

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter, 2014

INDUSTRY	NAICS	UNITS	1st Quarter, 2014
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,560</u>	<u>\$825,186,044</u>
CROP & ANIMAL PRODUCTION	111,112	408	188,088,233
FORESTRY & LOGGING	113	526	468,781,402
FISHING & HUNTING	114	127	42,055,064
AG & FORESTRY SUPPORT ACTIVITIES	115	499	126,261,345
<u>MINING</u>	<u>21</u>	<u>138</u>	<u>108,075,021</u>
SAND & GRAVEL, QUARRYING	2123	98	68,148,345
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	40	39,926,676
<u>UTILITIES</u>	<u>22</u>	<u>691</u>	<u>3,968,849,653</u>
HYDROELECTRIC POWER GENERATION	221111	18	414,144,559
ALTERNATIVE POWER GENERATION	221114-221117	14	35,976,370
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	133,070,877
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	55	2,313,423,293
NATURAL GAS DISTRIBUTION	2212	8	303,225,636
WATER & SEWER	2213	591	769,008,918
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,933</u>	<u>9,387,857,549</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,899	1,494,290,182
NONRESIDENTIAL BUILDING	2362	974	2,194,742,549
HEAVY CONSTRUCTION & HIGHWAYS	237	1,051	1,105,121,171
SPECIAL TRADE CONTRACTORS	238	20,009	4,593,703,647
ELECTRICAL	23821	2,624	1,151,286,637
PLUMBING & HEATING	23822	2,709	887,351,691
PAINTING	23832	2,191	136,901,131
MASONRY/DRYWALL	23814, 23831	1,281	243,031,633
ROOFING	23816	795	170,441,522
OTHER CONTRACTORS	238 not listed above	10,409	2,004,691,033
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,757</u>	<u>41,503,949,107</u>
FOOD PRODUCTS	311	793	3,105,329,413
MILLING OF GRAINS	3112	29	305,574,642
FRUITS & VEGETABLES	3114	59	403,530,849
DAIRY PRODUCTS	3115	19	38,039,775
MEAT PRODUCTS	3116	70	556,845,770
SEAFOOD PRODUCTS	3117	54	674,732,128
BAKERY PRODUCTS	3118	353	412,911,840
OTHER FOOD ITEMS	3111, 3113, 3119	209	713,694,409
BEVERAGES	312	683	517,213,306
TEXTILES	313,314	270	185,453,156
APPAREL	315	142	52,148,916
LEATHER & ALLIED PRODUCTS	316	29	13,013,385
LUMBER & WOOD PRODUCTS	321	437	2,158,027,822
SAWMILLS	3211	85	853,783,656
PLYWOOD & TRUSSES	3212	54	332,295,213
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	298	971,948,953
PAPER PRODUCTS	322	100	1,711,039,233
PULP & PAPER MILLS	3221	34	1,126,003,610
OTHER PAPER PRODUCTS	3222	66	585,035,623
COMMERCIAL PRINTING	323	680	250,852,399
PETROLEUM & COAL PRODUCTS	324	38	7,209,600,005
PETROLEUM REFINING	32411	16	7,022,290,602
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	187,309,403
CHEMICALS	325	287	1,403,246,004
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	72	390,013,940
PHARMACEUTICALS	3254	63	273,213,182
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	26	363,212,865
PAINT, COATING & ADHESIVES	3255	30	28,987,932
SOAP, CLEANING COMPOUND & TOILETRIES	3256	42	201,736,708
OTHER CHEMICAL PRODUCTS	3259	54	146,081,377

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter, 2014

INDUSTRY	NAICS	CURRENT UNITS	1st Quarter, 2014
PLASTICS & RUBBER PRODUCTS	326	224	714,439,493
NONMETALLIC MINERALS	327	271	633,614,467
PRIMARY METALS	331	109	828,182,956
IRON & STEEL MILLS	3311, 3312	44	273,994,803
ALUMINUM SMELTING	3313	16	317,129,254
OTHER NONFERROUS METALS	3314	11	46,466,719
FOUNDRIES	3315	38	190,592,180
FABRICATED METAL PRODUCTS	332	1,126	1,403,277,979
MACHINERY	333	635	1,499,563,784
FARM & CONSTRUCTION IMPLEMENTS	3331	71	163,128,594
INDUSTRIAL MACHINERY	3332	119	272,050,953
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	445	1,064,384,237
COMPUTERS & ELECTRONICS	334	501	2,298,714,648
COMPUTER HARDWARE	3341	37	137,703,793
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	61	105,398,592
AUDIO & VIDEO EQUIPMENT	3343	16	46,868,308
SEMICONDUCTORS	3344	89	632,855,481
INSTRUMENTS	3345	226	1,352,750,359
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	72	23,138,115
ELECTRICAL EQUIPMENT & APPLIANCES	335	146	591,295,533
LIGHTING EQUIPMENT	3351	36	99,890,452
HOUSEHOLD APPLIANCES	3352	10	41,015,157
OTHER ELECTRIC EQUIPMENT	3353, 3359	100	450,389,924
TRANSPORTATION EQUIPMENT	336	467	15,645,169,787
MOTOR VEHICLES & PARTS	3361, 3362, 3363	120	415,001,755
AIRCRAFT, AEROSPACE & PARTS	3364	125	14,873,957,598
SHIPS & BOATS	3366	182	304,750,605
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	40	51,459,829
FURNITURE & RELATED PRODUCTS	337	568	304,153,410
OTHER MANUFACTURING	339	1,251	979,613,411
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	110	104,328,640
DENTAL LABORATORIES	339116	258	41,597,790
SPORTING AND ATHLETIC GOODS	33992	104	242,462,388
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	779	591,224,593
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>14,578</b>	<b>34,007,490,133</b>
<b>DURABLE GOODS</b>	<b>423</b>	<b>8,189</b>	<b>16,229,718,877</b>
MOTOR VEHICLES & PARTS	4231	619	2,471,414,737
FURNITURE & HOME FURNISHINGS	4232	455	323,399,690
LUMBER & CONSTRUCTION MATERIALS	4233	694	1,410,712,891
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,554	3,065,703,965
METAL & MINERAL (except Petroleum)	4235	307	782,395,604
ELECTRICAL EQUIPMENT	4236	1,041	2,155,401,216
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	519	777,200,146
MACHINERY & EQUIPMENT	4238	1,837	3,744,888,161
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	347	318,567,978
TOY & HOBBY GOODS & SUPPLIES	423920	84	449,319,256
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	732	730,715,233
<b>NONDURABLE GOODS:</b>	<b>424</b>	<b>6,028</b>	<b>17,512,655,699</b>
PAPER & PAPER PRODUCTS	4241	293	609,558,727
DRUGS & SUNDRIES	4242	354	2,097,593,476
APPAREL	4243	412	995,317,074
FOOD PRODUCTS	4244	1,720	7,139,360,062
FARM PRODUCTS	4245	95	547,776,691
CHEMICALS & PLASTICS	4246	414	1,021,616,820
PETROLEUM PRODUCTS	4247	159	1,800,515,602

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter, 2014

INDUSTRY	NAICS	CURRENT UNITS	1st Quarter, 2014
BEER & ALE	424810	92	192,033,419
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	479	734,524,764
FARM SUPPLIES	42491	240	703,815,397
TOBACCO & TOBACCO PRODUCTS	42494	62	318,020,518
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,708	1,352,523,149
ELECTRONIC MARKETS, AGENTS, BROKERS	425	361	265,115,557
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,834</u>	<u>27,817,811,039</u>
MOTOR VEHICLES & PARTS	441	2,808	5,227,985,933
NEW & USED AUTO DEALERS	4411	1,262	4,120,011,726
RV, BOAT, MOTORCYCLE DEALERS	4412	520	368,728,931
AUTOMOTIVE PARTS & TIRES	4413	1,026	739,245,276
FURNITURE & HOME FURNISHINGS	442	1,290	692,198,554
ELECTRONICS & APPLIANCES	443	1,801	1,341,776,638
HOUSEHOLD APPLIANCES	443141	183	92,304,615
ELECTRONIC STORES	443142	1,618	1,249,472,023
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,023	1,697,335,976
BUILDING MATERIALS	4441	1,365	1,467,397,464
LAWN & GARDEN SUPPLIES	4442	658	229,938,512
FOOD & BEVERAGES (OFF-PREMISES)	445	3,265	3,745,127,785
GROCERY & CONVENIENCE STORES	4451	1,975	3,382,324,246
OTHER FOOD STORES/SPECIALTY FOODS	4452	760	276,744,841
BEER, WINE AND LIQUOR STORES	4453	530	86,058,698
DRUG STORES & PERSONAL CARE STORES	446	1,629	1,688,325,527
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,549	2,666,703,595
APPAREL & ACCESSORIES	448	2,009	1,106,681,118
CLOTHING STORES	4481	1,368	881,578,137
SHOE STORES	4482	136	90,731,331
JEWELRY & LUGGAGE STORES	4483	505	134,371,650
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,950	677,735,536
SPORTING GOODS	45111	983	413,434,133
HOBBY & TOY STORES	45112	258	101,159,780
SEWING SUPPLIES	45113	153	39,607,565
MUSICAL INSTRUMENTS	45114	145	36,027,934
BOOK, PERIODICAL & MUSIC STORES	45121	411	87,506,124
DEPARTMENT STORES	4521	26	738,388,500
GENERAL MERCHANDISE STORES	4529	196	4,403,810,888
E-COMMERCE & MAIL ORDER	4541	1,186	1,020,608,201
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,102	2,811,132,788
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,533</u>	<u>2,541,493,180</u>
AIR TRANSPORTATION	481	49	18,062,177
RAILROADS	482	11	33,740,220
WATER TRANSPORTATION	483	41	66,600,903
TRUCK TRANSPORTATION	484	2,449	1,082,888,663
TRANSIT & GROUND PASSENGER TRANSPORT	485	322	136,247,121
PIPELINE TRANSPORTATION	486	4	7,041,811
SCENIC & SIGHTSEEING TRANSPORTATION	487	93	45,226,258
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,081	1,056,701,752
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	483	94,984,275
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>191</u>	<u>204,710,604</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,189</u>	<u>4,982,160,477</u>
PUBLISHING (EXCEPT INTERNET)	511	789	927,882,015
NEWSPAPERS	51111	104	123,482,966
BOOKS & PERIODICALS	51112, 51113	297	107,311,063
SOFTWARE	5112	296	639,673,426
OTHER PUBLISHERS	51114, 51119	92	57,414,560
MOTION PICTURE PRODUCTION	512	636	205,141,572
RADIO & TV BROADCASTING, CABLE TV	515	140	527,367,959

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 1st Quarter, 2014

INDUSTRY	NAICS	CURRENT UNITS	1st Quarter, 2014
TELEPHONE & TELECOMMUNICATIONS	517	652	2,616,583,649
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	672	509,069,814
OTHER INFORMATION SERVICES	519	300	196,115,468
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,886</u>	<u>8,515,247,303</u>
BANKS & CREDIT UNIONS	522	1,395	3,570,383,036
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,571	1,181,196,922
INSURANCE AGENTS & BROKERS	524	2,511	1,757,437,007
REAL ESTATE AGENTS & BROKERS	531	3,638	881,958,789
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,649	1,016,184,925
LESSORS OF NONFINANCIAL INTANGIBLES	533	122	108,086,624
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>91,648</u>	<u>30,883,109,259</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>27,819</u>	<u>10,403,148,150</u>
LEGAL SERVICES	5411	4,875	1,043,146,367
ACCOUNTING SERVICES	5412	2,682	1,141,687,156
ARCHITECTURAL SERVICES	54131	990	294,671,977
ENGINEERING SERVICES	54133	1,609	1,288,551,811
OTHER RELATED SERVICES	54132, 54134-54138	851	150,539,158
SPECIALIZED DESIGN SERVICES	5414	1,731	183,387,073
COMPUTER SYSTEM DESIGN SERVICES	5415	4,205	3,135,508,215
CONSULTING SERVICES	5416	6,356	1,646,265,177
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	398	536,843,862
ADVERTISING & PUBLIC RELATIONS	5418	940	313,966,045
OTHER PROFESSIONAL SERVICES	5419	3,182	668,581,309
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>233</u>	<u>75,306,050</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,462	2,975,448,036
EMPLOYMENT SERVICES	5613	889	621,800,829
TRAVEL SERVICES	5615	299	132,480,120
INVESTIGATION & SECURITY SERVICES	5616	657	219,767,396
BUILDING SERVICES & JANITORIAL	5617	7,279	519,262,839
OTHER	5611, 5612, 5614, 5619	3,338	1,482,136,852
WASTE TREATMENT/ COLLECTION	562	464	772,052,750
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,295</u>	<u>556,906,932</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,082</u>	<u>9,104,319,737</u>
AMBULATORY HEALTH CARE SERVICES	621	12,307	4,833,763,299
PHYSICIANS	6211	2,979	1,940,078,033
DENTISTS	6212	3,291	832,009,002
OTHER HEALTH PRACTITIONERS	6213	5,033	619,154,798
OUTPATIENT CARE CENTERS	6214	534	711,855,837
MEDICAL & DIAGNOSTIC LABORATORIES	6215	168	283,696,123
HOME HEALTH CARE	6216	162	256,890,264
OTHER AMBULATORY HEALTH CARE	6219	140	190,079,242
HOSPITALS	622	106	3,440,477,925
NURSING & RETIREMENT HOMES	623	548	586,336,504
SOCIAL SERVICES & DAY CARE	624	1,121	243,742,009
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>3,124</u>	<u>649,647,034</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,083	203,270,782
MUSEUMS, HISTORICAL SITES, ETC.	712	64	12,081,571
AMUSEMENT, GAMBLING, RECREATION	713	1,977	434,294,681
ACCOMMODATIONS	721	1,970	604,856,376
RESTAURANTS, FOOD SERVICES	7223, 7225	11,783	3,480,217,662
DRINKING PLACES	7224	1,188	212,729,383
AUTO REPAIR & SERVICES	8111	5,022	623,850,104
OTHER REPAIR SERVICES	8112, 8113, 8114	3,406	421,300,187
PERSONAL SERVICES	812	6,791	704,755,533
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,391	240,790,550
DEATH CARE SERVICES	8122	189	49,533,670
LAUNDRY & DRY CLEANING	8123	775	99,445,220
OTHER PERSONAL SERVICES	8129	1,436	314,986,093
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	795	140,890,111
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>221</u>	<u>157,726,074</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>198,945</b>	<b>\$164,745,984,229</b>