

OVERVIEW OF BUSINESS ACTIVITY

**2nd Quarter, 2013
(April, May, June 2013)**

State gross business income grew \$10.9 billion to \$167 billion in the second quarter of 2013, a 7 percent increase over the second quarter of 2012.

Gross income increased in most industry groups. Wholesale Trade increased 5 percent to \$34.3 billion. Construction was up 11.8 percent to \$9.6 billion, and Retail Trade saw a modest 1.6 percent increase to \$29.8 billion. Finance, Insurance and Real Estate were at \$8.8 billion, a 10.7 percent increase over second quarter 2012, and Manufacturing was up 15.4 percent to \$41.8 billion. New and Used Auto Dealers were at \$4.4 billion, a 11.6 percent increase over second quarter 2012. Residential Building & Remodeling increased 22.3 percent to \$1.6 billion, and Nonresidential Building was up 4.3 percent to \$2.2 billion. Industry groups that experienced declines included: Manufacturing of Pharmaceuticals at \$283 million, a 8.6 percent decrease, and Wholesale of Beer & Ale down 11.5 percent to \$237 million.

Statewide, taxable retail sales were up 8.1 percent compared to the second quarter of 2012. King County was up 7.2 percent, Snohomish County was up 8.3 percent, Spokane County was up 8.3 percent, and Clark County showed an increase of 9.7 percent over second quarter 2012. Pierce County was up 10.6 percent, and Jefferson County was up 14.8 percent. Adams County increased 11.8 percent, and Cowlitz County showed a 11.5 percent increase year over year. However, some counties showed a decline in taxable retail sales; Skamania County was down 8.7 percent compared to second quarter 2012, Wahkiakum County was down 4.8 percent, and Whitman County showed a 2.35 percent decrease year over year.

The city of Seattle had a taxable retail sales increase of 6.2 percent to \$4.5 billion. Tacoma had a 5.9 percent increase to \$1 billion. Spokane was up 6.8 percent to \$1 billion. Auburn was up 13.8 percent, Centralia was up 14.5 percent, Fife was up 26 percent, and Mount Vernon was up 10.5 percent over second quarter of 2012. Several cities also experienced a decrease in taxable retail sales; Camas was down 8.3 percent, Shelton dropped 5.4 percent and Walla Walla was down 2.7 percent compared to second quarter 2012.