

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 Calendar Year 2011

INDUSTRY	NAICS	CURRENT UNITS	Calendar Year 2010	Calendar Year 2011	PERCENT CHANGE
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,017</u>	<u>\$3,000,873,169</u>	<u>\$3,812,023,792</u>	<u>27.0%</u>
CROP & ANIMAL PRODUCTION	111,112	1,405	705,932,697	838,860,279	18.8%
FORESTRY & LOGGING	113	1,124	1,538,843,271	1,984,440,499	29.0%
FISHING & HUNTING	114	300	261,517,256	372,290,268	42.4%
AG & FORESTRY SUPPORT ACTIVITIES	115	1,188	494,579,945	616,432,746	24.6%
<u>MINING</u>	<u>21</u>	<u>209</u>	<u>541,496,964</u>	<u>577,991,147</u>	<u>6.7%</u>
SAND & GRAVEL, QUARRYING	2123	138	311,416,555	329,930,945	5.9%
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	71	230,080,409	248,060,202	7.8%
<u>UTILITIES</u>	<u>22</u>	<u>774</u>	<u>11,673,579,361</u>	<u>12,218,931,631</u>	<u>4.7%</u>
ELECTRIC POWER GENERATION & TRANS.	2211	100	8,550,360,990	8,983,771,395	5.1%
NATURAL GAS DISTRIBUTION	2212	7	384,503,882	353,207,486	-8.1%
WATER & SEWER	2213	667	2,738,714,489	2,881,952,750	5.2%
<u>CONSTRUCTION</u>	<u>23</u>	<u>44,706</u>	<u>33,378,030,430</u>	<u>34,108,002,598</u>	<u>2.2%</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,305	5,054,759,340	5,149,304,484	1.9%
NONRESIDENTIAL BUILDING	2362	1,237	8,003,408,417	7,934,290,927	-0.9%
HEAVY CONSTRUCTION & HIGHWAYS	237	1,451	5,011,468,593	5,286,511,428	5.5%
SPECIAL TRADE CONTRACTORS	238	27,713	15,308,394,080	15,737,895,759	2.8%
PLUMBING & HEATING	23822	3,201	2,995,735,317	3,124,347,634	4.3%
PAINTING	23832	3,242	564,559,747	578,380,795	2.4%
ELECTRICAL	23821	3,288	3,359,831,389	3,365,199,642	0.2%
MASONRY/DRYWALL	23814, 23831	1,799	983,113,769	893,077,758	-9.2%
ROOFING	23816	979	716,062,662	744,010,029	3.9%
OTHER CONTRACTORS	238 not listed above	15,204	6,689,091,196	7,032,879,901	5.1%
<u>MANUFACTURING</u>	<u>31-33</u>	<u>13,267</u>	<u>123,174,842,267</u>	<u>141,576,718,163</u>	<u>14.9%</u>
FOOD PRODUCTS	311	1,181	9,487,441,925	10,659,085,735	12.3%
MILLING OF GRAINS	3112	27	545,236,406	683,545,174	25.4%
FRUITS & VEGETABLES	3114	88	1,397,923,949	1,438,289,279	2.9%
DAIRY PRODUCTS	3115	28	100,416,057	124,057,670	23.5%
MEAT PRODUCTS	3116	116	1,884,890,405	2,149,565,613	14.0%
SEAFOOD PRODUCTS	3117	59	2,142,748,606	2,446,429,457	14.2%
BAKERY PRODUCTS	3118	547	1,491,711,324	1,586,827,374	6.4%
OTHER FOOD ITEMS	3111, 3113, 3119	316	1,924,515,178	2,230,371,168	15.9%
BEVERAGES	312	702	2,257,982,536	2,468,721,853	9.3%
TEXTILES	313,314	645	895,089,218	801,099,690	-10.5%
APPAREL	315	304	228,263,257	255,343,342	11.9%
LEATHER & ALLIED PRODUCTS	316	93	46,683,784	49,409,106	5.8%
LUMBER & WOOD PRODUCTS	321	715	6,704,815,374	7,134,711,657	6.4%
SAWMILLS	3211	111	2,377,291,145	2,565,790,210	7.9%
PLYWOOD & TRUSSES	3212	64	904,575,137	985,642,035	9.0%
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	540	3,422,949,092	3,583,279,412	4.7%
PAPER PRODUCTS	322	126	6,719,287,553	6,842,601,171	1.8%
PULP & PAPER MILLS	3221	35	4,402,028,498	4,535,235,435	3.0%
OTHER PAPER PRODUCTS	3222	91	2,317,259,055	2,307,365,736	-0.4%
COMMERCIAL PRINTING	323	992	1,115,851,904	1,115,006,485	-0.1%
PETROLEUM & COAL PRODUCTS	324	36	21,082,602,631	29,671,240,038	40.7%
PETROLEUM REFINING	32411	18	20,504,150,050	29,230,053,903	42.6%
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	578,452,581	441,186,135	-23.7%
CHEMICALS	325	383	3,866,350,636	4,331,590,505	12.0%
CHEMICALS	3251	49	918,137,418	1,037,245,212	13.0%
PESTICIDES & FERTILIZERS	3253	49	292,148,204	534,988,158	83.1%
PHARMACEUTICALS	3254	56	783,438,241	845,330,900	7.9%
OTHER SYNTHETIC ITEMS	3252, 3255, 3256, 3259	229	1,872,626,773	1,914,026,235	2.2%
PLASTICS & RUBBER PRODUCTS	326	279	2,266,691,475	2,245,770,626	-0.9%
NONMETALLIC MINERALS	327	474	2,747,126,355	2,891,500,657	5.3%
PRIMARY METALS	331	165	4,053,478,329	3,471,193,484	-14.4%
IRON & STEEL MILLS	3311, 3312	72	974,988,383	1,231,121,580	26.3%
ALUMINUM SMELTING	3313	21	2,132,320,093	1,190,770,606	-44.2%
OTHER NONFERROUS METALS	3314	19	163,958,948	169,078,915	3.1%
FOUNDRIES	3315	53	782,210,905	880,222,383	12.5%
FABRICATED METAL PRODUCTS	332	1,482	4,149,516,149	4,799,932,845	15.7%
MACHINERY	333	843	4,392,062,941	5,437,673,499	23.8%
FARM & CONSTRUCTION IMPLEMENTS	3331	94	360,923,695	493,139,406	36.6%
INDUSTRIAL MACHINERY	3332	161	902,559,358	1,030,023,663	14.1%

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COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	588	3,128,579,888	3,914,510,430	25.1%
COMPUTERS & ELECTRONICS	334	646	8,823,815,339	9,709,749,352	10.0%
COMPUTER HARDWARE	3341	51	440,802,578	617,981,272	40.2%
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	71	374,755,689	378,274,727	0.9%
AUDIO & VIDEO EQUIPMENT	3343	33	169,955,997	191,240,941	12.5%
SEMICONDUCTORS	3344	101	2,444,661,810	2,712,764,769	11.0%
INSTRUMENTS	3345	260	5,055,312,209	5,472,113,846	8.2%
SOFTWARE REPRODUCTION	334611	111	321,756,505	318,933,506	-0.9%
OTHER MAGNETIC & OPTICAL MEDIA	334612, 334613	19	16,570,551	18,440,291	11.3%
ELECTRICAL EQUIPMENT & APPLIANCES	335	213	1,901,277,692	1,986,134,542	4.5%
LIGHTING EQUIPMENT	3351	60	302,545,825	311,200,519	2.9%
HOUSEHOLD APPLIANCES	3352	26	417,939,632	307,777,921	-26.4%
OTHER ELECTRIC EQUIPMENT	3353, 3359	127	1,180,792,235	1,367,156,102	15.8%
TRANSPORTATION EQUIPMENT	336	678	37,982,157,044	42,569,996,020	12.1%
MOTOR VEHICLES & PARTS	3361, 3362, 3363	157	877,311,626	1,703,530,844	94.2%
AIRCRAFT, AEROSPACE & PARTS	3364	156	35,638,654,845	39,278,805,021	10.2%
SHIPS & BOATS	3366	303	1,358,735,264	1,403,180,085	3.3%
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	62	107,455,309	184,480,070	71.7%
FURNITURE & RELATED PRODUCTS	337	978	1,346,948,670	1,269,586,679	-5.7%
OTHER MANUFACTURING	339	2,332	3,107,399,455	3,866,370,877	24.4%
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>20,780</u>	<u>118,654,466,882</u>	<u>127,024,472,166</u>	<u>7.1%</u>
DURABLE GOODS	423	10,653	56,724,476,910	58,109,139,337	2.4%
MOTOR VEHICLES & PARTS	4231	800	5,898,087,885	6,485,681,896	10.0%
FURNITURE & HOME FURNISHINGS	4232	623	1,252,203,533	1,254,435,345	0.2%
LUMBER & CONSTRUCTION MATERIALS	4233	882	4,885,528,596	4,902,849,618	0.4%
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,869	10,652,724,199	11,500,257,626	8.0%
ELECTRICAL EQUIPMENT	4236	1,350	7,630,709,781	8,653,086,434	13.4%
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	624	2,758,578,847	2,819,095,640	2.2%
MACHINERY & EQUIPMENT	4238	2,169	10,349,053,719	11,444,933,689	10.6%
OTHER DURABLE GOODS	4235, 4239	2,336	13,297,590,350	11,048,799,089	-16.9%
NONDURABLE GOODS:	424	9,626	60,327,900,844	67,497,162,119	11.9%
PAPER & PAPER PRODUCTS	4241	390	1,863,992,727	2,169,034,797	16.4%
DRUGS & SUNDRIES	4242	427	6,736,480,624	7,033,165,353	4.4%
APPAREL	4243	659	2,945,314,010	3,334,194,985	13.2%
FOOD PRODUCTS	4244	2,534	24,930,613,151	27,593,999,705	10.7%
FARM PRODUCTS	4245	144	810,465,121	1,236,143,484	52.5%
CHEMICALS & PLASTICS	4246	488	2,801,766,399	3,154,491,706	12.6%
PETROLEUM PRODUCTS	4247	169	8,288,325,841	10,179,634,546	22.8%
OTHER NONDURABLE GOODS	4248, 4249	4,815	11,950,942,971	12,796,497,543	7.1%
ELECTRONIC MARKETS, AGENTS, BROKERS	425	501	1,602,089,128	1,418,170,710	-11.5%
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>57,263</u>	<u>115,723,136,869</u>	<u>112,406,073,053</u>	<u>-2.9%</u>
MOTOR VEHICLES & PARTS	441	3,502	16,382,421,006	18,117,707,290	10.6%
NEW & USED AUTO DEALERS	4411	1,492	12,464,618,110	13,910,990,295	11.6%
RV, BOAT, MOTORCYCLE DEALERS	4412	732	1,402,804,009	1,444,057,486	2.9%
AUTOMOTIVE PARTS & TIRES	4413	1,278	2,514,998,887	2,762,659,509	9.8%
FURNITURE & HOME FURNISHINGS	442	1,827	2,473,389,585	2,548,944,606	3.1%
ELECTRONICS & APPLIANCES	443	2,580	5,040,863,331	5,460,722,625	8.3%
HOUSEHOLD APPLIANCES	443111	256	408,201,547	391,672,731	-4.0%
RADIO, TV & OTHER ELECTRONICS	443112	647	1,654,425,588	1,761,727,084	6.5%
COMPUTERS & SOFTWARE	44312	1,643	2,923,253,304	3,245,270,368	11.0%
CAMERAS & PHOTO SUPPLY	44313	34	54,982,892	62,052,442	12.9%
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,815	6,250,513,636	6,345,240,292	1.5%
BUILDING MATERIALS	4441	1,639	5,444,816,279	5,481,357,369	0.7%
LAWN & GARDEN SUPPLIES	4442	1,176	805,697,357	863,882,923	7.2%
FOOD & BEVERAGES (OFF-PREMISES)	445	4,261	13,659,891,733	14,539,203,695	6.4%
GROCERY & CONVENIENCE STORES	4451	2,266	12,642,002,554	13,385,858,873	5.9%
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,401	867,500,487	983,255,702	13.3%
BEER, WINE AND LIQUOR STORES	4453	594	150,388,692	170,089,120	13.1%
DRUG STORES & PERSONAL CARE STORES	446	2,045	5,417,566,008	5,742,801,788	6.0%
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,639	10,256,384,075	12,396,239,889	20.9%
APPAREL & ACCESSORIES	448	3,656	5,130,444,494	5,054,203,307	-1.5%
CLOTHING STORES	4481	2,414	3,874,290,469	4,053,361,687	4.6%
SHOE STORES	4482	173	380,373,723	398,800,688	4.8%
JEWELRY & LUGGAGE STORES	4483	1,069	875,780,302	602,040,932	-31.3%

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SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,669	2,887,051,476	3,097,835,159	7.3%
SPORTING GOODS	45111	1,491	1,558,350,034	1,731,932,917	11.1%
HOBBY & TOY STORES	45112	456	378,760,200	424,149,364	12.0%
SEWING SUPPLIES	45113	289	159,789,260	158,962,004	-0.5%
MUSICAL INSTRUMENTS	45114	226	147,234,000	148,808,461	1.1%
BOOK, PERIODICAL & MUSIC STORES	45121	915	472,504,241	442,304,666	-6.4%
TAPES & CDs	45122	292	170,413,741	191,677,747	12.5%
DEPARTMENT STORES	4521	22	3,494,946,431	3,544,321,008	1.4%
GENERAL MERCHANDISE STORES	4529	316	16,410,107,353	17,609,065,483	7.3%
E-COMMERCE & MAIL ORDER	4541	2,835	17,212,294,988	6,200,080,222	-64.0%
MISCELLANEOUS RETAILERS	453, 4542, 4543	28,096	11,107,262,753	11,749,707,689	5.8%
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>9,897</u>	<u>10,424,434,762</u>	<u>10,998,428,335</u>	<u>5.5%</u>
AIR TRANSPORTATION	481	88	118,545,949	98,739,441	-16.7%
RAILROADS	482	14	140,174,337	155,067,708	10.6%
WATER TRANSPORTATION	483	74	415,539,584	400,031,372	-3.7%
TRUCK TRANSPORTATION	484	4,930	4,961,081,196	5,083,194,192	2.5%
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,542	658,583,525	716,101,596	8.7%
OTHER TRANSPORTATION SERVICES	486, 487, 488, 491, 492	3,249	4,130,510,171	4,545,294,026	10.0%
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>325</u>	<u>642,425,082</u>	<u>718,241,809</u>	<u>11.8%</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,779</u>	<u>16,553,387,959</u>	<u>17,307,677,859</u>	<u>4.6%</u>
PUBLISHING (EXCEPT INTERNET)	511	1,376	2,976,933,168	3,305,654,114	11.0%
NEWSPAPERS	51111	150	646,682,524	587,753,188	-9.1%
BOOKS & PERIODICALS	51112, 51113	668	495,921,895	479,321,134	-3.3%
SOFTWARE	5112	336	1,670,676,269	2,063,076,284	23.5%
OTHER PUBLISHERS	51114, 51119	222	163,652,480	175,503,508	7.2%
MOTION PICTURE PRODUCTION	512	1,539	696,946,623	755,166,008	8.4%
RADIO & TV BROADCASTING, CABLE TV	515	181	1,105,655,589	1,157,959,808	4.7%
TELEPHONE & TELECOMMUNICATIONS	517	836	9,455,621,606	9,582,270,991	1.3%
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,414	1,630,414,244	1,895,681,258	16.3%
OTHER INFORMATION SERVICES	519	433	687,816,729	610,945,680	-11.2%
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>17,874</u>	<u>31,992,523,665</u>	<u>31,768,358,440</u>	<u>-0.7%</u>
BANKS & CREDIT UNIONS	522	1,961	12,207,011,940	12,963,938,814	6.2%
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,239	5,745,516,679	5,329,886,791	-7.2%
INSURANCE AGENTS & BROKERS	524	4,355	6,142,176,222	5,971,970,598	-2.8%
REAL ESTATE AGENTS & BROKERS	531	6,615	3,444,791,821	3,370,642,098	-2.2%
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,561	4,275,187,203	3,875,584,798	-9.3%
LESSORS OF NONFINANCIAL INTANGIBLES	533	143	177,839,800	256,335,341	44.1%
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>169,082</u>	<u>119,156,556,089</u>	<u>123,351,996,120</u>	<u>3.5%</u>
LEGAL SERVICES	5411	6,445	4,249,648,081	4,300,922,762	1.2%
ACCOUNTING SERVICES	5412	5,674	2,441,937,335	2,886,150,526	18.2%
ARCHITECTURAL/ENGINEERING/DESIGN SVCS	5413, 5414	10,627	9,514,898,801	8,873,502,542	-6.7%
COMPUTER SYSTEM DESIGN SERVICES	5415	7,490	9,786,469,572	9,405,559,116	-3.9%
CONSULTING SERVICES	5416	12,963	7,377,185,176	7,804,666,561	5.8%
ADVERTISING & PUBLIC RELATIONS	5418	1,619	1,374,457,922	1,420,757,124	3.4%
OTHER PROFESSIONAL SERVICES	5417, 5419	9,419	6,179,459,154	6,211,561,628	0.5%
MANAGEMENT SERVICES	55	514	317,924,807	352,909,452	11.0%
ADMINISTRATIVE & SUPPORT SERVICES	561	25,993	12,653,787,436	13,260,870,467	4.8%
EMPLOYMENT SERVICES	5613	1,275	1,867,824,313	2,156,603,016	15.5%
TRAVEL SERVICES	5615	724	717,099,299	599,334,498	-16.4%
INVESTIGATION & SECURITY SERVICES	5616	1,050	831,196,920	894,589,083	7.6%
BUILDING SERVICES & JANITORIAL	5617	7,311	6,914,552,270	7,240,334,057	4.7%
OTHER	5611, 5612, 5614, 5619	15,633	2,323,114,634	2,370,009,813	2.0%
WASTE TREATMENT/ COLLECTION	562	640	3,042,682,983	3,219,767,639	5.8%
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>6,347</u>	<u>1,966,993,574</u>	<u>2,081,588,750</u>	<u>5.8%</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>22,169</u>	<u>33,141,434,139</u>	<u>34,966,347,408</u>	<u>5.5%</u>
PHYSICIANS	6211	3,920	7,296,489,153	7,603,628,111	4.2%
DENTISTS	6212	3,447	3,042,573,171	3,082,689,719	1.3%
OTHER PRACTITIONERS	6213	8,640	2,508,013,580	2,639,806,103	5.3%
HOSPITALS	622	98	11,682,230,722	12,602,898,235	7.9%
NURSING & RETIREMENT HOMES	623	735	1,986,795,987	2,016,416,725	1.5%
SOCIAL SERVICES & DAY CARE	624	3,678	995,716,832	1,057,529,497	6.2%
OTHER HEALTH FACILITIES & SERVICES	6214, 6215, 6216, 6219	1,651	5,624,074,951	5,989,777,912	6.5%
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>8,130</u>	<u>2,701,404,560</u>	<u>2,762,061,540</u>	<u>2.2%</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	4,555	1,151,305,033	1,151,391,549	0.0%

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MUSEUMS, HISTORICAL SITES, ETC.	712	158	64,051,615	65,385,522	2.1%
AMUSEMENT, GAMBLING, RECREATION	713	3,417	1,486,047,912	1,545,284,469	4.0%
ACCOMMODATIONS	721	2,899	2,348,104,954	2,535,590,947	8.0%
RESTAURANTS, FOOD SERVICES	7221, 7222, 7223	14,201	11,228,218,248	12,403,163,797	10.5%
DRINKING PLACES	7224	1,456	828,585,871	858,245,222	3.6%
AUTO REPAIR & SERVICES	8111	6,920	2,340,955,136	2,478,728,482	5.9%
OTHER REPAIR SERVICES	8112, 8113, 8114	6,693	1,331,296,457	1,481,175,502	11.3%
PERSONAL SERVICES	812	16,718	2,964,760,448	3,012,094,269	1.6%
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	11,621	1,000,860,016	1,074,226,021	7.3%
LAUNDRY & DRY CLEANING	8123	954	369,440,930	382,164,540	3.4%
OTHER PERSONAL SERVICES	8122, 8129	4,143	1,594,459,502	1,555,703,708	-2.4%
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,855	566,809,172	587,324,284	3.6%
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>310</u>	<u>229,950,766</u>	<u>306,568,323</u>	<u>33.3%</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>344,024</b>	<b>\$582,376,076,863</b>	<b>\$613,755,332,427</b>	<b>5.4%</b>