

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3rd QUARTER, 2012

INDUSTRY	NAICS	UNITS	3rd QUARTER 2012
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,643</u>	<u>\$822,468,837</u>
CROP & ANIMAL PRODUCTION	111,112	428	188,296,016
FORESTRY & LOGGING	113	570	438,420,877
FISHING & HUNTING	114	127	53,254,413
AG & FORESTRY SUPPORT ACTIVITIES	115	518	142,497,531
<u>MINING</u>	<u>21</u>	<u>154</u>	<u>153,901,465</u>
SAND & GRAVEL, QUARRYING	2123	107	97,796,370
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	47	56,105,095
<u>UTILITIES</u>	<u>22</u>	<u>672</u>	<u>2,694,029,550</u>
HYDROELECTRIC POWER GENERATION	221111	19	312,932,233
ALTERNATIVE POWER GENERATION	221114-221117	9	25,607,003
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	63,283,021
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	57	1,430,024,188
NATURAL GAS DISTRIBUTION	2212	9	54,908,562
WATER & SEWER	2213	572	807,274,543
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,464</u>	<u>9,924,173,917</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,532	1,412,922,646
NONRESIDENTIAL BUILDING	2362	963	2,312,570,170
HEAVY CONSTRUCTION & HIGHWAYS	237	1,096	1,588,369,242
SPECIAL TRADE CONTRACTORS	238	19,873	4,610,311,859
ELECTRICAL	23821	2,606	918,924,749
PLUMBING & HEATING	23822	2,615	888,488,723
PAINTING	23832	2,319	195,712,118
MASONRY/DRYWALL	23814, 23831	1,288	251,912,588
ROOFING	23816	792	244,565,250
OTHER CONTRACTORS	238 not listed above	10,253	2,110,708,431
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,113</u>	<u>40,883,499,660</u>
FOOD PRODUCTS	311	761	2,921,364,588
MILLING OF GRAINS	3112	22	211,080,344
FRUITS & VEGETABLES	3114	53	322,514,310
DAIRY PRODUCTS	3115	21	33,566,407
MEAT PRODUCTS	3116	69	582,414,764
SEAFOOD PRODUCTS	3117	51	678,290,501
BAKERY PRODUCTS	3118	358	474,184,731
OTHER FOOD ITEMS	3111, 3113, 3119	187	619,313,531
BEVERAGES	312	534	620,548,779
TEXTILES	313,314	246	217,879,542
APPAREL	315	114	57,241,153
LEATHER & ALLIED PRODUCTS	316	31	12,764,332
LUMBER & WOOD PRODUCTS	321	415	1,886,318,275
SAWMILLS	3211	77	702,352,765
PLYWOOD & TRUSSES	3212	55	307,400,878
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	283	876,564,632
PAPER PRODUCTS	322	89	1,666,936,313
PULP & PAPER MILLS	3221	26	1,153,478,556
OTHER PAPER PRODUCTS	3222	63	513,457,757
COMMERCIAL PRINTING	323	617	232,961,218
PETROLEUM & COAL PRODUCTS	324	32	8,448,863,646
PETROLEUM REFINING	32411	16	8,343,851,348
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	16	105,012,298
CHEMICALS	325	257	1,115,200,429
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	68	373,566,797
PHARMACEUTICALS	3254	42	260,803,769
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	26	238,596,178
PAINT, COATING & ADHESIVES	3255	29	43,815,969
SOAP, CLEANING COMPOUND & TOILETRIES	3256	42	36,867,461
OTHER CHEMICAL PRODUCTS	3259	50	161,550,255
PLASTICS & RUBBER PRODUCTS	326	213	650,824,152
NONMETALLIC MINERALS	327	259	724,639,997

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			2012
PRIMARY METALS	331	111	837,011,375
IRON & STEEL MILLS	3311, 3312	44	306,740,044
ALUMINUM SMELTING	3313	15	295,064,475
OTHER NONFERROUS METALS	3314	15	37,801,796
FOUNDRIES	3315	37	197,405,060
FABRICATED METAL PRODUCTS	332	1,036	1,342,251,498
MACHINERY	333	618	1,410,013,458
FARM & CONSTRUCTION IMPLEMENTS	3331	69	154,929,758
INDUSTRIAL MACHINERY	3332	114	261,702,422
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	435	993,381,278
COMPUTERS & ELECTRONICS	334	468	2,305,078,198
COMPUTER HARDWARE	3341	32	105,530,048
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	58	113,665,381
AUDIO & VIDEO EQUIPMENT	3343	18	47,749,411
SEMICONDUCTORS	3344	75	699,325,905
INSTRUMENTS	3345	213	1,307,469,658
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	72	31,337,795
ELECTRICAL EQUIPMENT & APPLIANCES	335	144	620,659,686
LIGHTING EQUIPMENT	3351	38	81,653,688
HOUSEHOLD APPLIANCES	3352	11	119,238,472
OTHER ELECTRIC EQUIPMENT	3353, 3359	95	419,767,526
TRANSPORTATION EQUIPMENT	336	469	14,648,845,773
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	442,912,131
AIRCRAFT, AEROSPACE & PARTS	3364	116	13,806,160,936
SHIPS & BOATS	3366	192	357,305,905
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	44	42,466,801
FURNITURE & RELATED PRODUCTS	337	588	288,931,976
OTHER MANUFACTURING	339	1,111	875,165,272
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	115	121,272,610
DENTAL LABORATORIES	339116	259	35,639,204
SPORTING AND ATHLETIC GOODS	33992	96	252,429,393
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	641	465,824,065
WHOLESALE TRADE	42	13,913	33,129,927,058
DURABLE GOODS	423	7,791	15,288,894,534
MOTOR VEHICLES & PARTS	4231	588	2,073,781,165
FURNITURE & HOME FURNISHINGS	4232	422	326,943,034
LUMBER & CONSTRUCTION MATERIALS	4233	667	1,342,494,252
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,500	2,926,390,362
METAL & MINERAL (except Petroleum)	4235	300	795,421,962
ELECTRICAL EQUIPMENT	4236	994	2,285,575,808
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	505	776,830,916
MACHINERY & EQUIPMENT	4238	1,737	3,126,477,108
SPORTING & RECREATIONAL GOODS & SUPPL	423910	305	302,177,950
TOY & HOBBY GOODS & SUPPLIES	423920	96	610,987,204
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	677	721,814,773
NONDURABLE GOODS:	424	5,772	17,461,923,116
PAPER & PAPER PRODUCTS	4241	278	565,262,775
DRUGS & SUNDRIES	4242	320	1,692,487,969
APPAREL	4243	392	969,878,282
FOOD PRODUCTS	4244	1,660	6,912,396,535
FARM PRODUCTS	4245	82	277,117,801
CHEMICALS & PLASTICS	4246	379	838,617,977
PETROLEUM PRODUCTS	4247	152	2,804,771,471
BEER & ALE	424810	81	259,131,683
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	422	876,453,469
FARM SUPPLIES	42491	214	709,643,012
TOBACCO & TOBACCO PRODUCTS	42494	59	288,217,550
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,733	1,267,944,592
ELECTRONIC MARKETS, AGENTS, BROKERS	425	350	379,109,408

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<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,422</u>	<u>29,854,778,787</u>
MOTOR VEHICLES & PARTS	441	2,807	5,262,287,981
NEW & USED AUTO DEALERS	4411	1,266	4,065,028,911
RV, BOAT, MOTORCYCLE DEALERS	4412	532	439,738,318
AUTOMOTIVE PARTS & TIRES	4413	1,009	757,520,752
FURNITURE & HOME FURNISHINGS	442	1,256	698,262,264
ELECTRONICS & APPLIANCES	443	1,843	1,399,535,387
HOUSEHOLD APPLIANCES	443141	188	100,486,650
ELECTRONIC STORES	443142	1,655	1,299,048,737
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,050	1,922,114,695
BUILDING MATERIALS	4441	1,363	1,690,046,516
LAWN & GARDEN SUPPLIES	4442	687	232,068,179
FOOD & BEVERAGES (OFF-PREMISES)	445	3,379	3,968,130,424
GROCERY & CONVENIENCE STORES	4451	2,023	3,583,843,248
OTHER FOOD STORES/SPECIALTY FOODS	4452	792	300,035,222
BEER, WINE AND LIQUOR STORES	4453	564	84,251,954
DRUG STORES & PERSONAL CARE STORES	446	1,406	1,469,465,982
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,534	3,400,919,267
APPAREL & ACCESSORIES	448	2,081	1,323,027,537
CLOTHING STORES	4481	1,395	1,074,886,077
SHOE STORES	4482	146	112,269,197
JEWELRY & LUGGAGE STORES	4483	540	135,872,263
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,852	762,786,010
SPORTING GOODS	45111	953	489,425,955
HOBBY & TOY STORES	45112	238	92,468,230
SEWING SUPPLIES	45113	151	38,035,550
MUSICAL INSTRUMENTS	45114	144	36,910,935
BOOK, PERIODICAL & MUSIC STORES	45121	366	105,945,340
DEPARTMENT STORES	4521	25	853,060,349
GENERAL MERCHANDISE STORES	4529	226	5,101,048,434
E-COMMERCE & MAIL ORDER	4541	1,035	893,817,823
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,928	2,800,322,634
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,514</u>	<u>2,742,684,886</u>
AIR TRANSPORTATION	481	59	27,648,043
RAILROADS	482	9	39,120,014
WATER TRANSPORTATION	483	48	148,144,772
TRUCK TRANSPORTATION	484	2,392	1,128,517,741
TRANSIT & GROUND PASSENGER TRANSPORT	485	318	121,326,242
PIPELINE TRANSPORTATION	486	5	6,450,331
SCENIC & SIGHTSEEING TRANSPORTATION	487	141	52,993,287
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,060	1,124,403,789
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	482	94,080,667
WAREHOUSING & STORAGE	493	200	194,094,831
<u>INFORMATION</u>	<u>51</u>	<u>3,070</u>	<u>4,248,335,078</u>
PUBLISHING (EXCEPT INTERNET)	511	736	816,828,546
NEWSPAPERS	51111	111	141,705,593
BOOKS & PERIODICALS	51112, 51113	286	114,354,514
SOFTWARE	5112	254	499,657,013
OTHER PUBLISHERS	51114, 51119	85	61,111,426
MOTION PICTURE PRODUCTION	512	615	193,558,427
RADIO & TV BROADCASTING, CABLE TV	515	133	427,782,626
TELEPHONE & TELECOMMUNICATIONS	517	640	2,267,680,143
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	705	389,099,197
OTHER INFORMATION SERVICES	519	241	153,386,139
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,527</u>	<u>8,544,835,488</u>
BANKS & CREDIT UNIONS	522	1,402	3,854,768,505
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,426	1,001,200,808
INSURANCE AGENTS & BROKERS	524	2,392	1,556,142,765
REAL ESTATE AGENTS & BROKERS	531	3,511	950,317,475

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RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,686	1,115,108,202
LESSORS OF NONFINANCIAL INTANGIBLES	533	110	67,297,733
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>90,939</u>	<u>31,245,809,859</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>27,051</u>	<u>10,289,935,609</u>
LEGAL SERVICES	5411	4,689	1,011,356,256
ACCOUNTING SERVICES	5412	2,605	714,852,768
ARCHITECTURAL SERVICES	54131	996	278,137,138
ENGINEERING SERVICES	54133	1,609	1,351,781,674
OTHER RELATED SERVICES	54132, 54134-54138	862	143,377,633
SPECIALIZED DESIGN SERVICES	5414	1,691	191,631,223
COMPUTER SYSTEM DESIGN SERVICES	5415	3,833	2,900,838,917
CONSULTING SERVICES	5416	6,075	1,876,769,883
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	443	660,654,829
ADVERTISING & PUBLIC RELATIONS	5418	961	391,527,134
OTHER PROFESSIONAL SERVICES	5419	3,287	769,008,154
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>259</u>	<u>77,794,760</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,777	3,321,010,535
EMPLOYMENT SERVICES	5613	835	575,260,187
TRAVEL SERVICES	5615	300	172,786,027
INVESTIGATION & SECURITY SERVICES	5616	648	219,340,008
BUILDING SERVICES & JANITORIAL	5617	7,384	613,676,750
OTHER	5611, 5612, 5614, 5619	3,610	1,739,947,563
WASTE TREATMENT/ COLLECTION	562	470	845,829,456
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,193</u>	<u>573,658,541</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>13,817</u>	<u>8,810,137,472</u>
AMBULATORY HEALTH CARE SERVICES	621	12,174	4,676,276,741
PHYSICIANS	6211	3,096	1,922,163,319
DENTISTS	6212	3,267	752,365,244
OTHER HEALTH PRACTITIONERS	6213	4,787	591,025,769
OUTPATIENT CARE CENTERS	6214	534	719,027,058
MEDICAL & DIAGNOSTIC LABORATORIES	6215	173	320,800,909
HOME HEALTH CARE	6216	170	193,466,026
OTHER AMBULATORY HEALTH CARE	6219	147	177,428,416
HOSPITALS	622	94	3,380,997,627
NURSING & RETIREMENT HOMES	623	499	531,026,051
SOCIAL SERVICES & DAY CARE	624	1,050	221,837,053
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,096</u>	<u>792,958,873</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,066	331,700,687
MUSEUMS, HISTORICAL SITES, ETC.	712	67	28,944,985
AMUSEMENT, GAMBLING, RECREATION	713	1,963	432,313,201
ACCOMMODATIONS	721	2,098	867,481,884
RESTAURANTS, FOOD SERVICES	7223, 7225	12,060	3,495,639,961
DRINKING PLACES	7224	1,247	224,001,139
AUTO REPAIR & SERVICES	8111	4,944	611,958,171
OTHER REPAIR SERVICES	8112, 8113, 8114	3,397	416,428,581
PERSONAL SERVICES	812	6,553	677,045,922
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,079	231,468,326
DEATH CARE SERVICES	8122	192	44,663,133
LAUNDRY & DRY CLEANING	8123	803	98,774,834
OTHER PERSONAL SERVICES	8129	1,479	302,139,629
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	774	134,027,220
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>209</u>	<u>108,880,633</u>
TOTAL ALL INDUSTRIES		196,637	164,439,518,314