

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	1,525	\$77,283,614	1,484	\$153,104,585
MOTOR VEHICLES & PARTS	441	83	12,541,506	71	11,998,452
NEW & USED AUTO DEALERS	4411	18	3,118,506	14	3,650,666
RV, BOAT, MOTORCYCLE DEALERS	4412	15	39,420	22	3,999,590
AUTOMOTIVE PARTS & TIRE	4413	50	9,383,580	35	4,348,196
FURNITURE & HOME FURNISHING	442	51	964,845	48	1,739,557
ELECTRONICS & APPLIANCES	443	114	3,070,092	115	1,885,746
APPLIANCES, TV & OTHER ELECTRONICS	44311	42	1,809,492	40	832,980
COMPUTERS & SOFTWARE	44312	70	1,259,996	72	1,051,121
CAMERA & PHOTO SUPPLIES	44313	D	D	3	1,645
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	8,010,563	77	7,352,015
BUILDING MATERIALS	4441	78	6,031,292	54	6,631,369
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	1,979,271	23	720,646
FOOD & BEVERAGE STORES	445	26	3,696,853	28	8,647,517
GROCERY & CONVENIENCE STORES	4451	10	3,598,552	6	7,826,980
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	98,301	22	820,537
DRUG/HEALTH STORES	446	83	547,875	87	3,204,199
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	10,248,754	5	214,502
APPAREL & ACCESSORIES	448	98	535,143	115	1,008,643
CLOTHING & SHOE STORES	4481, 4482	88	501,755	99	487,947
JEWELRY & LUGGAGE STORES	4483	10	33,388	16	520,696
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	131	3,763,738	141	3,771,646
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	824,836	92	3,221,692
BOOK/PERIODICAL/MUSIC STORE	4512	52	2,938,901	49	549,954
GENERAL MERCHANDISE STORES	452	16	21,098,901	19	104,002,960
DEPARTMENT STORES	4521	4	377,763	4	447,838
GENERAL MERCHANDISE STORES	4529	12	20,721,138	15	103,555,122
E-COMMERCE & MAIL ORDER	4541	187	1,896,019	202	2,477,754
MISCELLANEOUS RETAILERS	453, 4542, 4543	604	10,909,326	576	6,801,594
AGRICULTURE, FORESTRY, FISHING	11	21	849,984	11	37,340
MINING	21	4	164,399	3	38,170
UTILITIES	22	6	490,557	3	13,075
CONSTRUCTION	23	638	64,360,079	370	22,449,118
CONSTRUCTION OF BUILDINGS	236	116	27,808,073	92	9,899,029
HEAVY CONSTRUCTION & HIGHWAYS	237	48	10,481,830	19	1,939,367
SPECIAL TRADE CONTRACTORS	238	474	26,070,176	259	10,610,721
MANUFACTURING	31-33	308	10,478,578	274	3,784,652
WHOLESALE TRADE	42	969	45,515,744	898	15,601,919
DURABLE GOODS	423	670	37,769,168	630	10,300,735
NONDURABLE GOODS	424	287	7,688,392	257	5,259,691
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	58,183	11	41,492
TRANSPORTATION & WAREHOUSING	48-49	26	596,085	22	991,721
INFORMATION	51	218	9,916,885	201	9,210,315
FINANCE, INSURANCE	52	45	971,132	47	692,270
REAL ESTATE, RENTAL/LEASING	53	132	4,239,712	101	8,038,819
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	217	3,841,595	212	1,807,437
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	264	2,647,558	236	4,777,432
ARTS, ENTERTAINMENT & RECREATION	71	29	685,609	28	1,983,913
ACCOMMODATIONS & FOOD SERVICES	72	74	18,734,488	63	25,514,450
ACCOMMODATIONS	721	10	2,946,778	12	5,393,541
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	64	15,787,710	51	20,120,909
OTHER SERVICES	81	208	7,558,850	150	5,031,665
REPAIR & MAINTENANCE	811	153	6,156,298	98	3,255,880
PERSONAL SERVICE	812	36	1,141,055	41	1,184,635
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	261,497	11	591,150
PUBLIC ADMINISTRATION, OTHER	92.00	10	117,358	5	27,392
TOTAL ALL INDUSTRIES		4,694	\$248,452,227	4,108	\$253,104,273

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,603</u>	<u>\$1,496,094,607</u>	<u>3,470</u>	<u>\$569,041,721</u>
MOTOR VEHICLES & PARTS	441	251	301,417,732	192	139,911,691
NEW & USED AUTO DEALERS	4411	73	233,446,688	45	102,880,282
RV, BOAT, MOTORCYCLE DEALERS	4412	58	24,501,421	48	13,323,437
AUTOMOTIVE PARTS & TIRE	4413	120	43,469,623	99	23,707,973
FURNITURE & HOME FURNISHING	442	181	51,847,742	135	11,501,073
ELECTRONICS & APPLIANCES	443	369	68,913,588	284	17,345,881
APPLIANCES, TV & OTHER ELECTRONICS	44311	117	44,024,806	88	4,594,641
COMPUTERS & SOFTWARE	44312	243	24,848,793	191	12,677,630
CAMERA & PHOTO SUPPLIES	44313	9	39,988	5	73,610
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	241	135,633,190	205	74,295,299
BUILDING MATERIALS	4441	180	124,633,711	156	70,525,212
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	10,999,478	49	3,770,087
FOOD & BEVERAGE STORES	445	164	80,754,857	119	47,508,858
GROCERY & CONVENIENCE STORES	4451	40	73,598,905	32	44,043,243
OTHER FOOD & BEVERAGE STORES	4452, 4453	124	7,155,952	87	3,465,615
DRUG/HEALTH STORES	446	247	41,731,955	183	11,833,042
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	54,988,266	36	19,419,232
APPAREL & ACCESSORIES	448	307	117,491,902	230	20,558,348
CLOTHING & SHOE STORES	4481, 4482	246	101,948,400	184	18,145,755
JEWELRY & LUGGAGE STORES	4483	61	15,543,502	46	2,412,594
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	347	69,598,038	288	24,826,384
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	233	55,807,363	191	19,337,547
BOOK/PERIODICAL/MUSIC STORE	4512	114	13,790,675	97	5,488,837
GENERAL MERCHANDISE STORES	452	34	413,551,520	29	118,816,927
DEPARTMENT STORES	4521	9	138,510,416	5	34,410,798
GENERAL MERCHANDISE STORES	4529	25	275,041,105	24	84,406,129
E-COMMERCE & MAIL ORDER	4541	496	27,206,218	343	10,616,455
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,924	132,959,600	1,426	72,408,530
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>51</u>	<u>3,162,673</u>	<u>54</u>	<u>2,287,971</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,211,086</u>	<u>9</u>	<u>642,962</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>3,446,844</u>	<u>17</u>	<u>2,848,672</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,060</u>	<u>413,593,877</u>	<u>1,498</u>	<u>191,126,425</u>
CONSTRUCTION OF BUILDINGS	236	550	206,492,116	437	92,154,664
HEAVY CONSTRUCTION & HIGHWAYS	237	104	20,158,600	81	26,512,243
SPECIAL TRADE CONTRACTORS	238	1,406	186,943,161	980	72,459,518
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,114</u>	<u>57,783,454</u>	<u>853</u>	<u>37,486,770</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,520</u>	<u>218,268,348</u>	<u>2,086</u>	<u>124,487,618</u>
DURABLE GOODS	423	1,732	170,848,456	1,432	92,079,979
NONDURABLE GOODS	424	759	46,646,115	630	32,035,550
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	773,777	24	372,089
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>80</u>	<u>3,214,814</u>	<u>56</u>	<u>4,504,382</u>
<u>INFORMATION</u>	<u>51</u>	<u>521</u>	<u>115,560,001</u>	<u>438</u>	<u>46,860,212</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>130</u>	<u>17,614,219</u>	<u>106</u>	<u>8,306,720</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>425</u>	<u>64,019,434</u>	<u>334</u>	<u>29,975,008</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>892</u>	<u>59,113,835</u>	<u>652</u>	<u>26,367,449</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,031</u>	<u>84,990,704</u>	<u>786</u>	<u>26,662,907</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>166</u>	<u>26,965,040</u>	<u>148</u>	<u>13,496,106</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>436</u>	<u>306,881,206</u>	<u>501</u>	<u>185,278,379</u>
ACCOMMODATIONS	721	45	44,921,488	214	76,546,927
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	391	261,959,719	287	108,731,452
<u>OTHER SERVICES</u>	<u>81</u>	<u>801</u>	<u>87,984,500</u>	<u>591</u>	<u>38,553,367</u>
REPAIR & MAINTENANCE	811	494	68,869,706	379	29,820,098
PERSONAL SERVICE	812	247	16,670,942	146	6,205,180
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	60	2,443,852	66	2,528,088
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>54,649</u>	<u>15</u>	<u>237,740</u>
TOTAL ALL INDUSTRIES		14,874	\$2,959,959,291	11,614	\$1,308,164,409

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,413</u>	<u>\$458,722,613</u>	<u>6,259</u>	<u>\$1,948,905,692</u>
MOTOR VEHICLES & PARTS	441	167	76,429,802	288	328,243,638
NEW & USED AUTO DEALERS	4411	40	55,535,937	72	245,184,768
RV, BOAT, MOTORCYCLE DEALERS	4412	40	2,145,100	63	13,584,562
AUTOMOTIVE PARTS & TIRE	4413	87	18,748,765	153	69,474,308
FURNITURE & HOME FURNISHING	442	125	13,619,691	217	60,704,000
ELECTRONICS & APPLIANCES	443	243	17,253,546	511	70,558,448
APPLIANCES, TV & OTHER ELECTRONICS	44311	76	10,159,228	139	28,302,750
COMPUTERS & SOFTWARE	44312	161	7,055,498	366	41,995,054
CAMERA & PHOTO SUPPLIES	44313	6	38,820	6	260,644
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	211	61,899,515	344	194,656,946
BUILDING MATERIALS	4441	143	53,976,657	238	171,616,436
LAWN & GARDEN SUPPLIES & EQUIP.	4442	68	7,922,858	106	23,040,511
FOOD & BEVERAGE STORES	445	114	46,505,552	263	171,114,946
GROCERY & CONVENIENCE STORES	4451	32	44,806,242	89	160,236,583
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	1,699,311	174	10,878,363
DRUG/HEALTH STORES	446	162	14,979,020	281	60,226,137
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	30,814,593	109	76,715,504
APPAREL & ACCESSORIES	448	220	8,023,052	374	110,235,335
CLOTHING & SHOE STORES	4481, 4482	170	6,937,439	289	98,778,303
JEWELRY & LUGGAGE STORES	4483	50	1,085,613	85	11,457,031
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	290	13,464,289	446	66,255,064
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	180	10,926,435	298	47,578,011
BOOK/PERIODICAL/MUSIC STORE	4512	110	2,537,854	148	18,677,053
GENERAL MERCHANDISE STORES	452	32	122,487,596	48	546,385,324
DEPARTMENT STORES	4521	5	9,580,846	8	140,992,346
GENERAL MERCHANDISE STORES	4529	27	112,906,749	40	405,392,979
E-COMMERCE & MAIL ORDER	4541	363	9,834,536	638	48,161,529
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,460	43,411,421	2,740	215,648,819
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>69</u>	<u>2,941,731</u>	<u>119</u>	<u>20,481,763</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>921,764</u>	<u>16</u>	<u>1,821,898</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>157,685</u>	<u>18</u>	<u>6,059,496</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,223</u>	<u>133,636,960</u>	<u>3,653</u>	<u>629,132,919</u>
CONSTRUCTION OF BUILDINGS	236	364	78,349,093	1,018	289,360,772
HEAVY CONSTRUCTION & HIGHWAYS	237	57	4,502,969	123	66,844,517
SPECIAL TRADE CONTRACTORS	238	802	50,784,899	2,512	272,927,631
<u>MANUFACTURING</u>	<u>31-33</u>	<u>786</u>	<u>15,750,340</u>	<u>1,481</u>	<u>60,055,801</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,823</u>	<u>59,213,310</u>	<u>3,112</u>	<u>266,437,347</u>
DURABLE GOODS	423	1,260	44,535,721	2,117	213,863,032
NONDURABLE GOODS	424	543	14,449,707	954	51,814,796
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	227,882	41	759,519
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>73</u>	<u>3,057,795</u>	<u>157</u>	<u>16,584,180</u>
<u>INFORMATION</u>	<u>51</u>	<u>381</u>	<u>41,000,588</u>	<u>672</u>	<u>273,591,827</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>101</u>	<u>3,458,829</u>	<u>166</u>	<u>29,911,908</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>243</u>	<u>11,417,974</u>	<u>530</u>	<u>86,764,481</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>556</u>	<u>13,187,728</u>	<u>1,323</u>	<u>64,413,320</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>752</u>	<u>16,854,568</u>	<u>1,744</u>	<u>117,635,817</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>140</u>	<u>8,234,709</u>	<u>291</u>	<u>46,357,702</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>378</u>	<u>104,014,886</u>	<u>768</u>	<u>483,582,764</u>
ACCOMMODATIONS	721	142	27,271,379	52	52,542,562
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	236	76,743,506	716	431,040,202
<u>OTHER SERVICES</u>	<u>81</u>	<u>629</u>	<u>36,796,098</u>	<u>1,478</u>	<u>144,676,416</u>
REPAIR & MAINTENANCE	811	417	31,553,984	924	113,863,233
PERSONAL SERVICE	812	158	4,132,285	465	28,677,902
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	1,109,830	89	2,135,281
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>145,758</u>	<u>22</u>	<u>919,446</u>
TOTAL ALL INDUSTRIES		10,602	\$909,513,336	21,809	\$4,197,332,776

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	813	\$21,833,578	3,353	\$610,112,787
MOTOR VEHICLES & PARTS	441	35	953,667	182	156,934,331
NEW & USED AUTO DEALERS	4411	5	465,569	44	121,236,878
RV, BOAT, MOTORCYCLE DEALERS	4412	9	42,608	33	8,099,908
AUTOMOTIVE PARTS & TIRE	4413	21	445,489	105	27,597,545
FURNITURE & HOME FURNISHING	442	21	285,981	119	13,825,741
ELECTRONICS & APPLIANCES	443	56	446,914	265	13,767,274
APPLIANCES, TV & OTHER ELECTRONICS	44311	22	77,635	85	5,795,824
COMPUTERS & SOFTWARE	44312	33	368,186	175	7,931,998
CAMERA & PHOTO SUPPLIES	44313	D	D	5	39,453
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	40	3,027,978	238	66,213,465
BUILDING MATERIALS	4441	28	2,364,036	174	58,683,488
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	663,942	64	7,529,977
FOOD & BEVERAGE STORES	445	14	2,611,636	105	50,254,305
GROCERY & CONVENIENCE STORES	4451	4	2,559,784	35	48,571,225
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	51,853	70	1,683,080
DRUG/HEALTH STORES	446	39	212,691	181	16,981,940
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	713,453	52	52,059,144
APPAREL & ACCESSORIES	448	68	97,278	186	11,661,164
CLOTHING & SHOE STORES	4481, 4482	63	95,442	149	6,657,478
JEWELRY & LUGGAGE STORES	4483	5	1,836	37	5,003,685
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	559,308	269	14,157,874
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	391,214	183	12,115,808
BOOK/PERIODICAL/MUSIC STORE	4512	37	168,093	86	2,042,066
GENERAL MERCHANDISE STORES	452	8	226,194	34	148,590,295
DEPARTMENT STORES	4521	4	165,829	8	49,838,531
GENERAL MERCHANDISE STORES	4529	4	60,365	26	98,751,764
E-COMMERCE & MAIL ORDER	4541	140	544,047	357	9,392,071
MISCELLANEOUS RETAILERS	453, 4542, 4543	296	12,154,432	1,365	56,275,182
AGRICULTURE, FORESTRY, FISHING	11	14	137,911	63	2,105,813
MINING	21	3	53,670	13	2,030,533
UTILITIES	22	3	153,421	16	308,799
CONSTRUCTION	23	221	9,042,236	1,806	176,317,986
CONSTRUCTION OF BUILDINGS	236	44	2,600,180	411	65,799,949
HEAVY CONSTRUCTION & HIGHWAYS	237	23	1,374,143	100	46,066,406
SPECIAL TRADE CONTRACTORS	238	154	5,067,913	1,295	64,451,632
MANUFACTURING	31-33	122	1,591,100	782	22,951,312
WHOLESALE TRADE	42	462	11,313,656	2,026	86,205,336
DURABLE GOODS	423	318	6,720,986	1,428	68,283,840
NONDURABLE GOODS	424	137	4,578,587	575	17,715,656
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	14,083	23	205,841
TRANSPORTATION & WAREHOUSING	48-49	8	117,521	76	3,645,113
INFORMATION	51	132	2,124,894	414	61,173,093
FINANCE, INSURANCE	52	28	776,576	90	4,618,783
REAL ESTATE, RENTAL/LEASING	53	66	1,850,659	313	25,679,489
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	126	585,672	580	16,965,536
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	138	777,210	778	21,017,406
ARTS, ENTERTAINMENT & RECREATION	71	17	297,064	91	8,078,084
ACCOMMODATIONS & FOOD SERVICES	72	39	3,057,303	301	125,828,807
ACCOMMODATIONS	721	11	1,014,135	48	13,201,685
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	2,043,168	253	112,627,122
OTHER SERVICES	81	57	2,141,086	621	36,778,264
REPAIR & MAINTENANCE	811	30	1,711,034	426	28,633,133
PERSONAL SERVICE	812	21	251,449	158	6,460,056
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	178,603	37	1,685,075
PUBLIC ADMINISTRATION, OTHER	92.00	5	66,074	15	863,234
TOTAL ALL INDUSTRIES		2,254	\$55,919,631	11,338	\$1,204,680,377

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,899</u>	<u>\$273,308,455</u>	<u>1,003</u>	<u>\$19,360,081</u>
MOTOR VEHICLES & PARTS	441	100	45,126,603	48	3,730,529
NEW & USED AUTO DEALERS	4411	17	33,442,507	5	392,645
RV, BOAT, MOTORCYCLE DEALERS	4412	28	2,959,343	13	156,653
AUTOMOTIVE PARTS & TIRE	4413	55	8,724,753	30	3,181,230
FURNITURE & HOME FURNISHING	442	62	9,791,926	34	306,381
ELECTRONICS & APPLIANCES	443	147	29,642,981	63	605,985
APPLIANCES, TV & OTHER ELECTRONICS	44311	52	2,216,513	33	287,859
COMPUTERS & SOFTWARE	44312	91	27,415,839	30	318,126
CAMERA & PHOTO SUPPLIES	44313	4	10,628	0	0
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	12,005,841	76	2,825,678
BUILDING MATERIALS	4441	94	6,107,297	56	2,022,989
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	5,898,544	20	802,689
FOOD & BEVERAGE STORES	445	50	16,084,347	19	2,651,635
GROCERY & CONVENIENCE STORES	4451	11	14,900,804	7	2,644,205
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	1,183,544	12	7,430
DRUG/HEALTH STORES	446	98	4,241,302	64	355,944
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	7,307,091	9	3,431,623
APPAREL & ACCESSORIES	448	142	9,372,665	78	261,434
CLOTHING & SHOE STORES	4481, 4482	126	6,867,277	71	258,706
JEWELRY & LUGGAGE STORES	4483	16	2,505,388	7	2,729
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	158	4,910,904	89	447,585
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	106	4,573,749	58	356,068
BOOK/PERIODICAL/MUSIC STORE	4512	52	337,155	31	91,516
GENERAL MERCHANDISE STORES	452	28	112,687,174	10	244,762
DEPARTMENT STORES	4521	6	28,759,073	4	157,151
GENERAL MERCHANDISE STORES	4529	22	83,928,101	6	87,610
E-COMMERCE & MAIL ORDER	4541	252	4,282,227	158	1,001,008
MISCELLANEOUS RETAILERS	453, 4542, 4543	725	17,855,394	355	3,497,518
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>624,918</u>	<u>16</u>	<u>232,542</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>28,549</u>	<u>6</u>	<u>2,671,079</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>444,951</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>793</u>	<u>78,589,645</u>	<u>191</u>	<u>10,145,172</u>
CONSTRUCTION OF BUILDINGS	236	211	43,155,524	42	3,360,936
HEAVY CONSTRUCTION & HIGHWAYS	237	54	14,689,273	21	620,365
SPECIAL TRADE CONTRACTORS	238	528	20,744,848	128	6,163,871
<u>MANUFACTURING</u>	<u>31-33</u>	<u>377</u>	<u>7,464,661</u>	<u>150</u>	<u>2,151,192</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,099</u>	<u>56,047,468</u>	<u>525</u>	<u>8,635,556</u>
DURABLE GOODS	423	753	47,337,182	382	6,303,360
NONDURABLE GOODS	424	333	8,606,927	133	2,290,277
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	103,359	10	41,918
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>33</u>	<u>1,998,991</u>	<u>7</u>	<u>31,347</u>
<u>INFORMATION</u>	<u>51</u>	<u>269</u>	<u>26,425,742</u>	<u>149</u>	<u>3,261,636</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>1,641,798</u>	<u>22</u>	<u>75,710</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>158</u>	<u>7,889,101</u>	<u>58</u>	<u>1,235,574</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>276</u>	<u>19,103,614</u>	<u>109</u>	<u>368,029</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>399</u>	<u>5,866,507</u>	<u>135</u>	<u>718,676</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>6,956,507</u>	<u>15</u>	<u>325,730</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>94</u>	<u>31,724,654</u>	<u>36</u>	<u>4,183,377</u>
ACCOMMODATIONS	721	11	2,143,431	15	1,740,146
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	29,581,223	21	2,443,231
<u>OTHER SERVICES</u>	<u>81</u>	<u>250</u>	<u>9,896,327</u>	<u>84</u>	<u>1,847,549</u>
REPAIR & MAINTENANCE	811	168	7,304,675	56	1,632,659
PERSONAL SERVICE	812	59	2,470,225	18	154,969
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	121,427	10	59,922
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>66,380</u>	<u>4</u>	<u>12,581</u>
TOTAL ALL INDUSTRIES		5,795	\$528,078,268	2,512	\$55,300,075

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,748</u>	<u>\$411,848,671</u>	<u>569</u>	<u>\$12,245,922</u>
MOTOR VEHICLES & PARTS	441	180	152,072,450	24	585,957
NEW & USED AUTO DEALERS	4411	40	91,034,548	3	146,137
RV, BOAT, MOTORCYCLE DEALERS	4412	32	33,230,158	6	18,307
AUTOMOTIVE PARTS & TIRE	4413	108	27,807,743	15	421,512
FURNITURE & HOME FURNISHING	442	95	8,117,174	15	78,746
ELECTRONICS & APPLIANCES	443	214	9,702,290	41	161,723
APPLIANCES, TV & OTHER ELECTRONICS	44311	67	4,119,521	14	61,612
COMPUTERS & SOFTWARE	44312	144	5,531,225	26	98,175
CAMERA & PHOTO SUPPLIES	44313	3	51,544	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	164	46,568,006	37	4,944,693
BUILDING MATERIALS	4441	116	43,226,893	27	2,360,025
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	3,341,113	10	2,584,668
FOOD & BEVERAGE STORES	445	87	26,725,935	9	1,280,915
GROCERY & CONVENIENCE STORES	4451	30	25,273,878	3	1,279,929
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	1,452,056	6	986
DRUG/HEALTH STORES	446	132	13,591,374	26	374,494
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	25,161,626	3	312,129
APPAREL & ACCESSORIES	448	208	5,818,952	52	42,127
CLOTHING & SHOE STORES	4481, 4482	182	5,434,991	48	37,337
JEWELRY & LUGGAGE STORES	4483	26	383,961	4	4,790
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	211	6,332,926	52	98,502
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	144	2,459,884	33	77,937
BOOK/PERIODICAL/MUSIC STORE	4512	67	3,873,042	19	20,566
GENERAL MERCHANDISE STORES	452	27	63,130,197	7	84,116
DEPARTMENT STORES	4521	4	1,754,804	3	68,964
GENERAL MERCHANDISE STORES	4529	23	61,375,393	4	15,152
E-COMMERCE & MAIL ORDER	4541	298	6,130,665	97	303,161
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,105	48,497,077	206	3,979,358
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>5,691,879</u>	<u>4</u>	<u>25,079</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>1,431,125</u>	<u>4</u>	<u>292,750</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>323,317</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,278</u>	<u>140,879,175</u>	<u>167</u>	<u>24,690,078</u>
CONSTRUCTION OF BUILDINGS	236	286	53,781,438	30	6,069,832
HEAVY CONSTRUCTION & HIGHWAYS	237	90	11,994,800	16	734,315
SPECIAL TRADE CONTRACTORS	238	902	75,102,938	121	17,885,930
<u>MANUFACTURING</u>	<u>31-33</u>	<u>590</u>	<u>23,923,694</u>	<u>99</u>	<u>1,551,570</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,719</u>	<u>151,245,997</u>	<u>336</u>	<u>42,993,287</u>
DURABLE GOODS	423	1,200	121,819,752	249	41,674,981
NONDURABLE GOODS	424	499	28,946,822	83	1,310,186
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	479,423	4	8,120
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>52</u>	<u>5,561,728</u>	<u>5</u>	<u>114,945</u>
<u>INFORMATION</u>	<u>51</u>	<u>362</u>	<u>40,758,649</u>	<u>94</u>	<u>1,300,849</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>96</u>	<u>6,212,742</u>	<u>17</u>	<u>77,674</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>255</u>	<u>38,254,985</u>	<u>55</u>	<u>4,002,505</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>452</u>	<u>13,528,866</u>	<u>67</u>	<u>194,938</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>584</u>	<u>16,358,718</u>	<u>73</u>	<u>997,089</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>3,858,834</u>	<u>7</u>	<u>6,669</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>179</u>	<u>75,209,381</u>	<u>13</u>	<u>496,303</u>
ACCOMMODATIONS	721	20	15,177,959	3	84,876
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	159	60,031,422	10	411,428
<u>OTHER SERVICES</u>	<u>81</u>	<u>440</u>	<u>70,429,696</u>	<u>39</u>	<u>557,590</u>
REPAIR & MAINTENANCE	811	326	63,858,301	23	473,457
PERSONAL SERVICE	812	88	6,272,334	14	83,458
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	299,062	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>1,708,881</u>	<u>7</u>	<u>27,464</u>
TOTAL ALL INDUSTRIES		8,873	\$1,007,226,337	1,557	\$89,618,646

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,128</u>	<u>\$535,141,135</u>	<u>3,142</u>	<u>\$367,471,183</u>
MOTOR VEHICLES & PARTS	441	206	99,926,824	163	73,582,517
NEW & USED AUTO DEALERS	4411	49	62,188,531	44	52,316,301
RV, BOAT, MOTORCYCLE DEALERS	4412	50	9,159,434	39	1,409,404
AUTOMOTIVE PARTS & TIRE	4413	107	28,578,859	80	19,856,813
FURNITURE & HOME FURNISHING	442	114	9,469,245	113	7,662,649
ELECTRONICS & APPLIANCES	443	253	48,928,687	222	8,913,033
APPLIANCES, TV & OTHER ELECTRONICS	44311	85	8,800,403	75	4,329,444
COMPUTERS & SOFTWARE	44312	163	40,105,879	143	4,547,640
CAMERA & PHOTO SUPPLIES	44313	5	22,405	4	35,948
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	208	78,257,169	204	52,736,796
BUILDING MATERIALS	4441	150	58,430,723	147	47,744,320
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	19,826,446	57	4,992,476
FOOD & BEVERAGE STORES	445	99	37,824,143	109	42,305,580
GROCERY & CONVENIENCE STORES	4451	37	36,836,220	51	40,331,422
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	987,923	58	1,974,158
DRUG/HEALTH STORES	446	169	9,178,334	150	10,125,918
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	36,222,084	41	40,876,370
APPAREL & ACCESSORIES	448	195	10,663,318	201	7,635,242
CLOTHING & SHOE STORES	4481, 4482	166	8,838,245	159	5,659,228
JEWELRY & LUGGAGE STORES	4483	29	1,825,073	42	1,976,014
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	235	12,824,707	231	6,494,735
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	150	8,778,306	145	4,878,723
BOOK/PERIODICAL/MUSIC STORE	4512	85	4,046,400	86	1,616,012
GENERAL MERCHANDISE STORES	452	30	91,779,320	30	73,112,390
DEPARTMENT STORES	4521	5	2,810,271	5	17,715,162
GENERAL MERCHANDISE STORES	4529	25	88,969,049	25	55,397,228
E-COMMERCE & MAIL ORDER	4541	318	8,549,468	346	7,025,012
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,252	91,517,837	1,332	37,000,942
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>50</u>	<u>5,040,427</u>	<u>60</u>	<u>3,030,983</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>384,146</u>	<u>11</u>	<u>4,444,120</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>4,790,255</u>	<u>14</u>	<u>59,199</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,446</u>	<u>307,709,184</u>	<u>1,342</u>	<u>217,184,976</u>
CONSTRUCTION OF BUILDINGS	236	321	191,078,489	350	61,699,555
HEAVY CONSTRUCTION & HIGHWAYS	237	98	32,255,102	77	81,723,709
SPECIAL TRADE CONTRACTORS	238	1,027	84,375,594	915	73,761,711
<u>MANUFACTURING</u>	<u>31-33</u>	<u>729</u>	<u>32,155,102</u>	<u>682</u>	<u>27,077,202</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,900</u>	<u>297,280,700</u>	<u>1,731</u>	<u>58,751,791</u>
DURABLE GOODS	423	1,340	245,826,971	1,206	44,457,542
NONDURABLE GOODS	424	539	51,191,746	508	14,158,402
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	261,982	17	135,847
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>61</u>	<u>4,047,324</u>	<u>57</u>	<u>5,288,147</u>
<u>INFORMATION</u>	<u>51</u>	<u>408</u>	<u>51,014,998</u>	<u>370</u>	<u>39,752,453</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>99</u>	<u>6,455,577</u>	<u>96</u>	<u>3,945,569</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>296</u>	<u>30,715,246</u>	<u>271</u>	<u>18,397,451</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>523</u>	<u>25,384,496</u>	<u>480</u>	<u>11,524,900</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>645</u>	<u>26,362,213</u>	<u>589</u>	<u>12,042,493</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>88</u>	<u>9,022,093</u>	<u>120</u>	<u>5,528,456</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>313</u>	<u>111,364,223</u>	<u>381</u>	<u>106,882,138</u>
ACCOMMODATIONS	721	68	24,394,131	135	35,078,708
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	245	86,970,092	246	71,803,431
<u>OTHER SERVICES</u>	<u>81</u>	<u>555</u>	<u>44,092,421</u>	<u>482</u>	<u>21,161,552</u>
REPAIR & MAINTENANCE	811	386	37,063,404	314	15,630,776
PERSONAL SERVICE	812	117	5,664,664	120	4,016,463
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	1,364,352	48	1,514,312
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>205,972</u>	<u>16</u>	<u>130,574</u>
TOTAL ALL INDUSTRIES		10,280	\$1,491,165,512	9,845	\$902,673,770

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,652</u>	<u>\$290,685,847</u>	<u>2,487</u>	<u>\$123,782,651</u>
MOTOR VEHICLES & PARTS	441	153	27,724,676	117	10,676,792
NEW & USED AUTO DEALERS	4411	29	10,230,899	22	983,977
RV, BOAT, MOTORCYCLE DEALERS	4412	44	4,470,970	45	4,742,068
AUTOMOTIVE PARTS & TIRE	4413	80	13,022,808	50	4,950,747
FURNITURE & HOME FURNISHING	442	175	13,150,811	109	4,621,556
ELECTRONICS & APPLIANCES	443	241	15,305,878	155	4,901,983
APPLIANCES, TV & OTHER ELECTRONICS	44311	83	8,238,685	62	2,104,055
COMPUTERS & SOFTWARE	44312	153	6,647,559	89	2,784,574
CAMERA & PHOTO SUPPLIES	44313	5	419,633	4	13,354
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	239	53,332,107	187	20,241,905
BUILDING MATERIALS	4441	178	49,534,453	130	18,013,607
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	3,797,654	57	2,228,298
FOOD & BEVERAGE STORES	445	107	30,458,993	64	14,106,385
GROCERY & CONVENIENCE STORES	4451	16	27,384,167	9	13,339,088
OTHER FOOD & BEVERAGE STORES	4452, 4453	91	3,074,826	55	767,297
DRUG/HEALTH STORES	446	160	9,706,470	120	4,231,956
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	15,271,262	13	10,727,169
APPAREL & ACCESSORIES	448	243	7,158,086	186	5,209,438
CLOTHING & SHOE STORES	4481, 4482	194	5,464,857	149	4,621,939
JEWELRY & LUGGAGE STORES	4483	49	1,693,230	37	587,499
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	286	6,131,777	205	4,723,499
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	182	4,761,110	130	3,606,748
BOOK/PERIODICAL/MUSIC STORE	4512	104	1,370,667	75	1,116,751
GENERAL MERCHANDISE STORES	452	29	51,569,711	22	11,964,964
DEPARTMENT STORES	4521	5	2,588,664	4	1,279,102
GENERAL MERCHANDISE STORES	4529	24	48,981,047	18	10,685,862
E-COMMERCE & MAIL ORDER	4541	394	13,471,359	287	5,524,002
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,605	47,404,717	1,022	26,853,002
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>67</u>	<u>819,286</u>	<u>47</u>	<u>820,299</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>655,647</u>	<u>7</u>	<u>710,771</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>1,833,375</u>	<u>8</u>	<u>112,829</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,191</u>	<u>128,300,768</u>	<u>1,076</u>	<u>63,576,488</u>
CONSTRUCTION OF BUILDINGS	236	611	66,423,752	310	31,215,523
HEAVY CONSTRUCTION & HIGHWAYS	237	85	11,921,871	63	9,148,103
SPECIAL TRADE CONTRACTORS	238	1,495	49,955,145	703	23,212,862
<u>MANUFACTURING</u>	<u>31-33</u>	<u>806</u>	<u>16,128,969</u>	<u>600</u>	<u>27,679,239</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,672</u>	<u>52,755,949</u>	<u>1,299</u>	<u>21,445,016</u>
DURABLE GOODS	423	1,119	20,469,132	887	14,243,406
NONDURABLE GOODS	424	533	31,881,220	400	7,169,565
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	405,597	12	32,045
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>1,471,784</u>	<u>40</u>	<u>1,093,222</u>
<u>INFORMATION</u>	<u>51</u>	<u>384</u>	<u>41,982,125</u>	<u>312</u>	<u>17,617,382</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>89</u>	<u>3,490,307</u>	<u>73</u>	<u>1,585,876</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>274</u>	<u>9,678,503</u>	<u>167</u>	<u>4,462,370</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>608</u>	<u>11,633,740</u>	<u>373</u>	<u>4,730,053</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>883</u>	<u>24,599,251</u>	<u>514</u>	<u>7,986,635</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>173</u>	<u>11,343,544</u>	<u>104</u>	<u>5,718,280</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>319</u>	<u>76,903,161</u>	<u>207</u>	<u>46,607,337</u>
ACCOMMODATIONS	721	129	13,477,489	73	11,980,102
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	190	63,425,672	134	34,627,236
<u>OTHER SERVICES</u>	<u>81</u>	<u>574</u>	<u>21,828,557</u>	<u>341</u>	<u>14,392,097</u>
REPAIR & MAINTENANCE	811	375	15,776,794	231	12,438,666
PERSONAL SERVICE	812	155	4,406,823	81	1,388,894
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	1,644,939	29	564,536
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>239,963</u>	<u>13</u>	<u>146,721</u>
TOTAL ALL INDUSTRIES		11,787	\$694,350,774	7,668	\$342,467,266

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>19,992</u>	<u>\$16,705,943,169</u>	<u>5,872</u>	<u>1,635,527,429</u>
MOTOR VEHICLES & PARTS	441	938	3,315,969,025	268	343,368,061
NEW & USED AUTO DEALERS	4411	369	2,757,440,657	69	264,443,476
RV, BOAT, MOTORCYCLE DEALERS	4412	217	219,989,669	77	28,516,461
AUTOMOTIVE PARTS & TIRE	4413	352	338,538,699	122	50,408,124
FURNITURE & HOME FURNISHING	442	818	816,322,446	270	46,114,465
ELECTRONICS & APPLIANCES	443	1,263	1,561,084,388	427	72,894,783
APPLIANCES, TV & OTHER ELECTRONICS	44311	386	586,030,735	141	45,966,801
COMPUTERS & SOFTWARE	44312	860	937,447,519	279	26,830,015
CAMERA & PHOTO SUPPLIES	44313	17	37,606,134	7	97,967
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	956	1,173,176,402	364	195,913,624
BUILDING MATERIALS	4441	653	1,094,658,698	243	172,031,370
LAWN & GARDEN SUPPLIES & EQUIP.	4442	303	78,517,704	121	23,882,253
FOOD & BEVERAGE STORES	445	1,353	1,092,784,138	250	124,143,301
GROCERY & CONVENIENCE STORES	4451	739	986,253,426	72	120,879,287
OTHER FOOD & BEVERAGE STORES	4452, 4453	614	106,530,712	178	3,264,014
DRUG/HEALTH STORES	446	798	591,837,375	262	45,424,259
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	368	334,660,109	67	55,106,666
APPAREL & ACCESSORIES	448	1,554	1,710,501,585	381	84,097,120
CLOTHING & SHOE STORES	4481, 4482	1,110	1,535,881,108	297	70,875,538
JEWELRY & LUGGAGE STORES	4483	444	174,620,476	84	13,221,581
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,305	811,751,195	433	73,178,321
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	807	620,446,823	282	54,301,007
BOOK/PERIODICAL/MUSIC STORE	4512	498	191,304,372	151	18,877,314
GENERAL MERCHANDISE STORES	452	123	2,778,956,165	46	398,070,476
DEPARTMENT STORES	4521	11	1,033,919,584	7	109,704,500
GENERAL MERCHANDISE STORES	4529	112	1,745,036,581	39	288,365,977
E-COMMERCE & MAIL ORDER	4541	1,290	512,182,400	565	40,049,149
MISCELLANEOUS RETAILERS	453, 4542, 4543	9,226	2,006,717,941	2,539	157,167,204
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>304</u>	<u>31,219,961</u>	<u>105</u>	<u>3,032,568</u>
<u>MINING</u>	<u>21</u>	<u>36</u>	<u>15,973,682</u>	<u>14</u>	<u>1,717,469</u>
<u>UTILITIES</u>	<u>22</u>	<u>54</u>	<u>14,693,346</u>	<u>18</u>	<u>858,236</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>16,536</u>	<u>6,387,815,924</u>	<u>3,754</u>	<u>395,831,994</u>
CONSTRUCTION OF BUILDINGS	236	6,094	3,719,497,824	1,132	211,612,069
HEAVY CONSTRUCTION & HIGHWAYS	237	437	635,829,710	131	34,043,872
SPECIAL TRADE CONTRACTORS	238	10,005	2,032,488,391	2,491	150,176,053
<u>MANUFACTURING</u>	<u>31-33</u>	<u>4,358</u>	<u>907,349,458</u>	<u>1,430</u>	<u>45,767,849</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>6,241</u>	<u>3,169,377,763</u>	<u>2,712</u>	<u>160,623,663</u>
DURABLE GOODS	423	3,987	2,671,117,731	1,809	111,798,736
NONDURABLE GOODS	424	2,165	484,532,828	875	48,374,213
ELECTRONIC MARKETS, AGENTS & BROKERS	425	89	13,727,204	28	450,714
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>646</u>	<u>214,525,498</u>	<u>98</u>	<u>6,488,362</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,611</u>	<u>1,947,372,902</u>	<u>597</u>	<u>154,923,096</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>340</u>	<u>296,741,728</u>	<u>143</u>	<u>17,309,129</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,642</u>	<u>1,165,961,243</u>	<u>454</u>	<u>54,647,074</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>6,254</u>	<u>1,149,564,858</u>	<u>1,234</u>	<u>36,633,337</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>7,793</u>	<u>1,206,271,356</u>	<u>1,663</u>	<u>84,239,404</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,899</u>	<u>489,828,510</u>	<u>263</u>	<u>27,239,771</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,992</u>	<u>5,304,050,297</u>	<u>668</u>	<u>309,517,489</u>
ACCOMMODATIONS	721	454	1,250,642,158	78	25,437,487
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,538	4,053,408,139	590	284,080,002
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,570</u>	<u>1,384,462,511</u>	<u>1,213</u>	<u>105,531,195</u>
REPAIR & MAINTENANCE	811	3,639	832,144,101	804	81,753,973
PERSONAL SERVICE	812	2,545	524,094,191	325	21,448,454
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	386	28,224,220	84	2,328,768
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>43</u>	<u>12,363,440</u>	<u>21</u>	<u>3,492,365</u>
TOTAL ALL INDUSTRIES		80,328	\$40,403,608,699	20,260	3,043,381,557

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,607</u>	<u>\$233,404,202</u>	<u>1,592</u>	<u>\$54,206,670</u>
MOTOR VEHICLES & PARTS	441	131	46,512,538	82	7,696,079
NEW & USED AUTO DEALERS	4411	31	24,434,575	15	2,044,912
RV, BOAT, MOTORCYCLE DEALERS	4412	36	9,679,520	17	31,360
AUTOMOTIVE PARTS & TIRE	4413	64	12,398,443	50	5,619,807
FURNITURE & HOME FURNISHING	442	119	8,426,208	45	583,817
ELECTRONICS & APPLIANCES	443	196	7,473,405	119	1,722,285
APPLIANCES, TV & OTHER ELECTRONICS	44311	65	3,875,798	35	580,636
COMPUTERS & SOFTWARE	44312	125	3,566,065	80	1,139,579
CAMERA & PHOTO SUPPLIES	44313	6	31,542	4	2,070
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	186	27,544,574	106	6,392,632
BUILDING MATERIALS	4441	147	17,178,308	82	4,316,113
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	10,366,266	24	2,076,519
FOOD & BEVERAGE STORES	445	70	26,697,214	38	7,366,749
GROCERY & CONVENIENCE STORES	4451	16	21,703,184	11	7,194,131
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	4,994,030	27	172,618
DRUG/HEALTH STORES	446	119	3,352,884	90	2,216,083
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	20,541,094	16	11,120,324
APPAREL & ACCESSORIES	448	166	5,104,769	105	463,213
CLOTHING & SHOE STORES	4481, 4482	136	3,834,718	92	410,608
JEWELRY & LUGGAGE STORES	4483	30	1,270,051	13	52,606
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	214	5,862,499	136	1,085,108
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	134	4,955,241	84	819,211
BOOK/PERIODICAL/MUSIC STORE	4512	80	907,257	52	265,897
GENERAL MERCHANDISE STORES	452	28	44,268,618	13	797,020
DEPARTMENT STORES	4521	4	746,845	4	315,371
GENERAL MERCHANDISE STORES	4529	24	43,521,773	9	481,648
E-COMMERCE & MAIL ORDER	4541	291	5,688,860	218	2,547,681
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,052	31,931,539	624	12,215,678
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>60</u>	<u>3,004,666</u>	<u>50</u>	<u>1,974,291</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,285,739</u>	<u>7</u>	<u>172,013</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>330,164</u>	<u>10</u>	<u>778,605</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,294</u>	<u>153,849,816</u>	<u>684</u>	<u>70,854,781</u>
CONSTRUCTION OF BUILDINGS	236	328	79,348,560	163	28,809,679
HEAVY CONSTRUCTION & HIGHWAYS	237	70	35,847,890	46	8,419,939
SPECIAL TRADE CONTRACTORS	238	896	38,653,366	475	33,625,163
<u>MANUFACTURING</u>	<u>31-33</u>	<u>584</u>	<u>15,160,634</u>	<u>344</u>	<u>7,819,964</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,473</u>	<u>44,733,877</u>	<u>1,069</u>	<u>24,726,379</u>
DURABLE GOODS	423	1,019	29,597,191	768	19,398,710
NONDURABLE GOODS	424	439	15,007,212	294	5,271,297
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	129,474	7	56,372
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>3,667,376</u>	<u>34</u>	<u>2,717,988</u>
<u>INFORMATION</u>	<u>51</u>	<u>331</u>	<u>25,271,338</u>	<u>230</u>	<u>11,060,681</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>84</u>	<u>4,662,668</u>	<u>49</u>	<u>1,301,584</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>256</u>	<u>11,320,746</u>	<u>153</u>	<u>5,871,506</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>406</u>	<u>6,612,007</u>	<u>240</u>	<u>5,388,724</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>519</u>	<u>22,262,378</u>	<u>294</u>	<u>2,759,996</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>102</u>	<u>17,254,748</u>	<u>45</u>	<u>2,191,081</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>222</u>	<u>86,618,684</u>	<u>95</u>	<u>12,502,201</u>
ACCOMMODATIONS	721	55	22,801,807	26	2,481,503
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	167	63,816,877	69	10,020,698
<u>OTHER SERVICES</u>	<u>81</u>	<u>363</u>	<u>17,374,202</u>	<u>188</u>	<u>5,973,952</u>
REPAIR & MAINTENANCE	811	247	14,202,250	130	4,299,915
PERSONAL SERVICE	812	86	2,524,725	40	1,282,960
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	647,227	18	391,076
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>99,761</u>	<u>12</u>	<u>98,226</u>
TOTAL ALL INDUSTRIES		8,383	\$646,913,007	5,096	\$210,398,642

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,491</u>	<u>\$472,044,579</u>	<u>1,338</u>	<u>\$29,879,584</u>
MOTOR VEHICLES & PARTS	441	196	98,205,584	75	5,891,311
NEW & USED AUTO DEALERS	4411	56	62,435,457	14	2,399,004
RV, BOAT, MOTORCYCLE DEALERS	4412	41	13,300,680	20	697,145
AUTOMOTIVE PARTS & TIRE	4413	99	22,469,447	41	2,795,163
FURNITURE & HOME FURNISHING	442	140	10,890,624	58	969,900
ELECTRONICS & APPLIANCES	443	256	11,214,829	91	1,705,086
APPLIANCES, TV & OTHER ELECTRONICS	44311	91	5,096,595	32	1,150,804
COMPUTERS & SOFTWARE	44312	156	6,009,493	57	551,750
CAMERA & PHOTO SUPPLIES	44313	9	108,741	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	235	58,575,539	94	6,890,624
BUILDING MATERIALS	4441	172	45,649,592	73	3,628,817
LAWN & GARDEN SUPPLIES & EQUIP.	4442	63	12,925,947	21	3,261,808
FOOD & BEVERAGE STORES	445	106	40,501,913	22	4,468,502
GROCERY & CONVENIENCE STORES	4451	49	39,550,233	8	4,384,616
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	951,680	14	83,886
DRUG/HEALTH STORES	446	175	14,825,250	86	1,599,931
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	62	36,659,453	15	1,844,890
APPAREL & ACCESSORIES	448	213	32,810,241	86	401,329
CLOTHING & SHOE STORES	4481, 4482	169	26,067,904	78	367,857
JEWELRY & LUGGAGE STORES	4483	44	6,742,337	8	33,472
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	271	16,149,873	119	704,064
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	186	15,403,951	68	613,956
BOOK/PERIODICAL/MUSIC STORE	4512	85	745,923	51	90,108
GENERAL MERCHANDISE STORES	452	35	92,652,531	12	565,935
DEPARTMENT STORES	4521	5	15,406,759	4	397,300
GENERAL MERCHANDISE STORES	4529	30	77,245,772	8	168,635
E-COMMERCE & MAIL ORDER	4541	353	7,785,880	179	1,187,651
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,449	51,772,863	501	3,650,361
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>76</u>	<u>2,661,559</u>	<u>23</u>	<u>455,526</u>
<u>MINING</u>	<u>21</u>	<u>24</u>	<u>2,914,377</u>	<u>5</u>	<u>246,390</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>4,090,469</u>	<u>7</u>	<u>300,910</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,631</u>	<u>130,753,533</u>	<u>499</u>	<u>32,638,025</u>
CONSTRUCTION OF BUILDINGS	236	380	53,745,244	111	16,241,507
HEAVY CONSTRUCTION & HIGHWAYS	237	90	35,522,162	34	5,409,073
SPECIAL TRADE CONTRACTORS	238	1,161	41,486,127	354	10,987,446
<u>MANUFACTURING</u>	<u>31-33</u>	<u>755</u>	<u>26,939,247</u>	<u>238</u>	<u>2,256,817</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,927</u>	<u>92,272,515</u>	<u>722</u>	<u>19,478,269</u>
DURABLE GOODS	423	1,360	72,981,018	493	10,172,582
NONDURABLE GOODS	424	547	18,828,474	223	9,271,893
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	463,022	6	33,795
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>78</u>	<u>3,945,954</u>	<u>15</u>	<u>447,993</u>
<u>INFORMATION</u>	<u>51</u>	<u>398</u>	<u>47,309,686</u>	<u>170</u>	<u>5,735,535</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>2,522,279</u>	<u>37</u>	<u>659,177</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>265</u>	<u>16,778,510</u>	<u>104</u>	<u>1,720,383</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>499</u>	<u>13,940,264</u>	<u>172</u>	<u>1,460,291</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>667</u>	<u>16,836,851</u>	<u>236</u>	<u>1,589,659</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>114</u>	<u>13,440,862</u>	<u>33</u>	<u>619,407</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>333</u>	<u>91,763,979</u>	<u>62</u>	<u>5,162,131</u>
ACCOMMODATIONS	721	67	10,117,974	20	1,073,230
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	266	81,646,005	42	4,088,901
<u>OTHER SERVICES</u>	<u>81</u>	<u>611</u>	<u>32,162,508</u>	<u>155</u>	<u>12,712,331</u>
REPAIR & MAINTENANCE	811	432	26,795,048	109	12,219,597
PERSONAL SERVICE	812	138	4,798,074	34	490,599
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	569,385	12	2,135
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>81,434</u>	<u>10</u>	<u>58,250</u>
TOTAL ALL INDUSTRIES		10,995	\$970,458,607	3,826	\$115,420,678

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,708</u>	<u>\$212,533,910</u>	<u>2,460</u>	<u>\$227,276,760</u>
MOTOR VEHICLES & PARTS	441	155	31,377,553	157	39,699,879
NEW & USED AUTO DEALERS	4411	36	15,515,718	36	25,141,538
RV, BOAT, MOTORCYCLE DEALERS	4412	34	1,609,633	40	1,481,215
AUTOMOTIVE PARTS & TIRE	4413	85	14,252,202	81	13,077,127
FURNITURE & HOME FURNISHING	442	126	5,114,170	89	3,447,022
ELECTRONICS & APPLIANCES	443	201	6,586,718	164	5,883,953
APPLIANCES, TV & OTHER ELECTRONICS	44311	79	3,517,290	62	2,681,828
COMPUTERS & SOFTWARE	44312	119	3,063,362	98	3,184,912
CAMERA & PHOTO SUPPLIES	44313	3	6,066	4	17,213
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	214	28,000,629	170	40,309,461
BUILDING MATERIALS	4441	162	22,705,720	122	36,570,525
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	5,294,910	48	3,738,936
FOOD & BEVERAGE STORES	445	77	19,280,992	68	23,695,058
GROCERY & CONVENIENCE STORES	4451	23	18,584,630	25	22,620,933
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	696,363	43	1,074,124
DRUG/HEALTH STORES	446	126	3,921,582	138	5,224,752
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	18,060,999	36	14,893,644
APPAREL & ACCESSORIES	448	171	1,980,758	172	5,825,032
CLOTHING & SHOE STORES	4481, 4482	142	1,481,262	140	5,628,344
JEWELRY & LUGGAGE STORES	4483	29	499,496	32	196,689
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	216	3,077,224	215	5,806,636
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	132	2,040,964	138	5,127,677
BOOK/PERIODICAL/MUSIC STORE	4512	84	1,036,260	77	678,959
GENERAL MERCHANDISE STORES	452	28	65,357,543	28	59,663,655
DEPARTMENT STORES	4521	4	1,668,620	5	4,864,224
GENERAL MERCHANDISE STORES	4529	24	63,688,923	23	54,799,431
E-COMMERCE & MAIL ORDER	4541	291	5,603,322	290	5,053,444
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,077	24,172,418	933	17,774,224
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>67</u>	<u>1,156,404</u>	<u>57</u>	<u>1,883,173</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>594,296</u>	<u>7</u>	<u>2,032,308</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>149,407</u>	<u>14</u>	<u>1,646,724</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,738</u>	<u>122,493,631</u>	<u>802</u>	<u>68,856,661</u>
CONSTRUCTION OF BUILDINGS	236	462	65,692,044	228	37,156,616
HEAVY CONSTRUCTION & HIGHWAYS	237	79	10,224,363	57	7,065,130
SPECIAL TRADE CONTRACTORS	238	1,197	46,577,223	517	24,634,915
<u>MANUFACTURING</u>	<u>31-33</u>	<u>637</u>	<u>9,106,487</u>	<u>531</u>	<u>11,400,761</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,425</u>	<u>27,346,798</u>	<u>1,350</u>	<u>46,373,300</u>
DURABLE GOODS	423	992	20,956,866	949	29,960,091
NONDURABLE GOODS	424	418	6,270,767	384	16,281,590
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	119,165	17	131,619
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>2,057,612</u>	<u>47</u>	<u>2,409,689</u>
<u>INFORMATION</u>	<u>51</u>	<u>323</u>	<u>28,960,341</u>	<u>293</u>	<u>21,596,396</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>2,763,023</u>	<u>65</u>	<u>2,408,811</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>216</u>	<u>7,359,946</u>	<u>176</u>	<u>7,882,706</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>423</u>	<u>4,768,094</u>	<u>346</u>	<u>6,864,870</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>642</u>	<u>13,425,874</u>	<u>453</u>	<u>7,407,035</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>76</u>	<u>4,580,744</u>	<u>80</u>	<u>4,778,562</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>190</u>	<u>48,274,143</u>	<u>237</u>	<u>50,752,391</u>
ACCOMMODATIONS	721	43	11,298,725	86	19,271,026
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	147	36,975,418	151	31,481,365
<u>OTHER SERVICES</u>	<u>81</u>	<u>420</u>	<u>15,015,619</u>	<u>363</u>	<u>17,431,258</u>
REPAIR & MAINTENANCE	811	304	12,603,107	251	14,613,795
PERSONAL SERVICE	812	85	1,943,831	76	2,001,944
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	468,681	36	815,519
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>191,953</u>	<u>10</u>	<u>134,599</u>
TOTAL ALL INDUSTRIES		8,998	\$500,778,280	7,291	\$481,136,002

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,736</u>	<u>\$65,340,108</u>	<u>1,324</u>	<u>\$27,188,819</u>
MOTOR VEHICLES & PARTS	441	78	5,841,911	70	3,724,555
NEW & USED AUTO DEALERS	4411	10	748,217	11	1,836,991
RV, BOAT, MOTORCYCLE DEALERS	4412	18	2,069,281	15	228,516
AUTOMOTIVE PARTS & TIRE	4413	50	3,024,413	44	1,659,048
FURNITURE & HOME FURNISHING	442	61	1,622,251	51	584,937
ELECTRONICS & APPLIANCES	443	111	2,036,196	95	1,943,756
APPLIANCES, TV & OTHER ELECTRONICS	44311	40	776,902	38	1,012,920
COMPUTERS & SOFTWARE	44312	68	1,257,119	56	930,396
CAMERA & PHOTO SUPPLIES	44313	3	2,175	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	13,441,263	94	2,617,190
BUILDING MATERIALS	4441	83	12,591,722	67	2,468,682
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	849,541	27	148,507
FOOD & BEVERAGE STORES	445	48	11,298,930	27	7,753,240
GROCERY & CONVENIENCE STORES	4451	23	10,711,752	5	7,468,018
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	587,178	22	285,222
DRUG/HEALTH STORES	446	88	1,853,571	67	430,574
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	8,889,906	12	2,197,984
APPAREL & ACCESSORIES	448	125	919,826	92	263,453
CLOTHING & SHOE STORES	4481, 4482	105	803,525	84	256,965
JEWELRY & LUGGAGE STORES	4483	20	116,301	8	6,488
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	150	1,734,005	119	583,150
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	91	1,171,767	71	512,053
BOOK/PERIODICAL/MUSIC STORE	4512	59	562,238	48	71,097
GENERAL MERCHANDISE STORES	452	15	4,549,715	12	577,064
DEPARTMENT STORES	4521	4	440,124	4	343,203
GENERAL MERCHANDISE STORES	4529	11	4,109,592	8	233,862
E-COMMERCE & MAIL ORDER	4541	218	2,214,976	188	1,219,603
MISCELLANEOUS RETAILERS	453, 4542, 4543	716	10,937,559	497	5,293,313
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>1,680,851</u>	<u>23</u>	<u>843,630</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,701,005</u>	<u>8</u>	<u>818,441</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>33,634</u>	<u>8</u>	<u>799,680</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>644</u>	<u>42,634,433</u>	<u>480</u>	<u>25,386,296</u>
CONSTRUCTION OF BUILDINGS	236	163	17,946,409	112	9,408,355
HEAVY CONSTRUCTION & HIGHWAYS	237	34	3,438,998	39	3,914,777
SPECIAL TRADE CONTRACTORS	238	447	21,249,026	329	12,063,165
<u>MANUFACTURING</u>	<u>31-33</u>	<u>346</u>	<u>4,894,278</u>	<u>259</u>	<u>3,186,663</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>915</u>	<u>12,885,843</u>	<u>756</u>	<u>22,168,721</u>
DURABLE GOODS	423	632	9,701,327	556	18,896,325
NONDURABLE GOODS	424	275	3,063,885	192	3,238,327
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	120,631	8	34,069
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>26</u>	<u>1,793,960</u>	<u>17</u>	<u>58,274</u>
<u>INFORMATION</u>	<u>51</u>	<u>228</u>	<u>11,744,379</u>	<u>174</u>	<u>6,844,780</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>1,476,745</u>	<u>33</u>	<u>668,826</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>134</u>	<u>3,280,104</u>	<u>101</u>	<u>2,225,085</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>209</u>	<u>1,903,999</u>	<u>163</u>	<u>1,448,302</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>318</u>	<u>4,664,360</u>	<u>233</u>	<u>1,976,177</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>54</u>	<u>2,527,114</u>	<u>22</u>	<u>153,423</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>201</u>	<u>34,176,706</u>	<u>58</u>	<u>7,300,348</u>
ACCOMMODATIONS	721	100	14,021,269	22	1,389,931
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	20,155,437	36	5,910,417
<u>OTHER SERVICES</u>	<u>81</u>	<u>190</u>	<u>6,741,358</u>	<u>137</u>	<u>2,604,729</u>
REPAIR & MAINTENANCE	811	120	4,976,294	84	2,111,219
PERSONAL SERVICE	812	43	659,104	31	348,049
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	1,105,960	22	145,462
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>35,924</u>	<u>6</u>	<u>17,357</u>
TOTAL ALL INDUSTRIES		5,096	\$197,514,801	3,802	\$103,689,552

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	10,846	\$5,494,604,735	2,071	\$95,051,215
MOTOR VEHICLES & PARTS	441	656	1,548,037,393	91	9,594,842
NEW & USED AUTO DEALERS	4411	238	1,263,031,921	16	1,015,021
RV, BOAT, MOTORCYCLE DEALERS	4412	136	112,315,864	40	6,955,067
AUTOMOTIVE PARTS & TIRE	4413	282	172,689,607	35	1,624,753
FURNITURE & HOME FURNISHING	442	420	170,087,010	81	3,229,478
ELECTRONICS & APPLIANCES	443	741	284,202,574	147	4,289,550
APPLIANCES, TV & OTHER ELECTRONICS	44311	241	159,998,881	60	2,284,068
COMPUTERS & SOFTWARE	44312	489	123,877,842	83	1,995,244
CAMERA & PHOTO SUPPLIES	44313	11	325,850	4	10,238
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	595	464,559,275	139	18,387,357
BUILDING MATERIALS	4441	409	424,609,778	101	17,480,458
LAWN & GARDEN SUPPLIES & EQUIP.	4442	186	39,949,498	38	906,899
FOOD & BEVERAGE STORES	445	490	339,911,919	80	16,488,310
GROCERY & CONVENIENCE STORES	4451	250	324,206,596	16	14,784,829
OTHER FOOD & BEVERAGE STORES	4452, 4453	240	15,705,323	64	1,703,481
DRUG/HEALTH STORES	446	430	163,841,127	101	2,738,698
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	191	190,463,780	9	7,428,327
APPAREL & ACCESSORIES	448	688	318,486,921	168	3,495,850
CLOTHING & SHOE STORES	4481, 4482	520	273,461,828	136	3,195,587
JEWELRY & LUGGAGE STORES	4483	168	45,025,092	32	300,263
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	762	223,833,983	170	2,344,357
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	492	180,573,059	95	1,404,660
BOOK/PERIODICAL/MUSIC STORE	4512	270	43,260,924	75	939,697
GENERAL MERCHANDISE STORES	452	74	1,149,878,550	14	1,046,345
DEPARTMENT STORES	4521	10	383,068,084	5	454,317
GENERAL MERCHANDISE STORES	4529	64	766,810,466	9	592,028
E-COMMERCE & MAIL ORDER	4541	773	101,364,004	274	5,167,103
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,026	539,938,199	797	20,840,999
AGRICULTURE, FORESTRY, FISHING	11	178	6,755,973	40	2,803,571
MINING	21	26	3,067,037	7	140,586
UTILITIES	22	48	7,518,543	8	931,894
CONSTRUCTION	23	7,874	1,406,341,824	812	104,831,932
CONSTRUCTION OF BUILDINGS	236	2,325	705,084,066	288	68,541,951
HEAVY CONSTRUCTION & HIGHWAYS	237	277	166,370,467	39	5,305,968
SPECIAL TRADE CONTRACTORS	238	5,272	534,887,291	485	30,984,014
MANUFACTURING	31-33	2,256	199,425,220	491	6,409,850
WHOLESALE TRADE	42	4,133	602,965,574	1,047	14,932,211
DURABLE GOODS	423	2,762	491,717,989	697	7,697,559
NONDURABLE GOODS	424	1,318	104,600,636	339	7,217,721
ELECTRONIC MARKETS, AGENTS & BROKERS	425	53	6,646,948	11	16,931
TRANSPORTATION & WAREHOUSING	48-49	266	41,001,401	63	4,530,007
INFORMATION	51	876	505,097,615	255	11,592,017
FINANCE, INSURANCE	52	223	76,247,517	54	502,433
REAL ESTATE, RENTAL/LEASING	53	841	246,031,931	169	7,953,723
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,370	133,772,208	332	4,043,003
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,251	235,749,782	421	12,218,441
ARTS, ENTERTAINMENT & RECREATION	71	591	112,714,135	80	5,807,689
ACCOMMODATIONS & FOOD SERVICES	72	1,844	1,069,393,235	227	56,205,474
ACCOMMODATIONS	721	157	99,486,828	139	33,838,505
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,687	969,906,407	88	22,366,969
OTHER SERVICES	81	3,011	377,048,977	227	8,738,596
REPAIR & MAINTENANCE	811	1,911	296,993,767	147	7,213,556
PERSONAL SERVICE	812	922	73,944,714	60	1,302,814
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	178	6,110,496	20	222,226
PUBLIC ADMINISTRATION, OTHER	92.00	27	3,064,138	8	14,339
TOTAL ALL INDUSTRIES		38,666	\$10,520,818,906	6,312	\$336,706,982

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,656</u>	<u>\$1,109,980,058</u>	<u>1,107</u>	<u>\$16,384,049</u>
MOTOR VEHICLES & PARTS	441	272	337,349,489	53	1,163,002
NEW & USED AUTO DEALERS	4411	60	245,477,219	9	439,313
RV, BOAT, MOTORCYCLE DEALERS	4412	83	56,005,495	9	7,120
AUTOMOTIVE PARTS & TIRE	4413	129	35,866,775	35	716,570
FURNITURE & HOME FURNISHING	442	196	25,641,869	34	329,052
ELECTRONICS & APPLIANCES	443	340	44,292,934	75	855,836
APPLIANCES, TV & OTHER ELECTRONICS	44311	110	31,056,753	30	346,533
COMPUTERS & SOFTWARE	44312	225	12,932,701	43	508,901
CAMERA & PHOTO SUPPLIES	44313	5	303,480	D	D
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	283	87,045,600	73	2,112,055
BUILDING MATERIALS	4441	200	79,028,699	61	1,890,919
LAWN & GARDEN SUPPLIES & EQUIP.	4442	83	8,016,901	12	221,136
FOOD & BEVERAGE STORES	445	165	66,029,236	22	2,957,671
GROCERY & CONVENIENCE STORES	4451	51	60,671,608	6	2,948,932
OTHER FOOD & BEVERAGE STORES	4452, 4453	114	5,357,628	16	8,739
DRUG/HEALTH STORES	446	225	26,617,753	53	329,073
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	61	42,908,407	11	3,016,476
APPAREL & ACCESSORIES	448	308	74,073,774	83	172,642
CLOTHING & SHOE STORES	4481, 4482	244	61,156,705	73	165,061
JEWELRY & LUGGAGE STORES	4483	64	12,917,069	10	7,581
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	352	43,388,734	102	701,741
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	230	41,042,656	60	278,907
BOOK/PERIODICAL/MUSIC STORE	4512	122	2,346,078	42	422,834
GENERAL MERCHANDISE STORES	452	33	249,025,506	9	248,396
DEPARTMENT STORES	4521	8	68,671,963	4	146,987
GENERAL MERCHANDISE STORES	4529	25	180,353,543	5	101,409
E-COMMERCE & MAIL ORDER	4541	429	15,791,654	169	1,020,791
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,992	97,815,101	423	3,477,314
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>78</u>	<u>1,611,544</u>	<u>15</u>	<u>135,569</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>464,368</u>	<u>3</u>	<u>22,984</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>576,239</u>	<u>4</u>	<u>8,995</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,524</u>	<u>278,982,931</u>	<u>516</u>	<u>45,329,683</u>
CONSTRUCTION OF BUILDINGS	236	660	131,943,691	113	7,115,787
HEAVY CONSTRUCTION & HIGHWAYS	237	120	50,146,218	35	32,841,373
SPECIAL TRADE CONTRACTORS	238	1,744	96,893,023	368	5,372,523
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,179</u>	<u>44,912,547</u>	<u>174</u>	<u>823,641</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,440</u>	<u>173,041,333</u>	<u>587</u>	<u>5,552,007</u>
DURABLE GOODS	423	1,681	104,988,514	407	4,270,958
NONDURABLE GOODS	424	729	66,851,295	174	1,257,474
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	1,201,524	6	23,575
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>134</u>	<u>19,697,973</u>	<u>20</u>	<u>585,049</u>
<u>INFORMATION</u>	<u>51</u>	<u>493</u>	<u>71,812,353</u>	<u>160</u>	<u>5,388,873</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>126</u>	<u>8,855,076</u>	<u>27</u>	<u>335,696</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>378</u>	<u>37,345,185</u>	<u>90</u>	<u>1,446,208</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>845</u>	<u>21,127,291</u>	<u>144</u>	<u>652,925</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,170</u>	<u>37,630,207</u>	<u>178</u>	<u>817,199</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>202</u>	<u>17,976,542</u>	<u>15</u>	<u>411,355</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>473</u>	<u>188,500,040</u>	<u>49</u>	<u>28,435,582</u>
ACCOMMODATIONS	721	83	25,913,694	17	24,340,988
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	390	162,586,346	32	4,094,595
<u>OTHER SERVICES</u>	<u>81</u>	<u>887</u>	<u>59,397,277</u>	<u>99</u>	<u>1,400,656</u>
REPAIR & MAINTENANCE	811	625	46,445,997	65	824,359
PERSONAL SERVICE	812	200	11,137,892	27	340,667
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	62	1,813,388	7	235,630
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>394,000</u>	<u>5</u>	<u>74,853</u>
TOTAL ALL INDUSTRIES		15,629	\$2,072,304,966	3,193	\$107,805,325

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>10,116</u>	<u>\$5,221,708,931</u>	<u>7,714</u>	<u>\$3,437,270,506</u>
MOTOR VEHICLES & PARTS	441	558	1,175,880,476	466	742,805,141
NEW & USED AUTO DEALERS	4411	204	921,129,802	175	531,934,517
RV, BOAT, MOTORCYCLE DEALERS	4412	122	78,702,149	90	85,813,156
AUTOMOTIVE PARTS & TIRE	4413	232	176,048,525	201	125,057,467
FURNITURE & HOME FURNISHING	442	447	162,896,598	258	108,632,735
ELECTRONICS & APPLIANCES	443	724	272,407,376	599	217,078,430
APPLIANCES, TV & OTHER ELECTRONICS	44311	219	152,519,632	169	129,956,847
COMPUTERS & SOFTWARE	44312	494	117,809,998	421	86,803,161
CAMERA & PHOTO SUPPLIES	44313	11	2,077,746	9	318,421
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	588	407,547,001	384	339,979,050
BUILDING MATERIALS	4441	410	362,748,520	268	308,312,358
LAWN & GARDEN SUPPLIES & EQUIP.	4442	178	44,798,481	116	31,666,692
FOOD & BEVERAGE STORES	445	494	341,354,817	307	235,204,549
GROCERY & CONVENIENCE STORES	4451	219	325,700,622	105	226,338,707
OTHER FOOD & BEVERAGE STORES	4452, 4453	275	15,654,195	202	8,865,842
DRUG/HEALTH STORES	446	415	177,643,160	362	100,785,871
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	173	131,357,631	109	79,268,935
APPAREL & ACCESSORIES	448	624	578,740,529	476	252,138,472
CLOTHING & SHOE STORES	4481, 4482	476	490,165,224	361	222,820,693
JEWELRY & LUGGAGE STORES	4483	148	88,575,305	115	29,317,779
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	687	219,050,158	563	178,006,918
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	469	187,842,872	372	136,525,783
BOOK/PERIODICAL/MUSIC STORE	4512	218	31,207,286	191	41,481,135
GENERAL MERCHANDISE STORES	452	68	1,138,788,976	52	775,859,995
DEPARTMENT STORES	4521	10	329,955,211	9	230,796,628
GENERAL MERCHANDISE STORES	4529	58	808,833,765	43	545,063,368
E-COMMERCE & MAIL ORDER	4541	804	105,981,534	657	61,306,757
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,534	510,060,675	3,481	346,203,654
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>186</u>	<u>3,371,152</u>	<u>112</u>	<u>2,828,043</u>
<u>MINING</u>	<u>21</u>	<u>26</u>	<u>6,974,020</u>	<u>13</u>	<u>894,045</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>5,814,715</u>	<u>18</u>	<u>4,303,317</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,425</u>	<u>1,177,119,120</u>	<u>3,540</u>	<u>850,587,123</u>
CONSTRUCTION OF BUILDINGS	236	2,610	595,677,233	1,059	444,066,645
HEAVY CONSTRUCTION & HIGHWAYS	237	268	111,692,020	138	93,963,468
SPECIAL TRADE CONTRACTORS	238	5,547	469,749,867	2,343	312,557,010
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,364</u>	<u>190,151,006</u>	<u>1,711</u>	<u>148,572,457</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,041</u>	<u>659,620,624</u>	<u>3,411</u>	<u>538,114,526</u>
DURABLE GOODS	423	2,723	509,821,842	2,305	425,994,421
NONDURABLE GOODS	424	1,262	148,114,978	1,061	110,437,470
ELECTRONIC MARKETS, AGENTS & BROKERS	425	56	1,683,804	45	1,682,635
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>291</u>	<u>28,133,407</u>	<u>168</u>	<u>19,717,489</u>
<u>INFORMATION</u>	<u>51</u>	<u>836</u>	<u>471,483,606</u>	<u>716</u>	<u>350,159,527</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>214</u>	<u>54,475,887</u>	<u>186</u>	<u>55,633,694</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>798</u>	<u>162,138,905</u>	<u>568</u>	<u>147,269,533</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,425</u>	<u>141,461,389</u>	<u>1,567</u>	<u>141,068,916</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,394</u>	<u>230,818,073</u>	<u>1,900</u>	<u>184,961,784</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>593</u>	<u>81,128,968</u>	<u>355</u>	<u>42,261,814</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,834</u>	<u>1,008,332,853</u>	<u>1,099</u>	<u>766,787,426</u>
ACCOMMODATIONS	721	114	92,654,224	106	149,040,652
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,720	915,678,629	993	617,746,774
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,795</u>	<u>296,697,126</u>	<u>1,837</u>	<u>203,539,863</u>
REPAIR & MAINTENANCE	811	1,755	234,783,122	1,117	144,626,009
PERSONAL SERVICE	812	883	56,569,206	597	51,446,338
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	157	5,344,798	123	7,467,516
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>27</u>	<u>3,233,929</u>	<u>23</u>	<u>7,570,917</u>
TOTAL ALL INDUSTRIES		38,400	\$9,742,663,710	24,938	\$6,901,540,979

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	2,302	\$183,215,330	6,023	\$1,921,135,005
MOTOR VEHICLES & PARTS	441	131	33,164,251	264	358,111,948
NEW & USED AUTO DEALERS	4411	26	19,205,336	64	264,577,204
RV, BOAT, MOTORCYCLE DEALERS	4412	28	2,567,142	74	39,224,688
AUTOMOTIVE PARTS & TIRE	4413	77	11,391,772	126	54,310,055
FURNITURE & HOME FURNISHING	442	76	4,386,793	263	65,963,235
ELECTRONICS & APPLIANCES	443	168	6,499,823	503	111,895,634
APPLIANCES, TV & OTHER ELECTRONICS	44311	67	4,469,461	148	67,654,427
COMPUTERS & SOFTWARE	44312	98	2,019,167	344	43,093,607
CAMERA & PHOTO SUPPLIES	44313	3	11,195	11	1,147,601
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	157	20,984,320	380	205,691,774
BUILDING MATERIALS	4441	115	17,087,736	261	181,465,500
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	3,896,584	119	24,226,274
FOOD & BEVERAGE STORES	445	47	14,270,609	217	133,842,674
GROCERY & CONVENIENCE STORES	4451	14	14,054,334	69	124,991,757
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	216,275	148	8,850,917
DRUG/HEALTH STORES	446	127	2,248,052	297	45,377,258
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	12,884,221	89	58,606,304
APPAREL & ACCESSORIES	448	131	1,718,207	370	90,569,964
CLOTHING & SHOE STORES	4481, 4482	113	1,540,350	282	76,545,453
JEWELRY & LUGGAGE STORES	4483	18	177,857	88	14,024,511
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	197	5,683,682	456	139,236,762
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	118	4,934,963	301	121,641,467
BOOK/PERIODICAL/MUSIC STORE	4512	79	748,719	155	17,595,295
GENERAL MERCHANDISE STORES	452	23	45,324,407	44	477,068,649
DEPARTMENT STORES	4521	4	934,596	10	154,830,014
GENERAL MERCHANDISE STORES	4529	19	44,389,811	34	322,238,635
E-COMMERCE & MAIL ORDER	4541	274	4,182,393	582	37,071,767
MISCELLANEOUS RETAILERS	453, 4542, 4543	940	31,868,573	2,558	197,699,035
AGRICULTURE, FORESTRY, FISHING	11	51	1,683,402	131	2,262,348
MINING	21	11	296,454	19	3,391,110
UTILITIES	22	9	180,940	26	1,717,396
CONSTRUCTION	23	937	43,523,662	4,028	530,795,997
CONSTRUCTION OF BUILDINGS	236	248	19,608,185	1,083	271,603,512
HEAVY CONSTRUCTION & HIGHWAYS	237	57	7,214,048	153	69,845,047
SPECIAL TRADE CONTRACTORS	238	632	16,701,429	2,792	189,347,439
MANUFACTURING	31-33	458	7,887,573	1,416	67,438,497
WHOLESALE TRADE	42	1,192	21,139,744	2,873	245,141,825
DURABLE GOODS	423	837	16,447,914	1,950	210,391,866
NONDURABLE GOODS	424	345	4,542,605	890	34,059,036
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	149,225	33	690,923
TRANSPORTATION & WAREHOUSING	48-49	39	704,514	113	5,655,816
INFORMATION	51	291	21,677,450	637	206,186,466
FINANCE, INSURANCE	52	61	2,735,521	151	20,770,054
REAL ESTATE, RENTAL/LEASING	53	161	4,217,437	467	56,688,970
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	306	4,208,487	1,305	84,261,744
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	416	5,291,464	1,778	110,243,476
ARTS, ENTERTAINMENT & RECREATION	71	56	5,940,418	270	31,176,760
ACCOMMODATIONS & FOOD SERVICES	72	144	26,040,912	661	339,571,249
ACCOMMODATIONS	721	35	4,469,792	49	28,474,385
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	21,571,120	612	311,096,865
OTHER SERVICES	81	309	13,699,194	1,347	115,383,838
REPAIR & MAINTENANCE	811	206	11,582,117	879	92,190,006
PERSONAL SERVICE	812	77	1,672,956	379	20,919,400
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	444,121	89	2,274,432
PUBLIC ADMINISTRATION, OTHER	92.00	9	45,803	30	12,195,317
TOTAL ALL INDUSTRIES		6,752	\$342,488,305	21,275	\$3,754,015,869

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>701</u>	<u>\$7,691,630</u>	<u>2,720</u>	<u>\$281,032,469</u>
MOTOR VEHICLES & PARTS	441	21	884,168	131	46,615,300
NEW & USED AUTO DEALERS	4411	3	173,317	25	28,320,857
RV, BOAT, MOTORCYCLE DEALERS	4412	6	4,083	30	5,793,087
AUTOMOTIVE PARTS & TIRE	4413	12	706,768	76	12,501,356
FURNITURE & HOME FURNISHING	442	24	209,680	88	5,476,002
ELECTRONICS & APPLIANCES	443	48	267,058	230	10,246,040
APPLIANCES, TV & OTHER ELECTRONICS	44311	23	155,362	66	3,129,915
COMPUTERS & SOFTWARE	44312	25	111,696	158	7,072,473
CAMERA & PHOTO SUPPLIES	44313	0	0	6	43,651
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	1,016,664	149	36,086,509
BUILDING MATERIALS	4441	39	930,666	104	29,913,451
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	85,998	45	6,173,058
FOOD & BEVERAGE STORES	445	13	694,652	107	30,975,946
GROCERY & CONVENIENCE STORES	4451	D	D	22	25,814,538
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	8,323	85	5,161,408
DRUG/HEALTH STORES	446	37	279,970	148	7,714,454
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	2,145,297	22	10,857,276
APPAREL & ACCESSORIES	448	65	96,108	184	7,831,023
CLOTHING & SHOE STORES	4481, 4482	56	87,634	154	5,847,685
JEWELRY & LUGGAGE STORES	4483	9	8,474	30	1,983,338
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	72	179,384	231	16,433,562
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	106,144	148	7,095,554
BOOK/PERIODICAL/MUSIC STORE	4512	27	73,240	83	9,338,008
GENERAL MERCHANDISE STORES	452	8	162,530	28	68,147,025
DEPARTMENT STORES	4521	4	104,928	6	18,131,863
GENERAL MERCHANDISE STORES	4529	4	57,602	22	50,015,162
E-COMMERCE & MAIL ORDER	4541	120	416,428	313	8,043,866
MISCELLANEOUS RETAILERS	453, 4542, 4543	237	1,339,692	1,089	32,605,467
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>210,003</u>	<u>47</u>	<u>3,082,428</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>165,352</u>	<u>4</u>	<u>28,140</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>21,356</u>	<u>9</u>	<u>294,102</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>197</u>	<u>13,863,784</u>	<u>954</u>	<u>124,895,097</u>
CONSTRUCTION OF BUILDINGS	236	35	10,207,545	241	66,919,416
HEAVY CONSTRUCTION & HIGHWAYS	237	13	711,758	61	13,642,859
SPECIAL TRADE CONTRACTORS	238	149	2,944,481	652	44,332,822
<u>MANUFACTURING</u>	<u>31-33</u>	<u>101</u>	<u>716,581</u>	<u>648</u>	<u>20,650,162</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>347</u>	<u>2,330,420</u>	<u>1,719</u>	<u>69,985,673</u>
DURABLE GOODS	423	252	2,036,346	1,176	47,008,316
NONDURABLE GOODS	424	91	288,869	524	22,790,336
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,205	19	187,021
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>177,655</u>	<u>40</u>	<u>1,967,328</u>
<u>INFORMATION</u>	<u>51</u>	<u>131</u>	<u>2,243,956</u>	<u>371</u>	<u>34,640,609</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>21</u>	<u>146,255</u>	<u>86</u>	<u>3,209,055</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>56</u>	<u>516,556</u>	<u>228</u>	<u>11,703,528</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>69</u>	<u>149,365</u>	<u>472</u>	<u>11,245,057</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>105</u>	<u>412,084</u>	<u>564</u>	<u>14,586,698</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>60,577</u>	<u>85</u>	<u>5,638,231</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>22</u>	<u>1,778,389</u>	<u>208</u>	<u>79,866,297</u>
ACCOMMODATIONS	721	9	307,935	58	19,107,261
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	1,470,453	150	60,759,036
<u>OTHER SERVICES</u>	<u>81</u>	<u>71</u>	<u>822,711</u>	<u>382</u>	<u>23,268,630</u>
REPAIR & MAINTENANCE	811	51	688,401	241	18,487,069
PERSONAL SERVICE	812	16	120,286	106	4,275,616
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	14,024	35	505,945
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>16,027</u>	<u>8</u>	<u>167,248</u>
TOTAL ALL INDUSTRIES		1,864	\$31,322,701	8,545	\$686,260,753

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	5,649	\$1,510,001,098	2,506	\$272,060,431
MOTOR VEHICLES & PARTS	441	293	233,777,332	109	43,110,950
NEW & USED AUTO DEALERS	4411	68	166,050,005	25	32,427,384
RV, BOAT, MOTORCYCLE DEALERS	4412	87	23,062,640	24	761,214
AUTOMOTIVE PARTS & TIRE	4413	138	44,664,687	60	9,922,352
FURNITURE & HOME FURNISHING	442	214	44,518,389	97	4,739,997
ELECTRONICS & APPLIANCES	443	437	67,620,024	218	10,103,117
APPLIANCES, TV & OTHER ELECTRONICS	44311	143	43,060,323	76	4,539,967
COMPUTERS & SOFTWARE	44312	284	24,436,905	136	5,540,463
CAMERA & PHOTO SUPPLIES	44313	10	122,796	6	22,687
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	321	164,018,675	149	11,559,376
BUILDING MATERIALS	4441	216	142,652,910	109	9,741,103
LAWN & GARDEN SUPPLIES & EQUIP.	4442	105	21,365,766	40	1,818,273
FOOD & BEVERAGE STORES	445	215	114,359,505	75	17,120,494
GROCERY & CONVENIENCE STORES	4451	53	110,732,709	15	16,903,450
OTHER FOOD & BEVERAGE STORES	4452, 4453	162	3,626,796	60	217,045
DRUG/HEALTH STORES	446	255	53,021,258	134	3,757,429
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	88	43,589,683	20	5,488,673
APPAREL & ACCESSORIES	448	389	113,727,203	180	3,623,856
CLOTHING & SHOE STORES	4481, 4482	315	104,470,317	149	2,525,445
JEWELRY & LUGGAGE STORES	4483	74	9,256,886	31	1,098,411
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	453	69,024,059	199	16,490,337
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	293	56,130,331	125	3,224,736
BOOK/PERIODICAL/MUSIC STORE	4512	160	12,893,728	74	13,265,600
GENERAL MERCHANDISE STORES	452	50	406,268,526	21	48,101,700
DEPARTMENT STORES	4521	8	123,492,144	4	688,579
GENERAL MERCHANDISE STORES	4529	42	282,776,383	17	47,413,121
E-COMMERCE & MAIL ORDER	4541	582	53,315,904	301	8,464,774
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,352	146,760,540	1,003	99,499,726
AGRICULTURE, FORESTRY, FISHING	11	107	2,413,137	28	620,003
MINING	21	12	4,621,485	6	522,943
UTILITIES	22	15	3,949,817	7	21,425
CONSTRUCTION	23	2,684	446,427,030	843	88,168,964
CONSTRUCTION OF BUILDINGS	236	859	241,754,613	213	41,609,023
HEAVY CONSTRUCTION & HIGHWAYS	237	116	39,886,911	49	8,906,850
SPECIAL TRADE CONTRACTORS	238	1,709	164,785,506	581	37,653,092
MANUFACTURING	31-33	1,414	59,000,036	535	13,833,776
WHOLESALE TRADE	42	2,996	204,752,161	1,508	80,451,838
DURABLE GOODS	423	2,015	149,142,313	1,045	65,583,790
NONDURABLE GOODS	424	944	54,757,878	447	14,753,409
ELECTRONIC MARKETS, AGENTS & BROKERS	425	37	851,970	16	114,639
TRANSPORTATION & WAREHOUSING	48-49	134	16,564,408	29	2,650,649
INFORMATION	51	607	125,240,334	326	21,771,675
FINANCE, INSURANCE	52	140	11,646,094	74	1,901,572
REAL ESTATE, RENTAL/LEASING	53	473	58,297,387	168	8,167,424
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,178	46,090,675	406	11,149,676
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,405	79,281,796	444	15,753,651
ARTS, ENTERTAINMENT & RECREATION	71	269	35,142,421	63	3,350,359
ACCOMMODATIONS & FOOD SERVICES	72	662	326,408,150	147	55,329,142
ACCOMMODATIONS	721	127	38,635,950	19	8,866,013
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	535	287,772,199	128	46,463,129
OTHER SERVICES	81	1,158	95,213,933	296	13,549,996
REPAIR & MAINTENANCE	811	742	74,777,156	175	10,453,609
PERSONAL SERVICE	812	333	18,530,611	92	2,805,626
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	83	1,906,166	29	290,761
PUBLIC ADMINISTRATION, OTHER	92.00	15	1,097,835	11	344,721
TOTAL ALL INDUSTRIES		18,918	\$3,026,147,797	7,397	\$589,648,246

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 CALENDAR YEAR, 2011

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,796</u>	<u>\$1,364,938,758</u>
MOTOR VEHICLES & PARTS	441	356	307,964,218
NEW & USED AUTO DEALERS	4411	129	229,733,827
RV, BOAT, MOTORCYCLE DEALERS	4412	65	22,090,273
AUTOMOTIVE PARTS & TIRE	4413	162	56,140,118
FURNITURE & HOME FURNISHING	442	175	31,946,515
ELECTRONICS & APPLIANCES	443	408	51,212,041
APPLIANCES, TV & OTHER ELECTRONICS	44311	134	30,662,689
COMPUTERS & SOFTWARE	44312	269	20,453,192
CAMERA & PHOTO SUPPLIES	44313	5	96,160
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	273	147,792,912
BUILDING MATERIALS	4441	193	124,972,400
LAWN & GARDEN SUPPLIES & EQUIP.	4442	80	22,820,512
FOOD & BEVERAGE STORES	445	255	105,139,203
GROCERY & CONVENIENCE STORES	4451	129	100,276,511
OTHER FOOD & BEVERAGE STORES	4452, 4453	126	4,862,691
DRUG/HEALTH STORES	446	229	30,994,635
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	75	45,547,060
APPAREL & ACCESSORIES	448	317	64,960,221
CLOTHING & SHOE STORES	4481, 4482	257	56,687,946
JEWELRY & LUGGAGE STORES	4483	60	8,272,275
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	369	38,389,787
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	241	31,342,127
BOOK/PERIODICAL/MUSIC STORE	4512	128	7,047,660
GENERAL MERCHANDISE STORES	452	45	378,304,486
DEPARTMENT STORES	4521	9	102,804,057
GENERAL MERCHANDISE STORES	4529	36	275,500,429
E-COMMERCE & MAIL ORDER	4541	455	20,824,452
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,839	141,863,228
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>90</u>	<u>2,762,255</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>4,313,795</u>
<u>UTILITIES</u>	<u>22</u>	<u>22</u>	<u>1,018,204</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,782</u>	<u>324,626,349</u>
CONSTRUCTION OF BUILDINGS	236	492	179,664,419
HEAVY CONSTRUCTION & HIGHWAYS	237	100	16,919,757
SPECIAL TRADE CONTRACTORS	238	1,190	128,042,172
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,059</u>	<u>72,641,135</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,554</u>	<u>297,729,308</u>
DURABLE GOODS	423	1,731	208,653,144
NONDURABLE GOODS	424	790	88,434,723
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	641,441
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>103</u>	<u>5,051,699</u>
<u>INFORMATION</u>	<u>51</u>	<u>539</u>	<u>144,062,767</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>144</u>	<u>18,874,344</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>418</u>	<u>83,201,552</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>813</u>	<u>39,819,950</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,010</u>	<u>54,188,659</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>148</u>	<u>16,856,328</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>602</u>	<u>262,114,260</u>
ACCOMMODATIONS	721	74	41,420,416
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	528	220,693,844
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,042</u>	<u>84,711,503</u>
REPAIR & MAINTENANCE	811	705	63,953,522
PERSONAL SERVICE	812	270	16,271,824
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	67	4,486,157
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>672,968</u>
TOTAL ALL INDUSTRIES		15,155	\$2,777,583,834

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections