

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

CALENDAR 2013

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for January - December 2013**

**Research and Fiscal Analysis Division
Kathy Oline, Assistant Director**

Contact: (360) 534-1550

April 2014

**The Quarterly Business Review can be found on the Internet at
http://dor.wa.gov/content/aboutus/statisticsandreports/stats_qbr.aspx**

**Please address comments on the Department of Revenue's
Internet services to Taxpayer Services at:**

Communications@DOR.WA.GOV

**To inquire about the availability of this document in an alternate format for the
visually impaired, please call (360) 705-6715. Teletype (TTY) users,
please call 1-800-451-7985.**

TABLE OF CONTENTS

		<u>Page</u>
Overview:	BUSINESS ACTIVITY OVERVIEW Calendar Year 2013	1
Table 1:	TOTAL GROSS BUSINESS INCOME Statewide by Industry (NAICS) Calendar Year 2013	2
Table 2:	SUMMARY OF EXCISE TAX RETURNS, Amounts Reported by Tax Line Calendar Year 2013 (\$000)	6
Table 3-A:	COUNTY TAXABLE RETAIL SALES Comparing Calendar Year 2012 to Calendar Year 2013 (\$000)	8
Table 3:	TAXABLE RETAIL SALES FOR COUNTIES By North American Industry Classification System Calendar Year 2013	9
Table 4-A:	CITY TAXABLE RETAIL SALES, Comparing Calendar Year 2012 to Calendar Year 2013 (\$000)	29
Table 4:	TAXABLE RETAIL SALES FOR SELECTED CITIES By North American Industry Classification System Calendar Year 2013	30
Table 5:	BUSINESS AND OCCUPATION TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) Calendar Year 2013	55
Table 6:	STATE RETAIL SALES TAX:, Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) Calendar Year 2013	59
Table 7:	PUBLIC UTILITY TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry Calendar Year 2013	60
APPENDIX A:	FREQUENTLY ASKED QUESTIONS	61

OVERVIEW OF BUSINESS ACTIVITY

Calendar Year 2013 (January - December 2013)

State gross business income¹ grew \$38.6 billion to \$684.8 billion in the calendar year of 2013, a 6 percent increase over the calendar year of 2012.

Gross income increased in most industry groups. Wholesale Trade increased 7.1 percent to \$142.8 billion. Construction was up 12.6 percent to \$40.4 billion, and Retail Trade saw a 4.9 percent increase to \$120 billion. Finance, Insurance and Real Estate were at \$35.9 billion, a 5.8 percent increase over calendar year 2012, and Manufacturing was up 6.9 percent to \$166.3 billion. New and Used Auto Dealers were at \$16.8 billion, a 9.1 percent increase over calendar year 2012. Residential Building & Remodeling increased 21 percent to \$6.5 billion, and Nonresidential Building was up 8 percent to \$9.2 billion. Industry groups that experienced declines included: Gas Stations (incl. Convenience Stores) down 3.5 percent to 12.1 billion and the manufacturing of Beverages at \$2.3 billion, a 7.0 percent decrease.

Statewide, taxable retail sales² were up 7.4 percent compared to the calendar year of 2012. King County was up 7.1 percent, Snohomish County was up 8.0 percent, Spokane County was up 6.2 percent, and Clark County showed an increase of 9.3 percent over calendar year 2012. Pierce County was up 10.0 percent, and Jefferson County was up 10.3 percent. Adams County increased 13.6 percent, and Cowlitz County showed an 11.9 percent increase year over year. Though the majority of the counties saw an increase, there were a few counties that had a decline in taxable retail sales; Skamania County was down 14.3 percent compared to calendar year 2012, San Juan County was down 1.3 percent, and Whitman County showed a 9.5 percent decrease year over year.

The city of Seattle had a taxable retail sales³ increase of 6.4 percent to \$18.3 billion. Tacoma had a 5.8 percent increase to \$4.3 billion. Spokane was up 5.8 percent to \$4.1 billion. Auburn was up 12 percent, Centralia was up 10.1 percent, Fife was up 22.5 percent, and Mount Vernon was up 10.9 percent over calendar year of 2012. Only a few cities experienced a decrease in taxable retail sales; Camas was down 4.2 percent, Shelton dropped 5.9 percent compared to calendar year 2012.

¹ Source: Table 1-Washington Gross Business Income.

² Source: Table 3A-County Taxable Retail Sales.

³ Source: Table 4A-City Taxable Retail Sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	Calendar Year 2013
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,328</u>	<u>\$4,167,974,695</u>
CROP & ANIMAL PRODUCTION	111,112	1,571	1,178,392,081
FORESTRY & LOGGING	113	1,204	2,168,445,472
FISHING & HUNTING	114	289	208,171,272
AG & FORESTRY SUPPORT ACTIVITIES	115	1,264	612,965,870
<u>MINING</u>	<u>21</u>	<u>198</u>	<u>509,357,737</u>
SAND & GRAVEL, QUARRYING	2123	124	299,288,174
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	74	210,069,563
<u>UTILITIES</u>	<u>22</u>	<u>809</u>	<u>13,179,131,185</u>
HYDROELECTRIC POWER GENERATION	221111	19	1,431,895,670
ALTERNATIVE POWER GENERATION	221114-221117	12	129,593,034
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	348,765,095
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	56	7,245,764,939
NATURAL GAS DISTRIBUTION	2212	13	694,428,427
WATER & SEWER	2213	701	3,304,988,540
<u>CONSTRUCTION</u>	<u>23</u>	<u>44,652</u>	<u>40,393,608,577</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,636	6,452,784,293
NONRESIDENTIAL BUILDING	2362	1,250	9,200,062,723
HEAVY CONSTRUCTION & HIGHWAYS	237	1,437	5,519,408,446
SPECIAL TRADE CONTRACTORS	238	27,329	19,221,353,115
ELECTRICAL	23821	3,254	4,134,767,815
PLUMBING & HEATING	23822	3,189	3,708,676,044
PAINTING	23832	3,281	699,644,816
MASONRY/DRYWALL	23814, 23831	1,724	1,042,534,335
ROOFING	23816	959	902,560,526
OTHER CONTRACTORS	238 not listed above	14,922	8,733,169,579
<u>MANUFACTURING</u>	<u>31-33</u>	<u>14,834</u>	<u>166,325,895,446</u>
<u>FOOD PRODUCTS</u>	<u>311</u>	<u>1,377</u>	<u>12,490,623,885</u>
MILLING OF GRAINS	3112	36	1,121,995,410
FRUITS & VEGETABLES	3114	108	1,511,576,102
DAIRY PRODUCTS	3115	28	138,086,336
MEAT PRODUCTS	3116	103	2,376,785,585
SEAFOOD PRODUCTS	3117	65	2,570,630,627
BAKERY PRODUCTS	3118	617	1,987,005,848
OTHER FOOD ITEMS	3111, 3113, 3119	420	2,784,543,977
BEVERAGES	312	924	2,337,163,251
TEXTILES	313,314	733	860,351,541
APPAREL	315	412	223,129,284
LEATHER & ALLIED PRODUCTS	316	97	55,944,771
LUMBER & WOOD PRODUCTS	321	764	8,259,253,127
SAWMILLS	3211	130	3,297,399,051
PLYWOOD & TRUSSES	3212	64	1,239,432,551
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	570	3,722,421,525
PAPER PRODUCTS	322	124	6,914,854,260
PULP & PAPER MILLS	3221	40	4,610,680,518
OTHER PAPER PRODUCTS	3222	84	2,304,173,742
COMMERCIAL PRINTING	323	1,073	1,066,757,463
PETROLEUM & COAL PRODUCTS	324	41	30,646,500,844
PETROLEUM REFINING	32411	18	30,114,909,381
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	23	531,591,463
CHEMICALS	325	472	5,665,226,400
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	100	1,713,951,971
PHARMACEUTICALS	3254	84	1,142,151,707
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	37	1,274,742,680
PAINT, COATING & ADHESIVES	3255	37	154,926,777
SOAP, CLEANING COMPOUND & TOILETRIES	3256	135	572,067,927
OTHER CHEMICAL PRODUCTS	3259	79	807,385,338

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	CURRENT UNITS	Calendar Year 2013
PLASTICS & RUBBER PRODUCTS	326	291	2,867,777,524
NONMETALLIC MINERALS	327	535	2,734,564,229
PRIMARY METALS	331	144	3,246,789,994
IRON & STEEL MILLS	3311, 3312	59	1,099,912,171
ALUMINUM SMELTING	3313	18	1,214,757,683
OTHER NONFERROUS METALS	3314	19	164,620,900
FOUNDRIES	3315	48	767,499,240
FABRICATED METAL PRODUCTS	332	1,638	5,875,668,053
MACHINERY	333	859	5,961,029,986
FARM & CONSTRUCTION IMPLEMENTS	3331	104	675,403,520
INDUSTRIAL MACHINERY	3332	161	1,227,451,453
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	594	4,058,175,013
COMPUTERS & ELECTRONICS	334	704	9,527,176,270
COMPUTER HARDWARE	3341	54	856,511,058
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	85	392,212,927
AUDIO & VIDEO EQUIPMENT	3343	36	221,541,571
SEMICONDUCTORS	3344	118	2,590,953,372
INSTRUMENTS	3345	301	5,355,170,338
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	110	110,787,004
ELECTRICAL EQUIPMENT & APPLIANCES	335	240	2,396,171,312
LIGHTING EQUIPMENT	3351	73	354,047,278
HOUSEHOLD APPLIANCES	3352	18	207,773,800
OTHER ELECTRIC EQUIPMENT	3353, 3359	149	1,834,350,234
TRANSPORTATION EQUIPMENT	336	670	60,137,760,550
MOTOR VEHICLES & PARTS	3361, 3362, 3363	165	1,616,845,795
AIRCRAFT, AEROSPACE & PARTS	3364	161	57,077,857,518
SHIPS & BOATS	3366	274	1,265,171,427
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	70	177,885,810
FURNITURE & RELATED PRODUCTS	337	958	1,257,237,904
OTHER MANUFACTURING	339	2,778	3,801,914,798
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	152	447,486,276
DENTAL LABORATORIES	339116	462	180,070,452
SPORTING AND ATHLETIC GOODS	33992	203	949,324,902
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,961	2,225,033,168
WHOLESALE TRADE	42	22,094	142,781,338,070
DURABLE GOODS	423	11,495	68,404,611,558
MOTOR VEHICLES & PARTS	4231	841	9,904,869,819
FURNITURE & HOME FURNISHINGS	4232	658	1,409,756,821
LUMBER & CONSTRUCTION MATERIALS	4233	929	6,174,990,993
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	2,071	13,728,648,037
METAL & MINERAL (except Petroleum)	4235	399	3,592,713,561
ELECTRICAL EQUIPMENT	4236	1,422	8,502,839,895
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	667	3,299,366,392
MACHINERY & EQUIPMENT	4238	2,358	14,587,801,053
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	540	1,204,424,170
TOY & HOBBY GOODS & SUPPLIES	423920	166	2,729,567,311
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,444	3,269,633,506
NONDURABLE GOODS:	424	10,080	73,168,339,481
PAPER & PAPER PRODUCTS	4241	412	2,529,300,616
DRUGS & SUNDRIES	4242	491	7,659,796,654
APPAREL	4243	690	4,031,317,991
FOOD PRODUCTS	4244	2,688	30,490,468,025
FARM PRODUCTS	4245	159	1,546,700,373
CHEMICALS & PLASTICS	4246	532	4,083,258,784
PETROLEUM PRODUCTS	4247	185	7,727,899,141

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	CURRENT UNITS	Calendar Year 2013
BEER & ALE	424810	132	881,972,571
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	746	3,447,270,169
FARM SUPPLIES	42491	338	3,140,669,808
TOBACCO & TOBACCO PRODUCTS	42494	74	1,402,967,307
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,633	6,226,718,042
ELECTRONIC MARKETS, AGENTS, BROKERS	425	519	1,208,387,031
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>56,800</u>	<u>120,034,344,561</u>
MOTOR VEHICLES & PARTS	441	3,451	21,738,441,801
NEW & USED AUTO DEALERS	4411	1,463	16,772,154,260
RV, BOAT, MOTORCYCLE DEALERS	4412	707	1,759,589,615
AUTOMOTIVE PARTS & TIRES	4413	1,281	3,206,697,926
FURNITURE & HOME FURNISHINGS	442	1,793	2,919,058,693
ELECTRONICS & APPLIANCES	443	2,658	5,739,663,912
HOUSEHOLD APPLIANCES	443141	237	400,193,356
ELECTRONIC STORES	443142	2,421	5,339,470,556
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,829	7,726,511,226
BUILDING MATERIALS	4441	1,628	6,724,114,783
LAWN & GARDEN SUPPLIES	4442	1,201	1,002,396,443
FOOD & BEVERAGES (OFF-PREMISES)	445	4,385	15,601,151,007
GROCERY & CONVENIENCE STORES	4451	2,265	13,989,850,228
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,425	1,237,232,457
BEER, WINE AND LIQUOR STORES	4453	695	374,068,322
DRUG STORES & PERSONAL CARE STORES	446	2,341	6,440,514,856
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,666	12,061,836,396
APPAREL & ACCESSORIES	448	3,655	5,404,065,630
CLOTHING STORES	4481	2,511	4,356,354,627
SHOE STORES	4482	169	408,065,552
JEWELRY & LUGGAGE STORES	4483	975	639,645,451
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,522	3,143,409,890
SPORTING GOODS	45111	1,607	1,997,421,563
HOBBY & TOY STORES	45112	488	465,087,177
SEWING SUPPLIES	45113	308	169,098,610
MUSICAL INSTRUMENTS	45114	229	149,292,419
BOOK, PERIODICAL & MUSIC STORES	45121	890	362,510,121
DEPARTMENT STORES	4521	27	3,545,882,163
GENERAL MERCHANDISE STORES	4529	325	19,655,292,271
E-COMMERCE & MAIL ORDER	4541	3,319	4,313,488,632
MISCELLANEOUS RETAILERS	453, 4542, 4543	26,829	11,745,028,084
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>11,008</u>	<u>11,585,616,965</u>
AIR TRANSPORTATION	481	81	107,909,003
RAILROADS	482	13	184,176,414
WATER TRANSPORTATION	483	74	444,447,694
TRUCK TRANSPORTATION	484	5,493	5,130,173,625
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,942	598,284,488
PIPELINE TRANSPORTATION	486	5	22,177,530
SCENIC & SIGHTSEEING TRANSPORTATION	487	388	232,371,143
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,627	4,445,053,142
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,385	421,023,926
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>304</u>	<u>854,952,251</u>
<u>INFORMATION</u>	<u>51</u>	<u>6,402</u>	<u>19,161,809,792</u>
PUBLISHING (EXCEPT INTERNET)	511	1,487	3,683,033,318
NEWSPAPERS	51111	149	548,089,883
BOOKS & PERIODICALS	51112, 51113	711	469,683,182
SOFTWARE	5112	409	2,428,500,043
OTHER PUBLISHERS	51114, 51119	218	236,760,210
MOTION PICTURE PRODUCTION	512	2,027	879,808,613
RADIO & TV BROADCASTING, CABLE TV	515	180	2,091,259,700

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	CURRENT UNITS	Calendar Year 2013
TELEPHONE & TELECOMMUNICATIONS	517	848	9,856,300,720
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,257	1,683,482,436
OTHER INFORMATION SERVICES	519	603	967,925,005
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>18,573</u>	<u>35,911,986,197</u>
BANKS & CREDIT UNIONS	522	1,965	15,415,130,784
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,416	4,620,217,825
INSURANCE AGENTS & BROKERS	524	4,471	6,686,938,950
REAL ESTATE AGENTS & BROKERS	531	7,034	4,246,951,851
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,532	4,539,729,834
LESSORS OF NONFINANCIAL INTANGIBLES	533	155	403,016,953
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>180,582</u>	<u>129,849,980,750</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>58,504</u>	<u>43,864,034,639</u>
LEGAL SERVICES	5411	6,863	4,361,623,684
ACCOUNTING SERVICES	5412	6,188	3,762,457,631
ARCHITECTURAL SERVICES	54131	1,780	1,212,320,308
ENGINEERING SERVICES	54133	2,570	5,725,208,433
OTHER RELATED SERVICES	54132, 54134-54138	1,786	654,387,571
SPECIALIZED DESIGN SERVICES	5414	4,809	872,935,007
COMPUTER SYSTEM DESIGN SERVICES	5415	8,549	12,811,263,378
CONSULTING SERVICES	5416	14,060	7,239,942,232
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	855	2,608,467,002
ADVERTISING & PUBLIC RELATIONS	5418	1,643	1,430,060,571
OTHER PROFESSIONAL SERVICES	5419	9,401	3,185,368,822
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>545</u>	<u>354,261,893</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	27,114	13,233,358,781
EMPLOYMENT SERVICES	5613	1,344	2,631,769,112
TRAVEL SERVICES	5615	774	635,004,345
INVESTIGATION & SECURITY SERVICES	5616	1,114	935,043,646
BUILDING SERVICES & JANITORIAL	5617	16,754	2,554,044,405
OTHER	5611, 5612, 5614, 5619	7,128	6,477,497,273
WASTE TREATMENT/ COLLECTION	562	665	3,300,432,345
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>7,428</u>	<u>2,408,852,907</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>24,074</u>	<u>36,782,672,871</u>
AMBULATORY HEALTH CARE SERVICES	621	18,941	19,389,438,170
PHYSICIANS	6211	3,917	7,894,143,655
DENTISTS	6212	3,498	3,181,630,696
OTHER HEALTH PRACTITIONERS	6213	9,796	2,666,452,503
OUTPATIENT CARE CENTERS	6214	969	2,874,051,819
MEDICAL & DIAGNOSTIC LABORATORIES	6215	214	1,186,873,472
HOME HEALTH CARE	6216	335	825,475,669
OTHER AMBULATORY HEALTH CARE	6219	212	760,810,356
HOSPITALS	622	108	13,905,392,633
NURSING & RETIREMENT HOMES	623	805	2,288,441,051
SOCIAL SERVICES & DAY CARE	624	4,220	1,199,401,017
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>9,277</u>	<u>3,026,163,719</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	5,372	1,216,200,477
MUSEUMS, HISTORICAL SITES, ETC.	712	160	77,543,805
AMUSEMENT, GAMBLING, RECREATION	713	3,745	1,732,419,437
ACCOMMODATIONS	721	3,109	2,902,952,077
RESTAURANTS, FOOD SERVICES	7223, 7225	14,360	14,272,385,581
DRINKING PLACES	7224	1,320	880,931,317
AUTO REPAIR & SERVICES	8111	6,840	2,532,292,012
OTHER REPAIR SERVICES	8112, 8113, 8114	6,677	1,905,595,380
PERSONAL SERVICES	812	18,279	3,055,715,489
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	12,825	1,196,083,908
DEATH CARE SERVICES	8122	241	195,393,367
LAUNDRY & DRY CLEANING	8123	906	409,429,245
OTHER PERSONAL SERVICES	8129	4,307	1,254,808,969
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	2,030	618,215,757
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>391</u>	<u>741,648,520</u>
TOTAL ALL INDUSTRIES		360,614	\$684,785,528,764

TABLE 2: SUMMARY OF EXCISE TAX RETURNS
 AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
 Calendar Year 2013 (\$000's)

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	343,585	6,021	337,565	0.004840	1,634
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	6,233,947	411,250	5,822,697	0.001380	8,035
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	4,407,092	448,907	3,958,185	0.002750	10,885
4	Insurance Agents/Brokers	14	2,162,974	7,950	2,155,023	0.004840	10,430
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	4,454,760	72,059	4,382,701	0.001380	6,048
6	Processing for Hire/Printing and Publishing	10	2,085,965	58,758	2,027,208	0.004840	9,812
7	Manufacturing	7	29,262,493	942,303	28,320,190	0.004840	137,070
8	Royalties; Child Care	80	2,025,978	361,827	1,664,152	0.004840	8,054
9	Wholesaling	3	207,029,466	70,192,176	136,837,290	0.004840	662,292
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	5,743,534	917,931	4,825,603	0.004840	23,356
11	Public or Nonprofit Hospitals	55	10,350,381	2,228,934	8,121,447	0.015000	121,822
12	For Profit Hospitals, Scientific R&D	135	2,115,167	1,338,046	777,121	0.015000	11,657
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	2,554,985	1,035	2,553,951	0.004710	12,029
14	Service & Other Activities	4	112,021,554	23,195,602	88,825,952	0.015000	1,332,389
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	454,089	164,824	289,265	0.016300	4,715
16	Retailing of Interstate Transportation Equip.	19	1,937,069	606,574	1,330,496	0.004840	6,440
17	Retailing	2	194,995,613	31,243,609	163,752,004	0.004710	771,272
18	Non-Mfg Aerospace Product Development	188	217,956	2,148	215,807	0.009000	1,942
19	FAR Part 145 Repair Stations	189	279,396	9,387	270,009	0.002904	784
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	186,040	27	186,013	0.002750	512
23	Wholesaling of Solar Energy	128	63,034	2,863	60,171	0.002750	165
24	Mfg. of Commercial Airplanes or Components	195	2,852,738	7,766	2,844,973	0.002904	8,262
25	Whlse of Commercial Airplanes or Components	196	14,802,238	3,645,562	11,156,676	0.002904	32,399
26	Retailing of Commercial Airplanes or Components	197	42,580,195	1,837,946	40,742,248	0.002904	118,315
27	Publication of Newspapers	126	522,980	2,694	520,286	0.003500	1,821
28	Parimutuel Wagering	193	81,163	69,508	11,655	0.001300	15
29	Processing for Hire Timber Products	300	383,854	833	383,020	0.003424	1,311
30	Extracting Timber, Extracting for Hire Timber	301	597,087	22,478	574,609	0.003424	1,967
31	Manufacturing of Timber or Wood Products	302	4,721,009	413,322	4,307,687	0.003424	14,750
32	Wholesaling of Timber or Wood Products	303	9,292,755	5,283,362	4,009,393	0.003424	13,728
33	Sale of Standing Timber	304	48,517	27	48,489	0.003424	166
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			664,807,614	143,495,729	521,311,886		3,334,077

STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	195,850,328	78,649,805	117,200,523	0.065000	7,618,034
36	Use Tax	5	5,544,886	0	5,544,886	0.065000	360,418
TOTAL STATE SALES/USE TAX			201,395,214	78,649,805	122,745,409		7,978,452

TABLE 2: SUMMARY OF EXCISE TAX RETURNS
 AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
 Calendar Year 2013 (\$000's)

STATE PUBLIC UTILITY TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	1,168,072	82,096	1,085,976	0.050290	54,614
38	Sewer Collection	61	626,097	286,265	339,833	0.038520	13,090
39	Power	49	7,539,060	1,106,444	6,432,615	0.038734	249,161
40	Gas Dist., Telegraph	26	1,491,319	16,891	1,474,428	0.038520	56,795
41	Motor Transportation, Railroad, Railroad Car	8	5,415,348	3,831,352	1,583,997	0.019260	30,508
42	Log Hauling over Public Highways	125	126,967	54,807	72,766	0.013696	997
43	Urban Transportation/Vessels Under 65 Feet	12	864,423	271,523	592,900	0.006420	3,806
44	Other Public Service	13	1,009,614	758,826	250,788	0.019260	4,830
TOTAL PUBLIC UTILITY TAXES			18,240,900	6,408,204	11,833,303		413,801

OTHER TAXES							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	9,871,832	0	9,871,832	0.003000	29,615
46	Litter Tax	36	66,835,506	0	66,835,506	0.000150	10,025
47	Tobacco Products	20	27,516	0	27,516	0.950000	26,140
48	Cigar Tax (\$0.67 or more)	194	Cigars		1,835 \$.65 /Cigar	1,193
49	Little Cigar Tax	198	Cigars		30,827 \$.65 /Cigar	4,663
50	Moist Snuff (1.2 oz. or less)	162	Units		33,592 \$	2.52 /Unit	84,855
51	Moist Snuff (more than 1.2 oz.)	163	Units		401 \$	2.10 /Unit	843
52	Spirit Sales to Licensees	251	128,077	2,788	125,289	0.137000	17,165
53	Spirit Sales to Consumers	252	534,155	72	534,083	0.205000	109,487
54	Spirits Liter Sales to Licensees	253	Liters		8,584 \$	2.4408/Liter	20,951
55	Spirits Liter Sales to Consumers	254	Liters		31,354 \$	3.7708/Liter	118,228
56	Refuse Collection	64	1,524,736	499,600	1,025,136	0.036000	36,905
57	Petroleum Products Tax (N/A)	57	0	0	0	0.000000	0
58	Hazardous Substance	65	30,553,330	893,302	29,660,029	0.007000	207,620
59	IMR	79	139,146	0	139,146	0.060000	8,349
60	Solid Fuel Burning Device Fee	59	Devices		7 \$	30.00 /Device	221
61	Syrup Tax	54	Gallons		8,213 \$	1.00 /Gal	8,213
62	Tire Fee	73	Tires		4,124 \$.90 /Tire	3,712
63	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	0.000000	24,735
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	0.000000	63,913
65	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	0.000000	10,603
TOTAL OTHER TAXES							787,436
TOTAL STATE TAXES**							\$12,513,766

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Calendar Year 2012 to Calendar Year 2013
(Dollars in Thousands)

County	Calendar Year 2012	Calendar Year 2013	Percent Change
Adams	\$243,988	\$277,053	13.6%
Asotin	\$251,091	\$269,954	7.5%
Benton	\$2,937,656	\$3,189,855	8.6%
Chelan	\$1,325,242	\$1,454,689	9.8%
Clallam	\$889,671	\$948,664	6.6%
Clark	\$4,456,683	\$4,870,332	9.3%
Columbia	\$69,771	\$77,708	11.4%
Cowlitz	\$1,233,299	\$1,379,515	11.9%
Douglas	\$570,005	\$719,780	26.3%
Ferry	\$67,224	\$46,713	-30.5%
Franklin	\$1,037,096	\$1,110,257	7.1%
Garfield	\$37,895	\$22,683	-40.1%
Grant	\$1,588,877	\$1,818,642	14.5%
Grays Harbor	\$794,768	\$819,684	3.1%
Island	\$695,544	\$743,814	6.9%
Jefferson	\$343,252	\$378,424	10.2%
King	\$43,038,780	\$46,093,341	7.1%
Kitsap	\$3,140,631	\$3,319,687	5.7%
Kittitas	\$663,716	\$706,409	6.4%
Klickitat	\$198,792	\$208,243	4.8%
Lewis	\$964,389	\$1,042,025	8.1%
Lincoln	\$117,444	\$119,136	1.4%
Mason	\$497,591	\$506,540	1.8%
Okanogan	\$506,333	\$556,383	9.9%
Pacific	\$198,812	\$227,104	14.2%
Pend Oreille	\$128,046	\$135,637	5.9%
Pierce	\$11,080,671	\$12,189,180	10.0%
San Juan	\$369,961	\$365,328	-1.3%
Skagit	\$2,214,984	\$2,321,686	4.8%
Skamania	\$98,453	\$84,422	-14.3%
Snohomish	\$10,341,319	\$11,172,615	8.0%
Spokane	\$7,122,105	\$7,561,669	6.2%
Stevens	\$362,000	\$373,425	3.2%
Thurston	\$3,815,442	\$3,974,436	4.2%
Wahkiakum	\$29,081	\$30,662	5.4%
Walla Walla	\$745,007	\$737,040	-1.1%
Whatcom	\$3,260,650	\$3,433,470	5.3%
Whitman	\$705,279	\$638,105	-9.5%
Yakima	\$2,979,172	\$3,214,688	7.9%
Total	\$109,120,721	\$117,139,000	7.3%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	1,612	\$86,781,864	1,619	\$159,864,090
MOTOR VEHICLES & PARTS	441	87	12,177,515	84	13,312,049
NEW & USED AUTO DEALERS	4411	17	2,706,809	16	4,507,196
RV, BOAT, MOTORCYCLE DEALERS	4412	16	67,796	23	4,213,355
AUTOMOTIVE PARTS & TIRE	4413	54	9,402,910	45	4,591,498
FURNITURE & HOME FURNISHING	442	57	1,000,543	59	2,318,070
ELECTRONICS & APPLIANCE STORES	443	138	4,068,073	137	3,643,098
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	9,661,314	79	6,803,806
BUILDING MATERIALS	4441	83	6,988,350	58	5,986,940
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	2,672,964	21	816,866
FOOD & BEVERAGE STORES	445	31	3,926,248	36	8,708,584
GROCERY & CONVENIENCE STORES	4451	10	3,840,958	6	8,031,173
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	85,290	30	677,411
DRUG/HEALTH STORES	446	88	632,195	91	2,905,260
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	10,993,212	D	D
APPAREL & ACCESSORIES	448	111	740,497	142	1,350,952
CLOTHING & SHOE STORES	4481, 4482	100	706,065	129	951,244
JEWELRY & LUGGAGE STORES	4483	11	34,432	13	399,708
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	132	3,973,353	142	3,336,942
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	654,545	107	3,093,882
BOOK STORES & NEWS DEALERS	4512	48	3,318,808	35	243,060
GENERAL MERCHANDISE STORES	452	19	22,510,471	18	106,734,164
DEPARTMENT STORES	4521	4	239,430	4	195,814
GENERAL MERCHANDISE STORES	4529	15	22,271,041	14	106,538,350
E-COMMERCE & MAIL ORDER	4541	220	2,181,667	259	3,503,031
MISCELLANEOUS RETAILERS	453, 4542, 4543	589	14,916,776	570	7,203,462
AGRICULTURE, FORESTRY, FISHING	11	23	592,821	10	47,005
MINING	21	3	57,543	D	D
UTILITIES	22	5	644,288	D	D
CONSTRUCTION	23	702	69,485,944	379	34,491,360
CONSTRUCTION OF BUILDINGS	236	149	32,180,933	85	8,450,619
HEAVY CONSTRUCTION & HIGHWAYS	237	53	11,138,093	27	13,830,921
SPECIAL TRADE CONTRACTORS	238	500	26,166,918	267	12,209,820
MANUFACTURING	31-33	324	6,997,428	316	3,583,674
WHOLESALE TRADE	42	1,068	55,141,780	981	15,422,584
DURABLE GOODS	423	749	47,220,902	680	10,092,686
NONDURABLE GOODS	424	312	7,841,772	294	5,289,561
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	79,106	7	40,337
TRANSPORTATION & WAREHOUSING	48-49	19	776,710	12	881,838
INFORMATION	51	251	11,184,967	236	10,000,775
FINANCE, INSURANCE	52	56	1,487,348	50	952,952
REAL ESTATE, RENTAL/LEASING	53	148	5,826,184	113	4,118,158
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	206	2,958,203	219	2,062,549
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	270	2,976,187	247	4,600,630
ARTS, ENTERTAINMENT & RECREATION	71	28	928,905	27	1,965,393
ACCOMMODATIONS & FOOD SERVICES	72	74	19,706,549	58	27,503,762
ACCOMMODATIONS	721	9	3,029,754	10	5,382,185
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	65	16,676,795	48	22,121,577
OTHER SERVICES	81	235	11,446,405	157	4,390,202
REPAIR & MAINTENANCE	811	177	9,926,301	99	2,618,200
PERSONAL SERVICE	812	37	1,393,217	41	1,265,448
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	126,887	17	506,554
PUBLIC ADMINISTRATION, OTHER	92.00	6	59,961	7	31,016
TOTAL ALL INDUSTRIES		5,030	\$277,053,087	4,435	\$269,954,256

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	4,858	\$1,613,199,607	3,783	\$617,886,843
MOTOR VEHICLES & PARTS	441	287	357,723,602	207	141,020,675
NEW & USED AUTO DEALERS	4411	84	275,937,445	46	104,646,887
RV, BOAT, MOTORCYCLE DEALERS	4412	62	35,593,807	51	10,018,705
AUTOMOTIVE PARTS & TIRE	4413	141	46,192,350	110	26,355,083
FURNITURE & HOME FURNISHING	442	177	55,708,401	145	21,960,302
ELECTRONICS & APPLIANCE STORES	443	408	75,308,533	299	23,210,402
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	241	150,131,567	226	87,243,954
BUILDING MATERIALS	4441	173	132,780,227	163	82,252,129
LAWN & GARDEN SUPPLIES & EQUIP.	4442	68	17,351,340	63	4,991,825
FOOD & BEVERAGE STORES	445	160	80,436,972	142	50,338,415
GROCERY & CONVENIENCE STORES	4451	43	70,425,289	38	45,455,986
OTHER FOOD & BEVERAGE STORES	4452, 4453	117	10,011,683	104	4,882,429
DRUG/HEALTH STORES	446	303	50,389,331	228	16,724,545
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	49,716,847	37	21,923,502
APPAREL & ACCESSORIES	448	335	125,689,546	268	22,641,952
CLOTHING & SHOE STORES	4481, 4482	275	110,181,935	229	20,068,504
JEWELRY & LUGGAGE STORES	4483	60	15,507,611	39	2,573,448
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	378	68,520,247	296	28,775,544
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	268	58,278,379	210	24,381,013
BOOK STORES & NEWS DEALERS	4512	110	10,241,868	86	4,394,531
GENERAL MERCHANDISE STORES	452	47	420,926,915	29	121,427,987
DEPARTMENT STORES	4521	9	133,381,468	6	32,967,412
GENERAL MERCHANDISE STORES	4529	38	287,545,447	23	88,460,575
E-COMMERCE & MAIL ORDER	4541	585	37,938,088	446	14,148,485
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,891	140,709,558	1,460	68,471,080
AGRICULTURE, FORESTRY, FISHING	11	41	2,542,339	51	2,277,247
MINING	21	14	289,474	13	3,494,521
UTILITIES	22	15	2,507,314	16	763,553
CONSTRUCTION	23	2,049	500,685,726	1,576	244,346,915
CONSTRUCTION OF BUILDINGS	236	542	259,663,720	462	86,372,489
HEAVY CONSTRUCTION & HIGHWAYS	237	111	28,668,245	83	62,777,787
SPECIAL TRADE CONTRACTORS	238	1,396	212,353,761	1,031	95,196,639
MANUFACTURING	31-33	1,195	61,502,437	958	45,139,417
WHOLESALE TRADE	42	2,779	231,636,718	2,255	122,699,184
DURABLE GOODS	423	1,910	180,744,871	1,569	93,225,331
NONDURABLE GOODS	424	842	50,314,208	670	29,229,331
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	577,639	16	244,522
TRANSPORTATION & WAREHOUSING	48-49	68	3,294,198	60	5,650,197
INFORMATION	51	590	119,738,829	513	52,468,815
FINANCE, INSURANCE	52	138	19,584,547	112	6,213,347
REAL ESTATE, RENTAL/LEASING	53	414	61,931,020	358	39,786,557
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	910	58,167,093	635	21,448,087
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,066	68,803,037	774	26,538,865
ARTS, ENTERTAINMENT & RECREATION	71	183	33,475,099	161	17,730,547
ACCOMMODATIONS & FOOD SERVICES	72	452	319,704,349	543	208,326,292
ACCOMMODATIONS	721	48	46,253,971	255	86,504,684
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	404	273,450,378	288	121,821,608
OTHER SERVICES	81	841	92,399,837	590	39,561,228
REPAIR & MAINTENANCE	811	534	74,855,514	383	31,685,893
PERSONAL SERVICE	812	241	15,455,589	142	6,411,778
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	66	2,088,734	65	1,463,557
PUBLIC ADMINISTRATION, OTHER	92.00	17	393,850	18	357,062
TOTAL ALL INDUSTRIES		15,630	\$3,189,855,474	12,416	\$1,454,688,677

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	3,546	\$490,632,610	6,612	\$2,240,665,125
MOTOR VEHICLES & PARTS	441	172	97,083,195	318	436,143,898
NEW & USED AUTO DEALERS	4411	39	70,289,394	71	338,385,543
RV, BOAT, MOTORCYCLE DEALERS	4412	45	7,939,421	70	17,806,164
AUTOMOTIVE PARTS & TIRE	4413	88	18,854,380	177	79,952,191
FURNITURE & HOME FURNISHING	442	128	14,019,391	234	77,923,512
ELECTRONICS & APPLIANCE STORES	443	262	18,902,029	551	74,364,982
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	211	63,155,972	377	252,912,485
BUILDING MATERIALS	4441	143	54,429,782	263	227,504,176
LAWN & GARDEN SUPPLIES & EQUIP.	4442	68	8,726,190	114	25,408,309
FOOD & BEVERAGE STORES	445	112	47,649,207	298	184,825,301
GROCERY & CONVENIENCE STORES	4451	30	45,169,511	100	167,159,880
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	2,479,696	198	17,665,421
DRUG/HEALTH STORES	446	194	14,593,462	327	67,461,750
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	26,427,169	111	80,336,579
APPAREL & ACCESSORIES	448	239	7,967,891	423	126,570,855
CLOTHING & SHOE STORES	4481, 4482	193	6,627,006	340	113,498,136
JEWELRY & LUGGAGE STORES	4483	46	1,340,885	83	13,072,719
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	308	13,398,160	464	61,902,588
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	217	11,947,417	330	53,219,243
BOOK STORES & NEWS DEALERS	4512	91	1,450,743	134	8,683,345
GENERAL MERCHANDISE STORES	452	34	129,971,963	48	579,956,172
DEPARTMENT STORES	4521	6	11,132,899	8	139,617,473
GENERAL MERCHANDISE STORES	4529	28	118,839,064	40	440,338,699
E-COMMERCE & MAIL ORDER	4541	462	14,168,491	804	69,904,581
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,395	43,295,680	2,657	228,362,422
AGRICULTURE, FORESTRY, FISHING	11	65	1,263,769	114	2,341,643
MINING	21	7	805,083	9	1,630,253
UTILITIES	22	12	156,315	13	6,152,862
CONSTRUCTION	23	1,197	122,953,001	3,789	808,417,043
CONSTRUCTION OF BUILDINGS	236	325	41,153,988	1,113	348,789,656
HEAVY CONSTRUCTION & HIGHWAYS	237	52	18,529,240	137	82,042,019
SPECIAL TRADE CONTRACTORS	238	820	63,269,773	2,539	377,585,368
MANUFACTURING	31-33	857	16,905,216	1,600	70,040,170
WHOLESALE TRADE	42	1,985	59,228,849	3,392	321,376,084
DURABLE GOODS	423	1,360	44,487,959	2,324	262,539,932
NONDURABLE GOODS	424	614	14,645,886	1,036	58,271,360
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	95,004	32	564,792
TRANSPORTATION & WAREHOUSING	48-49	68	2,851,801	147	12,705,409
INFORMATION	51	427	43,266,759	758	313,087,246
FINANCE, INSURANCE	52	94	4,916,251	169	37,465,004
REAL ESTATE, RENTAL/LEASING	53	238	13,776,055	542	101,858,614
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	576	10,214,187	1,418	63,845,368
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	712	19,548,612	1,809	134,926,209
ARTS, ENTERTAINMENT & RECREATION	71	156	7,185,664	308	52,179,540
ACCOMMODATIONS & FOOD SERVICES	72	358	115,988,393	788	542,804,504
ACCOMMODATIONS	721	140	31,841,174	50	61,229,766
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	218	84,147,219	738	481,574,738
OTHER SERVICES	81	612	38,458,370	1,534	158,801,736
REPAIR & MAINTENANCE	811	422	33,103,022	969	127,069,225
PERSONAL SERVICE	812	139	4,331,867	472	29,406,720
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	1,023,481	93	2,325,791
PUBLIC ADMINISTRATION, OTHER	92.00	17	512,822	21	2,035,275
TOTAL ALL INDUSTRIES		10,927	\$948,663,757	23,023	\$4,870,332,085

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	857	\$12,941,022	3,555	\$692,119,597
MOTOR VEHICLES & PARTS	441	31	1,279,121	186	208,490,434
NEW & USED AUTO DEALERS	4411	5	405,236	44	164,737,155
RV, BOAT, MOTORCYCLE DEALERS	4412	7	13,150	36	12,318,746
AUTOMOTIVE PARTS & TIRE	4413	19	860,735	106	31,434,533
FURNITURE & HOME FURNISHING	442	27	399,570	131	13,934,661
ELECTRONICS & APPLIANCE STORES	443	75	1,187,798	276	15,976,515
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	1,577,653	241	80,959,789
BUILDING MATERIALS	4441	42	1,501,159	175	66,724,901
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	76,494	66	14,234,888
FOOD & BEVERAGE STORES	445	15	1,952,096	114	50,769,192
GROCERY & CONVENIENCE STORES	4451	4	1,941,148	36	46,261,690
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	10,948	78	4,507,502
DRUG/HEALTH STORES	446	40	370,138	194	17,989,795
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	1,475,738	53	50,989,037
APPAREL & ACCESSORIES	448	80	136,423	217	11,700,770
CLOTHING & SHOE STORES	4481, 4482	75	133,392	186	6,643,476
JEWELRY & LUGGAGE STORES	4483	5	3,031	31	5,057,294
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	257,738	271	14,511,755
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	241,367	192	13,929,108
BOOK STORES & NEWS DEALERS	4512	27	16,371	79	582,647
GENERAL MERCHANDISE STORES	452	11	161,388	39	156,876,193
DEPARTMENT STORES	4521	4	78,763	8	41,922,199
GENERAL MERCHANDISE STORES	4529	7	82,625	31	114,953,994
E-COMMERCE & MAIL ORDER	4541	150	845,391	453	14,037,947
MISCELLANEOUS RETAILERS	453, 4542, 4543	292	3,297,968	1,380	55,883,509
AGRICULTURE, FORESTRY, FISHING	11	10	107,859	63	1,089,856
MINING	21	D	D	12	1,675,760
UTILITIES	22	3	279,231	15	438,409
CONSTRUCTION	23	243	39,292,284	1,794	241,258,676
CONSTRUCTION OF BUILDINGS	236	51	5,824,770	409	139,615,737
HEAVY CONSTRUCTION & HIGHWAYS	237	20	6,814,205	91	22,240,999
SPECIAL TRADE CONTRACTORS	238	172	26,653,309	1,294	79,401,940
MANUFACTURING	31-33	130	1,151,349	826	22,602,606
WHOLESALE TRADE	42	501	9,001,266	2,208	92,817,861
DURABLE GOODS	423	343	5,170,973	1,563	71,917,652
NONDURABLE GOODS	424	156	3,826,092	631	20,763,617
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	14	136,592
TRANSPORTATION & WAREHOUSING	48-49	4	258,290	70	3,203,933
INFORMATION	51	140	2,325,346	466	66,883,125
FINANCE, INSURANCE	52	24	212,151	94	5,164,125
REAL ESTATE, RENTAL/LEASING	53	73	2,927,520	318	26,863,544
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	107	627,517	569	18,017,645
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	138	1,585,655	790	23,293,146
ARTS, ENTERTAINMENT & RECREATION	71	13	236,552	95	8,473,997
ACCOMMODATIONS & FOOD SERVICES	72	31	3,697,326	293	135,271,426
ACCOMMODATIONS	721	9	1,392,737	47	14,803,513
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	22	2,304,589	246	120,467,913
OTHER SERVICES	81	84	2,853,571	645	39,309,271
REPAIR & MAINTENANCE	811	56	2,493,161	451	30,542,888
PERSONAL SERVICE	812	19	188,774	149	6,932,434
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	171,636	45	1,833,949
PUBLIC ADMINISTRATION, OTHER	92.00	4	76,860	16	1,031,805
TOTAL ALL INDUSTRIES		2,364	\$77,708,023	11,829	\$1,379,514,782

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	2,130	\$324,073,842	1,086	\$19,565,422
MOTOR VEHICLES & PARTS	441	112	64,673,825	51	3,359,951
NEW & USED AUTO DEALERS	4411	21	50,907,298	7	754,661
RV, BOAT, MOTORCYCLE DEALERS	4412	31	3,529,046	13	20,223
AUTOMOTIVE PARTS & TIRE	4413	60	10,237,481	31	2,585,067
FURNITURE & HOME FURNISHING	442	75	10,728,973	34	366,666
ELECTRONICS & APPLIANCE STORES	443	181	42,196,108	80	737,679
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	9,371,970	66	3,397,759
BUILDING MATERIALS	4441	96	8,407,787	47	2,523,171
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	964,183	19	874,588
FOOD & BEVERAGE STORES	445	54	13,267,128	21	2,413,177
GROCERY & CONVENIENCE STORES	4451	17	11,926,667	5	2,354,537
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	1,340,461	16	58,640
DRUG/HEALTH STORES	446	119	5,719,159	58	423,879
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	8,766,818	13	3,798,193
APPAREL & ACCESSORIES	448	163	10,357,301	97	342,957
CLOTHING & SHOE STORES	4481, 4482	144	7,473,801	89	337,695
JEWELRY & LUGGAGE STORES	4483	19	2,883,500	8	5,262
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	170	8,411,130	105	360,923
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	118	8,330,816	73	337,409
BOOK STORES & NEWS DEALERS	4512	52	80,314	32	23,514
GENERAL MERCHANDISE STORES	452	26	113,873,051	14	218,608
DEPARTMENT STORES	4521	6	27,675,102	4	107,503
GENERAL MERCHANDISE STORES	4529	20	86,197,949	10	111,105
E-COMMERCE & MAIL ORDER	4541	302	6,572,659	179	1,689,976
MISCELLANEOUS RETAILERS	453, 4542, 4543	784	30,135,720	368	2,455,654
AGRICULTURE, FORESTRY, FISHING	11	25	983,055	13	343,018
MINING	21	5	176,164	4	157,808
UTILITIES	22	7	909,652	D	D
CONSTRUCTION	23	864	142,858,245	208	9,152,696
CONSTRUCTION OF BUILDINGS	236	224	91,730,216	51	2,185,218
HEAVY CONSTRUCTION & HIGHWAYS	237	50	13,094,516	14	794,124
SPECIAL TRADE CONTRACTORS	238	590	38,033,513	143	6,173,354
MANUFACTURING	31-33	423	18,396,994	160	1,100,338
WHOLESALE TRADE	42	1,255	88,600,910	571	4,664,992
DURABLE GOODS	423	870	79,532,475	411	3,585,125
NONDURABLE GOODS	424	374	9,055,923	156	1,077,572
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	12,512	4	2,295
TRANSPORTATION & WAREHOUSING	48-49	26	2,971,173	5	3,465
INFORMATION	51	289	21,714,137	163	3,717,398
FINANCE, INSURANCE	52	62	1,647,780	29	129,737
REAL ESTATE, RENTAL/LEASING	53	169	8,776,260	60	970,399
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	315	42,875,632	113	483,551
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	427	8,350,735	125	467,318
ARTS, ENTERTAINMENT & RECREATION	71	45	7,244,656	15	156,499
ACCOMMODATIONS & FOOD SERVICES	72	103	35,696,985	37	4,343,049
ACCOMMODATIONS	721	16	3,097,023	15	1,926,902
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	32,599,962	22	2,416,147
OTHER SERVICES	81	268	14,413,240	105	1,425,612
REPAIR & MAINTENANCE	811	188	11,532,401	70	1,230,744
PERSONAL SERVICE	812	54	2,642,677	20	159,674
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	238,162	15	35,194
PUBLIC ADMINISTRATION, OTHER	92.00	11	90,742	5	3,388
TOTAL ALL INDUSTRIES		6,424	\$719,780,202	2,701	\$46,712,969

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	2,970	\$517,496,030	586	\$7,163,407
MOTOR VEHICLES & PARTS	441	188	234,680,524	18	425,919
NEW & USED AUTO DEALERS	4411	44	159,575,987	4	89,681
RV, BOAT, MOTORCYCLE DEALERS	4412	41	42,342,332	D	D
AUTOMOTIVE PARTS & TIRE	4413	103	32,762,205	12	334,719
FURNITURE & HOME FURNISHING	442	95	11,519,692	17	128,885
ELECTRONICS & APPLIANCE STORES	443	238	10,808,827	51	1,269,770
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	164	52,407,646	36	1,086,850
BUILDING MATERIALS	4441	124	47,166,617	27	916,372
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	5,241,029	9	170,478
FOOD & BEVERAGE STORES	445	98	28,571,603	7	1,081,156
GROCERY & CONVENIENCE STORES	4451	34	27,371,582	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	1,200,021	5	810
DRUG/HEALTH STORES	446	165	14,179,972	32	353,171
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	25,790,365	3	1,275,258
APPAREL & ACCESSORIES	448	250	5,970,032	63	60,294
CLOTHING & SHOE STORES	4481, 4482	220	5,418,498	59	58,309
JEWELRY & LUGGAGE STORES	4483	30	551,534	4	1,985
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	198	5,371,639	55	138,877
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	145	2,880,037	40	131,382
BOOK STORES & NEWS DEALERS	4512	53	2,491,602	15	7,495
GENERAL MERCHANDISE STORES	452	30	65,504,147	5	35,007
DEPARTMENT STORES	4521	4	958,376	4	25,303
GENERAL MERCHANDISE STORES	4529	26	64,545,771	D	D
E-COMMERCE & MAIL ORDER	4541	375	9,377,914	103	355,976
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,137	53,313,669	196	952,244
AGRICULTURE, FORESTRY, FISHING	11	36	2,550,626	4	47,465
MINING	21	5	150,805	3	210,134
UTILITIES	22	6	246,207	D	D
CONSTRUCTION	23	1,304	172,288,436	167	3,653,267
CONSTRUCTION OF BUILDINGS	236	315	80,051,725	26	825,618
HEAVY CONSTRUCTION & HIGHWAYS	237	80	13,234,627	15	1,221,477
SPECIAL TRADE CONTRACTORS	238	909	79,002,084	126	1,606,172
MANUFACTURING	31-33	656	18,086,655	67	393,353
WHOLESALE TRADE	42	1,842	142,831,889	307	6,196,696
DURABLE GOODS	423	1,285	112,866,681	218	5,027,089
NONDURABLE GOODS	424	539	29,630,899	86	1,168,875
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	334,309	3	732
TRANSPORTATION & WAREHOUSING	48-49	56	8,530,089	D	D
INFORMATION	51	397	43,415,859	98	1,349,765
FINANCE, INSURANCE	52	103	4,607,270	20	78,338
REAL ESTATE, RENTAL/LEASING	53	270	38,808,287	41	1,733,063
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	466	12,182,945	76	455,163
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	632	20,368,839	70	181,741
ARTS, ENTERTAINMENT & RECREATION	71	69	4,002,376	4	5,154
ACCOMMODATIONS & FOOD SERVICES	72	185	82,405,104	13	522,669
ACCOMMODATIONS	721	18	15,459,589	5	41,616
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	167	66,945,515	8	481,053
OTHER SERVICES	81	430	39,357,904	41	495,415
REPAIR & MAINTENANCE	811	334	32,580,019	28	419,148
PERSONAL SERVICE	812	67	6,405,375	11	75,925
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	372,510	D	D
PUBLIC ADMINISTRATION, OTHER	92.00	15	2,927,823	5	35,724
TOTAL ALL INDUSTRIES		9,442	\$1,110,257,144	1,506	\$22,682,589

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	3,371	\$651,675,757	3,297	\$381,873,941
MOTOR VEHICLES & PARTS	441	203	126,183,569	157	88,572,191
NEW & USED AUTO DEALERS	4411	46	86,731,810	41	64,017,062
RV, BOAT, MOTORCYCLE DEALERS	4412	50	9,187,163	29	1,062,584
AUTOMOTIVE PARTS & TIRE	4413	107	30,264,596	87	23,492,545
FURNITURE & HOME FURNISHING	442	118	12,450,270	123	8,178,509
ELECTRONICS & APPLIANCE STORES	443	287	95,425,746	248	7,964,257
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	206	93,631,213	200	55,733,629
BUILDING MATERIALS	4441	158	69,527,420	141	49,443,516
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	24,103,793	59	6,290,113
FOOD & BEVERAGE STORES	445	116	42,164,940	123	40,911,097
GROCERY & CONVENIENCE STORES	4451	39	40,695,219	50	38,172,645
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	1,469,721	73	2,738,452
DRUG/HEALTH STORES	446	188	9,518,379	182	10,984,754
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	40,261,177	42	36,753,929
APPAREL & ACCESSORIES	448	221	12,003,146	214	6,739,274
CLOTHING & SHOE STORES	4481, 4482	196	10,120,992	178	4,996,167
JEWELRY & LUGGAGE STORES	4483	25	1,882,154	36	1,743,107
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	240	14,231,163	247	6,568,481
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	10,936,308	165	5,432,050
BOOK STORES & NEWS DEALERS	4512	76	3,294,855	82	1,136,431
GENERAL MERCHANDISE STORES	452	36	103,514,101	32	72,300,228
DEPARTMENT STORES	4521	6	11,600,847	5	14,243,468
GENERAL MERCHANDISE STORES	4529	30	91,913,254	27	58,056,760
E-COMMERCE & MAIL ORDER	4541	427	12,216,162	431	10,432,564
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,275	90,075,891	1,298	36,735,028
AGRICULTURE, FORESTRY, FISHING	11	47	6,173,060	46	1,999,779
MINING	21	12	408,950	13	2,152,551
UTILITIES	22	16	5,256,464	15	165,534
CONSTRUCTION	23	1,466	396,929,508	1,307	107,764,174
CONSTRUCTION OF BUILDINGS	236	337	215,226,303	336	55,382,077
HEAVY CONSTRUCTION & HIGHWAYS	237	97	45,698,623	77	8,792,106
SPECIAL TRADE CONTRACTORS	238	1,032	136,004,582	894	43,589,991
MANUFACTURING	31-33	802	50,197,965	756	18,907,500
WHOLESALE TRADE	42	2,173	326,041,582	1,810	66,675,942
DURABLE GOODS	423	1,515	277,094,598	1,250	50,776,474
NONDURABLE GOODS	424	646	48,738,378	543	15,737,529
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	208,606	17	161,939
TRANSPORTATION & WAREHOUSING	48-49	54	5,086,728	56	5,956,278
INFORMATION	51	451	60,885,377	420	44,128,837
FINANCE, INSURANCE	52	113	10,312,266	107	5,557,940
REAL ESTATE, RENTAL/LEASING	53	313	37,849,448	272	16,822,115
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	518	41,853,092	503	8,128,943
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	639	28,934,837	570	11,675,181
ARTS, ENTERTAINMENT & RECREATION	71	106	12,241,635	115	6,389,939
ACCOMMODATIONS & FOOD SERVICES	72	313	119,250,499	380	118,264,527
ACCOMMODATIONS	721	64	26,514,245	138	41,065,464
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	249	92,736,254	242	77,199,063
OTHER SERVICES	81	580	65,388,075	484	22,508,248
REPAIR & MAINTENANCE	811	404	57,778,723	336	16,464,048
PERSONAL SERVICE	812	130	6,265,284	99	4,724,608
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	1,344,068	49	1,319,592
PUBLIC ADMINISTRATION, OTHER	92.00	12	156,600	13	712,603
TOTAL ALL INDUSTRIES		10,986	\$1,818,641,843	10,164	\$819,684,032

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	3,797	\$308,503,597	2,726	\$131,523,390
MOTOR VEHICLES & PARTS	441	158	26,232,337	113	10,507,053
NEW & USED AUTO DEALERS	4411	30	11,353,480	19	1,001,294
RV, BOAT, MOTORCYCLE DEALERS	4412	44	2,086,510	40	3,793,140
AUTOMOTIVE PARTS & TIRE	4413	84	12,792,347	54	5,712,619
FURNITURE & HOME FURNISHING	442	190	14,988,071	115	5,336,135
ELECTRONICS & APPLIANCE STORES	443	264	16,541,838	206	5,933,623
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	227	60,422,477	181	20,428,909
BUILDING MATERIALS	4441	168	56,416,503	123	18,325,460
LAWN & GARDEN SUPPLIES & EQUIP.	4442	59	4,005,974	58	2,103,449
FOOD & BEVERAGE STORES	445	124	33,066,485	77	13,832,330
GROCERY & CONVENIENCE STORES	4451	15	29,341,385	9	12,883,304
OTHER FOOD & BEVERAGE STORES	4452, 4453	109	3,725,100	68	949,026
DRUG/HEALTH STORES	446	195	11,308,782	155	4,711,154
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	15,819,098	15	12,789,593
APPAREL & ACCESSORIES	448	265	8,080,277	209	6,011,228
CLOTHING & SHOE STORES	4481, 4482	223	6,407,184	173	5,360,614
JEWELRY & LUGGAGE STORES	4483	42	1,673,093	36	650,614
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	286	5,988,846	222	4,329,486
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	201	5,152,495	152	3,257,230
BOOK STORES & NEWS DEALERS	4512	85	836,351	70	1,072,256
GENERAL MERCHANDISE STORES	452	35	50,314,169	23	12,349,684
DEPARTMENT STORES	4521	5	2,163,749	4	722,022
GENERAL MERCHANDISE STORES	4529	30	48,150,420	19	11,627,662
E-COMMERCE & MAIL ORDER	4541	501	19,658,716	393	8,313,993
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,534	46,082,501	1,017	26,980,202
AGRICULTURE, FORESTRY, FISHING	11	72	1,161,642	37	308,473
MINING	21	8	411,469	7	889,931
UTILITIES	22	13	2,028,110	5	1,071,678
CONSTRUCTION	23	2,096	136,311,080	1,072	75,680,013
CONSTRUCTION OF BUILDINGS	236	584	76,014,518	284	33,978,241
HEAVY CONSTRUCTION & HIGHWAYS	237	80	7,017,840	56	8,971,886
SPECIAL TRADE CONTRACTORS	238	1,432	53,278,722	732	32,729,886
MANUFACTURING	31-33	868	17,508,759	666	25,522,605
WHOLESALE TRADE	42	1,841	52,724,703	1,406	23,138,345
DURABLE GOODS	423	1,233	22,475,783	943	16,394,804
NONDURABLE GOODS	424	594	29,698,479	449	6,711,427
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	550,441	14	32,114
TRANSPORTATION & WAREHOUSING	48-49	46	937,689	37	1,150,241
INFORMATION	51	443	46,937,146	347	20,223,710
FINANCE, INSURANCE	52	85	4,290,049	68	2,106,675
REAL ESTATE, RENTAL/LEASING	53	277	11,933,857	174	7,059,929
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	621	12,566,611	400	6,470,186
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	894	28,851,352	545	10,730,521
ARTS, ENTERTAINMENT & RECREATION	71	202	12,191,752	101	5,473,582
ACCOMMODATIONS & FOOD SERVICES	72	332	84,836,257	208	51,387,988
ACCOMMODATIONS	721	135	16,755,632	76	18,827,231
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	197	68,080,625	132	32,560,757
OTHER SERVICES	81	547	21,973,926	368	15,529,563
REPAIR & MAINTENANCE	811	360	16,032,520	259	13,743,936
PERSONAL SERVICE	812	136	4,215,735	77	1,323,989
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	1,725,671	32	461,638
PUBLIC ADMINISTRATION, OTHER	92.00	11	645,782	13	157,592
TOTAL ALL INDUSTRIES		12,153	\$743,813,781	8,180	\$378,424,422

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	19,984	\$18,608,919,642	6,252	1,782,407,186
MOTOR VEHICLES & PARTS	441	954	3,939,524,782	274	412,375,466
NEW & USED AUTO DEALERS	4411	383	3,342,598,318	69	327,762,332
RV, BOAT, MOTORCYCLE DEALERS	4412	201	228,691,950	73	30,960,929
AUTOMOTIVE PARTS & TIRE	4413	370	368,234,514	132	53,652,205
FURNITURE & HOME FURNISHING	442	790	933,450,804	267	58,478,723
ELECTRONICS & APPLIANCE STORES	443	1,288	1,553,334,923	446	75,332,475
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	985	1,399,129,813	393	219,462,392
BUILDING MATERIALS	4441	673	1,310,532,348	274	193,435,292
LAWN & GARDEN SUPPLIES & EQUIP.	4442	312	88,597,465	119	26,027,100
FOOD & BEVERAGE STORES	445	1,389	1,170,435,403	248	132,105,183
GROCERY & CONVENIENCE STORES	4451	750	1,026,578,664	67	122,306,311
OTHER FOOD & BEVERAGE STORES	4452, 4453	639	143,856,739	181	9,798,872
DRUG/HEALTH STORES	446	928	690,003,688	322	47,939,709
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	381	358,233,388	66	56,628,373
APPAREL & ACCESSORIES	448	1,599	1,906,184,616	410	88,737,009
CLOTHING & SHOE STORES	4481, 4482	1,187	1,703,136,492	328	75,207,975
JEWELRY & LUGGAGE STORES	4483	412	203,048,124	82	13,529,034
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,277	802,073,139	455	72,641,426
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	898	678,519,610	325	59,922,425
BOOK STORES & NEWS DEALERS	4512	379	123,553,529	130	12,719,001
GENERAL MERCHANDISE STORES	452	131	2,962,075,278	53	403,758,664
DEPARTMENT STORES	4521	14	1,079,530,546	8	103,745,150
GENERAL MERCHANDISE STORES	4529	117	1,882,544,732	45	300,013,514
E-COMMERCE & MAIL ORDER	4541	1,618	762,689,372	762	60,460,226
MISCELLANEOUS RETAILERS	453, 4542, 4543	8,644	2,131,784,436	2,556	154,487,540
AGRICULTURE, FORESTRY, FISHING	11	279	29,315,227	97	1,864,653
MINING	21	32	6,285,252	10	1,639,898
UTILITIES	22	57	21,315,702	11	651,080
CONSTRUCTION	23	16,643	8,477,099,115	3,705	468,637,464
CONSTRUCTION OF BUILDINGS	236	6,308	5,199,455,610	1,095	244,793,490
HEAVY CONSTRUCTION & HIGHWAYS	237	409	619,016,070	127	51,327,565
SPECIAL TRADE CONTRACTORS	238	9,926	2,658,627,435	2,483	172,516,409
MANUFACTURING	31-33	4,883	867,521,059	1,565	48,671,866
WHOLESALE TRADE	42	6,595	3,272,862,723	2,998	164,363,294
DURABLE GOODS	423	4,262	2,722,938,262	2,020	121,675,510
NONDURABLE GOODS	424	2,259	538,513,527	953	42,548,053
ELECTRONIC MARKETS, AGENTS & BROKERS	425	74	11,410,934	25	139,731
TRANSPORTATION & WAREHOUSING	48-49	624	231,546,825	94	4,485,272
INFORMATION	51	1,710	2,133,157,106	678	169,370,547
FINANCE, INSURANCE	52	324	357,197,323	147	21,169,386
REAL ESTATE, RENTAL/LEASING	53	1,619	1,276,097,328	452	58,549,862
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	6,415	1,265,095,761	1,271	37,814,965
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	7,896	1,358,656,184	1,605	90,563,725
ARTS, ENTERTAINMENT & RECREATION	71	2,112	570,550,378	290	32,869,340
ACCOMMODATIONS & FOOD SERVICES	72	6,138	6,098,184,999	668	329,486,960
ACCOMMODATIONS	721	484	1,461,176,288	94	24,705,396
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,654	4,637,008,711	574	304,781,564
OTHER SERVICES	81	6,572	1,498,669,019	1,213	104,465,934
REPAIR & MAINTENANCE	811	3,605	897,696,965	806	79,325,354
PERSONAL SERVICE	812	2,583	569,239,413	317	23,001,176
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	384	31,732,641	90	2,139,404
PUBLIC ADMINISTRATION, OTHER	92.00	48	20,867,842	20	2,675,870
TOTAL ALL INDUSTRIES		81,931	\$46,093,341,485	21,076	3,319,687,302

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	2,805	\$256,853,492	1,810	\$58,961,378
MOTOR VEHICLES & PARTS	441	154	56,410,572	90	7,213,765
NEW & USED AUTO DEALERS	4411	29	29,079,782	14	946,842
RV, BOAT, MOTORCYCLE DEALERS	4412	37	13,584,957	19	35,496
AUTOMOTIVE PARTS & TIRE	4413	88	13,745,833	57	6,231,427
FURNITURE & HOME FURNISHING	442	119	11,331,417	52	632,570
ELECTRONICS & APPLIANCE STORES	443	224	9,394,986	143	3,100,663
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	198	33,842,159	130	8,309,705
BUILDING MATERIALS	4441	151	22,642,253	98	5,529,192
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	11,199,906	32	2,780,513
FOOD & BEVERAGE STORES	445	75	28,180,093	53	8,507,865
GROCERY & CONVENIENCE STORES	4451	18	25,329,539	11	8,036,925
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	2,850,554	42	470,940
DRUG/HEALTH STORES	446	141	3,832,116	105	2,379,871
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	19,480,079	14	10,602,676
APPAREL & ACCESSORIES	448	206	5,402,692	138	605,751
CLOTHING & SHOE STORES	4481, 4482	176	4,020,925	127	587,222
JEWELRY & LUGGAGE STORES	4483	30	1,381,767	11	18,529
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	223	7,624,627	151	1,172,289
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	162	7,066,856	99	1,051,996
BOOK STORES & NEWS DEALERS	4512	61	557,771	52	120,293
GENERAL MERCHANDISE STORES	452	28	43,469,513	16	636,571
DEPARTMENT STORES	4521	4	704,760	5	228,869
GENERAL MERCHANDISE STORES	4529	24	42,764,753	11	407,702
E-COMMERCE & MAIL ORDER	4541	365	8,853,345	286	3,935,299
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,038	29,031,893	632	11,864,353
AGRICULTURE, FORESTRY, FISHING	11	60	2,660,684	39	1,442,410
MINING	21	10	199,408	10	198,486
UTILITIES	22	13	509,203	6	38,759
CONSTRUCTION	23	1,297	131,600,652	651	51,890,291
CONSTRUCTION OF BUILDINGS	236	319	58,569,809	169	21,484,279
HEAVY CONSTRUCTION & HIGHWAYS	237	75	20,780,816	46	8,890,480
SPECIAL TRADE CONTRACTORS	238	903	52,250,027	436	21,515,532
MANUFACTURING	31-33	659	18,795,410	372	10,064,252
WHOLESALE TRADE	42	1,680	58,454,025	1,186	30,504,313
DURABLE GOODS	423	1,155	42,080,165	839	24,074,188
NONDURABLE GOODS	424	514	16,263,687	338	6,421,117
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	110,173	9	9,008
TRANSPORTATION & WAREHOUSING	48-49	41	3,501,846	28	2,987,203
INFORMATION	51	385	26,710,928	281	13,340,532
FINANCE, INSURANCE	52	83	6,251,899	55	1,930,709
REAL ESTATE, RENTAL/LEASING	53	266	44,483,787	156	4,847,843
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	459	8,681,392	237	4,981,208
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	549	24,728,473	280	2,797,944
ARTS, ENTERTAINMENT & RECREATION	71	109	17,092,659	50	2,369,724
ACCOMMODATIONS & FOOD SERVICES	72	231	86,387,934	94	14,308,678
ACCOMMODATIONS	721	58	17,055,814	26	3,366,420
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	173	69,332,120	68	10,942,258
OTHER SERVICES	81	356	19,174,444	195	7,484,386
REPAIR & MAINTENANCE	811	235	15,635,874	139	6,186,812
PERSONAL SERVICE	812	88	2,856,890	35	894,931
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	681,680	21	402,643
PUBLIC ADMINISTRATION, OTHER	92.00	11	322,733	13	95,023
TOTAL ALL INDUSTRIES		9,014	\$706,408,969	5,463	\$208,243,139

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	3,578	\$532,320,584	1,461	\$33,128,566
MOTOR VEHICLES & PARTS	441	199	131,537,043	75	7,117,638
NEW & USED AUTO DEALERS	4411	51	87,454,534	15	2,700,068
RV, BOAT, MOTORCYCLE DEALERS	4412	35	19,183,884	17	1,785,375
AUTOMOTIVE PARTS & TIRE	4413	113	24,898,625	43	2,632,195
FURNITURE & HOME FURNISHING	442	140	9,799,616	58	1,157,257
ELECTRONICS & APPLIANCE STORES	443	265	11,407,575	112	1,774,850
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	237	66,376,434	99	6,910,695
BUILDING MATERIALS	4441	169	50,812,528	75	3,453,351
LAWN & GARDEN SUPPLIES & EQUIP.	4442	68	15,563,906	24	3,457,344
FOOD & BEVERAGE STORES	445	116	40,686,742	29	4,989,225
GROCERY & CONVENIENCE STORES	4451	49	39,061,276	9	4,910,908
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	1,625,466	20	78,317
DRUG/HEALTH STORES	446	195	16,081,432	89	1,278,595
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	39,218,533	15	1,126,350
APPAREL & ACCESSORIES	448	220	36,618,385	111	422,644
CLOTHING & SHOE STORES	4481, 4482	191	31,093,692	102	388,891
JEWELRY & LUGGAGE STORES	4483	29	5,524,693	9	33,753
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	279	22,825,667	118	780,976
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	202	22,630,071	83	713,615
BOOK STORES & NEWS DEALERS	4512	77	195,596	35	67,361
GENERAL MERCHANDISE STORES	452	37	94,906,583	11	408,542
DEPARTMENT STORES	4521	5	16,252,194	4	222,001
GENERAL MERCHANDISE STORES	4529	32	78,654,389	7	186,541
E-COMMERCE & MAIL ORDER	4541	433	12,399,278	212	1,884,511
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,400	50,463,296	532	5,277,283
AGRICULTURE, FORESTRY, FISHING	11	69	2,686,531	14	320,768
MINING	21	21	2,471,570	4	692,049
UTILITIES	22	17	1,084,476	7	609,362
CONSTRUCTION	23	1,571	119,150,734	552	32,673,636
CONSTRUCTION OF BUILDINGS	236	365	44,279,528	129	12,230,279
HEAVY CONSTRUCTION & HIGHWAYS	237	83	27,451,506	37	9,590,119
SPECIAL TRADE CONTRACTORS	238	1,123	47,419,700	386	10,853,238
MANUFACTURING	31-33	858	29,925,705	256	2,550,329
WHOLESALE TRADE	42	2,015	80,466,505	780	17,721,926
DURABLE GOODS	423	1,421	59,479,080	533	9,763,748
NONDURABLE GOODS	424	580	20,913,878	243	7,942,166
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	73,547	4	16,012
TRANSPORTATION & WAREHOUSING	48-49	66	4,822,946	15	673,072
INFORMATION	51	443	54,821,388	190	6,632,320
FINANCE, INSURANCE	52	102	2,569,685	40	318,388
REAL ESTATE, RENTAL/LEASING	53	282	18,978,462	101	2,556,789
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	529	12,666,197	182	1,099,922
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	678	34,459,320	248	1,482,866
ARTS, ENTERTAINMENT & RECREATION	71	97	12,518,596	35	646,646
ACCOMMODATIONS & FOOD SERVICES	72	323	99,804,712	59	4,580,886
ACCOMMODATIONS	721	78	11,084,035	19	1,165,472
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	245	88,720,677	40	3,415,414
OTHER SERVICES	81	626	33,024,174	181	13,395,467
REPAIR & MAINTENANCE	811	453	27,243,168	131	12,880,905
PERSONAL SERVICE	812	134	5,226,710	34	508,158
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	554,296	16	6,404
PUBLIC ADMINISTRATION, OTHER	92.00	14	253,012	9	53,496
TOTAL ALL INDUSTRIES		11,289	\$1,042,024,597	4,134	\$119,136,488

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	2,840	\$219,059,212	2,676	\$261,653,452
MOTOR VEHICLES & PARTS	441	153	35,724,059	159	43,997,127
NEW & USED AUTO DEALERS	4411	28	17,369,107	39	27,981,106
RV, BOAT, MOTORCYCLE DEALERS	4412	35	3,597,860	40	2,770,651
AUTOMOTIVE PARTS & TIRE	4413	90	14,757,092	80	13,245,370
FURNITURE & HOME FURNISHING	442	122	5,553,158	92	4,244,904
ELECTRONICS & APPLIANCE STORES	443	200	5,716,739	190	7,831,026
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	215	27,578,438	172	50,208,082
BUILDING MATERIALS	4441	161	21,475,319	124	38,350,795
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	6,103,119	48	11,857,287
FOOD & BEVERAGE STORES	445	86	20,087,792	78	25,013,017
GROCERY & CONVENIENCE STORES	4451	25	19,004,182	29	23,766,327
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	1,083,610	49	1,246,690
DRUG/HEALTH STORES	446	152	4,201,591	148	5,143,803
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	17,939,279	41	16,008,304
APPAREL & ACCESSORIES	448	185	2,009,468	202	6,294,321
CLOTHING & SHOE STORES	4481, 4482	160	1,654,809	176	5,949,302
JEWELRY & LUGGAGE STORES	4483	25	354,659	26	345,019
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	218	2,823,326	216	7,048,982
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	147	2,158,665	150	6,606,803
BOOK STORES & NEWS DEALERS	4512	71	664,661	66	442,179
GENERAL MERCHANDISE STORES	452	34	63,790,906	31	60,086,130
DEPARTMENT STORES	4521	4	914,196	6	9,151,008
GENERAL MERCHANDISE STORES	4529	30	62,876,710	25	50,935,122
E-COMMERCE & MAIL ORDER	4541	380	8,819,668	362	8,275,115
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,067	24,814,788	985	27,502,641
AGRICULTURE, FORESTRY, FISHING	11	45	655,692	49	654,468
MINING	21	11	621,137	4	116,209
UTILITIES	22	5	131,130	15	2,501,044
CONSTRUCTION	23	1,737	94,892,491	818	98,861,545
CONSTRUCTION OF BUILDINGS	236	451	40,263,286	230	50,945,964
HEAVY CONSTRUCTION & HIGHWAYS	237	83	14,036,305	70	19,903,739
SPECIAL TRADE CONTRACTORS	238	1,203	40,592,900	518	28,011,842
MANUFACTURING	31-33	689	12,105,796	590	11,057,560
WHOLESALE TRADE	42	1,568	34,577,322	1,496	44,355,028
DURABLE GOODS	423	1,078	26,460,455	1,051	31,548,761
NONDURABLE GOODS	424	482	8,110,597	437	12,789,864
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	6,270	8	16,403
TRANSPORTATION & WAREHOUSING	48-49	36	851,948	39	3,055,800
INFORMATION	51	363	33,584,571	336	23,828,313
FINANCE, INSURANCE	52	73	3,693,095	68	8,619,559
REAL ESTATE, RENTAL/LEASING	53	232	11,568,040	188	9,319,061
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	421	5,536,528	341	5,808,999
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	643	12,569,770	414	7,222,239
ARTS, ENTERTAINMENT & RECREATION	71	74	4,690,769	94	5,161,375
ACCOMMODATIONS & FOOD SERVICES	72	196	51,218,709	232	55,080,253
ACCOMMODATIONS	721	54	12,203,825	97	22,548,501
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	142	39,014,884	135	32,531,752
OTHER SERVICES	81	439	18,501,898	367	19,055,018
REPAIR & MAINTENANCE	811	329	15,605,412	258	15,963,494
PERSONAL SERVICE	812	74	2,089,371	73	2,281,539
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	807,115	36	809,985
PUBLIC ADMINISTRATION, OTHER	92.00	12	2,282,054	10	33,273
TOTAL ALL INDUSTRIES		9,384	\$506,540,162	7,737	\$556,383,196

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
RETAIL TRADE	44-45	1,882	\$69,015,229	1,456	\$32,449,148
MOTOR VEHICLES & PARTS	441	84	4,457,444	64	4,627,577
NEW & USED AUTO DEALERS	4411	15	1,149,135	10	2,738,424
RV, BOAT, MOTORCYCLE DEALERS	4412	17	95,694	17	203,954
AUTOMOTIVE PARTS & TIRE	4413	52	3,212,615	37	1,685,199
FURNITURE & HOME FURNISHING	442	72	2,091,448	52	726,385
ELECTRONICS & APPLIANCE STORES	443	125	4,889,447	113	1,647,889
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	14,181,437	87	3,010,360
BUILDING MATERIALS	4441	100	13,180,717	68	2,785,424
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	1,000,720	19	224,936
FOOD & BEVERAGE STORES	445	51	11,381,360	31	7,713,920
GROCERY & CONVENIENCE STORES	4451	17	10,988,348	5	7,446,114
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	393,012	26	267,806
DRUG/HEALTH STORES	446	113	2,038,452	91	408,254
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	8,350,278	16	2,578,466
APPAREL & ACCESSORIES	448	138	969,647	112	671,346
CLOTHING & SHOE STORES	4481, 4482	115	809,659	102	657,328
JEWELRY & LUGGAGE STORES	4483	23	159,988	10	14,018
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	1,381,372	128	501,977
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	101	1,206,161	91	456,176
BOOK STORES & NEWS DEALERS	4512	48	175,211	37	45,801
GENERAL MERCHANDISE STORES	452	16	4,707,152	14	390,930
DEPARTMENT STORES	4521	4	345,755	4	191,154
GENERAL MERCHANDISE STORES	4529	12	4,361,397	10	199,776
E-COMMERCE & MAIL ORDER	4541	284	3,631,805	215	1,879,026
MISCELLANEOUS RETAILERS	453, 4542, 4543	702	10,935,387	533	8,293,018
AGRICULTURE, FORESTRY, FISHING	11	23	407,474	23	1,127,984
MINING	21	8	1,866,939	6	526,597
UTILITIES	22	8	67,113	5	930,720
CONSTRUCTION	23	623	57,845,037	487	26,165,342
CONSTRUCTION OF BUILDINGS	236	155	17,051,160	104	7,919,406
HEAVY CONSTRUCTION & HIGHWAYS	237	39	21,594,383	37	7,018,672
SPECIAL TRADE CONTRACTORS	238	429	19,199,494	346	11,227,264
MANUFACTURING	31-33	372	5,572,693	246	2,948,288
WHOLESALE TRADE	42	1,036	14,532,038	805	44,296,425
DURABLE GOODS	423	723	11,265,049	573	40,930,978
NONDURABLE GOODS	424	308	3,247,316	227	3,345,944
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	19,673	5	19,503
TRANSPORTATION & WAREHOUSING	48-49	22	1,478,244	13	172,909
INFORMATION	51	260	13,795,974	216	7,437,804
FINANCE, INSURANCE	52	61	1,859,824	38	1,075,855
REAL ESTATE, RENTAL/LEASING	53	138	4,158,424	104	4,101,087
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	232	2,240,977	181	1,024,881
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	315	4,227,376	231	2,113,113
ARTS, ENTERTAINMENT & RECREATION	71	55	2,907,803	22	146,482
ACCOMMODATIONS & FOOD SERVICES	72	194	39,524,715	52	7,599,147
ACCOMMODATIONS	721	98	16,986,459	20	1,236,474
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	96	22,538,256	32	6,362,673
OTHER SERVICES	81	199	7,566,034	146	3,494,485
REPAIR & MAINTENANCE	811	124	5,686,131	100	3,073,739
PERSONAL SERVICE	812	48	827,376	31	322,280
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	1,052,527	15	98,466
PUBLIC ADMINISTRATION, OTHER	92.00	6	38,426	8	26,467
TOTAL ALL INDUSTRIES		5,434	\$227,104,320	4,039	\$135,636,734

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	10,928	\$6,321,236,862	2,231	\$101,249,930
MOTOR VEHICLES & PARTS	441	642	1,987,833,415	93	11,214,156
NEW & USED AUTO DEALERS	4411	234	1,656,534,151	16	1,185,620
RV, BOAT, MOTORCYCLE DEALERS	4412	127	146,618,924	35	8,016,249
AUTOMOTIVE PARTS & TIRE	4413	281	184,680,340	42	2,012,287
FURNITURE & HOME FURNISHING	442	420	201,214,809	92	3,519,015
ELECTRONICS & APPLIANCE STORES	443	771	324,258,497	160	4,378,735
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	593	553,885,321	143	20,117,312
BUILDING MATERIALS	4441	422	500,374,486	98	19,115,452
LAWN & GARDEN SUPPLIES & EQUIP.	4442	171	53,510,835	45	1,001,860
FOOD & BEVERAGE STORES	445	540	360,780,611	88	17,720,511
GROCERY & CONVENIENCE STORES	4451	261	336,770,698	14	15,595,318
OTHER FOOD & BEVERAGE STORES	4452, 4453	279	24,009,913	74	2,125,193
DRUG/HEALTH STORES	446	514	176,415,557	120	2,760,021
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	187	201,632,308	9	7,536,726
APPAREL & ACCESSORIES	448	710	354,601,910	182	3,634,762
CLOTHING & SHOE STORES	4481, 4482	573	305,398,150	156	3,365,801
JEWELRY & LUGGAGE STORES	4483	137	49,203,760	26	268,961
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	760	229,719,586	181	2,638,074
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	558	203,746,267	118	1,591,555
BOOK STORES & NEWS DEALERS	4512	202	25,973,319	63	1,046,519
GENERAL MERCHANDISE STORES	452	72	1,206,733,804	21	1,103,893
DEPARTMENT STORES	4521	10	378,841,040	5	297,600
GENERAL MERCHANDISE STORES	4529	62	827,892,764	16	806,293
E-COMMERCE & MAIL ORDER	4541	976	153,039,218	319	8,237,054
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,743	571,121,826	823	18,389,671
AGRICULTURE, FORESTRY, FISHING	11	168	4,508,009	31	206,487
MINING	21	22	10,052,399	4	232,288
UTILITIES	22	43	5,145,343	11	658,517
CONSTRUCTION	23	7,995	1,807,790,280	790	108,035,455
CONSTRUCTION OF BUILDINGS	236	2,445	931,449,074	251	67,475,892
HEAVY CONSTRUCTION & HIGHWAYS	237	266	194,088,109	39	8,518,063
SPECIAL TRADE CONTRACTORS	238	5,284	682,253,097	500	32,041,500
MANUFACTURING	31-33	2,476	231,100,825	534	6,057,922
WHOLESALE TRADE	42	4,418	708,410,590	1,164	17,475,434
DURABLE GOODS	423	2,980	570,808,383	754	8,525,740
NONDURABLE GOODS	424	1,390	129,347,371	402	8,930,510
ELECTRONIC MARKETS, AGENTS & BROKERS	425	48	8,254,836	8	19,184
TRANSPORTATION & WAREHOUSING	48-49	247	47,683,935	58	4,254,543
INFORMATION	51	972	535,549,249	285	13,150,855
FINANCE, INSURANCE	52	220	92,725,099	57	1,073,217
REAL ESTATE, RENTAL/LEASING	53	854	271,174,034	166	9,505,249
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,416	142,126,765	357	4,607,567
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,228	278,072,602	408	15,182,538
ARTS, ENTERTAINMENT & RECREATION	71	631	119,073,192	102	7,043,930
ACCOMMODATIONS & FOOD SERVICES	72	1,848	1,194,102,970	230	66,924,470
ACCOMMODATIONS	721	165	122,588,236	147	41,212,055
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,683	1,071,514,734	83	25,712,415
OTHER SERVICES	81	2,994	414,595,251	247	9,634,526
REPAIR & MAINTENANCE	811	1,938	326,753,293	159	7,618,449
PERSONAL SERVICE	812	875	81,127,799	59	1,760,030
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	181	6,714,159	29	256,047
PUBLIC ADMINISTRATION, OTHER	92.00	31	5,832,565	9	35,424
TOTAL ALL INDUSTRIES		39,491	\$12,189,179,970	6,684	\$365,328,352

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	4,903	\$1,265,830,530	1,155	\$19,055,394
MOTOR VEHICLES & PARTS	441	276	435,277,717	45	1,181,882
NEW & USED AUTO DEALERS	4411	62	313,968,896	8	280,430
RV, BOAT, MOTORCYCLE DEALERS	4412	83	81,923,585	8	13,403
AUTOMOTIVE PARTS & TIRE	4413	131	39,385,236	29	888,049
FURNITURE & HOME FURNISHING	442	196	31,779,671	44	292,677
ELECTRONICS & APPLIANCE STORES	443	359	44,945,127	85	1,139,384
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	308	104,232,797	73	2,103,752
BUILDING MATERIALS	4441	215	89,913,094	55	1,901,310
LAWN & GARDEN SUPPLIES & EQUIP.	4442	93	14,319,703	18	202,442
FOOD & BEVERAGE STORES	445	170	70,114,788	29	3,078,939
GROCERY & CONVENIENCE STORES	4451	46	62,015,240	6	3,046,845
OTHER FOOD & BEVERAGE STORES	4452, 4453	124	8,099,548	23	32,094
DRUG/HEALTH STORES	446	267	31,632,093	67	497,108
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	65	41,216,757	11	3,038,995
APPAREL & ACCESSORIES	448	336	76,648,875	106	316,904
CLOTHING & SHOE STORES	4481, 4482	278	64,107,553	96	307,012
JEWELRY & LUGGAGE STORES	4483	58	12,541,322	10	9,892
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	351	41,704,508	94	832,183
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	252	40,860,171	64	465,132
BOOK STORES & NEWS DEALERS	4512	99	844,337	30	367,051
GENERAL MERCHANDISE STORES	452	35	261,954,361	13	259,341
DEPARTMENT STORES	4521	7	68,633,466	5	111,635
GENERAL MERCHANDISE STORES	4529	28	193,320,895	8	147,706
E-COMMERCE & MAIL ORDER	4541	582	24,774,841	183	1,715,627
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,958	101,548,995	405	4,598,602
AGRICULTURE, FORESTRY, FISHING	11	81	3,184,114	10	68,258
MINING	21	15	877,392	4	27,351
UTILITIES	22	14	643,458	D	D
CONSTRUCTION	23	2,587	304,154,439	502	15,163,846
CONSTRUCTION OF BUILDINGS	236	682	122,482,940	107	5,791,635
HEAVY CONSTRUCTION & HIGHWAYS	237	125	66,615,339	34	3,784,454
SPECIAL TRADE CONTRACTORS	238	1,780	115,056,160	361	5,587,757
MANUFACTURING	31-33	1,309	55,159,184	175	1,541,235
WHOLESALE TRADE	42	2,661	181,264,476	632	4,630,154
DURABLE GOODS	423	1,839	122,168,923	447	3,441,729
NONDURABLE GOODS	424	800	58,608,676	181	1,126,657
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	486,877	4	61,768
TRANSPORTATION & WAREHOUSING	48-49	104	20,055,919	15	730,811
INFORMATION	51	561	78,209,319	195	6,017,876
FINANCE, INSURANCE	52	125	10,045,136	37	235,396
REAL ESTATE, RENTAL/LEASING	53	411	46,540,915	96	1,346,984
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	902	23,282,394	141	962,498
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,136	39,556,641	188	970,629
ARTS, ENTERTAINMENT & RECREATION	71	215	16,310,177	22	790,314
ACCOMMODATIONS & FOOD SERVICES	72	467	208,268,131	52	31,500,345
ACCOMMODATIONS	721	95	30,760,429	17	27,373,278
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	372	177,507,702	35	4,127,067
OTHER SERVICES	81	911	67,362,087	120	1,317,964
REPAIR & MAINTENANCE	811	635	53,366,175	76	684,010
PERSONAL SERVICE	812	208	12,146,108	28	391,918
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	68	1,849,804	16	242,036
PUBLIC ADMINISTRATION, OTHER	92.00	19	941,440	6	56,700
TOTAL ALL INDUSTRIES		16,421	\$2,321,685,752	3,351	\$84,421,657

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	10,312	\$6,013,695,168	7,804	\$3,830,075,926
MOTOR VEHICLES & PARTS	441	545	1,519,521,587	459	941,847,953
NEW & USED AUTO DEALERS	4411	184	1,226,335,694	170	700,090,698
RV, BOAT, MOTORCYCLE DEALERS	4412	110	110,010,210	85	108,847,480
AUTOMOTIVE PARTS & TIRE	4413	251	183,175,683	204	132,909,775
FURNITURE & HOME FURNISHING	442	425	195,096,986	257	129,424,221
ELECTRONICS & APPLIANCE STORES	443	771	263,101,172	623	233,584,024
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	625	484,814,410	376	376,470,154
BUILDING MATERIALS	4441	437	433,003,357	267	349,217,162
LAWN & GARDEN SUPPLIES & EQUIP.	4442	188	51,811,053	109	27,252,992
FOOD & BEVERAGE STORES	445	497	366,981,376	304	241,196,189
GROCERY & CONVENIENCE STORES	4451	228	339,175,475	96	224,672,801
OTHER FOOD & BEVERAGE STORES	4452, 4453	269	27,805,901	208	16,523,388
DRUG/HEALTH STORES	446	481	190,792,571	422	114,735,859
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	177	140,504,637	109	86,666,115
APPAREL & ACCESSORIES	448	644	635,938,334	509	270,606,349
CLOTHING & SHOE STORES	4481, 4482	519	543,496,396	416	240,317,766
JEWELRY & LUGGAGE STORES	4483	125	92,441,938	93	30,288,583
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	717	296,986,524	576	188,512,569
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	527	278,106,553	423	152,865,347
BOOK STORES & NEWS DEALERS	4512	190	18,879,971	153	35,647,222
GENERAL MERCHANDISE STORES	452	75	1,210,205,367	63	796,554,684
DEPARTMENT STORES	4521	12	331,126,936	10	220,854,056
GENERAL MERCHANDISE STORES	4529	63	879,078,431	53	575,700,628
E-COMMERCE & MAIL ORDER	4541	1,003	169,232,512	830	87,772,913
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,352	540,519,692	3,276	362,704,896
AGRICULTURE, FORESTRY, FISHING	11	174	4,996,709	96	2,186,021
MINING	21	21	2,326,723	13	779,737
UTILITIES	22	36	7,115,794	15	2,926,457
CONSTRUCTION	23	8,660	1,560,271,765	3,501	941,777,513
CONSTRUCTION OF BUILDINGS	236	2,777	747,431,027	1,074	469,464,960
HEAVY CONSTRUCTION & HIGHWAYS	237	253	185,687,347	143	47,264,702
SPECIAL TRADE CONTRACTORS	238	5,630	627,153,391	2,284	425,047,851
MANUFACTURING	31-33	2,576	170,420,807	1,902	153,608,202
WHOLESALE TRADE	42	4,324	671,513,876	3,781	577,914,116
DURABLE GOODS	423	2,892	500,755,918	2,590	452,287,695
NONDURABLE GOODS	424	1,385	169,418,356	1,156	124,424,807
ELECTRONIC MARKETS, AGENTS & BROKERS	425	47	1,339,602	35	1,201,614
TRANSPORTATION & WAREHOUSING	48-49	249	28,157,871	146	22,648,006
INFORMATION	51	947	496,522,502	833	365,761,301
FINANCE, INSURANCE	52	204	70,645,155	184	57,170,221
REAL ESTATE, RENTAL/LEASING	53	799	202,935,632	569	169,162,363
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,490	140,890,369	1,646	121,742,166
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,355	245,355,480	1,837	190,891,304
ARTS, ENTERTAINMENT & RECREATION	71	629	90,274,798	387	46,049,230
ACCOMMODATIONS & FOOD SERVICES	72	1,774	1,136,027,110	1,092	831,987,504
ACCOMMODATIONS	721	114	109,100,134	104	160,488,784
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,660	1,026,926,976	988	671,498,720
OTHER SERVICES	81	2,832	326,889,484	1,813	237,584,362
REPAIR & MAINTENANCE	811	1,775	255,129,279	1,122	175,618,307
PERSONAL SERVICE	812	890	64,713,636	581	54,638,742
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	167	7,046,569	110	7,327,313
PUBLIC ADMINISTRATION, OTHER	92.00	24	4,575,378	26	9,404,397
TOTAL ALL INDUSTRIES		39,406	\$11,172,614,621	25,645	\$7,561,668,826

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	2,458	\$194,406,594	6,279	\$2,097,822,219
MOTOR VEHICLES & PARTS	441	125	36,510,926	276	422,080,322
NEW & USED AUTO DEALERS	4411	23	21,203,539	63	322,504,232
RV, BOAT, MOTORCYCLE DEALERS	4412	29	2,381,208	73	33,836,202
AUTOMOTIVE PARTS & TIRE	4413	73	12,926,179	140	65,739,888
FURNITURE & HOME FURNISHING	442	90	5,166,198	268	69,946,956
ELECTRONICS & APPLIANCE STORES	443	183	6,870,932	517	125,498,899
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	160	19,247,165	378	242,534,151
BUILDING MATERIALS	4441	122	18,313,602	261	209,158,511
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	933,563	117	33,375,640
FOOD & BEVERAGE STORES	445	56	14,900,430	216	133,335,219
GROCERY & CONVENIENCE STORES	4451	14	14,279,582	68	120,386,254
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	620,848	148	12,948,965
DRUG/HEALTH STORES	446	138	2,339,064	343	48,620,059
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	12,415,906	87	61,206,447
APPAREL & ACCESSORIES	448	156	1,721,184	398	101,757,399
CLOTHING & SHOE STORES	4481, 4482	139	1,646,840	322	86,081,061
JEWELRY & LUGGAGE STORES	4483	17	74,344	76	15,676,338
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	208	6,590,290	462	132,968,397
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	143	6,420,100	323	123,477,856
BOOK STORES & NEWS DEALERS	4512	65	170,190	139	9,490,541
GENERAL MERCHANDISE STORES	452	27	48,080,352	52	507,894,244
DEPARTMENT STORES	4521	4	573,501	10	152,456,166
GENERAL MERCHANDISE STORES	4529	23	47,506,851	42	355,438,078
E-COMMERCE & MAIL ORDER	4541	347	6,751,502	744	55,801,313
MISCELLANEOUS RETAILERS	453, 4542, 4543	934	33,812,645	2,538	196,178,813
AGRICULTURE, FORESTRY, FISHING	11	33	1,017,775	117	2,235,072
MINING	21	7	329,496	16	1,117,951
UTILITIES	22	8	182,020	22	1,611,740
CONSTRUCTION	23	916	52,299,086	4,010	507,581,140
CONSTRUCTION OF BUILDINGS	236	224	17,257,310	1,143	251,589,647
HEAVY CONSTRUCTION & HIGHWAYS	237	52	8,996,275	162	37,555,320
SPECIAL TRADE CONTRACTORS	238	640	26,045,501	2,705	218,436,173
MANUFACTURING	31-33	485	6,903,801	1,576	80,692,227
WHOLESALE TRADE	42	1,345	25,614,442	3,070	266,057,689
DURABLE GOODS	423	945	18,748,771	2,098	227,406,192
NONDURABLE GOODS	424	392	6,831,690	945	38,243,375
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	33,981	27	408,122
TRANSPORTATION & WAREHOUSING	48-49	27	759,514	101	5,624,874
INFORMATION	51	319	24,476,158	727	210,643,284
FINANCE, INSURANCE	52	59	2,685,128	159	21,497,497
REAL ESTATE, RENTAL/LEASING	53	170	5,734,643	490	61,122,904
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	311	2,574,926	1,336	82,691,065
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	438	5,960,970	1,791	91,930,061
ARTS, ENTERTAINMENT & RECREATION	71	53	4,417,915	286	37,181,121
ACCOMMODATIONS & FOOD SERVICES	72	148	28,909,432	652	377,026,415
ACCOMMODATIONS	721	37	4,998,607	50	30,394,049
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	111	23,910,825	602	346,632,366
OTHER SERVICES	81	322	17,038,922	1,358	119,108,939
REPAIR & MAINTENANCE	811	227	15,015,167	871	94,761,091
PERSONAL SERVICE	812	68	1,684,281	385	22,542,595
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	339,474	102	1,805,253
PUBLIC ADMINISTRATION, OTHER	92.00	14	114,310	27	10,492,095
TOTAL ALL INDUSTRIES		7,113	\$373,425,132	22,017	\$3,974,436,293

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	842	\$8,459,147	3,032	\$302,662,593
MOTOR VEHICLES & PARTS	441	28	772,721	139	54,868,071
NEW & USED AUTO DEALERS	4411	4	100,311	25	34,795,811
RV, BOAT, MOTORCYCLE DEALERS	4412	7	5,674	27	5,547,903
AUTOMOTIVE PARTS & TIRE	4413	17	666,736	87	14,524,357
FURNITURE & HOME FURNISHING	442	28	319,526	108	8,292,048
ELECTRONICS & APPLIANCE STORES	443	67	287,231	261	17,398,018
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	1,092,788	163	35,432,593
BUILDING MATERIALS	4441	37	993,283	118	33,172,273
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	99,505	45	2,260,320
FOOD & BEVERAGE STORES	445	18	928,407	118	33,574,775
GROCERY & CONVENIENCE STORES	4451	3	897,907	25	27,613,714
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	30,500	93	5,961,061
DRUG/HEALTH STORES	446	36	337,288	188	8,427,917
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	2,209,514	27	9,963,008
APPAREL & ACCESSORIES	448	76	145,046	212	8,720,966
CLOTHING & SHOE STORES	4481, 4482	70	138,305	181	6,970,213
JEWELRY & LUGGAGE STORES	4483	6	6,741	31	1,750,753
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	121,456	237	13,364,865
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	113,579	167	7,355,893
BOOK STORES & NEWS DEALERS	4512	21	7,877	70	6,008,972
GENERAL MERCHANDISE STORES	452	11	246,486	30	65,229,297
DEPARTMENT STORES	4521	4	57,288	6	14,047,205
GENERAL MERCHANDISE STORES	4529	7	189,198	24	51,182,092
E-COMMERCE & MAIL ORDER	4541	149	720,361	433	11,535,100
MISCELLANEOUS RETAILERS	453, 4542, 4543	290	1,278,323	1,116	35,855,935
AGRICULTURE, FORESTRY, FISHING	11	12	162,900	34	1,276,081
MINING	21	3	519,402	D	D
UTILITIES	22	3	43,755	5	485,782
CONSTRUCTION	23	214	11,957,707	995	126,354,936
CONSTRUCTION OF BUILDINGS	236	45	7,039,271	228	58,701,855
HEAVY CONSTRUCTION & HIGHWAYS	237	14	1,970,858	63	12,338,792
SPECIAL TRADE CONTRACTORS	238	155	2,947,578	704	55,314,289
MANUFACTURING	31-33	121	796,591	729	26,034,444
WHOLESALE TRADE	42	418	1,629,732	1,876	79,333,716
DURABLE GOODS	423	296	1,360,703	1,291	54,486,715
NONDURABLE GOODS	424	118	268,538	569	24,652,943
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	491	16	194,058
TRANSPORTATION & WAREHOUSING	48-49	7	148,654	27	1,820,009
INFORMATION	51	146	2,644,429	423	37,659,337
FINANCE, INSURANCE	52	26	178,975	93	2,969,114
REAL ESTATE, RENTAL/LEASING	53	65	570,901	225	15,973,350
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	83	201,133	488	9,902,413
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	119	405,558	591	17,895,220
ARTS, ENTERTAINMENT & RECREATION	71	8	80,950	91	6,118,035
ACCOMMODATIONS & FOOD SERVICES	72	24	2,286,437	227	87,928,817
ACCOMMODATIONS	721	8	678,634	74	22,085,774
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	16	1,607,803	153	65,843,043
OTHER SERVICES	81	63	549,189	408	19,955,323
REPAIR & MAINTENANCE	811	42	408,087	264	15,388,589
PERSONAL SERVICE	812	15	120,958	102	3,943,567
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	20,144	42	623,167
PUBLIC ADMINISTRATION, OTHER	92.00	5	26,636	9	660,483
TOTAL ALL INDUSTRIES		2,159	\$30,662,096	9,255	\$737,039,695

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	6,079	\$1,699,257,586	2,638	\$211,716,646
MOTOR VEHICLES & PARTS	441	296	277,815,012	105	50,254,386
NEW & USED AUTO DEALERS	4411	65	201,680,076	24	37,447,180
RV, BOAT, MOTORCYCLE DEALERS	4412	78	25,132,066	21	2,434,944
AUTOMOTIVE PARTS & TIRE	4413	153	51,002,870	60	10,372,262
FURNITURE & HOME FURNISHING	442	229	54,297,558	101	5,764,181
ELECTRONICS & APPLIANCE STORES	443	468	63,003,849	218	12,572,948
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	333	188,361,642	154	16,601,453
BUILDING MATERIALS	4441	231	163,256,220	115	15,031,167
LAWN & GARDEN SUPPLIES & EQUIP.	4442	102	25,105,422	39	1,570,286
FOOD & BEVERAGE STORES	445	234	127,452,902	70	17,355,575
GROCERY & CONVENIENCE STORES	4451	56	118,375,315	17	16,845,623
OTHER FOOD & BEVERAGE STORES	4452, 4453	178	9,077,587	53	509,952
DRUG/HEALTH STORES	446	306	56,256,893	162	4,881,730
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	96	51,761,905	18	6,803,034
APPAREL & ACCESSORIES	448	435	126,712,087	192	4,515,097
CLOTHING & SHOE STORES	4481, 4482	358	117,102,226	165	3,220,647
JEWELRY & LUGGAGE STORES	4483	77	9,609,861	27	1,294,450
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	469	76,047,368	225	19,025,674
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	337	68,680,195	155	3,537,812
BOOK STORES & NEWS DEALERS	4512	132	7,367,173	70	15,487,862
GENERAL MERCHANDISE STORES	452	59	438,192,225	21	37,116,295
DEPARTMENT STORES	4521	8	124,993,719	4	497,153
GENERAL MERCHANDISE STORES	4529	51	313,198,506	17	36,619,142
E-COMMERCE & MAIL ORDER	4541	788	87,711,573	390	11,291,404
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,366	151,644,572	982	25,534,869
AGRICULTURE, FORESTRY, FISHING	11	101	2,557,009	19	172,525
MINING	21	15	4,812,859	4	522,445
UTILITIES	22	19	716,619	6	74,267
CONSTRUCTION	23	2,677	533,189,133	899	172,313,301
CONSTRUCTION OF BUILDINGS	236	874	300,758,032	223	104,459,343
HEAVY CONSTRUCTION & HIGHWAYS	237	116	43,853,069	58	15,157,287
SPECIAL TRADE CONTRACTORS	238	1,687	188,578,032	618	52,696,671
MANUFACTURING	31-33	1,664	63,257,847	581	13,090,686
WHOLESALE TRADE	42	3,294	250,332,617	1,665	75,970,487
DURABLE GOODS	423	2,220	181,664,009	1,146	59,744,144
NONDURABLE GOODS	424	1,042	67,120,972	505	16,116,394
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	1,547,636	14	109,949
TRANSPORTATION & WAREHOUSING	48-49	116	17,382,098	30	3,163,473
INFORMATION	51	704	140,019,862	390	25,355,362
FINANCE, INSURANCE	52	133	10,958,224	74	2,163,322
REAL ESTATE, RENTAL/LEASING	53	493	64,483,573	183	21,101,477
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,209	50,760,137	448	13,015,228
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,389	85,080,390	455	18,796,163
ARTS, ENTERTAINMENT & RECREATION	71	290	37,794,107	57	3,309,235
ACCOMMODATIONS & FOOD SERVICES	72	688	362,965,486	145	60,636,325
ACCOMMODATIONS	721	142	53,313,688	16	9,624,219
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	546	309,651,798	129	51,012,106
OTHER SERVICES	81	1,200	108,713,349	306	14,870,697
REPAIR & MAINTENANCE	811	800	86,343,030	195	11,900,682
PERSONAL SERVICE	812	324	20,098,731	78	2,808,421
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	76	2,271,588	33	161,594
PUBLIC ADMINISTRATION, OTHER	92.00	20	1,188,946	14	1,833,732
TOTAL ALL INDUSTRIES		20,091	\$3,433,469,842	7,914	\$638,105,371

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,968</u>	<u>\$1,521,003,614</u>
MOTOR VEHICLES & PARTS	441	362	361,464,672
NEW & USED AUTO DEALERS	4411	132	271,533,599
RV, BOAT, MOTORCYCLE DEALERS	4412	62	26,822,252
AUTOMOTIVE PARTS & TIRE	4413	168	63,108,821
FURNITURE & HOME FURNISHING	442	181	41,580,832
ELECTRONICS & APPLIANCE STORES	443	423	62,025,650
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	282	153,272,065
BUILDING MATERIALS	4441	201	131,861,577
LAWN & GARDEN SUPPLIES & EQUIP.	4442	81	21,410,488
FOOD & BEVERAGE STORES	445	248	107,667,605
GROCERY & CONVENIENCE STORES	4451	117	101,359,310
OTHER FOOD & BEVERAGE STORES	4452, 4453	131	6,308,295
DRUG/HEALTH STORES	446	274	33,956,248
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	82	46,937,266
APPAREL & ACCESSORIES	448	331	72,981,707
CLOTHING & SHOE STORES	4481, 4482	276	63,712,749
JEWELRY & LUGGAGE STORES	4483	55	9,268,958
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	356	51,201,889
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	253	49,054,454
BOOK STORES & NEWS DEALERS	4512	103	2,147,435
GENERAL MERCHANDISE STORES	452	52	407,174,135
DEPARTMENT STORES	4521	9	109,461,986
GENERAL MERCHANDISE STORES	4529	43	297,712,149
E-COMMERCE & MAIL ORDER	4541	539	30,345,416
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,838	152,396,129
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>78</u>	<u>3,258,778</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>4,872,946</u>
<u>UTILITIES</u>	<u>22</u>	<u>22</u>	<u>1,101,369</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,820</u>	<u>480,503,503</u>
CONSTRUCTION OF BUILDINGS	236	497	286,659,284
HEAVY CONSTRUCTION & HIGHWAYS	237	106	22,650,627
SPECIAL TRADE CONTRACTORS	238	1,217	171,193,592
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,172</u>	<u>95,381,800</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,822</u>	<u>326,777,253</u>
DURABLE GOODS	423	1,950	239,107,597
NONDURABLE GOODS	424	841	86,950,934
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	718,722
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>103</u>	<u>5,809,810</u>
<u>INFORMATION</u>	<u>51</u>	<u>612</u>	<u>158,352,511</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>146</u>	<u>19,934,389</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>427</u>	<u>90,924,460</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>841</u>	<u>41,575,905</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,014</u>	<u>57,340,335</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>157</u>	<u>19,905,232</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>604</u>	<u>289,013,215</u>
ACCOMMODATIONS	721	80	43,283,163
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	524	245,730,052
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,061</u>	<u>97,964,783</u>
REPAIR & MAINTENANCE	811	739	77,825,481
PERSONAL SERVICE	812	258	17,138,904
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	64	3,000,398
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>968,522</u>
TOTAL ALL INDUSTRIES		<u>15,883</u>	<u>\$3,214,688,425</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Calendar Year 2012 to Calendar Year 2013
(Dollars in Thousands)

City	Calendar Year 2012	Calendar Year 2013	Percent Change
Aberdeen	\$365,106	\$381,690	4.5%
Auburn	\$1,392,208	\$1,559,039	12.0%
Bellevue	\$5,073,923	\$5,439,394	7.2%
Bellingham	\$2,172,257	\$2,282,586	5.1%
Bremerton	\$730,724	\$736,560	0.8%
Camas	\$201,112	\$192,736	-4.2%
Centralia	\$276,833	\$304,848	10.1%
Chehalis	\$363,228	\$383,608	5.6%
Colville	\$178,139	\$189,456	6.4%
Des Moines	\$176,434	\$199,509	13.1%
Edmonds	\$572,392	\$613,692	7.2%
Ellensburg	\$372,711	\$387,229	3.9%
Everett	\$2,402,359	\$2,453,078	2.1%
Federal Way	\$1,220,710	\$1,299,074	6.4%
Fife	\$543,842	\$666,411	22.5%
Issaquah	\$1,114,398	\$1,212,258	8.8%
Kelso	\$208,576	\$207,585	-0.5%
Kennewick	\$1,634,408	\$1,723,129	5.4%
Kent	\$1,689,219	\$1,764,367	4.4%
Kirkland	\$1,789,374	\$1,933,261	8.0%
Lacey	\$934,440	\$934,766	0.0%
Longview	\$686,652	\$753,076	9.7%
Lynnwood	\$1,971,095	\$2,078,375	5.4%
Marysville	\$732,606	\$824,961	12.6%
Mercer Island	\$309,885	\$340,585	9.9%
Moses Lake	\$552,709	\$614,456	11.2%
Mount Vernon	\$558,381	\$619,110	10.9%
Mountlake Terrace	\$170,264	\$193,219	13.5%
Oak Harbor	\$295,308	\$308,010	4.3%
Olympia	\$1,706,078	\$1,793,526	5.1%
Omak	\$172,742	\$183,877	6.4%
Pasco	\$861,063	\$933,302	8.4%
Port Angeles	\$303,838	\$308,604	1.6%
Port Townsend	\$181,723	\$194,283	6.9%
Pullman	\$432,311	\$457,920	5.9%
Puyallup	\$1,639,152	\$1,752,003	6.9%
Redmond	\$2,145,038	\$2,318,564	8.1%
Renton	\$2,094,900	\$2,242,003	7.0%
Richland	\$903,715	\$989,662	9.5%
Sea Tac	\$888,907	\$951,193	7.0%
Seattle	\$17,162,540	\$18,258,201	6.4%
Shelton	\$219,154	\$206,290	-5.9%
Spokane	\$3,880,296	\$4,103,528	5.8%
Sunnyside	\$236,776	\$252,211	6.5%
Tacoma	\$4,046,580	\$4,280,299	5.8%
Tukwila	\$1,685,474	\$1,764,573	4.7%
Vancouver	\$2,547,095	\$2,768,847	8.7%
Walla Walla	\$487,030	\$483,034	-0.8%
Wenatchee	\$702,020	\$723,996	3.1%
Yakima	\$1,532,458	\$1,630,076	6.4%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	1,676	\$239,952,246	3,408	\$859,031,713
MOTOR VEHICLES & PARTS	441	77	69,617,622	193	345,418,059
NEW & USED AUTO DEALERS	4411	20	50,908,392	58	306,093,657
RV, BOAT, MOTORCYCLE DEALERS	4412	12	121,709	30	16,297,393
AUTOMOTIVE PARTS & TIRE	4413	45	18,587,521	105	23,027,009
FURNITURE & HOME FURNISHING	442	56	3,238,617	160	26,485,505
ELECTRONICS & APPLIANCES	443	161	3,984,710	330	26,519,233
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	88	34,078,635	248	51,671,621
BUILDING MATERIALS	4441	73	32,672,043	202	44,024,103
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,406,592	46	7,647,518
FOOD & BEVERAGE STORES	445	46	20,476,697	99	30,415,557
GROCERY & CONVENIENCE STORES	4451	16	19,082,096	28	29,123,510
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	1,394,601	71	1,292,047
DRUG/HEALTH STORES	446	119	6,811,739	186	17,585,486
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	5,412,149	24	27,983,840
APPAREL & ACCESSORIES	448	133	4,692,190	229	106,196,620
CLOTHING & SHOE STORES	4481, 4482	113	3,013,431	202	94,614,280
JEWELRY & LUGGAGE STORES	4483	20	1,678,759	27	11,582,340
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	3,506,416	239	16,693,992
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	2,631,927	168	16,209,823
BOOK STORES & NEWS DEALERS	4512	42	874,489	71	484,169
GENERAL MERCHANDISE STORES	452	20	69,918,967	27	113,910,634
DEPARTMENT STORES	4521	5	13,394,332	6	9,530,212
GENERAL MERCHANDISE STORES	4529	15	56,524,635	21	104,380,422
E-COMMERCE & MAIL ORDER	4541	248	2,770,114	418	24,041,173
MISCELLANEOUS RETAILERS	453, 4542, 4543	592	15,444,390	1,255	72,109,993
AGRICULTURE, FORESTRY, FISHING	11	6	76,880	27	418,580
MINING	21	D	D	7	56,602
UTILITIES	22	4	40,810	8	2,003,007
CONSTRUCTION	23	559	38,946,985	2,929	216,324,826
CONSTRUCTION OF BUILDINGS	236	129	24,908,337	735	108,911,999
HEAVY CONSTRUCTION & HIGHWAYS	237	36	2,251,566	92	19,955,725
SPECIAL TRADE CONTRACTORS	238	394	11,787,082	2,102	87,457,102
MANUFACTURING	31-33	349	6,771,579	936	31,903,752
WHOLESALE TRADE	42	1,092	21,803,643	2,067	139,031,738
DURABLE GOODS	423	765	17,713,202	1,446	120,431,466
NONDURABLE GOODS	424	323	4,067,175	601	18,282,319
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	23,266	20	317,953
TRANSPORTATION & WAREHOUSING	48-49	17	309,069	70	3,504,555
INFORMATION	51	289	12,975,795	456	46,810,526
FINANCE, INSURANCE	52	70	2,795,358	106	9,342,674
REAL ESTATE, RENTAL/LEASING	53	162	7,801,329	316	30,810,969
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	256	4,429,564	651	18,421,234
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	338	3,659,746	1,120	41,074,577
ARTS, ENTERTAINMENT & RECREATION	71	24	759,142	101	9,871,515
ACCOMMODATIONS & FOOD SERVICES	72	79	32,190,878	234	105,415,306
ACCOMMODATIONS	721	7	2,855,260	12	8,979,125
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	29,335,618	222	96,436,181
OTHER SERVICES	81	232	8,568,664	732	44,848,137
REPAIR & MAINTENANCE	811	147	6,094,448	573	37,865,298
PERSONAL SERVICE	812	59	2,024,555	125	6,331,657
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	449,661	34	651,182
PUBLIC ADMINISTRATION, OTHER	92.00	7	569,767	11	168,805
TOTAL ALL INDUSTRIES		5,161	\$381,690,423	13,179	\$1,559,038,516

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	5,651	\$2,638,459,655	4,231	\$1,299,154,752
MOTOR VEHICLES & PARTS	441	187	918,173,798	182	231,290,159
NEW & USED AUTO DEALERS	4411	59	864,830,851	39	182,524,413
RV, BOAT, MOTORCYCLE DEALERS	4412	38	23,079,004	49	20,111,413
AUTOMOTIVE PARTS & TIRE	4413	90	30,263,943	94	28,654,333
FURNITURE & HOME FURNISHING	442	296	92,469,995	187	36,028,195
ELECTRONICS & APPLIANCES	443	565	219,387,660	375	48,137,703
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	339	114,641,400	206	130,198,682
BUILDING MATERIALS	4441	268	110,415,579	147	122,285,011
LAWN & GARDEN SUPPLIES & EQUIP.	4442	71	4,225,821	59	7,913,671
FOOD & BEVERAGE STORES	445	198	96,809,011	140	79,602,870
GROCERY & CONVENIENCE STORES	4451	42	69,957,832	29	74,477,802
OTHER FOOD & BEVERAGE STORES	4452, 4453	156	26,851,179	111	5,125,068
DRUG/HEALTH STORES	446	333	63,308,157	250	37,659,603
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	19,881,101	42	17,076,222
APPAREL & ACCESSORIES	448	404	496,417,519	341	111,422,830
CLOTHING & SHOE STORES	4481, 4482	330	440,189,182	286	103,104,046
JEWELRY & LUGGAGE STORES	4483	74	56,228,337	55	8,318,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	362	122,133,995	327	65,320,335
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	252	111,486,817	227	59,131,510
BOOK STORES & NEWS DEALERS	4512	110	10,647,178	100	6,188,825
GENERAL MERCHANDISE STORES	452	45	217,413,027	47	410,375,082
DEPARTMENT STORES	4521	8	119,736,127	8	122,287,626
GENERAL MERCHANDISE STORES	4529	37	97,676,900	39	288,087,456
E-COMMERCE & MAIL ORDER	4541	631	71,572,852	534	32,342,377
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,258	206,251,140	1,600	99,700,694
AGRICULTURE, FORESTRY, FISHING	11	44	817,259	33	1,096,887
MINING	21	8	323,136	10	1,177,868
UTILITIES	22	10	4,688,435	11	70,695
CONSTRUCTION	23	6,179	696,973,073	1,938	279,826,389
CONSTRUCTION OF BUILDINGS	236	1,922	398,014,523	595	176,555,078
HEAVY CONSTRUCTION & HIGHWAYS	237	168	51,369,863	68	15,705,408
SPECIAL TRADE CONTRACTORS	238	4,089	247,588,687	1,275	87,565,903
MANUFACTURING	31-33	1,488	66,297,221	1,133	31,272,429
WHOLESALE TRADE	42	2,755	337,546,284	2,404	127,978,326
DURABLE GOODS	423	1,843	297,899,937	1,660	104,421,926
NONDURABLE GOODS	424	890	39,009,109	722	22,465,873
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	637,238	22	1,090,527
TRANSPORTATION & WAREHOUSING	48-49	84	4,721,939	60	4,459,804
INFORMATION	51	765	251,661,406	561	68,571,889
FINANCE, INSURANCE	52	151	46,998,286	107	6,596,872
REAL ESTATE, RENTAL/LEASING	53	510	101,948,891	358	32,814,338
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,676	241,599,976	873	33,707,361
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,435	151,608,463	1,075	58,698,045
ARTS, ENTERTAINMENT & RECREATION	71	300	104,253,923	190	15,647,773
ACCOMMODATIONS & FOOD SERVICES	72	534	627,475,662	410	256,781,694
ACCOMMODATIONS	721	30	199,664,751	36	31,543,415
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	504	427,810,911	374	225,238,279
OTHER SERVICES	81	1,183	158,882,268	764	64,364,650
REPAIR & MAINTENANCE	811	744	95,211,232	488	51,952,745
PERSONAL SERVICE	812	365	59,549,115	223	11,902,763
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	74	4,121,921	53	509,142
PUBLIC ADMINISTRATION, OTHER	92.00	17	5,137,905	12	366,622
TOTAL ALL INDUSTRIES		23,790	\$5,439,393,782	14,170	\$2,282,586,394

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	2,872	\$398,181,854	1,795	\$61,050,228
MOTOR VEHICLES & PARTS	441	144	256,994,249	69	10,899,079
NEW & USED AUTO DEALERS	4411	38	233,822,122	12	5,365,463
RV, BOAT, MOTORCYCLE DEALERS	4412	30	10,666,926	18	26,609
AUTOMOTIVE PARTS & TIRE	4413	76	12,505,201	39	5,507,007
FURNITURE & HOME FURNISHING	442	104	10,412,101	74	3,273,140
ELECTRONICS & APPLIANCES	443	247	14,201,873	156	5,524,728
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	162	10,546,613	115	10,225,754
BUILDING MATERIALS	4441	125	8,897,559	91	8,039,702
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	1,649,054	24	2,186,052
FOOD & BEVERAGE STORES	445	83	28,314,030	59	6,549,803
GROCERY & CONVENIENCE STORES	4451	29	28,019,392	8	6,452,891
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	294,638	51	96,912
DRUG/HEALTH STORES	446	176	13,569,256	89	2,754,876
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	10,557,635	9	2,068,501
APPAREL & ACCESSORIES	448	205	3,635,979	167	2,462,099
CLOTHING & SHOE STORES	4481, 4482	177	2,575,837	143	1,969,136
JEWELRY & LUGGAGE STORES	4483	28	1,060,142	24	492,963
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	218	6,447,939	136	1,609,176
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	147	3,252,984	88	1,440,692
BOOK STORES & NEWS DEALERS	4512	71	3,194,955	48	168,484
GENERAL MERCHANDISE STORES	452	29	5,547,821	15	2,014,892
DEPARTMENT STORES	4521	4	974,315	4	399,799
GENERAL MERCHANDISE STORES	4529	25	4,573,506	11	1,615,093
E-COMMERCE & MAIL ORDER	4541	393	8,881,993	292	5,036,691
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,087	29,072,365	614	8,631,489
AGRICULTURE, FORESTRY, FISHING	11	11	35,370	9	13,895
MINING	21	4	317,642	4	41,014
UTILITIES	22	5	30,329	D	D
CONSTRUCTION	23	1,341	69,122,057	1,220	45,706,560
CONSTRUCTION OF BUILDINGS	236	335	36,977,641	246	14,559,417
HEAVY CONSTRUCTION & HIGHWAYS	237	40	2,858,566	30	6,157,862
SPECIAL TRADE CONTRACTORS	238	966	29,285,850	944	24,989,281
MANUFACTURING	31-33	649	15,947,903	370	3,688,262
WHOLESALE TRADE	42	1,629	58,822,301	1,083	14,602,347
DURABLE GOODS	423	1,142	43,845,036	715	11,911,812
NONDURABLE GOODS	424	476	14,896,141	361	2,686,468
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	81,124	7	4,067
TRANSPORTATION & WAREHOUSING	48-49	28	949,636	26	214,632
INFORMATION	51	417	29,616,836	287	25,759,174
FINANCE, INSURANCE	52	92	3,628,448	54	2,433,752
REAL ESTATE, RENTAL/LEASING	53	257	23,284,772	146	4,377,420
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	478	8,148,205	316	2,663,892
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	689	16,810,246	502	6,751,989
ARTS, ENTERTAINMENT & RECREATION	71	79	5,220,091	34	5,052,044
ACCOMMODATIONS & FOOD SERVICES	72	185	79,366,083	66	16,939,445
ACCOMMODATIONS	721	17	9,848,970	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	168	69,517,113	64	16,586,976
OTHER SERVICES	81	430	25,468,096	219	3,002,538
REPAIR & MAINTENANCE	811	304	18,902,600	151	1,297,460
PERSONAL SERVICE	812	92	6,306,462	51	1,682,173
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	259,034	17	22,905
PUBLIC ADMINISTRATION, OTHER	92.00	12	1,609,871	7	31,038
TOTAL ALL INDUSTRIES		9,178	\$736,559,740	6,140	\$192,735,799

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,760	\$145,987,382	1,719	\$273,571,209
MOTOR VEHICLES & PARTS	441	79	32,780,739	85	78,905,018
NEW & USED AUTO DEALERS	4411	22	18,628,780	19	59,367,565
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,677,282	16	9,695,150
AUTOMOTIVE PARTS & TIRE	4413	48	10,474,677	50	9,842,303
FURNITURE & HOME FURNISHING	442	68	3,624,564	66	3,431,013
ELECTRONICS & APPLIANCES	443	161	3,679,807	128	5,106,045
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	92	10,718,013	106	36,684,256
BUILDING MATERIALS	4441	71	8,833,687	85	33,346,678
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,884,326	21	3,337,578
FOOD & BEVERAGE STORES	445	35	15,732,561	30	9,841,126
GROCERY & CONVENIENCE STORES	4451	16	15,606,239	7	9,534,456
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	126,322	23	306,670
DRUG/HEALTH STORES	446	122	8,259,893	103	6,506,616
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	6,247,785	12	7,509,789
APPAREL & ACCESSORIES	448	134	30,315,094	134	5,560,309
CLOTHING & SHOE STORES	4481, 4482	121	25,756,765	123	4,673,817
JEWELRY & LUGGAGE STORES	4483	13	4,558,329	11	886,492
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	132	15,815,424	135	5,358,953
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	15,776,888	95	5,304,160
BOOK STORES & NEWS DEALERS	4512	37	38,536	40	54,793
GENERAL MERCHANDISE STORES	452	17	758,917	26	92,414,869
DEPARTMENT STORES	4521	4	240,287	5	15,249,490
GENERAL MERCHANDISE STORES	4529	13	518,630	21	77,165,379
E-COMMERCE & MAIL ORDER	4541	219	4,290,341	238	2,541,322
MISCELLANEOUS RETAILERS	453, 4542, 4543	685	13,764,244	656	19,711,893
AGRICULTURE, FORESTRY, FISHING	11	16	514,901	16	68,527
MINING	21	6	37,986	7	46,733
UTILITIES	22	6	72,950	4	59,157
CONSTRUCTION	23	743	36,185,526	649	23,730,029
CONSTRUCTION OF BUILDINGS	236	160	14,936,172	135	6,455,900
HEAVY CONSTRUCTION & HIGHWAYS	237	35	10,582,856	28	6,477,240
SPECIAL TRADE CONTRACTORS	238	548	10,666,498	486	10,796,889
MANUFACTURING	31-33	391	6,387,213	358	4,932,421
WHOLESALE TRADE	42	1,108	27,369,857	1,034	17,884,951
DURABLE GOODS	423	797	20,296,065	739	14,138,922
NONDURABLE GOODS	424	306	7,013,007	289	3,739,074
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	60,785	6	6,955
TRANSPORTATION & WAREHOUSING	48-49	14	300,838	18	1,944,628
INFORMATION	51	279	13,048,520	261	9,121,897
FINANCE, INSURANCE	52	70	861,174	66	1,127,287
REAL ESTATE, RENTAL/LEASING	53	148	5,419,559	151	5,307,160
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	267	3,462,204	257	5,614,961
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	402	4,523,090	322	2,641,101
ARTS, ENTERTAINMENT & RECREATION	71	37	2,386,329	38	2,944,051
ACCOMMODATIONS & FOOD SERVICES	72	103	47,335,583	84	26,813,993
ACCOMMODATIONS	721	13	2,971,584	4	4,488,797
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	44,363,999	80	22,325,196
OTHER SERVICES	81	282	10,814,295	224	7,708,498
REPAIR & MAINTENANCE	811	187	8,430,564	157	5,801,872
PERSONAL SERVICE	812	75	2,139,786	47	1,732,342
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	243,945	20	174,284
PUBLIC ADMINISTRATION, OTHER	92.00	9	140,702	10	91,488
TOTAL ALL INDUSTRIES		5,641	\$304,848,109	5,218	\$383,608,091

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	1,340	\$125,513,182	1,806	\$65,116,448
MOTOR VEHICLES & PARTS	441	56	26,882,633	78	4,791,588
NEW & USED AUTO DEALERS	4411	10	17,520,611	18	3,465,268
RV, BOAT, MOTORCYCLE DEALERS	4412	11	2,020,401	17	1,164,133
AUTOMOTIVE PARTS & TIRE	4413	35	7,341,621	43	162,187
FURNITURE & HOME FURNISHING	442	47	2,395,805	91	2,428,330
ELECTRONICS & APPLIANCES	443	124	3,707,520	140	2,300,308
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	7,800,285	114	4,342,202
BUILDING MATERIALS	4441	63	7,456,526	100	4,322,856
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	343,759	14	19,346
FOOD & BEVERAGE STORES	445	20	6,712,053	46	16,904,065
GROCERY & CONVENIENCE STORES	4451	4	6,389,358	5	16,663,260
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	322,695	41	240,805
DRUG/HEALTH STORES	446	78	717,523	97	8,487,757
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	3,407,570	13	4,958,051
APPAREL & ACCESSORIES	448	107	1,112,016	147	1,693,865
CLOTHING & SHOE STORES	4481, 4482	97	1,074,441	124	1,435,306
JEWELRY & LUGGAGE STORES	4483	10	37,575	23	258,559
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	4,707,984	139	997,019
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	4,621,300	97	833,552
BOOK STORES & NEWS DEALERS	4512	32	86,684	42	163,467
GENERAL MERCHANDISE STORES	452	16	47,145,911	19	1,813,910
DEPARTMENT STORES	4521	4	180,512	4	320,308
GENERAL MERCHANDISE STORES	4529	12	46,965,399	15	1,493,602
E-COMMERCE & MAIL ORDER	4541	191	2,070,620	258	3,985,901
MISCELLANEOUS RETAILERS	453, 4542, 4543	500	18,853,262	664	12,413,452
AGRICULTURE, FORESTRY, FISHING	11	8	333,561	17	2,029,640
MINING	21	D	D	3	49,734
UTILITIES	22	3	127,523	5	80,551
CONSTRUCTION	23	280	12,490,773	1,542	41,954,170
CONSTRUCTION OF BUILDINGS	236	54	4,660,608	359	20,813,814
HEAVY CONSTRUCTION & HIGHWAYS	237	15	2,053,402	41	3,381,021
SPECIAL TRADE CONTRACTORS	238	211	5,776,763	1,142	17,759,335
MANUFACTURING	31-33	218	1,877,713	374	2,933,645
WHOLESALE TRADE	42	831	12,371,048	862	9,773,855
DURABLE GOODS	423	585	9,367,190	583	6,534,347
NONDURABLE GOODS	424	241	2,980,740	273	3,231,827
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	23,118	6	7,681
TRANSPORTATION & WAREHOUSING	48-49	10	333,150	23	1,181,552
INFORMATION	51	207	4,957,324	273	15,733,342
FINANCE, INSURANCE	52	45	2,249,728	52	1,035,309
REAL ESTATE, RENTAL/LEASING	53	106	2,850,101	151	3,320,241
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	153	1,175,100	289	2,265,852
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	214	2,606,703	619	8,271,509
ARTS, ENTERTAINMENT & RECREATION	71	16	576,755	36	1,308,475
ACCOMMODATIONS & FOOD SERVICES	72	46	14,094,451	95	38,640,661
ACCOMMODATIONS	721	5	2,471,403	7	2,172,886
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	11,623,048	88	36,467,775
OTHER SERVICES	81	151	7,857,042	292	5,776,734
REPAIR & MAINTENANCE	811	92	6,525,688	217	4,590,467
PERSONAL SERVICE	812	41	1,086,082	58	1,128,943
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	245,272	17	57,324
PUBLIC ADMINISTRATION, OTHER	92.00	10	36,149	3	37,618
TOTAL ALL INDUSTRIES		3,640	\$189,455,984	6,442	\$199,509,336

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	3,221	\$301,816,454	2,047	\$185,628,730
MOTOR VEHICLES & PARTS	441	113	153,229,087	113	51,603,436
NEW & USED AUTO DEALERS	4411	26	148,580,094	22	27,794,163
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,961,835	26	11,921,938
AUTOMOTIVE PARTS & TIRE	4413	64	2,687,158	65	11,887,335
FURNITURE & HOME FURNISHING	442	179	10,464,212	73	6,752,019
ELECTRONICS & APPLIANCES	443	268	6,971,462	171	5,989,612
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	6,675,707	117	16,449,753
BUILDING MATERIALS	4441	161	6,113,071	91	8,444,299
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	562,636	26	8,005,454
FOOD & BEVERAGE STORES	445	111	27,029,428	39	17,877,103
GROCERY & CONVENIENCE STORES	4451	21	22,266,075	11	16,394,583
OTHER FOOD & BEVERAGE STORES	4452, 4453	90	4,763,353	28	1,482,520
DRUG/HEALTH STORES	446	195	10,934,352	104	3,268,897
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	4,721,711	19	12,538,799
APPAREL & ACCESSORIES	448	232	25,272,884	170	4,390,287
CLOTHING & SHOE STORES	4481, 4482	197	23,571,530	148	3,185,708
JEWELRY & LUGGAGE STORES	4483	35	1,701,354	22	1,204,579
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	222	2,872,425	175	3,874,991
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	146	2,105,897	125	3,441,090
BOOK STORES & NEWS DEALERS	4512	76	766,528	50	433,901
GENERAL MERCHANDISE STORES	452	26	11,440,875	22	40,225,567
DEPARTMENT STORES	4521	4	448,812	4	470,950
GENERAL MERCHANDISE STORES	4529	22	10,992,063	18	39,754,617
E-COMMERCE & MAIL ORDER	4541	425	11,735,335	283	4,122,583
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,235	30,468,976	761	18,535,683
AGRICULTURE, FORESTRY, FISHING	11	25	118,251	15	191,406
MINING	21	D	D	3	12,803
UTILITIES	22	6	431,487	8	433,368
CONSTRUCTION	23	3,094	86,438,621	611	37,051,441
CONSTRUCTION OF BUILDINGS	236	834	33,499,733	127	14,110,071
HEAVY CONSTRUCTION & HIGHWAYS	237	77	7,558,176	32	2,366,760
SPECIAL TRADE CONTRACTORS	238	2,183	45,380,712	452	20,574,610
MANUFACTURING	31-33	733	7,952,312	418	5,681,098
WHOLESALE TRADE	42	1,582	27,078,135	1,257	30,165,627
DURABLE GOODS	423	1,042	21,801,049	863	22,192,312
NONDURABLE GOODS	424	524	5,150,381	384	7,872,786
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	126,705	10	100,529
TRANSPORTATION & WAREHOUSING	48-49	36	1,381,831	16	461,333
INFORMATION	51	399	28,208,280	288	14,005,037
FINANCE, INSURANCE	52	74	3,615,627	69	5,750,821
REAL ESTATE, RENTAL/LEASING	53	230	9,635,887	165	8,618,823
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	657	10,189,669	312	6,761,139
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,213	21,473,316	374	16,938,851
ARTS, ENTERTAINMENT & RECREATION	71	120	9,209,886	68	2,133,512
ACCOMMODATIONS & FOOD SERVICES	72	204	83,689,329	114	60,354,864
ACCOMMODATIONS	721	9	4,354,439	12	10,416,878
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	195	79,334,890	102	49,937,986
OTHER SERVICES	81	517	22,394,771	218	12,739,073
REPAIR & MAINTENANCE	811	367	18,339,467	134	10,626,035
PERSONAL SERVICE	812	113	3,989,507	62	1,836,206
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	65,797	22	276,832
PUBLIC ADMINISTRATION, OTHER	92.00	11	56,040	10	301,492
TOTAL ALL INDUSTRIES		12,124	\$613,691,859	5,993	\$387,229,418

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	4,637	\$1,239,223,110	3,301	\$712,488,008
MOTOR VEHICLES & PARTS	441	228	400,357,924	130	60,729,131
NEW & USED AUTO DEALERS	4411	58	330,352,407	37	38,840,897
RV, BOAT, MOTORCYCLE DEALERS	4412	44	28,926,061	18	1,084,260
AUTOMOTIVE PARTS & TIRE	4413	126	41,079,456	75	20,803,974
FURNITURE & HOME FURNISHING	442	220	35,825,858	166	21,264,412
ELECTRONICS & APPLIANCES	443	462	63,871,183	303	47,408,984
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	293	68,580,838	216	75,017,117
BUILDING MATERIALS	4441	233	65,367,964	169	72,207,702
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	3,212,874	47	2,809,415
FOOD & BEVERAGE STORES	445	172	71,279,932	114	48,475,438
GROCERY & CONVENIENCE STORES	4451	83	67,272,883	34	44,175,243
OTHER FOOD & BEVERAGE STORES	4452, 4453	89	4,007,049	80	4,300,195
DRUG/HEALTH STORES	446	250	38,401,609	223	25,427,510
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	32,500,927	29	16,176,665
APPAREL & ACCESSORIES	448	299	49,035,810	236	35,541,285
CLOTHING & SHOE STORES	4481, 4482	251	40,929,030	198	30,841,370
JEWELRY & LUGGAGE STORES	4483	48	8,106,780	38	4,699,915
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	299	43,659,360	238	38,889,801
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	211	40,910,341	156	33,397,562
BOOK STORES & NEWS DEALERS	4512	88	2,749,019	82	5,492,239
GENERAL MERCHANDISE STORES	452	42	297,158,704	34	263,101,695
DEPARTMENT STORES	4521	8	72,876,580	7	73,604,422
GENERAL MERCHANDISE STORES	4529	34	224,282,124	27	189,497,273
E-COMMERCE & MAIL ORDER	4541	527	23,708,880	422	15,604,176
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,795	114,842,085	1,190	64,851,794
AGRICULTURE, FORESTRY, FISHING	11	38	130,829	28	152,627
MINING	21	8	97,492	6	10,858
UTILITIES	22	8	492,634	10	140,557
CONSTRUCTION	23	4,105	292,720,158	2,890	123,112,246
CONSTRUCTION OF BUILDINGS	236	1,087	146,797,236	761	57,693,960
HEAVY CONSTRUCTION & HIGHWAYS	237	126	27,804,308	65	7,553,523
SPECIAL TRADE CONTRACTORS	238	2,892	118,118,614	2,064	57,864,763
MANUFACTURING	31-33	1,181	43,630,711	789	11,590,703
WHOLESALE TRADE	42	2,654	202,905,133	1,749	52,464,421
DURABLE GOODS	423	1,849	164,822,602	1,200	43,210,653
NONDURABLE GOODS	424	781	37,788,565	537	9,059,569
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	293,966	12	194,199
TRANSPORTATION & WAREHOUSING	48-49	95	12,229,567	54	1,535,487
INFORMATION	51	610	106,345,808	413	61,943,215
FINANCE, INSURANCE	52	136	21,444,036	98	7,911,908
REAL ESTATE, RENTAL/LEASING	53	413	74,832,716	307	21,436,083
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,038	45,840,984	645	20,449,057
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,618	64,253,694	1,220	25,680,441
ARTS, ENTERTAINMENT & RECREATION	71	176	20,953,328	100	29,480,368
ACCOMMODATIONS & FOOD SERVICES	72	480	251,419,088	304	190,929,043
ACCOMMODATIONS	721	20	18,084,088	19	21,447,006
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	460	233,335,000	285	169,482,037
OTHER SERVICES	81	984	75,537,838	730	37,625,512
REPAIR & MAINTENANCE	811	715	60,599,618	510	27,595,395
PERSONAL SERVICE	812	203	13,647,147	175	8,097,756
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	66	1,291,073	45	1,932,361
PUBLIC ADMINISTRATION, OTHER	92.00	17	1,021,008	12	2,122,991
TOTAL ALL INDUSTRIES		18,198	\$2,453,078,134	12,656	\$1,299,073,525

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,533	\$475,707,748	3,207	\$653,972,928
MOTOR VEHICLES & PARTS	441	97	395,088,347	94	103,616,483
NEW & USED AUTO DEALERS	4411	27	317,958,144	19	84,503,488
RV, BOAT, MOTORCYCLE DEALERS	4412	18	66,715,417	17	11,406,800
AUTOMOTIVE PARTS & TIRE	4413	52	10,414,786	58	7,706,195
FURNITURE & HOME FURNISHING	442	81	6,541,250	176	25,474,261
ELECTRONICS & APPLIANCES	443	153	5,619,332	295	57,688,471
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	6,946,718	209	82,207,110
BUILDING MATERIALS	4441	102	6,234,839	174	79,234,153
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	711,879	35	2,972,957
FOOD & BEVERAGE STORES	445	25	401,834	96	26,678,312
GROCERY & CONVENIENCE STORES	4451	6	363,257	6	20,560,201
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	38,577	90	6,118,111
DRUG/HEALTH STORES	446	67	2,804,631	210	15,347,012
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	4,114,705	12	8,058,687
APPAREL & ACCESSORIES	448	108	554,371	236	14,171,345
CLOTHING & SHOE STORES	4481, 4482	96	488,774	197	12,270,213
JEWELRY & LUGGAGE STORES	4483	12	65,597	39	1,901,132
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	19,374,115	222	46,351,640
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	19,360,941	162	42,374,689
BOOK STORES & NEWS DEALERS	4512	26	13,174	60	3,976,951
GENERAL MERCHANDISE STORES	452	11	21,987,605	25	209,327,993
DEPARTMENT STORES	4521	D	D	8	59,775,574
GENERAL MERCHANDISE STORES	4529	10	21,940,001	17	149,552,419
E-COMMERCE & MAIL ORDER	4541	205	2,023,897	412	14,787,491
MISCELLANEOUS RETAILERS	453, 4542, 4543	558	10,250,943	1,220	50,264,123
AGRICULTURE, FORESTRY, FISHING	11	12	35,659	28	471,952
MINING	21	0	0	6	90,855
UTILITIES	22	3	122,623	8	601,773
CONSTRUCTION	23	1,013	31,078,132	3,353	188,945,482
CONSTRUCTION OF BUILDINGS	236	174	13,298,983	852	108,366,415
HEAVY CONSTRUCTION & HIGHWAYS	237	43	5,307,100	83	5,752,008
SPECIAL TRADE CONTRACTORS	238	796	12,472,049	2,418	74,827,059
MANUFACTURING	31-33	394	5,268,260	848	21,401,373
WHOLESALE TRADE	42	1,082	52,512,575	1,751	58,721,430
DURABLE GOODS	423	780	42,523,881	1,177	49,097,382
NONDURABLE GOODS	424	293	9,403,344	561	9,490,907
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	585,350	13	133,141
TRANSPORTATION & WAREHOUSING	48-49	30	1,233,851	44	1,141,884
INFORMATION	51	226	10,561,405	465	41,404,762
FINANCE, INSURANCE	52	54	1,706,525	89	7,888,789
REAL ESTATE, RENTAL/LEASING	53	173	19,859,038	278	19,405,990
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	276	4,077,812	763	25,910,336
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	485	6,707,046	1,214	30,740,067
ARTS, ENTERTAINMENT & RECREATION	71	24	55,301	134	12,312,157
ACCOMMODATIONS & FOOD SERVICES	72	76	33,170,112	240	113,316,104
ACCOMMODATIONS	721	14	6,448,182	7	14,063,224
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	62	26,721,930	233	99,252,880
OTHER SERVICES	81	278	24,256,308	563	35,819,857
REPAIR & MAINTENANCE	811	227	22,465,841	405	29,120,720
PERSONAL SERVICE	812	40	1,763,064	118	5,684,441
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	27,403	40	1,014,696
PUBLIC ADMINISTRATION, OTHER	92.00	8	58,227	10	111,961
TOTAL ALL INDUSTRIES		5,667	\$666,410,622	13,001	\$1,212,257,700

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	1,382	\$117,394,886	3,151	\$1,033,407,379
MOTOR VEHICLES & PARTS	441	66	33,462,184	194	246,335,837
NEW & USED AUTO DEALERS	4411	10	24,494,840	60	197,084,279
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,888,395	41	27,858,760
AUTOMOTIVE PARTS & TIRE	4413	46	4,078,949	93	21,392,798
FURNITURE & HOME FURNISHING	442	44	2,453,584	115	28,267,263
ELECTRONICS & APPLIANCES	443	116	3,250,003	283	50,804,387
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	9,293,158	150	73,808,416
BUILDING MATERIALS	4441	68	4,360,507	112	65,683,004
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	4,932,651	38	8,125,412
FOOD & BEVERAGE STORES	445	24	8,898,970	91	31,476,319
GROCERY & CONVENIENCE STORES	4451	7	8,893,130	25	29,259,421
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	5,840	66	2,216,898
DRUG/HEALTH STORES	446	77	3,804,650	214	27,633,198
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	7,844,599	22	22,491,957
APPAREL & ACCESSORIES	448	109	3,658,965	250	102,037,173
CLOTHING & SHOE STORES	4481, 4482	97	2,954,663	210	89,048,524
JEWELRY & LUGGAGE STORES	4483	12	704,302	40	12,988,649
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	102	4,557,874	232	54,735,411
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	4,536,668	165	49,108,001
BOOK STORES & NEWS DEALERS	4512	28	21,206	67	5,627,410
GENERAL MERCHANDISE STORES	452	15	29,647,332	33	306,522,576
DEPARTMENT STORES	4521	6	29,549,168	9	104,961,217
GENERAL MERCHANDISE STORES	4529	9	98,164	24	201,561,359
E-COMMERCE & MAIL ORDER	4541	232	2,353,043	397	17,105,585
MISCELLANEOUS RETAILERS	453, 4542, 4543	502	8,170,524	1,170	72,189,257
AGRICULTURE, FORESTRY, FISHING	11	6	72,198	14	232,548
MINING	21	3	102,526	4	71,432
UTILITIES	22	4	105,237	5	236,418
CONSTRUCTION	23	520	14,634,970	1,369	198,343,776
CONSTRUCTION OF BUILDINGS	236	101	6,137,908	357	124,759,133
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,542,060	62	5,978,715
SPECIAL TRADE CONTRACTORS	238	395	6,955,002	950	67,605,928
MANUFACTURING	31-33	257	3,336,338	664	17,759,319
WHOLESALE TRADE	42	889	12,412,659	1,836	76,470,733
DURABLE GOODS	423	625	9,491,293	1,279	59,174,490
NONDURABLE GOODS	424	259	2,885,464	545	17,207,711
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	35,902	12	88,532
TRANSPORTATION & WAREHOUSING	48-49	19	806,833	32	1,425,782
INFORMATION	51	199	8,174,533	427	51,585,699
FINANCE, INSURANCE	52	48	595,061	110	14,408,978
REAL ESTATE, RENTAL/LEASING	53	130	4,370,177	273	24,335,262
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	188	2,344,013	536	22,424,010
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	302	2,158,270	728	29,571,206
ARTS, ENTERTAINMENT & RECREATION	71	19	84,881	101	17,336,763
ACCOMMODATIONS & FOOD SERVICES	72	63	34,196,275	244	185,196,327
ACCOMMODATIONS	721	8	7,763,940	23	23,193,725
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	55	26,432,335	221	162,002,602
OTHER SERVICES	81	186	6,644,033	507	50,186,242
REPAIR & MAINTENANCE	811	145	5,063,750	327	42,358,558
PERSONAL SERVICE	812	29	778,397	137	7,083,220
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	801,886	43	744,464
PUBLIC ADMINISTRATION, OTHER	92.00	8	151,769	12	137,354
TOTAL ALL INDUSTRIES		4,223	\$207,584,659	10,013	\$1,723,129,228

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,281</u>	<u>\$713,546,013</u>	<u>4,113</u>	<u>\$994,153,624</u>
MOTOR VEHICLES & PARTS	441	214	117,491,353	147	487,612,566
NEW & USED AUTO DEALERS	4411	59	83,403,208	44	465,529,370
RV, BOAT, MOTORCYCLE DEALERS	4412	37	10,041,763	30	620,915
AUTOMOTIVE PARTS & TIRE	4413	118	24,046,382	73	21,462,281
FURNITURE & HOME FURNISHING	442	215	40,695,071	226	31,967,985
ELECTRONICS & APPLIANCES	443	410	32,749,633	358	26,745,214
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	297	91,774,286	286	25,067,660
BUILDING MATERIALS	4441	242	86,466,758	218	23,811,057
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	5,307,528	68	1,256,603
FOOD & BEVERAGE STORES	445	153	60,305,052	143	48,568,998
GROCERY & CONVENIENCE STORES	4451	68	55,349,747	20	45,752,772
OTHER FOOD & BEVERAGE STORES	4452, 4453	85	4,955,305	123	2,816,226
DRUG/HEALTH STORES	446	213	25,485,304	243	32,079,779
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	33,257,122	29	14,023,347
APPAREL & ACCESSORIES	448	279	23,780,512	289	20,203,168
CLOTHING & SHOE STORES	4481, 4482	236	19,746,983	241	16,975,350
JEWELRY & LUGGAGE STORES	4483	43	4,033,529	48	3,227,818
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	303	14,202,333	283	24,443,924
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	220	13,592,175	194	21,035,846
BOOK STORES & NEWS DEALERS	4512	83	610,158	89	3,408,078
GENERAL MERCHANDISE STORES	452	39	116,257,015	28	177,987,183
DEPARTMENT STORES	4521	7	45,595,977	6	12,394,244
GENERAL MERCHANDISE STORES	4529	32	70,661,038	22	165,592,939
E-COMMERCE & MAIL ORDER	4541	500	23,162,512	548	33,313,850
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,615	134,385,820	1,533	72,139,950
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>931,651</u>	<u>33</u>	<u>312,421</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>144,459</u>	<u>4</u>	<u>27,229</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>3,095,970</u>	<u>8</u>	<u>1,043,884</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,722</u>	<u>219,243,741</u>	<u>4,852</u>	<u>321,239,660</u>
CONSTRUCTION OF BUILDINGS	236	961	82,393,042	1,427	190,999,538
HEAVY CONSTRUCTION & HIGHWAYS	237	113	15,183,679	127	29,012,531
SPECIAL TRADE CONTRACTORS	238	2,648	121,667,020	3,298	101,227,591
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,215</u>	<u>51,617,432</u>	<u>1,093</u>	<u>26,463,941</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,577</u>	<u>232,367,776</u>	<u>2,143</u>	<u>86,311,459</u>
DURABLE GOODS	423	1,777	182,838,094	1,447	73,925,717
NONDURABLE GOODS	424	777	49,209,777	680	12,312,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	319,905	16	73,516
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>101</u>	<u>5,037,954</u>	<u>49</u>	<u>2,689,702</u>
<u>INFORMATION</u>	<u>51</u>	<u>555</u>	<u>100,837,039</u>	<u>571</u>	<u>93,701,446</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>122</u>	<u>24,054,020</u>	<u>110</u>	<u>17,802,624</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>416</u>	<u>71,674,280</u>	<u>348</u>	<u>34,148,699</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>862</u>	<u>28,881,041</u>	<u>1,103</u>	<u>28,722,380</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,455</u>	<u>39,880,119</u>	<u>1,796</u>	<u>41,810,196</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>114</u>	<u>20,498,839</u>	<u>177</u>	<u>21,150,676</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>408</u>	<u>180,387,347</u>	<u>325</u>	<u>199,562,591</u>
ACCOMMODATIONS	721	21	19,428,096	13	36,700,910
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	387	160,959,251	312	162,861,681
<u>OTHER SERVICES</u>	<u>81</u>	<u>932</u>	<u>71,280,706</u>	<u>819</u>	<u>63,761,980</u>
REPAIR & MAINTENANCE	811	701	57,834,572	582	50,651,728
PERSONAL SERVICE	812	192	13,195,930	189	12,679,909
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	250,204	48	430,343
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>888,572</u>	<u>12</u>	<u>358,827</u>
TOTAL ALL INDUSTRIES		16,825	\$1,764,366,959	17,556	\$1,933,261,339

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	2,713	\$562,403,469	2,252	\$454,162,461
MOTOR VEHICLES & PARTS	441	103	35,944,283	118	164,616,723
NEW & USED AUTO DEALERS	4411	21	1,648,445	28	138,283,419
RV, BOAT, MOTORCYCLE DEALERS	4412	18	12,709,818	22	6,847,315
AUTOMOTIVE PARTS & TIRE	4413	64	21,586,020	68	19,485,989
FURNITURE & HOME FURNISHING	442	132	14,878,564	81	8,202,795
ELECTRONICS & APPLIANCES	443	234	28,527,262	190	9,950,641
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	157	61,561,799	136	58,848,561
BUILDING MATERIALS	4441	123	61,133,083	104	53,580,449
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	428,716	32	5,268,112
FOOD & BEVERAGE STORES	445	62	29,793,829	62	26,943,899
GROCERY & CONVENIENCE STORES	4451	15	27,146,984	13	24,032,966
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	2,646,845	49	2,910,933
DRUG/HEALTH STORES	446	147	9,592,693	148	9,805,895
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	8,346,233	29	22,062,996
APPAREL & ACCESSORIES	448	194	20,566,906	159	6,930,019
CLOTHING & SHOE STORES	4481, 4482	154	17,680,984	137	2,778,129
JEWELRY & LUGGAGE STORES	4483	40	2,885,922	22	4,151,890
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	73,798,864	172	7,058,440
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	144	73,162,595	124	6,591,488
BOOK STORES & NEWS DEALERS	4512	59	636,269	48	466,952
GENERAL MERCHANDISE STORES	452	29	218,644,733	26	105,192,749
DEPARTMENT STORES	4521	7	53,230,590	6	11,830,185
GENERAL MERCHANDISE STORES	4529	22	165,414,143	20	93,362,564
E-COMMERCE & MAIL ORDER	4541	384	8,251,185	300	5,509,461
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,047	52,497,118	831	29,040,282
AGRICULTURE, FORESTRY, FISHING	11	22	63,759	19	115,145
MINING	21	3	26,878	4	171,872
UTILITIES	22	5	217,724	3	182,666
CONSTRUCTION	23	1,810	91,927,372	946	70,207,670
CONSTRUCTION OF BUILDINGS	236	443	39,559,121	211	35,975,747
HEAVY CONSTRUCTION & HIGHWAYS	237	55	4,089,532	41	6,400,460
SPECIAL TRADE CONTRACTORS	238	1,312	48,278,719	694	27,831,463
MANUFACTURING	31-33	578	13,785,199	508	12,175,121
WHOLESALE TRADE	42	1,410	38,407,651	1,532	52,731,464
DURABLE GOODS	423	963	30,793,595	1,111	43,642,134
NONDURABLE GOODS	424	435	7,518,091	414	9,021,210
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	95,965	7	68,120
TRANSPORTATION & WAREHOUSING	48-49	16	117,657	28	920,858
INFORMATION	51	342	34,697,733	350	29,268,367
FINANCE, INSURANCE	52	85	3,321,795	79	3,533,224
REAL ESTATE, RENTAL/LEASING	53	220	11,686,388	225	12,818,998
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	448	11,284,103	347	9,913,657
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	796	17,128,652	520	12,993,187
ARTS, ENTERTAINMENT & RECREATION	71	63	11,207,022	49	5,679,861
ACCOMMODATIONS & FOOD SERVICES	72	186	109,216,979	138	66,085,685
ACCOMMODATIONS	721	11	9,144,812	5	1,503,852
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	175	100,072,167	133	64,581,833
OTHER SERVICES	81	451	28,900,034	399	21,333,986
REPAIR & MAINTENANCE	811	327	23,522,772	265	16,853,748
PERSONAL SERVICE	812	99	5,227,860	106	3,811,406
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	149,402	28	668,832
PUBLIC ADMINISTRATION, OTHER	92.00	12	373,473	9	782,063
TOTAL ALL INDUSTRIES		9,160	\$934,765,888	7,408	\$753,076,285

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	3,405	\$1,451,983,349	2,881	\$457,138,993
MOTOR VEHICLES & PARTS	441	166	412,283,308	129	73,489,125
NEW & USED AUTO DEALERS	4411	49	360,932,575	25	36,557,985
RV, BOAT, MOTORCYCLE DEALERS	4412	20	23,370,332	22	17,199,536
AUTOMOTIVE PARTS & TIRE	4413	97	27,980,401	82	19,731,604
FURNITURE & HOME FURNISHING	442	183	68,508,502	153	11,717,946
ELECTRONICS & APPLIANCES	443	312	89,622,300	232	27,643,684
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	208	53,223,103	171	16,256,981
BUILDING MATERIALS	4441	175	47,149,917	131	14,181,411
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	6,073,186	40	2,075,570
FOOD & BEVERAGE STORES	445	101	43,434,242	74	39,654,076
GROCERY & CONVENIENCE STORES	4451	39	35,463,281	21	38,583,892
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	7,970,961	53	1,070,184
DRUG/HEALTH STORES	446	194	43,366,503	149	12,076,524
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	11,972,668	24	10,942,503
APPAREL & ACCESSORIES	448	272	269,024,268	204	22,610,465
CLOTHING & SHOE STORES	4481, 4482	236	238,692,693	179	19,875,448
JEWELRY & LUGGAGE STORES	4483	36	30,331,575	25	2,735,017
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	237	105,425,067	200	7,542,730
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	171	94,902,045	147	7,143,892
BOOK STORES & NEWS DEALERS	4512	66	10,523,022	53	398,838
GENERAL MERCHANDISE STORES	452	33	251,941,364	32	175,802,231
DEPARTMENT STORES	4521	10	166,831,384	8	52,285,616
GENERAL MERCHANDISE STORES	4529	23	85,109,980	24	123,516,615
E-COMMERCE & MAIL ORDER	4541	421	20,431,011	395	11,422,755
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,255	82,751,013	1,118	47,979,973
AGRICULTURE, FORESTRY, FISHING	11	18	61,576	17	128,636
MINING	21	4	26,024	4	22,391
UTILITIES	22	9	2,862,860	10	1,235,291
CONSTRUCTION	23	3,144	130,776,302	2,226	118,688,404
CONSTRUCTION OF BUILDINGS	236	797	60,634,903	526	82,872,315
HEAVY CONSTRUCTION & HIGHWAYS	237	83	5,518,430	82	2,789,619
SPECIAL TRADE CONTRACTORS	238	2,264	64,622,969	1,618	33,026,470
MANUFACTURING	31-33	766	15,358,086	656	12,685,652
WHOLESALE TRADE	42	1,833	68,129,578	1,578	47,944,809
DURABLE GOODS	423	1,245	56,459,343	1,105	38,251,028
NONDURABLE GOODS	424	569	11,235,107	462	9,639,644
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	435,128	11	54,137
TRANSPORTATION & WAREHOUSING	48-49	43	2,082,189	32	1,023,721
INFORMATION	51	445	51,548,889	376	32,432,133
FINANCE, INSURANCE	52	102	19,187,533	82	3,704,428
REAL ESTATE, RENTAL/LEASING	53	308	25,043,144	252	11,751,938
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	672	17,094,264	453	6,027,381
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,325	27,853,016	868	15,211,249
ARTS, ENTERTAINMENT & RECREATION	71	107	10,023,776	72	2,401,851
ACCOMMODATIONS & FOOD SERVICES	72	312	200,827,936	159	84,644,062
ACCOMMODATIONS	721	16	33,462,360	6	4,720,753
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	296	167,365,576	153	79,923,309
OTHER SERVICES	81	682	55,271,861	529	29,846,900
REPAIR & MAINTENANCE	811	507	43,697,898	393	25,266,961
PERSONAL SERVICE	812	148	11,194,778	110	4,546,881
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	379,185	26	33,058
PUBLIC ADMINISTRATION, OTHER	92.00	12	244,941	8	72,955
TOTAL ALL INDUSTRIES		13,187	\$2,078,375,324	10,203	\$824,960,794

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	2,339	\$87,646,610	2,102	\$319,327,054
MOTOR VEHICLES & PARTS	441	52	844,077	108	81,244,682
NEW & USED AUTO DEALERS	4411	11	787,332	23	62,940,420
RV, BOAT, MOTORCYCLE DEALERS	4412	10	18,786	25	5,578,454
AUTOMOTIVE PARTS & TIRE	4413	31	37,959	60	12,725,808
FURNITURE & HOME FURNISHING	442	148	10,107,239	74	7,167,422
ELECTRONICS & APPLIANCES	443	220	7,517,011	178	9,722,481
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	165	5,649,911	108	50,542,033
BUILDING MATERIALS	4441	130	4,782,557	88	48,092,450
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	867,354	20	2,449,583
FOOD & BEVERAGE STORES	445	84	3,303,365	55	15,062,399
GROCERY & CONVENIENCE STORES	4451	3	2,589,848	12	14,137,735
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	713,517	43	924,664
DRUG/HEALTH STORES	446	122	8,436,062	146	6,837,175
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,143,084	25	17,786,022
APPAREL & ACCESSORIES	448	195	6,315,876	172	8,156,163
CLOTHING & SHOE STORES	4481, 4482	166	6,063,650	150	7,256,903
JEWELRY & LUGGAGE STORES	4483	29	252,226	22	899,260
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	189	4,324,130	161	10,488,804
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	125	2,710,919	110	7,723,194
BOOK STORES & NEWS DEALERS	4512	64	1,613,211	51	2,765,610
GENERAL MERCHANDISE STORES	452	18	13,408,850	22	69,803,894
DEPARTMENT STORES	4521	4	510,804	6	11,014,447
GENERAL MERCHANDISE STORES	4529	14	12,898,046	16	58,789,447
E-COMMERCE & MAIL ORDER	4541	350	11,341,288	271	4,853,112
MISCELLANEOUS RETAILERS	453, 4542, 4543	785	14,255,717	782	37,662,867
AGRICULTURE, FORESTRY, FISHING	11	26	173,822	17	116,721
MINING	21	5	53,724	4	93,062
UTILITIES	22	4	1,635,806	3	2,226,387
CONSTRUCTION	23	2,846	136,451,979	677	59,150,099
CONSTRUCTION OF BUILDINGS	236	736	85,520,008	133	31,070,763
HEAVY CONSTRUCTION & HIGHWAYS	237	73	7,672,956	37	3,873,027
SPECIAL TRADE CONTRACTORS	238	2,037	43,259,015	507	24,206,309
MANUFACTURING	31-33	572	4,586,575	463	14,763,153
WHOLESALE TRADE	42	1,130	15,019,107	1,451	64,500,360
DURABLE GOODS	423	714	13,024,989	1,027	53,819,774
NONDURABLE GOODS	424	410	1,987,964	418	10,531,030
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	6,154	6	149,556
TRANSPORTATION & WAREHOUSING	48-49	26	319,492	22	1,067,011
INFORMATION	51	326	19,900,166	324	21,264,671
FINANCE, INSURANCE	52	58	4,246,795	87	5,048,464
REAL ESTATE, RENTAL/LEASING	53	203	5,434,679	189	10,734,445
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	523	10,375,117	301	7,163,298
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,036	20,388,072	371	10,230,887
ARTS, ENTERTAINMENT & RECREATION	71	63	4,161,795	37	857,939
ACCOMMODATIONS & FOOD SERVICES	72	98	22,112,072	113	69,452,565
ACCOMMODATIONS	721	D	D	18	13,855,561
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	96	22,088,245	95	55,597,004
OTHER SERVICES	81	344	8,053,175	295	28,357,409
REPAIR & MAINTENANCE	811	251	3,202,608	194	24,160,454
PERSONAL SERVICE	812	71	4,566,273	74	3,708,837
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	284,294	27	488,118
PUBLIC ADMINISTRATION, OTHER	92.00	7	25,980	7	102,902
TOTAL ALL INDUSTRIES		9,606	\$340,584,966	6,463	\$614,456,427

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	2,546	\$320,684,306	1,699	\$53,825,946
MOTOR VEHICLES & PARTS	441	118	95,349,683	52	338,541
NEW & USED AUTO DEALERS	4411	27	69,663,526	8	244,746
RV, BOAT, MOTORCYCLE DEALERS	4412	21	14,444,070	9	10,291
AUTOMOTIVE PARTS & TIRE	4413	70	11,242,087	35	83,504
FURNITURE & HOME FURNISHING	442	109	8,787,329	80	1,683,663
ELECTRONICS & APPLIANCES	443	231	12,975,601	148	7,582,790
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	167	41,546,130	114	3,845,135
BUILDING MATERIALS	4441	131	35,146,734	92	3,712,812
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	6,399,396	22	132,323
FOOD & BEVERAGE STORES	445	78	27,884,557	39	11,478,522
GROCERY & CONVENIENCE STORES	4451	17	26,875,800	12	11,396,817
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	1,008,757	27	81,705
DRUG/HEALTH STORES	446	161	6,998,828	85	3,004,202
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	8,495,390	9	1,628,089
APPAREL & ACCESSORIES	448	174	3,081,347	153	827,929
CLOTHING & SHOE STORES	4481, 4482	155	2,334,553	135	726,590
JEWELRY & LUGGAGE STORES	4483	19	746,794	18	101,339
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	172	5,148,192	123	1,306,348
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	4,980,144	80	1,267,632
BOOK STORES & NEWS DEALERS	4512	53	168,048	43	38,716
GENERAL MERCHANDISE STORES	452	21	68,273,341	15	5,644,909
DEPARTMENT STORES	4521	4	799,080	D	D
GENERAL MERCHANDISE STORES	4529	17	67,474,261	13	5,488,930
E-COMMERCE & MAIL ORDER	4541	340	5,719,640	266	3,816,332
MISCELLANEOUS RETAILERS	453, 4542, 4543	952	36,424,268	615	12,669,486
AGRICULTURE, FORESTRY, FISHING	11	26	107,363	9	9,176
MINING	21	4	14,424	D	D
UTILITIES	22	5	52,866	4	15,059
CONSTRUCTION	23	1,264	81,281,187	1,277	38,462,720
CONSTRUCTION OF BUILDINGS	236	292	39,194,543	274	23,018,722
HEAVY CONSTRUCTION & HIGHWAYS	237	51	6,205,724	39	4,810,113
SPECIAL TRADE CONTRACTORS	238	921	35,880,920	964	10,633,885
MANUFACTURING	31-33	547	11,178,438	313	3,566,647
WHOLESALE TRADE	42	1,524	55,099,739	903	26,306,309
DURABLE GOODS	423	1,075	44,956,452	619	20,200,590
NONDURABLE GOODS	424	439	9,774,882	281	6,104,009
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	368,405	3	1,710
TRANSPORTATION & WAREHOUSING	48-49	24	3,125,299	18	204,005
INFORMATION	51	372	22,379,158	298	20,604,470
FINANCE, INSURANCE	52	77	3,770,034	62	2,170,501
REAL ESTATE, RENTAL/LEASING	53	221	16,743,567	146	3,899,133
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	465	10,236,042	312	11,633,705
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	633	14,153,722	580	4,583,662
ARTS, ENTERTAINMENT & RECREATION	71	64	6,459,672	41	4,034,250
ACCOMMODATIONS & FOOD SERVICES	72	139	54,263,237	72	18,658,622
ACCOMMODATIONS	721	10	5,884,513	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	129	48,378,724	70	17,322,771
OTHER SERVICES	81	413	19,009,003	241	5,232,477
REPAIR & MAINTENANCE	811	287	14,849,217	173	1,649,415
PERSONAL SERVICE	812	93	3,725,996	56	3,273,583
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	433,790	12	309,479
PUBLIC ADMINISTRATION, OTHER	92.00	10	551,609	6	11,560
TOTAL ALL INDUSTRIES		8,334	\$619,109,666	5,982	\$193,218,676

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	2,025	\$170,597,858	4,209	\$954,489,415
MOTOR VEHICLES & PARTS	441	94	18,822,647	156	328,701,961
NEW & USED AUTO DEALERS	4411	15	9,759,328	31	300,503,975
RV, BOAT, MOTORCYCLE DEALERS	4412	24	628,666	35	10,715,709
AUTOMOTIVE PARTS & TIRE	4413	55	8,434,653	90	17,482,277
FURNITURE & HOME FURNISHING	442	95	5,730,082	191	35,362,334
ELECTRONICS & APPLIANCES	443	168	9,102,290	377	69,749,923
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	91	33,535,797	230	84,419,182
BUILDING MATERIALS	4441	75	33,234,191	178	76,912,397
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	301,606	52	7,506,785
FOOD & BEVERAGE STORES	445	45	15,413,638	116	58,964,926
GROCERY & CONVENIENCE STORES	4451	7	13,452,505	26	52,873,698
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	1,961,133	90	6,091,228
DRUG/HEALTH STORES	446	114	5,645,178	282	26,384,410
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	6,911,918	33	16,371,468
APPAREL & ACCESSORIES	448	165	4,795,113	295	73,969,839
CLOTHING & SHOE STORES	4481, 4482	145	3,279,001	247	62,782,446
JEWELRY & LUGGAGE STORES	4483	20	1,516,112	48	11,187,393
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	162	3,335,192	312	51,750,038
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	2,903,000	201	43,303,774
BOOK STORES & NEWS DEALERS	4512	43	432,192	111	8,446,264
GENERAL MERCHANDISE STORES	452	25	43,835,743	33	95,979,777
DEPARTMENT STORES	4521	4	523,970	8	92,917,315
GENERAL MERCHANDISE STORES	4529	21	43,311,773	25	3,062,462
E-COMMERCE & MAIL ORDER	4541	306	6,270,612	530	24,402,263
MISCELLANEOUS RETAILERS	453, 4542, 4543	752	17,199,648	1,654	88,433,294
AGRICULTURE, FORESTRY, FISHING	11	13	59,042	42	298,398
MINING	21	4	45,050	7	19,853
UTILITIES	22	4	603,777	9	152,613
CONSTRUCTION	23	708	24,480,132	2,443	211,894,160
CONSTRUCTION OF BUILDINGS	236	154	10,303,651	644	129,369,718
HEAVY CONSTRUCTION & HIGHWAYS	237	30	1,328,806	89	8,741,629
SPECIAL TRADE CONTRACTORS	238	524	12,847,675	1,710	73,782,813
MANUFACTURING	31-33	356	5,421,931	1,020	32,687,970
WHOLESALE TRADE	42	1,082	14,393,574	2,215	130,811,275
DURABLE GOODS	423	730	7,243,266	1,543	113,251,974
NONDURABLE GOODS	424	345	6,815,661	654	17,318,687
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	334,647	18	240,614
TRANSPORTATION & WAREHOUSING	48-49	15	120,380	52	1,275,401
INFORMATION	51	301	14,684,969	584	83,994,341
FINANCE, INSURANCE	52	60	2,780,763	120	14,129,091
REAL ESTATE, RENTAL/LEASING	53	137	6,515,913	339	31,157,491
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	279	4,577,572	855	56,504,017
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	391	6,566,500	1,256	40,720,807
ARTS, ENTERTAINMENT & RECREATION	71	47	3,441,365	157	12,131,130
ACCOMMODATIONS & FOOD SERVICES	72	99	45,408,870	323	168,077,634
ACCOMMODATIONS	721	10	4,884,350	17	14,939,148
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	89	40,524,520	306	153,138,486
OTHER SERVICES	81	258	8,250,201	775	49,900,646
REPAIR & MAINTENANCE	811	163	5,665,857	502	39,588,653
PERSONAL SERVICE	812	68	1,943,201	202	9,463,086
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	641,143	71	848,907
PUBLIC ADMINISTRATION, OTHER	92.00	7	62,086	20	5,282,101
TOTAL ALL INDUSTRIES		5,786	\$308,009,983	14,426	\$1,793,526,343

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	1,004	\$126,533,815	2,609	\$471,039,984
MOTOR VEHICLES & PARTS	441	50	23,537,796	167	231,160,416
NEW & USED AUTO DEALERS	4411	14	18,647,293	40	158,151,062
RV, BOAT, MOTORCYCLE DEALERS	4412	8	133,163	32	42,180,610
AUTOMOTIVE PARTS & TIRE	4413	28	4,757,340	95	30,828,744
FURNITURE & HOME FURNISHING	442	28	1,385,385	82	9,603,723
ELECTRONICS & APPLIANCES	443	81	3,641,538	218	9,065,753
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	18,221,222	127	45,324,365
BUILDING MATERIALS	4441	35	17,189,022	99	43,825,202
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	1,032,200	28	1,499,163
FOOD & BEVERAGE STORES	445	18	4,717,277	79	25,770,913
GROCERY & CONVENIENCE STORES	4451	5	4,474,171	25	24,727,212
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	243,106	54	1,043,701
DRUG/HEALTH STORES	446	59	1,942,754	151	13,779,137
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	3,119,165	28	21,505,611
APPAREL & ACCESSORIES	448	89	885,424	230	5,546,865
CLOTHING & SHOE STORES	4481, 4482	81	674,959	201	5,047,533
JEWELRY & LUGGAGE STORES	4483	8	210,465	29	499,332
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	1,966,858	173	5,006,418
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	1,907,066	128	2,560,037
BOOK STORES & NEWS DEALERS	4512	29	59,792	45	2,446,381
GENERAL MERCHANDISE STORES	452	11	52,525,346	25	63,640,071
DEPARTMENT STORES	4521	4	2,581,336	4	728,633
GENERAL MERCHANDISE STORES	4529	7	49,944,010	21	62,911,438
E-COMMERCE & MAIL ORDER	4541	162	1,592,172	334	7,770,917
MISCELLANEOUS RETAILERS	453, 4542, 4543	373	12,998,878	995	32,865,795
AGRICULTURE, FORESTRY, FISHING	11	8	45,734	19	829,847
MINING	21	D	D	4	89,029
UTILITIES	22	4	273,261	D	D
CONSTRUCTION	23	218	13,489,364	1,107	124,903,810
CONSTRUCTION OF BUILDINGS	236	43	8,385,303	269	63,303,525
HEAVY CONSTRUCTION & HIGHWAYS	237	16	1,352,767	61	5,012,138
SPECIAL TRADE CONTRACTORS	238	159	3,751,294	777	56,588,147
MANUFACTURING	31-33	157	963,870	549	13,197,557
WHOLESALE TRADE	42	599	6,190,444	1,596	100,842,212
DURABLE GOODS	423	429	4,578,731	1,113	79,761,632
NONDURABLE GOODS	424	168	1,611,104	468	20,748,469
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	15	332,111
TRANSPORTATION & WAREHOUSING	48-49	10	831,612	48	8,073,115
INFORMATION	51	172	4,357,708	348	34,823,943
FINANCE, INSURANCE	52	38	520,091	91	3,167,559
REAL ESTATE, RENTAL/LEASING	53	90	3,088,771	241	32,620,209
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	131	1,672,217	399	10,554,359
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	180	1,315,389	562	16,868,752
ARTS, ENTERTAINMENT & RECREATION	71	17	987,531	58	3,144,395
ACCOMMODATIONS & FOOD SERVICES	72	47	19,665,820	161	79,497,985
ACCOMMODATIONS	721	6	3,522,763	14	14,485,842
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	16,143,057	147	65,012,143
OTHER SERVICES	81	121	3,923,858	369	31,580,663
REPAIR & MAINTENANCE	811	78	3,148,478	281	25,144,735
PERSONAL SERVICE	812	31	768,723	61	6,064,926
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	6,657	27	371,002
PUBLIC ADMINISTRATION, OTHER	92.00	5	12,314	13	2,062,514
TOTAL ALL INDUSTRIES		2,802	\$183,876,644	8,176	\$933,301,814

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	2,164	\$132,197,886	1,833	\$75,746,099
MOTOR VEHICLES & PARTS	441	112	26,261,425	72	7,954,313
NEW & USED AUTO DEALERS	4411	25	18,665,412	8	644,206
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,515,490	26	1,982,625
AUTOMOTIVE PARTS & TIRE	4413	57	5,080,523	38	5,327,482
FURNITURE & HOME FURNISHING	442	74	4,218,056	79	2,282,033
ELECTRONICS & APPLIANCES	443	178	8,872,460	149	3,582,835
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	115	8,968,146	105	7,692,368
BUILDING MATERIALS	4441	90	8,783,758	79	6,667,619
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	184,388	26	1,024,749
FOOD & BEVERAGE STORES	445	47	19,332,230	42	12,022,212
GROCERY & CONVENIENCE STORES	4451	11	17,336,718	5	11,315,633
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	1,995,512	37	706,579
DRUG/HEALTH STORES	446	125	8,448,867	118	4,332,021
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	10,034,132	7	4,384,688
APPAREL & ACCESSORIES	448	171	3,570,886	149	5,121,984
CLOTHING & SHOE STORES	4481, 4482	151	3,134,448	126	4,631,204
JEWELRY & LUGGAGE STORES	4483	20	436,438	23	490,780
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	188	7,933,319	163	2,990,001
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	135	6,721,650	114	2,106,580
BOOK STORES & NEWS DEALERS	4512	53	1,211,669	49	883,421
GENERAL MERCHANDISE STORES	452	20	13,914,632	19	4,317,783
DEPARTMENT STORES	4521	5	1,810,703	4	380,510
GENERAL MERCHANDISE STORES	4529	15	12,103,929	15	3,937,273
E-COMMERCE & MAIL ORDER	4541	311	5,075,249	273	3,729,461
MISCELLANEOUS RETAILERS	453, 4542, 4543	809	15,568,484	657	17,336,400
AGRICULTURE, FORESTRY, FISHING	11	20	162,221	13	62,539
MINING	21	0	0	D	D
UTILITIES	22	5	45,248	D	D
CONSTRUCTION	23	620	28,598,225	531	30,735,142
CONSTRUCTION OF BUILDINGS	236	139	8,564,231	129	13,886,626
HEAVY CONSTRUCTION & HIGHWAYS	237	26	307,673	22	6,072,564
SPECIAL TRADE CONTRACTORS	238	455	19,726,321	380	10,775,952
MANUFACTURING	31-33	479	8,404,604	405	6,599,170
WHOLESALE TRADE	42	1,347	29,475,718	980	13,864,101
DURABLE GOODS	423	945	24,077,225	673	9,276,149
NONDURABLE GOODS	424	393	5,308,340	295	4,560,123
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	90,153	12	27,829
TRANSPORTATION & WAREHOUSING	48-49	26	1,403,414	16	573,698
INFORMATION	51	319	14,311,065	275	7,661,249
FINANCE, INSURANCE	52	67	3,057,909	55	1,594,218
REAL ESTATE, RENTAL/LEASING	53	148	7,103,067	113	2,854,243
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	357	4,767,814	272	3,458,944
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	395	9,903,760	344	4,699,584
ARTS, ENTERTAINMENT & RECREATION	71	59	3,311,624	68	3,983,536
ACCOMMODATIONS & FOOD SERVICES	72	138	52,708,298	121	32,315,393
ACCOMMODATIONS	721	28	13,991,602	33	7,682,887
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	38,716,696	88	24,632,506
OTHER SERVICES	81	319	13,008,830	220	10,043,151
REPAIR & MAINTENANCE	811	229	10,408,096	146	8,825,990
PERSONAL SERVICE	812	66	2,179,729	56	1,005,857
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	421,005	18	211,304
PUBLIC ADMINISTRATION, OTHER	92.00	13	144,335	8	40,676
TOTAL ALL INDUSTRIES		6,476	\$308,604,018	5,258	\$194,283,264

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	2,002	\$162,524,165	4,190	\$1,185,175,591
MOTOR VEHICLES & PARTS	441	66	36,203,625	180	500,167,709
NEW & USED AUTO DEALERS	4411	18	27,497,200	47	480,696,930
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,258,341	22	65,781
AUTOMOTIVE PARTS & TIRE	4413	38	6,448,084	111	19,404,998
FURNITURE & HOME FURNISHING	442	74	4,486,380	161	24,897,563
ELECTRONICS & APPLIANCES	443	174	9,461,308	306	41,092,688
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	12,250,897	232	72,410,407
BUILDING MATERIALS	4441	82	11,753,640	183	71,520,629
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	497,257	49	889,778
FOOD & BEVERAGE STORES	445	44	11,247,246	85	21,154,773
GROCERY & CONVENIENCE STORES	4451	5	11,199,522	14	16,992,214
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	47,724	71	4,162,559
DRUG/HEALTH STORES	446	131	3,573,206	218	22,188,289
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	3,356,670	25	11,801,073
APPAREL & ACCESSORIES	448	169	3,632,422	281	60,429,431
CLOTHING & SHOE STORES	4481, 4482	146	2,605,900	239	52,446,790
JEWELRY & LUGGAGE STORES	4483	23	1,026,522	42	7,982,641
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	166	17,649,306	312	44,869,809
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	116	2,214,542	233	42,817,558
BOOK STORES & NEWS DEALERS	4512	50	15,434,764	79	2,052,251
GENERAL MERCHANDISE STORES	452	18	36,687,536	37	295,260,495
DEPARTMENT STORES	4521	4	308,154	8	109,416,525
GENERAL MERCHANDISE STORES	4529	14	36,379,382	29	185,843,970
E-COMMERCE & MAIL ORDER	4541	320	8,376,989	448	16,382,330
MISCELLANEOUS RETAILERS	453, 4542, 4543	731	15,598,580	1,905	74,521,024
AGRICULTURE, FORESTRY, FISHING	11	5	4,723	41	331,399
MINING	21	D	D	6	31,947
UTILITIES	22	3	33,254	9	641,960
CONSTRUCTION	23	495	125,879,212	2,988	133,400,230
CONSTRUCTION OF BUILDINGS	236	119	94,396,114	779	55,988,068
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,973,352	82	9,312,135
SPECIAL TRADE CONTRACTORS	238	355	29,509,746	2,127	68,100,027
MANUFACTURING	31-33	413	7,825,362	897	18,916,537
WHOLESALE TRADE	42	1,304	38,063,369	2,007	63,357,313
DURABLE GOODS	423	913	31,918,799	1,376	49,024,312
NONDURABLE GOODS	424	380	6,059,825	617	14,226,193
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	84,745	14	106,808
TRANSPORTATION & WAREHOUSING	48-49	15	1,955,588	53	2,572,930
INFORMATION	51	312	14,675,868	450	43,860,798
FINANCE, INSURANCE	52	61	1,665,763	109	18,287,193
REAL ESTATE, RENTAL/LEASING	53	138	10,191,411	344	27,703,033
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	332	10,901,532	708	16,115,594
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	317	16,031,232	1,221	28,939,376
ARTS, ENTERTAINMENT & RECREATION	71	33	2,934,067	127	9,350,444
ACCOMMODATIONS & FOOD SERVICES	72	104	54,536,547	273	158,656,389
ACCOMMODATIONS	721	9	8,346,637	10	14,535,682
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	95	46,189,910	263	144,120,707
OTHER SERVICES	81	186	8,928,714	748	44,419,761
REPAIR & MAINTENANCE	811	109	6,863,063	532	32,772,514
PERSONAL SERVICE	812	53	1,976,897	170	10,636,639
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	88,754	46	1,010,608
PUBLIC ADMINISTRATION, OTHER	92.00	10	1,742,951	12	242,315
TOTAL ALL INDUSTRIES		5,731	\$457,920,431	14,183	\$1,752,002,810

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	3,851	\$839,384,351	4,030	\$1,224,743,007
MOTOR VEHICLES & PARTS	441	119	24,708,444	164	434,692,792
NEW & USED AUTO DEALERS	4411	22	5,716,792	42	391,526,497
RV, BOAT, MOTORCYCLE DEALERS	4412	21	1,247,318	28	12,424,317
AUTOMOTIVE PARTS & TIRE	4413	76	17,744,334	94	30,741,978
FURNITURE & HOME FURNISHING	442	221	44,238,625	222	175,788,451
ELECTRONICS & APPLIANCES	443	409	223,524,305	374	91,348,067
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	265	65,237,471	260	68,110,615
BUILDING MATERIALS	4441	207	63,473,896	213	64,001,433
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	1,763,575	47	4,109,182
FOOD & BEVERAGE STORES	445	129	43,636,460	134	43,914,188
GROCERY & CONVENIENCE STORES	4451	15	36,752,718	36	39,272,164
OTHER FOOD & BEVERAGE STORES	4452, 4453	114	6,883,742	98	4,642,024
DRUG/HEALTH STORES	446	189	24,860,547	249	36,603,661
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	5,660,946	38	19,316,382
APPAREL & ACCESSORIES	448	275	48,693,685	263	19,627,420
CLOTHING & SHOE STORES	4481, 4482	231	46,037,375	220	13,289,939
JEWELRY & LUGGAGE STORES	4483	44	2,656,310	43	6,337,481
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	285	38,900,235	275	23,597,760
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	197	38,425,214	186	22,451,710
BOOK STORES & NEWS DEALERS	4512	88	475,021	89	1,146,050
GENERAL MERCHANDISE STORES	452	29	169,730,198	34	200,738,372
DEPARTMENT STORES	4521	8	127,177,858	9	61,456,588
GENERAL MERCHANDISE STORES	4529	21	42,552,340	25	139,281,784
E-COMMERCE & MAIL ORDER	4541	519	53,367,749	504	22,228,214
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,397	96,825,686	1,513	88,777,085
AGRICULTURE, FORESTRY, FISHING	11	31	226,038	33	237,430
MINING	21	7	66,834	10	341,726
UTILITIES	22	8	611,588	11	3,325,319
CONSTRUCTION	23	4,104	475,188,305	4,005	308,047,144
CONSTRUCTION OF BUILDINGS	236	1,161	307,640,845	1,057	165,749,175
HEAVY CONSTRUCTION & HIGHWAYS	237	112	21,981,914	117	40,295,419
SPECIAL TRADE CONTRACTORS	238	2,831	145,565,546	2,831	102,002,550
MANUFACTURING	31-33	1,111	33,447,463	1,027	53,347,235
WHOLESALE TRADE	42	2,192	258,149,295	2,317	121,770,877
DURABLE GOODS	423	1,499	234,220,086	1,605	101,736,163
NONDURABLE GOODS	424	678	23,511,426	689	19,509,142
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	417,783	23	525,572
TRANSPORTATION & WAREHOUSING	48-49	52	2,523,717	79	4,134,304
INFORMATION	51	546	115,268,167	566	96,676,395
FINANCE, INSURANCE	52	87	13,822,960	113	25,599,861
REAL ESTATE, RENTAL/LEASING	53	349	48,744,822	366	55,996,987
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,062	123,254,666	937	36,556,481
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,590	75,923,647	1,446	45,915,492
ARTS, ENTERTAINMENT & RECREATION	71	155	12,581,956	101	9,381,987
ACCOMMODATIONS & FOOD SERVICES	72	291	254,327,019	348	202,930,056
ACCOMMODATIONS	721	8	37,999,246	14	27,573,956
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	283	216,327,773	334	175,356,100
OTHER SERVICES	81	715	64,734,060	849	52,659,983
REPAIR & MAINTENANCE	811	517	39,961,876	617	41,435,682
PERSONAL SERVICE	812	163	24,261,394	181	10,417,054
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	510,790	51	807,247
PUBLIC ADMINISTRATION, OTHER	92.00	13	308,758	14	338,533
TOTAL ALL INDUSTRIES		16,164	\$2,318,563,646	16,252	\$2,242,002,817

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	2,914	\$437,589,229	1,662	\$111,556,293
MOTOR VEHICLES & PARTS	441	140	64,289,029	66	19,923,774
NEW & USED AUTO DEALERS	4411	30	41,923,997	17	2,653,744
RV, BOAT, MOTORCYCLE DEALERS	4412	32	4,737,999	6	989,899
AUTOMOTIVE PARTS & TIRE	4413	78	17,627,033	43	16,280,131
FURNITURE & HOME FURNISHING	442	113	19,835,349	76	2,864,890
ELECTRONICS & APPLIANCES	443	261	17,424,450	152	7,942,559
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	130	63,322,389	118	2,680,722
BUILDING MATERIALS	4441	101	57,549,078	101	2,523,504
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	5,773,311	17	157,218
FOOD & BEVERAGE STORES	445	79	31,257,980	47	18,023,770
GROCERY & CONVENIENCE STORES	4451	9	29,392,128	22	16,138,257
OTHER FOOD & BEVERAGE STORES	4452, 4453	70	1,865,852	25	1,885,513
DRUG/HEALTH STORES	446	195	21,137,766	80	430,637
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	16,252,881	19	3,520,191
APPAREL & ACCESSORIES	448	198	22,027,023	135	1,200,318
CLOTHING & SHOE STORES	4481, 4482	165	19,748,396	116	920,405
JEWELRY & LUGGAGE STORES	4483	33	2,278,627	19	279,913
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	226	12,306,004	118	413,110
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	154	7,815,928	74	344,534
BOOK STORES & NEWS DEALERS	4512	72	4,490,076	44	68,576
GENERAL MERCHANDISE STORES	452	28	112,654,374	14	681,921
DEPARTMENT STORES	4521	7	27,908,256	4	314,265
GENERAL MERCHANDISE STORES	4529	21	84,746,118	10	367,656
E-COMMERCE & MAIL ORDER	4541	405	12,875,407	213	2,658,485
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,118	44,206,577	624	51,215,916
AGRICULTURE, FORESTRY, FISHING	11	17	133,767	11	39,823
MINING	21	6	29,460	4	26,783
UTILITIES	22	6	1,680,092	3	23,020
CONSTRUCTION	23	1,240	172,926,830	1,255	86,694,966
CONSTRUCTION OF BUILDINGS	236	320	97,190,475	272	45,648,300
HEAVY CONSTRUCTION & HIGHWAYS	237	59	8,199,041	45	9,014,588
SPECIAL TRADE CONTRACTORS	238	861	67,537,314	938	32,032,078
MANUFACTURING	31-33	677	24,463,559	389	4,191,233
WHOLESALE TRADE	42	1,814	85,236,058	898	31,926,524
DURABLE GOODS	423	1,266	70,737,289	648	22,379,293
NONDURABLE GOODS	424	527	14,025,938	238	8,817,312
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	472,831	12	729,919
TRANSPORTATION & WAREHOUSING	48-49	34	903,870	50	76,467,137
INFORMATION	51	385	38,534,946	247	18,095,148
FINANCE, INSURANCE	52	78	3,126,605	61	2,784,547
REAL ESTATE, RENTAL/LEASING	53	236	20,510,022	191	256,817,613
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	538	21,375,334	268	8,059,303
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	655	26,167,923	550	8,006,978
ARTS, ENTERTAINMENT & RECREATION	71	81	14,319,452	39	1,065,646
ACCOMMODATIONS & FOOD SERVICES	72	174	113,660,185	130	304,281,635
ACCOMMODATIONS	721	15	20,926,949	35	169,671,346
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	159	92,733,236	95	134,610,289
OTHER SERVICES	81	352	28,765,030	290	40,868,921
REPAIR & MAINTENANCE	811	225	21,447,708	224	8,265,221
PERSONAL SERVICE	812	99	6,820,955	50	32,591,072
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	496,367	16	12,628
PUBLIC ADMINISTRATION, OTHER	92.00	12	240,057	7	287,227
TOTAL ALL INDUSTRIES		9,219	\$989,662,419	6,055	\$951,192,797

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	12,236	\$5,905,537,203	1,695	\$105,742,121
MOTOR VEHICLES & PARTS	441	432	848,215,829	87	7,854,457
NEW & USED AUTO DEALERS	4411	124	653,930,366	11	345,431
RV, BOAT, MOTORCYCLE DEALERS	4412	120	116,823,798	19	180,681
AUTOMOTIVE PARTS & TIRE	4413	188	77,461,665	57	7,328,345
FURNITURE & HOME FURNISHING	442	557	302,075,037	68	2,510,341
ELECTRONICS & APPLIANCES	443	929	519,143,674	135	2,844,970
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	612	407,444,567	111	7,022,472
BUILDING MATERIALS	4441	453	384,915,491	90	6,894,481
LAWN & GARDEN SUPPLIES & EQUIP.	4442	159	22,529,076	21	127,991
FOOD & BEVERAGE STORES	445	762	467,863,866	35	8,207,769
GROCERY & CONVENIENCE STORES	4451	372	412,254,494	12	7,745,419
OTHER FOOD & BEVERAGE STORES	4452, 4453	390	55,609,372	23	462,350
DRUG/HEALTH STORES	446	615	307,448,295	114	1,025,198
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	131	94,766,003	11	4,997,097
APPAREL & ACCESSORIES	448	1,005	751,692,707	122	971,754
CLOTHING & SHOE STORES	4481, 4482	762	679,995,298	108	658,011
JEWELRY & LUGGAGE STORES	4483	243	71,697,409	14	313,743
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	775	326,397,376	131	951,851
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	521	251,715,978	79	369,442
BOOK STORES & NEWS DEALERS	4512	254	74,681,398	52	582,409
GENERAL MERCHANDISE STORES	452	72	704,534,280	20	57,181,467
DEPARTMENT STORES	4521	10	312,216,742	4	424,827
GENERAL MERCHANDISE STORES	4529	62	392,317,538	16	56,756,640
E-COMMERCE & MAIL ORDER	4541	1,126	311,553,296	235	2,422,862
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,220	864,402,273	626	9,751,883
AGRICULTURE, FORESTRY, FISHING	11	107	2,389,016	13	76,152
MINING	21	12	878,923	4	158,682
UTILITIES	22	17	1,472,252	D	D
CONSTRUCTION	23	11,378	3,967,075,817	701	20,800,283
CONSTRUCTION OF BUILDINGS	236	4,074	2,690,309,866	147	10,981,163
HEAVY CONSTRUCTION & HIGHWAYS	237	252	217,757,105	32	1,319,844
SPECIAL TRADE CONTRACTORS	238	7,052	1,059,008,846	522	8,499,276
MANUFACTURING	31-33	3,298	388,111,265	364	6,069,336
WHOLESALE TRADE	42	4,832	1,350,947,141	1,039	15,242,557
DURABLE GOODS	423	3,171	1,095,948,503	739	11,932,358
NONDURABLE GOODS	424	1,612	247,790,185	297	3,307,407
ELECTRONIC MARKETS, AGENTS & BROKERS	425	49	7,208,453	3	2,792
TRANSPORTATION & WAREHOUSING	48-49	345	98,445,430	10	20,504
INFORMATION	51	1,300	826,728,491	267	8,313,945
FINANCE, INSURANCE	52	218	149,284,463	60	2,717,224
REAL ESTATE, RENTAL/LEASING	53	1,000	455,332,701	141	6,060,468
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	4,023	525,210,259	245	3,531,650
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	4,600	625,226,482	381	5,395,489
ARTS, ENTERTAINMENT & RECREATION	71	1,168	198,643,360	30	952,977
ACCOMMODATIONS & FOOD SERVICES	72	3,205	3,082,654,898	74	22,487,722
ACCOMMODATIONS	721	234	823,363,124	3	960,672
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,971	2,259,291,774	71	21,527,050
OTHER SERVICES	81	3,175	672,962,284	234	7,491,954
REPAIR & MAINTENANCE	811	1,815	356,211,248	166	5,438,832
PERSONAL SERVICE	812	1,153	300,180,616	48	1,450,744
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	207	16,570,420	20	602,378
PUBLIC ADMINISTRATION, OTHER	92.00	28	7,301,321	9	1,149,367
TOTAL ALL INDUSTRIES		50,942	\$18,258,201,306	5,269	\$206,290,384

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	5,570	\$1,941,523,640	1,259	\$131,424,220
MOTOR VEHICLES & PARTS	441	276	347,393,956	71	26,717,573
NEW & USED AUTO DEALERS	4411	94	279,476,469	17	16,183,131
RV, BOAT, MOTORCYCLE DEALERS	4412	51	12,207,944	11	130,624
AUTOMOTIVE PARTS & TIRE	4413	131	55,709,543	43	10,403,818
FURNITURE & HOME FURNISHING	442	193	73,593,704	42	2,037,003
ELECTRONICS & APPLIANCES	443	483	143,564,505	111	5,531,750
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	247	203,601,432	66	10,121,806
BUILDING MATERIALS	4441	193	187,416,875	53	8,605,627
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	16,184,557	13	1,516,179
FOOD & BEVERAGE STORES	445	216	137,134,481	38	10,640,144
GROCERY & CONVENIENCE STORES	4451	67	125,060,414	19	10,553,157
OTHER FOOD & BEVERAGE STORES	4452, 4453	149	12,074,067	19	86,987
DRUG/HEALTH STORES	446	333	79,705,891	84	2,631,182
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	35,082,693	17	4,837,478
APPAREL & ACCESSORIES	448	396	158,637,175	107	4,455,376
CLOTHING & SHOE STORES	4481, 4482	332	136,282,357	99	4,371,820
JEWELRY & LUGGAGE STORES	4483	64	22,354,818	8	83,556
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	405	115,984,765	97	1,703,225
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	280	88,783,035	68	1,664,256
BOOK STORES & NEWS DEALERS	4512	125	27,201,730	29	38,969
GENERAL MERCHANDISE STORES	452	45	392,777,325	18	50,555,695
DEPARTMENT STORES	4521	9	130,955,782	4	3,966,809
GENERAL MERCHANDISE STORES	4529	36	261,821,543	14	46,588,886
E-COMMERCE & MAIL ORDER	4541	631	47,257,294	163	1,713,895
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,285	206,790,419	445	10,479,093
AGRICULTURE, FORESTRY, FISHING	11	29	208,199	5	21,522
MINING	21	7	121,731	4	444,925
UTILITIES	22	7	1,933,454	6	89,419
CONSTRUCTION	23	2,539	494,080,324	442	27,543,976
CONSTRUCTION OF BUILDINGS	236	759	248,266,682	95	17,568,360
HEAVY CONSTRUCTION & HIGHWAYS	237	89	19,080,974	20	603,495
SPECIAL TRADE CONTRACTORS	238	1,691	226,732,668	327	9,372,121
MANUFACTURING	31-33	1,315	78,211,117	220	3,651,349
WHOLESALE TRADE	42	2,998	344,159,571	830	32,084,289
DURABLE GOODS	423	2,073	273,983,194	588	21,152,060
NONDURABLE GOODS	424	894	69,418,234	232	10,874,777
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	758,143	10	57,452
TRANSPORTATION & WAREHOUSING	48-49	89	17,651,209	12	304,286
INFORMATION	51	682	198,119,893	220	10,232,681
FINANCE, INSURANCE	52	148	40,761,811	55	778,721
REAL ESTATE, RENTAL/LEASING	53	439	106,989,393	140	4,998,758
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,155	76,904,141	187	2,370,543
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,359	115,501,341	248	2,668,850
ARTS, ENTERTAINMENT & RECREATION	71	228	19,569,333	14	962,927
ACCOMMODATIONS & FOOD SERVICES	72	648	522,202,206	75	25,922,123
ACCOMMODATIONS	721	46	116,346,096	7	2,450,433
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	602	405,856,110	68	23,471,690
OTHER SERVICES	81	1,119	137,511,249	188	8,651,179
REPAIR & MAINTENANCE	811	664	92,583,418	130	6,568,329
PERSONAL SERVICE	812	375	39,325,716	44	1,757,575
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	80	5,602,115	14	325,275
PUBLIC ADMINISTRATION, OTHER	92.00	20	8,079,390	5	61,174
TOTAL ALL INDUSTRIES		18,352	\$4,103,528,002	3,910	\$252,210,942

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	6,066	\$2,171,852,460	2,303	\$1,026,573,439
MOTOR VEHICLES & PARTS	441	304	634,777,709	85	72,237,889
NEW & USED AUTO DEALERS	4411	102	569,174,684	22	59,910,311
RV, BOAT, MOTORCYCLE DEALERS	4412	49	19,747,684	11	17,991
AUTOMOTIVE PARTS & TIRE	4413	153	45,855,341	52	12,309,587
FURNITURE & HOME FURNISHING	442	262	59,076,836	127	48,108,395
ELECTRONICS & APPLIANCES	443	533	186,767,115	280	117,872,112
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	339	157,554,145	168	67,029,382
BUILDING MATERIALS	4441	270	149,600,886	147	65,318,664
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	7,953,259	21	1,710,718
FOOD & BEVERAGE STORES	445	285	115,235,644	77	24,204,429
GROCERY & CONVENIENCE STORES	4451	133	109,642,353	29	11,677,635
OTHER FOOD & BEVERAGE STORES	4452, 4453	152	5,593,291	48	12,526,794
DRUG/HEALTH STORES	446	336	63,246,975	127	25,845,815
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	67	69,139,720	22	8,756,288
APPAREL & ACCESSORIES	448	400	198,025,111	199	241,727,090
CLOTHING & SHOE STORES	4481, 4482	328	168,126,867	172	220,161,621
JEWELRY & LUGGAGE STORES	4483	72	29,898,244	27	21,565,469
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	418	104,331,899	136	67,405,619
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	290	93,998,221	98	61,404,004
BOOK STORES & NEWS DEALERS	4512	128	10,333,678	38	6,001,615
GENERAL MERCHANDISE STORES	452	49	342,687,493	26	251,520,307
DEPARTMENT STORES	4521	8	143,521,824	8	157,761,479
GENERAL MERCHANDISE STORES	4529	41	199,165,669	18	93,758,828
E-COMMERCE & MAIL ORDER	4541	648	48,221,408	244	14,856,223
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,425	192,788,405	812	87,009,890
AGRICULTURE, FORESTRY, FISHING	11	52	1,144,142	11	79,335
MINING	21	8	218,535	5	37,091
UTILITIES	22	15	1,824,340	4	32,282
CONSTRUCTION	23	4,870	602,147,349	1,777	138,684,580
CONSTRUCTION OF BUILDINGS	236	1,406	334,340,216	401	82,900,040
HEAVY CONSTRUCTION & HIGHWAYS	237	153	79,138,398	66	18,528,296
SPECIAL TRADE CONTRACTORS	238	3,311	188,668,735	1,310	37,256,244
MANUFACTURING	31-33	1,503	103,004,202	628	22,014,105
WHOLESALE TRADE	42	3,140	298,261,738	1,545	129,958,996
DURABLE GOODS	423	2,167	244,509,251	1,109	113,994,662
NONDURABLE GOODS	424	943	51,717,054	422	15,653,709
ELECTRONIC MARKETS, AGENTS & BROKERS	425	30	2,035,433	14	310,625
TRANSPORTATION & WAREHOUSING	48-49	116	30,298,669	41	5,149,872
INFORMATION	51	710	164,851,279	362	57,697,620
FINANCE, INSURANCE	52	163	36,124,419	76	6,060,181
REAL ESTATE, RENTAL/LEASING	53	539	106,121,309	256	47,429,907
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,394	64,074,851	499	33,709,154
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,919	93,228,770	722	23,364,655
ARTS, ENTERTAINMENT & RECREATION	71	264	26,207,088	46	15,012,474
ACCOMMODATIONS & FOOD SERVICES	72	742	436,190,155	227	236,075,237
ACCOMMODATIONS	721	33	56,068,995	23	58,346,652
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	709	380,121,160	204	177,728,585
OTHER SERVICES	81	1,379	141,746,757	408	22,466,306
REPAIR & MAINTENANCE	811	984	107,849,598	321	13,481,021
PERSONAL SERVICE	812	299	30,889,360	67	8,929,321
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	96	3,007,799	20	55,964
PUBLIC ADMINISTRATION, OTHER	92.00	22	3,002,979	8	227,617
TOTAL ALL INDUSTRIES		22,902	\$4,280,299,042	8,918	\$1,764,572,851

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	4,856	\$1,270,801,196	2,320	\$196,129,780
MOTOR VEHICLES & PARTS	441	213	291,945,807	100	48,655,781
NEW & USED AUTO DEALERS	4411	36	253,605,020	19	32,727,735
RV, BOAT, MOTORCYCLE DEALERS	4412	43	6,667,279	17	5,340,700
AUTOMOTIVE PARTS & TIRE	4413	134	31,673,508	64	10,587,346
FURNITURE & HOME FURNISHING	442	177	37,046,534	82	3,975,007
ELECTRONICS & APPLIANCES	443	464	44,351,250	219	12,522,828
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	253	88,627,831	121	12,167,714
BUILDING MATERIALS	4441	192	85,317,885	93	11,154,877
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	3,309,946	28	1,012,837
FOOD & BEVERAGE STORES	445	196	91,129,309	80	28,028,973
GROCERY & CONVENIENCE STORES	4451	67	78,320,834	16	24,666,413
OTHER FOOD & BEVERAGE STORES	4452, 4453	129	12,808,475	64	3,362,560
DRUG/HEALTH STORES	446	274	42,300,297	164	7,448,485
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	63	38,609,468	18	5,900,398
APPAREL & ACCESSORIES	448	332	97,111,698	174	7,079,436
CLOTHING & SHOE STORES	4481, 4482	272	88,556,975	153	5,403,932
JEWELRY & LUGGAGE STORES	4483	60	8,554,723	21	1,675,504
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	335	45,892,894	179	11,123,420
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	235	38,875,759	126	6,581,940
BOOK STORES & NEWS DEALERS	4512	100	7,017,135	53	4,541,480
GENERAL MERCHANDISE STORES	452	42	331,030,198	24	28,173,755
DEPARTMENT STORES	4521	8	109,916,354	6	13,819,259
GENERAL MERCHANDISE STORES	4529	34	221,113,844	18	14,354,496
E-COMMERCE & MAIL ORDER	4541	623	30,479,120	331	7,365,253
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,884	132,276,790	828	23,688,730
AGRICULTURE, FORESTRY, FISHING	11	30	412,960	18	268,275
MINING	21	5	305,826	D	D
UTILITIES	22	8	4,502,658	3	467,698
CONSTRUCTION	23	2,987	399,881,512	664	69,720,352
CONSTRUCTION OF BUILDINGS	236	829	193,912,409	158	33,758,310
HEAVY CONSTRUCTION & HIGHWAYS	237	94	23,865,932	35	3,907,544
SPECIAL TRADE CONTRACTORS	238	2,064	182,103,171	471	32,054,498
MANUFACTURING	31-33	1,145	35,599,135	492	10,130,295
WHOLESALE TRADE	42	2,733	213,012,140	1,500	48,852,132
DURABLE GOODS	423	1,907	176,788,129	1,044	34,741,267
NONDURABLE GOODS	424	802	35,793,170	442	13,921,603
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	430,841	14	189,262
TRANSPORTATION & WAREHOUSING	48-49	104	8,331,231	11	670,373
INFORMATION	51	651	154,590,004	338	23,394,912
FINANCE, INSURANCE	52	149	28,432,546	81	2,597,514
REAL ESTATE, RENTAL/LEASING	53	441	62,685,485	177	8,941,462
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,021	43,737,483	369	7,594,821
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,383	77,296,333	452	11,900,080
ARTS, ENTERTAINMENT & RECREATION	71	189	26,017,920	64	4,183,778
ACCOMMODATIONS & FOOD SERVICES	72	503	356,528,753	180	81,783,752
ACCOMMODATIONS	721	24	53,696,098	52	20,507,158
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	479	302,832,655	128	61,276,594
OTHER SERVICES	81	980	85,285,613	311	15,753,160
REPAIR & MAINTENANCE	811	624	64,908,982	192	12,107,241
PERSONAL SERVICE	812	291	19,069,316	83	3,136,462
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	65	1,307,315	36	509,457
PUBLIC ADMINISTRATION, OTHER	92.00	14	1,425,776	7	636,537
TOTAL ALL INDUSTRIES		17,199	\$2,768,846,571	6,989	\$483,034,095

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	2,641	\$383,241,118	3,399	\$787,965,596
MOTOR VEHICLES & PARTS	441	140	75,245,841	228	211,099,067
NEW & USED AUTO DEALERS	4411	32	54,874,204	78	158,121,187
RV, BOAT, MOTORCYCLE DEALERS	4412	28	1,708,858	37	19,796,788
AUTOMOTIVE PARTS & TIRE	4413	80	18,662,779	113	33,181,092
FURNITURE & HOME FURNISHING	442	98	14,266,480	126	24,755,308
ELECTRONICS & APPLIANCES	443	229	13,266,856	319	40,999,664
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	130	63,874,875	174	77,809,241
BUILDING MATERIALS	4441	97	61,247,205	132	72,182,810
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	2,627,670	42	5,626,431
FOOD & BEVERAGE STORES	445	77	22,339,431	120	56,704,111
GROCERY & CONVENIENCE STORES	4451	19	21,090,972	47	54,455,029
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	1,248,459	73	2,249,082
DRUG/HEALTH STORES	446	182	13,636,762	214	21,127,997
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	6,361,067	36	20,612,345
APPAREL & ACCESSORIES	448	201	14,860,273	242	16,331,737
CLOTHING & SHOE STORES	4481, 4482	173	13,423,882	202	12,114,657
JEWELRY & LUGGAGE STORES	4483	28	1,436,391	40	4,217,080
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	209	20,461,997	253	24,469,943
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	144	16,463,026	178	23,001,291
BOOK STORES & NEWS DEALERS	4512	65	3,998,971	75	1,468,652
GENERAL MERCHANDISE STORES	452	24	93,628,064	36	210,108,851
DEPARTMENT STORES	4521	5	29,590,514	7	37,741,173
GENERAL MERCHANDISE STORES	4529	19	64,037,550	29	172,367,678
E-COMMERCE & MAIL ORDER	4541	323	7,259,464	398	13,817,695
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,014	38,040,008	1,253	70,129,637
AGRICULTURE, FORESTRY, FISHING	11	13	75,518	29	377,159
MINING	21	6	306,370	8	221,981
UTILITIES	22	7	164,052	4	126,646
CONSTRUCTION	23	902	61,446,471	1,161	219,855,446
CONSTRUCTION OF BUILDINGS	236	221	22,974,852	311	138,186,778
HEAVY CONSTRUCTION & HIGHWAYS	237	41	3,174,179	52	7,457,686
SPECIAL TRADE CONTRACTORS	238	640	35,297,440	798	74,210,982
MANUFACTURING	31-33	627	12,715,368	770	35,412,030
WHOLESALE TRADE	42	1,676	69,025,891	2,080	133,908,288
DURABLE GOODS	423	1,191	56,287,634	1,479	105,929,625
NONDURABLE GOODS	424	474	12,596,329	582	27,595,541
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	141,928	19	383,122
TRANSPORTATION & WAREHOUSING	48-49	21	747,454	50	2,102,705
INFORMATION	51	404	27,296,019	481	75,639,061
FINANCE, INSURANCE	52	98	4,736,945	119	12,050,320
REAL ESTATE, RENTAL/LEASING	53	213	17,358,013	300	52,502,667
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	416	14,958,120	572	23,640,591
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	523	13,190,391	754	29,484,571
ARTS, ENTERTAINMENT & RECREATION	71	78	3,721,895	104	11,394,467
ACCOMMODATIONS & FOOD SERVICES	72	183	89,242,902	320	190,098,948
ACCOMMODATIONS	721	21	19,860,259	36	30,527,811
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	162	69,382,643	284	159,571,137
OTHER SERVICES	81	395	25,472,858	640	54,906,701
REPAIR & MAINTENANCE	811	261	20,963,249	434	43,848,335
PERSONAL SERVICE	812	91	3,881,225	162	9,770,943
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	628,384	44	1,287,423
PUBLIC ADMINISTRATION, OTHER	92.00	15	296,816	17	389,181
TOTAL ALL INDUSTRIES		8,218	\$723,996,201	10,808	\$1,630,076,358

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$3,997,618,738</u>	<u>\$2,501,540,644</u>	<u>\$13,106,763</u>
CROP & ANIMAL PRODUCTION	111,112	1,172,024,283	483,902,480	2,873,485
FORESTRY & LOGGING	113	2,010,837,453	1,543,974,084	5,645,161
FISHING & HUNTING	114	208,130,825	70,918,045	369,692
AG & FORESTRY SUPPORT ACTIVITIES	115	606,626,177	402,746,035	4,218,425
<u>MINING</u>	<u>21</u>	<u>503,189,332</u>	<u>425,771,543</u>	<u>2,244,659</u>
SAND & GRAVEL, QUARRYING	2123	293,146,723	250,598,120	1,309,712
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	210,042,609	175,173,423	934,947
<u>UTILITIES</u>	<u>22</u>	<u>2,512,810,761</u>	<u>1,858,807,893</u>	<u>26,980,936</u>
HYDROELECTRIC POWER GENERATION	221111	44,067,443	41,459,629	595,434
ALTERNATIVE POWER GENERATION	221114-221117	9,195,976	9,173,542	76,461
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	16,329,071	16,119,037	142,320
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	543,925,019	399,988,808	4,597,582
NATURAL GAS DISTRIBUTION	22112	398,428,310	58,589,644	418,500
WATER & SEWER	2213	1,500,846,462	1,333,458,753	21,150,332
<u>CONSTRUCTION</u>	<u>23</u>	<u>40,259,448,669</u>	<u>35,438,932,256</u>	<u>176,788,136</u>
RESIDENTIAL BUILDING & REMODELING	2361	6,447,814,780	5,895,929,052	29,259,295
NONRESIDENTIAL BUILDING	2362	9,180,495,040	7,796,367,230	37,476,866
HEAVY CONSTRUCTION & HIGHWAYS	237	5,468,863,689	4,708,127,955	24,196,408
SPECIAL TRADE CONTRACTORS	238	19,162,275,160	17,038,508,019	85,855,567
ELECTRICAL	23821	4,133,468,806	3,681,698,217	19,944,682
PLUMBING & HEATING	23822	3,708,787,099	3,251,071,327	16,249,119
PAINTING	23832	698,628,998	636,689,745	3,084,538
MASONRY/DRYWALL	23814, 23831	1,042,382,658	961,691,132	4,637,904
ROOFING	23816	902,494,951	844,525,860	4,030,595
OTHER CONTRACTORS	238 not listed above	8,676,512,648	7,662,831,738	37,908,729
<u>MANUFACTURING</u>	<u>31-33</u>	<u>165,796,330,789</u>	<u>126,886,203,558</u>	<u>497,372,391</u>
FOOD PRODUCTS	311	12,489,951,056	6,927,269,073	25,690,749
MILLING OF GRAINS	3112	1,121,825,572	710,185,216	3,298,618
FRUITS & VEGETABLES	3114	1,511,576,102	460,795,018	2,170,327
DAIRY PRODUCTS	3115	137,927,056	83,519,506	405,145
MEAT PRODUCTS	3116	2,376,540,552	2,241,168,914	3,471,855
SEAFOOD PRODUCTS	3117	2,570,644,338	530,416,080	2,449,026
BAKERY PRODUCTS	3118	1,986,972,244	1,046,017,390	5,050,066
OTHER FOOD ITEMS	3111, 3113, 3119	2,784,465,192	1,855,166,949	8,845,712
BEVERAGES	312	2,336,173,941	1,576,032,378	7,693,174
TEXTILES	313,314	860,107,668	469,042,528	2,311,199
APPAREL	315	223,038,579	123,558,049	613,863
LEATHER & ALLIED PRODUCTS	316	55,924,166	30,567,571	148,432
LUMBER & WOOD PRODUCTS	321	8,167,604,347	5,032,408,287	20,347,321
SAWMILLS	3211	3,279,632,990	1,980,348,577	6,933,482
PLYWOOD & TRUSSES	3212	1,238,245,870	772,949,283	3,064,426
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	3,649,725,487	2,279,110,427	10,349,413
PAPER PRODUCTS	322	6,906,135,881	3,952,259,824	15,038,423
PULP & PAPER MILLS	3221	4,604,784,625	2,485,043,799	8,518,411
OTHER PAPER PRODUCTS	3222	2,301,351,256	1,467,216,025	6,520,012
COMMERCIAL PRINTING	323	882,895,330	736,277,115	3,681,491
PETROLEUM & COAL PRODUCTS	324	30,646,210,388	28,525,604,114	137,973,255
PETROLEUM REFINING	32411	30,114,623,434	28,209,672,002	136,439,594
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	531,586,954	315,932,112	1,533,661
CHEMICALS	325	5,664,632,314	3,632,376,508	17,143,861
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	1,713,615,268	1,140,786,275	5,619,113
PHARMACEUTICALS	3254	1,142,151,707	693,349,967	3,429,933
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	1,274,742,633	724,218,758	2,817,231
PAINT, COATING & ADHESIVES	3255	154,926,411	112,403,656	541,805
SOAP, CLEANING COMPOUND & TOILETRIES	3256	572,063,857	497,156,568	2,408,779
OTHER CHEMICAL PRODUCTS	3259	807,132,438	464,461,284	2,327,000

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	2,865,114,688	1,736,379,509	8,288,158
NONMETALLIC MINERALS	327	2,732,622,218	2,075,593,418	9,625,381
PRIMARY METALS	331	3,246,788,138	2,346,615,971	9,515,927
IRON & STEEL MILLS	3311, 3312	1,099,912,171	642,306,621	3,020,434
ALUMINUM SMELTING	3313	1,214,755,827	1,129,672,077	3,732,446
OTHER NONFERROUS METALS	3314	164,620,900	145,710,957	704,352
FOUNDRIES	3315	767,499,240	428,926,316	2,058,695
FABRICATED METAL PRODUCTS	332	5,874,483,781	3,951,757,570	18,098,220
MACHINERY	333	5,957,191,345	3,240,490,935	16,078,087
FARM & CONSTRUCTION IMPLEMENTS	3331	675,403,520	415,363,751	2,385,719
INDUSTRIAL MACHINERY	3332	1,227,418,924	552,182,544	2,716,140
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	4,054,368,901	2,272,944,640	10,976,228
COMPUTERS & ELECTRONICS	334	9,529,258,454	5,069,290,111	23,663,132
COMPUTER HARDWARE	3341	858,184,244	248,319,952	1,332,430
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	392,212,721	195,726,204	1,003,403
AUDIO & VIDEO EQUIPMENT	3343	221,548,049	110,236,156	551,553
SEMICONDUCTORS	3344	2,590,925,608	1,314,151,840	5,394,253
INSTRUMENTS	3345	5,355,443,153	3,128,108,300	14,822,255
SOFTWARE, OTHER MAGNETIC & OPTICAL MEI	3346	110,944,679	72,747,659	559,238
ELECTRICAL EQUIPMENT & APPLIANCES	335	2,396,169,241	1,117,449,793	5,282,591
LIGHTING EQUIPMENT	3351	354,047,278	75,297,790	367,420
HOUSEHOLD APPLIANCES	3352	207,771,711	12,577,408	60,426
OTHER ELECTRIC EQUIPMENT	3353, 3359	1,834,350,252	1,029,574,595	4,854,745
TRANSPORTATION EQUIPMENT	336	59,925,308,402	53,290,290,957	161,409,583
MOTOR VEHICLES & PARTS	3361, 3362, 3363	1,616,880,899	1,040,603,830	5,052,866
AIRCRAFT, AEROSPACE & PARTS	3364	56,865,668,666	51,219,614,956	151,276,609
SHIPS & BOATS	3366	1,264,894,805	887,583,066	4,385,584
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	177,864,032	142,489,105	694,524
FURNITURE & RELATED PRODUCTS	337	1,257,030,734	861,697,185	4,181,904
OTHER MANUFACTURING	339	3,779,690,118	2,191,242,662	10,587,640
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	447,486,276	254,907,656	1,328,239
DENTAL LABORATORIES	339116	181,514,209	161,948,066	1,008,065
SPORTING AND ATHLETIC GOODS	33992	949,492,860	278,494,030	1,376,322
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	2,201,196,773	1,495,892,910	6,875,014
WHOLESALE TRADE	42	142,640,208,116	100,169,525,494	474,924,272
DURABLE GOODS	423	68,332,911,206	49,595,887,177	249,392,479
MOTOR VEHICLES & PARTS	4231	9,904,543,717	9,171,872,056	45,032,214
FURNITURE & HOME FURNISHINGS	4232	1,407,884,268	1,014,564,650	4,991,975
LUMBER & CONSTRUCTION MATERIALS	4233	6,166,302,222	4,001,746,178	18,757,814
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	13,696,200,599	10,892,358,953	59,557,165
METAL & MINERAL (except Petroleum)	4235	3,592,755,709	2,235,406,443	10,582,393
ELECTRICAL EQUIPMENT	4236	8,501,032,144	6,736,316,572	35,017,391
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	3,298,335,462	2,743,705,807	13,131,067
MACHINERY & EQUIPMENT	4238	14,573,622,496	10,033,999,731	47,170,831
SPORTING & RECREATIONAL GOODS & SUPPL	423910	1,195,345,650	645,514,621	3,210,847
TOY & HOBBY GOODS & SUPPLIES	423920	2,728,462,413	181,723,533	979,029
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	3,268,426,526	1,938,678,633	10,961,753
NONDURABLE GOODS:	424	73,099,505,874	49,979,140,135	221,139,182
PAPER & PAPER PRODUCTS	4241	2,522,141,143	1,950,678,960	9,001,479
DRUGS & SUNDRIES	4242	7,659,062,462	6,922,210,079	19,653,246
APPAREL	4243	4,030,967,569	1,311,562,488	6,542,199
FOOD PRODUCTS	4244	30,471,736,308	18,611,093,763	82,513,660
FARM PRODUCTS	4245	1,545,051,667	662,923,254	3,418,736
CHEMICALS & PLASTICS	4246	4,081,416,350	3,245,369,949	15,737,002
PETROLEUM PRODUCTS	4247	7,720,846,100	6,132,818,948	30,183,930

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	880,695,146	822,766,385	3,988,955
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	3,436,120,679	2,724,249,368	13,269,724
FARM SUPPLIES	42491	3,127,197,312	2,386,639,630	11,944,891
TOBACCO & TOBACCO PRODUCTS	42494	1,402,967,307	1,106,317,403	5,344,758
OTHER MISC NONDURABLE GOODS	4249 not listed above	6,221,303,831	4,102,509,908	19,540,602
ELECTRONIC MARKETS, AGENTS, BROKERS	425	1,207,791,036	594,498,182	4,392,611
RETAIL TRADE	44-45	119,880,668,304	104,705,515,237	519,157,335
MOTOR VEHICLES & PARTS	441	21,739,429,112	19,497,391,621	98,615,753
NEW & USED AUTO DEALERS	4411	16,773,287,850	15,243,489,914	77,457,681
RV, BOAT, MOTORCYCLE DEALERS	4412	1,759,446,465	1,425,290,350	7,231,724
AUTOMOTIVE PARTS & TIRES	4413	3,206,694,797	2,828,611,357	13,926,348
FURNITURE & HOME FURNISHINGS	442	2,916,650,453	2,616,779,898	12,593,660
ELECTRONICS & APPLIANCES	443	5,730,243,129	5,000,690,997	28,095,491
HOUSEHOLD APPLIANCES	443141	400,150,082	388,421,721	1,877,748
ELECTRONIC STORES	443142	5,330,093,047	4,612,269,276	26,217,743
BLDG. MATERIALS, GARDEN SUPPLIES	444	7,706,853,666	7,185,335,576	34,614,116
BUILDING MATERIALS	4441	6,714,332,342	6,335,304,308	30,518,144
LAWN & GARDEN SUPPLIES	4442	992,521,324	850,031,268	4,095,972
FOOD & BEVERAGES (OFF-PREMISES)	445	15,599,972,847	14,838,267,146	71,072,473
GROCERY & CONVENIENCE STORES	4451	13,989,416,049	13,469,543,631	64,852,852
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,236,543,018	1,020,573,119	4,546,330
BEER, WINE AND LIQUOR STORES	4453	374,013,780	348,150,396	1,673,291
DRUG STORES & PERSONAL CARE STORES	446	6,439,403,512	5,716,696,850	28,122,840
GAS STATIONS (INCL. CONVENIENCE STORES)	447	12,015,978,753	9,907,887,235	47,947,377
APPAREL & ACCESSORIES	448	5,403,706,694	4,453,704,729	21,428,725
CLOTHING STORES	4481	4,356,132,801	3,517,500,725	16,946,709
SHOE STORES	4482	408,052,669	385,360,105	1,821,749
JEWELRY & LUGGAGE STORES	4483	639,521,224	550,843,899	2,660,267
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,132,224,818	2,583,641,650	12,784,859
SPORTING GOODS	45111	1,996,886,665	1,590,626,926	7,876,457
HOBBY & TOY STORES	45112	465,034,365	385,613,889	1,851,387
SEWING SUPPLIES	45113	169,027,014	160,396,500	770,445
MUSICAL INSTRUMENTS	45114	148,859,790	128,324,966	669,178
BOOK, PERIODICAL & MUSIC STORES	45121	352,416,984	318,679,369	1,617,392
DEPARTMENT STORES	4521	3,545,882,163	3,462,460,473	16,638,274
GENERAL MERCHANDISE STORES	4529	19,655,171,843	17,435,153,891	82,755,195
E-COMMERCE & MAIL ORDER	4541	4,308,380,187	2,610,356,246	14,471,864
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,686,771,127	9,397,148,925	50,016,708
TRANSPORTATION	48-492	5,136,959,613	3,837,494,711	27,100,951
AIR TRANSPORTATION	481	75,147,197	64,608,523	661,520
RAILROADS	482	63,732,842	62,903,068	742,012
WATER TRANSPORTATION	483	350,566,528	95,519,564	360,937
TRUCK TRANSPORTATION	484	725,973,869	515,654,145	4,973,224
TRANSIT & GROUND PASSENGER TRANSPORT	485	138,404,009	125,272,262	1,714,831
PIPELINE TRANSPORTATION	486	D	D	D
SCENIC & SIGHTSEEING TRANSPORTATION	487	223,686,103	59,416,709	350,927
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	3,468,572,923	2,830,182,886	17,296,378
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	86,971,303	80,032,715	938,116
WAREHOUSING & STORAGE	493	720,994,389	641,034,146	3,845,869
INFORMATION	51	19,151,085,305	16,107,527,495	155,114,098
PUBLISHING (EXCEPT INTERNET)	511	3,675,450,327	2,424,877,948	16,608,523
NEWSPAPERS	51111	539,362,091	535,972,419	2,240,367
BOOKS & PERIODICALS	51112, 51113	461,412,684	368,731,043	2,331,300
SOFTWARE	5112	2,444,347,109	1,318,986,510	9,546,905
OTHER PUBLISHERS	51114, 51119	230,328,443	201,187,976	2,489,951
MOTION PICTURE PRODUCTION	512	878,296,368	756,732,897	8,504,270
RADIO & TV BROADCASTING, CABLE TV	515	2,089,673,052	1,688,607,733	22,689,855

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
TELEPHONE & TELECOMMUNICATIONS	517	9,857,914,350	9,421,024,549	82,844,662
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,682,301,634	1,020,809,922	13,993,409
OTHER INFORMATION SERVICES	519	967,449,574	795,474,446	10,473,379
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>35,853,513,416</u>	<u>27,954,361,573</u>	<u>351,131,371</u>
BANKS & CREDIT UNIONS	522	15,414,470,723	12,230,967,770	190,682,131
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	4,589,877,984	3,939,953,754	46,300,898
INSURANCE AGENTS & BROKERS	524	6,686,443,256	3,440,181,470	31,126,355
REAL ESTATE AGENTS & BROKERS	531	4,241,202,884	3,972,657,223	59,338,436
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	4,518,501,616	3,968,378,718	21,395,174
LESSORS OF NONFINANCIAL INTANGIBLES	533	403,016,953	402,222,638	2,288,377
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>129,207,553,292</u>	<u>101,635,566,260</u>	<u>1,217,973,030</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>43,751,943,936</u>	<u>32,276,909,085</u>	<u>437,135,830</u>
LEGAL SERVICES	5411	4,361,275,545	4,108,914,796	65,645,224
ACCOUNTING SERVICES	5412	3,761,400,862	3,671,898,592	59,755,904
ARCHITECTURAL SERVICES	54131	1,211,531,163	1,009,502,220	16,162,159
ENGINEERING SERVICES	54133	5,725,294,897	4,965,128,859	51,649,933
OTHER RELATED SERVICES	54132, 54134-54138	654,296,064	539,966,770	7,698,106
SPECIALIZED DESIGN SERVICES	5414	868,992,428	756,035,955	8,331,740
COMPUTER SYSTEM DESIGN SERVICES	5415	12,805,668,480	6,377,354,858	80,244,731
CONSULTING SERVICES	5416	7,151,090,717	5,810,675,902	86,636,414
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	2,608,654,954	1,497,288,213	14,144,420
ADVERTISING & PUBLIC RELATIONS	5418	1,429,324,534	1,158,880,481	17,235,731
OTHER PROFESSIONAL SERVICES	5419	3,174,414,292	2,381,262,439	29,631,468
MANAGEMENT SERVICES	55	353,991,939	271,546,158	3,398,930
ADMINISTRATIVE & SUPPORT SERVICES	561	13,085,034,046	11,151,086,430	125,112,676
EMPLOYMENT SERVICES	5613	2,625,418,436	2,398,008,814	34,549,008
TRAVEL SERVICES	5615	625,253,522	588,514,875	3,351,389
INVESTIGATION & SECURITY SERVICES	5616	896,414,306	769,926,314	9,681,247
BUILDING SERVICES & JANITORIAL	5617	2,541,397,022	2,448,170,198	22,204,180
OTHER	5611, 5612, 5614, 5619	6,396,550,760	4,946,466,229	55,326,852
WASTE TREATMENT/ COLLECTION	562	3,251,411,550	2,950,753,238	32,639,193
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	2,320,224,714	1,119,139,080	15,737,456
HEALTH SERVICES	62	36,773,239,893	29,449,531,272	444,075,897
AMBULATORY HEALTH CARE SERVICES	621	19,384,279,419	16,426,735,630	258,908,736
PHYSICIANS	6211	7,894,100,242	6,487,427,361	105,357,340
DENTISTS	6212	3,181,521,189	3,152,831,863	51,968,490
OTHER HEALTH PRACTITIONERS	6213	2,666,707,661	2,488,720,732	38,234,081
OUTPATIENT CARE CENTERS	6214	2,874,019,618	2,249,488,295	34,732,195
MEDICAL & DIAGNOSTIC LABORATORIES	6215	1,186,232,775	766,631,498	12,337,946
HOME HEALTH CARE	6216	824,625,603	783,813,941	8,972,676
OTHER AMBULATORY HEALTH CARE	6219	757,072,331	497,821,940	7,306,008
HOSPITALS	622	13,905,392,633	10,265,567,395	152,998,477
NURSING & RETIREMENT HOMES	623	2,287,817,154	2,033,912,566	23,168,890
SOCIAL SERVICES & DAY CARE	624	1,195,750,687	723,315,681	8,999,794
ARTS, ENTERTAINMENT, & RECREATION	71	3,014,741,486	2,367,047,598	23,252,104
PERFORMING ARTS, SPECTATOR SPORTS	711	1,215,158,075	814,655,392	10,504,033
MUSEUMS, HISTORICAL SITES, ETC.	712	77,015,905	18,102,119	156,397
AMUSEMENT, GAMBLING, RECREATION	713	1,722,567,506	1,534,290,087	12,591,674
ACCOMMODATIONS	721	2,901,963,282	2,799,707,823	14,651,543
RESTAURANTS, FOOD SERVICES	7223, 7225	14,266,838,208	10,984,962,660	55,248,473
DRINKING PLACES	7224	880,910,785	801,310,526	4,771,756
AUTO REPAIR & SERVICES	8111	2,524,263,624	2,415,710,783	11,936,996
OTHER REPAIR SERVICES	8112, 8113, 8114	1,901,328,659	1,563,089,946	8,403,245
PERSONAL SERVICES	812	3,041,642,409	2,889,625,153	33,574,140
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	1,194,954,819	1,167,973,435	16,904,696
DEATH CARE SERVICES	8122	195,325,556	190,198,624	2,376,559
LAUNDRY & DRY CLEANING	8123	409,390,554	399,080,597	2,556,136
OTHER PERSONAL SERVICES	8129	1,241,971,480	1,132,372,497	11,736,749
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	615,638,747	310,074,009	3,920,073
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>553,912,552</u>	<u>314,553,512</u>	<u>4,284,460</u>
TOTAL ALL INDUSTRIES		665,689,913,262	\$522,191,761,823	\$3,465,909,553

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 Calendar Year 2013

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$98,498,116,264	\$53,639,839,276	\$3,486,590,685
MOTOR VEHICLES & PARTS	441	16,158,817,921	12,564,628,102	816,700,983
NEW & USED AUTO DEALERS	4411	12,900,714,551	9,962,919,426	647,589,872
RV, BOAT, MOTORCYCLE DEALERS	4412	1,415,237,440	1,002,526,803	65,164,263
AUTOMOTIVE PARTS & TIRE	4413	1,842,865,930	1,599,181,873	103,946,848
FURNITURE & HOME FURNISHING	442	2,220,370,321	2,024,678,485	131,604,138
ELECTRONICS & APPLIANCE STORES	443	3,976,951,995	3,222,950,689	209,491,822
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	5,304,427,140	4,982,485,611	323,861,600
BUILDING MATERIALS	4441	4,694,341,329	4,465,091,707	290,230,985
LAWN & GARDEN SUPPLIES & EQUIP.	4442	610,085,811	517,393,904	33,630,615
FOOD & BEVERAGE STORES	445	14,375,820,166	3,548,442,688	230,648,854
GROCERY & CONVENIENCE STORES	4451	13,489,954,452	3,220,573,796	209,337,339
OTHER FOOD & BEVERAGE STORES	4452, 4453	885,865,714	327,868,892	21,311,515
DRUG/HEALTH STORES	446	5,553,014,442	1,673,341,836	108,767,286
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10,300,829,483	1,589,113,452	103,292,444
APPAREL & ACCESSORIES	448	4,965,552,755	4,054,426,394	263,537,791
CLOTHING & SHOE STORES	4481, 4482	4,374,695,349	3,560,153,371	231,410,030
JEWELRY & LUGGAGE STORES	4483	590,857,406	494,273,023	32,127,761
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	2,589,333,960	2,218,500,526	144,202,569
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	2,263,756,678	1,918,660,047	124,712,929
BOOK STORES & NEWS DEALERS	4512	325,577,282	299,840,479	19,489,640
GENERAL MERCHANDISE STORES	452	22,266,979,344	10,510,637,342	683,191,436
DEPARTMENT STORES	4521	3,512,208,154	3,030,269,146	196,967,496
GENERAL MERCHANDISE STORES	4529	18,754,771,190	7,480,368,196	486,223,940
E-COMMERCE & MAIL ORDER	4541	3,318,121,852	1,748,996,791	113,684,867
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,467,896,885	5,501,637,360	357,606,895
AGRICULTURE, FORESTRY, FISHING	11	186,658,592	91,261,312	5,931,495
MINING	21	64,149,749	53,713,512	3,491,376
UTILITIES	22	124,656,354	69,197,753	4,497,855
CONSTRUCTION	23	24,099,254,721	19,255,733,208	1,251,623,959
CONSTRUCTION OF BUILDINGS	236	13,022,709,735	10,535,206,739	684,788,845
HEAVY CONSTRUCTION & HIGHWAYS	237	2,768,164,350	1,784,116,834	115,967,647
SPECIAL TRADE CONTRACTORS	238	8,308,380,636	6,936,409,635	450,867,467
MANUFACTURING	31-33	9,515,506,134	2,285,892,270	148,583,311
WHOLESALE TRADE	42	18,298,216,505	8,749,574,928	568,722,571
DURABLE GOODS	423	13,520,794,374	7,000,162,158	455,010,663
NONDURABLE GOODS	424	4,713,542,129	1,720,203,828	111,813,324
ELECTRONIC MARKETS, AGENTS & BROKERS	425	63,880,002	29,208,942	1,898,584
TRANSPORTATION & WAREHOUSING	48-49	898,510,692	465,914,732	30,284,533
INFORMATION	51	7,321,343,213	5,429,005,495	352,885,418
FINANCE, INSURANCE	52	1,123,476,369	801,331,863	52,086,602
REAL ESTATE, RENTAL/LEASING	53	3,399,231,901	2,772,095,242	180,186,359
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	7,852,968,171	2,279,665,089	148,178,574
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	4,880,528,261	2,964,466,990	192,690,846
ARTS, ENTERTAINMENT & RECREATION	71	1,296,771,882	1,207,739,318	78,503,259
ACCOMMODATIONS & FOOD SERVICES	72	13,867,583,230	13,333,874,504	866,702,374
ACCOMMODATIONS	721	2,726,992,762	2,601,536,932	169,100,007
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11,140,590,468	10,732,337,572	697,602,367
OTHER SERVICES	81	4,344,029,716	3,729,404,177	242,411,600
REPAIR & MAINTENANCE	811	3,171,555,747	2,662,597,487	173,069,041
PERSONAL SERVICE	812	1,065,817,034	981,819,400	63,818,380
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	106,656,935	84,987,290	5,524,179
PUBLIC ADMINISTRATION, OTHER	92.00	79,326,086	71,813,520	4,667,878
TOTAL ALL INDUSTRIES		\$195,850,327,840	\$117,200,523,189	\$7,618,038,695

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
Calendar Year 2013

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$1,168,072,146</u>	<u>\$1,085,975,702</u>	<u>\$54,570,242</u>
WATER SUPPLY		1,055,385,709	976,632,200	49,089,111
MISCELLANEOUS		112,686,437	109,343,502	5,481,131
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>626,097,475</u>	<u>339,832,828</u>	<u>13,087,558</u>
SEWERAGE SYSTEMS		352,001,341	129,034,502	4,970,202
MISCELLANEOUS		274,096,134	210,798,326	8,117,356
<u>POWER</u>	<u>3.873%</u>	<u>7,539,059,746</u>	<u>6,432,615,256</u>	<u>249,153,238</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,491,318,683</u>	<u>1,474,428,034</u>	<u>56,793,898</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>5,415,348,056</u>	<u>1,583,996,552</u>	<u>30,318,553</u>
LOCAL/SUBURBAN TRANSIT		581,919,212	206,124,729	3,939,506
TRUCKING		4,070,943,283	967,040,217	18,515,673
RAILROADS		103,348,495	93,731,016	1,804,971
MISCELLANEOUS		659,137,066	317,100,590	6,058,403
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>126,967,011</u>	<u>72,765,505</u>	<u>989,535</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>864,423,140</u>	<u>592,900,405</u>	<u>3,745,103</u>
LOCAL/SUBURBAN TRANSIT		220,857,045	181,723,452	1,128,071
TRUCKING		236,112,126	185,265,112	1,180,768
MISCELLANEOUS		407,453,969	225,911,841	1,436,264
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>1,009,614,086</u>	<u>250,787,639</u>	<u>4,797,567</u>
WATER TRANSPORT		242,720,402	106,600,863	2,052,840
MISCELLANEOUS		766,893,684	144,186,776	2,744,727
TOTAL		\$18,240,900,343	\$11,833,301,921	\$413,455,694

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**