

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,091</u>	<u>\$20,553,405</u>	<u>1,132</u>	<u>\$42,868,910</u>
MOTOR VEHICLES & PARTS	441	59	3,160,354	50	3,026,431
NEW & USED AUTO DEALERS	4411	12	797,588	11	1,031,175
RV, BOAT, MOTORCYCLE DEALERS	4412	6	2,044	13	673,748
AUTOMOTIVE PARTS & TIRE	4413	41	2,360,722	26	1,321,508
FURNITURE & HOME FURNISHING	442	30	267,979	37	511,870
ELECTRONICS & APPLIANCE STORES	443	80	965,612	87	551,647
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	2,115,849	53	1,625,938
BUILDING MATERIALS	4441	49	1,591,413	38	1,529,560
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	524,436	15	96,378
FOOD & BEVERAGE STORES	445	31	1,004,537	26	2,048,919
GROCERY & CONVENIENCE STORES	4451	10	975,580	5	1,920,232
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	28,957	21	128,687
DRUG/HEALTH STORES	446	60	176,464	69	876,067
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	2,208,542	D	D
APPAREL & ACCESSORIES	448	80	233,086	96	369,038
CLOTHING & SHOE STORES	4481, 4482	72	214,963	83	219,877
JEWELRY & LUGGAGE STORES	4483	8	18,123	13	149,161
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	1,116,054	94	1,006,314
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	234,948	63	962,682
BOOK STORES & NEWS DEALERS	4512	29	881,106	31	43,632
GENERAL MERCHANDISE STORES	452	11	6,261,966	16	29,676,681
DEPARTMENT STORES	4521	4	76,747	4	54,222
GENERAL MERCHANDISE STORES	4529	7	6,185,219	12	29,622,459
E-COMMERCE & MAIL ORDER	4541	165	690,149	186	1,055,055
MISCELLANEOUS RETAILERS	453, 4542, 4543	396	2,352,813	416	2,049,795
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>299,302</u>	<u>5</u>	<u>5,317</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>129,620</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>141,518</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>367</u>	<u>15,472,516</u>	<u>255</u>	<u>7,058,137</u>
CONSTRUCTION OF BUILDINGS	236	69	6,992,721	66	1,578,952
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,296,105	15	2,091,594
SPECIAL TRADE CONTRACTORS	238	274	7,183,690	174	3,387,591
<u>MANUFACTURING</u>	<u>31-33</u>	<u>169</u>	<u>1,131,402</u>	<u>155</u>	<u>713,783</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>640</u>	<u>14,483,606</u>	<u>581</u>	<u>4,083,460</u>
DURABLE GOODS	423	439	13,020,182	410	2,528,285
NONDURABLE GOODS	424	196	1,452,084	166	1,547,136
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	11,340	5	8,039
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>261,230</u>	<u>13</u>	<u>286,166</u>
<u>INFORMATION</u>	<u>51</u>	<u>171</u>	<u>2,575,140</u>	<u>157</u>	<u>2,422,204</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>36</u>	<u>183,707</u>	<u>39</u>	<u>204,238</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>1,167,452</u>	<u>87</u>	<u>1,065,008</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>142</u>	<u>724,254</u>	<u>131</u>	<u>513,682</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>191</u>	<u>801,856</u>	<u>183</u>	<u>1,018,537</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>23</u>	<u>211,674</u>	<u>29</u>	<u>392,390</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>58</u>	<u>4,313,265</u>	<u>50</u>	<u>6,465,381</u>
ACCOMMODATIONS	721	8	506,065	12	1,326,011
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	50	3,807,200	38	5,139,370
<u>OTHER SERVICES</u>	<u>81</u>	<u>141</u>	<u>1,960,520</u>	<u>115</u>	<u>1,263,327</u>
REPAIR & MAINTENANCE	811	99	1,588,786	69	758,308
PERSONAL SERVICE	812	30	318,152	35	338,128
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	53,582	11	166,891
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>21,063</u>	<u>4</u>	<u>19,191</u>
TOTAL ALL INDUSTRIES		3,178	\$64,431,530	2,939	\$68,385,351

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	3,637	\$428,794,273	2,694	\$152,727,086
MOTOR VEHICLES & PARTS	441	199	78,158,833	127	34,987,213
NEW & USED AUTO DEALERS	4411	56	61,643,817	27	24,539,436
RV, BOAT, MOTORCYCLE DEALERS	4412	39	4,621,206	30	2,425,983
AUTOMOTIVE PARTS & TIRE	4413	104	11,893,810	70	8,021,794
FURNITURE & HOME FURNISHING	442	121	14,038,454	85	4,980,719
ELECTRONICS & APPLIANCE STORES	443	292	22,863,323	210	4,809,091
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	158	32,579,747	135	18,120,814
BUILDING MATERIALS	4441	114	29,548,470	99	17,103,128
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	3,031,277	36	1,017,686
FOOD & BEVERAGE STORES	445	152	19,659,357	114	11,372,717
GROCERY & CONVENIENCE STORES	4451	39	16,963,235	32	10,035,529
OTHER FOOD & BEVERAGE STORES	4452, 4453	113	2,696,122	82	1,337,188
DRUG/HEALTH STORES	446	217	13,722,730	157	3,460,426
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	12,223,476	33	4,280,748
APPAREL & ACCESSORIES	448	249	39,909,011	202	5,978,814
CLOTHING & SHOE STORES	4481, 4482	208	33,343,585	166	5,243,091
JEWELRY & LUGGAGE STORES	4483	41	6,565,426	36	735,723
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	271	20,459,292	215	8,412,819
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	183	17,287,466	144	6,973,801
BOOK STORES & NEWS DEALERS	4512	88	3,171,826	71	1,439,018
GENERAL MERCHANDISE STORES	452	33	125,596,142	25	34,736,276
DEPARTMENT STORES	4521	9	42,443,729	6	10,466,834
GENERAL MERCHANDISE STORES	4529	24	83,152,413	19	24,269,442
E-COMMERCE & MAIL ORDER	4541	439	11,105,188	325	4,031,411
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,464	38,478,720	1,066	17,556,038
AGRICULTURE, FORESTRY, FISHING	11	44	1,477,772	43	3,973,664
MINING	21	6	116,382	7	1,839,944
UTILITIES	22	12	495,590	10	235,832
CONSTRUCTION	23	1,437	102,550,731	1,043	60,155,209
CONSTRUCTION OF BUILDINGS	236	370	54,471,330	307	23,957,246
HEAVY CONSTRUCTION & HIGHWAYS	237	66	7,131,851	56	12,016,453
SPECIAL TRADE CONTRACTORS	238	1,001	40,947,550	680	24,181,510
MANUFACTURING	31-33	780	13,453,163	551	8,539,627
WHOLESALE TRADE	42	1,922	53,132,128	1,430	29,714,992
DURABLE GOODS	423	1,299	40,621,508	972	22,450,811
NONDURABLE GOODS	424	601	12,362,548	446	7,185,128
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	148,072	12	79,053
TRANSPORTATION & WAREHOUSING	48-49	54	830,586	43	955,899
INFORMATION	51	431	28,514,682	376	12,635,112
FINANCE, INSURANCE	52	101	5,012,616	85	1,526,608
REAL ESTATE, RENTAL/LEASING	53	349	16,751,018	297	7,943,803
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	711	17,646,796	484	5,187,059
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	850	18,194,539	593	6,126,720
ARTS, ENTERTAINMENT & RECREATION	71	154	7,924,476	130	3,727,040
ACCOMMODATIONS & FOOD SERVICES	72	382	75,672,597	446	45,123,715
ACCOMMODATIONS	721	40	9,054,979	207	17,210,522
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	342	66,617,618	239	27,913,193
OTHER SERVICES	81	677	20,637,452	441	10,130,911
REPAIR & MAINTENANCE	811	397	15,653,739	263	6,924,497
PERSONAL SERVICE	812	225	4,190,647	129	1,861,271
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	55	793,066	49	1,345,143
PUBLIC ADMINISTRATION, OTHER	92.00	13	81,194	12	67,032
TOTAL ALL INDUSTRIES		11,560	\$791,285,995	8,685	\$350,610,253

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	2,655	\$123,113,396	5,288	\$564,028,907
MOTOR VEHICLES & PARTS	441	123	21,667,551	242	92,896,353
NEW & USED AUTO DEALERS	4411	26	15,635,413	59	70,845,069
RV, BOAT, MOTORCYCLE DEALERS	4412	29	995,722	48	2,982,554
AUTOMOTIVE PARTS & TIRE	4413	68	5,036,416	135	19,068,730
FURNITURE & HOME FURNISHING	442	82	3,262,694	171	18,043,969
ELECTRONICS & APPLIANCE STORES	443	174	4,491,342	404	17,501,934
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	13,541,007	266	49,398,561
BUILDING MATERIALS	4441	86	11,661,005	177	44,471,159
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	1,880,002	89	4,927,402
FOOD & BEVERAGE STORES	445	99	11,291,611	249	43,786,806
GROCERY & CONVENIENCE STORES	4451	25	10,665,599	84	40,250,556
OTHER FOOD & BEVERAGE STORES	4452, 4453	74	626,012	165	3,536,250
DRUG/HEALTH STORES	446	148	3,814,736	258	16,910,760
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,695,581	104	18,591,287
APPAREL & ACCESSORIES	448	181	2,460,263	316	38,812,557
CLOTHING & SHOE STORES	4481, 4482	143	1,997,544	247	34,328,199
JEWELRY & LUGGAGE STORES	4483	38	462,719	69	4,484,358
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	239	3,968,508	368	18,402,236
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	3,528,137	252	16,002,530
BOOK STORES & NEWS DEALERS	4512	75	440,371	116	2,399,706
GENERAL MERCHANDISE STORES	452	26	35,577,263	38	171,396,804
DEPARTMENT STORES	4521	5	2,776,984	8	42,725,407
GENERAL MERCHANDISE STORES	4529	21	32,800,279	30	128,671,397
E-COMMERCE & MAIL ORDER	4541	338	3,980,489	622	19,469,416
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,088	12,362,351	2,250	58,818,224
AGRICULTURE, FORESTRY, FISHING	11	49	440,663	101	2,416,687
MINING	21	6	155,623	10	403,782
UTILITIES	22	10	20,587	12	1,152,847
CONSTRUCTION	23	775	29,497,312	2,762	191,394,853
CONSTRUCTION OF BUILDINGS	236	225	10,291,698	752	81,555,523
HEAVY CONSTRUCTION & HIGHWAYS	237	32	3,841,128	96	31,552,850
SPECIAL TRADE CONTRACTORS	238	518	15,364,486	1,914	78,286,480
MANUFACTURING	31-33	478	4,009,446	1,080	15,622,487
WHOLESALE TRADE	42	1,269	14,006,883	2,409	70,602,883
DURABLE GOODS	423	848	10,591,944	1,614	56,668,268
NONDURABLE GOODS	424	411	3,377,542	775	13,657,430
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	37,397	20	277,185
TRANSPORTATION & WAREHOUSING	48-49	56	725,355	126	3,376,218
INFORMATION	51	296	9,898,840	593	80,034,940
FINANCE, INSURANCE	52	77	983,752	143	9,192,214
REAL ESTATE, RENTAL/LEASING	53	197	3,634,532	460	25,660,950
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	414	3,931,909	1,130	18,302,845
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	595	6,509,203	1,551	37,250,819
ARTS, ENTERTAINMENT & RECREATION	71	120	1,920,489	262	12,137,965
ACCOMMODATIONS & FOOD SERVICES	72	309	21,868,614	689	127,352,533
ACCOMMODATIONS	721	128	4,317,364	50	13,653,344
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	181	17,551,250	639	113,699,189
OTHER SERVICES	81	490	9,453,829	1,311	39,379,248
REPAIR & MAINTENANCE	811	327	7,913,401	819	30,210,206
PERSONAL SERVICE	812	125	1,192,027	425	8,416,476
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	348,401	67	752,566
PUBLIC ADMINISTRATION, OTHER	92.00	11	66,093	21	565,924
TOTAL ALL INDUSTRIES		7,807	\$230,236,526	17,948	\$1,198,876,102

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	547	\$4,366,589	2,691	\$166,740,713
MOTOR VEHICLES & PARTS	441	15	150,306	143	38,222,905
NEW & USED AUTO DEALERS	4411	3	10,063	37	29,001,741
RV, BOAT, MOTORCYCLE DEALERS	4412	3	353	24	1,538,332
AUTOMOTIVE PARTS & TIRE	4413	9	139,890	82	7,682,832
FURNITURE & HOME FURNISHING	442	18	116,861	91	3,678,889
ELECTRONICS & APPLIANCE STORES	443	39	122,981	183	3,743,290
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	1,661,522	158	16,555,669
BUILDING MATERIALS	4441	19	486,025	117	14,031,542
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	1,175,497	41	2,524,127
FOOD & BEVERAGE STORES	445	13	648,856	99	12,394,381
GROCERY & CONVENIENCE STORES	4451	4	642,746	31	11,284,584
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	6,110	68	1,109,797
DRUG/HEALTH STORES	446	29	91,466	152	4,630,244
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	D	D	50	11,847,903
APPAREL & ACCESSORIES	448	51	35,605	168	4,405,640
CLOTHING & SHOE STORES	4481, 4482	47	34,011	139	2,257,000
JEWELRY & LUGGAGE STORES	4483	4	1,594	29	2,148,640
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	110,476	193	4,335,086
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	79,964	131	4,153,432
BOOK STORES & NEWS DEALERS	4512	18	30,512	62	181,654
GENERAL MERCHANDISE STORES	452	9	51,030	30	48,855,237
DEPARTMENT STORES	4521	4	21,219	8	15,011,110
GENERAL MERCHANDISE STORES	4529	5	29,811	22	33,844,127
E-COMMERCE & MAIL ORDER	4541	102	233,809	349	4,181,001
MISCELLANEOUS RETAILERS	453, 4542, 4543	192	1,003,875	1,075	13,890,468
AGRICULTURE, FORESTRY, FISHING	11	12	149,164	54	671,696
MINING	21	D	D	8	313,429
UTILITIES	22	D	D	11	63,291
CONSTRUCTION	23	147	3,390,039	1,105	50,256,697
CONSTRUCTION OF BUILDINGS	236	26	2,138,199	226	25,989,187
HEAVY CONSTRUCTION & HIGHWAYS	237	10	222,640	53	6,059,154
SPECIAL TRADE CONTRACTORS	238	111	1,029,200	826	18,208,356
MANUFACTURING	31-33	60	357,255	514	6,640,953
WHOLESALE TRADE	42	284	2,405,562	1,413	21,481,024
DURABLE GOODS	423	189	974,400	968	16,364,728
NONDURABLE GOODS	424	93	1,428,028	435	5,059,692
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	56,604
TRANSPORTATION & WAREHOUSING	48-49	5	44,188	70	1,247,667
INFORMATION	51	105	524,633	347	15,509,736
FINANCE, INSURANCE	52	20	42,096	79	1,243,988
REAL ESTATE, RENTAL/LEASING	53	51	1,437,048	244	6,761,553
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	61	210,094	412	5,980,929
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	101	268,966	611	7,283,204
ARTS, ENTERTAINMENT & RECREATION	71	18	107,766	86	1,945,764
ACCOMMODATIONS & FOOD SERVICES	72	30	721,520	255	30,841,834
ACCOMMODATIONS	721	9	187,193	44	2,558,101
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	21	534,327	211	28,283,733
OTHER SERVICES	81	48	923,805	508	9,632,696
REPAIR & MAINTENANCE	811	25	808,824	333	7,306,168
PERSONAL SERVICE	812	20	69,157	142	1,877,567
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	45,824	33	448,961
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	11	104,232
TOTAL ALL INDUSTRIES		1,493	\$15,017,623	8,419	\$326,719,406

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,424</u>	<u>\$78,437,937</u>	<u>743</u>	<u>\$5,129,974</u>
MOTOR VEHICLES & PARTS	441	68	14,889,612	32	890,368
NEW & USED AUTO DEALERS	4411	16	11,289,935	6	147,884
RV, BOAT, MOTORCYCLE DEALERS	4412	10	571,605	5	3,953
AUTOMOTIVE PARTS & TIRE	4413	42	3,028,072	21	738,531
FURNITURE & HOME FURNISHING	442	45	2,846,293	19	92,217
ELECTRONICS & APPLIANCE STORES	443	115	5,783,013	52	149,668
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	3,546,843	37	758,819
BUILDING MATERIALS	4441	56	1,688,691	30	603,533
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	1,858,152	7	155,286
FOOD & BEVERAGE STORES	445	47	3,446,060	19	608,894
GROCERY & CONVENIENCE STORES	4451	11	3,099,429	5	583,370
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	346,631	14	25,524
DRUG/HEALTH STORES	446	82	1,633,694	48	118,062
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,689,417	11	886,081
APPAREL & ACCESSORIES	448	121	3,845,718	71	109,253
CLOTHING & SHOE STORES	4481, 4482	104	2,738,855	67	108,749
JEWELRY & LUGGAGE STORES	4483	17	1,106,863	4	504
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	1,145,799	63	124,341
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	1,122,963	45	113,743
BOOK STORES & NEWS DEALERS	4512	37	22,836	18	10,598
GENERAL MERCHANDISE STORES	452	21	32,501,383	6	76,127
DEPARTMENT STORES	4521	6	9,934,096	4	42,353
GENERAL MERCHANDISE STORES	4529	15	22,567,287	D	D
E-COMMERCE & MAIL ORDER	4541	213	1,883,548	124	534,443
MISCELLANEOUS RETAILERS	453, 4542, 4543	521	5,226,557	261	781,701
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>494,457</u>	<u>8</u>	<u>67,048</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>171,885</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>540</u>	<u>24,730,417</u>	<u>116</u>	<u>10,299,826</u>
CONSTRUCTION OF BUILDINGS	236	132	11,974,918	32	1,089,866
HEAVY CONSTRUCTION & HIGHWAYS	237	37	4,914,238	9	2,132,012
SPECIAL TRADE CONTRACTORS	238	371	7,841,261	75	7,077,948
<u>MANUFACTURING</u>	<u>31-33</u>	<u>219</u>	<u>1,944,489</u>	<u>78</u>	<u>382,754</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>741</u>	<u>13,579,257</u>	<u>278</u>	<u>1,309,057</u>
DURABLE GOODS	423	486	11,683,293	190	989,600
NONDURABLE GOODS	424	249	1,884,896	85	304,347
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	11,068	3	15,110
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>516,919</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>213</u>	<u>6,335,570</u>	<u>116</u>	<u>843,298</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>386,922</u>	<u>23</u>	<u>29,373</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>128</u>	<u>1,956,038</u>	<u>46</u>	<u>242,295</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>215</u>	<u>38,282,246</u>	<u>71</u>	<u>169,636</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>312</u>	<u>1,828,044</u>	<u>85</u>	<u>143,538</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>1,514,707</u>	<u>12</u>	<u>24,937</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>92</u>	<u>8,447,168</u>	<u>29</u>	<u>927,592</u>
ACCOMMODATIONS	721	14	531,639	13	342,365
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	78	7,915,529	16	585,227
<u>OTHER SERVICES</u>	<u>81</u>	<u>191</u>	<u>2,582,388</u>	<u>57</u>	<u>442,059</u>
REPAIR & MAINTENANCE	811	129	1,790,007	37	378,424
PERSONAL SERVICE	812	49	727,466	16	53,170
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	64,915	4	10,465
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>146,085</u>	<u>4</u>	<u>5,135</u>
TOTAL ALL INDUSTRIES		4,215	\$181,356,168	1,672	\$20,039,577

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	2,150	\$123,927,733	367	\$1,952,967
MOTOR VEHICLES & PARTS	441	119	51,782,574	10	118,037
NEW & USED AUTO DEALERS	4411	28	39,056,638	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	20	5,259,295	D	D
AUTOMOTIVE PARTS & TIRE	4413	71	7,466,641	7	116,042
FURNITURE & HOME FURNISHING	442	73	2,999,535	14	143,946
ELECTRONICS & APPLIANCE STORES	443	155	3,321,424	31	38,896
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	12,137,323	18	570,989
BUILDING MATERIALS	4441	80	11,298,366	14	256,572
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	838,957	4	314,417
FOOD & BEVERAGE STORES	445	76	6,785,122	9	291,540
GROCERY & CONVENIENCE STORES	4451	28	6,309,550	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	475,572	7	795
DRUG/HEALTH STORES	446	113	3,680,351	16	97,409
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	5,811,404	D	D
APPAREL & ACCESSORIES	448	186	1,592,703	31	17,098
CLOTHING & SHOE STORES	4481, 4482	164	1,448,762	28	13,596
JEWELRY & LUGGAGE STORES	4483	22	143,941	3	3,502
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	138	1,173,864	34	28,424
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	93	851,384	22	26,982
BOOK STORES & NEWS DEALERS	4512	45	322,480	12	1,442
GENERAL MERCHANDISE STORES	452	27	18,178,750	6	19,620
DEPARTMENT STORES	4521	4	279,211	4	13,482
GENERAL MERCHANDISE STORES	4529	23	17,899,539	D	D
E-COMMERCE & MAIL ORDER	4541	268	2,660,594	72	99,191
MISCELLANEOUS RETAILERS	453, 4542, 4543	857	13,804,089	125	254,895
AGRICULTURE, FORESTRY, FISHING	11	36	1,433,525	3	29,227
MINING	21	5	345,452	D	D
UTILITIES	22	3	37,238	D	D
CONSTRUCTION	23	841	38,249,497	105	1,913,569
CONSTRUCTION OF BUILDINGS	236	189	18,104,931	22	437,240
HEAVY CONSTRUCTION & HIGHWAYS	237	49	4,145,901	6	825,481
SPECIAL TRADE CONTRACTORS	238	603	15,998,665	77	650,848
MANUFACTURING	31-33	393	3,903,824	43	74,782
WHOLESALE TRADE	42	1,164	33,492,546	175	1,249,744
DURABLE GOODS	423	778	26,911,627	121	1,090,252
NONDURABLE GOODS	424	372	6,483,477	53	156,398
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	97,442	D	D
TRANSPORTATION & WAREHOUSING	48-49	50	1,977,861	D	D
INFORMATION	51	304	10,758,134	71	295,371
FINANCE, INSURANCE	52	76	1,525,752	14	18,563
REAL ESTATE, RENTAL/LEASING	53	208	9,640,674	34	213,732
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	365	2,749,782	46	75,957
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	483	5,472,373	50	105,730
ARTS, ENTERTAINMENT & RECREATION	71	53	1,100,805	D	D
ACCOMMODATIONS & FOOD SERVICES	72	158	19,260,285	7	178,441
ACCOMMODATIONS	721	18	3,296,745	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	15,963,540	5	149,230
OTHER SERVICES	81	327	7,045,617	24	128,470
REPAIR & MAINTENANCE	811	241	5,276,377	12	108,456
PERSONAL SERVICE	812	67	1,707,380	11	19,462
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	61,860	D	D
PUBLIC ADMINISTRATION, OTHER	92.00	14	470,788	D	D
TOTAL ALL INDUSTRIES		6,630	\$261,391,886	949	\$6,300,604

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,362</u>	<u>\$170,580,393</u>	<u>2,393</u>	<u>\$95,189,160</u>
MOTOR VEHICLES & PARTS	441	141	29,747,760	113	19,792,879
NEW & USED AUTO DEALERS	4411	39	19,836,408	33	14,451,183
RV, BOAT, MOTORCYCLE DEALERS	4412	21	2,001,378	21	244,242
AUTOMOTIVE PARTS & TIRE	4413	81	7,909,974	59	5,097,454
FURNITURE & HOME FURNISHING	442	67	2,606,318	74	2,115,164
ELECTRONICS & APPLIANCE STORES	443	181	34,104,144	149	2,689,239
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	20,743,591	132	12,450,057
BUILDING MATERIALS	4441	93	15,128,868	93	11,314,749
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	5,614,723	39	1,135,308
FOOD & BEVERAGE STORES	445	89	9,712,918	99	9,492,282
GROCERY & CONVENIENCE STORES	4451	35	9,388,675	47	8,950,182
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	324,243	52	542,100
DRUG/HEALTH STORES	446	123	2,475,972	122	2,636,856
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	9,407,683	35	9,225,856
APPAREL & ACCESSORIES	448	161	3,442,860	161	2,185,427
CLOTHING & SHOE STORES	4481, 4482	136	2,770,546	127	1,592,397
JEWELRY & LUGGAGE STORES	4483	25	672,314	34	593,030
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	172	4,266,458	179	1,481,159
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	116	3,230,504	118	1,227,319
BOOK STORES & NEWS DEALERS	4512	56	1,035,954	61	253,840
GENERAL MERCHANDISE STORES	452	26	27,246,246	29	20,319,704
DEPARTMENT STORES	4521	5	1,544,444	5	4,758,233
GENERAL MERCHANDISE STORES	4529	21	25,701,802	24	15,561,471
E-COMMERCE & MAIL ORDER	4541	301	3,680,063	295	3,093,812
MISCELLANEOUS RETAILERS	453, 4542, 4543	932	23,146,380	1,005	9,706,725
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>1,150,837</u>	<u>40</u>	<u>620,016</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>73,200</u>	<u>9</u>	<u>988,349</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>1,544,831</u>	<u>9</u>	<u>131,054</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>922</u>	<u>75,993,611</u>	<u>773</u>	<u>28,004,085</u>
CONSTRUCTION OF BUILDINGS	236	211	30,564,888	221	12,761,404
HEAVY CONSTRUCTION & HIGHWAYS	237	53	7,532,711	43	2,867,061
SPECIAL TRADE CONTRACTORS	238	658	37,896,012	509	12,375,620
<u>MANUFACTURING</u>	<u>31-33</u>	<u>447</u>	<u>8,370,687</u>	<u>442</u>	<u>4,214,791</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,334</u>	<u>122,534,774</u>	<u>1,138</u>	<u>16,259,261</u>
DURABLE GOODS	423	914	112,041,168	766	12,685,224
NONDURABLE GOODS	424	409	10,434,972	364	3,548,957
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	58,634	8	25,080
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>1,664,164</u>	<u>40</u>	<u>709,078</u>
<u>INFORMATION</u>	<u>51</u>	<u>324</u>	<u>14,623,483</u>	<u>288</u>	<u>9,922,782</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>84</u>	<u>1,937,947</u>	<u>75</u>	<u>1,002,236</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>241</u>	<u>9,262,372</u>	<u>211</u>	<u>3,532,445</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>372</u>	<u>6,362,399</u>	<u>354</u>	<u>2,444,164</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>480</u>	<u>7,179,366</u>	<u>459</u>	<u>3,077,094</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>73</u>	<u>1,544,614</u>	<u>113</u>	<u>1,168,080</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>250</u>	<u>23,248,743</u>	<u>332</u>	<u>22,280,534</u>
ACCOMMODATIONS	721	54	3,440,638	128	6,504,140
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	196	19,808,105	204	15,776,394
<u>OTHER SERVICES</u>	<u>81</u>	<u>450</u>	<u>12,801,453</u>	<u>356</u>	<u>5,376,957</u>
REPAIR & MAINTENANCE	811	303	10,727,657	225	3,934,768
PERSONAL SERVICE	812	110	1,645,932	93	1,083,629
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	427,864	38	358,560
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>27,528</u>	<u>10</u>	<u>33,531</u>
TOTAL ALL INDUSTRIES		7,450	\$458,900,402	7,042	\$194,953,617

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,832</u>	<u>\$76,854,694</u>	<u>1,877</u>	<u>\$33,393,743</u>
MOTOR VEHICLES & PARTS	441	109	6,791,500	76	2,492,548
NEW & USED AUTO DEALERS	4411	18	2,600,407	16	611,627
RV, BOAT, MOTORCYCLE DEALERS	4412	35	1,001,325	25	512,893
AUTOMOTIVE PARTS & TIRE	4413	56	3,189,768	35	1,368,028
FURNITURE & HOME FURNISHING	442	124	3,323,966	83	1,700,197
ELECTRONICS & APPLIANCE STORES	443	174	4,070,717	108	1,485,528
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	12,189,676	110	4,566,690
BUILDING MATERIALS	4441	110	11,628,605	71	4,138,865
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	561,071	39	427,825
FOOD & BEVERAGE STORES	445	98	7,728,680	60	3,296,919
GROCERY & CONVENIENCE STORES	4451	13	6,758,244	8	3,007,254
OTHER FOOD & BEVERAGE STORES	4452, 4453	85	970,436	52	289,665
DRUG/HEALTH STORES	446	147	2,876,556	96	1,203,017
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	3,568,863	13	2,710,840
APPAREL & ACCESSORIES	448	194	2,562,432	139	1,018,321
CLOTHING & SHOE STORES	4481, 4482	163	1,976,202	118	862,903
JEWELRY & LUGGAGE STORES	4483	31	586,230	21	155,418
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	194	1,745,940	160	1,151,286
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	1,490,232	103	911,484
BOOK STORES & NEWS DEALERS	4512	65	255,708	57	239,802
GENERAL MERCHANDISE STORES	452	24	14,054,544	19	3,304,034
DEPARTMENT STORES	4521	5	589,559	4	191,818
GENERAL MERCHANDISE STORES	4529	19	13,464,985	15	3,112,216
E-COMMERCE & MAIL ORDER	4541	354	5,603,163	272	2,328,031
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,242	12,338,657	741	8,136,332
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>59</u>	<u>365,224</u>	<u>38</u>	<u>263,062</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>387,867</u>	<u>5</u>	<u>134,119</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>398,547</u>	<u>6</u>	<u>178,300</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,263</u>	<u>34,791,973</u>	<u>656</u>	<u>19,655,602</u>
CONSTRUCTION OF BUILDINGS	236	374	19,341,883	193	7,222,242
HEAVY CONSTRUCTION & HIGHWAYS	237	43	1,995,505	26	4,096,898
SPECIAL TRADE CONTRACTORS	238	846	13,454,585	437	8,336,462
<u>MANUFACTURING</u>	<u>31-33</u>	<u>519</u>	<u>3,824,788</u>	<u>372</u>	<u>5,811,046</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,166</u>	<u>13,476,900</u>	<u>856</u>	<u>4,703,321</u>
DURABLE GOODS	423	771	6,058,925	551	3,275,426
NONDURABLE GOODS	424	384	7,351,216	298	1,414,650
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	66,759	7	13,245
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>396,746</u>	<u>33</u>	<u>206,447</u>
<u>INFORMATION</u>	<u>51</u>	<u>336</u>	<u>10,891,002</u>	<u>252</u>	<u>4,687,756</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>1,258,848</u>	<u>54</u>	<u>501,190</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>219</u>	<u>2,816,331</u>	<u>140</u>	<u>1,147,054</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>446</u>	<u>3,464,958</u>	<u>294</u>	<u>1,538,272</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>694</u>	<u>7,006,063</u>	<u>411</u>	<u>3,607,920</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>165</u>	<u>2,873,823</u>	<u>87</u>	<u>1,070,362</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>288</u>	<u>18,599,617</u>	<u>184</u>	<u>10,202,065</u>
ACCOMMODATIONS	721	125	3,105,056	74	3,132,825
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	163	15,494,561	110	7,069,240
<u>OTHER SERVICES</u>	<u>81</u>	<u>429</u>	<u>6,240,734</u>	<u>277</u>	<u>4,109,492</u>
REPAIR & MAINTENANCE	811	264	4,342,425	181	3,535,813
PERSONAL SERVICE	812	131	1,380,985	74	442,926
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	517,324	22	130,753
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>43,651</u>	<u>8</u>	<u>20,566</u>
TOTAL ALL INDUSTRIES		8,536	\$183,691,766	5,550	\$91,230,317

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>17,354</u>	<u>\$4,920,083,630</u>	<u>4,859</u>	<u>463,140,861</u>
MOTOR VEHICLES & PARTS	441	805	930,205,217	202	92,094,206
NEW & USED AUTO DEALERS	4411	328	786,635,128	52	73,292,471
RV, BOAT, MOTORCYCLE DEALERS	4412	162	45,960,490	52	5,322,449
AUTOMOTIVE PARTS & TIRE	4413	315	97,609,599	98	13,479,286
FURNITURE & HOME FURNISHING	442	661	240,636,782	196	14,438,835
ELECTRONICS & APPLIANCE STORES	443	1,089	449,617,130	330	22,749,927
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	798	305,025,113	256	45,640,854
BUILDING MATERIALS	4441	532	287,296,890	164	40,505,113
LAWN & GARDEN SUPPLIES & EQUIP.	4442	266	17,728,223	92	5,135,741
FOOD & BEVERAGE STORES	445	1,253	295,751,782	211	31,635,143
GROCERY & CONVENIENCE STORES	4451	665	256,229,979	63	30,184,972
OTHER FOOD & BEVERAGE STORES	4452, 4453	588	39,521,803	148	1,450,171
DRUG/HEALTH STORES	446	743	170,266,498	225	13,837,130
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	349	83,329,750	63	13,838,520
APPAREL & ACCESSORIES	448	1,397	563,286,989	329	27,908,797
CLOTHING & SHOE STORES	4481, 4482	1,009	495,043,495	258	22,917,333
JEWELRY & LUGGAGE STORES	4483	388	68,243,494	71	4,991,464
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,089	223,305,488	325	21,050,143
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	740	189,175,513	222	17,459,561
BOOK STORES & NEWS DEALERS	4512	349	34,129,975	103	3,590,582
GENERAL MERCHANDISE STORES	452	116	876,928,441	42	119,487,409
DEPARTMENT STORES	4521	14	325,540,918	8	32,667,463
GENERAL MERCHANDISE STORES	4529	102	551,387,523	34	86,819,946
E-COMMERCE & MAIL ORDER	4541	1,378	218,626,906	577	17,613,178
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,676	563,103,534	2,103	42,846,719
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>269</u>	<u>9,246,051</u>	<u>81</u>	<u>861,972</u>
<u>MINING</u>	<u>21</u>	<u>26</u>	<u>2,201,475</u>	<u>8</u>	<u>338,282</u>
<u>UTILITIES</u>	<u>22</u>	<u>49</u>	<u>4,154,101</u>	<u>12</u>	<u>158,415</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,044</u>	<u>2,085,909,866</u>	<u>2,482</u>	<u>110,612,963</u>
CONSTRUCTION OF BUILDINGS	236	4,834	1,276,729,372	760	55,454,715
HEAVY CONSTRUCTION & HIGHWAYS	237	335	155,551,907	88	8,864,674
SPECIAL TRADE CONTRACTORS	238	7,875	653,628,587	1,634	46,293,574
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,810</u>	<u>214,774,724</u>	<u>1,051</u>	<u>12,004,580</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,466</u>	<u>817,711,859</u>	<u>2,028</u>	<u>42,808,598</u>
DURABLE GOODS	423	3,439	671,990,735	1,331	30,429,658
NONDURABLE GOODS	424	1,956	142,242,059	675	12,295,746
ELECTRONIC MARKETS, AGENTS & BROKERS	425	71	3,479,065	22	83,194
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>582</u>	<u>55,743,331</u>	<u>83</u>	<u>1,989,064</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,454</u>	<u>540,084,099</u>	<u>520</u>	<u>39,609,230</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>292</u>	<u>90,777,409</u>	<u>116</u>	<u>5,269,617</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,454</u>	<u>299,700,765</u>	<u>371</u>	<u>14,872,028</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>5,491</u>	<u>309,449,068</u>	<u>993</u>	<u>11,149,888</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>7,003</u>	<u>356,162,885</u>	<u>1,326</u>	<u>24,176,613</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,882</u>	<u>131,088,601</u>	<u>245</u>	<u>6,356,759</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,436</u>	<u>1,432,368,043</u>	<u>555</u>	<u>78,139,675</u>
ACCOMMODATIONS	721	438	327,061,898	81	5,475,124
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,998	1,105,306,145	474	72,664,551
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,957</u>	<u>370,047,292</u>	<u>983</u>	<u>26,141,455</u>
REPAIR & MAINTENANCE	811	3,241	215,735,119	622	19,374,229
PERSONAL SERVICE	812	2,362	145,014,250	294	6,158,500
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	354	9,297,923	67	608,726
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>45</u>	<u>3,614,056</u>	<u>17</u>	<u>654,130</u>
TOTAL ALL INDUSTRIES		69,614	\$11,643,117,255	15,730	838,284,130

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,970</u>	<u>\$67,568,813</u>	<u>1,177</u>	<u>\$14,806,725</u>
MOTOR VEHICLES & PARTS	441	84	14,030,254	60	2,011,007
NEW & USED AUTO DEALERS	4411	15	7,267,428	10	199,328
RV, BOAT, MOTORCYCLE DEALERS	4412	24	2,827,402	9	17,965
AUTOMOTIVE PARTS & TIRE	4413	45	3,935,424	41	1,793,714
FURNITURE & HOME FURNISHING	442	69	2,529,152	24	113,861
ELECTRONICS & APPLIANCE STORES	443	150	1,986,879	84	691,313
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	7,602,097	68	1,633,768
BUILDING MATERIALS	4441	110	4,547,979	55	1,209,146
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	3,054,118	13	424,622
FOOD & BEVERAGE STORES	445	62	7,044,316	37	1,930,740
GROCERY & CONVENIENCE STORES	4451	14	5,625,236	9	1,815,137
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	1,419,080	28	115,603
DRUG/HEALTH STORES	446	99	890,854	65	600,342
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	4,642,285	14	2,642,176
APPAREL & ACCESSORIES	448	147	1,533,615	89	195,923
CLOTHING & SHOE STORES	4481, 4482	124	1,078,482	81	186,203
JEWELRY & LUGGAGE STORES	4483	23	455,133	8	9,720
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	1,699,976	99	362,626
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	1,524,618	62	301,510
BOOK STORES & NEWS DEALERS	4512	45	175,358	37	61,116
GENERAL MERCHANDISE STORES	452	22	14,175,892	13	323,392
DEPARTMENT STORES	4521	4	142,390	5	63,632
GENERAL MERCHANDISE STORES	4529	18	14,033,502	8	259,760
E-COMMERCE & MAIL ORDER	4541	262	2,399,855	193	1,075,402
MISCELLANEOUS RETAILERS	453, 4542, 4543	762	9,033,638	431	3,226,175
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>884,357</u>	<u>36</u>	<u>1,284,783</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>23,459</u>	<u>4</u>	<u>91,320</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>69,432</u>	<u>6</u>	<u>17,491</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>789</u>	<u>36,275,825</u>	<u>400</u>	<u>13,457,608</u>
CONSTRUCTION OF BUILDINGS	236	199	16,810,685	108	4,165,941
HEAVY CONSTRUCTION & HIGHWAYS	237	41	3,227,769	29	4,105,492
SPECIAL TRADE CONTRACTORS	238	549	16,237,371	263	5,186,175
<u>MANUFACTURING</u>	<u>31-33</u>	<u>366</u>	<u>3,291,853</u>	<u>197</u>	<u>2,766,756</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,040</u>	<u>11,749,754</u>	<u>673</u>	<u>5,487,208</u>
DURABLE GOODS	423	688	7,905,399	471	4,005,850
NONDURABLE GOODS	424	340	3,791,304	198	1,467,191
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	53,051	4	14,167
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>997,565</u>	<u>21</u>	<u>998,475</u>
<u>INFORMATION</u>	<u>51</u>	<u>267</u>	<u>6,393,199</u>	<u>182</u>	<u>2,920,363</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,441,022</u>	<u>46</u>	<u>408,205</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>215</u>	<u>8,336,170</u>	<u>106</u>	<u>2,093,070</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>296</u>	<u>2,066,696</u>	<u>166</u>	<u>856,959</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>393</u>	<u>7,047,601</u>	<u>204</u>	<u>1,367,437</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>90</u>	<u>3,850,925</u>	<u>38</u>	<u>296,508</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>191</u>	<u>18,126,862</u>	<u>74</u>	<u>3,037,062</u>
ACCOMMODATIONS	721	48	3,018,006	21	535,826
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	15,108,856	53	2,501,236
<u>OTHER SERVICES</u>	<u>81</u>	<u>262</u>	<u>4,831,773</u>	<u>119</u>	<u>1,726,372</u>
REPAIR & MAINTENANCE	811	168	3,883,576	74	1,360,799
PERSONAL SERVICE	812	73	791,415	34	253,714
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	156,782	11	111,859
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>91,441</u>	<u>7</u>	<u>43,869</u>
TOTAL ALL INDUSTRIES		6,032	\$173,046,747	3,456	\$51,660,211

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	2,646	\$130,657,333	962	\$8,317,436
MOTOR VEHICLES & PARTS	441	151	28,614,001	43	1,398,950
NEW & USED AUTO DEALERS	4411	41	19,759,673	9	531,624
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,822,844	7	32,133
AUTOMOTIVE PARTS & TIRE	4413	84	6,031,484	27	835,193
FURNITURE & HOME FURNISHING	442	86	2,752,257	37	255,666
ELECTRONICS & APPLIANCE STORES	443	162	2,879,063	75	435,252
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	13,481,828	59	1,536,908
BUILDING MATERIALS	4441	112	11,255,980	49	693,720
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	2,225,848	10	843,188
FOOD & BEVERAGE STORES	445	102	9,989,390	21	1,142,569
GROCERY & CONVENIENCE STORES	4451	47	9,562,114	8	1,097,312
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	427,276	13	45,257
DRUG/HEALTH STORES	446	138	3,990,495	61	396,509
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	10,168,606	11	447,083
APPAREL & ACCESSORIES	448	171	9,542,730	74	147,437
CLOTHING & SHOE STORES	4481, 4482	140	7,893,054	69	117,444
JEWELRY & LUGGAGE STORES	4483	31	1,649,676	5	29,993
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	199	5,209,243	74	208,023
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	5,136,047	48	192,382
BOOK STORES & NEWS DEALERS	4512	58	73,196	26	15,641
GENERAL MERCHANDISE STORES	452	33	27,553,676	9	134,065
DEPARTMENT STORES	4521	5	5,035,716	4	66,071
GENERAL MERCHANDISE STORES	4529	28	22,517,960	5	67,994
E-COMMERCE & MAIL ORDER	4541	312	3,591,617	149	549,277
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,086	12,884,427	349	1,665,697
AGRICULTURE, FORESTRY, FISHING	11	53	1,652,806	12	184,366
MINING	21	19	675,783	4	60,519
UTILITIES	22	15	222,012	7	232,910
CONSTRUCTION	23	924	31,810,544	301	9,105,558
CONSTRUCTION OF BUILDINGS	236	217	11,098,891	74	2,632,511
HEAVY CONSTRUCTION & HIGHWAYS	237	55	7,803,083	22	3,364,688
SPECIAL TRADE CONTRACTORS	238	652	12,908,570	205	3,108,359
MANUFACTURING	31-33	515	6,596,630	131	404,757
WHOLESALE TRADE	42	1,327	18,963,499	464	6,413,417
DURABLE GOODS	423	912	14,036,836	314	4,085,233
NONDURABLE GOODS	424	406	4,878,250	146	2,309,449
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	48,413	4	18,735
TRANSPORTATION & WAREHOUSING	48-49	50	1,792,763	11	147,756
INFORMATION	51	327	12,260,468	135	1,523,437
FINANCE, INSURANCE	52	76	730,035	28	91,492
REAL ESTATE, RENTAL/LEASING	53	220	4,544,144	75	582,330
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	363	4,293,723	115	287,604
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	524	6,871,194	144	678,985
ARTS, ENTERTAINMENT & RECREATION	71	88	2,936,317	28	65,879
ACCOMMODATIONS & FOOD SERVICES	72	265	22,717,212	51	1,007,155
ACCOMMODATIONS	721	64	2,132,135	15	159,131
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	201	20,585,077	36	848,024
OTHER SERVICES	81	457	8,626,444	129	3,288,615
REPAIR & MAINTENANCE	811	303	7,132,327	89	3,090,574
PERSONAL SERVICE	812	120	1,343,119	32	193,576
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	150,998	8	4,465
PUBLIC ADMINISTRATION, OTHER	92.00	8	74,163	4	15,742
TOTAL ALL INDUSTRIES		7,877	\$255,425,070	2,601	\$32,407,958

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	1,972	\$52,977,163	1,870	\$67,924,901
MOTOR VEHICLES & PARTS	441	94	6,972,477	104	12,018,801
NEW & USED AUTO DEALERS	4411	16	3,396,993	26	6,804,132
RV, BOAT, MOTORCYCLE DEALERS	4412	20	143,188	22	829,692
AUTOMOTIVE PARTS & TIRE	4413	58	3,432,296	56	4,384,977
FURNITURE & HOME FURNISHING	442	80	1,363,161	50	1,127,939
ELECTRONICS & APPLIANCE STORES	443	133	1,681,376	126	2,108,356
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	5,264,115	116	10,685,549
BUILDING MATERIALS	4441	99	4,142,183	80	8,734,139
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,121,932	36	1,951,410
FOOD & BEVERAGE STORES	445	61	4,860,973	65	5,941,223
GROCERY & CONVENIENCE STORES	4451	22	4,531,180	25	5,461,567
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	329,793	40	479,656
DRUG/HEALTH STORES	446	102	1,064,914	110	1,405,519
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,340,159	35	3,430,149
APPAREL & ACCESSORIES	448	134	587,979	141	1,818,210
CLOTHING & SHOE STORES	4481, 4482	117	470,212	121	1,702,595
JEWELRY & LUGGAGE STORES	4483	17	117,767	20	115,615
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	703,323	150	1,881,130
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	100	561,202	98	1,744,258
BOOK STORES & NEWS DEALERS	4512	49	142,121	52	136,872
GENERAL MERCHANDISE STORES	452	25	17,626,537	20	17,643,141
DEPARTMENT STORES	4521	4	235,774	5	1,119,997
GENERAL MERCHANDISE STORES	4529	21	17,390,763	15	16,523,144
E-COMMERCE & MAIL ORDER	4541	256	2,432,961	252	2,253,704
MISCELLANEOUS RETAILERS	453, 4542, 4543	790	6,079,188	701	7,611,180
AGRICULTURE, FORESTRY, FISHING	11	52	339,320	42	334,823
MINING	21	5	129,386	3	6,533
UTILITIES	22	6	37,871	11	300,721
CONSTRUCTION	23	998	26,646,266	537	20,265,331
CONSTRUCTION OF BUILDINGS	236	258	11,826,150	160	8,982,258
HEAVY CONSTRUCTION & HIGHWAYS	237	44	2,254,742	33	2,418,698
SPECIAL TRADE CONTRACTORS	238	696	12,565,374	344	8,864,375
MANUFACTURING	31-33	388	2,485,296	316	2,457,464
WHOLESALE TRADE	42	956	7,618,492	904	9,975,940
DURABLE GOODS	423	646	6,007,379	625	7,311,525
NONDURABLE GOODS	424	302	1,586,908	272	2,620,790
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	24,205	7	43,625
TRANSPORTATION & WAREHOUSING	48-49	22	102,707	29	885,781
INFORMATION	51	273	7,209,130	244	5,523,620
FINANCE, INSURANCE	52	59	893,051	46	815,787
REAL ESTATE, RENTAL/LEASING	53	187	2,581,056	150	2,139,709
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	305	1,993,908	237	2,495,744
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	458	3,420,114	310	2,507,774
ARTS, ENTERTAINMENT & RECREATION	71	70	812,640	79	1,304,472
ACCOMMODATIONS & FOOD SERVICES	72	162	11,234,089	203	11,259,917
ACCOMMODATIONS	721	40	2,241,859	83	3,829,164
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	122	8,992,230	120	7,430,753
OTHER SERVICES	81	295	4,471,143	277	4,745,749
REPAIR & MAINTENANCE	811	215	3,684,226	182	3,915,642
PERSONAL SERVICE	812	62	592,927	70	597,343
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	193,990	25	232,764
PUBLIC ADMINISTRATION, OTHER	92.00	14	48,499	7	5,286
TOTAL ALL INDUSTRIES		6,222	\$123,000,131	5,265	\$132,949,552

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,304</u>	<u>\$15,426,142</u>	<u>933</u>	<u>\$9,150,402</u>
MOTOR VEHICLES & PARTS	441	42	761,455	43	1,090,763
NEW & USED AUTO DEALERS	4411	5	24,066	5	552,505
RV, BOAT, MOTORCYCLE DEALERS	4412	6	11,993	10	40,357
AUTOMOTIVE PARTS & TIRE	4413	31	725,396	28	497,901
FURNITURE & HOME FURNISHING	442	44	339,985	28	191,320
ELECTRONICS & APPLIANCE STORES	443	84	517,881	73	456,444
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	3,316,038	50	456,629
BUILDING MATERIALS	4441	47	3,095,693	45	420,064
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	220,345	5	36,565
FOOD & BEVERAGE STORES	445	44	2,463,179	21	1,797,190
GROCERY & CONVENIENCE STORES	4451	15	2,349,396	5	1,725,598
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	113,783	16	71,592
DRUG/HEALTH STORES	446	74	472,837	45	86,623
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,033,665	10	526,411
APPAREL & ACCESSORIES	448	103	255,846	75	182,974
CLOTHING & SHOE STORES	4481, 4482	83	213,390	68	179,831
JEWELRY & LUGGAGE STORES	4483	20	42,456	7	3,143
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	377,762	78	147,560
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	338,807	50	134,906
BOOK STORES & NEWS DEALERS	4512	33	38,955	28	12,654
GENERAL MERCHANDISE STORES	452	7	1,063,317	12	93,014
DEPARTMENT STORES	4521	4	82,148	4	46,315
GENERAL MERCHANDISE STORES	4529	3	981,169	8	46,699
E-COMMERCE & MAIL ORDER	4541	191	1,005,592	137	499,086
MISCELLANEOUS RETAILERS	453, 4542, 4543	530	2,818,585	361	3,622,388
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>279,098</u>	<u>25</u>	<u>353,650</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>435,127</u>	<u>5</u>	<u>510,241</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>9,219</u>	<u>4</u>	<u>468,339</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>354</u>	<u>14,060,408</u>	<u>260</u>	<u>11,103,699</u>
CONSTRUCTION OF BUILDINGS	236	95	5,529,969	60	1,370,018
HEAVY CONSTRUCTION & HIGHWAYS	237	25	3,739,257	23	4,452,435
SPECIAL TRADE CONTRACTORS	238	234	4,791,182	177	5,281,246
<u>MANUFACTURING</u>	<u>31-33</u>	<u>199</u>	<u>1,336,877</u>	<u>144</u>	<u>754,950</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>589</u>	<u>2,943,272</u>	<u>464</u>	<u>9,933,580</u>
DURABLE GOODS	423	389	2,395,460	328	9,203,609
NONDURABLE GOODS	424	195	543,493	133	718,621
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	4,319	3	11,350
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>106,925</u>	<u>11</u>	<u>40,431</u>
<u>INFORMATION</u>	<u>51</u>	<u>182</u>	<u>3,131,614</u>	<u>144</u>	<u>1,711,598</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>378,835</u>	<u>27</u>	<u>341,156</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>99</u>	<u>783,948</u>	<u>76</u>	<u>555,553</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>152</u>	<u>598,426</u>	<u>105</u>	<u>355,811</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>220</u>	<u>1,064,156</u>	<u>161</u>	<u>485,536</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>46</u>	<u>441,374</u>	<u>24</u>	<u>56,428</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>166</u>	<u>6,915,801</u>	<u>43</u>	<u>1,874,762</u>
ACCOMMODATIONS	721	82	2,883,036	16	227,438
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	4,032,765	27	1,647,324
<u>OTHER SERVICES</u>	<u>81</u>	<u>138</u>	<u>1,951,607</u>	<u>105</u>	<u>877,172</u>
REPAIR & MAINTENANCE	811	86	1,437,676	68	723,894
PERSONAL SERVICE	812	37	220,050	29	114,260
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	293,881	8	39,018
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>8,798</u>	<u>5</u>	<u>2,144</u>
TOTAL ALL INDUSTRIES		3,537	\$49,871,627	2,536	\$38,575,452

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>9,179</u>	<u>\$1,583,324,275</u>	<u>1,563</u>	<u>\$24,192,530</u>
MOTOR VEHICLES & PARTS	441	544	429,338,937	58	2,283,331
NEW & USED AUTO DEALERS	4411	194	361,078,596	10	218,258
RV, BOAT, MOTORCYCLE DEALERS	4412	109	22,744,560	22	1,601,402
AUTOMOTIVE PARTS & TIRE	4413	241	45,515,781	26	463,671
FURNITURE & HOME FURNISHING	442	316	49,923,603	56	780,406
ELECTRONICS & APPLIANCE STORES	443	596	87,310,782	105	1,386,687
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	457	114,877,640	93	4,299,504
BUILDING MATERIALS	4441	314	104,710,250	61	4,070,388
LAWN & GARDEN SUPPLIES & EQUIP.	4442	143	10,167,390	32	229,116
FOOD & BEVERAGE STORES	445	457	87,891,472	70	3,729,710
GROCERY & CONVENIENCE STORES	4451	231	81,288,265	14	3,253,588
OTHER FOOD & BEVERAGE STORES	4452, 4453	226	6,603,207	56	476,122
DRUG/HEALTH STORES	446	374	45,375,289	86	759,873
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	179	47,159,831	8	1,645,735
APPAREL & ACCESSORIES	448	570	107,757,869	131	910,487
CLOTHING & SHOE STORES	4481, 4482	446	91,199,843	112	780,004
JEWELRY & LUGGAGE STORES	4483	124	16,558,026	19	130,483
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	620	65,119,924	118	738,959
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	433	59,591,933	74	340,804
BOOK STORES & NEWS DEALERS	4512	187	5,527,991	44	398,155
GENERAL MERCHANDISE STORES	452	63	356,804,166	13	278,588
DEPARTMENT STORES	4521	10	117,771,757	5	101,380
GENERAL MERCHANDISE STORES	4529	53	239,032,409	8	177,208
E-COMMERCE & MAIL ORDER	4541	790	43,710,082	225	2,038,445
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,213	148,054,680	600	5,340,805
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>151</u>	<u>1,960,078</u>	<u>25</u>	<u>364,136</u>
<u>MINING</u>	<u>21</u>	<u>16</u>	<u>1,321,241</u>	<u>3</u>	<u>30,099</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>1,200,512</u>	<u>8</u>	<u>186,019</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,569</u>	<u>412,467,462</u>	<u>521</u>	<u>30,875,851</u>
CONSTRUCTION OF BUILDINGS	236	1,633	208,829,099	198	19,336,913
HEAVY CONSTRUCTION & HIGHWAYS	237	180	48,058,648	20	3,592,891
SPECIAL TRADE CONTRACTORS	238	3,756	155,579,715	303	7,946,047
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,766</u>	<u>57,180,075</u>	<u>302</u>	<u>2,342,727</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,313</u>	<u>166,806,240</u>	<u>648</u>	<u>4,199,629</u>
DURABLE GOODS	423	2,173	136,792,289	412	2,487,413
NONDURABLE GOODS	424	1,096	28,505,919	230	1,710,062
ELECTRONIC MARKETS, AGENTS & BROKERS	425	44	1,508,032	6	2,154
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>206</u>	<u>12,384,520</u>	<u>51</u>	<u>577,907</u>
<u>INFORMATION</u>	<u>51</u>	<u>765</u>	<u>130,333,179</u>	<u>221</u>	<u>2,899,518</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>185</u>	<u>21,989,306</u>	<u>38</u>	<u>354,722</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>747</u>	<u>69,313,741</u>	<u>123</u>	<u>1,438,973</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,963</u>	<u>44,941,501</u>	<u>251</u>	<u>2,179,694</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,723</u>	<u>67,857,349</u>	<u>313</u>	<u>4,010,661</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>541</u>	<u>27,152,925</u>	<u>75</u>	<u>998,907</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,555</u>	<u>274,254,006</u>	<u>205</u>	<u>8,999,899</u>
ACCOMMODATIONS	721	148	21,201,974	128	4,841,898
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,407	253,052,032	77	4,158,001
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,623</u>	<u>101,837,475</u>	<u>174</u>	<u>2,443,650</u>
REPAIR & MAINTENANCE	811	1,667	76,021,148	104	1,873,458
PERSONAL SERVICE	812	804	23,912,593	57	484,680
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	152	1,903,734	13	85,512
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>24</u>	<u>751,794</u>	<u>6</u>	<u>626</u>
TOTAL ALL INDUSTRIES		31,361	\$2,975,075,679	4,527	\$86,095,548

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	3,689	\$333,321,275	753	\$4,632,898
MOTOR VEHICLES & PARTS	441	202	96,618,014	34	408,071
NEW & USED AUTO DEALERS	4411	47	73,103,965	6	146,467
RV, BOAT, MOTORCYCLE DEALERS	4412	57	13,533,640	4	1,875
AUTOMOTIVE PARTS & TIRE	4413	98	9,980,409	24	259,729
FURNITURE & HOME FURNISHING	442	144	8,166,350	27	89,498
ELECTRONICS & APPLIANCE STORES	443	257	24,647,752	62	379,964
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	211	20,800,762	41	445,117
BUILDING MATERIALS	4441	142	19,017,902	34	431,235
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	1,782,860	7	13,882
FOOD & BEVERAGE STORES	445	135	16,585,115	19	686,523
GROCERY & CONVENIENCE STORES	4451	43	14,943,455	6	676,698
OTHER FOOD & BEVERAGE STORES	4452, 4453	92	1,641,660	13	9,825
DRUG/HEALTH STORES	446	193	7,914,138	47	87,278
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	9,569,322	8	662,678
APPAREL & ACCESSORIES	448	259	22,310,271	72	71,285
CLOTHING & SHOE STORES	4481, 4482	209	17,977,482	64	66,476
JEWELRY & LUGGAGE STORES	4483	50	4,332,789	8	4,809
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	278	14,196,311	55	129,868
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	190	13,931,240	38	90,343
BOOK STORES & NEWS DEALERS	4512	88	265,071	17	39,525
GENERAL MERCHANDISE STORES	452	29	78,784,734	7	76,757
DEPARTMENT STORES	4521	7	22,338,512	5	33,896
GENERAL MERCHANDISE STORES	4529	22	56,446,222	D	D
E-COMMERCE & MAIL ORDER	4541	388	7,105,422	123	449,598
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,533	26,623,084	258	1,146,261
AGRICULTURE, FORESTRY, FISHING	11	59	555,960	12	72,852
MINING	21	8	567,134	3	5,197
UTILITIES	22	16	166,949	D	D
CONSTRUCTION	23	1,599	87,173,538	278	8,295,853
CONSTRUCTION OF BUILDINGS	236	425	38,647,199	60	1,754,459
HEAVY CONSTRUCTION & HIGHWAYS	237	65	17,925,573	21	4,988,683
SPECIAL TRADE CONTRACTORS	238	1,109	30,600,766	197	1,552,711
MANUFACTURING	31-33	830	12,613,358	81	253,116
WHOLESALE TRADE	42	1,772	42,842,801	355	1,156,313
DURABLE GOODS	423	1,190	27,059,609	237	876,560
NONDURABLE GOODS	424	565	15,613,348	114	269,404
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	169,844	4	10,349
TRANSPORTATION & WAREHOUSING	48-49	99	4,263,843	15	207,820
INFORMATION	51	415	18,725,259	131	1,372,598
FINANCE, INSURANCE	52	105	2,571,881	26	50,301
REAL ESTATE, RENTAL/LEASING	53	315	10,021,916	57	268,037
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	657	7,352,200	97	569,274
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	889	10,955,259	120	351,944
ARTS, ENTERTAINMENT & RECREATION	71	186	3,616,258	10	30,673
ACCOMMODATIONS & FOOD SERVICES	72	402	46,906,473	44	6,212,830
ACCOMMODATIONS	721	82	5,269,577	19	5,408,494
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	320	41,636,896	25	804,336
OTHER SERVICES	81	708	16,022,876	75	455,315
REPAIR & MAINTENANCE	811	488	12,504,782	41	278,555
PERSONAL SERVICE	812	170	2,971,031	25	125,997
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	547,063	9	50,763
PUBLIC ADMINISTRATION, OTHER	92.00	17	155,156	3	2,299
TOTAL ALL INDUSTRIES		11,766	\$597,832,136	2,062	\$23,945,924

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	8,583	\$1,570,449,693	6,326	\$997,395,466
MOTOR VEHICLES & PARTS	441	472	338,526,552	376	209,060,222
NEW & USED AUTO DEALERS	4411	166	272,770,709	154	155,676,070
RV, BOAT, MOTORCYCLE DEALERS	4412	88	14,909,271	64	14,811,807
AUTOMOTIVE PARTS & TIRE	4413	218	50,846,572	158	38,572,345
FURNITURE & HOME FURNISHING	442	330	50,898,898	204	32,050,966
ELECTRONICS & APPLIANCE STORES	443	594	87,161,297	479	62,621,218
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	471	102,953,715	290	82,553,970
BUILDING MATERIALS	4441	317	91,943,183	207	76,245,632
LAWN & GARDEN SUPPLIES & EQUIP.	4442	154	11,010,532	83	6,308,338
FOOD & BEVERAGE STORES	445	443	91,174,951	263	59,468,277
GROCERY & CONVENIENCE STORES	4451	207	85,450,507	87	55,003,363
OTHER FOOD & BEVERAGE STORES	4452, 4453	236	5,724,444	176	4,464,914
DRUG/HEALTH STORES	446	376	50,848,352	320	29,773,570
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	160	32,139,038	99	20,032,928
APPAREL & ACCESSORIES	448	518	181,108,176	387	82,259,139
CLOTHING & SHOE STORES	4481, 4482	408	154,069,081	314	70,754,379
JEWELRY & LUGGAGE STORES	4483	110	27,039,095	73	11,504,760
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	579	83,406,738	468	55,962,469
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	412	78,617,837	326	46,542,255
BOOK STORES & NEWS DEALERS	4512	167	4,788,901	142	9,420,214
GENERAL MERCHANDISE STORES	452	60	362,621,965	47	237,882,347
DEPARTMENT STORES	4521	9	105,364,246	10	70,294,142
GENERAL MERCHANDISE STORES	4529	51	257,257,719	37	167,588,205
E-COMMERCE & MAIL ORDER	4541	778	48,380,529	632	24,731,616
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,802	141,229,482	2,761	100,998,744
AGRICULTURE, FORESTRY, FISHING	11	157	1,495,765	94	912,850
MINING	21	18	712,714	12	614,359
UTILITIES	22	29	1,203,406	17	436,144
CONSTRUCTION	23	5,916	371,513,171	2,746	232,471,573
CONSTRUCTION OF BUILDINGS	236	1,860	179,358,292	796	119,700,468
HEAVY CONSTRUCTION & HIGHWAYS	237	195	49,761,303	94	14,930,084
SPECIAL TRADE CONTRACTORS	238	3,861	142,393,576	1,856	97,841,021
MANUFACTURING	31-33	1,833	41,156,027	1,343	41,479,489
WHOLESALE TRADE	42	3,240	177,333,460	2,749	146,443,790
DURABLE GOODS	423	2,137	137,653,384	1,823	112,649,533
NONDURABLE GOODS	424	1,068	39,046,448	893	33,390,231
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	633,628	33	404,026
TRANSPORTATION & WAREHOUSING	48-49	214	7,308,283	147	6,100,310
INFORMATION	51	756	124,781,195	639	86,745,951
FINANCE, INSURANCE	52	178	17,264,888	157	17,055,955
REAL ESTATE, RENTAL/LEASING	53	683	46,282,825	477	39,517,808
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,923	44,784,221	1,298	30,929,232
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,859	63,649,832	1,579	51,708,885
ARTS, ENTERTAINMENT & RECREATION	71	532	20,085,488	332	10,394,835
ACCOMMODATIONS & FOOD SERVICES	72	1,550	271,267,376	964	199,143,656
ACCOMMODATIONS	721	108	23,193,732	97	37,011,054
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,442	248,073,644	867	162,132,602
OTHER SERVICES	81	2,423	79,441,649	1,617	57,602,878
REPAIR & MAINTENANCE	811	1,483	61,153,297	973	41,058,241
PERSONAL SERVICE	812	797	16,455,684	545	14,445,193
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	143	1,832,668	99	2,099,444
PUBLIC ADMINISTRATION, OTHER	92.00	20	1,069,295	20	984,416
TOTAL ALL INDUSTRIES		30,914	\$2,839,799,288	20,517	\$1,919,937,597

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,770	\$52,768,752	4,986	\$547,499,158
MOTOR VEHICLES & PARTS	441	77	10,582,303	213	93,676,772
NEW & USED AUTO DEALERS	4411	14	5,824,046	44	72,762,420
RV, BOAT, MOTORCYCLE DEALERS	4412	10	714,602	54	5,283,075
AUTOMOTIVE PARTS & TIRE	4413	53	4,043,655	115	15,631,277
FURNITURE & HOME FURNISHING	442	52	1,208,512	191	19,795,888
ELECTRONICS & APPLIANCE STORES	443	120	1,349,004	371	33,779,592
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	4,683,523	273	49,854,227
BUILDING MATERIALS	4441	85	4,074,634	182	44,794,796
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	608,889	91	5,059,431
FOOD & BEVERAGE STORES	445	38	3,590,664	192	33,618,993
GROCERY & CONVENIENCE STORES	4451	12	3,372,753	62	30,849,815
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	217,911	130	2,769,178
DRUG/HEALTH STORES	446	101	709,295	258	13,173,758
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	3,241,983	80	13,867,369
APPAREL & ACCESSORIES	448	119	573,397	329	32,040,127
CLOTHING & SHOE STORES	4481, 4482	106	515,421	261	26,332,053
JEWELRY & LUGGAGE STORES	4483	13	57,976	68	5,708,074
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	135	1,896,133	363	42,094,694
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	1,808,530	254	39,147,896
BOOK STORES & NEWS DEALERS	4512	47	87,603	109	2,946,798
GENERAL MERCHANDISE STORES	452	23	13,386,701	42	147,436,329
DEPARTMENT STORES	4521	4	161,564	10	47,019,124
GENERAL MERCHANDISE STORES	4529	19	13,225,137	32	100,417,205
E-COMMERCE & MAIL ORDER	4541	240	1,974,650	562	16,023,674
MISCELLANEOUS RETAILERS	453, 4542, 4543	725	9,572,587	2,112	52,137,735
AGRICULTURE, FORESTRY, FISHING	11	38	305,525	103	834,049
MINING	21	4	38,297	14	410,882
UTILITIES	22	5	16,370	13	299,859
CONSTRUCTION	23	581	14,618,194	2,663	125,006,221
CONSTRUCTION OF BUILDINGS	236	160	7,043,988	719	60,270,245
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,586,461	103	10,002,626
SPECIAL TRADE CONTRACTORS	238	386	4,987,745	1,841	54,733,350
MANUFACTURING	31-33	306	1,680,081	1,050	16,828,129
WHOLESALE TRADE	42	810	5,452,280	2,163	58,761,939
DURABLE GOODS	423	549	4,396,559	1,431	48,827,004
NONDURABLE GOODS	424	254	987,162	711	9,774,156
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	68,559	21	160,779
TRANSPORTATION & WAREHOUSING	48-49	27	266,604	87	1,790,474
INFORMATION	51	232	5,649,893	569	50,437,087
FINANCE, INSURANCE	52	49	777,621	124	5,071,433
REAL ESTATE, RENTAL/LEASING	53	133	1,487,024	407	14,678,287
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	223	806,227	1,025	29,064,623
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	321	1,694,956	1,493	23,006,935
ARTS, ENTERTAINMENT & RECREATION	71	50	1,491,607	266	8,960,865
ACCOMMODATIONS & FOOD SERVICES	72	116	6,542,439	567	88,037,296
ACCOMMODATIONS	721	26	860,390	47	6,041,985
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	5,682,049	520	81,995,311
OTHER SERVICES	81	247	4,275,605	1,124	30,749,730
REPAIR & MAINTENANCE	811	172	3,709,725	699	23,787,933
PERSONAL SERVICE	812	62	476,574	345	6,334,760
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	89,306	80	627,037
PUBLIC ADMINISTRATION, OTHER	92.00	9	20,890	24	1,715,814
TOTAL ALL INDUSTRIES		4,921	\$97,892,365	16,678	\$1,003,152,781

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	475	\$2,106,707	2,101	\$77,288,765
MOTOR VEHICLES & PARTS	441	15	175,263	90	14,244,061
NEW & USED AUTO DEALERS	4411	D	D	22	8,860,418
RV, BOAT, MOTORCYCLE DEALERS	4412	4	650	16	1,131,790
AUTOMOTIVE PARTS & TIRE	4413	10	174,612	52	4,251,853
FURNITURE & HOME FURNISHING	442	12	41,023	63	1,658,230
ELECTRONICS & APPLIANCE STORES	443	39	90,516	164	3,855,542
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	201,794	113	7,785,621
BUILDING MATERIALS	4441	20	196,671	81	7,389,014
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	5,123	32	396,607
FOOD & BEVERAGE STORES	445	10	217,080	98	8,072,364
GROCERY & CONVENIENCE STORES	4451	D	D	19	6,530,695
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	13,934	79	1,541,669
DRUG/HEALTH STORES	446	25	83,128	132	2,210,121
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	499,175	22	2,482,300
APPAREL & ACCESSORIES	448	48	55,166	162	2,741,438
CLOTHING & SHOE STORES	4481, 4482	44	51,588	142	1,911,615
JEWELRY & LUGGAGE STORES	4483	4	3,578	20	829,823
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	45	45,981	177	3,389,029
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	29	43,170	117	2,047,229
BOOK STORES & NEWS DEALERS	4512	16	2,811	60	1,341,800
GENERAL MERCHANDISE STORES	452	8	72,191	23	19,123,769
DEPARTMENT STORES	4521	4	16,464	6	4,586,345
GENERAL MERCHANDISE STORES	4529	4	55,727	17	14,537,424
E-COMMERCE & MAIL ORDER	4541	86	200,106	287	3,290,405
MISCELLANEOUS RETAILERS	453, 4542, 4543	158	425,284	770	8,435,885
AGRICULTURE, FORESTRY, FISHING	11	7	58,321	30	446,786
MINING	21	D	D	0	0
UTILITIES	22	D	D	5	58,181
CONSTRUCTION	23	98	2,996,439	642	47,358,458
CONSTRUCTION OF BUILDINGS	236	18	1,862,789	159	29,037,603
HEAVY CONSTRUCTION & HIGHWAYS	237	6	188,995	38	3,810,392
SPECIAL TRADE CONTRACTORS	238	74	944,655	445	14,510,463
MANUFACTURING	31-33	53	308,850	423	6,716,896
WHOLESALE TRADE	42	186	890,205	1,223	19,786,644
DURABLE GOODS	423	128	819,380	806	12,954,562
NONDURABLE GOODS	424	57	70,017	403	6,781,250
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	14	50,832
TRANSPORTATION & WAREHOUSING	48-49	8	42,409	26	542,869
INFORMATION	51	93	582,720	302	9,587,744
FINANCE, INSURANCE	52	12	42,589	73	1,077,375
REAL ESTATE, RENTAL/LEASING	53	46	102,965	185	5,209,106
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	47	38,965	363	4,315,812
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	72	227,017	452	4,948,201
ARTS, ENTERTAINMENT & RECREATION	71	5	17,907	78	1,267,360
ACCOMMODATIONS & FOOD SERVICES	72	24	377,695	182	20,845,615
ACCOMMODATIONS	721	10	67,862	58	4,686,706
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	309,833	124	16,158,909
OTHER SERVICES	81	34	71,455	306	5,433,962
REPAIR & MAINTENANCE	811	22	38,599	179	4,086,100
PERSONAL SERVICE	812	8	20,655	97	1,205,260
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	12,201	30	142,602
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	10	74,032
TOTAL ALL INDUSTRIES		1,165	\$7,902,855	6,401	\$204,957,806

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	4,766	\$460,854,271	1,879	\$78,331,447
MOTOR VEHICLES & PARTS	441	223	68,669,581	70	13,138,109
NEW & USED AUTO DEALERS	4411	49	45,510,121	14	9,315,033
RV, BOAT, MOTORCYCLE DEALERS	4412	58	9,407,483	13	164,621
AUTOMOTIVE PARTS & TIRE	4413	116	13,751,977	43	3,658,455
FURNITURE & HOME FURNISHING	442	144	14,417,300	65	950,659
ELECTRONICS & APPLIANCE STORES	443	332	18,328,516	150	2,495,016
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	249	40,118,809	95	2,701,358
BUILDING MATERIALS	4441	164	35,665,715	73	2,369,546
LAWN & GARDEN SUPPLIES & EQUIP.	4442	85	4,453,094	22	331,812
FOOD & BEVERAGE STORES	445	186	30,539,246	61	4,381,694
GROCERY & CONVENIENCE STORES	4451	50	28,429,590	15	4,159,736
OTHER FOOD & BEVERAGE STORES	4452, 4453	136	2,109,656	46	221,958
DRUG/HEALTH STORES	446	246	14,657,489	102	1,276,361
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	90	13,636,284	14	1,651,360
APPAREL & ACCESSORIES	448	335	40,068,495	148	1,242,253
CLOTHING & SHOE STORES	4481, 4482	276	35,312,728	129	863,921
JEWELRY & LUGGAGE STORES	4483	59	4,755,767	19	378,332
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	370	20,989,341	146	3,384,691
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	255	18,550,400	99	868,935
BOOK STORES & NEWS DEALERS	4512	115	2,438,941	47	2,515,756
GENERAL MERCHANDISE STORES	452	49	132,358,122	19	10,357,676
DEPARTMENT STORES	4521	8	41,247,885	4	145,255
GENERAL MERCHANDISE STORES	4529	41	91,110,237	15	10,212,421
E-COMMERCE & MAIL ORDER	4541	593	25,681,326	288	3,150,729
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,949	41,389,762	721	33,601,541
AGRICULTURE, FORESTRY, FISHING	11	88	985,227	26	204,439
MINING	21	13	1,247,466	6	215,377
UTILITIES	22	13	4,367,646	6	19,432
CONSTRUCTION	23	1,898	133,314,040	550	73,589,562
CONSTRUCTION OF BUILDINGS	236	675	74,546,578	133	17,262,322
HEAVY CONSTRUCTION & HIGHWAYS	237	63	9,503,510	42	41,590,094
SPECIAL TRADE CONTRACTORS	238	1,160	49,263,952	375	14,737,146
MANUFACTURING	31-33	1,085	15,037,989	348	2,905,141
WHOLESALE TRADE	42	2,288	59,077,567	1,050	24,042,181
DURABLE GOODS	423	1,500	43,348,240	705	19,474,699
NONDURABLE GOODS	424	764	15,342,332	334	4,522,308
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	386,995	11	45,174
TRANSPORTATION & WAREHOUSING	48-49	103	4,300,163	18	833,264
INFORMATION	51	542	33,231,607	268	5,446,879
FINANCE, INSURANCE	52	105	2,837,936	48	588,649
REAL ESTATE, RENTAL/LEASING	53	395	16,321,018	147	4,943,904
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	919	15,366,448	296	4,562,369
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,172	21,699,089	325	4,671,425
ARTS, ENTERTAINMENT & RECREATION	71	239	10,807,698	56	790,706
ACCOMMODATIONS & FOOD SERVICES	72	589	85,414,433	134	15,127,566
ACCOMMODATIONS	721	120	10,397,619	17	2,073,726
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	469	75,016,814	117	13,053,840
OTHER SERVICES	81	973	26,446,009	243	4,226,092
REPAIR & MAINTENANCE	811	607	20,482,940	149	3,020,200
PERSONAL SERVICE	812	313	5,608,369	75	906,301
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	53	354,700	19	299,591
PUBLIC ADMINISTRATION, OTHER	92.00	14	209,233	11	75,491
TOTAL ALL INDUSTRIES		15,202	\$891,517,840	5,411	\$220,573,924

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2012

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,784</u>	<u>\$402,490,270</u>
MOTOR VEHICLES & PARTS	441	284	85,844,559
NEW & USED AUTO DEALERS	4411	112	61,723,101
RV, BOAT, MOTORCYCLE DEALERS	4412	40	6,476,178
AUTOMOTIVE PARTS & TIRE	4413	132	17,645,280
FURNITURE & HOME FURNISHING	442	127	9,394,196
ELECTRONICS & APPLIANCE STORES	443	302	17,898,478
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	37,248,103
BUILDING MATERIALS	4441	142	29,251,897
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	7,996,206
FOOD & BEVERAGE STORES	445	221	26,158,987
GROCERY & CONVENIENCE STORES	4451	112	24,504,482
OTHER FOOD & BEVERAGE STORES	4452, 4453	109	1,654,505
DRUG/HEALTH STORES	446	196	8,614,274
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	69	11,003,218
APPAREL & ACCESSORIES	448	262	22,689,633
CLOTHING & SHOE STORES	4481, 4482	217	19,473,750
JEWELRY & LUGGAGE STORES	4483	45	3,215,883
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	278	16,739,932
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	194	16,093,426
BOOK STORES & NEWS DEALERS	4512	84	646,506
GENERAL MERCHANDISE STORES	452	40	117,773,215
DEPARTMENT STORES	4521	9	34,847,733
GENERAL MERCHANDISE STORES	4529	31	82,925,482
E-COMMERCE & MAIL ORDER	4541	405	8,630,268
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,404	40,495,407
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>74</u>	<u>1,407,557</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,353,512</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>245,047</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,255</u>	<u>108,178,825</u>
CONSTRUCTION OF BUILDINGS	236	340	63,366,481
HEAVY CONSTRUCTION & HIGHWAYS	237	58	4,840,135
SPECIAL TRADE CONTRACTORS	238	857	39,972,209
<u>MANUFACTURING</u>	<u>31-33</u>	<u>762</u>	<u>28,229,089</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,892</u>	<u>72,307,209</u>
DURABLE GOODS	423	1,294	53,738,652
NONDURABLE GOODS	424	576	18,378,070
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	190,487
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>88</u>	<u>1,567,506</u>
<u>INFORMATION</u>	<u>51</u>	<u>453</u>	<u>37,404,534</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>116</u>	<u>4,739,452</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>359</u>	<u>25,162,512</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>638</u>	<u>10,353,126</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>848</u>	<u>15,126,929</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>141</u>	<u>3,920,232</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>523</u>	<u>68,596,261</u>
ACCOMMODATIONS	721	74	9,325,963
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	449	59,270,298
<u>OTHER SERVICES</u>	<u>81</u>	<u>873</u>	<u>23,116,554</u>
REPAIR & MAINTENANCE	811	576	17,478,465
PERSONAL SERVICE	812	249	4,552,478
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	1,085,611
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>213,265</u>
TOTAL ALL INDUSTRIES		11,851	\$804,411,880

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections