUSTRIES</b>		<b>191,347</b>	<b>\$140,018,080,379</b>	<b>\$150,211,457,178</b>	<b>7.3%</b>



**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
2ND QUARTER, 2011 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
<b>NO.</b>	<b>TAX CLASSIFICATION</b>	<b>LINE CODE</b>	<b>GROSS AMOUNT</b>	<b>DEDUCTIONS</b>	<b>TAXABLE AMOUNT</b>	<b>RATE</b>	<b>TAX DUE</b>
1	Extracting, Extracting for Hire	16	\$90,332	\$2,075	\$88,257	0.004840	\$427
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,345,447	65,071	1,280,376	0.001380	1,767
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	917,727	81,147	836,580	0.002750	2,301
4	Insurance Agents/Brokers	14	448,498	24,152	424,347	0.004840	2,054
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	977,653	55,037	922,617	0.001380	1,273
6	Processing for Hire/Printing and Publishing	10	462,709	45,401	417,308	0.004840	2,020
7	Manufacturing	7	6,512,257	214,321	6,297,936	0.004840	30,482
8	Royalties; Child Care	80	335,734	52,187	283,547	0.004840	1,372
9	Wholesaling	3	46,788,676	15,290,647	31,498,028	0.004840	152,450
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,479,853	184,818	1,295,036	0.004840	6,268
11	Public or Nonprofit Hospitals	55	2,300,420	480,021	1,820,399	0.015000	27,306
12	For Profit Hospitals, Scientific R&D	135	569,613	343,559	226,053	0.015000	3,391
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	1,109,199	299	1,108,900	0.004710	5,223
14	Service & Other Activities	4	24,782,923	5,715,551	19,067,372	0.018000	343,213
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	124,283	44,428	79,855	0.019300	1,541
16	Retailing of Interstate Transportation Equip.	19	390,735	96,379	294,355	0.004840	1,425
17	Retailing	2	42,882,268	6,701,212	36,181,056	0.004710	170,413
18	Non-Mfg Aerospace Product Development	188	67,016	0	67,016	0.009000	603
19	FAR Part 145 Repair Stations	189	53,848	682	53,166	0.002904	154
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Mfg. of Commercial Airplanes or Components	195	452,598	2,266	450,332	0.002904	1,308
23	Whlse of Commercial Airplanes or Components	196	3,202,751	657,134	2,545,617	0.002904	7,392
24	Retailing of Commercial Airplanes or Components	197	6,517,175	410,488	6,106,687	0.002904	17,734
25	Parimutuel Wagering	193	D	D	D	0.001300	D
26	Processing for Hire Timber Products	300	191,696	6	191,690	0.003424	656
27	Extracting Timber, Extracting for Hire Timber	301	106,458	2,950	103,508	0.003424	354
28	Manufacturing of Timber or Wood Products	302	1,121,197	97,813	1,023,384	0.003424	3,504
29	Wholesaling of Timber or Wood Products	303	2,083,969	1,272,563	811,406	0.003424	2,778
30	Sale of Standing Timber	304	1,981	0	1,981	0.003424	7
31	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
<b>TOTAL B&amp;O TAXES</b>			<b>145,317,017</b>	<b>31,840,206</b>	<b>113,476,811</b>		<b>787,417</b>

**STATE SALES TAX AND USE TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Retail Sales Tax	1	\$43,047,455	\$19,468,649	\$25,613,078	0.065000	\$1,664,850
33	Use Tax	5	1,245,709	0	1,245,709	0.065000	80,971
<b>TOTAL STATE SALES/USE TAX</b>			<b>44,293,164</b>	<b>19,468,649</b>	<b>26,858,787</b>		<b>1,745,821</b>

**STATE PUBLIC UTILITY TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
34	Water Distribution	60	\$226,168	\$11,481	\$214,687	0.050290	\$10,797
35	Sewer Collection	61	135,602	64,819	70,783	0.038520	2,727
36	Power	49	1,638,549	196,497	1,442,052	0.038730	55,851
37	Gas Dist., Telegraph	26	395,050	3,095	391,955	0.038520	15,098
38	Motor Transportation, Railroad, Railroad Car	8	1,343,907	1,020,321	323,586	0.019260	6,232
39	Urban Transportation/Vessels Under 65 Feet	12	171,452	63,239	108,213	0.006420	695
40	Other Public Service	13	152,097	102,728	49,370	0.019260	951
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>4,062,827</b>	<b>1,462,180</b>	<b>2,600,647</b>		<b>92,350</b>

**OTHER TAXES**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
41	Motor Vehicle Sales/Leases	120	\$2,003,165	\$0	\$2,003,165	0.003000	\$6,009
42	Litter Tax	36	14,990,361	0	14,990,361	0.000150	2,249
43	Tobacco Products	20	8,341	0	8,341	0.950000	7,924
44	Refuse Collection	64	340,621	104,584	236,037	0.036000	8,497
45	Petroleum Products Tax	57	0	0	0	0.036000	0
46	Hazardous Substance	65	7,970,733	325,350	7,645,384	0.007000	53,518
47	IMR	79	35,366	0	35,366	0.060000	2,122
48	Solid Fuel Burning Device Fee	59	Devices	0	1	\$30.00/Device	23
49	Syrup Tax	54	Gallons	0	2,321	\$1.00/Gal	2,321
50	Tire Fee	73	Tires	0	941	\$.90/Tire	847
51	Cigar Tax (\$0.67 or more)	194	Cigars	0	334	\$.65/Cigar	217
52	Little Cigar Tax	198	6,937	0	6,937	0.151250	1,049
53	Moist Snuff (1.2 oz. or less)	162	4,685	0	4,685	2.526000	11,834
54	Moist Snuff (more than 1.2 oz.)	163	54	0	54	2.105000	114
55	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	\$1.08-1.28/Line	10,633
56	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	\$0.75-0.95/Line	14,768
57	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	\$0.25-0.95/Line	134
<b>TOTAL OTHER TAXES</b>							<b>122,261</b>

**TOTAL STATE TAXES\*\* \$2,747,848**

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**Quarter 2, 2010 to Quarter 2, 2011**  
**(Dollars in Thousands)**

County	2nd Quarter, 2010	2nd Quarter, 2011	Percent Change
Adams	\$51,457	\$67,742	31.6%
Asotin	\$61,520	\$63,074	2.5%
Benton	\$684,442	\$761,720	11.3%
Chelan	\$333,266	\$327,787	-1.6%
Clallam	\$224,480	\$229,872	2.4%
Clark	\$987,013	\$1,027,078	4.1%
Columbia	\$9,283	\$14,158	52.5%
Cowlitz	\$342,980	\$301,386	-12.1%
Douglas	\$107,932	\$127,954	18.6%
Ferry	\$13,464	\$13,440	-0.2%
Franklin	\$258,043	\$259,775	0.7%
Garfield	\$4,433	\$9,895	123.2%
Grant	\$313,908	\$350,428	11.6%
Grays Harbor	\$198,726	\$234,810	18.2%
Island	\$180,813	\$173,034	-4.3%
Jefferson	\$79,936	\$84,693	6.0%
King	\$9,520,791	\$9,917,670	4.2%
Kitsap	\$745,332	\$750,393	0.7%
Kittitas	\$150,269	\$158,157	5.2%
Klickitat	\$48,432	\$45,542	-6.0%
Lewis	\$250,844	\$247,978	-1.1%
Lincoln	\$20,810	\$27,926	34.2%
Mason	\$121,849	\$125,181	2.7%
Okanogan	\$119,974	\$120,894	0.8%
Pacific	\$46,459	\$50,318	8.3%
Pend Oreille	\$20,355	\$22,057	8.4%
Pierce	\$2,611,394	\$2,603,979	-0.3%
San Juan	\$88,173	\$84,126	-4.6%
Skagit	\$485,319	\$520,348	7.2%
Skamania	\$19,710	\$26,540	34.7%
Snohomish	\$2,411,251	\$2,391,497	-0.8%
Spokane	\$1,690,372	\$1,729,297	2.3%
Stevens	\$83,058	\$83,624	0.7%
Thurston	\$926,326	\$946,576	2.2%
Wahkiakum	\$5,014	\$5,401	7.7%
Walla Walla	\$169,111	\$175,301	3.7%
Whatcom	\$716,003	\$742,636	3.7%
Whitman	\$108,862	\$116,446	7.0%
Yakima	\$683,660	\$681,510	-0.3%
<b>Total</b>	<b>\$24,895,067</b>	<b>\$25,620,244</b>	<b>2.9%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>897</b>	<b>\$19,150,489</b>	<b>852</b>	<b>\$37,203,488</b>
MOTOR VEHICLES & PARTS	441	51	2,968,885	43	3,343,696
NEW & USED AUTO DEALERS	4411	11	569,860	9	960,180
RV, BOAT, MOTORCYCLE DEALERS	4412	9	26,190	15	1,266,111
AUTOMOTIVE PARTS & TIRE	4413	31	2,372,835	19	1,117,404
FURNITURE & HOME FURNISHING	442	31	195,103	33	409,407
ELECTRONICS & APPLIANCES	443	72	790,347	74	399,178
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	455,361	25	137,552
COMPUTERS & SOFTWARE	44312	40	334,987	48	261,523
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	2,187,923	48	2,233,669
BUILDING MATERIALS	4441	48	1,644,070	37	1,878,996
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	543,853	11	354,673
FOOD & BEVERAGE STORES	445	18	931,353	20	2,515,762
GROCERY & CONVENIENCE STORES	4451	8	909,333	5	2,043,709
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	22,021	15	472,053
DRUG/HEALTH STORES	446	52	132,325	58	750,167
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,687,421	3	40,669
APPAREL & ACCESSORIES	448	63	118,262	69	213,164
CLOTHING & SHOE STORES	4481, 4482	59	114,283	62	107,231
JEWELRY & LUGGAGE STORES	4483	4	3,979	7	105,933
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	72	981,565	75	898,506
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	176,401	50	793,564
BOOK/PERIODICAL/MUSIC STORE	4512	23	805,164	25	104,942
GENERAL MERCHANDISE STORES	452	12	5,122,384	13	24,155,705
DEPARTMENT STORES	4521	4	99,908	4	112,666
GENERAL MERCHANDISE STORES	4529	8	5,022,476	9	24,043,039
E-COMMERCE & MAIL ORDER	4541	100	384,617	114	548,832
MISCELLANEOUS RETAILERS	453, 4542, 4543	337	2,650,303	302	1,694,732
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>43,920</b>	<b>4</b>	<b>12,963</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>49,818</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>34,717</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>333</b>	<b>19,292,073</b>	<b>220</b>	<b>5,136,843</b>
CONSTRUCTION OF BUILDINGS	236	65	5,843,196	53	2,065,172
HEAVY CONSTRUCTION & HIGHWAYS	237	24	3,703,497	10	431,293
SPECIAL TRADE CONTRACTORS	238	244	9,745,380	157	2,640,379
<b>MANUFACTURING</b>	<b>31-33</b>	<b>173</b>	<b>5,399,762</b>	<b>138</b>	<b>1,212,605</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>559</b>	<b>10,938,050</b>	<b>537</b>	<b>4,006,524</b>
DURABLE GOODS	423	397	9,228,563	376	2,748,747
NONDURABLE GOODS	424	158	1,702,388	156	1,247,894
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,098	5	9,883
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>14</b>	<b>136,129</b>	<b>10</b>	<b>228,601</b>
<b>INFORMATION</b>	<b>51</b>	<b>146</b>	<b>2,409,718</b>	<b>136</b>	<b>2,186,011</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>29</b>	<b>251,007</b>	<b>37</b>	<b>195,139</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>94</b>	<b>1,330,067</b>	<b>80</b>	<b>2,948,437</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>122</b>	<b>1,006,699</b>	<b>124</b>	<b>420,032</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>141</b>	<b>735,579</b>	<b>140</b>	<b>1,219,392</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>9</b>	<b>191,446</b>	<b>10</b>	<b>499,078</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>48</b>	<b>5,024,741</b>	<b>48</b>	<b>6,694,163</b>
ACCOMMODATIONS	721	9	883,682	9	1,506,582
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	4,141,059	39	5,187,581
<b>OTHER SERVICES</b>	<b>81</b>	<b>120</b>	<b>1,728,038</b>	<b>78</b>	<b>1,101,246</b>
REPAIR & MAINTENANCE	811	88	1,408,248	45	642,348
PERSONAL SERVICE	812	23	249,680	27	317,941
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	70,109	6	140,957
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>20,083</b>	<b>4</b>	<b>3,615</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,709</b>	<b>\$67,742,336</b>	<b>2,421</b>	<b>\$63,074,364</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,645</u>	<u>\$369,375,592</u>	<u>2,064</u>	<u>\$144,677,490</u>
MOTOR VEHICLES & PARTS	441	193	78,924,812	132	36,322,418
NEW & USED AUTO DEALERS	4411	59	59,759,174	33	25,754,491
RV, BOAT, MOTORCYCLE DEALERS	4412	38	8,328,123	31	4,169,903
AUTOMOTIVE PARTS & TIRE	4413	96	10,837,515	68	6,398,023
FURNITURE & HOME FURNISHING	442	106	11,641,028	86	3,015,194
ELECTRONICS & APPLIANCES	443	253	15,727,672	170	4,240,652
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	9,573,330	51	944,777
COMPUTERS & SOFTWARE	44312	171	6,145,760	116	3,280,721
CAMERA & PHOTO SUPPLIES	44313	5	8,581	3	15,154
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	162	42,381,844	127	23,420,211
BUILDING MATERIALS	4441	117	38,083,979	94	22,500,304
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	4,297,865	33	919,907
FOOD & BEVERAGE STORES	445	101	21,299,406	76	12,251,067
GROCERY & CONVENIENCE STORES	4451	37	19,267,702	30	11,445,126
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	2,031,704	46	805,941
DRUG/HEALTH STORES	446	172	9,778,343	121	2,806,899
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	14,672,025	34	4,988,149
APPAREL & ACCESSORIES	448	188	25,911,351	150	4,673,184
CLOTHING & SHOE STORES	4481, 4482	160	22,548,662	127	4,203,167
JEWELRY & LUGGAGE STORES	4483	28	3,362,689	23	470,018
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	202	15,912,415	169	5,664,917
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	139	12,923,445	120	4,478,589
BOOK/PERIODICAL/MUSIC STORE	4512	63	2,988,970	49	1,186,328
GENERAL MERCHANDISE STORES	452	26	96,002,335	23	27,543,359
DEPARTMENT STORES	4521	9	31,508,393	5	7,747,789
GENERAL MERCHANDISE STORES	4529	17	64,493,943	18	19,795,570
E-COMMERCE & MAIL ORDER	4541	224	5,612,202	176	2,281,950
MISCELLANEOUS RETAILERS	453, 4542, 4543	979	31,512,159	800	17,469,489
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>550,220</u>	<u>27</u>	<u>1,155,969</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>472,637</u>	<u>6</u>	<u>141,663</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>1,193,250</u>	<u>16</u>	<u>816,883</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,304</u>	<u>112,880,711</u>	<u>936</u>	<u>46,043,934</u>
CONSTRUCTION OF BUILDINGS	236	328	53,119,590	296	23,614,863
HEAVY CONSTRUCTION & HIGHWAYS	237	64	6,034,028	49	3,790,625
SPECIAL TRADE CONTRACTORS	238	912	53,727,093	591	18,638,446
<u>MANUFACTURING</u>	<u>31-33</u>	<u>633</u>	<u>16,055,746</u>	<u>471</u>	<u>9,761,300</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,672</u>	<u>62,839,005</u>	<u>1,327</u>	<u>31,428,077</u>
DURABLE GOODS	423	1,184	50,579,772	927	22,612,708
NONDURABLE GOODS	424	469	12,012,409	385	8,746,519
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	246,824	15	68,850
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>672,836</u>	<u>32</u>	<u>1,171,220</u>
<u>INFORMATION</u>	<u>51</u>	<u>330</u>	<u>29,087,523</u>	<u>280</u>	<u>11,583,748</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>4,836,862</u>	<u>79</u>	<u>2,477,107</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>303</u>	<u>16,804,706</u>	<u>235</u>	<u>7,503,863</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>471</u>	<u>18,220,559</u>	<u>341</u>	<u>6,403,991</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>624</u>	<u>15,085,260</u>	<u>462</u>	<u>7,209,483</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>71</u>	<u>6,940,681</u>	<u>73</u>	<u>3,494,043</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>354</u>	<u>80,010,763</u>	<u>372</u>	<u>44,393,522</u>
ACCOMMODATIONS	721	39	12,976,442	141	17,778,976
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	315	67,034,320	231	26,614,546
<u>OTHER SERVICES</u>	<u>81</u>	<u>458</u>	<u>26,680,420</u>	<u>334</u>	<u>9,504,131</u>
REPAIR & MAINTENANCE	811	305	21,353,286	228	7,522,661
PERSONAL SERVICE	812	126	4,897,947	80	1,506,469
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	429,187	26	475,000
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>12,906</u>	<u>5</u>	<u>20,844</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,072</b>	<b>\$761,719,675</b>	<b>7,060</b>	<b>\$327,787,268</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,836</u>	<u>\$115,634,061</u>	<u>3,461</u>	<u>\$479,057,718</u>
MOTOR VEHICLES & PARTS	441	120	21,242,568	200	82,210,591
NEW & USED AUTO DEALERS	4411	33	14,583,839	57	61,049,348
RV, BOAT, MOTORCYCLE DEALERS	4412	25	1,836,998	38	3,978,739
AUTOMOTIVE PARTS & TIRE	4413	62	4,821,731	105	17,182,504
FURNITURE & HOME FURNISHING	442	70	3,277,998	147	14,136,844
ELECTRONICS & APPLIANCES	443	148	4,236,509	326	17,986,127
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	2,642,913	94	6,878,962
COMPUTERS & SOFTWARE	44312	96	1,590,612	229	11,052,257
CAMERA & PHOTO SUPPLIES	44313	3	2,983	3	54,908
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	18,088,133	231	57,711,839
BUILDING MATERIALS	4441	86	15,536,928	164	49,338,565
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	2,551,204	67	8,373,274
FOOD & BEVERAGE STORES	445	69	11,843,410	166	43,291,687
GROCERY & CONVENIENCE STORES	4451	28	11,451,223	73	40,688,508
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	392,187	93	2,603,178
DRUG/HEALTH STORES	446	109	3,637,972	191	15,133,716
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	7,939,294	103	19,574,736
APPAREL & ACCESSORIES	448	132	1,889,178	213	24,772,067
CLOTHING & SHOE STORES	4481, 4482	114	1,637,388	176	22,384,711
JEWELRY & LUGGAGE STORES	4483	18	251,790	37	2,387,356
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	148	3,225,797	258	15,074,176
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	98	2,601,623	178	11,029,072
BOOK/PERIODICAL/MUSIC STORE	4512	50	624,174	80	4,045,104
GENERAL MERCHANDISE STORES	452	27	27,990,020	33	126,007,157
DEPARTMENT STORES	4521	4	1,436,543	8	31,844,316
GENERAL MERCHANDISE STORES	4529	23	26,553,476	25	94,162,841
E-COMMERCE & MAIL ORDER	4541	179	2,074,544	286	10,347,133
MISCELLANEOUS RETAILERS	453, 4542, 4543	691	10,188,639	1,307	52,811,646
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>551,905</u>	<u>35</u>	<u>715,785</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>179,352</u>	<u>10</u>	<u>314,982</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>35,398</u>	<u>11</u>	<u>1,429,297</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>726</u>	<u>32,666,809</u>	<u>2,352</u>	<u>144,894,745</u>
CONSTRUCTION OF BUILDINGS	236	218	20,155,380	618	69,296,402
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,005,150	84	12,298,757
SPECIAL TRADE CONTRACTORS	238	479	11,506,279	1,650	63,299,586
<u>MANUFACTURING</u>	<u>31-33</u>	<u>402</u>	<u>4,471,675</u>	<u>837</u>	<u>16,151,407</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,107</u>	<u>16,433,027</u>	<u>1,986</u>	<u>69,258,165</u>
DURABLE GOODS	423	783	12,788,900	1,398	56,619,945
NONDURABLE GOODS	424	315	3,582,477	560	12,479,863
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	61,650	28	158,357
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>740,614</u>	<u>102</u>	<u>4,931,119</u>
<u>INFORMATION</u>	<u>51</u>	<u>257</u>	<u>10,168,997</u>	<u>461</u>	<u>69,140,249</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>877,266</u>	<u>128</u>	<u>7,634,172</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>170</u>	<u>3,191,322</u>	<u>366</u>	<u>20,806,310</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>287</u>	<u>3,341,740</u>	<u>662</u>	<u>13,433,564</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>406</u>	<u>3,856,598</u>	<u>1,097</u>	<u>29,534,152</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>51</u>	<u>2,214,776</u>	<u>117</u>	<u>11,349,959</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>284</u>	<u>26,272,477</u>	<u>652</u>	<u>122,176,713</u>
ACCOMMODATIONS	721	99	6,621,104	43	13,350,578
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	185	19,651,373	609	108,826,136
<u>OTHER SERVICES</u>	<u>81</u>	<u>347</u>	<u>9,204,945</u>	<u>901</u>	<u>36,030,633</u>
REPAIR & MAINTENANCE	811	233	7,883,739	586	28,177,367
PERSONAL SERVICE	812	90	1,058,440	276	7,338,427
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	262,766	39	514,840
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>30,738</u>	<u>8</u>	<u>219,294</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,039</b>	<b>\$229,871,701</b>	<b>13,186</b>	<b>\$1,027,078,266</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>444</u>	<u>\$6,264,164</u>	<u>1,902</u>	<u>\$155,091,281</u>
MOTOR VEHICLES & PARTS	441	17	259,073	122	42,222,830
NEW & USED AUTO DEALERS	4411	3	150,863	32	33,212,868
RV, BOAT, MOTORCYCLE DEALERS	4412	4	9,104	19	2,169,941
AUTOMOTIVE PARTS & TIRE	4413	10	99,106	71	6,840,021
FURNITURE & HOME FURNISHING	442	11	57,325	74	3,227,650
ELECTRONICS & APPLIANCES	443	30	110,584	144	4,172,812
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	12,450	50	1,826,748
COMPUTERS & SOFTWARE	44312	18	98,134	93	2,337,335
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	1,151,054	159	19,507,180
BUILDING MATERIALS	4441	21	993,143	118	16,484,297
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	157,911	41	3,022,883
FOOD & BEVERAGE STORES	445	8	667,332	72	12,747,198
GROCERY & CONVENIENCE STORES	4451	4	658,202	33	12,461,818
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	9,129	39	285,380
DRUG/HEALTH STORES	446	27	49,958	117	4,442,537
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	167,671	51	13,403,608
APPAREL & ACCESSORIES	448	43	23,970	111	2,486,779
CLOTHING & SHOE STORES	4481, 4482	40	23,403	95	1,537,416
JEWELRY & LUGGAGE STORES	4483	3	566	16	949,363
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	125,599	151	3,373,712
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	80,181	106	2,881,737
BOOK/PERIODICAL/MUSIC STORE	4512	16	45,418	45	491,975
GENERAL MERCHANDISE STORES	452	7	54,971	25	34,065,957
DEPARTMENT STORES	4521	4	37,793	8	11,321,928
GENERAL MERCHANDISE STORES	4529	3	17,177	17	22,744,029
E-COMMERCE & MAIL ORDER	4541	72	111,920	172	1,924,631
MISCELLANEOUS RETAILERS	453, 4542, 4543	155	3,484,708	704	13,516,387
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>4,973</u>	<u>25</u>	<u>280,561</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>9,882</u>	<u>9</u>	<u>609,461</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>29,503</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>114</u>	<u>2,071,263</u>	<u>1,003</u>	<u>39,614,913</u>
CONSTRUCTION OF BUILDINGS	236	23	570,437	213	15,414,774
HEAVY CONSTRUCTION & HIGHWAYS	237	11	319,471	65	7,792,980
SPECIAL TRADE CONTRACTORS	238	80	1,181,355	725	16,407,159
<u>MANUFACTURING</u>	<u>31-33</u>	<u>57</u>	<u>577,146</u>	<u>437</u>	<u>6,381,860</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>253</u>	<u>2,497,405</u>	<u>1,280</u>	<u>23,077,380</u>
DURABLE GOODS	423	174	1,541,274	923	18,382,372
NONDURABLE GOODS	424	78	954,749	341	4,640,985
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	16	54,024
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>4</u>	<u>39,449</u>	<u>46</u>	<u>864,267</u>
<u>INFORMATION</u>	<u>51</u>	<u>88</u>	<u>521,947</u>	<u>276</u>	<u>15,219,368</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>21</u>	<u>35,805</u>	<u>74</u>	<u>1,175,179</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>43</u>	<u>298,234</u>	<u>235</u>	<u>6,181,816</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>69</u>	<u>134,001</u>	<u>308</u>	<u>4,671,838</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>73</u>	<u>207,332</u>	<u>476</u>	<u>4,885,749</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>3</u>	<u>70,436</u>	<u>37</u>	<u>2,089,025</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>23</u>	<u>911,225</u>	<u>234</u>	<u>31,824,245</u>
ACCOMMODATIONS	721	6	319,565	34	3,267,209
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	17	591,660	200	28,557,036
<u>OTHER SERVICES</u>	<u>81</u>	<u>30</u>	<u>455,174</u>	<u>340</u>	<u>8,984,564</u>
REPAIR & MAINTENANCE	811	12	352,714	242	6,844,625
PERSONAL SERVICE	812	16	61,836	82	1,686,113
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	16	453,827
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>28,406</u>	<u>11</u>	<u>404,896</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,233</b>	<b>\$14,157,922</b>	<b>6,702</b>	<b>\$301,385,906</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,096</u>	<u>\$67,035,976</u>	<u>567</u>	<u>\$4,837,013</u>
MOTOR VEHICLES & PARTS	441	65	9,226,742	26	952,618
NEW & USED AUTO DEALERS	4411	12	6,262,687	3	93,591
RV, BOAT, MOTORCYCLE DEALERS	4412	16	816,030	6	26,776
AUTOMOTIVE PARTS & TIRE	4413	37	2,148,025	17	832,251
FURNITURE & HOME FURNISHING	442	34	2,231,114	16	100,780
ELECTRONICS & APPLIANCES	443	90	10,649,434	41	165,228
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	494,225	22	79,953
COMPUTERS & SOFTWARE	44312	54	10,154,898	19	85,275
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	3,664,726	41	781,637
BUILDING MATERIALS	4441	61	1,879,338	29	560,630
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,785,388	12	221,006
FOOD & BEVERAGE STORES	445	32	4,132,579	12	671,053
GROCERY & CONVENIENCE STORES	4451	10	3,854,027	6	669,749
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	278,552	6	1,303
DRUG/HEALTH STORES	446	64	934,395	33	87,847
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,865,441	9	789,280
APPAREL & ACCESSORIES	448	91	2,014,093	47	55,816
CLOTHING & SHOE STORES	4481, 4482	82	1,503,658	45	55,504
JEWELRY & LUGGAGE STORES	4483	9	510,436	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	922,870	52	116,709
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	852,858	37	66,864
BOOK/PERIODICAL/MUSIC STORE	4512	30	70,012	15	49,845
GENERAL MERCHANDISE STORES	452	18	25,910,688	9	71,426
DEPARTMENT STORES	4521	6	6,427,563	4	48,479
GENERAL MERCHANDISE STORES	4529	12	19,483,125	5	22,947
E-COMMERCE & MAIL ORDER	4541	138	890,125	91	206,615
MISCELLANEOUS RETAILERS	453, 4542, 4543	380	4,593,768	190	838,004
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>97,580</u>	<u>6</u>	<u>99,585</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>1,131,519</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>146,839</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>482</u>	<u>23,364,884</u>	<u>102</u>	<u>1,732,368</u>
CONSTRUCTION OF BUILDINGS	236	122	12,402,963	23	585,887
HEAVY CONSTRUCTION & HIGHWAYS	237	34	5,614,485	11	238,822
SPECIAL TRADE CONTRACTORS	238	326	5,347,437	68	907,659
<u>MANUFACTURING</u>	<u>31-33</u>	<u>187</u>	<u>2,061,366</u>	<u>77</u>	<u>589,478</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>636</u>	<u>10,232,090</u>	<u>291</u>	<u>1,917,727</u>
DURABLE GOODS	423	447	7,360,447	207	1,454,211
NONDURABLE GOODS	424	181	2,853,214	77	453,557
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	18,429	7	9,959
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>473,709</u>	<u>4</u>	<u>5,813</u>
<u>INFORMATION</u>	<u>51</u>	<u>183</u>	<u>6,086,858</u>	<u>100</u>	<u>939,518</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>361,831</u>	<u>18</u>	<u>16,095</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>1,789,058</u>	<u>40</u>	<u>308,378</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>165</u>	<u>2,503,795</u>	<u>55</u>	<u>82,299</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>249</u>	<u>1,708,171</u>	<u>71</u>	<u>172,816</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>1,984,251</u>	<u>8</u>	<u>79,973</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>70</u>	<u>7,954,432</u>	<u>28</u>	<u>1,105,553</u>
ACCOMMODATIONS	721	7	538,761	12	484,486
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	7,415,671	16	621,067
<u>OTHER SERVICES</u>	<u>81</u>	<u>131</u>	<u>2,133,853</u>	<u>42</u>	<u>409,914</u>
REPAIR & MAINTENANCE	811	86	1,512,595	29	355,675
PERSONAL SERVICE	812	37	598,571	10	38,703
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	22,687	3	15,537
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>13,756</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,417</b>	<b>\$127,954,161</b>	<b>1,417</b>	<b>\$13,440,270</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,538</u>	<u>\$106,646,688</u>	<u>287</u>	<u>\$2,420,469</u>
MOTOR VEHICLES & PARTS	441	111	38,182,916	11	176,860
NEW & USED AUTO DEALERS	4411	22	20,242,658	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	22	10,964,424	4	2,697
AUTOMOTIVE PARTS & TIRE	4413	67	6,975,834	6	98,067
FURNITURE & HOME FURNISHING	442	66	1,763,058	7	19,851
ELECTRONICS & APPLIANCES	443	130	2,413,884	18	32,794
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	917,141	7	12,119
COMPUTERS & SOFTWARE	44312	83	1,484,639	10	20,147
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	14,086,822	25	1,470,247
BUILDING MATERIALS	4441	78	12,652,559	20	737,030
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,434,262	5	733,217
FOOD & BEVERAGE STORES	445	55	6,904,822	D	D
GROCERY & CONVENIENCE STORES	4451	23	6,540,528	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	364,293	D	D
DRUG/HEALTH STORES	446	88	3,372,324	17	85,866
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,682,745	D	D
APPAREL & ACCESSORIES	448	113	1,307,036	26	7,691
CLOTHING & SHOE STORES	4481, 4482	102	1,221,551	25	7,600
JEWELRY & LUGGAGE STORES	4483	11	85,486	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,651,506	23	10,124
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	584,470	16	8,252
BOOK/PERIODICAL/MUSIC STORE	4512	35	1,067,036	7	1,872
GENERAL MERCHANDISE STORES	452	17	15,749,911	4	22,634
DEPARTMENT STORES	4521	4	484,311	3	19,291
GENERAL MERCHANDISE STORES	4529	13	15,265,600	D	D
E-COMMERCE & MAIL ORDER	4541	157	1,289,521	48	48,215
MISCELLANEOUS RETAILERS	453, 4542, 4543	555	13,242,143	105	211,522
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>1,483,163</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>372,100</u>	<u>4</u>	<u>261,999</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>44,965</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>820</u>	<u>37,541,569</u>	<u>76</u>	<u>3,303,011</u>
CONSTRUCTION OF BUILDINGS	236	170	13,372,559	11	1,398,867
HEAVY CONSTRUCTION & HIGHWAYS	237	47	3,058,222	7	152,566
SPECIAL TRADE CONTRACTORS	238	603	21,110,788	58	1,751,578
<u>MANUFACTURING</u>	<u>31-33</u>	<u>330</u>	<u>5,944,909</u>	<u>44</u>	<u>695,053</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,054</u>	<u>39,786,923</u>	<u>180</u>	<u>1,280,940</u>
DURABLE GOODS	423	757	30,840,637	138	903,559
NONDURABLE GOODS	424	284	8,852,318	40	375,644
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	93,968	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>1,268,742</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>247</u>	<u>10,257,598</u>	<u>61</u>	<u>304,488</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>1,691,815</u>	<u>11</u>	<u>12,740</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>193</u>	<u>9,469,927</u>	<u>38</u>	<u>1,023,937</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>264</u>	<u>3,158,813</u>	<u>36</u>	<u>37,370</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>371</u>	<u>4,077,112</u>	<u>36</u>	<u>284,105</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>24</u>	<u>880,123</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>136</u>	<u>19,555,774</u>	<u>4</u>	<u>115,171</u>
ACCOMMODATIONS	721	18	4,203,635	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	15,352,140	3	96,561
<u>OTHER SERVICES</u>	<u>81</u>	<u>259</u>	<u>16,932,014</u>	<u>18</u>	<u>112,706</u>
REPAIR & MAINTENANCE	811	198	15,215,523	9	94,194
PERSONAL SERVICE	812	49	1,626,260	8	17,991
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	90,231	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>662,586</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,383</b>	<b>\$259,774,819</b>	<b>802</b>	<b>\$9,894,627</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,855</u>	<u>\$130,752,197</u>	<u>1,722</u>	<u>\$91,627,719</u>
MOTOR VEHICLES & PARTS	441	149	25,903,241	103	17,816,821
NEW & USED AUTO DEALERS	4411	42	16,134,489	36	12,613,730
RV, BOAT, MOTORCYCLE DEALERS	4412	29	2,744,133	19	289,572
AUTOMOTIVE PARTS & TIRE	4413	78	7,024,619	48	4,913,519
FURNITURE & HOME FURNISHING	442	64	2,217,197	69	1,813,078
ELECTRONICS & APPLIANCES	443	153	8,293,895	140	2,452,352
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	2,604,150	48	1,530,133
COMPUTERS & SOFTWARE	44312	96	5,685,408	89	917,309
CAMERA & PHOTO SUPPLIES	44313	D	D	3	4,910
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	142	22,238,051	137	14,724,286
BUILDING MATERIALS	4441	101	17,511,539	101	12,924,617
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	4,726,512	36	1,799,669
FOOD & BEVERAGE STORES	445	68	9,819,109	86	10,753,761
GROCERY & CONVENIENCE STORES	4451	32	9,541,933	49	10,255,481
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	277,176	37	498,281
DRUG/HEALTH STORES	446	116	2,204,167	104	2,376,071
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	9,698,834	37	10,804,705
APPAREL & ACCESSORIES	448	112	2,674,603	114	1,724,939
CLOTHING & SHOE STORES	4481, 4482	100	2,275,377	100	1,301,906
JEWELRY & LUGGAGE STORES	4483	12	399,227	14	423,034
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	133	2,860,603	127	1,468,697
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	1,986,047	83	1,107,031
BOOK/PERIODICAL/MUSIC STORE	4512	46	874,556	44	361,666
GENERAL MERCHANDISE STORES	452	22	22,267,286	20	17,273,955
DEPARTMENT STORES	4521	4	347,158	5	4,050,748
GENERAL MERCHANDISE STORES	4529	18	21,920,127	15	13,223,207
E-COMMERCE & MAIL ORDER	4541	164	1,706,788	162	1,454,413
MISCELLANEOUS RETAILERS	453, 4542, 4543	690	20,868,423	623	8,964,640
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>743,471</u>	<u>24</u>	<u>604,934</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>44,555</u>	<u>7</u>	<u>867,346</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>1,237,025</u>	<u>9</u>	<u>8,792</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>815</u>	<u>76,058,949</u>	<u>715</u>	<u>61,946,864</u>
CONSTRUCTION OF BUILDINGS	236	190	48,768,883	177	15,532,193
HEAVY CONSTRUCTION & HIGHWAYS	237	49	6,360,021	39	26,748,797
SPECIAL TRADE CONTRACTORS	238	576	20,930,045	499	19,665,875
<u>MANUFACTURING</u>	<u>31-33</u>	<u>413</u>	<u>9,713,933</u>	<u>396</u>	<u>9,749,118</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,236</u>	<u>52,045,344</u>	<u>1,062</u>	<u>14,659,239</u>
DURABLE GOODS	423	880	36,140,814	747	11,054,770
NONDURABLE GOODS	424	345	15,841,333	306	3,560,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	63,198	9	44,243
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>32</u>	<u>786,555</u>	<u>38</u>	<u>1,576,332</u>
<u>INFORMATION</u>	<u>51</u>	<u>256</u>	<u>12,929,354</u>	<u>246</u>	<u>10,025,966</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>1,531,340</u>	<u>75</u>	<u>1,013,512</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>210</u>	<u>7,454,485</u>	<u>198</u>	<u>4,518,733</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>305</u>	<u>5,324,754</u>	<u>254</u>	<u>2,653,523</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>388</u>	<u>6,749,067</u>	<u>353</u>	<u>2,708,131</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>45</u>	<u>3,311,132</u>	<u>45</u>	<u>1,279,782</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>238</u>	<u>30,424,317</u>	<u>300</u>	<u>26,358,791</u>
ACCOMMODATIONS	721	56	7,302,014	102	8,135,441
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	182	23,122,304	198	18,223,350
<u>OTHER SERVICES</u>	<u>81</u>	<u>333</u>	<u>11,292,303</u>	<u>281</u>	<u>5,171,855</u>
REPAIR & MAINTENANCE	811	236	9,471,195	190	3,873,980
PERSONAL SERVICE	812	70	1,501,945	65	930,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	319,163	26	366,929
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>29,689</u>	<u>10</u>	<u>39,357</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,253</b>	<b>\$350,428,469</b>	<b>5,735</b>	<b>\$234,809,996</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,927</u>	<u>\$72,911,801</u>	<u>1,316</u>	<u>\$31,388,688</u>
MOTOR VEHICLES & PARTS	441	100	6,436,488	61	3,839,792
NEW & USED AUTO DEALERS	4411	22	2,264,585	12	164,096
RV, BOAT, MOTORCYCLE DEALERS	4412	26	899,473	22	2,421,352
AUTOMOTIVE PARTS & TIRE	4413	52	3,272,429	27	1,254,343
FURNITURE & HOME FURNISHING	442	108	3,258,406	70	1,147,804
ELECTRONICS & APPLIANCES	443	160	3,816,777	96	1,271,287
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	2,016,555	40	579,833
COMPUTERS & SOFTWARE	44312	92	1,704,905	54	686,838
CAMERA & PHOTO SUPPLIES	44313	3	95,317	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	148	16,504,811	100	5,974,922
BUILDING MATERIALS	4441	112	14,618,677	69	4,973,984
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	1,886,134	31	1,000,938
FOOD & BEVERAGE STORES	445	65	7,613,660	34	3,558,641
GROCERY & CONVENIENCE STORES	4451	14	6,917,248	9	3,405,539
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	696,412	25	153,102
DRUG/HEALTH STORES	446	110	2,260,800	72	1,028,495
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,794,552	9	2,704,581
APPAREL & ACCESSORIES	448	123	1,535,338	105	1,138,818
CLOTHING & SHOE STORES	4481, 4482	108	1,161,823	92	1,018,695
JEWELRY & LUGGAGE STORES	4483	15	373,515	13	120,123
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	1,487,390	116	1,125,927
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	1,187,520	83	883,228
BOOK/PERIODICAL/MUSIC STORE	4512	52	299,871	33	242,700
GENERAL MERCHANDISE STORES	452	22	12,392,593	19	2,826,271
DEPARTMENT STORES	4521	5	676,645	4	374,945
GENERAL MERCHANDISE STORES	4529	17	11,715,948	15	2,451,325
E-COMMERCE & MAIL ORDER	4541	186	2,808,682	144	1,151,478
MISCELLANEOUS RETAILERS	453, 4542, 4543	740	11,002,305	490	5,620,673
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>148,565</u>	<u>15</u>	<u>161,566</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>195,098</u>	<u>5</u>	<u>273,058</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>416,079</u>	<u>4</u>	<u>25,142</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,217</u>	<u>31,692,340</u>	<u>577</u>	<u>14,914,344</u>
CONSTRUCTION OF BUILDINGS	236	351	16,331,347	167	8,359,171
HEAVY CONSTRUCTION & HIGHWAYS	237	52	3,052,951	33	1,503,125
SPECIAL TRADE CONTRACTORS	238	814	12,308,043	377	5,052,048
<u>MANUFACTURING</u>	<u>31-33</u>	<u>416</u>	<u>4,153,597</u>	<u>306</u>	<u>6,254,679</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,020</u>	<u>12,797,007</u>	<u>781</u>	<u>5,497,722</u>
DURABLE GOODS	423	684	5,304,197	533	3,569,572
NONDURABLE GOODS	424	321	7,243,357	240	1,918,971
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	249,454	8	9,179
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>455,978</u>	<u>20</u>	<u>269,575</u>
<u>INFORMATION</u>	<u>51</u>	<u>260</u>	<u>10,193,333</u>	<u>190</u>	<u>4,280,465</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>825,774</u>	<u>53</u>	<u>378,012</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>190</u>	<u>2,247,608</u>	<u>120</u>	<u>1,091,812</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>288</u>	<u>2,803,339</u>	<u>200</u>	<u>1,161,818</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>514</u>	<u>6,449,204</u>	<u>277</u>	<u>2,072,339</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>70</u>	<u>2,996,869</u>	<u>25</u>	<u>1,441,732</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>216</u>	<u>19,352,600</u>	<u>158</u>	<u>11,831,877</u>
ACCOMMODATIONS	721	73	3,178,802	46	2,959,017
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	16,173,798	112	8,872,860
<u>OTHER SERVICES</u>	<u>81</u>	<u>323</u>	<u>5,278,235</u>	<u>173</u>	<u>3,597,087</u>
REPAIR & MAINTENANCE	811	229	3,824,156	112	3,146,258
PERSONAL SERVICE	812	76	1,057,393	48	313,607
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	396,685	13	137,221
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>117,050</u>	<u>9</u>	<u>53,012</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,572</b>	<b>\$173,034,474</b>	<b>4,229</b>	<b>\$84,692,928</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,255</u>	<u>\$3,998,673,313</u>	<u>3,145</u>	<u>404,886,435</u>
MOTOR VEHICLES & PARTS	441	725	796,753,258	182	87,904,574
NEW & USED AUTO DEALERS	4411	308	652,672,922	50	65,721,516
RV, BOAT, MOTORCYCLE DEALERS	4412	149	63,002,819	46	9,963,309
AUTOMOTIVE PARTS & TIRE	4413	268	81,077,516	86	12,219,748
FURNITURE & HOME FURNISHING	442	588	200,478,457	175	11,600,596
ELECTRONICS & APPLIANCES	443	909	361,920,099	274	17,276,694
APPLIANCES, TV & OTHER ELECTRONICS	44311	271	122,340,190	88	9,826,132
COMPUTERS & SOFTWARE	44312	626	229,319,743	181	7,431,299
CAMERA & PHOTO SUPPLIES	44313	12	10,260,166	5	19,262
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	686	331,533,922	238	59,332,046
BUILDING MATERIALS	4441	505	304,866,243	161	50,413,280
LAWN & GARDEN SUPPLIES & EQUIP.	4442	181	26,667,679	77	8,918,767
FOOD & BEVERAGE STORES	445	1,041	270,742,865	162	31,631,333
GROCERY & CONVENIENCE STORES	4451	655	244,424,957	68	30,904,258
OTHER FOOD & BEVERAGE STORES	4452, 4453	386	26,317,908	94	727,076
DRUG/HEALTH STORES	446	535	141,089,108	187	11,523,757
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	348	83,202,309	59	13,359,679
APPAREL & ACCESSORIES	448	937	399,350,798	229	19,106,049
CLOTHING & SHOE STORES	4481, 4482	714	358,801,684	187	16,184,184
JEWELRY & LUGGAGE STORES	4483	223	40,549,114	42	2,921,864
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	727	193,923,422	236	16,112,681
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	500	150,070,179	158	12,258,426
BOOK/PERIODICAL/MUSIC STORE	4512	227	43,853,243	78	3,854,256
GENERAL MERCHANDISE STORES	452	86	626,334,665	34	91,960,511
DEPARTMENT STORES	4521	11	237,248,337	7	24,942,086
GENERAL MERCHANDISE STORES	4529	75	389,086,328	27	67,018,425
E-COMMERCE & MAIL ORDER	4541	481	107,547,450	249	8,485,347
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,192	485,796,961	1,120	36,593,168
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>125</u>	<u>11,929,079</u>	<u>37</u>	<u>643,239</u>
<u>MINING</u>	<u>21</u>	<u>27</u>	<u>4,578,257</u>	<u>12</u>	<u>321,300</u>
<u>UTILITIES</u>	<u>22</u>	<u>41</u>	<u>3,652,543</u>	<u>15</u>	<u>205,328</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,530</u>	<u>1,496,174,758</u>	<u>2,182</u>	<u>90,301,370</u>
CONSTRUCTION OF BUILDINGS	236	4,238	870,753,376	684	46,833,908
HEAVY CONSTRUCTION & HIGHWAYS	237	331	144,655,354	78	8,052,204
SPECIAL TRADE CONTRACTORS	238	6,961	480,766,028	1,420	35,415,259
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,762</u>	<u>280,832,701</u>	<u>795</u>	<u>11,496,429</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,306</u>	<u>844,711,426</u>	<u>1,748</u>	<u>40,944,761</u>
DURABLE GOODS	423	2,909	716,301,901	1,195	28,747,613
NONDURABLE GOODS	424	1,324	124,486,009	532	12,086,446
ELECTRONIC MARKETS, AGENTS & BROKERS	425	73	3,923,516	21	110,702
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>421</u>	<u>54,597,154</u>	<u>57</u>	<u>1,394,560</u>
<u>INFORMATION</u>	<u>51</u>	<u>993</u>	<u>483,779,382</u>	<u>412</u>	<u>39,081,190</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>259</u>	<u>73,684,985</u>	<u>105</u>	<u>4,279,063</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,118</u>	<u>280,661,506</u>	<u>334</u>	<u>14,455,425</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>3,120</u>	<u>290,350,410</u>	<u>608</u>	<u>8,904,284</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>4,993</u>	<u>282,666,735</u>	<u>969</u>	<u>21,214,265</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>821</u>	<u>120,441,158</u>	<u>99</u>	<u>6,914,537</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>5,104</u>	<u>1,357,158,212</u>	<u>520</u>	<u>78,936,045</u>
ACCOMMODATIONS	721	344	319,837,745	45	6,106,756
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,760	1,037,320,468	475	72,829,289
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,240</u>	<u>329,581,590</u>	<u>724</u>	<u>25,650,583</u>
REPAIR & MAINTENANCE	811	2,525	196,605,170	489	19,475,277
PERSONAL SERVICE	812	1,546	126,624,461	196	5,525,245
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	169	6,351,959	39	650,061
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>28</u>	<u>4,185,049</u>	<u>11</u>	<u>764,151</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>51,145</b>	<b>\$9,917,670,230</b>	<b>11,773</b>	<b>750,392,966</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,457</u>	<u>\$58,446,383</u>	<u>894</u>	<u>\$12,671,020</u>
MOTOR VEHICLES & PARTS	441	74	11,969,899	47	1,513,031
NEW & USED AUTO DEALERS	4411	16	6,002,655	7	160,917
RV, BOAT, MOTORCYCLE DEALERS	4412	22	2,983,571	9	15,548
AUTOMOTIVE PARTS & TIRE	4413	36	2,983,673	31	1,336,566
FURNITURE & HOME FURNISHING	442	66	1,876,961	25	98,026
ELECTRONICS & APPLIANCES	443	128	2,152,176	76	322,001
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	972,492	25	108,868
COMPUTERS & SOFTWARE	44312	84	1,168,768	50	213,049
CAMERA & PHOTO SUPPLIES	44313	4	10,916	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	112	8,256,760	61	1,869,401
BUILDING MATERIALS	4441	86	4,420,975	48	1,169,526
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	3,835,785	13	699,875
FOOD & BEVERAGE STORES	445	43	6,230,250	24	1,897,812
GROCERY & CONVENIENCE STORES	4451	12	5,622,159	11	1,851,296
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	608,090	13	46,516
DRUG/HEALTH STORES	446	77	838,802	57	600,846
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,891,615	14	2,859,019
APPAREL & ACCESSORIES	448	105	1,169,608	63	93,536
CLOTHING & SHOE STORES	4481, 4482	91	900,313	58	82,604
JEWELRY & LUGGAGE STORES	4483	14	269,295	5	10,932
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	1,575,292	60	199,211
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	1,162,224	38	150,091
BOOK/PERIODICAL/MUSIC STORE	4512	39	413,068	22	49,120
GENERAL MERCHANDISE STORES	452	18	10,647,634	10	196,281
DEPARTMENT STORES	4521	4	180,664	4	73,688
GENERAL MERCHANDISE STORES	4529	14	10,466,970	6	122,594
E-COMMERCE & MAIL ORDER	4541	153	1,182,374	121	547,577
MISCELLANEOUS RETAILERS	453, 4542, 4543	537	7,655,012	336	2,474,277
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>309,883</u>	<u>21</u>	<u>378,623</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>68,607</u>	<u>5</u>	<u>51,856</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>60,872</u>	<u>7</u>	<u>210,623</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>689</u>	<u>36,418,584</u>	<u>337</u>	<u>12,540,220</u>
CONSTRUCTION OF BUILDINGS	236	183	17,807,382	90	5,682,427
HEAVY CONSTRUCTION & HIGHWAYS	237	37	9,976,466	23	1,411,422
SPECIAL TRADE CONTRACTORS	238	469	8,634,736	224	5,446,370
<u>MANUFACTURING</u>	<u>31-33</u>	<u>329</u>	<u>4,254,661</u>	<u>167</u>	<u>1,819,207</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>897</u>	<u>11,286,307</u>	<u>637</u>	<u>6,084,595</u>
DURABLE GOODS	423	616	7,640,689	464	4,763,707
NONDURABLE GOODS	424	271	3,614,256	168	1,301,999
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	31,362	5	18,888
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>1,078,902</u>	<u>16</u>	<u>591,644</u>
<u>INFORMATION</u>	<u>51</u>	<u>211</u>	<u>6,219,231</u>	<u>144</u>	<u>2,795,287</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>1,202,578</u>	<u>39</u>	<u>311,738</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>177</u>	<u>2,680,458</u>	<u>109</u>	<u>1,456,592</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>212</u>	<u>2,046,714</u>	<u>127</u>	<u>1,028,468</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>286</u>	<u>4,737,767</u>	<u>149</u>	<u>478,407</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>41</u>	<u>2,053,470</u>	<u>15</u>	<u>646,242</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>176</u>	<u>23,056,274</u>	<u>64</u>	<u>3,104,145</u>
ACCOMMODATIONS	721	41	6,052,779	16	626,313
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	135	17,003,495	48	2,477,833
<u>OTHER SERVICES</u>	<u>81</u>	<u>192</u>	<u>4,210,198</u>	<u>107</u>	<u>1,358,310</u>
REPAIR & MAINTENANCE	811	130	3,486,551	70	1,015,138
PERSONAL SERVICE	812	52	595,177	28	242,695
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	128,470	9	100,478
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>26,356</u>	<u>8</u>	<u>15,173</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,801</b>	<b>\$158,157,245</b>	<b>2,846</b>	<b>\$45,542,150</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,960</u>	<u>\$118,662,005</u>	<u>738</u>	<u>\$7,343,902</u>
MOTOR VEHICLES & PARTS	441	137	25,259,390	40	1,674,346
NEW & USED AUTO DEALERS	4411	42	15,523,138	9	846,676
RV, BOAT, MOTORCYCLE DEALERS	4412	25	4,205,665	9	260,381
AUTOMOTIVE PARTS & TIRE	4413	70	5,530,587	22	567,289
FURNITURE & HOME FURNISHING	442	79	2,481,008	33	199,604
ELECTRONICS & APPLIANCES	443	163	2,452,741	54	378,038
APPLIANCES, TV & OTHER ELECTRONICS	44311	63	1,057,199	22	285,548
COMPUTERS & SOFTWARE	44312	96	1,368,607	31	92,041
CAMERA & PHOTO SUPPLIES	44313	4	26,935	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	159	17,622,855	63	1,641,421
BUILDING MATERIALS	4441	115	13,296,999	46	951,699
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	4,325,855	17	689,722
FOOD & BEVERAGE STORES	445	78	10,416,754	14	1,136,161
GROCERY & CONVENIENCE STORES	4451	44	10,283,003	7	1,118,827
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	133,751	7	17,334
DRUG/HEALTH STORES	446	120	3,664,474	55	392,596
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	8,111,203	14	402,216
APPAREL & ACCESSORIES	448	126	7,891,320	56	80,649
CLOTHING & SHOE STORES	4481, 4482	111	6,237,737	51	72,044
JEWELRY & LUGGAGE STORES	4483	15	1,653,584	5	8,606
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	3,602,812	52	115,320
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	93	3,450,304	36	97,361
BOOK/PERIODICAL/MUSIC STORE	4512	41	152,509	16	17,959
GENERAL MERCHANDISE STORES	452	22	22,549,951	7	114,029
DEPARTMENT STORES	4521	5	3,916,835	4	80,721
GENERAL MERCHANDISE STORES	4529	17	18,633,116	3	33,308
E-COMMERCE & MAIL ORDER	4541	170	1,444,023	104	237,362
MISCELLANEOUS RETAILERS	453, 4542, 4543	720	13,165,473	246	972,159
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>1,061,066</u>	<u>8</u>	<u>51,189</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>1,332,477</u>	<u>3</u>	<u>76,103</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>2,431,559</u>	<u>6</u>	<u>54,741</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>905</u>	<u>32,095,517</u>	<u>236</u>	<u>6,745,190</u>
CONSTRUCTION OF BUILDINGS	236	220	11,536,419	54	4,182,430
HEAVY CONSTRUCTION & HIGHWAYS	237	56	10,972,112	17	683,153
SPECIAL TRADE CONTRACTORS	238	629	9,586,986	165	1,879,607
<u>MANUFACTURING</u>	<u>31-33</u>	<u>428</u>	<u>8,445,848</u>	<u>133</u>	<u>651,038</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,218</u>	<u>23,938,688</u>	<u>426</u>	<u>5,164,955</u>
DURABLE GOODS	423	885	18,992,219	283	2,454,928
NONDURABLE GOODS	424	322	4,679,263	140	2,698,482
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	267,206	3	11,545
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>907,200</u>	<u>6</u>	<u>123,071</u>
<u>INFORMATION</u>	<u>51</u>	<u>269</u>	<u>11,708,447</u>	<u>114</u>	<u>1,439,073</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>646,185</u>	<u>27</u>	<u>139,285</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>204</u>	<u>4,016,668</u>	<u>78</u>	<u>470,378</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>272</u>	<u>4,657,741</u>	<u>97</u>	<u>290,390</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>402</u>	<u>3,850,113</u>	<u>117</u>	<u>350,798</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>41</u>	<u>2,826,376</u>	<u>6</u>	<u>195,630</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>233</u>	<u>23,176,962</u>	<u>40</u>	<u>1,220,827</u>
ACCOMMODATIONS	721	41	2,549,567	11	140,958
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	192	20,627,396	29	1,079,869
<u>OTHER SERVICES</u>	<u>81</u>	<u>336</u>	<u>8,192,562</u>	<u>74</u>	<u>3,578,403</u>
REPAIR & MAINTENANCE	811	245	6,790,002	52	3,434,319
PERSONAL SERVICE	812	71	1,178,900	20	143,879
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	223,660	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>28,210</u>	<u>5</u>	<u>30,678</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,453</b>	<b>\$247,977,624</b>	<b>2,114</b>	<b>\$27,925,651</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,525</u>	<u>\$53,672,308</u>	<u>1,358</u>	<u>\$57,871,226</u>
MOTOR VEHICLES & PARTS	441	92	7,417,748	96	10,091,478
NEW & USED AUTO DEALERS	4411	18	3,634,137	29	6,484,471
RV, BOAT, MOTORCYCLE DEALERS	4412	17	140,469	21	349,152
AUTOMOTIVE PARTS & TIRE	4413	57	3,643,143	46	3,257,855
FURNITURE & HOME FURNISHING	442	78	1,342,564	47	989,257
ELECTRONICS & APPLIANCES	443	119	1,733,318	92	1,493,638
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	1,169,415	40	719,513
COMPUTERS & SOFTWARE	44312	63	563,368	50	770,007
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	143	8,665,648	110	12,546,186
BUILDING MATERIALS	4441	109	6,968,690	77	11,131,249
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	1,696,958	33	1,414,937
FOOD & BEVERAGE STORES	445	43	4,969,478	46	5,660,488
GROCERY & CONVENIENCE STORES	4451	20	4,753,655	23	5,460,862
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	215,824	23	199,626
DRUG/HEALTH STORES	446	88	941,602	95	1,283,733
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	4,524,836	32	3,571,958
APPAREL & ACCESSORIES	448	105	485,632	97	1,330,365
CLOTHING & SHOE STORES	4481, 4482	91	364,839	89	1,295,144
JEWELRY & LUGGAGE STORES	4483	14	120,793	8	35,221
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	113	696,976	106	1,183,685
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	502,703	73	1,060,462
BOOK/PERIODICAL/MUSIC STORE	4512	40	194,273	33	123,223
GENERAL MERCHANDISE STORES	452	20	16,049,509	19	14,477,751
DEPARTMENT STORES	4521	4	485,378	5	1,098,970
GENERAL MERCHANDISE STORES	4529	16	15,564,131	14	13,378,780
E-COMMERCE & MAIL ORDER	4541	157	1,159,128	150	1,021,885
MISCELLANEOUS RETAILERS	453, 4542, 4543	542	5,685,868	468	4,220,803
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>139,815</u>	<u>21</u>	<u>357,471</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>232,275</u>	<u>5</u>	<u>505,135</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>28,511</u>	<u>12</u>	<u>683,361</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>922</u>	<u>28,946,272</u>	<u>487</u>	<u>16,640,134</u>
CONSTRUCTION OF BUILDINGS	236	236	15,445,868	142	8,695,265
HEAVY CONSTRUCTION & HIGHWAYS	237	46	1,889,519	36	1,117,939
SPECIAL TRADE CONTRACTORS	238	640	11,610,884	309	6,826,930
<u>MANUFACTURING</u>	<u>31-33</u>	<u>334</u>	<u>2,676,547</u>	<u>278</u>	<u>3,045,627</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>879</u>	<u>6,899,394</u>	<u>824</u>	<u>12,801,034</u>
DURABLE GOODS	423	606	5,114,014	578	7,622,005
NONDURABLE GOODS	424	266	1,764,515	238	5,155,784
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	20,865	8	23,245
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>608,843</u>	<u>26</u>	<u>487,185</u>
<u>INFORMATION</u>	<u>51</u>	<u>211</u>	<u>7,239,555</u>	<u>189</u>	<u>5,423,432</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>696,234</u>	<u>43</u>	<u>584,895</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>160</u>	<u>1,731,376</u>	<u>116</u>	<u>1,687,676</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>228</u>	<u>1,246,193</u>	<u>186</u>	<u>1,791,744</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>381</u>	<u>4,037,305</u>	<u>254</u>	<u>1,934,648</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,249,518</u>	<u>28</u>	<u>741,265</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>137</u>	<u>12,113,240</u>	<u>168</u>	<u>12,036,817</u>
ACCOMMODATIONS	721	19	2,699,379	61	4,376,747
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	9,413,861	107	7,660,070
<u>OTHER SERVICES</u>	<u>81</u>	<u>227</u>	<u>3,618,923</u>	<u>200</u>	<u>4,202,274</u>
REPAIR & MAINTENANCE	811	162	3,042,745	146	3,559,627
PERSONAL SERVICE	812	51	499,671	38	452,142
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	76,507	16	190,505
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>44,199</u>	<u>9</u>	<u>99,770</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,151</b>	<b>\$125,180,508</b>	<b>4,204</b>	<b>\$120,893,692</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>954</u>	<u>\$17,320,963</u>	<u>740</u>	<u>\$6,767,763</u>
MOTOR VEHICLES & PARTS	441	49	2,706,180	39	1,027,205
NEW & USED AUTO DEALERS	4411	6	629,416	8	484,807
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,349,824	10	96,455
AUTOMOTIVE PARTS & TIRE	4413	34	726,941	21	445,943
FURNITURE & HOME FURNISHING	442	35	407,701	32	155,308
ELECTRONICS & APPLIANCES	443	69	507,204	59	482,381
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	199,303	26	219,544
COMPUTERS & SOFTWARE	44312	40	307,847	33	262,837
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	3,750,081	51	685,907
BUILDING MATERIALS	4441	46	3,365,924	37	648,276
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	384,157	14	37,632
FOOD & BEVERAGE STORES	445	32	2,849,328	18	1,948,213
GROCERY & CONVENIENCE STORES	4451	18	2,706,160	5	1,880,742
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	143,168	13	67,471
DRUG/HEALTH STORES	446	59	449,592	41	121,544
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,156,806	11	546,419
APPAREL & ACCESSORIES	448	73	196,357	50	62,238
CLOTHING & SHOE STORES	4481, 4482	66	184,653	48	62,049
JEWELRY & LUGGAGE STORES	4483	7	11,704	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	79	325,001	67	103,319
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	209,694	40	84,687
BOOK/PERIODICAL/MUSIC STORE	4512	30	115,307	27	18,632
GENERAL MERCHANDISE STORES	452	11	1,153,336	10	144,541
DEPARTMENT STORES	4521	4	124,116	4	94,561
GENERAL MERCHANDISE STORES	4529	7	1,029,221	6	49,979
E-COMMERCE & MAIL ORDER	4541	125	461,606	99	253,550
MISCELLANEOUS RETAILERS	453, 4542, 4543	347	2,357,771	263	1,237,139
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>269,848</u>	<u>10</u>	<u>139,215</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>509,130</u>	<u>4</u>	<u>135,725</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>8,433</u>	<u>6</u>	<u>135,300</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>330</u>	<u>11,140,387</u>	<u>217</u>	<u>4,798,647</u>
CONSTRUCTION OF BUILDINGS	236	73	4,345,430	49	1,608,729
HEAVY CONSTRUCTION & HIGHWAYS	237	16	550,137	20	438,988
SPECIAL TRADE CONTRACTORS	238	241	6,244,820	148	2,750,930
<u>MANUFACTURING</u>	<u>31-33</u>	<u>181</u>	<u>1,007,495</u>	<u>126</u>	<u>882,341</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>546</u>	<u>3,363,642</u>	<u>425</u>	<u>3,875,441</u>
DURABLE GOODS	423	377	2,748,001	320	3,106,181
NONDURABLE GOODS	424	163	584,194	101	760,714
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	31,448	4	8,546
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>464,218</u>	<u>8</u>	<u>6,791</u>
<u>INFORMATION</u>	<u>51</u>	<u>162</u>	<u>2,950,826</u>	<u>127</u>	<u>1,721,208</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>376,872</u>	<u>20</u>	<u>150,316</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>89</u>	<u>851,041</u>	<u>61</u>	<u>467,072</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>102</u>	<u>450,069</u>	<u>85</u>	<u>256,911</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>171</u>	<u>1,082,564</u>	<u>135</u>	<u>442,665</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>23</u>	<u>559,362</u>	<u>5</u>	<u>39,327</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>143</u>	<u>8,269,261</u>	<u>38</u>	<u>1,783,412</u>
ACCOMMODATIONS	721	65	3,272,476	14	251,221
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	78	4,996,785	24	1,532,191
<u>OTHER SERVICES</u>	<u>81</u>	<u>100</u>	<u>1,671,037</u>	<u>65</u>	<u>453,052</u>
REPAIR & MAINTENANCE	811	63	1,250,130	36	348,137
PERSONAL SERVICE	812	26	152,542	22	69,238
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	268,365	7	35,678
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>22,688</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,876</b>	<b>\$50,317,838</b>	<b>2,073</b>	<b>\$22,057,090</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,819</u>	<u>\$1,352,372,261</u>	<u>1,160</u>	<u>\$25,293,621</u>
MOTOR VEHICLES & PARTS	441	482	399,615,378	49	3,396,757
NEW & USED AUTO DEALERS	4411	192	317,842,468	14	234,138
RV, BOAT, MOTORCYCLE DEALERS	4412	94	38,209,873	21	2,754,024
AUTOMOTIVE PARTS & TIRE	4413	196	43,563,038	14	408,595
FURNITURE & HOME FURNISHING	442	278	39,505,868	53	1,032,505
ELECTRONICS & APPLIANCES	443	497	63,846,101	85	1,020,374
APPLIANCES, TV & OTHER ELECTRONICS	44311	159	35,611,214	36	560,272
COMPUTERS & SOFTWARE	44312	329	28,150,259	47	459,311
CAMERA & PHOTO SUPPLIES	44313	9	84,627	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	401	136,800,495	73	5,347,469
BUILDING MATERIALS	4441	294	121,967,568	53	5,091,377
LAWN & GARDEN SUPPLIES & EQUIP.	4442	107	14,832,926	20	256,092
FOOD & BEVERAGE STORES	445	380	87,434,823	47	3,935,097
GROCERY & CONVENIENCE STORES	4451	224	83,352,356	13	3,536,565
OTHER FOOD & BEVERAGE STORES	4452, 4453	156	4,082,467	34	398,532
DRUG/HEALTH STORES	446	295	41,240,573	68	681,160
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	177	48,378,438	8	1,824,897
APPAREL & ACCESSORIES	448	377	71,794,319	105	797,485
CLOTHING & SHOE STORES	4481, 4482	302	61,690,308	93	744,551
JEWELRY & LUGGAGE STORES	4483	75	10,104,012	12	52,934
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	393	51,379,628	94	515,502
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	259	42,113,924	57	311,316
BOOK/PERIODICAL/MUSIC STORE	4512	134	9,265,704	37	204,186
GENERAL MERCHANDISE STORES	452	52	260,831,118	11	276,168
DEPARTMENT STORES	4521	10	86,537,652	5	137,990
GENERAL MERCHANDISE STORES	4529	42	174,293,466	6	138,178
E-COMMERCE & MAIL ORDER	4541	307	21,313,645	141	1,175,957
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,180	130,231,874	426	5,290,251
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>81</u>	<u>2,105,537</u>	<u>17</u>	<u>671,222</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>823,548</u>	<u>3</u>	<u>8,842</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>1,809,868</u>	<u>7</u>	<u>469,158</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,001</u>	<u>338,412,893</u>	<u>477</u>	<u>24,964,890</u>
CONSTRUCTION OF BUILDINGS	236	1,407	164,899,485	179	16,474,620
HEAVY CONSTRUCTION & HIGHWAYS	237	188	43,428,756	24	941,583
SPECIAL TRADE CONTRACTORS	238	3,406	130,084,652	274	7,548,687
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,376</u>	<u>50,994,590</u>	<u>226</u>	<u>1,645,992</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,830</u>	<u>155,644,463</u>	<u>565</u>	<u>3,857,474</u>
DURABLE GOODS	423	1,978	126,990,855	381	2,105,699
NONDURABLE GOODS	424	813	27,164,975	178	1,748,981
ELECTRONIC MARKETS, AGENTS & BROKERS	425	39	1,488,633	6	2,794
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>166</u>	<u>9,657,379</u>	<u>37</u>	<u>1,236,389</u>
<u>INFORMATION</u>	<u>51</u>	<u>588</u>	<u>126,490,638</u>	<u>165</u>	<u>2,912,933</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>169</u>	<u>19,639,700</u>	<u>32</u>	<u>92,414</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>611</u>	<u>62,779,648</u>	<u>106</u>	<u>1,974,169</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,168</u>	<u>31,375,350</u>	<u>165</u>	<u>924,523</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,075</u>	<u>58,990,356</u>	<u>217</u>	<u>3,139,701</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>253</u>	<u>27,085,345</u>	<u>31</u>	<u>1,337,680</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,532</u>	<u>270,265,482</u>	<u>157</u>	<u>13,580,070</u>
ACCOMMODATIONS	721	113	25,923,003	87	8,169,386
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,419	244,342,479	70	5,410,685
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,855</u>	<u>94,775,651</u>	<u>125</u>	<u>2,012,202</u>
REPAIR & MAINTENANCE	811	1,266	74,292,536	83	1,645,639
PERSONAL SERVICE	812	513	19,073,837	35	318,764
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	76	1,409,279	7	47,799
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>754,174</u>	<u>4</u>	<u>4,231</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>23,596</b>	<b>\$2,603,978,934</b>	<b>3,494</b>	<b>\$84,125,511</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,606</u>	<u>\$273,338,011</u>	<u>590</u>	<u>\$4,152,797</u>
MOTOR VEHICLES & PARTS	441	195	88,349,954	24	365,063
NEW & USED AUTO DEALERS	4411	48	61,516,631	7	176,134
RV, BOAT, MOTORCYCLE DEALERS	4412	54	17,820,500	4	933
AUTOMOTIVE PARTS & TIRE	4413	93	9,012,823	13	187,995
FURNITURE & HOME FURNISHING	442	118	5,864,230	18	45,407
ELECTRONICS & APPLIANCES	443	228	9,801,815	42	194,375
APPLIANCES, TV & OTHER ELECTRONICS	44311	84	6,533,139	19	112,891
COMPUTERS & SOFTWARE	44312	140	3,196,549	23	81,485
CAMERA & PHOTO SUPPLIES	44313	4	72,127	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	26,335,688	36	519,768
BUILDING MATERIALS	4441	139	22,582,975	33	465,654
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	3,752,713	3	54,113
FOOD & BEVERAGE STORES	445	108	16,882,492	9	647,546
GROCERY & CONVENIENCE STORES	4451	48	15,461,968	3	645,526
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	1,420,524	6	2,020
DRUG/HEALTH STORES	446	157	6,537,418	36	70,509
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	10,587,097	8	809,716
APPAREL & ACCESSORIES	448	181	17,660,597	55	39,501
CLOTHING & SHOE STORES	4481, 4482	154	14,441,340	50	35,663
JEWELRY & LUGGAGE STORES	4483	27	3,219,257	5	3,838
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	193	9,692,990	53	236,353
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	9,191,931	33	137,579
BOOK/PERIODICAL/MUSIC STORE	4512	60	501,059	20	98,774
GENERAL MERCHANDISE STORES	452	26	56,229,052	7	51,718
DEPARTMENT STORES	4521	7	15,524,813	4	39,755
GENERAL MERCHANDISE STORES	4529	19	40,704,239	3	11,964
E-COMMERCE & MAIL ORDER	4541	209	3,218,230	94	237,598
MISCELLANEOUS RETAILERS	453, 4542, 4543	944	22,178,448	208	935,244
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>495,461</u>	<u>3</u>	<u>27,669</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>166,753</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>149,450</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,399</u>	<u>71,229,529</u>	<u>238</u>	<u>10,902,114</u>
CONSTRUCTION OF BUILDINGS	236	358	34,355,363	56	1,161,485
HEAVY CONSTRUCTION & HIGHWAYS	237	62	12,685,552	19	8,678,483
SPECIAL TRADE CONTRACTORS	238	979	24,188,613	163	1,062,146
<u>MANUFACTURING</u>	<u>31-33</u>	<u>665</u>	<u>14,681,428</u>	<u>70</u>	<u>153,156</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,543</u>	<u>43,986,987</u>	<u>318</u>	<u>1,350,299</u>
DURABLE GOODS	423	1,086	26,731,796	217	902,301
NONDURABLE GOODS	424	437	16,959,942	98	442,895
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	295,249	3	5,104
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>82</u>	<u>5,381,149</u>	<u>8</u>	<u>141,447</u>
<u>INFORMATION</u>	<u>51</u>	<u>328</u>	<u>18,269,627</u>	<u>114</u>	<u>1,394,489</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>2,096,209</u>	<u>20</u>	<u>63,358</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>271</u>	<u>8,684,476</u>	<u>63</u>	<u>215,043</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>441</u>	<u>5,016,667</u>	<u>82</u>	<u>207,642</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>682</u>	<u>8,932,700</u>	<u>92</u>	<u>200,907</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>73</u>	<u>4,894,621</u>	<u>7</u>	<u>33,991</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>378</u>	<u>48,382,429</u>	<u>36</u>	<u>7,328,535</u>
ACCOMMODATIONS	721	63	6,701,532	10	6,234,271
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	315	41,680,897	26	1,094,264
<u>OTHER SERVICES</u>	<u>81</u>	<u>519</u>	<u>14,536,236</u>	<u>52</u>	<u>330,251</u>
REPAIR & MAINTENANCE	811	370	11,424,218	35	204,176
PERSONAL SERVICE	812	117	2,667,807	15	70,499
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	444,211	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>106,538</u>	<u>3</u>	<u>29,945</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,147</b>	<b>\$520,348,272</b>	<b>1,699</b>	<b>\$26,540,056</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,646</u>	<u>\$1,259,687,003</u>	<u>4,218</u>	<u>\$851,017,099</u>
MOTOR VEHICLES & PARTS	441	420	295,614,398	352	182,274,777
NEW & USED AUTO DEALERS	4411	167	228,403,869	149	126,662,527
RV, BOAT, MOTORCYCLE DEALERS	4412	84	25,141,916	63	27,239,367
AUTOMOTIVE PARTS & TIRE	4413	169	42,068,613	140	28,372,884
FURNITURE & HOME FURNISHING	442	317	38,147,783	160	27,472,747
ELECTRONICS & APPLIANCES	443	490	63,268,256	380	55,047,275
APPLIANCES, TV & OTHER ELECTRONICS	44311	148	33,364,507	116	35,757,795
COMPUTERS & SOFTWARE	44312	334	29,483,133	258	19,214,303
CAMERA & PHOTO SUPPLIES	44313	8	420,616	6	75,177
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	404	118,147,634	267	101,980,401
BUILDING MATERIALS	4441	292	103,108,597	191	90,472,481
LAWN & GARDEN SUPPLIES & EQUIP.	4442	112	15,039,038	76	11,507,921
FOOD & BEVERAGE STORES	445	362	85,443,200	196	60,757,624
GROCERY & CONVENIENCE STORES	4451	197	81,706,896	89	58,498,729
OTHER FOOD & BEVERAGE STORES	4452, 4453	165	3,736,304	107	2,258,895
DRUG/HEALTH STORES	446	297	42,526,603	261	24,300,453
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	159	32,187,545	98	20,202,185
APPAREL & ACCESSORIES	448	357	133,387,474	293	57,499,911
CLOTHING & SHOE STORES	4481, 4482	282	112,284,652	240	51,307,088
JEWELRY & LUGGAGE STORES	4483	75	21,102,822	53	6,192,823
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	377	50,140,017	310	41,574,800
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	262	42,759,776	208	32,245,683
BOOK/PERIODICAL/MUSIC STORE	4512	115	7,380,241	102	9,329,116
GENERAL MERCHANDISE STORES	452	51	258,071,613	37	181,844,094
DEPARTMENT STORES	4521	10	74,990,998	9	52,619,429
GENERAL MERCHANDISE STORES	4529	41	183,080,615	28	129,224,666
E-COMMERCE & MAIL ORDER	4541	315	21,913,449	271	12,801,243
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,097	120,839,029	1,593	85,261,590
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>71</u>	<u>647,943</u>	<u>37</u>	<u>952,693</u>
<u>MINING</u>	<u>21</u>	<u>21</u>	<u>1,187,628</u>	<u>10</u>	<u>196,568</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>1,538,419</u>	<u>17</u>	<u>1,081,248</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,280</u>	<u>259,740,767</u>	<u>2,332</u>	<u>205,882,655</u>
CONSTRUCTION OF BUILDINGS	236	1,580	131,159,611	673	99,132,006
HEAVY CONSTRUCTION & HIGHWAYS	237	165	17,814,735	97	27,933,570
SPECIAL TRADE CONTRACTORS	238	3,535	110,766,420	1,562	78,817,079
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,416</u>	<u>59,303,013</u>	<u>1,001</u>	<u>35,872,372</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,709</u>	<u>185,781,319</u>	<u>2,285</u>	<u>134,963,449</u>
DURABLE GOODS	423	1,896	147,193,349	1,614	105,693,254
NONDURABLE GOODS	424	776	38,168,221	644	28,818,963
ELECTRONIC MARKETS, AGENTS & BROKERS	425	37	419,749	27	451,232
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>183</u>	<u>6,448,946</u>	<u>98</u>	<u>4,952,635</u>
<u>INFORMATION</u>	<u>51</u>	<u>563</u>	<u>119,542,753</u>	<u>489</u>	<u>88,758,808</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>165</u>	<u>13,841,865</u>	<u>146</u>	<u>14,034,868</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>572</u>	<u>40,896,108</u>	<u>416</u>	<u>36,150,430</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,206</u>	<u>33,132,120</u>	<u>816</u>	<u>38,085,756</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,186</u>	<u>60,091,516</u>	<u>1,214</u>	<u>47,949,672</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>241</u>	<u>21,254,578</u>	<u>157</u>	<u>11,387,398</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,493</u>	<u>253,618,369</u>	<u>911</u>	<u>201,735,038</u>
ACCOMMODATIONS	721	93	23,345,681	88	41,966,531
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,400	230,272,687	823	159,768,507
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,720</u>	<u>74,029,893</u>	<u>1,052</u>	<u>53,571,418</u>
REPAIR & MAINTENANCE	811	1,132	58,213,301	689	36,447,041
PERSONAL SERVICE	812	512	14,537,524	310	15,296,855
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	76	1,279,068	53	1,827,523
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>754,669</u>	<u>17</u>	<u>2,704,741</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>23,522</b>	<b>\$2,391,496,907</b>	<b>15,216</b>	<b>\$1,729,296,848</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,289</u>	<u>\$46,276,941</u>	<u>3,389</u>	<u>\$477,638,787</u>
MOTOR VEHICLES & PARTS	441	81	8,709,947	200	93,400,966
NEW & USED AUTO DEALERS	4411	19	5,282,389	52	68,282,501
RV, BOAT, MOTORCYCLE DEALERS	4412	13	646,778	51	11,597,473
AUTOMOTIVE PARTS & TIRE	4413	49	2,780,781	97	13,520,991
FURNITURE & HOME FURNISHING	442	47	1,192,355	178	15,691,483
ELECTRONICS & APPLIANCES	443	97	1,715,902	335	27,585,013
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	1,001,612	105	14,902,827
COMPUTERS & SOFTWARE	44312	58	712,711	221	12,401,489
CAMERA & PHOTO SUPPLIES	44313	D	D	9	280,697
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	5,844,768	259	62,895,767
BUILDING MATERIALS	4441	78	4,589,825	189	53,675,291
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	1,254,942	70	9,220,477
FOOD & BEVERAGE STORES	445	26	3,569,979	153	34,551,370
GROCERY & CONVENIENCE STORES	4451	12	3,550,467	64	32,379,859
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	19,512	89	2,171,510
DRUG/HEALTH STORES	446	79	509,001	202	11,559,246
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	3,101,117	84	15,270,867
APPAREL & ACCESSORIES	448	76	407,828	214	20,571,500
CLOTHING & SHOE STORES	4481, 4482	69	378,561	174	17,391,141
JEWELRY & LUGGAGE STORES	4483	7	29,267	40	3,180,359
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	1,302,162	241	30,911,410
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	1,148,322	153	27,158,534
BOOK/PERIODICAL/MUSIC STORE	4512	38	153,841	88	3,752,876
GENERAL MERCHANDISE STORES	452	19	11,240,995	33	107,818,959
DEPARTMENT STORES	4521	4	217,186	10	35,559,730
GENERAL MERCHANDISE STORES	4529	15	11,023,808	23	72,259,229
E-COMMERCE & MAIL ORDER	4541	145	957,580	264	7,791,419
MISCELLANEOUS RETAILERS	453, 4542, 4543	481	7,725,307	1,226	49,590,788
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>436,362</u>	<u>58</u>	<u>669,413</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>54,349</u>	<u>18</u>	<u>1,038,132</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>61,020</u>	<u>17</u>	<u>409,918</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>526</u>	<u>8,499,458</u>	<u>2,436</u>	<u>132,907,439</u>
CONSTRUCTION OF BUILDINGS	236	135	3,249,841	640	65,341,934
HEAVY CONSTRUCTION & HIGHWAYS	237	35	1,154,793	93	19,309,940
SPECIAL TRADE CONTRACTORS	238	356	4,094,824	1,703	48,255,565
<u>MANUFACTURING</u>	<u>31-33</u>	<u>232</u>	<u>1,942,050</u>	<u>804</u>	<u>18,502,885</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>693</u>	<u>5,356,664</u>	<u>1,896</u>	<u>68,182,687</u>
DURABLE GOODS	423	514	3,947,701	1,322	58,389,216
NONDURABLE GOODS	424	173	1,389,974	554	9,576,593
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	18,990	20	216,878
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>123,804</u>	<u>69</u>	<u>854,383</u>
<u>INFORMATION</u>	<u>51</u>	<u>198</u>	<u>5,413,558</u>	<u>429</u>	<u>51,029,367</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>653,286</u>	<u>116</u>	<u>5,122,737</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>107</u>	<u>1,055,423</u>	<u>335</u>	<u>13,994,676</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>155</u>	<u>986,691</u>	<u>653</u>	<u>18,828,238</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>225</u>	<u>1,398,131</u>	<u>1,091</u>	<u>29,821,485</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,304,676</u>	<u>105</u>	<u>7,907,957</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>104</u>	<u>6,762,110</u>	<u>541</u>	<u>86,600,223</u>
ACCOMMODATIONS	721	24	1,104,311	37	7,198,826
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	5,657,799	504	79,401,397
<u>OTHER SERVICES</u>	<u>81</u>	<u>170</u>	<u>3,266,866</u>	<u>807</u>	<u>27,974,910</u>
REPAIR & MAINTENANCE	811	119	2,766,430	539	22,423,943
PERSONAL SERVICE	812	40	395,451	219	5,197,853
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	104,985	49	353,114
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>33,107</u>	<u>16</u>	<u>5,093,261</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,825</b>	<b>\$83,624,496</b>	<b>12,780</b>	<b>\$946,576,496</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>367</b>	<b>\$1,870,251</b>	<b>1,533</b>	<b>\$71,463,818</b>
MOTOR VEHICLES & PARTS	441	13	186,922	75	10,626,529
NEW & USED AUTO DEALERS	4411	D	D	18	6,301,188
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,599	15	1,331,390
AUTOMOTIVE PARTS & TIRE	4413	7	174,416	42	2,993,951
FURNITURE & HOME FURNISHING	442	10	36,014	53	1,380,257
ELECTRONICS & APPLIANCES	443	33	77,080	134	3,126,815
APPLIANCES, TV & OTHER ELECTRONICS	44311	17	49,509	43	842,713
COMPUTERS & SOFTWARE	44312	16	27,571	89	2,273,465
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	297,618	103	11,072,188
BUILDING MATERIALS	4441	23	224,134	72	8,868,446
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	73,484	31	2,203,742
FOOD & BEVERAGE STORES	445	7	164,026	65	8,318,892
GROCERY & CONVENIENCE STORES	4451	D	D	19	6,684,604
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	2,123	46	1,634,288
DRUG/HEALTH STORES	446	20	63,672	98	2,027,136
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	587,525	19	2,985,767
APPAREL & ACCESSORIES	448	36	22,427	110	1,753,726
CLOTHING & SHOE STORES	4481, 4482	34	20,917	95	1,382,765
JEWELRY & LUGGAGE STORES	4483	D	D	15	370,962
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	34	26,457	122	3,620,923
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	14,163	73	1,752,352
BOOK/PERIODICAL/MUSIC STORE	4512	11	12,294	49	1,868,571
GENERAL MERCHANDISE STORES	452	4	55,746	23	16,921,126
DEPARTMENT STORES	4521	3	42,536	6	4,281,350
GENERAL MERCHANDISE STORES	4529	D	D	17	12,639,776
E-COMMERCE & MAIL ORDER	4541	62	77,576	171	1,789,822
MISCELLANEOUS RETAILERS	453, 4542, 4543	112	275,187	560	7,840,637
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>5,407</b>	<b>24</b>	<b>1,197,019</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>17,746</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>7</b>	<b>85,044</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>85</b>	<b>1,084,719</b>	<b>594</b>	<b>29,376,950</b>
CONSTRUCTION OF BUILDINGS	236	16	418,415	155	15,224,836
HEAVY CONSTRUCTION & HIGHWAYS	237	6	70,111	27	2,970,847
SPECIAL TRADE CONTRACTORS	238	63	596,193	412	11,181,267
<b>MANUFACTURING</b>	<b>31-33</b>	<b>46</b>	<b>245,066</b>	<b>360</b>	<b>5,946,352</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>170</b>	<b>498,032</b>	<b>1,040</b>	<b>18,992,579</b>
DURABLE GOODS	423	126	414,289	708	13,045,118
NONDURABLE GOODS	424	41	82,748	321	5,905,117
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	995	11	42,344
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>3</b>	<b>33,515</b>	<b>25</b>	<b>515,239</b>
<b>INFORMATION</b>	<b>51</b>	<b>84</b>	<b>554,145</b>	<b>261</b>	<b>8,449,785</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>13</b>	<b>33,025</b>	<b>67</b>	<b>885,806</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>41</b>	<b>178,005</b>	<b>164</b>	<b>2,907,599</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>49</b>	<b>33,733</b>	<b>251</b>	<b>2,895,536</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>49</b>	<b>179,221</b>	<b>325</b>	<b>3,437,353</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>D</b>	<b>D</b>	<b>34</b>	<b>1,631,888</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>14</b>	<b>441,387</b>	<b>156</b>	<b>21,847,529</b>
ACCOMMODATIONS	721	4	56,031	35	5,853,106
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	385,356	121	15,994,423
<b>OTHER SERVICES</b>	<b>81</b>	<b>23</b>	<b>208,691</b>	<b>209</b>	<b>5,625,631</b>
REPAIR & MAINTENANCE	811	18	193,119	137	4,531,373
PERSONAL SERVICE	812	5	15,573	57	966,028
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	0	0	15	128,230
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>40,115</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>956</b>	<b>\$5,401,273</b>	<b>5,055</b>	<b>\$175,300,987</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,123</u>	<u>\$366,821,474</u>	<u>1,376</u>	<u>\$45,368,754</u>
MOTOR VEHICLES & PARTS	441	212	58,908,797	68	10,193,983
NEW & USED AUTO DEALERS	4411	53	41,674,396	17	7,802,597
RV, BOAT, MOTORCYCLE DEALERS	4412	55	6,251,545	12	137,703
AUTOMOTIVE PARTS & TIRE	4413	104	10,982,856	39	2,253,682
FURNITURE & HOME FURNISHING	442	124	10,341,668	62	974,237
ELECTRONICS & APPLIANCES	443	274	16,299,096	134	2,897,797
APPLIANCES, TV & OTHER ELECTRONICS	44311	89	9,566,875	52	1,214,680
COMPUTERS & SOFTWARE	44312	178	6,720,094	79	1,679,048
CAMERA & PHOTO SUPPLIES	44313	7	12,127	3	4,068
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	205	47,623,259	96	3,411,375
BUILDING MATERIALS	4441	143	39,502,237	67	2,768,959
LAWN & GARDEN SUPPLIES & EQUIP.	4442	62	8,121,022	29	642,416
FOOD & BEVERAGE STORES	445	146	28,011,827	41	4,337,925
GROCERY & CONVENIENCE STORES	4451	51	27,196,684	15	4,293,777
OTHER FOOD & BEVERAGE STORES	4452, 4453	95	815,143	26	44,148
DRUG/HEALTH STORES	446	178	12,790,676	84	838,884
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	83	11,032,991	17	1,227,166
APPAREL & ACCESSORIES	448	232	25,370,138	98	790,451
CLOTHING & SHOE STORES	4481, 4482	197	23,291,722	87	544,901
JEWELRY & LUGGAGE STORES	4483	35	2,078,416	11	245,549
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	236	16,707,063	107	2,367,176
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	157	14,024,016	69	857,250
BOOK/PERIODICAL/MUSIC STORE	4512	79	2,683,047	38	1,509,926
GENERAL MERCHANDISE STORES	452	38	92,497,685	17	10,970,935
DEPARTMENT STORES	4521	7	27,662,622	4	172,108
GENERAL MERCHANDISE STORES	4529	31	64,835,063	13	10,798,827
E-COMMERCE & MAIL ORDER	4541	258	11,061,661	161	1,642,684
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,137	36,176,611	491	5,716,141
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>476,066</u>	<u>14</u>	<u>64,654</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,226,749</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>165,392</u>	<u>4</u>	<u>5,113</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,646</u>	<u>113,296,559</u>	<u>426</u>	<u>16,237,579</u>
CONSTRUCTION OF BUILDINGS	236	548	63,476,518	113	7,482,477
HEAVY CONSTRUCTION & HIGHWAYS	237	68	7,449,168	26	1,413,659
SPECIAL TRADE CONTRACTORS	238	1,030	42,370,873	287	7,341,442
<u>MANUFACTURING</u>	<u>31-33</u>	<u>815</u>	<u>14,905,430</u>	<u>307</u>	<u>2,758,309</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,910</u>	<u>51,418,772</u>	<u>908</u>	<u>18,978,972</u>
DURABLE GOODS	423	1,331	37,715,908	634	15,300,701
NONDURABLE GOODS	424	556	13,450,072	266	3,657,097
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	252,792	8	21,174
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>4,115,171</u>	<u>16</u>	<u>622,684</u>
<u>INFORMATION</u>	<u>51</u>	<u>407</u>	<u>30,762,213</u>	<u>216</u>	<u>5,366,666</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>105</u>	<u>2,422,701</u>	<u>52</u>	<u>476,070</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>327</u>	<u>13,933,457</u>	<u>122</u>	<u>1,719,469</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>588</u>	<u>10,712,042</u>	<u>206</u>	<u>2,989,254</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>835</u>	<u>18,119,740</u>	<u>250</u>	<u>3,584,592</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>115</u>	<u>6,897,754</u>	<u>26</u>	<u>891,531</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>526</u>	<u>83,124,504</u>	<u>118</u>	<u>14,016,233</u>
ACCOMMODATIONS	721	76	9,965,917	14	2,460,289
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	450	73,158,588	104	11,555,945
<u>OTHER SERVICES</u>	<u>81</u>	<u>665</u>	<u>23,875,055</u>	<u>153</u>	<u>3,164,390</u>
REPAIR & MAINTENANCE	811	450	18,665,764	96	2,497,053
PERSONAL SERVICE	812	175	4,664,801	50	657,803
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	544,490	7	9,534
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>362,649</u>	<u>7</u>	<u>87,411</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,204</b>	<b>\$742,635,728</b>	<b>4,203</b>	<b>\$116,446,269</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,914</u>	<u>\$332,633,073</u>
MOTOR VEHICLES & PARTS	441	273	75,610,410
NEW & USED AUTO DEALERS	4411	118	55,122,999
RV, BOAT, MOTORCYCLE DEALERS	4412	40	7,021,353
AUTOMOTIVE PARTS & TIRE	4413	115	13,466,058
FURNITURE & HOME FURNISHING	442	108	7,020,886
ELECTRONICS & APPLIANCES	443	264	11,167,159
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	6,104,257
COMPUTERS & SOFTWARE	44312	175	5,041,426
CAMERA & PHOTO SUPPLIES	44313	3	21,476
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	178	46,045,107
BUILDING MATERIALS	4441	125	37,231,114
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	8,813,992
FOOD & BEVERAGE STORES	445	183	26,856,974
GROCERY & CONVENIENCE STORES	4451	108	25,649,369
OTHER FOOD & BEVERAGE STORES	4452, 4453	75	1,207,606
DRUG/HEALTH STORES	446	148	7,116,704
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	73	10,045,665
APPAREL & ACCESSORIES	448	187	14,082,463
CLOTHING & SHOE STORES	4481, 4482	158	12,409,422
JEWELRY & LUGGAGE STORES	4483	29	1,673,041
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	216	8,544,567
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	6,939,462
BOOK/PERIODICAL/MUSIC STORE	4512	75	1,605,105
GENERAL MERCHANDISE STORES	452	30	87,809,937
DEPARTMENT STORES	4521	9	23,518,825
GENERAL MERCHANDISE STORES	4529	21	64,291,112
E-COMMERCE & MAIL ORDER	4541	220	4,910,569
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,034	33,422,634
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>493,539</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,296,585</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>231,235</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,166</u>	<u>72,699,122</u>
CONSTRUCTION OF BUILDINGS	236	324	37,806,072
HEAVY CONSTRUCTION & HIGHWAYS	237	65	3,545,679
SPECIAL TRADE CONTRACTORS	238	777	31,347,371
<u>MANUFACTURING</u>	<u>31-33</u>	<u>637</u>	<u>15,271,918</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,674</u>	<u>79,244,809</u>
DURABLE GOODS	423	1,179	53,610,300
NONDURABLE GOODS	424	473	25,462,620
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	171,889
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>68</u>	<u>942,887</u>
<u>INFORMATION</u>	<u>51</u>	<u>356</u>	<u>36,019,976</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>111</u>	<u>4,325,689</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>296</u>	<u>21,378,657</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>432</u>	<u>9,343,069</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>625</u>	<u>13,837,110</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>68</u>	<u>4,452,709</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>480</u>	<u>67,919,154</u>
ACCOMMODATIONS	721	66	12,104,152
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	414	55,815,002
<u>OTHER SERVICES</u>	<u>81</u>	<u>616</u>	<u>21,232,471</u>
REPAIR & MAINTENANCE	811	440	15,873,455
PERSONAL SERVICE	812	143	4,085,426
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	1,273,590
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>187,860</u>
<b>TOTAL ALL INDUSTRIES</b>		<b><u>9,522</u></b>	<b><u>\$681,509,864</u></b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 2, 2010 to Quarter 2, 2011**  
**(Dollars in Thousands)**

City	2nd Quarter, 2010	2nd Quarter, 2011	Percent Change
Aberdeen	\$98,324	\$123,379	25.5%
Auburn	\$313,872	\$327,544	4.4%
Bellevue	\$1,118,821	\$1,174,960	5.0%
Bellingham	\$473,533	\$498,563	5.3%
Bremerton	\$170,059	\$173,503	2.0%
Camas	\$42,646	\$45,771	7.3%
Centralia	\$62,938	\$67,662	7.5%
Chehalis	\$86,732	\$84,573	-2.5%
Colville	\$43,555	\$43,110	-1.0%
Des Moines	\$56,083	\$49,812	-11.2%
Edmonds	\$122,993	\$125,328	1.9%
Ellensburg	\$85,107	\$91,202	7.2%
Everett	\$571,555	\$578,683	1.2%
Federal Way	\$289,067	\$297,793	3.0%
Fife	\$141,933	\$126,653	-10.8%
Issaquah	\$282,579	\$294,996	4.4%
Kelso	\$54,655	\$50,343	-7.9%
Kennewick	\$363,330	\$384,320	5.8%
Kent	\$371,511	\$398,207	7.2%
Kirkland	\$359,862	\$358,378	-0.4%
Lacey	\$223,596	\$224,786	0.5%
Longview	\$179,548	\$169,580	-5.6%
Lynnwood	\$429,506	\$442,075	2.9%
Marysville	\$180,679	\$164,370	-9.0%
Mercer Island	\$66,464	\$70,947	6.7%
Moses Lake	\$136,500	\$142,166	4.2%
Mount Vernon	\$132,697	\$131,399	-1.0%
Mountlake Terrace	\$38,067	\$34,312	-9.9%
Oak Harbor	\$80,211	\$75,045	-6.4%
Olympia	\$425,027	\$426,646	0.4%
Omak	\$38,865	\$40,953	5.4%
Pasco	\$221,556	\$218,544	-1.4%
Port Angeles	\$75,526	\$76,658	1.5%
Port Townsend	\$45,725	\$47,509	3.9%
Pullman	\$77,351	\$80,465	4.0%
Puyallup	\$391,557	\$371,265	-5.2%
Redmond	\$526,586	\$515,492	-2.1%
Renton	\$472,122	\$467,928	-0.9%
Richland	\$221,699	\$260,215	17.4%
Sea Tac	\$212,170	\$219,427	3.4%
Seattle	\$3,656,453	\$3,856,002	5.5%
Shelton	\$53,049	\$49,574	-6.6%
Spokane	\$918,278	\$904,483	-1.5%
Sunnyside	\$56,693	\$65,003	14.7%
Tacoma	\$937,662	\$948,378	1.1%
Tukwila	\$385,656	\$412,400	6.9%
Vancouver	\$554,128	\$588,305	6.2%
Walla Walla	\$112,613	\$118,501	5.2%
Wenatchee	\$192,665	\$186,732	-3.1%
Yakima	\$361,061	\$346,764	-4.0%



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>908</u>	<u>\$56,918,958</u>	<u>1,880</u>	<u>\$181,351,731</u>
MOTOR VEHICLES & PARTS	441	57	14,022,857	105	76,863,368
NEW & USED AUTO DEALERS	4411	18	10,226,196	36	67,338,888
RV, BOAT, MOTORCYCLE DEALERS	4412	9	29,787	12	4,450,519
AUTOMOTIVE PARTS & TIRE	4413	30	3,766,874	57	5,073,961
FURNITURE & HOME FURNISHING	442	27	680,945	105	6,026,148
ELECTRONICS & APPLIANCES	443	87	1,047,232	189	2,953,017
APPLIANCES, TV & OTHER ELECTRONICS	44311	29	594,372	64	760,954
COMPUTERS & SOFTWARE	44312	56	450,546	122	2,178,298
CAMERA & PHOTO SUPPLIES	44313	D	D	3	13,764
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	8,669,597	144	13,012,333
BUILDING MATERIALS	4441	47	8,300,275	123	9,999,505
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	369,322	21	3,012,828
FOOD & BEVERAGE STORES	445	29	5,648,361	53	7,499,969
GROCERY & CONVENIENCE STORES	4451	17	5,314,775	24	7,254,121
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	333,586	29	245,848
DRUG/HEALTH STORES	446	67	1,564,728	111	3,458,271
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,487,135	24	6,624,812
APPAREL & ACCESSORIES	448	71	1,238,870	133	20,154,837
CLOTHING & SHOE STORES	4481, 4482	60	821,884	117	19,217,043
JEWELRY & LUGGAGE STORES	4483	11	416,986	16	937,794
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	846,203	109	3,237,902
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	573,167	76	2,857,027
BOOK/PERIODICAL/MUSIC STORE	4512	26	273,036	33	380,875
GENERAL MERCHANDISE STORES	452	14	16,511,707	20	24,014,888
DEPARTMENT STORES	4521	5	3,603,470	5	2,201,106
GENERAL MERCHANDISE STORES	4529	9	12,908,237	15	21,813,783
E-COMMERCE & MAIL ORDER	4541	99	472,663	159	3,538,932
MISCELLANEOUS RETAILERS	453, 4542, 4543	311	3,728,660	728	13,967,253
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>7,746</u>	<u>16</u>	<u>81,077</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>47,709</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>544,132</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>283</u>	<u>40,895,281</u>	<u>1,464</u>	<u>30,407,041</u>
CONSTRUCTION OF BUILDINGS	236	59	5,594,351	313	15,498,576
HEAVY CONSTRUCTION & HIGHWAYS	237	12	24,089,795	55	1,612,101
SPECIAL TRADE CONTRACTORS	238	212	11,211,135	1,096	13,296,364
<u>MANUFACTURING</u>	<u>31-33</u>	<u>180</u>	<u>2,189,495</u>	<u>483</u>	<u>5,826,389</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>647</u>	<u>5,034,922</u>	<u>1,247</u>	<u>33,204,716</u>
DURABLE GOODS	423	471	4,204,827	884	29,087,302
NONDURABLE GOODS	424	171	802,145	343	3,914,967
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	27,950	20	202,446
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>105,935</u>	<u>35</u>	<u>660,426</u>
<u>INFORMATION</u>	<u>51</u>	<u>174</u>	<u>2,988,357</u>	<u>280</u>	<u>10,575,096</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>564,582</u>	<u>77</u>	<u>2,142,011</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>124</u>	<u>2,144,606</u>	<u>230</u>	<u>8,021,546</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>144</u>	<u>949,993</u>	<u>335</u>	<u>5,075,368</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>210</u>	<u>1,076,211</u>	<u>685</u>	<u>12,482,072</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>136,765</u>	<u>38</u>	<u>2,997,149</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>67</u>	<u>8,151,230</u>	<u>184</u>	<u>23,536,769</u>
ACCOMMODATIONS	721	8	822,579	9	1,635,228
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	7,328,651	175	21,901,541
<u>OTHER SERVICES</u>	<u>81</u>	<u>107</u>	<u>2,058,757</u>	<u>466</u>	<u>10,572,693</u>
REPAIR & MAINTENANCE	811	60	1,378,646	363	8,893,014
PERSONAL SERVICE	812	35	516,598	85	1,523,435
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	163,512	18	156,244
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>30,277</u>	<u>4</u>	<u>17,985</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,924</b>	<b>\$123,378,664</b>	<b>7,435</b>	<b>\$327,543,910</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,051</b>	<b>\$559,130,089</b>	<b>2,258</b>	<b>\$282,955,536</b>
MOTOR VEHICLES & PARTS	441	131	187,990,380	124	46,849,780
NEW & USED AUTO DEALERS	4411	48	172,593,847	31	36,490,829
RV, BOAT, MOTORCYCLE DEALERS	4412	21	8,129,058	32	4,498,656
AUTOMOTIVE PARTS & TIRE	4413	62	7,267,475	61	5,860,295
FURNITURE & HOME FURNISHING	442	218	20,191,892	95	6,852,187
ELECTRONICS & APPLIANCES	443	372	54,295,716	210	13,041,846
APPLIANCES, TV & OTHER ELECTRONICS	44311	94	18,578,785	68	8,139,040
COMPUTERS & SOFTWARE	44312	271	34,080,545	137	4,894,361
CAMERA & PHOTO SUPPLIES	44313	7	1,636,387	5	8,445
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	220	28,325,480	130	33,542,846
BUILDING MATERIALS	4441	173	26,837,401	95	30,604,646
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	1,488,079	35	2,938,200
FOOD & BEVERAGE STORES	445	117	18,769,507	89	17,264,474
GROCERY & CONVENIENCE STORES	4451	34	16,713,395	29	16,689,921
OTHER FOOD & BEVERAGE STORES	4452, 4453	83	2,056,112	60	574,552
DRUG/HEALTH STORES	446	182	14,166,607	150	8,938,594
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	4,468,255	37	3,987,615
APPAREL & ACCESSORIES	448	242	103,217,283	185	23,522,652
CLOTHING & SHOE STORES	4481, 4482	202	92,200,051	161	21,627,841
JEWELRY & LUGGAGE STORES	4483	40	11,017,232	24	1,894,811
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	197	25,515,312	176	14,434,801
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	22,556,752	118	12,036,215
BOOK/PERIODICAL/MUSIC STORE	4512	64	2,958,560	58	2,398,587
GENERAL MERCHANDISE STORES	452	19	45,521,639	30	86,486,242
DEPARTMENT STORES	4521	8	29,586,140	7	26,807,877
GENERAL MERCHANDISE STORES	4529	11	15,935,499	23	59,678,364
E-COMMERCE & MAIL ORDER	4541	215	9,817,966	197	5,388,460
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,107	46,850,051	835	22,646,039
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>31</b>	<b>208,347</b>	<b>15</b>	<b>138,640</b>
<b>MINING</b>	<b>21</b>	<b>9</b>	<b>71,916</b>	<b>5</b>	<b>267,129</b>
<b>UTILITIES</b>	<b>22</b>	<b>8</b>	<b>323,390</b>	<b>4</b>	<b>18,076</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,334</b>	<b>142,291,478</b>	<b>1,120</b>	<b>60,721,191</b>
CONSTRUCTION OF BUILDINGS	236	940	81,207,240	340	42,218,140
HEAVY CONSTRUCTION & HIGHWAYS	237	99	21,502,082	36	1,628,189
SPECIAL TRADE CONTRACTORS	238	2,295	39,582,156	744	16,874,861
<b>MANUFACTURING</b>	<b>31-33</b>	<b>819</b>	<b>21,220,043</b>	<b>558</b>	<b>7,839,275</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,672</b>	<b>85,576,699</b>	<b>1,404</b>	<b>25,232,171</b>
DURABLE GOODS	423	1,140	76,643,520	986	20,199,458
NONDURABLE GOODS	424	512	8,791,727	402	4,963,475
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	141,452	16	69,238
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>62</b>	<b>1,248,664</b>	<b>44</b>	<b>1,177,688</b>
<b>INFORMATION</b>	<b>51</b>	<b>473</b>	<b>56,215,832</b>	<b>320</b>	<b>14,296,499</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>121</b>	<b>9,596,907</b>	<b>86</b>	<b>1,566,172</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>383</b>	<b>23,838,246</b>	<b>234</b>	<b>8,188,980</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>875</b>	<b>45,748,332</b>	<b>448</b>	<b>8,253,430</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,615</b>	<b>32,632,687</b>	<b>629</b>	<b>11,966,670</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>132</b>	<b>25,302,491</b>	<b>74</b>	<b>3,574,974</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>443</b>	<b>135,054,602</b>	<b>341</b>	<b>57,954,216</b>
ACCOMMODATIONS	721	27	41,721,420	28	6,144,195
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	416	93,333,183	313	51,810,021
<b>OTHER SERVICES</b>	<b>81</b>	<b>696</b>	<b>35,312,227</b>	<b>440</b>	<b>14,324,728</b>
REPAIR & MAINTENANCE	811	458	20,982,843	281	11,584,726
PERSONAL SERVICE	812	209	13,622,163	131	2,554,324
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	707,221	28	185,677
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>1,187,559</b>	<b>6</b>	<b>87,464</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,732</b>	<b>\$1,174,959,507</b>	<b>7,986</b>	<b>\$498,562,840</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,509</u>	<u>\$87,545,699</u>	<u>920</u>	<u>\$13,766,781</u>
MOTOR VEHICLES & PARTS	441	96	52,797,801	31	2,599,805
NEW & USED AUTO DEALERS	4411	30	46,977,397	7	1,312,702
RV, BOAT, MOTORCYCLE DEALERS	4412	16	2,818,480	5	3,162
AUTOMOTIVE PARTS & TIRE	4413	50	3,001,923	19	1,283,941
FURNITURE & HOME FURNISHING	442	69	2,403,555	31	665,447
ELECTRONICS & APPLIANCES	443	141	3,545,348	80	1,228,637
APPLIANCES, TV & OTHER ELECTRONICS	44311	48	1,045,914	26	587,986
COMPUTERS & SOFTWARE	44312	89	2,487,474	53	640,141
CAMERA & PHOTO SUPPLIES	44313	4	11,961	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	2,086,131	75	2,528,043
BUILDING MATERIALS	4441	69	1,753,888	61	1,964,112
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	332,243	14	563,930
FOOD & BEVERAGE STORES	445	59	6,905,172	23	1,640,544
GROCERY & CONVENIENCE STORES	4451	28	6,853,850	5	1,616,970
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	51,322	18	23,573
DRUG/HEALTH STORES	446	95	3,817,838	53	616,226
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,618,126	6	560,870
APPAREL & ACCESSORIES	448	99	825,436	83	440,973
CLOTHING & SHOE STORES	4481, 4482	87	496,805	74	338,095
JEWELRY & LUGGAGE STORES	4483	12	328,630	9	102,878
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,720,090	74	709,830
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	1,077,959	49	629,989
BOOK/PERIODICAL/MUSIC STORE	4512	41	642,131	25	79,842
GENERAL MERCHANDISE STORES	452	16	1,512,804	8	491,053
DEPARTMENT STORES	4521	4	591,936	4	129,211
GENERAL MERCHANDISE STORES	4529	12	920,868	4	361,842
E-COMMERCE & MAIL ORDER	4541	159	1,709,042	115	681,532
MISCELLANEOUS RETAILERS	453, 4542, 4543	546	7,604,357	341	1,603,822
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>165,045</u>	<u>3</u>	<u>10,557</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>81,982</u>	<u>4</u>	<u>4,843</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>15,263</u>	<u>5</u>	<u>14,922</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>702</u>	<u>19,518,868</u>	<u>626</u>	<u>15,512,608</u>
CONSTRUCTION OF BUILDINGS	236	176	10,523,413	107	9,733,968
HEAVY CONSTRUCTION & HIGHWAYS	237	27	3,209,530	20	1,584,224
SPECIAL TRADE CONTRACTORS	238	499	5,785,925	499	4,194,416
<u>MANUFACTURING</u>	<u>31-33</u>	<u>328</u>	<u>3,944,325</u>	<u>184</u>	<u>1,057,659</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>910</u>	<u>15,206,982</u>	<u>512</u>	<u>3,867,697</u>
DURABLE GOODS	423	658	9,939,577	360	3,269,858
NONDURABLE GOODS	424	242	5,238,424	146	589,742
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	28,982	6	8,098
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>190,295</u>	<u>20</u>	<u>287,949</u>
<u>INFORMATION</u>	<u>51</u>	<u>249</u>	<u>7,029,642</u>	<u>169</u>	<u>3,005,837</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>839,824</u>	<u>41</u>	<u>409,169</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>186</u>	<u>6,436,905</u>	<u>103</u>	<u>739,346</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>249</u>	<u>1,940,239</u>	<u>146</u>	<u>600,887</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>390</u>	<u>4,128,093</u>	<u>305</u>	<u>1,446,571</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>24</u>	<u>199,998</u>	<u>9</u>	<u>945,137</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>155</u>	<u>19,211,311</u>	<u>41</u>	<u>3,404,555</u>
ACCOMMODATIONS	721	15	2,521,462	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	16,689,849	39	3,234,737
<u>OTHER SERVICES</u>	<u>81</u>	<u>242</u>	<u>6,395,062</u>	<u>125</u>	<u>696,133</u>
REPAIR & MAINTENANCE	811	158	4,605,357	80	282,142
PERSONAL SERVICE	812	69	1,727,767	43	354,334
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	61,939	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>653,011</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,042</b>	<b>\$173,502,543</b>	<b>3,215</b>	<b>\$45,770,916</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>979</u>	<u>\$32,262,861</u>	<u>897</u>	<u>\$60,135,051</u>
MOTOR VEHICLES & PARTS	441	64	7,137,702	53	13,246,154
NEW & USED AUTO DEALERS	4411	18	3,504,907	17	9,841,348
RV, BOAT, MOTORCYCLE DEALERS	4412	10	1,117,278	6	1,335,737
AUTOMOTIVE PARTS & TIRE	4413	36	2,515,517	30	2,069,069
FURNITURE & HOME FURNISHING	442	43	874,744	38	1,016,208
ELECTRONICS & APPLIANCES	443	86	761,204	73	1,121,925
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	321,900	32	467,916
COMPUTERS & SOFTWARE	44312	54	416,838	40	650,385
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	2,914,752	58	9,401,947
BUILDING MATERIALS	4441	50	2,503,882	48	8,536,075
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	410,870	10	865,872
FOOD & BEVERAGE STORES	445	25	4,070,741	16	2,498,431
GROCERY & CONVENIENCE STORES	4451	14	4,042,132	6	2,480,955
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	28,608	10	17,476
DRUG/HEALTH STORES	446	70	2,015,734	57	1,456,612
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,341,074	8	1,981,603
APPAREL & ACCESSORIES	448	81	6,338,650	68	1,342,490
CLOTHING & SHOE STORES	4481, 4482	72	4,809,303	62	1,223,126
JEWELRY & LUGGAGE STORES	4483	9	1,529,348	6	119,364
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	2,173,427	64	1,135,302
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	2,139,633	40	1,046,210
BOOK/PERIODICAL/MUSIC STORE	4512	24	33,795	24	89,092
GENERAL MERCHANDISE STORES	452	11	218,940	16	21,842,489
DEPARTMENT STORES	4521	4	103,262	5	3,510,681
GENERAL MERCHANDISE STORES	4529	7	115,678	11	18,331,808
E-COMMERCE & MAIL ORDER	4541	106	369,112	102	482,930
MISCELLANEOUS RETAILERS	453, 4542, 4543	357	4,046,780	344	4,608,958
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>9,465</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>447,229</u>	<u>4</u>	<u>11,942</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>3,161</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>395</u>	<u>5,580,645</u>	<u>310</u>	<u>2,677,633</u>
CONSTRUCTION OF BUILDINGS	236	87	3,065,112	70	1,180,421
HEAVY CONSTRUCTION & HIGHWAYS	237	18	115,129	14	168,793
SPECIAL TRADE CONTRACTORS	238	290	2,400,404	226	1,328,419
<u>MANUFACTURING</u>	<u>31-33</u>	<u>196</u>	<u>1,914,052</u>	<u>171</u>	<u>2,534,955</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>648</u>	<u>5,512,921</u>	<u>578</u>	<u>4,459,958</u>
DURABLE GOODS	423	473	3,935,777	418	3,691,204
NONDURABLE GOODS	424	168	1,487,895	155	753,704
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	89,248	5	15,050
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>6,864</u>	<u>8</u>	<u>441,857</u>
<u>INFORMATION</u>	<u>51</u>	<u>177</u>	<u>2,957,858</u>	<u>166</u>	<u>2,005,490</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>38</u>	<u>210,369</u>	<u>41</u>	<u>276,168</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>108</u>	<u>1,375,930</u>	<u>112</u>	<u>1,333,437</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>153</u>	<u>2,441,387</u>	<u>133</u>	<u>1,247,137</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>232</u>	<u>834,245</u>	<u>212</u>	<u>498,288</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>575,257</u>	<u>14</u>	<u>812,846</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>86</u>	<u>10,802,303</u>	<u>63</u>	<u>6,561,416</u>
ACCOMMODATIONS	721	8	777,452	4	1,173,967
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	78	10,024,851	59	5,387,449
<u>OTHER SERVICES</u>	<u>81</u>	<u>157</u>	<u>2,601,638</u>	<u>109</u>	<u>1,551,868</u>
REPAIR & MAINTENANCE	811	104	2,097,776	70	1,077,038
PERSONAL SERVICE	812	44	433,337	31	437,667
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	70,524	8	37,164
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>18,368</u>	<u>3</u>	<u>6,687</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,203</b>	<b>\$67,661,974</b>	<b>2,827</b>	<b>\$84,573,182</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>721</u>	<u>\$29,748,777</u>	<u>932</u>	<u>\$14,449,916</u>
MOTOR VEHICLES & PARTS	441	33	6,301,587	33	1,016,965
NEW & USED AUTO DEALERS	4411	7	4,185,416	11	778,252
RV, BOAT, MOTORCYCLE DEALERS	4412	5	514,425	6	184,656
AUTOMOTIVE PARTS & TIRE	4413	21	1,601,746	16	54,057
FURNITURE & HOME FURNISHING	442	21	391,755	57	399,271
ELECTRONICS & APPLIANCES	443	62	1,095,703	77	313,771
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	720,633	34	158,420
COMPUTERS & SOFTWARE	44312	38	373,491	42	155,234
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	2,387,363	65	748,581
BUILDING MATERIALS	4441	37	1,928,879	60	744,282
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	458,484	5	4,299
FOOD & BEVERAGE STORES	445	4	1,613,139	16	3,813,890
GROCERY & CONVENIENCE STORES	4451	3	1,613,013	5	3,729,954
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	11	83,937
DRUG/HEALTH STORES	446	46	175,796	56	2,023,367
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	784,944	12	1,163,768
APPAREL & ACCESSORIES	448	53	275,674	80	298,201
CLOTHING & SHOE STORES	4481, 4482	49	253,727	71	228,775
JEWELRY & LUGGAGE STORES	4483	4	21,947	9	69,426
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	71	1,073,186	72	390,140
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	46	934,371	44	182,424
BOOK/PERIODICAL/MUSIC STORE	4512	25	138,815	28	207,716
GENERAL MERCHANDISE STORES	452	14	10,967,535	9	847,996
DEPARTMENT STORES	4521	4	58,471	3	154,299
GENERAL MERCHANDISE STORES	4529	10	10,909,064	6	693,697
E-COMMERCE & MAIL ORDER	4541	87	391,371	104	518,811
MISCELLANEOUS RETAILERS	453, 4542, 4543	277	4,290,722	351	2,915,154
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>146,424</u>	<u>10</u>	<u>1,209,010</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>20,256</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>6,631</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>154</u>	<u>1,689,783</u>	<u>680</u>	<u>12,072,914</u>
CONSTRUCTION OF BUILDINGS	236	34	493,637	150	9,089,114
HEAVY CONSTRUCTION & HIGHWAYS	237	8	388,372	24	548,403
SPECIAL TRADE CONTRACTORS	238	112	807,773	506	2,435,397
<u>MANUFACTURING</u>	<u>31-33</u>	<u>116</u>	<u>608,336</u>	<u>163</u>	<u>829,046</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>443</u>	<u>2,447,033</u>	<u>460</u>	<u>2,445,838</u>
DURABLE GOODS	423	330	1,944,671	312	1,752,820
NONDURABLE GOODS	424	110	495,476	141	687,467
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	6,885	7	5,550
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>53,212</u>	<u>10</u>	<u>292,487</u>
<u>INFORMATION</u>	<u>51</u>	<u>133</u>	<u>1,099,946</u>	<u>177</u>	<u>3,360,683</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>541,286</u>	<u>39</u>	<u>450,387</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>67</u>	<u>656,546</u>	<u>101</u>	<u>1,009,364</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>97</u>	<u>207,276</u>	<u>140</u>	<u>584,693</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>118</u>	<u>676,359</u>	<u>375</u>	<u>2,209,726</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>171,400</u>	<u>12</u>	<u>225,133</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>31</u>	<u>3,365,662</u>	<u>68</u>	<u>9,424,458</u>
ACCOMMODATIONS	721	3	576,995	7	426,067
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	2,788,668	61	8,998,391
<u>OTHER SERVICES</u>	<u>81</u>	<u>84</u>	<u>1,647,286</u>	<u>162</u>	<u>1,216,287</u>
REPAIR & MAINTENANCE	811	45	1,310,997	120	964,469
PERSONAL SERVICE	812	30	268,663	35	250,885
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	67,626	7	933
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>18,409</u>	<u>3</u>	<u>5,146</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,029</b>	<b>\$43,109,620</b>	<b>3,340</b>	<b>\$49,811,975</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,659</u>	<u>\$62,582,125</u>	<u>1,055</u>	<u>\$42,754,065</u>
MOTOR VEHICLES & PARTS	441	68	30,269,149	47	10,583,762
NEW & USED AUTO DEALERS	4411	23	28,907,639	12	5,255,552
RV, BOAT, MOTORCYCLE DEALERS	4412	11	664,048	10	2,749,106
AUTOMOTIVE PARTS & TIRE	4413	34	697,461	25	2,579,103
FURNITURE & HOME FURNISHING	442	115	2,784,883	41	1,241,524
ELECTRONICS & APPLIANCES	443	140	1,586,259	98	1,648,597
APPLIANCES, TV & OTHER ELECTRONICS	44311	47	354,701	27	714,419
COMPUTERS & SOFTWARE	44312	90	1,227,996	67	923,371
CAMERA & PHOTO SUPPLIES	44313	3	3,561	4	10,806
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	1,495,627	67	4,959,287
BUILDING MATERIALS	4441	99	1,381,941	51	1,634,748
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	113,686	16	3,324,539
FOOD & BEVERAGE STORES	445	56	6,365,720	25	4,133,540
GROCERY & CONVENIENCE STORES	4451	15	5,720,314	7	3,835,825
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	645,405	18	297,715
DRUG/HEALTH STORES	446	115	2,332,389	62	763,585
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	944,503	17	2,994,323
APPAREL & ACCESSORIES	448	132	5,276,981	85	996,405
CLOTHING & SHOE STORES	4481, 4482	113	4,855,701	76	779,323
JEWELRY & LUGGAGE STORES	4483	19	421,280	9	217,082
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	589,373	78	1,220,833
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	392,682	51	824,392
BOOK/PERIODICAL/MUSIC STORE	4512	38	196,691	27	396,440
GENERAL MERCHANDISE STORES	452	12	2,515,090	12	9,923,692
DEPARTMENT STORES	4521	3	137,209	4	108,517
GENERAL MERCHANDISE STORES	4529	9	2,377,881	8	9,815,174
E-COMMERCE & MAIL ORDER	4541	163	1,627,054	122	659,086
MISCELLANEOUS RETAILERS	453, 4542, 4543	619	6,795,098	401	3,629,433
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>62,796</u>	<u>11</u>	<u>44,345</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>31,928</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>118,248</u>	<u>5</u>	<u>53,981</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,503</u>	<u>14,214,006</u>	<u>337</u>	<u>10,085,828</u>
CONSTRUCTION OF BUILDINGS	236	383	6,325,313	73	6,335,502
HEAVY CONSTRUCTION & HIGHWAYS	237	37	534,148	15	616,827
SPECIAL TRADE CONTRACTORS	238	1,083	7,354,544	249	3,133,499
<u>MANUFACTURING</u>	<u>31-33</u>	<u>343</u>	<u>1,544,232</u>	<u>213</u>	<u>1,269,410</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>852</u>	<u>5,857,244</u>	<u>669</u>	<u>7,279,876</u>
DURABLE GOODS	423	606	4,997,893	454	5,132,611
NONDURABLE GOODS	424	236	840,041	206	2,123,207
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	19,310	9	24,058
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>231,836</u>	<u>10</u>	<u>287,187</u>
<u>INFORMATION</u>	<u>51</u>	<u>228</u>	<u>5,922,095</u>	<u>166</u>	<u>3,066,711</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>66</u>	<u>862,320</u>	<u>46</u>	<u>936,901</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>163</u>	<u>2,156,972</u>	<u>118</u>	<u>1,487,525</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>304</u>	<u>2,595,390</u>	<u>151</u>	<u>1,735,069</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>747</u>	<u>4,274,800</u>	<u>205</u>	<u>3,474,939</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>42</u>	<u>1,820,174</u>	<u>27</u>	<u>387,670</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>167</u>	<u>17,991,048</u>	<u>88</u>	<u>15,259,860</u>
ACCOMMODATIONS	721	9	925,720	11	2,621,863
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	158	17,065,329	77	12,637,997
<u>OTHER SERVICES</u>	<u>81</u>	<u>285</u>	<u>5,060,321</u>	<u>126</u>	<u>3,059,644</u>
REPAIR & MAINTENANCE	811	199	4,195,404	78	2,549,515
PERSONAL SERVICE	812	76	852,386	40	443,433
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	12,531	8	66,696
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>2,348</u>	<u>5</u>	<u>18,196</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,412</b>	<b>\$125,327,882</b>	<b>3,233</b>	<b>\$91,201,981</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,658</u>	<u>\$267,772,700</u>	<u>1,855</u>	<u>\$156,608,412</u>
MOTOR VEHICLES & PARTS	441	163	78,944,868	72	10,752,355
NEW & USED AUTO DEALERS	4411	51	65,163,679	17	5,779,985
RV, BOAT, MOTORCYCLE DEALERS	4412	33	4,701,904	11	10,463
AUTOMOTIVE PARTS & TIRE	4413	79	9,079,285	44	4,961,908
FURNITURE & HOME FURNISHING	442	147	6,667,007	115	3,635,336
ELECTRONICS & APPLIANCES	443	272	16,313,640	179	11,295,730
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	9,810,777	65	8,738,778
COMPUTERS & SOFTWARE	44312	181	6,413,906	112	2,553,632
CAMERA & PHOTO SUPPLIES	44313	5	88,957	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	188	16,525,544	123	18,025,093
BUILDING MATERIALS	4441	146	15,841,974	104	16,988,174
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	683,570	19	1,036,919
FOOD & BEVERAGE STORES	445	118	17,522,847	62	12,504,165
GROCERY & CONVENIENCE STORES	4451	66	16,892,064	26	11,266,835
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	630,783	36	1,237,330
DRUG/HEALTH STORES	446	163	9,358,551	135	5,540,992
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	7,617,418	24	3,721,003
APPAREL & ACCESSORIES	448	164	9,852,376	140	7,628,119
CLOTHING & SHOE STORES	4481, 4482	136	8,274,019	113	6,714,938
JEWELRY & LUGGAGE STORES	4483	28	1,578,358	27	913,181
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	165	9,635,493	134	7,913,134
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	107	8,120,568	90	5,534,899
BOOK/PERIODICAL/MUSIC STORE	4512	58	1,514,925	44	2,378,235
GENERAL MERCHANDISE STORES	452	30	64,545,052	24	58,727,083
DEPARTMENT STORES	4521	8	16,657,406	7	16,339,737
GENERAL MERCHANDISE STORES	4529	22	47,887,645	17	42,387,346
E-COMMERCE & MAIL ORDER	4541	186	3,450,218	170	2,273,602
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,016	27,339,687	677	14,591,799
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>28,031</u>	<u>15</u>	<u>48,312</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>261,384</u>	<u>9</u>	<u>419,915</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>84,732</u>	<u>4</u>	<u>34,466</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,102</u>	<u>49,881,106</u>	<u>1,437</u>	<u>34,094,433</u>
CONSTRUCTION OF BUILDINGS	236	484	28,703,872	310	14,468,999
HEAVY CONSTRUCTION & HIGHWAYS	237	61	2,589,077	41	10,233,193
SPECIAL TRADE CONTRACTORS	238	1,557	18,588,157	1,086	9,392,242
<u>MANUFACTURING</u>	<u>31-33</u>	<u>680</u>	<u>31,196,692</u>	<u>405</u>	<u>3,173,513</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,618</u>	<u>66,825,973</u>	<u>1,043</u>	<u>12,001,993</u>
DURABLE GOODS	423	1,176	55,164,669	739	9,926,702
NONDURABLE GOODS	424	419	11,530,862	293	2,001,687
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	130,442	11	73,604
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>56</u>	<u>2,460,976</u>	<u>29</u>	<u>210,421</u>
<u>INFORMATION</u>	<u>51</u>	<u>380</u>	<u>31,232,574</u>	<u>253</u>	<u>14,926,224</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>104</u>	<u>3,940,679</u>	<u>77</u>	<u>1,751,445</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>335</u>	<u>15,558,713</u>	<u>221</u>	<u>6,208,196</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>524</u>	<u>11,421,409</u>	<u>336</u>	<u>6,825,724</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,044</u>	<u>15,481,147</u>	<u>748</u>	<u>5,772,202</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>65</u>	<u>5,024,598</u>	<u>43</u>	<u>3,852,076</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>397</u>	<u>59,989,027</u>	<u>253</u>	<u>42,697,026</u>
ACCOMMODATIONS	721	21	4,325,478	16	4,422,546
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	376	55,663,549	237	38,274,481
<u>OTHER SERVICES</u>	<u>81</u>	<u>599</u>	<u>17,276,293</u>	<u>413</u>	<u>8,714,948</u>
REPAIR & MAINTENANCE	811	436	13,209,256	275	6,356,884
PERSONAL SERVICE	812	136	3,725,738	121	1,959,584
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	341,298	17	398,480
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>247,237</u>	<u>6</u>	<u>453,419</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,601</b>	<b>\$578,683,270</b>	<b>7,147</b>	<b>\$297,792,725</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>816</u>	<u>\$84,201,648</u>	<u>1,680</u>	<u>\$133,261,284</u>
MOTOR VEHICLES & PARTS	441	51	67,530,397	64	21,171,872
NEW & USED AUTO DEALERS	4411	17	58,603,472	18	15,587,815
RV, BOAT, MOTORCYCLE DEALERS	4412	7	6,628,250	14	3,923,353
AUTOMOTIVE PARTS & TIRE	4413	27	2,298,675	32	1,660,704
FURNITURE & HOME FURNISHING	442	42	1,958,731	121	7,502,100
ELECTRONICS & APPLIANCES	443	91	525,696	165	3,722,337
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	198,223	53	1,684,525
COMPUTERS & SOFTWARE	44312	58	318,044	109	2,032,331
CAMERA & PHOTO SUPPLIES	44313	D	D	3	5,482
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	1,468,520	108	19,963,586
BUILDING MATERIALS	4441	57	1,301,146	87	19,870,096
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	167,374	21	93,490
FOOD & BEVERAGE STORES	445	10	93,528	56	5,850,972
GROCERY & CONVENIENCE STORES	4451	3	90,612	6	4,714,183
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	2,916	50	1,136,789
DRUG/HEALTH STORES	446	27	28,476	118	2,974,343
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,005,881	11	1,963,794
APPAREL & ACCESSORIES	448	58	73,029	119	2,726,144
CLOTHING & SHOE STORES	4481, 4482	54	70,405	106	2,298,038
JEWELRY & LUGGAGE STORES	4483	4	2,623	13	428,105
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	3,571,358	125	10,701,694
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	3,569,567	80	8,742,371
BOOK/PERIODICAL/MUSIC STORE	4512	14	1,791	45	1,959,322
GENERAL MERCHANDISE STORES	452	7	4,592,562	17	44,523,239
DEPARTMENT STORES	4521	D	D	6	12,427,946
GENERAL MERCHANDISE STORES	4529	6	4,584,869	11	32,095,293
E-COMMERCE & MAIL ORDER	4541	81	403,740	144	1,877,874
MISCELLANEOUS RETAILERS	453, 4542, 4543	328	2,949,732	632	10,283,331
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>6,036</u>	<u>17</u>	<u>1,205,410</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>30,730</u>	<u>4</u>	<u>17,340</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>55,197</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>453</u>	<u>8,959,840</u>	<u>1,603</u>	<u>64,007,730</u>
CONSTRUCTION OF BUILDINGS	236	78	5,486,889	384	50,296,370
HEAVY CONSTRUCTION & HIGHWAYS	237	27	986,906	43	1,550,720
SPECIAL TRADE CONTRACTORS	238	348	2,486,045	1,176	12,160,640
<u>MANUFACTURING</u>	<u>31-33</u>	<u>193</u>	<u>1,422,307</u>	<u>390</u>	<u>10,172,541</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>573</u>	<u>10,543,755</u>	<u>985</u>	<u>18,168,058</u>
DURABLE GOODS	423	413	8,927,043	682	15,149,201
NONDURABLE GOODS	424	153	1,504,444	292	2,987,837
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	112,268	11	31,021
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>455,303</u>	<u>30</u>	<u>245,247</u>
<u>INFORMATION</u>	<u>51</u>	<u>139</u>	<u>2,585,328</u>	<u>268</u>	<u>12,197,485</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>359,092</u>	<u>70</u>	<u>1,619,708</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>120</u>	<u>3,583,470</u>	<u>197</u>	<u>5,193,103</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>142</u>	<u>431,362</u>	<u>341</u>	<u>6,621,021</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>292</u>	<u>1,406,281</u>	<u>751</u>	<u>5,677,402</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>217,421</u>	<u>45</u>	<u>2,729,294</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>59</u>	<u>7,092,374</u>	<u>162</u>	<u>24,347,143</u>
ACCOMMODATIONS	721	14	1,548,947	6	2,918,197
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	45	5,543,426	156	21,428,946
<u>OTHER SERVICES</u>	<u>81</u>	<u>160</u>	<u>5,336,653</u>	<u>340</u>	<u>9,445,163</u>
REPAIR & MAINTENANCE	811	135	4,747,322	226	8,028,683
PERSONAL SERVICE	812	20	586,134	94	1,330,190
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	3,197	20	86,290
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>32,985</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,020</b>	<b>\$126,653,331</b>	<b>6,893</b>	<b>\$294,996,111</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>767</u>	<u>\$26,032,992</u>	<u>1,750</u>	<u>\$235,719,610</u>
MOTOR VEHICLES & PARTS	441	34	5,305,396	127	\$54,460,186
NEW & USED AUTO DEALERS	4411	10	3,451,616	40	\$42,592,011
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,066,029	23	\$6,602,169
AUTOMOTIVE PARTS & TIRE	4413	21	787,752	64	\$5,266,006
FURNITURE & HOME FURNISHING	442	31	466,342	67	\$6,882,040
ELECTRONICS & APPLIANCES	443	58	1,089,709	174	\$10,734,663
APPLIANCES, TV & OTHER ELECTRONICS	44311	25	699,086	55	\$8,245,408
COMPUTERS & SOFTWARE	44312	33	390,623	115	\$2,487,219
CAMERA & PHOTO SUPPLIES	44313	0	0	4	\$2,037
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	1,032,719	98	\$20,711,180
BUILDING MATERIALS	4441	46	977,456	75	\$19,069,051
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	55,262	23	\$1,642,129
FOOD & BEVERAGE STORES	445	12	2,371,470	51	\$8,264,799
GROCERY & CONVENIENCE STORES	4451	6	2,370,531	21	\$8,157,598
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	939	30	\$107,200
DRUG/HEALTH STORES	446	43	776,633	113	\$5,472,041
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,996,670	17	\$6,781,225
APPAREL & ACCESSORIES	448	62	873,734	147	\$21,172,304
CLOTHING & SHOE STORES	4481, 4482	55	663,155	127	\$18,250,665
JEWELRY & LUGGAGE STORES	4483	7	210,579	20	\$2,921,639
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	1,050,121	125	\$12,250,604
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	874,109	90	\$10,579,612
BOOK/PERIODICAL/MUSIC STORE	4512	24	176,012	35	\$1,670,992
GENERAL MERCHANDISE STORES	452	11	8,453,663	20	\$69,462,382
DEPARTMENT STORES	4521	6	8,430,085	9	\$25,007,655
GENERAL MERCHANDISE STORES	4529	5	23,578	11	\$44,454,727
E-COMMERCE & MAIL ORDER	4541	103	359,345	167	\$2,511,428
MISCELLANEOUS RETAILERS	453, 4542, 4543	271	2,257,190	644	\$17,016,758
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>8,430</u>	<u>10</u>	<u>\$85,184</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>122,184</u>	<u>4</u>	<u>\$385,039</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>\$8,683</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>266</u>	<u>4,823,108</u>	<u>819</u>	<u>\$29,982,306</u>
CONSTRUCTION OF BUILDINGS	236	49	1,287,839	186	\$14,598,132
HEAVY CONSTRUCTION & HIGHWAYS	237	15	2,124,520	31	\$1,190,392
SPECIAL TRADE CONTRACTORS	238	202	1,410,749	602	\$14,193,781
<u>MANUFACTURING</u>	<u>31-33</u>	<u>125</u>	<u>873,126</u>	<u>361</u>	<u>\$4,220,728</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>477</u>	<u>4,151,429</u>	<u>1,050</u>	<u>\$20,198,278</u>
DURABLE GOODS	423	341	3,013,000	746	\$16,280,523
NONDURABLE GOODS	424	131	1,122,446	293	\$3,866,329
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	15,984	11	\$51,426
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>165,046</u>	<u>23</u>	<u>\$272,567</u>
<u>INFORMATION</u>	<u>51</u>	<u>115</u>	<u>1,780,661</u>	<u>246</u>	<u>\$13,078,783</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>146,488</u>	<u>81</u>	<u>\$3,479,107</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>98</u>	<u>1,114,995</u>	<u>195</u>	<u>\$5,379,707</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>109</u>	<u>969,905</u>	<u>288</u>	<u>\$4,368,363</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>167</u>	<u>422,184</u>	<u>428</u>	<u>\$6,654,864</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>8</u>	<u>360,730</u>	<u>39</u>	<u>\$3,523,403</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>47</u>	<u>7,689,409</u>	<u>196</u>	<u>\$45,257,221</u>
ACCOMMODATIONS	721	7	1,967,276	20	\$6,660,208
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	5,722,133	176	\$38,597,013
<u>OTHER SERVICES</u>	<u>81</u>	<u>112</u>	<u>1,652,318</u>	<u>276</u>	<u>\$11,701,535</u>
REPAIR & MAINTENANCE	811	80	1,176,727	178	\$9,620,021
PERSONAL SERVICE	812	28	176,481	83	\$1,886,111
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	299,109	15	\$195,404
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>25,916</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,349</b>	<b>\$50,343,232</b>	<b>5,772</b>	<b>\$384,319,613</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,346</u>	<u>\$166,853,259</u>	<u>2,152</u>	<u>\$185,871,004</u>
MOTOR VEHICLES & PARTS	441	131	23,725,568	80	89,615,878
NEW & USED AUTO DEALERS	4411	34	16,910,385	28	84,485,436
RV, BOAT, MOTORCYCLE DEALERS	4412	16	1,044,806	11	143,274
AUTOMOTIVE PARTS & TIRE	4413	81	5,770,378	41	4,987,168
FURNITURE & HOME FURNISHING	442	130	11,016,178	154	7,781,078
ELECTRONICS & APPLIANCES	443	238	11,036,209	235	7,794,005
APPLIANCES, TV & OTHER ELECTRONICS	44311	75	1,746,557	71	1,500,915
COMPUTERS & SOFTWARE	44312	159	9,254,936	160	6,274,797
CAMERA & PHOTO SUPPLIES	44313	4	34,716	4	18,293
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	183	23,334,009	162	4,015,540
BUILDING MATERIALS	4441	154	21,865,843	126	3,858,968
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,468,166	36	156,572
FOOD & BEVERAGE STORES	445	103	15,039,986	82	8,593,021
GROCERY & CONVENIENCE STORES	4451	51	13,988,562	21	7,827,733
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	1,051,424	61	765,288
DRUG/HEALTH STORES	446	129	6,157,104	142	5,521,183
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	7,455,535	23	2,725,006
APPAREL & ACCESSORIES	448	141	5,605,488	148	3,517,896
CLOTHING & SHOE STORES	4481, 4482	120	4,872,388	124	2,930,707
JEWELRY & LUGGAGE STORES	4483	21	733,100	24	587,189
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	159	4,665,231	131	5,293,244
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	112	3,671,697	90	4,378,087
BOOK/PERIODICAL/MUSIC STORE	4512	47	993,534	41	915,157
GENERAL MERCHANDISE STORES	452	25	25,504,087	15	32,063,538
DEPARTMENT STORES	4521	7	10,747,297	5	2,917,817
GENERAL MERCHANDISE STORES	4529	18	14,756,790	10	29,145,721
E-COMMERCE & MAIL ORDER	4541	181	3,066,187	182	3,659,880
MISCELLANEOUS RETAILERS	453, 4542, 4543	894	30,247,676	798	15,290,735
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>55,179</u>	<u>16</u>	<u>75,686</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>90,053</u>	<u>6</u>	<u>17,506</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>848,997</u>	<u>6</u>	<u>107,950</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,881</u>	<u>39,810,450</u>	<u>2,302</u>	<u>45,569,382</u>
CONSTRUCTION OF BUILDINGS	236	423	14,396,650	587	25,428,298
HEAVY CONSTRUCTION & HIGHWAYS	237	68	3,820,593	64	1,957,694
SPECIAL TRADE CONTRACTORS	238	1,390	21,593,206	1,651	18,183,390
<u>MANUFACTURING</u>	<u>31-33</u>	<u>680</u>	<u>13,353,796</u>	<u>527</u>	<u>4,897,196</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,604</u>	<u>53,841,288</u>	<u>1,227</u>	<u>18,625,214</u>
DURABLE GOODS	423	1,129	42,066,380	830	16,294,453
NONDURABLE GOODS	424	455	11,398,342	385	2,275,797
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	376,566	12	54,965
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>51</u>	<u>887,370</u>	<u>35</u>	<u>559,922</u>
<u>INFORMATION</u>	<u>51</u>	<u>351</u>	<u>22,488,814</u>	<u>352</u>	<u>14,912,357</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>4,481,572</u>	<u>83</u>	<u>3,174,140</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>303</u>	<u>16,661,255</u>	<u>254</u>	<u>8,495,843</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>467</u>	<u>9,026,046</u>	<u>550</u>	<u>7,494,753</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>882</u>	<u>9,559,173</u>	<u>1,103</u>	<u>10,106,634</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>49</u>	<u>4,440,223</u>	<u>54</u>	<u>3,283,945</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>324</u>	<u>39,363,720</u>	<u>235</u>	<u>42,229,720</u>
ACCOMMODATIONS	721	21	4,045,095	10	8,275,750
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	303	35,318,625	225	33,953,971
<u>OTHER SERVICES</u>	<u>81</u>	<u>592</u>	<u>16,408,247</u>	<u>479</u>	<u>12,931,790</u>
REPAIR & MAINTENANCE	811	444	12,894,857	327	9,870,302
PERSONAL SERVICE	812	133	3,480,026	136	2,966,231
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	33,364	16	95,257
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>37,233</u>	<u>5</u>	<u>25,376</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,683</b>	<b>\$398,206,675</b>	<b>9,386</b>	<b>\$358,378,417</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,407</u>	<u>\$136,215,885</u>	<u>1,267</u>	<u>\$101,360,952</u>
MOTOR VEHICLES & PARTS	441	63	9,816,625	74	34,271,342
NEW & USED AUTO DEALERS	4411	16	1,530,597	22	28,443,968
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,483,884	12	1,049,889
AUTOMOTIVE PARTS & TIRE	4413	37	4,802,145	40	4,777,485
FURNITURE & HOME FURNISHING	442	81	4,307,040	44	2,164,164
ELECTRONICS & APPLIANCES	443	146	7,489,816	103	2,586,701
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	5,241,542	29	978,825
COMPUTERS & SOFTWARE	44312	93	2,247,967	73	1,600,046
CAMERA & PHOTO SUPPLIES	44313	4	306	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	15,593,926	87	15,180,840
BUILDING MATERIALS	4441	73	15,483,628	66	13,420,679
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	110,298	21	1,760,161
FOOD & BEVERAGE STORES	445	36	8,464,369	35	6,937,690
GROCERY & CONVENIENCE STORES	4451	14	7,914,096	12	6,714,969
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	550,274	23	222,720
DRUG/HEALTH STORES	446	76	2,764,601	93	2,555,942
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,791,643	27	5,694,267
APPAREL & ACCESSORIES	448	97	4,377,218	81	1,467,878
CLOTHING & SHOE STORES	4481, 4482	81	3,851,556	69	738,701
JEWELRY & LUGGAGE STORES	4483	16	525,662	12	729,177
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	106	16,927,952	96	1,715,881
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	69	16,610,717	66	1,466,595
BOOK/PERIODICAL/MUSIC STORE	4512	37	317,235	30	249,285
GENERAL MERCHANDISE STORES	452	18	50,133,968	19	21,025,093
DEPARTMENT STORES	4521	6	12,062,993	6	2,681,195
GENERAL MERCHANDISE STORES	4529	12	38,070,975	13	18,343,898
E-COMMERCE & MAIL ORDER	4541	151	1,098,029	133	842,076
MISCELLANEOUS RETAILERS	453, 4542, 4543	526	13,450,698	475	6,919,078
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>40,165</u>	<u>5</u>	<u>50,540</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>44,906</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>27,789</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>969</u>	<u>20,965,615</u>	<u>499</u>	<u>12,460,982</u>
CONSTRUCTION OF BUILDINGS	236	192	9,205,474	104	6,194,503
HEAVY CONSTRUCTION & HIGHWAYS	237	30	977,381	24	943,416
SPECIAL TRADE CONTRACTORS	238	747	10,782,760	371	5,323,063
<u>MANUFACTURING</u>	<u>31-33</u>	<u>289</u>	<u>2,920,217</u>	<u>266</u>	<u>2,888,991</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>794</u>	<u>8,875,263</u>	<u>876</u>	<u>13,109,538</u>
DURABLE GOODS	423	562	7,219,590	648	11,485,516
NONDURABLE GOODS	424	224	1,624,577	220	1,607,665
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	31,096	8	16,357
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>62,469</u>	<u>19</u>	<u>233,332</u>
<u>INFORMATION</u>	<u>51</u>	<u>214</u>	<u>8,312,326</u>	<u>209</u>	<u>6,934,027</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>742,610</u>	<u>55</u>	<u>841,938</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>157</u>	<u>2,461,706</u>	<u>162</u>	<u>3,062,571</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>239</u>	<u>2,055,591</u>	<u>201</u>	<u>2,939,542</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>500</u>	<u>5,920,932</u>	<u>300</u>	<u>3,215,542</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>2,618,077</u>	<u>22</u>	<u>1,132,651</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>140</u>	<u>24,898,298</u>	<u>107</u>	<u>15,751,781</u>
ACCOMMODATIONS	721	8	2,190,191	4	282,173
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	22,708,107	103	15,469,608
<u>OTHER SERVICES</u>	<u>81</u>	<u>235</u>	<u>6,708,428</u>	<u>223</u>	<u>5,195,594</u>
REPAIR & MAINTENANCE	811	161	5,312,280	152	4,014,530
PERSONAL SERVICE	812	65	1,388,252	61	1,068,298
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	7,896	10	112,766
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>1,915,534</u>	<u>6</u>	<u>357,202</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,071</b>	<b>\$224,785,810</b>	<b>4,221</b>	<b>\$169,580,235</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,965</u>	<u>\$297,487,071</u>	<u>1,509</u>	<u>\$97,950,032</u>
MOTOR VEHICLES & PARTS	441	116	75,863,812	79	14,081,606
NEW & USED AUTO DEALERS	4411	38	63,032,594	13	5,437,993
RV, BOAT, MOTORCYCLE DEALERS	4412	13	6,234,274	15	4,913,945
AUTOMOTIVE PARTS & TIRE	4413	65	6,596,945	51	3,729,668
FURNITURE & HOME FURNISHING	442	112	13,940,430	88	2,273,392
ELECTRONICS & APPLIANCES	443	200	21,251,644	125	6,758,544
APPLIANCES, TV & OTHER ELECTRONICS	44311	57	11,729,297	50	5,772,195
COMPUTERS & SOFTWARE	44312	139	9,217,042	72	981,152
CAMERA & PHOTO SUPPLIES	44313	4	305,306	3	5,197
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	125	13,157,944	115	4,194,410
BUILDING MATERIALS	4441	105	11,716,989	90	3,577,962
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,440,955	25	616,448
FOOD & BEVERAGE STORES	445	67	7,608,742	40	10,260,360
GROCERY & CONVENIENCE STORES	4451	33	6,602,796	19	9,968,578
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	1,005,946	21	291,782
DRUG/HEALTH STORES	446	115	9,163,273	97	2,545,240
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,190,924	22	2,752,396
APPAREL & ACCESSORIES	448	154	54,841,242	94	8,920,673
CLOTHING & SHOE STORES	4481, 4482	130	48,413,700	88	8,435,433
JEWELRY & LUGGAGE STORES	4483	24	6,427,542	6	485,240
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	21,706,053	105	1,923,788
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	99	19,285,066	66	1,612,463
BOOK/PERIODICAL/MUSIC STORE	4512	43	2,420,986	39	311,325
GENERAL MERCHANDISE STORES	452	24	54,827,246	22	32,295,247
DEPARTMENT STORES	4521	9	37,226,344	7	9,943,228
GENERAL MERCHANDISE STORES	4529	15	17,600,902	15	22,352,019
E-COMMERCE & MAIL ORDER	4541	170	3,218,562	140	1,411,124
MISCELLANEOUS RETAILERS	453, 4542, 4543	720	19,717,199	582	10,533,253
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>16,990</u>	<u>11</u>	<u>85,600</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>8,462</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>576,898</u>	<u>7</u>	<u>308,123</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,611</u>	<u>30,247,308</u>	<u>1,075</u>	<u>10,842,811</u>
CONSTRUCTION OF BUILDINGS	236	343	15,598,523	221	3,487,852
HEAVY CONSTRUCTION & HIGHWAYS	237	41	2,649,662	26	288,812
SPECIAL TRADE CONTRACTORS	238	1,227	11,999,123	828	7,066,147
<u>MANUFACTURING</u>	<u>31-33</u>	<u>408</u>	<u>4,439,598</u>	<u>291</u>	<u>2,951,513</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,086</u>	<u>17,208,710</u>	<u>882</u>	<u>9,151,910</u>
DURABLE GOODS	423	768	15,235,361	633	6,326,188
NONDURABLE GOODS	424	305	1,883,855	240	2,803,598
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	89,494	9	22,124
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>601,023</u>	<u>26</u>	<u>233,369</u>
<u>INFORMATION</u>	<u>51</u>	<u>256</u>	<u>11,752,464</u>	<u>233</u>	<u>7,097,872</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>3,685,724</u>	<u>59</u>	<u>692,205</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>230</u>	<u>5,756,934</u>	<u>195</u>	<u>2,281,172</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>356</u>	<u>3,211,542</u>	<u>233</u>	<u>1,623,553</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>832</u>	<u>7,518,627</u>	<u>531</u>	<u>3,128,439</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>40</u>	<u>2,558,868</u>	<u>34</u>	<u>686,782</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>253</u>	<u>42,625,293</u>	<u>143</u>	<u>20,461,348</u>
ACCOMMODATIONS	721	15	6,969,885	5	849,067
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	238	35,655,408	138	19,612,281
<u>OTHER SERVICES</u>	<u>81</u>	<u>414</u>	<u>14,350,161</u>	<u>276</u>	<u>6,864,103</u>
REPAIR & MAINTENANCE	811	303	11,611,068	197	5,723,719
PERSONAL SERVICE	812	100	2,640,083	68	1,135,788
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	99,011	11	4,596
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>28,975</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,597</b>	<b>\$442,074,649</b>	<b>5,508</b>	<b>\$164,370,158</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,178</b>	<b>\$19,067,750</b>	<b>1,162</b>	<b>\$71,782,221</b>
MOTOR VEHICLES & PARTS	441	21	172,254	80	16,338,181
NEW & USED AUTO DEALERS	4411	5	162,160	24	11,738,710
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	16	1,569,871
AUTOMOTIVE PARTS & TIRE	4413	14	6,953	40	3,029,601
FURNITURE & HOME FURNISHING	442	97	2,573,666	34	1,299,999
ELECTRONICS & APPLIANCES	443	114	1,637,393	102	2,305,094
APPLIANCES, TV & OTHER ELECTRONICS	44311	39	476,119	39	1,328,539
COMPUTERS & SOFTWARE	44312	73	1,160,203	61	972,217
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	1,456,732	69	13,593,269
BUILDING MATERIALS	4441	80	1,204,461	52	13,275,862
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	252,272	17	317,407
FOOD & BEVERAGE STORES	445	34	1,191,960	27	3,285,043
GROCERY & CONVENIENCE STORES	4451	D	D	11	3,194,546
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	326,032	16	90,497
DRUG/HEALTH STORES	446	64	2,015,731	88	1,655,086
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	449,060	21	4,286,203
APPAREL & ACCESSORIES	448	97	1,000,380	84	1,917,941
CLOTHING & SHOE STORES	4481, 4482	89	979,879	75	1,698,372
JEWELRY & LUGGAGE STORES	4483	8	20,501	9	219,569
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	95	909,808	88	2,414,029
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	548,168	60	1,604,001
BOOK/PERIODICAL/MUSIC STORE	4512	33	361,639	28	810,028
GENERAL MERCHANDISE STORES	452	9	2,945,406	14	14,205,078
DEPARTMENT STORES	4521	4	207,735	4	162,420
GENERAL MERCHANDISE STORES	4529	5	2,737,671	10	14,042,658
E-COMMERCE & MAIL ORDER	4541	143	1,601,660	116	749,462
MISCELLANEOUS RETAILERS	453, 4542, 4543	401	3,113,701	439	9,732,837
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>18</b>	<b>64,258</b>	<b>4</b>	<b>34,574</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>17,994</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>494,077</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,332</b>	<b>28,067,438</b>	<b>364</b>	<b>14,659,831</b>
CONSTRUCTION OF BUILDINGS	236	334	17,566,860	78	9,664,250
HEAVY CONSTRUCTION & HIGHWAYS	237	37	2,910,378	13	366,974
SPECIAL TRADE CONTRACTORS	238	961	7,590,200	273	4,628,607
<b>MANUFACTURING</b>	<b>31-33</b>	<b>281</b>	<b>1,101,013</b>	<b>242</b>	<b>2,939,800</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>581</b>	<b>2,893,240</b>	<b>822</b>	<b>17,004,289</b>
DURABLE GOODS	423	375	2,481,100	589	14,224,121
NONDURABLE GOODS	424	196	400,302	224	2,740,835
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	11,838	9	39,334
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>15</b>	<b>95,549</b>	<b>8</b>	<b>157,092</b>
<b>INFORMATION</b>	<b>51</b>	<b>184</b>	<b>3,755,939</b>	<b>188</b>	<b>4,436,471</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>45</b>	<b>858,746</b>	<b>56</b>	<b>947,180</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>128</b>	<b>1,115,236</b>	<b>134</b>	<b>2,363,648</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>241</b>	<b>1,420,854</b>	<b>188</b>	<b>1,563,177</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>635</b>	<b>4,610,385</b>	<b>236</b>	<b>2,659,363</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>20</b>	<b>930,105</b>	<b>17</b>	<b>320,335</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>60</b>	<b>4,983,323</b>	<b>93</b>	<b>17,157,033</b>
ACCOMMODATIONS	721	D	D	18	3,911,647
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	58	4,983,205	75	13,245,386
<b>OTHER SERVICES</b>	<b>81</b>	<b>187</b>	<b>1,701,123</b>	<b>174</b>	<b>5,612,323</b>
REPAIR & MAINTENANCE	811	128	715,683	123	4,641,300
PERSONAL SERVICE	812	53	983,261	41	888,024
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	2,179	10	83,000
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>11,660</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,915</b>	<b>\$70,947,167</b>	<b>3,696</b>	<b>\$142,166,178</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,364</b>	<b>\$71,421,312</b>	<b>859</b>	<b>\$11,263,049</b>
MOTOR VEHICLES & PARTS	441	80	20,935,393	26	53,672
NEW & USED AUTO DEALERS	4411	21	13,814,058	5	26,914
RV, BOAT, MOTORCYCLE DEALERS	4412	15	4,434,264	5	9,668
AUTOMOTIVE PARTS & TIRE	4413	44	2,687,070	16	17,090
FURNITURE & HOME FURNISHING	442	67	1,804,136	46	405,207
ELECTRONICS & APPLIANCES	443	150	2,769,590	87	1,194,374
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	1,474,472	34	262,674
COMPUTERS & SOFTWARE	44312	96	1,226,584	52	931,531
CAMERA & PHOTO SUPPLIES	44313	4	68,533	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	9,627,852	61	819,542
BUILDING MATERIALS	4441	73	8,982,888	52	791,288
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	644,965	9	28,254
FOOD & BEVERAGE STORES	445	42	6,642,016	20	3,138,786
GROCERY & CONVENIENCE STORES	4451	17	6,480,929	11	3,135,186
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	161,087	9	3,601
DRUG/HEALTH STORES	446	80	1,421,033	45	559,146
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,002,761	6	259,187
APPAREL & ACCESSORIES	448	83	608,565	70	111,842
CLOTHING & SHOE STORES	4481, 4482	71	431,103	63	94,334
JEWELRY & LUGGAGE STORES	4483	12	177,462	7	17,508
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	1,122,366	65	318,033
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	1,018,934	43	257,953
BOOK/PERIODICAL/MUSIC STORE	4512	35	103,431	22	60,081
GENERAL MERCHANDISE STORES	452	12	15,640,750	8	1,149,074
DEPARTMENT STORES	4521	4	341,661	D	D
GENERAL MERCHANDISE STORES	4529	8	15,299,089	6	1,117,270
E-COMMERCE & MAIL ORDER	4541	137	885,942	107	468,235
MISCELLANEOUS RETAILERS	453, 4542, 4543	503	7,960,909	318	2,785,951
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>50,173</b>	<b>6</b>	<b>3,853</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>8,166</b>	<b>3</b>	<b>2,901</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>653</b>	<b>10,713,265</b>	<b>533</b>	<b>4,069,666</b>
CONSTRUCTION OF BUILDINGS	236	129	4,186,724	101	1,680,854
HEAVY CONSTRUCTION & HIGHWAYS	237	21	617,160	17	568,900
SPECIAL TRADE CONTRACTORS	238	503	5,909,381	415	1,819,912
<b>MANUFACTURING</b>	<b>31-33</b>	<b>297</b>	<b>2,418,498</b>	<b>165</b>	<b>753,827</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>831</b>	<b>13,324,016</b>	<b>475</b>	<b>4,169,040</b>
DURABLE GOODS	423	602	9,583,305	332	3,249,980
NONDURABLE GOODS	424	220	3,712,974	139	917,146
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	27,737	4	1,914
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>20</b>	<b>777,960</b>	<b>15</b>	<b>37,145</b>
<b>INFORMATION</b>	<b>51</b>	<b>212</b>	<b>5,130,886</b>	<b>167</b>	<b>4,733,407</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>48</b>	<b>857,910</b>	<b>40</b>	<b>266,238</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>160</b>	<b>3,130,123</b>	<b>123</b>	<b>816,469</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>248</b>	<b>2,368,357</b>	<b>148</b>	<b>1,205,468</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>381</b>	<b>2,970,701</b>	<b>338</b>	<b>849,039</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>29</b>	<b>1,524,172</b>	<b>20</b>	<b>1,122,409</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>121</b>	<b>12,529,530</b>	<b>55</b>	<b>3,996,713</b>
ACCOMMODATIONS	721	8	1,417,767	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	113	11,111,763	54	3,773,409
<b>OTHER SERVICES</b>	<b>81</b>	<b>221</b>	<b>4,143,764</b>	<b>117</b>	<b>1,014,830</b>
REPAIR & MAINTENANCE	811	154	3,174,417	71	511,854
PERSONAL SERVICE	812	54	876,297	43	436,371
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	93,050	3	66,604
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>18,927</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,605</b>	<b>\$131,398,737</b>	<b>3,067</b>	<b>\$34,311,889</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,072</u>	<u>\$40,930,159</u>	<u>2,276</u>	<u>\$217,139,063</u>
MOTOR VEHICLES & PARTS	441	55	4,689,483	103	70,034,994
NEW & USED AUTO DEALERS	4411	14	2,014,768	28	62,604,396
RV, BOAT, MOTORCYCLE DEALERS	4412	11	379,558	26	3,619,176
AUTOMOTIVE PARTS & TIRE	4413	30	2,295,156	49	3,811,421
FURNITURE & HOME FURNISHING	442	51	1,161,424	128	7,336,073
ELECTRONICS & APPLIANCES	443	99	2,323,940	243	14,073,046
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,203,855	76	7,545,372
COMPUTERS & SOFTWARE	44312	56	1,025,933	158	6,249,718
CAMERA & PHOTO SUPPLIES	44313	3	94,153	9	277,956
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	8,456,288	144	24,753,131
BUILDING MATERIALS	4441	46	8,053,076	115	21,008,276
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	403,212	29	3,744,855
FOOD & BEVERAGE STORES	445	21	3,550,608	73	14,535,286
GROCERY & CONVENIENCE STORES	4451	5	3,136,513	26	13,847,963
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	414,095	47	687,323
DRUG/HEALTH STORES	446	65	1,298,648	158	6,372,938
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,560,725	32	3,658,155
APPAREL & ACCESSORIES	448	84	964,770	161	14,712,020
CLOTHING & SHOE STORES	4481, 4482	76	632,812	133	12,407,514
JEWELRY & LUGGAGE STORES	4483	8	331,958	28	2,304,506
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	83	879,235	172	12,390,507
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	720,283	109	9,297,649
BOOK/PERIODICAL/MUSIC STORE	4512	30	158,951	63	3,092,858
GENERAL MERCHANDISE STORES	452	15	10,846,266	21	23,470,144
DEPARTMENT STORES	4521	3	151,023	8	21,906,982
GENERAL MERCHANDISE STORES	4529	12	10,695,243	13	1,563,162
E-COMMERCE & MAIL ORDER	4541	135	1,106,812	200	4,072,008
MISCELLANEOUS RETAILERS	453, 4542, 4543	401	4,091,960	841	21,730,760
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>18</u>	<u>123,656</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>8</u>	<u>81,325</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>97,308</u>	<u>7</u>	<u>27,901</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>407</u>	<u>7,389,235</u>	<u>1,387</u>	<u>55,010,084</u>
CONSTRUCTION OF BUILDINGS	236	78	3,085,542	338	32,634,697
HEAVY CONSTRUCTION & HIGHWAYS	237	13	1,006,049	37	5,244,493
SPECIAL TRADE CONTRACTORS	238	316	3,297,644	1,012	17,130,894
<u>MANUFACTURING</u>	<u>31-33</u>	<u>179</u>	<u>1,458,251</u>	<u>510</u>	<u>7,302,985</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>593</u>	<u>4,070,858</u>	<u>1,366</u>	<u>39,098,691</u>
DURABLE GOODS	423	407	2,154,281	960	34,204,832
NONDURABLE GOODS	424	179	1,706,183	388	4,772,649
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	210,394	18	121,210
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>98,829</u>	<u>39</u>	<u>367,965</u>
<u>INFORMATION</u>	<u>51</u>	<u>185</u>	<u>3,172,396</u>	<u>336</u>	<u>19,720,455</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>525,207</u>	<u>90</u>	<u>3,664,018</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,036,812</u>	<u>253</u>	<u>7,777,043</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>143</u>	<u>938,969</u>	<u>421</u>	<u>12,552,592</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>232</u>	<u>1,359,880</u>	<u>768</u>	<u>10,087,285</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>20</u>	<u>943,847</u>	<u>51</u>	<u>2,286,444</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>77</u>	<u>10,926,257</u>	<u>245</u>	<u>36,989,806</u>
ACCOMMODATIONS	721	8	1,129,831	15	3,375,258
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	69	9,796,426	230	33,614,547
<u>OTHER SERVICES</u>	<u>81</u>	<u>163</u>	<u>2,054,805</u>	<u>450</u>	<u>11,977,504</u>
REPAIR & MAINTENANCE	811	109	1,333,931	295	9,714,124
PERSONAL SERVICE	812	47	594,438	124	2,088,733
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	126,436	31	174,647
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>2,439,487</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,253</b>	<b>\$75,045,499</b>	<b>8,235</b>	<b>\$426,646,304</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>519</u>	<u>\$26,851,364</u>	<u>1,334</u>	<u>\$96,077,420</u>
MOTOR VEHICLES & PARTS	441	30	5,509,393	96	37,454,204
NEW & USED AUTO DEALERS	4411	14	4,305,755	20	19,980,934
RV, BOAT, MOTORCYCLE DEALERS	4412	3	60,669	16	10,921,782
AUTOMOTIVE PARTS & TIRE	4413	13	1,142,968	60	6,551,488
FURNITURE & HOME FURNISHING	442	16	364,303	63	1,712,239
ELECTRONICS & APPLIANCES	443	40	561,387	118	2,069,484
APPLIANCES, TV & OTHER ELECTRONICS	44311	20	450,800	40	813,292
COMPUTERS & SOFTWARE	44312	19	109,499	76	1,244,088
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	19	5,358,621	76	12,149,688
BUILDING MATERIALS	4441	14	4,932,527	60	11,862,904
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	426,094	16	286,784
FOOD & BEVERAGE STORES	445	6	1,091,425	45	6,264,857
GROCERY & CONVENIENCE STORES	4451	D	D	18	5,915,357
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	46,346	27	349,500
DRUG/HEALTH STORES	446	44	499,807	77	3,291,053
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	452,613	21	5,362,369
APPAREL & ACCESSORIES	448	50	163,121	103	1,251,342
CLOTHING & SHOE STORES	4481, 4482	46	159,313	92	1,167,936
JEWELRY & LUGGAGE STORES	4483	4	3,808	11	83,405
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	40	137,027	94	1,565,672
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	26	101,796	66	509,600
BOOK/PERIODICAL/MUSIC STORE	4512	14	35,230	28	1,056,072
GENERAL MERCHANDISE STORES	452	10	11,739,530	15	15,329,748
DEPARTMENT STORES	4521	4	34,513	4	404,425
GENERAL MERCHANDISE STORES	4529	6	11,705,017	11	14,925,323
E-COMMERCE & MAIL ORDER	4541	76	201,211	145	1,071,119
MISCELLANEOUS RETAILERS	453, 4542, 4543	183	772,925	481	8,555,644
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>12</u>	<u>325,488</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>247,513</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>11,112</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>121</u>	<u>3,550,375</u>	<u>699</u>	<u>25,895,337</u>
CONSTRUCTION OF BUILDINGS	236	31	2,201,690	126	7,232,075
HEAVY CONSTRUCTION & HIGHWAYS	237	7	214,898	32	1,989,569
SPECIAL TRADE CONTRACTORS	238	83	1,133,787	541	16,673,693
<u>MANUFACTURING</u>	<u>31-33</u>	<u>70</u>	<u>126,022</u>	<u>280</u>	<u>3,939,247</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>335</u>	<u>1,505,017</u>	<u>915</u>	<u>30,139,542</u>
DURABLE GOODS	423	239	1,014,412	652	23,140,039
NONDURABLE GOODS	424	93	486,782	250	6,912,282
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,823	13	87,220
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>97,816</u>	<u>32</u>	<u>1,200,763</u>
<u>INFORMATION</u>	<u>51</u>	<u>110</u>	<u>1,238,085</u>	<u>225</u>	<u>8,084,616</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>98,987</u>	<u>63</u>	<u>1,556,325</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>58</u>	<u>550,252</u>	<u>177</u>	<u>7,965,067</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>74</u>	<u>620,158</u>	<u>236</u>	<u>2,657,375</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>105</u>	<u>410,986</u>	<u>330</u>	<u>3,545,901</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>174,236</u>	<u>20</u>	<u>747,418</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>36</u>	<u>4,930,559</u>	<u>119</u>	<u>19,083,132</u>
ACCOMMODATIONS	721	6	1,210,919	14	4,079,898
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	3,719,640	105	15,003,234
<u>OTHER SERVICES</u>	<u>81</u>	<u>67</u>	<u>744,997</u>	<u>223</u>	<u>16,415,058</u>
REPAIR & MAINTENANCE	811	41	558,007	164	14,770,076
PERSONAL SERVICE	812	21	185,204	47	1,554,751
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	1,786	12	90,231
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>652,499</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,545</b>	<b>\$40,953,383</b>	<b>4,677</b>	<b>\$218,543,813</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,138</u>	<u>\$35,566,455</u>	<u>930</u>	<u>\$18,891,529</u>
MOTOR VEHICLES & PARTS	441	60	9,771,790	41	3,400,973
NEW & USED AUTO DEALERS	4411	17	6,638,446	5	152,500
RV, BOAT, MOTORCYCLE DEALERS	4412	11	1,786,759	15	2,079,084
AUTOMOTIVE PARTS & TIRE	4413	32	1,346,586	21	1,169,390
FURNITURE & HOME FURNISHING	442	44	1,395,940	46	443,133
ELECTRONICS & APPLIANCES	443	107	1,993,004	73	798,880
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	1,131,851	31	300,510
COMPUTERS & SOFTWARE	44312	71	858,257	40	495,390
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	2,180,719	58	2,115,960
BUILDING MATERIALS	4441	54	2,117,294	44	1,646,157
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	63,425	14	469,803
FOOD & BEVERAGE STORES	445	31	4,882,071	15	3,095,626
GROCERY & CONVENIENCE STORES	4451	11	4,637,638	4	2,954,155
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	244,434	11	141,471
DRUG/HEALTH STORES	446	72	2,004,106	51	977,183
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,923,928	6	952,650
APPAREL & ACCESSORIES	448	89	935,810	82	1,008,593
CLOTHING & SHOE STORES	4481, 4482	81	837,242	76	894,381
JEWELRY & LUGGAGE STORES	4483	8	98,568	6	114,212
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	2,007,344	79	800,523
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	1,511,514	52	615,336
BOOK/PERIODICAL/MUSIC STORE	4512	32	495,830	27	185,188
GENERAL MERCHANDISE STORES	452	14	2,838,422	10	931,889
DEPARTMENT STORES	4521	4	124,757	4	180,148
GENERAL MERCHANDISE STORES	4529	10	2,713,665	6	751,740
E-COMMERCE & MAIL ORDER	4541	129	837,157	113	615,071
MISCELLANEOUS RETAILERS	453, 4542, 4543	415	3,796,163	356	3,751,048
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>362,727</u>	<u>4</u>	<u>12,852</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>17,752</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>360</u>	<u>6,519,989</u>	<u>254</u>	<u>5,102,110</u>
CONSTRUCTION OF BUILDINGS	236	89	3,011,190	64	2,657,488
HEAVY CONSTRUCTION & HIGHWAYS	237	8	97,140	13	632,581
SPECIAL TRADE CONTRACTORS	238	263	3,411,659	177	1,812,041
<u>MANUFACTURING</u>	<u>31-33</u>	<u>241</u>	<u>2,391,536</u>	<u>182</u>	<u>5,136,344</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>732</u>	<u>6,880,310</u>	<u>552</u>	<u>3,390,429</u>
DURABLE GOODS	423	524	5,650,590	384	2,236,476
NONDURABLE GOODS	424	200	1,192,081	162	1,148,230
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	37,639	6	5,723
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>381,545</u>	<u>10</u>	<u>175,480</u>
<u>INFORMATION</u>	<u>51</u>	<u>191</u>	<u>3,393,393</u>	<u>164</u>	<u>1,759,413</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>614,748</u>	<u>38</u>	<u>262,402</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>115</u>	<u>1,227,748</u>	<u>78</u>	<u>568,197</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>182</u>	<u>1,791,030</u>	<u>135</u>	<u>626,899</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>247</u>	<u>1,559,853</u>	<u>171</u>	<u>949,972</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>20</u>	<u>1,085,567</u>	<u>16</u>	<u>1,017,568</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>107</u>	<u>11,606,722</u>	<u>97</u>	<u>7,195,704</u>
ACCOMMODATIONS	721	21	2,948,946	24	1,483,736
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	8,657,776	73	5,711,968
<u>OTHER SERVICES</u>	<u>81</u>	<u>166</u>	<u>3,243,185</u>	<u>105</u>	<u>2,364,470</u>
REPAIR & MAINTENANCE	811	111	2,605,788	62	2,060,258
PERSONAL SERVICE	812	45	484,152	34	260,801
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	153,246	9	43,411
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>14,996</u>	<u>5</u>	<u>35,712</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,589</b>	<b>\$76,657,814</b>	<b>2,744</b>	<b>\$47,509,184</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,005</b>	<b>\$34,877,444</b>	<b>2,052</b>	<b>\$238,691,791</b>
MOTOR VEHICLES & PARTS	441	42	7,089,330	108	94,591,488
NEW & USED AUTO DEALERS	4411	8	5,437,524	40	90,478,500
RV, BOAT, MOTORCYCLE DEALERS	4412	6	131,106	11	17,697
AUTOMOTIVE PARTS & TIRE	4413	28	1,520,700	57	4,095,291
FURNITURE & HOME FURNISHING	442	45	695,532	107	4,951,258
ELECTRONICS & APPLIANCES	443	105	2,177,276	184	11,083,812
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	972,571	64	8,449,886
COMPUTERS & SOFTWARE	44312	61	1,200,637	116	2,613,171
CAMERA & PHOTO SUPPLIES	44313	3	4,068	4	20,754
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	52	1,798,698	138	19,148,131
BUILDING MATERIALS	4441	39	1,729,131	109	18,823,357
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	69,567	29	324,774
FOOD & BEVERAGE STORES	445	22	2,899,699	43	4,651,001
GROCERY & CONVENIENCE STORES	4451	4	2,882,231	12	4,500,929
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	17,468	31	150,072
DRUG/HEALTH STORES	446	60	610,721	120	2,896,512
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	723,101	23	2,895,956
APPAREL & ACCESSORIES	448	82	639,920	139	13,102,269
CLOTHING & SHOE STORES	4481, 4482	73	453,399	117	11,887,770
JEWELRY & LUGGAGE STORES	4483	9	186,521	22	1,214,499
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	2,084,159	149	7,797,467
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	585,570	101	6,513,205
BOOK/PERIODICAL/MUSIC STORE	4512	26	1,498,589	48	1,284,261
GENERAL MERCHANDISE STORES	452	11	10,806,746	24	60,199,687
DEPARTMENT STORES	4521	4	79,106	8	20,535,146
GENERAL MERCHANDISE STORES	4529	7	10,727,640	16	39,664,541
E-COMMERCE & MAIL ORDER	4541	135	1,268,558	177	2,617,630
MISCELLANEOUS RETAILERS	453, 4542, 4543	364	4,083,705	840	14,756,580
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>22,356</b>	<b>23</b>	<b>248,269</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>8</b>	<b>112,857</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>259</b>	<b>10,098,691</b>	<b>1,476</b>	<b>39,584,376</b>
CONSTRUCTION OF BUILDINGS	236	69	5,707,819	312	24,491,462
HEAVY CONSTRUCTION & HIGHWAYS	237	11	108,505	34	1,627,671
SPECIAL TRADE CONTRACTORS	238	179	4,282,367	1,130	13,465,242
<b>MANUFACTURING</b>	<b>31-33</b>	<b>217</b>	<b>1,940,146</b>	<b>426</b>	<b>3,530,442</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>707</b>	<b>7,955,641</b>	<b>1,157</b>	<b>17,022,477</b>
DURABLE GOODS	423	491	6,272,572	825	13,529,020
NONDURABLE GOODS	424	208	1,670,141	320	3,456,206
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	12,929	12	37,251
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>10</b>	<b>434,026</b>	<b>31</b>	<b>352,803</b>
<b>INFORMATION</b>	<b>51</b>	<b>163</b>	<b>3,140,553</b>	<b>278</b>	<b>8,987,186</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>40</b>	<b>330,233</b>	<b>84</b>	<b>3,737,351</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>90</b>	<b>977,897</b>	<b>243</b>	<b>6,018,463</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>165</b>	<b>2,691,137</b>	<b>330</b>	<b>2,810,841</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>173</b>	<b>2,905,757</b>	<b>743</b>	<b>7,234,802</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>14</b>	<b>772,333</b>	<b>33</b>	<b>1,476,115</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>89</b>	<b>12,325,659</b>	<b>195</b>	<b>32,405,984</b>
ACCOMMODATIONS	721	9	2,085,035	6	1,994,784
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	10,240,624	189	30,411,201
<b>OTHER SERVICES</b>	<b>81</b>	<b>85</b>	<b>1,921,135</b>	<b>422</b>	<b>9,036,489</b>
REPAIR & MAINTENANCE	811	49	1,472,818	314	6,732,910
PERSONAL SERVICE	812	31	447,764	93	2,063,610
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	553	15	239,969
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>69,009</b>	<b>5</b>	<b>5,498</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,028</b>	<b>\$80,464,521</b>	<b>7,508</b>	<b>\$371,264,639</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,129</b>	<b>\$184,281,406</b>	<b>2,271</b>	<b>\$267,237,234</b>
MOTOR VEHICLES & PARTS	441	67	5,853,220	113	88,648,573
NEW & USED AUTO DEALERS	4411	17	1,689,007	32	72,933,580
RV, BOAT, MOTORCYCLE DEALERS	4412	7	766,677	18	8,647,047
AUTOMOTIVE PARTS & TIRE	4413	43	3,397,536	63	7,067,946
FURNITURE & HOME FURNISHING	442	159	9,814,372	136	33,091,170
ELECTRONICS & APPLIANCES	443	261	44,908,940	231	27,796,385
APPLIANCES, TV & OTHER ELECTRONICS	44311	72	18,096,972	72	2,116,647
COMPUTERS & SOFTWARE	44312	186	26,810,496	155	25,669,445
CAMERA & PHOTO SUPPLIES	44313	3	1,471	4	10,294
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	168	14,474,023	159	16,971,188
BUILDING MATERIALS	4441	129	14,137,934	135	16,316,567
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	336,089	24	654,621
FOOD & BEVERAGE STORES	445	70	9,468,351	91	10,682,435
GROCERY & CONVENIENCE STORES	4451	16	8,089,087	38	9,698,171
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	1,379,264	53	984,264
DRUG/HEALTH STORES	446	110	4,614,089	149	7,446,378
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,221,809	32	4,316,540
APPAREL & ACCESSORIES	448	142	11,354,352	137	3,231,291
CLOTHING & SHOE STORES	4481, 4482	126	10,874,456	120	1,952,334
JEWELRY & LUGGAGE STORES	4483	16	479,896	17	1,278,957
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	156	10,977,193	146	5,820,648
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	9,746,043	98	5,439,539
BOOK/PERIODICAL/MUSIC STORE	4512	52	1,231,150	48	381,108
GENERAL MERCHANDISE STORES	452	18	37,433,612	27	46,019,084
DEPARTMENT STORES	4521	7	27,539,340	9	13,666,010
GENERAL MERCHANDISE STORES	4529	11	9,894,272	18	32,353,074
E-COMMERCE & MAIL ORDER	4541	193	9,181,830	208	3,569,972
MISCELLANEOUS RETAILERS	453, 4542, 4543	773	24,979,615	842	19,643,568
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>16</b>	<b>41,952</b>	<b>21</b>	<b>64,412</b>
<b>MINING</b>	<b>21</b>	<b>7</b>	<b>155,372</b>	<b>8</b>	<b>140,903</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>52,797</b>	<b>5</b>	<b>788,148</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,105</b>	<b>63,420,581</b>	<b>2,061</b>	<b>42,627,628</b>
CONSTRUCTION OF BUILDINGS	236	508	28,965,429	450	21,670,342
HEAVY CONSTRUCTION & HIGHWAYS	237	70	2,328,721	62	2,646,237
SPECIAL TRADE CONTRACTORS	238	1,527	32,126,431	1,549	18,311,049
<b>MANUFACTURING</b>	<b>31-33</b>	<b>607</b>	<b>8,020,291</b>	<b>561</b>	<b>11,422,979</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,256</b>	<b>94,320,411</b>	<b>1,406</b>	<b>30,441,985</b>
DURABLE GOODS	423	866	90,284,207	998	25,440,737
NONDURABLE GOODS	424	376	3,794,380	389	4,894,958
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	241,825	19	106,290
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>33</b>	<b>613,678</b>	<b>38</b>	<b>673,461</b>
<b>INFORMATION</b>	<b>51</b>	<b>308</b>	<b>26,511,475</b>	<b>352</b>	<b>18,599,129</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>71</b>	<b>3,278,182</b>	<b>93</b>	<b>4,289,978</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>264</b>	<b>11,873,850</b>	<b>268</b>	<b>11,896,023</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>526</b>	<b>31,994,553</b>	<b>442</b>	<b>11,313,121</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,002</b>	<b>16,841,866</b>	<b>920</b>	<b>10,161,448</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>59</b>	<b>2,491,493</b>	<b>45</b>	<b>2,708,711</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>224</b>	<b>57,392,863</b>	<b>272</b>	<b>44,936,658</b>
ACCOMMODATIONS	721	7	8,056,583	13	5,472,253
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	217	49,336,280	259	39,464,405
<b>OTHER SERVICES</b>	<b>81</b>	<b>407</b>	<b>14,173,095</b>	<b>498</b>	<b>10,568,117</b>
REPAIR & MAINTENANCE	811	285	8,942,573	358	7,898,657
PERSONAL SERVICE	812	107	5,114,729	125	2,477,811
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	115,792	15	191,648
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>28,069</b>	<b>6</b>	<b>58,361</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,024</b>	<b>\$515,491,933</b>	<b>9,267</b>	<b>\$467,928,295</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,501</u>	<u>101,972,825</u>	<u>\$814</u>	<u>\$24,454,280</u>
MOTOR VEHICLES & PARTS	441	80	13,436,419	39	2,823,672
NEW & USED AUTO DEALERS	4411	16	8,608,635	13	691,840
RV, BOAT, MOTORCYCLE DEALERS	4412	19	821,143	6	226,244
AUTOMOTIVE PARTS & TIRE	4413	45	4,006,641	20	1,905,589
FURNITURE & HOME FURNISHING	442	69	3,778,866	38	361,274
ELECTRONICS & APPLIANCES	443	142	3,726,019	72	2,048,275
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	886,006	30	354,227
COMPUTERS & SOFTWARE	44312	96	2,836,204	41	1,694,028
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	86	18,487,421	59	1,074,086
BUILDING MATERIALS	4441	65	16,217,934	54	1,043,243
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	2,269,487	5	30,843
FOOD & BEVERAGE STORES	445	37	8,016,127	32	4,271,735
GROCERY & CONVENIENCE STORES	4451	8	7,954,038	16	3,812,722
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	62,089	16	459,013
DRUG/HEALTH STORES	446	100	4,021,762	37	67,865
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	4,629,220	13	704,598
APPAREL & ACCESSORIES	448	107	4,511,497	57	189,190
CLOTHING & SHOE STORES	4481, 4482	94	4,104,433	47	179,879
JEWELRY & LUGGAGE STORES	4483	13	407,064	10	9,311
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	129	3,373,902	52	135,901
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	2,082,880	28	76,205
BOOK/PERIODICAL/MUSIC STORE	4512	47	1,291,022	24	59,696
GENERAL MERCHANDISE STORES	452	18	26,071,038	6	141,235
DEPARTMENT STORES	4521	7	6,295,069	3	70,496
GENERAL MERCHANDISE STORES	4529	11	19,775,969	3	70,739
E-COMMERCE & MAIL ORDER	4541	164	2,078,317	74	375,207
MISCELLANEOUS RETAILERS	453, 4542, 4543	553	9,842,237	335	12,261,241
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>141,869</u>	<u>5</u>	<u>2,567</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>26,017</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>994,076</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>764</u>	<u>43,108,855</u>	<u>566</u>	<u>32,340,740</u>
CONSTRUCTION OF BUILDINGS	236	180	22,236,048	113	26,682,085
HEAVY CONSTRUCTION & HIGHWAYS	237	33	1,907,208	26	1,742,178
SPECIAL TRADE CONTRACTORS	238	551	18,965,600	427	3,916,477
<u>MANUFACTURING</u>	<u>31-33</u>	<u>317</u>	<u>6,866,338</u>	<u>194</u>	<u>1,071,537</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,036</u>	<u>28,737,377</u>	<u>483</u>	<u>5,659,932</u>
DURABLE GOODS	423	740	25,019,537	343	3,662,634
NONDURABLE GOODS	424	283	3,536,033	130	1,727,700
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	181,807	10	269,597
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>231,319</u>	<u>28</u>	<u>18,510,239</u>
<u>INFORMATION</u>	<u>51</u>	<u>227</u>	<u>9,616,629</u>	<u>139</u>	<u>4,080,286</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>765,786</u>	<u>35</u>	<u>149,231</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>179</u>	<u>7,428,570</u>	<u>135</u>	<u>51,288,514</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>269</u>	<u>9,641,285</u>	<u>129</u>	<u>4,114,895</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>374</u>	<u>6,088,691</u>	<u>293</u>	<u>1,521,973</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>2,853,363</u>	<u>6</u>	<u>227,138</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>137</u>	<u>29,228,891</u>	<u>114</u>	<u>66,561,030</u>
ACCOMMODATIONS	721	14	5,770,326	32	37,558,326
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	123	23,458,565	82	29,002,704
<u>OTHER SERVICES</u>	<u>81</u>	<u>186</u>	<u>12,505,082</u>	<u>149</u>	<u>9,368,619</u>
REPAIR & MAINTENANCE	811	114	9,692,187	108	1,453,082
PERSONAL SERVICE	812	60	2,677,495	38	7,908,030
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	135,401	3	7,506
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>8,038</u>	<u>4</u>	<u>48,523</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$5,126</b>	<b>260,215,010</b>	<b>\$3,098</b>	<b>\$219,426,868</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$6,944</u>	<u>1,280,461,157</u>	<u>\$912</u>	<u>\$27,340,523</u>
MOTOR VEHICLES & PARTS	441	321	175,252,995	44	1,930,668
NEW & USED AUTO DEALERS	4411	103	130,689,675	5	9,944
RV, BOAT, MOTORCYCLE DEALERS	4412	96	27,344,549	11	93,074
AUTOMOTIVE PARTS & TIRE	4413	122	17,218,772	28	1,827,650
FURNITURE & HOME FURNISHING	442	405	65,079,905	43	524,655
ELECTRONICS & APPLIANCES	443	624	115,636,804	81	903,088
APPLIANCES, TV & OTHER ELECTRONICS	44311	174	30,231,236	36	548,622
COMPUTERS & SOFTWARE	44312	439	79,522,908	43	353,931
CAMERA & PHOTO SUPPLIES	44313	11	5,882,659	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	419	91,101,571	64	2,830,422
BUILDING MATERIALS	4441	326	85,876,591	56	2,737,775
LAWN & GARDEN SUPPLIES & EQUIP.	4442	93	5,224,980	8	92,648
FOOD & BEVERAGE STORES	445	564	105,813,917	14	1,911,760
GROCERY & CONVENIENCE STORES	4451	337	93,294,322	7	1,902,196
OTHER FOOD & BEVERAGE STORES	4452, 4453	227	12,519,595	7	9,564
DRUG/HEALTH STORES	446	354	60,306,981	58	228,394
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	130	23,406,630	11	1,322,528
APPAREL & ACCESSORIES	448	590	156,977,984	73	175,223
CLOTHING & SHOE STORES	4481, 4482	456	141,358,447	64	97,307
JEWELRY & LUGGAGE STORES	4483	134	15,619,537	9	77,916
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	442	84,316,956	73	240,172
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	275	58,947,744	42	82,802
BOOK/PERIODICAL/MUSIC STORE	4512	167	25,369,212	31	157,370
GENERAL MERCHANDISE STORES	452	46	152,886,728	13	14,379,116
DEPARTMENT STORES	4521	9	66,940,357	4	210,359
GENERAL MERCHANDISE STORES	4529	37	85,946,371	9	14,168,757
E-COMMERCE & MAIL ORDER	4541	364	46,034,645	104	432,519
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,685	203,646,041	334	2,461,978
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>54</u>	<u>714,376</u>	<u>5</u>	<u>21,543</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>1,393,815</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>87,165</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,186</u>	<u>628,665,011</u>	<u>317</u>	<u>4,644,896</u>
CONSTRUCTION OF BUILDINGS	236	2,516	397,150,426	61	3,021,965
HEAVY CONSTRUCTION & HIGHWAYS	237	186	44,363,662	11	55,635
SPECIAL TRADE CONTRACTORS	238	4,484	187,150,922	245	1,567,296
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,843</u>	<u>163,410,279</u>	<u>172</u>	<u>1,208,911</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,065</u>	<u>321,727,228</u>	<u>581</u>	<u>3,599,957</u>
DURABLE GOODS	423	2,086	261,518,306	411	2,811,125
NONDURABLE GOODS	424	932	58,166,753	167	779,557
ELECTRONIC MARKETS, AGENTS & BROKERS	425	47	2,042,169	3	9,276
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>228</u>	<u>23,871,091</u>	<u>4</u>	<u>16,577</u>
<u>INFORMATION</u>	<u>51</u>	<u>751</u>	<u>190,354,083</u>	<u>162</u>	<u>1,755,399</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>183</u>	<u>32,484,450</u>	<u>41</u>	<u>541,955</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>704</u>	<u>99,371,192</u>	<u>108</u>	<u>946,894</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>2,001</u>	<u>114,993,647</u>	<u>141</u>	<u>797,439</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,833</u>	<u>112,593,140</u>	<u>220</u>	<u>1,625,305</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>415</u>	<u>41,051,082</u>	<u>13</u>	<u>226,954</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>2,608</u>	<u>693,877,492</u>	<u>64</u>	<u>5,368,345</u>
ACCOMMODATIONS	721	148	182,506,683	3	233,557
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,460	511,370,809	61	5,134,788
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,037</u>	<u>149,233,669</u>	<u>120</u>	<u>1,447,094</u>
REPAIR & MAINTENANCE	811	1,225	75,877,194	78	1,009,213
PERSONAL SERVICE	812	707	69,685,344	34	377,652
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	105	3,671,131	8	60,228
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>1,701,626</u>	<u>3</u>	<u>10,022</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$30,893</b>	<b>3,856,002,476</b>	<b>\$2,866</b>	<b>\$49,574,155</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$3,081</u>	<u>435,137,069</u>	<u>\$711</u>	<u>\$31,536,759</u>
MOTOR VEHICLES & PARTS	441	193	62,858,283	30	6,060,951
NEW & USED AUTO DEALERS	4411	71	47,715,806	9	3,577,707
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,847,308	D	D
AUTOMOTIVE PARTS & TIRE	4413	92	12,295,169	19	2,479,094
FURNITURE & HOME FURNISHING	442	123	15,741,284	30	193,428
ELECTRONICS & APPLIANCES	443	319	36,278,655	57	959,344
APPLIANCES, TV & OTHER ELECTRONICS	44311	100	21,874,028	23	734,398
COMPUTERS & SOFTWARE	44312	214	14,339,902	33	221,079
CAMERA & PHOTO SUPPLIES	44313	5	64,726	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	174	55,466,559	44	2,526,664
BUILDING MATERIALS	4441	133	48,915,750	33	2,147,536
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	6,550,809	11	379,129
FOOD & BEVERAGE STORES	445	137	33,991,678	29	2,845,858
GROCERY & CONVENIENCE STORES	4451	60	32,430,310	21	2,820,130
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	1,561,368	8	25,729
DRUG/HEALTH STORES	446	198	15,966,253	43	487,068
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	8,126,113	10	1,169,717
APPAREL & ACCESSORIES	448	224	32,796,680	58	834,027
CLOTHING & SHOE STORES	4481, 4482	188	28,176,255	52	819,812
JEWELRY & LUGGAGE STORES	4483	36	4,620,425	6	14,215
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	220	27,563,960	52	434,325
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	143	20,751,735	33	374,615
BOOK/PERIODICAL/MUSIC STORE	4512	77	6,812,224	19	59,709
GENERAL MERCHANDISE STORES	452	29	95,004,141	11	12,652,305
DEPARTMENT STORES	4521	8	31,244,404	4	1,277,635
GENERAL MERCHANDISE STORES	4529	21	63,759,737	7	11,374,670
E-COMMERCE & MAIL ORDER	4541	223	5,847,143	88	280,370
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,188	45,496,319	259	3,092,703
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>165,663</u>	<u>8</u>	<u>8,793</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>37,854</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>281,664</u>	<u>6</u>	<u>73,820</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,645</u>	<u>81,340,632</u>	<u>259</u>	<u>10,813,282</u>
CONSTRUCTION OF BUILDINGS	236	446	36,972,732	56	8,752,474
HEAVY CONSTRUCTION & HIGHWAYS	237	57	4,753,536	11	72,587
SPECIAL TRADE CONTRACTORS	238	1,142	39,614,365	192	1,988,222
<u>MANUFACTURING</u>	<u>31-33</u>	<u>694</u>	<u>19,207,249</u>	<u>91</u>	<u>598,441</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,778</u>	<u>79,825,703</u>	<u>429</u>	<u>8,232,508</u>
DURABLE GOODS	423	1,258	63,491,662	306	4,641,035
NONDURABLE GOODS	424	498	16,087,054	120	3,583,454
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	246,987	3	8,019
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>54</u>	<u>1,176,791</u>	<u>8</u>	<u>67,689</u>
<u>INFORMATION</u>	<u>51</u>	<u>421</u>	<u>45,341,389</u>	<u>138</u>	<u>2,342,825</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>120</u>	<u>8,739,473</u>	<u>42</u>	<u>276,639</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>320</u>	<u>17,765,752</u>	<u>90</u>	<u>938,696</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>593</u>	<u>27,947,384</u>	<u>107</u>	<u>1,490,375</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>896</u>	<u>27,208,429</u>	<u>151</u>	<u>523,900</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>86</u>	<u>4,416,081</u>	<u>9</u>	<u>232,841</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>553</u>	<u>122,911,572</u>	<u>60</u>	<u>5,944,105</u>
ACCOMMODATIONS	721	40	27,485,372	5	646,012
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	513	95,426,200	55	5,298,093
<u>OTHER SERVICES</u>	<u>81</u>	<u>642</u>	<u>30,788,180</u>	<u>106</u>	<u>1,774,560</u>
REPAIR & MAINTENANCE	811	390	18,108,681	68	1,301,445
PERSONAL SERVICE	812	215	11,226,381	32	420,395
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	1,453,118	6	52,720
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>2,192,233</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$10,922</b>	<b>904,483,117</b>	<b>\$2,219</b>	<b>\$65,003,228</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$3,330</u>	<u>486,044,906</u>	<u>\$1,325</u>	<u>\$227,498,784</u>
MOTOR VEHICLES & PARTS	441	215	137,015,829	41	16,981,798
NEW & USED AUTO DEALERS	4411	77	113,069,458	15	13,122,236
RV, BOAT, MOTORCYCLE DEALERS	4412	41	11,796,719	4	1,106,526
AUTOMOTIVE PARTS & TIRE	4413	97	12,149,652	22	2,753,035
FURNITURE & HOME FURNISHING	442	185	11,538,422	81	10,257,254
ELECTRONICS & APPLIANCES	443	338	33,919,358	166	33,701,447
APPLIANCES, TV & OTHER ELECTRONICS	44311	109	19,699,436	52	15,383,964
COMPUTERS & SOFTWARE	44312	220	14,186,826	111	17,670,860
CAMERA & PHOTO SUPPLIES	44313	9	33,096	3	646,623
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	220	47,551,724	97	16,219,483
BUILDING MATERIALS	4441	178	45,196,952	82	15,960,195
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	2,354,772	15	259,288
FOOD & BEVERAGE STORES	445	182	30,248,882	45	3,714,197
GROCERY & CONVENIENCE STORES	4451	111	29,290,772	21	3,130,387
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	958,110	24	583,810
DRUG/HEALTH STORES	446	190	16,663,807	67	4,997,158
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	15,033,142	19	2,056,646
APPAREL & ACCESSORIES	448	227	42,701,489	128	54,321,149
CLOTHING & SHOE STORES	4481, 4482	187	36,355,634	113	50,145,928
JEWELRY & LUGGAGE STORES	4483	40	6,345,854	15	4,175,220
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	240	26,339,652	80	17,681,022
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	153	22,198,520	56	15,344,200
BOOK/PERIODICAL/MUSIC STORE	4512	87	4,141,132	24	2,336,822
GENERAL MERCHANDISE STORES	452	32	73,203,054	15	51,471,343
DEPARTMENT STORES	4521	8	34,654,775	7	34,067,140
GENERAL MERCHANDISE STORES	4529	24	38,548,279	8	17,404,204
E-COMMERCE & MAIL ORDER	4541	226	7,751,948	98	1,758,215
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,215	44,077,599	488	14,339,072
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>723,147</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>11,490</u>	<u>5</u>	<u>21,295</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>459,262</u>	<u>3</u>	<u>2,301</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,701</u>	<u>112,019,473</u>	<u>822</u>	<u>42,336,767</u>
CONSTRUCTION OF BUILDINGS	236	682	52,119,998	159	31,294,945
HEAVY CONSTRUCTION & HIGHWAYS	237	111	19,467,705	38	811,548
SPECIAL TRADE CONTRACTORS	238	1,908	40,431,770	625	10,230,273
<u>MANUFACTURING</u>	<u>31-33</u>	<u>874</u>	<u>24,666,146</u>	<u>332</u>	<u>5,068,212</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,961</u>	<u>65,006,500</u>	<u>918</u>	<u>36,745,599</u>
DURABLE GOODS	423	1,370	51,680,711	659	34,102,437
NONDURABLE GOODS	424	567	12,131,039	247	2,600,515
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	1,194,750	12	42,647
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>79</u>	<u>5,936,089</u>	<u>17</u>	<u>967,371</u>
<u>INFORMATION</u>	<u>51</u>	<u>436</u>	<u>37,637,917</u>	<u>209</u>	<u>14,077,042</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>123</u>	<u>8,352,479</u>	<u>57</u>	<u>951,631</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>396</u>	<u>28,790,091</u>	<u>195</u>	<u>10,932,279</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>669</u>	<u>16,044,081</u>	<u>271</u>	<u>4,493,974</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,230</u>	<u>19,843,124</u>	<u>428</u>	<u>7,665,735</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>88</u>	<u>7,259,882</u>	<u>22</u>	<u>3,802,743</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>601</u>	<u>105,189,651</u>	<u>182</u>	<u>53,084,008</u>
ACCOMMODATIONS	721	32	14,499,375	22	14,037,595
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	569	90,690,275	160	39,046,413
<u>OTHER SERVICES</u>	<u>81</u>	<u>854</u>	<u>30,148,987</u>	<u>222</u>	<u>4,718,651</u>
REPAIR & MAINTENANCE	811	620	22,321,703	173	2,787,074
PERSONAL SERVICE	812	197	7,228,329	45	1,931,008
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	598,955	4	569
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>245,086</u>	<u>3</u>	<u>31,880</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$13,405</b>	<b>948,378,311</b>	<b>\$5,013</b>	<b>\$412,399,604</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$2,553</u>	<u>261,845,647</u>	<u>\$1,208</u>	<u>\$45,853,441</u>
MOTOR VEHICLES & PARTS	441	124	44,978,601	53	9,834,017
NEW & USED AUTO DEALERS	4411	25	35,708,342	11	6,151,443
RV, BOAT, MOTORCYCLE DEALERS	4412	24	1,800,726	10	1,328,465
AUTOMOTIVE PARTS & TIRE	4413	75	7,469,533	32	2,354,109
FURNITURE & HOME FURNISHING	442	116	7,359,219	38	676,503
ELECTRONICS & APPLIANCES	443	273	11,617,421	110	2,497,341
APPLIANCES, TV & OTHER ELECTRONICS	44311	81	4,654,518	33	615,041
COMPUTERS & SOFTWARE	44312	189	6,908,545	75	1,871,777
CAMERA & PHOTO SUPPLIES	44313	3	54,358	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	20,176,505	77	3,028,598
BUILDING MATERIALS	4441	119	18,494,475	56	2,269,705
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	1,682,031	21	758,893
FOOD & BEVERAGE STORES	445	103	19,927,947	44	6,982,635
GROCERY & CONVENIENCE STORES	4451	42	18,396,353	13	6,107,467
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	1,531,593	31	875,167
DRUG/HEALTH STORES	446	157	9,511,060	80	1,898,518
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	9,681,495	13	1,496,150
APPAREL & ACCESSORIES	448	164	19,274,626	96	1,375,276
CLOTHING & SHOE STORES	4481, 4482	140	17,720,383	86	1,076,862
JEWELRY & LUGGAGE STORES	4483	24	1,554,243	10	298,415
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	175	10,714,142	103	3,403,449
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	112	7,480,215	60	1,626,082
BOOK/PERIODICAL/MUSIC STORE	4512	63	3,233,926	43	1,777,366
GENERAL MERCHANDISE STORES	452	29	71,470,797	17	7,930,868
DEPARTMENT STORES	4521	8	24,896,143	6	4,162,674
GENERAL MERCHANDISE STORES	4529	21	46,574,655	11	3,768,194
E-COMMERCE & MAIL ORDER	4541	231	5,975,307	127	685,438
MISCELLANEOUS RETAILERS	453, 4542, 4543	967	31,158,527	450	6,044,648
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>65,593</u>	<u>13</u>	<u>465,280</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>98,956</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>1,201,696</u>	<u>4</u>	<u>78,979</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,803</u>	<u>79,711,367</u>	<u>386</u>	<u>18,343,497</u>
CONSTRUCTION OF BUILDINGS	236	438	42,384,064	100	11,013,763
HEAVY CONSTRUCTION & HIGHWAYS	237	58	5,786,792	13	292,372
SPECIAL TRADE CONTRACTORS	238	1,307	31,540,510	273	7,037,362
<u>MANUFACTURING</u>	<u>31-33</u>	<u>610</u>	<u>8,597,678</u>	<u>249</u>	<u>2,551,289</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,611</u>	<u>46,437,745</u>	<u>826</u>	<u>11,825,920</u>
DURABLE GOODS	423	1,140	39,068,994	573	8,331,201
NONDURABLE GOODS	424	450	7,258,496	245	3,458,332
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	110,254	8	36,386
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>66</u>	<u>3,437,877</u>	<u>11</u>	<u>132,429</u>
<u>INFORMATION</u>	<u>51</u>	<u>401</u>	<u>35,695,330</u>	<u>225</u>	<u>5,210,197</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>5,837,300</u>	<u>60</u>	<u>798,285</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>302</u>	<u>12,712,193</u>	<u>125</u>	<u>1,830,795</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>475</u>	<u>9,023,539</u>	<u>195</u>	<u>2,447,516</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>863</u>	<u>18,135,858</u>	<u>254</u>	<u>2,507,918</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>71</u>	<u>5,415,792</u>	<u>23</u>	<u>1,118,684</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>414</u>	<u>80,653,436</u>	<u>131</u>	<u>20,396,352</u>
ACCOMMODATIONS	721	22	11,617,706	27	5,612,814
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	392	69,035,730	104	14,783,538
<u>OTHER SERVICES</u>	<u>81</u>	<u>574</u>	<u>19,256,639</u>	<u>168</u>	<u>4,899,360</u>
REPAIR & MAINTENANCE	811	367	14,243,798	107	3,990,100
PERSONAL SERVICE	812	181	4,715,444	49	789,497
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	297,397	12	119,763
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>177,981</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$9,887</b>	<b>588,304,627</b>	<b>\$3,880</b>	<b>\$118,501,434</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,445</u>	<u>93,883,725</u>	<u>\$1,952</u>	<u>\$178,768,442</u>
MOTOR VEHICLES & PARTS	441	89	22,370,746	156	44,881,036
NEW & USED AUTO DEALERS	4411	24	16,800,607	65	32,501,960
RV, BOAT, MOTORCYCLE DEALERS	4412	16	819,009	25	5,398,007
AUTOMOTIVE PARTS & TIRE	4413	49	4,751,130	66	6,981,068
FURNITURE & HOME FURNISHING	442	57	1,687,956	76	4,472,559
ELECTRONICS & APPLIANCES	443	125	2,129,280	196	7,835,885
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	592,758	60	4,834,019
COMPUTERS & SOFTWARE	44312	88	1,521,670	134	2,985,601
CAMERA & PHOTO SUPPLIES	44313	3	14,851	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	18,098,108	107	24,760,990
BUILDING MATERIALS	4441	55	17,492,667	82	19,579,994
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	605,441	25	5,180,996
FOOD & BEVERAGE STORES	445	33	5,429,122	86	14,317,752
GROCERY & CONVENIENCE STORES	4451	13	5,317,964	45	14,015,285
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	111,157	41	302,466
DRUG/HEALTH STORES	446	94	2,410,630	114	4,522,911
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,307,287	32	4,640,615
APPAREL & ACCESSORIES	448	114	3,279,568	125	3,303,627
CLOTHING & SHOE STORES	4481, 4482	99	3,006,817	108	2,610,684
JEWELRY & LUGGAGE STORES	4483	15	272,752	17	692,943
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	3,841,818	151	5,463,312
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	2,766,787	108	4,756,793
BOOK/PERIODICAL/MUSIC STORE	4512	39	1,075,031	43	706,519
GENERAL MERCHANDISE STORES	452	14	21,153,863	22	46,351,537
DEPARTMENT STORES	4521	5	7,507,204	7	8,997,163
GENERAL MERCHANDISE STORES	4529	9	13,646,659	15	37,354,374
E-COMMERCE & MAIL ORDER	4541	151	1,452,440	168	2,712,971
MISCELLANEOUS RETAILERS	453, 4542, 4543	563	10,722,907	719	15,505,247
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>422,574</u>	<u>15</u>	<u>176,421</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>70,863</u>	<u>4</u>	<u>15,428</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>511</u>	<u>18,101,803</u>	<u>711</u>	<u>24,941,650</u>
CONSTRUCTION OF BUILDINGS	236	121	10,190,526	185	11,544,021
HEAVY CONSTRUCTION & HIGHWAYS	237	23	515,783	36	1,092,309
SPECIAL TRADE CONTRACTORS	238	367	7,395,494	490	12,305,320
<u>MANUFACTURING</u>	<u>31-33</u>	<u>303</u>	<u>4,026,965</u>	<u>430</u>	<u>6,798,912</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,001</u>	<u>21,375,485</u>	<u>1,220</u>	<u>30,093,503</u>
DURABLE GOODS	423	710	16,643,670	870	22,786,840
NONDURABLE GOODS	424	280	4,694,980	334	7,189,910
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	36,835	16	116,752
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>143,882</u>	<u>33</u>	<u>439,755</u>
<u>INFORMATION</u>	<u>51</u>	<u>225</u>	<u>6,238,417</u>	<u>288</u>	<u>16,826,647</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>2,060,815</u>	<u>87</u>	<u>2,559,376</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>159</u>	<u>3,878,369</u>	<u>216</u>	<u>12,696,068</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>241</u>	<u>3,729,460</u>	<u>302</u>	<u>4,814,951</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>337</u>	<u>4,604,760</u>	<u>470</u>	<u>7,122,133</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>34</u>	<u>709,536</u>	<u>41</u>	<u>2,865,364</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>151</u>	<u>21,091,498</u>	<u>237</u>	<u>45,484,397</u>
ACCOMMODATIONS	721	20	5,405,404	30	8,946,852
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	131	15,686,094	207	36,537,545
<u>OTHER SERVICES</u>	<u>81</u>	<u>224</u>	<u>6,338,796</u>	<u>364</u>	<u>13,025,771</u>
REPAIR & MAINTENANCE	811	144	5,354,017	257	10,335,201
PERSONAL SERVICE	812	61	908,576	88	2,392,698
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	76,203	19	297,873
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>12,739</u>	<u>9</u>	<u>90,122</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$4,732</b>	<b>186,732,274</b>	<b>\$6,381</b>	<b>\$346,763,673</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2nd QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$839,758,579</u>	<u>\$547,106,801</u>	<u>\$3,004,321</u>
CROP & ANIMAL PRODUCTION	111,112	176,406,357	111,648,484	694,540
FORESTRY & LOGGING	113	485,976,364	332,034,104	1,339,784
FISHING & HUNTING	114	41,751,339	12,240,426	74,160
AG & FORESTRY SUPPORT ACTIVITIES	115	135,624,519	91,183,787	895,837
<u>MINING</u>	<u>21</u>	<u>142,217,098</u>	<u>123,313,766</u>	<u>628,123</u>
SAND & GRAVEL, QUARRYING	2123	81,964,265	64,303,375	329,267
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	60,252,833	59,010,391	298,856
<u>UTILITIES</u>	<u>22</u>	<u>418,436,411</u>	<u>384,389,332</u>	<u>6,497,586</u>
ELECTRIC POWER GENERATION & TRANS.	2211	71,973,787	70,926,936	1,101,708
NATURAL GAS DISTRIBUTION	2212	626,661	598,982	9,471
WATER & SEWER	2213	345,835,963	312,863,414	5,386,407
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,074,619,025</u>	<u>7,130,308,722</u>	<u>35,611,232</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,260,550,908	1,181,555,194	5,810,433
NONRESIDENTIAL BUILDING	2362	1,842,538,681	1,577,144,148	7,549,411
HEAVY CONSTRUCTION & HIGHWAYS	237	1,191,889,582	970,320,526	5,158,362
SPECIAL TRADE CONTRACTORS	238	3,779,639,854	3,401,288,854	17,093,026
PLUMBING & HEATING	23822	780,989,995	702,320,665	3,468,661
PAINTING	23832	135,543,473	122,641,997	600,181
ELECTRICAL	23821	836,646,458	753,107,235	3,933,966
MASONRY/DRYWALL	23814, 23831	219,370,894	197,903,426	956,656
ROOFING	23816	183,141,714	176,236,936	844,193
OTHER CONTRACTORS	238 not listed above	1,623,947,320	1,449,078,595	7,289,369
<u>MANUFACTURING</u>	<u>31-33</u>	<u>35,869,931,632</u>	<u>26,950,043,422</u>	<u>111,364,774</u>
FOOD PRODUCTS	311	2,548,626,477	1,350,990,862	4,754,233
MILLING OF GRAINS	3112	153,926,759	94,369,180	423,490
FRUITS & VEGETABLES	3114	322,541,864	93,589,129	446,586
DAIRY PRODUCTS	3115	30,113,093	18,157,659	87,844
MEAT PRODUCTS	3116	540,308,496	515,916,359	805,225
SEAFOOD PRODUCTS	3117	610,473,022	91,452,108	423,701
BAKERY PRODUCTS	3118	371,012,951	202,688,032	978,456
OTHER FOOD ITEMS	3111, 3113, 3119	520,250,292	334,818,395	1,588,931
BEVERAGES	312	611,986,205	446,368,289	2,178,643
TEXTILES	313,314	198,651,704	104,244,950	511,863
APPAREL	315	51,101,499	29,369,528	142,698
LEATHER & ALLIED PRODUCTS	316	11,092,730	6,417,017	31,196
LUMBER & WOOD PRODUCTS	321	1,874,119,417	1,122,008,012	4,785,929
SAWMILLS	3211	695,443,726	408,025,276	1,492,696
PLYWOOD & TRUSSES	3212	245,884,318	139,901,191	557,687
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	932,791,373	574,081,545	2,735,546
PAPER PRODUCTS	322	1,737,366,481	993,959,240	3,794,059
PULP & PAPER MILLS	3221	1,169,454,310	617,007,757	2,180,894
OTHER PAPER PRODUCTS	3222	567,912,171	376,951,483	1,613,165
COMMERCIAL PRINTING	323	225,953,712	195,440,709	988,031
PETROLEUM & COAL PRODUCTS	324	7,636,018,741	7,096,726,722	34,344,419
PETROLEUM REFINING	32411	7,497,891,724	7,006,155,392	33,906,690
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	138,127,017	90,571,330	437,729
CHEMICALS	325	1,031,785,266	671,372,596	3,237,231
CHEMICALS	3251	259,608,540	165,657,282	800,640
PESTICIDES & FERTILIZERS	3253	108,295,913	89,507,041	445,601
PHARMACEUTICALS	3254	204,305,372	126,419,608	631,269
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	459,575,441	289,788,665	1,359,721
PLASTICS & RUBBER PRODUCTS	326	606,887,769	368,092,916	1,764,886
NONMETALLIC MINERALS	327	825,288,660	645,868,395	2,698,216
PRIMARY METALS	331	867,442,164	612,788,892	2,575,147

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2nd QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	288,009,891	169,862,727	802,599
ALUMINUM SMELTING	3313	290,625,956	270,962,276	943,165
OTHER NONFERROUS METALS	3314	36,495,109	30,989,914	149,978
FOUNDRIES	3315	252,311,208	140,973,975	679,405
FABRICATED METAL PRODUCTS	332	1,174,605,839	824,485,128	3,803,505
MACHINERY	333	1,401,073,009	881,766,317	4,272,613
FARM & CONSTRUCTION IMPLEMENTS	3331	126,581,057	82,375,376	398,140
INDUSTRIAL MACHINERY	3332	278,085,445	138,415,322	687,315
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	996,406,507	660,975,619	3,187,158
COMPUTERS & ELECTRONICS	334	2,489,600,990	1,382,243,061	6,756,718
COMPUTER HARDWARE	3341	157,935,412	66,240,390	350,733
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	99,205,544	48,117,572	226,212
AUDIO & VIDEO EQUIPMENT	3343	53,194,463	28,524,194	148,095
SEMICONDUCTORS	3344	714,692,366	369,180,161	1,484,561
INSTRUMENTS	3345	1,386,579,702	815,935,385	4,083,844
SOFTWARE REPRODUCTION	334611	73,722,145	50,671,643	441,776
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	4,271,358	3,573,716	21,497
ELECTRICAL EQUIPMENT & APPLIANCES	335	478,508,945	243,718,234	1,156,867
LIGHTING EQUIPMENT	3351	77,314,307	15,039,197	72,744
HOUSEHOLD APPLIANCES	3352	71,798,144	32,812,575	161,588
OTHER ELECTRIC EQUIPMENT	3353, 3359	329,396,494	195,866,462	922,535
TRANSPORTATION EQUIPMENT	336	10,746,045,537	9,307,076,744	30,236,962
MOTOR VEHICLES & PARTS	3361, 3362, 3363	422,876,754	260,984,689	1,272,191
AIRCRAFT, AEROSPACE & PARTS	3364	9,892,607,637	8,725,288,198	27,405,192
SHIPS & BOATS	3366	342,997,883	239,810,787	1,173,687
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	87,563,263	80,993,070	385,892
FURNITURE & RELATED PRODUCTS	337	376,365,689	185,161,961	894,176
OTHER MANUFACTURING	339	977,410,798	481,943,849	2,437,382
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>30,689,235,022</u>	<u>21,926,451,708</u>	<u>104,284,544</u>
DURABLE GOODS	423	13,923,199,067	10,076,398,017	50,982,121
MOTOR VEHICLES & PARTS	4231	1,558,839,529	1,410,989,227	6,920,329
FURNITURE & HOME FURNISHINGS	4232	295,503,794	219,492,460	1,089,119
LUMBER & CONSTRUCTION MATERIALS	4233	1,289,668,925	860,715,502	4,059,219
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,824,188,149	2,257,690,817	11,771,728
ELECTRICAL EQUIPMENT	4236	2,105,890,191	1,565,934,306	8,649,533
HARDWARE, PLUMBING, HEATING EQUIP.	4237	718,968,958	609,114,787	2,918,453
MACHINERY & EQUIPMENT	4238	2,867,740,073	2,020,011,117	9,670,576
OTHER DURABLE GOODS	4235, 4239	2,262,399,448	1,132,449,801	5,903,164
NONDURABLE GOODS:	424	16,396,585,656	11,666,078,175	52,049,504
PAPER & PAPER PRODUCTS	4241	549,120,385	413,904,178	1,972,647
DRUGS & SUNDRIES	4242	1,684,499,424	1,547,620,380	4,546,630
APPAREL	4243	798,791,549	270,050,882	1,345,520
FOOD PRODUCTS	4244	6,662,695,522	4,031,882,232	17,912,279
FARM PRODUCTS	4245	248,003,525	127,769,116	630,052
CHEMICALS & PLASTICS	4246	904,516,790	739,770,058	3,608,777
PETROLEUM PRODUCTS	4247	2,261,149,837	2,053,683,877	10,023,249
OTHER NONDURABLE GOODS	4248, 4249	3,287,808,624	2,481,397,452	12,010,350
ELECTRONIC MARKETS, AGENTS, BROKERS	425	369,450,299	183,975,516	1,252,919
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>27,016,329,326</u>	<u>23,484,842,542</u>	<u>117,138,049</u>
MOTOR VEHICLES & PARTS	441	4,577,478,628	4,118,336,405	20,758,860
NEW & USED AUTO DEALERS	4411	3,477,202,073	3,160,044,222	15,975,800
RV, BOAT, MOTORCYCLE DEALERS	4412	433,895,467	366,878,192	1,870,752
AUTOMOTIVE PARTS & TIRES	4413	666,381,088	591,413,991	2,912,308
FURNITURE & HOME FURNISHINGS	442	607,571,786	542,027,178	2,614,358
ELECTRONICS & APPLIANCES	443	1,306,645,815	1,125,755,861	6,541,869
HOUSEHOLD APPLIANCES	443111	95,222,279	88,406,319	432,283

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2nd QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	384,418,767	358,727,258	2,025,430
COMPUTERS & SOFTWARE	44312	810,636,198	666,313,763	4,025,184
CAMERAS & PHOTO SUPPLY	44313	16,368,571	12,308,521	58,972
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,818,237,248	1,720,443,280	8,226,795
BUILDING MATERIALS	4441	1,531,029,967	1,471,765,248	7,026,564
LAWN & GARDEN SUPPLIES	4442	287,207,281	248,678,032	1,200,231
FOOD & BEVERAGES (OFF-PREMISES)	445	3,654,269,339	3,487,103,749	16,768,998
GROCERY & CONVENIENCE STORES	4451	3,378,590,542	3,249,371,531	15,658,463
OTHER FOOD STORES/SPECIALTY FOODS	4452	231,263,445	199,173,355	894,679
BEER, WINE AND LIQUOR STORES	4453	44,415,352	38,558,863	215,856
DRUG STORES & PERSONAL CARE STORES	446	1,404,011,797	1,241,152,389	6,033,261
GAS STATIONS (INCL. CONVENIENCE STORES)	447	3,203,503,806	2,629,301,633	12,715,042
APPAREL & ACCESSORIES	448	1,136,751,492	931,120,052	4,486,339
CLOTHING STORES	4481	909,205,867	723,950,745	3,487,722
SHOE STORES	4482	94,807,165	93,558,829	441,862
JEWELRY & LUGGAGE STORES	4483	132,738,460	113,610,478	556,755
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	709,880,528	588,199,256	2,899,727
SPORTING GOODS	45111	421,569,469	329,202,070	1,615,234
HOBBY & TOY STORES	45112	83,229,791	71,527,458	339,626
SEWING SUPPLIES	45113	35,198,383	34,079,141	163,245
MUSICAL INSTRUMENTS	45114	33,602,163	30,132,097	158,962
BOOK, PERIODICAL & MUSIC STORES	45121	91,491,894	84,069,354	423,464
TAPES & CDs	45122	44,788,828	39,189,136	199,196
DEPARTMENT STORES	4521	804,446,197	764,958,251	3,704,647
GENERAL MERCHANDISE STORES	4529	4,092,054,458	3,699,170,017	17,644,312
E-COMMERCE & MAIL ORDER	4541	774,101,088	397,028,241	2,431,591
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,927,377,144	2,240,246,230	12,312,250
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,167,217,235</u>	<u>897,849,282</u>	<u>6,508,286</u>
AIR TRANSPORTATION	481	13,079,508	10,723,520	160,361
RAILROADS	482	9,987,305	9,746,448	110,692
WATER TRANSPORTATION	483	84,037,915	22,874,489	92,570
TRUCK TRANSPORTATION	484	167,648,647	134,127,676	1,336,385
TRANSIT & GROUND PASSENGER TRANSPORT	485	36,494,345	33,137,898	482,643
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	855,969,515	687,239,251	4,325,635
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>172,582,913</u>	<u>151,327,350</u>	<u>922,937</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,309,047,602</u>	<u>3,523,649,270</u>	<u>33,409,628</u>
PUBLISHING (EXCEPT INTERNET)	511	754,068,042	545,692,498	3,979,091
NEWSPAPERS	51111	146,509,993	145,263,787	572,292
BOOKS & PERIODICALS	51112, 51113	97,555,985	78,319,183	481,214
SOFTWARE	5112	490,746,947	304,634,908	2,747,350
OTHER PUBLISHERS	51114, 51119	19,255,117	17,474,620	178,235
MOTION PICTURE PRODUCTION	512	183,525,623	162,878,625	2,053,109
RADIO & TV BROADCASTING, CABLE TV	515	288,563,282	192,343,456	2,484,000
TELEPHONE & TELECOMMUNICATIONS	517	2,351,027,583	2,212,002,043	19,453,961
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	568,473,564	310,249,592	4,285,247
OTHER INFORMATION SERVICES	519	163,389,508	100,483,056	1,154,220
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>7,512,434,231</u>	<u>5,540,901,063</u>	<u>75,082,126</u>
BANKS & CREDIT UNIONS	522	3,053,916,366	2,396,442,071	40,467,825
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,404,235,811	831,279,796	10,677,210
INSURANCE AGENTS & BROKERS	524	1,280,631,453	723,536,626	7,102,432
REAL ESTATE AGENTS & BROKERS	531	847,014,763	755,482,392	12,133,503
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	867,058,873	784,677,883	4,402,375
LESSORS OF NONFINANCIAL INTANGIBLES	533	59,576,965	49,482,295	298,781

TABLE 5: BUSINESS & OCCUPATION TAX:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE BY INDUSTRY (NAICS)  
 2nd QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<b><u>BUSINESS, PERSONAL AND OTHER SERVICES</u></b>	<b><u>54-92</u></b>	<b><u>29,722,708,514</u></b>	<b><u>23,408,106,938</u></b>	<b><u>294,635,698</u></b>
LEGAL SERVICES	5411	1,038,301,924	968,693,745	17,087,277
ACCOUNTING SERVICES	5412	772,739,886	694,124,840	12,341,238
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,365,750,362	1,994,396,458	22,594,432
COMPUTER SYSTEM DESIGN SERVICES	5415	2,219,967,830	1,335,962,169	17,500,504
CONSULTING SERVICES	5416	1,901,348,492	1,324,737,476	20,653,006
ADVERTISING & PUBLIC RELATIONS	5418	341,326,588	272,833,260	4,381,998
OTHER PROFESSIONAL SERVICES	5417, 5419	1,530,472,295	874,156,776	10,309,445
MANAGEMENT SERVICES	<u>55</u>	<u>74,003,616</u>	<u>61,691,975</u>	<u>860,631</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,151,793,708	2,513,695,764	28,908,343
EMPLOYMENT SERVICES	5613	530,154,066	486,702,416	7,318,520
TRAVEL SERVICES	5615	132,752,308	126,149,409	738,594
INVESTIGATION & SECURITY SERVICES	5616	206,978,780	175,353,216	2,381,540
BUILDING SERVICES & JANITORIAL	5617	1,710,883,962	1,179,329,712	13,462,132
OTHER	5611, 5612, 5614, 5619	571,024,592	546,161,011	5,007,557
WASTE TREATMENT/ COLLECTION	562	813,379,272	759,649,106	8,282,857
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	<u>61</u>	<u>374,684,001</u>	<u>215,458,348</u>	<u>3,312,622</u>
HEALTH SERVICES	<u>62</u>	<u>8,600,268,046</u>	<u>6,930,969,407</u>	<u>111,958,102</u>
PHYSICIANS	6211	1,899,442,076	1,575,410,208	27,826,822
DENTISTS	6212	787,628,827	781,784,019	14,036,111
OTHER PRACTITIONERS	6213	620,781,745	548,105,201	9,099,836
HOSPITALS	622	3,139,190,294	2,301,675,643	34,733,010
NURSING & RETIREMENT HOMES	623	486,394,420	448,077,002	5,915,589
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	211,533,157	131,164,924	1,817,919
SOCIAL SERVICES & DAY CARE	624	1,455,297,527	1,144,752,410	18,528,815
ARTS, ENTERTAINMENT, & RECREATION	<u>71</u>	<u>670,738,489</u>	<u>514,546,764</u>	<u>5,501,678</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	283,866,748	178,294,209	2,551,557
MUSEUMS, HISTORICAL SITES, ETC.	712	16,502,582	5,420,704	54,364
AMUSEMENT, GAMBLING, RECREATION	713	370,369,159	330,831,851	2,895,757
ACCOMMODATIONS	721	649,469,958	623,149,872	3,284,064
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	3,172,181,668	2,495,972,141	12,835,694
DRINKING PLACES	7224	218,744,027	197,454,083	1,229,918
AUTO REPAIR & SERVICES	8111	608,199,682	576,568,329	2,872,724
OTHER REPAIR SERVICES	8112, 8113, 8114	352,367,344	306,675,452	1,622,423
PERSONAL SERVICES	812	682,347,816	622,990,663	7,350,212
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	220,563,144	216,823,527	3,256,008
LAUNDRY & DRY CLEANING	8123	96,507,876	94,145,197	623,599
OTHER PERSONAL SERVICES	8122, 8129	365,276,796	312,021,939	3,470,605
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	126,093,770	72,785,876	946,764
PUBLIC ADMINISTRATION, OTHER	<u>92.00</u>	<u>58,529,740</u>	<u>51,594,434</u>	<u>801,766</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>145,936,890,709</b>	<b>114,070,663,317</b>	<b>789,113,984</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
 2nd QUARTER, 2011

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$22,095,048,805</u>	<u>\$11,680,951,153</u>	<u>\$759,262,012</u>
MOTOR VEHICLES & PARTS	441	3,317,207,048	2,543,438,117	165,323,509
NEW & USED AUTO DEALERS	4411	2,565,131,808	1,925,315,894	125,145,564
RV, BOAT, MOTORCYCLE DEALERS	4412	350,138,411	260,467,616	16,930,401
AUTOMOTIVE PARTS & TIRE	4413	401,936,829	357,654,607	23,247,544
FURNITURE & HOME FURNISHINGS	442	462,089,061	416,063,461	27,044,146
ELECTRONICS & APPLIANCES	443	899,034,571	726,365,134	47,213,749
APPLIANCES, TV & OTHER ELECTRONICS	44311	335,174,705	313,177,522	20,356,534
COMPUTERS & SOFTWARE	44312	549,983,364	401,672,509	26,108,734
CAMERA & PHOTO SUPPLIES	44313	13,876,502	11,515,103	748,481
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,337,088,997	1,257,753,651	81,753,988
BUILDING MATERIALS	4441	1,149,223,418	1,099,574,371	71,472,339
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	187,865,579	158,179,280	10,281,649
FOOD & BEVERAGE STORES	445	3,404,768,044	847,809,741	55,107,653
GROCERY & CONVENIENCE STORES	4451	3,263,903,764	792,560,292	51,516,425
OTHER FOOD & BEVERAGE STORES	4452, 4453	140,864,280	55,249,449	3,591,228
DRUG/HEALTH STORES	446	1,259,522,766	360,311,305	23,420,248
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,705,123,120	381,675,788	24,808,928
APPAREL & ACCESSORIES	448	1,058,362,144	844,811,050	54,912,717
CLOTHING & SHOE STORES	4481, 4482	936,634,063	741,525,704	48,199,172
JEWELRY & LUGGAGE STORES	4483	121,728,081	103,285,346	6,713,545
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	557,788,598	489,758,957	31,834,367
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	450,281,487	389,340,968	25,307,187
BOOK/PERIODICAL/MUSIC STORE	4512	107,507,111	100,417,989	6,527,180
GENERAL MERCHANDISE STORES	452	4,673,882,450	2,305,702,217	149,870,646
DEPARTMENT STORES	4521	795,920,892	686,088,544	44,595,757
GENERAL MERCHANDISE STORES	4529	3,877,961,558	1,619,613,673	105,274,889
E-COMMERCE & MAIL ORDER	4541	509,798,214	244,300,219	15,879,514
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,910,383,792	1,262,961,513	82,092,547
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>47,294,190</u>	<u>30,163,522</u>	<u>1,960,636</u>
<u>MINING</u>	<u>21</u>	<u>21,564,579</u>	<u>18,851,620</u>	<u>1,225,358</u>
<u>UTILITIES</u>	<u>22</u>	<u>24,009,573</u>	<u>18,885,534</u>	<u>1,227,560</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>4,674,245,544</u>	<u>3,668,447,293</u>	<u>238,449,385</u>
CONSTRUCTION OF BUILDINGS	236	2,437,486,539	1,932,265,824	125,597,363
HEAVY CONSTRUCTION & HIGHWAYS	237	666,731,883	408,169,115	26,530,984
SPECIAL TRADE CONTRACTORS	238	1,570,027,122	1,328,012,354	86,321,038
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,230,232,037</u>	<u>634,749,457</u>	<u>41,258,755</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,104,358,451</u>	<u>2,093,752,036</u>	<u>136,093,921</u>
DURABLE GOODS	423	3,069,138,573	1,669,102,950	108,491,719
NONDURABLE GOODS	424	1,024,508,008	415,738,819	27,023,035
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10,711,870	8,910,267	579,167
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>226,262,001</u>	<u>108,812,168</u>	<u>7,072,816</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,686,018,326</u>	<u>1,246,809,803</u>	<u>81,042,644</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>266,710,851</u>	<u>169,014,723</u>	<u>10,985,962</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>713,823,272</u>	<u>600,131,945</u>	<u>39,008,575</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,313,197,695</u>	<u>529,092,675</u>	<u>34,391,088</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,210,112,010</u>	<u>656,518,009</u>	<u>42,673,728</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>280,002,226</u>	<u>263,522,748</u>	<u>17,128,996</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>3,158,955,096</u>	<u>3,030,667,474</u>	<u>196,993,478</u>
ACCOMMODATIONS	721	613,158,777	580,523,111	37,734,000
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,545,796,319	2,450,144,363	159,259,478
<u>OTHER SERVICES</u>	<u>81</u>	<u>974,995,388</u>	<u>845,664,952</u>	<u>54,968,297</u>
REPAIR & MAINTENANCE	811	701,291,698	599,742,980	38,983,315
PERSONAL SERVICE	812	252,074,021	226,675,744	14,733,966
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21,629,669	19,246,228	1,251,016
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20,610,937</u>	<u>17,029,029</u>	<u>1,106,889</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$43,047,455,003</b>	<b>\$25,613,078,163</b>	<b>\$1,664,851,011</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
2nd QUARTER, 2011

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$226,168,240</u>	<u>\$214,686,859</u>	<u>\$10,793,142</u>
WATER SUPPLY		203,918,774	193,012,078	9,704,771
MISCELLANEOUS		22,249,466	21,674,781	1,088,371
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>135,601,982</u>	<u>70,783,177</u>	<u>2,726,093</u>
SEWERAGE SYSTEMS		75,567,412	25,582,524	985,361
MISCELLANEOUS		60,034,570	45,200,653	1,740,732
<u>POWER</u>	<u>3.873%</u>	<u>1,638,549,311</u>	<u>1,442,052,332</u>	<u>55,850,486</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>395,050,326</u>	<u>391,955,385</u>	<u>15,098,105</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,343,907,167</u>	<u>323,586,309</u>	<u>6,216,180</u>
LOCAL/SUBURBAN TRANSIT		113,146,347	49,747,749	956,747
TRUCKING		1,087,894,109	190,278,150	3,655,318
RAILROADS		26,637,544	25,086,518	483,166
MISCELLANEOUS		116,229,167	58,473,892	1,120,949
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>46,552,750</u>	<u>27,109,930</u>	<u>370,115</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>171,452,477</u>	<u>108,213,297</u>	<u>693,091</u>
LOCAL/SUBURBAN TRANSIT		75,283,157	27,694,948	177,124
TRUCKING		43,868,535	34,229,379	219,375
MISCELLANEOUS		52,300,785	46,288,970	296,592
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>152,097,403</u>	<u>49,369,725</u>	<u>949,900</u>
WATER TRANSPORT		51,654,415	25,539,828	491,806
MISCELLANEOUS		100,442,988	23,829,897	458,094
<b>TOTAL</b>		<b>\$4,109,379,656</b>	<b>\$2,627,757,014</b>	<b>\$92,697,112</b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
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**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

#### **iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

#### **v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### **vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

<b>B&amp;O Tax Classification</b>	<b>Rate</b>
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at [http://dor.wa.gov/content/forms/forms\\_sale.aspx](http://dor.wa.gov/content/forms/forms_sale.aspx) or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity:

<b>Utility Activity</b>	<b>Tax Rate</b>
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?  
Contact the Department of Revenue at 360-570-6070.**