

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2012

INDUSTRY	NAICS	UNITS	4th QUARTER 2012
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3,846</u>	<u>\$1,252,399,620</u>
CROP & ANIMAL PRODUCTION	111,112	1,382	325,286,534
FORESTRY & LOGGING	113	1,034	534,420,359
FISHING & HUNTING	114	252	119,786,791
AG & FORESTRY SUPPORT ACTIVITIES	115	1,178	272,905,936
<u>MINING</u>	<u>21</u>	<u>178</u>	<u>141,008,120</u>
SAND & GRAVEL, QUARRYING	2123	122	86,230,144
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	56	54,777,976
<u>UTILITIES</u>	<u>22</u>	<u>785</u>	<u>3,192,458,608</u>
HYDROELECTRIC POWER GENERATION	221111	19	348,771,782
ALTERNATIVE POWER GENERATION	221114-221117	12	22,045,667
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	7	145,939,500
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	57	1,737,911,926
NATURAL GAS DISTRIBUTION	2212	10	101,831,502
WATER & SEWER	2213	677	829,983,165
<u>CONSTRUCTION</u>	<u>23</u>	<u>38,479</u>	<u>10,125,016,729</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,163	1,576,925,045
NONRESIDENTIAL BUILDING	2362	1,037	2,275,666,638
HEAVY CONSTRUCTION & HIGHWAYS	237	1,263	1,517,659,171
SPECIAL TRADE CONTRACTORS	238	24,016	4,754,765,875
ELECTRICAL	23821	2,929	966,414,014
PLUMBING & HEATING	23822	2,882	912,076,138
PAINTING	23832	2,736	175,470,034
MASONRY/DRYWALL	23814, 23831	1,519	274,644,796
ROOFING	23816	836	213,945,278
OTHER CONTRACTORS	238 not listed above	13,114	2,212,215,615
<u>MANUFACTURING</u>	<u>31-33</u>	<u>12,896</u>	<u>40,108,314,553</u>
FOOD PRODUCTS	311	1,179	3,036,224,621
MILLING OF GRAINS	3112	28	221,510,245
FRUITS & VEGETABLES	3114	98	326,500,561
DAIRY PRODUCTS	3115	24	34,243,814
MEAT PRODUCTS	3116	102	615,372,243
SEAFOOD PRODUCTS	3117	54	610,006,634
BAKERY PRODUCTS	3118	546	508,891,787
OTHER FOOD ITEMS	3111, 3113, 3119	327	719,699,337
BEVERAGES	312	731	637,059,527
TEXTILES	313,314	627	210,719,075
APPAREL	315	306	70,803,351
LEATHER & ALLIED PRODUCTS	316	81	13,847,183
LUMBER & WOOD PRODUCTS	321	685	1,832,264,577
SAWMILLS	3211	109	675,526,706
PLYWOOD & TRUSSES	3212	62	286,758,266
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	514	869,979,605
PAPER PRODUCTS	322	118	1,705,643,346
PULP & PAPER MILLS	3221	31	1,151,096,185
OTHER PAPER PRODUCTS	3222	87	554,547,161
COMMERCIAL PRINTING	323	928	274,027,594
PETROLEUM & COAL PRODUCTS	324	34	7,253,460,707
PETROLEUM REFINING	32411	19	7,151,000,103
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	15	102,460,604
CHEMICALS	325	380	1,198,307,353
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	92	347,513,465
PHARMACEUTICALS	3254	58	251,385,083
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	29	269,637,493
PAINT, COATING & ADHESIVES	3255	32	32,317,903
SOAP, CLEANING COMPOUND & TOILETRIES	3256	98	45,639,446
OTHER CHEMICAL PRODUCTS	3259	71	251,813,963

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2012
PLASTICS & RUBBER PRODUCTS	326	267	614,285,071
NONMETALLIC MINERALS	327	460	620,044,473
PRIMARY METALS	331	142	796,402,718
IRON & STEEL MILLS	3311, 3312	56	252,018,449
ALUMINUM SMELTING	3313	18	310,892,258
OTHER NONFERROUS METALS	3314	20	38,415,365
FOUNDRIES	3315	48	195,076,646
FABRICATED METAL PRODUCTS	332	1,493	1,348,932,106
MACHINERY	333	793	1,431,256,372
FARM & CONSTRUCTION IMPLEMENTS	3331	90	121,473,832
INDUSTRIAL MACHINERY	3332	155	261,393,220
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	548	1,048,389,320
COMPUTERS & ELECTRONICS	334	620	2,629,957,699
COMPUTER HARDWARE	3341	42	315,152,703
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	75	148,678,220
AUDIO & VIDEO EQUIPMENT	3343	27	72,271,374
SEMICONDUCTORS	3344	104	688,352,706
INSTRUMENTS	3345	268	1,363,232,608
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	104	42,270,088
ELECTRICAL EQUIPMENT & APPLIANCES	335	209	617,519,412
LIGHTING EQUIPMENT	3351	61	106,162,010
HOUSEHOLD APPLIANCES	3352	18	107,655,714
OTHER ELECTRIC EQUIPMENT	3353, 3359	130	403,701,688
TRANSPORTATION EQUIPMENT	336	618	14,520,028,721
MOTOR VEHICLES & PARTS	3361, 3362, 3363	142	398,638,183
AIRCRAFT, AEROSPACE & PARTS	3364	144	13,716,487,088
SHIPS & BOATS	3366	265	344,984,829
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	67	59,918,621
FURNITURE & RELATED PRODUCTS	337	880	283,418,586
OTHER MANUFACTURING	339	2,345	1,014,112,061
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	141	173,602,254
DENTAL LABORATORIES	339116	450	56,607,372
SPORTING AND ATHLETIC GOODS	33992	173	235,182,905
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,581	548,719,530
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>20,204</u>	<u>37,411,838,186</u>
DURABLE GOODS	423	10,379	17,546,992,026
MOTOR VEHICLES & PARTS	4231	763	2,187,313,270
FURNITURE & HOME FURNISHINGS	4232	590	392,287,326
LUMBER & CONSTRUCTION MATERIALS	4233	821	1,339,983,950
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,859	3,291,534,540
METAL & MINERAL (except Petroleum)	4235	375	835,880,271
ELECTRICAL EQUIPMENT	4236	1,298	2,223,248,029
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	627	767,116,152
MACHINERY & EQUIPMENT	4238	2,119	3,341,073,352
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	491	313,710,081
TOY & HOBBY GOODS & SUPPLIES	423920	138	1,620,965,558
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,298	1,233,879,497
NONDURABLE GOODS:	424	9,348	19,299,354,616
PAPER & PAPER PRODUCTS	4241	383	646,360,533
DRUGS & SUNDRIES	4242	431	1,880,984,288
APPAREL	4243	640	978,604,893
FOOD PRODUCTS	4244	2,476	8,425,278,428
FARM PRODUCTS	4245	142	509,538,321
CHEMICALS & PLASTICS	4246	475	1,001,034,960
PETROLEUM PRODUCTS	4247	160	1,845,831,956

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2012
BEER & ALE	424810	120	204,919,371
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	628	948,381,442
FARM SUPPLIES	42491	290	685,515,140
TOBACCO & TOBACCO PRODUCTS	42494	66	257,373,984
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,537	1,915,531,300
ELECTRONIC MARKETS, AGENTS, BROKERS	425	477	565,491,544
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>51,630</u>	<u>31,341,273,037</u>
MOTOR VEHICLES & PARTS	441	3,175	5,153,883,255
NEW & USED AUTO DEALERS	4411	1,352	3,964,853,873
RV, BOAT, MOTORCYCLE DEALERS	4412	647	343,838,447
AUTOMOTIVE PARTS & TIRES	4413	1,176	845,190,935
FURNITURE & HOME FURNISHINGS	442	1,624	751,457,385
ELECTRONICS & APPLIANCES	443	2,420	1,640,585,358
HOUSEHOLD APPLIANCES	443141	214	103,544,751
ELECTRONIC STORES	443142	2,206	1,537,040,607
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,543	1,710,717,886
BUILDING MATERIALS	4441	1,496	1,467,345,995
LAWN & GARDEN SUPPLIES	4442	1,047	243,371,891
FOOD & BEVERAGES (OFF-PREMISES)	445	3,979	3,887,030,178
GROCERY & CONVENIENCE STORES	4451	2,047	3,449,266,240
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,280	331,987,484
BEER, WINE AND LIQUOR STORES	4453	652	105,776,454
DRUG STORES & PERSONAL CARE STORES	446	1,922	1,530,668,403
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,556	2,923,803,704
APPAREL & ACCESSORIES	448	3,239	1,680,832,867
CLOTHING STORES	4481	2,165	1,350,380,104
SHOE STORES	4482	156	111,470,803
JEWELRY & LUGGAGE STORES	4483	918	218,981,960
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,134	897,697,998
SPORTING GOODS	45111	1,398	537,135,582
HOBBY & TOY STORES	45112	415	165,091,113
SEWING SUPPLIES	45113	276	53,268,073
MUSICAL INSTRUMENTS	45114	202	40,984,522
BOOK, PERIODICAL & MUSIC STORES	45121	843	101,218,708
DEPARTMENT STORES	4521	24	1,087,280,074
GENERAL MERCHANDISE STORES	4529	302	5,335,710,499
E-COMMERCE & MAIL ORDER	4541	2,869	1,370,479,760
MISCELLANEOUS RETAILERS	453, 4542, 4543	24,843	3,371,125,670
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>9,742</u>	<u>3,519,152,815</u>
AIR TRANSPORTATION	481	78	29,209,079
RAILROADS	482	13	53,310,693
WATER TRANSPORTATION	483	69	100,597,357
TRUCK TRANSPORTATION	484	4,826	1,697,495,455
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,646	195,693,156
PIPELINE TRANSPORTATION	486	6	6,463,494
SCENIC & SIGHTSEEING TRANSPORTATION	487	375	91,582,873
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,486	1,198,324,927
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,243	146,475,781
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>311</u>	<u>232,697,376</u>
<u>INFORMATION</u>	<u>51</u>	<u>5,565</u>	<u>4,869,661,649</u>
PUBLISHING (EXCEPT INTERNET)	511	1,323	992,543,544
NEWSPAPERS	51111	140	159,165,435
BOOKS & PERIODICALS	51112, 51113	653	139,408,333
SOFTWARE	5112	325	594,756,467
OTHER PUBLISHERS	51114, 51119	205	99,213,309
MOTION PICTURE PRODUCTION	512	1,527	275,552,381
RADIO & TV BROADCASTING, CABLE TV	515	177	484,999,256

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2012

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2012
TELEPHONE & TELECOMMUNICATIONS	517	800	2,397,825,108
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,234	514,317,174
OTHER INFORMATION SERVICES	519	504	204,424,186
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>16,950</u>	<u>9,409,421,520</u>
BANKS & CREDIT UNIONS	522	1,819	3,879,389,477
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,181	1,243,968,050
INSURANCE AGENTS & BROKERS	524	4,169	1,815,625,507
REAL ESTATE AGENTS & BROKERS	531	6,358	1,178,036,690
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,279	1,105,699,976
LESSORS OF NONFINANCIAL INTANGIBLES	533	144	186,701,820
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>163,782</u>	<u>35,953,745,184</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>52,702</u>	<u>12,900,307,123</u>
LEGAL SERVICES	5411	6,250	1,319,774,456
ACCOUNTING SERVICES	5412	5,721	913,250,995
ARCHITECTURAL SERVICES	54131	1,623	306,388,427
ENGINEERING SERVICES	54133	2,395	1,603,293,489
OTHER RELATED SERVICES	54132, 54134-54138	1,626	189,715,477
SPECIALIZED DESIGN SERVICES	5414	4,439	281,932,243
COMPUTER SYSTEM DESIGN SERVICES	5415	7,341	3,521,015,340
CONSULTING SERVICES	5416	12,380	2,525,572,461
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	807	755,450,654
ADVERTISING & PUBLIC RELATIONS	5418	1,518	450,743,253
OTHER PROFESSIONAL SERVICES	5419	8,602	1,033,170,328
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>497</u>	<u>180,814,709</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	24,915	4,116,608,732
EMPLOYMENT SERVICES	5613	1,146	621,665,328
TRAVEL SERVICES	5615	711	158,570,983
INVESTIGATION & SECURITY SERVICES	5616	1,004	274,874,448
BUILDING SERVICES & JANITORIAL	5617	15,048	772,323,561
OTHER	5611, 5612, 5614, 5619	7,006	2,289,174,412
WASTE TREATMENT/ COLLECTION	562	608	820,398,861
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>6,661</u>	<u>766,201,174</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>22,239</u>	<u>9,563,848,872</u>
AMBULATORY HEALTH CARE SERVICES	621	17,604	5,101,395,816
PHYSICIANS	6211	3,737	2,039,514,789
DENTISTS	6212	3,373	775,393,279
OTHER HEALTH PRACTITIONERS	6213	8,857	807,395,586
OUTPATIENT CARE CENTERS	6214	905	766,540,108
MEDICAL & DIAGNOSTIC LABORATORIES	6215	214	325,999,502
HOME HEALTH CARE	6216	311	203,950,664
OTHER AMBULATORY HEALTH CARE	6219	207	182,601,888
HOSPITALS	622	100	3,454,941,125
NURSING & RETIREMENT HOMES	623	718	567,564,737
SOCIAL SERVICES & DAY CARE	624	3,817	439,947,194
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>8,231</u>	<u>774,967,308</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	4,716	341,682,687
MUSEUMS, HISTORICAL SITES, ETC.	712	153	15,738,811
AMUSEMENT, GAMBLING, RECREATION	713	3,362	417,545,810
ACCOMMODATIONS	721	2,773	625,143,902
RESTAURANTS, FOOD SERVICES	7223, 7225	12,645	3,502,950,884
DRINKING PLACES	7224	1,275	220,083,652
AUTO REPAIR & SERVICES	8111	6,320	631,092,235
OTHER REPAIR SERVICES	8112, 8113, 8114	6,242	472,343,684
PERSONAL SERVICES	812	16,497	995,651,207
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	11,496	452,740,024
DEATH CARE SERVICES	8122	231	49,273,996
LAUNDRY & DRY CLEANING	8123	879	101,222,970
OTHER PERSONAL SERVICES	8129	3,891	392,414,217
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,858	255,807,118
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>348</u>	<u>133,198,386</u>
TOTAL ALL INDUSTRIES		324,397	\$177,562,660,060