

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3rd QUARTER, 2013

INDUSTRY	NAICS	UNITS	3rd QUARTER
			2013
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,660</u>	<u>\$844,738,014</u>
CROP & ANIMAL PRODUCTION	111,112	433	193,524,169
FORESTRY & LOGGING	113	549	475,902,688
FISHING & HUNTING	114	131	33,988,204
AG & FORESTRY SUPPORT ACTIVITIES	115	547	141,322,953
<u>MINING</u>	<u>21</u>	<u>149</u>	<u>141,264,526</u>
SAND & GRAVEL, QUARRYING	2123	103	89,659,099
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	46	51,605,427
<u>UTILITIES</u>	<u>22</u>	<u>688</u>	<u>3,077,912,094</u>
HYDROELECTRIC POWER GENERATION	221111	19	343,717,107
ALTERNATIVE POWER GENERATION	221114-221117	10	32,484,370
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	126,345,321
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	53	1,557,175,291
NATURAL GAS DISTRIBUTION	2212	10	138,841,148
WATER & SEWER	2213	589	873,734,771
<u>CONSTRUCTION</u>	<u>23</u>	<u>33,455</u>	<u>11,039,388,334</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,987	1,745,771,385
NONRESIDENTIAL BUILDING	2362	1,005	2,377,006,251
HEAVY CONSTRUCTION & HIGHWAYS	237	1,093	1,654,345,322
SPECIAL TRADE CONTRACTORS	238	20,370	5,262,265,376
ELECTRICAL	23821	2,620	1,087,191,826
PLUMBING & HEATING	23822	2,671	974,003,723
PAINTING	23832	2,408	215,517,349
MASONRY/DRYWALL	23814, 23831	1,302	276,038,309
ROOFING	23816	807	277,546,459
OTHER CONTRACTORS	238 not listed above	10,562	2,431,967,710
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,587</u>	<u>42,480,020,515</u>
FOOD PRODUCTS	311	801	3,141,140,620
MILLING OF GRAINS	3112	25	248,541,469
FRUITS & VEGETABLES	3114	57	371,932,211
DAIRY PRODUCTS	3115	20	34,815,607
MEAT PRODUCTS	3116	72	596,798,708
SEAFOOD PRODUCTS	3117	55	650,174,251
BAKERY PRODUCTS	3118	367	543,054,544
OTHER FOOD ITEMS	3111, 3113, 3119	205	695,823,830
BEVERAGES	312	624	616,318,276
TEXTILES	313,314	255	218,133,256
APPAREL	315	129	54,300,312
LEATHER & ALLIED PRODUCTS	316	30	13,747,068
LUMBER & WOOD PRODUCTS	321	440	2,061,796,030
SAWMILLS	3211	88	813,018,531
PLYWOOD & TRUSSES	3212	53	312,618,327
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	299	936,159,172
PAPER PRODUCTS	322	96	1,742,257,030
PULP & PAPER MILLS	3221	30	1,154,340,351
OTHER PAPER PRODUCTS	3222	66	587,916,679
COMMERCIAL PRINTING	323	669	270,518,755
PETROLEUM & COAL PRODUCTS	324	38	8,071,442,701
PETROLEUM REFINING	32411	16	7,919,493,161
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	151,949,540
CHEMICALS	325	281	1,429,438,158
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	70	419,987,836
PHARMACEUTICALS	3254	53	305,772,942
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	30	338,771,739
PAINT, COATING & ADHESIVES	3255	26	43,309,812
SOAP, CLEANING COMPOUND & TOILETRIES	3256	48	152,671,414
OTHER CHEMICAL PRODUCTS	3259	54	168,924,415

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PLASTICS & RUBBER PRODUCTS	326	226	764,127,379
NONMETALLIC MINERALS	327	269	767,643,178
PRIMARY METALS	331	107	804,957,511
IRON & STEEL MILLS	3311, 3312	41	278,066,125
ALUMINUM SMELTING	3313	17	304,459,298
OTHER NONFERROUS METALS	3314	11	36,947,903
FOUNDRIES	3315	38	185,484,185
FABRICATED METAL PRODUCTS	332	1,106	1,535,954,967
MACHINERY	333	630	1,522,479,065
FARM & CONSTRUCTION IMPLEMENTS	3331	72	193,951,208
INDUSTRIAL MACHINERY	3332	120	292,653,253
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	438	1,035,874,604
COMPUTERS & ELECTRONICS	334	488	2,197,004,820
COMPUTER HARDWARE	3341	39	107,813,015
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	61	89,368,867
AUDIO & VIDEO EQUIPMENT	3343	18	52,918,871
SEMICONDUCTORS	3344	83	647,097,765
INSTRUMENTS	3345	216	1,266,950,558
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	71	32,855,744
ELECTRICAL EQUIPMENT & APPLIANCES	335	151	618,983,156
LIGHTING EQUIPMENT	3351	40	94,309,904
HOUSEHOLD APPLIANCES	3352	11	55,477,617
OTHER ELECTRIC EQUIPMENT	3353, 3359	100	469,195,635
TRANSPORTATION EQUIPMENT	336	465	15,388,893,425
MOTOR VEHICLES & PARTS	3361, 3362, 3363	116	414,099,865
AIRCRAFT, AEROSPACE & PARTS	3364	126	14,644,300,949
SHIPS & BOATS	3366	179	284,801,255
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	44	45,691,356
FURNITURE & RELATED PRODUCTS	337	581	346,381,833
OTHER MANUFACTURING	339	1,201	914,502,975
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	112	114,713,963
DENTAL LABORATORIES	339116	254	37,317,215
SPORTING AND ATHLETIC GOODS	33992	98	244,967,471
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	737	517,504,326
WHOLESALE TRADE	42	14,476	35,847,537,843
DURABLE GOODS	423	8,126	17,196,628,931
MOTOR VEHICLES & PARTS	4231	611	2,368,036,969
FURNITURE & HOME FURNISHINGS	4232	447	359,011,693
LUMBER & CONSTRUCTION MATERIALS	4233	698	1,687,905,527
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,561	3,698,894,679
METAL & MINERAL (except Petroleum)	4235	313	838,743,141
ELECTRICAL EQUIPMENT	4236	1,013	2,086,043,934
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	511	851,920,823
MACHINERY & EQUIPMENT	4238	1,824	3,538,607,664
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	342	320,549,502
TOY & HOBBY GOODS & SUPPLIES	423920	92	658,534,130
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	714	788,380,869
NONDURABLE GOODS:	424	5,998	18,379,138,694
PAPER & PAPER PRODUCTS	4241	285	672,767,085
DRUGS & SUNDRIES	4242	342	1,953,468,236
APPAREL	4243	406	1,075,384,735
FOOD PRODUCTS	4244	1,728	7,697,546,269
FARM PRODUCTS	4245	84	184,999,282
CHEMICALS & PLASTICS	4246	404	1,027,128,250
PETROLEUM PRODUCTS	4247	152	2,025,351,342

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BEER & ALE	424810	91	252,297,122
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	469	892,409,057
FARM SUPPLIES	42491	233	696,985,135
TOBACCO & TOBACCO PRODUCTS	42494	63	382,618,751
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,741	1,518,183,430
ELECTRONIC MARKETS, AGENTS, BROKERS	425	352	271,770,218
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,243</u>	<u>30,998,947,436</u>
MOTOR VEHICLES & PARTS	441	2,812	5,697,165,744
NEW & USED AUTO DEALERS	4411	1,259	4,395,988,364
RV, BOAT, MOTORCYCLE DEALERS	4412	536	484,811,951
AUTOMOTIVE PARTS & TIRES	4413	1,017	816,365,429
FURNITURE & HOME FURNISHINGS	442	1,278	764,858,438
ELECTRONICS & APPLIANCES	443	1,837	1,384,225,210
HOUSEHOLD APPLIANCES	443141	188	99,713,361
ELECTRONIC STORES	443142	1,649	1,284,511,849
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,069	2,081,510,578
BUILDING MATERIALS	4441	1,370	1,856,477,333
LAWN & GARDEN SUPPLIES	4442	699	225,033,245
FOOD & BEVERAGES (OFF-PREMISES)	445	3,385	4,045,767,243
GROCERY & CONVENIENCE STORES	4451	2,024	3,621,995,063
OTHER FOOD STORES/SPECIALTY FOODS	4452	809	325,747,665
BEER, WINE AND LIQUOR STORES	4453	552	98,024,515
DRUG STORES & PERSONAL CARE STORES	446	1,518	1,590,894,656
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,553	3,465,384,471
APPAREL & ACCESSORIES	448	2,074	1,363,835,852
CLOTHING STORES	4481	1,411	1,113,566,015
SHOE STORES	4482	137	111,818,477
JEWELRY & LUGGAGE STORES	4483	526	138,451,360
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,856	790,993,224
SPORTING GOODS	45111	964	514,525,409
HOBBY & TOY STORES	45112	249	99,531,668
SEWING SUPPLIES	45113	157	38,281,894
MUSICAL INSTRUMENTS	45114	147	37,146,236
BOOK, PERIODICAL & MUSIC STORES	45121	339	101,508,017
DEPARTMENT STORES	4521	26	846,737,237
GENERAL MERCHANDISE STORES	4529	215	5,209,663,142
E-COMMERCE & MAIL ORDER	4541	1,093	900,063,286
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,527	2,857,848,355
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,555</u>	<u>2,809,804,131</u>
AIR TRANSPORTATION	481	52	25,408,981
RAILROADS	482	11	44,502,149
WATER TRANSPORTATION	483	48	151,088,301
TRUCK TRANSPORTATION	484	2,413	1,219,945,899
TRANSIT & GROUND PASSENGER TRANSPORT	485	318	125,868,882
PIPELINE TRANSPORTATION	486	5	6,210,346
SCENIC & SIGHTSEEING TRANSPORTATION	487	140	55,558,230
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,082	1,088,396,653
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	486	92,824,690
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>185</u>	<u>217,821,944</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,158</u>	<u>4,921,236,234</u>
PUBLISHING (EXCEPT INTERNET)	511	776	919,047,782
NEWSPAPERS	51111	106	137,704,182
BOOKS & PERIODICALS	51112, 51113	289	120,938,769
SOFTWARE	5112	290	590,957,316
OTHER PUBLISHERS	51114, 51119	91	69,447,515
MOTION PICTURE PRODUCTION	512	642	213,912,800
RADIO & TV BROADCASTING, CABLE TV	515	137	523,015,461

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TELEPHONE & TELECOMMUNICATIONS	517	658	2,515,524,175
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	655	450,503,739
OTHER INFORMATION SERVICES	519	290	299,232,277
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,857</u>	<u>8,840,377,840</u>
BANKS & CREDIT UNIONS	522	1,407	3,680,155,198
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,516	1,148,675,238
INSURANCE AGENTS & BROKERS	524	2,505	1,599,342,067
REAL ESTATE AGENTS & BROKERS	531	3,613	1,124,747,728
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,698	1,207,660,007
LESSORS OF NONFINANCIAL INTANGIBLES	533	118	79,797,602
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>92,183</u>	<u>31,876,121,381</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>27,601</u>	<u>10,201,385,373</u>
LEGAL SERVICES	5411	4,823	1,060,074,956
ACCOUNTING SERVICES	5412	2,617	780,483,570
ARCHITECTURAL SERVICES	54131	998	292,670,795
ENGINEERING SERVICES	54133	1,619	1,376,316,385
OTHER RELATED SERVICES	54132, 54134-54138	854	158,971,171
SPECIALIZED DESIGN SERVICES	5414	1,691	199,660,093
COMPUTER SYSTEM DESIGN SERVICES	5415	4,083	2,907,934,683
CONSULTING SERVICES	5416	6,305	1,699,866,814
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	417	632,233,119
ADVERTISING & PUBLIC RELATIONS	5418	940	335,800,747
OTHER PROFESSIONAL SERVICES	5419	3,254	757,373,040
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>245</u>	<u>71,370,328</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,817	3,315,493,807
EMPLOYMENT SERVICES	5613	878	619,857,207
TRAVEL SERVICES	5615	311	180,742,097
INVESTIGATION & SECURITY SERVICES	5616	654	220,227,472
BUILDING SERVICES & JANITORIAL	5617	7,540	645,290,326
OTHER	5611, 5612, 5614, 5619	3,434	1,649,376,705
WASTE TREATMENT/ COLLECTION	562	475	860,086,567
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,253</u>	<u>627,233,193</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,018</u>	<u>8,972,197,726</u>
AMBULATORY HEALTH CARE SERVICES	621	12,290	4,729,975,631
PHYSICIANS	6211	3,052	1,951,571,868
DENTISTS	6212	3,289	784,800,129
OTHER HEALTH PRACTITIONERS	6213	4,952	611,651,787
OUTPATIENT CARE CENTERS	6214	527	699,095,684
MEDICAL & DIAGNOSTIC LABORATORIES	6215	164	283,379,139
HOME HEALTH CARE	6216	164	205,468,552
OTHER AMBULATORY HEALTH CARE	6219	142	194,008,472
HOSPITALS	622	103	3,439,139,618
NURSING & RETIREMENT HOMES	623	524	561,373,942
SOCIAL SERVICES & DAY CARE	624	1,101	241,708,535
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,201</u>	<u>842,054,195</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,108	352,882,849
MUSEUMS, HISTORICAL SITES, ETC.	712	66	28,552,551
AMUSEMENT, GAMBLING, RECREATION	713	2,027	460,618,795
ACCOMMODATIONS	721	2,138	962,465,118
RESTAURANTS, FOOD SERVICES	7223, 7225	12,113	3,691,703,354
DRINKING PLACES	7224	1,213	226,111,818
AUTO REPAIR & SERVICES	8111	5,006	650,822,965
OTHER REPAIR SERVICES	8112, 8113, 8114	3,411	477,524,455
PERSONAL SERVICES	812	6,704	707,014,204
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,302	243,746,426
DEATH CARE SERVICES	8122	186	45,271,385
LAUNDRY & DRY CLEANING	8123	778	103,482,069
OTHER PERSONAL SERVICES	8129	1,438	314,514,324
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	781	128,978,774
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>210</u>	<u>141,694,702</u>
TOTAL ALL INDUSTRIES		200,199	\$173,095,185,490