

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 3, 2013**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as reported by Washington State Excise Taxpayers  
for July, August, September 2013**

**Research and Fiscal Analysis Division  
Kathy Oline, Assistant Director**

**Contact: (360) 534-1550**

**January 2014**

**The Quarterly Business Review can be found on the Internet at  
[http://dor.wa.gov/content/aboutus/statisticsandreports/stats\\_qbr.aspx](http://dor.wa.gov/content/aboutus/statisticsandreports/stats_qbr.aspx)**

**Please address comments on the Department of Revenue's  
Internet services to Taxpayer Services at:**

**Communications@DOR.WA.GOV**

**To inquire about the availability of this document in an alternate format for the  
visually impaired, please call (360) 705-6715. Teletype (TTY) users,  
please call 1-800-451-7985.**

## TABLE OF CONTENTS

		<u>Page</u>
<b>Overview:</b>	<b>BUSINESS ACTIVITY OVERVIEW</b> ..... 3rd Quarter, 2013	<b>1</b>
<b>Table 1:</b>	<b>TOTAL GROSS BUSINESS INCOME</b> ..... Statewide by Industry (NAICS) 3rd Quarter, 2013	<b>2</b>
<b>Table 2:</b>	<b>SUMMARY OF EXCISE TAX RETURNS</b> ..... Amounts Reported by Tax Line 3rd Quarter, 2013 (\$000)	<b>6</b>
<b>Table 3-A:</b>	<b>COUNTY TAXABLE RETAIL SALES</b> ..... Comparing Quarter 3, 2012 to Quarter 3, 2013 (\$000)	<b>8</b>
<b>Table 3:</b>	<b>TAXABLE RETAIL SALES FOR COUNTIES</b> ..... By North American Industry Classification System 3rd Quarter, 2013	<b>9</b>
<b>Table 4-A:</b>	<b>CITY TAXABLE RETAIL SALES</b> ..... Comparing Quarter 3, 2012 to Quarter 3, 2013 (\$000)	<b>29</b>
<b>Table 4:</b>	<b>TAXABLE RETAIL SALES FOR SELECTED CITIES</b> ..... By North American Industry Classification System 3rd Quarter, 2013	<b>30</b>
<b>Table 5:</b>	<b>BUSINESS AND OCCUPATION TAX:</b> ..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 3rd Quarter, 2013	<b>55</b>
<b>Table 6:</b>	<b>STATE RETAIL SALES TAX:</b> ..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 3rd Quarter, 2013	<b>59</b>
<b>Table 7:</b>	<b>PUBLIC UTILITY TAX:</b> ..... Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry 3rd Quarter, 2013	<b>60</b>
<b>APPENDIX A:</b>	<b>FREQUENTLY ASKED QUESTIONS</b> .....	<b>61</b>

## OVERVIEW OF BUSINESS ACTIVITY

**3rd Quarter, 2013  
(July, August, September 2013)**

State gross business income<sup>1</sup> grew \$8.7 billion to \$173 billion in the third quarter of 2013, a 5.3 percent increase over the third quarter of 2012.

Gross income increased in most industry groups. Wholesale Trade increased 8.2 percent to \$35.8 billion. Construction was up 11.2 percent to \$11 billion, and Retail Trade saw a 3.8 percent increase to \$31 billion. Finance, Insurance and Real Estate at \$8.8 billion, a 3.5 percent increase over third quarter 2012. Real Estate Agents & Brokers at \$1.1 billion increased 18.4 percent. Residential Building & Remodeling increased 23.6 percent to \$1.7 billion. Business, Personal and Other Services saw an increase to \$31.9 billion, a 2 percent increase. Industry groups that experienced declines include: manufacturing of Telephone & Communications Equipment at \$89 million, a 21.4 percent decrease, and Consulting Services down 9.4 percent to \$1.7 billion.

Statewide, taxable retail sales<sup>2</sup> were up 7.6 percent compared to the third quarter of 2012. King County was up 7.4 percent, Snohomish County was up 7.9 percent, Spokane County was up 4.6 percent, and Clark County showed an increase of 8.8 percent over third quarter 2012. Pierce County was up 10.8 percent, and Jefferson County was up 7.9 percent. Chelan County increased 12.8 percent, and Yakima County showed a 7.8 percent increase. However, some counties showed a decline in taxable retail sales; Skamania County was down 14.9 percent compared to third quarter 2012 and Whitman County was down 15.7 percent.

The city of Seattle had a taxable retail sales<sup>3</sup> increase of 6.3 percent to \$4.8 billion. Tacoma had a 7 percent increase to \$1.1 billion. Spokane was up 4.6 percent to \$1.1 billion. Bellevue was up 8.3 percent, Vancouver was up 8.2 percent, Bellingham was up 4.3 percent, and Kennewick was up 8.8 percent over third quarter of 2012. Several cities also experienced a decrease in taxable retail sales; Shelton dropped 6.7 percent, Pullman declined 3.8 percent and Camas was down 2.9 percent compared to third quarter 2012.

<sup>1</sup>Source: Table 1-Washington Gross Business Income.

<sup>2</sup>Source: Table 3A-County Taxable Retail Sales.

<sup>3</sup>Source: Table 4A-City Taxable Retail Sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd QUARTER, 2013

INDUSTRY	NAICS	UNITS	3rd QUARTER
			2013
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,660</u>	<u>\$844,738,014</u>
CROP & ANIMAL PRODUCTION	111,112	433	193,524,169
FORESTRY & LOGGING	113	549	475,902,688
FISHING & HUNTING	114	131	33,988,204
AG & FORESTRY SUPPORT ACTIVITIES	115	547	141,322,953
<u>MINING</u>	<u>21</u>	<u>149</u>	<u>141,264,526</u>
SAND & GRAVEL, QUARRYING	2123	103	89,659,099
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	46	51,605,427
<u>UTILITIES</u>	<u>22</u>	<u>688</u>	<u>3,077,912,094</u>
HYDROELECTRIC POWER GENERATION	221111	19	343,717,107
ALTERNATIVE POWER GENERATION	221114-221117	10	32,484,370
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	126,345,321
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	53	1,557,175,291
NATURAL GAS DISTRIBUTION	2212	10	138,841,148
WATER & SEWER	2213	589	873,734,771
<u>CONSTRUCTION</u>	<u>23</u>	<u>33,455</u>	<u>11,039,388,334</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,987	1,745,771,385
NONRESIDENTIAL BUILDING	2362	1,005	2,377,006,251
HEAVY CONSTRUCTION & HIGHWAYS	237	1,093	1,654,345,322
SPECIAL TRADE CONTRACTORS	238	20,370	5,262,265,376
ELECTRICAL	23821	2,620	1,087,191,826
PLUMBING & HEATING	23822	2,671	974,003,723
PAINTING	23832	2,408	215,517,349
MASONRY/DRYWALL	23814, 23831	1,302	276,038,309
ROOFING	23816	807	277,546,459
OTHER CONTRACTORS	238 not listed above	10,562	2,431,967,710
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,587</u>	<u>42,480,020,515</u>
FOOD PRODUCTS	311	801	3,141,140,620
MILLING OF GRAINS	3112	25	248,541,469
FRUITS & VEGETABLES	3114	57	371,932,211
DAIRY PRODUCTS	3115	20	34,815,607
MEAT PRODUCTS	3116	72	596,798,708
SEAFOOD PRODUCTS	3117	55	650,174,251
BAKERY PRODUCTS	3118	367	543,054,544
OTHER FOOD ITEMS	3111, 3113, 3119	205	695,823,830
BEVERAGES	312	624	616,318,276
TEXTILES	313,314	255	218,133,256
APPAREL	315	129	54,300,312
LEATHER & ALLIED PRODUCTS	316	30	13,747,068
LUMBER & WOOD PRODUCTS	321	440	2,061,796,030
SAWMILLS	3211	88	813,018,531
PLYWOOD & TRUSSES	3212	53	312,618,327
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	299	936,159,172
PAPER PRODUCTS	322	96	1,742,257,030
PULP & PAPER MILLS	3221	30	1,154,340,351
OTHER PAPER PRODUCTS	3222	66	587,916,679
COMMERCIAL PRINTING	323	669	270,518,755
PETROLEUM & COAL PRODUCTS	324	38	8,071,442,701
PETROLEUM REFINING	32411	16	7,919,493,161
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	151,949,540
CHEMICALS	325	281	1,429,438,158
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	70	419,987,836
PHARMACEUTICALS	3254	53	305,772,942
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	30	338,771,739
PAINT, COATING & ADHESIVES	3255	26	43,309,812
SOAP, CLEANING COMPOUND & TOILETRIES	3256	48	152,671,414
OTHER CHEMICAL PRODUCTS	3259	54	168,924,415

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	3rd QUARTER 2013
PLASTICS & RUBBER PRODUCTS	326	226	764,127,379
NONMETALLIC MINERALS	327	269	767,643,178
PRIMARY METALS	331	107	804,957,511
IRON & STEEL MILLS	3311, 3312	41	278,066,125
ALUMINUM SMELTING	3313	17	304,459,298
OTHER NONFERROUS METALS	3314	11	36,947,903
FOUNDRIES	3315	38	185,484,185
FABRICATED METAL PRODUCTS	332	1,106	1,535,954,967
MACHINERY	333	630	1,522,479,065
FARM & CONSTRUCTION IMPLEMENTS	3331	72	193,951,208
INDUSTRIAL MACHINERY	3332	120	292,653,253
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	438	1,035,874,604
COMPUTERS & ELECTRONICS	334	488	2,197,004,820
COMPUTER HARDWARE	3341	39	107,813,015
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	61	89,368,867
AUDIO & VIDEO EQUIPMENT	3343	18	52,918,871
SEMICONDUCTORS	3344	83	647,097,765
INSTRUMENTS	3345	216	1,266,950,558
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	71	32,855,744
ELECTRICAL EQUIPMENT & APPLIANCES	335	151	618,983,156
LIGHTING EQUIPMENT	3351	40	94,309,904
HOUSEHOLD APPLIANCES	3352	11	55,477,617
OTHER ELECTRIC EQUIPMENT	3353, 3359	100	469,195,635
TRANSPORTATION EQUIPMENT	336	465	15,388,893,425
MOTOR VEHICLES & PARTS	3361, 3362, 3363	116	414,099,865
AIRCRAFT, AEROSPACE & PARTS	3364	126	14,644,300,949
SHIPS & BOATS	3366	179	284,801,255
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	44	45,691,356
FURNITURE & RELATED PRODUCTS	337	581	346,381,833
OTHER MANUFACTURING	339	1,201	914,502,975
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	112	114,713,963
DENTAL LABORATORIES	339116	254	37,317,215
SPORTING AND ATHLETIC GOODS	33992	98	244,967,471
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	737	517,504,326
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>14,476</b>	<b>35,847,537,843</b>
<b>DURABLE GOODS</b>	<b>423</b>	<b>8,126</b>	<b>17,196,628,931</b>
MOTOR VEHICLES & PARTS	4231	611	2,368,036,969
FURNITURE & HOME FURNISHINGS	4232	447	359,011,693
LUMBER & CONSTRUCTION MATERIALS	4233	698	1,687,905,527
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,561	3,698,894,679
METAL & MINERAL (except Petroleum)	4235	313	838,743,141
ELECTRICAL EQUIPMENT	4236	1,013	2,086,043,934
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	511	851,920,823
MACHINERY & EQUIPMENT	4238	1,824	3,538,607,664
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	342	320,549,502
TOY & HOBBY GOODS & SUPPLIES	423920	92	658,534,130
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	714	788,380,869
<b>NONDURABLE GOODS:</b>	<b>424</b>	<b>5,998</b>	<b>18,379,138,694</b>
PAPER & PAPER PRODUCTS	4241	285	672,767,085
DRUGS & SUNDRIES	4242	342	1,953,468,236
APPAREL	4243	406	1,075,384,735
FOOD PRODUCTS	4244	1,728	7,697,546,269
FARM PRODUCTS	4245	84	184,999,282
CHEMICALS & PLASTICS	4246	404	1,027,128,250
PETROLEUM PRODUCTS	4247	152	2,025,351,342

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd QUARTER, 2013

INDUSTRY	NAICS	CURRENT	3rd QUARTER
		UNITS	2013
BEER & ALE	424810	91	252,297,122
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	469	892,409,057
FARM SUPPLIES	42491	233	696,985,135
TOBACCO & TOBACCO PRODUCTS	42494	63	382,618,751
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,741	1,518,183,430
ELECTRONIC MARKETS, AGENTS, BROKERS	425	352	271,770,218
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,243</u>	<u>30,998,947,436</u>
MOTOR VEHICLES & PARTS	441	2,812	5,697,165,744
NEW & USED AUTO DEALERS	4411	1,259	4,395,988,364
RV, BOAT, MOTORCYCLE DEALERS	4412	536	484,811,951
AUTOMOTIVE PARTS & TIRES	4413	1,017	816,365,429
FURNITURE & HOME FURNISHINGS	442	1,278	764,858,438
ELECTRONICS & APPLIANCES	443	1,837	1,384,225,210
HOUSEHOLD APPLIANCES	443141	188	99,713,361
ELECTRONIC STORES	443142	1,649	1,284,511,849
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,069	2,081,510,578
BUILDING MATERIALS	4441	1,370	1,856,477,333
LAWN & GARDEN SUPPLIES	4442	699	225,033,245
FOOD & BEVERAGES (OFF-PREMISES)	445	3,385	4,045,767,243
GROCERY & CONVENIENCE STORES	4451	2,024	3,621,995,063
OTHER FOOD STORES/SPECIALTY FOODS	4452	809	325,747,665
BEER, WINE AND LIQUOR STORES	4453	552	98,024,515
DRUG STORES & PERSONAL CARE STORES	446	1,518	1,590,894,656
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,553	3,465,384,471
APPAREL & ACCESSORIES	448	2,074	1,363,835,852
CLOTHING STORES	4481	1,411	1,113,566,015
SHOE STORES	4482	137	111,818,477
JEWELRY & LUGGAGE STORES	4483	526	138,451,360
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,856	790,993,224
SPORTING GOODS	45111	964	514,525,409
HOBBY & TOY STORES	45112	249	99,531,668
SEWING SUPPLIES	45113	157	38,281,894
MUSICAL INSTRUMENTS	45114	147	37,146,236
BOOK, PERIODICAL & MUSIC STORES	45121	339	101,508,017
DEPARTMENT STORES	4521	26	846,737,237
GENERAL MERCHANDISE STORES	4529	215	5,209,663,142
E-COMMERCE & MAIL ORDER	4541	1,093	900,063,286
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,527	2,857,848,355
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,555</u>	<u>2,809,804,131</u>
AIR TRANSPORTATION	481	52	25,408,981
RAILROADS	482	11	44,502,149
WATER TRANSPORTATION	483	48	151,088,301
TRUCK TRANSPORTATION	484	2,413	1,219,945,899
TRANSIT & GROUND PASSENGER TRANSPORT	485	318	125,868,882
PIPELINE TRANSPORTATION	486	5	6,210,346
SCENIC & SIGHTSEEING TRANSPORTATION	487	140	55,558,230
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,082	1,088,396,653
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	486	92,824,690
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>185</u>	<u>217,821,944</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,158</u>	<u>4,921,236,234</u>
PUBLISHING (EXCEPT INTERNET)	511	776	919,047,782
NEWSPAPERS	51111	106	137,704,182
BOOKS & PERIODICALS	51112, 51113	289	120,938,769
SOFTWARE	5112	290	590,957,316
OTHER PUBLISHERS	51114, 51119	91	69,447,515
MOTION PICTURE PRODUCTION	512	642	213,912,800
RADIO & TV BROADCASTING, CABLE TV	515	137	523,015,461

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	3rd QUARTER 2013
TELEPHONE & TELECOMMUNICATIONS	517	658	2,515,524,175
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	655	450,503,739
OTHER INFORMATION SERVICES	519	290	299,232,277
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,857</u>	<u>8,840,377,840</u>
BANKS & CREDIT UNIONS	522	1,407	3,680,155,198
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,516	1,148,675,238
INSURANCE AGENTS & BROKERS	524	2,505	1,599,342,067
REAL ESTATE AGENTS & BROKERS	531	3,613	1,124,747,728
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,698	1,207,660,007
LESSORS OF NONFINANCIAL INTANGIBLES	533	118	79,797,602
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>92,183</u>	<u>31,876,121,381</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>27,601</u>	<u>10,201,385,373</u>
LEGAL SERVICES	5411	4,823	1,060,074,956
ACCOUNTING SERVICES	5412	2,617	780,483,570
ARCHITECTURAL SERVICES	54131	998	292,670,795
ENGINEERING SERVICES	54133	1,619	1,376,316,385
OTHER RELATED SERVICES	54132, 54134-54138	854	158,971,171
SPECIALIZED DESIGN SERVICES	5414	1,691	199,660,093
COMPUTER SYSTEM DESIGN SERVICES	5415	4,083	2,907,934,683
CONSULTING SERVICES	5416	6,305	1,699,866,814
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	417	632,233,119
ADVERTISING & PUBLIC RELATIONS	5418	940	335,800,747
OTHER PROFESSIONAL SERVICES	5419	3,254	757,373,040
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>245</u>	<u>71,370,328</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,817	3,315,493,807
EMPLOYMENT SERVICES	5613	878	619,857,207
TRAVEL SERVICES	5615	311	180,742,097
INVESTIGATION & SECURITY SERVICES	5616	654	220,227,472
BUILDING SERVICES & JANITORIAL	5617	7,540	645,290,326
OTHER	5611, 5612, 5614, 5619	3,434	1,649,376,705
WASTE TREATMENT/ COLLECTION	562	475	860,086,567
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,253</u>	<u>627,233,193</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,018</u>	<u>8,972,197,726</u>
AMBULATORY HEALTH CARE SERVICES	621	12,290	4,729,975,631
PHYSICIANS	6211	3,052	1,951,571,868
DENTISTS	6212	3,289	784,800,129
OTHER HEALTH PRACTITIONERS	6213	4,952	611,651,787
OUTPATIENT CARE CENTERS	6214	527	699,095,684
MEDICAL & DIAGNOSTIC LABORATORIES	6215	164	283,379,139
HOME HEALTH CARE	6216	164	205,468,552
OTHER AMBULATORY HEALTH CARE	6219	142	194,008,472
HOSPITALS	622	103	3,439,139,618
NURSING & RETIREMENT HOMES	623	524	561,373,942
SOCIAL SERVICES & DAY CARE	624	1,101	241,708,535
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>3,201</u>	<u>842,054,195</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,108	352,882,849
MUSEUMS, HISTORICAL SITES, ETC.	712	66	28,552,551
AMUSEMENT, GAMBLING, RECREATION	713	2,027	460,618,795
ACCOMMODATIONS	721	2,138	962,465,118
RESTAURANTS, FOOD SERVICES	7223, 7225	12,113	3,691,703,354
DRINKING PLACES	7224	1,213	226,111,818
AUTO REPAIR & SERVICES	8111	5,006	650,822,965
OTHER REPAIR SERVICES	8112, 8113, 8114	3,411	477,524,455
PERSONAL SERVICES	812	6,704	707,014,204
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,302	243,746,426
DEATH CARE SERVICES	8122	186	45,271,385
LAUNDRY & DRY CLEANING	8123	778	103,482,069
OTHER PERSONAL SERVICES	8129	1,438	314,514,324
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	781	128,978,774
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>210</u>	<u>141,694,702</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>200,199</b>	<b>\$173,095,185,490</b>

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
3RD QUARTER, 2013 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	83,081	762	82,318	0.004840	398
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,557,809	72,674	1,485,135	0.001380	2,049
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,116,009	104,690	1,011,319	0.002750	2,781
4	Insurance Agents/Brokers	14	501,250	2,711	498,540	0.004840	2,413
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,141,335	16,401	1,124,933	0.001380	1,552
6	Processing for Hire/Printing and Publishing	10	535,814	12,077	523,738	0.004840	2,535
7	Manufacturing	7	7,511,462	255,217	7,256,245	0.004840	35,120
8	Royalties; Child Care	80	451,724	65,159	386,566	0.004840	1,871
9	Wholesaling	3	52,281,947	17,033,173	35,248,774	0.004840	170,604
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,518,228	252,909	1,265,319	0.004840	6,124
11	Public or Nonprofit Hospitals	55	2,541,935	577,688	1,964,247	0.015000	29,464
12	For Profit Hospitals, Scientific R&D	135	487,628	308,593	179,035	0.015000	2,686
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	667,526	458	667,068	0.004710	3,142
14	Service & Other Activities	4	27,359,580	5,618,231	21,741,348	0.015000	326,120
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	108,968	39,520	69,448	0.016300	1,132
16	Retailing of Interstate Transportation Equip.	19	444,866	126,348	318,519	0.004840	1,542
17	Retailing	2	50,724,245	7,636,758	43,087,487	0.004710	202,942
18	Non-Mfg Aerospace Product Development	188	54,445	338	54,107	0.009000	487
19	FAR Part 145 Repair Stations	189	71,499	2,038	69,461	0.002904	202
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	4,589	324	4,265	0.002750	12
24	Mfg. of Commercial Airplanes or Components	195	808,813	1,727	807,086	0.002904	2,344
25	Whlse of Commercial Airplanes or Components	196	3,975,477	896,736	3,078,741	0.002904	8,941
26	Retailing of Commercial Airplanes or Components	197	10,622,313	451,368	10,170,945	0.002904	29,536
27	Publication of Newspapers	126	133,698	554	133,144	0.003500	466
28	Parimutuel Wagering	193	22,966	19,873	3,094	0.001300	4
29	Processing for Hire Timber Products	300	76,475	147	76,328	0.003424	261
30	Extracting Timber, Extracting for Hire Timber	301	135,137	2,742	132,395	0.003424	453
31	Manufacturing of Timber or Wood Products	302	1,170,496	101,569	1,068,927	0.003424	3,660
32	Wholesaling of Timber or Wood Products	303	2,284,068	1,270,898	1,013,171	0.003424	3,469
33	Sale of Standing Timber	304	15,008	0	15,008	0.003424	51
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
<b>TOTAL B&amp;O TAXES</b>			<b>168,408,390</b>	<b>34,871,681</b>	<b>133,536,710</b>		<b>842,362</b>
<b>STATE SALES TAX AND USE TAX</b>							

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	50,921,259	19,912,963	31,008,296	0.065000	2,015,539
36	Use Tax	5	1,339,307	0	1,339,307	0.065000	87,055
<b>TOTAL STATE SALES/USE TAX</b>			<b>52,260,565</b>	<b>19,912,963</b>	<b>32,347,603</b>		<b>2,102,594</b>

**STATE PUBLIC UTILITY TAX**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	364,859	33,306	331,553	0.050290	16,674
38	Sewer Collection	61	157,198	71,309	85,889	0.038520	3,308
39	Power	49	1,784,410	324,883	1,459,526	0.038734	56,533
40	Gas Dist., Telegraph	26	162,919	2,193	160,726	0.038520	6,191
41	Motor Transportation, Railroad, Railroad Car	8	1,298,475	870,000	428,475	0.019260	8,252
43	Urban Transportation/Vessels Under 65 Feet	12	196,452	63,243	133,208	0.006420	855
44	Other Public Service	13	238,082	175,760	62,322	0.019260	1,200
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>4,202,396</b>	<b>1,540,694</b>	<b>2,661,701</b>		<b>93,015</b>

**OTHER TAXES**

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	2,618,154	0	2,618,154	0.003000	7,854
46	Litter Tax	36	17,443,746	0	17,443,746	0.000150	2,617
47	Tobacco Products	20	8,215	0	8,215	0.950000	7,804
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	617 \$	.65 /Cigar	401
49	Little Cigar Tax	198	Cigars	0	9,694 \$	.15 /Cigar	1,466
50	Moist Snuff (1.2 oz. or less)	162	Units	0	9,832 \$	2.52 /Unit	24,836
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	115 \$	2.10 /Unit	243
52	Spirit Sales to Licensees	251	31,956	610	31,347	0.137000	4,294
53	Spirit Sales to Consumers	252	135,683	22	135,661	0.205000	27,811
54	Spirits Liter Sales to Licensees	253	Liters	0	2,166 \$	2.4408/Liter	5,287
55	Spirits Liter Sales to Consumers	254	Liters	0	8,101 \$	3.7708/Liter	30,547
56	Refuse Collection	64	395,606	130,435	265,170	0.036000	9,546
57	Petroleum Products Tax	57	0	0	0	0.000000	0
58	Hazardous Substance	65	8,122,647	256,950	7,865,697	0.007000	55,060
59	IMR	79	35,765	0	35,765	0.060000	2,146
60	Solid Fuel Burning Device Fee	59	Devices	0	2 \$	30.00 /Device	52
61	Syrup Tax	54	Gallons	0	2,227 \$	1.00 /Gal	2,227
62	Tire Fee	73	Tires	0	1,059 \$	.90 /Tire	953
63	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	\$1.08-1.28/Line	5,609
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	\$0.75-0.95/Line	16,056
68	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	\$0.25-0.95/Line	2,695
<b>TOTAL OTHER TAXES</b>							<b>207,505</b>

**TOTAL STATE TAXES\*\* \$3,245,476**

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**Quarter 3, 2012 to Quarter 3, 2013**  
**(Dollars in Thousands)**

County	3rd Quarter, 2012	3rd Quarter, 2013	Percent Change
Adams	\$64,780	\$77,845	20.2%
Asotin	\$66,773	\$72,987	9.3%
Benton	\$754,148	\$834,887	10.7%
Chelan	\$374,477	\$422,450	12.8%
Clallam	\$252,680	\$265,700	5.2%
Clark	\$1,178,643	\$1,281,713	8.7%
Columbia	\$13,802	\$26,787	94.1%
Cowlitz	\$325,551	\$359,811	10.5%
Douglas	\$147,603	\$178,306	20.8%
Ferry	\$19,093	\$14,686	-23.1%
Franklin	\$271,712	\$286,760	5.5%
Garfield	\$13,158	\$5,528	-58.0%
Grant	\$389,704	\$501,829	28.8%
Grays Harbor	\$224,782	\$232,391	3.4%
Island	\$187,072	\$201,068	7.5%
Jefferson	\$96,274	\$103,865	7.9%
King	\$11,296,472	\$12,133,966	7.4%
Kitsap	\$815,216	\$865,233	6.1%
Kittitas	\$186,551	\$203,133	8.9%
Klickitat	\$59,989	\$60,300	0.5%
Lewis	\$259,085	\$275,863	6.5%
Lincoln	\$31,875	\$35,341	10.9%
Mason	\$137,251	\$139,310	1.5%
Okanogan	\$148,138	\$164,543	11.1%
Pacific	\$60,962	\$70,170	15.1%
Pend Oreille	\$33,045	\$35,445	7.3%
Pierce	\$2,878,289	\$3,189,468	10.8%
San Juan	\$123,782	\$125,637	1.5%
Skagit	\$598,555	\$631,587	5.5%
Skamania	\$29,577	\$25,165	-14.9%
Snohomish	\$2,724,563	\$2,940,352	7.9%
Spokane	\$1,887,055	\$1,974,081	4.6%
Stevens	\$104,995	\$105,017	0.0%
Thurston	\$987,963	\$1,012,711	2.5%
Wahkiakum	\$8,744	\$8,970	2.6%
Walla Walla	\$192,063	\$191,918	-0.1%
Whatcom	\$860,868	\$915,278	6.3%
Whitman	\$204,797	\$172,655	-15.7%
Yakima	\$778,800	\$839,702	7.8%
<b>Total</b>	<b>\$28,788,887</b>	<b>\$30,982,462</b>	<b>7.6%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>964</u>	<u>\$20,997,387</u>	<u>929</u>	<u>\$40,715,702</u>
MOTOR VEHICLES & PARTS	441	55	3,508,686	55	3,327,615
NEW & USED AUTO DEALERS	4411	10	713,931	11	1,009,530
RV, BOAT, MOTORCYCLE DEALERS	4412	11	59,651	15	1,152,088
AUTOMOTIVE PARTS & TIRE	4413	34	2,735,104	29	1,165,997
FURNITURE & HOME FURNISHING	442	31	197,584	39	602,538
ELECTRONICS & APPLIANCE STORES	443	84	812,557	88	991,656
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	2,315,485	47	1,489,879
BUILDING MATERIALS	4441	55	1,895,738	38	1,361,953
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	419,747	9	127,926
FOOD & BEVERAGE STORES	445	20	1,174,895	17	2,240,303
GROCERY & CONVENIENCE STORES	4451	11	1,151,809	5	2,166,233
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	23,086	12	74,070
DRUG/HEALTH STORES	446	61	148,612	59	655,694
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,996,186	D	D
APPAREL & ACCESSORIES	448	75	193,797	91	312,152
CLOTHING & SHOE STORES	4481, 4482	68	188,548	83	230,277
JEWELRY & LUGGAGE STORES	4483	7	5,249	8	81,875
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	964,990	78	750,743
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	162,763	55	662,012
BOOK STORES & NEWS DEALERS	4512	31	802,227	23	88,731
GENERAL MERCHANDISE STORES	452	11	5,914,545	14	28,016,664
DEPARTMENT STORES	4521	4	55,725	4	39,998
GENERAL MERCHANDISE STORES	4529	7	5,858,820	10	27,976,666
E-COMMERCE & MAIL ORDER	4541	124	515,706	137	736,724
MISCELLANEOUS RETAILERS	453, 4542, 4543	331	2,254,344	303	1,591,410
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>152,554</u>	<u>5</u>	<u>13,608</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>124,785</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>373</u>	<u>21,404,131</u>	<u>239</u>	<u>11,510,919</u>
CONSTRUCTION OF BUILDINGS	236	79	9,699,715	55	2,420,646
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,842,763	19	6,037,288
SPECIAL TRADE CONTRACTORS	238	259	8,861,653	165	3,052,985
<u>MANUFACTURING</u>	<u>31-33</u>	<u>151</u>	<u>2,149,526</u>	<u>149</u>	<u>1,180,758</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>614</u>	<u>16,019,686</u>	<u>588</u>	<u>4,607,006</u>
DURABLE GOODS	423	430	13,542,451	398	2,939,161
NONDURABLE GOODS	424	181	2,474,506	187	1,658,558
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,729	3	9,287
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>224,471</u>	<u>7</u>	<u>187,772</u>
<u>INFORMATION</u>	<u>51</u>	<u>180</u>	<u>2,963,757</u>	<u>165</u>	<u>2,599,847</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>605,085</u>	<u>36</u>	<u>226,290</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>1,963,037</u>	<u>87</u>	<u>1,028,389</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>106</u>	<u>669,254</u>	<u>128</u>	<u>470,793</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>172</u>	<u>1,003,702</u>	<u>169</u>	<u>1,406,865</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>9</u>	<u>328,735</u>	<u>13</u>	<u>518,675</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>55</u>	<u>5,844,013</u>	<u>45</u>	<u>7,462,622</u>
ACCOMMODATIONS	721	9	1,018,888	10	1,846,170
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	46	4,825,125	35	5,616,452
<u>OTHER SERVICES</u>	<u>81</u>	<u>132</u>	<u>3,360,266</u>	<u>78</u>	<u>1,051,261</u>
REPAIR & MAINTENANCE	811	98	2,997,791	45	635,084
PERSONAL SERVICE	812	26	328,662	26	309,962
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	33,813	7	106,215
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>11,318</u>	<u>3</u>	<u>6,527</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,930</b>	<b>\$77,844,978</b>	<b>2,643</b>	<b>\$72,987,469</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,878</b>	<b>\$408,202,212</b>	<b>2,234</b>	<b>\$170,489,909</b>
MOTOR VEHICLES & PARTS	441	208	94,984,468	134	38,962,423
NEW & USED AUTO DEALERS	4411	65	73,228,969	32	28,228,544
RV, BOAT, MOTORCYCLE DEALERS	4412	39	9,477,019	32	3,842,230
AUTOMOTIVE PARTS & TIRE	4413	104	12,278,480	70	6,891,649
FURNITURE & HOME FURNISHING	442	108	13,838,816	89	5,505,825
ELECTRONICS & APPLIANCE STORES	443	274	18,937,508	200	6,122,799
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	37,423,006	139	23,436,023
BUILDING MATERIALS	4441	113	33,556,461	106	22,579,938
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	3,866,545	33	856,085
FOOD & BEVERAGE STORES	445	106	21,140,216	86	15,389,705
GROCERY & CONVENIENCE STORES	4451	38	18,022,574	32	13,685,951
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	3,117,642	54	1,703,754
DRUG/HEALTH STORES	446	214	11,879,131	164	4,424,155
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	41	14,293,778	33	7,370,734
APPAREL & ACCESSORIES	448	220	31,469,340	183	6,723,922
CLOTHING & SHOE STORES	4481, 4482	185	28,317,486	160	6,015,660
JEWELRY & LUGGAGE STORES	4483	35	3,151,854	23	708,262
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	221	16,083,257	167	7,706,590
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	13,673,644	115	6,643,800
BOOK STORES & NEWS DEALERS	4512	66	2,409,613	52	1,062,790
GENERAL MERCHANDISE STORES	452	29	103,732,020	23	32,074,173
DEPARTMENT STORES	4521	9	31,117,188	6	8,014,414
GENERAL MERCHANDISE STORES	4529	20	72,614,832	17	24,059,759
E-COMMERCE & MAIL ORDER	4541	269	8,549,925	224	3,395,118
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,033	35,870,747	792	19,378,442
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>18</b>	<b>393,161</b>	<b>26</b>	<b>1,124,780</b>
<b>MINING</b>	<b>21</b>	<b>7</b>	<b>54,408</b>	<b>9</b>	<b>1,586,597</b>
<b>UTILITIES</b>	<b>22</b>	<b>12</b>	<b>796,822</b>	<b>12</b>	<b>275,161</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,367</b>	<b>151,847,619</b>	<b>1,017</b>	<b>72,221,845</b>
CONSTRUCTION OF BUILDINGS	236	352	88,009,343	318	21,172,844
HEAVY CONSTRUCTION & HIGHWAYS	237	71	9,080,188	59	23,177,350
SPECIAL TRADE CONTRACTORS	238	944	54,758,088	640	27,871,651
<b>MANUFACTURING</b>	<b>31-33</b>	<b>652</b>	<b>18,570,064</b>	<b>499</b>	<b>11,632,898</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,855</b>	<b>57,898,513</b>	<b>1,409</b>	<b>32,661,704</b>
DURABLE GOODS	423	1,303	44,975,938	1,003	24,227,174
NONDURABLE GOODS	424	535	12,802,678	396	8,361,477
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	119,897	10	73,053
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>40</b>	<b>773,868</b>	<b>33</b>	<b>1,577,919</b>
<b>INFORMATION</b>	<b>51</b>	<b>413</b>	<b>30,708,448</b>	<b>357</b>	<b>13,538,767</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>111</b>	<b>5,166,612</b>	<b>91</b>	<b>1,964,004</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>306</b>	<b>14,114,299</b>	<b>244</b>	<b>13,246,393</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>498</b>	<b>15,013,947</b>	<b>340</b>	<b>5,151,927</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>703</b>	<b>18,302,834</b>	<b>486</b>	<b>9,086,382</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>87</b>	<b>8,161,203</b>	<b>84</b>	<b>6,392,586</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>364</b>	<b>82,979,849</b>	<b>387</b>	<b>70,961,836</b>
ACCOMMODATIONS	721	41	13,789,265	157	34,669,895
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	323	69,190,584	230	36,291,941
<b>OTHER SERVICES</b>	<b>81</b>	<b>493</b>	<b>21,864,679</b>	<b>335</b>	<b>10,382,497</b>
REPAIR & MAINTENANCE	811	331	17,666,770	232	8,436,980
PERSONAL SERVICE	812	130	3,679,290	74	1,559,163
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	518,619	29	386,354
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>10</b>	<b>38,384</b>	<b>13</b>	<b>155,205</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,814</b>	<b>\$834,886,922</b>	<b>7,576</b>	<b>\$422,450,410</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,939</b>	<b>\$128,945,108</b>	<b>3,771</b>	<b>\$576,768,988</b>
MOTOR VEHICLES & PARTS	441	106	24,323,517	226	115,338,992
NEW & USED AUTO DEALERS	4411	25	17,746,594	57	89,633,861
RV, BOAT, MOTORCYCLE DEALERS	4412	24	1,646,928	46	4,797,861
AUTOMOTIVE PARTS & TIRE	4413	57	4,929,995	123	20,907,270
FURNITURE & HOME FURNISHING	442	79	3,548,091	155	21,306,119
ELECTRONICS & APPLIANCE STORES	443	173	4,344,591	349	18,686,558
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	129	17,746,838	252	70,089,755
BUILDING MATERIALS	4441	94	15,697,675	187	63,828,481
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	2,049,163	65	6,261,274
FOOD & BEVERAGE STORES	445	67	13,444,040	186	48,230,778
GROCERY & CONVENIENCE STORES	4451	25	12,744,788	82	43,574,725
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	699,252	104	4,656,053
DRUG/HEALTH STORES	446	119	3,698,910	234	15,916,132
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,826,368	105	22,112,542
APPAREL & ACCESSORIES	448	153	2,078,640	261	31,724,546
CLOTHING & SHOE STORES	4481, 4482	133	1,805,817	220	29,284,773
JEWELRY & LUGGAGE STORES	4483	20	272,823	41	2,439,773
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	164	3,666,955	258	15,768,462
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	3,192,768	191	13,391,623
BOOK STORES & NEWS DEALERS	4512	45	474,187	67	2,376,839
GENERAL MERCHANDISE STORES	452	26	35,632,437	37	143,729,477
DEPARTMENT STORES	4521	6	3,065,331	8	33,158,286
GENERAL MERCHANDISE STORES	4529	20	32,567,106	29	110,571,191
E-COMMERCE & MAIL ORDER	4541	214	3,343,374	359	16,278,371
MISCELLANEOUS RETAILERS	453, 4542, 4543	685	10,291,347	1,349	57,587,256
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>24</b>	<b>502,323</b>	<b>31</b>	<b>315,506</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>228,652</b>	<b>6</b>	<b>428,511</b>
<b>UTILITIES</b>	<b>22</b>	<b>9</b>	<b>35,117</b>	<b>8</b>	<b>1,988,409</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>744</b>	<b>35,878,617</b>	<b>2,626</b>	<b>229,510,858</b>
CONSTRUCTION OF BUILDINGS	236	199	11,336,379	732	97,863,167
HEAVY CONSTRUCTION & HIGHWAYS	237	34	6,480,189	88	23,845,900
SPECIAL TRADE CONTRACTORS	238	511	18,062,049	1,806	107,801,791
<b>MANUFACTURING</b>	<b>31-33</b>	<b>433</b>	<b>4,375,471</b>	<b>882</b>	<b>19,202,559</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,236</b>	<b>14,951,407</b>	<b>2,242</b>	<b>81,300,333</b>
DURABLE GOODS	423	864	11,096,710	1,560	65,302,950
NONDURABLE GOODS	424	367	3,835,912	662	15,831,206
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	18,785	20	166,177
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>34</b>	<b>984,651</b>	<b>92</b>	<b>4,026,299</b>
<b>INFORMATION</b>	<b>51</b>	<b>304</b>	<b>11,476,317</b>	<b>517</b>	<b>82,593,938</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>75</b>	<b>1,251,076</b>	<b>126</b>	<b>10,077,736</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>167</b>	<b>4,051,673</b>	<b>393</b>	<b>26,684,080</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>303</b>	<b>2,370,905</b>	<b>706</b>	<b>15,017,764</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>446</b>	<b>4,908,143</b>	<b>1,203</b>	<b>36,688,083</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>59</b>	<b>1,964,196</b>	<b>135</b>	<b>13,962,277</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>288</b>	<b>43,536,998</b>	<b>666</b>	<b>142,794,850</b>
ACCOMMODATIONS	721	102	15,667,279	42	18,291,689
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	186	27,869,719	624	124,503,161
<b>OTHER SERVICES</b>	<b>81</b>	<b>361</b>	<b>10,079,523</b>	<b>955</b>	<b>40,032,866</b>
REPAIR & MAINTENANCE	811	257	8,751,695	634	32,478,369
PERSONAL SERVICE	812	76	1,076,172	275	6,991,800
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	251,656	46	562,697
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>7</b>	<b>159,878</b>	<b>14</b>	<b>320,103</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,435</b>	<b>\$265,700,055</b>	<b>14,373</b>	<b>\$1,281,713,160</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>472</b>	<b>\$4,520,897</b>	<b>2,072</b>	<b>\$177,399,551</b>
MOTOR VEHICLES & PARTS	441	18	330,942	122	55,126,690
NEW & USED AUTO DEALERS	4411	3	46,989	31	43,652,624
RV, BOAT, MOTORCYCLE DEALERS	4412	4	2,061	21	3,165,254
AUTOMOTIVE PARTS & TIRE	4413	11	281,892	70	8,308,812
FURNITURE & HOME FURNISHING	442	9	63,521	75	3,600,643
ELECTRONICS & APPLIANCE STORES	443	48	231,842	176	4,673,212
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	434,423	165	22,034,300
BUILDING MATERIALS	4441	20	426,901	126	18,819,804
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	7,522	39	3,214,496
FOOD & BEVERAGE STORES	445	8	518,807	76	13,404,161
GROCERY & CONVENIENCE STORES	4451	3	517,045	30	12,202,069
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	1,762	46	1,202,092
DRUG/HEALTH STORES	446	26	92,941	126	4,272,570
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	438,632	50	13,710,357
APPAREL & ACCESSORIES	448	53	37,955	135	2,722,181
CLOTHING & SHOE STORES	4481, 4482	51	37,609	119	1,727,547
JEWELRY & LUGGAGE STORES	4483	D	D	16	994,634
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	37	69,040	155	3,290,526
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	25	66,411	113	3,125,912
BOOK STORES & NEWS DEALERS	4512	12	2,629	42	164,614
GENERAL MERCHANDISE STORES	452	6	44,940	27	37,563,154
DEPARTMENT STORES	4521	4	14,573	8	9,698,724
GENERAL MERCHANDISE STORES	4529	D	D	19	27,864,430
E-COMMERCE & MAIL ORDER	4541	77	184,877	222	3,178,493
MISCELLANEOUS RETAILERS	453, 4542, 4543	162	2,072,977	743	13,823,264
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>15,993</b>	<b>25</b>	<b>222,287</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>10</b>	<b>385,779</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>12</b>	<b>78,124</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>137</b>	<b>16,729,545</b>	<b>1,077</b>	<b>64,837,576</b>
CONSTRUCTION OF BUILDINGS	236	26	1,281,606	229	36,097,730
HEAVY CONSTRUCTION & HIGHWAYS	237	13	492,501	60	6,584,394
SPECIAL TRADE CONTRACTORS	238	98	14,955,438	788	22,155,452
<b>MANUFACTURING</b>	<b>31-33</b>	<b>53</b>	<b>412,908</b>	<b>446</b>	<b>5,245,987</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>265</b>	<b>1,362,098</b>	<b>1,354</b>	<b>23,808,268</b>
DURABLE GOODS	423	171	577,885	971	17,824,905
NONDURABLE GOODS	424	93	783,093	375	5,964,044
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	19,319
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>D</b>	<b>D</b>	<b>47</b>	<b>894,657</b>
<b>INFORMATION</b>	<b>51</b>	<b>98</b>	<b>572,835</b>	<b>322</b>	<b>17,798,079</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>20</b>	<b>48,359</b>	<b>78</b>	<b>1,242,611</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>50</b>	<b>499,669</b>	<b>234</b>	<b>7,119,565</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>54</b>	<b>171,065</b>	<b>318</b>	<b>4,176,004</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>77</b>	<b>267,397</b>	<b>497</b>	<b>5,729,811</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>5</b>	<b>92,861</b>	<b>50</b>	<b>2,590,420</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>21</b>	<b>1,143,970</b>	<b>230</b>	<b>38,283,620</b>
ACCOMMODATIONS	721	6	468,938	34	5,819,023
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	15	675,032	196	32,464,597
<b>OTHER SERVICES</b>	<b>81</b>	<b>44</b>	<b>804,100</b>	<b>377</b>	<b>9,743,607</b>
REPAIR & MAINTENANCE	811	26	723,558	274	7,671,817
PERSONAL SERVICE	812	14	36,307	79	1,607,761
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	44,235	24	464,029
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>D</b>	<b>D</b>	<b>12</b>	<b>254,825</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,308</b>	<b>\$26,787,037</b>	<b>7,161</b>	<b>\$359,810,771</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,221</u>	<u>\$80,992,932</u>	<u>625</u>	<u>\$5,574,329</u>
MOTOR VEHICLES & PARTS	441	70	17,669,958	27	816,368
NEW & USED AUTO DEALERS	4411	13	13,649,168	5	164,139
RV, BOAT, MOTORCYCLE DEALERS	4412	16	1,270,232	4	5,055
AUTOMOTIVE PARTS & TIRE	4413	41	2,750,558	18	647,174
FURNITURE & HOME FURNISHING	442	45	2,581,590	19	83,153
ELECTRONICS & APPLIANCE STORES	443	108	6,037,572	47	102,680
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	89	2,688,835	43	1,220,519
BUILDING MATERIALS	4441	70	2,480,737	35	927,023
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	208,098	8	293,496
FOOD & BEVERAGE STORES	445	28	3,689,912	11	698,278
GROCERY & CONVENIENCE STORES	4451	13	3,212,278	5	686,471
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	477,634	6	11,807
DRUG/HEALTH STORES	446	71	1,328,205	38	104,714
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,771,820	12	1,345,254
APPAREL & ACCESSORIES	448	114	2,667,851	57	93,416
CLOTHING & SHOE STORES	4481, 4482	104	2,087,635	55	93,152
JEWELRY & LUGGAGE STORES	4483	10	580,216	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	93	2,319,699	61	85,865
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	2,295,947	43	79,944
BOOK STORES & NEWS DEALERS	4512	31	23,752	18	5,921
GENERAL MERCHANDISE STORES	452	16	30,268,114	7	59,997
DEPARTMENT STORES	4521	6	6,401,486	4	29,312
GENERAL MERCHANDISE STORES	4529	10	23,866,628	3	30,685
E-COMMERCE & MAIL ORDER	4541	156	1,572,320	102	379,539
MISCELLANEOUS RETAILERS	453, 4542, 4543	420	7,397,056	201	584,546
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>303,344</u>	<u>4</u>	<u>54,562</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>46,627</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>370,525</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>560</u>	<u>40,322,982</u>	<u>115</u>	<u>3,559,131</u>
CONSTRUCTION OF BUILDINGS	236	139	26,417,074	29	549,339
HEAVY CONSTRUCTION & HIGHWAYS	237	38	3,688,498	8	123,983
SPECIAL TRADE CONTRACTORS	238	383	10,217,410	78	2,885,809
<u>MANUFACTURING</u>	<u>31-33</u>	<u>201</u>	<u>9,340,741</u>	<u>64</u>	<u>334,301</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>722</u>	<u>15,870,709</u>	<u>292</u>	<u>1,090,775</u>
DURABLE GOODS	423	497	13,538,741	208	746,028
NONDURABLE GOODS	424	220	2,328,939	84	344,747
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	3,029	0	0
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>964,895</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>209</u>	<u>5,535,790</u>	<u>111</u>	<u>1,011,587</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>275,905</u>	<u>23</u>	<u>39,262</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>112</u>	<u>2,220,076</u>	<u>38</u>	<u>445,573</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>182</u>	<u>5,127,618</u>	<u>59</u>	<u>99,477</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>278</u>	<u>2,143,817</u>	<u>69</u>	<u>150,308</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>2,067,339</u>	<u>6</u>	<u>88,292</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>79</u>	<u>9,704,684</u>	<u>27</u>	<u>1,862,464</u>
ACCOMMODATIONS	721	11	1,281,424	12	1,013,785
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	68	8,423,260	15	848,679
<u>OTHER SERVICES</u>	<u>81</u>	<u>154</u>	<u>2,967,420</u>	<u>42</u>	<u>323,120</u>
REPAIR & MAINTENANCE	811	103	2,283,959	26	273,451
PERSONAL SERVICE	812	39	641,182	9	37,435
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	42,279	7	12,234
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>19,660</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,836</b>	<b>\$178,305,776</b>	<b>1,481</b>	<b>\$14,686,006</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,702</b>	<b>\$132,616,304</b>	<b>326</b>	<b>\$1,890,261</b>
MOTOR VEHICLES & PARTS	441	127	63,157,536	9	100,176
NEW & USED AUTO DEALERS	4411	31	42,155,864	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	28	12,288,897	D	D
AUTOMOTIVE PARTS & TIRE	4413	68	8,712,775	7	99,788
FURNITURE & HOME FURNISHING	442	54	2,572,385	10	23,252
ELECTRONICS & APPLIANCE STORES	443	157	2,616,744	28	363,954
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	12,556,963	16	269,448
BUILDING MATERIALS	4441	76	11,439,007	13	234,624
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,117,956	3	34,824
FOOD & BEVERAGE STORES	445	61	7,807,214	3	286,284
GROCERY & CONVENIENCE STORES	4451	31	7,554,039	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	253,175	D	D
DRUG/HEALTH STORES	446	101	3,405,498	15	119,095
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	7,225,494	3	365,525
APPAREL & ACCESSORIES	448	159	1,435,832	37	15,906
CLOTHING & SHOE STORES	4481, 4482	142	1,307,195	37	15,906
JEWELRY & LUGGAGE STORES	4483	17	128,637	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	119	1,453,739	33	43,052
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	722,968	24	36,841
BOOK STORES & NEWS DEALERS	4512	38	730,771	9	6,211
GENERAL MERCHANDISE STORES	452	22	16,312,753	5	10,893
DEPARTMENT STORES	4521	4	228,972	4	6,583
GENERAL MERCHANDISE STORES	4529	18	16,083,781	D	D
E-COMMERCE & MAIL ORDER	4541	186	2,062,233	63	94,001
MISCELLANEOUS RETAILERS	453, 4542, 4543	589	12,009,913	104	198,675
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>19</b>	<b>809,240</b>	<b>D</b>	<b>D</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>24,762</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>12,990</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>825</b>	<b>48,206,126</b>	<b>90</b>	<b>977,732</b>
CONSTRUCTION OF BUILDINGS	236	186	22,116,778	12	267,162
HEAVY CONSTRUCTION & HIGHWAYS	237	52	3,840,224	8	208,995
SPECIAL TRADE CONTRACTORS	238	587	22,249,124	70	501,575
<b>MANUFACTURING</b>	<b>31-33</b>	<b>337</b>	<b>4,139,125</b>	<b>30</b>	<b>57,992</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,114</b>	<b>33,380,002</b>	<b>146</b>	<b>1,105,025</b>
DURABLE GOODS	423	770	25,991,473	104	658,723
NONDURABLE GOODS	424	333	7,319,913	41	446,290
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	68,616	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>40</b>	<b>2,285,094</b>	<b>D</b>	<b>D</b>
<b>INFORMATION</b>	<b>51</b>	<b>290</b>	<b>11,022,414</b>	<b>72</b>	<b>355,769</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>83</b>	<b>1,198,440</b>	<b>14</b>	<b>15,884</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>197</b>	<b>11,109,786</b>	<b>30</b>	<b>650,102</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>255</b>	<b>2,227,874</b>	<b>37</b>	<b>158,214</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>419</b>	<b>6,181,519</b>	<b>37</b>	<b>23,477</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>29</b>	<b>930,320</b>	<b>D</b>	<b>D</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>148</b>	<b>21,084,306</b>	<b>6</b>	<b>111,670</b>
ACCOMMODATIONS	721	18	4,004,265	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	130	17,080,041	4	103,731
<b>OTHER SERVICES</b>	<b>81</b>	<b>268</b>	<b>10,682,968</b>	<b>19</b>	<b>123,062</b>
REPAIR & MAINTENANCE	811	212	9,058,142	11	106,345
PERSONAL SERVICE	812	42	1,521,038	7	16,692
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	103,788	D	D
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>10</b>	<b>844,835</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,742</b>	<b>\$286,760,043</b>	<b>818</b>	<b>\$5,528,319</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,993</b>	<b>\$172,692,113</b>	<b>1,860</b>	<b>\$100,781,418</b>
MOTOR VEHICLES & PARTS	441	143	34,460,131	108	22,855,070
NEW & USED AUTO DEALERS	4411	40	23,849,097	31	16,259,626
RV, BOAT, MOTORCYCLE DEALERS	4412	29	2,267,920	21	306,601
AUTOMOTIVE PARTS & TIRE	4413	74	8,343,114	56	6,288,843
FURNITURE & HOME FURNISHING	442	70	2,755,635	73	1,843,925
ELECTRONICS & APPLIANCE STORES	443	183	25,374,267	157	2,543,595
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	24,199,213	131	15,265,601
BUILDING MATERIALS	4441	100	18,718,277	97	13,735,529
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	5,480,936	34	1,530,072
FOOD & BEVERAGE STORES	445	81	12,301,731	89	11,844,964
GROCERY & CONVENIENCE STORES	4451	37	11,896,935	46	10,988,789
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	404,796	43	856,175
DRUG/HEALTH STORES	446	125	2,357,139	118	2,866,447
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	11,780,911	38	10,043,994
APPAREL & ACCESSORIES	448	148	3,114,764	129	1,697,292
CLOTHING & SHOE STORES	4481, 4482	130	2,715,827	110	1,355,567
JEWELRY & LUGGAGE STORES	4483	18	398,937	19	341,725
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	3,392,677	145	2,070,932
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	98	2,599,506	100	1,732,175
BOOK STORES & NEWS DEALERS	4512	43	793,171	45	338,757
GENERAL MERCHANDISE STORES	452	24	26,328,286	25	17,980,674
DEPARTMENT STORES	4521	6	3,005,391	5	3,458,968
GENERAL MERCHANDISE STORES	4529	18	23,322,895	20	14,521,706
E-COMMERCE & MAIL ORDER	4541	204	2,939,097	193	2,321,248
MISCELLANEOUS RETAILERS	453, 4542, 4543	703	23,688,262	654	9,447,676
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>25</b>	<b>3,380,282</b>	<b>20</b>	<b>642,833</b>
<b>MINING</b>	<b>21</b>	<b>8</b>	<b>162,732</b>	<b>7</b>	<b>665,703</b>
<b>UTILITIES</b>	<b>22</b>	<b>10</b>	<b>2,175,498</b>	<b>6</b>	<b>10,239</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>914</b>	<b>105,109,312</b>	<b>762</b>	<b>32,620,162</b>
CONSTRUCTION OF BUILDINGS	236	216	60,644,913	197	17,020,532
HEAVY CONSTRUCTION & HIGHWAYS	237	59	9,288,893	48	2,955,748
SPECIAL TRADE CONTRACTORS	238	639	35,175,506	517	12,643,882
<b>MANUFACTURING</b>	<b>31-33</b>	<b>434</b>	<b>14,573,399</b>	<b>362</b>	<b>4,728,262</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,380</b>	<b>97,240,078</b>	<b>1,108</b>	<b>17,874,303</b>
DURABLE GOODS	423	975	81,080,853	778	13,406,111
NONDURABLE GOODS	424	396	16,019,669	322	4,363,698
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	139,556	8	104,494
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>36</b>	<b>1,518,979</b>	<b>34</b>	<b>3,157,442</b>
<b>INFORMATION</b>	<b>51</b>	<b>312</b>	<b>16,124,576</b>	<b>306</b>	<b>11,203,273</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>91</b>	<b>2,541,257</b>	<b>78</b>	<b>1,351,774</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>217</b>	<b>11,271,368</b>	<b>194</b>	<b>4,536,406</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>301</b>	<b>4,663,262</b>	<b>267</b>	<b>2,148,446</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>414</b>	<b>8,167,597</b>	<b>357</b>	<b>3,097,770</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>42</b>	<b>4,731,864</b>	<b>49</b>	<b>2,418,779</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>249</b>	<b>39,247,158</b>	<b>307</b>	<b>40,506,756</b>
ACCOMMODATIONS	721	52	10,494,216	109	16,696,189
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	197	28,752,942	198	23,810,567
<b>OTHER SERVICES</b>	<b>81</b>	<b>350</b>	<b>18,174,469</b>	<b>266</b>	<b>6,349,368</b>
REPAIR & MAINTENANCE	811	252	16,365,832	181	4,186,436
PERSONAL SERVICE	812	76	1,533,167	60	1,839,434
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	275,470	25	323,498
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>7</b>	<b>55,055</b>	<b>10</b>	<b>298,143</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,783</b>	<b>\$501,828,999</b>	<b>5,993</b>	<b>\$232,391,077</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,091</u>	<u>\$81,190,433</u>	<u>1,511</u>	<u>\$34,710,613</u>
MOTOR VEHICLES & PARTS	441	102	6,865,133	71	3,191,144
NEW & USED AUTO DEALERS	4411	20	2,966,851	13	312,818
RV, BOAT, MOTORCYCLE DEALERS	4412	28	545,717	24	1,327,633
AUTOMOTIVE PARTS & TIRE	4413	54	3,352,565	34	1,550,693
FURNITURE & HOME FURNISHING	442	125	3,757,517	76	1,502,181
ELECTRONICS & APPLIANCE STORES	443	165	4,390,665	122	1,174,528
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	17,275,907	106	5,818,538
BUILDING MATERIALS	4441	117	16,310,818	75	5,347,644
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	965,089	31	470,894
FOOD & BEVERAGE STORES	445	68	9,353,215	45	3,909,884
GROCERY & CONVENIENCE STORES	4451	12	8,313,143	9	3,652,897
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	1,040,072	36	256,987
DRUG/HEALTH STORES	446	132	2,861,778	103	1,232,980
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	4,444,290	14	3,278,870
APPAREL & ACCESSORIES	448	160	2,078,883	128	1,271,164
CLOTHING & SHOE STORES	4481, 4482	138	1,700,304	111	1,085,942
JEWELRY & LUGGAGE STORES	4483	22	378,579	17	185,222
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	159	1,527,954	125	1,369,046
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	116	1,304,653	84	990,398
BOOK STORES & NEWS DEALERS	4512	43	223,301	41	378,648
GENERAL MERCHANDISE STORES	452	23	12,888,512	19	3,096,047
DEPARTMENT STORES	4521	5	532,733	4	158,827
GENERAL MERCHANDISE STORES	4529	18	12,355,779	15	2,937,220
E-COMMERCE & MAIL ORDER	4541	237	4,620,558	185	2,037,473
MISCELLANEOUS RETAILERS	453, 4542, 4543	749	11,126,021	517	6,828,758
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>338,114</u>	<u>12</u>	<u>47,946</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>116,023</u>	<u>5</u>	<u>244,558</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>346,850</u>	<u>4</u>	<u>16,278</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,231</u>	<u>37,465,026</u>	<u>613</u>	<u>19,068,525</u>
CONSTRUCTION OF BUILDINGS	236	349	21,156,178	177	8,829,559
HEAVY CONSTRUCTION & HIGHWAYS	237	49	1,587,844	31	677,644
SPECIAL TRADE CONTRACTORS	238	833	14,721,004	405	9,561,322
<u>MANUFACTURING</u>	<u>31-33</u>	<u>432</u>	<u>4,953,922</u>	<u>306</u>	<u>6,692,478</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,133</u>	<u>11,523,138</u>	<u>836</u>	<u>5,493,111</u>
DURABLE GOODS	423	772	5,687,533	574	4,016,758
NONDURABLE GOODS	424	352	5,650,013	258	1,471,576
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	185,592	4	4,777
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>167,422</u>	<u>20</u>	<u>423,225</u>
<u>INFORMATION</u>	<u>51</u>	<u>301</u>	<u>12,478,013</u>	<u>230</u>	<u>5,383,819</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>1,213,973</u>	<u>52</u>	<u>537,665</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>202</u>	<u>3,342,197</u>	<u>125</u>	<u>1,954,645</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>309</u>	<u>3,370,542</u>	<u>202</u>	<u>1,721,776</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>567</u>	<u>8,172,981</u>	<u>333</u>	<u>2,723,463</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>76</u>	<u>4,281,511</u>	<u>29</u>	<u>2,186,923</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>238</u>	<u>26,001,291</u>	<u>160</u>	<u>18,691,445</u>
ACCOMMODATIONS	721	78	6,296,641	49	7,869,537
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	160	19,704,650	111	10,821,908
<u>OTHER SERVICES</u>	<u>81</u>	<u>301</u>	<u>5,984,762</u>	<u>189</u>	<u>3,894,436</u>
REPAIR & MAINTENANCE	811	211	4,539,116	131	3,396,261
PERSONAL SERVICE	812	69	1,029,304	44	320,118
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	416,342	14	178,057
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>122,041</u>	<u>6</u>	<u>74,081</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,006</b>	<b>\$201,068,239</b>	<b>4,633</b>	<b>\$103,864,987</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>11,697</b>	<b>\$4,748,467,806</b>	<b>3,373</b>	<b>455,277,904</b>
MOTOR VEHICLES & PARTS	441	754	1,037,718,800	185	108,690,185
NEW & USED AUTO DEALERS	4411	311	878,313,635	51	85,992,480
RV, BOAT, MOTORCYCLE DEALERS	4412	152	64,174,535	40	9,483,360
AUTOMOTIVE PARTS & TIRE	4413	291	95,230,630	94	13,214,345
FURNITURE & HOME FURNISHING	442	594	247,451,416	164	14,945,380
ELECTRONICS & APPLIANCE STORES	443	936	369,704,820	295	17,547,388
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	710	381,014,470	246	60,700,979
BUILDING MATERIALS	4441	521	360,031,415	177	54,535,569
LAWN & GARDEN SUPPLIES & EQUIP.	4442	189	20,983,055	69	6,165,410
FOOD & BEVERAGE STORES	445	1,107	303,854,461	151	34,963,958
GROCERY & CONVENIENCE STORES	4451	674	268,088,355	61	32,594,199
OTHER FOOD & BEVERAGE STORES	4452, 4453	433	35,766,106	90	2,369,759
DRUG/HEALTH STORES	446	640	164,089,851	224	11,897,604
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	354	96,053,435	58	13,385,848
APPAREL & ACCESSORIES	448	954	494,782,127	267	22,550,640
CLOTHING & SHOE STORES	4481, 4482	728	449,852,231	218	19,813,319
JEWELRY & LUGGAGE STORES	4483	226	44,929,896	49	2,737,321
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	734	203,752,355	246	17,441,380
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	566	170,743,789	181	14,263,574
BOOK STORES & NEWS DEALERS	4512	168	33,008,566	65	3,177,806
GENERAL MERCHANDISE STORES	452	90	740,366,852	37	101,638,446
DEPARTMENT STORES	4521	14	262,201,323	8	24,865,181
GENERAL MERCHANDISE STORES	4529	76	478,165,529	29	76,773,265
E-COMMERCE & MAIL ORDER	4541	638	177,368,477	324	13,950,054
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,186	532,310,742	1,176	37,566,042
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>114</b>	<b>6,049,312</b>	<b>23</b>	<b>306,155</b>
<b>MINING</b>	<b>21</b>	<b>22</b>	<b>1,831,662</b>	<b>8</b>	<b>386,980</b>
<b>UTILITIES</b>	<b>22</b>	<b>43</b>	<b>6,839,606</b>	<b>8</b>	<b>249,533</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>12,340</b>	<b>2,315,904,270</b>	<b>2,317</b>	<b>124,834,038</b>
CONSTRUCTION OF BUILDINGS	236	4,619	1,380,340,410	681	63,543,269
HEAVY CONSTRUCTION & HIGHWAYS	237	316	181,053,130	77	14,273,742
SPECIAL TRADE CONTRACTORS	238	7,405	754,510,730	1,559	47,017,027
<b>MANUFACTURING</b>	<b>31-33</b>	<b>3,012</b>	<b>218,977,971</b>	<b>846</b>	<b>12,307,090</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>4,639</b>	<b>868,530,870</b>	<b>1,968</b>	<b>40,974,403</b>
DURABLE GOODS	423	3,180	723,198,137	1,364	32,679,746
NONDURABLE GOODS	424	1,406	142,381,453	585	8,234,928
ELECTRONIC MARKETS, AGENTS & BROKERS	425	53	2,951,280	19	59,729
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>409</b>	<b>65,164,633</b>	<b>53</b>	<b>1,182,689</b>
<b>INFORMATION</b>	<b>51</b>	<b>1,068</b>	<b>534,031,937</b>	<b>477</b>	<b>45,285,521</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>237</b>	<b>97,824,590</b>	<b>109</b>	<b>5,829,256</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>1,130</b>	<b>385,207,025</b>	<b>334</b>	<b>17,157,972</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>3,181</b>	<b>289,370,877</b>	<b>636</b>	<b>9,588,049</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>5,221</b>	<b>354,443,931</b>	<b>1,037</b>	<b>23,136,965</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>935</b>	<b>154,797,926</b>	<b>121</b>	<b>10,892,658</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>5,271</b>	<b>1,701,873,946</b>	<b>532</b>	<b>90,215,969</b>
ACCOMMODATIONS	721	368	468,333,374	52	8,955,011
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,903	1,233,540,572	480	81,260,958
<b>OTHER SERVICES</b>	<b>81</b>	<b>4,311</b>	<b>379,746,435</b>	<b>725</b>	<b>26,937,051</b>
REPAIR & MAINTENANCE	811	2,558	227,014,898	500	20,674,157
PERSONAL SERVICE	812	1,574	145,517,763	184	5,781,488
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	179	7,213,774	41	481,406
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>38</b>	<b>4,903,382</b>	<b>14</b>	<b>670,380</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>53,668</b>	<b>\$12,133,966,179</b>	<b>12,581</b>	<b>865,232,613</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,591</u>	<u>\$71,273,369</u>	<u>1,011</u>	<u>\$15,659,569</u>
MOTOR VEHICLES & PARTS	441	100	15,946,383	51	1,802,263
NEW & USED AUTO DEALERS	4411	21	8,714,205	8	149,018
RV, BOAT, MOTORCYCLE DEALERS	4412	26	3,665,558	10	12,809
AUTOMOTIVE PARTS & TIRE	4413	53	3,566,620	33	1,640,436
FURNITURE & HOME FURNISHING	442	71	3,074,028	30	148,453
ELECTRONICS & APPLIANCE STORES	443	134	2,261,120	94	766,083
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	135	11,376,323	76	2,423,833
BUILDING MATERIALS	4441	106	8,169,029	63	2,076,601
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	3,207,294	13	347,232
FOOD & BEVERAGE STORES	445	49	7,949,460	27	2,338,447
GROCERY & CONVENIENCE STORES	4451	17	7,068,230	10	2,199,627
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	881,230	17	138,820
DRUG/HEALTH STORES	446	86	956,250	59	611,133
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	5,690,985	13	2,972,917
APPAREL & ACCESSORIES	448	137	1,334,733	78	148,158
CLOTHING & SHOE STORES	4481, 4482	117	1,007,171	74	146,745
JEWELRY & LUGGAGE STORES	4483	20	327,562	4	1,413
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	128	1,995,138	84	246,125
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	92	1,774,691	57	218,755
BOOK STORES & NEWS DEALERS	4512	36	220,447	27	27,370
GENERAL MERCHANDISE STORES	452	19	10,007,731	12	159,412
DEPARTMENT STORES	4521	4	282,750	5	54,585
GENERAL MERCHANDISE STORES	4529	15	9,724,981	7	104,827
E-COMMERCE & MAIL ORDER	4541	181	2,007,352	147	890,783
MISCELLANEOUS RETAILERS	453, 4542, 4543	521	8,673,866	340	3,151,962
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>1,118,109</u>	<u>22</u>	<u>498,216</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>56,633</u>	<u>4</u>	<u>25,635</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>148,369</u>	<u>4</u>	<u>21,179</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>785</u>	<u>40,145,566</u>	<u>363</u>	<u>16,280,261</u>
CONSTRUCTION OF BUILDINGS	236	197	17,869,420	102	7,385,407
HEAVY CONSTRUCTION & HIGHWAYS	237	51	4,553,898	24	2,505,266
SPECIAL TRADE CONTRACTORS	238	537	17,722,248	237	6,389,588
<u>MANUFACTURING</u>	<u>31-33</u>	<u>313</u>	<u>5,849,857</u>	<u>173</u>	<u>3,018,469</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,029</u>	<u>15,449,039</u>	<u>658</u>	<u>7,497,950</u>
DURABLE GOODS	423	705	11,716,426	461	5,505,741
NONDURABLE GOODS	424	320	3,697,593	195	1,990,571
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	35,020	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>531,692</u>	<u>16</u>	<u>1,223,640</u>
<u>INFORMATION</u>	<u>51</u>	<u>265</u>	<u>7,337,784</u>	<u>201</u>	<u>3,430,877</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>1,472,150</u>	<u>39</u>	<u>534,765</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>198</u>	<u>15,930,409</u>	<u>111</u>	<u>1,633,050</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>244</u>	<u>1,952,969</u>	<u>131</u>	<u>2,128,217</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>336</u>	<u>7,582,028</u>	<u>168</u>	<u>829,072</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>43</u>	<u>1,996,754</u>	<u>20</u>	<u>1,049,336</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>182</u>	<u>26,949,065</u>	<u>72</u>	<u>4,688,667</u>
ACCOMMODATIONS	721	38	6,419,379	22	1,353,506
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	144	20,529,686	50	3,335,161
<u>OTHER SERVICES</u>	<u>81</u>	<u>203</u>	<u>5,221,892</u>	<u>120</u>	<u>1,764,500</u>
REPAIR & MAINTENANCE	811	136	4,220,732	82	1,458,835
PERSONAL SERVICE	812	48	798,706	25	222,211
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	202,454	13	83,454
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>117,763</u>	<u>7</u>	<u>16,219</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,329</b>	<b>\$203,133,448</b>	<b>3,120</b>	<b>\$60,299,622</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,046</b>	<b>\$139,548,699</b>	<b>824</b>	<b>\$9,668,484</b>
MOTOR VEHICLES & PARTS	441	137	35,546,069	44	2,142,578
NEW & USED AUTO DEALERS	4411	36	23,320,387	10	793,533
RV, BOAT, MOTORCYCLE DEALERS	4412	22	5,866,369	8	573,192
AUTOMOTIVE PARTS & TIRE	4413	79	6,359,313	26	775,853
FURNITURE & HOME FURNISHING	442	86	2,576,887	34	285,797
ELECTRONICS & APPLIANCE STORES	443	176	2,853,206	67	379,942
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	149	18,088,690	68	2,179,556
BUILDING MATERIALS	4441	109	14,391,473	56	953,016
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	3,697,217	12	1,226,540
FOOD & BEVERAGE STORES	445	82	11,108,446	16	1,445,036
GROCERY & CONVENIENCE STORES	4451	44	10,605,097	8	1,416,809
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	503,349	8	28,227
DRUG/HEALTH STORES	446	122	3,910,447	49	317,476
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	10,797,423	11	354,151
APPAREL & ACCESSORIES	448	144	10,243,798	75	97,497
CLOTHING & SHOE STORES	4481, 4482	128	8,934,632	70	89,553
JEWELRY & LUGGAGE STORES	4483	16	1,309,166	5	7,944
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	140	6,338,064	66	243,554
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	6,266,339	39	219,611
BOOK STORES & NEWS DEALERS	4512	38	71,725	27	23,943
GENERAL MERCHANDISE STORES	452	22	23,231,104	10	120,618
DEPARTMENT STORES	4521	5	4,071,104	4	63,973
GENERAL MERCHANDISE STORES	4529	17	19,160,000	6	56,645
E-COMMERCE & MAIL ORDER	4541	203	2,869,359	113	454,545
MISCELLANEOUS RETAILERS	453, 4542, 4543	734	11,985,206	271	1,647,734
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>36</b>	<b>562,290</b>	<b>10</b>	<b>107,004</b>
<b>MINING</b>	<b>21</b>	<b>15</b>	<b>829,834</b>	<b>3</b>	<b>388,026</b>
<b>UTILITIES</b>	<b>22</b>	<b>14</b>	<b>330,919</b>	<b>6</b>	<b>22,327</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>902</b>	<b>30,696,189</b>	<b>303</b>	<b>10,803,665</b>
CONSTRUCTION OF BUILDINGS	236	217	12,240,292	79	3,223,408
HEAVY CONSTRUCTION & HIGHWAYS	237	54	3,956,847	27	4,140,998
SPECIAL TRADE CONTRACTORS	238	631	14,499,050	197	3,439,259
<b>MANUFACTURING</b>	<b>31-33</b>	<b>443</b>	<b>8,427,424</b>	<b>116</b>	<b>429,373</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,226</b>	<b>21,403,245</b>	<b>457</b>	<b>4,458,743</b>
DURABLE GOODS	423	860	15,848,036	315	2,355,965
NONDURABLE GOODS	424	362	5,543,108	141	2,102,715
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	12,101	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>42</b>	<b>1,293,922</b>	<b>7</b>	<b>229,578</b>
<b>INFORMATION</b>	<b>51</b>	<b>303</b>	<b>15,233,098</b>	<b>130</b>	<b>1,722,309</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>78</b>	<b>739,340</b>	<b>29</b>	<b>154,538</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>207</b>	<b>5,097,034</b>	<b>74</b>	<b>1,030,081</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>289</b>	<b>3,407,225</b>	<b>89</b>	<b>348,589</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>427</b>	<b>7,922,664</b>	<b>140</b>	<b>468,488</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>46</b>	<b>2,409,039</b>	<b>8</b>	<b>268,727</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>251</b>	<b>29,325,700</b>	<b>40</b>	<b>1,747,222</b>
ACCOMMODATIONS	721	49	4,646,652	10	683,284
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	202	24,679,048	30	1,063,938
<b>OTHER SERVICES</b>	<b>81</b>	<b>348</b>	<b>8,583,828</b>	<b>90</b>	<b>3,490,325</b>
REPAIR & MAINTENANCE	811	257	7,160,795	65	3,361,711
PERSONAL SERVICE	812	68	1,279,047	20	128,148
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	143,986	5	466
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>10</b>	<b>53,049</b>	<b>4</b>	<b>3,391</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,683</b>	<b>\$275,863,499</b>	<b>2,330</b>	<b>\$35,340,870</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,660</b>	<b>\$59,135,666</b>	<b>1,541</b>	<b>\$73,729,304</b>
MOTOR VEHICLES & PARTS	441	104	10,313,482	110	11,803,396
NEW & USED AUTO DEALERS	4411	21	5,397,663	28	7,638,215
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,118,739	25	672,050
AUTOMOTIVE PARTS & TIRE	4413	60	3,797,080	57	3,493,131
FURNITURE & HOME FURNISHING	442	80	1,411,296	46	1,021,633
ELECTRONICS & APPLIANCE STORES	443	122	1,513,938	116	2,245,991
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	8,234,060	112	14,526,660
BUILDING MATERIALS	4441	107	6,507,010	83	11,093,780
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	1,727,050	29	3,432,880
FOOD & BEVERAGE STORES	445	55	5,954,295	51	8,228,749
GROCERY & CONVENIENCE STORES	4451	24	5,671,577	27	7,886,154
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	282,718	24	342,595
DRUG/HEALTH STORES	446	100	1,065,983	95	1,413,409
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	4,683,543	39	5,066,116
APPAREL & ACCESSORIES	448	118	538,022	129	1,995,183
CLOTHING & SHOE STORES	4481, 4482	108	458,723	117	1,913,829
JEWELRY & LUGGAGE STORES	4483	10	79,299	12	81,354
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	128	852,968	123	2,231,660
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	673,884	91	2,080,549
BOOK STORES & NEWS DEALERS	4512	40	179,084	32	151,111
GENERAL MERCHANDISE STORES	452	22	16,306,589	22	16,280,155
DEPARTMENT STORES	4521	4	206,859	6	2,676,566
GENERAL MERCHANDISE STORES	4529	18	16,099,730	16	13,603,589
E-COMMERCE & MAIL ORDER	4541	199	2,126,124	181	1,876,735
MISCELLANEOUS RETAILERS	453, 4542, 4543	576	6,135,366	517	7,039,617
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>13</b>	<b>142,554</b>	<b>19</b>	<b>353,810</b>
<b>MINING</b>	<b>21</b>	<b>7</b>	<b>135,076</b>	<b>3</b>	<b>7,952</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>28,160</b>	<b>12</b>	<b>451,356</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,000</b>	<b>25,486,487</b>	<b>525</b>	<b>34,612,658</b>
CONSTRUCTION OF BUILDINGS	236	252	9,861,577	156	18,178,927
HEAVY CONSTRUCTION & HIGHWAYS	237	56	3,713,510	43	7,985,661
SPECIAL TRADE CONTRACTORS	238	692	11,911,400	326	8,448,070
<b>MANUFACTURING</b>	<b>31-33</b>	<b>351</b>	<b>2,594,586</b>	<b>287</b>	<b>3,921,847</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>953</b>	<b>10,118,176</b>	<b>919</b>	<b>10,528,595</b>
DURABLE GOODS	423	669	8,162,616	641	7,304,338
NONDURABLE GOODS	424	282	1,953,682	273	3,219,218
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	5,039
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>14</b>	<b>316,819</b>	<b>22</b>	<b>1,037,993</b>
<b>INFORMATION</b>	<b>51</b>	<b>270</b>	<b>9,456,107</b>	<b>227</b>	<b>6,285,219</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>54</b>	<b>940,749</b>	<b>47</b>	<b>1,007,428</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>160</b>	<b>3,196,500</b>	<b>120</b>	<b>2,925,306</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>233</b>	<b>1,267,513</b>	<b>193</b>	<b>1,493,915</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>406</b>	<b>3,611,659</b>	<b>250</b>	<b>2,211,351</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>30</b>	<b>1,704,854</b>	<b>37</b>	<b>1,398,354</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>139</b>	<b>15,982,355</b>	<b>178</b>	<b>20,077,906</b>
ACCOMMODATIONS	721	24	5,013,129	68	9,639,097
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	10,969,226	110	10,438,809
<b>OTHER SERVICES</b>	<b>81</b>	<b>245</b>	<b>4,700,075</b>	<b>198</b>	<b>4,495,047</b>
REPAIR & MAINTENANCE	811	176	4,014,385	139	3,690,564
PERSONAL SERVICE	812	50	527,272	40	601,213
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	158,418	19	203,270
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>9</b>	<b>492,839</b>	<b>7</b>	<b>5,180</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,549</b>	<b>\$139,310,175</b>	<b>4,585</b>	<b>\$164,543,221</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,060</u>	<u>\$20,395,656</u>	<u>836</u>	<u>\$9,330,590</u>
MOTOR VEHICLES & PARTS	441	51	1,278,902	37	1,320,359
NEW & USED AUTO DEALERS	4411	8	356,359	8	841,778
RV, BOAT, MOTORCYCLE DEALERS	4412	10	46,189	9	61,824
AUTOMOTIVE PARTS & TIRE	4413	33	876,354	20	416,757
FURNITURE & HOME FURNISHING	442	43	701,203	33	189,518
ELECTRONICS & APPLIANCE STORES	443	80	1,768,115	72	470,775
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	4,254,538	62	1,011,593
BUILDING MATERIALS	4441	58	4,011,447	51	958,857
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	243,091	11	52,736
FOOD & BEVERAGE STORES	445	35	3,731,278	16	2,414,682
GROCERY & CONVENIENCE STORES	4451	16	3,432,223	4	2,340,676
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	299,055	12	74,006
DRUG/HEALTH STORES	446	70	565,238	48	141,892
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,209,802	12	852,624
APPAREL & ACCESSORIES	448	87	289,322	77	180,242
CLOTHING & SHOE STORES	4481, 4482	75	247,326	72	176,453
JEWELRY & LUGGAGE STORES	4483	12	41,996	5	3,789
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	440,974	68	101,987
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	386,365	46	90,937
BOOK STORES & NEWS DEALERS	4512	28	54,609	22	11,050
GENERAL MERCHANDISE STORES	452	10	1,450,977	11	102,147
DEPARTMENT STORES	4521	4	86,504	4	37,777
GENERAL MERCHANDISE STORES	4529	6	1,364,473	7	64,370
E-COMMERCE & MAIL ORDER	4541	145	828,850	115	421,922
MISCELLANEOUS RETAILERS	453, 4542, 4543	366	2,876,457	285	2,122,849
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>133,781</u>	<u>11</u>	<u>278,556</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>659,381</u>	<u>6</u>	<u>154,710</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>22,874</u>	<u>4</u>	<u>207,150</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>356</u>	<u>16,331,719</u>	<u>260</u>	<u>7,027,029</u>
CONSTRUCTION OF BUILDINGS	236	94	5,080,646	56	3,046,776
HEAVY CONSTRUCTION & HIGHWAYS	237	21	5,591,466	24	820,023
SPECIAL TRADE CONTRACTORS	238	241	5,659,607	180	3,160,230
<u>MANUFACTURING</u>	<u>31-33</u>	<u>184</u>	<u>1,863,133</u>	<u>121</u>	<u>744,220</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>607</u>	<u>3,739,170</u>	<u>459</u>	<u>9,575,506</u>
DURABLE GOODS	423	426	3,099,784	343	8,616,934
NONDURABLE GOODS	424	179	629,521	115	958,534
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>958,745</u>	<u>10</u>	<u>64,261</u>
<u>INFORMATION</u>	<u>51</u>	<u>171</u>	<u>3,672,241</u>	<u>153</u>	<u>1,991,568</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>512,560</u>	<u>30</u>	<u>291,316</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>96</u>	<u>1,562,902</u>	<u>59</u>	<u>1,535,927</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>125</u>	<u>752,579</u>	<u>91</u>	<u>283,274</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>198</u>	<u>1,140,074</u>	<u>143</u>	<u>660,065</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>29</u>	<u>1,353,011</u>	<u>4</u>	<u>25,966</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>153</u>	<u>15,096,991</u>	<u>37</u>	<u>2,497,487</u>
ACCOMMODATIONS	721	71	7,283,797	14	572,450
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	82	7,813,194	23	1,925,037
<u>OTHER SERVICES</u>	<u>81</u>	<u>111</u>	<u>1,967,906</u>	<u>88</u>	<u>776,579</u>
REPAIR & MAINTENANCE	811	70	1,483,867	59	674,804
PERSONAL SERVICE	812	27	203,279	21	80,349
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	280,760	8	21,426
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>6,880</u>	<u>4</u>	<u>1,285</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,169</b>	<b>\$70,169,603</b>	<b>2,316</b>	<b>\$35,445,489</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,100</u>	<u>\$1,624,735,298</u>	<u>1,279</u>	<u>\$32,604,707</u>
MOTOR VEHICLES & PARTS	441	496	527,952,311	58	2,996,009
NEW & USED AUTO DEALERS	4411	197	438,626,350	12	388,343
RV, BOAT, MOTORCYCLE DEALERS	4412	89	41,659,466	23	2,037,918
AUTOMOTIVE PARTS & TIRE	4413	210	47,666,495	23	569,748
FURNITURE & HOME FURNISHING	442	281	52,819,912	46	819,782
ELECTRONICS & APPLIANCE STORES	443	531	84,466,492	96	1,214,489
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	426	147,665,252	91	5,993,751
BUILDING MATERIALS	4441	319	135,086,295	66	5,621,526
LAWN & GARDEN SUPPLIES & EQUIP.	4442	107	12,578,957	25	372,225
FOOD & BEVERAGE STORES	445	405	92,934,578	51	6,396,199
GROCERY & CONVENIENCE STORES	4451	227	86,929,126	14	5,570,584
OTHER FOOD & BEVERAGE STORES	4452, 4453	178	6,005,452	37	825,615
DRUG/HEALTH STORES	446	338	41,784,019	79	872,589
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	177	52,292,696	7	2,503,658
APPAREL & ACCESSORIES	448	421	88,440,287	126	1,401,619
CLOTHING & SHOE STORES	4481, 4482	349	78,894,709	115	1,306,259
JEWELRY & LUGGAGE STORES	4483	72	9,545,578	11	95,360
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	405	56,405,710	110	974,578
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	304	48,430,997	73	620,974
BOOK STORES & NEWS DEALERS	4512	101	7,974,713	37	353,604
GENERAL MERCHANDISE STORES	452	53	301,614,150	13	320,979
DEPARTMENT STORES	4521	10	88,958,038	5	74,710
GENERAL MERCHANDISE STORES	4529	43	212,656,112	8	246,269
E-COMMERCE & MAIL ORDER	4541	408	35,347,245	163	2,157,086
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,159	143,012,646	439	6,953,968
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>57</u>	<u>1,080,432</u>	<u>9</u>	<u>46,255</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>2,342,782</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>29</u>	<u>1,265,285</u>	<u>8</u>	<u>160,102</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,324</u>	<u>497,905,897</u>	<u>495</u>	<u>30,146,774</u>
CONSTRUCTION OF BUILDINGS	236	1,600	253,460,057	180	19,378,737
HEAVY CONSTRUCTION & HIGHWAYS	237	179	51,623,662	22	1,648,402
SPECIAL TRADE CONTRACTORS	238	3,545	192,822,178	293	9,119,635
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,441</u>	<u>60,099,570</u>	<u>265</u>	<u>1,665,700</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,008</u>	<u>182,071,544</u>	<u>639</u>	<u>5,057,543</u>
DURABLE GOODS	423	2,099	145,526,325	416	2,333,477
NONDURABLE GOODS	424	879	35,724,164	221	2,723,693
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	821,055	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>150</u>	<u>11,105,007</u>	<u>35</u>	<u>2,492,648</u>
<u>INFORMATION</u>	<u>51</u>	<u>659</u>	<u>136,679,695</u>	<u>187</u>	<u>3,616,643</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>182</u>	<u>23,697,656</u>	<u>42</u>	<u>318,521</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>601</u>	<u>71,952,464</u>	<u>104</u>	<u>3,729,107</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,203</u>	<u>36,229,285</u>	<u>188</u>	<u>1,265,427</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,156</u>	<u>81,536,847</u>	<u>234</u>	<u>4,264,319</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>283</u>	<u>33,511,780</u>	<u>46</u>	<u>3,315,580</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,543</u>	<u>322,006,217</u>	<u>168</u>	<u>34,029,658</u>
ACCOMMODATIONS	721	119	43,641,394	96	22,306,735
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,424	278,364,823	72	11,722,923
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,898</u>	<u>102,182,060</u>	<u>134</u>	<u>2,861,291</u>
REPAIR & MAINTENANCE	811	1,305	81,511,297	90	2,254,753
PERSONAL SERVICE	812	507	19,165,275	32	543,423
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	86	1,505,488	12	63,115
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>24</u>	<u>1,066,100</u>	<u>8</u>	<u>10,580</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>24,675</b>	<b>\$3,189,467,919</b>	<b>3,843</b>	<b>\$125,637,335</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,882</u>	<u>\$337,803,716</u>	<u>652</u>	<u>\$5,418,444</u>
MOTOR VEHICLES & PARTS	441	209	118,769,279	25	307,564
NEW & USED AUTO DEALERS	4411	52	82,988,590	5	92,275
RV, BOAT, MOTORCYCLE DEALERS	4412	60	25,457,660	4	4,741
AUTOMOTIVE PARTS & TIRE	4413	97	10,323,029	16	210,548
FURNITURE & HOME FURNISHING	442	123	8,124,225	22	85,123
ELECTRONICS & APPLIANCE STORES	443	245	10,577,651	46	190,524
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	198	28,173,318	40	512,471
BUILDING MATERIALS	4441	147	24,808,298	35	495,076
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	3,365,020	5	17,395
FOOD & BEVERAGE STORES	445	115	19,287,743	9	948,637
GROCERY & CONVENIENCE STORES	4451	44	17,141,520	5	936,132
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	2,146,223	4	12,505
DRUG/HEALTH STORES	446	183	8,401,862	47	211,995
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	11,954,648	10	864,109
APPAREL & ACCESSORIES	448	218	20,816,293	75	76,257
CLOTHING & SHOE STORES	4481, 4482	183	17,853,819	70	74,336
JEWELRY & LUGGAGE STORES	4483	35	2,962,474	5	1,921
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	206	10,591,160	49	413,714
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	150	10,347,674	35	153,543
BOOK STORES & NEWS DEALERS	4512	56	243,486	14	260,171
GENERAL MERCHANDISE STORES	452	28	69,268,880	8	75,666
DEPARTMENT STORES	4521	7	16,810,872	5	29,514
GENERAL MERCHANDISE STORES	4529	21	52,458,008	3	46,152
E-COMMERCE & MAIL ORDER	4541	270	5,714,621	103	390,277
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,030	26,124,036	218	1,342,107
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>1,416,001</u>	<u>4</u>	<u>34,255</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>192,766</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>193,740</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,541</u>	<u>88,092,811</u>	<u>253</u>	<u>3,973,835</u>
CONSTRUCTION OF BUILDINGS	236	386	31,919,141	58	1,291,509
HEAVY CONSTRUCTION & HIGHWAYS	237	68	24,873,956	18	819,204
SPECIAL TRADE CONTRACTORS	238	1,087	31,299,714	177	1,863,122
<u>MANUFACTURING</u>	<u>31-33</u>	<u>694</u>	<u>14,630,767</u>	<u>84</u>	<u>387,092</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,699</u>	<u>45,674,840</u>	<u>341</u>	<u>1,272,301</u>
DURABLE GOODS	423	1,189	33,076,090	250	998,372
NONDURABLE GOODS	424	500	12,523,541	90	273,873
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	75,209	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>65</u>	<u>7,100,001</u>	<u>10</u>	<u>202,408</u>
<u>INFORMATION</u>	<u>51</u>	<u>383</u>	<u>19,356,554</u>	<u>140</u>	<u>1,640,610</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>101</u>	<u>2,520,971</u>	<u>24</u>	<u>49,720</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>283</u>	<u>14,110,462</u>	<u>65</u>	<u>261,914</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>473</u>	<u>5,916,875</u>	<u>95</u>	<u>159,379</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>714</u>	<u>10,155,629</u>	<u>113</u>	<u>325,230</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>94</u>	<u>5,201,494</u>	<u>10</u>	<u>376,642</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>384</u>	<u>61,136,764</u>	<u>46</u>	<u>10,714,503</u>
ACCOMMODATIONS	721	69	11,962,308	15	9,302,680
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	315	49,174,456	31	1,411,823
<u>OTHER SERVICES</u>	<u>81</u>	<u>547</u>	<u>17,780,336</u>	<u>66</u>	<u>314,977</u>
REPAIR & MAINTENANCE	811	403	14,307,825	41	139,905
PERSONAL SERVICE	812	112	3,032,472	16	114,733
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	440,039	9	60,339
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>15</u>	<u>303,483</u>	<u>3</u>	<u>20,168</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,919</b>	<b>\$631,587,210</b>	<b>1,909</b>	<b>\$25,165,454</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>5,847</b>	<b>\$1,553,503,146</b>	<b>4,354</b>	<b>\$984,576,458</b>
MOTOR VEHICLES & PARTS	441	430	398,822,017	346	258,140,067
NEW & USED AUTO DEALERS	4411	160	316,103,008	143	193,394,811
RV, BOAT, MOTORCYCLE DEALERS	4412	75	36,120,582	62	32,872,525
AUTOMOTIVE PARTS & TIRE	4413	195	46,598,427	141	31,872,731
FURNITURE & HOME FURNISHING	442	290	48,971,221	169	32,366,550
ELECTRONICS & APPLIANCE STORES	443	510	63,589,127	436	53,197,761
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	413	130,698,087	257	102,453,685
BUILDING MATERIALS	4441	309	119,082,460	192	96,388,914
LAWN & GARDEN SUPPLIES & EQUIP.	4442	104	11,615,627	65	6,064,771
FOOD & BEVERAGE STORES	445	371	96,857,109	204	62,281,293
GROCERY & CONVENIENCE STORES	4451	209	89,005,852	84	58,448,530
OTHER FOOD & BEVERAGE STORES	4452, 4453	162	7,851,257	120	3,832,763
DRUG/HEALTH STORES	446	341	46,522,254	283	27,888,804
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	161	38,344,645	102	23,428,601
APPAREL & ACCESSORIES	448	391	172,969,320	313	69,460,581
CLOTHING & SHOE STORES	4481, 4482	324	149,906,396	267	63,235,463
JEWELRY & LUGGAGE STORES	4483	67	23,062,924	46	6,225,118
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	378	77,872,244	319	45,707,764
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	281	71,826,437	239	35,742,365
BOOK STORES & NEWS DEALERS	4512	97	6,045,807	80	9,965,399
GENERAL MERCHANDISE STORES	452	52	305,811,005	39	199,818,983
DEPARTMENT STORES	4521	10	78,771,306	10	52,485,769
GENERAL MERCHANDISE STORES	4529	42	227,039,699	29	147,333,214
E-COMMERCE & MAIL ORDER	4541	409	38,954,573	355	20,086,877
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,101	134,091,544	1,531	89,745,492
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>64</b>	<b>686,583</b>	<b>32</b>	<b>644,751</b>
<b>MINING</b>	<b>21</b>	<b>16</b>	<b>735,618</b>	<b>10</b>	<b>216,132</b>
<b>UTILITIES</b>	<b>22</b>	<b>25</b>	<b>2,349,498</b>	<b>15</b>	<b>818,069</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>5,811</b>	<b>439,684,418</b>	<b>2,462</b>	<b>266,226,658</b>
CONSTRUCTION OF BUILDINGS	236	1,778	203,160,806	718	121,840,739
HEAVY CONSTRUCTION & HIGHWAYS	237	186	60,752,176	105	18,038,235
SPECIAL TRADE CONTRACTORS	238	3,847	175,771,436	1,639	126,347,684
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,465</b>	<b>44,778,228</b>	<b>1,090</b>	<b>43,874,187</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>3,004</b>	<b>176,026,906</b>	<b>2,563</b>	<b>140,861,040</b>
DURABLE GOODS	423	2,116	132,555,111	1,789	108,579,667
NONDURABLE GOODS	424	857	43,071,627	748	32,014,721
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	400,168	26	266,652
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>151</b>	<b>8,639,395</b>	<b>97</b>	<b>5,788,928</b>
<b>INFORMATION</b>	<b>51</b>	<b>641</b>	<b>127,716,571</b>	<b>583</b>	<b>93,031,257</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>163</b>	<b>18,508,246</b>	<b>147</b>	<b>14,461,669</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>575</b>	<b>59,262,223</b>	<b>417</b>	<b>47,408,215</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,208</b>	<b>34,702,369</b>	<b>871</b>	<b>26,852,316</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>2,284</b>	<b>63,885,269</b>	<b>1,232</b>	<b>52,981,753</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>258</b>	<b>24,950,135</b>	<b>169</b>	<b>13,066,240</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>1,528</b>	<b>300,717,049</b>	<b>936</b>	<b>218,180,567</b>
ACCOMMODATIONS	721	92	36,529,050	87	48,046,924
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,436	264,187,999	849	170,133,643
<b>OTHER SERVICES</b>	<b>81</b>	<b>1,777</b>	<b>82,416,392</b>	<b>1,056</b>	<b>60,895,855</b>
REPAIR & MAINTENANCE	811	1,164	65,309,320	699	46,378,290
PERSONAL SERVICE	812	526	15,444,590	300	12,842,237
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	87	1,662,482	57	1,675,328
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>17</b>	<b>1,790,220</b>	<b>21</b>	<b>4,197,240</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>24,834</b>	<b>\$2,940,352,266</b>	<b>16,055</b>	<b>\$1,974,081,335</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,430</u>	<u>\$51,607,588</u>	<u>3,551</u>	<u>\$529,129,009</u>
MOTOR VEHICLES & PARTS	441	77	9,317,655	198	112,078,980
NEW & USED AUTO DEALERS	4411	19	5,511,110	48	84,943,440
RV, BOAT, MOTORCYCLE DEALERS	4412	15	578,972	43	10,067,807
AUTOMOTIVE PARTS & TIRE	4413	43	3,227,573	107	17,067,733
FURNITURE & HOME FURNISHING	442	48	1,318,435	174	17,529,094
ELECTRONICS & APPLIANCE STORES	443	116	2,146,521	343	26,035,002
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	6,147,067	238	66,241,995
BUILDING MATERIALS	4441	93	5,968,812	172	58,333,965
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	178,255	66	7,908,030
FOOD & BEVERAGE STORES	445	32	4,217,799	145	34,294,503
GROCERY & CONVENIENCE STORES	4451	14	4,051,859	57	30,744,232
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	165,940	88	3,550,271
DRUG/HEALTH STORES	446	94	561,019	240	11,606,679
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	3,388,649	78	16,521,363
APPAREL & ACCESSORIES	448	108	457,364	243	25,198,761
CLOTHING & SHOE STORES	4481, 4482	98	439,069	202	22,270,181
JEWELRY & LUGGAGE STORES	4483	10	18,295	41	2,928,580
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	118	1,728,657	258	32,348,214
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	1,679,069	193	29,965,404
BOOK STORES & NEWS DEALERS	4512	37	49,588	65	2,382,810
GENERAL MERCHANDISE STORES	452	15	12,376,324	36	128,810,129
DEPARTMENT STORES	4521	4	135,926	10	36,463,279
GENERAL MERCHANDISE STORES	4529	11	12,240,398	26	92,346,850
E-COMMERCE & MAIL ORDER	4541	176	1,518,906	321	12,779,220
MISCELLANEOUS RETAILERS	453, 4542, 4543	503	8,429,192	1,277	45,685,069
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>331,727</u>	<u>41</u>	<u>508,640</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>220,429</u>	<u>13</u>	<u>183,652</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>45,349</u>	<u>17</u>	<u>579,444</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>574</u>	<u>17,798,713</u>	<u>2,547</u>	<u>134,950,610</u>
CONSTRUCTION OF BUILDINGS	236	138	5,314,560	718	64,093,035
HEAVY CONSTRUCTION & HIGHWAYS	237	31	3,857,485	94	10,605,166
SPECIAL TRADE CONTRACTORS	238	405	8,626,668	1,735	60,252,409
<u>MANUFACTURING</u>	<u>31-33</u>	<u>234</u>	<u>2,486,063</u>	<u>842</u>	<u>22,269,842</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>797</u>	<u>7,167,287</u>	<u>2,027</u>	<u>60,292,750</u>
DURABLE GOODS	423	556	5,452,673	1,420	51,087,487
NONDURABLE GOODS	424	236	1,713,672	591	9,062,101
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	942	16	143,162
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>184,398</u>	<u>60</u>	<u>1,522,955</u>
<u>INFORMATION</u>	<u>51</u>	<u>223</u>	<u>6,515,194</u>	<u>500</u>	<u>55,232,356</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>50</u>	<u>719,578</u>	<u>121</u>	<u>5,860,441</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>110</u>	<u>1,368,731</u>	<u>339</u>	<u>15,964,440</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>152</u>	<u>741,369</u>	<u>675</u>	<u>23,162,017</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>269</u>	<u>1,568,775</u>	<u>1,172</u>	<u>23,836,997</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,055,720</u>	<u>128</u>	<u>10,026,864</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>114</u>	<u>8,696,075</u>	<u>560</u>	<u>97,607,704</u>
ACCOMMODATIONS	721	26	2,057,870	40	9,245,915
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	88	6,638,205	520	88,361,789
<u>OTHER SERVICES</u>	<u>81</u>	<u>183</u>	<u>4,469,626</u>	<u>830</u>	<u>29,882,080</u>
REPAIR & MAINTENANCE	811	135	3,972,060	566	24,191,375
PERSONAL SERVICE	812	35	409,871	211	5,225,653
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	87,695	53	465,052
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>40,229</u>	<u>20</u>	<u>1,701,596</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,206</b>	<b>\$105,016,851</b>	<b>13,443</b>	<b>\$1,012,711,397</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>483</b>	<b>\$2,359,948</b>	<b>1,727</b>	<b>\$77,275,589</b>
MOTOR VEHICLES & PARTS	441	18	154,603	87	14,171,213
NEW & USED AUTO DEALERS	4411	3	1,404	18	8,527,548
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	16	1,533,060
AUTOMOTIVE PARTS & TIRE	4413	13	150,039	53	4,110,605
FURNITURE & HOME FURNISHING	442	19	96,049	65	2,210,304
ELECTRONICS & APPLIANCE STORES	443	36	68,386	163	4,230,999
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	407,836	107	9,476,103
BUILDING MATERIALS	4441	25	372,735	81	8,908,808
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	35,101	26	567,295
FOOD & BEVERAGE STORES	445	11	298,201	81	8,942,614
GROCERY & CONVENIENCE STORES	4451	D	D	23	7,166,668
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	8,872	58	1,775,946
DRUG/HEALTH STORES	446	30	74,499	119	2,074,651
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	653,489	23	3,028,842
APPAREL & ACCESSORIES	448	51	34,611	138	2,073,730
CLOTHING & SHOE STORES	4481, 4482	49	33,855	125	1,720,607
JEWELRY & LUGGAGE STORES	4483	D	D	13	353,123
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	41	22,227	133	3,681,775
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	19,704	93	1,885,544
BOOK STORES & NEWS DEALERS	4512	11	2,523	40	1,796,231
GENERAL MERCHANDISE STORES	452	9	65,990	19	15,575,229
DEPARTMENT STORES	4521	4	11,122	6	3,096,728
GENERAL MERCHANDISE STORES	4529	5	54,868	13	12,478,501
E-COMMERCE & MAIL ORDER	4541	78	151,885	207	2,697,637
MISCELLANEOUS RETAILERS	453, 4542, 4543	151	332,172	585	9,112,492
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>58,808</b>	<b>17</b>	<b>643,138</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>397,679</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>181,046</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>119</b>	<b>3,410,261</b>	<b>611</b>	<b>33,853,620</b>
CONSTRUCTION OF BUILDINGS	236	27	2,261,466	139	14,804,373
HEAVY CONSTRUCTION & HIGHWAYS	237	8	387,027	33	4,947,673
SPECIAL TRADE CONTRACTORS	238	84	761,768	439	14,101,574
<b>MANUFACTURING</b>	<b>31-33</b>	<b>64</b>	<b>273,263</b>	<b>404</b>	<b>6,050,003</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>218</b>	<b>469,248</b>	<b>1,154</b>	<b>20,677,795</b>
DURABLE GOODS	423	154	374,386	795	15,276,624
NONDURABLE GOODS	424	63	94,791	354	5,342,569
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	58,602
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>3</b>	<b>45,726</b>	<b>19</b>	<b>461,569</b>
<b>INFORMATION</b>	<b>51</b>	<b>94</b>	<b>666,168</b>	<b>286</b>	<b>9,263,205</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>15</b>	<b>50,899</b>	<b>73</b>	<b>746,571</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>45</b>	<b>163,806</b>	<b>158</b>	<b>4,253,003</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>40</b>	<b>42,945</b>	<b>254</b>	<b>2,311,344</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>65</b>	<b>121,237</b>	<b>357</b>	<b>4,740,862</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>5</b>	<b>26,993</b>	<b>34</b>	<b>1,813,920</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>16</b>	<b>697,225</b>	<b>167</b>	<b>24,304,756</b>
ACCOMMODATIONS	721	5	180,387	43	7,091,403
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	516,838	124	17,213,353
<b>OTHER SERVICES</b>	<b>81</b>	<b>29</b>	<b>164,738</b>	<b>224</b>	<b>5,109,055</b>
REPAIR & MAINTENANCE	811	20	130,604	153	4,031,525
PERSONAL SERVICE	812	8	33,981	48	909,323
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	23	168,207
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>3</b>	<b>1,370</b>	<b>6</b>	<b>229,603</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,210</b>	<b>\$8,969,776</b>	<b>5,496</b>	<b>\$191,918,249</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,429</u>	<u>\$443,872,496</u>	<u>1,544</u>	<u>\$59,236,624</u>
MOTOR VEHICLES & PARTS	441	213	72,779,261	68	13,048,897
NEW & USED AUTO DEALERS	4411	53	53,612,589	19	10,518,874
RV, BOAT, MOTORCYCLE DEALERS	4412	57	6,222,483	11	165,415
AUTOMOTIVE PARTS & TIRE	4413	103	12,944,189	38	2,364,608
FURNITURE & HOME FURNISHING	442	143	15,748,204	66	1,817,126
ELECTRONICS & APPLIANCE STORES	443	308	16,376,602	147	3,058,298
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	51,911,729	109	4,676,973
BUILDING MATERIALS	4441	145	46,045,005	85	4,207,024
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	5,866,724	24	469,949
FOOD & BEVERAGE STORES	445	144	36,408,027	42	4,465,815
GROCERY & CONVENIENCE STORES	4451	49	33,865,425	16	4,379,642
OTHER FOOD & BEVERAGE STORES	4452, 4453	95	2,542,602	26	86,173
DRUG/HEALTH STORES	446	217	13,870,545	109	1,057,171
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	88	14,362,545	15	1,772,285
APPAREL & ACCESSORIES	448	279	32,816,436	131	1,078,928
CLOTHING & SHOE STORES	4481, 4482	240	30,806,574	118	865,127
JEWELRY & LUGGAGE STORES	4483	39	2,009,862	13	213,801
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	250	19,536,382	126	7,860,491
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	183	17,764,688	87	876,473
BOOK STORES & NEWS DEALERS	4512	67	1,771,694	39	6,984,018
GENERAL MERCHANDISE STORES	452	47	112,433,879	17	10,162,041
DEPARTMENT STORES	4521	8	30,996,008	4	128,542
GENERAL MERCHANDISE STORES	4529	39	81,437,871	13	10,033,499
E-COMMERCE & MAIL ORDER	4541	356	20,413,715	194	2,921,830
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,181	37,215,171	520	7,316,769
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>39</u>	<u>928,884</u>	<u>9</u>	<u>117,358</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>1,340,809</u>	<u>3</u>	<u>172,007</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>326,479</u>	<u>5</u>	<u>29,828</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,749</u>	<u>150,728,404</u>	<u>549</u>	<u>44,783,955</u>
CONSTRUCTION OF BUILDINGS	236	592	84,382,627	131	25,902,542
HEAVY CONSTRUCTION & HIGHWAYS	237	72	12,175,828	35	4,821,682
SPECIAL TRADE CONTRACTORS	238	1,085	54,169,949	383	14,059,731
<u>MANUFACTURING</u>	<u>31-33</u>	<u>943</u>	<u>17,282,339</u>	<u>298</u>	<u>3,307,780</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,182</u>	<u>63,778,584</u>	<u>1,028</u>	<u>21,713,223</u>
DURABLE GOODS	423	1,504	46,755,517	714	17,287,207
NONDURABLE GOODS	424	662	16,570,727	306	4,402,131
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	452,340	8	23,885
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>72</u>	<u>4,935,729</u>	<u>19</u>	<u>828,346</u>
<u>INFORMATION</u>	<u>51</u>	<u>467</u>	<u>35,925,245</u>	<u>251</u>	<u>6,448,963</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>3,019,730</u>	<u>54</u>	<u>526,530</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>330</u>	<u>19,035,548</u>	<u>133</u>	<u>5,585,882</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>624</u>	<u>13,647,384</u>	<u>228</u>	<u>2,904,158</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>860</u>	<u>23,432,921</u>	<u>283</u>	<u>5,294,562</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>136</u>	<u>9,449,744</u>	<u>24</u>	<u>888,203</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>558</u>	<u>100,027,179</u>	<u>126</u>	<u>15,749,118</u>
ACCOMMODATIONS	721	85	18,438,742	12	2,944,623
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	473	81,588,437	114	12,804,495
<u>OTHER SERVICES</u>	<u>81</u>	<u>704</u>	<u>27,238,270</u>	<u>178</u>	<u>4,013,387</u>
REPAIR & MAINTENANCE	811	484	21,989,798	114	3,318,703
PERSONAL SERVICE	812	175	4,583,255	46	659,216
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	665,217	18	35,468
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>12</u>	<u>308,670</u>	<u>6</u>	<u>1,055,182</u>
<b>TOTAL ALL INDUSTRIES</b>		<b><u>12,222</u></b>	<b><u>\$915,278,415</u></b>	<b><u>4,738</u></b>	<b><u>\$172,655,106</u></b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,035</u>	<u>\$383,921,000</u>
MOTOR VEHICLES & PARTS	441	268	95,799,226
NEW & USED AUTO DEALERS	4411	111	71,242,078
RV, BOAT, MOTORCYCLE DEALERS	4412	40	7,631,073
AUTOMOTIVE PARTS & TIRE	4413	117	16,926,075
FURNITURE & HOME FURNISHING	442	109	10,894,049
ELECTRONICS & APPLIANCE STORES	443	275	14,790,886
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	37,722,156
BUILDING MATERIALS	4441	134	33,741,802
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	3,980,354
FOOD & BEVERAGE STORES	445	187	29,022,677
GROCERY & CONVENIENCE STORES	4451	109	27,204,853
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	1,817,824
DRUG/HEALTH STORES	446	196	8,083,647
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	72	12,662,625
APPAREL & ACCESSORIES	448	219	17,771,095
CLOTHING & SHOE STORES	4481, 4482	187	16,118,466
JEWELRY & LUGGAGE STORES	4483	32	1,652,629
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	206	11,337,314
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	10,779,560
BOOK STORES & NEWS DEALERS	4512	57	557,754
GENERAL MERCHANDISE STORES	452	34	100,058,525
DEPARTMENT STORES	4521	9	24,718,212
GENERAL MERCHANDISE STORES	4529	25	75,340,313
E-COMMERCE & MAIL ORDER	4541	250	6,977,871
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,037	38,800,929
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>746,491</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,534,510</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>232,043</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,235</u>	<u>139,444,182</u>
CONSTRUCTION OF BUILDINGS	236	335	80,249,679
HEAVY CONSTRUCTION & HIGHWAYS	237	66	8,879,576
SPECIAL TRADE CONTRACTORS	238	834	50,314,927
<u>MANUFACTURING</u>	<u>31-33</u>	<u>667</u>	<u>27,753,090</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,847</u>	<u>82,299,063</u>
DURABLE GOODS	423	1,281	60,575,005
NONDURABLE GOODS	424	546	21,569,769
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	154,289
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>69</u>	<u>1,664,185</u>
<u>INFORMATION</u>	<u>51</u>	<u>414</u>	<u>39,986,055</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>115</u>	<u>6,313,266</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>301</u>	<u>23,148,843</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>462</u>	<u>9,884,888</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>662</u>	<u>16,064,332</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>80</u>	<u>5,326,889</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>495</u>	<u>75,662,131</u>
ACCOMMODATIONS	721	64	13,067,023
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	431	62,595,108
<u>OTHER SERVICES</u>	<u>81</u>	<u>612</u>	<u>25,569,768</u>
REPAIR & MAINTENANCE	811	447	20,623,735
PERSONAL SERVICE	812	132	4,178,533
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	767,500
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>12</u>	<u>150,772</u>
<b>TOTAL ALL INDUSTRIES</b>		<b><u>10,070</u></b>	<b><u>\$839,701,508</u></b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 3, 2012 to Quarter 3, 2013**  
**(Dollars in Thousands)**

City	3rd Quarter, 2012	3rd Quarter, 2013	Percent Change
Aberdeen	\$93,572	\$98,681	5.5%
Auburn	\$372,985	\$410,017	9.9%
Bellevue	\$1,287,206	\$1,394,419	8.3%
Bellingham	\$578,607	\$603,494	4.3%
Bremerton	\$186,591	\$195,604	4.8%
Camas	\$53,215	\$51,695	-2.9%
Centralia	\$75,677	\$79,115	4.5%
Chehalis	\$96,811	\$99,298	2.6%
Colville	\$46,940	\$50,992	8.6%
Des Moines	\$45,699	\$51,573	12.9%
Edmonds	\$149,937	\$162,544	8.4%
Ellensburg	\$95,539	\$107,208	12.2%
Everett	\$628,092	\$629,669	0.3%
Federal Way	\$320,268	\$335,076	4.6%
Fife	\$152,498	\$183,006	20.0%
Issaquah	\$306,695	\$309,295	0.8%
Kelso	\$55,434	\$54,402	-1.9%
Kennewick	\$420,872	\$457,945	8.8%
Kent	\$444,124	\$464,116	4.5%
Kirkland	\$477,242	\$505,265	5.9%
Lacey	\$238,315	\$235,453	-1.2%
Longview	\$177,371	\$192,804	8.7%
Lynnwood	\$513,112	\$536,783	4.6%
Marysville	\$187,285	\$207,708	10.9%
Mercer Island	\$80,088	\$91,694	14.5%
Moses Lake	\$146,097	\$161,926	10.8%
Mount Vernon	\$145,640	\$165,379	13.6%
Mountlake Terrace	\$39,784	\$47,707	19.9%
Oak Harbor	\$78,154	\$81,483	4.3%
Olympia	\$437,604	\$452,210	3.3%
Omak	\$47,964	\$50,671	5.6%
Pasco	\$226,183	\$240,288	6.2%
Port Angeles	\$85,417	\$85,274	-0.2%
Port Townsend	\$49,308	\$53,180	7.9%
Pullman	\$127,589	\$122,700	-3.8%
Puyallup	\$424,132	\$460,960	8.7%
Redmond	\$534,961	\$604,880	13.1%
Renton	\$544,231	\$582,892	7.1%
Richland	\$234,464	\$251,008	7.1%
Sea Tac	\$262,676	\$297,503	13.3%
Seattle	\$4,528,381	\$4,813,578	6.3%
Shelton	\$55,766	\$52,028	-6.7%
Spokane	\$1,012,398	\$1,058,916	4.6%
Sunnyside	\$63,247	\$66,186	4.6%
Tacoma	\$1,031,969	\$1,103,970	7.0%
Tukwila	\$432,374	\$457,652	5.8%
Vancouver	\$665,293	\$719,790	8.2%
Walla Walla	\$124,193	\$125,457	1.0%
Wenatchee	\$178,758	\$188,057	5.2%
Yakima	\$396,822	\$425,002	7.1%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>991</b>	<b>\$61,453,880</b>	<b>2,076</b>	<b>\$216,401,214</b>
MOTOR VEHICLES & PARTS	441	54	17,830,627	131	92,962,617
NEW & USED AUTO DEALERS	4411	17	12,815,478	46	81,778,754
RV, BOAT, MOTORCYCLE DEALERS	4412	7	40,897	17	5,318,477
AUTOMOTIVE PARTS & TIRE	4413	30	4,974,252	68	5,865,386
FURNITURE & HOME FURNISHING	442	31	651,946	107	6,810,350
ELECTRONICS & APPLIANCES	443	102	1,512,915	199	3,748,977
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	50	9,289,878	168	13,954,365
BUILDING MATERIALS	4441	41	8,928,526	143	12,194,092
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	361,352	25	1,760,273
FOOD & BEVERAGE STORES	445	29	5,499,007	66	7,878,390
GROCERY & CONVENIENCE STORES	4451	14	5,100,708	23	7,585,038
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	398,299	43	293,352
DRUG/HEALTH STORES	446	74	1,605,110	123	3,730,114
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,254,684	23	6,760,635
APPAREL & ACCESSORIES	448	87	1,099,923	154	25,769,566
CLOTHING & SHOE STORES	4481, 4482	76	774,294	136	23,499,478
JEWELRY & LUGGAGE STORES	4483	11	325,629	18	2,270,088
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	75	986,745	143	3,129,597
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	723,879	101	2,994,950
BOOK STORES & NEWS DEALERS	4512	24	262,866	42	134,647
GENERAL MERCHANDISE STORES	452	16	17,361,880	24	27,406,490
DEPARTMENT STORES	4521	5	3,282,299	6	2,421,294
GENERAL MERCHANDISE STORES	4529	11	14,079,581	18	24,985,196
E-COMMERCE & MAIL ORDER	4541	124	616,675	208	5,125,530
MISCELLANEOUS RETAILERS	453, 4542, 4543	338	3,744,490	730	19,124,583
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>26,516</b>	<b>16</b>	<b>139,984</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>9,991</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>787,846</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>310</b>	<b>11,393,455</b>	<b>1,675</b>	<b>67,653,365</b>
CONSTRUCTION OF BUILDINGS	236	72	7,700,247	399	36,048,105
HEAVY CONSTRUCTION & HIGHWAYS	237	19	297,186	56	6,717,646
SPECIAL TRADE CONTRACTORS	238	219	3,396,022	1,220	24,887,614
<b>MANUFACTURING</b>	<b>31-33</b>	<b>153</b>	<b>1,509,606</b>	<b>528</b>	<b>7,973,987</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>649</b>	<b>5,254,695</b>	<b>1,358</b>	<b>37,936,327</b>
DURABLE GOODS	423	447	4,221,099	968	32,852,327
NONDURABLE GOODS	424	200	1,032,614	378	5,035,962
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	12	48,038
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>8</b>	<b>74,354</b>	<b>40</b>	<b>1,254,447</b>
<b>INFORMATION</b>	<b>51</b>	<b>208</b>	<b>3,163,604</b>	<b>313</b>	<b>11,804,189</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>46</b>	<b>698,110</b>	<b>84</b>	<b>2,347,906</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>119</b>	<b>1,743,811</b>	<b>238</b>	<b>7,642,251</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>152</b>	<b>1,150,356</b>	<b>349</b>	<b>4,541,623</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>207</b>	<b>958,451</b>	<b>722</b>	<b>8,881,012</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>10</b>	<b>139,278</b>	<b>46</b>	<b>3,261,757</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>68</b>	<b>8,755,806</b>	<b>175</b>	<b>27,683,183</b>
ACCOMMODATIONS	721	7	980,730	10	3,152,056
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	7,775,076	165	24,531,127
<b>OTHER SERVICES</b>	<b>81</b>	<b>133</b>	<b>2,113,172</b>	<b>465</b>	<b>11,692,100</b>
REPAIR & MAINTENANCE	811	81	1,516,887	368	10,005,601
PERSONAL SERVICE	812	40	486,321	78	1,528,633
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	109,964	19	157,866
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>234,026</b>	<b>6</b>	<b>5,377</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,064</b>	<b>\$98,680,633</b>	<b>8,101</b>	<b>\$410,016,559</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,471</b>	<b>\$671,760,161</b>	<b>2,440</b>	<b>\$339,358,300</b>
MOTOR VEHICLES & PARTS	441	137	241,933,782	126	60,288,621
NEW & USED AUTO DEALERS	4411	48	227,520,160	32	48,647,044
RV, BOAT, MOTORCYCLE DEALERS	4412	23	6,813,821	34	4,635,558
AUTOMOTIVE PARTS & TIRE	4413	66	7,599,801	60	7,006,019
FURNITURE & HOME FURNISHING	442	215	23,519,024	113	10,041,617
ELECTRONICS & APPLIANCES	443	389	52,078,179	249	11,872,266
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	233	31,904,946	128	36,410,663
BUILDING MATERIALS	4441	189	30,954,266	98	34,295,046
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	950,680	30	2,115,617
FOOD & BEVERAGE STORES	445	116	25,340,174	83	22,228,609
GROCERY & CONVENIENCE STORES	4451	35	18,840,398	24	20,930,936
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	6,499,776	59	1,297,673
DRUG/HEALTH STORES	446	233	15,205,043	176	9,154,647
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	5,372,404	38	5,013,760
APPAREL & ACCESSORIES	448	281	127,695,178	222	29,040,949
CLOTHING & SHOE STORES	4481, 4482	222	115,085,096	193	27,290,595
JEWELRY & LUGGAGE STORES	4483	59	12,610,082	29	1,750,354
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	211	28,625,161	177	16,999,285
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	25,780,260	125	15,519,980
BOOK STORES & NEWS DEALERS	4512	56	2,844,901	52	1,479,305
GENERAL MERCHANDISE STORES	452	30	52,425,759	36	105,964,188
DEPARTMENT STORES	4521	8	28,541,857	8	30,401,283
GENERAL MERCHANDISE STORES	4529	22	23,883,902	28	75,562,905
E-COMMERCE & MAIL ORDER	4541	292	16,858,294	251	7,498,251
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,302	50,802,217	841	24,845,444
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>24</b>	<b>168,211</b>	<b>13</b>	<b>451,729</b>
<b>MINING</b>	<b>21</b>	<b>8</b>	<b>81,614</b>	<b>6</b>	<b>365,836</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>1,424,513</b>	<b>3</b>	<b>14,962</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,808</b>	<b>203,051,003</b>	<b>1,212</b>	<b>79,471,452</b>
CONSTRUCTION OF BUILDINGS	236	1,132	103,107,327	374	50,641,057
HEAVY CONSTRUCTION & HIGHWAYS	237	110	15,839,356	43	4,495,528
SPECIAL TRADE CONTRACTORS	238	2,566	84,104,320	795	24,334,867
<b>MANUFACTURING</b>	<b>31-33</b>	<b>912</b>	<b>16,526,794</b>	<b>631</b>	<b>9,071,047</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,817</b>	<b>89,221,624</b>	<b>1,562</b>	<b>31,882,799</b>
DURABLE GOODS	423	1,261	78,861,028	1,084	25,767,504
NONDURABLE GOODS	424	542	10,196,644	467	5,777,258
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	163,952	11	338,037
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>53</b>	<b>1,174,468</b>	<b>39</b>	<b>1,661,932</b>
<b>INFORMATION</b>	<b>51</b>	<b>531</b>	<b>57,577,071</b>	<b>375</b>	<b>17,408,715</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>118</b>	<b>13,047,788</b>	<b>83</b>	<b>1,644,289</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>394</b>	<b>27,615,553</b>	<b>243</b>	<b>9,861,700</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>930</b>	<b>44,342,112</b>	<b>450</b>	<b>7,954,318</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,689</b>	<b>38,251,851</b>	<b>667</b>	<b>16,000,029</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>161</b>	<b>25,665,259</b>	<b>84</b>	<b>4,165,612</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>434</b>	<b>163,513,830</b>	<b>349</b>	<b>68,099,819</b>
ACCOMMODATIONS	721	25	58,158,044	28	10,280,507
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	409	105,355,786	321	57,819,312
<b>OTHER SERVICES</b>	<b>81</b>	<b>755</b>	<b>39,440,892</b>	<b>468</b>	<b>16,014,590</b>
REPAIR & MAINTENANCE	811	494	24,021,160	306	13,422,157
PERSONAL SERVICE	812	221	14,566,048	132	2,497,496
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	853,684	30	94,937
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>11</b>	<b>1,556,683</b>	<b>7</b>	<b>67,214</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>15,123</b>	<b>\$1,394,419,427</b>	<b>8,632</b>	<b>\$603,494,343</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,616</b>	<b>\$104,776,768</b>	<b>1,028</b>	<b>\$15,054,588</b>
MOTOR VEHICLES & PARTS	441	101	68,307,359	38	2,224,418
NEW & USED AUTO DEALERS	4411	32	61,925,979	7	831,379
RV, BOAT, MOTORCYCLE DEALERS	4412	12	3,350,347	9	12,034
AUTOMOTIVE PARTS & TIRE	4413	57	3,031,033	22	1,381,005
FURNITURE & HOME FURNISHING	442	67	2,544,543	42	832,636
ELECTRONICS & APPLIANCES	443	142	3,168,359	89	1,227,502
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	3,216,584	79	2,975,544
BUILDING MATERIALS	4441	81	2,781,548	64	2,363,943
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	435,036	15	611,601
FOOD & BEVERAGE STORES	445	49	7,927,589	26	1,725,119
GROCERY & CONVENIENCE STORES	4451	29	7,832,146	7	1,703,029
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	95,443	19	22,090
DRUG/HEALTH STORES	446	115	3,472,860	54	665,249
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,785,047	6	553,624
APPAREL & ACCESSORIES	448	134	884,743	112	607,858
CLOTHING & SHOE STORES	4481, 4482	119	663,718	100	517,690
JEWELRY & LUGGAGE STORES	4483	15	221,025	12	90,168
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	125	1,833,475	76	404,497
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	90	804,782	52	372,628
BOOK STORES & NEWS DEALERS	4512	35	1,028,693	24	31,869
GENERAL MERCHANDISE STORES	452	20	1,311,490	12	476,199
DEPARTMENT STORES	4521	4	209,481	4	88,736
GENERAL MERCHANDISE STORES	4529	16	1,102,009	8	387,463
E-COMMERCE & MAIL ORDER	4541	183	2,050,081	151	1,187,813
MISCELLANEOUS RETAILERS	453, 4542, 4543	559	7,274,638	343	2,174,129
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>8,266</b>	<b>4</b>	<b>3,930</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>61,513</b>	<b>3</b>	<b>12,911</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>9,064</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>716</b>	<b>20,297,899</b>	<b>702</b>	<b>13,574,848</b>
CONSTRUCTION OF BUILDINGS	236	158	11,020,555	117	4,200,003
HEAVY CONSTRUCTION & HIGHWAYS	237	25	1,137,872	20	1,998,626
SPECIAL TRADE CONTRACTORS	238	533	8,139,472	565	7,376,219
<b>MANUFACTURING</b>	<b>31-33</b>	<b>314</b>	<b>3,531,318</b>	<b>177</b>	<b>1,002,182</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,040</b>	<b>14,077,462</b>	<b>618</b>	<b>3,492,019</b>
DURABLE GOODS	423	740	11,877,806	407	2,813,630
NONDURABLE GOODS	424	293	2,162,997	209	678,211
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	36,659	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>17</b>	<b>298,091</b>	<b>16</b>	<b>39,431</b>
<b>INFORMATION</b>	<b>51</b>	<b>294</b>	<b>7,477,163</b>	<b>202</b>	<b>6,810,078</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>69</b>	<b>930,487</b>	<b>41</b>	<b>684,363</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>185</b>	<b>7,398,579</b>	<b>108</b>	<b>1,243,293</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>267</b>	<b>1,957,796</b>	<b>161</b>	<b>626,200</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>426</b>	<b>4,264,645</b>	<b>328</b>	<b>1,753,840</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>37</b>	<b>2,091,465</b>	<b>13</b>	<b>1,962,951</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>150</b>	<b>21,283,760</b>	<b>51</b>	<b>4,621,225</b>
ACCOMMODATIONS	721	13	3,614,853	3	250,052
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	137	17,668,907	48	4,371,173
<b>OTHER SERVICES</b>	<b>81</b>	<b>255</b>	<b>6,720,878</b>	<b>132</b>	<b>758,668</b>
REPAIR & MAINTENANCE	811	179	5,037,854	89	371,796
PERSONAL SERVICE	812	61	1,642,907	36	381,812
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	40,117	7	5,060
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>419,292</b>	<b>4</b>	<b>968</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,404</b>	<b>\$195,604,446</b>	<b>3,590</b>	<b>\$51,695,483</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,043</b>	<b>\$38,915,443</b>	<b>990</b>	<b>\$70,133,644</b>
MOTOR VEHICLES & PARTS	441	53	8,468,549	57	21,351,209
NEW & USED AUTO DEALERS	4411	16	4,914,915	14	15,951,455
RV, BOAT, MOTORCYCLE DEALERS	4412	5	892,711	6	2,834,030
AUTOMOTIVE PARTS & TIRE	4413	32	2,660,923	37	2,565,724
FURNITURE & HOME FURNISHING	442	45	911,641	37	876,359
ELECTRONICS & APPLIANCES	443	105	907,582	76	1,240,287
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	2,984,869	62	9,896,634
BUILDING MATERIALS	4441	48	2,651,536	52	9,104,538
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	333,333	10	792,096
FOOD & BEVERAGE STORES	445	21	4,088,213	15	2,460,755
GROCERY & CONVENIENCE STORES	4451	15	4,056,397	5	2,373,876
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	31,816	10	86,879
DRUG/HEALTH STORES	446	78	2,057,264	69	1,501,498
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,687,962	11	2,062,506
APPAREL & ACCESSORIES	448	88	8,698,837	84	1,353,127
CLOTHING & SHOE STORES	4481, 4482	79	7,557,827	77	1,202,691
JEWELRY & LUGGAGE STORES	4483	9	1,141,010	7	150,436
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	73	4,663,011	64	1,292,890
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	4,657,099	47	1,271,890
BOOK STORES & NEWS DEALERS	4512	22	5,912	17	21,000
GENERAL MERCHANDISE STORES	452	11	217,333	18	22,562,004
DEPARTMENT STORES	4521	4	81,038	5	3,774,595
GENERAL MERCHANDISE STORES	4529	7	136,295	13	18,787,409
E-COMMERCE & MAIL ORDER	4541	130	1,094,805	122	539,195
MISCELLANEOUS RETAILERS	453, 4542, 4543	367	3,135,377	375	4,997,180
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>111,814</b>	<b>6</b>	<b>12,594</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>9,854</b>	<b>4</b>	<b>16,026</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>12,072</b>	<b>3</b>	<b>25,266</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>411</b>	<b>7,554,716</b>	<b>359</b>	<b>5,406,336</b>
CONSTRUCTION OF BUILDINGS	236	91	3,885,361	76	1,698,092
HEAVY CONSTRUCTION & HIGHWAYS	237	20	569,635	18	590,057
SPECIAL TRADE CONTRACTORS	238	300	3,099,720	265	3,118,187
<b>MANUFACTURING</b>	<b>31-33</b>	<b>196</b>	<b>1,411,518</b>	<b>155</b>	<b>1,473,821</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>656</b>	<b>7,496,523</b>	<b>599</b>	<b>4,681,597</b>
DURABLE GOODS	423	467	5,478,051	422	3,662,024
NONDURABLE GOODS	424	187	2,007,184	176	1,019,349
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>8</b>	<b>127,104</b>	<b>12</b>	<b>573,792</b>
<b>INFORMATION</b>	<b>51</b>	<b>191</b>	<b>3,453,375</b>	<b>186</b>	<b>2,495,907</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>54</b>	<b>204,826</b>	<b>47</b>	<b>319,117</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>110</b>	<b>1,248,880</b>	<b>111</b>	<b>1,354,812</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>151</b>	<b>787,602</b>	<b>142</b>	<b>1,491,645</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>230</b>	<b>1,314,862</b>	<b>204</b>	<b>650,628</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>15</b>	<b>506,160</b>	<b>16</b>	<b>926,325</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>91</b>	<b>13,297,131</b>	<b>71</b>	<b>7,626,390</b>
ACCOMMODATIONS	721	8	1,135,931	4	1,647,225
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	12,161,200	67	5,979,165
<b>OTHER SERVICES</b>	<b>81</b>	<b>161</b>	<b>2,623,710</b>	<b>126</b>	<b>2,103,918</b>
REPAIR & MAINTENANCE	811	102	2,047,562	90	1,631,823
PERSONAL SERVICE	812	46	514,188	26	425,134
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	61,960	10	46,961
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>39,647</b>	<b>5</b>	<b>6,669</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,337</b>	<b>\$79,115,237</b>	<b>3,036</b>	<b>\$99,298,487</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>812</b>	<b>\$33,028,003</b>	<b>989</b>	<b>\$15,882,123</b>
MOTOR VEHICLES & PARTS	441	34	7,152,801	41	1,080,256
NEW & USED AUTO DEALERS	4411	7	4,790,377	11	750,383
RV, BOAT, MOTORCYCLE DEALERS	4412	5	508,105	9	295,650
AUTOMOTIVE PARTS & TIRE	4413	22	1,854,319	21	34,223
FURNITURE & HOME FURNISHING	442	28	620,442	58	671,030
ELECTRONICS & APPLIANCES	443	80	1,017,187	71	520,891
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	46	2,351,425	61	1,084,609
BUILDING MATERIALS	4441	40	2,323,873	56	1,083,349
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	27,552	5	1,260
FOOD & BEVERAGE STORES	445	11	1,840,493	20	4,429,252
GROCERY & CONVENIENCE STORES	4451	4	1,748,011	5	4,402,722
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	92,482	15	26,530
DRUG/HEALTH STORES	446	53	170,107	62	2,003,592
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	897,640	13	1,339,043
APPAREL & ACCESSORIES	448	78	284,757	101	445,799
CLOTHING & SHOE STORES	4481, 4482	72	278,645	88	373,889
JEWELRY & LUGGAGE STORES	4483	6	6,112	13	71,910
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	1,278,830	84	302,824
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	1,249,714	61	226,448
BOOK STORES & NEWS DEALERS	4512	19	29,116	23	76,376
GENERAL MERCHANDISE STORES	452	11	12,116,507	15	188,605
DEPARTMENT STORES	4521	4	42,129	4	77,406
GENERAL MERCHANDISE STORES	4529	7	12,074,378	11	111,199
E-COMMERCE & MAIL ORDER	4541	112	458,830	133	912,454
MISCELLANEOUS RETAILERS	453, 4542, 4543	283	4,838,984	330	2,903,768
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>72,598</b>	<b>10</b>	<b>387,916</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>15,020</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>3,856</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>152</b>	<b>4,081,403</b>	<b>727</b>	<b>10,585,386</b>
CONSTRUCTION OF BUILDINGS	236	28	1,652,398	148	4,557,331
HEAVY CONSTRUCTION & HIGHWAYS	237	7	817,752	18	932,032
SPECIAL TRADE CONTRACTORS	238	117	1,611,253	561	5,096,023
<b>MANUFACTURING</b>	<b>31-33</b>	<b>97</b>	<b>428,347</b>	<b>186</b>	<b>763,793</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>489</b>	<b>3,654,231</b>	<b>496</b>	<b>2,583,561</b>
DURABLE GOODS	423	345	2,975,460	335	1,719,357
NONDURABLE GOODS	424	142	678,190	161	864,204
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	0	0
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>7</b>	<b>79,682</b>	<b>10</b>	<b>452,010</b>
<b>INFORMATION</b>	<b>51</b>	<b>148</b>	<b>1,311,266</b>	<b>193</b>	<b>4,210,087</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>38</b>	<b>606,981</b>	<b>40</b>	<b>259,688</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>75</b>	<b>617,170</b>	<b>109</b>	<b>812,588</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>83</b>	<b>441,145</b>	<b>156</b>	<b>700,580</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>142</b>	<b>683,490</b>	<b>386</b>	<b>2,396,363</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>8</b>	<b>109,473</b>	<b>15</b>	<b>539,526</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>35</b>	<b>3,885,742</b>	<b>77</b>	<b>10,509,873</b>
ACCOMMODATIONS	721	3	807,653	7	687,305
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	32	3,078,089	70	9,822,568
<b>OTHER SERVICES</b>	<b>81</b>	<b>78</b>	<b>1,923,697</b>	<b>173</b>	<b>1,470,371</b>
REPAIR & MAINTENANCE	811	47	1,610,738	127	1,206,901
PERSONAL SERVICE	812	25	252,474	39	262,578
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	60,485	7	892
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>25,920</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,174</b>	<b>\$50,991,552</b>	<b>3,575</b>	<b>\$51,573,367</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,772</b>	<b>\$75,750,902</b>	<b>1,153</b>	<b>\$47,991,880</b>
MOTOR VEHICLES & PARTS	441	68	38,620,891	67	14,661,441
NEW & USED AUTO DEALERS	4411	17	37,260,472	14	8,237,353
RV, BOAT, MOTORCYCLE DEALERS	4412	11	645,669	17	3,341,964
AUTOMOTIVE PARTS & TIRE	4413	40	714,750	36	3,082,124
FURNITURE & HOME FURNISHING	442	113	2,723,663	46	1,818,369
ELECTRONICS & APPLIANCES	443	159	1,532,567	99	1,317,138
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	1,793,146	79	4,799,708
BUILDING MATERIALS	4441	111	1,719,148	67	2,739,380
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	73,998	12	2,060,328
FOOD & BEVERAGE STORES	445	56	6,830,472	24	4,551,472
GROCERY & CONVENIENCE STORES	4451	14	5,660,766	10	4,181,082
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	1,169,706	14	370,390
DRUG/HEALTH STORES	446	135	2,726,715	62	845,580
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,305,283	16	3,630,303
APPAREL & ACCESSORIES	448	151	6,265,713	115	1,031,913
CLOTHING & SHOE STORES	4481, 4482	133	5,938,674	100	780,616
JEWELRY & LUGGAGE STORES	4483	18	327,039	15	251,297
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	117	656,361	99	972,332
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	445,696	72	762,825
BOOK STORES & NEWS DEALERS	4512	38	210,665	27	209,507
GENERAL MERCHANDISE STORES	452	17	2,729,189	16	9,074,129
DEPARTMENT STORES	4521	4	108,588	4	215,458
GENERAL MERCHANDISE STORES	4529	13	2,620,601	12	8,858,671
E-COMMERCE & MAIL ORDER	4541	205	2,722,200	142	929,351
MISCELLANEOUS RETAILERS	453, 4542, 4543	607	7,844,702	388	4,360,144
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>16</b>	<b>36,292</b>	<b>7</b>	<b>38,753</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>11,077</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>111,217</b>	<b>5</b>	<b>144,868</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,733</b>	<b>26,034,669</b>	<b>373</b>	<b>12,851,687</b>
CONSTRUCTION OF BUILDINGS	236	439	9,768,034	70	4,162,026
HEAVY CONSTRUCTION & HIGHWAYS	237	45	2,366,774	25	1,165,644
SPECIAL TRADE CONTRACTORS	238	1,249	13,899,861	278	7,524,017
<b>MANUFACTURING</b>	<b>31-33</b>	<b>366</b>	<b>2,362,365</b>	<b>200</b>	<b>1,571,567</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>984</b>	<b>6,631,556</b>	<b>737</b>	<b>8,276,518</b>
DURABLE GOODS	423	665	5,338,507	500	6,410,104
NONDURABLE GOODS	424	313	1,256,529	233	1,831,394
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	36,520	4	35,020
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>25</b>	<b>549,471</b>	<b>11</b>	<b>124,095</b>
<b>INFORMATION</b>	<b>51</b>	<b>270</b>	<b>7,189,644</b>	<b>198</b>	<b>4,020,676</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>61</b>	<b>963,112</b>	<b>50</b>	<b>1,337,056</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>161</b>	<b>3,948,356</b>	<b>127</b>	<b>2,439,729</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>328</b>	<b>2,416,607</b>	<b>181</b>	<b>1,529,448</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>767</b>	<b>5,894,855</b>	<b>228</b>	<b>5,239,304</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>37</b>	<b>2,201,796</b>	<b>23</b>	<b>674,806</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>166</b>	<b>22,567,161</b>	<b>94</b>	<b>17,397,622</b>
ACCOMMODATIONS	721	7	1,524,756	10	3,670,511
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	159	21,042,405	84	13,727,111
<b>OTHER SERVICES</b>	<b>81</b>	<b>321</b>	<b>5,847,839</b>	<b>131</b>	<b>3,443,675</b>
REPAIR & MAINTENANCE	811	228	4,890,210	82	2,959,780
PERSONAL SERVICE	812	76	944,142	37	418,748
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	13,487	12	65,147
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>38,164</b>	<b>7</b>	<b>115,563</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,019</b>	<b>\$162,544,064</b>	<b>3,528</b>	<b>\$107,208,324</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,715</b>	<b>\$320,181,806</b>	<b>1,944</b>	<b>\$178,503,724</b>
MOTOR VEHICLES & PARTS	441	168	107,928,491	83	15,340,123
NEW & USED AUTO DEALERS	4411	51	87,290,466	25	9,459,038
RV, BOAT, MOTORCYCLE DEALERS	4412	29	10,118,261	6	612,697
AUTOMOTIVE PARTS & TIRE	4413	88	10,519,764	52	5,268,388
FURNITURE & HOME FURNISHING	442	135	8,693,444	110	5,439,797
ELECTRONICS & APPLIANCES	443	291	16,543,445	187	11,579,709
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	188	18,393,441	135	20,627,509
BUILDING MATERIALS	4441	151	17,408,580	108	20,050,858
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	984,861	27	576,651
FOOD & BEVERAGE STORES	445	127	18,451,177	59	11,771,596
GROCERY & CONVENIENCE STORES	4451	75	17,298,420	27	10,714,772
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	1,152,757	32	1,056,824
DRUG/HEALTH STORES	446	162	9,041,392	151	5,846,798
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	8,842,775	28	4,391,040
APPAREL & ACCESSORIES	448	187	11,524,086	156	8,778,382
CLOTHING & SHOE STORES	4481, 4482	156	9,907,739	132	7,879,158
JEWELRY & LUGGAGE STORES	4483	31	1,616,347	24	899,224
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	165	10,696,306	139	8,748,028
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	120	9,323,718	101	7,523,597
BOOK STORES & NEWS DEALERS	4512	45	1,372,588	38	1,224,431
GENERAL MERCHANDISE STORES	452	32	75,622,414	24	66,473,118
DEPARTMENT STORES	4521	8	16,828,748	7	17,032,180
GENERAL MERCHANDISE STORES	4529	24	58,793,666	17	49,440,938
E-COMMERCE & MAIL ORDER	4541	240	5,372,085	196	3,531,797
MISCELLANEOUS RETAILERS	453, 4542, 4543	975	29,072,750	676	15,975,827
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>15</b>	<b>47,317</b>	<b>13</b>	<b>29,212</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>11,436</b>	<b>3</b>	<b>2,030</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>157,980</b>	<b>7</b>	<b>33,228</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,372</b>	<b>71,283,811</b>	<b>1,620</b>	<b>32,523,329</b>
CONSTRUCTION OF BUILDINGS	236	590	33,148,927	377	14,192,701
HEAVY CONSTRUCTION & HIGHWAYS	237	75	6,694,107	40	2,572,378
SPECIAL TRADE CONTRACTORS	238	1,707	31,440,777	1,203	15,758,250
<b>MANUFACTURING</b>	<b>31-33</b>	<b>672</b>	<b>10,910,403</b>	<b>427</b>	<b>3,407,533</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,722</b>	<b>51,551,316</b>	<b>1,093</b>	<b>14,592,606</b>
DURABLE GOODS	423	1,245	42,902,043	765	12,154,825
NONDURABLE GOODS	424	465	8,516,572	319	2,378,967
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	132,701	9	58,814
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>47</b>	<b>3,935,542</b>	<b>32</b>	<b>587,984</b>
<b>INFORMATION</b>	<b>51</b>	<b>411</b>	<b>28,757,003</b>	<b>283</b>	<b>15,373,367</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>108</b>	<b>5,464,787</b>	<b>70</b>	<b>2,007,640</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>311</b>	<b>21,130,313</b>	<b>221</b>	<b>5,365,601</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>537</b>	<b>10,982,509</b>	<b>361</b>	<b>4,760,630</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,070</b>	<b>16,420,761</b>	<b>802</b>	<b>6,637,250</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>73</b>	<b>6,017,179</b>	<b>48</b>	<b>11,421,527</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>415</b>	<b>64,122,657</b>	<b>255</b>	<b>49,891,990</b>
ACCOMMODATIONS	721	18	6,009,085	17	7,251,004
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	397	58,113,572	238	42,640,986
<b>OTHER SERVICES</b>	<b>81</b>	<b>618</b>	<b>18,414,191</b>	<b>452</b>	<b>9,386,168</b>
REPAIR & MAINTENANCE	811	456	14,941,811	316	6,933,512
PERSONAL SERVICE	812	125	3,176,887	111	1,942,895
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	295,493	25	509,761
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>11</b>	<b>279,764</b>	<b>7</b>	<b>552,270</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,106</b>	<b>\$629,668,775</b>	<b>7,638</b>	<b>\$335,076,089</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>897</b>	<b>\$134,129,795</b>	<b>1,830</b>	<b>\$157,291,795</b>
MOTOR VEHICLES & PARTS	441	67	111,005,848	66	27,058,511
NEW & USED AUTO DEALERS	4411	23	83,826,682	13	21,717,648
RV, BOAT, MOTORCYCLE DEALERS	4412	13	24,426,692	12	3,205,889
AUTOMOTIVE PARTS & TIRE	4413	31	2,752,474	41	2,134,974
FURNITURE & HOME FURNISHING	442	47	1,694,114	113	7,051,634
ELECTRONICS & APPLIANCES	443	97	1,208,890	185	12,010,719
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	1,814,357	139	22,994,816
BUILDING MATERIALS	4441	68	1,653,362	113	22,409,163
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	160,995	26	585,653
FOOD & BEVERAGE STORES	445	13	102,355	52	6,238,305
GROCERY & CONVENIENCE STORES	4451	3	91,804	6	4,844,111
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	10,551	46	1,394,194
DRUG/HEALTH STORES	446	41	688,476	132	3,350,440
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,185,847	11	2,226,967
APPAREL & ACCESSORIES	448	71	140,316	147	3,619,332
CLOTHING & SHOE STORES	4481, 4482	64	127,983	129	3,223,872
JEWELRY & LUGGAGE STORES	4483	7	12,333	18	395,460
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	52	5,856,871	135	11,290,462
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	5,850,278	99	10,382,630
BOOK STORES & NEWS DEALERS	4512	17	6,593	36	907,832
GENERAL MERCHANDISE STORES	452	7	7,031,764	19	45,713,014
DEPARTMENT STORES	4521	D	D	7	14,131,464
GENERAL MERCHANDISE STORES	4529	6	7,023,456	12	31,581,550
E-COMMERCE & MAIL ORDER	4541	104	446,679	198	3,427,967
MISCELLANEOUS RETAILERS	453, 4542, 4543	311	2,954,278	633	12,309,628
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>14,140</b>	<b>14</b>	<b>106,533</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>4</b>	<b>29,514</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>28,425</b>	<b>5</b>	<b>135,761</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>498</b>	<b>6,355,483</b>	<b>1,818</b>	<b>55,454,600</b>
CONSTRUCTION OF BUILDINGS	236	76	1,302,646	438	34,209,019
HEAVY CONSTRUCTION & HIGHWAYS	237	26	2,333,880	51	1,973,969
SPECIAL TRADE CONTRACTORS	238	396	2,718,957	1,329	19,271,612
<b>MANUFACTURING</b>	<b>31-33</b>	<b>201</b>	<b>1,246,878</b>	<b>438</b>	<b>5,859,386</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>647</b>	<b>14,300,874</b>	<b>1,129</b>	<b>16,461,045</b>
DURABLE GOODS	423	472	11,677,998	780	13,804,223
NONDURABLE GOODS	424	170	2,456,566	338	2,605,008
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	166,310	11	51,814
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>17</b>	<b>337,273</b>	<b>31</b>	<b>276,234</b>
<b>INFORMATION</b>	<b>51</b>	<b>166</b>	<b>2,556,473</b>	<b>326</b>	<b>10,713,296</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>40</b>	<b>379,598</b>	<b>71</b>	<b>1,903,459</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>132</b>	<b>5,694,155</b>	<b>203</b>	<b>4,955,777</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>157</b>	<b>844,260</b>	<b>407</b>	<b>6,142,919</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>327</b>	<b>1,825,824</b>	<b>794</b>	<b>7,856,621</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>4</b>	<b>10,898</b>	<b>61</b>	<b>2,921,485</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>61</b>	<b>9,012,965</b>	<b>175</b>	<b>29,715,194</b>
ACCOMMODATIONS	721	12	2,069,568	5	4,439,772
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	49	6,943,397	170	25,275,422
<b>OTHER SERVICES</b>	<b>81</b>	<b>171</b>	<b>6,259,352</b>	<b>345</b>	<b>9,454,351</b>
REPAIR & MAINTENANCE	811	141	5,814,365	241	7,764,069
PERSONAL SERVICE	812	25	442,019	82	1,365,424
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	2,968	22	324,858
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>9,868</b>	<b>9</b>	<b>17,423</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,331</b>	<b>\$183,006,261</b>	<b>7,660</b>	<b>\$309,295,393</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>840</b>	<b>\$30,536,095</b>	<b>1,903</b>	<b>\$262,465,737</b>
MOTOR VEHICLES & PARTS	441	45	9,564,043	137	66,388,215
NEW & USED AUTO DEALERS	4411	8	6,913,290	47	52,784,067
RV, BOAT, MOTORCYCLE DEALERS	4412	8	1,620,110	20	8,062,165
AUTOMOTIVE PARTS & TIRE	4413	29	1,030,643	70	5,541,983
FURNITURE & HOME FURNISHING	442	23	656,968	70	6,635,321
ELECTRONICS & APPLIANCES	443	63	1,246,156	187	11,350,151
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	52	2,679,497	91	18,937,355
BUILDING MATERIALS	4441	44	1,432,513	71	16,763,334
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,246,984	20	2,174,021
FOOD & BEVERAGE STORES	445	14	2,362,182	55	8,113,780
GROCERY & CONVENIENCE STORES	4451	7	2,361,001	21	7,575,178
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	1,181	34	538,602
DRUG/HEALTH STORES	446	47	922,334	145	6,442,845
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,021,324	20	6,937,267
APPAREL & ACCESSORIES	448	82	887,190	173	25,678,544
CLOTHING & SHOE STORES	4481, 4482	75	767,231	151	23,067,298
JEWELRY & LUGGAGE STORES	4483	7	119,959	22	2,611,246
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	1,027,543	137	12,559,451
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	1,020,721	97	11,325,022
BOOK STORES & NEWS DEALERS	4512	16	6,822	40	1,234,429
GENERAL MERCHANDISE STORES	452	12	6,770,836	22	77,146,755
DEPARTMENT STORES	4521	6	6,751,713	9	24,576,252
GENERAL MERCHANDISE STORES	4529	6	19,123	13	52,570,503
E-COMMERCE & MAIL ORDER	4541	134	527,195	207	3,796,831
MISCELLANEOUS RETAILERS	453, 4542, 4543	291	1,870,827	659	18,479,222
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>30,089</b>	<b>6</b>	<b>69,828</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>5,664</b>	<b>3</b>	<b>26,823</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>51,764</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>270</b>	<b>3,501,083</b>	<b>893</b>	<b>69,765,290</b>
CONSTRUCTION OF BUILDINGS	236	53	1,735,324	215	49,476,963
HEAVY CONSTRUCTION & HIGHWAYS	237	13	234,708	41	1,764,572
SPECIAL TRADE CONTRACTORS	238	204	1,531,051	637	18,523,755
<b>MANUFACTURING</b>	<b>31-33</b>	<b>135</b>	<b>830,977</b>	<b>351</b>	<b>4,754,911</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>510</b>	<b>2,841,465</b>	<b>1,191</b>	<b>19,834,294</b>
DURABLE GOODS	423	358	2,019,635	827	15,964,546
NONDURABLE GOODS	424	150	814,708	356	3,845,009
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	24,739
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>12</b>	<b>219,664</b>	<b>17</b>	<b>272,167</b>
<b>INFORMATION</b>	<b>51</b>	<b>147</b>	<b>2,356,132</b>	<b>294</b>	<b>13,258,742</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>36</b>	<b>118,505</b>	<b>90</b>	<b>3,740,475</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>97</b>	<b>1,131,917</b>	<b>202</b>	<b>5,001,131</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>107</b>	<b>471,445</b>	<b>293</b>	<b>6,013,443</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>178</b>	<b>566,460</b>	<b>490</b>	<b>7,784,769</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>6</b>	<b>16,953</b>	<b>52</b>	<b>4,162,269</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>55</b>	<b>10,059,969</b>	<b>201</b>	<b>47,469,088</b>
ACCOMMODATIONS	721	8	2,725,963	21	6,742,340
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	47	7,334,006	180	40,726,748
<b>OTHER SERVICES</b>	<b>81</b>	<b>99</b>	<b>1,689,474</b>	<b>306</b>	<b>13,258,371</b>
REPAIR & MAINTENANCE	811	71	1,273,690	207	11,427,266
PERSONAL SERVICE	812	20	177,548	77	1,673,105
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	238,236	22	158,000
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>19,871</b>	<b>8</b>	<b>16,082</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,505</b>	<b>\$54,401,860</b>	<b>6,303</b>	<b>\$457,945,184</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,525</b>	<b>\$187,260,574</b>	<b>2,374</b>	<b>\$259,823,897</b>
MOTOR VEHICLES & PARTS	441	152	31,981,473	89	128,370,699
NEW & USED AUTO DEALERS	4411	40	23,168,148	29	122,666,224
RV, BOAT, MOTORCYCLE DEALERS	4412	23	2,607,651	10	307,709
AUTOMOTIVE PARTS & TIRE	4413	89	6,205,674	50	5,396,766
FURNITURE & HOME FURNISHING	442	135	11,067,081	156	8,501,801
ELECTRONICS & APPLIANCES	443	240	10,908,433	230	6,375,998
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	24,411,136	176	6,719,315
BUILDING MATERIALS	4441	171	23,481,523	143	6,480,891
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	929,613	33	238,424
FOOD & BEVERAGE STORES	445	104	15,579,361	79	12,207,111
GROCERY & CONVENIENCE STORES	4451	58	14,382,979	18	11,534,784
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	1,196,382	61	672,327
DRUG/HEALTH STORES	446	140	6,162,930	160	7,531,708
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	8,945,629	27	3,702,590
APPAREL & ACCESSORIES	448	178	5,974,880	175	4,966,952
CLOTHING & SHOE STORES	4481, 4482	152	5,109,984	155	4,343,264
JEWELRY & LUGGAGE STORES	4483	26	864,896	20	623,688
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	160	3,620,079	167	6,265,575
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	118	3,450,191	120	5,153,807
BOOK STORES & NEWS DEALERS	4512	42	169,888	47	1,111,768
GENERAL MERCHANDISE STORES	452	29	27,142,560	21	49,066,824
DEPARTMENT STORES	4521	7	10,950,375	6	3,116,952
GENERAL MERCHANDISE STORES	4529	22	16,192,185	15	45,949,872
E-COMMERCE & MAIL ORDER	4541	235	5,398,153	250	7,944,914
MISCELLANEOUS RETAILERS	453, 4542, 4543	914	36,068,859	844	18,170,410
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>21</b>	<b>217,783</b>	<b>18</b>	<b>66,037</b>
<b>MINING</b>	<b>21</b>	<b>7</b>	<b>76,485</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>1,022,505</b>	<b>4</b>	<b>297,699</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,137</b>	<b>56,924,282</b>	<b>2,855</b>	<b>84,038,981</b>
CONSTRUCTION OF BUILDINGS	236	509	19,488,509	779	47,210,200
HEAVY CONSTRUCTION & HIGHWAYS	237	68	3,633,210	89	10,556,564
SPECIAL TRADE CONTRACTORS	238	1,560	33,802,563	1,987	26,272,217
<b>MANUFACTURING</b>	<b>31-33</b>	<b>700</b>	<b>12,312,837</b>	<b>597</b>	<b>7,183,008</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,719</b>	<b>63,696,996</b>	<b>1,367</b>	<b>21,428,920</b>
DURABLE GOODS	423	1,198	50,461,945	940	18,482,307
NONDURABLE GOODS	424	508	13,160,625	423	2,933,891
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	74,426	4	12,722
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>56</b>	<b>1,406,412</b>	<b>29</b>	<b>734,396</b>
<b>INFORMATION</b>	<b>51</b>	<b>400</b>	<b>25,219,789</b>	<b>398</b>	<b>24,164,240</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>100</b>	<b>6,923,978</b>	<b>82</b>	<b>5,049,176</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>300</b>	<b>19,392,424</b>	<b>250</b>	<b>8,860,980</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>468</b>	<b>6,967,306</b>	<b>589</b>	<b>5,914,198</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>977</b>	<b>10,908,649</b>	<b>1,203</b>	<b>10,813,060</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>58</b>	<b>5,412,433</b>	<b>81</b>	<b>4,930,725</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>336</b>	<b>48,103,062</b>	<b>267</b>	<b>55,684,682</b>
ACCOMMODATIONS	721	19	7,059,728	9	12,439,736
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	317	41,043,334	258	43,244,946
<b>OTHER SERVICES</b>	<b>81</b>	<b>605</b>	<b>18,118,484</b>	<b>523</b>	<b>16,214,039</b>
REPAIR & MAINTENANCE	811	467	14,854,818	368	13,097,596
PERSONAL SERVICE	812	120	3,230,224	133	3,030,600
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	33,442	22	85,843
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>151,886</b>	<b>7</b>	<b>52,611</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,424</b>	<b>\$464,115,885</b>	<b>10,645</b>	<b>\$505,265,264</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,487</b>	<b>\$141,577,871</b>	<b>1,347</b>	<b>\$115,892,492</b>
MOTOR VEHICLES & PARTS	441	60	9,454,382	77	42,785,410
NEW & USED AUTO DEALERS	4411	9	173,878	22	36,358,051
RV, BOAT, MOTORCYCLE DEALERS	4412	11	3,876,046	9	1,279,990
AUTOMOTIVE PARTS & TIRE	4413	40	5,404,458	46	5,147,369
FURNITURE & HOME FURNISHING	442	77	3,510,869	44	2,033,242
ELECTRONICS & APPLIANCES	443	137	6,355,031	133	2,756,363
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	16,853,298	89	16,216,884
BUILDING MATERIALS	4441	80	16,529,109	70	15,026,201
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	324,189	19	1,190,683
FOOD & BEVERAGE STORES	445	32	7,360,668	35	6,867,346
GROCERY & CONVENIENCE STORES	4451	12	6,733,913	10	6,135,738
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	626,755	25	731,608
DRUG/HEALTH STORES	446	96	2,303,563	94	2,245,949
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,365,123	26	5,947,393
APPAREL & ACCESSORIES	448	112	4,977,141	101	1,525,063
CLOTHING & SHOE STORES	4481, 4482	95	4,523,383	89	711,605
JEWELRY & LUGGAGE STORES	4483	17	453,758	12	813,458
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	18,686,567	101	1,586,419
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	18,389,106	72	1,453,708
BOOK STORES & NEWS DEALERS	4512	33	297,461	29	132,711
GENERAL MERCHANDISE STORES	452	22	54,533,148	18	25,203,165
DEPARTMENT STORES	4521	7	12,456,803	6	2,825,381
GENERAL MERCHANDISE STORES	4529	15	42,076,345	12	22,377,784
E-COMMERCE & MAIL ORDER	4541	170	1,883,105	151	1,241,044
MISCELLANEOUS RETAILERS	453, 4542, 4543	550	13,294,976	478	7,484,214
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>8,270</b>	<b>6</b>	<b>32,525</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>25,046</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>49,190</b>	<b>3</b>	<b>46,221</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,039</b>	<b>22,316,291</b>	<b>545</b>	<b>18,956,609</b>
CONSTRUCTION OF BUILDINGS	236	236	8,741,815	124	9,642,366
HEAVY CONSTRUCTION & HIGHWAYS	237	30	1,180,789	24	1,623,994
SPECIAL TRADE CONTRACTORS	238	773	12,393,687	397	7,690,249
<b>MANUFACTURING</b>	<b>31-33</b>	<b>314</b>	<b>3,956,046</b>	<b>267</b>	<b>2,736,777</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>864</b>	<b>8,869,496</b>	<b>897</b>	<b>13,405,209</b>
DURABLE GOODS	423	599	7,027,345	659	10,785,356
NONDURABLE GOODS	424	260	1,828,836	235	2,617,188
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	13,315	3	2,665
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>10</b>	<b>31,741</b>	<b>16</b>	<b>277,056</b>
<b>INFORMATION</b>	<b>51</b>	<b>229</b>	<b>8,813,486</b>	<b>243</b>	<b>7,471,356</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>69</b>	<b>885,962</b>	<b>66</b>	<b>887,574</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>166</b>	<b>3,290,477</b>	<b>166</b>	<b>3,243,125</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>235</b>	<b>2,996,540</b>	<b>193</b>	<b>2,334,253</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>542</b>	<b>4,233,454</b>	<b>332</b>	<b>3,626,024</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>33</b>	<b>2,787,473</b>	<b>30</b>	<b>1,391,410</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>157</b>	<b>28,177,986</b>	<b>110</b>	<b>16,974,644</b>
ACCOMMODATIONS	721	10	2,827,130	5	493,534
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	147	25,350,856	105	16,481,110
<b>OTHER SERVICES</b>	<b>81</b>	<b>286</b>	<b>7,371,871</b>	<b>239</b>	<b>5,283,392</b>
REPAIR & MAINTENANCE	811	207	6,134,230	164	4,255,496
PERSONAL SERVICE	812	69	1,225,670	59	876,805
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	11,971	16	151,091
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>83,392</b>	<b>7</b>	<b>220,223</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,450</b>	<b>\$235,453,167</b>	<b>4,470</b>	<b>\$192,803,936</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,081</b>	<b>\$370,114,337</b>	<b>1,643</b>	<b>\$114,500,681</b>
MOTOR VEHICLES & PARTS	441	116	109,664,506	86	19,149,991
NEW & USED AUTO DEALERS	4411	40	96,410,913	20	9,204,271
RV, BOAT, MOTORCYCLE DEALERS	4412	7	6,276,243	13	4,994,418
AUTOMOTIVE PARTS & TIRE	4413	69	6,977,350	53	4,951,302
FURNITURE & HOME FURNISHING	442	111	16,859,425	92	2,913,978
ELECTRONICS & APPLIANCES	443	208	20,400,312	142	6,064,514
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	141	14,825,673	124	4,481,475
BUILDING MATERIALS	4441	123	13,727,575	102	4,007,079
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,098,098	22	474,396
FOOD & BEVERAGE STORES	445	76	12,083,011	43	10,456,581
GROCERY & CONVENIENCE STORES	4451	38	9,513,897	19	10,185,761
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	2,569,114	24	270,820
DRUG/HEALTH STORES	446	133	10,250,150	99	2,886,044
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	3,235,884	19	2,880,256
APPAREL & ACCESSORIES	448	184	70,273,966	125	4,673,574
CLOTHING & SHOE STORES	4481, 4482	161	63,633,925	112	4,160,897
JEWELRY & LUGGAGE STORES	4483	23	6,640,041	13	512,677
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	128	25,484,089	103	1,814,163
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	96	22,649,755	76	1,686,066
BOOK STORES & NEWS DEALERS	4512	32	2,834,334	27	128,097
GENERAL MERCHANDISE STORES	452	22	62,295,257	22	44,713,040
DEPARTMENT STORES	4521	9	39,950,510	7	12,692,057
GENERAL MERCHANDISE STORES	4529	13	22,344,747	15	32,020,983
E-COMMERCE & MAIL ORDER	4541	211	4,420,134	188	2,478,882
MISCELLANEOUS RETAILERS	453, 4542, 4543	730	20,321,930	600	11,988,183
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>8,956</b>	<b>7</b>	<b>96,101</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>15,699</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>986,299</b>	<b>6</b>	<b>428,953</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,708</b>	<b>38,017,223</b>	<b>1,264</b>	<b>30,578,939</b>
CONSTRUCTION OF BUILDINGS	236	364	18,601,538	273	19,228,719
HEAVY CONSTRUCTION & HIGHWAYS	237	46	1,837,860	48	1,257,668
SPECIAL TRADE CONTRACTORS	238	1,298	17,577,825	943	10,092,552
<b>MANUFACTURING</b>	<b>31-33</b>	<b>419</b>	<b>3,506,368</b>	<b>335</b>	<b>3,225,197</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,159</b>	<b>18,190,994</b>	<b>1,024</b>	<b>11,601,102</b>
DURABLE GOODS	423	809	15,211,942	726	9,288,149
NONDURABLE GOODS	424	343	2,892,871	292	2,299,628
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	86,181	6	13,325
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>28</b>	<b>718,658</b>	<b>18</b>	<b>260,827</b>
<b>INFORMATION</b>	<b>51</b>	<b>306</b>	<b>13,204,211</b>	<b>267</b>	<b>8,219,646</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>82</b>	<b>4,900,346</b>	<b>62</b>	<b>901,001</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>219</b>	<b>7,443,569</b>	<b>186</b>	<b>2,814,140</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>376</b>	<b>4,721,133</b>	<b>218</b>	<b>1,451,980</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>866</b>	<b>7,193,549</b>	<b>575</b>	<b>3,922,280</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>47</b>	<b>1,995,028</b>	<b>28</b>	<b>437,722</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>252</b>	<b>52,438,161</b>	<b>122</b>	<b>21,700,156</b>
ACCOMMODATIONS	721	14	11,024,915	3	1,504,709
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	238	41,413,246	119	20,195,447
<b>OTHER SERVICES</b>	<b>81</b>	<b>419</b>	<b>13,260,544</b>	<b>314</b>	<b>7,532,167</b>
REPAIR & MAINTENANCE	811	311	10,623,968	233	6,444,870
PERSONAL SERVICE	812	95	2,554,812	68	1,077,375
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	81,764	13	9,922
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>82,883</b>	<b>6</b>	<b>21,905</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,984</b>	<b>\$536,782,734</b>	<b>6,079</b>	<b>\$207,708,496</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,349</b>	<b>\$22,281,293</b>	<b>1,245</b>	<b>\$81,089,708</b>
MOTOR VEHICLES & PARTS	441	27	234,035	75	21,723,117
NEW & USED AUTO DEALERS	4411	6	220,290	16	16,976,517
RV, BOAT, MOTORCYCLE DEALERS	4412	7	4,811	15	1,404,892
AUTOMOTIVE PARTS & TIRE	4413	14	8,934	44	3,341,708
FURNITURE & HOME FURNISHING	442	91	2,739,488	43	1,488,494
ELECTRONICS & APPLIANCES	443	137	1,759,542	112	1,980,639
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	1,676,305	63	13,018,960
BUILDING MATERIALS	4441	84	1,427,526	53	12,363,948
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	248,779	10	655,012
FOOD & BEVERAGE STORES	445	33	868,471	32	3,956,553
GROCERY & CONVENIENCE STORES	4451	D	D	11	3,720,975
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	204,469	21	235,578
DRUG/HEALTH STORES	446	78	2,111,670	91	1,660,404
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	581,342	24	4,975,639
APPAREL & ACCESSORIES	448	136	1,741,051	115	2,029,554
CLOTHING & SHOE STORES	4481, 4482	124	1,677,396	101	1,868,684
JEWELRY & LUGGAGE STORES	4483	12	63,655	14	160,870
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	1,118,220	85	2,499,681
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	770,234	57	1,871,198
BOOK STORES & NEWS DEALERS	4512	29	347,986	28	628,483
GENERAL MERCHANDISE STORES	452	11	3,281,216	15	17,516,317
DEPARTMENT STORES	4521	4	120,078	6	2,865,521
GENERAL MERCHANDISE STORES	4529	7	3,161,138	9	14,650,796
E-COMMERCE & MAIL ORDER	4541	188	2,733,291	142	1,119,324
MISCELLANEOUS RETAILERS	453, 4542, 4543	438	3,436,662	448	9,121,026
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>12</b>	<b>32,582</b>	<b>9</b>	<b>96,609</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>3,519</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>394,652</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,543</b>	<b>37,679,290</b>	<b>378</b>	<b>16,746,036</b>
CONSTRUCTION OF BUILDINGS	236	376	23,384,874	66	7,136,189
HEAVY CONSTRUCTION & HIGHWAYS	237	45	2,278,810	23	1,169,784
SPECIAL TRADE CONTRACTORS	238	1,122	12,015,606	289	8,440,063
<b>MANUFACTURING</b>	<b>31-33</b>	<b>290</b>	<b>1,451,057</b>	<b>248</b>	<b>2,722,713</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>669</b>	<b>4,699,052</b>	<b>912</b>	<b>19,018,157</b>
DURABLE GOODS	423	440	4,192,355	642	15,779,217
NONDURABLE GOODS	424	225	499,910	264	3,130,910
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,787	6	108,030
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>13</b>	<b>69,702</b>	<b>9</b>	<b>282,853</b>
<b>INFORMATION</b>	<b>51</b>	<b>230</b>	<b>4,685,468</b>	<b>230</b>	<b>5,820,702</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>38</b>	<b>1,255,936</b>	<b>67</b>	<b>1,411,667</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>136</b>	<b>1,498,671</b>	<b>145</b>	<b>2,888,942</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>278</b>	<b>3,256,246</b>	<b>179</b>	<b>1,201,354</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>691</b>	<b>5,737,018</b>	<b>249</b>	<b>2,732,345</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>31</b>	<b>971,998</b>	<b>17</b>	<b>235,213</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>71</b>	<b>5,701,584</b>	<b>90</b>	<b>19,566,209</b>
ACCOMMODATIONS	721	D	D	17	4,753,155
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	70	5,701,563	73	14,813,054
<b>OTHER SERVICES</b>	<b>81</b>	<b>211</b>	<b>1,972,063</b>	<b>178</b>	<b>6,914,876</b>
REPAIR & MAINTENANCE	811	149	768,228	125	5,947,985
PERSONAL SERVICE	812	51	1,196,533	43	869,241
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	7,302	10	97,650
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>3,666</b>	<b>4</b>	<b>41,502</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,573</b>	<b>\$91,693,797</b>	<b>3,964</b>	<b>\$161,926,263</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,480</b>	<b>\$84,498,082</b>	<b>955</b>	<b>\$12,980,273</b>
MOTOR VEHICLES & PARTS	441	77	26,137,974	30	54,759
NEW & USED AUTO DEALERS	4411	22	18,554,841	5	27,916
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,536,290	4	2,331
AUTOMOTIVE PARTS & TIRE	4413	45	3,046,843	21	24,512
FURNITURE & HOME FURNISHING	442	67	2,433,151	44	451,162
ELECTRONICS & APPLIANCES	443	152	3,167,280	81	1,758,491
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	105	11,105,626	63	1,040,550
BUILDING MATERIALS	4441	86	9,560,383	53	999,962
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,545,243	10	40,588
FOOD & BEVERAGE STORES	445	39	7,334,453	22	2,933,866
GROCERY & CONVENIENCE STORES	4451	16	7,073,406	11	2,912,790
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	261,047	11	21,076
DRUG/HEALTH STORES	446	107	2,217,026	51	630,010
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,210,963	9	438,001
APPAREL & ACCESSORIES	448	107	721,464	100	203,499
CLOTHING & SHOE STORES	4481, 4482	99	590,885	90	171,054
JEWELRY & LUGGAGE STORES	4483	8	130,579	10	32,445
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	1,162,289	80	352,223
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	1,105,614	55	339,163
BOOK STORES & NEWS DEALERS	4512	30	56,675	25	13,060
GENERAL MERCHANDISE STORES	452	14	17,566,409	9	1,298,523
DEPARTMENT STORES	4521	4	176,583	D	D
GENERAL MERCHANDISE STORES	4529	10	17,389,826	7	1,266,816
E-COMMERCE & MAIL ORDER	4541	178	1,308,139	145	921,419
MISCELLANEOUS RETAILERS	453, 4542, 4543	512	9,133,308	321	2,897,770
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>6,990</b>	<b>4</b>	<b>2,423</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>2,161</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>711</b>	<b>23,278,366</b>	<b>611</b>	<b>11,512,168</b>
CONSTRUCTION OF BUILDINGS	236	145	12,516,657	132	5,803,086
HEAVY CONSTRUCTION & HIGHWAYS	237	28	1,454,168	19	2,470,993
SPECIAL TRADE CONTRACTORS	238	538	9,307,541	460	3,238,089
<b>MANUFACTURING</b>	<b>31-33</b>	<b>282</b>	<b>3,174,711</b>	<b>163</b>	<b>771,033</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>945</b>	<b>14,924,561</b>	<b>547</b>	<b>5,574,946</b>
DURABLE GOODS	423	675	12,488,689	367	4,290,621
NONDURABLE GOODS	424	263	2,391,841	178	1,283,886
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	44,031	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>15</b>	<b>844,477</b>	<b>13</b>	<b>66,796</b>
<b>INFORMATION</b>	<b>51</b>	<b>259</b>	<b>5,378,269</b>	<b>185</b>	<b>4,218,803</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>62</b>	<b>900,258</b>	<b>45</b>	<b>673,365</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>169</b>	<b>5,032,128</b>	<b>104</b>	<b>1,038,662</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>254</b>	<b>2,366,020</b>	<b>169</b>	<b>2,559,126</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>400</b>	<b>3,478,193</b>	<b>364</b>	<b>1,127,582</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>25</b>	<b>1,681,968</b>	<b>18</b>	<b>1,102,714</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>117</b>	<b>14,593,130</b>	<b>55</b>	<b>4,796,966</b>
ACCOMMODATIONS	721	8	2,286,621	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	12,306,509	54	4,352,348
<b>OTHER SERVICES</b>	<b>81</b>	<b>243</b>	<b>5,079,795</b>	<b>128</b>	<b>1,278,572</b>
REPAIR & MAINTENANCE	811	168	4,104,192	83	351,188
PERSONAL SERVICE	812	59	878,229	40	824,015
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	97,374	5	103,369
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>133,675</b>	<b>3</b>	<b>1,178</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,979</b>	<b>\$165,378,969</b>	<b>3,367</b>	<b>\$47,706,768</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,139</b>	<b>\$43,754,728</b>	<b>2,385</b>	<b>\$236,922,366</b>
MOTOR VEHICLES & PARTS	441	52	4,820,385	103	87,442,592
NEW & USED AUTO DEALERS	4411	8	2,599,434	24	79,537,978
RV, BOAT, MOTORCYCLE DEALERS	4412	13	12,026	21	3,360,678
AUTOMOTIVE PARTS & TIRE	4413	31	2,208,925	58	4,543,936
FURNITURE & HOME FURNISHING	442	58	1,254,776	119	8,844,310
ELECTRONICS & APPLIANCES	443	105	2,531,024	240	12,463,974
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	9,171,330	143	23,359,947
BUILDING MATERIALS	4441	47	9,137,219	116	21,494,147
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	34,111	27	1,865,800
FOOD & BEVERAGE STORES	445	20	4,075,791	64	15,459,347
GROCERY & CONVENIENCE STORES	4451	5	3,576,212	20	13,556,225
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	499,579	44	1,903,122
DRUG/HEALTH STORES	446	65	1,421,238	190	6,278,928
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,895,131	30	4,321,959
APPAREL & ACCESSORIES	448	105	1,142,490	190	18,518,909
CLOTHING & SHOE STORES	4481, 4482	93	808,575	160	16,329,566
JEWELRY & LUGGAGE STORES	4483	12	333,915	30	2,189,343
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	863,893	170	11,803,168
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	761,969	120	9,898,183
BOOK STORES & NEWS DEALERS	4512	23	101,924	50	1,904,985
GENERAL MERCHANDISE STORES	452	14	10,953,861	21	23,192,163
DEPARTMENT STORES	4521	4	110,151	8	22,436,129
GENERAL MERCHANDISE STORES	4529	10	10,843,710	13	756,034
E-COMMERCE & MAIL ORDER	4541	157	1,428,517	239	5,602,647
MISCELLANEOUS RETAILERS	453, 4542, 4543	400	4,196,292	876	19,634,422
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>4,185</b>	<b>16</b>	<b>64,902</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>6</b>	<b>4,271</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>8</b>	<b>26,480</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>383</b>	<b>6,695,151</b>	<b>1,466</b>	<b>55,661,905</b>
CONSTRUCTION OF BUILDINGS	236	73	2,853,498	374	33,320,517
HEAVY CONSTRUCTION & HIGHWAYS	237	16	337,865	49	3,147,568
SPECIAL TRADE CONTRACTORS	238	294	3,503,788	1,043	19,193,820
<b>MANUFACTURING</b>	<b>31-33</b>	<b>169</b>	<b>1,668,222</b>	<b>530</b>	<b>9,373,107</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>625</b>	<b>3,753,125</b>	<b>1,435</b>	<b>29,023,169</b>
DURABLE GOODS	423	416	1,944,108	1,015	25,237,355
NONDURABLE GOODS	424	203	1,685,270	412	3,669,867
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	123,747	8	115,947
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>4</b>	<b>1,410</b>	<b>31</b>	<b>345,745</b>
<b>INFORMATION</b>	<b>51</b>	<b>211</b>	<b>4,006,765</b>	<b>388</b>	<b>22,728,728</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>52</b>	<b>769,811</b>	<b>95</b>	<b>3,859,065</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>101</b>	<b>1,529,593</b>	<b>237</b>	<b>7,970,755</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>151</b>	<b>1,083,709</b>	<b>443</b>	<b>16,496,959</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>255</b>	<b>1,874,998</b>	<b>797</b>	<b>10,368,432</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>19</b>	<b>933,670</b>	<b>58</b>	<b>3,407,727</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>81</b>	<b>12,713,504</b>	<b>268</b>	<b>42,945,234</b>
ACCOMMODATIONS	721	8	2,049,355	14	4,215,238
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	10,664,149	254	38,729,996
<b>OTHER SERVICES</b>	<b>81</b>	<b>144</b>	<b>2,448,684</b>	<b>462</b>	<b>12,353,200</b>
REPAIR & MAINTENANCE	811	94	1,872,033	311	9,971,546
PERSONAL SERVICE	812	37	425,756	115	2,146,133
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	150,895	36	235,521
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>38,967</b>	<b>15</b>	<b>657,615</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,345</b>	<b>\$81,482,615</b>	<b>8,640</b>	<b>\$452,209,660</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>586</b>	<b>\$33,873,638</b>	<b>1,485</b>	<b>\$122,270,144</b>
MOTOR VEHICLES & PARTS	441	32	6,385,065	115	62,037,602
NEW & USED AUTO DEALERS	4411	8	5,110,487	28	41,645,744
RV, BOAT, MOTORCYCLE DEALERS	4412	7	49,237	23	12,191,656
AUTOMOTIVE PARTS & TIRE	4413	17	1,225,341	64	8,200,202
FURNITURE & HOME FURNISHING	442	17	281,837	47	2,160,331
ELECTRONICS & APPLIANCES	443	55	1,055,618	144	2,255,042
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	4,881,271	77	11,056,403
BUILDING MATERIALS	4441	25	4,613,019	62	10,731,524
LAWN & GARDEN SUPPLIES & EQUIP.	4442	5	268,252	15	324,879
FOOD & BEVERAGE STORES	445	9	1,277,526	45	7,018,566
GROCERY & CONVENIENCE STORES	4451	3	1,221,629	22	6,789,944
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	55,897	23	228,622
DRUG/HEALTH STORES	446	42	499,914	93	3,326,786
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	952,347	25	5,806,696
APPAREL & ACCESSORIES	448	54	245,472	140	1,335,350
CLOTHING & SHOE STORES	4481, 4482	52	188,843	125	1,221,310
JEWELRY & LUGGAGE STORES	4483	D	D	15	114,040
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	40	570,863	103	1,357,274
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	28	555,362	71	647,824
BOOK STORES & NEWS DEALERS	4512	12	15,501	32	709,450
GENERAL MERCHANDISE STORES	452	10	14,161,449	16	15,829,012
DEPARTMENT STORES	4521	4	855,570	4	190,255
GENERAL MERCHANDISE STORES	4529	6	13,305,879	12	15,638,757
E-COMMERCE & MAIL ORDER	4541	92	278,704	165	1,712,476
MISCELLANEOUS RETAILERS	453, 4542, 4543	197	3,283,572	515	8,374,606
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>24,719</b>	<b>9</b>	<b>103,129</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>128</b>	<b>4,145,804</b>	<b>690</b>	<b>33,022,111</b>
CONSTRUCTION OF BUILDINGS	236	25	3,190,986	148	17,229,263
HEAVY CONSTRUCTION & HIGHWAYS	237	9	131,831	38	1,434,593
SPECIAL TRADE CONTRACTORS	238	94	822,987	504	14,358,255
<b>MANUFACTURING</b>	<b>31-33</b>	<b>73</b>	<b>227,174</b>	<b>273</b>	<b>3,141,929</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>346</b>	<b>1,671,088</b>	<b>961</b>	<b>24,163,681</b>
DURABLE GOODS	423	244	1,245,520	667	18,702,787
NONDURABLE GOODS	424	101	425,485	283	5,392,280
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	68,614
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>7</b>	<b>279,675</b>	<b>34</b>	<b>2,156,533</b>
<b>INFORMATION</b>	<b>51</b>	<b>120</b>	<b>1,128,285</b>	<b>257</b>	<b>8,896,634</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>29</b>	<b>257,143</b>	<b>72</b>	<b>950,265</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>63</b>	<b>863,346</b>	<b>174</b>	<b>8,775,451</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>75</b>	<b>435,840</b>	<b>224</b>	<b>1,853,500</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>105</b>	<b>581,349</b>	<b>380</b>	<b>4,776,783</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>8</b>	<b>292,692</b>	<b>25</b>	<b>711,762</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>41</b>	<b>5,655,591</b>	<b>130</b>	<b>20,316,483</b>
ACCOMMODATIONS	721	6	1,199,368	14	3,756,104
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	35	4,456,223	116	16,560,379
<b>OTHER SERVICES</b>	<b>81</b>	<b>76</b>	<b>1,075,557</b>	<b>233</b>	<b>8,597,438</b>
REPAIR & MAINTENANCE	811	46	891,258	180	7,052,640
PERSONAL SERVICE	812	22	182,880	40	1,441,415
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	1,419	13	103,383
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>1,676</b>	<b>7</b>	<b>540,687</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,667</b>	<b>\$50,671,491</b>	<b>4,958</b>	<b>\$240,288,252</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,226</b>	<b>\$33,336,737</b>	<b>1,024</b>	<b>\$20,319,306</b>
MOTOR VEHICLES & PARTS	441	58	6,093,249	42	2,219,966
NEW & USED AUTO DEALERS	4411	14	4,713,018	5	173,923
RV, BOAT, MOTORCYCLE DEALERS	4412	12	54,433	13	576,152
AUTOMOTIVE PARTS & TIRE	4413	32	1,325,798	24	1,469,891
FURNITURE & HOME FURNISHING	442	39	1,037,566	48	687,652
ELECTRONICS & APPLIANCES	443	125	1,859,134	89	626,939
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	2,590,997	65	2,166,358
BUILDING MATERIALS	4441	57	2,530,459	51	1,925,437
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	60,538	14	240,921
FOOD & BEVERAGE STORES	445	26	5,233,029	18	3,383,179
GROCERY & CONVENIENCE STORES	4451	8	4,687,839	5	3,173,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	545,190	13	209,290
DRUG/HEALTH STORES	446	82	2,040,359	78	1,123,766
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,656,319	6	1,160,247
APPAREL & ACCESSORIES	448	108	896,400	98	1,052,736
CLOTHING & SHOE STORES	4481, 4482	101	833,866	87	900,511
JEWELRY & LUGGAGE STORES	4483	7	62,534	11	152,225
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	105	2,129,828	93	895,426
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	75	1,731,753	64	619,035
BOOK STORES & NEWS DEALERS	4512	30	398,075	29	276,391
GENERAL MERCHANDISE STORES	452	17	3,958,755	13	1,066,711
DEPARTMENT STORES	4521	5	562,952	4	83,277
GENERAL MERCHANDISE STORES	4529	12	3,395,803	9	983,434
E-COMMERCE & MAIL ORDER	4541	160	1,160,208	128	873,161
MISCELLANEOUS RETAILERS	453, 4542, 4543	424	3,680,893	346	5,063,165
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>25,821</b>	<b>D</b>	<b>D</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>349</b>	<b>8,327,524</b>	<b>285</b>	<b>7,218,712</b>
CONSTRUCTION OF BUILDINGS	236	69	2,159,940	80	3,718,429
HEAVY CONSTRUCTION & HIGHWAYS	237	15	78,519	11	355,018
SPECIAL TRADE CONTRACTORS	238	265	6,089,065	194	3,145,265
<b>MANUFACTURING</b>	<b>31-33</b>	<b>247</b>	<b>2,342,554</b>	<b>184</b>	<b>1,719,003</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>828</b>	<b>7,667,610</b>	<b>555</b>	<b>3,129,346</b>
DURABLE GOODS	423	577	6,313,936	389	2,250,244
NONDURABLE GOODS	424	248	1,336,521	163	874,628
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	17,153	3	4,474
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>13</b>	<b>629,123</b>	<b>10</b>	<b>282,995</b>
<b>INFORMATION</b>	<b>51</b>	<b>238</b>	<b>3,726,030</b>	<b>183</b>	<b>2,025,687</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>54</b>	<b>802,910</b>	<b>40</b>	<b>413,812</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>107</b>	<b>1,940,007</b>	<b>85</b>	<b>514,233</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>190</b>	<b>1,047,514</b>	<b>137</b>	<b>824,136</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>252</b>	<b>2,401,143</b>	<b>209</b>	<b>1,168,016</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>23</b>	<b>988,274</b>	<b>20</b>	<b>1,553,629</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>115</b>	<b>18,770,511</b>	<b>98</b>	<b>11,526,043</b>
ACCOMMODATIONS	721	20	6,766,295	23	3,246,752
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	95	12,004,216	75	8,279,291
<b>OTHER SERVICES</b>	<b>81</b>	<b>190</b>	<b>3,241,338</b>	<b>110</b>	<b>2,439,141</b>
REPAIR & MAINTENANCE	811	132	2,603,392	68	2,109,930
PERSONAL SERVICE	812	44	562,303	35	248,859
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	75,643	7	80,352
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>21,946</b>	<b>3</b>	<b>26,805</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,849</b>	<b>\$85,273,777</b>	<b>2,946</b>	<b>\$53,179,749</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,163</b>	<b>\$45,952,673</b>	<b>2,151</b>	<b>\$307,238,302</b>
MOTOR VEHICLES & PARTS	441	43	9,148,401	122	133,485,255
NEW & USED AUTO DEALERS	4411	13	7,551,593	39	128,165,207
RV, BOAT, MOTORCYCLE DEALERS	4412	7	135,312	9	20,280
AUTOMOTIVE PARTS & TIRE	4413	23	1,461,496	74	5,299,768
FURNITURE & HOME FURNISHING	442	50	1,502,620	102	6,462,494
ELECTRONICS & APPLIANCES	443	112	2,012,982	198	9,308,052
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	3,550,063	140	19,102,123
BUILDING MATERIALS	4441	58	3,347,168	116	18,805,865
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	202,895	24	296,258
FOOD & BEVERAGE STORES	445	18	2,820,297	44	5,591,386
GROCERY & CONVENIENCE STORES	4451	5	2,816,711	12	4,442,470
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	3,586	32	1,148,916
DRUG/HEALTH STORES	446	85	800,637	138	5,047,595
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	753,939	22	3,226,299
APPAREL & ACCESSORIES	448	117	870,998	174	15,027,841
CLOTHING & SHOE STORES	4481, 4482	106	695,018	151	13,527,067
JEWELRY & LUGGAGE STORES	4483	11	175,980	23	1,500,774
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	96	7,552,175	153	10,313,964
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	584,234	114	9,615,960
BOOK STORES & NEWS DEALERS	4512	30	6,967,941	39	698,004
GENERAL MERCHANDISE STORES	452	13	10,066,595	28	74,820,025
DEPARTMENT STORES	4521	4	81,378	8	25,207,329
GENERAL MERCHANDISE STORES	4529	9	9,985,217	20	49,612,696
E-COMMERCE & MAIL ORDER	4541	163	2,302,974	212	3,766,908
MISCELLANEOUS RETAILERS	453, 4542, 4543	390	4,570,992	818	21,086,360
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>12</b>	<b>47,262</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>20,787</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>7,841</b>	<b>6</b>	<b>79,585</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>328</b>	<b>31,067,719</b>	<b>1,722</b>	<b>35,773,885</b>
CONSTRUCTION OF BUILDINGS	236	76	22,714,469	407	15,002,848
HEAVY CONSTRUCTION & HIGHWAYS	237	15	286,864	42	1,679,647
SPECIAL TRADE CONTRACTORS	238	237	8,066,386	1,273	19,091,390
<b>MANUFACTURING</b>	<b>31-33</b>	<b>212</b>	<b>2,096,613</b>	<b>469</b>	<b>4,905,556</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>798</b>	<b>11,750,711</b>	<b>1,296</b>	<b>18,430,792</b>
DURABLE GOODS	423	560	10,043,574	901	13,834,268
NONDURABLE GOODS	424	232	1,692,031	386	4,561,766
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	15,106	9	34,758
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>11</b>	<b>536,991</b>	<b>31</b>	<b>891,958</b>
<b>INFORMATION</b>	<b>51</b>	<b>201</b>	<b>3,637,608</b>	<b>317</b>	<b>10,776,832</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>43</b>	<b>393,864</b>	<b>81</b>	<b>4,666,711</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>99</b>	<b>2,670,698</b>	<b>245</b>	<b>6,730,743</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>183</b>	<b>2,319,098</b>	<b>362</b>	<b>4,843,534</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>198</b>	<b>4,315,990</b>	<b>828</b>	<b>7,273,353</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>15</b>	<b>813,339</b>	<b>51</b>	<b>4,056,925</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>96</b>	<b>14,006,917</b>	<b>215</b>	<b>44,014,850</b>
ACCOMMODATIONS	721	8	2,507,838	8	4,757,032
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	88	11,499,079	207	39,257,818
<b>OTHER SERVICES</b>	<b>81</b>	<b>111</b>	<b>2,093,762</b>	<b>447</b>	<b>11,177,297</b>
REPAIR & MAINTENANCE	811	63	1,614,538	325	8,397,193
PERSONAL SERVICE	812	35	464,678	104	2,540,096
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	14,546	18	240,008
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>1,027,999</b>	<b>8</b>	<b>31,189</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,469</b>	<b>\$122,699,642</b>	<b>8,246</b>	<b>\$460,959,561</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,266</b>	<b>\$189,641,646</b>	<b>2,410</b>	<b>\$317,188,255</b>
MOTOR VEHICLES & PARTS	441	70	5,844,846	112	114,559,306
NEW & USED AUTO DEALERS	4411	18	1,403,645	32	103,382,524
RV, BOAT, MOTORCYCLE DEALERS	4412	7	61,471	13	3,316,701
AUTOMOTIVE PARTS & TIRE	4413	45	4,379,730	67	7,860,081
FURNITURE & HOME FURNISHING	442	148	10,740,312	149	50,554,587
ELECTRONICS & APPLIANCES	443	275	34,531,865	252	21,422,507
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	17,839,721	168	18,288,776
BUILDING MATERIALS	4441	145	17,402,182	142	17,283,030
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	437,539	26	1,005,746
FOOD & BEVERAGE STORES	445	71	11,617,579	84	11,265,193
GROCERY & CONVENIENCE STORES	4451	15	9,895,404	34	10,133,393
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	1,722,175	50	1,131,800
DRUG/HEALTH STORES	446	126	6,027,582	168	7,577,778
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,497,979	35	5,191,926
APPAREL & ACCESSORIES	448	172	12,026,144	168	4,667,191
CLOTHING & SHOE STORES	4481, 4482	152	11,408,630	146	3,404,379
JEWELRY & LUGGAGE STORES	4483	20	617,514	22	1,262,812
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	162	10,201,782	162	6,014,475
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	122	10,039,313	124	5,763,375
BOOK STORES & NEWS DEALERS	4512	40	162,469	38	251,100
GENERAL MERCHANDISE STORES	452	22	40,921,979	26	48,648,922
DEPARTMENT STORES	4521	8	30,889,611	8	14,951,381
GENERAL MERCHANDISE STORES	4529	14	10,032,368	18	33,697,541
E-COMMERCE & MAIL ORDER	4541	248	11,879,895	235	5,163,665
MISCELLANEOUS RETAILERS	453, 4542, 4543	783	26,511,962	851	23,833,929
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>18</b>	<b>79,451</b>	<b>18</b>	<b>56,871</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>36,324</b>	<b>6</b>	<b>103,918</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>155,304</b>	<b>7</b>	<b>1,438,921</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,312</b>	<b>131,228,461</b>	<b>2,289</b>	<b>85,649,318</b>
CONSTRUCTION OF BUILDINGS	236	604	85,783,069	562	41,723,683
HEAVY CONSTRUCTION & HIGHWAYS	237	70	7,691,039	66	13,840,004
SPECIAL TRADE CONTRACTORS	238	1,638	37,754,353	1,661	30,085,631
<b>MANUFACTURING</b>	<b>31-33</b>	<b>631</b>	<b>8,439,691</b>	<b>589</b>	<b>12,986,067</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,402</b>	<b>86,854,256</b>	<b>1,514</b>	<b>29,007,539</b>
DURABLE GOODS	423	971	77,243,636	1,062	24,166,659
NONDURABLE GOODS	424	424	9,466,763	437	4,724,971
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	143,857	15	115,909
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>36</b>	<b>657,282</b>	<b>43</b>	<b>823,396</b>
<b>INFORMATION</b>	<b>51</b>	<b>378</b>	<b>29,371,942</b>	<b>413</b>	<b>24,460,112</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>71</b>	<b>3,590,864</b>	<b>91</b>	<b>6,216,083</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>258</b>	<b>13,248,937</b>	<b>268</b>	<b>15,641,101</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>561</b>	<b>33,047,501</b>	<b>490</b>	<b>6,834,541</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,046</b>	<b>20,813,069</b>	<b>976</b>	<b>12,363,562</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>81</b>	<b>2,355,373</b>	<b>50</b>	<b>2,304,630</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>234</b>	<b>66,531,226</b>	<b>279</b>	<b>54,310,564</b>
ACCOMMODATIONS	721	6	10,866,910	12	9,268,335
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	228	55,664,316	267	45,042,229
<b>OTHER SERVICES</b>	<b>81</b>	<b>435</b>	<b>18,797,813</b>	<b>498</b>	<b>13,456,770</b>
REPAIR & MAINTENANCE	811	317	10,421,600	376	10,763,815
PERSONAL SERVICE	812	102	8,274,814	100	2,507,449
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	101,399	22	185,506
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>30,584</b>	<b>6</b>	<b>50,615</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,750</b>	<b>\$604,879,724</b>	<b>9,947</b>	<b>\$582,892,263</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,685</b>	<b>\$108,419,285</b>	<b>933</b>	<b>\$30,601,977</b>
MOTOR VEHICLES & PARTS	441	85	15,973,361	43	4,525,795
NEW & USED AUTO DEALERS	4411	17	10,879,697	12	260,111
RV, BOAT, MOTORCYCLE DEALERS	4412	20	501,264	5	325,073
AUTOMOTIVE PARTS & TIRE	4413	48	4,592,400	26	3,940,611
FURNITURE & HOME FURNISHING	442	72	5,524,918	40	996,376
ELECTRONICS & APPLIANCES	443	170	4,889,826	85	1,972,283
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	15,720,207	74	740,878
BUILDING MATERIALS	4441	64	14,406,464	68	691,999
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,313,743	6	48,879
FOOD & BEVERAGE STORES	445	39	7,762,292	31	4,737,095
GROCERY & CONVENIENCE STORES	4451	7	7,334,503	18	4,225,719
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	427,789	13	511,376
DRUG/HEALTH STORES	446	128	5,067,871	55	107,717
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	4,392,718	16	976,946
APPAREL & ACCESSORIES	448	133	5,376,835	84	391,923
CLOTHING & SHOE STORES	4481, 4482	114	4,895,672	76	319,879
JEWELRY & LUGGAGE STORES	4483	19	481,163	8	72,044
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	133	3,165,397	62	91,356
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	2,037,043	43	68,932
BOOK STORES & NEWS DEALERS	4512	44	1,128,354	19	22,424
GENERAL MERCHANDISE STORES	452	19	26,078,489	11	191,434
DEPARTMENT STORES	4521	7	6,434,157	4	108,526
GENERAL MERCHANDISE STORES	4529	12	19,644,332	7	82,908
E-COMMERCE & MAIL ORDER	4541	186	2,983,242	96	626,813
MISCELLANEOUS RETAILERS	453, 4542, 4543	620	11,484,129	336	15,243,361
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>32,477</b>	<b>5</b>	<b>7,660</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>4,141</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>492,677</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>790</b>	<b>47,539,884</b>	<b>631</b>	<b>26,127,297</b>
CONSTRUCTION OF BUILDINGS	236	189	27,333,211	112	11,077,317
HEAVY CONSTRUCTION & HIGHWAYS	237	45	2,444,934	23	5,651,472
SPECIAL TRADE CONTRACTORS	238	556	17,761,739	496	9,398,508
<b>MANUFACTURING</b>	<b>31-33</b>	<b>361</b>	<b>8,831,527</b>	<b>203</b>	<b>1,019,331</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,096</b>	<b>19,446,846</b>	<b>534</b>	<b>8,517,896</b>
DURABLE GOODS	423	780	15,409,586	386	5,714,333
NONDURABLE GOODS	424	304	3,947,577	143	2,591,662
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	89,683	5	211,901
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>19</b>	<b>266,775</b>	<b>27</b>	<b>18,635,288</b>
<b>INFORMATION</b>	<b>51</b>	<b>277</b>	<b>10,003,260</b>	<b>164</b>	<b>4,571,117</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>63</b>	<b>1,011,815</b>	<b>47</b>	<b>995,572</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>173</b>	<b>5,291,863</b>	<b>145</b>	<b>102,191,549</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>304</b>	<b>3,663,605</b>	<b>141</b>	<b>1,916,269</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>427</b>	<b>7,091,454</b>	<b>356</b>	<b>1,853,830</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>35</b>	<b>3,550,453</b>	<b>14</b>	<b>266,052</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>143</b>	<b>29,504,479</b>	<b>110</b>	<b>91,345,763</b>
ACCOMMODATIONS	721	15	6,226,287	32	54,065,142
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	128	23,278,192	78	37,280,621
<b>OTHER SERVICES</b>	<b>81</b>	<b>216</b>	<b>5,840,781</b>	<b>164</b>	<b>9,428,524</b>
REPAIR & MAINTENANCE	811	136	3,978,269	117	2,169,970
PERSONAL SERVICE	812	60	1,633,285	37	7,256,021
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	229,227	10	2,533
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>16,304</b>	<b>3</b>	<b>10,462</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,609</b>	<b>\$251,007,626</b>	<b>3,481</b>	<b>\$297,502,658</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>7,102</b>	<b>\$1,519,870,424</b>	<b>1,000</b>	<b>\$27,269,063</b>
MOTOR VEHICLES & PARTS	441	330	222,348,011	46	2,034,013
NEW & USED AUTO DEALERS	4411	97	169,784,777	4	91,699
RV, BOAT, MOTORCYCLE DEALERS	4412	84	32,550,842	11	15,481
AUTOMOTIVE PARTS & TIRE	4413	149	20,012,392	31	1,926,833
FURNITURE & HOME FURNISHING	442	416	78,168,722	43	635,611
ELECTRONICS & APPLIANCES	443	649	140,884,211	85	701,709
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	424	110,038,151	63	2,209,616
BUILDING MATERIALS	4441	335	104,529,109	54	2,151,755
LAWN & GARDEN SUPPLIES & EQUIP.	4442	89	5,509,042	9	57,861
FOOD & BEVERAGE STORES	445	589	122,000,094	19	2,357,159
GROCERY & CONVENIENCE STORES	4451	336	108,022,500	10	2,229,694
OTHER FOOD & BEVERAGE STORES	4452, 4453	253	13,977,594	9	127,465
DRUG/HEALTH STORES	446	416	73,648,062	76	281,254
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	119	25,656,000	10	1,345,597
APPAREL & ACCESSORIES	448	612	199,509,336	77	229,425
CLOTHING & SHOE STORES	4481, 4482	485	182,699,999	71	156,828
JEWELRY & LUGGAGE STORES	4483	127	16,809,337	6	72,597
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	455	86,654,415	78	234,200
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	331	66,277,891	51	70,361
BOOK STORES & NEWS DEALERS	4512	124	20,376,524	27	163,839
GENERAL MERCHANDISE STORES	452	47	177,928,080	16	14,429,258
DEPARTMENT STORES	4521	10	77,975,366	4	92,994
GENERAL MERCHANDISE STORES	4529	37	99,952,714	12	14,336,264
E-COMMERCE & MAIL ORDER	4541	476	72,808,245	132	599,837
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,569	210,227,097	355	2,211,384
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>47</b>	<b>899,243</b>	<b>4</b>	<b>12,532</b>
<b>MINING</b>	<b>21</b>	<b>10</b>	<b>209,691</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>10</b>	<b>498,153</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>7,845</b>	<b>1,046,184,369</b>	<b>360</b>	<b>4,771,782</b>
CONSTRUCTION OF BUILDINGS	236	2,755	702,944,376	70	2,601,420
HEAVY CONSTRUCTION & HIGHWAYS	237	177	51,032,735	16	166,362
SPECIAL TRADE CONTRACTORS	238	4,913	292,207,258	274	2,004,000
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,984</b>	<b>97,741,090</b>	<b>175</b>	<b>989,204</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>3,272</b>	<b>338,896,786</b>	<b>629</b>	<b>3,984,795</b>
DURABLE GOODS	423	2,253	276,119,279	439	3,168,934
NONDURABLE GOODS	424	988	60,933,234	189	815,329
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	1,844,273	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>223</b>	<b>31,234,014</b>	<b>3</b>	<b>4,155</b>
<b>INFORMATION</b>	<b>51</b>	<b>839</b>	<b>207,755,358</b>	<b>203</b>	<b>2,484,765</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>168</b>	<b>42,638,825</b>	<b>44</b>	<b>710,063</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>704</b>	<b>129,440,852</b>	<b>109</b>	<b>1,531,462</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>2,109</b>	<b>115,285,027</b>	<b>137</b>	<b>778,315</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>3,005</b>	<b>162,938,206</b>	<b>227</b>	<b>1,333,794</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>473</b>	<b>55,970,382</b>	<b>14</b>	<b>209,899</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>2,727</b>	<b>891,581,101</b>	<b>58</b>	<b>5,976,072</b>
ACCOMMODATIONS	721	167	268,917,173	3	348,989
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,560	622,663,928	55	5,627,083
<b>OTHER SERVICES</b>	<b>81</b>	<b>2,113</b>	<b>170,870,079</b>	<b>128</b>	<b>1,849,690</b>
REPAIR & MAINTENANCE	811	1,262	88,917,352	84	1,417,595
PERSONAL SERVICE	812	743	78,312,847	34	344,569
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	108	3,639,880	10	87,526
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>26</b>	<b>1,563,916</b>	<b>4</b>	<b>106,280</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>32,657</b>	<b>\$4,813,577,516</b>	<b>3,097</b>	<b>\$52,027,998</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,203</b>	<b>\$492,360,495</b>	<b>791</b>	<b>\$33,634,749</b>
MOTOR VEHICLES & PARTS	441	203	93,349,969	44	7,013,018
NEW & USED AUTO DEALERS	4411	72	76,730,750	12	4,169,333
RV, BOAT, MOTORCYCLE DEALERS	4412	34	3,242,448	3	20,116
AUTOMOTIVE PARTS & TIRE	4413	97	13,376,771	29	2,823,569
FURNITURE & HOME FURNISHING	442	129	18,367,604	30	231,543
ELECTRONICS & APPLIANCES	443	335	32,680,741	76	1,610,113
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	173	55,018,875	42	2,558,460
BUILDING MATERIALS	4441	142	51,495,517	34	2,226,198
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	3,523,358	8	332,262
FOOD & BEVERAGE STORES	445	143	35,322,060	27	2,933,793
GROCERY & CONVENIENCE STORES	4451	60	32,271,058	18	2,913,018
OTHER FOOD & BEVERAGE STORES	4452, 4453	83	3,051,002	9	20,775
DRUG/HEALTH STORES	446	231	19,638,324	50	618,733
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	9,320,757	12	1,350,213
APPAREL & ACCESSORIES	448	248	38,208,097	71	1,159,290
CLOTHING & SHOE STORES	4481, 4482	214	33,746,181	67	1,138,060
JEWELRY & LUGGAGE STORES	4483	34	4,461,916	4	21,230
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	216	29,508,664	57	486,276
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	21,744,590	42	472,679
BOOK STORES & NEWS DEALERS	4512	61	7,764,074	15	13,597
GENERAL MERCHANDISE STORES	452	30	98,762,482	14	12,563,578
DEPARTMENT STORES	4521	9	31,414,822	4	986,943
GENERAL MERCHANDISE STORES	4529	21	67,347,660	10	11,576,635
E-COMMERCE & MAIL ORDER	4541	294	10,857,304	94	354,437
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,147	51,325,618	274	2,755,295
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>45,675</b>	<b>3</b>	<b>4,224</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>26,508</b>	<b>3</b>	<b>251,006</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>511,233</b>	<b>3</b>	<b>7,851</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,711</b>	<b>140,278,962</b>	<b>255</b>	<b>8,318,865</b>
CONSTRUCTION OF BUILDINGS	236	473	67,223,036	51	5,487,978
HEAVY CONSTRUCTION & HIGHWAYS	237	61	6,460,524	11	172,253
SPECIAL TRADE CONTRACTORS	238	1,177	66,595,402	193	2,658,634
<b>MANUFACTURING</b>	<b>31-33</b>	<b>760</b>	<b>20,927,020</b>	<b>114</b>	<b>1,092,071</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,003</b>	<b>82,511,078</b>	<b>473</b>	<b>8,133,370</b>
DURABLE GOODS	423	1,414	65,877,972	334	5,570,857
NONDURABLE GOODS	424	570	16,425,273	135	2,559,602
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	207,833	4	2,911
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>62</b>	<b>4,404,245</b>	<b>7</b>	<b>61,771</b>
<b>INFORMATION</b>	<b>51</b>	<b>480</b>	<b>49,847,286</b>	<b>163</b>	<b>2,612,448</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>118</b>	<b>10,086,588</b>	<b>40</b>	<b>257,975</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>322</b>	<b>31,989,183</b>	<b>100</b>	<b>1,328,458</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>644</b>	<b>16,275,791</b>	<b>114</b>	<b>614,813</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>941</b>	<b>30,882,641</b>	<b>165</b>	<b>948,195</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>95</b>	<b>4,829,343</b>	<b>8</b>	<b>188,062</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>551</b>	<b>135,498,620</b>	<b>57</b>	<b>6,615,208</b>
ACCOMMODATIONS	721	40	33,338,929	5	750,747
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	511	102,159,691	52	5,864,461
<b>OTHER SERVICES</b>	<b>81</b>	<b>659</b>	<b>34,979,046</b>	<b>115</b>	<b>2,105,191</b>
REPAIR & MAINTENANCE	811	419	24,576,005	75	1,660,413
PERSONAL SERVICE	812	200	9,149,506	30	392,280
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	1,253,535	10	52,498
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>14</b>	<b>3,462,418</b>	<b>3</b>	<b>11,911</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,586</b>	<b>\$1,058,916,132</b>	<b>2,414</b>	<b>\$66,186,168</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,525</b>	<b>\$558,859,106</b>	<b>1,445</b>	<b>\$263,205,030</b>
MOTOR VEHICLES & PARTS	441	223	166,764,425	59	18,435,417
NEW & USED AUTO DEALERS	4411	80	149,751,506	16	14,975,929
RV, BOAT, MOTORCYCLE DEALERS	4412	32	5,497,111	6	2,862
AUTOMOTIVE PARTS & TIRE	4413	111	11,515,808	37	3,456,626
FURNITURE & HOME FURNISHING	442	187	15,415,271	79	12,265,325
ELECTRONICS & APPLIANCES	443	361	52,200,737	185	29,187,651
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	231	42,491,574	93	18,221,640
BUILDING MATERIALS	4441	191	40,630,810	78	17,820,852
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	1,860,764	15	400,788
FOOD & BEVERAGE STORES	445	196	29,336,013	55	6,292,773
GROCERY & CONVENIENCE STORES	4451	110	27,936,197	25	3,199,501
OTHER FOOD & BEVERAGE STORES	4452, 4453	86	1,399,816	30	3,093,272
DRUG/HEALTH STORES	446	225	14,900,056	79	5,926,861
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	63	17,321,222	18	2,515,309
APPAREL & ACCESSORIES	448	262	49,238,127	152	62,544,567
CLOTHING & SHOE STORES	4481, 4482	218	43,404,430	135	58,345,039
JEWELRY & LUGGAGE STORES	4483	44	5,833,697	17	4,199,528
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	249	25,413,310	82	16,693,590
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	182	22,013,221	59	15,325,854
BOOK STORES & NEWS DEALERS	4512	67	3,400,089	23	1,367,736
GENERAL MERCHANDISE STORES	452	36	87,488,183	16	66,623,686
DEPARTMENT STORES	4521	8	33,544,811	8	38,485,196
GENERAL MERCHANDISE STORES	4529	28	53,943,372	8	28,138,490
E-COMMERCE & MAIL ORDER	4541	297	11,386,261	129	3,245,151
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,195	46,903,927	498	21,253,060
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>24</b>	<b>397,848</b>	<b>7</b>	<b>54,219</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>7,293</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>326,936</b>	<b>3</b>	<b>6,340</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,979</b>	<b>160,140,350</b>	<b>924</b>	<b>35,921,417</b>
CONSTRUCTION OF BUILDINGS	236	839	95,753,229	196	17,945,569
HEAVY CONSTRUCTION & HIGHWAYS	237	96	13,170,030	38	9,198,972
SPECIAL TRADE CONTRACTORS	238	2,044	51,217,091	690	8,776,876
<b>MANUFACTURING</b>	<b>31-33</b>	<b>892</b>	<b>27,343,495</b>	<b>383</b>	<b>5,672,532</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,083</b>	<b>73,633,323</b>	<b>990</b>	<b>36,189,537</b>
DURABLE GOODS	423	1,467	60,261,624	714	31,545,970
NONDURABLE GOODS	424	599	12,788,122	269	4,559,427
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	583,577	7	84,140
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>62</b>	<b>6,119,895</b>	<b>21</b>	<b>1,295,911</b>
<b>INFORMATION</b>	<b>51</b>	<b>483</b>	<b>40,614,208</b>	<b>257</b>	<b>13,150,760</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>133</b>	<b>9,162,573</b>	<b>56</b>	<b>1,568,886</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>386</b>	<b>28,006,645</b>	<b>188</b>	<b>14,196,533</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>741</b>	<b>16,230,677</b>	<b>294</b>	<b>7,097,868</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,274</b>	<b>25,151,729</b>	<b>474</b>	<b>5,710,158</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>95</b>	<b>7,519,689</b>	<b>28</b>	<b>4,653,804</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>615</b>	<b>114,983,147</b>	<b>188</b>	<b>63,314,329</b>
ACCOMMODATIONS	721	32	16,777,598	22	18,312,262
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	583	98,205,549	166	45,002,067
<b>OTHER SERVICES</b>	<b>81</b>	<b>896</b>	<b>35,071,801</b>	<b>243</b>	<b>5,588,449</b>
REPAIR & MAINTENANCE	811	661	27,042,623	188	3,415,012
PERSONAL SERVICE	812	188	7,353,007	46	2,159,755
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	676,171	9	13,682
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>17</b>	<b>372,229</b>	<b>4</b>	<b>18,815</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>14,214</b>	<b>\$1,103,970,134</b>	<b>5,508</b>	<b>\$457,651,881</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,812</b>	<b>\$333,522,412</b>	<b>1,340</b>	<b>\$49,098,589</b>
MOTOR VEHICLES & PARTS	441	142	86,310,792	57	12,251,045
NEW & USED AUTO DEALERS	4411	26	76,555,722	12	8,121,077
RV, BOAT, MOTORCYCLE DEALERS	4412	26	1,673,012	7	1,335,601
AUTOMOTIVE PARTS & TIRE	4413	90	8,082,058	38	2,794,367
FURNITURE & HOME FURNISHING	442	116	10,557,366	46	1,066,121
ELECTRONICS & APPLIANCES	443	292	11,269,430	135	2,777,756
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	168	24,788,078	72	3,664,136
BUILDING MATERIALS	4441	133	23,977,372	59	3,427,506
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	810,706	13	236,630
FOOD & BEVERAGE STORES	445	117	23,521,630	56	7,342,558
GROCERY & CONVENIENCE STORES	4451	49	20,072,757	14	6,394,557
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	3,448,873	42	948,001
DRUG/HEALTH STORES	446	194	9,788,351	104	1,831,488
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	10,537,086	15	1,662,346
APPAREL & ACCESSORIES	448	204	24,429,674	116	1,692,031
CLOTHING & SHOE STORES	4481, 4482	174	22,836,391	105	1,349,748
JEWELRY & LUGGAGE STORES	4483	30	1,593,283	11	342,283
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	184	11,585,167	102	3,166,863
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	132	9,940,230	72	1,684,276
BOOK STORES & NEWS DEALERS	4512	52	1,644,937	30	1,482,587
GENERAL MERCHANDISE STORES	452	32	80,749,532	15	6,338,910
DEPARTMENT STORES	4521	8	26,058,087	6	3,039,974
GENERAL MERCHANDISE STORES	4529	24	54,691,445	9	3,298,936
E-COMMERCE & MAIL ORDER	4541	290	7,288,647	173	1,748,166
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,015	32,696,659	449	5,557,169
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>110,387</b>	<b>7</b>	<b>70,922</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>71,439</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>1,615,008</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,015</b>	<b>104,420,156</b>	<b>405</b>	<b>19,366,389</b>
CONSTRUCTION OF BUILDINGS	236	523	48,041,254	99	9,678,223
HEAVY CONSTRUCTION & HIGHWAYS	237	60	6,301,490	19	1,088,315
SPECIAL TRADE CONTRACTORS	238	1,432	50,077,412	287	8,599,851
<b>MANUFACTURING</b>	<b>31-33</b>	<b>640</b>	<b>9,977,429</b>	<b>261</b>	<b>2,305,006</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,818</b>	<b>52,891,174</b>	<b>917</b>	<b>12,993,636</b>
DURABLE GOODS	423	1,284	42,777,803	632	9,970,802
NONDURABLE GOODS	424	520	9,965,541	281	2,965,014
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	147,830	4	57,820
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>62</b>	<b>2,525,974</b>	<b>9</b>	<b>196,801</b>
<b>INFORMATION</b>	<b>51</b>	<b>452</b>	<b>40,881,706</b>	<b>233</b>	<b>5,542,923</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>111</b>	<b>7,778,703</b>	<b>66</b>	<b>631,306</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>330</b>	<b>16,025,527</b>	<b>129</b>	<b>2,424,263</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>550</b>	<b>9,819,144</b>	<b>197</b>	<b>1,704,543</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>940</b>	<b>20,938,470</b>	<b>280</b>	<b>3,103,624</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>78</b>	<b>6,308,105</b>	<b>23</b>	<b>1,097,911</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>425</b>	<b>92,005,412</b>	<b>135</b>	<b>22,525,151</b>
ACCOMMODATIONS	721	22	15,468,664	33	6,548,612
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	403	76,536,748	102	15,976,539
<b>OTHER SERVICES</b>	<b>81</b>	<b>615</b>	<b>20,680,114</b>	<b>179</b>	<b>3,987,389</b>
REPAIR & MAINTENANCE	811	405	15,802,264	118	3,176,668
PERSONAL SERVICE	812	180	4,569,554	43	717,757
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	308,296	18	92,964
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>218,402</b>	<b>4</b>	<b>227,775</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,876</b>	<b>\$719,789,562</b>	<b>4,188</b>	<b>\$125,457,412</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,561</b>	<b>\$97,285,456</b>	<b>2,086</b>	<b>\$196,533,596</b>
MOTOR VEHICLES & PARTS	441	92	19,393,231	162	55,179,099
NEW & USED AUTO DEALERS	4411	24	14,618,145	59	40,955,055
RV, BOAT, MOTORCYCLE DEALERS	4412	15	140,685	25	5,494,540
AUTOMOTIVE PARTS & TIRE	4413	53	4,634,401	78	8,729,504
FURNITURE & HOME FURNISHING	442	57	3,367,465	79	7,546,537
ELECTRONICS & APPLIANCES	443	156	3,533,142	207	9,746,787
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	76	15,880,950	112	19,563,975
BUILDING MATERIALS	4441	61	15,453,509	88	18,636,661
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	427,441	24	927,314
FOOD & BEVERAGE STORES	445	41	5,823,097	79	14,881,109
GROCERY & CONVENIENCE STORES	4451	15	5,531,217	43	14,279,814
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	291,880	36	601,295
DRUG/HEALTH STORES	446	127	3,312,570	150	4,922,417
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,837,198	31	5,355,743
APPAREL & ACCESSORIES	448	132	3,954,038	164	3,839,941
CLOTHING & SHOE STORES	4481, 4482	116	3,628,131	140	3,074,294
JEWELRY & LUGGAGE STORES	4483	16	325,907	24	765,647
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	4,973,191	150	5,788,448
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	4,060,921	108	5,439,264
BOOK STORES & NEWS DEALERS	4512	39	912,270	42	349,184
GENERAL MERCHANDISE STORES	452	19	23,718,511	27	49,246,556
DEPARTMENT STORES	4521	5	7,311,073	7	8,494,429
GENERAL MERCHANDISE STORES	4529	14	16,407,438	20	40,752,127
E-COMMERCE & MAIL ORDER	4541	173	1,701,590	200	3,255,044
MISCELLANEOUS RETAILERS	453, 4542, 4543	554	9,790,473	725	17,207,940
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>7</b>	<b>322,222</b>	<b>10</b>	<b>78,096</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>101,248</b>	<b>5</b>	<b>48,680</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>137,339</b>	<b>3</b>	<b>32,938</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>542</b>	<b>16,034,131</b>	<b>770</b>	<b>65,079,735</b>
CONSTRUCTION OF BUILDINGS	236	129	4,930,158	194	39,209,875
HEAVY CONSTRUCTION & HIGHWAYS	237	28	1,261,097	35	4,438,282
SPECIAL TRADE CONTRACTORS	238	385	9,842,876	541	21,431,578
<b>MANUFACTURING</b>	<b>31-33</b>	<b>309</b>	<b>3,706,766</b>	<b>422</b>	<b>10,722,003</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,038</b>	<b>17,847,217</b>	<b>1,344</b>	<b>35,507,701</b>
DURABLE GOODS	423	748	14,369,868	946	28,419,105
NONDURABLE GOODS	424	284	3,434,149	386	6,998,754
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	43,200	12	89,842
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>13</b>	<b>187,652</b>	<b>33</b>	<b>565,985</b>
<b>INFORMATION</b>	<b>51</b>	<b>293</b>	<b>6,885,688</b>	<b>324</b>	<b>18,759,793</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>82</b>	<b>1,597,466</b>	<b>91</b>	<b>3,136,860</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>159</b>	<b>4,714,656</b>	<b>221</b>	<b>13,863,402</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>233</b>	<b>2,906,195</b>	<b>323</b>	<b>5,620,082</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>346</b>	<b>4,232,549</b>	<b>503</b>	<b>8,307,666</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>32</b>	<b>828,941</b>	<b>47</b>	<b>3,067,023</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>141</b>	<b>24,266,131</b>	<b>256</b>	<b>49,586,857</b>
ACCOMMODATIONS	721	18	6,307,128	30	8,781,672
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	123	17,959,003	226	40,805,185
<b>OTHER SERVICES</b>	<b>81</b>	<b>223</b>	<b>6,866,833</b>	<b>376</b>	<b>14,030,492</b>
REPAIR & MAINTENANCE	811	147	5,733,309	274	11,423,759
PERSONAL SERVICE	812	56	976,021	81	2,292,823
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	157,503	21	313,910
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>10</b>	<b>136,824</b>	<b>11</b>	<b>61,538</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,999</b>	<b>\$188,057,314</b>	<b>6,825</b>	<b>\$425,002,447</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$804,795,528</u>	<u>\$580,102,461</u>	<u>\$3,173,709</u>
CROP & ANIMAL PRODUCTION	111,112	192,954,783	102,931,605	574,897
FORESTRY & LOGGING	113	438,390,062	354,240,727	1,331,721
FISHING & HUNTING	114	33,988,204	12,955,073	72,219
AG & FORESTRY SUPPORT ACTIVITIES	115	139,462,479	109,975,056	1,194,872
<u>MINING</u>	<u>21</u>	<u>139,244,451</u>	<u>124,271,131</u>	<u>646,985</u>
SAND & GRAVEL, QUARRYING	2123	87,639,024	77,269,895	403,794
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	51,605,427	47,001,236	243,191
<u>UTILITIES</u>	<u>22</u>	<u>651,096,374</u>	<u>467,332,104</u>	<u>6,050,910</u>
HYDROELECTRIC POWER GENERATION	221111	11,033,900	10,289,185	110,461
ALTERNATIVE POWER GENERATION	221114-221117	3,050,444	3,050,444	21,675
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	4,355,665	4,206,447	32,144
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	170,608,169	119,963,703	1,249,840
NATURAL GAS DISTRIBUTION	2212	107,846,317	14,030,391	96,961
WATER & SEWER	2213	354,197,793	315,787,848	4,539,768
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,009,404,298</u>	<u>9,696,438,151</u>	<u>47,963,343</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,744,240,348	1,618,441,623	7,981,809
NONRESIDENTIAL BUILDING	2362	2,376,872,403	2,023,165,994	9,671,869
HEAVY CONSTRUCTION & HIGHWAYS	237	1,639,614,950	1,385,124,211	6,961,281
SPECIAL TRADE CONTRACTORS	238	5,248,676,597	4,669,706,323	23,348,384
ELECTRICAL	23821	1,086,964,067	964,641,029	5,219,795
PLUMBING & HEATING	23822	974,399,843	856,022,304	4,248,306
PAINTING	23832	215,402,534	197,170,808	944,423
MASONRY/DRYWALL	23814, 23831	276,045,363	251,295,665	1,212,595
ROOFING	23816	277,543,666	262,636,422	1,252,829
OTHER CONTRACTORS	238 not listed above	2,418,321,124	2,137,940,095	10,470,436
<u>MANUFACTURING</u>	<u>31-33</u>	<u>42,344,483,519</u>	<u>32,595,960,488</u>	<u>127,900,091</u>
FOOD PRODUCTS	311	3,140,964,887	1,725,349,130	6,403,570
MILLING OF GRAINS	3112	248,500,592	153,883,152	711,997
FRUITS & VEGETABLES	3114	371,932,211	108,621,606	513,480
DAIRY PRODUCTS	3115	34,757,786	21,250,346	103,050
MEAT PRODUCTS	3116	596,757,947	558,310,201	870,181
SEAFOOD PRODUCTS	3117	650,174,251	140,244,263	642,888
BAKERY PRODUCTS	3118	543,054,544	283,814,762	1,369,769
OTHER FOOD ITEMS	3111, 3113, 3119	695,787,556	459,224,800	2,192,205
BEVERAGES	312	615,993,860	411,802,641	2,003,448
TEXTILES	313,314	218,127,300	118,892,437	581,065
APPAREL	315	54,300,226	30,295,472	146,710
LEATHER & ALLIED PRODUCTS	316	13,744,936	7,351,119	35,475
LUMBER & WOOD PRODUCTS	321	2,037,800,067	1,258,407,725	5,166,800
SAWMILLS	3211	808,220,490	486,444,412	1,753,414
PLYWOOD & TRUSSES	3212	312,307,623	196,472,570	797,461
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	917,271,954	575,490,743	2,615,925
PAPER PRODUCTS	322	1,739,564,566	1,002,913,800	3,907,238
PULP & PAPER MILLS	3221	1,152,392,248	626,511,927	2,222,101
OTHER PAPER PRODUCTS	3222	587,172,318	376,401,873	1,685,137
COMMERCIAL PRINTING	323	223,080,654	186,657,853	920,967
PETROLEUM & COAL PRODUCTS	324	8,071,442,558	7,513,323,074	36,346,176
PETROLEUM REFINING	32411	7,919,493,161	7,416,111,981	35,875,338
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	151,949,397	97,211,093	470,838
CHEMICALS	325	1,429,418,514	927,421,616	4,350,684
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	419,851,399	280,553,749	1,377,033
PHARMACEUTICALS	3254	305,772,942	185,318,756	902,026
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	338,771,714	187,801,065	724,325
PAINT, COATING & ADHESIVES	3255	43,309,812	32,514,441	156,664
SOAP, CLEANING COMPOUND & TOILETRIES	3256	152,671,414	127,807,924	619,128

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
OTHER CHEMICAL PRODUCTS	3259	169,041,233	113,425,681	571,508
PLASTICS & RUBBER PRODUCTS	326	763,426,270	462,362,312	2,206,232
NONMETALLIC MINERALS	327	767,336,941	593,809,639	2,742,865
PRIMARY METALS	331	804,956,396	583,039,389	2,367,333
IRON & STEEL MILLS	3311, 3312	278,066,125	159,915,832	753,472
ALUMINUM SMELTING	3313	304,458,183	282,687,660	938,547
OTHER NONFERROUS METALS	3314	36,947,903	35,115,753	169,786
FOUNDRIES	3315	185,484,185	105,320,144	505,528
FABRICATED METAL PRODUCTS	332	1,535,505,108	1,025,077,466	4,693,384
MACHINERY	333	1,521,337,601	821,972,206	4,139,289
FARM & CONSTRUCTION IMPLEMENTS	3331	193,951,208	119,461,101	748,133
INDUSTRIAL MACHINERY	3332	292,650,761	133,465,143	651,671
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,034,735,632	569,045,962	2,739,485
COMPUTERS & ELECTRONICS	334	2,197,595,742	1,226,142,965	5,690,476
COMPUTER HARDWARE	3341	108,141,246	72,188,398	372,531
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	89,368,867	46,213,935	231,270
AUDIO & VIDEO EQUIPMENT	3343	52,918,871	27,551,364	138,386
SEMICONDUCTORS	3344	647,098,353	332,809,109	1,349,395
INSTRUMENTS	3345	1,267,054,766	724,258,485	3,445,590
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	33,013,639	23,121,674	153,304
ELECTRICAL EQUIPMENT & APPLIANCES	335	618,983,156	284,659,990	1,328,561
LIGHTING EQUIPMENT	3351	94,309,904	21,218,712	106,050
HOUSEHOLD APPLIANCES	3352	55,477,617	3,565,446	17,136
OTHER ELECTRIC EQUIPMENT	3353, 3359	469,195,635	259,875,832	1,205,375
TRANSPORTATION EQUIPMENT	336	15,331,440,388	13,659,563,301	41,227,640
MOTOR VEHICLES & PARTS	3361, 3362, 3363	414,099,865	266,523,869	1,292,989
AIRCRAFT, AEROSPACE & PARTS	3364	14,586,859,408	13,152,181,322	38,747,825
SHIPS & BOATS	3366	284,789,759	200,393,795	990,059
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	45,691,356	40,464,315	196,767
FURNITURE & RELATED PRODUCTS	337	346,377,562	227,643,308	1,102,370
OTHER MANUFACTURING	339	913,086,787	529,275,045	2,539,808
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	114,713,963	66,343,724	339,890
DENTAL LABORATORIES	339116	38,136,562	32,440,766	204,820
SPORTING AND ATHLETIC GOODS	33992	244,967,425	78,346,137	384,950
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	515,268,837	352,144,418	1,610,148
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>35,810,323,467</b>	<b>25,706,988,267</b>	<b>121,838,277</b>
DURABLE GOODS	423	17,178,705,693	12,677,107,119	63,944,848
MOTOR VEHICLES & PARTS	4231	2,367,976,356	2,173,624,215	10,714,792
FURNITURE & HOME FURNISHINGS	4232	358,309,881	259,452,806	1,273,470
LUMBER & CONSTRUCTION MATERIALS	4233	1,685,201,474	1,117,823,624	5,243,862
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,692,558,050	2,986,669,246	16,735,067
METAL & MINERAL (except Petroleum)	4235	838,811,081	562,691,039	2,669,013
ELECTRICAL EQUIPMENT	4236	2,085,658,829	1,733,629,556	8,771,109
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	851,660,849	706,179,990	3,382,897
MACHINERY & EQUIPMENT	4238	3,534,488,504	2,457,285,723	11,449,602
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	317,849,226	158,728,585	784,084
TOY & HOBBY GOODS & SUPPLIES	423920	658,111,568	45,249,219	237,618
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	788,079,875	475,773,116	2,683,334
NONDURABLE GOODS:	424	18,359,930,330	12,885,249,336	56,937,742
PAPER & PAPER PRODUCTS	4241	671,048,713	523,491,954	2,420,772
DRUGS & SUNDRIES	4242	1,953,455,314	1,775,811,174	5,025,315
APPAREL	4243	1,075,305,260	376,808,152	1,873,300
FOOD PRODUCTS	4244	7,692,619,557	4,807,674,160	21,296,651
FARM PRODUCTS	4245	184,553,317	123,019,158	677,268
CHEMICALS & PLASTICS	4246	1,026,630,691	816,749,032	3,970,843
PETROLEUM PRODUCTS	4247	2,022,948,109	1,605,398,759	7,868,965

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	251,940,168	233,000,712	1,129,134
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	888,938,881	724,155,356	3,544,552
FARM SUPPLIES	42491	694,105,072	521,228,370	2,606,124
TOBACCO & TOBACCO PRODUCTS	42494	382,618,751	300,578,289	1,452,161
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,515,766,497	1,077,334,220	5,072,657
ELECTRONIC MARKETS, AGENTS, BROKERS	425	271,687,444	144,631,812	955,687
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>30,962,440,277</b>	<b>27,250,789,258</b>	<b>133,914,842</b>
MOTOR VEHICLES & PARTS	441	5,697,029,769	5,130,854,638	25,741,286
NEW & USED AUTO DEALERS	4411	4,395,871,269	3,997,625,461	20,134,451
RV, BOAT, MOTORCYCLE DEALERS	4412	484,793,071	405,479,513	2,031,991
AUTOMOTIVE PARTS & TIRES	4413	816,365,429	727,749,664	3,574,844
FURNITURE & HOME FURNISHINGS	442	764,455,040	681,900,614	3,271,675
ELECTRONICS & APPLIANCES	443	1,381,591,695	1,178,704,221	6,497,032
HOUSEHOLD APPLIANCES	443141	99,713,361	98,673,806	475,951
ELECTRONIC STORES	443142	1,281,878,334	1,080,030,415	6,021,081
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,076,004,472	1,944,873,758	9,329,507
BUILDING MATERIALS	4441	1,853,960,491	1,748,693,120	8,387,967
LAWN & GARDEN SUPPLIES	4442	222,043,981	196,180,638	941,540
FOOD & BEVERAGES (OFF-PREMISES)	445	4,045,476,064	3,850,517,201	18,346,098
GROCERY & CONVENIENCE STORES	4451	3,621,892,299	3,492,944,384	16,747,974
OTHER FOOD STORES/SPECIALTY FOODS	4452	325,561,279	266,666,169	1,160,802
BEER, WINE AND LIQUOR STORES	4453	98,022,486	90,906,648	437,322
DRUG STORES & PERSONAL CARE STORES	446	1,590,676,978	1,431,784,822	6,976,880
GAS STATIONS (INCL. CONVENIENCE STORES)	447	3,452,882,786	2,849,828,396	13,739,143
APPAREL & ACCESSORIES	448	1,363,794,170	1,161,134,373	5,560,567
CLOTHING STORES	4481	1,113,553,272	934,508,817	4,479,360
SHOE STORES	4482	111,816,828	105,052,667	496,294
JEWELRY & LUGGAGE STORES	4483	138,424,070	121,572,889	584,913
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	787,808,360	659,647,065	3,233,531
SPORTING GOODS	45111	514,513,690	418,943,186	2,047,261
HOBBY & TOY STORES	45112	99,530,253	82,152,171	392,418
SEWING SUPPLIES	45113	38,281,894	36,324,790	174,046
MUSICAL INSTRUMENTS	45114	37,025,243	32,664,063	166,376
BOOK, PERIODICAL & MUSIC STORES	45121	98,457,280	89,562,855	453,430
DEPARTMENT STORES	4521	846,737,237	827,488,245	3,969,580
GENERAL MERCHANDISE STORES	4529	5,209,661,732	4,603,041,959	21,885,828
E-COMMERCE & MAIL ORDER	4541	898,457,683	584,076,247	3,132,839
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,847,864,291	2,346,937,719	12,230,876
<b>TRANSPORTATION</b>	<b>48-492</b>	<b>1,326,906,664</b>	<b>977,197,905</b>	<b>6,519,342</b>
AIR TRANSPORTATION	481	16,187,192	13,894,892	139,711
RAILROADS	482	14,326,403	14,214,195	145,148
WATER TRANSPORTATION	483	119,752,098	26,599,899	108,167
TRUCK TRANSPORTATION	484	184,107,550	135,575,563	1,221,780
TRANSIT & GROUND PASSENGER TRANSPORT	485	27,386,202	24,980,771	302,584
PIPELINE TRANSPORTATION	486	D	D	D
SCENIC & SIGHTSEEING TRANSPORTATION	487	53,417,888	21,111,533	121,492
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	891,608,083	722,154,971	4,274,217
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	18,944,849	17,489,682	188,597
WAREHOUSING & STORAGE	493	184,687,433	167,689,896	1,000,381
<b>INFORMATION</b>	<b>51</b>	<b>4,924,035,421</b>	<b>4,149,358,326</b>	<b>37,998,109</b>
PUBLISHING (EXCEPT INTERNET)	511	922,036,071	598,290,858	3,957,408
NEWSPAPERS	51111	135,439,246	134,911,998	540,369
BOOKS & PERIODICALS	51112, 51113	118,958,384	95,033,381	566,533
SOFTWARE	5112	600,686,068	308,099,976	2,171,295
OTHER PUBLISHERS	51114, 51119	66,952,373	60,245,503	679,211
MOTION PICTURE PRODUCTION	512	213,902,806	185,655,600	1,940,067

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RADIO & TV BROADCASTING, CABLE TV	515	522,663,210	425,670,729	5,263,730
TELEPHONE & TELECOMMUNICATIONS	517	2,515,910,779	2,418,848,577	20,119,156
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	450,409,687	267,351,992	3,354,563
OTHER INFORMATION SERVICES	519	299,112,868	253,540,570	3,363,185
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>8,827,127,818</u>	<u>6,945,279,920</u>	<u>79,778,239</u>
BANKS & CREDIT UNIONS	522	3,679,996,308	2,913,451,799	41,196,195
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,141,806,648	987,181,219	10,842,179
INSURANCE AGENTS & BROKERS	524	1,599,311,081	831,777,259	7,225,261
REAL ESTATE AGENTS & BROKERS	531	1,122,881,545	1,045,965,098	14,290,356
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,203,334,634	1,087,126,570	5,744,760
LESSORS OF NONFINANCIAL INTANGIBLES	533	79,797,602	79,777,975	479,488
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>31,711,215,529</u>	<u>25,161,851,710</u>	<u>276,430,439</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICE</u>	<u>54</u>	<u>10,169,940,755</u>	<u>7,606,927,928</u>	<u>94,829,609</u>
LEGAL SERVICES	5411	1,059,879,483	1,007,603,682	14,688,220
ACCOUNTING SERVICES	5412	780,337,045	767,612,068	11,393,464
ARCHITECTURAL SERVICES	54131	292,358,084	246,260,302	3,617,790
ENGINEERING SERVICES	54133	1,376,316,185	1,185,497,489	11,997,914
OTHER RELATED SERVICES	54132, 54134-54138	158,968,976	135,570,993	1,727,956
SPECIALIZED DESIGN SERVICES	5414	198,787,081	179,568,646	1,771,894
COMPUTER SYSTEM DESIGN SERVICES	5415	2,907,200,065	1,476,850,832	17,319,823
CONSULTING SERVICES	5416	1,673,795,213	1,383,725,360	18,854,816
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	632,233,119	372,991,373	3,302,534
ADVERTISING & PUBLIC RELATIONS	5418	335,626,208	276,896,568	3,682,361
OTHER PROFESSIONAL SERVICES	5419	754,439,296	574,350,615	6,472,837
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>71,355,657</u>	<u>55,023,899</u>	<u>610,268</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,281,416,043	2,771,163,804	28,173,424
EMPLOYMENT SERVICES	5613	618,432,822	573,558,194	7,563,238
TRAVEL SERVICES	5615	176,334,665	171,016,145	833,851
INVESTIGATION & SECURITY SERVICES	5616	210,631,331	185,232,876	2,110,896
BUILDING SERVICES & JANITORIAL	5617	644,169,957	619,556,472	4,999,598
OTHER	5611, 5612, 5614, 5619	1,631,847,268	1,221,800,117	12,665,841
WASTE TREATMENT/ COLLECTION	562	847,043,473	765,109,700	7,880,611
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>602,584,430</u>	<u>268,562,236</u>	<u>3,327,649</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>8,970,034,184</u>	<u>7,171,339,708</u>	<u>101,272,783</u>
AMBULATORY HEALTH CARE SERVICES	621	4,728,596,762	4,017,435,428	57,644,933
PHYSICIANS	6211	1,951,566,939	1,605,250,085	23,804,559
DENTISTS	6212	784,679,899	777,609,955	11,637,326
OTHER HEALTH PRACTITIONERS	6213	611,711,362	576,522,065	8,042,001
OUTPATIENT CARE CENTERS	6214	699,095,684	548,280,070	7,647,354
MEDICAL & DIAGNOSTIC LABORATORIES	6215	283,215,705	188,892,794	2,758,004
HOME HEALTH CARE	6216	205,221,984	194,810,026	2,063,892
OTHER AMBULATORY HEALTH CARE	6219	193,105,189	126,070,433	1,691,797
HOSPITALS	622	3,439,139,618	2,504,066,622	36,700,129
NURSING & RETIREMENT HOMES	623	561,327,957	495,683,046	5,153,469
SOCIAL SERVICES & DAY CARE	624	240,969,847	154,154,612	1,774,252
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>839,171,726</u>	<u>665,305,780</u>	<u>6,312,229</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	352,860,090	254,936,494	3,187,375
MUSEUMS, HISTORICAL SITES, ETC.	712	28,424,332	5,865,991	45,416
AMUSEMENT, GAMBLING, RECREATION	713	457,887,304	404,503,295	3,079,438
ACCOMMODATIONS	721	962,207,685	930,938,795	4,730,525
RESTAURANTS, FOOD SERVICES	7223, 7225	3,690,693,823	2,910,171,617	14,480,284
DRINKING PLACES	7224	226,111,818	206,940,233	1,181,808
AUTO REPAIR & SERVICES	8111	649,198,483	622,803,834	3,065,663
OTHER REPAIR SERVICES	8112, 8113, 8114	476,927,367	381,297,754	1,985,271

TABLE 5: BUSINESS & OCCUPATION TAX:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE BY INDUSTRY (NAICS)  
 3RD QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PERSONAL SERVICES	812	703,673,007	669,251,791	6,886,753
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	243,703,797	237,280,119	3,091,830
DEATH CARE SERVICES	8122	45,271,385	43,987,938	506,244
LAUNDRY & DRY CLEANING	8123	103,482,075	100,734,873	622,804
OTHER PERSONAL SERVICES	8129	311,215,750	287,248,861	2,665,875
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	128,313,673	69,026,046	794,547
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>92,558,603</u>	<u>68,003,783</u>	<u>899,219</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>168,695,775,977</b>	<b>133,823,274,815</b>	<b>843,214,871</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
3RD QUARTER, 2013

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$25,440,587,519</u>	<u>\$13,774,240,862</u>	<u>\$895,325,832</u>
MOTOR VEHICLES & PARTS	441	4,266,896,469	3,335,722,929	216,822,027
NEW & USED AUTO DEALERS	4411	3,391,089,749	2,631,021,039	171,016,403
RV, BOAT, MOTORCYCLE DEALERS	4412	401,877,641	292,182,500	18,991,873
AUTOMOTIVE PARTS & TIRE	4413	473,929,079	412,519,390	26,813,751
FURNITURE & HOME FURNISHING	442	575,907,129	528,242,960	34,335,804
ELECTRONICS & APPLIANCE STORES	443	988,460,049	777,372,612	50,529,219
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,440,624,141	1,357,181,922	88,216,823
BUILDING MATERIALS	4441	1,296,262,779	1,236,487,337	80,371,685
LAWN & GARDEN SUPPLIES & EQUIP.	4442	144,361,362	120,694,585	7,845,138
FOOD & BEVERAGE STORES	445	3,718,741,852	943,804,079	61,347,268
GROCERY & CONVENIENCE STORES	4451	3,490,799,466	857,692,551	55,750,027
OTHER FOOD & BEVERAGE STORES	4452, 4453	227,942,386	86,111,528	5,597,241
DRUG/HEALTH STORES	446	1,363,671,125	403,426,242	26,222,700
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,890,698,834	432,815,245	28,132,997
APPAREL & ACCESSORIES	448	1,250,924,744	1,052,844,505	68,434,908
CLOTHING & SHOE STORES	4481, 4482	1,123,705,617	944,595,466	61,398,715
JEWELRY & LUGGAGE STORES	4483	127,219,127	108,249,039	7,036,193
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	646,523,930	562,670,697	36,573,613
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	555,234,077	477,473,683	31,035,800
BOOK STORES & NEWS DEALERS	4512	91,289,853	85,197,014	5,537,813
GENERAL MERCHANDISE STORES	452	5,778,049,307	2,598,685,677	168,914,570
DEPARTMENT STORES	4521	838,234,435	726,213,093	47,203,851
GENERAL MERCHANDISE STORES	4529	4,939,814,872	1,872,472,584	121,710,719
E-COMMERCE & MAIL ORDER	4541	706,205,088	405,568,191	26,361,943
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,813,884,851	1,375,905,803	89,433,960
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>47,221,753</u>	<u>25,117,545</u>	<u>1,632,646</u>
<u>MINING</u>	<u>21</u>	<u>18,553,968</u>	<u>15,954,270</u>	<u>1,037,027</u>
<u>UTILITIES</u>	<u>22</u>	<u>33,113,498</u>	<u>20,794,355</u>	<u>1,351,634</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,612,253,818</u>	<u>5,357,160,222</u>	<u>348,215,779</u>
CONSTRUCTION OF BUILDINGS	236	3,444,677,717	2,851,286,287	185,333,720
HEAVY CONSTRUCTION & HIGHWAYS	237	839,505,060	531,507,645	34,548,017
SPECIAL TRADE CONTRACTORS	238	2,328,071,041	1,974,366,290	128,334,042
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,351,819,499</u>	<u>613,679,393</u>	<u>39,889,220</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,767,033,471</u>	<u>2,306,929,999</u>	<u>149,950,495</u>
DURABLE GOODS	423	3,475,521,402	1,856,213,478	120,653,911
NONDURABLE GOODS	424	1,279,947,680	444,343,049	28,882,306
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11,564,389	6,373,472	414,278
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>260,505,759</u>	<u>134,207,854</u>	<u>8,723,526</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,845,080,527</u>	<u>1,388,549,835</u>	<u>90,255,765</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>300,724,382</u>	<u>213,675,203</u>	<u>13,888,897</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>959,287,689</u>	<u>804,246,281</u>	<u>52,276,054</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,663,848,559</u>	<u>528,170,381</u>	<u>34,331,170</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,276,462,684</u>	<u>796,124,550</u>	<u>51,748,250</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>359,598,950</u>	<u>335,598,060</u>	<u>21,813,908</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>3,868,682,439</u>	<u>3,728,171,454</u>	<u>242,331,224</u>
ACCOMMODATIONS	721	916,787,235	876,928,208	57,000,360
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,951,895,204	2,851,243,246	185,330,864
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,096,504,840</u>	<u>946,240,729</u>	<u>61,505,755</u>
REPAIR & MAINTENANCE	811	803,630,104	681,339,346	44,287,154
PERSONAL SERVICE	812	268,790,813	244,797,204	15,911,831
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24,083,923	20,104,179	1,306,770
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92-00</u>	<u>19,979,542</u>	<u>19,435,070</u>	<u>1,263,280</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$50,921,258,897</b>	<b>\$31,008,296,063</b>	<b>\$2,015,540,462</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
3RD QUARTER, 2013

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$364,859,058</u>	<u>\$331,553,431</u>	<u>\$16,670,464</u>
WATER SUPPLY		330,814,729	298,933,645	15,031,291
MISCELLANEOUS		34,044,329	32,619,786	1,639,173
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>157,198,462</u>	<u>85,889,449</u>	<u>3,308,225</u>
SEWERAGE SYSTEMS		86,690,345	30,664,458	1,181,197
MISCELLANEOUS		70,508,117	55,224,991	2,127,028
<u>POWER</u>	<u>3.873%</u>	<u>1,784,409,570</u>	<u>1,459,526,447</u>	<u>56,532,617</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>162,919,454</u>	<u>160,726,386</u>	<u>6,191,060</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,298,475,350</u>	<u>428,475,047</u>	<u>8,237,494</u>
LOCAL/SUBURBAN TRANSIT		118,016,049	48,304,822	929,318
TRUCKING		968,465,653	261,407,970	5,025,905
RAILROADS		30,175,746	28,429,214	547,440
MISCELLANEOUS		181,817,902	90,333,041	1,734,831
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>196,451,589</u>	<u>133,208,487</u>	<u>853,578</u>
LOCAL/SUBURBAN TRANSIT		43,432,300	35,426,889	226,918
TRUCKING		54,979,493	45,163,492	289,513
MISCELLANEOUS		98,039,796	52,618,106	337,147
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>238,082,141</u>	<u>62,321,897</u>	<u>1,198,907</u>
WATER TRANSPORT		72,899,226	27,604,346	531,631
MISCELLANEOUS		165,182,915	34,717,551	667,276
<b>TOTAL</b>		<b>\$4,202,395,624</b>	<b>\$2,661,701,144</b>	<b>\$92,992,345</b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
---

<b><u>1. General Questions</u></b>	<b><u>Page</u></b>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods? .....	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<b><u>2. SIC and NAICS codes</u></b>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<b><u>3. Unit Counts</u></b>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<b><u>4. Gross Business Income</u></b>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<b><u>5. Business and Occupation (B&amp;O) Tax</u></b>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

**6. Retail Sales and Use Tax**

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

**7. Public Utility Tax**

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

#### **iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

#### **v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### **vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

<b>B&amp;O Tax Classification</b>	<b>Rate</b>
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at [http://dor.wa.gov/content/forms/forms\\_sale.aspx](http://dor.wa.gov/content/forms/forms_sale.aspx) or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity:

<b>Utility Activity</b>	<b>Tax Rate</b>
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?  
Contact the Department of Revenue at 360-570-6070.**