

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>897</b>	<b>\$19,150,489</b>	<b>852</b>	<b>\$37,203,488</b>
MOTOR VEHICLES & PARTS	441	51	2,968,885	43	3,343,696
NEW & USED AUTO DEALERS	4411	11	569,860	9	960,180
RV, BOAT, MOTORCYCLE DEALERS	4412	9	26,190	15	1,266,111
AUTOMOTIVE PARTS & TIRE	4413	31	2,372,835	19	1,117,404
FURNITURE & HOME FURNISHING	442	31	195,103	33	409,407
ELECTRONICS & APPLIANCES	443	72	790,347	74	399,178
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	455,361	25	137,552
COMPUTERS & SOFTWARE	44312	40	334,987	48	261,523
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	2,187,923	48	2,233,669
BUILDING MATERIALS	4441	48	1,644,070	37	1,878,996
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	543,853	11	354,673
FOOD & BEVERAGE STORES	445	18	931,353	20	2,515,762
GROCERY & CONVENIENCE STORES	4451	8	909,333	5	2,043,709
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	22,021	15	472,053
DRUG/HEALTH STORES	446	52	132,325	58	750,167
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,687,421	3	40,669
APPAREL & ACCESSORIES	448	63	118,262	69	213,164
CLOTHING & SHOE STORES	4481, 4482	59	114,283	62	107,231
JEWELRY & LUGGAGE STORES	4483	4	3,979	7	105,933
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	72	981,565	75	898,506
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	176,401	50	793,564
BOOK/PERIODICAL/MUSIC STORE	4512	23	805,164	25	104,942
GENERAL MERCHANDISE STORES	452	12	5,122,384	13	24,155,705
DEPARTMENT STORES	4521	4	99,908	4	112,666
GENERAL MERCHANDISE STORES	4529	8	5,022,476	9	24,043,039
E-COMMERCE & MAIL ORDER	4541	100	384,617	114	548,832
MISCELLANEOUS RETAILERS	453, 4542, 4543	337	2,650,303	302	1,694,732
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>43,920</b>	<b>4</b>	<b>12,963</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>49,818</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>34,717</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>333</b>	<b>19,292,073</b>	<b>220</b>	<b>5,136,843</b>
CONSTRUCTION OF BUILDINGS	236	65	5,843,196	53	2,065,172
HEAVY CONSTRUCTION & HIGHWAYS	237	24	3,703,497	10	431,293
SPECIAL TRADE CONTRACTORS	238	244	9,745,380	157	2,640,379
<b>MANUFACTURING</b>	<b>31-33</b>	<b>173</b>	<b>5,399,762</b>	<b>138</b>	<b>1,212,605</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>559</b>	<b>10,938,050</b>	<b>537</b>	<b>4,006,524</b>
DURABLE GOODS	423	397	9,228,563	376	2,748,747
NONDURABLE GOODS	424	158	1,702,388	156	1,247,894
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,098	5	9,883
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>14</b>	<b>136,129</b>	<b>10</b>	<b>228,601</b>
<b>INFORMATION</b>	<b>51</b>	<b>146</b>	<b>2,409,718</b>	<b>136</b>	<b>2,186,011</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>29</b>	<b>251,007</b>	<b>37</b>	<b>195,139</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>94</b>	<b>1,330,067</b>	<b>80</b>	<b>2,948,437</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>122</b>	<b>1,006,699</b>	<b>124</b>	<b>420,032</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>141</b>	<b>735,579</b>	<b>140</b>	<b>1,219,392</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>9</b>	<b>191,446</b>	<b>10</b>	<b>499,078</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>48</b>	<b>5,024,741</b>	<b>48</b>	<b>6,694,163</b>
ACCOMMODATIONS	721	9	883,682	9	1,506,582
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	4,141,059	39	5,187,581
<b>OTHER SERVICES</b>	<b>81</b>	<b>120</b>	<b>1,728,038</b>	<b>78</b>	<b>1,101,246</b>
REPAIR & MAINTENANCE	811	88	1,408,248	45	642,348
PERSONAL SERVICE	812	23	249,680	27	317,941
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	70,109	6	140,957
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>20,083</b>	<b>4</b>	<b>3,615</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,709</b>	<b>\$67,742,336</b>	<b>2,421</b>	<b>\$63,074,364</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,645</u>	<u>\$369,375,592</u>	<u>2,064</u>	<u>\$144,677,490</u>
MOTOR VEHICLES & PARTS	441	193	78,924,812	132	36,322,418
NEW & USED AUTO DEALERS	4411	59	59,759,174	33	25,754,491
RV, BOAT, MOTORCYCLE DEALERS	4412	38	8,328,123	31	4,169,903
AUTOMOTIVE PARTS & TIRE	4413	96	10,837,515	68	6,398,023
FURNITURE & HOME FURNISHING	442	106	11,641,028	86	3,015,194
ELECTRONICS & APPLIANCES	443	253	15,727,672	170	4,240,652
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	9,573,330	51	944,777
COMPUTERS & SOFTWARE	44312	171	6,145,760	116	3,280,721
CAMERA & PHOTO SUPPLIES	44313	5	8,581	3	15,154
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	162	42,381,844	127	23,420,211
BUILDING MATERIALS	4441	117	38,083,979	94	22,500,304
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	4,297,865	33	919,907
FOOD & BEVERAGE STORES	445	101	21,299,406	76	12,251,067
GROCERY & CONVENIENCE STORES	4451	37	19,267,702	30	11,445,126
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	2,031,704	46	805,941
DRUG/HEALTH STORES	446	172	9,778,343	121	2,806,899
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	14,672,025	34	4,988,149
APPAREL & ACCESSORIES	448	188	25,911,351	150	4,673,184
CLOTHING & SHOE STORES	4481, 4482	160	22,548,662	127	4,203,167
JEWELRY & LUGGAGE STORES	4483	28	3,362,689	23	470,018
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	202	15,912,415	169	5,664,917
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	139	12,923,445	120	4,478,589
BOOK/PERIODICAL/MUSIC STORE	4512	63	2,988,970	49	1,186,328
GENERAL MERCHANDISE STORES	452	26	96,002,335	23	27,543,359
DEPARTMENT STORES	4521	9	31,508,393	5	7,747,789
GENERAL MERCHANDISE STORES	4529	17	64,493,943	18	19,795,570
E-COMMERCE & MAIL ORDER	4541	224	5,612,202	176	2,281,950
MISCELLANEOUS RETAILERS	453, 4542, 4543	979	31,512,159	800	17,469,489
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>550,220</u>	<u>27</u>	<u>1,155,969</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>472,637</u>	<u>6</u>	<u>141,663</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>1,193,250</u>	<u>16</u>	<u>816,883</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,304</u>	<u>112,880,711</u>	<u>936</u>	<u>46,043,934</u>
CONSTRUCTION OF BUILDINGS	236	328	53,119,590	296	23,614,863
HEAVY CONSTRUCTION & HIGHWAYS	237	64	6,034,028	49	3,790,625
SPECIAL TRADE CONTRACTORS	238	912	53,727,093	591	18,638,446
<u>MANUFACTURING</u>	<u>31-33</u>	<u>633</u>	<u>16,055,746</u>	<u>471</u>	<u>9,761,300</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,672</u>	<u>62,839,005</u>	<u>1,327</u>	<u>31,428,077</u>
DURABLE GOODS	423	1,184	50,579,772	927	22,612,708
NONDURABLE GOODS	424	469	12,012,409	385	8,746,519
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	246,824	15	68,850
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>672,836</u>	<u>32</u>	<u>1,171,220</u>
<u>INFORMATION</u>	<u>51</u>	<u>330</u>	<u>29,087,523</u>	<u>280</u>	<u>11,583,748</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>4,836,862</u>	<u>79</u>	<u>2,477,107</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>303</u>	<u>16,804,706</u>	<u>235</u>	<u>7,503,863</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>471</u>	<u>18,220,559</u>	<u>341</u>	<u>6,403,991</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>624</u>	<u>15,085,260</u>	<u>462</u>	<u>7,209,483</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>71</u>	<u>6,940,681</u>	<u>73</u>	<u>3,494,043</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>354</u>	<u>80,010,763</u>	<u>372</u>	<u>44,393,522</u>
ACCOMMODATIONS	721	39	12,976,442	141	17,778,976
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	315	67,034,320	231	26,614,546
<u>OTHER SERVICES</u>	<u>81</u>	<u>458</u>	<u>26,680,420</u>	<u>334</u>	<u>9,504,131</u>
REPAIR & MAINTENANCE	811	305	21,353,286	228	7,522,661
PERSONAL SERVICE	812	126	4,897,947	80	1,506,469
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	429,187	26	475,000
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>12,906</u>	<u>5</u>	<u>20,844</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,072</b>	<b>\$761,719,675</b>	<b>7,060</b>	<b>\$327,787,268</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,836</u>	<u>\$115,634,061</u>	<u>3,461</u>	<u>\$479,057,718</u>
MOTOR VEHICLES & PARTS	441	120	21,242,568	200	82,210,591
NEW & USED AUTO DEALERS	4411	33	14,583,839	57	61,049,348
RV, BOAT, MOTORCYCLE DEALERS	4412	25	1,836,998	38	3,978,739
AUTOMOTIVE PARTS & TIRE	4413	62	4,821,731	105	17,182,504
FURNITURE & HOME FURNISHING	442	70	3,277,998	147	14,136,844
ELECTRONICS & APPLIANCES	443	148	4,236,509	326	17,986,127
APPLIANCES, TV & OTHER ELECTRONICS	44311	49	2,642,913	94	6,878,962
COMPUTERS & SOFTWARE	44312	96	1,590,612	229	11,052,257
CAMERA & PHOTO SUPPLIES	44313	3	2,983	3	54,908
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	18,088,133	231	57,711,839
BUILDING MATERIALS	4441	86	15,536,928	164	49,338,565
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	2,551,204	67	8,373,274
FOOD & BEVERAGE STORES	445	69	11,843,410	166	43,291,687
GROCERY & CONVENIENCE STORES	4451	28	11,451,223	73	40,688,508
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	392,187	93	2,603,178
DRUG/HEALTH STORES	446	109	3,637,972	191	15,133,716
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	7,939,294	103	19,574,736
APPAREL & ACCESSORIES	448	132	1,889,178	213	24,772,067
CLOTHING & SHOE STORES	4481, 4482	114	1,637,388	176	22,384,711
JEWELRY & LUGGAGE STORES	4483	18	251,790	37	2,387,356
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	148	3,225,797	258	15,074,176
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	98	2,601,623	178	11,029,072
BOOK/PERIODICAL/MUSIC STORE	4512	50	624,174	80	4,045,104
GENERAL MERCHANDISE STORES	452	27	27,990,020	33	126,007,157
DEPARTMENT STORES	4521	4	1,436,543	8	31,844,316
GENERAL MERCHANDISE STORES	4529	23	26,553,476	25	94,162,841
E-COMMERCE & MAIL ORDER	4541	179	2,074,544	286	10,347,133
MISCELLANEOUS RETAILERS	453, 4542, 4543	691	10,188,639	1,307	52,811,646
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>551,905</u>	<u>35</u>	<u>715,785</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>179,352</u>	<u>10</u>	<u>314,982</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>35,398</u>	<u>11</u>	<u>1,429,297</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>726</u>	<u>32,666,809</u>	<u>2,352</u>	<u>144,894,745</u>
CONSTRUCTION OF BUILDINGS	236	218	20,155,380	618	69,296,402
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,005,150	84	12,298,757
SPECIAL TRADE CONTRACTORS	238	479	11,506,279	1,650	63,299,586
<u>MANUFACTURING</u>	<u>31-33</u>	<u>402</u>	<u>4,471,675</u>	<u>837</u>	<u>16,151,407</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,107</u>	<u>16,433,027</u>	<u>1,986</u>	<u>69,258,165</u>
DURABLE GOODS	423	783	12,788,900	1,398	56,619,945
NONDURABLE GOODS	424	315	3,582,477	560	12,479,863
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	61,650	28	158,357
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>740,614</u>	<u>102</u>	<u>4,931,119</u>
<u>INFORMATION</u>	<u>51</u>	<u>257</u>	<u>10,168,997</u>	<u>461</u>	<u>69,140,249</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>877,266</u>	<u>128</u>	<u>7,634,172</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>170</u>	<u>3,191,322</u>	<u>366</u>	<u>20,806,310</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>287</u>	<u>3,341,740</u>	<u>662</u>	<u>13,433,564</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>406</u>	<u>3,856,598</u>	<u>1,097</u>	<u>29,534,152</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>51</u>	<u>2,214,776</u>	<u>117</u>	<u>11,349,959</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>284</u>	<u>26,272,477</u>	<u>652</u>	<u>122,176,713</u>
ACCOMMODATIONS	721	99	6,621,104	43	13,350,578
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	185	19,651,373	609	108,826,136
<u>OTHER SERVICES</u>	<u>81</u>	<u>347</u>	<u>9,204,945</u>	<u>901</u>	<u>36,030,633</u>
REPAIR & MAINTENANCE	811	233	7,883,739	586	28,177,367
PERSONAL SERVICE	812	90	1,058,440	276	7,338,427
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	262,766	39	514,840
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>30,738</u>	<u>8</u>	<u>219,294</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,039</b>	<b>\$229,871,701</b>	<b>13,186</b>	<b>\$1,027,078,266</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>444</b>	<b>\$6,264,164</b>	<b>1,902</b>	<b>\$155,091,281</b>
MOTOR VEHICLES & PARTS	441	17	259,073	122	42,222,830
NEW & USED AUTO DEALERS	4411	3	150,863	32	33,212,868
RV, BOAT, MOTORCYCLE DEALERS	4412	4	9,104	19	2,169,941
AUTOMOTIVE PARTS & TIRE	4413	10	99,106	71	6,840,021
FURNITURE & HOME FURNISHING	442	11	57,325	74	3,227,650
ELECTRONICS & APPLIANCES	443	30	110,584	144	4,172,812
APPLIANCES, TV & OTHER ELECTRONICS	44311	12	12,450	50	1,826,748
COMPUTERS & SOFTWARE	44312	18	98,134	93	2,337,335
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	1,151,054	159	19,507,180
BUILDING MATERIALS	4441	21	993,143	118	16,484,297
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	157,911	41	3,022,883
FOOD & BEVERAGE STORES	445	8	667,332	72	12,747,198
GROCERY & CONVENIENCE STORES	4451	4	658,202	33	12,461,818
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	9,129	39	285,380
DRUG/HEALTH STORES	446	27	49,958	117	4,442,537
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	167,671	51	13,403,608
APPAREL & ACCESSORIES	448	43	23,970	111	2,486,779
CLOTHING & SHOE STORES	4481, 4482	40	23,403	95	1,537,416
JEWELRY & LUGGAGE STORES	4483	3	566	16	949,363
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	125,599	151	3,373,712
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	80,181	106	2,881,737
BOOK/PERIODICAL/MUSIC STORE	4512	16	45,418	45	491,975
GENERAL MERCHANDISE STORES	452	7	54,971	25	34,065,957
DEPARTMENT STORES	4521	4	37,793	8	11,321,928
GENERAL MERCHANDISE STORES	4529	3	17,177	17	22,744,029
E-COMMERCE & MAIL ORDER	4541	72	111,920	172	1,924,631
MISCELLANEOUS RETAILERS	453, 4542, 4543	155	3,484,708	704	13,516,387
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>4,973</b>	<b>25</b>	<b>280,561</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>9,882</b>	<b>9</b>	<b>609,461</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>9</b>	<b>29,503</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>114</b>	<b>2,071,263</b>	<b>1,003</b>	<b>39,614,913</b>
CONSTRUCTION OF BUILDINGS	236	23	570,437	213	15,414,774
HEAVY CONSTRUCTION & HIGHWAYS	237	11	319,471	65	7,792,980
SPECIAL TRADE CONTRACTORS	238	80	1,181,355	725	16,407,159
<b>MANUFACTURING</b>	<b>31-33</b>	<b>57</b>	<b>577,146</b>	<b>437</b>	<b>6,381,860</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>253</b>	<b>2,497,405</b>	<b>1,280</b>	<b>23,077,380</b>
DURABLE GOODS	423	174	1,541,274	923	18,382,372
NONDURABLE GOODS	424	78	954,749	341	4,640,985
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	16	54,024
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>4</b>	<b>39,449</b>	<b>46</b>	<b>864,267</b>
<b>INFORMATION</b>	<b>51</b>	<b>88</b>	<b>521,947</b>	<b>276</b>	<b>15,219,368</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>21</b>	<b>35,805</b>	<b>74</b>	<b>1,175,179</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>43</b>	<b>298,234</b>	<b>235</b>	<b>6,181,816</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>69</b>	<b>134,001</b>	<b>308</b>	<b>4,671,838</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>73</b>	<b>207,332</b>	<b>476</b>	<b>4,885,749</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>3</b>	<b>70,436</b>	<b>37</b>	<b>2,089,025</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>23</b>	<b>911,225</b>	<b>234</b>	<b>31,824,245</b>
ACCOMMODATIONS	721	6	319,565	34	3,267,209
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	17	591,660	200	28,557,036
<b>OTHER SERVICES</b>	<b>81</b>	<b>30</b>	<b>455,174</b>	<b>340</b>	<b>8,984,564</b>
REPAIR & MAINTENANCE	811	12	352,714	242	6,844,625
PERSONAL SERVICE	812	16	61,836	82	1,686,113
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	16	453,827
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>28,406</b>	<b>11</b>	<b>404,896</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,233</b>	<b>\$14,157,922</b>	<b>6,702</b>	<b>\$301,385,906</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,096</u>	<u>\$67,035,976</u>	<u>567</u>	<u>\$4,837,013</u>
MOTOR VEHICLES & PARTS	441	65	9,226,742	26	952,618
NEW & USED AUTO DEALERS	4411	12	6,262,687	3	93,591
RV, BOAT, MOTORCYCLE DEALERS	4412	16	816,030	6	26,776
AUTOMOTIVE PARTS & TIRE	4413	37	2,148,025	17	832,251
FURNITURE & HOME FURNISHING	442	34	2,231,114	16	100,780
ELECTRONICS & APPLIANCES	443	90	10,649,434	41	165,228
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	494,225	22	79,953
COMPUTERS & SOFTWARE	44312	54	10,154,898	19	85,275
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	3,664,726	41	781,637
BUILDING MATERIALS	4441	61	1,879,338	29	560,630
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,785,388	12	221,006
FOOD & BEVERAGE STORES	445	32	4,132,579	12	671,053
GROCERY & CONVENIENCE STORES	4451	10	3,854,027	6	669,749
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	278,552	6	1,303
DRUG/HEALTH STORES	446	64	934,395	33	87,847
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,865,441	9	789,280
APPAREL & ACCESSORIES	448	91	2,014,093	47	55,816
CLOTHING & SHOE STORES	4481, 4482	82	1,503,658	45	55,504
JEWELRY & LUGGAGE STORES	4483	9	510,436	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	922,870	52	116,709
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	852,858	37	66,864
BOOK/PERIODICAL/MUSIC STORE	4512	30	70,012	15	49,845
GENERAL MERCHANDISE STORES	452	18	25,910,688	9	71,426
DEPARTMENT STORES	4521	6	6,427,563	4	48,479
GENERAL MERCHANDISE STORES	4529	12	19,483,125	5	22,947
E-COMMERCE & MAIL ORDER	4541	138	890,125	91	206,615
MISCELLANEOUS RETAILERS	453, 4542, 4543	380	4,593,768	190	838,004
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>97,580</u>	<u>6</u>	<u>99,585</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>1,131,519</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>146,839</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>482</u>	<u>23,364,884</u>	<u>102</u>	<u>1,732,368</u>
CONSTRUCTION OF BUILDINGS	236	122	12,402,963	23	585,887
HEAVY CONSTRUCTION & HIGHWAYS	237	34	5,614,485	11	238,822
SPECIAL TRADE CONTRACTORS	238	326	5,347,437	68	907,659
<u>MANUFACTURING</u>	<u>31-33</u>	<u>187</u>	<u>2,061,366</u>	<u>77</u>	<u>589,478</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>636</u>	<u>10,232,090</u>	<u>291</u>	<u>1,917,727</u>
DURABLE GOODS	423	447	7,360,447	207	1,454,211
NONDURABLE GOODS	424	181	2,853,214	77	453,557
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	18,429	7	9,959
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>473,709</u>	<u>4</u>	<u>5,813</u>
<u>INFORMATION</u>	<u>51</u>	<u>183</u>	<u>6,086,858</u>	<u>100</u>	<u>939,518</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>361,831</u>	<u>18</u>	<u>16,095</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>119</u>	<u>1,789,058</u>	<u>40</u>	<u>308,378</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>165</u>	<u>2,503,795</u>	<u>55</u>	<u>82,299</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>249</u>	<u>1,708,171</u>	<u>71</u>	<u>172,816</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>1,984,251</u>	<u>8</u>	<u>79,973</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>70</u>	<u>7,954,432</u>	<u>28</u>	<u>1,105,553</u>
ACCOMMODATIONS	721	7	538,761	12	484,486
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	7,415,671	16	621,067
<u>OTHER SERVICES</u>	<u>81</u>	<u>131</u>	<u>2,133,853</u>	<u>42</u>	<u>409,914</u>
REPAIR & MAINTENANCE	811	86	1,512,595	29	355,675
PERSONAL SERVICE	812	37	598,571	10	38,703
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	22,687	3	15,537
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>13,756</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,417</b>	<b>\$127,954,161</b>	<b>1,417</b>	<b>\$13,440,270</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,538</u>	<u>\$106,646,688</u>	<u>287</u>	<u>\$2,420,469</u>
MOTOR VEHICLES & PARTS	441	111	38,182,916	11	176,860
NEW & USED AUTO DEALERS	4411	22	20,242,658	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	22	10,964,424	4	2,697
AUTOMOTIVE PARTS & TIRE	4413	67	6,975,834	6	98,067
FURNITURE & HOME FURNISHING	442	66	1,763,058	7	19,851
ELECTRONICS & APPLIANCES	443	130	2,413,884	18	32,794
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	917,141	7	12,119
COMPUTERS & SOFTWARE	44312	83	1,484,639	10	20,147
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	14,086,822	25	1,470,247
BUILDING MATERIALS	4441	78	12,652,559	20	737,030
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,434,262	5	733,217
FOOD & BEVERAGE STORES	445	55	6,904,822	D	D
GROCERY & CONVENIENCE STORES	4451	23	6,540,528	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	364,293	D	D
DRUG/HEALTH STORES	446	88	3,372,324	17	85,866
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,682,745	D	D
APPAREL & ACCESSORIES	448	113	1,307,036	26	7,691
CLOTHING & SHOE STORES	4481, 4482	102	1,221,551	25	7,600
JEWELRY & LUGGAGE STORES	4483	11	85,486	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,651,506	23	10,124
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	584,470	16	8,252
BOOK/PERIODICAL/MUSIC STORE	4512	35	1,067,036	7	1,872
GENERAL MERCHANDISE STORES	452	17	15,749,911	4	22,634
DEPARTMENT STORES	4521	4	484,311	3	19,291
GENERAL MERCHANDISE STORES	4529	13	15,265,600	D	D
E-COMMERCE & MAIL ORDER	4541	157	1,289,521	48	48,215
MISCELLANEOUS RETAILERS	453, 4542, 4543	555	13,242,143	105	211,522
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>1,483,163</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>372,100</u>	<u>4</u>	<u>261,999</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>44,965</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>820</u>	<u>37,541,569</u>	<u>76</u>	<u>3,303,011</u>
CONSTRUCTION OF BUILDINGS	236	170	13,372,559	11	1,398,867
HEAVY CONSTRUCTION & HIGHWAYS	237	47	3,058,222	7	152,566
SPECIAL TRADE CONTRACTORS	238	603	21,110,788	58	1,751,578
<u>MANUFACTURING</u>	<u>31-33</u>	<u>330</u>	<u>5,944,909</u>	<u>44</u>	<u>695,053</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,054</u>	<u>39,786,923</u>	<u>180</u>	<u>1,280,940</u>
DURABLE GOODS	423	757	30,840,637	138	903,559
NONDURABLE GOODS	424	284	8,852,318	40	375,644
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	93,968	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>1,268,742</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>247</u>	<u>10,257,598</u>	<u>61</u>	<u>304,488</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>1,691,815</u>	<u>11</u>	<u>12,740</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>193</u>	<u>9,469,927</u>	<u>38</u>	<u>1,023,937</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>264</u>	<u>3,158,813</u>	<u>36</u>	<u>37,370</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>371</u>	<u>4,077,112</u>	<u>36</u>	<u>284,105</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>24</u>	<u>880,123</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>136</u>	<u>19,555,774</u>	<u>4</u>	<u>115,171</u>
ACCOMMODATIONS	721	18	4,203,635	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	15,352,140	3	96,561
<u>OTHER SERVICES</u>	<u>81</u>	<u>259</u>	<u>16,932,014</u>	<u>18</u>	<u>112,706</u>
REPAIR & MAINTENANCE	811	198	15,215,523	9	94,194
PERSONAL SERVICE	812	49	1,626,260	8	17,991
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	90,231	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>662,586</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,383</b>	<b>\$259,774,819</b>	<b>802</b>	<b>\$9,894,627</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,855</u>	<u>\$130,752,197</u>	<u>1,722</u>	<u>\$91,627,719</u>
MOTOR VEHICLES & PARTS	441	149	25,903,241	103	17,816,821
NEW & USED AUTO DEALERS	4411	42	16,134,489	36	12,613,730
RV, BOAT, MOTORCYCLE DEALERS	4412	29	2,744,133	19	289,572
AUTOMOTIVE PARTS & TIRE	4413	78	7,024,619	48	4,913,519
FURNITURE & HOME FURNISHING	442	64	2,217,197	69	1,813,078
ELECTRONICS & APPLIANCES	443	153	8,293,895	140	2,452,352
APPLIANCES, TV & OTHER ELECTRONICS	44311	55	2,604,150	48	1,530,133
COMPUTERS & SOFTWARE	44312	96	5,685,408	89	917,309
CAMERA & PHOTO SUPPLIES	44313	D	D	3	4,910
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	142	22,238,051	137	14,724,286
BUILDING MATERIALS	4441	101	17,511,539	101	12,924,617
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	4,726,512	36	1,799,669
FOOD & BEVERAGE STORES	445	68	9,819,109	86	10,753,761
GROCERY & CONVENIENCE STORES	4451	32	9,541,933	49	10,255,481
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	277,176	37	498,281
DRUG/HEALTH STORES	446	116	2,204,167	104	2,376,071
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	9,698,834	37	10,804,705
APPAREL & ACCESSORIES	448	112	2,674,603	114	1,724,939
CLOTHING & SHOE STORES	4481, 4482	100	2,275,377	100	1,301,906
JEWELRY & LUGGAGE STORES	4483	12	399,227	14	423,034
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	133	2,860,603	127	1,468,697
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	1,986,047	83	1,107,031
BOOK/PERIODICAL/MUSIC STORE	4512	46	874,556	44	361,666
GENERAL MERCHANDISE STORES	452	22	22,267,286	20	17,273,955
DEPARTMENT STORES	4521	4	347,158	5	4,050,748
GENERAL MERCHANDISE STORES	4529	18	21,920,127	15	13,223,207
E-COMMERCE & MAIL ORDER	4541	164	1,706,788	162	1,454,413
MISCELLANEOUS RETAILERS	453, 4542, 4543	690	20,868,423	623	8,964,640
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>743,471</u>	<u>24</u>	<u>604,934</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>44,555</u>	<u>7</u>	<u>867,346</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>1,237,025</u>	<u>9</u>	<u>8,792</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>815</u>	<u>76,058,949</u>	<u>715</u>	<u>61,946,864</u>
CONSTRUCTION OF BUILDINGS	236	190	48,768,883	177	15,532,193
HEAVY CONSTRUCTION & HIGHWAYS	237	49	6,360,021	39	26,748,797
SPECIAL TRADE CONTRACTORS	238	576	20,930,045	499	19,665,875
<u>MANUFACTURING</u>	<u>31-33</u>	<u>413</u>	<u>9,713,933</u>	<u>396</u>	<u>9,749,118</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,236</u>	<u>52,045,344</u>	<u>1,062</u>	<u>14,659,239</u>
DURABLE GOODS	423	880	36,140,814	747	11,054,770
NONDURABLE GOODS	424	345	15,841,333	306	3,560,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	63,198	9	44,243
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>32</u>	<u>786,555</u>	<u>38</u>	<u>1,576,332</u>
<u>INFORMATION</u>	<u>51</u>	<u>256</u>	<u>12,929,354</u>	<u>246</u>	<u>10,025,966</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>1,531,340</u>	<u>75</u>	<u>1,013,512</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>210</u>	<u>7,454,485</u>	<u>198</u>	<u>4,518,733</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>305</u>	<u>5,324,754</u>	<u>254</u>	<u>2,653,523</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>388</u>	<u>6,749,067</u>	<u>353</u>	<u>2,708,131</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>45</u>	<u>3,311,132</u>	<u>45</u>	<u>1,279,782</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>238</u>	<u>30,424,317</u>	<u>300</u>	<u>26,358,791</u>
ACCOMMODATIONS	721	56	7,302,014	102	8,135,441
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	182	23,122,304	198	18,223,350
<u>OTHER SERVICES</u>	<u>81</u>	<u>333</u>	<u>11,292,303</u>	<u>281</u>	<u>5,171,855</u>
REPAIR & MAINTENANCE	811	236	9,471,195	190	3,873,980
PERSONAL SERVICE	812	70	1,501,945	65	930,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	319,163	26	366,929
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>29,689</u>	<u>10</u>	<u>39,357</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,253</b>	<b>\$350,428,469</b>	<b>5,735</b>	<b>\$234,809,996</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,927</u>	<u>\$72,911,801</u>	<u>1,316</u>	<u>\$31,388,688</u>
MOTOR VEHICLES & PARTS	441	100	6,436,488	61	3,839,792
NEW & USED AUTO DEALERS	4411	22	2,264,585	12	164,096
RV, BOAT, MOTORCYCLE DEALERS	4412	26	899,473	22	2,421,352
AUTOMOTIVE PARTS & TIRE	4413	52	3,272,429	27	1,254,343
FURNITURE & HOME FURNISHING	442	108	3,258,406	70	1,147,804
ELECTRONICS & APPLIANCES	443	160	3,816,777	96	1,271,287
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	2,016,555	40	579,833
COMPUTERS & SOFTWARE	44312	92	1,704,905	54	686,838
CAMERA & PHOTO SUPPLIES	44313	3	95,317	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	148	16,504,811	100	5,974,922
BUILDING MATERIALS	4441	112	14,618,677	69	4,973,984
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	1,886,134	31	1,000,938
FOOD & BEVERAGE STORES	445	65	7,613,660	34	3,558,641
GROCERY & CONVENIENCE STORES	4451	14	6,917,248	9	3,405,539
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	696,412	25	153,102
DRUG/HEALTH STORES	446	110	2,260,800	72	1,028,495
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,794,552	9	2,704,581
APPAREL & ACCESSORIES	448	123	1,535,338	105	1,138,818
CLOTHING & SHOE STORES	4481, 4482	108	1,161,823	92	1,018,695
JEWELRY & LUGGAGE STORES	4483	15	373,515	13	120,123
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	1,487,390	116	1,125,927
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	1,187,520	83	883,228
BOOK/PERIODICAL/MUSIC STORE	4512	52	299,871	33	242,700
GENERAL MERCHANDISE STORES	452	22	12,392,593	19	2,826,271
DEPARTMENT STORES	4521	5	676,645	4	374,945
GENERAL MERCHANDISE STORES	4529	17	11,715,948	15	2,451,325
E-COMMERCE & MAIL ORDER	4541	186	2,808,682	144	1,151,478
MISCELLANEOUS RETAILERS	453, 4542, 4543	740	11,002,305	490	5,620,673
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>148,565</u>	<u>15</u>	<u>161,566</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>195,098</u>	<u>5</u>	<u>273,058</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>416,079</u>	<u>4</u>	<u>25,142</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,217</u>	<u>31,692,340</u>	<u>577</u>	<u>14,914,344</u>
CONSTRUCTION OF BUILDINGS	236	351	16,331,347	167	8,359,171
HEAVY CONSTRUCTION & HIGHWAYS	237	52	3,052,951	33	1,503,125
SPECIAL TRADE CONTRACTORS	238	814	12,308,043	377	5,052,048
<u>MANUFACTURING</u>	<u>31-33</u>	<u>416</u>	<u>4,153,597</u>	<u>306</u>	<u>6,254,679</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,020</u>	<u>12,797,007</u>	<u>781</u>	<u>5,497,722</u>
DURABLE GOODS	423	684	5,304,197	533	3,569,572
NONDURABLE GOODS	424	321	7,243,357	240	1,918,971
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	249,454	8	9,179
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>455,978</u>	<u>20</u>	<u>269,575</u>
<u>INFORMATION</u>	<u>51</u>	<u>260</u>	<u>10,193,333</u>	<u>190</u>	<u>4,280,465</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>825,774</u>	<u>53</u>	<u>378,012</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>190</u>	<u>2,247,608</u>	<u>120</u>	<u>1,091,812</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>288</u>	<u>2,803,339</u>	<u>200</u>	<u>1,161,818</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>514</u>	<u>6,449,204</u>	<u>277</u>	<u>2,072,339</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>70</u>	<u>2,996,869</u>	<u>25</u>	<u>1,441,732</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>216</u>	<u>19,352,600</u>	<u>158</u>	<u>11,831,877</u>
ACCOMMODATIONS	721	73	3,178,802	46	2,959,017
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	16,173,798	112	8,872,860
<u>OTHER SERVICES</u>	<u>81</u>	<u>323</u>	<u>5,278,235</u>	<u>173</u>	<u>3,597,087</u>
REPAIR & MAINTENANCE	811	229	3,824,156	112	3,146,258
PERSONAL SERVICE	812	76	1,057,393	48	313,607
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	396,685	13	137,221
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>117,050</u>	<u>9</u>	<u>53,012</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,572</b>	<b>\$173,034,474</b>	<b>4,229</b>	<b>\$84,692,928</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,255</u>	<u>\$3,998,673,313</u>	<u>3,145</u>	<u>404,886,435</u>
MOTOR VEHICLES & PARTS	441	725	796,753,258	182	87,904,574
NEW & USED AUTO DEALERS	4411	308	652,672,922	50	65,721,516
RV, BOAT, MOTORCYCLE DEALERS	4412	149	63,002,819	46	9,963,309
AUTOMOTIVE PARTS & TIRE	4413	268	81,077,516	86	12,219,748
FURNITURE & HOME FURNISHING	442	588	200,478,457	175	11,600,596
ELECTRONICS & APPLIANCES	443	909	361,920,099	274	17,276,694
APPLIANCES, TV & OTHER ELECTRONICS	44311	271	122,340,190	88	9,826,132
COMPUTERS & SOFTWARE	44312	626	229,319,743	181	7,431,299
CAMERA & PHOTO SUPPLIES	44313	12	10,260,166	5	19,262
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	686	331,533,922	238	59,332,046
BUILDING MATERIALS	4441	505	304,866,243	161	50,413,280
LAWN & GARDEN SUPPLIES & EQUIP.	4442	181	26,667,679	77	8,918,767
FOOD & BEVERAGE STORES	445	1,041	270,742,865	162	31,631,333
GROCERY & CONVENIENCE STORES	4451	655	244,424,957	68	30,904,258
OTHER FOOD & BEVERAGE STORES	4452, 4453	386	26,317,908	94	727,076
DRUG/HEALTH STORES	446	535	141,089,108	187	11,523,757
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	348	83,202,309	59	13,359,679
APPAREL & ACCESSORIES	448	937	399,350,798	229	19,106,049
CLOTHING & SHOE STORES	4481, 4482	714	358,801,684	187	16,184,184
JEWELRY & LUGGAGE STORES	4483	223	40,549,114	42	2,921,864
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	727	193,923,422	236	16,112,681
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	500	150,070,179	158	12,258,426
BOOK/PERIODICAL/MUSIC STORE	4512	227	43,853,243	78	3,854,256
GENERAL MERCHANDISE STORES	452	86	626,334,665	34	91,960,511
DEPARTMENT STORES	4521	11	237,248,337	7	24,942,086
GENERAL MERCHANDISE STORES	4529	75	389,086,328	27	67,018,425
E-COMMERCE & MAIL ORDER	4541	481	107,547,450	249	8,485,347
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,192	485,796,961	1,120	36,593,168
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>125</u>	<u>11,929,079</u>	<u>37</u>	<u>643,239</u>
<u>MINING</u>	<u>21</u>	<u>27</u>	<u>4,578,257</u>	<u>12</u>	<u>321,300</u>
<u>UTILITIES</u>	<u>22</u>	<u>41</u>	<u>3,652,543</u>	<u>15</u>	<u>205,328</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,530</u>	<u>1,496,174,758</u>	<u>2,182</u>	<u>90,301,370</u>
CONSTRUCTION OF BUILDINGS	236	4,238	870,753,376	684	46,833,908
HEAVY CONSTRUCTION & HIGHWAYS	237	331	144,655,354	78	8,052,204
SPECIAL TRADE CONTRACTORS	238	6,961	480,766,028	1,420	35,415,259
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,762</u>	<u>280,832,701</u>	<u>795</u>	<u>11,496,429</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,306</u>	<u>844,711,426</u>	<u>1,748</u>	<u>40,944,761</u>
DURABLE GOODS	423	2,909	716,301,901	1,195	28,747,613
NONDURABLE GOODS	424	1,324	124,486,009	532	12,086,446
ELECTRONIC MARKETS, AGENTS & BROKERS	425	73	3,923,516	21	110,702
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>421</u>	<u>54,597,154</u>	<u>57</u>	<u>1,394,560</u>
<u>INFORMATION</u>	<u>51</u>	<u>993</u>	<u>483,779,382</u>	<u>412</u>	<u>39,081,190</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>259</u>	<u>73,684,985</u>	<u>105</u>	<u>4,279,063</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,118</u>	<u>280,661,506</u>	<u>334</u>	<u>14,455,425</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>3,120</u>	<u>290,350,410</u>	<u>608</u>	<u>8,904,284</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>4,993</u>	<u>282,666,735</u>	<u>969</u>	<u>21,214,265</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>821</u>	<u>120,441,158</u>	<u>99</u>	<u>6,914,537</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>5,104</u>	<u>1,357,158,212</u>	<u>520</u>	<u>78,936,045</u>
ACCOMMODATIONS	721	344	319,837,745	45	6,106,756
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,760	1,037,320,468	475	72,829,289
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,240</u>	<u>329,581,590</u>	<u>724</u>	<u>25,650,583</u>
REPAIR & MAINTENANCE	811	2,525	196,605,170	489	19,475,277
PERSONAL SERVICE	812	1,546	126,624,461	196	5,525,245
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	169	6,351,959	39	650,061
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>28</u>	<u>4,185,049</u>	<u>11</u>	<u>764,151</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>51,145</b>	<b>\$9,917,670,230</b>	<b>11,773</b>	<b>750,392,966</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,457</b>	<b>\$58,446,383</b>	<b>894</b>	<b>\$12,671,020</b>
MOTOR VEHICLES & PARTS	441	74	11,969,899	47	1,513,031
NEW & USED AUTO DEALERS	4411	16	6,002,655	7	160,917
RV, BOAT, MOTORCYCLE DEALERS	4412	22	2,983,571	9	15,548
AUTOMOTIVE PARTS & TIRE	4413	36	2,983,673	31	1,336,566
FURNITURE & HOME FURNISHING	442	66	1,876,961	25	98,026
ELECTRONICS & APPLIANCES	443	128	2,152,176	76	322,001
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	972,492	25	108,868
COMPUTERS & SOFTWARE	44312	84	1,168,768	50	213,049
CAMERA & PHOTO SUPPLIES	44313	4	10,916	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	112	8,256,760	61	1,869,401
BUILDING MATERIALS	4441	86	4,420,975	48	1,169,526
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	3,835,785	13	699,875
FOOD & BEVERAGE STORES	445	43	6,230,250	24	1,897,812
GROCERY & CONVENIENCE STORES	4451	12	5,622,159	11	1,851,296
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	608,090	13	46,516
DRUG/HEALTH STORES	446	77	838,802	57	600,846
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,891,615	14	2,859,019
APPAREL & ACCESSORIES	448	105	1,169,608	63	93,536
CLOTHING & SHOE STORES	4481, 4482	91	900,313	58	82,604
JEWELRY & LUGGAGE STORES	4483	14	269,295	5	10,932
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	1,575,292	60	199,211
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	1,162,224	38	150,091
BOOK/PERIODICAL/MUSIC STORE	4512	39	413,068	22	49,120
GENERAL MERCHANDISE STORES	452	18	10,647,634	10	196,281
DEPARTMENT STORES	4521	4	180,664	4	73,688
GENERAL MERCHANDISE STORES	4529	14	10,466,970	6	122,594
E-COMMERCE & MAIL ORDER	4541	153	1,182,374	121	547,577
MISCELLANEOUS RETAILERS	453, 4542, 4543	537	7,655,012	336	2,474,277
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>29</b>	<b>309,883</b>	<b>21</b>	<b>378,623</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>68,607</b>	<b>5</b>	<b>51,856</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>60,872</b>	<b>7</b>	<b>210,623</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>689</b>	<b>36,418,584</b>	<b>337</b>	<b>12,540,220</b>
CONSTRUCTION OF BUILDINGS	236	183	17,807,382	90	5,682,427
HEAVY CONSTRUCTION & HIGHWAYS	237	37	9,976,466	23	1,411,422
SPECIAL TRADE CONTRACTORS	238	469	8,634,736	224	5,446,370
<b>MANUFACTURING</b>	<b>31-33</b>	<b>329</b>	<b>4,254,661</b>	<b>167</b>	<b>1,819,207</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>897</b>	<b>11,286,307</b>	<b>637</b>	<b>6,084,595</b>
DURABLE GOODS	423	616	7,640,689	464	4,763,707
NONDURABLE GOODS	424	271	3,614,256	168	1,301,999
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	31,362	5	18,888
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>27</b>	<b>1,078,902</b>	<b>16</b>	<b>591,644</b>
<b>INFORMATION</b>	<b>51</b>	<b>211</b>	<b>6,219,231</b>	<b>144</b>	<b>2,795,287</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>60</b>	<b>1,202,578</b>	<b>39</b>	<b>311,738</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>177</b>	<b>2,680,458</b>	<b>109</b>	<b>1,456,592</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>212</b>	<b>2,046,714</b>	<b>127</b>	<b>1,028,468</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>286</b>	<b>4,737,767</b>	<b>149</b>	<b>478,407</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>41</b>	<b>2,053,470</b>	<b>15</b>	<b>646,242</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>176</b>	<b>23,056,274</b>	<b>64</b>	<b>3,104,145</b>
ACCOMMODATIONS	721	41	6,052,779	16	626,313
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	135	17,003,495	48	2,477,833
<b>OTHER SERVICES</b>	<b>81</b>	<b>192</b>	<b>4,210,198</b>	<b>107</b>	<b>1,358,310</b>
REPAIR & MAINTENANCE	811	130	3,486,551	70	1,015,138
PERSONAL SERVICE	812	52	595,177	28	242,695
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	128,470	9	100,478
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>26,356</b>	<b>8</b>	<b>15,173</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,801</b>	<b>\$158,157,245</b>	<b>2,846</b>	<b>\$45,542,150</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,960</u>	<u>\$118,662,005</u>	<u>738</u>	<u>\$7,343,902</u>
MOTOR VEHICLES & PARTS	441	137	25,259,390	40	1,674,346
NEW & USED AUTO DEALERS	4411	42	15,523,138	9	846,676
RV, BOAT, MOTORCYCLE DEALERS	4412	25	4,205,665	9	260,381
AUTOMOTIVE PARTS & TIRE	4413	70	5,530,587	22	567,289
FURNITURE & HOME FURNISHING	442	79	2,481,008	33	199,604
ELECTRONICS & APPLIANCES	443	163	2,452,741	54	378,038
APPLIANCES, TV & OTHER ELECTRONICS	44311	63	1,057,199	22	285,548
COMPUTERS & SOFTWARE	44312	96	1,368,607	31	92,041
CAMERA & PHOTO SUPPLIES	44313	4	26,935	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	159	17,622,855	63	1,641,421
BUILDING MATERIALS	4441	115	13,296,999	46	951,699
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	4,325,855	17	689,722
FOOD & BEVERAGE STORES	445	78	10,416,754	14	1,136,161
GROCERY & CONVENIENCE STORES	4451	44	10,283,003	7	1,118,827
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	133,751	7	17,334
DRUG/HEALTH STORES	446	120	3,664,474	55	392,596
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	8,111,203	14	402,216
APPAREL & ACCESSORIES	448	126	7,891,320	56	80,649
CLOTHING & SHOE STORES	4481, 4482	111	6,237,737	51	72,044
JEWELRY & LUGGAGE STORES	4483	15	1,653,584	5	8,606
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	3,602,812	52	115,320
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	93	3,450,304	36	97,361
BOOK/PERIODICAL/MUSIC STORE	4512	41	152,509	16	17,959
GENERAL MERCHANDISE STORES	452	22	22,549,951	7	114,029
DEPARTMENT STORES	4521	5	3,916,835	4	80,721
GENERAL MERCHANDISE STORES	4529	17	18,633,116	3	33,308
E-COMMERCE & MAIL ORDER	4541	170	1,444,023	104	237,362
MISCELLANEOUS RETAILERS	453, 4542, 4543	720	13,165,473	246	972,159
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>1,061,066</u>	<u>8</u>	<u>51,189</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>1,332,477</u>	<u>3</u>	<u>76,103</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>2,431,559</u>	<u>6</u>	<u>54,741</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>905</u>	<u>32,095,517</u>	<u>236</u>	<u>6,745,190</u>
CONSTRUCTION OF BUILDINGS	236	220	11,536,419	54	4,182,430
HEAVY CONSTRUCTION & HIGHWAYS	237	56	10,972,112	17	683,153
SPECIAL TRADE CONTRACTORS	238	629	9,586,986	165	1,879,607
<u>MANUFACTURING</u>	<u>31-33</u>	<u>428</u>	<u>8,445,848</u>	<u>133</u>	<u>651,038</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,218</u>	<u>23,938,688</u>	<u>426</u>	<u>5,164,955</u>
DURABLE GOODS	423	885	18,992,219	283	2,454,928
NONDURABLE GOODS	424	322	4,679,263	140	2,698,482
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	267,206	3	11,545
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>907,200</u>	<u>6</u>	<u>123,071</u>
<u>INFORMATION</u>	<u>51</u>	<u>269</u>	<u>11,708,447</u>	<u>114</u>	<u>1,439,073</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>646,185</u>	<u>27</u>	<u>139,285</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>204</u>	<u>4,016,668</u>	<u>78</u>	<u>470,378</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>272</u>	<u>4,657,741</u>	<u>97</u>	<u>290,390</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>402</u>	<u>3,850,113</u>	<u>117</u>	<u>350,798</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>41</u>	<u>2,826,376</u>	<u>6</u>	<u>195,630</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>233</u>	<u>23,176,962</u>	<u>40</u>	<u>1,220,827</u>
ACCOMMODATIONS	721	41	2,549,567	11	140,958
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	192	20,627,396	29	1,079,869
<u>OTHER SERVICES</u>	<u>81</u>	<u>336</u>	<u>8,192,562</u>	<u>74</u>	<u>3,578,403</u>
REPAIR & MAINTENANCE	811	245	6,790,002	52	3,434,319
PERSONAL SERVICE	812	71	1,178,900	20	143,879
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	223,660	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>28,210</u>	<u>5</u>	<u>30,678</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,453</b>	<b>\$247,977,624</b>	<b>2,114</b>	<b>\$27,925,651</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,525</u>	<u>\$53,672,308</u>	<u>1,358</u>	<u>\$57,871,226</u>
MOTOR VEHICLES & PARTS	441	92	7,417,748	96	10,091,478
NEW & USED AUTO DEALERS	4411	18	3,634,137	29	6,484,471
RV, BOAT, MOTORCYCLE DEALERS	4412	17	140,469	21	349,152
AUTOMOTIVE PARTS & TIRE	4413	57	3,643,143	46	3,257,855
FURNITURE & HOME FURNISHING	442	78	1,342,564	47	989,257
ELECTRONICS & APPLIANCES	443	119	1,733,318	92	1,493,638
APPLIANCES, TV & OTHER ELECTRONICS	44311	54	1,169,415	40	719,513
COMPUTERS & SOFTWARE	44312	63	563,368	50	770,007
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	143	8,665,648	110	12,546,186
BUILDING MATERIALS	4441	109	6,968,690	77	11,131,249
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	1,696,958	33	1,414,937
FOOD & BEVERAGE STORES	445	43	4,969,478	46	5,660,488
GROCERY & CONVENIENCE STORES	4451	20	4,753,655	23	5,460,862
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	215,824	23	199,626
DRUG/HEALTH STORES	446	88	941,602	95	1,283,733
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	4,524,836	32	3,571,958
APPAREL & ACCESSORIES	448	105	485,632	97	1,330,365
CLOTHING & SHOE STORES	4481, 4482	91	364,839	89	1,295,144
JEWELRY & LUGGAGE STORES	4483	14	120,793	8	35,221
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	113	696,976	106	1,183,685
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	502,703	73	1,060,462
BOOK/PERIODICAL/MUSIC STORE	4512	40	194,273	33	123,223
GENERAL MERCHANDISE STORES	452	20	16,049,509	19	14,477,751
DEPARTMENT STORES	4521	4	485,378	5	1,098,970
GENERAL MERCHANDISE STORES	4529	16	15,564,131	14	13,378,780
E-COMMERCE & MAIL ORDER	4541	157	1,159,128	150	1,021,885
MISCELLANEOUS RETAILERS	453, 4542, 4543	542	5,685,868	468	4,220,803
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>139,815</u>	<u>21</u>	<u>357,471</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>232,275</u>	<u>5</u>	<u>505,135</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>28,511</u>	<u>12</u>	<u>683,361</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>922</u>	<u>28,946,272</u>	<u>487</u>	<u>16,640,134</u>
CONSTRUCTION OF BUILDINGS	236	236	15,445,868	142	8,695,265
HEAVY CONSTRUCTION & HIGHWAYS	237	46	1,889,519	36	1,117,939
SPECIAL TRADE CONTRACTORS	238	640	11,610,884	309	6,826,930
<u>MANUFACTURING</u>	<u>31-33</u>	<u>334</u>	<u>2,676,547</u>	<u>278</u>	<u>3,045,627</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>879</u>	<u>6,899,394</u>	<u>824</u>	<u>12,801,034</u>
DURABLE GOODS	423	606	5,114,014	578	7,622,005
NONDURABLE GOODS	424	266	1,764,515	238	5,155,784
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	20,865	8	23,245
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>608,843</u>	<u>26</u>	<u>487,185</u>
<u>INFORMATION</u>	<u>51</u>	<u>211</u>	<u>7,239,555</u>	<u>189</u>	<u>5,423,432</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>696,234</u>	<u>43</u>	<u>584,895</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>160</u>	<u>1,731,376</u>	<u>116</u>	<u>1,687,676</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>228</u>	<u>1,246,193</u>	<u>186</u>	<u>1,791,744</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>381</u>	<u>4,037,305</u>	<u>254</u>	<u>1,934,648</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,249,518</u>	<u>28</u>	<u>741,265</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>137</u>	<u>12,113,240</u>	<u>168</u>	<u>12,036,817</u>
ACCOMMODATIONS	721	19	2,699,379	61	4,376,747
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	9,413,861	107	7,660,070
<u>OTHER SERVICES</u>	<u>81</u>	<u>227</u>	<u>3,618,923</u>	<u>200</u>	<u>4,202,274</u>
REPAIR & MAINTENANCE	811	162	3,042,745	146	3,559,627
PERSONAL SERVICE	812	51	499,671	38	452,142
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	76,507	16	190,505
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>44,199</u>	<u>9</u>	<u>99,770</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,151</b>	<b>\$125,180,508</b>	<b>4,204</b>	<b>\$120,893,692</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>954</b>	<b>\$17,320,963</b>	<b>740</b>	<b>\$6,767,763</b>
MOTOR VEHICLES & PARTS	441	49	2,706,180	39	1,027,205
NEW & USED AUTO DEALERS	4411	6	629,416	8	484,807
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,349,824	10	96,455
AUTOMOTIVE PARTS & TIRE	4413	34	726,941	21	445,943
FURNITURE & HOME FURNISHING	442	35	407,701	32	155,308
ELECTRONICS & APPLIANCES	443	69	507,204	59	482,381
APPLIANCES, TV & OTHER ELECTRONICS	44311	28	199,303	26	219,544
COMPUTERS & SOFTWARE	44312	40	307,847	33	262,837
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	3,750,081	51	685,907
BUILDING MATERIALS	4441	46	3,365,924	37	648,276
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	384,157	14	37,632
FOOD & BEVERAGE STORES	445	32	2,849,328	18	1,948,213
GROCERY & CONVENIENCE STORES	4451	18	2,706,160	5	1,880,742
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	143,168	13	67,471
DRUG/HEALTH STORES	446	59	449,592	41	121,544
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,156,806	11	546,419
APPAREL & ACCESSORIES	448	73	196,357	50	62,238
CLOTHING & SHOE STORES	4481, 4482	66	184,653	48	62,049
JEWELRY & LUGGAGE STORES	4483	7	11,704	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	79	325,001	67	103,319
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	209,694	40	84,687
BOOK/PERIODICAL/MUSIC STORE	4512	30	115,307	27	18,632
GENERAL MERCHANDISE STORES	452	11	1,153,336	10	144,541
DEPARTMENT STORES	4521	4	124,116	4	94,561
GENERAL MERCHANDISE STORES	4529	7	1,029,221	6	49,979
E-COMMERCE & MAIL ORDER	4541	125	461,606	99	253,550
MISCELLANEOUS RETAILERS	453, 4542, 4543	347	2,357,771	263	1,237,139
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>269,848</b>	<b>10</b>	<b>139,215</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>509,130</b>	<b>4</b>	<b>135,725</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>8,433</b>	<b>6</b>	<b>135,300</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>330</b>	<b>11,140,387</b>	<b>217</b>	<b>4,798,647</b>
CONSTRUCTION OF BUILDINGS	236	73	4,345,430	49	1,608,729
HEAVY CONSTRUCTION & HIGHWAYS	237	16	550,137	20	438,988
SPECIAL TRADE CONTRACTORS	238	241	6,244,820	148	2,750,930
<b>MANUFACTURING</b>	<b>31-33</b>	<b>181</b>	<b>1,007,495</b>	<b>126</b>	<b>882,341</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>546</b>	<b>3,363,642</b>	<b>425</b>	<b>3,875,441</b>
DURABLE GOODS	423	377	2,748,001	320	3,106,181
NONDURABLE GOODS	424	163	584,194	101	760,714
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	31,448	4	8,546
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>13</b>	<b>464,218</b>	<b>8</b>	<b>6,791</b>
<b>INFORMATION</b>	<b>51</b>	<b>162</b>	<b>2,950,826</b>	<b>127</b>	<b>1,721,208</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>41</b>	<b>376,872</b>	<b>20</b>	<b>150,316</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>89</b>	<b>851,041</b>	<b>61</b>	<b>467,072</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>102</b>	<b>450,069</b>	<b>85</b>	<b>256,911</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>171</b>	<b>1,082,564</b>	<b>135</b>	<b>442,665</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>23</b>	<b>559,362</b>	<b>5</b>	<b>39,327</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>143</b>	<b>8,269,261</b>	<b>38</b>	<b>1,783,412</b>
ACCOMMODATIONS	721	65	3,272,476	14	251,221
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	78	4,996,785	24	1,532,191
<b>OTHER SERVICES</b>	<b>81</b>	<b>100</b>	<b>1,671,037</b>	<b>65</b>	<b>453,052</b>
REPAIR & MAINTENANCE	811	63	1,250,130	36	348,137
PERSONAL SERVICE	812	26	152,542	22	69,238
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	268,365	7	35,678
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>22,688</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,876</b>	<b>\$50,317,838</b>	<b>2,073</b>	<b>\$22,057,090</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,819</u>	<u>\$1,352,372,261</u>	<u>1,160</u>	<u>\$25,293,621</u>
MOTOR VEHICLES & PARTS	441	482	399,615,378	49	3,396,757
NEW & USED AUTO DEALERS	4411	192	317,842,468	14	234,138
RV, BOAT, MOTORCYCLE DEALERS	4412	94	38,209,873	21	2,754,024
AUTOMOTIVE PARTS & TIRE	4413	196	43,563,038	14	408,595
FURNITURE & HOME FURNISHING	442	278	39,505,868	53	1,032,505
ELECTRONICS & APPLIANCES	443	497	63,846,101	85	1,020,374
APPLIANCES, TV & OTHER ELECTRONICS	44311	159	35,611,214	36	560,272
COMPUTERS & SOFTWARE	44312	329	28,150,259	47	459,311
CAMERA & PHOTO SUPPLIES	44313	9	84,627	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	401	136,800,495	73	5,347,469
BUILDING MATERIALS	4441	294	121,967,568	53	5,091,377
LAWN & GARDEN SUPPLIES & EQUIP.	4442	107	14,832,926	20	256,092
FOOD & BEVERAGE STORES	445	380	87,434,823	47	3,935,097
GROCERY & CONVENIENCE STORES	4451	224	83,352,356	13	3,536,565
OTHER FOOD & BEVERAGE STORES	4452, 4453	156	4,082,467	34	398,532
DRUG/HEALTH STORES	446	295	41,240,573	68	681,160
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	177	48,378,438	8	1,824,897
APPAREL & ACCESSORIES	448	377	71,794,319	105	797,485
CLOTHING & SHOE STORES	4481, 4482	302	61,690,308	93	744,551
JEWELRY & LUGGAGE STORES	4483	75	10,104,012	12	52,934
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	393	51,379,628	94	515,502
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	259	42,113,924	57	311,316
BOOK/PERIODICAL/MUSIC STORE	4512	134	9,265,704	37	204,186
GENERAL MERCHANDISE STORES	452	52	260,831,118	11	276,168
DEPARTMENT STORES	4521	10	86,537,652	5	137,990
GENERAL MERCHANDISE STORES	4529	42	174,293,466	6	138,178
E-COMMERCE & MAIL ORDER	4541	307	21,313,645	141	1,175,957
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,180	130,231,874	426	5,290,251
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>81</u>	<u>2,105,537</u>	<u>17</u>	<u>671,222</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>823,548</u>	<u>3</u>	<u>8,842</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>1,809,868</u>	<u>7</u>	<u>469,158</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,001</u>	<u>338,412,893</u>	<u>477</u>	<u>24,964,890</u>
CONSTRUCTION OF BUILDINGS	236	1,407	164,899,485	179	16,474,620
HEAVY CONSTRUCTION & HIGHWAYS	237	188	43,428,756	24	941,583
SPECIAL TRADE CONTRACTORS	238	3,406	130,084,652	274	7,548,687
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,376</u>	<u>50,994,590</u>	<u>226</u>	<u>1,645,992</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,830</u>	<u>155,644,463</u>	<u>565</u>	<u>3,857,474</u>
DURABLE GOODS	423	1,978	126,990,855	381	2,105,699
NONDURABLE GOODS	424	813	27,164,975	178	1,748,981
ELECTRONIC MARKETS, AGENTS & BROKERS	425	39	1,488,633	6	2,794
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>166</u>	<u>9,657,379</u>	<u>37</u>	<u>1,236,389</u>
<u>INFORMATION</u>	<u>51</u>	<u>588</u>	<u>126,490,638</u>	<u>165</u>	<u>2,912,933</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>169</u>	<u>19,639,700</u>	<u>32</u>	<u>92,414</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>611</u>	<u>62,779,648</u>	<u>106</u>	<u>1,974,169</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,168</u>	<u>31,375,350</u>	<u>165</u>	<u>924,523</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,075</u>	<u>58,990,356</u>	<u>217</u>	<u>3,139,701</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>253</u>	<u>27,085,345</u>	<u>31</u>	<u>1,337,680</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,532</u>	<u>270,265,482</u>	<u>157</u>	<u>13,580,070</u>
ACCOMMODATIONS	721	113	25,923,003	87	8,169,386
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,419	244,342,479	70	5,410,685
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,855</u>	<u>94,775,651</u>	<u>125</u>	<u>2,012,202</u>
REPAIR & MAINTENANCE	811	1,266	74,292,536	83	1,645,639
PERSONAL SERVICE	812	513	19,073,837	35	318,764
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	76	1,409,279	7	47,799
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>754,174</u>	<u>4</u>	<u>4,231</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>23,596</b>	<b>\$2,603,978,934</b>	<b>3,494</b>	<b>\$84,125,511</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,606</u>	<u>\$273,338,011</u>	<u>590</u>	<u>\$4,152,797</u>
MOTOR VEHICLES & PARTS	441	195	88,349,954	24	365,063
NEW & USED AUTO DEALERS	4411	48	61,516,631	7	176,134
RV, BOAT, MOTORCYCLE DEALERS	4412	54	17,820,500	4	933
AUTOMOTIVE PARTS & TIRE	4413	93	9,012,823	13	187,995
FURNITURE & HOME FURNISHING	442	118	5,864,230	18	45,407
ELECTRONICS & APPLIANCES	443	228	9,801,815	42	194,375
APPLIANCES, TV & OTHER ELECTRONICS	44311	84	6,533,139	19	112,891
COMPUTERS & SOFTWARE	44312	140	3,196,549	23	81,485
CAMERA & PHOTO SUPPLIES	44313	4	72,127	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	26,335,688	36	519,768
BUILDING MATERIALS	4441	139	22,582,975	33	465,654
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	3,752,713	3	54,113
FOOD & BEVERAGE STORES	445	108	16,882,492	9	647,546
GROCERY & CONVENIENCE STORES	4451	48	15,461,968	3	645,526
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	1,420,524	6	2,020
DRUG/HEALTH STORES	446	157	6,537,418	36	70,509
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	10,587,097	8	809,716
APPAREL & ACCESSORIES	448	181	17,660,597	55	39,501
CLOTHING & SHOE STORES	4481, 4482	154	14,441,340	50	35,663
JEWELRY & LUGGAGE STORES	4483	27	3,219,257	5	3,838
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	193	9,692,990	53	236,353
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	9,191,931	33	137,579
BOOK/PERIODICAL/MUSIC STORE	4512	60	501,059	20	98,774
GENERAL MERCHANDISE STORES	452	26	56,229,052	7	51,718
DEPARTMENT STORES	4521	7	15,524,813	4	39,755
GENERAL MERCHANDISE STORES	4529	19	40,704,239	3	11,964
E-COMMERCE & MAIL ORDER	4541	209	3,218,230	94	237,598
MISCELLANEOUS RETAILERS	453, 4542, 4543	944	22,178,448	208	935,244
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>495,461</u>	<u>3</u>	<u>27,669</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>166,753</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>149,450</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,399</u>	<u>71,229,529</u>	<u>238</u>	<u>10,902,114</u>
CONSTRUCTION OF BUILDINGS	236	358	34,355,363	56	1,161,485
HEAVY CONSTRUCTION & HIGHWAYS	237	62	12,685,552	19	8,678,483
SPECIAL TRADE CONTRACTORS	238	979	24,188,613	163	1,062,146
<u>MANUFACTURING</u>	<u>31-33</u>	<u>665</u>	<u>14,681,428</u>	<u>70</u>	<u>153,156</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,543</u>	<u>43,986,987</u>	<u>318</u>	<u>1,350,299</u>
DURABLE GOODS	423	1,086	26,731,796	217	902,301
NONDURABLE GOODS	424	437	16,959,942	98	442,895
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	295,249	3	5,104
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>82</u>	<u>5,381,149</u>	<u>8</u>	<u>141,447</u>
<u>INFORMATION</u>	<u>51</u>	<u>328</u>	<u>18,269,627</u>	<u>114</u>	<u>1,394,489</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>2,096,209</u>	<u>20</u>	<u>63,358</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>271</u>	<u>8,684,476</u>	<u>63</u>	<u>215,043</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>441</u>	<u>5,016,667</u>	<u>82</u>	<u>207,642</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>682</u>	<u>8,932,700</u>	<u>92</u>	<u>200,907</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>73</u>	<u>4,894,621</u>	<u>7</u>	<u>33,991</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>378</u>	<u>48,382,429</u>	<u>36</u>	<u>7,328,535</u>
ACCOMMODATIONS	721	63	6,701,532	10	6,234,271
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	315	41,680,897	26	1,094,264
<u>OTHER SERVICES</u>	<u>81</u>	<u>519</u>	<u>14,536,236</u>	<u>52</u>	<u>330,251</u>
REPAIR & MAINTENANCE	811	370	11,424,218	35	204,176
PERSONAL SERVICE	812	117	2,667,807	15	70,499
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	444,211	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>106,538</u>	<u>3</u>	<u>29,945</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,147</b>	<b>\$520,348,272</b>	<b>1,699</b>	<b>\$26,540,056</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,646</u>	<u>\$1,259,687,003</u>	<u>4,218</u>	<u>\$851,017,099</u>
MOTOR VEHICLES & PARTS	441	420	295,614,398	352	182,274,777
NEW & USED AUTO DEALERS	4411	167	228,403,869	149	126,662,527
RV, BOAT, MOTORCYCLE DEALERS	4412	84	25,141,916	63	27,239,367
AUTOMOTIVE PARTS & TIRE	4413	169	42,068,613	140	28,372,884
FURNITURE & HOME FURNISHING	442	317	38,147,783	160	27,472,747
ELECTRONICS & APPLIANCES	443	490	63,268,256	380	55,047,275
APPLIANCES, TV & OTHER ELECTRONICS	44311	148	33,364,507	116	35,757,795
COMPUTERS & SOFTWARE	44312	334	29,483,133	258	19,214,303
CAMERA & PHOTO SUPPLIES	44313	8	420,616	6	75,177
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	404	118,147,634	267	101,980,401
BUILDING MATERIALS	4441	292	103,108,597	191	90,472,481
LAWN & GARDEN SUPPLIES & EQUIP.	4442	112	15,039,038	76	11,507,921
FOOD & BEVERAGE STORES	445	362	85,443,200	196	60,757,624
GROCERY & CONVENIENCE STORES	4451	197	81,706,896	89	58,498,729
OTHER FOOD & BEVERAGE STORES	4452, 4453	165	3,736,304	107	2,258,895
DRUG/HEALTH STORES	446	297	42,526,603	261	24,300,453
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	159	32,187,545	98	20,202,185
APPAREL & ACCESSORIES	448	357	133,387,474	293	57,499,911
CLOTHING & SHOE STORES	4481, 4482	282	112,284,652	240	51,307,088
JEWELRY & LUGGAGE STORES	4483	75	21,102,822	53	6,192,823
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	377	50,140,017	310	41,574,800
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	262	42,759,776	208	32,245,683
BOOK/PERIODICAL/MUSIC STORE	4512	115	7,380,241	102	9,329,116
GENERAL MERCHANDISE STORES	452	51	258,071,613	37	181,844,094
DEPARTMENT STORES	4521	10	74,990,998	9	52,619,429
GENERAL MERCHANDISE STORES	4529	41	183,080,615	28	129,224,666
E-COMMERCE & MAIL ORDER	4541	315	21,913,449	271	12,801,243
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,097	120,839,029	1,593	85,261,590
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>71</u>	<u>647,943</u>	<u>37</u>	<u>952,693</u>
<u>MINING</u>	<u>21</u>	<u>21</u>	<u>1,187,628</u>	<u>10</u>	<u>196,568</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>1,538,419</u>	<u>17</u>	<u>1,081,248</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,280</u>	<u>259,740,767</u>	<u>2,332</u>	<u>205,882,655</u>
CONSTRUCTION OF BUILDINGS	236	1,580	131,159,611	673	99,132,006
HEAVY CONSTRUCTION & HIGHWAYS	237	165	17,814,735	97	27,933,570
SPECIAL TRADE CONTRACTORS	238	3,535	110,766,420	1,562	78,817,079
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,416</u>	<u>59,303,013</u>	<u>1,001</u>	<u>35,872,372</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,709</u>	<u>185,781,319</u>	<u>2,285</u>	<u>134,963,449</u>
DURABLE GOODS	423	1,896	147,193,349	1,614	105,693,254
NONDURABLE GOODS	424	776	38,168,221	644	28,818,963
ELECTRONIC MARKETS, AGENTS & BROKERS	425	37	419,749	27	451,232
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>183</u>	<u>6,448,946</u>	<u>98</u>	<u>4,952,635</u>
<u>INFORMATION</u>	<u>51</u>	<u>563</u>	<u>119,542,753</u>	<u>489</u>	<u>88,758,808</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>165</u>	<u>13,841,865</u>	<u>146</u>	<u>14,034,868</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>572</u>	<u>40,896,108</u>	<u>416</u>	<u>36,150,430</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,206</u>	<u>33,132,120</u>	<u>816</u>	<u>38,085,756</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,186</u>	<u>60,091,516</u>	<u>1,214</u>	<u>47,949,672</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>241</u>	<u>21,254,578</u>	<u>157</u>	<u>11,387,398</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,493</u>	<u>253,618,369</u>	<u>911</u>	<u>201,735,038</u>
ACCOMMODATIONS	721	93	23,345,681	88	41,966,531
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,400	230,272,687	823	159,768,507
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,720</u>	<u>74,029,893</u>	<u>1,052</u>	<u>53,571,418</u>
REPAIR & MAINTENANCE	811	1,132	58,213,301	689	36,447,041
PERSONAL SERVICE	812	512	14,537,524	310	15,296,855
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	76	1,279,068	53	1,827,523
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>754,669</u>	<u>17</u>	<u>2,704,741</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>23,522</b>	<b>\$2,391,496,907</b>	<b>15,216</b>	<b>\$1,729,296,848</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,289</u>	<u>\$46,276,941</u>	<u>3,389</u>	<u>\$477,638,787</u>
MOTOR VEHICLES & PARTS	441	81	8,709,947	200	93,400,966
NEW & USED AUTO DEALERS	4411	19	5,282,389	52	68,282,501
RV, BOAT, MOTORCYCLE DEALERS	4412	13	646,778	51	11,597,473
AUTOMOTIVE PARTS & TIRE	4413	49	2,780,781	97	13,520,991
FURNITURE & HOME FURNISHING	442	47	1,192,355	178	15,691,483
ELECTRONICS & APPLIANCES	443	97	1,715,902	335	27,585,013
APPLIANCES, TV & OTHER ELECTRONICS	44311	38	1,001,612	105	14,902,827
COMPUTERS & SOFTWARE	44312	58	712,711	221	12,401,489
CAMERA & PHOTO SUPPLIES	44313	D	D	9	280,697
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	5,844,768	259	62,895,767
BUILDING MATERIALS	4441	78	4,589,825	189	53,675,291
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	1,254,942	70	9,220,477
FOOD & BEVERAGE STORES	445	26	3,569,979	153	34,551,370
GROCERY & CONVENIENCE STORES	4451	12	3,550,467	64	32,379,859
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	19,512	89	2,171,510
DRUG/HEALTH STORES	446	79	509,001	202	11,559,246
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	3,101,117	84	15,270,867
APPAREL & ACCESSORIES	448	76	407,828	214	20,571,500
CLOTHING & SHOE STORES	4481, 4482	69	378,561	174	17,391,141
JEWELRY & LUGGAGE STORES	4483	7	29,267	40	3,180,359
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	1,302,162	241	30,911,410
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	1,148,322	153	27,158,534
BOOK/PERIODICAL/MUSIC STORE	4512	38	153,841	88	3,752,876
GENERAL MERCHANDISE STORES	452	19	11,240,995	33	107,818,959
DEPARTMENT STORES	4521	4	217,186	10	35,559,730
GENERAL MERCHANDISE STORES	4529	15	11,023,808	23	72,259,229
E-COMMERCE & MAIL ORDER	4541	145	957,580	264	7,791,419
MISCELLANEOUS RETAILERS	453, 4542, 4543	481	7,725,307	1,226	49,590,788
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>436,362</u>	<u>58</u>	<u>669,413</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>54,349</u>	<u>18</u>	<u>1,038,132</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>61,020</u>	<u>17</u>	<u>409,918</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>526</u>	<u>8,499,458</u>	<u>2,436</u>	<u>132,907,439</u>
CONSTRUCTION OF BUILDINGS	236	135	3,249,841	640	65,341,934
HEAVY CONSTRUCTION & HIGHWAYS	237	35	1,154,793	93	19,309,940
SPECIAL TRADE CONTRACTORS	238	356	4,094,824	1,703	48,255,565
<u>MANUFACTURING</u>	<u>31-33</u>	<u>232</u>	<u>1,942,050</u>	<u>804</u>	<u>18,502,885</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>693</u>	<u>5,356,664</u>	<u>1,896</u>	<u>68,182,687</u>
DURABLE GOODS	423	514	3,947,701	1,322	58,389,216
NONDURABLE GOODS	424	173	1,389,974	554	9,576,593
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	18,990	20	216,878
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>123,804</u>	<u>69</u>	<u>854,383</u>
<u>INFORMATION</u>	<u>51</u>	<u>198</u>	<u>5,413,558</u>	<u>429</u>	<u>51,029,367</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>653,286</u>	<u>116</u>	<u>5,122,737</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>107</u>	<u>1,055,423</u>	<u>335</u>	<u>13,994,676</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>155</u>	<u>986,691</u>	<u>653</u>	<u>18,828,238</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>225</u>	<u>1,398,131</u>	<u>1,091</u>	<u>29,821,485</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,304,676</u>	<u>105</u>	<u>7,907,957</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>104</u>	<u>6,762,110</u>	<u>541</u>	<u>86,600,223</u>
ACCOMMODATIONS	721	24	1,104,311	37	7,198,826
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	5,657,799	504	79,401,397
<u>OTHER SERVICES</u>	<u>81</u>	<u>170</u>	<u>3,266,866</u>	<u>807</u>	<u>27,974,910</u>
REPAIR & MAINTENANCE	811	119	2,766,430	539	22,423,943
PERSONAL SERVICE	812	40	395,451	219	5,197,853
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	104,985	49	353,114
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>33,107</u>	<u>16</u>	<u>5,093,261</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,825</b>	<b>\$83,624,496</b>	<b>12,780</b>	<b>\$946,576,496</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>367</b>	<b>\$1,870,251</b>	<b>1,533</b>	<b>\$71,463,818</b>
MOTOR VEHICLES & PARTS	441	13	186,922	75	10,626,529
NEW & USED AUTO DEALERS	4411	D	D	18	6,301,188
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,599	15	1,331,390
AUTOMOTIVE PARTS & TIRE	4413	7	174,416	42	2,993,951
FURNITURE & HOME FURNISHING	442	10	36,014	53	1,380,257
ELECTRONICS & APPLIANCES	443	33	77,080	134	3,126,815
APPLIANCES, TV & OTHER ELECTRONICS	44311	17	49,509	43	842,713
COMPUTERS & SOFTWARE	44312	16	27,571	89	2,273,465
CAMERA & PHOTO SUPPLIES	44313	0	0	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	297,618	103	11,072,188
BUILDING MATERIALS	4441	23	224,134	72	8,868,446
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	73,484	31	2,203,742
FOOD & BEVERAGE STORES	445	7	164,026	65	8,318,892
GROCERY & CONVENIENCE STORES	4451	D	D	19	6,684,604
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	2,123	46	1,634,288
DRUG/HEALTH STORES	446	20	63,672	98	2,027,136
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	587,525	19	2,985,767
APPAREL & ACCESSORIES	448	36	22,427	110	1,753,726
CLOTHING & SHOE STORES	4481, 4482	34	20,917	95	1,382,765
JEWELRY & LUGGAGE STORES	4483	D	D	15	370,962
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	34	26,457	122	3,620,923
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	14,163	73	1,752,352
BOOK/PERIODICAL/MUSIC STORE	4512	11	12,294	49	1,868,571
GENERAL MERCHANDISE STORES	452	4	55,746	23	16,921,126
DEPARTMENT STORES	4521	3	42,536	6	4,281,350
GENERAL MERCHANDISE STORES	4529	D	D	17	12,639,776
E-COMMERCE & MAIL ORDER	4541	62	77,576	171	1,789,822
MISCELLANEOUS RETAILERS	453, 4542, 4543	112	275,187	560	7,840,637
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>5,407</b>	<b>24</b>	<b>1,197,019</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>17,746</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>7</b>	<b>85,044</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>85</b>	<b>1,084,719</b>	<b>594</b>	<b>29,376,950</b>
CONSTRUCTION OF BUILDINGS	236	16	418,415	155	15,224,836
HEAVY CONSTRUCTION & HIGHWAYS	237	6	70,111	27	2,970,847
SPECIAL TRADE CONTRACTORS	238	63	596,193	412	11,181,267
<b>MANUFACTURING</b>	<b>31-33</b>	<b>46</b>	<b>245,066</b>	<b>360</b>	<b>5,946,352</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>170</b>	<b>498,032</b>	<b>1,040</b>	<b>18,992,579</b>
DURABLE GOODS	423	126	414,289	708	13,045,118
NONDURABLE GOODS	424	41	82,748	321	5,905,117
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	995	11	42,344
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>3</b>	<b>33,515</b>	<b>25</b>	<b>515,239</b>
<b>INFORMATION</b>	<b>51</b>	<b>84</b>	<b>554,145</b>	<b>261</b>	<b>8,449,785</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>13</b>	<b>33,025</b>	<b>67</b>	<b>885,806</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>41</b>	<b>178,005</b>	<b>164</b>	<b>2,907,599</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>49</b>	<b>33,733</b>	<b>251</b>	<b>2,895,536</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>49</b>	<b>179,221</b>	<b>325</b>	<b>3,437,353</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>D</b>	<b>D</b>	<b>34</b>	<b>1,631,888</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>14</b>	<b>441,387</b>	<b>156</b>	<b>21,847,529</b>
ACCOMMODATIONS	721	4	56,031	35	5,853,106
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	385,356	121	15,994,423
<b>OTHER SERVICES</b>	<b>81</b>	<b>23</b>	<b>208,691</b>	<b>209</b>	<b>5,625,631</b>
REPAIR & MAINTENANCE	811	18	193,119	137	4,531,373
PERSONAL SERVICE	812	5	15,573	57	966,028
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	0	0	15	128,230
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>40,115</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>956</b>	<b>\$5,401,273</b>	<b>5,055</b>	<b>\$175,300,987</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,123</u>	<u>\$366,821,474</u>	<u>1,376</u>	<u>\$45,368,754</u>
MOTOR VEHICLES & PARTS	441	212	58,908,797	68	10,193,983
NEW & USED AUTO DEALERS	4411	53	41,674,396	17	7,802,597
RV, BOAT, MOTORCYCLE DEALERS	4412	55	6,251,545	12	137,703
AUTOMOTIVE PARTS & TIRE	4413	104	10,982,856	39	2,253,682
FURNITURE & HOME FURNISHING	442	124	10,341,668	62	974,237
ELECTRONICS & APPLIANCES	443	274	16,299,096	134	2,897,797
APPLIANCES, TV & OTHER ELECTRONICS	44311	89	9,566,875	52	1,214,680
COMPUTERS & SOFTWARE	44312	178	6,720,094	79	1,679,048
CAMERA & PHOTO SUPPLIES	44313	7	12,127	3	4,068
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	205	47,623,259	96	3,411,375
BUILDING MATERIALS	4441	143	39,502,237	67	2,768,959
LAWN & GARDEN SUPPLIES & EQUIP.	4442	62	8,121,022	29	642,416
FOOD & BEVERAGE STORES	445	146	28,011,827	41	4,337,925
GROCERY & CONVENIENCE STORES	4451	51	27,196,684	15	4,293,777
OTHER FOOD & BEVERAGE STORES	4452, 4453	95	815,143	26	44,148
DRUG/HEALTH STORES	446	178	12,790,676	84	838,884
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	83	11,032,991	17	1,227,166
APPAREL & ACCESSORIES	448	232	25,370,138	98	790,451
CLOTHING & SHOE STORES	4481, 4482	197	23,291,722	87	544,901
JEWELRY & LUGGAGE STORES	4483	35	2,078,416	11	245,549
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	236	16,707,063	107	2,367,176
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	157	14,024,016	69	857,250
BOOK/PERIODICAL/MUSIC STORE	4512	79	2,683,047	38	1,509,926
GENERAL MERCHANDISE STORES	452	38	92,497,685	17	10,970,935
DEPARTMENT STORES	4521	7	27,662,622	4	172,108
GENERAL MERCHANDISE STORES	4529	31	64,835,063	13	10,798,827
E-COMMERCE & MAIL ORDER	4541	258	11,061,661	161	1,642,684
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,137	36,176,611	491	5,716,141
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>476,066</u>	<u>14</u>	<u>64,654</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,226,749</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>165,392</u>	<u>4</u>	<u>5,113</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,646</u>	<u>113,296,559</u>	<u>426</u>	<u>16,237,579</u>
CONSTRUCTION OF BUILDINGS	236	548	63,476,518	113	7,482,477
HEAVY CONSTRUCTION & HIGHWAYS	237	68	7,449,168	26	1,413,659
SPECIAL TRADE CONTRACTORS	238	1,030	42,370,873	287	7,341,442
<u>MANUFACTURING</u>	<u>31-33</u>	<u>815</u>	<u>14,905,430</u>	<u>307</u>	<u>2,758,309</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,910</u>	<u>51,418,772</u>	<u>908</u>	<u>18,978,972</u>
DURABLE GOODS	423	1,331	37,715,908	634	15,300,701
NONDURABLE GOODS	424	556	13,450,072	266	3,657,097
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	252,792	8	21,174
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>4,115,171</u>	<u>16</u>	<u>622,684</u>
<u>INFORMATION</u>	<u>51</u>	<u>407</u>	<u>30,762,213</u>	<u>216</u>	<u>5,366,666</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>105</u>	<u>2,422,701</u>	<u>52</u>	<u>476,070</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>327</u>	<u>13,933,457</u>	<u>122</u>	<u>1,719,469</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>588</u>	<u>10,712,042</u>	<u>206</u>	<u>2,989,254</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>835</u>	<u>18,119,740</u>	<u>250</u>	<u>3,584,592</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>115</u>	<u>6,897,754</u>	<u>26</u>	<u>891,531</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>526</u>	<u>83,124,504</u>	<u>118</u>	<u>14,016,233</u>
ACCOMMODATIONS	721	76	9,965,917	14	2,460,289
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	450	73,158,588	104	11,555,945
<u>OTHER SERVICES</u>	<u>81</u>	<u>665</u>	<u>23,875,055</u>	<u>153</u>	<u>3,164,390</u>
REPAIR & MAINTENANCE	811	450	18,665,764	96	2,497,053
PERSONAL SERVICE	812	175	4,664,801	50	657,803
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	544,490	7	9,534
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>362,649</u>	<u>7</u>	<u>87,411</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,204</b>	<b>\$742,635,728</b>	<b>4,203</b>	<b>\$116,446,269</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2011

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,914</u>	<u>\$332,633,073</u>
MOTOR VEHICLES & PARTS	441	273	75,610,410
NEW & USED AUTO DEALERS	4411	118	55,122,999
RV, BOAT, MOTORCYCLE DEALERS	4412	40	7,021,353
AUTOMOTIVE PARTS & TIRE	4413	115	13,466,058
FURNITURE & HOME FURNISHING	442	108	7,020,886
ELECTRONICS & APPLIANCES	443	264	11,167,159
APPLIANCES, TV & OTHER ELECTRONICS	44311	86	6,104,257
COMPUTERS & SOFTWARE	44312	175	5,041,426
CAMERA & PHOTO SUPPLIES	44313	3	21,476
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	178	46,045,107
BUILDING MATERIALS	4441	125	37,231,114
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	8,813,992
FOOD & BEVERAGE STORES	445	183	26,856,974
GROCERY & CONVENIENCE STORES	4451	108	25,649,369
OTHER FOOD & BEVERAGE STORES	4452, 4453	75	1,207,606
DRUG/HEALTH STORES	446	148	7,116,704
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	73	10,045,665
APPAREL & ACCESSORIES	448	187	14,082,463
CLOTHING & SHOE STORES	4481, 4482	158	12,409,422
JEWELRY & LUGGAGE STORES	4483	29	1,673,041
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	216	8,544,567
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	6,939,462
BOOK/PERIODICAL/MUSIC STORE	4512	75	1,605,105
GENERAL MERCHANDISE STORES	452	30	87,809,937
DEPARTMENT STORES	4521	9	23,518,825
GENERAL MERCHANDISE STORES	4529	21	64,291,112
E-COMMERCE & MAIL ORDER	4541	220	4,910,569
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,034	33,422,634
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>493,539</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,296,585</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>231,235</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,166</u>	<u>72,699,122</u>
CONSTRUCTION OF BUILDINGS	236	324	37,806,072
HEAVY CONSTRUCTION & HIGHWAYS	237	65	3,545,679
SPECIAL TRADE CONTRACTORS	238	777	31,347,371
<u>MANUFACTURING</u>	<u>31-33</u>	<u>637</u>	<u>15,271,918</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,674</u>	<u>79,244,809</u>
DURABLE GOODS	423	1,179	53,610,300
NONDURABLE GOODS	424	473	25,462,620
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	171,889
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>68</u>	<u>942,887</u>
<u>INFORMATION</u>	<u>51</u>	<u>356</u>	<u>36,019,976</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>111</u>	<u>4,325,689</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>296</u>	<u>21,378,657</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>432</u>	<u>9,343,069</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>625</u>	<u>13,837,110</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>68</u>	<u>4,452,709</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>480</u>	<u>67,919,154</u>
ACCOMMODATIONS	721	66	12,104,152
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	414	55,815,002
<u>OTHER SERVICES</u>	<u>81</u>	<u>616</u>	<u>21,232,471</u>
REPAIR & MAINTENANCE	811	440	15,873,455
PERSONAL SERVICE	812	143	4,085,426
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	1,273,590
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>187,860</u>
<b>TOTAL ALL INDUSTRIES</b>		<b><u>9,522</u></b>	<b><u>\$681,509,864</u></b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections