

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 3, 2012

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for July, August, September 2012**

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OVERVIEW OF BUSINESS ACTIVITY

**3rd Quarter, 2012
(July, August, September 2012)**

State gross business income grew \$8.2 billion to \$164.4 billion in the third quarter of 2012, a 6.7 percent increase over the third quarter of 2011.

Gross income increased in most industry groups. Wholesale Trade increased 3.5 percent to \$33.1 billion. Construction was up 4.9 percent to \$9.9 billion. Finance, Insurance and Real Estate were up 17.1 percent to \$8.5 billion over third quarter 2011. New and Used Auto Dealers were at \$4.1 billion, a 16.9 percent increase over third quarter of 2011. Grocery and Convenience Stores increased 3.10 percent to \$3.6 billion. General Merchandise Stores increased to \$5.1 billion, up 8.8 percent. Some industry groups continue to experience declines. Agriculture, Forestry, Fishing, as an industry, was down 6.1 percent to \$822 million and Health Services overall was at \$8.8 billion, a 2.2 percent decrease.

Statewide, taxable retail sales were up 5.4 percent compared to the third quarter of 2011. Most counties showed increases in taxable retail sales. King County was up 7.2 percent, Snohomish County was up 7.6 percent, Spokane County was up 3.5 percent, and Clark County showed an increase of 6.8 percent over third quarter of 2011. Yakima County was up 5.7 percent, and Whatcom County was up 7.9 percent. Pierce County increased 6.2 percent, and Kitsap County showed a 3.9 percent increase year over year. However, some counties showed a decline in taxable retail sales; Clallam County was down 1.6 percent compared to third quarter of 2011, Grant County was down 4.5 percent, and Grays Harbor County showed a 13.9 percent decrease year over year.

The incorporated area of Seattle had a taxable retail sales increase of 9.4 percent. Tacoma was up, at \$1.0 billion, a 7.3 percent increase. Spokane was up 8.4 percent to \$1.0 billion, Vancouver was up 7.4 percent, Yakima was up 10.3 percent to 397 million, Bellingham was up 8.9 percent, and Bellevue was up 8.0 percent to \$1.3 billion. Redmond was down 4.1 percent to 535 million, Richland dropped 4.7 percent to \$234 million and Tukwila dropped 1.2 percent compared to third quarter of 2011.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3rd QUARTER, 2012

INDUSTRY	NAICS	UNITS	3rd QUARTER
			2012
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,643</u>	<u>\$822,468,837</u>
CROP & ANIMAL PRODUCTION	111,112	428	188,296,016
FORESTRY & LOGGING	113	570	438,420,877
FISHING & HUNTING	114	127	53,254,413
AG & FORESTRY SUPPORT ACTIVITIES	115	518	142,497,531
<u>MINING</u>	<u>21</u>	<u>154</u>	<u>153,901,465</u>
SAND & GRAVEL, QUARRYING	2123	107	97,796,370
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	47	56,105,095
<u>UTILITIES</u>	<u>22</u>	<u>672</u>	<u>2,694,029,550</u>
HYDROELECTRIC POWER GENERATION	221111	19	312,932,233
ALTERNATIVE POWER GENERATION	221114-221117	9	25,607,003
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	63,283,021
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	57	1,430,024,188
NATURAL GAS DISTRIBUTION	2212	9	54,908,562
WATER & SEWER	2213	572	807,274,543
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,464</u>	<u>9,924,173,917</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,532	1,412,922,646
NONRESIDENTIAL BUILDING	2362	963	2,312,570,170
HEAVY CONSTRUCTION & HIGHWAYS	237	1,096	1,588,369,242
SPECIAL TRADE CONTRACTORS	238	19,873	4,610,311,859
ELECTRICAL	23821	2,606	918,924,749
PLUMBING & HEATING	23822	2,615	888,488,723
PAINTING	23832	2,319	195,712,118
MASONRY/DRYWALL	23814, 23831	1,288	251,912,588
ROOFING	23816	792	244,565,250
OTHER CONTRACTORS	238 not listed above	10,253	2,110,708,431
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,113</u>	<u>40,883,499,660</u>
FOOD PRODUCTS	311	761	2,921,364,588
MILLING OF GRAINS	3112	22	211,080,344
FRUITS & VEGETABLES	3114	53	322,514,310
DAIRY PRODUCTS	3115	21	33,566,407
MEAT PRODUCTS	3116	69	582,414,764
SEAFOOD PRODUCTS	3117	51	678,290,501
BAKERY PRODUCTS	3118	358	474,184,731
OTHER FOOD ITEMS	3111, 3113, 3119	187	619,313,531
BEVERAGES	312	534	620,548,779
TEXTILES	313,314	246	217,879,542
APPAREL	315	114	57,241,153
LEATHER & ALLIED PRODUCTS	316	31	12,764,332
LUMBER & WOOD PRODUCTS	321	415	1,886,318,275
SAWMILLS	3211	77	702,352,765
PLYWOOD & TRUSSES	3212	55	307,400,878
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	283	876,564,632
PAPER PRODUCTS	322	89	1,666,936,313
PULP & PAPER MILLS	3221	26	1,153,478,556
OTHER PAPER PRODUCTS	3222	63	513,457,757
COMMERCIAL PRINTING	323	617	232,961,218
PETROLEUM & COAL PRODUCTS	324	32	8,448,863,646
PETROLEUM REFINING	32411	16	8,343,851,348
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	16	105,012,298
CHEMICALS	325	257	1,115,200,429
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	68	373,566,797
PHARMACEUTICALS	3254	42	260,803,769
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	26	238,596,178
PAINT, COATING & ADHESIVES	3255	29	43,815,969
SOAP, CLEANING COMPOUND & TOILETRIES	3256	42	36,867,461
OTHER CHEMICAL PRODUCTS	3259	50	161,550,255
PLASTICS & RUBBER PRODUCTS	326	213	650,824,152
NONMETALLIC MINERALS	327	259	724,639,997

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3rd QUARTER, 2012

INDUSTRY	NAICS	UNITS	3rd QUARTER
			2012
PRIMARY METALS	331	111	837,011,375
IRON & STEEL MILLS	3311, 3312	44	306,740,044
ALUMINUM SMELTING	3313	15	295,064,475
OTHER NONFERROUS METALS	3314	15	37,801,796
FOUNDRIES	3315	37	197,405,060
FABRICATED METAL PRODUCTS	332	1,036	1,342,251,498
MACHINERY	333	618	1,410,013,458
FARM & CONSTRUCTION IMPLEMENTS	3331	69	154,929,758
INDUSTRIAL MACHINERY	3332	114	261,702,422
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	435	993,381,278
COMPUTERS & ELECTRONICS	334	468	2,305,078,198
COMPUTER HARDWARE	3341	32	105,530,048
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	58	113,665,381
AUDIO & VIDEO EQUIPMENT	3343	18	47,749,411
SEMICONDUCTORS	3344	75	699,325,905
INSTRUMENTS	3345	213	1,307,469,658
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	72	31,337,795
ELECTRICAL EQUIPMENT & APPLIANCES	335	144	620,659,686
LIGHTING EQUIPMENT	3351	38	81,653,688
HOUSEHOLD APPLIANCES	3352	11	119,238,472
OTHER ELECTRIC EQUIPMENT	3353, 3359	95	419,767,526
TRANSPORTATION EQUIPMENT	336	469	14,648,845,773
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	442,912,131
AIRCRAFT, AEROSPACE & PARTS	3364	116	13,806,160,936
SHIPS & BOATS	3366	192	357,305,905
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	44	42,466,801
FURNITURE & RELATED PRODUCTS	337	588	288,931,976
OTHER MANUFACTURING	339	1,111	875,165,272
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	115	121,272,610
DENTAL LABORATORIES	339116	259	35,639,204
SPORTING AND ATHLETIC GOODS	33992	96	252,429,393
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	641	465,824,065
WHOLESALE TRADE	42	13,913	33,129,927,058
DURABLE GOODS	423	7,791	15,288,894,534
MOTOR VEHICLES & PARTS	4231	588	2,073,781,165
FURNITURE & HOME FURNISHINGS	4232	422	326,943,034
LUMBER & CONSTRUCTION MATERIALS	4233	667	1,342,494,252
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,500	2,926,390,362
METAL & MINERAL (except Petroleum)	4235	300	795,421,962
ELECTRICAL EQUIPMENT	4236	994	2,285,575,808
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	505	776,830,916
MACHINERY & EQUIPMENT	4238	1,737	3,126,477,108
SPORTING & RECREATIONAL GOODS & SUPPL	423910	305	302,177,950
TOY & HOBBY GOODS & SUPPLIES	423920	96	610,987,204
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	677	721,814,773
NONDURABLE GOODS:	424	5,772	17,461,923,116
PAPER & PAPER PRODUCTS	4241	278	565,262,775
DRUGS & SUNDRIES	4242	320	1,692,487,969
APPAREL	4243	392	969,878,282
FOOD PRODUCTS	4244	1,660	6,912,396,535
FARM PRODUCTS	4245	82	277,117,801
CHEMICALS & PLASTICS	4246	379	838,617,977
PETROLEUM PRODUCTS	4247	152	2,804,771,471
BEER & ALE	424810	81	259,131,683
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	422	876,453,469
FARM SUPPLIES	42491	214	709,643,012
TOBACCO & TOBACCO PRODUCTS	42494	59	288,217,550
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,733	1,267,944,592
ELECTRONIC MARKETS, AGENTS, BROKERS	425	350	379,109,408

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 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3rd QUARTER, 2012

INDUSTRY	NAICS	UNITS	3rd QUARTER 2012
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,422</u>	<u>29,854,778,787</u>
MOTOR VEHICLES & PARTS	441	2,807	5,262,287,981
NEW & USED AUTO DEALERS	4411	1,266	4,065,028,911
RV, BOAT, MOTORCYCLE DEALERS	4412	532	439,738,318
AUTOMOTIVE PARTS & TIRES	4413	1,009	757,520,752
FURNITURE & HOME FURNISHINGS	442	1,256	698,262,264
ELECTRONICS & APPLIANCES	443	1,843	1,399,535,387
HOUSEHOLD APPLIANCES	443141	188	100,486,650
ELECTRONIC STORES	443142	1,655	1,299,048,737
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,050	1,922,114,695
BUILDING MATERIALS	4441	1,363	1,690,046,516
LAWN & GARDEN SUPPLIES	4442	687	232,068,179
FOOD & BEVERAGES (OFF-PREMISES)	445	3,379	3,968,130,424
GROCERY & CONVENIENCE STORES	4451	2,023	3,583,843,248
OTHER FOOD STORES/SPECIALTY FOODS	4452	792	300,035,222
BEER, WINE AND LIQUOR STORES	4453	564	84,251,954
DRUG STORES & PERSONAL CARE STORES	446	1,406	1,469,465,982
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,534	3,400,919,267
APPAREL & ACCESSORIES	448	2,081	1,323,027,537
CLOTHING STORES	4481	1,395	1,074,886,077
SHOE STORES	4482	146	112,269,197
JEWELRY & LUGGAGE STORES	4483	540	135,872,263
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,852	762,786,010
SPORTING GOODS	45111	953	489,425,955
HOBBY & TOY STORES	45112	238	92,468,230
SEWING SUPPLIES	45113	151	38,035,550
MUSICAL INSTRUMENTS	45114	144	36,910,935
BOOK, PERIODICAL & MUSIC STORES	45121	366	105,945,340
DEPARTMENT STORES	4521	25	853,060,349
GENERAL MERCHANDISE STORES	4529	226	5,101,048,434
E-COMMERCE & MAIL ORDER	4541	1,035	893,817,823
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,928	2,800,322,634
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,514</u>	<u>2,742,684,886</u>
AIR TRANSPORTATION	481	59	27,648,043
RAILROADS	482	9	39,120,014
WATER TRANSPORTATION	483	48	148,144,772
TRUCK TRANSPORTATION	484	2,392	1,128,517,741
TRANSIT & GROUND PASSENGER TRANSPORT	485	318	121,326,242
PIPELINE TRANSPORTATION	486	5	6,450,331
SCENIC & SIGHTSEEING TRANSPORTATION	487	141	52,993,287
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,060	1,124,403,789
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	482	94,080,667
WAREHOUSING & STORAGE	493	200	194,094,831
<u>INFORMATION</u>	<u>51</u>	<u>3,070</u>	<u>4,248,335,078</u>
PUBLISHING (EXCEPT INTERNET)	511	736	816,828,546
NEWSPAPERS	51111	111	141,705,593
BOOKS & PERIODICALS	51112, 51113	286	114,354,514
SOFTWARE	5112	254	499,657,013
OTHER PUBLISHERS	51114, 51119	85	61,111,426
MOTION PICTURE PRODUCTION	512	615	193,558,427
RADIO & TV BROADCASTING, CABLE TV	515	133	427,782,626
TELEPHONE & TELECOMMUNICATIONS	517	640	2,267,680,143
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	705	389,099,197
OTHER INFORMATION SERVICES	519	241	153,386,139
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,527</u>	<u>8,544,835,488</u>
BANKS & CREDIT UNIONS	522	1,402	3,854,768,505
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,426	1,001,200,808
INSURANCE AGENTS & BROKERS	524	2,392	1,556,142,765
REAL ESTATE AGENTS & BROKERS	531	3,511	950,317,475

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3rd QUARTER, 2012

INDUSTRY	NAICS	UNITS	3rd QUARTER
			2012
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,686	1,115,108,202
LESSORS OF NONFINANCIAL INTANGIBLES	533	110	67,297,733
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>90,939</u>	<u>31,245,809,859</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>27,051</u>	<u>10,289,935,609</u>
LEGAL SERVICES	5411	4,689	1,011,356,256
ACCOUNTING SERVICES	5412	2,605	714,852,768
ARCHITECTURAL SERVICES	54131	996	278,137,138
ENGINEERING SERVICES	54133	1,609	1,351,781,674
OTHER RELATED SERVICES	54132, 54134-54138	862	143,377,633
SPECIALIZED DESIGN SERVICES	5414	1,691	191,631,223
COMPUTER SYSTEM DESIGN SERVICES	5415	3,833	2,900,838,917
CONSULTING SERVICES	5416	6,075	1,876,769,883
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	443	660,654,829
ADVERTISING & PUBLIC RELATIONS	5418	961	391,527,134
OTHER PROFESSIONAL SERVICES	5419	3,287	769,008,154
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>259</u>	<u>77,794,760</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,777	3,321,010,535
EMPLOYMENT SERVICES	5613	835	575,260,187
TRAVEL SERVICES	5615	300	172,786,027
INVESTIGATION & SECURITY SERVICES	5616	648	219,340,008
BUILDING SERVICES & JANITORIAL	5617	7,384	613,676,750
OTHER	5611, 5612, 5614, 5619	3,610	1,739,947,563
WASTE TREATMENT/ COLLECTION	562	470	845,829,456
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,193</u>	<u>573,658,541</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>13,817</u>	<u>8,810,137,472</u>
AMBULATORY HEALTH CARE SERVICES	621	12,174	4,676,276,741
PHYSICIANS	6211	3,096	1,922,163,319
DENTISTS	6212	3,267	752,365,244
OTHER HEALTH PRACTITIONERS	6213	4,787	591,025,769
OUTPATIENT CARE CENTERS	6214	534	719,027,058
MEDICAL & DIAGNOSTIC LABORATORIES	6215	173	320,800,909
HOME HEALTH CARE	6216	170	193,466,026
OTHER AMBULATORY HEALTH CARE	6219	147	177,428,416
HOSPITALS	622	94	3,380,997,627
NURSING & RETIREMENT HOMES	623	499	531,026,051
SOCIAL SERVICES & DAY CARE	624	1,050	221,837,053
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,096</u>	<u>792,958,873</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,066	331,700,687
MUSEUMS, HISTORICAL SITES, ETC.	712	67	28,944,985
AMUSEMENT, GAMBLING, RECREATION	713	1,963	432,313,201
ACCOMMODATIONS	721	2,098	867,481,884
RESTAURANTS, FOOD SERVICES	7223, 7225	12,060	3,495,639,961
DRINKING PLACES	7224	1,247	224,001,139
AUTO REPAIR & SERVICES	8111	4,944	611,958,171
OTHER REPAIR SERVICES	8112, 8113, 8114	3,397	416,428,581
PERSONAL SERVICES	812	6,553	677,045,922
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,079	231,468,326
DEATH CARE SERVICES	8122	192	44,663,133
LAUNDRY & DRY CLEANING	8123	803	98,774,834
OTHER PERSONAL SERVICES	8129	1,479	302,139,629
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	774	134,027,220
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>209</u>	<u>108,880,633</u>
TOTAL ALL INDUSTRIES		196,637	164,439,518,314

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
3RD QUARTER, 2012 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$88,047	\$1,051	\$86,996	0.004840	\$421
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,497,904	79,411	1,418,492	0.001380	1,958
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,074,380	116,920	957,460	0.002750	2,633
4	Insurance Agents/Brokers	14	456,121	2,277	453,843	0.004840	2,197
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,013,390	17,165	996,226	0.001380	1,375
6	Processing for Hire/Printing and Publishing	10	449,801	18,433	431,368	0.004840	2,088
7	Manufacturing	7	7,274,885	225,801	7,049,083	0.004840	34,118
8	Royalties; Child Care	80	380,178	51,938	328,240	0.004840	1,589
9	Wholesaling	3	50,171,862	15,732,647	34,439,216	0.004840	166,686
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,562,774	264,183	1,298,591	0.004840	6,285
11	Public or Nonprofit Hospitals	55	2,469,765	498,821	1,970,945	0.015000	29,564
12	For Profit Hospitals, Scientific R&D	135	628,081	393,284	234,798	0.015000	3,522
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	744,603	1,476	743,127	0.004710	3,500
14	Service & Other Activities	4	26,204,639	5,793,843	20,410,796	0.018000	367,394
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	112,528	42,169	70,359	0.019300	1,358
16	Retailing of Interstate Transportation Equip.	19	422,288	108,963	313,325	0.004840	1,516
17	Retailing	2	47,556,381	7,225,367	40,331,015	0.004710	189,959
18	Non-Mfg Aerospace Product Development	188	56,487	216	56,271	0.009000	506
19	FAR Part 145 Repair Stations	189	60,390	1,296	59,094	0.002904	172
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	3,331	0	3,331	0.002750	9
24	Mfg. of Commercial Airplanes or Components	195	651,121	13,677	637,444	0.002904	1,851
25	Whlse of Commercial Airplanes or Components	196	3,129,868	796,745	2,333,123	0.002904	6,775
26	Retailing of Commercial Airplanes or Components	197	10,517,440	384,767	10,132,672	0.002904	29,425
27	Publication of Newspapers	126	124,888	500	124,388	0.003650	454
28	Parimutuel Wagering	193	24,317	21,074	3,243	0.001300	4
29	Processing for Hire Timber Products	300	125,182	0	125,182	0.003424	429
30	Extracting Timber, Extracting for Hire Timber	301	105,805	2,873	102,931	0.003424	352
31	Manufacturing of Timber or Wood Products	302	1,077,844	104,739	973,104	0.003424	3,332

32	Wholesaling of Timber or Wood Products	303	2,100,850	1,166,391	934,459	0.003424	3,200
33	Sale of Standing Timber	304	1,599	0	1,599	0.003424	5
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			160,086,748	33,066,027	127,020,721		862,677

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	\$47,742,170	\$18,975,388	\$28,766,782	0.065000	\$1,869,841
36	Use Tax	5	1,248,598	0	1,248,598	0.065000	81,159
TOTAL STATE SALES/USE TAX			48,990,768	18,975,388	30,015,380		1,951,000

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	\$325,546	\$26,510	\$299,036	0.050290	\$15,039
38	Sewer Collection	61	146,427	65,842	80,585	0.038520	3,104
39	Power	49	1,634,215	240,866	1,393,349	0.038734	53,970
40	Gas Dist., Telegraph	26	169,682	3,323	166,359	0.038520	6,408
41	Motor Transportation, Railroad, Railroad Car	8	1,154,233	786,199	368,033	0.019260	7,088
42	Log Hauling over Public Highways	125	52,157	22,724	29,433	0.013696	403
43	Urban Transportation/Vessels Under 65 Feet	12	169,950	46,978	122,972	0.006420	789
44	Other Public Service	13	217,814	157,684	60,130	0.019260	1,158
TOTAL PUBLIC UTILITY TAXES			3,870,023	1,350,125	2,519,897		87,960

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	\$2,319,747	\$0	\$2,319,747	0.003000	6,959
46	Litter Tax	36	16,729,781	0	16,729,781	0.000150	2,509
47	Tobacco Products	20	6,889	0	6,889	0.950000	6,544
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	554 \$.65 /Cigar	360
49	Little Cigar Tax	198	9,555	0	9,555 \$.15 /Cigar	1,445
50	Moist Snuff (1.2 oz. or less)	162	6,747	0	6,747 \$	2.52 /Unit	17,043
51	Moist Snuff (more than 1.2 oz.)	163	149	0	149 \$	2.10 /Unit	314
52	Spirit Sales to Licensees	251	31,719	394	31,325	0.137000	4,292
53	Spirit Sales to Consumers	252	142,607	61	142,546	0.205000	29,222
54	Spirits Liter Sales to Licensees	253	Liters	0	2,161 \$	2.4408/Liter	5,274
55	Spirits Liter Sales to Consumers	254	Liters	0	8,460 \$	3.7708/Liter	31,899
56	Refuse Collection	64	364,553	110,736	253,817	0.036000	9,137
57	Petroleum Products Tax	57	0	0	554	0.000000	0
58	Hazardous Substance	65	8,547,315	271,633	8,275,682	0.007000	57,930
59	IMR	79	32,351	0	32,351	0.060000	1,941
60	Solid Fuel Burning Device Fee	59	Devices	0	2 \$	30.00 /Device	49
61	Syrup Tax	54	Gallons	0	2,184 \$	1.00 /Gal	2,184

62	Tire Fee	73	Tires	0	1,006	\$.90 /Tire	905
63	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	\$1.08-1.28/Line	7,717
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	\$0.75-0.95/Line	15,627
68	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	\$0.25-0.95/Line	2,384

TOTAL OTHER TAXES

203,736

TOTAL STATE TAXES**	\$3,105,372
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D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 3, 2011 to Quarter 3, 2012
(Dollars in Thousands)

County	3rd Quarter, 2011	3rd Quarter, 2012	Percent Change
Adams	\$66,649	\$64,780	-2.8%
Asotin	\$65,587	\$66,773	1.8%
Benton	\$754,695	\$754,148	-0.1%
Chelan	\$369,803	\$374,477	1.3%
Clallam	\$256,720	\$252,680	-1.6%
Clark	\$1,103,430	\$1,178,643	6.8%
Columbia	\$14,926	\$13,802	-7.5%
Cowlitz	\$316,059	\$325,551	3.0%
Douglas	\$143,489	\$147,603	2.9%
Ferry	\$16,555	\$19,093	15.3%
Franklin	\$264,289	\$271,712	2.8%
Garfield	\$38,464	\$13,158	-65.8%
Grant	\$408,115	\$389,704	-4.5%
Grays Harbor	\$261,069	\$224,782	-13.9%
Island	\$189,166	\$187,072	-1.1%
Jefferson	\$96,185	\$96,274	0.1%
King	\$10,535,486	\$11,296,472	7.2%
Kitsap	\$784,535	\$815,216	3.9%
Kittitas	\$179,128	\$186,551	4.1%
Klickitat	\$60,211	\$59,989	-0.4%
Lewis	\$276,352	\$259,085	-6.2%
Lincoln	\$33,986	\$31,875	-6.2%
Mason	\$135,200	\$137,251	1.5%
Okanogan	\$142,768	\$148,138	3.8%
Pacific	\$59,584	\$60,962	2.3%
Pend Oreille	\$36,616	\$33,045	-9.8%
Pierce	\$2,709,529	\$2,878,289	6.2%
San Juan	\$113,902	\$123,782	8.7%
Skagit	\$569,222	\$598,555	5.2%
Skamania	\$33,352	\$29,577	-11.3%
Snohomish	\$2,532,505	\$2,724,563	7.6%
Spokane	\$1,823,420	\$1,887,055	3.5%
Stevens	\$97,650	\$104,995	7.5%
Thurston	\$952,237	\$987,963	3.8%
Wahkiakum	\$9,030	\$8,744	-3.2%
Walla Walla	\$182,320	\$192,063	5.3%
Whatcom	\$797,713	\$860,868	7.9%
Whitman	\$145,456	\$204,797	40.8%
Yakima	\$736,747	\$778,800	5.7%
Total	\$27,312,150	\$28,788,887	5.4%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>912</u>	<u>\$21,322,053</u>	<u>902</u>	<u>\$41,206,701</u>
MOTOR VEHICLES & PARTS	441	53	3,461,103	45	3,110,890
NEW & USED AUTO DEALERS	4411	8	706,000	7	1,123,830
RV, BOAT, MOTORCYCLE DEALERS	4412	9	10,494	12	813,816
AUTOMOTIVE PARTS & TIRE	4413	36	2,744,609	26	1,173,244
FURNITURE & HOME FURNISHING	442	34	338,947	31	429,364
ELECTRONICS & APPLIANCE STORES	443	70	764,916	80	562,484
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	2,204,931	49	2,158,013
BUILDING MATERIALS	4441	55	1,631,849	38	1,965,709
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	573,082	11	192,304
FOOD & BEVERAGE STORES	445	16	1,278,523	14	2,175,886
GROCERY & CONVENIENCE STORES	4451	9	1,255,088	5	2,107,414
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	23,435	9	68,472
DRUG/HEALTH STORES	446	55	131,281	68	647,902
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,221,274	D	D
APPAREL & ACCESSORIES	448	73	159,733	83	233,946
CLOTHING & SHOE STORES	4481, 4482	68	148,740	76	153,498
JEWELRY & LUGGAGE STORES	4483	5	10,993	7	80,448
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	910,891	77	743,227
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	232,389	55	639,816
BOOK STORES & NEWS DEALERS	4512	29	678,502	22	103,411
GENERAL MERCHANDISE STORES	452	12	5,855,078	17	28,409,626
DEPARTMENT STORES	4521	4	49,679	4	42,783
GENERAL MERCHANDISE STORES	4529	8	5,805,399	13	28,366,843
E-COMMERCE & MAIL ORDER	4541	115	561,843	138	905,262
MISCELLANEOUS RETAILERS	453, 4542, 4543	325	2,433,533	299	1,760,694
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>496,631</u>	<u>6</u>	<u>8,050</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>72,143</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>227,458</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>326</u>	<u>12,948,929</u>	<u>234</u>	<u>6,857,420</u>
CONSTRUCTION OF BUILDINGS	236	63	5,106,812	53	1,374,466
HEAVY CONSTRUCTION & HIGHWAYS	237	18	1,385,484	14	2,015,303
SPECIAL TRADE CONTRACTORS	238	245	6,456,633	167	3,467,651
<u>MANUFACTURING</u>	<u>31-33</u>	<u>145</u>	<u>1,675,959</u>	<u>127</u>	<u>784,990</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>569</u>	<u>12,812,384</u>	<u>560</u>	<u>3,908,266</u>
DURABLE GOODS	423	395	11,091,864	390	2,535,601
NONDURABLE GOODS	424	170	1,710,840	166	1,359,764
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	9,680	4	12,901
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>299,515</u>	<u>8</u>	<u>258,327</u>
<u>INFORMATION</u>	<u>51</u>	<u>157</u>	<u>2,471,891</u>	<u>138</u>	<u>2,361,223</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>193,698</u>	<u>39</u>	<u>188,171</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>95</u>	<u>1,656,745</u>	<u>77</u>	<u>879,637</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>110</u>	<u>1,397,099</u>	<u>112</u>	<u>404,462</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>166</u>	<u>714,938</u>	<u>147</u>	<u>1,213,819</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>358,682</u>	<u>12</u>	<u>502,413</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>54</u>	<u>5,604,583</u>	<u>43</u>	<u>7,072,349</u>
ACCOMMODATIONS	721	8	947,654	11	1,681,669
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	46	4,656,929	32	5,390,680
<u>OTHER SERVICES</u>	<u>81</u>	<u>131</u>	<u>2,514,972</u>	<u>91</u>	<u>1,111,142</u>
REPAIR & MAINTENANCE	811	95	2,169,053	54	671,036
PERSONAL SERVICE	812	32	320,726	28	311,552
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	25,193	9	128,554
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>12,017</u>	<u>3</u>	<u>11,868</u>
TOTAL ALL INDUSTRIES		2,753	\$64,779,697	2,501	\$66,773,032

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	2,741	\$388,934,769	2,131	\$155,138,308
MOTOR VEHICLES & PARTS	441	189	87,163,892	134	34,966,767
NEW & USED AUTO DEALERS	4411	60	68,043,660	30	24,078,425
RV, BOAT, MOTORCYCLE DEALERS	4412	37	7,905,690	32	4,520,706
AUTOMOTIVE PARTS & TIRE	4413	92	11,214,542	72	6,367,636
FURNITURE & HOME FURNISHING	442	108	13,114,360	81	4,924,100
ELECTRONICS & APPLIANCE STORES	443	261	17,877,404	179	4,357,362
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	143	35,159,430	134	20,917,296
BUILDING MATERIALS	4441	104	32,409,828	105	19,936,062
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	2,749,602	29	981,234
FOOD & BEVERAGE STORES	445	97	21,263,570	85	15,119,086
GROCERY & CONVENIENCE STORES	4451	36	18,549,266	32	13,414,700
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	2,714,304	53	1,704,386
DRUG/HEALTH STORES	446	197	11,119,021	138	3,492,310
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	39	14,172,951	34	6,685,959
APPAREL & ACCESSORIES	448	216	30,704,045	168	6,322,224
CLOTHING & SHOE STORES	4481, 4482	179	27,717,676	144	5,653,804
JEWELRY & LUGGAGE STORES	4483	37	2,986,369	24	668,420
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	211	15,772,562	164	6,658,350
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	13,335,042	115	5,572,544
BOOK STORES & NEWS DEALERS	4512	62	2,437,520	49	1,085,806
GENERAL MERCHANDISE STORES	452	29	103,302,837	24	30,860,366
DEPARTMENT STORES	4521	9	31,261,058	6	7,802,035
GENERAL MERCHANDISE STORES	4529	20	72,041,779	18	23,058,331
E-COMMERCE & MAIL ORDER	4541	249	6,929,419	207	2,962,561
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,002	32,355,278	783	17,871,927
AGRICULTURE, FORESTRY, FISHING	11	22	4,139,251	26	1,297,256
MINING	21	9	142,512	7	699,666
UTILITIES	22	12	712,109	12	1,395,850
CONSTRUCTION	23	1,331	102,979,362	957	55,171,254
CONSTRUCTION OF BUILDINGS	236	331	50,792,731	268	22,074,904
HEAVY CONSTRUCTION & HIGHWAYS	237	61	6,212,765	60	9,449,388
SPECIAL TRADE CONTRACTORS	238	939	45,973,866	629	23,646,962
MANUFACTURING	31-33	618	14,765,117	452	10,626,592
WHOLESALE TRADE	42	1,731	50,358,803	1,345	28,761,190
DURABLE GOODS	423	1,220	38,083,913	948	20,506,949
NONDURABLE GOODS	424	497	12,122,036	383	8,052,998
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	152,854	14	201,243
TRANSPORTATION & WAREHOUSING	48-49	49	755,116	28	1,414,877
INFORMATION	51	383	27,389,006	317	12,331,633
FINANCE, INSURANCE	52	107	4,617,347	80	1,600,553
REAL ESTATE, RENTAL/LEASING	53	313	14,398,250	240	10,499,199
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	491	17,838,585	361	6,645,112
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	676	17,835,772	475	7,395,719
ARTS, ENTERTAINMENT & RECREATION	71	89	7,888,689	74	5,554,292
ACCOMMODATIONS & FOOD SERVICES	72	374	80,567,232	386	66,531,913
ACCOMMODATIONS	721	40	12,772,720	152	32,558,813
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	334	67,794,512	234	33,973,100
OTHER SERVICES	81	484	20,776,793	337	9,353,582
REPAIR & MAINTENANCE	811	316	16,467,618	228	7,159,285
PERSONAL SERVICE	812	139	3,663,540	78	1,479,153
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	645,635	31	715,144
PUBLIC ADMINISTRATION, OTHER	92.00	10	49,274	9	60,279
TOTAL ALL INDUSTRIES		9,440	\$754,147,987	7,237	\$374,477,275

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	1,936	\$125,803,728	3,636	\$540,427,954
MOTOR VEHICLES & PARTS	441	123	23,493,374	210	105,101,862
NEW & USED AUTO DEALERS	4411	31	17,232,214	52	81,438,101
RV, BOAT, MOTORCYCLE DEALERS	4412	31	1,376,212	43	4,657,827
AUTOMOTIVE PARTS & TIRE	4413	61	4,884,948	115	19,005,934
FURNITURE & HOME FURNISHING	442	78	3,205,145	152	16,566,755
ELECTRONICS & APPLIANCE STORES	443	158	4,733,074	331	14,967,942
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	16,433,562	233	60,370,984
BUILDING MATERIALS	4441	88	14,315,512	171	54,458,557
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	2,118,050	62	5,912,427
FOOD & BEVERAGE STORES	445	66	13,183,557	191	46,183,588
GROCERY & CONVENIENCE STORES	4451	25	12,516,878	80	42,867,620
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	666,679	111	3,315,968
DRUG/HEALTH STORES	446	111	3,784,175	210	15,404,810
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	7,078,292	102	21,745,205
APPAREL & ACCESSORIES	448	144	2,108,093	244	30,252,666
CLOTHING & SHOE STORES	4481, 4482	122	1,862,082	202	27,938,424
JEWELRY & LUGGAGE STORES	4483	22	246,011	42	2,314,242
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	165	3,523,260	252	14,744,172
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	112	3,039,539	183	12,458,374
BOOK STORES & NEWS DEALERS	4512	53	483,721	69	2,285,798
GENERAL MERCHANDISE STORES	452	24	34,640,744	35	142,259,467
DEPARTMENT STORES	4521	5	2,456,658	8	33,175,627
GENERAL MERCHANDISE STORES	4529	19	32,184,086	27	109,083,840
E-COMMERCE & MAIL ORDER	4541	211	2,691,132	332	13,389,704
MISCELLANEOUS RETAILERS	453, 4542, 4543	713	10,929,320	1,344	59,440,799
AGRICULTURE, FORESTRY, FISHING	11	26	1,215,749	30	4,799,192
MINING	21	8	230,176	9	399,688
UTILITIES	22	9	35,829	12	1,160,815
CONSTRUCTION	23	737	30,020,153	2,482	185,577,383
CONSTRUCTION OF BUILDINGS	236	214	11,398,170	677	75,744,416
HEAVY CONSTRUCTION & HIGHWAYS	237	40	4,724,958	90	27,240,152
SPECIAL TRADE CONTRACTORS	238	483	13,897,025	1,715	82,592,815
MANUFACTURING	31-33	388	3,543,119	830	16,167,740
WHOLESALE TRADE	42	1,175	16,745,518	2,101	76,113,874
DURABLE GOODS	423	821	12,825,759	1,463	61,022,071
NONDURABLE GOODS	424	342	3,762,438	617	14,907,284
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	157,321	21	184,519
TRANSPORTATION & WAREHOUSING	48-49	39	842,960	90	3,705,988
INFORMATION	51	275	10,367,860	491	74,145,852
FINANCE, INSURANCE	52	72	953,389	129	8,415,335
REAL ESTATE, RENTAL/LEASING	53	169	3,362,094	364	28,568,140
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	277	2,895,683	687	15,627,765
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	438	4,463,962	1,163	35,745,980
ARTS, ENTERTAINMENT & RECREATION	71	53	2,043,888	127	13,484,337
ACCOMMODATIONS & FOOD SERVICES	72	288	40,426,026	642	133,874,817
ACCOMMODATIONS	721	103	13,896,360	45	16,515,214
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	185	26,529,666	597	117,359,603
OTHER SERVICES	81	339	9,696,309	905	40,164,830
REPAIR & MAINTENANCE	811	230	8,449,481	595	32,319,547
PERSONAL SERVICE	812	81	992,076	269	7,244,285
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	254,752	41	600,998
PUBLIC ADMINISTRATION, OTHER	92.00	9	33,231	14	263,742
TOTAL ALL INDUSTRIES		6,238	\$252,679,674	13,712	\$1,178,643,432

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	461	\$3,657,907	2,039	\$167,099,646
MOTOR VEHICLES & PARTS	441	14	245,556	132	49,570,747
NEW & USED AUTO DEALERS	4411	D	D	33	38,720,337
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	21	3,022,913
AUTOMOTIVE PARTS & TIRE	4413	10	153,796	78	7,827,497
FURNITURE & HOME FURNISHING	442	17	122,744	71	3,326,002
ELECTRONICS & APPLIANCE STORES	443	36	145,784	165	4,643,923
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	22	884,993	157	19,691,984
BUILDING MATERIALS	4441	18	545,004	115	16,981,526
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	339,989	42	2,710,458
FOOD & BEVERAGE STORES	445	11	711,359	72	12,952,879
GROCERY & CONVENIENCE STORES	4451	4	706,613	31	12,129,647
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	4,746	41	823,232
DRUG/HEALTH STORES	446	23	64,624	132	4,145,888
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	159,582	49	13,592,235
APPAREL & ACCESSORIES	448	46	27,748	131	2,840,182
CLOTHING & SHOE STORES	4481, 4482	42	26,983	116	1,916,163
JEWELRY & LUGGAGE STORES	4483	4	765	15	924,019
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	90,491	152	3,044,035
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	32	56,601	107	2,822,027
BOOK STORES & NEWS DEALERS	4512	17	33,890	45	222,008
GENERAL MERCHANDISE STORES	452	7	29,627	25	37,360,272
DEPARTMENT STORES	4521	4	15,296	8	10,863,012
GENERAL MERCHANDISE STORES	4529	3	14,331	17	26,497,260
E-COMMERCE & MAIL ORDER	4541	87	151,992	225	2,544,372
MISCELLANEOUS RETAILERS	453, 4542, 4543	145	1,023,407	728	13,387,127
AGRICULTURE, FORESTRY, FISHING	11	3	17,861	20	204,642
MINING	21	D	D	7	285,248
UTILITIES	22	D	D	12	79,193
CONSTRUCTION	23	149	3,552,674	1,008	44,918,231
CONSTRUCTION OF BUILDINGS	236	31	1,143,189	207	15,003,885
HEAVY CONSTRUCTION & HIGHWAYS	237	13	1,275,797	63	7,675,567
SPECIAL TRADE CONTRACTORS	238	105	1,133,688	738	22,238,779
MANUFACTURING	31-33	46	216,227	393	5,596,293
WHOLESALE TRADE	42	262	2,897,574	1,328	22,115,957
DURABLE GOODS	423	175	1,982,932	949	17,391,332
NONDURABLE GOODS	424	84	912,462	366	4,684,949
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,180	13	39,676
TRANSPORTATION & WAREHOUSING	48-49	3	37,575	53	1,300,978
INFORMATION	51	92	505,058	306	15,244,369
FINANCE, INSURANCE	52	22	46,462	75	1,282,292
REAL ESTATE, RENTAL/LEASING	53	47	509,943	247	6,818,397
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	64	321,773	324	4,677,738
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	75	273,640	479	5,726,905
ARTS, ENTERTAINMENT & RECREATION	71	4	121,091	47	2,410,538
ACCOMMODATIONS & FOOD SERVICES	72	26	947,745	238	36,702,664
ACCOMMODATIONS	721	6	256,569	33	5,176,066
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	20	691,176	205	31,526,598
OTHER SERVICES	81	35	627,406	367	10,808,305
REPAIR & MAINTENANCE	811	17	538,627	267	8,918,524
PERSONAL SERVICE	812	16	49,115	80	1,439,214
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	20	450,567
PUBLIC ADMINISTRATION, OTHER	92.00	4	17,855	13	280,075
TOTAL ALL INDUSTRIES		1,297	\$13,801,527	6,956	\$325,551,471

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	1,141	\$77,534,005	599	\$5,565,434
MOTOR VEHICLES & PARTS	441	62	16,025,940	28	772,603
NEW & USED AUTO DEALERS	4411	11	12,221,826	4	196,672
RV, BOAT, MOTORCYCLE DEALERS	4412	14	1,272,154	8	27,945
AUTOMOTIVE PARTS & TIRE	4413	37	2,531,960	16	547,986
FURNITURE & HOME FURNISHING	442	41	2,401,232	15	102,008
ELECTRONICS & APPLIANCE STORES	443	95	4,270,789	43	167,171
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	4,811,964	43	1,015,807
BUILDING MATERIALS	4441	66	3,236,397	32	820,835
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,575,567	11	194,972
FOOD & BEVERAGE STORES	445	29	4,195,186	11	734,234
GROCERY & CONVENIENCE STORES	4451	11	3,667,258	5	714,654
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	527,928	6	19,580
DRUG/HEALTH STORES	446	70	1,279,881	45	100,018
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,362,001	9	1,182,688
APPAREL & ACCESSORIES	448	103	2,819,164	57	79,216
CLOTHING & SHOE STORES	4481, 4482	92	2,276,255	53	78,143
JEWELRY & LUGGAGE STORES	4483	11	542,909	4	1,073
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	91	1,491,030	54	59,700
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	1,467,794	37	54,875
BOOK STORES & NEWS DEALERS	4512	31	23,236	17	4,825
GENERAL MERCHANDISE STORES	452	18	31,216,671	10	63,948
DEPARTMENT STORES	4521	6	7,326,848	4	21,790
GENERAL MERCHANDISE STORES	4529	12	23,889,823	6	42,158
E-COMMERCE & MAIL ORDER	4541	162	1,272,031	90	303,407
MISCELLANEOUS RETAILERS	453, 4542, 4543	374	5,388,116	194	984,634
AGRICULTURE, FORESTRY, FISHING	11	13	42,252	4	87,262
MINING	21	D	D	D	D
UTILITIES	22	6	268,902	D	D
CONSTRUCTION	23	505	23,892,702	123	7,774,184
CONSTRUCTION OF BUILDINGS	236	117	10,101,568	26	2,176,958
HEAVY CONSTRUCTION & HIGHWAYS	237	39	4,270,132	9	3,138,928
SPECIAL TRADE CONTRACTORS	238	349	9,521,002	88	2,458,298
MANUFACTURING	31-33	191	4,269,335	73	425,869
WHOLESALE TRADE	42	668	14,059,072	282	1,188,711
DURABLE GOODS	423	462	11,899,814	194	881,281
NONDURABLE GOODS	424	199	2,148,768	84	298,487
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	10,490	4	8,943
TRANSPORTATION & WAREHOUSING	48-49	18	833,558	D	D
INFORMATION	51	193	5,963,972	102	906,126
FINANCE, INSURANCE	52	46	375,883	22	22,509
REAL ESTATE, RENTAL/LEASING	53	113	1,788,193	44	325,766
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	166	3,052,387	62	266,911
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	282	2,034,612	68	221,014
ARTS, ENTERTAINMENT & RECREATION	71	19	2,084,423	5	77,957
ACCOMMODATIONS & FOOD SERVICES	72	77	8,783,686	32	1,840,810
ACCOMMODATIONS	721	9	1,019,886	15	1,030,302
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	68	7,763,800	17	810,508
OTHER SERVICES	81	130	2,553,575	41	374,517
REPAIR & MAINTENANCE	811	87	1,930,339	22	322,889
PERSONAL SERVICE	812	36	599,908	13	35,635
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	23,328	6	15,993
PUBLIC ADMINISTRATION, OTHER	92.00	5	60,901	3	4,313
TOTAL ALL INDUSTRIES		3,575	\$147,603,181	1,465	\$19,093,343

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,663</u>	<u>\$123,835,194</u>	<u>288</u>	<u>\$2,183,017</u>
MOTOR VEHICLES & PARTS	441	133	55,583,121	12	146,619
NEW & USED AUTO DEALERS	4411	35	37,253,556	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	27	10,656,226	3	22,369
AUTOMOTIVE PARTS & TIRE	4413	71	7,673,339	7	101,890
FURNITURE & HOME FURNISHING	442	58	2,482,701	10	99,492
ELECTRONICS & APPLIANCE STORES	443	144	2,586,089	18	35,524
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	12,211,412	22	956,290
BUILDING MATERIALS	4441	78	10,893,444	18	515,142
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	1,317,968	4	441,148
FOOD & BEVERAGE STORES	445	57	7,611,740	3	325,799
GROCERY & CONVENIENCE STORES	4451	29	7,220,571	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	391,169	D	D
DRUG/HEALTH STORES	446	104	3,566,972	17	70,676
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	7,266,806	D	D
APPAREL & ACCESSORIES	448	136	1,320,766	24	12,958
CLOTHING & SHOE STORES	4481, 4482	122	1,210,381	22	11,699
JEWELRY & LUGGAGE STORES	4483	14	110,385	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	121	1,409,421	21	13,416
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	507,575	12	11,732
BOOK STORES & NEWS DEALERS	4512	37	901,846	9	1,684
GENERAL MERCHANDISE STORES	452	25	15,904,088	4	13,457
DEPARTMENT STORES	4521	4	214,196	3	4,409
GENERAL MERCHANDISE STORES	4529	21	15,689,892	D	D
E-COMMERCE & MAIL ORDER	4541	195	1,611,706	66	60,070
MISCELLANEOUS RETAILERS	453, 4542, 4543	561	12,280,372	89	198,620
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>1,223,759</u>	<u>4</u>	<u>20,725</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>317,126</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>73,737</u>	<u>3</u>	<u>28,146</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>818</u>	<u>45,778,910</u>	<u>97</u>	<u>5,877,792</u>
CONSTRUCTION OF BUILDINGS	236	180	19,685,937	18	1,696,299
HEAVY CONSTRUCTION & HIGHWAYS	237	47	4,300,949	11	2,046,863
SPECIAL TRADE CONTRACTORS	238	591	21,792,024	68	2,134,630
<u>MANUFACTURING</u>	<u>31-33</u>	<u>295</u>	<u>4,223,708</u>	<u>31</u>	<u>118,750</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,070</u>	<u>34,375,210</u>	<u>163</u>	<u>4,000,212</u>
DURABLE GOODS	423	748	27,082,080	114	3,799,721
NONDURABLE GOODS	424	310	7,217,978	47	197,882
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	75,152	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>3,288,728</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>271</u>	<u>9,978,221</u>	<u>67</u>	<u>310,716</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>1,500,702</u>	<u>12</u>	<u>12,682</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>198</u>	<u>9,763,361</u>	<u>32</u>	<u>192,420</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>246</u>	<u>3,276,102</u>	<u>38</u>	<u>74,277</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>415</u>	<u>5,214,190</u>	<u>41</u>	<u>37,779</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>858,148</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>132</u>	<u>20,252,974</u>	<u>6</u>	<u>106,305</u>
ACCOMMODATIONS	721	17	3,969,879	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	16,283,095	5	88,074
<u>OTHER SERVICES</u>	<u>81</u>	<u>255</u>	<u>7,173,129</u>	<u>16</u>	<u>171,456</u>
REPAIR & MAINTENANCE	811	195	5,523,357	10	150,724
PERSONAL SERVICE	812	49	1,577,686	6	20,732
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	72,086	0	0
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>578,891</u>	<u>3</u>	<u>4,420</u>
TOTAL ALL INDUSTRIES		5,551	\$271,712,090	803	\$13,157,735

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	1,945	\$153,739,393	1,788	\$97,831,760
MOTOR VEHICLES & PARTS	441	140	28,433,331	102	20,436,378
NEW & USED AUTO DEALERS	4411	38	18,455,579	29	15,046,117
RV, BOAT, MOTORCYCLE DEALERS	4412	24	1,917,330	20	331,959
AUTOMOTIVE PARTS & TIRE	4413	78	8,060,422	53	5,058,302
FURNITURE & HOME FURNISHING	442	67	2,468,960	68	1,770,719
ELECTRONICS & APPLIANCE STORES	443	155	16,241,481	138	2,344,897
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	22,274,650	129	15,458,637
BUILDING MATERIALS	4441	103	16,898,788	96	14,218,032
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	5,375,862	33	1,240,605
FOOD & BEVERAGE STORES	445	73	12,192,235	82	11,727,468
GROCERY & CONVENIENCE STORES	4451	36	11,722,548	46	11,084,866
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	469,687	36	642,602
DRUG/HEALTH STORES	446	126	2,524,590	115	2,730,715
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	11,785,406	36	10,483,173
APPAREL & ACCESSORIES	448	139	2,901,142	129	1,767,267
CLOTHING & SHOE STORES	4481, 4482	125	2,536,411	112	1,453,206
JEWELRY & LUGGAGE STORES	4483	14	364,731	17	314,061
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	139	3,005,762	136	2,065,738
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	92	2,315,896	95	1,658,837
BOOK STORES & NEWS DEALERS	4512	47	689,866	41	406,901
GENERAL MERCHANDISE STORES	452	24	24,135,260	25	17,462,515
DEPARTMENT STORES	4521	5	1,050,940	5	3,934,766
GENERAL MERCHANDISE STORES	4529	19	23,084,320	20	13,527,749
E-COMMERCE & MAIL ORDER	4541	205	2,674,463	188	1,829,962
MISCELLANEOUS RETAILERS	453, 4542, 4543	702	25,102,113	640	9,754,291
AGRICULTURE, FORESTRY, FISHING	11	22	2,373,655	29	706,467
MINING	21	8	166,320	10	1,145,726
UTILITIES	22	9	1,941,315	9	134,640
CONSTRUCTION	23	843	62,172,868	747	31,785,267
CONSTRUCTION OF BUILDINGS	236	194	24,897,599	203	16,286,080
HEAVY CONSTRUCTION & HIGHWAYS	237	51	7,442,407	43	2,547,575
SPECIAL TRADE CONTRACTORS	238	598	29,832,862	501	12,951,612
MANUFACTURING	31-33	398	10,148,370	353	5,804,680
WHOLESALE TRADE	42	1,279	64,550,561	1,092	16,285,756
DURABLE GOODS	423	893	54,593,911	769	11,924,126
NONDURABLE GOODS	424	371	9,750,498	313	4,317,683
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	206,152	10	43,947
TRANSPORTATION & WAREHOUSING	48-49	41	1,549,232	33	3,647,620
INFORMATION	51	295	12,933,235	263	9,874,533
FINANCE, INSURANCE	52	90	1,954,104	72	903,273
REAL ESTATE, RENTAL/LEASING	53	216	14,991,434	199	5,006,882
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	283	5,176,251	262	2,621,142
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	405	6,723,767	366	3,252,873
ARTS, ENTERTAINMENT & RECREATION	71	51	4,026,697	55	2,459,595
ACCOMMODATIONS & FOOD SERVICES	72	243	35,066,941	320	38,116,107
ACCOMMODATIONS	721	55	9,612,342	110	15,589,516
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	188	25,454,599	210	22,526,591
OTHER SERVICES	81	338	12,158,661	254	5,184,600
REPAIR & MAINTENANCE	811	238	10,380,978	174	3,919,694
PERSONAL SERVICE	812	77	1,421,276	60	927,285
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	356,407	20	337,621
PUBLIC ADMINISTRATION, OTHER	92.00	13	30,981	10	21,495
TOTAL ALL INDUSTRIES		6,479	\$389,703,785	5,862	\$224,782,416

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	2,033	\$76,365,477	1,427	\$32,863,020
MOTOR VEHICLES & PARTS	441	108	7,716,872	74	2,706,181
NEW & USED AUTO DEALERS	4411	17	3,606,501	12	206,220
RV, BOAT, MOTORCYCLE DEALERS	4412	34	892,505	26	1,179,519
AUTOMOTIVE PARTS & TIRE	4413	57	3,217,866	36	1,320,442
FURNITURE & HOME FURNISHING	442	108	3,404,424	67	1,119,000
ELECTRONICS & APPLIANCE STORES	443	153	3,841,990	98	1,084,540
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	141	15,736,933	108	5,959,921
BUILDING MATERIALS	4441	114	14,837,271	80	5,518,822
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	899,662	28	441,099
FOOD & BEVERAGE STORES	445	55	8,866,167	40	3,865,563
GROCERY & CONVENIENCE STORES	4451	13	7,879,048	8	3,579,059
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	987,119	32	286,504
DRUG/HEALTH STORES	446	124	2,612,831	92	1,176,914
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	4,246,569	15	2,989,909
APPAREL & ACCESSORIES	448	147	1,961,922	117	1,190,078
CLOTHING & SHOE STORES	4481, 4482	122	1,608,933	101	1,019,289
JEWELRY & LUGGAGE STORES	4483	25	352,989	16	170,789
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	157	1,477,317	115	1,151,294
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	1,275,936	80	851,237
BOOK STORES & NEWS DEALERS	4512	52	201,381	35	300,057
GENERAL MERCHANDISE STORES	452	23	12,565,779	18	2,872,764
DEPARTMENT STORES	4521	5	547,199	4	168,048
GENERAL MERCHANDISE STORES	4529	18	12,018,580	14	2,704,716
E-COMMERCE & MAIL ORDER	4541	235	3,602,287	171	1,638,559
MISCELLANEOUS RETAILERS	453, 4542, 4543	765	10,332,386	512	7,108,297
AGRICULTURE, FORESTRY, FISHING	11	21	343,559	11	134,938
MINING	21	6	350,725	5	191,745
UTILITIES	22	15	500,462	6	25,242
CONSTRUCTION	23	1,244	31,917,517	606	17,883,912
CONSTRUCTION OF BUILDINGS	236	357	17,070,572	169	7,883,974
HEAVY CONSTRUCTION & HIGHWAYS	237	51	1,898,476	31	1,259,299
SPECIAL TRADE CONTRACTORS	238	836	12,948,469	406	8,740,639
MANUFACTURING	31-33	398	3,909,426	262	5,000,636
WHOLESALE TRADE	42	1,065	11,489,444	793	5,686,621
DURABLE GOODS	423	721	5,314,731	532	3,867,512
NONDURABLE GOODS	424	333	6,085,358	255	1,807,749
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	89,355	6	11,360
TRANSPORTATION & WAREHOUSING	48-49	18	372,805	21	440,005
INFORMATION	51	280	10,842,805	216	4,477,886
FINANCE, INSURANCE	52	61	1,019,710	57	432,349
REAL ESTATE, RENTAL/LEASING	53	199	3,703,361	123	1,433,634
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	290	3,415,889	184	1,264,850
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	532	8,304,805	315	2,594,854
ARTS, ENTERTAINMENT & RECREATION	71	73	3,950,453	27	2,287,137
ACCOMMODATIONS & FOOD SERVICES	72	237	24,977,275	158	17,748,301
ACCOMMODATIONS	721	77	5,470,723	48	5,352,098
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	160	19,506,552	110	12,396,203
OTHER SERVICES	81	285	5,558,394	193	3,768,515
REPAIR & MAINTENANCE	811	199	4,002,691	125	3,245,477
PERSONAL SERVICE	812	70	1,100,778	54	331,935
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	454,925	14	191,103
PUBLIC ADMINISTRATION, OTHER	92.00	9	50,197	10	40,120
TOTAL ALL INDUSTRIES		6,766	\$187,072,304	4,414	\$96,273,765

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,700</u>	<u>\$4,556,525,442</u>	<u>3,319</u>	<u>433,039,765</u>
MOTOR VEHICLES & PARTS	441	742	954,075,909	202	101,200,249
NEW & USED AUTO DEALERS	4411	314	796,562,784	54	78,421,908
RV, BOAT, MOTORCYCLE DEALERS	4412	149	66,884,951	49	9,916,830
AUTOMOTIVE PARTS & TIRE	4413	279	90,628,174	99	12,861,511
FURNITURE & HOME FURNISHING	442	566	230,199,934	173	12,951,664
ELECTRONICS & APPLIANCE STORES	443	920	391,105,909	284	16,892,619
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	691	361,453,904	234	57,656,180
BUILDING MATERIALS	4441	514	341,914,863	165	51,587,193
LAWN & GARDEN SUPPLIES & EQUIP.	4442	177	19,539,041	69	6,068,987
FOOD & BEVERAGE STORES	445	1,095	297,453,953	135	32,976,208
GROCERY & CONVENIENCE STORES	4451	668	265,565,384	63	31,816,506
OTHER FOOD & BEVERAGE STORES	4452, 4453	427	31,888,569	72	1,159,702
DRUG/HEALTH STORES	446	605	150,687,720	207	10,950,791
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	348	92,832,017	61	13,656,769
APPAREL & ACCESSORIES	448	957	476,795,700	263	21,782,231
CLOTHING & SHOE STORES	4481, 4482	724	432,219,288	213	19,058,398
JEWELRY & LUGGAGE STORES	4483	233	44,576,412	50	2,723,833
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	740	199,588,726	245	17,233,833
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	551	164,503,993	173	13,726,644
BOOK STORES & NEWS DEALERS	4512	189	35,084,733	72	3,507,189
GENERAL MERCHANDISE STORES	452	92	745,972,037	33	101,035,916
DEPARTMENT STORES	4521	13	259,990,096	8	24,451,618
GENERAL MERCHANDISE STORES	4529	79	485,981,941	25	76,584,298
E-COMMERCE & MAIL ORDER	4541	586	148,659,362	302	10,851,415
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,358	507,700,271	1,180	35,851,890
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>118</u>	<u>6,799,338</u>	<u>30</u>	<u>694,200</u>
<u>MINING</u>	<u>21</u>	<u>26</u>	<u>3,716,577</u>	<u>7</u>	<u>465,174</u>
<u>UTILITIES</u>	<u>22</u>	<u>43</u>	<u>5,894,434</u>	<u>9</u>	<u>129,104</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>12,005</u>	<u>2,023,898,544</u>	<u>2,296</u>	<u>108,930,519</u>
CONSTRUCTION OF BUILDINGS	236	4,459	1,207,746,437	702	54,784,450
HEAVY CONSTRUCTION & HIGHWAYS	237	320	176,476,466	71	7,897,668
SPECIAL TRADE CONTRACTORS	238	7,226	639,675,641	1,523	46,248,401
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,768</u>	<u>206,761,041</u>	<u>730</u>	<u>12,365,097</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,507</u>	<u>799,716,798</u>	<u>1,784</u>	<u>42,435,081</u>
DURABLE GOODS	423	3,068	659,246,140	1,208	30,559,548
NONDURABLE GOODS	424	1,372	136,696,841	556	11,788,299
ELECTRONIC MARKETS, AGENTS & BROKERS	425	67	3,773,817	20	87,234
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>417</u>	<u>63,105,716</u>	<u>63</u>	<u>1,657,280</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,042</u>	<u>481,303,385</u>	<u>446</u>	<u>39,394,560</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>238</u>	<u>83,022,130</u>	<u>108</u>	<u>5,081,522</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,134</u>	<u>350,806,564</u>	<u>330</u>	<u>14,957,243</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,197</u>	<u>296,303,335</u>	<u>631</u>	<u>9,485,919</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>5,183</u>	<u>345,045,158</u>	<u>1,021</u>	<u>22,453,981</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>911</u>	<u>136,819,585</u>	<u>118</u>	<u>9,080,223</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,228</u>	<u>1,571,919,849</u>	<u>530</u>	<u>87,820,357</u>
ACCOMMODATIONS	721	361	414,949,330	55	8,665,368
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,867	1,156,970,519	475	79,154,989
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,297</u>	<u>360,948,156</u>	<u>713</u>	<u>25,834,641</u>
REPAIR & MAINTENANCE	811	2,566	218,181,195	480	19,477,009
PERSONAL SERVICE	812	1,556	136,155,024	188	5,418,180
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	175	6,611,937	45	939,452
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>37</u>	<u>3,886,177</u>	<u>16</u>	<u>1,391,785</u>
TOTAL ALL INDUSTRIES		52,851	\$11,296,472,229	12,151	815,216,451

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,514</u>	<u>\$63,166,785</u>	<u>986</u>	<u>\$15,267,392</u>
MOTOR VEHICLES & PARTS	441	89	12,794,325	57	1,719,327
NEW & USED AUTO DEALERS	4411	16	6,371,643	10	90,020
RV, BOAT, MOTORCYCLE DEALERS	4412	24	3,044,232	10	66,456
AUTOMOTIVE PARTS & TIRE	4413	49	3,378,450	37	1,562,851
FURNITURE & HOME FURNISHING	442	68	2,319,555	28	147,593
ELECTRONICS & APPLIANCE STORES	443	125	1,703,562	78	464,263
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	8,408,909	70	3,077,078
BUILDING MATERIALS	4441	100	5,528,050	55	2,733,485
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	2,880,859	15	343,593
FOOD & BEVERAGE STORES	445	42	8,584,754	24	2,438,865
GROCERY & CONVENIENCE STORES	4451	13	6,524,572	10	2,300,170
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	2,060,182	14	138,695
DRUG/HEALTH STORES	446	78	815,831	62	623,099
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	5,515,410	13	3,255,522
APPAREL & ACCESSORIES	448	127	1,274,904	80	122,421
CLOTHING & SHOE STORES	4481, 4482	109	949,287	74	119,314
JEWELRY & LUGGAGE STORES	4483	18	325,617	6	3,107
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	1,450,753	88	195,618
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	1,417,376	58	158,371
BOOK STORES & NEWS DEALERS	4512	40	33,377	30	37,247
GENERAL MERCHANDISE STORES	452	20	10,393,949	12	380,535
DEPARTMENT STORES	4521	4	111,346	5	53,153
GENERAL MERCHANDISE STORES	4529	16	10,282,603	7	327,382
E-COMMERCE & MAIL ORDER	4541	178	1,540,687	138	716,536
MISCELLANEOUS RETAILERS	453, 4542, 4543	514	8,364,146	336	2,126,535
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>1,179,258</u>	<u>23</u>	<u>1,453,069</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>108,951</u>	<u>6</u>	<u>29,797</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>58,744</u>	<u>5</u>	<u>19,464</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>761</u>	<u>41,364,068</u>	<u>355</u>	<u>17,186,568</u>
CONSTRUCTION OF BUILDINGS	236	196	16,749,388	96	5,115,835
HEAVY CONSTRUCTION & HIGHWAYS	237	45	9,161,477	25	7,294,454
SPECIAL TRADE CONTRACTORS	238	520	15,453,203	234	4,776,279
<u>MANUFACTURING</u>	<u>31-33</u>	<u>314</u>	<u>5,611,716</u>	<u>170</u>	<u>3,288,322</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>951</u>	<u>13,837,002</u>	<u>642</u>	<u>7,387,295</u>
DURABLE GOODS	423	648	10,467,415	461	5,860,611
NONDURABLE GOODS	424	293	3,323,036	176	1,511,702
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	46,551	5	14,982
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>605,917</u>	<u>16</u>	<u>1,347,279</u>
<u>INFORMATION</u>	<u>51</u>	<u>248</u>	<u>6,203,379</u>	<u>165</u>	<u>2,831,409</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>1,433,826</u>	<u>36</u>	<u>349,147</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>196</u>	<u>11,561,757</u>	<u>104</u>	<u>1,499,667</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>230</u>	<u>2,026,639</u>	<u>125</u>	<u>668,106</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>312</u>	<u>6,843,718</u>	<u>154</u>	<u>1,398,879</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>49</u>	<u>2,032,862</u>	<u>23</u>	<u>1,105,010</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>184</u>	<u>25,872,862</u>	<u>69</u>	<u>4,222,419</u>
ACCOMMODATIONS	721	38	6,189,547	17	1,059,416
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	146	19,683,315	52	3,163,003
<u>OTHER SERVICES</u>	<u>81</u>	<u>199</u>	<u>4,604,486</u>	<u>111</u>	<u>1,901,270</u>
REPAIR & MAINTENANCE	811	137	3,837,717	77	1,192,882
PERSONAL SERVICE	812	50	606,349	26	627,782
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	160,420	8	80,606
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>39,054</u>	<u>7</u>	<u>33,743</u>
TOTAL ALL INDUSTRIES		5,098	\$186,551,024	2,997	\$59,988,836

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,981</u>	<u>\$132,275,405</u>	<u>779</u>	<u>\$9,349,767</u>
MOTOR VEHICLES & PARTS	441	136	30,699,088	50	1,685,462
NEW & USED AUTO DEALERS	4411	34	19,891,785	10	571,063
RV, BOAT, MOTORCYCLE DEALERS	4412	22	4,813,053	9	288,121
AUTOMOTIVE PARTS & TIRE	4413	80	5,994,250	31	826,278
FURNITURE & HOME FURNISHING	442	76	2,645,912	33	264,395
ELECTRONICS & APPLIANCE STORES	443	176	2,729,121	62	362,594
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	153	17,460,336	57	2,826,913
BUILDING MATERIALS	4441	117	14,174,543	45	1,725,700
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	3,285,793	12	1,101,213
FOOD & BEVERAGE STORES	445	79	11,044,106	12	1,411,068
GROCERY & CONVENIENCE STORES	4451	43	10,613,496	7	1,383,514
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	430,610	5	27,554
DRUG/HEALTH STORES	446	122	3,546,198	57	348,025
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	10,483,147	12	431,684
APPAREL & ACCESSORIES	448	130	9,739,097	60	82,023
CLOTHING & SHOE STORES	4481, 4482	114	8,333,893	57	79,445
JEWELRY & LUGGAGE STORES	4483	16	1,405,204	3	2,578
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	150	5,520,417	65	176,707
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	107	5,405,823	42	148,131
BOOK STORES & NEWS DEALERS	4512	43	114,594	23	28,576
GENERAL MERCHANDISE STORES	452	23	22,531,084	10	98,425
DEPARTMENT STORES	4521	5	3,779,066	4	56,420
GENERAL MERCHANDISE STORES	4529	18	18,752,018	6	42,005
E-COMMERCE & MAIL ORDER	4541	191	2,372,833	111	338,026
MISCELLANEOUS RETAILERS	453, 4542, 4543	694	13,504,066	250	1,324,445
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>612,207</u>	<u>8</u>	<u>104,058</u>
<u>MINING</u>	<u>21</u>	<u>20</u>	<u>924,991</u>	<u>3</u>	<u>75,471</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>405,438</u>	<u>7</u>	<u>16,860</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>899</u>	<u>31,668,456</u>	<u>282</u>	<u>8,033,608</u>
CONSTRUCTION OF BUILDINGS	236	214	11,263,371	59	1,989,462
HEAVY CONSTRUCTION & HIGHWAYS	237	57	8,575,464	24	2,038,674
SPECIAL TRADE CONTRACTORS	238	628	11,829,621	199	4,005,472
<u>MANUFACTURING</u>	<u>31-33</u>	<u>384</u>	<u>5,451,927</u>	<u>118</u>	<u>756,418</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,224</u>	<u>18,621,564</u>	<u>439</u>	<u>4,863,745</u>
DURABLE GOODS	423	864	13,270,474	303	2,674,239
NONDURABLE GOODS	424	348	5,268,180	133	2,178,056
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	82,910	3	11,450
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>1,676,553</u>	<u>11</u>	<u>233,573</u>
<u>INFORMATION</u>	<u>51</u>	<u>298</u>	<u>12,108,164</u>	<u>126</u>	<u>1,500,650</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>694,038</u>	<u>32</u>	<u>228,574</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>207</u>	<u>4,886,612</u>	<u>77</u>	<u>971,363</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>289</u>	<u>3,430,811</u>	<u>88</u>	<u>249,824</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>412</u>	<u>7,703,809</u>	<u>136</u>	<u>457,948</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>51</u>	<u>2,596,872</u>	<u>8</u>	<u>164,100</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>252</u>	<u>28,160,130</u>	<u>45</u>	<u>1,950,109</u>
ACCOMMODATIONS	721	45	4,179,602	11	658,609
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	207	23,980,528	34	1,291,500
<u>OTHER SERVICES</u>	<u>81</u>	<u>319</u>	<u>7,846,842</u>	<u>83</u>	<u>2,916,674</u>
REPAIR & MAINTENANCE	811	227	6,588,603	61	2,780,344
PERSONAL SERVICE	812	71	1,117,448	19	130,246
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	140,791	3	6,084
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>20,770</u>	<u>7</u>	<u>2,251</u>
TOTAL ALL INDUSTRIES		6,514	\$259,084,589	2,249	\$31,874,993

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,620</u>	<u>\$55,116,083</u>	<u>1,454</u>	<u>\$69,133,606</u>
MOTOR VEHICLES & PARTS	441	91	8,175,391	101	10,293,325
NEW & USED AUTO DEALERS	4411	15	4,348,607	24	6,191,126
RV, BOAT, MOTORCYCLE DEALERS	4412	17	126,968	23	597,274
AUTOMOTIVE PARTS & TIRE	4413	59	3,699,816	54	3,504,925
FURNITURE & HOME FURNISHING	442	81	1,392,337	50	1,041,719
ELECTRONICS & APPLIANCE STORES	443	127	1,497,936	115	1,932,020
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	140	7,977,108	106	11,463,030
BUILDING MATERIALS	4441	108	6,464,096	75	10,342,086
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	1,513,012	31	1,120,944
FOOD & BEVERAGE STORES	445	49	5,807,850	55	8,450,563
GROCERY & CONVENIENCE STORES	4451	23	5,528,451	27	8,109,302
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	279,399	28	341,261
DRUG/HEALTH STORES	446	93	1,001,363	92	1,337,766
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,591,816	35	4,876,766
APPAREL & ACCESSORIES	448	113	477,950	110	1,953,357
CLOTHING & SHOE STORES	4481, 4482	100	389,727	100	1,876,463
JEWELRY & LUGGAGE STORES	4483	13	88,223	10	76,894
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	128	941,270	117	2,049,659
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	650,079	81	1,873,017
BOOK STORES & NEWS DEALERS	4512	44	291,191	36	176,642
GENERAL MERCHANDISE STORES	452	25	16,319,819	20	17,375,783
DEPARTMENT STORES	4521	4	217,699	5	988,239
GENERAL MERCHANDISE STORES	4529	21	16,102,120	15	16,387,544
E-COMMERCE & MAIL ORDER	4541	184	1,569,267	187	1,449,648
MISCELLANEOUS RETAILERS	453, 4542, 4543	563	5,363,976	466	6,909,970
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>184,469</u>	<u>22</u>	<u>228,855</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>147,459</u>	<u>3</u>	<u>13,753</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>57,963</u>	<u>9</u>	<u>493,502</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>972</u>	<u>29,449,248</u>	<u>511</u>	<u>18,874,645</u>
CONSTRUCTION OF BUILDINGS	236	237	12,634,803	150	8,399,894
HEAVY CONSTRUCTION & HIGHWAYS	237	42	2,345,263	33	1,517,998
SPECIAL TRADE CONTRACTORS	238	693	14,469,182	328	8,956,753
<u>MANUFACTURING</u>	<u>31-33</u>	<u>302</u>	<u>2,345,661</u>	<u>261</u>	<u>4,110,001</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>921</u>	<u>10,934,843</u>	<u>894</u>	<u>13,143,001</u>
DURABLE GOODS	423	644	8,859,603	627	9,516,978
NONDURABLE GOODS	424	271	2,053,408	256	3,575,454
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	21,832	11	50,569
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>18</u>	<u>374,741</u>	<u>21</u>	<u>723,947</u>
<u>INFORMATION</u>	<u>51</u>	<u>236</u>	<u>7,602,622</u>	<u>222</u>	<u>5,669,628</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>58</u>	<u>959,080</u>	<u>43</u>	<u>807,953</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>159</u>	<u>2,689,499</u>	<u>134</u>	<u>3,221,266</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>218</u>	<u>1,450,950</u>	<u>179</u>	<u>2,631,139</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>405</u>	<u>3,794,355</u>	<u>250</u>	<u>3,154,402</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>38</u>	<u>2,069,796</u>	<u>39</u>	<u>1,528,872</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>140</u>	<u>15,531,388</u>	<u>173</u>	<u>20,063,357</u>
ACCOMMODATIONS	721	19	4,462,326	66	9,453,070
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	121	11,069,062	107	10,610,287
<u>OTHER SERVICES</u>	<u>81</u>	<u>245</u>	<u>4,492,411</u>	<u>203</u>	<u>4,333,420</u>
REPAIR & MAINTENANCE	811	177	3,885,818	143	3,635,148
PERSONAL SERVICE	812	51	472,318	46	510,701
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	134,275	14	187,571
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>50,057</u>	<u>6</u>	<u>7,151</u>
TOTAL ALL INDUSTRIES		5,373	\$137,250,625	4,424	\$148,138,498

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,039</u>	<u>\$19,125,275</u>	<u>810</u>	<u>\$9,226,777</u>
MOTOR VEHICLES & PARTS	441	47	1,216,985	49	1,248,797
NEW & USED AUTO DEALERS	4411	8	381,385	9	758,508
RV, BOAT, MOTORCYCLE DEALERS	4412	8	11,429	13	76,481
AUTOMOTIVE PARTS & TIRE	4413	31	824,171	27	413,808
FURNITURE & HOME FURNISHING	442	42	1,226,216	32	202,502
ELECTRONICS & APPLIANCE STORES	443	76	565,708	73	688,309
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	4,005,642	59	780,307
BUILDING MATERIALS	4441	51	3,772,082	46	746,448
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	233,560	13	33,859
FOOD & BEVERAGE STORES	445	32	3,450,223	11	2,513,666
GROCERY & CONVENIENCE STORES	4451	15	3,139,154	5	2,436,179
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	311,069	6	77,487
DRUG/HEALTH STORES	446	76	528,210	51	76,408
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,376,382	10	732,856
APPAREL & ACCESSORIES	448	80	299,225	65	150,406
CLOTHING & SHOE STORES	4481, 4482	69	266,334	61	145,722
JEWELRY & LUGGAGE STORES	4483	11	32,891	4	4,684
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	84	459,646	66	129,778
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	404,445	46	114,477
BOOK STORES & NEWS DEALERS	4512	30	55,201	20	15,301
GENERAL MERCHANDISE STORES	452	9	1,472,460	13	106,627
DEPARTMENT STORES	4521	4	99,865	4	37,568
GENERAL MERCHANDISE STORES	4529	5	1,372,595	9	69,059
E-COMMERCE & MAIL ORDER	4541	146	613,331	109	330,802
MISCELLANEOUS RETAILERS	453, 4542, 4543	364	2,911,247	272	2,266,319
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>74,560</u>	<u>9</u>	<u>411,462</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>704,903</u>	<u>5</u>	<u>234,052</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>9,560</u>	<u>5</u>	<u>328,710</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>347</u>	<u>11,387,663</u>	<u>279</u>	<u>11,517,003</u>
CONSTRUCTION OF BUILDINGS	236	78	3,660,757	71	3,038,364
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,917,430	25	2,066,796
SPECIAL TRADE CONTRACTORS	238	249	5,809,476	183	6,411,843
<u>MANUFACTURING</u>	<u>31-33</u>	<u>164</u>	<u>1,409,365</u>	<u>120</u>	<u>875,477</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>583</u>	<u>3,258,643</u>	<u>426</u>	<u>3,188,255</u>
DURABLE GOODS	423	405	2,603,675	295	2,400,610
NONDURABLE GOODS	424	173	650,666	128	774,811
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	4,302	3	12,834
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>1,049,759</u>	<u>7</u>	<u>21,306</u>
<u>INFORMATION</u>	<u>51</u>	<u>155</u>	<u>2,936,837</u>	<u>138</u>	<u>1,750,076</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>340,892</u>	<u>28</u>	<u>218,203</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>98</u>	<u>1,260,431</u>	<u>65</u>	<u>553,040</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>117</u>	<u>562,813</u>	<u>87</u>	<u>943,475</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>180</u>	<u>1,317,973</u>	<u>139</u>	<u>567,265</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>30</u>	<u>1,438,191</u>	<u>7</u>	<u>28,119</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>155</u>	<u>14,160,602</u>	<u>43</u>	<u>2,572,090</u>
ACCOMMODATIONS	721	65	6,685,461	14	647,704
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	7,475,141	29	1,924,386
<u>OTHER SERVICES</u>	<u>81</u>	<u>106</u>	<u>1,908,260</u>	<u>73</u>	<u>606,824</u>
REPAIR & MAINTENANCE	811	66	1,435,488	46	502,063
PERSONAL SERVICE	812	30	213,470	20	73,248
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	259,302	7	31,513
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>15,985</u>	<u>5</u>	<u>2,470</u>
TOTAL ALL INDUSTRIES		3,051	\$60,961,712	2,246	\$33,044,604

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,015</u>	<u>\$1,491,513,098</u>	<u>1,216</u>	<u>\$30,162,642</u>
MOTOR VEHICLES & PARTS	441	512	466,530,146	60	2,121,820
NEW & USED AUTO DEALERS	4411	191	382,374,186	11	400,204
RV, BOAT, MOTORCYCLE DEALERS	4412	96	39,680,367	23	1,186,203
AUTOMOTIVE PARTS & TIRE	4413	225	44,475,593	26	535,413
FURNITURE & HOME FURNISHING	442	278	48,315,395	47	756,048
ELECTRONICS & APPLIANCE STORES	443	512	67,242,402	88	1,232,889
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	422	136,014,913	84	5,685,759
BUILDING MATERIALS	4441	316	124,499,834	64	5,477,393
LAWN & GARDEN SUPPLIES & EQUIP.	4442	106	11,515,079	20	208,366
FOOD & BEVERAGE STORES	445	391	89,615,992	49	6,121,606
GROCERY & CONVENIENCE STORES	4451	228	84,344,506	15	5,360,973
OTHER FOOD & BEVERAGE STORES	4452, 4453	163	5,271,486	34	760,633
DRUG/HEALTH STORES	446	334	39,562,020	64	862,322
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	177	52,173,766	6	2,318,205
APPAREL & ACCESSORIES	448	396	83,982,710	115	1,268,617
CLOTHING & SHOE STORES	4481, 4482	324	75,196,611	103	1,157,961
JEWELRY & LUGGAGE STORES	4483	72	8,786,099	12	110,656
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	391	53,890,986	100	864,519
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	289	45,795,426	72	479,038
BOOK STORES & NEWS DEALERS	4512	102	8,095,560	28	385,481
GENERAL MERCHANDISE STORES	452	49	291,769,269	11	269,408
DEPARTMENT STORES	4521	10	88,433,961	5	71,896
GENERAL MERCHANDISE STORES	4529	39	203,335,308	6	197,512
E-COMMERCE & MAIL ORDER	4541	381	27,698,659	167	1,680,346
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,172	134,716,840	425	6,981,103
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58</u>	<u>1,412,471</u>	<u>18</u>	<u>256,177</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>1,277,207</u>	<u>3</u>	<u>37,828</u>
<u>UTILITIES</u>	<u>22</u>	<u>32</u>	<u>1,290,726</u>	<u>8</u>	<u>113,278</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,175</u>	<u>410,742,183</u>	<u>499</u>	<u>33,402,869</u>
CONSTRUCTION OF BUILDINGS	236	1,511	204,346,922	184	19,354,462
HEAVY CONSTRUCTION & HIGHWAYS	237	177	43,907,056	25	4,174,692
SPECIAL TRADE CONTRACTORS	238	3,487	162,488,205	290	9,873,715
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,331</u>	<u>50,497,064</u>	<u>208</u>	<u>1,832,236</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,911</u>	<u>167,039,185</u>	<u>604</u>	<u>5,083,745</u>
DURABLE GOODS	423	2,019	132,725,669	414	2,684,168
NONDURABLE GOODS	424	847	32,738,980	184	2,261,544
ELECTRONIC MARKETS, AGENTS & BROKERS	425	45	1,574,536	6	138,033
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>160</u>	<u>12,832,220</u>	<u>40</u>	<u>2,728,339</u>
<u>INFORMATION</u>	<u>51</u>	<u>637</u>	<u>124,502,485</u>	<u>178</u>	<u>2,919,503</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>165</u>	<u>20,689,860</u>	<u>37</u>	<u>301,918</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>616</u>	<u>67,793,477</u>	<u>107</u>	<u>3,967,655</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,196</u>	<u>33,741,586</u>	<u>176</u>	<u>1,336,026</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,130</u>	<u>64,614,475</u>	<u>242</u>	<u>3,888,212</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>270</u>	<u>30,968,886</u>	<u>43</u>	<u>3,156,984</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,516</u>	<u>300,511,027</u>	<u>168</u>	<u>31,500,714</u>
ACCOMMODATIONS	721	116	35,799,274	93	20,846,734
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,400	264,711,753	75	10,653,980
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,891</u>	<u>98,056,442</u>	<u>127</u>	<u>3,085,113</u>
REPAIR & MAINTENANCE	811	1,277	77,880,370	85	2,511,201
PERSONAL SERVICE	812	531	18,657,291	37	520,065
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	83	1,518,781	5	53,847
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>26</u>	<u>806,885</u>	<u>6</u>	<u>8,486</u>
TOTAL ALL INDUSTRIES		24,143	\$2,878,289,277	3,680	\$123,781,725

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	2,785	\$316,516,977	634	\$5,070,405
MOTOR VEHICLES & PARTS	441	191	104,413,534	27	449,549
NEW & USED AUTO DEALERS	4411	43	73,415,854	5	224,596
RV, BOAT, MOTORCYCLE DEALERS	4412	61	20,837,489	7	2,893
AUTOMOTIVE PARTS & TIRE	4413	87	10,160,191	15	222,060
FURNITURE & HOME FURNISHING	442	127	7,429,049	18	97,609
ELECTRONICS & APPLIANCE STORES	443	232	9,862,455	49	381,900
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	199	25,435,453	34	512,336
BUILDING MATERIALS	4441	153	23,364,841	29	510,940
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	2,070,612	5	1,396
FOOD & BEVERAGE STORES	445	99	18,309,835	10	955,360
GROCERY & CONVENIENCE STORES	4451	41	16,769,592	6	949,689
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	1,540,243	4	5,671
DRUG/HEALTH STORES	446	170	7,263,954	42	91,636
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	11,972,963	9	846,097
APPAREL & ACCESSORIES	448	211	20,152,947	61	56,661
CLOTHING & SHOE STORES	4481, 4482	170	17,290,605	56	54,590
JEWELRY & LUGGAGE STORES	4483	41	2,862,342	5	2,071
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	201	11,301,328	55	244,448
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	146	11,053,377	37	48,441
BOOK STORES & NEWS DEALERS	4512	55	247,951	18	196,007
GENERAL MERCHANDISE STORES	452	26	69,999,675	8	97,703
DEPARTMENT STORES	4521	7	17,419,857	5	29,007
GENERAL MERCHANDISE STORES	4529	19	52,579,818	3	68,696
E-COMMERCE & MAIL ORDER	4541	248	4,374,737	105	319,173
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,021	26,001,047	216	1,017,933
AGRICULTURE, FORESTRY, FISHING	11	23	417,391	8	119,818
MINING	21	7	153,436	3	68,739
UTILITIES	22	11	259,283	D	D
CONSTRUCTION	23	1,483	82,119,027	234	9,421,997
CONSTRUCTION OF BUILDINGS	236	396	34,575,592	56	2,428,402
HEAVY CONSTRUCTION & HIGHWAYS	237	73	19,582,196	22	5,811,934
SPECIAL TRADE CONTRACTORS	238	1,014	27,961,239	156	1,181,661
MANUFACTURING	31-33	630	15,617,609	75	322,005
WHOLESALE TRADE	42	1,629	44,013,385	320	1,494,573
DURABLE GOODS	423	1,129	25,749,520	216	1,051,733
NONDURABLE GOODS	424	481	18,157,189	99	434,949
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	106,676	5	7,891
TRANSPORTATION & WAREHOUSING	48-49	80	6,679,293	11	226,813
INFORMATION	51	345	18,178,569	123	1,355,320
FINANCE, INSURANCE	52	92	2,393,728	22	70,357
REAL ESTATE, RENTAL/LEASING	53	268	12,524,642	60	231,229
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	455	7,403,545	79	482,193
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	724	10,814,580	117	247,061
ARTS, ENTERTAINMENT & RECREATION	71	80	5,722,524	8	211,751
ACCOMMODATIONS & FOOD SERVICES	72	389	59,370,894	40	9,794,547
ACCOMMODATIONS	721	67	10,639,371	15	8,389,614
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	322	48,731,523	25	1,404,933
OTHER SERVICES	81	525	16,182,121	58	424,521
REPAIR & MAINTENANCE	811	385	12,691,876	40	288,772
PERSONAL SERVICE	812	112	3,023,744	13	74,859
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	466,501	5	60,890
PUBLIC ADMINISTRATION, OTHER	92.00	16	188,030	4	35,059
TOTAL ALL INDUSTRIES		9,542	\$598,555,034	1,797	\$29,576,567

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,791</u>	<u>\$1,455,356,700</u>	<u>4,212</u>	<u>\$933,519,114</u>
MOTOR VEHICLES & PARTS	441	431	358,298,337	335	234,523,373
NEW & USED AUTO DEALERS	4411	158	286,021,462	138	170,417,940
RV, BOAT, MOTORCYCLE DEALERS	4412	85	26,742,388	59	33,719,695
AUTOMOTIVE PARTS & TIRE	4413	188	45,534,487	138	30,385,738
FURNITURE & HOME FURNISHING	442	305	46,903,453	168	28,741,827
ELECTRONICS & APPLIANCE STORES	443	497	63,794,679	406	47,581,582
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	406	124,745,812	264	98,043,314
BUILDING MATERIALS	4441	309	112,614,836	193	91,608,549
LAWN & GARDEN SUPPLIES & EQUIP.	4442	97	12,130,976	71	6,434,765
FOOD & BEVERAGE STORES	445	364	94,608,782	195	61,215,274
GROCERY & CONVENIENCE STORES	4451	209	89,646,990	86	59,070,038
OTHER FOOD & BEVERAGE STORES	4452, 4453	155	4,961,792	109	2,145,236
DRUG/HEALTH STORES	446	314	43,685,749	268	25,521,763
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	157	36,415,704	99	22,563,960
APPAREL & ACCESSORIES	448	370	163,798,659	292	68,344,154
CLOTHING & SHOE STORES	4481, 4482	300	142,542,477	246	62,094,355
JEWELRY & LUGGAGE STORES	4483	70	21,256,182	46	6,249,799
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	395	68,145,833	322	44,481,624
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	295	64,277,520	233	34,986,365
BOOK STORES & NEWS DEALERS	4512	100	3,868,313	89	9,495,259
GENERAL MERCHANDISE STORES	452	54	301,265,250	40	202,633,117
DEPARTMENT STORES	4521	10	79,756,928	10	53,566,901
GENERAL MERCHANDISE STORES	4529	44	221,508,322	30	149,066,216
E-COMMERCE & MAIL ORDER	4541	397	29,547,221	340	16,597,855
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,101	124,147,221	1,483	83,271,271
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>66</u>	<u>989,744</u>	<u>32</u>	<u>615,948</u>
<u>MINING</u>	<u>21</u>	<u>20</u>	<u>1,313,333</u>	<u>10</u>	<u>460,985</u>
<u>UTILITIES</u>	<u>22</u>	<u>27</u>	<u>1,941,032</u>	<u>16</u>	<u>586,828</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,536</u>	<u>367,319,486</u>	<u>2,387</u>	<u>246,415,099</u>
CONSTRUCTION OF BUILDINGS	236	1,690	171,799,210	693	130,392,444
HEAVY CONSTRUCTION & HIGHWAYS	237	185	46,386,480	96	16,911,302
SPECIAL TRADE CONTRACTORS	238	3,661	149,133,796	1,598	99,111,353
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,363</u>	<u>40,301,728</u>	<u>1,011</u>	<u>41,889,350</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,834</u>	<u>173,287,155</u>	<u>2,386</u>	<u>143,522,822</u>
DURABLE GOODS	423	1,976	131,838,095	1,670	108,717,500
NONDURABLE GOODS	424	827	41,053,325	686	34,353,269
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	395,735	30	452,053
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>182</u>	<u>8,722,528</u>	<u>101</u>	<u>5,796,726</u>
<u>INFORMATION</u>	<u>51</u>	<u>607</u>	<u>117,271,115</u>	<u>542</u>	<u>90,285,406</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>164</u>	<u>17,045,996</u>	<u>145</u>	<u>14,910,841</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>563</u>	<u>51,729,890</u>	<u>409</u>	<u>44,990,748</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,174</u>	<u>33,501,135</u>	<u>858</u>	<u>30,898,674</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,240</u>	<u>66,313,806</u>	<u>1,225</u>	<u>52,652,850</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>255</u>	<u>24,286,186</u>	<u>166</u>	<u>12,832,474</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,521</u>	<u>287,151,391</u>	<u>931</u>	<u>209,589,830</u>
ACCOMMODATIONS	721	97	33,407,215	89	46,141,711
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,424	253,744,176	842	163,448,119
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,767</u>	<u>76,913,008</u>	<u>1,060</u>	<u>54,656,469</u>
REPAIR & MAINTENANCE	811	1,162	60,942,941	696	40,436,853
PERSONAL SERVICE	812	525	14,662,087	305	12,420,795
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	80	1,307,980	59	1,798,821
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>1,118,938</u>	<u>19</u>	<u>3,430,828</u>
TOTAL ALL INDUSTRIES		24,125	\$2,724,563,171	15,510	\$1,887,054,992

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,401	\$50,618,258	3,497	\$520,635,495
MOTOR VEHICLES & PARTS	441	82	9,185,731	202	107,459,981
NEW & USED AUTO DEALERS	4411	15	5,443,631	50	78,811,616
RV, BOAT, MOTORCYCLE DEALERS	4412	18	578,637	46	13,086,912
AUTOMOTIVE PARTS & TIRE	4413	49	3,163,463	106	15,561,453
FURNITURE & HOME FURNISHING	442	47	1,393,961	172	17,606,964
ELECTRONICS & APPLIANCE STORES	443	103	1,425,599	321	35,658,668
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	6,126,401	245	61,729,384
BUILDING MATERIALS	4441	88	5,545,246	180	54,928,810
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	581,155	65	6,800,574
FOOD & BEVERAGE STORES	445	27	4,125,017	151	34,651,698
GROCERY & CONVENIENCE STORES	4451	11	4,013,939	62	32,303,430
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	111,078	89	2,348,268
DRUG/HEALTH STORES	446	93	543,409	229	11,687,955
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	3,451,337	79	15,603,654
APPAREL & ACCESSORIES	448	98	431,742	235	23,644,064
CLOTHING & SHOE STORES	4481, 4482	89	406,578	194	20,857,064
JEWELRY & LUGGAGE STORES	4483	9	25,164	41	2,787,000
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	1,627,185	261	32,693,306
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	1,487,804	187	29,998,241
BOOK STORES & NEWS DEALERS	4512	39	139,381	74	2,695,065
GENERAL MERCHANDISE STORES	452	17	12,265,951	35	125,625,685
DEPARTMENT STORES	4521	4	124,640	10	36,637,292
GENERAL MERCHANDISE STORES	4529	13	12,141,311	25	88,988,393
E-COMMERCE & MAIL ORDER	4541	173	1,165,008	311	10,024,233
MISCELLANEOUS RETAILERS	453, 4542, 4543	509	8,876,917	1,256	44,249,903
AGRICULTURE, FORESTRY, FISHING	11	20	485,368	47	557,138
MINING	21	4	83,964	11	516,751
UTILITIES	22	7	62,790	14	529,105
CONSTRUCTION	23	548	19,709,333	2,511	134,409,620
CONSTRUCTION OF BUILDINGS	236	145	8,991,276	690	65,135,724
HEAVY CONSTRUCTION & HIGHWAYS	237	45	4,994,461	96	12,140,174
SPECIAL TRADE CONTRACTORS	238	358	5,723,596	1,725	57,133,722
MANUFACTURING	31-33	206	1,692,571	797	16,463,530
WHOLESALE TRADE	42	738	7,223,563	1,956	61,739,418
DURABLE GOODS	423	511	5,829,749	1,361	50,896,276
NONDURABLE GOODS	424	222	1,353,646	578	10,710,156
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	40,168	17	132,986
TRANSPORTATION & WAREHOUSING	48-49	16	268,186	66	1,437,952
INFORMATION	51	207	5,618,087	470	48,720,464
FINANCE, INSURANCE	52	43	702,845	109	4,974,162
REAL ESTATE, RENTAL/LEASING	53	119	1,427,341	335	16,654,487
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	151	1,274,798	685	22,278,892
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	239	1,491,230	1,153	26,818,448
ARTS, ENTERTAINMENT & RECREATION	71	20	1,310,908	126	9,667,903
ACCOMMODATIONS & FOOD SERVICES	72	113	8,708,486	537	92,219,090
ACCOMMODATIONS	721	26	2,099,978	40	8,905,669
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	6,608,508	497	83,313,421
OTHER SERVICES	81	173	4,275,707	830	29,360,825
REPAIR & MAINTENANCE	811	124	3,782,471	553	23,658,890
PERSONAL SERVICE	812	38	402,473	229	5,189,583
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	90,763	48	512,352
PUBLIC ADMINISTRATION, OTHER	92.00	8	41,395	20	979,262
TOTAL ALL INDUSTRIES		4,013	\$104,994,830	13,164	\$987,962,542

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	438	\$2,155,276	1,628	\$73,268,856
MOTOR VEHICLES & PARTS	441	14	212,197	87	14,432,951
NEW & USED AUTO DEALERS	4411	3	48,091	22	9,470,575
RV, BOAT, MOTORCYCLE DEALERS	4412	3	789	20	1,526,880
AUTOMOTIVE PARTS & TIRE	4413	8	163,317	45	3,435,496
FURNITURE & HOME FURNISHING	442	13	37,741	59	1,773,744
ELECTRONICS & APPLIANCE STORES	443	33	93,610	149	2,558,381
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	284,080	103	9,732,027
BUILDING MATERIALS	4441	23	272,172	80	9,128,036
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	11,908	23	603,991
FOOD & BEVERAGE STORES	445	6	265,153	70	8,256,585
GROCERY & CONVENIENCE STORES	4451	D	D	16	6,613,949
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	7,392	54	1,642,636
DRUG/HEALTH STORES	446	22	81,538	111	2,005,132
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	500,216	19	2,893,224
APPAREL & ACCESSORIES	448	45	26,792	122	2,013,573
CLOTHING & SHOE STORES	4481, 4482	41	25,482	108	1,622,993
JEWELRY & LUGGAGE STORES	4483	4	1,310	14	390,580
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	32	25,671	137	3,882,393
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	23	22,381	90	1,787,296
BOOK STORES & NEWS DEALERS	4512	9	3,290	47	2,095,097
GENERAL MERCHANDISE STORES	452	8	65,138	23	15,659,750
DEPARTMENT STORES	4521	4	12,860	6	3,109,903
GENERAL MERCHANDISE STORES	4529	4	52,278	17	12,549,847
E-COMMERCE & MAIL ORDER	4541	79	112,188	191	2,220,962
MISCELLANEOUS RETAILERS	453, 4542, 4543	150	450,952	557	7,840,134
AGRICULTURE, FORESTRY, FISHING	11	5	21,163	10	282,757
MINING	21	3	205,957	D	D
UTILITIES	22	D	D	3	30,866
CONSTRUCTION	23	86	3,888,092	625	37,886,616
CONSTRUCTION OF BUILDINGS	236	23	2,999,566	155	20,034,684
HEAVY CONSTRUCTION & HIGHWAYS	237	8	370,451	38	3,414,987
SPECIAL TRADE CONTRACTORS	238	55	518,075	432	14,436,945
MANUFACTURING	31-33	46	193,464	353	7,618,363
WHOLESALE TRADE	42	174	590,070	1,135	20,108,612
DURABLE GOODS	423	124	492,066	765	13,702,438
NONDURABLE GOODS	424	48	97,196	358	6,342,478
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	12	63,696
TRANSPORTATION & WAREHOUSING	48-49	5	54,355	25	524,925
INFORMATION	51	84	548,507	276	8,164,060
FINANCE, INSURANCE	52	13	33,669	70	830,579
REAL ESTATE, RENTAL/LEASING	53	47	113,981	173	4,670,860
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	42	138,191	250	2,343,948
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	70	77,770	370	4,312,717
ARTS, ENTERTAINMENT & RECREATION	71	3	10,817	35	1,800,215
ACCOMMODATIONS & FOOD SERVICES	72	19	600,211	159	23,638,177
ACCOMMODATIONS	721	7	163,663	36	6,679,377
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	436,548	123	16,958,800
OTHER SERVICES	81	31	98,277	218	6,546,894
REPAIR & MAINTENANCE	811	25	88,090	141	5,236,028
PERSONAL SERVICE	812	5	10,153	59	1,224,791
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	18	86,075
PUBLIC ADMINISTRATION, OTHER	92.00	3	2,214	8	33,327
TOTAL ALL INDUSTRIES		1,071	\$8,744,267	5,339	\$192,062,642

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,336</u>	<u>\$420,283,135</u>	<u>1,459</u>	<u>\$76,968,562</u>
MOTOR VEHICLES & PARTS	441	223	64,156,841	66	12,501,265
NEW & USED AUTO DEALERS	4411	55	46,025,913	16	9,472,557
RV, BOAT, MOTORCYCLE DEALERS	4412	57	6,129,816	9	219,563
AUTOMOTIVE PARTS & TIRE	4413	111	12,001,112	41	2,809,145
FURNITURE & HOME FURNISHING	442	125	12,627,859	66	2,100,653
ELECTRONICS & APPLIANCE STORES	443	293	14,344,333	134	2,494,651
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	189	49,296,524	102	3,622,959
BUILDING MATERIALS	4441	135	43,264,199	80	3,195,202
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	6,032,325	22	427,757
FOOD & BEVERAGE STORES	445	135	33,639,405	33	4,424,132
GROCERY & CONVENIENCE STORES	4451	49	32,075,109	14	4,375,286
OTHER FOOD & BEVERAGE STORES	4452, 4453	86	1,564,296	19	48,846
DRUG/HEALTH STORES	446	220	13,597,936	89	1,002,831
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	89	13,867,789	16	1,821,199
APPAREL & ACCESSORIES	448	254	33,755,034	125	888,501
CLOTHING & SHOE STORES	4481, 4482	212	31,490,513	109	668,640
JEWELRY & LUGGAGE STORES	4483	42	2,264,521	16	219,861
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	248	17,008,906	121	8,370,113
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	182	15,177,088	79	1,108,551
BOOK STORES & NEWS DEALERS	4512	66	1,831,818	42	7,261,562
GENERAL MERCHANDISE STORES	452	42	115,697,460	14	9,817,299
DEPARTMENT STORES	4521	8	33,215,223	4	126,816
GENERAL MERCHANDISE STORES	4529	34	82,482,237	10	9,690,483
E-COMMERCE & MAIL ORDER	4541	324	16,172,256	191	2,519,332
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,194	36,118,792	502	27,405,627
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>518,005</u>	<u>14</u>	<u>176,111</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,538,663</u>	<u>4</u>	<u>441,905</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>220,494</u>	<u>6</u>	<u>13,979</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,715</u>	<u>134,707,706</u>	<u>507</u>	<u>58,415,829</u>
CONSTRUCTION OF BUILDINGS	236	597	71,331,632	127	34,184,733
HEAVY CONSTRUCTION & HIGHWAYS	237	69	9,022,720	37	8,571,072
SPECIAL TRADE CONTRACTORS	238	1,049	54,353,354	343	15,660,024
<u>MANUFACTURING</u>	<u>31-33</u>	<u>855</u>	<u>15,351,429</u>	<u>278</u>	<u>3,619,236</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,026</u>	<u>58,668,206</u>	<u>990</u>	<u>23,568,379</u>
DURABLE GOODS	423	1,406	42,751,437	678	20,152,199
NONDURABLE GOODS	424	596	15,549,617	301	3,336,730
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	367,152	11	79,450
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>69</u>	<u>4,843,016</u>	<u>15</u>	<u>796,046</u>
<u>INFORMATION</u>	<u>51</u>	<u>432</u>	<u>32,381,294</u>	<u>239</u>	<u>5,652,123</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>103</u>	<u>2,722,825</u>	<u>56</u>	<u>553,634</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>321</u>	<u>18,536,159</u>	<u>138</u>	<u>4,117,358</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>580</u>	<u>12,711,858</u>	<u>228</u>	<u>4,776,797</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>859</u>	<u>23,766,368</u>	<u>268</u>	<u>5,268,723</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>121</u>	<u>9,569,230</u>	<u>25</u>	<u>1,090,746</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>543</u>	<u>98,643,922</u>	<u>126</u>	<u>15,542,085</u>
ACCOMMODATIONS	721	83	16,066,806	13	2,799,924
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	460	82,577,116	113	12,742,161
<u>OTHER SERVICES</u>	<u>81</u>	<u>677</u>	<u>26,126,389</u>	<u>165</u>	<u>3,621,890</u>
REPAIR & MAINTENANCE	811	456	20,785,192	108	2,966,106
PERSONAL SERVICE	812	185	4,717,550	47	629,374
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	623,647	10	26,410
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>279,200</u>	<u>7</u>	<u>174,058</u>
TOTAL ALL INDUSTRIES		11,704	\$860,867,899	4,525	\$204,797,461

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,983</u>	<u>\$368,020,232</u>
MOTOR VEHICLES & PARTS	441	283	90,173,463
NEW & USED AUTO DEALERS	4411	109	67,683,501
RV, BOAT, MOTORCYCLE DEALERS	4412	47	6,929,065
AUTOMOTIVE PARTS & TIRE	4413	127	15,560,897
FURNITURE & HOME FURNISHING	442	119	9,126,205
ELECTRONICS & APPLIANCE STORES	443	267	14,601,944
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	39,520,769
BUILDING MATERIALS	4441	130	33,109,907
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	6,410,862
FOOD & BEVERAGE STORES	445	189	29,350,298
GROCERY & CONVENIENCE STORES	4451	107	27,628,686
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	1,721,612
DRUG/HEALTH STORES	446	170	7,669,827
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	68	12,226,532
APPAREL & ACCESSORIES	448	216	17,870,666
CLOTHING & SHOE STORES	4481, 4482	185	16,363,209
JEWELRY & LUGGAGE STORES	4483	31	1,507,457
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	7,887,978
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	140	7,477,623
BOOK STORES & NEWS DEALERS	4512	63	410,355
GENERAL MERCHANDISE STORES	452	33	98,268,589
DEPARTMENT STORES	4521	10	23,335,904
GENERAL MERCHANDISE STORES	4529	23	74,932,685
E-COMMERCE & MAIL ORDER	4541	261	5,808,403
MISCELLANEOUS RETAILERS	453, 4542, 4543	995	35,515,558
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>40</u>	<u>692,826</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,486,211</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>319,333</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,218</u>	<u>110,304,072</u>
CONSTRUCTION OF BUILDINGS	236	336	62,822,969
HEAVY CONSTRUCTION & HIGHWAYS	237	62	4,522,291
SPECIAL TRADE CONTRACTORS	238	820	42,958,812
<u>MANUFACTURING</u>	<u>31-33</u>	<u>596</u>	<u>26,348,561</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,787</u>	<u>77,401,337</u>
DURABLE GOODS	423	1,256	56,370,307
NONDURABLE GOODS	424	511	20,838,375
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	192,655
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>70</u>	<u>1,348,164</u>
<u>INFORMATION</u>	<u>51</u>	<u>383</u>	<u>36,550,272</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>110</u>	<u>5,291,650</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>308</u>	<u>21,969,300</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>464</u>	<u>11,415,798</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>652</u>	<u>15,516,526</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>4,935,160</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>492</u>	<u>73,782,044</u>
ACCOMMODATIONS	721	64	13,593,494
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	428	60,188,550
<u>OTHER SERVICES</u>	<u>81</u>	<u>627</u>	<u>23,072,917</u>
REPAIR & MAINTENANCE	811	444	17,703,826
PERSONAL SERVICE	812	144	4,035,022
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	1,334,069
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>345,800</u>
TOTAL ALL INDUSTRIES		<u>9,853</u>	<u>\$778,800,203</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 3, 2011 to Quarter 3, 2012
(Dollars in Thousands)

City	3rd Quarter, 2011	3rd Quarter, 2012	Percent Change
Aberdeen	\$129,978	\$93,572	-28.0%
Auburn	\$341,070	\$372,985	9.4%
Bellevue	\$1,191,795	\$1,287,206	8.0%
Bellingham	\$531,252	\$578,607	8.9%
Bremerton	\$176,626	\$186,591	5.6%
Camas	\$57,004	\$53,215	-6.6%
Centralia	\$70,032	\$75,677	8.1%
Chehalis	\$88,195	\$96,811	9.8%
Colville	\$46,382	\$46,940	1.2%
Des Moines	\$45,851	\$45,699	-0.3%
Edmonds	\$133,895	\$149,937	12.0%
Ellensburg	\$95,216	\$95,539	0.3%
Everett	\$586,094	\$628,092	7.2%
Federal Way	\$318,237	\$320,268	0.6%
Fife	\$130,205	\$152,498	17.1%
Issaquah	\$282,256	\$306,695	8.7%
Kelso	\$57,587	\$55,434	-3.7%
Kennewick	\$397,594	\$420,872	5.9%
Kent	\$416,726	\$444,124	6.6%
Kirkland	\$405,762	\$477,242	17.6%
Lacey	\$232,896	\$238,315	2.3%
Longview	\$172,360	\$177,371	2.9%
Lynnwood	\$462,216	\$513,112	11.0%
Marysville	\$178,003	\$187,285	5.2%
Mercer Island	\$76,497	\$80,088	4.7%
Moses Lake	\$142,720	\$146,097	2.4%
Mount Vernon	\$137,457	\$145,640	6.0%
Mountlake Terrace	\$38,356	\$39,784	3.7%
Oak Harbor	\$76,154	\$78,154	2.6%
Olympia	\$421,420	\$437,604	3.8%
Omak	\$45,167	\$47,964	6.2%
Pasco	\$219,687	\$226,183	3.0%
Port Angeles	\$83,013	\$85,417	2.9%
Port Townsend	\$53,619	\$49,308	-8.0%
Pullman	\$100,573	\$127,589	26.9%
Puyallup	\$400,888	\$424,132	5.8%
Redmond	\$558,103	\$534,961	-4.1%
Renton	\$500,710	\$544,231	8.7%
Richland	\$246,007	\$234,464	-4.7%
Sea Tac	\$272,855	\$262,676	-3.7%
Seattle	\$4,139,731	\$4,528,381	9.4%
Shelton	\$54,439	\$55,766	2.4%
Spokane	\$933,782	\$1,012,398	8.4%
Sunnyside	\$67,523	\$63,247	-6.3%
Tacoma	\$961,459	\$1,031,969	7.3%
Tukwila	\$437,420	\$432,374	-1.2%
Vancouver	\$619,583	\$665,293	7.4%
Walla Walla	\$122,233	\$124,193	1.6%
Wenatchee	\$181,132	\$178,758	-1.3%
Yakima	\$359,652	\$396,822	10.3%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	944	\$59,154,895	2,004	\$207,564,508
MOTOR VEHICLES & PARTS	441	56	15,579,029	123	87,065,585
NEW & USED AUTO DEALERS	4411	20	11,707,830	43	76,835,993
RV, BOAT, MOTORCYCLE DEALERS	4412	7	52,875	13	4,496,082
AUTOMOTIVE PARTS & TIRE	4413	29	3,818,324	67	5,733,510
FURNITURE & HOME FURNISHING	442	34	654,622	101	6,902,592
ELECTRONICS & APPLIANCES	443	81	1,301,243	195	4,763,007
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	9,518,973	142	13,794,090
BUILDING MATERIALS	4441	40	9,143,362	115	11,762,273
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	375,611	27	2,031,817
FOOD & BEVERAGE STORES	445	25	5,368,152	60	8,082,932
GROCERY & CONVENIENCE STORES	4451	16	5,029,980	22	7,818,834
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	338,172	38	264,098
DRUG/HEALTH STORES	446	75	1,645,897	132	3,339,440
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,753,725	21	7,279,211
APPAREL & ACCESSORIES	448	80	1,058,984	146	23,279,038
CLOTHING & SHOE STORES	4481, 4482	67	769,840	125	22,244,440
JEWELRY & LUGGAGE STORES	4483	13	289,144	21	1,034,598
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	1,032,868	127	3,159,921
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	713,185	88	3,071,390
BOOK STORES & NEWS DEALERS	4512	24	319,683	39	88,531
GENERAL MERCHANDISE STORES	452	15	16,857,503	23	26,091,697
DEPARTMENT STORES	4521	5	3,743,513	6	2,400,140
GENERAL MERCHANDISE STORES	4529	10	13,113,990	17	23,691,557
E-COMMERCE & MAIL ORDER	4541	126	522,897	203	4,516,326
MISCELLANEOUS RETAILERS	453, 4542, 4543	320	3,861,002	731	19,290,669
AGRICULTURE, FORESTRY, FISHING	11	4	25,953	16	83,856
MINING	21	D	D	4	85,071
UTILITIES	22	D	D	6	786,822
CONSTRUCTION	23	315	7,664,342	1,560	36,675,085
CONSTRUCTION OF BUILDINGS	236	87	3,150,811	341	17,253,822
HEAVY CONSTRUCTION & HIGHWAYS	237	17	824,969	53	2,493,110
SPECIAL TRADE CONTRACTORS	238	211	3,688,562	1,166	16,928,153
MANUFACTURING	31-33	164	1,552,731	474	6,991,484
WHOLESALE TRADE	42	632	5,890,963	1,319	37,409,517
DURABLE GOODS	423	450	4,512,571	950	33,124,587
NONDURABLE GOODS	424	176	1,366,489	352	4,120,717
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	11,903	17	164,213
TRANSPORTATION & WAREHOUSING	48-49	8	418,424	33	662,174
INFORMATION	51	188	2,936,894	299	10,789,462
FINANCE, INSURANCE	52	49	579,891	77	2,219,854
REAL ESTATE, RENTAL/LEASING	53	118	2,255,055	236	8,334,199
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	144	1,204,289	366	4,343,866
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	217	974,665	698	16,101,604
ARTS, ENTERTAINMENT & RECREATION	71	12	127,136	44	3,277,369
ACCOMMODATIONS & FOOD SERVICES	72	72	8,668,905	189	26,508,842
ACCOMMODATIONS	721	10	995,130	12	2,734,795
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	62	7,673,775	177	23,774,047
OTHER SERVICES	81	114	2,082,432	445	11,140,721
REPAIR & MAINTENANCE	811	68	1,482,286	352	9,424,226
PERSONAL SERVICE	812	36	487,898	77	1,505,954
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	112,248	16	210,541
PUBLIC ADMINISTRATION, OTHER	92.00	7	7,654	8	10,914
TOTAL ALL INDUSTRIES		2,992	\$93,572,431	7,778	\$372,985,348

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,494	\$647,115,811	2,339	\$327,497,028
MOTOR VEHICLES & PARTS	441	139	223,710,207	129	53,167,245
NEW & USED AUTO DEALERS	4411	50	208,205,629	32	42,349,829
RV, BOAT, MOTORCYCLE DEALERS	4412	20	7,542,802	36	4,223,390
AUTOMOTIVE PARTS & TIRE	4413	69	7,961,776	61	6,594,026
FURNITURE & HOME FURNISHING	442	208	21,705,766	99	8,492,699
ELECTRONICS & APPLIANCES	443	372	63,252,336	227	11,642,860
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	238	29,188,700	124	34,636,417
BUILDING MATERIALS	4441	195	28,295,735	97	32,973,979
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	892,965	27	1,662,438
FOOD & BEVERAGE STORES	445	112	25,454,628	79	19,990,056
GROCERY & CONVENIENCE STORES	4451	35	19,000,422	27	19,190,470
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	6,454,206	52	799,586
DRUG/HEALTH STORES	446	208	13,996,459	171	9,256,489
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	5,030,371	37	4,624,021
APPAREL & ACCESSORIES	448	278	124,447,222	213	30,972,588
CLOTHING & SHOE STORES	4481, 4482	223	111,692,656	186	28,993,091
JEWELRY & LUGGAGE STORES	4483	55	12,754,566	27	1,979,497
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	29,632,352	171	14,816,752
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	147	26,906,249	123	13,300,728
BOOK STORES & NEWS DEALERS	4512	56	2,726,103	48	1,516,024
GENERAL MERCHANDISE STORES	452	25	48,685,280	37	109,832,601
DEPARTMENT STORES	4521	8	29,160,025	8	32,728,692
GENERAL MERCHANDISE STORES	4529	17	19,525,255	29	77,103,909
E-COMMERCE & MAIL ORDER	4541	278	13,546,914	234	6,823,013
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,400	48,465,576	818	23,242,287
AGRICULTURE, FORESTRY, FISHING	11	24	213,689	11	244,929
MINING	21	7	247,848	6	360,661
UTILITIES	22	5	1,103,682	5	22,097
CONSTRUCTION	23	3,633	150,434,952	1,177	73,229,687
CONSTRUCTION OF BUILDINGS	236	1,069	83,605,542	381	40,799,842
HEAVY CONSTRUCTION & HIGHWAYS	237	97	13,906,326	39	4,867,965
SPECIAL TRADE CONTRACTORS	238	2,467	52,923,084	757	27,561,880
MANUFACTURING	31-33	802	17,778,586	566	8,151,637
WHOLESALE TRADE	42	1,714	78,922,428	1,466	29,745,381
DURABLE GOODS	423	1,179	69,671,366	1,015	23,456,093
NONDURABLE GOODS	424	516	8,909,791	432	6,030,405
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	341,271	19	258,883
TRANSPORTATION & WAREHOUSING	48-49	50	1,114,296	37	1,392,755
INFORMATION	51	517	52,832,440	353	15,476,631
FINANCE, INSURANCE	52	116	11,143,213	86	1,784,818
REAL ESTATE, RENTAL/LEASING	53	389	24,989,616	236	10,828,568
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	905	48,086,222	430	8,936,795
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,660	36,197,578	665	16,317,103
ARTS, ENTERTAINMENT & RECREATION	71	154	25,626,858	78	4,051,946
ACCOMMODATIONS & FOOD SERVICES	72	453	151,753,200	335	65,335,608
ACCOMMODATIONS	721	28	50,295,492	28	9,489,400
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	425	101,457,708	307	55,846,208
OTHER SERVICES	81	743	38,213,804	453	15,176,527
REPAIR & MAINTENANCE	811	496	23,347,991	290	12,442,247
PERSONAL SERVICE	812	211	14,104,503	140	2,644,617
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	761,310	23	89,663
PUBLIC ADMINISTRATION, OTHER	92.00	12	1,431,747	10	54,963
TOTAL ALL INDUSTRIES		14,678	\$1,287,205,970	8,253	\$578,607,134

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	1,540	\$100,478,107	958	\$13,470,043
MOTOR VEHICLES & PARTS	441	100	65,036,644	43	2,018,729
NEW & USED AUTO DEALERS	4411	29	58,783,325	9	621,005
RV, BOAT, MOTORCYCLE DEALERS	4412	17	3,236,199	7	2,979
AUTOMOTIVE PARTS & TIRE	4413	54	3,017,120	27	1,394,745
FURNITURE & HOME FURNISHING	442	64	2,615,552	35	739,160
ELECTRONICS & APPLIANCES	443	134	2,845,379	86	991,303
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	88	2,476,874	68	2,163,232
BUILDING MATERIALS	4441	69	2,229,213	55	1,706,803
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	247,661	13	456,429
FOOD & BEVERAGE STORES	445	41	7,767,990	21	1,643,551
GROCERY & CONVENIENCE STORES	4451	28	7,751,973	5	1,626,485
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	16,017	16	17,066
DRUG/HEALTH STORES	446	102	3,260,577	55	586,213
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,663,250	7	625,776
APPAREL & ACCESSORIES	448	126	752,190	95	554,275
CLOTHING & SHOE STORES	4481, 4482	110	536,295	86	431,554
JEWELRY & LUGGAGE STORES	4483	16	215,895	9	122,721
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	2,610,052	75	368,086
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	1,456,556	49	354,523
BOOK STORES & NEWS DEALERS	4512	37	1,153,496	26	13,563
GENERAL MERCHANDISE STORES	452	17	1,428,684	9	497,886
DEPARTMENT STORES	4521	4	265,862	4	95,831
GENERAL MERCHANDISE STORES	4529	13	1,162,822	5	402,055
E-COMMERCE & MAIL ORDER	4541	177	1,924,723	136	1,351,802
MISCELLANEOUS RETAILERS	453, 4542, 4543	551	7,096,192	328	1,930,030
AGRICULTURE, FORESTRY, FISHING	11	6	77,303	3	5,707
MINING	21	5	130,467	3	8,369
UTILITIES	22	D	D	D	D
CONSTRUCTION	23	703	18,117,089	663	17,884,338
CONSTRUCTION OF BUILDINGS	236	168	7,876,475	107	7,732,663
HEAVY CONSTRUCTION & HIGHWAYS	237	22	1,016,427	18	3,815,475
SPECIAL TRADE CONTRACTORS	238	513	9,224,187	538	6,336,200
MANUFACTURING	31-33	287	3,215,168	175	792,367
WHOLESALE TRADE	42	949	15,435,826	574	3,255,604
DURABLE GOODS	423	675	10,921,939	387	2,523,092
NONDURABLE GOODS	424	264	4,484,623	181	715,551
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	29,264	6	16,961
TRANSPORTATION & WAREHOUSING	48-49	23	292,860	18	267,797
INFORMATION	51	270	6,724,828	201	6,642,326
FINANCE, INSURANCE	52	68	834,708	40	456,889
REAL ESTATE, RENTAL/LEASING	53	183	6,051,850	102	967,536
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	261	2,078,101	168	767,391
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	428	4,416,735	322	1,831,923
ARTS, ENTERTAINMENT & RECREATION	71	34	384,919	13	1,981,850
ACCOMMODATIONS & FOOD SERVICES	72	150	20,800,045	44	3,976,514
ACCOMMODATIONS	721	14	3,354,982	3	333,159
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	17,445,063	41	3,643,355
OTHER SERVICES	81	250	6,357,066	126	881,535
REPAIR & MAINTENANCE	811	169	4,670,893	86	526,986
PERSONAL SERVICE	812	67	1,668,292	36	353,420
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	17,881	4	1,129
PUBLIC ADMINISTRATION, OTHER	92.00	10	1,195,858	3	754
TOTAL ALL INDUSTRIES		5,168	\$186,591,420	3,415	\$53,214,700

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>969</u>	<u>\$37,579,498</u>	<u>959</u>	<u>\$67,420,801</u>
MOTOR VEHICLES & PARTS	441	55	7,978,449	58	18,556,750
NEW & USED AUTO DEALERS	4411	17	4,320,398	12	13,815,229
RV, BOAT, MOTORCYCLE DEALERS	4412	6	919,987	8	2,514,782
AUTOMOTIVE PARTS & TIRE	4413	32	2,738,064	38	2,226,739
FURNITURE & HOME FURNISHING	442	40	826,701	36	1,099,122
ELECTRONICS & APPLIANCES	443	92	875,383	80	1,180,802
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	2,910,519	57	9,618,017
BUILDING MATERIALS	4441	43	2,595,261	49	8,808,284
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	315,258	8	809,733
FOOD & BEVERAGE STORES	445	21	4,100,957	15	2,554,189
GROCERY & CONVENIENCE STORES	4451	15	4,064,239	6	2,491,098
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	36,718	9	63,091
DRUG/HEALTH STORES	446	71	1,864,322	60	1,391,769
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,847,476	11	1,940,857
APPAREL & ACCESSORIES	448	83	8,276,376	83	1,309,222
CLOTHING & SHOE STORES	4481, 4482	73	6,990,334	76	1,197,920
JEWELRY & LUGGAGE STORES	4483	10	1,286,042	7	111,302
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	3,913,249	74	1,204,141
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	46	3,905,288	50	1,187,727
BOOK STORES & NEWS DEALERS	4512	16	7,961	24	16,414
GENERAL MERCHANDISE STORES	452	13	149,925	15	22,036,381
DEPARTMENT STORES	4521	4	54,894	5	3,593,143
GENERAL MERCHANDISE STORES	4529	9	95,031	10	18,443,238
E-COMMERCE & MAIL ORDER	4541	126	1,029,054	119	501,833
MISCELLANEOUS RETAILERS	453, 4542, 4543	343	3,807,087	351	6,027,718
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>110,029</u>	<u>8</u>	<u>27,854</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>46,641</u>	<u>3</u>	<u>28,945</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>371</u>	<u>9,325,567</u>	<u>324</u>	<u>6,012,717</u>
CONSTRUCTION OF BUILDINGS	236	85	2,382,920	64	2,679,574
HEAVY CONSTRUCTION & HIGHWAYS	237	21	4,365,460	16	591,301
SPECIAL TRADE CONTRACTORS	238	265	2,577,187	244	2,741,842
<u>MANUFACTURING</u>	<u>31-33</u>	<u>168</u>	<u>882,468</u>	<u>153</u>	<u>1,288,662</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>651</u>	<u>5,682,082</u>	<u>588</u>	<u>5,067,520</u>
DURABLE GOODS	423	460	3,548,797	404	3,983,734
NONDURABLE GOODS	424	184	2,122,967	177	1,018,472
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	10,318	7	65,314
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>11,760</u>	<u>14</u>	<u>856,096</u>
<u>INFORMATION</u>	<u>51</u>	<u>190</u>	<u>3,043,506</u>	<u>186</u>	<u>2,214,865</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>46</u>	<u>289,104</u>	<u>45</u>	<u>253,768</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>1,390,742</u>	<u>112</u>	<u>1,816,915</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>152</u>	<u>671,199</u>	<u>142</u>	<u>1,533,029</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>228</u>	<u>1,098,675</u>	<u>209</u>	<u>528,819</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>457,653</u>	<u>18</u>	<u>927,067</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>88</u>	<u>12,450,165</u>	<u>79</u>	<u>7,343,796</u>
ACCOMMODATIONS	721	8	972,432	5	1,464,113
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	11,477,733	74	5,879,683
<u>OTHER SERVICES</u>	<u>81</u>	<u>142</u>	<u>2,629,450</u>	<u>104</u>	<u>1,469,161</u>
REPAIR & MAINTENANCE	811	88	2,113,644	71	1,071,527
PERSONAL SERVICE	812	45	457,708	26	369,218
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	58,098	7	28,416
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>6,035</u>	<u>8</u>	<u>11,466</u>
TOTAL ALL INDUSTRIES		3,142	\$75,677,366	2,954	\$96,811,281

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	773	\$32,468,518	981	\$15,414,644
MOTOR VEHICLES & PARTS	441	34	6,885,504	34	1,163,629
NEW & USED AUTO DEALERS	4411	5	4,495,455	9	988,296
RV, BOAT, MOTORCYCLE DEALERS	4412	5	566,317	11	155,625
AUTOMOTIVE PARTS & TIRE	4413	24	1,823,732	14	19,708
FURNITURE & HOME FURNISHING	442	27	389,200	55	580,280
ELECTRONICS & APPLIANCES	443	64	845,131	81	529,240
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	2,684,566	72	924,644
BUILDING MATERIALS	4441	40	2,378,983	67	919,260
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	305,583	5	5,384
FOOD & BEVERAGE STORES	445	7	1,729,426	21	4,123,685
GROCERY & CONVENIENCE STORES	4451	D	D	6	4,041,254
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	44,386	15	82,431
DRUG/HEALTH STORES	446	56	151,602	65	1,938,633
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	930,734	12	1,268,637
APPAREL & ACCESSORIES	448	66	293,692	94	394,616
CLOTHING & SHOE STORES	4481, 4482	59	279,661	83	347,311
JEWELRY & LUGGAGE STORES	4483	7	14,031	11	47,305
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	1,164,313	72	318,241
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	1,140,060	48	279,720
BOOK STORES & NEWS DEALERS	4512	18	24,253	24	38,521
GENERAL MERCHANDISE STORES	452	13	12,019,262	13	857,814
DEPARTMENT STORES	4521	4	40,355	3	48,091
GENERAL MERCHANDISE STORES	4529	9	11,978,907	10	809,723
E-COMMERCE & MAIL ORDER	4541	108	406,922	118	663,988
MISCELLANEOUS RETAILERS	453, 4542, 4543	280	4,968,166	344	2,651,237
AGRICULTURE, FORESTRY, FISHING	11	4	100,982	9	437,275
MINING	21	0	0	4	35,760
UTILITIES	22	D	D	3	3,614
CONSTRUCTION	23	150	1,791,443	715	6,305,426
CONSTRUCTION OF BUILDINGS	236	33	417,218	159	2,597,714
HEAVY CONSTRUCTION & HIGHWAYS	237	10	354,408	27	257,545
SPECIAL TRADE CONTRACTORS	238	107	1,019,817	529	3,450,167
MANUFACTURING	31-33	91	530,802	163	688,521
WHOLESALE TRADE	42	455	2,665,779	488	2,037,787
DURABLE GOODS	423	322	2,272,899	324	1,366,571
NONDURABLE GOODS	424	130	376,721	158	666,170
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	16,159	6	5,046
TRANSPORTATION & WAREHOUSING	48-49	4	68,912	12	424,534
INFORMATION	51	133	1,114,671	178	3,473,930
FINANCE, INSURANCE	52	31	616,143	40	405,938
REAL ESTATE, RENTAL/LEASING	53	76	616,715	112	694,523
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	87	418,479	138	603,255
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	125	555,522	372	2,638,088
ARTS, ENTERTAINMENT & RECREATION	71	10	127,599	16	481,816
ACCOMMODATIONS & FOOD SERVICES	72	33	3,987,142	79	10,474,218
ACCOMMODATIONS	721	4	849,765	8	536,802
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	3,137,377	71	9,937,416
OTHER SERVICES	81	76	1,831,725	156	1,578,903
REPAIR & MAINTENANCE	811	46	1,507,978	111	1,321,327
PERSONAL SERVICE	812	23	255,502	37	254,458
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	68,245	8	3,118
PUBLIC ADMINISTRATION, OTHER	92.00	5	3,759	3	1,138
TOTAL ALL INDUSTRIES		2,055	\$46,939,710	3,469	\$45,699,370

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	1,689	\$71,727,534	1,093	\$42,972,563
MOTOR VEHICLES & PARTS	441	57	38,334,305	63	11,760,969
NEW & USED AUTO DEALERS	4411	19	37,319,310	14	5,995,538
RV, BOAT, MOTORCYCLE DEALERS	4412	8	324,736	14	2,808,266
AUTOMOTIVE PARTS & TIRE	4413	30	690,259	35	2,957,165
FURNITURE & HOME FURNISHING	442	115	2,416,212	46	1,548,993
ELECTRONICS & APPLIANCES	443	134	1,427,772	89	1,317,775
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	128	1,474,443	63	4,052,185
BUILDING MATERIALS	4441	103	1,388,071	55	1,763,052
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	86,372	8	2,289,133
FOOD & BEVERAGE STORES	445	53	6,974,829	25	4,261,912
GROCERY & CONVENIENCE STORES	4451	15	5,909,080	9	3,945,314
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	1,065,749	16	316,598
DRUG/HEALTH STORES	446	121	2,389,658	55	717,113
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	940,013	16	3,350,807
APPAREL & ACCESSORIES	448	149	5,663,499	107	1,017,403
CLOTHING & SHOE STORES	4481, 4482	129	5,360,452	96	766,526
JEWELRY & LUGGAGE STORES	4483	20	303,047	11	250,877
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	652,908	86	722,991
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	464,087	60	708,261
BOOK STORES & NEWS DEALERS	4512	34	188,821	26	14,730
GENERAL MERCHANDISE STORES	452	13	2,631,925	16	9,382,628
DEPARTMENT STORES	4521	3	127,541	4	71,118
GENERAL MERCHANDISE STORES	4529	10	2,504,384	12	9,311,510
E-COMMERCE & MAIL ORDER	4541	194	2,233,449	145	784,011
MISCELLANEOUS RETAILERS	453, 4542, 4543	604	6,588,521	382	4,055,776
AGRICULTURE, FORESTRY, FISHING	11	17	38,139	9	49,320
MINING	21	D	D	3	6,453
UTILITIES	22	7	112,914	4	56,017
CONSTRUCTION	23	1,605	21,405,589	352	10,780,908
CONSTRUCTION OF BUILDINGS	236	411	11,557,761	80	4,872,934
HEAVY CONSTRUCTION & HIGHWAYS	237	39	1,035,932	16	313,575
SPECIAL TRADE CONTRACTORS	238	1,155	8,811,896	256	5,594,399
MANUFACTURING	31-33	317	1,868,818	199	1,389,448
WHOLESALE TRADE	42	892	7,768,070	695	6,946,014
DURABLE GOODS	423	603	6,618,067	464	5,229,805
NONDURABLE GOODS	424	282	1,139,709	223	1,685,459
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	10,294	8	30,750
TRANSPORTATION & WAREHOUSING	48-49	25	475,432	7	80,211
INFORMATION	51	252	6,950,495	188	3,278,266
FINANCE, INSURANCE	52	65	859,954	51	1,111,998
REAL ESTATE, RENTAL/LEASING	53	168	2,084,226	133	1,615,183
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	318	2,889,125	167	1,563,803
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	744	5,182,790	213	4,992,739
ARTS, ENTERTAINMENT & RECREATION	71	41	1,690,226	30	684,729
ACCOMMODATIONS & FOOD SERVICES	72	156	21,498,635	93	16,833,273
ACCOMMODATIONS	721	8	1,391,286	12	3,418,599
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	20,107,349	81	13,414,674
OTHER SERVICES	81	308	5,374,746	124	3,143,022
REPAIR & MAINTENANCE	811	212	4,460,609	80	2,687,317
PERSONAL SERVICE	812	84	902,079	37	378,862
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	12,058	7	76,843
PUBLIC ADMINISTRATION, OTHER	92.00	5	5,275	6	35,398
TOTAL ALL INDUSTRIES		6,611	\$149,937,021	3,367	\$95,539,345

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	2,650	\$295,531,194	1,908	\$173,134,848
MOTOR VEHICLES & PARTS	441	155	92,768,956	77	14,055,334
NEW & USED AUTO DEALERS	4411	42	77,260,407	19	9,109,858
RV, BOAT, MOTORCYCLE DEALERS	4412	27	5,775,961	9	7,009
AUTOMOTIVE PARTS & TIRE	4413	86	9,732,588	49	4,938,467
FURNITURE & HOME FURNISHING	442	129	7,888,234	112	5,607,814
ELECTRONICS & APPLIANCES	443	280	15,629,314	169	10,194,249
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	189	17,416,186	137	19,709,685
BUILDING MATERIALS	4441	158	16,687,154	116	19,081,223
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	729,032	21	628,462
FOOD & BEVERAGE STORES	445	117	17,491,798	64	11,995,779
GROCERY & CONVENIENCE STORES	4451	71	16,939,199	26	10,975,158
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	552,599	38	1,020,621
DRUG/HEALTH STORES	446	167	8,179,089	134	5,899,059
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	8,389,370	23	4,203,481
APPAREL & ACCESSORIES	448	171	10,866,014	157	8,599,301
CLOTHING & SHOE STORES	4481, 4482	141	9,163,924	130	7,596,138
JEWELRY & LUGGAGE STORES	4483	30	1,702,090	27	1,003,163
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	170	9,230,511	134	7,625,625
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	122	8,920,982	96	6,322,324
BOOK STORES & NEWS DEALERS	4512	48	309,529	38	1,303,301
GENERAL MERCHANDISE STORES	452	31	76,734,239	24	67,560,036
DEPARTMENT STORES	4521	8	17,108,095	7	16,916,167
GENERAL MERCHANDISE STORES	4529	23	59,626,144	17	50,643,869
E-COMMERCE & MAIL ORDER	4541	230	4,323,283	192	2,698,031
MISCELLANEOUS RETAILERS	453, 4542, 4543	967	26,614,200	685	14,986,454
AGRICULTURE, FORESTRY, FISHING	11	14	44,255	14	28,698
MINING	21	6	96,811	5	319,446
UTILITIES	22	8	47,102	3	6,453
CONSTRUCTION	23	2,200	92,015,460	1,580	30,197,754
CONSTRUCTION OF BUILDINGS	236	514	59,022,504	378	11,943,602
HEAVY CONSTRUCTION & HIGHWAYS	237	71	5,753,320	37	3,724,726
SPECIAL TRADE CONTRACTORS	238	1,615	27,239,636	1,165	14,529,426
MANUFACTURING	31-33	613	11,072,067	397	2,675,816
WHOLESALE TRADE	42	1,620	56,536,882	1,056	12,003,950
DURABLE GOODS	423	1,167	47,295,390	728	9,743,148
NONDURABLE GOODS	424	441	9,182,030	313	2,182,236
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	59,462	15	78,566
TRANSPORTATION & WAREHOUSING	48-49	56	3,768,524	30	295,822
INFORMATION	51	387	30,057,284	270	14,620,977
FINANCE, INSURANCE	52	109	5,950,012	71	1,704,300
REAL ESTATE, RENTAL/LEASING	53	311	18,259,455	214	14,057,561
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	511	9,794,474	362	5,573,000
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,059	17,333,947	802	6,653,547
ARTS, ENTERTAINMENT & RECREATION	71	64	6,145,984	49	3,371,872
ACCOMMODATIONS & FOOD SERVICES	72	407	64,058,551	247	46,066,263
ACCOMMODATIONS	721	20	5,729,813	14	5,927,276
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	387	58,328,738	233	40,138,987
OTHER SERVICES	81	605	17,212,004	463	9,027,947
REPAIR & MAINTENANCE	811	442	13,802,866	320	6,629,142
PERSONAL SERVICE	812	131	3,106,572	125	1,945,025
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	302,566	18	453,780
PUBLIC ADMINISTRATION, OTHER	92.00	11	168,385	12	529,881
TOTAL ALL INDUSTRIES		10,631	\$628,092,391	7,483	\$320,268,135

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	898	\$107,551,263	1,780	\$182,393,217
MOTOR VEHICLES & PARTS	441	75	87,193,366	62	24,646,629
NEW & USED AUTO DEALERS	4411	25	70,223,117	12	19,384,887
RV, BOAT, MOTORCYCLE DEALERS	4412	14	14,568,197	15	3,350,204
AUTOMOTIVE PARTS & TIRE	4413	36	2,402,052	35	1,911,538
FURNITURE & HOME FURNISHING	442	50	1,759,609	121	6,234,916
ELECTRONICS & APPLIANCES	443	92	465,680	167	24,026,603
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	1,950,576	142	21,837,109
BUILDING MATERIALS	4441	60	1,880,755	116	21,475,581
LAWN & GARDEN SUPPLIES & EQUIP.	4442	D	D	26	361,528
FOOD & BEVERAGE STORES	445	14	108,848	45	6,108,163
GROCERY & CONVENIENCE STORES	4451	3	103,657	6	4,853,339
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	5,191	39	1,254,824
DRUG/HEALTH STORES	446	32	609,769	124	3,212,041
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	897,842	10	2,174,708
APPAREL & ACCESSORIES	448	65	104,348	140	3,116,248
CLOTHING & SHOE STORES	4481, 4482	61	97,371	122	2,779,318
JEWELRY & LUGGAGE STORES	4483	4	6,977	18	336,930
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	4,740,301	123	10,797,742
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	4,735,189	88	9,736,533
BOOK STORES & NEWS DEALERS	4512	15	5,112	35	1,061,209
GENERAL MERCHANDISE STORES	452	7	6,971,477	17	65,431,162
DEPARTMENT STORES	4521	D	D	6	13,694,304
GENERAL MERCHANDISE STORES	4529	6	6,965,345	11	51,736,858
E-COMMERCE & MAIL ORDER	4541	97	340,648	210	3,251,213
MISCELLANEOUS RETAILERS	453, 4542, 4543	344	2,408,799	619	11,556,683
AGRICULTURE, FORESTRY, FISHING	11	5	3,557	15	491,706
MINING	21	3	6,241	5	178,561
UTILITIES	22	D	D	5	78,521
CONSTRUCTION	23	452	6,836,249	1,730	34,394,605
CONSTRUCTION OF BUILDINGS	236	65	2,240,765	426	16,379,884
HEAVY CONSTRUCTION & HIGHWAYS	237	25	717,168	50	1,120,241
SPECIAL TRADE CONTRACTORS	238	362	3,878,316	1,254	16,894,480
MANUFACTURING	31-33	170	1,046,942	388	5,893,062
WHOLESALE TRADE	42	610	11,147,786	1,024	18,409,756
DURABLE GOODS	423	435	8,902,784	708	16,432,424
NONDURABLE GOODS	424	167	2,131,885	302	1,939,969
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	113,117	14	37,363
TRANSPORTATION & WAREHOUSING	48-49	19	302,141	29	308,034
INFORMATION	51	146	2,658,465	286	7,891,338
FINANCE, INSURANCE	52	38	468,003	70	1,602,250
REAL ESTATE, RENTAL/LEASING	53	119	5,386,053	195	4,246,876
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	153	662,568	384	4,833,825
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	306	1,760,555	793	6,805,591
ARTS, ENTERTAINMENT & RECREATION	71	12	14,790	55	3,015,070
ACCOMMODATIONS & FOOD SERVICES	72	58	8,821,243	167	27,781,059
ACCOMMODATIONS	721	13	2,068,296	6	4,044,642
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	45	6,752,947	161	23,736,417
OTHER SERVICES	81	168	5,801,329	340	8,349,803
REPAIR & MAINTENANCE	811	140	5,371,779	235	6,796,881
PERSONAL SERVICE	812	24	426,550	86	1,367,844
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	3,000	19	185,078
PUBLIC ADMINISTRATION, OTHER	92.00	5	7,531	10	21,830
TOTAL ALL INDUSTRIES		3,164	\$152,498,437	7,276	\$306,695,104

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	825	\$30,789,489	1,804	\$251,194,197
MOTOR VEHICLES & PARTS	441	43	9,059,344	124	61,150,008
NEW & USED AUTO DEALERS	4411	11	6,532,779	41	49,595,755
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,631,335	21	6,072,803
AUTOMOTIVE PARTS & TIRE	4413	27	895,230	62	5,481,450
FURNITURE & HOME FURNISHING	442	27	574,841	69	6,670,632
ELECTRONICS & APPLIANCES	443	64	1,204,260	174	9,841,745
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	2,009,719	87	17,388,539
BUILDING MATERIALS	4441	41	1,313,986	66	16,106,640
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	695,733	21	1,281,899
FOOD & BEVERAGE STORES	445	13	2,321,843	47	8,096,155
GROCERY & CONVENIENCE STORES	4451	7	2,319,975	21	7,794,173
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	1,868	26	301,982
DRUG/HEALTH STORES	446	49	824,798	131	6,204,258
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,133,504	18	6,706,143
APPAREL & ACCESSORIES	448	77	1,110,368	162	25,401,461
CLOTHING & SHOE STORES	4481, 4482	72	911,714	142	22,884,116
JEWELRY & LUGGAGE STORES	4483	5	198,654	20	2,517,345
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	966,462	141	12,137,105
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	957,933	96	10,894,357
BOOK STORES & NEWS DEALERS	4512	20	8,529	45	1,242,748
GENERAL MERCHANDISE STORES	452	14	8,039,424	21	77,048,729
DEPARTMENT STORES	4521	6	8,004,202	9	24,900,518
GENERAL MERCHANDISE STORES	4529	8	35,222	12	52,148,211
E-COMMERCE & MAIL ORDER	4541	124	475,142	197	3,279,871
MISCELLANEOUS RETAILERS	453, 4542, 4543	293	2,069,784	633	17,269,551
AGRICULTURE, FORESTRY, FISHING	11	4	14,357	6	102,378
MINING	21	3	9,336	4	39,859
UTILITIES	22	3	14,188	3	39,333
CONSTRUCTION	23	252	4,272,470	841	45,047,774
CONSTRUCTION OF BUILDINGS	236	43	2,074,975	181	25,369,069
HEAVY CONSTRUCTION & HIGHWAYS	237	10	648,501	34	2,126,018
SPECIAL TRADE CONTRACTORS	238	199	1,548,994	626	17,552,687
MANUFACTURING	31-33	112	1,029,028	333	4,421,996
WHOLESALE TRADE	42	484	3,218,895	1,084	18,541,463
DURABLE GOODS	423	340	2,613,489	765	14,843,628
NONDURABLE GOODS	424	139	593,962	310	3,640,138
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	11,444	9	57,697
TRANSPORTATION & WAREHOUSING	48-49	15	266,163	22	312,179
INFORMATION	51	135	1,928,952	293	12,576,756
FINANCE, INSURANCE	52	35	154,271	83	3,662,443
REAL ESTATE, RENTAL/LEASING	53	93	985,195	190	4,881,914
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	107	972,377	290	9,064,673
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	177	817,135	459	7,623,532
ARTS, ENTERTAINMENT & RECREATION	71	7	19,850	48	3,915,132
ACCOMMODATIONS & FOOD SERVICES	72	49	9,177,464	208	46,666,319
ACCOMMODATIONS	721	7	2,543,465	20	6,638,698
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	6,633,999	188	40,027,621
OTHER SERVICES	81	102	1,730,569	305	12,771,314
REPAIR & MAINTENANCE	811	78	1,310,803	208	10,950,791
PERSONAL SERVICE	812	19	146,538	82	1,653,701
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	273,228	15	166,822
PUBLIC ADMINISTRATION, OTHER	92.00	5	33,880	7	10,641
TOTAL ALL INDUSTRIES		2,408	\$55,433,619	5,980	\$420,871,903

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,448</u>	<u>\$173,841,840</u>	<u>2,335</u>	<u>\$239,584,990</u>
MOTOR VEHICLES & PARTS	441	141	28,064,154	92	113,711,596
NEW & USED AUTO DEALERS	4411	37	20,842,420	29	107,904,888
RV, BOAT, MOTORCYCLE DEALERS	4412	16	823,778	17	381,788
AUTOMOTIVE PARTS & TIRE	4413	88	6,397,956	46	5,424,920
FURNITURE & HOME FURNISHING	442	136	11,164,443	153	7,102,148
ELECTRONICS & APPLIANCES	443	239	13,250,313	239	5,646,632
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	193	23,256,149	180	6,835,121
BUILDING MATERIALS	4441	164	22,520,588	142	6,527,976
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	735,561	38	307,145
FOOD & BEVERAGE STORES	445	103	15,365,802	77	12,904,682
GROCERY & CONVENIENCE STORES	4451	58	14,174,528	22	11,784,255
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	1,191,274	55	1,120,427
DRUG/HEALTH STORES	446	129	5,906,631	157	7,530,222
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	8,561,363	23	3,889,815
APPAREL & ACCESSORIES	448	157	5,817,612	174	4,668,561
CLOTHING & SHOE STORES	4481, 4482	134	5,043,666	158	3,967,295
JEWELRY & LUGGAGE STORES	4483	23	773,946	16	701,266
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	153	3,677,655	152	6,304,086
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	110	3,405,391	101	4,979,567
BOOK STORES & NEWS DEALERS	4512	43	272,264	51	1,324,519
GENERAL MERCHANDISE STORES	452	30	26,498,403	21	47,977,016
DEPARTMENT STORES	4521	7	10,902,230	6	2,880,554
GENERAL MERCHANDISE STORES	4529	23	15,596,173	15	45,096,462
E-COMMERCE & MAIL ORDER	4541	225	3,713,462	234	6,049,812
MISCELLANEOUS RETAILERS	453, 4542, 4543	908	28,565,853	833	16,965,299
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>60,383</u>	<u>17</u>	<u>45,810</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>448,231</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>1,088,730</u>	<u>6</u>	<u>178,757</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,025</u>	<u>61,677,590</u>	<u>2,651</u>	<u>89,536,718</u>
CONSTRUCTION OF BUILDINGS	236	419	15,674,126	731	56,586,635
HEAVY CONSTRUCTION & HIGHWAYS	237	68	4,976,726	64	7,949,751
SPECIAL TRADE CONTRACTORS	238	1,538	41,026,738	1,856	25,000,332
<u>MANUFACTURING</u>	<u>31-33</u>	<u>634</u>	<u>12,864,245</u>	<u>528</u>	<u>5,739,723</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,661</u>	<u>55,309,307</u>	<u>1,274</u>	<u>23,023,651</u>
DURABLE GOODS	423	1,151	43,149,560	869	18,770,926
NONDURABLE GOODS	424	493	12,088,517	398	4,223,002
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	71,230	7	29,723
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>933,668</u>	<u>36</u>	<u>810,330</u>
<u>INFORMATION</u>	<u>51</u>	<u>373</u>	<u>26,462,231</u>	<u>375</u>	<u>17,062,053</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>100</u>	<u>5,850,748</u>	<u>81</u>	<u>4,164,193</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>306</u>	<u>19,105,278</u>	<u>263</u>	<u>9,913,551</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>485</u>	<u>7,443,032</u>	<u>564</u>	<u>5,674,041</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>946</u>	<u>10,786,316</u>	<u>1,173</u>	<u>11,252,901</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>5,144,641</u>	<u>80</u>	<u>3,963,610</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>336</u>	<u>45,153,465</u>	<u>261</u>	<u>51,369,197</u>
ACCOMMODATIONS	721	18	6,269,574	10	11,072,006
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	318	38,883,891	251	40,297,191
<u>OTHER SERVICES</u>	<u>81</u>	<u>615</u>	<u>17,884,364</u>	<u>536</u>	<u>14,867,300</u>
REPAIR & MAINTENANCE	811	472	14,680,402	373	11,712,611
PERSONAL SERVICE	812	130	3,180,104	148	3,040,808
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	23,858	15	113,881
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>69,944</u>	<u>8</u>	<u>11,692</u>
TOTAL ALL INDUSTRIES		10,084	\$444,124,013	10,190	\$477,242,286

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,491	\$140,131,881	1,311	\$105,118,991
MOTOR VEHICLES & PARTS	441	70	10,673,097	80	37,066,272
NEW & USED AUTO DEALERS	4411	19	2,034,307	20	30,756,067
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,410,941	12	1,362,234
AUTOMOTIVE PARTS & TIRE	4413	42	5,227,849	48	4,947,971
FURNITURE & HOME FURNISHING	442	85	4,015,417	37	2,047,597
ELECTRONICS & APPLIANCES	443	137	6,088,638	104	2,412,313
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	15,218,775	88	14,484,855
BUILDING MATERIALS	4441	74	15,091,913	66	13,384,371
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	126,862	22	1,100,484
FOOD & BEVERAGE STORES	445	38	8,733,668	31	6,654,879
GROCERY & CONVENIENCE STORES	4451	17	8,114,372	10	6,131,665
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	619,296	21	523,214
DRUG/HEALTH STORES	446	95	2,281,510	98	2,244,367
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,726,378	25	5,551,855
APPAREL & ACCESSORIES	448	109	4,948,680	95	1,506,266
CLOTHING & SHOE STORES	4481, 4482	97	4,477,420	85	794,184
JEWELRY & LUGGAGE STORES	4483	12	471,260	10	712,082
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	18,724,837	98	1,357,418
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	18,360,967	70	1,254,938
BOOK STORES & NEWS DEALERS	4512	36	363,870	28	102,480
GENERAL MERCHANDISE STORES	452	17	54,440,183	18	24,151,042
DEPARTMENT STORES	4521	6	13,021,588	6	2,755,359
GENERAL MERCHANDISE STORES	4529	11	41,418,595	12	21,395,683
E-COMMERCE & MAIL ORDER	4541	179	1,413,469	165	1,048,693
MISCELLANEOUS RETAILERS	453, 4542, 4543	543	11,867,229	472	6,593,434
AGRICULTURE, FORESTRY, FISHING	11	6	15,456	4	9,071
MINING	21	3	23,542	3	61,476
UTILITIES	22	5	62,342	3	18,304
CONSTRUCTION	23	1,037	26,974,497	515	16,172,822
CONSTRUCTION OF BUILDINGS	236	235	10,964,356	99	4,883,948
HEAVY CONSTRUCTION & HIGHWAYS	237	31	824,543	24	2,510,069
SPECIAL TRADE CONTRACTORS	238	771	15,185,598	392	8,778,805
MANUFACTURING	31-33	260	2,610,509	233	2,563,540
WHOLESALE TRADE	42	821	9,827,660	887	12,312,426
DURABLE GOODS	423	563	7,642,597	639	10,674,432
NONDURABLE GOODS	424	253	2,171,864	239	1,628,464
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	13,199	9	9,530
TRANSPORTATION & WAREHOUSING	48-49	10	32,546	18	461,213
INFORMATION	51	224	8,249,415	227	6,764,302
FINANCE, INSURANCE	52	56	771,385	64	912,203
REAL ESTATE, RENTAL/LEASING	53	163	3,033,062	160	3,130,010
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	257	4,099,460	205	2,691,130
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	524	5,677,811	309	3,454,768
ARTS, ENTERTAINMENT & RECREATION	71	34	3,715,344	27	1,294,961
ACCOMMODATIONS & FOOD SERVICES	72	146	26,047,050	116	16,826,474
ACCOMMODATIONS	721	9	2,704,797	4	424,164
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	137	23,342,253	112	16,402,310
OTHER SERVICES	81	253	6,939,012	232	5,338,534
REPAIR & MAINTENANCE	811	175	5,701,411	158	4,360,633
PERSONAL SERVICE	812	68	1,216,375	61	835,608
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	21,226	13	142,293
PUBLIC ADMINISTRATION, OTHER	92.00	11	103,852	8	240,449
TOTAL ALL INDUSTRIES		5,301	\$238,314,824	4,322	\$177,370,674

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	2,017	\$358,472,535	1,583	\$112,106,312
MOTOR VEHICLES & PARTS	441	118	99,667,509	89	16,887,908
NEW & USED AUTO DEALERS	4411	39	86,855,782	17	7,207,814
RV, BOAT, MOTORCYCLE DEALERS	4412	12	6,201,531	18	5,136,785
AUTOMOTIVE PARTS & TIRE	4413	67	6,610,196	54	4,543,309
FURNITURE & HOME FURNISHING	442	117	16,204,973	84	3,596,853
ELECTRONICS & APPLIANCES	443	191	24,045,579	135	6,082,916
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	136	13,394,853	115	4,956,753
BUILDING MATERIALS	4441	120	12,276,632	96	4,497,321
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,118,221	19	459,432
FOOD & BEVERAGE STORES	445	66	10,254,488	37	10,888,907
GROCERY & CONVENIENCE STORES	4451	36	9,145,747	19	10,687,835
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	1,108,741	18	201,072
DRUG/HEALTH STORES	446	122	10,254,639	97	2,775,615
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,497,834	20	2,938,430
APPAREL & ACCESSORIES	448	178	70,411,156	115	6,759,202
CLOTHING & SHOE STORES	4481, 4482	154	63,794,437	105	6,279,404
JEWELRY & LUGGAGE STORES	4483	24	6,616,719	10	479,798
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	129	24,027,056	109	1,694,640
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	22,022,442	76	1,635,159
BOOK STORES & NEWS DEALERS	4512	34	2,004,614	33	59,481
GENERAL MERCHANDISE STORES	452	25	62,793,795	20	42,463,670
DEPARTMENT STORES	4521	9	40,574,301	7	12,757,087
GENERAL MERCHANDISE STORES	4529	16	22,219,494	13	29,706,583
E-COMMERCE & MAIL ORDER	4541	189	3,896,770	192	2,092,447
MISCELLANEOUS RETAILERS	453, 4542, 4543	727	20,023,883	570	10,968,971
AGRICULTURE, FORESTRY, FISHING	11	8	9,608	7	58,448
MINING	21	D	D	3	21,256
UTILITIES	22	8	979,247	6	427,081
CONSTRUCTION	23	1,678	30,105,541	1,171	13,850,467
CONSTRUCTION OF BUILDINGS	236	386	12,570,791	260	4,498,603
HEAVY CONSTRUCTION & HIGHWAYS	237	45	1,864,399	38	1,279,929
SPECIAL TRADE CONTRACTORS	238	1,247	15,670,351	873	8,071,935
MANUFACTURING	31-33	379	3,012,798	272	3,059,324
WHOLESALE TRADE	42	1,088	18,269,945	926	12,599,095
DURABLE GOODS	423	758	15,174,577	652	10,195,911
NONDURABLE GOODS	424	317	2,975,340	265	2,379,609
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	120,028	9	23,575
TRANSPORTATION & WAREHOUSING	48-49	30	638,990	19	294,750
INFORMATION	51	289	10,727,386	238	7,458,477
FINANCE, INSURANCE	52	83	4,690,751	63	765,431
REAL ESTATE, RENTAL/LEASING	53	227	6,430,730	187	3,076,562
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	349	4,277,309	226	2,135,790
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	849	9,370,089	552	3,344,606
ARTS, ENTERTAINMENT & RECREATION	71	45	2,187,307	33	547,832
ACCOMMODATIONS & FOOD SERVICES	72	254	50,137,738	114	19,958,205
ACCOMMODATIONS	721	15	9,790,379	4	1,301,757
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	239	40,347,359	110	18,656,448
OTHER SERVICES	81	433	13,779,545	302	7,566,107
REPAIR & MAINTENANCE	811	316	11,043,249	224	6,563,710
PERSONAL SERVICE	812	106	2,660,459	65	996,421
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	75,837	13	5,976
PUBLIC ADMINISTRATION, OTHER	92.00	9	21,364	6	15,701
TOTAL ALL INDUSTRIES		7,747	\$513,111,575	5,708	\$187,285,444

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	1,291	\$20,030,776	1,220	\$75,446,199
MOTOR VEHICLES & PARTS	441	25	216,152	81	17,894,250
NEW & USED AUTO DEALERS	4411	7	199,363	22	13,227,907
RV, BOAT, MOTORCYCLE DEALERS	4412	4	4,241	15	1,181,958
AUTOMOTIVE PARTS & TIRE	4413	14	12,548	44	3,484,385
FURNITURE & HOME FURNISHING	442	102	2,509,799	43	1,372,959
ELECTRONICS & APPLIANCES	443	126	1,497,980	103	2,228,727
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	1,673,555	59	12,338,378
BUILDING MATERIALS	4441	90	1,386,137	50	11,783,722
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	287,418	9	554,656
FOOD & BEVERAGE STORES	445	29	968,850	29	3,977,867
GROCERY & CONVENIENCE STORES	4451	D	D	11	3,712,980
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	198,717	18	264,887
DRUG/HEALTH STORES	446	71	1,990,870	90	1,904,694
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	548,749	23	4,656,784
APPAREL & ACCESSORIES	448	113	1,619,648	99	1,843,774
CLOTHING & SHOE STORES	4481, 4482	104	1,520,448	88	1,697,329
JEWELRY & LUGGAGE STORES	4483	9	99,200	11	146,445
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	95	868,029	84	2,551,522
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	552,792	58	1,922,244
BOOK STORES & NEWS DEALERS	4512	29	315,237	26	629,278
GENERAL MERCHANDISE STORES	452	13	3,074,573	14	15,624,249
DEPARTMENT STORES	4521	4	123,006	5	932,797
GENERAL MERCHANDISE STORES	4529	9	2,951,567	9	14,691,452
E-COMMERCE & MAIL ORDER	4541	181	2,135,329	142	991,251
MISCELLANEOUS RETAILERS	453, 4542, 4543	417	2,927,242	453	10,061,744
AGRICULTURE, FORESTRY, FISHING	11	16	27,601	4	18,821
MINING	21	4	10,067	3	41,474
UTILITIES	22	3	421,010	D	D
CONSTRUCTION	23	1,492	33,760,853	373	11,023,743
CONSTRUCTION OF BUILDINGS	236	378	23,399,144	73	3,724,408
HEAVY CONSTRUCTION & HIGHWAYS	237	45	1,403,171	23	1,524,575
SPECIAL TRADE CONTRACTORS	238	1,069	8,958,538	277	5,774,760
MANUFACTURING	31-33	259	880,910	226	2,233,059
WHOLESALE TRADE	42	639	2,888,000	837	19,730,155
DURABLE GOODS	423	412	2,374,011	586	16,879,133
NONDURABLE GOODS	424	220	503,316	243	2,815,627
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	10,673	8	35,395
TRANSPORTATION & WAREHOUSING	48-49	13	94,032	12	183,411
INFORMATION	51	210	4,199,329	220	4,537,630
FINANCE, INSURANCE	52	45	783,928	70	1,204,383
REAL ESTATE, RENTAL/LEASING	53	137	1,252,970	138	2,673,932
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	261	2,285,825	176	1,237,888
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	693	5,004,309	252	2,641,263
ARTS, ENTERTAINMENT & RECREATION	71	28	911,714	19	289,067
ACCOMMODATIONS & FOOD SERVICES	72	73	5,740,661	86	18,031,549
ACCOMMODATIONS	721	D	D	16	4,092,331
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	5,740,465	70	13,939,218
OTHER SERVICES	81	200	1,791,512	181	5,546,707
REPAIR & MAINTENANCE	811	139	693,649	121	4,587,436
PERSONAL SERVICE	812	52	1,092,013	48	839,831
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	5,850	12	119,440
PUBLIC ADMINISTRATION, OTHER	92.00	4	4,100	9	17,083
TOTAL ALL INDUSTRIES		5,368	\$80,087,597	3,828	\$146,096,578

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,438	\$77,397,114	952	\$11,401,004
MOTOR VEHICLES & PARTS	441	80	22,007,183	28	45,870
NEW & USED AUTO DEALERS	4411	20	14,008,830	6	29,185
RV, BOAT, MOTORCYCLE DEALERS	4412	17	5,166,977	6	3,968
AUTOMOTIVE PARTS & TIRE	4413	43	2,831,376	16	12,717
FURNITURE & HOME FURNISHING	442	67	2,084,610	45	366,810
ELECTRONICS & APPLIANCES	443	143	2,666,282	90	1,085,465
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	9,988,642	80	1,015,605
BUILDING MATERIALS	4441	86	9,473,193	65	988,048
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	515,449	15	27,557
FOOD & BEVERAGE STORES	445	39	6,876,581	21	3,064,245
GROCERY & CONVENIENCE STORES	4451	14	6,650,854	11	3,034,611
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	225,727	10	29,634
DRUG/HEALTH STORES	446	104	1,500,721	55	586,538
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,427,623	8	425,327
APPAREL & ACCESSORIES	448	99	673,716	88	163,963
CLOTHING & SHOE STORES	4481, 4482	89	544,771	78	133,051
JEWELRY & LUGGAGE STORES	4483	10	128,945	10	30,912
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	1,206,878	75	339,707
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	1,148,554	50	326,569
BOOK STORES & NEWS DEALERS	4512	28	58,324	25	13,138
GENERAL MERCHANDISE STORES	452	14	17,447,150	10	1,229,178
DEPARTMENT STORES	4521	4	163,553	D	D
GENERAL MERCHANDISE STORES	4529	10	17,283,597	8	1,207,466
E-COMMERCE & MAIL ORDER	4541	166	1,110,503	145	651,868
MISCELLANEOUS RETAILERS	453, 4542, 4543	507	9,407,225	307	2,426,428
AGRICULTURE, FORESTRY, FISHING	11	3	9,448	5	3,107
MINING	21	D	D	D	D
UTILITIES	22	4	12,327	5	2,074
CONSTRUCTION	23	686	17,052,384	559	6,652,261
CONSTRUCTION OF BUILDINGS	236	142	4,126,772	121	3,242,156
HEAVY CONSTRUCTION & HIGHWAYS	237	29	4,476,948	26	1,051,207
SPECIAL TRADE CONTRACTORS	238	515	8,448,664	412	2,358,898
MANUFACTURING	31-33	253	2,502,113	148	842,213
WHOLESALE TRADE	42	864	10,586,406	466	5,428,104
DURABLE GOODS	423	602	8,329,209	309	4,359,794
NONDURABLE GOODS	424	253	2,193,760	154	1,064,114
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	63,437	3	4,196
TRANSPORTATION & WAREHOUSING	48-49	22	961,705	9	28,947
INFORMATION	51	234	5,182,037	171	3,972,158
FINANCE, INSURANCE	52	50	832,888	40	366,113
REAL ESTATE, RENTAL/LEASING	53	158	3,612,806	105	976,370
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	248	3,089,816	147	1,787,338
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	403	4,173,812	357	1,237,437
ARTS, ENTERTAINMENT & RECREATION	71	26	1,712,628	16	1,250,563
ACCOMMODATIONS & FOOD SERVICES	72	111	13,808,362	55	4,701,331
ACCOMMODATIONS	721	8	2,098,759	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	11,709,603	54	4,250,528
OTHER SERVICES	81	214	4,626,076	136	1,116,674
REPAIR & MAINTENANCE	811	144	3,595,054	92	500,809
PERSONAL SERVICE	812	55	919,734	39	506,266
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	111,288	5	109,599
PUBLIC ADMINISTRATION, OTHER	92.00	8	73,423	6	14,186
TOTAL ALL INDUSTRIES		4,723	\$145,640,490	3,178	\$39,784,497

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	1,133	\$42,345,519	2,326	\$232,001,875
MOTOR VEHICLES & PARTS	441	55	5,653,317	108	84,924,478
NEW & USED AUTO DEALERS	4411	10	3,271,328	26	73,362,800
RV, BOAT, MOTORCYCLE DEALERS	4412	12	246,218	22	7,685,151
AUTOMOTIVE PARTS & TIRE	4413	33	2,135,771	60	3,876,527
FURNITURE & HOME FURNISHING	442	52	1,352,875	119	9,321,499
ELECTRONICS & APPLIANCES	443	96	2,152,749	233	13,077,511
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	8,573,371	141	22,754,070
BUILDING MATERIALS	4441	59	8,439,928	115	21,011,538
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	133,443	26	1,742,532
FOOD & BEVERAGE STORES	445	21	3,851,032	67	14,652,947
GROCERY & CONVENIENCE STORES	4451	6	3,367,202	21	13,924,332
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	483,830	46	728,615
DRUG/HEALTH STORES	446	72	1,294,576	172	6,565,639
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,730,624	30	4,160,484
APPAREL & ACCESSORIES	448	98	1,072,677	180	17,146,562
CLOTHING & SHOE STORES	4481, 4482	85	787,195	151	15,107,557
JEWELRY & LUGGAGE STORES	4483	13	285,482	29	2,039,005
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	792,536	170	12,401,206
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	56	724,248	123	10,226,192
BOOK STORES & NEWS DEALERS	4512	29	68,288	47	2,175,014
GENERAL MERCHANDISE STORES	452	13	10,689,390	19	22,902,146
DEPARTMENT STORES	4521	4	105,397	8	22,220,528
GENERAL MERCHANDISE STORES	4529	9	10,583,993	11	681,618
E-COMMERCE & MAIL ORDER	4541	165	1,282,954	233	5,104,097
MISCELLANEOUS RETAILERS	453, 4542, 4543	403	3,899,418	854	18,991,236
AGRICULTURE, FORESTRY, FISHING	11	5	6,718	16	82,763
MINING	21	D	D	6	48,504
UTILITIES	22	5	190,055	7	19,082
CONSTRUCTION	23	415	6,004,801	1,431	53,727,254
CONSTRUCTION OF BUILDINGS	236	81	2,245,323	346	32,736,771
HEAVY CONSTRUCTION & HIGHWAYS	237	20	307,064	45	3,734,358
SPECIAL TRADE CONTRACTORS	238	314	3,452,414	1,040	17,256,125
MANUFACTURING	31-33	150	1,391,589	500	6,482,586
WHOLESALE TRADE	42	592	3,689,995	1,355	33,382,568
DURABLE GOODS	423	393	2,061,388	961	27,911,531
NONDURABLE GOODS	424	191	1,596,840	384	5,377,907
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	31,767	10	93,130
TRANSPORTATION & WAREHOUSING	48-49	5	3,934	28	293,339
INFORMATION	51	195	3,280,122	373	18,721,646
FINANCE, INSURANCE	52	43	735,098	84	3,427,566
REAL ESTATE, RENTAL/LEASING	53	117	2,084,670	246	8,950,554
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	138	1,217,627	431	13,845,423
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	246	1,651,579	792	11,450,000
ARTS, ENTERTAINMENT & RECREATION	71	24	908,164	58	2,130,886
ACCOMMODATIONS & FOOD SERVICES	72	81	12,401,279	256	40,103,320
ACCOMMODATIONS	721	9	1,911,378	15	4,196,249
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	10,489,901	241	35,907,071
OTHER SERVICES	81	127	2,174,629	458	12,409,471
REPAIR & MAINTENANCE	811	84	1,473,533	304	10,015,524
PERSONAL SERVICE	812	38	573,648	127	2,135,547
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	127,448	27	258,400
PUBLIC ADMINISTRATION, OTHER	92.00	3	1,066	14	527,394
TOTAL ALL INDUSTRIES		3,280	\$78,154,251	8,381	\$437,604,231

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>552</u>	<u>\$31,891,784</u>	<u>1,454</u>	<u>\$113,435,149</u>
MOTOR VEHICLES & PARTS	441	31	5,194,436	117	54,706,920
NEW & USED AUTO DEALERS	4411	8	3,993,143	31	36,989,823
RV, BOAT, MOTORCYCLE DEALERS	4412	6	45,782	23	10,608,517
AUTOMOTIVE PARTS & TIRE	4413	17	1,155,511	63	7,108,580
FURNITURE & HOME FURNISHING	442	21	255,867	53	1,954,727
ELECTRONICS & APPLIANCES	443	50	925,937	129	2,002,761
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	4,729,360	78	10,714,665
BUILDING MATERIALS	4441	18	4,462,238	63	10,175,610
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	267,122	15	539,055
FOOD & BEVERAGE STORES	445	8	1,244,098	44	6,767,712
GROCERY & CONVENIENCE STORES	4451	3	1,188,251	21	6,456,849
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	55,847	23	310,863
DRUG/HEALTH STORES	446	39	504,181	93	3,510,034
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	524,920	24	5,954,198
APPAREL & ACCESSORIES	448	52	251,179	125	1,238,026
CLOTHING & SHOE STORES	4481, 4482	49	202,475	113	1,134,094
JEWELRY & LUGGAGE STORES	4483	3	48,704	12	103,932
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	599,853	106	1,298,378
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	580,020	75	422,593
BOOK STORES & NEWS DEALERS	4512	14	19,833	31	875,785
GENERAL MERCHANDISE STORES	452	9	14,387,885	23	15,397,853
DEPARTMENT STORES	4521	4	28,877	4	159,892
GENERAL MERCHANDISE STORES	4529	5	14,359,008	19	15,237,961
E-COMMERCE & MAIL ORDER	4541	90	236,584	174	1,361,228
MISCELLANEOUS RETAILERS	453, 4542, 4543	181	3,037,484	488	8,528,647
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>6,764</u>	<u>10</u>	<u>116,663</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>111,639</u>
<u>UTILITIES</u>	<u>22</u>	<u>111</u>	<u>2,499,944</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>0</u>	<u>0</u>	<u>690</u>	<u>29,974,866</u>
CONSTRUCTION OF BUILDINGS	236	25	1,431,519	144	11,389,469
HEAVY CONSTRUCTION & HIGHWAYS	237	8	235,298	38	3,570,902
SPECIAL TRADE CONTRACTORS	238	78	833,127	508	15,014,495
<u>MANUFACTURING</u>	<u>31-33</u>	<u>69</u>	<u>190,618</u>	<u>257</u>	<u>3,323,745</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>356</u>	<u>1,942,731</u>	<u>913</u>	<u>24,768,926</u>
DURABLE GOODS	423	247	1,345,753	637	19,495,895
NONDURABLE GOODS	424	105	574,168	266	5,204,809
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	22,810	10	68,222
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>170,044</u>	<u>35</u>	<u>3,052,946</u>
<u>INFORMATION</u>	<u>51</u>	<u>116</u>	<u>1,216,461</u>	<u>238</u>	<u>7,989,045</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>24</u>	<u>121,766</u>	<u>68</u>	<u>1,338,224</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>71</u>	<u>752,794</u>	<u>168</u>	<u>7,786,778</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>70</u>	<u>284,489</u>	<u>219</u>	<u>2,719,355</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>106</u>	<u>1,474,354</u>	<u>377</u>	<u>4,452,479</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>12</u>	<u>313,785</u>	<u>20</u>	<u>659,686</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>38</u>	<u>6,094,542</u>	<u>115</u>	<u>19,575,630</u>
ACCOMMODATIONS	721	6	1,558,341	13	3,803,763
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	32	4,536,201	102	15,771,867
<u>OTHER SERVICES</u>	<u>81</u>	<u>73</u>	<u>1,003,314</u>	<u>217</u>	<u>6,256,226</u>
REPAIR & MAINTENANCE	811	44	823,255	160	4,675,362
PERSONAL SERVICE	812	24	178,906	46	1,509,981
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	1,153	11	70,883
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>977</u>	<u>11</u>	<u>577,119</u>
TOTAL ALL INDUSTRIES		1,610	\$47,964,367	4,797	\$226,182,591

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,195	\$33,034,707	977	\$18,651,664
MOTOR VEHICLES & PARTS	441	68	5,659,561	49	1,997,270
NEW & USED AUTO DEALERS	4411	15	4,335,904	7	182,369
RV, BOAT, MOTORCYCLE DEALERS	4412	16	75,901	17	562,307
AUTOMOTIVE PARTS & TIRE	4413	37	1,247,756	25	1,252,594
FURNITURE & HOME FURNISHING	442	48	958,893	48	512,756
ELECTRONICS & APPLIANCES	443	115	2,313,481	74	643,750
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	2,342,662	57	2,022,120
BUILDING MATERIALS	4441	52	2,284,360	45	1,792,265
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	58,302	12	229,855
FOOD & BEVERAGE STORES	445	26	5,293,877	21	3,294,945
GROCERY & CONVENIENCE STORES	4451	9	4,792,885	4	3,091,200
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	500,992	17	203,745
DRUG/HEALTH STORES	446	68	2,138,701	67	1,088,431
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,725,556	7	996,041
APPAREL & ACCESSORIES	448	96	991,359	92	1,014,819
CLOTHING & SHOE STORES	4481, 4482	86	897,655	78	852,935
JEWELRY & LUGGAGE STORES	4483	10	93,704	14	161,884
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	2,089,180	84	784,832
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	76	1,686,720	58	599,380
BOOK STORES & NEWS DEALERS	4512	32	402,460	26	185,452
GENERAL MERCHANDISE STORES	452	15	3,181,952	12	951,816
DEPARTMENT STORES	4521	4	90,346	4	84,840
GENERAL MERCHANDISE STORES	4529	11	3,091,606	8	866,976
E-COMMERCE & MAIL ORDER	4541	153	1,049,237	128	804,530
MISCELLANEOUS RETAILERS	453, 4542, 4543	427	4,290,248	338	4,540,354
AGRICULTURE, FORESTRY, FISHING	11	11	849,448	D	D
MINING	21	0	0	D	D
UTILITIES	22	3	13,053	D	D
CONSTRUCTION	23	351	9,861,127	285	6,241,366
CONSTRUCTION OF BUILDINGS	236	84	3,497,737	78	3,525,274
HEAVY CONSTRUCTION & HIGHWAYS	237	17	2,340,115	8	412,874
SPECIAL TRADE CONTRACTORS	238	250	4,023,275	199	2,303,218
MANUFACTURING	31-33	208	1,986,704	147	1,406,899
WHOLESALE TRADE	42	760	8,708,867	542	3,400,203
DURABLE GOODS	423	526	7,249,527	385	2,041,637
NONDURABLE GOODS	424	223	1,323,958	152	1,351,216
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	135,382	5	7,350
TRANSPORTATION & WAREHOUSING	48-49	17	488,630	10	251,648
INFORMATION	51	204	3,880,035	179	1,745,184
FINANCE, INSURANCE	52	47	610,256	39	343,464
REAL ESTATE, RENTAL/LEASING	53	110	1,693,528	79	681,727
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	173	1,568,739	128	692,976
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	256	1,749,536	184	1,069,417
ARTS, ENTERTAINMENT & RECREATION	71	22	1,017,343	17	1,581,595
ACCOMMODATIONS & FOOD SERVICES	72	113	16,715,968	98	10,825,252
ACCOMMODATIONS	721	21	5,585,656	24	2,896,222
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	92	11,130,312	74	7,929,030
OTHER SERVICES	81	173	3,221,022	117	2,366,876
REPAIR & MAINTENANCE	811	113	2,574,590	71	2,035,502
PERSONAL SERVICE	812	46	524,891	40	259,671
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	121,541	6	71,703
PUBLIC ADMINISTRATION, OTHER	92.00	7	18,390	6	20,750
TOTAL ALL INDUSTRIES		3,650	\$85,417,353	2,813	\$49,308,054

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	1,082	\$43,732,671	2,067	\$279,214,006
MOTOR VEHICLES & PARTS	441	41	8,259,475	108	115,182,291
NEW & USED AUTO DEALERS	4411	10	6,634,540	32	111,015,270
RV, BOAT, MOTORCYCLE DEALERS	4412	6	120,385	11	13,098
AUTOMOTIVE PARTS & TIRE	4413	25	1,504,550	65	4,153,923
FURNITURE & HOME FURNISHING	442	48	1,885,608	112	6,390,406
ELECTRONICS & APPLIANCES	443	109	1,846,660	192	9,116,522
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	2,199,454	131	18,764,709
BUILDING MATERIALS	4441	56	2,095,524	103	18,449,893
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	103,930	28	314,816
FOOD & BEVERAGE STORES	445	16	2,897,185	37	5,171,796
GROCERY & CONVENIENCE STORES	4451	4	2,893,520	14	4,394,509
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	3,665	23	777,287
DRUG/HEALTH STORES	446	73	774,232	138	4,615,910
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	829,427	24	3,447,561
APPAREL & ACCESSORIES	448	107	735,501	164	13,764,657
CLOTHING & SHOE STORES	4481, 4482	95	548,984	141	12,459,079
JEWELRY & LUGGAGE STORES	4483	12	186,517	23	1,305,578
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	87	8,061,314	142	9,529,779
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	819,749	101	8,945,549
BOOK STORES & NEWS DEALERS	4512	27	7,241,565	41	584,230
GENERAL MERCHANDISE STORES	452	12	9,708,546	25	70,421,875
DEPARTMENT STORES	4521	4	80,536	8	22,411,400
GENERAL MERCHANDISE STORES	4529	8	9,628,010	17	48,010,475
E-COMMERCE & MAIL ORDER	4541	152	1,939,920	192	3,186,895
MISCELLANEOUS RETAILERS	453, 4542, 4543	367	4,595,349	802	19,621,605
AGRICULTURE, FORESTRY, FISHING	11	4	55,613	14	91,648
MINING	21	D	D	3	110,698
UTILITIES	22	D	D	6	155,931
CONSTRUCTION	23	287	38,943,456	1,655	36,496,465
CONSTRUCTION OF BUILDINGS	236	69	32,528,782	361	17,401,997
HEAVY CONSTRUCTION & HIGHWAYS	237	19	798,832	44	1,280,209
SPECIAL TRADE CONTRACTORS	238	199	5,615,842	1,250	17,814,259
MANUFACTURING	31-33	190	1,979,466	419	4,555,802
WHOLESALE TRADE	42	745	11,114,684	1,204	17,944,679
DURABLE GOODS	423	509	9,189,171	838	13,257,004
NONDURABLE GOODS	424	229	1,858,282	354	4,625,775
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	67,231	12	61,900
TRANSPORTATION & WAREHOUSING	48-49	9	539,803	32	444,759
INFORMATION	51	183	3,416,981	304	9,432,948
FINANCE, INSURANCE	52	41	422,755	84	3,940,992
REAL ESTATE, RENTAL/LEASING	53	105	1,793,603	242	5,878,927
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	176	4,060,335	360	3,466,671
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	188	4,402,895	806	7,721,498
ARTS, ENTERTAINMENT & RECREATION	71	15	1,017,284	46	3,221,489
ACCOMMODATIONS & FOOD SERVICES	72	96	13,668,659	197	40,521,691
ACCOMMODATIONS	721	9	2,365,949	8	4,211,511
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	11,302,710	189	36,310,180
OTHER SERVICES	81	99	2,309,034	449	10,901,839
REPAIR & MAINTENANCE	811	60	1,850,900	322	8,402,846
PERSONAL SERVICE	812	33	455,157	108	2,273,020
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	2,977	19	225,973
PUBLIC ADMINISTRATION, OTHER	92.00	5	123,298	9	32,169
TOTAL ALL INDUSTRIES		3,228	\$127,589,439	7,897	\$424,132,212

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	2,200	\$201,823,787	2,346	\$304,356,821
MOTOR VEHICLES & PARTS	441	80	7,219,105	115	103,526,457
NEW & USED AUTO DEALERS	4411	19	2,265,806	31	90,894,607
RV, BOAT, MOTORCYCLE DEALERS	4412	14	1,160,242	18	4,786,849
AUTOMOTIVE PARTS & TIRE	4413	47	3,793,057	66	7,845,001
FURNITURE & HOME FURNISHING	442	147	10,645,575	149	44,748,769
ELECTRONICS & APPLIANCES	443	245	51,129,234	229	26,850,401
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	172	15,680,776	160	17,915,193
BUILDING MATERIALS	4441	143	15,093,052	137	17,301,478
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	587,724	23	613,715
FOOD & BEVERAGE STORES	445	63	11,309,782	83	11,461,973
GROCERY & CONVENIENCE STORES	4451	18	9,837,769	35	10,233,875
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	1,472,013	48	1,228,098
DRUG/HEALTH STORES	446	123	5,900,047	160	10,415,600
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,447,712	31	4,866,693
APPAREL & ACCESSORIES	448	157	11,642,231	159	4,201,908
CLOTHING & SHOE STORES	4481, 4482	134	11,123,263	134	2,840,251
JEWELRY & LUGGAGE STORES	4483	23	518,968	25	1,361,657
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	139	10,146,244	147	5,967,558
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	9,910,212	107	5,581,970
BOOK STORES & NEWS DEALERS	4512	37	236,032	40	385,588
GENERAL MERCHANDISE STORES	452	21	40,656,590	26	49,647,394
DEPARTMENT STORES	4521	8	30,935,475	8	14,956,329
GENERAL MERCHANDISE STORES	4529	13	9,721,115	18	34,691,065
E-COMMERCE & MAIL ORDER	4541	248	10,530,222	235	4,424,478
MISCELLANEOUS RETAILERS	453, 4542, 4543	794	25,516,269	852	20,330,397
AGRICULTURE, FORESTRY, FISHING	11	14	41,527	19	63,432
MINING	21	5	74,840	6	244,206
UTILITIES	22	5	159,267	6	1,253,366
CONSTRUCTION	23	2,294	97,790,853	2,224	58,416,952
CONSTRUCTION OF BUILDINGS	236	614	61,354,250	529	20,159,271
HEAVY CONSTRUCTION & HIGHWAYS	237	65	4,866,219	62	10,493,866
SPECIAL TRADE CONTRACTORS	238	1,615	31,570,384	1,633	27,763,815
MANUFACTURING	31-33	575	7,901,838	536	12,194,719
WHOLESALE TRADE	42	1,333	55,663,102	1,472	31,375,523
DURABLE GOODS	423	942	50,722,959	1,038	25,573,881
NONDURABLE GOODS	424	379	4,748,303	418	5,672,107
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	191,840	16	129,535
TRANSPORTATION & WAREHOUSING	48-49	38	711,055	40	721,456
INFORMATION	51	342	23,621,524	382	21,078,024
FINANCE, INSURANCE	52	70	2,798,918	85	6,183,685
REAL ESTATE, RENTAL/LEASING	53	251	12,402,836	261	13,038,840
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	544	30,771,482	469	15,625,900
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,034	18,093,010	979	13,092,655
ARTS, ENTERTAINMENT & RECREATION	71	78	2,161,340	53	2,480,777
ACCOMMODATIONS & FOOD SERVICES	72	232	62,347,521	274	51,630,609
ACCOMMODATIONS	721	7	9,244,252	12	8,264,622
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	225	53,103,269	262	43,365,987
OTHER SERVICES	81	438	18,574,196	513	12,461,487
REPAIR & MAINTENANCE	811	321	14,018,018	382	9,731,936
PERSONAL SERVICE	812	102	4,438,459	117	2,534,772
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	117,719	14	194,779
PUBLIC ADMINISTRATION, OTHER	92.00	11	24,058	11	12,109
TOTAL ALL INDUSTRIES		9,464	\$534,961,154	9,676	\$544,230,561

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	1,642	\$104,112,375	851	\$28,542,372
MOTOR VEHICLES & PARTS	441	80	14,434,611	41	4,471,793
NEW & USED AUTO DEALERS	4411	18	9,786,458	9	194,125
RV, BOAT, MOTORCYCLE DEALERS	4412	16	476,797	6	348,267
AUTOMOTIVE PARTS & TIRE	4413	46	4,171,356	26	3,929,401
FURNITURE & HOME FURNISHING	442	71	4,905,728	46	464,692
ELECTRONICS & APPLIANCES	443	167	6,775,195	80	2,246,148
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	81	14,981,715	63	844,180
BUILDING MATERIALS	4441	64	14,027,221	57	829,461
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	954,494	6	14,719
FOOD & BEVERAGE STORES	445	34	7,734,836	29	4,860,064
GROCERY & CONVENIENCE STORES	4451	7	7,461,958	18	4,372,870
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	272,878	11	487,194
DRUG/HEALTH STORES	446	126	4,634,486	39	76,300
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	4,392,716	15	918,869
APPAREL & ACCESSORIES	448	126	4,991,970	61	387,696
CLOTHING & SHOE STORES	4481, 4482	107	4,570,820	53	351,266
JEWELRY & LUGGAGE STORES	4483	19	421,150	8	36,430
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	127	3,344,690	55	71,733
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	2,191,016	34	53,775
BOOK STORES & NEWS DEALERS	4512	41	1,153,674	21	17,958
GENERAL MERCHANDISE STORES	452	20	25,865,552	11	142,904
DEPARTMENT STORES	4521	7	6,245,765	3	25,287
GENERAL MERCHANDISE STORES	4529	13	19,619,787	8	117,617
E-COMMERCE & MAIL ORDER	4541	190	2,395,374	88	495,593
MISCELLANEOUS RETAILERS	453, 4542, 4543	602	9,655,502	323	13,562,400
AGRICULTURE, FORESTRY, FISHING	11	7	2,723,990	6	6,638
MINING	21	D	D	3	13,238
UTILITIES	22	6	579,348	3	3,854
CONSTRUCTION	23	800	37,127,964	626	28,778,594
CONSTRUCTION OF BUILDINGS	236	191	18,829,420	123	18,802,086
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,222,102	31	3,995,715
SPECIAL TRADE CONTRACTORS	238	574	16,076,442	472	5,980,793
MANUFACTURING	31-33	338	6,447,088	167	1,044,413
WHOLESALE TRADE	42	1,038	18,776,326	490	6,651,461
DURABLE GOODS	423	748	14,466,586	353	4,078,557
NONDURABLE GOODS	424	280	4,227,104	130	2,333,595
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	82,636	7	239,309
TRANSPORTATION & WAREHOUSING	48-49	26	247,526	25	17,535,994
INFORMATION	51	254	8,498,860	147	4,315,136
FINANCE, INSURANCE	52	64	622,147	37	148,751
REAL ESTATE, RENTAL/LEASING	53	175	6,207,652	140	80,032,245
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	278	4,740,702	138	1,330,966
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	432	7,085,096	321	1,733,642
ARTS, ENTERTAINMENT & RECREATION	71	40	3,514,645	8	261,218
ACCOMMODATIONS & FOOD SERVICES	72	140	28,163,761	116	82,998,079
ACCOMMODATIONS	721	14	5,520,343	33	48,501,751
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	126	22,643,418	83	34,496,328
OTHER SERVICES	81	203	5,592,849	164	9,263,593
REPAIR & MAINTENANCE	811	119	3,637,717	118	1,926,983
PERSONAL SERVICE	812	67	1,607,413	42	7,334,983
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	347,719	4	1,627
PUBLIC ADMINISTRATION, OTHER	92.00	7	11,941	7	15,932
TOTAL ALL INDUSTRIES		5,452	\$234,464,399	3,249	\$262,676,126

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	6,941	\$1,439,775,470	970	\$27,554,114
MOTOR VEHICLES & PARTS	441	318	213,280,806	45	2,132,012
NEW & USED AUTO DEALERS	4411	96	159,996,137	5	75,979
RV, BOAT, MOTORCYCLE DEALERS	4412	85	34,443,764	9	77,036
AUTOMOTIVE PARTS & TIRE	4413	137	18,840,905	31	1,978,997
FURNITURE & HOME FURNISHING	442	386	74,254,623	48	788,218
ELECTRONICS & APPLIANCES	443	645	120,903,346	86	719,576
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	427	102,507,126	56	2,248,538
BUILDING MATERIALS	4441	347	97,871,335	49	2,141,328
LAWN & GARDEN SUPPLIES & EQUIP.	4442	80	4,635,791	7	107,210
FOOD & BEVERAGE STORES	445	570	118,322,214	14	2,134,624
GROCERY & CONVENIENCE STORES	4451	335	106,278,785	9	2,068,877
OTHER FOOD & BEVERAGE STORES	4452, 4453	235	12,043,429	5	65,747
DRUG/HEALTH STORES	446	396	62,908,667	64	250,901
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	123	25,048,377	10	1,253,856
APPAREL & ACCESSORIES	448	616	188,785,197	80	221,455
CLOTHING & SHOE STORES	4481, 4482	480	171,307,617	72	139,403
JEWELRY & LUGGAGE STORES	4483	136	17,477,580	8	82,052
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	442	84,323,605	84	324,330
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	311	62,672,809	51	105,785
BOOK STORES & NEWS DEALERS	4512	131	21,650,796	33	218,545
GENERAL MERCHANDISE STORES	452	50	172,916,411	16	14,468,932
DEPARTMENT STORES	4521	9	76,505,884	4	93,099
GENERAL MERCHANDISE STORES	4529	41	96,410,527	12	14,375,833
E-COMMERCE & MAIL ORDER	4541	431	65,328,130	126	496,999
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,537	211,196,968	341	2,514,673
AGRICULTURE, FORESTRY, FISHING	11	50	1,186,069	D	D
MINING	21	11	475,468	D	D
UTILITIES	22	11	137,186	3	27,296
CONSTRUCTION	23	7,583	980,706,601	352	7,853,441
CONSTRUCTION OF BUILDINGS	236	2,661	670,706,194	64	4,424,692
HEAVY CONSTRUCTION & HIGHWAYS	237	195	66,210,502	15	100,457
SPECIAL TRADE CONTRACTORS	238	4,727	243,789,905	273	3,328,292
MANUFACTURING	31-33	1,823	91,671,516	148	681,160
WHOLESALE TRADE	42	3,195	340,175,946	617	5,344,211
DURABLE GOODS	423	2,184	274,569,474	440	4,247,205
NONDURABLE GOODS	424	968	63,501,490	175	1,087,159
ELECTRONIC MARKETS, AGENTS & BROKERS	425	43	2,104,982	D	D
TRANSPORTATION & WAREHOUSING	48-49	235	32,183,962	4	1,786
INFORMATION	51	801	195,982,121	172	1,772,174
FINANCE, INSURANCE	52	175	35,124,293	42	780,714
REAL ESTATE, RENTAL/LEASING	53	708	117,977,675	108	1,518,604
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,090	120,341,816	146	1,042,187
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,956	150,869,052	231	1,058,299
ARTS, ENTERTAINMENT & RECREATION	71	461	48,532,023	15	225,289
ACCOMMODATIONS & FOOD SERVICES	72	2,668	813,511,946	64	6,111,030
ACCOMMODATIONS	721	162	238,234,595	4	343,040
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,506	575,277,351	60	5,767,990
OTHER SERVICES	81	2,080	158,738,277	140	1,755,258
REPAIR & MAINTENANCE	811	1,264	81,691,516	95	1,323,002
PERSONAL SERVICE	812	719	73,795,998	36	338,114
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	97	3,250,763	9	94,142
PUBLIC ADMINISTRATION, OTHER	92.00	24	991,322	5	21,379
TOTAL ALL INDUSTRIES		31,812	\$4,528,380,743	3,020	\$55,765,905

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	3,083	\$480,009,538	759	\$36,465,480
MOTOR VEHICLES & PARTS	441	197	91,830,666	44	8,200,689
NEW & USED AUTO DEALERS	4411	72	71,241,492	12	4,458,537
RV, BOAT, MOTORCYCLE DEALERS	4412	33	6,856,095	4	941,760
AUTOMOTIVE PARTS & TIRE	4413	92	13,733,079	28	2,800,392
FURNITURE & HOME FURNISHING	442	131	17,440,422	33	497,702
ELECTRONICS & APPLIANCES	443	319	30,873,380	70	2,422,938
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	173	50,937,899	42	2,610,094
BUILDING MATERIALS	4441	137	47,861,679	33	2,132,397
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	3,076,220	9	477,697
FOOD & BEVERAGE STORES	445	136	34,316,698	27	2,917,332
GROCERY & CONVENIENCE STORES	4451	61	32,824,540	17	2,893,977
OTHER FOOD & BEVERAGE STORES	4452, 4453	75	1,492,158	10	23,355
DRUG/HEALTH STORES	446	207	16,951,936	55	603,175
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	8,937,548	11	1,367,304
APPAREL & ACCESSORIES	448	228	37,999,750	64	1,149,079
CLOTHING & SHOE STORES	4481, 4482	196	33,419,813	59	1,132,773
JEWELRY & LUGGAGE STORES	4483	32	4,579,937	5	16,306
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	216	28,155,859	50	444,698
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	153	20,868,110	33	434,316
BOOK STORES & NEWS DEALERS	4512	63	7,287,749	17	10,382
GENERAL MERCHANDISE STORES	452	28	107,567,012	11	12,939,448
DEPARTMENT STORES	4521	9	34,129,819	4	1,013,429
GENERAL MERCHANDISE STORES	4529	19	73,437,193	7	11,926,019
E-COMMERCE & MAIL ORDER	4541	280	6,997,784	96	561,258
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,117	48,000,584	256	2,751,763
AGRICULTURE, FORESTRY, FISHING	11	12	92,363	4	2,556
MINING	21	5	284,686	3	71,866
UTILITIES	22	9	333,033	5	46,191
CONSTRUCTION	23	1,671	120,047,578	235	6,602,820
CONSTRUCTION OF BUILDINGS	236	466	64,316,008	58	4,098,960
HEAVY CONSTRUCTION & HIGHWAYS	237	51	5,295,178	13	237,187
SPECIAL TRADE CONTRACTORS	238	1,154	50,436,392	164	2,266,673
MANUFACTURING	31-33	695	19,371,743	94	633,464
WHOLESALE TRADE	42	1,874	85,282,656	465	6,060,290
DURABLE GOODS	423	1,328	63,447,985	332	3,723,716
NONDURABLE GOODS	424	524	21,543,153	126	2,320,558
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	291,518	7	16,016
TRANSPORTATION & WAREHOUSING	48-49	67	4,189,827	14	78,607
INFORMATION	51	445	49,042,185	143	2,397,560
FINANCE, INSURANCE	52	118	9,765,169	37	190,435
REAL ESTATE, RENTAL/LEASING	53	321	29,331,714	92	913,298
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	623	15,334,866	113	634,101
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	912	31,256,395	157	548,253
ARTS, ENTERTAINMENT & RECREATION	71	86	4,410,665	8	183,176
ACCOMMODATIONS & FOOD SERVICES	72	566	130,374,746	59	6,463,622
ACCOMMODATIONS	721	45	32,292,959	5	735,587
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	521	98,081,787	54	5,728,035
OTHER SERVICES	81	649	30,544,986	98	1,943,992
REPAIR & MAINTENANCE	811	407	20,164,472	64	1,448,987
PERSONAL SERVICE	812	202	9,157,318	29	426,836
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	1,223,196	5	68,169
PUBLIC ADMINISTRATION, OTHER	92.00	12	2,725,879	4	11,680
TOTAL ALL INDUSTRIES		11,148	\$1,012,398,029	2,290	\$63,247,391

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	3,447	\$525,971,510	1,382	\$250,519,416
MOTOR VEHICLES & PARTS	441	221	154,455,435	54	18,360,729
NEW & USED AUTO DEALERS	4411	74	137,581,684	12	14,519,563
RV, BOAT, MOTORCYCLE DEALERS	4412	37	5,867,505	4	1,271,410
AUTOMOTIVE PARTS & TIRE	4413	110	11,006,246	38	2,569,756
FURNITURE & HOME FURNISHING	442	170	14,610,988	87	11,035,042
ELECTRONICS & APPLIANCES	443	339	38,588,539	167	27,375,106
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	235	48,014,694	92	17,129,017
BUILDING MATERIALS	4441	189	46,421,389	80	16,745,678
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	1,593,305	12	383,339
FOOD & BEVERAGE STORES	445	190	28,702,141	38	4,213,325
GROCERY & CONVENIENCE STORES	4451	113	27,271,636	20	3,232,183
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	1,430,505	18	981,142
DRUG/HEALTH STORES	446	214	14,282,830	72	5,329,528
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	62	18,225,870	19	2,248,609
APPAREL & ACCESSORIES	448	238	48,382,515	145	64,097,310
CLOTHING & SHOE STORES	4481, 4482	201	43,282,276	126	59,816,374
JEWELRY & LUGGAGE STORES	4483	37	5,100,239	19	4,280,936
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	24,860,306	82	17,257,330
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	160	21,314,170	61	15,796,588
BOOK STORES & NEWS DEALERS	4512	67	3,546,136	21	1,460,742
GENERAL MERCHANDISE STORES	452	32	80,087,027	17	62,536,998
DEPARTMENT STORES	4521	8	34,639,114	7	37,352,537
GENERAL MERCHANDISE STORES	4529	24	45,447,913	10	25,184,461
E-COMMERCE & MAIL ORDER	4541	283	9,526,424	96	2,390,566
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,236	46,234,741	513	18,545,856
AGRICULTURE, FORESTRY, FISHING	11	29	426,057	6	20,134
MINING	21	4	685,716	3	55,225
UTILITIES	22	10	255,391	4	14,351
CONSTRUCTION	23	2,845	141,756,637	877	29,681,409
CONSTRUCTION OF BUILDINGS	236	748	74,309,750	178	16,275,442
HEAVY CONSTRUCTION & HIGHWAYS	237	91	21,001,523	41	1,742,411
SPECIAL TRADE CONTRACTORS	238	2,006	46,445,364	658	11,663,556
MANUFACTURING	31-33	819	22,809,669	331	4,833,608
WHOLESALE TRADE	42	1,999	70,972,856	927	33,533,271
DURABLE GOODS	423	1,397	56,298,926	673	29,277,753
NONDURABLE GOODS	424	575	13,587,615	245	4,159,684
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	1,086,315	9	95,834
TRANSPORTATION & WAREHOUSING	48-49	77	8,582,285	28	1,066,232
INFORMATION	51	478	37,511,075	221	12,255,603
FINANCE, INSURANCE	52	121	7,904,656	56	2,419,996
REAL ESTATE, RENTAL/LEASING	53	396	28,005,828	197	14,514,663
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	713	15,005,272	273	5,338,538
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,247	23,246,880	452	6,544,146
ARTS, ENTERTAINMENT & RECREATION	71	99	7,378,456	26	4,512,079
ACCOMMODATIONS & FOOD SERVICES	72	595	108,796,444	191	61,692,394
ACCOMMODATIONS	721	32	14,543,344	23	17,608,602
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	563	94,253,100	168	44,083,792
OTHER SERVICES	81	902	32,287,242	219	5,332,931
REPAIR & MAINTENANCE	811	648	24,406,351	168	3,035,024
PERSONAL SERVICE	812	211	7,170,814	45	2,293,943
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	710,077	6	3,964
PUBLIC ADMINISTRATION, OTHER	92.00	17	373,101	8	39,861
TOTAL ALL INDUSTRIES		13,798	\$1,031,969,075	5,201	\$432,373,857

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	2,698	\$293,988,968	1,274	\$46,394,023
MOTOR VEHICLES & PARTS	441	127	57,744,504	64	12,463,653
NEW & USED AUTO DEALERS	4411	23	48,315,012	17	8,419,411
RV, BOAT, MOTORCYCLE DEALERS	4412	21	1,909,871	14	1,291,763
AUTOMOTIVE PARTS & TIRE	4413	83	7,519,621	33	2,752,479
FURNITURE & HOME FURNISHING	442	110	8,169,106	44	1,007,231
ELECTRONICS & APPLIANCES	443	283	9,269,014	119	1,872,288
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	164	21,937,285	74	2,928,834
BUILDING MATERIALS	4441	129	21,107,792	59	2,615,107
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	829,493	15	313,727
FOOD & BEVERAGE STORES	445	128	22,350,238	48	6,863,675
GROCERY & CONVENIENCE STORES	4451	51	20,214,511	10	5,916,890
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	2,135,727	38	946,785
DRUG/HEALTH STORES	446	177	9,464,877	91	1,773,129
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	10,525,166	13	1,632,891
APPAREL & ACCESSORIES	448	195	23,511,508	108	1,600,420
CLOTHING & SHOE STORES	4481, 4482	164	22,001,555	96	1,263,771
JEWELRY & LUGGAGE STORES	4483	31	1,509,953	12	336,649
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	179	10,603,057	106	3,097,441
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	8,987,796	71	1,634,206
BOOK STORES & NEWS DEALERS	4512	50	1,615,261	35	1,463,235
GENERAL MERCHANDISE STORES	452	30	79,639,813	20	6,392,259
DEPARTMENT STORES	4521	8	26,007,908	6	3,055,724
GENERAL MERCHANDISE STORES	4529	22	53,631,905	14	3,336,535
E-COMMERCE & MAIL ORDER	4541	264	6,285,521	152	1,398,584
MISCELLANEOUS RETAILERS	453, 4542, 4543	984	34,488,879	435	5,363,618
AGRICULTURE, FORESTRY, FISHING	11	12	1,718,390	5	12,740
MINING	21	6	69,933	0	0
UTILITIES	22	7	936,164	D	D
CONSTRUCTION	23	1,886	102,476,466	399	21,316,135
CONSTRUCTION OF BUILDINGS	236	479	49,447,730	102	13,369,972
HEAVY CONSTRUCTION & HIGHWAYS	237	60	12,574,913	21	871,344
SPECIAL TRADE CONTRACTORS	238	1,347	40,453,823	276	7,074,819
MANUFACTURING	31-33	600	8,379,673	229	2,718,502
WHOLESALE TRADE	42	1,724	48,672,135	910	12,641,720
DURABLE GOODS	423	1,211	39,841,436	617	8,950,898
NONDURABLE GOODS	424	499	8,728,632	283	3,632,066
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	102,067	10	58,756
TRANSPORTATION & WAREHOUSING	48-49	63	2,156,085	14	240,156
INFORMATION	51	431	36,865,056	229	5,115,880
FINANCE, INSURANCE	52	111	6,468,114	64	761,600
REAL ESTATE, RENTAL/LEASING	53	299	18,009,752	138	2,814,532
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	511	10,204,577	196	1,712,867
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	915	20,926,883	300	2,834,537
ARTS, ENTERTAINMENT & RECREATION	71	78	6,031,339	26	1,129,633
ACCOMMODATIONS & FOOD SERVICES	72	405	86,729,335	130	21,947,451
ACCOMMODATIONS	721	25	13,941,616	27	6,177,130
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	380	72,787,719	103	15,770,321
OTHER SERVICES	81	576	21,454,518	168	4,501,016
REPAIR & MAINTENANCE	811	369	16,354,661	98	3,410,104
PERSONAL SERVICE	812	179	4,774,292	54	1,009,425
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	325,565	16	81,487
PUBLIC ADMINISTRATION, OTHER	92.00	12	205,181	7	30,491
TOTAL ALL INDUSTRIES		10,334	\$665,292,569	4,090	\$124,192,543

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
3RD QUARTER, 2012

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	1,464	\$90,632,218	2,052	\$189,174,791
MOTOR VEHICLES & PARTS	441	84	18,742,021	177	50,987,729
NEW & USED AUTO DEALERS	4411	21	13,357,907	62	38,225,739
RV, BOAT, MOTORCYCLE DEALERS	4412	15	947,396	33	4,835,055
AUTOMOTIVE PARTS & TIRE	4413	48	4,436,718	82	7,926,935
FURNITURE & HOME FURNISHING	442	51	3,058,563	87	5,592,790
ELECTRONICS & APPLIANCES	443	138	2,557,481	203	8,938,174
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	14,591,850	103	21,184,120
BUILDING MATERIALS	4441	64	13,941,884	76	18,197,471
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	649,966	27	2,986,649
FOOD & BEVERAGE STORES	445	38	5,561,049	88	14,971,019
GROCERY & CONVENIENCE STORES	4451	15	5,417,852	45	14,474,384
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	143,197	43	496,635
DRUG/HEALTH STORES	446	108	2,600,725	130	4,715,676
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,656,399	27	5,555,556
APPAREL & ACCESSORIES	448	121	3,805,220	153	3,699,707
CLOTHING & SHOE STORES	4481, 4482	107	3,442,939	133	3,002,451
JEWELRY & LUGGAGE STORES	4483	14	362,281	20	697,256
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	121	4,177,528	145	5,663,822
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	3,243,079	101	5,397,600
BOOK STORES & NEWS DEALERS	4512	34	934,449	44	266,222
GENERAL MERCHANDISE STORES	452	18	22,536,159	25	48,374,841
DEPARTMENT STORES	4521	5	7,195,559	7	8,584,818
GENERAL MERCHANDISE STORES	4529	13	15,340,600	18	39,790,023
E-COMMERCE & MAIL ORDER	4541	171	1,737,741	198	2,561,964
MISCELLANEOUS RETAILERS	453, 4542, 4543	527	9,607,482	716	16,929,393
AGRICULTURE, FORESTRY, FISHING	11	8	365,231	12	141,319
MINING	21	D	D	5	67,661
UTILITIES	22	5	103,173	3	33,631
CONSTRUCTION	23	526	19,269,163	761	50,436,715
CONSTRUCTION OF BUILDINGS	236	110	7,681,558	196	30,636,321
HEAVY CONSTRUCTION & HIGHWAYS	237	28	2,152,160	25	1,539,316
SPECIAL TRADE CONTRACTORS	238	388	9,435,445	540	18,261,078
MANUFACTURING	31-33	269	3,144,819	392	7,611,757
WHOLESALE TRADE	42	994	15,886,278	1,304	34,910,358
DURABLE GOODS	423	709	12,569,999	935	27,904,311
NONDURABLE GOODS	424	276	3,271,193	352	6,870,075
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	45,086	17	135,972
TRANSPORTATION & WAREHOUSING	48-49	14	181,235	36	617,787
INFORMATION	51	261	6,625,408	308	17,103,113
FINANCE, INSURANCE	52	72	1,091,960	96	3,070,412
REAL ESTATE, RENTAL/LEASING	53	153	4,553,566	215	12,939,697
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	241	3,417,704	313	7,083,467
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	328	3,794,481	496	8,121,861
ARTS, ENTERTAINMENT & RECREATION	71	28	730,161	47	3,373,275
ACCOMMODATIONS & FOOD SERVICES	72	143	22,950,642	253	48,728,427
ACCOMMODATIONS	721	18	5,683,754	30	9,217,411
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	125	17,266,888	223	39,511,016
OTHER SERVICES	81	228	5,890,806	386	13,235,218
REPAIR & MAINTENANCE	811	144	4,854,453	266	10,703,205
PERSONAL SERVICE	812	63	885,075	94	2,193,051
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	151,278	26	338,962
PUBLIC ADMINISTRATION, OTHER	92.00	8	47,177	12	172,415
TOTAL ALL INDUSTRIES		4,744	\$178,758,449	6,691	\$396,821,904

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3rd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$786,417,538</u>	<u>\$555,421,310</u>	<u>\$3,329,373</u>
CROP & ANIMAL PRODUCTION	111,112	187,088,084	102,857,685	631,667
FORESTRY & LOGGING	113	404,945,968	331,271,167	1,371,640
FISHING & HUNTING	114	53,254,413	12,311,263	83,982
AG & FORESTRY SUPPORT ACTIVITIES	115	141,129,073	108,981,195	1,242,084
<u>MINING</u>	<u>21</u>	<u>151,688,768</u>	<u>124,212,066</u>	<u>649,399</u>
SAND & GRAVEL, QUARRYING	2123	95,583,673	75,806,826	391,535
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	56,105,095	48,405,240	257,864
<u>UTILITIES</u>	<u>22</u>	<u>455,979,372</u>	<u>388,966,905</u>	<u>6,428,384</u>
HYDROELECTRIC POWER GENERATION	221111	8,046,877	7,571,314	103,043
ALTERNATIVE POWER GENERATION	221114-221117	1,352,499	1,352,499	14,525
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	3,317,622	3,297,273	42,994
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	80,153,898	56,245,269	924,037
NATURAL GAS DISTRIBUTION	2212	18,643,916	12,393,521	69,034
WATER & SEWER	2213	344,464,560	308,107,029	5,274,751
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,897,201,466</u>	<u>8,672,330,886</u>	<u>43,177,640</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,411,980,683	1,305,352,965	6,447,118
NONRESIDENTIAL BUILDING	2362	2,312,894,977	1,958,841,856	9,404,282
HEAVY CONSTRUCTION & HIGHWAYS	237	1,574,696,374	1,286,361,626	6,559,289
SPECIAL TRADE CONTRACTORS	238	4,597,629,432	4,121,774,439	20,766,951
ELECTRICAL	23821	918,783,162	820,820,812	4,427,939
PLUMBING & HEATING	23822	888,472,685	784,042,697	3,930,644
PAINTING	23832	195,748,119	176,847,633	856,241
MASONRY/DRYWALL	23814, 23831	251,844,297	232,248,513	1,122,843
ROOFING	23816	244,489,151	226,947,464	1,081,324
OTHER CONTRACTORS	238 not listed above	2,098,292,018	1,880,867,320	9,347,960
<u>MANUFACTURING</u>	<u>31-33</u>	<u>40,772,662,258</u>	<u>31,560,487,884</u>	<u>125,088,029</u>
FOOD PRODUCTS	311	2,921,176,793	1,645,752,002	5,885,033
MILLING OF GRAINS	3112	211,038,086	135,537,879	644,389
FRUITS & VEGETABLES	3114	322,514,310	106,956,477	476,058
DAIRY PRODUCTS	3115	33,500,189	20,017,369	96,922
MEAT PRODUCTS	3116	582,363,864	556,046,455	860,964
SEAFOOD PRODUCTS	3117	678,290,501	153,105,029	578,016
BAKERY PRODUCTS	3118	474,184,731	259,455,833	1,252,394
OTHER FOOD ITEMS	3111, 3113, 3119	619,285,112	414,632,960	1,976,290
BEVERAGES	312	620,246,166	423,498,916	2,057,358
TEXTILES	313,314	217,871,633	115,872,915	569,080
APPAREL	315	57,059,985	29,660,951	143,991
LEATHER & ALLIED PRODUCTS	316	12,764,332	6,941,969	33,672
LUMBER & WOOD PRODUCTS	321	1,862,897,701	1,142,493,593	4,856,532
SAWMILLS	3211	696,688,018	416,444,774	1,502,750
PLYWOOD & TRUSSES	3212	307,019,639	179,732,502	727,895
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	859,190,044	546,316,317	2,625,887
PAPER PRODUCTS	322	1,666,200,997	942,351,235	3,651,564
PULP & PAPER MILLS	3221	1,153,435,403	616,959,458	2,190,794
OTHER PAPER PRODUCTS	3222	512,765,594	325,391,777	1,460,770
COMMERCIAL PRINTING	323	188,495,385	162,555,139	807,879
PETROLEUM & COAL PRODUCTS	324	8,448,826,704	7,865,700,298	38,067,489
PETROLEUM REFINING	32411	8,343,815,265	7,800,454,418	37,752,429
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	105,011,439	65,245,880	315,060
CHEMICALS	325	1,114,774,140	722,825,129	3,449,088
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	373,423,158	253,212,144	1,239,124
PHARMACEUTICALS	3254	260,803,769	165,753,728	805,786
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	238,596,178	138,877,548	577,297
PAINT, COATING & ADHESIVES	3255	43,815,969	33,290,562	160,297
SOAP, CLEANING COMPOUND & TOILETRIES	3256	36,867,461	22,293,068	108,204
OTHER CHEMICAL PRODUCTS	3259	161,267,605	109,398,079	558,380

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3rd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	650,143,476	402,307,923	1,927,045
NONMETALLIC MINERALS	327	724,303,377	544,077,252	2,518,523
PRIMARY METALS	331	837,010,833	589,560,459	2,429,685
IRON & STEEL MILLS	3311, 3312	306,740,044	171,218,565	807,225
ALUMINUM SMELTING	3313	295,063,933	274,969,722	933,256
OTHER NONFERROUS METALS	3314	37,801,796	32,625,402	157,885
FOUNDRIES	3315	197,405,060	110,746,770	531,319
FABRICATED METAL PRODUCTS	332	1,341,792,583	939,661,936	4,309,569
MACHINERY	333	1,408,862,291	793,753,093	3,862,834
FARM & CONSTRUCTION IMPLEMENTS	3331	154,929,758	100,442,445	485,165
INDUSTRIAL MACHINERY	3332	261,590,787	135,224,172	662,803
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	992,341,746	558,086,476	2,714,866
COMPUTERS & ELECTRONICS	334	2,305,499,865	1,233,283,093	5,872,755
COMPUTER HARDWARE	3341	105,773,824	45,666,919	233,368
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	113,662,883	50,578,758	248,295
AUDIO & VIDEO EQUIPMENT	3343	47,749,411	25,410,802	130,818
SEMICONDUCTORS	3344	699,325,905	349,016,206	1,422,743
INSTRUMENTS	3345	1,307,458,847	742,224,733	3,674,462
SOFTWARE, OTHER MAGNETIC & OPTICAL ME	3346	31,528,995	20,385,675	163,069
ELECTRICAL EQUIPMENT & APPLIANCES	335	620,659,686	303,771,961	1,431,871
LIGHTING EQUIPMENT	3351	81,653,688	16,232,449	78,870
HOUSEHOLD APPLIANCES	3352	119,238,472	52,557,353	256,140
OTHER ELECTRIC EQUIPMENT	3353, 3359	419,767,526	234,982,159	1,096,861
TRANSPORTATION EQUIPMENT	336	14,612,670,744	12,979,874,875	39,697,045
MOTOR VEHICLES & PARTS	3361, 3362, 3363	442,870,386	272,071,337	1,325,728
AIRCRAFT, AEROSPACE & PARTS	3364	13,770,070,607	12,410,660,846	36,898,742
SHIPS & BOATS	3366	357,262,950	260,333,621	1,292,042
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	42,466,801	36,809,071	180,533
FURNITURE & RELATED PRODUCTS	337	288,838,235	195,581,753	941,858
OTHER MANUFACTURING	339	872,567,332	520,963,392	2,575,158
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	121,272,610	75,978,241	384,679
DENTAL LABORATORIES	339116	35,639,204	33,211,675	234,281
SPORTING AND ATHLETIC GOODS	33992	252,429,365	85,877,037	425,051
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	463,226,153	325,896,439	1,531,147
WHOLESALE TRADE	42	33,089,377,379	24,045,330,557	115,260,792
DURABLE GOODS	423	15,268,927,169	11,071,895,824	56,391,007
MOTOR VEHICLES & PARTS	4231	2,073,718,769	1,901,520,515	9,317,109
FURNITURE & HOME FURNISHINGS	4232	326,392,443	241,066,348	1,191,412
LUMBER & CONSTRUCTION MATERIALS	4233	1,340,505,995	935,913,071	4,405,831
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	2,922,633,414	2,303,996,466	12,165,898
METAL & MINERAL (except Petroleum)	4235	795,308,315	532,107,384	2,522,764
ELECTRICAL EQUIPMENT	4236	2,285,269,189	1,730,830,223	9,807,757
HARDWARE, PLUMBING, HEATING EQUIPME	4237	776,604,321	658,779,998	3,135,659
MACHINERY & EQUIPMENT	4238	3,114,493,151	2,116,224,399	10,133,663
SPORTING & RECREATIONAL GOODS & SUPPI	423910	301,840,769	158,558,860	790,934
TOY & HOBBY GOODS & SUPPLIES	423920	610,649,023	42,453,211	228,024
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	721,511,780	450,445,349	2,691,956
NONDURABLE GOODS:	424	17,441,386,547	12,816,013,184	57,722,649
PAPER & PAPER PRODUCTS	4241	563,872,957	485,298,879	2,222,295
DRUGS & SUNDRIES	4242	1,692,197,238	1,600,545,227	4,747,642
APPAREL	4243	969,821,281	324,120,238	1,619,969
FOOD PRODUCTS	4244	6,906,973,137	4,493,833,377	20,164,775
FARM PRODUCTS	4245	276,547,285	162,771,153	898,496
CHEMICALS & PLASTICS	4246	838,232,100	766,359,205	3,759,513
PETROLEUM PRODUCTS	4247	2,802,258,064	2,324,892,990	11,391,149

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 3rd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	258,858,474	241,397,974	1,169,281
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	873,150,808	701,784,819	3,458,702
FARM SUPPLIES	42491	706,828,103	557,701,904	2,804,958
TOBACCO & TOBACCO PRODUCTS	42494	288,217,550	209,290,919	1,010,456
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,264,429,550	948,016,499	4,475,413
ELECTRONIC MARKETS, AGENTS, BROKERS	425	379,063,663	157,421,549	1,147,136
RETAIL TRADE	44-45	29,819,092,118	26,174,737,279	130,308,589
MOTOR VEHICLES & PARTS	441	5,263,404,999	4,758,034,662	24,189,005
NEW & USED AUTO DEALERS	4411	4,066,176,933	3,717,366,576	18,994,513
RV, BOAT, MOTORCYCLE DEALERS	4412	439,709,646	371,484,002	1,889,654
AUTOMOTIVE PARTS & TIRES	4413	757,518,420	669,184,084	3,304,838
FURNITURE & HOME FURNISHINGS	442	697,544,761	626,937,735	3,019,762
ELECTRONICS & APPLIANCES	443	1,397,170,203	1,157,268,433	6,695,354
HOUSEHOLD APPLIANCES	443141	100,486,650	94,984,649	459,342
ELECTRONIC STORES	443142	1,296,683,553	1,062,283,784	6,236,012
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,916,995,802	1,804,882,501	8,634,386
BUILDING MATERIALS	4441	1,687,414,932	1,606,863,101	7,679,163
LAWN & GARDEN SUPPLIES	4442	229,580,870	198,019,400	955,223
FOOD & BEVERAGES (OFF-PREMISES)	445	3,967,747,837	3,773,466,600	18,133,664
GROCERY & CONVENIENCE STORES	4451	3,583,680,670	3,454,361,148	16,660,028
OTHER FOOD STORES/SPECIALTY FOODS	4452	299,806,672	241,325,449	1,095,756
BEER, WINE AND LIQUOR STORES	4453	84,260,495	77,780,003	377,880
DRUG STORES & PERSONAL CARE STORES	446	1,469,247,117	1,323,110,374	6,326,906
GAS STATIONS (INCL. CONVENIENCE STORES)	447	3,388,474,243	2,807,203,450	13,591,946
APPAREL & ACCESSORIES	448	1,323,028,570	1,121,286,664	5,392,415
CLOTHING STORES	4481	1,074,888,498	897,446,549	4,318,713
SHOE STORES	4482	112,267,965	106,817,152	505,603
JEWELRY & LUGGAGE STORES	4483	135,872,107	117,022,963	568,099
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	759,061,667	636,304,713	3,138,567
SPORTING GOODS	45111	489,325,530	398,928,753	1,953,785
HOBBY & TOY STORES	45112	92,468,768	76,721,297	366,283
SEWING SUPPLIES	45113	38,035,550	35,652,470	171,405
MUSICAL INSTRUMENTS	45114	36,821,237	33,681,427	173,793
BOOK, PERIODICAL & MUSIC STORES	45121	102,410,582	91,320,766	473,301
DEPARTMENT STORES	4521	853,060,349	819,614,731	3,945,774
GENERAL MERCHANDISE STORES	4529	5,100,983,487	4,532,756,397	21,662,028
E-COMMERCE & MAIL ORDER	4541	892,665,530	514,783,593	3,037,899
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,789,707,553	2,299,087,426	12,540,883
TRANSPORTATION	48-492	1,351,046,682	996,737,629	7,182,028
AIR TRANSPORTATION	481	18,698,912	14,694,062	184,745
RAILROADS	482	11,236,740	11,196,695	127,733
WATER TRANSPORTATION	483	115,805,826	29,057,468	122,258
TRUCK TRANSPORTATION	484	181,785,808	135,657,232	1,414,139
TRANSIT & GROUND PASSENGER TRANSPORT	485	24,736,424	23,852,603	319,751
PIPELINE TRANSPORTATION	486	579,838	437,407	7,737
SCENIC & SIGHTSEEING TRANSPORTATION	487	50,501,908	21,844,483	136,178
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	919,441,529	736,809,536	4,630,388
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	28,259,697	23,188,143	239,099
WAREHOUSING & STORAGE	493	184,853,509	169,581,955	1,103,245
INFORMATION	51	4,235,636,993	3,585,793,622	35,586,843
PUBLISHING (EXCEPT INTERNET)	511	805,072,714	531,347,275	3,757,786
NEWSPAPERS	51111	136,770,479	136,140,644	613,731
BOOKS & PERIODICALS	51112, 51113	112,012,605	86,993,528	505,427
SOFTWARE	5112	497,775,884	265,449,273	2,029,032
OTHER PUBLISHERS	51114, 51119	58,513,746	42,763,830	609,596
MOTION PICTURE PRODUCTION	512	193,531,831	167,377,895	2,076,693
RADIO & TV BROADCASTING, CABLE TV	515	427,486,990	334,034,314	4,712,725

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
3rd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
TELEPHONE & TELECOMMUNICATIONS	517	2,267,338,748	2,136,602,250	19,423,403
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	388,931,483	289,327,515	4,248,708
OTHER INFORMATION SERVICES	519	153,275,227	127,104,373	1,367,528
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>8,530,953,143</u>	<u>6,534,480,918</u>	<u>89,227,948</u>
BANKS & CREDIT UNIONS	522	3,854,583,434	2,945,859,830	50,294,430
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	993,344,459	858,538,858	10,989,182
INSURANCE AGENTS & BROKERS	524	1,555,904,401	781,987,222	7,754,510
REAL ESTATE AGENTS & BROKERS	531	948,514,249	902,301,151	14,475,565
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,111,308,867	988,317,227	5,379,741
LESSORS OF NONFINANCIAL INTANGIBLES	533	67,297,733	57,476,630	334,520
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>31,107,818,229</u>	<u>24,507,725,491</u>	<u>306,198,195</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVIC</u>	<u>54</u>	<u>10,256,774,187</u>	<u>7,442,291,535</u>	<u>108,002,813</u>
LEGAL SERVICES	5411	1,011,310,782	967,768,612	16,897,310
ACCOUNTING SERVICES	5412	714,764,855	694,237,414	12,367,320
ARCHITECTURAL SERVICES	54131	277,955,286	232,562,471	3,975,876
ENGINEERING SERVICES	54133	1,351,209,950	1,160,074,330	14,133,153
OTHER RELATED SERVICES	54132, 54134-54138	142,363,680	123,733,842	1,928,688
SPECIALIZED DESIGN SERVICES	5414	190,972,171	173,091,447	2,020,210
COMPUTER SYSTEM DESIGN SERVICES	5415	2,898,998,895	1,455,465,588	19,152,719
CONSULTING SERVICES	5416	1,849,895,166	1,361,901,212	21,004,816
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	660,569,575	430,013,077	4,330,564
ADVERTISING & PUBLIC RELATIONS	5418	391,514,914	317,287,669	5,179,106
OTHER PROFESSIONAL SERVICES	5419	767,218,913	526,155,873	7,013,051
MANAGEMENT SERVICES	55	<u>77,788,037</u>	<u>65,054,702</u>	<u>889,179</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,293,162,976	2,816,861,391	31,497,645
EMPLOYMENT SERVICES	5613	573,941,264	529,222,490	8,048,307
TRAVEL SERVICES	5615	169,074,380	160,875,450	838,696
INVESTIGATION & SECURITY SERVICES	5616	210,282,496	177,289,794	2,396,259
BUILDING SERVICES & JANITORIAL	5617	612,299,129	585,917,579	5,292,606
OTHER	5611, 5612, 5614, 5619	1,727,565,707	1,363,556,078	14,921,777
WASTE TREATMENT/ COLLECTION	562	833,789,882	765,396,915	8,761,380
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	<u>550,322,650</u>	<u>242,700,058</u>	<u>3,640,673</u>
HEALTH SERVICES	62	<u>8,808,031,033</u>	<u>7,039,077,134</u>	<u>112,942,362</u>
AMBULATORY HEALTH CARE SERVICES	621	4,675,027,551	3,927,540,240	67,390,319
PHYSICIANS	6211	1,922,159,472	1,576,449,394	27,808,477
DENTISTS	6212	752,367,335	745,798,967	13,389,239
OTHER HEALTH PRACTITIONERS	6213	590,966,682	541,947,673	9,003,445
OUTPATIENT CARE CENTERS	6214	719,028,109	547,395,178	9,322,452
MEDICAL & DIAGNOSTIC LABORATORIES	6215	320,674,846	223,012,718	3,910,814
HOME HEALTH CARE	6216	193,271,263	183,244,593	2,189,310
OTHER AMBULATORY HEALTH CARE	6219	176,559,844	109,691,717	1,766,582
HOSPITALS	622	3,380,997,627	2,490,782,116	37,581,865
NURSING & RETIREMENT HOMES	623	530,980,611	480,088,406	6,076,052
SOCIAL SERVICES & DAY CARE	624	221,025,244	140,666,372	1,894,126
ARTS, ENTERTAINMENT, & RECREATION	71	<u>790,207,820</u>	<u>606,460,482</u>	<u>6,622,195</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	331,524,982	225,006,912	3,351,299
MUSEUMS, HISTORICAL SITES, ETC.	712	28,838,844	6,417,149	55,910
AMUSEMENT, GAMBLING, RECREATION	713	429,843,994	375,036,421	3,214,986
ACCOMMODATIONS	721	867,223,876	838,173,190	4,370,522
RESTAURANTS, FOOD SERVICES	7223, 7225	3,494,385,428	2,792,193,198	14,215,224
DRINKING PLACES	7224	224,001,142	203,762,474	1,228,458
AUTO REPAIR & SERVICES	8111	610,890,666	583,055,345	2,849,837
OTHER REPAIR SERVICES	8112, 8113, 8114	415,958,710	352,414,295	1,810,491
PERSONAL SERVICES	812	674,627,190	633,012,424	7,564,435
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	231,411,670	223,654,954	3,430,192
DEATH CARE SERVICES	8122	44,663,133	43,585,084	592,902
LAUNDRY & DRY CLEANING	8123	98,774,837	96,108,596	638,127
OTHER PERSONAL SERVICES	8129	299,777,550	269,663,790	2,903,214
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	133,535,920	70,782,987	956,082
PUBLIC ADMINISTRATION, OTHER	92,00	<u>78,097,610</u>	<u>57,468,259</u>	<u>863,681</u>
TOTAL ALL INDUSTRIES		160,383,706,353	\$127,316,785,400	\$863,557,247

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 3rd QUARTER, 2012

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$24,513,305,321</u>	<u>\$13,118,912,854</u>	<u>\$852,729,535</u>
MOTOR VEHICLES & PARTS	441	3,877,008,193	3,026,312,896	196,710,389
NEW & USED AUTO DEALERS	4411	3,065,986,769	2,361,714,382	153,511,467
RV, BOAT, MOTORCYCLE DEALERS	4412	371,140,430	275,076,745	17,880,001
AUTOMOTIVE PARTS & TIRE	4413	439,880,994	389,521,769	25,318,921
FURNITURE & HOME FURNISHING	442	531,028,345	484,199,598	31,472,977
ELECTRONICS & APPLIANCE STORES	443	994,469,333	756,920,910	49,199,865
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,350,686,084	1,271,709,917	82,661,170
BUILDING MATERIALS	4441	1,208,266,076	1,155,428,377	75,102,860
LAWN & GARDEN SUPPLIES & EQUIP.	4442	142,420,008	116,281,540	7,558,310
FOOD & BEVERAGE STORES	445	3,665,025,207	922,744,069	59,978,371
GROCERY & CONVENIENCE STORES	4451	3,458,646,279	851,254,861	55,331,581
OTHER FOOD & BEVERAGE STORES	4452, 4453	206,378,928	71,489,208	4,646,790
DRUG/HEALTH STORES	446	1,267,450,321	376,377,490	24,464,556
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,839,707,036	422,262,103	27,447,045
APPAREL & ACCESSORIES	448	1,217,708,436	1,014,050,985	65,913,325
CLOTHING & SHOE STORES	4481, 4482	1,092,158,126	909,269,276	59,102,515
JEWELRY & LUGGAGE STORES	4483	125,550,310	104,781,709	6,810,810
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	614,158,740	534,370,039	34,734,058
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	521,662,637	448,438,951	29,148,540
BOOK STORES & NEWS DEALERS	4512	92,496,103	85,931,088	5,585,518
GENERAL MERCHANDISE STORES	452	5,661,633,457	2,646,069,611	171,994,528
DEPARTMENT STORES	4521	845,163,857	724,560,523	47,096,433
GENERAL MERCHANDISE STORES	4529	4,816,469,600	1,921,509,088	124,898,095
E-COMMERCE & MAIL ORDER	4541	678,218,150	329,837,714	21,439,468
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,816,212,019	1,334,057,522	86,713,783
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>57,650,749</u>	<u>35,396,011</u>	<u>2,300,756</u>
<u>MINING</u>	<u>21</u>	<u>24,270,457</u>	<u>17,384,317</u>	<u>1,129,978</u>
<u>UTILITIES</u>	<u>22</u>	<u>31,021,385</u>	<u>19,297,743</u>	<u>1,254,355</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,875,015,917</u>	<u>4,612,973,679</u>	<u>299,843,571</u>
CONSTRUCTION OF BUILDINGS	236	3,126,859,112	2,431,762,920	158,064,683
HEAVY CONSTRUCTION & HIGHWAYS	237	762,644,637	486,503,820	31,622,743
SPECIAL TRADE CONTRACTORS	238	1,985,512,168	1,694,706,939	110,156,145
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,168,478,872</u>	<u>550,474,189</u>	<u>35,780,851</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,079,212,941</u>	<u>2,066,749,309</u>	<u>134,338,788</u>
DURABLE GOODS	423	3,084,218,243	1,624,199,765	105,573,018
NONDURABLE GOODS	424	982,638,767	433,763,884	28,194,698
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12,355,931	8,785,660	571,072
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>260,280,707</u>	<u>135,763,827</u>	<u>8,824,654</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,637,774,565</u>	<u>1,252,953,927</u>	<u>81,442,031</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>263,539,129</u>	<u>187,056,367</u>	<u>12,158,681</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>904,386,304</u>	<u>743,775,635</u>	<u>48,345,455</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,698,035,017</u>	<u>544,819,623</u>	<u>35,413,334</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,211,185,705</u>	<u>765,313,581</u>	<u>49,745,499</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>328,891,277</u>	<u>310,424,834</u>	<u>20,177,622</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>3,640,046,237</u>	<u>3,501,802,132</u>	<u>227,617,289</u>
ACCOMMODATIONS	721	825,054,755	788,326,675	51,241,276
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,814,991,482	2,713,475,457	176,376,013
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,033,874,871</u>	<u>889,453,750</u>	<u>57,814,586</u>
REPAIR & MAINTENANCE	811	756,439,435	636,319,435	41,360,819
PERSONAL SERVICE	812	254,988,421	232,398,110	15,105,906
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22,447,015	20,736,205	1,347,861
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92-00</u>	<u>15,200,895</u>	<u>14,230,434</u>	<u>924,976</u>
TOTAL ALL INDUSTRIES		\$47,742,170,349	\$28,766,782,212	\$1,869,841,961

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
3rd QUARTER, 2012

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$325,545,707</u>	<u>\$299,035,671</u>	<u>\$15,035,336</u>
WATER SUPPLY		293,991,870	268,493,170	13,500,220
MISCELLANEOUS		31,553,837	30,542,501	1,535,116
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>146,427,335</u>	<u>80,585,237</u>	<u>3,103,767</u>
SEWERAGE SYSTEMS		80,482,687	29,406,634	1,132,679
MISCELLANEOUS		65,944,648	51,178,603	1,971,088
<u>POWER</u>	<u>3.873%</u>	<u>1,634,215,103</u>	<u>1,393,348,808</u>	<u>53,969,446</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>169,682,014</u>	<u>166,359,465</u>	<u>6,408,148</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,154,232,527</u>	<u>368,033,352</u>	<u>7,074,233</u>
LOCAL/SUBURBAN TRANSIT		121,474,391	50,863,240	978,604
TRUCKING		861,676,139	221,836,723	4,264,849
RAILROADS		27,883,274	26,339,768	507,304
MISCELLANEOUS		143,198,723	68,993,621	1,323,476
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>52,156,645</u>	<u>29,433,081</u>	<u>402,171</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>169,949,559</u>	<u>122,972,011</u>	<u>787,973</u>
LOCAL/SUBURBAN TRANSIT		39,585,866	32,288,507	206,618
TRUCKING		49,876,686	40,564,479	260,071
MISCELLANEOUS		80,487,007	50,119,025	321,284
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>217,813,929</u>	<u>60,129,834</u>	<u>1,157,086</u>
WATER TRANSPORT		73,301,900	30,072,437	579,185
MISCELLANEOUS		144,512,029	30,057,397	577,901
TOTAL		\$3,870,022,819	\$2,519,897,459	\$87,938,160

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**