

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 2, 2013

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for April, May and June 2013**

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**The Quarterly Business Review can be found on the Internet at
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OVERVIEW OF BUSINESS ACTIVITY

2nd Quarter, 2013 (April, May, June 2013)

State gross business income grew \$10.9 billion to \$167 billion in the second quarter of 2013, a 7 percent increase over the second quarter of 2012.

Gross income increased in most industry groups. Wholesale Trade increased 5 percent to \$34.3 billion. Construction was up 11.8 percent to \$9.6 billion, and Retail Trade saw a modest 1.6 percent increase to \$29.8 billion. Finance, Insurance and Real Estate were at \$8.8 billion, a 10.7 percent increase over second quarter 2012, and Manufacturing was up 15.4 percent to \$41.8 billion. New and Used Auto Dealers were at \$4.4 billion, a 11.6 percent increase over second quarter 2012. Residential Building & Remodeling increased 22.3 percent to \$1.6 billion, and Nonresidential Building was up 4.3 percent to \$2.2 billion. Industry groups that experienced declines included: Manufacturing of Pharmaceuticals at \$283 million, a 8.6 percent decrease, and Wholesale of Beer & Ale down 11.5 percent to \$237 million.

Statewide, taxable retail sales were up 8.1 percent compared to the second quarter of 2012. King County was up 7.2 percent, Snohomish County was up 8.3 percent, Spokane County was up 8.3 percent, and Clark County showed an increase of 9.7 percent over second quarter 2012. Pierce County was up 10.6 percent, and Jefferson County was up 14.8 percent. Adams County increased 11.8 percent, and Cowlitz County showed a 11.5 percent increase year over year. However, some counties showed a decline in taxable retail sales; Skamania County was down 8.7 percent compared to second quarter 2012, Wahkiakum County was down 4.8 percent, and Whitman County showed a 2.35 percent decrease year over year.

The city of Seattle had a taxable retail sales increase of 6.2 percent to \$4.5 billion. Tacoma had a 5.9 percent increase to \$1 billion. Spokane was up 6.8 percent to \$1 billion. Auburn was up 13.8 percent, Centralia was up 14.5 percent, Fife was up 26 percent, and Mount Vernon was up 10.5 percent over second quarter of 2012. Several cities also experienced a decrease in taxable retail sales; Camas was down 8.3 percent, Shelton dropped 5.4 percent and Walla Walla was down 2.7 percent compared to second quarter 2012.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2013

INDUSTRY	NAICS	UNITS	2nd QUARTER 2013
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,624</u>	<u>\$1,002,009,195</u>
CROP & ANIMAL PRODUCTION	111,112	436	234,397,692
FORESTRY & LOGGING	113	547	542,209,444
FISHING & HUNTING	114	123	36,864,108
AG & FORESTRY SUPPORT ACTIVITIES	115	518	188,537,951
<u>MINING</u>	<u>21</u>	<u>143</u>	<u>152,161,560</u>
SAND & GRAVEL, QUARRYING	2123	99	94,325,733
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	44	57,835,827
<u>UTILITIES</u>	<u>22</u>	<u>689</u>	<u>2,940,789,926</u>
HYDROELECTRIC POWER GENERATION	221111	19	338,698,516
ALTERNATIVE POWER GENERATION	221114-221117	9	35,549,478
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	61,842,035
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	55	1,599,053,824
NATURAL GAS DISTRIBUTION	2212	10	75,331,400
WATER & SEWER	2213	589	823,802,143
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,745</u>	<u>9,612,758,255</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,621	1,550,284,518
NONRESIDENTIAL BUILDING	2362	982	2,194,043,833
HEAVY CONSTRUCTION & HIGHWAYS	237	1,093	1,232,704,512
SPECIAL TRADE CONTRACTORS	238	20,049	4,635,725,392
ELECTRICAL	23821	2,625	1,023,873,387
PLUMBING & HEATING	23822	2,646	939,472,463
PAINTING	23832	2,344	166,902,777
MASONRY/DRYWALL	23814, 23831	1,300	257,671,121
ROOFING	23816	784	211,587,603
OTHER CONTRACTORS	238 not listed above	10,350	2,036,218,041
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,421</u>	<u>41,814,169,952</u>
<u>FOOD PRODUCTS</u>	<u>311</u>	<u>792</u>	<u>2,972,356,028</u>
MILLING OF GRAINS	3112	24	278,832,080
FRUITS & VEGETABLES	3114	58	384,667,515
DAIRY PRODUCTS	3115	19	33,051,960
MEAT PRODUCTS	3116	71	613,479,697
SEAFOOD PRODUCTS	3117	50	604,179,218
BAKERY PRODUCTS	3118	367	468,965,459
OTHER FOOD ITEMS	3111, 3113, 3119	203	589,180,099
BEVERAGES	312	617	686,270,506
TEXTILES	313,314	248	242,292,145
APPAREL	315	130	48,828,584
LEATHER & ALLIED PRODUCTS	316	27	13,860,200
LUMBER & WOOD PRODUCTS	321	438	2,193,704,691
SAWMILLS	3211	85	839,489,429
PLYWOOD & TRUSSES	3212	52	318,090,187
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	301	1,036,125,075
PAPER PRODUCTS	322	98	1,741,175,713
PULP & PAPER MILLS	3221	29	1,155,192,889
OTHER PAPER PRODUCTS	3222	69	585,982,824
COMMERCIAL PRINTING	323	648	237,004,363
PETROLEUM & COAL PRODUCTS	324	33	7,789,295,283
PETROLEUM REFINING	32411	15	7,649,063,917
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	140,231,366
CHEMICALS	325	271	1,508,388,970
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	73	517,209,345
PHARMACEUTICALS	3254	47	283,076,214
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	27	302,658,215
PAINT, COATING & ADHESIVES	3255	29	44,329,179
SOAP, CLEANING COMPOUND & TOILETRIES	3256	42	135,408,400
OTHER CHEMICAL PRODUCTS	3259	53	225,707,617

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2013
PLASTICS & RUBBER PRODUCTS	326	222	764,795,819
NONMETALLIC MINERALS	327	264	681,914,321
PRIMARY METALS	331	112	801,234,387
IRON & STEEL MILLS	3311, 3312	41	260,659,491
ALUMINUM SMELTING	3313	16	296,283,742
OTHER NONFERROUS METALS	3314	14	40,469,461
FOUNDRIES	3315	41	203,821,693
FABRICATED METAL PRODUCTS	332	1,075	1,467,484,853
MACHINERY	333	622	1,547,386,903
FARM & CONSTRUCTION IMPLEMENTS	3331	70	169,361,994
INDUSTRIAL MACHINERY	3332	115	349,686,905
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	437	1,028,338,004
COMPUTERS & ELECTRONICS	334	477	2,278,766,423
COMPUTER HARDWARE	3341	37	172,013,250
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	59	91,719,401
AUDIO & VIDEO EQUIPMENT	3343	17	50,685,212
SEMICONDUCTORS	3344	83	669,836,272
INSTRUMENTS	3345	212	1,265,160,722
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	69	29,351,566
ELECTRICAL EQUIPMENT & APPLIANCES	335	146	596,977,275
LIGHTING EQUIPMENT	3351	37	95,393,000
HOUSEHOLD APPLIANCES	3352	12	41,624,049
OTHER ELECTRIC EQUIPMENT	3353, 3359	97	459,960,226
TRANSPORTATION EQUIPMENT	336	468	15,025,396,243
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	404,687,362
AIRCRAFT, AEROSPACE & PARTS	3364	124	14,212,796,526
SHIPS & BOATS	3366	186	364,725,958
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	41	43,186,397
FURNITURE & RELATED PRODUCTS	337	582	310,430,437
OTHER MANUFACTURING	339	1,151	906,606,808
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	112	110,833,363
DENTAL LABORATORIES	339116	256	41,198,922
SPORTING AND ATHLETIC GOODS	33992	101	227,494,296
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	682	527,080,227
WHOLESALE TRADE	42	14,191	34,312,601,393
DURABLE GOODS	423	7,918	16,325,713,174
MOTOR VEHICLES & PARTS	4231	618	2,436,402,048
FURNITURE & HOME FURNISHINGS	4232	423	336,945,430
LUMBER & CONSTRUCTION MATERIALS	4233	684	1,642,880,095
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,526	3,212,544,519
METAL & MINERAL (except Petroleum)	4235	303	855,031,498
ELECTRICAL EQUIPMENT	4236	1,000	2,047,869,726
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	498	811,267,971
MACHINERY & EQUIPMENT	4238	1,770	3,533,565,072
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	327	281,368,406
TOY & HOBBY GOODS & SUPPLIES	423920	78	426,758,573
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	691	741,079,836
NONDURABLE GOODS:	424	5,916	17,598,610,021
PAPER & PAPER PRODUCTS	4241	283	632,831,735
DRUGS & SUNDRIES	4242	334	1,829,404,415
APPAREL	4243	386	951,587,338
FOOD PRODUCTS	4244	1,691	7,102,535,526
FARM PRODUCTS	4245	86	234,076,800
CHEMICALS & PLASTICS	4246	393	1,079,828,768
PETROLEUM PRODUCTS	4247	155	1,910,405,309

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2013
BEER & ALE	424810	90	237,268,122
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	473	854,186,349
FARM SUPPLIES	42491	222	948,675,686
TOBACCO & TOBACCO PRODUCTS	42494	61	370,734,538
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,742	1,447,075,435
ELECTRONIC MARKETS, AGENTS, BROKERS	425	357	388,278,198
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,062</u>	<u>29,830,675,428</u>
MOTOR VEHICLES & PARTS	441	2,826	5,738,378,962
NEW & USED AUTO DEALERS	4411	1,274	4,395,389,832
RV, BOAT, MOTORCYCLE DEALERS	4412	537	545,166,719
AUTOMOTIVE PARTS & TIRES	4413	1,015	797,822,411
FURNITURE & HOME FURNISHINGS	442	1,253	677,212,338
ELECTRONICS & APPLIANCES	443	1,817	1,317,812,210
HOUSEHOLD APPLIANCES	443141	194	102,487,667
ELECTRONIC STORES	443142	1,623	1,215,324,543
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,099	2,189,271,802
BUILDING MATERIALS	4441	1,371	1,869,649,278
LAWN & GARDEN SUPPLIES	4442	728	319,622,524
FOOD & BEVERAGES (OFF-PREMISES)	445	3,379	3,898,308,895
GROCERY & CONVENIENCE STORES	4451	2,015	3,502,577,898
OTHER FOOD STORES/SPECIALTY FOODS	4452	792	302,656,438
BEER, WINE AND LIQUOR STORES	4453	572	93,074,559
DRUG STORES & PERSONAL CARE STORES	446	1,474	1,602,767,790
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,557	3,204,961,291
APPAREL & ACCESSORIES	448	2,034	1,231,164,559
CLOTHING STORES	4481	1,379	964,166,437
SHOE STORES	4482	143	124,451,405
JEWELRY & LUGGAGE STORES	4483	512	142,546,717
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,859	723,694,799
SPORTING GOODS	45111	975	478,928,138
HOBBY & TOY STORES	45112	246	95,006,286
SEWING SUPPLIES	45113	149	37,170,466
MUSICAL INSTRUMENTS	45114	143	33,553,690
BOOK, PERIODICAL & MUSIC STORES	45121	346	79,036,219
DEPARTMENT STORES	4521	26	808,616,519
GENERAL MERCHANDISE STORES	4529	220	4,514,029,729
E-COMMERCE & MAIL ORDER	4541	1,084	1,000,513,125
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,434	2,923,943,409
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,539</u>	<u>2,600,108,106</u>
AIR TRANSPORTATION	481	53	21,148,251
RAILROADS	482	11	44,699,119
WATER TRANSPORTATION	483	49	113,528,780
TRUCK TRANSPORTATION	484	2,386	1,129,098,511
TRANSIT & GROUND PASSENGER TRANSPORT	485	323	134,312,610
PIPELINE TRANSPORTATION	486	4	7,515,497
SCENIC & SIGHTSEEING TRANSPORTATION	487	126	29,612,702
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,091	1,027,289,375
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	496	92,903,261
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>200</u>	<u>209,506,563</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,154</u>	<u>4,691,630,424</u>
PUBLISHING (EXCEPT INTERNET)	511	763	854,343,243
NEWSPAPERS	51111	109	145,002,434
BOOKS & PERIODICALS	51112, 51113	285	101,713,818
SOFTWARE	5112	280	552,875,953
OTHER PUBLISHERS	51114, 51119	89	54,751,038
MOTION PICTURE PRODUCTION	512	634	212,478,162
RADIO & TV BROADCASTING, CABLE TV	515	133	511,212,606

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	2nd QUARTER 2013
TELEPHONE & TELECOMMUNICATIONS	517	665	2,400,769,912
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	684	424,070,369
OTHER INFORMATION SERVICES	519	275	288,756,132
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,826</u>	<u>8,843,515,038</u>
BANKS & CREDIT UNIONS	522	1,425	3,924,748,219
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,492	1,081,858,212
INSURANCE AGENTS & BROKERS	524	2,493	1,635,219,325
REAL ESTATE AGENTS & BROKERS	531	3,636	1,077,490,641
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,666	1,054,417,578
LESSORS OF NONFINANCIAL INTANGIBLES	533	114	69,781,063
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>92,324</u>	<u>31,657,856,726</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>27,671</u>	<u>10,526,948,549</u>
LEGAL SERVICES	5411	4,826	1,030,781,865
ACCOUNTING SERVICES	5412	2,641	916,286,693
ARCHITECTURAL SERVICES	54131	1,009	304,703,737
ENGINEERING SERVICES	54133	1,626	1,355,364,075
OTHER RELATED SERVICES	54132, 54134-54138	867	147,573,008
SPECIALIZED DESIGN SERVICES	5414	1,698	201,276,296
COMPUTER SYSTEM DESIGN SERVICES	5415	4,035	2,918,070,309
CONSULTING SERVICES	5416	6,315	1,879,469,803
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	423	613,353,127
ADVERTISING & PUBLIC RELATIONS	5418	946	372,579,898
OTHER PROFESSIONAL SERVICES	5419	3,285	787,489,738
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>234</u>	<u>70,042,330</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	13,012	3,239,789,745
EMPLOYMENT SERVICES	5613	871	575,175,611
TRAVEL SERVICES	5615	311	156,295,293
INVESTIGATION & SECURITY SERVICES	5616	649	207,885,149
BUILDING SERVICES & JANITORIAL	5617	7,615	620,155,220
OTHER	5611, 5612, 5614, 5619	3,566	1,680,278,472
WASTE TREATMENT/ COLLECTION	562	478	813,150,392
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,269</u>	<u>471,109,791</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,024</u>	<u>9,162,919,029</u>
AMBULATORY HEALTH CARE SERVICES	621	12,316	4,870,213,014
PHYSICIANS	6211	3,076	2,014,307,405
DENTISTS	6212	3,290	808,699,108
OTHER HEALTH PRACTITIONERS	6213	4,937	623,419,960
OUTPATIENT CARE CENTERS	6214	534	737,221,461
MEDICAL & DIAGNOSTIC LABORATORIES	6215	166	293,531,925
HOME HEALTH CARE	6216	167	204,874,901
OTHER AMBULATORY HEALTH CARE	6219	146	188,158,254
HOSPITALS	622	99	3,508,718,622
NURSING & RETIREMENT HOMES	623	512	541,203,193
SOCIAL SERVICES & DAY CARE	624	1,097	242,784,200
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,180</u>	<u>710,233,843</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,094	279,957,344
MUSEUMS, HISTORICAL SITES, ETC.	712	69	21,551,906
AMUSEMENT, GAMBLING, RECREATION	713	2,017	408,724,593
ACCOMMODATIONS	721	2,112	741,832,155
RESTAURANTS, FOOD SERVICES	7223, 7225	11,993	3,573,184,653
DRINKING PLACES	7224	1,249	224,673,744
AUTO REPAIR & SERVICES	8111	5,009	632,510,964
OTHER REPAIR SERVICES	8112, 8113, 8114	3,388	481,812,824
PERSONAL SERVICES	812	6,728	723,410,191
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,272	252,482,273
DEATH CARE SERVICES	8122	191	47,281,415
LAUNDRY & DRY CLEANING	8123	794	103,780,413
OTHER PERSONAL SERVICES	8129	1,471	319,866,090
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	769	142,762,970
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>212</u>	<u>144,165,308</u>
TOTAL ALL INDUSTRIES		198,922	\$167,668,472,328

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
2ND QUARTER, 2013 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	78,180	780	77,400	0.004840	375
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,523,794	76,716	1,447,078	0.001380	1,997
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,026,990	75,337	951,653	0.002750	2,617
4	Insurance Agents/Brokers	14	493,513	1,033	492,480	0.004840	2,384
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,060,367	14,926	1,045,441	0.001380	1,443
6	Processing for Hire/Printing and Publishing	10	478,796	12,249	466,547	0.004840	2,258
7	Manufacturing	7	7,242,661	228,450	7,014,211	0.004840	33,949
8	Royalties; Child Care	80	377,907	70,883	307,024	0.004840	1,486
9	Wholesaling	3	51,054,758	16,502,712	34,552,046	0.004840	167,232
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,323,733	220,118	1,103,615	0.004840	5,341
11	Public or Nonprofit Hospitals	55	2,604,662	558,566	2,046,096	0.015000	30,691
12	For Profit Hospitals, Scientific R&D	135	539,562	340,020	199,542	0.015000	2,993
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	603,423	176	603,247	0.004710	2,841
14	Service & Other Activities	4	26,931,664	5,357,217	21,574,447	0.018000	388,340
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	113,758	42,055	71,703	0.019300	1,384
16	Retailing of Interstate Transportation Equip.	19	480,580	130,414	350,166	0.004840	1,695
17	Retailing	2	47,871,176	7,445,214	40,425,962	0.004710	190,406
18	Non-Mfg Aerospace Product Development	188	56,455	606	55,848	0.009000	503
19	FAR Part 145 Repair Stations	189	70,960	2,405	68,555	0.002904	199
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	5,967	0	5,967	0.002750	16
24	Mfg. of Commercial Airplanes or Components	195	688,478	1,752	686,726	0.002904	1,994
25	Whlse of Commercial Airplanes or Components	196	3,349,273	854,917	2,494,356	0.002904	7,244
26	Retailing of Commercial Airplanes or Components	197	11,014,511	426,242	10,588,269	0.002904	30,748
27	Publication of Newspapers	126	132,405	625	131,780	0.003650	481
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	115,127	235	114,892	0.002904	334
30	Extracting Timber, Extracting for Hire Timber	301	155,224	2,311	152,913	0.002904	444
31	Manufacturing of Timber or Wood Products	302	1,255,499	108,853	1,146,646	0.002904	3,330
32	Wholesaling of Timber or Wood Products	303	2,464,304	1,445,630	1,018,674	0.002904	2,958
33	Sale of Standing Timber	304	2,462	0	2,462	0.002904	7
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			163,116,189	33,920,445	129,195,744		885,690

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	48,075,396	19,050,226	29,025,170	0.065000	1,886,636
36	Use Tax	5	1,321,034	0	1,321,034	0.065000	85,867
TOTAL STATE SALES/USE TAX			49,396,431	19,050,226	30,346,204		1,972,503

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	265,145	13,523	251,623	0.050290	12,654
38	Sewer Collection	61	154,776	71,903	82,873	0.038520	3,192
39	Power	49	1,726,420	259,068	1,467,352	0.038734	56,836
40	Gas Dist., Telegraph	26	302,400	3,907	298,493	0.038520	11,498
41	Motor Transportation, Railroad, Railroad Car	8	1,169,613	815,103	354,510	0.019260	6,828
42	Log Hauling over Public Highways	125	58,603	25,410	33,193	0.013696	455
43	Urban Transportation/Vessels Under 65 Feet	12	182,864	57,997	124,868	0.006420	802
44	Other Public Service	13	216,157	158,638	57,519	0.019260	1,108
TOTAL PUBLIC UTILITY TAXES			4,075,978	1,405,548	2,670,429		93,373

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	2,516,903	0	2,516,903	0.003000	7,551
46	Litter Tax	36	16,411,481	0	16,411,481	0.000150	2,462
47	Tobacco Products	20	7,185	0	7,185	0.950000	6,826
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	499 \$.65 /Cigar	324
49	Little Cigar Tax	198	7,738	0	7,738 \$.15 /Cigar	1,170
50	Moist Snuff (1.2 oz. or less)	162	8,155	0	8,155 \$	2.52 /Unit	20,600
51	Moist Snuff (more than 1.2 oz.)	163	99	0	99 \$	2.10 /Unit	208
52	Spirit Sales to Licensees	251	32,210	609	31,601	0.137000	4,329
53	Spirit Sales to Consumers	252	123,396	12	123,384	0.205000	25,294
54	Spirits Liter Sales to Licensees	253	Liters	0	2,183 \$	2.4408/Liter	5,329
55	Spirits Liter Sales to Consumers	254	Liters	0	7,378 \$	3.7708/Liter	27,820
56	Refuse Collection	64	379,774	123,004	256,770	0.036000	9,244
57	Petroleum Products Tax	57	0	0	499	0.000000	0
58	Hazardous Substance	65	7,473,225	209,351	7,263,874	0.007000	50,847
59	IMR	79	34,253	0	34,253	0.060000	2,055
60	Solid Fuel Burning Device Fee	59	Devices	0	1 \$	30.00 /Device	25
61	Syrup Tax	54	Gallons	0	2,119 \$	1.00 /Gal	2,119
62	Tire Fee	73	Tires	0	961 \$.90 /Tire	865
63	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	\$1.08-1.28/Line	7,109
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	\$0.75-0.95/Line	15,819
68	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	\$0.25-0.95/Line	2,655
TOTAL OTHER TAXES							192,650

TOTAL STATE TAXES \$3,144,216**

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.
 N/A - Not applicable. Fund limit reached. Tax temporarily not due.
 NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.
 NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 2, 2012 to Quarter 2, 2013
(Dollars in Thousands)

County	2nd Quarter, 2012	2nd Quarter, 2013	Percent Change
Adams	\$60,358	\$67,504	11.8%
Asotin	\$61,188	\$67,340	10.1%
Benton	\$728,451	\$821,514	12.8%
Chelan	\$335,377	\$359,767	7.3%
Clallam	\$218,158	\$236,474	8.4%
Clark	\$1,085,571	\$1,191,060	9.7%
Columbia	\$11,815	\$12,352	4.5%
Cowlitz	\$306,638	\$341,937	11.5%
Douglas	\$137,193	\$193,859	41.3%
Ferry	\$15,281	\$10,727	-29.8%
Franklin	\$271,064	\$290,010	7.0%
Garfield	\$8,036	\$5,865	-27.0%
Grant	\$422,120	\$498,265	18.0%
Grays Harbor	\$195,665	\$199,402	1.9%
Island	\$172,438	\$184,836	7.2%
Jefferson	\$83,089	\$95,404	14.8%
King	\$10,553,930	\$11,310,912	7.2%
Kitsap	\$778,985	\$823,109	5.7%
Kittitas	\$159,787	\$169,797	6.3%
Klickitat	\$44,743	\$48,029	7.3%
Lewis	\$238,756	\$253,941	6.4%
Lincoln	\$28,847	\$30,372	5.3%
Mason	\$122,388	\$124,270	1.5%
Okanogan	\$129,628	\$142,169	9.7%
Pacific	\$48,067	\$54,132	12.6%
Pend Oreille	\$33,315	\$33,521	0.6%
Pierce	\$2,718,910	\$3,008,258	10.6%
San Juan	\$92,788	\$91,440	-1.5%
Skagit	\$550,693	\$584,091	6.1%
Skamania	\$23,068	\$21,063	-8.7%
Snohomish	\$2,508,550	\$2,717,331	8.3%
Spokane	\$1,764,048	\$1,911,098	8.3%
Stevens	\$86,983	\$95,268	9.5%
Thurston	\$938,809	\$993,052	5.8%
Wahkiakum	\$6,897	\$6,568	-4.8%
Walla Walla	\$189,822	\$189,241	-0.3%
Whatcom	\$792,140	\$853,193	7.7%
Whitman	\$156,741	\$153,065	-2.3%
Yakima	\$742,928	\$807,872	8.7%
Total	\$26,823,269	\$28,998,108	8.1%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>945</u>	<u>\$21,772,630</u>	<u>928</u>	<u>\$39,907,836</u>
MOTOR VEHICLES & PARTS	441	50	2,992,463	58	3,866,579
NEW & USED AUTO DEALERS	4411	11	644,047	11	1,210,453
RV, BOAT, MOTORCYCLE DEALERS	4412	8	2,960	20	1,530,016
AUTOMOTIVE PARTS & TIRE	4413	31	2,345,456	27	1,126,110
FURNITURE & HOME FURNISHING	442	29	195,040	33	658,809
ELECTRONICS & APPLIANCE STORES	443	80	1,455,041	86	883,362
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	2,505,403	54	2,222,682
BUILDING MATERIALS	4441	47	1,919,915	41	1,821,608
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	585,488	13	401,074
FOOD & BEVERAGE STORES	445	23	1,059,515	17	2,492,410
GROCERY & CONVENIENCE STORES	4451	11	1,040,400	5	2,076,193
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	19,115	12	416,217
DRUG/HEALTH STORES	446	55	145,015	56	668,841
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,856,907	0	0
APPAREL & ACCESSORIES	448	72	169,457	87	266,750
CLOTHING & SHOE STORES	4481, 4482	68	163,702	78	168,708
JEWELRY & LUGGAGE STORES	4483	4	5,755	9	98,042
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	65	903,378	77	798,160
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	137,988	60	739,005
BOOK STORES & NEWS DEALERS	4512	21	765,390	17	59,155
GENERAL MERCHANDISE STORES	452	11	5,534,421	14	25,079,704
DEPARTMENT STORES	4521	4	61,970	4	44,833
GENERAL MERCHANDISE STORES	4529	7	5,472,451	10	25,034,871
E-COMMERCE & MAIL ORDER	4541	118	470,036	138	804,237
MISCELLANEOUS RETAILERS	453, 4542, 4543	354	3,485,954	308	2,166,302
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>41,066</u>	<u>5</u>	<u>7,908</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>94,332</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>199,594</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>366</u>	<u>18,764,434</u>	<u>230</u>	<u>8,486,038</u>
CONSTRUCTION OF BUILDINGS	236	75	8,323,517	51	2,027,254
HEAVY CONSTRUCTION & HIGHWAYS	237	31	4,175,024	20	3,493,431
SPECIAL TRADE CONTRACTORS	238	260	6,265,893	159	2,965,353
<u>MANUFACTURING</u>	<u>31-33</u>	<u>149</u>	<u>1,537,706</u>	<u>147</u>	<u>695,339</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>586</u>	<u>10,854,275</u>	<u>566</u>	<u>3,715,812</u>
DURABLE GOODS	423	408	8,964,801	393	2,363,044
NONDURABLE GOODS	424	176	1,877,771	168	1,339,868
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	12,900
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>134,670</u>	<u>5</u>	<u>225,438</u>
<u>INFORMATION</u>	<u>51</u>	<u>161</u>	<u>2,546,432</u>	<u>163</u>	<u>2,295,332</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>39</u>	<u>239,901</u>	<u>36</u>	<u>227,177</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,640,018</u>	<u>83</u>	<u>1,089,191</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>127</u>	<u>759,260</u>	<u>131</u>	<u>704,721</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>159</u>	<u>786,061</u>	<u>149</u>	<u>1,207,375</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>257,380</u>	<u>10</u>	<u>462,654</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>51</u>	<u>5,232,538</u>	<u>48</u>	<u>7,192,705</u>
ACCOMMODATIONS	721	9	895,917	11	1,548,752
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	4,336,621	37	5,643,953
<u>OTHER SERVICES</u>	<u>81</u>	<u>126</u>	<u>2,629,920</u>	<u>81</u>	<u>1,104,186</u>
REPAIR & MAINTENANCE	811	91	2,195,694	47	697,572
PERSONAL SERVICE	812	27	411,991	26	289,317
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	22,235	8	117,297
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>13,764</u>	<u>4</u>	<u>384</u>
TOTAL ALL INDUSTRIES		2,858	\$67,503,981	2,589	\$67,340,355

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	2,849	\$404,867,151	2,226	\$157,904,499
MOTOR VEHICLES & PARTS	441	220	100,145,559	139	35,123,130
NEW & USED AUTO DEALERS	4411	66	75,438,275	32	26,149,044
RV, BOAT, MOTORCYCLE DEALERS	4412	45	13,722,745	34	2,773,367
AUTOMOTIVE PARTS & TIRE	4413	109	10,984,539	73	6,200,719
FURNITURE & HOME FURNISHING	442	101	12,781,614	78	5,530,566
ELECTRONICS & APPLIANCE STORES	443	277	17,296,068	192	6,785,571
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	159	45,709,369	148	27,032,839
BUILDING MATERIALS	4441	117	39,971,579	105	25,266,722
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	5,737,790	43	1,766,117
FOOD & BEVERAGE STORES	445	112	21,199,837	104	12,834,701
GROCERY & CONVENIENCE STORES	4451	36	18,273,337	32	11,525,438
OTHER FOOD & BEVERAGE STORES	4452, 4453	76	2,926,500	72	1,309,263
DRUG/HEALTH STORES	446	209	12,557,068	159	3,969,965
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	13,736,640	36	6,000,762
APPAREL & ACCESSORIES	448	210	27,171,324	170	5,236,106
CLOTHING & SHOE STORES	4481, 4482	176	23,916,821	145	4,703,788
JEWELRY & LUGGAGE STORES	4483	34	3,254,503	25	532,318
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	214	15,469,940	169	6,784,889
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	13,134,554	121	5,848,966
BOOK STORES & NEWS DEALERS	4512	65	2,335,386	48	935,923
GENERAL MERCHANDISE STORES	452	32	97,044,912	24	28,641,652
DEPARTMENT STORES	4521	9	29,744,261	6	7,242,230
GENERAL MERCHANDISE STORES	4529	23	67,300,651	18	21,399,422
E-COMMERCE & MAIL ORDER	4541	278	7,936,945	228	3,065,261
MISCELLANEOUS RETAILERS	453, 4542, 4543	995	33,817,875	779	16,899,057
AGRICULTURE, FORESTRY, FISHING	11	21	3,703,305	28	4,279,336
MINING	21	7	115,697	10	901,362
UTILITIES	22	13	937,848	12	914,254
CONSTRUCTION	23	1,352	129,468,564	1,002	54,317,907
CONSTRUCTION OF BUILDINGS	236	341	52,962,176	303	22,143,253
HEAVY CONSTRUCTION & HIGHWAYS	237	71	8,284,657	56	7,093,145
SPECIAL TRADE CONTRACTORS	238	940	68,221,731	643	25,081,509
MANUFACTURING	31-33	642	14,551,887	486	9,865,936
WHOLESALE TRADE	42	1,796	63,509,082	1,417	31,019,220
DURABLE GOODS	423	1,257	51,284,450	1,006	23,111,160
NONDURABLE GOODS	424	521	12,068,634	399	7,805,351
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	155,998	12	102,709
TRANSPORTATION & WAREHOUSING	48-49	42	953,158	41	1,521,630
INFORMATION	51	390	28,600,020	344	12,025,777
FINANCE, INSURANCE	52	106	5,322,302	86	1,631,620
REAL ESTATE, RENTAL/LEASING	53	309	15,803,228	236	9,999,872
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	515	15,607,512	354	4,547,816
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	698	18,402,358	500	6,443,005
ARTS, ENTERTAINMENT & RECREATION	71	80	7,995,080	84	4,016,472
ACCOMMODATIONS & FOOD SERVICES	72	366	83,487,590	383	50,448,509
ACCOMMODATIONS	721	39	13,595,611	153	19,985,826
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	327	69,891,979	230	30,462,683
OTHER SERVICES	81	496	27,986,089	337	9,885,151
REPAIR & MAINTENANCE	811	333	23,404,671	234	7,978,778
PERSONAL SERVICE	812	134	4,088,527	74	1,503,225
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	492,891	29	403,148
PUBLIC ADMINISTRATION, OTHER	92.00	13	203,145	8	44,164
TOTAL ALL INDUSTRIES		9,695	\$821,514,016	7,554	\$359,766,530

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,887</u>	<u>\$120,706,874</u>	<u>3,744</u>	<u>\$549,750,573</u>
MOTOR VEHICLES & PARTS	441	114	24,409,249	232	112,406,442
NEW & USED AUTO DEALERS	4411	28	17,967,580	57	87,419,534
RV, BOAT, MOTORCYCLE DEALERS	4412	27	1,882,911	47	5,430,776
AUTOMOTIVE PARTS & TIRE	4413	59	4,558,758	128	19,556,132
FURNITURE & HOME FURNISHING	442	72	3,319,116	161	17,793,733
ELECTRONICS & APPLIANCE STORES	443	168	5,001,838	349	17,389,935
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	17,391,757	254	72,636,696
BUILDING MATERIALS	4441	88	15,198,888	188	63,965,283
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	2,192,869	66	8,671,413
FOOD & BEVERAGE STORES	445	74	12,081,791	201	46,867,019
GROCERY & CONVENIENCE STORES	4451	25	11,505,835	83	42,532,585
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	575,956	118	4,334,434
DRUG/HEALTH STORES	446	121	3,751,263	231	16,155,156
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	6,764,241	103	20,479,904
APPAREL & ACCESSORIES	448	146	1,753,037	246	28,246,739
CLOTHING & SHOE STORES	4481, 4482	130	1,494,255	207	25,590,590
JEWELRY & LUGGAGE STORES	4483	16	258,782	39	2,656,149
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	155	3,127,933	255	14,334,650
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	117	2,802,489	192	12,280,673
BOOK STORES & NEWS DEALERS	4512	38	325,444	63	2,053,977
GENERAL MERCHANDISE STORES	452	25	30,135,997	35	132,571,857
DEPARTMENT STORES	4521	5	2,157,158	8	31,836,567
GENERAL MERCHANDISE STORES	4529	20	27,978,839	27	100,735,290
E-COMMERCE & MAIL ORDER	4541	227	3,081,342	343	15,002,100
MISCELLANEOUS RETAILERS	453, 4542, 4543	636	9,889,310	1,334	55,866,342
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>491,811</u>	<u>39</u>	<u>6,664,291</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>210,128</u>	<u>7</u>	<u>407,363</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>50,933</u>	<u>10</u>	<u>1,434,971</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>750</u>	<u>31,826,578</u>	<u>2,516</u>	<u>181,643,476</u>
CONSTRUCTION OF BUILDINGS	236	205	9,667,922	699	79,113,629
HEAVY CONSTRUCTION & HIGHWAYS	237	32	6,268,139	84	16,858,219
SPECIAL TRADE CONTRACTORS	238	513	15,890,517	1,733	85,671,628
<u>MANUFACTURING</u>	<u>31-33</u>	<u>415</u>	<u>3,521,963</u>	<u>890</u>	<u>18,097,369</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,232</u>	<u>15,247,752</u>	<u>2,192</u>	<u>77,793,367</u>
DURABLE GOODS	423	874	11,954,397	1,531	62,799,505
NONDURABLE GOODS	424	350	3,233,997	642	14,805,377
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	59,358	19	188,485
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>711,003</u>	<u>97</u>	<u>3,359,486</u>
<u>INFORMATION</u>	<u>51</u>	<u>292</u>	<u>9,973,317</u>	<u>497</u>	<u>74,262,460</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>1,145,472</u>	<u>130</u>	<u>10,146,408</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>169</u>	<u>3,860,710</u>	<u>380</u>	<u>26,382,520</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>305</u>	<u>3,420,482</u>	<u>726</u>	<u>16,283,603</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>438</u>	<u>4,395,449</u>	<u>1,181</u>	<u>33,042,258</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>49</u>	<u>1,743,695</u>	<u>126</u>	<u>13,302,796</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>276</u>	<u>29,184,317</u>	<u>640</u>	<u>138,261,578</u>
ACCOMMODATIONS	721	99	7,655,624	41	16,306,204
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	177	21,528,693	599	121,955,374
<u>OTHER SERVICES</u>	<u>81</u>	<u>341</u>	<u>9,895,765</u>	<u>945</u>	<u>39,790,055</u>
REPAIR & MAINTENANCE	811	236	8,632,497	627	31,611,934
PERSONAL SERVICE	812	81	987,567	274	7,560,441
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	275,701	44	617,680
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>88,197</u>	<u>15</u>	<u>437,426</u>
TOTAL ALL INDUSTRIES		6,321	\$236,474,446	14,135	\$1,191,060,000

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	471	\$4,681,180	2,069	\$177,859,734
MOTOR VEHICLES & PARTS	441	17	144,034	127	60,426,302
NEW & USED AUTO DEALERS	4411	D	D	33	47,757,153
RV, BOAT, MOTORCYCLE DEALERS	4412	5	8,993	23	5,097,491
AUTOMOTIVE PARTS & TIRE	4413	10	134,790	71	7,571,658
FURNITURE & HOME FURNISHING	442	15	102,387	72	3,140,403
ELECTRONICS & APPLIANCE STORES	443	41	222,028	159	3,708,932
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	27	426,012	162	22,634,999
BUILDING MATERIALS	4441	21	425,042	122	18,290,272
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	970	40	4,344,727
FOOD & BEVERAGE STORES	445	9	512,473	83	12,691,403
GROCERY & CONVENIENCE STORES	4451	3	509,155	33	11,780,385
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	3,318	50	911,018
DRUG/HEALTH STORES	446	25	101,716	125	4,412,418
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	347,322	50	12,828,459
APPAREL & ACCESSORIES	448	49	27,992	135	2,459,008
CLOTHING & SHOE STORES	4481, 4482	48	27,476	119	1,457,717
JEWELRY & LUGGAGE STORES	4483	D	D	16	1,001,291
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	37	56,021	155	3,197,664
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	24	51,875	115	3,059,257
BOOK STORES & NEWS DEALERS	4512	13	4,146	40	138,407
GENERAL MERCHANDISE STORES	452	8	32,005	31	36,224,874
DEPARTMENT STORES	4521	4	22,125	8	9,174,563
GENERAL MERCHANDISE STORES	4529	4	9,880	23	27,050,311
E-COMMERCE & MAIL ORDER	4541	83	192,813	221	2,994,873
MISCELLANEOUS RETAILERS	453, 4542, 4543	155	2,516,377	749	13,140,399
AGRICULTURE, FORESTRY, FISHING	11	4	20,486	24	204,417
MINING	21	D	D	8	528,841
UTILITIES	22	D	D	12	80,424
CONSTRUCTION	23	124	2,541,069	1,016	52,844,875
CONSTRUCTION OF BUILDINGS	236	27	1,172,827	224	30,607,794
HEAVY CONSTRUCTION & HIGHWAYS	237	9	140,109	52	3,524,431
SPECIAL TRADE CONTRACTORS	238	88	1,228,133	740	18,712,650
MANUFACTURING	31-33	51	188,814	450	6,150,008
WHOLESALE TRADE	42	291	1,498,472	1,357	22,915,167
DURABLE GOODS	423	189	890,448	971	17,526,328
NONDURABLE GOODS	424	99	604,351	377	5,337,092
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	3,673	9	51,747
TRANSPORTATION & WAREHOUSING	48-49	D	D	44	860,785
INFORMATION	51	94	514,865	305	15,272,478
FINANCE, INSURANCE	52	19	85,712	79	1,304,610
REAL ESTATE, RENTAL/LEASING	53	43	272,526	234	6,644,491
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	57	164,375	320	4,412,439
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	81	409,424	505	5,808,022
ARTS, ENTERTAINMENT & RECREATION	71	5	76,285	45	2,211,896
ACCOMMODATIONS & FOOD SERVICES	72	23	1,092,486	226	34,701,799
ACCOMMODATIONS	721	6	407,523	33	3,722,255
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	17	684,963	193	30,979,544
OTHER SERVICES	81	43	612,458	385	9,810,330
REPAIR & MAINTENANCE	811	23	517,364	279	7,647,440
PERSONAL SERVICE	812	17	52,817	81	1,725,060
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	42,277	25	437,830
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	11	327,160
TOTAL ALL INDUSTRIES		1,314	\$12,351,706	7,090	\$341,937,476

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,202</u>	<u>\$77,084,129</u>	<u>624</u>	<u>\$4,984,213</u>
MOTOR VEHICLES & PARTS	441	69	16,125,705	28	845,893
NEW & USED AUTO DEALERS	4411	12	12,609,779	4	212,408
RV, BOAT, MOTORCYCLE DEALERS	4412	16	1,127,443	6	3,715
AUTOMOTIVE PARTS & TIRE	4413	41	2,388,483	18	629,770
FURNITURE & HOME FURNISHING	442	35	2,619,791	20	101,362
ELECTRONICS & APPLIANCE STORES	443	98	7,919,151	47	337,605
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	2,365,577	37	995,491
BUILDING MATERIALS	4441	61	2,077,895	28	727,703
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	287,682	9	267,788
FOOD & BEVERAGE STORES	445	33	3,368,927	16	609,782
GROCERY & CONVENIENCE STORES	4451	11	3,023,599	5	597,978
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	345,328	11	11,804
DRUG/HEALTH STORES	446	74	1,343,087	38	101,610
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,306,303	11	912,319
APPAREL & ACCESSORIES	448	108	2,220,083	62	71,759
CLOTHING & SHOE STORES	4481, 4482	97	1,637,898	59	71,051
JEWELRY & LUGGAGE STORES	4483	11	582,185	3	708
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	84	2,148,474	59	78,670
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	2,130,121	42	69,904
BOOK STORES & NEWS DEALERS	4512	24	18,353	17	8,766
GENERAL MERCHANDISE STORES	452	17	27,044,748	9	48,182
DEPARTMENT STORES	4521	6	7,118,909	4	21,420
GENERAL MERCHANDISE STORES	4529	11	19,925,839	5	26,762
E-COMMERCE & MAIL ORDER	4541	157	1,358,731	101	375,578
MISCELLANEOUS RETAILERS	453, 4542, 4543	431	8,263,552	196	505,962
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>239,717</u>	<u>4</u>	<u>133,376</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>22,914</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>240,280</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>542</u>	<u>42,129,013</u>	<u>103</u>	<u>1,382,649</u>
CONSTRUCTION OF BUILDINGS	236	124	24,957,099	21	299,282
HEAVY CONSTRUCTION & HIGHWAYS	237	40	5,043,210	10	173,765
SPECIAL TRADE CONTRACTORS	238	378	12,128,704	72	909,602
<u>MANUFACTURING</u>	<u>31-33</u>	<u>202</u>	<u>5,042,976</u>	<u>65</u>	<u>328,018</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>710</u>	<u>34,181,189</u>	<u>298</u>	<u>937,974</u>
DURABLE GOODS	423	485	31,382,347	213	707,797
NONDURABLE GOODS	424	217	2,785,691	82	216,396
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	13,151	3	13,781
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>859,362</u>	<u>0</u>	<u>0</u>
<u>INFORMATION</u>	<u>51</u>	<u>194</u>	<u>5,146,449</u>	<u>112</u>	<u>870,192</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>397,385</u>	<u>22</u>	<u>18,793</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,801,775</u>	<u>42</u>	<u>200,050</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>183</u>	<u>10,138,629</u>	<u>66</u>	<u>136,586</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>282</u>	<u>2,235,263</u>	<u>64</u>	<u>94,005</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>21</u>	<u>2,019,600</u>	<u>5</u>	<u>46,033</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>77</u>	<u>9,025,694</u>	<u>28</u>	<u>1,128,718</u>
ACCOMMODATIONS	721	12	844,026	13	527,005
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	8,181,668	15	601,713
<u>OTHER SERVICES</u>	<u>81</u>	<u>150</u>	<u>3,284,061</u>	<u>38</u>	<u>356,544</u>
REPAIR & MAINTENANCE	811	102	2,592,564	25	315,004
PERSONAL SERVICE	812	38	654,270	11	35,453
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	37,227	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>10,160</u>	<u>3</u>	<u>1,394</u>
TOTAL ALL INDUSTRIES		3,777	\$193,858,596	1,478	\$10,727,088

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,726</u>	<u>\$136,304,857</u>	<u>295</u>	<u>\$1,731,800</u>
MOTOR VEHICLES & PARTS	441	124	61,364,876	6	70,343
NEW & USED AUTO DEALERS	4411	30	38,610,993	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	27	14,191,600	0	0
AUTOMOTIVE PARTS & TIRE	4413	67	8,562,283	5	68,079
FURNITURE & HOME FURNISHING	442	59	2,495,093	10	44,321
ELECTRONICS & APPLIANCE STORES	443	148	2,661,191	25	250,002
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	15,477,306	20	319,812
BUILDING MATERIALS	4441	84	13,647,009	15	281,449
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	1,830,297	5	38,363
FOOD & BEVERAGE STORES	445	71	7,788,704	D	D
GROCERY & CONVENIENCE STORES	4451	31	7,476,235	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	312,469	D	D
DRUG/HEALTH STORES	446	109	3,640,820	16	84,966
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	6,530,132	D	D
APPAREL & ACCESSORIES	448	147	1,563,333	30	13,395
CLOTHING & SHOE STORES	4481, 4482	132	1,408,435	27	12,018
JEWELRY & LUGGAGE STORES	4483	15	154,898	3	1,377
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	118	1,314,291	20	21,958
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	638,667	17	21,328
BOOK STORES & NEWS DEALERS	4512	34	675,624	3	630
GENERAL MERCHANDISE STORES	452	23	16,256,712	5	8,955
DEPARTMENT STORES	4521	4	196,425	4	6,897
GENERAL MERCHANDISE STORES	4529	19	16,060,287	D	D
E-COMMERCE & MAIL ORDER	4541	198	2,141,817	63	80,346
MISCELLANEOUS RETAILERS	453, 4542, 4543	594	15,070,582	97	271,006
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>665,632</u>	<u>3</u>	<u>13,843</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>269,042</u>	<u>4</u>	<u>242,075</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>28,063</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>818</u>	<u>42,103,166</u>	<u>72</u>	<u>804,061</u>
CONSTRUCTION OF BUILDINGS	236	188	19,788,898	7	200,676
HEAVY CONSTRUCTION & HIGHWAYS	237	43	2,653,412	7	235,536
SPECIAL TRADE CONTRACTORS	238	587	19,660,856	58	367,849
<u>MANUFACTURING</u>	<u>31-33</u>	<u>338</u>	<u>5,381,937</u>	<u>30</u>	<u>91,260</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,144</u>	<u>39,139,768</u>	<u>155</u>	<u>1,975,769</u>
DURABLE GOODS	423	801	30,690,042	116	1,834,041
NONDURABLE GOODS	424	329	8,306,710	38	137,944
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	143,016	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>36</u>	<u>2,172,900</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>263</u>	<u>10,331,666</u>	<u>66</u>	<u>303,767</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>1,085,986</u>	<u>14</u>	<u>13,451</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>204</u>	<u>10,064,536</u>	<u>25</u>	<u>231,504</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>259</u>	<u>4,983,895</u>	<u>50</u>	<u>81,131</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>411</u>	<u>4,844,882</u>	<u>34</u>	<u>38,908</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>916,522</u>	<u>0</u>	<u>0</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>21,402,597</u>	<u>6</u>	<u>127,588</u>
ACCOMMODATIONS	721	17	4,164,380	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	133	17,238,217	5	119,077
<u>OTHER SERVICES</u>	<u>81</u>	<u>263</u>	<u>9,577,515</u>	<u>22</u>	<u>125,222</u>
REPAIR & MAINTENANCE	811	205	7,854,799	14	102,312
PERSONAL SERVICE	812	44	1,628,633	7	22,908
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	94,083	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>737,207</u>	<u>3</u>	<u>2,885</u>
TOTAL ALL INDUSTRIES		5,758	\$290,010,171	783	\$5,865,080

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,986</u>	<u>\$175,120,495</u>	<u>1,818</u>	<u>\$97,374,759</u>
MOTOR VEHICLES & PARTS	441	137	34,488,158	104	23,944,081
NEW & USED AUTO DEALERS	4411	34	24,171,661	31	17,726,365
RV, BOAT, MOTORCYCLE DEALERS	4412	32	2,808,836	15	346,024
AUTOMOTIVE PARTS & TIRE	4413	71	7,507,661	58	5,871,692
FURNITURE & HOME FURNISHING	442	69	2,516,291	63	1,909,670
ELECTRONICS & APPLIANCE STORES	443	170	30,227,413	158	1,826,236
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	146	25,957,413	120	15,426,700
BUILDING MATERIALS	4441	111	19,278,113	87	13,370,780
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	6,679,300	33	2,055,920
FOOD & BEVERAGE STORES	445	90	11,063,781	91	10,223,026
GROCERY & CONVENIENCE STORES	4451	37	10,656,361	47	9,539,218
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	407,420	44	683,808
DRUG/HEALTH STORES	446	129	2,403,889	127	2,661,866
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	10,959,054	37	9,327,213
APPAREL & ACCESSORIES	448	146	2,946,571	129	1,449,626
CLOTHING & SHOE STORES	4481, 4482	130	2,506,405	111	1,098,324
JEWELRY & LUGGAGE STORES	4483	16	440,166	18	351,302
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	135	3,302,089	127	1,538,290
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	2,612,359	88	1,273,705
BOOK STORES & NEWS DEALERS	4512	40	689,730	39	264,585
GENERAL MERCHANDISE STORES	452	27	25,712,806	24	17,983,791
DEPARTMENT STORES	4521	6	2,950,080	5	3,487,702
GENERAL MERCHANDISE STORES	4529	21	22,762,726	19	14,496,089
E-COMMERCE & MAIL ORDER	4541	201	2,600,131	196	2,229,893
MISCELLANEOUS RETAILERS	453, 4542, 4543	689	22,942,899	642	8,854,367
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>954,607</u>	<u>21</u>	<u>653,412</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>52,906</u>	<u>6</u>	<u>573,193</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,352,044</u>	<u>8</u>	<u>25,754</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>862</u>	<u>109,919,603</u>	<u>677</u>	<u>21,539,425</u>
CONSTRUCTION OF BUILDINGS	236	203	52,233,305	185	9,242,238
HEAVY CONSTRUCTION & HIGHWAYS	237	59	18,022,724	38	1,979,325
SPECIAL TRADE CONTRACTORS	238	600	39,663,574	454	10,317,862
<u>MANUFACTURING</u>	<u>31-33</u>	<u>435</u>	<u>7,675,505</u>	<u>382</u>	<u>4,346,580</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,364</u>	<u>97,923,713</u>	<u>1,081</u>	<u>16,294,906</u>
DURABLE GOODS	423	958	85,273,142	752	12,791,560
NONDURABLE GOODS	424	398	12,583,642	323	3,460,372
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	66,929	6	42,974
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>1,096,872</u>	<u>36</u>	<u>1,895,689</u>
<u>INFORMATION</u>	<u>51</u>	<u>300</u>	<u>13,683,511</u>	<u>280</u>	<u>9,898,652</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>81</u>	<u>3,213,731</u>	<u>78</u>	<u>1,052,798</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>232</u>	<u>9,860,669</u>	<u>192</u>	<u>4,952,467</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>300</u>	<u>15,135,908</u>	<u>275</u>	<u>1,933,006</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>408</u>	<u>8,155,157</u>	<u>379</u>	<u>2,899,752</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>47</u>	<u>4,464,690</u>	<u>53</u>	<u>1,579,520</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>247</u>	<u>33,145,131</u>	<u>296</u>	<u>28,787,026</u>
ACCOMMODATIONS	721	54	8,042,012	105	9,700,710
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	193	25,103,119	191	19,086,316
<u>OTHER SERVICES</u>	<u>81</u>	<u>370</u>	<u>16,452,305</u>	<u>287</u>	<u>5,486,189</u>
REPAIR & MAINTENANCE	811	265	14,529,514	199	4,214,150
PERSONAL SERVICE	812	78	1,576,892	62	952,066
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	345,899	26	319,973
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>58,574</u>	<u>9</u>	<u>108,599</u>
TOTAL ALL INDUSTRIES		6,724	\$498,265,421	5,878	\$199,401,727

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	2,078	\$77,794,175	1,461	\$32,244,650
MOTOR VEHICLES & PARTS	441	100	7,030,440	74	2,762,895
NEW & USED AUTO DEALERS	4411	15	3,177,207	11	334,741
RV, BOAT, MOTORCYCLE DEALERS	4412	30	675,507	26	1,057,232
AUTOMOTIVE PARTS & TIRE	4413	55	3,177,726	37	1,370,922
FURNITURE & HOME FURNISHING	442	108	3,429,767	58	1,259,474
ELECTRONICS & APPLIANCE STORES	443	177	3,802,249	114	1,211,480
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	18,023,146	101	5,859,534
BUILDING MATERIALS	4441	121	16,452,816	69	4,985,790
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	1,570,330	32	873,744
FOOD & BEVERAGE STORES	445	70	8,305,678	51	3,478,457
GROCERY & CONVENIENCE STORES	4451	12	7,361,042	9	3,271,474
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	944,636	42	206,983
DRUG/HEALTH STORES	446	133	2,712,556	96	1,146,837
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	4,052,474	12	3,080,565
APPAREL & ACCESSORIES	448	148	1,791,078	131	990,992
CLOTHING & SHOE STORES	4481, 4482	131	1,445,171	113	836,961
JEWELRY & LUGGAGE STORES	4483	17	345,907	18	154,031
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	151	1,403,900	118	990,282
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	106	1,184,357	82	741,673
BOOK STORES & NEWS DEALERS	4512	45	219,543	36	248,609
GENERAL MERCHANDISE STORES	452	25	12,117,733	18	2,785,729
DEPARTMENT STORES	4521	5	537,003	4	170,419
GENERAL MERCHANDISE STORES	4529	20	11,580,730	14	2,615,310
E-COMMERCE & MAIL ORDER	4541	243	4,335,682	187	1,841,536
MISCELLANEOUS RETAILERS	453, 4542, 4543	749	10,789,472	501	6,836,869
AGRICULTURE, FORESTRY, FISHING	11	16	269,485	15	63,870
MINING	21	6	257,748	5	244,786
UTILITIES	22	11	241,380	4	14,210
CONSTRUCTION	23	1,218	32,257,777	598	19,611,052
CONSTRUCTION OF BUILDINGS	236	351	17,097,004	161	8,980,310
HEAVY CONSTRUCTION & HIGHWAYS	237	52	2,082,371	28	2,933,227
SPECIAL TRADE CONTRACTORS	238	815	13,078,402	409	7,697,515
MANUFACTURING	31-33	432	5,127,496	331	6,560,468
WHOLESALE TRADE	42	1,095	12,571,325	801	5,907,839
DURABLE GOODS	423	739	5,487,185	536	4,215,803
NONDURABLE GOODS	424	343	6,940,986	257	1,677,094
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	143,154	8	14,942
TRANSPORTATION & WAREHOUSING	48-49	18	436,242	19	406,283
INFORMATION	51	292	10,725,741	221	4,586,886
FINANCE, INSURANCE	52	71	1,169,930	52	476,601
REAL ESTATE, RENTAL/LEASING	53	184	2,706,645	124	2,652,834
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	300	2,655,391	205	1,765,137
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	563	7,915,730	315	2,266,329
ARTS, ENTERTAINMENT & RECREATION	71	62	3,093,764	28	1,476,068
ACCOMMODATIONS & FOOD SERVICES	72	219	21,356,774	150	13,185,846
ACCOMMODATIONS	721	70	3,782,824	46	4,667,329
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	149	17,573,950	104	8,518,517
OTHER SERVICES	81	321	5,918,884	200	3,926,332
REPAIR & MAINTENANCE	811	222	4,341,409	131	3,487,699
PERSONAL SERVICE	812	78	1,139,003	51	297,385
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	438,472	18	141,248
PUBLIC ADMINISTRATION, OTHER	92.00	6	337,268	5	14,736
TOTAL ALL INDUSTRIES		6,892	\$184,835,755	4,534	\$95,403,927

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,474</u>	<u>\$4,498,509,487</u>	<u>3,382</u>	<u>439,787,969</u>
MOTOR VEHICLES & PARTS	441	759	989,831,913	195	107,959,238
NEW & USED AUTO DEALERS	4411	321	828,783,917	51	85,028,634
RV, BOAT, MOTORCYCLE DEALERS	4412	151	70,974,897	51	9,994,178
AUTOMOTIVE PARTS & TIRE	4413	287	90,073,099	93	12,936,426
FURNITURE & HOME FURNISHING	442	562	219,823,119	163	14,311,284
ELECTRONICS & APPLIANCE STORES	443	923	358,738,565	291	16,461,140
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	715	405,796,434	244	65,237,094
BUILDING MATERIALS	4441	517	373,790,627	166	55,892,921
LAWN & GARDEN SUPPLIES & EQUIP.	4442	198	32,005,807	78	9,344,173
FOOD & BEVERAGE STORES	445	1,126	292,510,789	169	33,428,148
GROCERY & CONVENIENCE STORES	4451	667	257,568,387	62	31,184,631
OTHER FOOD & BEVERAGE STORES	4452, 4453	459	34,942,402	107	2,243,517
DRUG/HEALTH STORES	446	617	165,874,944	215	11,558,634
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	353	89,799,885	61	13,596,462
APPAREL & ACCESSORIES	448	956	442,771,666	254	19,772,866
CLOTHING & SHOE STORES	4481, 4482	742	396,170,725	212	16,832,133
JEWELRY & LUGGAGE STORES	4483	214	46,600,941	42	2,940,733
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	738	190,235,919	242	15,698,858
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	559	161,717,958	179	12,860,199
BOOK STORES & NEWS DEALERS	4512	179	28,517,961	63	2,838,659
GENERAL MERCHANDISE STORES	452	87	672,659,412	36	92,356,256
DEPARTMENT STORES	4521	13	251,886,928	8	23,625,033
GENERAL MERCHANDISE STORES	4529	74	420,772,484	28	68,731,223
E-COMMERCE & MAIL ORDER	4541	618	164,663,251	328	12,957,561
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,020	505,803,590	1,184	36,450,428
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>116</u>	<u>10,132,304</u>	<u>36</u>	<u>579,552</u>
<u>MINING</u>	<u>21</u>	<u>22</u>	<u>1,723,832</u>	<u>9</u>	<u>348,418</u>
<u>UTILITIES</u>	<u>22</u>	<u>47</u>	<u>5,307,793</u>	<u>10</u>	<u>135,072</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>12,058</u>	<u>2,045,669,159</u>	<u>2,218</u>	<u>115,292,410</u>
CONSTRUCTION OF BUILDINGS	236	4,484	1,282,526,836	687	64,418,856
HEAVY CONSTRUCTION & HIGHWAYS	237	300	143,674,463	70	9,490,715
SPECIAL TRADE CONTRACTORS	238	7,274	619,467,860	1,461	41,382,839
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,956</u>	<u>212,059,517</u>	<u>842</u>	<u>13,473,603</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,582</u>	<u>819,607,102</u>	<u>1,937</u>	<u>41,790,724</u>
DURABLE GOODS	423	3,132	682,777,740	1,330	28,961,794
NONDURABLE GOODS	424	1,394	133,172,893	591	12,753,197
ELECTRONIC MARKETS, AGENTS & BROKERS	425	56	3,656,469	16	75,733
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>421</u>	<u>59,004,279</u>	<u>55</u>	<u>1,476,637</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,087</u>	<u>519,674,433</u>	<u>457</u>	<u>40,423,222</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>239</u>	<u>90,900,610</u>	<u>112</u>	<u>6,217,706</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,124</u>	<u>306,942,718</u>	<u>310</u>	<u>13,742,488</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,225</u>	<u>321,339,007</u>	<u>650</u>	<u>9,729,710</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>5,256</u>	<u>350,842,641</u>	<u>1,034</u>	<u>23,267,289</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>930</u>	<u>138,135,929</u>	<u>116</u>	<u>8,937,042</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,212</u>	<u>1,543,057,237</u>	<u>513</u>	<u>81,562,911</u>
ACCOMMODATIONS	721	357	372,667,997	55	5,758,558
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,855	1,170,389,240	458	75,804,353
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,320</u>	<u>383,355,127</u>	<u>728</u>	<u>25,684,589</u>
REPAIR & MAINTENANCE	811	2,556	236,536,803	498	19,299,582
PERSONAL SERVICE	812	1,588	139,453,647	187	5,861,574
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	176	7,364,677	43	523,433
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>39</u>	<u>4,650,928</u>	<u>15</u>	<u>660,144</u>
TOTAL ALL INDUSTRIES		53,108	\$11,310,912,103	12,424	823,109,486

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	1,609	\$67,239,886	988	\$13,924,862
MOTOR VEHICLES & PARTS	441	87	14,067,083	53	1,705,095
NEW & USED AUTO DEALERS	4411	17	6,731,914	5	155,793
RV, BOAT, MOTORCYCLE DEALERS	4412	21	4,103,238	11	53,025
AUTOMOTIVE PARTS & TIRE	4413	49	3,231,931	37	1,496,277
FURNITURE & HOME FURNISHING	442	66	2,955,916	24	115,580
ELECTRONICS & APPLIANCE STORES	443	143	2,625,105	82	601,352
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	9,240,072	77	1,781,707
BUILDING MATERIALS	4441	94	6,082,667	55	1,316,448
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	3,157,405	22	465,259
FOOD & BEVERAGE STORES	445	55	8,572,136	34	2,089,523
GROCERY & CONVENIENCE STORES	4451	15	6,686,703	10	1,948,083
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	1,885,433	24	141,440
DRUG/HEALTH STORES	446	98	1,030,416	64	667,694
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	5,064,136	13	2,668,750
APPAREL & ACCESSORIES	448	127	1,251,364	84	136,396
CLOTHING & SHOE STORES	4481, 4482	110	1,007,659	79	130,305
JEWELRY & LUGGAGE STORES	4483	17	243,705	5	6,091
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	127	1,533,079	76	229,996
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	1,457,973	53	207,302
BOOK STORES & NEWS DEALERS	4512	30	75,106	23	22,694
GENERAL MERCHANDISE STORES	452	18	9,816,536	12	157,447
DEPARTMENT STORES	4521	4	119,374	5	53,210
GENERAL MERCHANDISE STORES	4529	14	9,697,162	7	104,237
E-COMMERCE & MAIL ORDER	4541	188	1,920,286	143	888,597
MISCELLANEOUS RETAILERS	453, 4542, 4543	553	9,163,757	326	2,882,725
AGRICULTURE, FORESTRY, FISHING	11	24	374,511	23	693,599
MINING	21	5	36,300	6	63,613
UTILITIES	22	6	78,357	3	11,124
CONSTRUCTION	23	703	26,041,840	345	9,810,614
CONSTRUCTION OF BUILDINGS	236	174	12,302,566	94	2,479,373
HEAVY CONSTRUCTION & HIGHWAYS	237	41	2,357,549	24	2,231,986
SPECIAL TRADE CONTRACTORS	238	488	11,381,725	227	5,099,255
MANUFACTURING	31-33	344	3,874,044	167	2,622,459
WHOLESALE TRADE	42	981	14,239,429	664	7,569,562
DURABLE GOODS	423	682	10,801,553	484	6,048,875
NONDURABLE GOODS	424	292	3,390,819	174	1,503,526
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	47,057	6	17,161
TRANSPORTATION & WAREHOUSING	48-49	25	982,644	13	779,451
INFORMATION	51	261	5,905,665	190	2,944,651
FINANCE, INSURANCE	52	62	1,608,955	38	438,640
REAL ESTATE, RENTAL/LEASING	53	198	10,560,478	108	1,146,596
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	251	2,822,196	134	901,988
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	332	5,228,286	165	813,963
ARTS, ENTERTAINMENT & RECREATION	71	45	2,329,209	19	752,762
ACCOMMODATIONS & FOOD SERVICES	72	178	23,519,155	69	3,696,020
ACCOMMODATIONS	721	38	4,607,404	21	884,104
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	18,911,751	48	2,811,916
OTHER SERVICES	81	194	4,868,538	106	1,846,163
REPAIR & MAINTENANCE	811	134	3,998,985	74	1,542,016
PERSONAL SERVICE	812	47	700,785	24	196,914
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	168,768	8	107,233
PUBLIC ADMINISTRATION, OTHER	92.00	9	87,438	5	13,031
TOTAL ALL INDUSTRIES		5,227	\$169,796,931	3,043	\$48,029,098

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,018</u>	<u>\$133,522,782</u>	<u>848</u>	<u>\$9,168,956</u>
MOTOR VEHICLES & PARTS	441	137	33,467,823	44	2,244,360
NEW & USED AUTO DEALERS	4411	36	21,182,112	10	766,263
RV, BOAT, MOTORCYCLE DEALERS	4412	23	6,114,098	7	857,086
AUTOMOTIVE PARTS & TIRE	4413	78	6,171,613	27	621,011
FURNITURE & HOME FURNISHING	442	61	2,119,765	33	278,763
ELECTRONICS & APPLIANCE STORES	443	168	2,678,504	67	532,743
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	153	19,641,413	68	2,019,299
BUILDING MATERIALS	4441	112	14,533,794	56	1,315,193
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	5,107,619	12	704,106
FOOD & BEVERAGE STORES	445	93	10,301,643	17	1,325,318
GROCERY & CONVENIENCE STORES	4451	43	9,920,459	8	1,298,507
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	381,184	9	26,811
DRUG/HEALTH STORES	446	131	4,052,423	54	315,250
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	9,734,950	13	269,766
APPAREL & ACCESSORIES	448	141	8,820,446	74	97,624
CLOTHING & SHOE STORES	4481, 4482	127	7,433,595	69	92,637
JEWELRY & LUGGAGE STORES	4483	14	1,386,851	5	4,987
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	5,292,391	66	131,785
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	5,245,540	45	114,224
BOOK STORES & NEWS DEALERS	4512	37	46,851	21	17,561
GENERAL MERCHANDISE STORES	452	26	22,649,926	8	91,916
DEPARTMENT STORES	4521	5	3,985,611	4	43,550
GENERAL MERCHANDISE STORES	4529	21	18,664,315	4	48,366
E-COMMERCE & MAIL ORDER	4541	194	2,651,261	110	407,235
MISCELLANEOUS RETAILERS	453, 4542, 4543	720	12,112,237	294	1,454,897
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>1,612,137</u>	<u>4</u>	<u>29,409</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>799,384</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>291,941</u>	<u>4</u>	<u>75,561</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>878</u>	<u>26,688,039</u>	<u>274</u>	<u>8,626,949</u>
CONSTRUCTION OF BUILDINGS	236	197	11,450,089	66	3,869,750
HEAVY CONSTRUCTION & HIGHWAYS	237	48	4,440,318	27	1,803,804
SPECIAL TRADE CONTRACTORS	238	633	10,797,632	181	2,953,395
<u>MANUFACTURING</u>	<u>31-33</u>	<u>438</u>	<u>5,833,241</u>	<u>124</u>	<u>1,146,554</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,270</u>	<u>18,007,986</u>	<u>456</u>	<u>4,762,251</u>
DURABLE GOODS	423	902	12,848,065	319	2,840,544
NONDURABLE GOODS	424	357	5,082,925	135	1,907,997
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	76,996	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>1,399,072</u>	<u>9</u>	<u>148,767</u>
<u>INFORMATION</u>	<u>51</u>	<u>304</u>	<u>12,039,644</u>	<u>129</u>	<u>1,516,251</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>71</u>	<u>607,565</u>	<u>28</u>	<u>65,541</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>196</u>	<u>4,683,408</u>	<u>75</u>	<u>508,205</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>300</u>	<u>3,376,490</u>	<u>92</u>	<u>323,212</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>420</u>	<u>8,394,291</u>	<u>135</u>	<u>360,351</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>3,014,145</u>	<u>10</u>	<u>187,120</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>242</u>	<u>25,042,865</u>	<u>40</u>	<u>1,143,084</u>
ACCOMMODATIONS	721	50	2,519,137	11	226,634
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	192	22,523,728	29	916,450
<u>OTHER SERVICES</u>	<u>81</u>	<u>339</u>	<u>8,497,214</u>	<u>86</u>	<u>2,236,019</u>
REPAIR & MAINTENANCE	811	249	7,021,788	63	2,134,667
PERSONAL SERVICE	812	70	1,340,793	19	100,359
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	134,633	4	993
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>131,119</u>	<u>6</u>	<u>28,690</u>
TOTAL ALL INDUSTRIES		6,632	\$253,941,323	2,322	\$30,371,761

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,605</u>	<u>\$53,456,041</u>	<u>1,491</u>	<u>\$66,759,197</u>
MOTOR VEHICLES & PARTS	441	83	7,799,022	95	10,287,603
NEW & USED AUTO DEALERS	4411	16	4,172,946	21	6,473,837
RV, BOAT, MOTORCYCLE DEALERS	4412	13	119,056	25	735,910
AUTOMOTIVE PARTS & TIRE	4413	54	3,507,020	49	3,077,856
FURNITURE & HOME FURNISHING	442	69	1,509,177	47	950,377
ELECTRONICS & APPLIANCE STORES	443	118	1,196,382	108	1,877,479
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	141	8,070,174	113	15,817,486
BUILDING MATERIALS	4441	106	6,185,023	76	11,824,573
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	1,885,151	37	3,992,913
FOOD & BEVERAGE STORES	445	52	5,281,155	54	6,328,132
GROCERY & CONVENIENCE STORES	4451	24	5,050,964	27	6,049,475
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	230,191	27	278,657
DRUG/HEALTH STORES	446	103	1,015,580	94	1,292,201
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,477,244	35	3,979,905
APPAREL & ACCESSORIES	448	111	435,699	122	1,467,819
CLOTHING & SHOE STORES	4481, 4482	99	355,982	111	1,399,185
JEWELRY & LUGGAGE STORES	4483	12	79,717	11	68,634
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	700,780	124	1,600,455
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	484,398	89	1,484,791
BOOK STORES & NEWS DEALERS	4512	40	216,382	35	115,664
GENERAL MERCHANDISE STORES	452	27	15,656,573	22	14,722,110
DEPARTMENT STORES	4521	4	229,844	6	2,332,322
GENERAL MERCHANDISE STORES	4529	23	15,426,729	16	12,389,788
E-COMMERCE & MAIL ORDER	4541	197	1,899,014	179	1,736,511
MISCELLANEOUS RETAILERS	453, 4542, 4543	558	5,415,241	498	6,699,119
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>161,811</u>	<u>20</u>	<u>106,986</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>176,361</u>	<u>4</u>	<u>99,566</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>51,345</u>	<u>12</u>	<u>1,059,476</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>958</u>	<u>21,301,264</u>	<u>496</u>	<u>21,025,304</u>
CONSTRUCTION OF BUILDINGS	236	249	9,603,234	141	9,089,413
HEAVY CONSTRUCTION & HIGHWAYS	237	44	2,699,100	43	4,921,586
SPECIAL TRADE CONTRACTORS	238	665	8,998,930	312	7,014,305
<u>MANUFACTURING</u>	<u>31-33</u>	<u>362</u>	<u>2,774,153</u>	<u>274</u>	<u>2,844,935</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>919</u>	<u>9,334,624</u>	<u>896</u>	<u>12,704,927</u>
DURABLE GOODS	423	635	7,348,340	629	8,450,273
NONDURABLE GOODS	424	277	1,962,809	259	4,210,318
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	23,475	8	44,336
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>225,319</u>	<u>23</u>	<u>601,261</u>
<u>INFORMATION</u>	<u>51</u>	<u>248</u>	<u>7,503,445</u>	<u>215</u>	<u>5,411,581</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>57</u>	<u>855,210</u>	<u>50</u>	<u>6,265,579</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>167</u>	<u>3,259,934</u>	<u>133</u>	<u>1,892,038</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>227</u>	<u>1,371,756</u>	<u>190</u>	<u>1,404,493</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>403</u>	<u>4,151,524</u>	<u>258</u>	<u>1,923,546</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>33</u>	<u>1,383,909</u>	<u>37</u>	<u>999,458</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>127</u>	<u>12,939,417</u>	<u>169</u>	<u>14,460,654</u>
ACCOMMODATIONS	721	22	2,823,721	69	5,962,196
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	105	10,115,696	100	8,498,458
<u>OTHER SERVICES</u>	<u>81</u>	<u>247</u>	<u>4,578,589</u>	<u>209</u>	<u>4,595,112</u>
REPAIR & MAINTENANCE	811	171	3,908,166	150	3,893,987
PERSONAL SERVICE	812	57	534,984	42	525,629
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	135,439	17	175,496
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>745,341</u>	<u>7</u>	<u>14,936</u>
TOTAL ALL INDUSTRIES		5,404	\$124,270,043	4,484	\$142,169,049

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,033</u>	<u>\$16,613,515</u>	<u>808</u>	<u>\$7,400,720</u>
MOTOR VEHICLES & PARTS	441	40	1,303,305	37	1,022,680
NEW & USED AUTO DEALERS	4411	6	494,033	7	522,413
RV, BOAT, MOTORCYCLE DEALERS	4412	8	11,962	8	106,814
AUTOMOTIVE PARTS & TIRE	4413	26	797,310	22	393,453
FURNITURE & HOME FURNISHING	442	38	496,888	29	170,389
ELECTRONICS & APPLIANCE STORES	443	74	691,543	65	340,062
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	76	3,740,426	61	826,261
BUILDING MATERIALS	4441	57	3,366,564	48	766,681
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	373,862	13	59,580
FOOD & BEVERAGE STORES	445	39	2,804,037	20	1,952,507
GROCERY & CONVENIENCE STORES	4451	15	2,638,807	4	1,885,567
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	165,230	16	66,940
DRUG/HEALTH STORES	446	66	512,151	57	93,419
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,140,917	12	618,700
APPAREL & ACCESSORIES	448	87	202,371	69	170,152
CLOTHING & SHOE STORES	4481, 4482	76	163,191	63	166,836
JEWELRY & LUGGAGE STORES	4483	11	39,180	6	3,316
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	298,586	73	100,966
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	253,421	53	89,407
BOOK STORES & NEWS DEALERS	4512	24	45,165	20	11,559
GENERAL MERCHANDISE STORES	452	11	1,160,627	10	97,694
DEPARTMENT STORES	4521	4	68,785	4	57,242
GENERAL MERCHANDISE STORES	4529	7	1,091,842	6	40,452
E-COMMERCE & MAIL ORDER	4541	143	812,151	97	456,381
MISCELLANEOUS RETAILERS	453, 4542, 4543	370	2,450,513	278	1,551,509
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>132,883</u>	<u>11</u>	<u>292,404</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>380,608</u>	<u>5</u>	<u>154,567</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>9,222</u>	<u>5</u>	<u>293,297</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>324</u>	<u>12,763,279</u>	<u>238</u>	<u>8,154,786</u>
CONSTRUCTION OF BUILDINGS	236	82	3,710,293	52	1,444,299
HEAVY CONSTRUCTION & HIGHWAYS	237	24	4,812,486	25	2,708,805
SPECIAL TRADE CONTRACTORS	238	218	4,240,500	161	4,001,682
<u>MANUFACTURING</u>	<u>31-33</u>	<u>178</u>	<u>1,316,041</u>	<u>99</u>	<u>728,629</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>567</u>	<u>4,277,130</u>	<u>453</u>	<u>10,084,231</u>
DURABLE GOODS	423	385	3,450,261	332	9,188,412
NONDURABLE GOODS	424	177	814,414	118	885,253
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	12,455	3	10,566
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>346,891</u>	<u>8</u>	<u>29,757</u>
<u>INFORMATION</u>	<u>51</u>	<u>182</u>	<u>3,076,421</u>	<u>141</u>	<u>1,697,050</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>40</u>	<u>378,161</u>	<u>30</u>	<u>271,637</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>89</u>	<u>881,163</u>	<u>68</u>	<u>1,099,427</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>129</u>	<u>485,911</u>	<u>90</u>	<u>210,878</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>199</u>	<u>1,039,383</u>	<u>150</u>	<u>491,926</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>780,618</u>	<u>6</u>	<u>29,369</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>153</u>	<u>9,607,596</u>	<u>37</u>	<u>1,860,228</u>
ACCOMMODATIONS	721	73	3,925,475	15	242,879
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	5,682,121	22	1,617,349
<u>OTHER SERVICES</u>	<u>81</u>	<u>112</u>	<u>2,034,315</u>	<u>84</u>	<u>710,405</u>
REPAIR & MAINTENANCE	811	74	1,553,765	57	609,668
PERSONAL SERVICE	812	27	231,883	21	73,101
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	248,667	6	27,636
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>9,121</u>	<u>5</u>	<u>11,622</u>
TOTAL ALL INDUSTRIES		3,070	\$54,132,258	2,238	\$33,520,933

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,033</u>	<u>\$1,553,387,642</u>	<u>1,216</u>	<u>\$27,007,963</u>
MOTOR VEHICLES & PARTS	441	499	516,504,342	55	3,660,736
NEW & USED AUTO DEALERS	4411	185	419,971,225	13	364,182
RV, BOAT, MOTORCYCLE DEALERS	4412	98	50,564,760	22	2,754,257
AUTOMOTIVE PARTS & TIRE	4413	216	45,968,357	20	542,297
FURNITURE & HOME FURNISHING	442	263	48,477,589	55	1,087,040
ELECTRONICS & APPLIANCE STORES	443	526	68,450,845	96	1,111,433
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	424	165,154,130	84	5,748,178
BUILDING MATERIALS	4441	305	145,819,664	57	5,523,612
LAWN & GARDEN SUPPLIES & EQUIP.	4442	119	19,334,466	27	224,566
FOOD & BEVERAGE STORES	445	426	91,536,106	56	4,435,416
GROCERY & CONVENIENCE STORES	4451	228	85,598,804	14	3,964,999
OTHER FOOD & BEVERAGE STORES	4452, 4453	198	5,937,302	42	470,417
DRUG/HEALTH STORES	446	345	42,873,563	71	664,879
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	172	50,481,123	7	1,860,009
APPAREL & ACCESSORIES	448	409	79,606,202	116	839,074
CLOTHING & SHOE STORES	4481, 4482	339	68,518,851	105	786,047
JEWELRY & LUGGAGE STORES	4483	70	11,087,351	11	53,027
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	411	52,216,885	84	549,200
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	305	46,328,293	61	336,364
BOOK STORES & NEWS DEALERS	4512	106	5,888,592	23	212,836
GENERAL MERCHANDISE STORES	452	51	271,055,652	15	302,782
DEPARTMENT STORES	4521	10	85,716,202	5	83,621
GENERAL MERCHANDISE STORES	4529	41	185,339,450	10	219,161
E-COMMERCE & MAIL ORDER	4541	382	32,257,166	165	1,969,006
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,125	134,774,039	412	4,780,210
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>66</u>	<u>1,970,485</u>	<u>11</u>	<u>145,177</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>3,416,311</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>1,202,047</u>	<u>10</u>	<u>167,192</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,148</u>	<u>433,573,075</u>	<u>464</u>	<u>24,897,208</u>
CONSTRUCTION OF BUILDINGS	236	1,552	211,552,147	171	15,901,292
HEAVY CONSTRUCTION & HIGHWAYS	237	165	53,866,423	17	1,116,666
SPECIAL TRADE CONTRACTORS	238	3,431	168,154,505	276	7,879,250
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,409</u>	<u>56,117,651</u>	<u>239</u>	<u>2,090,120</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,017</u>	<u>186,224,737</u>	<u>639</u>	<u>4,482,637</u>
DURABLE GOODS	423	2,107	148,561,579	422	2,215,480
NONDURABLE GOODS	424	869	32,042,906	210	2,250,218
ELECTRONIC MARKETS, AGENTS & BROKERS	425	41	5,620,252	7	16,939
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>163</u>	<u>12,484,165</u>	<u>39</u>	<u>1,057,961</u>
<u>INFORMATION</u>	<u>51</u>	<u>648</u>	<u>124,981,380</u>	<u>180</u>	<u>2,855,157</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>174</u>	<u>24,200,650</u>	<u>40</u>	<u>268,168</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>619</u>	<u>67,306,430</u>	<u>94</u>	<u>2,068,076</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,233</u>	<u>37,827,735</u>	<u>178</u>	<u>1,050,570</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,172</u>	<u>68,090,615</u>	<u>248</u>	<u>4,107,450</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>282</u>	<u>26,810,363</u>	<u>42</u>	<u>1,867,655</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,519</u>	<u>302,167,331</u>	<u>167</u>	<u>16,646,654</u>
ACCOMMODATIONS	721	114	28,954,017	92	10,135,876
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,405	273,213,314	75	6,510,778
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,925</u>	<u>106,914,452</u>	<u>142</u>	<u>2,593,903</u>
REPAIR & MAINTENANCE	811	1,307	84,497,713	96	2,141,809
PERSONAL SERVICE	812	531	20,660,248	37	399,430
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	87	1,756,491	9	52,664
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>24</u>	<u>1,582,482</u>	<u>5</u>	<u>916</u>
TOTAL ALL INDUSTRIES		24,481	\$3,008,257,551	3,716	\$91,439,519

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,815</u>	<u>\$315,952,494</u>	<u>659</u>	<u>\$5,098,561</u>
MOTOR VEHICLES & PARTS	441	195	118,403,640	26	249,204
NEW & USED AUTO DEALERS	4411	53	81,233,144	5	24,733
RV, BOAT, MOTORCYCLE DEALERS	4412	52	27,250,316	5	5,598
AUTOMOTIVE PARTS & TIRE	4413	90	9,920,180	16	218,873
FURNITURE & HOME FURNISHING	442	117	6,761,934	20	36,782
ELECTRONICS & APPLIANCE STORES	443	248	9,930,015	52	437,678
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	29,504,416	39	536,293
BUILDING MATERIALS	4441	144	25,296,284	32	529,365
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	4,208,132	7	6,928
FOOD & BEVERAGE STORES	445	123	17,704,475	15	809,719
GROCERY & CONVENIENCE STORES	4451	43	15,684,424	5	804,335
OTHER FOOD & BEVERAGE STORES	4452, 4453	80	2,020,051	10	5,384
DRUG/HEALTH STORES	446	175	7,672,571	43	84,453
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	10,656,860	7	828,275
APPAREL & ACCESSORIES	448	209	17,541,966	68	74,495
CLOTHING & SHOE STORES	4481, 4482	180	14,657,683	63	71,088
JEWELRY & LUGGAGE STORES	4483	29	2,884,283	5	3,407
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	193	8,969,323	53	186,635
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	145	8,781,310	39	107,024
BOOK STORES & NEWS DEALERS	4512	48	188,013	14	79,611
GENERAL MERCHANDISE STORES	452	32	58,172,855	9	52,534
DEPARTMENT STORES	4521	7	15,154,942	5	19,478
GENERAL MERCHANDISE STORES	4529	25	43,017,913	4	33,056
E-COMMERCE & MAIL ORDER	4541	276	5,537,740	106	388,084
MISCELLANEOUS RETAILERS	453, 4542, 4543	995	25,096,699	221	1,414,409
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>635,349</u>	<u>4</u>	<u>43,319</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>260,869</u>	<u>3</u>	<u>3,151</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>138,365</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,492</u>	<u>74,282,139</u>	<u>232</u>	<u>3,201,357</u>
CONSTRUCTION OF BUILDINGS	236	387	29,797,236	58	1,424,344
HEAVY CONSTRUCTION & HIGHWAYS	237	76	17,056,445	16	808,409
SPECIAL TRADE CONTRACTORS	238	1,029	27,428,458	158	968,604
<u>MANUFACTURING</u>	<u>31-33</u>	<u>715</u>	<u>12,861,004</u>	<u>86</u>	<u>483,683</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,713</u>	<u>49,257,450</u>	<u>329</u>	<u>1,151,369</u>
DURABLE GOODS	423	1,192	32,163,182	235	854,116
NONDURABLE GOODS	424	502	16,831,930	91	290,898
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	262,338	3	6,355
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>74</u>	<u>5,262,603</u>	<u>11</u>	<u>208,987</u>
<u>INFORMATION</u>	<u>51</u>	<u>381</u>	<u>18,294,388</u>	<u>127</u>	<u>1,428,435</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>95</u>	<u>2,612,432</u>	<u>26</u>	<u>82,967</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>285</u>	<u>11,710,024</u>	<u>63</u>	<u>446,349</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>477</u>	<u>6,680,904</u>	<u>74</u>	<u>127,378</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>745</u>	<u>11,039,252</u>	<u>105</u>	<u>240,685</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>82</u>	<u>4,618,276</u>	<u>9</u>	<u>271,329</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>380</u>	<u>53,407,808</u>	<u>41</u>	<u>7,960,433</u>
ACCOMMODATIONS	721	70	7,605,956	15	6,856,084
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	310	45,801,852	26	1,104,349
<u>OTHER SERVICES</u>	<u>81</u>	<u>555</u>	<u>16,834,774</u>	<u>62</u>	<u>299,561</u>
REPAIR & MAINTENANCE	811	403	13,407,512	39	163,195
PERSONAL SERVICE	812	121	3,000,427	17	87,122
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	426,835	6	49,244
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>242,550</u>	<u>4</u>	<u>15,221</u>
TOTAL ALL INDUSTRIES		9,870	\$584,090,681	1,836	\$21,062,843

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,862</u>	<u>\$1,449,971,452</u>	<u>4,496</u>	<u>\$962,313,095</u>
MOTOR VEHICLES & PARTS	441	436	384,666,845	338	243,631,411
NEW & USED AUTO DEALERS	4411	158	305,098,678	143	174,664,817
RV, BOAT, MOTORCYCLE DEALERS	4412	82	32,494,003	58	36,687,769
AUTOMOTIVE PARTS & TIRE	4413	196	47,074,164	137	32,278,825
FURNITURE & HOME FURNISHING	442	292	46,753,466	159	30,174,556
ELECTRONICS & APPLIANCE STORES	443	500	56,001,409	424	56,836,353
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	421	144,820,881	270	117,466,262
BUILDING MATERIALS	4441	307	126,015,168	205	106,797,522
LAWN & GARDEN SUPPLIES & EQUIP.	4442	114	18,805,713	65	10,668,740
FOOD & BEVERAGE STORES	445	385	91,143,904	221	61,294,110
GROCERY & CONVENIENCE STORES	4451	202	85,280,542	84	57,422,748
OTHER FOOD & BEVERAGE STORES	4452, 4453	183	5,863,362	137	3,871,362
DRUG/HEALTH STORES	446	337	46,390,156	288	27,963,063
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	157	35,633,554	104	22,615,324
APPAREL & ACCESSORIES	448	381	141,788,140	306	60,609,642
CLOTHING & SHOE STORES	4481, 4482	317	120,897,989	253	54,102,450
JEWELRY & LUGGAGE STORES	4483	64	20,890,151	53	6,507,192
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	387	66,080,099	331	44,030,690
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	62,129,046	247	36,641,357
BOOK STORES & NEWS DEALERS	4512	95	3,951,053	84	7,389,333
GENERAL MERCHANDISE STORES	452	55	272,072,072	41	187,266,228
DEPARTMENT STORES	4521	9	75,132,030	10	50,144,915
GENERAL MERCHANDISE STORES	4529	46	196,940,042	31	137,121,313
E-COMMERCE & MAIL ORDER	4541	404	35,176,582	370	18,378,970
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,107	129,444,344	1,644	92,046,486
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>66</u>	<u>744,441</u>	<u>34</u>	<u>788,556</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>869,361</u>	<u>11</u>	<u>238,682</u>
<u>UTILITIES</u>	<u>22</u>	<u>21</u>	<u>1,673,758</u>	<u>13</u>	<u>778,353</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,575</u>	<u>375,760,380</u>	<u>2,358</u>	<u>234,918,968</u>
CONSTRUCTION OF BUILDINGS	236	1,683	187,642,695	665	119,783,344
HEAVY CONSTRUCTION & HIGHWAYS	237	176	41,197,077	97	13,038,242
SPECIAL TRADE CONTRACTORS	238	3,716	146,920,608	1,596	102,097,382
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,507</u>	<u>42,378,769</u>	<u>1,100</u>	<u>37,465,720</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,951</u>	<u>166,543,363</u>	<u>2,520</u>	<u>148,309,288</u>
DURABLE GOODS	423	2,060	124,461,598	1,768	116,725,247
NONDURABLE GOODS	424	860	41,584,912	721	31,073,710
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	496,853	31	510,331
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>172</u>	<u>7,305,632</u>	<u>94</u>	<u>5,704,971</u>
<u>INFORMATION</u>	<u>51</u>	<u>645</u>	<u>117,295,233</u>	<u>573</u>	<u>88,305,352</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>161</u>	<u>19,195,033</u>	<u>144</u>	<u>15,128,326</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>578</u>	<u>46,575,503</u>	<u>415</u>	<u>41,133,849</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,231</u>	<u>33,077,065</u>	<u>887</u>	<u>32,220,517</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,279</u>	<u>64,611,335</u>	<u>1,234</u>	<u>51,702,940</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>265</u>	<u>23,770,564</u>	<u>171</u>	<u>12,213,857</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,503</u>	<u>285,906,184</u>	<u>932</u>	<u>216,750,316</u>
ACCOMMODATIONS	721	94	26,760,768	88	43,961,990
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,409	259,145,416	844	172,788,326
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,774</u>	<u>80,816,721</u>	<u>1,072</u>	<u>59,848,318</u>
REPAIR & MAINTENANCE	811	1,164	63,172,910	708	43,677,774
PERSONAL SERVICE	812	532	16,239,426	311	14,300,763
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	78	1,404,385	53	1,869,781
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>22</u>	<u>836,663</u>	<u>21</u>	<u>3,276,970</u>
TOTAL ALL INDUSTRIES		24,627	\$2,717,331,457	16,075	\$1,911,098,078

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,383	\$49,441,595	3,575	\$517,442,623
MOTOR VEHICLES & PARTS	441	78	9,345,642	198	109,647,317
NEW & USED AUTO DEALERS	4411	20	5,417,294	44	81,076,708
RV, BOAT, MOTORCYCLE DEALERS	4412	14	712,469	45	11,630,928
AUTOMOTIVE PARTS & TIRE	4413	44	3,215,879	109	16,939,681
FURNITURE & HOME FURNISHING	442	51	1,101,955	179	16,364,253
ELECTRONICS & APPLIANCE STORES	443	111	1,759,066	344	27,392,813
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	108	5,756,465	248	73,588,703
BUILDING MATERIALS	4441	81	5,496,158	175	62,176,524
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	260,307	73	11,412,179
FOOD & BEVERAGE STORES	445	32	3,795,132	159	33,077,868
GROCERY & CONVENIENCE STORES	4451	14	3,672,023	61	30,481,424
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	123,109	98	2,596,444
DRUG/HEALTH STORES	446	90	659,317	233	11,992,394
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	3,223,582	83	15,525,413
APPAREL & ACCESSORIES	448	96	401,315	246	22,497,379
CLOTHING & SHOE STORES	4481, 4482	89	383,914	204	18,889,368
JEWELRY & LUGGAGE STORES	4483	7	17,401	42	3,608,011
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	1,495,172	271	30,804,032
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	1,454,452	199	28,602,655
BOOK STORES & NEWS DEALERS	4512	32	40,720	72	2,201,377
GENERAL MERCHANDISE STORES	452	16	12,056,641	35	114,972,960
DEPARTMENT STORES	4521	4	145,402	10	34,041,400
GENERAL MERCHANDISE STORES	4529	12	11,911,239	25	80,931,560
E-COMMERCE & MAIL ORDER	4541	171	1,482,244	318	11,884,488
MISCELLANEOUS RETAILERS	453, 4542, 4543	485	8,365,064	1,261	49,695,003
AGRICULTURE, FORESTRY, FISHING	11	16	371,980	49	878,568
MINING	21	5	50,233	13	202,305
UTILITIES	22	7	89,395	18	386,577
CONSTRUCTION	23	523	13,363,933	2,457	124,576,961
CONSTRUCTION OF BUILDINGS	236	118	3,699,016	683	62,525,223
HEAVY CONSTRUCTION & HIGHWAYS	237	38	2,502,893	82	7,627,882
SPECIAL TRADE CONTRACTORS	238	367	7,162,024	1,692	54,423,856
MANUFACTURING	31-33	238	1,757,778	873	21,006,524
WHOLESALE TRADE	42	764	6,791,391	2,031	69,851,531
DURABLE GOODS	423	535	4,652,283	1,408	60,500,159
NONDURABLE GOODS	424	223	2,077,421	601	9,191,061
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	61,687	22	160,311
TRANSPORTATION & WAREHOUSING	48-49	16	160,112	57	1,456,820
INFORMATION	51	208	5,556,499	504	50,753,177
FINANCE, INSURANCE	52	47	675,524	124	5,822,607
REAL ESTATE, RENTAL/LEASING	53	122	1,829,772	351	14,983,398
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	154	823,135	709	20,811,066
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	270	1,538,139	1,180	24,478,223
ARTS, ENTERTAINMENT & RECREATION	71	22	1,230,124	125	9,469,046
ACCOMMODATIONS & FOOD SERVICES	72	108	7,621,827	541	96,224,763
ACCOMMODATIONS	721	27	1,459,500	38	7,626,201
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	6,162,327	503	88,598,562
OTHER SERVICES	81	176	3,945,679	832	30,151,653
REPAIR & MAINTENANCE	811	130	3,473,367	558	24,103,643
PERSONAL SERVICE	812	34	390,770	221	5,683,896
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	81,542	53	364,114
PUBLIC ADMINISTRATION, OTHER	92.00	10	21,087	21	4,556,090
TOTAL ALL INDUSTRIES		4,069	\$95,268,203	13,460	\$993,051,932

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>452</u>	<u>\$2,063,528</u>	<u>1,717</u>	<u>\$77,035,053</u>
MOTOR VEHICLES & PARTS	441	15	235,909	84	12,566,432
NEW & USED AUTO DEALERS	4411	D	D	16	7,721,443
RV, BOAT, MOTORCYCLE DEALERS	4412	5	613	16	1,667,316
AUTOMOTIVE PARTS & TIRE	4413	8	178,801	52	3,177,673
FURNITURE & HOME FURNISHING	442	18	94,645	63	1,885,144
ELECTRONICS & APPLIANCE STORES	443	43	80,404	158	5,012,902
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	291,709	106	11,004,318
BUILDING MATERIALS	4441	22	251,803	79	10,059,811
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	39,906	27	944,507
FOOD & BEVERAGE STORES	445	10	225,324	84	9,238,270
GROCERY & CONVENIENCE STORES	4451	D	D	20	7,121,988
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	5,878	64	2,116,282
DRUG/HEALTH STORES	446	22	79,716	116	2,003,955
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	521,106	21	2,826,978
APPAREL & ACCESSORIES	448	45	36,551	139	2,135,039
CLOTHING & SHOE STORES	4481, 4482	42	35,093	125	1,728,410
JEWELRY & LUGGAGE STORES	4483	3	1,458	14	406,629
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	37	28,469	125	3,129,199
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	26,057	87	1,696,317
BOOK STORES & NEWS DEALERS	4512	12	2,412	38	1,432,882
GENERAL MERCHANDISE STORES	452	10	53,382	26	15,982,649
DEPARTMENT STORES	4521	4	11,882	6	3,230,791
GENERAL MERCHANDISE STORES	4529	6	41,500	20	12,751,858
E-COMMERCE & MAIL ORDER	4541	76	163,691	207	2,483,694
MISCELLANEOUS RETAILERS	453, 4542, 4543	140	252,622	588	8,766,473
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>16,300</u>	<u>16</u>	<u>1,671,809</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>12,711</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>184,494</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>98</u>	<u>2,466,230</u>	<u>633</u>	<u>28,067,956</u>
CONSTRUCTION OF BUILDINGS	236	24	1,611,032	137	11,626,117
HEAVY CONSTRUCTION & HIGHWAYS	237	6	244,901	40	2,262,134
SPECIAL TRADE CONTRACTORS	238	68	610,297	456	14,179,705
<u>MANUFACTURING</u>	<u>31-33</u>	<u>45</u>	<u>157,258</u>	<u>392</u>	<u>8,612,358</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>198</u>	<u>349,280</u>	<u>1,163</u>	<u>20,812,348</u>
DURABLE GOODS	423	141	294,233	804	14,660,195
NONDURABLE GOODS	424	55	54,090	350	6,096,790
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	55,363
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>39,154</u>	<u>20</u>	<u>580,193</u>
<u>INFORMATION</u>	<u>51</u>	<u>88</u>	<u>582,260</u>	<u>271</u>	<u>8,432,520</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>17</u>	<u>45,095</u>	<u>71</u>	<u>718,036</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>43</u>	<u>117,873</u>	<u>160</u>	<u>3,902,690</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>41</u>	<u>31,101</u>	<u>263</u>	<u>2,748,898</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>68</u>	<u>51,272</u>	<u>361</u>	<u>5,184,597</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>6</u>	<u>30,780</u>	<u>38</u>	<u>1,754,173</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>18</u>	<u>497,536</u>	<u>166</u>	<u>24,380,873</u>
ACCOMMODATIONS	721	5	82,056	41	6,611,525
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	13	415,480	125	17,769,348
<u>OTHER SERVICES</u>	<u>81</u>	<u>26</u>	<u>108,820</u>	<u>224</u>	<u>4,990,333</u>
REPAIR & MAINTENANCE	811	15	82,396	150	3,905,464
PERSONAL SERVICE	812	9	26,181	53	940,992
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	21	143,877
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>992</u>	<u>5</u>	<u>151,580</u>
TOTAL ALL INDUSTRIES		1,116	\$6,567,717	5,507	\$189,240,622

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,460</u>	<u>\$416,487,484</u>	<u>1,531</u>	<u>\$51,627,356</u>
MOTOR VEHICLES & PARTS	441	220	72,592,033	66	12,288,121
NEW & USED AUTO DEALERS	4411	52	52,077,854	18	8,008,547
RV, BOAT, MOTORCYCLE DEALERS	4412	58	8,009,413	9	1,951,830
AUTOMOTIVE PARTS & TIRE	4413	110	12,504,766	39	2,327,744
FURNITURE & HOME FURNISHING	442	139	12,498,258	60	1,562,947
ELECTRONICS & APPLIANCE STORES	443	307	14,137,690	137	3,894,862
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	204	54,891,808	105	4,801,457
BUILDING MATERIALS	4441	143	46,556,969	81	4,199,176
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	8,334,839	24	602,281
FOOD & BEVERAGE STORES	445	161	30,691,213	51	4,418,183
GROCERY & CONVENIENCE STORES	4451	47	28,477,378	17	4,251,330
OTHER FOOD & BEVERAGE STORES	4452, 4453	114	2,213,835	34	166,853
DRUG/HEALTH STORES	446	216	13,913,050	103	1,190,688
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	89	12,895,216	17	1,666,448
APPAREL & ACCESSORIES	448	276	29,861,533	133	924,348
CLOTHING & SHOE STORES	4481, 4482	236	27,802,134	116	638,700
JEWELRY & LUGGAGE STORES	4483	40	2,059,399	17	285,648
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	264	17,250,480	123	2,845,646
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	196	15,538,991	84	1,001,257
BOOK STORES & NEWS DEALERS	4512	68	1,711,489	39	1,844,389
GENERAL MERCHANDISE STORES	452	46	101,056,330	16	8,435,507
DEPARTMENT STORES	4521	8	28,703,681	4	106,538
GENERAL MERCHANDISE STORES	4529	38	72,352,649	12	8,328,969
E-COMMERCE & MAIL ORDER	4541	340	18,715,752	191	2,171,386
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,198	37,984,121	529	7,427,763
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>605,115</u>	<u>9</u>	<u>35,756</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,377,807</u>	<u>5</u>	<u>122,280</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>160,377</u>	<u>6</u>	<u>35,959</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,670</u>	<u>140,243,306</u>	<u>508</u>	<u>39,449,893</u>
CONSTRUCTION OF BUILDINGS	236	569	84,135,454	120	23,408,059
HEAVY CONSTRUCTION & HIGHWAYS	237	63	11,070,224	37	1,713,197
SPECIAL TRADE CONTRACTORS	238	1,038	45,037,628	351	14,328,637
<u>MANUFACTURING</u>	<u>31-33</u>	<u>922</u>	<u>14,301,275</u>	<u>289</u>	<u>3,899,567</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,165</u>	<u>65,050,020</u>	<u>985</u>	<u>17,192,117</u>
DURABLE GOODS	423	1,493	48,496,989	679	14,188,609
NONDURABLE GOODS	424	649	16,155,858	295	2,966,458
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	397,173	11	37,050
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>77</u>	<u>4,397,097</u>	<u>19</u>	<u>759,449</u>
<u>INFORMATION</u>	<u>51</u>	<u>449</u>	<u>32,638,173</u>	<u>243</u>	<u>5,268,176</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>104</u>	<u>2,642,228</u>	<u>55</u>	<u>649,428</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>334</u>	<u>14,502,556</u>	<u>130</u>	<u>5,300,988</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>615</u>	<u>12,737,012</u>	<u>233</u>	<u>3,321,057</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>858</u>	<u>22,162,927</u>	<u>275</u>	<u>4,755,904</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>131</u>	<u>7,910,977</u>	<u>24</u>	<u>911,955</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>550</u>	<u>91,096,387</u>	<u>124</u>	<u>15,678,303</u>
ACCOMMODATIONS	721	80	12,232,241	13	2,819,660
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	470	78,864,146	111	12,858,643
<u>OTHER SERVICES</u>	<u>81</u>	<u>683</u>	<u>26,553,964</u>	<u>177</u>	<u>3,552,346</u>
REPAIR & MAINTENANCE	811	469	21,078,869	119	2,837,923
PERSONAL SERVICE	812	176	4,828,885	47	692,665
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	646,210	11	21,758
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>326,543</u>	<u>8</u>	<u>504,262</u>
TOTAL ALL INDUSTRIES		<u>12,099</u>	<u>\$853,193,248</u>	<u>4,621</u>	<u>\$153,064,796</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,070</u>	<u>\$377,216,543</u>
MOTOR VEHICLES & PARTS	441	273	93,629,056
NEW & USED AUTO DEALERS	4411	107	68,428,432
RV, BOAT, MOTORCYCLE DEALERS	4412	45	10,168,412
AUTOMOTIVE PARTS & TIRE	4413	121	15,032,212
FURNITURE & HOME FURNISHING	442	110	7,927,113
ELECTRONICS & APPLIANCE STORES	443	289	14,849,398
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	193	46,678,151
BUILDING MATERIALS	4441	136	39,817,616
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	6,860,535
FOOD & BEVERAGE STORES	445	189	27,924,597
GROCERY & CONVENIENCE STORES	4451	106	26,297,961
OTHER FOOD & BEVERAGE STORES	4452, 4453	83	1,626,636
DRUG/HEALTH STORES	446	188	8,143,217
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	71	11,704,463
APPAREL & ACCESSORIES	448	217	15,810,087
CLOTHING & SHOE STORES	4481, 4482	189	13,876,193
JEWELRY & LUGGAGE STORES	4483	28	1,933,894
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	205	10,877,163
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	150	10,351,984
BOOK STORES & NEWS DEALERS	4512	55	525,179
GENERAL MERCHANDISE STORES	452	34	92,865,809
DEPARTMENT STORES	4521	9	24,178,919
GENERAL MERCHANDISE STORES	4529	25	68,686,890
E-COMMERCE & MAIL ORDER	4541	259	6,479,500
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,042	40,327,989
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>1,288,220</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,337,581</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>463,245</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,183</u>	<u>123,448,580</u>
CONSTRUCTION OF BUILDINGS	236	329	75,506,405
HEAVY CONSTRUCTION & HIGHWAYS	237	59	4,890,706
SPECIAL TRADE CONTRACTORS	238	795	43,051,469
<u>MANUFACTURING</u>	<u>31-33</u>	<u>659</u>	<u>21,957,766</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,825</u>	<u>82,004,808</u>
DURABLE GOODS	423	1,263	57,359,157
NONDURABLE GOODS	424	543	24,324,831
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	320,820
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>63</u>	<u>1,305,262</u>
<u>INFORMATION</u>	<u>51</u>	<u>412</u>	<u>37,502,923</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>114</u>	<u>4,551,368</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>314</u>	<u>22,804,841</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>489</u>	<u>11,522,152</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>676</u>	<u>15,241,649</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>74</u>	<u>5,510,514</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>490</u>	<u>75,354,655</u>
ACCOMMODATIONS	721	67	13,092,456
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	423	62,262,199
<u>OTHER SERVICES</u>	<u>81</u>	<u>640</u>	<u>26,044,478</u>
REPAIR & MAINTENANCE	811	470	21,026,592
PERSONAL SERVICE	812	139	4,241,711
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	776,175
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>317,665</u>
TOTAL ALL INDUSTRIES		<u>10,098</u>	<u>\$807,872,250</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 2, 2012 to Quarter 2, 2013
(Dollars in Thousands)

City	2nd Quarter, 2012	2nd Quarter, 2013	Percent Change
Aberdeen	\$89,952	\$93,653	4.1%
Auburn	\$338,910	\$385,632	13.8%
Bellevue	\$1,259,373	\$1,278,341	1.5%
Bellingham	\$525,645	\$573,048	9.0%
Bremerton	\$187,275	\$187,033	-0.1%
Camas	\$49,958	\$45,813	-8.3%
Centralia	\$66,902	\$76,628	14.5%
Chehalis	\$88,732	\$94,169	6.1%
Colville	\$44,353	\$49,532	11.7%
Des Moines	\$43,699	\$52,546	20.2%
Edmonds	\$142,804	\$148,768	4.2%
Ellensburg	\$96,896	\$98,066	1.2%
Everett	\$576,322	\$600,197	4.1%
Federal Way	\$294,102	\$317,043	7.8%
Fife	\$133,588	\$168,381	26.0%
Issaquah	\$271,295	\$298,724	10.1%
Kelso	\$50,266	\$49,794	-0.9%
Kennewick	\$397,538	\$422,061	6.2%
Kent	\$419,259	\$448,190	6.9%
Kirkland	\$429,110	\$461,313	7.5%
Lacey	\$230,055	\$229,226	-0.4%
Longview	\$173,276	\$191,797	10.7%
Lynnwood	\$471,186	\$502,648	6.7%
Marysville	\$175,589	\$194,424	10.7%
Mercer Island	\$73,699	\$78,272	6.2%
Moses Lake	\$138,458	\$157,028	13.4%
Mount Vernon	\$143,407	\$158,472	10.5%
Mountlake Terrace	\$40,365	\$42,734	5.9%
Oak Harbor	\$74,088	\$76,524	3.3%
Olympia	\$418,286	\$452,173	8.1%
Omak	\$42,561	\$45,134	6.0%
Pasco	\$223,545	\$243,889	9.1%
Port Angeles	\$76,318	\$77,346	1.3%
Port Townsend	\$43,042	\$49,452	14.9%
Pullman	\$108,363	\$111,104	2.5%
Puyallup	\$406,424	\$418,552	3.0%
Redmond	\$526,651	\$577,936	9.7%
Renton	\$501,845	\$554,477	10.5%
Richland	\$227,246	\$267,828	17.9%
Sea Tac	\$218,601	\$236,215	8.1%
Seattle	\$4,252,587	\$4,516,565	6.2%
Shelton	\$54,071	\$51,177	-5.4%
Spokane	\$962,832	\$1,028,361	6.8%
Sunnyside	\$59,264	\$63,081	6.4%
Tacoma	\$996,440	\$1,055,658	5.9%
Tukwila	\$401,713	\$434,976	8.3%
Vancouver	\$622,637	\$682,586	9.6%
Walla Walla	\$127,300	\$123,906	-2.7%
Wenatchee	\$179,532	\$184,773	2.9%
Yakima	\$387,217	\$410,435	6.0%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	982	\$61,337,141	2,020	\$210,467,347
MOTOR VEHICLES & PARTS	441	51	18,836,580	138	89,680,428
NEW & USED AUTO DEALERS	4411	17	14,132,645	47	78,228,711
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	17	5,818,739
AUTOMOTIVE PARTS & TIRE	4413	32	4,659,232	74	5,632,978
FURNITURE & HOME FURNISHING	442	27	717,567	101	6,128,454
ELECTRONICS & APPLIANCES	443	105	1,011,608	187	5,210,699
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	9,218,514	152	15,626,660
BUILDING MATERIALS	4441	48	8,844,952	123	12,771,680
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	373,562	29	2,854,980
FOOD & BEVERAGE STORES	445	27	5,108,428	62	7,699,331
GROCERY & CONVENIENCE STORES	4451	15	4,765,944	23	7,390,159
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	342,484	39	309,172
DRUG/HEALTH STORES	446	84	1,678,949	122	3,670,795
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,237,146	22	6,697,986
APPAREL & ACCESSORIES	448	88	996,245	156	22,561,612
CLOTHING & SHOE STORES	4481, 4482	74	655,887	139	20,227,341
JEWELRY & LUGGAGE STORES	4483	14	340,358	17	2,334,271
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	73	834,482	127	2,936,065
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	596,215	92	2,807,036
BOOK STORES & NEWS DEALERS	4512	23	238,267	35	129,029
GENERAL MERCHANDISE STORES	452	14	17,444,710	21	26,062,557
DEPARTMENT STORES	4521	5	3,282,586	6	1,982,413
GENERAL MERCHANDISE STORES	4529	9	14,162,124	15	24,080,144
E-COMMERCE & MAIL ORDER	4541	120	584,512	204	5,983,531
MISCELLANEOUS RETAILERS	453, 4542, 4543	327	3,668,400	728	18,209,229
AGRICULTURE, FORESTRY, FISHING	11	4	75,446	16	124,470
MINING	21	D	D	5	7,964
UTILITIES	22	D	D	7	638,237
CONSTRUCTION	23	287	6,362,977	1,615	50,320,793
CONSTRUCTION OF BUILDINGS	236	65	3,225,734	363	27,782,204
HEAVY CONSTRUCTION & HIGHWAYS	237	19	671,260	51	2,849,846
SPECIAL TRADE CONTRACTORS	238	203	2,465,983	1,201	19,688,743
MANUFACTURING	31-33	164	1,621,499	525	8,404,404
WHOLESALE TRADE	42	657	5,502,506	1,329	35,013,611
DURABLE GOODS	423	458	4,399,740	944	30,284,963
NONDURABLE GOODS	424	196	1,089,085	370	4,567,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	13,681	15	161,422
TRANSPORTATION & WAREHOUSING	48-49	7	66,320	41	795,150
INFORMATION	51	204	2,877,417	308	11,277,076
FINANCE, INSURANCE	52	46	622,870	83	2,288,897
REAL ESTATE, RENTAL/LEASING	53	114	2,540,864	248	7,378,846
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	152	1,048,599	360	5,323,992
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	215	1,013,671	727	12,828,024
ARTS, ENTERTAINMENT & RECREATION	71	13	151,938	47	3,149,764
ACCOMMODATIONS & FOOD SERVICES	72	64	8,112,320	179	26,362,968
ACCOMMODATIONS	721	7	721,759	11	2,118,923
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	57	7,390,561	168	24,244,045
OTHER SERVICES	81	129	2,198,184	476	11,192,534
REPAIR & MAINTENANCE	811	80	1,598,105	367	9,506,860
PERSONAL SERVICE	812	38	488,097	87	1,521,288
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	111,982	22	164,386
PUBLIC ADMINISTRATION, OTHER	92.00	6	98,731	6	58,152
TOTAL ALL INDUSTRIES		3,046	\$93,653,099	7,992	\$385,632,229

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,282	\$634,248,997	2,459	\$318,353,321
MOTOR VEHICLES & PARTS	441	142	230,826,325	126	60,500,403
NEW & USED AUTO DEALERS	4411	49	214,853,957	31	47,175,196
RV, BOAT, MOTORCYCLE DEALERS	4412	24	8,744,081	34	6,529,696
AUTOMOTIVE PARTS & TIRE	4413	69	7,228,287	61	6,795,511
FURNITURE & HOME FURNISHING	442	205	22,244,514	112	8,599,115
ELECTRONICS & APPLIANCES	443	388	48,293,455	242	10,640,160
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	236	33,265,790	128	38,193,543
BUILDING MATERIALS	4441	187	31,859,922	93	35,190,374
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	1,405,868	35	3,003,169
FOOD & BEVERAGE STORES	445	143	23,474,029	95	18,624,698
GROCERY & CONVENIENCE STORES	4451	39	17,192,384	23	17,232,355
OTHER FOOD & BEVERAGE STORES	4452, 4453	104	6,281,645	72	1,392,343
DRUG/HEALTH STORES	446	217	15,684,100	176	9,288,797
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	5,120,508	38	4,368,427
APPAREL & ACCESSORIES	448	258	115,051,411	218	26,488,371
CLOTHING & SHOE STORES	4481, 4482	214	102,325,423	191	24,718,109
JEWELRY & LUGGAGE STORES	4483	44	12,725,988	27	1,770,262
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	207	27,016,971	183	15,024,796
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	147	24,591,448	134	13,604,470
BOOK STORES & NEWS DEALERS	4512	60	2,425,523	49	1,420,326
GENERAL MERCHANDISE STORES	452	29	50,078,847	35	94,824,968
DEPARTMENT STORES	4521	8	27,660,635	8	28,132,988
GENERAL MERCHANDISE STORES	4529	21	22,418,212	27	66,691,980
E-COMMERCE & MAIL ORDER	4541	288	14,936,950	254	6,915,403
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,137	48,256,097	852	24,884,640
AGRICULTURE, FORESTRY, FISHING	11	24	229,245	13	278,048
MINING	21	6	169,097	8	329,997
UTILITIES	22	8	1,083,706	4	7,255
CONSTRUCTION	23	3,609	147,944,839	1,160	77,760,528
CONSTRUCTION OF BUILDINGS	236	1,030	82,916,685	364	53,113,447
HEAVY CONSTRUCTION & HIGHWAYS	237	94	11,112,344	33	3,508,465
SPECIAL TRADE CONTRACTORS	238	2,485	53,915,810	763	21,138,616
MANUFACTURING	31-33	855	17,240,389	633	7,729,977
WHOLESALE TRADE	42	1,758	70,443,722	1,570	33,225,182
DURABLE GOODS	423	1,209	60,996,326	1,106	27,571,502
NONDURABLE GOODS	424	534	9,205,078	446	5,373,643
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	242,318	18	280,037
TRANSPORTATION & WAREHOUSING	48-49	52	1,313,618	39	978,996
INFORMATION	51	523	56,722,742	362	15,730,131
FINANCE, INSURANCE	52	120	12,809,606	87	1,692,789
REAL ESTATE, RENTAL/LEASING	53	379	24,558,675	251	8,351,622
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	933	48,069,564	463	9,173,316
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,705	39,621,692	663	14,848,930
ARTS, ENTERTAINMENT & RECREATION	71	132	26,111,745	83	3,861,724
ACCOMMODATIONS & FOOD SERVICES	72	438	156,454,609	353	65,052,642
ACCOMMODATIONS	721	23	48,973,032	26	7,783,684
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	415	107,481,577	327	57,268,958
OTHER SERVICES	81	761	39,860,420	452	15,534,670
REPAIR & MAINTENANCE	811	500	24,261,131	297	12,683,924
PERSONAL SERVICE	812	227	14,623,635	132	2,661,894
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	975,654	23	188,852
PUBLIC ADMINISTRATION, OTHER	92.00	13	1,457,863	9	139,339
TOTAL ALL INDUSTRIES		14,598	\$1,278,340,529	8,609	\$573,048,467

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	1,585	\$103,373,733	1,024	\$14,472,457
MOTOR VEHICLES & PARTS	441	101	68,475,076	39	2,045,115
NEW & USED AUTO DEALERS	4411	30	61,879,069	7	682,309
RV, BOAT, MOTORCYCLE DEALERS	4412	17	3,566,970	11	6,906
AUTOMOTIVE PARTS & TIRE	4413	54	3,029,037	21	1,355,900
FURNITURE & HOME FURNISHING	442	58	2,464,206	41	702,907
ELECTRONICS & APPLIANCES	443	145	3,666,432	84	1,532,027
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	93	2,538,249	77	2,560,135
BUILDING MATERIALS	4441	71	2,196,748	61	1,926,196
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	341,501	16	633,939
FOOD & BEVERAGE STORES	445	54	7,566,275	34	1,680,098
GROCERY & CONVENIENCE STORES	4451	29	7,510,002	7	1,658,652
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	56,273	27	21,446
DRUG/HEALTH STORES	446	116	3,370,182	53	658,225
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,631,704	7	526,009
APPAREL & ACCESSORIES	448	116	795,967	105	657,073
CLOTHING & SHOE STORES	4481, 4482	104	500,507	97	560,544
JEWELRY & LUGGAGE STORES	4483	12	295,460	8	96,529
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	1,500,643	76	532,092
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	759,519	54	415,335
BOOK STORES & NEWS DEALERS	4512	33	741,124	22	116,757
GENERAL MERCHANDISE STORES	452	19	1,267,101	14	464,303
DEPARTMENT STORES	4521	4	215,982	4	81,720
GENERAL MERCHANDISE STORES	4529	15	1,051,119	10	382,583
E-COMMERCE & MAIL ORDER	4541	187	2,052,614	150	1,082,349
MISCELLANEOUS RETAILERS	453, 4542, 4543	557	7,045,284	344	2,032,124
AGRICULTURE, FORESTRY, FISHING	11	7	223,410	5	5,345
MINING	21	3	87,103	3	17,521
UTILITIES	22	D	D	D	D
CONSTRUCTION	23	684	14,130,163	682	9,113,885
CONSTRUCTION OF BUILDINGS	236	160	6,010,686	117	1,834,082
HEAVY CONSTRUCTION & HIGHWAYS	237	23	457,401	16	1,892,505
SPECIAL TRADE CONTRACTORS	238	501	7,662,076	549	5,387,298
MANUFACTURING	31-33	334	6,225,978	189	852,519
WHOLESALE TRADE	42	1,002	14,938,791	578	3,165,568
DURABLE GOODS	423	719	9,737,130	396	2,474,663
NONDURABLE GOODS	424	273	5,170,720	177	681,294
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	30,941	5	9,611
TRANSPORTATION & WAREHOUSING	48-49	16	167,548	14	310,581
INFORMATION	51	292	7,950,714	189	7,358,491
FINANCE, INSURANCE	52	73	827,772	41	566,138
REAL ESTATE, RENTAL/LEASING	53	181	5,030,979	101	1,049,166
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	281	2,239,573	170	625,597
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	438	4,198,769	330	1,664,089
ARTS, ENTERTAINMENT & RECREATION	71	29	1,574,741	12	1,478,870
ACCOMMODATIONS & FOOD SERVICES	72	147	19,376,856	43	4,269,295
ACCOMMODATIONS	721	15	2,278,321	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	17,098,535	41	4,075,629
OTHER SERVICES	81	266	6,260,248	131	687,285
REPAIR & MAINTENANCE	811	184	4,500,407	86	280,727
PERSONAL SERVICE	812	66	1,681,587	40	403,547
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	78,254	5	3,011
PUBLIC ADMINISTRATION, OTHER	92.00	9	426,945	3	316
TOTAL ALL INDUSTRIES		5,348	\$187,033,458	3,517	\$45,812,941

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,045	\$36,293,658	959	\$68,145,819
MOTOR VEHICLES & PARTS	441	58	8,578,724	52	19,519,445
NEW & USED AUTO DEALERS	4411	19	4,854,822	11	13,950,726
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,059,903	9	3,193,040
AUTOMOTIVE PARTS & TIRE	4413	32	2,663,999	32	2,375,679
FURNITURE & HOME FURNISHING	442	39	824,478	32	692,917
ELECTRONICS & APPLIANCES	443	100	907,490	74	1,076,387
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	2,884,501	56	10,654,146
BUILDING MATERIALS	4441	44	2,397,916	48	9,705,575
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	486,585	8	948,571
FOOD & BEVERAGE STORES	445	27	4,038,371	21	2,489,561
GROCERY & CONVENIENCE STORES	4451	14	4,006,539	6	2,417,030
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	31,832	15	72,531
DRUG/HEALTH STORES	446	81	1,981,303	60	1,760,230
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,560,779	12	1,872,895
APPAREL & ACCESSORIES	448	92	7,399,030	87	1,276,046
CLOTHING & SHOE STORES	4481, 4482	81	6,220,423	83	1,079,883
JEWELRY & LUGGAGE STORES	4483	11	1,178,607	4	196,163
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	3,822,895	75	1,170,802
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	61	3,812,440	55	1,158,481
BOOK STORES & NEWS DEALERS	4512	20	10,455	20	12,321
GENERAL MERCHANDISE STORES	452	12	175,081	19	22,121,032
DEPARTMENT STORES	4521	4	50,748	5	3,769,341
GENERAL MERCHANDISE STORES	4529	8	124,333	14	18,351,691
E-COMMERCE & MAIL ORDER	4541	124	925,332	117	539,589
MISCELLANEOUS RETAILERS	453, 4542, 4543	360	3,195,674	354	4,972,769
AGRICULTURE, FORESTRY, FISHING	11	4	112,358	4	2,634
MINING	21	3	12,446	5	15,052
UTILITIES	22	4	28,693	3	11,403
CONSTRUCTION	23	396	10,681,338	343	4,405,057
CONSTRUCTION OF BUILDINGS	236	75	5,414,685	66	1,652,957
HEAVY CONSTRUCTION & HIGHWAYS	237	14	2,270,617	14	364,133
SPECIAL TRADE CONTRACTORS	238	307	2,996,036	263	2,387,967
MANUFACTURING	31-33	188	1,535,848	175	1,241,217
WHOLESALE TRADE	42	685	5,435,223	594	4,415,345
DURABLE GOODS	423	482	3,879,774	419	3,296,105
NONDURABLE GOODS	424	198	1,509,133	170	1,100,028
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	46,316	5	19,212
TRANSPORTATION & WAREHOUSING	48-49	7	145,449	11	511,444
INFORMATION	51	192	3,101,250	192	2,051,635
FINANCE, INSURANCE	52	46	227,295	51	281,055
REAL ESTATE, RENTAL/LEASING	53	101	1,642,910	108	1,251,124
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	160	906,644	160	1,569,218
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	250	1,149,715	203	789,315
ARTS, ENTERTAINMENT & RECREATION	71	16	580,729	13	789,776
ACCOMMODATIONS & FOOD SERVICES	72	90	12,031,260	67	6,696,368
ACCOMMODATIONS	721	10	722,586	4	1,101,750
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	11,308,674	63	5,594,618
OTHER SERVICES	81	153	2,680,459	112	1,931,368
REPAIR & MAINTENANCE	811	99	2,058,008	75	1,448,690
PERSONAL SERVICE	812	42	555,045	28	442,791
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	67,406	9	39,887
PUBLIC ADMINISTRATION, OTHER	92.00	6	62,315	6	61,008
TOTAL ALL INDUSTRIES		3,346	\$76,627,590	3,006	\$94,168,838

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	778	\$32,036,955	978	\$16,287,260
MOTOR VEHICLES & PARTS	441	36	6,564,930	49	1,530,010
NEW & USED AUTO DEALERS	4411	8	4,168,740	13	1,096,640
RV, BOAT, MOTORCYCLE DEALERS	4412	5	618,160	9	379,568
AUTOMOTIVE PARTS & TIRE	4413	23	1,778,030	27	53,802
FURNITURE & HOME FURNISHING	442	31	511,166	43	541,513
ELECTRONICS & APPLIANCES	443	73	1,191,923	70	602,673
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	2,261,374	67	1,040,962
BUILDING MATERIALS	4441	33	2,213,511	61	1,036,844
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	47,863	6	4,118
FOOD & BEVERAGE STORES	445	11	1,659,356	22	4,244,654
GROCERY & CONVENIENCE STORES	4451	4	1,594,691	5	4,187,813
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	64,665	17	56,841
DRUG/HEALTH STORES	446	54	216,370	67	2,101,536
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	887,079	13	1,244,053
APPAREL & ACCESSORIES	448	69	281,544	95	405,526
CLOTHING & SHOE STORES	4481, 4482	65	269,575	84	325,724
JEWELRY & LUGGAGE STORES	4483	4	11,969	11	79,802
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	62	1,111,204	83	249,155
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	1,084,489	59	199,838
BOOK STORES & NEWS DEALERS	4512	18	26,715	24	49,317
GENERAL MERCHANDISE STORES	452	10	11,846,055	15	530,098
DEPARTMENT STORES	4521	4	43,734	4	72,400
GENERAL MERCHANDISE STORES	4529	6	11,802,321	11	457,698
E-COMMERCE & MAIL ORDER	4541	109	480,446	124	850,816
MISCELLANEOUS RETAILERS	453, 4542, 4543	272	5,025,508	330	2,946,264
AGRICULTURE, FORESTRY, FISHING	11	3	166,173	8	1,071,212
MINING	21	D	D	3	18,496
UTILITIES	22	D	D	3	6,925
CONSTRUCTION	23	151	3,437,292	753	12,038,154
CONSTRUCTION OF BUILDINGS	236	31	1,017,212	162	6,683,649
HEAVY CONSTRUCTION & HIGHWAYS	237	7	472,696	26	790,193
SPECIAL TRADE CONTRACTORS	238	113	1,947,384	565	4,564,312
MANUFACTURING	31-33	112	674,461	181	810,174
WHOLESALE TRADE	42	470	3,527,925	490	2,447,775
DURABLE GOODS	423	327	2,436,291	327	1,551,635
NONDURABLE GOODS	424	138	1,067,672	158	891,426
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	23,962	5	4,714
TRANSPORTATION & WAREHOUSING	48-49	5	84,789	12	267,891
INFORMATION	51	138	1,130,247	178	3,694,379
FINANCE, INSURANCE	52	35	577,433	41	318,400
REAL ESTATE, RENTAL/LEASING	53	75	1,119,934	105	938,916
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	87	418,731	155	436,153
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	129	697,437	388	2,021,791
ARTS, ENTERTAINMENT & RECREATION	71	8	125,233	17	311,580
ACCOMMODATIONS & FOOD SERVICES	72	32	3,697,351	73	10,395,100
ACCOMMODATIONS	721	4	673,940	7	543,159
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	3,023,411	66	9,851,941
OTHER SERVICES	81	82	1,783,685	166	1,481,689
REPAIR & MAINTENANCE	811	51	1,460,685	123	1,210,449
PERSONAL SERVICE	812	23	259,773	37	270,104
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	63,227	6	1,136
PUBLIC ADMINISTRATION, OTHER	92.00	7	3,957	D	D
TOTAL ALL INDUSTRIES		2,116	\$49,532,010	3,552	\$52,546,188

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	1,778	\$74,344,143	1,190	\$46,758,783
MOTOR VEHICLES & PARTS	441	58	39,176,834	60	12,958,728
NEW & USED AUTO DEALERS	4411	16	37,976,264	11	6,376,710
RV, BOAT, MOTORCYCLE DEALERS	4412	9	547,761	12	3,785,907
AUTOMOTIVE PARTS & TIRE	4413	33	652,809	37	2,796,111
FURNITURE & HOME FURNISHING	442	103	2,577,174	46	2,038,348
ELECTRONICS & APPLIANCES	443	151	1,585,442	106	1,659,398
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	1,630,639	65	5,072,176
BUILDING MATERIALS	4441	108	1,506,377	58	2,476,194
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	124,262	7	2,595,982
FOOD & BEVERAGE STORES	445	60	6,587,649	27	4,858,375
GROCERY & CONVENIENCE STORES	4451	15	5,395,282	10	4,484,258
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	1,192,367	17	374,117
DRUG/HEALTH STORES	446	123	2,666,769	74	823,899
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,227,108	17	3,253,446
APPAREL & ACCESSORIES	448	146	5,787,068	110	1,037,847
CLOTHING & SHOE STORES	4481, 4482	127	5,361,532	96	842,340
JEWELRY & LUGGAGE STORES	4483	19	425,536	14	195,507
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	642,498	96	904,606
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	471,896	71	843,950
BOOK STORES & NEWS DEALERS	4512	45	170,602	25	60,656
GENERAL MERCHANDISE STORES	452	16	2,588,650	16	8,877,668
DEPARTMENT STORES	4521	3	77,959	4	66,801
GENERAL MERCHANDISE STORES	4529	13	2,510,691	12	8,810,867
E-COMMERCE & MAIL ORDER	4541	205	2,522,264	153	926,243
MISCELLANEOUS RETAILERS	453, 4542, 4543	652	7,352,048	420	4,348,049
AGRICULTURE, FORESTRY, FISHING	11	13	36,862	6	46,473
MINING	21	D	D	D	D
UTILITIES	22	6	137,000	4	74,377
CONSTRUCTION	23	1,561	19,108,469	333	9,581,125
CONSTRUCTION OF BUILDINGS	236	403	7,402,434	66	4,507,640
HEAVY CONSTRUCTION & HIGHWAYS	237	36	1,608,547	16	340,128
SPECIAL TRADE CONTRACTORS	238	1,122	10,097,488	251	4,733,357
MANUFACTURING	31-33	388	1,603,677	217	1,572,191
WHOLESALE TRADE	42	953	6,282,529	719	7,345,466
DURABLE GOODS	423	641	5,235,266	490	5,532,550
NONDURABLE GOODS	424	303	1,036,678	223	1,775,024
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	10,585	6	37,892
TRANSPORTATION & WAREHOUSING	48-49	22	377,122	10	78,907
INFORMATION	51	273	6,740,870	211	3,031,526
FINANCE, INSURANCE	52	60	954,715	53	1,274,311
REAL ESTATE, RENTAL/LEASING	53	164	1,857,088	130	2,155,784
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	333	2,381,313	177	2,336,050
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	791	5,446,115	240	3,248,833
ARTS, ENTERTAINMENT & RECREATION	71	50	2,648,378	26	462,148
ACCOMMODATIONS & FOOD SERVICES	72	158	21,598,364	93	16,743,862
ACCOMMODATIONS	721	7	1,076,059	11	3,080,925
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	151	20,522,305	82	13,662,937
OTHER SERVICES	81	297	5,247,379	123	3,272,646
REPAIR & MAINTENANCE	811	204	4,315,212	79	2,773,374
PERSONAL SERVICE	812	82	921,546	36	422,654
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	10,621	8	76,618
PUBLIC ADMINISTRATION, OTHER	92.00	6	1,036	8	83,366
TOTAL ALL INDUSTRIES		6,855	\$148,768,158	3,542	\$98,066,413

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	2,728	\$294,204,989	1,969	\$171,747,531
MOTOR VEHICLES & PARTS	441	168	98,603,036	91	15,088,438
NEW & USED AUTO DEALERS	4411	45	81,533,193	26	9,930,361
RV, BOAT, MOTORCYCLE DEALERS	4412	30	7,160,040	9	3,214
AUTOMOTIVE PARTS & TIRE	4413	93	9,909,803	56	5,154,863
FURNITURE & HOME FURNISHING	442	142	9,698,747	103	5,029,487
ELECTRONICS & APPLIANCES	443	272	12,822,113	184	9,745,535
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	194	19,322,610	137	22,006,222
BUILDING MATERIALS	4441	158	18,362,695	110	21,038,362
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	959,915	27	967,860
FOOD & BEVERAGE STORES	445	130	17,756,729	79	11,975,528
GROCERY & CONVENIENCE STORES	4451	71	16,926,981	31	10,907,681
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	829,748	48	1,067,847
DRUG/HEALTH STORES	446	164	9,127,038	151	6,351,283
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	8,167,098	25	4,143,496
APPAREL & ACCESSORIES	448	188	10,057,009	156	8,239,641
CLOTHING & SHOE STORES	4481, 4482	160	8,268,596	128	7,219,162
JEWELRY & LUGGAGE STORES	4483	28	1,788,413	28	1,020,479
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	166	9,543,228	126	9,553,830
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	123	9,096,145	91	8,307,924
BOOK STORES & NEWS DEALERS	4512	43	447,083	35	1,245,906
GENERAL MERCHANDISE STORES	452	32	67,069,441	27	60,192,274
DEPARTMENT STORES	4521	8	16,668,496	7	17,027,484
GENERAL MERCHANDISE STORES	4529	24	50,400,945	20	43,164,790
E-COMMERCE & MAIL ORDER	4541	247	5,288,787	210	3,189,063
MISCELLANEOUS RETAILERS	453, 4542, 4543	979	26,749,153	680	16,232,734
AGRICULTURE, FORESTRY, FISHING	11	20	35,459	17	57,500
MINING	21	5	11,394	D	D
UTILITIES	22	7	21,471	7	27,308
CONSTRUCTION	23	2,330	73,081,583	1,566	31,636,771
CONSTRUCTION OF BUILDINGS	236	588	40,561,062	379	16,041,982
HEAVY CONSTRUCTION & HIGHWAYS	237	71	6,233,449	35	1,539,547
SPECIAL TRADE CONTRACTORS	238	1,671	26,287,072	1,152	14,055,242
MANUFACTURING	31-33	699	11,135,219	421	2,660,137
WHOLESALE TRADE	42	1,707	51,666,266	1,092	11,252,616
DURABLE GOODS	423	1,237	41,005,581	758	8,954,649
NONDURABLE GOODS	424	455	10,579,194	321	2,229,800
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	81,491	13	68,167
TRANSPORTATION & WAREHOUSING	48-49	53	3,002,170	26	270,928
INFORMATION	51	424	26,381,566	276	15,712,423
FINANCE, INSURANCE	52	112	6,100,028	70	1,894,494
REAL ESTATE, RENTAL/LEASING	53	307	18,044,323	224	5,030,529
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	546	11,867,242	352	4,821,720
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,096	17,308,562	809	6,553,426
ARTS, ENTERTAINMENT & RECREATION	71	70	5,561,369	52	7,547,404
ACCOMMODATIONS & FOOD SERVICES	72	400	62,358,290	252	47,815,141
ACCOMMODATIONS	721	19	4,157,386	15	5,057,287
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	381	58,200,904	237	42,757,854
OTHER SERVICES	81	631	19,152,438	466	9,451,638
REPAIR & MAINTENANCE	811	462	15,442,762	324	7,050,751
PERSONAL SERVICE	812	140	3,395,397	122	1,955,320
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	314,279	20	445,567
PUBLIC ADMINISTRATION, OTHER	92.00	16	264,532	8	559,544
TOTAL ALL INDUSTRIES		11,151	\$600,196,901	7,609	\$317,042,519

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	904	\$121,477,799	1,814	\$155,966,966
MOTOR VEHICLES & PARTS	441	71	102,406,159	57	26,462,990
NEW & USED AUTO DEALERS	4411	23	80,779,140	9	20,905,329
RV, BOAT, MOTORCYCLE DEALERS	4412	12	19,025,900	10	3,736,786
AUTOMOTIVE PARTS & TIRE	4413	36	2,601,119	38	1,820,875
FURNITURE & HOME FURNISHING	442	39	1,427,295	116	5,768,837
ELECTRONICS & APPLIANCES	443	86	1,506,420	164	13,283,440
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	1,824,181	138	24,627,606
BUILDING MATERIALS	4441	66	1,666,351	115	23,106,745
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	157,830	23	1,520,861
FOOD & BEVERAGE STORES	445	13	103,041	55	6,222,785
GROCERY & CONVENIENCE STORES	4451	3	93,666	6	4,844,263
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	9,375	49	1,378,522
DRUG/HEALTH STORES	446	45	669,739	134	3,478,824
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,016,646	11	2,077,215
APPAREL & ACCESSORIES	448	67	121,221	147	3,041,832
CLOTHING & SHOE STORES	4481, 4482	60	106,507	126	2,610,826
JEWELRY & LUGGAGE STORES	4483	7	14,714	21	431,006
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	4,706,963	128	11,147,741
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	40	4,703,900	91	10,203,539
BOOK STORES & NEWS DEALERS	4512	12	3,063	37	944,202
GENERAL MERCHANDISE STORES	452	9	4,807,590	20	45,218,297
DEPARTMENT STORES	4521	D	D	7	13,412,868
GENERAL MERCHANDISE STORES	4529	8	4,798,471	13	31,805,429
E-COMMERCE & MAIL ORDER	4541	103	456,619	210	3,091,830
MISCELLANEOUS RETAILERS	453, 4542, 4543	331	2,431,925	634	11,545,569
AGRICULTURE, FORESTRY, FISHING	11	9	10,353	14	66,548
MINING	21	0	0	6	13,703
UTILITIES	22	3	28,799	6	100,070
CONSTRUCTION	23	490	7,549,336	1,743	50,670,488
CONSTRUCTION OF BUILDINGS	236	71	3,687,773	413	30,418,729
HEAVY CONSTRUCTION & HIGHWAYS	237	20	623,454	48	1,279,401
SPECIAL TRADE CONTRACTORS	238	399	3,238,109	1,282	18,972,358
MANUFACTURING	31-33	197	1,320,801	461	6,210,562
WHOLESALE TRADE	42	625	12,705,052	1,102	13,512,144
DURABLE GOODS	423	451	10,045,611	749	11,473,942
NONDURABLE GOODS	424	168	2,490,590	338	2,001,607
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	168,851	15	36,595
TRANSPORTATION & WAREHOUSING	48-49	16	281,444	27	300,578
INFORMATION	51	144	2,698,098	301	10,969,836
FINANCE, INSURANCE	52	45	539,907	66	1,992,718
REAL ESTATE, RENTAL/LEASING	53	124	4,919,579	208	5,230,521
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	148	561,615	405	5,617,938
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	308	1,686,937	823	8,021,249
ARTS, ENTERTAINMENT & RECREATION	71	8	10,576	54	2,975,980
ACCOMMODATIONS & FOOD SERVICES	72	61	8,566,273	166	28,326,807
ACCOMMODATIONS	721	12	1,532,550	4	3,655,002
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	7,033,723	162	24,671,805
OTHER SERVICES	81	177	5,997,420	347	8,740,724
REPAIR & MAINTENANCE	811	148	5,559,218	247	7,053,081
PERSONAL SERVICE	812	23	435,762	82	1,389,144
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	2,440	18	298,499
PUBLIC ADMINISTRATION, OTHER	92.00	4	27,120	6	7,167
TOTAL ALL INDUSTRIES		3,263	\$168,381,109	7,549	\$298,723,999

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	822	\$27,814,394	1,902	\$258,134,356
MOTOR VEHICLES & PARTS	441	39	7,965,361	145	70,680,837
NEW & USED AUTO DEALERS	4411	7	5,478,091	48	54,982,703
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,467,286	27	10,389,786
AUTOMOTIVE PARTS & TIRE	4413	27	1,019,984	70	5,308,348
FURNITURE & HOME FURNISHING	442	24	552,633	67	6,143,029
ELECTRONICS & APPLIANCES	443	61	587,220	188	10,969,177
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	2,559,836	99	22,824,920
BUILDING MATERIALS	4441	42	1,185,159	75	19,977,511
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	1,374,677	24	2,847,409
FOOD & BEVERAGE STORES	445	17	2,254,169	58	8,235,338
GROCERY & CONVENIENCE STORES	4451	7	2,252,154	19	7,676,488
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	2,015	39	558,850
DRUG/HEALTH STORES	446	52	912,019	142	6,836,352
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,974,189	21	6,670,606
APPAREL & ACCESSORIES	448	71	793,624	161	22,009,670
CLOTHING & SHOE STORES	4481, 4482	64	652,535	138	19,249,620
JEWELRY & LUGGAGE STORES	4483	7	141,089	23	2,760,050
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	1,015,502	126	12,314,254
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	41	1,006,990	90	10,962,416
BOOK STORES & NEWS DEALERS	4512	17	8,512	36	1,351,838
GENERAL MERCHANDISE STORES	452	12	6,380,666	22	69,871,984
DEPARTMENT STORES	4521	6	6,348,675	9	23,356,280
GENERAL MERCHANDISE STORES	4529	6	31,991	13	46,515,704
E-COMMERCE & MAIL ORDER	4541	121	521,179	215	3,549,389
MISCELLANEOUS RETAILERS	453, 4542, 4543	305	2,297,996	658	18,028,800
AGRICULTURE, FORESTRY, FISHING	11	3	7,944	6	136,544
MINING	21	3	54,453	4	50,992
UTILITIES	22	3	5,977	5	39,046
CONSTRUCTION	23	282	2,289,573	872	40,616,423
CONSTRUCTION OF BUILDINGS	236	48	772,163	211	20,332,969
HEAVY CONSTRUCTION & HIGHWAYS	237	12	58,605	36	1,697,402
SPECIAL TRADE CONTRACTORS	238	222	1,458,805	625	18,586,052
MANUFACTURING	31-33	126	872,326	361	4,437,600
WHOLESALE TRADE	42	514	3,648,955	1,188	19,553,285
DURABLE GOODS	423	356	2,867,525	823	15,579,370
NONDURABLE GOODS	424	153	762,787	354	3,935,050
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	18,643	11	38,865
TRANSPORTATION & WAREHOUSING	48-49	13	168,379	18	461,194
INFORMATION	51	129	1,840,427	291	11,902,850
FINANCE, INSURANCE	52	37	120,231	91	4,033,577
REAL ESTATE, RENTAL/LEASING	53	94	1,091,002	211	5,866,125
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	110	579,682	306	5,213,327
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	178	508,547	470	7,769,742
ARTS, ENTERTAINMENT & RECREATION	71	6	22,981	49	3,949,335
ACCOMMODATIONS & FOOD SERVICES	72	51	9,014,548	197	47,300,166
ACCOMMODATIONS	721	7	2,083,704	19	6,717,943
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	44	6,930,844	178	40,582,223
OTHER SERVICES	81	115	1,716,976	317	12,581,592
REPAIR & MAINTENANCE	811	88	1,302,303	214	10,700,772
PERSONAL SERVICE	812	21	177,856	82	1,701,995
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	236,817	21	178,825
PUBLIC ADMINISTRATION, OTHER	92.00	6	37,264	8	15,090
TOTAL ALL INDUSTRIES		2,492	\$49,793,659	6,296	\$422,061,244

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	2,524	\$180,734,897	2,431	\$236,726,988
MOTOR VEHICLES & PARTS	441	146	33,732,669	95	118,040,189
NEW & USED AUTO DEALERS	4411	42	24,193,880	34	112,732,205
RV, BOAT, MOTORCYCLE DEALERS	4412	17	3,395,141	14	193,725
AUTOMOTIVE PARTS & TIRE	4413	87	6,143,648	47	5,114,259
FURNITURE & HOME FURNISHING	442	132	9,897,165	151	7,662,121
ELECTRONICS & APPLIANCES	443	262	6,412,277	243	6,564,357
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	198	27,461,348	194	7,080,753
BUILDING MATERIALS	4441	166	23,842,901	149	6,673,248
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	3,618,447	45	407,505
FOOD & BEVERAGE STORES	445	110	15,222,550	92	12,080,302
GROCERY & CONVENIENCE STORES	4451	55	14,017,589	18	11,368,599
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	1,204,961	74	711,703
DRUG/HEALTH STORES	446	143	6,623,768	170	7,790,941
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	8,323,990	24	3,705,871
APPAREL & ACCESSORIES	448	169	5,701,034	183	4,877,356
CLOTHING & SHOE STORES	4481, 4482	145	4,768,053	159	4,132,267
JEWELRY & LUGGAGE STORES	4483	24	932,981	24	745,089
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	163	3,387,074	167	5,847,123
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	122	3,201,207	115	5,026,103
BOOK STORES & NEWS DEALERS	4512	41	185,867	52	821,020
GENERAL MERCHANDISE STORES	452	30	26,384,606	20	39,299,565
DEPARTMENT STORES	4521	7	10,639,204	6	3,077,509
GENERAL MERCHANDISE STORES	4529	23	15,745,402	14	36,222,056
E-COMMERCE & MAIL ORDER	4541	232	5,251,159	241	7,225,155
MISCELLANEOUS RETAILERS	453, 4542, 4543	902	32,337,257	851	16,553,255
AGRICULTURE, FORESTRY, FISHING	11	24	462,478	16	70,072
MINING	21	5	20,294	D	D
UTILITIES	22	6	1,026,822	7	260,219
CONSTRUCTION	23	2,113	58,743,955	2,734	73,378,301
CONSTRUCTION OF BUILDINGS	236	492	25,304,673	742	43,668,670
HEAVY CONSTRUCTION & HIGHWAYS	237	63	4,370,750	81	6,730,517
SPECIAL TRADE CONTRACTORS	238	1,558	29,068,532	1,911	22,979,114
MANUFACTURING	31-33	702	12,914,085	624	6,144,183
WHOLESALE TRADE	42	1,739	58,980,100	1,356	20,984,200
DURABLE GOODS	423	1,215	45,369,180	931	18,199,265
NONDURABLE GOODS	424	504	13,512,181	412	2,750,982
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	98,739	13	33,953
TRANSPORTATION & WAREHOUSING	48-49	51	1,017,290	36	679,434
INFORMATION	51	405	24,878,691	400	20,725,536
FINANCE, INSURANCE	52	98	7,116,554	89	4,355,504
REAL ESTATE, RENTAL/LEASING	53	296	16,940,022	257	8,573,068
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	496	6,983,363	573	6,894,786
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	984	10,166,399	1,224	10,422,722
ARTS, ENTERTAINMENT & RECREATION	71	56	4,747,565	78	5,130,314
ACCOMMODATIONS & FOOD SERVICES	72	319	45,512,085	249	51,044,905
ACCOMMODATIONS	721	16	4,943,951	9	9,367,792
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	303	40,568,134	240	41,677,113
OTHER SERVICES	81	606	17,811,129	519	15,870,274
REPAIR & MAINTENANCE	811	453	14,203,277	353	12,520,295
PERSONAL SERVICE	812	132	3,536,677	145	3,241,340
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	71,175	21	108,639
PUBLIC ADMINISTRATION, OTHER	92.00	9	134,332	10	48,191
TOTAL ALL INDUSTRIES		10,433	\$448,190,061	10,604	\$461,313,024

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,487	\$136,991,488	1,342	\$120,316,284
MOTOR VEHICLES & PARTS	441	68	9,390,302	81	50,074,329
NEW & USED AUTO DEALERS	4411	10	261,439	25	41,854,629
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,977,167	13	3,572,970
AUTOMOTIVE PARTS & TIRE	4413	48	5,151,696	43	4,646,730
FURNITURE & HOME FURNISHING	442	78	3,463,112	37	1,693,450
ELECTRONICS & APPLIANCES	443	141	6,414,834	109	2,358,412
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	18,309,987	90	16,499,400
BUILDING MATERIALS	4441	76	18,256,907	71	14,855,664
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	53,080	19	1,643,736
FOOD & BEVERAGE STORES	445	40	7,362,759	37	6,784,255
GROCERY & CONVENIENCE STORES	4451	12	6,692,973	12	6,113,910
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	669,786	25	670,345
DRUG/HEALTH STORES	446	93	2,383,874	96	2,303,244
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,239,118	26	5,535,105
APPAREL & ACCESSORIES	448	112	4,480,753	100	1,436,042
CLOTHING & SHOE STORES	4481, 4482	94	3,892,878	89	615,074
JEWELRY & LUGGAGE STORES	4483	18	587,875	11	820,968
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	112	16,815,128	100	1,544,049
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	16,741,838	73	1,438,198
BOOK STORES & NEWS DEALERS	4512	29	73,290	27	105,851
GENERAL MERCHANDISE STORES	452	23	49,935,551	17	24,511,307
DEPARTMENT STORES	4521	7	12,218,851	6	2,706,740
GENERAL MERCHANDISE STORES	4529	16	37,716,700	11	21,804,567
E-COMMERCE & MAIL ORDER	4541	174	1,685,292	163	1,211,392
MISCELLANEOUS RETAILERS	453, 4542, 4543	535	14,510,778	486	6,365,299
AGRICULTURE, FORESTRY, FISHING	11	11	21,951	6	20,067
MINING	21	3	3,913	4	76,173
UTILITIES	22	3	32,386	3	48,145
CONSTRUCTION	23	1,020	22,361,665	531	15,761,317
CONSTRUCTION OF BUILDINGS	236	234	9,300,732	122	7,944,996
HEAVY CONSTRUCTION & HIGHWAYS	237	26	1,004,750	25	826,520
SPECIAL TRADE CONTRACTORS	238	760	12,056,183	384	6,989,801
MANUFACTURING	31-33	314	2,517,847	270	3,040,117
WHOLESALE TRADE	42	832	9,855,065	917	12,257,951
DURABLE GOODS	423	574	7,667,169	661	9,897,988
NONDURABLE GOODS	424	251	2,146,598	250	2,353,880
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	41,298	6	6,083
TRANSPORTATION & WAREHOUSING	48-49	8	38,351	14	247,051
INFORMATION	51	224	8,330,611	224	6,693,660
FINANCE, INSURANCE	52	60	831,292	67	959,216
REAL ESTATE, RENTAL/LEASING	53	157	3,005,171	159	3,328,039
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	256	3,106,813	205	2,005,018
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	539	4,753,197	339	3,252,012
ARTS, ENTERTAINMENT & RECREATION	71	29	2,835,468	27	1,412,898
ACCOMMODATIONS & FOOD SERVICES	72	150	27,549,537	107	16,744,906
ACCOMMODATIONS	721	7	2,339,479	5	388,295
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	25,210,058	102	16,356,611
OTHER SERVICES	81	273	6,853,672	237	5,352,175
REPAIR & MAINTENANCE	811	190	5,443,207	159	4,205,121
PERSONAL SERVICE	812	71	1,364,897	61	987,075
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	45,568	17	159,979
PUBLIC ADMINISTRATION, OTHER	92.00	9	137,519	5	282,317
TOTAL ALL INDUSTRIES		5,375	\$229,225,946	4,457	\$191,797,346

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	2,063	\$345,207,198	1,659	\$106,870,748
MOTOR VEHICLES & PARTS	441	119	105,389,345	84	19,672,948
NEW & USED AUTO DEALERS	4411	39	90,328,854	19	8,978,946
RV, BOAT, MOTORCYCLE DEALERS	4412	10	8,215,646	12	5,825,005
AUTOMOTIVE PARTS & TIRE	4413	70	6,844,845	53	4,868,997
FURNITURE & HOME FURNISHING	442	114	15,686,289	88	2,959,721
ELECTRONICS & APPLIANCES	443	202	18,876,043	138	6,323,776
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	15,219,708	114	4,995,155
BUILDING MATERIALS	4441	113	13,623,547	92	4,103,457
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,596,161	22	891,698
FOOD & BEVERAGE STORES	445	72	10,226,376	48	10,193,131
GROCERY & CONVENIENCE STORES	4451	35	8,922,521	20	9,926,156
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	1,303,855	28	266,975
DRUG/HEALTH STORES	446	138	10,572,570	107	2,871,622
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	3,046,585	19	2,715,676
APPAREL & ACCESSORIES	448	168	60,840,077	128	5,212,031
CLOTHING & SHOE STORES	4481, 4482	147	53,904,106	115	4,652,765
JEWELRY & LUGGAGE STORES	4483	21	6,935,971	13	559,266
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	23,990,178	115	1,649,399
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	98	21,636,100	82	1,578,839
BOOK STORES & NEWS DEALERS	4512	38	2,354,078	33	70,560
GENERAL MERCHANDISE STORES	452	27	56,857,381	21	36,391,452
DEPARTMENT STORES	4521	9	37,918,892	7	11,569,084
GENERAL MERCHANDISE STORES	4529	18	18,938,489	14	24,822,368
E-COMMERCE & MAIL ORDER	4541	214	4,338,008	201	2,299,346
MISCELLANEOUS RETAILERS	453, 4542, 4543	718	20,164,638	596	11,586,491
AGRICULTURE, FORESTRY, FISHING	11	13	29,747	11	98,409
MINING	21	D	D	3	12,189
UTILITIES	22	7	868,652	6	335,419
CONSTRUCTION	23	1,618	33,384,115	1,191	26,583,364
CONSTRUCTION OF BUILDINGS	236	372	17,705,537	273	18,753,046
HEAVY CONSTRUCTION & HIGHWAYS	237	39	835,853	30	394,097
SPECIAL TRADE CONTRACTORS	238	1,207	14,842,725	888	7,436,221
MANUFACTURING	31-33	453	3,868,436	340	2,820,299
WHOLESALE TRADE	42	1,128	17,844,842	988	11,654,507
DURABLE GOODS	423	773	14,981,860	704	9,193,158
NONDURABLE GOODS	424	340	2,674,025	275	2,437,921
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	188,957	9	23,428
TRANSPORTATION & WAREHOUSING	48-49	32	646,070	20	272,444
INFORMATION	51	285	12,366,838	267	7,532,046
FINANCE, INSURANCE	52	81	5,374,359	65	981,982
REAL ESTATE, RENTAL/LEASING	53	234	5,816,896	185	3,123,172
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	360	3,893,175	246	1,333,279
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	892	7,062,291	583	3,929,618
ARTS, ENTERTAINMENT & RECREATION	71	45	2,425,610	29	578,611
ACCOMMODATIONS & FOOD SERVICES	72	252	50,100,558	129	20,541,486
ACCOMMODATIONS	721	14	8,358,539	4	1,116,905
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	238	41,742,019	125	19,424,581
OTHER SERVICES	81	436	13,722,440	322	7,729,751
REPAIR & MAINTENANCE	811	326	10,977,820	239	6,516,141
PERSONAL SERVICE	812	101	2,662,696	73	1,209,024
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	81,924	10	4,586
PUBLIC ADMINISTRATION, OTHER	92.00	5	19,531	6	26,237
TOTAL ALL INDUSTRIES		7,906	\$502,648,411	6,050	\$194,423,561

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	1,316	\$20,599,119	1,273	\$84,631,365
MOTOR VEHICLES & PARTS	441	24	144,094	78	23,084,958
NEW & USED AUTO DEALERS	4411	4	130,852	19	18,278,612
RV, BOAT, MOTORCYCLE DEALERS	4412	3	7,471	17	1,674,869
AUTOMOTIVE PARTS & TIRE	4413	17	5,771	42	3,131,477
FURNITURE & HOME FURNISHING	442	90	2,421,475	39	1,420,704
ELECTRONICS & APPLIANCES	443	118	1,772,359	110	2,404,349
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	1,574,070	70	14,975,997
BUILDING MATERIALS	4441	93	1,295,639	57	14,218,007
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	278,431	13	757,990
FOOD & BEVERAGE STORES	445	48	832,175	33	3,932,960
GROCERY & CONVENIENCE STORES	4451	D	D	11	3,663,407
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	193,699	22	269,553
DRUG/HEALTH STORES	446	79	2,074,994	100	1,730,591
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	559,560	22	4,658,070
APPAREL & ACCESSORIES	448	127	1,415,802	117	1,957,930
CLOTHING & SHOE STORES	4481, 4482	114	1,352,327	105	1,759,581
JEWELRY & LUGGAGE STORES	4483	13	63,475	12	198,349
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	1,085,404	95	2,442,362
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	718,143	71	1,878,375
BOOK STORES & NEWS DEALERS	4512	32	367,261	24	563,987
GENERAL MERCHANDISE STORES	452	11	3,062,440	17	17,176,466
DEPARTMENT STORES	4521	4	117,686	6	2,814,990
GENERAL MERCHANDISE STORES	4529	7	2,944,754	11	14,361,476
E-COMMERCE & MAIL ORDER	4541	176	2,362,167	144	1,078,345
MISCELLANEOUS RETAILERS	453, 4542, 4543	424	3,294,579	448	9,768,633
AGRICULTURE, FORESTRY, FISHING	11	13	24,107	8	54,691
MINING	21	5	20,578	D	D
UTILITIES	22	3	391,746	D	D
CONSTRUCTION	23	1,433	30,686,066	370	14,425,637
CONSTRUCTION OF BUILDINGS	236	360	18,954,652	67	8,989,272
HEAVY CONSTRUCTION & HIGHWAYS	237	38	1,418,747	21	422,226
SPECIAL TRADE CONTRACTORS	238	1,035	10,312,667	282	5,014,139
MANUFACTURING	31-33	295	1,053,878	246	2,454,202
WHOLESALE TRADE	42	624	3,068,521	887	15,394,630
DURABLE GOODS	423	397	2,638,253	624	12,662,513
NONDURABLE GOODS	424	220	421,685	256	2,698,523
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	8,583	7	33,594
TRANSPORTATION & WAREHOUSING	48-49	17	93,968	14	246,809
INFORMATION	51	226	3,998,994	217	4,902,553
FINANCE, INSURANCE	52	44	1,041,772	63	1,070,718
REAL ESTATE, RENTAL/LEASING	53	134	1,227,399	146	2,850,453
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	285	2,334,375	181	1,283,922
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	692	5,245,552	245	2,528,358
ARTS, ENTERTAINMENT & RECREATION	71	27	1,083,173	14	226,765
ACCOMMODATIONS & FOOD SERVICES	72	59	5,556,091	91	18,673,250
ACCOMMODATIONS	721	0	0	17	3,993,220
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	5,556,091	74	14,680,030
OTHER SERVICES	81	199	1,844,363	190	7,731,914
REPAIR & MAINTENANCE	811	142	700,090	133	6,643,966
PERSONAL SERVICE	812	49	1,138,441	43	963,117
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	5,832	14	124,831
PUBLIC ADMINISTRATION, OTHER	92.00	3	1,944	5	28,493
TOTAL ALL INDUSTRIES		5,375	\$78,271,646	3,953	\$157,028,055

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,494	\$81,786,150	994	\$12,941,594
MOTOR VEHICLES & PARTS	441	83	26,716,191	31	85,250
NEW & USED AUTO DEALERS	4411	22	18,461,142	6	60,127
RV, BOAT, MOTORCYCLE DEALERS	4412	15	5,354,660	6	4,044
AUTOMOTIVE PARTS & TIRE	4413	46	2,900,389	19	21,079
FURNITURE & HOME FURNISHING	442	60	1,864,932	43	373,384
ELECTRONICS & APPLIANCES	443	160	3,244,742	94	1,586,386
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	11,172,283	72	1,080,292
BUILDING MATERIALS	4441	80	10,148,570	62	1,044,283
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	1,023,713	10	36,009
FOOD & BEVERAGE STORES	445	48	6,854,542	27	2,889,428
GROCERY & CONVENIENCE STORES	4451	15	6,595,962	11	2,864,798
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	258,580	16	24,630
DRUG/HEALTH STORES	446	110	1,627,401	55	626,378
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,267,176	8	409,535
APPAREL & ACCESSORIES	448	112	702,332	97	178,250
CLOTHING & SHOE STORES	4481, 4482	101	550,351	89	158,851
JEWELRY & LUGGAGE STORES	4483	11	151,981	8	19,399
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	1,106,897	68	338,313
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	1,071,790	51	329,463
BOOK STORES & NEWS DEALERS	4512	22	35,107	17	8,850
GENERAL MERCHANDISE STORES	452	18	15,878,834	12	1,277,105
DEPARTMENT STORES	4521	4	245,745	D	D
GENERAL MERCHANDISE STORES	4529	14	15,633,089	10	1,250,379
E-COMMERCE & MAIL ORDER	4541	170	1,335,461	132	799,788
MISCELLANEOUS RETAILERS	453, 4542, 4543	523	9,015,359	355	3,297,485
AGRICULTURE, FORESTRY, FISHING	11	8	33,965	5	4,628
MINING	21	D	D	D	D
UTILITIES	22	D	D	3	3,141
CONSTRUCTION	23	704	20,997,918	552	8,048,254
CONSTRUCTION OF BUILDINGS	236	161	10,509,534	106	5,668,757
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,412,884	22	355,572
SPECIAL TRADE CONTRACTORS	238	523	9,075,500	424	2,023,925
MANUFACTURING	31-33	297	2,669,467	161	771,171
WHOLESALE TRADE	42	910	15,193,981	505	5,406,037
DURABLE GOODS	423	632	12,173,918	351	4,302,801
NONDURABLE GOODS	424	270	2,808,492	150	1,101,805
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	211,571	4	1,431
TRANSPORTATION & WAREHOUSING	48-49	20	784,739	9	39,760
INFORMATION	51	247	4,977,416	185	3,935,898
FINANCE, INSURANCE	52	61	999,400	41	798,856
REAL ESTATE, RENTAL/LEASING	53	165	3,786,344	103	853,456
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	259	3,415,433	159	1,681,840
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	413	3,676,930	340	954,748
ARTS, ENTERTAINMENT & RECREATION	71	24	1,627,695	17	1,126,681
ACCOMMODATIONS & FOOD SERVICES	72	117	13,834,836	52	4,745,389
ACCOMMODATIONS	721	10	1,472,661	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	107	12,362,175	51	4,400,962
OTHER SERVICES	81	241	4,504,562	133	1,419,868
REPAIR & MAINTENANCE	811	166	3,498,515	83	422,856
PERSONAL SERVICE	812	61	910,560	43	893,853
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	95,487	7	103,159
PUBLIC ADMINISTRATION, OTHER	92.00	7	166,483	3	2,227
TOTAL ALL INDUSTRIES		4,971	\$158,472,425	3,263	\$42,733,982

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	1,156	\$43,388,203	2,413	\$234,060,452
MOTOR VEHICLES & PARTS	441	52	5,230,121	102	84,511,816
NEW & USED AUTO DEALERS	4411	9	2,860,836	21	75,428,410
RV, BOAT, MOTORCYCLE DEALERS	4412	13	245,688	16	4,108,862
AUTOMOTIVE PARTS & TIRE	4413	30	2,123,597	65	4,974,544
FURNITURE & HOME FURNISHING	442	53	1,135,687	126	8,404,017
ELECTRONICS & APPLIANCES	443	105	2,105,502	251	13,883,388
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	9,874,469	155	25,897,409
BUILDING MATERIALS	4441	54	9,634,536	121	22,807,534
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	239,933	34	3,089,875
FOOD & BEVERAGE STORES	445	20	3,861,219	76	14,309,912
GROCERY & CONVENIENCE STORES	4451	5	3,358,372	22	13,452,555
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	502,847	54	857,357
DRUG/HEALTH STORES	446	75	1,413,862	192	6,317,372
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,766,981	30	4,132,855
APPAREL & ACCESSORIES	448	104	1,074,745	190	16,375,605
CLOTHING & SHOE STORES	4481, 4482	93	752,317	162	13,668,242
JEWELRY & LUGGAGE STORES	4483	11	322,428	28	2,707,363
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	801,062	180	12,062,100
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	67	677,765	125	10,043,679
BOOK STORES & NEWS DEALERS	4512	26	123,297	55	2,018,421
GENERAL MERCHANDISE STORES	452	14	10,518,502	21	20,854,749
DEPARTMENT STORES	4521	4	126,829	8	20,299,159
GENERAL MERCHANDISE STORES	4529	10	10,391,673	13	555,590
E-COMMERCE & MAIL ORDER	4541	166	1,367,329	238	5,471,833
MISCELLANEOUS RETAILERS	453, 4542, 4543	403	4,238,724	852	21,839,396
AGRICULTURE, FORESTRY, FISHING	11	3	27,540	19	130,547
MINING	21	D	D	4	9,361
UTILITIES	22	D	D	9	13,459
CONSTRUCTION	23	403	4,713,075	1,411	55,021,103
CONSTRUCTION OF BUILDINGS	236	78	1,128,043	357	33,658,120
HEAVY CONSTRUCTION & HIGHWAYS	237	16	541,434	42	2,302,328
SPECIAL TRADE CONTRACTORS	238	309	3,043,598	1,012	19,060,655
MANUFACTURING	31-33	172	1,161,544	547	9,447,928
WHOLESALE TRADE	42	630	3,516,819	1,429	35,995,644
DURABLE GOODS	423	423	1,641,757	1,016	31,761,923
NONDURABLE GOODS	424	198	1,799,779	399	4,170,579
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	75,283	14	63,142
TRANSPORTATION & WAREHOUSING	48-49	6	9,503	31	323,886
INFORMATION	51	204	3,484,285	397	20,255,018
FINANCE, INSURANCE	52	50	769,112	96	3,738,952
REAL ESTATE, RENTAL/LEASING	53	101	1,583,272	253	7,842,335
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	155	1,160,931	465	13,356,097
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	271	1,683,644	815	10,913,414
ARTS, ENTERTAINMENT & RECREATION	71	17	900,768	58	3,170,939
ACCOMMODATIONS & FOOD SERVICES	72	80	11,607,178	262	42,827,525
ACCOMMODATIONS	721	8	1,193,515	13	3,634,541
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	10,413,663	249	39,192,984
OTHER SERVICES	81	154	2,382,450	468	12,850,052
REPAIR & MAINTENANCE	811	98	1,667,150	313	10,289,809
PERSONAL SERVICE	812	44	583,251	120	2,387,058
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	132,049	35	173,185
PUBLIC ADMINISTRATION, OTHER	92.00	3	3,839	17	2,216,103
TOTAL ALL INDUSTRIES		3,409	\$76,524,490	8,694	\$452,172,815

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>587</u>	<u>\$31,678,205</u>	<u>1,516</u>	<u>\$122,851,025</u>
MOTOR VEHICLES & PARTS	441	32	5,567,679	109	60,519,203
NEW & USED AUTO DEALERS	4411	9	4,384,444	28	38,342,348
RV, BOAT, MOTORCYCLE DEALERS	4412	5	39,541	19	14,099,879
AUTOMOTIVE PARTS & TIRE	4413	18	1,143,694	62	8,076,976
FURNITURE & HOME FURNISHING	442	17	319,583	53	2,096,971
ELECTRONICS & APPLIANCES	443	57	940,263	134	2,148,782
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	28	5,591,241	79	12,917,969
BUILDING MATERIALS	4441	19	5,269,348	65	12,544,928
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	321,893	14	373,041
FOOD & BEVERAGE STORES	445	9	1,192,138	53	7,039,843
GROCERY & CONVENIENCE STORES	4451	3	1,134,729	22	6,763,214
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	57,409	31	276,629
DRUG/HEALTH STORES	446	41	485,568	100	3,538,966
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	498,789	24	5,383,482
APPAREL & ACCESSORIES	448	52	210,600	136	1,461,617
CLOTHING & SHOE STORES	4481, 4482	48	169,913	123	1,317,137
JEWELRY & LUGGAGE STORES	4483	4	40,687	13	144,480
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	434,557	106	1,248,492
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	421,500	76	581,434
BOOK STORES & NEWS DEALERS	4512	17	13,057	30	667,058
GENERAL MERCHANDISE STORES	452	10	12,777,061	19	15,773,159
DEPARTMENT STORES	4521	4	693,543	4	133,422
GENERAL MERCHANDISE STORES	4529	6	12,083,518	15	15,639,737
E-COMMERCE & MAIL ORDER	4541	92	285,636	183	1,815,365
MISCELLANEOUS RETAILERS	453, 4542, 4543	195	3,375,090	520	8,907,176
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>14</u>	<u>206,731</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>108,241</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>120</u>	<u>2,445,445</u>	<u>697</u>	<u>30,758,000</u>
CONSTRUCTION OF BUILDINGS	236	19	969,329	151	14,846,272
HEAVY CONSTRUCTION & HIGHWAYS	237	9	430,531	32	1,393,631
SPECIAL TRADE CONTRACTORS	238	92	1,045,585	514	14,518,097
<u>MANUFACTURING</u>	<u>31-33</u>	<u>74</u>	<u>160,266</u>	<u>278</u>	<u>3,568,190</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>350</u>	<u>1,498,065</u>	<u>995</u>	<u>27,925,546</u>
DURABLE GOODS	423	248	1,113,844	697	21,637,835
NONDURABLE GOODS	424	100	377,174	285	6,147,811
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	13	139,900
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>124,968</u>	<u>30</u>	<u>2,110,426</u>
<u>INFORMATION</u>	<u>51</u>	<u>118</u>	<u>1,007,529</u>	<u>231</u>	<u>8,374,332</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>28</u>	<u>104,626</u>	<u>69</u>	<u>711,180</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>70</u>	<u>679,978</u>	<u>182</u>	<u>8,529,615</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>80</u>	<u>488,270</u>	<u>229</u>	<u>4,560,058</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>113</u>	<u>295,198</u>	<u>370</u>	<u>4,183,078</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>162,720</u>	<u>22</u>	<u>686,728</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>42</u>	<u>5,410,774</u>	<u>128</u>	<u>20,795,381</u>
ACCOMMODATIONS	721	6	1,250,911	12	4,049,511
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	4,159,863	116	16,745,870
<u>OTHER SERVICES</u>	<u>81</u>	<u>74</u>	<u>989,288</u>	<u>221</u>	<u>7,881,620</u>
REPAIR & MAINTENANCE	811	44	807,115	167	6,240,472
PERSONAL SERVICE	812	24	180,705	42	1,547,129
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	1,468	12	94,019
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>5,095</u>	<u>10</u>	<u>634,798</u>
TOTAL ALL INDUSTRIES		1,681	\$45,134,488	4,998	\$243,888,810

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,222	\$32,212,864	1,003	\$18,585,771
MOTOR VEHICLES & PARTS	441	70	6,268,853	44	2,067,923
NEW & USED AUTO DEALERS	4411	15	4,911,087	6	234,689
RV, BOAT, MOTORCYCLE DEALERS	4412	19	59,179	15	555,168
AUTOMOTIVE PARTS & TIRE	4413	36	1,298,587	23	1,278,066
FURNITURE & HOME FURNISHING	442	44	1,013,133	39	519,283
ELECTRONICS & APPLIANCES	443	124	2,417,265	87	731,932
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	2,287,878	63	2,258,211
BUILDING MATERIALS	4441	54	2,268,320	47	1,824,361
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	19,558	16	433,850
FOOD & BEVERAGE STORES	445	31	4,938,032	21	3,021,397
GROCERY & CONVENIENCE STORES	4451	10	4,480,723	5	2,860,481
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	457,309	16	160,916
DRUG/HEALTH STORES	446	80	2,218,990	70	1,050,000
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,537,079	6	1,038,448
APPAREL & ACCESSORIES	448	106	802,776	96	789,659
CLOTHING & SHOE STORES	4481, 4482	98	734,747	81	667,207
JEWELRY & LUGGAGE STORES	4483	8	68,029	15	122,452
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	1,859,386	82	709,494
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	1,590,752	58	505,263
BOOK STORES & NEWS DEALERS	4512	23	268,634	24	204,231
GENERAL MERCHANDISE STORES	452	15	3,188,664	14	972,355
DEPARTMENT STORES	4521	4	90,034	4	78,097
GENERAL MERCHANDISE STORES	4529	11	3,098,630	10	894,258
E-COMMERCE & MAIL ORDER	4541	160	1,128,691	141	834,536
MISCELLANEOUS RETAILERS	453, 4542, 4543	410	3,552,117	340	4,592,533
AGRICULTURE, FORESTRY, FISHING	11	8	93,706	4	15,940
MINING	21	0	0	D	D
UTILITIES	22	3	21,404	D	D
CONSTRUCTION	23	336	8,012,563	287	8,518,617
CONSTRUCTION OF BUILDINGS	236	73	3,120,176	68	3,531,355
HEAVY CONSTRUCTION & HIGHWAYS	237	16	91,407	13	2,463,966
SPECIAL TRADE CONTRACTORS	238	247	4,800,980	206	2,523,296
MANUFACTURING	31-33	226	1,837,516	187	1,533,428
WHOLESALE TRADE	42	808	7,409,745	560	3,500,789
DURABLE GOODS	423	569	6,270,998	386	2,166,808
NONDURABLE GOODS	424	231	1,091,799	167	1,327,771
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	46,948	7	6,210
TRANSPORTATION & WAREHOUSING	48-49	15	329,959	8	236,585
INFORMATION	51	228	3,410,979	176	1,695,360
FINANCE, INSURANCE	52	55	745,163	42	377,057
REAL ESTATE, RENTAL/LEASING	53	108	2,302,925	77	1,374,014
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	199	1,726,997	148	789,816
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	245	1,946,605	200	1,031,748
ARTS, ENTERTAINMENT & RECREATION	71	19	796,196	17	1,085,042
ACCOMMODATIONS & FOOD SERVICES	72	106	13,311,981	93	8,114,884
ACCOMMODATIONS	721	21	3,543,700	22	1,922,876
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	9,768,281	71	6,192,008
OTHER SERVICES	81	175	3,159,638	121	2,578,526
REPAIR & MAINTENANCE	811	118	2,559,009	72	2,293,911
PERSONAL SERVICE	812	46	503,943	40	234,859
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	96,686	9	49,756
PUBLIC ADMINISTRATION, OTHER	92.00	4	27,791	3	3,421
TOTAL ALL INDUSTRIES		3,757	\$77,346,032	2,928	\$49,451,654

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,169</u>	<u>\$39,342,214</u>	<u>2,151</u>	<u>\$284,573,574</u>
MOTOR VEHICLES & PARTS	441	43	9,415,201	123	126,514,710
NEW & USED AUTO DEALERS	4411	14	6,051,883	42	121,696,227
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,878,547	13	9,797
AUTOMOTIVE PARTS & TIRE	4413	24	1,484,771	68	4,808,686
FURNITURE & HOME FURNISHING	442	47	1,263,189	97	5,701,200
ELECTRONICS & APPLIANCES	443	105	2,933,396	186	8,716,949
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	3,429,542	148	21,712,715
BUILDING MATERIALS	4441	57	3,283,992	115	21,488,105
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	145,550	33	224,610
FOOD & BEVERAGE STORES	445	27	2,792,192	55	5,359,856
GROCERY & CONVENIENCE STORES	4451	5	2,785,389	12	4,362,965
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	6,803	43	996,891
DRUG/HEALTH STORES	446	83	846,374	138	5,418,000
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	796,034	22	2,947,499
APPAREL & ACCESSORIES	448	113	751,675	172	13,333,300
CLOTHING & SHOE STORES	4481, 4482	101	513,056	151	11,644,825
JEWELRY & LUGGAGE STORES	4483	12	238,619	21	1,688,475
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	88	2,493,193	149	9,362,412
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	659,798	107	8,875,672
BOOK STORES & NEWS DEALERS	4512	24	1,833,395	42	486,740
GENERAL MERCHANDISE STORES	452	14	8,352,372	27	66,231,761
DEPARTMENT STORES	4521	4	67,203	8	24,149,965
GENERAL MERCHANDISE STORES	4529	10	8,285,169	19	42,081,796
E-COMMERCE & MAIL ORDER	4541	161	1,559,356	204	3,409,707
MISCELLANEOUS RETAILERS	453, 4542, 4543	409	4,709,690	830	15,865,465
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	D	D	16	122,591
<u>MINING</u>	<u>21</u>	D	D	D	D
<u>UTILITIES</u>	<u>22</u>	3	22,206	7	146,881
<u>CONSTRUCTION</u>	<u>23</u>	<u>301</u>	<u>30,089,584</u>	<u>1,624</u>	<u>28,547,541</u>
CONSTRUCTION OF BUILDINGS	236	70	21,117,816	368	9,605,716
HEAVY CONSTRUCTION & HIGHWAYS	237	17	813,088	43	2,320,718
SPECIAL TRADE CONTRACTORS	238	214	8,158,680	1,213	16,621,107
<u>MANUFACTURING</u>	<u>31-33</u>	199	1,974,227	439	5,176,008
<u>WHOLESALE TRADE</u>	<u>42</u>	771	9,012,907	1,244	14,854,168
DURABLE GOODS	423	533	7,613,513	877	11,839,302
NONDURABLE GOODS	424	230	1,375,812	355	2,969,547
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	23,582	12	45,319
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	11	488,491	32	562,741
<u>INFORMATION</u>	<u>51</u>	187	3,044,318	292	9,406,967
<u>FINANCE, INSURANCE</u>	<u>52</u>	43	495,727	86	5,046,788
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	101	2,213,941	246	7,367,184
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>188</u>	<u>3,015,495</u>	<u>379</u>	<u>3,643,421</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>196</u>	<u>3,954,736</u>	<u>818</u>	<u>7,269,139</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>817,463</u>	<u>50</u>	<u>1,469,973</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>94</u>	<u>13,982,710</u>	<u>211</u>	<u>39,191,170</u>
ACCOMMODATIONS	721	9	2,421,917	8	3,641,028
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	11,560,793	203	35,550,142
<u>OTHER SERVICES</u>	<u>81</u>	<u>105</u>	<u>2,123,683</u>	<u>446</u>	<u>11,143,783</u>
REPAIR & MAINTENANCE	811	63	1,645,408	323	8,229,585
PERSONAL SERVICE	812	33	474,679	105	2,652,563
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	3,596	18	261,635
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	6	492,862	6	26,854
TOTAL ALL INDUSTRIES		3,390	\$111,104,400	8,048	\$418,552,307

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	2,295	\$207,425,484	2,383	\$301,989,977
MOTOR VEHICLES & PARTS	441	77	5,484,998	111	110,211,051
NEW & USED AUTO DEALERS	4411	16	1,226,488	32	98,507,393
RV, BOAT, MOTORCYCLE DEALERS	4412	9	81,805	14	4,126,261
AUTOMOTIVE PARTS & TIRE	4413	52	4,176,705	65	7,577,397
FURNITURE & HOME FURNISHING	442	148	10,304,752	142	40,659,995
ELECTRONICS & APPLIANCES	443	272	57,316,160	236	22,220,393
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	19,125,517	171	19,889,616
BUILDING MATERIALS	4441	138	18,849,168	141	18,827,226
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	276,349	30	1,062,390
FOOD & BEVERAGE STORES	445	83	10,821,393	106	11,203,278
GROCERY & CONVENIENCE STORES	4451	15	9,164,931	35	9,973,972
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	1,656,462	71	1,229,306
DRUG/HEALTH STORES	446	121	6,049,135	171	9,539,305
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,394,898	30	4,573,258
APPAREL & ACCESSORIES	448	170	11,826,621	170	4,386,071
CLOTHING & SHOE STORES	4481, 4482	150	11,318,462	149	3,047,434
JEWELRY & LUGGAGE STORES	4483	20	508,159	21	1,338,637
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	163	10,529,106	149	6,043,437
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	10,374,315	106	5,815,975
BOOK STORES & NEWS DEALERS	4512	44	154,791	43	227,462
GENERAL MERCHANDISE STORES	452	21	39,566,147	24	46,629,644
DEPARTMENT STORES	4521	8	30,086,581	8	14,458,245
GENERAL MERCHANDISE STORES	4529	13	9,479,566	16	32,171,399
E-COMMERCE & MAIL ORDER	4541	258	11,883,795	230	4,922,333
MISCELLANEOUS RETAILERS	453, 4542, 4543	793	23,122,962	843	21,711,596
AGRICULTURE, FORESTRY, FISHING	11	13	48,038	22	70,385
MINING	21	D	D	7	129,685
UTILITIES	22	9	152,662	7	902,712
CONSTRUCTION	23	2,292	112,976,952	2,166	71,005,729
CONSTRUCTION OF BUILDINGS	236	588	75,978,380	501	41,414,862
HEAVY CONSTRUCTION & HIGHWAYS	237	67	2,951,831	72	6,179,730
SPECIAL TRADE CONTRACTORS	238	1,637	34,046,741	1,593	23,411,137
MANUFACTURING	31-33	619	8,226,200	578	11,699,322
WHOLESALE TRADE	42	1,416	62,060,024	1,492	31,788,824
DURABLE GOODS	423	989	57,167,893	1,046	26,771,367
NONDURABLE GOODS	424	417	4,781,047	427	4,798,864
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	111,084	19	218,593
TRANSPORTATION & WAREHOUSING	48-49	38	719,959	45	1,324,632
INFORMATION	51	379	30,147,865	389	26,971,935
FINANCE, INSURANCE	52	71	3,341,669	86	6,949,566
REAL ESTATE, RENTAL/LEASING	53	255	12,097,293	277	14,024,151
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	558	36,882,491	517	8,780,108
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,048	20,658,552	985	11,531,596
ARTS, ENTERTAINMENT & RECREATION	71	78	2,489,455	48	2,467,240
ACCOMMODATIONS & FOOD SERVICES	72	225	65,579,122	274	51,874,513
ACCOMMODATIONS	721	6	9,474,890	13	7,101,779
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	219	56,104,232	261	44,772,734
OTHER SERVICES	81	453	15,104,139	504	12,938,226
REPAIR & MAINTENANCE	811	326	10,043,171	379	10,155,899
PERSONAL SERVICE	812	108	4,929,083	110	2,591,338
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	131,885	15	190,989
PUBLIC ADMINISTRATION, OTHER	92.00	6	21,070	10	28,736
TOTAL ALL INDUSTRIES		9,757	\$577,936,163	9,790	\$554,477,337

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	1,640	\$111,050,624	924	\$27,578,268
MOTOR VEHICLES & PARTS	441	86	17,416,379	44	4,701,741
NEW & USED AUTO DEALERS	4411	16	11,153,710	10	186,839
RV, BOAT, MOTORCYCLE DEALERS	4412	20	2,061,865	4	266,260
AUTOMOTIVE PARTS & TIRE	4413	50	4,200,804	30	4,248,642
FURNITURE & HOME FURNISHING	442	66	4,494,689	44	540,891
ELECTRONICS & APPLIANCES	443	164	4,678,737	87	1,626,975
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	80	19,365,572	76	545,675
BUILDING MATERIALS	4441	63	17,000,287	67	493,087
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	2,365,285	9	52,588
FOOD & BEVERAGE STORES	445	50	7,770,673	35	4,809,983
GROCERY & CONVENIENCE STORES	4451	7	7,351,402	20	4,335,246
OTHER FOOD & BEVERAGE STORES	4452, 4453	43	419,271	15	474,737
DRUG/HEALTH STORES	446	124	5,386,819	50	99,132
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	4,203,150	15	842,307
APPAREL & ACCESSORIES	448	123	4,822,306	69	309,847
CLOTHING & SHOE STORES	4481, 4482	110	4,376,840	62	230,381
JEWELRY & LUGGAGE STORES	4483	13	445,466	7	79,466
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	2,841,851	54	64,976
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	1,882,893	37	52,213
BOOK STORES & NEWS DEALERS	4512	40	958,958	17	12,763
GENERAL MERCHANDISE STORES	452	20	26,822,825	11	196,741
DEPARTMENT STORES	4521	7	6,289,295	4	120,616
GENERAL MERCHANDISE STORES	4529	13	20,533,530	7	76,125
E-COMMERCE & MAIL ORDER	4541	194	2,742,014	104	570,818
MISCELLANEOUS RETAILERS	453, 4542, 4543	589	10,505,609	335	13,269,182
AGRICULTURE, FORESTRY, FISHING	11	9	2,328,637	6	9,003
MINING	21	3	15,398	D	D
UTILITIES	22	5	742,673	D	D
CONSTRUCTION	23	806	42,885,532	635	22,239,624
CONSTRUCTION OF BUILDINGS	236	195	23,143,727	120	13,638,877
HEAVY CONSTRUCTION & HIGHWAYS	237	37	3,306,727	21	788,377
SPECIAL TRADE CONTRACTORS	238	574	16,435,078	494	7,812,370
MANUFACTURING	31-33	350	5,395,204	201	1,063,254
WHOLESALE TRADE	42	1,078	27,985,159	519	9,884,379
DURABLE GOODS	423	759	24,095,721	371	7,394,872
NONDURABLE GOODS	424	306	3,782,897	141	2,301,258
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	106,541	7	188,249
TRANSPORTATION & WAREHOUSING	48-49	20	219,534	27	19,695,571
INFORMATION	51	257	9,428,500	157	4,487,442
FINANCE, INSURANCE	52	63	772,936	46	859,698
REAL ESTATE, RENTAL/LEASING	53	177	5,105,293	139	59,282,010
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	305	8,043,879	136	2,841,513
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	442	7,157,852	318	2,058,577
ARTS, ENTERTAINMENT & RECREATION	71	30	3,556,510	7	240,318
ACCOMMODATIONS & FOOD SERVICES	72	141	30,686,726	111	75,846,806
ACCOMMODATIONS	721	14	6,261,049	33	43,500,715
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	127	24,425,677	78	32,346,091
OTHER SERVICES	81	204	12,266,704	165	10,101,142
REPAIR & MAINTENANCE	811	125	10,069,077	126	2,047,488
PERSONAL SERVICE	812	65	2,011,912	35	8,053,198
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	185,715	4	456
PUBLIC ADMINISTRATION, OTHER	92.00	11	186,384	3	16,415
TOTAL ALL INDUSTRIES		5,541	\$267,827,545	3,398	\$236,214,568

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	6,998	\$1,414,636,686	975	\$26,483,857
MOTOR VEHICLES & PARTS	441	323	211,145,373	44	1,969,940
NEW & USED AUTO DEALERS	4411	99	157,774,866	5	102,172
RV, BOAT, MOTORCYCLE DEALERS	4412	82	33,974,328	5	60,816
AUTOMOTIVE PARTS & TIRE	4413	142	19,396,179	34	1,806,952
FURNITURE & HOME FURNISHING	442	378	71,418,673	41	672,958
ELECTRONICS & APPLIANCES	443	629	118,764,735	81	620,004
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	419	112,596,072	58	2,000,500
BUILDING MATERIALS	4441	324	106,241,312	47	1,978,862
LAWN & GARDEN SUPPLIES & EQUIP.	4442	95	6,354,760	11	21,638
FOOD & BEVERAGE STORES	445	590	116,002,499	19	2,274,507
GROCERY & CONVENIENCE STORES	4451	324	102,718,015	12	2,160,779
OTHER FOOD & BEVERAGE STORES	4452, 4453	266	13,284,484	7	113,728
DRUG/HEALTH STORES	446	402	72,350,094	73	238,422
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	121	24,174,912	10	1,268,883
APPAREL & ACCESSORIES	448	609	176,397,424	78	213,378
CLOTHING & SHOE STORES	4481, 4482	484	159,409,247	69	145,384
JEWELRY & LUGGAGE STORES	4483	125	16,988,177	9	67,994
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	447	79,026,379	81	246,274
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	324	61,876,357	52	81,592
BOOK STORES & NEWS DEALERS	4512	123	17,150,022	29	164,682
GENERAL MERCHANDISE STORES	452	43	161,254,646	16	14,088,995
DEPARTMENT STORES	4521	9	73,300,864	4	97,350
GENERAL MERCHANDISE STORES	4529	34	87,953,782	12	13,991,645
E-COMMERCE & MAIL ORDER	4541	460	68,503,793	130	549,489
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,577	203,002,086	344	2,340,507
AGRICULTURE, FORESTRY, FISHING	11	51	1,061,482	6	13,906
MINING	21	11	288,179	3	86,501
UTILITIES	22	11	199,962	D	D
CONSTRUCTION	23	7,652	971,966,504	346	4,722,922
CONSTRUCTION OF BUILDINGS	236	2,691	669,548,918	77	2,275,848
HEAVY CONSTRUCTION & HIGHWAYS	237	171	54,748,517	15	324,296
SPECIAL TRADE CONTRACTORS	238	4,790	247,669,069	254	2,122,778
MANUFACTURING	31-33	1,981	92,399,858	179	1,007,363
WHOLESALE TRADE	42	3,260	341,613,143	604	3,752,389
DURABLE GOODS	423	2,225	276,465,019	427	2,991,877
NONDURABLE GOODS	424	999	63,043,417	173	748,456
ELECTRONIC MARKETS, AGENTS & BROKERS	425	36	2,104,707	4	12,056
TRANSPORTATION & WAREHOUSING	48-49	242	25,035,671	5	2,123
INFORMATION	51	841	202,714,633	183	1,968,871
FINANCE, INSURANCE	52	174	36,614,934	45	624,486
REAL ESTATE, RENTAL/LEASING	53	705	113,599,735	114	1,940,371
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,129	145,285,020	143	913,949
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,018	159,651,287	234	1,423,353
ARTS, ENTERTAINMENT & RECREATION	71	482	48,988,772	12	234,063
ACCOMMODATIONS & FOOD SERVICES	72	2,684	781,020,734	58	5,705,734
ACCOMMODATIONS	721	164	212,675,877	3	252,586
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,520	568,344,857	55	5,453,148
OTHER SERVICES	81	2,112	179,929,974	131	1,836,391
REPAIR & MAINTENANCE	811	1,262	102,459,307	84	1,373,210
PERSONAL SERVICE	812	745	73,690,649	38	367,499
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	105	3,780,018	9	95,682
PUBLIC ADMINISTRATION, OTHER	92.00	26	1,558,640	3	420,889
TOTAL ALL INDUSTRIES		32,377	\$4,516,565,214	3,043	\$51,176,547

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	3,302	\$480,084,813	802	\$35,517,376
MOTOR VEHICLES & PARTS	441	197	85,765,161	40	8,211,469
NEW & USED AUTO DEALERS	4411	77	68,882,394	9	3,772,848
RV, BOAT, MOTORCYCLE DEALERS	4412	33	3,764,851	6	1,911,892
AUTOMOTIVE PARTS & TIRE	4413	87	13,117,916	25	2,526,729
FURNITURE & HOME FURNISHING	442	123	16,568,461	29	245,749
ELECTRONICS & APPLIANCES	443	316	34,329,397	74	1,258,059
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	175	64,341,480	50	3,013,429
BUILDING MATERIALS	4441	138	57,682,791	39	2,572,544
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	6,658,689	11	440,885
FOOD & BEVERAGE STORES	445	155	35,216,951	27	2,833,477
GROCERY & CONVENIENCE STORES	4451	60	32,031,588	19	2,810,507
OTHER FOOD & BEVERAGE STORES	4452, 4453	95	3,185,363	8	22,970
DRUG/HEALTH STORES	446	238	18,890,712	54	624,769
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	8,976,251	13	1,254,062
APPAREL & ACCESSORIES	448	250	35,247,415	67	1,153,977
CLOTHING & SHOE STORES	4481, 4482	211	30,400,987	62	1,134,313
JEWELRY & LUGGAGE STORES	4483	39	4,846,428	5	19,664
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	27,031,600	56	403,176
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	168	21,406,248	38	391,253
BOOK STORES & NEWS DEALERS	4512	59	5,625,352	18	11,923
GENERAL MERCHANDISE STORES	452	32	92,072,194	13	12,423,451
DEPARTMENT STORES	4521	9	29,905,144	4	923,234
GENERAL MERCHANDISE STORES	4529	23	62,167,050	9	11,500,217
E-COMMERCE & MAIL ORDER	4541	295	10,020,403	102	446,789
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,239	51,624,788	277	3,648,969
AGRICULTURE, FORESTRY, FISHING	11	16	71,834	4	13,559
MINING	21	5	36,170	D	D
UTILITIES	22	7	573,007	4	47,164
CONSTRUCTION	23	1,666	121,023,413	257	6,148,368
CONSTRUCTION OF BUILDINGS	236	469	61,170,161	55	3,668,029
HEAVY CONSTRUCTION & HIGHWAYS	237	57	5,709,926	13	208,562
SPECIAL TRADE CONTRACTORS	238	1,140	54,143,326	189	2,271,777
MANUFACTURING	31-33	769	17,942,676	116	981,236
WHOLESALE TRADE	42	1,961	89,158,343	484	6,441,232
DURABLE GOODS	423	1,376	71,238,103	347	3,498,788
NONDURABLE GOODS	424	563	17,594,669	129	2,925,611
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	325,571	8	16,833
TRANSPORTATION & WAREHOUSING	48-49	65	4,060,657	9	69,995
INFORMATION	51	476	49,065,802	156	2,493,296
FINANCE, INSURANCE	52	119	11,134,834	38	198,001
REAL ESTATE, RENTAL/LEASING	53	334	26,363,216	99	845,442
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	658	19,715,260	122	514,408
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	933	30,684,896	153	571,177
ARTS, ENTERTAINMENT & RECREATION	71	94	4,785,490	8	270,028
ACCOMMODATIONS & FOOD SERVICES	72	552	135,581,072	63	6,594,140
ACCOMMODATIONS	721	42	31,648,689	6	707,092
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	510	103,932,383	57	5,887,048
OTHER SERVICES	81	658	35,488,692	113	2,210,543
REPAIR & MAINTENANCE	811	414	23,641,417	77	1,717,336
PERSONAL SERVICE	812	207	10,376,072	29	432,882
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	1,471,203	7	60,325
PUBLIC ADMINISTRATION, OTHER	92.00	13	2,591,025	D	D
TOTAL ALL INDUSTRIES		11,628	\$1,028,361,200	2,432	\$63,081,000

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	3,507	\$517,469,178	1,416	\$240,355,521
MOTOR VEHICLES & PARTS	441	227	158,492,635	49	17,413,714
NEW & USED AUTO DEALERS	4411	78	140,356,728	18	14,838,482
RV, BOAT, MOTORCYCLE DEALERS	4412	34	6,114,211	3	686
AUTOMOTIVE PARTS & TIRE	4413	115	12,021,696	28	2,574,546
FURNITURE & HOME FURNISHING	442	172	14,574,504	75	11,168,068
ELECTRONICS & APPLIANCES	443	353	38,668,444	171	26,969,685
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	230	44,916,704	97	18,982,971
BUILDING MATERIALS	4441	184	42,312,233	84	18,524,066
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	2,604,471	13	458,905
FOOD & BEVERAGE STORES	445	213	28,925,900	53	5,923,525
GROCERY & CONVENIENCE STORES	4451	112	27,597,930	24	2,998,442
OTHER FOOD & BEVERAGE STORES	4452, 4453	101	1,327,970	29	2,925,083
DRUG/HEALTH STORES	446	222	15,428,971	86	6,167,844
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	61	17,802,439	19	2,151,853
APPAREL & ACCESSORIES	448	249	44,348,834	147	56,561,780
CLOTHING & SHOE STORES	4481, 4482	215	37,714,864	131	51,708,176
JEWELRY & LUGGAGE STORES	4483	34	6,633,970	16	4,853,604
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	238	24,085,045	79	15,453,308
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	165	21,807,217	63	14,095,750
BOOK STORES & NEWS DEALERS	4512	73	2,277,828	16	1,357,558
GENERAL MERCHANDISE STORES	452	35	73,297,934	19	56,437,415
DEPARTMENT STORES	4521	8	32,892,088	8	36,205,816
GENERAL MERCHANDISE STORES	4529	27	40,405,846	11	20,231,599
E-COMMERCE & MAIL ORDER	4541	281	10,288,952	121	3,082,815
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,226	46,638,816	500	20,042,543
AGRICULTURE, FORESTRY, FISHING	11	28	533,844	6	7,207
MINING	21	5	20,019	D	D
UTILITIES	22	10	441,009	3	9,116
CONSTRUCTION	23	2,895	151,828,557	898	45,560,921
CONSTRUCTION OF BUILDINGS	236	795	81,475,255	178	29,172,569
HEAVY CONSTRUCTION & HIGHWAYS	237	92	27,658,484	37	7,246,874
SPECIAL TRADE CONTRACTORS	238	2,008	42,694,818	683	9,141,478
MANUFACTURING	31-33	888	22,038,589	358	5,355,292
WHOLESALE TRADE	42	2,093	83,656,293	995	30,927,974
DURABLE GOODS	423	1,463	70,888,035	717	26,947,959
NONDURABLE GOODS	424	602	12,179,136	269	3,891,984
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	589,122	9	88,031
TRANSPORTATION & WAREHOUSING	48-49	74	8,584,394	24	1,302,300
INFORMATION	51	480	38,564,492	235	14,361,673
FINANCE, INSURANCE	52	133	8,965,369	57	1,332,922
REAL ESTATE, RENTAL/LEASING	53	394	25,897,307	196	10,523,832
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	734	17,130,312	283	8,997,902
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,309	22,890,534	470	6,134,201
ARTS, ENTERTAINMENT & RECREATION	71	102	6,520,621	28	4,197,939
ACCOMMODATIONS & FOOD SERVICES	72	602	111,636,984	190	60,292,832
ACCOMMODATIONS	721	29	14,003,528	22	15,303,860
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	573	97,633,456	168	44,988,972
OTHER SERVICES	81	909	38,577,597	245	5,602,191
REPAIR & MAINTENANCE	811	661	29,963,440	186	3,231,427
PERSONAL SERVICE	812	202	7,805,872	50	2,360,508
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	808,285	9	10,256
PUBLIC ADMINISTRATION, OTHER	92.00	17	902,825	5	10,338
TOTAL ALL INDUSTRIES		14,180	\$1,055,657,924	5,411	\$434,976,377

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,813</u>	<u>\$305,174,014</u>	<u>1,331</u>	<u>\$48,956,430</u>
MOTOR VEHICLES & PARTS	441	146	71,669,090	60	11,425,423
NEW & USED AUTO DEALERS	4411	27	61,699,418	12	7,195,411
RV, BOAT, MOTORCYCLE DEALERS	4412	27	2,311,097	13	1,656,098
AUTOMOTIVE PARTS & TIRE	4413	92	7,658,575	35	2,573,914
FURNITURE & HOME FURNISHING	442	120	8,202,602	50	858,888
ELECTRONICS & APPLIANCES	443	297	10,353,320	126	3,774,627
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	171	25,192,923	77	3,577,902
BUILDING MATERIALS	4441	136	23,774,627	61	3,233,831
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	1,418,296	16	344,071
FOOD & BEVERAGE STORES	445	134	22,907,796	57	7,505,895
GROCERY & CONVENIENCE STORES	4451	51	19,763,888	13	6,310,508
OTHER FOOD & BEVERAGE STORES	4452, 4453	83	3,143,908	44	1,195,387
DRUG/HEALTH STORES	446	199	9,964,199	104	1,739,295
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	9,847,250	14	1,543,581
APPAREL & ACCESSORIES	448	190	21,696,050	116	1,754,883
CLOTHING & SHOE STORES	4481, 4482	164	19,929,428	106	1,364,551
JEWELRY & LUGGAGE STORES	4483	26	1,766,622	10	390,332
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	185	10,289,685	101	2,635,873
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	132	8,627,871	71	1,548,029
BOOK STORES & NEWS DEALERS	4512	53	1,661,814	30	1,087,844
GENERAL MERCHANDISE STORES	452	30	75,679,544	22	6,851,423
DEPARTMENT STORES	4521	8	25,018,120	6	3,183,866
GENERAL MERCHANDISE STORES	4529	22	50,661,424	16	3,667,557
E-COMMERCE & MAIL ORDER	4541	269	6,654,300	168	1,585,247
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,016	32,717,255	436	5,703,393
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>4,466,224</u>	<u>9</u>	<u>48,183</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>50,840</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>1,083,488</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,941</u>	<u>99,602,500</u>	<u>400</u>	<u>16,901,088</u>
CONSTRUCTION OF BUILDINGS	236	487	51,205,378	97	7,402,897
HEAVY CONSTRUCTION & HIGHWAYS	237	60	5,799,909	18	488,747
SPECIAL TRADE CONTRACTORS	238	1,394	42,597,213	285	9,009,444
<u>MANUFACTURING</u>	<u>31-33</u>	<u>624</u>	<u>9,426,355</u>	<u>250</u>	<u>2,554,791</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,763</u>	<u>51,143,696</u>	<u>937</u>	<u>13,985,986</u>
DURABLE GOODS	423	1,244	41,727,844	650	10,288,472
NONDURABLE GOODS	424	502	9,287,228	278	3,647,823
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	128,624	9	49,691
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>66</u>	<u>1,856,788</u>	<u>10</u>	<u>191,051</u>
<u>INFORMATION</u>	<u>51</u>	<u>444</u>	<u>36,098,259</u>	<u>223</u>	<u>5,161,985</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>112</u>	<u>7,751,686</u>	<u>64</u>	<u>648,844</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>323</u>	<u>15,879,726</u>	<u>128</u>	<u>2,336,065</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>548</u>	<u>11,013,160</u>	<u>208</u>	<u>1,936,761</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>928</u>	<u>19,211,542</u>	<u>281</u>	<u>3,145,748</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>71</u>	<u>6,434,164</u>	<u>27</u>	<u>1,116,403</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>413</u>	<u>91,534,031</u>	<u>136</u>	<u>22,749,264</u>
ACCOMMODATIONS	721	22	14,295,776	30	6,193,634
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	391	77,238,255	106	16,555,630
<u>OTHER SERVICES</u>	<u>81</u>	<u>614</u>	<u>21,549,168</u>	<u>176</u>	<u>3,842,852</u>
REPAIR & MAINTENANCE	811	403	16,322,593	112	2,963,381
PERSONAL SERVICE	812	182	4,921,271	46	756,434
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	305,304	18	123,037
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>310,160</u>	<u>3</u>	<u>150,622</u>
TOTAL ALL INDUSTRIES		10,697	\$682,585,801	4,187	\$123,906,048

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	1,591	\$97,946,431	2,093	\$195,319,931
MOTOR VEHICLES & PARTS	441	93	18,640,854	165	54,724,318
NEW & USED AUTO DEALERS	4411	23	13,696,225	60	40,748,847
RV, BOAT, MOTORCYCLE DEALERS	4412	14	741,117	26	6,025,807
AUTOMOTIVE PARTS & TIRE	4413	56	4,203,512	79	7,949,664
FURNITURE & HOME FURNISHING	442	57	3,666,545	76	4,817,362
ELECTRONICS & APPLIANCES	443	149	3,377,002	214	8,957,372
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	86	20,582,573	120	24,254,643
BUILDING MATERIALS	4441	65	19,576,141	92	21,735,207
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,006,432	28	2,519,436
FOOD & BEVERAGE STORES	445	53	5,749,483	87	14,434,728
GROCERY & CONVENIENCE STORES	4451	15	5,440,671	43	13,900,047
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	308,812	44	534,681
DRUG/HEALTH STORES	446	127	3,323,005	143	5,136,161
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,784,151	30	5,252,112
APPAREL & ACCESSORIES	448	134	3,573,988	151	3,629,635
CLOTHING & SHOE STORES	4481, 4482	117	3,310,627	131	2,807,305
JEWELRY & LUGGAGE STORES	4483	17	263,361	20	822,330
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	119	4,775,806	147	5,456,443
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	3,950,521	105	5,109,067
BOOK STORES & NEWS DEALERS	4512	37	825,285	42	347,376
GENERAL MERCHANDISE STORES	452	20	21,414,391	27	48,140,706
DEPARTMENT STORES	4521	5	6,490,807	7	8,230,856
GENERAL MERCHANDISE STORES	4529	15	14,923,584	20	39,909,850
E-COMMERCE & MAIL ORDER	4541	182	1,520,264	200	2,927,222
MISCELLANEOUS RETAILERS	453, 4542, 4543	561	9,538,369	733	17,589,229
AGRICULTURE, FORESTRY, FISHING	11	10	23,289	15	123,644
MINING	21	4	58,655	5	78,389
UTILITIES	22	3	12,410	D	D
CONSTRUCTION	23	560	16,543,143	713	55,902,880
CONSTRUCTION OF BUILDINGS	236	130	6,307,587	180	36,785,672
HEAVY CONSTRUCTION & HIGHWAYS	237	24	613,089	28	1,277,061
SPECIAL TRADE CONTRACTORS	238	406	9,622,467	505	17,840,147
MANUFACTURING	31-33	309	2,744,113	427	7,627,723
WHOLESALE TRADE	42	1,056	18,056,916	1,313	34,694,198
DURABLE GOODS	423	764	14,377,429	924	26,580,308
NONDURABLE GOODS	424	285	3,629,393	376	7,983,602
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	50,094	13	130,288
TRANSPORTATION & WAREHOUSING	48-49	14	268,752	29	510,371
INFORMATION	51	278	6,287,280	320	17,925,452
FINANCE, INSURANCE	52	76	1,300,098	96	3,081,383
REAL ESTATE, RENTAL/LEASING	53	156	4,330,521	222	13,543,742
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	250	3,011,229	334	6,741,880
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	348	3,453,255	522	7,986,461
ARTS, ENTERTAINMENT & RECREATION	71	40	939,585	45	3,019,216
ACCOMMODATIONS & FOOD SERVICES	72	150	23,417,339	257	50,121,011
ACCOMMODATIONS	721	19	5,483,886	31	9,451,390
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	131	17,933,453	226	40,669,621
OTHER SERVICES	81	227	6,344,625	393	13,565,340
REPAIR & MAINTENANCE	811	155	5,298,619	282	10,782,027
PERSONAL SERVICE	812	53	894,320	91	2,477,725
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	151,686	20	305,588
PUBLIC ADMINISTRATION, OTHER	92,00	8	35,237	13	164,247
TOTAL ALL INDUSTRIES		5,080	\$184,772,878	6,799	\$410,435,321

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$962,627,089</u>	<u>\$633,705,846</u>	<u>\$3,227,385</u>
CROP & ANIMAL PRODUCTION	111,112	233,977,989	126,770,889	783,660
FORESTRY & LOGGING	113	503,917,283	392,300,981	1,319,922
FISHING & HUNTING	114	36,864,108	13,068,274	77,713
AG & FORESTRY SUPPORT ACTIVITIES	115	187,867,709	101,565,702	1,046,090
<u>MINING</u>	<u>21</u>	<u>150,129,172</u>	<u>120,036,626</u>	<u>638,963</u>
SAND & GRAVEL, QUARRYING	2123	92,293,345	73,233,049	389,394
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	57,835,827	46,803,577	249,569
<u>UTILITIES</u>	<u>22</u>	<u>527,702,822</u>	<u>445,615,537</u>	<u>7,492,140</u>
HYDROELECTRIC POWER GENERATION	221111	5,859,898	5,479,030	81,576
ALTERNATIVE POWER GENERATION	221114-221117	2,164,188	2,164,188	19,211
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	3,161,593	3,149,996	31,727
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	95,853,741	64,903,323	1,083,465
NATURAL GAS DISTRIBUTION	2212	17,832,628	10,198,856	60,453
WATER & SEWER	2213	402,826,244	359,715,614	6,215,626
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,589,018,947</u>	<u>8,418,526,297</u>	<u>42,286,272</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,549,727,516	1,404,371,653	7,010,293
NONRESIDENTIAL BUILDING	2362	2,193,955,475	1,876,863,235	8,992,277
HEAVY CONSTRUCTION & HIGHWAYS	237	1,220,291,897	1,056,446,141	5,478,818
SPECIAL TRADE CONTRACTORS	238	4,625,044,059	4,080,845,268	20,804,884
ELECTRICAL	23821	1,023,601,356	910,214,548	5,144,136
PLUMBING & HEATING	23822	939,388,385	801,025,714	4,023,254
PAINTING	23832	166,777,640	150,608,404	726,363
MASONRY/DRYWALL	23814, 23831	257,672,721	239,853,380	1,155,264
ROOFING	23816	211,598,090	194,963,486	931,046
OTHER CONTRACTORS	238 not listed above	2,026,005,867	1,784,179,736	8,824,821
<u>MANUFACTURING</u>	<u>31-33</u>	<u>41,695,778,001</u>	<u>32,004,435,792</u>	<u>124,925,384</u>
<u>FOOD PRODUCTS</u>	<u>311</u>	<u>2,972,204,791</u>	<u>1,630,718,675</u>	<u>5,947,664</u>
MILLING OF GRAINS	3112	278,790,121	165,193,125	779,268
FRUITS & VEGETABLES	3114	384,667,515	113,838,329	543,107
DAIRY PRODUCTS	3115	32,999,662	19,977,743	96,787
MEAT PRODUCTS	3116	613,436,018	565,519,004	870,210
SEAFOOD PRODUCTS	3117	604,179,218	109,547,631	513,983
BAKERY PRODUCTS	3118	468,965,459	260,243,774	1,255,967
OTHER FOOD ITEMS	3111, 3113, 3119	589,166,798	396,399,069	1,888,342
BEVERAGES	312	686,025,016	443,678,086	2,166,635
TEXTILES	313,314	242,271,449	129,080,257	631,270
APPAREL	315	48,828,515	26,624,930	131,111
LEATHER & ALLIED PRODUCTS	316	13,858,001	7,167,222	34,590
LUMBER & WOOD PRODUCTS	321	2,172,963,277	1,329,461,861	5,038,288
SAWMILLS	3211	835,176,663	503,418,397	1,572,588
PLYWOOD & TRUSSES	3212	317,783,803	199,065,541	741,490
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,020,002,811	626,977,923	2,724,210
PAPER PRODUCTS	322	1,739,346,369	988,187,638	3,494,217
PULP & PAPER MILLS	3221	1,154,041,275	619,439,285	1,899,766
OTHER PAPER PRODUCTS	3222	585,305,094	368,748,353	1,594,451
COMMERCIAL PRINTING	323	195,566,188	165,343,202	837,351
PETROLEUM & COAL PRODUCTS	324	7,789,156,634	7,211,184,793	34,875,753
PETROLEUM REFINING	32411	7,648,926,853	7,129,271,811	34,479,473
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	140,229,781	81,912,982	396,280
CHEMICALS	325	1,508,109,286	978,608,599	4,652,240
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	517,166,302	358,478,271	1,776,553
PHARMACEUTICALS	3254	283,076,214	169,252,699	822,630
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	302,658,193	177,216,648	699,020
PAINT, COATING & ADHESIVES	3255	44,328,813	33,101,202	159,405
SOAP, CLEANING COMPOUND & TOILETRIES	3256	135,408,400	123,695,359	599,385
OTHER CHEMICAL PRODUCTS	3259	225,471,364	116,864,420	595,247

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	764,128,875	454,047,809	2,167,707
NONMETALLIC MINERALS	327	681,236,467	515,352,651	2,428,858
PRIMARY METALS	331	801,234,387	579,594,624	2,362,216
IRON & STEEL MILLS	3311, 3312	260,659,491	153,654,165	722,518
ALUMINUM SMELTING	3313	296,283,742	275,877,765	916,496
OTHER NONFERROUS METALS	3314	40,469,461	35,871,715	173,362
FOUNDRIES	3315	203,821,693	114,190,979	549,840
FABRICATED METAL PRODUCTS	332	1,467,051,720	1,000,439,813	4,588,340
MACHINERY	333	1,545,930,005	862,504,752	4,188,583
FARM & CONSTRUCTION IMPLEMENTS	3331	169,361,994	112,506,068	543,707
INDUSTRIAL MACHINERY	3332	349,633,785	159,964,219	784,067
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,026,934,226	590,034,465	2,860,809
COMPUTERS & ELECTRONICS	334	2,278,752,492	1,248,812,036	5,834,913
COMPUTER HARDWARE	3341	172,013,250	68,701,876	367,793
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	91,719,401	49,395,951	244,686
AUDIO & VIDEO EQUIPMENT	3343	50,685,212	26,075,229	130,863
SEMICONDUCTORS	3344	669,836,272	338,296,701	1,369,006
INSTRUMENTS	3345	1,265,146,791	748,217,346	3,572,784
SOFTWARE, OTHER MAGNETIC & OPTICAL ME	3346	29,351,566	18,124,933	149,781
ELECTRICAL EQUIPMENT & APPLIANCES	335	596,977,275	276,057,639	1,322,663
LIGHTING EQUIPMENT	3351	95,393,000	21,109,045	104,145
HOUSEHOLD APPLIANCES	3352	41,624,049	3,641,552	17,456
OTHER ELECTRIC EQUIPMENT	3353, 3359	459,960,226	251,307,042	1,201,062
TRANSPORTATION EQUIPMENT	336	14,978,632,841	13,420,786,907	40,628,273
MOTOR VEHICLES & PARTS	3361, 3362, 3363	404,641,261	263,924,406	1,283,478
AIRCRAFT, AEROSPACE & PARTS	3364	14,166,090,923	12,868,058,527	37,925,890
SHIPS & BOATS	3366	364,714,260	252,866,172	1,243,681
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	43,186,397	35,937,802	175,224
FURNITURE & RELATED PRODUCTS	337	310,406,303	213,676,616	1,041,848
OTHER MANUFACTURING	339	903,098,110	523,107,682	2,552,864
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	110,833,363	63,751,007	331,009
DENTAL LABORATORIES	339116	41,198,922	37,141,948	248,798
SPORTING AND ATHLETIC GOODS	33992	227,494,266	69,224,713	344,750
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	523,571,559	352,990,014	1,628,307
WHOLESALE TRADE	42	34,277,808,836	24,810,065,660	117,117,318
DURABLE GOODS	423	16,309,378,743	12,117,979,650	60,320,299
MOTOR VEHICLES & PARTS	4231	2,436,332,008	2,254,539,051	11,042,819
FURNITURE & HOME FURNISHINGS	4232	336,510,287	245,760,257	1,211,693
LUMBER & CONSTRUCTION MATERIALS	4233	1,641,248,463	1,067,949,432	4,900,277
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,204,476,585	2,527,628,996	13,369,774
METAL & MINERAL (except Petroleum)	4235	855,024,597	584,662,014	2,765,054
ELECTRICAL EQUIPMENT	4236	2,047,501,502	1,536,396,218	8,111,734
HARDWARE, PLUMBING, HEATING EQUIPMEN	4237	810,964,719	684,560,324	3,282,729
MACHINERY & EQUIPMENT	4238	3,530,489,629	2,555,926,646	11,968,497
SPORTING & RECREATIONAL GOODS & SUPPI	423910	279,530,723	159,617,009	793,158
TOY & HOBBY GOODS & SUPPLIES	423920	426,518,873	38,367,896	213,273
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	740,781,357	462,571,807	2,661,291
NONDURABLE GOODS:	424	17,580,232,321	12,508,080,095	55,447,148
PAPER & PAPER PRODUCTS	4241	631,236,130	487,118,671	2,217,085
DRUGS & SUNDRIES	4242	1,829,156,845	1,642,976,973	4,629,509
APPAREL	4243	951,532,349	276,108,869	1,380,542
FOOD PRODUCTS	4244	7,098,068,546	4,503,442,527	19,935,769
FARM PRODUCTS	4245	233,776,916	122,066,824	619,303
CHEMICALS & PLASTICS	4246	1,079,517,575	878,503,564	4,271,272
PETROLEUM PRODUCTS	4247	1,908,257,958	1,564,353,640	7,721,708

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	236,940,173	1,564,353,640	7,721,708
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	850,754,953	221,735,145	1,075,086
FARM SUPPLIES	42491	945,959,937	691,287,546	3,366,689
TOBACCO & TOBACCO PRODUCTS	42494	370,734,538	775,181,079	3,866,319
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,444,296,401	293,233,610	1,416,665
ELECTRONIC MARKETS, AGENTS, BROKERS	425	388,197,772	1,052,071,647	4,947,201
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,787,530,115</u>	<u>26,017,455,304</u>	<u>129,647,775</u>
MOTOR VEHICLES & PARTS	441	5,739,516,431	5,160,946,162	26,268,929
NEW & USED AUTO DEALERS	4411	4,396,538,894	4,007,909,774	20,508,859
RV, BOAT, MOTORCYCLE DEALERS	4412	545,155,126	451,119,596	2,296,341
AUTOMOTIVE PARTS & TIRES	4413	797,822,411	701,916,792	3,463,729
FURNITURE & HOME FURNISHINGS	442	676,739,742	612,316,455	2,948,227
ELECTRONICS & APPLIANCES	443	1,315,188,362	1,136,000,543	6,622,376
HOUSEHOLD APPLIANCES	443141	102,487,667	98,585,466	477,568
ELECTRONIC STORES	443142	1,212,700,695	1,037,415,077	6,144,808
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,184,285,112	2,051,743,896	9,864,374
BUILDING MATERIALS	4441	1,867,127,462	1,773,906,297	8,530,363
LAWN & GARDEN SUPPLIES	4442	317,157,650	277,837,599	1,334,011
FOOD & BEVERAGES (OFF-PREMISES)	445	3,898,064,660	3,710,099,294	17,813,729
GROCERY & CONVENIENCE STORES	4451	3,502,513,324	3,372,345,949	16,279,988
OTHER FOOD STORES/SPECIALTY FOODS	4452	302,484,144	252,335,397	1,120,360
BEER, WINE AND LIQUOR STORES	4453	93,067,192	85,417,948	413,381
DRUG STORES & PERSONAL CARE STORES	446	1,602,515,480	1,388,994,677	6,893,811
GAS STATIONS (INCL. CONVENIENCE STORES)	447	3,192,864,957	2,642,004,567	12,815,515
APPAREL & ACCESSORIES	448	1,231,208,859	1,039,419,595	5,003,228
CLOTHING STORES	4481	964,212,196	796,194,097	3,838,023
SHOE STORES	4482	124,449,946	120,194,128	569,194
JEWELRY & LUGGAGE STORES	4483	142,546,717	123,031,370	596,011
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	721,053,983	587,952,208	2,913,479
SPORTING GOODS	45111	478,910,482	376,262,313	1,855,515
HOBBY & TOY STORES	45112	95,006,286	78,625,823	381,620
SEWING SUPPLIES	45113	37,170,466	35,202,975	169,107
MUSICAL INSTRUMENTS	45114	33,459,818	28,703,459	152,770
BOOK, PERIODICAL & MUSIC STORES	45121	76,506,931	69,157,638	354,467
DEPARTMENT STORES	4521	808,616,519	790,040,066	3,806,048
GENERAL MERCHANDISE STORES	4529	4,514,019,330	4,024,433,776	19,084,691
E-COMMERCE & MAIL ORDER	4541	999,372,907	572,984,291	3,254,859
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,904,083,773	2,300,519,774	12,358,509
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,206,104,509</u>	<u>931,126,875</u>	<u>6,916,490</u>
AIR TRANSPORTATION	481	12,713,358	11,701,119	152,317
RAILROADS	482	15,407,048	15,337,185	196,631
WATER TRANSPORTATION	483	91,816,000	23,802,686	93,493
TRUCK TRANSPORTATION	484	159,017,779	125,921,411	1,272,691
TRANSIT & GROUND PASSENGER TRANSPORT	485	34,924,028	31,585,392	470,535
PIPELINE TRANSPORTATION	486	D	D	D
SCENIC & SIGHTSEEING TRANSPORTATION	487	27,855,760	11,758,548	82,057
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	839,826,409	689,186,898	4,407,184
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	23,851,490	21,140,999	229,590
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>178,237,974</u>	<u>162,900,446</u>	<u>1,003,465</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,687,322,883</u>	<u>3,981,817,065</u>	<u>41,553,023</u>
PUBLISHING (EXCEPT INTERNET)	511	850,979,802	573,523,476	4,098,961
NEWSPAPERS	51111	140,909,953	140,247,299	599,648
BOOKS & PERIODICALS	51112, 51113	99,532,302	79,770,510	495,110
SOFTWARE	5112	557,576,016	309,599,364	2,418,895
OTHER PUBLISHERS	51114, 51119	52,961,531	43,906,303	585,308
MOTION PICTURE PRODUCTION	512	212,458,037	185,632,111	2,264,882
RADIO & TV BROADCASTING, CABLE TV	515	510,793,782	415,105,558	6,081,743

TABLE 5: BUSINESS & OCCUPATION TAX:
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STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
TELEPHONE & TELECOMMUNICATIONS	517	2,400,594,999	2,292,270,018	21,268,494
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	423,834,855	270,871,982	4,059,785
OTHER INFORMATION SERVICES	519	288,661,408	244,413,920	3,779,158
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>8,830,104,033</u>	<u>6,849,511,380</u>	<u>93,760,488</u>
BANKS & CREDIT UNIONS	522	3,924,587,438	3,091,373,112	52,262,625
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,073,682,118	927,699,773	11,609,969
INSURANCE AGENTS & BROKERS	524	1,635,078,558	814,858,826	7,880,057
REAL ESTATE AGENTS & BROKERS	531	1,076,432,525	1,007,902,297	16,389,948
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,050,542,331	938,092,757	5,221,113
LESSORS OF NONFINANCIAL INTANGIBLES	533	69,781,063	69,584,615	396,776
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>31,495,220,109</u>	<u>25,069,919,750</u>	<u>317,916,883</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>10,496,162,509</u>	<u>7,866,922,656</u>	<u>114,649,416</u>
LEGAL SERVICES	5411	1,030,751,271	978,438,156	17,053,261
ACCOUNTING SERVICES	5412	916,034,011	901,326,003	16,026,332
ARCHITECTURAL SERVICES	54131	304,587,880	253,403,501	4,365,372
ENGINEERING SERVICES	54133	1,355,364,075	1,169,200,153	13,912,967
OTHER RELATED SERVICES	54132, 54134-54138	147,606,077	122,714,627	1,873,831
SPECIALIZED DESIGN SERVICES	5414	200,401,136	182,072,073	2,060,576
COMPUTER SYSTEM DESIGN SERVICES	5415	2,916,513,618	1,604,377,260	20,840,674
CONSULTING SERVICES	5416	1,854,008,740	1,411,732,354	22,315,444
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	613,353,127	363,695,385	3,665,068
ADVERTISING & PUBLIC RELATIONS	5418	372,509,092	306,909,155	4,940,907
OTHER PROFESSIONAL SERVICES	5419	785,033,482	572,433,989	7,594,984
MANAGEMENT SERVICES	55	69,988,267	56,571,558	661,955
ADMINISTRATIVE & SUPPORT SERVICES	561	3,201,584,632	2,700,756,448	31,564,958
EMPLOYMENT SERVICES	5613	573,607,439	532,225,226	8,261,898
TRAVEL SERVICES	5615	153,150,726	144,786,878	854,727
INVESTIGATION & SECURITY SERVICES	5616	198,388,832	174,502,692	2,318,210
BUILDING SERVICES & JANITORIAL	5617	618,837,012	597,371,626	5,375,074
OTHER	5611, 5612, 5614, 5619	1,657,600,623	1,251,870,026	14,755,049
WASTE TREATMENT/ COLLECTION	562	801,279,501	729,812,242	8,763,180
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	449,762,318	247,994,064	3,733,525
HEALTH SERVICES	62	9,161,005,192	7,384,323,266	118,423,582
AMBULATORY HEALTH CARE SERVICES	621	4,869,212,831	4,116,404,565	70,456,677
PHYSICIANS	6211	2,014,304,948	1,639,567,852	28,958,298
DENTISTS	6212	808,697,337	801,786,683	14,394,356
OTHER HEALTH PRACTITIONERS	6213	623,476,129	583,058,341	9,709,152
OUTPATIENT CARE CENTERS	6214	737,221,161	579,677,565	9,646,498
MEDICAL & DIAGNOSTIC LABORATORIES	6215	293,443,155	194,959,548	3,412,007
HOME HEALTH CARE	6216	204,683,832	194,958,185	2,381,054
OTHER AMBULATORY HEALTH CARE	6219	187,386,269	122,396,391	1,955,312
HOSPITALS	622	3,508,718,622	2,632,518,940	39,867,765
NURSING & RETIREMENT HOMES	623	541,151,176	483,083,078	6,039,128
SOCIAL SERVICES & DAY CARE	624	241,922,563	152,316,683	2,060,012
ARTS, ENTERTAINMENT, & RECREATION	71	707,712,729	555,125,206	5,738,362
PERFORMING ARTS, SPECTATOR SPORTS	711	279,781,670	179,510,093	2,533,729
MUSEUMS, HISTORICAL SITES, ETC.	712	21,454,186	5,996,943	60,948
AMUSEMENT, GAMBLING, RECREATION	713	406,476,873	369,618,170	3,143,685
ACCOMMODATIONS	721	741,607,180	715,669,378	3,778,262
RESTAURANTS, FOOD SERVICES	7223, 7225	3,571,916,160	2,787,873,902	14,119,352
DRINKING PLACES	7224	224,673,744	204,256,032	1,241,784
AUTO REPAIR & SERVICES	8111	631,348,434	596,918,463	2,938,649
OTHER REPAIR SERVICES	8112, 8113, 8114	481,302,448	406,565,679	2,160,234
PERSONAL SERVICES	812	720,438,551	671,468,540	7,987,057
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	252,413,192	242,226,448	3,682,507
DEATH CARE SERVICES	8122	47,281,415	45,989,166	620,144
LAUNDRY & DRY CLEANING	8123	103,780,497	100,856,813	663,257
OTHER PERSONAL SERVICES	8129	316,963,447	282,396,113	3,021,149
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	142,408,441	73,580,544	998,704
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>94,719,765</u>	<u>72,753,730</u>	<u>1,163,039</u>
TOTAL ALL INDUSTRIES		163,388,274,252	\$129,445,788,536	\$886,490,762

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 2ND QUARTER, 2013

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$24,376,422,823	\$13,189,698,509	\$857,330,623
MOTOR VEHICLES & PARTS	441	4,202,359,334	3,233,426,534	210,172,741
NEW & USED AUTO DEALERS	4411	3,292,489,455	2,512,329,259	163,301,412
RV, BOAT, MOTORCYCLE DEALERS	4412	452,736,323	327,359,956	21,278,398
AUTOMOTIVE PARTS & TIRE	4413	457,133,556	393,737,319	25,592,931
FURNITURE & HOME FURNISHING	442	514,866,039	475,653,030	30,917,459
ELECTRONICS & APPLIANCE STORES	443	937,450,934	747,168,295	48,565,944
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,550,069,519	1,464,923,117	95,220,031
BUILDING MATERIALS	4441	1,348,987,551	1,288,932,047	83,780,593
LAWN & GARDEN SUPPLIES & EQUIP.	4442	201,081,968	175,991,070	11,439,438
FOOD & BEVERAGE STORES	445	3,593,317,894	895,775,406	58,225,437
GROCERY & CONVENIENCE STORES	4451	3,377,193,660	814,982,507	52,973,888
OTHER FOOD & BEVERAGE STORES	4452, 4453	216,124,234	80,792,899	5,251,549
DRUG/HEALTH STORES	446	1,396,997,433	406,213,661	26,403,903
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,673,570,932	403,255,138	26,211,596
APPAREL & ACCESSORIES	448	1,145,634,985	924,095,273	60,066,207
CLOTHING & SHOE STORES	4481, 4482	1,013,702,819	813,151,740	52,854,877
JEWELRY & LUGGAGE STORES	4483	131,932,166	110,943,533	7,211,330
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	590,803,797	509,603,564	33,124,229
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	519,298,591	443,499,064	28,827,440
BOOK STORES & NEWS DEALERS	4512	71,505,206	66,104,500	4,296,789
GENERAL MERCHANDISE STORES	452	5,109,498,288	2,420,936,424	157,360,875
DEPARTMENT STORES	4521	801,041,660	693,844,252	45,099,877
GENERAL MERCHANDISE STORES	4529	4,308,456,628	1,727,092,172	112,260,998
E-COMMERCE & MAIL ORDER	4541	780,168,234	373,921,890	24,304,931
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,881,685,434	1,334,726,177	86,757,270
AGRICULTURE, FORESTRY, FISHING	11	59,497,568	42,021,019	2,730,839
MINING	21	19,491,968	16,751,343	1,088,836
UTILITIES	22	32,278,768	18,098,274	1,176,390
CONSTRUCTION	23	5,737,940,659	4,637,642,916	301,447,102
CONSTRUCTION OF BUILDINGS	236	3,129,177,759	2,562,733,024	166,577,767
HEAVY CONSTRUCTION & HIGHWAYS	237	619,375,622	406,259,402	26,406,870
SPECIAL TRADE CONTRACTORS	238	1,989,387,278	1,668,650,490	108,462,465
MANUFACTURING	31-33	2,365,991,757	554,739,288	36,058,123
WHOLESALE TRADE	42	4,488,229,649	2,238,801,652	145,522,155
DURABLE GOODS	423	3,337,443,180	1,794,694,545	116,655,183
NONDURABLE GOODS	424	1,134,699,573	431,131,662	28,023,566
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16,086,896	12,975,445	843,406
TRANSPORTATION & WAREHOUSING	48-49	220,531,365	121,435,346	7,893,314
INFORMATION	51	1,775,882,234	1,295,537,291	84,209,937
FINANCE, INSURANCE	52	292,872,713	212,047,143	13,783,070
REAL ESTATE, RENTAL/LEASING	53	822,673,761	674,535,830	43,844,848
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,597,107,708	593,098,262	38,551,431
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,310,160,759	778,226,395	50,584,789
ARTS, ENTERTAINMENT & RECREATION	71	312,046,377	295,544,196	19,210,417
ACCOMMODATIONS & FOOD SERVICES	72	3,529,152,330	3,388,117,688	220,227,791
ACCOMMODATIONS	721	697,652,564	663,284,270	43,113,505
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,831,499,766	2,724,833,418	177,114,286
OTHER SERVICES	81	1,113,874,193	948,337,045	61,641,967
REPAIR & MAINTENANCE	811	817,078,770	684,032,064	44,462,124
PERSONAL SERVICE	812	269,949,483	243,398,145	15,820,903
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26,845,940	20,906,836	1,358,940
PUBLIC ADMINISTRATION, OTHER	92-00	21,241,756	20,537,789	1,334,958
TOTAL ALL INDUSTRIES		\$48,075,396,388	\$29,025,169,986	\$1,886,636,590

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
2ND QUARTER, 2013

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$265,145,484</u>	<u>\$251,622,546</u>	<u>\$12,650,312</u>
WATER SUPPLY		239,136,968	226,254,502	11,375,732
MISCELLANEOUS		26,008,516	25,368,044	1,274,580
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>154,775,588</u>	<u>82,872,601</u>	<u>3,191,614</u>
SEWERAGE SYSTEMS		87,052,817	30,570,120	1,177,559
MISCELLANEOUS		67,722,771	52,302,481	2,014,055
<u>POWER</u>	<u>3.873%</u>	<u>1,726,420,047</u>	<u>1,467,351,987</u>	<u>56,835,480</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>302,399,908</u>	<u>298,493,133</u>	<u>11,497,843</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,169,613,051</u>	<u>354,509,722</u>	<u>6,813,471</u>
LOCAL/SUBURBAN TRANSIT		119,359,731	51,006,848	980,734
TRUCKING		887,885,918	212,469,634	4,084,675
RAILROADS		29,292,071	27,441,024	528,417
MISCELLANEOUS		133,075,331	63,592,216	1,219,645
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>58,602,617</u>	<u>33,192,925</u>	<u>453,891</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>182,864,378</u>	<u>124,867,704</u>	<u>799,806</u>
LOCAL/SUBURBAN TRANSIT		41,541,349	34,710,508	222,179
TRUCKING		49,566,335	40,751,493	261,116
MISCELLANEOUS		91,756,694	49,405,703	316,511
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>216,156,735</u>	<u>57,518,714</u>	<u>1,106,477</u>
WATER TRANSPORT		56,717,860	25,139,150	484,181
MISCELLANEOUS		159,438,875	32,379,564	622,296
TOTAL		\$4,075,977,808	\$2,670,429,332	\$93,348,894

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**