

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 3, 2011

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for July, August and September 2011**

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TABLE OF CONTENTS

		<u>Page</u>
Overview:	BUSINESS ACTIVITY OVERVIEW..... 3rd Quarter, 2011	1
Table 1:	TOTAL GROSS BUSINESS INCOME..... Statewide by Industry (NAICS) 3rd Quarter, 2011	2
Table 2:	SUMMARY OF EXCISE TAX RETURNS..... Amounts Reported by Tax Line 3rd Quarter, 2011 (\$000)	6
Table 3-A:	COUNTY TAXABLE RETAIL SALES..... Comparing Quarter 3, 2010 to Quarter 3, 2011 (\$000)	8
Table 3:	TAXABLE RETAIL SALES FOR COUNTIES..... By North American Industry Classification System 3rd Quarter, 2011	9
Table 4-A:	CITY TAXABLE RETAIL SALES..... Comparing Quarter 3, 2010 to Quarter 3, 2011 (\$000)	29
Table 4:	TAXABLE RETAIL SALES FOR SELECTED CITIES..... By North American Industry Classification System 3rd Quarter, 2011	30
Table 5:	BUSINESS AND OCCUPATION TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 3rd Quarter, 2011	55
Table 6:	STATE RETAIL SALES TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 3rd Quarter, 2011	59
Table 7:	PUBLIC UTILITY TAX:..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry 3rd Quarter, 2011	60
APPENDIX A:	FREQUENTLY ASKED QUESTIONS.....	61

OVERVIEW OF BUSINESS ACTIVITY

**3rd Quarter, 2011
(July, August, September 2011)**

State gross business income grew \$8.2 billion to \$154.1 billion in the third quarter of 2011, a 5.6 percent increase over the third quarter of 2010.

Gross income increased in most industry groups. Manufacturing was up 15.9 percent to \$37 billion, and Wholesale Trade increased 9.4 percent to \$32 billion. Construction was up 4.3 percent to \$9.5 billion. Business, Personal and Other Services increased 5.5 percent to \$31.9 billion. New and Used Auto Dealers were at \$4.6 billion, a 5.8 percent increase over third quarter of 2010. Gas Stations were at \$3.4 billion, a 24.0 percent increase over third quarter 2010. General Merchandise Stores increased to \$4.7 billion, up 8.9 percent. Some industry groups continue to experience declines. Retail trade, as an industry, was down, decreasing 4.3 percent to \$28 billion.

Statewide, taxable retail sales were up 3.2 percent compared to the third quarter of 2010. However, some counties showed a decline in taxable retail sales; Pierce County was down 3.3 percent compared to third quarter of 2010, Thurston County was down 5.1 percent, and Kitsap County showed a 0.3 percent decrease year over year. Many counties showed increases in taxable retail sales. King County was up 4.8 percent, Snohomish County was up 0.3 percent, Spokane County was up 2.2 percent, and Clark County showed an increase of 4.6 percent over third quarter of 2010. Yakima County was up 3.2 percent, and Whatcom County was up 4.1 percent. Whatcom County increased 3.7 percent, and Benton County showed a 7.1 percent increase year over year.

The incorporated area of Seattle had a taxable retail sales increase of 7.4 percent. Vancouver was also up, at \$620 million, a 6.6 percent increase. Bellevue was up 2.2 percent to \$1.2 billion, Kent was up 2.0 percent, Bellingham was up 5.1 percent, and Redmond was up 14.2 percent. Tacoma was down 4.8 percent, Spokane dropped 1.5 percent to \$934 million compared to third quarter of 2010. Everett was down 0.9 percent to \$586 million and Olympia dropped 7.6 percent compared to third quarter of 2010.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3rd QUARTER, 2011

INDUSTRY	NAICS	CURRENT UNITS	3rd QUARTER 2010	3rd QUARTER 2011	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,604</u>	<u>\$754,904,686</u>	<u>\$875,600,252</u>	<u>16.0%</u>
CROP & ANIMAL PRODUCTION	111,112	428	158,776,360	190,317,646	19.9%
FORESTRY & LOGGING	113	553	428,330,735	501,407,475	17.1%
FISHING & HUNTING	114	126	40,955,924	52,870,191	29.1%
AG & FORESTRY SUPPORT ACTIVITIES	115	497	126,841,667	131,004,940	3.3%
<u>MINING</u>	<u>21</u>	<u>147</u>	<u>147,117,077</u>	<u>152,598,797</u>	<u>3.7%</u>
SAND & GRAVEL, QUARRYING	2123	106	91,159,625	95,304,979	4.6%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	41	55,957,452	57,293,818	2.4%
<u>UTILITIES</u>	<u>22</u>	<u>658</u>	<u>2,659,181,138</u>	<u>2,634,390,200</u>	<u>-0.9%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	90	1,892,574,507	1,838,922,305	-2.8%
NATURAL GAS DISTRIBUTION	2212	4	49,561,105	36,866,792	-25.6%
WATER & SEWER	2213	564	717,045,526	758,601,103	5.8%
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,230</u>	<u>9,074,196,223</u>	<u>9,460,036,172</u>	<u>4.3%</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,314	1,305,318,058	1,418,752,141	8.7%
NONRESIDENTIAL BUILDING	2362	990	2,135,680,473	2,079,488,889	-2.6%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,120	1,513,113,046	1,661,311,980	9.8%
SPECIAL TRADE CONTRACTORS	238	19,806	4,120,084,646	4,300,483,162	4.4%
PLUMBING & HEATING	23822	2,596	812,117,629	807,325,560	-0.6%
PAINTING	23832	2,296	177,214,790	190,193,866	7.3%
ELECTRICAL	23821	2,583	802,434,588	855,300,753	6.6%
MASONRY/DRYWALL	23814, 23831	1,287	251,914,102	232,249,512	-7.8%
ROOFING	23816	818	235,825,200	240,220,427	1.9%
OTHER CONTRACTORS	238 not listed above	10,226	1,840,578,337	1,975,193,044	7.3%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,070</u>	<u>31,911,972,547</u>	<u>36,993,212,391</u>	<u>15.9%</u>
FOOD PRODUCTS	311	718	2,380,201,414	2,716,349,124	14.1%
MILLING OF GRAINS	3112	16	131,443,910	157,653,239	19.9%
FRUITS & VEGETABLES	3114	49	322,266,041	345,744,717	7.3%
DAIRY PRODUCTS	3115	16	26,105,819	34,020,641	30.3%
MEAT PRODUCTS	3116	75	481,413,153	544,210,496	13.0%
SEAFOOD PRODUCTS	3117	51	599,024,013	635,985,997	6.2%
BAKERY PRODUCTS	3118	326	394,673,560	437,387,030	10.8%
OTHER FOOD ITEMS	3111, 3113, 3119	185	425,274,918	561,347,004	32.0%
BEVERAGES	312	475	614,211,007	667,912,927	8.7%
TEXTILES	313,314	247	226,160,786	201,798,494	-10.8%
APPAREL	315	116	53,224,399	62,566,570	17.6%
LEATHER & ALLIED PRODUCTS	316	26	11,604,344	10,886,273	-6.2%
LUMBER & WOOD PRODUCTS	321	440	1,738,328,401	1,872,496,651	7.7%
SAWMILLS	3211	77	590,195,533	686,738,185	16.4%
PLYWOOD & TRUSSES	3212	54	231,516,825	259,842,515	12.2%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	309	916,616,043	925,915,951	1.0%
PAPER PRODUCTS	322	101	1,740,298,919	1,666,143,981	-4.3%
PULP & PAPER MILLS	3221	32	1,156,791,533	1,103,708,975	-4.6%
OTHER PAPER PRODUCTS	3222	69	583,507,386	562,435,006	-3.6%
COMMERCIAL PRINTING	323	635	265,063,093	281,479,747	6.2%
PETROLEUM & COAL PRODUCTS	324	29	5,326,308,382	8,127,871,203	52.6%
PETROLEUM REFINING	32411	14	5,145,710,264	7,992,965,098	55.3%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	15	180,598,118	134,906,105	-25.3%
CHEMICALS	325	263	940,033,807	1,131,358,021	20.4%
CHEMICALS	3251	38	242,964,973	278,647,943	14.7%
PESTICIDES & FERTILIZERS	3253	36	66,848,605	126,630,143	89.4%
PHARMACEUTICALS	3254	41	183,300,894	220,769,924	20.4%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	148	446,919,335	505,310,011	13.1%
PLASTICS & RUBBER PRODUCTS	326	210	591,215,941	572,533,045	-3.2%
NONMETALLIC MINERALS	327	267	763,852,658	830,007,040	8.7%
PRIMARY METALS	331	130	1,002,098,247	894,324,192	-10.8%
IRON & STEEL MILLS	3311, 3312	58	279,404,141	338,962,736	21.3%
ALUMINUM SMELTING	3313	18	482,807,895	312,680,301	-35.2%

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OTHER NONFERROUS METALS	3314	12	33,704,161	41,204,306	22.3%
FOUNDRIES	3315	42	206,182,050	201,476,849	-2.3%
FABRICATED METAL PRODUCTS	332	998	1,085,866,240	1,319,732,618	21.5%
MACHINERY	333	631	1,113,490,692	1,412,472,641	26.9%
FARM & CONSTRUCTION IMPLEMENTS	3331	68	113,982,757	155,825,322	36.7%
INDUSTRIAL MACHINERY	3332	122	216,118,968	281,730,310	30.4%
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	441	783,388,967	974,917,009	24.5%
COMPUTERS & ELECTRONICS	334	488	2,242,715,278	2,318,641,027	3.4%
COMPUTER HARDWARE	3341	41	101,554,972	119,940,509	18.1%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	58	97,788,691	83,971,292	-14.1%
AUDIO & VIDEO EQUIPMENT	3343	21	36,920,777	45,811,823	24.1%
SEMICONDUCTORS	3344	73	648,006,464	668,654,610	3.2%
INSTRUMENTS	3345	199	1,267,623,145	1,308,056,850	3.2%
SOFTWARE REPRODUCTION	334611	81	86,949,025	87,564,873	0.7%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	15	3,872,204	4,641,070	19.9%
ELECTRICAL EQUIPMENT & APPLIANCES	335	145	436,766,976	545,434,451	24.9%
LIGHTING EQUIPMENT	3351	37	74,598,105	79,846,869	7.0%
HOUSEHOLD APPLIANCES	3352	14	54,468,517	73,927,503	35.7%
OTHER ELECTRIC EQUIPMENT	3353, 3359	94	307,700,354	391,660,079	27.3%
TRANSPORTATION EQUIPMENT	336	486	10,311,483,143	11,121,437,118	7.9%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	119	209,854,172	436,919,671	108.2%
AIRCRAFT, AEROSPACE & PARTS	3364	117	9,744,934,370	10,259,579,879	5.3%
SHIPS & BOATS	3366	212	323,179,326	380,253,375	17.7%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	38	33,515,275	44,684,193	33.3%
FURNITURE & RELATED PRODUCTS	337	601	335,734,081	302,275,347	-10.0%
OTHER MANUFACTURING	339	1,064	733,314,739	937,491,921	27.8%
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>13,229</u>	<u>29,252,247,421</u>	<u>32,004,549,697</u>	<u>9.4%</u>
DURABLE GOODS	423	7,431	13,409,333,909	14,557,961,504	8.6%
MOTOR VEHICLES & PARTS	4231	556	1,522,355,756	1,646,058,699	8.1%
FURNITURE & HOME FURNISHINGS	4232	411	312,903,161	299,028,284	-4.4%
LUMBER & CONSTRUCTION MATERIALS	4233	658	1,319,932,675	1,360,241,583	3.1%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,394	2,598,870,718	2,864,861,500	10.2%
ELECTRICAL EQUIPMENT	4236	967	1,804,454,909	2,307,851,055	27.9%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	493	722,071,253	747,651,941	3.5%
MACHINERY & EQUIPMENT	4238	1,673	2,473,346,712	2,963,736,104	19.8%
OTHER DURABLE GOODS	4235, 4239	1,279	2,655,398,725	2,368,532,338	-10.8%
NONDURABLE GOODS:	424	5,460	15,436,975,991	17,102,920,087	10.8%
PAPER & PAPER PRODUCTS	4241	275	499,751,425	550,925,011	10.2%
DRUGS & SUNDRIES	4242	297	1,661,439,231	1,820,712,776	9.6%
APPAREL	4243	375	782,838,298	888,316,903	13.5%
FOOD PRODUCTS	4244	1,587	6,327,101,068	7,037,130,208	11.2%
FARM PRODUCTS	4245	78	204,306,123	229,509,664	12.3%
CHEMICALS & PLASTICS	4246	373	699,765,602	747,563,771	6.8%
PETROLEUM PRODUCTS	4247	138	2,358,249,264	2,622,135,852	11.2%
OTHER NONDURABLE GOODS	4248, 4249	2,337	2,903,524,980	3,206,625,902	10.4%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	338	405,899,352	343,668,106	-15.3%
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,078</u>	<u>29,316,773,150</u>	<u>28,044,168,732</u>	<u>-4.3%</u>
MOTOR VEHICLES & PARTS	441	2,808	4,335,380,758	4,585,724,661	5.8%
NEW & USED AUTO DEALERS	4411	1,276	3,308,093,289	3,477,451,984	5.1%
RV, BOAT, MOTORCYCLE DEALERS	4412	550	380,141,707	392,494,025	3.3%
AUTOMOTIVE PARTS & TIRES	4413	982	647,145,762	715,778,652	10.6%
FURNITURE & HOME FURNISHINGS	442	1,276	642,664,277	653,868,639	1.7%
ELECTRONICS & APPLIANCES	443	1,793	1,363,569,875	1,301,298,735	-4.6%
HOUSEHOLD APPLIANCES	443111	209	103,767,237	95,721,671	-7.8%
RADIO, TV & OTHER ELECTRONICS	443112	418	407,190,771	393,848,758	-3.3%
COMPUTERS & SOFTWARE	44312	1,142	839,649,194	797,110,950	-5.1%
CAMERAS & PHOTO SUPPLY	44313	24	12,962,673	14,617,356	12.8%

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BLDG. MATERIALS, GARDEN SUPPLIES	444	2,017	1,688,363,506	1,750,348,984	3.7%
BUILDING MATERIALS	4441	1,350	1,500,376,471	1,540,106,469	2.7%
LAWN & GARDEN SUPPLIES	4442	667	187,987,035	210,242,515	11.8%
FOOD & BEVERAGES (OFF-PREMISES)	445	3,173	3,582,302,082	3,773,827,164	5.4%
GROCERY & CONVENIENCE STORES	4451	1,983	3,270,213,112	3,477,756,890	6.4%
OTHER FOOD STORES/SPECIALTY FOODS	4452	789	274,593,283	257,182,443	-6.3%
BEER, WINE AND LIQUOR STORES	4453	401	37,495,687	38,887,831	3.7%
DRUG STORES & PERSONAL CARE STORES	446	1,347	1,326,656,839	1,407,197,730	6.1%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,544	2,755,077,339	3,417,263,699	24.0%
APPAREL & ACCESSORIES	448	2,053	1,267,474,417	1,254,535,207	-1.0%
CLOTHING STORES	4481	1,360	981,317,654	1,011,317,738	3.1%
SHOE STORES	4482	149	104,852,574	111,002,618	5.9%
JEWELRY & LUGGAGE STORES	4483	544	181,304,189	132,214,851	-27.1%
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,915	736,092,462	790,788,254	7.4%
SPORTING GOODS	45111	911	425,086,381	466,075,672	9.6%
HOBBY & TOY STORES	45112	228	78,642,989	89,303,399	13.6%
SEWING SUPPLIES	45113	138	35,195,891	35,327,360	0.4%
MUSICAL INSTRUMENTS	45114	148	36,710,446	37,120,300	1.1%
BOOK, PERIODICAL & MUSIC STORES	45121	357	122,030,728	123,000,277	0.8%
TAPES & CDs	45122	133	38,426,027	39,961,246	4.0%
DEPARTMENT STORES	4521	21	833,212,327	841,681,921	1.0%
GENERAL MERCHANDISE STORES	4529	221	4,305,682,298	4,687,771,723	8.9%
E-COMMERCE & MAIL ORDER	4541	937	3,746,380,447	773,790,171	-79.4%
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,973	2,733,916,523	2,806,071,844	2.6%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,369</u>	<u>2,554,681,456</u>	<u>2,591,389,591</u>	<u>1.4%</u>
AIR TRANSPORTATION	481	60	28,337,472	29,463,655	4.0%
RAILROADS	482	8	34,190,178	36,939,490	8.0%
WATER TRANSPORTATION	483	47	126,472,269	138,772,907	9.7%
TRUCK TRANSPORTATION	484	2,322	1,161,929,433	1,074,330,808	-7.5%
TRANSIT & GROUND PASSENGER TRANSPORT	485	291	144,499,027	157,620,487	9.1%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	1,641	1,059,253,077	1,154,262,244	9.0%
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>202</u>	<u>170,401,475</u>	<u>184,443,746</u>	<u>8.2%</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,969</u>	<u>3,943,079,334</u>	<u>4,031,532,341</u>	<u>2.2%</u>
PUBLISHING (EXCEPT INTERNET)	511	698	674,476,643	763,757,984	13.2%
NEWSPAPERS	51111	118	152,520,802	144,003,326	-5.6%
BOOKS & PERIODICALS	51112, 51113	283	125,829,320	109,928,287	-12.6%
SOFTWARE	5112	216	353,147,672	471,749,099	33.6%
OTHER PUBLISHERS	51114, 51119	81	42,978,849	38,077,272	-11.4%
MOTION PICTURE PRODUCTION	512	593	165,895,794	181,239,176	9.3%
RADIO & TV BROADCASTING, CABLE TV	515	124	271,611,115	279,742,715	3.0%
TELEPHONE & TELECOMMUNICATIONS	517	616	2,310,322,163	2,297,178,479	-0.6%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	728	356,480,777	387,437,732	8.7%
OTHER INFORMATION SERVICES	519	210	164,292,842	122,176,255	-25.6%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,218</u>	<u>7,696,535,438</u>	<u>7,299,516,534</u>	<u>-5.2%</u>
BANKS & CREDIT UNIONS	522	1,367	3,108,438,258	3,182,570,320	2.4%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,322	1,212,421,153	899,279,519	-25.8%
INSURANCE AGENTS & BROKERS	524	2,338	1,446,730,564	1,257,182,583	-13.1%
REAL ESTATE AGENTS & BROKERS	531	3,386	891,856,379	811,313,201	-9.0%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,699	997,932,161	1,082,120,150	8.4%
LESSORS OF NONFINANCIAL INTANGIBLES	533	106	39,156,923	67,050,761	71.2%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>88,157</u>	<u>28,442,924,758</u>	<u>29,824,604,723</u>	<u>4.9%</u>
LEGAL SERVICES	5411	4,527	995,887,785	1,021,691,534	2.6%
ACCOUNTING SERVICES	5412	2,517	396,128,134	630,857,882	59.3%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	5,028	2,480,045,879	2,148,450,176	-13.4%
COMPUTER SYSTEM DESIGN SERVICES	5415	3,472	2,061,683,933	2,277,217,735	10.5%
CONSULTING SERVICES	5416	5,681	1,760,935,270	1,780,642,163	1.1%
ADVERTISING & PUBLIC RELATIONS	5418	909	358,213,083	345,853,363	-3.5%

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OTHER PROFESSIONAL SERVICES	5417, 5419	3,628	1,306,700,494	1,438,072,509	10.1%
MANAGEMENT SERVICES	55	250	85,496,993	78,226,847	-8.5%
ADMINISTRATIVE & SUPPORT SERVICES	561	12,468	2,941,916,661	3,255,844,391	10.7%
EMPLOYMENT SERVICES	5613	833	414,684,313	538,014,100	29.7%
TRAVEL SERVICES	5615	293	163,273,431	170,639,421	4.5%
INVESTIGATION & SECURITY SERVICES	5616	607	201,551,022	224,791,201	11.5%
BUILDING SERVICES & JANITORIAL	5617	3,496	1,578,778,501	1,711,677,547	8.4%
OTHER	5611, 5612, 5614, 5619	7,239	583,629,394	610,722,122	4.6%
WASTE TREATMENT/ COLLECTION	562	458	845,504,362	866,846,120	2.5%
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	1,985	495,063,493	511,407,359	3.3%
HEALTH SERVICES	62	13,440	8,196,541,637	8,618,345,614	5.1%
PHYSICIANS	6211	3,098	1,813,385,543	1,917,749,094	5.8%
DENTISTS	6212	3,221	747,762,718	750,617,475	0.4%
OTHER PRACTITIONERS	6213	4,551	605,600,393	605,802,877	0.0%
HOSPITALS	622	91	2,970,340,615	3,156,447,364	6.3%
NURSING & RETIREMENT HOMES	623	475	477,946,732	502,272,284	5.1%
SOCIAL SERVICES & DAY CARE	624	997	199,760,806	214,729,831	7.5%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,007	1,381,744,830	1,470,726,689	6.4%
ARTS, ENTERTAINMENT, & RECREATION	71	2,905	758,582,498	741,529,590	-2.3%
PERFORMING ARTS, SPECTATOR SPORTS	711	991	344,564,279	313,935,270	-8.9%
MUSEUMS, HISTORICAL SITES, ETC.	712	65	25,810,813	25,452,178	-1.4%
AMUSEMENT, GAMBLING, RECREATION	713	1,849	388,207,406	402,142,142	3.6%
ACCOMMODATIONS	721	2,016	766,210,454	834,017,611	8.9%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	11,909	2,952,154,714	3,221,241,674	9.1%
DRINKING PLACES	7224	1,298	213,713,612	223,473,779	4.6%
AUTO REPAIR & SERVICES	8111	4,977	604,026,602	632,025,312	4.6%
OTHER REPAIR SERVICES	8112, 8113, 8114	3,315	325,907,783	347,363,029	6.6%
PERSONAL SERVICES	812	6,430	717,632,234	665,212,554	-7.3%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	3,956	202,692,193	220,042,562	8.6%
LAUNDRY & DRY CLEANING	8123	814	93,798,784	97,005,602	3.4%
OTHER PERSONAL SERVICES	8122, 8129	1,660	421,141,257	348,164,390	-17.3%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	758	118,109,483	118,028,157	-0.1%
PUBLIC ADMINISTRATION, OTHER	92.00	186	62,469,654	68,257,324	9.3%
TOTAL ALL INDUSTRIES		191,950	\$145,926,884,480	\$154,098,876,362	5.6%

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
3RD QUARTER, 2011 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$97,598	\$4,520	\$93,078	0.004840	\$450
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,374,354	73,387	1,300,967	0.001380	1,795
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	976,945	88,045	888,900	0.002750	2,444
4	Insurance Agents/Brokers	14	460,068	26,358	433,710	0.004840	2,099
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,011,350	80,957	930,393	0.001380	1,284
6	Processing for Hire/Printing and Publishing	10	516,007	54,812	461,195	0.004840	2,232
7	Manufacturing	7	7,148,302	236,036	6,912,266	0.004840	33,455
8	Royalties; Child Care	80	357,010	49,918	307,092	0.004840	1,486
9	Wholesaling	3	48,079,785	15,240,768	32,839,016	0.004840	158,941
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,697,492	206,239	1,491,252	0.004840	7,218
11	Public or Nonprofit Hospitals	55	2,349,366	471,239	1,878,128	0.015000	28,172
12	For Profit Hospitals, Scientific R&D	135	561,579	340,906	220,673	0.015000	3,310
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	1,131,283	399	1,130,884	0.004710	5,326
14	Service & Other Activities	4	23,569,265	4,447,350	19,121,915	0.018000	344,194
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	117,741	42,098	75,643	0.019300	1,460
16	Retailing of Interstate Transportation Equip.	19	370,629	96,599	274,031	0.004840	1,326
17	Retailing	2	44,970,215	6,507,086	38,463,129	0.004710	181,161
18	Non-Mfg Aerospace Product Development	188	64,820	54	64,766	0.009000	583
19	FAR Part 145 Repair Stations	189	55,636	1,101	54,535	0.002904	158
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Mfg. of Commercial Airplanes or Components	195	465,447	2,973	462,474	0.002904	1,343
23	Whlse of Commercial Airplanes or Components	196	3,106,812	773,833	2,332,979	0.002904	6,775
24	Retailing of Commercial Airplanes or Components	197	6,860,022	391,820	6,468,202	0.002904	18,784
25	Parimutuel Wagering	193	D	D	D	0.001300	D
26	Processing for Hire Timber Products	300	189,712	2	189,711	0.003424	650
27	Extracting Timber, Extracting for Hire Timber	301	114,807	3,650	111,157	0.003424	381
28	Manufacturing of Timber or Wood Products	302	1,125,002	97,150	1,027,852	0.003424	3,519
29	Wholesaling of Timber or Wood Products	303	1,960,853	1,112,786	848,067	0.003424	2,904
30	Sale of Standing Timber	304	4,495	0	4,495	0.003424	15
31	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			148,736,596	30,350,084	118,386,512		811,468

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
32	Retail Sales Tax	1	\$46,010,766	\$20,826,611	\$27,293,863	0.065000	\$1,774,101
33	Use Tax	5	1,197,247	0	1,197,247	0.065000	77,821
TOTAL STATE SALES/USE TAX			47,208,013	20,826,611	28,491,110		1,851,922

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
34	Water Distribution	60	\$307,772	\$24,343	\$283,428	0.050290	\$14,254
35	Sewer Collection	61	139,358	65,016	74,341	0.038520	2,864
36	Power	49	1,654,704	314,918	1,339,786	0.038730	51,890
37	Gas Dist., Telegraph	26	185,852	3,584	182,268	0.038520	7,021
38	Motor Transportation, Railroad, Railroad Car	8	1,059,353	706,451	352,902	0.019260	6,797
39	Urban Transportation/Vessels Under 65 Feet	12	177,935	57,097	120,838	0.006420	776
40	Other Public Service	13	192,891	134,532	58,359	0.019260	1,124
TOTAL PUBLIC UTILITY TAXES			3,717,865	1,305,942	2,411,923		84,725

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
41	Motor Vehicle Sales/Leases	120	\$1,987,269	\$0	\$1,987,269	0.003000	\$5,962
42	Litter Tax	36	15,955,578	0	15,955,578	0.000150	2,393
43	Tobacco Products	20	8,559	0	8,559	0.950000	8,131
44	Refuse Collection	64	350,789	103,873	246,916	0.036000	8,889
45	Petroleum Products Tax	57	0	0	0	0.036000	0
46	Hazardous Substance	65	8,201,510	354,100	7,847,410	0.007000	54,932
47	IMR	79	33,554	0	33,554	0.060000	2,013
48	Solid Fuel Burning Device Fee	59	Devices	0	2	\$ 30.00/Device	49
49	Syrup Tax	54	Gallons	0	2,897	\$ 1.00/Gal	2,897
50	Tire Fee	73	Tires	0	991	\$.90/Tire	892
51	Cigar Tax (\$0.67 or more)	194	Cigars	0	492	\$.65/Cigar	320
52	Little Cigar Tax	198	7,132	0	7,132	0.151250	1,079
53	Moist Snuff (1.2 oz. or less)	162	4,937	0	4,937	2.526000	12,471
54	Moist Snuff (more than 1.2 oz.)	163	39	0	39	2.105000	83
55	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	9,237	\$1.08-1.28/Line	7,317
56	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	14,943	\$0.75-0.95/Line	16,048
57	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	1,386	\$0.25-0.95/Line	1,489
TOTAL OTHER TAXES							124,965

TOTAL STATE TAXES \$2,873,080**

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 3, 2010 to Quarter 3, 2011
(Dollars in Thousands)

County	3rd Quarter, 2010	3rd Quarter, 2011	Percent Change
Adams	\$53,994	\$66,649	23.4%
Asotin	\$66,417	\$65,587	-1.2%
Benton	\$704,687	\$754,695	7.1%
Chelan	\$368,764	\$369,803	0.3%
Clallam	\$258,022	\$256,720	-0.5%
Clark	\$1,054,784	\$1,103,430	4.6%
Columbia	\$10,801	\$14,926	38.2%
Cowlitz	\$351,927	\$316,059	-10.2%
Douglas	\$122,105	\$143,489	17.5%
Ferry	\$15,307	\$16,555	8.2%
Franklin	\$244,746	\$264,289	8.0%
Garfield	\$7,484	\$38,464	414.0%
Grant	\$319,423	\$408,114	27.8%
Grays Harbor	\$227,141	\$261,069	14.9%
Island	\$187,142	\$189,166	1.1%
Jefferson	\$91,089	\$96,185	5.6%
King	\$10,057,336	\$10,535,483	4.8%
Kitsap	\$787,242	\$784,534	-0.3%
Kittitas	\$172,754	\$179,128	3.7%
Klickitat	\$68,043	\$60,211	-11.5%
Lewis	\$252,581	\$276,352	9.4%
Lincoln	\$26,213	\$33,986	29.7%
Mason	\$134,958	\$135,200	0.2%
Okanogan	\$136,460	\$142,768	4.6%
Pacific	\$59,265	\$59,584	0.5%
Pend Oreille	\$30,650	\$36,616	19.5%
Pierce	\$2,800,847	\$2,709,527	-3.3%
San Juan	\$115,747	\$113,902	-1.6%
Skagit	\$526,328	\$569,222	8.2%
Skamania	\$24,162	\$33,352	38.0%
Snohomish	\$2,525,716	\$2,532,504	0.3%
Spokane	\$1,784,270	\$1,823,420	2.2%
Stevens	\$96,875	\$97,650	0.8%
Thurston	\$1,003,593	\$952,237	-5.1%
Wahkiakum	\$5,608	\$9,030	61.0%
Walla Walla	\$169,433	\$182,320	7.6%
Whatcom	\$766,414	\$797,712	4.1%
Whitman	\$126,853	\$145,456	14.7%
Yakima	\$714,192	\$736,746	3.2%
Total	\$26,469,373	\$27,312,138	3.2%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	910	\$20,773,626	862	\$39,316,740
MOTOR VEHICLES & PARTS	441	53	3,829,780	50	3,047,672
NEW & USED AUTO DEALERS	4411	12	1,197,615	11	916,817
RV, BOAT, MOTORCYCLE DEALERS	4412	10	5,098	15	1,063,232
AUTOMOTIVE PARTS & TIRE	4413	31	2,627,067	24	1,067,624
FURNITURE & HOME FURNISHING	442	29	195,320	23	433,957
ELECTRONICS & APPLIANCES	443	73	765,795	70	405,637
APPLIANCES, TV & OTHER ELECTRONICS	44311	31	392,771	25	198,508
COMPUTERS & SOFTWARE	44312	41	372,827	44	207,078
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	2,307,416	48	2,088,848
BUILDING MATERIALS	4441	54	1,722,330	36	1,907,571
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	585,086	12	181,277
FOOD & BEVERAGE STORES	445	15	1,042,654	16	2,214,198
GROCERY & CONVENIENCE STORES	4451	9	1,022,571	5	2,119,757
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	20,083	11	94,441
DRUG/HEALTH STORES	446	54	127,508	62	793,649
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,977,725	4	64,817
APPAREL & ACCESSORIES	448	72	121,272	77	215,939
CLOTHING & SHOE STORES	4481, 4482	67	114,461	69	112,938
JEWELRY & LUGGAGE STORES	4483	5	6,811	8	103,000
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	1,009,611	84	857,297
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	190,673	56	694,288
BOOK/PERIODICAL/MUSIC STORE	4512	27	818,938	28	163,008
GENERAL MERCHANDISE STORES	452	13	5,582,598	15	27,280,908
DEPARTMENT STORES	4521	4	93,323	4	103,936
GENERAL MERCHANDISE STORES	4529	9	5,489,275	11	27,176,971
E-COMMERCE & MAIL ORDER	4541	112	545,648	126	528,111
MISCELLANEOUS RETAILERS	453, 4542, 4543	332	2,268,299	287	1,385,709
AGRICULTURE, FORESTRY, FISHING	11	9	589,732	3	5,461
MINING	21	D	D	D	D
UTILITIES	22	5	139,178	D	D
CONSTRUCTION	23	343	19,104,125	222	6,341,066
CONSTRUCTION OF BUILDINGS	236	67	9,059,097	49	2,840,996
HEAVY CONSTRUCTION & HIGHWAYS	237	21	2,656,973	11	536,177
SPECIAL TRADE CONTRACTORS	238	255	7,388,055	162	2,963,893
MANUFACTURING	31-33	152	2,247,369	131	974,530
WHOLESALE TRADE	42	595	9,417,443	525	4,128,565
DURABLE GOODS	423	409	7,419,226	369	2,619,249
NONDURABLE GOODS	424	179	1,986,642	151	1,503,607
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	11,575	5	5,710
TRANSPORTATION & WAREHOUSING	48-49	13	173,945	9	195,166
INFORMATION	51	158	2,512,871	139	2,381,967
FINANCE, INSURANCE	52	34	268,849	35	162,125
REAL ESTATE, RENTAL/LEASING	53	97	1,453,130	80	1,596,714
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	127	1,311,064	115	522,299
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	161	611,234	142	1,318,244
ARTS, ENTERTAINMENT & RECREATION	71	10	172,158	10	506,144
ACCOMMODATIONS & FOOD SERVICES	72	55	5,756,987	46	6,974,241
ACCOMMODATIONS	721	8	1,060,761	9	1,715,547
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	47	4,696,226	37	5,258,693
OTHER SERVICES	81	108	2,027,395	76	1,140,465
REPAIR & MAINTENANCE	811	80	1,707,658	45	727,808
PERSONAL SERVICE	812	23	263,655	26	282,411
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	56,081	5	130,246
PUBLIC ADMINISTRATION, OTHER	92.00	5	15,945	D	D
TOTAL ALL INDUSTRIES		2,784	\$66,648,906	2,399	\$65,587,164

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	2,683	\$370,897,692	2,059	\$153,765,136
MOTOR VEHICLES & PARTS	441	196	76,296,455	135	36,036,120
NEW & USED AUTO DEALERS	4411	61	57,342,851	34	25,362,990
RV, BOAT, MOTORCYCLE DEALERS	4412	45	7,612,708	29	4,746,365
AUTOMOTIVE PARTS & TIRE	4413	90	11,340,896	72	5,926,765
FURNITURE & HOME FURNISHING	442	116	12,690,816	74	2,729,190
ELECTRONICS & APPLIANCES	443	247	15,990,355	173	4,480,254
APPLIANCES, TV & OTHER ELECTRONICS	44311	80	10,062,425	57	1,072,075
COMPUTERS & SOFTWARE	44312	162	5,919,239	111	3,386,892
CAMERA & PHOTO SUPPLIES	44313	5	8,691	5	21,287
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	147	34,591,814	137	19,760,353
BUILDING MATERIALS	4441	111	32,108,649	107	18,942,300
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	2,483,166	30	818,053
FOOD & BEVERAGE STORES	445	93	21,389,590	77	14,701,627
GROCERY & CONVENIENCE STORES	4451	37	19,214,228	30	13,400,879
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	2,175,361	47	1,300,748
DRUG/HEALTH STORES	446	187	10,284,406	134	2,954,675
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	15,167,939	33	6,424,085
APPAREL & ACCESSORIES	448	193	27,998,183	153	6,111,176
CLOTHING & SHOE STORES	4481, 4482	158	25,043,275	129	5,396,336
JEWELRY & LUGGAGE STORES	4483	35	2,954,908	24	714,840
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	206	16,694,180	172	6,736,262
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	139	13,588,379	114	5,429,081
BOOK/PERIODICAL/MUSIC STORE	4512	67	3,105,801	58	1,307,181
GENERAL MERCHANDISE STORES	452	24	100,874,163	22	30,963,880
DEPARTMENT STORES	4521	9	31,836,921	5	8,364,719
GENERAL MERCHANDISE STORES	4529	15	69,037,242	17	22,599,162
E-COMMERCE & MAIL ORDER	4541	242	6,128,239	178	2,443,947
MISCELLANEOUS RETAILERS	453, 4542, 4543	993	32,791,553	771	20,423,566
AGRICULTURE, FORESTRY, FISHING	11	24	729,290	28	554,102
MINING	21	6	541,119	7	326,603
UTILITIES	22	15	826,859	12	1,342,965
CONSTRUCTION	23	1,362	122,758,713	933	50,961,864
CONSTRUCTION OF BUILDINGS	236	360	64,848,652	283	22,695,294
HEAVY CONSTRUCTION & HIGHWAYS	237	68	6,625,024	44	7,019,937
SPECIAL TRADE CONTRACTORS	238	934	51,285,037	606	21,246,633
MANUFACTURING	31-33	612	15,539,450	456	12,151,448
WHOLESALE TRADE	42	1,658	54,370,455	1,312	33,232,004
DURABLE GOODS	423	1,168	41,895,279	941	25,171,614
NONDURABLE GOODS	424	473	12,324,792	355	7,942,707
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	150,384	16	117,683
TRANSPORTATION & WAREHOUSING	48-49	43	957,995	32	1,502,931
INFORMATION	51	360	29,657,528	294	11,788,720
FINANCE, INSURANCE	52	105	4,033,553	77	2,406,927
REAL ESTATE, RENTAL/LEASING	53	311	16,260,421	229	8,806,310
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	475	12,165,397	354	6,473,391
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	639	15,941,231	480	7,614,911
ARTS, ENTERTAINMENT & RECREATION	71	76	7,016,934	70	3,817,037
ACCOMMODATIONS & FOOD SERVICES	72	362	80,584,087	361	64,790,437
ACCOMMODATIONS	721	39	13,263,899	140	31,871,061
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	323	67,320,188	221	32,919,376
OTHER SERVICES	81	463	22,404,335	334	10,137,612
REPAIR & MAINTENANCE	811	308	17,829,384	227	7,488,022
PERSONAL SERVICE	812	126	4,062,247	76	1,606,665
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	512,704	31	1,042,925
PUBLIC ADMINISTRATION, OTHER	92.00	8	9,976	8	130,368
TOTAL ALL INDUSTRIES		9,202	\$754,695,035	7,046	\$369,802,764

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	1,854	\$120,852,893	3,395	\$499,886,307
MOTOR VEHICLES & PARTS	441	115	18,546,864	210	86,276,292
NEW & USED AUTO DEALERS	4411	29	13,667,340	59	64,032,189
RV, BOAT, MOTORCYCLE DEALERS	4412	21	91,938	41	4,344,670
AUTOMOTIVE PARTS & TIRE	4413	65	4,787,586	110	17,899,433
FURNITURE & HOME FURNISHING	442	83	3,515,038	146	15,972,060
ELECTRONICS & APPLIANCES	443	158	3,661,207	329	16,650,418
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	2,261,278	88	5,975,152
COMPUTERS & SOFTWARE	44312	102	1,389,906	236	10,605,445
CAMERA & PHOTO SUPPLIES	44313	6	10,023	5	69,821
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	130	17,513,591	223	56,104,650
BUILDING MATERIALS	4441	94	15,489,818	168	50,170,915
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	2,023,773	55	5,933,734
FOOD & BEVERAGE STORES	445	56	13,104,777	157	44,252,294
GROCERY & CONVENIENCE STORES	4451	26	12,612,532	75	41,509,276
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	492,245	82	2,743,018
DRUG/HEALTH STORES	446	106	3,738,260	188	14,158,338
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	8,297,982	102	21,296,671
APPAREL & ACCESSORIES	448	129	1,992,201	215	26,729,271
CLOTHING & SHOE STORES	4481, 4482	111	1,755,739	179	24,672,569
JEWELRY & LUGGAGE STORES	4483	18	236,462	36	2,056,701
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	156	3,590,571	246	17,705,799
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	100	2,888,772	171	12,145,871
BOOK/PERIODICAL/MUSIC STORE	4512	56	701,799	75	5,559,928
GENERAL MERCHANDISE STORES	452	29	33,687,707	31	134,598,985
DEPARTMENT STORES	4521	5	3,264,440	8	32,690,039
GENERAL MERCHANDISE STORES	4529	24	30,423,267	23	101,908,946
E-COMMERCE & MAIL ORDER	4541	184	2,276,675	276	11,063,205
MISCELLANEOUS RETAILERS	453, 4542, 4543	685	10,928,020	1,272	55,078,326
AGRICULTURE, FORESTRY, FISHING	11	29	1,280,941	35	6,758,789
MINING	21	6	309,822	12	744,082
UTILITIES	22	10	63,866	14	1,604,263
CONSTRUCTION	23	735	39,753,341	2,377	180,471,028
CONSTRUCTION OF BUILDINGS	236	224	22,850,205	633	83,812,919
HEAVY CONSTRUCTION & HIGHWAYS	237	33	940,611	80	19,112,884
SPECIAL TRADE CONTRACTORS	238	478	15,962,525	1,664	77,545,225
MANUFACTURING	31-33	403	4,454,905	842	14,328,614
WHOLESALE TRADE	42	1,139	15,843,448	2,016	70,910,627
DURABLE GOODS	423	811	11,733,392	1,414	54,698,754
NONDURABLE GOODS	424	319	4,035,596	578	16,054,525
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	74,460	24	157,348
TRANSPORTATION & WAREHOUSING	48-49	36	871,394	100	4,694,566
INFORMATION	51	259	10,312,009	450	68,393,270
FINANCE, INSURANCE	52	74	921,526	127	7,093,906
REAL ESTATE, RENTAL/LEASING	53	167	3,236,201	361	23,622,580
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	281	3,452,927	650	17,894,318
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	431	4,585,160	1,104	31,375,098
ARTS, ENTERTAINMENT & RECREATION	71	53	2,490,727	119	11,848,224
ACCOMMODATIONS & FOOD SERVICES	72	295	38,348,114	658	126,461,860
ACCOMMODATIONS	721	99	13,427,220	44	15,520,585
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	196	24,920,894	614	110,941,275
OTHER SERVICES	81	342	9,915,894	900	37,116,676
REPAIR & MAINTENANCE	811	226	8,562,682	580	29,774,732
PERSONAL SERVICE	812	88	1,063,483	274	6,861,775
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	289,728	46	480,169
PUBLIC ADMINISTRATION, OTHER	92.00	6	26,532	9	225,797
TOTAL ALL INDUSTRIES		6,120	\$256,719,699	13,169	\$1,103,430,006

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	458	\$5,403,857	1,922	\$154,795,398
MOTOR VEHICLES & PARTS	441	17	155,709	128	40,458,058
NEW & USED AUTO DEALERS	4411	3	28,685	36	30,420,623
RV, BOAT, MOTORCYCLE DEALERS	4412	4	16,456	23	3,035,999
AUTOMOTIVE PARTS & TIRE	4413	10	110,569	69	7,001,437
FURNITURE & HOME FURNISHING	442	14	98,003	70	3,801,705
ELECTRONICS & APPLIANCES	443	33	139,548	159	2,870,470
APPLIANCES, TV & OTHER ELECTRONICS	44311	14	33,124	52	1,158,775
COMPUTERS & SOFTWARE	44312	19	106,424	103	1,701,378
CAMERA & PHOTO SUPPLIES	44313	0	0	4	10,317
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	777,544	153	18,902,352
BUILDING MATERIALS	4441	21	607,746	112	17,233,618
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	169,798	41	1,668,735
FOOD & BEVERAGE STORES	445	5	718,561	58	13,257,038
GROCERY & CONVENIENCE STORES	4451	4	716,486	32	12,800,570
OTHER FOOD & BEVERAGE STORES	4452, 4453	D	D	26	456,468
DRUG/HEALTH STORES	446	23	66,845	120	4,025,979
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	217,280	49	14,253,353
APPAREL & ACCESSORIES	448	47	26,176	114	2,569,339
CLOTHING & SHOE STORES	4481, 4482	45	25,894	100	1,694,664
JEWELRY & LUGGAGE STORES	4483	D	D	14	874,676
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	173,118	139	3,327,200
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	126,736	95	2,733,032
BOOK/PERIODICAL/MUSIC STORE	4512	19	46,382	44	594,169
GENERAL MERCHANDISE STORES	452	8	46,355	23	34,853,082
DEPARTMENT STORES	4521	4	33,439	8	11,450,733
GENERAL MERCHANDISE STORES	4529	4	12,916	15	23,402,349
E-COMMERCE & MAIL ORDER	4541	77	120,143	183	2,203,080
MISCELLANEOUS RETAILERS	453, 4542, 4543	153	2,864,574	726	14,273,740
AGRICULTURE, FORESTRY, FISHING	11	0	0	30	1,019,198
MINING	21	3	15,699	9	554,480
UTILITIES	22	D	D	10	80,049
CONSTRUCTION	23	129	2,357,224	1,072	49,516,469
CONSTRUCTION OF BUILDINGS	236	29	500,149	229	16,308,376
HEAVY CONSTRUCTION & HIGHWAYS	237	13	463,334	60	13,482,401
SPECIAL TRADE CONTRACTORS	238	87	1,393,741	783	19,725,692
MANUFACTURING	31-33	47	434,474	453	6,075,712
WHOLESALE TRADE	42	262	3,454,601	1,267	21,582,216
DURABLE GOODS	423	177	2,305,051	923	17,382,295
NONDURABLE GOODS	424	82	1,146,529	331	4,147,471
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,022	13	52,450
TRANSPORTATION & WAREHOUSING	48-49	5	32,683	45	1,024,450
INFORMATION	51	89	492,128	282	15,133,978
FINANCE, INSURANCE	52	20	45,946	75	1,102,948
REAL ESTATE, RENTAL/LEASING	53	47	468,492	232	6,656,502
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	65	124,690	315	4,986,212
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	77	177,528	486	5,798,962
ARTS, ENTERTAINMENT & RECREATION	71	7	119,089	45	2,420,634
ACCOMMODATIONS & FOOD SERVICES	72	20	967,136	239	35,336,742
ACCOMMODATIONS	721	6	342,871	33	5,110,807
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	624,265	206	30,225,936
OTHER SERVICES	81	33	793,748	369	9,729,054
REPAIR & MAINTENANCE	811	16	681,236	268	7,600,240
PERSONAL SERVICE	812	16	70,224	85	1,718,156
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	16	410,658
PUBLIC ADMINISTRATION, OTHER	92.00	4	15,927	7	245,816
TOTAL ALL INDUSTRIES		1,268	\$14,926,226	6,858	\$316,058,819

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,089</u>	<u>\$71,484,042</u>	<u>557</u>	<u>\$5,534,086</u>
MOTOR VEHICLES & PARTS	441	59	15,057,799	27	1,009,572
NEW & USED AUTO DEALERS	4411	12	11,558,490	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	15	1,197,228	7	122,803
AUTOMOTIVE PARTS & TIRE	4413	32	2,302,081	18	873,499
FURNITURE & HOME FURNISHING	442	39	2,545,893	21	85,073
ELECTRONICS & APPLIANCES	443	94	3,583,251	42	124,885
APPLIANCES, TV & OTHER ELECTRONICS	44311	36	620,189	19	44,649
COMPUTERS & SOFTWARE	44312	55	2,961,325	23	80,236
CAMERA & PHOTO SUPPLIES	44313	3	1,737	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	2,798,331	42	837,258
BUILDING MATERIALS	4441	51	1,440,616	31	646,447
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,357,715	11	190,811
FOOD & BEVERAGE STORES	445	27	4,653,901	11	884,324
GROCERY & CONVENIENCE STORES	4451	11	4,248,154	7	883,502
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	405,747	4	822
DRUG/HEALTH STORES	446	67	973,645	32	89,849
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,308,105	8	1,036,914
APPAREL & ACCESSORIES	448	89	2,321,230	50	65,637
CLOTHING & SHOE STORES	4481, 4482	80	1,861,656	47	65,291
JEWELRY & LUGGAGE STORES	4483	9	459,574	3	345
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	1,754,385	48	97,642
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	1,674,947	34	80,014
BOOK/PERIODICAL/MUSIC STORE	4512	32	79,438	14	17,628
GENERAL MERCHANDISE STORES	452	20	30,114,653	6	56,006
DEPARTMENT STORES	4521	6	6,912,016	4	33,735
GENERAL MERCHANDISE STORES	4529	14	23,202,637	D	D
E-COMMERCE & MAIL ORDER	4541	139	1,016,431	92	226,664
MISCELLANEOUS RETAILERS	453, 4542, 4543	376	4,356,419	178	1,020,263
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>71,033</u>	<u>6</u>	<u>65,183</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>358,199</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>155,723</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>508</u>	<u>20,346,852</u>	<u>110</u>	<u>3,903,677</u>
CONSTRUCTION OF BUILDINGS	236	130	11,147,492	23	912,664
HEAVY CONSTRUCTION & HIGHWAYS	237	38	3,833,598	9	98,036
SPECIAL TRADE CONTRACTORS	238	340	5,365,762	78	2,892,977
<u>MANUFACTURING</u>	<u>31-33</u>	<u>187</u>	<u>1,922,146</u>	<u>68</u>	<u>642,799</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>636</u>	<u>17,417,002</u>	<u>281</u>	<u>2,249,352</u>
DURABLE GOODS	423	446	15,225,379	203	1,798,368
NONDURABLE GOODS	424	183	2,182,172	73	433,465
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	9,452	5	17,519
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>714,241</u>	<u>3</u>	<u>17,256</u>
<u>INFORMATION</u>	<u>51</u>	<u>197</u>	<u>5,034,230</u>	<u>97</u>	<u>781,559</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>396,112</u>	<u>16</u>	<u>18,094</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>121</u>	<u>2,266,625</u>	<u>38</u>	<u>489,175</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>155</u>	<u>9,004,344</u>	<u>61</u>	<u>95,344</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>236</u>	<u>1,530,025</u>	<u>74</u>	<u>154,860</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>2,093,130</u>	<u>6</u>	<u>200,230</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>72</u>	<u>8,785,462</u>	<u>27</u>	<u>1,638,612</u>
ACCOMMODATIONS	721	7	799,953	14	872,944
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	7,985,509	13	765,669
<u>OTHER SERVICES</u>	<u>81</u>	<u>130</u>	<u>2,236,465</u>	<u>41</u>	<u>390,229</u>
REPAIR & MAINTENANCE	811	87	1,585,148	30	343,853
PERSONAL SERVICE	812	35	625,871	7	33,551
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	25,446	4	12,826
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>8,750</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,428	\$143,488,954	1,394	\$16,555,123

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	1,578	\$105,218,757	306	\$2,488,175
MOTOR VEHICLES & PARTS	441	116	40,347,033	8	168,689
NEW & USED AUTO DEALERS	4411	25	22,892,108	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	16	10,040,049	3	15,314
AUTOMOTIVE PARTS & TIRE	4413	75	7,414,876	4	153,375
FURNITURE & HOME FURNISHING	442	56	2,193,511	8	21,586
ELECTRONICS & APPLIANCES	443	136	2,305,061	21	36,410
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	1,108,628	9	8,291
COMPUTERS & SOFTWARE	44312	82	1,183,898	11	27,591
CAMERA & PHOTO SUPPLIES	44313	3	12,536	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	11,589,744	22	1,362,551
BUILDING MATERIALS	4441	78	10,807,848	17	527,658
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	781,896	5	834,893
FOOD & BEVERAGE STORES	445	47	7,502,008	D	D
GROCERY & CONVENIENCE STORES	4451	22	7,101,463	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	400,544	D	D
DRUG/HEALTH STORES	446	96	3,449,527	14	83,881
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	7,060,539	D	D
APPAREL & ACCESSORIES	448	117	1,258,024	31	5,601
CLOTHING & SHOE STORES	4481, 4482	105	1,158,063	31	5,601
JEWELRY & LUGGAGE STORES	4483	12	99,961	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,638,342	23	35,288
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	498,686	12	24,596
BOOK/PERIODICAL/MUSIC STORE	4512	43	1,139,656	11	10,692
GENERAL MERCHANDISE STORES	452	18	15,715,356	6	22,414
DEPARTMENT STORES	4521	4	362,774	3	19,982
GENERAL MERCHANDISE STORES	4529	14	15,352,581	3	2,432
E-COMMERCE & MAIL ORDER	4541	160	1,335,495	59	75,911
MISCELLANEOUS RETAILERS	453, 4542, 4543	585	10,824,117	111	304,365
AGRICULTURE, FORESTRY, FISHING	11	21	1,778,243	D	D
MINING	21	3	317,443	D	D
UTILITIES	22	3	84,630	D	D
CONSTRUCTION	23	784	39,398,138	90	8,350,137
CONSTRUCTION OF BUILDINGS	236	161	14,580,791	16	1,064,801
HEAVY CONSTRUCTION & HIGHWAYS	237	46	3,186,756	4	91,699
SPECIAL TRADE CONTRACTORS	238	577	21,630,591	70	7,193,636
MANUFACTURING	31-33	300	9,152,003	44	160,244
WHOLESALE TRADE	42	1,029	37,827,124	182	25,745,774
DURABLE GOODS	423	715	31,075,503	137	25,402,231
NONDURABLE GOODS	424	301	6,627,868	43	341,034
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	123,753	D	D
TRANSPORTATION & WAREHOUSING	48-49	37	1,745,158	3	22,188
INFORMATION	51	259	10,118,066	64	292,928
FINANCE, INSURANCE	52	77	1,217,857	12	15,537
REAL ESTATE, RENTAL/LEASING	53	191	10,309,086	40	785,693
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	250	4,037,965	40	65,000
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	369	3,956,023	34	235,379
ARTS, ENTERTAINMENT & RECREATION	71	21	898,667	0	0
ACCOMMODATIONS & FOOD SERVICES	72	137	19,603,986	6	134,059
ACCOMMODATIONS	721	17	3,952,779	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	120	15,651,207	5	114,721
OTHER SERVICES	81	250	18,096,507	19	150,826
REPAIR & MAINTENANCE	811	191	16,519,553	11	132,265
PERSONAL SERVICE	812	50	1,526,740	7	18,453
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	50,214	D	D
PUBLIC ADMINISTRATION, OTHER	92.00	6	529,613	3	4,956
TOTAL ALL INDUSTRIES		5,315	\$264,289,266	847	\$38,464,234

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,815</u>	<u>\$140,780,964</u>	<u>1,747</u>	<u>\$96,520,442</u>
MOTOR VEHICLES & PARTS	441	138	24,942,904	111	18,527,383
NEW & USED AUTO DEALERS	4411	37	14,663,869	32	12,981,175
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,173,078	22	360,209
AUTOMOTIVE PARTS & TIRE	4413	71	8,105,957	57	5,185,998
FURNITURE & HOME FURNISHING	442	65	2,479,859	61	1,840,981
ELECTRONICS & APPLIANCES	443	161	15,841,729	138	1,910,192
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	1,723,628	46	736,948
COMPUTERS & SOFTWARE	44312	100	14,113,390	88	1,167,437
CAMERA & PHOTO SUPPLIES	44313	3	4,711	4	5,807
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	128	20,091,355	130	14,989,912
BUILDING MATERIALS	4441	95	14,977,281	95	13,729,923
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	5,114,073	35	1,259,989
FOOD & BEVERAGE STORES	445	59	11,180,952	85	11,973,907
GROCERY & CONVENIENCE STORES	4451	31	10,849,565	48	11,341,996
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	331,387	37	631,910
DRUG/HEALTH STORES	446	107	2,607,310	99	2,697,423
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	11,143,012	41	11,047,153
APPAREL & ACCESSORIES	448	125	2,688,486	122	1,891,266
CLOTHING & SHOE STORES	4481, 4482	111	2,293,640	103	1,524,985
JEWELRY & LUGGAGE STORES	4483	14	394,847	19	366,281
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	132	3,278,441	124	2,063,883
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	2,330,871	79	1,520,038
BOOK/PERIODICAL/MUSIC STORE	4512	44	947,569	45	543,845
GENERAL MERCHANDISE STORES	452	21	22,825,671	23	18,049,844
DEPARTMENT STORES	4521	4	332,143	5	4,236,757
GENERAL MERCHANDISE STORES	4529	17	22,493,528	18	13,813,087
E-COMMERCE & MAIL ORDER	4541	161	1,891,848	169	1,518,442
MISCELLANEOUS RETAILERS	453, 4542, 4543	676	21,809,399	644	10,010,057
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>2,272,252</u>	<u>29</u>	<u>1,003,927</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>159,407</u>	<u>8</u>	<u>596,085</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>1,421,906</u>	<u>8</u>	<u>9,301</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>849</u>	<u>90,953,016</u>	<u>706</u>	<u>67,230,545</u>
CONSTRUCTION OF BUILDINGS	236	187	56,482,138	200	19,280,944
HEAVY CONSTRUCTION & HIGHWAYS	237	55	10,749,292	43	27,515,883
SPECIAL TRADE CONTRACTORS	238	607	23,721,587	463	20,433,718
<u>MANUFACTURING</u>	<u>31-33</u>	<u>408</u>	<u>7,954,068</u>	<u>376</u>	<u>8,427,608</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,237</u>	<u>75,698,332</u>	<u>1,047</u>	<u>16,225,330</u>
DURABLE GOODS	423	874	62,105,127	752	12,463,984
NONDURABLE GOODS	424	351	13,527,777	287	3,730,427
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	65,428	8	30,919
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>1,128,319</u>	<u>32</u>	<u>2,878,361</u>
<u>INFORMATION</u>	<u>51</u>	<u>275</u>	<u>12,849,534</u>	<u>253</u>	<u>10,076,613</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>1,915,076</u>	<u>71</u>	<u>863,801</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>220</u>	<u>8,961,830</u>	<u>194</u>	<u>5,020,255</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>303</u>	<u>5,652,780</u>	<u>259</u>	<u>3,536,661</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>403</u>	<u>7,030,725</u>	<u>365</u>	<u>3,456,451</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>44</u>	<u>3,816,027</u>	<u>54</u>	<u>2,264,939</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>235</u>	<u>36,259,558</u>	<u>308</u>	<u>37,384,402</u>
ACCOMMODATIONS	721	55	9,881,475	105	14,638,623
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	180	26,378,084	203	22,745,778
<u>OTHER SERVICES</u>	<u>81</u>	<u>324</u>	<u>11,226,703</u>	<u>266</u>	<u>5,549,946</u>
REPAIR & MAINTENANCE	811	232	9,469,584	181	4,036,125
PERSONAL SERVICE	812	67	1,427,678	62	1,134,668
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	329,441	23	379,153
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>33,799</u>	<u>4</u>	<u>24,453</u>
TOTAL ALL INDUSTRIES		6,277	\$408,114,298	5,727	\$261,069,120

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,965</u>	<u>\$74,456,537</u>	<u>1,363</u>	<u>\$33,021,528</u>
MOTOR VEHICLES & PARTS	441	90	6,999,926	73	2,810,858
NEW & USED AUTO DEALERS	4411	19	2,903,067	13	470,637
RV, BOAT, MOTORCYCLE DEALERS	4412	26	846,692	25	1,099,351
AUTOMOTIVE PARTS & TIRE	4413	45	3,250,167	35	1,240,870
FURNITURE & HOME FURNISHING	442	117	3,493,701	66	1,140,978
ELECTRONICS & APPLIANCES	443	151	3,414,193	97	1,008,749
APPLIANCES, TV & OTHER ELECTRONICS	44311	59	1,936,238	41	393,719
COMPUTERS & SOFTWARE	44312	88	1,381,468	53	611,589
CAMERA & PHOTO SUPPLIES	44313	4	96,486	3	3,441
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	158	15,080,680	107	5,964,121
BUILDING MATERIALS	4441	121	14,243,925	77	5,453,243
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	836,755	30	510,879
FOOD & BEVERAGE STORES	445	52	8,549,067	30	3,910,093
GROCERY & CONVENIENCE STORES	4451	14	7,703,091	9	3,719,747
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	845,976	21	190,346
DRUG/HEALTH STORES	446	110	2,450,574	80	1,092,215
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	4,323,221	10	2,780,794
APPAREL & ACCESSORIES	448	142	1,761,645	108	1,657,699
CLOTHING & SHOE STORES	4481, 4482	120	1,450,330	92	1,461,476
JEWELRY & LUGGAGE STORES	4483	22	311,315	16	196,223
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	163	1,575,536	119	1,537,063
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	103	1,261,027	80	1,156,511
BOOK/PERIODICAL/MUSIC STORE	4512	60	314,509	39	380,552
GENERAL MERCHANDISE STORES	452	23	13,164,361	18	3,132,516
DEPARTMENT STORES	4521	5	615,216	4	318,823
GENERAL MERCHANDISE STORES	4529	18	12,549,145	14	2,813,692
E-COMMERCE & MAIL ORDER	4541	188	3,017,418	154	1,323,810
MISCELLANEOUS RETAILERS	453, 4542, 4543	755	10,626,217	501	6,662,632
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>257,535</u>	<u>15</u>	<u>194,072</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>208,521</u>	<u>4</u>	<u>218,729</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>533,448</u>	<u>6</u>	<u>34,303</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,280</u>	<u>37,433,164</u>	<u>590</u>	<u>16,702,795</u>
CONSTRUCTION OF BUILDINGS	236	349	17,965,120	166	8,379,474
HEAVY CONSTRUCTION & HIGHWAYS	237	50	3,230,694	30	2,183,418
SPECIAL TRADE CONTRACTORS	238	881	16,237,350	394	6,139,903
<u>MANUFACTURING</u>	<u>31-33</u>	<u>410</u>	<u>4,997,779</u>	<u>290</u>	<u>8,189,538</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,024</u>	<u>11,762,724</u>	<u>766</u>	<u>4,834,666</u>
DURABLE GOODS	423	697	4,740,745	526	3,319,558
NONDURABLE GOODS	424	314	6,931,875	230	1,506,638
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	90,104	10	8,470
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>409,320</u>	<u>20</u>	<u>377,417</u>
<u>INFORMATION</u>	<u>51</u>	<u>263</u>	<u>11,274,447</u>	<u>197</u>	<u>4,490,198</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>940,715</u>	<u>51</u>	<u>402,320</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>196</u>	<u>2,923,661</u>	<u>121</u>	<u>1,178,774</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>297</u>	<u>3,770,836</u>	<u>180</u>	<u>1,064,300</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>526</u>	<u>6,982,693</u>	<u>286</u>	<u>2,097,764</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>68</u>	<u>3,792,673</u>	<u>24</u>	<u>2,471,880</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>224</u>	<u>23,562,637</u>	<u>152</u>	<u>16,882,566</u>
ACCOMMODATIONS	721	74	5,219,739	45	4,944,447
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	150	18,342,898	107	11,938,119
<u>OTHER SERVICES</u>	<u>81</u>	<u>321</u>	<u>5,831,330</u>	<u>181</u>	<u>4,004,063</u>
REPAIR & MAINTENANCE	811	228	4,310,177	117	3,468,038
PERSONAL SERVICE	812	73	1,106,175	48	347,774
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	414,978	16	188,250
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>27,573</u>	<u>5</u>	<u>19,856</u>
TOTAL ALL INDUSTRIES		6,703	\$189,165,594	4,251	\$96,184,770

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,339</u>	<u>\$4,251,833,218</u>	<u>3,132</u>	<u>409,251,020</u>
MOTOR VEHICLES & PARTS	441	720	848,233,212	186	87,528,011
NEW & USED AUTO DEALERS	4411	298	702,694,644	55	66,553,384
RV, BOAT, MOTORCYCLE DEALERS	4412	154	59,782,568	50	8,490,075
AUTOMOTIVE PARTS & TIRE	4413	268	85,756,000	81	12,484,553
FURNITURE & HOME FURNISHING	442	580	208,323,236	167	11,142,618
ELECTRONICS & APPLIANCES	443	897	379,692,445	276	15,195,062
APPLIANCES, TV & OTHER ELECTRONICS	44311	276	136,911,327	89	9,737,374
COMPUTERS & SOFTWARE	44312	607	233,635,998	184	5,433,538
CAMERA & PHOTO SUPPLIES	44313	14	9,145,120	3	24,149
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	672	333,002,663	241	54,795,822
BUILDING MATERIALS	4441	504	311,672,053	175	48,682,040
LAWN & GARDEN SUPPLIES & EQUIP.	4442	168	21,330,610	66	6,113,782
FOOD & BEVERAGE STORES	445	1,012	284,967,094	142	32,270,952
GROCERY & CONVENIENCE STORES	4451	654	258,599,724	65	31,477,051
OTHER FOOD & BEVERAGE STORES	4452, 4453	358	26,367,370	77	793,901
DRUG/HEALTH STORES	446	542	147,365,327	185	10,923,485
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	347	91,070,442	60	13,515,608
APPAREL & ACCESSORIES	448	927	442,628,485	232	20,467,460
CLOTHING & SHOE STORES	4481, 4482	700	404,406,270	189	17,870,765
JEWELRY & LUGGAGE STORES	4483	227	38,222,216	43	2,596,695
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	728	206,932,363	230	18,383,128
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	504	157,111,497	155	13,742,360
BOOK/PERIODICAL/MUSIC STORE	4512	224	49,820,866	75	4,640,768
GENERAL MERCHANDISE STORES	452	87	702,980,854	34	99,072,834
DEPARTMENT STORES	4521	11	251,357,135	7	25,922,661
GENERAL MERCHANDISE STORES	4529	76	451,623,720	27	73,150,173
E-COMMERCE & MAIL ORDER	4541	494	118,668,252	254	8,823,150
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,333	487,968,845	1,125	37,132,888
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>116</u>	<u>6,927,656</u>	<u>31</u>	<u>745,368</u>
<u>MINING</u>	<u>21</u>	<u>30</u>	<u>3,896,399</u>	<u>9</u>	<u>336,185</u>
<u>UTILITIES</u>	<u>22</u>	<u>46</u>	<u>5,078,610</u>	<u>14</u>	<u>231,488</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,690</u>	<u>1,728,672,744</u>	<u>2,256</u>	<u>107,207,070</u>
CONSTRUCTION OF BUILDINGS	236	4,257	961,611,031	678	55,273,590
HEAVY CONSTRUCTION & HIGHWAYS	237	333	188,503,146	74	10,618,556
SPECIAL TRADE CONTRACTORS	238	7,100	578,558,568	1,504	41,314,924
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,796</u>	<u>229,508,808</u>	<u>775</u>	<u>10,977,984</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,316</u>	<u>802,428,247</u>	<u>1,739</u>	<u>40,721,491</u>
DURABLE GOODS	423	2,944	671,398,563	1,214	28,628,870
NONDURABLE GOODS	424	1,304	127,381,034	508	11,960,172
ELECTRONIC MARKETS, AGENTS & BROKERS	425	68	3,648,649	17	132,449
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>410</u>	<u>59,109,889</u>	<u>55</u>	<u>1,740,684</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,007</u>	<u>475,913,756</u>	<u>415</u>	<u>38,930,450</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>255</u>	<u>72,204,369</u>	<u>107</u>	<u>4,210,767</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,123</u>	<u>345,937,319</u>	<u>323</u>	<u>14,983,492</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,099</u>	<u>283,192,566</u>	<u>606</u>	<u>8,950,243</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>5,042</u>	<u>322,895,112</u>	<u>994</u>	<u>21,924,685</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>816</u>	<u>130,068,356</u>	<u>107</u>	<u>8,260,315</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,127</u>	<u>1,473,874,760</u>	<u>534</u>	<u>85,109,206</u>
ACCOMMODATIONS	721	343	393,934,345	43	8,934,443
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,784	1,079,940,415	491	76,174,763
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,249</u>	<u>340,727,782</u>	<u>715</u>	<u>29,403,033</u>
REPAIR & MAINTENANCE	811	2,523	205,317,952	488	23,174,195
PERSONAL SERVICE	812	1,560	129,254,987	183	5,403,199
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	166	6,154,843	44	825,639
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>28</u>	<u>3,165,999</u>	<u>13</u>	<u>1,550,915</u>
TOTAL ALL INDUSTRIES		51,501	\$10,535,482,820	11,825	784,534,396

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,457</u>	<u>\$60,504,287</u>	<u>943</u>	<u>\$14,252,769</u>
MOTOR VEHICLES & PARTS	441	88	12,280,519	52	2,114,321
NEW & USED AUTO DEALERS	4411	17	6,455,520	9	620,598
RV, BOAT, MOTORCYCLE DEALERS	4412	23	2,556,854	11	4,453
AUTOMOTIVE PARTS & TIRE	4413	48	3,268,145	32	1,489,270
FURNITURE & HOME FURNISHING	442	63	2,358,391	24	263,972
ELECTRONICS & APPLIANCES	443	120	1,613,921	78	439,554
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	936,126	29	215,252
COMPUTERS & SOFTWARE	44312	76	670,206	47	223,264
CAMERA & PHOTO SUPPLIES	44313	3	7,589	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	8,505,727	71	1,845,905
BUILDING MATERIALS	4441	91	5,748,111	58	1,391,098
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	2,757,616	13	454,807
FOOD & BEVERAGE STORES	445	36	6,650,423	21	2,172,340
GROCERY & CONVENIENCE STORES	4451	12	5,911,357	10	2,123,894
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	739,066	11	48,446
DRUG/HEALTH STORES	446	75	820,683	56	560,382
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	5,731,823	14	3,345,160
APPAREL & ACCESSORIES	448	101	1,264,711	67	117,507
CLOTHING & SHOE STORES	4481, 4482	89	985,569	63	104,760
JEWELRY & LUGGAGE STORES	4483	12	279,142	4	12,747
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	118	1,481,062	79	266,721
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	1,329,136	50	201,684
BOOK/PERIODICAL/MUSIC STORE	4512	38	151,926	29	65,037
GENERAL MERCHANDISE STORES	452	20	10,335,155	9	200,430
DEPARTMENT STORES	4521	4	179,404	4	91,610
GENERAL MERCHANDISE STORES	4529	16	10,155,751	5	108,820
E-COMMERCE & MAIL ORDER	4541	163	1,254,357	137	570,940
MISCELLANEOUS RETAILERS	453, 4542, 4543	533	8,207,514	335	2,355,535
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>910,800</u>	<u>25</u>	<u>572,498</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>714,015</u>	<u>5</u>	<u>49,773</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>96,435</u>	<u>4</u>	<u>263,108</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>747</u>	<u>45,820,864</u>	<u>374</u>	<u>21,504,047</u>
CONSTRUCTION OF BUILDINGS	236	199	22,859,057	89	9,201,520
HEAVY CONSTRUCTION & HIGHWAYS	237	38	11,867,912	29	3,806,297
SPECIAL TRADE CONTRACTORS	238	510	11,093,896	256	8,496,230
<u>MANUFACTURING</u>	<u>31-33</u>	<u>305</u>	<u>5,996,174</u>	<u>173</u>	<u>2,538,607</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>912</u>	<u>11,447,094</u>	<u>616</u>	<u>6,574,536</u>
DURABLE GOODS	423	627	7,787,743	445	5,407,029
NONDURABLE GOODS	424	274	3,625,292	166	1,154,157
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	34,060	5	13,350
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>759,395</u>	<u>16</u>	<u>989,753</u>
<u>INFORMATION</u>	<u>51</u>	<u>226</u>	<u>6,150,320</u>	<u>156</u>	<u>2,722,415</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>1,166,728</u>	<u>35</u>	<u>356,382</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>188</u>	<u>2,984,869</u>	<u>110</u>	<u>1,699,043</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>203</u>	<u>1,054,577</u>	<u>130</u>	<u>1,096,305</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>301</u>	<u>6,734,037</u>	<u>157</u>	<u>960,326</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>37</u>	<u>1,966,534</u>	<u>20</u>	<u>1,107,655</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>177</u>	<u>28,209,318</u>	<u>73</u>	<u>4,197,984</u>
ACCOMMODATIONS	721	41	9,113,518	18	1,061,991
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	19,095,800	55	3,135,994
<u>OTHER SERVICES</u>	<u>81</u>	<u>201</u>	<u>4,582,731</u>	<u>108</u>	<u>1,298,708</u>
REPAIR & MAINTENANCE	811	135	3,769,369	70	1,007,957
PERSONAL SERVICE	812	52	658,809	29	204,896
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	154,553	9	85,856
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>30,038</u>	<u>6</u>	<u>27,224</u>
TOTAL ALL INDUSTRIES		4,880	\$179,128,216	2,951	\$60,211,134

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,950</u>	<u>\$124,333,832</u>	<u>782</u>	<u>\$8,805,876</u>
MOTOR VEHICLES & PARTS	441	129	26,058,562	51	1,524,383
NEW & USED AUTO DEALERS	4411	37	15,789,538	12	584,757
RV, BOAT, MOTORCYCLE DEALERS	4412	26	4,238,258	11	162,920
AUTOMOTIVE PARTS & TIRE	4413	66	6,030,766	28	776,707
FURNITURE & HOME FURNISHING	442	72	2,679,654	33	210,760
ELECTRONICS & APPLIANCES	443	157	2,785,296	59	457,729
APPLIANCES, TV & OTHER ELECTRONICS	44311	58	1,445,954	21	303,053
COMPUTERS & SOFTWARE	44312	93	1,311,706	36	153,876
CAMERA & PHOTO SUPPLIES	44313	6	27,636	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	143	15,890,474	62	2,844,309
BUILDING MATERIALS	4441	107	12,948,019	49	1,479,793
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	2,942,455	13	1,364,517
FOOD & BEVERAGE STORES	445	70	11,353,681	13	1,319,517
GROCERY & CONVENIENCE STORES	4451	45	11,039,584	8	1,300,828
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	314,096	5	18,689
DRUG/HEALTH STORES	446	114	3,655,882	54	427,101
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	10,302,663	12	538,550
APPAREL & ACCESSORIES	448	126	9,143,999	63	106,188
CLOTHING & SHOE STORES	4481, 4482	111	7,406,570	60	99,058
JEWELRY & LUGGAGE STORES	4483	15	1,737,429	3	7,129
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	154	4,497,373	66	225,691
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	4,276,957	35	195,481
BOOK/PERIODICAL/MUSIC STORE	4512	50	220,417	31	30,210
GENERAL MERCHANDISE STORES	452	24	22,189,391	7	130,142
DEPARTMENT STORES	4521	5	3,622,981	4	89,219
GENERAL MERCHANDISE STORES	4529	19	18,566,410	3	40,923
E-COMMERCE & MAIL ORDER	4541	180	1,923,961	101	263,360
MISCELLANEOUS RETAILERS	453, 4542, 4543	726	13,852,896	261	758,148
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>532,062</u>	<u>13</u>	<u>172,046</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>485,504</u>	<u>3</u>	<u>65,217</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>619,100</u>	<u>6</u>	<u>21,543</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>924</u>	<u>46,731,180</u>	<u>276</u>	<u>11,019,317</u>
CONSTRUCTION OF BUILDINGS	236	209	19,347,860	68	4,965,729
HEAVY CONSTRUCTION & HIGHWAYS	237	59	14,530,815	23	2,512,453
SPECIAL TRADE CONTRACTORS	238	656	12,852,504	185	3,541,134
<u>MANUFACTURING</u>	<u>31-33</u>	<u>409</u>	<u>7,909,404</u>	<u>108</u>	<u>620,874</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,180</u>	<u>32,090,707</u>	<u>426</u>	<u>4,555,244</u>
DURABLE GOODS	423	846	26,914,480	290	2,344,181
NONDURABLE GOODS	424	320	5,092,385	131	2,202,803
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	83,842	5	8,259
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>1,043,215</u>	<u>5</u>	<u>150,388</u>
<u>INFORMATION</u>	<u>51</u>	<u>273</u>	<u>11,648,207</u>	<u>115</u>	<u>1,458,550</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>588,054</u>	<u>26</u>	<u>190,214</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>191</u>	<u>4,475,724</u>	<u>74</u>	<u>489,409</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>265</u>	<u>3,051,481</u>	<u>93</u>	<u>570,826</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>427</u>	<u>4,942,238</u>	<u>131</u>	<u>480,661</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>47</u>	<u>2,649,709</u>	<u>9</u>	<u>199,260</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>259</u>	<u>26,738,051</u>	<u>46</u>	<u>2,044,056</u>
ACCOMMODATIONS	721	45	4,031,862	12	680,917
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	214	22,706,189	34	1,363,139
<u>OTHER SERVICES</u>	<u>81</u>	<u>335</u>	<u>8,502,616</u>	<u>71</u>	<u>3,133,016</u>
REPAIR & MAINTENANCE	811	240	7,192,026	53	3,027,551
PERSONAL SERVICE	812	77	1,176,938	17	105,336
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	133,652	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>10,752</u>	<u>5</u>	<u>9,069</u>
TOTAL ALL INDUSTRIES		6,443	\$276,351,835	2,189	\$33,985,565

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	1,532	\$55,800,176	1,387	\$63,551,733
MOTOR VEHICLES & PARTS	441	99	8,607,142	102	10,336,785
NEW & USED AUTO DEALERS	4411	21	4,703,792	27	6,434,325
RV, BOAT, MOTORCYCLE DEALERS	4412	15	168,634	22	430,215
AUTOMOTIVE PARTS & TIRE	4413	63	3,734,716	53	3,472,245
FURNITURE & HOME FURNISHING	442	74	1,302,716	53	848,067
ELECTRONICS & APPLIANCES	443	108	1,235,868	107	1,544,675
APPLIANCES, TV & OTHER ELECTRONICS	44311	50	749,561	39	713,086
COMPUTERS & SOFTWARE	44312	57	483,841	65	829,256
CAMERA & PHOTO SUPPLIES	44313	D	D	3	2,333
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	136	8,490,262	108	11,676,164
BUILDING MATERIALS	4441	108	7,027,325	73	10,630,200
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	1,462,937	35	1,045,964
FOOD & BEVERAGE STORES	445	44	5,513,576	42	7,631,823
GROCERY & CONVENIENCE STORES	4451	22	5,332,080	22	7,399,840
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	181,495	20	231,983
DRUG/HEALTH STORES	446	94	1,014,562	90	1,256,272
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,848,429	34	4,745,042
APPAREL & ACCESSORIES	448	107	457,811	97	1,807,289
CLOTHING & SHOE STORES	4481, 4482	94	374,230	90	1,780,324
JEWELRY & LUGGAGE STORES	4483	13	83,581	7	26,965
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	913,712	111	1,755,783
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	624,478	74	1,513,476
BOOK/PERIODICAL/MUSIC STORE	4512	46	289,234	37	242,307
GENERAL MERCHANDISE STORES	452	23	16,613,357	21	16,226,967
DEPARTMENT STORES	4521	4	407,834	5	1,259,069
GENERAL MERCHANDISE STORES	4529	19	16,205,523	16	14,967,898
E-COMMERCE & MAIL ORDER	4541	153	1,258,614	152	1,203,182
MISCELLANEOUS RETAILERS	453, 4542, 4543	548	5,544,128	470	4,519,684
AGRICULTURE, FORESTRY, FISHING	11	21	231,610	26	637,442
MINING	21	5	127,299	6	497,361
UTILITIES	22	6	23,617	12	374,096
CONSTRUCTION	23	968	31,935,959	498	22,929,501
CONSTRUCTION OF BUILDINGS	236	263	17,531,183	154	12,276,266
HEAVY CONSTRUCTION & HIGHWAYS	237	47	2,474,992	38	3,274,375
SPECIAL TRADE CONTRACTORS	238	658	11,929,783	306	7,378,860
MANUFACTURING	31-33	362	2,786,746	278	3,675,299
WHOLESALE TRADE	42	889	7,782,555	840	11,963,302
DURABLE GOODS	423	628	6,129,218	601	7,839,656
NONDURABLE GOODS	424	254	1,627,788	229	4,096,488
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	25,549	10	27,158
TRANSPORTATION & WAREHOUSING	48-49	22	586,587	25	530,383
INFORMATION	51	239	7,372,500	196	5,562,611
FINANCE, INSURANCE	52	50	767,311	47	639,190
REAL ESTATE, RENTAL/LEASING	53	161	2,107,458	120	2,685,133
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	231	1,113,822	190	1,672,759
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	379	3,991,568	248	2,210,834
ARTS, ENTERTAINMENT & RECREATION	71	37	1,785,394	31	1,406,061
ACCOMMODATIONS & FOOD SERVICES	72	134	14,885,441	179	19,111,491
ACCOMMODATIONS	721	19	4,420,369	62	8,691,640
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	10,465,072	117	10,419,850
OTHER SERVICES	81	226	3,833,723	193	5,224,943
REPAIR & MAINTENANCE	811	165	3,225,888	140	4,510,473
PERSONAL SERVICE	812	46	458,475	38	506,565
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	149,360	15	207,905
PUBLIC ADMINISTRATION, OTHER	92.00	7	67,968	5	95,670
TOTAL ALL INDUSTRIES		5,269	\$135,199,735	4,281	\$142,767,811

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>993</u>	<u>\$18,531,757</u>	<u>788</u>	<u>\$7,352,437</u>
MOTOR VEHICLES & PARTS	441	38	961,876	47	954,236
NEW & USED AUTO DEALERS	4411	4	106,620	9	482,338
RV, BOAT, MOTORCYCLE DEALERS	4412	7	8,677	10	63,860
AUTOMOTIVE PARTS & TIRE	4413	27	846,579	28	408,039
FURNITURE & HOME FURNISHING	442	36	517,862	33	119,368
ELECTRONICS & APPLIANCES	443	72	706,293	59	340,711
APPLIANCES, TV & OTHER ELECTRONICS	44311	27	202,978	26	117,623
COMPUTERS & SOFTWARE	44312	43	502,919	33	223,089
CAMERA & PHOTO SUPPLIES	44313	D	D	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	3,984,960	62	870,651
BUILDING MATERIALS	4441	54	3,797,699	48	818,169
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	187,261	14	52,482
FOOD & BEVERAGE STORES	445	33	3,613,593	13	2,427,868
GROCERY & CONVENIENCE STORES	4451	20	3,350,766	5	2,335,394
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	262,827	8	92,474
DRUG/HEALTH STORES	446	61	530,888	41	90,161
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,491,104	12	666,807
APPAREL & ACCESSORIES	448	78	311,011	60	56,311
CLOTHING & SHOE STORES	4481, 4482	71	272,159	56	54,455
JEWELRY & LUGGAGE STORES	4483	7	38,852	4	1,857
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	573,873	78	113,849
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	406,904	49	98,501
BOOK/PERIODICAL/MUSIC STORE	4512	35	166,970	29	15,348
GENERAL MERCHANDISE STORES	452	8	1,413,857	8	138,389
DEPARTMENT STORES	4521	4	97,356	4	83,911
GENERAL MERCHANDISE STORES	4529	4	1,316,500	4	54,477
E-COMMERCE & MAIL ORDER	4541	133	483,227	106	291,489
MISCELLANEOUS RETAILERS	453, 4542, 4543	372	2,943,212	269	1,282,595
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>86,354</u>	<u>9</u>	<u>147,102</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>587,100</u>	<u>6</u>	<u>453,715</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>132,108</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>325</u>	<u>11,607,440</u>	<u>274</u>	<u>8,906,775</u>
CONSTRUCTION OF BUILDINGS	236	78	4,888,604	63	3,416,179
HEAVY CONSTRUCTION & HIGHWAYS	237	14	737,110	28	1,557,482
SPECIAL TRADE CONTRACTORS	238	233	5,981,727	183	3,933,114
<u>MANUFACTURING</u>	<u>31-33</u>	<u>184</u>	<u>1,543,858</u>	<u>128</u>	<u>1,080,006</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>531</u>	<u>3,456,710</u>	<u>449</u>	<u>11,638,544</u>
DURABLE GOODS	423	378	2,593,184	337	10,710,430
NONDURABLE GOODS	424	148	803,365	109	919,145
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	60,161	3	8,970
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>1,103,325</u>	<u>7</u>	<u>10,754</u>
<u>INFORMATION</u>	<u>51</u>	<u>153</u>	<u>2,981,530</u>	<u>122</u>	<u>1,758,733</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>374,296</u>	<u>22</u>	<u>179,216</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>87</u>	<u>1,102,140</u>	<u>66</u>	<u>734,345</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>117</u>	<u>448,768</u>	<u>89</u>	<u>505,813</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>179</u>	<u>1,099,080</u>	<u>139</u>	<u>598,204</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>1,253,004</u>	<u>8</u>	<u>27,064</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>148</u>	<u>13,662,495</u>	<u>41</u>	<u>2,521,797</u>
ACCOMMODATIONS	721	64	6,248,995	13	646,364
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	7,413,500	28	1,875,433
<u>OTHER SERVICES</u>	<u>81</u>	<u>100</u>	<u>1,718,553</u>	<u>70</u>	<u>561,973</u>
REPAIR & MAINTENANCE	811	59	1,297,371	44	444,278
PERSONAL SERVICE	812	27	144,690	22	84,131
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	276,492	4	33,563
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>22,821</u>	<u>3</u>	<u>7,311</u>
TOTAL ALL INDUSTRIES		2,916	\$59,583,549	2,227	\$36,615,898

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,873</u>	<u>\$1,384,367,048</u>	<u>1,183</u>	<u>\$30,049,184</u>
MOTOR VEHICLES & PARTS	441	497	396,129,547	59	2,056,933
NEW & USED AUTO DEALERS	4411	194	318,670,699	11	332,403
RV, BOAT, MOTORCYCLE DEALERS	4412	99	33,508,717	21	1,232,374
AUTOMOTIVE PARTS & TIRE	4413	204	43,950,131	27	492,156
FURNITURE & HOME FURNISHING	442	288	44,938,477	39	836,703
ELECTRONICS & APPLIANCES	443	514	63,856,914	93	1,107,336
APPLIANCES, TV & OTHER ELECTRONICS	44311	166	34,610,965	40	651,607
COMPUTERS & SOFTWARE	44312	340	29,178,311	51	451,180
CAMERA & PHOTO SUPPLIES	44313	8	67,638	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	409	128,001,250	90	5,571,642
BUILDING MATERIALS	4441	308	117,843,427	66	5,310,226
LAWN & GARDEN SUPPLIES & EQUIP.	4442	101	10,157,823	24	261,416
FOOD & BEVERAGE STORES	445	359	87,838,716	42	6,411,257
GROCERY & CONVENIENCE STORES	4451	227	83,985,669	14	5,700,167
OTHER FOOD & BEVERAGE STORES	4452, 4453	132	3,853,048	28	711,090
DRUG/HEALTH STORES	446	299	38,444,908	66	852,965
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	181	51,237,798	7	2,390,018
APPAREL & ACCESSORIES	448	389	79,168,660	110	1,359,747
CLOTHING & SHOE STORES	4481, 4482	307	70,555,751	100	1,252,520
JEWELRY & LUGGAGE STORES	4483	82	8,612,909	10	107,226
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	391	56,013,762	97	862,344
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	261	44,036,369	56	510,703
BOOK/PERIODICAL/MUSIC STORE	4512	130	11,977,392	41	351,640
GENERAL MERCHANDISE STORES	452	51	282,487,051	10	303,817
DEPARTMENT STORES	4521	10	89,348,988	5	102,711
GENERAL MERCHANDISE STORES	4529	41	193,138,063	5	201,107
E-COMMERCE & MAIL ORDER	4541	328	22,870,791	150	1,346,548
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,167	133,379,174	420	6,949,875
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>68</u>	<u>1,765,861</u>	<u>14</u>	<u>969,709</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>811,465</u>	<u>5</u>	<u>86,258</u>
<u>UTILITIES</u>	<u>22</u>	<u>34</u>	<u>1,976,449</u>	<u>5</u>	<u>107,829</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,095</u>	<u>387,738,250</u>	<u>497</u>	<u>28,728,340</u>
CONSTRUCTION OF BUILDINGS	236	1,473	187,367,361	189	16,916,029
HEAVY CONSTRUCTION & HIGHWAYS	237	197	50,458,478	21	2,242,416
SPECIAL TRADE CONTRACTORS	238	3,425	149,912,411	287	9,569,896
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,353</u>	<u>49,548,035</u>	<u>218</u>	<u>1,786,417</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,807</u>	<u>157,838,507</u>	<u>595</u>	<u>4,023,530</u>
DURABLE GOODS	423	1,962	128,779,634	407	1,917,407
NONDURABLE GOODS	424	810	27,402,830	182	2,103,963
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	1,656,043	6	2,160
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>165</u>	<u>10,924,105</u>	<u>34</u>	<u>2,551,380</u>
<u>INFORMATION</u>	<u>51</u>	<u>592</u>	<u>126,166,612</u>	<u>160</u>	<u>2,988,027</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>168</u>	<u>18,642,063</u>	<u>36</u>	<u>119,520</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>611</u>	<u>62,928,046</u>	<u>114</u>	<u>3,881,776</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,178</u>	<u>36,575,813</u>	<u>172</u>	<u>1,061,503</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,085</u>	<u>62,164,854</u>	<u>222</u>	<u>3,514,049</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>257</u>	<u>29,850,536</u>	<u>33</u>	<u>2,716,088</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,541</u>	<u>285,309,040</u>	<u>162</u>	<u>28,627,730</u>
ACCOMMODATIONS	721	118	33,436,955	90	18,564,228
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,423	251,872,084	72	10,063,502
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,853</u>	<u>92,117,833</u>	<u>122</u>	<u>2,683,577</u>
REPAIR & MAINTENANCE	811	1,252	73,074,317	85	2,265,765
PERSONAL SERVICE	812	523	17,643,778	30	368,544
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	78	1,399,738	7	49,268
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>802,563</u>	<u>7</u>	<u>6,658</u>
TOTAL ALL INDUSTRIES		23,716	\$2,709,527,224	3,579	\$113,901,572

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,637</u>	<u>\$291,946,050</u>	<u>618</u>	<u>\$4,856,490</u>
MOTOR VEHICLES & PARTS	441	184	88,106,006	33	298,271
NEW & USED AUTO DEALERS	4411	47	61,417,487	7	117,070
RV, BOAT, MOTORCYCLE DEALERS	4412	54	17,424,586	6	4,218
AUTOMOTIVE PARTS & TIRE	4413	83	9,263,933	20	176,983
FURNITURE & HOME FURNISHING	442	118	6,616,038	19	96,785
ELECTRONICS & APPLIANCES	443	228	10,060,742	49	226,471
APPLIANCES, TV & OTHER ELECTRONICS	44311	77	7,190,088	22	103,585
COMPUTERS & SOFTWARE	44312	146	2,794,227	26	122,821
CAMERA & PHOTO SUPPLIES	44313	5	76,428	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	193	24,734,844	41	606,147
BUILDING MATERIALS	4441	145	22,475,522	35	548,581
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	2,259,322	6	57,566
FOOD & BEVERAGE STORES	445	103	18,335,227	11	947,584
GROCERY & CONVENIENCE STORES	4451	45	16,830,404	5	943,596
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	1,504,823	6	3,988
DRUG/HEALTH STORES	446	157	6,617,689	39	86,374
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	12,426,780	7	891,362
APPAREL & ACCESSORIES	448	197	19,470,558	52	37,355
CLOTHING & SHOE STORES	4481, 4482	161	16,658,401	48	36,209
JEWELRY & LUGGAGE STORES	4483	36	2,812,157	4	1,146
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	190	11,710,324	54	427,122
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	130	11,004,062	34	177,087
BOOK/PERIODICAL/MUSIC STORE	4512	60	706,262	20	250,036
GENERAL MERCHANDISE STORES	452	24	65,181,676	7	71,944
DEPARTMENT STORES	4521	7	16,596,164	4	38,935
GENERAL MERCHANDISE STORES	4529	17	48,585,512	3	33,009
E-COMMERCE & MAIL ORDER	4541	207	3,831,997	93	230,623
MISCELLANEOUS RETAILERS	453, 4542, 4543	978	24,854,168	213	936,453
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>418,879</u>	<u>6</u>	<u>35,652</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>102,606</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>246,009</u>	<u>3</u>	<u>3,397</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,489</u>	<u>84,386,118</u>	<u>262</u>	<u>13,725,377</u>
CONSTRUCTION OF BUILDINGS	236	382	35,010,408	63	2,014,511
HEAVY CONSTRUCTION & HIGHWAYS	237	71	19,831,090	20	10,032,087
SPECIAL TRADE CONTRACTORS	238	1,036	29,544,620	179	1,678,778
<u>MANUFACTURING</u>	<u>31-33</u>	<u>663</u>	<u>12,006,019</u>	<u>83</u>	<u>235,479</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,565</u>	<u>48,016,732</u>	<u>310</u>	<u>1,504,719</u>
DURABLE GOODS	423	1,097	30,143,281	218	1,150,372
NONDURABLE GOODS	424	448	17,645,366	89	349,852
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	228,085	3	4,495
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>76</u>	<u>6,642,234</u>	<u>10</u>	<u>170,549</u>
<u>INFORMATION</u>	<u>51</u>	<u>330</u>	<u>18,197,429</u>	<u>120</u>	<u>1,295,909</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>93</u>	<u>2,373,353</u>	<u>19</u>	<u>81,836</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>268</u>	<u>11,558,840</u>	<u>58</u>	<u>665,513</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>455</u>	<u>5,674,591</u>	<u>76</u>	<u>117,383</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>719</u>	<u>9,960,943</u>	<u>102</u>	<u>184,585</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>77</u>	<u>5,849,297</u>	<u>6</u>	<u>99,407</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>393</u>	<u>56,050,823</u>	<u>35</u>	<u>10,006,960</u>
ACCOMMODATIONS	721	67	10,220,759	12	8,604,924
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	326	45,830,063	23	1,402,036
<u>OTHER SERVICES</u>	<u>81</u>	<u>522</u>	<u>15,672,924</u>	<u>58</u>	<u>325,651</u>
REPAIR & MAINTENANCE	811	377	12,209,015	37	180,426
PERSONAL SERVICE	812	112	3,027,264	18	90,843
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	436,645	3	54,383
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>118,991</u>	<u>4</u>	<u>38,151</u>
TOTAL ALL INDUSTRIES		9,345	\$569,221,837	1,771	\$33,351,548

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,622</u>	<u>\$1,332,402,004</u>	<u>4,172</u>	<u>\$868,778,609</u>
MOTOR VEHICLES & PARTS	441	435	300,513,171	347	196,240,499
NEW & USED AUTO DEALERS	4411	164	232,144,576	145	138,034,463
RV, BOAT, MOTORCYCLE DEALERS	4412	91	24,275,452	63	26,195,360
AUTOMOTIVE PARTS & TIRE	4413	180	44,093,143	139	32,010,675
FURNITURE & HOME FURNISHING	442	308	41,493,414	173	26,500,598
ELECTRONICS & APPLIANCES	443	480	59,762,923	416	47,715,791
APPLIANCES, TV & OTHER ELECTRONICS	44311	147	32,668,664	122	25,330,325
COMPUTERS & SOFTWARE	44312	324	26,750,257	288	22,312,655
CAMERA & PHOTO SUPPLIES	44313	9	344,002	6	72,811
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	396	114,395,524	273	95,281,108
BUILDING MATERIALS	4441	296	103,385,083	203	87,635,034
LAWN & GARDEN SUPPLIES & EQUIP.	4442	100	11,010,442	70	7,646,073
FOOD & BEVERAGE STORES	445	344	88,130,770	184	59,982,139
GROCERY & CONVENIENCE STORES	4451	194	84,202,420	88	58,015,022
OTHER FOOD & BEVERAGE STORES	4452, 4453	150	3,928,350	96	1,967,117
DRUG/HEALTH STORES	446	297	45,337,789	259	24,509,366
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	162	36,227,687	96	21,594,840
APPAREL & ACCESSORIES	448	357	158,457,075	287	64,333,927
CLOTHING & SHOE STORES	4481, 4482	285	136,257,580	237	58,062,336
JEWELRY & LUGGAGE STORES	4483	72	22,199,495	50	6,271,591
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	394	55,570,891	323	42,979,805
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	279	47,610,564	224	32,438,206
BOOK/PERIODICAL/MUSIC STORE	4512	115	7,960,327	99	10,541,599
GENERAL MERCHANDISE STORES	452	55	284,901,996	35	193,556,863
DEPARTMENT STORES	4521	9	76,704,393	9	54,640,790
GENERAL MERCHANDISE STORES	4529	46	208,197,604	26	138,916,073
E-COMMERCE & MAIL ORDER	4541	331	23,633,313	298	13,798,792
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,063	123,977,450	1,481	82,284,882
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>65</u>	<u>780,014</u>	<u>36</u>	<u>711,259</u>
<u>MINING</u>	<u>21</u>	<u>20</u>	<u>1,172,934</u>	<u>10</u>	<u>285,301</u>
<u>UTILITIES</u>	<u>22</u>	<u>25</u>	<u>1,568,506</u>	<u>17</u>	<u>1,193,734</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,377</u>	<u>333,226,630</u>	<u>2,373</u>	<u>265,995,128</u>
CONSTRUCTION OF BUILDINGS	236	1,554	166,868,117	691	139,389,387
HEAVY CONSTRUCTION & HIGHWAYS	237	188	28,036,165	98	35,690,155
SPECIAL TRADE CONTRACTORS	238	3,635	138,322,348	1,584	90,915,586
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,398</u>	<u>47,466,409</u>	<u>1,021</u>	<u>44,483,499</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,754</u>	<u>173,271,117</u>	<u>2,307</u>	<u>138,537,867</u>
DURABLE GOODS	423	1,949	133,564,265	1,639	108,021,274
NONDURABLE GOODS	424	769	39,286,092	637	29,996,446
ELECTRONIC MARKETS, AGENTS & BROKERS	425	36	420,761	31	520,146
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>175</u>	<u>7,913,120</u>	<u>92</u>	<u>5,175,676</u>
<u>INFORMATION</u>	<u>51</u>	<u>564</u>	<u>114,838,640</u>	<u>511</u>	<u>87,259,803</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>159</u>	<u>13,327,477</u>	<u>143</u>	<u>13,975,654</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>575</u>	<u>45,537,358</u>	<u>407</u>	<u>41,359,514</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,151</u>	<u>36,145,138</u>	<u>857</u>	<u>32,253,165</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,197</u>	<u>58,529,846</u>	<u>1,226</u>	<u>53,930,591</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>244</u>	<u>22,631,321</u>	<u>156</u>	<u>12,386,342</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,527</u>	<u>266,671,566</u>	<u>939</u>	<u>202,082,471</u>
ACCOMMODATIONS	721	95	29,852,690	89	44,982,236
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,432	236,818,876	850	157,100,235
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,725</u>	<u>75,884,316</u>	<u>1,020</u>	<u>51,639,675</u>
REPAIR & MAINTENANCE	811	1,137	60,956,231	660	37,718,433
PERSONAL SERVICE	812	514	13,650,645	307	12,276,455
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	74	1,277,440	53	1,644,788
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>1,137,137</u>	<u>15</u>	<u>3,371,603</u>
TOTAL ALL INDUSTRIES		23,594	\$2,532,503,533	15,302	\$1,823,419,890

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,321</u>	<u>\$49,949,451</u>	<u>3,341</u>	<u>\$482,924,094</u>
MOTOR VEHICLES & PARTS	441	84	9,100,430	190	90,843,004
NEW & USED AUTO DEALERS	4411	19	5,340,912	50	66,079,877
RV, BOAT, MOTORCYCLE DEALERS	4412	17	696,589	50	11,197,264
AUTOMOTIVE PARTS & TIRE	4413	48	3,062,928	90	13,565,862
FURNITURE & HOME FURNISHING	442	50	1,089,689	169	16,541,331
ELECTRONICS & APPLIANCES	443	104	1,281,041	322	23,825,961
APPLIANCES, TV & OTHER ELECTRONICS	44311	44	809,888	102	14,712,556
COMPUTERS & SOFTWARE	44312	57	468,153	211	8,871,950
CAMERA & PHOTO SUPPLIES	44313	3	3,000	9	241,454
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	105	7,348,997	247	57,763,874
BUILDING MATERIALS	4441	87	6,304,517	182	51,591,822
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,044,480	65	6,172,052
FOOD & BEVERAGE STORES	445	21	3,894,958	124	34,236,067
GROCERY & CONVENIENCE STORES	4451	12	3,863,583	62	32,091,868
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	31,375	62	2,144,199
DRUG/HEALTH STORES	446	81	589,311	206	10,755,849
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	3,841,463	83	16,068,442
APPAREL & ACCESSORIES	448	89	446,994	218	21,662,342
CLOTHING & SHOE STORES	4481, 4482	82	412,018	183	18,909,563
JEWELRY & LUGGAGE STORES	4483	7	34,975	35	2,752,779
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	1,543,126	249	36,592,110
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	69	1,323,172	169	30,974,652
BOOK/PERIODICAL/MUSIC STORE	4512	47	219,954	80	5,617,458
GENERAL MERCHANDISE STORES	452	14	11,656,293	34	120,745,792
DEPARTMENT STORES	4521	4	226,373	10	36,225,648
GENERAL MERCHANDISE STORES	4529	10	11,429,920	24	84,520,144
E-COMMERCE & MAIL ORDER	4541	138	953,840	265	8,241,339
MISCELLANEOUS RETAILERS	453, 4542, 4543	490	8,203,309	1,234	45,647,983
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>461,714</u>	<u>48</u>	<u>532,848</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>100,409</u>	<u>13</u>	<u>1,066,633</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>61,384</u>	<u>16</u>	<u>746,101</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>531</u>	<u>14,160,057</u>	<u>2,471</u>	<u>141,626,143</u>
CONSTRUCTION OF BUILDINGS	236	130	4,643,795	633	67,403,536
HEAVY CONSTRUCTION & HIGHWAYS	237	39	4,324,181	102	20,806,594
SPECIAL TRADE CONTRACTORS	238	362	5,192,082	1,736	53,416,013
<u>MANUFACTURING</u>	<u>31-33</u>	<u>215</u>	<u>3,108,899</u>	<u>821</u>	<u>18,188,250</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>716</u>	<u>5,825,398</u>	<u>1,910</u>	<u>55,967,823</u>
DURABLE GOODS	423	510	4,493,943	1,352	46,938,410
NONDURABLE GOODS	424	201	1,304,254	542	8,901,444
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	27,201	16	127,969
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>224,673</u>	<u>61</u>	<u>896,250</u>
<u>INFORMATION</u>	<u>51</u>	<u>203</u>	<u>5,509,071</u>	<u>432</u>	<u>50,885,766</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>779,623</u>	<u>114</u>	<u>4,172,386</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>114</u>	<u>1,039,530</u>	<u>334</u>	<u>15,111,098</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>157</u>	<u>1,838,306</u>	<u>663</u>	<u>24,330,896</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>240</u>	<u>1,362,819</u>	<u>1,087</u>	<u>26,901,413</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,418,854</u>	<u>109</u>	<u>8,482,984</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>109</u>	<u>8,198,444</u>	<u>543</u>	<u>87,918,543</u>
ACCOMMODATIONS	721	25	2,088,632	35	8,718,720
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	6,109,812	508	79,199,823
<u>OTHER SERVICES</u>	<u>81</u>	<u>155</u>	<u>3,609,405</u>	<u>801</u>	<u>28,719,000</u>
REPAIR & MAINTENANCE	811	109	3,094,393	536	23,198,144
PERSONAL SERVICE	812	36	418,657	220	4,911,065
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	96,356	45	609,790
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>1,752</u>	<u>18</u>	<u>3,766,418</u>
TOTAL ALL INDUSTRIES		3,884	\$97,649,790	12,782	\$952,236,645

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	375	\$1,992,282	1,581	\$71,923,367
MOTOR VEHICLES & PARTS	441	14	274,196	88	12,306,281
NEW & USED AUTO DEALERS	4411	3	86,624	19	7,152,138
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,764	18	1,831,690
AUTOMOTIVE PARTS & TIRE	4413	7	185,809	51	3,322,453
FURNITURE & HOME FURNISHING	442	11	41,375	49	1,426,748
ELECTRONICS & APPLIANCES	443	23	36,573	143	2,149,048
APPLIANCES, TV & OTHER ELECTRONICS	44311	10	12,151	40	697,359
COMPUTERS & SOFTWARE	44312	13	24,422	99	1,440,015
CAMERA & PHOTO SUPPLIES	44313	0	0	4	11,674
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	29	278,827	105	10,310,640
BUILDING MATERIALS	4441	22	269,863	72	8,592,432
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	8,963	33	1,718,208
FOOD & BEVERAGE STORES	445	5	228,343	64	7,918,496
GROCERY & CONVENIENCE STORES	4451	D	D	19	6,568,445
OTHER FOOD & BEVERAGE STORES	4452, 4453	3	3,227	45	1,350,051
DRUG/HEALTH STORES	446	24	69,883	106	1,919,138
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	580,245	20	2,910,513
APPAREL & ACCESSORIES	448	34	15,145	120	1,914,158
CLOTHING & SHOE STORES	4481, 4482	32	13,388	109	1,420,976
JEWELRY & LUGGAGE STORES	4483	D	D	11	493,183
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	33	41,303	126	4,649,349
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	19	24,258	78	1,783,747
BOOK/PERIODICAL/MUSIC STORE	4512	14	17,045	48	2,865,603
GENERAL MERCHANDISE STORES	452	5	38,296	20	16,207,355
DEPARTMENT STORES	4521	4	21,887	6	3,989,774
GENERAL MERCHANDISE STORES	4529	D	D	14	12,217,581
E-COMMERCE & MAIL ORDER	4541	74	114,188	167	1,842,035
MISCELLANEOUS RETAILERS	453, 4542, 4543	117	273,908	573	8,369,605
AGRICULTURE, FORESTRY, FISHING	11	8	94,547	19	1,332,486
MINING	21	4	125,248	3	20,335
UTILITIES	22	3	9,946	6	39,325
CONSTRUCTION	23	101	4,382,172	622	36,879,335
CONSTRUCTION OF BUILDINGS	236	20	3,211,748	160	17,900,569
HEAVY CONSTRUCTION & HIGHWAYS	237	7	284,541	38	5,031,361
SPECIAL TRADE CONTRACTORS	238	74	885,882	424	13,947,405
MANUFACTURING	31-33	48	89,474	364	5,147,565
WHOLESALE TRADE	42	184	589,320	1,077	16,961,986
DURABLE GOODS	423	132	497,858	740	11,660,006
NONDURABLE GOODS	424	49	90,267	327	5,241,468
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,194	10	60,511
TRANSPORTATION & WAREHOUSING	48-49	5	93,519	24	652,285
INFORMATION	51	94	553,147	256	8,573,278
FINANCE, INSURANCE	52	16	32,514	64	717,576
REAL ESTATE, RENTAL/LEASING	53	42	110,034	160	3,092,055
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	42	38,953	242	3,369,958
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	63	86,412	347	3,531,756
ARTS, ENTERTAINMENT & RECREATION	71	4	27,289	37	1,871,447
ACCOMMODATIONS & FOOD SERVICES	72	15	572,520	160	22,498,383
ACCOMMODATIONS	721	4	124,850	36	6,246,185
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	447,670	124	16,252,198
OTHER SERVICES	81	30	231,492	206	5,680,276
REPAIR & MAINTENANCE	811	24	208,566	130	4,530,463
PERSONAL SERVICE	812	6	22,927	59	1,048,859
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	0	0	17	100,954
PUBLIC ADMINISTRATION, OTHER	92.00	3	1,613	5	28,663
TOTAL ALL INDUSTRIES		1,037	\$9,030,481	5,173	\$182,320,077

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,146</u>	<u>\$392,147,602</u>	<u>1,408</u>	<u>\$57,568,513</u>
MOTOR VEHICLES & PARTS	441	202	57,025,712	70	12,051,266
NEW & USED AUTO DEALERS	4411	54	40,543,361	16	9,066,927
RV, BOAT, MOTORCYCLE DEALERS	4412	55	5,261,401	14	227,144
AUTOMOTIVE PARTS & TIRE	4413	93	11,220,950	40	2,757,195
FURNITURE & HOME FURNISHING	442	126	12,069,621	62	2,137,230
ELECTRONICS & APPLIANCES	443	270	16,950,941	136	2,425,506
APPLIANCES, TV & OTHER ELECTRONICS	44311	95	10,888,913	54	1,127,013
COMPUTERS & SOFTWARE	44312	168	6,030,726	78	1,289,509
CAMERA & PHOTO SUPPLIES	44313	7	31,302	4	8,984
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	200	46,163,415	91	3,524,448
BUILDING MATERIALS	4441	139	41,020,602	68	2,920,908
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	5,142,813	23	603,540
FOOD & BEVERAGE STORES	445	130	31,954,703	30	4,416,816
GROCERY & CONVENIENCE STORES	4451	48	31,069,527	15	4,370,816
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	885,176	15	46,000
DRUG/HEALTH STORES	446	187	13,201,248	84	933,312
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	83	12,733,772	17	1,258,520
APPAREL & ACCESSORIES	448	248	30,204,436	112	871,965
CLOTHING & SHOE STORES	4481, 4482	211	28,257,991	99	633,742
JEWELRY & LUGGAGE STORES	4483	37	1,946,445	13	238,223
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	240	18,295,857	122	6,892,408
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	168	14,894,560	79	997,287
BOOK/PERIODICAL/MUSIC STORE	4512	72	3,401,297	43	5,895,121
GENERAL MERCHANDISE STORES	452	36	105,396,616	14	13,172,199
DEPARTMENT STORES	4521	7	30,635,493	4	154,759
GENERAL MERCHANDISE STORES	4529	29	74,761,123	10	13,017,440
E-COMMERCE & MAIL ORDER	4541	259	12,437,115	171	2,125,626
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,165	35,714,165	499	7,759,218
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>589,179</u>	<u>13</u>	<u>125,899</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,654,667</u>	<u>5</u>	<u>151,929</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>324,147</u>	<u>4</u>	<u>3,203</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,677</u>	<u>119,043,668</u>	<u>511</u>	<u>27,022,278</u>
CONSTRUCTION OF BUILDINGS	236	555	63,579,959	122	12,774,354
HEAVY CONSTRUCTION & HIGHWAYS	237	78	13,518,736	26	1,335,464
SPECIAL TRADE CONTRACTORS	238	1,044	41,944,973	363	12,912,460
<u>MANUFACTURING</u>	<u>31-33</u>	<u>825</u>	<u>15,015,942</u>	<u>290</u>	<u>2,804,048</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,895</u>	<u>52,729,325</u>	<u>963</u>	<u>22,440,427</u>
DURABLE GOODS	423	1,323	39,074,328	678	19,024,926
NONDURABLE GOODS	424	552	13,464,595	276	3,381,301
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	190,403	9	34,200
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>5,389,424</u>	<u>15</u>	<u>721,831</u>
<u>INFORMATION</u>	<u>51</u>	<u>408</u>	<u>31,717,651</u>	<u>213</u>	<u>5,634,062</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>105</u>	<u>3,214,198</u>	<u>54</u>	<u>351,195</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>331</u>	<u>16,791,073</u>	<u>122</u>	<u>2,088,564</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>578</u>	<u>12,810,930</u>	<u>214</u>	<u>3,045,562</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>834</u>	<u>22,310,287</u>	<u>271</u>	<u>4,526,510</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>111</u>	<u>8,118,769</u>	<u>22</u>	<u>884,498</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>541</u>	<u>90,830,417</u>	<u>121</u>	<u>14,498,144</u>
ACCOMMODATIONS	721	78	13,145,938	13	2,728,734
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	463	77,684,479	108	11,769,411
<u>OTHER SERVICES</u>	<u>81</u>	<u>671</u>	<u>24,586,491</u>	<u>159</u>	<u>3,440,685</u>
REPAIR & MAINTENANCE	811	451	19,308,904	104	2,722,667
PERSONAL SERVICE	812	180	4,695,975	46	628,228
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	581,612	9	89,791
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>438,695</u>	<u>5</u>	<u>148,820</u>
TOTAL ALL INDUSTRIES		11,264	\$797,712,467	4,390	\$145,456,169

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,899</u>	<u>\$343,854,604</u>
MOTOR VEHICLES & PARTS	441	267	76,831,235
NEW & USED AUTO DEALERS	4411	109	56,010,941
RV, BOAT, MOTORCYCLE DEALERS	4412	43	6,203,217
AUTOMOTIVE PARTS & TIRE	4413	115	14,617,077
FURNITURE & HOME FURNISHING	442	114	8,286,390
ELECTRONICS & APPLIANCES	443	272	12,470,897
APPLIANCES, TV & OTHER ELECTRONICS	44311	91	6,882,467
COMPUTERS & SOFTWARE	44312	177	5,564,718
CAMERA & PHOTO SUPPLIES	44313	4	23,711
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	181	39,642,378
BUILDING MATERIALS	4441	127	33,338,530
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	6,303,848
FOOD & BEVERAGE STORES	445	189	28,566,509
GROCERY & CONVENIENCE STORES	4451	112	27,168,881
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	1,397,628
DRUG/HEALTH STORES	446	158	7,090,229
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	69	11,069,874
APPAREL & ACCESSORIES	448	194	15,843,831
CLOTHING & SHOE STORES	4481, 4482	163	14,238,516
JEWELRY & LUGGAGE STORES	4483	31	1,605,315
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	211	9,717,567
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	7,394,035
BOOK/PERIODICAL/MUSIC STORE	4512	70	2,323,532
GENERAL MERCHANDISE STORES	452	31	94,010,552
DEPARTMENT STORES	4521	9	23,271,468
GENERAL MERCHANDISE STORES	4529	22	70,739,084
E-COMMERCE & MAIL ORDER	4541	210	4,697,561
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,003	35,627,583
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>450,309</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,568,631</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>283,637</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,157</u>	<u>105,948,078</u>
CONSTRUCTION OF BUILDINGS	236	318	57,672,608
HEAVY CONSTRUCTION & HIGHWAYS	237	60	7,341,363
SPECIAL TRADE CONTRACTORS	238	779	40,934,107
<u>MANUFACTURING</u>	<u>31-33</u>	<u>584</u>	<u>24,477,001</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,706</u>	<u>73,482,113</u>
DURABLE GOODS	423	1,203	51,469,656
NONDURABLE GOODS	424	483	21,847,242
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	165,215
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>68</u>	<u>1,320,154</u>
<u>INFORMATION</u>	<u>51</u>	<u>362</u>	<u>36,114,259</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>112</u>	<u>5,976,050</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>312</u>	<u>21,310,568</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>439</u>	<u>10,877,415</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>641</u>	<u>14,759,518</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>72</u>	<u>4,666,886</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>487</u>	<u>69,840,080</u>
ACCOMMODATIONS	721	65	12,991,211
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	422	56,848,869
<u>OTHER SERVICES</u>	<u>81</u>	<u>613</u>	<u>21,666,667</u>
REPAIR & MAINTENANCE	811	436	16,326,661
PERSONAL SERVICE	812	147	4,131,637
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	1,208,369
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>150,355</u>
TOTAL ALL INDUSTRIES		<u>9,526</u>	<u>\$736,746,324</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 3, 2010 to Quarter 3, 2011
(Dollars in Thousands)

City	3rd Quarter, 2010	3rd Quarter, 2011	Percent Change
Aberdeen	\$104,630	\$129,978	24.2%
Auburn	\$340,810	\$341,070	0.1%
Bellevue	\$1,166,178	\$1,191,795	2.2%
Bellingham	\$505,474	\$531,252	5.1%
Bremerton	\$172,298	\$176,626	2.5%
Camas	\$49,877	\$57,004	14.3%
Centralia	\$69,356	\$70,032	1.0%
Chehalis	\$88,148	\$88,195	0.1%
Colville	\$46,015	\$46,382	0.8%
Des Moines	\$55,119	\$45,851	-16.8%
Edmonds	\$130,801	\$133,894	2.4%
Ellensburg	\$92,265	\$95,216	3.2%
Everett	\$591,173	\$586,094	-0.9%
Federal Way	\$311,868	\$318,237	2.0%
Fife	\$138,462	\$130,205	-6.0%
Issaquah	\$310,295	\$282,256	-9.0%
Kelso	\$53,760	\$57,587	7.1%
Kennewick	\$373,753	\$397,594	6.4%
Kent	\$408,481	\$416,726	2.0%
Kirkland	\$375,546	\$405,762	8.0%
Lacey	\$239,695	\$232,896	-2.8%
Longview	\$168,882	\$172,360	2.1%
Lynnwood	\$454,242	\$462,215	1.8%
Marysville	\$184,547	\$178,003	-3.5%
Mercer Island	\$73,481	\$76,497	4.1%
Moses Lake	\$137,507	\$142,720	3.8%
Mount Vernon	\$142,548	\$137,457	-3.6%
Mountlake Terrace	\$38,039	\$38,356	0.8%
Oak Harbor	\$80,092	\$76,154	-4.9%
Olympia	\$456,036	\$421,420	-7.6%
Omak	\$41,819	\$45,167	8.0%
Pasco	\$210,613	\$219,687	4.3%
Port Angeles	\$89,564	\$83,013	-7.3%
Port Townsend	\$51,034	\$53,619	5.1%
Pullman	\$90,250	\$100,573	11.4%
Puyallup	\$426,362	\$400,888	-6.0%
Redmond	\$488,588	\$558,103	14.2%
Renton	\$480,455	\$500,710	4.2%
Richland	\$229,987	\$246,007	7.0%
Sea Tac	\$256,522	\$272,855	6.4%
Seattle	\$3,854,359	\$4,139,730	7.4%
Shelton	\$56,878	\$54,439	-4.3%
Spokane	\$948,236	\$933,781	-1.5%
Sunnyside	\$60,112	\$67,523	12.3%
Tacoma	\$1,010,357	\$961,459	-4.8%
Tukwila	\$436,740	\$437,420	0.2%
Vancouver	\$581,350	\$619,582	6.6%
Walla Walla	\$114,093	\$122,233	7.1%
Wenatchee	\$196,229	\$181,132	-7.7%
Yakima	\$369,316	\$359,651	-2.6%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>929</u>	<u>\$59,378,898</u>	<u>1,917</u>	<u>\$186,981,462</u>
MOTOR VEHICLES & PARTS	441	59	14,554,641	115	77,768,259
NEW & USED AUTO DEALERS	4411	21	10,519,547	36	68,956,733
RV, BOAT, MOTORCYCLE DEALERS	4412	10	17,732	16	3,616,593
AUTOMOTIVE PARTS & TIRE	4413	28	4,017,362	63	5,194,933
FURNITURE & HOME FURNISHING	442	32	941,084	109	6,703,379
ELECTRONICS & APPLIANCES	443	91	1,129,876	194	2,875,766
APPLIANCES, TV & OTHER ELECTRONICS	44311	32	409,660	62	1,372,513
COMPUTERS & SOFTWARE	44312	57	718,414	127	1,488,366
CAMERA & PHOTO SUPPLIES	44313	D	D	5	14,888
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	9,236,353	156	12,634,615
BUILDING MATERIALS	4441	47	8,890,562	130	9,910,189
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	345,791	26	2,724,426
FOOD & BEVERAGE STORES	445	31	5,732,593	48	7,741,598
GROCERY & CONVENIENCE STORES	4451	15	5,392,993	24	7,504,122
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	339,600	24	237,477
DRUG/HEALTH STORES	446	66	1,598,797	114	3,411,510
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,505,192	24	7,438,946
APPAREL & ACCESSORIES	448	90	1,277,302	143	21,615,041
CLOTHING & SHOE STORES	4481, 4482	78	920,321	126	20,822,801
JEWELRY & LUGGAGE STORES	4483	12	356,981	17	792,240
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	1,077,869	125	3,439,939
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	685,750	84	3,158,834
BOOK/PERIODICAL/MUSIC STORE	4512	24	392,119	41	281,105
GENERAL MERCHANDISE STORES	452	16	17,292,701	20	24,909,586
DEPARTMENT STORES	4521	5	3,836,153	5	2,562,354
GENERAL MERCHANDISE STORES	4529	11	13,456,548	15	22,347,233
E-COMMERCE & MAIL ORDER	4541	107	463,678	163	3,639,559
MISCELLANEOUS RETAILERS	453, 4542, 4543	305	3,568,812	706	14,803,263
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>30,153</u>	<u>14</u>	<u>71,864</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>22,270</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>715,614</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>294</u>	<u>43,805,480</u>	<u>1,483</u>	<u>41,276,101</u>
CONSTRUCTION OF BUILDINGS	236	71	8,219,899	325	22,565,815
HEAVY CONSTRUCTION & HIGHWAYS	237	14	23,068,369	53	2,383,916
SPECIAL TRADE CONTRACTORS	238	209	12,517,212	1,105	16,326,370
<u>MANUFACTURING</u>	<u>31-33</u>	<u>168</u>	<u>1,769,769</u>	<u>499</u>	<u>5,636,954</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>614</u>	<u>6,206,671</u>	<u>1,287</u>	<u>32,835,641</u>
DURABLE GOODS	423	451	5,410,182	919	28,363,029
NONDURABLE GOODS	424	159	789,968	352	4,322,030
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,521	16	150,582
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>89,278</u>	<u>30</u>	<u>642,646</u>
<u>INFORMATION</u>	<u>51</u>	<u>172</u>	<u>2,969,159</u>	<u>282</u>	<u>10,146,646</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>528,834</u>	<u>83</u>	<u>2,103,751</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>129</u>	<u>2,157,164</u>	<u>232</u>	<u>9,572,830</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>146</u>	<u>1,050,808</u>	<u>329</u>	<u>3,620,981</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>214</u>	<u>1,070,619</u>	<u>685</u>	<u>8,883,469</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>127,321</u>	<u>42</u>	<u>3,324,541</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>68</u>	<u>8,643,294</u>	<u>186</u>	<u>24,537,329</u>
ACCOMMODATIONS	721	9	1,051,761	9	2,285,783
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	7,591,533	177	22,251,546
<u>OTHER SERVICES</u>	<u>81</u>	<u>130</u>	<u>2,116,073</u>	<u>433</u>	<u>10,693,683</u>
REPAIR & MAINTENANCE	811	82	1,503,694	336	9,102,178
PERSONAL SERVICE	812	36	460,603	83	1,447,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	151,776	14	143,558
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>4,163</u>
TOTAL ALL INDUSTRIES		2,940	\$129,977,795	7,519	\$341,069,944

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,288	\$582,979,212	2,279	\$306,314,649
MOTOR VEHICLES & PARTS	441	125	193,730,131	120	45,016,281
NEW & USED AUTO DEALERS	4411	50	178,600,759	31	34,801,576
RV, BOAT, MOTORCYCLE DEALERS	4412	20	7,543,279	33	3,894,377
AUTOMOTIVE PARTS & TIRE	4413	55	7,586,092	56	6,320,328
FURNITURE & HOME FURNISHING	442	218	20,939,234	101	8,426,203
ELECTRONICS & APPLIANCES	443	362	53,756,125	221	13,753,838
APPLIANCES, TV & OTHER ELECTRONICS	44311	101	18,761,148	74	9,268,429
COMPUTERS & SOFTWARE	44312	251	33,679,964	142	4,474,507
CAMERA & PHOTO SUPPLIES	44313	10	1,315,013	5	10,903
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	218	28,281,668	134	33,458,043
BUILDING MATERIALS	4441	172	27,225,478	97	31,620,936
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	1,056,190	37	1,837,108
FOOD & BEVERAGE STORES	445	107	21,139,880	76	19,447,663
GROCERY & CONVENIENCE STORES	4451	37	19,125,149	27	18,998,217
OTHER FOOD & BEVERAGE STORES	4452, 4453	70	2,014,730	49	449,446
DRUG/HEALTH STORES	446	191	13,514,202	153	9,111,526
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	4,866,862	37	4,536,153
APPAREL & ACCESSORIES	448	254	115,224,982	200	27,973,353
CLOTHING & SHOE STORES	4481, 4482	207	105,513,817	173	26,193,690
JEWELRY & LUGGAGE STORES	4483	47	9,711,165	27	1,779,662
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	197	27,268,660	186	15,569,437
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	136	24,169,860	127	12,507,721
BOOK/PERIODICAL/MUSIC STORE	4512	61	3,098,800	59	3,061,717
GENERAL MERCHANDISE STORES	452	25	46,506,610	32	99,517,789
DEPARTMENT STORES	4521	8	30,000,557	7	29,894,435
GENERAL MERCHANDISE STORES	4529	17	16,506,053	25	69,623,354
E-COMMERCE & MAIL ORDER	4541	233	10,924,123	196	5,744,242
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,327	46,826,735	823	23,760,120
AGRICULTURE, FORESTRY, FISHING	11	27	192,070	12	180,974
MINING	21	8	72,451	8	511,112
UTILITIES	22	6	479,642	3	49,762
CONSTRUCTION	23	3,542	155,277,072	1,135	56,518,558
CONSTRUCTION OF BUILDINGS	236	1,054	90,807,178	345	35,396,698
HEAVY CONSTRUCTION & HIGHWAYS	237	114	20,515,236	43	2,252,587
SPECIAL TRADE CONTRACTORS	238	2,374	43,954,658	747	18,869,273
MANUFACTURING	31-33	791	17,601,061	565	7,854,020
WHOLESALE TRADE	42	1,692	62,572,005	1,383	27,203,341
DURABLE GOODS	423	1,163	53,544,018	973	22,212,341
NONDURABLE GOODS	424	510	8,794,502	395	4,915,665
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	233,485	15	75,334
TRANSPORTATION & WAREHOUSING	48-49	60	1,166,073	38	1,855,325
INFORMATION	51	471	52,538,991	324	14,935,616
FINANCE, INSURANCE	52	121	9,486,762	86	2,195,770
REAL ESTATE, RENTAL/LEASING	53	388	24,068,064	246	9,968,628
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	882	47,492,667	426	9,878,155
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,592	34,993,292	645	15,310,695
ARTS, ENTERTAINMENT & RECREATION	71	134	24,132,445	68	3,639,684
ACCOMMODATIONS & FOOD SERVICES	72	455	140,357,493	337	60,108,200
ACCOMMODATIONS	721	26	46,446,388	26	7,775,503
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	429	93,911,105	311	52,332,697
OTHER SERVICES	81	718	37,082,173	437	14,490,801
REPAIR & MAINTENANCE	811	477	22,798,792	282	11,886,313
PERSONAL SERVICE	812	214	13,707,443	131	2,505,816
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	575,938	24	98,672
PUBLIC ADMINISTRATION, OTHER	92.00	7	1,264,345	6	236,712
TOTAL ALL INDUSTRIES		14,191	\$1,191,795,237	7,998	\$531,252,000

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,496</u>	<u>\$88,776,886</u>	<u>896</u>	<u>\$13,145,510</u>
MOTOR VEHICLES & PARTS	441	96	54,714,443	39	2,031,552
NEW & USED AUTO DEALERS	4411	29	48,930,253	8	606,735
RV, BOAT, MOTORCYCLE DEALERS	4412	16	2,703,021	8	32,123
AUTOMOTIVE PARTS & TIRE	4413	51	3,081,169	23	1,392,694
FURNITURE & HOME FURNISHING	442	66	2,019,908	29	816,416
ELECTRONICS & APPLIANCES	443	139	2,311,306	85	773,649
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	670,225	28	393,880
COMPUTERS & SOFTWARE	44312	94	1,628,965	55	378,877
CAMERA & PHOTO SUPPLIES	44313	3	12,115	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	94	2,003,743	62	2,249,263
BUILDING MATERIALS	4441	72	1,631,224	53	1,812,234
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	372,519	9	437,028
FOOD & BEVERAGE STORES	445	44	6,922,766	17	1,668,356
GROCERY & CONVENIENCE STORES	4451	27	6,872,827	5	1,652,850
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	49,939	12	15,506
DRUG/HEALTH STORES	446	96	3,423,741	49	618,221
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,793,314	6	616,556
APPAREL & ACCESSORIES	448	104	803,996	83	515,726
CLOTHING & SHOE STORES	4481, 4482	89	516,627	75	408,193
JEWELRY & LUGGAGE STORES	4483	15	287,370	8	107,533
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	117	3,034,912	61	703,049
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	1,519,351	44	648,361
BOOK/PERIODICAL/MUSIC STORE	4512	44	1,515,561	17	54,688
GENERAL MERCHANDISE STORES	452	18	1,448,623	10	467,643
DEPARTMENT STORES	4521	4	507,867	4	128,879
GENERAL MERCHANDISE STORES	4529	14	940,756	6	338,765
E-COMMERCE & MAIL ORDER	4541	163	1,778,241	121	803,479
MISCELLANEOUS RETAILERS	453, 4542, 4543	537	7,521,894	334	1,881,600
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>73,770</u>	<u>4</u>	<u>136,743</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>88,288</u>	<u>3</u>	<u>13,102</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>11,897</u>	<u>4</u>	<u>49,030</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>719</u>	<u>21,831,574</u>	<u>665</u>	<u>26,825,669</u>
CONSTRUCTION OF BUILDINGS	236	165	13,295,421	109	16,368,431
HEAVY CONSTRUCTION & HIGHWAYS	237	23	2,076,735	18	3,803,682
SPECIAL TRADE CONTRACTORS	238	531	6,459,419	538	6,653,556
<u>MANUFACTURING</u>	<u>31-33</u>	<u>313</u>	<u>3,448,525</u>	<u>170</u>	<u>1,069,814</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>933</u>	<u>14,212,268</u>	<u>520</u>	<u>2,807,934</u>
DURABLE GOODS	423	663	9,670,024	352	1,941,180
NONDURABLE GOODS	424	259	4,483,884	161	860,049
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	58,360	7	6,705
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>242,483</u>	<u>19</u>	<u>279,795</u>
<u>INFORMATION</u>	<u>51</u>	<u>258</u>	<u>6,744,236</u>	<u>170</u>	<u>2,912,455</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>775,105</u>	<u>43</u>	<u>404,322</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>186</u>	<u>6,119,495</u>	<u>102</u>	<u>939,313</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>248</u>	<u>1,936,523</u>	<u>151</u>	<u>944,550</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>419</u>	<u>4,453,949</u>	<u>311</u>	<u>1,735,037</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>29</u>	<u>343,046</u>	<u>11</u>	<u>1,249,480</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>154</u>	<u>20,204,677</u>	<u>43</u>	<u>3,720,412</u>
ACCOMMODATIONS	721	13	3,531,837	3	308,823
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	141	16,672,840	40	3,411,589
<u>OTHER SERVICES</u>	<u>81</u>	<u>238</u>	<u>5,934,421</u>	<u>122</u>	<u>768,911</u>
REPAIR & MAINTENANCE	811	156	4,295,866	80	311,105
PERSONAL SERVICE	812	66	1,605,258	38	405,472
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	33,297	4	52,334
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>1,428,507</u>	<u>3</u>	<u>1,636</u>
TOTAL ALL INDUSTRIES		5,096	\$176,625,649	3,237	\$57,003,713

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>949</u>	<u>\$34,367,039</u>	<u>958</u>	<u>\$61,390,720</u>
MOTOR VEHICLES & PARTS	441	52	7,709,837	48	13,763,500
NEW & USED AUTO DEALERS	4411	16	3,647,095	11	9,882,488
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,286,656	6	1,694,141
AUTOMOTIVE PARTS & TIRE	4413	27	2,776,087	31	2,186,871
FURNITURE & HOME FURNISHING	442	32	788,426	40	1,274,090
ELECTRONICS & APPLIANCES	443	89	816,825	81	1,403,203
APPLIANCES, TV & OTHER ELECTRONICS	44311	30	463,674	29	665,336
COMPUTERS & SOFTWARE	44312	55	330,633	49	734,174
CAMERA & PHOTO SUPPLIES	44313	4	22,518	3	3,693
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	2,557,115	61	9,060,676
BUILDING MATERIALS	4441	47	2,328,620	50	8,294,774
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	228,495	11	765,902
FOOD & BEVERAGE STORES	445	21	4,086,074	14	2,535,034
GROCERY & CONVENIENCE STORES	4451	15	4,066,852	6	2,515,398
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	19,222	8	19,636
DRUG/HEALTH STORES	446	61	2,002,652	58	1,431,365
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,576,105	8	2,091,724
APPAREL & ACCESSORIES	448	71	7,538,897	74	1,324,087
CLOTHING & SHOE STORES	4481, 4482	62	5,970,981	69	1,159,703
JEWELRY & LUGGAGE STORES	4483	9	1,567,915	5	164,385
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	68	2,823,876	73	1,284,026
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	2,780,182	47	1,186,996
BOOK/PERIODICAL/MUSIC STORE	4512	20	43,695	26	97,030
GENERAL MERCHANDISE STORES	452	12	234,468	16	21,486,270
DEPARTMENT STORES	4521	4	108,411	5	3,265,321
GENERAL MERCHANDISE STORES	4529	8	126,057	11	18,220,949
E-COMMERCE & MAIL ORDER	4541	116	849,254	108	468,995
MISCELLANEOUS RETAILERS	453, 4542, 4543	359	3,383,511	377	5,267,750
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>121.876</u>	<u>3</u>	<u>10,231</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>40.144</u>	<u>5</u>	<u>26,085</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>21.426</u>	<u>3</u>	<u>83,278</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>386</u>	<u>7,681,646</u>	<u>327</u>	<u>3,440,671</u>
CONSTRUCTION OF BUILDINGS	236	80	3,538,692	62	1,178,263
HEAVY CONSTRUCTION & HIGHWAYS	237	14	736,947	15	468,543
SPECIAL TRADE CONTRACTORS	238	292	3,406,006	250	1,793,865
<u>MANUFACTURING</u>	<u>31-33</u>	<u>162</u>	<u>1,225,238</u>	<u>164</u>	<u>2,005,671</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>610</u>	<u>5,484,816</u>	<u>572</u>	<u>5,714,328</u>
DURABLE GOODS	423	430	3,794,501	406	4,602,825
NONDURABLE GOODS	424	171	1,638,000	160	1,092,439
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	52,315	6	19,064
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>4,343</u>	<u>12</u>	<u>524,897</u>
<u>INFORMATION</u>	<u>51</u>	<u>178</u>	<u>2,884,353</u>	<u>170</u>	<u>1,890,993</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>195,283</u>	<u>40</u>	<u>230,025</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>97</u>	<u>1,472,842</u>	<u>110</u>	<u>1,262,633</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>138</u>	<u>598,635</u>	<u>130</u>	<u>1,318,250</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>237</u>	<u>1,058,076</u>	<u>210</u>	<u>496,339</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>497,943</u>	<u>17</u>	<u>997,580</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>87</u>	<u>11,745,338</u>	<u>78</u>	<u>7,125,045</u>
ACCOMMODATIONS	721	8	948,429	4	1,452,630
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	10,796,909	74	5,672,415
<u>OTHER SERVICES</u>	<u>81</u>	<u>152</u>	<u>2,630,262</u>	<u>114</u>	<u>1,672,963</u>
REPAIR & MAINTENANCE	811	97	2,143,162	73	1,209,275
PERSONAL SERVICE	812	46	424,668	33	430,769
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	62,432	8	32,919
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>2,503</u>	<u>3</u>	<u>5,542</u>
TOTAL ALL INDUSTRIES		3,077	\$70,031,763	2,916	\$88,195,251

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>734</u>	<u>\$30,801,708</u>	<u>957</u>	<u>\$14,414,039</u>
MOTOR VEHICLES & PARTS	441	37	6,482,950	30	992,604
NEW & USED AUTO DEALERS	4411	8	4,278,765	8	761,088
RV, BOAT, MOTORCYCLE DEALERS	4412	5	501,671	6	193,046
AUTOMOTIVE PARTS & TIRE	4413	24	1,702,515	16	38,471
FURNITURE & HOME FURNISHING	442	23	398,595	66	515,036
ELECTRONICS & APPLIANCES	443	64	642,156	77	430,146
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	493,730	32	144,795
COMPUTERS & SOFTWARE	44312	41	146,847	44	284,692
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	2,631,173	65	744,547
BUILDING MATERIALS	4441	44	2,328,475	56	738,181
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	302,698	9	6,366
FOOD & BEVERAGE STORES	445	3	1,667,095	15	3,900,933
GROCERY & CONVENIENCE STORES	4451	3	1,667,095	5	3,807,129
OTHER FOOD & BEVERAGE STORES	4452, 4453	0	0	10	93,804
DRUG/HEALTH STORES	446	53	251,759	60	1,961,143
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	928,272	12	1,229,512
APPAREL & ACCESSORIES	448	61	295,384	77	331,297
CLOTHING & SHOE STORES	4481, 4482	56	269,698	68	271,292
JEWELRY & LUGGAGE STORES	4483	5	25,686	9	60,005
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	73	1,239,476	89	335,640
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	1,067,147	57	184,495
BOOK/PERIODICAL/MUSIC STORE	4512	29	172,329	32	151,145
GENERAL MERCHANDISE STORES	452	11	11,396,235	12	875,436
DEPARTMENT STORES	4521	4	70,514	3	111,396
GENERAL MERCHANDISE STORES	4529	7	11,325,721	9	764,040
E-COMMERCE & MAIL ORDER	4541	96	335,513	100	534,492
MISCELLANEOUS RETAILERS	453, 4542, 4543	258	4,533,101	354	2,563,253
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>68,644</u>	<u>8</u>	<u>489,058</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>29,355</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>3,848</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>137</u>	<u>2,278,647</u>	<u>718</u>	<u>6,405,323</u>
CONSTRUCTION OF BUILDINGS	236	28	398,069	157	2,982,565
HEAVY CONSTRUCTION & HIGHWAYS	237	11	471,295	20	249,504
SPECIAL TRADE CONTRACTORS	238	98	1,409,283	541	3,173,254
<u>MANUFACTURING</u>	<u>31-33</u>	<u>104</u>	<u>838,338</u>	<u>159</u>	<u>942,706</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>444</u>	<u>2,612,993</u>	<u>460</u>	<u>2,179,116</u>
DURABLE GOODS	423	313	2,165,384	318	1,408,838
NONDURABLE GOODS	424	126	437,580	137	765,368
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	10,029	5	4,911
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>64,558</u>	<u>10</u>	<u>418,226</u>
<u>INFORMATION</u>	<u>51</u>	<u>136</u>	<u>1,076,900</u>	<u>186</u>	<u>3,346,240</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>34</u>	<u>624,882</u>	<u>35</u>	<u>535,000</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>65</u>	<u>459,383</u>	<u>108</u>	<u>1,365,630</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>95</u>	<u>1,303,171</u>	<u>144</u>	<u>831,323</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>116</u>	<u>494,550</u>	<u>374</u>	<u>3,262,924</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>140,808</u>	<u>12</u>	<u>471,087</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>33</u>	<u>3,727,981</u>	<u>72</u>	<u>9,857,962</u>
ACCOMMODATIONS	721	4	841,861	7	504,061
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	2,886,120	65	9,353,901
<u>OTHER SERVICES</u>	<u>81</u>	<u>64</u>	<u>1,841,535</u>	<u>147</u>	<u>1,295,853</u>
REPAIR & MAINTENANCE	811	34	1,512,888	109	1,001,538
PERSONAL SERVICE	812	25	268,153	35	293,951
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	60,494	3	363
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>3,739</u>
TOTAL ALL INDUSTRIES		1,984	\$46,382,314	3,400	\$45,851,430

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,614</u>	<u>\$63,344,894</u>	<u>1,029</u>	<u>\$41,968,434</u>
MOTOR VEHICLES & PARTS	441	59	28,860,306	57	11,228,032
NEW & USED AUTO DEALERS	4411	18	27,839,669	12	6,157,706
RV, BOAT, MOTORCYCLE DEALERS	4412	12	364,329	12	2,282,895
AUTOMOTIVE PARTS & TIRE	4413	29	656,309	33	2,787,431
FURNITURE & HOME FURNISHING	442	112	2,585,558	40	1,575,390
ELECTRONICS & APPLIANCES	443	134	2,161,760	88	1,151,046
APPLIANCES, TV & OTHER ELECTRONICS	44311	45	461,532	32	715,978
COMPUTERS & SOFTWARE	44312	85	1,694,497	53	429,058
CAMERA & PHOTO SUPPLIES	44313	4	5,731	3	6,010
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	1,079,921	63	4,050,452
BUILDING MATERIALS	4441	98	966,563	53	1,697,626
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	113,359	10	2,352,825
FOOD & BEVERAGE STORES	445	52	6,250,295	19	3,973,738
GROCERY & CONVENIENCE STORES	4451	14	5,727,857	7	3,689,620
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	522,438	12	284,118
DRUG/HEALTH STORES	446	120	4,812,519	52	719,573
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	932,988	17	3,311,320
APPAREL & ACCESSORIES	448	125	5,515,192	83	988,104
CLOTHING & SHOE STORES	4481, 4482	108	5,116,836	75	793,025
JEWELRY & LUGGAGE STORES	4483	17	398,356	8	195,079
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	689,463	89	877,898
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	474,816	61	750,320
BOOK/PERIODICAL/MUSIC STORE	4512	38	214,646	28	127,578
GENERAL MERCHANDISE STORES	452	17	2,543,379	15	9,450,403
DEPARTMENT STORES	4521	4	109,577	4	107,898
GENERAL MERCHANDISE STORES	4529	13	2,433,801	11	9,342,505
E-COMMERCE & MAIL ORDER	4541	170	1,795,434	125	681,952
MISCELLANEOUS RETAILERS	453, 4542, 4543	586	6,118,081	381	3,960,527
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>54,929</u>	<u>9</u>	<u>53,026</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>38,099</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>77,910</u>	<u>4</u>	<u>84,283</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,469</u>	<u>19,235,045</u>	<u>337</u>	<u>13,495,053</u>
CONSTRUCTION OF BUILDINGS	236	359	8,920,194	69	8,660,320
HEAVY CONSTRUCTION & HIGHWAYS	237	48	1,281,213	14	926,220
SPECIAL TRADE CONTRACTORS	238	1,062	9,033,637	254	3,908,513
<u>MANUFACTURING</u>	<u>31-33</u>	<u>340</u>	<u>1,494,265</u>	<u>189</u>	<u>1,061,235</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>866</u>	<u>6,948,933</u>	<u>660</u>	<u>6,703,389</u>
DURABLE GOODS	423	603	5,589,789	440	4,763,050
NONDURABLE GOODS	424	253	1,349,552	212	1,914,177
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	9,592	8	26,162
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>22</u>	<u>412,614</u>	<u>9</u>	<u>361,786</u>
<u>INFORMATION</u>	<u>51</u>	<u>239</u>	<u>5,824,270</u>	<u>174</u>	<u>3,120,940</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>955,161</u>	<u>44</u>	<u>902,263</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>175</u>	<u>2,115,521</u>	<u>124</u>	<u>1,435,879</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>293</u>	<u>2,703,421</u>	<u>146</u>	<u>723,694</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>737</u>	<u>4,640,389</u>	<u>209</u>	<u>5,090,086</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>40</u>	<u>1,577,179</u>	<u>23</u>	<u>729,009</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>160</u>	<u>19,377,982</u>	<u>93</u>	<u>16,227,018</u>
ACCOMMODATIONS	721	9	1,342,705	12	3,180,151
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	151	18,035,277	81	13,046,868
<u>OTHER SERVICES</u>	<u>81</u>	<u>291</u>	<u>5,092,170</u>	<u>128</u>	<u>3,202,013</u>
REPAIR & MAINTENANCE	811	196	4,269,098	78	2,681,344
PERSONAL SERVICE	812	82	813,825	41	433,954
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	9,247	9	86,714
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>1,657</u>	<u>6</u>	<u>25,362</u>
TOTAL ALL INDUSTRIES		6,331	\$133,894,439	3,186	\$95,215,666

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,601</u>	<u>\$277,362,578</u>	<u>1,821</u>	<u>\$161,961,626</u>
MOTOR VEHICLES & PARTS	441	154	80,077,645	67	11,699,149
NEW & USED AUTO DEALERS	4411	49	65,749,530	17	6,610,426
RV, BOAT, MOTORCYCLE DEALERS	4412	27	4,923,321	8	6,712
AUTOMOTIVE PARTS & TIRE	4413	78	9,404,794	42	5,082,011
FURNITURE & HOME FURNISHING	442	138	7,458,845	107	3,659,824
ELECTRONICS & APPLIANCES	443	275	15,646,173	183	10,573,006
APPLIANCES, TV & OTHER ELECTRONICS	44311	88	8,800,816	64	8,266,462
COMPUTERS & SOFTWARE	44312	181	6,761,540	116	2,301,900
CAMERA & PHOTO SUPPLIES	44313	6	83,816	3	4,644
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	191	16,957,055	131	17,530,394
BUILDING MATERIALS	4441	157	16,468,182	112	16,837,687
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	488,873	19	692,708
FOOD & BEVERAGE STORES	445	111	16,989,744	49	11,768,880
GROCERY & CONVENIENCE STORES	4451	63	16,370,869	26	10,878,529
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	618,875	23	890,351
DRUG/HEALTH STORES	446	150	9,345,503	126	5,308,073
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	8,045,602	24	4,104,347
APPAREL & ACCESSORIES	448	165	10,029,957	142	7,939,294
CLOTHING & SHOE STORES	4481, 4482	139	8,577,222	116	7,097,853
JEWELRY & LUGGAGE STORES	4483	26	1,452,735	26	841,441
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	161	10,442,965	124	8,149,387
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	8,189,783	83	6,668,843
BOOK/PERIODICAL/MUSIC STORE	4512	64	2,253,182	41	1,480,544
GENERAL MERCHANDISE STORES	452	31	71,614,662	23	64,400,571
DEPARTMENT STORES	4521	8	16,156,898	7	16,537,115
GENERAL MERCHANDISE STORES	4529	23	55,457,764	16	47,863,455
E-COMMERCE & MAIL ORDER	4541	209	3,639,345	169	2,313,332
MISCELLANEOUS RETAILERS	453, 4542, 4543	972	27,115,082	676	14,515,369
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>73,544</u>	<u>17</u>	<u>67,034</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>110,385</u>	<u>8</u>	<u>511,058</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>17,663</u>	<u>4</u>	<u>2,177</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,155</u>	<u>71,483,207</u>	<u>1,497</u>	<u>42,534,160</u>
CONSTRUCTION OF BUILDINGS	236	493	43,100,597	330	14,736,661
HEAVY CONSTRUCTION & HIGHWAYS	237	64	4,287,856	51	16,133,312
SPECIAL TRADE CONTRACTORS	238	1,598	24,094,754	1,116	11,664,188
<u>MANUFACTURING</u>	<u>31-33</u>	<u>643</u>	<u>17,514,773</u>	<u>385</u>	<u>3,291,950</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,616</u>	<u>55,966,584</u>	<u>1,016</u>	<u>12,018,505</u>
DURABLE GOODS	423	1,186	47,391,193	715	9,473,499
NONDURABLE GOODS	424	411	8,480,200	290	2,465,933
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	95,190	11	79,074
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>3,159,894</u>	<u>25</u>	<u>411,665</u>
<u>INFORMATION</u>	<u>51</u>	<u>382</u>	<u>29,597,614</u>	<u>260</u>	<u>14,942,068</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>106</u>	<u>4,025,157</u>	<u>77</u>	<u>1,523,350</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>321</u>	<u>15,850,881</u>	<u>220</u>	<u>12,514,839</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>508</u>	<u>9,849,686</u>	<u>347</u>	<u>5,614,569</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,069</u>	<u>16,799,355</u>	<u>772</u>	<u>6,308,420</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>5,793,132</u>	<u>44</u>	<u>3,851,277</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>402</u>	<u>59,986,348</u>	<u>250</u>	<u>43,469,559</u>
ACCOMMODATIONS	721	19	5,037,354	14	5,371,508
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	383	54,948,994	236	38,098,051
<u>OTHER SERVICES</u>	<u>81</u>	<u>591</u>	<u>18,305,537</u>	<u>448</u>	<u>8,755,293</u>
REPAIR & MAINTENANCE	811	436	14,706,475	305	6,460,263
PERSONAL SERVICE	812	130	3,278,395	124	1,859,587
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	320,666	19	435,443
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>197,289</u>	<u>6</u>	<u>459,169</u>
TOTAL ALL INDUSTRIES		10,540	\$586,093,627	7,197	\$318,236,719

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	860	\$83,072,409	1,691	\$151,482,656
MOTOR VEHICLES & PARTS	441	56	63,556,295	65	20,812,237
NEW & USED AUTO DEALERS	4411	18	55,695,340	12	15,499,967
RV, BOAT, MOTORCYCLE DEALERS	4412	9	5,644,889	18	3,532,710
AUTOMOTIVE PARTS & TIRE	4413	29	2,216,067	35	1,779,560
FURNITURE & HOME FURNISHING	442	40	1,784,082	119	7,062,957
ELECTRONICS & APPLIANCES	443	99	592,151	164	5,317,824
APPLIANCES, TV & OTHER ELECTRONICS	44311	35	220,139	51	1,613,674
COMPUTERS & SOFTWARE	44312	62	362,035	108	3,697,007
CAMERA & PHOTO SUPPLIES	44313	D	D	5	7,142
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	1,551,142	110	19,449,889
BUILDING MATERIALS	4441	60	1,475,125	89	19,254,668
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	76,017	21	195,220
FOOD & BEVERAGE STORES	445	16	98,799	45	5,780,161
GROCERY & CONVENIENCE STORES	4451	3	89,910	6	4,655,026
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	8,889	39	1,125,134
DRUG/HEALTH STORES	446	31	494,648	122	5,592,084
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,007,394	10	2,165,123
APPAREL & ACCESSORIES	448	63	72,011	122	3,159,932
CLOTHING & SHOE STORES	4481, 4482	58	69,502	106	2,851,543
JEWELRY & LUGGAGE STORES	4483	5	2,509	16	308,389
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	4,632,642	129	10,736,205
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	4,627,445	84	8,938,914
BOOK/PERIODICAL/MUSIC STORE	4512	17	5,197	45	1,797,291
GENERAL MERCHANDISE STORES	452	7	6,277,856	17	58,120,315
DEPARTMENT STORES	4521	D	D	6	13,179,060
GENERAL MERCHANDISE STORES	4529	6	6,270,151	11	44,941,255
E-COMMERCE & MAIL ORDER	4541	86	349,140	167	2,083,511
MISCELLANEOUS RETAILERS	453, 4542, 4543	337	2,656,251	621	11,202,420
AGRICULTURE, FORESTRY, FISHING	11	5	4,013	14	455,357
MINING	21	3	9,176	5	55,311
UTILITIES	22	3	25,094	6	87,997
CONSTRUCTION	23	459	10,978,188	1,696	41,939,081
CONSTRUCTION OF BUILDINGS	236	84	6,246,942	416	24,484,905
HEAVY CONSTRUCTION & HIGHWAYS	237	23	1,527,700	48	1,752,762
SPECIAL TRADE CONTRACTORS	238	352	3,203,546	1,232	15,701,415
MANUFACTURING	31-33	186	1,960,605	390	5,749,444
WHOLESALE TRADE	42	570	11,509,854	1,009	17,486,503
DURABLE GOODS	423	416	9,964,280	706	14,791,642
NONDURABLE GOODS	424	146	1,458,426	288	2,644,401
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	87,148	15	50,459
TRANSPORTATION & WAREHOUSING	48-49	18	288,740	33	265,232
INFORMATION	51	144	2,479,828	270	7,634,621
FINANCE, INSURANCE	52	34	395,812	72	1,809,704
REAL ESTATE, RENTAL/LEASING	53	117	4,329,367	196	5,183,521
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	158	525,015	350	6,026,607
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	286	1,692,970	757	7,658,656
ARTS, ENTERTAINMENT & RECREATION	71	10	215,853	49	2,832,307
ACCOMMODATIONS & FOOD SERVICES	72	60	7,853,267	171	25,549,177
ACCOMMODATIONS	721	15	1,965,833	5	3,615,174
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	45	5,887,434	166	21,934,003
OTHER SERVICES	81	161	4,863,276	336	8,025,999
REPAIR & MAINTENANCE	811	133	4,481,673	230	6,620,574
PERSONAL SERVICE	812	22	379,263	94	1,323,306
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	2,340	12	82,119
PUBLIC ADMINISTRATION, OTHER	92.00	3	1,553	6	13,396
TOTAL ALL INDUSTRIES		3,077	\$130,205,021	7,051	\$282,255,567

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>750</u>	<u>\$28,275,617</u>	<u>1,750</u>	<u>\$238,490,708</u>
MOTOR VEHICLES & PARTS	441	32	6,910,958	130	\$50,753,885
NEW & USED AUTO DEALERS	4411	10	4,657,061	41	\$40,070,577
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,405,368	27	\$5,242,805
AUTOMOTIVE PARTS & TIRE	4413	18	848,529	62	\$5,440,503
FURNITURE & HOME FURNISHING	442	23	605,993	76	\$7,418,742
ELECTRONICS & APPLIANCES	443	64	740,745	171	\$11,865,769
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	406,404	62	\$8,505,327
COMPUTERS & SOFTWARE	44312	40	334,251	106	\$3,358,222
CAMERA & PHOTO SUPPLIES	44313	D	D	3	\$2,220
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	1,406,598	87	\$17,260,777
BUILDING MATERIALS	4441	41	1,353,477	69	\$16,193,838
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	53,121	18	\$1,066,940
FOOD & BEVERAGE STORES	445	10	2,388,993	45	\$8,132,254
GROCERY & CONVENIENCE STORES	4451	6	2,387,873	21	\$8,040,886
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,120	24	\$91,369
DRUG/HEALTH STORES	446	44	764,160	118	\$5,485,341
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,095,518	18	\$6,906,812
APPAREL & ACCESSORIES	448	67	955,349	144	\$23,099,506
CLOTHING & SHOE STORES	4481, 4482	61	786,470	121	\$20,551,411
JEWELRY & LUGGAGE STORES	4483	6	168,879	23	\$2,548,095
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	56	1,161,321	139	\$12,769,385
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	918,569	93	\$11,204,444
BOOK/PERIODICAL/MUSIC STORE	4512	19	242,752	46	\$1,564,941
GENERAL MERCHANDISE STORES	452	13	8,528,109	22	\$75,163,060
DEPARTMENT STORES	4521	6	8,489,456	9	\$25,591,173
GENERAL MERCHANDISE STORES	4529	7	38,653	13	\$49,571,887
E-COMMERCE & MAIL ORDER	4541	108	385,434	179	\$2,795,782
MISCELLANEOUS RETAILERS	453, 4542, 4543	274	2,332,439	621	\$16,839,395
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>363,124</u>	<u>8</u>	<u>\$79,745</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>17,080</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>\$31,234</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>275</u>	<u>8,663,851</u>	<u>870</u>	<u>\$39,290,613</u>
CONSTRUCTION OF BUILDINGS	236	51	1,970,320	221	\$21,488,699
HEAVY CONSTRUCTION & HIGHWAYS	237	12	4,143,951	33	\$1,479,036
SPECIAL TRADE CONTRACTORS	238	212	2,549,580	616	\$16,322,878
<u>MANUFACTURING</u>	<u>31-33</u>	<u>136</u>	<u>888,266</u>	<u>331</u>	<u>\$5,398,730</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>474</u>	<u>3,427,815</u>	<u>1,062</u>	<u>\$19,060,567</u>
DURABLE GOODS	423	332	2,770,993	751	\$15,698,001
NONDURABLE GOODS	424	136	641,296	301	\$3,306,900
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	15,527	10	\$55,666
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>167,062</u>	<u>19</u>	<u>\$321,941</u>
<u>INFORMATION</u>	<u>51</u>	<u>129</u>	<u>1,836,264</u>	<u>266</u>	<u>\$13,163,049</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>151,904</u>	<u>80</u>	<u>\$2,862,597</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>106</u>	<u>1,365,623</u>	<u>193</u>	<u>\$4,999,879</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>101</u>	<u>1,250,358</u>	<u>278</u>	<u>\$4,871,939</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>167</u>	<u>592,387</u>	<u>446</u>	<u>\$7,131,436</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>115,756</u>	<u>40</u>	<u>\$3,730,749</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>49</u>	<u>8,694,103</u>	<u>201</u>	<u>\$45,727,601</u>
ACCOMMODATIONS	721	7	2,545,298	20	\$6,917,015
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	6,148,805	181	\$38,810,586
<u>OTHER SERVICES</u>	<u>81</u>	<u>108</u>	<u>1,746,064</u>	<u>289</u>	<u>\$12,354,870</u>
REPAIR & MAINTENANCE	811	76	1,272,141	189	\$10,486,144
PERSONAL SERVICE	812	28	202,692	83	\$1,655,740
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	271,230	17	\$212,986
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>23,641</u>	<u>5</u>	<u>\$3,781</u>
TOTAL ALL INDUSTRIES		2,362	\$57,586,521	5,844	\$397,593,852

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,360</u>	<u>\$167,056,848</u>	<u>2,204</u>	<u>\$207,007,921</u>
MOTOR VEHICLES & PARTS	441	132	25,212,878	89	93,691,857
NEW & USED AUTO DEALERS	4411	35	18,026,374	32	88,006,884
RV, BOAT, MOTORCYCLE DEALERS	4412	16	988,025	13	356,022
AUTOMOTIVE PARTS & TIRE	4413	81	6,198,479	44	5,328,951
FURNITURE & HOME FURNISHING	442	129	10,106,909	165	7,615,964
ELECTRONICS & APPLIANCES	443	237	10,594,116	225	5,182,374
APPLIANCES, TV & OTHER ELECTRONICS	44311	75	1,926,658	67	2,028,222
COMPUTERS & SOFTWARE	44312	156	8,645,595	153	3,135,089
CAMERA & PHOTO SUPPLIES	44313	6	21,863	5	19,062
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	185	22,379,225	174	4,959,291
BUILDING MATERIALS	4441	160	21,653,875	141	4,673,895
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	725,350	33	285,396
FOOD & BEVERAGE STORES	445	93	15,214,609	75	12,816,963
GROCERY & CONVENIENCE STORES	4451	52	14,172,463	22	11,642,165
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	1,042,146	53	1,174,798
DRUG/HEALTH STORES	446	124	5,735,169	148	6,838,372
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	8,076,952	23	3,352,610
APPAREL & ACCESSORIES	448	146	5,984,547	153	4,281,368
CLOTHING & SHOE STORES	4481, 4482	123	5,342,035	135	3,745,896
JEWELRY & LUGGAGE STORES	4483	23	642,512	18	535,471
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	4,138,302	147	5,672,353
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	3,538,629	98	4,465,997
BOOK/PERIODICAL/MUSIC STORE	4512	45	599,674	49	1,206,355
GENERAL MERCHANDISE STORES	452	30	26,297,273	15	41,765,600
DEPARTMENT STORES	4521	7	11,101,023	5	2,837,710
GENERAL MERCHANDISE STORES	4529	23	15,196,250	10	38,927,890
E-COMMERCE & MAIL ORDER	4541	192	3,206,930	193	4,642,629
MISCELLANEOUS RETAILERS	453, 4542, 4543	912	30,109,938	797	16,188,542
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>215,618</u>	<u>19</u>	<u>53,961</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>321,180</u>	<u>6</u>	<u>156,301</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,271,178</u>	<u>5</u>	<u>288,688</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,000</u>	<u>50,718,277</u>	<u>2,422</u>	<u>58,643,257</u>
CONSTRUCTION OF BUILDINGS	236	447	18,094,105	645	31,020,759
HEAVY CONSTRUCTION & HIGHWAYS	237	82	7,413,774	66	4,357,820
SPECIAL TRADE CONTRACTORS	238	1,471	25,210,397	1,711	23,264,679
<u>MANUFACTURING</u>	<u>31-33</u>	<u>637</u>	<u>15,597,860</u>	<u>528</u>	<u>5,271,427</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,608</u>	<u>55,050,033</u>	<u>1,233</u>	<u>21,023,684</u>
DURABLE GOODS	423	1,135	43,786,007	841	18,421,950
NONDURABLE GOODS	424	450	11,148,966	380	2,567,932
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	115,060	12	33,802
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>931,184</u>	<u>37</u>	<u>797,612</u>
<u>INFORMATION</u>	<u>51</u>	<u>344</u>	<u>23,263,474</u>	<u>361</u>	<u>15,918,992</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>102</u>	<u>4,193,450</u>	<u>84</u>	<u>4,833,617</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>309</u>	<u>17,398,667</u>	<u>257</u>	<u>8,576,060</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>456</u>	<u>8,663,999</u>	<u>535</u>	<u>6,204,952</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>901</u>	<u>8,696,090</u>	<u>1,117</u>	<u>10,268,344</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>48</u>	<u>5,271,170</u>	<u>64</u>	<u>3,300,653</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>325</u>	<u>41,393,194</u>	<u>246</u>	<u>48,798,622</u>
ACCOMMODATIONS	721	19	5,807,975	10	11,237,981
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	306	35,585,219	236	37,560,640
<u>OTHER SERVICES</u>	<u>81</u>	<u>583</u>	<u>16,637,639</u>	<u>500</u>	<u>14,606,922</u>
REPAIR & MAINTENANCE	811	439	13,437,485	348	11,655,046
PERSONAL SERVICE	812	131	3,177,008	139	2,855,084
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	23,145	13	96,791
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>45,864</u>	<u>5</u>	<u>10,878</u>
TOTAL ALL INDUSTRIES		9,760	\$416,725,723	9,623	\$405,761,892

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,400</u>	<u>\$139,211,938</u>	<u>1,283</u>	<u>\$97,673,639</u>
MOTOR VEHICLES & PARTS	441	59	9,737,643	79	31,023,187
NEW & USED AUTO DEALERS	4411	13	1,701,681	23	24,587,020
RV, BOAT, MOTORCYCLE DEALERS	4412	11	3,133,449	12	1,543,112
AUTOMOTIVE PARTS & TIRE	4413	35	4,902,514	44	4,893,056
FURNITURE & HOME FURNISHING	442	84	4,460,631	47	2,381,248
ELECTRONICS & APPLIANCES	443	129	6,960,021	122	1,717,897
APPLIANCES, TV & OTHER ELECTRONICS	44311	51	5,172,376	38	633,171
COMPUTERS & SOFTWARE	44312	77	1,785,377	80	1,076,027
CAMERA & PHOTO SUPPLIES	44313	D	D	4	8,699
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	81	14,706,819	92	14,580,890
BUILDING MATERIALS	4441	69	14,622,724	72	13,589,727
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	84,096	20	991,162
FOOD & BEVERAGE STORES	445	30	8,195,247	24	6,920,263
GROCERY & CONVENIENCE STORES	4451	14	7,660,289	11	6,677,915
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	534,957	13	242,348
DRUG/HEALTH STORES	446	75	2,219,151	88	2,197,256
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,034,420	25	6,014,608
APPAREL & ACCESSORIES	448	103	4,847,170	93	1,454,226
CLOTHING & SHOE STORES	4481, 4482	91	4,338,395	83	757,652
JEWELRY & LUGGAGE STORES	4483	12	508,775	10	696,574
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	102	20,387,328	87	1,581,840
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	19,819,773	61	1,297,534
BOOK/PERIODICAL/MUSIC STORE	4512	36	567,554	26	284,306
GENERAL MERCHANDISE STORES	452	21	52,250,537	17	21,590,309
DEPARTMENT STORES	4521	6	12,207,425	6	2,772,718
GENERAL MERCHANDISE STORES	4529	15	40,043,112	11	18,817,592
E-COMMERCE & MAIL ORDER	4541	165	1,197,478	132	1,048,621
MISCELLANEOUS RETAILERS	453, 4542, 4543	533	12,215,494	477	7,163,291
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>30,321</u>	<u>8</u>	<u>205,073</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>36,574</u>	<u>3</u>	<u>171,778</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>239,678</u>	<u>3</u>	<u>18,842</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,019</u>	<u>25,707,457</u>	<u>533</u>	<u>18,482,561</u>
CONSTRUCTION OF BUILDINGS	236	214	11,921,597	115	6,661,445
HEAVY CONSTRUCTION & HIGHWAYS	237	33	2,013,261	22	3,471,323
SPECIAL TRADE CONTRACTORS	238	772	11,772,598	396	8,349,792
<u>MANUFACTURING</u>	<u>31-33</u>	<u>264</u>	<u>2,983,722</u>	<u>274</u>	<u>2,984,640</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>799</u>	<u>7,384,858</u>	<u>880</u>	<u>11,743,722</u>
DURABLE GOODS	423	559	5,569,683	655	10,320,996
NONDURABLE GOODS	424	233	1,795,560	221	1,409,721
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	19,615	4	13,005
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>142,818</u>	<u>20</u>	<u>352,794</u>
<u>INFORMATION</u>	<u>51</u>	<u>225</u>	<u>8,740,251</u>	<u>202</u>	<u>6,773,933</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>677,642</u>	<u>60</u>	<u>781,038</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>161</u>	<u>2,797,630</u>	<u>160</u>	<u>3,412,791</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>248</u>	<u>3,875,822</u>	<u>202</u>	<u>2,728,052</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>471</u>	<u>6,305,628</u>	<u>341</u>	<u>3,838,648</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>2,654,388</u>	<u>29</u>	<u>1,226,007</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>140</u>	<u>25,382,077</u>	<u>107</u>	<u>16,053,922</u>
ACCOMMODATIONS	721	8	2,810,470	3	377,481
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	22,571,607	104	15,676,441
<u>OTHER SERVICES</u>	<u>81</u>	<u>250</u>	<u>6,689,323</u>	<u>226</u>	<u>5,693,126</u>
REPAIR & MAINTENANCE	811	175	5,298,521	153	4,554,313
PERSONAL SERVICE	812	64	1,141,445	64	1,033,191
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	249,356	9	105,622
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>36,094</u>	<u>4</u>	<u>219,724</u>
TOTAL ALL INDUSTRIES		5,114	\$232,896,219	4,335	\$172,360,289

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,958</u>	<u>\$319,827,806</u>	<u>1,511</u>	<u>\$105,084,946</u>
MOTOR VEHICLES & PARTS	441	112	77,293,247	79	14,331,782
NEW & USED AUTO DEALERS	4411	40	65,088,303	14	5,179,258
RV, BOAT, MOTORCYCLE DEALERS	4412	10	5,760,383	16	4,906,213
AUTOMOTIVE PARTS & TIRE	4413	62	6,444,561	49	4,246,311
FURNITURE & HOME FURNISHING	442	115	14,820,362	84	2,699,457
ELECTRONICS & APPLIANCES	443	199	21,841,445	130	6,333,383
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	11,951,882	51	5,533,380
COMPUTERS & SOFTWARE	44312	129	9,669,338	77	794,420
CAMERA & PHOTO SUPPLIES	44313	5	220,225	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	12,525,084	119	4,610,979
BUILDING MATERIALS	4441	112	11,479,941	94	4,199,089
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,045,144	25	411,890
FOOD & BEVERAGE STORES	445	63	7,890,372	33	10,581,033
GROCERY & CONVENIENCE STORES	4451	34	6,804,949	18	10,334,571
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	1,085,424	15	246,462
DRUG/HEALTH STORES	446	115	9,491,071	95	2,514,063
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	3,383,865	22	2,966,267
APPAREL & ACCESSORIES	448	156	65,968,144	100	8,805,381
CLOTHING & SHOE STORES	4481, 4482	136	59,645,080	93	6,131,895
JEWELRY & LUGGAGE STORES	4483	20	6,323,064	7	2,673,486
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	23,501,611	104	2,130,824
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	90	20,622,531	71	1,801,211
BOOK/PERIODICAL/MUSIC STORE	4512	36	2,879,080	33	329,613
GENERAL MERCHANDISE STORES	452	24	58,759,969	20	38,185,697
DEPARTMENT STORES	4521	9	38,333,995	7	11,381,081
GENERAL MERCHANDISE STORES	4529	15	20,425,973	13	26,804,615
E-COMMERCE & MAIL ORDER	4541	175	3,321,628	159	1,737,355
MISCELLANEOUS RETAILERS	453, 4542, 4543	721	21,031,009	566	10,188,728
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>26,118</u>	<u>7</u>	<u>64,008</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>2,398</u>	<u>3</u>	<u>15,742</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>659,165</u>	<u>7</u>	<u>419,499</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,634</u>	<u>28,692,980</u>	<u>1,083</u>	<u>15,089,961</u>
CONSTRUCTION OF BUILDINGS	236	377	14,494,965	221	6,194,840
HEAVY CONSTRUCTION & HIGHWAYS	237	44	2,361,235	35	1,213,797
SPECIAL TRADE CONTRACTORS	238	1,213	11,836,781	827	7,681,325
<u>MANUFACTURING</u>	<u>31-33</u>	<u>390</u>	<u>4,611,096</u>	<u>290</u>	<u>3,063,255</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,069</u>	<u>16,779,751</u>	<u>874</u>	<u>9,574,894</u>
DURABLE GOODS	423	758	14,339,681	637	6,910,760
NONDURABLE GOODS	424	299	2,347,710	229	2,636,199
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	92,360	8	27,935
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>36</u>	<u>654,930</u>	<u>17</u>	<u>273,292</u>
<u>INFORMATION</u>	<u>51</u>	<u>248</u>	<u>9,984,381</u>	<u>240</u>	<u>6,979,740</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>3,463,195</u>	<u>59</u>	<u>718,412</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>219</u>	<u>5,326,252</u>	<u>190</u>	<u>2,546,238</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>357</u>	<u>3,528,333</u>	<u>226</u>	<u>1,934,193</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>820</u>	<u>7,752,374</u>	<u>545</u>	<u>3,371,160</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>2,120,541</u>	<u>30</u>	<u>570,832</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>243</u>	<u>44,872,215</u>	<u>132</u>	<u>21,128,061</u>
ACCOMMODATIONS	721	12	8,510,478	4	1,260,416
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	231	36,361,737	128	19,867,645
<u>OTHER SERVICES</u>	<u>81</u>	<u>414</u>	<u>13,902,776</u>	<u>296</u>	<u>7,168,165</u>
REPAIR & MAINTENANCE	811	302	11,308,145	214	6,067,126
PERSONAL SERVICE	812	105	2,517,276	73	1,096,718
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	77,355	9	4,322
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>11,105</u>	<u>3</u>	<u>713</u>
TOTAL ALL INDUSTRIES		7,533	\$462,215,417	5,513	\$178,003,111

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	1,185	\$19,912,424	1,158	\$69,394,558
MOTOR VEHICLES & PARTS	441	22	133,621	74	15,022,094
NEW & USED AUTO DEALERS	4411	3	123,179	21	10,293,024
RV, BOAT, MOTORCYCLE DEALERS	4412	6	2,165	16	1,334,542
AUTOMOTIVE PARTS & TIRE	4413	13	8,277	37	3,394,528
FURNITURE & HOME FURNISHING	442	92	2,197,568	38	1,499,218
ELECTRONICS & APPLIANCES	443	113	2,157,309	106	2,233,930
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	370,460	39	1,147,410
COMPUTERS & SOFTWARE	44312	68	1,783,887	64	1,082,321
CAMERA & PHOTO SUPPLIES	44313	3	2,962	3	4,199
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	1,499,872	65	11,322,689
BUILDING MATERIALS	4441	90	1,175,346	55	11,032,795
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	324,527	10	289,894
FOOD & BEVERAGE STORES	445	24	1,215,331	21	3,343,465
GROCERY & CONVENIENCE STORES	4451	D	D	10	3,250,456
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	358,958	11	93,010
DRUG/HEALTH STORES	446	71	2,065,897	86	2,013,529
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	514,406	21	4,824,538
APPAREL & ACCESSORIES	448	100	1,268,656	96	1,742,137
CLOTHING & SHOE STORES	4481, 4482	91	1,252,431	85	1,549,022
JEWELRY & LUGGAGE STORES	4483	9	16,226	11	193,115
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	94	799,495	88	2,732,172
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	454,993	59	1,888,350
BOOK/PERIODICAL/MUSIC STORE	4512	34	344,501	29	843,822
GENERAL MERCHANDISE STORES	452	10	3,172,000	15	14,448,268
DEPARTMENT STORES	4521	4	181,648	4	174,171
GENERAL MERCHANDISE STORES	4529	6	2,990,352	11	14,274,097
E-COMMERCE & MAIL ORDER	4541	140	1,761,004	116	801,482
MISCELLANEOUS RETAILERS	453, 4542, 4543	407	3,127,264	432	9,411,035
AGRICULTURE, FORESTRY, FISHING	11	16	86,364	6	20,549
MINING	21	7	24,283	D	D
UTILITIES	22	D	D	3	943,232
CONSTRUCTION	23	1,414	30,458,694	386	16,375,108
CONSTRUCTION OF BUILDINGS	236	365	18,184,441	74	8,227,871
HEAVY CONSTRUCTION & HIGHWAYS	237	40	3,327,014	20	2,789,643
SPECIAL TRADE CONTRACTORS	238	1,009	8,947,238	292	5,357,594
MANUFACTURING	31-33	274	1,097,359	230	2,041,980
WHOLESALE TRADE	42	564	2,928,088	816	17,769,218
DURABLE GOODS	423	370	2,386,280	587	14,496,576
NONDURABLE GOODS	424	185	530,311	222	3,249,832
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	11,497	7	22,811
TRANSPORTATION & WAREHOUSING	48-49	14	92,802	10	189,848
INFORMATION	51	187	4,184,627	201	4,468,365
FINANCE, INSURANCE	52	45	956,890	58	949,587
REAL ESTATE, RENTAL/LEASING	53	126	1,376,292	142	2,488,116
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	238	2,533,129	178	1,344,963
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	639	4,601,790	239	2,906,027
ARTS, ENTERTAINMENT & RECREATION	71	21	830,217	15	239,265
ACCOMMODATIONS & FOOD SERVICES	72	66	5,409,300	87	18,176,067
ACCOMMODATIONS	721	D	D	16	4,454,291
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	5,407,764	71	13,721,775
OTHER SERVICES	81	178	1,654,259	172	5,250,578
REPAIR & MAINTENANCE	811	129	672,885	122	4,287,039
PERSONAL SERVICE	812	46	979,719	41	861,236
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	1,655	9	102,303
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	5	11,313
TOTAL ALL INDUSTRIES		4,977	\$76,496,595	3,708	\$142,720,144

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,372	\$73,998,475	882	\$11,739,934
MOTOR VEHICLES & PARTS	441	73	20,469,932	21	65,619
NEW & USED AUTO DEALERS	4411	19	13,520,978	5	44,463
RV, BOAT, MOTORCYCLE DEALERS	4412	13	4,225,116	5	7,255
AUTOMOTIVE PARTS & TIRE	4413	41	2,723,838	11	13,901
FURNITURE & HOME FURNISHING	442	64	1,919,663	53	384,441
ELECTRONICS & APPLIANCES	443	144	2,721,777	80	894,966
APPLIANCES, TV & OTHER ELECTRONICS	44311	48	1,681,825	31	210,378
COMPUTERS & SOFTWARE	44312	94	972,287	48	684,397
CAMERA & PHOTO SUPPLIES	44313	D	D	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	96	8,797,853	64	1,066,654
BUILDING MATERIALS	4441	78	8,369,888	56	1,035,659
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	427,965	8	30,995
FOOD & BEVERAGE STORES	445	40	6,782,028	20	3,162,644
GROCERY & CONVENIENCE STORES	4451	17	6,641,861	11	3,159,186
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	140,167	9	3,457
DRUG/HEALTH STORES	446	84	1,359,688	47	547,323
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,208,163	7	381,528
APPAREL & ACCESSORIES	448	94	616,102	73	135,252
CLOTHING & SHOE STORES	4481, 4482	83	487,927	64	104,901
JEWELRY & LUGGAGE STORES	4483	11	128,175	9	30,351
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	1,193,044	63	378,219
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	1,092,135	43	318,609
BOOK/PERIODICAL/MUSIC STORE	4512	37	100,908	20	59,610
GENERAL MERCHANDISE STORES	452	12	17,055,224	9	1,175,386
DEPARTMENT STORES	4521	4	319,741	D	D
GENERAL MERCHANDISE STORES	4529	8	16,735,483	7	1,147,536
E-COMMERCE & MAIL ORDER	4541	141	1,281,705	119	492,242
MISCELLANEOUS RETAILERS	453, 4542, 4543	506	9,593,298	326	3,055,661
AGRICULTURE, FORESTRY, FISHING	11	6	31,492	4	1,729
MINING	21	D	D	3	5,954
UTILITIES	22	4	5,137	D	D
CONSTRUCTION	23	675	12,856,515	542	6,691,779
CONSTRUCTION OF BUILDINGS	236	151	4,890,719	96	3,464,607
HEAVY CONSTRUCTION & HIGHWAYS	237	19	1,077,877	15	433,293
SPECIAL TRADE CONTRACTORS	238	505	6,887,919	431	2,793,879
MANUFACTURING	31-33	286	2,164,291	162	1,015,371
WHOLESALE TRADE	42	842	12,533,530	459	4,912,277
DURABLE GOODS	423	603	9,259,587	311	3,812,257
NONDURABLE GOODS	424	227	3,215,306	144	1,098,316
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	58,637	4	1,704
TRANSPORTATION & WAREHOUSING	48-49	18	861,859	14	35,173
INFORMATION	51	222	5,260,436	158	3,980,246
FINANCE, INSURANCE	52	52	922,721	37	239,649
REAL ESTATE, RENTAL/LEASING	53	164	3,533,810	119	964,579
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	245	2,097,683	158	1,091,889
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	407	3,630,216	346	1,160,704
ARTS, ENTERTAINMENT & RECREATION	71	25	1,674,847	23	1,258,943
ACCOMMODATIONS & FOOD SERVICES	72	117	13,476,125	61	4,150,130
ACCOMMODATIONS	721	10	2,195,293	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	107	11,280,833	60	3,777,878
OTHER SERVICES	81	215	4,358,515	113	1,106,170
REPAIR & MAINTENANCE	811	148	3,334,459	72	577,686
PERSONAL SERVICE	812	52	917,794	38	440,889
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	106,262	3	87,596
PUBLIC ADMINISTRATION, OTHER	92.00	5	45,233	D	D
TOTAL ALL INDUSTRIES		4,656	\$137,456,719	3,085	\$38,355,713

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,067</u>	<u>\$40,361,462</u>	<u>2,231</u>	<u>\$213,983,805</u>
MOTOR VEHICLES & PARTS	441	49	4,859,318	107	68,276,161
NEW & USED AUTO DEALERS	4411	13	2,568,584	28	61,176,277
RV, BOAT, MOTORCYCLE DEALERS	4412	10	109,252	27	3,487,411
AUTOMOTIVE PARTS & TIRE	4413	26	2,181,482	52	3,612,473
FURNITURE & HOME FURNISHING	442	55	1,265,169	120	8,004,800
ELECTRONICS & APPLIANCES	443	101	1,873,790	231	12,243,479
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	1,081,750	75	7,478,078
COMPUTERS & SOFTWARE	44312	58	698,618	148	4,530,718
CAMERA & PHOTO SUPPLIES	44313	3	93,422	8	234,683
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	7,518,498	143	21,628,905
BUILDING MATERIALS	4441	52	7,505,885	116	19,756,156
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	12,614	27	1,872,749
FOOD & BEVERAGE STORES	445	17	3,668,959	55	14,752,709
GROCERY & CONVENIENCE STORES	4451	5	3,225,157	25	14,102,122
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	443,802	30	650,587
DRUG/HEALTH STORES	446	68	1,323,559	159	6,169,366
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,645,267	31	3,957,254
APPAREL & ACCESSORIES	448	92	990,402	166	15,482,129
CLOTHING & SHOE STORES	4481, 4482	83	725,366	140	13,534,936
JEWELRY & LUGGAGE STORES	4483	9	265,036	26	1,947,192
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	95	858,898	170	14,642,297
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	719,063	109	10,021,904
BOOK/PERIODICAL/MUSIC STORE	4512	33	139,835	61	4,620,392
GENERAL MERCHANDISE STORES	452	15	11,289,680	21	24,241,166
DEPARTMENT STORES	4521	3	118,978	8	22,580,033
GENERAL MERCHANDISE STORES	4529	12	11,170,702	13	1,661,133
E-COMMERCE & MAIL ORDER	4541	129	1,145,268	194	4,324,515
MISCELLANEOUS RETAILERS	453, 4542, 4543	377	3,922,653	834	20,261,026
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>7,705</u>	<u>21</u>	<u>104,709</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>78,175</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>168,334</u>	<u>8</u>	<u>35,610</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>414</u>	<u>7,113,934</u>	<u>1,444</u>	<u>57,068,837</u>
CONSTRUCTION OF BUILDINGS	236	78	2,606,687	351	32,667,427
HEAVY CONSTRUCTION & HIGHWAYS	237	15	596,654	43	5,431,172
SPECIAL TRADE CONTRACTORS	238	321	3,910,593	1,050	18,970,238
<u>MANUFACTURING</u>	<u>31-33</u>	<u>182</u>	<u>1,582,989</u>	<u>535</u>	<u>8,103,844</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>566</u>	<u>3,303,357</u>	<u>1,338</u>	<u>30,870,455</u>
DURABLE GOODS	423	384	1,660,764	959	26,675,174
NONDURABLE GOODS	424	176	1,595,411	366	4,114,662
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	47,182	13	80,620
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>67,317</u>	<u>31</u>	<u>323,960</u>
<u>INFORMATION</u>	<u>51</u>	<u>187</u>	<u>4,030,335</u>	<u>345</u>	<u>19,013,360</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>577,393</u>	<u>85</u>	<u>2,917,682</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>117</u>	<u>1,250,062</u>	<u>253</u>	<u>8,005,860</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>150</u>	<u>1,317,589</u>	<u>421</u>	<u>15,637,187</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>225</u>	<u>1,631,432</u>	<u>764</u>	<u>10,152,311</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>870,342</u>	<u>50</u>	<u>2,395,982</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>70</u>	<u>11,640,421</u>	<u>247</u>	<u>37,265,994</u>
ACCOMMODATIONS	721	8	1,753,063	14	3,949,964
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	62	9,887,358	233	33,316,030
<u>OTHER SERVICES</u>	<u>81</u>	<u>147</u>	<u>2,222,024</u>	<u>450</u>	<u>12,272,322</u>
REPAIR & MAINTENANCE	811	96	1,510,735	302	10,151,532
PERSONAL SERVICE	812	42	582,625	123	1,988,119
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	128,665	25	132,671
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>410</u>	<u>12</u>	<u>3,189,998</u>
TOTAL ALL INDUSTRIES		3,209	\$76,153,652	8,240	\$421,420,092

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>510</u>	<u>\$27,907,995</u>	<u>1,390</u>	<u>\$96,181,693</u>
MOTOR VEHICLES & PARTS	441	37	5,527,410	105	39,221,321
NEW & USED AUTO DEALERS	4411	10	4,271,986	22	22,346,662
RV, BOAT, MOTORCYCLE DEALERS	4412	5	76,354	15	9,942,161
AUTOMOTIVE PARTS & TIRE	4413	22	1,179,071	68	6,932,498
FURNITURE & HOME FURNISHING	442	13	295,089	53	1,874,062
ELECTRONICS & APPLIANCES	443	44	599,791	122	1,942,947
APPLIANCES, TV & OTHER ELECTRONICS	44311	14	454,230	44	1,020,477
COMPUTERS & SOFTWARE	44312	29	144,359	75	910,383
CAMERA & PHOTO SUPPLIES	44313	D	D	3	12,087
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	26	4,882,686	81	10,450,605
BUILDING MATERIALS	4441	20	4,543,269	65	10,102,265
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	339,417	16	348,340
FOOD & BEVERAGE STORES	445	6	1,126,446	38	6,748,015
GROCERY & CONVENIENCE STORES	4451	D	D	17	6,365,692
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	45,004	21	382,324
DRUG/HEALTH STORES	446	38	509,311	85	3,410,167
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	466,135	22	5,748,866
APPAREL & ACCESSORIES	448	42	168,769	110	1,161,576
CLOTHING & SHOE STORES	4481, 4482	39	167,717	98	1,063,277
JEWELRY & LUGGAGE STORES	4483	3	1,052	12	98,299
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	37	254,850	98	1,554,176
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	172,544	61	423,971
BOOK/PERIODICAL/MUSIC STORE	4512	14	82,306	37	1,130,205
GENERAL MERCHANDISE STORES	452	10	13,157,684	15	15,302,518
DEPARTMENT STORES	4521	4	29,602	4	292,516
GENERAL MERCHANDISE STORES	4529	6	13,128,082	11	15,010,002
E-COMMERCE & MAIL ORDER	4541	77	206,195	145	1,152,049
MISCELLANEOUS RETAILERS	453, 4542, 4543	175	713,630	516	7,615,392
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>10,723</u>	<u>10</u>	<u>679,874</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>0</u>	<u>0</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>120</u>	<u>5,073,271</u>	<u>655</u>	<u>27,850,963</u>
CONSTRUCTION OF BUILDINGS	236	28	3,455,100	121	8,604,611
HEAVY CONSTRUCTION & HIGHWAYS	237	8	540,354	33	2,508,402
SPECIAL TRADE CONTRACTORS	238	84	1,077,817	501	16,737,950
<u>MANUFACTURING</u>	<u>31-33</u>	<u>68</u>	<u>137,131</u>	<u>246</u>	<u>3,956,105</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>330</u>	<u>1,532,628</u>	<u>898</u>	<u>27,877,873</u>
DURABLE GOODS	423	236	993,759	631	22,711,547
NONDURABLE GOODS	424	91	533,824	254	5,045,606
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	5,044	13	120,721
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>150,835</u>	<u>28</u>	<u>1,679,101</u>
<u>INFORMATION</u>	<u>51</u>	<u>113</u>	<u>1,262,466</u>	<u>230</u>	<u>7,991,458</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>120,426</u>	<u>70</u>	<u>1,105,470</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>66</u>	<u>726,067</u>	<u>173</u>	<u>8,105,339</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>79</u>	<u>498,533</u>	<u>223</u>	<u>3,056,375</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>97</u>	<u>338,638</u>	<u>329</u>	<u>3,366,388</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>229,236</u>	<u>16</u>	<u>721,748</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>41</u>	<u>5,619,365</u>	<u>120</u>	<u>19,041,463</u>
ACCOMMODATIONS	721	6	1,538,630	13	3,819,100
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	35	4,080,735	107	15,222,364
<u>OTHER SERVICES</u>	<u>81</u>	<u>59</u>	<u>1,477,433</u>	<u>212</u>	<u>17,370,935</u>
REPAIR & MAINTENANCE	811	35	1,289,151	156	15,869,495
PERSONAL SERVICE	812	20	187,211	47	1,451,298
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	1,071	9	50,142
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>82,451</u>	<u>6</u>	<u>529,319</u>
TOTAL ALL INDUSTRIES		1,534	\$45,167,366	4,608	\$219,687,347

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,158	\$34,979,930	938	\$18,806,752
MOTOR VEHICLES & PARTS	441	70	8,860,201	38	1,975,804
NEW & USED AUTO DEALERS	4411	18	7,475,385	5	175,594
RV, BOAT, MOTORCYCLE DEALERS	4412	14	45,826	14	648,057
AUTOMOTIVE PARTS & TIRE	4413	38	1,338,990	19	1,152,154
FURNITURE & HOME FURNISHING	442	42	904,861	43	429,462
ELECTRONICS & APPLIANCES	443	117	1,590,645	72	641,344
APPLIANCES, TV & OTHER ELECTRONICS	44311	34	943,153	30	213,214
COMPUTERS & SOFTWARE	44312	79	643,491	40	424,808
CAMERA & PHOTO SUPPLIES	44313	4	4,002	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	2,528,065	61	2,077,709
BUILDING MATERIALS	4441	53	2,457,463	48	1,853,178
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	70,602	13	224,530
FOOD & BEVERAGE STORES	445	28	5,208,815	15	3,346,955
GROCERY & CONVENIENCE STORES	4451	11	4,918,825	4	3,167,387
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	289,990	11	179,568
DRUG/HEALTH STORES	446	65	2,039,894	62	1,030,693
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	3,013,820	6	959,122
APPAREL & ACCESSORIES	448	88	949,762	80	1,495,494
CLOTHING & SHOE STORES	4481, 4482	79	853,112	71	1,311,689
JEWELRY & LUGGAGE STORES	4483	9	96,649	9	183,805
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	2,216,953	71	1,026,487
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	1,664,984	49	774,558
BOOK/PERIODICAL/MUSIC STORE	4512	33	551,969	22	251,929
GENERAL MERCHANDISE STORES	452	15	3,025,569	11	968,211
DEPARTMENT STORES	4521	4	123,635	4	144,842
GENERAL MERCHANDISE STORES	4529	11	2,901,934	7	823,370
E-COMMERCE & MAIL ORDER	4541	138	906,138	127	727,150
MISCELLANEOUS RETAILERS	453, 4542, 4543	414	3,735,206	352	4,128,321
AGRICULTURE, FORESTRY, FISHING	11	12	881,179	4	10,749
MINING	21	0	0	D	D
UTILITIES	22	3	52,810	D	D
CONSTRUCTION	23	343	6,382,241	264	5,556,609
CONSTRUCTION OF BUILDINGS	236	79	2,849,024	76	3,129,982
HEAVY CONSTRUCTION & HIGHWAYS	237	13	60,966	9	380,494
SPECIAL TRADE CONTRACTORS	238	251	3,472,252	179	2,046,133
MANUFACTURING	31-33	220	2,388,619	170	7,356,338
WHOLESALE TRADE	42	739	8,010,595	529	3,144,689
DURABLE GOODS	423	528	6,223,336	373	1,900,825
NONDURABLE GOODS	424	203	1,732,555	150	1,239,481
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	54,704	6	4,383
TRANSPORTATION & WAREHOUSING	48-49	14	465,155	8	283,030
INFORMATION	51	202	3,516,398	168	1,937,095
FINANCE, INSURANCE	52	50	610,896	36	278,866
REAL ESTATE, RENTAL/LEASING	53	110	1,609,343	79	433,045
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	179	1,623,958	126	540,693
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	258	1,988,014	172	966,601
ARTS, ENTERTAINMENT & RECREATION	71	22	1,149,211	17	1,533,300
ACCOMMODATIONS & FOOD SERVICES	72	114	15,892,152	92	10,152,417
ACCOMMODATIONS	721	20	5,596,630	22	2,520,452
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	10,295,523	70	7,631,965
OTHER SERVICES	81	174	3,443,316	107	2,611,968
REPAIR & MAINTENANCE	811	115	2,708,282	62	2,291,958
PERSONAL SERVICE	812	46	571,247	35	271,716
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	163,787	10	48,294
PUBLIC ADMINISTRATION, OTHER	92.00	5	18,773	4	915
TOTAL ALL INDUSTRIES		3,603	\$83,012,590	2,717	\$53,619,183

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,035</u>	<u>\$46,574,605</u>	<u>2,027</u>	<u>\$253,100,426</u>
MOTOR VEHICLES & PARTS	441	46	8,464,326	111	98,479,023
NEW & USED AUTO DEALERS	4411	9	6,968,341	39	94,176,791
RV, BOAT, MOTORCYCLE DEALERS	4412	8	155,755	9	14,342
AUTOMOTIVE PARTS & TIRE	4413	29	1,340,230	63	4,287,890
FURNITURE & HOME FURNISHING	442	50	1,879,846	116	5,689,794
ELECTRONICS & APPLIANCES	443	102	1,794,006	183	10,209,471
APPLIANCES, TV & OTHER ELECTRONICS	44311	41	855,742	65	8,039,852
COMPUTERS & SOFTWARE	44312	57	931,219	114	2,152,465
CAMERA & PHOTO SUPPLIES	44313	4	7,045	4	17,154
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	1,951,301	129	17,711,370
BUILDING MATERIALS	4441	46	1,828,776	104	17,378,647
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	122,525	25	332,723
FOOD & BEVERAGE STORES	445	13	2,927,162	34	5,013,176
GROCERY & CONVENIENCE STORES	4451	4	2,910,904	12	4,705,130
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	16,258	22	308,046
DRUG/HEALTH STORES	446	66	707,912	122	2,861,124
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	731,626	22	3,220,149
APPAREL & ACCESSORIES	448	94	712,788	147	11,997,097
CLOTHING & SHOE STORES	4481, 4482	85	523,075	123	10,813,905
JEWELRY & LUGGAGE STORES	4483	9	189,713	24	1,183,192
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	6,577,595	143	10,012,233
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	699,898	100	7,573,496
BOOK/PERIODICAL/MUSIC STORE	4512	28	5,877,698	43	2,438,738
GENERAL MERCHANDISE STORES	452	10	13,007,266	28	65,745,312
DEPARTMENT STORES	4521	4	83,580	8	20,910,242
GENERAL MERCHANDISE STORES	4529	6	12,923,686	20	44,835,070
E-COMMERCE & MAIL ORDER	4541	134	1,723,973	174	2,794,307
MISCELLANEOUS RETAILERS	453, 4542, 4543	373	6,096,804	818	19,367,369
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>22,816</u>	<u>11</u>	<u>103,538</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>18,569</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>104,325</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>290</u>	<u>15,841,958</u>	<u>1,541</u>	<u>44,233,774</u>
CONSTRUCTION OF BUILDINGS	236	71	9,785,481	354	25,367,902
HEAVY CONSTRUCTION & HIGHWAYS	237	11	414,946	50	3,540,671
SPECIAL TRADE CONTRACTORS	238	208	5,641,532	1,137	15,325,201
<u>MANUFACTURING</u>	<u>31-33</u>	<u>200</u>	<u>1,526,345</u>	<u>419</u>	<u>4,462,733</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>728</u>	<u>8,845,754</u>	<u>1,164</u>	<u>17,505,751</u>
DURABLE GOODS	423	502	7,186,708	838	13,377,643
NONDURABLE GOODS	424	217	1,637,209	316	3,929,003
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	21,837	10	199,105
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>499,028</u>	<u>32</u>	<u>409,067</u>
<u>INFORMATION</u>	<u>51</u>	<u>161</u>	<u>3,355,573</u>	<u>287</u>	<u>9,117,315</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>273,773</u>	<u>85</u>	<u>3,757,386</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>91</u>	<u>1,417,062</u>	<u>245</u>	<u>6,264,727</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>170</u>	<u>2,703,606</u>	<u>344</u>	<u>3,700,336</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>179</u>	<u>3,963,087</u>	<u>773</u>	<u>8,281,031</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>801,261</u>	<u>38</u>	<u>3,170,571</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>92</u>	<u>12,697,766</u>	<u>196</u>	<u>37,237,806</u>
ACCOMMODATIONS	721	9	2,294,827	7	2,310,980
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	10,402,939	189	34,926,826
<u>OTHER SERVICES</u>	<u>81</u>	<u>93</u>	<u>1,923,200</u>	<u>426</u>	<u>9,398,027</u>
REPAIR & MAINTENANCE	811	56	1,402,453	316	7,091,217
PERSONAL SERVICE	812	31	455,138	95	2,080,961
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	65,609	15	225,849
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>123,972</u>	<u>8</u>	<u>22,755</u>
TOTAL ALL INDUSTRIES		3,108	\$100,573,182	7,607	\$400,888,137

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,080</u>	<u>\$209,875,634</u>	<u>2,231</u>	<u>\$280,238,568</u>
MOTOR VEHICLES & PARTS	441	74	6,914,155	113	92,769,040
NEW & USED AUTO DEALERS	4411	20	2,067,391	32	77,444,374
RV, BOAT, MOTORCYCLE DEALERS	4412	10	1,344,172	19	7,730,331
AUTOMOTIVE PARTS & TIRE	4413	44	3,502,592	62	7,594,335
FURNITURE & HOME FURNISHING	442	151	9,500,056	140	39,576,528
ELECTRONICS & APPLIANCES	443	243	66,161,827	229	26,184,705
APPLIANCES, TV & OTHER ELECTRONICS	44311	68	38,771,208	69	1,868,869
COMPUTERS & SOFTWARE	44312	172	27,387,191	155	24,295,144
CAMERA & PHOTO SUPPLIES	44313	3	3,427	5	20,692
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	163	14,175,402	157	16,471,573
BUILDING MATERIALS	4441	131	13,865,211	139	15,881,782
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	310,190	18	589,791
FOOD & BEVERAGE STORES	445	57	10,530,291	79	11,255,586
GROCERY & CONVENIENCE STORES	4451	17	9,204,345	40	10,187,896
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	1,325,946	39	1,067,690
DRUG/HEALTH STORES	446	110	4,957,514	149	7,492,709
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,351,619	31	4,433,108
APPAREL & ACCESSORIES	448	150	11,047,199	132	3,694,787
CLOTHING & SHOE STORES	4481, 4482	132	10,647,669	120	2,539,013
JEWELRY & LUGGAGE STORES	4483	18	399,530	12	1,155,773
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	154	12,213,139	138	5,464,986
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	9,650,958	98	5,087,515
BOOK/PERIODICAL/MUSIC STORE	4512	50	2,562,181	40	377,471
GENERAL MERCHANDISE STORES	452	19	38,402,805	23	48,904,879
DEPARTMENT STORES	4521	8	28,577,233	9	14,539,638
GENERAL MERCHANDISE STORES	4529	11	9,825,572	14	34,365,242
E-COMMERCE & MAIL ORDER	4541	186	11,242,446	187	3,764,662
MISCELLANEOUS RETAILERS	453, 4542, 4543	761	23,379,183	853	20,226,005
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>25,983</u>	<u>15</u>	<u>73,623</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>104,803</u>	<u>8</u>	<u>152,983</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>23,604</u>	<u>6</u>	<u>1,165,684</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,065</u>	<u>68,126,462</u>	<u>2,111</u>	<u>53,426,173</u>
CONSTRUCTION OF BUILDINGS	236	501	31,195,191	496	27,852,233
HEAVY CONSTRUCTION & HIGHWAYS	237	64	4,749,924	72	3,968,502
SPECIAL TRADE CONTRACTORS	238	1,500	32,181,346	1,543	21,605,439
<u>MANUFACTURING</u>	<u>31-33</u>	<u>594</u>	<u>7,770,199</u>	<u>556</u>	<u>12,480,081</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,299</u>	<u>93,282,619</u>	<u>1,413</u>	<u>31,466,941</u>
DURABLE GOODS	423	909	88,937,155	1,005	26,559,516
NONDURABLE GOODS	424	375	4,150,588	387	4,788,937
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	194,876	21	118,488
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>688,547</u>	<u>39</u>	<u>763,951</u>
<u>INFORMATION</u>	<u>51</u>	<u>323</u>	<u>25,280,950</u>	<u>336</u>	<u>20,308,585</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>3,747,396</u>	<u>88</u>	<u>4,228,457</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>255</u>	<u>12,718,106</u>	<u>269</u>	<u>14,541,930</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>486</u>	<u>33,737,939</u>	<u>461</u>	<u>8,028,318</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,026</u>	<u>21,982,472</u>	<u>941</u>	<u>11,240,422</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>67</u>	<u>2,247,283</u>	<u>47</u>	<u>2,625,125</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>226</u>	<u>58,274,544</u>	<u>275</u>	<u>48,316,998</u>
ACCOMMODATIONS	721	7	8,839,140	13	7,155,706
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	219	49,435,404	262	41,161,292
<u>OTHER SERVICES</u>	<u>81</u>	<u>440</u>	<u>20,196,203</u>	<u>491</u>	<u>11,567,703</u>
REPAIR & MAINTENANCE	811	318	9,489,423	358	8,957,026
PERSONAL SERVICE	812	108	10,587,156	118	2,428,999
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	119,625	15	181,679
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>20,279</u>	<u>7</u>	<u>84,044</u>
TOTAL ALL INDUSTRIES		<u>9,009</u>	<u>\$558,103,023</u>	<u>9,294</u>	<u>\$500,709,584</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$1,538</u>	<u>100,559,649</u>	<u>\$780</u>	<u>\$25,706,877</u>
MOTOR VEHICLES & PARTS	441	77	14,437,568	35	3,054,994
NEW & USED AUTO DEALERS	4411	16	9,085,643	9	499,746
RV, BOAT, MOTORCYCLE DEALERS	4412	18	1,094,287	6	223,869
AUTOMOTIVE PARTS & TIRE	4413	43	4,257,638	20	2,331,380
FURNITURE & HOME FURNISHING	442	70	4,143,389	30	266,593
ELECTRONICS & APPLIANCES	443	143	3,216,396	68	1,738,003
APPLIANCES, TV & OTHER ELECTRONICS	44311	46	1,175,918	33	416,639
COMPUTERS & SOFTWARE	44312	94	2,037,844	34	1,321,324
CAMERA & PHOTO SUPPLIES	44313	3	2,633	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	14,839,281	68	756,128
BUILDING MATERIALS	4441	68	13,817,320	61	724,333
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	1,021,960	7	31,795
FOOD & BEVERAGE STORES	445	32	7,954,323	27	4,519,732
GROCERY & CONVENIENCE STORES	4451	8	7,878,549	16	4,026,690
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	75,774	11	493,042
DRUG/HEALTH STORES	446	111	4,335,963	34	71,917
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	4,890,988	13	866,405
APPAREL & ACCESSORIES	448	108	4,641,913	55	246,969
CLOTHING & SHOE STORES	4481, 4482	90	4,290,672	49	245,388
JEWELRY & LUGGAGE STORES	4483	18	351,241	6	1,581
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	125	3,625,443	54	147,824
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	2,122,969	31	83,951
BOOK/PERIODICAL/MUSIC STORE	4512	46	1,502,473	23	63,873
GENERAL MERCHANDISE STORES	452	16	25,330,797	10	142,767
DEPARTMENT STORES	4521	7	6,085,498	3	64,904
GENERAL MERCHANDISE STORES	4529	9	19,245,299	7	77,863
E-COMMERCE & MAIL ORDER	4541	164	2,329,108	73	412,365
MISCELLANEOUS RETAILERS	453, 4542, 4543	594	10,814,480	313	13,483,180
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>8</u>	<u>206,242</u>	<u>3</u>	<u>2,078</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>17,526</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>616,564</u>	<u>3</u>	<u>2,047</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>784</u>	<u>49,724,892</u>	<u>609</u>	<u>44,773,804</u>
CONSTRUCTION OF BUILDINGS	236	196	27,291,999	115	28,549,645
HEAVY CONSTRUCTION & HIGHWAYS	237	41	2,410,415	33	9,057,023
SPECIAL TRADE CONTRACTORS	238	547	20,022,478	461	7,167,136
<u>MANUFACTURING</u>	<u>31-33</u>	<u>314</u>	<u>4,705,631</u>	<u>179</u>	<u>865,600</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>998</u>	<u>20,686,165</u>	<u>482</u>	<u>7,041,229</u>
DURABLE GOODS	423	725	16,788,937	341	4,514,744
NONDURABLE GOODS	424	260	3,819,499	129	2,249,619
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	77,728	12	276,865
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>420,297</u>	<u>25</u>	<u>17,859,516</u>
<u>INFORMATION</u>	<u>51</u>	<u>242</u>	<u>10,031,987</u>	<u>135</u>	<u>4,057,360</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>835,119</u>	<u>33</u>	<u>195,610</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>189</u>	<u>7,922,156</u>	<u>130</u>	<u>82,312,427</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>283</u>	<u>5,744,841</u>	<u>118</u>	<u>1,524,523</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>387</u>	<u>6,717,772</u>	<u>299</u>	<u>1,765,367</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>34</u>	<u>2,754,760</u>	<u>4</u>	<u>231,307</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>134</u>	<u>28,558,840</u>	<u>108</u>	<u>77,670,559</u>
ACCOMMODATIONS	721	13	5,762,749	32	45,342,184
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	121	22,796,091	76	32,328,375
<u>OTHER SERVICES</u>	<u>81</u>	<u>182</u>	<u>6,504,021</u>	<u>151</u>	<u>8,796,496</u>
REPAIR & MAINTENANCE	811	114	4,191,848	110	1,571,490
PERSONAL SERVICE	812	56	2,106,232	40	7,224,253
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	205,941	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>5,029</u>	<u>5</u>	<u>32,735</u>
TOTAL ALL INDUSTRIES		\$5,188	246,006,664	\$3,067	\$272,855,060

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$6,844</u>	<u>1,372,332,120</u>	<u>\$931</u>	<u>\$28,650,117</u>
MOTOR VEHICLES & PARTS	441	318	205,756,213	51	2,594,156
NEW & USED AUTO DEALERS	4411	97	161,604,179	6	578,216
RV, BOAT, MOTORCYCLE DEALERS	4412	90	26,032,993	8	97,455
AUTOMOTIVE PARTS & TIRE	4413	131	18,119,042	37	1,918,485
FURNITURE & HOME FURNISHING	442	396	66,580,119	42	631,691
ELECTRONICS & APPLIANCES	443	638	115,414,473	74	661,688
APPLIANCES, TV & OTHER ELECTRONICS	44311	181	28,600,329	31	413,586
COMPUTERS & SOFTWARE	44312	447	81,452,486	42	247,722
CAMERA & PHOTO SUPPLIES	44313	10	5,361,659	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	412	96,700,347	60	3,087,330
BUILDING MATERIALS	4441	324	90,988,472	51	2,980,932
LAWN & GARDEN SUPPLIES & EQUIP.	4442	88	5,711,875	9	106,397
FOOD & BEVERAGE STORES	445	539	113,643,088	15	1,926,835
GROCERY & CONVENIENCE STORES	4451	329	101,166,489	8	1,913,820
OTHER FOOD & BEVERAGE STORES	4452, 4453	210	12,476,600	7	13,015
DRUG/HEALTH STORES	446	351	64,262,657	68	257,875
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	126	25,500,031	11	1,493,578
APPAREL & ACCESSORIES	448	589	172,358,401	77	208,019
CLOTHING & SHOE STORES	4481, 4482	456	157,180,508	69	134,172
JEWELRY & LUGGAGE STORES	4483	133	15,177,894	8	73,846
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	449	91,195,527	75	347,711
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	281	61,490,628	45	97,052
BOOK/PERIODICAL/MUSIC STORE	4512	168	29,704,899	30	250,659
GENERAL MERCHANDISE STORES	452	48	167,318,934	17	14,703,431
DEPARTMENT STORES	4521	9	71,285,366	4	184,180
GENERAL MERCHANDISE STORES	4529	39	96,033,568	13	14,519,251
E-COMMERCE & MAIL ORDER	4541	363	50,895,901	106	477,496
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,615	202,706,426	335	2,260,307
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>45</u>	<u>706,518</u>	<u>9</u>	<u>129,703</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>548,586</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>73,543</u>	<u>3</u>	<u>18,225</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>7,265</u>	<u>740,995,915</u>	<u>336</u>	<u>7,159,386</u>
CONSTRUCTION OF BUILDINGS	236	2,506	474,971,016	68	4,739,511
HEAVY CONSTRUCTION & HIGHWAYS	237	181	42,022,486	13	31,270
SPECIAL TRADE CONTRACTORS	238	4,578	224,002,412	255	2,388,604
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,845</u>	<u>113,097,970</u>	<u>194</u>	<u>1,152,307</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,030</u>	<u>325,099,652</u>	<u>590</u>	<u>4,285,188</u>
DURABLE GOODS	423	2,094	266,346,731	429	3,482,820
NONDURABLE GOODS	424	891	56,750,228	155	787,308
ELECTRONIC MARKETS, AGENTS & BROKERS	425	45	2,002,692	6	15,061
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>229</u>	<u>29,422,907</u>	<u>3</u>	<u>1,846</u>
<u>INFORMATION</u>	<u>51</u>	<u>755</u>	<u>190,633,137</u>	<u>175</u>	<u>1,858,295</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>181</u>	<u>29,311,488</u>	<u>42</u>	<u>635,621</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>707</u>	<u>115,039,602</u>	<u>107</u>	<u>1,004,230</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,979</u>	<u>116,882,701</u>	<u>135</u>	<u>680,596</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,917</u>	<u>140,954,116</u>	<u>218</u>	<u>1,308,314</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>405</u>	<u>45,626,493</u>	<u>14</u>	<u>206,882</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>2,615</u>	<u>767,718,703</u>	<u>57</u>	<u>5,694,875</u>
ACCOMMODATIONS	721	151	228,813,639	3	315,672
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,464	538,905,065	54	5,379,203
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,039</u>	<u>150,597,979</u>	<u>121</u>	<u>1,642,815</u>
REPAIR & MAINTENANCE	811	1,229	78,478,403	82	1,210,840
PERSONAL SERVICE	812	710	68,586,383	32	332,387
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	100	3,533,192	7	99,588
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>681,207</u>	<u>4</u>	<u>9,481</u>
TOTAL ALL INDUSTRIES		\$30,904	4,139,730,445	\$2,941	\$54,438,893

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$3,029</u>	<u>439,924,332</u>	<u>\$739</u>	<u>\$32,558,272</u>
MOTOR VEHICLES & PARTS	441	190	71,787,416	36	6,193,173
NEW & USED AUTO DEALERS	4411	71	56,129,044	7	3,420,646
RV, BOAT, MOTORCYCLE DEALERS	4412	29	2,908,382	5	3,961
AUTOMOTIVE PARTS & TIRE	4413	90	12,749,990	24	2,768,566
FURNITURE & HOME FURNISHING	442	124	16,201,690	28	716,805
ELECTRONICS & APPLIANCES	443	345	27,764,472	64	1,431,381
APPLIANCES, TV & OTHER ELECTRONICS	44311	102	13,079,710	23	714,298
COMPUTERS & SOFTWARE	44312	238	14,628,015	40	713,216
CAMERA & PHOTO SUPPLIES	44313	5	56,747	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	184	51,814,630	41	2,316,934
BUILDING MATERIALS	4441	143	47,525,168	33	2,036,976
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	4,289,462	8	279,958
FOOD & BEVERAGE STORES	445	124	33,156,343	32	3,009,450
GROCERY & CONVENIENCE STORES	4451	60	31,736,305	19	2,991,739
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	1,420,038	13	17,711
DRUG/HEALTH STORES	446	204	16,122,401	49	592,804
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	8,495,622	12	1,266,564
APPAREL & ACCESSORIES	448	216	35,446,218	62	782,053
CLOTHING & SHOE STORES	4481, 4482	184	30,722,615	57	767,313
JEWELRY & LUGGAGE STORES	4483	32	4,723,604	5	14,740
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	217	27,101,653	60	509,752
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	144	19,057,677	40	433,078
BOOK/PERIODICAL/MUSIC STORE	4512	73	8,043,977	20	76,673
GENERAL MERCHANDISE STORES	452	26	100,803,664	10	13,071,098
DEPARTMENT STORES	4521	8	32,863,635	4	1,399,438
GENERAL MERCHANDISE STORES	4529	18	67,940,029	6	11,671,660
E-COMMERCE & MAIL ORDER	4541	235	6,112,975	83	264,203
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,113	45,117,249	262	2,404,054
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>125,712</u>	<u>6</u>	<u>8,233</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>34,912</u>	<u>3</u>	<u>213,480</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>206,466</u>	<u>4</u>	<u>48,675</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,673</u>	<u>111,833,443</u>	<u>234</u>	<u>12,430,722</u>
CONSTRUCTION OF BUILDINGS	236	479	58,074,665	52	9,913,653
HEAVY CONSTRUCTION & HIGHWAYS	237	61	7,350,755	15	431,039
SPECIAL TRADE CONTRACTORS	238	1,133	46,408,023	167	2,086,030
<u>MANUFACTURING</u>	<u>31-33</u>	<u>702</u>	<u>20,091,443</u>	<u>92</u>	<u>792,744</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,807</u>	<u>79,946,682</u>	<u>466</u>	<u>7,193,772</u>
DURABLE GOODS	423	1,286	63,352,570	327	4,709,332
NONDURABLE GOODS	424	499	16,238,920	133	2,472,681
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	355,192	6	11,759
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>51</u>	<u>1,229,573</u>	<u>9</u>	<u>88,808</u>
<u>INFORMATION</u>	<u>51</u>	<u>428</u>	<u>45,387,626</u>	<u>139</u>	<u>2,311,351</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>120</u>	<u>8,488,265</u>	<u>39</u>	<u>184,628</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>317</u>	<u>18,619,777</u>	<u>85</u>	<u>897,229</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>622</u>	<u>20,910,680</u>	<u>109</u>	<u>2,128,520</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>912</u>	<u>31,385,872</u>	<u>144</u>	<u>525,255</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>4,112,053</u>	<u>11</u>	<u>245,491</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>566</u>	<u>119,904,995</u>	<u>59</u>	<u>6,282,341</u>
ACCOMMODATIONS	721	38	27,653,980	5	747,033
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	528	92,251,015	54	5,535,308
<u>OTHER SERVICES</u>	<u>81</u>	<u>634</u>	<u>28,816,081</u>	<u>102</u>	<u>1,574,424</u>
REPAIR & MAINTENANCE	811	382	18,793,616	67	1,155,752
PERSONAL SERVICE	812	216	8,758,978	29	367,892
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	1,263,486	6	50,780
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>2,763,555</u>	<u>3</u>	<u>39,456</u>
TOTAL ALL INDUSTRIES		\$10,981	933,781,466	\$2,244	\$67,523,400

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$3,344</u>	<u>496,067,726</u>	<u>\$1,357</u>	<u>\$252,651,985</u>
MOTOR VEHICLES & PARTS	441	217	136,044,486	47	16,549,403
NEW & USED AUTO DEALERS	4411	76	114,410,735	17	12,811,309
RV, BOAT, MOTORCYCLE DEALERS	4412	41	9,685,796	4	1,138,839
AUTOMOTIVE PARTS & TIRE	4413	100	11,947,955	26	2,599,255
FURNITURE & HOME FURNISHING	442	189	13,067,936	76	10,350,964
ELECTRONICS & APPLIANCES	443	349	34,976,367	183	39,111,526
APPLIANCES, TV & OTHER ELECTRONICS	44311	110	19,357,821	58	15,839,206
COMPUTERS & SOFTWARE	44312	232	15,591,565	120	22,686,361
CAMERA & PHOTO SUPPLIES	44313	7	26,982	5	585,960
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	228	46,522,281	93	16,137,452
BUILDING MATERIALS	4441	189	45,080,295	81	15,942,277
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	1,441,986	12	195,176
FOOD & BEVERAGE STORES	445	174	29,896,111	39	3,874,705
GROCERY & CONVENIENCE STORES	4451	111	29,078,929	19	3,326,441
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	817,181	20	548,264
DRUG/HEALTH STORES	446	198	13,214,028	70	4,888,955
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	63	15,884,198	18	2,311,728
APPAREL & ACCESSORIES	448	231	47,330,178	134	62,474,454
CLOTHING & SHOE STORES	4481, 4482	189	42,010,536	119	58,399,801
JEWELRY & LUGGAGE STORES	4483	42	5,319,642	15	4,074,653
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	232	26,538,325	84	18,827,540
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	147	21,633,194	59	15,455,810
BOOK/PERIODICAL/MUSIC STORE	4512	85	4,905,131	25	3,371,729
GENERAL MERCHANDISE STORES	452	29	79,327,638	18	59,811,445
DEPARTMENT STORES	4521	8	35,762,083	7	36,151,301
GENERAL MERCHANDISE STORES	4529	21	43,565,555	11	23,660,144
E-COMMERCE & MAIL ORDER	4541	229	8,625,164	91	1,983,007
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,205	44,641,015	504	16,330,805
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>831,437</u>	<u>4</u>	<u>11,635</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>107,068</u>	<u>4</u>	<u>25,358</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>464,344</u>	<u>3</u>	<u>2,190</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,846</u>	<u>117,916,918</u>	<u>827</u>	<u>41,433,139</u>
CONSTRUCTION OF BUILDINGS	236	722	55,861,836	167	25,319,061
HEAVY CONSTRUCTION & HIGHWAYS	237	110	15,857,413	43	3,053,237
SPECIAL TRADE CONTRACTORS	238	2,014	46,197,669	617	13,060,842
<u>MANUFACTURING</u>	<u>31-33</u>	<u>869</u>	<u>23,478,649</u>	<u>331</u>	<u>5,923,201</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,929</u>	<u>64,137,408</u>	<u>923</u>	<u>31,971,004</u>
DURABLE GOODS	423	1,347	51,412,173	677	28,786,119
NONDURABLE GOODS	424	561	11,526,898	235	3,111,018
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	1,198,338	11	73,867
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>73</u>	<u>7,126,594</u>	<u>25</u>	<u>1,131,919</u>
<u>INFORMATION</u>	<u>51</u>	<u>441</u>	<u>35,978,850</u>	<u>219</u>	<u>11,862,841</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>121</u>	<u>7,381,443</u>	<u>56</u>	<u>1,041,584</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>382</u>	<u>26,659,886</u>	<u>201</u>	<u>13,547,592</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>703</u>	<u>16,625,611</u>	<u>266</u>	<u>5,786,001</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,244</u>	<u>22,570,469</u>	<u>420</u>	<u>6,261,370</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>86</u>	<u>7,207,213</u>	<u>25</u>	<u>4,423,426</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>603</u>	<u>105,747,000</u>	<u>185</u>	<u>56,778,220</u>
ACCOMMODATIONS	721	33	14,792,267	22	16,667,271
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	570	90,954,733	163	40,110,949
<u>OTHER SERVICES</u>	<u>81</u>	<u>883</u>	<u>28,855,677</u>	<u>228</u>	<u>4,527,774</u>
REPAIR & MAINTENANCE	811	635	21,604,562	174	2,552,925
PERSONAL SERVICE	812	214	6,702,817	47	1,971,114
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	548,298	7	3,735
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>302,586</u>	<u>4</u>	<u>41,144</u>
TOTAL ALL INDUSTRIES		\$13,587	961,458,878	\$5,078	\$437,420,382

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$2,501</u>	<u>271,784,342</u>	<u>\$1,229</u>	<u>\$45,485,561</u>
MOTOR VEHICLES & PARTS	441	128	45,653,939	65	10,739,082
NEW & USED AUTO DEALERS	4411	27	36,153,370	13	6,570,303
RV, BOAT, MOTORCYCLE DEALERS	4412	24	1,836,223	16	1,561,388
AUTOMOTIVE PARTS & TIRE	4413	77	7,664,346	36	2,607,392
FURNITURE & HOME FURNISHING	442	114	8,281,975	34	793,258
ELECTRONICS & APPLIANCES	443	276	11,237,981	113	1,563,145
APPLIANCES, TV & OTHER ELECTRONICS	44311	72	4,027,545	30	543,412
COMPUTERS & SOFTWARE	44312	199	7,143,754	79	1,008,153
CAMERA & PHOTO SUPPLIES	44313	5	66,682	4	11,579
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	147	19,763,228	76	3,109,775
BUILDING MATERIALS	4441	119	18,716,749	56	2,777,347
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	1,046,479	20	332,428
FOOD & BEVERAGE STORES	445	95	20,408,615	43	6,752,094
GROCERY & CONVENIENCE STORES	4451	44	18,799,892	13	5,998,718
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	1,608,723	30	753,377
DRUG/HEALTH STORES	446	161	8,676,168	81	1,698,666
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	10,398,459	13	1,538,624
APPAREL & ACCESSORIES	448	160	20,899,455	103	1,550,268
CLOTHING & SHOE STORES	4481, 4482	135	19,512,150	93	1,112,772
JEWELRY & LUGGAGE STORES	4483	25	1,387,304	10	437,496
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	186	12,884,165	105	3,890,645
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	123	8,492,708	69	1,642,666
BOOK/PERIODICAL/MUSIC STORE	4512	63	4,391,456	36	2,247,979
GENERAL MERCHANDISE STORES	452	27	75,516,101	17	7,195,341
DEPARTMENT STORES	4521	8	25,615,241	6	3,870,079
GENERAL MERCHANDISE STORES	4529	19	49,900,860	11	3,325,262
E-COMMERCE & MAIL ORDER	4541	217	6,348,559	133	771,428
MISCELLANEOUS RETAILERS	453, 4542, 4543	932	31,715,697	446	5,883,235
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>2,864,591</u>	<u>11</u>	<u>193,488</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>312,632</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>954,841</u>	<u>4</u>	<u>32,356</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,827</u>	<u>93,714,848</u>	<u>399</u>	<u>22,666,583</u>
CONSTRUCTION OF BUILDINGS	236	451	47,413,827	113	13,513,179
HEAVY CONSTRUCTION & HIGHWAYS	237	62	9,270,276	19	429,569
SPECIAL TRADE CONTRACTORS	238	1,314	37,030,746	267	8,723,835
<u>MANUFACTURING</u>	<u>31-33</u>	<u>615</u>	<u>7,289,539</u>	<u>234</u>	<u>2,208,481</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,655</u>	<u>48,608,843</u>	<u>861</u>	<u>11,335,445</u>
DURABLE GOODS	423	1,188	39,199,576	601	7,956,126
NONDURABLE GOODS	424	451	9,287,345	253	3,323,983
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	121,922	7	55,336
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>67</u>	<u>3,158,336</u>	<u>13</u>	<u>246,205</u>
<u>INFORMATION</u>	<u>51</u>	<u>394</u>	<u>35,218,840</u>	<u>214</u>	<u>5,242,888</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>111</u>	<u>5,553,202</u>	<u>60</u>	<u>663,716</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>303</u>	<u>14,604,206</u>	<u>126</u>	<u>2,065,685</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>496</u>	<u>9,930,286</u>	<u>195</u>	<u>2,485,164</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>854</u>	<u>18,655,174</u>	<u>259</u>	<u>2,459,221</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>71</u>	<u>5,219,777</u>	<u>28</u>	<u>1,259,948</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>405</u>	<u>81,643,915</u>	<u>129</u>	<u>21,007,355</u>
ACCOMMODATIONS	721	23	13,219,471	27	5,934,799
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	382	68,424,443	102	15,072,556
<u>OTHER SERVICES</u>	<u>81</u>	<u>579</u>	<u>19,914,574</u>	<u>161</u>	<u>4,860,223</u>
REPAIR & MAINTENANCE	811	374	15,407,257	99	3,909,993
PERSONAL SERVICE	812	175	4,208,064	49	854,801
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	299,254	13	95,429
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>154,523</u>	<u>4</u>	<u>8,552</u>
TOTAL ALL INDUSTRIES		\$9,917	619,582,467	\$3,929	\$122,233,144

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2011

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	\$1,426	90,524,054	\$1,984	\$179,532,176
MOTOR VEHICLES & PARTS	441	94	19,779,377	158	45,845,509
NEW & USED AUTO DEALERS	4411	23	14,891,305	57	33,389,638
RV, BOAT, MOTORCYCLE DEALERS	4412	19	923,497	27	5,119,456
AUTOMOTIVE PARTS & TIRE	4413	52	3,964,575	74	7,336,415
FURNITURE & HOME FURNISHING	442	50	1,610,292	78	5,125,885
ELECTRONICS & APPLIANCES	443	135	2,718,536	210	8,194,802
APPLIANCES, TV & OTHER ELECTRONICS	44311	43	865,703	69	5,249,688
COMPUTERS & SOFTWARE	44312	88	1,836,399	137	2,928,191
CAMERA & PHOTO SUPPLIES	44313	4	16,434	4	16,923
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	14,040,337	111	21,122,043
BUILDING MATERIALS	4441	65	13,587,450	84	17,670,400
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	452,887	27	3,451,643
FOOD & BEVERAGE STORES	445	29	5,600,929	88	14,929,722
GROCERY & CONVENIENCE STORES	4451	13	5,338,764	48	14,640,416
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	262,165	40	289,306
DRUG/HEALTH STORES	446	105	2,391,467	123	4,408,183
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,516,129	29	4,892,160
APPAREL & ACCESSORIES	448	111	3,647,568	134	3,818,695
CLOTHING & SHOE STORES	4481, 4482	94	3,288,029	113	3,085,975
JEWELRY & LUGGAGE STORES	4483	17	359,540	21	732,720
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	4,282,193	152	5,638,429
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	3,158,954	110	4,982,256
BOOK/PERIODICAL/MUSIC STORE	4512	40	1,123,239	42	656,173
GENERAL MERCHANDISE STORES	452	15	23,041,558	23	47,033,239
DEPARTMENT STORES	4521	5	8,187,615	7	8,856,120
GENERAL MERCHANDISE STORES	4529	10	14,853,942	16	38,177,118
E-COMMERCE & MAIL ORDER	4541	142	1,509,693	165	2,477,584
MISCELLANEOUS RETAILERS	453, 4542, 4543	531	10,385,974	713	16,045,925
AGRICULTURE, FORESTRY, FISHING	11	6	41,074	10	136,957
MINING	21	3	25,848	3	62,494
UTILITIES	22	5	66,204	4	45,014
CONSTRUCTION	23	480	19,060,202	706	34,328,157
CONSTRUCTION OF BUILDINGS	236	102	7,757,604	181	13,669,720
HEAVY CONSTRUCTION & HIGHWAYS	237	22	2,818,076	28	1,624,232
SPECIAL TRADE CONTRACTORS	238	356	8,484,522	497	19,034,205
MANUFACTURING	31-33	299	3,631,217	388	7,518,945
WHOLESALE TRADE	42	977	19,030,844	1,249	30,801,275
DURABLE GOODS	423	705	15,130,868	905	23,755,532
NONDURABLE GOODS	424	262	3,829,713	329	6,962,612
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	70,263	15	83,131
TRANSPORTATION & WAREHOUSING	48-49	15	117,576	32	675,454
INFORMATION	51	237	6,331,733	280	16,858,692
FINANCE, INSURANCE	52	65	1,958,436	97	3,601,257
REAL ESTATE, RENTAL/LEASING	53	156	3,625,486	217	11,983,009
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	239	3,454,030	302	4,691,399
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	334	4,264,952	480	7,425,787
ARTS, ENTERTAINMENT & RECREATION	71	26	556,922	41	3,041,363
ACCOMMODATIONS & FOOD SERVICES	72	135	22,402,844	243	45,857,717
ACCOMMODATIONS	721	19	6,086,680	28	8,650,550
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	116	16,316,164	215	37,207,167
OTHER SERVICES	81	225	6,012,400	381	13,045,731
REPAIR & MAINTENANCE	811	146	4,996,291	267	10,393,622
PERSONAL SERVICE	812	57	927,249	96	2,349,705
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	88,861	18	302,405
PUBLIC ADMINISTRATION, OTHER	92.00	4	28,590	8	46,045
TOTAL ALL INDUSTRIES		\$4,632	181,132,410	\$6,425	\$359,651,471

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3rd QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$837,304,213</u>	<u>\$561,467,878</u>	<u>\$3,233,450</u>
CROP & ANIMAL PRODUCTION	111,112	189,502,367	104,286,910	620,839
FORESTRY & LOGGING	113	465,152,155	340,900,527	1,381,215
FISHING & HUNTING	114	52,855,248	13,411,226	85,996
AG & FORESTRY SUPPORT ACTIVITIES	115	129,794,443	102,869,215	1,145,400
<u>MINING</u>	<u>21</u>	<u>149,653,031</u>	<u>129,361,730</u>	<u>666,365</u>
SAND & GRAVEL, QUARRYING	2123	92,359,213	74,327,552	382,732
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	57,293,818	55,034,178	283,633
<u>UTILITIES</u>	<u>22</u>	<u>393,532,102</u>	<u>357,780,037</u>	<u>6,003,620</u>
ELECTRIC POWER GENERATION & TRANS.	2211	74,803,336	70,712,564	1,105,095
NATURAL GAS DISTRIBUTION	2212	509,097	506,222	8,015
WATER & SEWER	2213	318,219,669	286,561,251	4,890,510
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,306,619,548</u>	<u>8,250,669,183</u>	<u>41,141,101</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,418,494,690	1,343,766,086	6,590,828
NONRESIDENTIAL BUILDING	2362	2,079,715,541	1,773,593,210	8,473,050
HEAVY CONSTRUCTION & HIGHWAYS	237	1,524,391,232	1,288,891,717	6,737,201
SPECIAL TRADE CONTRACTORS	238	4,284,018,085	3,844,418,170	19,340,022
PLUMBING & HEATING	23822	807,293,666	717,028,285	3,565,429
PAINTING	23832	190,198,142	169,208,814	818,121
ELECTRICAL	23821	855,191,125	776,665,167	4,084,788
MASONRY/DRYWALL	23814, 23831	232,257,404	215,853,050	1,042,142
ROOFING	23816	240,188,347	228,771,403	1,091,385
OTHER CONTRACTORS	238 not listed above	1,958,889,401	1,736,891,451	8,738,157
<u>MANUFACTURING</u>	<u>31-33</u>	<u>36,870,324,522</u>	<u>27,999,584,466</u>	<u>116,854,069</u>
FOOD PRODUCTS	311	2,715,825,859	1,458,790,470	5,259,065
MILLING OF GRAINS	3112	157,628,019	96,890,507	429,771
FRUITS & VEGETABLES	3114	345,715,025	98,163,132	467,455
DAIRY PRODUCTS	3115	34,009,201	20,861,330	110,769
MEAT PRODUCTS	3116	544,162,582	522,383,570	828,360
SEAFOOD PRODUCTS	3117	635,896,327	109,406,579	496,309
BAKERY PRODUCTS	3118	437,387,031	237,222,541	1,145,095
OTHER FOOD ITEMS	3111, 3113, 3119	561,027,674	373,862,811	1,781,306
BEVERAGES	312	667,690,708	439,092,741	2,145,898
TEXTILES	313,314	201,639,764	107,578,592	529,098
APPAREL	315	62,534,298	36,612,685	177,550
LEATHER & ALLIED PRODUCTS	316	10,886,273	6,037,853	29,165
LUMBER & WOOD PRODUCTS	321	1,852,033,357	1,125,392,703	4,787,649
SAWMILLS	3211	681,048,545	404,851,233	1,487,196
PLYWOOD & TRUSSES	3212	259,842,515	151,061,221	608,832
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	911,142,297	569,480,249	2,691,621
PAPER PRODUCTS	322	1,665,600,813	1,007,156,588	3,856,065
PULP & PAPER MILLS	3221	1,103,681,995	630,502,417	2,241,945
OTHER PAPER PRODUCTS	3222	561,918,818	376,654,171	1,614,120
COMMERCIAL PRINTING	323	236,850,604	204,691,452	1,030,163
PETROLEUM & COAL PRODUCTS	324	8,127,319,349	7,549,491,027	36,525,416
PETROLEUM REFINING	32411	7,992,414,158	7,467,423,071	36,128,740
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	134,905,191	82,067,956	396,676
CHEMICALS	325	1,107,164,482	775,864,213	3,644,347
CHEMICALS	3251	278,647,943	188,389,925	910,370
PESTICIDES & FERTILIZERS	3253	126,479,281	95,278,393	478,297
PHARMACEUTICALS	3254	197,016,623	141,195,660	684,946
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	505,020,635	351,000,235	1,570,734
PLASTICS & RUBBER PRODUCTS	326	571,800,708	357,529,193	1,710,919
NONMETALLIC MINERALS	327	829,642,104	673,060,859	2,914,698
PRIMARY METALS	331	894,324,192	638,167,476	2,677,221

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 3rd QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
IRON & STEEL MILLS	3311, 3312	338,962,736	196,195,437	927,967
ALUMINUM SMELTING	3313	312,680,301	290,349,452	1,017,315
OTHER NONFERROUS METALS	3314	41,204,306	34,837,410	168,597
FOUNDRIES	3315	201,476,849	116,785,177	563,342
FABRICATED METAL PRODUCTS	332	1,319,441,200	907,899,219	4,192,033
MACHINERY	333	1,411,139,417	819,134,750	3,957,864
FARM & CONSTRUCTION IMPLEMENTS	3331	155,698,620	101,896,995	492,201
INDUSTRIAL MACHINERY	3332	281,588,258	135,608,358	668,301
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	973,852,539	581,629,397	2,797,362
COMPUTERS & ELECTRONICS	334	2,318,795,638	1,262,548,763	6,214,571
COMPUTER HARDWARE	3341	120,250,686	60,913,125	314,280
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	83,967,132	42,373,452	213,068
AUDIO & VIDEO EQUIPMENT	3343	45,811,823	26,245,649	138,506
SEMICONDUCTORS	3344	668,634,403	343,697,293	1,406,704
INSTRUMENTS	3345	1,307,925,651	727,584,834	3,641,323
SOFTWARE REPRODUCTION	334611	87,564,873	57,993,739	475,364
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	4,641,070	3,740,671	25,326
ELECTRICAL EQUIPMENT & APPLIANCES	335	545,280,752	278,405,690	1,319,005
LIGHTING EQUIPMENT	3351	79,846,869	15,521,348	75,099
HOUSEHOLD APPLIANCES	3352	73,927,503	32,904,176	161,991
OTHER ELECTRIC EQUIPMENT	3353, 3359	391,506,380	229,980,166	1,081,915
TRANSPORTATION EQUIPMENT	336	11,095,023,112	9,664,188,763	32,494,910
MOTOR VEHICLES & PARTS	3361, 3362, 3363	436,913,916	266,536,676	1,303,227
AIRCRAFT, AEROSPACE & PARTS	3364	10,233,173,507	9,108,335,760	29,755,139
SHIPS & BOATS	3366	380,251,496	252,003,969	1,254,537
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	44,684,193	37,312,358	182,007
FURNITURE & RELATED PRODUCTS	337	302,224,145	185,883,796	895,461
OTHER MANUFACTURING	339	935,107,747	502,057,633	2,492,971
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>31,594,973,233</u>	<u>22,874,026,115</u>	<u>109,492,291</u>
DURABLE GOODS	423	14,417,005,223	10,434,005,769	53,057,524
MOTOR VEHICLES & PARTS	4231	1,646,054,485	1,489,537,587	7,301,352
FURNITURE & HOME FURNISHINGS	4232	298,448,299	233,981,304	1,159,121
LUMBER & CONSTRUCTION MATERIALS	4233	1,358,175,585	927,631,547	4,399,171
PROFESSIONAL & COMMERCIAL EQUIP.	4234	2,863,233,473	2,289,156,761	12,218,960
ELECTRICAL EQUIPMENT	4236	2,174,353,367	1,693,118,291	9,330,012
HARDWARE, PLUMBING, HEATING EQUIP.	4237	747,460,882	632,385,050	3,046,709
MACHINERY & EQUIPMENT	4238	2,961,856,377	2,015,733,949	9,568,378
OTHER DURABLE GOODS	4235, 4239	2,367,422,755	1,152,461,280	6,033,821
NONDURABLE GOODS:	424	16,834,326,169	12,265,521,507	55,250,619
PAPER & PAPER PRODUCTS	4241	549,258,478	475,604,468	2,267,580
DRUGS & SUNDRIES	4242	1,631,252,973	1,555,505,978	4,557,524
APPAREL	4243	888,295,072	323,259,627	1,606,313
FOOD PRODUCTS	4244	7,032,493,577	4,289,731,043	19,318,414
FARM PRODUCTS	4245	229,062,639	135,036,925	796,511
CHEMICALS & PLASTICS	4246	747,559,519	668,189,620	3,264,182
PETROLEUM PRODUCTS	4247	2,619,943,893	2,426,219,083	11,825,285
OTHER NONDURABLE GOODS	4248, 4249	3,136,460,018	2,391,974,763	11,614,810
ELECTRONIC MARKETS, AGENTS, BROKERS	425	343,641,841	174,498,839	1,184,148
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>27,915,317,715</u>	<u>24,540,885,102</u>	<u>122,174,066</u>
MOTOR VEHICLES & PARTS	441	4,585,477,794	4,131,895,867	20,854,870
NEW & USED AUTO DEALERS	4411	3,477,224,955	3,182,567,107	16,131,432
RV, BOAT, MOTORCYCLE DEALERS	4412	392,474,187	330,896,533	1,681,857
AUTOMOTIVE PARTS & TIRES	4413	715,778,652	618,432,227	3,041,581
FURNITURE & HOME FURNISHINGS	442	653,685,698	577,312,381	2,784,965
ELECTRONICS & APPLIANCES	443	1,300,815,917	1,110,949,959	6,493,996
HOUSEHOLD APPLIANCES	443111	95,721,671	88,923,665	432,347

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3rd QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO, TV & OTHER ELECTRONICS	443112	393,629,641	366,407,585	2,100,834
COMPUTERS & SOFTWARE	44312	796,847,249	644,136,864	3,906,230
CAMERAS & PHOTO SUPPLY	44313	14,617,356	11,481,845	54,585
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,746,082,694	1,664,658,300	7,956,576
BUILDING MATERIALS	4441	1,538,013,655	1,478,758,290	7,062,428
LAWN & GARDEN SUPPLIES	4442	208,069,039	185,900,010	894,148
FOOD & BEVERAGES (OFF-PREMISES)	445	3,773,481,869	3,594,328,989	17,302,029
GROCERY & CONVENIENCE STORES	4451	3,477,645,466	3,348,791,962	16,128,908
OTHER FOOD STORES/SPECIALTY FOODS	4452	256,961,997	212,773,475	984,119
BEER, WINE AND LIQUOR STORES	4453	38,874,406	32,763,552	189,002
DRUG STORES & PERSONAL CARE STORES	446	1,407,002,029	1,264,114,139	6,175,581
GAS STATIONS (INCL. CONVENIENCE STORES)	447	3,402,170,150	2,793,721,469	13,511,415
APPAREL & ACCESSORIES	448	1,254,494,885	1,053,264,447	5,068,543
CLOTHING STORES	4481	1,011,309,166	834,367,887	4,013,396
SHOE STORES	4482	110,998,958	108,029,902	511,208
JEWELRY & LUGGAGE STORES	4483	132,186,761	110,866,658	543,939
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	786,562,336	658,856,866	3,244,579
SPORTING GOODS	45111	465,985,027	374,423,360	1,836,482
HOBBY & TOY STORES	45112	89,303,399	73,216,417	349,529
SEWING SUPPLIES	45113	35,327,360	34,177,859	164,462
MUSICAL INSTRUMENTS	45114	37,050,082	33,507,757	173,757
BOOK, PERIODICAL & MUSIC STORES	45121	118,999,856	108,944,436	548,595
TAPES & CDs	45122	39,896,612	34,587,037	171,754
DEPARTMENT STORES	4521	841,681,921	801,250,239	3,891,829
GENERAL MERCHANDISE STORES	4529	4,687,395,922	4,194,573,550	20,038,677
E-COMMERCE & MAIL ORDER	4541	773,939,179	477,004,215	2,807,226
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,702,527,321	2,218,954,681	12,043,780
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,270,412,645</u>	<u>953,490,481</u>	<u>6,906,988</u>
AIR TRANSPORTATION	481	17,250,324	14,311,621	202,463
RAILROADS	482	9,472,964	9,191,774	102,087
WATER TRANSPORTATION	483	110,152,594	28,446,488	123,135
TRUCK TRANSPORTATION	484	190,910,066	147,638,915	1,480,819
TRANSIT & GROUND PASSENGER TRANSPORT	485	26,445,270	22,939,978	295,071
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	916,181,427	730,961,705	4,703,413
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>174,266,107</u>	<u>159,159,832</u>	<u>996,282</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,934,352,016</u>	<u>3,452,159,981</u>	<u>32,673,239</u>
PUBLISHING (EXCEPT INTERNET)	511	720,349,971	530,542,907	3,804,018
NEWSPAPERS	51111	139,824,438	138,869,078	595,790
BOOKS & PERIODICALS	51112, 51113	107,910,724	87,728,157	519,470
SOFTWARE	5112	438,006,736	280,753,939	2,419,180
OTHER PUBLISHERS	51114, 51119	34,608,073	23,191,733	269,578
MOTION PICTURE PRODUCTION	512	181,236,373	164,742,792	2,043,036
RADIO & TV BROADCASTING, CABLE TV	515	279,479,626	187,190,286	2,457,975
TELEPHONE & TELECOMMUNICATIONS	517	2,247,432,368	2,188,562,877	19,318,162
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	383,796,067	291,209,302	4,116,426
OTHER INFORMATION SERVICES	519	122,057,611	89,911,817	933,622
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>7,285,735,730</u>	<u>5,833,247,537</u>	<u>77,610,022</u>
BANKS & CREDIT UNIONS	522	3,182,448,779	2,541,157,370	43,114,421
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	892,032,813	778,418,244	9,488,079
INSURANCE AGENTS & BROKERS	524	1,257,150,560	711,544,358	7,000,488
REAL ESTATE AGENTS & BROKERS	531	809,195,569	775,554,496	12,346,942
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,077,875,076	967,201,331	5,318,453
LESSORS OF NONFINANCIAL INTANGIBLES	533	67,032,933	59,371,738	341,639

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 3rd QUARTER, 2011

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>29,554,118,473</u>	<u>23,800,615,664</u>	<u>295,195,993</u>
LEGAL SERVICES	5411	1,021,685,837	982,227,902	17,237,893
ACCOUNTING SERVICES	5412	630,748,162	608,732,713	10,840,910
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	2,146,720,412	1,894,448,722	22,237,831
COMPUTER SYSTEM DESIGN SERVICES	5415	2,221,011,919	1,307,433,934	17,340,633
CONSULTING SERVICES	5416	1,767,008,069	1,283,359,847	19,892,841
ADVERTISING & PUBLIC RELATIONS	5418	345,764,123	272,640,155	4,354,158
OTHER PROFESSIONAL SERVICES	5417, 5419	1,352,405,093	909,564,481	10,701,613
MANAGEMENT SERVICES	<u>55</u>	<u>70,162,430</u>	<u>58,836,430</u>	<u>824,886</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,202,143,984	2,726,466,311	30,157,173
EMPLOYMENT SERVICES	5613	536,789,210	492,468,494	7,297,211
TRAVEL SERVICES	5615	167,430,786	159,281,294	836,747
INVESTIGATION & SECURITY SERVICES	5616	215,421,563	185,449,159	2,471,495
BUILDING SERVICES & JANITORIAL	5617	1,673,600,789	1,312,244,793	14,256,871
OTHER	5611, 5612, 5614, 5619	608,901,636	577,022,571	5,294,849
WASTE TREATMENT/ COLLECTION	562	857,794,507	798,965,961	8,545,300
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	<u>61</u>	<u>488,693,835</u>	<u>229,021,269</u>	<u>3,371,523</u>
HEALTH SERVICES	<u>62</u>	<u>8,616,271,253</u>	<u>6,890,449,367</u>	<u>111,008,243</u>
PHYSICIANS	6211	1,917,758,630	1,541,367,292	27,188,114
DENTISTS	6212	750,603,606	743,602,184	13,350,360
OTHER PRACTITIONERS	6213	605,871,435	537,291,290	8,928,537
HOSPITALS	622	3,156,447,364	2,345,570,427	35,337,992
NURSING & RETIREMENT HOMES	623	502,243,809	463,532,549	6,134,459
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	213,724,878	133,581,265	1,816,941
SOCIAL SERVICES & DAY CARE	624	1,469,621,531	1,125,504,360	18,251,840
ARTS, ENTERTAINMENT, & RECREATION	<u>71</u>	<u>739,210,048</u>	<u>567,625,645</u>	<u>6,149,577</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	313,935,270	210,535,304	3,026,645
MUSEUMS, HISTORICAL SITES, ETC.	712	25,356,284	5,504,168	46,476
AMUSEMENT, GAMBLING, RECREATION	713	399,918,494	351,586,173	3,076,456
ACCOMMODATIONS	721	833,772,423	802,853,237	4,217,454
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	3,220,339,203	2,624,363,989	13,479,084
DRINKING PLACES	7224	223,473,779	203,040,336	1,245,281
AUTO REPAIR & SERVICES	8111	630,567,992	598,824,624	2,963,453
OTHER REPAIR SERVICES	8112, 8113, 8114	346,833,157	298,427,686	1,595,777
PERSONAL SERVICES	812	663,271,448	623,814,132	7,393,482
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	219,982,857	214,641,197	3,274,925
LAUNDRY & DRY CLEANING	8123	97,006,837	94,393,398	621,377
OTHER PERSONAL SERVICES	8122, 8129	346,281,754	314,779,537	3,497,180
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	117,806,249	70,819,013	925,718
PUBLIC ADMINISTRATION, OTHER	<u>92.00</u>	<u>58,434,550</u>	<u>48,699,910</u>	<u>713,163</u>
TOTAL ALL INDUSTRIES		149,289,442,521	118,915,279,342	812,997,820

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
3rd QUARTER, 2011

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$23,071,018,020</u>	<u>\$12,223,469,621</u>	<u>\$794,525,731</u>
MOTOR VEHICLES & PARTS	441	3,385,833,591	2,614,659,655	169,952,897
NEW & USED AUTO DEALERS	4411	2,637,752,126	1,997,753,001	129,853,953
RV, BOAT, MOTORCYCLE DEALERS	4412	324,112,110	240,733,706	15,647,696
AUTOMOTIVE PARTS & TIRE	4413	423,969,355	376,172,948	24,451,248
FURNITURE & HOME FURNISHINGS	442	496,513,689	441,926,603	28,725,228
ELECTRONICS & APPLIANCES	443	890,690,115	722,287,092	46,948,674
APPLIANCES, TV & OTHER ELECTRONICS	44311	340,105,440	314,443,331	20,438,819
COMPUTERS & SOFTWARE	44312	538,564,085	397,501,512	25,837,609
CAMERA & PHOTO SUPPLIES	44313	12,020,590	10,342,249	672,246
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,280,672,033	1,199,735,897	77,982,840
BUILDING MATERIALS	4441	1,135,270,742	1,084,911,705	70,519,267
LAWN & GARDEN SUPPLIES & EQUIPMENT	4442	145,401,291	114,824,192	7,463,573
FOOD & BEVERAGE STORES	445	3,507,882,270	890,515,077	57,883,508
GROCERY & CONVENIENCE STORES	4451	3,355,548,604	833,547,699	54,180,631
OTHER FOOD & BEVERAGE STORES	4452, 4453	152,333,666	56,967,378	3,702,877
DRUG/HEALTH STORES	446	1,263,855,744	366,722,213	23,836,943
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,856,286,906	418,855,385	27,225,627
APPAREL & ACCESSORIES	448	1,153,824,448	947,955,743	61,617,146
CLOTHING & SHOE STORES	4481, 4482	1,036,279,818	849,103,747	55,191,753
JEWELRY & LUGGAGE STORES	4483	117,544,630	98,851,996	6,425,393
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	617,306,673	542,479,083	35,261,152
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	482,441,041	418,985,680	27,234,076
BOOK/PERIODICAL/MUSIC STORE	4512	134,865,632	123,493,403	8,027,076
GENERAL MERCHANDISE STORES	452	5,246,541,536	2,527,997,038	164,319,802
DEPARTMENT STORES	4521	831,473,312	715,736,846	46,522,896
GENERAL MERCHANDISE STORES	4529	4,415,068,224	1,812,260,192	117,796,906
E-COMMERCE & MAIL ORDER	4541	548,024,987	266,658,956	17,332,829
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,823,586,028	1,283,676,879	83,439,085
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>54,109,224</u>	<u>35,800,806</u>	<u>2,327,052</u>
<u>MINING</u>	<u>21</u>	<u>21,206,805</u>	<u>18,799,890</u>	<u>1,221,996</u>
<u>UTILITIES</u>	<u>22</u>	<u>23,529,999</u>	<u>19,609,749</u>	<u>1,274,636</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,524,786,315</u>	<u>4,347,841,721</u>	<u>282,610,076</u>
CONSTRUCTION OF BUILDINGS	236	2,803,932,984	2,236,048,824	145,343,298
HEAVY CONSTRUCTION & HIGHWAYS	237	876,290,878	539,826,656	35,088,762
SPECIAL TRADE CONTRACTORS	238	1,844,562,453	1,571,966,241	102,178,016
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,480,893,249</u>	<u>586,931,499</u>	<u>38,150,579</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,381,650,878</u>	<u>2,083,132,478</u>	<u>135,403,652</u>
DURABLE GOODS	423	3,160,202,837	1,662,688,022	108,074,771
NONDURABLE GOODS	424	1,211,097,710	412,004,767	26,780,304
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10,350,331	8,439,689	548,577
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>248,792,372</u>	<u>125,335,012</u>	<u>8,146,777</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,676,595,664</u>	<u>1,237,076,135</u>	<u>80,409,956</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>261,965,218</u>	<u>166,102,378</u>	<u>10,796,669</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>816,340,452</u>	<u>695,019,861</u>	<u>45,176,307</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,467,290,046</u>	<u>543,110,919</u>	<u>35,302,267</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,209,968,377</u>	<u>721,015,523</u>	<u>46,866,102</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>309,421,719</u>	<u>291,602,959</u>	<u>18,954,188</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>3,449,626,897</u>	<u>3,316,913,278</u>	<u>215,599,371</u>
ACCOMMODATIONS	721	789,617,348	752,085,620	48,885,564
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,660,009,549	2,564,827,658	166,713,807
<u>OTHER SERVICES</u>	<u>81</u>	<u>993,127,158</u>	<u>865,728,637</u>	<u>56,272,456</u>
REPAIR & MAINTENANCE	811	721,451,053	622,743,085	40,478,316
PERSONAL SERVICE	812	250,089,767	223,048,918	14,498,236
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21,586,338	19,936,634	1,295,904
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20,394,609</u>	<u>16,324,766</u>	<u>1,061,109</u>
TOTAL ALL INDUSTRIES		\$46,010,766,227	\$27,293,862,607	\$1,774,102,003

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
3rd QUARTER, 2011

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$307,771,841</u>	<u>\$283,428,406</u>	<u>\$14,251,161</u>
WATER SUPPLY		278,759,391	255,771,352	12,861,432
MISCELLANEOUS		29,012,450	27,657,054	1,389,729
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>139,357,920</u>	<u>74,341,462</u>	<u>2,863,353</u>
SEWERAGE SYSTEMS		76,776,405	26,512,599	1,021,267
MISCELLANEOUS		62,581,515	47,828,863	1,842,086
<u>POWER</u>	<u>3.873%</u>	<u>1,654,703,763</u>	<u>1,339,785,784</u>	<u>51,889,413</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>185,852,109</u>	<u>182,268,304</u>	<u>7,020,713</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,059,352,867</u>	<u>352,901,569</u>	<u>6,783,422</u>
LOCAL/SUBURBAN TRANSIT		106,523,869	48,226,848	927,792
TRUCKING		800,147,997	213,792,148	4,110,421
RAILROADS		27,466,526	26,013,649	501,022
MISCELLANEOUS		125,214,475	64,868,924	1,244,187
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>51,018,062</u>	<u>29,774,961</u>	<u>407,053</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>177,935,286</u>	<u>120,838,096</u>	<u>774,418</u>
LOCAL/SUBURBAN TRANSIT		71,214,442	30,202,790	193,333
TRUCKING		47,847,688	38,296,764	245,463
MISCELLANEOUS		58,873,156	52,338,542	335,622
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>192,891,002</u>	<u>58,359,425</u>	<u>1,122,683</u>
WATER TRANSPORT		65,623,013	29,155,343	561,492
MISCELLANEOUS		127,267,989	29,204,082	561,191
TOTAL		\$3,768,882,850	\$2,441,698,007	\$85,112,216

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**