

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 4, 2012**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as reported by Washington State Excise Taxpayers  
for October, November and December 2012**

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**The Quarterly Business Review can be found on the Internet at  
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## **OVERVIEW OF BUSINESS ACTIVITY**

**4th Quarter, 2012  
(October, November, December 2012)**

State gross business income grew \$9.6 billion to \$177.6 billion in the fourth quarter of 2012, a 5.7 percent increase over the fourth quarter of 2011.

Gross income increased in most industry groups. Wholesale Trade increased 5.2 percent to \$37.4 billion. Construction was up 6.7 percent to \$10.1 billion. Finance, Insurance and Real Estate were up 3.3 percent to \$9.4 billion over fourth quarter 2011. New and Used Auto Dealers were at \$4.0 billion, a 10.0 percent increase over fourth quarter of 2011. Grocery and Convenience Stores increased 1.2 percent to \$3.5 billion. General Merchandise Stores increased to \$5.3 billion, up 5.6 percent. Some industry groups continue to experience declines. Agriculture, Forestry, Fishing, as an industry, was down 5.9 percent to \$1.3 billion and Manufacturing of Apparel was at \$71 million, a 17.2 percent decrease.

Statewide, taxable retail sales were up 5.6 percent compared to the fourth quarter of 2011. Most counties showed increases in taxable retail sales. King County was up 6.6 percent, Snohomish County was up 6.8 percent, Spokane County was up 3.0 percent, and Clark County showed an increase of 5.3 percent over fourth quarter of 2011. Yakima County was up 8.1 percent, and Whatcom County was up 7.7 percent. Pierce County increased 7.9 percent, and Kitsap County showed a 3.3 percent increase year over year. However, some counties showed a decline in taxable retail sales; Skamania County was down 9.5 percent compared to fourth quarter of 2011, Mason County was down 7.1 percent, and Grays Harbor County showed an 11.0 percent decrease year over year.

The city of Seattle had a taxable retail sales increase of 6.8 percent. Tacoma was up, at \$1.1 billion, a 7.9 percent increase. Spokane was up 7.4 percent to \$1.1 billion, Vancouver was up 4.1 percent, Yakima was up 8.4 percent to 409 million, Bellingham was up 8.0 percent, and Bellevue was up 5.7 percent to \$1.4 billion. SeaTac was down 3.2 percent to 211 million, Ellensburg dropped 2.5 percent to \$93 million and Port Townsend dropped 2.6 percent compared to fourth quarter of 2011.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th QUARTER, 2012

INDUSTRY	NAICS	UNITS	4th QUARTER 2012
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,846</u>	<u>\$1,252,399,620</u>
CROP & ANIMAL PRODUCTION	111,112	1,382	325,286,534
FORESTRY & LOGGING	113	1,034	534,420,359
FISHING & HUNTING	114	252	119,786,791
AG & FORESTRY SUPPORT ACTIVITIES	115	1,178	272,905,936
<u>MINING</u>	<u>21</u>	<u>178</u>	<u>141,008,120</u>
SAND & GRAVEL, QUARRYING	2123	122	86,230,144
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	56	54,777,976
<u>UTILITIES</u>	<u>22</u>	<u>785</u>	<u>3,192,458,608</u>
HYDROELECTRIC POWER GENERATION	221111	19	348,771,782
ALTERNATIVE POWER GENERATION	221114-221117	12	22,045,667
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	7	145,939,500
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	57	1,737,911,926
NATURAL GAS DISTRIBUTION	2212	10	101,831,502
WATER & SEWER	2213	677	829,983,165
<u>CONSTRUCTION</u>	<u>23</u>	<u>38,479</u>	<u>10,125,016,729</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,163	1,576,925,045
NONRESIDENTIAL BUILDING	2362	1,037	2,275,666,638
HEAVY CONSTRUCTION & HIGHWAYS	237	1,263	1,517,659,171
SPECIAL TRADE CONTRACTORS	238	24,016	4,754,765,875
ELECTRICAL	23821	2,929	966,414,014
PLUMBING & HEATING	23822	2,882	912,076,138
PAINTING	23832	2,736	175,470,034
MASONRY/DRYWALL	23814, 23831	1,519	274,644,796
ROOFING	23816	836	213,945,278
OTHER CONTRACTORS	238 not listed above	13,114	2,212,215,615
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,896</u>	<u>40,108,314,553</u>
FOOD PRODUCTS	311	1,179	3,036,224,621
MILLING OF GRAINS	3112	28	221,510,245
FRUITS & VEGETABLES	3114	98	326,500,561
DAIRY PRODUCTS	3115	24	34,243,814
MEAT PRODUCTS	3116	102	615,372,243
SEAFOOD PRODUCTS	3117	54	610,006,634
BAKERY PRODUCTS	3118	546	508,891,787
OTHER FOOD ITEMS	3111, 3113, 3119	327	719,699,337
BEVERAGES	312	731	637,059,527
TEXTILES	313,314	627	210,719,075
APPAREL	315	306	70,803,351
LEATHER & ALLIED PRODUCTS	316	81	13,847,183
LUMBER & WOOD PRODUCTS	321	685	1,832,264,577
SAWMILLS	3211	109	675,526,706
PLYWOOD & TRUSSES	3212	62	286,758,266
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	514	869,979,605
PAPER PRODUCTS	322	118	1,705,643,346
PULP & PAPER MILLS	3221	31	1,151,096,185
OTHER PAPER PRODUCTS	3222	87	554,547,161
COMMERCIAL PRINTING	323	928	274,027,594
PETROLEUM & COAL PRODUCTS	324	34	7,253,460,707
PETROLEUM REFINING	32411	19	7,151,000,103
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	15	102,460,604
CHEMICALS	325	380	1,198,307,353
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	92	347,513,465
PHARMACEUTICALS	3254	58	251,385,083
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	29	269,637,493
PAINT, COATING & ADHESIVES	3255	32	32,317,903
SOAP, CLEANING COMPOUND & TOILETRIES	3256	98	45,639,446
OTHER CHEMICAL PRODUCTS	3259	71	251,813,963

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2012
PLASTICS & RUBBER PRODUCTS	326	267	614,285,071
NONMETALLIC MINERALS	327	460	620,044,473
PRIMARY METALS	331	142	796,402,718
IRON & STEEL MILLS	3311, 3312	56	252,018,449
ALUMINUM SMELTING	3313	18	310,892,258
OTHER NONFERROUS METALS	3314	20	38,415,365
FOUNDRIES	3315	48	195,076,646
FABRICATED METAL PRODUCTS	332	1,493	1,348,932,106
MACHINERY	333	793	1,431,256,372
FARM & CONSTRUCTION IMPLEMENTS	3331	90	121,473,832
INDUSTRIAL MACHINERY	3332	155	261,393,220
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	548	1,048,389,320
COMPUTERS & ELECTRONICS	334	620	2,629,957,699
COMPUTER HARDWARE	3341	42	315,152,703
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	75	148,678,220
AUDIO & VIDEO EQUIPMENT	3343	27	72,271,374
SEMICONDUCTORS	3344	104	688,352,706
INSTRUMENTS	3345	268	1,363,232,608
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	104	42,270,088
ELECTRICAL EQUIPMENT & APPLIANCES	335	209	617,519,412
LIGHTING EQUIPMENT	3351	61	106,162,010
HOUSEHOLD APPLIANCES	3352	18	107,655,714
OTHER ELECTRIC EQUIPMENT	3353, 3359	130	403,701,688
TRANSPORTATION EQUIPMENT	336	618	14,520,028,721
MOTOR VEHICLES & PARTS	3361, 3362, 3363	142	398,638,183
AIRCRAFT, AEROSPACE & PARTS	3364	144	13,716,487,088
SHIPS & BOATS	3366	265	344,984,829
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	67	59,918,621
FURNITURE & RELATED PRODUCTS	337	880	283,418,586
OTHER MANUFACTURING	339	2,345	1,014,112,061
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	141	173,602,254
DENTAL LABORATORIES	339116	450	56,607,372
SPORTING AND ATHLETIC GOODS	33992	173	235,182,905
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,581	548,719,530
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>20,204</u>	<u>37,411,838,186</u>
DURABLE GOODS	423	10,379	17,546,992,026
MOTOR VEHICLES & PARTS	4231	763	2,187,313,270
FURNITURE & HOME FURNISHINGS	4232	590	392,287,326
LUMBER & CONSTRUCTION MATERIALS	4233	821	1,339,983,950
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,859	3,291,534,540
METAL & MINERAL (except Petroleum)	4235	375	835,880,271
ELECTRICAL EQUIPMENT	4236	1,298	2,223,248,029
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	627	767,116,152
MACHINERY & EQUIPMENT	4238	2,119	3,341,073,352
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	491	313,710,081
TOY & HOBBY GOODS & SUPPLIES	423920	138	1,620,965,558
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,298	1,233,879,497
NONDURABLE GOODS:	424	9,348	19,299,354,616
PAPER & PAPER PRODUCTS	4241	383	646,360,533
DRUGS & SUNDRIES	4242	431	1,880,984,288
APPAREL	4243	640	978,604,893
FOOD PRODUCTS	4244	2,476	8,425,278,428
FARM PRODUCTS	4245	142	509,538,321
CHEMICALS & PLASTICS	4246	475	1,001,034,960
PETROLEUM PRODUCTS	4247	160	1,845,831,956

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 4th QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2012
BEER & ALE	424810	120	204,919,371
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	628	948,381,442
FARM SUPPLIES	42491	290	685,515,140
TOBACCO & TOBACCO PRODUCTS	42494	66	257,373,984
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,537	1,915,531,300
ELECTRONIC MARKETS, AGENTS, BROKERS	425	477	565,491,544
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>51,630</u>	<u>31,341,273,037</u>
MOTOR VEHICLES & PARTS	441	3,175	5,153,883,255
NEW & USED AUTO DEALERS	4411	1,352	3,964,853,873
RV, BOAT, MOTORCYCLE DEALERS	4412	647	343,838,447
AUTOMOTIVE PARTS & TIRES	4413	1,176	845,190,935
FURNITURE & HOME FURNISHINGS	442	1,624	751,457,385
ELECTRONICS & APPLIANCES	443	2,420	1,640,585,358
HOUSEHOLD APPLIANCES	443141	214	103,544,751
ELECTRONIC STORES	443142	2,206	1,537,040,607
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,543	1,710,717,886
BUILDING MATERIALS	4441	1,496	1,467,345,995
LAWN & GARDEN SUPPLIES	4442	1,047	243,371,891
FOOD & BEVERAGES (OFF-PREMISES)	445	3,979	3,887,030,178
GROCERY & CONVENIENCE STORES	4451	2,047	3,449,266,240
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,280	331,987,484
BEER, WINE AND LIQUOR STORES	4453	652	105,776,454
DRUG STORES & PERSONAL CARE STORES	446	1,922	1,530,668,403
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,556	2,923,803,704
APPAREL & ACCESSORIES	448	3,239	1,680,832,867
CLOTHING STORES	4481	2,165	1,350,380,104
SHOE STORES	4482	156	111,470,803
JEWELRY & LUGGAGE STORES	4483	918	218,981,960
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,134	897,697,998
SPORTING GOODS	45111	1,398	537,135,582
HOBBY & TOY STORES	45112	415	165,091,113
SEWING SUPPLIES	45113	276	53,268,073
MUSICAL INSTRUMENTS	45114	202	40,984,522
BOOK, PERIODICAL & MUSIC STORES	45121	843	101,218,708
DEPARTMENT STORES	4521	24	1,087,280,074
GENERAL MERCHANDISE STORES	4529	302	5,335,710,499
E-COMMERCE & MAIL ORDER	4541	2,869	1,370,479,760
MISCELLANEOUS RETAILERS	453, 4542, 4543	24,843	3,371,125,670
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>9,742</u>	<u>3,519,152,815</u>
AIR TRANSPORTATION	481	78	29,209,079
RAILROADS	482	13	53,310,693
WATER TRANSPORTATION	483	69	100,597,357
TRUCK TRANSPORTATION	484	4,826	1,697,495,455
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,646	195,693,156
PIPELINE TRANSPORTATION	486	6	6,463,494
SCENIC & SIGHTSEEING TRANSPORTATION	487	375	91,582,873
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,486	1,198,324,927
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,243	146,475,781
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>311</u>	<u>232,697,376</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,565</u>	<u>4,869,661,649</u>
PUBLISHING (EXCEPT INTERNET)	511	1,323	992,543,544
NEWSPAPERS	51111	140	159,165,435
BOOKS & PERIODICALS	51112, 51113	653	139,408,333
SOFTWARE	5112	325	594,756,467
OTHER PUBLISHERS	51114, 51119	205	99,213,309
MOTION PICTURE PRODUCTION	512	1,527	275,552,381
RADIO & TV BROADCASTING, CABLE TV	515	177	484,999,256

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2012
TELEPHONE & TELECOMMUNICATIONS	517	800	2,397,825,108
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,234	514,317,174
OTHER INFORMATION SERVICES	519	504	204,424,186
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>16,950</u>	<u>9,409,421,520</u>
BANKS & CREDIT UNIONS	522	1,819	3,879,389,477
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,181	1,243,968,050
INSURANCE AGENTS & BROKERS	524	4,169	1,815,625,507
REAL ESTATE AGENTS & BROKERS	531	6,358	1,178,036,690
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,279	1,105,699,976
LESSORS OF NONFINANCIAL INTANGIBLES	533	144	186,701,820
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>163,782</u>	<u>35,953,745,184</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>52,702</u>	<u>12,900,307,123</u>
LEGAL SERVICES	5411	6,250	1,319,774,456
ACCOUNTING SERVICES	5412	5,721	913,250,995
ARCHITECTURAL SERVICES	54131	1,623	306,388,427
ENGINEERING SERVICES	54133	2,395	1,603,293,489
OTHER RELATED SERVICES	54132, 54134-54138	1,626	189,715,477
SPECIALIZED DESIGN SERVICES	5414	4,439	281,932,243
COMPUTER SYSTEM DESIGN SERVICES	5415	7,341	3,521,015,340
CONSULTING SERVICES	5416	12,380	2,525,572,461
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	807	755,450,654
ADVERTISING & PUBLIC RELATIONS	5418	1,518	450,743,253
OTHER PROFESSIONAL SERVICES	5419	8,602	1,033,170,328
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>497</u>	<u>180,814,709</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	24,915	4,116,608,732
EMPLOYMENT SERVICES	5613	1,146	621,665,328
TRAVEL SERVICES	5615	711	158,570,983
INVESTIGATION & SECURITY SERVICES	5616	1,004	274,874,448
BUILDING SERVICES & JANITORIAL	5617	15,048	772,323,561
OTHER	5611, 5612, 5614, 5619	7,006	2,289,174,412
WASTE TREATMENT/ COLLECTION	562	608	820,398,861
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>6,661</u>	<u>766,201,174</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>22,239</u>	<u>9,563,848,872</u>
AMBULATORY HEALTH CARE SERVICES	621	17,604	5,101,395,816
PHYSICIANS	6211	3,737	2,039,514,789
DENTISTS	6212	3,373	775,393,279
OTHER HEALTH PRACTITIONERS	6213	8,857	807,395,586
OUTPATIENT CARE CENTERS	6214	905	766,540,108
MEDICAL & DIAGNOSTIC LABORATORIES	6215	214	325,999,502
HOME HEALTH CARE	6216	311	203,950,664
OTHER AMBULATORY HEALTH CARE	6219	207	182,601,888
HOSPITALS	622	100	3,454,941,125
NURSING & RETIREMENT HOMES	623	718	567,564,737
SOCIAL SERVICES & DAY CARE	624	3,817	439,947,194
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>8,231</u>	<u>774,967,308</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	4,716	341,682,687
MUSEUMS, HISTORICAL SITES, ETC.	712	153	15,738,811
AMUSEMENT, GAMBLING, RECREATION	713	3,362	417,545,810
ACCOMMODATIONS	721	2,773	625,143,902
RESTAURANTS, FOOD SERVICES	7223, 7225	12,645	3,502,950,884
DRINKING PLACES	7224	1,275	220,083,652
AUTO REPAIR & SERVICES	8111	6,320	631,092,235
OTHER REPAIR SERVICES	8112, 8113, 8114	6,242	472,343,684
PERSONAL SERVICES	812	16,497	995,651,207
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	11,496	452,740,024
DEATH CARE SERVICES	8122	231	49,273,996
LAUNDRY & DRY CLEANING	8123	879	101,222,970
OTHER PERSONAL SERVICES	8129	3,891	392,414,217
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,858	255,807,118
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>348</u>	<u>133,198,386</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>324,397</b>	<b>\$177,562,660,060</b>



**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
4TH QUARTER, 2012 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$111,147	\$3,458	\$107,689	0.004840	\$521
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,698,084	247,675	1,450,409	0.001380	2,002
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,171,316	183,524	987,792	0.002750	2,716
4	Insurance Agents/Brokers	14	678,518	2,355	676,163	0.004840	3,273
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,036,742	19,203	1,017,540	0.001380	1,404
6	Processing for Hire/Printing and Publishing	10	546,284	23,531	522,754	0.004840	2,530
7	Manufacturing	7	7,193,316	231,175	6,962,141	0.004840	33,697
8	Royalties; Child Care	80	777,419	155,297	622,123	0.004840	3,011
9	Wholesaling	3	54,248,520	20,424,798	33,823,722	0.004840	163,707
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,687,648	276,843	1,410,804	0.004840	6,828
11	Public or Nonprofit Hospitals	55	2,554,397	529,918	2,024,478	0.015000	30,367
12	For Profit Hospitals, Scientific R&D	135	563,197	333,570	229,627	0.015000	3,444
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	656,100	566	655,534	0.004710	3,088
14	Service & Other Activities	4	30,610,374	6,639,787	23,970,587	0.018000	431,471
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	115,130	43,033	72,097	0.019300	1,391
16	Retailing of Interstate Transportation Equip.	19	536,683	200,076	336,607	0.004840	1,629
17	Retailing	2	49,358,762	8,501,988	40,856,774	0.004710	192,435
18	Non-Mfg Aerospace Product Development	188	58,150	295	57,855	0.009000	521
19	FAR Part 145 Repair Stations	189	61,341	3,551	57,791	0.002904	168
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	63,664	0	63,664	0.002750	175
23	Wholesaling of Solar Energy	128	3,164	0	3,164	0.002750	9
24	Mfg. of Commercial Airplanes or Components	195	824,495	2,579	821,917	0.002904	2,387
25	Whlse of Commercial Airplanes or Components	196	3,272,890	842,713	2,430,177	0.002904	7,057
26	Retailing of Commercial Airplanes or Components	197	10,670,983	747,613	9,923,370	0.002904	28,817
27	Publication of Newspapers	126	143,688	1,214	142,474	0.003650	520
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	125,528	0	125,528	0.003424	430
30	Extracting Timber, Extracting for Hire Timber	301	129,466	8,183	121,282	0.003424	415
31	Manufacturing of Timber or Wood Products	302	1,088,588	104,229	984,359	0.003424	3,370
32	Wholesaling of Timber or Wood Products	303	2,088,184	1,192,603	895,581	0.003424	3,066
33	Sale of Standing Timber	304	12,207	100	12,107	0.003424	41

34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
<b>TOTAL B&amp;O TAXES</b>			<b>172,085,986</b>	<b>40,719,876</b>	<b>131,366,109</b>		<b>930,492</b>

**STATE SALES TAX AND USE TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	\$49,546,481	\$20,110,595	\$29,435,885	0.065000	\$1,913,333
36	Use Tax	5	1,453,207	0	1,453,207	0.065000	94,458
<b>TOTAL STATE SALES/USE TAX</b>			<b>50,999,688</b>	<b>20,110,595</b>	<b>30,889,092</b>		<b>2,007,791</b>

**STATE PUBLIC UTILITY TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	\$295,206	\$28,475	\$266,732	0.050290	\$13,414
38	Sewer Collection	61	153,714	66,424	87,290	0.038520	3,362
39	Power	49	1,900,075	331,482	1,568,593	0.038734	60,758
40	Gas Dist., Telegraph	26	377,288	3,576	373,712	0.038520	14,395
41	Motor Transportation, Railroad, Railroad Car	8	1,668,207	1,248,743	419,463	0.019260	8,079
42	Log Hauling over Public Highways	125	80,044	37,596	42,448	0.013696	581
43	Urban Transportation/Vessels Under 65 Feet	12	293,963	90,022	203,942	0.006420	1,309
44	Other Public Service	13	277,350	218,880	58,470	0.019260	1,126
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>5,045,847</b>	<b>2,025,198</b>	<b>3,020,649</b>		<b>103,025</b>

**OTHER TAXES**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	\$2,224,247	\$0	\$2,224,247	0.003000	6,673
46	Litter Tax	36	16,810,404	0	16,810,404	0.000150	2,522
47	Tobacco Products	20	5,930	0	5,930	0.950000	5,633
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	358 \$	.65 /Cigar	233
49	Little Cigar Tax	198	6,368	0	6,368 \$	.15 /Cigar	963
50	Moist Snuff (1.2 oz. or less)	162	6,637	0	6,637 \$	2.52 /Unit	16,766
51	Moist Snuff (more than 1.2 oz.)	163	87	0	87 \$	2.10 /Unit	183
52	Spirit Sales to Licensees	251	32,228	774	31,454	0.137000	4,309
53	Spirit Sales to Consumers	252	153,317	16	153,301	0.205000	31,427
54	Spirits Liter Sales to Licensees	253	Liters	0	2,154 \$	2.4408/Liter	5,257
55	Spirits Liter Sales to Consumers	254	Liters	0	8,763 \$	3.7708/Liter	33,042
56	Refuse Collection	64	347,641	113,572	234,070	0.036000	8,427
57	Petroleum Products Tax	57	0	0	358	0.000000	0
58	Hazardous Substance	65	7,427,526	191,722	7,235,805	0.007000	50,651
59	IMR	79	32,000	0	32,000	0.060000	1,920
60	Solid Fuel Burning Device Fee	59	Devices	0	3 \$	30.00 /Device	96
61	Syrup Tax	54	Gallons	0	2,100 \$	1.00 /Gal	2,100
62	Tire Fee	73	Tires	0	1,237 \$	.90 /Tire	1,113
63	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	\$1.08-1.28/Line	7,545
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	\$0.75-0.95/Line	15,863
68	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	\$0.25-0.95/Line	2,429

**TOTAL OTHER TAXES**

197,150

<b>TOTAL STATE TAXES**</b>	<b>\$3,238,458</b>
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D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**Quarter 4, 2011 to Quarter 4, 2012**  
**(Dollars in Thousands)**

County	4th Quarter, 2011	4th Quarter, 2012	Percent Change
Adams	\$59,067	\$64,432	9.1%
Asotin	\$67,217	\$68,385	1.7%
Benton	\$790,480	\$791,286	0.1%
Chelan	\$337,627	\$350,610	3.8%
Clallam	\$227,663	\$230,237	1.1%
Clark	\$1,138,952	\$1,198,876	5.3%
Columbia	\$15,662	\$15,018	-4.1%
Cowlitz	\$314,009	\$326,719	4.0%
Douglas	\$140,838	\$181,356	28.8%
Ferry	\$16,216	\$20,040	23.6%
Franklin	\$251,038	\$261,392	4.1%
Garfield	\$32,453	\$6,301	-80.6%
Grant	\$459,138	\$458,900	-0.1%
Grays Harbor	\$218,995	\$194,954	-11.0%
Island	\$175,556	\$183,692	4.6%
Jefferson	\$86,560	\$91,230	5.4%
King	\$10,919,217	\$11,643,117	6.6%
Kitsap	\$811,297	\$838,284	3.3%
Kittitas	\$172,463	\$173,047	0.3%
Klickitat	\$54,038	\$51,660	-4.4%
Lewis	\$240,356	\$255,425	6.3%
Lincoln	\$32,454	\$32,408	-0.1%
Mason	\$132,389	\$123,000	-7.1%
Okanogan	\$129,177	\$132,950	2.9%
Pacific	\$47,509	\$49,872	5.0%
Pend Oreille	\$29,431	\$38,575	31.1%
Pierce	\$2,756,777	\$2,975,076	7.9%
San Juan	\$80,768	\$86,096	6.6%
Skagit	\$548,650	\$597,832	9.0%
Skamania	\$26,459	\$23,946	-9.5%
Snohomish	\$2,658,072	\$2,839,799	6.8%
Spokane	\$1,863,128	\$1,919,938	3.0%
Stevens	\$94,005	\$97,892	4.1%
Thurston	\$995,332	\$1,003,153	0.8%
Wahkiakum	\$11,858	\$7,903	-33.4%
Walla Walla	\$182,443	\$204,958	12.3%
Whatcom	\$828,141	\$891,518	7.7%
Whitman	\$216,172	\$220,574	2.0%
Yakima	\$744,188	\$804,412	8.1%
<b>Total</b>	<b>\$27,905,798</b>	<b>\$29,454,861</b>	<b>5.6%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,091</u>	<u>\$20,553,405</u>	<u>1,132</u>	<u>\$42,868,910</u>
MOTOR VEHICLES & PARTS	441	59	3,160,354	50	3,026,431
NEW & USED AUTO DEALERS	4411	12	797,588	11	1,031,175
RV, BOAT, MOTORCYCLE DEALERS	4412	6	2,044	13	673,748
AUTOMOTIVE PARTS & TIRE	4413	41	2,360,722	26	1,321,508
FURNITURE & HOME FURNISHING	442	30	267,979	37	511,870
ELECTRONICS & APPLIANCE STORES	443	80	965,612	87	551,647
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	2,115,849	53	1,625,938
BUILDING MATERIALS	4441	49	1,591,413	38	1,529,560
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	524,436	15	96,378
FOOD & BEVERAGE STORES	445	31	1,004,537	26	2,048,919
GROCERY & CONVENIENCE STORES	4451	10	975,580	5	1,920,232
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	28,957	21	128,687
DRUG/HEALTH STORES	446	60	176,464	69	876,067
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	2,208,542	D	D
APPAREL & ACCESSORIES	448	80	233,086	96	369,038
CLOTHING & SHOE STORES	4481, 4482	72	214,963	83	219,877
JEWELRY & LUGGAGE STORES	4483	8	18,123	13	149,161
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	1,116,054	94	1,006,314
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	234,948	63	962,682
BOOK STORES & NEWS DEALERS	4512	29	881,106	31	43,632
GENERAL MERCHANDISE STORES	452	11	6,261,966	16	29,676,681
DEPARTMENT STORES	4521	4	76,747	4	54,222
GENERAL MERCHANDISE STORES	4529	7	6,185,219	12	29,622,459
E-COMMERCE & MAIL ORDER	4541	165	690,149	186	1,055,055
MISCELLANEOUS RETAILERS	453, 4542, 4543	396	2,352,813	416	2,049,795
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>299,302</u>	<u>5</u>	<u>5,317</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>129,620</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>141,518</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>367</u>	<u>15,472,516</u>	<u>255</u>	<u>7,058,137</u>
CONSTRUCTION OF BUILDINGS	236	69	6,992,721	66	1,578,952
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,296,105	15	2,091,594
SPECIAL TRADE CONTRACTORS	238	274	7,183,690	174	3,387,591
<u>MANUFACTURING</u>	<u>31-33</u>	<u>169</u>	<u>1,131,402</u>	<u>155</u>	<u>713,783</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>640</u>	<u>14,483,606</u>	<u>581</u>	<u>4,083,460</u>
DURABLE GOODS	423	439	13,020,182	410	2,528,285
NONDURABLE GOODS	424	196	1,452,084	166	1,547,136
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	11,340	5	8,039
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>261,230</u>	<u>13</u>	<u>286,166</u>
<u>INFORMATION</u>	<u>51</u>	<u>171</u>	<u>2,575,140</u>	<u>157</u>	<u>2,422,204</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>183,707</u>	<u>39</u>	<u>204,238</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>1,167,452</u>	<u>87</u>	<u>1,065,008</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>142</u>	<u>724,254</u>	<u>131</u>	<u>513,682</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>191</u>	<u>801,856</u>	<u>183</u>	<u>1,018,537</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>23</u>	<u>211,674</u>	<u>29</u>	<u>392,390</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>58</u>	<u>4,313,265</u>	<u>50</u>	<u>6,465,381</u>
ACCOMMODATIONS	721	8	506,065	12	1,326,011
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	50	3,807,200	38	5,139,370
<u>OTHER SERVICES</u>	<u>81</u>	<u>141</u>	<u>1,960,520</u>	<u>115</u>	<u>1,263,327</u>
REPAIR & MAINTENANCE	811	99	1,588,786	69	758,308
PERSONAL SERVICE	812	30	318,152	35	338,128
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	53,582	11	166,891
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>21,063</u>	<u>4</u>	<u>19,191</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,178</b>	<b>\$64,431,530</b>	<b>2,939</b>	<b>\$68,385,351</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,637</b>	<b>\$428,794,273</b>	<b>2,694</b>	<b>\$152,727,086</b>
MOTOR VEHICLES & PARTS	441	199	78,158,833	127	34,987,213
NEW & USED AUTO DEALERS	4411	56	61,643,817	27	24,539,436
RV, BOAT, MOTORCYCLE DEALERS	4412	39	4,621,206	30	2,425,983
AUTOMOTIVE PARTS & TIRE	4413	104	11,893,810	70	8,021,794
FURNITURE & HOME FURNISHING	442	121	14,038,454	85	4,980,719
ELECTRONICS & APPLIANCE STORES	443	292	22,863,323	210	4,809,091
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	158	32,579,747	135	18,120,814
BUILDING MATERIALS	4441	114	29,548,470	99	17,103,128
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	3,031,277	36	1,017,686
FOOD & BEVERAGE STORES	445	152	19,659,357	114	11,372,717
GROCERY & CONVENIENCE STORES	4451	39	16,963,235	32	10,035,529
OTHER FOOD & BEVERAGE STORES	4452, 4453	113	2,696,122	82	1,337,188
DRUG/HEALTH STORES	446	217	13,722,730	157	3,460,426
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	12,223,476	33	4,280,748
APPAREL & ACCESSORIES	448	249	39,909,011	202	5,978,814
CLOTHING & SHOE STORES	4481, 4482	208	33,343,585	166	5,243,091
JEWELRY & LUGGAGE STORES	4483	41	6,565,426	36	735,723
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	271	20,459,292	215	8,412,819
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	183	17,287,466	144	6,973,801
BOOK STORES & NEWS DEALERS	4512	88	3,171,826	71	1,439,018
GENERAL MERCHANDISE STORES	452	33	125,596,142	25	34,736,276
DEPARTMENT STORES	4521	9	42,443,729	6	10,466,834
GENERAL MERCHANDISE STORES	4529	24	83,152,413	19	24,269,442
E-COMMERCE & MAIL ORDER	4541	439	11,105,188	325	4,031,411
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,464	38,478,720	1,066	17,556,038
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>44</b>	<b>1,477,772</b>	<b>43</b>	<b>3,973,664</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>116,382</b>	<b>7</b>	<b>1,839,944</b>
<b>UTILITIES</b>	<b>22</b>	<b>12</b>	<b>495,590</b>	<b>10</b>	<b>235,832</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,437</b>	<b>102,550,731</b>	<b>1,043</b>	<b>60,155,209</b>
CONSTRUCTION OF BUILDINGS	236	370	54,471,330	307	23,957,246
HEAVY CONSTRUCTION & HIGHWAYS	237	66	7,131,851	56	12,016,453
SPECIAL TRADE CONTRACTORS	238	1,001	40,947,550	680	24,181,510
<b>MANUFACTURING</b>	<b>31-33</b>	<b>780</b>	<b>13,453,163</b>	<b>551</b>	<b>8,539,627</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,922</b>	<b>53,132,128</b>	<b>1,430</b>	<b>29,714,992</b>
DURABLE GOODS	423	1,299	40,621,508	972	22,450,811
NONDURABLE GOODS	424	601	12,362,548	446	7,185,128
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	148,072	12	79,053
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>54</b>	<b>830,586</b>	<b>43</b>	<b>955,899</b>
<b>INFORMATION</b>	<b>51</b>	<b>431</b>	<b>28,514,682</b>	<b>376</b>	<b>12,635,112</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>101</b>	<b>5,012,616</b>	<b>85</b>	<b>1,526,608</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>349</b>	<b>16,751,018</b>	<b>297</b>	<b>7,943,803</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>711</b>	<b>17,646,796</b>	<b>484</b>	<b>5,187,059</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>850</b>	<b>18,194,539</b>	<b>593</b>	<b>6,126,720</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>154</b>	<b>7,924,476</b>	<b>130</b>	<b>3,727,040</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>382</b>	<b>75,672,597</b>	<b>446</b>	<b>45,123,715</b>
ACCOMMODATIONS	721	40	9,054,979	207	17,210,522
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	342	66,617,618	239	27,913,193
<b>OTHER SERVICES</b>	<b>81</b>	<b>677</b>	<b>20,637,452</b>	<b>441</b>	<b>10,130,911</b>
REPAIR & MAINTENANCE	811	397	15,653,739	263	6,924,497
PERSONAL SERVICE	812	225	4,190,647	129	1,861,271
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	55	793,066	49	1,345,143
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>13</b>	<b>81,194</b>	<b>12</b>	<b>67,032</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,560</b>	<b>\$791,285,995</b>	<b>8,685</b>	<b>\$350,610,253</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,655</b>	<b>\$123,113,396</b>	<b>5,288</b>	<b>\$564,028,907</b>
MOTOR VEHICLES & PARTS	441	123	21,667,551	242	92,896,353
NEW & USED AUTO DEALERS	4411	26	15,635,413	59	70,845,069
RV, BOAT, MOTORCYCLE DEALERS	4412	29	995,722	48	2,982,554
AUTOMOTIVE PARTS & TIRE	4413	68	5,036,416	135	19,068,730
FURNITURE & HOME FURNISHING	442	82	3,262,694	171	18,043,969
ELECTRONICS & APPLIANCE STORES	443	174	4,491,342	404	17,501,934
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	13,541,007	266	49,398,561
BUILDING MATERIALS	4441	86	11,661,005	177	44,471,159
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	1,880,002	89	4,927,402
FOOD & BEVERAGE STORES	445	99	11,291,611	249	43,786,806
GROCERY & CONVENIENCE STORES	4451	25	10,665,599	84	40,250,556
OTHER FOOD & BEVERAGE STORES	4452, 4453	74	626,012	165	3,536,250
DRUG/HEALTH STORES	446	148	3,814,736	258	16,910,760
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,695,581	104	18,591,287
APPAREL & ACCESSORIES	448	181	2,460,263	316	38,812,557
CLOTHING & SHOE STORES	4481, 4482	143	1,997,544	247	34,328,199
JEWELRY & LUGGAGE STORES	4483	38	462,719	69	4,484,358
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	239	3,968,508	368	18,402,236
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	3,528,137	252	16,002,530
BOOK STORES & NEWS DEALERS	4512	75	440,371	116	2,399,706
GENERAL MERCHANDISE STORES	452	26	35,577,263	38	171,396,804
DEPARTMENT STORES	4521	5	2,776,984	8	42,725,407
GENERAL MERCHANDISE STORES	4529	21	32,800,279	30	128,671,397
E-COMMERCE & MAIL ORDER	4541	338	3,980,489	622	19,469,416
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,088	12,362,351	2,250	58,818,224
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>49</b>	<b>440,663</b>	<b>101</b>	<b>2,416,687</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>155,623</b>	<b>10</b>	<b>403,782</b>
<b>UTILITIES</b>	<b>22</b>	<b>10</b>	<b>20,587</b>	<b>12</b>	<b>1,152,847</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>775</b>	<b>29,497,312</b>	<b>2,762</b>	<b>191,394,853</b>
CONSTRUCTION OF BUILDINGS	236	225	10,291,698	752	81,555,523
HEAVY CONSTRUCTION & HIGHWAYS	237	32	3,841,128	96	31,552,850
SPECIAL TRADE CONTRACTORS	238	518	15,364,486	1,914	78,286,480
<b>MANUFACTURING</b>	<b>31-33</b>	<b>478</b>	<b>4,009,446</b>	<b>1,080</b>	<b>15,622,487</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,269</b>	<b>14,006,883</b>	<b>2,409</b>	<b>70,602,883</b>
DURABLE GOODS	423	848	10,591,944	1,614	56,668,268
NONDURABLE GOODS	424	411	3,377,542	775	13,657,430
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	37,397	20	277,185
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>56</b>	<b>725,355</b>	<b>126</b>	<b>3,376,218</b>
<b>INFORMATION</b>	<b>51</b>	<b>296</b>	<b>9,898,840</b>	<b>593</b>	<b>80,034,940</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>77</b>	<b>983,752</b>	<b>143</b>	<b>9,192,214</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>197</b>	<b>3,634,532</b>	<b>460</b>	<b>25,660,950</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>414</b>	<b>3,931,909</b>	<b>1,130</b>	<b>18,302,845</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>595</b>	<b>6,509,203</b>	<b>1,551</b>	<b>37,250,819</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>120</b>	<b>1,920,489</b>	<b>262</b>	<b>12,137,965</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>309</b>	<b>21,868,614</b>	<b>689</b>	<b>127,352,533</b>
ACCOMMODATIONS	721	128	4,317,364	50	13,653,344
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	181	17,551,250	639	113,699,189
<b>OTHER SERVICES</b>	<b>81</b>	<b>490</b>	<b>9,453,829</b>	<b>1,311</b>	<b>39,379,248</b>
REPAIR & MAINTENANCE	811	327	7,913,401	819	30,210,206
PERSONAL SERVICE	812	125	1,192,027	425	8,416,476
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	348,401	67	752,566
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>11</b>	<b>66,093</b>	<b>21</b>	<b>565,924</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,807</b>	<b>\$230,236,526</b>	<b>17,948</b>	<b>\$1,198,876,102</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>547</b>	<b>\$4,366,589</b>	<b>2,691</b>	<b>\$166,740,713</b>
MOTOR VEHICLES & PARTS	441	15	150,306	143	38,222,905
NEW & USED AUTO DEALERS	4411	3	10,063	37	29,001,741
RV, BOAT, MOTORCYCLE DEALERS	4412	3	353	24	1,538,332
AUTOMOTIVE PARTS & TIRE	4413	9	139,890	82	7,682,832
FURNITURE & HOME FURNISHING	442	18	116,861	91	3,678,889
ELECTRONICS & APPLIANCE STORES	443	39	122,981	183	3,743,290
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	1,661,522	158	16,555,669
BUILDING MATERIALS	4441	19	486,025	117	14,031,542
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	1,175,497	41	2,524,127
FOOD & BEVERAGE STORES	445	13	648,856	99	12,394,381
GROCERY & CONVENIENCE STORES	4451	4	642,746	31	11,284,584
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	6,110	68	1,109,797
DRUG/HEALTH STORES	446	29	91,466	152	4,630,244
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	50	11,847,903
APPAREL & ACCESSORIES	448	51	35,605	168	4,405,640
CLOTHING & SHOE STORES	4481, 4482	47	34,011	139	2,257,000
JEWELRY & LUGGAGE STORES	4483	4	1,594	29	2,148,640
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	110,476	193	4,335,086
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	79,964	131	4,153,432
BOOK STORES & NEWS DEALERS	4512	18	30,512	62	181,654
GENERAL MERCHANDISE STORES	452	9	51,030	30	48,855,237
DEPARTMENT STORES	4521	4	21,219	8	15,011,110
GENERAL MERCHANDISE STORES	4529	5	29,811	22	33,844,127
E-COMMERCE & MAIL ORDER	4541	102	233,809	349	4,181,001
MISCELLANEOUS RETAILERS	453, 4542, 4543	192	1,003,875	1,075	13,890,468
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>12</b>	<b>149,164</b>	<b>54</b>	<b>671,696</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>8</b>	<b>313,429</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>11</b>	<b>63,291</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>147</b>	<b>3,390,039</b>	<b>1,105</b>	<b>50,256,697</b>
CONSTRUCTION OF BUILDINGS	236	26	2,138,199	226	25,989,187
HEAVY CONSTRUCTION & HIGHWAYS	237	10	222,640	53	6,059,154
SPECIAL TRADE CONTRACTORS	238	111	1,029,200	826	18,208,356
<b>MANUFACTURING</b>	<b>31-33</b>	<b>60</b>	<b>357,255</b>	<b>514</b>	<b>6,640,953</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>284</b>	<b>2,405,562</b>	<b>1,413</b>	<b>21,481,024</b>
DURABLE GOODS	423	189	974,400	968	16,364,728
NONDURABLE GOODS	424	93	1,428,028	435	5,059,692
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	56,604
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>5</b>	<b>44,188</b>	<b>70</b>	<b>1,247,667</b>
<b>INFORMATION</b>	<b>51</b>	<b>105</b>	<b>524,633</b>	<b>347</b>	<b>15,509,736</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>20</b>	<b>42,096</b>	<b>79</b>	<b>1,243,988</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>51</b>	<b>1,437,048</b>	<b>244</b>	<b>6,761,553</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>61</b>	<b>210,094</b>	<b>412</b>	<b>5,980,929</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>101</b>	<b>268,966</b>	<b>611</b>	<b>7,283,204</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>18</b>	<b>107,766</b>	<b>86</b>	<b>1,945,764</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>30</b>	<b>721,520</b>	<b>255</b>	<b>30,841,834</b>
ACCOMMODATIONS	721	9	187,193	44	2,558,101
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	21	534,327	211	28,283,733
<b>OTHER SERVICES</b>	<b>81</b>	<b>48</b>	<b>923,805</b>	<b>508</b>	<b>9,632,696</b>
REPAIR & MAINTENANCE	811	25	808,824	333	7,306,168
PERSONAL SERVICE	812	20	69,157	142	1,877,567
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	45,824	33	448,961
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>11</b>	<b>104,232</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,493</b>	<b>\$15,017,623</b>	<b>8,419</b>	<b>\$326,719,406</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,424</u>	<u>\$78,437,937</u>	<u>743</u>	<u>\$5,129,974</u>
MOTOR VEHICLES & PARTS	441	68	14,889,612	32	890,368
NEW & USED AUTO DEALERS	4411	16	11,289,935	6	147,884
RV, BOAT, MOTORCYCLE DEALERS	4412	10	571,605	5	3,953
AUTOMOTIVE PARTS & TIRE	4413	42	3,028,072	21	738,531
FURNITURE & HOME FURNISHING	442	45	2,846,293	19	92,217
ELECTRONICS & APPLIANCE STORES	443	115	5,783,013	52	149,668
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	3,546,843	37	758,819
BUILDING MATERIALS	4441	56	1,688,691	30	603,533
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,858,152	7	155,286
FOOD & BEVERAGE STORES	445	47	3,446,060	19	608,894
GROCERY & CONVENIENCE STORES	4451	11	3,099,429	5	583,370
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	346,631	14	25,524
DRUG/HEALTH STORES	446	82	1,633,694	48	118,062
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,689,417	11	886,081
APPAREL & ACCESSORIES	448	121	3,845,718	71	109,253
CLOTHING & SHOE STORES	4481, 4482	104	2,738,855	67	108,749
JEWELRY & LUGGAGE STORES	4483	17	1,106,863	4	504
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	1,145,799	63	124,341
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	1,122,963	45	113,743
BOOK STORES & NEWS DEALERS	4512	37	22,836	18	10,598
GENERAL MERCHANDISE STORES	452	21	32,501,383	6	76,127
DEPARTMENT STORES	4521	6	9,934,096	4	42,353
GENERAL MERCHANDISE STORES	4529	15	22,567,287	D	D
E-COMMERCE & MAIL ORDER	4541	213	1,883,548	124	534,443
MISCELLANEOUS RETAILERS	453, 4542, 4543	521	5,226,557	261	781,701
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>494,457</u>	<u>8</u>	<u>67,048</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>171,885</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>540</u>	<u>24,730,417</u>	<u>116</u>	<u>10,299,826</u>
CONSTRUCTION OF BUILDINGS	236	132	11,974,918	32	1,089,866
HEAVY CONSTRUCTION & HIGHWAYS	237	37	4,914,238	9	2,132,012
SPECIAL TRADE CONTRACTORS	238	371	7,841,261	75	7,077,948
<u>MANUFACTURING</u>	<u>31-33</u>	<u>219</u>	<u>1,944,489</u>	<u>78</u>	<u>382,754</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>741</u>	<u>13,579,257</u>	<u>278</u>	<u>1,309,057</u>
DURABLE GOODS	423	486	11,683,293	190	989,600
NONDURABLE GOODS	424	249	1,884,896	85	304,347
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	11,068	3	15,110
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>516,919</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>213</u>	<u>6,335,570</u>	<u>116</u>	<u>843,298</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>386,922</u>	<u>23</u>	<u>29,373</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>128</u>	<u>1,956,038</u>	<u>46</u>	<u>242,295</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>215</u>	<u>38,282,246</u>	<u>71</u>	<u>169,636</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>312</u>	<u>1,828,044</u>	<u>85</u>	<u>143,538</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>36</u>	<u>1,514,707</u>	<u>12</u>	<u>24,937</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>92</u>	<u>8,447,168</u>	<u>29</u>	<u>927,592</u>
ACCOMMODATIONS	721	14	531,639	13	342,365
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	78	7,915,529	16	585,227
<u>OTHER SERVICES</u>	<u>81</u>	<u>191</u>	<u>2,582,388</u>	<u>57</u>	<u>442,059</u>
REPAIR & MAINTENANCE	811	129	1,790,007	37	378,424
PERSONAL SERVICE	812	49	727,466	16	53,170
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	64,915	4	10,465
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>146,085</u>	<u>4</u>	<u>5,135</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,215</b>	<b>\$181,356,168</b>	<b>1,672</b>	<b>\$20,039,577</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,150</b>	<b>\$123,927,733</b>	<b>367</b>	<b>\$1,952,967</b>
MOTOR VEHICLES & PARTS	441	119	51,782,574	10	118,037
NEW & USED AUTO DEALERS	4411	28	39,056,638	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	20	5,259,295	D	D
AUTOMOTIVE PARTS & TIRE	4413	71	7,466,641	7	116,042
FURNITURE & HOME FURNISHING	442	73	2,999,535	14	143,946
ELECTRONICS & APPLIANCE STORES	443	155	3,321,424	31	38,896
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	12,137,323	18	570,989
BUILDING MATERIALS	4441	80	11,298,366	14	256,572
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	838,957	4	314,417
FOOD & BEVERAGE STORES	445	76	6,785,122	9	291,540
GROCERY & CONVENIENCE STORES	4451	28	6,309,550	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	475,572	7	795
DRUG/HEALTH STORES	446	113	3,680,351	16	97,409
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	5,811,404	D	D
APPAREL & ACCESSORIES	448	186	1,592,703	31	17,098
CLOTHING & SHOE STORES	4481, 4482	164	1,448,762	28	13,596
JEWELRY & LUGGAGE STORES	4483	22	143,941	3	3,502
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	138	1,173,864	34	28,424
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	93	851,384	22	26,982
BOOK STORES & NEWS DEALERS	4512	45	322,480	12	1,442
GENERAL MERCHANDISE STORES	452	27	18,178,750	6	19,620
DEPARTMENT STORES	4521	4	279,211	4	13,482
GENERAL MERCHANDISE STORES	4529	23	17,899,539	D	D
E-COMMERCE & MAIL ORDER	4541	268	2,660,594	72	99,191
MISCELLANEOUS RETAILERS	453, 4542, 4543	857	13,804,089	125	254,895
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>36</b>	<b>1,433,525</b>	<b>3</b>	<b>29,227</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>345,452</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>37,238</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>841</b>	<b>38,249,497</b>	<b>105</b>	<b>1,913,569</b>
CONSTRUCTION OF BUILDINGS	236	189	18,104,931	22	437,240
HEAVY CONSTRUCTION & HIGHWAYS	237	49	4,145,901	6	825,481
SPECIAL TRADE CONTRACTORS	238	603	15,998,665	77	650,848
<b>MANUFACTURING</b>	<b>31-33</b>	<b>393</b>	<b>3,903,824</b>	<b>43</b>	<b>74,782</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,164</b>	<b>33,492,546</b>	<b>175</b>	<b>1,249,744</b>
DURABLE GOODS	423	778	26,911,627	121	1,090,252
NONDURABLE GOODS	424	372	6,483,477	53	156,398
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	97,442	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>50</b>	<b>1,977,861</b>	<b>D</b>	<b>D</b>
<b>INFORMATION</b>	<b>51</b>	<b>304</b>	<b>10,758,134</b>	<b>71</b>	<b>295,371</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>76</b>	<b>1,525,752</b>	<b>14</b>	<b>18,563</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>208</b>	<b>9,640,674</b>	<b>34</b>	<b>213,732</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>365</b>	<b>2,749,782</b>	<b>46</b>	<b>75,957</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>483</b>	<b>5,472,373</b>	<b>50</b>	<b>105,730</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>53</b>	<b>1,100,805</b>	<b>D</b>	<b>D</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>158</b>	<b>19,260,285</b>	<b>7</b>	<b>178,441</b>
ACCOMMODATIONS	721	18	3,296,745	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	15,963,540	5	149,230
<b>OTHER SERVICES</b>	<b>81</b>	<b>327</b>	<b>7,045,617</b>	<b>24</b>	<b>128,470</b>
REPAIR & MAINTENANCE	811	241	5,276,377	12	108,456
PERSONAL SERVICE	812	67	1,707,380	11	19,462
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	61,860	D	D
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>14</b>	<b>470,788</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,630</b>	<b>\$261,391,886</b>	<b>949</b>	<b>\$6,300,604</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,362</u>	<u>\$170,580,393</u>	<u>2,393</u>	<u>\$95,189,160</u>
MOTOR VEHICLES & PARTS	441	141	29,747,760	113	19,792,879
NEW & USED AUTO DEALERS	4411	39	19,836,408	33	14,451,183
RV, BOAT, MOTORCYCLE DEALERS	4412	21	2,001,378	21	244,242
AUTOMOTIVE PARTS & TIRE	4413	81	7,909,974	59	5,097,454
FURNITURE & HOME FURNISHING	442	67	2,606,318	74	2,115,164
ELECTRONICS & APPLIANCE STORES	443	181	34,104,144	149	2,689,239
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	20,743,591	132	12,450,057
BUILDING MATERIALS	4441	93	15,128,868	93	11,314,749
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	5,614,723	39	1,135,308
FOOD & BEVERAGE STORES	445	89	9,712,918	99	9,492,282
GROCERY & CONVENIENCE STORES	4451	35	9,388,675	47	8,950,182
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	324,243	52	542,100
DRUG/HEALTH STORES	446	123	2,475,972	122	2,636,856
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	9,407,683	35	9,225,856
APPAREL & ACCESSORIES	448	161	3,442,860	161	2,185,427
CLOTHING & SHOE STORES	4481, 4482	136	2,770,546	127	1,592,397
JEWELRY & LUGGAGE STORES	4483	25	672,314	34	593,030
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	172	4,266,458	179	1,481,159
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	116	3,230,504	118	1,227,319
BOOK STORES & NEWS DEALERS	4512	56	1,035,954	61	253,840
GENERAL MERCHANDISE STORES	452	26	27,246,246	29	20,319,704
DEPARTMENT STORES	4521	5	1,544,444	5	4,758,233
GENERAL MERCHANDISE STORES	4529	21	25,701,802	24	15,561,471
E-COMMERCE & MAIL ORDER	4541	301	3,680,063	295	3,093,812
MISCELLANEOUS RETAILERS	453, 4542, 4543	932	23,146,380	1,005	9,706,725
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>1,150,837</u>	<u>40</u>	<u>620,016</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>73,200</u>	<u>9</u>	<u>988,349</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>1,544,831</u>	<u>9</u>	<u>131,054</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>922</u>	<u>75,993,611</u>	<u>773</u>	<u>28,004,085</u>
CONSTRUCTION OF BUILDINGS	236	211	30,564,888	221	12,761,404
HEAVY CONSTRUCTION & HIGHWAYS	237	53	7,532,711	43	2,867,061
SPECIAL TRADE CONTRACTORS	238	658	37,896,012	509	12,375,620
<u>MANUFACTURING</u>	<u>31-33</u>	<u>447</u>	<u>8,370,687</u>	<u>442</u>	<u>4,214,791</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,334</u>	<u>122,534,774</u>	<u>1,138</u>	<u>16,259,261</u>
DURABLE GOODS	423	914	112,041,168	766	12,685,224
NONDURABLE GOODS	424	409	10,434,972	364	3,548,957
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	58,634	8	25,080
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>1,664,164</u>	<u>40</u>	<u>709,078</u>
<u>INFORMATION</u>	<u>51</u>	<u>324</u>	<u>14,623,483</u>	<u>288</u>	<u>9,922,782</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>84</u>	<u>1,937,947</u>	<u>75</u>	<u>1,002,236</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>241</u>	<u>9,262,372</u>	<u>211</u>	<u>3,532,445</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>372</u>	<u>6,362,399</u>	<u>354</u>	<u>2,444,164</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>480</u>	<u>7,179,366</u>	<u>459</u>	<u>3,077,094</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>73</u>	<u>1,544,614</u>	<u>113</u>	<u>1,168,080</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>250</u>	<u>23,248,743</u>	<u>332</u>	<u>22,280,534</u>
ACCOMMODATIONS	721	54	3,440,638	128	6,504,140
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	196	19,808,105	204	15,776,394
<u>OTHER SERVICES</u>	<u>81</u>	<u>450</u>	<u>12,801,453</u>	<u>356</u>	<u>5,376,957</u>
REPAIR & MAINTENANCE	811	303	10,727,657	225	3,934,768
PERSONAL SERVICE	812	110	1,645,932	93	1,083,629
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	427,864	38	358,560
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>27,528</u>	<u>10</u>	<u>33,531</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,450</b>	<b>\$458,900,402</b>	<b>7,042</b>	<b>\$194,953,617</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,832</u>	<u>\$76,854,694</u>	<u>1,877</u>	<u>\$33,393,743</u>
MOTOR VEHICLES & PARTS	441	109	6,791,500	76	2,492,548
NEW & USED AUTO DEALERS	4411	18	2,600,407	16	611,627
RV, BOAT, MOTORCYCLE DEALERS	4412	35	1,001,325	25	512,893
AUTOMOTIVE PARTS & TIRE	4413	56	3,189,768	35	1,368,028
FURNITURE & HOME FURNISHING	442	124	3,323,966	83	1,700,197
ELECTRONICS & APPLIANCE STORES	443	174	4,070,717	108	1,485,528
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	12,189,676	110	4,566,690
BUILDING MATERIALS	4441	110	11,628,605	71	4,138,865
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	561,071	39	427,825
FOOD & BEVERAGE STORES	445	98	7,728,680	60	3,296,919
GROCERY & CONVENIENCE STORES	4451	13	6,758,244	8	3,007,254
OTHER FOOD & BEVERAGE STORES	4452, 4453	85	970,436	52	289,665
DRUG/HEALTH STORES	446	147	2,876,556	96	1,203,017
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	3,568,863	13	2,710,840
APPAREL & ACCESSORIES	448	194	2,562,432	139	1,018,321
CLOTHING & SHOE STORES	4481, 4482	163	1,976,202	118	862,903
JEWELRY & LUGGAGE STORES	4483	31	586,230	21	155,418
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	194	1,745,940	160	1,151,286
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	1,490,232	103	911,484
BOOK STORES & NEWS DEALERS	4512	65	255,708	57	239,802
GENERAL MERCHANDISE STORES	452	24	14,054,544	19	3,304,034
DEPARTMENT STORES	4521	5	589,559	4	191,818
GENERAL MERCHANDISE STORES	4529	19	13,464,985	15	3,112,216
E-COMMERCE & MAIL ORDER	4541	354	5,603,163	272	2,328,031
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,242	12,338,657	741	8,136,332
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>59</u>	<u>365,224</u>	<u>38</u>	<u>263,062</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>387,867</u>	<u>5</u>	<u>134,119</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>398,547</u>	<u>6</u>	<u>178,300</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,263</u>	<u>34,791,973</u>	<u>656</u>	<u>19,655,602</u>
CONSTRUCTION OF BUILDINGS	236	374	19,341,883	193	7,222,242
HEAVY CONSTRUCTION & HIGHWAYS	237	43	1,995,505	26	4,096,898
SPECIAL TRADE CONTRACTORS	238	846	13,454,585	437	8,336,462
<u>MANUFACTURING</u>	<u>31-33</u>	<u>519</u>	<u>3,824,788</u>	<u>372</u>	<u>5,811,046</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,166</u>	<u>13,476,900</u>	<u>856</u>	<u>4,703,321</u>
DURABLE GOODS	423	771	6,058,925	551	3,275,426
NONDURABLE GOODS	424	384	7,351,216	298	1,414,650
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	66,759	7	13,245
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>396,746</u>	<u>33</u>	<u>206,447</u>
<u>INFORMATION</u>	<u>51</u>	<u>336</u>	<u>10,891,002</u>	<u>252</u>	<u>4,687,756</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>1,258,848</u>	<u>54</u>	<u>501,190</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>219</u>	<u>2,816,331</u>	<u>140</u>	<u>1,147,054</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>446</u>	<u>3,464,958</u>	<u>294</u>	<u>1,538,272</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>694</u>	<u>7,006,063</u>	<u>411</u>	<u>3,607,920</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>165</u>	<u>2,873,823</u>	<u>87</u>	<u>1,070,362</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>288</u>	<u>18,599,617</u>	<u>184</u>	<u>10,202,065</u>
ACCOMMODATIONS	721	125	3,105,056	74	3,132,825
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	163	15,494,561	110	7,069,240
<u>OTHER SERVICES</u>	<u>81</u>	<u>429</u>	<u>6,240,734</u>	<u>277</u>	<u>4,109,492</u>
REPAIR & MAINTENANCE	811	264	4,342,425	181	3,535,813
PERSONAL SERVICE	812	131	1,380,985	74	442,926
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	517,324	22	130,753
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>43,651</u>	<u>8</u>	<u>20,566</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,536</b>	<b>\$183,691,766</b>	<b>5,550</b>	<b>\$91,230,317</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>17,354</u>	<u>\$4,920,083,630</u>	<u>4,859</u>	<u>463,140,861</u>
MOTOR VEHICLES & PARTS	441	805	930,205,217	202	92,094,206
NEW & USED AUTO DEALERS	4411	328	786,635,128	52	73,292,471
RV, BOAT, MOTORCYCLE DEALERS	4412	162	45,960,490	52	5,322,449
AUTOMOTIVE PARTS & TIRE	4413	315	97,609,599	98	13,479,286
FURNITURE & HOME FURNISHING	442	661	240,636,782	196	14,438,835
ELECTRONICS & APPLIANCE STORES	443	1,089	449,617,130	330	22,749,927
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	798	305,025,113	256	45,640,854
BUILDING MATERIALS	4441	532	287,296,890	164	40,505,113
LAWN & GARDEN SUPPLIES & EQUIP.	4442	266	17,728,223	92	5,135,741
FOOD & BEVERAGE STORES	445	1,253	295,751,782	211	31,635,143
GROCERY & CONVENIENCE STORES	4451	665	256,229,979	63	30,184,972
OTHER FOOD & BEVERAGE STORES	4452, 4453	588	39,521,803	148	1,450,171
DRUG/HEALTH STORES	446	743	170,266,498	225	13,837,130
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	349	83,329,750	63	13,838,520
APPAREL & ACCESSORIES	448	1,397	563,286,989	329	27,908,797
CLOTHING & SHOE STORES	4481, 4482	1,009	495,043,495	258	22,917,333
JEWELRY & LUGGAGE STORES	4483	388	68,243,494	71	4,991,464
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,089	223,305,488	325	21,050,143
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	740	189,175,513	222	17,459,561
BOOK STORES & NEWS DEALERS	4512	349	34,129,975	103	3,590,582
GENERAL MERCHANDISE STORES	452	116	876,928,441	42	119,487,409
DEPARTMENT STORES	4521	14	325,540,918	8	32,667,463
GENERAL MERCHANDISE STORES	4529	102	551,387,523	34	86,819,946
E-COMMERCE & MAIL ORDER	4541	1,378	218,626,906	577	17,613,178
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,676	563,103,534	2,103	42,846,719
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>269</u>	<u>9,246,051</u>	<u>81</u>	<u>861,972</u>
<u>MINING</u>	<u>21</u>	<u>26</u>	<u>2,201,475</u>	<u>8</u>	<u>338,282</u>
<u>UTILITIES</u>	<u>22</u>	<u>49</u>	<u>4,154,101</u>	<u>12</u>	<u>158,415</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,044</u>	<u>2,085,909,866</u>	<u>2,482</u>	<u>110,612,963</u>
CONSTRUCTION OF BUILDINGS	236	4,834	1,276,729,372	760	55,454,715
HEAVY CONSTRUCTION & HIGHWAYS	237	335	155,551,907	88	8,864,674
SPECIAL TRADE CONTRACTORS	238	7,875	653,628,587	1,634	46,293,574
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,810</u>	<u>214,774,724</u>	<u>1,051</u>	<u>12,004,580</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,466</u>	<u>817,711,859</u>	<u>2,028</u>	<u>42,808,598</u>
DURABLE GOODS	423	3,439	671,990,735	1,331	30,429,658
NONDURABLE GOODS	424	1,956	142,242,059	675	12,295,746
ELECTRONIC MARKETS, AGENTS & BROKERS	425	71	3,479,065	22	83,194
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>582</u>	<u>55,743,331</u>	<u>83</u>	<u>1,989,064</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,454</u>	<u>540,084,099</u>	<u>520</u>	<u>39,609,230</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>292</u>	<u>90,777,409</u>	<u>116</u>	<u>5,269,617</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,454</u>	<u>299,700,765</u>	<u>371</u>	<u>14,872,028</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>5,491</u>	<u>309,449,068</u>	<u>993</u>	<u>11,149,888</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>7,003</u>	<u>356,162,885</u>	<u>1,326</u>	<u>24,176,613</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>1,882</u>	<u>131,088,601</u>	<u>245</u>	<u>6,356,759</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>5,436</u>	<u>1,432,368,043</u>	<u>555</u>	<u>78,139,675</u>
ACCOMMODATIONS	721	438	327,061,898	81	5,475,124
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,998	1,105,306,145	474	72,664,551
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,957</u>	<u>370,047,292</u>	<u>983</u>	<u>26,141,455</u>
REPAIR & MAINTENANCE	811	3,241	215,735,119	622	19,374,229
PERSONAL SERVICE	812	2,362	145,014,250	294	6,158,500
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	354	9,297,923	67	608,726
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>45</u>	<u>3,614,056</u>	<u>17</u>	<u>654,130</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>69,614</b>	<b>\$11,643,117,255</b>	<b>15,730</b>	<b>838,284,130</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,970</u>	<u>\$67,568,813</u>	<u>1,177</u>	<u>\$14,806,725</u>
MOTOR VEHICLES & PARTS	441	84	14,030,254	60	2,011,007
NEW & USED AUTO DEALERS	4411	15	7,267,428	10	199,328
RV, BOAT, MOTORCYCLE DEALERS	4412	24	2,827,402	9	17,965
AUTOMOTIVE PARTS & TIRE	4413	45	3,935,424	41	1,793,714
FURNITURE & HOME FURNISHING	442	69	2,529,152	24	113,861
ELECTRONICS & APPLIANCE STORES	443	150	1,986,879	84	691,313
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	7,602,097	68	1,633,768
BUILDING MATERIALS	4441	110	4,547,979	55	1,209,146
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	3,054,118	13	424,622
FOOD & BEVERAGE STORES	445	62	7,044,316	37	1,930,740
GROCERY & CONVENIENCE STORES	4451	14	5,625,236	9	1,815,137
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	1,419,080	28	115,603
DRUG/HEALTH STORES	446	99	890,854	65	600,342
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,642,285	14	2,642,176
APPAREL & ACCESSORIES	448	147	1,533,615	89	195,923
CLOTHING & SHOE STORES	4481, 4482	124	1,078,482	81	186,203
JEWELRY & LUGGAGE STORES	4483	23	455,133	8	9,720
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	1,699,976	99	362,626
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	1,524,618	62	301,510
BOOK STORES & NEWS DEALERS	4512	45	175,358	37	61,116
GENERAL MERCHANDISE STORES	452	22	14,175,892	13	323,392
DEPARTMENT STORES	4521	4	142,390	5	63,632
GENERAL MERCHANDISE STORES	4529	18	14,033,502	8	259,760
E-COMMERCE & MAIL ORDER	4541	262	2,399,855	193	1,075,402
MISCELLANEOUS RETAILERS	453, 4542, 4543	762	9,033,638	431	3,226,175
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>884,357</u>	<u>36</u>	<u>1,284,783</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>23,459</u>	<u>4</u>	<u>91,320</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>69,432</u>	<u>6</u>	<u>17,491</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>789</u>	<u>36,275,825</u>	<u>400</u>	<u>13,457,608</u>
CONSTRUCTION OF BUILDINGS	236	199	16,810,685	108	4,165,941
HEAVY CONSTRUCTION & HIGHWAYS	237	41	3,227,769	29	4,105,492
SPECIAL TRADE CONTRACTORS	238	549	16,237,371	263	5,186,175
<u>MANUFACTURING</u>	<u>31-33</u>	<u>366</u>	<u>3,291,853</u>	<u>197</u>	<u>2,766,756</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,040</u>	<u>11,749,754</u>	<u>673</u>	<u>5,487,208</u>
DURABLE GOODS	423	688	7,905,399	471	4,005,850
NONDURABLE GOODS	424	340	3,791,304	198	1,467,191
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	53,051	4	14,167
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>997,565</u>	<u>21</u>	<u>998,475</u>
<u>INFORMATION</u>	<u>51</u>	<u>267</u>	<u>6,393,199</u>	<u>182</u>	<u>2,920,363</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,441,022</u>	<u>46</u>	<u>408,205</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>215</u>	<u>8,336,170</u>	<u>106</u>	<u>2,093,070</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>296</u>	<u>2,066,696</u>	<u>166</u>	<u>856,959</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>393</u>	<u>7,047,601</u>	<u>204</u>	<u>1,367,437</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>90</u>	<u>3,850,925</u>	<u>38</u>	<u>296,508</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>191</u>	<u>18,126,862</u>	<u>74</u>	<u>3,037,062</u>
ACCOMMODATIONS	721	48	3,018,006	21	535,826
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	15,108,856	53	2,501,236
<u>OTHER SERVICES</u>	<u>81</u>	<u>262</u>	<u>4,831,773</u>	<u>119</u>	<u>1,726,372</u>
REPAIR & MAINTENANCE	811	168	3,883,576	74	1,360,799
PERSONAL SERVICE	812	73	791,415	34	253,714
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	156,782	11	111,859
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>91,441</u>	<u>7</u>	<u>43,869</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,032</b>	<b>\$173,046,747</b>	<b>3,456</b>	<b>\$51,660,211</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,646</b>	<b>\$130,657,333</b>	<b>962</b>	<b>\$8,317,436</b>
MOTOR VEHICLES & PARTS	441	151	28,614,001	43	1,398,950
NEW & USED AUTO DEALERS	4411	41	19,759,673	9	531,624
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,822,844	7	32,133
AUTOMOTIVE PARTS & TIRE	4413	84	6,031,484	27	835,193
FURNITURE & HOME FURNISHING	442	86	2,752,257	37	255,666
ELECTRONICS & APPLIANCE STORES	443	162	2,879,063	75	435,252
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	13,481,828	59	1,536,908
BUILDING MATERIALS	4441	112	11,255,980	49	693,720
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	2,225,848	10	843,188
FOOD & BEVERAGE STORES	445	102	9,989,390	21	1,142,569
GROCERY & CONVENIENCE STORES	4451	47	9,562,114	8	1,097,312
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	427,276	13	45,257
DRUG/HEALTH STORES	446	138	3,990,495	61	396,509
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	10,168,606	11	447,083
APPAREL & ACCESSORIES	448	171	9,542,730	74	147,437
CLOTHING & SHOE STORES	4481, 4482	140	7,893,054	69	117,444
JEWELRY & LUGGAGE STORES	4483	31	1,649,676	5	29,993
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	199	5,209,243	74	208,023
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	5,136,047	48	192,382
BOOK STORES & NEWS DEALERS	4512	58	73,196	26	15,641
GENERAL MERCHANDISE STORES	452	33	27,553,676	9	134,065
DEPARTMENT STORES	4521	5	5,035,716	4	66,071
GENERAL MERCHANDISE STORES	4529	28	22,517,960	5	67,994
E-COMMERCE & MAIL ORDER	4541	312	3,591,617	149	549,277
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,086	12,884,427	349	1,665,697
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>53</b>	<b>1,652,806</b>	<b>12</b>	<b>184,366</b>
<b>MINING</b>	<b>21</b>	<b>19</b>	<b>675,783</b>	<b>4</b>	<b>60,519</b>
<b>UTILITIES</b>	<b>22</b>	<b>15</b>	<b>222,012</b>	<b>7</b>	<b>232,910</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>924</b>	<b>31,810,544</b>	<b>301</b>	<b>9,105,558</b>
CONSTRUCTION OF BUILDINGS	236	217	11,098,891	74	2,632,511
HEAVY CONSTRUCTION & HIGHWAYS	237	55	7,803,083	22	3,364,688
SPECIAL TRADE CONTRACTORS	238	652	12,908,570	205	3,108,359
<b>MANUFACTURING</b>	<b>31-33</b>	<b>515</b>	<b>6,596,630</b>	<b>131</b>	<b>404,757</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,327</b>	<b>18,963,499</b>	<b>464</b>	<b>6,413,417</b>
DURABLE GOODS	423	912	14,036,836	314	4,085,233
NONDURABLE GOODS	424	406	4,878,250	146	2,309,449
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	48,413	4	18,735
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>50</b>	<b>1,792,763</b>	<b>11</b>	<b>147,756</b>
<b>INFORMATION</b>	<b>51</b>	<b>327</b>	<b>12,260,468</b>	<b>135</b>	<b>1,523,437</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>76</b>	<b>730,035</b>	<b>28</b>	<b>91,492</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>220</b>	<b>4,544,144</b>	<b>75</b>	<b>582,330</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>363</b>	<b>4,293,723</b>	<b>115</b>	<b>287,604</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>524</b>	<b>6,871,194</b>	<b>144</b>	<b>678,985</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>88</b>	<b>2,936,317</b>	<b>28</b>	<b>65,879</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>265</b>	<b>22,717,212</b>	<b>51</b>	<b>1,007,155</b>
ACCOMMODATIONS	721	64	2,132,135	15	159,131
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	201	20,585,077	36	848,024
<b>OTHER SERVICES</b>	<b>81</b>	<b>457</b>	<b>8,626,444</b>	<b>129</b>	<b>3,288,615</b>
REPAIR & MAINTENANCE	811	303	7,132,327	89	3,090,574
PERSONAL SERVICE	812	120	1,343,119	32	193,576
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	150,998	8	4,465
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>74,163</b>	<b>4</b>	<b>15,742</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,877</b>	<b>\$255,425,070</b>	<b>2,601</b>	<b>\$32,407,958</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,972</b>	<b>\$52,977,163</b>	<b>1,870</b>	<b>\$67,924,901</b>
MOTOR VEHICLES & PARTS	441	94	6,972,477	104	12,018,801
NEW & USED AUTO DEALERS	4411	16	3,396,993	26	6,804,132
RV, BOAT, MOTORCYCLE DEALERS	4412	20	143,188	22	829,692
AUTOMOTIVE PARTS & TIRE	4413	58	3,432,296	56	4,384,977
FURNITURE & HOME FURNISHING	442	80	1,363,161	50	1,127,939
ELECTRONICS & APPLIANCE STORES	443	133	1,681,376	126	2,108,356
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	5,264,115	116	10,685,549
BUILDING MATERIALS	4441	99	4,142,183	80	8,734,139
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,121,932	36	1,951,410
FOOD & BEVERAGE STORES	445	61	4,860,973	65	5,941,223
GROCERY & CONVENIENCE STORES	4451	22	4,531,180	25	5,461,567
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	329,793	40	479,656
DRUG/HEALTH STORES	446	102	1,064,914	110	1,405,519
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,340,159	35	3,430,149
APPAREL & ACCESSORIES	448	134	587,979	141	1,818,210
CLOTHING & SHOE STORES	4481, 4482	117	470,212	121	1,702,595
JEWELRY & LUGGAGE STORES	4483	17	117,767	20	115,615
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	703,323	150	1,881,130
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	100	561,202	98	1,744,258
BOOK STORES & NEWS DEALERS	4512	49	142,121	52	136,872
GENERAL MERCHANDISE STORES	452	25	17,626,537	20	17,643,141
DEPARTMENT STORES	4521	4	235,774	5	1,119,997
GENERAL MERCHANDISE STORES	4529	21	17,390,763	15	16,523,144
E-COMMERCE & MAIL ORDER	4541	256	2,432,961	252	2,253,704
MISCELLANEOUS RETAILERS	453, 4542, 4543	790	6,079,188	701	7,611,180
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>52</b>	<b>339,320</b>	<b>42</b>	<b>334,823</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>129,386</b>	<b>3</b>	<b>6,533</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>37,871</b>	<b>11</b>	<b>300,721</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>998</b>	<b>26,646,266</b>	<b>537</b>	<b>20,265,331</b>
CONSTRUCTION OF BUILDINGS	236	258	11,826,150	160	8,982,258
HEAVY CONSTRUCTION & HIGHWAYS	237	44	2,254,742	33	2,418,698
SPECIAL TRADE CONTRACTORS	238	696	12,565,374	344	8,864,375
<b>MANUFACTURING</b>	<b>31-33</b>	<b>388</b>	<b>2,485,296</b>	<b>316</b>	<b>2,457,464</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>956</b>	<b>7,618,492</b>	<b>904</b>	<b>9,975,940</b>
DURABLE GOODS	423	646	6,007,379	625	7,311,525
NONDURABLE GOODS	424	302	1,586,908	272	2,620,790
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	24,205	7	43,625
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>22</b>	<b>102,707</b>	<b>29</b>	<b>885,781</b>
<b>INFORMATION</b>	<b>51</b>	<b>273</b>	<b>7,209,130</b>	<b>244</b>	<b>5,523,620</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>59</b>	<b>893,051</b>	<b>46</b>	<b>815,787</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>187</b>	<b>2,581,056</b>	<b>150</b>	<b>2,139,709</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>305</b>	<b>1,993,908</b>	<b>237</b>	<b>2,495,744</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>458</b>	<b>3,420,114</b>	<b>310</b>	<b>2,507,774</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>70</b>	<b>812,640</b>	<b>79</b>	<b>1,304,472</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>162</b>	<b>11,234,089</b>	<b>203</b>	<b>11,259,917</b>
ACCOMMODATIONS	721	40	2,241,859	83	3,829,164
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	122	8,992,230	120	7,430,753
<b>OTHER SERVICES</b>	<b>81</b>	<b>295</b>	<b>4,471,143</b>	<b>277</b>	<b>4,745,749</b>
REPAIR & MAINTENANCE	811	215	3,684,226	182	3,915,642
PERSONAL SERVICE	812	62	592,927	70	597,343
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	193,990	25	232,764
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>14</b>	<b>48,499</b>	<b>7</b>	<b>5,286</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,222</b>	<b>\$123,000,131</b>	<b>5,265</b>	<b>\$132,949,552</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,304</u>	<u>\$15,426,142</u>	<u>933</u>	<u>\$9,150,402</u>
MOTOR VEHICLES & PARTS	441	42	761,455	43	1,090,763
NEW & USED AUTO DEALERS	4411	5	24,066	5	552,505
RV, BOAT, MOTORCYCLE DEALERS	4412	6	11,993	10	40,357
AUTOMOTIVE PARTS & TIRE	4413	31	725,396	28	497,901
FURNITURE & HOME FURNISHING	442	44	339,985	28	191,320
ELECTRONICS & APPLIANCE STORES	443	84	517,881	73	456,444
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	3,316,038	50	456,629
BUILDING MATERIALS	4441	47	3,095,693	45	420,064
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	220,345	5	36,565
FOOD & BEVERAGE STORES	445	44	2,463,179	21	1,797,190
GROCERY & CONVENIENCE STORES	4451	15	2,349,396	5	1,725,598
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	113,783	16	71,592
DRUG/HEALTH STORES	446	74	472,837	45	86,623
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,033,665	10	526,411
APPAREL & ACCESSORIES	448	103	255,846	75	182,974
CLOTHING & SHOE STORES	4481, 4482	83	213,390	68	179,831
JEWELRY & LUGGAGE STORES	4483	20	42,456	7	3,143
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	377,762	78	147,560
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	338,807	50	134,906
BOOK STORES & NEWS DEALERS	4512	33	38,955	28	12,654
GENERAL MERCHANDISE STORES	452	7	1,063,317	12	93,014
DEPARTMENT STORES	4521	4	82,148	4	46,315
GENERAL MERCHANDISE STORES	4529	3	981,169	8	46,699
E-COMMERCE & MAIL ORDER	4541	191	1,005,592	137	499,086
MISCELLANEOUS RETAILERS	453, 4542, 4543	530	2,818,585	361	3,622,388
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>279,098</u>	<u>25</u>	<u>353,650</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>435,127</u>	<u>5</u>	<u>510,241</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>9,219</u>	<u>4</u>	<u>468,339</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>354</u>	<u>14,060,408</u>	<u>260</u>	<u>11,103,699</u>
CONSTRUCTION OF BUILDINGS	236	95	5,529,969	60	1,370,018
HEAVY CONSTRUCTION & HIGHWAYS	237	25	3,739,257	23	4,452,435
SPECIAL TRADE CONTRACTORS	238	234	4,791,182	177	5,281,246
<u>MANUFACTURING</u>	<u>31-33</u>	<u>199</u>	<u>1,336,877</u>	<u>144</u>	<u>754,950</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>589</u>	<u>2,943,272</u>	<u>464</u>	<u>9,933,580</u>
DURABLE GOODS	423	389	2,395,460	328	9,203,609
NONDURABLE GOODS	424	195	543,493	133	718,621
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	4,319	3	11,350
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>106,925</u>	<u>11</u>	<u>40,431</u>
<u>INFORMATION</u>	<u>51</u>	<u>182</u>	<u>3,131,614</u>	<u>144</u>	<u>1,711,598</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>378,835</u>	<u>27</u>	<u>341,156</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>783,948</u>	<u>76</u>	<u>555,553</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>152</u>	<u>598,426</u>	<u>105</u>	<u>355,811</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>220</u>	<u>1,064,156</u>	<u>161</u>	<u>485,536</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>46</u>	<u>441,374</u>	<u>24</u>	<u>56,428</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>166</u>	<u>6,915,801</u>	<u>43</u>	<u>1,874,762</u>
ACCOMMODATIONS	721	82	2,883,036	16	227,438
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	4,032,765	27	1,647,324
<u>OTHER SERVICES</u>	<u>81</u>	<u>138</u>	<u>1,951,607</u>	<u>105</u>	<u>877,172</u>
REPAIR & MAINTENANCE	811	86	1,437,676	68	723,894
PERSONAL SERVICE	812	37	220,050	29	114,260
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	293,881	8	39,018
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>8,798</u>	<u>5</u>	<u>2,144</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,537</b>	<b>\$49,871,627</b>	<b>2,536</b>	<b>\$38,575,452</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>9,179</b>	<b>\$1,583,324,275</b>	<b>1,563</b>	<b>\$24,192,530</b>
MOTOR VEHICLES & PARTS	441	544	429,338,937	58	2,283,331
NEW & USED AUTO DEALERS	4411	194	361,078,596	10	218,258
RV, BOAT, MOTORCYCLE DEALERS	4412	109	22,744,560	22	1,601,402
AUTOMOTIVE PARTS & TIRE	4413	241	45,515,781	26	463,671
FURNITURE & HOME FURNISHING	442	316	49,923,603	56	780,406
ELECTRONICS & APPLIANCE STORES	443	596	87,310,782	105	1,386,687
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	457	114,877,640	93	4,299,504
BUILDING MATERIALS	4441	314	104,710,250	61	4,070,388
LAWN & GARDEN SUPPLIES & EQUIP.	4442	143	10,167,390	32	229,116
FOOD & BEVERAGE STORES	445	457	87,891,472	70	3,729,710
GROCERY & CONVENIENCE STORES	4451	231	81,288,265	14	3,253,588
OTHER FOOD & BEVERAGE STORES	4452, 4453	226	6,603,207	56	476,122
DRUG/HEALTH STORES	446	374	45,375,289	86	759,873
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	179	47,159,831	8	1,645,735
APPAREL & ACCESSORIES	448	570	107,757,869	131	910,487
CLOTHING & SHOE STORES	4481, 4482	446	91,199,843	112	780,004
JEWELRY & LUGGAGE STORES	4483	124	16,558,026	19	130,483
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	620	65,119,924	118	738,959
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	433	59,591,933	74	340,804
BOOK STORES & NEWS DEALERS	4512	187	5,527,991	44	398,155
GENERAL MERCHANDISE STORES	452	63	356,804,166	13	278,588
DEPARTMENT STORES	4521	10	117,771,757	5	101,380
GENERAL MERCHANDISE STORES	4529	53	239,032,409	8	177,208
E-COMMERCE & MAIL ORDER	4541	790	43,710,082	225	2,038,445
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,213	148,054,680	600	5,340,805
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>151</b>	<b>1,960,078</b>	<b>25</b>	<b>364,136</b>
<b>MINING</b>	<b>21</b>	<b>16</b>	<b>1,321,241</b>	<b>3</b>	<b>30,099</b>
<b>UTILITIES</b>	<b>22</b>	<b>35</b>	<b>1,200,512</b>	<b>8</b>	<b>186,019</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>5,569</b>	<b>412,467,462</b>	<b>521</b>	<b>30,875,851</b>
CONSTRUCTION OF BUILDINGS	236	1,633	208,829,099	198	19,336,913
HEAVY CONSTRUCTION & HIGHWAYS	237	180	48,058,648	20	3,592,891
SPECIAL TRADE CONTRACTORS	238	3,756	155,579,715	303	7,946,047
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,766</b>	<b>57,180,075</b>	<b>302</b>	<b>2,342,727</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>3,313</b>	<b>166,806,240</b>	<b>648</b>	<b>4,199,629</b>
DURABLE GOODS	423	2,173	136,792,289	412	2,487,413
NONDURABLE GOODS	424	1,096	28,505,919	230	1,710,062
ELECTRONIC MARKETS, AGENTS & BROKERS	425	44	1,508,032	6	2,154
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>206</b>	<b>12,384,520</b>	<b>51</b>	<b>577,907</b>
<b>INFORMATION</b>	<b>51</b>	<b>765</b>	<b>130,333,179</b>	<b>221</b>	<b>2,899,518</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>185</b>	<b>21,989,306</b>	<b>38</b>	<b>354,722</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>747</b>	<b>69,313,741</b>	<b>123</b>	<b>1,438,973</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,963</b>	<b>44,941,501</b>	<b>251</b>	<b>2,179,694</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>2,723</b>	<b>67,857,349</b>	<b>313</b>	<b>4,010,661</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>541</b>	<b>27,152,925</b>	<b>75</b>	<b>998,907</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>1,555</b>	<b>274,254,006</b>	<b>205</b>	<b>8,999,899</b>
ACCOMMODATIONS	721	148	21,201,974	128	4,841,898
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,407	253,052,032	77	4,158,001
<b>OTHER SERVICES</b>	<b>81</b>	<b>2,623</b>	<b>101,837,475</b>	<b>174</b>	<b>2,443,650</b>
REPAIR & MAINTENANCE	811	1,667	76,021,148	104	1,873,458
PERSONAL SERVICE	812	804	23,912,593	57	484,680
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	152	1,903,734	13	85,512
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>24</b>	<b>751,794</b>	<b>6</b>	<b>626</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>31,361</b>	<b>\$2,975,075,679</b>	<b>4,527</b>	<b>\$86,095,548</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,689</b>	<b>\$333,321,275</b>	<b>753</b>	<b>\$4,632,898</b>
MOTOR VEHICLES & PARTS	441	202	96,618,014	34	408,071
NEW & USED AUTO DEALERS	4411	47	73,103,965	6	146,467
RV, BOAT, MOTORCYCLE DEALERS	4412	57	13,533,640	4	1,875
AUTOMOTIVE PARTS & TIRE	4413	98	9,980,409	24	259,729
FURNITURE & HOME FURNISHING	442	144	8,166,350	27	89,498
ELECTRONICS & APPLIANCE STORES	443	257	24,647,752	62	379,964
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	211	20,800,762	41	445,117
BUILDING MATERIALS	4441	142	19,017,902	34	431,235
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	1,782,860	7	13,882
FOOD & BEVERAGE STORES	445	135	16,585,115	19	686,523
GROCERY & CONVENIENCE STORES	4451	43	14,943,455	6	676,698
OTHER FOOD & BEVERAGE STORES	4452, 4453	92	1,641,660	13	9,825
DRUG/HEALTH STORES	446	193	7,914,138	47	87,278
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	9,569,322	8	662,678
APPAREL & ACCESSORIES	448	259	22,310,271	72	71,285
CLOTHING & SHOE STORES	4481, 4482	209	17,977,482	64	66,476
JEWELRY & LUGGAGE STORES	4483	50	4,332,789	8	4,809
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	278	14,196,311	55	129,868
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	190	13,931,240	38	90,343
BOOK STORES & NEWS DEALERS	4512	88	265,071	17	39,525
GENERAL MERCHANDISE STORES	452	29	78,784,734	7	76,757
DEPARTMENT STORES	4521	7	22,338,512	5	33,896
GENERAL MERCHANDISE STORES	4529	22	56,446,222	D	D
E-COMMERCE & MAIL ORDER	4541	388	7,105,422	123	449,598
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,533	26,623,084	258	1,146,261
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>59</b>	<b>555,960</b>	<b>12</b>	<b>72,852</b>
<b>MINING</b>	<b>21</b>	<b>8</b>	<b>567,134</b>	<b>3</b>	<b>5,197</b>
<b>UTILITIES</b>	<b>22</b>	<b>16</b>	<b>166,949</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,599</b>	<b>87,173,538</b>	<b>278</b>	<b>8,295,853</b>
CONSTRUCTION OF BUILDINGS	236	425	38,647,199	60	1,754,459
HEAVY CONSTRUCTION & HIGHWAYS	237	65	17,925,573	21	4,988,683
SPECIAL TRADE CONTRACTORS	238	1,109	30,600,766	197	1,552,711
<b>MANUFACTURING</b>	<b>31-33</b>	<b>830</b>	<b>12,613,358</b>	<b>81</b>	<b>253,116</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,772</b>	<b>42,842,801</b>	<b>355</b>	<b>1,156,313</b>
DURABLE GOODS	423	1,190	27,059,609	237	876,560
NONDURABLE GOODS	424	565	15,613,348	114	269,404
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	169,844	4	10,349
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>99</b>	<b>4,263,843</b>	<b>15</b>	<b>207,820</b>
<b>INFORMATION</b>	<b>51</b>	<b>415</b>	<b>18,725,259</b>	<b>131</b>	<b>1,372,598</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>105</b>	<b>2,571,881</b>	<b>26</b>	<b>50,301</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>315</b>	<b>10,021,916</b>	<b>57</b>	<b>268,037</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>657</b>	<b>7,352,200</b>	<b>97</b>	<b>569,274</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>889</b>	<b>10,955,259</b>	<b>120</b>	<b>351,944</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>186</b>	<b>3,616,258</b>	<b>10</b>	<b>30,673</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>402</b>	<b>46,906,473</b>	<b>44</b>	<b>6,212,830</b>
ACCOMMODATIONS	721	82	5,269,577	19	5,408,494
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	320	41,636,896	25	804,336
<b>OTHER SERVICES</b>	<b>81</b>	<b>708</b>	<b>16,022,876</b>	<b>75</b>	<b>455,315</b>
REPAIR & MAINTENANCE	811	488	12,504,782	41	278,555
PERSONAL SERVICE	812	170	2,971,031	25	125,997
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	547,063	9	50,763
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>17</b>	<b>155,156</b>	<b>3</b>	<b>2,299</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,766</b>	<b>\$597,832,136</b>	<b>2,062</b>	<b>\$23,945,924</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>8,583</b>	<b>\$1,570,449,693</b>	<b>6,326</b>	<b>\$997,395,466</b>
MOTOR VEHICLES & PARTS	441	472	338,526,552	376	209,060,222
NEW & USED AUTO DEALERS	4411	166	272,770,709	154	155,676,070
RV, BOAT, MOTORCYCLE DEALERS	4412	88	14,909,271	64	14,811,807
AUTOMOTIVE PARTS & TIRE	4413	218	50,846,572	158	38,572,345
FURNITURE & HOME FURNISHING	442	330	50,898,898	204	32,050,966
ELECTRONICS & APPLIANCE STORES	443	594	87,161,297	479	62,621,218
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	471	102,953,715	290	82,553,970
BUILDING MATERIALS	4441	317	91,943,183	207	76,245,632
LAWN & GARDEN SUPPLIES & EQUIP.	4442	154	11,010,532	83	6,308,338
FOOD & BEVERAGE STORES	445	443	91,174,951	263	59,468,277
GROCERY & CONVENIENCE STORES	4451	207	85,450,507	87	55,003,363
OTHER FOOD & BEVERAGE STORES	4452, 4453	236	5,724,444	176	4,464,914
DRUG/HEALTH STORES	446	376	50,848,352	320	29,773,570
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	160	32,139,038	99	20,032,928
APPAREL & ACCESSORIES	448	518	181,108,176	387	82,259,139
CLOTHING & SHOE STORES	4481, 4482	408	154,069,081	314	70,754,379
JEWELRY & LUGGAGE STORES	4483	110	27,039,095	73	11,504,760
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	579	83,406,738	468	55,962,469
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	412	78,617,837	326	46,542,255
BOOK STORES & NEWS DEALERS	4512	167	4,788,901	142	9,420,214
GENERAL MERCHANDISE STORES	452	60	362,621,965	47	237,882,347
DEPARTMENT STORES	4521	9	105,364,246	10	70,294,142
GENERAL MERCHANDISE STORES	4529	51	257,257,719	37	167,588,205
E-COMMERCE & MAIL ORDER	4541	778	48,380,529	632	24,731,616
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,802	141,229,482	2,761	100,998,744
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>157</b>	<b>1,495,765</b>	<b>94</b>	<b>912,850</b>
<b>MINING</b>	<b>21</b>	<b>18</b>	<b>712,714</b>	<b>12</b>	<b>614,359</b>
<b>UTILITIES</b>	<b>22</b>	<b>29</b>	<b>1,203,406</b>	<b>17</b>	<b>436,144</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>5,916</b>	<b>371,513,171</b>	<b>2,746</b>	<b>232,471,573</b>
CONSTRUCTION OF BUILDINGS	236	1,860	179,358,292	796	119,700,468
HEAVY CONSTRUCTION & HIGHWAYS	237	195	49,761,303	94	14,930,084
SPECIAL TRADE CONTRACTORS	238	3,861	142,393,576	1,856	97,841,021
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,833</b>	<b>41,156,027</b>	<b>1,343</b>	<b>41,479,489</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>3,240</b>	<b>177,333,460</b>	<b>2,749</b>	<b>146,443,790</b>
DURABLE GOODS	423	2,137	137,653,384	1,823	112,649,533
NONDURABLE GOODS	424	1,068	39,046,448	893	33,390,231
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	633,628	33	404,026
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>214</b>	<b>7,308,283</b>	<b>147</b>	<b>6,100,310</b>
<b>INFORMATION</b>	<b>51</b>	<b>756</b>	<b>124,781,195</b>	<b>639</b>	<b>86,745,951</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>178</b>	<b>17,264,888</b>	<b>157</b>	<b>17,055,955</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>683</b>	<b>46,282,825</b>	<b>477</b>	<b>39,517,808</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,923</b>	<b>44,784,221</b>	<b>1,298</b>	<b>30,929,232</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>2,859</b>	<b>63,649,832</b>	<b>1,579</b>	<b>51,708,885</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>532</b>	<b>20,085,488</b>	<b>332</b>	<b>10,394,835</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>1,550</b>	<b>271,267,376</b>	<b>964</b>	<b>199,143,656</b>
ACCOMMODATIONS	721	108	23,193,732	97	37,011,054
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,442	248,073,644	867	162,132,602
<b>OTHER SERVICES</b>	<b>81</b>	<b>2,423</b>	<b>79,441,649</b>	<b>1,617</b>	<b>57,602,878</b>
REPAIR & MAINTENANCE	811	1,483	61,153,297	973	41,058,241
PERSONAL SERVICE	812	797	16,455,684	545	14,445,193
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	143	1,832,668	99	2,099,444
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>20</b>	<b>1,069,295</b>	<b>20</b>	<b>984,416</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>30,914</b>	<b>\$2,839,799,288</b>	<b>20,517</b>	<b>\$1,919,937,597</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,770</b>	<b>\$52,768,752</b>	<b>4,986</b>	<b>\$547,499,158</b>
MOTOR VEHICLES & PARTS	441	77	10,582,303	213	93,676,772
NEW & USED AUTO DEALERS	4411	14	5,824,046	44	72,762,420
RV, BOAT, MOTORCYCLE DEALERS	4412	10	714,602	54	5,283,075
AUTOMOTIVE PARTS & TIRE	4413	53	4,043,655	115	15,631,277
FURNITURE & HOME FURNISHING	442	52	1,208,512	191	19,795,888
ELECTRONICS & APPLIANCE STORES	443	120	1,349,004	371	33,779,592
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	4,683,523	273	49,854,227
BUILDING MATERIALS	4441	85	4,074,634	182	44,794,796
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	608,889	91	5,059,431
FOOD & BEVERAGE STORES	445	38	3,590,664	192	33,618,993
GROCERY & CONVENIENCE STORES	4451	12	3,372,753	62	30,849,815
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	217,911	130	2,769,178
DRUG/HEALTH STORES	446	101	709,295	258	13,173,758
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	3,241,983	80	13,867,369
APPAREL & ACCESSORIES	448	119	573,397	329	32,040,127
CLOTHING & SHOE STORES	4481, 4482	106	515,421	261	26,332,053
JEWELRY & LUGGAGE STORES	4483	13	57,976	68	5,708,074
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	135	1,896,133	363	42,094,694
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	1,808,530	254	39,147,896
BOOK STORES & NEWS DEALERS	4512	47	87,603	109	2,946,798
GENERAL MERCHANDISE STORES	452	23	13,386,701	42	147,436,329
DEPARTMENT STORES	4521	4	161,564	10	47,019,124
GENERAL MERCHANDISE STORES	4529	19	13,225,137	32	100,417,205
E-COMMERCE & MAIL ORDER	4541	240	1,974,650	562	16,023,674
MISCELLANEOUS RETAILERS	453, 4542, 4543	725	9,572,587	2,112	52,137,735
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>38</b>	<b>305,525</b>	<b>103</b>	<b>834,049</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>38,297</b>	<b>14</b>	<b>410,882</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>16,370</b>	<b>13</b>	<b>299,859</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>581</b>	<b>14,618,194</b>	<b>2,663</b>	<b>125,006,221</b>
CONSTRUCTION OF BUILDINGS	236	160	7,043,988	719	60,270,245
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,586,461	103	10,002,626
SPECIAL TRADE CONTRACTORS	238	386	4,987,745	1,841	54,733,350
<b>MANUFACTURING</b>	<b>31-33</b>	<b>306</b>	<b>1,680,081</b>	<b>1,050</b>	<b>16,828,129</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>810</b>	<b>5,452,280</b>	<b>2,163</b>	<b>58,761,939</b>
DURABLE GOODS	423	549	4,396,559	1,431	48,827,004
NONDURABLE GOODS	424	254	987,162	711	9,774,156
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	68,559	21	160,779
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>27</b>	<b>266,604</b>	<b>87</b>	<b>1,790,474</b>
<b>INFORMATION</b>	<b>51</b>	<b>232</b>	<b>5,649,893</b>	<b>569</b>	<b>50,437,087</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>49</b>	<b>777,621</b>	<b>124</b>	<b>5,071,433</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>133</b>	<b>1,487,024</b>	<b>407</b>	<b>14,678,287</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>223</b>	<b>806,227</b>	<b>1,025</b>	<b>29,064,623</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>321</b>	<b>1,694,956</b>	<b>1,493</b>	<b>23,006,935</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>50</b>	<b>1,491,607</b>	<b>266</b>	<b>8,960,865</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>116</b>	<b>6,542,439</b>	<b>567</b>	<b>88,037,296</b>
ACCOMMODATIONS	721	26	860,390	47	6,041,985
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	5,682,049	520	81,995,311
<b>OTHER SERVICES</b>	<b>81</b>	<b>247</b>	<b>4,275,605</b>	<b>1,124</b>	<b>30,749,730</b>
REPAIR & MAINTENANCE	811	172	3,709,725	699	23,787,933
PERSONAL SERVICE	812	62	476,574	345	6,334,760
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	89,306	80	627,037
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>20,890</b>	<b>24</b>	<b>1,715,814</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,921</b>	<b>\$97,892,365</b>	<b>16,678</b>	<b>\$1,003,152,781</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHIAKUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	WAHIAKUM*	UNITS	WALLA WALLA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>475</b>	<b>\$2,106,707</b>	<b>2,101</b>	<b>\$77,288,765</b>
MOTOR VEHICLES & PARTS	441	15	175,263	90	14,244,061
NEW & USED AUTO DEALERS	4411	D	D	22	8,860,418
RV, BOAT, MOTORCYCLE DEALERS	4412	4	650	16	1,131,790
AUTOMOTIVE PARTS & TIRE	4413	10	174,612	52	4,251,853
FURNITURE & HOME FURNISHING	442	12	41,023	63	1,658,230
ELECTRONICS & APPLIANCE STORES	443	39	90,516	164	3,855,542
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	201,794	113	7,785,621
BUILDING MATERIALS	4441	20	196,671	81	7,389,014
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	5,123	32	396,607
FOOD & BEVERAGE STORES	445	10	217,080	98	8,072,364
GROCERY & CONVENIENCE STORES	4451	D	D	19	6,530,695
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	13,934	79	1,541,669
DRUG/HEALTH STORES	446	25	83,128	132	2,210,121
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	499,175	22	2,482,300
APPAREL & ACCESSORIES	448	48	55,166	162	2,741,438
CLOTHING & SHOE STORES	4481, 4482	44	51,588	142	1,911,615
JEWELRY & LUGGAGE STORES	4483	4	3,578	20	829,823
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	45	45,981	177	3,389,029
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	43,170	117	2,047,229
BOOK STORES & NEWS DEALERS	4512	16	2,811	60	1,341,800
GENERAL MERCHANDISE STORES	452	8	72,191	23	19,123,769
DEPARTMENT STORES	4521	4	16,464	6	4,586,345
GENERAL MERCHANDISE STORES	4529	4	55,727	17	14,537,424
E-COMMERCE & MAIL ORDER	4541	86	200,106	287	3,290,405
MISCELLANEOUS RETAILERS	453, 4542, 4543	158	425,284	770	8,435,885
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>7</b>	<b>58,321</b>	<b>30</b>	<b>446,786</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>58,181</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>98</b>	<b>2,996,439</b>	<b>642</b>	<b>47,358,458</b>
CONSTRUCTION OF BUILDINGS	236	18	1,862,789	159	29,037,603
HEAVY CONSTRUCTION & HIGHWAYS	237	6	188,995	38	3,810,392
SPECIAL TRADE CONTRACTORS	238	74	944,655	445	14,510,463
<b>MANUFACTURING</b>	<b>31-33</b>	<b>53</b>	<b>308,850</b>	<b>423</b>	<b>6,716,896</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>186</b>	<b>890,205</b>	<b>1,223</b>	<b>19,786,644</b>
DURABLE GOODS	423	128	819,380	806	12,954,562
NONDURABLE GOODS	424	57	70,017	403	6,781,250
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	14	50,832
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>8</b>	<b>42,409</b>	<b>26</b>	<b>542,869</b>
<b>INFORMATION</b>	<b>51</b>	<b>93</b>	<b>582,720</b>	<b>302</b>	<b>9,587,744</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>12</b>	<b>42,589</b>	<b>73</b>	<b>1,077,375</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>46</b>	<b>102,965</b>	<b>185</b>	<b>5,209,106</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>47</b>	<b>38,965</b>	<b>363</b>	<b>4,315,812</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>72</b>	<b>227,017</b>	<b>452</b>	<b>4,948,201</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>5</b>	<b>17,907</b>	<b>78</b>	<b>1,267,360</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>24</b>	<b>377,695</b>	<b>182</b>	<b>20,845,615</b>
ACCOMMODATIONS	721	10	67,862	58	4,686,706
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	309,833	124	16,158,909
<b>OTHER SERVICES</b>	<b>81</b>	<b>34</b>	<b>71,455</b>	<b>306</b>	<b>5,433,962</b>
REPAIR & MAINTENANCE	811	22	38,599	179	4,086,100
PERSONAL SERVICE	812	8	20,655	97	1,205,260
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	12,201	30	142,602
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>10</b>	<b>74,032</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,165</b>	<b>\$7,902,855</b>	<b>6,401</b>	<b>\$204,957,806</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,766</b>	<b>\$460,854,271</b>	<b>1,879</b>	<b>\$78,331,447</b>
MOTOR VEHICLES & PARTS	441	223	68,669,581	70	13,138,109
NEW & USED AUTO DEALERS	4411	49	45,510,121	14	9,315,033
RV, BOAT, MOTORCYCLE DEALERS	4412	58	9,407,483	13	164,621
AUTOMOTIVE PARTS & TIRE	4413	116	13,751,977	43	3,658,455
FURNITURE & HOME FURNISHING	442	144	14,417,300	65	950,659
ELECTRONICS & APPLIANCE STORES	443	332	18,328,516	150	2,495,016
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	249	40,118,809	95	2,701,358
BUILDING MATERIALS	4441	164	35,665,715	73	2,369,546
LAWN & GARDEN SUPPLIES & EQUIP.	4442	85	4,453,094	22	331,812
FOOD & BEVERAGE STORES	445	186	30,539,246	61	4,381,694
GROCERY & CONVENIENCE STORES	4451	50	28,429,590	15	4,159,736
OTHER FOOD & BEVERAGE STORES	4452, 4453	136	2,109,656	46	221,958
DRUG/HEALTH STORES	446	246	14,657,489	102	1,276,361
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	90	13,636,284	14	1,651,360
APPAREL & ACCESSORIES	448	335	40,068,495	148	1,242,253
CLOTHING & SHOE STORES	4481, 4482	276	35,312,728	129	863,921
JEWELRY & LUGGAGE STORES	4483	59	4,755,767	19	378,332
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	370	20,989,341	146	3,384,691
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	255	18,550,400	99	868,935
BOOK STORES & NEWS DEALERS	4512	115	2,438,941	47	2,515,756
GENERAL MERCHANDISE STORES	452	49	132,358,122	19	10,357,676
DEPARTMENT STORES	4521	8	41,247,885	4	145,255
GENERAL MERCHANDISE STORES	4529	41	91,110,237	15	10,212,421
E-COMMERCE & MAIL ORDER	4541	593	25,681,326	288	3,150,729
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,949	41,389,762	721	33,601,541
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>88</b>	<b>985,227</b>	<b>26</b>	<b>204,439</b>
<b>MINING</b>	<b>21</b>	<b>13</b>	<b>1,247,466</b>	<b>6</b>	<b>215,377</b>
<b>UTILITIES</b>	<b>22</b>	<b>13</b>	<b>4,367,646</b>	<b>6</b>	<b>19,432</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,898</b>	<b>133,314,040</b>	<b>550</b>	<b>73,589,562</b>
CONSTRUCTION OF BUILDINGS	236	675	74,546,578	133	17,262,322
HEAVY CONSTRUCTION & HIGHWAYS	237	63	9,503,510	42	41,590,094
SPECIAL TRADE CONTRACTORS	238	1,160	49,263,952	375	14,737,146
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,085</b>	<b>15,037,989</b>	<b>348</b>	<b>2,905,141</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,288</b>	<b>59,077,567</b>	<b>1,050</b>	<b>24,042,181</b>
DURABLE GOODS	423	1,500	43,348,240	705	19,474,699
NONDURABLE GOODS	424	764	15,342,332	334	4,522,308
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	386,995	11	45,174
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>103</b>	<b>4,300,163</b>	<b>18</b>	<b>833,264</b>
<b>INFORMATION</b>	<b>51</b>	<b>542</b>	<b>33,231,607</b>	<b>268</b>	<b>5,446,879</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>105</b>	<b>2,837,936</b>	<b>48</b>	<b>588,649</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>395</b>	<b>16,321,018</b>	<b>147</b>	<b>4,943,904</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>919</b>	<b>15,366,448</b>	<b>296</b>	<b>4,562,369</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,172</b>	<b>21,699,089</b>	<b>325</b>	<b>4,671,425</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>239</b>	<b>10,807,698</b>	<b>56</b>	<b>790,706</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>589</b>	<b>85,414,433</b>	<b>134</b>	<b>15,127,566</b>
ACCOMMODATIONS	721	120	10,397,619	17	2,073,726
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	469	75,016,814	117	13,053,840
<b>OTHER SERVICES</b>	<b>81</b>	<b>973</b>	<b>26,446,009</b>	<b>243</b>	<b>4,226,092</b>
REPAIR & MAINTENANCE	811	607	20,482,940	149	3,020,200
PERSONAL SERVICE	812	313	5,608,369	75	906,301
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	53	354,700	19	299,591
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>14</b>	<b>209,233</b>	<b>11</b>	<b>75,491</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>15,202</b>	<b>\$891,517,840</b>	<b>5,411</b>	<b>\$220,573,924</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,784</u>	<u>\$402,490,270</u>
MOTOR VEHICLES & PARTS	441	284	85,844,559
NEW & USED AUTO DEALERS	4411	112	61,723,101
RV, BOAT, MOTORCYCLE DEALERS	4412	40	6,476,178
AUTOMOTIVE PARTS & TIRE	4413	132	17,645,280
FURNITURE & HOME FURNISHING	442	127	9,394,196
ELECTRONICS & APPLIANCE STORES	443	302	17,898,478
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	37,248,103
BUILDING MATERIALS	4441	142	29,251,897
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	7,996,206
FOOD & BEVERAGE STORES	445	221	26,158,987
GROCERY & CONVENIENCE STORES	4451	112	24,504,482
OTHER FOOD & BEVERAGE STORES	4452, 4453	109	1,654,505
DRUG/HEALTH STORES	446	196	8,614,274
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	69	11,003,218
APPAREL & ACCESSORIES	448	262	22,689,633
CLOTHING & SHOE STORES	4481, 4482	217	19,473,750
JEWELRY & LUGGAGE STORES	4483	45	3,215,883
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	278	16,739,932
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	194	16,093,426
BOOK STORES & NEWS DEALERS	4512	84	646,506
GENERAL MERCHANDISE STORES	452	40	117,773,215
DEPARTMENT STORES	4521	9	34,847,733
GENERAL MERCHANDISE STORES	4529	31	82,925,482
E-COMMERCE & MAIL ORDER	4541	405	8,630,268
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,404	40,495,407
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>74</u>	<u>1,407,557</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,353,512</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>245,047</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,255</u>	<u>108,178,825</u>
CONSTRUCTION OF BUILDINGS	236	340	63,366,481
HEAVY CONSTRUCTION & HIGHWAYS	237	58	4,840,135
SPECIAL TRADE CONTRACTORS	238	857	39,972,209
<u>MANUFACTURING</u>	<u>31-33</u>	<u>762</u>	<u>28,229,089</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,892</u>	<u>72,307,209</u>
DURABLE GOODS	423	1,294	53,738,652
NONDURABLE GOODS	424	576	18,378,070
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	190,487
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>88</u>	<u>1,567,506</u>
<u>INFORMATION</u>	<u>51</u>	<u>453</u>	<u>37,404,534</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>116</u>	<u>4,739,452</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>359</u>	<u>25,162,512</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>638</u>	<u>10,353,126</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>848</u>	<u>15,126,929</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>141</u>	<u>3,920,232</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>523</u>	<u>68,596,261</u>
ACCOMMODATIONS	721	74	9,325,963
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	449	59,270,298
<u>OTHER SERVICES</u>	<u>81</u>	<u>873</u>	<u>23,116,554</u>
REPAIR & MAINTENANCE	811	576	17,478,465
PERSONAL SERVICE	812	249	4,552,478
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	1,085,611
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>213,265</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,851</b>	<b>\$804,411,880</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 4, 2011 to Quarter 4, 2012**  
**(Dollars in Thousands)**

City	4th Quarter, 2011	4th Quarter, 2012	Percent Change
Aberdeen	\$120,130	\$93,123	-22.5%
Auburn	\$348,349	\$372,077	6.8%
Bellevue	\$1,357,905	\$1,435,717	5.7%
Bellingham	\$550,025	\$593,751	8.0%
Bremerton	\$174,223	\$179,387	3.0%
Camas	\$53,670	\$54,294	1.2%
Centralia	\$66,762	\$72,989	9.3%
Chehalis	\$88,764	\$99,099	11.6%
Colville	\$46,440	\$49,943	7.5%
Des Moines	\$42,770	\$47,427	10.9%
Edmonds	\$146,594	\$148,642	1.4%
Ellensburg	\$95,629	\$93,278	-2.5%
Everett	\$612,873	\$654,860	6.9%
Federal Way	\$325,141	\$332,057	2.1%
Fife	\$133,307	\$140,636	5.5%
Issaquah	\$277,550	\$303,991	9.5%
Kelso	\$54,736	\$54,187	-1.0%
Kennewick	\$425,888	\$448,667	5.3%
Kent	\$430,197	\$451,314	4.9%
Kirkland	\$420,375	\$489,370	16.4%
Lacey	\$245,691	\$248,603	1.2%
Longview	\$174,195	\$176,888	1.5%
Lynnwood	\$529,433	\$561,516	6.1%
Marysville	\$195,304	\$200,742	2.8%
Mercer Island	\$79,792	\$87,908	10.2%
Moses Lake	\$141,638	\$147,606	4.2%
Mount Vernon	\$139,970	\$143,949	2.8%
Mountlake Terrace	\$42,272	\$51,201	21.1%
Oak Harbor	\$72,178	\$77,522	7.4%
Olympia	\$453,780	\$450,078	-0.8%
Omak	\$43,578	\$47,115	8.1%
Pasco	\$207,219	\$219,420	5.9%
Port Angeles	\$75,438	\$77,238	2.4%
Port Townsend	\$47,590	\$46,345	-2.6%
Pullman	\$100,967	\$102,928	1.9%
Puyallup	\$407,984	\$439,825	7.8%
Redmond	\$548,684	\$563,015	2.6%
Renton	\$530,354	\$581,600	9.7%
Richland	\$239,790	\$239,659	-0.1%
Sea Tac	\$217,998	\$211,046	-3.2%
Seattle	\$4,301,554	\$4,593,025	6.8%
Shelton	\$55,407	\$56,550	2.1%
Spokane	\$978,300	\$1,050,982	7.4%
Sunnyside	\$63,150	\$62,116	-1.6%
Tacoma	\$1,006,930	\$1,086,459	7.9%
Tukwila	\$470,381	\$475,925	1.2%
Vancouver	\$651,931	\$678,391	4.1%
Walla Walla	\$122,734	\$127,056	3.5%
Wenatchee	\$182,817	\$186,167	1.8%
Yakima	\$377,679	\$409,266	8.4%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,126</b>	<b>\$60,651,966</b>	<b>2,441</b>	<b>\$211,557,058</b>
MOTOR VEHICLES & PARTS	441	60	15,387,262	135	77,592,863
NEW & USED AUTO DEALERS	4411	19	11,436,628	40	69,174,240
RV, BOAT, MOTORCYCLE DEALERS	4412	11	31,889	18	2,326,938
AUTOMOTIVE PARTS & TIRE	4413	30	3,918,745	77	6,091,685
FURNITURE & HOME FURNISHING	442	32	840,232	109	7,048,868
ELECTRONICS & APPLIANCES	443	99	1,178,571	212	5,476,984
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	7,785,504	162	10,780,328
BUILDING MATERIALS	4441	47	7,446,369	128	9,177,530
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	339,135	34	1,602,798
FOOD & BEVERAGE STORES	445	33	4,967,119	65	7,582,300
GROCERY & CONVENIENCE STORES	4451	14	4,666,259	21	7,227,871
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	300,860	44	354,429
DRUG/HEALTH STORES	446	78	1,715,455	125	3,983,553
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,566,056	22	7,062,291
APPAREL & ACCESSORIES	448	95	1,579,205	168	29,238,405
CLOTHING & SHOE STORES	4481, 4482	79	1,031,110	145	26,162,857
JEWELRY & LUGGAGE STORES	4483	16	548,095	23	3,075,548
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	745,973	168	4,247,857
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	619,543	113	4,122,277
BOOK STORES & NEWS DEALERS	4512	32	126,430	55	125,580
GENERAL MERCHANDISE STORES	452	17	19,685,417	25	34,042,979
DEPARTMENT STORES	4521	5	4,499,605	6	2,907,446
GENERAL MERCHANDISE STORES	4529	12	15,185,812	19	31,135,533
E-COMMERCE & MAIL ORDER	4541	165	856,501	291	6,423,295
MISCELLANEOUS RETAILERS	453, 4542, 4543	391	4,344,671	959	18,077,335
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>13,938</b>	<b>26</b>	<b>130,988</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>9,564</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>6</b>	<b>227,245</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>309</b>	<b>8,126,985</b>	<b>1,671</b>	<b>45,874,801</b>
CONSTRUCTION OF BUILDINGS	236	87	3,401,249	368	22,620,829
HEAVY CONSTRUCTION & HIGHWAYS	237	14	996,747	57	2,221,254
SPECIAL TRADE CONTRACTORS	238	208	3,728,989	1,246	21,032,718
<b>MANUFACTURING</b>	<b>31-33</b>	<b>208</b>	<b>1,379,682</b>	<b>560</b>	<b>6,934,494</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>670</b>	<b>5,440,259</b>	<b>1,375</b>	<b>30,709,274</b>
DURABLE GOODS	423	467	4,521,842	953	26,585,152
NONDURABLE GOODS	424	198	913,480	406	4,033,259
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	4,937	16	90,863
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>8</b>	<b>324,361</b>	<b>44</b>	<b>737,214</b>
<b>INFORMATION</b>	<b>51</b>	<b>193</b>	<b>2,947,704</b>	<b>320</b>	<b>11,255,690</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>48</b>	<b>605,065</b>	<b>86</b>	<b>2,502,430</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>127</b>	<b>1,563,450</b>	<b>261</b>	<b>11,146,325</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>168</b>	<b>1,149,823</b>	<b>464</b>	<b>4,069,059</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>260</b>	<b>1,026,128</b>	<b>805</b>	<b>8,908,727</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>24</b>	<b>224,473</b>	<b>77</b>	<b>1,641,164</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>69</b>	<b>7,488,233</b>	<b>198</b>	<b>25,191,945</b>
ACCOMMODATIONS	721	8	548,064	10	1,632,749
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	6,940,169	188	23,559,196
<b>OTHER SERVICES</b>	<b>81</b>	<b>152</b>	<b>2,133,042</b>	<b>558</b>	<b>11,156,185</b>
REPAIR & MAINTENANCE	811	79	1,426,308	420	9,329,927
PERSONAL SERVICE	812	55	569,772	112	1,592,499
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	136,962	26	233,759
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>26,336</b>	<b>9</b>	<b>24,667</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,380</b>	<b>\$93,122,541</b>	<b>8,904</b>	<b>\$372,076,830</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,303</b>	<b>\$747,854,373</b>	<b>3,234</b>	<b>\$359,175,433</b>
MOTOR VEHICLES & PARTS	441	141	225,692,270	132	58,392,795
NEW & USED AUTO DEALERS	4411	48	213,878,610	30	41,639,251
RV, BOAT, MOTORCYCLE DEALERS	4412	23	2,920,415	35	8,467,462
AUTOMOTIVE PARTS & TIRE	4413	70	8,893,245	67	8,286,082
FURNITURE & HOME FURNISHING	442	227	25,927,668	115	9,544,618
ELECTRONICS & APPLIANCES	443	405	82,391,465	260	15,061,638
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	247	25,483,408	159	27,909,058
BUILDING MATERIALS	4441	194	24,288,530	120	26,546,221
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	1,194,878	39	1,362,837
FOOD & BEVERAGE STORES	445	176	25,884,853	114	19,128,494
GROCERY & CONVENIENCE STORES	4451	35	18,041,459	27	18,038,209
OTHER FOOD & BEVERAGE STORES	4452, 4453	141	7,843,394	87	1,090,285
DRUG/HEALTH STORES	446	239	16,322,081	193	10,052,587
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,512,720	39	3,674,020
APPAREL & ACCESSORIES	448	345	151,440,519	252	35,876,339
CLOTHING & SHOE STORES	4481, 4482	280	132,224,393	211	31,546,758
JEWELRY & LUGGAGE STORES	4483	65	19,216,126	41	4,329,581
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	269	41,077,746	237	17,529,479
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	184	37,492,822	159	15,515,508
BOOK STORES & NEWS DEALERS	4512	85	3,584,924	78	2,013,971
GENERAL MERCHANDISE STORES	452	34	68,358,058	37	125,807,689
DEPARTMENT STORES	4521	8	38,903,549	8	40,461,295
GENERAL MERCHANDISE STORES	4529	26	29,454,509	29	85,346,394
E-COMMERCE & MAIL ORDER	4541	488	20,407,682	396	9,619,064
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,700	60,355,903	1,300	26,579,652
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>38</b>	<b>219,376</b>	<b>27</b>	<b>260,102</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>52,128</b>	<b>9</b>	<b>275,346</b>
<b>UTILITIES</b>	<b>22</b>	<b>8</b>	<b>1,236,335</b>	<b>4</b>	<b>78,660</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,817</b>	<b>154,266,976</b>	<b>1,272</b>	<b>61,542,035</b>
CONSTRUCTION OF BUILDINGS	236	1,131	88,092,454	432	36,606,648
HEAVY CONSTRUCTION & HIGHWAYS	237	104	8,809,651	35	3,846,852
SPECIAL TRADE CONTRACTORS	238	2,582	57,364,871	805	21,088,535
<b>MANUFACTURING</b>	<b>31-33</b>	<b>968</b>	<b>15,439,422</b>	<b>705</b>	<b>7,850,709</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,953</b>	<b>88,310,918</b>	<b>1,624</b>	<b>30,941,103</b>
DURABLE GOODS	423	1,282	78,047,202	1,079	25,612,541
NONDURABLE GOODS	424	648	10,113,887	527	5,038,702
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	149,829	18	289,860
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>71</b>	<b>1,411,114</b>	<b>51</b>	<b>1,035,836</b>
<b>INFORMATION</b>	<b>51</b>	<b>586</b>	<b>69,716,272</b>	<b>403</b>	<b>16,247,925</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>133</b>	<b>11,634,111</b>	<b>89</b>	<b>1,788,270</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>429</b>	<b>29,195,836</b>	<b>281</b>	<b>9,230,870</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,236</b>	<b>49,363,186</b>	<b>636</b>	<b>10,068,614</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,963</b>	<b>40,271,812</b>	<b>874</b>	<b>14,373,758</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>259</b>	<b>26,857,754</b>	<b>164</b>	<b>4,029,178</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>461</b>	<b>158,659,027</b>	<b>363</b>	<b>61,186,417</b>
ACCOMMODATIONS	721	28	47,893,245	35	6,226,946
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	433	110,765,782	328	54,959,471
<b>OTHER SERVICES</b>	<b>81</b>	<b>945</b>	<b>40,381,365</b>	<b>585</b>	<b>15,563,588</b>
REPAIR & MAINTENANCE	811	587	22,960,474	347	12,194,825
PERSONAL SERVICE	812	304	16,152,207	205	3,208,541
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	1,268,684	33	160,222
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>13</b>	<b>846,527</b>	<b>11</b>	<b>103,076</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>17,188</b>	<b>\$1,435,716,532</b>	<b>10,332</b>	<b>\$593,750,920</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,027</b>	<b>\$95,469,529</b>	<b>1,205</b>	<b>\$13,611,622</b>
MOTOR VEHICLES & PARTS	441	97	57,598,023	44	1,994,192
NEW & USED AUTO DEALERS	4411	30	53,088,041	7	657,755
RV, BOAT, MOTORCYCLE DEALERS	4412	17	1,388,450	7	3,818
AUTOMOTIVE PARTS & TIRE	4413	50	3,121,532	30	1,332,619
FURNITURE & HOME FURNISHING	442	70	2,611,162	44	648,909
ELECTRONICS & APPLIANCES	443	149	3,111,952	103	1,275,186
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	94	2,259,140	69	1,676,744
BUILDING MATERIALS	4441	74	2,011,309	57	1,216,288
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	247,831	12	460,456
FOOD & BEVERAGE STORES	445	65	7,119,280	35	1,575,862
GROCERY & CONVENIENCE STORES	4451	29	7,083,208	5	1,549,615
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	36,072	30	26,247
DRUG/HEALTH STORES	446	109	5,175,681	61	655,767
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,297,669	8	523,306
APPAREL & ACCESSORIES	448	147	1,049,970	112	681,690
CLOTHING & SHOE STORES	4481, 4482	129	745,634	100	532,671
JEWELRY & LUGGAGE STORES	4483	18	304,336	12	149,019
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	144	1,362,401	94	359,468
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	936,540	68	334,758
BOOK STORES & NEWS DEALERS	4512	49	425,861	26	24,710
GENERAL MERCHANDISE STORES	452	24	1,686,874	9	553,299
DEPARTMENT STORES	4521	4	330,465	4	109,348
GENERAL MERCHANDISE STORES	4529	20	1,356,409	5	443,951
E-COMMERCE & MAIL ORDER	4541	299	2,916,896	200	1,474,787
MISCELLANEOUS RETAILERS	453, 4542, 4543	805	8,280,481	426	2,192,412
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>13</b>	<b>58,096</b>	<b>6</b>	<b>55,285</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>77,465</b>	<b>4</b>	<b>20,928</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>35,847</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>791</b>	<b>18,961,904</b>	<b>707</b>	<b>14,522,059</b>
CONSTRUCTION OF BUILDINGS	236	198	8,704,838	108	4,816,148
HEAVY CONSTRUCTION & HIGHWAYS	237	31	2,277,400	18	4,358,644
SPECIAL TRADE CONTRACTORS	238	562	7,979,666	581	5,347,267
<b>MANUFACTURING</b>	<b>31-33</b>	<b>372</b>	<b>3,120,824</b>	<b>198</b>	<b>1,164,706</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,020</b>	<b>15,602,366</b>	<b>632</b>	<b>4,269,728</b>
DURABLE GOODS	423	723	11,097,881	422	3,538,706
NONDURABLE GOODS	424	289	4,469,533	206	721,727
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	34,952	4	9,295
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>26</b>	<b>457,285</b>	<b>20</b>	<b>263,729</b>
<b>INFORMATION</b>	<b>51</b>	<b>301</b>	<b>6,853,756</b>	<b>212</b>	<b>10,265,607</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>72</b>	<b>1,213,618</b>	<b>42</b>	<b>576,592</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>182</b>	<b>4,656,676</b>	<b>113</b>	<b>1,314,328</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>365</b>	<b>2,758,650</b>	<b>213</b>	<b>1,354,091</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>515</b>	<b>4,274,888</b>	<b>381</b>	<b>1,586,388</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>56</b>	<b>358,352</b>	<b>30</b>	<b>812,769</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>152</b>	<b>18,539,007</b>	<b>45</b>	<b>3,519,169</b>
ACCOMMODATIONS	721	15	2,122,343	4	205,052
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	137	16,416,664	41	3,314,117
<b>OTHER SERVICES</b>	<b>81</b>	<b>311</b>	<b>6,519,463</b>	<b>165</b>	<b>900,538</b>
REPAIR & MAINTENANCE	811	211	4,654,769	106	352,140
PERSONAL SERVICE	812	80	1,784,212	47	496,617
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	80,482	12	51,781
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>429,589</b>	<b>6</b>	<b>39,732</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,222</b>	<b>\$179,387,315</b>	<b>3,981</b>	<b>\$54,293,881</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,214</b>	<b>\$34,843,188</b>	<b>1,171</b>	<b>\$69,667,248</b>
MOTOR VEHICLES & PARTS	441	60	7,061,267	64	17,481,789
NEW & USED AUTO DEALERS	4411	17	3,876,502	15	13,501,806
RV, BOAT, MOTORCYCLE DEALERS	4412	7	650,361	12	1,517,003
AUTOMOTIVE PARTS & TIRE	4413	36	2,534,404	37	2,462,980
FURNITURE & HOME FURNISHING	442	44	1,032,369	41	1,079,251
ELECTRONICS & APPLIANCES	443	92	832,654	76	1,429,184
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	2,277,779	62	8,023,098
BUILDING MATERIALS	4441	50	2,016,835	52	7,248,065
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	260,944	10	775,033
FOOD & BEVERAGE STORES	445	31	3,857,256	20	2,502,669
GROCERY & CONVENIENCE STORES	4451	16	3,824,776	6	2,414,278
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	32,480	14	88,391
DRUG/HEALTH STORES	446	74	2,105,727	64	1,583,704
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,603,836	9	1,823,068
APPAREL & ACCESSORIES	448	92	7,739,509	98	1,594,727
CLOTHING & SHOE STORES	4481, 4482	84	6,395,200	83	1,308,446
JEWELRY & LUGGAGE STORES	4483	8	1,344,309	15	286,281
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	3,141,472	65	1,542,169
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	3,121,803	48	1,525,177
BOOK STORES & NEWS DEALERS	4512	31	19,669	17	16,992
GENERAL MERCHANDISE STORES	452	15	209,540	23	26,913,513
DEPARTMENT STORES	4521	4	60,114	5	4,820,268
GENERAL MERCHANDISE STORES	4529	11	149,426	18	22,093,245
E-COMMERCE & MAIL ORDER	4541	165	1,148,393	153	750,633
MISCELLANEOUS RETAILERS	453, 4542, 4543	480	3,833,386	496	4,943,443
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>7</b>	<b>108,715</b>	<b>11</b>	<b>26,421</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>64,594</b>	<b>4</b>	<b>145,711</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>18,557</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>381</b>	<b>9,381,747</b>	<b>333</b>	<b>6,337,073</b>
CONSTRUCTION OF BUILDINGS	236	84	3,700,332	68	2,016,305
HEAVY CONSTRUCTION & HIGHWAYS	237	15	3,041,099	17	214,194
SPECIAL TRADE CONTRACTORS	238	282	2,640,316	248	4,106,574
<b>MANUFACTURING</b>	<b>31-33</b>	<b>206</b>	<b>1,073,135</b>	<b>193</b>	<b>3,202,901</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>706</b>	<b>6,068,257</b>	<b>612</b>	<b>3,920,930</b>
DURABLE GOODS	423	488	4,053,219	415	3,211,280
NONDURABLE GOODS	424	214	2,000,374	193	690,162
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	14,664	4	19,488
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>9</b>	<b>27,759</b>	<b>13</b>	<b>1,045,222</b>
<b>INFORMATION</b>	<b>51</b>	<b>186</b>	<b>3,083,813</b>	<b>189</b>	<b>2,266,881</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>53</b>	<b>250,929</b>	<b>46</b>	<b>328,836</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>108</b>	<b>1,298,039</b>	<b>114</b>	<b>1,318,155</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>173</b>	<b>1,614,518</b>	<b>166</b>	<b>1,660,707</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>290</b>	<b>954,283</b>	<b>241</b>	<b>602,402</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>28</b>	<b>620,861</b>	<b>32</b>	<b>527,711</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>92</b>	<b>10,738,825</b>	<b>70</b>	<b>6,353,535</b>
ACCOMMODATIONS	721	9	549,748	5	940,544
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	10,189,077	65	5,412,991
<b>OTHER SERVICES</b>	<b>81</b>	<b>193</b>	<b>2,813,352</b>	<b>142</b>	<b>1,646,206</b>
REPAIR & MAINTENANCE	811	113	2,198,974	89	1,177,256
PERSONAL SERVICE	812	65	545,204	42	435,347
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	69,174	11	33,603
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>28,542</b>	<b>6</b>	<b>42,177</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,659</b>	<b>\$72,989,114</b>	<b>3,345</b>	<b>\$99,099,090</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>904</b>	<b>\$34,983,302</b>	<b>1,216</b>	<b>\$16,747,148</b>
MOTOR VEHICLES & PARTS	441	30	8,095,184	40	1,033,952
NEW & USED AUTO DEALERS	4411	6	4,865,816	12	823,243
RV, BOAT, MOTORCYCLE DEALERS	4412	5	700,876	9	176,313
AUTOMOTIVE PARTS & TIRE	4413	19	2,528,492	19	34,396
FURNITURE & HOME FURNISHING	442	24	421,073	60	609,039
ELECTRONICS & APPLIANCES	443	68	742,598	88	519,389
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	2,193,889	67	786,498
BUILDING MATERIALS	4441	40	1,879,150	61	784,667
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	314,739	6	1,831
FOOD & BEVERAGE STORES	445	13	1,639,697	35	3,927,484
GROCERY & CONVENIENCE STORES	4451	D	D	6	3,803,165
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	100,049	29	124,319
DRUG/HEALTH STORES	446	53	170,676	71	2,328,708
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	866,121	12	1,074,714
APPAREL & ACCESSORIES	448	81	359,225	104	498,445
CLOTHING & SHOE STORES	4481, 4482	74	333,775	89	399,208
JEWELRY & LUGGAGE STORES	4483	7	25,450	15	99,237
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	82	1,190,550	81	255,571
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	1,171,498	59	234,237
BOOK STORES & NEWS DEALERS	4512	30	19,052	22	21,334
GENERAL MERCHANDISE STORES	452	11	13,116,737	13	1,006,031
DEPARTMENT STORES	4521	4	46,649	3	51,129
GENERAL MERCHANDISE STORES	4529	7	13,070,088	10	954,902
E-COMMERCE & MAIL ORDER	4541	139	727,021	179	1,136,216
MISCELLANEOUS RETAILERS	453, 4542, 4543	351	5,460,531	466	3,571,101
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>87,188</b>	<b>12</b>	<b>277,104</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>3,053</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>140</b>	<b>2,322,365</b>	<b>750</b>	<b>9,734,643</b>
CONSTRUCTION OF BUILDINGS	236	34	1,095,623	157	4,800,387
HEAVY CONSTRUCTION & HIGHWAYS	237	8	169,686	19	1,518,412
SPECIAL TRADE CONTRACTORS	238	98	1,057,056	574	3,415,844
<b>MANUFACTURING</b>	<b>31-33</b>	<b>120</b>	<b>428,920</b>	<b>219</b>	<b>628,592</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>483</b>	<b>2,947,510</b>	<b>526</b>	<b>2,770,926</b>
DURABLE GOODS	423	319	2,592,715	339	2,094,133
NONDURABLE GOODS	424	160	331,443	180	673,016
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	23,352	7	3,777
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>8</b>	<b>111,921</b>	<b>16</b>	<b>242,496</b>
<b>INFORMATION</b>	<b>51</b>	<b>148</b>	<b>1,173,106</b>	<b>208</b>	<b>3,487,920</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>36</b>	<b>674,393</b>	<b>39</b>	<b>185,933</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>77</b>	<b>554,946</b>	<b>103</b>	<b>727,055</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>110</b>	<b>322,455</b>	<b>194</b>	<b>779,274</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>158</b>	<b>666,395</b>	<b>401</b>	<b>1,533,760</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>20</b>	<b>161,866</b>	<b>28</b>	<b>204,343</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>38</b>	<b>3,484,892</b>	<b>76</b>	<b>8,791,277</b>
ACCOMMODATIONS	721	4	571,366	8	484,990
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	34	2,913,526	68	8,306,287
<b>OTHER SERVICES</b>	<b>81</b>	<b>99</b>	<b>1,998,394</b>	<b>191</b>	<b>1,306,123</b>
REPAIR & MAINTENANCE	811	58	1,657,205	130	982,946
PERSONAL SERVICE	812	35	280,494	49	309,662
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	60,695	12	13,515
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>1,966</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,353</b>	<b>\$49,943,311</b>	<b>3,987</b>	<b>\$47,427,154</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,258</b>	<b>\$73,808,070</b>	<b>1,385</b>	<b>\$48,730,464</b>
MOTOR VEHICLES & PARTS	441	61	33,838,079	62	12,730,120
NEW & USED AUTO DEALERS	4411	17	32,509,025	13	7,028,950
RV, BOAT, MOTORCYCLE DEALERS	4412	10	627,768	15	2,125,442
AUTOMOTIVE PARTS & TIRE	4413	34	701,286	34	3,575,728
FURNITURE & HOME FURNISHING	442	118	2,661,615	45	1,520,077
ELECTRONICS & APPLIANCES	443	156	1,615,745	105	1,268,650
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	1,408,641	67	4,140,325
BUILDING MATERIALS	4441	106	1,325,880	56	1,670,498
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	82,761	11	2,469,827
FOOD & BEVERAGE STORES	445	87	7,274,115	32	4,104,567
GROCERY & CONVENIENCE STORES	4451	15	6,039,822	10	3,765,717
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	1,234,293	22	338,850
DRUG/HEALTH STORES	446	131	2,794,637	71	786,500
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	895,272	17	2,897,469
APPAREL & ACCESSORIES	448	164	7,817,406	123	1,250,019
CLOTHING & SHOE STORES	4481, 4482	137	7,189,917	106	822,179
JEWELRY & LUGGAGE STORES	4483	27	627,489	17	427,840
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	154	880,536	112	958,532
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	636,914	80	895,041
BOOK STORES & NEWS DEALERS	4512	59	243,622	32	63,491
GENERAL MERCHANDISE STORES	452	17	3,411,551	19	13,360,468
DEPARTMENT STORES	4521	4	143,017	4	90,381
GENERAL MERCHANDISE STORES	4529	13	3,268,534	15	13,270,087
E-COMMERCE & MAIL ORDER	4541	285	3,461,706	194	1,326,011
MISCELLANEOUS RETAILERS	453, 4542, 4543	945	7,748,767	538	4,387,726
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>18</b>	<b>36,737</b>	<b>12</b>	<b>52,280</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>95,213</b>	<b>5</b>	<b>60,591</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,646</b>	<b>19,666,108</b>	<b>340</b>	<b>8,238,270</b>
CONSTRUCTION OF BUILDINGS	236	434	9,194,997	78	2,902,616
HEAVY CONSTRUCTION & HIGHWAYS	237	40	955,100	15	1,157,315
SPECIAL TRADE CONTRACTORS	238	1,172	9,516,011	247	4,178,339
<b>MANUFACTURING</b>	<b>31-33</b>	<b>430</b>	<b>2,146,065</b>	<b>232</b>	<b>1,423,641</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,000</b>	<b>7,208,982</b>	<b>748</b>	<b>6,449,728</b>
DURABLE GOODS	423	645	5,546,157	497	4,577,983
NONDURABLE GOODS	424	347	1,616,193	241	1,842,001
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	46,632	10	29,744
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>25</b>	<b>234,891</b>	<b>16</b>	<b>157,951</b>
<b>INFORMATION</b>	<b>51</b>	<b>283</b>	<b>7,526,434</b>	<b>204</b>	<b>3,348,372</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>68</b>	<b>1,096,973</b>	<b>46</b>	<b>1,081,811</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>187</b>	<b>1,923,522</b>	<b>137</b>	<b>1,627,383</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>453</b>	<b>3,133,445</b>	<b>203</b>	<b>1,539,591</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>854</b>	<b>5,131,502</b>	<b>261</b>	<b>3,544,332</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>107</b>	<b>1,997,719</b>	<b>51</b>	<b>529,669</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>150</b>	<b>19,067,745</b>	<b>95</b>	<b>13,096,767</b>
ACCOMMODATIONS	721	10	900,142	12	1,739,619
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	18,167,603	83	11,357,148
<b>OTHER SERVICES</b>	<b>81</b>	<b>366</b>	<b>5,556,844</b>	<b>152</b>	<b>3,328,240</b>
REPAIR & MAINTENANCE	811	247	4,566,705	90	2,738,026
PERSONAL SERVICE	812	95	959,498	48	513,302
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	30,641	14	76,912
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>11,057</b>	<b>8</b>	<b>68,828</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,859</b>	<b>\$148,641,801</b>	<b>3,895</b>	<b>\$93,277,918</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,523</b>	<b>\$316,232,808</b>	<b>2,348</b>	<b>\$191,418,734</b>
MOTOR VEHICLES & PARTS	441	181	82,757,032	85	14,379,613
NEW & USED AUTO DEALERS	4411	53	70,098,309	19	9,111,390
RV, BOAT, MOTORCYCLE DEALERS	4412	31	2,392,254	11	69,355
AUTOMOTIVE PARTS & TIRE	4413	97	10,266,469	55	5,198,868
FURNITURE & HOME FURNISHING	442	151	8,731,763	111	5,478,381
ELECTRONICS & APPLIANCES	443	328	20,071,945	202	13,706,706
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	202	14,435,678	128	16,001,955
BUILDING MATERIALS	4441	161	13,769,786	107	15,509,331
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	665,892	21	492,624
FOOD & BEVERAGE STORES	445	144	17,324,903	99	12,014,891
GROCERY & CONVENIENCE STORES	4451	69	16,549,895	31	10,870,261
OTHER FOOD & BEVERAGE STORES	4452, 4453	75	775,008	68	1,144,630
DRUG/HEALTH STORES	446	172	9,412,858	150	6,291,416
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	7,508,171	25	3,773,456
APPAREL & ACCESSORIES	448	224	14,797,923	178	10,497,307
CLOTHING & SHOE STORES	4481, 4482	182	11,984,724	145	8,749,948
JEWELRY & LUGGAGE STORES	4483	42	2,813,199	33	1,747,359
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	213	13,056,459	163	10,163,496
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	139	12,605,438	114	8,447,348
BOOK STORES & NEWS DEALERS	4512	74	451,021	49	1,716,148
GENERAL MERCHANDISE STORES	452	33	90,372,330	25	78,209,967
DEPARTMENT STORES	4521	8	23,524,722	7	23,311,339
GENERAL MERCHANDISE STORES	4529	25	66,847,608	18	54,898,628
E-COMMERCE & MAIL ORDER	4541	385	7,185,234	285	4,587,839
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,445	30,578,512	897	16,313,707
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>28</b>	<b>50,426</b>	<b>18</b>	<b>35,750</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>86,298</b>	<b>4</b>	<b>224,506</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>42,248</b>	<b>5</b>	<b>18,937</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,385</b>	<b>85,900,459</b>	<b>1,644</b>	<b>27,571,747</b>
CONSTRUCTION OF BUILDINGS	236	596	50,556,535	376	11,243,486
HEAVY CONSTRUCTION & HIGHWAYS	237	74	8,464,914	37	3,324,161
SPECIAL TRADE CONTRACTORS	238	1,715	26,879,010	1,231	13,004,100
<b>MANUFACTURING</b>	<b>31-33</b>	<b>754</b>	<b>11,347,109</b>	<b>457</b>	<b>2,812,423</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,812</b>	<b>65,182,215</b>	<b>1,170</b>	<b>12,086,103</b>
DURABLE GOODS	423	1,268	56,085,055	803	9,510,402
NONDURABLE GOODS	424	525	8,986,606	354	2,507,739
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	110,554	13	67,962
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>67</b>	<b>2,769,527</b>	<b>43</b>	<b>701,066</b>
<b>INFORMATION</b>	<b>51</b>	<b>426</b>	<b>28,811,845</b>	<b>286</b>	<b>16,463,694</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>118</b>	<b>5,729,059</b>	<b>71</b>	<b>1,860,783</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>346</b>	<b>18,440,571</b>	<b>244</b>	<b>6,289,756</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>705</b>	<b>18,395,714</b>	<b>468</b>	<b>6,970,803</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,260</b>	<b>16,821,797</b>	<b>945</b>	<b>7,246,171</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>137</b>	<b>4,441,746</b>	<b>83</b>	<b>3,783,491</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>425</b>	<b>61,884,691</b>	<b>264</b>	<b>44,557,311</b>
ACCOMMODATIONS	721	22	3,876,186	19	4,510,406
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	403	58,008,505	245	40,046,905
<b>OTHER SERVICES</b>	<b>81</b>	<b>729</b>	<b>18,343,298</b>	<b>549</b>	<b>9,554,694</b>
REPAIR & MAINTENANCE	811	511	14,271,571	359	6,850,532
PERSONAL SERVICE	812	172	3,653,949	166	2,169,122
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	417,778	24	535,040
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>14</b>	<b>380,490</b>	<b>10</b>	<b>461,353</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>12,742</b>	<b>\$654,860,301</b>	<b>8,609</b>	<b>\$332,057,322</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,010</b>	<b>\$95,700,327</b>	<b>2,289</b>	<b>\$180,510,178</b>
MOTOR VEHICLES & PARTS	441	74	77,255,355	70	25,953,050
NEW & USED AUTO DEALERS	4411	23	67,859,537	13	21,198,317
RV, BOAT, MOTORCYCLE DEALERS	4412	13	6,928,469	15	2,655,498
AUTOMOTIVE PARTS & TIRE	4413	38	2,467,349	42	2,099,235
FURNITURE & HOME FURNISHING	442	43	1,614,327	126	6,647,985
ELECTRONICS & APPLIANCES	443	88	775,761	197	18,331,682
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	1,677,160	130	17,392,598
BUILDING MATERIALS	4441	60	1,609,209	102	17,115,098
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	67,951	28	277,500
FOOD & BEVERAGE STORES	445	25	101,078	68	6,437,159
GROCERY & CONVENIENCE STORES	4451	4	90,134	6	5,072,108
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	10,944	62	1,365,051
DRUG/HEALTH STORES	446	42	535,554	144	4,044,688
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	832,779	10	1,611,745
APPAREL & ACCESSORIES	448	80	131,868	187	4,620,393
CLOTHING & SHOE STORES	4481, 4482	69	120,465	151	3,913,541
JEWELRY & LUGGAGE STORES	4483	11	11,403	36	706,852
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	5,141,061	162	12,417,589
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	5,135,889	106	11,096,018
BOOK STORES & NEWS DEALERS	4512	20	5,172	56	1,321,571
GENERAL MERCHANDISE STORES	452	8	4,665,161	24	65,503,445
DEPARTMENT STORES	4521	D	D	6	16,057,105
GENERAL MERCHANDISE STORES	4529	7	4,652,733	18	49,446,340
E-COMMERCE & MAIL ORDER	4541	129	557,638	285	4,744,175
MISCELLANEOUS RETAILERS	453, 4542, 4543	379	2,412,585	886	12,805,669
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>9</b>	<b>7,526</b>	<b>23</b>	<b>422,810</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>20,694</b>	<b>6</b>	<b>212,270</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>499</b>	<b>8,619,252</b>	<b>1,791</b>	<b>37,092,283</b>
CONSTRUCTION OF BUILDINGS	236	81	3,727,674	431	15,928,848
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,505,707	48	1,031,792
SPECIAL TRADE CONTRACTORS	238	397	3,385,871	1,312	20,131,643
<b>MANUFACTURING</b>	<b>31-33</b>	<b>197</b>	<b>1,109,254</b>	<b>478</b>	<b>4,526,800</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>643</b>	<b>10,734,339</b>	<b>1,165</b>	<b>13,468,240</b>
DURABLE GOODS	423	457	8,949,511	770	10,629,756
NONDURABLE GOODS	424	181	1,698,742	380	2,760,653
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	86,086	15	77,831
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>21</b>	<b>309,267</b>	<b>31</b>	<b>295,584</b>
<b>INFORMATION</b>	<b>51</b>	<b>162</b>	<b>2,833,472</b>	<b>332</b>	<b>10,322,571</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>40</b>	<b>368,236</b>	<b>78</b>	<b>1,585,788</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>119</b>	<b>4,384,233</b>	<b>204</b>	<b>4,079,510</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>190</b>	<b>873,351</b>	<b>530</b>	<b>5,741,461</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>324</b>	<b>1,684,224</b>	<b>856</b>	<b>7,439,089</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>18</b>	<b>20,591</b>	<b>115</b>	<b>3,244,561</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>66</b>	<b>7,775,751</b>	<b>185</b>	<b>26,390,849</b>
ACCOMMODATIONS	721	13	1,348,479	7	3,087,649
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	53	6,427,272	178	23,303,200
<b>OTHER SERVICES</b>	<b>81</b>	<b>184</b>	<b>6,153,266</b>	<b>394</b>	<b>8,594,720</b>
REPAIR & MAINTENANCE	811	154	5,671,949	263	6,678,260
PERSONAL SERVICE	812	23	464,481	103	1,636,584
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	16,836	28	279,876
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>36,547</b>	<b>8</b>	<b>62,615</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,490</b>	<b>\$140,635,985</b>	<b>8,487</b>	<b>\$303,990,727</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>970</b>	<b>\$32,508,717</b>	<b>2,289</b>	<b>\$278,500,318</b>
MOTOR VEHICLES & PARTS	441	45	7,036,452	132	51,659,070
NEW & USED AUTO DEALERS	4411	10	5,391,914	45	42,783,013
RV, BOAT, MOTORCYCLE DEALERS	4412	7	717,656	22	3,460,497
AUTOMOTIVE PARTS & TIRE	4413	28	926,882	65	5,415,560
FURNITURE & HOME FURNISHING	442	30	726,661	81	7,523,481
ELECTRONICS & APPLIANCES	443	72	553,124	212	16,498,801
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	1,742,425	91	15,728,063
BUILDING MATERIALS	4441	39	790,628	73	14,975,269
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	951,797	18	752,794
FOOD & BEVERAGE STORES	445	19	2,134,879	73	7,556,047
GROCERY & CONVENIENCE STORES	4451	6	2,131,833	20	7,014,819
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	3,046	53	541,228
DRUG/HEALTH STORES	446	56	1,071,850	138	8,161,001
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,908,869	21	5,458,251
APPAREL & ACCESSORIES	448	86	1,403,488	184	32,640,951
CLOTHING & SHOE STORES	4481, 4482	79	985,271	156	26,926,833
JEWELRY & LUGGAGE STORES	4483	7	418,217	28	5,714,118
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	1,458,011	174	16,634,555
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	1,450,455	119	14,819,912
BOOK STORES & NEWS DEALERS	4512	18	7,556	55	1,814,643
GENERAL MERCHANDISE STORES	452	14	11,409,363	23	91,072,069
DEPARTMENT STORES	4521	6	11,376,643	9	33,778,684
GENERAL MERCHANDISE STORES	4529	8	32,720	14	57,293,385
E-COMMERCE & MAIL ORDER	4541	155	693,317	286	5,203,058
MISCELLANEOUS RETAILERS	453, 4542, 4543	366	2,370,278	874	20,364,971
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>23,354</b>	<b>15</b>	<b>85,233</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>6,388</b>	<b>4</b>	<b>79,933</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>281</b>	<b>3,112,114</b>	<b>917</b>	<b>44,865,212</b>
CONSTRUCTION OF BUILDINGS	236	47	1,298,808	215	28,960,646
HEAVY CONSTRUCTION & HIGHWAYS	237	12	370,389	30	941,176
SPECIAL TRADE CONTRACTORS	238	222	1,442,917	672	14,963,390
<b>MANUFACTURING</b>	<b>31-33</b>	<b>141</b>	<b>1,029,222</b>	<b>428</b>	<b>5,211,024</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>514</b>	<b>2,816,066</b>	<b>1,193</b>	<b>19,582,885</b>
DURABLE GOODS	423	353	2,227,668	828	15,613,845
NONDURABLE GOODS	424	157	565,860	355	3,933,842
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	22,538	10	35,198
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>17</b>	<b>175,098</b>	<b>28</b>	<b>372,663</b>
<b>INFORMATION</b>	<b>51</b>	<b>137</b>	<b>1,864,598</b>	<b>311</b>	<b>11,873,167</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>39</b>	<b>188,485</b>	<b>83</b>	<b>3,681,809</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>100</b>	<b>850,242</b>	<b>228</b>	<b>6,104,287</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>133</b>	<b>1,336,994</b>	<b>403</b>	<b>8,916,490</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>218</b>	<b>612,291</b>	<b>570</b>	<b>7,994,611</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>13</b>	<b>32,611</b>	<b>70</b>	<b>3,891,661</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>56</b>	<b>7,849,661</b>	<b>209</b>	<b>45,149,526</b>
ACCOMMODATIONS	721	7	1,487,723	19	4,759,252
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	6,361,938	190	40,390,274
<b>OTHER SERVICES</b>	<b>81</b>	<b>117</b>	<b>1,767,039</b>	<b>395</b>	<b>12,265,142</b>
REPAIR & MAINTENANCE	811	85	1,382,303	231	10,045,543
PERSONAL SERVICE	812	28	208,578	131	1,974,987
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	176,158	33	244,612
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>10,327</b>	<b>12</b>	<b>71,628</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,753</b>	<b>\$54,186,556</b>	<b>7,157</b>	<b>\$448,666,892</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,168</b>	<b>\$177,294,152</b>	<b>3,070</b>	<b>\$250,554,140</b>
MOTOR VEHICLES & PARTS	441	145	22,395,532	100	116,977,002
NEW & USED AUTO DEALERS	4411	41	15,508,229	35	110,258,165
RV, BOAT, MOTORCYCLE DEALERS	4412	19	621,848	17	75,477
AUTOMOTIVE PARTS & TIRE	4413	85	6,265,455	48	6,643,360
FURNITURE & HOME FURNISHING	442	132	10,464,344	169	7,644,986
ELECTRONICS & APPLIANCES	443	270	11,083,350	264	6,497,789
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	194	20,196,389	196	5,282,455
BUILDING MATERIALS	4441	161	19,775,065	150	4,968,051
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	421,324	46	314,404
FOOD & BEVERAGE STORES	445	130	14,957,438	115	12,435,760
GROCERY & CONVENIENCE STORES	4451	57	13,786,215	20	11,643,883
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	1,171,223	95	791,877
DRUG/HEALTH STORES	446	155	6,497,807	169	8,158,173
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	8,369,426	25	3,191,541
APPAREL & ACCESSORIES	448	199	7,150,261	221	5,468,909
CLOTHING & SHOE STORES	4481, 4482	169	5,849,312	182	4,449,828
JEWELRY & LUGGAGE STORES	4483	30	1,300,949	39	1,019,081
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	210	3,940,465	210	6,684,038
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	143	3,734,109	136	5,742,849
BOOK STORES & NEWS DEALERS	4512	67	206,356	74	941,189
GENERAL MERCHANDISE STORES	452	29	36,152,230	25	50,336,100
DEPARTMENT STORES	4521	7	13,660,421	6	3,380,356
GENERAL MERCHANDISE STORES	4529	22	22,491,809	19	46,955,744
E-COMMERCE & MAIL ORDER	4541	353	6,327,404	398	9,351,944
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,316	29,759,506	1,178	18,525,443
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>32</b>	<b>123,292</b>	<b>27</b>	<b>127,477</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>86,991</b>	<b>3</b>	<b>9,342</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>524,012</b>	<b>7</b>	<b>102,820</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,193</b>	<b>64,174,174</b>	<b>2,811</b>	<b>86,399,108</b>
CONSTRUCTION OF BUILDINGS	236	519	25,627,786	768	54,578,281
HEAVY CONSTRUCTION & HIGHWAYS	237	74	4,455,868	68	6,941,111
SPECIAL TRADE CONTRACTORS	238	1,600	34,090,520	1,975	24,879,716
<b>MANUFACTURING</b>	<b>31-33</b>	<b>737</b>	<b>12,467,501</b>	<b>650</b>	<b>6,614,313</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,798</b>	<b>59,071,502</b>	<b>1,445</b>	<b>24,026,885</b>
DURABLE GOODS	423	1,228	48,562,889	955	20,538,046
NONDURABLE GOODS	424	553	10,384,980	479	3,440,100
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	123,633	11	48,739
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>77</b>	<b>1,119,212</b>	<b>40</b>	<b>953,306</b>
<b>INFORMATION</b>	<b>51</b>	<b>418</b>	<b>26,479,127</b>	<b>427</b>	<b>21,273,216</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>105</b>	<b>6,006,775</b>	<b>86</b>	<b>4,202,622</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>326</b>	<b>17,874,374</b>	<b>278</b>	<b>8,234,035</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>651</b>	<b>8,539,443</b>	<b>784</b>	<b>7,844,085</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,082</b>	<b>11,860,791</b>	<b>1,357</b>	<b>11,881,811</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>94</b>	<b>4,849,090</b>	<b>132</b>	<b>5,104,604</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>347</b>	<b>42,556,297</b>	<b>271</b>	<b>45,639,612</b>
ACCOMMODATIONS	721	20	3,678,420	11	7,869,603
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	327	38,877,877	260	37,770,009
<b>OTHER SERVICES</b>	<b>81</b>	<b>721</b>	<b>18,067,254</b>	<b>613</b>	<b>16,369,511</b>
REPAIR & MAINTENANCE	811	531	14,704,766	411	12,744,615
PERSONAL SERVICE	812	165	3,288,491	179	3,497,229
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	73,997	23	127,667
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>15</b>	<b>219,815</b>	<b>11</b>	<b>33,035</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,777</b>	<b>\$451,313,802</b>	<b>12,012</b>	<b>\$489,369,922</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,892</b>	<b>\$158,931,312</b>	<b>1,635</b>	<b>\$103,530,352</b>
MOTOR VEHICLES & PARTS	441	78	9,239,593	89	28,149,039
NEW & USED AUTO DEALERS	4411	15	1,257,741	21	22,500,697
RV, BOAT, MOTORCYCLE DEALERS	4412	16	2,191,874	15	792,052
AUTOMOTIVE PARTS & TIRE	4413	47	5,789,978	53	4,856,290
FURNITURE & HOME FURNISHING	442	86	4,514,519	58	2,269,338
ELECTRONICS & APPLIANCES	443	145	8,877,897	123	2,454,495
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	13,003,023	83	11,937,414
BUILDING MATERIALS	4441	84	12,970,251	65	10,926,110
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	32,772	18	1,011,304
FOOD & BEVERAGE STORES	445	52	8,307,134	47	6,573,268
GROCERY & CONVENIENCE STORES	4451	15	7,662,598	11	5,964,746
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	644,536	36	608,522
DRUG/HEALTH STORES	446	103	2,556,756	102	2,456,674
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	1,597,580	24	5,010,177
APPAREL & ACCESSORIES	448	141	6,854,716	120	2,689,788
CLOTHING & SHOE STORES	4481, 4482	118	5,807,930	103	990,989
JEWELRY & LUGGAGE STORES	4483	23	1,046,786	17	1,698,799
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	128	23,763,174	112	1,897,027
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	23,699,631	77	1,773,381
BOOK STORES & NEWS DEALERS	4512	33	63,543	35	123,646
GENERAL MERCHANDISE STORES	452	27	64,722,700	21	31,280,879
DEPARTMENT STORES	4521	6	16,618,747	6	3,432,080
GENERAL MERCHANDISE STORES	4529	21	48,103,953	15	27,848,799
E-COMMERCE & MAIL ORDER	4541	261	2,484,175	222	1,577,937
MISCELLANEOUS RETAILERS	453, 4542, 4543	756	13,010,045	634	7,234,316
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>19</b>	<b>34,928</b>	<b>14</b>	<b>78,046</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>13,209</b>	<b>3</b>	<b>30,907</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>77,031</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,085</b>	<b>22,876,532</b>	<b>551</b>	<b>16,900,976</b>
CONSTRUCTION OF BUILDINGS	236	241	10,014,243	105	6,765,531
HEAVY CONSTRUCTION & HIGHWAYS	237	26	880,912	24	2,678,172
SPECIAL TRADE CONTRACTORS	238	818	11,981,377	422	7,457,273
<b>MANUFACTURING</b>	<b>31-33</b>	<b>323</b>	<b>1,965,266</b>	<b>288</b>	<b>2,137,679</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>882</b>	<b>8,411,369</b>	<b>947</b>	<b>12,462,162</b>
DURABLE GOODS	423	586	6,639,404	675	10,097,742
NONDURABLE GOODS	424	287	1,736,419	267	2,356,586
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	35,546	5	7,834
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>11</b>	<b>20,387</b>	<b>26</b>	<b>604,994</b>
<b>INFORMATION</b>	<b>51</b>	<b>241</b>	<b>8,582,502</b>	<b>254</b>	<b>7,084,379</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>66</b>	<b>882,343</b>	<b>66</b>	<b>769,619</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>174</b>	<b>2,877,003</b>	<b>159</b>	<b>3,382,147</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>339</b>	<b>3,215,250</b>	<b>245</b>	<b>3,047,584</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>627</b>	<b>5,107,353</b>	<b>384</b>	<b>4,449,057</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>63</b>	<b>3,316,562</b>	<b>44</b>	<b>1,404,865</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>151</b>	<b>25,252,785</b>	<b>116</b>	<b>15,807,644</b>
ACCOMMODATIONS	721	9	1,828,690	6	295,169
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	142	23,424,095	110	15,512,475
<b>OTHER SERVICES</b>	<b>81</b>	<b>329</b>	<b>6,939,538</b>	<b>307</b>	<b>5,086,337</b>
REPAIR & MAINTENANCE	811	222	5,591,890	185	3,899,743
PERSONAL SERVICE	812	92	1,288,072	98	985,410
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	59,576	24	201,184
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>10</b>	<b>99,695</b>	<b>7</b>	<b>89,601</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,219</b>	<b>\$248,603,065</b>	<b>5,048</b>	<b>\$176,888,475</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,473</b>	<b>\$407,577,255</b>	<b>2,003</b>	<b>\$123,699,808</b>
MOTOR VEHICLES & PARTS	441	122	99,622,222	90	15,514,704
NEW & USED AUTO DEALERS	4411	40	89,262,971	16	7,655,418
RV, BOAT, MOTORCYCLE DEALERS	4412	14	3,231,215	16	2,773,910
AUTOMOTIVE PARTS & TIRE	4413	68	7,128,036	58	5,085,376
FURNITURE & HOME FURNISHING	442	122	18,927,591	88	2,931,387
ELECTRONICS & APPLIANCES	443	220	29,755,848	154	9,001,795
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	129	12,206,191	124	3,641,687
BUILDING MATERIALS	4441	108	9,646,778	97	3,445,017
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	2,559,413	27	196,670
FOOD & BEVERAGE STORES	445	93	9,829,480	60	10,163,793
GROCERY & CONVENIENCE STORES	4451	36	8,661,664	20	9,913,294
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	1,167,816	40	250,499
DRUG/HEALTH STORES	446	135	12,921,725	101	3,297,079
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,923,153	22	2,703,208
APPAREL & ACCESSORIES	448	196	82,743,497	144	9,727,371
CLOTHING & SHOE STORES	4481, 4482	172	72,724,586	129	8,735,321
JEWELRY & LUGGAGE STORES	4483	24	10,018,911	15	992,050
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	165	30,459,883	128	2,093,672
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	115	27,782,336	83	2,030,751
BOOK STORES & NEWS DEALERS	4512	50	2,677,547	45	62,921
GENERAL MERCHANDISE STORES	452	26	77,918,204	26	49,016,158
DEPARTMENT STORES	4521	9	53,930,634	7	15,903,532
GENERAL MERCHANDISE STORES	4529	17	23,987,570	19	33,112,626
E-COMMERCE & MAIL ORDER	4541	300	6,683,770	265	3,290,262
MISCELLANEOUS RETAILERS	453, 4542, 4543	945	23,585,691	801	12,318,692
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>16</b>	<b>10,437</b>	<b>17</b>	<b>125,941</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>9</b>	<b>420,173</b>	<b>6</b>	<b>148,562</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,773</b>	<b>30,338,664</b>	<b>1,149</b>	<b>15,617,865</b>
CONSTRUCTION OF BUILDINGS	236	448	14,861,494	257	5,440,101
HEAVY CONSTRUCTION & HIGHWAYS	237	45	1,231,122	35	1,370,380
SPECIAL TRADE CONTRACTORS	238	1,280	14,246,048	857	8,807,384
<b>MANUFACTURING</b>	<b>31-33</b>	<b>451</b>	<b>2,965,448</b>	<b>363</b>	<b>2,708,573</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,230</b>	<b>15,215,426</b>	<b>1,005</b>	<b>12,695,441</b>
DURABLE GOODS	423	838	12,473,297	707	9,748,050
NONDURABLE GOODS	424	379	2,593,227	291	2,920,016
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	148,902	7	27,375
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>34</b>	<b>738,018</b>	<b>23</b>	<b>296,142</b>
<b>INFORMATION</b>	<b>51</b>	<b>323</b>	<b>14,472,431</b>	<b>275</b>	<b>7,805,801</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>82</b>	<b>4,583,091</b>	<b>66</b>	<b>885,432</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>242</b>	<b>5,413,515</b>	<b>201</b>	<b>2,840,972</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>501</b>	<b>4,478,899</b>	<b>318</b>	<b>1,604,240</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>966</b>	<b>8,149,464</b>	<b>645</b>	<b>3,409,240</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>81</b>	<b>2,798,911</b>	<b>53</b>	<b>663,685</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>250</b>	<b>50,016,586</b>	<b>137</b>	<b>20,420,812</b>
ACCOMMODATIONS	721	14	7,143,426	4	1,029,958
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	236	42,873,160	133	19,390,854
<b>OTHER SERVICES</b>	<b>81</b>	<b>505</b>	<b>14,185,148</b>	<b>373</b>	<b>7,747,887</b>
REPAIR & MAINTENANCE	811	347	10,970,206	270	6,419,963
PERSONAL SERVICE	812	138	3,099,017	91	1,318,918
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	115,925	12	9,006
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>151,264</b>	<b>9</b>	<b>58,716</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,944</b>	<b>\$561,516,450</b>	<b>6,645</b>	<b>\$200,741,506</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,621</b>	<b>\$23,244,360</b>	<b>1,431</b>	<b>\$77,421,578</b>
MOTOR VEHICLES & PARTS	441	28	246,926	78	17,808,714
NEW & USED AUTO DEALERS	4411	3	216,282	20	13,650,408
RV, BOAT, MOTORCYCLE DEALERS	4412	6	3,009	13	948,474
AUTOMOTIVE PARTS & TIRE	4413	19	27,635	45	3,209,832
FURNITURE & HOME FURNISHING	442	102	2,299,322	42	1,355,064
ELECTRONICS & APPLIANCES	443	123	1,806,073	117	2,875,428
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	105	1,210,285	59	10,766,563
BUILDING MATERIALS	4441	86	1,011,603	53	10,480,926
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	198,682	6	285,637
FOOD & BEVERAGE STORES	445	65	810,328	34	3,554,455
GROCERY & CONVENIENCE STORES	4451	D	D	11	3,383,005
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	138,217	23	171,450
DRUG/HEALTH STORES	446	84	2,156,595	94	1,775,824
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	505,521	24	3,997,804
APPAREL & ACCESSORIES	448	144	1,864,929	123	2,350,280
CLOTHING & SHOE STORES	4481, 4482	125	1,805,524	105	2,041,093
JEWELRY & LUGGAGE STORES	4483	19	59,405	18	309,187
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	1,236,473	95	3,102,012
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	668,340	63	2,208,243
BOOK STORES & NEWS DEALERS	4512	36	568,133	32	893,769
GENERAL MERCHANDISE STORES	452	14	3,882,578	17	17,965,584
DEPARTMENT STORES	4521	4	139,367	5	1,380,130
GENERAL MERCHANDISE STORES	4529	10	3,743,211	12	16,585,454
E-COMMERCE & MAIL ORDER	4541	259	3,396,601	200	1,569,274
MISCELLANEOUS RETAILERS	453, 4542, 4543	570	3,828,729	548	10,300,576
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>17</b>	<b>31,524</b>	<b>8</b>	<b>85,490</b>
<b>MINING</b>	<b>21</b>	<b>7</b>	<b>44,052</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>403,530</b>	<b>3</b>	<b>354,356</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,472</b>	<b>36,238,093</b>	<b>433</b>	<b>12,752,251</b>
CONSTRUCTION OF BUILDINGS	236	358	22,193,340	80	6,368,943
HEAVY CONSTRUCTION & HIGHWAYS	237	48	2,565,533	22	1,018,541
SPECIAL TRADE CONTRACTORS	238	1,066	11,479,220	331	5,364,767
<b>MANUFACTURING</b>	<b>31-33</b>	<b>323</b>	<b>880,262</b>	<b>256</b>	<b>2,908,346</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>679</b>	<b>3,404,790</b>	<b>867</b>	<b>17,937,298</b>
DURABLE GOODS	423	423	2,947,000	595	14,893,945
NONDURABLE GOODS	424	248	450,612	264	3,007,826
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	7,178	8	35,527
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>18</b>	<b>83,355</b>	<b>15</b>	<b>490,221</b>
<b>INFORMATION</b>	<b>51</b>	<b>222</b>	<b>4,396,921</b>	<b>240</b>	<b>4,772,179</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>44</b>	<b>964,887</b>	<b>67</b>	<b>1,446,742</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>147</b>	<b>1,478,541</b>	<b>143</b>	<b>2,161,055</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>357</b>	<b>2,957,732</b>	<b>228</b>	<b>3,076,535</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>767</b>	<b>5,300,454</b>	<b>287</b>	<b>3,234,386</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>46</b>	<b>986,124</b>	<b>26</b>	<b>247,585</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>68</b>	<b>5,416,992</b>	<b>99</b>	<b>15,325,807</b>
ACCOMMODATIONS	721	3	21,453	17	2,216,344
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	5,395,539	82	13,109,463
<b>OTHER SERVICES</b>	<b>81</b>	<b>249</b>	<b>2,067,719</b>	<b>222</b>	<b>5,355,651</b>
REPAIR & MAINTENANCE	811	171	832,600	140	4,219,662
PERSONAL SERVICE	812	63	1,140,079	65	996,173
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	95,040	17	139,816
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>8,914</b>	<b>8</b>	<b>9,450</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,046</b>	<b>\$87,908,250</b>	<b>4,334</b>	<b>\$147,606,274</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,789</b>	<b>\$77,990,981</b>	<b>1,132</b>	<b>\$15,774,246</b>
MOTOR VEHICLES & PARTS	441	89	20,025,497	34	113,230
NEW & USED AUTO DEALERS	4411	21	13,615,736	9	72,858
RV, BOAT, MOTORCYCLE DEALERS	4412	18	3,404,153	7	16,370
AUTOMOTIVE PARTS & TIRE	4413	50	3,005,608	18	24,002
FURNITURE & HOME FURNISHING	442	80	2,331,745	48	361,001
ELECTRONICS & APPLIANCES	443	152	2,993,034	98	3,663,018
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	105	7,937,975	78	834,881
BUILDING MATERIALS	4441	80	7,359,050	68	784,853
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	578,925	10	50,028
FOOD & BEVERAGE STORES	445	62	6,871,312	31	2,928,690
GROCERY & CONVENIENCE STORES	4451	16	6,642,271	11	2,896,214
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	229,041	20	32,476
DRUG/HEALTH STORES	446	107	1,631,498	51	733,864
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,216,266	7	399,795
APPAREL & ACCESSORIES	448	128	945,479	97	235,145
CLOTHING & SHOE STORES	4481, 4482	109	668,725	84	206,723
JEWELRY & LUGGAGE STORES	4483	19	276,754	13	28,422
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	1,932,629	78	351,248
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	1,893,561	54	336,985
BOOK STORES & NEWS DEALERS	4512	43	39,068	24	14,263
GENERAL MERCHANDISE STORES	452	17	19,469,231	11	1,639,206
DEPARTMENT STORES	4521	4	141,085	D	D
GENERAL MERCHANDISE STORES	4529	13	19,328,146	9	1,597,085
E-COMMERCE & MAIL ORDER	4541	213	1,623,873	179	1,073,086
MISCELLANEOUS RETAILERS	453, 4542, 4543	698	10,012,442	420	3,441,082
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>14</b>	<b>49,783</b>	<b>8</b>	<b>13,697</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>73,096</b>	<b>5</b>	<b>6,395</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>748</b>	<b>15,899,112</b>	<b>630</b>	<b>9,497,771</b>
CONSTRUCTION OF BUILDINGS	236	169	3,953,966	135	5,975,299
HEAVY CONSTRUCTION & HIGHWAYS	237	28	2,305,863	17	135,130
SPECIAL TRADE CONTRACTORS	238	551	9,639,283	478	3,387,342
<b>MANUFACTURING</b>	<b>31-33</b>	<b>313</b>	<b>2,375,841</b>	<b>171</b>	<b>1,138,471</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>917</b>	<b>11,836,047</b>	<b>508</b>	<b>6,703,470</b>
DURABLE GOODS	423	619	9,704,768	348	5,506,960
NONDURABLE GOODS	424	287	2,022,048	157	1,195,012
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	109,231	3	1,498
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>17</b>	<b>936,418</b>	<b>9</b>	<b>34,759</b>
<b>INFORMATION</b>	<b>51</b>	<b>261</b>	<b>4,891,785</b>	<b>185</b>	<b>5,509,923</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>60</b>	<b>1,013,370</b>	<b>40</b>	<b>291,521</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>169</b>	<b>3,268,319</b>	<b>112</b>	<b>1,036,272</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>317</b>	<b>3,301,198</b>	<b>211</b>	<b>2,413,126</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>480</b>	<b>3,755,736</b>	<b>404</b>	<b>2,324,573</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>53</b>	<b>1,478,662</b>	<b>28</b>	<b>883,875</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>113</b>	<b>12,488,834</b>	<b>53</b>	<b>4,447,164</b>
ACCOMMODATIONS	721	9	1,065,459	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	104	11,423,375	52	4,160,015
<b>OTHER SERVICES</b>	<b>81</b>	<b>269</b>	<b>4,493,318</b>	<b>160</b>	<b>1,120,451</b>
REPAIR & MAINTENANCE	811	175	3,369,764	101	527,209
PERSONAL SERVICE	812	73	981,895	50	541,193
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	141,659	9	52,049
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>94,633</b>	<b>3</b>	<b>1,131</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,534</b>	<b>\$143,949,249</b>	<b>3,660</b>	<b>\$51,200,985</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,404</b>	<b>\$42,657,196</b>	<b>3,172</b>	<b>\$245,839,764</b>
MOTOR VEHICLES & PARTS	441	59	4,868,505	108	73,757,913
NEW & USED AUTO DEALERS	4411	11	2,427,673	25	68,188,321
RV, BOAT, MOTORCYCLE DEALERS	4412	13	350,400	27	1,670,817
AUTOMOTIVE PARTS & TIRE	4413	35	2,090,432	56	3,898,775
FURNITURE & HOME FURNISHING	442	51	1,114,444	129	10,192,177
ELECTRONICS & APPLIANCES	443	106	2,210,088	262	17,832,178
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	56	6,863,819	152	17,690,194
BUILDING MATERIALS	4441	48	6,844,956	114	16,408,441
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	18,863	38	1,281,753
FOOD & BEVERAGE STORES	445	40	3,627,150	104	14,487,324
GROCERY & CONVENIENCE STORES	4451	6	3,126,203	24	13,535,467
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	500,947	80	951,857
DRUG/HEALTH STORES	446	79	1,380,360	195	7,385,297
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,547,521	33	3,811,727
APPAREL & ACCESSORIES	448	112	1,476,180	243	23,025,948
CLOTHING & SHOE STORES	4481, 4482	97	1,003,469	198	18,956,880
JEWELRY & LUGGAGE STORES	4483	15	472,711	45	4,069,068
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	815,644	222	16,482,012
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	704,924	149	13,730,776
BOOK STORES & NEWS DEALERS	4512	30	110,720	73	2,751,236
GENERAL MERCHANDISE STORES	452	16	12,373,151	21	29,314,711
DEPARTMENT STORES	4521	4	139,734	8	28,503,555
GENERAL MERCHANDISE STORES	4529	12	12,233,417	13	811,156
E-COMMERCE & MAIL ORDER	4541	218	2,010,650	368	7,311,256
MISCELLANEOUS RETAILERS	453, 4542, 4543	556	4,369,684	1,335	24,549,027
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>8,832</b>	<b>38</b>	<b>119,751</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>6</b>	<b>37,066</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>74,375</b>	<b>6</b>	<b>37,481</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>418</b>	<b>7,139,904</b>	<b>1,563</b>	<b>47,817,286</b>
CONSTRUCTION OF BUILDINGS	236	93	2,946,797	393	26,599,986
HEAVY CONSTRUCTION & HIGHWAYS	237	16	417,559	46	2,559,295
SPECIAL TRADE CONTRACTORS	238	309	3,775,548	1,124	18,658,005
<b>MANUFACTURING</b>	<b>31-33</b>	<b>223</b>	<b>1,266,023</b>	<b>637</b>	<b>6,891,855</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>654</b>	<b>3,420,230</b>	<b>1,511</b>	<b>31,250,331</b>
DURABLE GOODS	423	428	1,776,488	1,033	26,048,289
NONDURABLE GOODS	424	218	1,617,685	461	5,101,549
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	26,057	17	100,493
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>4</b>	<b>2,391</b>	<b>41</b>	<b>743,737</b>
<b>INFORMATION</b>	<b>51</b>	<b>209</b>	<b>3,649,507</b>	<b>427</b>	<b>19,982,298</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>49</b>	<b>791,081</b>	<b>96</b>	<b>3,525,680</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>109</b>	<b>1,412,604</b>	<b>277</b>	<b>7,124,067</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>208</b>	<b>1,458,871</b>	<b>613</b>	<b>21,258,062</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>287</b>	<b>1,684,383</b>	<b>1,008</b>	<b>9,651,807</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>38</b>	<b>851,115</b>	<b>141</b>	<b>2,295,005</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>84</b>	<b>10,344,848</b>	<b>272</b>	<b>39,364,524</b>
ACCOMMODATIONS	721	11	891,450	16	3,007,753
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	9,453,398	256	36,356,771
<b>OTHER SERVICES</b>	<b>81</b>	<b>191</b>	<b>2,487,114</b>	<b>579</b>	<b>13,178,498</b>
REPAIR & MAINTENANCE	811	111	1,604,361	362	10,202,257
PERSONAL SERVICE	812	67	702,068	175	2,697,272
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	180,685	42	278,969
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>9,822</b>	<b>19</b>	<b>960,478</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,894</b>	<b>\$77,521,850</b>	<b>10,406</b>	<b>\$450,077,690</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>673</b>	<b>\$33,192,949</b>	<b>1,864</b>	<b>\$112,961,454</b>
MOTOR VEHICLES & PARTS	441	30	5,965,090	103	50,833,950
NEW & USED AUTO DEALERS	4411	8	4,483,242	25	38,612,627
RV, BOAT, MOTORCYCLE DEALERS	4412	6	23,603	16	5,209,283
AUTOMOTIVE PARTS & TIRE	4413	16	1,458,245	62	7,012,040
FURNITURE & HOME FURNISHING	442	17	315,382	64	2,456,781
ELECTRONICS & APPLIANCES	443	58	858,160	139	2,745,664
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	4,231,222	87	11,213,829
BUILDING MATERIALS	4441	20	3,975,312	66	10,734,849
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	255,910	21	478,980
FOOD & BEVERAGE STORES	445	12	1,139,628	57	5,994,864
GROCERY & CONVENIENCE STORES	4451	3	1,069,211	20	5,684,211
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	70,417	37	310,653
DRUG/HEALTH STORES	446	53	571,657	101	3,594,460
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	445,423	26	4,782,042
APPAREL & ACCESSORIES	448	62	283,824	171	1,479,951
CLOTHING & SHOE STORES	4481, 4482	58	213,124	152	1,341,150
JEWELRY & LUGGAGE STORES	4483	4	70,700	19	138,801
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	55	565,242	123	1,047,844
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	535,299	83	739,077
BOOK STORES & NEWS DEALERS	4512	19	29,943	40	308,767
GENERAL MERCHANDISE STORES	452	9	14,901,581	21	17,671,775
DEPARTMENT STORES	4521	4	33,846	4	207,797
GENERAL MERCHANDISE STORES	4529	5	14,867,735	17	17,463,978
E-COMMERCE & MAIL ORDER	4541	108	394,271	229	2,230,525
MISCELLANEOUS RETAILERS	453, 4542, 4543	236	3,521,469	743	8,909,769
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>14,667</b>	<b>18</b>	<b>379,546</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>5</b>	<b>114,940</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>0</b>	<b>0</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>123</b>	<b>2,218,392</b>	<b>695</b>	<b>27,784,751</b>
CONSTRUCTION OF BUILDINGS	236	26	1,302,269	153	13,190,368
HEAVY CONSTRUCTION & HIGHWAYS	237	7	92,233	32	3,107,263
SPECIAL TRADE CONTRACTORS	238	90	823,890	510	11,487,120
<b>MANUFACTURING</b>	<b>31-33</b>	<b>84</b>	<b>166,336</b>	<b>331</b>	<b>2,953,313</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>362</b>	<b>1,698,228</b>	<b>1,001</b>	<b>21,824,298</b>
DURABLE GOODS	423	246	1,351,364	677	17,365,010
NONDURABLE GOODS	424	114	338,933	311	4,364,665
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	13	94,623
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>6</b>	<b>237,940</b>	<b>40</b>	<b>1,840,964</b>
<b>INFORMATION</b>	<b>51</b>	<b>120</b>	<b>1,166,383</b>	<b>260</b>	<b>8,702,020</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>27</b>	<b>127,918</b>	<b>68</b>	<b>1,357,566</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>70</b>	<b>768,251</b>	<b>181</b>	<b>8,234,761</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>81</b>	<b>365,459</b>	<b>311</b>	<b>2,326,307</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>122</b>	<b>926,822</b>	<b>439</b>	<b>4,843,505</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>12</b>	<b>243,865</b>	<b>43</b>	<b>926,387</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>41</b>	<b>4,998,685</b>	<b>134</b>	<b>18,609,697</b>
ACCOMMODATIONS	721	7	999,713	14	3,131,326
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	34	3,998,972	120	15,478,371
<b>OTHER SERVICES</b>	<b>81</b>	<b>71</b>	<b>949,349</b>	<b>267</b>	<b>6,090,224</b>
REPAIR & MAINTENANCE	811	38	749,031	191	4,409,333
PERSONAL SERVICE	812	27	199,538	58	1,621,383
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	780	18	59,508
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>13</b>	<b>469,986</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,802</b>	<b>\$47,115,350</b>	<b>5,670</b>	<b>\$219,419,719</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,504</b>	<b>\$32,744,693</b>	<b>1,261</b>	<b>\$19,394,108</b>
MOTOR VEHICLES & PARTS	441	71	5,509,954	43	1,687,981
NEW & USED AUTO DEALERS	4411	15	4,291,066	7	164,149
RV, BOAT, MOTORCYCLE DEALERS	4412	18	68,367	12	251,336
AUTOMOTIVE PARTS & TIRE	4413	38	1,150,521	24	1,272,496
FURNITURE & HOME FURNISHING	442	48	1,058,527	49	811,270
ELECTRONICS & APPLIANCES	443	117	1,955,370	82	972,284
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	1,950,692	67	1,667,831
BUILDING MATERIALS	4441	49	1,915,541	48	1,504,139
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	35,151	19	163,692
FOOD & BEVERAGE STORES	445	44	4,715,063	30	2,840,101
GROCERY & CONVENIENCE STORES	4451	8	4,221,052	4	2,658,897
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	494,011	26	181,204
DRUG/HEALTH STORES	446	80	2,207,252	70	1,104,444
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,564,601	7	805,509
APPAREL & ACCESSORIES	448	114	1,003,758	113	778,409
CLOTHING & SHOE STORES	4481, 4482	96	875,585	96	637,893
JEWELRY & LUGGAGE STORES	4483	18	128,173	17	140,516
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	2,331,864	113	840,620
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	94	1,973,215	73	633,883
BOOK STORES & NEWS DEALERS	4512	42	358,649	40	206,737
GENERAL MERCHANDISE STORES	452	16	3,537,440	14	1,182,071
DEPARTMENT STORES	4521	4	100,019	4	101,044
GENERAL MERCHANDISE STORES	4529	12	3,437,421	10	1,081,027
E-COMMERCE & MAIL ORDER	4541	218	1,611,297	198	1,126,900
MISCELLANEOUS RETAILERS	453, 4542, 4543	589	4,298,875	475	5,576,688
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>12</b>	<b>241,579</b>	<b>14</b>	<b>44,890</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>4,089</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>372</b>	<b>8,745,213</b>	<b>307</b>	<b>8,018,063</b>
CONSTRUCTION OF BUILDINGS	236	79	2,754,166	87	2,873,064
HEAVY CONSTRUCTION & HIGHWAYS	237	17	625,050	10	2,719,614
SPECIAL TRADE CONTRACTORS	238	276	5,365,997	210	2,425,385
<b>MANUFACTURING</b>	<b>31-33</b>	<b>247</b>	<b>2,179,758</b>	<b>195</b>	<b>1,492,656</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>824</b>	<b>6,790,608</b>	<b>558</b>	<b>2,985,182</b>
DURABLE GOODS	423	556	5,706,130	373	1,876,383
NONDURABLE GOODS	424	259	1,061,844	180	1,103,003
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	22,634	5	5,796
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>18</b>	<b>272,659</b>	<b>15</b>	<b>63,357</b>
<b>INFORMATION</b>	<b>51</b>	<b>235</b>	<b>3,430,606</b>	<b>199</b>	<b>1,797,306</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>57</b>	<b>677,490</b>	<b>38</b>	<b>392,191</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>121</b>	<b>1,754,622</b>	<b>80</b>	<b>465,721</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>233</b>	<b>2,408,280</b>	<b>187</b>	<b>836,138</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>314</b>	<b>3,623,716</b>	<b>243</b>	<b>1,003,160</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>44</b>	<b>819,279</b>	<b>55</b>	<b>740,630</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>108</b>	<b>10,058,822</b>	<b>110</b>	<b>6,410,630</b>
ACCOMMODATIONS	721	22	1,746,712	32	1,279,449
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	8,312,110	78	5,131,181
<b>OTHER SERVICES</b>	<b>81</b>	<b>241</b>	<b>3,459,723</b>	<b>155</b>	<b>2,681,484</b>
REPAIR & MAINTENANCE	811	161	2,746,295	88	2,294,288
PERSONAL SERVICE	812	63	561,932	53	333,429
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	151,496	14	53,767
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>26,764</b>	<b>7</b>	<b>537</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,341</b>	<b>\$77,237,901</b>	<b>3,426</b>	<b>\$46,345,282</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,364</u>	<u>\$38,334,225</u>	<u>3,097</u>	<u>\$303,028,844</u>
MOTOR VEHICLES & PARTS	441	45	9,020,404	119	107,851,561
NEW & USED AUTO DEALERS	4411	9	6,855,417	36	103,539,942
RV, BOAT, MOTORCYCLE DEALERS	4412	5	105,750	15	131,374
AUTOMOTIVE PARTS & TIRE	4413	31	2,059,237	68	4,180,245
FURNITURE & HOME FURNISHING	442	47	683,304	133	6,889,756
ELECTRONICS & APPLIANCES	443	117	1,973,412	211	12,693,432
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	1,588,736	140	15,648,317
BUILDING MATERIALS	4441	52	1,469,023	105	15,466,275
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	119,713	35	182,042
FOOD & BEVERAGE STORES	445	40	2,843,056	66	5,309,941
GROCERY & CONVENIENCE STORES	4451	5	2,818,770	14	4,273,445
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	24,286	52	1,036,496
DRUG/HEALTH STORES	446	82	928,537	147	6,029,476
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	766,667	24	2,788,999
APPAREL & ACCESSORIES	448	125	1,013,249	212	19,050,924
CLOTHING & SHOE STORES	4481, 4482	112	677,913	175	16,189,481
JEWELRY & LUGGAGE STORES	4483	13	335,336	37	2,861,443
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	2,963,999	222	13,818,107
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	466,048	169	13,538,260
BOOK STORES & NEWS DEALERS	4512	31	2,497,951	53	279,847
GENERAL MERCHANDISE STORES	452	16	10,215,237	30	87,853,849
DEPARTMENT STORES	4521	4	86,754	8	35,049,731
GENERAL MERCHANDISE STORES	4529	12	10,128,483	22	52,804,118
E-COMMERCE & MAIL ORDER	4541	229	2,250,648	313	5,336,169
MISCELLANEOUS RETAILERS	453, 4542, 4543	493	4,086,976	1,480	19,758,313
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>137,764</u>	<u>33</u>	<u>75,425</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>29,037</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>255,041</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>305</u>	<u>21,487,247</u>	<u>1,741</u>	<u>29,051,856</u>
CONSTRUCTION OF BUILDINGS	236	71	14,641,901	400	10,902,746
HEAVY CONSTRUCTION & HIGHWAYS	237	16	652,693	51	1,501,156
SPECIAL TRADE CONTRACTORS	238	218	6,192,653	1,290	16,647,954
<u>MANUFACTURING</u>	<u>31-33</u>	<u>231</u>	<u>1,655,682</u>	<u>505</u>	<u>5,426,897</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>796</u>	<u>9,505,202</u>	<u>1,348</u>	<u>15,058,959</u>
DURABLE GOODS	423	542	8,081,653	929	12,003,167
NONDURABLE GOODS	424	245	1,398,894	406	3,006,946
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	24,655	13	48,846
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>501,105</u>	<u>38</u>	<u>528,277</u>
<u>INFORMATION</u>	<u>51</u>	<u>206</u>	<u>3,277,413</u>	<u>330</u>	<u>10,892,149</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>502,571</u>	<u>89</u>	<u>4,411,494</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>110</u>	<u>2,250,868</u>	<u>263</u>	<u>8,165,519</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>222</u>	<u>4,035,681</u>	<u>535</u>	<u>4,574,751</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>235</u>	<u>3,961,455</u>	<u>943</u>	<u>7,924,666</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>27</u>	<u>664,127</u>	<u>109</u>	<u>2,368,367</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>98</u>	<u>13,672,858</u>	<u>197</u>	<u>36,763,640</u>
ACCOMMODATIONS	721	10	1,807,999	11	2,857,577
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	88	11,864,859	186	33,906,063
<u>OTHER SERVICES</u>	<u>81</u>	<u>137</u>	<u>2,860,491</u>	<u>593</u>	<u>11,164,433</u>
REPAIR & MAINTENANCE	811	74	1,949,366	406	8,213,361
PERSONAL SERVICE	812	52	639,835	152	2,703,964
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	271,290	35	247,108
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>68,798</u>	<u>9</u>	<u>105,926</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,797</b>	<b>\$102,928,491</b>	<b>9,843</b>	<b>\$439,825,281</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,816</b>	<b>\$230,466,405</b>	<b>2,989</b>	<b>\$307,293,529</b>
MOTOR VEHICLES & PARTS	441	78	6,068,697	122	96,845,794
NEW & USED AUTO DEALERS	4411	18	1,495,040	29	85,328,409
RV, BOAT, MOTORCYCLE DEALERS	4412	12	476,858	23	3,095,077
AUTOMOTIVE PARTS & TIRE	4413	48	4,096,799	70	8,422,308
FURNITURE & HOME FURNISHING	442	156	12,517,457	159	40,703,119
ELECTRONICS & APPLIANCES	443	284	59,541,189	271	28,139,658
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	13,275,466	177	14,633,455
BUILDING MATERIALS	4441	140	13,081,874	146	14,034,296
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	193,592	31	599,159
FOOD & BEVERAGE STORES	445	111	10,901,801	113	11,216,747
GROCERY & CONVENIENCE STORES	4451	19	9,168,318	34	9,944,083
OTHER FOOD & BEVERAGE STORES	4452, 4453	92	1,733,483	79	1,272,664
DRUG/HEALTH STORES	446	132	6,935,366	183	9,623,984
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,101,719	30	4,262,883
APPAREL & ACCESSORIES	448	190	14,439,571	202	5,681,678
CLOTHING & SHOE STORES	4481, 4482	158	13,447,425	163	3,361,641
JEWELRY & LUGGAGE STORES	4483	32	992,146	39	2,320,037
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	189	9,887,050	192	5,638,001
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	126	9,698,384	128	5,386,863
BOOK STORES & NEWS DEALERS	4512	63	188,666	64	251,138
GENERAL MERCHANDISE STORES	452	24	51,287,739	28	60,747,193
DEPARTMENT STORES	4521	8	37,650,945	9	17,993,004
GENERAL MERCHANDISE STORES	4529	16	13,636,794	19	42,754,189
E-COMMERCE & MAIL ORDER	4541	379	17,654,579	356	6,591,636
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,081	26,855,771	1,156	23,209,381
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>20</b>	<b>61,519</b>	<b>30</b>	<b>56,994</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>27,323</b>	<b>6</b>	<b>122,843</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>46,697</b>	<b>7</b>	<b>421,296</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,324</b>	<b>99,030,271</b>	<b>2,312</b>	<b>94,067,890</b>
CONSTRUCTION OF BUILDINGS	236	594	62,765,863	566	52,516,351
HEAVY CONSTRUCTION & HIGHWAYS	237	71	3,505,855	60	13,819,771
SPECIAL TRADE CONTRACTORS	238	1,659	32,758,553	1,686	27,731,768
<b>MANUFACTURING</b>	<b>31-33</b>	<b>738</b>	<b>8,178,051</b>	<b>660</b>	<b>13,751,322</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,473</b>	<b>50,944,805</b>	<b>1,671</b>	<b>33,471,178</b>
DURABLE GOODS	423	974	46,508,900	1,133	28,372,770
NONDURABLE GOODS	424	484	4,332,596	517	4,984,011
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	103,309	21	114,397
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>43</b>	<b>712,105</b>	<b>63</b>	<b>855,861</b>
<b>INFORMATION</b>	<b>51</b>	<b>406</b>	<b>31,817,492</b>	<b>444</b>	<b>22,947,586</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>67</b>	<b>3,079,381</b>	<b>89</b>	<b>7,274,903</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>265</b>	<b>11,603,938</b>	<b>290</b>	<b>13,140,684</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>753</b>	<b>32,563,289</b>	<b>653</b>	<b>12,166,005</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,226</b>	<b>15,469,350</b>	<b>1,095</b>	<b>11,921,407</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>131</b>	<b>2,841,733</b>	<b>91</b>	<b>2,448,717</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>232</b>	<b>61,541,439</b>	<b>275</b>	<b>48,147,651</b>
ACCOMMODATIONS	721	7	10,102,333	13	6,136,290
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	225	51,439,106	262	42,011,361
<b>OTHER SERVICES</b>	<b>81</b>	<b>513</b>	<b>14,519,746</b>	<b>641</b>	<b>13,476,027</b>
REPAIR & MAINTENANCE	811	346	9,599,282	448	10,309,911
PERSONAL SERVICE	812	146	4,757,037	168	2,931,743
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	163,427	25	234,373
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>111,815</b>	<b>10</b>	<b>36,176</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,027</b>	<b>\$563,015,359</b>	<b>11,326</b>	<b>\$581,600,069</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,051</b>	<b>\$115,380,614</b>	<b>1,058</b>	<b>\$26,768,368</b>
MOTOR VEHICLES & PARTS	441	68	14,626,634	46	4,434,750
NEW & USED AUTO DEALERS	4411	13	9,336,736	12	308,483
RV, BOAT, MOTORCYCLE DEALERS	4412	17	337,568	7	308,759
AUTOMOTIVE PARTS & TIRE	4413	38	4,952,330	27	3,817,508
FURNITURE & HOME FURNISHING	442	73	4,783,567	44	446,050
ELECTRONICS & APPLIANCES	443	169	4,954,954	92	2,541,036
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	13,415,722	66	322,980
BUILDING MATERIALS	4441	62	12,492,559	58	306,910
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	923,163	8	16,070
FOOD & BEVERAGE STORES	445	73	7,524,606	43	4,442,318
GROCERY & CONVENIENCE STORES	4451	9	7,120,682	19	3,965,568
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	403,924	24	476,750
DRUG/HEALTH STORES	446	130	5,203,351	50	97,647
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	4,058,024	15	798,031
APPAREL & ACCESSORIES	448	154	6,796,508	90	422,638
CLOTHING & SHOE STORES	4481, 4482	131	6,037,233	76	380,867
JEWELRY & LUGGAGE STORES	4483	23	759,275	14	41,771
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	3,369,586	59	102,131
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	2,054,099	35	78,223
BOOK STORES & NEWS DEALERS	4512	47	1,315,487	24	23,908
GENERAL MERCHANDISE STORES	452	23	34,055,086	10	199,017
DEPARTMENT STORES	4521	7	8,498,905	3	99,734
GENERAL MERCHANDISE STORES	4529	16	25,556,181	7	99,283
E-COMMERCE & MAIL ORDER	4541	283	3,694,180	139	714,377
MISCELLANEOUS RETAILERS	453, 4542, 4543	840	12,898,396	404	12,247,393
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>11</b>	<b>1,105,068</b>	<b>7</b>	<b>16,209</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>5,282</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>218,027</b>	<b>3</b>	<b>5,997</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>820</b>	<b>36,705,370</b>	<b>650</b>	<b>22,704,504</b>
CONSTRUCTION OF BUILDINGS	236	204	19,526,950	131	13,649,985
HEAVY CONSTRUCTION & HIGHWAYS	237	34	3,346,420	27	1,520,437
SPECIAL TRADE CONTRACTORS	238	582	13,832,000	492	7,534,082
<b>MANUFACTURING</b>	<b>31-33</b>	<b>385</b>	<b>3,651,018</b>	<b>200</b>	<b>994,121</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,140</b>	<b>17,980,387</b>	<b>547</b>	<b>6,345,172</b>
DURABLE GOODS	423	781	14,266,616	379	4,003,615
NONDURABLE GOODS	424	348	3,652,924	160	2,196,501
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	60,847	8	145,056
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>26</b>	<b>189,380</b>	<b>30</b>	<b>18,645,929</b>
<b>INFORMATION</b>	<b>51</b>	<b>273</b>	<b>9,244,350</b>	<b>154</b>	<b>4,488,142</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>59</b>	<b>826,179</b>	<b>50</b>	<b>168,410</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>187</b>	<b>7,093,609</b>	<b>142</b>	<b>46,837,458</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>367</b>	<b>4,929,837</b>	<b>157</b>	<b>1,255,265</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>516</b>	<b>7,162,301</b>	<b>355</b>	<b>1,719,987</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>73</b>	<b>3,569,850</b>	<b>16</b>	<b>271,850</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>143</b>	<b>25,891,326</b>	<b>121</b>	<b>71,102,248</b>
ACCOMMODATIONS	721	15	3,992,105	32	37,402,871
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	128	21,899,221	89	33,699,377
<b>OTHER SERVICES</b>	<b>81</b>	<b>265</b>	<b>5,698,848</b>	<b>199</b>	<b>9,706,512</b>
REPAIR & MAINTENANCE	811	151	3,494,661	147	1,936,071
PERSONAL SERVICE	812	90	1,813,440	44	7,763,783
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	390,747	8	6,658
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>8,551</b>	<b>6</b>	<b>10,266</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,328</b>	<b>\$239,658,918</b>	<b>3,700</b>	<b>\$211,045,720</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>10,152</b>	<b>\$1,549,701,980</b>	<b>1,118</b>	<b>\$28,418,825</b>
MOTOR VEHICLES & PARTS	441	341	206,429,842	49	1,913,761
NEW & USED AUTO DEALERS	4411	102	159,826,547	6	22,099
RV, BOAT, MOTORCYCLE DEALERS	4412	90	25,418,765	11	102,581
AUTOMOTIVE PARTS & TIRE	4413	149	21,184,530	32	1,789,081
FURNITURE & HOME FURNISHING	442	442	79,867,618	45	649,481
ELECTRONICS & APPLIANCES	443	746	132,919,549	87	899,929
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	477	92,449,088	60	1,534,884
BUILDING MATERIALS	4441	357	87,045,642	52	1,439,538
LAWN & GARDEN SUPPLIES & EQUIP.	4442	120	5,403,446	8	95,346
FOOD & BEVERAGE STORES	445	675	117,504,399	22	2,126,099
GROCERY & CONVENIENCE STORES	4451	329	102,987,820	11	2,019,246
OTHER FOOD & BEVERAGE STORES	4452, 4453	346	14,516,579	11	106,853
DRUG/HEALTH STORES	446	467	71,180,060	72	302,147
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	122	21,886,327	10	1,177,418
APPAREL & ACCESSORIES	448	866	217,904,371	91	306,161
CLOTHING & SHOE STORES	4481, 4482	635	193,967,843	81	203,742
JEWELRY & LUGGAGE STORES	4483	231	23,936,528	10	102,419
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	632	86,941,302	82	243,936
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	410	67,772,971	53	119,645
BOOK STORES & NEWS DEALERS	4512	222	19,168,331	29	124,291
GENERAL MERCHANDISE STORES	452	60	202,800,028	15	15,869,927
DEPARTMENT STORES	4521	10	92,166,865	4	108,541
GENERAL MERCHANDISE STORES	4529	50	110,633,163	11	15,761,386
E-COMMERCE & MAIL ORDER	4541	907	88,160,881	155	737,388
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,417	231,658,515	430	2,657,694
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>98</b>	<b>1,458,341</b>	<b>10</b>	<b>51,195</b>
<b>MINING</b>	<b>21</b>	<b>11</b>	<b>403,006</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>11</b>	<b>211,470</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>8,166</b>	<b>976,502,117</b>	<b>321</b>	<b>8,728,588</b>
CONSTRUCTION OF BUILDINGS	236	2,905	670,473,019	66	5,000,637
HEAVY CONSTRUCTION & HIGHWAYS	237	198	53,598,931	9	546,922
SPECIAL TRADE CONTRACTORS	238	5,063	252,430,167	246	3,181,029
<b>MANUFACTURING</b>	<b>31-33</b>	<b>2,376</b>	<b>97,565,432</b>	<b>188</b>	<b>1,098,335</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>3,806</b>	<b>359,753,596</b>	<b>598</b>	<b>4,126,660</b>
DURABLE GOODS	423	2,423	287,165,089	414	3,423,743
NONDURABLE GOODS	424	1,333	70,311,760	179	690,882
ELECTRONIC MARKETS, AGENTS & BROKERS	425	50	2,276,747	5	12,035
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>312</b>	<b>23,065,756</b>	<b>6</b>	<b>5,380</b>
<b>INFORMATION</b>	<b>51</b>	<b>1,039</b>	<b>209,686,364</b>	<b>191</b>	<b>1,743,735</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>208</b>	<b>40,157,862</b>	<b>44</b>	<b>727,957</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>870</b>	<b>108,995,322</b>	<b>112</b>	<b>1,402,564</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>3,325</b>	<b>133,216,375</b>	<b>166</b>	<b>1,367,341</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>3,968</b>	<b>168,756,017</b>	<b>267</b>	<b>1,327,578</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>1,029</b>	<b>47,488,368</b>	<b>28</b>	<b>261,296</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>2,782</b>	<b>711,814,519</b>	<b>64</b>	<b>5,464,443</b>
ACCOMMODATIONS	721	205	181,934,309	3	195,976
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,577	529,880,210	61	5,268,467
<b>OTHER SERVICES</b>	<b>81</b>	<b>2,785</b>	<b>162,948,855</b>	<b>156</b>	<b>1,797,231</b>
REPAIR & MAINTENANCE	811	1,556	81,488,552	102	1,278,873
PERSONAL SERVICE	812	1,050	76,390,018	45	391,353
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	179	5,070,285	9	127,005
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>29</b>	<b>1,299,890</b>	<b>7</b>	<b>16,244</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>40,967</b>	<b>\$4,593,025,270</b>	<b>3,279</b>	<b>\$56,550,333</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,368</b>	<b>\$522,505,173</b>	<b>850</b>	<b>\$35,477,332</b>
MOTOR VEHICLES & PARTS	441	211	85,857,149	39	7,237,118
NEW & USED AUTO DEALERS	4411	82	66,400,192	9	3,313,731
RV, BOAT, MOTORCYCLE DEALERS	4412	32	2,498,032	3	1,115,704
AUTOMOTIVE PARTS & TIRE	4413	97	16,958,925	27	2,807,683
FURNITURE & HOME FURNISHING	442	158	19,269,884	32	306,023
ELECTRONICS & APPLIANCES	443	370	40,145,637	65	1,171,934
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	43,125,688	39	2,302,294
BUILDING MATERIALS	4441	146	39,808,939	28	1,843,742
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	3,316,749	11	458,552
FOOD & BEVERAGE STORES	445	183	34,506,809	27	2,524,067
GROCERY & CONVENIENCE STORES	4451	62	31,129,848	17	2,505,248
OTHER FOOD & BEVERAGE STORES	4452, 4453	121	3,376,961	10	18,819
DRUG/HEALTH STORES	446	239	19,539,021	53	657,397
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	8,228,312	13	1,119,633
APPAREL & ACCESSORIES	448	303	46,373,907	76	1,385,152
CLOTHING & SHOE STORES	4481, 4482	254	38,042,730	70	1,354,968
JEWELRY & LUGGAGE STORES	4483	49	8,331,177	6	30,184
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	312	32,231,780	63	423,632
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	206	25,407,256	45	414,380
BOOK STORES & NEWS DEALERS	4512	106	6,824,524	18	9,252
GENERAL MERCHANDISE STORES	452	35	121,664,996	13	14,475,280
DEPARTMENT STORES	4521	9	42,625,988	4	1,132,728
GENERAL MERCHANDISE STORES	4529	26	79,039,008	9	13,342,552
E-COMMERCE & MAIL ORDER	4541	463	11,052,295	118	511,542
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,852	60,509,695	312	3,363,260
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>26</b>	<b>87,588</b>	<b>7</b>	<b>58,542</b>
<b>MINING</b>	<b>21</b>	<b>7</b>	<b>96,163</b>	<b>3</b>	<b>124,340</b>
<b>UTILITIES</b>	<b>22</b>	<b>8</b>	<b>172,451</b>	<b>6</b>	<b>36,444</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,843</b>	<b>110,372,990</b>	<b>245</b>	<b>5,111,748</b>
CONSTRUCTION OF BUILDINGS	236	530	56,890,104	49	2,678,887
HEAVY CONSTRUCTION & HIGHWAYS	237	51	4,559,845	13	320,476
SPECIAL TRADE CONTRACTORS	238	1,262	48,923,041	183	2,112,385
<b>MANUFACTURING</b>	<b>31-33</b>	<b>893</b>	<b>22,259,214</b>	<b>120</b>	<b>934,013</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,105</b>	<b>91,006,759</b>	<b>488</b>	<b>6,866,196</b>
DURABLE GOODS	423	1,415	68,823,431	335	4,471,386
NONDURABLE GOODS	424	666	21,937,545	146	2,382,644
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	245,783	7	12,166
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>86</b>	<b>4,608,399</b>	<b>9</b>	<b>59,097</b>
<b>INFORMATION</b>	<b>51</b>	<b>526</b>	<b>46,825,701</b>	<b>148</b>	<b>2,453,254</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>128</b>	<b>11,320,512</b>	<b>39</b>	<b>192,274</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>368</b>	<b>25,207,300</b>	<b>99</b>	<b>1,011,712</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>892</b>	<b>19,440,639</b>	<b>124</b>	<b>607,990</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,138</b>	<b>31,647,325</b>	<b>183</b>	<b>588,994</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>190</b>	<b>5,034,951</b>	<b>13</b>	<b>270,907</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>585</b>	<b>126,865,568</b>	<b>60</b>	<b>6,272,800</b>
ACCOMMODATIONS	721	46	28,290,230	6	538,472
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	539	98,575,338	54	5,734,328
<b>OTHER SERVICES</b>	<b>81</b>	<b>950</b>	<b>32,782,244</b>	<b>120</b>	<b>2,048,962</b>
REPAIR & MAINTENANCE	811	542	20,659,121	70	1,477,331
PERSONAL SERVICE	812	343	10,603,041	42	481,953
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	65	1,520,082	8	89,678
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>13</b>	<b>748,918</b>	<b>3</b>	<b>1,027</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>14,126</b>	<b>\$1,050,981,895</b>	<b>2,517</b>	<b>\$62,115,632</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,700</b>	<b>\$564,769,404</b>	<b>1,538</b>	<b>\$295,574,464</b>
MOTOR VEHICLES & PARTS	441	220	148,884,632	56	19,355,016
NEW & USED AUTO DEALERS	4411	81	132,771,584	16	15,439,656
RV, BOAT, MOTORCYCLE DEALERS	4412	36	4,418,447	7	1,142,865
AUTOMOTIVE PARTS & TIRE	4413	103	11,694,601	33	2,772,495
FURNITURE & HOME FURNISHING	442	190	15,070,130	93	13,607,899
ELECTRONICS & APPLIANCES	443	378	50,290,553	171	39,145,610
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	225	36,007,511	95	14,647,148
BUILDING MATERIALS	4441	173	34,159,579	83	14,326,513
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	1,847,932	12	320,635
FOOD & BEVERAGE STORES	445	236	28,481,839	58	6,558,636
GROCERY & CONVENIENCE STORES	4451	114	26,707,451	22	2,852,404
OTHER FOOD & BEVERAGE STORES	4452, 4453	122	1,774,388	36	3,706,232
DRUG/HEALTH STORES	446	251	17,052,807	75	6,972,610
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	61	15,874,767	21	1,997,188
APPAREL & ACCESSORIES	448	318	60,661,277	155	72,961,629
CLOTHING & SHOE STORES	4481, 4482	249	50,471,235	135	65,301,975
JEWELRY & LUGGAGE STORES	4483	69	10,190,042	20	7,659,654
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	306	28,786,124	91	20,890,801
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	192	26,836,458	71	18,977,187
BOOK STORES & NEWS DEALERS	4512	114	1,949,666	20	1,913,614
GENERAL MERCHANDISE STORES	452	39	97,992,965	16	71,381,685
DEPARTMENT STORES	4521	8	45,028,521	7	48,256,812
GENERAL MERCHANDISE STORES	4529	31	52,964,444	9	23,124,873
E-COMMERCE & MAIL ORDER	4541	491	13,205,229	147	4,652,521
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,985	52,461,570	560	23,403,721
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>48</b>	<b>316,070</b>	<b>8</b>	<b>8,233</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>180,017</b>	<b>5</b>	<b>9,402</b>
<b>UTILITIES</b>	<b>22</b>	<b>10</b>	<b>438,640</b>	<b>5</b>	<b>14,458</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,056</b>	<b>150,791,889</b>	<b>947</b>	<b>37,362,835</b>
CONSTRUCTION OF BUILDINGS	236	813	80,061,822	193	23,363,169
HEAVY CONSTRUCTION & HIGHWAYS	237	92	24,744,071	41	2,536,074
SPECIAL TRADE CONTRACTORS	238	2,151	45,985,996	713	11,463,592
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,029</b>	<b>25,345,914</b>	<b>374</b>	<b>4,873,503</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,204</b>	<b>72,003,432</b>	<b>978</b>	<b>31,158,942</b>
DURABLE GOODS	423	1,477	59,189,491	694	28,020,842
NONDURABLE GOODS	424	699	11,596,643	271	3,050,604
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	1,217,298	13	87,496
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>99</b>	<b>8,194,144</b>	<b>28</b>	<b>974,309</b>
<b>INFORMATION</b>	<b>51</b>	<b>547</b>	<b>40,694,085</b>	<b>239</b>	<b>13,535,775</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>133</b>	<b>8,349,593</b>	<b>57</b>	<b>1,235,019</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>453</b>	<b>26,897,289</b>	<b>196</b>	<b>12,298,125</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,052</b>	<b>19,468,676</b>	<b>325</b>	<b>6,759,079</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,536</b>	<b>25,739,780</b>	<b>488</b>	<b>6,614,829</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>217</b>	<b>5,632,874</b>	<b>33</b>	<b>3,005,752</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>596</b>	<b>102,775,443</b>	<b>196</b>	<b>56,676,677</b>
ACCOMMODATIONS	721	30	11,225,685	23	12,776,641
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	566	91,549,758	173	43,900,036
<b>OTHER SERVICES</b>	<b>81</b>	<b>1,122</b>	<b>34,725,203</b>	<b>269</b>	<b>5,730,388</b>
REPAIR & MAINTENANCE	811	771	23,159,895	200	3,059,963
PERSONAL SERVICE	812	285	10,783,364	61	2,655,972
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	66	781,944	8	14,453
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>15</b>	<b>136,572</b>	<b>7</b>	<b>93,542</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>16,822</b>	<b>\$1,086,459,025</b>	<b>5,693</b>	<b>\$475,925,332</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,742</u>	<u>\$316,062,928</u>	<u>1,586</u>	<u>\$50,284,743</u>
MOTOR VEHICLES & PARTS	441	150	51,003,171	66	11,978,312
NEW & USED AUTO DEALERS	4411	27	41,822,230	18	8,094,410
RV, BOAT, MOTORCYCLE DEALERS	4412	27	1,364,937	11	906,769
AUTOMOTIVE PARTS & TIRE	4413	96	7,816,004	37	2,977,133
FURNITURE & HOME FURNISHING	442	125	8,839,414	48	825,116
ELECTRONICS & APPLIANCES	443	321	9,956,001	130	2,839,338
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	169	17,392,391	76	2,765,076
BUILDING MATERIALS	4441	129	16,825,692	62	2,491,276
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	566,699	14	273,800
FOOD & BEVERAGE STORES	445	169	21,741,731	71	6,716,518
GROCERY & CONVENIENCE STORES	4451	55	19,473,860	12	5,842,320
OTHER FOOD & BEVERAGE STORES	4452, 4453	114	2,267,871	59	874,198
DRUG/HEALTH STORES	446	201	10,887,313	104	1,978,803
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	9,138,141	15	1,425,277
APPAREL & ACCESSORIES	448	240	29,759,377	133	2,038,980
CLOTHING & SHOE STORES	4481, 4482	195	26,896,805	118	1,440,082
JEWELRY & LUGGAGE STORES	4483	45	2,862,572	15	598,898
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	254	13,846,328	125	2,970,920
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	173	11,662,963	88	1,806,341
BOOK STORES & NEWS DEALERS	4512	81	2,183,365	37	1,164,579
GENERAL MERCHANDISE STORES	452	30	99,731,383	19	8,721,576
DEPARTMENT STORES	4521	8	35,536,863	6	4,526,701
GENERAL MERCHANDISE STORES	4529	22	64,194,520	13	4,194,875
E-COMMERCE & MAIL ORDER	4541	478	9,114,181	219	2,070,899
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,547	34,653,497	580	5,953,928
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>29</u>	<u>745,806</u>	<u>14</u>	<u>54,112</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>143,044</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>821,435</u>	<u>3</u>	<u>36,387</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,077</u>	<u>96,075,696</u>	<u>413</u>	<u>21,989,375</u>
CONSTRUCTION OF BUILDINGS	236	519	48,294,601	108	13,445,933
HEAVY CONSTRUCTION & HIGHWAYS	237	60	10,436,674	15	571,755
SPECIAL TRADE CONTRACTORS	238	1,498	37,344,421	290	7,971,687
<u>MANUFACTURING</u>	<u>31-33</u>	<u>755</u>	<u>7,716,535</u>	<u>256</u>	<u>2,099,590</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,878</u>	<u>45,496,403</u>	<u>965</u>	<u>12,236,589</u>
DURABLE GOODS	423	1,272	37,390,351	640	8,336,473
NONDURABLE GOODS	424	589	8,018,613	312	3,856,139
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	87,439	13	43,977
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>91</u>	<u>2,045,532</u>	<u>15</u>	<u>216,669</u>
<u>INFORMATION</u>	<u>51</u>	<u>492</u>	<u>38,004,170</u>	<u>245</u>	<u>6,317,049</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>124</u>	<u>7,115,931</u>	<u>67</u>	<u>985,627</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>363</u>	<u>15,900,443</u>	<u>148</u>	<u>2,378,165</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>798</u>	<u>12,667,509</u>	<u>276</u>	<u>2,805,113</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,185</u>	<u>23,803,024</u>	<u>343</u>	<u>3,056,619</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>164</u>	<u>6,561,197</u>	<u>49</u>	<u>938,197</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>438</u>	<u>84,212,766</u>	<u>150</u>	<u>19,393,086</u>
ACCOMMODATIONS	721	25	12,043,347	42	4,323,352
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	413	72,169,419	108	15,069,734
<u>OTHER SERVICES</u>	<u>81</u>	<u>794</u>	<u>20,745,661</u>	<u>234</u>	<u>4,248,242</u>
REPAIR & MAINTENANCE	811	498	15,179,999	134	3,196,540
PERSONAL SERVICE	812	254	5,119,397	77	922,137
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	446,265	23	129,565
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>273,387</u>	<u>7</u>	<u>16,770</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>12,957</b>	<b>\$678,391,467</b>	<b>4,771</b>	<b>\$127,056,333</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,821</b>	<b>\$98,788,015</b>	<b>2,548</b>	<b>\$205,641,490</b>
MOTOR VEHICLES & PARTS	441	83	19,947,828	171	49,684,204
NEW & USED AUTO DEALERS	4411	20	12,931,038	65	36,264,340
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,064,755	25	3,891,902
AUTOMOTIVE PARTS & TIRE	4413	51	5,952,035	81	9,527,962
FURNITURE & HOME FURNISHING	442	57	3,315,159	90	5,569,374
ELECTRONICS & APPLIANCES	443	162	2,947,256	233	12,390,170
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	75	13,056,992	117	19,507,887
BUILDING MATERIALS	4441	60	12,362,589	86	16,067,881
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	694,403	31	3,440,006
FOOD & BEVERAGE STORES	445	57	5,296,982	109	14,045,788
GROCERY & CONVENIENCE STORES	4451	15	5,066,129	47	13,472,585
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	230,853	62	573,203
DRUG/HEALTH STORES	446	125	2,907,616	154	5,224,904
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,177,867	28	5,033,170
APPAREL & ACCESSORIES	448	147	4,127,213	190	5,199,652
CLOTHING & SHOE STORES	4481, 4482	127	3,704,165	157	3,745,138
JEWELRY & LUGGAGE STORES	4483	20	423,048	33	1,454,514
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	137	6,407,149	190	6,740,793
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	91	5,063,151	132	6,287,042
BOOK STORES & NEWS DEALERS	4512	46	1,343,998	58	453,751
GENERAL MERCHANDISE STORES	452	19	27,612,766	30	60,781,242
DEPARTMENT STORES	4521	5	9,205,984	7	11,389,817
GENERAL MERCHANDISE STORES	4529	14	18,406,782	23	49,391,425
E-COMMERCE & MAIL ORDER	4541	226	1,948,043	286	3,856,432
MISCELLANEOUS RETAILERS	453, 4542, 4543	721	10,043,144	950	17,607,874
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>15</b>	<b>1,601,431</b>	<b>21</b>	<b>127,917</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>83,436</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>5,228</b>	<b>3</b>	<b>32,928</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>572</b>	<b>19,028,239</b>	<b>783</b>	<b>53,535,036</b>
CONSTRUCTION OF BUILDINGS	236	130	7,879,476	205	34,697,420
HEAVY CONSTRUCTION & HIGHWAYS	237	30	1,193,233	25	1,239,574
SPECIAL TRADE CONTRACTORS	238	412	9,955,530	553	17,598,042
<b>MANUFACTURING</b>	<b>31-33</b>	<b>347</b>	<b>3,158,838</b>	<b>481</b>	<b>6,359,537</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,035</b>	<b>17,873,653</b>	<b>1,335</b>	<b>32,767,799</b>
DURABLE GOODS	423	725	14,601,873	923	26,395,935
NONDURABLE GOODS	424	303	3,236,684	396	6,258,229
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	35,096	16	113,635
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>17</b>	<b>68,248</b>	<b>41</b>	<b>711,418</b>
<b>INFORMATION</b>	<b>51</b>	<b>290</b>	<b>6,772,753</b>	<b>343</b>	<b>17,650,080</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>74</b>	<b>1,087,196</b>	<b>96</b>	<b>3,116,975</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>177</b>	<b>4,027,293</b>	<b>249</b>	<b>12,705,580</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>301</b>	<b>3,293,488</b>	<b>427</b>	<b>6,088,614</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>399</b>	<b>3,195,044</b>	<b>612</b>	<b>8,542,661</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>55</b>	<b>996,367</b>	<b>90</b>	<b>2,539,198</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>153</b>	<b>20,476,839</b>	<b>267</b>	<b>45,089,506</b>
ACCOMMODATIONS	721	20	3,971,306	34	6,778,601
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	133	16,505,533	233	38,310,905
<b>OTHER SERVICES</b>	<b>81</b>	<b>275</b>	<b>5,732,045</b>	<b>514</b>	<b>14,203,072</b>
REPAIR & MAINTENANCE	811	164	4,479,474	326	11,269,183
PERSONAL SERVICE	812	84	1,054,787	157	2,594,984
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	197,784	31	338,905
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>34,675</b>	<b>14</b>	<b>70,786</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,546</b>	<b>\$186,167,065</b>	<b>7,828</b>	<b>\$409,266,033</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3rd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$786,417,538</u>	<u>\$555,421,310</u>	<u>\$3,329,373</u>
CROP & ANIMAL PRODUCTION	111,112	187,088,084	102,857,685	631,667
FORESTRY & LOGGING	113	404,945,968	331,271,167	1,371,640
FISHING & HUNTING	114	53,254,413	12,311,263	83,982
AG & FORESTRY SUPPORT ACTIVITIES	115	141,129,073	108,981,195	1,242,084
<u>MINING</u>	<u>21</u>	<u>151,688,768</u>	<u>124,212,066</u>	<u>649,399</u>
SAND & GRAVEL, QUARRYING	2123	95,583,673	75,806,826	391,535
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	56,105,095	48,405,240	257,864
<u>UTILITIES</u>	<u>22</u>	<u>455,979,372</u>	<u>388,966,905</u>	<u>6,428,384</u>
HYDROELECTRIC POWER GENERATION	221111	8,046,877	7,571,314	103,043
ALTERNATIVE POWER GENERATION	221114-221117	1,352,499	1,352,499	14,525
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	3,317,622	3,297,273	42,994
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	80,153,898	56,245,269	924,037
NATURAL GAS DISTRIBUTION	2212	18,643,916	12,393,521	69,034
WATER & SEWER	2213	344,464,560	308,107,029	5,274,751
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,897,201,466</u>	<u>8,672,330,886</u>	<u>43,177,640</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,411,980,683	1,305,352,965	6,447,118
NONRESIDENTIAL BUILDING	2362	2,312,894,977	1,958,841,856	9,404,282
HEAVY CONSTRUCTION & HIGHWAYS	237	1,574,696,374	1,286,361,626	6,559,289
SPECIAL TRADE CONTRACTORS	238	4,597,629,432	4,121,774,439	20,766,951
ELECTRICAL	23821	918,783,162	820,820,812	4,427,939
PLUMBING & HEATING	23822	888,472,685	784,042,697	3,930,644
PAINTING	23832	195,748,119	176,847,633	856,241
MASONRY/DRYWALL	23814, 23831	251,844,297	232,248,513	1,122,843
ROOFING	23816	244,489,151	226,947,464	1,081,324
OTHER CONTRACTORS	238 not listed above	2,098,292,018	1,880,867,320	9,347,960
<u>MANUFACTURING</u>	<u>31-33</u>	<u>40,772,662,258</u>	<u>31,560,487,884</u>	<u>125,088,029</u>
FOOD PRODUCTS	311	2,921,176,793	1,645,752,002	5,885,033
MILLING OF GRAINS	3112	211,038,086	135,537,879	644,389
FRUITS & VEGETABLES	3114	322,514,310	106,956,477	476,058
DAIRY PRODUCTS	3115	33,500,189	20,017,369	96,922
MEAT PRODUCTS	3116	582,363,864	556,046,455	860,964
SEAFOOD PRODUCTS	3117	678,290,501	153,105,029	578,016
BAKERY PRODUCTS	3118	474,184,731	259,455,833	1,252,394
OTHER FOOD ITEMS	3111, 3113, 3119	619,285,112	414,632,960	1,976,290
BEVERAGES	312	620,246,166	423,498,916	2,057,358
TEXTILES	313,314	217,871,633	115,872,915	569,080
APPAREL	315	57,059,985	29,660,951	143,991
LEATHER & ALLIED PRODUCTS	316	12,764,332	6,941,969	33,672
LUMBER & WOOD PRODUCTS	321	1,862,897,701	1,142,493,593	4,856,532
SAWMILLS	3211	696,688,018	416,444,774	1,502,750
PLYWOOD & TRUSSES	3212	307,019,639	179,732,502	727,895
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	859,190,044	546,316,317	2,625,887
PAPER PRODUCTS	322	1,666,200,997	942,351,235	3,651,564
PULP & PAPER MILLS	3221	1,153,435,403	616,959,458	2,190,794
OTHER PAPER PRODUCTS	3222	512,765,594	325,391,777	1,460,770
COMMERCIAL PRINTING	323	188,495,385	162,555,139	807,879
PETROLEUM & COAL PRODUCTS	324	8,448,826,704	7,865,700,298	38,067,489
PETROLEUM REFINING	32411	8,343,815,265	7,800,454,418	37,752,429
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	105,011,439	65,245,880	315,060
CHEMICALS	325	1,114,774,140	722,825,129	3,449,088
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	373,423,158	253,212,144	1,239,124
PHARMACEUTICALS	3254	260,803,769	165,753,728	805,786
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	238,596,178	138,877,548	577,297
PAINT, COATING & ADHESIVES	3255	43,815,969	33,290,562	160,297
SOAP, CLEANING COMPOUND & TOILETRIES	3256	36,867,461	22,293,068	108,204
OTHER CHEMICAL PRODUCTS	3259	161,267,605	109,398,079	558,380

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3rd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	650,143,476	402,307,923	1,927,045
NONMETALLIC MINERALS	327	724,303,377	544,077,252	2,518,523
PRIMARY METALS	331	837,010,833	589,560,459	2,429,685
IRON & STEEL MILLS	3311, 3312	306,740,044	171,218,565	807,225
ALUMINUM SMELTING	3313	295,063,933	274,969,722	933,256
OTHER NONFERROUS METALS	3314	37,801,796	32,625,402	157,885
FOUNDRIES	3315	197,405,060	110,746,770	531,319
FABRICATED METAL PRODUCTS	332	1,341,792,583	939,661,936	4,309,569
MACHINERY	333	1,408,862,291	793,753,093	3,862,834
FARM & CONSTRUCTION IMPLEMENTS	3331	154,929,758	100,442,445	485,165
INDUSTRIAL MACHINERY	3332	261,590,787	135,224,172	662,803
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	992,341,746	558,086,476	2,714,866
COMPUTERS & ELECTRONICS	334	2,305,499,865	1,233,283,093	5,872,755
COMPUTER HARDWARE	3341	105,773,824	45,666,919	233,368
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	113,662,883	50,578,758	248,295
AUDIO & VIDEO EQUIPMENT	3343	47,749,411	25,410,802	130,818
SEMICONDUCTORS	3344	699,325,905	349,016,206	1,422,743
INSTRUMENTS	3345	1,307,458,847	742,224,733	3,674,462
SOFTWARE, OTHER MAGNETIC & OPTICAL ME	3346	31,528,995	20,385,675	163,069
ELECTRICAL EQUIPMENT & APPLIANCES	335	620,659,686	303,771,961	1,431,871
LIGHTING EQUIPMENT	3351	81,653,688	16,232,449	78,870
HOUSEHOLD APPLIANCES	3352	119,238,472	52,557,353	256,140
OTHER ELECTRIC EQUIPMENT	3353, 3359	419,767,526	234,982,159	1,096,861
TRANSPORTATION EQUIPMENT	336	14,612,670,744	12,979,874,875	39,697,045
MOTOR VEHICLES & PARTS	3361, 3362, 3363	442,870,386	272,071,337	1,325,728
AIRCRAFT, AEROSPACE & PARTS	3364	13,770,070,607	12,410,660,846	36,898,742
SHIPS & BOATS	3366	357,262,950	260,333,621	1,292,042
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	42,466,801	36,809,071	180,533
FURNITURE & RELATED PRODUCTS	337	288,838,235	195,581,753	941,858
OTHER MANUFACTURING	339	872,567,332	520,963,392	2,575,158
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	121,272,610	75,978,241	384,679
DENTAL LABORATORIES	339116	35,639,204	33,211,675	234,281
SPORTING AND ATHLETIC GOODS	33992	252,429,365	85,877,037	425,051
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	463,226,153	325,896,439	1,531,147
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>33,089,377,379</b>	<b>24,045,330,557</b>	<b>115,260,792</b>
DURABLE GOODS	423	15,268,927,169	11,071,895,824	56,391,007
MOTOR VEHICLES & PARTS	4231	2,073,718,769	1,901,520,515	9,317,109
FURNITURE & HOME FURNISHINGS	4232	326,392,443	241,066,348	1,191,412
LUMBER & CONSTRUCTION MATERIALS	4233	1,340,505,995	935,913,071	4,405,831
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	2,922,633,414	2,303,996,466	12,165,898
METAL & MINERAL (except Petroleum)	4235	795,308,315	532,107,384	2,522,764
ELECTRICAL EQUIPMENT	4236	2,285,269,189	1,730,830,223	9,807,757
HARDWARE, PLUMBING, HEATING EQUIPME	4237	776,604,321	658,779,998	3,135,659
MACHINERY & EQUIPMENT	4238	3,114,493,151	2,116,224,399	10,133,663
SPORTING & RECREATIONAL GOODS & SUPPI	423910	301,840,769	158,558,860	790,934
TOY & HOBBY GOODS & SUPPLIES	423920	610,649,023	42,453,211	228,024
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	721,511,780	450,445,349	2,691,956
NONDURABLE GOODS:	424	17,441,386,547	12,816,013,184	57,722,649
PAPER & PAPER PRODUCTS	4241	563,872,957	485,298,879	2,222,295
DRUGS & SUNDRIES	4242	1,692,197,238	1,600,545,227	4,747,642
APPAREL	4243	969,821,281	324,120,238	1,619,969
FOOD PRODUCTS	4244	6,906,973,137	4,493,833,377	20,164,775
FARM PRODUCTS	4245	276,547,285	162,771,153	898,496
CHEMICALS & PLASTICS	4246	838,232,100	766,359,205	3,759,513
PETROLEUM PRODUCTS	4247	2,802,258,064	2,324,892,990	11,391,149

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3rd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	258,858,474	241,397,974	1,169,281
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	873,150,808	701,784,819	3,458,702
FARM SUPPLIES	42491	706,828,103	557,701,904	2,804,958
TOBACCO & TOBACCO PRODUCTS	42494	288,217,550	209,290,919	1,010,456
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,264,429,550	948,016,499	4,475,413
ELECTRONIC MARKETS, AGENTS, BROKERS	425	379,063,663	157,421,549	1,147,136
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>29,819,092,118</b>	<b>26,174,737,279</b>	<b>130,308,589</b>
MOTOR VEHICLES & PARTS	441	5,263,404,999	4,758,034,662	24,189,005
NEW & USED AUTO DEALERS	4411	4,066,176,933	3,717,366,576	18,994,513
RV, BOAT, MOTORCYCLE DEALERS	4412	439,709,646	371,484,002	1,889,654
AUTOMOTIVE PARTS & TIRES	4413	757,518,420	669,184,084	3,304,838
FURNITURE & HOME FURNISHINGS	442	697,544,761	626,937,735	3,019,762
ELECTRONICS & APPLIANCES	443	1,397,170,203	1,157,268,433	6,695,354
HOUSEHOLD APPLIANCES	443141	100,486,650	94,984,649	459,342
ELECTRONIC STORES	443142	1,296,683,553	1,062,283,784	6,236,012
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,916,995,802	1,804,882,501	8,634,386
BUILDING MATERIALS	4441	1,687,414,932	1,606,863,101	7,679,163
LAWN & GARDEN SUPPLIES	4442	229,580,870	198,019,400	955,223
FOOD & BEVERAGES (OFF-PREMISES)	445	3,967,747,837	3,773,466,600	18,133,664
GROCERY & CONVENIENCE STORES	4451	3,583,680,670	3,454,361,148	16,660,028
OTHER FOOD STORES/SPECIALTY FOODS	4452	299,806,672	241,325,449	1,095,756
BEER, WINE AND LIQUOR STORES	4453	84,260,495	77,780,003	377,880
DRUG STORES & PERSONAL CARE STORES	446	1,469,247,117	1,323,110,374	6,326,906
GAS STATIONS (INCL. CONVENIENCE STORES)	447	3,388,474,243	2,807,203,450	13,591,946
APPAREL & ACCESSORIES	448	1,323,028,570	1,121,286,664	5,392,415
CLOTHING STORES	4481	1,074,888,498	897,446,549	4,318,713
SHOE STORES	4482	112,267,965	106,817,152	505,603
JEWELRY & LUGGAGE STORES	4483	135,872,107	117,022,963	568,099
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	759,061,667	636,304,713	3,138,567
SPORTING GOODS	45111	489,325,530	398,928,753	1,953,785
HOBBY & TOY STORES	45112	92,468,768	76,721,297	366,283
SEWING SUPPLIES	45113	38,035,550	35,652,470	171,405
MUSICAL INSTRUMENTS	45114	36,821,237	33,681,427	173,793
BOOK, PERIODICAL & MUSIC STORES	45121	102,410,582	91,320,766	473,301
DEPARTMENT STORES	4521	853,060,349	819,614,731	3,945,774
GENERAL MERCHANDISE STORES	4529	5,100,983,487	4,532,756,397	21,662,028
E-COMMERCE & MAIL ORDER	4541	892,665,530	514,783,593	3,037,899
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,789,707,553	2,299,087,426	12,540,883
<b>TRANSPORTATION</b>	<b>48-492</b>	<b>1,351,046,682</b>	<b>996,737,629</b>	<b>7,182,028</b>
AIR TRANSPORTATION	481	18,698,912	14,694,062	184,745
RAILROADS	482	11,236,740	11,196,695	127,733
WATER TRANSPORTATION	483	115,805,826	29,057,468	122,258
TRUCK TRANSPORTATION	484	181,785,808	135,657,232	1,414,139
TRANSIT & GROUND PASSENGER TRANSPORT	485	24,736,424	23,852,603	319,751
PIPELINE TRANSPORTATION	486	579,838	437,407	7,737
SCENIC & SIGHTSEEING TRANSPORTATION	487	50,501,908	21,844,483	136,178
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	919,441,529	736,809,536	4,630,388
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	28,259,697	23,188,143	239,099
<b>WAREHOUSING &amp; STORAGE</b>	<b>493</b>	<b>184,853,509</b>	<b>169,581,955</b>	<b>1,103,245</b>
<b>INFORMATION</b>	<b>51</b>	<b>4,235,636,993</b>	<b>3,585,793,622</b>	<b>35,586,843</b>
PUBLISHING (EXCEPT INTERNET)	511	805,072,714	531,347,275	3,757,786
NEWSPAPERS	51111	136,770,479	136,140,644	613,731
BOOKS & PERIODICALS	51112, 51113	112,012,605	86,993,528	505,427
SOFTWARE	5112	497,775,884	265,449,273	2,029,032
OTHER PUBLISHERS	51114, 51119	58,513,746	42,763,830	609,596
MOTION PICTURE PRODUCTION	512	193,531,831	167,377,895	2,076,693
RADIO & TV BROADCASTING, CABLE TV	515	427,486,990	334,034,314	4,712,725

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3rd QUARTER, 2012

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
TELEPHONE & TELECOMMUNICATIONS	517	2,267,338,748	2,136,602,250	19,423,403
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	388,931,483	289,327,515	4,248,708
OTHER INFORMATION SERVICES	519	153,275,227	127,104,373	1,367,528
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>8,530,953,143</u>	<u>6,534,480,918</u>	<u>89,227,948</u>
BANKS & CREDIT UNIONS	522	3,854,583,434	2,945,859,830	50,294,430
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	993,344,459	858,538,858	10,989,182
INSURANCE AGENTS & BROKERS	524	1,555,904,401	781,987,222	7,754,510
REAL ESTATE AGENTS & BROKERS	531	948,514,249	902,301,151	14,475,565
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,111,308,867	988,317,227	5,379,741
LESSORS OF NONFINANCIAL INTANGIBLES	533	67,297,733	57,476,630	334,520
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>31,107,818,229</u>	<u>24,507,725,491</u>	<u>306,198,195</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVIC</u>	<u>54</u>	<u>10,256,774,187</u>	<u>7,442,291,535</u>	<u>108,002,813</u>
LEGAL SERVICES	5411	1,011,310,782	967,768,612	16,897,310
ACCOUNTING SERVICES	5412	714,764,855	694,237,414	12,367,320
ARCHITECTURAL SERVICES	54131	277,955,286	232,562,471	3,975,876
ENGINEERING SERVICES	54133	1,351,209,950	1,160,074,330	14,133,153
OTHER RELATED SERVICES	54132, 54134-54138	142,363,680	123,733,842	1,928,688
SPECIALIZED DESIGN SERVICES	5414	190,972,171	173,091,447	2,020,210
COMPUTER SYSTEM DESIGN SERVICES	5415	2,898,998,895	1,455,465,588	19,152,719
CONSULTING SERVICES	5416	1,849,895,166	1,361,901,212	21,004,816
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	660,569,575	430,013,077	4,330,564
ADVERTISING & PUBLIC RELATIONS	5418	391,514,914	317,287,669	5,179,106
OTHER PROFESSIONAL SERVICES	5419	767,218,913	526,155,873	7,013,051
MANAGEMENT SERVICES	55	<u>77,788,037</u>	<u>65,054,702</u>	<u>889,179</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,293,162,976	2,816,861,391	31,497,645
EMPLOYMENT SERVICES	5613	573,941,264	529,222,490	8,048,307
TRAVEL SERVICES	5615	169,074,380	160,875,450	838,696
INVESTIGATION & SECURITY SERVICES	5616	210,282,496	177,289,794	2,396,259
BUILDING SERVICES & JANITORIAL	5617	612,299,129	585,917,579	5,292,606
OTHER	5611, 5612, 5614, 5619	1,727,565,707	1,363,556,078	14,921,777
WASTE TREATMENT/ COLLECTION	562	833,789,882	765,396,915	8,761,380
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	<u>550,322,650</u>	<u>242,700,058</u>	<u>3,640,673</u>
HEALTH SERVICES	62	<u>8,808,031,033</u>	<u>7,039,077,134</u>	<u>112,942,362</u>
AMBULATORY HEALTH CARE SERVICES	621	4,675,027,551	3,927,540,240	67,390,319
PHYSICIANS	6211	1,922,159,472	1,576,449,394	27,808,477
DENTISTS	6212	752,367,335	745,798,967	13,389,239
OTHER HEALTH PRACTITIONERS	6213	590,966,682	541,947,673	9,003,445
OUTPATIENT CARE CENTERS	6214	719,028,109	547,395,178	9,322,452
MEDICAL & DIAGNOSTIC LABORATORIES	6215	320,674,846	223,012,718	3,910,814
HOME HEALTH CARE	6216	193,271,263	183,244,593	2,189,310
OTHER AMBULATORY HEALTH CARE	6219	176,559,844	109,691,717	1,766,582
HOSPITALS	622	3,380,997,627	2,490,782,116	37,581,865
NURSING & RETIREMENT HOMES	623	530,980,611	480,088,406	6,076,052
SOCIAL SERVICES & DAY CARE	624	221,025,244	140,666,372	1,894,126
ARTS, ENTERTAINMENT, & RECREATION	71	<u>790,207,820</u>	<u>606,460,482</u>	<u>6,622,195</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	331,524,982	225,006,912	3,351,299
MUSEUMS, HISTORICAL SITES, ETC.	712	28,838,844	6,417,149	55,910
AMUSEMENT, GAMBLING, RECREATION	713	429,843,994	375,036,421	3,214,986
ACCOMMODATIONS	721	867,223,876	838,173,190	4,370,522
RESTAURANTS, FOOD SERVICES	7223, 7225	3,494,385,428	2,792,193,198	14,215,224
DRINKING PLACES	7224	224,001,142	203,762,474	1,228,458
AUTO REPAIR & SERVICES	8111	610,890,666	583,055,345	2,849,837
OTHER REPAIR SERVICES	8112, 8113, 8114	415,958,710	352,414,295	1,810,491
PERSONAL SERVICES	812	674,627,190	633,012,424	7,564,435
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	231,411,670	223,654,954	3,430,192
DEATH CARE SERVICES	8122	44,663,133	43,585,084	592,902
LAUNDRY & DRY CLEANING	8123	98,774,837	96,108,596	638,127
OTHER PERSONAL SERVICES	8129	299,777,550	269,663,790	2,903,214
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	133,535,920	70,782,987	956,082
PUBLIC ADMINISTRATION, OTHER	92,00	<u>78,097,610</u>	<u>57,468,259</u>	<u>863,681</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>160,383,706,353</b>	<b>\$127,316,785,400</b>	<b>\$863,557,247</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
 4TH QUARTER, 2012

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>\$25,473,057,805</b>	<b>\$13,975,680,573</b>	<b>\$908,419,308</b>
MOTOR VEHICLES & PARTS	441	3,652,490,835	2,850,284,540	185,268,526
NEW & USED AUTO DEALERS	4411	2,921,772,442	2,256,848,051	146,695,144
RV, BOAT, MOTORCYCLE DEALERS	4412	248,495,116	171,574,360	11,152,335
AUTOMOTIVE PARTS & TIRE	4413	482,223,277	421,862,129	27,421,047
FURNITURE & HOME FURNISHING	442	570,305,963	513,675,449	33,388,924
ELECTRONICS & APPLIANCE STORES	443	1,140,590,659	930,794,051	60,501,648
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,142,774,445	1,065,190,502	69,237,375
BUILDING MATERIALS	4441	1,007,750,664	958,037,021	62,272,396
LAWN & GARDEN SUPPLIES & EQUIP.	4442	135,023,781	107,153,481	6,964,979
FOOD & BEVERAGE STORES	445	3,559,803,226	872,356,083	56,703,160
GROCERY & CONVENIENCE STORES	4451	3,322,115,591	788,393,364	51,245,567
OTHER FOOD & BEVERAGE STORES	4452, 4453	237,687,635	83,962,719	5,457,593
DRUG/HEALTH STORES	446	1,345,375,846	426,925,453	27,750,168
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,466,214,790	372,670,025	24,223,562
APPAREL & ACCESSORIES	448	1,551,222,245	1,206,782,933	78,440,938
CLOTHING & SHOE STORES	4481, 4482	1,346,489,733	1,038,759,603	67,519,405
JEWELRY & LUGGAGE STORES	4483	204,732,512	168,023,330	10,921,533
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	745,704,967	632,105,336	41,086,867
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	657,544,509	552,464,035	35,910,171
BOOK STORES & NEWS DEALERS	4512	88,160,458	79,641,301	5,176,696
GENERAL MERCHANDISE STORES	452	6,214,529,449	3,119,843,776	202,789,856
DEPARTMENT STORES	4521	1,077,435,329	939,858,162	61,090,784
GENERAL MERCHANDISE STORES	4529	5,137,094,120	2,179,985,614	141,699,072
E-COMMERCE & MAIL ORDER	4541	1,010,888,837	499,878,881	32,492,155
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,073,156,543	1,485,173,544	96,536,129
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>73,392,431</b>	<b>38,895,106</b>	<b>2,528,199</b>
<b>MINING</b>	<b>21</b>	<b>20,166,561</b>	<b>15,818,174</b>	<b>1,028,183</b>
<b>UTILITIES</b>	<b>22</b>	<b>32,327,039</b>	<b>18,527,206</b>	<b>1,204,265</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>5,930,688,980</b>	<b>4,689,967,092</b>	<b>304,848,101</b>
CONSTRUCTION OF BUILDINGS	236	3,178,236,861	2,517,901,044	163,663,665
HEAVY CONSTRUCTION & HIGHWAYS	237	738,296,353	499,162,695	32,445,593
SPECIAL TRADE CONTRACTORS	238	2,014,155,766	1,672,903,353	108,738,843
<b>MANUFACTURING</b>	<b>31-33</b>	<b>2,493,172,198</b>	<b>552,135,789</b>	<b>35,888,898</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>4,305,224,566</b>	<b>2,127,028,139</b>	<b>138,256,944</b>
DURABLE GOODS	423	3,288,978,583	1,695,291,700	110,194,033
NONDURABLE GOODS	424	996,410,136	423,435,262	27,523,337
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19,835,847	8,301,177	539,574
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>229,288,503</b>	<b>116,188,100</b>	<b>7,552,260</b>
<b>INFORMATION</b>	<b>51</b>	<b>1,798,416,045</b>	<b>1,335,396,816</b>	<b>86,800,798</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>275,999,365</b>	<b>200,598,015</b>	<b>13,038,873</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>829,558,576</b>	<b>663,119,626</b>	<b>43,102,823</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>2,171,455,610</b>	<b>636,234,179</b>	<b>41,355,397</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,286,076,524</b>	<b>772,386,243</b>	<b>50,205,234</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>299,593,116</b>	<b>274,461,429</b>	<b>17,840,063</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>3,239,013,473</b>	<b>3,094,328,494</b>	<b>201,131,407</b>
ACCOMMODATIONS	721	577,335,433	547,381,628	35,579,825
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,661,678,040	2,546,946,866	165,551,582
<b>OTHER SERVICES</b>	<b>81</b>	<b>1,077,020,789</b>	<b>913,704,205</b>	<b>59,390,943</b>
REPAIR & MAINTENANCE	811	761,005,221	628,011,328	40,820,854
PERSONAL SERVICE	812	284,574,977	258,194,184	16,782,660
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31,440,591	27,498,693	1,787,429
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92-00</b>	<b>12,028,927</b>	<b>11,416,024</b>	<b>742,046</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$49,546,480,508</b>	<b>\$29,435,885,210</b>	<b>\$1,913,333,742</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES



TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
4TH QUARTER, 2012

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$295,206,370</u>	<u>\$266,731,517</u>	<u>\$13,388,068</u>
WATER SUPPLY		268,121,543	240,873,917	12,096,797
MISCELLANEOUS		27,084,827	25,857,600	1,291,271
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>153,713,584</u>	<u>87,289,751</u>	<u>3,360,724</u>
SEWERAGE SYSTEMS		86,980,651	35,997,706	1,386,131
MISCELLANEOUS		66,732,933	51,292,045	1,974,593
<u>POWER</u>	<u>3.873%</u>	<u>1,900,075,028</u>	<u>1,568,592,807</u>	<u>60,756,022</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>377,287,644</u>	<u>373,712,138</u>	<u>14,394,860</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,668,206,542</u>	<u>419,463,287</u>	<u>7,949,007</u>
LOCAL/SUBURBAN TRANSIT		163,871,796	58,005,336	1,096,255
TRUCKING		1,289,195,622	257,540,804	4,879,498
RAILROADS		36,246,182	24,743,051	476,551
MISCELLANEOUS		178,892,942	79,174,096	1,496,703
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>80,044,322</u>	<u>42,447,880</u>	<u>572,710</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>293,963,476</u>	<u>203,941,525</u>	<u>1,261,153</u>
LOCAL/SUBURBAN TRANSIT		84,389,423	73,450,174	440,335
TRUCKING		86,744,362	59,757,500	376,743
MISCELLANEOUS		122,829,691	70,733,851	444,075
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>277,349,718</u>	<u>58,470,066</u>	<u>1,098,911</u>
WATER TRANSPORT		64,736,418	28,560,431	549,806
MISCELLANEOUS		212,613,300	29,909,635	549,105
<b>TOTAL</b>		<b>\$5,045,846,684</b>	<b>\$3,020,648,971</b>	<b>\$102,781,455</b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
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**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

#### **iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

#### **v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### **vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

<b>B&amp;O Tax Classification</b>	<b>Rate</b>
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above



**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at [http://dor.wa.gov/content/forms/forms\\_sale.aspx](http://dor.wa.gov/content/forms/forms_sale.aspx) or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity:

<b>Utility Activity</b>	<b>Tax Rate</b>
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?  
Contact the Department of Revenue at 360-570-6070.**